

# Destination-based Sales Tax

SALES TAX CHANGE EFFECTIVE JULY 2008 FOR SHIPMENTS AND DELIVERIES

## Certified Service Providers Overview

On June 1, 2006 the Streamlined Sales Tax Governing Board Executive Committee determined that three companies qualify as Certified Service Providers.

Here are their descriptions of their services:

### Avalara

This Bainbridge Island-based company is a leading provider of sales tax automation for small and medium businesses. By integrating its service directly into accounting and e-commerce applications, Avalara has helped hundreds of companies and more than 6,500 registered users eliminate the tedious work and complexity of calculating, collecting, reporting on, and remitting taxes in multiple jurisdictions. The company's product AvaTax, can be used on the Web or on-site. It currently integrates with the following software packages: Microsoft Dynamics GP, Microsoft Dynamics NAV, Sage MAS 90/200ERP, Sage 500 ERP, Quickbooks, iScala, SDK/E-Commerce, and Accpac ERP. [www.avalara.com](http://www.avalara.com)

### ADP Taxware

Massachusetts-based ADP Taxware automates the calculation of sales tax, use tax, value-added tax, and other transactional taxes for companies around the world, as well as automate their returns. The company processed the first certified transactions in 2001 during the Streamlined Sales Tax Project pilot program. ADP Taxware clients include businesses of all sizes and markets. This Certified Service Provider will work with company IT departments to ensure that the ADP Taxware product is not only up and running, but working to deliver maximum performance and return on investment. These services are delivered by ADP's Enterprise Solutions Group, which is staffed by technical experts in SAP, Oracle, PeopleSoft, adaptor technology, and the performance tuning of enterprise-wide solutions. [www.taxware.com](http://www.taxware.com)

### Exactor

The Exactor Suite is a fully automated, comprehensive, end-to-end compliance system for sales and use taxes owing in all commercial environments. The ASP-based services cover all elements of compliance including: Tax determination; full transaction life cycle tracking (such as credits, product returns, or exemptions); providing a comprehensive, verifiable, transactional audit trail; managing exemption certificates; preparing and filing tax returns; and transferring tax proceeds to different tax agencies. By tracking a transaction throughout its entire life cycle, the Exactor Suite can also be used by merchants as a comprehensive tool for sales and use tax audit purposes. Exactor's reliable, fully automated, audit trail creates a seamless, single, source for these obligations. The Exactor Suite can be used by all retailers, whether large, medium, or small. [www.exactor.com](http://www.exactor.com)

## Most Commonly Used Accounting Software Packages Per Department of Revenue Survey (June 2007)

Software	Can code sales to locations	Able to upload files into DOR E-file system	Able to integrate with Certified Service Provider	Manufacturer	Website
QuickBooks	Y	Y	Avalara	Intuit	quickbooks.intuit.com
Peachtree	Y	Y		Sage Product	www.peachtree
Sage AccPac	Y	Y	Avalara	Sage Product	sageaccpac.com
Mas90/200 ERP	Y	Y	Avalara	Sage Product	www.sagemas.com
Microsoft Dynamics	Y	Y	Avalara	Microsoft Product	www.microsoft.com/dynamics
Great Plains	Y	Y	Avalara	Microsoft Product	www.microsoft.com/dynamics/gp
Navision	Y	Y	Avalara	Microsoft Product	www.microsoft.com/dynamics/nav
Epicor	Y	Y	Avalara and Taxware	Epicor Software	www.epicor.com
E Commerce/SDK	Y	Y	Yes	SDK is a software development kit.	www.birddogsw.com

To inquire about the availability of this document in an alternate format for the visually impaired, please call (360) 705-6715.

Teletype (TTY) users please call 1-800-451-7985.