



For more information, contact:

Kim Schmanke

Desk 360-534-1602 | Cell 360-688-6102

Follow us on Twitter: @WASStateDOR

Retail sales jump 7.4 percent for all of 2013

OLYMPIA – May 23, 2014 – Taxable retail sales increased 7.4 percent to \$117.1 billion during calendar year 2013 compared to 2012, the Washington State Department of Revenue reported today.

Retail trade, a subset of all sales that excludes non-retail sectors such as construction and services, rose 6.4 percent to \$53.7 billion.

Within the retail sector:

- New and used car sales rose 12.1 percent to \$10 billion
- Building materials, garden equipment and supplies increased 9.6 percent to \$5 billion
- Apparel and accessories grew 4.2 percent to \$4.1 billion
- E-commerce and mail order went up 23.6 percent to \$1.7 billion

The construction industry saw large gains as well, with an overall increase of 15.8 percent to \$19.3 billion. Building construction drove most of those gains, with a 17.1 percent increase over 2012 taxable sales.

Results for the most populous counties:

	Taxable retail sales	Percent change	Retail trade	Percent change
King	\$46.1 billion	7.1 percent	\$18.6 billion	5.8 percent
Pierce	\$12.2 billion	10 percent	\$6.3 billion	8.9 percent
Snohomish	\$11.2 billion	8 percent	\$6 billion	7.6 percent
Spokane	\$7.6 billion	6.2 percent	\$3.8 billion	6.5 percent
Clark	\$4.9 billion	9.3 percent	\$2.2 billion	8.7 percent

Results for cities with the most sales:

	Taxable retail sales	% change	Retail trade	% change
Seattle	\$18.3 billion	6.4 percent	\$5.9 billion	6.2 percent
Bellevue	\$5.4 billion	7.2 percent	\$2.6 billion	2.6 percent
Tacoma	\$4.3 billion	5.8 percent	\$2.2 billion	4.6 percent
Spokane	\$4.1 billion	5.8 percent	\$1.9 billion	4.3 percent
Vancouver	\$2.8 billion	8.7 percent	\$1.3 billion	11.8 percent

Revenue provides detailed reports of taxable retail sales and retail trade figures by county and city, as well as a breakdown of sales statewide by industry. These files can be found at <http://dor.wa.gov/Content/AboutUs/newsroom/2014/trs-CY2013.aspx>.

Results for all counties and selected cities, including breakdowns of sales by industry sector, are available at <http://dor.wa.gov/Content/AboutUs/StatisticsAndReports/2013/qbrcal13/default.aspx>.

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About Revenue

The Department of Revenue is Washington state's primary tax administration agency, nationally recognized for innovation and service quality. In fiscal year 2013, Revenue collected more than \$18 billion in tax revenues that support public schools, social services, health care, corrections, public safety and natural resources conservation.