

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 4, 2006

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for October, November, December 2006**

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OVERVIEW OF BUSINESS ACTIVITY

4th Quarter, 2006
(October, November, December 2006)

State gross business income increased \$11.2 billion, or 7.9 percent, in the fourth quarter of 2006 compared to the fourth quarter of 2005.

Two of the largest gains were realized in the manufacturing of Aircraft, Aerospace and Parts industry, and the wholesale of Durable Goods industry. The Aircraft, Aerospace and Parts sector grew by \$2.0 billion (28.3 percent), while the wholesale of Durable Goods realized gains of \$1.5 billion (10.7 percent).

A few other industries realized strong growth during the fourth quarter of 2006 including Computers & Electronics, which grew \$0.7 billion, and E-Commerce & Mail Order with realized gains of \$0.5 billion.

In terms of the largest percentage increase, Lessors of Nonfinancial Intangibles grew by 198.0 percent, or \$20.5 million, and Motor Vehicles & Parts rose 101.4 percent, or \$397.5 million.

The Petroleum industry shows the greatest decline from Quarter 4, 2005 to Quarter 4, 2006. The wholesale of Petroleum Products was down by \$3.1 billion but the majority of this decline is due to adjustments made in the current period. In addition, the manufacturing of Petroleum Refining industry also shows a decline of \$972.3 million, and the Natural Gas Distribution gross income fell by \$256.9 million.

Overall, Manufacturing grew by \$3.7 billion, Business, Personal and Other Services was up \$3.6 billion, Retail increased by \$2.1 billion, and the Construction sector realized gains of \$1.3 billion, while the Wholesale Trade sector declined by \$184.7 million.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2005	4TH QUARTER 2006	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,983</u>	<u>\$1,012,960,662</u>	<u>\$1,050,388,652</u>	<u>3.7%</u>
CROP & ANIMAL PRODUCTION	111,112	1,169	250,893,864	217,830,116	-13.2
FORESTRY & LOGGING	113	1,490	523,116,854	527,456,277	0.8
FISHING & HUNTING	114	251	70,690,856	130,982,671	85.3
AG & FORESTRY SUPPORT ACTIVITIES	115	1,073	168,259,088	174,119,588	3.5
<u>MINING</u>	<u>21</u>	<u>177</u>	<u>182,705,094</u>	<u>196,736,098</u>	<u>7.7</u>
SAND & GRAVEL, QUARRYING	2123	120	103,108,383	113,937,160	10.5
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	57	79,596,711	82,798,938	4
<u>UTILITIES</u>	<u>22</u>	<u>724</u>	<u>3,013,150,349</u>	<u>2,853,665,435</u>	<u>-5.3</u>
ELECTRIC POWER GENERATION & TRANS.	2211	90	2,019,013,979	2,049,001,559	1.5
NATURAL GAS DISTRIBUTION	2212	14	410,735,741	153,849,897	-62.5
WATER & SEWER	2213	620	583,400,629	650,813,979	11.6
<u>CONSTRUCTION</u>	<u>23</u>	<u>40,903</u>	<u>10,083,073,911</u>	<u>11,374,653,216</u>	<u>12.8</u>
RESIDENTIAL BUILDING & REMODELING	2361	11,834	2,115,883,318	2,556,195,938	20.8
NONRESIDENTIAL BUILDING	2362	919	1,829,093,250	2,150,311,368	17.6
HEAVY CONSTRUCTION & HIGHWAYS	237	1,624	1,321,925,541	1,489,137,213	12.6
SPECIAL TRADE CONTRACTORS	238	26,526	4,816,171,802	5,179,008,697	7.5
PLUMBING & HEATING	23822	2,746	926,766,259	997,051,049	7.6
PAINTING	23832	3,128	177,655,193	208,277,541	17.2
ELECTRICAL	23821	2,721	951,826,856	942,131,220	-1
MASONRY/DRYWALL	23814, 23831	1,902	414,892,854	441,729,753	6.5
ROOFING	23816	871	234,748,808	247,239,522	5.3
OTHER CONTRACTORS	238 not listed above	15,158	2,110,281,832	2,342,579,612	11
<u>MANUFACTURING</u>	<u>31-33</u>	<u>11,348</u>	<u>27,231,756,091</u>	<u>30,931,761,929</u>	<u>13.6</u>
FOOD PRODUCTS	311	865	2,133,178,424	2,166,714,460	1.6
MILLING OF GRAINS	3112	18	68,397,654	73,170,012	7
FRUITS & VEGETABLES	3114	59	462,250,053	419,856,292	-9.2
DAIRY PRODUCTS	3115	15	356,874,861	193,898,227	-45.7
MEAT PRODUCTS	3116	102	345,534,422	250,355,776	-27.5
SEAFOOD PRODUCTS	3117	70	292,863,991	536,860,182	83.3
BAKERY PRODUCTS	3118	347	207,704,251	244,537,935	17.7
OTHER FOOD ITEMS	3111, 3113, 3119	254	399,553,192	448,036,036	12.1
BEVERAGES	312	362	574,688,882	623,464,655	8.5
TEXTILES	313,314	399	222,248,981	236,375,521	6.4
APPAREL	315	199	95,245,826	74,215,074	-22.1
LEATHER & ALLIED PRODUCTS	316	43	18,767,827	24,102,359	28.4
LUMBER & WOOD PRODUCTS	321	750	1,908,124,173	1,950,485,489	2.2
SAWMILLS	3211	126	631,384,155	576,708,936	-8.7
PLYWOOD & TRUSSES	3212	61	270,731,461	245,165,189	-9.4
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	563	1,006,008,557	1,128,611,364	12.2
PAPER PRODUCTS	322	102	1,081,511,189	1,491,522,802	37.9
PULP & PAPER MILLS	3221	31	649,242,685	957,515,486	47.5
OTHER PAPER PRODUCTS	3222	71	432,268,504	534,007,316	23.5
COMMERCIAL PRINTING	323	869	310,563,774	337,980,266	8.8
PETROLEUM & COAL PRODUCTS	324	33	4,687,442,517	3,735,377,481	-20.3
PETROLEUM REFINING	32411	12	4,576,146,026	3,603,856,265	-21.2
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	111,296,491	131,521,216	18.2
CHEMICALS	325	285	665,744,757	601,149,933	-9.7
CHEMICALS	3251	28	160,240,081	145,046,360	-9.5
PESTICIDES & FERTILIZERS	3253	29	23,458,304	24,971,127	6.4
PHARMACEUTICALS	3254	46	134,835,909	129,603,600	-3.9
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	182	347,210,463	301,528,846	-13.2
PLASTICS & RUBBER PRODUCTS	326	229	573,579,100	592,285,587	3.3
NONMETALLIC MINERALS	327	335	589,042,054	653,794,236	11
PRIMARY METALS	331	133	707,930,079	902,477,206	27.5
IRON & STEEL MILLS	3311, 3312	58	159,313,316	258,375,291	62.2

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ALUMINUM SMELTING	3313	20	294,024,292	347,954,555	18.3
OTHER NONFERROUS METALS	3314	10	53,206,873	68,543,750	28.8
FOUNDRIES	3315	45	201,385,598	227,603,610	13
FABRICATED METAL PRODUCTS	332	1,203	908,977,691	999,126,644	9.9
MACHINERY	333	689	1,113,670,892	1,374,660,509	23.4
FARM & CONSTRUCTION IMPLEMENTS	3331	68	85,333,386	118,015,814	38.3
INDUSTRIAL MACHINERY	3332	117	188,695,975	241,136,043	27.8
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	504	839,641,531	1,015,508,652	20.9
COMPUTERS & ELECTRONICS	334	577	1,995,728,423	2,655,108,274	33
COMPUTER HARDWARE	3341	47	345,564,536	410,892,328	18.9
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	54	204,935,085	239,860,005	17
AUDIO & VIDEO EQUIPMENT	3343	27	28,001,558	30,687,767	9.6
SEMICONDUCTORS	3344	77	405,675,005	773,616,729	90.7
INSTRUMENTS	3345	195	940,717,164	1,113,546,016	18.4
SOFTWARE REPRODUCTION	334611	151	62,308,603	80,434,630	29.1
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	26	8,526,472	6,070,799	-28.8
ELECTRICAL EQUIPMENT & APPLIANCES	335	144	289,966,175	287,024,858	-1
LIGHTING EQUIPMENT	3351	32	18,311,590	29,920,056	63.4
HOUSEHOLD APPLIANCES	3352	16	84,042,381	7,202,285	-91.4
OTHER ELECTRIC EQUIPMENT	3353, 3359	96	187,612,204	249,902,517	33.2
TRANSPORTATION EQUIPMENT	336	674	7,967,575,249	10,451,614,231	31.2
MOTOR VEHICLES & PARTS	3361, 3362, 3363	140	391,867,202	789,320,751	101.4
AIRCRAFT, AEROSPACE & PARTS	3364	149	7,222,087,171	9,266,276,329	28.3
SHIPS & BOATS	3366	327	327,195,032	366,728,150	12.1
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	58	26,425,844	29,289,001	10.8
FURNITURE & RELATED PRODUCTS	337	1,040	353,188,866	390,576,418	10.6
OTHER MANUFACTURING	339	2,417	1,034,581,212	1,383,705,926	33.7
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>17,704</u>	<u>30,686,794,612</u>	<u>30,502,051,194</u>	<u>-0.6</u>
DURABLE GOODS	423	8,900	13,844,223,759	15,331,312,356	10.7
MOTOR VEHICLES & PARTS	4231	690	2,074,834,443	1,956,912,157	-5.7
FURNITURE & HOME FURNISHINGS	4232	476	348,258,429	383,593,204	10.1
LUMBER & CONSTRUCTION MATERIALS	4233	678	1,581,758,873	1,526,164,570	-3.5
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,526	2,937,786,914	2,685,755,714	-8.6
ELECTRICAL EQUIPMENT	4236	1,095	1,987,939,852	2,087,065,790	5
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	489	649,566,063	693,400,897	6.7
MACHINERY & EQUIPMENT	4238	1,898	2,174,322,096	2,709,750,880	24.6
OTHER DURABLE GOODS	4235, 4239	2,048	2,089,757,089	3,288,669,144	57.4
NONDURABLE GOODS:	424	8,356	16,518,110,658	14,874,451,412	-10
PAPER & PAPER PRODUCTS	4241	324	514,792,885	613,993,144	19.3
DRUGS & SUNDRIES	4242	277	1,792,506,724	1,695,054,046	-5.4
APPAREL	4243	412	488,595,930	662,139,003	35.5
FOOD PRODUCTS	4244	1,753	4,617,558,345	5,481,733,601	18.7
FARM PRODUCTS	4245	110	181,088,679	224,871,412	24.2
CHEMICALS & PLASTICS	4246	400	712,750,926	661,638,388	-7.2
PETROLEUM PRODUCTS	4247	179	4,501,329,345	1,399,932,600	-68.9
OTHER NONDURABLE GOODS	4248, 4249	4,901	3,709,487,824	4,135,089,218	11.5
ELECTRONIC MARKETS, AGENTS, BROKERS	425	448	324,460,195	296,287,426	-8.7
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>50,902</u>	<u>27,307,160,723</u>	<u>29,391,984,432</u>	<u>7.6</u>
MOTOR VEHICLES & PARTS	441	3,311	4,676,586,652	4,864,814,487	4
NEW & USED AUTO DEALERS	4411	1,463	3,657,957,682	3,799,722,274	3.9
RV, BOAT, MOTORCYCLE DEALERS	4412	709	404,330,184	433,393,273	7.2
AUTOMOTIVE PARTS & TIRES	4413	1,139	614,298,786	631,698,940	2.8
FURNITURE & HOME FURNISHINGS	442	1,862	993,268,005	920,637,523	-7.3
ELECTRONICS & APPLIANCES	443	2,405	1,545,862,224	1,480,922,739	-4.2
HOUSEHOLD APPLIANCES	443111	293	185,665,474	206,437,530	11.2
RADIO, TV & OTHER ELECTRONICS	443112	557	472,110,872	487,598,525	3.3
COMPUTERS & SOFTWARE	44312	1,513	859,593,222	760,778,046	-11.5

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CAMERAS & PHOTO SUPPLY	44313	42	28,492,656	26,108,638	-8.4
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,631	1,976,318,659	2,036,348,496	3
BUILDING MATERIALS	4441	1,586	1,760,850,334	1,806,790,014	2.6
LAWN & GARDEN SUPPLIES	4442	1,045	215,468,325	229,558,482	6.5
FOOD & BEVERAGES (OFF-PREMISES)	445	3,215	2,944,113,189	3,084,023,169	4.8
GROCERY & CONVENIENCE STORES	4451	1,917	2,748,254,607	2,840,203,484	3.3
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,016	168,227,466	211,208,332	25.5
BEER, WINE AND LIQUOR STORES	4453	282	27,631,116	32,611,353	18
DRUG STORES & PERSONAL CARE STORES	446	1,685	1,248,786,036	1,304,777,620	4.5
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,572	2,071,179,466	2,169,272,067	4.7
APPAREL & ACCESSORIES	448	2,840	1,578,265,520	1,760,772,177	11.6
CLOTHING STORES	4481	1,830	1,182,077,099	1,306,403,533	10.5
SHOE STORES	4482	168	100,131,047	109,749,830	9.6
JEWELRY & LUGGAGE STORES	4483	842	296,057,374	344,618,814	16.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,269	815,587,703	851,718,540	4.4
SPORTING GOODS	45111	1,326	324,844,079	369,435,355	13.7
HOBBY & TOY STORES	45112	428	139,666,802	131,564,566	-5.8
SEWING SUPPLIES	45113	247	53,880,183	54,134,878	0.5
MUSICAL INSTRUMENTS	45114	187	50,150,273	48,608,226	-3.1
BOOK, PERIODICAL & MUSIC STORES	45121	769	166,942,738	183,124,453	9.7
TAPES & CDs	45122	312	80,103,628	64,851,062	-19
DEPARTMENT STORES	4521	25	1,112,830,659	1,153,441,865	3.6
GENERAL MERCHANDISE STORES	4529	371	3,479,504,330	3,883,142,184	11.6
E-COMMERCE & MAIL ORDER	4541	1,823	1,673,026,080	2,209,915,081	32.1
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,893	3,191,832,200	3,672,198,484	15
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>7,430</u>	<u>2,097,052,369</u>	<u>2,658,248,524</u>	<u>26.8</u>
AIR TRANSPORTATION	481	98	25,893,378	46,138,926	78.2
RAILROADS	482	13	51,100,977	59,748,728	16.9
WATER TRANSPORTATION	483	51	51,314,196	96,466,606	88
TRUCK TRANSPORTATION	484	4,094	973,089,363	1,280,686,613	31.6
TRANSIT & GROUND PASSENGER TRANSPORT	485	807	116,832,075	138,644,722	18.7
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,367	878,822,380	1,036,562,929	17.9
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>276</u>	<u>178,308,785</u>	<u>153,397,341</u>	<u>-14</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,962</u>	<u>3,963,840,745</u>	<u>4,385,025,824</u>	<u>10.6</u>
PUBLISHING (EXCEPT INTERNET)	511	1,248	821,099,936	915,727,423	11.5
NEWSPAPERS	51111	158	255,052,550	297,299,373	16.6
BOOKS & PERIODICALS	51112, 51113	616	132,143,998	145,258,499	9.9
SOFTWARE	5112	301	389,182,178	428,850,994	10.2
OTHER PUBLISHERS	51114, 51119	173	44,721,210	44,318,557	-0.9
MOTION PICTURE PRODUCTION	512	1,166	204,852,819	214,081,282	4.5
RADIO & TV BROADCASTING, CABLE TV	515	161	260,745,231	289,480,327	11
INTERNET PUBLISHING & BROADCASTING	516	23	1,420,086	1,643,611	15.7
TELEPHONE & TELECOMMUNICATIONS	517	727	2,167,876,971	2,268,284,432	5
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,469	433,272,973	603,734,945	39
OTHER INFORMATION SERVICES	519	168	74,572,729	92,073,804	24
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>16,713</u>	<u>10,456,122,325</u>	<u>10,302,860,215</u>	<u>-1.5</u>
BANKS & CREDIT UNIONS	522	2,767	5,383,264,981	5,076,768,949	-5.7
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,540	1,026,054,158	1,103,845,092	7.6
INSURANCE AGENTS & BROKERS	524	3,854	1,636,029,936	1,617,651,445	-1.1
REAL ESTATE AGENTS & BROKERS	531	6,002	1,265,436,133	1,288,405,230	1.8
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,494	1,134,981,229	1,185,331,719	4.4
LESSORS OF NONFINANCIAL INTANGIBLES	533	56	10,355,888	30,857,780	198
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>134,829</u>	<u>25,296,575,610</u>	<u>28,913,046,023</u>	<u>14.3</u>
LEGAL SERVICES	5411	5,222	1,027,137,633	1,070,622,244	4.2
ACCOUNTING SERVICES	5412	4,451	430,917,386	544,116,759	26.3
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,404	1,892,385,182	2,399,186,644	26.8

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INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2005	4TH QUARTER 2006	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	4,900	1,570,352,039	1,873,337,635	19.3
CONSULTING SERVICES	5416	9,190	1,328,719,592	1,685,399,824	26.8
ADVERTISING & PUBLIC RELATIONS	5418	1,392	333,350,896	373,165,713	11.9
OTHER PROFESSIONAL SERVICES	5417, 5419	6,444	2,592,679,983	2,752,750,862	6.2
MANAGEMENT SERVICES	55	98	71,493,713	73,011,929	2.1
ADMINISTRATIVE & SUPPORT SERVICES	561	21,162	3,337,924,858	4,081,784,479	22.3
EMPLOYMENT SERVICES	5613	774	532,384,110	704,880,736	32.4
TRAVEL SERVICES	5615	656	247,979,311	261,003,490	5.3
INVESTIGATION & SECURITY SERVICES	5616	828	177,754,529	191,932,758	8
BUILDING SERVICES & JANITORIAL	5617	6,769	1,750,654,072	2,207,461,811	26.1
OTHER	5611, 5612, 5614, 5619	12,135	629,152,836	716,505,684	13.9
WASTE TREATMENT/ COLLECTION	562	607	695,438,281	714,641,248	2.8
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	3,918	386,011,088	441,922,274	14.5
HEALTH SERVICES	62	18,040	6,027,593,752	6,542,102,512	8.5
PHYSICIANS	6211	3,409	1,366,194,540	1,436,929,939	5.2
DENTISTS	6212	3,075	630,228,731	653,364,432	3.7
OTHER PRACTITIONERS	6213	6,881	527,147,714	597,617,000	13.4
HOSPITALS	622	161	1,801,021,557	1,990,011,540	10.5
NURSING & RETIREMENT HOMES	623	598	387,932,899	409,833,348	5.6
SOCIAL SERVICES & DAY CARE	624	2,623	277,267,537	335,354,833	20.9
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,293	1,037,800,774	1,118,991,420	7.8
ARTS, ENTERTAINMENT, & RECREATION	71	5,672	663,582,754	723,508,448	9
PERFORMING ARTS, SPECTATOR SPORTS	711	3,477	318,469,038	353,788,574	11.1
MUSEUMS, HISTORICAL SITES, ETC.	712	147	13,636,423	14,249,706	4.5
AMUSEMENT, GAMBLING, RECREATION	713	2,048	331,477,293	355,470,168	7.2
ACCOMMODATIONS	721	2,211	428,991,222	479,678,797	11.8
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,734	2,231,121,833	2,723,399,273	22.1
DRINKING PLACES	7224	1,053	134,979,832	127,724,698	-5.4
AUTO REPAIR & SERVICES	8111	6,143	601,430,562	626,794,401	4.2
OTHER REPAIR SERVICES	8112, 8113, 8114	6,215	432,135,531	435,418,829	0.8
PERSONAL SERVICES	812	15,086	791,781,189	926,804,318	17.1
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	8,369	285,537,152	327,129,876	14.6
LAUNDRY & DRY CLEANING	8123	1,006	95,319,711	99,997,917	4.9
OTHER PERSONAL SERVICES	8122, 8129	5,711	410,924,326	499,676,525	21.6
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,422	200,103,862	198,874,450	-0.6
PUBLIC ADMINISTRATION, OTHER	92,00	465	118,444,422	118,800,686	0.3
TOTAL ALL INDUSTRIES		289,963	\$141,509,513,246	\$152,715,222,246	7.9%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
4TH QUARTER, 2006 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$225,505	\$12,632	\$212,873	0.00484	\$1,030
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	983,497	141,371	842,126	0.00138	1,162
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,044,389	112,844	931,544	0.00275	2,562
4	Insurance Agents/Brokers	14	637,942	7,267	630,675	0.00484	3,052
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	793,446	46,528	746,918	0.00138	1,031
6	Processing for Hire/Printing and Publishing	10	1,275,581	143,160	1,132,421	0.00484	5,481
7	Manufacturing	7	7,120,230	339,285	6,780,945	0.00484	32,820
8	Royalties; Child Care	80	541,463	105,043	436,420	0.00484	2,112
9	Wholesaling	3	45,712,761	16,690,516	29,022,245	0.00484	140,468
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,459,426	188,340	1,271,086	0.00484	6,152
11	Public or Nonprofit Hospitals	55	1,582,446	376,162	1,206,284	0.01500	18,094
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	473,839	125	473,714	0.00471	2,231
13	Service & Other Activities	4	26,917,570	7,028,012	19,889,558	0.01500	298,343
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	150,627	54,785	95,842	0.01630	1,562
15	Retailing of Interstate Transportation Equip.	19	463,211	208,180	255,032	0.00484	1,234
16	Retailing	2	47,032,318	8,372,289	38,660,029	0.00471	182,089
17	Mfg. of Aluminum/Solar Energy/FAR	190	96,309	2,249	94,060	0.00290	273
18	Wholesaling of Aluminum/Solar Energy	191	30,733	0	30,733	0.00290	89
19	Mfg. of Commercial Airplanes or Components	195	493,239	4,291	488,948	0.00424	2,071
20	Whlse of Commercial Airplanes or Components	196	4,481,145	268,132	4,213,014	0.00424	17,842
21	Retailing of Commercial Airplanes or Components	197	2,861,663	264,546	2,597,117	0.00424	10,999
22	Parimutuel Wagering	193	D	D	D	0.00130	D
23	Processing for Hire Timber Products	300	77,933	39	77,894	0.00424	330
24	Extracting Timber, Extracting for Hire Timber	301	40,962	1,433	39,529	0.00424	167
25	Manufacturing of Timber or Wood Products	302	873,774	68,948	804,826	0.00424	3,408
26	Wholesaling of Timber or Wood Products	303	1,678,094	901,059	777,035	0.00424	3,291
TOTAL B&O TAXES			147,048,104	35,337,235	111,710,869		737,895

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
27	Retail Sales Tax	1	\$47,278,465	\$17,640,908	\$29,637,557	0.06500	\$1,926,441
28	Use Tax	5	1,274,965	0	1,274,965	0.06500	82,873
TOTAL STATE SALES/USE TAX			48,553,430	17,640,908	30,912,522		2,009,314

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Water Distribution	60	\$247,416	\$45,975	\$201,441	0.05029	\$10,130
30	Sewer Collection	61	107,788	46,799	60,989	0.03852	2,349
31	Power	49	2,845,146	1,530,031	1,315,115	0.03873	50,934
32	Gas Dist., Telegraph	26	532,407	1,883	530,524	0.03852	20,436
33	Motor Transportation, Railroad, Railroad Car	8	1,267,259	915,588	351,671	0.01926	6,773
34	Urban Transportation/Vessels Under 65 Feet	12	211,978	63,521	148,457	0.00642	953
35	Other Public Service	13	145,404	81,177	64,227	0.01926	1,237
TOTAL PUBLIC UTILITY TAXES			5,357,399	2,684,975	2,672,424		92,813

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
36	Motor Vehicle Sales/Leases	120	\$2,400,851	\$0	\$2,400,851	0.00300	\$7,203
37	Litter Tax	36	13,564,932	0	13,564,932	0.00015	2,035
38	Tobacco Products	20	12,780	0	12,780	0.75000	9,585
39	Refuse Collection	64	326,314	109,576	216,737	0.03600	7,803
40	Petroleum Products Tax	57	N/A	N/A	N/A	0.00500	N/A
41	Hazardous Substance	65	3,668,529	102,974	3,565,555	0.00700	24,959
42	IMR	79	37,050	0	37,050	0.06000	2,223
43	Solid Fuel Burning Device Fee	59	Devices	0	4	\$30/Device	122
44	Syrup Tax	54	Gallons	0	2,406	\$1.00/Gal	2,406
45	Tire Fee	73	Tires	0	1,259	\$.90/Tire	1,134
46	Cigar Tax (\$0.67 or more)	194	Cigars	0	0	\$.50/Cigar	0
47	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	9,995	\$.44/Line	4,398
48	Wireless State Enhanced 911 Tax	94	Radio Lines	0	12,666	\$.20/Line	2,533
49	Quality Maintenance Fee on Nursing Facility Operators	78	Days	0	1,285	\$6.50/Day	8,353
TOTAL OTHER TAXES							72,752

TOTAL STATE TAXES* \$2,912,774

* Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory limit.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 4, 2005 to Quarter 4, 2006
(Dollars in Thousands)

County	4th Quarter, 2005	4th Quarter, 2006	Percent Change
Adams	\$36,807	\$38,160	3.7%
Asotin	42,888	47,955	11.8%
Benton	583,415	631,163	8.2%
Chelan	322,657	359,288	11.4%
Clallam	249,875	255,459	2.2%
Clark	1,254,442	1,267,361	1.0%
Columbia	8,326	8,823	6.0%
Cowlitz	326,497	363,264	11.3%
Douglas	100,428	107,630	7.2%
Ferry	9,122	9,407	3.1%
Franklin	202,239	237,828	17.6%
Garfield	5,700	4,239	-25.6%
Grant	226,819	290,121	27.9%
Grays Harbor	208,612	208,459	-0.1%
Island	203,924	218,076	6.9%
Jefferson	95,187	90,629	-4.8%
King	10,882,650	11,535,479	6.0%
Kitsap	868,732	922,566	6.2%
Kittitas	165,141	197,164	19.4%
Klickitat	32,619	44,536	36.5%
Lewis	267,434	272,425	1.9%
Lincoln	17,266	17,662	2.3%
Mason	123,673	137,422	11.1%
Okanogan	106,637	124,557	16.8%
Pacific	47,738	46,641	-2.3%
Pend Oreille	25,404	22,652	-10.8%
Pierce	3,014,668	3,198,727	6.1%
San Juan	81,608	80,403	-1.5%
Skagit	577,640	645,680	11.8%
Skamania	19,778	25,232	27.6%
Snohomish	2,747,948	2,947,433	7.3%
Spokane	1,797,084	1,974,484	9.9%
Stevens	84,263	92,877	10.2%
Thurston	967,516	1,033,509	6.8%
Wahkiakum	5,552	6,126	10.3%
Walla Walla	172,727	184,840	7.0%
Whatcom	780,275	814,366	4.4%
Whitman	90,604	108,464	19.7%
Yakima	664,343	693,321	4.4%
Total	27,418,236	29,264,428	6.7%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>515</u>	<u>\$15,158,351</u>	<u>541</u>	<u>\$23,724,925</u>
MOTOR VEHICLES & PARTS	441	27	2,892,724	29	2,988,864
NEW & USED AUTO DEALERS	4411	13	1,101,890	7	945,108
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	12	979,037
AUTOMOTIVE PARTS & TIRE	4413	14	1,790,834	10	1,064,719
FURNITURE & HOME FURNISHING	442	21	262,789	21	559,135
ELECTRONICS & APPLIANCES	443	41	449,944	56	669,019
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	285,374	23	475,273
COMPUTERS & SOFTWARE	44312	25	164,570	30	190,845
CAMERA & PHOTO SUPPLIES	44313	D	D	3	2,901
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	1,257,279	30	2,068,375
BUILDING MATERIALS	4441	18	1,133,445	23	1,977,399
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	123,834	7	90,976
FOOD & BEVERAGE STORES	445	12	693,789	15	2,354,485
GROCERY & CONVENIENCE STORES	4451	5	654,883	6	2,282,868
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	38,906	9	71,617
DRUG/HEALTH STORES	446	26	382,222	32	660,743
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,013,332	3	539,442
APPAREL & ACCESSORIES	448	34	71,547	37	298,779
CLOTHING & SHOE STORES	4481, 4482	30	69,686	29	120,379
JEWELRY & LUGGAGE STORES	4483	4	1,861	8	178,400
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	33	130,308	38	879,981
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	84,105	22	767,523
BOOK/PERIODICAL/MUSIC STORE	4512	17	46,203	16	112,458
GENERAL MERCHANDISE STORES	452	5	5,608,504	7	10,372,669
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	5,608,504	7	10,372,669
E-COMMERCE & MAIL ORDER	4541	45	126,458	50	267,967
MISCELLANEOUS RETAILERS	453, 4542, 4543	227	1,269,455	223	2,065,466
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>228,847</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>473,445</u>	<u>3</u>	<u>4,783</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>251</u>	<u>4,422,742</u>	<u>229</u>	<u>8,507,113</u>
CONSTRUCTION OF BUILDINGS	236	52	2,201,953	66	3,856,811
HEAVY CONSTRUCTION & HIGHWAYS	237	13	109,827	15	550,064
SPECIAL TRADE CONTRACTORS	238	186	2,110,962	148	4,100,238
<u>MANUFACTURING</u>	<u>31-33</u>	<u>58</u>	<u>701,078</u>	<u>74</u>	<u>594,553</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>360</u>	<u>6,874,439</u>	<u>361</u>	<u>2,932,048</u>
DURABLE GOODS	423	253	5,380,209	247	2,324,235
NONDURABLE GOODS	424	101	1,487,519	110	556,784
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	6,711	4	51,029
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>47,445</u>	<u>9</u>	<u>553,119</u>
<u>INFORMATION</u>	<u>51</u>	<u>135</u>	<u>1,956,751</u>	<u>124</u>	<u>1,813,891</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>772,436</u>	<u>28</u>	<u>211,775</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>77</u>	<u>825,155</u>	<u>76</u>	<u>1,098,978</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>520,563</u>	<u>75</u>	<u>307,710</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>99</u>	<u>569,915</u>	<u>106</u>	<u>719,013</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>89,672</u>	<u>22</u>	<u>635,514</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>50</u>	<u>3,331,403</u>	<u>43</u>	<u>5,113,970</u>
ACCOMMODATIONS	721	9	529,435	8	1,066,654
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	2,801,968	35	4,047,316
<u>OTHER SERVICES</u>	<u>81</u>	<u>99</u>	<u>2,187,439</u>	<u>92</u>	<u>1,207,398</u>
REPAIR & MAINTENANCE	811	69	1,905,781	52	829,013
PERSONAL SERVICE	812	25	249,952	35	240,295
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	31,706	5	138,090
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>530,230</u>
TOTAL ALL INDUSTRIES		1,787	\$38,159,681	1,788	\$47,955,020

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,929</u>	<u>\$329,163,452</u>	<u>1,462</u>	<u>\$165,303,423</u>
MOTOR VEHICLES & PARTS	441	120	51,594,833	69	39,299,817
NEW & USED AUTO DEALERS	4411	53	36,677,251	28	30,639,448
RV, BOAT, MOTORCYCLE DEALERS	4412	16	4,378,874	14	3,591,941
AUTOMOTIVE PARTS & TIRE	4413	51	10,538,708	27	5,068,428
FURNITURE & HOME FURNISHING	442	62	12,563,047	52	4,715,087
ELECTRONICS & APPLIANCES	443	167	19,963,745	134	4,294,418
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	16,967,194	47	2,175,388
COMPUTERS & SOFTWARE	44312	112	2,752,948	87	2,119,030
CAMERA & PHOTO SUPPLIES	44313	5	243,603	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	28,062,677	76	25,084,908
BUILDING MATERIALS	4441	68	26,866,221	60	24,566,650
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	1,196,456	16	518,258
FOOD & BEVERAGE STORES	445	65	15,978,600	67	11,183,341
GROCERY & CONVENIENCE STORES	4451	28	15,314,268	30	10,354,658
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	664,332	37	828,683
DRUG/HEALTH STORES	446	104	8,377,418	67	1,982,398
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	9,878,379	31	3,575,030
APPAREL & ACCESSORIES	448	126	29,059,397	99	5,779,001
CLOTHING & SHOE STORES	4481, 4482	92	24,010,899	79	4,743,745
JEWELRY & LUGGAGE STORES	4483	34	5,048,498	20	1,035,256
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	17,725,095	109	7,510,641
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	13,037,233	61	5,363,156
BOOK/PERIODICAL/MUSIC STORE	4512	53	4,687,862	48	2,147,485
GENERAL MERCHANDISE STORES	452	18	101,817,477	16	33,786,614
DEPARTMENT STORES	4521	5	37,165,656	3	12,188,933
GENERAL MERCHANDISE STORES	4529	13	64,651,821	13	21,597,681
E-COMMERCE & MAIL ORDER	4541	100	2,952,662	73	1,252,774
MISCELLANEOUS RETAILERS	453, 4542, 4543	893	31,190,122	669	26,839,394
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>335,563</u>	<u>34</u>	<u>593,729</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>137,147</u>	<u>4</u>	<u>301,765</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>979,678</u>	<u>8</u>	<u>563,135</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,145</u>	<u>110,535,289</u>	<u>927</u>	<u>73,183,738</u>
CONSTRUCTION OF BUILDINGS	236	264	57,420,640	272	41,031,357
HEAVY CONSTRUCTION & HIGHWAYS	237	61	11,632,635	45	5,462,746
SPECIAL TRADE CONTRACTORS	238	820	41,482,014	610	26,689,635
<u>MANUFACTURING</u>	<u>31-33</u>	<u>300</u>	<u>12,213,015</u>	<u>245</u>	<u>7,575,237</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,140</u>	<u>42,788,464</u>	<u>838</u>	<u>25,747,911</u>
DURABLE GOODS	423	793	35,891,883	571	18,005,127
NONDURABLE GOODS	424	331	6,790,641	256	7,707,740
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	105,940	11	35,044
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>32</u>	<u>848,987</u>	<u>36</u>	<u>684,776</u>
<u>INFORMATION</u>	<u>51</u>	<u>294</u>	<u>24,780,901</u>	<u>255</u>	<u>10,762,359</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>93</u>	<u>4,650,933</u>	<u>75</u>	<u>4,382,625</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>275</u>	<u>11,621,474</u>	<u>230</u>	<u>8,670,009</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>384</u>	<u>7,916,284</u>	<u>292</u>	<u>7,136,861</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>532</u>	<u>12,179,254</u>	<u>377</u>	<u>7,252,088</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>91</u>	<u>4,784,994</u>	<u>69</u>	<u>2,970,476</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>292</u>	<u>53,686,998</u>	<u>351</u>	<u>35,550,219</u>
ACCOMMODATIONS	721	34	7,375,109	147	14,012,878
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	258	46,311,889	204	21,537,341
<u>OTHER SERVICES</u>	<u>81</u>	<u>457</u>	<u>14,381,617</u>	<u>394</u>	<u>8,407,249</u>
REPAIR & MAINTENANCE	811	261	10,399,581	222	6,296,178
PERSONAL SERVICE	812	176	3,589,901	144	1,865,848
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	392,135	28	245,223
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>159,127</u>	<u>11</u>	<u>202,096</u>
TOTAL ALL INDUSTRIES		7,018	\$631,163,177	5,608	\$359,287,696

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,332</u>	<u>\$127,246,581</u>	<u>3,219</u>	<u>\$562,749,354</u>
MOTOR VEHICLES & PARTS	441	67	25,112,623	165	97,988,293
NEW & USED AUTO DEALERS	4411	23	18,439,424	57	77,240,546
RV, BOAT, MOTORCYCLE DEALERS	4412	13	2,184,400	24	4,048,585
AUTOMOTIVE PARTS & TIRE	4413	31	4,488,799	84	16,699,162
FURNITURE & HOME FURNISHING	442	52	5,142,163	140	19,847,120
ELECTRONICS & APPLIANCES	443	113	2,478,569	267	18,233,244
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	1,394,327	78	10,624,193
COMPUTERS & SOFTWARE	44312	69	1,084,242	185	7,492,531
CAMERA & PHOTO SUPPLIES	44313	D	D	4	116,520
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	18,150,228	214	59,684,226
BUILDING MATERIALS	4441	50	16,659,513	147	55,247,262
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,490,715	67	4,436,964
FOOD & BEVERAGE STORES	445	49	10,450,892	141	39,765,918
GROCERY & CONVENIENCE STORES	4451	23	10,119,015	72	37,291,322
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	331,877	69	2,474,596
DRUG/HEALTH STORES	446	51	3,676,753	126	17,029,274
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	5,676,774	93	15,643,672
APPAREL & ACCESSORIES	448	73	2,777,691	163	36,892,941
CLOTHING & SHOE STORES	4481, 4482	58	1,958,550	121	30,984,025
JEWELRY & LUGGAGE STORES	4483	15	819,141	42	5,908,916
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	2,642,843	207	18,847,158
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	2,167,731	131	13,792,828
BOOK/PERIODICAL/MUSIC STORE	4512	37	475,112	76	5,054,330
GENERAL MERCHANDISE STORES	452	16	36,941,234	31	169,762,702
DEPARTMENT STORES	4521	3	5,746,881	5	52,949,833
GENERAL MERCHANDISE STORES	4529	13	31,194,353	26	116,812,869
E-COMMERCE & MAIL ORDER	4541	73	1,306,346	151	5,945,257
MISCELLANEOUS RETAILERS	453, 4542, 4543	646	12,890,465	1,521	63,109,549
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>46</u>	<u>713,401</u>	<u>76</u>	<u>4,037,436</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>279,563</u>	<u>9</u>	<u>755,908</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>102,615</u>	<u>13</u>	<u>1,982,403</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>785</u>	<u>55,000,678</u>	<u>2,737</u>	<u>275,532,906</u>
CONSTRUCTION OF BUILDINGS	236	245	29,245,533	698	141,765,114
HEAVY CONSTRUCTION & HIGHWAYS	237	33	4,805,854	107	25,720,351
SPECIAL TRADE CONTRACTORS	238	507	20,949,291	1,932	108,047,441
<u>MANUFACTURING</u>	<u>31-33</u>	<u>208</u>	<u>7,378,334</u>	<u>598</u>	<u>32,919,505</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>715</u>	<u>12,459,296</u>	<u>1,668</u>	<u>82,085,632</u>
DURABLE GOODS	423	455	9,384,420	1,149	67,362,199
NONDURABLE GOODS	424	252	3,030,143	500	14,597,395
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	44,733	19	126,038
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>776,740</u>	<u>126</u>	<u>4,358,797</u>
<u>INFORMATION</u>	<u>51</u>	<u>230</u>	<u>8,799,306</u>	<u>445</u>	<u>55,200,599</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,187,006</u>	<u>132</u>	<u>12,765,244</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>168</u>	<u>4,016,930</u>	<u>434</u>	<u>28,294,443</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>236</u>	<u>3,092,638</u>	<u>741</u>	<u>15,232,689</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>360</u>	<u>5,052,863</u>	<u>1,137</u>	<u>31,725,452</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>75</u>	<u>1,660,298</u>	<u>178</u>	<u>10,128,926</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>276</u>	<u>18,753,895</u>	<u>610</u>	<u>110,421,164</u>
ACCOMMODATIONS	721	100	3,680,524	42	9,766,830
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	176	15,073,371	568	100,654,334
<u>OTHER SERVICES</u>	<u>81</u>	<u>413</u>	<u>8,906,575</u>	<u>1,109</u>	<u>38,639,752</u>
REPAIR & MAINTENANCE	811	253	6,946,021	674	29,572,731
PERSONAL SERVICE	812	137	1,498,713	408	8,705,932
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	461,841	27	361,089
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>32,726</u>	<u>16</u>	<u>530,495</u>
TOTAL ALL INDUSTRIES		4,965	\$255,459,445	13,249	\$1,267,360,796

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>259</u>	<u>\$2,117,850</u>	<u>1,508</u>	<u>\$176,178,547</u>
MOTOR VEHICLES & PARTS	441	6	179,354	89	45,688,983
NEW & USED AUTO DEALERS	4411	D	D	29	36,854,977
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	14	2,330,885
AUTOMOTIVE PARTS & TIRE	4413	6	179,354	46	6,503,121
FURNITURE & HOME FURNISHING	442	10	68,111	57	4,425,270
ELECTRONICS & APPLIANCES	443	27	67,308	128	3,574,913
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	18,568	48	1,997,462
COMPUTERS & SOFTWARE	44312	17	48,740	76	1,477,784
CAMERA & PHOTO SUPPLIES	44313	-	-	4	99,667
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	11	491,091	109	20,007,086
BUILDING MATERIALS	4441	6	416,307	82	18,613,557
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	74,784	27	1,393,529
FOOD & BEVERAGE STORES	445	9	456,416	53	12,250,132
GROCERY & CONVENIENCE STORES	4451	4	422,622	31	11,889,821
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	33,794	22	360,311
DRUG/HEALTH STORES	446	13	45,839	88	3,921,644
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	50	14,668,619
APPAREL & ACCESSORIES	448	20	13,049	75	4,911,406
CLOTHING & SHOE STORES	4481, 4482	20	13,049	57	2,050,378
JEWELRY & LUGGAGE STORES	4483	D	D	18	2,861,028
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	14	38,943	100	3,915,901
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	6	2,686	63	3,144,665
BOOK/PERIODICAL/MUSIC STORE	4512	8	36,257	37	771,236
GENERAL MERCHANDISE STORES	452	3	28,325	18	43,663,322
DEPARTMENT STORES	4521	D	D	4	16,326,401
GENERAL MERCHANDISE STORES	4529	3	28,325	14	27,336,921
E-COMMERCE & MAIL ORDER	4541	30	55,847	78	1,067,755
MISCELLANEOUS RETAILERS	453, 4542, 4543	116	673,567	663	18,083,516
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>246,555</u>	<u>33</u>	<u>934,475</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>11</u>	<u>839,396</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>12</u>	<u>165,054</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>95</u>	<u>1,733,454</u>	<u>1,092</u>	<u>77,623,688</u>
CONSTRUCTION OF BUILDINGS	236	24	605,885	237	41,316,581
HEAVY CONSTRUCTION & HIGHWAYS	237	11	430,087	75	15,006,256
SPECIAL TRADE CONTRACTORS	238	60	697,482	780	21,300,851
<u>MANUFACTURING</u>	<u>31-33</u>	<u>33</u>	<u>183,237</u>	<u>252</u>	<u>7,647,863</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>157</u>	<u>1,316,463</u>	<u>971</u>	<u>23,704,178</u>
DURABLE GOODS	423	103	353,837	691	19,169,258
NONDURABLE GOODS	424	54	962,626	270	4,456,874
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	78,046
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>59</u>	<u>1,553,853</u>
<u>INFORMATION</u>	<u>51</u>	<u>80</u>	<u>435,984</u>	<u>271</u>	<u>13,655,890</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>12</u>	<u>44,643</u>	<u>71</u>	<u>1,461,561</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>33</u>	<u>321,168</u>	<u>232</u>	<u>7,972,089</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>39</u>	<u>280,679</u>	<u>261</u>	<u>4,328,845</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>42</u>	<u>125,361</u>	<u>419</u>	<u>6,374,993</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>454,313</u>	<u>55</u>	<u>2,400,528</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>22</u>	<u>646,083</u>	<u>227</u>	<u>28,891,802</u>
ACCOMMODATIONS	721	8	234,910	42	3,192,571
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	411,173	185	25,699,231
<u>OTHER SERVICES</u>	<u>81</u>	<u>26</u>	<u>670,543</u>	<u>420</u>	<u>9,426,337</u>
REPAIR & MAINTENANCE	811	12	618,313	255	6,969,731
PERSONAL SERVICE	812	14	52,230	146	2,046,586
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	19	410,020
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>246,564</u>	<u>7</u>	<u>104,675</u>
TOTAL ALL INDUSTRIES		820	\$8,822,897	5,901	\$363,263,774

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>618</u>	<u>\$61,118,380</u>	<u>291</u>	<u>\$3,034,853</u>
MOTOR VEHICLES & PARTS	441	25	11,721,153	7	646,735
NEW & USED AUTO DEALERS	4411	8	7,833,344	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	7	984,655	D	D
AUTOMOTIVE PARTS & TIRE	4413	10	2,903,154	7	646,735
FURNITURE & HOME FURNISHING	442	19	2,629,031	7	11,071
ELECTRONICS & APPLIANCES	443	53	1,432,119	27	110,077
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	344,569	12	16,713
COMPUTERS & SOFTWARE	44312	35	1,087,550	15	93,364
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	1,259,022	10	205,508
BUILDING MATERIALS	4441	24	1,248,742	10	205,508
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	10,280	D	D
FOOD & BEVERAGE STORES	445	19	3,861,707	11	620,980
GROCERY & CONVENIENCE STORES	4451	12	3,685,950	8	618,389
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	175,757	3	2,591
DRUG/HEALTH STORES	446	32	1,032,237	13	74,766
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,366,413	8	614,258
APPAREL & ACCESSORIES	448	43	2,672,095	21	52,984
CLOTHING & SHOE STORES	4481, 4482	34	1,608,126	21	52,984
JEWELRY & LUGGAGE STORES	4483	9	1,063,969	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	47	1,121,025	25	51,596
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	847,791	11	28,686
BOOK/PERIODICAL/MUSIC STORE	4512	20	273,234	14	22,910
GENERAL MERCHANDISE STORES	452	8	28,465,923	D	D
DEPARTMENT STORES	4521	3	7,732,050	D	D
GENERAL MERCHANDISE STORES	4529	5	20,733,873	D	D
E-COMMERCE & MAIL ORDER	4541	57	309,949	39	184,176
MISCELLANEOUS RETAILERS	453, 4542, 4543	274	5,247,706	123	462,702
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>113,928</u>	<u>6</u>	<u>82,664</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>117,139</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>440</u>	<u>14,357,458</u>	<u>93</u>	<u>2,731,723</u>
CONSTRUCTION OF BUILDINGS	236	100	4,458,884	32	885,707
HEAVY CONSTRUCTION & HIGHWAYS	237	27	2,564,767	12	687,458
SPECIAL TRADE CONTRACTORS	238	313	7,333,807	49	1,158,558
<u>MANUFACTURING</u>	<u>31-33</u>	<u>83</u>	<u>1,471,833</u>	<u>28</u>	<u>165,446</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>362</u>	<u>13,428,766</u>	<u>139</u>	<u>705,002</u>
DURABLE GOODS	423	239	10,423,961	95	658,630
NONDURABLE GOODS	424	115	2,994,212	41	45,860
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	10,593	3	512
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>422,043</u>	<u>3</u>	<u>441</u>
<u>INFORMATION</u>	<u>51</u>	<u>149</u>	<u>3,337,011</u>	<u>99</u>	<u>552,945</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>380,970</u>	<u>10</u>	<u>14,262</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>97</u>	<u>1,505,726</u>	<u>26</u>	<u>220,565</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>102</u>	<u>526,753</u>	<u>37</u>	<u>69,435</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>177</u>	<u>1,678,697</u>	<u>41</u>	<u>125,015</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,159,267</u>	<u>11</u>	<u>50,706</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>62</u>	<u>6,115,013</u>	<u>27</u>	<u>1,062,972</u>
ACCOMMODATIONS	721	6	357,782	13	250,850
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	56	5,757,231	14	812,122
<u>OTHER SERVICES</u>	<u>81</u>	<u>125</u>	<u>1,855,895</u>	<u>45</u>	<u>563,332</u>
REPAIR & MAINTENANCE	811	72	1,001,476	25	284,422
PERSONAL SERVICE	812	47	701,221	16	246,723
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	153,198	4	32,187
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>41,189</u>	<u>3</u>	<u>28,100</u>
TOTAL ALL INDUSTRIES		2,314	\$107,630,068	859	\$9,407,461

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,049</u>	<u>\$99,035,330</u>	<u>177</u>	<u>\$1,600,046</u>
MOTOR VEHICLES & PARTS	441	60	46,563,277	4	103,164
NEW & USED AUTO DEALERS	4411	24	38,744,400	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,952,520	D	D
AUTOMOTIVE PARTS & TIRE	4413	27	3,866,357	4	103,164
FURNITURE & HOME FURNISHING	442	29	1,527,179	7	18,735
ELECTRONICS & APPLIANCES	443	94	2,151,764	23	36,564
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	1,509,783	12	14,530
COMPUTERS & SOFTWARE	44312	62	641,981	11	22,034
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	9,540,504	8	401,094
BUILDING MATERIALS	4441	40	8,477,294	8	401,094
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,063,210	D	D
FOOD & BEVERAGE STORES	445	32	5,121,767	3	230,534
GROCERY & CONVENIENCE STORES	4451	21	5,014,472	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	107,295	3	230,534
DRUG/HEALTH STORES	446	44	1,739,099	10	91,133
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	6,485,257	D	D
APPAREL & ACCESSORIES	448	67	1,224,274	9	4,528
CLOTHING & SHOE STORES	4481, 4482	56	1,146,821	9	4,528
JEWELRY & LUGGAGE STORES	4483	11	77,453	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	765,401	11	9,888
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	384,105	6	7,495
BOOK/PERIODICAL/MUSIC STORE	4512	27	381,296	5	2,393
GENERAL MERCHANDISE STORES	452	12	14,653,203	3	359,497
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	14,653,203	3	359,497
E-COMMERCE & MAIL ORDER	4541	65	551,320	26	31,950
MISCELLANEOUS RETAILERS	453, 4542, 4543	503	8,712,285	73	312,959
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>1,128,988</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>184,359</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>733</u>	<u>47,397,304</u>	<u>54</u>	<u>717,126</u>
CONSTRUCTION OF BUILDINGS	236	141	24,941,724	12	179,222
HEAVY CONSTRUCTION & HIGHWAYS	237	43	5,072,670	6	212,042
SPECIAL TRADE CONTRACTORS	238	549	17,382,910	36	325,862
<u>MANUFACTURING</u>	<u>31-33</u>	<u>140</u>	<u>8,401,280</u>	<u>13</u>	<u>14,936</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>705</u>	<u>31,847,765</u>	<u>92</u>	<u>805,106</u>
DURABLE GOODS	423	498	26,946,160	60	542,860
NONDURABLE GOODS	424	200	4,803,150	32	262,246
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	98,455	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>32</u>	<u>1,168,613</u>	<u>3</u>	<u>32,645</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>8,335,477</u>	<u>60</u>	<u>226,792</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>1,044,966</u>	<u>12</u>	<u>130,281</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>180</u>	<u>11,354,359</u>	<u>31</u>	<u>189,474</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>164</u>	<u>2,600,879</u>	<u>26</u>	<u>38,840</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>257</u>	<u>3,290,452</u>	<u>27</u>	<u>63,622</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>1,222,095</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>131</u>	<u>13,766,340</u>	<u>9</u>	<u>200,721</u>
ACCOMMODATIONS	721	17	2,907,467	3	52,005
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	114	10,858,873	6	148,716
<u>OTHER SERVICES</u>	<u>81</u>	<u>224</u>	<u>6,386,822</u>	<u>25</u>	<u>162,325</u>
REPAIR & MAINTENANCE	811	149	4,619,780	13	107,958
PERSONAL SERVICE	812	66	1,660,578	12	54,367
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	106,464	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>662,625</u>	<u>10</u>	<u>56,745</u>
TOTAL ALL INDUSTRIES		3,955	\$237,827,654	539	\$4,238,659

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	1,164	\$111,337,413	1,239	\$103,701,939
MOTOR VEHICLES & PARTS	441	85	26,593,877	56	23,597,672
NEW & USED AUTO DEALERS	4411	37	18,335,571	23	17,614,292
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,498,185	11	959,568
AUTOMOTIVE PARTS & TIRE	4413	36	6,760,121	22	5,023,812
FURNITURE & HOME FURNISHING	442	39	2,746,363	47	2,502,677
ELECTRONICS & APPLIANCES	443	106	2,214,401	99	1,968,650
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,288,282	35	1,047,955
COMPUTERS & SOFTWARE	44312	64	926,119	61	906,463
CAMERA & PHOTO SUPPLIES	44313	D	D	3	14,232
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	16,366,009	65	13,528,485
BUILDING MATERIALS	4441	53	13,118,110	46	13,024,901
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	3,247,899	19	503,584
FOOD & BEVERAGE STORES	445	50	6,257,380	60	9,557,643
GROCERY & CONVENIENCE STORES	4451	26	6,197,807	43	9,302,330
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	59,573	17	255,313
DRUG/HEALTH STORES	446	54	1,295,123	49	2,226,921
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	8,223,565	43	9,408,458
APPAREL & ACCESSORIES	448	67	2,224,439	71	2,783,225
CLOTHING & SHOE STORES	4481, 4482	54	1,551,573	55	1,503,441
JEWELRY & LUGGAGE STORES	4483	13	672,866	16	1,279,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	1,907,381	72	2,267,546
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	823,269	41	1,577,694
BOOK/PERIODICAL/MUSIC STORE	4512	29	1,084,112	31	689,852
GENERAL MERCHANDISE STORES	452	14	27,557,401	11	22,733,852
DEPARTMENT STORES	4521	3	3,463,392	D	D
GENERAL MERCHANDISE STORES	4529	11	24,094,009	11	22,733,852
E-COMMERCE & MAIL ORDER	4541	70	991,512	62	1,061,251
MISCELLANEOUS RETAILERS	453, 4542, 4543	495	14,959,962	604	12,065,559
AGRICULTURE, FORESTRY, FISHING	11	23	1,387,244	38	686,874
MINING	21	4	8,360,821	7	260,667
UTILITIES	22	11	2,007,356	11	12,918
CONSTRUCTION	23	709	81,315,698	669	41,433,671
CONSTRUCTION OF BUILDINGS	236	178	56,668,481	189	18,114,666
HEAVY CONSTRUCTION & HIGHWAYS	237	43	3,083,863	44	2,892,249
SPECIAL TRADE CONTRACTORS	238	488	21,563,354	436	20,426,756
MANUFACTURING	31-33	171	4,368,524	202	3,872,526
WHOLESALE TRADE	42	813	26,036,557	672	11,013,482
DURABLE GOODS	423	554	21,066,145	455	8,562,260
NONDURABLE GOODS	424	251	4,946,772	209	2,390,611
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	23,640	8	60,611
TRANSPORTATION & WAREHOUSING	48-49	36	570,416	48	789,885
INFORMATION	51	243	9,737,970	217	9,026,984
FINANCE, INSURANCE	52	66	2,540,466	65	1,130,045
REAL ESTATE, RENTAL/LEASING	53	209	6,542,161	184	3,235,627
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	201	2,811,875	203	1,944,251
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	265	4,156,192	299	3,426,089
ARTS, ENTERTAINMENT & RECREATION	71	46	1,435,596	58	1,183,977
ACCOMMODATIONS & FOOD SERVICES	72	242	18,142,019	302	20,718,591
ACCOMMODATIONS	721	62	2,841,553	107	4,562,238
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	180	15,300,466	195	16,156,353
OTHER SERVICES	81	355	8,779,534	306	6,021,786
REPAIR & MAINTENANCE	811	220	6,878,242	184	4,265,536
PERSONAL SERVICE	812	114	1,295,718	99	1,238,750
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	605,574	23	517,500
PUBLIC ADMINISTRATION, OTHER	92.00	4	591,614	D	D
TOTAL ALL INDUSTRIES		4,562	\$290,121,456	4,520	\$208,459,312

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,373</u>	<u>\$88,027,744</u>	<u>892</u>	<u>\$30,626,519</u>
MOTOR VEHICLES & PARTS	441	48	14,556,543	35	3,603,201
NEW & USED AUTO DEALERS	4411	11	6,878,539	6	1,458,148
RV, BOAT, MOTORCYCLE DEALERS	4412	12	692,638	17	956,248
AUTOMOTIVE PARTS & TIRE	4413	25	6,985,366	12	1,188,805
FURNITURE & HOME FURNISHING	442	73	3,874,700	45	1,275,129
ELECTRONICS & APPLIANCES	443	109	2,382,084	70	752,344
APPLIANCES, TV & OTHER ELECTRONICS	44311	48	1,636,602	26	373,678
COMPUTERS & SOFTWARE	44312	61	745,482	44	378,666
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	18,697,653	51	5,205,576
BUILDING MATERIALS	4441	63	18,073,988	33	4,897,196
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	623,665	18	308,380
FOOD & BEVERAGE STORES	445	43	7,899,651	27	3,191,779
GROCERY & CONVENIENCE STORES	4451	16	7,112,145	9	3,149,601
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	787,506	18	42,178
DRUG/HEALTH STORES	446	46	2,216,881	39	1,183,886
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,658,051	11	1,662,122
APPAREL & ACCESSORIES	448	71	1,881,561	54	732,689
CLOTHING & SHOE STORES	4481, 4482	58	1,197,932	43	621,080
JEWELRY & LUGGAGE STORES	4483	13	683,629	11	111,609
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	96	1,698,194	64	1,198,314
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	1,190,235	38	755,009
BOOK/PERIODICAL/MUSIC STORE	4512	38	507,959	26	443,305
GENERAL MERCHANDISE STORES	452	11	16,518,613	8	2,702,928
DEPARTMENT STORES	4521	3	1,446,068	D	D
GENERAL MERCHANDISE STORES	4529	8	15,072,545	8	2,702,928
E-COMMERCE & MAIL ORDER	4541	84	1,857,429	68	841,330
MISCELLANEOUS RETAILERS	453, 4542, 4543	692	13,786,384	420	8,277,221
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>542,879</u>	<u>16</u>	<u>570,477</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>187,367</u>	<u>4</u>	<u>181,101</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>434,236</u>	<u>5</u>	<u>12,444</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,325</u>	<u>68,466,988</u>	<u>554</u>	<u>24,775,622</u>
CONSTRUCTION OF BUILDINGS	236	352	39,193,367	167	14,641,878
HEAVY CONSTRUCTION & HIGHWAYS	237	55	5,402,643	31	2,675,660
SPECIAL TRADE CONTRACTORS	238	918	23,870,978	356	7,458,084
<u>MANUFACTURING</u>	<u>31-33</u>	<u>223</u>	<u>4,474,818</u>	<u>173</u>	<u>3,211,062</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>616</u>	<u>7,116,231</u>	<u>470</u>	<u>5,400,376</u>
DURABLE GOODS	423	389	3,347,748	296	2,778,526
NONDURABLE GOODS	424	218	3,610,412	168	2,614,643
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	158,071	6	7,207
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>303,254</u>	<u>23</u>	<u>324,394</u>
<u>INFORMATION</u>	<u>51</u>	<u>239</u>	<u>9,439,768</u>	<u>199</u>	<u>4,937,225</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>1,603,805</u>	<u>48</u>	<u>568,842</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>171</u>	<u>4,076,468</u>	<u>110</u>	<u>1,407,097</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>257</u>	<u>3,797,772</u>	<u>168</u>	<u>1,255,056</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>482</u>	<u>6,180,237</u>	<u>267</u>	<u>2,766,608</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>106</u>	<u>2,507,577</u>	<u>63</u>	<u>986,026</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>224</u>	<u>15,339,889</u>	<u>159</u>	<u>9,947,184</u>
ACCOMMODATIONS	721	82	2,408,198	54	2,719,541
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	142	12,931,691	105	7,227,643
<u>OTHER SERVICES</u>	<u>81</u>	<u>363</u>	<u>5,523,826</u>	<u>226</u>	<u>3,659,245</u>
REPAIR & MAINTENANCE	811	220	3,748,312	135	2,532,372
PERSONAL SERVICE	812	127	1,274,161	80	962,100
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	501,353	11	164,773
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>52,707</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		5,530	\$218,075,566	3,377	\$90,629,278

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>13,759</u>	<u>\$4,808,514,548</u>	<u>2,809</u>	<u>\$493,353,867</u>
MOTOR VEHICLES & PARTS	441	710	967,134,710	111	103,888,349
NEW & USED AUTO DEALERS	4411	318	816,017,733	41	86,786,190
RV, BOAT, MOTORCYCLE DEALERS	4412	154	64,047,241	27	7,340,963
AUTOMOTIVE PARTS & TIRE	4413	238	87,069,736	43	9,761,196
FURNITURE & HOME FURNISHING	442	672	294,116,719	133	14,289,798
ELECTRONICS & APPLIANCES	443	940	382,493,966	213	26,987,926
APPLIANCES, TV & OTHER ELECTRONICS	44311	287	174,085,029	69	22,389,619
COMPUTERS & SOFTWARE	44312	636	192,280,432	139	4,170,958
CAMERA & PHOTO SUPPLIES	44313	17	16,128,505	5	427,349
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	619	348,976,551	152	58,707,474
BUILDING MATERIALS	4441	438	329,487,152	96	51,422,301
LAWN & GARDEN SUPPLIES & EQUIP.	4442	181	19,489,399	56	7,285,173
FOOD & BEVERAGE STORES	445	948	256,290,975	120	30,556,387
GROCERY & CONVENIENCE STORES	4451	611	237,526,137	62	29,920,400
OTHER FOOD & BEVERAGE STORES	4452, 4453	337	18,764,838	58	635,987
DRUG/HEALTH STORES	446	501	142,734,309	106	10,081,614
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	371	78,287,396	53	8,459,882
APPAREL & ACCESSORIES	448	1,115	524,548,714	169	24,193,470
CLOTHING & SHOE STORES	4481, 4482	795	444,249,461	129	17,316,305
JEWELRY & LUGGAGE STORES	4483	320	80,299,253	40	6,877,165
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	874	222,514,247	180	23,986,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	517	150,526,097	106	17,122,684
BOOK/PERIODICAL/MUSIC STORE	4512	357	71,988,150	74	6,863,703
GENERAL MERCHANDISE STORES	452	108	854,457,097	25	134,969,793
DEPARTMENT STORES	4521	11	334,968,358	5	45,716,534
GENERAL MERCHANDISE STORES	4529	97	519,488,739	20	89,253,259
E-COMMERCE & MAIL ORDER	4541	506	77,682,937	122	4,986,300
MISCELLANEOUS RETAILERS	453, 4542, 4543	6,395	659,276,927	1,425	52,246,487
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>204</u>	<u>9,962,962</u>	<u>48</u>	<u>600,617</u>
<u>MINING</u>	<u>21</u>	<u>35</u>	<u>5,733,984</u>	<u>12</u>	<u>651,863</u>
<u>UTILITIES</u>	<u>22</u>	<u>46</u>	<u>5,645,067</u>	<u>11</u>	<u>127,299</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,592</u>	<u>2,137,537,578</u>	<u>2,269</u>	<u>185,784,532</u>
CONSTRUCTION OF BUILDINGS	236	3,789	1,235,616,828	649	93,242,515
HEAVY CONSTRUCTION & HIGHWAYS	237	402	204,321,550	110	33,353,487
SPECIAL TRADE CONTRACTORS	238	7,401	697,599,200	1,510	59,188,530
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,561</u>	<u>256,811,620</u>	<u>453</u>	<u>11,859,850</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,422</u>	<u>1,038,315,716</u>	<u>1,203</u>	<u>33,674,338</u>
DURABLE GOODS	423	2,824	877,649,205	794	25,611,070
NONDURABLE GOODS	424	1,519	157,807,596	398	8,003,368
ELECTRONIC MARKETS, AGENTS & BROKERS	425	79	2,858,915	11	59,900
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>496</u>	<u>58,511,024</u>	<u>63</u>	<u>1,797,018</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,223</u>	<u>501,601,955</u>	<u>368</u>	<u>39,108,539</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>336</u>	<u>94,712,799</u>	<u>111</u>	<u>6,551,693</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,380</u>	<u>344,669,660</u>	<u>324</u>	<u>16,860,203</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>4,452</u>	<u>355,557,829</u>	<u>647</u>	<u>12,957,660</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,587</u>	<u>333,903,463</u>	<u>957</u>	<u>18,119,473</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,201</u>	<u>113,730,152</u>	<u>161</u>	<u>6,072,438</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,639</u>	<u>1,131,911,337</u>	<u>484</u>	<u>68,050,055</u>
ACCOMMODATIONS	721	328	249,287,600	60	5,442,260
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,311	882,623,737	424	62,607,795
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,724</u>	<u>330,617,436</u>	<u>899</u>	<u>26,141,136</u>
REPAIR & MAINTENANCE	811	2,983	197,416,786	523	19,191,411
PERSONAL SERVICE	812	2,455	123,773,185	330	6,413,160
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	286	9,427,465	46	536,565
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>75</u>	<u>7,727,587</u>	<u>9</u>	<u>855,116</u>
TOTAL ALL INDUSTRIES		57,734	\$11,535,478,591	10,828	\$922,565,697

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>906</u>	<u>\$64,713,849</u>	<u>566</u>	<u>\$10,009,304</u>
MOTOR VEHICLES & PARTS	441	43	16,138,190	33	1,929,105
NEW & USED AUTO DEALERS	4411	14	9,147,039	10	370,460
RV, BOAT, MOTORCYCLE DEALERS	4412	8	3,570,569	4	8,351
AUTOMOTIVE PARTS & TIRE	4413	21	3,420,582	19	1,550,294
FURNITURE & HOME FURNISHING	442	36	3,486,912	14	200,970
ELECTRONICS & APPLIANCES	443	82	1,805,325	48	152,819
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	1,005,764	18	57,332
COMPUTERS & SOFTWARE	44312	54	799,561	30	95,487
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	52	8,223,892	40	1,379,402
BUILDING MATERIALS	4441	39	5,599,946	33	1,334,882
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	2,623,946	7	44,520
FOOD & BEVERAGE STORES	445	26	5,438,228	22	1,574,407
GROCERY & CONVENIENCE STORES	4451	15	5,182,213	13	1,553,966
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	256,015	9	20,441
DRUG/HEALTH STORES	446	36	797,236	27	492,135
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,797,077	11	1,376,374
APPAREL & ACCESSORIES	448	56	1,305,732	32	78,050
CLOTHING & SHOE STORES	4481, 4482	44	735,544	28	75,865
JEWELRY & LUGGAGE STORES	4483	12	570,188	4	2,185
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	1,093,386	41	181,914
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	997,900	22	75,974
BOOK/PERIODICAL/MUSIC STORE	4512	27	95,486	19	105,940
GENERAL MERCHANDISE STORES	452	12	14,695,939	5	218,831
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	14,695,939	5	218,831
E-COMMERCE & MAIL ORDER	4541	61	782,063	49	295,626
MISCELLANEOUS RETAILERS	453, 4542, 4543	411	6,149,869	244	2,129,671
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>1,005,628</u>	<u>25</u>	<u>665,457</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>33,473</u>	<u>5</u>	<u>334,704</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>411,295</u>	<u>4</u>	<u>432,058</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>816</u>	<u>74,809,618</u>	<u>326</u>	<u>16,682,145</u>
CONSTRUCTION OF BUILDINGS	236	213	36,820,931	96	6,934,252
HEAVY CONSTRUCTION & HIGHWAYS	237	45	16,736,422	22	4,434,381
SPECIAL TRADE CONTRACTORS	238	558	21,252,265	208	5,313,512
<u>MANUFACTURING</u>	<u>31-33</u>	<u>145</u>	<u>5,567,881</u>	<u>96</u>	<u>1,834,827</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>538</u>	<u>8,658,067</u>	<u>413</u>	<u>5,467,800</u>
DURABLE GOODS	423	359	5,985,757	293	3,972,064
NONDURABLE GOODS	424	173	2,658,172	117	1,488,190
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	14,138	3	7,546
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>431,046</u>	<u>19</u>	<u>306,515</u>
<u>INFORMATION</u>	<u>51</u>	<u>188</u>	<u>5,407,847</u>	<u>146</u>	<u>2,076,153</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,499,709</u>	<u>33</u>	<u>761,354</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>167</u>	<u>4,721,813</u>	<u>78</u>	<u>743,220</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>166</u>	<u>1,656,585</u>	<u>72</u>	<u>321,644</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>231</u>	<u>4,153,343</u>	<u>109</u>	<u>859,356</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>2,575,762</u>	<u>22</u>	<u>185,929</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>170</u>	<u>16,419,524</u>	<u>64</u>	<u>2,309,788</u>
ACCOMMODATIONS	721	45	3,087,599	17	328,545
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	125	13,331,925	47	1,981,243
<u>OTHER SERVICES</u>	<u>81</u>	<u>207</u>	<u>5,060,543</u>	<u>105</u>	<u>1,505,652</u>
REPAIR & MAINTENANCE	811	114	3,824,993	70	1,128,305
PERSONAL SERVICE	812	81	1,023,115	27	261,111
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	212,435	8	116,236
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>37,986</u>	<u>4</u>	<u>39,628</u>
TOTAL ALL INDUSTRIES		3,697	\$197,163,969	2,087	\$44,535,534

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,438</u>	<u>\$126,383,081</u>	<u>430</u>	<u>\$6,105,018</u>
MOTOR VEHICLES & PARTS	441	96	31,684,888	20	2,136,158
NEW & USED AUTO DEALERS	4411	35	19,590,764	8	1,355,568
RV, BOAT, MOTORCYCLE DEALERS	4412	18	4,493,883	4	93,407
AUTOMOTIVE PARTS & TIRE	4413	43	7,600,241	8	687,183
FURNITURE & HOME FURNISHING	442	58	3,657,303	14	70,400
ELECTRONICS & APPLIANCES	443	118	2,741,508	34	149,589
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,989,149	11	78,873
COMPUTERS & SOFTWARE	44312	72	693,954	23	70,716
CAMERA & PHOTO SUPPLIES	44313	4	58,405	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	11,188,668	25	1,066,385
BUILDING MATERIALS	4441	50	10,596,670	19	749,896
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	591,998	6	316,489
FOOD & BEVERAGE STORES	445	59	9,225,971	15	1,049,513
GROCERY & CONVENIENCE STORES	4451	36	8,990,339	9	1,035,327
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	235,632	6	14,186
DRUG/HEALTH STORES	446	58	2,598,865	24	480,952
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	6,794,931	7	133,002
APPAREL & ACCESSORIES	448	74	6,190,127	31	82,081
CLOTHING & SHOE STORES	4481, 4482	61	5,416,809	31	82,081
JEWELRY & LUGGAGE STORES	4483	13	773,318	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	84	2,579,972	30	128,181
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	2,522,491	15	106,129
BOOK/PERIODICAL/MUSIC STORE	4512	24	57,481	15	22,052
GENERAL MERCHANDISE STORES	452	21	31,856,008	3	83,467
DEPARTMENT STORES	4521	3	5,963,751	D	D
GENERAL MERCHANDISE STORES	4529	18	25,892,257	3	83,467
E-COMMERCE & MAIL ORDER	4541	68	905,504	43	148,660
MISCELLANEOUS RETAILERS	453, 4542, 4543	676	16,959,336	184	576,630
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>54</u>	<u>787,069</u>	<u>12</u>	<u>91,938</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>1,174,301</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>143,497</u>	<u>3</u>	<u>40,254</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>880</u>	<u>56,014,499</u>	<u>225</u>	<u>3,724,386</u>
CONSTRUCTION OF BUILDINGS	236	217	26,651,217	50	1,296,324
HEAVY CONSTRUCTION & HIGHWAYS	237	66	7,702,097	17	644,581
SPECIAL TRADE CONTRACTORS	238	597	21,661,185	158	1,783,481
<u>MANUFACTURING</u>	<u>31-33</u>	<u>253</u>	<u>6,519,102</u>	<u>35</u>	<u>213,246</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>796</u>	<u>23,962,178</u>	<u>239</u>	<u>2,447,400</u>
DURABLE GOODS	423	547	16,911,208	158	1,385,257
NONDURABLE GOODS	424	239	6,885,415	81	1,062,143
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	165,555	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>51</u>	<u>1,933,353</u>	<u>3</u>	<u>94,474</u>
<u>INFORMATION</u>	<u>51</u>	<u>230</u>	<u>10,286,114</u>	<u>103</u>	<u>1,074,224</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>999,809</u>	<u>25</u>	<u>109,180</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>187</u>	<u>4,813,618</u>	<u>66</u>	<u>414,380</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>218</u>	<u>3,939,127</u>	<u>60</u>	<u>338,406</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>326</u>	<u>3,613,306</u>	<u>75</u>	<u>281,175</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>52</u>	<u>2,997,886</u>	<u>14</u>	<u>108,633</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>218</u>	<u>20,140,362</u>	<u>35</u>	<u>790,554</u>
ACCOMMODATIONS	721	47	1,864,068	9	116,314
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	171	18,276,294	26	674,240
<u>OTHER SERVICES</u>	<u>81</u>	<u>382</u>	<u>8,627,132</u>	<u>81</u>	<u>1,713,582</u>
REPAIR & MAINTENANCE	811	243	6,708,670	48	1,527,369
PERSONAL SERVICE	812	118	1,561,663	27	163,857
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	356,799	6	22,356
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>90,364</u>	<u>8</u>	<u>115,304</u>
TOTAL ALL INDUSTRIES		5,171	\$272,424,798	1,414	\$17,662,154

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,002</u>	<u>\$56,679,726</u>	<u>902</u>	<u>\$52,823,107</u>
MOTOR VEHICLES & PARTS	441	51	10,385,409	56	8,666,841
NEW & USED AUTO DEALERS	4411	14	6,048,872	21	5,240,094
RV, BOAT, MOTORCYCLE DEALERS	4412	13	184,097	9	103,583
AUTOMOTIVE PARTS & TIRE	4413	24	4,152,440	26	3,323,164
FURNITURE & HOME FURNISHING	442	41	1,193,710	26	973,737
ELECTRONICS & APPLIANCES	443	73	631,502	66	927,104
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	295,158	25	532,084
COMPUTERS & SOFTWARE	44312	43	336,344	41	395,020
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	6,665,527	53	6,471,571
BUILDING MATERIALS	4441	43	5,803,655	39	5,729,079
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	861,872	14	742,492
FOOD & BEVERAGE STORES	445	32	3,880,632	39	6,177,765
GROCERY & CONVENIENCE STORES	4451	18	3,753,805	25	6,040,239
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	126,827	14	137,526
DRUG/HEALTH STORES	446	37	283,948	41	1,086,717
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	3,842,202	31	3,263,738
APPAREL & ACCESSORIES	448	49	478,823	61	1,471,292
CLOTHING & SHOE STORES	4481, 4482	41	308,356	49	1,170,962
JEWELRY & LUGGAGE STORES	4483	8	170,467	12	300,330
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	357,802	70	943,122
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	235,446	36	757,252
BOOK/PERIODICAL/MUSIC STORE	4512	25	122,356	34	185,870
GENERAL MERCHANDISE STORES	452	11	19,168,609	13	16,042,224
DEPARTMENT STORES	4521	D	D	4	2,065,568
GENERAL MERCHANDISE STORES	4529	11	19,168,609	9	13,976,656
E-COMMERCE & MAIL ORDER	4541	60	740,893	64	635,122
MISCELLANEOUS RETAILERS	453, 4542, 4543	487	9,050,669	382	6,163,874
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>589,897</u>	<u>34</u>	<u>1,903,465</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>193,311</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>92,116</u>	<u>12</u>	<u>625,899</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>970</u>	<u>39,896,759</u>	<u>460</u>	<u>32,474,152</u>
CONSTRUCTION OF BUILDINGS	236	242	23,239,740	150	21,598,468
HEAVY CONSTRUCTION & HIGHWAYS	237	51	2,725,746	29	2,910,561
SPECIAL TRADE CONTRACTORS	238	677	13,931,273	281	7,965,123
<u>MANUFACTURING</u>	<u>31-33</u>	<u>162</u>	<u>3,555,189</u>	<u>119</u>	<u>1,448,062</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>522</u>	<u>5,261,671</u>	<u>509</u>	<u>7,499,168</u>
DURABLE GOODS	423	360	4,469,250	343	5,434,610
NONDURABLE GOODS	424	157	775,965	159	2,043,141
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	16,456	7	21,417
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>764,674</u>	<u>19</u>	<u>759,996</u>
<u>INFORMATION</u>	<u>51</u>	<u>189</u>	<u>6,174,037</u>	<u>174</u>	<u>4,211,706</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>1,548,536</u>	<u>54</u>	<u>964,614</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>130</u>	<u>1,952,183</u>	<u>118</u>	<u>2,210,922</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>150</u>	<u>1,500,925</u>	<u>137</u>	<u>1,360,723</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>335</u>	<u>3,093,736</u>	<u>197</u>	<u>1,885,326</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>37</u>	<u>805,209</u>	<u>44</u>	<u>742,824</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>138</u>	<u>10,339,218</u>	<u>175</u>	<u>9,578,917</u>
ACCOMMODATIONS	721	28	1,978,511	67	3,173,692
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	8,360,707	108	6,405,225
<u>OTHER SERVICES</u>	<u>81</u>	<u>236</u>	<u>4,964,648</u>	<u>229</u>	<u>6,055,099</u>
REPAIR & MAINTENANCE	811	163	4,073,839	148	5,264,831
PERSONAL SERVICE	812	64	743,743	67	605,281
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	147,066	14	184,987
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>10,211</u>	<u>4</u>	<u>12,534</u>
TOTAL ALL INDUSTRIES		3,990	\$137,422,046	3,187	\$124,556,514

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>686</u>	<u>\$15,708,587</u>	<u>425</u>	<u>\$5,786,491</u>
MOTOR VEHICLES & PARTS	441	29	1,401,166	24	1,562,312
NEW & USED AUTO DEALERS	4411	6	534,553	8	1,028,396
RV, BOAT, MOTORCYCLE DEALERS	4412	8	36,567	5	28,437
AUTOMOTIVE PARTS & TIRE	4413	15	830,046	11	505,479
FURNITURE & HOME FURNISHING	442	24	301,878	13	74,060
ELECTRONICS & APPLIANCES	443	58	368,269	38	133,671
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	274,986	15	16,886
COMPUTERS & SOFTWARE	44312	32	93,283	23	116,785
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	4,208,962	27	507,391
BUILDING MATERIALS	4441	35	3,987,278	21	483,934
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	221,684	6	23,457
FOOD & BEVERAGE STORES	445	33	2,833,021	13	1,558,166
GROCERY & CONVENIENCE STORES	4451	22	2,761,260	4	1,548,962
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	71,761	9	9,204
DRUG/HEALTH STORES	446	32	454,188	22	110,775
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,319,348	12	561,430
APPAREL & ACCESSORIES	448	39	95,505	30	44,867
CLOTHING & SHOE STORES	4481, 4482	30	83,683	26	41,621
JEWELRY & LUGGAGE STORES	4483	9	11,822	4	3,246
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	256,339	28	55,110
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	155,326	12	28,887
BOOK/PERIODICAL/MUSIC STORE	4512	18	101,013	16	26,223
GENERAL MERCHANDISE STORES	452	5	1,123,225	6	161,451
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	1,123,225	6	161,451
E-COMMERCE & MAIL ORDER	4541	58	316,406	44	144,274
MISCELLANEOUS RETAILERS	453, 4542, 4543	307	3,030,280	168	872,984
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>242,131</u>	<u>14</u>	<u>383,968</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>419,497</u>	<u>9</u>	<u>1,442,171</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>31,940</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>336</u>	<u>12,896,253</u>	<u>228</u>	<u>6,383,813</u>
CONSTRUCTION OF BUILDINGS	236	90	6,257,151	61	2,236,746
HEAVY CONSTRUCTION & HIGHWAYS	237	18	635,875	23	1,946,160
SPECIAL TRADE CONTRACTORS	238	228	6,003,227	144	2,200,907
<u>MANUFACTURING</u>	<u>31-33</u>	<u>81</u>	<u>741,623</u>	<u>52</u>	<u>878,709</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>353</u>	<u>2,447,622</u>	<u>260</u>	<u>3,054,457</u>
DURABLE GOODS	423	241	1,972,432	181	2,289,175
NONDURABLE GOODS	424	108	470,355	75	760,241
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,835	4	5,041
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>306,083</u>	<u>4</u>	<u>35,767</u>
<u>INFORMATION</u>	<u>51</u>	<u>140</u>	<u>2,569,704</u>	<u>110</u>	<u>1,116,226</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>668,068</u>	<u>21</u>	<u>231,589</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>971,186</u>	<u>51</u>	<u>379,646</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>89</u>	<u>578,404</u>	<u>61</u>	<u>226,701</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>128</u>	<u>626,128</u>	<u>81</u>	<u>325,782</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>353,288</u>	<u>7</u>	<u>68,675</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>183</u>	<u>6,212,844</u>	<u>45</u>	<u>1,555,382</u>
ACCOMMODATIONS	721	88	2,083,940	18	251,946
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	95	4,128,904	27	1,303,436
<u>OTHER SERVICES</u>	<u>81</u>	<u>126</u>	<u>1,856,135</u>	<u>73</u>	<u>745,740</u>
REPAIR & MAINTENANCE	811	70	1,121,293	42	534,202
PERSONAL SERVICE	812	42	386,082	24	142,500
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	348,760	7	69,038
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>11,844</u>	<u>4</u>	<u>37,246</u>
TOTAL ALL INDUSTRIES		2,321	\$46,641,337	1,445	\$22,652,363

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,118</u>	<u>\$1,596,353,601</u>	<u>698</u>	<u>\$21,303,773</u>
MOTOR VEHICLES & PARTS	441	448	437,340,702	19	2,763,605
NEW & USED AUTO DEALERS	4411	190	357,903,820	3	194,455
RV, BOAT, MOTORCYCLE DEALERS	4412	86	38,474,976	7	2,164,589
AUTOMOTIVE PARTS & TIRE	4413	172	40,961,906	9	404,561
FURNITURE & HOME FURNISHING	442	247	61,462,319	27	358,864
ELECTRONICS & APPLIANCES	443	444	92,618,005	58	812,407
APPLIANCES, TV & OTHER ELECTRONICS	44311	149	65,544,588	29	626,580
COMPUTERS & SOFTWARE	44312	286	25,463,210	29	185,827
CAMERA & PHOTO SUPPLIES	44313	9	1,610,207	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	283	134,616,856	33	4,169,428
BUILDING MATERIALS	4441	203	126,285,265	22	3,901,945
LAWN & GARDEN SUPPLIES & EQUIP.	4442	80	8,331,591	11	267,483
FOOD & BEVERAGE STORES	445	320	80,215,370	32	4,025,746
GROCERY & CONVENIENCE STORES	4451	233	76,720,822	14	3,591,269
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	3,494,548	18	434,477
DRUG/HEALTH STORES	446	220	43,854,392	25	483,421
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	181	41,954,405	6	1,289,539
APPAREL & ACCESSORIES	448	373	109,344,754	62	809,206
CLOTHING & SHOE STORES	4481, 4482	280	88,533,746	50	726,254
JEWELRY & LUGGAGE STORES	4483	93	20,811,008	12	82,952
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	358	62,805,810	53	710,677
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	216	47,910,858	28	392,987
BOOK/PERIODICAL/MUSIC STORE	4512	142	14,894,952	25	317,690
GENERAL MERCHANDISE STORES	452	47	351,506,887	3	125,846
DEPARTMENT STORES	4521	8	143,556,670	D	D
GENERAL MERCHANDISE STORES	4529	39	207,950,217	3	125,846
E-COMMERCE & MAIL ORDER	4541	207	12,328,833	53	803,687
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,990	168,305,268	327	4,951,347
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>102</u>	<u>3,106,218</u>	<u>17</u>	<u>961,106</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>4,361,369</u>	<u>3</u>	<u>33,147</u>
<u>UTILITIES</u>	<u>22</u>	<u>27</u>	<u>1,046,185</u>	<u>5</u>	<u>109,168</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,100</u>	<u>606,575,290</u>	<u>486</u>	<u>33,252,788</u>
CONSTRUCTION OF BUILDINGS	236	1,373	292,817,795	190	21,852,881
HEAVY CONSTRUCTION & HIGHWAYS	237	199	82,860,321	23	2,046,590
SPECIAL TRADE CONTRACTORS	238	3,528	230,897,174	273	9,353,317
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,006</u>	<u>85,455,583</u>	<u>123</u>	<u>1,973,814</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,208</u>	<u>184,615,602</u>	<u>313</u>	<u>2,768,441</u>
DURABLE GOODS	423	1,482	150,464,506	195	1,531,649
NONDURABLE GOODS	424	697	33,726,283	113	1,234,868
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	424,813	5	1,924
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>187</u>	<u>13,036,754</u>	<u>25</u>	<u>409,379</u>
<u>INFORMATION</u>	<u>51</u>	<u>538</u>	<u>119,322,140</u>	<u>146</u>	<u>2,329,132</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>183</u>	<u>31,734,989</u>	<u>34</u>	<u>458,358</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>667</u>	<u>83,117,254</u>	<u>95</u>	<u>1,780,899</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,267</u>	<u>32,751,637</u>	<u>124</u>	<u>1,199,506</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,056</u>	<u>73,486,575</u>	<u>202</u>	<u>2,986,923</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>368</u>	<u>25,281,295</u>	<u>51</u>	<u>973,126</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,439</u>	<u>238,816,364</u>	<u>168</u>	<u>7,630,661</u>
ACCOMMODATIONS	721	122	17,014,972	100	3,737,054
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,317	221,801,392	68	3,893,607
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,329</u>	<u>99,119,038</u>	<u>149</u>	<u>2,233,252</u>
REPAIR & MAINTENANCE	811	1,409	75,451,504	91	1,459,991
PERSONAL SERVICE	812	829	21,523,871	50	658,046
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	91	2,143,663	8	115,215
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>22</u>	<u>537,344</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		23,640	\$3,198,727,346	2,639	\$80,403,473

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	2,081	\$332,890,726	378	\$4,603,725
MOTOR VEHICLES & PARTS	441	140	108,489,234	22	917,910
NEW & USED AUTO DEALERS	4411	47	79,253,218	6	67,298
RV, BOAT, MOTORCYCLE DEALERS	4412	40	20,457,570	5	687,722
AUTOMOTIVE PARTS & TIRE	4413	53	8,778,446	11	162,890
FURNITURE & HOME FURNISHING	442	102	8,351,965	11	35,113
ELECTRONICS & APPLIANCES	443	174	15,567,872	35	62,332
APPLIANCES, TV & OTHER ELECTRONICS	44311	67	12,842,279	14	27,765
COMPUTERS & SOFTWARE	44312	101	2,304,338	21	34,567
CAMERA & PHOTO SUPPLIES	44313	6	421,255	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	24,423,973	32	561,655
BUILDING MATERIALS	4441	87	22,815,669	29	542,634
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	1,608,304	3	19,021
FOOD & BEVERAGE STORES	445	96	17,774,504	12	837,486
GROCERY & CONVENIENCE STORES	4451	52	16,533,183	5	834,726
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	1,241,321	7	2,760
DRUG/HEALTH STORES	446	87	5,940,646	15	83,538
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	10,540,474	5	348,083
APPAREL & ACCESSORIES	448	123	19,572,175	26	31,651
CLOTHING & SHOE STORES	4481, 4482	93	14,359,277	23	24,654
JEWELRY & LUGGAGE STORES	4483	30	5,212,898	3	6,997
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	130	10,519,782	29	82,815
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	8,213,160	18	38,981
BOOK/PERIODICAL/MUSIC STORE	4512	55	2,306,622	11	43,834
GENERAL MERCHANDISE STORES	452	23	69,144,008	3	51,866
DEPARTMENT STORES	4521	5	22,741,964	D	D
GENERAL MERCHANDISE STORES	4529	18	46,402,044	3	51,866
E-COMMERCE & MAIL ORDER	4541	86	1,923,081	38	111,091
MISCELLANEOUS RETAILERS	453, 4542, 4543	933	40,643,012	150	1,480,185
AGRICULTURE, FORESTRY, FISHING	11	59	1,432,947	8	264,690
MINING	21	9	305,887	D	D
UTILITIES	22	10	233,015	D	D
CONSTRUCTION	23	1,541	125,379,768	271	9,177,223
CONSTRUCTION OF BUILDINGS	236	381	68,325,369	63	2,416,776
HEAVY CONSTRUCTION & HIGHWAYS	237	76	17,806,612	24	5,334,767
SPECIAL TRADE CONTRACTORS	238	1,084	39,247,787	184	1,425,680
MANUFACTURING	31-33	376	20,321,625	43	195,498
WHOLESALE TRADE	42	1,035	45,233,274	245	1,291,112
DURABLE GOODS	423	693	29,335,591	170	1,058,258
NONDURABLE GOODS	424	332	15,804,455	72	226,790
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	93,228	3	6,064
TRANSPORTATION & WAREHOUSING	48-49	97	4,050,511	9	203,545
INFORMATION	51	287	16,380,543	90	946,153
FINANCE, INSURANCE	52	81	2,890,436	21	174,044
REAL ESTATE, RENTAL/LEASING	53	266	13,493,639	61	762,852
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	363	10,434,244	48	100,766
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	603	10,371,874	75	257,251
ARTS, ENTERTAINMENT & RECREATION	71	106	5,075,971	9	35,883
ACCOMMODATIONS & FOOD SERVICES	72	347	41,000,782	29	6,619,342
ACCOMMODATIONS	721	65	5,673,573	7	5,874,898
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	282	35,327,209	22	744,444
OTHER SERVICES	81	593	15,918,215	66	563,820
REPAIR & MAINTENANCE	811	386	12,161,046	41	359,111
PERSONAL SERVICE	812	182	3,326,494	22	137,669
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	430,675	3	67,040
PUBLIC ADMINISTRATION, OTHER	92.00	15	266,558	4	36,361
TOTAL ALL INDUSTRIES		7,869	\$645,680,015	1,357	\$25,232,265

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,612</u>	<u>\$1,519,654,178</u>	<u>4,261</u>	<u>\$998,370,162</u>
MOTOR VEHICLES & PARTS	441	390	360,390,690	328	201,023,047
NEW & USED AUTO DEALERS	4411	140	286,470,916	168	157,380,053
RV, BOAT, MOTORCYCLE DEALERS	4412	83	27,214,136	54	11,532,050
AUTOMOTIVE PARTS & TIRE	4413	167	46,705,638	106	32,110,944
FURNITURE & HOME FURNISHING	442	283	62,237,918	166	42,613,740
ELECTRONICS & APPLIANCES	443	426	92,665,366	366	72,300,883
APPLIANCES, TV & OTHER ELECTRONICS	44311	133	65,071,642	114	53,394,885
COMPUTERS & SOFTWARE	44312	286	25,723,766	245	18,670,116
CAMERA & PHOTO SUPPLIES	44313	7	1,869,958	7	235,882
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	328	126,305,054	210	94,600,614
BUILDING MATERIALS	4441	219	116,294,750	152	87,743,254
LAWN & GARDEN SUPPLIES & EQUIP.	4442	109	10,010,304	58	6,857,360
FOOD & BEVERAGE STORES	445	286	81,228,296	162	57,334,989
GROCERY & CONVENIENCE STORES	4451	176	78,315,270	78	55,041,046
OTHER FOOD & BEVERAGE STORES	4452, 4453	110	2,913,026	84	2,293,943
DRUG/HEALTH STORES	446	215	41,748,293	184	30,403,700
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	150	25,283,298	92	20,256,552
APPAREL & ACCESSORIES	448	323	160,259,140	232	76,933,674
CLOTHING & SHOE STORES	4481, 4482	241	132,216,185	166	62,981,897
JEWELRY & LUGGAGE STORES	4483	82	28,042,955	66	13,951,777
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	343	58,422,347	286	52,965,901
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	222	46,082,223	177	37,882,656
BOOK/PERIODICAL/MUSIC STORE	4512	121	12,340,124	109	15,083,245
GENERAL MERCHANDISE STORES	452	54	348,814,914	38	230,029,577
DEPARTMENT STORES	4521	9	127,071,839	7	82,260,529
GENERAL MERCHANDISE STORES	4529	45	221,743,075	31	147,769,048
E-COMMERCE & MAIL ORDER	4541	205	14,254,949	154	7,022,282
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,609	148,043,913	2,043	112,885,203
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>135</u>	<u>2,656,837</u>	<u>66</u>	<u>810,314</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>4,566,704</u>	<u>11</u>	<u>376,238</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>723,290</u>	<u>16</u>	<u>531,183</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,315</u>	<u>550,286,391</u>	<u>2,670</u>	<u>302,926,472</u>
CONSTRUCTION OF BUILDINGS	236	1,390	293,081,702	762	161,053,199
HEAVY CONSTRUCTION & HIGHWAYS	237	203	51,088,276	112	30,166,388
SPECIAL TRADE CONTRACTORS	238	3,722	206,116,413	1,796	111,706,885
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,068</u>	<u>65,594,692</u>	<u>738</u>	<u>53,921,309</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,083</u>	<u>167,326,314</u>	<u>1,922</u>	<u>157,407,506</u>
DURABLE GOODS	423	1,407	135,084,568	1,330	120,673,784
NONDURABLE GOODS	424	649	31,937,045	563	33,157,019
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	304,701	29	3,576,703
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>200</u>	<u>7,582,068</u>	<u>107</u>	<u>5,201,540</u>
<u>INFORMATION</u>	<u>51</u>	<u>534</u>	<u>122,486,829</u>	<u>481</u>	<u>78,142,756</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>177</u>	<u>29,292,207</u>	<u>158</u>	<u>16,991,514</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>616</u>	<u>62,667,201</u>	<u>478</u>	<u>46,713,329</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,255</u>	<u>32,294,976</u>	<u>867</u>	<u>30,192,897</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,163</u>	<u>58,572,069</u>	<u>1,157</u>	<u>46,904,114</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>343</u>	<u>19,211,661</u>	<u>185</u>	<u>9,218,286</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,360</u>	<u>222,970,746</u>	<u>834</u>	<u>167,157,320</u>
ACCOMMODATIONS	721	94	21,048,587	83	29,520,281
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,266	201,922,159	751	137,637,039
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,102</u>	<u>80,840,207</u>	<u>1,501</u>	<u>58,868,330</u>
REPAIR & MAINTENANCE	811	1,289	61,008,691	888	36,891,580
PERSONAL SERVICE	812	739	18,013,254	553	19,071,910
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	74	1,818,262	60	2,904,840
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>24</u>	<u>706,918</u>	<u>17</u>	<u>750,190</u>
TOTAL ALL INDUSTRIES		23,023	\$2,947,433,471	15,470	\$1,974,483,794

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>849</u>	<u>\$47,805,160</u>	<u>2,797</u>	<u>\$513,361,495</u>
MOTOR VEHICLES & PARTS	441	45	10,923,267	131	98,402,712
NEW & USED AUTO DEALERS	4411	16	5,661,477	46	78,310,949
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,258,502	33	8,120,491
AUTOMOTIVE PARTS & TIRE	4413	23	4,003,288	52	11,971,272
FURNITURE & HOME FURNISHING	442	33	1,276,935	124	21,107,416
ELECTRONICS & APPLIANCES	443	66	525,306	261	34,772,649
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	313,362	78	26,608,156
COMPUTERS & SOFTWARE	44312	35	211,944	179	7,216,020
CAMERA & PHOTO SUPPLIES	44313	D	D	4	948,473
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	4,938,161	158	57,709,054
BUILDING MATERIALS	4441	39	3,693,055	103	53,436,626
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	1,245,106	55	4,272,428
FOOD & BEVERAGE STORES	445	27	3,310,155	110	31,546,610
GROCERY & CONVENIENCE STORES	4451	13	3,146,431	61	29,870,042
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	163,724	49	1,676,568
DRUG/HEALTH STORES	446	42	490,601	121	11,984,338
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,019,417	77	10,813,401
APPAREL & ACCESSORIES	448	47	423,678	153	23,784,708
CLOTHING & SHOE STORES	4481, 4482	36	344,497	119	18,091,435
JEWELRY & LUGGAGE STORES	4483	11	79,181	34	5,693,273
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	1,590,844	190	25,810,281
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	1,390,210	114	19,899,734
BOOK/PERIODICAL/MUSIC STORE	4512	28	200,634	76	5,910,547
GENERAL MERCHANDISE STORES	452	8	13,950,933	30	138,424,790
DEPARTMENT STORES	4521	D	D	7	58,423,856
GENERAL MERCHANDISE STORES	4529	8	13,950,933	23	80,000,934
E-COMMERCE & MAIL ORDER	4541	64	426,863	113	4,266,692
MISCELLANEOUS RETAILERS	453, 4542, 4543	384	7,929,000	1,329	54,738,844
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>432,952</u>	<u>55</u>	<u>959,202</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>102,866</u>	<u>13</u>	<u>1,596,887</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>34,397</u>	<u>14</u>	<u>388,378</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>529</u>	<u>18,030,085</u>	<u>2,459</u>	<u>205,166,289</u>
CONSTRUCTION OF BUILDINGS	236	139	8,345,657	626	107,937,729
HEAVY CONSTRUCTION & HIGHWAYS	237	40	3,282,537	98	15,936,202
SPECIAL TRADE CONTRACTORS	238	350	6,401,891	1,735	81,292,358
<u>MANUFACTURING</u>	<u>31-33</u>	<u>126</u>	<u>2,381,802</u>	<u>457</u>	<u>21,199,700</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>447</u>	<u>4,414,973</u>	<u>1,262</u>	<u>62,739,355</u>
DURABLE GOODS	423	295	3,452,582	852	52,938,344
NONDURABLE GOODS	424	145	952,713	391	9,710,878
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	9,678	19	90,133
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>302,088</u>	<u>84</u>	<u>1,186,514</u>
<u>INFORMATION</u>	<u>51</u>	<u>165</u>	<u>3,924,507</u>	<u>376</u>	<u>40,825,083</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>653,612</u>	<u>120</u>	<u>6,969,843</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>1,457,797</u>	<u>368</u>	<u>18,690,865</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>126</u>	<u>824,943</u>	<u>613</u>	<u>17,371,171</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>172</u>	<u>1,721,458</u>	<u>988</u>	<u>26,321,814</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>1,232,336</u>	<u>129</u>	<u>5,190,884</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>103</u>	<u>5,292,021</u>	<u>493</u>	<u>74,422,607</u>
ACCOMMODATIONS	721	27	784,835	35	6,137,616
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	4,507,186	458	68,284,991
<u>OTHER SERVICES</u>	<u>81</u>	<u>211</u>	<u>4,266,121</u>	<u>914</u>	<u>31,851,011</u>
REPAIR & MAINTENANCE	811	142	3,553,634	556	25,716,313
PERSONAL SERVICE	812	62	582,037	311	5,535,108
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	130,450	47	599,590
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>25</u>	<u>5,268,233</u>
TOTAL ALL INDUSTRIES		2,957	\$92,877,118	11,167	\$1,033,509,331

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>254</u>	<u>\$1,266,419</u>	<u>1,069</u>	<u>\$74,683,743</u>
MOTOR VEHICLES & PARTS	441	7	5,540	47	\$14,127,994
NEW & USED AUTO DEALERS	4411	D	D	16	9,888,363
RV, BOAT, MOTORCYCLE DEALERS	4412	3	896	7	1,457,243
AUTOMOTIVE PARTS & TIRE	4413	4	4,644	24	2,782,388
FURNITURE & HOME FURNISHING	442	8	28,964	36	2,019,383
ELECTRONICS & APPLIANCES	443	22	75,139	100	2,121,941
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	40,194	35	1,265,745
COMPUTERS & SOFTWARE	44312	10	34,945	62	847,865
CAMERA & PHOTO SUPPLIES	44313	-	-	3	8,331
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	20	213,663	52	8,213,587
BUILDING MATERIALS	4441	16	198,860	36	7,342,686
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	14,803	16	870,901
FOOD & BEVERAGE STORES	445	6	130,604	53	8,080,645
GROCERY & CONVENIENCE STORES	4451	D	D	22	6,087,348
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	130,604	31	1,993,297
DRUG/HEALTH STORES	446	9	46,020	56	3,950,443
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	349,682	18	1,799,362
APPAREL & ACCESSORIES	448	18	11,993	57	2,140,302
CLOTHING & SHOE STORES	4481, 4482	18	11,993	44	1,233,702
JEWELRY & LUGGAGE STORES	4483	-	-	13	906,600
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	19	13,454	96	3,895,736
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	10	5,981	48	1,780,218
BOOK/PERIODICAL/MUSIC STORE	4512	9	7,473	48	2,115,518
GENERAL MERCHANDISE STORES	452	3	19,983	13	18,565,029
DEPARTMENT STORES	4521	D	D	4	4,872,027
GENERAL MERCHANDISE STORES	4529	3	19,983	9	13,693,002
E-COMMERCE & MAIL ORDER	4541	35	68,773	75	962,267
MISCELLANEOUS RETAILERS	453, 4542, 4543	104	302,604	466	8,807,054
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>56,407</u>	<u>20</u>	<u>812,019</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>37,350</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>105</u>	<u>2,505,526</u>	<u>514</u>	<u>47,028,029</u>
CONSTRUCTION OF BUILDINGS	236	20	1,261,128	145	35,550,189
HEAVY CONSTRUCTION & HIGHWAYS	237	13	408,382	28	1,806,602
SPECIAL TRADE CONTRACTORS	238	72	836,016	341	9,671,238
<u>MANUFACTURING</u>	<u>31-33</u>	<u>23</u>	<u>121,880</u>	<u>186</u>	<u>4,540,668</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>125</u>	<u>516,592</u>	<u>728</u>	<u>15,529,005</u>
DURABLE GOODS	423	88	255,922	481	9,346,456
NONDURABLE GOODS	424	37	260,670	240	6,121,238
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	61,311
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>44,692</u>	<u>19</u>	<u>196,764</u>
<u>INFORMATION</u>	<u>51</u>	<u>77</u>	<u>479,502</u>	<u>226</u>	<u>8,436,702</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>15</u>	<u>68,761</u>	<u>61</u>	<u>765,405</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>32</u>	<u>112,232</u>	<u>156</u>	<u>2,804,572</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>27</u>	<u>59,179</u>	<u>201</u>	<u>4,082,605</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>41</u>	<u>89,640</u>	<u>277</u>	<u>3,762,054</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>3</u>	<u>4,378</u>	<u>38</u>	<u>1,024,767</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>19</u>	<u>445,732</u>	<u>137</u>	<u>15,372,832</u>
ACCOMMODATIONS	721	7	44,813	28	2,920,447
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	400,919	109	12,452,385
<u>OTHER SERVICES</u>	<u>81</u>	<u>32</u>	<u>305,946</u>	<u>245</u>	<u>5,108,114</u>
REPAIR & MAINTENANCE	811	24	149,801	141	3,518,377
PERSONAL SERVICE	812	8	156,145	90	1,325,187
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	14	264,550
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>49,242</u>	<u>5</u>	<u>655,005</u>
TOTAL ALL INDUSTRIES		770	\$6,126,128	3,886	\$184,839,634

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,550</u>	<u>\$384,369,309</u>	<u>885</u>	<u>\$34,097,937</u>
MOTOR VEHICLES & PARTS	441	134	72,632,801	40	7,739,500
NEW & USED AUTO DEALERS	4411	38	54,866,831	14	4,863,596
RV, BOAT, MOTORCYCLE DEALERS	4412	39	7,437,582	5	309,046
AUTOMOTIVE PARTS & TIRE	4413	57	10,328,388	21	2,566,858
FURNITURE & HOME FURNISHING	442	113	15,290,219	27	782,150
ELECTRONICS & APPLIANCES	443	208	20,218,762	97	1,876,269
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	15,831,808	37	1,177,314
COMPUTERS & SOFTWARE	44312	134	4,127,296	57	691,738
CAMERA & PHOTO SUPPLIES	44313	3	259,658	3	7,217
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	149	43,486,258	43	2,787,111
BUILDING MATERIALS	4441	98	40,579,987	29	2,221,638
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	2,906,271	14	565,473
FOOD & BEVERAGE STORES	445	95	25,032,650	25	4,767,864
GROCERY & CONVENIENCE STORES	4451	41	24,234,779	15	4,696,366
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	797,871	10	71,498
DRUG/HEALTH STORES	446	105	10,685,269	48	963,386
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	77	8,477,062	13	1,006,613
APPAREL & ACCESSORIES	448	179	31,126,304	47	777,143
CLOTHING & SHOE STORES	4481, 4482	138	27,099,574	39	471,303
JEWELRY & LUGGAGE STORES	4483	41	4,026,730	8	305,840
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	17,582,700	57	2,442,675
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	113	12,999,595	31	257,009
BOOK/PERIODICAL/MUSIC STORE	4512	80	4,583,105	26	2,185,666
GENERAL MERCHANDISE STORES	452	25	93,359,718	8	3,941,967
DEPARTMENT STORES	4521	4	27,974,145	D	D
GENERAL MERCHANDISE STORES	4529	21	65,385,573	8	3,941,967
E-COMMERCE & MAIL ORDER	4541	119	4,910,019	64	956,475
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,153	41,567,547	416	6,056,784
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>1,230,155</u>	<u>13</u>	<u>165,469</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>623,220</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>277,323</u>	<u>3</u>	<u>7,045</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,838</u>	<u>161,711,408</u>	<u>410</u>	<u>32,379,329</u>
CONSTRUCTION OF BUILDINGS	236	592	84,127,184	93	16,792,706
HEAVY CONSTRUCTION & HIGHWAYS	237	73	18,916,341	35	4,740,903
SPECIAL TRADE CONTRACTORS	238	1,173	58,667,883	282	10,845,720
<u>MANUFACTURING</u>	<u>31-33</u>	<u>513</u>	<u>23,065,274</u>	<u>117</u>	<u>2,038,287</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,335</u>	<u>58,844,236</u>	<u>603</u>	<u>10,571,966</u>
DURABLE GOODS	423	893	45,024,588	407	8,161,805
NONDURABLE GOODS	424	428	13,732,472	189	2,397,021
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	87,176	7	13,140
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>100</u>	<u>5,367,498</u>	<u>20</u>	<u>606,474</u>
<u>INFORMATION</u>	<u>51</u>	<u>351</u>	<u>29,479,570</u>	<u>209</u>	<u>4,263,344</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>110</u>	<u>4,298,832</u>	<u>46</u>	<u>402,607</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>346</u>	<u>15,950,319</u>	<u>115</u>	<u>1,830,691</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>544</u>	<u>9,533,287</u>	<u>145</u>	<u>3,486,136</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>780</u>	<u>18,308,185</u>	<u>170</u>	<u>3,792,757</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>135</u>	<u>7,098,868</u>	<u>34</u>	<u>649,661</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>496</u>	<u>66,637,834</u>	<u>101</u>	<u>11,281,740</u>
ACCOMMODATIONS	721	87	7,789,105	13	1,748,277
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	409	58,848,729	88	9,533,463
<u>OTHER SERVICES</u>	<u>81</u>	<u>834</u>	<u>27,272,076</u>	<u>170</u>	<u>2,783,696</u>
REPAIR & MAINTENANCE	811	520	18,838,273	92	2,100,057
PERSONAL SERVICE	812	284	8,049,118	71	608,835
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	384,685	7	74,804
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>298,558</u>	<u>9</u>	<u>106,696</u>
TOTAL ALL INDUSTRIES		10,035	\$814,365,952	3,050	\$108,463,835

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,265</u>	<u>\$344,207,733</u>
MOTOR VEHICLES & PARTS	441	221	78,170,378
NEW & USED AUTO DEALERS	4411	109	58,475,200
RV, BOAT, MOTORCYCLE DEALERS	4412	26	4,967,636
AUTOMOTIVE PARTS & TIRE	4413	86	14,727,542
FURNITURE & HOME FURNISHING	442	80	10,005,176
ELECTRONICS & APPLIANCES	443	188	13,114,510
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	9,373,570
COMPUTERS & SOFTWARE	44312	129	3,740,940
CAMERA & PHOTO SUPPLIES	44313	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	32,784,605
BUILDING MATERIALS	4441	77	30,126,604
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	2,658,001
FOOD & BEVERAGE STORES	445	133	22,934,660
GROCERY & CONVENIENCE STORES	4451	82	21,927,458
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	1,007,202
DRUG/HEALTH STORES	446	96	13,279,785
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	76	8,149,208
APPAREL & ACCESSORIES	448	135	15,738,452
CLOTHING & SHOE STORES	4481, 4482	109	12,072,642
JEWELRY & LUGGAGE STORES	4483	26	3,665,810
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	11,111,535
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	8,614,092
BOOK/PERIODICAL/MUSIC STORE	4512	66	2,497,443
GENERAL MERCHANDISE STORES	452	25	96,002,755
DEPARTMENT STORES	4521	6	28,595,059
GENERAL MERCHANDISE STORES	4529	19	67,407,696
E-COMMERCE & MAIL ORDER	4541	91	2,316,151
MISCELLANEOUS RETAILERS	453, 4542, 4543	954	40,600,518
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>973,723</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>4,143,414</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>117,411</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,121</u>	<u>87,377,941</u>
CONSTRUCTION OF BUILDINGS	236	304	44,979,712
HEAVY CONSTRUCTION & HIGHWAYS	237	71	8,606,285
SPECIAL TRADE CONTRACTORS	238	746	33,791,944
<u>MANUFACTURING</u>	<u>31-33</u>	<u>355</u>	<u>17,744,465</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,223</u>	<u>79,341,887</u>
DURABLE GOODS	423	841	56,083,578
NONDURABLE GOODS	424	367	23,136,805
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	121,504
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>1,501,653</u>
<u>INFORMATION</u>	<u>51</u>	<u>299</u>	<u>32,149,496</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>93</u>	<u>4,671,964</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>309</u>	<u>24,559,306</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>363</u>	<u>6,358,971</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>537</u>	<u>13,209,333</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>96</u>	<u>3,647,287</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>469</u>	<u>52,998,144</u>
ACCOMMODATIONS	721	61	7,791,982
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	408	45,206,162
<u>OTHER SERVICES</u>	<u>81</u>	<u>751</u>	<u>20,047,034</u>
REPAIR & MAINTENANCE	811	467	14,620,979
PERSONAL SERVICE	812	254	4,794,254
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	631,801
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>271,349</u>
TOTAL ALL INDUSTRIES		8,044	\$693,321,111

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 4, 2005 to Quarter 4, 2006
(Dollars in Thousands)

City	4th Quarter, 2005	4th Quarter, 2006	Percent Change
Aberdeen	\$111,636	\$109,881	-1.6%
Auburn	445,096	474,143	6.5%
Bellevue	1,339,905	1,471,978	9.9%
Bellingham	526,041	542,415	3.1%
Bremerton	171,055	194,577	13.8%
Camas	46,666	41,688	-10.7%
Centralia	63,197	70,477	11.5%
Chehalis	106,429	115,207	8.2%
Colville	45,797	48,134	5.1%
Des Moines	49,113	57,147	16.4%
Edmonds	152,245	154,121	1.2%
Ellensburg	94,630	93,458	-1.2%
Everett	681,405	723,589	6.2%
Federal Way	364,845	379,559	4.0%
Fife	217,315	241,454	11.1%
Issaquah	311,839	336,096	7.8%
Kelso	58,643	65,928	12.4%
Kennewick	349,972	357,494	2.1%
Kent	627,091	652,814	4.1%
Kirkland	464,592	464,947	0.1%
Lacey	214,781	249,662	16.2%
Longview	179,939	198,408	10.3%
Lynnwood	565,792	602,941	6.6%
Marysville	138,624	197,159	42.2%
Mercer Island	78,566	75,463	-3.9%
Moses Lake	113,384	132,317	16.7%
Mount Vernon	157,084	175,949	12.0%
Mountlake Terrace	43,878	39,932	-9.0%
Oak Harbor	85,836	85,730	-0.1%
Olympia	464,412	484,291	4.3%
Omak	34,639	41,061	18.5%
Pasco	184,056	205,050	11.4%
Port Angeles	87,122	91,065	4.5%
Port Townsend	45,411	44,785	-1.4%
Pullman	67,409	78,998	17.2%
Puyallup	460,329	483,988	5.1%
Redmond	523,746	567,994	8.4%
Renton	506,182	535,933	5.9%
Richland	179,046	203,139	13.5%
Sea Tac	199,622	210,891	5.6%
Seattle	3,892,590	4,130,936	6.1%
Shelton	51,420	55,011	7.0%
Spokane	958,936	1,054,352	10.0%
Sunnyside	59,124	60,890	3.0%
Tacoma	1,144,548	1,220,474	6.6%
Tukwila	541,949	570,960	5.4%
Vancouver	695,275	713,993	2.7%
Walla Walla	127,007	132,885	4.6%
Wenatchee	192,303	209,265	8.8%
Yakima	356,242	371,905	4.4%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>605</u>	<u>\$70,811,684</u>	<u>1,295</u>	<u>\$243,076,603</u>
MOTOR VEHICLES & PARTS	441	30	18,254,976	87	82,621,821
NEW & USED AUTO DEALERS	4411	15	14,183,056	36	72,283,009
RV, BOAT, MOTORCYCLE DEALERS	4412	4	10,121	14	4,501,168
AUTOMOTIVE PARTS & TIRE	4413	11	4,061,799	37	5,837,644
FURNITURE & HOME FURNISHING	442	20	2,051,839	72	8,571,603
ELECTRONICS & APPLIANCES	443	59	1,233,615	149	9,438,744
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	652,455	53	1,142,182
COMPUTERS & SOFTWARE	44312	35	581,160	96	8,296,562
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	22	8,220,909	83	17,202,682
BUILDING MATERIALS	4441	17	7,896,950	65	15,454,159
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	323,959	18	1,748,523
FOOD & BEVERAGE STORES	445	20	5,671,473	44	8,745,305
GROCERY & CONVENIENCE STORES	4451	14	5,496,793	27	8,227,408
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	174,680	17	517,897
DRUG/HEALTH STORES	446	29	1,452,971	56	4,173,015
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	835,695	17	9,355,084
APPAREL & ACCESSORIES	448	45	2,271,183	97	31,574,899
CLOTHING & SHOE STORES	4481, 4482	36	1,088,269	81	29,721,362
JEWELRY & LUGGAGE STORES	4483	9	1,182,914	16	1,853,537
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	34	1,814,321	55	1,804,651
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	1,174,017	25	1,139,770
BOOK/PERIODICAL/MUSIC STORE	4512	17	640,304	30	664,881
GENERAL MERCHANDISE STORES	452	7	22,203,190	13	36,176,185
DEPARTMENT STORES	4521	D	D	4	2,583,532
GENERAL MERCHANDISE STORES	4529	7	22,203,190	9	33,592,653
E-COMMERCE & MAIL ORDER	4541	47	283,834	71	3,722,520
MISCELLANEOUS RETAILERS	453, 4542, 4543	282	6,517,678	551	29,690,094
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>40,205</u>	<u>15</u>	<u>48,492</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>210,801</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>3,638</u>	<u>5</u>	<u>213,658</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>258</u>	<u>14,439,829</u>	<u>1,330</u>	<u>69,092,727</u>
CONSTRUCTION OF BUILDINGS	236	71	3,936,602	236	34,466,372
HEAVY CONSTRUCTION & HIGHWAYS	237	11	429,861	42	12,244,481
SPECIAL TRADE CONTRACTORS	238	176	10,073,366	1,052	22,381,874
<u>MANUFACTURING</u>	<u>31-33</u>	<u>89</u>	<u>1,705,312</u>	<u>242</u>	<u>10,957,440</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>418</u>	<u>5,219,462</u>	<u>869</u>	<u>73,170,750</u>
DURABLE GOODS	423	296	4,437,387	605	64,598,763
NONDURABLE GOODS	424	119	778,880	252	8,394,372
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,195	12	177,615
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>102,301</u>	<u>30</u>	<u>301,036</u>
<u>INFORMATION</u>	<u>51</u>	<u>155</u>	<u>2,834,335</u>	<u>242</u>	<u>12,550,301</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>610,802</u>	<u>76</u>	<u>2,157,159</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>1,535,491</u>	<u>231</u>	<u>9,519,633</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>98</u>	<u>1,119,468</u>	<u>242</u>	<u>4,929,071</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>174</u>	<u>956,103</u>	<u>581</u>	<u>7,455,819</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>247,198</u>	<u>34</u>	<u>2,482,764</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>77</u>	<u>7,912,399</u>	<u>159</u>	<u>23,796,903</u>
ACCOMMODATIONS	721	7	599,017	10	1,795,903
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	7,313,382	149	22,001,000
<u>OTHER SERVICES</u>	<u>81</u>	<u>122</u>	<u>2,342,797</u>	<u>436</u>	<u>13,900,417</u>
REPAIR & MAINTENANCE	811	55	1,512,810	309	11,686,971
PERSONAL SERVICE	812	58	642,474	116	2,065,903
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	187,513	11	147,543
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>278,998</u>
TOTAL ALL INDUSTRIES		2,177	\$109,881,024	5,797	\$474,142,572

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,337</u>	<u>\$735,118,522</u>	<u>1,733</u>	<u>\$313,149,146</u>
MOTOR VEHICLES & PARTS	441	90	228,811,379	77	59,847,003
NEW & USED AUTO DEALERS	4411	43	218,232,750	22	47,730,702
RV, BOAT, MOTORCYCLE DEALERS	4412	12	4,227,933	26	6,376,282
AUTOMOTIVE PARTS & TIRE	4413	35	6,350,696	29	5,740,019
FURNITURE & HOME FURNISHING	442	178	43,496,677	77	10,445,293
ELECTRONICS & APPLIANCES	443	294	81,297,022	168	18,079,282
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	51,011,352	59	14,461,235
COMPUTERS & SOFTWARE	44312	211	26,803,324	106	3,363,008
CAMERA & PHOTO SUPPLIES	44313	6	3,482,346	3	255,039
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	30,323,716	74	32,565,726
BUILDING MATERIALS	4441	91	28,696,037	55	32,010,753
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,627,679	19	554,973
FOOD & BEVERAGE STORES	445	98	19,640,925	57	15,854,307
GROCERY & CONVENIENCE STORES	4451	39	18,073,718	24	15,411,870
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	1,567,207	33	442,437
DRUG/HEALTH STORES	446	112	16,170,296	83	7,618,311
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,437,818	33	3,269,242
APPAREL & ACCESSORIES	448	191	139,451,328	137	29,196,533
CLOTHING & SHOE STORES	4481, 4482	148	116,854,805	107	25,865,651
JEWELRY & LUGGAGE STORES	4483	43	22,596,523	30	3,330,882
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	32,144,964	137	16,318,528
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	25,380,791	79	12,158,378
BOOK/PERIODICAL/MUSIC STORE	4512	54	6,764,173	58	4,160,150
GENERAL MERCHANDISE STORES	452	16	70,815,227	20	88,744,107
DEPARTMENT STORES	4521	6	50,579,048	4	27,546,030
GENERAL MERCHANDISE STORES	4529	10	20,236,179	16	61,198,077
E-COMMERCE & MAIL ORDER	4541	99	6,455,701	92	3,201,064
MISCELLANEOUS RETAILERS	453, 4542, 4543	987	62,073,469	778	28,009,750
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>694,855</u>	<u>13</u>	<u>62,648</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>1,908</u>	<u>4</u>	<u>72,792</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,605,365</u>	<u>7</u>	<u>182,171</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,119</u>	<u>260,217,198</u>	<u>1,173</u>	<u>68,827,060</u>
CONSTRUCTION OF BUILDINGS	236	836	191,666,917	340	40,552,215
HEAVY CONSTRUCTION & HIGHWAYS	237	112	10,140,798	39	5,094,894
SPECIAL TRADE CONTRACTORS	238	2,171	58,409,483	794	23,179,951
<u>MANUFACTURING</u>	<u>31-33</u>	<u>393</u>	<u>16,627,603</u>	<u>323</u>	<u>8,654,185</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,158</u>	<u>98,184,593</u>	<u>993</u>	<u>32,168,270</u>
DURABLE GOODS	423	768	88,067,354	675	25,305,394
NONDURABLE GOODS	424	374	9,908,055	305	6,798,016
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	209,184	13	64,860
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>911,021</u>	<u>54</u>	<u>3,411,328</u>
<u>INFORMATION</u>	<u>51</u>	<u>412</u>	<u>54,797,102</u>	<u>288</u>	<u>16,077,189</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>139</u>	<u>13,910,719</u>	<u>90</u>	<u>3,453,648</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>379</u>	<u>31,493,256</u>	<u>250</u>	<u>10,192,071</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>744</u>	<u>63,619,682</u>	<u>388</u>	<u>6,808,481</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,376</u>	<u>34,771,199</u>	<u>589</u>	<u>12,129,243</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>138</u>	<u>19,955,428</u>	<u>78</u>	<u>1,783,288</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>347</u>	<u>103,896,206</u>	<u>314</u>	<u>47,875,310</u>
ACCOMMODATIONS	721	21	26,458,359	25	4,972,451
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	326	77,437,847	289	42,902,859
<u>OTHER SERVICES</u>	<u>81</u>	<u>730</u>	<u>35,817,305</u>	<u>512</u>	<u>17,362,684</u>
REPAIR & MAINTENANCE	811	428	22,143,022	298	11,190,065
PERSONAL SERVICE	812	276	12,194,675	198	5,958,147
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	1,479,608	16	214,472
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>356,265</u>	<u>7</u>	<u>205,164</u>
TOTAL ALL INDUSTRIES		11,366	\$1,471,978,227	6,816	\$542,414,678

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,065</u>	<u>\$97,538,162</u>	<u>633</u>	<u>\$10,768,559</u>
MOTOR VEHICLES & PARTS	441	55	63,299,099	26	2,264,683
NEW & USED AUTO DEALERS	4411	23	58,389,034	7	629,580
RV, BOAT, MOTORCYCLE DEALERS	4412	8	2,294,183	3	1,467
AUTOMOTIVE PARTS & TIRE	4413	24	2,615,882	16	1,633,636
FURNITURE & HOME FURNISHING	442	43	2,658,463	33	564,987
ELECTRONICS & APPLIANCES	443	103	1,872,249	66	812,548
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	930,935	27	549,215
COMPUTERS & SOFTWARE	44312	63	844,044	39	263,333
CAMERA & PHOTO SUPPLIES	44313	3	97,270	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	2,853,294	51	1,277,899
BUILDING MATERIALS	4441	39	2,802,603	41	831,013
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	50,691	10	446,886
FOOD & BEVERAGE STORES	445	44	5,995,040	19	1,447,195
GROCERY & CONVENIENCE STORES	4451	22	5,907,367	6	1,319,026
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	87,673	13	128,169
DRUG/HEALTH STORES	446	52	3,002,301	21	546,882
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,144,207	D	D
APPAREL & ACCESSORIES	448	56	997,567	39	444,438
CLOTHING & SHOE STORES	4481, 4482	43	474,381	32	256,648
JEWELRY & LUGGAGE STORES	4483	13	523,186	7	187,790
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	1,414,563	36	137,912
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	761,024	17	68,196
BOOK/PERIODICAL/MUSIC STORE	4512	35	653,539	19	69,716
GENERAL MERCHANDISE STORES	452	11	4,125,367	6	451,565
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	4,125,367	6	451,565
E-COMMERCE & MAIL ORDER	4541	73	1,262,004	61	481,539
MISCELLANEOUS RETAILERS	453, 4542, 4543	486	7,914,008	275	2,338,911
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>28,918</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>225,143</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>722</u>	<u>35,892,739</u>	<u>709</u>	<u>11,963,646</u>
CONSTRUCTION OF BUILDINGS	236	152	21,918,848	110	3,939,202
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,386,178	21	1,197,082
SPECIAL TRADE CONTRACTORS	238	539	12,587,713	578	6,827,362
<u>MANUFACTURING</u>	<u>31-33</u>	<u>161</u>	<u>3,280,727</u>	<u>106</u>	<u>4,924,298</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>647</u>	<u>11,421,835</u>	<u>443</u>	<u>3,112,758</u>
DURABLE GOODS	423	455	9,848,100	302	2,258,124
NONDURABLE GOODS	424	186	1,546,375	138	829,729
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	27,360	3	24,905
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>304,171</u>	<u>15</u>	<u>250,863</u>
<u>INFORMATION</u>	<u>51</u>	<u>232</u>	<u>6,374,609</u>	<u>179</u>	<u>1,942,563</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,010,197</u>	<u>40</u>	<u>537,769</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>167</u>	<u>6,966,959</u>	<u>100</u>	<u>952,614</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>201</u>	<u>2,566,701</u>	<u>112</u>	<u>1,306,975</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>363</u>	<u>4,700,508</u>	<u>261</u>	<u>1,158,447</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>328,185</u>	<u>24</u>	<u>786,370</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>134</u>	<u>17,461,997</u>	<u>39</u>	<u>2,917,553</u>
ACCOMMODATIONS	721	9	1,949,343	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	125	15,512,654	39	2,917,553
<u>OTHER SERVICES</u>	<u>81</u>	<u>286</u>	<u>5,717,455</u>	<u>138</u>	<u>911,078</u>
REPAIR & MAINTENANCE	811	176	3,905,835	81	435,931
PERSONAL SERVICE	812	98	1,685,300	57	475,147
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	126,320	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>787,112</u>	<u>4</u>	<u>125,663</u>
TOTAL ALL INDUSTRIES		4,117	\$194,576,500	2,807	\$41,688,074

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>689</u>	<u>\$30,304,956</u>	<u>642</u>	<u>\$75,022,314</u>
MOTOR VEHICLES & PARTS	441	39	9,338,209	32	14,943,045
NEW & USED AUTO DEALERS	4411	16	4,791,475	15	12,467,162
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,247,839	D	D
AUTOMOTIVE PARTS & TIRE	4413	18	3,298,895	17	2,475,883
FURNITURE & HOME FURNISHING	442	27	1,720,281	22	1,779,842
ELECTRONICS & APPLIANCES	443	75	1,339,178	63	1,039,496
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	896,162	24	858,008
COMPUTERS & SOFTWARE	44312	44	390,383	39	181,488
CAMERA & PHOTO SUPPLIES	44313	4	52,633	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	1,406,630	30	8,238,174
BUILDING MATERIALS	4441	17	1,257,282	24	8,141,653
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	149,348	6	96,521
FOOD & BEVERAGE STORES	445	21	3,692,070	15	2,596,157
GROCERY & CONVENIENCE STORES	4451	12	3,569,894	7	2,585,136
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	122,176	8	11,021
DRUG/HEALTH STORES	446	36	1,543,538	22	824,268
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,174,745	10	1,765,490
APPAREL & ACCESSORIES	448	53	4,525,716	39	1,580,532
CLOTHING & SHOE STORES	4481, 4482	44	4,167,863	33	1,174,922
JEWELRY & LUGGAGE STORES	4483	9	357,853	6	405,610
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	760,744	39	1,519,471
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	750,890	27	1,500,724
BOOK/PERIODICAL/MUSIC STORE	4512	13	9,854	12	18,747
GENERAL MERCHANDISE STORES	452	9	344,995	11	31,215,162
DEPARTMENT STORES	4521	D	D	3	5,720,649
GENERAL MERCHANDISE STORES	4529	9	344,995	8	25,494,513
E-COMMERCE & MAIL ORDER	4541	50	275,267	51	312,636
MISCELLANEOUS RETAILERS	453, 4542, 4543	305	4,183,583	308	9,208,041
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>219,365</u>	<u>7</u>	<u>34,486</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>2,121</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>3,308</u>	<u>3</u>	<u>11,610</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>340</u>	<u>13,340,272</u>	<u>305</u>	<u>12,907,708</u>
CONSTRUCTION OF BUILDINGS	236	63	5,842,794	68	5,934,001
HEAVY CONSTRUCTION & HIGHWAYS	237	18	786,312	16	1,322,768
SPECIAL TRADE CONTRACTORS	238	259	6,711,166	221	5,650,939
<u>MANUFACTURING</u>	<u>31-33</u>	<u>102</u>	<u>1,230,317</u>	<u>95</u>	<u>1,879,650</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>417</u>	<u>4,027,864</u>	<u>416</u>	<u>10,136,706</u>
DURABLE GOODS	423	289	3,160,706	296	8,084,512
NONDURABLE GOODS	424	123	857,136	115	2,040,035
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	10,022	5	12,159
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>188,449</u>	<u>16</u>	<u>538,251</u>
<u>INFORMATION</u>	<u>51</u>	<u>152</u>	<u>2,872,042</u>	<u>153</u>	<u>1,946,562</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>305,531</u>	<u>31</u>	<u>245,705</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>111</u>	<u>2,240,925</u>	<u>103</u>	<u>1,456,886</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>96</u>	<u>821,498</u>	<u>101</u>	<u>2,421,619</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>182</u>	<u>1,559,398</u>	<u>158</u>	<u>542,839</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>454,374</u>	<u>15</u>	<u>372,191</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>80</u>	<u>10,016,355</u>	<u>53</u>	<u>5,563,220</u>
ACCOMMODATIONS	721	9	907,848	3	486,900
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	9,108,507	50	5,076,320
<u>OTHER SERVICES</u>	<u>81</u>	<u>157</u>	<u>2,890,236</u>	<u>122</u>	<u>2,104,882</u>
REPAIR & MAINTENANCE	811	93	2,072,318	74	1,562,635
PERSONAL SERVICE	812	58	643,930	42	485,702
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	173,988	6	56,545
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>22,507</u>
TOTAL ALL INDUSTRIES		2,406	\$70,477,011	2,224	\$115,207,136

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>457</u>	<u>\$32,920,640</u>	<u>506</u>	<u>\$16,481,042</u>
MOTOR VEHICLES & PARTS	441	20	8,235,409	14	2,206,198
NEW & USED AUTO DEALERS	4411	8	4,791,954	8	2,159,549
RV, BOAT, MOTORCYCLE DEALERS	4412	3	899,603	3	44,611
AUTOMOTIVE PARTS & TIRE	4413	9	2,543,852	3	2,038
FURNITURE & HOME FURNISHING	442	16	890,969	23	338,776
ELECTRONICS & APPLIANCES	443	47	190,537	47	438,385
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	82,769	23	324,506
COMPUTERS & SOFTWARE	44312	26	107,768	24	113,879
CAMERA & PHOTO SUPPLIES	44313	-	-	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	2,749,896	33	839,631
BUILDING MATERIALS	4441	19	2,296,049	33	839,631
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	453,847	D	D
FOOD & BEVERAGE STORES	445	7	1,620,990	15	4,590,053
GROCERY & CONVENIENCE STORES	4451	4	1,620,452	7	4,484,767
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	538	8	105,286
DRUG/HEALTH STORES	446	28	214,182	22	2,406,322
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	502,408	10	976,826
APPAREL & ACCESSORIES	448	32	295,792	38	1,114,102
CLOTHING & SHOE STORES	4481, 4482	28	230,667	32	1,018,314
JEWELRY & LUGGAGE STORES	4483	4	65,125	6	95,788
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	38	1,279,791	25	23,692
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	1,106,688	12	12,296
BOOK/PERIODICAL/MUSIC STORE	4512	18	173,103	13	11,396
GENERAL MERCHANDISE STORES	452	6	13,784,272	3	947,047
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	13,784,272	3	947,047
E-COMMERCE & MAIL ORDER	4541	42	190,645	43	457,271
MISCELLANEOUS RETAILERS	453, 4542, 4543	192	2,965,749	233	2,142,739
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>97,057</u>	<u>13</u>	<u>374,803</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>33,985</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>147</u>	<u>3,398,048</u>	<u>607</u>	<u>18,093,937</u>
CONSTRUCTION OF BUILDINGS	236	36	1,187,754	104	13,251,610
HEAVY CONSTRUCTION & HIGHWAYS	237	8	724,208	16	456,662
SPECIAL TRADE CONTRACTORS	238	103	1,486,086	487	4,385,665
<u>MANUFACTURING</u>	<u>31-33</u>	<u>62</u>	<u>1,042,258</u>	<u>81</u>	<u>1,032,560</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>279</u>	<u>2,139,086</u>	<u>248</u>	<u>2,182,643</u>
DURABLE GOODS	423	186	1,845,947	166	2,053,108
NONDURABLE GOODS	424	88	288,439	77	121,412
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,700	5	8,123
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>215,611</u>	<u>13</u>	<u>723,208</u>
<u>INFORMATION</u>	<u>51</u>	<u>115</u>	<u>968,497</u>	<u>183</u>	<u>3,787,526</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>29</u>	<u>487,195</u>	<u>36</u>	<u>632,911</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>64</u>	<u>560,820</u>	<u>71</u>	<u>1,803,674</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>71</u>	<u>248,579</u>	<u>77</u>	<u>1,212,720</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>81</u>	<u>592,959</u>	<u>274</u>	<u>1,229,908</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>138,714</u>	<u>12</u>	<u>318,620</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>31</u>	<u>3,046,957</u>	<u>52</u>	<u>7,794,936</u>
ACCOMMODATIONS	721	3	424,409	8	351,890
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	2,622,548	44	7,443,046
<u>OTHER SERVICES</u>	<u>81</u>	<u>87</u>	<u>2,244,041</u>	<u>135</u>	<u>1,457,648</u>
REPAIR & MAINTENANCE	811	49	1,825,617	90	1,196,720
PERSONAL SERVICE	812	35	344,033	45	260,928
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	74,391	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>-</u>	<u>-</u>	<u>11</u>	<u>21,290</u>
TOTAL ALL INDUSTRIES		1,449	\$48,134,447	2,319	\$57,147,426

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,103</u>	<u>\$80,141,752</u>	<u>686</u>	<u>\$49,512,680</u>
MOTOR VEHICLES & PARTS	441	31	47,236,956	36	14,508,799
NEW & USED AUTO DEALERS	4411	14	46,042,025	13	8,902,899
RV, BOAT, MOTORCYCLE DEALERS	4412	8	633,330	7	2,520,905
AUTOMOTIVE PARTS & TIRE	4413	9	561,601	16	3,084,995
FURNITURE & HOME FURNISHING	442	67	2,321,334	23	3,108,975
ELECTRONICS & APPLIANCES	443	101	1,139,613	69	1,412,703
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	644,614	21	677,633
COMPUTERS & SOFTWARE	44312	65	494,999	48	735,070
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	652,300	27	3,937,000
BUILDING MATERIALS	4441	51	592,366	23	1,697,526
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	59,934	4	2,239,474
FOOD & BEVERAGE STORES	445	44	5,839,002	14	3,488,425
GROCERY & CONVENIENCE STORES	4451	13	5,298,690	7	3,319,816
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	540,312	7	168,609
DRUG/HEALTH STORES	446	61	1,859,165	30	694,575
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	786,669	19	2,714,853
APPAREL & ACCESSORIES	448	75	7,465,879	51	1,201,815
CLOTHING & SHOE STORES	4481, 4482	59	6,263,770	41	686,887
JEWELRY & LUGGAGE STORES	4483	16	1,202,109	10	514,928
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	1,165,152	47	647,887
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	857,629	25	580,739
BOOK/PERIODICAL/MUSIC STORE	4512	23	307,523	22	67,148
GENERAL MERCHANDISE STORES	452	7	2,315,848	9	13,811,166
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	2,315,848	9	13,811,166
E-COMMERCE & MAIL ORDER	4541	76	1,112,358	55	559,814
MISCELLANEOUS RETAILERS	453, 4542, 4543	517	8,247,476	306	3,426,668
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>39,095</u>	<u>6</u>	<u>313,126</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>38,007</u>	<u>4</u>	<u>40,897</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,394</u>	<u>27,614,469</u>	<u>345</u>	<u>10,647,170</u>
CONSTRUCTION OF BUILDINGS	236	297	12,707,347	63	4,477,932
HEAVY CONSTRUCTION & HIGHWAYS	237	45	801,042	19	1,226,121
SPECIAL TRADE CONTRACTORS	238	1,052	14,106,080	263	4,943,117
<u>MANUFACTURING</u>	<u>31-33</u>	<u>159</u>	<u>1,203,198</u>	<u>82</u>	<u>848,223</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>512</u>	<u>4,740,485</u>	<u>402</u>	<u>5,980,800</u>
DURABLE GOODS	423	340	3,404,555	267	4,222,244
NONDURABLE GOODS	424	167	1,327,664	131	1,753,825
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	8,266	4	4,731
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>366,696</u>	<u>8</u>	<u>104,671</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>5,795,166</u>	<u>140</u>	<u>2,889,773</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>985,284</u>	<u>40</u>	<u>1,302,109</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>148</u>	<u>2,597,620</u>	<u>110</u>	<u>2,923,201</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>225</u>	<u>2,956,663</u>	<u>120</u>	<u>1,049,092</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>598</u>	<u>4,912,477</u>	<u>162</u>	<u>3,282,624</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>2,028,806</u>	<u>26</u>	<u>635,388</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>125</u>	<u>15,529,986</u>	<u>81</u>	<u>10,696,134</u>
ACCOMMODATIONS	721	12	895,217	11	1,542,002
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	14,634,769	70	9,154,132
<u>OTHER SERVICES</u>	<u>81</u>	<u>307</u>	<u>5,158,184</u>	<u>133</u>	<u>3,215,448</u>
REPAIR & MAINTENANCE	811	193	3,982,361	71	2,346,889
PERSONAL SERVICE	812	106	1,144,911	54	768,158
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	30,912	8	100,401
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>13,389</u>	<u>4</u>	<u>16,392</u>
TOTAL ALL INDUSTRIES		4,929	\$154,121,277	2,349	\$93,457,728

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	1,960	\$353,598,707	1,254	\$204,120,844
MOTOR VEHICLES & PARTS	441	119	101,010,445	46	17,673,921
NEW & USED AUTO DEALERS	4411	42	86,264,180	13	12,585,125
RV, BOAT, MOTORCYCLE DEALERS	4412	27	4,627,861	7	267,080
AUTOMOTIVE PARTS & TIRE	4413	50	10,118,404	26	4,821,716
FURNITURE & HOME FURNISHING	442	96	10,396,127	61	2,480,343
ELECTRONICS & APPLIANCES	443	225	27,908,280	138	19,588,356
APPLIANCES, TV & OTHER ELECTRONICS	44311	74	23,475,899	46	15,772,363
COMPUTERS & SOFTWARE	44312	147	3,822,484	92	3,815,993
CAMERA & PHOTO SUPPLIES	44313	4	609,897	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	23,650,573	65	17,730,676
BUILDING MATERIALS	4441	96	22,601,793	56	17,424,649
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,048,780	9	306,027
FOOD & BEVERAGE STORES	445	98	14,791,729	46	14,499,328
GROCERY & CONVENIENCE STORES	4451	63	14,420,766	24	13,613,179
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	370,963	22	886,149
DRUG/HEALTH STORES	446	89	9,521,910	80	5,782,815
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	5,463,996	19	3,522,667
APPAREL & ACCESSORIES	448	101	13,477,577	84	12,512,631
CLOTHING & SHOE STORES	4481, 4482	77	9,525,344	63	9,988,130
JEWELRY & LUGGAGE STORES	4483	24	3,952,233	21	2,524,501
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	105	13,827,330	65	11,761,723
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	59	10,805,982	30	8,652,548
BOOK/PERIODICAL/MUSIC STORE	4512	46	3,021,348	35	3,109,175
GENERAL MERCHANDISE STORES	452	19	95,622,457	17	75,829,320
DEPARTMENT STORES	4521	5	31,654,782	4	27,048,201
GENERAL MERCHANDISE STORES	4529	14	63,967,675	13	48,781,119
E-COMMERCE & MAIL ORDER	4541	85	2,390,488	70	1,191,873
MISCELLANEOUS RETAILERS	453, 4542, 4543	865	35,537,795	563	21,547,191
AGRICULTURE, FORESTRY, FISHING	11	22	87,058	13	35,443
MINING	21	4	1,747,202	D	D
UTILITIES	22	6	82,665	4	73,784
CONSTRUCTION	23	2,059	114,968,169	1,333	60,231,364
CONSTRUCTION OF BUILDINGS	236	408	76,517,795	259	40,471,201
HEAVY CONSTRUCTION & HIGHWAYS	237	72	9,203,352	39	5,381,519
SPECIAL TRADE CONTRACTORS	238	1,579	29,247,022	1,035	14,378,644
MANUFACTURING	31-33	352	16,747,491	194	2,774,649
WHOLESALE TRADE	42	1,116	58,109,911	703	15,672,388
DURABLE GOODS	423	769	44,978,347	479	13,785,832
NONDURABLE GOODS	424	334	12,976,751	215	1,710,012
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	154,813	9	176,544
TRANSPORTATION & WAREHOUSING	48-49	54	2,053,722	29	322,014
INFORMATION	51	325	40,444,959	235	15,938,782
FINANCE, INSURANCE	52	112	14,853,490	81	2,879,458
REAL ESTATE, RENTAL/LEASING	53	290	17,341,179	198	7,261,750
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	383	8,010,465	258	12,247,523
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	920	15,191,560	610	7,298,868
ARTS, ENTERTAINMENT & RECREATION	71	80	4,114,266	40	3,691,458
ACCOMMODATIONS & FOOD SERVICES	72	365	53,619,373	222	37,656,713
ACCOMMODATIONS	721	18	4,369,578	14	4,148,457
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	347	49,249,795	208	33,508,256
OTHER SERVICES	81	625	22,285,895	437	8,854,067
REPAIR & MAINTENANCE	811	412	16,094,468	272	6,825,053
PERSONAL SERVICE	812	192	5,166,125	153	1,888,968
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	1,025,302	12	140,046
PUBLIC ADMINISTRATION, OTHER	92.00	11	332,422	6	499,976
TOTAL ALL INDUSTRIES		8,684	\$723,588,534	5,617	\$379,559,081

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>478</u>	<u>\$144,902,877</u>	<u>1,132</u>	<u>\$176,192,200</u>
MOTOR VEHICLES & PARTS	441	43	110,214,862	40	20,795,296
NEW & USED AUTO DEALERS	4411	16	91,780,413	11	15,382,728
RV, BOAT, MOTORCYCLE DEALERS	4412	12	15,483,032	10	3,844,192
AUTOMOTIVE PARTS & TIRE	4413	15	2,951,417	19	1,568,376
FURNITURE & HOME FURNISHING	442	25	8,856,663	77	7,555,546
ELECTRONICS & APPLIANCES	443	66	959,040	118	3,560,951
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	667,248	41	1,572,253
COMPUTERS & SOFTWARE	44312	44	291,792	74	1,636,446
CAMERA & PHOTO SUPPLIES	44313	D	D	3	352,252
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	29	3,208,521	65	29,472,286
BUILDING MATERIALS	4441	29	3,208,521	52	28,970,031
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	13	502,255
FOOD & BEVERAGE STORES	445	8	175,811	31	5,873,936
GROCERY & CONVENIENCE STORES	4451	4	172,262	7	5,352,158
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	3,549	24	521,778
DRUG/HEALTH STORES	446	12	580,960	56	3,282,203
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,128,581	9	2,132,804
APPAREL & ACCESSORIES	448	27	33,798	73	7,103,359
CLOTHING & SHOE STORES	4481, 4482	24	33,322	57	6,350,729
JEWELRY & LUGGAGE STORES	4483	3	476	16	752,630
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	17	3,540,858	65	6,445,696
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	10	3,536,037	27	3,951,557
BOOK/PERIODICAL/MUSIC STORE	4512	7	4,821	38	2,494,139
GENERAL MERCHANDISE STORES	452	4	5,292,032	9	70,487,779
DEPARTMENT STORES	4521	-	-	3	14,380,051
GENERAL MERCHANDISE STORES	4529	4	5,292,032	6	56,107,728
E-COMMERCE & MAIL ORDER	4541	36	412,573	74	1,534,876
MISCELLANEOUS RETAILERS	453, 4542, 4543	200	10,499,178	515	17,947,468
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>16</u>	<u>553,149</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>8,034</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>19,168</u>	<u>4</u>	<u>70,975</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>442</u>	<u>32,044,136</u>	<u>1,549</u>	<u>59,359,119</u>
CONSTRUCTION OF BUILDINGS	236	76	18,219,842	299	31,249,445
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,558,443	55	3,001,356
SPECIAL TRADE CONTRACTORS	238	345	12,265,851	1,195	25,108,318
<u>MANUFACTURING</u>	<u>31-33</u>	<u>97</u>	<u>11,618,274</u>	<u>190</u>	<u>6,198,809</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>372</u>	<u>29,829,031</u>	<u>627</u>	<u>39,426,655</u>
DURABLE GOODS	423	265	21,852,652	424	37,893,566
NONDURABLE GOODS	424	99	7,960,010	198	1,525,314
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	16,369	5	7,775
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>492,300</u>	<u>21</u>	<u>391,913</u>
<u>INFORMATION</u>	<u>51</u>	<u>118</u>	<u>3,092,235</u>	<u>248</u>	<u>9,596,177</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>385,222</u>	<u>59</u>	<u>2,028,256</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>111</u>	<u>4,761,376</u>	<u>187</u>	<u>4,075,457</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>62</u>	<u>565,400</u>	<u>257</u>	<u>3,192,541</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>192</u>	<u>2,611,208</u>	<u>611</u>	<u>7,373,900</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>316,801</u>	<u>47</u>	<u>1,129,537</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>53</u>	<u>7,587,830</u>	<u>145</u>	<u>19,766,786</u>
ACCOMMODATIONS	721	14	1,917,053	3	1,432,179
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	5,670,777	142	18,334,607
<u>OTHER SERVICES</u>	<u>81</u>	<u>143</u>	<u>3,187,409</u>	<u>303</u>	<u>6,718,673</u>
REPAIR & MAINTENANCE	811	118	2,744,351	184	4,869,252
PERSONAL SERVICE	812	25	443,058	108	1,689,834
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	11	159,587
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>40,963</u>	<u>5</u>	<u>13,879</u>
TOTAL ALL INDUSTRIES		2,129	\$241,454,230	5,404	\$336,096,060

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>581</u>	<u>\$38,674,012</u>	<u>1,250</u>	<u>\$230,932,729</u>
MOTOR VEHICLES & PARTS	441	28	8,081,000	86	32,232,170
NEW & USED AUTO DEALERS	4411	9	6,666,426	38	22,845,075
RV, BOAT, MOTORCYCLE DEALERS	4412	7	972,746	11	3,771,509
AUTOMOTIVE PARTS & TIRE	4413	12	441,828	37	5,615,586
FURNITURE & HOME FURNISHING	442	26	831,750	39	8,923,304
ELECTRONICS & APPLIANCES	443	56	795,441	123	12,333,145
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	436,894	43	10,371,533
COMPUTERS & SOFTWARE	44312	34	358,547	77	1,730,540
CAMERA & PHOTO SUPPLIES	44313	D	D	3	231,072
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	1,144,192	51	16,388,163
BUILDING MATERIALS	4441	29	977,009	43	15,915,198
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	167,183	8	472,965
FOOD & BEVERAGE STORES	445	13	2,307,643	32	7,024,078
GROCERY & CONVENIENCE STORES	4451	5	2,216,906	12	6,860,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	90,737	20	163,189
DRUG/HEALTH STORES	446	23	1,071,240	71	5,422,636
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,108,678	21	5,110,733
APPAREL & ACCESSORIES	448	45	2,869,836	103	27,864,716
CLOTHING & SHOE STORES	4481, 4482	40	1,190,024	79	23,337,921
JEWELRY & LUGGAGE STORES	4483	5	1,679,812	24	4,526,795
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	39	850,516	98	14,241,659
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	533,194	63	10,702,630
BOOK/PERIODICAL/MUSIC STORE	4512	19	317,322	35	3,539,029
GENERAL MERCHANDISE STORES	452	7	16,028,066	14	79,480,936
DEPARTMENT STORES	4521	4	16,027,834	5	35,732,025
GENERAL MERCHANDISE STORES	4529	3	232	9	43,748,911
E-COMMERCE & MAIL ORDER	4541	55	246,265	75	1,508,147
MISCELLANEOUS RETAILERS	453, 4542, 4543	243	3,339,385	537	20,403,042
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>57,083</u>	<u>9</u>	<u>67,538</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>5,227</u>	<u>3</u>	<u>94,120</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>272</u>	<u>6,702,149</u>	<u>736</u>	<u>31,699,998</u>
CONSTRUCTION OF BUILDINGS	236	44	3,925,547	143	12,192,389
HEAVY CONSTRUCTION & HIGHWAYS	237	19	212,069	33	3,036,370
SPECIAL TRADE CONTRACTORS	238	209	2,564,533	560	16,471,239
<u>MANUFACTURING</u>	<u>31-33</u>	<u>62</u>	<u>573,975</u>	<u>161</u>	<u>5,080,079</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>399</u>	<u>5,173,756</u>	<u>701</u>	<u>17,846,818</u>
DURABLE GOODS	423	274	4,181,408	473	14,564,567
NONDURABLE GOODS	424	122	983,815	221	3,211,160
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	8,533	7	71,091
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>170,371</u>	<u>16</u>	<u>448,851</u>
<u>INFORMATION</u>	<u>51</u>	<u>106</u>	<u>1,734,712</u>	<u>232</u>	<u>11,778,017</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>281,935</u>	<u>71</u>	<u>2,950,860</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>87</u>	<u>1,252,757</u>	<u>181</u>	<u>4,298,496</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>85</u>	<u>552,233</u>	<u>219</u>	<u>4,013,216</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>140</u>	<u>682,341</u>	<u>339</u>	<u>5,571,419</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>1,032,896</u>	<u>43</u>	<u>2,269,200</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>49</u>	<u>7,428,482</u>	<u>153</u>	<u>31,162,787</u>
ACCOMMODATIONS	721	7	2,024,309	16	3,755,754
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	5,404,173	137	27,407,033
<u>OTHER SERVICES</u>	<u>81</u>	<u>107</u>	<u>1,583,444</u>	<u>271</u>	<u>9,195,083</u>
REPAIR & MAINTENANCE	811	67	1,036,371	158	7,025,260
PERSONAL SERVICE	812	35	325,927	99	1,955,993
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	221,146	14	213,830
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>22,883</u>	<u>4</u>	<u>85,236</u>
TOTAL ALL INDUSTRIES		1,967	\$65,928,256	4,389	\$357,494,447

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,716</u>	<u>\$288,369,107</u>	<u>1,439</u>	<u>\$212,810,422</u>
MOTOR VEHICLES & PARTS	441	81	31,083,663	54	84,299,051
NEW & USED AUTO DEALERS	4411	30	21,208,747	20	77,484,051
RV, BOAT, MOTORCYCLE DEALERS	4412	12	3,220,962	4	86,088
AUTOMOTIVE PARTS & TIRE	4413	39	6,653,954	30	6,728,912
FURNITURE & HOME FURNISHING	442	94	38,247,431	88	5,332,898
ELECTRONICS & APPLIANCES	443	187	17,344,709	178	8,408,454
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	1,891,857	59	2,426,257
COMPUTERS & SOFTWARE	44312	130	15,430,703	119	5,982,197
CAMERA & PHOTO SUPPLIES	44313	3	22,149	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	43,326,632	97	5,115,141
BUILDING MATERIALS	4441	98	39,952,732	71	4,726,420
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	3,373,900	26	388,721
FOOD & BEVERAGE STORES	445	73	12,502,342	50	7,186,723
GROCERY & CONVENIENCE STORES	4451	37	12,115,572	20	6,853,752
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	386,770	30	332,971
DRUG/HEALTH STORES	446	61	6,077,846	74	6,398,117
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	7,160,190	19	2,310,676
APPAREL & ACCESSORIES	448	82	9,136,640	93	3,474,793
CLOTHING & SHOE STORES	4481, 4482	67	8,153,868	74	2,415,979
JEWELRY & LUGGAGE STORES	4483	15	982,772	19	1,058,814
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	91	3,599,879	74	9,481,779
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	2,912,392	37	6,586,951
BOOK/PERIODICAL/MUSIC STORE	4512	37	687,487	37	2,894,828
GENERAL MERCHANDISE STORES	452	23	28,600,951	9	54,912,751
DEPARTMENT STORES	4521	3	12,798,631	4	475,333
GENERAL MERCHANDISE STORES	4529	20	15,802,320	5	54,437,418
E-COMMERCE & MAIL ORDER	4541	78	2,034,048	82	4,406,766
MISCELLANEOUS RETAILERS	453, 4542, 4543	803	89,254,776	621	21,483,273
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>75,981</u>	<u>15</u>	<u>56,165</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>49,668</u>	<u>3</u>	<u>7,117</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>563,147</u>	<u>4</u>	<u>323,444</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,837</u>	<u>73,568,442</u>	<u>2,227</u>	<u>92,200,137</u>
CONSTRUCTION OF BUILDINGS	236	353	31,462,705	515	47,875,203
HEAVY CONSTRUCTION & HIGHWAYS	237	65	7,310,838	74	15,688,684
SPECIAL TRADE CONTRACTORS	238	1,419	34,794,899	1,638	28,636,250
<u>MANUFACTURING</u>	<u>31-33</u>	<u>383</u>	<u>24,377,342</u>	<u>239</u>	<u>4,472,906</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,154</u>	<u>128,331,406</u>	<u>827</u>	<u>42,844,654</u>
DURABLE GOODS	423	755	87,276,952	570	38,417,510
NONDURABLE GOODS	424	383	40,713,553	240	4,227,936
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	340,901	17	199,208
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>54</u>	<u>1,350,686</u>	<u>33</u>	<u>1,127,006</u>
<u>INFORMATION</u>	<u>51</u>	<u>309</u>	<u>27,180,964</u>	<u>306</u>	<u>19,000,925</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>4,662,296</u>	<u>79</u>	<u>3,844,849</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>275</u>	<u>25,164,826</u>	<u>245</u>	<u>12,986,766</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>367</u>	<u>7,719,792</u>	<u>405</u>	<u>9,801,533</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>757</u>	<u>11,081,559</u>	<u>926</u>	<u>10,709,379</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>2,948,286</u>	<u>45</u>	<u>3,322,957</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>308</u>	<u>39,153,172</u>	<u>209</u>	<u>38,673,545</u>
ACCOMMODATIONS	721	18	3,510,918	6	4,207,950
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	290	35,642,254	203	34,465,595
<u>OTHER SERVICES</u>	<u>81</u>	<u>601</u>	<u>15,164,145</u>	<u>504</u>	<u>12,714,961</u>
REPAIR & MAINTENANCE	811	408	11,460,305	307	8,707,506
PERSONAL SERVICE	812	182	3,589,292	187	3,857,985
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	114,548	10	149,470
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>3,052,820</u>	<u>8</u>	<u>50,187</u>
TOTAL ALL INDUSTRIES		7,943	\$652,813,639	7,514	\$464,946,953

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>898</u>	<u>\$141,320,703</u>	<u>930</u>	<u>\$110,214,729</u>
MOTOR VEHICLES & PARTS	441	31	10,400,483	55	32,879,439
NEW & USED AUTO DEALERS	4411	9	2,355,403	20	26,641,045
RV, BOAT, MOTORCYCLE DEALERS	4412	5	3,153,200	7	1,164,325
AUTOMOTIVE PARTS & TIRE	4413	17	4,891,880	28	5,074,069
FURNITURE & HOME FURNISHING	442	54	5,646,371	39	3,116,988
ELECTRONICS & APPLIANCES	443	93	7,650,786	94	2,319,908
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	7,052,381	36	1,222,079
COMPUTERS & SOFTWARE	44312	56	598,405	54	998,421
CAMERA & PHOTO SUPPLIES	44313	D	D	4	99,408
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	10,004,001	58	14,520,628
BUILDING MATERIALS	4441	38	9,662,629	47	13,794,026
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	341,372	11	726,602
FOOD & BEVERAGE STORES	445	27	7,947,784	25	6,519,523
GROCERY & CONVENIENCE STORES	4451	12	7,558,601	14	6,493,292
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	389,183	11	26,231
DRUG/HEALTH STORES	446	36	3,104,682	63	1,856,696
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,400,079	24	6,612,237
APPAREL & ACCESSORIES	448	51	1,843,773	53	1,894,135
CLOTHING & SHOE STORES	4481, 4482	40	695,245	40	761,643
JEWELRY & LUGGAGE STORES	4483	11	1,148,528	13	1,132,492
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	7,286,241	59	2,755,712
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	7,216,100	36	2,362,903
BOOK/PERIODICAL/MUSIC STORE	4512	25	70,141	23	392,809
GENERAL MERCHANDISE STORES	452	15	71,692,522	9	27,457,624
DEPARTMENT STORES	4521	4	22,674,980	D	D
GENERAL MERCHANDISE STORES	4529	11	49,017,542	9	27,457,624
E-COMMERCE & MAIL ORDER	4541	55	638,294	59	520,412
MISCELLANEOUS RETAILERS	453, 4542, 4543	428	13,705,687	392	9,761,427
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>127,305</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>502,919</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>34,323</u>	<u>6</u>	<u>62,645</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>925</u>	<u>46,197,154</u>	<u>486</u>	<u>30,084,695</u>
CONSTRUCTION OF BUILDINGS	236	184	22,852,649	103	21,236,946
HEAVY CONSTRUCTION & HIGHWAYS	237	25	3,185,506	29	2,519,397
SPECIAL TRADE CONTRACTORS	238	716	20,158,999	354	6,328,352
<u>MANUFACTURING</u>	<u>31-33</u>	<u>132</u>	<u>4,841,675</u>	<u>154</u>	<u>3,483,524</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>478</u>	<u>11,986,872</u>	<u>681</u>	<u>12,303,273</u>
DURABLE GOODS	423	328	10,781,473	489	10,757,700
NONDURABLE GOODS	424	143	1,185,567	187	1,535,898
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	19,832	5	9,675
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>56,815</u>	<u>23</u>	<u>281,973</u>
<u>INFORMATION</u>	<u>51</u>	<u>169</u>	<u>6,932,755</u>	<u>206</u>	<u>6,929,136</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>1,746,749</u>	<u>63</u>	<u>985,682</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>4,148,054</u>	<u>169</u>	<u>5,200,526</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>171</u>	<u>1,491,640</u>	<u>162</u>	<u>2,975,520</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>383</u>	<u>5,161,964</u>	<u>254</u>	<u>3,630,728</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>825,816</u>	<u>27</u>	<u>1,037,096</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>114</u>	<u>19,513,155</u>	<u>101</u>	<u>15,165,174</u>
ACCOMMODATIONS	721	5	1,026,426	7	313,393
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	18,486,729	94	14,851,781
<u>OTHER SERVICES</u>	<u>81</u>	<u>261</u>	<u>5,386,216</u>	<u>260</u>	<u>5,422,941</u>
REPAIR & MAINTENANCE	811	167	4,187,920	151	4,244,690
PERSONAL SERVICE	812	85	1,145,866	96	1,110,881
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	52,430	13	67,370
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>17,754</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,785	\$249,661,645	3,536	\$198,407,866

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,368</u>	<u>\$437,369,378</u>	<u>977</u>	<u>\$115,112,037</u>
MOTOR VEHICLES & PARTS	441	76	88,018,679	49	20,139,207
NEW & USED AUTO DEALERS	4411	26	73,601,299	13	13,862,382
RV, BOAT, MOTORCYCLE DEALERS	4412	11	7,448,192	10	2,420,913
AUTOMOTIVE PARTS & TIRE	4413	39	6,969,188	26	3,855,912
FURNITURE & HOME FURNISHING	442	101	31,005,397	62	2,229,628
ELECTRONICS & APPLIANCES	443	155	39,916,509	95	3,946,156
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	32,827,130	43	3,504,150
COMPUTERS & SOFTWARE	44312	95	6,101,148	52	442,006
CAMERA & PHOTO SUPPLIES	44313	5	988,231	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	16,803,690	65	3,878,204
BUILDING MATERIALS	4441	60	13,927,964	51	3,583,571
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	2,875,726	14	294,633
FOOD & BEVERAGE STORES	445	41	6,576,877	28	7,584,239
GROCERY & CONVENIENCE STORES	4451	23	5,944,078	14	7,498,697
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	632,799	14	85,542
DRUG/HEALTH STORES	446	68	11,174,404	36	2,383,467
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,024,528	24	2,709,023
APPAREL & ACCESSORIES	448	115	87,176,174	52	14,613,848
CLOTHING & SHOE STORES	4481, 4482	92	73,466,202	42	13,125,770
JEWELRY & LUGGAGE STORES	4483	23	13,709,972	10	1,488,078
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	31,773,357	50	1,811,261
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	24,844,277	25	1,564,181
BOOK/PERIODICAL/MUSIC STORE	4512	28	6,929,080	25	247,080
GENERAL MERCHANDISE STORES	452	16	89,702,234	10	40,896,051
DEPARTMENT STORES	4521	7	66,976,787	3	10,648,642
GENERAL MERCHANDISE STORES	4529	9	22,725,447	7	30,247,409
E-COMMERCE & MAIL ORDER	4541	70	1,638,847	67	803,813
MISCELLANEOUS RETAILERS	453, 4542, 4543	556	31,558,682	439	14,117,140
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>18,908</u>	<u>10</u>	<u>103,410</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>6,625</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>228,574</u>	<u>5</u>	<u>122,008</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,503</u>	<u>36,404,045</u>	<u>1,051</u>	<u>30,579,557</u>
CONSTRUCTION OF BUILDINGS	236	286	17,009,780	180	15,989,740
HEAVY CONSTRUCTION & HIGHWAYS	237	43	887,207	36	2,763,205
SPECIAL TRADE CONTRACTORS	238	1,174	18,507,058	835	11,826,612
<u>MANUFACTURING</u>	<u>31-33</u>	<u>221</u>	<u>5,174,158</u>	<u>143</u>	<u>3,427,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>715</u>	<u>18,910,471</u>	<u>574</u>	<u>8,669,817</u>
DURABLE GOODS	423	474	16,398,983	397	6,979,161
NONDURABLE GOODS	424	229	2,483,321	172	1,680,895
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	28,167	5	9,761
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>534,670</u>	<u>28</u>	<u>945,990</u>
<u>INFORMATION</u>	<u>51</u>	<u>227</u>	<u>10,571,046</u>	<u>205</u>	<u>5,499,177</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>6,590,528</u>	<u>53</u>	<u>1,193,012</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>222</u>	<u>8,780,895</u>	<u>153</u>	<u>5,211,923</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>286</u>	<u>6,386,976</u>	<u>161</u>	<u>1,724,132</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>707</u>	<u>7,254,789</u>	<u>423</u>	<u>3,289,559</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>49</u>	<u>3,682,907</u>	<u>28</u>	<u>517,315</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>235</u>	<u>46,056,417</u>	<u>97</u>	<u>13,811,748</u>
ACCOMMODATIONS	721	12	6,623,007	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	223	39,433,410	97	13,811,748
<u>OTHER SERVICES</u>	<u>81</u>	<u>440</u>	<u>14,831,546</u>	<u>311</u>	<u>6,940,959</u>
REPAIR & MAINTENANCE	811	297	11,383,839	209	5,770,517
PERSONAL SERVICE	812	134	3,350,561	97	1,162,286
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	97,146	5	8,156
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>145,437</u>	<u>3</u>	<u>3,368</u>
TOTAL ALL INDUSTRIES		6,104	\$602,940,745	4,225	\$197,158,583

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	678	\$15,097,419	761	\$70,314,703
MOTOR VEHICLES & PARTS	441	6	12,680	48	16,551,711
NEW & USED AUTO DEALERS	4411	D	D	20	12,826,256
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	684,959
AUTOMOTIVE PARTS & TIRE	4413	6	12,680	23	3,040,496
FURNITURE & HOME FURNISHING	442	43	679,575	24	1,687,928
ELECTRONICS & APPLIANCES	443	79	611,835	75	1,616,093
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	247,496	29	1,030,573
COMPUTERS & SOFTWARE	44312	48	364,339	46	585,520
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	925,497	38	10,231,601
BUILDING MATERIALS	4441	42	545,945	29	9,459,090
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	379,552	9	772,511
FOOD & BEVERAGE STORES	445	26	982,231	17	2,341,632
GROCERY & CONVENIENCE STORES	4451	D	D	8	2,330,501
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	982,231	9	11,131
DRUG/HEALTH STORES	446	27	1,996,740	43	747,364
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	501,261	16	3,283,298
APPAREL & ACCESSORIES	448	54	837,501	48	1,534,340
CLOTHING & SHOE STORES	4481, 4482	46	788,589	39	1,144,928
JEWELRY & LUGGAGE STORES	4483	8	48,912	9	389,412
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	39	626,158	50	1,724,410
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	89,628	28	704,501
BOOK/PERIODICAL/MUSIC STORE	4512	19	536,530	22	1,019,909
GENERAL MERCHANDISE STORES	452	6	3,216,648	8	19,067,890
DEPARTMENT STORES	4521	D	D	3	3,036,513
GENERAL MERCHANDISE STORES	4529	6	3,216,648	5	16,031,377
E-COMMERCE & MAIL ORDER	4541	55	1,020,868	58	536,767
MISCELLANEOUS RETAILERS	453, 4542, 4543	283	3,686,425	336	10,991,669
AGRICULTURE, FORESTRY, FISHING	11	11	35,399	4	209,701
MINING	21	D	D	-	-
UTILITIES	22	4	162,428	4	539,031
CONSTRUCTION	23	1,307	35,359,564	362	19,100,312
CONSTRUCTION OF BUILDINGS	236	305	24,732,378	72	6,944,928
HEAVY CONSTRUCTION & HIGHWAYS	237	49	825,224	14	652,902
SPECIAL TRADE CONTRACTORS	238	953	9,801,962	276	11,502,482
MANUFACTURING	31-33	116	855,727	102	2,168,418
WHOLESALE TRADE	42	383	2,727,886	549	11,734,279
DURABLE GOODS	423	239	2,193,505	375	8,577,604
NONDURABLE GOODS	424	135	499,080	171	3,143,860
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	35,301	3	12,815
TRANSPORTATION & WAREHOUSING	48-49	12	172,723	17	177,833
INFORMATION	51	157	3,595,200	195	3,958,365
FINANCE, INSURANCE	52	43	1,153,980	50	1,557,500
REAL ESTATE, RENTAL/LEASING	53	104	2,247,209	123	2,483,473
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	196	2,088,685	116	802,941
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	517	5,102,981	170	2,721,402
ARTS, ENTERTAINMENT & RECREATION	71	22	588,331	21	867,789
ACCOMMODATIONS & FOOD SERVICES	72	44	4,366,182	95	11,295,504
ACCOMMODATIONS	721	3	167,119	17	1,737,436
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	4,199,063	78	9,558,068
OTHER SERVICES	81	171	1,875,399	169	4,098,820
REPAIR & MAINTENANCE	811	102	961,046	97	3,067,956
PERSONAL SERVICE	812	65	907,724	64	708,924
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	6,629	8	321,940
PUBLIC ADMINISTRATION, OTHER	92.00	7	33,924	3	287,418
TOTAL ALL INDUSTRIES		3,772	\$75,463,037	2,741	\$132,317,489

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	910	\$94,158,975	526	\$14,497,599
MOTOR VEHICLES & PARTS	441	54	25,664,820	12	215,109
NEW & USED AUTO DEALERS	4411	15	18,829,393	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	11	4,150,121	5	18,095
AUTOMOTIVE PARTS & TIRE	4413	28	2,685,306	7	197,014
FURNITURE & HOME FURNISHING	442	43	3,301,745	28	256,479
ELECTRONICS & APPLIANCES	443	105	3,992,012	61	4,522,601
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	2,970,358	23	91,616
COMPUTERS & SOFTWARE	44312	61	894,183	38	4,430,985
CAMERA & PHOTO SUPPLIES	44313	3	127,471	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	10,601,981	33	402,206
BUILDING MATERIALS	4441	42	10,075,931	29	384,079
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	526,050	4	18,127
FOOD & BEVERAGE STORES	445	37	6,584,681	16	3,199,139
GROCERY & CONVENIENCE STORES	4451	18	6,465,116	10	3,194,662
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	119,565	6	4,477
DRUG/HEALTH STORES	446	45	1,629,940	21	680,100
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,560,233	7	455,340
APPAREL & ACCESSORIES	448	44	3,411,613	33	231,924
CLOTHING & SHOE STORES	4481, 4482	36	3,113,373	30	216,889
JEWELRY & LUGGAGE STORES	4483	8	298,240	3	15,035
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	57	3,219,605	36	150,044
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	2,716,666	20	136,882
BOOK/PERIODICAL/MUSIC STORE	4512	29	502,939	16	13,162
GENERAL MERCHANDISE STORES	452	8	17,046,647	5	1,136,769
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	17,046,647	5	1,136,769
E-COMMERCE & MAIL ORDER	4541	62	452,752	49	280,066
MISCELLANEOUS RETAILERS	453, 4542, 4543	380	16,692,946	225	2,967,822
AGRICULTURE, FORESTRY, FISHING	11	5	32,562	7	9,488
MINING	21	D	D	-	-
UTILITIES	22	5	39,008	D	D
CONSTRUCTION	23	650	31,734,307	482	5,228,791
CONSTRUCTION OF BUILDINGS	236	118	19,730,308	72	1,491,398
HEAVY CONSTRUCTION & HIGHWAYS	237	31	913,293	9	232,478
SPECIAL TRADE CONTRACTORS	238	501	11,090,706	401	3,504,915
MANUFACTURING	31-33	134	2,762,356	80	1,046,911
WHOLESALE TRADE	42	534	13,262,211	302	5,312,658
DURABLE GOODS	423	367	10,409,257	206	5,019,913
NONDURABLE GOODS	424	161	2,835,577	93	289,828
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	17,377	3	2,917
TRANSPORTATION & WAREHOUSING	48-49	26	508,315	12	108,480
INFORMATION	51	196	4,193,746	137	4,358,534
FINANCE, INSURANCE	52	47	1,009,174	38	307,036
REAL ESTATE, RENTAL/LEASING	53	146	3,589,667	92	1,978,159
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	171	2,338,233	85	734,569
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	308	3,493,113	262	1,116,636
ARTS, ENTERTAINMENT & RECREATION	71	23	1,300,673	13	824,771
ACCOMMODATIONS & FOOD SERVICES	72	101	12,754,734	43	3,516,853
ACCOMMODATIONS	721	8	1,433,316	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	93	11,321,418	43	3,516,853
OTHER SERVICES	81	241	4,753,748	122	883,726
REPAIR & MAINTENANCE	811	152	3,428,298	69	419,677
PERSONAL SERVICE	812	75	1,170,122	49	415,599
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	155,328	4	48,450
PUBLIC ADMINISTRATION, OTHER	92.00	7	17,822	5	7,976
TOTAL ALL INDUSTRIES		3,504	\$175,948,644	2,206	\$39,932,187

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>650</u>	<u>\$50,883,443</u>	<u>1,759</u>	<u>\$269,409,038</u>
MOTOR VEHICLES & PARTS	441	27	12,452,344	68	79,527,350
NEW & USED AUTO DEALERS	4411	8	6,468,771	27	73,189,659
RV, BOAT, MOTORCYCLE DEALERS	4412	4	93,541	17	2,905,557
AUTOMOTIVE PARTS & TIRE	4413	15	5,890,032	24	3,432,134
FURNITURE & HOME FURNISHING	442	27	1,781,971	84	12,105,412
ELECTRONICS & APPLIANCES	443	64	1,206,208	199	23,035,780
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	983,229	62	17,514,175
COMPUTERS & SOFTWARE	44312	34	222,979	133	4,883,903
CAMERA & PHOTO SUPPLIES	44313	D	D	4	637,702
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	7,176,338	79	28,491,904
BUILDING MATERIALS	4441	22	7,173,439	57	28,069,157
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	2,899	22	422,747
FOOD & BEVERAGE STORES	445	19	3,426,580	52	13,452,311
GROCERY & CONVENIENCE STORES	4451	6	3,072,308	24	12,826,564
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	354,272	28	625,747
DRUG/HEALTH STORES	446	22	738,655	85	5,619,799
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,116,895	31	3,648,512
APPAREL & ACCESSORIES	448	42	1,244,234	113	19,970,298
CLOTHING & SHOE STORES	4481, 4482	33	626,957	90	16,121,754
JEWELRY & LUGGAGE STORES	4483	9	617,277	23	3,848,544
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	358,311	130	16,923,630
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	282,187	71	11,450,303
BOOK/PERIODICAL/MUSIC STORE	4512	16	76,124	59	5,473,327
GENERAL MERCHANDISE STORES	452	8	15,145,454	16	36,378,343
DEPARTMENT STORES	4521	D	D	5	33,993,303
GENERAL MERCHANDISE STORES	4529	8	15,145,454	11	2,385,040
E-COMMERCE & MAIL ORDER	4541	54	657,515	83	2,819,360
MISCELLANEOUS RETAILERS	453, 4542, 4543	312	5,578,938	819	27,436,339
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>17</u>	<u>208,798</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>97,562</u>	<u>4</u>	<u>34,916</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>34,865</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>371</u>	<u>9,815,655</u>	<u>1,286</u>	<u>68,519,735</u>
CONSTRUCTION OF BUILDINGS	236	73	3,015,909	287	37,143,452
HEAVY CONSTRUCTION & HIGHWAYS	237	15	1,791,598	46	4,201,494
SPECIAL TRADE CONTRACTORS	238	283	5,008,148	953	27,174,789
<u>MANUFACTURING</u>	<u>31-33</u>	<u>85</u>	<u>1,689,845</u>	<u>263</u>	<u>6,736,716</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>386</u>	<u>3,743,060</u>	<u>929</u>	<u>32,455,417</u>
DURABLE GOODS	423	253	1,417,422	628	28,788,034
NONDURABLE GOODS	424	126	2,182,990	288	3,611,221
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	142,648	13	56,162
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>7,487</u>	<u>43</u>	<u>645,825</u>
<u>INFORMATION</u>	<u>51</u>	<u>170</u>	<u>2,901,735</u>	<u>303</u>	<u>18,434,530</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>994,360</u>	<u>95</u>	<u>4,482,920</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>112</u>	<u>1,466,820</u>	<u>253</u>	<u>9,037,945</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>100</u>	<u>1,271,833</u>	<u>368</u>	<u>9,867,907</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>213</u>	<u>1,550,633</u>	<u>627</u>	<u>9,098,600</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>452,285</u>	<u>66</u>	<u>1,761,625</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>71</u>	<u>8,906,003</u>	<u>232</u>	<u>35,644,643</u>
ACCOMMODATIONS	721	5	745,072	12	3,824,909
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	66	8,160,931	220	31,819,734
<u>OTHER SERVICES</u>	<u>81</u>	<u>160</u>	<u>1,888,714</u>	<u>476</u>	<u>16,570,061</u>
REPAIR & MAINTENANCE	811	88	1,146,357	282	13,902,556
PERSONAL SERVICE	812	66	559,438	166	2,325,307
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	182,919	28	342,198
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>60,272</u>	<u>18</u>	<u>1,347,381</u>
TOTAL ALL INDUSTRIES		2,397	\$85,729,707	6,748	\$484,290,922

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>372</u>	<u>\$25,706,401</u>	<u>930</u>	<u>\$94,917,207</u>
MOTOR VEHICLES & PARTS	441	26	4,983,931	55	45,734,184
NEW & USED AUTO DEALERS	4411	11	3,495,510	23	38,397,454
RV, BOAT, MOTORCYCLE DEALERS	4412	7	82,933	7	3,930,865
AUTOMOTIVE PARTS & TIRE	4413	8	1,405,488	25	3,405,865
FURNITURE & HOME FURNISHING	442	7	501,397	27	1,492,060
ELECTRONICS & APPLIANCES	443	30	322,763	86	1,979,208
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	143,472	29	1,382,370
COMPUTERS & SOFTWARE	44312	18	179,291	57	596,838
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	10	615,998	44	9,087,223
BUILDING MATERIALS	4441	10	615,998	35	8,232,196
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	9	855,027
FOOD & BEVERAGE STORES	445	6	819,370	26	4,642,203
GROCERY & CONVENIENCE STORES	4451	D	D	15	4,535,440
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	819,370	11	106,763
DRUG/HEALTH STORES	446	17	505,564	40	1,708,478
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	568,677	24	5,594,038
APPAREL & ACCESSORIES	448	32	380,309	62	1,195,918
CLOTHING & SHOE STORES	4481, 4482	27	132,476	52	1,119,637
JEWELRY & LUGGAGE STORES	4483	5	247,833	10	76,281
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	26	211,186	51	711,883
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	144,081	27	336,777
BOOK/PERIODICAL/MUSIC STORE	4512	12	67,105	24	375,106
GENERAL MERCHANDISE STORES	452	7	14,368,341	10	14,369,207
DEPARTMENT STORES	4521	3	568,894	D	D
GENERAL MERCHANDISE STORES	4529	4	13,799,447	10	14,369,207
E-COMMERCE & MAIL ORDER	4541	43	112,987	59	481,176
MISCELLANEOUS RETAILERS	453, 4542, 4543	161	2,315,878	446	7,921,629
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>9,059</u>	<u>9</u>	<u>132,694</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>69,605</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>111</u>	<u>6,376,275</u>	<u>624</u>	<u>30,288,038</u>
CONSTRUCTION OF BUILDINGS	236	26	5,144,693	113	10,341,304
HEAVY CONSTRUCTION & HIGHWAYS	237	7	79,088	30	4,692,096
SPECIAL TRADE CONTRACTORS	238	78	1,152,494	481	15,254,638
<u>MANUFACTURING</u>	<u>31-33</u>	<u>44</u>	<u>280,018</u>	<u>121</u>	<u>7,544,466</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>232</u>	<u>1,434,810</u>	<u>620</u>	<u>27,213,904</u>
DURABLE GOODS	423	158	833,415	440	23,549,516
NONDURABLE GOODS	424	74	601,395	174	3,568,457
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	6	95,931
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>69,213</u>	<u>29</u>	<u>1,135,602</u>
<u>INFORMATION</u>	<u>51</u>	<u>105</u>	<u>762,456</u>	<u>205</u>	<u>6,643,574</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>420,632</u>	<u>50</u>	<u>868,059</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>64</u>	<u>581,742</u>	<u>163</u>	<u>10,714,932</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>54</u>	<u>520,429</u>	<u>142</u>	<u>2,268,283</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>74</u>	<u>394,383</u>	<u>233</u>	<u>2,543,888</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>11</u>	<u>254,899</u>	<u>28</u>	<u>1,144,864</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>28</u>	<u>3,115,410</u>	<u>115</u>	<u>13,041,246</u>
ACCOMMODATIONS	721	3	468,497	14	2,618,338
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	25	2,646,913	101	10,422,908
<u>OTHER SERVICES</u>	<u>81</u>	<u>63</u>	<u>959,094</u>	<u>192</u>	<u>5,953,047</u>
REPAIR & MAINTENANCE	811	39	777,386	124	4,246,508
PERSONAL SERVICE	812	24	181,708	59	1,600,926
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	9	105,613
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>176,075</u>	<u>7</u>	<u>570,494</u>
TOTAL ALL INDUSTRIES		1,203	\$41,060,896	3,471	\$205,049,903

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>771</u>	<u>\$39,176,597</u>	<u>613</u>	<u>\$17,017,879</u>
MOTOR VEHICLES & PARTS	441	33	9,071,773	21	2,165,205
NEW & USED AUTO DEALERS	4411	10	7,703,477	3	427,897
RV, BOAT, MOTORCYCLE DEALERS	4412	7	40,371	10	609,406
AUTOMOTIVE PARTS & TIRE	4413	16	1,327,925	8	1,127,902
FURNITURE & HOME FURNISHING	442	28	1,939,579	20	515,670
ELECTRONICS & APPLIANCES	443	77	1,249,926	58	609,704
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	642,977	21	288,886
COMPUTERS & SOFTWARE	44312	51	606,949	37	320,818
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	4,342,794	25	1,188,730
BUILDING MATERIALS	4441	28	4,222,422	21	1,030,416
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	120,372	4	158,314
FOOD & BEVERAGE STORES	445	20	4,049,289	12	2,744,215
GROCERY & CONVENIENCE STORES	4451	9	3,919,211	3	2,733,521
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	130,078	9	10,694
DRUG/HEALTH STORES	446	31	1,758,160	28	1,110,860
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	3,235,527	5	473,068
APPAREL & ACCESSORIES	448	50	1,821,745	46	652,777
CLOTHING & SHOE STORES	4481, 4482	43	1,425,578	39	549,562
JEWELRY & LUGGAGE STORES	4483	7	396,167	7	103,215
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	1,759,831	44	1,033,689
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	1,414,612	28	648,529
BOOK/PERIODICAL/MUSIC STORE	4512	24	345,219	16	385,160
GENERAL MERCHANDISE STORES	452	10	5,153,943	5	1,045,940
DEPARTMENT STORES	4521	3	2,612,599	D	D
GENERAL MERCHANDISE STORES	4529	7	2,541,344	5	1,045,940
E-COMMERCE & MAIL ORDER	4541	58	655,587	58	501,555
MISCELLANEOUS RETAILERS	453, 4542, 4543	361	4,138,443	291	4,976,466
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>303,821</u>	<u>5</u>	<u>33,903</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>358</u>	<u>16,192,999</u>	<u>243</u>	<u>9,488,891</u>
CONSTRUCTION OF BUILDINGS	236	81	10,157,549	74	7,054,155
HEAVY CONSTRUCTION & HIGHWAYS	237	13	918,512	11	305,995
SPECIAL TRADE CONTRACTORS	238	264	5,116,938	158	2,128,741
<u>MANUFACTURING</u>	<u>31-33</u>	<u>110</u>	<u>4,810,670</u>	<u>98</u>	<u>1,833,313</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>476</u>	<u>8,197,147</u>	<u>347</u>	<u>2,259,784</u>
DURABLE GOODS	423	314	6,908,070	220	1,808,217
NONDURABLE GOODS	424	155	1,250,671	124	448,404
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	38,406	3	3,163
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>214,704</u>	<u>12</u>	<u>183,215</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>3,221,055</u>	<u>169</u>	<u>2,429,501</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>816,308</u>	<u>39</u>	<u>410,192</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>1,352,333</u>	<u>66</u>	<u>638,922</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>131</u>	<u>1,366,125</u>	<u>110</u>	<u>696,230</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>209</u>	<u>2,322,390</u>	<u>165</u>	<u>1,333,058</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>30</u>	<u>499,752</u>	<u>40</u>	<u>776,034</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>102</u>	<u>9,280,310</u>	<u>104</u>	<u>5,868,008</u>
ACCOMMODATIONS	721	21	1,885,060	32	1,196,924
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	7,395,250	72	4,671,084
<u>OTHER SERVICES</u>	<u>81</u>	<u>198</u>	<u>3,272,501</u>	<u>136</u>	<u>1,816,180</u>
REPAIR & MAINTENANCE	811	118	2,293,029	77	1,201,837
PERSONAL SERVICE	812	69	643,412	56	560,156
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	336,060	3	54,187
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>38,061</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		2,755	\$91,064,773	2,147	\$44,785,110

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>615</u>	<u>\$26,090,839</u>	<u>1,780</u>	<u>\$326,796,807</u>
MOTOR VEHICLES & PARTS	441	29	6,628,794	77	99,436,417
NEW & USED AUTO DEALERS	4411	10	4,549,216	35	94,575,033
RV, BOAT, MOTORCYCLE DEALERS	4412	4	307,400	5	549,328
AUTOMOTIVE PARTS & TIRE	4413	15	1,772,178	37	4,312,056
FURNITURE & HOME FURNISHING	442	20	642,335	86	7,020,103
ELECTRONICS & APPLIANCES	443	77	1,259,205	163	22,500,213
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	890,447	62	19,182,060
COMPUTERS & SOFTWARE	44312	44	361,778	98	2,983,743
CAMERA & PHOTO SUPPLIES	44313	3	6,980	3	334,410
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	1,569,222	74	24,614,824
BUILDING MATERIALS	4441	16	1,500,478	59	24,474,388
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	68,744	15	140,436
FOOD & BEVERAGE STORES	445	9	3,533,331	39	5,895,962
GROCERY & CONVENIENCE STORES	4451	4	3,527,792	16	5,400,848
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	5,539	23	495,114
DRUG/HEALTH STORES	446	33	828,673	79	3,995,998
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	767,116	23	2,410,239
APPAREL & ACCESSORIES	448	43	687,588	114	22,405,481
CLOTHING & SHOE STORES	4481, 4482	37	414,650	95	18,524,879
JEWELRY & LUGGAGE STORES	4483	6	272,938	19	3,880,602
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	40	2,355,456	97	10,709,012
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	199,709	61	7,225,821
BOOK/PERIODICAL/MUSIC STORE	4512	19	2,155,747	36	3,483,191
GENERAL MERCHANDISE STORES	452	6	3,749,617	19	99,867,863
DEPARTMENT STORES	4521	D	D	5	38,880,015
GENERAL MERCHANDISE STORES	4529	6	3,749,617	14	60,987,848
E-COMMERCE & MAIL ORDER	4541	57	729,752	85	1,966,455
MISCELLANEOUS RETAILERS	453, 4542, 4543	276	3,339,750	924	25,974,240
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>16,517</u>	<u>19</u>	<u>1,001,565</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>178,954</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>76,475</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>255</u>	<u>22,005,883</u>	<u>1,504</u>	<u>54,570,277</u>
CONSTRUCTION OF BUILDINGS	236	69	15,298,814	284	29,851,587
HEAVY CONSTRUCTION & HIGHWAYS	237	12	282,006	46	3,561,641
SPECIAL TRADE CONTRACTORS	238	174	6,425,063	1,174	21,157,049
<u>MANUFACTURING</u>	<u>31-33</u>	<u>87</u>	<u>1,550,627</u>	<u>244</u>	<u>4,813,546</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>449</u>	<u>6,150,767</u>	<u>839</u>	<u>17,463,251</u>
DURABLE GOODS	423	310	5,182,080	582	15,210,264
NONDURABLE GOODS	424	133	963,414	249	2,225,349
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	5,273	8	27,638
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>372,968</u>	<u>30</u>	<u>461,697</u>
<u>INFORMATION</u>	<u>51</u>	<u>159</u>	<u>2,549,831</u>	<u>257</u>	<u>9,941,210</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>281,827</u>	<u>85</u>	<u>4,522,424</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>83</u>	<u>1,271,047</u>	<u>216</u>	<u>7,005,755</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>95</u>	<u>2,842,619</u>	<u>295</u>	<u>4,686,619</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>119</u>	<u>3,370,435</u>	<u>615</u>	<u>8,658,021</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>529,375</u>	<u>51</u>	<u>2,089,027</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>66</u>	<u>10,030,402</u>	<u>166</u>	<u>32,082,898</u>
ACCOMMODATIONS	721	7	1,456,321	5	543,522
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	8,574,081	161	31,539,376
<u>OTHER SERVICES</u>	<u>81</u>	<u>85</u>	<u>1,866,222</u>	<u>452</u>	<u>9,625,875</u>
REPAIR & MAINTENANCE	811	44	1,459,941	284	6,449,340
PERSONAL SERVICE	812	41	406,281	157	2,861,323
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	11	315,212
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>68,850</u>	<u>4</u>	<u>12,219</u>
TOTAL ALL INDUSTRIES		2,086	\$78,998,209	6,565	\$483,987,781

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	1,424	\$209,730,328	1,456	\$289,133,278
MOTOR VEHICLES & PARTS	441	35	8,936,644	69	119,625,582
NEW & USED AUTO DEALERS	4411	8	4,529,101	28	107,820,511
RV, BOAT, MOTORCYCLE DEALERS	4412	7	645,679	9	5,845,003
AUTOMOTIVE PARTS & TIRE	4413	20	3,761,864	32	5,960,068
FURNITURE & HOME FURNISHING	442	85	10,076,120	78	37,003,903
ELECTRONICS & APPLIANCES	443	200	23,687,294	181	37,689,617
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	8,185,955	60	2,583,330
COMPUTERS & SOFTWARE	44312	140	15,501,339	121	35,106,287
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	19,403,246	84	7,960,913
BUILDING MATERIALS	4441	64	18,223,002	70	7,598,848
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,180,244	14	362,065
FOOD & BEVERAGE STORES	445	48	8,665,239	50	10,238,206
GROCERY & CONVENIENCE STORES	4451	17	7,861,410	28	9,506,615
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	803,829	22	731,591
DRUG/HEALTH STORES	446	54	4,525,732	74	8,786,503
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,285,181	30	3,728,818
APPAREL & ACCESSORIES	448	101	18,080,082	76	4,116,734
CLOTHING & SHOE STORES	4481, 4482	81	16,596,455	62	1,825,212
JEWELRY & LUGGAGE STORES	4483	20	1,483,627	14	2,291,522
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	15,239,825	79	2,020,014
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	11,730,005	42	1,945,154
BOOK/PERIODICAL/MUSIC STORE	4512	40	3,509,820	37	74,860
GENERAL MERCHANDISE STORES	452	12	57,620,535	12	39,377,676
DEPARTMENT STORES	4521	6	42,299,560	D	D
GENERAL MERCHANDISE STORES	4529	6	15,320,975	12	39,377,676
E-COMMERCE & MAIL ORDER	4541	86	10,917,688	83	2,126,058
MISCELLANEOUS RETAILERS	453, 4542, 4543	619	31,292,742	640	16,459,254
AGRICULTURE, FORESTRY, FISHING	11	22	153,160	20	85,321
MINING	21	3	1,600,808	4	76,037
UTILITIES	22	3	39,242	4	378,262
CONSTRUCTION	23	1,900	84,107,802	1,953	84,371,907
CONSTRUCTION OF BUILDINGS	236	417	33,210,919	376	41,619,806
HEAVY CONSTRUCTION & HIGHWAYS	237	81	12,676,098	73	6,336,093
SPECIAL TRADE CONTRACTORS	238	1,402	38,220,785	1,504	36,416,008
MANUFACTURING	31-33	336	11,963,386	279	13,373,164
WHOLESALE TRADE	42	900	62,366,563	901	29,951,907
DURABLE GOODS	423	614	58,288,737	618	22,661,418
NONDURABLE GOODS	424	276	4,048,267	272	7,259,119
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	29,559	11	31,370
TRANSPORTATION & WAREHOUSING	48-49	29	1,002,090	51	834,326
INFORMATION	51	274	38,339,870	276	15,166,737
FINANCE, INSURANCE	52	79	3,228,848	89	8,147,300
REAL ESTATE, RENTAL/LEASING	53	223	15,402,646	234	14,586,198
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	458	48,740,319	322	11,953,779
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	843	22,234,883	754	10,445,871
ARTS, ENTERTAINMENT & RECREATION	71	58	1,344,472	46	2,473,142
ACCOMMODATIONS & FOOD SERVICES	72	185	52,636,424	229	43,035,752
ACCOMMODATIONS	721	3	4,466,972	13	6,261,421
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	182	48,169,452	216	36,774,331
OTHER SERVICES	81	453	15,060,779	510	11,860,866
REPAIR & MAINTENANCE	811	281	10,426,920	324	8,705,116
PERSONAL SERVICE	812	162	4,506,769	174	2,911,967
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	127,090	12	243,783
PUBLIC ADMINISTRATION, OTHER	92.00	8	41,950	5	47,219
TOTAL ALL INDUSTRIES		7,198	\$567,993,570	7,134	\$535,932,955

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>933</u>	<u>\$78,881,460</u>	<u>436</u>	<u>\$27,294,298</u>
MOTOR VEHICLES & PARTS	441	31	10,285,604	20	5,764,040
NEW & USED AUTO DEALERS	4411	10	6,150,185	9	1,332,003
RV, BOAT, MOTORCYCLE DEALERS	4412	5	572,207	5	469,133
AUTOMOTIVE PARTS & TIRE	4413	16	3,563,212	6	3,962,904
FURNITURE & HOME FURNISHING	442	33	3,461,816	25	838,634
ELECTRONICS & APPLIANCES	443	94	7,006,653	42	2,933,759
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	6,187,991	21	436,303
COMPUTERS & SOFTWARE	44312	61	809,877	21	2,497,456
CAMERA & PHOTO SUPPLIES	44313	3	8,785	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	10,667,274	27	1,195,417
BUILDING MATERIALS	4441	36	10,062,633	22	1,011,934
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	604,641	5	183,483
FOOD & BEVERAGE STORES	445	24	6,604,107	18	3,542,508
GROCERY & CONVENIENCE STORES	4451	8	6,182,943	12	3,306,565
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	421,164	6	235,943
DRUG/HEALTH STORES	446	60	2,851,926	14	105,979
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,964,271	11	866,000
APPAREL & ACCESSORIES	448	51	825,191	18	393,620
CLOTHING & SHOE STORES	4481, 4482	35	343,657	18	393,620
JEWELRY & LUGGAGE STORES	4483	16	481,534	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	3,348,775	19	60,831
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	2,222,275	8	13,965
BOOK/PERIODICAL/MUSIC STORE	4512	25	1,126,500	11	46,866
GENERAL MERCHANDISE STORES	452	11	22,126,486	D	D
DEPARTMENT STORES	4521	3	1,225,528	D	D
GENERAL MERCHANDISE STORES	4529	8	20,900,958	D	D
E-COMMERCE & MAIL ORDER	4541	69	988,373	31	293,158
MISCELLANEOUS RETAILERS	453, 4542, 4543	436	7,750,984	211	11,300,352
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>35,334</u>	<u>3</u>	<u>71,421</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>605,347</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>629</u>	<u>56,874,621</u>	<u>553</u>	<u>39,767,778</u>
CONSTRUCTION OF BUILDINGS	236	140	37,819,572	91	21,810,518
HEAVY CONSTRUCTION & HIGHWAYS	237	29	6,386,674	26	11,128,956
SPECIAL TRADE CONTRACTORS	238	460	12,668,375	436	6,828,304
<u>MANUFACTURING</u>	<u>31-33</u>	<u>138</u>	<u>4,456,635</u>	<u>70</u>	<u>1,526,283</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>679</u>	<u>14,991,464</u>	<u>215</u>	<u>3,163,643</u>
DURABLE GOODS	423	483	12,811,614	155	2,429,013
NONDURABLE GOODS	424	187	2,150,446	55	732,015
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	29,404	5	2,615
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>229,039</u>	<u>31</u>	<u>16,218,157</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>7,462,111</u>	<u>117</u>	<u>4,526,324</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,239,188</u>	<u>34</u>	<u>212,248</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>149</u>	<u>5,853,690</u>	<u>117</u>	<u>43,037,742</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>198</u>	<u>3,007,925</u>	<u>76</u>	<u>2,961,551</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>301</u>	<u>4,894,565</u>	<u>206</u>	<u>2,738,098</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>30</u>	<u>2,113,595</u>	<u>12</u>	<u>128,044</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>114</u>	<u>18,957,998</u>	<u>100</u>	<u>61,036,569</u>
ACCOMMODATIONS	721	9	3,329,026	30	36,474,547
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	15,628,972	70	24,562,022
<u>OTHER SERVICES</u>	<u>81</u>	<u>171</u>	<u>3,455,392</u>	<u>128</u>	<u>7,561,395</u>
REPAIR & MAINTENANCE	811	101	2,080,801	89	1,880,232
PERSONAL SERVICE	812	65	1,258,149	36	5,558,782
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	116,442	3	122,381
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>80,752</u>	<u>6</u>	<u>647,343</u>
TOTAL ALL INDUSTRIES		3,618	\$203,139,116	2,104	\$210,890,894

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,912</u>	<u>\$1,426,791,174</u>	<u>584</u>	<u>\$30,410,377</u>
MOTOR VEHICLES & PARTS	441	271	213,650,691	21	2,515,584
NEW & USED AUTO DEALERS	4411	93	165,531,718	4	751,947
RV, BOAT, MOTORCYCLE DEALERS	4412	87	29,462,152	4	70,038
AUTOMOTIVE PARTS & TIRE	4413	91	18,656,821	13	1,693,599
FURNITURE & HOME FURNISHING	442	378	83,823,768	24	759,682
ELECTRONICS & APPLIANCES	443	543	102,347,753	56	422,394
APPLIANCES, TV & OTHER ELECTRONICS	44311	159	44,177,654	22	160,717
COMPUTERS & SOFTWARE	44312	372	51,131,804	34	261,677
CAMERA & PHOTO SUPPLIES	44313	12	7,038,295	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	286	91,325,786	31	3,059,032
BUILDING MATERIALS	4441	226	87,181,169	24	2,952,581
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	4,144,617	7	106,451
FOOD & BEVERAGE STORES	445	481	94,878,331	13	1,655,146
GROCERY & CONVENIENCE STORES	4451	305	85,255,722	7	1,637,256
OTHER FOOD & BEVERAGE STORES	4452, 4453	176	9,622,609	6	17,890
DRUG/HEALTH STORES	446	246	52,434,806	28	125,039
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	135	20,112,752	10	533,443
APPAREL & ACCESSORIES	448	647	200,543,374	36	244,072
CLOTHING & SHOE STORES	4481, 4482	461	172,313,879	30	81,390
JEWELRY & LUGGAGE STORES	4483	186	28,229,495	6	162,682
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	451	98,654,951	37	177,222
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	228	57,990,079	19	70,240
BOOK/PERIODICAL/MUSIC STORE	4512	223	40,664,872	18	106,982
GENERAL MERCHANDISE STORES	452	51	195,769,058	8	18,020,422
DEPARTMENT STORES	4521	7	89,418,160	D	D
GENERAL MERCHANDISE STORES	4529	44	106,350,898	8	18,020,422
E-COMMERCE & MAIL ORDER	4541	236	31,387,440	51	391,476
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,187	241,862,464	269	2,506,865
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>55</u>	<u>733,077</u>	<u>5</u>	<u>60,827</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>421,776</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>709,552</u>	<u>4</u>	<u>87,596</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,610</u>	<u>821,479,615</u>	<u>340</u>	<u>6,723,456</u>
CONSTRUCTION OF BUILDINGS	236	2,054	518,112,800	56	1,874,815
HEAVY CONSTRUCTION & HIGHWAYS	237	204	48,678,817	11	505,710
SPECIAL TRADE CONTRACTORS	238	4,352	254,687,998	273	4,342,931
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,314</u>	<u>114,651,451</u>	<u>82</u>	<u>715,845</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,612</u>	<u>359,463,190</u>	<u>390</u>	<u>2,847,155</u>
DURABLE GOODS	423	1,706	300,232,001	284	2,486,776
NONDURABLE GOODS	424	870	57,901,462	103	352,378
ELECTRONIC MARKETS, AGENTS & BROKERS	425	36	1,329,727	3	8,001
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>246</u>	<u>29,032,288</u>	<u>8</u>	<u>43,064</u>
<u>INFORMATION</u>	<u>51</u>	<u>813</u>	<u>184,280,436</u>	<u>156</u>	<u>1,826,213</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>208</u>	<u>38,574,973</u>	<u>39</u>	<u>1,083,456</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>791</u>	<u>116,422,606</u>	<u>96</u>	<u>1,237,334</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,290</u>	<u>138,684,173</u>	<u>96</u>	<u>1,006,009</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,927</u>	<u>153,700,522</u>	<u>168</u>	<u>959,405</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>600</u>	<u>45,933,277</u>	<u>13</u>	<u>318,049</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,331</u>	<u>548,243,533</u>	<u>59</u>	<u>5,548,619</u>
ACCOMMODATIONS	721	135	137,695,871	4	244,549
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,196	410,547,662	55	5,304,070
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,548</u>	<u>148,557,033</u>	<u>116</u>	<u>2,126,868</u>
REPAIR & MAINTENANCE	811	1,359	73,308,623	66	1,592,456
PERSONAL SERVICE	812	1,040	69,615,706	45	415,283
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	149	5,632,704	5	119,129
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>46</u>	<u>3,257,360</u>	<u>3</u>	<u>17,033</u>
TOTAL ALL INDUSTRIES		30,324	\$4,130,936,036	2,159	\$55,011,306

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,869</u>	<u>\$526,917,261</u>	<u>477</u>	<u>\$32,847,033</u>
MOTOR VEHICLES & PARTS	441	179	79,198,453	25	5,917,449
NEW & USED AUTO DEALERS	4411	88	65,265,040	7	3,008,699
RV, BOAT, MOTORCYCLE DEALERS	4412	22	757,590	5	360,127
AUTOMOTIVE PARTS & TIRE	4413	69	13,175,823	13	2,548,623
FURNITURE & HOME FURNISHING	442	125	30,076,903	13	668,265
ELECTRONICS & APPLIANCES	443	289	43,928,705	46	467,751
APPLIANCES, TV & OTHER ELECTRONICS	44311	83	27,907,566	20	339,129
COMPUTERS & SOFTWARE	44312	200	15,823,560	26	128,622
CAMERA & PHOTO SUPPLIES	44313	6	197,579	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	38,886,186	25	2,751,899
BUILDING MATERIALS	4441	94	34,636,450	18	2,228,765
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	4,249,736	7	523,134
FOOD & BEVERAGE STORES	445	98	31,218,973	25	2,353,063
GROCERY & CONVENIENCE STORES	4451	54	30,044,382	17	2,284,927
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	1,174,591	8	68,136
DRUG/HEALTH STORES	446	141	17,626,728	25	583,979
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	9,525,940	9	501,147
APPAREL & ACCESSORIES	448	184	55,676,119	39	1,050,087
CLOTHING & SHOE STORES	4481, 4482	136	45,758,036	35	1,004,863
JEWELRY & LUGGAGE STORES	4483	48	9,918,083	4	45,224
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	184	32,230,508	20	103,083
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	21,961,458	10	91,724
BOOK/PERIODICAL/MUSIC STORE	4512	81	10,269,050	10	11,359
GENERAL MERCHANDISE STORES	452	26	119,664,964	7	15,659,713
DEPARTMENT STORES	4521	7	53,734,611	D	D
GENERAL MERCHANDISE STORES	4529	19	65,930,353	7	15,659,713
E-COMMERCE & MAIL ORDER	4541	116	5,126,743	40	316,303
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,361	63,757,039	203	2,474,294
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>131,257</u>	<u>4</u>	<u>14,178</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>149,214</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>208,972</u>	<u>3</u>	<u>11,482</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,770</u>	<u>140,585,542</u>	<u>213</u>	<u>8,051,553</u>
CONSTRUCTION OF BUILDINGS	236	469	72,207,063	44	5,134,595
HEAVY CONSTRUCTION & HIGHWAYS	237	60	14,864,932	10	718,775
SPECIAL TRADE CONTRACTORS	238	1,241	53,513,547	159	2,198,183
<u>MANUFACTURING</u>	<u>31-33</u>	<u>446</u>	<u>21,128,041</u>	<u>54</u>	<u>766,538</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,517</u>	<u>97,373,807</u>	<u>313</u>	<u>6,371,889</u>
DURABLE GOODS	423	1,056	75,192,210	217	3,779,876
NONDURABLE GOODS	424	438	19,173,760	92	2,585,368
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	3,007,837	4	6,645
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>1,270,166</u>	<u>11</u>	<u>78,480</u>
<u>INFORMATION</u>	<u>51</u>	<u>415</u>	<u>42,689,375</u>	<u>124</u>	<u>2,675,220</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>12,049,165</u>	<u>39</u>	<u>350,730</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>365</u>	<u>24,968,446</u>	<u>82</u>	<u>1,387,717</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>600</u>	<u>20,113,048</u>	<u>64</u>	<u>407,548</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>834</u>	<u>26,165,777</u>	<u>111</u>	<u>1,703,856</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>106</u>	<u>4,836,990</u>	<u>4</u>	<u>126,737</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>486</u>	<u>102,336,555</u>	<u>55</u>	<u>4,483,724</u>
ACCOMMODATIONS	721	40	19,816,109	6	406,225
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	446	82,520,446	49	4,077,499
<u>OTHER SERVICES</u>	<u>81</u>	<u>915</u>	<u>32,776,083</u>	<u>102</u>	<u>1,613,793</u>
REPAIR & MAINTENANCE	811	509	17,415,383	60	1,114,748
PERSONAL SERVICE	812	365	13,135,868	37	441,544
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	2,224,832	5	57,501
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>651,976</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		10,545	\$1,054,351,675	1,656	\$60,890,478

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,920</u>	<u>\$596,245,297</u>	<u>901</u>	<u>\$352,526,012</u>
MOTOR VEHICLES & PARTS	441	163	147,443,280	37	30,735,267
NEW & USED AUTO DEALERS	4411	72	128,086,455	15	22,717,274
RV, BOAT, MOTORCYCLE DEALERS	4412	27	9,386,753	5	5,008,406
AUTOMOTIVE PARTS & TIRE	4413	64	9,970,072	17	3,009,587
FURNITURE & HOME FURNISHING	442	142	19,384,036	72	35,690,908
ELECTRONICS & APPLIANCES	443	287	49,925,336	131	48,287,542
APPLIANCES, TV & OTHER ELECTRONICS	44311	90	33,624,050	41	34,627,649
COMPUTERS & SOFTWARE	44312	189	15,184,907	90	13,659,893
CAMERA & PHOTO SUPPLIES	44313	8	1,116,379	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	41,391,604	48	22,214,726
BUILDING MATERIALS	4441	108	40,168,334	39	22,109,090
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,223,270	9	105,636
FOOD & BEVERAGE STORES	445	156	24,047,212	26	1,896,666
GROCERY & CONVENIENCE STORES	4451	117	23,292,461	18	1,811,449
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	754,751	8	85,217
DRUG/HEALTH STORES	446	122	14,568,057	40	4,172,392
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	19,113,470	15	1,679,157
APPAREL & ACCESSORIES	448	193	66,037,746	85	60,464,689
CLOTHING & SHOE STORES	4481, 4482	146	53,102,784	67	46,183,193
JEWELRY & LUGGAGE STORES	4483	47	12,934,962	18	14,281,496
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	170	33,385,820	47	24,445,215
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	24,953,099	27	19,935,249
BOOK/PERIODICAL/MUSIC STORE	4512	86	8,432,721	20	4,509,966
GENERAL MERCHANDISE STORES	452	26	123,390,470	11	96,355,881
DEPARTMENT STORES	4521	6	68,831,530	6	71,211,563
GENERAL MERCHANDISE STORES	4529	20	54,558,940	5	25,144,318
E-COMMERCE & MAIL ORDER	4541	110	4,035,304	38	862,040
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,365	53,522,962	351	25,721,529
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>582,999</u>	<u>3</u>	<u>6,784</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>757,108</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>380,136</u>	<u>3</u>	<u>203,465</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,663</u>	<u>222,982,309</u>	<u>745</u>	<u>45,162,916</u>
CONSTRUCTION OF BUILDINGS	236	639	111,720,928	126	27,528,917
HEAVY CONSTRUCTION & HIGHWAYS	237	100	43,070,416	33	5,349,816
SPECIAL TRADE CONTRACTORS	238	1,924	68,190,965	586	12,284,183
<u>MANUFACTURING</u>	<u>31-33</u>	<u>521</u>	<u>33,929,826</u>	<u>167</u>	<u>14,603,962</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,410</u>	<u>77,881,082</u>	<u>586</u>	<u>58,941,741</u>
DURABLE GOODS	423	987	66,543,181	424	54,319,293
NONDURABLE GOODS	424	404	11,110,239	157	4,596,310
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	227,662	5	26,138
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>74</u>	<u>8,060,728</u>	<u>19</u>	<u>346,500</u>
<u>INFORMATION</u>	<u>51</u>	<u>403</u>	<u>44,956,814</u>	<u>169</u>	<u>15,147,647</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>129</u>	<u>15,799,135</u>	<u>50</u>	<u>1,951,565</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>394</u>	<u>37,648,997</u>	<u>162</u>	<u>14,102,821</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>610</u>	<u>16,583,308</u>	<u>156</u>	<u>8,739,956</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,108</u>	<u>26,466,560</u>	<u>304</u>	<u>4,457,205</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>125</u>	<u>5,680,522</u>	<u>24</u>	<u>1,993,810</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>566</u>	<u>94,504,318</u>	<u>139</u>	<u>47,228,570</u>
ACCOMMODATIONS	721	31	9,075,543	23	13,232,600
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	535	85,428,775	116	33,995,970
<u>OTHER SERVICES</u>	<u>81</u>	<u>968</u>	<u>37,836,152</u>	<u>225</u>	<u>5,455,301</u>
REPAIR & MAINTENANCE	811	641	28,022,177	160	3,040,596
PERSONAL SERVICE	812	286	8,526,777	65	2,414,705
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	1,287,198	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>174,791</u>	<u>7</u>	<u>89,369</u>
TOTAL ALL INDUSTRIES		11,948	\$1,220,474,025	3,661	\$570,959,609

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	2,170	\$328,787,784	854	\$51,826,562
MOTOR VEHICLES & PARTS	441	91	54,874,154	38	13,275,806
NEW & USED AUTO DEALERS	4411	27	49,078,819	12	9,081,529
RV, BOAT, MOTORCYCLE DEALERS	4412	10	346,466	7	1,454,727
AUTOMOTIVE PARTS & TIRE	4413	54	5,448,869	19	2,739,550
FURNITURE & HOME FURNISHING	442	109	14,418,157	32	1,389,790
ELECTRONICS & APPLIANCES	443	215	14,684,047	86	1,735,884
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	8,364,121	30	984,245
COMPUTERS & SOFTWARE	44312	151	6,207,946	53	743,688
CAMERA & PHOTO SUPPLIES	44313	4	111,980	3	7,951
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	128	19,435,597	40	3,300,372
BUILDING MATERIALS	4441	104	18,804,382	31	3,065,802
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	631,215	9	234,570
FOOD & BEVERAGE STORES	445	91	18,657,670	30	6,402,575
GROCERY & CONVENIENCE STORES	4451	45	17,390,270	12	5,512,168
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	1,267,400	18	890,407
DRUG/HEALTH STORES	446	104	11,934,858	47	3,923,329
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	7,018,955	13	1,001,682
APPAREL & ACCESSORIES	448	125	33,423,683	47	1,750,123
CLOTHING & SHOE STORES	4481, 4482	91	29,376,422	38	1,040,284
JEWELRY & LUGGAGE STORES	4483	34	4,047,261	9	709,839
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	133	15,406,933	74	3,651,566
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	10,656,884	40	1,656,926
BOOK/PERIODICAL/MUSIC STORE	4512	59	4,750,049	34	1,994,640
GENERAL MERCHANDISE STORES	452	20	95,705,570	11	9,133,911
DEPARTMENT STORES	4521	5	44,855,108	4	4,795,557
GENERAL MERCHANDISE STORES	4529	15	50,850,462	7	4,338,354
E-COMMERCE & MAIL ORDER	4541	105	4,312,219	67	703,651
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,003	38,915,941	369	5,557,873
AGRICULTURE, FORESTRY, FISHING	11	19	586,523	13	729,298
MINING	21	D	D	-	-
UTILITIES	22	9	1,314,430	4	37,236
CONSTRUCTION	23	1,927	126,007,321	373	31,620,822
CONSTRUCTION OF BUILDINGS	236	439	74,274,232	103	23,059,558
HEAVY CONSTRUCTION & HIGHWAYS	237	59	5,643,325	17	1,457,523
SPECIAL TRADE CONTRACTORS	238	1,429	46,089,764	253	7,103,741
MANUFACTURING	31-33	381	16,367,197	128	2,454,906
WHOLESALE TRADE	42	1,340	51,721,189	601	11,518,897
DURABLE GOODS	423	936	44,128,816	400	7,385,259
NONDURABLE GOODS	424	390	7,539,658	195	4,077,272
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	52,715	6	56,366
TRANSPORTATION & WAREHOUSING	48-49	72	2,017,185	11	55,621
INFORMATION	51	372	33,792,881	198	6,027,267
FINANCE, INSURANCE	52	110	10,440,535	53	616,254
REAL ESTATE, RENTAL/LEASING	53	330	16,704,889	121	1,650,568
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	497	9,180,440	151	3,655,154
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	873	19,359,674	220	2,688,101
ARTS, ENTERTAINMENT & RECREATION	71	113	5,989,113	27	958,349
ACCOMMODATIONS & FOOD SERVICES	72	386	71,745,390	109	14,176,641
ACCOMMODATIONS	721	19	8,261,218	21	2,821,745
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	367	63,484,172	88	11,354,896
OTHER SERVICES	81	667	19,419,301	190	4,238,769
REPAIR & MAINTENANCE	811	395	13,410,054	105	3,076,890
PERSONAL SERVICE	812	249	5,672,227	73	929,826
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	337,020	12	232,053
PUBLIC ADMINISTRATION, OTHER	92.00	9	558,894	3	630,949
TOTAL ALL INDUSTRIES		9,275	\$713,992,746	3,056	\$132,885,394

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2006

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>984</u>	<u>\$116,124,380</u>	<u>1,440</u>	<u>\$192,535,247</u>
MOTOR VEHICLES & PARTS	441	46	23,627,159	124	54,668,792
NEW & USED AUTO DEALERS	4411	20	17,786,536	56	42,589,564
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,934,034	16	3,495,934
AUTOMOTIVE PARTS & TIRE	4413	19	3,906,589	52	8,583,294
FURNITURE & HOME FURNISHING	442	37	3,246,585	59	7,468,753
ELECTRONICS & APPLIANCES	443	108	2,741,294	147	9,992,886
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	1,106,963	48	8,014,942
COMPUTERS & SOFTWARE	44312	72	1,634,331	99	1,977,944
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	44	19,005,170	70	17,947,169
BUILDING MATERIALS	4441	39	18,705,916	48	17,502,781
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	299,254	22	444,388
FOOD & BEVERAGE STORES	445	33	5,982,221	49	13,342,550
GROCERY & CONVENIENCE STORES	4451	15	5,755,754	31	13,128,383
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	226,467	18	214,167
DRUG/HEALTH STORES	446	57	1,608,123	67	7,190,149
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,266,249	36	3,775,833
APPAREL & ACCESSORIES	448	70	4,256,012	90	4,109,321
CLOTHING & SHOE STORES	4481, 4482	58	3,713,077	70	2,529,627
JEWELRY & LUGGAGE STORES	4483	12	542,935	20	1,579,694
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	5,542,874	101	6,532,259
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	3,682,824	55	5,714,235
BOOK/PERIODICAL/MUSIC STORE	4512	31	1,860,050	46	818,024
GENERAL MERCHANDISE STORES	452	11	33,347,444	15	47,862,628
DEPARTMENT STORES	4521	3	12,043,511	3	8,601,667
GENERAL MERCHANDISE STORES	4529	8	21,303,933	12	39,260,961
E-COMMERCE & MAIL ORDER	4541	63	772,665	74	1,376,387
MISCELLANEOUS RETAILERS	453, 4542, 4543	436	14,728,584	608	18,268,520
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>165,525</u>	<u>5</u>	<u>5,906</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>27,045</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>497</u>	<u>23,616,331</u>	<u>669</u>	<u>30,268,617</u>
CONSTRUCTION OF BUILDINGS	236	113	10,051,363	157	16,054,093
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,925,018	34	1,878,611
SPECIAL TRADE CONTRACTORS	238	364	11,639,950	478	12,335,913
<u>MANUFACTURING</u>	<u>31-33</u>	<u>161</u>	<u>4,853,658</u>	<u>234</u>	<u>10,576,952</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>654</u>	<u>17,039,695</u>	<u>906</u>	<u>42,767,012</u>
DURABLE GOODS	423	460	12,304,142	636	30,078,613
NONDURABLE GOODS	424	185	4,715,706	261	12,660,135
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	19,847	9	28,264
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>49,925</u>	<u>33</u>	<u>842,220</u>
<u>INFORMATION</u>	<u>51</u>	<u>220</u>	<u>6,365,909</u>	<u>245</u>	<u>15,536,362</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>3,872,826</u>	<u>81</u>	<u>3,048,039</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>4,996,738</u>	<u>219</u>	<u>16,541,839</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>191</u>	<u>4,740,287</u>	<u>240</u>	<u>3,603,501</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>267</u>	<u>4,017,614</u>	<u>406</u>	<u>7,164,244</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>670,441</u>	<u>59</u>	<u>2,066,839</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>123</u>	<u>16,749,277</u>	<u>241</u>	<u>34,330,080</u>
ACCOMMODATIONS	721	16	4,061,477	30	5,741,444
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	107	12,687,800	211	28,588,636
<u>OTHER SERVICES</u>	<u>81</u>	<u>253</u>	<u>5,526,387</u>	<u>429</u>	<u>12,343,968</u>
REPAIR & MAINTENANCE	811	138	4,191,867	238	9,138,019
PERSONAL SERVICE	812	99	1,268,901	172	2,888,253
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	65,619	19	317,696
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>475,684</u>	<u>6</u>	<u>246,845</u>
TOTAL ALL INDUSTRIES		3,623	\$209,264,677	5,218	\$371,904,716

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$1,007,875,678</u>	<u>\$719,135,206</u>	<u>\$4,223,648</u>
CROP & ANIMAL PRODUCTION	111,112	214,346,598	138,495,343	828,523
FORESTRY & LOGGING	113	494,974,767	426,606,570	2,080,250
FISHING & HUNTING	114	130,652,392	23,605,337	128,893
AG & FORESTRY SUPPORT ACTIVITIES	115	167,901,921	130,427,956	1,185,982
<u>MINING</u>	<u>21</u>	<u>194,827,926</u>	<u>158,118,102</u>	<u>852,967</u>
SAND & GRAVEL, QUARRYING	2123	112,046,698	98,194,350	537,724
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	82,781,228	59,923,752	315,243
<u>UTILITIES</u>	<u>22</u>	<u>389,480,925</u>	<u>346,131,353</u>	<u>4,787,567</u>
ELECTRIC POWER GENERATION & TRANS.	2211	79,591,643	78,688,033	1,047,086
NATURAL GAS DISTRIBUTION	2212	17,854,029	11,816,951	68,208
WATER & SEWER	2213	292,035,253	255,626,369	3,672,273
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,340,671,584</u>	<u>10,134,594,508</u>	<u>49,970,047</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,550,627,065	2,243,942,163	11,010,626
NONRESIDENTIAL BUILDING	2362	2,149,210,033	1,849,781,217	8,832,406
HEAVY CONSTRUCTION & HIGHWAYS	237	1,478,092,597	1,274,979,051	6,674,462
SPECIAL TRADE CONTRACTORS	238	5,162,741,889	4,765,892,077	23,452,553
PLUMBING & HEATING	23822	996,542,852	916,612,799	4,509,743
PAINTING	23832	206,803,011	189,837,222	929,518
ELECTRICAL	23821	941,767,668	844,075,457	4,202,912
MASONRY/DRYWALL	23814, 23831	441,405,721	412,714,557	1,999,773
ROOFING	23816	247,094,444	237,653,807	1,138,345
OTHER CONTRACTORS	238 not listed above	2,329,128,193	2,164,998,235	10,672,262
<u>MANUFACTURING</u>	<u>31-33</u>	<u>30,829,764,053</u>	<u>22,629,622,734</u>	<u>107,001,564</u>
FOOD PRODUCTS	311	2,165,147,701	1,056,923,781	4,310,357
MILLING OF GRAINS	3112	73,140,903	47,558,855	177,508
FRUITS & VEGETABLES	3114	419,799,307	173,489,926	805,832
DAIRY PRODUCTS	3115	193,898,227	47,914,196	225,778
MEAT PRODUCTS	3116	250,265,679	212,301,124	379,597
SEAFOOD PRODUCTS	3117	535,545,176	124,979,583	568,940
BAKERY PRODUCTS	3118	244,502,991	191,879,987	921,544
OTHER FOOD ITEMS	3111, 3113, 3119	447,995,418	258,800,110	1,231,158
BEVERAGES	312	623,372,585	406,248,655	1,966,710
TEXTILES	313,314	236,084,683	89,325,769	444,738
APPAREL	315	74,147,929	37,556,095	185,752
LEATHER & ALLIED PRODUCTS	316	24,076,296	6,794,511	32,879
LUMBER & WOOD PRODUCTS	321	1,930,409,444	1,322,197,978	6,357,295
SAWMILLS	3211	575,491,350	382,590,722	1,796,231
PLYWOOD & TRUSSES	3212	245,165,202	149,839,817	699,895
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,109,752,892	789,767,439	3,861,169
PAPER PRODUCTS	322	1,491,043,249	903,143,507	4,125,824
PULP & PAPER MILLS	3221	957,502,036	551,728,710	2,441,825
OTHER PAPER PRODUCTS	3222	533,541,213	351,414,797	1,683,999
COMMERCIAL PRINTING	323	274,098,038	246,411,361	1,216,295
PETROLEUM & COAL PRODUCTS	324	3,735,377,481	3,472,393,604	16,782,127
PETROLEUM REFINING	32411	3,603,856,265	3,389,465,169	16,382,630
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	131,521,216	82,928,435	399,497
CHEMICALS	325	599,882,244	430,441,792	2,180,654
CHEMICALS	3251	144,155,532	104,713,410	505,350
PESTICIDES & FERTILIZERS	3253	24,994,447	16,691,424	87,955
PHARMACEUTICALS	3254	129,603,213	83,696,407	454,875
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	301,129,052	225,340,551	1,132,474
PLASTICS & RUBBER PRODUCTS	326	591,720,933	369,770,517	1,791,453
NONMETALLIC MINERALS	327	653,607,249	480,840,557	2,340,073
PRIMARY METALS	331	902,475,551	683,758,742	3,120,438

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	258,375,238	174,292,493	839,973
ALUMINUM SMELTING	3313	347,952,953	308,405,157	1,301,529
OTHER NONFERROUS METALS	3314	68,543,750	65,966,921	320,072
FOUNDRIES	3315	227,603,610	135,094,171	658,864
FABRICATED METAL PRODUCTS	332	998,697,374	719,715,168	3,465,780
MACHINERY	333	1,374,759,649	899,920,394	4,404,771
FARM & CONSTRUCTION IMPLEMENTS	3331	117,963,400	56,267,835	272,708
INDUSTRIAL MACHINERY	3332	241,317,304	119,798,039	584,700
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,015,478,945	723,854,520	3,547,363
COMPUTERS & ELECTRONICS	334	2,655,085,149	1,433,544,025	7,299,535
COMPUTER HARDWARE	3341	410,884,180	72,262,166	423,703
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	239,860,005	159,115,402	840,032
AUDIO & VIDEO EQUIPMENT	3343	30,686,191	19,485,806	100,921
SEMICONDUCTORS	3344	773,614,312	401,332,798	1,822,376
INSTRUMENTS	3345	1,113,545,354	733,556,146	3,717,676
SOFTWARE REPRODUCTION	334611	80,428,792	43,369,703	367,007
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	6,066,315	4,422,004	27,820
ELECTRICAL EQUIPMENT & APPLIANCES	335	287,021,248	173,682,577	848,083
LIGHTING EQUIPMENT	3351	29,917,839	20,135,532	97,448
HOUSEHOLD APPLIANCES	3352	7,200,892	4,993,162	26,457
OTHER ELECTRIC EQUIPMENT	3353, 3359	249,902,517	148,553,883	724,178
TRANSPORTATION EQUIPMENT	336	10,440,201,625	8,769,171,195	40,416,581
MOTOR VEHICLES & PARTS	3361, 3362, 3363	789,290,744	459,756,323	2,274,257
AIRCRAFT, AEROSPACE & PARTS	3364	9,254,418,784	8,023,935,055	36,762,764
SHIPS & BOATS	3366	367,202,478	259,261,971	1,251,437
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	29,289,619	26,217,846	128,123
FURNITURE & RELATED PRODUCTS	337	390,092,394	279,724,456	1,358,367
OTHER MANUFACTURING	339	1,382,463,231	848,058,050	4,353,852
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>30,459,194,607</u>	<u>20,501,771,492</u>	<u>97,931,823</u>
DURABLE GOODS	423	15,301,795,429	10,449,501,265	52,451,233
MOTOR VEHICLES & PARTS	4231	1,956,786,345	1,648,342,184	8,099,822
FURNITURE & HOME FURNISHINGS	4232	383,535,395	280,837,262	1,402,186
LUMBER & CONSTRUCTION MATERIALS	4233	1,524,900,849	991,967,551	4,819,518
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,685,978,511	2,157,611,924	10,828,258
ELECTRICAL EQUIPMENT	4236	2,082,387,277	1,628,884,293	8,559,415
HARDWARE, PLUMBING, HEATING EQUIP.	4237	693,347,301	558,574,087	2,739,084
MACHINERY & EQUIPMENT	4238	2,687,359,248	1,905,439,645	9,406,008
OTHER DURABLE GOODS	4235, 4239	3,287,500,503	1,277,844,319	6,596,942
NONDURABLE GOODS:	424	14,861,143,436	9,917,049,748	44,582,080
PAPER & PAPER PRODUCTS	4241	613,843,532	454,325,817	2,163,884
DRUGS & SUNDRIES	4242	1,695,061,858	1,580,654,582	5,172,486
APPAREL	4243	661,941,369	230,432,901	1,160,057
FOOD PRODUCTS	4244	5,479,061,601	3,348,600,855	14,974,537
FARM PRODUCTS	4245	224,701,978	88,324,477	480,890
CHEMICALS & PLASTICS	4246	661,561,116	524,581,368	2,604,640
PETROLEUM PRODUCTS	4247	1,394,273,262	1,066,417,765	5,186,280
OTHER NONDURABLE GOODS	4248, 4249	4,130,698,720	2,623,711,983	12,839,306
ELECTRONIC MARKETS, AGENTS, BROKERS	425	296,255,742	135,220,479	898,510
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,348,385,609</u>	<u>23,666,757,684</u>	<u>116,743,135</u>
MOTOR VEHICLES & PARTS	441	4,863,243,326	4,419,137,362	21,740,405
NEW & USED AUTO DEALERS	4411	3,799,618,435	3,497,712,213	17,193,210
RV, BOAT, MOTORCYCLE DEALERS	4412	433,125,170	354,881,350	1,771,103
AUTOMOTIVE PARTS & TIRES	4413	630,499,721	566,543,799	2,776,092
FURNITURE & HOME FURNISHINGS	442	919,676,827	799,627,674	3,853,144
ELECTRONICS & APPLIANCES	443	1,479,042,017	1,173,694,486	6,324,534
HOUSEHOLD APPLIANCES	443111	206,210,566	199,537,926	955,874

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	487,256,859	437,445,771	2,167,018
COMPUTERS & SOFTWARE	44312	759,470,667	512,076,731	3,085,395
CAMERAS & PHOTO SUPPLY	44313	26,103,925	24,634,058	116,247
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,031,522,131	1,839,296,168	8,861,623
BUILDING MATERIALS	4441	1,805,454,968	1,670,529,462	8,034,019
LAWN & GARDEN SUPPLIES	4442	226,067,163	168,766,706	827,604
FOOD & BEVERAGES (OFF-PREMISES)	445	3,083,274,809	2,901,650,821	13,931,602
GROCERY & CONVENIENCE STORES	4451	2,839,827,492	2,746,620,780	13,125,640
OTHER FOOD STORES/SPECIALTY FOODS	4452	210,843,100	126,232,399	644,647
BEER, WINE AND LIQUOR STORES	4453	32,604,217	28,797,642	161,315
DRUG STORES & PERSONAL CARE STORES	446	1,304,516,080	1,131,466,475	5,524,782
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,165,153,764	1,803,199,772	8,685,499
APPAREL & ACCESSORIES	448	1,759,162,548	1,209,683,090	5,810,259
CLOTHING STORES	4481	1,305,345,530	895,915,990	4,306,448
SHOE STORES	4482	109,711,684	90,575,321	432,479
JEWELRY & LUGGAGE STORES	4483	344,105,334	223,191,779	1,071,332
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	848,615,380	709,930,159	3,505,313
SPORTING GOODS	45111	368,517,165	279,628,905	1,382,822
HOBBY & TOY STORES	45112	131,215,195	118,432,695	561,871
SEWING SUPPLIES	45113	54,020,746	49,211,770	236,704
MUSICAL INSTRUMENTS	45114	48,515,217	43,853,313	221,593
BOOK, PERIODICAL & MUSIC STORES	45121	181,662,863	158,283,025	799,128
TAPES & CDs	45122	64,684,194	60,520,451	303,195
DEPARTMENT STORES	4521	1,153,441,865	1,100,620,426	5,282,805
GENERAL MERCHANDISE STORES	4529	3,882,598,784	3,532,591,407	16,764,446
E-COMMERCE & MAIL ORDER	4541	2,209,611,447	216,064,606	1,391,008
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,648,526,631	2,829,795,238	15,067,715
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,265,282,412</u>	<u>892,032,853</u>	<u>6,012,218</u>
AIR TRANSPORTATION	481	36,446,977	21,083,894	228,307
RAILROADS	482	26,356,526	17,921,863	144,998
WATER TRANSPORTATION	483	54,048,363	18,992,851	77,327
TRUCK TRANSPORTATION	484	300,253,613	186,854,062	1,617,913
TRANSIT & GROUND PASSENGER TRANSPORT	485	39,791,923	34,919,207	419,544
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	808,385,010	612,260,976	3,524,129
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>130,408,544</u>	<u>112,297,000</u>	<u>613,013</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,350,826,234</u>	<u>3,597,870,210</u>	<u>31,544,607</u>
PUBLISHING (EXCEPT INTERNET)	511	892,224,300	711,304,250	6,327,435
NEWSPAPERS	51111	278,837,506	235,199,693	1,252,991
BOOKS & PERIODICALS	51112, 51113	141,646,345	110,360,217	896,563
SOFTWARE	5112	428,878,318	328,719,595	3,711,290
OTHER PUBLISHERS	51114, 51119	42,862,131	37,024,745	466,591
MOTION PICTURE PRODUCTION	512	213,498,452	192,926,462	1,889,139
RADIO & TV BROADCASTING, CABLE TV	515	289,468,492	151,565,790	1,530,453
INTERNET PUBLISHING & BROADCASTING	516	1,476,941	1,385,175	18,308
TELEPHONE & TELECOMMUNICATIONS	517	2,258,991,782	2,108,856,780	16,484,462
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	603,554,750	392,400,140	4,826,891
OTHER INFORMATION SERVICES	519	91,611,517	39,431,613	467,919
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,287,607,971</u>	<u>6,942,352,908</u>	<u>79,707,460</u>
BANKS & CREDIT UNIONS	522	5,076,295,183	3,049,841,226	43,241,617
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,100,358,206	734,001,256	7,983,352
INSURANCE AGENTS & BROKERS	524	1,617,640,955	942,445,673	7,299,177
REAL ESTATE AGENTS & BROKERS	531	1,287,215,232	1,160,508,821	15,559,024
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,175,240,615	1,046,369,057	5,561,511
LESSORS OF NONFINANCIAL INTANGIBLES	533	30,857,780	9,186,875	62,779

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	27,505,947,283	22,047,296,376	238,646,668
LEGAL SERVICES	5411	1,070,513,681	1,000,263,333	14,662,672
ACCOUNTING SERVICES	5412	543,936,622	476,818,255	7,042,405
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,387,233,485	1,794,938,040	20,788,668
COMPUTER SYSTEM DESIGN SERVICES	5415	1,872,782,028	1,283,132,586	13,425,426
CONSULTING SERVICES	5416	1,659,643,008	1,226,632,650	16,304,398
ADVERTISING & PUBLIC RELATIONS	5418	372,258,364	264,657,342	3,206,881
OTHER PROFESSIONAL SERVICES	5417, 5419	1,511,368,779	1,196,847,544	11,201,881
MANAGEMENT SERVICES	55	73,000,910	49,865,456	473,633
ADMINISTRATIVE & SUPPORT SERVICES	561	4,037,481,926	3,077,637,160	29,717,736
EMPLOYMENT SERVICES	5613	703,516,650	513,857,465	7,012,076
TRAVEL SERVICES	5615	260,286,698	227,253,212	1,028,827
INVESTIGATION & SECURITY SERVICES	5616	188,753,868	176,192,132	2,076,876
BUILDING SERVICES & JANITORIAL	5617	2,177,251,278	1,485,475,701	13,769,382
OTHER	5611, 5612, 5614, 5619	707,673,432	674,858,650	5,830,575
WASTE TREATMENT/ COLLECTION	562	698,365,605	661,163,337	6,256,466
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	434,750,700	228,679,994	2,972,185
HEALTH SERVICES	62	6,531,540,775	5,399,656,769	76,603,318
PHYSICIANS	6211	1,436,945,549	1,274,792,921	18,915,614
DENTISTS	6212	653,357,458	648,523,235	9,703,577
OTHER PRACTITIONERS	6213	597,447,638	548,100,252	7,771,641
HOSPITALS	622	1,982,628,655	1,513,284,485	21,990,268
NURSING & RETIREMENT HOMES	623	409,677,180	372,788,159	4,258,348
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	333,431,180	165,064,221	1,934,931
SOCIAL SERVICES & DAY CARE	624	1,118,053,115	877,103,496	12,028,939
ARTS, ENTERTAINMENT, & RECREATION	71	709,568,741	534,230,231	5,134,094
PERFORMING ARTS, SPECTATOR SPORTS	711	352,225,258	227,114,489	2,648,093
MUSEUMS, HISTORICAL SITES, ETC.	712	12,198,349	4,925,169	31,698
AMUSEMENT, GAMBLING, RECREATION	713	345,145,134	302,190,573	2,454,303
ACCOMMODATIONS	721	479,448,934	463,268,918	2,317,676
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,721,784,500	2,313,374,003	12,059,306
DRINKING PLACES	7224	127,647,163	109,648,225	680,702
AUTO REPAIR & SERVICES	8111	621,536,730	584,594,043	2,842,597
OTHER REPAIR SERVICES	8112, 8113, 8114	428,881,161	357,488,389	1,949,044
PERSONAL SERVICES	812	921,196,949	833,329,162	9,047,333
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	326,042,133	323,448,578	4,372,539
LAUNDRY & DRY CLEANING	8123	99,270,825	95,307,744	612,482
OTHER PERSONAL SERVICES	8122, 8129	495,883,991	414,572,840	4,062,312
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	197,133,069	92,542,256	1,056,526
PUBLIC ADMINISTRATION, OTHER	92,00	105,874,153	98,528,683	903,721
TOTAL ALL INDUSTRIES		147,111,676,189	111,749,201,953	738,040,773

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
4TH QUARTER, 2006

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$24,081,712,730</u>	<u>\$13,504,354,097</u>	<u>\$877,783,802</u>
MOTOR VEHICLES & PARTS	441	3,686,148,707	2,941,573,401	191,202,345
NEW & USED AUTO DEALERS	4411	2,945,542,986	2,338,362,608	151,993,610
RV, BOAT, MOTORCYCLE DEALERS	4412	324,641,134	233,927,355	15,205,291
AUTOMOTIVE PARTS & TIRE	4413	415,964,587	369,283,438	24,003,444
FURNITURE & HOME FURNISHINGS	442	685,158,157	611,619,452	39,755,284
ELECTRONICS & APPLIANCES	443	1,041,894,520	826,396,535	53,715,804
APPLIANCES, TV & OTHER ELECTRONICS	44311	545,082,131	494,055,457	32,113,612
COMPUTERS & SOFTWARE	44312	471,745,270	309,335,935	20,106,860
CAMERA & PHOTO SUPPLIES	44313	25,067,119	23,005,143	1,495,332
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,308,347,133	1,209,742,997	78,633,329
BUILDING MATERIALS	4441	1,201,429,390	1,122,192,404	72,942,529
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	106,917,743	87,550,593	5,690,800
FOOD & BEVERAGE STORES	445	2,902,153,682	789,038,664	51,287,554
GROCERY & CONVENIENCE STORES	4451	2,795,375,519	745,497,474	48,457,360
OTHER FOOD & BEVERAGE STORES	4452, 4453	106,778,163	43,541,190	2,830,194
DRUG/HEALTH STORES	446	1,178,347,017	378,599,512	24,608,998
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,808,040,345	333,694,079	21,690,176
APPAREL & ACCESSORIES	448	1,614,019,105	1,095,828,639	71,228,899
CLOTHING & SHOE STORES	4481, 4482	1,304,215,640	902,862,886	58,686,113
JEWELRY & LUGGAGE STORES	4483	309,803,465	192,965,753	12,542,786
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	637,519,150	564,546,244	36,695,554
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	466,267,193	403,827,468	26,248,825
BOOK/PERIODICAL/MUSIC STORE	4512	171,251,957	160,718,776	10,446,729
GENERAL MERCHANDISE STORES	452	4,814,772,030	2,951,913,498	191,874,393
DEPARTMENT STORES	4521	1,142,439,780	1,030,135,381	66,958,798
GENERAL MERCHANDISE STORES	4529	3,672,332,250	1,921,778,117	124,915,595
E-COMMERCE & MAIL ORDER	4541	2,101,642,511	157,097,589	10,211,367
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,303,670,373	1,644,303,487	106,880,099
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67,708,715</u>	<u>41,535,472</u>	<u>2,699,849</u>
<u>MINING</u>	<u>21</u>	<u>50,758,274</u>	<u>36,184,816</u>	<u>2,352,018</u>
<u>UTILITIES</u>	<u>22</u>	<u>20,679,980</u>	<u>17,795,811</u>	<u>1,156,736</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,041,003,451</u>	<u>5,740,507,900</u>	<u>373,133,579</u>
CONSTRUCTION OF BUILDINGS	236	3,989,977,526	3,124,660,582	203,103,126
HEAVY CONSTRUCTION & HIGHWAYS	237	773,229,105	606,208,736	39,403,580
SPECIAL TRADE CONTRACTORS	238	2,277,796,820	2,009,638,582	130,626,873
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,636,448,705</u>	<u>686,198,951</u>	<u>44,603,047</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,874,120,875</u>	<u>2,238,968,506</u>	<u>145,533,003</u>
DURABLE GOODS	423	2,966,164,559	1,807,065,270	117,459,279
NONDURABLE GOODS	424	894,220,479	423,116,867	27,502,606
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13,735,837	8,786,369	571,118
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>187,398,216</u>	<u>119,805,723</u>	<u>7,787,420</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,573,886,608</u>	<u>1,199,889,976</u>	<u>77,992,874</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>341,140,409</u>	<u>241,362,770</u>	<u>15,688,591</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>884,272,616</u>	<u>745,889,480</u>	<u>48,482,896</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,322,429,236</u>	<u>637,675,732</u>	<u>41,449,108</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,206,652,248</u>	<u>730,426,703</u>	<u>47,477,930</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>258,608,010</u>	<u>241,460,459</u>	<u>15,694,974</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,673,047,133</u>	<u>2,553,513,723</u>	<u>165,978,533</u>
ACCOMMODATIONS	721	454,417,107	434,942,401	28,271,304
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,218,630,026	2,118,571,322	137,707,229
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,029,331,619</u>	<u>875,494,780</u>	<u>56,907,346</u>
REPAIR & MAINTENANCE	811	711,637,710	601,707,467	39,111,103
PERSONAL SERVICE	812	287,838,978	248,056,215	16,123,697
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29,854,931	25,731,098	1,672,546
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>29,110,499</u>	<u>26,466,326</u>	<u>1,720,322</u>
TOTAL ALL INDUSTRIES		\$47,278,464,876	\$29,637,556,671	\$1,926,443,682

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
4TH QUARTER, 2006

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$277,576,498</u>	<u>\$216,884,808</u>	<u>\$10,539,915</u>
WATER SUPPLY		251,575,498	195,159,110	9,522,641
MISCELLANEOUS		26,001,000	21,725,698	1,017,274
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>60,099,175</u>	<u>29,242,319</u>	<u>1,125,753</u>
SEWERAGE SYSTEMS		57,381,894	26,617,774	1,024,859
MISCELLANEOUS		2,717,281	2,624,545	100,894
<u>POWER</u>	<u>3.873%</u>	<u>2,262,996,274</u>	<u>765,927,252</u>	<u>29,788,085</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,129,118,401</u>	<u>1,093,944,272</u>	<u>42,274,349</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,346,673,923</u>	<u>421,894,289</u>	<u>7,161,985</u>
LOCAL/SUBURBAN TRANSIT		150,373,826	40,972,514	601,407
TRUCKING		935,355,839	242,917,807	4,240,333
RAILROADS		33,060,699	23,994,316	462,131
MISCELLANEOUS		227,883,559	114,009,652	1,858,114
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>152,904,265</u>	<u>95,680,820</u>	<u>794,840</u>
LOCAL/SUBURBAN TRANSIT		45,112,003	22,861,169	138,765
TRUCKING		37,401,624	21,272,119	133,807
MISCELLANEOUS		70,390,638	51,547,532	522,268
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>128,030,382</u>	<u>48,849,940</u>	<u>976,515</u>
WATER TRANSPORT		57,527,471	26,361,538	507,595
MISCELLANEOUS		70,502,911	22,488,402	468,920
TOTAL		\$5,357,398,918	\$2,672,423,700	\$92,661,442

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**