

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 2, 2010**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as reported by Washington State Excise Taxpayers  
for April, May and June 2010**

**Research and Legislative Analysis Division  
Mark Craig, Assistant Director**

**Report written by:  
Beth Leech, Research Analyst**

**Contact: (360) 534-1504**

**October 2010**

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## OVERVIEW OF BUSINESS ACTIVITY

**2nd Quarter, 2010  
(April, May and June 2010)**

State gross business income grew \$5.6 billion to \$140 billion in the second quarter of 2010, a 4.2 percent increase over the second quarter of 2009.

Some industry groups continue to experience declines. Construction was down 11.4 percent. Health Services were also down, dropping 11.5 percent to \$8.1 billion.

Gross income increased in many industry groups. Manufacturing was up 4.3 percent to \$30 billion and Wholesale increased 6.3 percent to \$28.2 billion. Retail trade, as an industry, was also up, increasing 6.7 percent to \$7.3 billion. New and Used Auto Dealers were at \$3.1 billion, a 9.2 percent increase over second quarter of 2009. Although Construction as a whole was down, Nonresidential Building was up 14.9 percent to \$1.9 billion. Gas Stations were at \$2.6 billion, a 17.3 percent increase over second quarter 2009. E-commerce and Mail Order increased again to \$3.1 billion, up 29.3 percent.

Statewide, taxable retail sales were down 1.0 percent compared to the second quarter of 2009. However, some counties showed an increase in taxable retail sales; Clark County was up 1.6 percent compared to second quarter of 2009, Pierce County was up 0.8 percent, and Snohomish County showed a 1.1 percent increase year over year. Thurston county also showed an increase of 0.2 percent over second quarter of 2009. Most counties experienced declines in taxable retail sales with King County down 1.8 percent, Spokane County down 2.7 percent, and Yakima County down 2.5 percent.

The incorporated area of Bellingham had a taxable retail sales increase of 5.4 percent. Redmond was also up, at \$527 million, a 1.0 percent increase. Olympia was up 3.2 percent and Lynnwood was up 2.7 percent. Kent was down 4.7 percent and Seattle was down 3.8 percent compared to second quarter of 2009. Bellevue was down 1.9 percent and Spokane dropped 3.5 percent to \$918 million as compared to second quarter of 2009.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd QUARTER, 2010

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2009	2nd QUARTER 2010	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,519</u>	<u>\$474,207,637</u>	<u>\$684,511,081</u>	<u>44.4%</u>
CROP & ANIMAL PRODUCTION	111,112	397	145,232,138	189,918,631	30.8%
FORESTRY & LOGGING	113	522	208,915,836	351,057,057	68.0%
FISHING & HUNTING	114	114	25,496,509	37,869,176	48.5%
AG & FORESTRY SUPPORT ACTIVITIES	115	486	94,563,154	105,666,217	11.7%
<u>MINING</u>	<u>21</u>	<u>150</u>	<u>115,530,484</u>	<u>133,367,483</u>	<u>15.4%</u>
SAND & GRAVEL, QUARRYING	2123	111	70,539,099	78,490,699	11.3%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	39	44,991,385	54,876,784	22.0%
<u>UTILITIES</u>	<u>22</u>	<u>659</u>	<u>2,683,635,042</u>	<u>2,694,977,343</u>	<u>0.4%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	87	1,941,171,853	1,930,781,786	-0.5%
NATURAL GAS DISTRIBUTION	2212	7	89,993,598	84,939,306	-5.6%
WATER & SEWER	2213	565	652,469,591	679,256,251	4.1%
<u>CONSTRUCTION</u>	<u>23</u>	<u>31,913</u>	<u>9,006,078,259</u>	<u>7,977,815,579</u>	<u>-11.4%</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,996	1,966,906,211	1,178,244,020	-40.1%
NONRESIDENTIAL BUILDING	2362	931	1,680,488,471	1,930,212,793	14.9%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,146	1,175,335,968	1,238,723,708	5.4%
SPECIAL TRADE CONTRACTORS	238	19,840	4,183,347,609	3,630,635,058	-13.2%
PLUMBING & HEATING	23822	2,537	867,289,810	732,367,991	-15.6%
PAINTING	23832	2,280	153,303,124	129,392,463	-15.6%
ELECTRICAL	23821	2,539	861,002,386	779,937,117	-9.4%
MASONRY/DRYWALL	23814, 23831	1,380	355,723,199	244,440,309	-31.3%
ROOFING	23816	805	183,137,215	171,757,232	-6.2%
OTHER CONTRACTORS	238 not listed above	10,299	1,762,891,875	1,572,739,946	-10.8%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,774</u>	<u>28,749,892,715</u>	<u>29,980,351,727</u>	<u>4.3%</u>
FOOD PRODUCTS	311	682	2,131,377,842	2,182,493,361	2.4%
MILLING OF GRAINS	3112	17	116,534,715	112,489,997	-3.5%
FRUITS & VEGETABLES	3114	44	417,491,963	337,120,947	-19.3%
DAIRY PRODUCTS	3115	16	18,258,486	23,058,210	26.3%
MEAT PRODUCTS	3116	74	423,413,678	462,359,848	9.2%
SEAFOOD PRODUCTS	3117	51	498,335,891	502,439,985	0.8%
BAKERY PRODUCTS	3118	301	243,220,115	348,642,730	43.3%
OTHER FOOD ITEMS	3111, 3113, 3119	179	414,122,994	396,381,644	-4.3%
BEVERAGES	312	432	588,142,949	563,838,310	-4.1%
TEXTILES	313,314	230	220,835,224	205,355,202	-7.0%
APPAREL	315	105	38,503,541	42,717,499	10.9%
LEATHER & ALLIED PRODUCTS	316	25	10,745,135	12,233,054	13.9%
LUMBER & WOOD PRODUCTS	321	447	1,489,560,335	1,877,157,633	26.0%
SAWMILLS	3211	78	481,765,250	684,062,573	42.0%
PLYWOOD & TRUSSES	3212	57	174,641,667	254,311,533	45.6%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	312	833,153,418	938,783,527	12.7%
PAPER PRODUCTS	322	100	1,508,786,530	1,630,139,014	8.0%
PULP & PAPER MILLS	3221	31	950,354,459	1,084,748,986	14.1%
OTHER PAPER PRODUCTS	3222	69	558,432,071	545,390,028	-2.3%
COMMERCIAL PRINTING	323	624	276,519,995	271,242,148	-1.9%
PETROLEUM & COAL PRODUCTS	324	31	3,922,975,729	5,329,124,867	35.8%
PETROLEUM REFINING	32411	14	3,791,891,688	5,177,829,249	36.6%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	17	131,084,041	151,295,618	15.4%
CHEMICALS	325	255	792,840,841	959,732,794	21.1%
CHEMICALS	3251	29	172,966,671	227,581,584	31.6%
PESTICIDES & FERTILIZERS	3253	34	74,046,330	97,280,616	31.4%
PHARMACEUTICALS	3254	36	131,295,023	166,551,084	26.9%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	156	414,532,817	468,319,510	13.0%
PLASTICS & RUBBER PRODUCTS	326	209	519,260,304	601,621,788	15.9%
NONMETALLIC MINERALS	327	252	681,315,039	671,123,838	-1.5%
PRIMARY METALS	331	123	883,710,194	1,024,730,549	16.0%
IRON & STEEL MILLS	3311, 3312	52	218,745,326	240,842,233	10.1%
ALUMINUM SMELTING	3313	18	444,312,416	542,929,770	22.2%

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OTHER NONFERROUS METALS	3314	10	38,935,702	44,061,947	13.2%
FOUNDRIES	3315	43	181,716,750	196,896,599	8.4%
FABRICATED METAL PRODUCTS	332	966	965,268,520	1,030,572,350	6.8%
MACHINERY	333	617	932,272,245	1,096,000,993	17.6%
FARM & CONSTRUCTION IMPLEMENTS	3331	63	102,763,387	96,894,024	-5.7%
INDUSTRIAL MACHINERY	3332	120	226,741,606	233,741,962	3.1%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	434	602,767,252	765,365,007	27.0%
COMPUTERS & ELECTRONICS	334	467	1,871,735,167	2,122,871,770	13.4%
COMPUTER HARDWARE	3341	30	225,960,617	100,916,334	-55.3%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	60	84,239,069	88,484,211	5.0%
AUDIO & VIDEO EQUIPMENT	3343	23	40,621,354	43,981,880	8.3%
SEMICONDUCTORS	3344	68	423,072,426	630,549,554	49.0%
INSTRUMENTS	3345	186	1,041,018,302	1,194,925,924	14.8%
SOFTWARE REPRODUCTION	334611	85	53,825,227	59,727,381	11.0%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	15	2,998,172	4,286,486	43.0%
ELECTRICAL EQUIPMENT & APPLIANCES	335	148	441,811,095	478,834,238	8.4%
LIGHTING EQUIPMENT	3351	31	65,629,026	75,796,266	15.5%
HOUSEHOLD APPLIANCES	3352	18	123,700,958	126,363,833	2.2%
OTHER ELECTRIC EQUIPMENT	3353, 3359	99	252,481,111	276,674,139	9.6%
TRANSPORTATION EQUIPMENT	336	487	10,439,490,454	8,831,328,137	-15.4%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	107	179,493,224	199,103,176	10.9%
AIRCRAFT, AEROSPACE & PARTS	3364	129	9,892,709,061	8,245,066,348	-16.7%
SHIPS & BOATS	3366	214	358,507,534	370,609,867	3.4%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	37	8,780,635	16,548,746	88.5%
FURNITURE & RELATED PRODUCTS	337	591	354,262,254	334,133,753	-5.7%
OTHER MANUFACTURING	339	983	680,479,322	715,100,429	5.1%
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,806</u>	<u>26,501,384,692</u>	<u>28,171,704,175</u>	<u>6.3%</u>
DURABLE GOODS	423	7,206	12,558,278,218	13,363,101,562	6.4%
MOTOR VEHICLES & PARTS	4231	549	1,201,957,076	1,478,873,205	23.0%
FURNITURE & HOME FURNISHINGS	4232	410	294,324,692	306,611,767	4.2%
LUMBER & CONSTRUCTION MATERIALS	4233	634	1,208,540,953	1,305,989,757	8.1%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,372	2,363,911,189	2,626,811,686	11.1%
ELECTRICAL EQUIPMENT	4236	943	1,813,905,089	1,805,718,014	-0.5%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	467	707,249,201	704,566,377	-0.4%
MACHINERY & EQUIPMENT	4238	1,621	2,492,893,504	2,430,823,248	-2.5%
OTHER DURABLE GOODS	4235, 4239	1,210	2,475,496,514	2,703,707,508	9.2%
NONDURABLE GOODS:	424	5,264	13,547,086,032	14,409,790,892	6.4%
PAPER & PAPER PRODUCTS	4241	255	438,843,824	436,191,359	-0.6%
DRUGS & SUNDRIES	4242	290	1,882,423,193	1,613,432,883	-14.3%
APPAREL	4243	366	606,307,737	691,970,490	14.1%
FOOD PRODUCTS	4244	1,458	5,583,655,341	5,905,232,071	5.8%
FARM PRODUCTS	4245	73	215,578,466	176,376,314	-18.2%
CHEMICALS & PLASTICS	4246	365	757,341,864	786,691,739	3.9%
PETROLEUM PRODUCTS	4247	150	1,311,290,792	1,776,832,665	35.5%
OTHER NONDURABLE GOODS	4248, 4249	2,307	2,751,644,815	3,023,063,371	9.9%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	336	396,020,442	398,811,721	0.7%
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,707</u>	<u>25,613,896,197</u>	<u>27,319,642,402</u>	<u>6.7%</u>
MOTOR VEHICLES & PARTS	441	2,754	3,800,855,682	4,065,304,181	7.0%
NEW & USED AUTO DEALERS	4411	1,283	2,799,526,459	3,057,876,329	9.2%
RV, BOAT, MOTORCYCLE DEALERS	4412	534	422,795,802	404,639,485	-4.3%
AUTOMOTIVE PARTS & TIRES	4413	937	578,533,421	602,788,367	4.2%
FURNITURE & HOME FURNISHINGS	442	1,317	588,398,835	615,132,580	4.5%
ELECTRONICS & APPLIANCES	443	1,809	1,195,683,870	1,319,877,111	10.4%
HOUSEHOLD APPLIANCES	443111	217	112,506,876	104,639,650	-7.0%
RADIO, TV & OTHER ELECTRONICS	443112	427	361,384,446	430,314,985	19.1%
COMPUTERS & SOFTWARE	44312	1,138	704,552,322	770,910,051	9.4%
CAMERAS & PHOTO SUPPLY	44313	27	17,240,226	14,012,425	-18.7%

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2nd QUARTER, 2010

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2009	2nd QUARTER 2010	PERCENT CHANGE
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,037	1,874,340,362	1,775,938,243	-5.3%
BUILDING MATERIALS	4441	1,371	1,597,710,066	1,517,292,097	-5.0%
LAWN & GARDEN SUPPLIES	4442	666	276,630,296	258,646,146	-6.5%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,141	3,289,258,908	3,447,433,619	4.8%
GROCERY & CONVENIENCE STORES	4451	1,990	3,080,400,505	3,173,691,634	3.0%
OTHER FOOD STORES/SPECIALTY FOODS	4452	734	181,904,121	235,268,248	29.3%
BEER, WINE AND LIQUOR STORES	4453	417	26,954,282	38,473,737	42.7%
DRUG STORES & PERSONAL CARE STORES	446	1,228	1,328,003,604	1,358,200,306	2.3%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,524	2,203,818,368	2,583,985,063	17.3%
APPAREL & ACCESSORIES	448	2,036	1,172,186,743	1,164,620,553	-0.7%
CLOTHING STORES	4481	1,368	912,331,717	869,869,415	-4.7%
SHOE STORES	4482	148	81,313,898	97,392,850	19.8%
JEWELRY & LUGGAGE STORES	4483	520	178,541,128	197,358,288	10.5%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,934	646,743,882	676,769,896	4.6%
SPORTING GOODS	45111	897	369,397,699	392,923,833	6.4%
HOBBY & TOY STORES	45112	230	69,839,344	75,509,651	8.1%
SEWING SUPPLIES	45113	135	33,080,386	34,746,579	5.0%
MUSICAL INSTRUMENTS	45114	147	33,130,106	34,252,290	3.4%
BOOK, PERIODICAL & MUSIC STORES	45121	381	104,890,117	102,313,499	-2.5%
TAPES & CDs	45122	144	36,406,230	37,024,044	1.7%
DEPARTMENT STORES	4521	23	795,502,602	788,161,367	-0.9%
GENERAL MERCHANDISE STORES	4529	222	3,677,647,624	3,787,210,090	3.0%
E-COMMERCE & MAIL ORDER	4541	832	2,366,783,602	3,059,004,964	29.3%
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,850	2,674,672,115	2,678,004,429	0.1%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,086</u>	<u>1,949,706,229</u>	<u>2,401,710,177</u>	<u>23.2%</u>
AIR TRANSPORTATION	481	55	33,730,705	28,899,959	-14.3%
RAILROADS	482	8	33,487,072	32,622,923	-2.6%
WATER TRANSPORTATION	483	41	91,824,519	103,635,085	12.9%
TRUCK TRANSPORTATION	484	2,227	801,118,161	1,108,053,072	38.3%
TRANSIT & GROUND PASSENGER TRANSPORT	485	254	131,701,280	156,599,259	18.9%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,501	857,844,492	971,899,879	13.3%
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>190</u>	<u>157,911,392</u>	<u>153,318,409</u>	<u>-2.9%</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,850</u>	<u>4,045,473,580</u>	<u>4,011,561,609</u>	<u>-0.8%</u>
PUBLISHING (EXCEPT INTERNET)	511	678	862,532,954	703,533,146	-18.4%
NEWSPAPERS	51111	111	156,686,906	155,679,106	-0.6%
BOOKS & PERIODICALS	51112, 51113	278	96,141,277	123,548,883	28.5%
SOFTWARE	5112	198	558,994,098	386,226,671	-30.9%
OTHER PUBLISHERS	51114, 51119	91	50,710,673	38,078,486	-24.9%
MOTION PICTURE PRODUCTION	512	522	152,016,978	163,100,680	7.3%
RADIO & TV BROADCASTING, CABLE TV	515	114	246,643,764	259,224,011	5.1%
TELEPHONE & TELECOMMUNICATIONS	517	618	2,324,199,974	2,385,929,721	2.7%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	735	323,226,836	372,198,137	15.2%
OTHER INFORMATION SERVICES	519	183	136,853,074	127,575,914	-6.8%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,924</u>	<u>7,081,335,152</u>	<u>8,263,152,246</u>	<u>16.7%</u>
BANKS & CREDIT UNIONS	522	1,349	3,156,799,614	3,256,767,313	3.2%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,153	784,100,655	1,640,407,459	109.2%
INSURANCE AGENTS & BROKERS	524	2,222	1,445,472,201	1,454,496,651	0.6%
REAL ESTATE AGENTS & BROKERS	531	3,353	764,215,293	869,234,210	13.7%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,771	909,857,903	1,018,205,894	11.9%
LESSORS OF NONFINANCIAL INTANGIBLES	533	76	20,889,486	24,040,719	15.1%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>85,115</u>	<u>28,041,829,831</u>	<u>28,225,334,780</u>	<u>0.7%</u>
LEGAL SERVICES	5411	4,311	1,032,857,606	1,033,122,780	0.0%
ACCOUNTING SERVICES	5412	2,435	613,637,557	542,049,742	-11.7%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,001	2,120,983,845	2,261,790,040	6.6%
COMPUTER SYSTEM DESIGN SERVICES	5415	3,206	1,917,537,870	2,433,404,218	26.9%
CONSULTING SERVICES	5416	5,397	1,513,190,967	1,757,307,588	16.1%
ADVERTISING & PUBLIC RELATIONS	5418	906	285,851,052	357,536,598	25.1%

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INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2009	2nd QUARTER 2010	PERCENT CHANGE
OTHER PROFESSIONAL SERVICES	5417, 5419	3,467	1,489,810,238	1,428,581,707	-4.1%
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>92</u>	<u>51,072,103</u>	<u>102,232,645</u>	<u>100.2%</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,185	2,875,503,311	3,029,118,353	5.3%
EMPLOYMENT SERVICES	5613	763	366,460,069	387,691,461	5.8%
TRAVEL SERVICES	5615	268	248,141,116	226,497,716	-8.7%
INVESTIGATION & SECURITY SERVICES	5616	597	192,409,030	198,842,289	3.3%
BUILDING SERVICES & JANITORIAL	5617	3,481	1,501,064,949	1,653,478,408	10.2%
OTHER	5611, 5612, 5614, 5619	7,076	567,428,147	562,608,479	-0.9%
WASTE TREATMENT/ COLLECTION	562	428	726,833,653	723,416,954	-0.5%
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>1,834</u>	<u>302,782,424</u>	<u>370,366,178</u>	<u>22.3%</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>12,912</u>	<u>9,166,393,131</u>	<u>8,115,962,152</u>	<u>-11.5%</u>
PHYSICIANS	6211	3,021	1,679,664,241	1,816,894,825	8.2%
DENTISTS	6212	3,107	765,722,164	765,059,321	-0.1%
OTHER PRACTITIONERS	6213	4,312	562,192,288	593,027,138	5.5%
HOSPITALS	622	83	2,432,220,006	2,844,247,866	16.9%
NURSING & RETIREMENT HOMES	623	495	429,208,331	494,824,222	15.3%
SOCIAL SERVICES & DAY CARE	624	937	199,476,750	200,924,698	0.7%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	957	3,097,909,351	1,400,984,082	-54.8%
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>2,783</u>	<u>643,356,729</u>	<u>645,484,611</u>	<u>0.3%</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	948	270,906,880	273,265,687	0.9%
MUSEUMS, HISTORICAL SITES, ETC.	712	67	16,302,143	15,400,033	-5.5%
AMUSEMENT, GAMBLING, RECREATION	713	1,768	356,147,706	356,818,891	0.2%
ACCOMMODATIONS	721	1,952	532,476,255	592,293,109	11.2%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,630	2,755,348,110	2,824,464,551	2.5%
DRINKING PLACES	7224	1,279	188,925,034	202,494,090	7.2%
AUTO REPAIR & SERVICES	8111	4,894	598,106,049	588,713,754	-1.6%
OTHER REPAIR SERVICES	8112, 8113, 8114	3,312	306,473,112	322,434,468	5.2%
PERSONAL SERVICES	812	6,170	737,346,832	707,013,611	-4.1%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,686	205,721,089	207,672,755	1.0%
LAUNDRY & DRY CLEANING	8123	827	93,729,423	93,395,416	-0.4%
OTHER PERSONAL SERVICES	8122, 8129	1,657	437,896,320	405,945,440	-7.3%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	745	119,843,539	122,348,627	2.1%
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>176</u>	<u>63,500,414</u>	<u>65,199,004</u>	<u>2.7%</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>186,703</b>	<b>\$134,424,807,453</b>	<b>\$140,018,080,379</b>	<b>4.2%</b>

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
2ND QUARTER, 2010 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$92,141	\$2,804	\$89,337	0.004840	\$432
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,214,256	58,570	1,155,686	0.001380	1,595
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	961,673	118,509	843,164	0.002750	2,319
4	Insurance Agents/Brokers	14	432,491	19,839	412,651	0.004840	1,997
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	981,381	73,118	908,263	0.001380	1,253
6	Processing for Hire/Printing and Publishing	10	507,875	83,004	424,870	0.004840	2,056
7	Manufacturing	7	6,029,364	192,709	5,836,655	0.004840	28,249
8	Royalties; Child Care	80	307,782	28,037	279,745	0.004840	1,354
9	Wholesaling	3	41,372,643	14,231,961	27,140,682	0.004840	131,361
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,434,929	168,498	1,266,431	0.004840	6,130
11	Public or Nonprofit Hospitals	55	2,149,382	461,061	1,688,321	0.015000	25,325
12	For Profit Hospitals, Scientific R&D	135	344,552	200,030	144,522	0.015000	2,168
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	971,315	625	970,690	0.004710	4,572
14	Service & Other Activities	4	24,293,644	6,028,047	18,265,597	0.015000	273,984
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	126,229	47,687	78,542	0.016300	1,280
16	Retailing of Interstate Transportation Equip.	19	329,584	93,608	235,975	0.004840	1,142
17	Retailing	2	42,606,524	8,459,087	34,147,437	0.004710	160,834
18	Non-Mfg Aerospace Product Development	188	34,203	0	34,203	0.009000	308
19	FAR Part 145 Repair Stations	189	63,166	1,303	61,863	0.002904	180
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Mfg. of Commercial Airplanes or Components	195	390,915	5,187	385,728	0.002904	1,120
23	Whlse of Commercial Airplanes or Components	196	1,929,109	555,018	1,374,091	0.002904	3,990
24	Retailing of Commercial Airplanes or Components	197	5,882,179	215,935	5,666,245	0.002904	16,455
25	Parimutuel Wagering	193	29,421	25,711	3,710	0.001300	5
26	Processing for Hire Timber Products	300	117,526	134	117,392	0.003424	402
27	Extracting Timber, Extracting for Hire Timber	301	149,914	1,728	148,187	0.003424	507
28	Manufacturing of Timber or Wood Products	302	976,706	93,469	883,237	0.003424	3,024
29	Wholesaling of Timber or Wood Products	303	1,897,844	1,142,310	755,534	0.003424	2,587
30	Sale of Standing Timber	304	6,195	0	6,195	0.003424	21
31	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
<b>TOTAL B&amp;O TAXES</b>			<b>135,632,942</b>	<b>32,307,987</b>	<b>103,324,955</b>		<b>674,651</b>

**STATE SALES TAX AND USE TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Retail Sales Tax	1	\$42,759,262	\$17,837,342	\$24,921,920	0.065000	\$1,619,925
33	Use Tax	5	1,041,524	0	1,041,524	0.065000	67,699
<b>TOTAL STATE SALES/USE TAX</b>			<b>43,800,786</b>	<b>17,837,342</b>	<b>25,963,444</b>		<b>1,687,624</b>

**STATE PUBLIC UTILITY TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
34	Water Distribution	60	\$220,332	\$11,468	\$208,864	0.050290	\$10,504
35	Sewer Collection	61	124,856	60,032	64,825	0.038520	2,497
36	Power	49	1,614,834	259,798	1,355,036	0.038730	52,481
37	Gas Dist., Telegraph	26	351,022	4,570	346,452	0.038520	13,345
38	Motor Transportation, Railroad, Railroad Car	8	1,100,375	822,417	277,958	0.019260	5,353
39	Urban Transportation/Vessels Under 65 Feet	12	167,262	64,770	102,492	0.006420	658
40	Other Public Service	13	131,102	78,201	52,900	0.019260	1,019
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>3,709,782</b>	<b>1,301,255</b>	<b>2,408,527</b>		<b>85,857</b>

**OTHER TAXES**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
41	Motor Vehicle Sales/Leases	120	\$1,815,672	\$0	\$1,815,672	0.003000	\$5,447
42	Litter Tax	36	14,102,175	0	14,102,175	0.000150	2,115
43	Tobacco Products	20	12,167	0	12,167	0.750000	9,125
44	Refuse Collection	64	332,604	102,402	230,202	0.036000	8,287
45	Petroleum Products Tax	57	0	0	0	0.036000	0
46	Hazardous Substance	65	5,437,981	241,519	5,196,462	0.007000	36,375
47	IMR	79	40,656	0	40,656	0.060000	2,439
48	Solid Fuel Burning Device Fee	59	Devices	0	1	\$ 30.00/Device	26
49	Syrup Tax	54	Gallons	0	2,145	\$ 1.00/Gal	2,145
50	Tire Fee	73	Tires	0	940	\$ .90/Tire	846
51	Cigar Tax (\$0.67 or more)	194	Cigars	0	298	\$ .50/Cigar	149
52	Little Cigar Tax	198	4,433	0	4,433	0	0
53	Moist Snuff	199	6,163	0	6,163	0	0
54	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	9,330	\$ .44/Line	4,105
55	Wireless State Enhanced 911 Tax	94	Radio Lines	0	15,224	\$ .20/Line	3,045
<b>TOTAL OTHER TAXES</b>							<b>74,106</b>

**TOTAL STATE TAXES\*\* \$2,522,238**

\* Reflects reported tax liability prior to any applicable tax credits.

\*\* Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

\*\*\* Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 2, 2009 to Quarter 2, 2010**  
**(Dollars in Thousands)**

County	2nd Quarter, 2009	2nd Quarter, 2010	Percent Change
Adams	\$54,572	\$51,457	-5.7%
Asotin	\$52,320	\$61,520	17.6%
Benton	\$691,318	\$684,442	-1.0%
Chelan	\$329,146	\$333,266	1.3%
Clallam	\$223,848	\$224,480	0.3%
Clark	\$971,355	\$987,013	1.6%
Columbia	\$8,143	\$9,283	14.0%
Cowlitz	\$287,537	\$342,980	19.3%
Douglas	\$123,287	\$107,932	-12.5%
Ferry	\$11,697	\$13,464	15.1%
Franklin	\$238,701	\$258,043	8.1%
Garfield	\$3,788	\$4,433	17.0%
Grant	\$325,472	\$313,908	-3.6%
Grays Harbor	\$197,345	\$198,726	0.7%
Island	\$189,336	\$180,813	-4.5%
Jefferson	\$90,696	\$79,936	-11.9%
King	\$9,695,934	\$9,520,791	-1.8%
Kitsap	\$762,910	\$745,332	-2.3%
Kittitas	\$151,821	\$150,269	-1.0%
Klickitat	\$52,636	\$48,432	-8.0%
Lewis	\$276,978	\$250,844	-9.4%
Lincoln	\$21,380	\$20,810	-2.7%
Mason	\$129,558	\$121,849	-6.0%
Okanogan	\$125,640	\$119,974	-4.5%
Pacific	\$47,919	\$46,459	-3.0%
Pend Oreille	\$22,839	\$20,355	-10.9%
Pierce	\$2,591,760	\$2,611,394	0.8%
San Juan	\$85,175	\$88,173	3.5%
Skagit	\$513,920	\$485,319	-5.6%
Skamania	\$17,086	\$19,710	15.4%
Snohomish	\$2,384,374	\$2,411,251	1.1%
Spokane	\$1,737,492	\$1,690,372	-2.7%
Stevens	\$84,644	\$83,058	-1.9%
Thurston	\$924,731	\$926,326	0.2%
Wahkiakum	\$7,095	\$5,014	-29.3%
Walla Walla	\$180,397	\$169,111	-6.3%
Whatcom	\$711,761	\$716,003	0.6%
Whitman	\$112,171	\$108,862	-3.0%
Yakima	\$700,988	\$683,660	-2.5%
<b>Total</b>	<b>\$25,137,769</b>	<b>\$24,895,067</b>	<b>-1.0%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>822</u>	<u>\$17,275,961</u>	<u>798</u>	<u>\$37,299,121</u>
MOTOR VEHICLES & PARTS	441	52	2,672,830	39	2,951,171
NEW & USED AUTO DEALERS	4411	14	636,335	10	1,035,922
RV, BOAT, MOTORCYCLE DEALERS	4412	9	29,848	11	970,612
AUTOMOTIVE PARTS & TIRE	4413	29	2,006,647	18	944,637
FURNITURE & HOME FURNISHING	442	30	201,917	27	350,711
ELECTRONICS & APPLIANCES	443	64	580,725	71	414,019
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	392,367	22	178,473
COMPUTERS & SOFTWARE	44312	40	188,342	48	230,457
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	2,281,284	50	2,676,478
BUILDING MATERIALS	4441	49	1,548,759	40	2,219,870
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	732,525	10	456,608
FOOD & BEVERAGE STORES	445	18	883,123	20	2,429,543
GROCERY & CONVENIENCE STORES	4451	8	879,409	5	1,985,978
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	3,714	15	443,565
DRUG/HEALTH STORES	446	50	130,938	58	807,074
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,550,236	4	479,539
APPAREL & ACCESSORIES	448	59	115,131	66	179,991
CLOTHING & SHOE STORES	4481, 4482	55	114,647	58	82,768
JEWELRY & LUGGAGE STORES	4483	4	484	8	97,223
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	383,579	66	768,539
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	157,619	43	666,479
BOOK/PERIODICAL/MUSIC STORE	4512	17	225,960	23	102,060
GENERAL MERCHANDISE STORES	452	9	4,992,782	12	23,922,077
DEPARTMENT STORES	4521	4	105,829	4	148,881
GENERAL MERCHANDISE STORES	4529	5	4,886,952	8	23,773,197
E-COMMERCE & MAIL ORDER	4541	97	308,624	100	416,304
MISCELLANEOUS RETAILERS	453, 4542, 4543	304	2,174,793	285	1,903,676
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>53,202</u>	<u>6</u>	<u>23,296</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>47,436</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>83,746</u>	<u>3</u>	<u>8,650</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>300</u>	<u>10,146,265</u>	<u>228</u>	<u>5,528,657</u>
CONSTRUCTION OF BUILDINGS	236	55	4,915,218	57	1,608,711
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,748,463	11	494,990
SPECIAL TRADE CONTRACTORS	238	225	3,482,584	160	3,424,956
<u>MANUFACTURING</u>	<u>31-33</u>	<u>148</u>	<u>2,377,702</u>	<u>142</u>	<u>805,866</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>580</u>	<u>9,336,571</u>	<u>528</u>	<u>3,655,030</u>
DURABLE GOODS	423	416	7,694,381	367	2,644,475
NONDURABLE GOODS	424	157	1,600,153	157	1,003,118
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	42,037	4	7,437
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>131,287</u>	<u>9</u>	<u>255,325</u>
<u>INFORMATION</u>	<u>51</u>	<u>138</u>	<u>2,524,255</u>	<u>133</u>	<u>1,813,832</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>282,731</u>	<u>35</u>	<u>277,567</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>900,664</u>	<u>89</u>	<u>2,387,708</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>111</u>	<u>769,764</u>	<u>107</u>	<u>289,051</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>143</u>	<u>729,341</u>	<u>141</u>	<u>1,240,026</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>217,833</u>	<u>13</u>	<u>473,340</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>44</u>	<u>4,764,810</u>	<u>42</u>	<u>6,357,228</u>
ACCOMMODATIONS	721	8	780,602	7	1,373,832
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	3,984,208	35	4,983,396
<u>OTHER SERVICES</u>	<u>81</u>	<u>94</u>	<u>1,783,650</u>	<u>70</u>	<u>1,065,892</u>
REPAIR & MAINTENANCE	811	68	1,485,040	38	632,806
PERSONAL SERVICE	812	22	259,636	26	296,884
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	38,973	6	136,202
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>31,512</u>	<u>3</u>	<u>3,932</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,555</b>	<b>\$51,456,727</b>	<b>2,349</b>	<b>\$61,519,920</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,524</u>	<u>\$344,224,514</u>	<u>1,990</u>	<u>\$145,819,345</u>
MOTOR VEHICLES & PARTS	441	186	65,175,118	122	32,424,370
NEW & USED AUTO DEALERS	4411	56	50,786,733	30	23,776,789
RV, BOAT, MOTORCYCLE DEALERS	4412	39	4,545,662	28	4,120,864
AUTOMOTIVE PARTS & TIRE	4413	91	9,842,724	64	4,526,717
FURNITURE & HOME FURNISHING	442	90	12,212,866	69	2,661,753
ELECTRONICS & APPLIANCES	443	248	13,953,157	173	5,323,825
APPLIANCES, TV & OTHER ELECTRONICS	44311	73	9,326,907	51	1,063,843
COMPUTERS & SOFTWARE	44312	169	4,600,212	118	4,235,951
CAMERA & PHOTO SUPPLIES	44313	6	26,037	4	24,030
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	149	40,515,516	135	23,792,366
BUILDING MATERIALS	4441	114	36,365,509	104	22,900,471
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	4,150,007	31	891,895
FOOD & BEVERAGE STORES	445	106	20,976,199	82	12,945,385
GROCERY & CONVENIENCE STORES	4451	36	19,350,250	30	11,880,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	1,625,949	52	1,064,990
DRUG/HEALTH STORES	446	159	8,792,124	113	2,606,683
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	36	13,639,621	35	4,520,056
APPAREL & ACCESSORIES	448	178	24,543,258	140	4,810,251
CLOTHING & SHOE STORES	4481, 4482	145	21,543,965	121	4,282,946
JEWELRY & LUGGAGE STORES	4483	33	2,999,293	19	527,304
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	185	13,614,985	154	5,581,870
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	123	10,510,969	110	4,356,381
BOOK/PERIODICAL/MUSIC STORE	4512	62	3,104,016	44	1,225,489
GENERAL MERCHANDISE STORES	452	23	93,395,876	24	28,861,854
DEPARTMENT STORES	4521	9	30,404,884	5	7,571,249
GENERAL MERCHANDISE STORES	4529	14	62,990,992	19	21,290,605
E-COMMERCE & MAIL ORDER	4541	198	4,183,243	160	2,002,485
MISCELLANEOUS RETAILERS	453, 4542, 4543	966	33,222,551	783	20,288,448
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>347,203</u>	<u>29</u>	<u>723,298</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>44,109</u>	<u>6</u>	<u>143,736</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>861,180</u>	<u>13</u>	<u>737,238</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,247</u>	<u>92,775,244</u>	<u>979</u>	<u>62,333,208</u>
CONSTRUCTION OF BUILDINGS	236	307	39,630,146	293	35,952,111
HEAVY CONSTRUCTION & HIGHWAYS	237	68	6,605,812	57	4,262,956
SPECIAL TRADE CONTRACTORS	238	872	46,539,286	629	22,118,141
<u>MANUFACTURING</u>	<u>31-33</u>	<u>581</u>	<u>12,645,218</u>	<u>439</u>	<u>7,690,994</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,602</u>	<u>55,240,581</u>	<u>1,208</u>	<u>25,149,188</u>
DURABLE GOODS	423	1,127	43,916,174	857	17,802,575
NONDURABLE GOODS	424	456	10,972,651	340	7,272,584
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	351,756	11	74,029
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>612,941</u>	<u>33</u>	<u>1,101,267</u>
<u>INFORMATION</u>	<u>51</u>	<u>308</u>	<u>30,087,245</u>	<u>274</u>	<u>11,560,064</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>5,186,428</u>	<u>80</u>	<u>3,530,609</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>302</u>	<u>16,729,128</u>	<u>231</u>	<u>7,692,540</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>429</u>	<u>11,195,542</u>	<u>320</u>	<u>4,787,590</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>612</u>	<u>16,166,483</u>	<u>458</u>	<u>7,239,305</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>74</u>	<u>6,022,894</u>	<u>71</u>	<u>3,448,959</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>340</u>	<u>73,954,894</u>	<u>345</u>	<u>42,315,240</u>
ACCOMMODATIONS	721	37	12,068,863	134	17,291,430
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	303	61,886,031	211	25,023,810
<u>OTHER SERVICES</u>	<u>81</u>	<u>450</u>	<u>18,323,487</u>	<u>322</u>	<u>8,955,198</u>
REPAIR & MAINTENANCE	811	294	14,223,648	223	6,887,215
PERSONAL SERVICE	812	123	3,663,740	75	1,648,982
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	436,099	24	419,001
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>25,369</u>	<u>6</u>	<u>38,595</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,654</b>	<b>\$684,442,457</b>	<b>6,804</b>	<b>\$333,266,375</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,737</u>	<u>\$113,459,002</u>	<u>3,276</u>	<u>\$462,141,846</u>
MOTOR VEHICLES & PARTS	441	114	19,204,950	206	75,882,735
NEW & USED AUTO DEALERS	4411	30	14,785,962	56	56,062,202
RV, BOAT, MOTORCYCLE DEALERS	4412	21	116,332	39	4,435,091
AUTOMOTIVE PARTS & TIRE	4413	63	4,302,656	111	15,385,442
FURNITURE & HOME FURNISHING	442	65	3,156,544	127	12,580,570
ELECTRONICS & APPLIANCES	443	152	4,489,120	311	16,650,144
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	2,937,032	76	6,928,697
COMPUTERS & SOFTWARE	44312	99	1,546,685	230	9,654,072
CAMERA & PHOTO SUPPLIES	44313	4	5,403	5	67,375
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	18,185,070	233	58,021,251
BUILDING MATERIALS	4441	89	15,752,928	162	49,765,866
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	2,432,142	71	8,255,385
FOOD & BEVERAGE STORES	445	63	11,911,358	170	44,537,131
GROCERY & CONVENIENCE STORES	4451	26	11,514,278	75	42,268,179
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	397,080	95	2,268,952
DRUG/HEALTH STORES	446	96	3,504,567	170	14,179,341
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	7,831,319	100	19,673,442
APPAREL & ACCESSORIES	448	123	1,897,841	206	23,999,650
CLOTHING & SHOE STORES	4481, 4482	105	1,660,609	174	21,719,867
JEWELRY & LUGGAGE STORES	4483	18	237,232	32	2,279,783
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	2,995,120	221	14,155,885
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	96	2,302,707	149	10,066,905
BOOK/PERIODICAL/MUSIC STORE	4512	46	692,413	72	4,088,981
GENERAL MERCHANDISE STORES	452	22	28,354,809	35	124,248,836
DEPARTMENT STORES	4521	4	1,493,541	8	32,483,717
GENERAL MERCHANDISE STORES	4529	18	26,861,268	27	91,765,119
E-COMMERCE & MAIL ORDER	4541	152	1,729,908	235	7,216,194
MISCELLANEOUS RETAILERS	453, 4542, 4543	663	10,198,396	1,262	50,996,666
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>613,257</u>	<u>39</u>	<u>7,581,019</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>187,988</u>	<u>9</u>	<u>387,823</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>37,617</u>	<u>13</u>	<u>1,166,173</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>737</u>	<u>33,256,373</u>	<u>2,347</u>	<u>128,769,966</u>
CONSTRUCTION OF BUILDINGS	236	208	20,042,909	585	53,740,933
HEAVY CONSTRUCTION & HIGHWAYS	237	31	759,331	80	14,727,566
SPECIAL TRADE CONTRACTORS	238	498	12,454,133	1,682	60,301,468
<u>MANUFACTURING</u>	<u>31-33</u>	<u>385</u>	<u>3,838,400</u>	<u>783</u>	<u>15,584,332</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,107</u>	<u>14,647,138</u>	<u>1,910</u>	<u>68,147,828</u>
DURABLE GOODS	423	770	11,214,992	1,349	54,959,810
NONDURABLE GOODS	424	321	3,337,885	532	12,759,980
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	94,262	29	428,038
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>627,059</u>	<u>98</u>	<u>3,612,133</u>
<u>INFORMATION</u>	<u>51</u>	<u>247</u>	<u>10,252,718</u>	<u>417</u>	<u>63,369,298</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>976,859</u>	<u>119</u>	<u>9,208,477</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>168</u>	<u>3,202,020</u>	<u>384</u>	<u>23,208,087</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>265</u>	<u>2,828,765</u>	<u>628</u>	<u>10,884,881</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>414</u>	<u>4,101,768</u>	<u>1,087</u>	<u>28,552,518</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>48</u>	<u>1,666,279</u>	<u>120</u>	<u>11,111,872</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>277</u>	<u>26,150,970</u>	<u>639</u>	<u>118,325,426</u>
ACCOMMODATIONS	721	96	7,020,487	48	12,710,150
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	181	19,130,483	591	105,615,276
<u>OTHER SERVICES</u>	<u>81</u>	<u>324</u>	<u>8,598,041</u>	<u>875</u>	<u>34,542,614</u>
REPAIR & MAINTENANCE	811	225	7,257,399	571	27,150,265
PERSONAL SERVICE	812	77	1,040,706	263	6,961,380
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	299,936	41	430,969
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>35,829</u>	<u>9</u>	<u>419,119</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,867</b>	<b>\$224,480,084</b>	<b>12,753</b>	<b>\$987,013,412</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>401</b>	<b>\$2,761,471</b>	<b>1,835</b>	<b>\$156,704,744</b>
MOTOR VEHICLES & PARTS	441	18	144,988	121	48,099,209
NEW & USED AUTO DEALERS	4411	5	57,362	31	39,481,317
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	18	2,201,547
AUTOMOTIVE PARTS & TIRE	4413	11	87,504	72	6,416,345
FURNITURE & HOME FURNISHING	442	10	116,748	67	2,834,132
ELECTRONICS & APPLIANCES	443	32	138,829	150	3,069,131
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	46,100	47	1,370,615
COMPUTERS & SOFTWARE	44312	21	92,729	101	1,688,856
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	650,474	143	19,382,301
BUILDING MATERIALS	4441	18	512,245	108	16,553,106
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	138,229	35	2,829,195
FOOD & BEVERAGE STORES	445	10	695,670	76	13,901,141
GROCERY & CONVENIENCE STORES	4451	4	663,523	37	13,687,584
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	32,147	39	213,557
DRUG/HEALTH STORES	446	24	49,792	105	4,434,225
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	51	13,211,931
APPAREL & ACCESSORIES	448	33	21,116	105	2,504,253
CLOTHING & SHOE STORES	4481, 4482	32	18,886	86	1,600,238
JEWELRY & LUGGAGE STORES	4483	D	D	19	904,015
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	39	137,742	137	3,353,183
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	94,254	87	2,666,983
BOOK/PERIODICAL/MUSIC STORE	4512	17	43,488	50	686,200
GENERAL MERCHANDISE STORES	452	6	56,220	24	31,358,329
DEPARTMENT STORES	4521	4	44,716	8	11,682,960
GENERAL MERCHANDISE STORES	4529	D	D	16	19,675,369
E-COMMERCE & MAIL ORDER	4541	65	83,964	160	1,538,335
MISCELLANEOUS RETAILERS	453, 4542, 4543	137	549,543	696	13,018,575
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>16,531</b>	<b>24</b>	<b>336,598</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>11</b>	<b>1,108,830</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>28,435</b>	<b>13</b>	<b>98,411</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>100</b>	<b>1,412,950</b>	<b>992</b>	<b>78,937,334</b>
CONSTRUCTION OF BUILDINGS	236	15	161,266	195	44,437,563
HEAVY CONSTRUCTION & HIGHWAYS	237	8	203,012	63	22,256,626
SPECIAL TRADE CONTRACTORS	238	77	1,048,672	734	12,243,145
<b>MANUFACTURING</b>	<b>31-33</b>	<b>49</b>	<b>119,746</b>	<b>403</b>	<b>5,925,909</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>228</b>	<b>1,929,297</b>	<b>1,240</b>	<b>23,507,821</b>
DURABLE GOODS	423	150	1,274,180	907	20,101,330
NONDURABLE GOODS	424	75	653,365	316	3,344,397
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,752	17	62,094
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>D</b>	<b>D</b>	<b>45</b>	<b>880,491</b>
<b>INFORMATION</b>	<b>51</b>	<b>87</b>	<b>994,471</b>	<b>265</b>	<b>14,876,243</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>17</b>	<b>58,377</b>	<b>75</b>	<b>1,431,741</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>36</b>	<b>218,135</b>	<b>227</b>	<b>6,829,564</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>46</b>	<b>165,116</b>	<b>271</b>	<b>3,905,506</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>65</b>	<b>177,791</b>	<b>473</b>	<b>5,272,572</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>123,137</b>	<b>40</b>	<b>2,401,514</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>22</b>	<b>784,112</b>	<b>234</b>	<b>31,470,847</b>
ACCOMMODATIONS	721	5	250,125	34	3,351,937
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	17	533,988	200	28,118,910
<b>OTHER SERVICES</b>	<b>81</b>	<b>32</b>	<b>453,515</b>	<b>347</b>	<b>8,979,571</b>
REPAIR & MAINTENANCE	811	16	362,770	245	6,662,795
PERSONAL SERVICE	812	13	54,889	84	1,786,178
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	35,856	18	530,598
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>7</b>	<b>312,235</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,101</b>	<b>\$9,283,391</b>	<b>6,502</b>	<b>\$342,979,930</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,042</u>	<u>\$57,129,312</u>	<u>523</u>	<u>\$4,526,151</u>
MOTOR VEHICLES & PARTS	441	59	9,406,886	30	722,714
NEW & USED AUTO DEALERS	4411	12	6,489,809	7	345,846
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,012,247	8	3,625
AUTOMOTIVE PARTS & TIRE	4413	35	1,904,830	15	373,243
FURNITURE & HOME FURNISHING	442	38	2,104,414	18	69,883
ELECTRONICS & APPLIANCES	443	84	1,425,704	37	180,790
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	361,796	20	144,017
COMPUTERS & SOFTWARE	44312	55	1,063,225	17	36,774
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	3,269,998	43	918,339
BUILDING MATERIALS	4441	56	1,858,232	32	670,475
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,411,766	11	247,864
FOOD & BEVERAGE STORES	445	38	4,347,847	20	724,633
GROCERY & CONVENIENCE STORES	4451	12	4,097,077	7	722,559
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	250,770	13	2,074
DRUG/HEALTH STORES	446	57	899,042	29	81,007
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,965,155	8	825,149
APPAREL & ACCESSORIES	448	88	1,859,748	42	60,304
CLOTHING & SHOE STORES	4481, 4482	75	1,428,062	40	59,928
JEWELRY & LUGGAGE STORES	4483	13	431,686	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	859,037	43	118,275
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	714,202	28	46,642
BOOK/PERIODICAL/MUSIC STORE	4512	27	144,835	15	71,633
GENERAL MERCHANDISE STORES	452	17	25,799,287	7	60,474
DEPARTMENT STORES	4521	6	6,435,102	4	38,234
GENERAL MERCHANDISE STORES	4529	11	19,364,186	3	22,240
E-COMMERCE & MAIL ORDER	4541	118	553,136	77	156,792
MISCELLANEOUS RETAILERS	453, 4542, 4543	379	4,639,058	169	607,790
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>65,219</u>	<u>8</u>	<u>81,249</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>353,711</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>60,996</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>461</u>	<u>13,991,484</u>	<u>95</u>	<u>3,545,513</u>
CONSTRUCTION OF BUILDINGS	236	101	3,834,781	20	539,405
HEAVY CONSTRUCTION & HIGHWAYS	237	36	4,411,615	6	1,991,475
SPECIAL TRADE CONTRACTORS	238	324	5,745,088	69	1,014,632
<u>MANUFACTURING</u>	<u>31-33</u>	<u>172</u>	<u>1,628,641</u>	<u>71</u>	<u>502,899</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>612</u>	<u>11,081,464</u>	<u>274</u>	<u>1,748,966</u>
DURABLE GOODS	423	420	8,600,440	192	1,349,842
NONDURABLE GOODS	424	185	2,470,617	81	393,353
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,407	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>794,541</u>	<u>3</u>	<u>5,232</u>
<u>INFORMATION</u>	<u>51</u>	<u>165</u>	<u>5,190,151</u>	<u>107</u>	<u>816,576</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>321,482</u>	<u>15</u>	<u>22,395</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>113</u>	<u>1,888,159</u>	<u>33</u>	<u>187,218</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>148</u>	<u>2,254,955</u>	<u>49</u>	<u>109,384</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>222</u>	<u>1,450,517</u>	<u>65</u>	<u>119,721</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>1,914,384</u>	<u>6</u>	<u>42,299</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>72</u>	<u>8,183,743</u>	<u>25</u>	<u>1,116,620</u>
ACCOMMODATIONS	721	8	588,630	12	518,851
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	7,595,113	13	597,769
<u>OTHER SERVICES</u>	<u>81</u>	<u>119</u>	<u>1,952,488</u>	<u>31</u>	<u>275,003</u>
REPAIR & MAINTENANCE	811	80	1,385,484	19	225,511
PERSONAL SERVICE	812	32	533,079	7	29,240
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	33,926	5	20,253
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>21,451</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,217</b>	<b>\$107,931,579</b>	<b>1,312</b>	<b>\$13,463,991</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,481</u>	<u>\$103,387,039</u>	<u>240</u>	<u>\$1,970,752</u>
MOTOR VEHICLES & PARTS	441	117	34,974,963	7	566,714
NEW & USED AUTO DEALERS	4411	25	22,770,649	4	506,967
RV, BOAT, MOTORCYCLE DEALERS	4412	21	5,789,106	D	D
AUTOMOTIVE PARTS & TIRE	4413	71	6,415,208	D	D
FURNITURE & HOME FURNISHING	442	47	1,675,071	7	3,193
ELECTRONICS & APPLIANCES	443	126	2,123,511	19	17,400
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	906,527	9	12,221
COMPUTERS & SOFTWARE	44312	80	1,201,848	8	4,092
CAMERA & PHOTO SUPPLIES	44313	3	15,136	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	14,747,237	21	646,350
BUILDING MATERIALS	4441	73	12,796,518	18	566,100
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,950,719	3	80,250
FOOD & BEVERAGE STORES	445	61	6,895,522	4	306,324
GROCERY & CONVENIENCE STORES	4451	24	6,537,235	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	358,287	3	603
DRUG/HEALTH STORES	446	80	3,169,723	12	71,161
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	5,792,063	D	D
APPAREL & ACCESSORIES	448	103	1,312,824	21	11,328
CLOTHING & SHOE STORES	4481, 4482	91	1,234,011	19	10,759
JEWELRY & LUGGAGE STORES	4483	12	78,813	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	1,968,148	16	23,133
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	986,679	12	22,584
BOOK/PERIODICAL/MUSIC STORE	4512	38	981,469	4	550
GENERAL MERCHANDISE STORES	452	15	16,103,020	4	19,143
DEPARTMENT STORES	4521	4	699,778	3	16,299
GENERAL MERCHANDISE STORES	4529	11	15,403,242	D	D
E-COMMERCE & MAIL ORDER	4541	134	928,439	41	40,892
MISCELLANEOUS RETAILERS	453, 4542, 4543	570	13,696,518	87	186,048
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>2,107,627</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>643,635</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>33,435</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>791</u>	<u>46,446,643</u>	<u>60</u>	<u>611,587</u>
CONSTRUCTION OF BUILDINGS	236	149	16,916,085	10	106,029
HEAVY CONSTRUCTION & HIGHWAYS	237	55	5,958,741	3	77,928
SPECIAL TRADE CONTRACTORS	238	587	23,571,817	47	427,630
<u>MANUFACTURING</u>	<u>31-33</u>	<u>309</u>	<u>6,576,414</u>	<u>33</u>	<u>103,705</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,003</u>	<u>34,807,646</u>	<u>155</u>	<u>845,556</u>
DURABLE GOODS	423	717	27,594,554	110	476,772
NONDURABLE GOODS	424	273	7,035,355	44	367,412
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	177,737	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>2,599,280</u>	<u>3</u>	<u>15,686</u>
<u>INFORMATION</u>	<u>51</u>	<u>233</u>	<u>10,177,027</u>	<u>56</u>	<u>250,409</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,288,121</u>	<u>10</u>	<u>14,967</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>203</u>	<u>9,372,376</u>	<u>31</u>	<u>214,134</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>224</u>	<u>1,995,754</u>	<u>33</u>	<u>40,789</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>354</u>	<u>4,827,232</u>	<u>28</u>	<u>64,597</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>26</u>	<u>1,138,516</u>	<u>0</u>	<u>0</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>136</u>	<u>18,646,715</u>	<u>5</u>	<u>72,907</u>
ACCOMMODATIONS	721	16	4,123,855	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	14,522,860	4	61,227
<u>OTHER SERVICES</u>	<u>81</u>	<u>227</u>	<u>13,829,549</u>	<u>19</u>	<u>103,380</u>
REPAIR & MAINTENANCE	811	169	12,240,698	12	85,203
PERSONAL SERVICE	812	47	1,499,674	6	18,139
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	89,177	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>166,120</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,132</b>	<b>\$258,043,128</b>	<b>679</b>	<b>\$4,433,324</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,759</u>	<u>\$138,325,596</u>	<u>1,672</u>	<u>\$88,660,872</u>
MOTOR VEHICLES & PARTS	441	136	25,660,517	107	16,457,511
NEW & USED AUTO DEALERS	4411	34	17,016,824	31	11,732,600
RV, BOAT, MOTORCYCLE DEALERS	4412	29	2,414,614	19	347,283
AUTOMOTIVE PARTS & TIRE	4413	73	6,229,079	57	4,377,628
FURNITURE & HOME FURNISHING	442	68	2,221,867	63	1,815,659
ELECTRONICS & APPLIANCES	443	148	5,670,936	138	1,973,623
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	2,499,896	42	860,871
COMPUTERS & SOFTWARE	44312	87	3,164,890	92	1,108,535
CAMERA & PHOTO SUPPLIES	44313	D	D	4	4,217
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	22,994,420	129	14,896,115
BUILDING MATERIALS	4441	92	17,934,796	93	13,582,741
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	5,059,624	36	1,313,374
FOOD & BEVERAGE STORES	445	67	9,614,968	84	11,467,546
GROCERY & CONVENIENCE STORES	4451	30	9,335,884	53	10,985,771
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	279,084	31	481,775
DRUG/HEALTH STORES	446	106	1,972,770	83	2,820,994
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	10,469,244	34	8,282,645
APPAREL & ACCESSORIES	448	113	3,087,620	99	1,699,420
CLOTHING & SHOE STORES	4481, 4482	99	2,733,043	80	1,316,931
JEWELRY & LUGGAGE STORES	4483	14	354,577	19	382,489
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	119	1,973,558	126	1,729,775
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	1,191,607	86	1,205,197
BOOK/PERIODICAL/MUSIC STORE	4512	41	781,951	40	524,578
GENERAL MERCHANDISE STORES	452	15	22,504,081	26	17,625,647
DEPARTMENT STORES	4521	4	429,400	5	4,180,430
GENERAL MERCHANDISE STORES	4529	11	22,074,681	21	13,445,217
E-COMMERCE & MAIL ORDER	4541	148	1,335,997	142	1,219,433
MISCELLANEOUS RETAILERS	453, 4542, 4543	670	30,819,618	641	8,672,504
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>964,450</u>	<u>29</u>	<u>616,163</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>47,374</u>	<u>6</u>	<u>1,288,442</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>711,315</u>	<u>7</u>	<u>10,513</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>813</u>	<u>47,646,686</u>	<u>663</u>	<u>36,179,519</u>
CONSTRUCTION OF BUILDINGS	236	178	15,914,287	175	10,309,730
HEAVY CONSTRUCTION & HIGHWAYS	237	62	12,150,939	49	11,366,445
SPECIAL TRADE CONTRACTORS	238	573	19,581,461	439	14,503,345
<u>MANUFACTURING</u>	<u>31-33</u>	<u>390</u>	<u>7,501,695</u>	<u>353</u>	<u>4,405,507</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,205</u>	<u>42,314,545</u>	<u>1,028</u>	<u>13,780,953</u>
DURABLE GOODS	423	838	28,203,290	727	10,592,656
NONDURABLE GOODS	424	356	14,007,368	291	3,133,175
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	103,886	10	55,122
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>1,031,876</u>	<u>32</u>	<u>1,389,868</u>
<u>INFORMATION</u>	<u>51</u>	<u>258</u>	<u>12,687,462</u>	<u>250</u>	<u>10,174,599</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>1,663,253</u>	<u>72</u>	<u>953,195</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>208</u>	<u>7,128,526</u>	<u>194</u>	<u>3,376,570</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>276</u>	<u>5,801,341</u>	<u>228</u>	<u>2,733,288</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>374</u>	<u>6,407,231</u>	<u>329</u>	<u>2,314,964</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>40</u>	<u>2,691,078</u>	<u>50</u>	<u>1,300,612</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>234</u>	<u>29,262,406</u>	<u>291</u>	<u>25,018,562</u>
ACCOMMODATIONS	721	53	6,614,689	95	6,728,609
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	181	22,647,716	196	18,289,953
<u>OTHER SERVICES</u>	<u>81</u>	<u>313</u>	<u>9,686,815</u>	<u>251</u>	<u>6,502,113</u>
REPAIR & MAINTENANCE	811	218	7,961,322	169	4,210,500
PERSONAL SERVICE	812	69	1,393,202	57	915,499
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	332,291	25	1,376,114
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>36,450</u>	<u>5</u>	<u>20,226</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,030</b>	<b>\$313,908,098</b>	<b>5,460</b>	<b>\$198,725,963</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,810</u>	<u>\$74,005,067</u>	<u>1,305</u>	<u>\$29,770,292</u>
MOTOR VEHICLES & PARTS	441	104	7,733,435	72	2,564,336
NEW & USED AUTO DEALERS	4411	17	3,380,396	9	314,542
RV, BOAT, MOTORCYCLE DEALERS	4412	30	1,332,780	32	1,090,411
AUTOMOTIVE PARTS & TIRE	4413	57	3,020,259	31	1,159,383
FURNITURE & HOME FURNISHING	442	110	3,848,699	67	1,562,435
ELECTRONICS & APPLIANCES	443	150	3,512,246	88	1,270,702
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	2,210,199	34	494,440
COMPUTERS & SOFTWARE	44312	88	1,171,279	52	774,794
CAMERA & PHOTO SUPPLIES	44313	3	130,768	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	15,891,127	97	5,573,096
BUILDING MATERIALS	4441	122	14,646,706	69	4,664,479
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	1,244,421	28	908,617
FOOD & BEVERAGE STORES	445	66	8,002,548	39	3,847,304
GROCERY & CONVENIENCE STORES	4451	15	7,354,591	9	3,687,090
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	647,958	30	160,214
DRUG/HEALTH STORES	446	101	2,300,882	76	1,136,436
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,407,146	9	2,180,867
APPAREL & ACCESSORIES	448	108	1,848,504	95	883,768
CLOTHING & SHOE STORES	4481, 4482	94	1,198,777	84	781,664
JEWELRY & LUGGAGE STORES	4483	14	649,728	11	102,103
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	130	1,410,878	109	1,052,092
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	1,088,576	72	780,674
BOOK/PERIODICAL/MUSIC STORE	4512	45	322,302	37	271,418
GENERAL MERCHANDISE STORES	452	20	13,274,869	18	2,795,728
DEPARTMENT STORES	4521	5	749,983	4	360,531
GENERAL MERCHANDISE STORES	4529	15	12,524,886	14	2,435,197
E-COMMERCE & MAIL ORDER	4541	165	2,180,384	139	968,649
MISCELLANEOUS RETAILERS	453, 4542, 4543	678	10,594,347	496	5,934,880
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>158,280</u>	<u>16</u>	<u>82,174</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>245,952</u>	<u>4</u>	<u>216,086</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>704,125</u>	<u>5</u>	<u>20,267</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,193</u>	<u>36,512,667</u>	<u>556</u>	<u>12,963,605</u>
CONSTRUCTION OF BUILDINGS	236	325	22,348,987	156	6,834,383
HEAVY CONSTRUCTION & HIGHWAYS	237	42	1,967,556	27	1,233,841
SPECIAL TRADE CONTRACTORS	238	826	12,196,123	373	4,895,381
<u>MANUFACTURING</u>	<u>31-33</u>	<u>385</u>	<u>3,958,754</u>	<u>283</u>	<u>5,675,847</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>992</u>	<u>14,423,304</u>	<u>747</u>	<u>5,008,823</u>
DURABLE GOODS	423	667	7,352,195	511	3,565,515
NONDURABLE GOODS	424	311	7,023,626	227	1,424,695
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	47,484	9	18,613
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>327,614</u>	<u>18</u>	<u>242,753</u>
<u>INFORMATION</u>	<u>51</u>	<u>257</u>	<u>10,675,204</u>	<u>193</u>	<u>4,307,420</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>896,023</u>	<u>50</u>	<u>481,070</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>183</u>	<u>2,604,034</u>	<u>135</u>	<u>965,660</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>286</u>	<u>2,973,583</u>	<u>169</u>	<u>1,243,002</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>488</u>	<u>6,617,144</u>	<u>283</u>	<u>1,868,342</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>63</u>	<u>2,702,697</u>	<u>26</u>	<u>1,436,372</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>204</u>	<u>18,960,948</u>	<u>154</u>	<u>11,786,278</u>
ACCOMMODATIONS	721	66	2,787,186	44	2,922,248
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	16,173,763	110	8,864,031
<u>OTHER SERVICES</u>	<u>81</u>	<u>298</u>	<u>4,996,026</u>	<u>178</u>	<u>3,840,248</u>
REPAIR & MAINTENANCE	811	207	3,523,289	112	3,264,710
PERSONAL SERVICE	812	71	1,064,185	48	416,513
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	408,552	18	159,025
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>51,832</u>	<u>5</u>	<u>27,935</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,304</b>	<b>\$180,813,253</b>	<b>4,127</b>	<b>\$79,936,172</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,982</u>	<u>\$3,837,640,538</u>	<u>3,070</u>	<u>398,770,986</u>
MOTOR VEHICLES & PARTS	441	705	750,886,722	188	83,805,712
NEW & USED AUTO DEALERS	4411	308	616,289,250	51	63,955,641
RV, BOAT, MOTORCYCLE DEALERS	4412	147	58,939,406	46	8,370,913
AUTOMOTIVE PARTS & TIRE	4413	250	75,658,065	91	11,479,159
FURNITURE & HOME FURNISHING	442	594	188,358,905	165	12,123,004
ELECTRONICS & APPLIANCES	443	867	340,268,132	273	17,866,316
APPLIANCES, TV & OTHER ELECTRONICS	44311	266	130,422,905	83	10,436,302
COMPUTERS & SOFTWARE	44312	589	199,938,417	186	7,407,229
CAMERA & PHOTO SUPPLIES	44313	12	9,906,809	4	22,784
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	688	322,852,251	235	59,900,083
BUILDING MATERIALS	4441	513	299,239,657	163	51,336,730
LAWN & GARDEN SUPPLIES & EQUIP.	4442	175	23,612,594	72	8,563,352
FOOD & BEVERAGE STORES	445	1,036	271,508,143	169	31,561,229
GROCERY & CONVENIENCE STORES	4451	645	248,326,454	72	30,906,492
OTHER FOOD & BEVERAGE STORES	4452, 4453	391	23,181,690	97	654,737
DRUG/HEALTH STORES	446	486	137,251,803	167	10,646,674
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	341	80,283,862	54	11,396,161
APPAREL & ACCESSORIES	448	939	369,626,143	214	17,966,704
CLOTHING & SHOE STORES	4481, 4482	711	333,375,630	172	15,503,706
JEWELRY & LUGGAGE STORES	4483	228	36,250,513	42	2,462,998
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	737	186,832,348	223	16,078,496
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	493	140,923,930	150	11,868,121
BOOK/PERIODICAL/MUSIC STORE	4512	244	45,908,418	73	4,210,375
GENERAL MERCHANDISE STORES	452	80	630,059,167	30	93,575,866
DEPARTMENT STORES	4521	11	232,938,604	7	25,049,141
GENERAL MERCHANDISE STORES	4529	69	397,120,562	23	68,526,726
E-COMMERCE & MAIL ORDER	4541	431	78,936,840	217	6,594,974
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,078	480,776,223	1,135	37,255,767
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>130</u>	<u>11,586,335</u>	<u>33</u>	<u>568,342</u>
<u>MINING</u>	<u>21</u>	<u>26</u>	<u>3,324,600</u>	<u>8</u>	<u>952,197</u>
<u>UTILITIES</u>	<u>22</u>	<u>46</u>	<u>4,062,847</u>	<u>18</u>	<u>598,475</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,293</u>	<u>1,537,857,770</u>	<u>2,188</u>	<u>96,338,886</u>
CONSTRUCTION OF BUILDINGS	236	3,985	907,745,249	655	48,437,865
HEAVY CONSTRUCTION & HIGHWAYS	237	333	153,644,257	85	11,167,598
SPECIAL TRADE CONTRACTORS	238	6,975	476,468,264	1,448	36,733,422
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,647</u>	<u>199,108,985</u>	<u>742</u>	<u>10,859,984</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,179</u>	<u>743,046,418</u>	<u>1,696</u>	<u>42,430,464</u>
DURABLE GOODS	423	2,843	626,980,254	1,165	31,243,028
NONDURABLE GOODS	424	1,264	111,972,294	504	11,104,504
ELECTRONIC MARKETS, AGENTS & BROKERS	425	72	4,093,871	27	82,933
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>386</u>	<u>51,778,590</u>	<u>48</u>	<u>1,377,588</u>
<u>INFORMATION</u>	<u>51</u>	<u>963</u>	<u>520,880,008</u>	<u>379</u>	<u>39,463,588</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>259</u>	<u>76,056,667</u>	<u>105</u>	<u>3,714,405</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,158</u>	<u>275,299,698</u>	<u>316</u>	<u>13,951,914</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>3,079</u>	<u>278,155,479</u>	<u>570</u>	<u>9,078,303</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>4,883</u>	<u>277,256,533</u>	<u>959</u>	<u>19,129,171</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>794</u>	<u>119,623,206</u>	<u>96</u>	<u>7,169,390</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>4,976</u>	<u>1,261,915,932</u>	<u>517</u>	<u>75,899,218</u>
ACCOMMODATIONS	721	327	290,843,064	47	6,071,749
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,649	971,072,867	470	69,827,469
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,225</u>	<u>318,922,331</u>	<u>689</u>	<u>23,867,583</u>
REPAIR & MAINTENANCE	811	2,486	194,238,756	470	18,296,466
PERSONAL SERVICE	812	1,564	117,772,373	180	5,198,264
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	175	6,911,202	39	372,853
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>34</u>	<u>4,208,294</u>	<u>13</u>	<u>1,161,390</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>50,065</b>	<b>\$9,520,790,590</b>	<b>11,447</b>	<b>745,331,884</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,420</u>	<u>\$57,010,357</u>	<u>850</u>	<u>\$11,756,960</u>
MOTOR VEHICLES & PARTS	441	81	10,337,709	51	1,448,829
NEW & USED AUTO DEALERS	4411	14	5,175,944	10	185,135
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,370,963	7	4,420
AUTOMOTIVE PARTS & TIRE	4413	41	2,790,802	34	1,259,274
FURNITURE & HOME FURNISHING	442	53	2,100,441	24	105,979
ELECTRONICS & APPLIANCES	443	117	1,877,376	72	396,654
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	1,081,275	25	171,961
COMPUTERS & SOFTWARE	44312	75	783,315	46	224,474
CAMERA & PHOTO SUPPLIES	44313	6	12,786	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	8,521,019	63	1,381,745
BUILDING MATERIALS	4441	86	5,155,224	50	1,317,504
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	3,365,795	13	64,241
FOOD & BEVERAGE STORES	445	52	6,492,620	32	2,055,790
GROCERY & CONVENIENCE STORES	4451	15	5,956,285	12	2,014,337
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	536,335	20	41,453
DRUG/HEALTH STORES	446	73	765,665	52	598,650
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	5,040,736	14	2,527,202
APPAREL & ACCESSORIES	448	96	1,133,064	62	99,541
CLOTHING & SHOE STORES	4481, 4482	81	907,452	58	78,422
JEWELRY & LUGGAGE STORES	4483	15	225,612	4	21,120
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	1,447,240	61	214,497
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	1,291,066	38	151,941
BOOK/PERIODICAL/MUSIC STORE	4512	35	156,175	23	62,556
GENERAL MERCHANDISE STORES	452	17	10,611,953	7	206,306
DEPARTMENT STORES	4521	4	190,384	4	91,321
GENERAL MERCHANDISE STORES	4529	13	10,421,570	3	114,985
E-COMMERCE & MAIL ORDER	4541	142	1,053,413	106	420,323
MISCELLANEOUS RETAILERS	453, 4542, 4543	535	7,629,120	306	2,301,445
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>408,855</u>	<u>20</u>	<u>385,441</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>23,125</u>	<u>4</u>	<u>58,274</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>67,853</u>	<u>4</u>	<u>18,544</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>672</u>	<u>31,744,619</u>	<u>365</u>	<u>11,793,063</u>
CONSTRUCTION OF BUILDINGS	236	161	14,219,954	88	3,176,013
HEAVY CONSTRUCTION & HIGHWAYS	237	40	8,050,990	27	2,576,921
SPECIAL TRADE CONTRACTORS	238	471	9,473,676	250	6,040,128
<u>MANUFACTURING</u>	<u>31-33</u>	<u>270</u>	<u>3,894,228</u>	<u>159</u>	<u>2,349,778</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>864</u>	<u>10,762,103</u>	<u>609</u>	<u>8,678,852</u>
DURABLE GOODS	423	599	7,419,674	436	6,069,919
NONDURABLE GOODS	424	256	3,298,439	169	2,597,606
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	43,989	4	11,327
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>976,378</u>	<u>19</u>	<u>471,003</u>
<u>INFORMATION</u>	<u>51</u>	<u>221</u>	<u>6,150,551</u>	<u>152</u>	<u>3,606,582</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,143,328</u>	<u>37</u>	<u>376,661</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>168</u>	<u>4,051,595</u>	<u>108</u>	<u>1,970,815</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>208</u>	<u>1,450,644</u>	<u>98</u>	<u>823,563</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>304</u>	<u>4,670,826</u>	<u>143</u>	<u>1,080,417</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>45</u>	<u>1,438,619</u>	<u>12</u>	<u>516,026</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>165</u>	<u>22,515,104</u>	<u>66</u>	<u>3,139,509</u>
ACCOMMODATIONS	721	39	6,152,052	19	702,425
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	126	16,363,052	47	2,437,084
<u>OTHER SERVICES</u>	<u>81</u>	<u>178</u>	<u>3,933,686</u>	<u>104</u>	<u>1,330,881</u>
REPAIR & MAINTENANCE	811	113	3,143,175	71	1,044,297
PERSONAL SERVICE	812	54	635,483	27	201,927
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	155,028	6	84,657
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>27,578</u>	<u>4</u>	<u>75,252</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,651</b>	<b>\$150,269,450</b>	<b>2,754</b>	<b>\$48,431,621</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,832</u>	<u>\$116,660,405</u>	<u>732</u>	<u>\$6,855,494</u>
MOTOR VEHICLES & PARTS	441	124	24,564,681	45	1,476,346
NEW & USED AUTO DEALERS	4411	33	14,866,437	10	605,077
RV, BOAT, MOTORCYCLE DEALERS	4412	22	4,134,380	10	218,786
AUTOMOTIVE PARTS & TIRE	4413	69	5,563,864	25	652,483
FURNITURE & HOME FURNISHING	442	68	2,335,847	26	229,283
ELECTRONICS & APPLIANCES	443	159	2,731,946	50	198,743
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	1,292,634	17	121,100
COMPUTERS & SOFTWARE	44312	96	1,408,583	32	77,193
CAMERA & PHOTO SUPPLIES	44313	5	30,729	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	15,397,640	63	1,619,383
BUILDING MATERIALS	4441	113	13,020,450	47	1,198,567
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	2,377,190	16	420,816
FOOD & BEVERAGE STORES	445	71	10,459,191	19	1,159,723
GROCERY & CONVENIENCE STORES	4451	40	10,316,016	7	1,145,351
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	143,176	12	14,372
DRUG/HEALTH STORES	446	105	3,591,093	49	434,974
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	8,544,625	12	297,025
APPAREL & ACCESSORIES	448	118	8,173,764	55	86,569
CLOTHING & SHOE STORES	4481, 4482	102	6,051,235	51	85,382
JEWELRY & LUGGAGE STORES	4483	16	2,122,529	4	1,188
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	3,246,621	56	131,707
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	3,094,565	36	112,315
BOOK/PERIODICAL/MUSIC STORE	4512	44	152,056	20	19,392
GENERAL MERCHANDISE STORES	452	23	23,770,834	8	124,231
DEPARTMENT STORES	4521	5	4,167,775	4	91,320
GENERAL MERCHANDISE STORES	4529	18	19,603,058	4	32,911
E-COMMERCE & MAIL ORDER	4541	156	1,163,272	93	182,832
MISCELLANEOUS RETAILERS	453, 4542, 4543	682	12,680,891	256	914,679
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>1,048,411</u>	<u>8</u>	<u>79,846</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>289,754</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>3,004,839</u>	<u>7</u>	<u>26,471</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>911</u>	<u>32,457,693</u>	<u>237</u>	<u>4,403,993</u>
CONSTRUCTION OF BUILDINGS	236	206	11,080,465	50	1,592,089
HEAVY CONSTRUCTION & HIGHWAYS	237	60	11,316,856	18	671,885
SPECIAL TRADE CONTRACTORS	238	645	10,060,371	169	2,140,019
<u>MANUFACTURING</u>	<u>31-33</u>	<u>405</u>	<u>7,573,900</u>	<u>112</u>	<u>465,575</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,188</u>	<u>29,823,875</u>	<u>405</u>	<u>3,142,710</u>
DURABLE GOODS	423	868	25,042,892	283	1,685,063
NONDURABLE GOODS	424	308	4,712,633	119	1,450,167
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	68,351	3	7,480
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>1,143,785</u>	<u>8</u>	<u>114,523</u>
<u>INFORMATION</u>	<u>51</u>	<u>254</u>	<u>12,202,514</u>	<u>115</u>	<u>1,603,172</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>823,344</u>	<u>30</u>	<u>69,558</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>202</u>	<u>4,160,975</u>	<u>65</u>	<u>351,416</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>262</u>	<u>3,603,681</u>	<u>80</u>	<u>267,701</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>391</u>	<u>3,282,259</u>	<u>124</u>	<u>458,532</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>41</u>	<u>2,846,484</u>	<u>8</u>	<u>154,185</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>229</u>	<u>23,010,063</u>	<u>40</u>	<u>1,131,919</u>
ACCOMMODATIONS	721	40	2,592,778	11	164,232
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	189	20,417,285	29	967,687
<u>OTHER SERVICES</u>	<u>81</u>	<u>338</u>	<u>8,857,067</u>	<u>67</u>	<u>1,624,677</u>
REPAIR & MAINTENANCE	811	250	7,256,604	49	1,477,289
PERSONAL SERVICE	812	63	1,142,645	15	147,183
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	457,818	3	206
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>54,869</u>	<u>4</u>	<u>11,737</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,227</b>	<b>\$250,843,917</b>	<b>2,044</b>	<b>\$20,810,467</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,450</u>	<u>\$52,705,446</u>	<u>1,288</u>	<u>\$57,881,385</u>
MOTOR VEHICLES & PARTS	441	93	7,299,570	97	9,224,417
NEW & USED AUTO DEALERS	4411	19	4,115,425	33	5,713,084
RV, BOAT, MOTORCYCLE DEALERS	4412	20	185,102	21	491,930
AUTOMOTIVE PARTS & TIRE	4413	54	2,999,043	43	3,019,402
FURNITURE & HOME FURNISHING	442	73	1,229,021	40	766,690
ELECTRONICS & APPLIANCES	443	110	1,318,868	80	1,405,596
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	841,045	32	716,576
COMPUTERS & SOFTWARE	44312	61	477,463	44	685,318
CAMERA & PHOTO SUPPLIES	44313	D	D	4	3,702
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	151	8,425,719	109	12,507,159
BUILDING MATERIALS	4441	118	6,864,484	79	10,984,701
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	1,561,234	30	1,522,458
FOOD & BEVERAGE STORES	445	46	5,059,193	46	7,049,079
GROCERY & CONVENIENCE STORES	4451	21	4,947,728	22	6,918,433
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	111,465	24	130,646
DRUG/HEALTH STORES	446	72	852,808	79	1,198,124
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	3,951,390	31	3,657,589
APPAREL & ACCESSORIES	448	90	380,609	93	1,362,368
CLOTHING & SHOE STORES	4481, 4482	78	302,618	80	1,256,623
JEWELRY & LUGGAGE STORES	4483	12	77,991	13	105,745
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	638,200	105	1,243,256
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	451,722	69	1,051,598
BOOK/PERIODICAL/MUSIC STORE	4512	37	186,479	36	191,658
GENERAL MERCHANDISE STORES	452	19	16,975,203	18	13,838,572
DEPARTMENT STORES	4521	4	468,266	5	1,047,826
GENERAL MERCHANDISE STORES	4529	15	16,506,938	13	12,790,746
E-COMMERCE & MAIL ORDER	4541	141	974,930	132	860,765
MISCELLANEOUS RETAILERS	453, 4542, 4543	527	5,599,936	458	4,767,773
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>142,602</u>	<u>27</u>	<u>508,908</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>147,424</u>	<u>6</u>	<u>324,620</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>46,987</u>	<u>10</u>	<u>957,142</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>889</u>	<u>27,026,327</u>	<u>475</u>	<u>16,527,233</u>
CONSTRUCTION OF BUILDINGS	236	240	13,946,289	138	8,525,981
HEAVY CONSTRUCTION & HIGHWAYS	237	48	3,892,206	30	1,449,208
SPECIAL TRADE CONTRACTORS	238	601	9,187,831	307	6,552,043
<u>MANUFACTURING</u>	<u>31-33</u>	<u>305</u>	<u>2,608,357</u>	<u>250</u>	<u>2,169,261</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>842</u>	<u>6,652,760</u>	<u>804</u>	<u>11,475,762</u>
DURABLE GOODS	423	583	5,198,913	563	8,007,978
NONDURABLE GOODS	424	252	1,415,179	233	3,438,817
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	38,668	8	28,968
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>744,075</u>	<u>23</u>	<u>817,274</u>
<u>INFORMATION</u>	<u>51</u>	<u>200</u>	<u>7,169,336</u>	<u>188</u>	<u>5,470,921</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>884,419</u>	<u>51</u>	<u>634,019</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>157</u>	<u>1,899,423</u>	<u>128</u>	<u>1,711,521</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>200</u>	<u>1,089,952</u>	<u>179</u>	<u>2,146,529</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>370</u>	<u>3,611,253</u>	<u>234</u>	<u>1,532,892</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>31</u>	<u>1,215,383</u>	<u>27</u>	<u>825,810</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>131</u>	<u>11,962,629</u>	<u>164</u>	<u>12,380,358</u>
ACCOMMODATIONS	721	22	2,519,296	54	4,412,891
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	9,443,333	110	7,967,467
<u>OTHER SERVICES</u>	<u>81</u>	<u>217</u>	<u>3,896,202</u>	<u>197</u>	<u>4,594,458</u>
REPAIR & MAINTENANCE	811	156	3,151,778	144	3,870,598
PERSONAL SERVICE	812	46	608,894	37	515,080
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	135,531	16	208,781
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>46,663</u>	<u>4</u>	<u>16,364</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,901</b>	<b>\$121,849,239</b>	<b>4,055</b>	<b>\$119,974,456</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>936</b>	<b>\$15,935,879</b>	<b>734</b>	<b>\$7,797,970</b>
MOTOR VEHICLES & PARTS	441	41	883,284	39	1,053,705
NEW & USED AUTO DEALERS	4411	5	149,432	10	622,004
RV, BOAT, MOTORCYCLE DEALERS	4412	7	5,454	9	32,128
AUTOMOTIVE PARTS & TIRE	4413	29	728,398	20	399,573
FURNITURE & HOME FURNISHING	442	32	324,753	33	188,481
ELECTRONICS & APPLIANCES	443	78	535,940	65	388,960
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	164,341	27	241,914
COMPUTERS & SOFTWARE	44312	53	371,579	38	147,046
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	3,802,173	55	775,249
BUILDING MATERIALS	4441	52	3,481,443	40	698,455
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	320,730	15	76,793
FOOD & BEVERAGE STORES	445	40	3,194,493	17	2,077,718
GROCERY & CONVENIENCE STORES	4451	22	3,007,773	6	2,006,825
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	186,720	11	70,893
DRUG/HEALTH STORES	446	55	425,811	36	79,534
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,840,219	13	579,765
APPAREL & ACCESSORIES	448	67	203,898	56	43,442
CLOTHING & SHOE STORES	4481, 4482	60	167,702	53	42,708
JEWELRY & LUGGAGE STORES	4483	7	36,196	3	734
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	314,689	56	110,059
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	182,318	32	79,663
BOOK/PERIODICAL/MUSIC STORE	4512	31	132,371	24	30,396
GENERAL MERCHANDISE STORES	452	8	1,266,892	10	162,576
DEPARTMENT STORES	4521	4	117,968	4	90,302
GENERAL MERCHANDISE STORES	4529	4	1,148,924	6	72,273
E-COMMERCE & MAIL ORDER	4541	110	391,275	91	188,708
MISCELLANEOUS RETAILERS	453, 4542, 4543	359	2,752,454	263	2,149,773
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>550,825</b>	<b>12</b>	<b>116,596</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>327,888</b>	<b>4</b>	<b>200,409</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>11,911</b>	<b>5</b>	<b>91,485</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>369</b>	<b>8,607,266</b>	<b>233</b>	<b>3,251,379</b>
CONSTRUCTION OF BUILDINGS	236	111	2,893,032	52	1,348,416
HEAVY CONSTRUCTION & HIGHWAYS	237	13	1,029,690	18	533,074
SPECIAL TRADE CONTRACTORS	238	245	4,684,545	163	1,369,888
<b>MANUFACTURING</b>	<b>31-33</b>	<b>173</b>	<b>1,124,425</b>	<b>106</b>	<b>722,699</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>549</b>	<b>3,170,102</b>	<b>416</b>	<b>2,600,371</b>
DURABLE GOODS	423	383	2,530,995	299	2,113,702
NONDURABLE GOODS	424	159	586,707	114	480,169
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	52,400	3	6,500
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>12</b>	<b>553,919</b>	<b>5</b>	<b>111,634</b>
<b>INFORMATION</b>	<b>51</b>	<b>154</b>	<b>2,785,044</b>	<b>124</b>	<b>1,609,630</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>33</b>	<b>589,427</b>	<b>22</b>	<b>144,476</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>85</b>	<b>604,520</b>	<b>71</b>	<b>440,307</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>96</b>	<b>346,262</b>	<b>86</b>	<b>428,250</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>153</b>	<b>958,828</b>	<b>139</b>	<b>528,220</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>29</b>	<b>642,951</b>	<b>4</b>	<b>34,716</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>148</b>	<b>8,481,127</b>	<b>37</b>	<b>1,683,269</b>
ACCOMMODATIONS	721	67	3,465,587	12	197,529
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	5,015,541	25	1,485,740
<b>OTHER SERVICES</b>	<b>81</b>	<b>100</b>	<b>1,740,663</b>	<b>59</b>	<b>562,061</b>
REPAIR & MAINTENANCE	811	65	1,282,336	36	327,172
PERSONAL SERVICE	812	26	179,133	16	90,838
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	279,194	7	144,051
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>27,543</b>	<b>6</b>	<b>31,889</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,861</b>	<b>\$46,458,582</b>	<b>2,063</b>	<b>\$20,355,359</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,645</u>	<u>\$1,289,480,888</u>	<u>1,121</u>	<u>\$24,944,488</u>
MOTOR VEHICLES & PARTS	441	486	355,437,771	51	2,959,958
NEW & USED AUTO DEALERS	4411	189	274,260,669	9	247,780
RV, BOAT, MOTORCYCLE DEALERS	4412	99	40,637,020	20	2,253,499
AUTOMOTIVE PARTS & TIRE	4413	198	40,540,081	22	458,679
FURNITURE & HOME FURNISHING	442	276	39,666,046	51	740,092
ELECTRONICS & APPLIANCES	443	486	66,655,960	88	1,417,273
APPLIANCES, TV & OTHER ELECTRONICS	44311	149	41,149,534	38	968,482
COMPUTERS & SOFTWARE	44312	329	25,437,980	48	447,605
CAMERA & PHOTO SUPPLIES	44313	8	68,445	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	386	132,741,791	89	5,719,814
BUILDING MATERIALS	4441	295	121,495,783	68	5,419,952
LAWN & GARDEN SUPPLIES & EQUIP.	4442	91	11,246,008	21	299,862
FOOD & BEVERAGE STORES	445	385	84,980,930	52	3,831,406
GROCERY & CONVENIENCE STORES	4451	227	80,814,460	13	3,423,411
OTHER FOOD & BEVERAGE STORES	4452, 4453	158	4,166,470	39	407,995
DRUG/HEALTH STORES	446	276	40,025,828	58	680,278
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	189	44,012,692	8	2,002,148
APPAREL & ACCESSORIES	448	348	64,962,798	94	820,907
CLOTHING & SHOE STORES	4481, 4482	270	55,345,580	80	755,805
JEWELRY & LUGGAGE STORES	4483	78	9,617,217	14	65,102
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	379	51,047,615	81	532,893
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	248	41,032,274	46	309,806
BOOK/PERIODICAL/MUSIC STORE	4512	131	10,015,341	35	223,087
GENERAL MERCHANDISE STORES	452	51	266,045,865	9	282,013
DEPARTMENT STORES	4521	10	88,027,120	5	145,948
GENERAL MERCHANDISE STORES	4529	41	178,018,745	4	136,064
E-COMMERCE & MAIL ORDER	4541	280	16,421,646	130	971,909
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,103	127,481,948	410	4,985,798
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>73</u>	<u>1,858,082</u>	<u>18</u>	<u>501,049</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>667,725</u>	<u>3</u>	<u>44,062</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>1,541,391</u>	<u>7</u>	<u>127,712</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,771</u>	<u>421,564,764</u>	<u>503</u>	<u>30,337,033</u>
CONSTRUCTION OF BUILDINGS	236	1,353	227,872,836	181	20,671,081
HEAVY CONSTRUCTION & HIGHWAYS	237	180	68,294,380	19	1,877,456
SPECIAL TRADE CONTRACTORS	238	3,238	125,397,548	303	7,788,496
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,286</u>	<u>49,925,880</u>	<u>225</u>	<u>1,986,789</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,732</u>	<u>156,972,810</u>	<u>588</u>	<u>3,839,865</u>
DURABLE GOODS	423	1,904	128,037,302	400	2,212,712
NONDURABLE GOODS	424	783	27,976,039	182	1,622,209
ELECTRONIC MARKETS, AGENTS & BROKERS	425	45	959,469	6	4,944
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>157</u>	<u>8,859,764</u>	<u>38</u>	<u>1,246,241</u>
<u>INFORMATION</u>	<u>51</u>	<u>547</u>	<u>126,192,685</u>	<u>160</u>	<u>2,792,435</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>182</u>	<u>24,314,784</u>	<u>32</u>	<u>124,564</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>637</u>	<u>64,292,450</u>	<u>111</u>	<u>2,149,834</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,154</u>	<u>28,429,443</u>	<u>145</u>	<u>1,020,402</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,988</u>	<u>58,831,536</u>	<u>194</u>	<u>3,386,256</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>257</u>	<u>26,130,626</u>	<u>29</u>	<u>1,447,516</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,518</u>	<u>258,192,769</u>	<u>152</u>	<u>12,190,757</u>
ACCOMMODATIONS	721	114	21,736,127	84	6,961,606
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,404	236,456,642	68	5,229,151
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,823</u>	<u>92,064,537</u>	<u>127</u>	<u>2,033,525</u>
REPAIR & MAINTENANCE	811	1,235	71,588,027	82	1,612,860
PERSONAL SERVICE	812	516	19,015,940	35	371,945
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	72	1,460,570	10	48,719
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>2,071,177</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>22,841</b>	<b>\$2,611,393,822</b>	<b>3,455</b>	<b>\$88,172,615</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,507</b>	<b>\$264,626,446</b>	<b>562</b>	<b>\$3,968,335</b>
MOTOR VEHICLES & PARTS	441	193	84,560,920	29	292,278
NEW & USED AUTO DEALERS	4411	47	57,622,159	6	78,182
RV, BOAT, MOTORCYCLE DEALERS	4412	57	18,170,459	7	23,894
AUTOMOTIVE PARTS & TIRE	4413	89	8,768,302	16	190,203
FURNITURE & HOME FURNISHING	442	118	4,858,382	20	66,809
ELECTRONICS & APPLIANCES	443	215	9,437,577	42	185,971
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	6,617,368	16	83,960
COMPUTERS & SOFTWARE	44312	133	2,735,278	26	102,011
CAMERA & PHOTO SUPPLIES	44313	5	84,930	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	199	26,992,760	40	483,607
BUILDING MATERIALS	4441	148	23,085,929	31	428,006
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	3,906,831	9	55,600
FOOD & BEVERAGE STORES	445	115	16,894,012	9	560,239
GROCERY & CONVENIENCE STORES	4451	44	15,474,619	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	1,419,393	7	1,518
DRUG/HEALTH STORES	446	138	6,087,395	32	65,875
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	10,322,885	8	906,550
APPAREL & ACCESSORIES	448	175	16,893,102	42	53,834
CLOTHING & SHOE STORES	4481, 4482	142	13,810,268	42	53,834
JEWELRY & LUGGAGE STORES	4483	33	3,082,834	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	182	8,450,739	49	203,958
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	7,856,213	28	103,612
BOOK/PERIODICAL/MUSIC STORE	4512	55	594,526	21	100,346
GENERAL MERCHANDISE STORES	452	27	55,465,931	9	84,875
DEPARTMENT STORES	4521	7	14,904,137	4	38,969
GENERAL MERCHANDISE STORES	4529	20	40,561,793	5	45,905
E-COMMERCE & MAIL ORDER	4541	168	2,585,509	83	172,800
MISCELLANEOUS RETAILERS	453, 4542, 4543	920	22,077,233	199	891,538
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>33</b>	<b>427,534</b>	<b>6</b>	<b>53,016</b>
<b>MINING</b>	<b>21</b>	<b>9</b>	<b>140,996</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>12</b>	<b>151,039</b>	<b>3</b>	<b>23,095</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,365</b>	<b>53,916,305</b>	<b>197</b>	<b>4,515,766</b>
CONSTRUCTION OF BUILDINGS	236	344	27,856,622	52	2,811,790
HEAVY CONSTRUCTION & HIGHWAYS	237	70	5,717,656	12	638,090
SPECIAL TRADE CONTRACTORS	238	951	20,342,027	133	1,065,887
<b>MANUFACTURING</b>	<b>31-33</b>	<b>610</b>	<b>11,542,932</b>	<b>65</b>	<b>214,868</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,521</b>	<b>38,028,468</b>	<b>298</b>	<b>1,010,244</b>
DURABLE GOODS	423	1,075	23,989,761	214	800,994
NONDURABLE GOODS	424	429	13,935,672	78	196,074
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	103,035	6	13,176
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>73</b>	<b>5,841,449</b>	<b>8</b>	<b>84,646</b>
<b>INFORMATION</b>	<b>51</b>	<b>312</b>	<b>18,074,112</b>	<b>105</b>	<b>1,375,691</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>94</b>	<b>2,233,151</b>	<b>24</b>	<b>144,935</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>288</b>	<b>8,955,845</b>	<b>52</b>	<b>323,396</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>422</b>	<b>5,524,228</b>	<b>68</b>	<b>112,697</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>659</b>	<b>9,323,442</b>	<b>91</b>	<b>203,807</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>74</b>	<b>5,140,264</b>	<b>9</b>	<b>58,668</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>367</b>	<b>47,273,285</b>	<b>30</b>	<b>7,244,999</b>
ACCOMMODATIONS	721	61	6,595,204	8	6,086,634
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	306	40,678,080	22	1,158,365
<b>OTHER SERVICES</b>	<b>81</b>	<b>500</b>	<b>14,021,293</b>	<b>46</b>	<b>351,671</b>
REPAIR & MAINTENANCE	811	357	10,802,075	33	227,817
PERSONAL SERVICE	812	107	2,786,198	10	76,412
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	433,020	3	47,442
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>10</b>	<b>98,199</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,856</b>	<b>\$485,318,986</b>	<b>1,568</b>	<b>\$19,710,158</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,525</u>	<u>\$1,220,098,108</u>	<u>4,108</u>	<u>\$841,276,784</u>
MOTOR VEHICLES & PARTS	441	429	280,569,961	333	171,084,954
NEW & USED AUTO DEALERS	4411	159	213,802,335	149	125,365,050
RV, BOAT, MOTORCYCLE DEALERS	4412	93	24,603,316	52	19,698,394
AUTOMOTIVE PARTS & TIRE	4413	177	42,164,311	132	26,021,511
FURNITURE & HOME FURNISHING	442	309	37,863,935	166	27,285,687
ELECTRONICS & APPLIANCES	443	476	63,805,149	390	51,122,152
APPLIANCES, TV & OTHER ELECTRONICS	44311	150	37,155,035	123	35,924,759
COMPUTERS & SOFTWARE	44312	316	26,139,246	262	15,132,872
CAMERA & PHOTO SUPPLIES	44313	10	510,868	5	64,521
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	395	119,542,526	272	109,067,264
BUILDING MATERIALS	4441	295	104,655,319	197	96,711,074
LAWN & GARDEN SUPPLIES & EQUIP.	4442	100	14,887,207	75	12,356,190
FOOD & BEVERAGE STORES	445	360	86,421,471	216	63,093,879
GROCERY & CONVENIENCE STORES	4451	204	83,062,415	95	60,723,791
OTHER FOOD & BEVERAGE STORES	4452, 4453	156	3,359,056	121	2,370,088
DRUG/HEALTH STORES	446	265	40,391,744	233	23,471,192
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	157	31,744,005	94	23,252,923
APPAREL & ACCESSORIES	448	353	123,995,239	258	54,893,541
CLOTHING & SHOE STORES	4481, 4482	277	103,324,322	208	49,071,396
JEWELRY & LUGGAGE STORES	4483	76	20,670,918	50	5,822,145
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	376	48,869,049	313	40,918,708
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	254	42,043,454	208	30,644,308
BOOK/PERIODICAL/MUSIC STORE	4512	122	6,825,595	105	10,274,400
GENERAL MERCHANDISE STORES	452	48	250,778,044	35	185,548,333
DEPARTMENT STORES	4521	9	73,211,866	10	53,454,411
GENERAL MERCHANDISE STORES	4529	39	177,566,178	25	132,093,922
E-COMMERCE & MAIL ORDER	4541	287	16,776,954	233	9,513,237
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,070	119,340,030	1,565	82,024,913
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>81</u>	<u>689,092</u>	<u>38</u>	<u>878,367</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>1,189,473</u>	<u>12</u>	<u>374,404</u>
<u>UTILITIES</u>	<u>22</u>	<u>26</u>	<u>1,495,909</u>	<u>17</u>	<u>1,131,603</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,103</u>	<u>388,512,648</u>	<u>2,358</u>	<u>201,773,891</u>
CONSTRUCTION OF BUILDINGS	236	1,426	215,663,223	686	102,904,136
HEAVY CONSTRUCTION & HIGHWAYS	237	170	59,356,069	103	19,706,503
SPECIAL TRADE CONTRACTORS	238	3,507	113,493,356	1,569	79,163,252
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,343</u>	<u>39,253,194</u>	<u>950</u>	<u>34,366,760</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,652</u>	<u>145,145,707</u>	<u>2,233</u>	<u>126,076,374</u>
DURABLE GOODS	423	1,855	109,987,142	1,583	101,782,948
NONDURABLE GOODS	424	755	34,640,730	616	23,756,155
ELECTRONIC MARKETS, AGENTS & BROKERS	425	42	517,835	34	537,270
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>178</u>	<u>6,837,505</u>	<u>81</u>	<u>6,273,876</u>
<u>INFORMATION</u>	<u>51</u>	<u>518</u>	<u>125,581,599</u>	<u>456</u>	<u>86,684,178</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>165</u>	<u>15,655,472</u>	<u>142</u>	<u>13,232,615</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>592</u>	<u>45,302,149</u>	<u>440</u>	<u>38,658,619</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,159</u>	<u>30,476,655</u>	<u>809</u>	<u>36,539,749</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,137</u>	<u>56,164,462</u>	<u>1,169</u>	<u>46,611,687</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>251</u>	<u>20,555,052</u>	<u>152</u>	<u>10,830,509</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,492</u>	<u>238,520,231</u>	<u>874</u>	<u>191,711,225</u>
ACCOMMODATIONS	721	96	21,085,659	89	39,141,069
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,396	217,434,573	785	152,570,156
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,668</u>	<u>74,855,266</u>	<u>1,038</u>	<u>51,041,805</u>
REPAIR & MAINTENANCE	811	1,098	59,339,039	669	33,288,440
PERSONAL SERVICE	812	495	14,248,490	308	15,735,493
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	75	1,267,737	61	2,017,872
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>918,935</u>	<u>14</u>	<u>2,909,499</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>22,925</b>	<b>\$2,411,251,458</b>	<b>14,891</b>	<b>\$1,690,371,945</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,192</u>	<u>\$43,892,416</u>	<u>3,238</u>	<u>\$462,735,200</u>
MOTOR VEHICLES & PARTS	441	72	7,416,906	195	89,611,408
NEW & USED AUTO DEALERS	4411	21	3,989,320	51	64,385,436
RV, BOAT, MOTORCYCLE DEALERS	4412	10	685,993	48	13,041,095
AUTOMOTIVE PARTS & TIRE	4413	41	2,741,593	96	12,184,876
FURNITURE & HOME FURNISHING	442	48	1,196,266	169	15,898,946
ELECTRONICS & APPLIANCES	443	95	1,384,852	314	23,695,912
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	954,688	95	15,016,785
COMPUTERS & SOFTWARE	44312	52	427,888	211	8,385,135
CAMERA & PHOTO SUPPLIES	44313	5	2,275	8	293,992
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	97	6,151,313	261	62,057,918
BUILDING MATERIALS	4441	74	4,870,277	196	54,384,634
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,281,036	65	7,673,284
FOOD & BEVERAGE STORES	445	31	3,715,520	145	32,340,243
GROCERY & CONVENIENCE STORES	4451	13	3,662,305	61	30,874,165
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	53,215	84	1,466,078
DRUG/HEALTH STORES	446	64	534,329	180	10,816,399
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	2,937,189	83	14,582,042
APPAREL & ACCESSORIES	448	71	417,496	200	19,734,003
CLOTHING & SHOE STORES	4481, 4482	64	386,525	162	16,929,080
JEWELRY & LUGGAGE STORES	4483	7	30,971	38	2,804,923
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	1,278,275	248	31,317,374
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	1,085,401	158	26,000,075
BOOK/PERIODICAL/MUSIC STORE	4512	40	192,874	90	5,317,300
GENERAL MERCHANDISE STORES	452	13	11,354,834	37	109,810,434
DEPARTMENT STORES	4521	4	246,853	10	35,349,411
GENERAL MERCHANDISE STORES	4529	9	11,107,982	27	74,461,023
E-COMMERCE & MAIL ORDER	4541	131	726,998	211	6,063,918
MISCELLANEOUS RETAILERS	453, 4542, 4543	439	6,778,437	1,195	46,806,602
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>332,267</u>	<u>55</u>	<u>634,552</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>169,634</u>	<u>16</u>	<u>1,166,235</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>40,665</u>	<u>15</u>	<u>549,902</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>495</u>	<u>11,144,920</u>	<u>2,292</u>	<u>147,055,511</u>
CONSTRUCTION OF BUILDINGS	236	133	4,759,006	588	82,552,429
HEAVY CONSTRUCTION & HIGHWAYS	237	38	1,885,487	93	15,777,656
SPECIAL TRADE CONTRACTORS	238	324	4,500,426	1,611	48,725,426
<u>MANUFACTURING</u>	<u>31-33</u>	<u>207</u>	<u>1,560,072</u>	<u>746</u>	<u>19,283,180</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>681</u>	<u>5,782,470</u>	<u>1,820</u>	<u>64,606,823</u>
DURABLE GOODS	423	471	4,685,460	1,255	54,344,720
NONDURABLE GOODS	424	204	1,074,198	544	10,114,155
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	22,812	21	147,948
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>145,509</u>	<u>61</u>	<u>1,317,987</u>
<u>INFORMATION</u>	<u>51</u>	<u>187</u>	<u>5,188,117</u>	<u>413</u>	<u>49,498,295</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>710,396</u>	<u>118</u>	<u>5,262,356</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>886,655</u>	<u>334</u>	<u>14,248,568</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>137</u>	<u>538,259</u>	<u>632</u>	<u>13,821,186</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>247</u>	<u>1,548,532</u>	<u>1,071</u>	<u>25,441,596</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>19</u>	<u>1,380,743</u>	<u>99</u>	<u>7,497,313</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>104</u>	<u>6,658,080</u>	<u>537</u>	<u>84,491,401</u>
ACCOMMODATIONS	721	25	1,125,951	34	6,770,694
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	5,532,128	503	77,720,707
<u>OTHER SERVICES</u>	<u>81</u>	<u>155</u>	<u>3,036,411</u>	<u>790</u>	<u>27,093,411</u>
REPAIR & MAINTENANCE	811	109	2,568,651	531	21,681,324
PERSONAL SERVICE	812	34	353,320	210	4,989,905
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	114,439	49	422,182
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>43,095</u>	<u>22</u>	<u>1,622,147</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,623</b>	<b>\$83,058,240</b>	<b>12,259</b>	<b>\$926,325,664</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>346</u>	<u>\$1,729,016</u>	<u>1,493</u>	<u>\$70,218,655</u>
MOTOR VEHICLES & PARTS	441	19	202,266	81	10,754,822
NEW & USED AUTO DEALERS	4411	4	51,203	20	6,659,635
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,974	16	1,454,901
AUTOMOTIVE PARTS & TIRE	4413	8	148,088	45	2,640,286
FURNITURE & HOME FURNISHING	442	9	41,083	51	1,440,036
ELECTRONICS & APPLIANCES	443	21	45,899	123	2,705,347
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	18,599	36	822,393
COMPUTERS & SOFTWARE	44312	11	27,300	84	1,873,201
CAMERA & PHOTO SUPPLIES	44313	0	0	3	9,753
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	318,691	105	10,493,053
BUILDING MATERIALS	4441	18	269,659	76	8,735,619
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	49,032	29	1,757,434
FOOD & BEVERAGE STORES	445	5	152,902	68	8,553,437
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,795,672
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	2,528	49	1,757,765
DRUG/HEALTH STORES	446	17	56,356	96	1,914,140
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	509,357	19	2,661,574
APPAREL & ACCESSORIES	448	33	15,755	104	1,730,214
CLOTHING & SHOE STORES	4481, 4482	30	14,143	90	1,346,602
JEWELRY & LUGGAGE STORES	4483	3	1,612	14	383,612
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	21	25,970	124	3,713,173
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	11,474	73	1,632,487
BOOK/PERIODICAL/MUSIC STORE	4512	10	14,496	51	2,080,686
GENERAL MERCHANDISE STORES	452	5	36,070	20	17,194,638
DEPARTMENT STORES	4521	3	25,856	6	4,138,464
GENERAL MERCHANDISE STORES	4529	D	D	14	13,056,174
E-COMMERCE & MAIL ORDER	4541	54	68,449	160	1,461,715
MISCELLANEOUS RETAILERS	453, 4542, 4543	130	256,219	542	7,596,505
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>23,274</u>	<u>20</u>	<u>174,793</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>44,388</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>89</u>	<u>1,201,956</u>	<u>561</u>	<u>27,442,876</u>
CONSTRUCTION OF BUILDINGS	236	20	570,561	151	16,296,378
HEAVY CONSTRUCTION & HIGHWAYS	237	9	225,042	25	1,250,333
SPECIAL TRADE CONTRACTORS	238	60	406,353	385	9,896,166
<u>MANUFACTURING</u>	<u>31-33</u>	<u>37</u>	<u>143,798</u>	<u>336</u>	<u>6,353,050</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>184</u>	<u>433,330</u>	<u>1,026</u>	<u>16,125,041</u>
DURABLE GOODS	423	130	377,160	703	10,650,754
NONDURABLE GOODS	424	52	55,165	310	5,410,953
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	13	63,334
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>46,496</u>	<u>22</u>	<u>265,397</u>
<u>INFORMATION</u>	<u>51</u>	<u>82</u>	<u>555,107</u>	<u>234</u>	<u>8,313,058</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>12</u>	<u>43,913</u>	<u>69</u>	<u>764,371</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>45</u>	<u>81,245</u>	<u>169</u>	<u>4,158,888</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>36</u>	<u>83,011</u>	<u>246</u>	<u>2,679,704</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>43</u>	<u>66,494</u>	<u>318</u>	<u>3,675,989</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>3</u>	<u>13,761</u>	<u>29</u>	<u>1,525,249</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>15</u>	<u>485,520</u>	<u>157</u>	<u>20,654,528</u>
ACCOMMODATIONS	721	5	60,331	33	5,293,737
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	425,190	124	15,360,791
<u>OTHER SERVICES</u>	<u>81</u>	<u>27</u>	<u>97,458</u>	<u>215</u>	<u>6,682,399</u>
REPAIR & MAINTENANCE	811	22	84,843	147	5,542,604
PERSONAL SERVICE	812	4	12,534	53	994,688
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	15	145,107
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>31,814</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>935</b>	<b>\$5,013,650</b>	<b>4,906</b>	<b>\$169,110,900</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,993</u>	<u>\$337,701,381</u>	<u>1,326</u>	<u>\$34,742,871</u>
MOTOR VEHICLES & PARTS	441	186	57,228,655	69	8,481,864
NEW & USED AUTO DEALERS	4411	47	41,715,857	18	6,379,599
RV, BOAT, MOTORCYCLE DEALERS	4412	51	5,779,819	9	152,795
AUTOMOTIVE PARTS & TIRE	4413	88	9,732,979	42	1,949,470
FURNITURE & HOME FURNISHING	442	119	10,441,403	55	1,358,576
ELECTRONICS & APPLIANCES	443	267	14,355,107	131	2,075,722
APPLIANCES, TV & OTHER ELECTRONICS	44311	90	8,922,507	47	913,038
COMPUTERS & SOFTWARE	44312	170	5,415,944	81	1,149,721
CAMERA & PHOTO SUPPLIES	44313	7	16,656	3	12,963
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	43,299,608	93	3,943,607
BUILDING MATERIALS	4441	138	38,366,160	68	2,666,903
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	4,933,448	25	1,276,704
FOOD & BEVERAGE STORES	445	155	26,769,614	42	4,849,466
GROCERY & CONVENIENCE STORES	4451	51	25,959,516	14	4,807,309
OTHER FOOD & BEVERAGE STORES	4452, 4453	104	810,098	28	42,158
DRUG/HEALTH STORES	446	177	11,632,820	83	947,501
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	79	10,502,184	16	645,251
APPAREL & ACCESSORIES	448	227	22,602,074	93	615,171
CLOTHING & SHOE STORES	4481, 4482	186	20,677,219	79	418,493
JEWELRY & LUGGAGE STORES	4483	41	1,924,856	14	196,678
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	245	16,389,081	114	2,002,191
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	167	13,489,768	73	739,922
BOOK/PERIODICAL/MUSIC STORE	4512	78	2,899,313	41	1,262,269
GENERAL MERCHANDISE STORES	452	36	83,998,343	12	2,676,900
DEPARTMENT STORES	4521	7	24,339,335	4	190,081
GENERAL MERCHANDISE STORES	4529	29	59,659,008	8	2,486,818
E-COMMERCE & MAIL ORDER	4541	216	7,606,111	132	1,205,227
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,090	32,876,379	486	5,941,396
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>504,633</u>	<u>16</u>	<u>70,292</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,172,502</u>	<u>3</u>	<u>99,352</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,489,715</u>	<u>3</u>	<u>2,730</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,667</u>	<u>119,438,738</u>	<u>444</u>	<u>20,376,694</u>
CONSTRUCTION OF BUILDINGS	236	515	55,770,582	111	10,325,643
HEAVY CONSTRUCTION & HIGHWAYS	237	72	21,106,962	28	1,505,541
SPECIAL TRADE CONTRACTORS	238	1,080	42,561,194	305	8,545,510
<u>MANUFACTURING</u>	<u>31-33</u>	<u>798</u>	<u>14,339,712</u>	<u>260</u>	<u>3,435,552</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,818</u>	<u>55,367,113</u>	<u>918</u>	<u>14,489,121</u>
DURABLE GOODS	423	1,253	41,448,023	644	11,188,799
NONDURABLE GOODS	424	538	13,717,218	262	3,221,147
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	201,873	12	79,175
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>58</u>	<u>2,948,384</u>	<u>18</u>	<u>539,640</u>
<u>INFORMATION</u>	<u>51</u>	<u>364</u>	<u>31,106,386</u>	<u>222</u>	<u>5,567,754</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>116</u>	<u>3,934,773</u>	<u>49</u>	<u>486,367</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>329</u>	<u>13,866,988</u>	<u>114</u>	<u>2,322,092</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>527</u>	<u>9,121,933</u>	<u>198</u>	<u>6,328,347</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>806</u>	<u>18,143,546</u>	<u>253</u>	<u>3,484,040</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>104</u>	<u>6,788,444</u>	<u>29</u>	<u>985,430</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>505</u>	<u>77,478,109</u>	<u>119</u>	<u>13,164,570</u>
ACCOMMODATIONS	721	71	8,186,465	13	2,285,420
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	434	69,291,644	106	10,879,150
<u>OTHER SERVICES</u>	<u>81</u>	<u>649</u>	<u>22,402,071</u>	<u>141</u>	<u>2,632,983</u>
REPAIR & MAINTENANCE	811	440	17,527,701	84	1,947,630
PERSONAL SERVICE	812	172	4,234,151	46	657,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	640,219	11	27,561
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>198,992</u>	<u>4</u>	<u>134,116</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,805</b>	<b>\$716,003,421</b>	<b>4,117</b>	<b>\$108,861,951</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,775</u>	<u>\$326,929,817</u>
MOTOR VEHICLES & PARTS	441	254	74,235,047
NEW & USED AUTO DEALERS	4411	104	54,623,592
RV, BOAT, MOTORCYCLE DEALERS	4412	41	6,638,646
AUTOMOTIVE PARTS & TIRE	4413	109	12,972,808
FURNITURE & HOME FURNISHING	442	115	6,705,522
ELECTRONICS & APPLIANCES	443	247	11,048,553
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	6,414,133
COMPUTERS & SOFTWARE	44312	167	4,601,419
CAMERA & PHOTO SUPPLIES	44313	3	33,001
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	168	42,847,870
BUILDING MATERIALS	4441	121	36,195,959
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	6,651,911
FOOD & BEVERAGE STORES	445	182	26,928,712
GROCERY & CONVENIENCE STORES	4451	95	25,613,993
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	1,314,719
DRUG/HEALTH STORES	446	142	7,153,564
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	72	10,518,492
APPAREL & ACCESSORIES	448	178	12,428,899
CLOTHING & SHOE STORES	4481, 4482	146	10,756,399
JEWELRY & LUGGAGE STORES	4483	32	1,672,500
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	202	9,182,187
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	7,327,602
BOOK/PERIODICAL/MUSIC STORE	4512	69	1,854,585
GENERAL MERCHANDISE STORES	452	33	88,917,379
DEPARTMENT STORES	4521	8	23,827,109
GENERAL MERCHANDISE STORES	4529	25	65,090,271
E-COMMERCE & MAIL ORDER	4541	178	3,093,774
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,004	33,869,817
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>49</u>	<u>1,117,157</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,032,273</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>253,291</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,137</u>	<u>77,797,886</u>
CONSTRUCTION OF BUILDINGS	236	298	38,623,270
HEAVY CONSTRUCTION & HIGHWAYS	237	65	6,597,193
SPECIAL TRADE CONTRACTORS	238	774	32,577,423
<u>MANUFACTURING</u>	<u>31-33</u>	<u>578</u>	<u>20,187,429</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,646</u>	<u>77,602,598</u>
DURABLE GOODS	423	1,171	53,825,087
NONDURABLE GOODS	424	453	23,587,336
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	190,174
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>58</u>	<u>1,114,816</u>
<u>INFORMATION</u>	<u>51</u>	<u>327</u>	<u>38,255,352</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>113</u>	<u>4,244,443</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>308</u>	<u>21,286,998</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>399</u>	<u>7,562,731</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>602</u>	<u>13,443,730</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>75</u>	<u>4,585,320</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>471</u>	<u>66,489,155</u>
ACCOMMODATIONS	721	63	12,031,470
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	408	54,457,685
<u>OTHER SERVICES</u>	<u>81</u>	<u>591</u>	<u>21,272,503</u>
REPAIR & MAINTENANCE	811	423	15,998,702
PERSONAL SERVICE	812	136	3,956,783
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	1,317,018
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>484,854</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,165</b>	<b>\$683,660,355</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 2, 2009 to Quarter 2, 2010**  
**(Dollars in Thousands)**

City	2nd Quarter, 2009	2nd Quarter, 2010	Percent Change
Aberdeen	\$94,256	\$98,324	4.3%
Auburn	\$321,898	\$313,872	-2.5%
Bellevue	\$1,140,383	\$1,118,821	-1.9%
Bellingham	\$449,348	\$473,533	5.4%
Bremerton	\$175,172	\$170,059	-2.9%
Camas	\$37,404	\$42,646	14.0%
Centralia	\$66,920	\$62,938	-6.0%
Chehalis	\$94,692	\$86,732	-8.4%
Colville	\$44,539	\$43,555	-2.2%
Des Moines	\$46,871	\$56,083	19.7%
Edmonds	\$128,031	\$122,993	-3.9%
Ellensburg	\$88,292	\$85,107	-3.6%
Everett	\$534,705	\$571,555	6.9%
Federal Way	\$294,671	\$289,067	-1.9%
Fife	\$130,981	\$141,933	8.4%
Issaquah	\$240,771	\$282,579	17.4%
Kelso	\$48,313	\$54,655	13.1%
Kennewick	\$348,452	\$363,330	4.3%
Kent	\$389,910	\$371,511	-4.7%
Kirkland	\$337,668	\$359,862	6.6%
Lacey	\$231,331	\$223,596	-3.3%
Longview	\$168,538	\$179,548	6.5%
Lynnwood	\$418,099	\$429,506	2.7%
Marysville	\$187,166	\$180,679	-3.5%
Mercer Island	\$71,767	\$66,464	-7.4%
Moses Lake	\$151,086	\$136,500	-9.7%
Mount Vernon	\$154,325	\$132,697	-14.0%
Mountlake Terrace	\$36,815	\$38,067	3.4%
Oak Harbor	\$86,832	\$80,211	-7.6%
Olympia	\$411,668	\$425,027	3.2%
Omak	\$41,522	\$38,865	-6.4%
Pasco	\$207,332	\$221,556	6.9%
Port Angeles	\$79,257	\$75,526	-4.7%
Port Townsend	\$48,933	\$45,725	-6.6%
Pullman	\$80,599	\$77,351	-4.0%
Puyallup	\$374,708	\$391,557	4.5%
Redmond	\$521,339	\$526,586	1.0%
Renton	\$490,708	\$472,122	-3.8%
Richland	\$222,228	\$221,699	-0.2%
Sea Tac	\$207,442	\$212,170	2.3%
Seattle	\$3,800,859	\$3,656,453	-3.8%
Shelton	\$58,193	\$53,049	-8.8%
Spokane	\$951,549	\$918,278	-3.5%
Sunnyside	\$56,791	\$56,693	-0.2%
Tacoma	\$951,118	\$937,662	-1.4%
Tukwila	\$397,063	\$385,656	-2.9%
Vancouver	\$558,387	\$554,128	-0.8%
Walla Walla	\$127,329	\$112,613	-11.6%
Wenatchee	\$182,365	\$192,665	5.6%
Yakima	\$360,286	\$361,061	0.2%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>864</u>	<u>\$55,994,069</u>	<u>1,870</u>	<u>\$169,370,447</u>
MOTOR VEHICLES & PARTS	441	57	12,582,520	116	69,867,109
NEW & USED AUTO DEALERS	4411	16	9,209,792	35	60,586,062
RV, BOAT, MOTORCYCLE DEALERS	4412	7	24,052	16	4,370,539
AUTOMOTIVE PARTS & TIRE	4413	34	3,348,676	65	4,910,508
FURNITURE & HOME FURNISHING	442	31	924,048	107	5,433,018
ELECTRONICS & APPLIANCES	443	85	1,168,783	179	3,064,656
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	556,754	61	1,157,958
COMPUTERS & SOFTWARE	44312	58	609,606	115	1,887,315
CAMERA & PHOTO SUPPLIES	44313	D	D	3	19,382
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	8,609,879	144	12,477,931
BUILDING MATERIALS	4441	43	8,243,635	116	9,663,889
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	366,243	28	2,814,042
FOOD & BEVERAGE STORES	445	28	5,805,401	66	8,111,387
GROCERY & CONVENIENCE STORES	4451	16	5,479,357	28	7,847,757
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	326,045	38	263,630
DRUG/HEALTH STORES	446	57	2,041,733	115	3,348,901
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,928,645	23	5,933,177
APPAREL & ACCESSORIES	448	69	1,207,811	126	19,281,354
CLOTHING & SHOE STORES	4481, 4482	55	830,083	111	18,491,887
JEWELRY & LUGGAGE STORES	4483	14	377,727	15	789,467
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	968,787	116	3,023,029
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	545,123	79	2,713,247
BOOK/PERIODICAL/MUSIC STORE	4512	21	423,664	37	309,783
GENERAL MERCHANDISE STORES	452	14	16,825,245	17	20,644,577
DEPARTMENT STORES	4521	5	3,707,868	5	2,130,891
GENERAL MERCHANDISE STORES	4529	9	13,117,377	12	18,513,685
E-COMMERCE & MAIL ORDER	4541	99	409,628	139	2,803,807
MISCELLANEOUS RETAILERS	453, 4542, 4543	312	3,521,590	722	15,381,500
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>99,435</u>	<u>10</u>	<u>41,520</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>91,514</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>533,038</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>285</u>	<u>17,555,391</u>	<u>1,334</u>	<u>27,659,816</u>
CONSTRUCTION OF BUILDINGS	236	70	1,836,272	260	14,779,878
HEAVY CONSTRUCTION & HIGHWAYS	237	14	8,334,492	47	1,442,230
SPECIAL TRADE CONTRACTORS	238	201	7,384,627	1,027	11,437,708
<u>MANUFACTURING</u>	<u>31-33</u>	<u>152</u>	<u>1,703,781</u>	<u>440</u>	<u>5,545,262</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>587</u>	<u>5,278,132</u>	<u>1,236</u>	<u>29,169,569</u>
DURABLE GOODS	423	430	4,253,482	874	24,239,042
NONDURABLE GOODS	424	154	1,012,738	343	4,868,512
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	11,912	19	62,015
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>96,118</u>	<u>33</u>	<u>520,583</u>
<u>INFORMATION</u>	<u>51</u>	<u>173</u>	<u>3,051,729</u>	<u>264</u>	<u>23,729,447</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>504,388</u>	<u>85</u>	<u>2,133,480</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>1,422,125</u>	<u>233</u>	<u>8,427,437</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>130</u>	<u>1,189,392</u>	<u>327</u>	<u>4,353,286</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>191</u>	<u>765,284</u>	<u>671</u>	<u>6,445,350</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>144,054</u>	<u>35</u>	<u>3,058,067</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>67</u>	<u>8,052,238</u>	<u>179</u>	<u>22,309,033</u>
ACCOMMODATIONS	721	8	666,252	9	1,720,016
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	7,385,986	170	20,589,017
<u>OTHER SERVICES</u>	<u>81</u>	<u>118</u>	<u>2,443,811</u>	<u>454</u>	<u>10,231,840</u>
REPAIR & MAINTENANCE	811	67	1,701,547	350	8,474,659
PERSONAL SERVICE	812	40	563,788	84	1,610,017
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	178,476	20	147,164
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>252,243</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,766</b>	<b>\$98,323,596</b>	<b>7,193</b>	<b>\$313,871,931</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,961</u>	<u>\$546,232,144</u>	<u>2,214</u>	<u>\$265,195,639</u>
MOTOR VEHICLES & PARTS	441	119	178,773,379	111	45,167,181
NEW & USED AUTO DEALERS	4411	42	165,930,956	26	35,359,751
RV, BOAT, MOTORCYCLE DEALERS	4412	18	6,392,709	31	4,483,760
AUTOMOTIVE PARTS & TIRE	4413	59	6,449,714	54	5,323,670
FURNITURE & HOME FURNISHING	442	220	22,186,758	94	7,369,804
ELECTRONICS & APPLIANCES	443	352	63,385,400	214	11,638,130
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	26,354,357	72	8,102,234
COMPUTERS & SOFTWARE	44312	260	35,455,150	136	3,528,867
CAMERA & PHOTO SUPPLIES	44313	6	1,575,893	6	7,029
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	208	28,146,926	130	32,069,501
BUILDING MATERIALS	4441	158	26,881,191	98	29,472,097
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	1,265,736	32	2,597,404
FOOD & BEVERAGE STORES	445	141	19,849,779	92	16,630,005
GROCERY & CONVENIENCE STORES	4451	34	17,694,016	27	16,093,157
OTHER FOOD & BEVERAGE STORES	4452, 4453	107	2,155,763	65	536,848
DRUG/HEALTH STORES	446	163	13,249,711	146	8,100,686
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	4,366,191	34	4,155,478
APPAREL & ACCESSORIES	448	229	93,262,435	195	20,933,190
CLOTHING & SHOE STORES	4481, 4482	186	84,147,232	161	19,172,226
JEWELRY & LUGGAGE STORES	4483	43	9,115,203	34	1,760,964
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	23,930,637	176	14,106,609
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	20,692,220	120	11,564,860
BOOK/PERIODICAL/MUSIC STORE	4512	66	3,238,417	56	2,541,749
GENERAL MERCHANDISE STORES	452	20	44,880,944	27	78,624,443
DEPARTMENT STORES	4521	8	28,660,463	7	23,598,510
GENERAL MERCHANDISE STORES	4529	12	16,220,481	20	55,025,933
E-COMMERCE & MAIL ORDER	4541	197	7,123,826	166	4,256,946
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,091	47,076,156	829	22,143,666
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>211,317</u>	<u>15</u>	<u>88,437</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>102,641</u>	<u>6</u>	<u>249,962</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>156,342</u>	<u>4</u>	<u>12,709</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,225</u>	<u>146,908,869</u>	<u>1,119</u>	<u>54,686,882</u>
CONSTRUCTION OF BUILDINGS	236	926	81,011,270	317	33,677,192
HEAVY CONSTRUCTION & HIGHWAYS	237	94	17,951,556	35	2,772,887
SPECIAL TRADE CONTRACTORS	238	2,205	47,946,044	767	18,236,804
<u>MANUFACTURING</u>	<u>31-33</u>	<u>755</u>	<u>16,401,283</u>	<u>560</u>	<u>7,750,193</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,617</u>	<u>64,595,591</u>	<u>1,419</u>	<u>28,245,334</u>
DURABLE GOODS	423	1,098	55,720,177	988	23,189,864
NONDURABLE GOODS	424	500	8,735,258	410	4,915,712
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	140,156	21	139,758
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>54</u>	<u>987,111</u>	<u>35</u>	<u>757,935</u>
<u>INFORMATION</u>	<u>51</u>	<u>436</u>	<u>52,596,827</u>	<u>302</u>	<u>15,047,379</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>114</u>	<u>8,792,865</u>	<u>93</u>	<u>2,848,000</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>384</u>	<u>25,718,611</u>	<u>250</u>	<u>8,895,978</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>834</u>	<u>38,557,882</u>	<u>397</u>	<u>6,738,139</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,508</u>	<u>34,167,314</u>	<u>613</u>	<u>12,237,599</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>121</u>	<u>24,650,422</u>	<u>67</u>	<u>3,550,150</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>430</u>	<u>122,371,326</u>	<u>324</u>	<u>53,536,809</u>
ACCOMMODATIONS	721	27	37,473,858	24	4,955,509
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	403	84,897,468	300	48,581,300
<u>OTHER SERVICES</u>	<u>81</u>	<u>699</u>	<u>35,170,054</u>	<u>429</u>	<u>13,657,282</u>
REPAIR & MAINTENANCE	811	452	21,956,326	283	11,080,926
PERSONAL SERVICE	812	218	12,481,569	122	2,356,278
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	732,159	24	220,077
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>1,200,715</u>	<u>4</u>	<u>35,029</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,193</b>	<b>\$1,118,821,315</b>	<b>7,851</b>	<b>\$473,533,457</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,467</u>	<u>\$85,587,399</u>	<u>841</u>	<u>\$12,059,771</u>
MOTOR VEHICLES & PARTS	441	98	50,162,253	29	1,784,447
NEW & USED AUTO DEALERS	4411	28	44,588,436	4	484,925
RV, BOAT, MOTORCYCLE DEALERS	4412	14	2,340,335	D	D
AUTOMOTIVE PARTS & TIRE	4413	56	3,233,482	24	1,298,715
FURNITURE & HOME FURNISHING	442	59	2,557,891	32	527,705
ELECTRONICS & APPLIANCES	443	148	3,681,331	73	1,175,167
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	854,452	25	645,123
COMPUTERS & SOFTWARE	44312	100	2,815,487	46	527,989
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	2,237,648	75	2,188,125
BUILDING MATERIALS	4441	75	1,897,598	64	1,632,662
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	340,049	11	555,463
FOOD & BEVERAGE STORES	445	66	6,842,990	24	1,774,161
GROCERY & CONVENIENCE STORES	4451	29	6,745,148	6	1,756,141
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	97,843	18	18,019
DRUG/HEALTH STORES	446	92	3,552,663	44	552,175
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,254,927	6	394,127
APPAREL & ACCESSORIES	448	91	734,644	72	448,510
CLOTHING & SHOE STORES	4481, 4482	75	460,327	64	348,064
JEWELRY & LUGGAGE STORES	4483	16	274,317	8	100,446
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	110	1,960,795	59	497,536
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	1,120,224	36	443,817
BOOK/PERIODICAL/MUSIC STORE	4512	39	840,571	23	53,719
GENERAL MERCHANDISE STORES	452	16	1,938,035	9	674,163
DEPARTMENT STORES	4521	4	598,814	4	173,964
GENERAL MERCHANDISE STORES	4529	12	1,339,221	5	500,199
E-COMMERCE & MAIL ORDER	4541	135	1,585,108	101	461,391
MISCELLANEOUS RETAILERS	453, 4542, 4543	534	8,079,113	317	1,582,263
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>178,054</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>74,474</u>	<u>4</u>	<u>5,388</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>70,557</u>	<u>5</u>	<u>33,330</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>706</u>	<u>20,874,576</u>	<u>620</u>	<u>14,275,629</u>
CONSTRUCTION OF BUILDINGS	236	164	12,662,102	107	6,286,714
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,439,746	23	1,580,688
SPECIAL TRADE CONTRACTORS	238	515	6,772,729	490	6,408,227
<u>MANUFACTURING</u>	<u>31-33</u>	<u>307</u>	<u>3,225,610</u>	<u>167</u>	<u>932,489</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>917</u>	<u>16,782,774</u>	<u>472</u>	<u>3,785,843</u>
DURABLE GOODS	423	640	12,381,381	325	2,997,236
NONDURABLE GOODS	424	265	4,370,203	141	731,780
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	31,190	6	56,827
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>161,863</u>	<u>14</u>	<u>284,815</u>
<u>INFORMATION</u>	<u>51</u>	<u>237</u>	<u>6,720,598</u>	<u>155</u>	<u>3,032,975</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>857,878</u>	<u>37</u>	<u>363,114</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>182</u>	<u>5,026,564</u>	<u>108</u>	<u>704,589</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>218</u>	<u>1,707,119</u>	<u>119</u>	<u>593,029</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>389</u>	<u>3,790,548</u>	<u>276</u>	<u>1,408,078</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>187,147</u>	<u>12</u>	<u>956,935</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>17,853,876</u>	<u>45</u>	<u>3,456,213</u>
ACCOMMODATIONS	721	13	2,156,194	4	193,922
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	137	15,697,682	41	3,262,291
<u>OTHER SERVICES</u>	<u>81</u>	<u>253</u>	<u>5,906,930</u>	<u>122</u>	<u>750,313</u>
REPAIR & MAINTENANCE	811	170	4,141,772	84	462,071
PERSONAL SERVICE	812	66	1,694,110	34	286,138
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	71,048	4	2,104
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>1,053,143</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,950</b>	<b>\$170,059,111</b>	<b>3,001</b>	<b>\$42,645,662</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>922</u>	<u>\$30,671,087</u>	<u>858</u>	<u>\$61,520,409</u>
MOTOR VEHICLES & PARTS	441	52	6,354,853	52	13,483,065
NEW & USED AUTO DEALERS	4411	15	3,060,699	14	9,759,426
RV, BOAT, MOTORCYCLE DEALERS	4412	6	881,574	3	1,745,668
AUTOMOTIVE PARTS & TIRE	4413	31	2,412,580	35	1,977,971
FURNITURE & HOME FURNISHING	442	32	709,021	30	1,085,711
ELECTRONICS & APPLIANCES	443	91	993,555	77	1,223,785
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	456,793	32	542,323
COMPUTERS & SOFTWARE	44312	60	510,537	43	676,986
CAMERA & PHOTO SUPPLIES	44313	3	26,226	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	2,450,713	55	9,457,909
BUILDING MATERIALS	4441	43	2,090,354	42	8,676,695
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	360,358	13	781,214
FOOD & BEVERAGE STORES	445	24	3,987,934	14	2,518,491
GROCERY & CONVENIENCE STORES	4451	12	3,891,401	5	2,516,694
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	96,533	9	1,797
DRUG/HEALTH STORES	446	62	1,997,475	51	1,370,092
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,326,393	9	1,687,995
APPAREL & ACCESSORIES	448	82	6,900,774	61	1,173,224
CLOTHING & SHOE STORES	4481, 4482	74	4,925,681	53	1,036,414
JEWELRY & LUGGAGE STORES	4483	8	1,975,093	8	136,810
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	1,792,215	59	1,197,386
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	1,726,357	40	1,136,663
BOOK/PERIODICAL/MUSIC STORE	4512	26	65,858	19	60,723
GENERAL MERCHANDISE STORES	452	13	359,228	13	22,915,196
DEPARTMENT STORES	4521	4	120,401	5	3,722,500
GENERAL MERCHANDISE STORES	4529	9	238,827	8	19,192,696
E-COMMERCE & MAIL ORDER	4541	96	305,623	91	415,325
MISCELLANEOUS RETAILERS	453, 4542, 4543	336	3,493,302	346	4,992,229
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>121,964</u>	<u>5</u>	<u>10,661</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>11,159</u>	<u>3</u>	<u>10,059</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>57,349</u>	<u>3</u>	<u>8,760</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>379</u>	<u>4,164,543</u>	<u>296</u>	<u>4,070,996</u>
CONSTRUCTION OF BUILDINGS	236	74	1,648,037	53	1,830,898
HEAVY CONSTRUCTION & HIGHWAYS	237	15	280,066	15	540,963
SPECIAL TRADE CONTRACTORS	238	290	2,236,440	228	1,699,135
<u>MANUFACTURING</u>	<u>31-33</u>	<u>184</u>	<u>1,628,608</u>	<u>163</u>	<u>1,669,146</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>619</u>	<u>5,423,300</u>	<u>592</u>	<u>4,575,257</u>
DURABLE GOODS	423	432	3,971,217	422	3,914,440
NONDURABLE GOODS	424	180	1,438,302	164	635,574
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	13,782	6	25,243
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>337,504</u>
<u>INFORMATION</u>	<u>51</u>	<u>177</u>	<u>2,938,119</u>	<u>150</u>	<u>1,851,002</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>202,018</u>	<u>37</u>	<u>240,973</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>120</u>	<u>1,817,439</u>	<u>113</u>	<u>1,273,268</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>129</u>	<u>738,208</u>	<u>126</u>	<u>1,396,473</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>208</u>	<u>922,867</u>	<u>206</u>	<u>573,939</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>18</u>	<u>622,582</u>	<u>14</u>	<u>801,227</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>78</u>	<u>10,837,014</u>	<u>65</u>	<u>6,640,014</u>
ACCOMMODATIONS	721	8	848,446	4	1,147,454
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	9,988,568	61	5,492,560
<u>OTHER SERVICES</u>	<u>81</u>	<u>157</u>	<u>2,765,835</u>	<u>113</u>	<u>1,719,474</u>
REPAIR & MAINTENANCE	811	106	2,195,325	76	1,141,199
PERSONAL SERVICE	812	38	401,310	27	472,502
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	169,200	10	105,773
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>33,311</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,050</b>	<b>\$62,937,966</b>	<b>2,755</b>	<b>\$86,732,471</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>688</u>	<u>\$28,416,027</u>	<u>853</u>	<u>\$14,536,491</u>
MOTOR VEHICLES & PARTS	441	28	5,406,512	31	1,170,124
NEW & USED AUTO DEALERS	4411	6	3,404,609	7	857,211
RV, BOAT, MOTORCYCLE DEALERS	4412	3	434,740	6	262,419
AUTOMOTIVE PARTS & TIRE	4413	19	1,567,164	18	50,494
FURNITURE & HOME FURNISHING	442	26	488,053	56	542,267
ELECTRONICS & APPLIANCES	443	58	829,530	62	388,965
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	631,992	28	320,783
COMPUTERS & SOFTWARE	44312	36	195,730	34	68,182
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	2,440,886	72	729,551
BUILDING MATERIALS	4441	33	1,973,435	66	719,289
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	467,450	6	10,261
FOOD & BEVERAGE STORES	445	7	1,633,331	23	3,856,292
GROCERY & CONVENIENCE STORES	4451	3	1,633,026	4	3,774,861
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	305	19	81,431
DRUG/HEALTH STORES	446	42	187,191	52	2,177,508
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	788,310	13	1,156,532
APPAREL & ACCESSORIES	448	56	310,474	73	297,091
CLOTHING & SHOE STORES	4481, 4482	53	285,586	63	230,535
JEWELRY & LUGGAGE STORES	4483	3	24,888	10	66,556
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	1,033,894	60	324,928
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	861,371	35	188,379
BOOK/PERIODICAL/MUSIC STORE	4512	23	172,523	25	136,549
GENERAL MERCHANDISE STORES	452	10	11,064,626	9	873,508
DEPARTMENT STORES	4521	4	71,752	3	154,936
GENERAL MERCHANDISE STORES	4529	6	10,992,874	6	718,572
E-COMMERCE & MAIL ORDER	4541	91	378,200	96	395,954
MISCELLANEOUS RETAILERS	453, 4542, 4543	263	3,855,019	306	2,623,771
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>160,301</u>	<u>7</u>	<u>1,250,525</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>18,276</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>29,736</u>	<u>3</u>	<u>17,030</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>146</u>	<u>3,058,317</u>	<u>657</u>	<u>19,214,838</u>
CONSTRUCTION OF BUILDINGS	236	36	1,394,169	123	16,199,165
HEAVY CONSTRUCTION & HIGHWAYS	237	9	414,825	26	537,803
SPECIAL TRADE CONTRACTORS	238	101	1,249,323	508	2,477,870
<u>MANUFACTURING</u>	<u>31-33</u>	<u>108</u>	<u>537,978</u>	<u>186</u>	<u>1,140,043</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>427</u>	<u>2,872,158</u>	<u>466</u>	<u>1,735,882</u>
DURABLE GOODS	423	297	2,425,527	316	1,178,907
NONDURABLE GOODS	424	127	442,240	142	551,908
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,390	8	5,067
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>73,943</u>	<u>8</u>	<u>329,257</u>
<u>INFORMATION</u>	<u>51</u>	<u>127</u>	<u>1,143,472</u>	<u>172</u>	<u>3,396,430</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>584,529</u>	<u>43</u>	<u>451,044</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>65</u>	<u>495,660</u>	<u>102</u>	<u>1,309,672</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>88</u>	<u>269,190</u>	<u>124</u>	<u>423,657</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>122</u>	<u>648,832</u>	<u>353</u>	<u>1,957,726</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>184,990</u>	<u>10</u>	<u>177,908</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>30</u>	<u>3,367,550</u>	<u>63</u>	<u>8,992,573</u>
ACCOMMODATIONS	721	3	601,191	7	432,249
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	27	2,766,359	56	8,560,324
<u>OTHER SERVICES</u>	<u>81</u>	<u>84</u>	<u>1,692,584</u>	<u>149</u>	<u>1,125,553</u>
REPAIR & MAINTENANCE	811	52	1,389,815	109	881,718
PERSONAL SERVICE	812	24	217,236	33	237,276
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	85,533	7	6,559
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>18,801</u>	<u>3</u>	<u>6,079</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,946</b>	<b>\$43,554,819</b>	<b>3,203</b>	<b>\$56,082,983</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,568</b>	<b>\$61,301,449</b>	<b>1,011</b>	<b>\$40,248,737</b>
MOTOR VEHICLES & PARTS	441	62	29,893,441	48	8,202,419
NEW & USED AUTO DEALERS	4411	20	28,880,654	8	3,638,498
RV, BOAT, MOTORCYCLE DEALERS	4412	8	345,202	13	2,132,658
AUTOMOTIVE PARTS & TIRE	4413	34	667,585	27	2,431,262
FURNITURE & HOME FURNISHING	442	106	2,511,311	39	1,537,802
ELECTRONICS & APPLIANCES	443	114	1,634,470	91	1,527,453
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	835,124	25	841,177
COMPUTERS & SOFTWARE	44312	67	798,164	60	673,605
CAMERA & PHOTO SUPPLIES	44313	4	1,182	6	12,671
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	120	1,417,320	67	4,799,439
BUILDING MATERIALS	4441	97	1,288,007	52	1,849,842
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	129,313	15	2,949,597
FOOD & BEVERAGE STORES	445	56	6,155,568	27	4,416,713
GROCERY & CONVENIENCE STORES	4451	14	5,681,604	8	4,164,223
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	473,964	19	252,490
DRUG/HEALTH STORES	446	101	2,149,808	54	672,324
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	934,448	18	3,072,055
APPAREL & ACCESSORIES	448	116	5,071,951	78	1,030,659
CLOTHING & SHOE STORES	4481, 4482	97	4,728,292	69	853,185
JEWELRY & LUGGAGE STORES	4483	19	343,659	9	177,473
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	99	582,520	79	857,226
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	65	408,247	52	712,703
BOOK/PERIODICAL/MUSIC STORE	4512	34	174,273	27	144,522
GENERAL MERCHANDISE STORES	452	15	2,544,941	12	9,862,692
DEPARTMENT STORES	4521	3	142,752	4	117,357
GENERAL MERCHANDISE STORES	4529	12	2,402,189	8	9,745,335
E-COMMERCE & MAIL ORDER	4541	131	1,276,827	109	772,037
MISCELLANEOUS RETAILERS	453, 4542, 4543	637	7,128,844	389	3,497,920
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>19</b>	<b>65,301</b>	<b>16</b>	<b>84,376</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>72,722</b>	<b>5</b>	<b>56,705</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,320</b>	<b>14,999,100</b>	<b>337</b>	<b>8,718,417</b>
CONSTRUCTION OF BUILDINGS	236	294	6,968,353	57	4,807,802
HEAVY CONSTRUCTION & HIGHWAYS	237	46	1,486,441	16	185,677
SPECIAL TRADE CONTRACTORS	238	980	6,544,307	264	3,724,938
<b>MANUFACTURING</b>	<b>31-33</b>	<b>349</b>	<b>1,538,001</b>	<b>166</b>	<b>1,060,825</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>827</b>	<b>5,096,263</b>	<b>633</b>	<b>6,494,385</b>
DURABLE GOODS	423	560	4,016,650	423	4,760,800
NONDURABLE GOODS	424	256	1,062,928	203	1,695,672
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	16,685	7	37,913
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>23</b>	<b>282,640</b>	<b>8</b>	<b>83,404</b>
<b>INFORMATION</b>	<b>51</b>	<b>213</b>	<b>6,117,985</b>	<b>173</b>	<b>3,314,516</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>60</b>	<b>740,842</b>	<b>49</b>	<b>937,239</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>168</b>	<b>2,286,951</b>	<b>122</b>	<b>2,033,103</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>292</b>	<b>1,686,888</b>	<b>150</b>	<b>985,212</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>674</b>	<b>4,008,750</b>	<b>203</b>	<b>3,112,953</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>38</b>	<b>1,577,987</b>	<b>29</b>	<b>326,766</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>161</b>	<b>17,060,522</b>	<b>83</b>	<b>14,897,460</b>
ACCOMMODATIONS	721	9	871,450	13	2,854,717
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	152	16,189,071	70	12,042,743
<b>OTHER SERVICES</b>	<b>81</b>	<b>284</b>	<b>6,152,264</b>	<b>110</b>	<b>2,728,178</b>
REPAIR & MAINTENANCE	811	205	5,304,325	65	2,242,753
PERSONAL SERVICE	812	69	839,853	38	411,097
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	8,086	7	74,328
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>3</b>	<b>330</b>	<b>6</b>	<b>24,538</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,005</b>	<b>\$122,992,521</b>	<b>3,101</b>	<b>\$85,106,815</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,557</u>	<u>\$264,308,585</u>	<u>1,759</u>	<u>\$157,470,615</u>
MOTOR VEHICLES & PARTS	441	170	75,904,922	63	10,385,919
NEW & USED AUTO DEALERS	4411	51	59,655,939	10	5,574,171
RV, BOAT, MOTORCYCLE DEALERS	4412	33	6,990,461	10	79,208
AUTOMOTIVE PARTS & TIRE	4413	86	9,258,522	43	4,732,540
FURNITURE & HOME FURNISHING	442	144	6,223,112	111	3,797,495
ELECTRONICS & APPLIANCES	443	277	16,944,391	178	11,457,772
APPLIANCES, TV & OTHER ELECTRONICS	44311	91	11,092,070	60	9,490,060
COMPUTERS & SOFTWARE	44312	180	5,753,105	113	1,962,240
CAMERA & PHOTO SUPPLIES	44313	6	99,216	5	5,472
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	194	15,890,805	121	17,826,124
BUILDING MATERIALS	4441	159	15,421,394	99	16,883,610
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	469,411	22	942,514
FOOD & BEVERAGE STORES	445	123	17,572,979	70	12,807,588
GROCERY & CONVENIENCE STORES	4451	68	17,039,850	26	11,485,259
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	533,128	44	1,322,330
DRUG/HEALTH STORES	446	136	8,853,342	116	5,333,110
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	7,262,153	22	3,535,673
APPAREL & ACCESSORIES	448	151	9,203,466	129	7,584,260
CLOTHING & SHOE STORES	4481, 4482	124	7,707,856	106	6,648,787
JEWELRY & LUGGAGE STORES	4483	27	1,495,611	23	935,473
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	156	9,007,948	109	7,146,181
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	7,300,112	68	5,217,925
BOOK/PERIODICAL/MUSIC STORE	4512	57	1,707,836	41	1,928,256
GENERAL MERCHANDISE STORES	452	29	64,348,421	22	60,453,555
DEPARTMENT STORES	4521	8	16,326,137	7	16,371,439
GENERAL MERCHANDISE STORES	4529	21	48,022,285	15	44,082,116
E-COMMERCE & MAIL ORDER	4541	171	3,451,108	142	1,781,018
MISCELLANEOUS RETAILERS	453, 4542, 4543	964	29,645,938	676	15,361,921
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>45,509</u>	<u>15</u>	<u>38,436</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>306,589</u>	<u>4</u>	<u>417,446</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>45,002</u>	<u>5</u>	<u>11,240</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,991</u>	<u>93,056,177</u>	<u>1,381</u>	<u>25,301,146</u>
CONSTRUCTION OF BUILDINGS	236	417	73,600,357	301	13,724,439
HEAVY CONSTRUCTION & HIGHWAYS	237	64	2,395,201	35	2,022,501
SPECIAL TRADE CONTRACTORS	238	1,510	17,060,618	1,045	9,554,206
<u>MANUFACTURING</u>	<u>31-33</u>	<u>619</u>	<u>10,306,154</u>	<u>379</u>	<u>3,134,195</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,615</u>	<u>44,247,153</u>	<u>1,030</u>	<u>11,808,980</u>
DURABLE GOODS	423	1,163	35,876,315	725	9,647,129
NONDURABLE GOODS	424	428	8,174,071	290	2,081,544
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	196,768	15	80,308
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>49</u>	<u>2,443,448</u>	<u>19</u>	<u>215,333</u>
<u>INFORMATION</u>	<u>51</u>	<u>344</u>	<u>33,560,643</u>	<u>239</u>	<u>16,640,335</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>5,221,962</u>	<u>76</u>	<u>1,858,358</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>333</u>	<u>12,911,051</u>	<u>209</u>	<u>4,700,442</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>532</u>	<u>9,504,428</u>	<u>327</u>	<u>7,130,653</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,008</u>	<u>16,300,332</u>	<u>726</u>	<u>5,532,619</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>65</u>	<u>4,876,407</u>	<u>40</u>	<u>5,822,035</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>400</u>	<u>55,570,778</u>	<u>254</u>	<u>39,893,533</u>
ACCOMMODATIONS	721	21	4,292,779	13	3,074,767
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	379	51,277,999	241	36,818,766
<u>OTHER SERVICES</u>	<u>81</u>	<u>574</u>	<u>18,542,240</u>	<u>412</u>	<u>8,641,449</u>
REPAIR & MAINTENANCE	811	411	14,568,544	279	6,361,175
PERSONAL SERVICE	812	138	3,607,906	116	1,856,326
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	365,790	17	423,948
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>308,058</u>	<u>4</u>	<u>450,685</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,229</b>	<b>\$571,554,516</b>	<b>6,879</b>	<b>\$289,067,499</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>787</u>	<u>\$89,304,468</u>	<u>1,571</u>	<u>\$133,698,515</u>
MOTOR VEHICLES & PARTS	441	60	72,052,069	67	18,360,459
NEW & USED AUTO DEALERS	4411	20	59,677,055	15	12,871,214
RV, BOAT, MOTORCYCLE DEALERS	4412	10	10,511,532	13	3,768,932
AUTOMOTIVE PARTS & TIRE	4413	30	1,863,482	39	1,720,312
FURNITURE & HOME FURNISHING	442	37	1,587,439	117	5,287,606
ELECTRONICS & APPLIANCES	443	82	622,855	152	4,276,094
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	217,315	47	1,577,263
COMPUTERS & SOFTWARE	44312	60	396,690	101	2,692,945
CAMERA & PHOTO SUPPLIES	44313	D	D	4	5,886
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	1,568,097	112	19,880,233
BUILDING MATERIALS	4441	59	1,477,574	88	19,794,221
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	90,523	24	86,012
FOOD & BEVERAGE STORES	445	17	134,439	54	5,697,421
GROCERY & CONVENIENCE STORES	4451	3	128,139	6	4,956,782
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	6,300	48	740,639
DRUG/HEALTH STORES	446	28	89,578	99	2,812,478
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,735,301	11	2,402,478
APPAREL & ACCESSORIES	448	54	80,112	109	2,600,163
CLOTHING & SHOE STORES	4481, 4482	49	77,925	95	2,157,476
JEWELRY & LUGGAGE STORES	4483	5	2,187	14	442,688
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	3,231,405	113	10,362,888
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	3,227,972	71	8,363,596
BOOK/PERIODICAL/MUSIC STORE	4512	10	3,433	42	1,999,293
GENERAL MERCHANDISE STORES	452	7	4,423,075	17	49,496,134
DEPARTMENT STORES	4521	D	D	6	12,451,722
GENERAL MERCHANDISE STORES	4529	6	4,410,640	11	37,044,412
E-COMMERCE & MAIL ORDER	4541	72	218,835	139	1,792,555
MISCELLANEOUS RETAILERS	453, 4542, 4543	321	3,561,264	581	10,730,005
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>5,220</u>	<u>21</u>	<u>1,082,816</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>6,482</u>	<u>5</u>	<u>80,234</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>62,706</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>458</u>	<u>20,503,163</u>	<u>1,446</u>	<u>57,231,955</u>
CONSTRUCTION OF BUILDINGS	236	67	12,583,318	326	44,235,218
HEAVY CONSTRUCTION & HIGHWAYS	237	24	5,285,529	42	2,083,468
SPECIAL TRADE CONTRACTORS	238	367	2,634,316	1,078	10,913,269
<u>MANUFACTURING</u>	<u>31-33</u>	<u>196</u>	<u>1,643,969</u>	<u>369</u>	<u>4,598,681</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>565</u>	<u>8,809,235</u>	<u>957</u>	<u>24,785,738</u>
DURABLE GOODS	423	407	7,593,640	668	23,143,245
NONDURABLE GOODS	424	150	1,012,011	275	1,606,769
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	203,585	14	35,725
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>268,590</u>	<u>23</u>	<u>227,313</u>
<u>INFORMATION</u>	<u>51</u>	<u>133</u>	<u>2,601,481</u>	<u>248</u>	<u>11,794,262</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>589,482</u>	<u>71</u>	<u>1,823,388</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>121</u>	<u>3,365,747</u>	<u>210</u>	<u>4,184,573</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>132</u>	<u>525,051</u>	<u>316</u>	<u>3,693,345</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>238</u>	<u>1,412,473</u>	<u>701</u>	<u>6,235,026</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>239,502</u>	<u>40</u>	<u>2,595,088</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>56</u>	<u>7,163,834</u>	<u>156</u>	<u>22,815,523</u>
ACCOMMODATIONS	721	14	1,583,711	6	2,796,163
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	5,580,122	150	20,019,360
<u>OTHER SERVICES</u>	<u>81</u>	<u>158</u>	<u>5,464,362</u>	<u>315</u>	<u>7,636,852</u>
REPAIR & MAINTENANCE	811	136	5,062,739	213	6,246,513
PERSONAL SERVICE	812	18	398,286	88	1,306,288
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	3,337	14	84,052
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>10,366</u>	<u>5</u>	<u>33,281</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,917</b>	<b>\$141,933,096</b>	<b>6,460</b>	<b>\$282,579,296</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>722</u>	<u>\$27,623,252</u>	<u>1,661</u>	<u>\$214,625,201</u>
MOTOR VEHICLES & PARTS	441	35	6,612,400	130	\$41,761,359
NEW & USED AUTO DEALERS	4411	11	4,675,073	43	\$34,345,351
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,296,873	23	\$2,343,489
AUTOMOTIVE PARTS & TIRE	4413	21	640,454	64	\$5,072,519
FURNITURE & HOME FURNISHING	442	26	429,686	60	\$6,806,220
ELECTRONICS & APPLIANCES	443	56	774,245	166	\$10,035,553
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	387,399	50	\$7,924,218
COMPUTERS & SOFTWARE	44312	31	386,495	111	\$2,107,830
CAMERA & PHOTO SUPPLIES	44313	D	D	5	\$3,505
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	1,145,005	83	\$20,449,810
BUILDING MATERIALS	4441	38	1,136,349	65	\$18,758,765
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	8,656	18	\$1,691,045
FOOD & BEVERAGE STORES	445	12	2,718,437	48	\$8,247,307
GROCERY & CONVENIENCE STORES	4451	7	2,717,992	18	\$8,120,801
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	445	30	\$126,506
DRUG/HEALTH STORES	446	38	733,244	104	\$4,781,455
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,166,522	16	\$6,438,576
APPAREL & ACCESSORIES	448	61	913,704	147	\$19,937,179
CLOTHING & SHOE STORES	4481, 4482	54	695,136	120	\$17,331,298
JEWELRY & LUGGAGE STORES	4483	7	218,568	27	\$2,605,881
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	685,761	112	\$10,045,209
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	522,746	78	\$8,318,209
BOOK/PERIODICAL/MUSIC STORE	4512	22	163,015	34	\$1,727,000
GENERAL MERCHANDISE STORES	452	11	8,704,596	17	\$66,710,699
DEPARTMENT STORES	4521	6	8,687,636	9	\$24,265,566
GENERAL MERCHANDISE STORES	4529	5	16,961	8	\$42,445,133
E-COMMERCE & MAIL ORDER	4541	91	333,678	159	\$2,100,043
MISCELLANEOUS RETAILERS	453, 4542, 4543	277	2,405,975	619	\$17,311,791
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>211,942</u>	<u>10</u>	<u>\$91,645</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>45,152</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>6,697</u>	<u>4</u>	<u>\$19,925</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>281</u>	<u>8,478,388</u>	<u>799</u>	<u>\$31,998,136</u>
CONSTRUCTION OF BUILDINGS	236	47	479,868	180	\$13,793,270
HEAVY CONSTRUCTION & HIGHWAYS	237	17	6,577,020	34	\$709,824
SPECIAL TRADE CONTRACTORS	238	217	1,421,500	585	\$17,495,042
<u>MANUFACTURING</u>	<u>31-33</u>	<u>123</u>	<u>909,308</u>	<u>314</u>	<u>\$4,589,544</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>449</u>	<u>2,924,039</u>	<u>1,030</u>	<u>\$21,105,973</u>
DURABLE GOODS	423	317	2,446,340	731	\$17,645,004
NONDURABLE GOODS	424	127	457,022	287	\$3,404,780
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	20,677	12	\$56,189
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>244,581</u>	<u>17</u>	<u>\$309,985</u>
<u>INFORMATION</u>	<u>51</u>	<u>106</u>	<u>1,839,051</u>	<u>237</u>	<u>\$13,090,864</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>234,087</u>	<u>75</u>	<u>\$3,941,719</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>92</u>	<u>1,397,709</u>	<u>191</u>	<u>\$6,510,563</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>98</u>	<u>480,822</u>	<u>259</u>	<u>\$4,884,994</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>162</u>	<u>446,469</u>	<u>400</u>	<u>\$6,713,510</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>7</u>	<u>438,580</u>	<u>40</u>	<u>\$3,077,321</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>53</u>	<u>7,658,344</u>	<u>188</u>	<u>\$41,211,060</u>
ACCOMMODATIONS	721	8	2,027,063	19	\$6,070,171
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	45	5,631,281	169	\$35,140,889
<u>OTHER SERVICES</u>	<u>81</u>	<u>91</u>	<u>1,663,209</u>	<u>272</u>	<u>\$11,148,899</u>
REPAIR & MAINTENANCE	811	60	1,075,526	182	\$9,112,257
PERSONAL SERVICE	812	27	268,702	72	\$1,812,028
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	318,981	18	\$224,613
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>53,685</u>	<u>4</u>	<u>\$9,306</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,242</b>	<b>\$54,655,314</b>	<b>5,502</b>	<b>\$363,330,342</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,180</u>	<u>\$149,469,794</u>	<u>2,030</u>	<u>\$182,509,171</u>
MOTOR VEHICLES & PARTS	441	125	20,285,769	81	87,716,701
NEW & USED AUTO DEALERS	4411	34	13,826,575	23	82,657,863
RV, BOAT, MOTORCYCLE DEALERS	4412	17	882,492	10	139,201
AUTOMOTIVE PARTS & TIRE	4413	74	5,576,702	48	4,919,637
FURNITURE & HOME FURNISHING	442	134	8,832,599	144	7,126,837
ELECTRONICS & APPLIANCES	443	209	7,384,638	212	5,988,847
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	1,767,764	59	2,819,109
COMPUTERS & SOFTWARE	44312	138	5,589,202	150	3,155,157
CAMERA & PHOTO SUPPLIES	44313	6	27,672	3	14,581
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	21,789,162	165	3,719,024
BUILDING MATERIALS	4441	154	20,889,886	129	3,470,739
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	899,277	36	248,285
FOOD & BEVERAGE STORES	445	109	13,309,957	81	8,264,407
GROCERY & CONVENIENCE STORES	4451	51	12,483,299	20	7,610,296
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	826,658	61	654,111
DRUG/HEALTH STORES	446	111	5,068,462	136	5,691,992
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	6,812,226	20	2,685,418
APPAREL & ACCESSORIES	448	129	5,490,996	140	3,402,758
CLOTHING & SHOE STORES	4481, 4482	107	4,809,882	120	2,852,948
JEWELRY & LUGGAGE STORES	4483	22	681,114	20	549,811
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	3,239,620	134	5,420,888
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	2,879,994	86	4,401,137
BOOK/PERIODICAL/MUSIC STORE	4512	35	359,626	48	1,019,751
GENERAL MERCHANDISE STORES	452	22	25,350,824	14	34,703,669
DEPARTMENT STORES	4521	7	10,713,165	5	3,065,329
GENERAL MERCHANDISE STORES	4529	15	14,637,659	9	31,638,340
E-COMMERCE & MAIL ORDER	4541	158	2,419,968	152	2,934,431
MISCELLANEOUS RETAILERS	453, 4542, 4543	852	29,485,574	751	14,854,199
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>43,895</u>	<u>22</u>	<u>58,121</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>75,008</u>	<u>6</u>	<u>27,840</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>824,513</u>	<u>5</u>	<u>98,578</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,819</u>	<u>37,781,847</u>	<u>2,076</u>	<u>50,845,219</u>
CONSTRUCTION OF BUILDINGS	236	383	14,584,133	509	33,171,752
HEAVY CONSTRUCTION & HIGHWAYS	237	67	2,013,958	57	1,527,212
SPECIAL TRADE CONTRACTORS	238	1,369	21,183,756	1,510	16,146,255
<u>MANUFACTURING</u>	<u>31-33</u>	<u>642</u>	<u>11,386,044</u>	<u>468</u>	<u>6,268,516</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,530</u>	<u>50,015,544</u>	<u>1,162</u>	<u>20,518,952</u>
DURABLE GOODS	423	1,071	38,244,275	801	18,146,193
NONDURABLE GOODS	424	437	11,488,868	349	2,347,282
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	282,402	12	25,477
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>1,187,188</u>	<u>25</u>	<u>470,252</u>
<u>INFORMATION</u>	<u>51</u>	<u>311</u>	<u>26,993,319</u>	<u>319</u>	<u>15,314,009</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>4,880,712</u>	<u>83</u>	<u>3,006,776</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>307</u>	<u>15,526,254</u>	<u>255</u>	<u>9,190,089</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>439</u>	<u>8,755,815</u>	<u>497</u>	<u>7,792,279</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>839</u>	<u>7,807,036</u>	<u>1,018</u>	<u>9,950,742</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>46</u>	<u>4,224,948</u>	<u>48</u>	<u>3,068,030</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>316</u>	<u>35,983,484</u>	<u>233</u>	<u>39,605,938</u>
ACCOMMODATIONS	721	19	3,518,615	9	7,619,182
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	297	32,464,869	224	31,986,756
<u>OTHER SERVICES</u>	<u>81</u>	<u>562</u>	<u>16,491,114</u>	<u>475</u>	<u>11,126,464</u>
REPAIR & MAINTENANCE	811	414	12,828,325	320	8,217,978
PERSONAL SERVICE	812	128	3,570,442	137	2,818,591
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	92,347	18	89,894
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>64,871</u>	<u>7</u>	<u>11,129</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,193</b>	<b>\$371,511,386</b>	<b>8,729</b>	<b>\$359,862,105</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,341</u>	<u>\$137,247,193</u>	<u>1,214</u>	<u>\$105,409,329</u>
MOTOR VEHICLES & PARTS	441	62	11,208,182	69	38,621,865
NEW & USED AUTO DEALERS	4411	14	2,045,263	21	33,221,906
RV, BOAT, MOTORCYCLE DEALERS	4412	11	4,722,764	8	902,023
AUTOMOTIVE PARTS & TIRE	4413	37	4,440,155	40	4,497,936
FURNITURE & HOME FURNISHING	442	79	3,905,958	43	1,839,429
ELECTRONICS & APPLIANCES	443	137	7,551,654	106	1,897,008
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	5,892,256	32	788,088
COMPUTERS & SOFTWARE	44312	84	1,659,216	73	1,100,531
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	15,645,255	88	14,740,550
BUILDING MATERIALS	4441	81	15,539,061	68	13,145,513
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	106,194	20	1,595,037
FOOD & BEVERAGE STORES	445	37	8,757,916	36	7,205,384
GROCERY & CONVENIENCE STORES	4451	14	8,240,843	14	7,058,784
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	517,073	22	146,600
DRUG/HEALTH STORES	446	66	2,021,244	80	2,380,684
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,596,405	27	5,775,171
APPAREL & ACCESSORIES	448	92	4,205,006	77	1,397,865
CLOTHING & SHOE STORES	4481, 4482	77	3,712,895	62	720,290
JEWELRY & LUGGAGE STORES	4483	15	492,110	15	677,575
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	107	17,183,587	86	2,158,380
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	16,882,571	58	1,686,291
BOOK/PERIODICAL/MUSIC STORE	4512	44	301,016	28	472,089
GENERAL MERCHANDISE STORES	452	18	51,553,731	16	22,071,726
DEPARTMENT STORES	4521	6	12,326,219	6	2,730,434
GENERAL MERCHANDISE STORES	4529	12	39,227,512	10	19,341,292
E-COMMERCE & MAIL ORDER	4541	130	952,038	125	738,565
MISCELLANEOUS RETAILERS	453, 4542, 4543	502	12,666,216	461	6,582,701
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>34,157</u>	<u>5</u>	<u>16,202</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>84,270</u>	<u>4</u>	<u>793,816</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>33,386</u>	<u>5</u>	<u>57,586</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>905</u>	<u>19,838,762</u>	<u>498</u>	<u>17,150,345</u>
CONSTRUCTION OF BUILDINGS	236	165	7,473,423	96	10,358,556
HEAVY CONSTRUCTION & HIGHWAYS	237	23	1,666,562	24	2,304,160
SPECIAL TRADE CONTRACTORS	238	717	10,698,777	378	4,487,629
<u>MANUFACTURING</u>	<u>31-33</u>	<u>251</u>	<u>3,724,283</u>	<u>244</u>	<u>3,031,085</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>767</u>	<u>9,800,735</u>	<u>871</u>	<u>12,690,208</u>
DURABLE GOODS	423	518	7,126,528	653	11,432,567
NONDURABLE GOODS	424	240	2,646,303	210	1,241,523
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	27,904	8	16,118
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>76,279</u>	<u>20</u>	<u>273,972</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>8,344,987</u>	<u>206</u>	<u>6,633,631</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>597,850</u>	<u>59</u>	<u>928,492</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>154</u>	<u>3,318,087</u>	<u>159</u>	<u>3,816,527</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>215</u>	<u>1,989,355</u>	<u>182</u>	<u>2,511,385</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>468</u>	<u>5,810,481</u>	<u>295</u>	<u>3,559,188</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>22</u>	<u>2,254,506</u>	<u>22</u>	<u>1,200,653</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>127</u>	<u>23,931,318</u>	<u>108</u>	<u>16,170,729</u>
ACCOMMODATIONS	721	7	1,953,719	6	355,319
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	21,977,599	102	15,815,410
<u>OTHER SERVICES</u>	<u>81</u>	<u>218</u>	<u>6,341,073</u>	<u>202</u>	<u>5,051,204</u>
REPAIR & MAINTENANCE	811	151	5,104,182	135	3,871,763
PERSONAL SERVICE	812	60	1,225,972	56	1,064,931
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	10,919	11	114,509
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>168,978</u>	<u>4</u>	<u>253,749</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,751</b>	<b>\$223,595,699</b>	<b>4,098</b>	<b>\$179,548,100</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,863</b>	<b>\$291,455,701</b>	<b>1,444</b>	<b>\$106,427,829</b>
MOTOR VEHICLES & PARTS	441	108	67,072,634	84	12,660,756
NEW & USED AUTO DEALERS	4411	36	56,245,465	16	4,465,905
RV, BOAT, MOTORCYCLE DEALERS	4412	12	4,852,124	16	4,329,822
AUTOMOTIVE PARTS & TIRE	4413	60	5,975,045	52	3,865,029
FURNITURE & HOME FURNISHING	442	113	14,282,166	82	2,238,630
ELECTRONICS & APPLIANCES	443	181	25,270,553	120	6,960,110
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	13,030,698	51	6,315,255
COMPUTERS & SOFTWARE	44312	115	11,849,456	66	641,574
CAMERA & PHOTO SUPPLIES	44313	6	390,399	3	3,282
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	146	13,629,311	126	11,631,380
BUILDING MATERIALS	4441	126	12,125,360	102	10,853,518
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,503,951	24	777,862
FOOD & BEVERAGE STORES	445	63	7,739,462	47	10,841,568
GROCERY & CONVENIENCE STORES	4451	29	6,776,910	20	10,567,176
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	962,552	27	274,392
DRUG/HEALTH STORES	446	104	8,440,644	83	2,493,194
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,163,487	23	2,837,229
APPAREL & ACCESSORIES	448	156	54,054,439	95	8,791,726
CLOTHING & SHOE STORES	4481, 4482	130	48,208,964	84	8,312,823
JEWELRY & LUGGAGE STORES	4483	26	5,845,475	11	478,902
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	23,141,391	101	3,494,132
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	20,171,189	67	3,159,175
BOOK/PERIODICAL/MUSIC STORE	4512	41	2,970,202	34	334,957
GENERAL MERCHANDISE STORES	452	20	52,434,035	18	31,921,325
DEPARTMENT STORES	4521	9	36,170,244	7	9,885,103
GENERAL MERCHANDISE STORES	4529	11	16,263,791	11	22,036,222
E-COMMERCE & MAIL ORDER	4541	148	2,869,339	131	1,554,748
MISCELLANEOUS RETAILERS	453, 4542, 4543	683	20,358,240	534	11,003,031
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>13</b>	<b>21,537</b>	<b>5</b>	<b>5,334</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>10,338</b>	<b>3</b>	<b>87,501</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>412,233</b>	<b>5</b>	<b>388,821</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,456</b>	<b>30,584,508</b>	<b>1,091</b>	<b>19,499,795</b>
CONSTRUCTION OF BUILDINGS	236	289	17,397,351	200	10,707,143
HEAVY CONSTRUCTION & HIGHWAYS	237	36	1,165,217	38	1,142,749
SPECIAL TRADE CONTRACTORS	238	1,131	12,021,939	853	7,649,902
<b>MANUFACTURING</b>	<b>31-33</b>	<b>382</b>	<b>2,998,762</b>	<b>281</b>	<b>3,569,739</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,055</b>	<b>15,446,878</b>	<b>850</b>	<b>8,386,462</b>
DURABLE GOODS	423	736	13,116,357	612	6,010,634
NONDURABLE GOODS	424	303	2,199,895	229	2,333,515
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	130,626	9	42,313
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>33</b>	<b>626,627</b>	<b>24</b>	<b>241,979</b>
<b>INFORMATION</b>	<b>51</b>	<b>237</b>	<b>9,690,248</b>	<b>213</b>	<b>7,349,814</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>78</b>	<b>4,290,351</b>	<b>52</b>	<b>633,424</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>229</b>	<b>6,753,433</b>	<b>183</b>	<b>2,925,040</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>333</b>	<b>3,200,130</b>	<b>217</b>	<b>1,262,445</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>782</b>	<b>6,649,439</b>	<b>513</b>	<b>3,676,721</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>34</b>	<b>2,567,895</b>	<b>34</b>	<b>673,000</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>244</b>	<b>40,588,270</b>	<b>139</b>	<b>19,031,601</b>
ACCOMMODATIONS	721	16	6,479,046	4	801,886
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	228	34,109,224	135	18,229,715
<b>OTHER SERVICES</b>	<b>81</b>	<b>419</b>	<b>14,051,433</b>	<b>295</b>	<b>6,514,614</b>
REPAIR & MAINTENANCE	811	309	11,353,626	212	5,345,402
PERSONAL SERVICE	812	96	2,590,576	70	1,162,890
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	107,231	13	6,322
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>158,680</b>	<b>3</b>	<b>4,701</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,173</b>	<b>\$429,506,462</b>	<b>5,352</b>	<b>\$180,678,819</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,119</u>	<u>\$17,554,029</u>	<u>1,118</u>	<u>\$71,810,116</u>
MOTOR VEHICLES & PARTS	441	21	114,012	80	16,560,719
NEW & USED AUTO DEALERS	4411	4	104,189	20	12,613,754
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,581	19	1,454,371
AUTOMOTIVE PARTS & TIRE	4413	10	7,241	41	2,492,595
FURNITURE & HOME FURNISHING	442	84	2,091,445	43	1,250,438
ELECTRONICS & APPLIANCES	443	109	1,839,247	99	2,275,318
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	550,481	39	1,509,528
COMPUTERS & SOFTWARE	44312	70	1,288,766	58	760,097
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	1,283,746	69	14,070,072
BUILDING MATERIALS	4441	84	961,174	53	13,742,190
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	322,572	16	327,882
FOOD & BEVERAGE STORES	445	41	1,104,687	32	3,535,532
GROCERY & CONVENIENCE STORES	4451	D	D	11	3,441,911
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	237,591	21	93,620
DRUG/HEALTH STORES	446	56	2,035,206	78	1,401,998
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	485,349	17	4,038,749
APPAREL & ACCESSORIES	448	94	1,062,898	81	2,371,595
CLOTHING & SHOE STORES	4481, 4482	82	991,074	72	2,185,243
JEWELRY & LUGGAGE STORES	4483	12	71,823	9	186,353
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	621,295	79	1,632,129
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	245,092	55	912,728
BOOK/PERIODICAL/MUSIC STORE	4512	27	376,203	24	719,400
GENERAL MERCHANDISE STORES	452	9	2,935,174	10	14,468,920
DEPARTMENT STORES	4521	4	186,852	4	195,031
GENERAL MERCHANDISE STORES	4529	5	2,748,322	6	14,273,888
E-COMMERCE & MAIL ORDER	4541	123	1,141,040	107	664,274
MISCELLANEOUS RETAILERS	453, 4542, 4543	389	2,839,930	423	9,540,373
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>21,142</u>	<u>6</u>	<u>49,965</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>29,508</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>218,451</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,269</u>	<u>26,004,450</u>	<u>357</u>	<u>10,302,211</u>
CONSTRUCTION OF BUILDINGS	236	306	16,966,460	65	4,110,986
HEAVY CONSTRUCTION & HIGHWAYS	237	44	2,469,830	22	964,935
SPECIAL TRADE CONTRACTORS	238	919	6,568,160	270	5,226,290
<u>MANUFACTURING</u>	<u>31-33</u>	<u>274</u>	<u>1,083,624</u>	<u>214</u>	<u>2,180,897</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>577</u>	<u>2,628,636</u>	<u>811</u>	<u>16,825,090</u>
DURABLE GOODS	423	366	2,096,941	567	13,844,836
NONDURABLE GOODS	424	204	524,828	236	2,894,530
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,868	8	85,724
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>75,766</u>	<u>12</u>	<u>312,285</u>
<u>INFORMATION</u>	<u>51</u>	<u>176</u>	<u>3,862,714</u>	<u>193</u>	<u>4,602,556</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>1,210,373</u>	<u>58</u>	<u>1,063,938</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>1,331,402</u>	<u>141</u>	<u>3,171,399</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>239</u>	<u>1,347,743</u>	<u>171</u>	<u>983,224</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>591</u>	<u>4,165,670</u>	<u>226</u>	<u>2,810,658</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>20</u>	<u>859,697</u>	<u>21</u>	<u>415,262</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>4,327,200</u>	<u>92</u>	<u>16,751,534</u>
ACCOMMODATIONS	721	D	D	16	3,713,401
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	4,326,705	76	13,038,133
<u>OTHER SERVICES</u>	<u>81</u>	<u>182</u>	<u>1,739,715</u>	<u>157</u>	<u>4,713,256</u>
REPAIR & MAINTENANCE	811	123	732,934	105	3,842,814
PERSONAL SERVICE	812	51	998,673	40	799,837
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	8,107	12	70,604
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,725</b>	<b>\$66,463,620</b>	<b>3,583</b>	<b>\$136,499,542</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,323</u>	<u>\$72,068,192</u>	<u>856</u>	<u>\$11,255,231</u>
MOTOR VEHICLES & PARTS	441	76	20,140,045	28	77,621
NEW & USED AUTO DEALERS	4411	22	13,134,941	4	39,845
RV, BOAT, MOTORCYCLE DEALERS	4412	15	4,241,225	5	19,624
AUTOMOTIVE PARTS & TIRE	4413	39	2,763,880	19	18,152
FURNITURE & HOME FURNISHING	442	67	1,873,179	48	274,974
ELECTRONICS & APPLIANCES	443	129	2,339,124	85	1,105,463
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,140,536	33	167,014
COMPUTERS & SOFTWARE	44312	83	1,123,122	50	938,132
CAMERA & PHOTO SUPPLIES	44313	4	75,465	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	10,486,861	79	897,524
BUILDING MATERIALS	4441	89	9,544,535	65	862,722
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	942,326	14	34,802
FOOD & BEVERAGE STORES	445	47	6,556,086	22	3,224,675
GROCERY & CONVENIENCE STORES	4451	16	6,401,735	10	3,221,853
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	154,352	12	2,821
DRUG/HEALTH STORES	446	81	1,363,238	43	570,414
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,070,366	7	358,150
APPAREL & ACCESSORIES	448	86	672,443	64	78,909
CLOTHING & SHOE STORES	4481, 4482	69	497,456	59	76,588
JEWELRY & LUGGAGE STORES	4483	17	174,987	5	2,322
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	1,243,659	55	241,533
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	59	1,094,087	34	178,949
BOOK/PERIODICAL/MUSIC STORE	4512	31	149,571	21	62,583
GENERAL MERCHANDISE STORES	452	17	16,402,821	9	1,142,868
DEPARTMENT STORES	4521	4	369,218	D	D
GENERAL MERCHANDISE STORES	4529	13	16,033,603	7	1,108,290
E-COMMERCE & MAIL ORDER	4541	109	694,769	94	357,956
MISCELLANEOUS RETAILERS	453, 4542, 4543	491	8,225,601	322	2,925,145
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>37,760</u>	<u>8</u>	<u>7,395</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>24,699</u>	<u>5</u>	<u>69,209</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>616</u>	<u>11,947,546</u>	<u>506</u>	<u>6,140,889</u>
CONSTRUCTION OF BUILDINGS	236	107	6,395,590	104	1,410,768
HEAVY CONSTRUCTION & HIGHWAYS	237	17	486,686	17	2,448,919
SPECIAL TRADE CONTRACTORS	238	492	5,065,270	385	2,281,202
<u>MANUFACTURING</u>	<u>31-33</u>	<u>269</u>	<u>2,163,582</u>	<u>156</u>	<u>764,745</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>810</u>	<u>11,800,838</u>	<u>454</u>	<u>4,003,542</u>
DURABLE GOODS	423	573	8,619,305	305	3,118,189
NONDURABLE GOODS	424	228	3,132,107	146	882,387
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	49,427	3	2,965
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>891,286</u>	<u>6</u>	<u>95,564</u>
<u>INFORMATION</u>	<u>51</u>	<u>211</u>	<u>5,287,668</u>	<u>154</u>	<u>4,025,948</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>982,886</u>	<u>45</u>	<u>367,845</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>170</u>	<u>3,186,263</u>	<u>118</u>	<u>2,616,550</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>225</u>	<u>2,041,442</u>	<u>148</u>	<u>1,761,037</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>368</u>	<u>3,533,757</u>	<u>309</u>	<u>769,120</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>1,571,715</u>	<u>14</u>	<u>1,038,351</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>120</u>	<u>12,748,915</u>	<u>51</u>	<u>3,985,442</u>
ACCOMMODATIONS	721	8	1,255,731	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	112	11,493,184	50	3,759,352
<u>OTHER SERVICES</u>	<u>81</u>	<u>217</u>	<u>4,380,047</u>	<u>127</u>	<u>1,164,667</u>
REPAIR & MAINTENANCE	811	152	3,366,209	90	681,134
PERSONAL SERVICE	812	47	915,944	31	400,513
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	97,894	6	83,019
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>12,199</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,453</b>	<b>\$132,697,437</b>	<b>2,960</b>	<b>\$38,066,588</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>971</u>	<u>\$41,779,406</u>	<u>2,147</u>	<u>\$209,197,100</u>
MOTOR VEHICLES & PARTS	441	48	5,620,990	92	64,998,402
NEW & USED AUTO DEALERS	4411	10	3,257,526	22	57,672,371
RV, BOAT, MOTORCYCLE DEALERS	4412	7	351,531	19	3,717,525
AUTOMOTIVE PARTS & TIRE	4413	31	2,011,934	51	3,608,506
FURNITURE & HOME FURNISHING	442	46	1,310,746	117	7,853,181
ELECTRONICS & APPLIANCES	443	95	1,982,837	219	12,435,027
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,397,817	64	7,357,127
COMPUTERS & SOFTWARE	44312	52	455,482	147	4,784,458
CAMERA & PHOTO SUPPLIES	44313	3	129,537	8	293,442
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	8,119,504	158	23,726,617
BUILDING MATERIALS	4441	52	8,104,600	127	21,266,612
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	14,904	31	2,460,005
FOOD & BEVERAGE STORES	445	21	3,382,339	68	14,564,818
GROCERY & CONVENIENCE STORES	4451	5	3,083,669	24	14,010,767
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	298,671	44	554,051
DRUG/HEALTH STORES	446	58	1,280,863	142	6,087,140
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,563,253	30	3,715,817
APPAREL & ACCESSORIES	448	70	1,300,564	147	14,319,910
CLOTHING & SHOE STORES	4481, 4482	61	664,818	124	12,320,903
JEWELRY & LUGGAGE STORES	4483	9	635,745	23	1,999,006
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	664,011	177	12,538,030
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	518,857	106	7,852,520
BOOK/PERIODICAL/MUSIC STORE	4512	25	145,154	71	4,685,511
GENERAL MERCHANDISE STORES	452	10	11,657,247	21	23,399,684
DEPARTMENT STORES	4521	3	172,528	8	21,559,501
GENERAL MERCHANDISE STORES	4529	7	11,484,720	13	1,840,183
E-COMMERCE & MAIL ORDER	4541	117	936,195	170	3,821,291
MISCELLANEOUS RETAILERS	453, 4542, 4543	366	3,960,857	806	21,737,182
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>3,920</u>	<u>21</u>	<u>161,416</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>66,493</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>100,385</u>	<u>7</u>	<u>38,258</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>401</u>	<u>9,293,137</u>	<u>1,269</u>	<u>70,616,484</u>
CONSTRUCTION OF BUILDINGS	236	67	5,611,010	294	51,706,036
HEAVY CONSTRUCTION & HIGHWAYS	237	12	398,306	41	2,777,418
SPECIAL TRADE CONTRACTORS	238	322	3,283,822	934	16,133,030
<u>MANUFACTURING</u>	<u>31-33</u>	<u>175</u>	<u>1,350,574</u>	<u>475</u>	<u>7,703,686</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>568</u>	<u>5,556,388</u>	<u>1,295</u>	<u>37,567,788</u>
DURABLE GOODS	423	391	3,539,953	896	34,042,015
NONDURABLE GOODS	424	170	1,998,571	383	3,443,161
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	17,865	16	82,612
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>53,730</u>	<u>27</u>	<u>326,747</u>
<u>INFORMATION</u>	<u>51</u>	<u>178</u>	<u>3,361,115</u>	<u>328</u>	<u>19,384,280</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>606,555</u>	<u>91</u>	<u>3,977,178</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,422,532</u>	<u>259</u>	<u>7,466,214</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>144</u>	<u>1,273,119</u>	<u>406</u>	<u>8,370,470</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>212</u>	<u>1,600,192</u>	<u>741</u>	<u>8,642,582</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>22</u>	<u>877,845</u>	<u>46</u>	<u>2,222,644</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>69</u>	<u>11,006,015</u>	<u>253</u>	<u>36,706,940</u>
ACCOMMODATIONS	721	6	1,120,399	13	3,303,647
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	9,885,616	240	33,403,292
<u>OTHER SERVICES</u>	<u>81</u>	<u>145</u>	<u>1,887,609</u>	<u>437</u>	<u>11,602,097</u>
REPAIR & MAINTENANCE	811	94	1,200,276	294	9,353,501
PERSONAL SERVICE	812	40	556,000	109	2,004,828
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	131,332	34	243,768
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>13</u>	<u>976,275</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,076</b>	<b>\$80,211,161</b>	<b>7,821</b>	<b>\$425,026,651</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>508</u>	<u>\$27,389,062</u>	<u>1,268</u>	<u>\$95,465,668</u>
MOTOR VEHICLES & PARTS	441	34	5,348,715	99	33,966,609
NEW & USED AUTO DEALERS	4411	12	4,219,705	24	22,484,040
RV, BOAT, MOTORCYCLE DEALERS	4412	5	74,003	16	5,784,158
AUTOMOTIVE PARTS & TIRE	4413	17	1,055,008	59	5,698,411
FURNITURE & HOME FURNISHING	442	12	174,937	44	1,562,674
ELECTRONICS & APPLIANCES	443	35	484,535	112	1,824,820
APPLIANCES, TV & OTHER ELECTRONICS	44311	13	392,087	35	810,227
COMPUTERS & SOFTWARE	44312	20	90,245	74	999,457
CAMERA & PHOTO SUPPLIES	44313	D	D	3	15,136
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	5,466,124	71	12,661,401
BUILDING MATERIALS	4441	21	5,029,810	53	12,091,157
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	436,315	18	570,244
FOOD & BEVERAGE STORES	445	7	1,090,883	47	6,195,469
GROCERY & CONVENIENCE STORES	4451	D	D	19	5,861,042
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	47,851	28	334,427
DRUG/HEALTH STORES	446	32	502,504	71	3,138,274
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	350,194	20	4,622,535
APPAREL & ACCESSORIES	448	50	239,942	94	1,274,532
CLOTHING & SHOE STORES	4481, 4482	45	157,242	83	1,196,481
JEWELRY & LUGGAGE STORES	4483	5	82,701	11	78,051
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	159,127	81	1,881,484
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	108,727	50	907,525
BOOK/PERIODICAL/MUSIC STORE	4512	17	50,400	31	973,959
GENERAL MERCHANDISE STORES	452	9	12,457,744	13	15,679,532
DEPARTMENT STORES	4521	4	34,826	4	604,604
GENERAL MERCHANDISE STORES	4529	5	12,422,918	9	15,074,928
E-COMMERCE & MAIL ORDER	4541	66	174,163	122	820,111
MISCELLANEOUS RETAILERS	453, 4542, 4543	191	940,193	494	11,838,229
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>11,426</u>	<u>14</u>	<u>923,871</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>332,910</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>111</u>	<u>1,166,787</u>	<u>668</u>	<u>35,962,490</u>
CONSTRUCTION OF BUILDINGS	236	23	576,691	118	14,420,279
HEAVY CONSTRUCTION & HIGHWAYS	237	4	21,467	42	2,555,890
SPECIAL TRADE CONTRACTORS	238	84	568,629	508	18,986,321
<u>MANUFACTURING</u>	<u>31-33</u>	<u>68</u>	<u>105,701</u>	<u>254</u>	<u>4,976,373</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>332</u>	<u>1,241,565</u>	<u>872</u>	<u>26,646,017</u>
DURABLE GOODS	423	226	813,516	634	21,337,648
NONDURABLE GOODS	424	104	424,131	228	5,153,087
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	155,283
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>87,332</u>	<u>31</u>	<u>2,534,790</u>
<u>INFORMATION</u>	<u>51</u>	<u>107</u>	<u>1,263,426</u>	<u>210</u>	<u>7,791,546</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>24</u>	<u>88,163</u>	<u>61</u>	<u>1,191,402</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>69</u>	<u>861,921</u>	<u>177</u>	<u>7,853,917</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>70</u>	<u>884,132</u>	<u>198</u>	<u>1,527,734</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>89</u>	<u>343,842</u>	<u>319</u>	<u>3,733,361</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>178,431</u>	<u>21</u>	<u>1,011,108</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>36</u>	<u>4,337,408</u>	<u>121</u>	<u>18,069,716</u>
ACCOMMODATIONS	721	6	1,202,814	12	3,933,801
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	3,134,594	109	14,135,915
<u>OTHER SERVICES</u>	<u>81</u>	<u>66</u>	<u>895,807</u>	<u>187</u>	<u>13,368,706</u>
REPAIR & MAINTENANCE	811	39	709,545	132	11,839,746
PERSONAL SERVICE	812	21	182,378	44	1,440,769
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	3,884	11	88,191
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>165,389</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,502</b>	<b>\$38,865,370</b>	<b>4,410</b>	<b>\$221,555,773</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,112</u>	<u>\$34,424,697</u>	<u>943</u>	<u>\$18,176,250</u>
MOTOR VEHICLES & PARTS	441	63	8,415,912	39	1,958,485
NEW & USED AUTO DEALERS	4411	15	7,049,139	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	11	49,368	17	634,005
AUTOMOTIVE PARTS & TIRE	4413	37	1,317,405	20	1,103,279
FURNITURE & HOME FURNISHING	442	35	1,176,161	43	937,787
ELECTRONICS & APPLIANCES	443	110	2,185,288	70	879,401
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	1,269,919	29	250,148
COMPUTERS & SOFTWARE	44312	73	911,325	39	627,784
CAMERA & PHOTO SUPPLIES	44313	3	4,044	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	2,414,045	59	2,163,045
BUILDING MATERIALS	4441	50	2,342,686	48	1,719,988
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	71,359	11	443,057
FOOD & BEVERAGE STORES	445	32	4,866,489	21	3,149,062
GROCERY & CONVENIENCE STORES	4451	11	4,594,291	4	3,025,374
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	272,198	17	123,688
DRUG/HEALTH STORES	446	58	1,920,489	62	1,073,038
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	3,255,698	6	778,060
APPAREL & ACCESSORIES	448	87	957,540	77	766,495
CLOTHING & SHOE STORES	4481, 4482	78	864,309	69	668,781
JEWELRY & LUGGAGE STORES	4483	9	93,231	8	97,714
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	94	1,839,929	78	745,146
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	1,308,207	53	534,736
BOOK/PERIODICAL/MUSIC STORE	4512	33	531,722	25	210,410
GENERAL MERCHANDISE STORES	452	14	2,910,170	12	927,682
DEPARTMENT STORES	4521	4	151,931	4	166,117
GENERAL MERCHANDISE STORES	4529	10	2,758,240	8	761,565
E-COMMERCE & MAIL ORDER	4541	119	825,030	108	583,369
MISCELLANEOUS RETAILERS	453, 4542, 4543	423	3,657,946	368	4,214,680
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>365,676</u>	<u>9</u>	<u>18,584</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>21,486</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>341</u>	<u>8,336,454</u>	<u>267</u>	<u>5,203,500</u>
CONSTRUCTION OF BUILDINGS	236	77	5,361,995	63	3,036,984
HEAVY CONSTRUCTION & HIGHWAYS	237	13	81,364	8	336,173
SPECIAL TRADE CONTRACTORS	238	251	2,893,095	196	1,830,342
<u>MANUFACTURING</u>	<u>31-33</u>	<u>214</u>	<u>1,845,208</u>	<u>172</u>	<u>4,843,080</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>735</u>	<u>7,282,976</u>	<u>537</u>	<u>3,064,305</u>
DURABLE GOODS	423	525	6,142,622	378	2,285,637
NONDURABLE GOODS	424	198	1,079,878	153	773,076
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	60,476	6	5,591
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>283,839</u>	<u>6</u>	<u>97,453</u>
<u>INFORMATION</u>	<u>51</u>	<u>190</u>	<u>3,250,892</u>	<u>156</u>	<u>1,785,370</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>650,524</u>	<u>33</u>	<u>316,020</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>111</u>	<u>1,300,526</u>	<u>87</u>	<u>370,042</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>167</u>	<u>1,100,976</u>	<u>116</u>	<u>677,278</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>251</u>	<u>1,662,310</u>	<u>182</u>	<u>770,461</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>492,367</u>	<u>14</u>	<u>973,978</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>103</u>	<u>11,798,258</u>	<u>98</u>	<u>7,013,819</u>
ACCOMMODATIONS	721	19	3,122,141	24	1,501,080
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	8,676,116	74	5,512,739
<u>OTHER SERVICES</u>	<u>81</u>	<u>155</u>	<u>2,686,934</u>	<u>100</u>	<u>2,393,458</u>
REPAIR & MAINTENANCE	811	104	2,056,945	58	1,990,570
PERSONAL SERVICE	812	39	459,913	33	356,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	170,076	9	46,097
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>22,017</u>	<u>3</u>	<u>13,491</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,486</b>	<b>\$75,525,593</b>	<b>2,726</b>	<b>\$45,725,045</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>964</u>	<u>\$26,167,497</u>	<u>1,938</u>	<u>\$222,577,370</u>
MOTOR VEHICLES & PARTS	441	44	6,496,533	103	81,451,398
NEW & USED AUTO DEALERS	4411	11	5,098,069	37	77,366,341
RV, BOAT, MOTORCYCLE DEALERS	4412	5	140,045	9	200,973
AUTOMOTIVE PARTS & TIRE	4413	28	1,258,419	57	3,884,085
FURNITURE & HOME FURNISHING	442	41	1,095,228	108	5,069,205
ELECTRONICS & APPLIANCES	443	103	1,624,953	188	11,720,139
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	654,666	66	8,914,075
COMPUTERS & SOFTWARE	44312	61	957,324	118	2,787,966
CAMERA & PHOTO SUPPLIES	44313	3	12,963	4	18,099
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	2,486,752	130	17,793,478
BUILDING MATERIALS	4441	47	1,865,523	106	17,491,532
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	621,229	24	301,947
FOOD & BEVERAGE STORES	445	24	3,535,344	47	4,685,951
GROCERY & CONVENIENCE STORES	4451	4	3,527,719	12	4,596,431
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	7,625	35	89,521
DRUG/HEALTH STORES	446	61	735,847	115	2,507,828
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	293,181	26	3,323,603
APPAREL & ACCESSORIES	448	79	485,403	135	10,640,715
CLOTHING & SHOE STORES	4481, 4482	71	340,185	113	9,194,665
JEWELRY & LUGGAGE STORES	4483	8	145,218	22	1,446,050
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	1,719,395	139	8,337,274
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	483,508	92	6,892,020
BOOK/PERIODICAL/MUSIC STORE	4512	28	1,235,887	47	1,445,254
GENERAL MERCHANDISE STORES	452	9	2,505,412	21	60,917,159
DEPARTMENT STORES	4521	4	87,884	8	21,045,332
GENERAL MERCHANDISE STORES	4529	5	2,417,528	13	39,871,828
E-COMMERCE & MAIL ORDER	4541	107	924,434	153	2,306,974
MISCELLANEOUS RETAILERS	453, 4542, 4543	355	4,265,015	773	13,823,645
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>16,748</u>	<u>15</u>	<u>120,291</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>4,806</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>77,738</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>264</u>	<u>13,043,554</u>	<u>1,409</u>	<u>77,920,682</u>
CONSTRUCTION OF BUILDINGS	236	65	8,754,304	305	65,091,940
HEAVY CONSTRUCTION & HIGHWAYS	237	11	365,475	44	1,368,298
SPECIAL TRADE CONTRACTORS	238	188	3,923,776	1,060	11,460,444
<u>MANUFACTURING</u>	<u>31-33</u>	<u>198</u>	<u>1,890,239</u>	<u>426</u>	<u>4,941,302</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>693</u>	<u>8,251,696</u>	<u>1,151</u>	<u>15,837,789</u>
DURABLE GOODS	423	490	6,789,046	822	13,648,638
NONDURABLE GOODS	424	195	1,453,334	317	2,146,906
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	9,316	12	42,245
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>340,757</u>	<u>25</u>	<u>510,411</u>
<u>INFORMATION</u>	<u>51</u>	<u>163</u>	<u>3,014,426</u>	<u>265</u>	<u>9,163,507</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>373,955</u>	<u>83</u>	<u>4,446,164</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>78</u>	<u>1,362,008</u>	<u>245</u>	<u>6,841,141</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>141</u>	<u>5,941,461</u>	<u>332</u>	<u>2,882,912</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>172</u>	<u>2,696,656</u>	<u>723</u>	<u>7,231,832</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>16</u>	<u>841,747</u>	<u>40</u>	<u>1,662,058</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>85</u>	<u>11,469,986</u>	<u>199</u>	<u>29,476,313</u>
ACCOMMODATIONS	721	8	1,928,501	5	513,769
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	77	9,541,484	194	28,962,544
<u>OTHER SERVICES</u>	<u>81</u>	<u>89</u>	<u>1,812,842</u>	<u>407</u>	<u>7,840,219</u>
REPAIR & MAINTENANCE	811	47	1,301,262	293	5,807,668
PERSONAL SERVICE	812	37	509,456	96	1,749,008
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	2,124	18	283,544
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>125,363</u>	<u>4</u>	<u>22,771</u>
<b>TOTAL ALL INDUSTRIES</b>		<u>2,915</u>	<u>\$77,351,377</u>	<u>7,275</u>	<u>\$391,557,304</u>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,009</u>	<u>\$178,114,104</u>	<u>2,071</u>	<u>\$263,149,270</u>
MOTOR VEHICLES & PARTS	441	55	5,523,679	95	85,813,847
NEW & USED AUTO DEALERS	4411	11	1,390,699	31	70,489,640
RV, BOAT, MOTORCYCLE DEALERS	4412	8	1,002,988	14	8,867,758
AUTOMOTIVE PARTS & TIRE	4413	36	3,129,992	50	6,456,449
FURNITURE & HOME FURNISHING	442	140	7,846,338	122	33,226,408
ELECTRONICS & APPLIANCES	443	251	38,343,989	223	30,556,264
APPLIANCES, TV & OTHER ELECTRONICS	44311	61	14,105,027	64	2,229,684
COMPUTERS & SOFTWARE	44312	187	24,238,525	154	28,307,573
CAMERA & PHOTO SUPPLIES	44313	3	438	5	19,007
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	14,366,330	153	17,041,875
BUILDING MATERIALS	4441	120	14,003,878	125	16,231,116
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	362,452	28	810,759
FOOD & BEVERAGE STORES	445	92	10,401,332	89	9,984,747
GROCERY & CONVENIENCE STORES	4451	21	9,068,605	36	9,488,752
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	1,332,727	53	495,995
DRUG/HEALTH STORES	446	108	7,416,273	136	7,840,097
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,149,380	27	3,787,162
APPAREL & ACCESSORIES	448	129	11,045,637	114	3,054,925
CLOTHING & SHOE STORES	4481, 4482	113	10,513,003	95	1,843,523
JEWELRY & LUGGAGE STORES	4483	16	532,634	19	1,211,402
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	11,296,528	121	3,603,487
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	9,694,279	79	3,170,046
BOOK/PERIODICAL/MUSIC STORE	4512	52	1,602,249	42	433,441
GENERAL MERCHANDISE STORES	452	15	37,048,779	22	45,504,764
DEPARTMENT STORES	4521	7	26,378,246	8	11,459,591
GENERAL MERCHANDISE STORES	4529	8	10,670,533	14	34,045,173
E-COMMERCE & MAIL ORDER	4541	158	8,614,486	157	2,809,715
MISCELLANEOUS RETAILERS	453, 4542, 4543	740	25,061,353	812	19,925,978
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>28,502</u>	<u>20</u>	<u>27,209</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>103,247</u>	<u>8</u>	<u>126,790</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>43,209</u>	<u>7</u>	<u>816,675</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,958</u>	<u>76,497,059</u>	<u>1,930</u>	<u>63,494,695</u>
CONSTRUCTION OF BUILDINGS	236	442	43,444,237	421	19,224,574
HEAVY CONSTRUCTION & HIGHWAYS	237	49	2,949,686	69	24,617,344
SPECIAL TRADE CONTRACTORS	238	1,467	30,103,136	1,440	19,652,777
<u>MANUFACTURING</u>	<u>31-33</u>	<u>573</u>	<u>9,936,926</u>	<u>511</u>	<u>10,898,979</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,246</u>	<u>80,098,761</u>	<u>1,360</u>	<u>25,482,706</u>
DURABLE GOODS	423	860	75,302,399	964	21,519,360
NONDURABLE GOODS	424	370	4,459,883	378	3,848,266
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	336,479	18	115,080
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>603,952</u>	<u>40</u>	<u>722,028</u>
<u>INFORMATION</u>	<u>51</u>	<u>306</u>	<u>30,054,463</u>	<u>322</u>	<u>21,307,028</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>2,677,013</u>	<u>90</u>	<u>4,865,942</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>260</u>	<u>12,621,883</u>	<u>275</u>	<u>10,704,947</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>526</u>	<u>50,024,911</u>	<u>428</u>	<u>5,669,375</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>920</u>	<u>18,304,559</u>	<u>871</u>	<u>9,802,355</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>46</u>	<u>1,550,919</u>	<u>41</u>	<u>3,071,573</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>216</u>	<u>52,761,473</u>	<u>281</u>	<u>41,421,636</u>
ACCOMMODATIONS	721	6	6,665,489	15	5,563,676
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	210	46,095,984	266	35,857,960
<u>OTHER SERVICES</u>	<u>81</u>	<u>415</u>	<u>12,998,240</u>	<u>500</u>	<u>10,482,864</u>
REPAIR & MAINTENANCE	811	287	8,266,349	359	7,923,568
PERSONAL SERVICE	812	111	4,576,973	121	2,349,546
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	154,918	20	209,750
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>166,865</u>	<u>7</u>	<u>78,101</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,618</b>	<b>\$526,586,086</b>	<b>8,762</b>	<b>\$472,122,176</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,406</u>	<u>99,798,221</u>	<u>\$762</u>	<u>\$24,334,292</u>
MOTOR VEHICLES & PARTS	441	73	13,131,035	33	2,263,279
NEW & USED AUTO DEALERS	4411	16	8,571,942	8	591,456
RV, BOAT, MOTORCYCLE DEALERS	4412	20	1,152,877	6	305,334
AUTOMOTIVE PARTS & TIRE	4413	37	3,406,216	19	1,366,489
FURNITURE & HOME FURNISHING	442	58	4,602,733	32	200,545
ELECTRONICS & APPLIANCES	443	132	2,854,335	64	2,173,313
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	1,127,072	25	302,238
COMPUTERS & SOFTWARE	44312	95	1,715,926	39	1,871,075
CAMERA & PHOTO SUPPLIES	44313	4	11,337	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	17,298,988	58	639,864
BUILDING MATERIALS	4441	71	15,323,837	53	613,771
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,975,151	5	26,094
FOOD & BEVERAGE STORES	445	48	8,124,048	28	4,166,054
GROCERY & CONVENIENCE STORES	4451	9	8,040,188	17	3,847,795
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	83,860	11	318,259
DRUG/HEALTH STORES	446	97	3,719,933	30	43,264
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	3,764,002	12	764,978
APPAREL & ACCESSORIES	448	91	4,397,815	55	141,434
CLOTHING & SHOE STORES	4481, 4482	80	4,052,994	47	135,808
JEWELRY & LUGGAGE STORES	4483	11	344,821	8	5,627
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	3,333,669	43	126,269
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	2,000,412	26	87,324
BOOK/PERIODICAL/MUSIC STORE	4512	34	1,333,257	17	38,945
GENERAL MERCHANDISE STORES	452	16	26,246,859	10	142,615
DEPARTMENT STORES	4521	7	5,892,094	3	52,795
GENERAL MERCHANDISE STORES	4529	9	20,354,765	7	89,820
E-COMMERCE & MAIL ORDER	4541	137	1,484,322	67	502,016
MISCELLANEOUS RETAILERS	453, 4542, 4543	554	10,840,482	330	13,170,660
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>65,519</u>	<u>4</u>	<u>2,077</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>12,567</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>696,374</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>708</u>	<u>33,266,143</u>	<u>536</u>	<u>39,822,262</u>
CONSTRUCTION OF BUILDINGS	236	155	12,111,600	95	33,628,599
HEAVY CONSTRUCTION & HIGHWAYS	237	39	4,115,777	23	1,662,670
SPECIAL TRADE CONTRACTORS	238	514	17,038,767	418	4,530,993
<u>MANUFACTURING</u>	<u>31-33</u>	<u>305</u>	<u>4,332,110</u>	<u>191</u>	<u>1,399,940</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>966</u>	<u>20,505,519</u>	<u>448</u>	<u>4,231,168</u>
DURABLE GOODS	423	685	16,800,696	312	2,623,732
NONDURABLE GOODS	424	270	3,431,893	128	1,421,103
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	272,930	8	186,334
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>156,736</u>	<u>20</u>	<u>17,615,810</u>
<u>INFORMATION</u>	<u>51</u>	<u>218</u>	<u>10,248,524</u>	<u>123</u>	<u>3,996,265</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>554,710</u>	<u>41</u>	<u>152,545</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>181</u>	<u>6,897,192</u>	<u>127</u>	<u>45,117,362</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>237</u>	<u>4,761,940</u>	<u>122</u>	<u>2,169,964</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>361</u>	<u>6,348,445</u>	<u>272</u>	<u>1,582,624</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>26</u>	<u>2,401,859</u>	<u>7</u>	<u>211,002</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>130</u>	<u>27,272,662</u>	<u>114</u>	<u>61,857,811</u>
ACCOMMODATIONS	721	12	5,529,966	31	34,567,061
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	21,742,697	83	27,290,750
<u>OTHER SERVICES</u>	<u>81</u>	<u>174</u>	<u>4,362,041</u>	<u>139</u>	<u>9,511,711</u>
REPAIR & MAINTENANCE	811	104	2,747,271	104	1,544,061
PERSONAL SERVICE	812	58	1,497,997	33	7,965,163
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	116,773	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>15,879</u>	<u>5</u>	<u>88,179</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$4,812</b>	<b>221,698,733</b>	<b>\$2,917</b>	<b>\$212,169,595</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$6,741</u>	<u>1,218,031,623</u>	<u>\$869</u>	<u>\$28,235,818</u>
MOTOR VEHICLES & PARTS	441	316	160,729,615	48	2,141,072
NEW & USED AUTO DEALERS	4411	106	118,654,230	7	403,608
RV, BOAT, MOTORCYCLE DEALERS	4412	87	25,687,160	9	97,573
AUTOMOTIVE PARTS & TIRE	4413	123	16,388,226	32	1,639,891
FURNITURE & HOME FURNISHING	442	392	59,900,131	40	484,804
ELECTRONICS & APPLIANCES	443	594	111,344,833	73	941,485
APPLIANCES, TV & OTHER ELECTRONICS	44311	171	37,100,886	31	617,400
COMPUTERS & SOFTWARE	44312	412	68,833,841	41	324,065
CAMERA & PHOTO SUPPLIES	44313	11	5,410,106	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	422	89,861,400	56	2,983,387
BUILDING MATERIALS	4441	338	85,431,592	46	2,908,273
LAWN & GARDEN SUPPLIES & EQUIP.	4442	84	4,429,808	10	75,114
FOOD & BEVERAGE STORES	445	569	106,309,497	15	1,846,216
GROCERY & CONVENIENCE STORES	4451	324	95,251,263	8	1,842,694
OTHER FOOD & BEVERAGE STORES	4452, 4453	245	11,058,233	7	3,523
DRUG/HEALTH STORES	446	320	57,007,940	55	192,096
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	130	22,647,820	11	1,144,622
APPAREL & ACCESSORIES	448	602	141,160,035	67	171,779
CLOTHING & SHOE STORES	4481, 4482	465	127,904,573	60	101,739
JEWELRY & LUGGAGE STORES	4483	137	13,255,462	7	70,040
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	453	83,424,677	56	219,929
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	276	55,986,047	33	62,714
BOOK/PERIODICAL/MUSIC STORE	4512	177	27,438,630	23	157,214
GENERAL MERCHANDISE STORES	452	45	151,044,084	13	15,378,767
DEPARTMENT STORES	4521	9	66,529,887	4	236,973
GENERAL MERCHANDISE STORES	4529	36	84,514,197	9	15,141,793
E-COMMERCE & MAIL ORDER	4541	325	31,610,072	106	563,246
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,573	202,991,520	329	2,168,415
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>745,676</u>	<u>6</u>	<u>25,554</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>222,414</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>269,789</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,909</u>	<u>640,916,420</u>	<u>324</u>	<u>7,766,120</u>
CONSTRUCTION OF BUILDINGS	236	2,318	432,542,373	65	4,962,716
HEAVY CONSTRUCTION & HIGHWAYS	237	178	25,661,597	16	598,248
SPECIAL TRADE CONTRACTORS	238	4,413	182,712,450	243	2,205,157
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,725</u>	<u>90,385,845</u>	<u>167</u>	<u>827,314</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,969</u>	<u>306,222,824</u>	<u>595</u>	<u>3,621,217</u>
DURABLE GOODS	423	2,028	253,439,365	422	2,792,630
NONDURABLE GOODS	424	886	50,318,365	169	798,403
ELECTRONIC MARKETS, AGENTS & BROKERS	425	55	2,465,094	4	30,184
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>216</u>	<u>25,161,320</u>	<u>4</u>	<u>10,152</u>
<u>INFORMATION</u>	<u>51</u>	<u>716</u>	<u>192,589,439</u>	<u>150</u>	<u>1,741,595</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>181</u>	<u>33,863,049</u>	<u>44</u>	<u>729,738</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>709</u>	<u>98,757,747</u>	<u>112</u>	<u>1,019,833</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,935</u>	<u>108,243,791</u>	<u>121</u>	<u>609,421</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,781</u>	<u>115,694,856</u>	<u>200</u>	<u>1,122,903</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>399</u>	<u>39,373,058</u>	<u>13</u>	<u>217,018</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,539</u>	<u>639,301,064</u>	<u>63</u>	<u>5,612,707</u>
ACCOMMODATIONS	721	141	166,116,159	3	200,011
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,398	473,184,905	60	5,412,696
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,011</u>	<u>145,521,619</u>	<u>121</u>	<u>1,474,374</u>
REPAIR & MAINTENANCE	811	1,201	76,860,967	81	1,020,801
PERSONAL SERVICE	812	708	64,615,211	31	340,683
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	102	4,045,441	9	112,890
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>1,148,190</u>	<u>3</u>	<u>10,936</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$29,938</b>	<b>3,656,453,434</b>	<b>\$2,795</b>	<b>\$53,048,907</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,999</u>	<u>448,283,154</u>	<u>\$672</u>	<u>\$31,062,587</u>
MOTOR VEHICLES & PARTS	441	179	63,569,105	28	6,257,662
NEW & USED AUTO DEALERS	4411	70	49,101,222	7	3,900,803
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,123,464	D	D
AUTOMOTIVE PARTS & TIRE	4413	87	12,344,420	19	2,356,067
FURNITURE & HOME FURNISHING	442	131	16,738,074	29	135,101
ELECTRONICS & APPLIANCES	443	317	32,608,286	53	915,368
APPLIANCES, TV & OTHER ELECTRONICS	44311	98	22,309,042	18	760,323
COMPUTERS & SOFTWARE	44312	214	10,243,190	34	152,336
CAMERA & PHOTO SUPPLIES	44313	5	56,054	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	60,567,906	35	2,433,895
BUILDING MATERIALS	4441	134	53,487,218	30	2,066,929
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	7,080,688	5	366,966
FOOD & BEVERAGE STORES	445	155	34,751,595	29	2,841,787
GROCERY & CONVENIENCE STORES	4451	65	33,273,823	18	2,812,495
OTHER FOOD & BEVERAGE STORES	4452, 4453	90	1,477,772	11	29,292
DRUG/HEALTH STORES	446	187	15,538,103	41	491,639
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	9,732,698	10	953,621
APPAREL & ACCESSORIES	448	203	38,441,605	59	905,779
CLOTHING & SHOE STORES	4481, 4482	165	34,222,911	52	866,869
JEWELRY & LUGGAGE STORES	4483	38	4,218,694	7	38,910
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	223	26,350,263	43	330,230
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	142	18,693,831	27	319,230
BOOK/PERIODICAL/MUSIC STORE	4512	81	7,656,432	16	10,999
GENERAL MERCHANDISE STORES	452	25	98,475,380	11	13,181,517
DEPARTMENT STORES	4521	9	32,362,770	4	1,263,819
GENERAL MERCHANDISE STORES	4529	16	66,112,610	7	11,917,699
E-COMMERCE & MAIL ORDER	4541	190	6,228,075	79	232,844
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,154	45,282,064	255	2,383,144
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>246,785</u>	<u>7</u>	<u>22,811</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>164,045</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>201,933</u>	<u>6</u>	<u>72,094</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,667</u>	<u>90,986,047</u>	<u>223</u>	<u>4,781,236</u>
CONSTRUCTION OF BUILDINGS	236	464	45,067,771	41	3,191,356
HEAVY CONSTRUCTION & HIGHWAYS	237	63	4,237,681	9	239,978
SPECIAL TRADE CONTRACTORS	238	1,140	41,680,596	173	1,349,902
<u>MANUFACTURING</u>	<u>31-33</u>	<u>669</u>	<u>17,137,561</u>	<u>95</u>	<u>706,418</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,774</u>	<u>76,323,141</u>	<u>441</u>	<u>7,744,163</u>
DURABLE GOODS	423	1,250	62,594,248	310	3,928,313
NONDURABLE GOODS	424	498	13,411,628	126	3,805,170
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	317,265	5	10,680
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>1,702,034</u>	<u>4</u>	<u>29,551</u>
<u>INFORMATION</u>	<u>51</u>	<u>394</u>	<u>45,895,492</u>	<u>128</u>	<u>2,425,599</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>121</u>	<u>8,831,809</u>	<u>42</u>	<u>269,277</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>331</u>	<u>21,145,661</u>	<u>83</u>	<u>1,002,753</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>582</u>	<u>29,317,485</u>	<u>93</u>	<u>454,964</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>880</u>	<u>26,254,073</u>	<u>143</u>	<u>494,200</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>82</u>	<u>4,348,689</u>	<u>8</u>	<u>228,170</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>529</u>	<u>116,433,860</u>	<u>58</u>	<u>5,493,908</u>
ACCOMMODATIONS	721	38	25,148,895	5	615,331
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	491	91,284,965	53	4,878,577
<u>OTHER SERVICES</u>	<u>81</u>	<u>649</u>	<u>28,671,689</u>	<u>93</u>	<u>1,730,970</u>
REPAIR & MAINTENANCE	811	391	16,065,832	62	1,307,281
PERSONAL SERVICE	812	214	11,088,558	25	371,057
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	1,517,298	6	52,632
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>2,334,431</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$10,763</b>	<b>918,277,888</b>	<b>\$2,100</b>	<b>\$56,693,106</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>\$3,292</b>	<b>460,844,227</b>	<b>\$1,268</b>	<b>\$220,443,466</b>
MOTOR VEHICLES & PARTS	441	213	116,797,792	55	17,931,840
NEW & USED AUTO DEALERS	4411	81	91,938,757	17	14,112,896
RV, BOAT, MOTORCYCLE DEALERS	4412	43	13,514,869	7	1,081,875
AUTOMOTIVE PARTS & TIRE	4413	89	11,344,166	31	2,737,070
FURNITURE & HOME FURNISHING	442	173	12,732,153	86	10,669,047
ELECTRONICS & APPLIANCES	443	335	37,333,081	154	25,258,289
APPLIANCES, TV & OTHER ELECTRONICS	44311	101	24,339,002	42	13,049,805
COMPUTERS & SOFTWARE	44312	227	12,968,765	110	11,500,398
CAMERA & PHOTO SUPPLIES	44313	7	25,313	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	218	47,938,783	90	16,472,246
BUILDING MATERIALS	4441	178	46,069,099	78	16,335,121
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	1,869,684	12	137,125
FOOD & BEVERAGE STORES	445	193	27,707,125	38	2,878,812
GROCERY & CONVENIENCE STORES	4451	112	26,799,106	19	2,305,230
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	908,018	19	573,582
DRUG/HEALTH STORES	446	180	16,763,680	71	4,794,838
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	11,323,713	16	1,930,119
APPAREL & ACCESSORIES	448	221	38,867,542	126	53,356,220
CLOTHING & SHOE STORES	4481, 4482	180	33,130,080	111	49,031,752
JEWELRY & LUGGAGE STORES	4483	41	5,737,462	15	4,324,469
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	226	25,974,948	75	17,741,935
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	139	21,755,964	59	15,319,789
BOOK/PERIODICAL/MUSIC STORE	4512	87	4,218,984	16	2,422,146
GENERAL MERCHANDISE STORES	452	33	74,458,821	14	53,363,782
DEPARTMENT STORES	4521	8	35,866,010	8	36,064,528
GENERAL MERCHANDISE STORES	4529	25	38,592,811	6	17,299,255
E-COMMERCE & MAIL ORDER	4541	204	5,760,929	84	1,347,048
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,236	45,185,661	459	14,699,289
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>30</b>	<b>489,531</b>	<b>4</b>	<b>1,941</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>102,074</b>	<b>4</b>	<b>17,356</b>
<b>UTILITIES</b>	<b>22</b>	<b>11</b>	<b>402,603</b>	<b>4</b>	<b>490,373</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,572</b>	<b>127,868,720</b>	<b>779</b>	<b>26,133,732</b>
CONSTRUCTION OF BUILDINGS	236	645	57,434,120	151	19,279,859
HEAVY CONSTRUCTION & HIGHWAYS	237	95	34,690,586	30	560,819
SPECIAL TRADE CONTRACTORS	238	1,832	35,744,015	598	6,293,055
<b>MANUFACTURING</b>	<b>31-33</b>	<b>816</b>	<b>21,626,211</b>	<b>294</b>	<b>4,577,299</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,901</b>	<b>69,107,704</b>	<b>890</b>	<b>37,782,553</b>
DURABLE GOODS	423	1,339	54,579,910	638	35,155,083
NONDURABLE GOODS	424	535	13,973,815	242	2,542,906
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	553,979	10	84,563
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>66</b>	<b>5,521,389</b>	<b>16</b>	<b>385,308</b>
<b>INFORMATION</b>	<b>51</b>	<b>405</b>	<b>38,496,806</b>	<b>186</b>	<b>14,134,966</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>128</b>	<b>11,066,439</b>	<b>57</b>	<b>788,007</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>405</b>	<b>27,918,485</b>	<b>182</b>	<b>10,329,818</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>651</b>	<b>13,908,537</b>	<b>254</b>	<b>4,226,041</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,174</b>	<b>21,208,819</b>	<b>378</b>	<b>5,876,903</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>97</b>	<b>7,672,027</b>	<b>17</b>	<b>3,469,580</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>589</b>	<b>99,023,170</b>	<b>186</b>	<b>52,188,659</b>
ACCOMMODATIONS	721	34	12,264,783	24	13,501,019
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	555	86,758,387	162	38,687,640
<b>OTHER SERVICES</b>	<b>81</b>	<b>832</b>	<b>31,326,049</b>	<b>230</b>	<b>4,772,045</b>
REPAIR & MAINTENANCE	811	609	23,421,852	175	2,844,868
PERSONAL SERVICE	812	185	7,274,428	50	1,920,723
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	629,768	5	6,455
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>12</b>	<b>1,078,974</b>	<b>4</b>	<b>37,853</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$12,987</b>	<b>937,661,897</b>	<b>\$4,753</b>	<b>\$385,655,902</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,442</u>	<u>253,503,174</u>	<u>\$1,145</u>	<u>\$46,404,589</u>
MOTOR VEHICLES & PARTS	441	120	40,629,464	60	10,348,870
NEW & USED AUTO DEALERS	4411	24	33,143,989	14	6,338,782
RV, BOAT, MOTORCYCLE DEALERS	4412	20	1,079,336	11	1,448,086
AUTOMOTIVE PARTS & TIRE	4413	76	6,406,139	35	2,562,003
FURNITURE & HOME FURNISHING	442	98	6,546,897	36	893,204
ELECTRONICS & APPLIANCES	443	263	11,232,427	105	2,205,444
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	4,464,804	29	613,336
COMPUTERS & SOFTWARE	44312	193	6,702,344	73	1,582,470
CAMERA & PHOTO SUPPLIES	44313	5	65,280	3	9,638
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	23,773,637	68	3,516,000
BUILDING MATERIALS	4441	112	22,033,136	56	2,896,993
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	1,740,501	12	619,007
FOOD & BEVERAGE STORES	445	109	20,263,400	36	6,975,793
GROCERY & CONVENIENCE STORES	4451	42	19,094,099	12	6,158,222
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	1,169,301	24	817,571
DRUG/HEALTH STORES	446	148	9,266,719	77	1,801,055
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	10,123,182	13	1,273,227
APPAREL & ACCESSORIES	448	166	18,700,380	90	1,445,114
CLOTHING & SHOE STORES	4481, 4482	141	17,117,265	79	1,127,544
JEWELRY & LUGGAGE STORES	4483	25	1,583,115	11	317,570
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	164	10,664,052	94	3,437,863
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	7,180,388	55	1,460,308
BOOK/PERIODICAL/MUSIC STORE	4512	59	3,483,664	39	1,977,556
GENERAL MERCHANDISE STORES	452	27	66,448,135	15	7,754,562
DEPARTMENT STORES	4521	8	25,348,469	6	4,022,682
GENERAL MERCHANDISE STORES	4529	19	41,099,665	9	3,731,880
E-COMMERCE & MAIL ORDER	4541	192	4,205,441	129	985,491
MISCELLANEOUS RETAILERS	453, 4542, 4543	947	31,649,440	422	5,767,966
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>6,117,025</u>	<u>11</u>	<u>102,140</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>110,101</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>842,973</u>	<u>3</u>	<u>40,621</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,783</u>	<u>59,778,208</u>	<u>384</u>	<u>13,945,875</u>
CONSTRUCTION OF BUILDINGS	236	385	28,884,398	113	7,234,665
HEAVY CONSTRUCTION & HIGHWAYS	237	62	3,759,812	11	442,370
SPECIAL TRADE CONTRACTORS	238	1,336	27,133,998	260	6,268,841
<u>MANUFACTURING</u>	<u>31-33</u>	<u>534</u>	<u>7,404,198</u>	<u>235</u>	<u>2,790,924</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,586</u>	<u>45,926,939</u>	<u>836</u>	<u>11,002,137</u>
DURABLE GOODS	423	1,130	38,054,069	589	7,813,735
NONDURABLE GOODS	424	433	7,547,567	236	3,128,905
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	325,302	11	59,498
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>61</u>	<u>2,378,692</u>	<u>11</u>	<u>84,108</u>
<u>INFORMATION</u>	<u>51</u>	<u>358</u>	<u>32,231,797</u>	<u>196</u>	<u>5,140,162</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>7,127,377</u>	<u>62</u>	<u>684,465</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>320</u>	<u>13,890,283</u>	<u>132</u>	<u>2,098,014</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>480</u>	<u>7,068,922</u>	<u>205</u>	<u>2,151,208</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>874</u>	<u>17,088,242</u>	<u>241</u>	<u>2,547,103</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>76</u>	<u>5,222,147</u>	<u>22</u>	<u>1,129,009</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>402</u>	<u>76,654,068</u>	<u>130</u>	<u>19,500,807</u>
ACCOMMODATIONS	721	24	10,810,128	25	5,105,650
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	378	65,843,939	105	14,395,157
<u>OTHER SERVICES</u>	<u>81</u>	<u>549</u>	<u>18,439,841</u>	<u>165</u>	<u>4,971,097</u>
REPAIR & MAINTENANCE	811	362	13,739,459	108	3,999,085
PERSONAL SERVICE	812	160	4,389,659	44	835,082
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	310,723	13	136,930
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>343,563</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$9,608</b>	<b>554,127,549</b>	<b>\$3,781</b>	<b>\$112,612,819</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,335</u>	<u>92,681,095</u>	<u>\$1,878</u>	<u>\$178,056,013</u>
MOTOR VEHICLES & PARTS	441	77	19,220,579	153	43,084,443
NEW & USED AUTO DEALERS	4411	21	14,949,786	55	30,911,404
RV, BOAT, MOTORCYCLE DEALERS	4412	10	926,256	26	5,585,763
AUTOMOTIVE PARTS & TIRE	4413	46	3,344,537	72	6,587,277
FURNITURE & HOME FURNISHING	442	48	1,603,714	78	4,000,727
ELECTRONICS & APPLIANCES	443	125	3,491,796	176	7,872,010
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	736,958	49	5,080,005
COMPUTERS & SOFTWARE	44312	87	2,736,049	124	2,765,018
CAMERA & PHOTO SUPPLIES	44313	4	18,789	3	26,987
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	17,868,954	101	24,142,476
BUILDING MATERIALS	4441	59	17,359,833	78	20,102,919
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	509,120	23	4,039,557
FOOD & BEVERAGE STORES	445	34	5,892,995	87	14,323,193
GROCERY & CONVENIENCE STORES	4451	13	5,596,013	38	14,013,423
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	296,982	49	309,770
DRUG/HEALTH STORES	446	90	2,238,165	110	4,722,557
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	931,451	34	4,783,295
APPAREL & ACCESSORIES	448	100	3,429,812	126	3,441,087
CLOTHING & SHOE STORES	4481, 4482	88	3,134,741	106	2,660,027
JEWELRY & LUGGAGE STORES	4483	12	295,071	20	781,059
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	3,882,181	137	5,709,554
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	2,750,475	99	5,100,040
BOOK/PERIODICAL/MUSIC STORE	4512	32	1,131,706	38	609,514
GENERAL MERCHANDISE STORES	452	15	22,578,021	24	46,873,480
DEPARTMENT STORES	4521	5	7,366,112	6	8,634,657
GENERAL MERCHANDISE STORES	4529	10	15,211,909	18	38,238,823
E-COMMERCE & MAIL ORDER	4541	127	1,344,962	142	1,751,663
MISCELLANEOUS RETAILERS	453, 4542, 4543	525	10,198,464	710	17,351,529
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>138,735</u>	<u>16</u>	<u>208,670</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>58,102</u>	<u>4</u>	<u>9,202</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>539</u>	<u>32,537,060</u>	<u>714</u>	<u>30,829,199</u>
CONSTRUCTION OF BUILDINGS	236	128	22,175,431	180	15,887,925
HEAVY CONSTRUCTION & HIGHWAYS	237	25	680,313	29	1,283,062
SPECIAL TRADE CONTRACTORS	238	386	9,681,316	505	13,658,211
<u>MANUFACTURING</u>	<u>31-33</u>	<u>270</u>	<u>3,246,987</u>	<u>392</u>	<u>8,814,695</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>919</u>	<u>15,810,798</u>	<u>1,239</u>	<u>34,397,724</u>
DURABLE GOODS	423	665	12,663,508	893	27,603,692
NONDURABLE GOODS	424	247	3,108,264	329	6,674,914
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	39,026	17	119,118
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>137,015</u>	<u>29</u>	<u>630,838</u>
<u>INFORMATION</u>	<u>51</u>	<u>226</u>	<u>6,512,396</u>	<u>263</u>	<u>18,704,421</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>66</u>	<u>3,139,702</u>	<u>95</u>	<u>2,546,281</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>164</u>	<u>4,250,314</u>	<u>226</u>	<u>12,756,218</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>220</u>	<u>2,479,371</u>	<u>285</u>	<u>4,486,420</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>319</u>	<u>4,687,535</u>	<u>459</u>	<u>7,576,928</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>34</u>	<u>665,089</u>	<u>41</u>	<u>2,922,398</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>135</u>	<u>20,430,207</u>	<u>241</u>	<u>44,970,053</u>
ACCOMMODATIONS	721	20	5,449,775	30	8,716,523
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	14,980,432	211	36,253,530
<u>OTHER SERVICES</u>	<u>81</u>	<u>223</u>	<u>5,843,059</u>	<u>349</u>	<u>13,788,515</u>
REPAIR & MAINTENANCE	811	148	4,783,533	243	11,042,965
PERSONAL SERVICE	812	58	1,005,967	87	2,401,167
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	53,559	19	344,384
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>33,599</u>	<u>6</u>	<u>344,418</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$4,481</b>	<b>192,664,713</b>	<b>\$6,238</b>	<b>\$361,061,361</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE BY INDUSTRY (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$656,899,093</u>	<u>\$463,860,072</u>	<u>\$2,614,425</u>
CROP & ANIMAL PRODUCTION	111,112	189,578,419	121,001,956	706,312
FORESTRY & LOGGING	113	323,980,843	256,174,575	1,071,067
FISHING & HUNTING	114	37,869,176	10,050,090	60,759
AG & FORESTRY SUPPORT ACTIVITIES	115	105,470,655	76,633,451	776,287
<u>MINING</u>	<u>21</u>	<u>132,077,466</u>	<u>115,179,773</u>	<u>600,966</u>
SAND & GRAVEL, QUARRYING	2123	77,201,682	61,293,958	321,182
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	54,875,784	53,885,815	279,784
<u>UTILITIES</u>	<u>22</u>	<u>410,849,088</u>	<u>371,103,170</u>	<u>5,907,647</u>
ELECTRIC POWER GENERATION & TRANS.	2211	68,324,821	67,606,438	973,519
NATURAL GAS DISTRIBUTION	2212	9,611,557	9,445,534	138,071
WATER & SEWER	2213	332,912,710	294,051,198	4,796,057
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,951,827,324</u>	<u>7,119,361,634</u>	<u>35,212,585</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,177,026,785	1,122,737,689	5,513,126
NONRESIDENTIAL BUILDING	2362	1,929,628,822	1,705,318,759	8,177,083
HEAVY CONSTRUCTION & HIGHWAYS	237	1,225,985,116	1,002,707,129	5,163,236
SPECIAL TRADE CONTRACTORS	238	3,619,186,601	3,288,598,057	16,359,140
PLUMBING & HEATING	23822	732,368,745	663,461,620	3,268,866
PAINTING	23832	129,373,784	117,006,066	567,197
ELECTRICAL	23821	779,916,856	704,008,156	3,591,339
MASONRY/DRYWALL	23814, 23831	244,457,447	225,188,894	1,085,126
ROOFING	23816	171,756,732	160,865,272	769,071
OTHER CONTRACTORS	238 not listed above	1,561,313,037	1,418,068,049	7,077,541
<u>MANUFACTURING</u>	<u>31-33</u>	<u>29,891,270,559</u>	<u>22,079,661,321</u>	<u>92,416,453</u>
FOOD PRODUCTS	311	2,182,243,940	1,146,221,622	3,954,612
MILLING OF GRAINS	3112	112,482,322	67,154,716	299,628
FRUITS & VEGETABLES	3114	337,100,516	100,215,681	437,500
DAIRY PRODUCTS	3115	23,058,210	13,837,451	66,949
MEAT PRODUCTS	3116	462,311,241	445,668,412	694,896
SEAFOOD PRODUCTS	3117	502,399,940	88,568,833	409,832
BAKERY PRODUCTS	3118	348,657,678	188,808,190	911,030
OTHER FOOD ITEMS	3111, 3113, 3119	396,234,033	241,968,339	1,134,777
BEVERAGES	312	563,531,122	387,157,030	1,889,788
TEXTILES	313,314	205,444,455	107,435,071	526,787
APPAREL	315	42,717,499	25,544,135	124,017
LEATHER & ALLIED PRODUCTS	316	12,233,054	7,505,118	36,689
LUMBER & WOOD PRODUCTS	321	1,861,780,191	1,113,518,095	4,726,370
SAWMILLS	3211	679,295,039	387,972,569	1,431,168
PLYWOOD & TRUSSES	3212	254,310,858	148,535,747	586,595
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	928,174,294	577,009,779	2,708,607
PAPER PRODUCTS	322	1,629,541,720	934,037,682	3,578,631
PULP & PAPER MILLS	3221	1,084,742,791	576,148,872	2,034,687
OTHER PAPER PRODUCTS	3222	544,798,929	357,888,810	1,543,944
COMMERCIAL PRINTING	323	222,125,606	196,682,335	994,181
PETROLEUM & COAL PRODUCTS	324	5,328,197,121	4,944,116,573	23,933,516
PETROLEUM REFINING	32411	5,176,925,061	4,844,983,885	23,453,823
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	151,272,060	99,132,688	479,693
CHEMICALS	325	959,486,488	635,665,618	3,062,427
CHEMICALS	3251	227,707,383	157,144,378	761,082
PESTICIDES & FERTILIZERS	3253	97,244,805	67,539,409	335,813
PHARMACEUTICALS	3254	166,551,084	109,260,625	545,184
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	467,983,216	301,721,206	1,420,348
PLASTICS & RUBBER PRODUCTS	326	601,052,018	360,432,241	1,733,054
NONMETALLIC MINERALS	327	670,840,210	500,560,720	2,255,071
PRIMARY METALS	331	1,024,722,656	655,820,870	2,752,035

TABLE 5: BUSINESS & OCCUPATION TAX:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE BY INDUSTRY (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	240,842,233	138,215,136	654,253
ALUMINUM SMELTING	3313	542,921,877	373,273,382	1,398,550
OTHER NONFERROUS METALS	3314	44,061,947	34,661,176	168,101
FOUNDRIES	3315	196,896,599	109,671,176	531,131
FABRICATED METAL PRODUCTS	332	1,029,146,451	703,505,326	3,257,150
MACHINERY	333	1,095,286,427	659,614,507	3,218,077
FARM & CONSTRUCTION IMPLEMENTS	3331	96,844,827	57,332,747	278,849
INDUSTRIAL MACHINERY	3332	233,631,720	119,366,164	590,494
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	764,809,880	482,915,596	2,348,734
COMPUTERS & ELECTRONICS	334	2,122,900,906	1,168,351,847	5,755,541
COMPUTER HARDWARE	3341	100,916,334	56,240,750	419,892
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	88,480,424	48,054,528	228,614
AUDIO & VIDEO EQUIPMENT	3343	43,981,880	23,267,901	118,118
SEMICONDUCTORS	3344	630,545,179	306,817,078	1,270,362
INSTRUMENTS	3345	1,194,963,222	685,273,266	3,299,177
SOFTWARE REPRODUCTION	334611	59,727,381	45,106,122	395,771
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	4,286,486	3,592,202	23,607
ELECTRICAL EQUIPMENT & APPLIANCES	335	477,841,481	212,402,649	1,002,083
LIGHTING EQUIPMENT	3351	75,796,266	16,374,813	79,212
HOUSEHOLD APPLIANCES	3352	126,363,833	33,619,910	166,499
OTHER ELECTRIC EQUIPMENT	3353, 3359	275,681,382	162,407,926	756,372
TRANSPORTATION EQUIPMENT	336	8,813,623,463	7,788,730,775	26,890,469
MOTOR VEHICLES & PARTS	3361, 3362, 3363	199,092,681	140,394,709	696,122
AIRCRAFT, AEROSPACE & PARTS	3364	8,227,372,850	7,382,210,667	24,897,376
SHIPS & BOATS	3366	370,609,186	255,814,144	1,246,964
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	16,548,746	10,311,255	50,007
FURNITURE & RELATED PRODUCTS	337	334,027,792	167,643,257	808,850
OTHER MANUFACTURING	339	714,527,959	364,715,850	1,917,105
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>28,154,623,957</u>	<u>19,987,051,088</u>	<u>94,994,998</u>
DURABLE GOODS	423	13,359,242,553	9,376,064,919	47,734,310
MOTOR VEHICLES & PARTS	4231	1,478,857,306	1,343,764,771	6,515,658
FURNITURE & HOME FURNISHINGS	4232	306,332,079	222,460,206	1,106,712
LUMBER & CONSTRUCTION MATERIALS	4233	1,304,567,725	867,489,660	4,080,647
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,626,459,314	2,173,919,704	11,579,553
ELECTRICAL EQUIPMENT	4236	1,805,563,322	1,410,944,723	7,763,419
HARDWARE, PLUMBING, HEATING EQUIP.	4237	706,147,825	576,912,081	2,786,634
MACHINERY & EQUIPMENT	4238	2,428,575,986	1,697,130,325	8,160,969
OTHER DURABLE GOODS	4235, 4239	2,702,738,996	1,083,443,449	5,740,718
NONDURABLE GOODS:	424	14,396,569,683	10,424,710,885	46,047,652
PAPER & PAPER PRODUCTS	4241	436,012,307	366,078,400	1,753,468
DRUGS & SUNDRIES	4242	1,613,151,853	1,516,417,073	4,378,084
APPAREL	4243	691,684,725	247,122,692	1,239,636
FOOD PRODUCTS	4244	5,901,389,144	3,713,666,770	16,387,828
FARM PRODUCTS	4245	176,260,548	104,153,355	529,569
CHEMICALS & PLASTICS	4246	786,445,695	640,694,879	3,127,171
PETROLEUM PRODUCTS	4247	1,775,287,353	1,600,429,250	7,789,760
OTHER NONDURABLE GOODS	4248, 4249	3,016,338,058	2,236,148,466	10,842,136
ELECTRONIC MARKETS, AGENTS, BROKERS	425	398,811,721	186,275,284	1,213,036
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>27,290,169,528</u>	<u>21,564,581,672</u>	<u>107,155,489</u>
MOTOR VEHICLES & PARTS	441	4,065,506,095	3,618,786,615	18,071,046
NEW & USED AUTO DEALERS	4411	3,058,078,230	2,765,192,877	13,852,420
RV, BOAT, MOTORCYCLE DEALERS	4412	404,639,485	326,212,774	1,640,366
AUTOMOTIVE PARTS & TIRES	4413	602,788,380	527,380,964	2,578,260
FURNITURE & HOME FURNISHINGS	442	614,717,350	537,927,007	2,597,245
ELECTRONICS & APPLIANCES	443	1,318,790,837	1,099,649,048	6,241,615
HOUSEHOLD APPLIANCES	443111	104,639,649	98,705,774	478,750

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2ND QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	430,314,985	409,763,449	2,285,195
COMPUTERS & SOFTWARE	44312	769,823,778	578,929,718	3,419,582
CAMERAS & PHOTO SUPPLY	44313	14,012,425	12,250,107	58,088
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,774,075,201	1,676,209,291	8,010,609
BUILDING MATERIALS	4441	1,516,722,173	1,459,143,930	6,966,877
LAWN & GARDEN SUPPLIES	4442	257,353,028	217,065,361	1,043,732
FOOD & BEVERAGES (OFF-PREMISES)	445	3,447,132,474	3,282,340,618	15,772,935
GROCERY & CONVENIENCE STORES	4451	3,173,552,603	3,056,059,023	14,713,215
OTHER FOOD STORES/SPECIALTY FOODS	4452	235,106,134	193,175,624	876,770
BEER, WINE AND LIQUOR STORES	4453	38,473,737	33,105,971	182,950
DRUG STORES & PERSONAL CARE STORES	446	1,358,169,536	1,202,658,460	5,900,570
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,572,154,622	2,091,043,458	10,124,954
APPAREL & ACCESSORIES	448	1,164,588,697	874,377,026	4,262,546
CLOTHING STORES	4481	869,849,127	680,624,551	3,327,103
SHOE STORES	4482	97,391,660	87,791,815	418,116
JEWELRY & LUGGAGE STORES	4483	197,347,910	105,960,660	517,327
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	673,270,225	551,127,642	2,699,700
SPORTING GOODS	45111	392,861,363	298,571,574	1,449,061
HOBBY & TOY STORES	45112	75,509,437	66,362,386	315,524
SEWING SUPPLIES	45113	34,746,579	32,305,396	154,678
MUSICAL INSTRUMENTS	45114	34,196,211	30,988,027	163,681
BOOK, PERIODICAL & MUSIC STORES	45121	98,993,333	90,397,968	454,768
TAPES & CDs	45122	36,963,302	32,502,291	161,988
DEPARTMENT STORES	4521	788,161,367	749,187,252	3,628,011
GENERAL MERCHANDISE STORES	4529	3,786,748,062	3,433,899,456	16,358,610
E-COMMERCE & MAIL ORDER	4541	3,058,423,821	299,812,473	1,877,023
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,668,431,241	2,147,563,326	11,610,625
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,096,359,810</u>	<u>863,248,385</u>	<u>6,092,565</u>
AIR TRANSPORTATION	481	19,489,973	17,590,437	202,137
RAILROADS	482	8,244,164	8,127,719	89,366
WATER TRANSPORTATION	483	82,003,166	21,463,463	88,942
TRUCK TRANSPORTATION	484	157,519,366	130,925,882	1,243,199
TRANSIT & GROUND PASSENGER TRANSPORT	485	34,516,743	30,568,491	432,075
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	794,586,398	654,572,393	4,036,846
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>146,885,577</u>	<u>125,543,214</u>	<u>748,346</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,000,197,069</u>	<u>3,548,582,772</u>	<u>33,054,919</u>
PUBLISHING (EXCEPT INTERNET)	511	694,419,171	585,329,429	3,995,847
NEWSPAPERS	51111	151,736,922	150,392,054	564,168
BOOKS & PERIODICALS	51112, 51113	121,798,935	102,518,866	632,115
SOFTWARE	5112	384,601,613	313,799,551	2,584,845
OTHER PUBLISHERS	51114, 51119	36,281,701	18,618,958	214,719
MOTION PICTURE PRODUCTION	512	163,098,880	148,024,253	1,805,059
RADIO & TV BROADCASTING, CABLE TV	515	258,963,599	165,259,433	2,130,221
TELEPHONE & TELECOMMUNICATIONS	517	2,386,131,534	2,298,048,648	19,901,462
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	370,124,878	275,114,868	3,966,214
OTHER INFORMATION SERVICES	519	127,459,007	76,806,141	1,256,116
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>8,251,112,396</u>	<u>5,365,215,985</u>	<u>68,211,284</u>
BANKS & CREDIT UNIONS	522	3,256,875,991	2,343,641,488	37,138,992
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,633,457,448	678,947,329	7,688,839
INSURANCE AGENTS & BROKERS	524	1,454,474,001	701,368,065	6,682,716
REAL ESTATE AGENTS & BROKERS	531	868,088,459	771,515,342	11,804,193
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,014,177,684	855,209,065	4,797,972
LESSORS OF NONFINANCIAL INTANGIBLES	533	24,038,813	14,534,696	98,572

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2ND QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<b>BUSINESS, PERSONAL AND OTHER SERVICES</b>	<b>54-92</b>	<b>28,112,658,998</b>	<b>22,182,142,032</b>	<b>265,158,143</b>
LEGAL SERVICES	5411	1,033,080,579	959,125,413	15,963,780
ACCOUNTING SERVICES	5412	541,896,394	514,056,137	8,515,310
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,256,993,958	1,868,625,938	20,475,711
COMPUTER SYSTEM DESIGN SERVICES	5415	2,432,893,131	1,244,463,324	15,773,719
CONSULTING SERVICES	5416	1,747,964,641	1,284,532,422	18,660,413
ADVERTISING & PUBLIC RELATIONS	5418	357,288,772	307,766,571	4,173,021
OTHER PROFESSIONAL SERVICES	5417, 5419	1,423,298,696	939,682,829	9,881,350
MANAGEMENT SERVICES	55	80,497,886	60,883,318	622,711
ADMINISTRATIVE & SUPPORT SERVICES	561	3,004,636,065	2,430,006,049	25,569,385
EMPLOYMENT SERVICES	5613	387,373,838	349,861,839	5,088,705
TRAVEL SERVICES	5615	226,029,166	219,791,749	981,561
INVESTIGATION & SECURITY SERVICES	5616	193,556,215	165,630,403	2,187,500
BUILDING SERVICES & JANITORIAL	5617	1,636,447,056	1,154,861,254	12,524,785
OTHER	5611, 5612, 5614, 5619	561,229,790	539,860,804	4,786,834
WASTE TREATMENT/ COLLECTION	562	715,085,549	666,362,304	7,293,584
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	359,600,920	195,116,600	2,859,742
HEALTH SERVICES	62	8,113,666,711	6,523,109,480	101,441,344
PHYSICIANS	6211	1,816,899,359	1,542,601,556	25,763,232
DENTISTS	6212	764,757,357	760,776,424	12,877,449
OTHER PRACTITIONERS	6213	593,187,249	548,200,954	8,659,000
HOSPITALS	622	2,844,247,866	2,052,648,179	30,635,969
NURSING & RETIREMENT HOMES	623	494,789,928	445,598,940	5,679,748
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	199,781,899	118,486,800	1,549,562
SOCIAL SERVICES & DAY CARE	624	1,400,003,053	1,054,796,627	16,276,384
ARTS, ENTERTAINMENT, & RECREATION	71	644,864,503	500,595,792	5,107,039
PERFORMING ARTS, SPECTATOR SPORTS	711	273,209,425	173,138,364	2,318,727
MUSEUMS, HISTORICAL SITES, ETC.	712	15,400,033	4,422,664	34,635
AMUSEMENT, GAMBLING, RECREATION	713	356,255,045	323,034,764	2,753,677
ACCOMMODATIONS	721	592,099,716	567,834,352	2,884,794
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,812,688,062	2,380,203,966	12,221,295
DRINKING PLACES	7224	202,494,093	181,527,566	1,119,144
AUTO REPAIR & SERVICES	8111	588,185,940	555,656,321	2,802,807
OTHER REPAIR SERVICES	8112, 8113, 8114	322,154,288	275,442,273	1,469,341
PERSONAL SERVICES	812	706,135,018	600,965,552	6,671,615
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	207,633,121	205,477,464	2,920,857
LAUNDRY & DRY CLEANING	8123	93,395,416	90,694,027	582,218
OTHER PERSONAL SERVICES	8122, 8129	405,106,481	304,794,061	3,168,540
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	122,085,365	74,841,308	910,165
PUBLIC ADMINISTRATION, OTHER	92,00	55,048,711	51,344,517	741,873
<b>TOTAL ALL INDUSTRIES</b>		<b>136,095,564,233</b>	<b>103,786,164,486</b>	<b>712,178,308</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
 2ND QUARTER, 2010

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$22,694,319,462</u>	<u>\$11,267,521,958</u>	<u>\$732,389,692</u>
MOTOR VEHICLES & PARTS	441	3,040,382,642	2,377,757,426	154,554,375
NEW & USED AUTO DEALERS	4411	2,339,891,829	1,809,904,743	117,643,907
RV, BOAT, MOTORCYCLE DEALERS	4412	330,244,086	235,760,864	15,324,474
AUTOMOTIVE PARTS & TIRE	4413	370,246,727	332,091,819	21,585,994
FURNITURE & HOME FURNISHINGS	442	451,634,207	402,553,330	26,165,971
ELECTRONICS & APPLIANCES	443	859,513,782	681,754,917	44,314,130
APPLIANCES, TV & OTHER ELECTRONICS	44311	355,421,540	330,145,333	21,459,472
COMPUTERS & SOFTWARE	44312	491,649,376	340,235,342	22,115,331
CAMERA & PHOTO SUPPLIES	44313	12,442,866	11,374,242	739,327
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,314,892,915	1,242,643,173	80,771,841
BUILDING MATERIALS	4441	1,149,070,238	1,102,244,275	71,645,895
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	165,822,677	140,398,898	9,125,946
FOOD & BEVERAGE STORES	445	3,190,662,882	853,245,183	55,461,020
GROCERY & CONVENIENCE STORES	4451	3,065,774,523	802,750,470	52,178,837
OTHER FOOD & BEVERAGE STORES	4452, 4453	124,888,359	50,494,713	3,282,183
DRUG/HEALTH STORES	446	1,224,141,286	346,613,308	22,529,900
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,183,368,961	367,737,522	23,902,958
APPAREL & ACCESSORIES	448	1,078,664,245	787,372,073	51,179,234
CLOTHING & SHOE STORES	4481, 4482	891,732,378	690,734,546	44,897,780
JEWELRY & LUGGAGE STORES	4483	186,931,867	96,637,527	6,281,454
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	531,553,938	474,359,960	30,833,421
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	418,411,867	368,339,421	23,942,075
BOOK/PERIODICAL/MUSIC STORE	4512	113,142,071	106,020,539	6,891,346
GENERAL MERCHANDISE STORES	452	4,368,224,558	2,296,157,005	149,250,214
DEPARTMENT STORES	4521	778,168,290	678,998,006	44,134,871
GENERAL MERCHANDISE STORES	4529	3,590,056,268	1,617,158,999	105,115,343
E-COMMERCE & MAIL ORDER	4541	2,695,021,645	182,531,025	11,864,528
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,756,258,401	1,254,797,036	81,562,100
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>49,727,563</u>	<u>36,426,898</u>	<u>2,367,758</u>
<u>MINING</u>	<u>21</u>	<u>19,606,080</u>	<u>16,462,946</u>	<u>1,070,102</u>
<u>UTILITIES</u>	<u>22</u>	<u>24,078,641</u>	<u>20,309,721</u>	<u>1,320,136</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,734,981,660</u>	<u>3,876,737,871</u>	<u>251,988,974</u>
CONSTRUCTION OF BUILDINGS	236	2,525,025,841	2,095,450,373	136,204,682
HEAVY CONSTRUCTION & HIGHWAYS	237	695,830,123	486,908,902	31,649,136
SPECIAL TRADE CONTRACTORS	238	1,514,125,696	1,294,378,596	84,135,156
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,775,747,207</u>	<u>511,427,082</u>	<u>33,242,910</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,606,509,862</u>	<u>1,921,382,610</u>	<u>124,890,116</u>
DURABLE GOODS	423	2,729,720,291	1,535,080,468	99,780,436
NONDURABLE GOODS	424	863,806,504	377,574,321	24,542,369
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12,983,067	8,727,821	567,311
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>223,685,914</u>	<u>107,215,500</u>	<u>6,969,025</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,661,900,931</u>	<u>1,286,847,581</u>	<u>83,645,137</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>264,149,188</u>	<u>181,871,431</u>	<u>11,821,651</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>838,171,043</u>	<u>606,860,384</u>	<u>39,445,987</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,493,648,266</u>	<u>492,676,976</u>	<u>32,024,141</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,170,311,607</u>	<u>647,702,407</u>	<u>42,100,990</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>272,932,566</u>	<u>258,161,925</u>	<u>16,780,555</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,982,561,153</u>	<u>2,864,024,369</u>	<u>186,161,923</u>
ACCOMMODATIONS	721	561,595,004	533,750,556	34,693,833
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,420,966,149	2,330,273,813	151,468,090
<u>OTHER SERVICES</u>	<u>81</u>	<u>931,496,765</u>	<u>811,133,382</u>	<u>52,723,881</u>
REPAIR & MAINTENANCE	811	666,124,461	574,211,850	37,323,884
PERSONAL SERVICE	812	242,317,225	215,538,979	14,010,109
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23,055,079	21,382,553	1,389,888
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15,365,061</u>	<u>15,087,878</u>	<u>980,720</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$42,759,261,778</b>	<b>\$24,921,919,728</b>	<b>\$1,619,928,172</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
2nd QUARTER, 2010

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$220,332,182</u>	<u>\$208,864,337</u>	<u>\$10,502,948</u>
WATER SUPPLY		198,813,434	187,901,116	9,449,206
MISCELLANEOUS		21,518,748	20,963,221	1,053,742
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>124,856,440</u>	<u>64,824,811</u>	<u>2,496,446</u>
SEWERAGE SYSTEMS		72,358,969	25,753,614	991,702
MISCELLANEOUS		52,497,471	39,071,197	1,504,744
<u>POWER</u>	<u>3.873%</u>	<u>1,614,833,958</u>	<u>1,355,036,288</u>	<u>52,480,360</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>351,021,745</u>	<u>346,451,847</u>	<u>13,345,310</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,100,374,690</u>	<u>277,957,705</u>	<u>5,337,402</u>
LOCAL/SUBURBAN TRANSIT		95,273,058	42,967,773	826,648
TRUCKING		882,826,099	157,881,008	3,031,801
RAILROADS		24,378,759	22,973,823	442,475
MISCELLANEOUS		97,896,774	54,135,101	1,036,478
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>59,996,257</u>	<u>21,698,829</u>	<u>296,100</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>167,261,558</u>	<u>102,492,053</u>	<u>656,706</u>
LOCAL/SUBURBAN TRANSIT		68,045,125	26,940,669	172,640
TRUCKING		47,617,128	33,369,483	213,844
MISCELLANEOUS		51,599,305	42,181,901	270,222
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>131,101,513</u>	<u>52,900,034</u>	<u>1,017,436</u>
WATER TRANSPORT		52,901,438	22,472,976	432,816
MISCELLANEOUS		78,200,075	30,427,058	584,620
<b>TOTAL</b>		<b>\$3,769,778,343</b>	<b>\$2,430,225,904</b>	<b>\$86,132,708</b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
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**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

<b>B&amp;O Tax Classification</b>	<b>Rate</b>
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

<b>Utility Activity</b>	<b>Tax Rate</b>
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?  
Contact the Department of Revenue at 360-570-6070.**