	alendar 2005 State Impact			Tax Principles Most Advanced	Tax Principles Most Eroded	
<b>User Fees &amp; Dedicated Taxes</b>	Only	Advantages	Disadvantages	By Tax	By Tax	<b>Administrative Issues</b>
1 User Fees Replace taxes on private goods with user fees paid directly by those imposing burdens • Re		<ul> <li>Perceived as fair</li> <li>Helps allocate scarce resources</li> <li>Lowers taxes for public goods</li> </ul>	<ul><li>Burdens low income</li><li>May be inappropriately applied</li></ul>	• Equity (benefits principle)		
2 Avoid new dedicated taxes • Reexcept "user fees"		<ul><li>Improved compliance</li><li>Fewer legal challenges</li><li>Less complex</li></ul>		<ul><li>Stability</li><li>L-T Adequacy</li><li>Simplicity</li><li>Equity</li></ul>		

#### **Business Taxes and Incentives**

3 Exempt Construction Labor from Sales Tax Exempt labor portion of construction contracts from	• \$400 million loss	<ul><li>Encourages business investment.</li><li>Encourages homeownership</li></ul>	Complex for contractors to maintain separate accounting of contracts.	Competitiveness	• L-T Adequacy	
sales tax.  4 Start-up B&O exemption Exempt all businesses from the B&O tax for two years.		<ul> <li>Encourages new business formation</li> <li>Reduces tax burden on startups and unprofitable businesses</li> </ul>	<ul> <li>Potentially unfair to existing businesses.</li> <li>Hard to distinguish between new businesses and reorganizations</li> </ul>	Competitiveness	• Simplicity	<ul> <li>Difficult to track two-year start up period</li> <li>Liability of successors</li> </ul>
5 Increase small business credit Double the credit to \$70 a month, phase out at \$140	• \$28 million loss	B&O creates burden for smaller firms that tend to be less profitable	New and expanding firms may unprofitable, but too large to receive credit	• Competitiveness • Equity	<ul><li>L-T Adequacy</li><li>Stability</li><li>Neutrality</li></ul>	

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<b>Business Taxes and</b>	Calendar 2005 State Impact			Principles Most Advanced	Principles Most Eroded	
<b>Incentives (continued)</b>	Only	Advantages	Disadvantages	By Tax	By Tax	<b>Administrative Issues</b>
6 Review business	<ul> <li>Indeterminate</li> </ul>	• Exemptions that outlive their	Uncertainty	<ul> <li>Neutrality</li> </ul>		• Time and resources
incentives		purpose are rarely repealed		<ul> <li>Simplicity</li> </ul>		necessary to review
Review and retarget						exemptions
discretionary business						
exemptions, sunset review						
of new exemptions						

### **Taxes on Property and Assets**

Tuxes off Froperty and Assets						
7 Homestead exemption	• \$43 million loss	Makes an unpopular tax more	<ul> <li>Not targeted to low income</li> </ul>	• Equity	<ul> <li>L-T Adequacy</li> </ul>	
Property tax exemption for		palatable	• Renters receive no relief		<ul> <li>Simplicity (if</li> </ul>	
first \$50,000 of residential		• Provides individual tax relief	• Shifts taxes to businesses		renters are	
value		• Many states have a homestead			included)	
		credit or exemption				
8 Property tax relief	<ul> <li>Tax shifts to</li> </ul>	• Targeted low-income tax relief	No means for county	• Equity	<ul> <li>Simplicity</li> </ul>	Complex for County
targeted by income	existing property		assessors to determine income		<ul> <li>L-T Adequacy</li> </ul>	assessors
Similar to senior	owners					
exemptions but available to						
all low-income						
homeowners						
9 Estate tax	• \$20 million loss	• Taxes the accumulation of	Out of sync with feds	• Equity	<ul> <li>Simplicity</li> </ul>	• Resources necessary to
• 100% state credit	in CY 2005	wealth	• "Stand alone" inheritance &	<ul> <li>Transparency</li> </ul>	<ul> <li>Neutrality</li> </ul>	administer tax, educate
<ul> <li>Conform to federal filing</li> </ul>	rising to \$28		estate tax in only 13 states			taxpayers and practitioners
threshold	million in CY					
<ul> <li>Phase out in 9 years</li> </ul>	2007					

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Taxes on Property and Assets (continued)	Calendar 2005 State Impact Only	Advantages	Disadvantages	Principles Most Advanced By Tax	Principles Most Eroded By Tax	
<ul> <li>10 Fully conform with federal estate tax repeal</li> <li>25% state credit phase out</li> <li>Conform to federal filing threshold</li> </ul>	• \$89 million loss in CY 2005 rising to \$113 million in CY 2007	In sync with feds and other states	•	Simplicity	• Equity	
<ul> <li>Phase out in 3 years</li> <li>11 Motor vehicle tax</li> <li>Similar to property tax, tax</li> <li>base is market value, rate is</li> <li>1% annually</li> </ul>	• \$400 million gain	<ul> <li>Broadens the tax property tax base</li> <li>Most states tax the value of motor vehicles</li> </ul>	Motor vehicle excise tax repealed effective in 2000	L-T Adequacy     Transparency		Requires coordination with DOL for collection
12 Extend sales tax to consumer services Tax on consumer services, e.g. beauty/barber, cable TV, residential phone	<ul> <li>\$420.9 million gain consumer services</li> <li>plus \$52 million residential phone</li> </ul>	<ul> <li>Captures the shift from a goods- to service-based economy</li> <li>Broadens the tax base</li> </ul>	• Few states tax services	<ul><li>L-T Adequacy</li><li>Stability</li><li>Equity</li></ul>	• Competitiveness	Taxpayer education necessary
13 Streamline sales tax Enact uniform legislation along with other sales tax states: • Common definitions • Simplified administration	Indeterminate	<ul> <li>WA relies more heavily on sales tax than almost all other states</li> <li>Simplicity for multi-state retailers</li> </ul>	May be some loss of flexible state and local authority over sales tax.	<ul><li>L-T Adequacy</li><li>Simplicity</li></ul>		
14 Compensate retailers for collecting the sales tax Retailers retain a percentage of collected sales tax	\$113.9 million loss	<ul> <li>Many states compensate retailers</li> <li>Collecting state and local sales taxes is costly for small retailers</li> </ul>	• Fiscal loss	<ul><li> Harmony with other states</li><li> Competitiveness</li></ul>	Simplicity	Taxpayer education necessary

3

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	Calendar 2005 State Impact			Principles Most Advanced	Principles Most Eroded	
Local Fiscal Capacity	Only	Advantages	Disadvantages	By Tax	By Tax	
15 Eliminate state school levy	• \$1,396 million	• Tax more appropriate as	<ul> <li>Need to find alternate source</li> </ul>	<ul> <li>L-T Adequacy</li> </ul>	<ul> <li>L-T Adequacy</li> </ul>	<ul> <li>Coordination necessary</li> </ul>
Give state property tax levy	loss	local source	for school funding	(Local)	(State)	with local governments
to local government.				<ul> <li>Stability</li> </ul>		<ul> <li>Change should be</li> </ul>
				<ul> <li>Simplicity</li> </ul>		effective at start of
						calendar year.
						<ul> <li>Reduction in state</li> </ul>
						Property tax personnel.
16 Simplify local B&O	• 39 cities collect	• A large potential source of	<ul> <li>May be some loss of flexible</li> </ul>	<ul> <li>Simplicity</li> </ul>	• L-T Adequacy	Coordination necessary
Define common tax base.	\$200 million in	taxing authority	local authority over B&O tax		(local)	with local governments
Resolve apportionment	tax	<ul> <li>Easier for business to</li> </ul>	-		<ul> <li>Stability</li> </ul>	and businesses
issues between business and	<ul> <li>Substantial shifts</li> </ul>	comply				<ul> <li>Taxpayer education</li> </ul>
cities.	in revenues					necessary
	likely					necessary

### **Rainy Day Funds/Trigger Mechanisms**

17 Rainy Day Fund							l			

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