

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 1, 2012

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for January, February, March 2012**

**Research and Fiscal Analysis Division
Kathy Oline, Assistant Director**

**Report written by:
Dianne Chaney, ITS
Beth Leech, Tax Policy Specialist**

Contact: (360) 534-1550

August 2012

**The Quarterly Business Review can be found on the Internet at
http://dor.wa.gov/content/aboutus/statisticsandreports/stats_qbr.aspx**

**Please address comments on the Department of Revenue's
Internet services to Taxpayer Services at:**

Communications@DOR.WA.GOV

**To inquire about the availability of this document in an alternate format for the
visually impaired, please call (360) 705-6715. Teletype (TTY) users,
please call 1-800-451-7985.**

TABLE OF CONTENTS

		<u>Page</u>
Overview:	BUSINESS ACTIVITY OVERVIEW..... 1st Quarter, 2012	1
Table 1:	TOTAL GROSS BUSINESS INCOME..... Statewide by Industry (NAICS) 1st Quarter, 2012	2
Table 2:	SUMMARY OF EXCISE TAX RETURNS..... Amounts Reported by Tax Line 1st Quarter, 2012 (\$000)	6
Table 3-A:	COUNTY TAXABLE RETAIL SALES..... Comparing Quarter 1, 2011 to Quarter 1, 2012 (\$000)	8
Table 3:	TAXABLE RETAIL SALES FOR COUNTIES..... By North American Industry Classification System 1st Quarter, 2012	9
Table 4-A:	CITY TAXABLE RETAIL SALES..... Comparing Quarter 1, 2011 to Quarter 1, 2012 (\$000)	29
Table 4:	TAXABLE RETAIL SALES FOR SELECTED CITIES..... By North American Industry Classification System 1st Quarter, 2012	30
Table 5:	BUSINESS AND OCCUPATION TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 1st Quarter, 2012	55
Table 6:	STATE RETAIL SALES TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 1st Quarter, 2012	59
Table 7:	PUBLIC UTILITY TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry 1st Quarter, 2012	60
APPENDIX A:	FREQUENTLY ASKED QUESTIONS.....	61

OVERVIEW OF BUSINESS ACTIVITY

**1st Quarter, 2012
(January, February, March 2012)**

State gross business income grew \$5.9 billion to \$147.4 billion in the first quarter of 2012, a 4.2 percent increase over the first quarter of 2011.

Gross income increased in most industry groups. Manufacturing was up 18.0 percent to \$37.2 billion, and Wholesale Trade increased 3.3 percent to \$29.7 billion. Construction was up 2.8 percent to \$7.3 billion. Finance, Insurance and Real Estate were up 0.8 percent to \$8.0 billion. New and Used Auto Dealers were at \$3.6 billion, an 8.9 percent increase over first quarter of 2011. Grocery and Convenience Stores increased 3.7 percent to \$3.3 billion. General Merchandise Stores increased to \$4.0 billion, up 6.4 percent and Gas Stations increased 8.1 percent to \$2.9 billion. Some industry groups continue to experience declines. Retail Trade, as an industry, was down, decreasing 5.7 percent to \$25.7 billion and Information was at \$3.9 billion, a 6.2 percent decrease.

Statewide, taxable retail sales were up 4.7 percent compared to the first quarter of 2011. Most counties showed increases in taxable retail sales. King County was up 5.7 percent, Snohomish County was up 5.0 percent, Spokane County was up 4.4 percent, and Clark County showed an increase of 7.1 percent over first quarter of 2011. Yakima County was up 6.2 percent, and Whatcom County was up 8.9 percent. Pierce County increased 2.4 percent, and Kitsap County showed a 1.6 percent increase year over year. However, some counties showed a decline in taxable retail sales; Clallam County was down 3.4 percent compared to first quarter of 2011, Chelan County was down 3.0 percent, and Grays Harbor County showed a 4.5 percent decrease year over year.

The incorporated area of Seattle had a taxable retail sales increase of 9.7 percent. Tacoma was also up, at \$932 million, a 2.4 percent increase. Spokane was up 4.9 percent to \$854 million, Vancouver was up 6.2 percent, Kent was up 3.0 percent, Bellingham was up 6.2 percent, and Everett was up 3.6 percent. Bellevue was down 0.1 percent to \$1.1 billion and Pasco was down 0.9 percent to \$192 million. Richland dropped 3.1 percent to \$202 million compared to first quarter of 2011. Tukwila dropped 4.1 percent compared to first quarter of 2011.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2012

INDUSTRY	NAICS	UNITS	1st QUARTER 2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,519</u>	<u>\$731,382,933</u>
CROP & ANIMAL PRODUCTION	111,112	397	177,393,353
FORESTRY & LOGGING	113	529	400,429,903
FISHING & HUNTING	114	118	54,774,537
AG & FORESTRY SUPPORT ACTIVITIES	115	475	98,785,140
<u>MINING</u>	<u>21</u>	<u>149</u>	<u>127,896,756</u>
SAND & GRAVEL, QUARRYING	2123	107	69,300,325
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	42	58,596,431
<u>UTILITIES</u>	<u>22</u>	<u>672</u>	<u>3,521,655,251</u>
HYDROELECTRIC POWER GENERATION	221111	19	390,894,287
ALTERNATIVE POWER GENERATION	221114-221117	8	30,171,979
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	186,079,320
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	59	2,084,819,202
NATURAL GAS DISTRIBUTION	2212	8	141,106,533
WATER & SEWER	2213	573	688,583,930
<u>CONSTRUCTION</u>	<u>23</u>	<u>30,841</u>	<u>7,260,442,715</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,926	1,108,013,944
NONRESIDENTIAL BUILDING	2362	957	1,807,514,415
HEAVY CONSTRUCTION & HIGHWAYS	237	1,049	963,766,757
SPECIAL TRADE CONTRACTORS	238	18,909	3,381,147,599
ELECTRICAL	23821	2,591	762,152,559
PLUMBING & HEATING	23822	2,559	717,769,580
PAINTING	23832	2,022	101,642,423
MASONRY/DRYWALL	23814, 23831	1,257	202,340,959
ROOFING	23816	775	146,369,216
OTHER CONTRACTORS	238 not listed above	9,705	1,450,872,862
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,000</u>	<u>37,241,976,681</u>
FOOD PRODUCTS	311	720	2,724,737,307
MILLING OF GRAINS	3112	22	289,204,786
FRUITS & VEGETABLES	3114	48	303,614,671
DAIRY PRODUCTS	3115	17	32,623,700
MEAT PRODUCTS	3116	74	537,039,857
SEAFOOD PRODUCTS	3117	48	622,101,116
BAKERY PRODUCTS	3118	325	382,662,702
OTHER FOOD ITEMS	3111, 3113, 3119	186	557,490,475
BEVERAGES	312	498	566,479,210
TEXTILES	313,314	253	187,059,142
APPAREL	315	115	54,110,064
LEATHER & ALLIED PRODUCTS	316	32	11,738,003
LUMBER & WOOD PRODUCTS	321	417	1,786,380,184
SAWMILLS	3211	73	678,566,991
PLYWOOD & TRUSSES	3212	53	264,964,577
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	291	842,848,616
PAPER PRODUCTS	322	89	1,620,460,015
PULP & PAPER MILLS	3221	26	1,079,091,626
OTHER PAPER PRODUCTS	3222	63	541,368,389
COMMERCIAL PRINTING	323	629	208,866,552
PETROLEUM & COAL PRODUCTS	324	33	7,252,233,322
PETROLEUM REFINING	32411	16	7,131,205,676
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	17	121,027,646
CHEMICALS	325	254	1,057,834,171
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	70	350,660,402
PHARMACEUTICALS	3254	36	202,844,616
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	27	247,071,592
PAINT, COATING & ADHESIVES	3255	28	30,435,412
SOAP, CLEANING COMPOUND & TOILETRIES	3256	39	32,333,814
OTHER CHEMICAL PRODUCTS	3259	54	194,488,335

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	1st QUARTER 2012
PLASTICS & RUBBER PRODUCTS	326	211	581,670,099
NONMETALLIC MINERALS	327	256	596,031,895
PRIMARY METALS	331	112	861,653,806
IRON & STEEL MILLS	3311, 3312	45	310,696,211
ALUMINUM SMELTING	3313	18	300,983,716
OTHER NONFERROUS METALS	3314	12	43,938,309
FOUNDRIES	3315	37	206,035,570
FABRICATED METAL PRODUCTS	332	1,029	1,172,291,567
MACHINERY	333	605	1,291,354,616
FARM & CONSTRUCTION IMPLEMENTS	3331	67	131,941,232
INDUSTRIAL MACHINERY	3332	110	234,717,693
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	428	924,695,691
COMPUTERS & ELECTRONICS	334	463	2,262,101,449
COMPUTER HARDWARE	3341	32	212,589,294
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	53	97,048,917
AUDIO & VIDEO EQUIPMENT	3343	19	40,814,817
SEMICONDUCTORS	3344	77	620,370,951
INSTRUMENTS	3345	208	1,267,244,066
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	74	24,033,404
ELECTRICAL EQUIPMENT & APPLIANCES	335	146	550,235,844
LIGHTING EQUIPMENT	3351	37	80,582,151
HOUSEHOLD APPLIANCES	3352	14	101,058,711
OTHER ELECTRIC EQUIPMENT	3353, 3359	95	368,594,982
TRANSPORTATION EQUIPMENT	336	471	13,311,649,874
MOTOR VEHICLES & PARTS	3361, 3362, 3363	110	521,892,282
AIRCRAFT, AEROSPACE & PARTS	3364	119	12,362,736,013
SHIPS & BOATS	3366	202	390,789,432
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	40	36,232,147
FURNITURE & RELATED PRODUCTS	337	587	229,183,961
OTHER MANUFACTURING	339	1,080	915,905,600
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	115	180,012,218
DENTAL LABORATORIES	339116	255	39,465,986
SPORTING AND ATHLETIC GOODS	33992	95	235,043,073
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	615	461,384,323
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>13,559</u>	<u>29,709,777,480</u>
DURABLE GOODS	423	7,605	13,899,042,899
MOTOR VEHICLES & PARTS	4231	582	1,911,780,184
FURNITURE & HOME FURNISHINGS	4232	422	290,553,488
LUMBER & CONSTRUCTION MATERIALS	4233	652	1,005,263,221
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,449	2,764,871,987
METAL & MINERAL (except Petroleum)	4235	298	761,330,708
ELECTRICAL EQUIPMENT	4236	988	1,913,858,108
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	504	656,869,339
MACHINERY & EQUIPMENT	4238	1,696	3,046,279,992
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	297	248,993,003
TOY & HOBBY GOODS & SUPPLIES	423920	80	551,005,385
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	637	748,237,484
NONDURABLE GOODS:	424	5,613	15,466,295,331
PAPER & PAPER PRODUCTS	4241	272	482,372,230
DRUGS & SUNDRIES	4242	311	1,654,841,550
APPAREL	4243	385	858,679,203
FOOD PRODUCTS	4244	1,597	6,471,427,545
FARM PRODUCTS	4245	81	241,047,242
CHEMICALS & PLASTICS	4246	375	725,119,985
PETROLEUM PRODUCTS	4247	145	2,114,103,092

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	1st QUARTER 2012
BEER & ALE	424810	78	226,828,861
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	402	596,309,789
FARM SUPPLIES	42491	206	651,333,132
TOBACCO & TOBACCO PRODUCTS	42494	57	241,683,364
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,704	1,202,549,338
ELECTRONIC MARKETS, AGENTS, BROKERS	425	341	344,439,250
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,503</u>	<u>25,693,250,737</u>
MOTOR VEHICLES & PARTS	441	2,809	4,626,279,012
NEW & USED AUTO DEALERS	4411	1,279	3,605,124,163
RV, BOAT, MOTORCYCLE DEALERS	4412	533	336,878,452
AUTOMOTIVE PARTS & TIRES	4413	997	684,276,397
FURNITURE & HOME FURNISHINGS	442	1,270	594,352,894
ELECTRONICS & APPLIANCES	443	1,886	1,266,949,178
HOUSEHOLD APPLIANCES	443141	189	85,348,815
ELECTRONIC STORES	443142	1,692	1,163,048,253
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,982	1,389,556,610
BUILDING MATERIALS	4441	1,339	1,193,798,190
LAWN & GARDEN SUPPLIES	4442	643	195,758,420
FOOD & BEVERAGES (OFF-PREMISES)	445	3,178	3,520,587,885
GROCERY & CONVENIENCE STORES	4451	1,994	3,251,425,752
OTHER FOOD STORES/SPECIALTY FOODS	4452	739	232,001,028
BEER, WINE AND LIQUOR STORES	4453	445	37,161,105
DRUG STORES & PERSONAL CARE STORES	446	1,390	1,453,841,999
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,533	2,885,973,737
APPAREL & ACCESSORIES	448	1,982	1,037,972,064
CLOTHING STORES	4481	1,320	825,701,291
SHOE STORES	4482	151	86,203,173
JEWELRY & LUGGAGE STORES	4483	511	126,067,600
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,787	656,302,635
SPORTING GOODS	45111	918	396,652,433
HOBBY & TOY STORES	45112	229	92,524,715
SEWING SUPPLIES	45113	143	39,671,850
MUSICAL INSTRUMENTS	45114	143	35,447,032
BOOK, PERIODICAL & MUSIC STORES	45121	354	92,006,605
DEPARTMENT STORES	4521	23	761,962,359
GENERAL MERCHANDISE STORES	4529	220	4,018,111,932
E-COMMERCE & MAIL ORDER	4541	981	841,953,121
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,462	2,639,407,311
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,304</u>	<u>2,334,925,675</u>
AIR TRANSPORTATION	481	56	20,456,411
RAILROADS	482	9	37,529,565
WATER TRANSPORTATION	483	41	77,583,890
TRUCK TRANSPORTATION	484	2,246	940,647,796
TRANSIT & GROUND PASSENGER TRANSPORT	485	300	164,137,791
PIPELINE TRANSPORTATION	486	7	13,534,630
SCENIC & SIGHTSEEING TRANSPORTATION	487	106	45,723,465
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,055	941,931,987
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	484	93,380,140
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>202</u>	<u>162,718,667</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,046</u>	<u>3,925,161,779</u>
PUBLISHING (EXCEPT INTERNET)	511	722	719,683,231
NEWSPAPERS	51111	112	134,318,602
BOOKS & PERIODICALS	51112, 51113	288	104,444,504
SOFTWARE	5112	236	433,073,087
OTHER PUBLISHERS	51114, 51119	86	47,847,038
MOTION PICTURE PRODUCTION	512	605	190,884,269
RADIO & TV BROADCASTING, CABLE TV	515	128	279,090,563

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	1st QUARTER 2012
TELEPHONE & TELECOMMUNICATIONS	517	639	2,240,622,347
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	729	359,823,345
OTHER INFORMATION SERVICES	519	223	135,058,024
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,257</u>	<u>7,950,998,722</u>
BANKS & CREDIT UNIONS	522	1,373	3,744,925,425
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,386	1,020,171,706
INSURANCE AGENTS & BROKERS	524	2,356	1,467,222,682
REAL ESTATE AGENTS & BROKERS	531	3,401	732,687,914
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,637	900,213,562
LESSORS OF NONFINANCIAL INTANGIBLES	533	104	85,777,433
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>88,400</u>	<u>28,758,876,745</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>26,335</u>	<u>9,471,290,434</u>
LEGAL SERVICES	5411	4,602	925,849,796
ACCOUNTING SERVICES	5412	2,581	802,535,683
ARCHITECTURAL SERVICES	54131	982	265,667,232
ENGINEERING SERVICES	54133	1,578	1,371,424,350
OTHER RELATED SERVICES	54132, 54134-54138	814	132,578,726
SPECIALIZED DESIGN SERVICES	5414	1,629	187,225,216
COMPUTER SYSTEM DESIGN SERVICES	5415	3,684	2,271,127,295
CONSULTING SERVICES	5416	5,928	1,803,865,567
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	441	635,141,139
ADVERTISING & PUBLIC RELATIONS	5418	945	351,797,883
OTHER PROFESSIONAL SERVICES	5419	3,151	724,077,547
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>254</u>	<u>70,356,245</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,247	2,970,299,634
EMPLOYMENT SERVICES	5613	821	515,484,465
TRAVEL SERVICES	5615	288	126,117,193
INVESTIGATION & SECURITY SERVICES	5616	639	218,387,376
BUILDING SERVICES & JANITORIAL	5617	6,955	487,135,947
OTHER	5611, 5612, 5614, 5619	3,544	1,623,174,653
WASTE TREATMENT/ COLLECTION	562	459	727,822,056
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,087</u>	<u>515,861,899</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>13,603</u>	<u>8,545,785,892</u>
AMBULATORY HEALTH CARE SERVICES	621	12,009	4,625,957,280
PHYSICIANS	6211	3,079	1,850,025,585
DENTISTS	6212	3,242	794,429,323
OTHER HEALTH PRACTITIONERS	6213	4,685	594,735,416
OUTPATIENT CARE CENTERS	6214	531	710,323,611
MEDICAL & DIAGNOSTIC LABORATORIES	6215	172	314,564,666
HOME HEALTH CARE	6216	159	195,354,102
OTHER AMBULATORY HEALTH CARE	6219	141	166,524,577
HOSPITALS	622	91	3,199,222,528
NURSING & RETIREMENT HOMES	623	489	505,800,269
SOCIAL SERVICES & DAY CARE	624	1,014	214,805,815
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>2,899</u>	<u>696,395,069</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	973	284,716,545
MUSEUMS, HISTORICAL SITES, ETC.	712	65	9,430,918
AMUSEMENT, GAMBLING, RECREATION	713	1,861	402,247,606
ACCOMMODATIONS	721	1,915	522,664,757
RESTAURANTS, FOOD SERVICES	7223, 7225	11,588	3,173,658,189
DRINKING PLACES	7224	1,306	216,240,958
AUTO REPAIR & SERVICES	8111	4,926	621,756,080
OTHER REPAIR SERVICES	8112, 8113, 8114	3,335	367,325,357
PERSONAL SERVICES	812	6,452	663,097,126
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,983	215,546,794
DEATH CARE SERVICES	8122	195	44,425,590
LAUNDRY & DRY CLEANING	8123	800	94,047,232
OTHER PERSONAL SERVICES	8129	1,474	309,077,510
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	784	122,720,098
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>210</u>	<u>72,771,998</u>
TOTAL ALL INDUSTRIES		190,468	\$147,420,878,208

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
1ST QUARTER, 2012 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$75,552	\$1,728	\$73,824	0.004840	\$357
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,345,384	79,627	1,265,756	0.001380	1,747
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	977,830	95,919	881,910	0.002750	2,425
4	Insurance Agents/Brokers	14	490,278	26,853	463,425	0.004840	2,243
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	974,186	26,326	947,860	0.001380	1,308
6	Processing for Hire/Printing and Publishing	10	532,407	48,712	483,695	0.004840	2,341
7	Manufacturing	7	6,473,410	210,226	6,263,185	0.004840	30,314
8	Royalties; Child Care	80	415,677	58,621	357,055	0.004840	1,728
9	Wholesaling	3	44,657,581	14,791,991	29,865,589	0.004840	144,549
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,207,487	195,450	1,012,037	0.004840	4,898
11	Public or Nonprofit Hospitals	55	2,322,478	501,634	1,820,844	0.015000	27,313
12	For Profit Hospitals, Scientific R&D	135	612,810	380,239	232,572	0.015000	3,489
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	736,116	182	735,933	0.004710	3,466
14	Service & Other Activities	4	24,351,044	5,307,944	19,043,100	0.018000	342,776
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	124,032	45,779	78,253	0.019300	1,510
16	Retailing of Interstate Transportation Equip.	19	396,906	98,968	297,939	0.004840	1,442
17	Retailing	2	40,316,325	6,038,864	34,277,461	0.004710	161,447
18	Non-Mfg Aerospace Product Development	188	63,883	256	63,626	0.009000	573
19	FAR Part 145 Repair Stations	189	57,172	1,481	55,691	0.002904	162
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	2,314	14	2,300	0.002750	6
24	Mfg. of Commercial Airplanes or Components	195	481,243	3,227	478,016	0.002904	1,388
25	Whlse of Commercial Airplanes or Components	196	3,317,327	820,815	2,496,512	0.002904	7,250
26	Retailing of Commercial Airplanes or Components	197	9,026,472	393,612	8,632,860	0.002904	25,070
27	Publication of Newspapers	126	110,955	500	110,456	0.002904	321
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	133,834	0	133,834	0.003424	458
30	Extracting Timber, Extracting for Hire Timber	301	87,382	2,651	84,731	0.003424	290

31	Manufacturing of Timber or Wood Products	302	1,091,814	101,019	990,795	0.003424	3,392
32	Wholesaling of Timber or Wood Products	303	1,951,388	1,118,883	832,505	0.003424	2,850
33	Sale of Standing Timber	304	1,230	0	1,230	0.003424	4
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			142,334,517	30,351,522	111,982,995		775,118

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	\$40,496,661	\$16,448,631	\$24,048,030	0.065000	\$1,563,122
36	Use Tax	5	1,215,293	0	1,215,293	0.065000	78,994
TOTAL STATE SALES/USE TAX			41,711,954	16,448,631	25,263,323		1,642,116

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	\$225,163	\$10,161	\$215,003	0.050290	\$10,812
38	Sewer Collection	61	141,235	64,289	76,945	0.038520	2,964
39	Power	49	2,159,398	346,223	1,813,175	0.038730	70,224
40	Gas Dist., Telegraph	26	638,276	2,416	635,860	0.038520	24,493
41	Motor Transportation, Railroad, Railroad Car	8	992,544	676,360	316,184	0.019260	6,090
42	Log Hauling over Public Highways	125	44,357	17,545	26,812	0.013696	367
43	Urban Transportation/Vessels Under 65 Feet	12	160,739	59,106	101,633	0.006420	652
44	Other Public Service	13	167,055	115,244	51,810	0.019260	998
TOTAL PUBLIC UTILITY TAXES			4,528,766	1,291,344	3,237,422		116,601

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	\$2,049,284	\$0	\$2,049,284	0.003000	6,148
46	Litter Tax	36	14,652,920	0	14,652,920	0.000150	2,198
47	Tobacco Products	20	6,628	0	6,628	0.950000	6,297
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	277	\$.65 /Cigar	180
49	Little Cigar Tax	198	6,625	0	6,625	\$.15 /Cigar	1,002
50	Moist Snuff (1.2 oz. or less)	162	4,887	0	4,887	\$ 2.52 /Unit	12,344
51	Moist Snuff (more than 1.2 oz.)	163	62	0	62	\$ 2.10 /Unit	132
52	Spirit Sales to Licensees	251	49	0	49	0.137000	0
53	Spirit Sales to Consumers	252	313	0	313	0.205000	64
54	Spirits Liter Sales to Licensees	253	Liters	0	3	\$ 2.4408/Liter	0
55	Spirits Liter Sales to Consumers	254	Liters	0	8	\$ 3.7708/Liter	31
56	Refuse Collection	64	337,175	101,251	235,924	0.036000	8,493
57	Petroleum Products Tax	57	0	0	277	0.000000	0
58	Hazardous Substance	65	7,251,728	207,915	7,043,813	0.007000	49,307
59	IMR	79	32,664	0	32,664	0.060000	1,960

60	Solid Fuel Burning Device Fee	59	Devices	0	2	\$ 30.00/Device	48
61	Syrup Tax	54	Gallons	0	1,817	\$ 1.00 /Gal	1,817
62	Tire Fee	73	Tires	0	873	\$.90 /Tire	786
63	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	\$1.08-1.28/Line	8,154
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	\$0.75-0.95/Line	15,522
68	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	\$0.25-0.95/Line	2,205

TOTAL OTHER TAXES

116,688

TOTAL STATE TAXES**	\$2,650,523
----------------------------	--------------------

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.
N/A - Not applicable. Fund limit reached. Tax temporarily not due.
NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.
NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 1, 2011 to Quarter 1, 2012
(Dollars in Thousands)

County	1st Quarter, 2011	1st Quarter, 2012	Percent Change
Adams	\$54,994	\$54,419	-1.0%
Asotin	\$57,226	\$54,745	-4.3%
Benton	\$653,065	\$663,772	1.6%
Chelan	\$272,948	\$264,777	-3.0%
Clallam	\$195,259	\$188,597	-3.4%
Clark	\$927,873	\$993,593	7.1%
Columbia	\$11,174	\$29,137	160.8%
Cowlitz	\$273,227	\$274,391	0.4%
Douglas	\$115,798	\$103,853	-10.3%
Ferry	\$9,089	\$12,810	40.9%
Franklin	\$232,125	\$232,929	0.3%
Garfield	\$8,806	\$10,401	18.1%
Grant	\$273,485	\$318,154	16.3%
Grays Harbor	\$187,800	\$179,367	-4.5%
Island	\$156,595	\$152,342	-2.7%
Jefferson	\$75,029	\$72,659	-3.2%
King	\$9,031,242	\$9,545,268	5.7%
Kitsap	\$697,158	\$708,146	1.6%
Kittitas	\$137,165	\$144,332	5.2%
Klickitat	\$50,608	\$42,401	-16.2%
Lewis	\$205,773	\$211,125	2.6%
Lincoln	\$21,055	\$24,314	15.5%
Mason	\$108,009	\$114,952	6.4%
Okanogan	\$88,298	\$95,617	8.3%
Pacific	\$40,104	\$39,912	-0.5%
Pend Oreille	\$15,585	\$23,111	48.3%
Pierce	\$2,450,537	\$2,508,398	2.4%
San Juan	\$57,912	\$67,296	16.2%
Skagit	\$434,085	\$467,905	7.8%
Skamania	\$21,455	\$21,862	1.9%
Snohomish	\$2,160,593	\$2,268,409	5.0%
Spokane	\$1,485,697	\$1,551,065	4.4%
Stevens	\$67,209	\$72,130	7.3%
Thurston	\$859,871	\$885,518	3.0%
Wahkiakum	\$5,033	\$5,537	10.0%
Walla Walla	\$146,197	\$158,165	8.2%
Whatcom	\$657,659	\$716,125	8.9%
Whitman	\$111,574	\$123,167	10.4%
Yakima	\$615,140	\$653,032	6.2%
Total	\$22,972,450	\$24,053,733	4.7%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	913	\$19,191,566	883	\$34,430,966
MOTOR VEHICLES & PARTS	441	53	2,798,609	49	2,553,835
NEW & USED AUTO DEALERS	4411	12	699,528	9	815,372
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,807	13	793,237
AUTOMOTIVE PARTS & TIRE	4413	32	2,097,274	27	945,226
FURNITURE & HOME FURNISHING	442	30	261,137	28	454,888
ELECTRONICS & APPLIANCE STORES	443	68	544,499	78	422,899
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	1,740,941	44	1,409,710
BUILDING MATERIALS	4441	48	1,402,505	31	1,343,790
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	338,436	13	65,920
FOOD & BEVERAGE STORES	445	23	848,289	24	1,874,013
GROCERY & CONVENIENCE STORES	4451	11	829,396	5	1,771,137
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	18,893	19	102,876
DRUG/HEALTH STORES	446	55	137,742	66	703,908
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,287,197	4	55,881
APPAREL & ACCESSORIES	448	69	147,121	76	219,964
CLOTHING & SHOE STORES	4481, 4482	62	136,005	71	121,053
JEWELRY & LUGGAGE STORES	4483	7	11,116	5	98,911
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	910,386	74	881,898
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	191,381	55	738,598
BOOK STORES & NEWS DEALERS	4512	22	719,005	19	143,300
GENERAL MERCHANDISE STORES	452	14	4,623,661	13	23,451,957
DEPARTMENT STORES	4521	4	80,720	4	78,926
GENERAL MERCHANDISE STORES	4529	10	4,542,941	9	23,373,031
E-COMMERCE & MAIL ORDER	4541	117	406,274	122	677,338
MISCELLANEOUS RETAILERS	453, 4542, 4543	332	4,485,710	305	1,724,675
AGRICULTURE, FORESTRY, FISHING	11	7	29,573	3	1,578
MINING	21	3	41,121	D	D
UTILITIES	22	5	49,066	D	D
CONSTRUCTION	23	301	11,390,063	207	3,865,717
CONSTRUCTION OF BUILDINGS	236	70	6,422,897	49	1,119,664
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,226,531	12	420,527
SPECIAL TRADE CONTRACTORS	238	212	3,740,635	146	2,325,526
MANUFACTURING	31-33	163	1,117,118	120	616,398
WHOLESALE TRADE	42	577	11,945,497	550	3,272,048
DURABLE GOODS	423	407	10,497,419	381	2,143,053
NONDURABLE GOODS	424	166	1,440,926	163	1,123,316
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,152	6	5,679
TRANSPORTATION & WAREHOUSING	48-49	17	188,152	9	249,836
INFORMATION	51	162	2,269,187	134	2,233,300
FINANCE, INSURANCE	52	33	227,781	34	147,000
REAL ESTATE, RENTAL/LEASING	53	93	1,012,267	74	1,054,480
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	111	889,563	107	467,026
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	148	535,348	134	837,342
ARTS, ENTERTAINMENT & RECREATION	71	8	242,652	11	590,414
ACCOMMODATIONS & FOOD SERVICES	72	45	3,541,101	42	5,967,367
ACCOMMODATIONS	721	7	401,757	8	925,534
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	3,139,344	34	5,041,833
OTHER SERVICES	81	113	1,729,602	83	999,120
REPAIR & MAINTENANCE	811	77	1,402,303	47	550,796
PERSONAL SERVICE	812	26	255,827	28	292,545
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	71,472	8	155,779
PUBLIC ADMINISTRATION, OTHER	92.00	5	19,745	3	6,589
TOTAL ALL INDUSTRIES		2,704	\$54,419,402	2,397	\$54,744,563

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,680</u>	<u>\$345,057,198</u>	<u>2,038</u>	<u>\$119,220,876</u>
MOTOR VEHICLES & PARTS	441	180	75,079,428	120	30,734,249
NEW & USED AUTO DEALERS	4411	55	59,696,101	29	23,360,600
RV, BOAT, MOTORCYCLE DEALERS	4412	33	5,190,822	24	2,689,281
AUTOMOTIVE PARTS & TIRE	4413	92	10,192,505	67	4,684,368
FURNITURE & HOME FURNISHING	442	109	14,278,659	79	4,205,442
ELECTRONICS & APPLIANCE STORES	443	263	16,997,423	189	5,427,730
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	28,763,750	119	14,567,154
BUILDING MATERIALS	4441	114	26,841,705	91	13,805,842
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	1,922,045	28	761,312
FOOD & BEVERAGE STORES	445	99	17,840,030	81	9,562,758
GROCERY & CONVENIENCE STORES	4451	34	16,628,825	30	9,001,181
OTHER FOOD & BEVERAGE STORES	4452, 4453	65	1,211,205	51	561,577
DRUG/HEALTH STORES	446	195	10,314,778	141	3,196,908
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	12,270,838	35	3,662,770
APPAREL & ACCESSORIES	448	196	25,809,574	161	3,653,862
CLOTHING & SHOE STORES	4481, 4482	166	22,293,920	137	3,217,806
JEWELRY & LUGGAGE STORES	4483	30	3,515,654	24	436,056
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	210	14,985,203	155	4,879,786
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	12,285,506	110	3,809,686
BOOK STORES & NEWS DEALERS	4512	57	2,699,697	45	1,070,100
GENERAL MERCHANDISE STORES	452	29	89,398,379	21	23,294,066
DEPARTMENT STORES	4521	9	28,399,409	5	6,488,457
GENERAL MERCHANDISE STORES	4529	20	60,998,970	16	16,805,609
E-COMMERCE & MAIL ORDER	4541	229	6,685,733	197	2,748,157
MISCELLANEOUS RETAILERS	453, 4542, 4543	979	32,633,403	740	13,287,994
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>5,366,759</u>	<u>26</u>	<u>221,486</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>413,051</u>	<u>4</u>	<u>44,913</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>422,275</u>	<u>13</u>	<u>390,168</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,234</u>	<u>78,364,206</u>	<u>790</u>	<u>36,473,872</u>
CONSTRUCTION OF BUILDINGS	236	330	41,746,490	248	18,738,015
HEAVY CONSTRUCTION & HIGHWAYS	237	56	3,280,153	41	6,845,174
SPECIAL TRADE CONTRACTORS	238	848	33,337,563	501	10,890,683
<u>MANUFACTURING</u>	<u>31-33</u>	<u>624</u>	<u>10,311,990</u>	<u>413</u>	<u>7,283,610</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,701</u>	<u>48,886,892</u>	<u>1,279</u>	<u>24,352,596</u>
DURABLE GOODS	423	1,195	37,298,841	891	17,615,162
NONDURABLE GOODS	424	490	11,428,726	374	6,678,387
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	159,325	14	59,047
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>1,013,824</u>	<u>30</u>	<u>1,176,791</u>
<u>INFORMATION</u>	<u>51</u>	<u>377</u>	<u>28,240,449</u>	<u>304</u>	<u>11,242,239</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>3,710,524</u>	<u>80</u>	<u>3,060,700</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>295</u>	<u>13,851,386</u>	<u>216</u>	<u>5,917,395</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>496</u>	<u>13,528,620</u>	<u>332</u>	<u>5,007,438</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>609</u>	<u>10,771,306</u>	<u>438</u>	<u>5,004,971</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>8,658,491</u>	<u>59</u>	<u>3,413,950</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>350</u>	<u>73,720,851</u>	<u>330</u>	<u>33,033,356</u>
ACCOMMODATIONS	721	37	9,019,736	125	9,743,327
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	313	64,701,115	205	23,290,029
<u>OTHER SERVICES</u>	<u>81</u>	<u>452</u>	<u>18,168,613</u>	<u>323</u>	<u>8,920,871</u>
REPAIR & MAINTENANCE	811	285	14,081,922	217	6,804,805
PERSONAL SERVICE	812	137	3,530,099	78	1,573,616
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	556,592	28	542,450
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>3,285,200</u>	<u>7</u>	<u>11,989</u>
TOTAL ALL INDUSTRIES		9,098	\$663,771,635	6,682	\$264,777,221

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	1,801	\$102,028,920	3,530	\$458,432,086
MOTOR VEHICLES & PARTS	441	109	19,381,291	221	91,301,717
NEW & USED AUTO DEALERS	4411	30	14,121,873	62	70,599,646
RV, BOAT, MOTORCYCLE DEALERS	4412	23	992,102	40	3,347,326
AUTOMOTIVE PARTS & TIRE	4413	56	4,267,316	119	17,354,745
FURNITURE & HOME FURNISHING	442	77	3,193,770	147	14,188,641
ELECTRONICS & APPLIANCE STORES	443	161	4,324,782	342	16,829,600
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	11,092,486	223	41,128,785
BUILDING MATERIALS	4441	79	9,464,914	165	36,876,043
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	1,627,572	58	4,252,742
FOOD & BEVERAGE STORES	445	66	10,313,728	176	41,505,692
GROCERY & CONVENIENCE STORES	4451	27	9,998,782	82	38,601,391
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	314,946	94	2,904,301
DRUG/HEALTH STORES	446	117	3,448,330	203	14,254,826
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	7,101,176	105	17,720,005
APPAREL & ACCESSORIES	448	128	1,591,092	224	24,424,734
CLOTHING & SHOE STORES	4481, 4482	112	1,360,867	185	21,825,500
JEWELRY & LUGGAGE STORES	4483	16	230,225	39	2,599,234
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	2,521,888	249	13,828,324
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	2,260,873	182	11,595,248
BOOK STORES & NEWS DEALERS	4512	44	261,015	67	2,233,076
GENERAL MERCHANDISE STORES	452	25	26,616,643	32	119,662,305
DEPARTMENT STORES	4521	5	1,968,749	8	29,966,991
GENERAL MERCHANDISE STORES	4529	20	24,647,894	24	89,695,314
E-COMMERCE & MAIL ORDER	4541	190	2,375,693	298	12,603,147
MISCELLANEOUS RETAILERS	453, 4542, 4543	641	10,068,041	1,310	50,984,310
AGRICULTURE, FORESTRY, FISHING	11	21	299,124	28	6,326,649
MINING	21	5	200,461	8	289,874
UTILITIES	22	9	44,520	12	1,635,209
CONSTRUCTION	23	679	21,426,951	2,227	136,123,298
CONSTRUCTION OF BUILDINGS	236	185	10,077,396	604	66,319,676
HEAVY CONSTRUCTION & HIGHWAYS	237	34	1,185,566	75	13,692,016
SPECIAL TRADE CONTRACTORS	238	460	10,163,989	1,548	56,111,606
MANUFACTURING	31-33	384	3,400,150	807	12,925,153
WHOLESALE TRADE	42	1,145	13,046,901	2,117	67,577,931
DURABLE GOODS	423	809	9,597,195	1,481	55,563,932
NONDURABLE GOODS	424	325	3,414,458	610	11,828,690
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	35,248	26	185,309
TRANSPORTATION & WAREHOUSING	48-49	35	634,738	94	3,423,549
INFORMATION	51	272	9,491,558	478	69,137,649
FINANCE, INSURANCE	52	73	780,947	131	7,367,848
REAL ESTATE, RENTAL/LEASING	53	154	2,691,429	357	20,022,555
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	258	2,632,777	676	13,414,680
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	396	3,321,614	1,113	27,088,803
ARTS, ENTERTAINMENT & RECREATION	71	54	1,673,839	123	13,178,494
ACCOMMODATIONS & FOOD SERVICES	72	263	19,075,524	621	120,693,215
ACCOMMODATIONS	721	98	3,316,236	44	11,339,145
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	15,759,288	577	109,354,070
OTHER SERVICES	81	325	7,813,237	902	35,694,233
REPAIR & MAINTENANCE	811	224	6,689,806	594	28,127,854
PERSONAL SERVICE	812	77	907,687	267	7,007,379
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	215,744	41	559,000
PUBLIC ADMINISTRATION, OTHER	92,00	7	34,802	12	262,138
TOTAL ALL INDUSTRIES		5,881	\$188,597,492	13,236	\$993,593,364

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	435	\$5,122,422	1,950	\$143,956,170
MOTOR VEHICLES & PARTS	441	15	220,379	120	42,432,090
NEW & USED AUTO DEALERS	4411	D	D	32	33,965,158
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	16	1,729,074
AUTOMOTIVE PARTS & TIRE	4413	12	107,208	72	6,737,858
FURNITURE & HOME FURNISHING	442	14	79,911	70	3,068,392
ELECTRONICS & APPLIANCE STORES	443	38	130,365	170	3,311,282
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	22	367,321	151	13,641,153
BUILDING MATERIALS	4441	16	325,995	112	11,942,542
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	41,326	39	1,698,611
FOOD & BEVERAGE STORES	445	8	580,066	68	11,383,631
GROCERY & CONVENIENCE STORES	4451	4	577,700	31	10,815,136
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	2,366	37	568,495
DRUG/HEALTH STORES	446	31	54,715	128	3,814,962
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	126,477	49	11,684,101
APPAREL & ACCESSORIES	448	40	19,795	118	2,453,009
CLOTHING & SHOE STORES	4481, 4482	38	19,266	104	1,486,882
JEWELRY & LUGGAGE STORES	4483	D	D	14	966,127
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	89,412	137	3,144,384
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	55,763	103	3,003,130
BOOK STORES & NEWS DEALERS	4512	15	33,649	34	141,254
GENERAL MERCHANDISE STORES	452	9	38,964	26	33,393,378
DEPARTMENT STORES	4521	4	21,783	8	10,250,530
GENERAL MERCHANDISE STORES	4529	5	17,181	18	23,142,848
E-COMMERCE & MAIL ORDER	4541	66	132,345	191	2,390,431
MISCELLANEOUS RETAILERS	453, 4542, 4543	144	3,282,672	722	13,239,357
AGRICULTURE, FORESTRY, FISHING	11	D	D	28	119,877
MINING	21	D	D	6	159,291
UTILITIES	22	D	D	12	57,322
CONSTRUCTION	23	97	1,673,030	904	32,298,413
CONSTRUCTION OF BUILDINGS	236	18	322,690	199	8,347,405
HEAVY CONSTRUCTION & HIGHWAYS	237	6	574,531	51	12,359,236
SPECIAL TRADE CONTRACTORS	238	73	775,809	654	11,591,772
MANUFACTURING	31-33	47	99,641	413	4,161,788
WHOLESALE TRADE	42	254	19,301,331	1,316	21,134,240
DURABLE GOODS	423	168	18,065,582	933	17,317,595
NONDURABLE GOODS	424	82	1,221,793	370	3,742,196
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	13,956	13	74,449
TRANSPORTATION & WAREHOUSING	48-49	6	100,492	46	686,408
INFORMATION	51	92	518,127	305	14,703,255
FINANCE, INSURANCE	52	23	55,524	77	2,488,190
REAL ESTATE, RENTAL/LEASING	53	43	716,597	221	6,036,056
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	58	118,038	311	3,345,382
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	76	136,610	486	4,586,334
ARTS, ENTERTAINMENT & RECREATION	71	5	34,313	36	1,901,787
ACCOMMODATIONS & FOOD SERVICES	72	19	543,383	220	29,707,254
ACCOMMODATIONS	721	6	98,166	32	2,433,784
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	445,217	188	27,273,470
OTHER SERVICES	81	33	448,688	348	8,884,106
REPAIR & MAINTENANCE	811	16	346,801	250	6,913,402
PERSONAL SERVICE	812	16	63,439	80	1,570,206
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	18	400,498
PUBLIC ADMINISTRATION, OTHER	92,00	3	19,028	9	165,063
TOTAL ALL INDUSTRIES		1,196	\$29,137,272	6,688	\$274,390,936

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,120</u>	<u>\$57,922,725</u>	<u>574</u>	<u>\$4,255,169</u>
MOTOR VEHICLES & PARTS	441	59	12,794,673	23	857,673
NEW & USED AUTO DEALERS	4411	13	10,540,927	3	46,655
RV, BOAT, MOTORCYCLE DEALERS	4412	12	439,519	4	4,563
AUTOMOTIVE PARTS & TIRE	4413	34	1,814,227	16	806,455
FURNITURE & HOME FURNISHING	442	39	2,891,771	19	65,573
ELECTRONICS & APPLIANCE STORES	443	97	2,310,431	47	241,159
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	2,309,025	35	454,235
BUILDING MATERIALS	4441	58	1,174,266	27	292,406
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,134,759	8	161,829
FOOD & BEVERAGE STORES	445	23	3,148,773	12	506,008
GROCERY & CONVENIENCE STORES	4451	9	2,930,187	7	505,400
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	218,586	5	608
DRUG/HEALTH STORES	446	78	978,809	45	79,572
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,476,231	10	796,945
APPAREL & ACCESSORIES	448	97	2,080,411	50	54,302
CLOTHING & SHOE STORES	4481, 4482	84	1,444,446	48	54,075
JEWELRY & LUGGAGE STORES	4483	13	635,965	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	742,709	56	74,085
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	67	726,554	38	60,822
BOOK STORES & NEWS DEALERS	4512	25	16,155	18	13,263
GENERAL MERCHANDISE STORES	452	20	23,415,590	7	53,602
DEPARTMENT STORES	4521	6	5,901,827	4	40,447
GENERAL MERCHANDISE STORES	4529	14	17,513,763	3	13,155
E-COMMERCE & MAIL ORDER	4541	145	1,037,627	93	252,465
MISCELLANEOUS RETAILERS	453, 4542, 4543	390	4,736,675	177	819,550
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>32,514</u>	<u>4</u>	<u>19,108</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>5</u>	<u>881,728</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>25,889</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>412</u>	<u>12,089,381</u>	<u>96</u>	<u>2,164,592</u>
CONSTRUCTION OF BUILDINGS	236	102	6,106,471	27	1,299,028
HEAVY CONSTRUCTION & HIGHWAYS	237	25	2,506,581	10	35,915
SPECIAL TRADE CONTRACTORS	238	285	3,476,329	59	829,649
<u>MANUFACTURING</u>	<u>31-33</u>	<u>164</u>	<u>1,564,816</u>	<u>65</u>	<u>229,596</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>647</u>	<u>10,223,994</u>	<u>280</u>	<u>2,641,011</u>
DURABLE GOODS	423	445	8,579,160	198	1,537,035
NONDURABLE GOODS	424	195	1,635,854	78	1,094,168
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	8,980	4	9,808
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>350,564</u>	<u>4</u>	<u>10,215</u>
<u>INFORMATION</u>	<u>51</u>	<u>185</u>	<u>4,679,547</u>	<u>106</u>	<u>776,504</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>372,127</u>	<u>22</u>	<u>33,557</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>117</u>	<u>1,788,553</u>	<u>38</u>	<u>513,626</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>160</u>	<u>3,190,834</u>	<u>57</u>	<u>64,013</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>241</u>	<u>916,442</u>	<u>64</u>	<u>113,643</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>1,508,678</u>	<u>5</u>	<u>33,182</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>67</u>	<u>7,250,160</u>	<u>20</u>	<u>607,746</u>
ACCOMMODATIONS	721	5	269,227	9	137,190
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	62	6,980,933	11	470,556
<u>OTHER SERVICES</u>	<u>81</u>	<u>122</u>	<u>1,935,450</u>	<u>38</u>	<u>456,543</u>
REPAIR & MAINTENANCE	811	75	1,277,616	25	408,883
PERSONAL SERVICE	812	38	640,347	8	33,918
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	17,487	5	13,742
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>1,045</u>	<u>3</u>	<u>2,649</u>
TOTAL ALL INDUSTRIES		3,326	\$103,852,719	1,383	\$12,809,936

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	1,692	\$107,764,742	286	\$1,903,800
MOTOR VEHICLES & PARTS	441	116	45,998,111	9	73,273
NEW & USED AUTO DEALERS	4411	28	33,047,188	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	21	6,595,373	D	D
AUTOMOTIVE PARTS & TIRE	4413	67	6,355,550	5	65,181
FURNITURE & HOME FURNISHING	442	47	2,572,238	9	47,235
ELECTRONICS & APPLIANCE STORES	443	160	2,669,838	24	18,808
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	100	10,714,133	18	747,190
BUILDING MATERIALS	4441	73	10,116,359	14	133,889
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	597,774	4	613,301
FOOD & BEVERAGE STORES	445	54	5,810,817	5	242,465
GROCERY & CONVENIENCE STORES	4451	22	5,461,371	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	349,446	4	238
DRUG/HEALTH STORES	446	104	3,238,861	15	75,624
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	5,752,868	D	D
APPAREL & ACCESSORIES	448	136	1,197,115	29	10,552
CLOTHING & SHOE STORES	4481, 4482	118	1,058,766	26	9,083
JEWELRY & LUGGAGE STORES	4483	18	138,349	3	1,469
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	1,429,403	23	19,058
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	629,854	18	17,178
BOOK STORES & NEWS DEALERS	4512	30	799,549	5	1,880
GENERAL MERCHANDISE STORES	452	17	14,238,273	5	24,104
DEPARTMENT STORES	4521	4	303,465	3	15,943
GENERAL MERCHANDISE STORES	4529	13	13,934,808	D	D
E-COMMERCE & MAIL ORDER	4541	177	1,699,578	49	61,500
MISCELLANEOUS RETAILERS	453, 4542, 4543	646	12,443,507	99	257,111
AGRICULTURE, FORESTRY, FISHING	11	18	804,881	D	D
MINING	21	D	D	D	D
UTILITIES	22	5	53,457	D	D
CONSTRUCTION	23	734	25,629,775	56	6,119,138
CONSTRUCTION OF BUILDINGS	236	165	10,008,296	7	1,980,343
HEAVY CONSTRUCTION & HIGHWAYS	237	39	3,444,686	4	91,422
SPECIAL TRADE CONTRACTORS	238	530	12,176,793	45	4,047,373
MANUFACTURING	31-33	297	3,908,794	46	73,284
WHOLESALE TRADE	42	1,079	38,619,086	146	827,361
DURABLE GOODS	423	751	31,452,259	97	649,592
NONDURABLE GOODS	424	317	7,040,018	47	175,686
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	126,809	D	D
TRANSPORTATION & WAREHOUSING	48-49	41	2,202,646	3	32,363
INFORMATION	51	270	10,150,726	68	281,209
FINANCE, INSURANCE	52	76	1,415,039	12	23,699
REAL ESTATE, RENTAL/LEASING	53	189	8,566,750	37	723,148
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	252	2,711,400	42	40,068
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	374	3,885,184	42	112,580
ARTS, ENTERTAINMENT & RECREATION	71	29	1,270,661	D	D
ACCOMMODATIONS & FOOD SERVICES	72	133	18,942,621	4	96,183
ACCOMMODATIONS	721	18	3,416,958	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	15,525,663	3	83,236
OTHER SERVICES	81	243	6,277,458	20	142,875
REPAIR & MAINTENANCE	811	185	4,738,696	11	116,470
PERSONAL SERVICE	812	48	1,477,562	9	26,405
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	61,200	0	0
PUBLIC ADMINISTRATION, OTHER	92,00	5	406,388	D	D
TOTAL ALL INDUSTRIES		5,438	\$232,928,725	771	\$10,400,522

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,898</u>	<u>\$126,000,542</u>	<u>1,729</u>	<u>\$84,368,449</u>
MOTOR VEHICLES & PARTS	441	141	23,428,539	105	19,684,438
NEW & USED AUTO DEALERS	4411	38	14,933,986	30	13,956,148
RV, BOAT, MOTORCYCLE DEALERS	4412	27	1,956,396	21	989,583
AUTOMOTIVE PARTS & TIRE	4413	76	6,538,157	54	4,738,707
FURNITURE & HOME FURNISHING	442	68	2,494,802	56	1,854,393
ELECTRONICS & APPLIANCE STORES	443	170	17,186,718	143	2,257,524
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	17,690,842	117	11,233,862
BUILDING MATERIALS	4441	97	12,905,547	82	10,080,135
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	4,785,295	35	1,153,727
FOOD & BEVERAGE STORES	445	73	8,597,369	85	8,953,107
GROCERY & CONVENIENCE STORES	4451	35	8,295,368	45	8,523,914
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	302,001	40	429,193
DRUG/HEALTH STORES	446	127	2,192,784	114	2,318,127
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	7,809,167	39	8,378,559
APPAREL & ACCESSORIES	448	122	2,225,093	117	1,534,098
CLOTHING & SHOE STORES	4481, 4482	106	1,836,801	99	1,119,839
JEWELRY & LUGGAGE STORES	4483	16	388,292	18	414,259
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	2,736,045	121	1,317,966
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	1,960,153	89	1,013,642
BOOK STORES & NEWS DEALERS	4512	40	775,892	32	304,324
GENERAL MERCHANDISE STORES	452	21	21,015,412	25	16,482,105
DEPARTMENT STORES	4521	5	1,256,500	5	3,539,305
GENERAL MERCHANDISE STORES	4529	16	19,758,912	20	12,942,800
E-COMMERCE & MAIL ORDER	4541	192	2,480,064	180	1,770,333
MISCELLANEOUS RETAILERS	453, 4542, 4543	678	18,143,707	627	8,583,937
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>385,273</u>	<u>23</u>	<u>492,207</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>115,504</u>	<u>6</u>	<u>286,042</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>1,447,893</u>	<u>10</u>	<u>50,285</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>723</u>	<u>51,558,578</u>	<u>662</u>	<u>25,876,827</u>
CONSTRUCTION OF BUILDINGS	236	180	24,392,983	187	11,552,668
HEAVY CONSTRUCTION & HIGHWAYS	237	53	4,790,527	33	4,633,738
SPECIAL TRADE CONTRACTORS	238	490	22,375,068	442	9,690,421
<u>MANUFACTURING</u>	<u>31-33</u>	<u>387</u>	<u>6,194,254</u>	<u>361</u>	<u>4,732,685</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,241</u>	<u>64,074,901</u>	<u>1,068</u>	<u>15,786,177</u>
DURABLE GOODS	423	885	53,634,774	745	12,305,158
NONDURABLE GOODS	424	345	10,367,072	312	3,440,609
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	73,055	11	40,410
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>1,147,348</u>	<u>32</u>	<u>401,441</u>
<u>INFORMATION</u>	<u>51</u>	<u>290</u>	<u>12,709,517</u>	<u>269</u>	<u>9,501,209</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>1,799,680</u>	<u>75</u>	<u>897,105</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>212</u>	<u>8,883,963</u>	<u>188</u>	<u>4,207,083</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>301</u>	<u>5,278,263</u>	<u>258</u>	<u>1,988,578</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>351</u>	<u>5,484,740</u>	<u>338</u>	<u>2,504,651</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>38</u>	<u>1,528,630</u>	<u>46</u>	<u>1,156,810</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>217</u>	<u>21,426,711</u>	<u>294</u>	<u>22,081,874</u>
ACCOMMODATIONS	721	49	3,260,266	104	6,346,340
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	168	18,166,445	190	15,735,534
<u>OTHER SERVICES</u>	<u>81</u>	<u>334</u>	<u>10,109,321</u>	<u>261</u>	<u>5,027,665</u>
REPAIR & MAINTENANCE	811	233	8,339,166	180	3,762,772
PERSONAL SERVICE	812	72	1,392,158	59	905,245
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	377,997	22	359,648
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>8,887</u>	<u>6</u>	<u>7,519</u>
TOTAL ALL INDUSTRIES		6,155	\$318,154,005	5,626	\$179,366,607

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,919</u>	<u>\$63,588,645</u>	<u>1,364</u>	<u>\$28,279,749</u>
MOTOR VEHICLES & PARTS	441	106	6,053,701	71	1,997,170
NEW & USED AUTO DEALERS	4411	22	2,275,795	13	169,015
RV, BOAT, MOTORCYCLE DEALERS	4412	30	743,917	20	570,618
AUTOMOTIVE PARTS & TIRE	4413	54	3,033,989	38	1,257,537
FURNITURE & HOME FURNISHING	442	101	3,024,885	61	1,072,823
ELECTRONICS & APPLIANCE STORES	443	154	3,621,207	109	1,548,604
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	10,383,489	103	3,856,292
BUILDING MATERIALS	4441	100	9,770,989	75	3,587,260
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	612,500	28	269,032
FOOD & BEVERAGE STORES	445	62	6,875,451	39	3,072,553
GROCERY & CONVENIENCE STORES	4451	14	6,172,584	8	2,947,780
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	702,867	31	124,773
DRUG/HEALTH STORES	446	130	2,176,651	82	981,660
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,544,563	11	2,745,664
APPAREL & ACCESSORIES	448	136	1,476,831	108	759,699
CLOTHING & SHOE STORES	4481, 4482	115	1,149,482	95	665,467
JEWELRY & LUGGAGE STORES	4483	21	327,349	13	94,232
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	157	1,207,475	119	862,012
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	110	1,041,681	85	717,927
BOOK STORES & NEWS DEALERS	4512	47	165,794	34	144,085
GENERAL MERCHANDISE STORES	452	23	11,081,860	17	2,492,338
DEPARTMENT STORES	4521	5	510,813	4	228,835
GENERAL MERCHANDISE STORES	4529	18	10,571,047	13	2,263,503
E-COMMERCE & MAIL ORDER	4541	199	3,283,664	160	1,343,923
MISCELLANEOUS RETAILERS	453, 4542, 4543	703	10,858,868	484	7,547,011
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>154,710</u>	<u>16</u>	<u>41,969</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>170,221</u>	<u>3</u>	<u>153,105</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>358,707</u>	<u>3</u>	<u>5,003</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,109</u>	<u>25,786,379</u>	<u>521</u>	<u>10,812,801</u>
CONSTRUCTION OF BUILDINGS	236	298	14,784,138	144	5,375,288
HEAVY CONSTRUCTION & HIGHWAYS	237	46	2,148,901	23	1,155,453
SPECIAL TRADE CONTRACTORS	238	765	8,853,340	354	4,282,060
<u>MANUFACTURING</u>	<u>31-33</u>	<u>364</u>	<u>2,868,673</u>	<u>278</u>	<u>7,870,019</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,013</u>	<u>14,412,340</u>	<u>752</u>	<u>4,318,406</u>
DURABLE GOODS	423	682	5,275,482	513	3,039,837
NONDURABLE GOODS	424	320	9,097,111	232	1,270,267
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	39,747	7	8,302
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>247,458</u>	<u>23</u>	<u>283,203</u>
<u>INFORMATION</u>	<u>51</u>	<u>264</u>	<u>10,357,787</u>	<u>204</u>	<u>4,143,267</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>797,486</u>	<u>54</u>	<u>362,274</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>178</u>	<u>2,220,002</u>	<u>114</u>	<u>902,701</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>279</u>	<u>2,504,728</u>	<u>186</u>	<u>1,008,882</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>518</u>	<u>4,801,445</u>	<u>293</u>	<u>1,793,314</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>62</u>	<u>2,392,509</u>	<u>25</u>	<u>950,361</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>201</u>	<u>16,770,713</u>	<u>132</u>	<u>8,744,100</u>
ACCOMMODATIONS	721	66	2,168,097	39	2,002,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	135	14,602,616	93	6,741,274
<u>OTHER SERVICES</u>	<u>81</u>	<u>294</u>	<u>4,878,700</u>	<u>181</u>	<u>2,979,758</u>
REPAIR & MAINTENANCE	811	203	3,439,837	117	2,558,797
PERSONAL SERVICE	812	72	1,043,319	49	294,800
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	395,544	15	126,161
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>31,404</u>	<u>5</u>	<u>9,873</u>
TOTAL ALL INDUSTRIES		6,331	\$152,341,907	4,154	\$72,658,785

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	11,099	\$3,905,454,095	3,236	382,686,066
MOTOR VEHICLES & PARTS	441	720	840,995,494	187	90,859,243
NEW & USED AUTO DEALERS	4411	303	694,807,382	53	72,507,649
RV, BOAT, MOTORCYCLE DEALERS	4412	144	60,157,076	41	5,168,437
AUTOMOTIVE PARTS & TIRE	4413	273	86,031,036	93	13,183,157
FURNITURE & HOME FURNISHING	442	585	190,605,310	172	11,002,399
ELECTRONICS & APPLIANCE STORES	443	939	375,384,261	298	18,877,057
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	666	251,785,114	235	39,168,435
BUILDING MATERIALS	4441	489	238,409,196	167	35,309,308
LAWN & GARDEN SUPPLIES & EQUIP.	4442	177	13,375,918	68	3,859,127
FOOD & BEVERAGE STORES	445	1,048	261,695,129	146	28,834,956
GROCERY & CONVENIENCE STORES	4451	661	237,234,481	62	28,274,817
OTHER FOOD & BEVERAGE STORES	4452, 4453	387	24,460,648	84	560,139
DRUG/HEALTH STORES	446	571	148,866,192	191	10,665,477
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	343	79,277,373	59	14,522,764
APPAREL & ACCESSORIES	448	907	367,358,855	237	17,435,140
CLOTHING & SHOE STORES	4481, 4482	690	326,655,221	197	14,715,453
JEWELRY & LUGGAGE STORES	4483	217	40,703,634	40	2,719,687
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	692	169,564,048	236	15,809,005
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	521	136,767,556	177	11,942,630
BOOK STORES & NEWS DEALERS	4512	171	32,796,492	59	3,866,375
GENERAL MERCHANDISE STORES	452	86	603,242,393	37	86,591,773
DEPARTMENT STORES	4521	13	217,331,457	7	22,577,204
GENERAL MERCHANDISE STORES	4529	73	385,910,936	30	64,014,569
E-COMMERCE & MAIL ORDER	4541	542	131,298,647	277	9,946,887
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,000	485,381,279	1,161	38,972,930
AGRICULTURE, FORESTRY, FISHING	11	121	5,482,620	30	227,007
MINING	21	28	1,982,756	6	318,585
UTILITIES	22	49	4,114,933	12	116,540
CONSTRUCTION	23	11,290	1,512,468,722	2,108	87,454,596
CONSTRUCTION OF BUILDINGS	236	4,165	911,656,301	648	47,523,444
HEAVY CONSTRUCTION & HIGHWAYS	237	300	158,337,955	69	7,832,441
SPECIAL TRADE CONTRACTORS	238	6,825	442,474,466	1,391	32,098,711
MANUFACTURING	31-33	2,717	193,607,628	763	8,992,073
WHOLESALE TRADE	42	4,434	765,380,495	1,770	41,124,886
DURABLE GOODS	423	3,015	652,255,332	1,211	28,307,618
NONDURABLE GOODS	424	1,354	109,812,668	538	12,685,708
ELECTRONIC MARKETS, AGENTS & BROKERS	425	65	3,312,495	21	131,560
TRANSPORTATION & WAREHOUSING	48-49	405	51,764,024	57	1,470,487
INFORMATION	51	1,035	470,304,156	438	37,294,025
FINANCE, INSURANCE	52	234	70,284,304	105	4,029,927
REAL ESTATE, RENTAL/LEASING	53	1,116	252,170,971	308	12,589,900
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,171	269,005,529	620	7,716,436
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	5,009	289,327,093	987	18,173,283
ARTS, ENTERTAINMENT & RECREATION	71	840	127,328,746	100	6,302,186
ACCOMMODATIONS & FOOD SERVICES	72	5,090	1,259,790,773	496	75,350,980
ACCOMMODATIONS	721	340	274,122,849	50	5,513,784
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,750	985,667,924	446	69,837,196
OTHER SERVICES	81	4,263	364,114,159	694	23,675,659
REPAIR & MAINTENANCE	811	2,538	210,676,904	470	18,119,119
PERSONAL SERVICE	812	1,554	146,984,464	185	5,130,342
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	171	6,452,791	39	426,198
PUBLIC ADMINISTRATION, OTHER	92,00	39	2,686,852	11	623,583
TOTAL ALL INDUSTRIES		50,940	\$9,545,267,856	11,741	708,146,219

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,451</u>	<u>\$49,105,937</u>	<u>907</u>	<u>\$12,074,082</u>
MOTOR VEHICLES & PARTS	441	69	10,269,128	49	2,059,952
NEW & USED AUTO DEALERS	4411	13	5,674,655	10	647,978
RV, BOAT, MOTORCYCLE DEALERS	4412	17	2,081,836	6	15,229
AUTOMOTIVE PARTS & TIRE	4413	39	2,512,637	33	1,396,745
FURNITURE & HOME FURNISHING	442	55	1,770,971	24	121,753
ELECTRONICS & APPLIANCE STORES	443	128	1,528,750	80	355,124
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	4,406,477	57	1,673,230
BUILDING MATERIALS	4441	76	2,686,978	44	734,325
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,719,499	13	938,905
FOOD & BEVERAGE STORES	445	43	5,807,303	27	1,604,303
GROCERY & CONVENIENCE STORES	4451	11	4,956,260	10	1,565,462
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	851,043	17	38,841
DRUG/HEALTH STORES	446	85	930,209	59	488,387
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,322,034	13	2,384,615
APPAREL & ACCESSORIES	448	117	1,125,258	71	105,826
CLOTHING & SHOE STORES	4481, 4482	99	865,649	66	94,566
JEWELRY & LUGGAGE STORES	4483	18	259,609	5	11,260
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	1,002,537	77	179,563
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	981,504	55	157,235
BOOK STORES & NEWS DEALERS	4512	38	21,033	22	22,328
GENERAL MERCHANDISE STORES	452	20	8,875,608	7	149,241
DEPARTMENT STORES	4521	4	155,510	4	55,603
GENERAL MERCHANDISE STORES	4529	16	8,720,098	3	93,638
E-COMMERCE & MAIL ORDER	4541	169	1,524,943	122	665,067
MISCELLANEOUS RETAILERS	453, 4542, 4543	514	7,542,719	321	2,287,021
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>457,195</u>	<u>18</u>	<u>285,998</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>19,924</u>	<u>3</u>	<u>22,825</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>104,284</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>562</u>	<u>28,335,622</u>	<u>303</u>	<u>11,387,789</u>
CONSTRUCTION OF BUILDINGS	236	142	17,653,504	73	6,644,952
HEAVY CONSTRUCTION & HIGHWAYS	237	24	3,720,914	24	895,760
SPECIAL TRADE CONTRACTORS	238	396	6,961,204	206	3,847,077
<u>MANUFACTURING</u>	<u>31-33</u>	<u>283</u>	<u>1,882,109</u>	<u>160</u>	<u>1,397,872</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>919</u>	<u>12,328,785</u>	<u>602</u>	<u>6,058,148</u>
DURABLE GOODS	423	615	7,680,873	433	4,814,646
NONDURABLE GOODS	424	295	4,620,276	165	1,231,472
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	27,636	4	12,030
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>1,426,947</u>	<u>15</u>	<u>726,557</u>
<u>INFORMATION</u>	<u>51</u>	<u>229</u>	<u>6,040,246</u>	<u>163</u>	<u>2,550,791</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>63</u>	<u>1,138,753</u>	<u>34</u>	<u>270,265</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>179</u>	<u>2,817,014</u>	<u>109</u>	<u>1,010,534</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>224</u>	<u>1,733,002</u>	<u>125</u>	<u>1,252,470</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>276</u>	<u>7,448,761</u>	<u>146</u>	<u>855,571</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>38</u>	<u>10,528,320</u>	<u>17</u>	<u>267,668</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>166</u>	<u>17,086,324</u>	<u>62</u>	<u>2,663,143</u>
ACCOMMODATIONS	721	38	3,420,093	16	388,000
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	128	13,666,231	46	2,275,143
<u>OTHER SERVICES</u>	<u>81</u>	<u>203</u>	<u>3,850,632</u>	<u>95</u>	<u>1,523,586</u>
REPAIR & MAINTENANCE	811	130	3,132,185	62	1,193,705
PERSONAL SERVICE	812	59	571,370	26	214,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	147,077	7	115,739
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>28,139</u>	<u>7</u>	<u>3,437</u>
TOTAL ALL INDUSTRIES		4,650	\$144,331,994	2,768	\$42,400,660

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,923</u>	<u>\$109,271,586</u>	<u>817</u>	<u>\$6,460,450</u>
MOTOR VEHICLES & PARTS	441	141	25,287,732	41	1,182,503
NEW & USED AUTO DEALERS	4411	40	16,846,304	9	559,670
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,988,124	8	108,297
AUTOMOTIVE PARTS & TIRE	4413	79	5,453,304	24	514,536
FURNITURE & HOME FURNISHING	442	76	2,622,607	39	203,737
ELECTRONICS & APPLIANCE STORES	443	165	3,000,296	65	381,353
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	12,088,649	54	1,317,271
BUILDING MATERIALS	4441	99	9,775,683	42	541,558
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	2,312,966	12	775,713
FOOD & BEVERAGE STORES	445	69	9,348,614	15	978,074
GROCERY & CONVENIENCE STORES	4451	42	9,153,348	7	976,168
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	195,266	8	1,906
DRUG/HEALTH STORES	446	130	3,484,595	58	347,961
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	8,552,040	14	407,764
APPAREL & ACCESSORIES	448	123	6,754,694	68	72,380
CLOTHING & SHOE STORES	4481, 4482	107	5,402,077	63	68,920
JEWELRY & LUGGAGE STORES	4483	16	1,352,617	5	3,460
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	4,198,798	74	177,169
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	4,149,055	49	161,769
BOOK STORES & NEWS DEALERS	4512	39	49,743	25	15,400
GENERAL MERCHANDISE STORES	452	25	20,489,857	9	88,163
DEPARTMENT STORES	4521	5	3,015,874	4	58,722
GENERAL MERCHANDISE STORES	4529	20	17,473,983	5	29,441
E-COMMERCE & MAIL ORDER	4541	175	2,050,365	107	303,609
MISCELLANEOUS RETAILERS	453, 4542, 4543	695	11,393,339	273	1,000,466
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>354,758</u>	<u>6</u>	<u>50,515</u>
<u>MINING</u>	<u>21</u>	<u>16</u>	<u>220,150</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>279,095</u>	<u>3</u>	<u>97,770</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>772</u>	<u>21,955,852</u>	<u>222</u>	<u>5,920,332</u>
CONSTRUCTION OF BUILDINGS	236	191	10,720,462	52	4,005,769
HEAVY CONSTRUCTION & HIGHWAYS	237	47	3,281,930	15	275,960
SPECIAL TRADE CONTRACTORS	238	534	7,953,460	155	1,638,603
<u>MANUFACTURING</u>	<u>31-33</u>	<u>395</u>	<u>4,429,278</u>	<u>104</u>	<u>304,879</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,229</u>	<u>15,385,768</u>	<u>408</u>	<u>4,483,499</u>
DURABLE GOODS	423	884	11,023,939	286	2,246,243
NONDURABLE GOODS	424	330	4,307,879	120	2,229,663
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	53,950	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>1,074,197</u>	<u>8</u>	<u>109,971</u>
<u>INFORMATION</u>	<u>51</u>	<u>294</u>	<u>11,294,266</u>	<u>117</u>	<u>1,378,067</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>604,026</u>	<u>22</u>	<u>82,315</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>195</u>	<u>3,423,937</u>	<u>69</u>	<u>666,113</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>266</u>	<u>2,302,012</u>	<u>86</u>	<u>215,750</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>420</u>	<u>7,054,811</u>	<u>120</u>	<u>409,836</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>4,371,333</u>	<u>10</u>	<u>159,447</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>223</u>	<u>21,816,070</u>	<u>37</u>	<u>876,094</u>
ACCOMMODATIONS	721	42	1,906,216	9	96,070
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	181	19,909,854	28	780,024
<u>OTHER SERVICES</u>	<u>81</u>	<u>342</u>	<u>7,260,183</u>	<u>73</u>	<u>3,031,494</u>
REPAIR & MAINTENANCE	811	248	5,840,271	54	2,913,945
PERSONAL SERVICE	812	76	1,283,136	17	114,949
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	136,776	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>27,386</u>	<u>6</u>	<u>8,515</u>
TOTAL ALL INDUSTRIES		6,267	\$211,124,708	2,110	\$24,313,519

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	1,560	\$46,571,139	1,376	\$45,723,697
MOTOR VEHICLES & PARTS	441	89	7,239,308	88	8,486,025
NEW & USED AUTO DEALERS	4411	19	3,792,647	23	5,798,092
RV, BOAT, MOTORCYCLE DEALERS	4412	15	77,358	16	375,187
AUTOMOTIVE PARTS & TIRE	4413	55	3,369,303	49	2,312,746
FURNITURE & HOME FURNISHING	442	68	1,224,331	46	904,001
ELECTRONICS & APPLIANCE STORES	443	132	1,503,885	114	1,546,367
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	135	4,763,131	101	6,471,252
BUILDING MATERIALS	4441	103	3,707,015	72	5,908,464
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,056,116	29	562,788
FOOD & BEVERAGE STORES	445	49	4,247,882	42	4,593,326
GROCERY & CONVENIENCE STORES	4451	20	4,121,195	23	4,377,854
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	126,687	19	215,472
DRUG/HEALTH STORES	446	96	977,552	87	1,071,684
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,301,248	34	2,827,813
APPAREL & ACCESSORIES	448	108	394,268	105	1,028,492
CLOTHING & SHOE STORES	4481, 4482	95	290,804	92	958,169
JEWELRY & LUGGAGE STORES	4483	13	103,464	13	70,323
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	107	568,163	107	1,305,790
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	393,691	74	1,213,971
BOOK STORES & NEWS DEALERS	4512	33	174,472	33	91,819
GENERAL MERCHANDISE STORES	452	22	14,075,890	16	12,648,882
DEPARTMENT STORES	4521	4	283,869	4	875,988
GENERAL MERCHANDISE STORES	4529	18	13,792,021	12	11,772,894
E-COMMERCE & MAIL ORDER	4541	169	1,445,507	156	1,263,344
MISCELLANEOUS RETAILERS	453, 4542, 4543	559	5,829,974	480	3,576,721
AGRICULTURE, FORESTRY, FISHING	11	19	350,744	17	279,419
MINING	21	3	121,147	D	D
UTILITIES	22	6	43,956	9	299,827
CONSTRUCTION	23	857	27,923,929	406	11,049,411
CONSTRUCTION OF BUILDINGS	236	232	14,072,625	143	6,191,089
HEAVY CONSTRUCTION & HIGHWAYS	237	32	2,423,920	21	954,797
SPECIAL TRADE CONTRACTORS	238	593	11,427,384	242	3,903,525
MANUFACTURING	31-33	305	1,714,727	238	1,312,545
WHOLESALE TRADE	42	867	8,299,867	796	10,259,431
DURABLE GOODS	423	603	5,883,379	574	6,807,520
NONDURABLE GOODS	424	258	2,395,933	214	3,426,509
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	20,555	8	25,402
TRANSPORTATION & WAREHOUSING	48-49	22	340,432	23	659,163
INFORMATION	51	229	7,135,172	214	5,301,341
FINANCE, INSURANCE	52	50	611,300	48	555,749
REAL ESTATE, RENTAL/LEASING	53	155	2,312,537	127	1,782,092
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	225	1,573,498	174	2,087,654
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	363	2,945,040	227	1,067,578
ARTS, ENTERTAINMENT & RECREATION	71	38	889,860	29	1,448,785
ACCOMMODATIONS & FOOD SERVICES	72	122	10,479,016	147	9,120,729
ACCOMMODATIONS	721	17	1,725,610	56	2,746,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	8,753,406	91	6,374,023
OTHER SERVICES	81	213	3,608,567	198	4,107,898
REPAIR & MAINTENANCE	811	153	3,026,649	137	3,445,554
PERSONAL SERVICE	812	45	469,586	41	471,611
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	112,332	20	190,733
PUBLIC ADMINISTRATION, OTHER	92,00	8	31,293	7	4,721
TOTAL ALL INDUSTRIES		5,042	\$114,952,224	4,038	\$95,617,145

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>968</u>	<u>\$13,749,476</u>	<u>764</u>	<u>\$5,465,468</u>
MOTOR VEHICLES & PARTS	441	39	819,375	37	746,691
NEW & USED AUTO DEALERS	4411	5	118,603	6	373,568
RV, BOAT, MOTORCYCLE DEALERS	4412	7	7,298	9	44,997
AUTOMOTIVE PARTS & TIRE	4413	27	693,474	22	328,126
FURNITURE & HOME FURNISHING	442	41	793,396	30	206,345
ELECTRONICS & APPLIANCE STORES	443	81	487,205	72	373,701
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	2,504,872	46	361,772
BUILDING MATERIALS	4441	37	2,376,557	35	350,958
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	128,315	11	10,814
FOOD & BEVERAGE STORES	445	33	2,294,642	15	1,610,526
GROCERY & CONVENIENCE STORES	4451	17	2,201,782	5	1,561,981
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	92,860	10	48,545
DRUG/HEALTH STORES	446	63	443,478	51	88,622
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,240,446	12	421,077
APPAREL & ACCESSORIES	448	78	147,894	57	67,949
CLOTHING & SHOE STORES	4481, 4482	67	119,936	53	65,405
JEWELRY & LUGGAGE STORES	4483	11	27,958	4	2,544
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	223,973	72	102,899
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	199,587	50	85,557
BOOK STORES & NEWS DEALERS	4512	24	24,386	22	17,342
GENERAL MERCHANDISE STORES	452	9	914,797	10	107,780
DEPARTMENT STORES	4521	4	91,058	4	59,534
GENERAL MERCHANDISE STORES	4529	5	823,739	6	48,246
E-COMMERCE & MAIL ORDER	4541	135	559,782	106	312,448
MISCELLANEOUS RETAILERS	453, 4542, 4543	343	2,319,616	256	1,065,658
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>14,777</u>	<u>7</u>	<u>135,038</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>50,408</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>7,947</u>	<u>5</u>	<u>318,722</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>296</u>	<u>7,984,148</u>	<u>178</u>	<u>3,837,982</u>
CONSTRUCTION OF BUILDINGS	236	81	4,486,665	47	2,194,043
HEAVY CONSTRUCTION & HIGHWAYS	237	12	88,489	15	395,673
SPECIAL TRADE CONTRACTORS	238	203	3,408,994	116	1,248,266
<u>MANUFACTURING</u>	<u>31-33</u>	<u>157</u>	<u>658,221</u>	<u>102</u>	<u>549,076</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>535</u>	<u>3,547,731</u>	<u>406</u>	<u>7,572,486</u>
DURABLE GOODS	423	371	2,700,353	290	6,874,309
NONDURABLE GOODS	424	159	843,589	113	691,735
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	3,789	3	6,442
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>90,379</u>	<u>4</u>	<u>5,186</u>
<u>INFORMATION</u>	<u>51</u>	<u>163</u>	<u>2,848,420</u>	<u>132</u>	<u>1,642,707</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>284,177</u>	<u>25</u>	<u>280,326</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>79</u>	<u>505,339</u>	<u>51</u>	<u>551,699</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>113</u>	<u>382,006</u>	<u>90</u>	<u>247,800</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>178</u>	<u>1,295,449</u>	<u>117</u>	<u>326,226</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>362,994</u>	<u>6</u>	<u>88,944</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>134</u>	<u>6,286,376</u>	<u>36</u>	<u>1,465,802</u>
ACCOMMODATIONS	721	61	2,344,708	11	126,013
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	3,941,668	25	1,339,789
<u>OTHER SERVICES</u>	<u>81</u>	<u>110</u>	<u>1,635,080</u>	<u>73</u>	<u>570,265</u>
REPAIR & MAINTENANCE	811	70	1,244,780	45	466,350
PERSONAL SERVICE	812	28	165,637	23	75,126
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	224,663	5	28,789
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>17,287</u>	<u>4</u>	<u>2,992</u>
TOTAL ALL INDUSTRIES		2,824	\$39,911,857	2,005	\$23,111,127

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	5,910	\$1,315,439,675	1,154	\$18,052,403
MOTOR VEHICLES & PARTS	441	493	407,628,746	45	1,692,408
NEW & USED AUTO DEALERS	4411	196	336,855,332	10	167,905
RV, BOAT, MOTORCYCLE DEALERS	4412	86	26,894,297	18	1,157,655
AUTOMOTIVE PARTS & TIRE	4413	211	43,879,117	17	366,848
FURNITURE & HOME FURNISHING	442	267	41,218,413	52	658,941
ELECTRONICS & APPLIANCE STORES	443	533	71,874,897	95	840,391
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	390	97,810,753	86	3,665,691
BUILDING MATERIALS	4441	292	89,922,791	67	3,539,796
LAWN & GARDEN SUPPLIES & EQUIP.	4442	98	7,887,962	19	125,895
FOOD & BEVERAGE STORES	445	368	81,783,696	46	2,952,032
GROCERY & CONVENIENCE STORES	4451	224	78,243,990	14	2,693,388
OTHER FOOD & BEVERAGE STORES	4452, 4453	144	3,539,706	32	258,644
DRUG/HEALTH STORES	446	317	39,469,801	70	496,811
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	175	45,715,552	7	1,511,341
APPAREL & ACCESSORIES	448	374	70,051,862	97	394,650
CLOTHING & SHOE STORES	4481, 4482	311	60,274,507	87	360,408
JEWELRY & LUGGAGE STORES	4483	63	9,777,355	10	34,242
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	397	47,740,647	94	331,648
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	41,331,409	70	181,574
BOOK STORES & NEWS DEALERS	4512	105	6,409,238	24	150,074
GENERAL MERCHANDISE STORES	452	55	254,162,737	12	227,254
DEPARTMENT STORES	4521	11	81,400,208	5	92,308
GENERAL MERCHANDISE STORES	4529	44	172,762,529	7	134,946
E-COMMERCE & MAIL ORDER	4541	355	25,863,156	150	1,189,101
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,186	132,119,415	400	4,092,135
AGRICULTURE, FORESTRY, FISHING	11	69	1,662,423	11	468,615
MINING	21	18	442,951	3	6,030
UTILITIES	22	39	1,528,242	6	95,905
CONSTRUCTION	23	4,800	311,857,685	441	28,229,231
CONSTRUCTION OF BUILDINGS	236	1,404	158,486,602	168	20,602,838
HEAVY CONSTRUCTION & HIGHWAYS	237	168	36,748,336	18	1,515,996
SPECIAL TRADE CONTRACTORS	238	3,228	116,622,747	255	6,110,397
MANUFACTURING	31-33	1,333	44,962,195	205	1,249,652
WHOLESALE TRADE	42	2,836	139,927,602	546	2,925,717
DURABLE GOODS	423	1,975	111,049,052	355	1,477,188
NONDURABLE GOODS	424	819	27,469,228	181	1,442,798
ELECTRONIC MARKETS, AGENTS & BROKERS	425	42	1,409,322	10	5,731
TRANSPORTATION & WAREHOUSING	48-49	164	11,037,059	36	233,805
INFORMATION	51	629	121,562,527	173	2,658,531
FINANCE, INSURANCE	52	169	18,680,979	36	189,587
REAL ESTATE, RENTAL/LEASING	53	606	58,880,055	94	831,606
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,163	31,848,249	154	946,865
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,037	55,447,073	235	2,486,681
ARTS, ENTERTAINMENT & RECREATION	71	263	33,123,553	31	778,429
ACCOMMODATIONS & FOOD SERVICES	72	1,488	269,162,156	139	5,981,322
ACCOMMODATIONS	721	110	22,900,039	75	2,723,796
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,378	246,262,117	64	3,257,526
OTHER SERVICES	81	1,846	92,137,685	118	2,157,307
REPAIR & MAINTENANCE	811	1,248	72,367,636	77	1,883,307
PERSONAL SERVICE	812	516	18,331,047	30	226,501
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	82	1,439,002	11	47,499
PUBLIC ADMINISTRATION, OTHER	92,00	24	698,116	5	4,283
TOTAL ALL INDUSTRIES		23,394	\$2,508,398,225	3,387	\$67,295,969

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,552</u>	<u>\$252,021,327</u>	<u>624</u>	<u>\$3,816,812</u>
MOTOR VEHICLES & PARTS	441	186	84,490,296	23	234,630
NEW & USED AUTO DEALERS	4411	45	63,643,654	7	81,243
RV, BOAT, MOTORCYCLE DEALERS	4412	54	11,966,277	4	579
AUTOMOTIVE PARTS & TIRE	4413	87	8,880,365	12	152,808
FURNITURE & HOME FURNISHING	442	118	6,228,420	20	94,728
ELECTRONICS & APPLIANCE STORES	443	228	9,871,899	54	374,843
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	175	17,813,196	37	432,545
BUILDING MATERIALS	4441	131	16,299,238	30	373,323
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	1,513,958	7	59,222
FOOD & BEVERAGE STORES	445	106	14,782,207	9	619,183
GROCERY & CONVENIENCE STORES	4451	44	13,589,431	5	617,610
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	1,192,776	4	1,573
DRUG/HEALTH STORES	446	174	6,623,483	43	85,110
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	8,827,805	8	570,936
APPAREL & ACCESSORIES	448	185	15,267,720	60	50,989
CLOTHING & SHOE STORES	4481, 4482	156	12,575,032	57	50,629
JEWELRY & LUGGAGE STORES	4483	29	2,692,688	3	360
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	179	9,644,242	50	67,458
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	134	9,410,983	35	59,058
BOOK STORES & NEWS DEALERS	4512	45	233,259	15	8,400
GENERAL MERCHANDISE STORES	452	24	52,587,023	8	70,650
DEPARTMENT STORES	4521	7	13,926,826	4	42,113
GENERAL MERCHANDISE STORES	4529	17	38,660,197	4	28,537
E-COMMERCE & MAIL ORDER	4541	220	3,762,325	99	244,305
MISCELLANEOUS RETAILERS	453, 4542, 4543	898	22,122,711	213	971,435
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>347,479</u>	<u>5</u>	<u>15,417</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>238,572</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>67,765</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,337</u>	<u>60,230,030</u>	<u>231</u>	<u>8,752,822</u>
CONSTRUCTION OF BUILDINGS	236	343	35,647,500	46	1,169,642
HEAVY CONSTRUCTION & HIGHWAYS	237	57	6,614,031	16	6,715,261
SPECIAL TRADE CONTRACTORS	238	937	17,968,499	169	867,919
<u>MANUFACTURING</u>	<u>31-33</u>	<u>613</u>	<u>8,342,938</u>	<u>67</u>	<u>154,178</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,609</u>	<u>41,413,907</u>	<u>303</u>	<u>1,175,364</u>
DURABLE GOODS	423	1,121	24,357,127	214	994,043
NONDURABLE GOODS	424	471	16,872,618	85	174,201
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	184,162	4	7,120
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>3,424,105</u>	<u>10</u>	<u>185,990</u>
<u>INFORMATION</u>	<u>51</u>	<u>349</u>	<u>18,004,490</u>	<u>118</u>	<u>1,298,372</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>2,060,368</u>	<u>21</u>	<u>60,430</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>264</u>	<u>8,113,332</u>	<u>60</u>	<u>552,340</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>449</u>	<u>4,780,254</u>	<u>65</u>	<u>192,518</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>690</u>	<u>8,519,291</u>	<u>106</u>	<u>247,562</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>3,545,865</u>	<u>6</u>	<u>63,738</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>339</u>	<u>42,251,164</u>	<u>28</u>	<u>5,036,054</u>
ACCOMMODATIONS	721	55	4,387,743	10	4,268,435
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	284	37,863,421	18	767,619
<u>OTHER SERVICES</u>	<u>81</u>	<u>507</u>	<u>14,250,065</u>	<u>60</u>	<u>303,959</u>
REPAIR & MAINTENANCE	811	369	11,211,297	41	135,274
PERSONAL SERVICE	812	109	2,604,018	17	112,084
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	434,750	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>12</u>	<u>293,601</u>	<u>3</u>	<u>4,741</u>
TOTAL ALL INDUSTRIES		8,998	\$467,904,553	1,710	\$21,862,326

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	5,619	\$1,209,802,214	4,241	\$787,869,412
MOTOR VEHICLES & PARTS	441	419	309,910,407	337	185,754,269
NEW & USED AUTO DEALERS	4411	163	244,962,073	140	139,073,637
RV, BOAT, MOTORCYCLE DEALERS	4412	75	17,533,443	55	19,772,913
AUTOMOTIVE PARTS & TIRE	4413	181	47,414,891	142	26,907,719
FURNITURE & HOME FURNISHING	442	290	38,807,917	173	26,611,750
ELECTRONICS & APPLIANCE STORES	443	530	62,158,001	417	51,552,292
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	386	87,451,837	253	65,334,684
BUILDING MATERIALS	4441	290	79,136,741	189	59,850,833
LAWN & GARDEN SUPPLIES & EQUIP.	4442	96	8,315,096	64	5,483,851
FOOD & BEVERAGE STORES	445	353	82,140,251	195	54,877,618
GROCERY & CONVENIENCE STORES	4451	203	78,203,444	89	53,169,607
OTHER FOOD & BEVERAGE STORES	4452, 4453	150	3,936,807	106	1,708,011
DRUG/HEALTH STORES	446	310	41,326,262	272	25,036,799
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	156	30,788,025	95	19,005,317
APPAREL & ACCESSORIES	448	350	115,349,134	294	54,822,213
CLOTHING & SHOE STORES	4481, 4482	278	97,449,984	246	48,505,617
JEWELRY & LUGGAGE STORES	4483	72	17,899,150	48	6,316,596
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	367	46,150,122	320	39,297,048
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	274	42,750,864	234	30,955,248
BOOK STORES & NEWS DEALERS	4512	93	3,399,258	86	8,341,800
GENERAL MERCHANDISE STORES	452	52	245,871,656	41	167,392,514
DEPARTMENT STORES	4521	9	68,351,954	10	46,540,051
GENERAL MERCHANDISE STORES	4529	43	177,519,702	31	120,852,463
E-COMMERCE & MAIL ORDER	4541	384	26,909,950	319	16,026,610
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,022	122,938,652	1,525	82,158,298
AGRICULTURE, FORESTRY, FISHING	11	61	548,356	26	231,560
MINING	21	17	831,051	8	145,149
UTILITIES	22	29	1,587,218	16	442,781
CONSTRUCTION	23	5,067	265,427,249	2,151	157,385,671
CONSTRUCTION OF BUILDINGS	236	1,512	132,805,745	637	91,992,401
HEAVY CONSTRUCTION & HIGHWAYS	237	159	31,571,314	74	5,442,657
SPECIAL TRADE CONTRACTORS	238	3,396	101,050,190	1,440	59,950,613
MANUFACTURING	31-33	1,368	38,102,476	976	26,586,206
WHOLESALE TRADE	42	2,787	146,606,729	2,345	131,689,048
DURABLE GOODS	423	1,955	112,673,932	1,654	104,846,017
NONDURABLE GOODS	424	799	33,496,845	656	26,315,781
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	435,952	35	527,250
TRANSPORTATION & WAREHOUSING	48-49	171	7,145,626	93	5,746,073
INFORMATION	51	610	113,709,956	530	81,397,179
FINANCE, INSURANCE	52	156	14,334,309	144	14,537,470
REAL ESTATE, RENTAL/LEASING	53	554	39,328,779	417	36,428,511
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,155	30,601,198	831	27,131,889
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,169	54,567,752	1,142	36,528,291
ARTS, ENTERTAINMENT & RECREATION	71	235	19,743,627	159	10,141,982
ACCOMMODATIONS & FOOD SERVICES	72	1,473	251,592,256	895	184,864,431
ACCOMMODATIONS	721	97	19,851,954	80	30,728,719
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,376	231,740,302	815	154,135,712
OTHER SERVICES	81	1,719	73,912,710	1,023	49,135,715
REPAIR & MAINTENANCE	811	1,137	58,207,160	664	34,243,023
PERSONAL SERVICE	812	508	14,422,469	300	12,910,787
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	74	1,283,081	59	1,981,905
PUBLIC ADMINISTRATION, OTHER	92,00	17	567,823	19	804,017
TOTAL ALL INDUSTRIES		23,207	\$2,268,409,329	15,016	\$1,551,065,385

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,297</u>	<u>\$37,991,352</u>	<u>3,314</u>	<u>\$447,036,511</u>
MOTOR VEHICLES & PARTS	441	77	7,138,736	187	90,259,820
NEW & USED AUTO DEALERS	4411	18	4,480,345	51	68,850,371
RV, BOAT, MOTORCYCLE DEALERS	4412	11	497,659	46	6,429,484
AUTOMOTIVE PARTS & TIRE	4413	48	2,160,732	90	14,979,965
FURNITURE & HOME FURNISHING	442	46	949,901	169	14,636,800
ELECTRONICS & APPLIANCE STORES	443	112	1,278,137	339	28,699,172
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	3,071,024	226	42,717,778
BUILDING MATERIALS	4441	70	2,339,314	167	38,111,694
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	731,710	59	4,606,084
FOOD & BEVERAGE STORES	445	28	3,079,998	143	31,229,647
GROCERY & CONVENIENCE STORES	4451	11	3,023,229	62	29,078,927
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	56,769	81	2,150,720
DRUG/HEALTH STORES	446	92	540,511	216	11,008,394
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	2,783,696	79	14,322,186
APPAREL & ACCESSORIES	448	95	328,946	223	19,358,367
CLOTHING & SHOE STORES	4481, 4482	86	298,697	180	16,127,440
JEWELRY & LUGGAGE STORES	4483	9	30,249	43	3,230,927
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	1,108,174	235	29,678,769
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	1,063,562	173	26,798,643
BOOK STORES & NEWS DEALERS	4512	33	44,612	62	2,880,126
GENERAL MERCHANDISE STORES	452	15	9,872,115	33	106,943,626
DEPARTMENT STORES	4521	4	155,129	10	32,070,679
GENERAL MERCHANDISE STORES	4529	11	9,716,986	23	74,872,947
E-COMMERCE & MAIL ORDER	4541	154	1,058,715	282	9,652,492
MISCELLANEOUS RETAILERS	453, 4542, 4543	454	6,781,399	1,182	48,529,460
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>60,677</u>	<u>45</u>	<u>377,062</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>133,221</u>	<u>13</u>	<u>615,585</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>13,850</u>	<u>11</u>	<u>230,485</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>409</u>	<u>9,744,616</u>	<u>2,318</u>	<u>135,443,920</u>
CONSTRUCTION OF BUILDINGS	236	112	7,052,104	631	72,249,318
HEAVY CONSTRUCTION & HIGHWAYS	237	19	292,169	89	20,627,383
SPECIAL TRADE CONTRACTORS	238	278	2,400,343	1,598	42,567,219
<u>MANUFACTURING</u>	<u>31-33</u>	<u>201</u>	<u>874,156</u>	<u>752</u>	<u>14,218,369</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>721</u>	<u>4,324,165</u>	<u>1,905</u>	<u>53,404,712</u>
DURABLE GOODS	423	509	3,362,309	1,330	45,020,904
NONDURABLE GOODS	424	204	931,634	555	8,264,605
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	30,222	20	119,203
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>217,832</u>	<u>64</u>	<u>1,367,771</u>
<u>INFORMATION</u>	<u>51</u>	<u>205</u>	<u>5,201,209</u>	<u>464</u>	<u>48,064,685</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>564,258</u>	<u>113</u>	<u>4,106,332</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>815,045</u>	<u>324</u>	<u>13,545,332</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>148</u>	<u>963,975</u>	<u>657</u>	<u>21,603,900</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>217</u>	<u>888,390</u>	<u>1,118</u>	<u>21,328,478</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,872,365</u>	<u>109</u>	<u>8,871,818</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>95</u>	<u>5,482,124</u>	<u>510</u>	<u>86,585,608</u>
ACCOMMODATIONS	721	19	469,864	36	7,816,074
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	5,012,260	474	78,769,534
<u>OTHER SERVICES</u>	<u>81</u>	<u>153</u>	<u>2,977,079</u>	<u>811</u>	<u>27,897,944</u>
REPAIR & MAINTENANCE	811	105	2,477,194	545	21,928,315
PERSONAL SERVICE	812	38	392,176	217	5,569,172
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	107,709	49	400,457
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>6,052</u>	<u>16</u>	<u>819,970</u>
TOTAL ALL INDUSTRIES		3,666	\$72,130,366	12,544	\$885,518,482

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	WAHIAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>442</u>	<u>\$1,810,384</u>	<u>1,611</u>	<u>\$67,005,319</u>
MOTOR VEHICLES & PARTS	441	15	209,974	77	12,287,224
NEW & USED AUTO DEALERS	4411	3	26,554	16	8,013,547
RV, BOAT, MOTORCYCLE DEALERS	4412	5	877	15	1,225,058
AUTOMOTIVE PARTS & TIRE	4413	7	182,543	46	3,048,619
FURNITURE & HOME FURNISHING	442	12	45,293	50	1,514,313
ELECTRONICS & APPLIANCE STORES	443	41	68,186	164	2,979,756
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	193,642	107	7,423,290
BUILDING MATERIALS	4441	23	192,060	81	6,082,943
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,582	26	1,340,347
FOOD & BEVERAGE STORES	445	6	173,615	75	6,667,582
GROCERY & CONVENIENCE STORES	4451	D	D	17	5,953,356
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	2,690	58	714,226
DRUG/HEALTH STORES	446	26	67,802	106	1,921,288
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	464,120	22	2,405,611
APPAREL & ACCESSORIES	448	42	19,342	117	1,646,037
CLOTHING & SHOE STORES	4481, 4482	39	18,380	103	1,246,662
JEWELRY & LUGGAGE STORES	4483	3	962	14	399,375
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	19,124	127	3,763,278
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	17,240	88	1,539,150
BOOK STORES & NEWS DEALERS	4512	10	1,884	39	2,224,128
GENERAL MERCHANDISE STORES	452	9	69,671	21	15,506,515
DEPARTMENT STORES	4521	3	18,673	6	4,492,950
GENERAL MERCHANDISE STORES	4529	6	50,998	15	11,013,565
E-COMMERCE & MAIL ORDER	4541	83	100,669	178	1,990,493
MISCELLANEOUS RETAILERS	453, 4542, 4543	140	378,946	567	8,899,932
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>44,194</u>	<u>14</u>	<u>73,093</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>72,464</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>51,202</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>81</u>	<u>1,648,501</u>	<u>535</u>	<u>26,974,482</u>
CONSTRUCTION OF BUILDINGS	236	17	1,052,281	140	16,012,957
HEAVY CONSTRUCTION & HIGHWAYS	237	7	175,211	22	3,037,270
SPECIAL TRADE CONTRACTORS	238	57	421,009	373	7,924,255
<u>MANUFACTURING</u>	<u>31-33</u>	<u>33</u>	<u>96,648</u>	<u>344</u>	<u>5,015,765</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>180</u>	<u>678,105</u>	<u>1,088</u>	<u>17,768,977</u>
DURABLE GOODS	423	129	627,115	746	12,314,325
NONDURABLE GOODS	424	49	50,238	332	5,416,876
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	37,776
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>54,616</u>	<u>27</u>	<u>591,538</u>
<u>INFORMATION</u>	<u>51</u>	<u>82</u>	<u>518,007</u>	<u>263</u>	<u>8,012,800</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>14</u>	<u>32,317</u>	<u>69</u>	<u>786,840</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>39</u>	<u>75,048</u>	<u>161</u>	<u>2,893,325</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>44</u>	<u>39,441</u>	<u>244</u>	<u>2,461,832</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>61</u>	<u>62,954</u>	<u>346</u>	<u>3,222,151</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>4</u>	<u>32,138</u>	<u>28</u>	<u>1,155,073</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>14</u>	<u>291,660</u>	<u>148</u>	<u>17,633,532</u>
ACCOMMODATIONS	721	5	18,398	33	2,830,732
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	9	273,262	115	14,802,800
<u>OTHER SERVICES</u>	<u>81</u>	<u>28</u>	<u>75,360</u>	<u>214</u>	<u>4,473,180</u>
REPAIR & MAINTENANCE	811	21	61,282	144	3,371,086
PERSONAL SERVICE	812	7	14,078	55	973,774
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	0	0	15	128,320
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>45,785</u>
TOTAL ALL INDUSTRIES		<u>1,042</u>	<u>\$5,537,000</u>	<u>5,106</u>	<u>\$158,164,926</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,214</u>	<u>\$345,587,759</u>	<u>1,469</u>	<u>\$47,759,378</u>
MOTOR VEHICLES & PARTS	441	201	57,624,513	80	10,551,734
NEW & USED AUTO DEALERS	4411	48	42,398,240	22	8,258,060
RV, BOAT, MOTORCYCLE DEALERS	4412	57	4,605,515	12	135,964
AUTOMOTIVE PARTS & TIRE	4413	96	10,620,758	46	2,157,710
FURNITURE & HOME FURNISHING	442	124	9,280,850	60	968,165
ELECTRONICS & APPLIANCE STORES	443	293	16,170,826	150	3,243,421
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	191	34,739,543	89	2,476,440
BUILDING MATERIALS	4441	133	30,682,366	70	2,403,008
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	4,057,177	19	73,432
FOOD & BEVERAGE STORES	445	135	25,932,371	41	4,127,335
GROCERY & CONVENIENCE STORES	4451	48	24,990,988	14	4,090,216
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	941,383	27	37,119
DRUG/HEALTH STORES	446	197	12,697,248	96	899,835
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	84	10,132,108	15	1,598,439
APPAREL & ACCESSORIES	448	254	24,011,728	116	873,781
CLOTHING & SHOE STORES	4481, 4482	211	21,884,658	104	652,416
JEWELRY & LUGGAGE STORES	4483	43	2,127,070	12	221,365
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	251	14,324,695	123	4,665,949
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	12,468,924	86	731,695
BOOK STORES & NEWS DEALERS	4512	69	1,855,771	37	3,934,254
GENERAL MERCHANDISE STORES	452	40	89,561,274	16	8,754,883
DEPARTMENT STORES	4521	8	26,914,849	4	150,836
GENERAL MERCHANDISE STORES	4529	32	62,646,425	12	8,604,047
E-COMMERCE & MAIL ORDER	4541	288	13,916,757	174	2,366,692
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,156	37,195,846	509	7,232,704
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>348,921</u>	<u>11</u>	<u>102,742</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>842,825</u>	<u>4</u>	<u>32,853</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>92,177</u>	<u>7</u>	<u>11,174</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,562</u>	<u>106,891,011</u>	<u>405</u>	<u>24,931,603</u>
CONSTRUCTION OF BUILDINGS	236	536	55,013,858	107	18,497,692
HEAVY CONSTRUCTION & HIGHWAYS	237	55	12,357,655	19	302,934
SPECIAL TRADE CONTRACTORS	238	971	39,519,498	279	6,130,977
<u>MANUFACTURING</u>	<u>31-33</u>	<u>808</u>	<u>13,145,399</u>	<u>281</u>	<u>2,267,303</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,004</u>	<u>54,902,319</u>	<u>958</u>	<u>14,567,619</u>
DURABLE GOODS	423	1,396	40,301,099	646	11,511,917
NONDURABLE GOODS	424	584	14,276,514	299	3,026,443
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	324,706	13	29,259
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>72</u>	<u>4,105,447</u>	<u>21</u>	<u>725,157</u>
<u>INFORMATION</u>	<u>51</u>	<u>444</u>	<u>30,819,580</u>	<u>233</u>	<u>5,559,146</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>2,548,733</u>	<u>55</u>	<u>452,155</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>310</u>	<u>14,394,050</u>	<u>120</u>	<u>3,004,243</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>564</u>	<u>9,788,262</u>	<u>219</u>	<u>2,863,841</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>823</u>	<u>19,523,589</u>	<u>248</u>	<u>3,295,842</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>104</u>	<u>10,660,210</u>	<u>23</u>	<u>889,106</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>509</u>	<u>79,212,041</u>	<u>127</u>	<u>13,691,237</u>
ACCOMMODATIONS	721	75	8,887,695	15	1,941,472
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	434	70,324,346	112	11,749,765
<u>OTHER SERVICES</u>	<u>81</u>	<u>662</u>	<u>23,091,102</u>	<u>153</u>	<u>2,962,744</u>
REPAIR & MAINTENANCE	811	448	18,104,616	96	2,292,421
PERSONAL SERVICE	812	177	4,484,691	46	643,562
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	501,795	11	26,761
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>171,700</u>	<u>6</u>	<u>50,882</u>
TOTAL ALL INDUSTRIES		11,249	\$716,125,125	4,340	\$123,167,025

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,885</u>	<u>\$319,980,657</u>
MOTOR VEHICLES & PARTS	441	259	80,101,785
NEW & USED AUTO DEALERS	4411	110	61,129,652
RV, BOAT, MOTORCYCLE DEALERS	4412	37	5,326,298
AUTOMOTIVE PARTS & TIRE	4413	112	13,645,835
FURNITURE & HOME FURNISHING	442	110	8,420,878
ELECTRONICS & APPLIANCE STORES	443	287	12,589,486
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	32,410,753
BUILDING MATERIALS	4441	131	26,709,765
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	5,700,988
FOOD & BEVERAGE STORES	445	184	23,839,135
GROCERY & CONVENIENCE STORES	4451	109	22,863,435
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	975,700
DRUG/HEALTH STORES	446	172	7,278,155
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	68	10,573,663
APPAREL & ACCESSORIES	448	192	14,918,405
CLOTHING & SHOE STORES	4481, 4482	163	12,926,203
JEWELRY & LUGGAGE STORES	4483	29	1,992,202
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	192	7,973,022
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	142	7,575,236
BOOK STORES & NEWS DEALERS	4512	50	397,786
GENERAL MERCHANDISE STORES	452	36	84,012,945
DEPARTMENT STORES	4521	10	21,605,562
GENERAL MERCHANDISE STORES	4529	26	62,407,383
E-COMMERCE & MAIL ORDER	4541	236	5,124,438
MISCELLANEOUS RETAILERS	453, 4542, 4543	972	32,737,992
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>555,994</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>623,684</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>338,529</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,061</u>	<u>71,866,493</u>
CONSTRUCTION OF BUILDINGS	236	302	43,042,891
HEAVY CONSTRUCTION & HIGHWAYS	237	47	1,996,189
SPECIAL TRADE CONTRACTORS	238	712	26,827,413
<u>MANUFACTURING</u>	<u>31-33</u>	<u>609</u>	<u>19,479,740</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,757</u>	<u>70,986,902</u>
DURABLE GOODS	423	1,223	51,382,275
NONDURABLE GOODS	424	509	19,372,096
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	232,531
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>1,590,733</u>
<u>INFORMATION</u>	<u>51</u>	<u>370</u>	<u>35,461,982</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>107</u>	<u>4,576,823</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>307</u>	<u>20,213,266</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>475</u>	<u>8,562,493</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>610</u>	<u>11,130,247</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>71</u>	<u>4,616,015</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>463</u>	<u>63,606,584</u>
ACCOMMODATIONS	721	63	8,152,346
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	400	55,454,238
<u>OTHER SERVICES</u>	<u>81</u>	<u>599</u>	<u>19,288,382</u>
REPAIR & MAINTENANCE	811	428	14,131,851
PERSONAL SERVICE	812	137	4,055,459
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	1,101,072
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>14</u>	<u>153,335</u>
TOTAL ALL INDUSTRIES		9,466	\$653,031,859

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 1, 2011 to Quarter 1, 2012
(Dollars in Thousands)

City	1st Quarter, 2011	1st Quarter, 2012	Percent Change
Aberdeen	\$100,845	\$88,459	-12.3%
Auburn	\$304,890	\$308,236	1.1%
Bellevue	\$1,092,894	\$1,091,628	-0.1%
Bellingham	\$446,445	\$474,254	6.2%
Bremerton	\$162,034	\$177,470	9.5%
Camas	\$38,953	\$43,646	12.0%
Centralia	\$57,401	\$61,266	6.7%
Chehalis	\$74,843	\$78,586	5.0%
Colville	\$34,480	\$36,903	7.0%
Des Moines	\$46,739	\$39,609	-15.3%
Edmonds	\$121,225	\$131,009	8.1%
Ellensburg	\$76,942	\$86,998	13.1%
Everett	\$524,153	\$543,085	3.6%
Federal Way	\$275,465	\$274,283	-0.4%
Fife	\$114,590	\$117,120	2.2%
Issaquah	\$273,218	\$232,418	-14.9%
Kelso	\$46,416	\$48,689	4.9%
Kennewick	\$350,540	\$367,332	4.8%
Kent	\$363,518	\$374,522	3.0%
Kirkland	\$335,168	\$393,652	17.4%
Lacey	\$205,357	\$217,468	5.9%
Longview	\$153,288	\$159,117	3.8%
Lynnwood	\$398,802	\$425,281	6.6%
Marysville	\$157,229	\$168,990	7.5%
Mercer Island	\$63,150	\$68,191	8.0%
Moses Lake	\$123,160	\$120,548	-2.1%
Mount Vernon	\$116,502	\$125,385	7.6%
Mountlake Terrace	\$38,037	\$38,914	2.3%
Oak Harbor	\$69,392	\$65,544	-5.5%
Olympia	\$399,145	\$400,110	0.2%
Omak	\$32,672	\$35,101	7.4%
Pasco	\$193,724	\$191,916	-0.9%
Port Angeles	\$69,380	\$64,865	-6.5%
Port Townsend	\$42,120	\$43,028	2.2%
Pullman	\$82,551	\$93,430	13.2%
Puyallup	\$363,433	\$368,770	1.5%
Redmond	\$457,031	\$520,411	13.9%
Renton	\$437,925	\$467,225	6.7%
Richland	\$208,839	\$202,346	-3.1%
Sea Tac	\$191,189	\$196,583	2.8%
Seattle	\$3,454,299	\$3,788,548	9.7%
Shelton	\$46,485	\$52,767	13.5%
Spokane	\$814,366	\$854,085	4.9%
Sunnyside	\$56,438	\$52,149	-7.6%
Tacoma	\$909,779	\$931,712	2.4%
Tukwila	\$391,513	\$375,462	-4.1%
Vancouver	\$546,728	\$580,774	6.2%
Walla Walla	\$101,156	\$108,480	7.2%
Wenatchee	\$167,121	\$157,563	-5.7%
Yakima	\$321,488	\$339,154	5.5%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>953</u>	<u>\$53,223,646</u>	<u>1,921</u>	<u>\$176,216,078</u>
MOTOR VEHICLES & PARTS	441	58	14,061,233	104	77,953,477
NEW & USED AUTO DEALERS	4411	19	10,457,485	39	69,388,633
RV, BOAT, MOTORCYCLE DEALERS	4412	7	30,615	10	3,309,994
AUTOMOTIVE PARTS & TIRE	4413	32	3,573,133	55	5,254,850
FURNITURE & HOME FURNISHING	442	28	839,533	100	5,519,571
ELECTRONICS & APPLIANCES	443	98	1,302,310	194	2,979,733
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	7,006,510	148	9,850,238
BUILDING MATERIALS	4441	43	6,629,190	125	7,812,777
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	377,320	23	2,037,461
FOOD & BEVERAGE STORES	445	27	4,935,480	57	7,306,610
GROCERY & CONVENIENCE STORES	4451	14	4,629,783	23	7,035,659
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	305,697	34	270,951
DRUG/HEALTH STORES	446	77	1,533,996	124	3,339,547
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,774,415	21	6,275,061
APPAREL & ACCESSORIES	448	78	1,086,742	150	18,709,736
CLOTHING & SHOE STORES	4481, 4482	65	695,971	128	17,709,155
JEWELRY & LUGGAGE STORES	4483	13	390,771	22	1,000,581
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	857,172	104	2,927,940
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	581,369	75	2,853,730
BOOK STORES & NEWS DEALERS	4512	17	275,803	29	74,210
GENERAL MERCHANDISE STORES	452	14	15,542,390	23	23,703,173
DEPARTMENT STORES	4521	5	3,231,295	6	1,954,875
GENERAL MERCHANDISE STORES	4529	9	12,311,095	17	21,748,298
E-COMMERCE & MAIL ORDER	4541	121	553,236	185	3,709,562
MISCELLANEOUS RETAILERS	453, 4542, 4543	328	3,730,629	711	13,941,430
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>8,334</u>	<u>15</u>	<u>96,388</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>71,393</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>7,255</u>	<u>7</u>	<u>273,832</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>287</u>	<u>11,056,404</u>	<u>1,458</u>	<u>23,548,494</u>
CONSTRUCTION OF BUILDINGS	236	80	2,894,440	315	9,717,917
HEAVY CONSTRUCTION & HIGHWAYS	237	14	4,192,908	49	2,269,264
SPECIAL TRADE CONTRACTORS	238	193	3,969,056	1,094	11,561,313
<u>MANUFACTURING</u>	<u>31-33</u>	<u>159</u>	<u>1,359,438</u>	<u>489</u>	<u>4,649,816</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>660</u>	<u>5,316,768</u>	<u>1,285</u>	<u>33,918,616</u>
DURABLE GOODS	423	467	4,611,426	915	29,908,297
NONDURABLE GOODS	424	187	691,877	353	3,901,023
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	13,465	17	109,296
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>100,733</u>	<u>33</u>	<u>684,705</u>
<u>INFORMATION</u>	<u>51</u>	<u>181</u>	<u>2,776,153</u>	<u>298</u>	<u>10,541,210</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>497,765</u>	<u>75</u>	<u>1,999,448</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>126</u>	<u>2,131,494</u>	<u>223</u>	<u>7,471,034</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>144</u>	<u>1,145,552</u>	<u>341</u>	<u>3,347,536</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>210</u>	<u>900,134</u>	<u>697</u>	<u>8,490,684</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>217,091</u>	<u>40</u>	<u>1,853,421</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>69</u>	<u>7,518,680</u>	<u>174</u>	<u>24,050,912</u>
ACCOMMODATIONS	721	8	618,496	10	1,696,086
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	6,900,184	164	22,354,826
<u>OTHER SERVICES</u>	<u>81</u>	<u>121</u>	<u>2,117,089</u>	<u>465</u>	<u>11,007,559</u>
REPAIR & MAINTENANCE	811	74	1,459,701	360	9,281,471
PERSONAL SERVICE	812	38	511,229	86	1,487,162
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	146,159	19	238,926
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>3,094</u>	<u>6</u>	<u>15,036</u>
TOTAL ALL INDUSTRIES		2,996	\$88,459,051	7,530	\$308,236,162

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,079	\$545,134,275	2,317	\$264,533,620
MOTOR VEHICLES & PARTS	441	134	191,611,921	120	46,439,278
NEW & USED AUTO DEALERS	4411	50	179,925,962	30	37,049,409
RV, BOAT, MOTORCYCLE DEALERS	4412	20	4,451,682	34	3,510,412
AUTOMOTIVE PARTS & TIRE	4413	64	7,234,277	56	5,879,457
FURNITURE & HOME FURNISHING	442	209	19,424,425	91	6,273,411
ELECTRONICS & APPLIANCES	443	397	52,623,490	240	12,858,083
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	20,059,556	113	24,151,470
BUILDING MATERIALS	4441	160	19,440,160	86	23,270,654
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	619,396	27	880,816
FOOD & BEVERAGE STORES	445	117	19,353,890	80	16,352,084
GROCERY & CONVENIENCE STORES	4451	36	17,224,777	26	15,706,744
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	2,129,113	54	645,340
DRUG/HEALTH STORES	446	197	16,105,275	166	8,707,356
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,248,613	36	3,738,252
APPAREL & ACCESSORIES	448	247	96,963,142	208	21,925,167
CLOTHING & SHOE STORES	4481, 4482	200	85,565,990	177	20,039,238
JEWELRY & LUGGAGE STORES	4483	47	11,397,152	31	1,885,929
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	206	27,573,425	184	12,204,690
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	152	25,185,810	136	10,595,850
BOOK STORES & NEWS DEALERS	4512	54	2,387,615	48	1,608,840
GENERAL MERCHANDISE STORES	452	23	39,874,854	34	82,883,408
DEPARTMENT STORES	4521	8	25,087,681	8	26,235,921
GENERAL MERCHANDISE STORES	4529	15	14,787,173	26	56,647,487
E-COMMERCE & MAIL ORDER	4541	244	11,811,481	209	6,316,198
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,072	45,484,203	836	22,684,223
AGRICULTURE, FORESTRY, FISHING	11	19	354,212	17	128,496
MINING	21	5	29,103	5	314,510
UTILITIES	22	8	818,261	4	16,642
CONSTRUCTION	23	3,268	105,722,844	1,071	56,572,806
CONSTRUCTION OF BUILDINGS	236	956	60,316,739	346	35,012,992
HEAVY CONSTRUCTION & HIGHWAYS	237	84	11,492,558	23	7,363,595
SPECIAL TRADE CONTRACTORS	238	2,228	33,913,547	702	14,196,219
MANUFACTURING	31-33	771	13,170,621	543	6,565,299
WHOLESALE TRADE	42	1,700	63,504,962	1,469	26,747,761
DURABLE GOODS	423	1,163	55,949,984	1,028	22,069,794
NONDURABLE GOODS	424	516	7,394,425	424	4,418,890
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	160,553	17	259,077
TRANSPORTATION & WAREHOUSING	48-49	52	1,212,431	41	801,839
INFORMATION	51	494	52,276,874	337	14,412,823
FINANCE, INSURANCE	52	116	9,142,071	88	1,772,244
REAL ESTATE, RENTAL/LEASING	53	372	20,343,439	233	6,805,247
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	878	44,340,965	425	7,399,259
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,597	31,082,792	628	13,667,361
ARTS, ENTERTAINMENT & RECREATION	71	116	26,046,469	73	3,764,893
ACCOMMODATIONS & FOOD SERVICES	72	432	140,923,055	325	56,604,107
ACCOMMODATIONS	721	27	43,357,154	27	5,679,081
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	405	97,565,901	298	50,925,026
OTHER SERVICES	81	730	36,957,740	448	14,125,883
REPAIR & MAINTENANCE	811	488	22,689,400	291	11,384,711
PERSONAL SERVICE	812	208	13,545,198	136	2,645,384
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	723,142	21	95,788
PUBLIC ADMINISTRATION, OTHER	92,00	11	568,078	7	21,039
TOTAL ALL INDUSTRIES		13,648	\$1,091,628,192	8,031	\$474,253,829

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	1,507	\$91,917,806	927	\$11,808,894
MOTOR VEHICLES & PARTS	441	96	58,961,030	33	1,817,836
NEW & USED AUTO DEALERS	4411	30	54,074,657	7	585,517
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,616,318	3	1,907
AUTOMOTIVE PARTS & TIRE	4413	53	3,270,055	23	1,230,412
FURNITURE & HOME FURNISHING	442	63	2,468,370	40	565,783
ELECTRONICS & APPLIANCES	443	140	3,028,837	74	842,876
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	1,557,019	64	1,898,977
BUILDING MATERIALS	4441	63	1,312,974	55	1,512,046
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	244,045	9	386,931
FOOD & BEVERAGE STORES	445	46	6,085,656	28	1,504,662
GROCERY & CONVENIENCE STORES	4451	26	6,075,446	6	1,487,697
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	10,210	22	16,965
DRUG/HEALTH STORES	446	103	3,484,153	53	566,843
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	2,361,831	7	498,470
APPAREL & ACCESSORIES	448	103	724,210	86	545,830
CLOTHING & SHOE STORES	4481, 4482	91	529,840	80	336,012
JEWELRY & LUGGAGE STORES	4483	12	194,370	6	209,818
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	2,299,043	68	280,505
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	872,832	50	269,151
BOOK STORES & NEWS DEALERS	4512	32	1,426,211	18	11,354
GENERAL MERCHANDISE STORES	452	23	1,465,201	10	419,991
DEPARTMENT STORES	4521	4	257,992	4	131,781
GENERAL MERCHANDISE STORES	4529	19	1,207,209	6	288,210
E-COMMERCE & MAIL ORDER	4541	169	1,958,268	128	917,716
MISCELLANEOUS RETAILERS	453, 4542, 4543	551	7,524,188	336	1,949,405
AGRICULTURE, FORESTRY, FISHING	11	6	31,943	4	126,284
MINING	21	4	88,369	3	3,430
UTILITIES	22	D	D	3	23,017
CONSTRUCTION	23	652	21,110,916	586	14,204,166
CONSTRUCTION OF BUILDINGS	236	157	13,752,029	96	8,286,099
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,376,039	19	1,913,621
SPECIAL TRADE CONTRACTORS	238	471	5,982,848	471	4,004,446
MANUFACTURING	31-33	299	2,387,028	163	723,183
WHOLESALE TRADE	42	952	17,401,460	561	3,011,301
DURABLE GOODS	423	679	12,484,989	386	2,435,557
NONDURABLE GOODS	424	259	4,837,811	167	553,017
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	78,660	8	22,727
TRANSPORTATION & WAREHOUSING	48-49	18	196,060	21	304,032
INFORMATION	51	256	5,980,175	179	5,385,596
FINANCE, INSURANCE	52	69	827,082	40	468,902
REAL ESTATE, RENTAL/LEASING	53	177	5,510,002	95	732,056
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	241	2,058,664	140	487,109
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	412	3,838,423	293	1,462,404
ARTS, ENTERTAINMENT & RECREATION	71	28	429,561	14	781,605
ACCOMMODATIONS & FOOD SERVICES	72	146	19,097,665	37	3,308,003
ACCOMMODATIONS	721	15	2,532,099	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	131	16,565,566	35	3,092,229
OTHER SERVICES	81	239	6,112,273	129	815,601
REPAIR & MAINTENANCE	811	157	4,422,309	85	378,649
PERSONAL SERVICE	812	66	1,640,246	38	384,255
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	49,718	6	52,697
PUBLIC ADMINISTRATION, OTHER	92,00	6	478,499	D	D
TOTAL ALL INDUSTRIES		5,013	\$177,470,337	3,196	\$43,645,617

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>994</u>	<u>\$31,225,876</u>	<u>934</u>	<u>\$56,573,373</u>
MOTOR VEHICLES & PARTS	441	51	8,017,333	53	13,592,915
NEW & USED AUTO DEALERS	4411	17	4,654,039	11	10,445,329
RV, BOAT, MOTORCYCLE DEALERS	4412	6	797,367	8	1,147,514
AUTOMOTIVE PARTS & TIRE	4413	28	2,565,927	34	2,000,072
FURNITURE & HOME FURNISHING	442	44	822,506	35	1,218,409
ELECTRONICS & APPLIANCES	443	97	973,792	71	1,500,722
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	1,964,975	52	7,394,029
BUILDING MATERIALS	4441	37	1,719,875	42	6,575,269
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	245,100	10	818,760
FOOD & BEVERAGE STORES	445	22	3,832,856	14	2,426,141
GROCERY & CONVENIENCE STORES	4451	16	3,819,828	6	2,408,070
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	13,028	8	18,071
DRUG/HEALTH STORES	446	70	1,772,421	64	1,439,620
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,547,649	8	1,721,535
APPAREL & ACCESSORIES	448	79	5,494,546	74	1,108,430
CLOTHING & SHOE STORES	4481, 4482	70	4,268,283	68	991,161
JEWELRY & LUGGAGE STORES	4483	9	1,226,263	6	117,269
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	68	2,750,906	73	1,128,166
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	2,741,481	52	1,111,188
BOOK STORES & NEWS DEALERS	4512	20	9,425	21	16,978
GENERAL MERCHANDISE STORES	452	14	209,004	17	19,883,214
DEPARTMENT STORES	4521	4	88,932	5	2,760,515
GENERAL MERCHANDISE STORES	4529	10	120,072	12	17,122,699
E-COMMERCE & MAIL ORDER	4541	118	766,024	113	521,940
MISCELLANEOUS RETAILERS	453, 4542, 4543	370	3,073,864	360	4,638,252
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>110,760</u>	<u>4</u>	<u>48,289</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>42,127</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>75,525</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>357</u>	<u>4,235,280</u>	<u>301</u>	<u>3,413,519</u>
CONSTRUCTION OF BUILDINGS	236	78	2,247,401	59	1,513,404
HEAVY CONSTRUCTION & HIGHWAYS	237	15	249,274	10	568,311
SPECIAL TRADE CONTRACTORS	238	264	1,738,605	232	1,331,804
<u>MANUFACTURING</u>	<u>31-33</u>	<u>172</u>	<u>884,174</u>	<u>157</u>	<u>922,560</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>666</u>	<u>5,008,608</u>	<u>578</u>	<u>4,039,198</u>
DURABLE GOODS	423	463	3,536,693	406	3,149,409
NONDURABLE GOODS	424	196	1,457,873	164	860,073
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	14,042	8	29,716
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>3,930</u>	<u>11</u>	<u>385,704</u>
<u>INFORMATION</u>	<u>51</u>	<u>183</u>	<u>2,801,795</u>	<u>182</u>	<u>1,874,128</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>207,693</u>	<u>45</u>	<u>256,774</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>102</u>	<u>1,075,331</u>	<u>114</u>	<u>1,181,214</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>144</u>	<u>484,064</u>	<u>134</u>	<u>1,110,400</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>240</u>	<u>1,001,162</u>	<u>216</u>	<u>647,162</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>695,051</u>	<u>13</u>	<u>595,508</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>85</u>	<u>10,596,340</u>	<u>59</u>	<u>5,998,998</u>
ACCOMMODATIONS	721	8	595,213	4	890,502
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	77	10,001,127	55	5,108,496
<u>OTHER SERVICES</u>	<u>81</u>	<u>161</u>	<u>2,856,064</u>	<u>105</u>	<u>1,471,333</u>
REPAIR & MAINTENANCE	811	106	2,259,804	68	999,672
PERSONAL SERVICE	812	48	534,237	30	434,253
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	62,023	7	37,408
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>2,780</u>	<u>3</u>	<u>23,168</u>
TOTAL ALL INDUSTRIES		3,186	\$61,265,632	2,863	\$78,586,404

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>727</u>	<u>\$24,940,057</u>	<u>948</u>	<u>\$14,906,176</u>
MOTOR VEHICLES & PARTS	441	36	5,457,390	32	1,293,700
NEW & USED AUTO DEALERS	4411	11	3,853,159	11	1,112,501
RV, BOAT, MOTORCYCLE DEALERS	4412	5	387,597	4	161,994
AUTOMOTIVE PARTS & TIRE	4413	20	1,216,634	17	19,205
FURNITURE & HOME FURNISHING	442	24	385,708	48	463,247
ELECTRONICS & APPLIANCES	443	67	740,025	79	481,508
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	1,444,348	64	719,646
BUILDING MATERIALS	4441	36	1,100,037	57	709,136
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	344,311	7	10,510
FOOD & BEVERAGE STORES	445	7	1,422,452	17	3,781,642
GROCERY & CONVENIENCE STORES	4451	D	D	5	3,700,056
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	6,665	12	81,586
DRUG/HEALTH STORES	446	51	167,747	58	2,080,223
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	766,530	12	1,082,178
APPAREL & ACCESSORIES	448	65	226,088	93	293,991
CLOTHING & SHOE STORES	4481, 4482	59	206,280	81	245,546
JEWELRY & LUGGAGE STORES	4483	6	19,808	12	48,445
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	900,558	80	215,580
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	871,427	56	194,342
BOOK STORES & NEWS DEALERS	4512	17	29,131	24	21,238
GENERAL MERCHANDISE STORES	452	9	9,652,216	11	789,015
DEPARTMENT STORES	4521	4	47,021	3	98,024
GENERAL MERCHANDISE STORES	4529	5	9,605,195	8	690,991
E-COMMERCE & MAIL ORDER	4541	101	391,602	120	680,268
MISCELLANEOUS RETAILERS	453, 4542, 4543	255	3,385,393	334	3,025,178
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>31,270</u>	<u>8</u>	<u>243,849</u>
<u>MINING</u>	<u>21</u>	D	D	D	D
<u>UTILITIES</u>	<u>22</u>	D	D	4	3,841
<u>CONSTRUCTION</u>	<u>23</u>	<u>121</u>	<u>1,830,467</u>	<u>648</u>	<u>4,856,052</u>
CONSTRUCTION OF BUILDINGS	236	32	961,266	154	2,395,115
HEAVY CONSTRUCTION & HIGHWAYS	237	6	38,109	15	646,502
SPECIAL TRADE CONTRACTORS	238	83	831,092	479	1,814,435
<u>MANUFACTURING</u>	<u>31-33</u>	<u>96</u>	<u>406,709</u>	<u>151</u>	<u>527,324</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>444</u>	<u>2,135,374</u>	<u>461</u>	<u>2,112,052</u>
DURABLE GOODS	423	322	1,789,253	314	1,520,666
NONDURABLE GOODS	424	118	337,355	140	584,582
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	8,766	7	6,804
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>57,946</u>	<u>12</u>	<u>188,389</u>
<u>INFORMATION</u>	<u>51</u>	<u>135</u>	<u>1,016,918</u>	<u>167</u>	<u>3,181,646</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>433,657</u>	<u>38</u>	<u>384,113</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>67</u>	<u>367,102</u>	<u>96</u>	<u>762,650</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>91</u>	<u>376,631</u>	<u>145</u>	<u>480,352</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>117</u>	<u>560,285</u>	<u>361</u>	<u>2,285,633</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>234,963</u>	<u>13</u>	<u>181,184</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>31</u>	<u>2,842,135</u>	<u>62</u>	<u>8,244,550</u>
ACCOMMODATIONS	721	4	319,617	7	406,072
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	27	2,522,518	55	7,838,478
<u>OTHER SERVICES</u>	<u>81</u>	<u>74</u>	<u>1,655,814</u>	<u>155</u>	<u>1,235,125</u>
REPAIR & MAINTENANCE	811	41	1,331,193	117	1,000,317
PERSONAL SERVICE	812	27	261,104	36	234,581
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	63,517	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>1,207</u>	<u>3</u>	<u>805</u>
TOTAL ALL INDUSTRIES		1,957	\$36,902,920	3,274	\$39,609,396

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,602</u>	<u>\$62,720,856</u>	<u>1,077</u>	<u>\$35,885,137</u>
MOTOR VEHICLES & PARTS	441	56	32,508,270	55	9,354,923
NEW & USED AUTO DEALERS	4411	20	31,611,168	10	5,486,223
RV, BOAT, MOTORCYCLE DEALERS	4412	6	269,980	10	1,724,005
AUTOMOTIVE PARTS & TIRE	4413	30	627,122	35	2,144,695
FURNITURE & HOME FURNISHING	442	110	2,040,046	41	1,162,149
ELECTRONICS & APPLIANCES	443	149	1,503,049	93	1,053,885
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	917,470	63	2,757,307
BUILDING MATERIALS	4441	94	889,450	53	1,146,012
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	28,020	10	1,611,295
FOOD & BEVERAGE STORES	445	55	6,401,569	26	3,773,528
GROCERY & CONVENIENCE STORES	4451	14	5,368,179	8	3,487,077
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	1,033,390	18	286,451
DRUG/HEALTH STORES	446	110	2,223,000	65	842,158
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	872,798	16	2,716,831
APPAREL & ACCESSORIES	448	120	4,924,990	100	959,914
CLOTHING & SHOE STORES	4481, 4482	104	4,576,891	86	717,853
JEWELRY & LUGGAGE STORES	4483	16	348,099	14	242,061
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	529,072	87	691,215
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	383,768	62	679,288
BOOK STORES & NEWS DEALERS	4512	28	145,304	25	11,927
GENERAL MERCHANDISE STORES	452	16	2,383,173	14	8,371,352
DEPARTMENT STORES	4521	3	118,379	4	100,674
GENERAL MERCHANDISE STORES	4529	13	2,264,794	10	8,270,678
E-COMMERCE & MAIL ORDER	4541	178	2,252,885	137	813,758
MISCELLANEOUS RETAILERS	453, 4542, 4543	587	6,164,534	380	3,388,117
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>21,077</u>	<u>9</u>	<u>54,764</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>78,716</u>	<u>4</u>	<u>91,073</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,382</u>	<u>20,554,559</u>	<u>288</u>	<u>15,308,842</u>
CONSTRUCTION OF BUILDINGS	236	347	13,288,200	63	11,981,511
HEAVY CONSTRUCTION & HIGHWAYS	237	32	508,018	7	607,758
SPECIAL TRADE CONTRACTORS	238	1,003	6,758,341	218	2,719,573
<u>MANUFACTURING</u>	<u>31-33</u>	<u>329</u>	<u>1,661,831</u>	<u>183</u>	<u>924,853</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>893</u>	<u>5,832,526</u>	<u>695</u>	<u>6,829,099</u>
DURABLE GOODS	423	617	4,874,363	462	4,508,205
NONDURABLE GOODS	424	266	949,775	225	2,302,933
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	8,388	8	17,961
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>296,366</u>	<u>8</u>	<u>313,198</u>
<u>INFORMATION</u>	<u>51</u>	<u>254</u>	<u>6,318,007</u>	<u>183</u>	<u>3,299,771</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>63</u>	<u>773,437</u>	<u>49</u>	<u>741,153</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>163</u>	<u>1,820,069</u>	<u>123</u>	<u>1,469,175</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>299</u>	<u>2,192,667</u>	<u>165</u>	<u>1,477,803</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>685</u>	<u>4,145,761</u>	<u>195</u>	<u>5,136,043</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>34</u>	<u>2,053,107</u>	<u>24</u>	<u>494,191</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>17,577,294</u>	<u>88</u>	<u>12,257,702</u>
ACCOMMODATIONS	721	9	745,338	13	1,673,274
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	131	16,831,956	75	10,584,428
<u>OTHER SERVICES</u>	<u>81</u>	<u>293</u>	<u>4,961,264</u>	<u>126</u>	<u>2,705,505</u>
REPAIR & MAINTENANCE	811	209	4,099,600	74	2,223,433
PERSONAL SERVICE	812	75	848,554	42	399,719
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	13,110	10	82,353
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>9,477</u>
TOTAL ALL INDUSTRIES		6,182	\$131,009,295	3,221	\$86,997,786

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,687</u>	<u>\$264,739,133</u>	<u>1,868</u>	<u>\$151,156,162</u>
MOTOR VEHICLES & PARTS	441	164	81,360,979	68	12,360,246
NEW & USED AUTO DEALERS	4411	46	68,420,713	14	7,055,577
RV, BOAT, MOTORCYCLE DEALERS	4412	29	3,331,985	9	3,469
AUTOMOTIVE PARTS & TIRE	4413	89	9,608,281	45	5,301,200
FURNITURE & HOME FURNISHING	442	139	7,330,382	104	3,712,127
ELECTRONICS & APPLIANCES	443	309	16,190,934	196	12,572,031
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	13,250,013	117	13,881,456
BUILDING MATERIALS	4441	145	12,867,736	97	13,278,864
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	382,277	20	602,592
FOOD & BEVERAGE STORES	445	114	16,109,699	66	11,079,179
GROCERY & CONVENIENCE STORES	4451	67	15,534,195	27	10,194,204
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	575,504	39	884,975
DRUG/HEALTH STORES	446	167	9,019,049	136	5,489,129
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	7,302,796	25	3,587,480
APPAREL & ACCESSORIES	448	175	9,400,829	142	7,525,949
CLOTHING & SHOE STORES	4481, 4482	144	7,641,524	116	6,487,725
JEWELRY & LUGGAGE STORES	4483	31	1,759,305	26	1,038,224
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	158	8,524,928	129	6,705,466
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	114	8,194,423	94	5,306,941
BOOK STORES & NEWS DEALERS	4512	44	330,505	35	1,398,525
GENERAL MERCHANDISE STORES	452	29	64,367,150	25	56,963,024
DEPARTMENT STORES	4521	8	15,815,453	7	15,188,037
GENERAL MERCHANDISE STORES	4529	21	48,551,697	18	41,774,987
E-COMMERCE & MAIL ORDER	4541	226	4,298,705	186	2,657,938
MISCELLANEOUS RETAILERS	453, 4542, 4543	984	27,583,669	674	14,622,137
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>18,343</u>	<u>14</u>	<u>55,307</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>109,766</u>	<u>4</u>	<u>270,069</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>156,809</u>	<u>7</u>	<u>100,765</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,043</u>	<u>62,951,870</u>	<u>1,430</u>	<u>20,008,623</u>
CONSTRUCTION OF BUILDINGS	236	470	35,719,120	324	6,835,505
HEAVY CONSTRUCTION & HIGHWAYS	237	63	8,483,652	31	4,405,737
SPECIAL TRADE CONTRACTORS	238	1,510	18,749,098	1,075	8,767,381
<u>MANUFACTURING</u>	<u>31-33</u>	<u>611</u>	<u>11,944,480</u>	<u>384</u>	<u>3,432,468</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,629</u>	<u>45,525,473</u>	<u>1,041</u>	<u>10,935,442</u>
DURABLE GOODS	423	1,179	37,155,774	731	9,151,497
NONDURABLE GOODS	424	431	8,254,445	295	1,720,471
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	115,254	15	63,474
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>52</u>	<u>2,348,055</u>	<u>27</u>	<u>341,807</u>
<u>INFORMATION</u>	<u>51</u>	<u>397</u>	<u>26,715,475</u>	<u>251</u>	<u>14,295,724</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>103</u>	<u>4,754,525</u>	<u>72</u>	<u>1,568,646</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>312</u>	<u>15,657,614</u>	<u>218</u>	<u>4,636,687</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>499</u>	<u>8,255,182</u>	<u>355</u>	<u>6,265,503</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,010</u>	<u>16,808,948</u>	<u>761</u>	<u>5,606,559</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>59</u>	<u>4,318,404</u>	<u>41</u>	<u>3,662,798</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>392</u>	<u>60,272,125</u>	<u>243</u>	<u>42,553,261</u>
ACCOMMODATIONS	721	20	3,761,816	13	4,016,691
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	372	56,510,309	230	38,536,570
<u>OTHER SERVICES</u>	<u>81</u>	<u>554</u>	<u>18,326,381</u>	<u>450</u>	<u>8,864,268</u>
REPAIR & MAINTENANCE	811	413	14,649,627	306	6,412,594
PERSONAL SERVICE	812	117	3,348,079	124	2,005,625
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	328,675	20	446,049
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>13</u>	<u>182,556</u>	<u>9</u>	<u>529,120</u>
TOTAL ALL INDUSTRIES		10,386	\$543,085,139	7,175	\$274,283,209

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	859	\$76,361,762	1,716	\$130,780,770
MOTOR VEHICLES & PARTS	441	60	61,339,518	55	21,430,630
NEW & USED AUTO DEALERS	4411	19	54,906,713	11	17,365,137
RV, BOAT, MOTORCYCLE DEALERS	4412	9	4,360,860	11	2,284,975
AUTOMOTIVE PARTS & TIRE	4413	32	2,071,945	33	1,780,518
FURNITURE & HOME FURNISHING	442	45	1,565,408	116	5,005,921
ELECTRONICS & APPLIANCES	443	91	373,697	157	8,190,966
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	1,206,512	113	13,511,899
BUILDING MATERIALS	4441	56	1,159,894	91	13,414,635
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	46,618	22	97,264
FOOD & BEVERAGE STORES	445	19	93,015	55	5,620,243
GROCERY & CONVENIENCE STORES	4451	3	85,984	6	4,548,906
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	7,031	49	1,071,337
DRUG/HEALTH STORES	446	35	679,542	126	3,085,351
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	766,578	11	1,806,186
APPAREL & ACCESSORIES	448	57	75,523	133	2,638,790
CLOTHING & SHOE STORES	4481, 4482	52	70,074	116	2,271,473
JEWELRY & LUGGAGE STORES	4483	5	5,449	17	367,317
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	3,003,790	118	8,376,425
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	3,000,590	84	7,381,721
BOOK STORES & NEWS DEALERS	4512	15	3,200	34	994,704
GENERAL MERCHANDISE STORES	452	8	4,556,115	18	47,912,262
DEPARTMENT STORES	4521	D	D	6	11,534,633
GENERAL MERCHANDISE STORES	4529	7	4,546,739	12	36,377,629
E-COMMERCE & MAIL ORDER	4541	86	329,794	176	2,303,551
MISCELLANEOUS RETAILERS	453, 4542, 4543	344	2,372,270	638	10,898,546
AGRICULTURE, FORESTRY, FISHING	11	5	3,354	13	290,619
MINING	21	3	36,176	4	15,587
UTILITIES	22	4	36,705	6	282,517
CONSTRUCTION	23	460	7,348,241	1,584	25,437,374
CONSTRUCTION OF BUILDINGS	236	70	3,568,525	377	13,707,824
HEAVY CONSTRUCTION & HIGHWAYS	237	23	1,264,432	40	1,383,965
SPECIAL TRADE CONTRACTORS	238	367	2,515,284	1,167	10,345,585
MANUFACTURING	31-33	168	1,430,515	376	2,967,763
WHOLESALE TRADE	42	591	9,582,197	996	14,112,763
DURABLE GOODS	423	430	8,047,534	668	12,264,114
NONDURABLE GOODS	424	153	1,429,434	315	1,821,973
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	105,229	13	26,676
TRANSPORTATION & WAREHOUSING	48-49	21	372,036	20	258,422
INFORMATION	51	137	2,681,308	280	7,847,523
FINANCE, INSURANCE	52	37	385,144	69	1,596,159
REAL ESTATE, RENTAL/LEASING	53	115	3,528,258	188	4,790,861
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	138	1,085,654	355	3,687,341
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	274	1,530,725	718	5,694,658
ARTS, ENTERTAINMENT & RECREATION	71	8	260,048	41	3,112,894
ACCOMMODATIONS & FOOD SERVICES	72	58	7,140,733	149	24,105,645
ACCOMMODATIONS	721	14	1,614,258	5	2,682,097
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	44	5,526,475	144	21,423,548
OTHER SERVICES	81	178	5,331,874	334	7,420,833
REPAIR & MAINTENANCE	811	150	4,946,734	220	5,979,541
PERSONAL SERVICE	812	22	380,967	96	1,350,557
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	4,173	18	90,735
PUBLIC ADMINISTRATION, OTHER	92,00	3	4,914	7	15,800
TOTAL ALL INDUSTRIES		3,059	\$117,119,644	6,856	\$232,417,529

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>815</u>	<u>\$26,164,801</u>	<u>1,852</u>	<u>\$221,299,654</u>
MOTOR VEHICLES & PARTS	441	39	7,486,754	119	51,608,401
NEW & USED AUTO DEALERS	4411	9	5,861,461	41	42,675,932
RV, BOAT, MOTORCYCLE DEALERS	4412	4	785,634	18	3,991,006
AUTOMOTIVE PARTS & TIRE	4413	26	839,659	60	4,941,463
FURNITURE & HOME FURNISHING	442	29	555,574	76	7,405,489
ELECTRONICS & APPLIANCES	443	68	922,539	188	12,284,232
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	836,084	83	14,272,555
BUILDING MATERIALS	4441	35	756,512	68	13,330,485
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	79,572	15	942,070
FOOD & BEVERAGE STORES	445	15	2,076,883	53	7,191,143
GROCERY & CONVENIENCE STORES	4451	7	2,074,545	19	7,075,857
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	2,338	34	115,286
DRUG/HEALTH STORES	446	52	783,023	134	5,435,793
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,869,018	19	5,654,457
APPAREL & ACCESSORIES	448	75	902,406	157	21,446,898
CLOTHING & SHOE STORES	4481, 4482	68	683,859	135	18,375,132
JEWELRY & LUGGAGE STORES	4483	7	218,547	22	3,071,766
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	982,173	138	11,547,742
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	974,395	102	10,127,482
BOOK STORES & NEWS DEALERS	4512	17	7,778	36	1,420,260
GENERAL MERCHANDISE STORES	452	13	7,459,802	20	65,170,183
DEPARTMENT STORES	4521	6	7,435,556	9	22,139,113
GENERAL MERCHANDISE STORES	4529	7	24,246	11	43,031,070
E-COMMERCE & MAIL ORDER	4541	115	431,240	184	3,200,310
MISCELLANEOUS RETAILERS	453, 4542, 4543	290	1,859,305	681	16,082,451
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>34,180</u>	<u>10</u>	<u>73,922</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>7,286</u>	<u>3</u>	<u>20,593</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>241</u>	<u>2,651,351</u>	<u>813</u>	<u>29,954,792</u>
CONSTRUCTION OF BUILDINGS	236	48	1,039,999	213	18,148,871
HEAVY CONSTRUCTION & HIGHWAYS	237	11	558,974	29	577,842
SPECIAL TRADE CONTRACTORS	238	182	1,052,378	571	11,228,079
<u>MANUFACTURING</u>	<u>31-33</u>	<u>136</u>	<u>793,919</u>	<u>333</u>	<u>3,878,808</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>479</u>	<u>4,286,257</u>	<u>1,090</u>	<u>19,655,273</u>
DURABLE GOODS	423	329	3,868,948	763	16,031,648
NONDURABLE GOODS	424	143	407,001	314	3,561,418
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,308	13	62,207
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>160,450</u>	<u>21</u>	<u>385,761</u>
<u>INFORMATION</u>	<u>51</u>	<u>131</u>	<u>1,779,851</u>	<u>273</u>	<u>12,700,509</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>1,389,169</u>	<u>82</u>	<u>2,678,021</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>98</u>	<u>1,518,323</u>	<u>192</u>	<u>4,769,439</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>101</u>	<u>674,843</u>	<u>294</u>	<u>6,832,721</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>169</u>	<u>427,240</u>	<u>418</u>	<u>5,118,658</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>92,866</u>	<u>48</u>	<u>4,299,115</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>49</u>	<u>7,102,362</u>	<u>197</u>	<u>44,334,680</u>
ACCOMMODATIONS	721	7	1,600,899	20	4,756,308
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	5,501,463	177	39,578,372
<u>OTHER SERVICES</u>	<u>81</u>	<u>96</u>	<u>1,561,817</u>	<u>289</u>	<u>11,315,818</u>
REPAIR & MAINTENANCE	811	68	1,153,103	183	9,218,387
PERSONAL SERVICE	812	24	165,264	90	1,838,669
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	243,450	16	258,762
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>27,289</u>	<u>4</u>	<u>10,199</u>
TOTAL ALL INDUSTRIES		2,386	\$48,689,377	5,921	\$367,331,622

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	2,395	\$150,761,064	2,233	\$201,246,742
MOTOR VEHICLES & PARTS	441	131	22,896,769	89	97,319,961
NEW & USED AUTO DEALERS	4411	35	16,003,360	33	91,986,094
RV, BOAT, MOTORCYCLE DEALERS	4412	13	792,087	12	45,387
AUTOMOTIVE PARTS & TIRE	4413	83	6,101,322	44	5,288,480
FURNITURE & HOME FURNISHING	442	132	9,071,862	151	6,304,520
ELECTRONICS & APPLIANCES	443	250	8,838,933	230	6,170,208
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	18,809,728	180	3,587,002
BUILDING MATERIALS	4441	157	18,447,847	143	3,378,454
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	361,881	37	208,548
FOOD & BEVERAGE STORES	445	97	13,948,609	82	11,935,438
GROCERY & CONVENIENCE STORES	4451	53	12,854,578	22	10,924,883
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	1,094,031	60	1,010,555
DRUG/HEALTH STORES	446	138	5,829,082	161	9,405,973
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	7,008,323	22	2,950,279
APPAREL & ACCESSORIES	448	144	5,380,988	160	3,373,545
CLOTHING & SHOE STORES	4481, 4482	120	4,501,019	139	2,760,700
JEWELRY & LUGGAGE STORES	4483	24	879,969	21	612,845
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	150	3,495,782	145	5,064,744
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	112	3,343,391	106	4,254,742
BOOK STORES & NEWS DEALERS	4512	38	152,391	39	810,002
GENERAL MERCHANDISE STORES	452	28	24,197,786	18	34,645,127
DEPARTMENT STORES	4521	7	10,319,397	5	2,362,920
GENERAL MERCHANDISE STORES	4529	21	13,878,389	13	32,282,207
E-COMMERCE & MAIL ORDER	4541	201	3,353,995	212	5,404,656
MISCELLANEOUS RETAILERS	453, 4542, 4543	909	27,929,207	783	15,085,289
AGRICULTURE, FORESTRY, FISHING	11	16	109,317	17	31,517
MINING	21	8	29,735	5	46,483
UTILITIES	22	9	429,751	7	76,566
CONSTRUCTION	23	1,941	40,876,606	2,387	60,327,421
CONSTRUCTION OF BUILDINGS	236	430	12,239,339	643	39,210,697
HEAVY CONSTRUCTION & HIGHWAYS	237	67	5,957,162	53	6,115,739
SPECIAL TRADE CONTRACTORS	238	1,444	22,680,105	1,691	15,000,985
MANUFACTURING	31-33	656	11,983,984	514	5,101,856
WHOLESALE TRADE	42	1,596	46,194,629	1,243	21,932,796
DURABLE GOODS	423	1,122	37,597,762	834	19,369,624
NONDURABLE GOODS	424	450	8,496,669	395	2,514,821
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	100,198	14	48,351
TRANSPORTATION & WAREHOUSING	48-49	45	920,251	32	560,936
INFORMATION	51	379	27,040,103	372	17,625,805
FINANCE, INSURANCE	52	97	4,271,161	81	3,396,500
REAL ESTATE, RENTAL/LEASING	53	287	15,460,688	252	8,252,625
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	461	6,800,445	518	5,949,926
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	900	8,829,574	1,079	9,247,868
ARTS, ENTERTAINMENT & RECREATION	71	54	4,490,911	68	4,305,023
ACCOMMODATIONS & FOOD SERVICES	72	303	40,130,554	238	40,746,166
ACCOMMODATIONS	721	20	3,538,828	9	6,883,128
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	283	36,591,726	229	33,863,038
OTHER SERVICES	81	561	16,166,369	508	14,778,342
REPAIR & MAINTENANCE	811	424	12,965,391	351	11,810,730
PERSONAL SERVICE	812	119	3,152,014	139	2,855,701
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	48,964	18	111,911
PUBLIC ADMINISTRATION, OTHER	92,00	5	27,299	6	25,473
TOTAL ALL INDUSTRIES		9,713	\$374,522,441	9,560	\$393,652,045

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,429	\$122,659,705	1,309	\$92,749,517
MOTOR VEHICLES & PARTS	441	66	9,308,410	73	31,676,481
NEW & USED AUTO DEALERS	4411	16	1,933,772	22	26,533,776
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,264,083	8	864,592
AUTOMOTIVE PARTS & TIRE	4413	40	5,110,555	43	4,278,113
FURNITURE & HOME FURNISHING	442	75	3,469,650	42	2,000,718
ELECTRONICS & APPLIANCES	443	136	7,301,230	116	1,912,141
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	11,211,337	83	10,784,244
BUILDING MATERIALS	4441	81	11,195,261	64	9,825,702
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	16,076	19	958,542
FOOD & BEVERAGE STORES	445	34	7,700,848	30	6,300,529
GROCERY & CONVENIENCE STORES	4451	14	7,139,950	10	5,867,334
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	560,898	20	433,195
DRUG/HEALTH STORES	446	86	2,273,223	98	2,184,933
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,620,309	25	4,834,806
APPAREL & ACCESSORIES	448	106	3,945,927	92	1,384,567
CLOTHING & SHOE STORES	4481, 4482	91	3,352,889	82	644,322
JEWELRY & LUGGAGE STORES	4483	15	593,038	10	740,245
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	95	16,217,046	82	1,500,213
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	16,008,278	66	1,386,836
BOOK STORES & NEWS DEALERS	4512	23	208,768	16	113,377
GENERAL MERCHANDISE STORES	452	18	46,165,935	17	21,553,425
DEPARTMENT STORES	4521	6	11,421,048	6	2,656,088
GENERAL MERCHANDISE STORES	4529	12	34,744,887	11	18,897,337
E-COMMERCE & MAIL ORDER	4541	159	1,660,728	150	1,066,343
MISCELLANEOUS RETAILERS	453, 4542, 4543	544	11,785,062	501	7,551,117
AGRICULTURE, FORESTRY, FISHING	11	5	20,293	6	13,377
MINING	21	3	20,721	3	29,408
UTILITIES	22	4	40,780	3	21,373
CONSTRUCTION	23	935	31,171,620	474	14,731,288
CONSTRUCTION OF BUILDINGS	236	197	21,683,410	100	2,420,374
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,095,077	21	7,750,061
SPECIAL TRADE CONTRACTORS	238	711	8,393,133	353	4,560,853
MANUFACTURING	31-33	252	1,422,607	243	2,143,646
WHOLESALE TRADE	42	778	7,085,789	891	11,188,047
DURABLE GOODS	423	532	5,485,353	645	9,917,147
NONDURABLE GOODS	424	238	1,581,615	239	1,261,931
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	18,821	7	8,969
TRANSPORTATION & WAREHOUSING	48-49	16	95,635	16	195,565
INFORMATION	51	217	8,086,705	223	6,574,449
FINANCE, INSURANCE	52	59	699,063	63	880,483
REAL ESTATE, RENTAL/LEASING	53	162	2,941,859	146	2,736,084
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	250	2,672,635	200	1,880,202
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	493	5,084,909	320	3,091,138
ARTS, ENTERTAINMENT & RECREATION	71	28	3,777,525	23	1,515,140
ACCOMMODATIONS & FOOD SERVICES	72	136	24,949,221	106	16,098,194
ACCOMMODATIONS	721	8	2,257,615	5	266,643
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	128	22,691,606	101	15,831,551
OTHER SERVICES	81	246	6,630,664	215	5,135,082
REPAIR & MAINTENANCE	811	169	5,393,742	146	4,084,105
PERSONAL SERVICE	812	65	1,174,797	59	936,167
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	62,125	10	114,810
PUBLIC ADMINISTRATION, OTHER	92,00	6	107,802	5	133,563
TOTAL ALL INDUSTRIES		5,019	\$217,467,533	4,246	\$159,116,556

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	1,950	\$294,138,862	1,537	\$98,549,139
MOTOR VEHICLES & PARTS	441	109	82,139,761	95	14,381,977
NEW & USED AUTO DEALERS	4411	39	71,403,343	21	6,275,381
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,136,594	19	3,554,740
AUTOMOTIVE PARTS & TIRE	4413	60	6,599,824	55	4,551,856
FURNITURE & HOME FURNISHING	442	101	13,152,166	85	3,293,627
ELECTRONICS & APPLIANCES	443	196	22,193,500	118	7,218,090
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	9,462,208	108	3,052,557
BUILDING MATERIALS	4441	107	8,710,093	91	2,823,777
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	752,115	17	228,780
FOOD & BEVERAGE STORES	445	64	7,293,257	42	9,922,760
GROCERY & CONVENIENCE STORES	4451	33	6,358,138	20	9,706,551
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	935,119	22	216,209
DRUG/HEALTH STORES	446	124	9,666,095	93	2,623,011
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,944,817	20	2,513,549
APPAREL & ACCESSORIES	448	165	52,413,513	113	8,763,029
CLOTHING & SHOE STORES	4481, 4482	143	46,576,910	101	6,344,212
JEWELRY & LUGGAGE STORES	4483	22	5,836,603	12	2,418,817
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	127	22,102,846	108	1,729,526
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	20,122,695	77	1,634,397
BOOK STORES & NEWS DEALERS	4512	28	1,980,151	31	95,129
GENERAL MERCHANDISE STORES	452	25	50,202,281	18	32,085,241
DEPARTMENT STORES	4521	9	33,104,088	7	10,139,543
GENERAL MERCHANDISE STORES	4529	16	17,098,193	11	21,945,698
E-COMMERCE & MAIL ORDER	4541	188	3,808,400	174	1,921,738
MISCELLANEOUS RETAILERS	453, 4542, 4543	710	18,760,018	563	11,044,034
AGRICULTURE, FORESTRY, FISHING	11	7	9,564	6	80,106
MINING	21	3	4,190	3	11,392
UTILITIES	22	7	421,467	6	181,759
CONSTRUCTION	23	1,477	22,022,789	1,078	14,010,462
CONSTRUCTION OF BUILDINGS	236	320	12,556,231	215	6,826,880
HEAVY CONSTRUCTION & HIGHWAYS	237	34	755,891	34	1,060,083
SPECIAL TRADE CONTRACTORS	238	1,123	8,710,667	829	6,123,499
MANUFACTURING	31-33	393	2,979,888	291	2,511,735
WHOLESALE TRADE	42	1,058	15,464,308	923	9,942,993
DURABLE GOODS	423	743	13,478,920	663	7,434,472
NONDURABLE GOODS	424	300	1,859,975	253	2,477,922
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	125,413	7	30,599
TRANSPORTATION & WAREHOUSING	48-49	38	695,359	19	298,990
INFORMATION	51	284	10,316,858	249	7,048,809
FINANCE, INSURANCE	52	71	3,518,571	62	741,255
REAL ESTATE, RENTAL/LEASING	53	212	4,700,219	185	2,561,933
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	361	3,704,310	224	1,616,384
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	797	6,805,752	535	3,576,222
ARTS, ENTERTAINMENT & RECREATION	71	43	2,909,898	24	887,662
ACCOMMODATIONS & FOOD SERVICES	72	252	44,160,988	120	19,755,269
ACCOMMODATIONS	721	13	5,738,720	5	794,451
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	239	38,422,268	115	18,960,818
OTHER SERVICES	81	423	13,318,172	301	7,209,860
REPAIR & MAINTENANCE	811	308	10,575,948	219	6,088,024
PERSONAL SERVICE	812	104	2,676,094	70	1,117,773
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	66,130	12	4,063
PUBLIC ADMINISTRATION, OTHER	92,00	7	109,946	4	6,156
TOTAL ALL INDUSTRIES		7,383	\$425,281,141	5,567	\$168,990,126

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,209</u>	<u>\$17,205,820</u>	<u>1,241</u>	<u>\$63,466,382</u>
MOTOR VEHICLES & PARTS	441	21	183,700	76	14,478,357
NEW & USED AUTO DEALERS	4411	3	173,746	22	10,651,569
RV, BOAT, MOTORCYCLE DEALERS	4412	5	5,294	12	995,927
AUTOMOTIVE PARTS & TIRE	4413	13	4,660	42	2,830,861
FURNITURE & HOME FURNISHING	442	85	1,694,237	36	1,392,000
ELECTRONICS & APPLIANCES	443	111	1,533,453	108	2,169,381
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	1,028,724	69	9,159,659
BUILDING MATERIALS	4441	82	834,013	57	9,042,731
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	194,711	12	116,928
FOOD & BEVERAGE STORES	445	39	858,750	35	3,431,741
GROCERY & CONVENIENCE STORES	4451	D	D	13	3,223,185
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	121,801	22	208,556
DRUG/HEALTH STORES	446	69	1,893,921	91	1,612,671
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	410,482	22	3,509,064
APPAREL & ACCESSORIES	448	115	1,050,537	100	1,667,927
CLOTHING & SHOE STORES	4481, 4482	101	1,011,864	86	1,452,561
JEWELRY & LUGGAGE STORES	4483	14	38,673	14	215,366
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	840,932	95	2,346,026
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	525,908	71	1,609,714
BOOK STORES & NEWS DEALERS	4512	27	315,024	24	736,312
GENERAL MERCHANDISE STORES	452	9	2,724,731	13	13,914,914
DEPARTMENT STORES	4521	4	142,232	5	1,079,265
GENERAL MERCHANDISE STORES	4529	5	2,582,499	8	12,835,649
E-COMMERCE & MAIL ORDER	4541	160	1,906,064	149	945,682
MISCELLANEOUS RETAILERS	453, 4542, 4543	405	3,080,289	447	8,838,960
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>20,966</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>28,854</u>	<u>3</u>	<u>29,568</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>323,487</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,237</u>	<u>27,435,718</u>	<u>311</u>	<u>6,202,349</u>
CONSTRUCTION OF BUILDINGS	236	330	20,199,698	63	2,367,037
HEAVY CONSTRUCTION & HIGHWAYS	237	31	2,054,607	17	603,795
SPECIAL TRADE CONTRACTORS	238	876	5,181,413	231	3,231,517
<u>MANUFACTURING</u>	<u>31-33</u>	<u>229</u>	<u>580,966</u>	<u>223</u>	<u>1,791,624</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>599</u>	<u>2,822,754</u>	<u>827</u>	<u>17,325,028</u>
DURABLE GOODS	423	382	2,353,873	589	13,880,029
NONDURABLE GOODS	424	210	456,083	228	3,396,166
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	12,798	10	48,833
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>123,748</u>	<u>11</u>	<u>249,768</u>
<u>INFORMATION</u>	<u>51</u>	<u>193</u>	<u>4,510,952</u>	<u>212</u>	<u>4,316,768</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>40</u>	<u>807,255</u>	<u>64</u>	<u>1,258,164</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>130</u>	<u>955,403</u>	<u>134</u>	<u>2,423,667</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>245</u>	<u>2,683,008</u>	<u>188</u>	<u>1,458,472</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>609</u>	<u>3,333,956</u>	<u>219</u>	<u>1,811,885</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>940,725</u>	<u>15</u>	<u>396,408</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>55</u>	<u>4,883,318</u>	<u>87</u>	<u>14,277,808</u>
ACCOMMODATIONS	721	D	D	16	2,100,357
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	54	4,883,241	71	12,177,451
<u>OTHER SERVICES</u>	<u>81</u>	<u>170</u>	<u>1,530,541</u>	<u>188</u>	<u>5,040,725</u>
REPAIR & MAINTENANCE	811	121	573,039	130	4,067,633
PERSONAL SERVICE	812	44	955,286	45	870,316
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	2,216	13	102,776
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>5,578</u>
TOTAL ALL INDUSTRIES		4,782	\$68,190,752	3,731	\$120,548,465

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,355</u>	<u>\$67,032,488</u>	<u>892</u>	<u>\$10,420,637</u>
MOTOR VEHICLES & PARTS	441	84	19,124,347	25	117,374
NEW & USED AUTO DEALERS	4411	21	13,680,493	5	84,558
RV, BOAT, MOTORCYCLE DEALERS	4412	18	2,923,801	4	2,726
AUTOMOTIVE PARTS & TIRE	4413	45	2,520,053	16	30,090
FURNITURE & HOME FURNISHING	442	64	1,911,869	45	338,095
ELECTRONICS & APPLIANCES	443	144	2,623,657	91	1,112,059
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	7,023,283	60	641,476
BUILDING MATERIALS	4441	72	6,639,962	53	617,292
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	383,321	7	24,184
FOOD & BEVERAGE STORES	445	43	5,988,335	27	2,894,631
GROCERY & CONVENIENCE STORES	4451	16	5,864,130	11	2,865,986
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	124,205	16	28,645
DRUG/HEALTH STORES	446	94	1,507,981	50	587,345
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,076,879	7	327,275
APPAREL & ACCESSORIES	448	100	562,345	74	143,647
CLOTHING & SHOE STORES	4481, 4482	90	431,861	68	135,536
JEWELRY & LUGGAGE STORES	4483	10	130,484	6	8,111
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	1,150,178	64	230,438
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	1,103,641	46	217,474
BOOK STORES & NEWS DEALERS	4512	25	46,537	18	12,964
GENERAL MERCHANDISE STORES	452	14	14,638,998	6	1,137,269
DEPARTMENT STORES	4521	4	235,911	D	D
GENERAL MERCHANDISE STORES	4529	10	14,403,087	4	1,108,362
E-COMMERCE & MAIL ORDER	4541	143	1,004,877	115	595,852
MISCELLANEOUS RETAILERS	453, 4542, 4543	471	9,419,739	328	2,295,176
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>22,530</u>	<u>5</u>	<u>5,262</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>8,984</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>7,411</u>	<u>4</u>	<u>10,757</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>646</u>	<u>13,770,538</u>	<u>515</u>	<u>5,419,130</u>
CONSTRUCTION OF BUILDINGS	236	136	5,285,074	114	2,372,365
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,781,987	14	828,040
SPECIAL TRADE CONTRACTORS	238	486	6,703,477	387	2,218,725
<u>MANUFACTURING</u>	<u>31-33</u>	<u>247</u>	<u>1,901,493</u>	<u>157</u>	<u>1,088,019</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>893</u>	<u>10,361,217</u>	<u>462</u>	<u>4,436,444</u>
DURABLE GOODS	423	625	7,807,925	309	3,367,614
NONDURABLE GOODS	424	255	2,486,128	151	1,067,498
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	67,164	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>754,645</u>	<u>12</u>	<u>51,926</u>
<u>INFORMATION</u>	<u>51</u>	<u>235</u>	<u>5,127,470</u>	<u>164</u>	<u>5,835,689</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>760,103</u>	<u>41</u>	<u>321,440</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>165</u>	<u>2,569,492</u>	<u>105</u>	<u>744,822</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>234</u>	<u>2,143,984</u>	<u>156</u>	<u>3,088,018</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>391</u>	<u>3,106,183</u>	<u>336</u>	<u>1,249,152</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,671,361</u>	<u>16</u>	<u>960,933</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>110</u>	<u>11,884,954</u>	<u>52</u>	<u>4,191,941</u>
ACCOMMODATIONS	721	8	1,034,312	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	102	10,850,642	51	3,984,641
<u>OTHER SERVICES</u>	<u>81</u>	<u>219</u>	<u>4,076,877</u>	<u>124</u>	<u>1,088,582</u>
REPAIR & MAINTENANCE	811	152	3,084,827	81	623,304
PERSONAL SERVICE	812	57	893,943	40	423,963
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	98,107	3	41,315
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>184,851</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		4,607	\$125,384,581	3,043	\$38,913,610

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,104</u>	<u>\$36,326,278</u>	<u>2,218</u>	<u>\$202,053,513</u>
MOTOR VEHICLES & PARTS	441	55	4,617,921	99	70,120,558
NEW & USED AUTO DEALERS	4411	14	2,034,496	28	64,081,448
RV, BOAT, MOTORCYCLE DEALERS	4412	11	500,473	22	2,224,895
AUTOMOTIVE PARTS & TIRE	4413	30	2,082,952	49	3,814,215
FURNITURE & HOME FURNISHING	442	59	1,026,973	117	7,788,222
ELECTRONICS & APPLIANCES	443	96	1,961,976	248	12,975,642
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	5,921,007	125	15,971,635
BUILDING MATERIALS	4441	42	5,896,288	101	14,669,161
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	24,719	24	1,302,474
FOOD & BEVERAGE STORES	445	19	3,410,487	76	13,169,675
GROCERY & CONVENIENCE STORES	4451	6	2,954,266	23	12,518,882
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	456,221	53	650,793
DRUG/HEALTH STORES	446	75	1,238,322	158	5,825,449
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,501,896	34	4,020,063
APPAREL & ACCESSORIES	448	96	938,940	171	13,970,202
CLOTHING & SHOE STORES	4481, 4482	79	666,110	139	11,669,897
JEWELRY & LUGGAGE STORES	4483	17	272,830	32	2,300,305
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	710,470	160	12,055,724
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	631,266	113	9,467,168
BOOK STORES & NEWS DEALERS	4512	23	79,204	47	2,588,556
GENERAL MERCHANDISE STORES	452	16	9,826,663	22	21,932,759
DEPARTMENT STORES	4521	3	111,246	8	19,422,098
GENERAL MERCHANDISE STORES	4529	13	9,715,417	14	2,510,661
E-COMMERCE & MAIL ORDER	4541	144	1,299,047	215	4,728,224
MISCELLANEOUS RETAILERS	453, 4542, 4543	393	3,872,576	793	19,495,360
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>3,550</u>	<u>13</u>	<u>82,753</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>18,800</u>	<u>6</u>	<u>17,785</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>97,164</u>	<u>7</u>	<u>18,576</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>393</u>	<u>4,336,707</u>	<u>1,313</u>	<u>54,454,453</u>
CONSTRUCTION OF BUILDINGS	236	71	1,684,930	341	35,214,406
HEAVY CONSTRUCTION & HIGHWAYS	237	16	196,290	34	6,503,766
SPECIAL TRADE CONTRACTORS	238	306	2,455,487	938	12,736,281
<u>MANUFACTURING</u>	<u>31-33</u>	<u>154</u>	<u>1,015,314</u>	<u>456</u>	<u>7,621,069</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>582</u>	<u>3,593,694</u>	<u>1,324</u>	<u>28,522,774</u>
DURABLE GOODS	423	398	1,976,607	943	24,098,313
NONDURABLE GOODS	424	178	1,605,211	367	4,350,144
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	11,876	14	74,317
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>58,074</u>	<u>32</u>	<u>330,424</u>
<u>INFORMATION</u>	<u>51</u>	<u>194</u>	<u>3,220,998</u>	<u>365</u>	<u>19,043,642</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>492,001</u>	<u>88</u>	<u>2,816,884</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>114</u>	<u>1,205,802</u>	<u>241</u>	<u>6,645,632</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>141</u>	<u>946,946</u>	<u>419</u>	<u>15,639,283</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>246</u>	<u>1,255,061</u>	<u>770</u>	<u>8,945,196</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>929,576</u>	<u>51</u>	<u>2,145,217</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>75</u>	<u>9,981,473</u>	<u>235</u>	<u>39,199,782</u>
ACCOMMODATIONS	721	9	797,898	15	4,293,205
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	66	9,183,575	220	34,906,577
<u>OTHER SERVICES</u>	<u>81</u>	<u>148</u>	<u>2,061,822</u>	<u>446</u>	<u>12,040,335</u>
REPAIR & MAINTENANCE	811	96	1,308,082	298	9,512,251
PERSONAL SERVICE	812	45	602,089	123	2,367,284
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	151,651	25	160,800
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>458</u>	<u>13</u>	<u>532,429</u>
TOTAL ALL INDUSTRIES		3,240	\$65,543,718	7,997	\$400,109,747

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>539</u>	<u>\$23,278,722</u>	<u>1,480</u>	<u>\$97,067,446</u>
MOTOR VEHICLES & PARTS	441	29	4,730,825	100	45,161,031
NEW & USED AUTO DEALERS	4411	10	3,809,225	24	32,702,076
RV, BOAT, MOTORCYCLE DEALERS	4412	5	28,758	16	6,578,002
AUTOMOTIVE PARTS & TIRE	4413	14	892,842	60	5,880,953
FURNITURE & HOME FURNISHING	442	16	371,652	44	1,937,790
ELECTRONICS & APPLIANCES	443	42	732,868	138	2,313,362
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	21	3,269,011	73	9,428,415
BUILDING MATERIALS	4441	17	3,017,271	55	9,022,416
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	251,740	18	405,999
FOOD & BEVERAGE STORES	445	6	977,967	44	5,194,971
GROCERY & CONVENIENCE STORES	4451	D	D	17	4,904,053
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	53,282	27	290,918
DRUG/HEALTH STORES	446	42	437,464	92	3,172,354
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	391,542	25	4,649,853
APPAREL & ACCESSORIES	448	51	167,920	126	1,135,942
CLOTHING & SHOE STORES	4481, 4482	46	125,588	110	1,007,503
JEWELRY & LUGGAGE STORES	4483	5	42,332	16	128,439
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	465,313	89	1,360,153
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	446,373	66	566,715
BOOK STORES & NEWS DEALERS	4512	15	18,940	23	793,438
GENERAL MERCHANDISE STORES	452	10	10,830,978	16	13,805,216
DEPARTMENT STORES	4521	4	28,710	4	234,704
GENERAL MERCHANDISE STORES	4529	6	10,802,268	12	13,570,512
E-COMMERCE & MAIL ORDER	4541	88	249,647	165	1,457,407
MISCELLANEOUS RETAILERS	453, 4542, 4543	183	653,535	568	7,450,952
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>142,160</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>104</u>	<u>1,931,848</u>	<u>3</u>	<u>6,521</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>0</u>	<u>0</u>	<u>617</u>	<u>17,421,213</u>
CONSTRUCTION OF BUILDINGS	236	27	1,345,213	130	4,786,476
HEAVY CONSTRUCTION & HIGHWAYS	237	7	163,773	26	3,105,572
SPECIAL TRADE CONTRACTORS	238	70	422,862	461	9,529,165
<u>MANUFACTURING</u>	<u>31-33</u>	<u>64</u>	<u>91,964</u>	<u>248</u>	<u>2,967,195</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>325</u>	<u>1,625,455</u>	<u>923</u>	<u>25,326,488</u>
DURABLE GOODS	423	231	1,283,583	639	20,496,106
NONDURABLE GOODS	424	91	337,533	274	4,745,835
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,339	10	84,547
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>133,075</u>	<u>31</u>	<u>1,985,357</u>
<u>INFORMATION</u>	<u>51</u>	<u>112</u>	<u>1,250,644</u>	<u>235</u>	<u>8,127,675</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>28</u>	<u>80,916</u>	<u>69</u>	<u>1,269,325</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>69</u>	<u>692,061</u>	<u>163</u>	<u>6,999,475</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>70</u>	<u>463,781</u>	<u>221</u>	<u>2,076,489</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>97</u>	<u>189,147</u>	<u>330</u>	<u>3,132,978</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>249,300</u>	<u>23</u>	<u>1,101,798</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>36</u>	<u>4,319,353</u>	<u>119</u>	<u>18,476,637</u>
ACCOMMODATIONS	721	7	774,244	14	3,313,242
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	3,545,109	105	15,163,395
<u>OTHER SERVICES</u>	<u>81</u>	<u>68</u>	<u>794,068</u>	<u>203</u>	<u>5,330,899</u>
REPAIR & MAINTENANCE	811	41	587,270	150	3,852,273
PERSONAL SERVICE	812	22	205,612	45	1,417,755
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	1,186	8	60,871
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>405,590</u>
TOTAL ALL INDUSTRIES		1,531	\$35,100,916	4,679	\$191,916,372

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,155</u>	<u>\$30,471,344</u>	<u>969</u>	<u>\$16,016,599</u>
MOTOR VEHICLES & PARTS	441	60	7,610,847	42	1,669,278
NEW & USED AUTO DEALERS	4411	15	6,365,605	9	155,122
RV, BOAT, MOTORCYCLE DEALERS	4412	12	31,513	12	358,917
AUTOMOTIVE PARTS & TIRE	4413	33	1,213,729	21	1,155,239
FURNITURE & HOME FURNISHING	442	42	1,158,330	39	378,985
ELECTRONICS & APPLIANCES	443	113	2,033,043	83	748,115
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	1,742,486	59	1,351,783
BUILDING MATERIALS	4441	50	1,692,508	45	1,225,368
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	49,978	14	126,415
FOOD & BEVERAGE STORES	445	29	4,450,156	18	2,683,192
GROCERY & CONVENIENCE STORES	4451	10	4,215,762	4	2,588,059
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	234,394	14	95,133
DRUG/HEALTH STORES	446	75	1,945,348	61	902,014
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,637,542	6	944,260
APPAREL & ACCESSORIES	448	92	737,592	86	635,730
CLOTHING & SHOE STORES	4481, 4482	82	636,672	78	550,209
JEWELRY & LUGGAGE STORES	4483	10	100,920	8	85,521
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	1,485,607	91	696,816
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	1,262,669	64	576,721
BOOK STORES & NEWS DEALERS	4512	28	222,938	27	120,095
GENERAL MERCHANDISE STORES	452	16	2,240,787	13	883,389
DEPARTMENT STORES	4521	4	96,191	4	140,455
GENERAL MERCHANDISE STORES	4529	12	2,144,596	9	742,934
E-COMMERCE & MAIL ORDER	4541	138	982,193	126	672,419
MISCELLANEOUS RETAILERS	453, 4542, 4543	412	3,447,413	345	4,450,618
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>199,990</u>	<u>5</u>	<u>15,221</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>16,588</u>	<u>0</u>	<u>0</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>333</u>	<u>5,553,412</u>	<u>239</u>	<u>4,769,711</u>
CONSTRUCTION OF BUILDINGS	236	77	1,907,587	66	2,178,830
HEAVY CONSTRUCTION & HIGHWAYS	237	13	407,581	11	966,340
SPECIAL TRADE CONTRACTORS	238	243	3,238,244	162	1,624,541
<u>MANUFACTURING</u>	<u>31-33</u>	<u>198</u>	<u>1,193,478</u>	<u>155</u>	<u>7,260,104</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>743</u>	<u>6,688,070</u>	<u>512</u>	<u>3,013,914</u>
DURABLE GOODS	423	520	5,461,292	367	1,959,245
NONDURABLE GOODS	424	214	1,208,819	139	1,050,765
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	17,959	6	3,904
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>164,843</u>	<u>8</u>	<u>74,237</u>
<u>INFORMATION</u>	<u>51</u>	<u>206</u>	<u>3,132,238</u>	<u>164</u>	<u>1,638,021</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>513,407</u>	<u>36</u>	<u>238,872</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>100</u>	<u>1,225,476</u>	<u>73</u>	<u>468,066</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>171</u>	<u>1,388,255</u>	<u>114</u>	<u>472,336</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>225</u>	<u>1,457,530</u>	<u>182</u>	<u>827,274</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>800,442</u>	<u>14</u>	<u>728,119</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>96</u>	<u>9,177,391</u>	<u>85</u>	<u>5,707,787</u>
ACCOMMODATIONS	721	20	1,489,175	22	928,990
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	7,688,216	63	4,778,797
<u>OTHER SERVICES</u>	<u>81</u>	<u>159</u>	<u>2,866,637</u>	<u>117</u>	<u>1,789,044</u>
REPAIR & MAINTENANCE	811	102	2,292,113	68	1,499,952
PERSONAL SERVICE	812	45	443,345	40	243,419
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	131,179	9	45,673
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>15,076</u>	<u>4</u>	<u>8,000</u>
TOTAL ALL INDUSTRIES		3,486	\$64,864,611	2,678	\$43,028,468

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,104	\$37,197,962	2,118	\$242,423,933
MOTOR VEHICLES & PARTS	441	52	7,782,498	117	103,338,069
NEW & USED AUTO DEALERS	4411	15	6,391,014	40	99,308,522
RV, BOAT, MOTORCYCLE DEALERS	4412	7	110,204	11	13,938
AUTOMOTIVE PARTS & TIRE	4413	30	1,281,280	66	4,015,609
FURNITURE & HOME FURNISHING	442	43	642,490	94	4,970,931
ELECTRONICS & APPLIANCES	443	111	2,059,590	197	12,087,895
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	1,749,944	124	13,980,788
BUILDING MATERIALS	4441	53	1,733,621	101	13,924,492
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	16,323	23	56,296
FOOD & BEVERAGE STORES	445	22	2,858,554	35	4,175,718
GROCERY & CONVENIENCE STORES	4451	4	2,852,919	13	4,097,653
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	5,635	22	78,065
DRUG/HEALTH STORES	446	83	694,300	133	4,406,927
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	681,066	23	2,596,400
APPAREL & ACCESSORIES	448	101	728,323	152	10,899,033
CLOTHING & SHOE STORES	4481, 4482	93	547,385	129	9,519,500
JEWELRY & LUGGAGE STORES	4483	8	180,938	23	1,379,533
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	4,399,905	155	7,987,632
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	477,009	117	7,843,106
BOOK STORES & NEWS DEALERS	4512	27	3,922,896	38	144,526
GENERAL MERCHANDISE STORES	452	13	8,637,147	27	57,791,830
DEPARTMENT STORES	4521	4	85,303	8	18,478,541
GENERAL MERCHANDISE STORES	4529	9	8,551,844	19	39,313,289
E-COMMERCE & MAIL ORDER	4541	153	1,925,164	189	2,992,621
MISCELLANEOUS RETAILERS	453, 4542, 4543	367	5,038,981	872	17,196,089
AGRICULTURE, FORESTRY, FISHING	11	5	67,669	17	126,596
MINING	21	D	D	3	29,180
UTILITIES	22	D	D	10	252,236
CONSTRUCTION	23	242	20,768,298	1,542	34,997,918
CONSTRUCTION OF BUILDINGS	236	62	17,090,699	366	17,407,611
HEAVY CONSTRUCTION & HIGHWAYS	237	10	108,877	39	3,147,285
SPECIAL TRADE CONTRACTORS	238	170	3,568,722	1,137	14,443,022
MANUFACTURING	31-33	195	1,295,425	432	3,731,751
WHOLESALE TRADE	42	747	8,246,912	1,218	13,898,889
DURABLE GOODS	423	508	6,426,906	857	11,568,301
NONDURABLE GOODS	424	229	1,802,024	347	2,256,110
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	17,982	14	74,478
TRANSPORTATION & WAREHOUSING	48-49	8	460,199	30	538,634
INFORMATION	51	177	3,500,306	302	8,259,552
FINANCE, INSURANCE	52	41	248,814	84	3,530,077
REAL ESTATE, RENTAL/LEASING	53	92	1,514,098	239	4,832,773
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	165	2,342,171	352	2,908,449
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	178	2,738,265	771	7,204,748
ARTS, ENTERTAINMENT & RECREATION	71	13	748,856	39	1,821,156
ACCOMMODATIONS & FOOD SERVICES	72	95	12,317,791	177	34,829,721
ACCOMMODATIONS	721	10	1,742,365	9	2,772,716
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	10,575,426	168	32,057,005
OTHER SERVICES	81	97	1,930,774	454	9,378,833
REPAIR & MAINTENANCE	811	55	1,450,672	331	6,936,045
PERSONAL SERVICE	812	36	476,929	104	2,199,133
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	3,173	19	243,655
PUBLIC ADMINISTRATION, OTHER	92,00	4	44,566	4	5,978
TOTAL ALL INDUSTRIES		3,166	\$93,430,446	7,792	\$368,770,424

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	2,103	\$191,339,199	2,316	\$265,188,861
MOTOR VEHICLES & PARTS	441	67	5,819,202	108	87,667,343
NEW & USED AUTO DEALERS	4411	17	1,368,223	32	76,695,426
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,214,532	12	3,658,078
AUTOMOTIVE PARTS & TIRE	4413	43	3,236,447	64	7,313,839
FURNITURE & HOME FURNISHING	442	136	7,575,775	133	37,233,277
ELECTRONICS & APPLIANCES	443	255	68,353,228	247	25,834,396
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	10,435,971	171	12,918,296
BUILDING MATERIALS	4441	128	10,268,111	142	12,494,864
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	167,860	29	423,432
FOOD & BEVERAGE STORES	445	69	9,754,825	81	10,474,061
GROCERY & CONVENIENCE STORES	4451	17	8,343,687	36	9,427,315
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	1,411,138	45	1,046,746
DRUG/HEALTH STORES	446	119	5,478,982	167	9,391,292
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,171,819	29	4,038,889
APPAREL & ACCESSORIES	448	138	8,838,375	136	3,524,575
CLOTHING & SHOE STORES	4481, 4482	121	8,346,846	116	2,002,134
JEWELRY & LUGGAGE STORES	4483	17	491,529	20	1,522,441
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	7,615,054	147	4,166,490
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	7,479,625	108	4,070,292
BOOK STORES & NEWS DEALERS	4512	35	135,429	39	96,198
GENERAL MERCHANDISE STORES	452	18	33,519,216	24	44,530,700
DEPARTMENT STORES	4521	8	25,136,046	9	13,276,256
GENERAL MERCHANDISE STORES	4529	10	8,383,170	15	31,254,444
E-COMMERCE & MAIL ORDER	4541	211	10,034,509	217	4,240,138
MISCELLANEOUS RETAILERS	453, 4542, 4543	779	22,742,243	856	21,169,404
AGRICULTURE, FORESTRY, FISHING	11	13	16,248	16	94,227
MINING	21	4	21,563	5	50,506
UTILITIES	22	6	151,750	6	360,055
CONSTRUCTION	23	1,962	59,776,575	2,019	41,967,852
CONSTRUCTION OF BUILDINGS	236	447	33,384,637	462	17,750,639
HEAVY CONSTRUCTION & HIGHWAYS	237	53	4,784,008	58	6,823,276
SPECIAL TRADE CONTRACTORS	238	1,462	21,607,930	1,499	17,393,937
MANUFACTURING	31-33	557	7,034,954	522	12,683,700
WHOLESALE TRADE	42	1,265	70,461,308	1,474	31,233,183
DURABLE GOODS	423	871	65,425,533	1,033	27,147,137
NONDURABLE GOODS	424	380	4,833,650	420	3,980,088
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	202,125	21	105,958
TRANSPORTATION & WAREHOUSING	48-49	32	537,971	34	618,383
INFORMATION	51	331	28,407,042	374	19,864,096
FINANCE, INSURANCE	52	73	2,721,498	87	4,598,559
REAL ESTATE, RENTAL/LEASING	53	239	11,212,833	258	12,102,739
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	517	38,471,244	470	7,650,161
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	971	14,865,872	901	11,329,566
ARTS, ENTERTAINMENT & RECREATION	71	66	2,580,334	44	2,590,153
ACCOMMODATIONS & FOOD SERVICES	72	216	56,908,252	271	45,267,443
ACCOMMODATIONS	721	7	8,656,084	13	5,504,975
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	209	48,252,168	258	39,762,468
OTHER SERVICES	81	434	35,767,500	501	11,543,424
REPAIR & MAINTENANCE	811	303	9,237,657	367	8,860,143
PERSONAL SERVICE	812	114	26,409,477	117	2,486,441
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	120,366	17	196,840
PUBLIC ADMINISTRATION, OTHER	92,00	7	137,251	8	82,106
TOTAL ALL INDUSTRIES		8,796	\$520,411,394	9,306	\$467,225,014

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,527</u>	<u>\$92,823,988</u>	<u>837</u>	<u>\$24,371,373</u>
MOTOR VEHICLES & PARTS	441	76	13,187,384	39	4,034,737
NEW & USED AUTO DEALERS	4411	18	9,025,955	11	458,806
RV, BOAT, MOTORCYCLE DEALERS	4412	15	369,225	7	263,381
AUTOMOTIVE PARTS & TIRE	4413	43	3,792,204	21	3,312,550
FURNITURE & HOME FURNISHING	442	61	5,373,065	39	470,999
ELECTRONICS & APPLIANCES	443	148	3,503,978	77	2,333,991
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	11,901,876	62	649,671
BUILDING MATERIALS	4441	65	11,358,018	56	632,000
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	543,858	6	17,671
FOOD & BEVERAGE STORES	445	42	6,939,289	32	4,229,803
GROCERY & CONVENIENCE STORES	4451	8	6,864,674	17	3,746,804
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	74,615	15	482,999
DRUG/HEALTH STORES	446	114	4,568,927	43	83,381
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	4,188,056	16	833,697
APPAREL & ACCESSORIES	448	110	4,105,476	66	284,813
CLOTHING & SHOE STORES	4481, 4482	98	3,705,879	57	248,528
JEWELRY & LUGGAGE STORES	4483	12	399,597	9	36,285
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	3,146,577	53	63,037
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	1,892,313	36	58,010
BOOK STORES & NEWS DEALERS	4512	37	1,254,264	17	5,027
GENERAL MERCHANDISE STORES	452	20	23,873,933	9	124,605
DEPARTMENT STORES	4521	7	6,097,372	3	45,008
GENERAL MERCHANDISE STORES	4529	13	17,776,561	6	79,597
E-COMMERCE & MAIL ORDER	4541	174	2,273,232	84	418,041
MISCELLANEOUS RETAILERS	453, 4542, 4543	556	9,762,195	317	10,844,598
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>1,482,980</u>	<u>7</u>	<u>23,177</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>277,255</u>	<u>3</u>	<u>5,053</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>718</u>	<u>27,177,509</u>	<u>601</u>	<u>28,329,500</u>
CONSTRUCTION OF BUILDINGS	236	179	13,482,972	119	21,339,862
HEAVY CONSTRUCTION & HIGHWAYS	237	34	1,123,703	25	1,902,687
SPECIAL TRADE CONTRACTORS	238	505	12,570,834	457	5,086,951
<u>MANUFACTURING</u>	<u>31-33</u>	<u>340</u>	<u>3,535,052</u>	<u>169</u>	<u>617,254</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,006</u>	<u>16,219,326</u>	<u>480</u>	<u>6,969,067</u>
DURABLE GOODS	423	706	13,014,316	339	3,405,472
NONDURABLE GOODS	424	289	3,122,225	130	3,333,655
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	82,785	11	229,940
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>309,258</u>	<u>35</u>	<u>18,009,925</u>
<u>INFORMATION</u>	<u>51</u>	<u>247</u>	<u>9,040,482</u>	<u>132</u>	<u>5,955,030</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>721,538</u>	<u>41</u>	<u>173,253</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>178</u>	<u>5,846,826</u>	<u>134</u>	<u>39,965,698</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>263</u>	<u>4,529,974</u>	<u>131</u>	<u>926,637</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>363</u>	<u>4,295,681</u>	<u>300</u>	<u>1,500,797</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>30</u>	<u>3,710,403</u>	<u>8</u>	<u>270,540</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>132</u>	<u>24,734,428</u>	<u>113</u>	<u>60,499,916</u>
ACCOMMODATIONS	721	15	4,016,650	33	33,477,144
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	117	20,717,778	80	27,022,772
<u>OTHER SERVICES</u>	<u>81</u>	<u>187</u>	<u>4,352,553</u>	<u>166</u>	<u>8,921,229</u>
REPAIR & MAINTENANCE	811	110	2,795,718	120	1,544,919
PERSONAL SERVICE	812	60	1,357,188	43	7,375,445
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	199,647	3	865
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>3,269,605</u>	<u>4</u>	<u>26,360</u>
TOTAL ALL INDUSTRIES		5,096	\$202,346,255	3,163	\$196,583,333

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	6,870	\$1,248,419,694	957	\$24,242,065
MOTOR VEHICLES & PARTS	441	306	197,934,364	48	2,033,442
NEW & USED AUTO DEALERS	4411	95	143,201,975	8	179,400
RV, BOAT, MOTORCYCLE DEALERS	4412	84	36,419,969	8	60,691
AUTOMOTIVE PARTS & TIRE	4413	127	18,312,420	32	1,793,351
FURNITURE & HOME FURNISHING	442	403	60,412,094	42	659,928
ELECTRONICS & APPLIANCES	443	665	112,261,080	91	827,435
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	423	77,628,580	56	1,286,881
BUILDING MATERIALS	4441	332	74,507,747	47	1,252,954
LAWN & GARDEN SUPPLIES & EQUIP.	4442	91	3,120,833	9	33,927
FOOD & BEVERAGE STORES	445	570	102,533,908	17	1,763,010
GROCERY & CONVENIENCE STORES	4451	338	91,432,923	8	1,738,584
OTHER FOOD & BEVERAGE STORES	4452, 4453	232	11,100,985	9	24,426
DRUG/HEALTH STORES	446	373	59,994,858	68	270,104
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	128	21,086,239	11	1,256,166
APPAREL & ACCESSORIES	448	570	142,446,289	78	221,789
CLOTHING & SHOE STORES	4481, 4482	440	127,424,600	68	128,318
JEWELRY & LUGGAGE STORES	4483	130	15,021,689	10	93,471
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	424	71,112,918	68	224,577
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	302	50,434,460	43	72,595
BOOK STORES & NEWS DEALERS	4512	122	20,678,458	25	151,982
GENERAL MERCHANDISE STORES	452	53	141,863,649	15	12,772,942
DEPARTMENT STORES	4521	10	60,898,004	4	170,448
GENERAL MERCHANDISE STORES	4529	43	80,965,645	11	12,602,494
E-COMMERCE & MAIL ORDER	4541	406	57,317,537	120	513,551
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,549	203,828,178	343	2,412,240
AGRICULTURE, FORESTRY, FISHING	11	60	1,023,274	5	251,332
MINING	21	14	533,093	D	D
UTILITIES	22	10	418,856	D	D
CONSTRUCTION	23	7,020	772,742,720	323	9,384,612
CONSTRUCTION OF BUILDINGS	236	2,457	528,481,718	71	7,337,838
HEAVY CONSTRUCTION & HIGHWAYS	237	159	56,889,962	8	368,645
SPECIAL TRADE CONTRACTORS	238	4,404	187,371,040	244	1,678,129
MANUFACTURING	31-33	1,777	97,919,192	150	651,447
WHOLESALE TRADE	42	3,149	303,730,053	593	4,843,909
DURABLE GOODS	423	2,152	248,846,039	421	3,255,932
NONDURABLE GOODS	424	954	53,118,036	167	1,577,672
ELECTRONIC MARKETS, AGENTS & BROKERS	425	43	1,765,978	5	10,305
TRANSPORTATION & WAREHOUSING	48-49	223	21,284,138	4	1,866
INFORMATION	51	794	181,232,911	169	1,723,800
FINANCE, INSURANCE	52	172	30,210,099	42	507,445
REAL ESTATE, RENTAL/LEASING	53	701	93,491,146	108	1,476,073
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,067	109,848,052	129	1,106,278
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,838	132,846,822	217	1,341,201
ARTS, ENTERTAINMENT & RECREATION	71	436	36,102,659	15	335,718
ACCOMMODATIONS & FOOD SERVICES	72	2,603	604,558,741	57	5,280,516
ACCOMMODATIONS	721	149	143,916,476	3	205,452
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,454	460,642,265	54	5,075,064
OTHER SERVICES	81	2,075	153,301,543	122	1,584,243
REPAIR & MAINTENANCE	811	1,253	84,540,456	80	1,126,958
PERSONAL SERVICE	812	719	65,312,543	34	359,100
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	103	3,448,544	8	98,185
PUBLIC ADMINISTRATION, OTHER	92,00	24	884,980	4	3,522
TOTAL ALL INDUSTRIES		30,833	\$3,788,547,973	2,898	\$52,766,712

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,073</u>	<u>\$410,100,496</u>	<u>727</u>	<u>\$29,009,755</u>
MOTOR VEHICLES & PARTS	441	185	70,319,686	35	5,585,453
NEW & USED AUTO DEALERS	4411	69	57,406,952	11	2,846,598
RV, BOAT, MOTORCYCLE DEALERS	4412	28	1,979,045	3	389,479
AUTOMOTIVE PARTS & TIRE	4413	88	10,933,689	21	2,349,376
FURNITURE & HOME FURNISHING	442	133	16,031,374	28	336,255
ELECTRONICS & APPLIANCES	443	331	31,534,088	71	1,029,358
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	169	36,158,263	45	2,093,527
BUILDING MATERIALS	4441	133	33,004,352	37	1,656,423
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	3,153,911	8	437,104
FOOD & BEVERAGE STORES	445	135	31,261,396	24	2,316,317
GROCERY & CONVENIENCE STORES	4451	62	30,043,234	17	2,301,876
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	1,218,162	7	14,441
DRUG/HEALTH STORES	446	214	16,491,827	53	583,073
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	7,779,254	12	977,647
APPAREL & ACCESSORIES	448	225	32,596,183	58	861,536
CLOTHING & SHOE STORES	4481, 4482	190	27,888,943	54	844,122
JEWELRY & LUGGAGE STORES	4483	35	4,707,240	4	17,414
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	213	24,456,293	50	376,933
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	152	18,300,438	35	370,800
BOOK STORES & NEWS DEALERS	4512	61	6,155,855	15	6,133
GENERAL MERCHANDISE STORES	452	29	88,013,616	12	11,711,813
DEPARTMENT STORES	4521	9	27,674,835	4	987,117
GENERAL MERCHANDISE STORES	4529	20	60,338,781	8	10,724,696
E-COMMERCE & MAIL ORDER	4541	250	6,926,151	89	315,836
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,139	48,532,365	250	2,822,007
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>35,416</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>28,399</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>246,116</u>	<u>6</u>	<u>16,621</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,484</u>	<u>80,271,568</u>	<u>214</u>	<u>3,512,170</u>
CONSTRUCTION OF BUILDINGS	236	408	47,641,163	43	1,979,774
HEAVY CONSTRUCTION & HIGHWAYS	237	37	1,653,122	9	65,546
SPECIAL TRADE CONTRACTORS	238	1,039	30,977,283	162	1,466,850
<u>MANUFACTURING</u>	<u>31-33</u>	<u>679</u>	<u>15,672,958</u>	<u>101</u>	<u>505,335</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,856</u>	<u>78,897,738</u>	<u>476</u>	<u>5,868,616</u>
DURABLE GOODS	423	1,299	61,817,876	323	3,535,573
NONDURABLE GOODS	424	528	16,668,737	145	2,303,771
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	411,125	8	29,272
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>58</u>	<u>4,543,031</u>	<u>8</u>	<u>105,753</u>
<u>INFORMATION</u>	<u>51</u>	<u>438</u>	<u>43,484,489</u>	<u>140</u>	<u>2,391,038</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>123</u>	<u>9,059,807</u>	<u>39</u>	<u>234,009</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>334</u>	<u>22,427,254</u>	<u>89</u>	<u>759,186</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>604</u>	<u>17,880,883</u>	<u>121</u>	<u>1,272,269</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>861</u>	<u>23,103,450</u>	<u>128</u>	<u>431,374</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>82</u>	<u>4,710,368</u>	<u>10</u>	<u>345,315</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>539</u>	<u>115,007,754</u>	<u>56</u>	<u>5,839,481</u>
ACCOMMODATIONS	721	42	23,188,825	5	464,103
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	497	91,818,929	51	5,375,378
<u>OTHER SERVICES</u>	<u>81</u>	<u>642</u>	<u>28,061,397</u>	<u>91</u>	<u>1,842,888</u>
REPAIR & MAINTENANCE	811	396	17,159,553	57	1,139,941
PERSONAL SERVICE	812	210	9,639,439	27	488,285
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	1,262,405	7	214,662
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>12</u>	<u>554,064</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		10,810	\$854,085,188	2,212	\$52,149,427

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	3,421	\$482,457,405	1,357	\$222,548,587
MOTOR VEHICLES & PARTS	441	226	147,026,825	47	18,080,242
NEW & USED AUTO DEALERS	4411	85	126,312,778	15	14,196,368
RV, BOAT, MOTORCYCLE DEALERS	4412	34	8,731,518	4	1,261,513
AUTOMOTIVE PARTS & TIRE	4413	107	11,982,529	28	2,622,361
FURNITURE & HOME FURNISHING	442	170	11,844,451	92	10,464,937
ELECTRONICS & APPLIANCES	443	367	40,052,922	172	36,031,114
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	217	35,323,442	87	12,376,171
BUILDING MATERIALS	4441	180	33,995,968	80	12,208,308
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	1,327,474	7	167,863
FOOD & BEVERAGE STORES	445	188	26,752,327	43	3,358,209
GROCERY & CONVENIENCE STORES	4451	111	25,978,811	19	2,759,591
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	773,516	24	598,618
DRUG/HEALTH STORES	446	218	14,156,776	75	5,396,861
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	61	15,442,234	18	1,881,671
APPAREL & ACCESSORIES	448	228	42,171,669	135	50,705,991
CLOTHING & SHOE STORES	4481, 4482	191	36,058,275	121	46,293,682
JEWELRY & LUGGAGE STORES	4483	37	6,113,394	14	4,412,309
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	232	23,499,492	77	14,896,833
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	163	20,752,404	63	13,332,607
BOOK STORES & NEWS DEALERS	4512	69	2,747,088	14	1,564,226
GENERAL MERCHANDISE STORES	452	34	70,423,604	15	49,214,757
DEPARTMENT STORES	4521	9	31,955,961	6	30,097,421
GENERAL MERCHANDISE STORES	4529	25	38,467,643	9	19,117,336
E-COMMERCE & MAIL ORDER	4541	260	9,161,874	98	2,114,825
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,220	46,601,789	498	18,026,976
AGRICULTURE, FORESTRY, FISHING	11	33	882,956	6	7,924
MINING	21	5	103,205	7	37,554
UTILITIES	22	14	256,889	4	51,876
CONSTRUCTION	23	2,656	112,149,924	781	22,476,980
CONSTRUCTION OF BUILDINGS	236	705	60,320,665	149	12,144,827
HEAVY CONSTRUCTION & HIGHWAYS	237	86	16,578,554	30	771,190
SPECIAL TRADE CONTRACTORS	238	1,865	35,250,705	602	9,560,963
MANUFACTURING	31-33	869	22,636,455	320	5,718,495
WHOLESALE TRADE	42	1,988	61,232,785	921	27,720,136
DURABLE GOODS	423	1,384	48,085,794	681	24,640,665
NONDURABLE GOODS	424	578	12,178,974	229	2,992,495
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	968,017	11	86,976
TRANSPORTATION & WAREHOUSING	48-49	73	6,766,787	22	1,050,905
INFORMATION	51	464	37,221,369	209	11,571,974
FINANCE, INSURANCE	52	120	7,870,303	54	1,204,852
REAL ESTATE, RENTAL/LEASING	53	384	23,427,660	192	9,694,937
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	696	16,684,422	284	5,704,878
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,209	21,723,717	440	6,569,741
ARTS, ENTERTAINMENT & RECREATION	71	101	6,185,303	24	2,868,860
ACCOMMODATIONS & FOOD SERVICES	72	581	102,180,385	182	53,061,098
ACCOMMODATIONS	721	30	11,871,770	23	12,582,495
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	551	90,308,615	159	40,478,603
OTHER SERVICES	81	843	29,701,851	212	5,112,627
REPAIR & MAINTENANCE	811	596	22,057,936	163	3,121,726
PERSONAL SERVICE	812	203	7,041,931	47	1,981,911
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	601,984	D	D
PUBLIC ADMINISTRATION, OTHER	92,00	15	231,011	5	60,987
TOTAL ALL INDUSTRIES		13,472	\$931,712,427	5,020	\$375,462,411

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	2,648	\$258,072,814	1,273	\$42,986,988
MOTOR VEHICLES & PARTS	441	140	53,407,208	55	10,111,151
NEW & USED AUTO DEALERS	4411	28	43,955,995	12	6,760,883
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,498,785	9	1,150,986
AUTOMOTIVE PARTS & TIRE	4413	89	7,952,428	34	2,199,282
FURNITURE & HOME FURNISHING	442	111	6,692,892	34	838,718
ELECTRONICS & APPLIANCES	443	281	11,413,941	134	2,436,304
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	14,586,728	82	2,140,639
BUILDING MATERIALS	4441	124	14,182,761	68	1,983,270
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	403,967	14	157,369
FOOD & BEVERAGE STORES	445	120	20,155,571	52	5,832,655
GROCERY & CONVENIENCE STORES	4451	50	18,330,379	11	5,365,450
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	1,825,192	41	467,205
DRUG/HEALTH STORES	446	176	9,085,558	89	1,652,823
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	8,717,452	15	1,327,125
APPAREL & ACCESSORIES	448	176	19,309,116	96	1,248,360
CLOTHING & SHOE STORES	4481, 4482	145	17,628,436	85	926,858
JEWELRY & LUGGAGE STORES	4483	31	1,680,680	11	321,502
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	176	9,185,731	103	2,994,188
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	7,403,077	72	1,413,623
BOOK STORES & NEWS DEALERS	4512	47	1,782,654	31	1,580,565
GENERAL MERCHANDISE STORES	452	30	68,269,070	18	7,342,070
DEPARTMENT STORES	4521	8	23,178,246	6	4,389,704
GENERAL MERCHANDISE STORES	4529	22	45,090,824	12	2,952,366
E-COMMERCE & MAIL ORDER	4541	245	6,810,250	147	1,329,446
MISCELLANEOUS RETAILERS	453, 4542, 4543	979	30,439,297	448	5,733,509
AGRICULTURE, FORESTRY, FISHING	11	12	2,523,878	6	33,138
MINING	21	5	98,805	D	D
UTILITIES	22	7	1,399,576	3	42,219
CONSTRUCTION	23	1,712	79,681,767	357	18,753,560
CONSTRUCTION OF BUILDINGS	236	424	43,328,174	96	13,145,762
HEAVY CONSTRUCTION & HIGHWAYS	237	48	9,279,557	11	443,792
SPECIAL TRADE CONTRACTORS	238	1,240	27,074,036	250	5,164,006
MANUFACTURING	31-33	577	6,818,681	216	2,130,947
WHOLESALE TRADE	42	1,712	46,463,815	863	11,837,546
DURABLE GOODS	423	1,195	39,190,952	595	8,430,208
NONDURABLE GOODS	424	499	7,174,671	260	3,374,221
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	98,192	8	33,117
TRANSPORTATION & WAREHOUSING	48-49	64	2,273,243	14	90,696
INFORMATION	51	417	34,333,477	220	5,040,248
FINANCE, INSURANCE	52	114	5,561,759	62	700,268
REAL ESTATE, RENTAL/LEASING	53	296	12,457,700	133	1,981,547
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	502	9,411,697	188	1,470,681
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	871	16,366,771	269	2,515,652
ARTS, ENTERTAINMENT & RECREATION	71	69	7,279,195	21	946,981
ACCOMMODATIONS & FOOD SERVICES	72	396	78,975,546	124	16,457,997
ACCOMMODATIONS	721	24	10,121,196	26	2,723,021
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	372	68,854,350	98	13,734,976
OTHER SERVICES	81	580	18,846,681	158	3,487,993
REPAIR & MAINTENANCE	811	377	14,226,376	101	2,601,690
PERSONAL SERVICE	812	179	4,269,893	46	773,609
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	350,412	11	112,694
PUBLIC ADMINISTRATION, OTHER	92,00	9	208,413	4	3,889
TOTAL ALL INDUSTRIES		9,991	\$580,773,818	3,912	\$108,480,382

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2012

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,459</u>	<u>\$81,621,039</u>	<u>1,974</u>	<u>\$170,369,292</u>
MOTOR VEHICLES & PARTS	441	86	17,883,742	149	46,738,469
NEW & USED AUTO DEALERS	4411	22	13,587,257	58	35,735,690
RV, BOAT, MOTORCYCLE DEALERS	4412	12	827,739	24	3,984,554
AUTOMOTIVE PARTS & TIRE	4413	52	3,468,746	67	7,018,225
FURNITURE & HOME FURNISHING	442	57	3,360,943	72	5,167,909
ELECTRONICS & APPLIANCES	443	143	3,634,312	220	8,942,491
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	11,908,717	99	16,997,893
BUILDING MATERIALS	4441	60	11,282,586	75	14,723,051
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	626,131	24	2,274,842
FOOD & BEVERAGE STORES	445	41	4,775,071	87	12,971,657
GROCERY & CONVENIENCE STORES	4451	14	4,687,787	44	12,569,769
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	87,284	43	401,888
DRUG/HEALTH STORES	446	113	2,692,972	126	4,311,305
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,115,005	31	5,072,902
APPAREL & ACCESSORIES	448	113	2,891,912	132	3,196,124
CLOTHING & SHOE STORES	4481, 4482	100	2,573,266	114	2,350,193
JEWELRY & LUGGAGE STORES	4483	13	318,646	18	845,931
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	107	3,573,495	150	5,604,614
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	2,554,836	113	5,309,789
BOOK STORES & NEWS DEALERS	4512	26	1,018,659	37	294,825
GENERAL MERCHANDISE STORES	452	16	18,999,005	25	43,688,959
DEPARTMENT STORES	4521	5	6,355,314	7	8,386,632
GENERAL MERCHANDISE STORES	4529	11	12,643,691	18	35,302,327
E-COMMERCE & MAIL ORDER	4541	163	1,722,553	184	2,492,040
MISCELLANEOUS RETAILERS	453, 4542, 4543	532	9,063,312	699	15,184,929
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>19,251</u>	<u>13</u>	<u>73,256</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>44,491</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>73,031</u>	<u>4</u>	<u>17,809</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>435</u>	<u>11,571,756</u>	<u>651</u>	<u>34,796,074</u>
CONSTRUCTION OF BUILDINGS	236	99	6,619,795	173	23,202,375
HEAVY CONSTRUCTION & HIGHWAYS	237	15	343,034	18	718,178
SPECIAL TRADE CONTRACTORS	238	321	4,608,927	460	10,875,521
<u>MANUFACTURING</u>	<u>31-33</u>	<u>256</u>	<u>3,656,779</u>	<u>398</u>	<u>5,793,410</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>960</u>	<u>15,795,392</u>	<u>1,239</u>	<u>28,066,473</u>
DURABLE GOODS	423	670	12,712,169	888	21,808,106
NONDURABLE GOODS	424	277	3,054,253	332	6,147,810
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	28,970	19	110,557
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>94,084</u>	<u>32</u>	<u>634,731</u>
<u>INFORMATION</u>	<u>51</u>	<u>246</u>	<u>6,119,171</u>	<u>293</u>	<u>16,544,408</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>2,690,450</u>	<u>92</u>	<u>2,882,363</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>148</u>	<u>3,432,454</u>	<u>225</u>	<u>11,841,981</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>236</u>	<u>3,398,422</u>	<u>328</u>	<u>4,922,480</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>308</u>	<u>3,387,464</u>	<u>473</u>	<u>6,122,413</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>820,331</u>	<u>42</u>	<u>2,691,370</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>134</u>	<u>19,157,434</u>	<u>241</u>	<u>42,212,796</u>
ACCOMMODATIONS	721	18	3,154,166	30	5,984,638
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	116	16,003,268	211	36,228,158
<u>OTHER SERVICES</u>	<u>81</u>	<u>208</u>	<u>5,708,363</u>	<u>363</u>	<u>12,080,020</u>
REPAIR & MAINTENANCE	811	131	4,645,887	257	9,382,608
PERSONAL SERVICE	812	59	947,404	86	2,333,687
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	115,072	20	363,725
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>8,564</u>	<u>13</u>	<u>60,192</u>
TOTAL ALL INDUSTRIES		4,518	\$157,562,777	6,384	\$339,153,559

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1st QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$700,759,518</u>	<u>\$481,826,855</u>	<u>\$2,545,459</u>
CROP & ANIMAL PRODUCTION	111,112	176,826,497	93,907,706	586,511
FORESTRY & LOGGING	113	370,752,551	298,259,922	1,200,556
FISHING & HUNTING	114	54,774,537	21,046,070	108,924
AG & FORESTRY SUPPORT ACTIVITIES	115	98,405,933	68,613,157	649,468
<u>MINING</u>	<u>21</u>	<u>125,998,141</u>	<u>98,903,522</u>	<u>509,558</u>
SAND & GRAVEL, QUARRYING	2123	67,401,710	50,741,988	267,121
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	58,596,431	48,161,534	242,437
<u>UTILITIES</u>	<u>22</u>	<u>393,118,195</u>	<u>355,624,336</u>	<u>5,911,376</u>
HYDROELECTRIC POWER GENERATION	221111	6,024,727	5,684,012	67,230
ALTERNATIVE POWER GENERATION	221114-221117	D	D	D
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	2,790,376	2,511,071	33,900
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	51,698,333	51,569,305	822,324
NATURAL GAS DISTRIBUTION	2212	15,571,316	13,870,899	117,900
WATER & SEWER	2213	315,942,005	280,897,611	4,857,777
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,241,106,634</u>	<u>6,473,491,297</u>	<u>32,420,213</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,107,737,859	1,028,349,411	5,115,165
NONRESIDENTIAL BUILDING	2362	1,807,772,598	1,556,167,787	7,432,299
HEAVY CONSTRUCTION & HIGHWAYS	237	954,131,150	865,706,312	4,628,253
SPECIAL TRADE CONTRACTORS	238	3,371,465,027	3,023,267,787	15,244,496
ELECTRICAL	23821	761,899,884	678,447,417	3,606,174
PLUMBING & HEATING	23822	717,739,913	647,965,898	3,196,050
PAINTING	23832	101,642,423	92,646,579	455,835
MASONRY/DRYWALL	23814, 23831	202,342,849	185,913,778	899,959
ROOFING	23816	146,368,157	135,989,270	650,662
OTHER CONTRACTORS	238 not listed above	1,441,471,801	1,282,304,845	6,435,816
<u>MANUFACTURING</u>	<u>31-33</u>	<u>37,132,253,205</u>	<u>28,338,056,663</u>	<u>114,104,934</u>
FOOD PRODUCTS	311	2,724,559,466	1,500,218,186	5,465,259
MILLING OF GRAINS	3112	289,170,601	168,830,285	796,987
FRUITS & VEGETABLES	3114	303,595,751	94,394,713	445,226
DAIRY PRODUCTS	3115	32,566,792	18,914,545	92,893
MEAT PRODUCTS	3116	536,990,821	513,000,379	779,035
SEAFOOD PRODUCTS	3117	622,090,642	102,750,586	471,551
BAKERY PRODUCTS	3118	382,662,702	206,402,212	996,579
OTHER FOOD ITEMS	3111, 3113, 3119	557,482,157	395,925,466	1,882,988
BEVERAGES	312	566,279,400	406,897,223	1,971,376
TEXTILES	313,314	186,905,959	99,741,147	492,647
APPAREL	315	54,055,752	27,975,505	137,613
LEATHER & ALLIED PRODUCTS	316	11,738,003	5,869,884	28,514
LUMBER & WOOD PRODUCTS	321	1,764,244,821	1,046,522,242	4,465,125
SAWMILLS	3211	673,451,371	385,584,910	1,406,012
PLYWOOD & TRUSSES	3212	264,662,236	147,068,172	584,575
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	826,131,214	513,869,160	2,474,538
PAPER PRODUCTS	322	1,619,799,000	899,031,533	3,489,711
PULP & PAPER MILLS	3221	1,079,082,919	560,510,116	1,984,657
OTHER PAPER PRODUCTS	3222	540,716,081	338,521,417	1,505,054
COMMERCIAL PRINTING	323	167,930,567	148,614,742	749,108
PETROLEUM & COAL PRODUCTS	324	7,251,729,283	6,645,876,898	32,152,542
PETROLEUM REFINING	32411	7,130,701,904	6,583,178,732	31,849,093
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	121,027,379	62,698,166	303,449
CHEMICALS	325	1,057,526,216	699,122,075	3,264,906
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	350,626,911	240,353,543	1,171,869
PHARMACEUTICALS	3254	202,844,616	143,597,926	697,177
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	247,071,592	160,481,214	628,242
PAINT, COATING & ADHESIVES	3255	30,435,412	22,383,766	107,929
SOAP, CLEANING COMPOUND & TOILETRIES	3256	32,333,814	18,646,698	90,582
OTHER CHEMICAL PRODUCTS	3259	194,213,871	113,658,928	569,107

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1st QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	581,017,852	359,947,604	1,724,848
NONMETALLIC MINERALS	327	595,702,180	450,052,856	1,929,036
PRIMARY METALS	331	861,653,806	614,768,911	2,536,817
IRON & STEEL MILLS	3311, 3312	310,696,211	175,488,262	824,561
ALUMINUM SMELTING	3313	300,983,716	283,185,742	959,621
OTHER NONFERROUS METALS	3314	43,938,309	39,884,141	193,019
FOUNDRIES	3315	206,035,570	116,210,766	559,616
FABRICATED METAL PRODUCTS	332	1,172,025,697	821,671,404	3,756,438
MACHINERY	333	1,279,277,979	713,611,576	3,470,796
FARM & CONSTRUCTION IMPLEMENTS	3331	131,889,139	80,605,968	389,808
INDUSTRIAL MACHINERY	3332	234,971,269	116,756,514	574,906
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	912,417,571	516,249,094	2,506,082
COMPUTERS & ELECTRONICS	334	2,262,249,563	1,209,903,010	5,722,784
COMPUTER HARDWARE	3341	212,857,624	76,502,977	390,431
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	97,048,917	49,910,046	243,290
AUDIO & VIDEO EQUIPMENT	3343	40,814,817	23,156,900	119,034
SEMICONDUCTORS	3344	620,370,951	315,309,983	1,275,492
INSTRUMENTS	3345	1,267,123,850	728,858,089	3,552,595
SOFTWARE, OTHER MAGNETIC & OPTICAL ME	3346	24,033,404	16,165,015	141,942
ELECTRICAL EQUIPMENT & APPLIANCES	335	550,235,844	272,293,532	1,258,082
LIGHTING EQUIPMENT	3351	80,582,151	15,219,469	73,736
HOUSEHOLD APPLIANCES	3352	101,058,711	43,644,931	212,963
OTHER ELECTRIC EQUIPMENT	3353, 3359	368,594,982	213,429,132	971,383
TRANSPORTATION EQUIPMENT	336	13,282,935,636	11,774,629,506	38,335,425
MOTOR VEHICLES & PARTS	3361, 3362, 3363	521,888,778	316,825,817	1,538,676
AIRCRAFT, AEROSPACE & PARTS	3364	12,334,216,225	11,168,275,546	35,303,763
SHIPS & BOATS	3366	390,598,486	259,877,982	1,347,207
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	36,232,147	29,650,161	145,779
FURNITURE & RELATED PRODUCTS	337	229,173,603	158,386,470	762,440
OTHER MANUFACTURING	339	913,212,578	482,922,359	2,391,467
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	180,012,218	73,765,202	373,342
DENTAL LABORATORIES	339116	39,465,986	37,142,775	264,227
SPORTING AND ATHLETIC GOODS	33992	235,033,739	66,113,510	329,920
WHOLE OTHER MISCELLANEOUS MFG	3399 not listed above	458,700,635	305,900,872	1,423,978
WHOLESALE TRADE	42	29,678,890,128	21,332,898,455	101,785,413
DURABLE GOODS	423	13,889,324,004	10,003,475,076	51,051,888
MOTOR VEHICLES & PARTS	4231	1,911,696,942	1,766,816,783	8,679,507
FURNITURE & HOME FURNISHINGS	4232	290,155,884	212,618,629	1,053,191
LUMBER & CONSTRUCTION MATERIALS	4233	1,003,791,130	683,507,891	3,220,655
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	2,760,761,638	2,160,046,406	11,388,618
METAL & MINERAL (except Petroleum)	4235	761,329,678	501,182,094	2,406,264
ELECTRICAL EQUIPMENT	4236	1,913,543,769	1,439,689,861	8,298,812
HARDWARE, PLUMBING, HEATING EQUIPMEN	4237	656,748,558	560,874,450	2,685,268
MACHINERY & EQUIPMENT	4238	3,043,839,346	2,069,207,081	9,923,745
SPORTING & RECREATIONAL GOODS & SUPPI	423910	248,645,526	139,987,739	697,161
TOY & HOBBY GOODS & SUPPLIES	423920	550,831,477	28,013,322	157,386
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	747,980,056	441,530,820	2,541,281
NONDURABLE GOODS:	424	15,445,158,560	11,164,920,149	49,569,682
PAPER & PAPER PRODUCTS	4241	480,511,202	418,068,612	1,887,476
DRUGS & SUNDRIES	4242	1,654,445,087	1,564,508,278	4,549,830
APPAREL	4243	858,624,128	298,752,187	1,507,602
FOOD PRODUCTS	4244	6,466,621,844	4,041,642,215	18,076,678
FARM PRODUCTS	4245	240,684,902	142,206,477	744,341
CHEMICALS & PLASTICS	4246	724,950,210	647,941,530	3,126,561
PETROLEUM PRODUCTS	4247	2,111,962,700	1,900,513,011	9,275,761

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1st QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	226,613,724	213,676,137	1,034,503
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	591,202,153	446,678,662	2,196,109
FARM SUPPLIES	42491	648,213,213	480,958,518	2,400,104
TOBACCO & TOBACCO PRODUCTS	42494	241,683,364	177,135,290	855,350
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,199,646,033	832,839,232	3,915,367
ELECTRONIC MARKETS, AGENTS, BROKERS	425	344,407,564	164,503,230	1,163,843
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>25,659,610,631</u>	<u>22,448,597,905</u>	<u>112,397,900</u>
MOTOR VEHICLES & PARTS	441	4,626,256,765	4,167,751,652	21,137,357
NEW & USED AUTO DEALERS	4411	3,605,117,023	3,294,850,379	16,785,815
RV, BOAT, MOTORCYCLE DEALERS	4412	336,864,361	275,890,668	1,401,223
AUTOMOTIVE PARTS & TIRES	4413	684,275,381	597,010,605	2,950,319
FURNITURE & HOME FURNISHINGS	442	594,171,750	530,211,173	2,554,783
ELECTRONICS & APPLIANCES	443	1,264,796,357	1,078,582,207	6,275,590
HOUSEHOLD APPLIANCES	443141	85,348,815	81,084,701	394,528
ELECTRONIC STORES	443142	1,160,895,432	991,607,045	5,821,385
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,385,472,051	1,287,100,314	6,171,885
BUILDING MATERIALS	4441	1,190,993,053	1,129,263,001	5,410,528
LAWN & GARDEN SUPPLIES	4442	194,478,998	157,837,313	761,357
FOOD & BEVERAGES (OFF-PREMISES)	445	3,520,306,241	3,339,257,378	16,183,608
GROCERY & CONVENIENCE STORES	4451	3,251,334,133	3,121,847,416	15,127,969
OTHER FOOD STORES/SPECIALTY FOODS	4452	231,828,124	186,170,909	872,652
BEER, WINE AND LIQUOR STORES	4453	37,143,984	31,239,053	182,987
DRUG STORES & PERSONAL CARE STORES	446	1,453,616,142	1,269,592,717	6,200,933
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,873,790,957	2,372,228,890	11,476,429
APPAREL & ACCESSORIES	448	1,037,975,861	862,983,446	4,171,925
CLOTHING STORES	4481	825,707,431	670,718,994	3,245,515
SHOE STORES	4482	86,200,830	81,531,979	386,322
JEWELRY & LUGGAGE STORES	4483	126,067,600	110,732,473	540,088
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	652,118,734	531,465,823	2,646,147
SPORTING GOODS	45111	396,647,635	309,458,820	1,547,615
HOBBY & TOY STORES	45112	92,525,156	74,324,721	353,657
SEWING SUPPLIES	45113	39,671,850	37,157,575	178,655
MUSICAL INSTRUMENTS	45114	35,384,818	32,245,750	169,806
BOOK, PERIODICAL & MUSIC STORES	45121	87,889,275	78,278,957	396,414
DEPARTMENT STORES	4521	761,962,359	723,316,532	3,493,306
GENERAL MERCHANDISE STORES	4529	4,017,999,270	3,631,828,678	17,333,289
E-COMMERCE & MAIL ORDER	4541	841,617,149	497,806,764	2,985,568
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,629,526,995	2,156,472,331	11,767,080
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,112,489,382</u>	<u>866,116,699</u>	<u>6,080,271</u>
AIR TRANSPORTATION	481	13,054,781	11,155,369	159,241
RAILROADS	482	10,998,577	10,697,128	110,340
WATER TRANSPORTATION	483	57,933,763	24,038,986	78,653
TRUCK TRANSPORTATION	484	138,189,831	110,983,447	1,132,421
TRANSIT & GROUND PASSENGER TRANSPORT	485	33,589,379	31,099,815	457,336
PIPELINE TRANSPORTATION	486	8,458,867	4,363,161	28,345
SCENIC & SIGHTSEEING TRANSPORTATION	487	44,363,581	4,626,657	37,861
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	776,951,433	646,311,885	3,836,342
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	28,949,170	22,840,251	239,732
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>154,630,373</u>	<u>137,696,228</u>	<u>850,697</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,916,264,607</u>	<u>3,341,194,997</u>	<u>32,255,477</u>
PUBLISHING (EXCEPT INTERNET)	511	710,902,979	460,109,446	3,317,904
NEWSPAPERS	51111	130,840,594	129,151,769	572,171
BOOKS & PERIODICALS	51112, 51113	102,240,883	72,313,932	479,878
SOFTWARE	5112	431,531,717	226,997,506	1,844,635
OTHER PUBLISHERS	51114, 51119	46,289,785	31,646,239	421,220
MOTION PICTURE PRODUCTION	512	190,881,577	167,322,216	2,062,110
RADIO & TV BROADCASTING, CABLE TV	515	278,699,068	197,094,218	2,647,999

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1st QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	2,241,147,674	2,135,352,021	19,018,093
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	359,691,960	276,885,814	4,148,545
OTHER INFORMATION SERVICES	519	134,941,349	104,431,282	1,060,826
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>7,938,921,880</u>	<u>5,735,228,714</u>	<u>77,911,379</u>
BANKS & CREDIT UNIONS	522	3,744,813,631	2,603,950,425	44,301,729
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,011,976,421	843,731,333	10,578,073
INSURANCE AGENTS & BROKERS	524	1,466,973,986	730,373,968	7,119,155
REAL ESTATE AGENTS & BROKERS	531	731,669,037	690,264,490	10,978,571
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	897,711,372	790,536,299	4,487,385
LESSORS OF NONFINANCIAL INTANGIBLES	533	85,777,433	76,372,199	446,466
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>28,655,919,000</u>	<u>22,732,718,602</u>	<u>289,372,428</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>9,453,460,840</u>	<u>7,168,420,990</u>	<u>103,521,913</u>
LEGAL SERVICES	5411	925,825,064	885,942,711	15,558,030
ACCOUNTING SERVICES	5412	802,431,608	780,554,803	13,810,440
ARCHITECTURAL SERVICES	54131	265,551,512	222,256,378	3,879,294
ENGINEERING SERVICES	54133	1,371,346,992	1,201,029,074	13,561,389
OTHER RELATED SERVICES	54132, 54134-54138	132,573,179	110,327,515	1,687,398
SPECIALIZED DESIGN SERVICES	5414	185,922,145	153,128,536	1,812,534
COMPUTER SYSTEM DESIGN SERVICES	5415	2,269,864,335	1,355,776,250	18,188,021
CONSULTING SERVICES	5416	1,789,578,653	1,260,990,170	19,552,058
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	635,011,472	421,894,214	4,239,452
ADVERTISING & PUBLIC RELATIONS	5418	351,780,392	280,430,344	4,550,597
OTHER PROFESSIONAL SERVICES	5419	723,575,488	496,090,995	6,682,700
MANAGEMENT SERVICES	55	<u>70,348,542</u>	<u>54,808,188</u>	<u>774,888</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	2,934,361,303	2,484,897,921	28,568,925
EMPLOYMENT SERVICES	5613	514,481,923	466,422,430	7,010,938
TRAVEL SERVICES	5615	125,632,474	117,595,240	696,420
INVESTIGATION & SECURITY SERVICES	5616	209,229,308	181,297,765	2,493,982
BUILDING SERVICES & JANITORIAL	5617	485,741,498	465,988,963	4,589,314
OTHER	5611, 5612, 5614, 5619	1,599,276,100	1,253,593,523	13,778,271
WASTE TREATMENT/ COLLECTION	562	718,055,435	652,201,810	7,501,845
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	<u>492,088,151</u>	<u>223,542,857</u>	<u>3,397,092</u>
HEALTH SERVICES	62	<u>8,544,029,022</u>	<u>6,804,510,374</u>	<u>109,410,576</u>
AMBULATORY HEALTH CARE SERVICES	621	4,625,048,124	3,885,787,846	66,571,307
PHYSICIANS	6211	1,850,033,353	1,512,247,881	26,673,217
DENTISTS	6212	794,360,040	787,722,094	14,144,803
OTHER HEALTH PRACTITIONERS	6213	594,808,773	541,283,497	8,958,785
OUTPATIENT CARE CENTERS	6214	710,323,611	548,004,104	9,323,331
MEDICAL & DIAGNOSTIC LABORATORIES	6215	314,434,790	209,525,160	3,669,292
HOME HEALTH CARE	6216	195,170,513	184,673,474	2,137,487
OTHER AMBULATORY HEALTH CARE	6219	165,917,044	102,331,636	1,664,392
HOSPITALS	622	3,199,222,528	2,319,517,891	34,949,075
NURSING & RETIREMENT HOMES	623	505,766,061	464,151,906	6,053,203
SOCIAL SERVICES & DAY CARE	624	213,992,309	135,052,731	1,836,991
ARTS, ENTERTAINMENT, & RECREATION	71	<u>694,289,011</u>	<u>590,543,367</u>	<u>6,425,953</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	284,592,995	231,158,052	3,334,317
MUSEUMS, HISTORICAL SITES, ETC.	712	9,355,403	2,166,271	19,005
AMUSEMENT, GAMBLING, RECREATION	713	400,340,613	357,219,044	3,072,631
ACCOMMODATIONS	721	522,481,051	501,693,672	2,698,923
RESTAURANTS, FOOD SERVICES	7223, 7225	3,172,250,464	2,433,273,407	12,440,860
DRINKING PLACES	7224	216,240,958	194,116,307	1,231,166
AUTO REPAIR & SERVICES	8111	620,452,358	565,539,229	2,820,452
OTHER REPAIR SERVICES	8112, 8113, 8114	366,976,867	314,194,818	1,652,707
PERSONAL SERVICES	812	660,867,330	619,261,949	7,184,874
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	215,475,067	209,502,492	3,145,881
DEATH CARE SERVICES	8122	44,425,590	43,079,951	578,214
LAUNDRY & DRY CLEANING	8123	94,047,235	91,523,398	608,562
OTHER PERSONAL SERVICES	8129	306,919,438	275,156,108	2,852,217
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	122,500,216	72,212,172	948,100
PUBLIC ADMINISTRATION, OTHER	92,00	<u>66,686,499</u>	<u>52,642,827</u>	<u>803,253</u>
TOTAL ALL INDUSTRIES		142,711,775,761	\$112,344,120,525	\$776,171,100

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
1ST QUARTER, 2012

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$21,060,850,400</u>	<u>\$11,132,017,570</u>	<u>\$723,581,367</u>
MOTOR VEHICLES & PARTS	441	3,360,053,398	2,611,065,722	169,719,323
NEW & USED AUTO DEALERS	4411	2,685,136,556	2,057,327,591	133,726,332
RV, BOAT, MOTORCYCLE DEALERS	4412	267,076,506	192,607,494	12,519,495
AUTOMOTIVE PARTS & TIRE	4413	407,840,336	361,130,637	23,473,496
FURNITURE & HOME FURNISHING	442	454,330,962	412,436,328	26,808,375
ELECTRONICS & APPLIANCE STORES	443	921,937,358	743,088,481	48,300,778
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	962,160,269	889,778,016	57,835,585
BUILDING MATERIALS	4441	852,873,586	805,170,716	52,336,103
LAWN & GARDEN SUPPLIES & EQUIP.	4442	109,286,683	84,607,300	5,499,482
FOOD & BEVERAGE STORES	445	3,267,181,401	784,350,025	50,982,789
GROCERY & CONVENIENCE STORES	4451	3,138,044,600	734,430,231	47,737,993
OTHER FOOD & BEVERAGE STORES	4452, 4453	129,136,801	49,919,794	3,244,796
DRUG/HEALTH STORES	446	1,306,345,826	362,833,910	23,584,192
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,423,989,696	353,728,500	22,992,362
APPAREL & ACCESSORIES	448	951,048,575	779,798,854	50,686,953
CLOTHING & SHOE STORES	4481, 4482	835,169,728	679,967,612	44,197,918
JEWELRY & LUGGAGE STORES	4483	115,878,847	99,831,242	6,489,035
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	518,348,098	447,448,699	29,084,181
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	435,641,565	370,986,724	24,114,144
BOOK STORES & NEWS DEALERS	4512	82,706,533	76,461,975	4,970,037
GENERAL MERCHANDISE STORES	452	4,567,483,850	2,191,494,499	142,447,135
DEPARTMENT STORES	4521	754,041,297	629,319,398	40,905,760
GENERAL MERCHANDISE STORES	4529	3,813,442,553	1,562,175,101	101,541,375
E-COMMERCE & MAIL ORDER	4541	614,867,489	297,613,537	19,344,891
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,713,103,478	1,258,380,999	81,794,803
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43,352,998</u>	<u>26,770,558</u>	<u>1,740,094</u>
<u>MINING</u>	<u>21</u>	<u>15,025,560</u>	<u>10,698,273</u>	<u>695,385</u>
<u>UTILITIES</u>	<u>22</u>	<u>17,651,585</u>	<u>14,505,649</u>	<u>942,873</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,265,308,323</u>	<u>3,400,489,858</u>	<u>221,032,150</u>
CONSTRUCTION OF BUILDINGS	236	2,397,480,924	1,905,225,865	123,839,787
HEAVY CONSTRUCTION & HIGHWAYS	237	530,594,840	361,027,459	23,466,787
SPECIAL TRADE CONTRACTORS	238	1,337,232,559	1,134,236,534	73,725,576
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,081,139,085</u>	<u>455,032,270</u>	<u>29,577,110</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,758,761,152</u>	<u>1,932,243,029</u>	<u>125,595,867</u>
DURABLE GOODS	423	2,904,213,383	1,550,781,365	100,800,835
NONDURABLE GOODS	424	842,333,560	373,674,461	24,288,864
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12,214,209	7,787,203	506,168
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>189,601,483</u>	<u>106,200,794</u>	<u>6,903,056</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,630,809,201</u>	<u>1,207,964,641</u>	<u>78,517,701</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>252,914,683</u>	<u>164,568,746</u>	<u>10,696,981</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>679,945,162</u>	<u>555,215,115</u>	<u>36,088,995</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,215,571,216</u>	<u>485,750,233</u>	<u>31,573,791</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,042,536,514</u>	<u>606,644,026</u>	<u>39,431,917</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>305,800,641</u>	<u>285,735,878</u>	<u>18,572,867</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,929,701,037</u>	<u>2,812,593,705</u>	<u>182,818,747</u>
ACCOMMODATIONS	721	487,354,669	462,255,921	30,046,652
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,442,346,368	2,350,337,784	152,772,095
<u>OTHER SERVICES</u>	<u>81</u>	<u>996,201,392</u>	<u>840,317,425</u>	<u>54,620,689</u>
REPAIR & MAINTENANCE	811	708,169,178	579,852,997	37,690,494
PERSONAL SERVICE	812	266,731,446	241,219,949	15,679,303
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21,300,768	19,244,479	1,250,892
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92-00</u>	<u>11,490,655</u>	<u>11,282,443</u>	<u>733,361</u>
TOTAL ALL INDUSTRIES		\$40,496,661,087	\$24,048,030,213	\$1,563,122,951

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
1st QUARTER, 2012

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$225,163,291</u>	<u>\$215,002,774</u>	<u>\$10,808,960</u>
WATER SUPPLY		201,852,033	192,126,211	9,659,617
MISCELLANEOUS		23,311,258	22,876,563	1,149,343
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>141,234,696</u>	<u>76,945,408</u>	<u>2,963,162</u>
SEWERAGE SYSTEMS		78,509,890	28,708,381	1,105,799
MISCELLANEOUS		62,724,806	48,237,027	1,857,363
<u>POWER</u>	<u>3.873%</u>	<u>2,159,398,440</u>	<u>1,813,175,277</u>	<u>70,224,143</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>638,275,504</u>	<u>635,859,633</u>	<u>24,493,308</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>992,544,240</u>	<u>316,184,199</u>	<u>6,076,604</u>
LOCAL/SUBURBAN TRANSIT		108,390,934	50,185,677	965,232
TRUCKING		736,459,424	181,678,334	3,493,184
RAILROADS		26,530,988	24,864,500	478,867
MISCELLANEOUS		121,162,894	59,455,688	1,139,321
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>44,356,560</u>	<u>26,811,958</u>	<u>366,013</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>160,738,795</u>	<u>101,632,542</u>	<u>650,875</u>
LOCAL/SUBURBAN TRANSIT		71,954,366	26,779,562	171,263
TRUCKING		38,747,248	31,326,127	200,819
MISCELLANEOUS		50,037,181	43,526,853	278,793
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>167,054,593</u>	<u>51,810,485</u>	<u>996,416</u>
WATER TRANSPORT		49,825,102	25,540,156	491,873
MISCELLANEOUS		117,229,491	26,270,329	504,543
TOTAL		\$4,528,766,119	\$3,237,422,276	\$116,579,481

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**