

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 4, 2016

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for October, November, December 2016**

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**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
TABLE OF CONTENTS**

	<u>Page</u>
OVERVIEW	1
Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹).....	2
Table 2: SUMMARY OF STATE EXCISE TAX RETURN REPORTING Amounts by Tax Types and Tax Classifications	6
Table 3-A: COUNTY TAXABLE RETAIL SALES..... Previous to Current Period Comparison	8
Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)..	9
Table 4-A: CITY TAXABLE RETAIL SALES² Previous to Current Period Comparison 50 Select Cities	29
Table 4: TAXABLE RETAIL SALES² FOR CITIES BY INDUSTRY (NAICS¹) 50 Select Cities	30
Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)	55
Table 6: STATE RETAIL SALES TAX BY NAICS.....	59
Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION.....	60
APPENDIX A: FREQUENTLY ASKED QUESTIONS.....	61

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
OVERVIEW**

Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹)

Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.

Table 1 breaks down the State GBI by major and minor industry groups².

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING

Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

Table 3-A: COUNTY TAXABLE RETAIL SALES

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County².

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)

Table 3 breaks down Table 3-A County TRS by industry groups².

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

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²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
OVERVIEW**

Table 4-A: CITY TAXABLE RETAIL SALES

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities².

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS¹)

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups².

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)

The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups².

Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS¹)

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups².

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION

The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.

Table 7 breaks down the State Public Utility taxes by type of utility industry.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2016

INDUSTRY	NAICS	UNITS	4TH QUARTER, 2016
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,440</u>	<u>\$1,268,323,963</u>
CROP & ANIMAL PRODUCTION	111,112	1,940	413,751,273
FORESTRY & LOGGING	113	1,005	505,534,366
FISHING & HUNTING	114	256	140,714,264
AG & FORESTRY SUPPORT ACTIVITIES	115	1,239	208,324,060
<u>MINING</u>	<u>21</u>	<u>181</u>	<u>149,834,351</u>
SAND & GRAVEL, QUARRYING	2123	123	95,573,165
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	58	54,261,186
<u>UTILITIES</u>	<u>22</u>	<u>823</u>	<u>3,666,645,642</u>
HYDROELECTRIC POWER GENERATION	221111	19	383,069,982
ALTERNATIVE POWER GENERATION	221114-221117	21	54,753,190
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	194,971,183
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	57	1,870,074,279
NATURAL GAS DISTRIBUTION	2212	12	157,525,325
WATER & SEWER	2213	708	1,006,251,683
<u>CONSTRUCTION</u>	<u>23</u>	<u>42,971</u>	<u>14,671,081,406</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,926	2,403,825,644
NONRESIDENTIAL BUILDING	2362	1,073	3,712,018,605
HEAVY CONSTRUCTION & HIGHWAYS	237	1,230	1,631,513,083
SPECIAL TRADE CONTRACTORS	238	25,742	6,923,724,074
ELECTRICAL	23821	3,001	1,432,335,431
PLUMBING & HEATING	23822	3,070	1,258,763,630
PAINTING	23832	3,130	255,574,604
MASONRY/DRYWALL	23814, 23831	1,591	404,328,257
ROOFING	23816	945	312,659,210
OTHER CONTRACTORS	238 not listed above	14,005	3,260,062,942
<u>MANUFACTURING</u>	<u>31-33</u>	<u>15,076</u>	<u>42,676,981,020</u>
FOOD PRODUCTS	311	1,383	4,543,579,331
MILLING OF GRAINS	3112	31	213,376,038
FRUITS & VEGETABLES	3114	126	986,328,761
DAIRY PRODUCTS	3115	42	628,400,929
MEAT PRODUCTS	3116	106	572,147,925
SEAFOOD PRODUCTS	3117	62	662,374,732
BAKERY PRODUCTS	3118	592	526,354,878
OTHER FOOD ITEMS	3111, 3113, 3119	424	954,596,068
BEVERAGES	312	1,172	681,015,968
TEXTILES	313,314	744	212,376,845
APPAREL	315	470	68,704,756
LEATHER & ALLIED PRODUCTS	316	106	35,658,003
LUMBER & WOOD PRODUCTS	321	728	1,845,536,936
SAWMILLS	3211	113	753,244,936
PLYWOOD & TRUSSES	3212	55	292,965,523
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	560	799,326,477
PAPER PRODUCTS	322	123	1,664,048,174
PULP & PAPER MILLS	3221	33	1,215,739,876
OTHER PAPER PRODUCTS	3222	90	448,308,298
COMMERCIAL PRINTING	323	1,007	324,576,201
PETROLEUM & COAL PRODUCTS	324	38	4,324,054,161
PETROLEUM REFINING	32411	14	4,136,243,861
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	24	187,810,300
CHEMICALS	325	830	1,901,175,856
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	103	707,273,701
PHARMACEUTICALS	3254	390	383,089,116
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	31	341,086,935
PAINT, COATING & ADHESIVES	3255	34	29,404,006
SOAP, CLEANING COMPOUND & TOILETRIES	3256	184	220,948,933
OTHER CHEMICAL PRODUCTS	3259	88	219,373,165
PLASTICS & RUBBER PRODUCTS	326	276	767,513,631
NONMETALLIC MINERALS	327	509	706,822,504
PRIMARY METALS	331	141	508,476,502
IRON & STEEL MILLS	3311, 3312	62	210,742,284
ALUMINUM SMELTING	3313	19	102,891,869
OTHER NONFERROUS METALS	3314	17	43,335,307
FOUNDRIES	3315	43	151,507,042

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2016

INDUSTRY	NAICS	UNITS	4TH QUARTER, 2016
FABRICATED METAL PRODUCTS	332	1,659	1,507,606,027
MACHINERY	333	862	1,633,592,372
FARM & CONSTRUCTION IMPLEMENTS	3331	89	119,018,508
INDUSTRIAL MACHINERY	3332	167	359,481,355
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	606	1,155,092,509
COMPUTERS & ELECTRONICS	334	663	3,003,616,299
COMPUTER HARDWARE	3341	51	370,623,846
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	74	190,532,739
AUDIO & VIDEO EQUIPMENT	3343	39	37,436,499
SEMICONDUCTORS	3344	113	754,288,330
INSTRUMENTS	3345	294	1,627,687,895
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	92	23,046,990
ELECTRICAL EQUIPMENT & APPLIANCES	335	212	670,617,255
LIGHTING EQUIPMENT	3351	74	161,375,299
HOUSEHOLD APPLIANCES	3352	14	3,540,324
OTHER ELECTRIC EQUIPMENT	3353, 3359	124	505,701,632
TRANSPORTATION EQUIPMENT	336	603	16,557,439,781
MOTOR VEHICLES & PARTS	3361, 3362, 3363	153	314,992,222
AIRCRAFT, AEROSPACE & PARTS	3364	145	15,839,005,499
SHIPS & BOATS	3366	238	376,721,210
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	67	26,720,850
FURNITURE & RELATED PRODUCTS	337	839	389,937,356
OTHER MANUFACTURING	339	2,711	1,330,633,062
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	164	132,686,474
DENTAL LABORATORIES	339116	380	58,146,599
SPORTING AND ATHLETIC GOODS	33992	213	200,096,494
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,954	939,703,495
WHOLESALE TRADE	42	21,335	43,310,358,126
DURABLE GOODS	423	11,059	20,341,417,502
MOTOR VEHICLES & PARTS	4231	863	3,414,882,734
FURNITURE & HOME FURNISHINGS	4232	641	560,436,112
LUMBER & CONSTRUCTION MATERIALS	4233	867	1,928,222,374
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,933	3,519,684,013
METAL & MINERAL (except Petroleum)	4235	374	772,557,434
ELECTRICAL EQUIPMENT	4236	1,374	3,039,192,787
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	654	992,494,382
MACHINERY & EQUIPMENT	4238	2,317	3,527,794,214
SPORTING & RECREATIONAL GOODS & SUPPL	423910	528	337,770,893
TOY & HOBBY GOODS & SUPPLIES	423920	178	1,067,865,242
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,330	1,180,517,317
NONDURABLE GOODS:	424	9,726	22,629,318,648
PAPER & PAPER PRODUCTS	4241	400	695,893,362
DRUGS & SUNDRIES	4242	489	2,553,052,311
APPAREL	4243	675	1,187,467,148
FOOD PRODUCTS	4244	2,638	9,214,558,438
FARM PRODUCTS	4245	421	1,288,399,994
CHEMICALS & PLASTICS	4246	539	795,319,316
PETROLEUM PRODUCTS	4247	190	2,385,034,776
BEER & ALE	424810	172	228,438,454
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	746	1,325,448,771
FARM SUPPLIES	42491	334	705,639,371
TOBACCO & TOBACCO PRODUCTS	42494	84	356,982,151
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,038	1,893,084,556
ELECTRONIC MARKETS, AGENTS, BROKERS	425	550	339,621,976

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2016

INDUSTRY	NAICS	UNITS	4TH QUARTER, 2016
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>52,277</u>	<u>37,331,349,985</u>
MOTOR VEHICLES & PARTS	441	3,225	6,906,640,764
NEW & USED AUTO DEALERS	4411	1,357	5,414,066,350
RV, BOAT, MOTORCYCLE DEALERS	4412	633	529,398,053
AUTOMOTIVE PARTS & TIRES	4413	1,235	963,176,361
FURNITURE & HOME FURNISHINGS	442	1,917	947,934,810
ELECTRONICS & APPLIANCES	443	2,579	1,896,464,529
HOUSEHOLD APPLIANCES	443141	211	185,725,270
ELECTRONIC STORES	443142	2,368	1,710,739,259
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,711	2,294,182,569
BUILDING MATERIALS	4441	1,627	1,993,972,902
LAWN & GARDEN SUPPLIES	4442	1,084	300,209,667
FOOD & BEVERAGES (OFF-PREMISES)	445	4,102	4,317,743,775
GROCERY & CONVENIENCE STORES	4451	2,047	3,792,434,978
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,376	371,790,136
BEER, WINE AND LIQUOR STORES	4453	679	153,518,661
DRUG STORES & PERSONAL CARE STORES	446	3,006	2,585,656,486
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,539	2,197,960,293
APPAREL & ACCESSORIES	448	4,550	1,825,430,646
CLOTHING STORES	4481	3,359	1,481,216,382
SHOE STORES	4482	149	108,703,446
JEWELRY & LUGGAGE STORES	4483	1,042	235,510,818
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,742	1,055,023,656
SPORTING GOODS	45111	1,650	607,225,266
HOBBY & TOY STORES	45112	635	196,083,691
SEWING SUPPLIES	45113	304	51,500,083
MUSICAL INSTRUMENTS	45114	232	44,421,178
BOOK, PERIODICAL & MUSIC STORES	45121	921	155,793,438
DEPARTMENT STORES	4521	26	1,044,118,755
GENERAL MERCHANDISE STORES	4529	310	6,416,840,884
E-COMMERCE & MAIL ORDER	4541	2,422	1,855,131,264
MISCELLANEOUS RETAILERS	453, 4542, 4543	22,148	3,988,221,554
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>12,574</u>	<u>3,912,451,857</u>
AIR TRANSPORTATION	481	74	27,106,318
RAILROADS	482	15	48,555,452
WATER TRANSPORTATION	483	69	77,091,982
TRUCK TRANSPORTATION	484	6,276	1,796,611,110
TRANSIT & GROUND PASSENGER TRANSPORT	485	2,713	261,129,949
PIPELINE TRANSPORTATION	486	7	14,619,329
SCENIC & SIGHTSEEING TRANSPORTATION	487	342	48,909,837
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,534	1,420,456,319
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,544	217,971,561
WAREHOUSING & STORAGE	493	262	301,400,395
<u>INFORMATION</u>	<u>51</u>	<u>6,100</u>	<u>6,526,032,377</u>
PUBLISHING (EXCEPT INTERNET)	511	1,527	1,435,163,271
NEWSPAPERS	51111	125	122,360,257
BOOKS & PERIODICALS	51112, 51113	696	138,768,808
SOFTWARE	5112	505	1,065,286,377
OTHER PUBLISHERS	51114, 51119	201	108,747,829
MOTION PICTURE PRODUCTION	512	1,860	301,697,637
RADIO & TV BROADCASTING, CABLE TV	515	182	515,497,654
TELEPHONE & TELECOMMUNICATIONS	517	785	3,228,100,811
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,044	600,028,050
OTHER INFORMATION SERVICES	519	702	445,544,954
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>18,738</u>	<u>12,091,284,403</u>
BANKS & CREDIT UNIONS	522	1,881	4,583,165,741
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,637	1,719,760,136
INSURANCE AGENTS & BROKERS	524	4,269	2,333,705,803
REAL ESTATE AGENTS & BROKERS	531	7,415	1,641,697,586
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,368	1,643,692,905
LESSORS OF NONFINANCIAL INTANGIBLES	533	168	169,262,232

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2016

INDUSTRY	NAICS	UNITS	4TH QUARTER, 2016
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>180,308</u>	<u>44,010,934,291</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>58,704</u>	<u>16,799,114,293</u>
LEGAL SERVICES	5411	6,593	1,549,280,596
ACCOUNTING SERVICES	5412	6,537	1,925,820,018
ARCHITECTURAL SERVICES	54131	1,650	531,116,583
ENGINEERING SERVICES	54133	2,417	1,684,118,513
OTHER RELATED SERVICES	54132, 54134-54138	1,867	218,127,610
SPECIALIZED DESIGN SERVICES	5414	4,815	337,784,197
COMPUTER SYSTEM DESIGN SERVICES	5415	8,564	5,246,256,117
CONSULTING SERVICES	5416	14,252	3,028,837,201
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	801	718,537,283
ADVERTISING & PUBLIC RELATIONS	5418	1,470	411,596,711
OTHER PROFESSIONAL SERVICES	5419	9,738	1,147,639,464
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>540</u>	<u>168,219,813</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	26,648	4,858,420,933
EMPLOYMENT SERVICES	5613	1,258	930,611,258
TRAVEL SERVICES	5615	884	268,526,457
INVESTIGATION & SECURITY SERVICES	5616	1,104	369,091,528
BUILDING SERVICES & JANITORIAL	5617	16,868	992,622,718
OTHER	5611, 5612, 5614, 5619	6,534	2,297,568,972
WASTE TREATMENT/ COLLECTION	562	618	926,019,664
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>8,004</u>	<u>867,790,478</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>25,153</u>	<u>11,826,829,868</u>
AMBULATORY HEALTH CARE SERVICES	621	19,476	5,787,988,204
PHYSICIANS	6211	3,424	2,251,511,470
DENTISTS	6212	3,341	872,284,467
OTHER HEALTH PRACTITIONERS	6213	11,052	1,017,203,359
OUTPATIENT CARE CENTERS	6214	890	875,658,570
MEDICAL & DIAGNOSTIC LABORATORIES	6215	204	339,637,891
HOME HEALTH CARE	6216	340	263,747,201
OTHER AMBULATORY HEALTH CARE	6219	225	167,945,246
HOSPITALS	622	114	4,586,108,454
NURSING & RETIREMENT HOMES	623	825	774,470,088
SOCIAL SERVICES & DAY CARE	624	4,738	678,263,122
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>9,526</u>	<u>994,026,517</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,588	449,015,860
MUSEUMS, HISTORICAL SITES, ETC.	712	154	21,996,567
AMUSEMENT, GAMBLING, RECREATION	713	3,784	523,014,090
ACCOMMODATIONS	721	3,278	819,100,991
RESTAURANTS, FOOD SERVICES	7223, 7225	13,241	3,521,540,562
DRINKING PLACES	7224	1,149	239,415,748
AUTO REPAIR & SERVICES	8111	6,136	732,240,957
OTHER REPAIR SERVICES	8112, 8113, 8114	5,678	640,035,134
PERSONAL SERVICES	812	19,276	1,175,318,583
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	13,111	568,610,207
DEATH CARE SERVICES	8122	230	57,534,188
LAUNDRY & DRY CLEANING	8123	782	117,306,996
OTHER PERSONAL SERVICES	8129	5,153	431,867,192
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,996	280,210,765
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>465</u>	<u>258,303,140</u>
TOTAL ALL INDUSTRIES		355,189	210,012,330,971

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
4TH QUARTER, 2016 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	94,313	5,590	88,722	0.004840	429
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,777,528	177,347	1,600,181	0.001380	2,208
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,603,741	194,589	1,409,151	0.002750	3,875
4	Insurance Agents/Brokers; Child Care	14	943,520	155,541	787,979	0.004840	3,814
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,609,652	26,565	1,583,087	0.001380	2,185
6	Processing for Hire/Printing and Publishing	10	545,947	31,459	514,489	0.004840	2,490
7	Manufacturing	7	6,429,485	212,427	6,217,058	0.004840	30,091
8	Royalties	80	679,117	87,477	591,640	0.015000	8,875
9	Wholesaling	3	60,218,273	21,040,772	39,177,501	0.004840	189,619
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,649,986	219,639	1,430,347	0.004840	6,923
11	Public or Nonprofit Hospitals	55	3,332,669	857,681	2,474,989	0.015000	37,125
12	For Profit Hospitals, Scientific R&D	135	785,211	546,736	238,474	0.015000	3,577
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	737,624	426	737,197	0.004710	3,472
14	Service & Other Activities	4	39,985,046	9,474,959	30,510,087	0.015000	457,651
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	136,211	46,748	89,463	0.016300	1,458
16	Retailing of Interstate Transportation Equip.	19	513,361	136,554	376,807	0.004840	1,824
17	Retailing	2	61,795,860	11,241,955	50,553,904	0.004710	238,109
18	Non-Mfg Aerospace Product Development	188	95,706	5,906	89,799	0.009000	808
19	FAR Part 145 Repair Stations	189	93,909	5,288	88,620	0.002904	257
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	34,098	29,037	5,061	0.002750	14
24	Mfg. of Commercial Airplanes or Components	195	1,072,796	3,718	1,069,078	0.002904	3,105
25	Whlse of Commercial Airplanes or Components	196	4,666,811	721,959	3,944,853	0.002904	11,456
26	Retailing of Commercial Airplanes or Components	197	9,626,338	925,359	8,700,979	0.002904	25,268
27	Publication of Newspapers	126	124,491	730	123,761	0.003500	433
28	Parimutuel Wagering	193	16,776	13,694	3,082	0.001300	4
29	Processing for Hire Timber Products	300	83,176	109	83,067	0.003424	284
30	Extracting Timber, Extracting for Hire Timber	301	115,949	11,532	104,417	0.003424	358
31	Manufacturing of Timber or Wood Products	302	1,019,022	90,116	928,907	0.003424	3,181
32	Wholesaling of Timber or Wood Products	303	2,272,605	1,206,258	1,066,347	0.003424	3,651
33	Sale of Standing Timber	304	18,210	100	18,110	0.003424	62
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			202,077,430	47,470,271	154,607,159		1,042,605
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	62,097,434	23,685,415	38,412,020	0.065000	2,496,781
36	Use Tax	5	1,749,887	0	1,749,887	0.065000	113,743
TOTAL STATE SALES/USE TAX			63,847,322	23,685,415	40,161,907		2,610,524

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
4TH QUARTER, 2016 (\$000)**

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	343,521	28,341	315,181	0.050290	15,850
38	Sewer Collection	61	186,646	72,839	113,807	0.038520	4,384
39	Power	49	2,658,696	958,256	1,700,440	0.038734	65,865
40	Gas Dist., Telegraph	26	358,062	1,887	356,175	0.038520	13,720
41	Motor Transportation, Railroad, Railroad Car	8	1,852,469	1,341,957	510,512	0.019260	9,832
42	Log Hauling Over Public Highways	125	62,213	27,305	34,909	0.013696	478
43	Urban Transportation/Vessels Under 65 Feet	12	398,423	123,683	274,741	0.006420	1,764
44	Other Public Service	13	379,930	309,238	70,692	0.019260	1,362
TOTAL PUBLIC UTILITY TAXES			6,239,961	2,863,506	3,376,455		113,255
OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	3,381,916	0	3,381,916	0.003000	10,146
46	Litter Tax	36	19,489,237	0	19,489,237	0.000150	2,923
47	Tobacco Products	20	7,328	0	7,328	0.950000	6,962
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	492	\$.65 /Cigar	320
49	Little Cigar Tax	198	Cigars	0	6,858	\$.15 /Cigar	1,037
50	Moist Snuff (1.2 oz. or less)	162	Units	0	10,704	\$ 2.52 /Unit	27,039
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	112	\$ 2.10 /Unit	235
52	Spirit Sales to Licensees	251	39,283	1,040	38,243	0.137000	5,239
53	Spirit Sales to Consumers	252	183,225	63	183,163	0.205000	37,548
54	Spirits Liter Sales to Licensees	253	Liters	0	2,371	\$ 2.4408/Liter	5,787
55	Spirits Liter Sales to Consumers	254	Liters	0	9,624	\$ 3.7708/Liter	36,291
56	Refuse Collection	64	443,896	148,098	295,799	0.036000	10,649
57	Petroleum Products Tax	57	3,546,995	919,742	2,627,253	0.003000	7,882
58	Hazardous Substance	65	4,641,168	128,946	4,512,222	0.007000	31,586
59	IMR	79	39,760	0	39,760	0.060000	2,386
60	Solid Fuel Burning Device Fee	59	Devices	0	3	\$ 30.00 /Device	91
61	Syrup Tax	54	Gallons	0	1,916	\$ 1.00 /Gal	1,916
62	Tire Fee	73	Tires	0	1,451	\$.90 /Tire	1,306
63	Studded Tire	77	Studded Tires	0	90	\$ 4.50 /Tire	404
64	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	3,526	\$.95 /LINE	3,350
65	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	16,093	\$.95 /LINE	15,289
66	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	3,022	\$.95 /LINE	2,871
67	E911 Prepaid Wireless	796	Prepaid Lines	1	2,737	\$.95 /LINE	2,600
TOTAL OTHER TAXES							213,856
TOTAL STATE TAXES**							\$3,980,241

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 4, 2015 to Quarter 4, 2016
(Dollars in Thousands)

County	Quarter 4, 2015	Quarter 4, 2016	Percent Change
Adams	\$65,649	\$72,602	10.6%
Asotin	\$75,891	\$80,927	6.6%
Benton	\$933,502	\$978,902	4.9%
Chelan	\$517,373	\$543,610	5.1%
Clallam	\$275,598	\$299,574	8.7%
Clark	\$1,604,230	\$1,720,835	7.3%
Columbia	\$15,082	\$16,578	9.9%
Cowlitz	\$381,604	\$411,861	7.9%
Douglas	\$237,305	\$226,148	-4.7%
Ferry	\$12,373	\$12,664	2.4%
Franklin	\$329,199	\$362,728	10.2%
Garfield	\$6,694	\$6,305	-5.8%
Grant	\$425,267	\$451,639	6.2%
Grays Harbor	\$222,005	\$245,995	10.8%
Island	\$229,273	\$260,215	13.5%
Jefferson	\$112,499	\$119,701	6.4%
King	\$14,740,078	\$15,473,396	5.0%
Kitsap	\$1,030,044	\$1,098,697	6.7%
Kittitas	\$229,391	\$254,720	11.0%
Klickitat	\$86,142	\$69,450	-19.4%
Lewis	\$299,778	\$342,323	14.2%
Lincoln	\$27,949	\$29,207	4.5%
Mason	\$149,352	\$163,601	9.5%
Okanogan	\$151,629	\$159,075	4.9%
Pacific	\$55,674	\$54,834	-1.5%
Pend Oreille	\$33,044	\$33,664	1.9%
Pierce	\$3,644,762	\$3,967,351	8.9%
San Juan	\$101,383	\$107,988	6.5%
Skagit	\$642,953	\$704,572	9.6%
Skamania	\$27,109	\$27,406	1.1%
Snohomish	\$3,421,513	\$3,631,272	6.1%
Spokane	\$2,253,495	\$2,417,025	7.3%
Stevens	\$108,927	\$129,583	19.0%
Thurston	\$1,192,400	\$1,289,271	8.1%
Wahkiakum	\$8,087	\$7,734	-4.4%
Walla Walla	\$219,427	\$230,382	5.0%
Whatcom	\$965,858	\$1,047,387	8.4%
Whitman	\$167,625	\$210,799	25.8%
Yakima	\$932,916	\$976,314	4.7%
Total	\$35,933,079	\$38,236,336	6.4%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,521</u>	<u>\$25,211,165</u>	<u>1,639</u>	<u>\$49,595,953</u>
MOTOR VEHICLES & PARTS	441	73	3,279,546	67	3,499,972
NEW & USED AUTO DEALERS	4411	11	613,817	19	1,211,212
RV, BOAT, MOTORCYCLE DEALERS	4412	9	26,393	12	731,696
AUTOMOTIVE PARTS & TIRE	4413	53	2,639,336	36	1,557,064
FURNITURE & HOME FURNISHING	442	72	480,039	77	662,973
ELECTRONICS & APPLIANCE STORES	443	119	956,791	128	1,202,961
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	2,122,201	48	1,776,071
BUILDING MATERIALS	4441	51	1,715,970	38	1,452,385
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	406,231	10	323,686
FOOD & BEVERAGE STORES	445	32	979,933	36	2,126,656
GROCERY & CONVENIENCE STORES	4451	10	965,485	5	1,967,755
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	14,448	31	158,901
DRUG/HEALTH STORES	446	118	611,081	149	3,139,885
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	3,861,499	D	D
APPAREL & ACCESSORIES	448	152	339,552	152	468,295
CLOTHING & SHOE STORES	4481, 4482	140	334,540	137	436,897
JEWELRY & LUGGAGE STORES	4483	12	5,012	15	31,398
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	143	330,619	173	1,039,056
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	300,309	136	1,004,713
BOOK STORES & NEWS DEALERS	4512	40	30,310	37	34,343
GENERAL MERCHANDISE STORES	452	21	6,907,138	23	31,560,036
DEPARTMENT STORES	4521	4	120,050	4	82,963
GENERAL MERCHANDISE STORES	4529	17	6,787,088	19	31,477,073
E-COMMERCE & MAIL ORDER	4541	183	1,934,826	245	1,814,276
MISCELLANEOUS RETAILERS	453, 4542, 4543	514	3,407,940	540	2,297,241
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>121,857</u>	<u>7</u>	<u>24,416</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>61,616</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>298,012</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>368</u>	<u>14,793,219</u>	<u>281</u>	<u>9,499,448</u>
CONSTRUCTION OF BUILDINGS	236	71	7,423,732	71	3,667,847
HEAVY CONSTRUCTION & HIGHWAYS	237	25	2,306,700	19	1,542,610
SPECIAL TRADE CONTRACTORS	238	272	5,062,787	191	4,288,991
<u>MANUFACTURING</u>	<u>31-33</u>	<u>205</u>	<u>3,953,589</u>	<u>227</u>	<u>1,111,930</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>669</u>	<u>11,536,202</u>	<u>672</u>	<u>4,208,639</u>
DURABLE GOODS	423	464	9,667,460	454	2,885,882
NONDURABLE GOODS	424	203	1,861,471	215	1,312,376
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	10,381
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>353,558</u>	<u>13</u>	<u>249,056</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>2,693,191</u>	<u>216</u>	<u>2,925,058</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>753,559</u>	<u>41</u>	<u>383,220</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>120</u>	<u>1,842,734</u>	<u>101</u>	<u>1,207,213</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>181</u>	<u>905,483</u>	<u>196</u>	<u>924,298</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>222</u>	<u>1,320,790</u>	<u>205</u>	<u>1,541,304</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>256,613</u>	<u>31</u>	<u>519,305</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>52</u>	<u>5,014,479</u>	<u>45</u>	<u>7,427,986</u>
ACCOMMODATIONS	721	10	687,611	9	1,304,656
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	4,326,868	36	6,123,330
<u>OTHER SERVICES</u>	<u>81</u>	<u>173</u>	<u>3,470,802</u>	<u>124</u>	<u>1,223,561</u>
REPAIR & MAINTENANCE	811	122	3,022,568	68	794,861
PERSONAL SERVICE	812	39	420,624	38	287,807
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	27,610	18	140,893
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>15,616</u>	<u>4</u>	<u>21,754</u>
TOTAL ALL INDUSTRIES		3,838	\$72,602,485	3,805	\$80,926,819

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,890</u>	<u>\$514,490,320</u>	<u>3,763</u>	<u>\$194,749,512</u>
MOTOR VEHICLES & PARTS	441	224	103,384,370	157	42,763,556
NEW & USED AUTO DEALERS	4411	66	82,128,975	38	31,370,848
RV, BOAT, MOTORCYCLE DEALERS	4412	36	6,049,834	28	2,988,932
AUTOMOTIVE PARTS & TIRE	4413	122	15,205,561	91	8,403,776
FURNITURE & HOME FURNISHING	442	226	20,829,465	174	7,427,637
ELECTRONICS & APPLIANCE STORES	443	363	28,006,537	285	5,210,374
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	193	40,887,249	162	29,563,915
BUILDING MATERIALS	4441	124	36,868,523	113	28,456,111
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	4,018,726	49	1,107,804
FOOD & BEVERAGE STORES	445	166	23,009,505	146	14,058,173
GROCERY & CONVENIENCE STORES	4451	45	19,556,698	38	11,443,852
OTHER FOOD & BEVERAGE STORES	4452, 4453	121	3,452,807	108	2,614,321
DRUG/HEALTH STORES	446	389	18,963,188	304	5,660,895
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	13,486,049	33	4,926,811
APPAREL & ACCESSORIES	448	429	43,177,463	342	9,115,228
CLOTHING & SHOE STORES	4481, 4482	366	37,184,197	293	8,193,132
JEWELRY & LUGGAGE STORES	4483	63	5,993,266	49	922,096
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	472	23,800,272	355	7,774,794
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	364	21,069,278	268	7,298,327
BOOK STORES & NEWS DEALERS	4512	108	2,730,994	87	476,467
GENERAL MERCHANDISE STORES	452	55	139,670,338	37	36,142,513
DEPARTMENT STORES	4521	10	46,431,012	6	11,863,207
GENERAL MERCHANDISE STORES	4529	45	93,239,326	31	24,279,306
E-COMMERCE & MAIL ORDER	4541	516	19,093,872	429	8,266,456
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,810	40,182,012	1,339	23,839,160
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>492,493</u>	<u>41</u>	<u>521,507</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>307,006</u>	<u>6</u>	<u>84,556</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>431,257</u>	<u>12</u>	<u>218,266</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,548</u>	<u>145,399,360</u>	<u>1,195</u>	<u>148,107,966</u>
CONSTRUCTION OF BUILDINGS	236	421	84,433,460	385	68,650,660
HEAVY CONSTRUCTION & HIGHWAYS	237	55	4,339,966	44	36,734,881
SPECIAL TRADE CONTRACTORS	238	1,072	56,625,934	766	42,722,425
<u>MANUFACTURING</u>	<u>31-33</u>	<u>972</u>	<u>16,756,134</u>	<u>725</u>	<u>12,895,685</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,225</u>	<u>64,271,461</u>	<u>1,659</u>	<u>46,209,934</u>
DURABLE GOODS	423	1,529	51,066,881	1,131	39,143,598
NONDURABLE GOODS	424	681	12,965,958	516	6,992,976
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	238,622	12	73,360
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>1,218,829</u>	<u>52</u>	<u>1,400,207</u>
<u>INFORMATION</u>	<u>51</u>	<u>546</u>	<u>36,592,540</u>	<u>445</u>	<u>18,272,363</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>8,015,879</u>	<u>98</u>	<u>1,559,310</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>382</u>	<u>17,153,692</u>	<u>342</u>	<u>15,058,978</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>785</u>	<u>19,377,462</u>	<u>592</u>	<u>9,358,866</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>923</u>	<u>21,602,717</u>	<u>646</u>	<u>12,443,143</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>172</u>	<u>9,752,411</u>	<u>136</u>	<u>4,538,827</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>416</u>	<u>97,719,354</u>	<u>508</u>	<u>65,535,412</u>
ACCOMMODATIONS	721	48	12,160,059	259	27,169,162
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	368	85,559,295	249	38,366,250
<u>OTHER SERVICES</u>	<u>81</u>	<u>704</u>	<u>25,286,497</u>	<u>497</u>	<u>12,600,236</u>
REPAIR & MAINTENANCE	811	436	19,837,221	302	9,976,305
PERSONAL SERVICE	812	209	4,892,856	137	2,128,375
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	59	556,420	58	495,556
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>34,294</u>	<u>15</u>	<u>55,695</u>
TOTAL ALL INDUSTRIES		13,835	\$978,901,706	10,732	\$543,610,463

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,509</u>	<u>\$149,839,964</u>	<u>6,844</u>	<u>\$803,883,840</u>
MOTOR VEHICLES & PARTS	441	132	30,509,621	267	158,386,976
NEW & USED AUTO DEALERS	4411	21	23,212,046	71	124,548,581
RV, BOAT, MOTORCYCLE DEALERS	4412	22	1,413,468	43	7,660,858
AUTOMOTIVE PARTS & TIRE	4413	89	5,884,107	153	26,177,537
FURNITURE & HOME FURNISHING	442	145	3,935,051	302	33,130,919
ELECTRONICS & APPLIANCE STORES	443	249	4,984,573	521	31,493,865
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	17,688,245	344	84,562,371
BUILDING MATERIALS	4441	102	15,327,228	239	75,003,774
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	2,361,017	105	9,558,597
FOOD & BEVERAGE STORES	445	97	11,860,705	295	51,573,958
GROCERY & CONVENIENCE STORES	4451	25	10,973,961	92	46,084,355
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	886,744	203	5,489,603
DRUG/HEALTH STORES	446	268	6,657,267	507	37,674,437
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	5,252,902	100	22,300,949
APPAREL & ACCESSORIES	448	305	2,928,650	596	45,086,796
CLOTHING & SHOE STORES	4481, 4482	255	2,498,759	489	39,056,995
JEWELRY & LUGGAGE STORES	4483	50	429,891	107	6,029,801
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	352	4,559,064	580	22,015,308
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	261	4,017,962	436	18,901,567
BOOK STORES & NEWS DEALERS	4512	91	541,102	144	3,113,741
GENERAL MERCHANDISE STORES	452	42	40,496,180	61	207,014,213
DEPARTMENT STORES	4521	6	4,061,882	9	45,006,965
GENERAL MERCHANDISE STORES	4529	36	36,434,298	52	162,007,248
E-COMMERCE & MAIL ORDER	4541	439	7,501,301	714	39,520,324
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,301	13,466,405	2,557	71,123,724
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>299,238</u>	<u>114</u>	<u>1,190,491</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>156,403</u>	<u>5</u>	<u>650,628</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>78,102</u>	<u>14</u>	<u>2,977,155</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>850</u>	<u>52,746,309</u>	<u>3,334</u>	<u>318,128,054</u>
CONSTRUCTION OF BUILDINGS	236	283	27,588,021	996	137,441,057
HEAVY CONSTRUCTION & HIGHWAYS	237	39	3,071,633	104	24,823,962
SPECIAL TRADE CONTRACTORS	238	528	22,086,655	2,234	155,863,035
<u>MANUFACTURING</u>	<u>31-33</u>	<u>652</u>	<u>4,970,586</u>	<u>1,408</u>	<u>24,473,915</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,451</u>	<u>18,513,906</u>	<u>2,877</u>	<u>98,803,701</u>
DURABLE GOODS	423	959	14,587,799	1,919	80,730,177
NONDURABLE GOODS	424	480	3,875,458	931	17,889,302
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	50,649	27	184,222
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>721,409</u>	<u>120</u>	<u>4,476,474</u>
<u>INFORMATION</u>	<u>51</u>	<u>404</u>	<u>13,466,236</u>	<u>744</u>	<u>90,037,143</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>1,734,503</u>	<u>154</u>	<u>18,506,045</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>231</u>	<u>3,820,636</u>	<u>515</u>	<u>34,969,740</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>497</u>	<u>5,474,302</u>	<u>1,355</u>	<u>31,109,197</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>614</u>	<u>7,436,827</u>	<u>1,681</u>	<u>50,023,908</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>144</u>	<u>1,563,768</u>	<u>322</u>	<u>16,731,051</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>329</u>	<u>28,388,739</u>	<u>742</u>	<u>176,580,231</u>
ACCOMMODATIONS	721	136	5,696,305	47	18,777,535
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	193	22,692,434	695	157,802,696
<u>OTHER SERVICES</u>	<u>81</u>	<u>472</u>	<u>10,177,806</u>	<u>1,391</u>	<u>47,959,757</u>
REPAIR & MAINTENANCE	811	296	8,552,701	840	37,506,610
PERSONAL SERVICE	812	130	1,285,678	469	9,688,860
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	339,427	82	764,287
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>185,097</u>	<u>12</u>	<u>333,425</u>
TOTAL ALL INDUSTRIES		9,355	\$299,573,831	21,632	\$1,720,834,755

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	817	\$3,191,085	3,620	\$213,818,319
MOTOR VEHICLES & PARTS	441	24	183,706	160	56,902,248
NEW & USED AUTO DEALERS	4411	5	70,909	32	44,343,515
RV, BOAT, MOTORCYCLE DEALERS	4412	5	10,023	25	2,063,746
AUTOMOTIVE PARTS & TIRE	4413	14	102,774	103	10,494,987
FURNITURE & HOME FURNISHING	442	34	105,596	166	5,451,690
ELECTRONICS & APPLIANCE STORES	443	61	180,030	263	6,080,105
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	370,205	197	23,726,185
BUILDING MATERIALS	4441	23	368,902	144	19,199,828
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	1,303	53	4,526,357
FOOD & BEVERAGE STORES	445	13	491,605	111	13,676,836
GROCERY & CONVENIENCE STORES	4451	4	471,495	32	11,774,760
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	20,110	79	1,902,076
DRUG/HEALTH STORES	446	63	155,718	281	9,446,666
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	438,418	46	11,846,315
APPAREL & ACCESSORIES	448	93	48,836	285	4,861,354
CLOTHING & SHOE STORES	4481, 4482	87	48,433	257	2,819,656
JEWELRY & LUGGAGE STORES	4483	6	403	28	2,041,698
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	71,161	326	6,843,507
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	66,625	258	6,654,896
BOOK STORES & NEWS DEALERS	4512	21	4,536	68	188,611
GENERAL MERCHANDISE STORES	452	13	69,385	42	52,098,178
DEPARTMENT STORES	4521	4	27,565	9	13,746,110
GENERAL MERCHANDISE STORES	4529	9	41,820	33	38,352,068
E-COMMERCE & MAIL ORDER	4541	126	400,927	424	7,819,626
MISCELLANEOUS RETAILERS	453, 4542, 4543	276	675,498	1,319	15,065,609
AGRICULTURE, FORESTRY, FISHING	11	5	152,203	41	372,937
MINING	21	D	D	9	788,567
UTILITIES	22	D	D	11	70,499
CONSTRUCTION	23	136	5,553,624	1,318	68,204,514
CONSTRUCTION OF BUILDINGS	236	31	2,245,782	303	22,387,343
HEAVY CONSTRUCTION & HIGHWAYS	237	8	1,462,696	68	16,906,149
SPECIAL TRADE CONTRACTORS	238	97	1,845,146	947	28,911,022
MANUFACTURING	31-33	72	404,221	623	7,250,648
WHOLESALE TRADE	42	287	2,979,808	1,576	22,827,170
DURABLE GOODS	423	186	2,166,179	1,095	17,945,303
NONDURABLE GOODS	424	99	809,907	470	4,854,604
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	27,263
TRANSPORTATION & WAREHOUSING	48-49	6	71,076	65	1,204,618
INFORMATION	51	113	649,284	431	19,197,782
FINANCE, INSURANCE	52	21	25,274	107	2,560,021
REAL ESTATE, RENTAL/LEASING	53	48	775,868	292	9,192,468
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	96	240,765	490	6,003,776
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	92	729,715	677	6,672,112
ARTS, ENTERTAINMENT & RECREATION	71	6	46,725	100	2,597,491
ACCOMMODATIONS & FOOD SERVICES	72	22	961,193	231	39,426,690
ACCOMMODATIONS	721	8	438,202	48	3,884,846
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	522,991	183	35,541,844
OTHER SERVICES	81	61	761,316	489	11,508,633
REPAIR & MAINTENANCE	811	30	649,612	322	8,880,196
PERSONAL SERVICE	812	18	80,935	121	2,062,652
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	30,769	46	565,785
PUBLIC ADMINISTRATION, OTHER	92.00	3	16,679	13	164,699
TOTAL ALL INDUSTRIES		1,788	\$16,577,611	10,093	\$411,860,944

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	2,128	\$108,316,844	1,017	\$5,509,876
MOTOR VEHICLES & PARTS	441	85	26,094,032	44	949,433
NEW & USED AUTO DEALERS	4411	16	21,944,593	5	289,345
RV, BOAT, MOTORCYCLE DEALERS	4412	13	471,867	8	23,916
AUTOMOTIVE PARTS & TIRE	4413	56	3,677,572	31	636,172
FURNITURE & HOME FURNISHING	442	101	3,246,266	50	92,038
ELECTRONICS & APPLIANCE STORES	443	169	7,023,386	79	132,794
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	93	2,943,704	39	704,513
BUILDING MATERIALS	4441	71	2,649,963	29	496,999
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	293,741	10	207,514
FOOD & BEVERAGE STORES	445	64	3,828,064	15	587,477
GROCERY & CONVENIENCE STORES	4451	21	3,303,805	6	577,355
OTHER FOOD & BEVERAGE STORES	4452, 4453	43	524,259	9	10,122
DRUG/HEALTH STORES	446	174	2,611,847	75	333,183
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,299,225	12	946,594
APPAREL & ACCESSORIES	448	196	3,677,402	109	125,803
CLOTHING & SHOE STORES	4481, 4482	172	2,310,186	101	124,165
JEWELRY & LUGGAGE STORES	4483	24	1,367,216	8	1,638
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	4,930,986	106	135,576
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	156	4,891,130	87	129,122
BOOK STORES & NEWS DEALERS	4512	47	39,856	19	6,454
GENERAL MERCHANDISE STORES	452	30	38,255,568	14	84,792
DEPARTMENT STORES	4521	7	9,162,910	4	30,140
GENERAL MERCHANDISE STORES	4529	23	29,092,658	10	54,652
E-COMMERCE & MAIL ORDER	4541	262	3,103,567	157	694,605
MISCELLANEOUS RETAILERS	453, 4542, 4543	738	10,302,797	317	723,068
AGRICULTURE, FORESTRY, FISHING	11	19	92,656	12	115,278
MINING	21	D	D	D	D
UTILITIES	22	9	103,408	D	D
CONSTRUCTION	23	622	29,591,621	92	2,203,013
CONSTRUCTION OF BUILDINGS	236	163	5,531,986	19	298,043
HEAVY CONSTRUCTION & HIGHWAYS	237	35	4,945,006	8	959,086
SPECIAL TRADE CONTRACTORS	238	424	19,114,629	65	945,884
MANUFACTURING	31-33	313	7,510,432	97	244,555
WHOLESALE TRADE	42	868	17,967,362	329	1,252,391
DURABLE GOODS	423	577	16,004,423	213	938,606
NONDURABLE GOODS	424	287	1,957,845	115	313,718
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,094	D	D
TRANSPORTATION & WAREHOUSING	48-49	29	463,696	4	7,343
INFORMATION	51	259	7,068,603	135	1,129,119
FINANCE, INSURANCE	52	55	555,855	34	38,752
REAL ESTATE, RENTAL/LEASING	53	167	8,863,660	43	264,165
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	294	25,305,364	97	189,352
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	367	3,504,831	70	126,894
ARTS, ENTERTAINMENT & RECREATION	71	35	1,325,462	13	19,847
ACCOMMODATIONS & FOOD SERVICES	72	86	11,456,841	31	1,027,963
ACCOMMODATIONS	721	12	777,144	13	317,246
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	10,679,697	18	710,717
OTHER SERVICES	81	188	3,906,306	70	509,373
REPAIR & MAINTENANCE	811	113	3,030,174	40	428,001
PERSONAL SERVICE	812	51	793,723	20	60,224
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	82,409	10	21,148
PUBLIC ADMINISTRATION, OTHER	92.00	6	111,636	4	7,383
TOTAL ALL INDUSTRIES		5,447	\$226,148,078	2,052	\$12,663,930

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,918</u>	<u>\$177,859,261</u>	<u>525</u>	<u>\$1,667,069</u>
MOTOR VEHICLES & PARTS	441	151	92,537,734	12	3,862
NEW & USED AUTO DEALERS	4411	32	69,326,089	3	2,245
RV, BOAT, MOTORCYCLE DEALERS	4412	21	11,155,608	4	679
AUTOMOTIVE PARTS & TIRE	4413	98	12,056,037	5	938
FURNITURE & HOME FURNISHING	442	131	3,707,322	20	33,005
ELECTRONICS & APPLIANCE STORES	443	223	5,141,969	38	85,972
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	14,857,453	21	282,868
BUILDING MATERIALS	4441	80	12,930,188	18	194,884
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	1,927,265	3	87,984
FOOD & BEVERAGE STORES	445	87	8,150,219	14	231,472
GROCERY & CONVENIENCE STORES	4451	33	7,656,275	3	228,685
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	493,944	11	2,787
DRUG/HEALTH STORES	446	219	4,968,271	32	81,906
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	6,503,599	D	D
APPAREL & ACCESSORIES	448	293	2,457,364	49	76,063
CLOTHING & SHOE STORES	4481, 4482	259	2,270,388	49	76,063
JEWELRY & LUGGAGE STORES	4483	34	186,976	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	246	1,882,244	60	51,316
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	188	1,324,384	42	47,684
BOOK STORES & NEWS DEALERS	4512	58	557,860	18	3,632
GENERAL MERCHANDISE STORES	452	33	20,321,980	12	19,181
DEPARTMENT STORES	4521	4	564,486	4	11,337
GENERAL MERCHANDISE STORES	4529	29	19,757,494	8	7,844
E-COMMERCE & MAIL ORDER	4541	339	5,426,174	87	167,002
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,052	11,904,932	178	270,822
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>924,641</u>	<u>6</u>	<u>4,682</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>51,404</u>	<u>3</u>	<u>33,237</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>948</u>	<u>64,021,313</u>	<u>88</u>	<u>691,881</u>
CONSTRUCTION OF BUILDINGS	236	228	36,506,625	16	181,797
HEAVY CONSTRUCTION & HIGHWAYS	237	45	2,319,327	7	107,583
SPECIAL TRADE CONTRACTORS	238	675	25,195,361	65	402,501
<u>MANUFACTURING</u>	<u>31-33</u>	<u>475</u>	<u>6,222,527</u>	<u>59</u>	<u>108,208</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,372</u>	<u>37,169,647</u>	<u>170</u>	<u>2,154,131</u>
DURABLE GOODS	423	933	30,608,159	122	2,021,760
NONDURABLE GOODS	424	428	6,536,011	48	132,371
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	25,477	0	0
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>2,443,280</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>352</u>	<u>11,707,547</u>	<u>86</u>	<u>405,305</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>1,531,802</u>	<u>18</u>	<u>14,088</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>245</u>	<u>10,568,921</u>	<u>48</u>	<u>622,395</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>457</u>	<u>4,193,501</u>	<u>52</u>	<u>100,853</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>536</u>	<u>8,225,177</u>	<u>53</u>	<u>109,749</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>2,368,665</u>	<u>3</u>	<u>930</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>163</u>	<u>24,054,362</u>	<u>7</u>	<u>110,855</u>
ACCOMMODATIONS	721	20	3,520,643	3	14,386
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	20,533,719	4	96,469
<u>OTHER SERVICES</u>	<u>81</u>	<u>339</u>	<u>10,046,859</u>	<u>33</u>	<u>253,738</u>
REPAIR & MAINTENANCE	811	239	7,892,278	16	198,312
PERSONAL SERVICE	812	67	2,029,666	11	53,853
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	124,915	6	1,573
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>1,263,493</u>	<u>4</u>	<u>8,105</u>
TOTAL ALL INDUSTRIES		8,051	\$362,728,136	1,158	\$6,305,094

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,325</u>	<u>\$161,793,207</u>	<u>3,260</u>	<u>\$113,958,077</u>
MOTOR VEHICLES & PARTS	441	176	32,932,203	117	24,501,145
NEW & USED AUTO DEALERS	4411	41	20,788,308	24	18,510,591
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,847,573	16	251,319
AUTOMOTIVE PARTS & TIRE	4413	105	9,296,322	77	5,739,235
FURNITURE & HOME FURNISHING	442	142	3,913,918	143	3,098,564
ELECTRONICS & APPLIANCE STORES	443	253	7,174,791	229	2,061,512
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	24,264,633	150	15,826,253
BUILDING MATERIALS	4441	122	18,766,289	100	14,150,298
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	5,498,344	50	1,675,955
FOOD & BEVERAGE STORES	445	110	10,314,580	122	10,374,120
GROCERY & CONVENIENCE STORES	4451	42	9,902,537	49	9,474,927
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	412,043	73	899,193
DRUG/HEALTH STORES	446	265	5,341,997	244	5,794,931
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	9,912,839	37	6,942,076
APPAREL & ACCESSORIES	448	287	4,357,660	267	2,328,433
CLOTHING & SHOE STORES	4481, 4482	252	3,581,634	232	1,722,063
JEWELRY & LUGGAGE STORES	4483	35	776,026	35	606,370
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	297	3,873,399	311	2,077,464
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	224	3,675,303	234	1,848,644
BOOK STORES & NEWS DEALERS	4512	73	198,096	77	228,820
GENERAL MERCHANDISE STORES	452	36	33,711,210	37	23,399,251
DEPARTMENT STORES	4521	7	5,383,687	6	4,581,020
GENERAL MERCHANDISE STORES	4529	29	28,327,523	31	18,818,231
E-COMMERCE & MAIL ORDER	4541	369	6,877,354	394	5,639,960
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,178	19,118,623	1,209	11,914,368
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>1,427,231</u>	<u>37</u>	<u>486,592</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>273,685</u>	<u>5</u>	<u>595,608</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,239,509</u>	<u>6</u>	<u>25,530</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>959</u>	<u>100,067,931</u>	<u>817</u>	<u>39,336,963</u>
CONSTRUCTION OF BUILDINGS	236	238	48,484,804	246	22,457,331
HEAVY CONSTRUCTION & HIGHWAYS	237	54	7,527,596	43	4,125,636
SPECIAL TRADE CONTRACTORS	238	667	44,055,531	528	12,753,996
<u>MANUFACTURING</u>	<u>31-33</u>	<u>574</u>	<u>10,116,749</u>	<u>524</u>	<u>4,998,272</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,563</u>	<u>65,184,947</u>	<u>1,284</u>	<u>20,123,930</u>
DURABLE GOODS	423	1,081	55,646,245	870	15,830,818
NONDURABLE GOODS	424	473	9,505,253	408	4,286,678
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	33,449	6	6,434
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>53</u>	<u>2,307,253</u>	<u>43</u>	<u>878,202</u>
<u>INFORMATION</u>	<u>51</u>	<u>404</u>	<u>18,751,582</u>	<u>360</u>	<u>13,180,188</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>5,180,421</u>	<u>96</u>	<u>1,649,408</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>263</u>	<u>13,680,495</u>	<u>245</u>	<u>5,405,968</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>480</u>	<u>14,828,839</u>	<u>446</u>	<u>4,361,056</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>525</u>	<u>10,667,762</u>	<u>476</u>	<u>4,136,369</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>87</u>	<u>2,118,581</u>	<u>94</u>	<u>1,095,558</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>256</u>	<u>29,337,406</u>	<u>332</u>	<u>29,087,929</u>
ACCOMMODATIONS	721	62	5,395,073	131	8,599,763
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	194	23,942,333	201	20,488,166
<u>OTHER SERVICES</u>	<u>81</u>	<u>483</u>	<u>14,617,459</u>	<u>373</u>	<u>6,290,754</u>
REPAIR & MAINTENANCE	811	329	12,319,406	232	4,701,509
PERSONAL SERVICE	812	108	1,905,778	95	1,149,277
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	392,275	46	439,968
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>45,807</u>	<u>9</u>	<u>384,138</u>
TOTAL ALL INDUSTRIES		9,135	\$451,638,864	8,407	\$245,994,542

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,913</u>	<u>\$100,761,429</u>	<u>2,701</u>	<u>\$41,316,491</u>
MOTOR VEHICLES & PARTS	441	137	6,616,030	80	2,946,139
NEW & USED AUTO DEALERS	4411	19	2,946,817	13	403,188
RV, BOAT, MOTORCYCLE DEALERS	4412	31	257,878	23	451,707
AUTOMOTIVE PARTS & TIRE	4413	87	3,411,335	44	2,091,244
FURNITURE & HOME FURNISHING	442	219	4,912,590	137	1,815,517
ELECTRONICS & APPLIANCE STORES	443	264	5,914,951	179	1,700,451
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	191	17,391,208	144	6,585,310
BUILDING MATERIALS	4441	133	15,899,128	92	6,057,936
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	1,492,080	52	527,374
FOOD & BEVERAGE STORES	445	133	9,628,587	85	3,974,917
GROCERY & CONVENIENCE STORES	4451	21	8,477,901	18	3,741,963
OTHER FOOD & BEVERAGE STORES	4452, 4453	112	1,150,686	67	232,954
DRUG/HEALTH STORES	446	261	6,051,722	213	3,065,198
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	4,111,259	12	1,838,569
APPAREL & ACCESSORIES	448	351	3,786,958	248	1,899,114
CLOTHING & SHOE STORES	4481, 4482	304	3,068,138	210	1,706,324
JEWELRY & LUGGAGE STORES	4483	47	718,820	38	192,790
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	369	2,419,212	261	1,219,603
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	282	2,153,027	194	982,083
BOOK STORES & NEWS DEALERS	4512	87	266,185	67	237,520
GENERAL MERCHANDISE STORES	452	35	14,414,174	33	4,458,292
DEPARTMENT STORES	4521	5	734,279	4	286,702
GENERAL MERCHANDISE STORES	4529	30	13,679,895	29	4,171,590
E-COMMERCE & MAIL ORDER	4541	469	10,495,173	360	4,158,473
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,465	15,019,565	949	7,654,908
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>52</u>	<u>406,347</u>	<u>40</u>	<u>315,411</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>54,971</u>	<u>5</u>	<u>193,770</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>333,940</u>	<u>3</u>	<u>6,872</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,456</u>	<u>63,702,015</u>	<u>721</u>	<u>30,336,846</u>
CONSTRUCTION OF BUILDINGS	236	411	36,961,813	201	15,461,088
HEAVY CONSTRUCTION & HIGHWAYS	237	54	4,673,547	37	4,494,791
SPECIAL TRADE CONTRACTORS	238	991	22,066,655	483	10,380,967
<u>MANUFACTURING</u>	<u>31-33</u>	<u>694</u>	<u>6,467,599</u>	<u>472</u>	<u>3,467,680</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,412</u>	<u>15,766,262</u>	<u>1,042</u>	<u>7,952,262</u>
DURABLE GOODS	423	903	7,867,489	662	5,167,280
NONDURABLE GOODS	424	501	7,887,467	375	2,781,763
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	11,306	5	3,219
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>559,870</u>	<u>30</u>	<u>513,000</u>
<u>INFORMATION</u>	<u>51</u>	<u>387</u>	<u>14,186,369</u>	<u>319</u>	<u>5,810,458</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>1,966,396</u>	<u>66</u>	<u>994,830</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>255</u>	<u>4,414,594</u>	<u>174</u>	<u>2,652,494</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>573</u>	<u>6,274,751</u>	<u>333</u>	<u>2,776,910</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>778</u>	<u>10,713,686</u>	<u>424</u>	<u>3,600,458</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>169</u>	<u>2,586,437</u>	<u>107</u>	<u>1,000,802</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>294</u>	<u>24,835,240</u>	<u>188</u>	<u>13,045,672</u>
ACCOMMODATIONS	721	129	4,161,740	79	4,705,494
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	20,673,500	109	8,340,178
<u>OTHER SERVICES</u>	<u>81</u>	<u>422</u>	<u>7,126,779</u>	<u>257</u>	<u>4,936,722</u>
REPAIR & MAINTENANCE	811	257	4,955,054	173	4,407,647
PERSONAL SERVICE	812	115	1,569,064	59	460,571
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	602,661	25	68,504
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>58,589</u>	<u>11</u>	<u>780,729</u>
TOTAL ALL INDUSTRIES		10,547	\$260,215,274	6,893	\$119,701,407

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>18,538</u>	<u>\$5,917,236,804</u>	<u>6,268</u>	<u>586,016,657</u>
MOTOR VEHICLES & PARTS	441	871	1,270,263,163	220	136,408,424
NEW & USED AUTO DEALERS	4411	333	1,086,381,186	51	112,512,099
RV, BOAT, MOTORCYCLE DEALERS	4412	168	76,833,192	47	8,083,257
AUTOMOTIVE PARTS & TIRE	4413	370	107,048,785	122	15,813,068
FURNITURE & HOME FURNISHING	442	840	290,456,921	318	20,231,057
ELECTRONICS & APPLIANCE STORES	443	1,238	479,574,572	410	25,187,691
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	867	411,192,617	313	66,260,193
BUILDING MATERIALS	4441	585	380,593,420	204	58,019,932
LAWN & GARDEN SUPPLIES & EQUIP.	4442	282	30,599,197	109	8,240,261
FOOD & BEVERAGE STORES	445	1,347	329,646,580	262	38,019,451
GROCERY & CONVENIENCE STORES	4451	670	283,768,286	71	34,508,627
OTHER FOOD & BEVERAGE STORES	4452, 4453	677	45,878,294	191	3,510,824
DRUG/HEALTH STORES	446	1,114	276,306,507	431	22,722,728
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	344	93,627,505	57	11,458,382
APPAREL & ACCESSORIES	448	1,814	618,940,485	539	31,258,687
CLOTHING & SHOE STORES	4481, 4482	1,356	548,425,953	456	26,124,886
JEWELRY & LUGGAGE STORES	4483	458	70,514,532	83	5,133,801
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,438	269,048,557	570	28,875,112
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,060	233,487,036	433	25,082,852
BOOK STORES & NEWS DEALERS	4512	378	35,561,521	137	3,792,260
GENERAL MERCHANDISE STORES	452	139	903,163,014	55	126,107,626
DEPARTMENT STORES	4521	12	298,504,793	8	31,359,380
GENERAL MERCHANDISE STORES	4529	127	604,658,221	47	94,748,246
E-COMMERCE & MAIL ORDER	4541	1,275	366,269,375	646	30,487,697
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,251	608,747,508	2,447	48,999,609
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>252</u>	<u>5,311,136</u>	<u>77</u>	<u>1,373,630</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>1,905,965</u>	<u>6</u>	<u>308,462</u>
<u>UTILITIES</u>	<u>22</u>	<u>47</u>	<u>4,382,841</u>	<u>14</u>	<u>125,596</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>14,301</u>	<u>3,436,080,448</u>	<u>2,747</u>	<u>176,547,812</u>
CONSTRUCTION OF BUILDINGS	236	5,618	2,297,941,039	863	82,903,422
HEAVY CONSTRUCTION & HIGHWAYS	237	337	199,906,163	90	23,687,009
SPECIAL TRADE CONTRACTORS	238	8,346	938,233,246	1,794	69,957,381
<u>MANUFACTURING</u>	<u>31-33</u>	<u>4,549</u>	<u>283,068,415</u>	<u>1,343</u>	<u>15,379,137</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,871</u>	<u>957,063,286</u>	<u>2,368</u>	<u>49,252,328</u>
DURABLE GOODS	423	3,820	795,784,216	1,532	36,520,644
NONDURABLE GOODS	424	1,985	156,411,570	817	12,701,522
ELECTRONIC MARKETS, AGENTS & BROKERS	425	66	4,867,500	19	30,162
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>559</u>	<u>69,311,042</u>	<u>78</u>	<u>1,649,792</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,677</u>	<u>711,789,541</u>	<u>638</u>	<u>52,935,462</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>289</u>	<u>134,954,392</u>	<u>130</u>	<u>8,175,438</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,569</u>	<u>421,646,070</u>	<u>433</u>	<u>18,761,611</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>6,006</u>	<u>558,430,662</u>	<u>1,102</u>	<u>17,505,069</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>7,264</u>	<u>505,281,071</u>	<u>1,425</u>	<u>27,914,052</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>2,102</u>	<u>170,375,218</u>	<u>284</u>	<u>8,422,762</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,771</u>	<u>1,874,384,610</u>	<u>611</u>	<u>99,997,081</u>
ACCOMMODATIONS	721	486	414,556,794	105	7,566,504
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,285	1,459,827,816	506	92,430,577
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,962</u>	<u>419,045,451</u>	<u>997</u>	<u>33,766,949</u>
REPAIR & MAINTENANCE	811	3,062	247,693,222	614	26,365,460
PERSONAL SERVICE	812	2,518	161,314,463	301	6,900,369
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	382	10,037,766	82	501,120
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>63</u>	<u>3,129,409</u>	<u>18</u>	<u>564,832</u>
TOTAL ALL INDUSTRIES		74,842	\$15,473,396,361	18,539	1,098,696,670

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,936</u>	<u>\$88,991,692</u>	<u>1,877</u>	<u>\$18,815,747</u>
MOTOR VEHICLES & PARTS	441	119	21,619,550	68	2,098,350
NEW & USED AUTO DEALERS	4411	21	11,301,827	7	92,275
RV, BOAT, MOTORCYCLE DEALERS	4412	26	5,115,367	6	7,473
AUTOMOTIVE PARTS & TIRE	4413	72	5,202,356	55	1,998,602
FURNITURE & HOME FURNISHING	442	149	3,301,610	94	490,061
ELECTRONICS & APPLIANCE STORES	443	207	2,789,559	139	740,390
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	138	10,905,616	94	2,207,816
BUILDING MATERIALS	4441	97	7,106,018	63	1,711,148
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	3,799,598	31	496,668
FOOD & BEVERAGE STORES	445	87	7,069,687	46	2,270,158
GROCERY & CONVENIENCE STORES	4451	21	6,298,383	10	2,111,753
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	771,304	36	158,405
DRUG/HEALTH STORES	446	233	3,076,041	142	1,632,414
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	5,459,706	13	2,132,222
APPAREL & ACCESSORIES	448	273	2,397,607	172	395,934
CLOTHING & SHOE STORES	4481, 4482	239	1,872,346	153	388,953
JEWELRY & LUGGAGE STORES	4483	34	525,261	19	6,981
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	282	2,733,502	189	618,195
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	213	2,565,810	143	551,862
BOOK STORES & NEWS DEALERS	4512	69	167,692	46	66,333
GENERAL MERCHANDISE STORES	452	35	16,384,417	23	231,575
DEPARTMENT STORES	4521	4	209,620	4	96,256
GENERAL MERCHANDISE STORES	4529	31	16,174,797	19	135,319
E-COMMERCE & MAIL ORDER	4541	332	4,938,659	273	1,997,421
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,054	8,315,738	624	4,001,211
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>45</u>	<u>1,476,998</u>	<u>44</u>	<u>490,801</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>193,342</u>	<u>3</u>	<u>64,435</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>234,088</u>	<u>6</u>	<u>7,573</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>930</u>	<u>72,892,176</u>	<u>457</u>	<u>19,613,840</u>
CONSTRUCTION OF BUILDINGS	236	245	35,021,506	119	7,152,271
HEAVY CONSTRUCTION & HIGHWAYS	237	46	17,592,217	30	3,372,400
SPECIAL TRADE CONTRACTORS	238	639	20,278,453	308	9,089,169
<u>MANUFACTURING</u>	<u>31-33</u>	<u>478</u>	<u>4,682,875</u>	<u>258</u>	<u>3,172,361</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,212</u>	<u>15,972,933</u>	<u>778</u>	<u>7,501,823</u>
DURABLE GOODS	423	805	10,288,218	536	5,276,200
NONDURABLE GOODS	424	397	5,666,247	239	2,224,128
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	18,468	3	1,495
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>1,023,032</u>	<u>25</u>	<u>906,002</u>
<u>INFORMATION</u>	<u>51</u>	<u>332</u>	<u>7,679,397</u>	<u>244</u>	<u>3,548,184</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>1,590,226</u>	<u>47</u>	<u>798,776</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>228</u>	<u>4,733,924</u>	<u>117</u>	<u>2,904,160</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>406</u>	<u>4,204,425</u>	<u>219</u>	<u>3,722,635</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>426</u>	<u>5,696,373</u>	<u>226</u>	<u>1,045,890</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>102</u>	<u>5,153,014</u>	<u>44</u>	<u>335,973</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>203</u>	<u>34,562,866</u>	<u>82</u>	<u>3,624,781</u>
ACCOMMODATIONS	721	57	13,079,921	23	999,444
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	21,482,945	59	2,625,337
<u>OTHER SERVICES</u>	<u>81</u>	<u>286</u>	<u>5,605,581</u>	<u>137</u>	<u>2,844,647</u>
REPAIR & MAINTENANCE	811	182	4,405,247	80	2,360,606
PERSONAL SERVICE	812	68	1,012,572	35	353,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	187,762	22	130,094
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>27,342</u>	<u>9</u>	<u>52,473</u>
TOTAL ALL INDUSTRIES		7,713	\$254,720,284	4,573	\$69,450,101

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,533</u>	<u>\$166,042,068</u>	<u>1,363</u>	<u>\$9,040,796</u>
MOTOR VEHICLES & PARTS	441	163	44,040,028	62	2,115,246
NEW & USED AUTO DEALERS	4411	41	32,552,435	13	1,163,343
RV, BOAT, MOTORCYCLE DEALERS	4412	24	3,612,032	9	48,609
AUTOMOTIVE PARTS & TIRE	4413	98	7,875,561	40	903,294
FURNITURE & HOME FURNISHING	442	160	3,441,330	69	323,643
ELECTRONICS & APPLIANCE STORES	443	246	4,450,630	88	441,015
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	189	20,110,955	67	1,203,436
BUILDING MATERIALS	4441	141	15,369,665	51	418,778
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	4,741,290	16	784,658
FOOD & BEVERAGE STORES	445	107	10,970,874	31	1,227,824
GROCERY & CONVENIENCE STORES	4451	41	10,348,375	9	1,215,047
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	622,499	22	12,777
DRUG/HEALTH STORES	446	262	5,637,697	108	383,305
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	9,302,088	10	305,622
APPAREL & ACCESSORIES	448	275	11,497,273	137	210,003
CLOTHING & SHOE STORES	4481, 4482	240	9,975,752	129	206,293
JEWELRY & LUGGAGE STORES	4483	35	1,521,521	8	3,710
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	327	6,905,489	135	268,699
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	253	6,786,844	96	251,627
BOOK STORES & NEWS DEALERS	4512	74	118,645	39	17,072
GENERAL MERCHANDISE STORES	452	41	29,321,843	16	177,290
DEPARTMENT STORES	4521	5	4,833,751	4	85,633
GENERAL MERCHANDISE STORES	4529	36	24,488,092	12	91,657
E-COMMERCE & MAIL ORDER	4541	411	6,363,721	181	966,158
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,303	14,000,140	459	1,418,555
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>69</u>	<u>539,349</u>	<u>13</u>	<u>219,216</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>1,475,419</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>490,071</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,040</u>	<u>55,694,621</u>	<u>298</u>	<u>8,079,767</u>
CONSTRUCTION OF BUILDINGS	236	272	21,919,520	76	2,116,289
HEAVY CONSTRUCTION & HIGHWAYS	237	64	14,068,375	22	2,373,023
SPECIAL TRADE CONTRACTORS	238	704	19,706,726	200	3,590,455
<u>MANUFACTURING</u>	<u>31-33</u>	<u>567</u>	<u>9,366,480</u>	<u>151</u>	<u>405,548</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,525</u>	<u>20,928,483</u>	<u>497</u>	<u>3,579,774</u>
DURABLE GOODS	423	1,052	15,034,578	331	2,306,819
NONDURABLE GOODS	424	459	5,433,893	164	1,268,861
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	460,012	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>2,750,794</u>	<u>14</u>	<u>349,964</u>
<u>INFORMATION</u>	<u>51</u>	<u>396</u>	<u>15,266,738</u>	<u>166</u>	<u>1,908,943</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>91</u>	<u>1,034,662</u>	<u>37</u>	<u>194,943</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>251</u>	<u>5,993,914</u>	<u>86</u>	<u>994,656</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>453</u>	<u>4,808,250</u>	<u>141</u>	<u>442,131</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>531</u>	<u>14,626,855</u>	<u>178</u>	<u>519,320</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>99</u>	<u>4,204,688</u>	<u>21</u>	<u>108,657</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>275</u>	<u>29,540,701</u>	<u>43</u>	<u>1,025,435</u>
ACCOMMODATIONS	721	75	3,414,163	13	130,440
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	200	26,126,538	30	894,995
<u>OTHER SERVICES</u>	<u>81</u>	<u>475</u>	<u>9,539,699</u>	<u>114</u>	<u>2,271,109</u>
REPAIR & MAINTENANCE	811	326	8,002,320	73	2,116,383
PERSONAL SERVICE	812	107	1,390,160	27	152,994
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	147,219	14	1,732
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>19,993</u>	<u>6</u>	<u>10,805</u>
TOTAL ALL INDUSTRIES		9,388	\$342,322,785	3,132	\$29,207,252

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,881</u>	<u>\$69,809,583</u>	<u>2,583</u>	<u>\$79,269,427</u>
MOTOR VEHICLES & PARTS	441	106	9,008,009	117	15,459,345
NEW & USED AUTO DEALERS	4411	16	3,923,882	18	9,740,192
RV, BOAT, MOTORCYCLE DEALERS	4412	21	774,771	23	1,021,267
AUTOMOTIVE PARTS & TIRE	4413	69	4,309,356	76	4,697,886
FURNITURE & HOME FURNISHING	442	157	2,039,177	121	1,616,073
ELECTRONICS & APPLIANCE STORES	443	193	2,179,672	179	2,457,030
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	7,631,173	127	13,690,676
BUILDING MATERIALS	4441	118	6,004,367	83	10,933,981
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	1,626,806	44	2,756,695
FOOD & BEVERAGE STORES	445	80	7,651,860	77	6,105,135
GROCERY & CONVENIENCE STORES	4451	24	7,273,226	32	5,770,314
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	378,634	45	334,821
DRUG/HEALTH STORES	446	229	2,833,370	198	2,228,241
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	3,980,300	35	3,633,251
APPAREL & ACCESSORIES	448	237	1,401,556	232	1,924,751
CLOTHING & SHOE STORES	4481, 4482	207	1,262,593	205	1,885,294
JEWELRY & LUGGAGE STORES	4483	30	138,963	27	39,457
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	1,002,273	255	2,728,266
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	196	923,930	199	2,542,288
BOOK STORES & NEWS DEALERS	4512	69	78,343	56	185,978
GENERAL MERCHANDISE STORES	452	31	19,706,555	27	16,147,374
DEPARTMENT STORES	4521	4	400,662	5	1,322,089
GENERAL MERCHANDISE STORES	4529	27	19,305,893	22	14,825,285
E-COMMERCE & MAIL ORDER	4541	375	5,003,311	344	3,681,661
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,019	7,372,327	871	9,597,624
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>40</u>	<u>278,329</u>	<u>45</u>	<u>424,919</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>366,436</u>	<u>3</u>	<u>30,777</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>31,440</u>	<u>10</u>	<u>294,026</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,084</u>	<u>39,446,324</u>	<u>566</u>	<u>27,797,599</u>
CONSTRUCTION OF BUILDINGS	236	292	21,890,961	172	11,772,074
HEAVY CONSTRUCTION & HIGHWAYS	237	49	3,089,540	42	4,915,418
SPECIAL TRADE CONTRACTORS	238	743	14,465,823	352	11,110,107
<u>MANUFACTURING</u>	<u>31-33</u>	<u>456</u>	<u>2,641,261</u>	<u>377</u>	<u>2,742,616</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,138</u>	<u>9,861,842</u>	<u>1,081</u>	<u>10,064,950</u>
DURABLE GOODS	423	767	7,992,307	734	7,462,391
NONDURABLE GOODS	424	366	1,868,196	338	2,568,144
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,339	9	34,415
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>191,656</u>	<u>31</u>	<u>981,669</u>
<u>INFORMATION</u>	<u>51</u>	<u>344</u>	<u>10,195,769</u>	<u>310</u>	<u>6,535,375</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>1,523,268</u>	<u>66</u>	<u>1,296,740</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>230</u>	<u>4,284,204</u>	<u>163</u>	<u>2,960,904</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>372</u>	<u>2,556,005</u>	<u>328</u>	<u>2,293,101</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>500</u>	<u>3,355,796</u>	<u>336</u>	<u>2,988,898</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>77</u>	<u>727,182</u>	<u>85</u>	<u>1,713,502</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>174</u>	<u>11,930,642</u>	<u>202</u>	<u>13,504,116</u>
ACCOMMODATIONS	721	56	1,038,021	87	4,692,456
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	10,892,621	115	8,811,660
<u>OTHER SERVICES</u>	<u>81</u>	<u>310</u>	<u>5,265,697</u>	<u>294</u>	<u>6,111,187</u>
REPAIR & MAINTENANCE	811	214	4,300,386	188	5,081,462
PERSONAL SERVICE	812	61	734,585	70	746,121
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	230,726	36	283,604
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>1,135,783</u>	<u>8</u>	<u>65,088</u>
TOTAL ALL INDUSTRIES		7,714	\$163,601,217	6,488	\$159,074,894

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,847</u>	<u>\$18,878,105</u>	<u>1,430</u>	<u>\$8,796,410</u>
MOTOR VEHICLES & PARTS	441	61	1,061,264	50	1,109,322
NEW & USED AUTO DEALERS	4411	7	166,296	9	471,088
RV, BOAT, MOTORCYCLE DEALERS	4412	12	35,365	12	74,975
AUTOMOTIVE PARTS & TIRE	4413	42	859,603	29	563,259
FURNITURE & HOME FURNISHING	442	95	575,508	68	245,049
ELECTRONICS & APPLIANCE STORES	443	116	537,395	109	465,447
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	89	3,681,387	68	602,833
BUILDING MATERIALS	4441	66	3,537,030	54	526,662
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	144,357	14	76,171
FOOD & BEVERAGE STORES	445	46	2,738,073	32	1,828,885
GROCERY & CONVENIENCE STORES	4451	16	2,692,612	5	1,774,574
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	45,461	27	54,311
DRUG/HEALTH STORES	446	148	1,292,495	110	257,187
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,701,433	11	789,634
APPAREL & ACCESSORIES	448	171	467,460	129	234,223
CLOTHING & SHOE STORES	4481, 4482	155	450,707	121	230,468
JEWELRY & LUGGAGE STORES	4483	16	16,753	8	3,755
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	509,685	154	264,771
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	130	438,987	117	240,907
BOOK STORES & NEWS DEALERS	4512	39	70,698	37	23,864
GENERAL MERCHANDISE STORES	452	21	1,211,318	18	495,891
DEPARTMENT STORES	4521	4	155,976	4	72,213
GENERAL MERCHANDISE STORES	4529	17	1,055,342	14	423,678
E-COMMERCE & MAIL ORDER	4541	261	1,906,232	210	1,098,956
MISCELLANEOUS RETAILERS	453, 4542, 4543	656	3,195,855	471	1,404,212
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>209,650</u>	<u>11</u>	<u>99,430</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>599,923</u>	<u>7</u>	<u>1,367,346</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>6,124</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>365</u>	<u>10,134,364</u>	<u>295</u>	<u>9,860,815</u>
CONSTRUCTION OF BUILDINGS	236	98	4,372,565	87	6,098,986
HEAVY CONSTRUCTION & HIGHWAYS	237	25	851,415	13	1,045,340
SPECIAL TRADE CONTRACTORS	238	242	4,910,384	195	2,716,489
<u>MANUFACTURING</u>	<u>31-33</u>	<u>224</u>	<u>981,188</u>	<u>159</u>	<u>1,320,489</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>720</u>	<u>4,488,465</u>	<u>518</u>	<u>4,854,876</u>
DURABLE GOODS	423	481	3,533,179	363	3,678,194
NONDURABLE GOODS	424	236	948,531	154	1,173,949
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	6,755	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>82,739</u>	<u>8</u>	<u>150,330</u>
<u>INFORMATION</u>	<u>51</u>	<u>227</u>	<u>3,805,110</u>	<u>184</u>	<u>1,772,395</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>681,164</u>	<u>36</u>	<u>341,128</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>1,144,924</u>	<u>94</u>	<u>861,190</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>205</u>	<u>1,287,211</u>	<u>144</u>	<u>401,294</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>235</u>	<u>1,327,383</u>	<u>169</u>	<u>894,086</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>600,933</u>	<u>14</u>	<u>36,937</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>169</u>	<u>8,639,591</u>	<u>47</u>	<u>2,022,960</u>
ACCOMMODATIONS	721	90	3,468,323	21	302,777
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	5,171,268	26	1,720,183
<u>OTHER SERVICES</u>	<u>81</u>	<u>153</u>	<u>1,959,229</u>	<u>103</u>	<u>867,544</u>
REPAIR & MAINTENANCE	811	92	1,435,347	63	693,741
PERSONAL SERVICE	812	36	237,525	27	142,122
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	286,357	13	31,681
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>7,829</u>	<u>5</u>	<u>12,867</u>
TOTAL ALL INDUSTRIES		4,410	\$54,833,932	3,226	\$33,664,238

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,672</u>	<u>\$2,028,616,044</u>	<u>2,236</u>	<u>\$28,388,451</u>
MOTOR VEHICLES & PARTS	441	588	636,040,640	64	3,451,493
NEW & USED AUTO DEALERS	4411	201	539,319,974	11	371,325
RV, BOAT, MOTORCYCLE DEALERS	4412	105	37,919,093	20	2,584,710
AUTOMOTIVE PARTS & TIRE	4413	282	58,801,573	33	495,458
FURNITURE & HOME FURNISHING	442	481	69,188,547	112	1,071,436
ELECTRONICS & APPLIANCE STORES	443	692	95,114,166	153	1,351,396
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	506	162,550,149	119	4,968,051
BUILDING MATERIALS	4441	352	144,752,300	82	4,646,922
LAWN & GARDEN SUPPLIES & EQUIP.	4442	154	17,797,849	37	321,129
FOOD & BEVERAGE STORES	445	513	101,745,797	84	5,467,929
GROCERY & CONVENIENCE STORES	4451	228	93,662,827	15	4,913,876
OTHER FOOD & BEVERAGE STORES	4452, 4453	285	8,082,970	69	554,053
DRUG/HEALTH STORES	446	656	82,120,859	171	1,101,093
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	180	45,286,692	6	610,364
APPAREL & ACCESSORIES	448	892	120,971,778	213	1,097,816
CLOTHING & SHOE STORES	4481, 4482	735	102,689,604	190	995,437
JEWELRY & LUGGAGE STORES	4483	157	18,282,174	23	102,379
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	912	81,902,102	210	1,061,119
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	702	74,953,342	154	574,586
BOOK STORES & NEWS DEALERS	4512	210	6,948,760	56	486,533
GENERAL MERCHANDISE STORES	452	84	396,614,636	26	422,029
DEPARTMENT STORES	4521	9	121,168,001	4	97,670
GENERAL MERCHANDISE STORES	4529	75	275,446,635	22	324,359
E-COMMERCE & MAIL ORDER	4541	878	82,982,436	307	3,237,989
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,290	154,098,242	771	4,547,736
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>131</u>	<u>1,327,527</u>	<u>28</u>	<u>178,990</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>1,194,312</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>36</u>	<u>1,175,958</u>	<u>6</u>	<u>221,083</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,159</u>	<u>658,019,030</u>	<u>546</u>	<u>39,720,392</u>
CONSTRUCTION OF BUILDINGS	236	2,019	334,033,037	201	26,116,196
HEAVY CONSTRUCTION & HIGHWAYS	237	197	104,299,384	27	3,111,900
SPECIAL TRADE CONTRACTORS	238	3,943	219,686,609	318	10,492,296
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,232</u>	<u>58,598,281</u>	<u>362</u>	<u>2,539,333</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,788</u>	<u>213,876,765</u>	<u>813</u>	<u>5,664,681</u>
DURABLE GOODS	423	2,521	176,278,384	499	3,168,880
NONDURABLE GOODS	424	1,229	36,580,272	309	2,494,842
ELECTRONIC MARKETS, AGENTS & BROKERS	425	38	1,018,109	5	959
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>188</u>	<u>17,245,010</u>	<u>46</u>	<u>599,527</u>
<u>INFORMATION</u>	<u>51</u>	<u>882</u>	<u>184,467,542</u>	<u>256</u>	<u>4,357,053</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>205</u>	<u>33,594,691</u>	<u>46</u>	<u>458,758</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>805</u>	<u>99,613,683</u>	<u>144</u>	<u>2,668,722</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,142</u>	<u>63,926,923</u>	<u>309</u>	<u>1,994,875</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,848</u>	<u>85,525,565</u>	<u>354</u>	<u>5,702,113</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>586</u>	<u>30,713,750</u>	<u>113</u>	<u>1,190,325</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,651</u>	<u>366,294,690</u>	<u>229</u>	<u>12,057,743</u>
ACCOMMODATIONS	721	167	32,905,096	156	7,198,239
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,484	333,389,594	73	4,859,504
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,562</u>	<u>121,365,211</u>	<u>198</u>	<u>2,182,869</u>
REPAIR & MAINTENANCE	811	1,564	94,831,744	115	1,635,094
PERSONAL SERVICE	812	845	24,357,982	59	470,915
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	153	2,175,485	24	76,860
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>52</u>	<u>1,796,473</u>	<u>9</u>	<u>34,148</u>
TOTAL ALL INDUSTRIES		34,954	\$3,967,351,455	5,696	\$107,988,029

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,787</u>	<u>\$387,717,658</u>	<u>1,176</u>	<u>\$6,659,315</u>
MOTOR VEHICLES & PARTS	441	238	139,142,564	44	436,682
NEW & USED AUTO DEALERS	4411	49	102,249,757	8	144,978
RV, BOAT, MOTORCYCLE DEALERS	4412	68	24,723,234	8	3,032
AUTOMOTIVE PARTS & TIRE	4413	121	12,169,573	28	288,672
FURNITURE & HOME FURNISHING	442	239	10,609,729	60	164,619
ELECTRONICS & APPLIANCE STORES	443	325	15,220,160	95	306,368
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	227	31,710,081	55	837,166
BUILDING MATERIALS	4441	152	27,084,227	41	673,090
LAWN & GARDEN SUPPLIES & EQUIP.	4442	75	4,625,854	14	164,076
FOOD & BEVERAGE STORES	445	179	19,484,492	26	735,434
GROCERY & CONVENIENCE STORES	4451	50	17,680,100	5	725,903
OTHER FOOD & BEVERAGE STORES	4452, 4453	129	1,804,392	21	9,531
DRUG/HEALTH STORES	446	352	13,027,993	90	379,305
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	8,913,381	9	1,057,155
APPAREL & ACCESSORIES	448	420	21,253,911	129	204,477
CLOTHING & SHOE STORES	4481, 4482	352	18,436,757	115	201,765
JEWELRY & LUGGAGE STORES	4483	68	2,817,154	14	2,712
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	440	16,840,955	110	238,171
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	327	16,442,048	88	171,345
BOOK STORES & NEWS DEALERS	4512	113	398,907	22	66,826
GENERAL MERCHANDISE STORES	452	39	69,719,570	13	121,592
DEPARTMENT STORES	4521	8	14,769,464	4	37,931
GENERAL MERCHANDISE STORES	4529	31	54,950,106	9	83,661
E-COMMERCE & MAIL ORDER	4541	508	12,165,199	187	894,508
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,768	29,629,623	358	1,283,838
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>1,278,846</u>	<u>15</u>	<u>31,258</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>178,471</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>175,907</u>	<u>5</u>	<u>8,075</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,792</u>	<u>100,348,330</u>	<u>318</u>	<u>5,551,516</u>
CONSTRUCTION OF BUILDINGS	236	496	45,132,113	74	2,465,072
HEAVY CONSTRUCTION & HIGHWAYS	237	78	14,609,874	18	1,210,113
SPECIAL TRADE CONTRACTORS	238	1,218	40,606,343	226	1,876,331
<u>MANUFACTURING</u>	<u>31-33</u>	<u>987</u>	<u>20,309,499</u>	<u>124</u>	<u>911,514</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,055</u>	<u>42,116,621</u>	<u>398</u>	<u>1,149,168</u>
DURABLE GOODS	423	1,396	29,698,966	248	841,565
NONDURABLE GOODS	424	640	12,303,408	148	306,211
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	114,247	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>94</u>	<u>4,323,100</u>	<u>13</u>	<u>338,774</u>
<u>INFORMATION</u>	<u>51</u>	<u>498</u>	<u>26,651,593</u>	<u>159</u>	<u>1,744,458</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>117</u>	<u>3,529,505</u>	<u>32</u>	<u>188,952</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>354</u>	<u>11,956,658</u>	<u>80</u>	<u>726,767</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>802</u>	<u>10,504,685</u>	<u>135</u>	<u>796,023</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>926</u>	<u>15,224,890</u>	<u>153</u>	<u>551,023</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>180</u>	<u>3,787,549</u>	<u>23</u>	<u>156,529</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>414</u>	<u>56,211,755</u>	<u>35</u>	<u>8,130,171</u>
ACCOMMODATIONS	721	89	6,320,527	15	7,263,537
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	325	49,891,228	20	866,634
<u>OTHER SERVICES</u>	<u>81</u>	<u>742</u>	<u>20,167,870</u>	<u>76</u>	<u>454,303</u>
REPAIR & MAINTENANCE	811	503	15,959,553	40	274,388
PERSONAL SERVICE	812	180	3,587,013	23	112,984
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	59	621,304	13	66,931
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>88,591</u>	<u>4</u>	<u>7,794</u>
TOTAL ALL INDUSTRIES		13,853	\$704,571,528	2,746	\$27,405,640

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,156</u>	<u>\$1,967,039,674</u>	<u>7,752</u>	<u>\$1,222,456,923</u>
MOTOR VEHICLES & PARTS	441	503	526,723,911	425	294,820,346
NEW & USED AUTO DEALERS	4411	175	444,540,372	149	220,572,814
RV, BOAT, MOTORCYCLE DEALERS	4412	83	27,564,058	75	23,694,963
AUTOMOTIVE PARTS & TIRE	4413	245	54,619,481	201	50,552,569
FURNITURE & HOME FURNISHING	442	485	62,361,350	325	42,465,785
ELECTRONICS & APPLIANCE STORES	443	663	97,921,889	554	68,751,082
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	514	144,055,932	346	109,108,264
BUILDING MATERIALS	4441	347	127,261,036	246	102,024,561
LAWN & GARDEN SUPPLIES & EQUIP.	4442	167	16,794,896	100	7,083,703
FOOD & BEVERAGE STORES	445	479	96,657,306	300	67,675,406
GROCERY & CONVENIENCE STORES	4451	204	89,339,399	88	60,342,791
OTHER FOOD & BEVERAGE STORES	4452, 4453	275	7,317,907	212	7,332,615
DRUG/HEALTH STORES	446	671	81,048,485	586	63,068,620
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	165	38,911,890	104	23,537,041
APPAREL & ACCESSORIES	448	850	188,130,212	625	85,375,140
CLOTHING & SHOE STORES	4481, 4482	673	160,353,486	526	73,738,801
JEWELRY & LUGGAGE STORES	4483	177	27,776,726	99	11,636,339
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	866	95,280,376	679	59,984,128
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	670	90,301,751	508	51,455,754
BOOK STORES & NEWS DEALERS	4512	196	4,978,625	171	8,528,374
GENERAL MERCHANDISE STORES	452	80	400,256,374	68	248,392,292
DEPARTMENT STORES	4521	9	98,641,437	10	70,775,371
GENERAL MERCHANDISE STORES	4529	71	301,614,937	58	177,616,921
E-COMMERCE & MAIL ORDER	4541	855	91,135,674	721	46,306,855
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,025	144,556,275	3,019	112,971,964
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>161</u>	<u>2,073,160</u>	<u>96</u>	<u>1,106,130</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>1,035,368</u>	<u>7</u>	<u>217,508</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>2,396,257</u>	<u>21</u>	<u>1,174,949</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,602</u>	<u>538,636,798</u>	<u>3,030</u>	<u>352,298,036</u>
CONSTRUCTION OF BUILDINGS	236	2,101	276,828,051	1,010	181,323,780
HEAVY CONSTRUCTION & HIGHWAYS	237	197	33,326,451	88	23,938,724
SPECIAL TRADE CONTRACTORS	238	4,304	228,482,296	1,932	147,035,532
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,296</u>	<u>51,461,562</u>	<u>1,675</u>	<u>44,928,850</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,661</u>	<u>192,139,456</u>	<u>3,086</u>	<u>162,255,323</u>
DURABLE GOODS	423	2,452	147,021,153	2,087	130,240,131
NONDURABLE GOODS	424	1,177	44,785,786	972	31,621,314
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	332,517	27	393,878
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>210</u>	<u>9,185,676</u>	<u>134</u>	<u>7,029,716</u>
<u>INFORMATION</u>	<u>51</u>	<u>912</u>	<u>166,128,162</u>	<u>799</u>	<u>109,249,346</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>202</u>	<u>33,307,145</u>	<u>182</u>	<u>21,105,570</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>714</u>	<u>59,410,753</u>	<u>532</u>	<u>54,660,355</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,313</u>	<u>67,463,321</u>	<u>1,558</u>	<u>43,295,443</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,061</u>	<u>79,206,255</u>	<u>1,582</u>	<u>61,376,051</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>589</u>	<u>25,248,514</u>	<u>398</u>	<u>14,882,016</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,612</u>	<u>336,888,400</u>	<u>978</u>	<u>248,388,321</u>
ACCOMMODATIONS	721	108	27,693,240	106	34,623,713
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,504	309,195,160	872	213,764,608
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,396</u>	<u>98,478,239</u>	<u>1,589</u>	<u>71,436,943</u>
REPAIR & MAINTENANCE	811	1,421	75,973,298	948	53,770,314
PERSONAL SERVICE	812	817	20,242,244	541	15,718,322
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	158	2,262,697	100	1,948,307
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>23</u>	<u>1,173,568</u>	<u>28</u>	<u>1,163,690</u>
TOTAL ALL INDUSTRIES		34,954	\$3,631,272,308	23,447	\$2,417,025,170

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,396</u>	<u>\$58,844,348</u>	<u>6,359</u>	<u>\$660,133,401</u>
MOTOR VEHICLES & PARTS	441	100	11,986,351	229	137,480,928
NEW & USED AUTO DEALERS	4411	14	6,745,374	47	111,276,016
RV, BOAT, MOTORCYCLE DEALERS	4412	19	745,550	43	6,850,265
AUTOMOTIVE PARTS & TIRE	4413	67	4,495,427	139	19,354,647
FURNITURE & HOME FURNISHING	442	124	2,022,587	298	24,630,012
ELECTRONICS & APPLIANCE STORES	443	165	1,945,102	476	33,043,085
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	5,902,637	306	66,346,222
BUILDING MATERIALS	4441	81	5,334,396	202	56,585,348
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	568,241	104	9,760,874
FOOD & BEVERAGE STORES	445	58	4,725,042	240	34,647,136
GROCERY & CONVENIENCE STORES	4451	14	4,479,154	65	31,034,282
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	245,888	175	3,612,854
DRUG/HEALTH STORES	446	192	864,022	484	24,889,225
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	2,582,714	81	15,976,443
APPAREL & ACCESSORIES	448	202	787,991	521	36,593,070
CLOTHING & SHOE STORES	4481, 4482	176	652,166	437	31,268,263
JEWELRY & LUGGAGE STORES	4483	26	135,825	84	5,324,807
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	236	2,075,580	568	41,764,943
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	179	1,987,573	425	38,776,897
BOOK STORES & NEWS DEALERS	4512	57	88,007	143	2,988,046
GENERAL MERCHANDISE STORES	452	31	13,877,643	64	159,351,415
DEPARTMENT STORES	4521	4	184,922	10	45,757,209
GENERAL MERCHANDISE STORES	4529	27	13,692,721	54	113,594,206
E-COMMERCE & MAIL ORDER	4541	302	3,475,858	660	29,374,191
MISCELLANEOUS RETAILERS	453, 4542, 4543	847	8,598,821	2,432	56,036,731
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>45</u>	<u>466,087</u>	<u>108</u>	<u>1,060,628</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>41,054</u>	<u>17</u>	<u>187,481</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>26,257</u>	<u>16</u>	<u>370,490</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>658</u>	<u>23,584,020</u>	<u>2,803</u>	<u>201,324,012</u>
CONSTRUCTION OF BUILDINGS	236	184	8,493,305	856	99,770,190
HEAVY CONSTRUCTION & HIGHWAYS	237	36	6,774,861	95	24,782,313
SPECIAL TRADE CONTRACTORS	238	438	8,315,854	1,852	76,771,509
<u>MANUFACTURING</u>	<u>31-33</u>	<u>343</u>	<u>3,057,277</u>	<u>1,290</u>	<u>22,536,520</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>934</u>	<u>7,396,104</u>	<u>2,558</u>	<u>74,556,305</u>
DURABLE GOODS	423	641	5,612,018	1,716	57,257,415
NONDURABLE GOODS	424	289	1,781,775	820	17,183,977
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	2,311	22	114,913
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>262,495</u>	<u>82</u>	<u>1,936,759</u>
<u>INFORMATION</u>	<u>51</u>	<u>268</u>	<u>6,875,307</u>	<u>674</u>	<u>67,836,266</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>961,353</u>	<u>139</u>	<u>8,967,428</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>2,373,916</u>	<u>455</u>	<u>20,304,422</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>288</u>	<u>8,015,827</u>	<u>1,232</u>	<u>37,376,237</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>332</u>	<u>2,306,327</u>	<u>1,554</u>	<u>29,575,523</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>41</u>	<u>1,187,674</u>	<u>301</u>	<u>11,863,829</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>121</u>	<u>7,773,386</u>	<u>583</u>	<u>114,929,733</u>
ACCOMMODATIONS	721	37	1,248,515	57	9,118,311
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	6,524,871	526	105,811,422
<u>OTHER SERVICES</u>	<u>81</u>	<u>245</u>	<u>6,384,362</u>	<u>1,136</u>	<u>34,268,947</u>
REPAIR & MAINTENANCE	811	166	5,795,689	688	26,846,070
PERSONAL SERVICE	812	53	485,861	353	6,806,797
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	102,812	95	616,080
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>27,047</u>	<u>23</u>	<u>2,042,993</u>
TOTAL ALL INDUSTRIES		5,922	\$129,582,841	19,330	\$1,289,270,974

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>789</u>	<u>\$2,781,906</u>	<u>2,943</u>	<u>\$94,628,540</u>
MOTOR VEHICLES & PARTS	441	33	205,248	113	17,502,184
NEW & USED AUTO DEALERS	4411	5	50,501	22	12,364,644
RV, BOAT, MOTORCYCLE DEALERS	4412	6	874	21	1,209,773
AUTOMOTIVE PARTS & TIRE	4413	22	153,873	70	3,927,767
FURNITURE & HOME FURNISHING	442	34	114,976	141	3,523,130
ELECTRONICS & APPLIANCE STORES	443	65	423,387	226	4,951,212
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	228,330	113	10,635,274
BUILDING MATERIALS	4441	30	225,249	79	10,094,286
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	3,081	34	540,988
FOOD & BEVERAGE STORES	445	16	202,324	111	9,018,341
GROCERY & CONVENIENCE STORES	4451	3	194,885	25	7,384,647
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	7,439	86	1,633,694
DRUG/HEALTH STORES	446	59	84,596	253	4,303,864
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	380,506	21	2,537,070
APPAREL & ACCESSORIES	448	85	70,317	274	2,949,747
CLOTHING & SHOE STORES	4481, 4482	80	69,286	245	2,448,459
JEWELRY & LUGGAGE STORES	4483	5	1,031	29	501,288
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	82,903	279	3,061,513
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	80,017	204	2,387,695
BOOK STORES & NEWS DEALERS	4512	18	2,886	75	673,818
GENERAL MERCHANDISE STORES	452	13	121,985	37	20,757,416
DEPARTMENT STORES	4521	4	23,049	6	4,510,050
GENERAL MERCHANDISE STORES	4529	9	98,936	31	16,247,366
E-COMMERCE & MAIL ORDER	4541	118	344,208	365	5,606,279
MISCELLANEOUS RETAILERS	453, 4542, 4543	247	523,126	1,010	9,782,510
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>10,733</u>	<u>36</u>	<u>294,482</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>0</u>	<u>0</u>	<u>7</u>	<u>117,809</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>135</u>	<u>2,434,415</u>	<u>745</u>	<u>43,306,824</u>
CONSTRUCTION OF BUILDINGS	236	31	1,044,434	206	25,001,126
HEAVY CONSTRUCTION & HIGHWAYS	237	12	311,700	38	3,298,984
SPECIAL TRADE CONTRACTORS	238	92	1,078,281	501	15,006,714
<u>MANUFACTURING</u>	<u>31-33</u>	<u>68</u>	<u>183,310</u>	<u>587</u>	<u>8,941,360</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>246</u>	<u>377,661</u>	<u>1,384</u>	<u>22,505,825</u>
DURABLE GOODS	423	167	304,252	917	17,472,826
NONDURABLE GOODS	424	79	73,409	455	5,002,120
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	12	30,879
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>59,807</u>	<u>30</u>	<u>658,003</u>
<u>INFORMATION</u>	<u>51</u>	<u>114</u>	<u>761,773</u>	<u>367</u>	<u>11,064,179</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>21</u>	<u>85,163</u>	<u>92</u>	<u>1,335,200</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>52</u>	<u>172,323</u>	<u>223</u>	<u>4,749,790</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>70</u>	<u>65,740</u>	<u>462</u>	<u>3,956,444</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>85</u>	<u>166,724</u>	<u>493</u>	<u>5,457,958</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>29,872</u>	<u>66</u>	<u>1,423,389</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>17</u>	<u>389,883</u>	<u>198</u>	<u>25,821,625</u>
ACCOMMODATIONS	721	6	56,379	77	6,099,738
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	333,504	121	19,721,887
<u>OTHER SERVICES</u>	<u>81</u>	<u>45</u>	<u>195,360</u>	<u>319</u>	<u>5,839,785</u>
REPAIR & MAINTENANCE	811	22	156,352	186	4,440,433
PERSONAL SERVICE	812	14	28,892	92	1,279,366
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	10,116	41	119,986
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>13,209</u>	<u>8</u>	<u>279,018</u>
TOTAL ALL INDUSTRIES		<u>1,670</u>	<u>\$7,734,493</u>	<u>7,961</u>	<u>\$230,381,907</u>

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,185</u>	<u>\$476,375,971</u>	<u>2,695</u>	<u>\$85,680,529</u>
MOTOR VEHICLES & PARTS	441	252	94,030,269	85	34,186,863
NEW & USED AUTO DEALERS	4411	61	73,694,471	15	10,833,142
RV, BOAT, MOTORCYCLE DEALERS	4412	55	6,540,373	16	20,305,346
AUTOMOTIVE PARTS & TIRE	4413	136	13,795,425	54	3,048,375
FURNITURE & HOME FURNISHING	442	272	15,649,916	123	1,810,588
ELECTRONICS & APPLIANCE STORES	443	417	20,306,077	216	4,136,296
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	274	50,082,001	115	5,655,360
BUILDING MATERIALS	4441	185	43,987,112	85	4,599,526
LAWN & GARDEN SUPPLIES & EQUIP.	4442	89	6,094,889	30	1,055,834
FOOD & BEVERAGE STORES	445	253	33,357,091	68	4,826,845
GROCERY & CONVENIENCE STORES	4451	58	31,115,391	19	4,716,562
OTHER FOOD & BEVERAGE STORES	4452, 4453	195	2,241,700	49	110,283
DRUG/HEALTH STORES	446	464	22,397,760	227	3,895,066
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	85	11,476,845	15	1,738,644
APPAREL & ACCESSORIES	448	548	33,650,747	257	1,971,103
CLOTHING & SHOE STORES	4481, 4482	473	30,808,317	229	1,604,087
JEWELRY & LUGGAGE STORES	4483	75	2,842,430	28	367,016
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	573	21,252,448	267	4,018,404
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	434	19,645,105	198	1,254,879
BOOK STORES & NEWS DEALERS	4512	139	1,607,343	69	2,763,525
GENERAL MERCHANDISE STORES	452	67	101,562,541	31	11,532,193
DEPARTMENT STORES	4521	9	27,776,094	4	248,138
GENERAL MERCHANDISE STORES	4529	58	73,786,447	27	11,284,055
E-COMMERCE & MAIL ORDER	4541	695	30,650,823	356	5,233,578
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,285	41,959,453	935	6,675,589
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>78</u>	<u>1,369,471</u>	<u>25</u>	<u>97,888</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>1,443,538</u>	<u>3</u>	<u>103,982</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>239,574</u>	<u>6</u>	<u>7,408</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,090</u>	<u>209,778,450</u>	<u>574</u>	<u>56,844,702</u>
CONSTRUCTION OF BUILDINGS	236	744	126,638,840	145	32,298,365
HEAVY CONSTRUCTION & HIGHWAYS	237	79	15,645,723	27	9,105,977
SPECIAL TRADE CONTRACTORS	238	1,267	67,493,887	402	15,440,360
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,378</u>	<u>21,966,990</u>	<u>435</u>	<u>3,642,552</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,653</u>	<u>76,820,160</u>	<u>1,147</u>	<u>13,643,177</u>
DURABLE GOODS	423	1,757	53,150,873	772	10,961,065
NONDURABLE GOODS	424	872	23,506,861	368	2,670,781
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	162,426	7	11,331
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>96</u>	<u>3,156,618</u>	<u>32</u>	<u>972,926</u>
<u>INFORMATION</u>	<u>51</u>	<u>654</u>	<u>42,916,935</u>	<u>325</u>	<u>7,217,702</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>138</u>	<u>4,408,812</u>	<u>66</u>	<u>854,623</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>435</u>	<u>16,976,043</u>	<u>173</u>	<u>6,137,755</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,112</u>	<u>19,535,306</u>	<u>388</u>	<u>3,983,948</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,153</u>	<u>26,529,180</u>	<u>355</u>	<u>5,969,535</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>278</u>	<u>12,421,652</u>	<u>54</u>	<u>936,455</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>635</u>	<u>99,917,056</u>	<u>135</u>	<u>20,463,604</u>
ACCOMMODATIONS	721	155	15,567,442	19	3,683,381
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	480	84,349,614	116	16,780,223
<u>OTHER SERVICES</u>	<u>81</u>	<u>981</u>	<u>33,221,607</u>	<u>243</u>	<u>4,182,568</u>
REPAIR & MAINTENANCE	811	611	25,430,274	136	3,148,890
PERSONAL SERVICE	812	292	7,392,955	77	958,844
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	78	398,378	30	74,834
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>309,163</u>	<u>11</u>	<u>59,807</u>
TOTAL ALL INDUSTRIES		17,904	\$1,047,386,526	6,667	\$210,799,161

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,899</u>	<u>\$481,418,718</u>
MOTOR VEHICLES & PARTS	441	301	115,910,285
NEW & USED AUTO DEALERS	4411	99	89,540,161
RV, BOAT, MOTORCYCLE DEALERS	4412	45	7,832,902
AUTOMOTIVE PARTS & TIRE	4413	157	18,537,222
FURNITURE & HOME FURNISHING	442	209	11,007,884
ELECTRONICS & APPLIANCE STORES	443	384	18,924,931
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	47,410,278
BUILDING MATERIALS	4441	140	37,897,773
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	9,512,505
FOOD & BEVERAGE STORES	445	239	27,509,557
GROCERY & CONVENIENCE STORES	4451	111	25,417,062
OTHER FOOD & BEVERAGE STORES	4452, 4453	128	2,092,495
DRUG/HEALTH STORES	446	375	15,784,309
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	74	12,587,066
APPAREL & ACCESSORIES	448	428	32,809,519
CLOTHING & SHOE STORES	4481, 4482	366	29,317,492
JEWELRY & LUGGAGE STORES	4483	62	3,492,027
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	427	20,953,709
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	319	19,909,712
BOOK STORES & NEWS DEALERS	4512	108	1,043,997
GENERAL MERCHANDISE STORES	452	55	121,549,610
DEPARTMENT STORES	4521	9	33,118,169
GENERAL MERCHANDISE STORES	4529	46	88,431,441
E-COMMERCE & MAIL ORDER	4541	513	15,525,993
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,698	41,445,577
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67</u>	<u>1,193,763</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>598,857</u>
<u>UTILITIES</u>	<u>22</u>	<u>21</u>	<u>300,984</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,396</u>	<u>144,012,661</u>
CONSTRUCTION OF BUILDINGS	236	420	71,083,347
HEAVY CONSTRUCTION & HIGHWAYS	237	69	10,292,727
SPECIAL TRADE CONTRACTORS	238	907	62,636,587
<u>MANUFACTURING</u>	<u>31-33</u>	<u>942</u>	<u>30,539,947</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,221</u>	<u>86,497,450</u>
DURABLE GOODS	423	1,527	61,554,951
NONDURABLE GOODS	424	676	24,815,369
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	127,130
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>77</u>	<u>1,828,347</u>
<u>INFORMATION</u>	<u>51</u>	<u>545</u>	<u>44,364,634</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>133</u>	<u>6,389,110</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>383</u>	<u>30,287,019</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>812</u>	<u>13,076,122</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>825</u>	<u>15,869,958</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>155</u>	<u>6,440,210</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>540</u>	<u>84,389,161</u>
ACCOMMODATIONS	721	67	9,586,135
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	473	74,803,026
<u>OTHER SERVICES</u>	<u>81</u>	<u>842</u>	<u>28,983,400</u>
REPAIR & MAINTENANCE	811	556	23,058,150
PERSONAL SERVICE	812	226	5,327,710
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	60	597,540
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>123,965</u>
TOTAL ALL INDUSTRIES		13,891	\$976,314,306

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 4, 2015 to Quarter 4, 2016
(Dollars in Thousands)

City	Quarter 4, 2015	Quarter 4, 2016	Percent Change
Aberdeen	\$98,316	\$105,395	7.2%
Auburn	\$453,856	\$474,719	4.6%
Bellevue	\$1,849,964	\$1,910,870	3.3%
Bellingham	\$640,005	\$687,251	7.4%
Bremerton	\$210,933	\$230,863	9.4%
Camas	\$62,763	\$74,510	18.7%
Centralia	\$81,096	\$83,269	2.7%
Chehalis	\$113,297	\$127,838	12.8%
Colville	\$52,957	\$55,484	4.8%
Des Moines	\$73,352	\$91,460	24.7%
Edmonds	\$203,071	\$215,153	6.0%
Ellensburg	\$117,069	\$129,366	10.5%
Everett	\$728,683	\$735,662	1.0%
Federal Way	\$411,672	\$418,894	1.8%
Fife	\$224,323	\$227,303	1.3%
Issaquah	\$400,144	\$412,157	3.0%
Kelso	\$67,170	\$69,669	3.7%
Kennewick	\$505,054	\$522,376	3.4%
Kent	\$552,761	\$558,078	1.0%
Kirkland	\$584,669	\$626,055	7.1%
Lacey	\$294,077	\$314,560	7.0%
Longview	\$213,067	\$219,425	3.0%
Lynnwood	\$639,108	\$677,671	6.0%
Marysville	\$273,202	\$288,955	5.8%
Mercer Island	\$131,303	\$133,975	2.0%
Moses Lake	\$164,390	\$187,547	14.1%
Mount Vernon	\$177,842	\$203,519	14.4%
Mountlake Terrace	\$63,539	\$61,062	-3.9%
Oak Harbor	\$91,053	\$100,248	10.1%
Olympia	\$519,485	\$554,420	6.7%
Omak	\$52,647	\$55,492	5.4%
Pasco	\$279,365	\$320,030	14.6%
Port Angeles	\$92,135	\$102,314	11.0%
Port Townsend	\$60,735	\$63,596	4.7%
Pullman	\$120,712	\$168,554	39.6%
Puyallup	\$563,229	\$600,441	6.6%
Redmond	\$724,795	\$738,899	1.9%
Renton	\$682,567	\$743,470	8.9%
Richland	\$292,377	\$315,501	7.9%
Sea Tac	\$287,672	\$315,510	9.7%
Seattle	\$5,963,652	\$6,288,399	5.4%
Shelton	\$56,964	\$59,259	4.0%
Spokane	\$1,222,355	\$1,272,311	4.1%
Sunnyside	\$76,036	\$77,563	2.0%
Tacoma	\$1,225,761	\$1,382,925	12.8%
Tukwila	\$558,228	\$548,653	-1.7%
Vancouver	\$921,038	\$955,855	3.8%
Walla Walla	\$144,359	\$147,711	2.3%
Wenatchee	\$245,048	\$275,659	12.5%
Yakima	\$453,293	\$473,079	4.4%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,615	\$69,252,882	3,299	\$265,837,718
MOTOR VEHICLES & PARTS	441	58	18,794,791	156	102,635,553
NEW & USED AUTO DEALERS	4411	12	14,485,320	51	90,877,183
RV, BOAT, MOTORCYCLE DEALERS	4412	7	57,976	20	4,406,474
AUTOMOTIVE PARTS & TIRE	4413	39	4,251,495	85	7,351,896
FURNITURE & HOME FURNISHING	442	65	1,133,760	174	6,098,933
ELECTRONICS & APPLIANCES	443	133	798,172	258	5,552,839
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	9,986,566	182	15,381,882
BUILDING MATERIALS	4441	53	8,846,886	143	14,218,730
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,139,680	39	1,163,152
FOOD & BEVERAGE STORES	445	36	5,088,417	91	8,354,843
GROCERY & CONVENIENCE STORES	4451	14	4,683,896	27	7,887,191
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	404,521	64	467,652
DRUG/HEALTH STORES	446	139	1,887,285	249	9,949,012
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	964,321	26	8,002,110
APPAREL & ACCESSORIES	448	157	1,357,088	294	41,612,135
CLOTHING & SHOE STORES	4481, 4482	136	795,999	256	37,869,377
JEWELRY & LUGGAGE STORES	4483	21	561,089	38	3,742,758
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	968,695	283	6,768,793
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	106	831,898	220	6,543,110
BOOK STORES & NEWS DEALERS	4512	38	136,797	63	225,683
GENERAL MERCHANDISE STORES	452	23	22,367,443	33	36,953,580
DEPARTMENT STORES	4521	6	4,222,204	5	3,296,366
GENERAL MERCHANDISE STORES	4529	17	18,145,239	28	33,657,214
E-COMMERCE & MAIL ORDER	4541	220	1,407,411	378	7,144,124
MISCELLANEOUS RETAILERS	453, 4542, 4543	563	4,498,933	1,175	17,383,914
AGRICULTURE, FORESTRY, FISHING	11	6	4,066	23	198,636
MINING	21	D	D	8	133,627
UTILITIES	22	5	21,511	7	275,236
CONSTRUCTION	23	332	6,991,627	1,829	69,080,525
CONSTRUCTION OF BUILDINGS	236	95	4,197,221	429	38,169,763
HEAVY CONSTRUCTION & HIGHWAYS	237	14	642,786	66	5,305,638
SPECIAL TRADE CONTRACTORS	238	223	2,151,620	1,334	25,605,124
MANUFACTURING	31-33	219	1,196,584	657	7,372,273
WHOLESALE TRADE	42	731	5,245,858	1,573	35,664,717
DURABLE GOODS	423	507	4,128,541	1,052	28,107,509
NONDURABLE GOODS	424	220	1,116,508	503	7,518,992
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	809	18	38,216
TRANSPORTATION & WAREHOUSING	48-49	13	99,395	51	1,507,266
INFORMATION	51	238	4,365,825	399	17,542,967
FINANCE, INSURANCE	52	56	855,715	92	3,054,045
REAL ESTATE, RENTAL/LEASING	53	141	1,919,962	305	10,346,744
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	238	2,449,732	612	6,170,540
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	276	1,305,802	915	8,548,610
ARTS, ENTERTAINMENT & RECREATION	71	15	157,619	79	1,751,744
ACCOMMODATIONS & FOOD SERVICES	72	72	8,967,506	197	32,433,252
ACCOMMODATIONS	721	7	645,663	10	2,339,322
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	8,321,843	187	30,093,930
OTHER SERVICES	81	185	2,470,637	540	14,772,024
REPAIR & MAINTENANCE	811	104	1,780,461	404	12,577,855
PERSONAL SERVICE	812	55	577,355	102	1,951,907
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	112,821	34	242,262
PUBLIC ADMINISTRATION, OTHER	92.00	5	75,152	12	29,033
TOTAL ALL INDUSTRIES		4,148	\$105,394,623	10,598	\$474,718,957

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,440</u>	<u>\$875,483,779</u>	<u>4,358</u>	<u>\$362,997,929</u>
MOTOR VEHICLES & PARTS	441	145	309,940,391	139	79,445,444
NEW & USED AUTO DEALERS	4411	46	298,119,668	36	66,560,933
RV, BOAT, MOTORCYCLE DEALERS	4412	20	3,313,590	26	4,354,036
AUTOMOTIVE PARTS & TIRE	4413	79	8,507,133	77	8,530,475
FURNITURE & HOME FURNISHING	442	340	30,864,410	217	9,877,822
ELECTRONICS & APPLIANCES	443	472	93,692,670	311	15,393,056
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	273	31,315,030	176	34,773,612
BUILDING MATERIALS	4441	209	30,439,613	131	33,294,293
LAWN & GARDEN SUPPLIES & EQUIP.	4442	64	875,417	45	1,479,319
FOOD & BEVERAGE STORES	445	222	25,969,124	148	22,349,137
GROCERY & CONVENIENCE STORES	4451	43	19,316,140	32	21,215,251
OTHER FOOD & BEVERAGE STORES	4452, 4453	179	6,652,984	116	1,133,886
DRUG/HEALTH STORES	446	431	29,236,216	360	15,287,441
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	5,401,347	36	3,782,950
APPAREL & ACCESSORIES	448	530	155,447,487	418	28,011,065
CLOTHING & SHOE STORES	4481, 4482	444	133,716,818	364	25,572,471
JEWELRY & LUGGAGE STORES	4483	86	21,730,669	54	2,438,594
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	451	44,347,769	430	16,999,152
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	346	41,073,474	324	15,615,498
BOOK STORES & NEWS DEALERS	4512	105	3,274,295	106	1,383,654
GENERAL MERCHANDISE STORES	452	46	51,279,078	50	97,838,359
DEPARTMENT STORES	4521	8	28,166,949	9	26,773,426
GENERAL MERCHANDISE STORES	4529	38	23,112,129	41	71,064,933
E-COMMERCE & MAIL ORDER	4541	552	32,715,663	508	11,553,616
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,945	65,274,594	1,565	27,686,275
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>40</u>	<u>266,093</u>	<u>23</u>	<u>489,323</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>34,129</u>	<u>6</u>	<u>412,742</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>224,601</u>	<u>8</u>	<u>99,682</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,142</u>	<u>358,510,354</u>	<u>1,442</u>	<u>116,126,699</u>
CONSTRUCTION OF BUILDINGS	236	1,308	266,271,924	476	83,043,147
HEAVY CONSTRUCTION & HIGHWAYS	237	107	14,533,402	43	5,493,983
SPECIAL TRADE CONTRACTORS	238	2,727	77,705,028	923	27,589,569
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,168</u>	<u>23,425,335</u>	<u>875</u>	<u>11,631,814</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,215</u>	<u>85,900,966</u>	<u>1,889</u>	<u>33,870,905</u>
DURABLE GOODS	423	1,445	74,255,243	1,262	26,070,582
NONDURABLE GOODS	424	753	11,464,667	607	7,654,758
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	181,056	20	145,565
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>65</u>	<u>1,386,626</u>	<u>56</u>	<u>1,066,229</u>
<u>INFORMATION</u>	<u>51</u>	<u>715</u>	<u>69,304,486</u>	<u>510</u>	<u>23,196,086</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>18,249,226</u>	<u>105</u>	<u>2,376,013</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>447</u>	<u>34,987,590</u>	<u>301</u>	<u>9,042,180</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,545</u>	<u>112,535,271</u>	<u>815</u>	<u>13,069,915</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,136</u>	<u>59,165,669</u>	<u>875</u>	<u>16,863,919</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>253</u>	<u>29,458,023</u>	<u>188</u>	<u>5,205,748</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>544</u>	<u>195,393,029</u>	<u>377</u>	<u>71,629,822</u>
ACCOMMODATIONS	721	31	59,423,203	37	8,773,696
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	513	135,969,826	340	62,856,126
<u>OTHER SERVICES</u>	<u>81</u>	<u>909</u>	<u>45,757,009</u>	<u>643</u>	<u>19,048,329</u>
REPAIR & MAINTENANCE	811	519	25,344,374	382	15,206,453
PERSONAL SERVICE	812	314	19,261,188	207	3,662,907
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	1,151,447	54	178,969
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>788,162</u>	<u>12</u>	<u>123,836</u>
TOTAL ALL INDUSTRIES		19,771	\$1,910,870,348	12,483	\$687,251,171

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	2,968	\$126,623,506	2,071	\$25,122,991
MOTOR VEHICLES & PARTS	441	112	84,762,640	51	3,168,492
NEW & USED AUTO DEALERS	4411	27	78,677,500	12	1,466,601
RV, BOAT, MOTORCYCLE DEALERS	4412	14	2,724,145	9	8,624
AUTOMOTIVE PARTS & TIRE	4413	71	3,360,995	30	1,693,267
FURNITURE & HOME FURNISHING	442	156	2,926,273	116	2,367,629
ELECTRONICS & APPLIANCES	443	214	2,453,459	146	2,772,964
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	3,600,255	89	4,629,058
BUILDING MATERIALS	4441	91	3,407,813	69	4,068,391
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	192,442	20	560,667
FOOD & BEVERAGE STORES	445	81	7,502,983	46	2,007,178
GROCERY & CONVENIENCE STORES	4451	30	7,299,565	7	1,962,422
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	203,418	39	44,756
DRUG/HEALTH STORES	446	225	5,500,287	167	910,302
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,935,056	8	522,659
APPAREL & ACCESSORIES	448	262	1,771,773	216	1,595,248
CLOTHING & SHOE STORES	4481, 4482	234	1,376,270	190	1,350,907
JEWELRY & LUGGAGE STORES	4483	28	395,503	26	244,341
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	271	1,770,245	211	625,405
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	201	1,281,905	166	551,107
BOOK STORES & NEWS DEALERS	4512	70	488,340	45	74,298
GENERAL MERCHANDISE STORES	452	32	1,323,636	22	894,367
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	30	1,078,024	20	707,636
E-COMMERCE & MAIL ORDER	4541	389	4,231,725	288	3,053,724
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,094	7,845,174	711	2,575,965
AGRICULTURE, FORESTRY, FISHING	11	10	11,750	7	2,290
MINING	21	4	19,439	3	9,167
UTILITIES	22	5	21,431	4	34,615
CONSTRUCTION	23	862	28,113,220	888	22,086,490
CONSTRUCTION OF BUILDINGS	236	210	13,723,651	183	5,954,363
HEAVY CONSTRUCTION & HIGHWAYS	237	25	2,425,354	25	4,451,965
SPECIAL TRADE CONTRACTORS	238	627	11,964,215	680	11,680,162
MANUFACTURING	31-33	477	3,805,008	285	1,251,699
WHOLESALE TRADE	42	1,187	14,221,752	795	5,824,760
DURABLE GOODS	423	816	11,729,806	510	4,170,164
NONDURABLE GOODS	424	363	2,485,862	275	1,647,275
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	6,084	10	7,321
TRANSPORTATION & WAREHOUSING	48-49	26	364,206	20	112,058
INFORMATION	51	345	9,502,437	260	3,972,720
FINANCE, INSURANCE	52	79	1,542,903	52	896,069
REAL ESTATE, RENTAL/LEASING	53	215	5,721,338	141	2,399,973
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	402	3,067,706	277	1,277,626
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	557	5,277,058	450	3,173,424
ARTS, ENTERTAINMENT & RECREATION	71	64	1,059,723	45	1,577,456
ACCOMMODATIONS & FOOD SERVICES	72	152	24,122,315	58	5,832,000
ACCOMMODATIONS	721	12	2,618,037	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	21,504,278	57	5,716,246
OTHER SERVICES	81	303	7,064,145	178	935,909
REPAIR & MAINTENANCE	811	186	5,116,436	115	394,933
PERSONAL SERVICE	812	85	1,868,159	48	534,383
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	79,550	15	6,593
PUBLIC ADMINISTRATION, OTHER	92.00	8	325,508	4	435
TOTAL ALL INDUSTRIES		7,664	\$230,863,445	5,538	\$74,509,682

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,803	\$37,817,692	1,725	\$93,435,236
MOTOR VEHICLES & PARTS	441	76	5,714,713	79	32,880,482
NEW & USED AUTO DEALERS	4411	19	1,923,994	13	27,933,980
RV, BOAT, MOTORCYCLE DEALERS	4412	10	693,324	12	1,415,325
AUTOMOTIVE PARTS & TIRE	4413	47	3,097,395	54	3,531,177
FURNITURE & HOME FURNISHING	442	89	1,161,436	88	1,344,718
ELECTRONICS & APPLIANCES	443	135	1,436,304	134	2,258,542
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	80	2,609,814	75	11,566,642
BUILDING MATERIALS	4441	67	2,463,502	59	10,175,010
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	146,312	16	1,391,632
FOOD & BEVERAGE STORES	445	34	4,239,654	24	2,839,366
GROCERY & CONVENIENCE STORES	4451	15	4,226,808	5	2,732,822
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	12,846	19	106,544
DRUG/HEALTH STORES	446	159	2,294,844	128	2,792,867
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,060,879	9	1,373,327
APPAREL & ACCESSORIES	448	178	9,360,710	145	1,597,758
CLOTHING & SHOE STORES	4481, 4482	158	8,215,855	130	1,249,703
JEWELRY & LUGGAGE STORES	4483	20	1,144,855	15	348,055
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	4,109,792	144	1,942,844
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	4,055,866	112	1,922,632
BOOK STORES & NEWS DEALERS	4512	37	53,926	32	20,212
GENERAL MERCHANDISE STORES	452	22	219,521	26	28,356,410
DEPARTMENT STORES	4521	4	90,531	5	4,538,971
GENERAL MERCHANDISE STORES	4529	18	128,990	21	23,817,439
E-COMMERCE & MAIL ORDER	4541	228	1,632,868	230	1,104,540
MISCELLANEOUS RETAILERS	453, 4542, 4543	647	3,977,157	643	5,377,740
AGRICULTURE, FORESTRY, FISHING	11	9	140,552	13	25,944
MINING	21	3	1,948	5	626,615
UTILITIES	22	4	92,026	3	100,757
CONSTRUCTION	23	432	12,554,098	380	6,330,262
CONSTRUCTION OF BUILDINGS	236	103	8,764,194	82	2,213,187
HEAVY CONSTRUCTION & HIGHWAYS	237	14	265,235	19	1,505,908
SPECIAL TRADE CONTRACTORS	238	315	3,524,669	279	2,611,167
MANUFACTURING	31-33	237	1,773,159	209	714,067
WHOLESALE TRADE	42	767	5,495,300	701	6,187,240
DURABLE GOODS	423	536	3,780,138	480	4,827,029
NONDURABLE GOODS	424	227	1,713,328	215	1,234,301
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,834	6	125,910
TRANSPORTATION & WAREHOUSING	48-49	8	14,846	10	427,923
INFORMATION	51	235	4,237,935	230	2,774,484
FINANCE, INSURANCE	52	58	329,516	61	459,169
REAL ESTATE, RENTAL/LEASING	53	140	1,334,962	136	1,490,893
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	229	858,838	214	2,626,768
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	308	1,094,591	258	948,716
ARTS, ENTERTAINMENT & RECREATION	71	30	913,953	27	739,442
ACCOMMODATIONS & FOOD SERVICES	72	95	13,625,797	64	8,253,082
ACCOMMODATIONS	721	10	898,830	4	1,249,003
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	12,726,967	60	7,004,079
OTHER SERVICES	81	194	2,975,459	172	2,686,644
REPAIR & MAINTENANCE	811	111	2,338,205	122	2,239,840
PERSONAL SERVICE	812	61	568,739	32	397,876
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	68,515	18	48,928
PUBLIC ADMINISTRATION, OTHER	92.00	4	8,580	5	11,098
TOTAL ALL INDUSTRIES		4,556	\$83,269,252	4,213	\$127,838,340

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	1,280	\$36,373,004	1,929	\$25,393,902
MOTOR VEHICLES & PARTS	441	48	8,521,624	56	1,819,119
NEW & USED AUTO DEALERS	4411	5	5,245,793	9	1,353,028
RV, BOAT, MOTORCYCLE DEALERS	4412	9	534,896	13	437,523
AUTOMOTIVE PARTS & TIRE	4413	34	2,740,935	34	28,568
FURNITURE & HOME FURNISHING	442	66	1,021,714	120	969,897
ELECTRONICS & APPLIANCES	443	105	1,009,641	126	1,116,617
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	2,096,993	90	1,029,926
BUILDING MATERIALS	4441	38	2,060,212	77	1,009,426
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	36,781	13	20,500
FOOD & BEVERAGE STORES	445	18	1,795,492	42	4,582,426
GROCERY & CONVENIENCE STORES	4451	4	1,661,281	8	4,526,040
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	134,211	34	56,386
DRUG/HEALTH STORES	446	110	123,138	162	4,700,713
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	767,613	12	1,382,274
APPAREL & ACCESSORIES	448	135	449,850	187	789,020
CLOTHING & SHOE STORES	4481, 4482	123	321,755	162	613,614
JEWELRY & LUGGAGE STORES	4483	12	128,095	25	175,406
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	1,239,807	179	294,664
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	1,222,863	136	269,028
BOOK STORES & NEWS DEALERS	4512	29	16,944	43	25,636
GENERAL MERCHANDISE STORES	452	23	13,438,892	24	856,304
DEPARTMENT STORES	4521	4	55,731	4	164,885
GENERAL MERCHANDISE STORES	4529	19	13,383,161	20	691,419
E-COMMERCE & MAIL ORDER	4541	165	873,630	272	2,493,255
MISCELLANEOUS RETAILERS	453, 4542, 4543	436	5,034,610	659	5,359,687
AGRICULTURE, FORESTRY, FISHING	11	8	75,365	10	235,739
MINING	21	D	D	D	D
UTILITIES	22	D	D	3	28,475
CONSTRUCTION	23	182	4,314,703	923	34,846,029
CONSTRUCTION OF BUILDINGS	236	40	1,687,110	220	27,511,400
HEAVY CONSTRUCTION & HIGHWAYS	237	11	695,663	29	1,550,620
SPECIAL TRADE CONTRACTORS	238	131	1,931,930	674	5,784,009
MANUFACTURING	31-33	143	418,150	266	1,067,132
WHOLESALE TRADE	42	533	3,316,534	607	3,652,374
DURABLE GOODS	423	369	2,472,827	391	2,748,446
NONDURABLE GOODS	424	161	841,802	213	891,037
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,905	3	12,891
TRANSPORTATION & WAREHOUSING	48-49	6	80,815	17	653,294
INFORMATION	51	168	1,429,558	256	4,698,723
FINANCE, INSURANCE	52	46	706,000	50	425,953
REAL ESTATE, RENTAL/LEASING	53	92	968,250	147	1,543,491
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	149	345,716	253	2,040,088
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	153	982,576	476	2,217,446
ARTS, ENTERTAINMENT & RECREATION	71	15	77,931	38	189,794
ACCOMMODATIONS & FOOD SERVICES	72	35	4,029,613	74	12,209,229
ACCOMMODATIONS	721	4	658,149	10	2,292,291
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	3,371,464	64	9,916,938
OTHER SERVICES	81	102	2,328,020	188	2,116,155
REPAIR & MAINTENANCE	811	60	1,972,389	123	1,744,146
PERSONAL SERVICE	812	29	293,396	47	364,197
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	62,235	18	7,812
PUBLIC ADMINISTRATION, OTHER	92.00	5	26,275	4	135,230
TOTAL ALL INDUSTRIES		2,920	\$55,484,177	5,243	\$91,460,097

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	3,323	\$107,077,864	2,157	\$64,112,656
MOTOR VEHICLES & PARTS	441	96	56,129,230	86	18,917,787
NEW & USED AUTO DEALERS	4411	33	53,587,229	16	10,456,893
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,790,044	17	4,039,160
AUTOMOTIVE PARTS & TIRE	4413	50	751,957	53	4,421,734
FURNITURE & HOME FURNISHING	442	224	3,351,619	93	1,708,072
ELECTRONICS & APPLIANCES	443	224	3,531,462	152	1,664,198
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	143	2,747,304	87	6,320,279
BUILDING MATERIALS	4441	114	2,656,771	62	4,036,758
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	90,533	25	2,283,521
FOOD & BEVERAGE STORES	445	93	8,187,572	50	4,508,224
GROCERY & CONVENIENCE STORES	4451	20	7,488,603	12	4,055,690
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	698,969	38	452,534
DRUG/HEALTH STORES	446	285	3,353,640	181	2,489,918
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,045,637	15	3,321,105
APPAREL & ACCESSORIES	448	322	8,327,625	208	1,815,349
CLOTHING & SHOE STORES	4481, 4482	279	7,796,495	186	1,345,391
JEWELRY & LUGGAGE STORES	4483	43	531,130	22	469,958
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	302	1,496,307	209	1,371,601
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	230	1,225,208	156	1,228,300
BOOK STORES & NEWS DEALERS	4512	72	271,099	53	143,301
GENERAL MERCHANDISE STORES	452	30	4,148,705	29	14,983,571
DEPARTMENT STORES	4521	4	298,511	4	101,005
GENERAL MERCHANDISE STORES	4529	26	3,850,194	25	14,882,566
E-COMMERCE & MAIL ORDER	4541	406	6,369,487	265	1,936,341
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,186	8,389,276	782	5,076,211
AGRICULTURE, FORESTRY, FISHING	11	24	30,422	17	62,519
MINING	21	D	D	D	D
UTILITIES	22	7	111,690	7	187,133
CONSTRUCTION	23	1,955	32,916,953	405	20,691,565
CONSTRUCTION OF BUILDINGS	236	508	16,623,069	102	13,728,702
HEAVY CONSTRUCTION & HIGHWAYS	237	49	1,103,060	17	962,650
SPECIAL TRADE CONTRACTORS	238	1,398	15,190,824	286	6,000,213
MANUFACTURING	31-33	562	2,948,337	293	1,490,675
WHOLESALE TRADE	42	1,221	12,629,482	848	7,760,258
DURABLE GOODS	423	789	10,917,100	566	5,513,379
NONDURABLE GOODS	424	423	1,703,640	275	2,229,434
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	8,742	7	17,445
TRANSPORTATION & WAREHOUSING	48-49	27	217,623	17	295,298
INFORMATION	51	381	8,556,893	241	4,430,652
FINANCE, INSURANCE	52	77	1,586,110	57	1,158,219
REAL ESTATE, RENTAL/LEASING	53	213	2,300,990	144	2,074,457
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	539	3,587,142	291	3,149,930
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	975	7,347,046	293	3,176,725
ARTS, ENTERTAINMENT & RECREATION	71	124	2,268,170	55	617,331
ACCOMMODATIONS & FOOD SERVICES	72	168	27,035,429	99	16,412,260
ACCOMMODATIONS	721	11	1,160,773	11	2,397,586
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	157	25,874,656	88	14,014,674
OTHER SERVICES	81	410	6,514,827	175	3,677,552
REPAIR & MAINTENANCE	811	240	5,019,292	100	2,963,081
PERSONAL SERVICE	812	124	1,451,379	48	617,853
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	44,156	27	96,618
PUBLIC ADMINISTRATION, OTHER	92.00	7	5,331	4	9,541
TOTAL ALL INDUSTRIES		10,015	\$215,153,246	5,105	\$129,366,210

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,735</u>	<u>\$376,366,511</u>	<u>3,430</u>	<u>\$225,910,306</u>
MOTOR VEHICLES & PARTS	441	192	127,520,367	116	21,601,702
NEW & USED AUTO DEALERS	4411	52	112,897,935	31	14,895,977
RV, BOAT, MOTORCYCLE DEALERS	4412	27	2,980,200	12	765,305
AUTOMOTIVE PARTS & TIRE	4413	113	11,642,232	73	5,940,420
FURNITURE & HOME FURNISHING	442	239	11,110,006	185	7,479,196
ELECTRONICS & APPLIANCES	443	369	17,985,087	275	15,847,723
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	226	18,717,657	168	20,956,421
BUILDING MATERIALS	4441	175	17,520,610	136	20,560,822
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	1,197,047	32	395,599
FOOD & BEVERAGE STORES	445	161	18,072,492	110	13,011,192
GROCERY & CONVENIENCE STORES	4451	71	17,510,359	32	10,905,514
OTHER FOOD & BEVERAGE STORES	4452, 4453	90	562,133	78	2,105,678
DRUG/HEALTH STORES	446	358	16,646,924	319	9,055,960
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	8,637,294	23	4,133,831
APPAREL & ACCESSORIES	448	417	19,298,722	316	13,382,349
CLOTHING & SHOE STORES	4481, 4482	345	16,767,063	269	11,669,511
JEWELRY & LUGGAGE STORES	4483	72	2,531,659	47	1,712,838
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	418	13,007,677	297	14,001,245
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	326	12,659,465	230	12,551,246
BOOK STORES & NEWS DEALERS	4512	92	348,212	67	1,449,999
GENERAL MERCHANDISE STORES	452	43	84,818,554	42	81,346,267
DEPARTMENT STORES	4521	8	19,847,938	7	22,281,467
GENERAL MERCHANDISE STORES	4529	35	64,970,616	35	59,064,800
E-COMMERCE & MAIL ORDER	4541	497	11,300,535	380	7,541,173
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,769	29,251,196	1,199	17,553,247
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>38,691</u>	<u>23</u>	<u>53,492</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>148,679</u>	<u>4</u>	<u>6,559</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>320,251</u>	<u>5</u>	<u>30,186</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,571</u>	<u>92,375,942</u>	<u>1,830</u>	<u>50,038,359</u>
CONSTRUCTION OF BUILDINGS	236	660	47,624,639	480	30,117,171
HEAVY CONSTRUCTION & HIGHWAYS	237	82	7,488,604	51	4,048,569
SPECIAL TRADE CONTRACTORS	238	1,829	37,262,699	1,299	15,872,619
<u>MANUFACTURING</u>	<u>31-33</u>	<u>962</u>	<u>11,362,149</u>	<u>558</u>	<u>3,725,724</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,024</u>	<u>53,189,774</u>	<u>1,359</u>	<u>16,925,701</u>
DURABLE GOODS	423	1,401	44,432,351	908	12,567,294
NONDURABLE GOODS	424	607	8,723,670	441	4,325,318
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	33,753	10	33,089
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>70</u>	<u>3,651,913</u>	<u>38</u>	<u>723,895</u>
<u>INFORMATION</u>	<u>51</u>	<u>544</u>	<u>33,037,600</u>	<u>406</u>	<u>21,837,488</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>9,051,327</u>	<u>89</u>	<u>3,844,219</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>365</u>	<u>18,022,911</u>	<u>278</u>	<u>6,146,530</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>876</u>	<u>19,249,355</u>	<u>594</u>	<u>6,536,829</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,334</u>	<u>17,213,901</u>	<u>981</u>	<u>8,678,379</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>178</u>	<u>5,510,667</u>	<u>94</u>	<u>6,128,916</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>432</u>	<u>73,302,757</u>	<u>267</u>	<u>56,166,187</u>
ACCOMMODATIONS	721	18	4,678,808	16	5,495,769
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	414	68,623,949	251	50,670,418
<u>OTHER SERVICES</u>	<u>81</u>	<u>740</u>	<u>22,565,340</u>	<u>549</u>	<u>11,625,163</u>
REPAIR & MAINTENANCE	811	501	17,995,141	359	8,466,018
PERSONAL SERVICE	812	182	4,131,533	147	2,463,583
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	438,666	43	695,562
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>254,286</u>	<u>9</u>	<u>516,303</u>
TOTAL ALL INDUSTRIES		15,020	\$735,662,054	10,514	\$418,894,236

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,450	\$150,175,483	3,374	\$213,606,593
MOTOR VEHICLES & PARTS	441	86	125,460,993	81	31,683,759
NEW & USED AUTO DEALERS	4411	19	102,351,036	12	25,726,059
RV, BOAT, MOTORCYCLE DEALERS	4412	20	20,441,263	14	3,478,599
AUTOMOTIVE PARTS & TIRE	4413	47	2,668,694	55	2,479,101
FURNITURE & HOME FURNISHING	442	86	3,732,774	214	8,607,181
ELECTRONICS & APPLIANCES	443	124	871,675	247	14,258,771
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	2,658,425	153	21,018,352
BUILDING MATERIALS	4441	70	1,771,858	122	20,390,289
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	886,567	31	628,063
FOOD & BEVERAGE STORES	445	31	254,901	99	8,769,990
GROCERY & CONVENIENCE STORES	4451	4	244,454	10	7,394,643
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	10,447	89	1,375,347
DRUG/HEALTH STORES	446	101	1,052,758	287	8,174,839
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,735,520	9	2,006,232
APPAREL & ACCESSORIES	448	131	367,468	331	6,562,177
CLOTHING & SHOE STORES	4481, 4482	116	333,025	291	5,248,332
JEWELRY & LUGGAGE STORES	4483	15	34,443	40	1,313,845
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	105	3,960,903	292	16,349,342
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	3,953,315	225	14,116,391
BOOK STORES & NEWS DEALERS	4512	23	7,588	67	2,232,951
GENERAL MERCHANDISE STORES	452	17	5,806,274	33	72,376,093
DEPARTMENT STORES	4521	D	D	8	20,723,049
GENERAL MERCHANDISE STORES	4529	16	5,766,282	25	51,653,044
E-COMMERCE & MAIL ORDER	4541	171	1,110,916	414	9,176,251
MISCELLANEOUS RETAILERS	453, 4542, 4543	509	3,162,876	1,214	14,623,606
AGRICULTURE, FORESTRY, FISHING	11	5	35,715	26	207,119
MINING	21	D	D	D	D
UTILITIES	22	4	33,492	4	84,158
CONSTRUCTION	23	557	18,949,351	2,014	70,751,235
CONSTRUCTION OF BUILDINGS	236	101	12,045,763	519	47,698,390
HEAVY CONSTRUCTION & HIGHWAYS	237	24	3,395,252	56	4,230,832
SPECIAL TRADE CONTRACTORS	238	432	3,508,336	1,439	18,822,013
MANUFACTURING	31-33	274	1,316,564	603	4,649,868
WHOLESALE TRADE	42	758	21,097,807	1,381	14,403,307
DURABLE GOODS	423	525	18,803,843	908	11,134,951
NONDURABLE GOODS	424	232	2,218,085	461	3,210,422
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	12	57,934
TRANSPORTATION & WAREHOUSING	48-49	18	511,622	29	327,032
INFORMATION	51	194	3,734,764	400	18,170,743
FINANCE, INSURANCE	52	49	485,315	71	2,779,855
REAL ESTATE, RENTAL/LEASING	53	160	7,822,850	246	9,261,819
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	245	1,460,891	694	15,686,287
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	368	3,803,051	963	12,305,119
ARTS, ENTERTAINMENT & RECREATION	71	19	24,105	119	3,812,993
ACCOMMODATIONS & FOOD SERVICES	72	73	9,853,211	201	36,810,737
ACCOMMODATIONS	721	13	2,373,347	6	4,365,417
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	60	7,479,864	195	32,445,320
OTHER SERVICES	81	198	7,991,516	427	9,274,885
REPAIR & MAINTENANCE	811	151	7,393,481	260	7,171,524
PERSONAL SERVICE	812	31	569,692	124	1,886,941
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	28,343	43	216,420
PUBLIC ADMINISTRATION, OTHER	92.00	5	2,608	9	9,567
TOTAL ALL INDUSTRIES		4,378	\$227,302,815	10,563	\$412,156,828

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	1,454	\$37,019,197	3,228	\$325,082,211
MOTOR VEHICLES & PARTS	441	56	9,789,371	146	71,042,802
NEW & USED AUTO DEALERS	4411	10	6,677,831	48	59,589,518
RV, BOAT, MOTORCYCLE DEALERS	4412	8	1,289,848	19	4,679,252
AUTOMOTIVE PARTS & TIRE	4413	38	1,821,692	79	6,774,032
FURNITURE & HOME FURNISHING	442	80	798,091	154	11,687,866
ELECTRONICS & APPLIANCES	443	107	1,185,743	268	18,739,377
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	3,215,881	123	20,230,597
BUILDING MATERIALS	4441	62	1,081,984	88	18,849,821
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	2,133,897	35	1,380,776
FOOD & BEVERAGE STORES	445	25	2,470,251	76	8,988,296
GROCERY & CONVENIENCE STORES	4451	7	2,466,284	22	7,874,165
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	3,967	54	1,114,131
DRUG/HEALTH STORES	446	112	1,107,288	270	9,203,788
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,666,429	20	6,272,957
APPAREL & ACCESSORIES	448	141	870,900	317	34,027,153
CLOTHING & SHOE STORES	4481, 4482	129	863,818	270	28,962,759
JEWELRY & LUGGAGE STORES	4483	12	7,082	47	5,064,394
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	3,107,375	306	19,093,389
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	3,089,618	238	17,272,503
BOOK STORES & NEWS DEALERS	4512	26	17,757	68	1,820,886
GENERAL MERCHANDISE STORES	452	18	9,700,138	37	96,534,048
DEPARTMENT STORES	4521	6	9,372,013	9	32,464,684
GENERAL MERCHANDISE STORES	4529	12	328,125	28	64,069,364
E-COMMERCE & MAIL ORDER	4541	204	967,479	366	8,052,093
MISCELLANEOUS RETAILERS	453, 4542, 4543	507	2,140,251	1,145	21,209,845
AGRICULTURE, FORESTRY, FISHING	11	3	12,934	15	48,883
MINING	21	D	D	D	D
UTILITIES	22	D	D	5	18,789
CONSTRUCTION	23	327	9,587,849	1,033	47,403,278
CONSTRUCTION OF BUILDINGS	236	68	2,901,718	275	23,823,142
HEAVY CONSTRUCTION & HIGHWAYS	237	19	4,271,953	27	743,720
SPECIAL TRADE CONTRACTORS	238	240	2,414,178	731	22,836,416
MANUFACTURING	31-33	171	1,307,873	537	6,187,706
WHOLESALE TRADE	42	602	3,060,037	1,415	23,551,155
DURABLE GOODS	423	415	2,536,383	967	19,016,140
NONDURABLE GOODS	424	182	522,508	439	4,494,921
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,146	9	40,094
TRANSPORTATION & WAREHOUSING	48-49	13	173,146	26	371,859
INFORMATION	51	180	2,366,224	403	18,134,897
FINANCE, INSURANCE	52	47	179,902	109	4,817,903
REAL ESTATE, RENTAL/LEASING	53	123	2,030,662	251	7,569,790
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	169	869,488	484	7,507,826
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	230	775,685	616	8,496,339
ARTS, ENTERTAINMENT & RECREATION	71	13	490,214	90	4,888,684
ACCOMMODATIONS & FOOD SERVICES	72	42	9,402,346	224	54,408,519
ACCOMMODATIONS	721	7	1,923,840	22	6,196,477
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	35	7,478,506	202	48,212,042
OTHER SERVICES	81	129	2,075,725	425	13,828,634
REPAIR & MAINTENANCE	811	87	1,382,274	279	11,483,276
PERSONAL SERVICE	812	27	450,801	110	2,058,367
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	242,650	36	286,991
PUBLIC ADMINISTRATION, OTHER	92.00	4	73,842	10	20,648
TOTAL ALL INDUSTRIES		3,511	\$69,669,290	8,872	\$522,376,280

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,279</u>	<u>\$210,874,334</u>	<u>4,385</u>	<u>\$308,986,376</u>
MOTOR VEHICLES & PARTS	441	169	34,720,368	124	149,139,605
NEW & USED AUTO DEALERS	4411	43	19,879,155	34	142,551,175
RV, BOAT, MOTORCYCLE DEALERS	4412	20	8,220,686	17	94,383
AUTOMOTIVE PARTS & TIRE	4413	106	6,620,527	73	6,494,047
FURNITURE & HOME FURNISHING	442	241	12,436,690	277	10,505,669
ELECTRONICS & APPLIANCES	443	352	12,058,948	340	10,500,917
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	244	26,373,264	225	8,565,153
BUILDING MATERIALS	4441	194	23,635,353	168	8,269,896
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	2,737,911	57	295,257
FOOD & BEVERAGE STORES	445	153	16,607,002	165	13,581,397
GROCERY & CONVENIENCE STORES	4451	61	15,868,839	22	12,851,482
OTHER FOOD & BEVERAGE STORES	4452, 4453	92	738,163	143	729,915
DRUG/HEALTH STORES	446	291	7,154,233	344	13,210,493
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	9,701,999	22	3,270,227
APPAREL & ACCESSORIES	448	334	8,359,591	432	8,794,948
CLOTHING & SHOE STORES	4481, 4482	289	7,097,428	369	7,552,628
JEWELRY & LUGGAGE STORES	4483	45	1,262,163	63	1,242,320
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	356	5,363,964	375	5,458,243
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	269	5,252,158	294	5,091,666
BOOK STORES & NEWS DEALERS	4512	87	111,806	81	366,577
GENERAL MERCHANDISE STORES	452	50	36,277,093	42	50,372,643
DEPARTMENT STORES	4521	7	13,878,022	5	3,186,269
GENERAL MERCHANDISE STORES	4529	43	22,399,071	37	47,186,374
E-COMMERCE & MAIL ORDER	4541	485	10,952,172	495	17,579,022
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,565	30,869,010	1,544	18,008,059
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>196,648</u>	<u>33</u>	<u>134,797</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>8,533</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,092,380</u>	<u>7</u>	<u>200,857</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,357</u>	<u>73,222,465</u>	<u>3,154</u>	<u>123,130,483</u>
CONSTRUCTION OF BUILDINGS	236	605	26,254,983	927	83,724,689
HEAVY CONSTRUCTION & HIGHWAYS	237	76	6,916,046	75	3,564,491
SPECIAL TRADE CONTRACTORS	238	1,676	40,051,436	2,152	35,841,303
<u>MANUFACTURING</u>	<u>31-33</u>	<u>931</u>	<u>13,691,456</u>	<u>862</u>	<u>9,057,201</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,060</u>	<u>73,337,788</u>	<u>1,730</u>	<u>28,633,178</u>
DURABLE GOODS	423	1,415	58,989,223	1,125	24,705,783
NONDURABLE GOODS	424	624	14,270,157	593	3,912,127
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	78,408	12	15,268
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>84</u>	<u>1,919,514</u>	<u>38</u>	<u>986,620</u>
<u>INFORMATION</u>	<u>51</u>	<u>511</u>	<u>31,916,055</u>	<u>536</u>	<u>25,082,424</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>9,556,833</u>	<u>98</u>	<u>6,946,478</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>388</u>	<u>27,334,101</u>	<u>300</u>	<u>9,849,071</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>804</u>	<u>14,740,749</u>	<u>1,012</u>	<u>13,510,329</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,156</u>	<u>16,853,344</u>	<u>1,499</u>	<u>18,666,469</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>93</u>	<u>5,596,716</u>	<u>153</u>	<u>6,169,097</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>352</u>	<u>55,110,718</u>	<u>286</u>	<u>55,941,110</u>
ACCOMMODATIONS	721	17	4,666,055	13	9,349,132
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	335	50,444,663	273	46,591,978
<u>OTHER SERVICES</u>	<u>81</u>	<u>740</u>	<u>22,419,246</u>	<u>633</u>	<u>18,725,456</u>
REPAIR & MAINTENANCE	811	533	18,188,947	387	14,666,757
PERSONAL SERVICE	812	162	4,060,801	202	3,839,690
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	169,498	44	219,009
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>207,026</u>	<u>8</u>	<u>31,009</u>
TOTAL ALL INDUSTRIES		13,918	\$558,077,906	14,736	\$626,055,450

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	2,760	\$168,592,748	2,353	\$135,577,374
MOTOR VEHICLES & PARTS	441	83	9,370,498	97	43,011,469
NEW & USED AUTO DEALERS	4411	8	788,567	19	36,746,592
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,965,053	15	227,715
AUTOMOTIVE PARTS & TIRE	4413	63	6,616,878	63	6,037,162
FURNITURE & HOME FURNISHING	442	167	4,087,371	108	3,157,610
ELECTRONICS & APPLIANCES	443	202	8,998,748	186	3,351,788
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	17,953,426	95	16,303,124
BUILDING MATERIALS	4441	84	17,386,375	76	14,825,409
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	567,051	19	1,477,715
FOOD & BEVERAGE STORES	445	68	6,955,871	50	7,251,165
GROCERY & CONVENIENCE STORES	4451	17	6,776,054	12	6,135,933
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	179,817	38	1,115,232
DRUG/HEALTH STORES	446	230	4,946,670	209	5,996,557
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,902,305	24	4,890,323
APPAREL & ACCESSORIES	448	247	9,770,932	202	3,115,518
CLOTHING & SHOE STORES	4481, 4482	212	8,655,517	181	1,094,476
JEWELRY & LUGGAGE STORES	4483	35	1,115,415	21	2,021,042
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	258	17,614,356	204	2,683,734
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	196	17,517,938	154	2,566,355
BOOK STORES & NEWS DEALERS	4512	62	96,418	50	117,379
GENERAL MERCHANDISE STORES	452	34	67,270,106	34	34,914,665
DEPARTMENT STORES	4521	7	15,591,143	7	4,081,183
GENERAL MERCHANDISE STORES	4529	27	51,678,963	27	30,833,482
E-COMMERCE & MAIL ORDER	4541	358	5,045,360	311	2,914,476
MISCELLANEOUS RETAILERS	453, 4542, 4543	991	14,677,105	833	7,986,945
AGRICULTURE, FORESTRY, FISHING	11	13	47,590	15	82,382
MINING	21	4	8,657	3	35,518
UTILITIES	22	5	64,922	5	34,509
CONSTRUCTION	23	1,192	52,037,455	640	19,173,248
CONSTRUCTION OF BUILDINGS	236	307	22,380,380	147	4,317,516
HEAVY CONSTRUCTION & HIGHWAYS	237	41	11,896,083	32	1,789,930
SPECIAL TRADE CONTRACTORS	238	844	17,760,992	461	13,065,802
MANUFACTURING	31-33	400	4,584,038	361	3,741,694
WHOLESALE TRADE	42	1,104	12,362,755	1,039	11,491,951
DURABLE GOODS	423	752	8,856,905	736	9,444,371
NONDURABLE GOODS	424	343	3,475,452	296	2,041,064
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	30,398	7	6,516
TRANSPORTATION & WAREHOUSING	48-49	22	92,947	25	342,006
INFORMATION	51	312	13,856,978	317	9,060,323
FINANCE, INSURANCE	52	77	1,729,813	82	1,782,308
REAL ESTATE, RENTAL/LEASING	53	212	4,505,342	193	4,394,862
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	400	6,703,598	304	3,118,240
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	689	5,696,197	447	3,712,803
ARTS, ENTERTAINMENT & RECREATION	71	67	2,562,535	44	1,151,947
ACCOMMODATIONS & FOOD SERVICES	72	164	32,805,048	105	19,725,324
ACCOMMODATIONS	721	8	2,462,652	6	382,650
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	156	30,342,396	99	19,342,674
OTHER SERVICES	81	344	8,780,187	296	5,917,030
REPAIR & MAINTENANCE	811	227	7,150,221	180	4,662,275
PERSONAL SERVICE	812	91	1,591,612	82	1,037,786
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	38,354	34	216,969
PUBLIC ADMINISTRATION, OTHER	92.00	12	129,152	7	83,618
TOTAL ALL INDUSTRIES		7,777	\$314,559,962	6,236	\$219,425,137

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	3,556	\$459,189,898	2,994	\$167,300,607
MOTOR VEHICLES & PARTS	441	149	121,622,725	116	38,575,548
NEW & USED AUTO DEALERS	4411	48	110,996,145	25	29,473,355
RV, BOAT, MOTORCYCLE DEALERS	4412	17	3,323,870	21	3,365,100
AUTOMOTIVE PARTS & TIRE	4413	84	7,302,710	70	5,737,093
FURNITURE & HOME FURNISHING	442	228	20,916,444	175	3,018,182
ELECTRONICS & APPLIANCES	443	293	33,850,000	205	10,269,735
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	166	15,043,584	133	5,618,722
BUILDING MATERIALS	4441	130	12,373,365	101	4,086,978
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,670,219	32	1,531,744
FOOD & BEVERAGE STORES	445	94	11,253,201	73	10,212,170
GROCERY & CONVENIENCE STORES	4451	25	8,271,641	20	9,795,978
OTHER FOOD & BEVERAGE STORES	4452, 4453	69	2,981,560	53	416,192
DRUG/HEALTH STORES	446	277	14,160,642	252	5,399,625
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,197,941	19	2,839,764
APPAREL & ACCESSORIES	448	320	77,479,064	257	7,331,609
CLOTHING & SHOE STORES	4481, 4482	276	65,512,981	226	6,220,170
JEWELRY & LUGGAGE STORES	4483	44	11,966,083	31	1,111,439
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	317	31,075,137	268	5,879,761
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	242	28,727,247	205	5,770,246
BOOK STORES & NEWS DEALERS	4512	75	2,347,890	63	109,515
GENERAL MERCHANDISE STORES	452	37	96,650,984	32	59,860,021
DEPARTMENT STORES	4521	9	49,052,421	8	16,329,482
GENERAL MERCHANDISE STORES	4529	28	47,598,563	24	43,530,539
E-COMMERCE & MAIL ORDER	4541	398	6,263,893	386	6,383,182
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,258	27,676,283	1,078	11,912,288
AGRICULTURE, FORESTRY, FISHING	11	11	12,228	14	10,505
MINING	21	3	3,340	D	D
UTILITIES	22	6	480,546	5	117,457
CONSTRUCTION	23	1,964	59,862,165	1,400	39,426,750
CONSTRUCTION OF BUILDINGS	236	478	38,840,640	325	26,575,762
HEAVY CONSTRUCTION & HIGHWAYS	237	54	1,981,698	37	757,903
SPECIAL TRADE CONTRACTORS	238	1,432	19,039,827	1,038	12,093,085
MANUFACTURING	31-33	570	3,857,718	490	2,828,449
WHOLESALE TRADE	42	1,360	17,381,636	1,182	13,869,651
DURABLE GOODS	423	919	13,536,451	821	11,137,237
NONDURABLE GOODS	424	429	3,793,197	353	2,723,626
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	51,988	8	8,788
TRANSPORTATION & WAREHOUSING	48-49	35	691,683	19	338,392
INFORMATION	51	405	21,449,738	319	14,495,049
FINANCE, INSURANCE	52	89	9,686,401	79	1,854,325
REAL ESTATE, RENTAL/LEASING	53	274	8,159,938	229	4,467,851
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	622	8,472,583	430	2,442,390
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,084	8,761,017	690	4,906,172
ARTS, ENTERTAINMENT & RECREATION	71	92	4,274,941	70	1,767,026
ACCOMMODATIONS & FOOD SERVICES	72	255	59,908,425	135	25,525,233
ACCOMMODATIONS	721	14	8,939,831	3	1,073,844
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	241	50,968,594	132	24,451,389
OTHER SERVICES	81	511	15,436,226	393	9,554,057
REPAIR & MAINTENANCE	811	336	11,463,342	263	7,998,972
PERSONAL SERVICE	812	139	3,812,856	95	1,536,482
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	160,028	35	18,603
PUBLIC ADMINISTRATION, OTHER	92.00	5	42,940	7	14,651
TOTAL ALL INDUSTRIES		10,842	\$677,671,423	8,458	\$288,954,577

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	2,429	\$31,528,073	2,131	\$92,263,112
MOTOR VEHICLES & PARTS	441	35	273,981	100	19,756,484
NEW & USED AUTO DEALERS	4411	6	256,928	23	13,633,456
RV, BOAT, MOTORCYCLE DEALERS	4412	8	4,952	16	1,819,997
AUTOMOTIVE PARTS & TIRE	4413	21	12,101	61	4,303,031
FURNITURE & HOME FURNISHING	442	178	2,855,246	99	2,178,127
ELECTRONICS & APPLIANCES	443	166	3,784,854	164	2,335,813
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	138	1,741,334	74	14,668,120
BUILDING MATERIALS	4441	109	1,533,148	61	14,070,583
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	208,186	13	597,537
FOOD & BEVERAGE STORES	445	86	1,246,986	53	4,006,657
GROCERY & CONVENIENCE STORES	4451	6	1,003,153	14	3,810,440
OTHER FOOD & BEVERAGE STORES	4452, 4453	80	243,833	39	196,217
DRUG/HEALTH STORES	446	191	2,465,233	202	3,110,428
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	523,362	25	3,954,250
APPAREL & ACCESSORIES	448	269	2,658,758	210	2,895,810
CLOTHING & SHOE STORES	4481, 4482	237	2,529,921	186	2,451,418
JEWELRY & LUGGAGE STORES	4483	32	128,837	24	444,392
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	210	1,626,415	182	2,950,152
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	1,078,748	141	2,914,208
BOOK STORES & NEWS DEALERS	4512	44	547,667	41	35,944
GENERAL MERCHANDISE STORES	452	23	4,737,676	28	22,577,397
DEPARTMENT STORES	4521	4	186,302	5	4,988,180
GENERAL MERCHANDISE STORES	4529	19	4,551,374	23	17,589,217
E-COMMERCE & MAIL ORDER	4541	329	5,601,146	266	2,712,489
MISCELLANEOUS RETAILERS	453, 4542, 4543	798	4,013,082	728	11,117,385
AGRICULTURE, FORESTRY, FISHING	11	17	27,639	11	33,081
MINING	21	3	8,640	D	D
UTILITIES	22	D	D	4	378,920
CONSTRUCTION	23	1,691	65,550,596	464	30,466,065
CONSTRUCTION OF BUILDINGS	236	448	51,564,164	110	23,069,801
HEAVY CONSTRUCTION & HIGHWAYS	237	42	1,323,285	22	1,614,960
SPECIAL TRADE CONTRACTORS	238	1,201	12,663,147	332	5,781,304
MANUFACTURING	31-33	426	1,601,619	321	2,219,361
WHOLESALE TRADE	42	869	5,055,877	1,017	16,050,296
DURABLE GOODS	423	526	4,217,061	704	13,248,782
NONDURABLE GOODS	424	340	834,347	308	2,790,010
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,469	5	11,504
TRANSPORTATION & WAREHOUSING	48-49	14	81,264	22	217,081
INFORMATION	51	310	5,365,171	278	6,654,371
FINANCE, INSURANCE	52	55	1,874,019	82	1,864,567
REAL ESTATE, RENTAL/LEASING	53	167	1,617,807	159	3,021,687
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	442	3,737,955	293	4,434,813
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	817	6,917,501	310	3,310,063
ARTS, ENTERTAINMENT & RECREATION	71	61	1,545,841	26	721,758
ACCOMMODATIONS & FOOD SERVICES	72	87	6,172,331	97	19,546,519
ACCOMMODATIONS	721	D	D	17	3,188,290
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	6,140,047	80	16,358,229
OTHER SERVICES	81	245	2,441,805	251	6,319,340
REPAIR & MAINTENANCE	811	153	955,176	160	5,166,945
PERSONAL SERVICE	812	67	1,439,311	61	1,024,140
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	47,318	30	128,255
PUBLIC ADMINISTRATION, OTHER	92.00	7	4,763	5	43,533
TOTAL ALL INDUSTRIES		7,642	\$133,974,767	5,472	\$187,546,730

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	2,542	\$106,404,625	1,832	\$20,581,642
MOTOR VEHICLES & PARTS	441	101	34,894,135	42	374,061
NEW & USED AUTO DEALERS	4411	20	21,130,702	5	27,841
RV, BOAT, MOTORCYCLE DEALERS	4412	19	9,768,469	7	8,478
AUTOMOTIVE PARTS & TIRE	4413	62	3,994,964	30	337,742
FURNITURE & HOME FURNISHING	442	139	2,978,633	117	591,611
ELECTRONICS & APPLIANCES	443	194	5,116,224	134	4,601,630
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	12,061,794	73	1,211,311
BUILDING MATERIALS	4441	85	9,440,983	62	1,181,664
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	2,620,811	11	29,647
FOOD & BEVERAGE STORES	445	66	8,393,057	36	3,094,477
GROCERY & CONVENIENCE STORES	4451	17	8,142,357	16	3,073,208
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	250,700	20	21,269
DRUG/HEALTH STORES	446	219	3,629,887	154	1,560,568
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,427,064	9	498,343
APPAREL & ACCESSORIES	448	219	1,420,613	187	680,652
CLOTHING & SHOE STORES	4481, 4482	196	1,126,723	164	664,509
JEWELRY & LUGGAGE STORES	4483	23	293,890	23	16,143
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	235	3,210,831	178	424,871
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	176	3,119,923	132	401,091
BOOK STORES & NEWS DEALERS	4512	59	90,908	46	23,780
GENERAL MERCHANDISE STORES	452	28	18,010,435	22	2,282,138
DEPARTMENT STORES	4521	5	249,648	D	D
GENERAL MERCHANDISE STORES	4529	23	17,760,787	20	2,169,488
E-COMMERCE & MAIL ORDER	4541	316	3,266,764	257	2,212,614
MISCELLANEOUS RETAILERS	453, 4542, 4543	897	10,995,188	623	3,049,366
AGRICULTURE, FORESTRY, FISHING	11	18	84,311	7	3,922
MINING	21	D	D	D	D
UTILITIES	22	3	72,110	D	D
CONSTRUCTION	23	821	33,399,642	762	9,164,426
CONSTRUCTION OF BUILDINGS	236	183	14,848,948	167	3,381,991
HEAVY CONSTRUCTION & HIGHWAYS	237	27	5,621,452	19	841,648
SPECIAL TRADE CONTRACTORS	238	611	12,929,242	576	4,940,787
MANUFACTURING	31-33	426	3,374,395	233	1,704,547
WHOLESALE TRADE	42	1,126	13,987,664	625	5,657,256
DURABLE GOODS	423	775	11,407,851	405	4,219,254
NONDURABLE GOODS	424	342	2,499,013	215	1,437,060
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	80,800	5	942
TRANSPORTATION & WAREHOUSING	48-49	19	671,089	10	168,974
INFORMATION	51	317	6,882,145	255	6,449,863
FINANCE, INSURANCE	52	75	1,566,768	54	849,285
REAL ESTATE, RENTAL/LEASING	53	197	4,407,011	120	1,019,697
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	410	4,667,848	297	5,197,390
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	508	6,061,386	447	3,324,305
ARTS, ENTERTAINMENT & RECREATION	71	59	1,821,197	44	753,751
ACCOMMODATIONS & FOOD SERVICES	72	112	15,260,191	55	5,033,820
ACCOMMODATIONS	721	10	1,124,780	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	102	14,135,411	54	4,791,255
OTHER SERVICES	81	300	4,791,542	185	1,146,260
REPAIR & MAINTENANCE	811	182	3,534,469	109	655,887
PERSONAL SERVICE	812	86	1,101,475	57	414,999
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	155,598	19	75,374
PUBLIC ADMINISTRATION, OTHER	92.00	7	63,091	6	3,639
TOTAL ALL INDUSTRIES		6,942	\$203,518,662	4,934	\$61,061,795

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,169</u>	<u>\$51,852,501</u>	<u>4,319</u>	<u>\$301,752,517</u>
MOTOR VEHICLES & PARTS	441	70	4,392,958	129	111,587,775
NEW & USED AUTO DEALERS	4411	8	2,170,545	25	103,744,770
RV, BOAT, MOTORCYCLE DEALERS	4412	12	12,954	25	3,214,463
AUTOMOTIVE PARTS & TIRE	4413	50	2,209,459	79	4,628,542
FURNITURE & HOME FURNISHING	442	120	1,262,011	216	11,859,853
ELECTRONICS & APPLIANCES	443	155	2,659,710	347	16,825,653
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	9,296,868	178	23,316,442
BUILDING MATERIALS	4441	55	9,260,687	130	20,492,330
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	36,181	48	2,824,112
FOOD & BEVERAGE STORES	445	50	4,521,632	123	16,581,940
GROCERY & CONVENIENCE STORES	4451	9	3,979,683	25	13,891,159
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	541,949	98	2,690,781
DRUG/HEALTH STORES	446	164	3,154,288	361	10,687,406
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,121,407	28	3,776,304
APPAREL & ACCESSORIES	448	210	2,065,921	386	22,820,352
CLOTHING & SHOE STORES	4481, 4482	187	1,402,216	326	19,278,689
JEWELRY & LUGGAGE STORES	4483	23	663,705	60	3,541,663
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	226	1,124,539	393	21,009,747
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	174	1,027,156	299	18,590,306
BOOK STORES & NEWS DEALERS	4512	52	97,383	94	2,419,441
GENERAL MERCHANDISE STORES	452	23	12,064,765	44	28,959,263
DEPARTMENT STORES	4521	D	D	8	27,692,615
GENERAL MERCHANDISE STORES	4529	21	11,903,828	36	1,266,648
E-COMMERCE & MAIL ORDER	4541	316	3,041,515	491	9,123,964
MISCELLANEOUS RETAILERS	453, 4542, 4543	755	6,146,887	1,623	25,203,818
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>17,576</u>	<u>31</u>	<u>75,128</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>6,173</u>	<u>6</u>	<u>26,318</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>57,828</u>	<u>7</u>	<u>12,679</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>443</u>	<u>12,321,131</u>	<u>1,627</u>	<u>65,616,029</u>
CONSTRUCTION OF BUILDINGS	236	117	8,416,095	452	38,598,352
HEAVY CONSTRUCTION & HIGHWAYS	237	19	342,666	48	3,788,679
SPECIAL TRADE CONTRACTORS	238	307	3,562,370	1,127	23,228,998
<u>MANUFACTURING</u>	<u>31-33</u>	<u>276</u>	<u>1,570,488</u>	<u>774</u>	<u>7,007,374</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>805</u>	<u>4,384,649</u>	<u>1,733</u>	<u>35,717,723</u>
DURABLE GOODS	423	525	2,620,734	1,175	26,791,556
NONDURABLE GOODS	424	276	1,755,150	544	8,875,007
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	8,765	14	51,160
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>10,896</u>	<u>35</u>	<u>269,759</u>
<u>INFORMATION</u>	<u>51</u>	<u>250</u>	<u>5,033,747</u>	<u>524</u>	<u>27,313,146</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>1,065,515</u>	<u>106</u>	<u>5,019,981</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>131</u>	<u>2,080,265</u>	<u>305</u>	<u>9,726,376</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>273</u>	<u>2,200,952</u>	<u>777</u>	<u>19,535,523</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>338</u>	<u>2,173,906</u>	<u>1,039</u>	<u>13,026,786</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>40</u>	<u>829,270</u>	<u>165</u>	<u>3,545,413</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>78</u>	<u>13,817,211</u>	<u>279</u>	<u>51,083,393</u>
ACCOMMODATIONS	721	9	1,248,792	17	4,633,839
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	69	12,568,419	262	46,449,554
<u>OTHER SERVICES</u>	<u>81</u>	<u>186</u>	<u>2,819,045</u>	<u>612</u>	<u>13,840,636</u>
REPAIR & MAINTENANCE	811	103	1,932,349	362	10,739,318
PERSONAL SERVICE	812	58	643,829	194	2,815,324
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	242,867	56	285,994
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>6,681</u>	<u>19</u>	<u>851,389</u>
TOTAL ALL INDUSTRIES		5,072	\$100,247,834	12,358	\$554,420,170

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	932	\$40,055,155	2,569	\$165,328,853
MOTOR VEHICLES & PARTS	441	31	8,143,456	137	91,056,821
NEW & USED AUTO DEALERS	4411	8	6,512,518	27	68,870,283
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	16	11,117,440
AUTOMOTIVE PARTS & TIRE	4413	21	1,614,242	94	11,069,098
FURNITURE & HOME FURNISHING	442	44	457,146	119	2,876,380
ELECTRONICS & APPLIANCES	443	72	1,285,186	200	4,304,607
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	5,515,294	96	12,254,678
BUILDING MATERIALS	4441	28	5,241,875	71	11,666,847
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	273,419	25	587,831
FOOD & BEVERAGE STORES	445	13	1,261,754	67	7,302,758
GROCERY & CONVENIENCE STORES	4451	4	1,195,609	24	6,823,258
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	66,145	43	479,500
DRUG/HEALTH STORES	446	88	943,807	194	4,692,989
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	834,287	25	5,557,779
APPAREL & ACCESSORIES	448	99	258,784	267	2,180,611
CLOTHING & SHOE STORES	4481, 4482	91	257,422	233	2,048,026
JEWELRY & LUGGAGE STORES	4483	8	1,362	34	132,585
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	88	616,448	212	1,714,426
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	595,906	160	1,176,821
BOOK STORES & NEWS DEALERS	4512	20	20,542	52	537,605
GENERAL MERCHANDISE STORES	452	13	15,586,287	30	19,842,826
DEPARTMENT STORES	4521	D	D	4	475,915
GENERAL MERCHANDISE STORES	4529	11	14,468,099	26	19,366,911
E-COMMERCE & MAIL ORDER	4541	141	552,797	306	4,557,894
MISCELLANEOUS RETAILERS	453, 4542, 4543	304	4,599,909	916	8,987,084
AGRICULTURE, FORESTRY, FISHING	11	5	11,913	16	113,705
MINING	21	D	D	D	D
UTILITIES	22	D	D	4	29,058
CONSTRUCTION	23	141	3,148,856	817	55,028,046
CONSTRUCTION OF BUILDINGS	236	29	1,615,925	191	33,258,969
HEAVY CONSTRUCTION & HIGHWAYS	237	9	31,311	35	1,601,885
SPECIAL TRADE CONTRACTORS	238	103	1,501,620	591	20,167,192
MANUFACTURING	31-33	88	190,088	405	4,818,416
WHOLESALE TRADE	42	404	2,187,299	1,196	30,510,547
DURABLE GOODS	423	276	1,767,756	821	25,711,283
NONDURABLE GOODS	424	127	419,128	364	4,774,223
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	25,041
TRANSPORTATION & WAREHOUSING	48-49	8	270,903	40	2,208,500
INFORMATION	51	144	1,136,735	309	9,648,773
FINANCE, INSURANCE	52	33	193,797	79	1,234,345
REAL ESTATE, RENTAL/LEASING	53	80	841,009	220	7,831,342
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	127	525,361	392	3,518,600
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	126	246,839	476	5,341,609
ARTS, ENTERTAINMENT & RECREATION	71	16	331,201	45	1,729,396
ACCOMMODATIONS & FOOD SERVICES	72	38	5,130,639	144	23,529,260
ACCOMMODATIONS	721	5	680,441	16	3,431,579
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	33	4,450,198	128	20,097,681
OTHER SERVICES	81	91	1,190,461	292	8,198,712
REPAIR & MAINTENANCE	811	55	986,376	200	6,184,398
PERSONAL SERVICE	812	28	202,962	60	1,897,562
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	1,123	32	116,752
PUBLIC ADMINISTRATION, OTHER	92.00	3	6,551	11	939,494
TOTAL ALL INDUSTRIES		2,239	\$55,492,018	7,016	\$320,030,138

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	2,185	\$37,315,391	1,924	\$23,903,839
MOTOR VEHICLES & PARTS	441	78	6,901,256	51	2,378,886
NEW & USED AUTO DEALERS	4411	12	5,408,095	9	225,383
RV, BOAT, MOTORCYCLE DEALERS	4412	12	59,118	16	279,299
AUTOMOTIVE PARTS & TIRE	4413	54	1,434,043	26	1,874,204
FURNITURE & HOME FURNISHING	442	105	1,069,903	101	867,632
ELECTRONICS & APPLIANCES	443	165	1,925,384	136	902,763
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	2,957,864	91	2,486,648
BUILDING MATERIALS	4441	65	2,895,822	66	2,290,965
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	62,042	25	195,683
FOOD & BEVERAGE STORES	445	44	4,516,240	45	3,199,812
GROCERY & CONVENIENCE STORES	4451	8	3,771,502	9	3,001,158
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	744,738	36	198,654
DRUG/HEALTH STORES	446	162	2,915,726	155	2,121,427
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,745,519	7	767,903
APPAREL & ACCESSORIES	448	197	1,032,957	185	1,492,539
CLOTHING & SHOE STORES	4481, 4482	172	1,011,156	158	1,368,987
JEWELRY & LUGGAGE STORES	4483	25	21,801	27	123,552
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	225	2,569,030	189	768,528
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	171	2,092,558	136	579,999
BOOK STORES & NEWS DEALERS	4512	54	476,472	53	188,529
GENERAL MERCHANDISE STORES	452	31	4,800,759	26	1,562,782
DEPARTMENT STORES	4521	5	907,758	4	141,793
GENERAL MERCHANDISE STORES	4529	26	3,893,001	22	1,420,989
E-COMMERCE & MAIL ORDER	4541	302	2,458,838	280	1,785,383
MISCELLANEOUS RETAILERS	453, 4542, 4543	784	4,421,915	658	5,569,536
AGRICULTURE, FORESTRY, FISHING	11	12	40,967	12	45,404
MINING	21	0	0	0	0
UTILITIES	22	4	60,174	0	0
CONSTRUCTION	23	389	20,840,902	357	12,694,305
CONSTRUCTION OF BUILDINGS	236	101	13,939,336	103	8,771,306
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,211,657	15	447,166
SPECIAL TRADE CONTRACTORS	238	268	5,689,909	239	3,475,833
MANUFACTURING	31-33	336	2,914,605	250	2,404,461
WHOLESALE TRADE	42	915	10,886,178	698	4,194,450
DURABLE GOODS	423	618	9,505,076	460	3,189,482
NONDURABLE GOODS	424	290	1,354,134	233	1,002,197
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	26,968	5	2,771
TRANSPORTATION & WAREHOUSING	48-49	17	329,908	18	307,901
INFORMATION	51	292	4,512,391	244	2,365,321
FINANCE, INSURANCE	52	64	1,025,923	51	519,832
REAL ESTATE, RENTAL/LEASING	53	138	1,538,029	112	933,149
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	310	2,950,915	221	1,751,606
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	343	2,814,598	255	1,609,010
ARTS, ENTERTAINMENT & RECREATION	71	60	606,380	68	595,155
ACCOMMODATIONS & FOOD SERVICES	72	127	13,074,009	108	8,061,640
ACCOMMODATIONS	721	26	2,426,248	33	1,703,763
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	10,647,761	75	6,357,877
OTHER SERVICES	81	237	3,392,201	144	3,474,130
REPAIR & MAINTENANCE	811	149	2,613,127	85	3,168,884
PERSONAL SERVICE	812	66	631,290	43	282,536
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	147,784	16	22,710
PUBLIC ADMINISTRATION, OTHER	92.00	7	11,698	8	708,796
TOTAL ALL INDUSTRIES		5,436	\$102,314,269	4,473	\$63,596,075

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	2,099	\$70,009,770	4,069	\$411,827,833
MOTOR VEHICLES & PARTS	441	57	30,382,658	144	189,156,486
NEW & USED AUTO DEALERS	4411	9	7,984,876	42	185,142,598
RV, BOAT, MOTORCYCLE DEALERS	4412	10	20,277,099	15	67,213
AUTOMOTIVE PARTS & TIRE	4413	38	2,120,683	87	3,946,675
FURNITURE & HOME FURNISHING	442	98	1,253,550	218	7,893,422
ELECTRONICS & APPLIANCES	443	174	3,061,743	258	14,491,144
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	3,692,191	173	23,235,966
BUILDING MATERIALS	4441	55	3,583,986	132	20,028,981
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	108,205	41	3,206,985
FOOD & BEVERAGE STORES	445	42	3,234,741	84	5,682,065
GROCERY & CONVENIENCE STORES	4451	7	3,208,385	15	3,497,275
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	26,356	69	2,184,790
DRUG/HEALTH STORES	446	194	3,178,222	293	8,680,848
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	892,814	23	4,079,610
APPAREL & ACCESSORIES	448	226	1,615,194	367	21,138,585
CLOTHING & SHOE STORES	4481, 4482	200	1,255,971	316	17,844,815
JEWELRY & LUGGAGE STORES	4483	26	359,223	51	3,293,770
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	3,441,117	387	16,510,807
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	154	711,190	320	16,218,560
BOOK STORES & NEWS DEALERS	4512	51	2,729,927	67	292,247
GENERAL MERCHANDISE STORES	452	25	11,255,350	41	92,306,135
DEPARTMENT STORES	4521	4	147,772	8	34,797,464
GENERAL MERCHANDISE STORES	4529	21	11,107,578	33	57,508,671
E-COMMERCE & MAIL ORDER	4541	297	3,713,316	430	6,510,605
MISCELLANEOUS RETAILERS	453, 4542, 4543	701	4,288,874	1,651	22,142,160
AGRICULTURE, FORESTRY, FISHING	11	4	2,611	28	57,145
MINING	21	D	D	D	D
UTILITIES	22	D	D	6	140,283
CONSTRUCTION	23	331	46,376,292	1,921	49,353,049
CONSTRUCTION OF BUILDINGS	236	80	29,445,048	510	26,850,645
HEAVY CONSTRUCTION & HIGHWAYS	237	14	6,637,242	43	1,848,776
SPECIAL TRADE CONTRACTORS	238	237	10,294,002	1,368	20,653,628
MANUFACTURING	31-33	303	2,573,829	655	5,460,501
WHOLESALE TRADE	42	922	8,945,805	1,456	20,603,402
DURABLE GOODS	423	621	7,518,627	995	16,781,060
NONDURABLE GOODS	424	294	1,418,868	454	3,772,911
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	8,310	7	49,431
TRANSPORTATION & WAREHOUSING	48-49	18	610,596	39	858,635
INFORMATION	51	259	4,589,963	397	17,930,456
FINANCE, INSURANCE	52	55	533,405	97	6,716,763
REAL ESTATE, RENTAL/LEASING	53	126	3,728,498	309	8,282,102
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	305	3,342,792	609	8,315,133
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	261	5,032,335	1,007	9,880,101
ARTS, ENTERTAINMENT & RECREATION	71	38	863,680	113	2,477,863
ACCOMMODATIONS & FOOD SERVICES	72	97	18,871,550	215	45,678,044
ACCOMMODATIONS	721	10	3,368,555	9	3,661,057
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	15,502,995	206	42,016,987
OTHER SERVICES	81	162	3,015,324	544	12,813,082
REPAIR & MAINTENANCE	811	76	2,280,682	360	9,331,492
PERSONAL SERVICE	812	59	689,763	143	2,997,628
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	44,879	41	483,962
PUBLIC ADMINISTRATION, OTHER	92.00	6	47,073	18	37,199
TOTAL ALL INDUSTRIES		4,989	\$168,553,787	11,484	\$600,440,777

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	3,959	\$234,937,574	4,251	\$379,610,659
MOTOR VEHICLES & PARTS	441	96	9,738,668	150	138,035,076
NEW & USED AUTO DEALERS	4411	20	2,279,304	33	127,252,194
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,032,990	20	2,368,557
AUTOMOTIVE PARTS & TIRE	4413	62	6,426,374	97	8,414,325
FURNITURE & HOME FURNISHING	442	261	13,397,295	259	49,429,538
ELECTRONICS & APPLIANCES	443	358	42,012,320	346	27,116,360
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	17,866,648	220	20,949,966
BUILDING MATERIALS	4441	151	17,018,781	177	18,420,686
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	847,867	43	2,529,280
FOOD & BEVERAGE STORES	445	126	10,636,657	127	11,786,591
GROCERY & CONVENIENCE STORES	4451	16	9,526,061	37	10,280,843
OTHER FOOD & BEVERAGE STORES	4452, 4453	110	1,110,596	90	1,505,748
DRUG/HEALTH STORES	446	279	8,206,249	351	13,812,908
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,178,998	32	4,869,182
APPAREL & ACCESSORIES	448	352	13,983,250	384	7,658,153
CLOTHING & SHOE STORES	4481, 4482	298	12,857,762	329	5,214,682
JEWELRY & LUGGAGE STORES	4483	54	1,125,488	55	2,443,471
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	357	7,806,219	348	7,541,573
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	282	7,632,369	262	7,417,060
BOOK STORES & NEWS DEALERS	4512	75	173,850	86	124,513
GENERAL MERCHANDISE STORES	452	40	55,908,469	45	64,690,893
DEPARTMENT STORES	4521	8	28,780,369	8	18,282,585
GENERAL MERCHANDISE STORES	4529	32	27,128,100	37	46,408,308
E-COMMERCE & MAIL ORDER	4541	458	20,234,765	497	13,082,093
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,419	33,968,036	1,492	20,638,326
AGRICULTURE, FORESTRY, FISHING	11	29	175,920	28	155,941
MINING	21	3	19,497	7	76,601
UTILITIES	22	6	166,480	8	778,581
CONSTRUCTION	23	2,436	150,027,550	2,550	129,896,499
CONSTRUCTION OF BUILDINGS	236	652	96,062,647	668	78,485,953
HEAVY CONSTRUCTION & HIGHWAYS	237	66	3,135,093	84	15,326,329
SPECIAL TRADE CONTRACTORS	238	1,718	50,829,810	1,798	36,084,217
MANUFACTURING	31-33	821	11,470,730	805	14,415,605
WHOLESALE TRADE	42	1,739	81,780,518	1,817	50,343,606
DURABLE GOODS	423	1,165	75,107,857	1,238	43,456,251
NONDURABLE GOODS	424	557	6,561,601	562	6,681,119
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	111,060	17	206,236
TRANSPORTATION & WAREHOUSING	48-49	50	689,872	64	1,543,082
INFORMATION	51	491	34,619,907	503	28,302,925
FINANCE, INSURANCE	52	90	5,007,094	99	8,472,379
REAL ESTATE, RENTAL/LEASING	53	297	30,910,719	352	14,956,023
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	924	64,137,703	848	17,026,429
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,287	26,886,045	1,199	17,309,963
ARTS, ENTERTAINMENT & RECREATION	71	145	4,775,515	119	3,648,774
ACCOMMODATIONS & FOOD SERVICES	72	256	75,466,376	319	61,571,530
ACCOMMODATIONS	721	5	9,358,200	16	6,155,873
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	251	66,108,176	303	55,415,657
OTHER SERVICES	81	564	17,716,922	647	15,280,246
REPAIR & MAINTENANCE	811	369	12,077,964	434	11,781,017
PERSONAL SERVICE	812	153	5,415,493	170	3,228,465
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	223,465	43	270,764
PUBLIC ADMINISTRATION, OTHER	92.00	9	110,984	13	81,243
TOTAL ALL INDUSTRIES		13,106	\$738,899,406	13,629	\$743,470,086

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	3,011	\$144,578,114	1,799	\$34,608,012
MOTOR VEHICLES & PARTS	441	99	19,953,518	61	3,982,388
NEW & USED AUTO DEALERS	4411	21	13,002,051	9	109,415
RV, BOAT, MOTORCYCLE DEALERS	4412	17	591,504	9	248,120
AUTOMOTIVE PARTS & TIRE	4413	61	6,359,963	43	3,624,853
FURNITURE & HOME FURNISHING	442	161	7,666,371	101	846,731
ELECTRONICS & APPLIANCES	443	232	6,913,238	144	3,006,238
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	97	17,600,097	95	951,763
BUILDING MATERIALS	4441	68	15,840,864	80	761,754
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,759,233	15	190,009
FOOD & BEVERAGE STORES	445	83	9,799,209	62	4,682,305
GROCERY & CONVENIENCE STORES	4451	13	8,644,516	22	3,913,049
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	1,154,693	40	769,256
DRUG/HEALTH STORES	446	258	5,738,296	131	191,187
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	4,680,608	14	1,151,177
APPAREL & ACCESSORIES	448	281	8,119,397	159	838,806
CLOTHING & SHOE STORES	4481, 4482	245	7,247,288	142	818,189
JEWELRY & LUGGAGE STORES	4483	36	872,109	17	20,617
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	303	3,500,776	149	369,317
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	232	2,656,949	116	321,745
BOOK STORES & NEWS DEALERS	4512	71	843,827	33	47,572
GENERAL MERCHANDISE STORES	452	38	41,432,450	20	269,368
DEPARTMENT STORES	4521	9	13,628,740	4	74,662
GENERAL MERCHANDISE STORES	4529	29	27,803,710	16	194,706
E-COMMERCE & MAIL ORDER	4541	384	6,381,522	221	1,560,481
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,052	12,792,632	642	16,758,251
AGRICULTURE, FORESTRY, FISHING	11	19	121,010	5	18,396
MINING	21	4	33,325	D	D
UTILITIES	22	6	283,288	D	D
CONSTRUCTION	23	884	58,631,258	861	55,385,710
CONSTRUCTION OF BUILDINGS	236	221	38,530,115	171	34,200,647
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,536,731	31	7,216,098
SPECIAL TRADE CONTRACTORS	238	632	18,564,412	659	13,968,965
MANUFACTURING	31-33	505	6,401,974	273	6,361,363
WHOLESALE TRADE	42	1,363	21,468,914	679	9,406,778
DURABLE GOODS	423	926	17,245,412	455	6,676,384
NONDURABLE GOODS	424	427	4,031,008	218	2,583,470
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	192,494	6	146,924
TRANSPORTATION & WAREHOUSING	48-49	32	472,386	46	26,130,460
INFORMATION	51	345	12,061,943	215	7,597,438
FINANCE, INSURANCE	52	76	993,543	54	1,203,156
REAL ESTATE, RENTAL/LEASING	53	220	6,045,754	202	58,503,593
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	439	5,659,018	250	2,770,285
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	551	9,691,402	428	2,919,668
ARTS, ENTERTAINMENT & RECREATION	71	70	4,237,117	41	439,890
ACCOMMODATIONS & FOOD SERVICES	72	172	36,689,303	119	97,331,593
ACCOMMODATIONS	721	16	5,310,461	34	44,748,531
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	156	31,378,842	85	52,583,062
OTHER SERVICES	81	305	8,122,635	224	12,807,349
REPAIR & MAINTENANCE	811	179	5,644,431	156	3,662,679
PERSONAL SERVICE	812	93	2,348,252	49	9,127,648
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	129,952	19	17,022
PUBLIC ADMINISTRATION, OTHER	92.00	7	9,634	4	16,603
TOTAL ALL INDUSTRIES		8,009	\$315,500,618	5,202	\$315,509,517

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	11,653	\$1,892,611,927	1,693	\$31,877,360
MOTOR VEHICLES & PARTS	441	361	281,472,701	51	2,217,355
NEW & USED AUTO DEALERS	4411	95	220,466,704	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	90	40,082,808	8	31,294
AUTOMOTIVE PARTS & TIRE	4413	176	20,923,189	41	2,130,508
FURNITURE & HOME FURNISHING	442	612	94,643,583	92	504,248
ELECTRONICS & APPLIANCES	443	841	164,146,639	117	1,064,366
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	539	125,709,367	67	1,846,829
BUILDING MATERIALS	4441	396	118,183,778	56	1,838,961
LAWN & GARDEN SUPPLIES & EQUIP.	4442	143	7,525,589	11	7,868
FOOD & BEVERAGE STORES	445	751	135,135,658	27	2,000,306
GROCERY & CONVENIENCE STORES	4451	326	115,127,499	9	1,843,045
OTHER FOOD & BEVERAGE STORES	4452, 4453	425	20,008,159	18	157,261
DRUG/HEALTH STORES	446	748	116,081,591	153	934,354
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	115	25,230,975	13	1,180,475
APPAREL & ACCESSORIES	448	1,161	231,038,241	154	825,795
CLOTHING & SHOE STORES	4481, 4482	874	209,726,259	134	702,400
JEWELRY & LUGGAGE STORES	4483	287	21,311,982	20	123,395
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	884	110,871,886	154	340,611
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	639	89,414,469	112	302,672
BOOK STORES & NEWS DEALERS	4512	245	21,457,417	42	37,939
GENERAL MERCHANDISE STORES	452	89	208,550,030	26	17,378,921
DEPARTMENT STORES	4521	10	84,373,018	4	186,308
GENERAL MERCHANDISE STORES	4529	79	124,177,012	22	17,192,613
E-COMMERCE & MAIL ORDER	4541	956	148,106,262	236	1,150,578
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,596	251,624,994	603	2,433,522
AGRICULTURE, FORESTRY, FISHING	11	100	825,452	9	52,452
MINING	21	7	225,837	D	D
UTILITIES	22	14	275,439	D	D
CONSTRUCTION	23	8,999	1,663,467,502	343	5,202,101
CONSTRUCTION OF BUILDINGS	236	3,363	1,204,679,138	65	1,198,521
HEAVY CONSTRUCTION & HIGHWAYS	237	188	62,015,397	7	106,074
SPECIAL TRADE CONTRACTORS	238	5,448	396,772,967	271	3,897,506
MANUFACTURING	31-33	2,958	131,712,075	193	868,881
WHOLESALE TRADE	42	4,129	410,987,084	662	4,002,011
DURABLE GOODS	423	2,701	343,001,605	458	3,194,717
NONDURABLE GOODS	424	1,381	64,457,862	200	806,849
ELECTRONIC MARKETS, AGENTS & BROKERS	425	47	3,527,617	4	445
TRANSPORTATION & WAREHOUSING	48-49	290	27,072,528	3	4,822
INFORMATION	51	1,277	301,284,695	215	2,999,775
FINANCE, INSURANCE	52	205	54,721,009	55	1,039,971
REAL ESTATE, RENTAL/LEASING	53	991	135,900,020	124	1,874,818
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,714	231,551,123	207	1,333,266
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	4,059	235,978,173	258	1,058,299
ARTS, ENTERTAINMENT & RECREATION	71	1,221	65,430,830	31	251,064
ACCOMMODATIONS & FOOD SERVICES	72	3,071	949,896,571	63	6,783,656
ACCOMMODATIONS	721	247	234,421,320	3	271,929
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,824	715,475,251	60	6,511,727
OTHER SERVICES	81	2,843	185,623,938	150	1,839,122
REPAIR & MAINTENANCE	811	1,502	88,681,699	91	1,214,727
PERSONAL SERVICE	812	1,140	91,358,240	39	451,379
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	201	5,583,999	20	173,016
PUBLIC ADMINISTRATION, OTHER	92.00	41	835,208	4	59,189
TOTAL ALL INDUSTRIES		45,572	\$6,288,399,411	4,012	\$59,258,912

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	5,566	\$613,690,671	1,221	\$40,129,910
MOTOR VEHICLES & PARTS	441	248	115,462,250	54	8,468,537
NEW & USED AUTO DEALERS	4411	85	88,264,088	7	5,973,781
RV, BOAT, MOTORCYCLE DEALERS	4412	35	3,027,273	7	1,516
AUTOMOTIVE PARTS & TIRE	4413	128	24,170,889	40	2,493,240
FURNITURE & HOME FURNISHING	442	255	24,195,736	68	396,758
ELECTRONICS & APPLIANCES	443	444	43,602,321	112	1,770,091
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	233	52,243,824	52	2,986,918
BUILDING MATERIALS	4441	182	49,903,029	44	2,481,071
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	2,340,795	8	505,847
FOOD & BEVERAGE STORES	445	198	36,579,543	36	2,627,917
GROCERY & CONVENIENCE STORES	4451	60	33,298,144	19	2,604,243
OTHER FOOD & BEVERAGE STORES	4452, 4453	138	3,281,399	17	23,674
DRUG/HEALTH STORES	446	461	33,817,460	111	1,023,056
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	9,915,439	11	1,117,846
APPAREL & ACCESSORIES	448	474	57,102,956	141	1,070,122
CLOTHING & SHOE STORES	4481, 4482	406	49,377,018	126	1,036,558
JEWELRY & LUGGAGE STORES	4483	68	7,725,938	15	33,564
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	474	35,374,995	97	610,210
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	349	29,769,330	73	589,250
BOOK STORES & NEWS DEALERS	4512	125	5,605,665	24	20,960
GENERAL MERCHANDISE STORES	452	53	123,146,490	18	15,541,162
DEPARTMENT STORES	4521	10	44,740,950	4	1,327,703
GENERAL MERCHANDISE STORES	4529	43	78,405,540	14	14,213,459
E-COMMERCE & MAIL ORDER	4541	569	22,009,563	146	837,083
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,100	60,240,094	375	3,680,210
AGRICULTURE, FORESTRY, FISHING	11	30	93,395	6	8,195
MINING	21	4	75,093	D	D
UTILITIES	22	12	1,015,371	4	84,835
CONSTRUCTION	23	2,101	166,455,960	286	8,591,421
CONSTRUCTION OF BUILDINGS	236	677	83,174,619	58	4,151,119
HEAVY CONSTRUCTION & HIGHWAYS	237	56	12,213,108	14	875,957
SPECIAL TRADE CONTRACTORS	238	1,368	71,068,233	214	3,564,345
MANUFACTURING	31-33	1,089	22,538,379	152	1,478,516
WHOLESALE TRADE	42	2,315	95,626,805	577	8,399,542
DURABLE GOODS	423	1,582	78,109,735	398	5,848,312
NONDURABLE GOODS	424	714	17,330,703	175	2,545,429
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	186,367	4	5,801
TRANSPORTATION & WAREHOUSING	48-49	84	5,516,476	10	147,529
INFORMATION	51	654	56,547,646	171	3,618,142
FINANCE, INSURANCE	52	144	13,338,864	49	524,469
REAL ESTATE, RENTAL/LEASING	53	398	31,580,156	123	1,688,666
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,101	23,618,267	181	869,764
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,148	35,118,495	200	1,088,395
ARTS, ENTERTAINMENT & RECREATION	71	247	7,466,070	12	308,526
ACCOMMODATIONS & FOOD SERVICES	72	599	160,667,166	70	8,170,028
ACCOMMODATIONS	721	49	24,821,363	5	686,561
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	550	135,845,803	65	7,483,467
OTHER SERVICES	81	957	38,220,558	132	2,445,769
REPAIR & MAINTENANCE	811	520	25,616,009	83	1,869,238
PERSONAL SERVICE	812	368	11,292,000	35	526,206
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	69	1,312,549	14	50,325
PUBLIC ADMINISTRATION, OTHER	92.00	18	742,036	3	743
TOTAL ALL INDUSTRIES		16,467	\$1,272,311,408	3,198	\$77,562,685

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,123</u>	<u>\$664,348,085</u>	<u>2,187</u>	<u>\$314,984,739</u>
MOTOR VEHICLES & PARTS	441	258	183,047,639	77	20,486,374
NEW & USED AUTO DEALERS	4411	83	164,032,836	18	16,372,789
RV, BOAT, MOTORCYCLE DEALERS	4412	38	6,472,981	7	180,760
AUTOMOTIVE PARTS & TIRE	4413	137	12,541,822	52	3,932,825
FURNITURE & HOME FURNISHING	442	292	17,065,861	132	14,009,216
ELECTRONICS & APPLIANCES	443	470	45,831,250	230	39,601,930
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	289	44,577,707	129	20,465,141
BUILDING MATERIALS	4441	220	42,924,828	109	19,470,707
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	1,652,879	20	994,434
FOOD & BEVERAGE STORES	445	250	33,582,733	74	7,975,810
GROCERY & CONVENIENCE STORES	4451	108	31,540,476	25	3,772,347
OTHER FOOD & BEVERAGE STORES	4452, 4453	142	2,042,257	49	4,203,463
DRUG/HEALTH STORES	446	448	36,529,641	165	9,588,091
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	11,302,528	17	2,537,039
APPAREL & ACCESSORIES	448	521	60,951,097	222	74,783,724
CLOTHING & SHOE STORES	4481, 4482	440	50,035,806	192	65,802,612
JEWELRY & LUGGAGE STORES	4483	81	10,915,291	30	8,981,112
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	538	41,225,408	138	19,677,834
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	411	38,165,485	115	18,004,785
BOOK STORES & NEWS DEALERS	4512	127	3,059,923	23	1,673,049
GENERAL MERCHANDISE STORES	452	62	111,933,464	27	73,201,439
DEPARTMENT STORES	4521	8	41,682,593	8	45,771,836
GENERAL MERCHANDISE STORES	4529	54	70,250,871	19	27,429,603
E-COMMERCE & MAIL ORDER	4541	626	22,364,577	230	3,548,249
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,315	55,936,180	746	29,109,892
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>290,153</u>	<u>11</u>	<u>30,265</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>59,279</u>	<u>3</u>	<u>13,205</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>449,017</u>	<u>3</u>	<u>6,001</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,455</u>	<u>265,397,092</u>	<u>1,063</u>	<u>42,999,163</u>
CONSTRUCTION OF BUILDINGS	236	1,058	143,217,473	228	23,843,820
HEAVY CONSTRUCTION & HIGHWAYS	237	95	62,510,722	38	2,646,144
SPECIAL TRADE CONTRACTORS	238	2,302	59,668,897	797	16,509,199
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,255</u>	<u>19,853,524</u>	<u>457</u>	<u>5,957,043</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,513</u>	<u>78,577,668</u>	<u>1,121</u>	<u>34,313,294</u>
DURABLE GOODS	423	1,686	65,122,497	777	30,107,570
NONDURABLE GOODS	424	807	13,262,422	333	4,071,349
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	192,749	11	134,375
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>86</u>	<u>11,906,331</u>	<u>34</u>	<u>1,756,150</u>
<u>INFORMATION</u>	<u>51</u>	<u>639</u>	<u>58,072,228</u>	<u>331</u>	<u>23,974,114</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>138</u>	<u>12,891,984</u>	<u>74</u>	<u>1,692,154</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>507</u>	<u>36,560,695</u>	<u>246</u>	<u>18,869,969</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,250</u>	<u>25,186,240</u>	<u>437</u>	<u>17,637,910</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,627</u>	<u>29,550,060</u>	<u>543</u>	<u>7,489,919</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>255</u>	<u>7,208,489</u>	<u>39</u>	<u>5,662,936</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>622</u>	<u>134,666,818</u>	<u>185</u>	<u>67,479,262</u>
ACCOMMODATIONS	721	36	15,456,385	16	15,081,675
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	586	119,210,433	169	52,397,587
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,124</u>	<u>36,727,924</u>	<u>302</u>	<u>5,772,430</u>
REPAIR & MAINTENANCE	811	747	27,098,115	219	3,230,242
PERSONAL SERVICE	812	301	8,944,866	59	2,524,497
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	684,943	24	17,691
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>33</u>	<u>1,179,623</u>	<u>6</u>	<u>14,662</u>
TOTAL ALL INDUSTRIES		19,693	\$1,382,925,210	7,042	\$548,653,216

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,050</u>	<u>\$464,652,323</u>	<u>2,317</u>	<u>\$60,719,233</u>
MOTOR VEHICLES & PARTS	441	170	124,063,453	83	13,819,558
NEW & USED AUTO DEALERS	4411	34	105,921,120	15	9,655,568
RV, BOAT, MOTORCYCLE DEALERS	4412	28	5,905,004	16	1,167,173
AUTOMOTIVE PARTS & TIRE	4413	108	12,237,329	52	2,996,817
FURNITURE & HOME FURNISHING	442	237	13,692,772	111	2,353,616
ELECTRONICS & APPLIANCES	443	419	19,068,845	180	3,635,225
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	223	28,782,930	85	3,656,506
BUILDING MATERIALS	4441	166	26,398,187	62	3,372,789
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	2,384,743	23	283,717
FOOD & BEVERAGE STORES	445	184	26,275,543	76	7,370,917
GROCERY & CONVENIENCE STORES	4451	55	21,955,972	15	6,599,322
OTHER FOOD & BEVERAGE STORES	4452, 4453	129	4,319,571	61	771,595
DRUG/HEALTH STORES	446	416	27,754,448	216	3,894,659
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	10,735,231	15	1,469,901
APPAREL & ACCESSORIES	448	434	31,959,480	221	2,244,577
CLOTHING & SHOE STORES	4481, 4482	366	27,930,470	199	1,769,083
JEWELRY & LUGGAGE STORES	4483	68	4,029,010	22	475,494
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	432	16,442,372	222	2,441,069
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	326	13,650,927	163	1,944,978
BOOK STORES & NEWS DEALERS	4512	106	2,791,445	59	496,091
GENERAL MERCHANDISE STORES	452	48	112,100,041	31	9,402,258
DEPARTMENT STORES	4521	6	33,237,008	6	4,399,214
GENERAL MERCHANDISE STORES	4529	42	78,863,033	25	5,003,044
E-COMMERCE & MAIL ORDER	4541	583	15,350,857	292	3,477,453
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,847	38,426,351	785	6,953,494
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>56,327</u>	<u>17</u>	<u>157,328</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>86,473</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>788,785</u>	<u>5</u>	<u>71,586</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,474</u>	<u>134,998,427</u>	<u>497</u>	<u>23,583,012</u>
CONSTRUCTION OF BUILDINGS	236	672	63,387,679	141	14,883,490
HEAVY CONSTRUCTION & HIGHWAYS	237	75	9,833,758	21	592,028
SPECIAL TRADE CONTRACTORS	238	1,727	61,776,990	335	8,107,494
<u>MANUFACTURING</u>	<u>31-33</u>	<u>960</u>	<u>11,998,374</u>	<u>387</u>	<u>4,011,143</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,223</u>	<u>61,820,114</u>	<u>1,062</u>	<u>12,126,464</u>
DURABLE GOODS	423	1,505	50,910,801	712	9,543,563
NONDURABLE GOODS	424	700	10,771,837	338	2,552,379
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	137,476	12	30,522
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>83</u>	<u>2,649,059</u>	<u>16</u>	<u>346,411</u>
<u>INFORMATION</u>	<u>51</u>	<u>627</u>	<u>48,597,964</u>	<u>303</u>	<u>6,692,196</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>137</u>	<u>13,981,294</u>	<u>82</u>	<u>1,124,291</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>408</u>	<u>19,399,083</u>	<u>172</u>	<u>2,537,366</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>961</u>	<u>20,197,275</u>	<u>368</u>	<u>2,880,986</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,261</u>	<u>28,105,261</u>	<u>385</u>	<u>3,564,383</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>184</u>	<u>9,235,689</u>	<u>49</u>	<u>1,016,498</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>472</u>	<u>113,959,486</u>	<u>165</u>	<u>23,901,341</u>
ACCOMMODATIONS	721	26	16,172,670	60	5,577,718
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	446	97,786,816	105	18,323,623
<u>OTHER SERVICES</u>	<u>81</u>	<u>871</u>	<u>25,161,794</u>	<u>249</u>	<u>4,715,538</u>
REPAIR & MAINTENANCE	811	523	18,282,659	138	3,604,631
PERSONAL SERVICE	812	294	6,381,489	82	1,004,053
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	497,646	29	106,854
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>167,594</u>	<u>5</u>	<u>261,056</u>
TOTAL ALL INDUSTRIES		15,768	\$955,855,322	6,080	\$147,710,508

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH Quarter, 2016

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	2,675	\$141,141,795	3,438	\$244,757,859
MOTOR VEHICLES & PARTS	441	117	38,654,585	189	65,636,453
NEW & USED AUTO DEALERS	4411	30	29,363,900	53	49,768,450
RV, BOAT, MOTORCYCLE DEALERS	4412	19	2,821,528	32	6,099,153
AUTOMOTIVE PARTS & TIRE	4413	68	6,469,157	104	9,768,850
FURNITURE & HOME FURNISHING	442	127	5,014,755	150	6,044,334
ELECTRONICS & APPLIANCES	443	214	3,392,510	288	11,194,522
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	21,707,442	129	30,691,568
BUILDING MATERIALS	4441	72	21,330,414	95	28,345,056
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	377,028	34	2,346,512
FOOD & BEVERAGE STORES	445	72	6,650,664	115	14,329,638
GROCERY & CONVENIENCE STORES	4451	21	6,071,061	43	13,775,161
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	579,603	72	554,477
DRUG/HEALTH STORES	446	237	4,854,393	289	7,357,150
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,999,687	34	5,103,854
APPAREL & ACCESSORIES	448	246	5,992,255	303	9,996,666
CLOTHING & SHOE STORES	4481, 4482	212	5,433,454	260	8,463,460
JEWELRY & LUGGAGE STORES	4483	34	558,801	43	1,533,206
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	250	5,463,452	313	8,100,304
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	187	5,132,558	229	7,284,590
BOOK STORES & NEWS DEALERS	4512	63	330,894	84	815,714
GENERAL MERCHANDISE STORES	452	30	29,020,978	43	62,046,242
DEPARTMENT STORES	4521	6	11,668,858	7	11,509,386
GENERAL MERCHANDISE STORES	4529	24	17,352,120	36	50,536,856
E-COMMERCE & MAIL ORDER	4541	324	4,393,329	401	6,915,824
MISCELLANEOUS RETAILERS	453, 4542, 4543	943	13,997,745	1,184	17,341,304
AGRICULTURE, FORESTRY, FISHING	11	13	104,818	22	161,062
MINING	21	4	29,935	5	96,652
UTILITIES	22	6	32,414	4	25,904
CONSTRUCTION	23	639	42,144,590	852	50,479,158
CONSTRUCTION OF BUILDINGS	236	178	21,294,867	250	27,256,981
HEAVY CONSTRUCTION & HIGHWAYS	237	23	1,946,245	32	3,230,171
SPECIAL TRADE CONTRACTORS	238	438	18,903,478	570	19,992,006
MANUFACTURING	31-33	452	3,713,007	618	9,618,149
WHOLESALE TRADE	42	1,221	20,393,004	1,591	35,259,486
DURABLE GOODS	423	839	16,954,842	1,091	29,838,638
NONDURABLE GOODS	424	372	3,385,784	488	5,334,328
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	52,378	12	86,520
TRANSPORTATION & WAREHOUSING	48-49	20	178,938	36	809,115
INFORMATION	51	364	11,370,250	432	22,592,620
FINANCE, INSURANCE	52	84	997,276	99	3,607,316
REAL ESTATE, RENTAL/LEASING	53	198	6,295,540	272	15,878,307
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	414	7,074,059	568	7,034,327
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	440	4,501,980	608	8,841,853
ARTS, ENTERTAINMENT & RECREATION	71	59	1,379,537	106	3,951,471
ACCOMMODATIONS & FOOD SERVICES	72	151	28,400,041	280	54,980,597
ACCOMMODATIONS	721	19	7,445,542	30	6,786,487
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	20,954,499	250	48,194,110
OTHER SERVICES	81	322	7,859,049	498	14,928,637
REPAIR & MAINTENANCE	811	191	6,452,545	314	11,524,346
PERSONAL SERVICE	812	92	1,226,997	145	3,064,233
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	179,507	39	340,058
PUBLIC ADMINISTRATION, OTHER	92.00	11	42,274	10	56,719
TOTAL ALL INDUSTRIES		7,073	\$275,658,507	9,439	\$473,079,232

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
AGRICULTURE, FORESTRY, FISHING	11	\$1,223,275,868	\$731,732,731	\$4,371,803
CROP & ANIMAL PRODUCTION	111,112	406,525,269	203,705,264	1,140,977
FORESTRY & LOGGING	113	469,123,296	351,383,582	1,374,198
FISHING & HUNTING	114	140,672,758	20,387,528	115,416
AG & FORESTRY SUPPORT ACTIVITIES	115	206,954,545	156,256,357	1,741,212
MINING	21	147,672,491	112,733,879	615,974
SAND & GRAVEL, QUARRYING	2123	93,416,753	83,462,682	459,355
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	54,255,738	29,271,197	156,619
UTILITIES	22	714,088,538	574,517,774	7,836,283
HYDROELECTRIC POWER GENERATION	221111	7,964,328	7,316,270	85,829
ALTERNATIVE POWER GENERATION	221114-221117	4,107,616	2,893,570	24,367
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	4,960,434	4,892,170	34,202
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	121,934,826	106,530,668	1,303,225
NATURAL GAS DISTRIBUTION	2212	89,668,701	24,683,898	151,905
WATER & SEWER	2213	485,452,633	428,201,198	6,236,755
CONSTRUCTION	23	14,633,249,013	13,167,107,590	64,759,070
RESIDENTIAL BUILDING & REMODELING	2361	2,401,640,243	2,281,050,316	11,320,917
NONRESIDENTIAL BUILDING	2362	3,711,919,142	3,282,882,520	15,681,613
HEAVY CONSTRUCTION & HIGHWAYS	237	1,619,930,825	1,403,569,505	7,221,860
SPECIAL TRADE CONTRACTORS	238	6,899,758,803	6,199,605,249	30,534,680
ELECTRICAL	23821	1,431,723,823	1,266,292,029	6,395,667
PLUMBING & HEATING	23822	1,258,199,774	1,173,649,899	5,762,755
PAINTING	23832	254,891,558	240,774,254	1,170,538
MASONRY/DRYWALL	23814, 23831	404,096,212	375,733,290	1,809,807
ROOFING	23816	312,643,053	291,963,607	1,394,080
OTHER CONTRACTORS	238 not listed above	3,238,204,383	2,851,192,170	14,001,833
MANUFACTURING	31-33	42,526,014,356	28,937,380,920	111,562,742
FOOD PRODUCTS	311	4,543,187,051	1,963,297,008	7,527,417
MILLING OF GRAINS	3112	213,333,015	141,450,210	645,961
FRUITS & VEGETABLES	3114	986,324,025	160,267,958	751,145
DAIRY PRODUCTS	3115	628,315,072	104,957,436	511,414
MEAT PRODUCTS	3116	572,085,751	569,539,409	877,425
SEAFOOD PRODUCTS	3117	662,372,932	114,696,832	578,066
BAKERY PRODUCTS	3118	526,177,947	261,458,790	1,267,455
OTHER FOOD ITEMS	3111, 3113, 3119	954,578,309	610,926,373	2,895,951
BEVERAGES	312	680,795,673	425,682,832	2,077,340
TEXTILES	313,314	212,164,904	121,218,790	603,136
APPAREL	315	68,463,520	44,054,501	224,817
LEATHER & ALLIED PRODUCTS	316	35,641,996	18,863,806	93,449
LUMBER & WOOD PRODUCTS	321	1,840,588,476	1,110,872,717	4,433,039
SAWMILLS	3211	749,157,830	443,275,278	1,593,054
PLYWOOD & TRUSSES	3212	292,415,087	182,324,538	739,811
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	799,015,559	485,272,901	2,100,174
PAPER PRODUCTS	322	1,659,794,130	974,241,970	3,824,442
PULP & PAPER MILLS	3221	1,212,556,085	659,863,563	2,347,614
OTHER PAPER PRODUCTS	3222	447,238,045	314,378,407	1,476,828
COMMERCIAL PRINTING	323	260,671,036	198,274,476	1,000,620
PETROLEUM & COAL PRODUCTS	324	4,324,054,161	3,966,040,715	19,294,674
PETROLEUM REFINING	32411	4,136,243,861	3,831,877,075	18,647,383
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	187,810,300	134,163,640	647,291
CHEMICALS	325	1,900,602,045	1,059,109,226	5,045,014
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	706,943,418	365,543,188	1,827,306
PHARMACEUTICALS	3254	383,068,460	226,274,437	1,132,907
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	341,086,935	192,108,959	729,117
PAINT, COATING & ADHESIVES	3255	29,394,447	19,770,616	96,122
SOAP, CLEANING COMPOUND & TOILETRIES	3256	220,927,254	118,846,421	575,591
OTHER CHEMICAL PRODUCTS	3259	219,181,531	136,565,605	683,971

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	766,820,273	470,696,262	2,211,403
NONMETALLIC MINERALS	327	706,300,415	523,211,019	2,503,673
PRIMARY METALS	331	508,844,718	345,234,517	1,522,096
IRON & STEEL MILLS	3311, 3312	210,742,284	134,293,723	616,047
ALUMINUM SMELTING	3313	102,891,869	83,444,012	293,898
OTHER NONFERROUS METALS	3314	43,335,307	42,471,348	205,504
FOUNDRIES	3315	151,875,258	85,025,434	406,647
FABRICATED METAL PRODUCTS	332	1,506,797,760	1,016,394,712	4,611,337
MACHINERY	333	1,632,464,262	867,478,903	4,150,043
FARM & CONSTRUCTION IMPLEMENTS	3331	119,018,508	58,462,182	282,999
INDUSTRIAL MACHINERY	3332	359,480,720	176,742,882	868,776
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,153,965,034	632,273,839	2,998,268
COMPUTERS & ELECTRONICS	334	3,003,916,617	1,366,393,726	6,397,291
COMPUTER HARDWARE	3341	370,583,925	31,698,178	176,784
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	190,532,708	72,339,207	358,670
AUDIO & VIDEO EQUIPMENT	3343	37,435,007	16,995,794	86,364
SEMICONDUCTORS	3344	754,303,255	375,485,101	1,587,196
INSTRUMENTS	3345	1,628,014,854	853,367,749	4,074,467
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	23,046,868	16,507,697	113,810
ELECTRICAL EQUIPMENT & APPLIANCES	335	670,617,255	283,728,451	1,341,584
LIGHTING EQUIPMENT	3351	161,375,299	34,488,515	169,406
HOUSEHOLD APPLIANCES	3352	3,540,324	2,474,924	11,974
OTHER ELECTRIC EQUIPMENT	3353, 3359	505,701,632	246,765,012	1,160,204
TRANSPORTATION EQUIPMENT	336	16,503,485,903	13,128,551,858	39,644,881
MOTOR VEHICLES & PARTS	3361, 3362, 3363	315,120,527	223,578,624	1,083,669
AIRCRAFT, AEROSPACE & PARTS	3364	15,785,107,506	12,614,510,239	37,117,668
SHIPS & BOATS	3366	376,539,512	268,465,879	1,335,805
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26,718,358	21,997,116	107,739
FURNITURE & RELATED PRODUCTS	337	389,757,644	276,454,282	1,347,390
OTHER MANUFACTURING	339	1,311,046,517	777,581,149	3,709,096
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	132,654,018	81,208,733	417,505
DENTAL LABORATORIES	339116	58,448,100	54,707,539	313,066
SPORTING AND ATHLETIC GOODS	33992	199,963,220	49,247,039	256,456
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	919,981,179	592,417,838	2,722,069
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>42,712,367,633</u>	<u>29,223,127,864</u>	<u>136,736,670</u>
DURABLE GOODS	423	20,325,239,559	14,969,216,576	74,330,323
MOTOR VEHICLES & PARTS	4231	3,414,869,000	3,176,697,905	15,774,073
FURNITURE & HOME FURNISHINGS	4232	557,577,829	370,913,916	1,828,926
LUMBER & CONSTRUCTION MATERIALS	4233	1,925,523,977	1,323,743,240	6,295,475
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,517,176,469	2,711,309,333	14,036,825
METAL & MINERAL (except Petroleum)	4235	772,548,182	556,431,587	2,639,195
ELECTRICAL EQUIPMENT	4236	3,038,732,489	2,208,842,224	11,338,305
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	992,415,456	817,816,230	4,000,431
MACHINERY & EQUIPMENT	4238	3,523,497,993	2,713,694,146	12,771,647
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	335,255,175	182,162,781	908,734
TOY & HOBBY GOODS & SUPPLIES	423920	1,067,449,213	70,412,389	409,193
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,180,193,776	837,192,825	4,327,519
NONDURABLE GOODS:	424	22,048,398,056	14,068,417,067	60,938,830
PAPER & PAPER PRODUCTS	4241	693,314,625	519,140,799	2,415,496
DRUGS & SUNDRIES	4242	2,552,935,223	2,361,279,573	6,424,251
APPAREL	4243	1,187,274,194	358,231,638	1,783,311
FOOD PRODUCTS	4244	9,203,594,940	5,413,824,608	23,821,170
FARM PRODUCTS	4245	1,287,922,017	194,215,752	973,163
CHEMICALS & PLASTICS	4246	794,795,224	624,259,643	3,005,557
PETROLEUM PRODUCTS	4247	1,826,342,297	1,601,726,240	7,998,389
BEER & ALE	424810	228,211,132	216,171,928	1,047,366
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	1,323,437,189	863,769,137	4,202,162
FARM SUPPLIES	42491	703,004,000	434,195,574	2,169,086
TOBACCO & TOBACCO PRODUCTS	42494	356,982,151	278,782,788	1,345,665
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,890,585,064	1,202,819,387	5,753,214
ELECTRONIC MARKETS, AGENTS, BROKERS	425	338,730,018	185,494,221	1,467,517

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RETAIL TRADE	44-45	37,275,656,343	31,782,104,959	158,604,241
MOTOR VEHICLES & PARTS	441	6,903,178,567	6,129,994,608	31,217,637
NEW & USED AUTO DEALERS	4411	5,411,257,514	4,882,899,792	25,068,110
RV, BOAT, MOTORCYCLE DEALERS	4412	528,948,283	402,016,439	2,059,380
AUTOMOTIVE PARTS & TIRES	4413	962,972,770	845,078,377	4,090,147
FURNITURE & HOME FURNISHINGS	442	947,292,177	861,439,566	4,154,948
ELECTRONICS & APPLIANCES	443	1,892,828,616	1,626,349,398	8,970,054
HOUSEHOLD APPLIANCES	443141	185,690,017	184,044,777	887,972
ELECTRONIC STORES	443142	1,707,138,599	1,442,304,621	8,082,082
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,289,037,905	2,123,440,374	10,231,816
BUILDING MATERIALS	4441	1,991,749,791	1,869,130,985	8,984,659
LAWN & GARDEN SUPPLIES	4442	297,288,114	254,309,389	1,247,157
FOOD & BEVERAGES (OFF-PREMISES)	445	4,316,867,898	4,064,907,979	19,487,251
GROCERY & CONVENIENCE STORES	4451	3,792,227,824	3,641,605,967	17,542,216
OTHER FOOD STORES/SPECIALTY FOODS	4452	371,141,769	293,417,237	1,319,072
BEER, WINE AND LIQUOR STORES	4453	153,498,305	129,884,775	625,963
DRUG STORES & PERSONAL CARE STORES	446	2,584,066,848	2,385,955,946	11,937,644
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,194,726,412	1,706,254,729	8,364,942
APPAREL & ACCESSORIES	448	1,803,911,796	1,413,782,809	6,815,066
CLOTHING STORES	4481	1,459,786,470	1,118,031,759	5,400,485
SHOE STORES	4482	108,793,657	103,165,842	486,975
JEWELRY & LUGGAGE STORES	4483	235,331,669	192,585,208	927,606
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,053,338,694	854,906,735	4,197,120
SPORTING GOODS	45111	606,963,946	518,544,031	2,538,788
HOBBY & TOY STORES	45112	196,137,481	160,256,239	761,937
SEWING SUPPLIES	45113	51,400,536	47,708,854	229,005
MUSICAL INSTRUMENTS	45114	44,270,954	38,667,581	200,361
BOOK, PERIODICAL & MUSIC STORES	45121	154,565,777	89,730,030	467,029
DEPARTMENT STORES	4521	1,044,118,755	1,015,263,219	4,865,780
GENERAL MERCHANDISE STORES	4529	6,416,780,704	5,309,483,084	25,326,954
E-COMMERCE & MAIL ORDER	4541	1,854,939,448	1,484,162,394	7,746,985
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,974,568,523	2,806,164,118	15,288,044
TRANSPORTATION	48-492	1,517,736,237	1,219,989,696	8,432,329
AIR TRANSPORTATION	481	22,348,806	20,879,749	189,873
RAILROADS	482	26,631,348	26,631,348	292,691
WATER TRANSPORTATION	483	51,027,130	35,085,407	120,967
TRUCK TRANSPORTATION	484	247,739,069	157,902,304	1,425,773
TRANSIT & GROUND PASSENGER TRANSPORT	485	68,637,765	55,110,182	702,142
PIPELINE TRANSPORTATION	486	2,559,050	1,875,022	13,722
SCENIC & SIGHTSEEING TRANSPORTATION	487	45,583,278	17,212,071	102,668
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,006,167,246	865,317,445	5,136,645
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	47,042,545	39,976,168	447,848
WAREHOUSING & STORAGE	493	259,270,912	223,847,805	1,200,979
INFORMATION	51	6,508,443,130	5,494,678,230	53,075,227
PUBLISHING (EXCEPT INTERNET)	511	1,420,309,517	875,700,049	6,651,869
NEWSPAPERS	51111	121,349,926	119,893,834	487,140
BOOKS & PERIODICALS	51112, 51113	128,567,546	98,263,769	703,604
SOFTWARE	5112	1,062,420,551	556,711,742	4,081,410
OTHER PUBLISHERS	51114, 51119	107,971,494	100,830,704	1,379,715
MOTION PICTURE PRODUCTION	512	300,929,558	255,868,900	3,226,005
RADIO & TV BROADCASTING, CABLE TV	515	515,106,705	411,378,408	5,113,559
TELEPHONE & TELECOMMUNICATIONS	517	3,228,177,673	3,172,336,464	28,570,033
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	598,125,491	388,990,326	4,796,181
OTHER INFORMATION SERVICES	519	445,794,186	390,404,083	4,717,580
FINANCE, INSURANCE, REAL ESTATE	52-53	12,067,741,604	9,207,392,788	106,130,292
BANKS & CREDIT UNIONS	522	4,581,641,894	3,546,446,099	49,495,490
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,707,376,897	1,380,711,457	14,808,347
INSURANCE AGENTS & BROKERS	524	2,333,389,339	1,205,658,713	10,179,883
REAL ESTATE AGENTS & BROKERS	531	1,639,388,020	1,552,296,680	22,057,221
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,636,684,624	1,357,331,508	7,227,362
LESSORS OF NONFINANCIAL INTANGIBLES	533	169,260,830	164,948,331	2,361,989

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>43,789,760,799</u>	<u>34,010,265,450</u>	<u>389,302,418</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>16,766,762,971</u>	<u>11,721,947,329</u>	<u>148,140,045</u>
LEGAL SERVICES	5411	1,549,054,991	1,431,132,276	19,997,532
ACCOUNTING SERVICES	5412	1,924,909,631	1,852,482,453	27,552,405
ARCHITECTURAL SERVICES	54131	531,158,128	377,596,980	5,604,749
ENGINEERING SERVICES	54133	1,684,086,925	1,360,962,641	13,418,339
OTHER RELATED SERVICES	54132, 54134-54138	218,117,352	194,001,964	2,641,693
SPECIALIZED DESIGN SERVICES	5414	336,308,900	281,449,236	3,064,268
COMPUTER SYSTEM DESIGN SERVICES	5415	5,245,063,494	2,499,115,746	27,780,942
CONSULTING SERVICES	5416	3,008,627,809	2,190,231,352	29,796,371
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	718,512,518	316,001,445	3,189,074
ADVERTISING & PUBLIC RELATIONS	5418	407,328,493	333,033,892	4,543,714
OTHER PROFESSIONAL SERVICES	5419	1,143,594,730	885,939,344	10,550,958
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>167,889,132</u>	<u>129,164,059</u>	<u>1,641,241</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	4,794,277,791	4,006,723,772	43,580,688
EMPLOYMENT SERVICES	5613	928,016,153	810,904,779	10,946,612
TRAVEL SERVICES	5615	265,695,871	188,055,540	1,302,484
INVESTIGATION & SECURITY SERVICES	5616	357,808,082	323,574,043	3,820,183
BUILDING SERVICES & JANITORIAL	5617	982,468,900	940,316,739	8,393,230
OTHER	5611, 5612, 5614, 5619	2,260,288,785	1,743,872,671	19,118,179
WASTE TREATMENT/ COLLECTION	562	909,317,124	831,612,751	8,919,470
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>843,289,189</u>	<u>448,396,771</u>	<u>5,916,934</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>11,822,930,674</u>	<u>9,156,485,891</u>	<u>128,120,198</u>
AMBULATORY HEALTH CARE SERVICES	621	5,786,929,945	4,913,417,405	70,313,436
PHYSICIANS	6211	2,251,371,039	1,820,525,696	26,944,693
DENTISTS	6212	872,278,322	862,502,359	12,893,412
OTHER HEALTH PRACTITIONERS	6213	1,017,133,875	967,692,735	13,577,758
OUTPATIENT CARE CENTERS	6214	875,615,951	661,538,455	9,054,854
MEDICAL & DIAGNOSTIC LABORATORIES	6215	339,637,891	190,288,841	2,834,957
HOME HEALTH CARE	6216	263,747,201	254,132,275	2,682,667
OTHER AMBULATORY HEALTH CARE	6219	167,145,666	156,737,044	2,325,095
HOSPITALS	622	4,586,108,454	3,202,660,101	46,571,131
NURSING & RETIREMENT HOMES	623	773,813,666	692,259,237	7,251,250
SOCIAL SERVICES & DAY CARE	624	676,078,609	348,149,148	3,984,381
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>986,955,871</u>	<u>814,842,427</u>	<u>8,346,643</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	447,783,791	347,559,506	4,629,427
MUSEUMS, HISTORICAL SITES, ETC.	712	20,461,305	9,138,435	100,951
AMUSEMENT, GAMBLING, RECREATION	713	518,710,775	458,144,486	3,616,265
ACCOMMODATIONS	721	818,871,366	768,813,995	4,091,482
RESTAURANTS, FOOD SERVICES	7223, 7225	3,519,561,539	3,444,172,442	17,533,421
DRINKING PLACES	7224	239,387,376	216,439,506	1,258,382
AUTO REPAIR & SERVICES	8111	727,382,655	699,902,958	3,440,524
OTHER REPAIR SERVICES	8112, 8113, 8114	637,279,846	451,335,528	2,400,786
PERSONAL SERVICES	812	1,170,987,616	1,109,197,212	13,186,691
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	567,756,359	554,525,181	7,700,864
DEATH CARE SERVICES	8122	57,455,871	56,373,422	667,193
LAUNDRY & DRY CLEANING	8123	117,255,690	114,280,679	739,979
OTHER PERSONAL SERVICES	8129	428,519,696	384,017,930	4,078,655
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	278,363,563	115,438,974	1,414,902
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>202,022,335</u>	<u>190,862,883</u>	<u>1,812,579</u>
TOTAL ALL INDUSTRIES		203,470,795,173	154,779,950,734	1,043,129,596

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
4TH QUARTER, 2016

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$30,173,669,708</u>	<u>\$17,164,274,805</u>	<u>\$1,115,678,367</u>
MOTOR VEHICLES & PARTS	441	5,048,958,600	4,100,456,973	266,529,771
NEW & USED AUTO DEALERS	4411	4,064,948,613	3,311,526,304	215,249,252
RV, BOAT, MOTORCYCLE DEALERS	4412	409,560,776	292,004,423	18,980,293
AUTOMOTIVE PARTS & TIRE	4413	574,449,211	496,926,246	32,300,226
FURNITURE & HOME FURNISHING	442	729,018,654	661,192,667	42,977,557
ELECTRONICS & APPLIANCE STORES	443	1,274,132,331	1,017,287,209	66,123,701
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,581,792,238	1,459,851,117	94,890,350
BUILDING MATERIALS	4441	1,386,679,024	1,298,577,401	84,407,563
LAWN & GARDEN SUPPLIES & EQUIP.	4442	195,113,214	161,273,716	10,482,787
FOOD & BEVERAGE STORES	445	3,849,982,091	978,732,836	63,617,680
GROCERY & CONVENIENCE STORES	4451	3,549,257,526	873,369,429	56,769,027
OTHER FOOD & BEVERAGE STORES	4452, 4453	300,724,565	105,363,407	6,848,653
DRUG/HEALTH STORES	446	2,156,855,446	739,710,730	48,081,263
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,886,215,757	393,011,521	25,545,735
APPAREL & ACCESSORIES	448	1,687,697,444	1,319,963,094	85,797,661
CLOTHING & SHOE STORES	4481, 4482	1,470,960,756	1,149,269,265	74,702,546
JEWELRY & LUGGAGE STORES	4483	216,736,688	170,693,829	11,095,115
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	918,386,684	745,433,107	48,453,169
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	778,264,444	666,139,788	43,299,093
BOOK STORES & NEWS DEALERS	4512	140,122,240	79,293,319	5,154,076
GENERAL MERCHANDISE STORES	452	7,229,876,867	3,305,856,491	214,880,677
DEPARTMENT STORES	4521	1,034,372,321	896,242,184	58,255,740
GENERAL MERCHANDISE STORES	4529	6,195,504,546	2,409,614,307	156,624,937
E-COMMERCE & MAIL ORDER	4541	1,169,265,912	872,951,419	56,741,868
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,641,487,684	1,569,827,641	102,038,935
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>73,027,966</u>	<u>28,103,327</u>	<u>1,826,747</u>
<u>MINING</u>	<u>21</u>	<u>37,206,297</u>	<u>14,470,251</u>	<u>940,569</u>
<u>UTILITIES</u>	<u>22</u>	<u>35,906,203</u>	<u>17,669,800</u>	<u>1,148,540</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,888,802,296</u>	<u>7,408,840,320</u>	<u>481,575,152</u>
CONSTRUCTION OF BUILDINGS	236	5,244,969,796	4,329,188,510	281,397,420
HEAVY CONSTRUCTION & HIGHWAYS	237	807,204,347	640,824,620	41,653,621
SPECIAL TRADE CONTRACTORS	238	2,836,628,153	2,438,827,190	158,524,111
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,063,592,763</u>	<u>702,177,648</u>	<u>45,641,652</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,920,948,203</u>	<u>2,427,053,639</u>	<u>157,758,612</u>
DURABLE GOODS	423	3,781,762,243	1,941,890,126	126,222,948
NONDURABLE GOODS	424	1,113,980,080	476,730,213	30,987,501
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25,205,880	8,433,300	548,163
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>204,149,199</u>	<u>141,706,428</u>	<u>9,210,947</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,439,695,329</u>	<u>1,761,855,787</u>	<u>114,520,632</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>405,855,805</u>	<u>310,917,965</u>	<u>20,209,673</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,097,471,496</u>	<u>904,348,299</u>	<u>58,782,704</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,143,782,435</u>	<u>1,031,605,731</u>	<u>67,054,587</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,725,410,128</u>	<u>1,043,146,555</u>	<u>67,804,739</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>383,595,471</u>	<u>348,913,005</u>	<u>22,679,434</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,181,668,073</u>	<u>4,014,821,170</u>	<u>260,963,481</u>
ACCOMMODATIONS	721	749,329,745	707,787,184	46,006,198
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,432,338,328	3,307,033,986	214,957,283
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,304,682,856</u>	<u>1,076,469,545</u>	<u>69,970,742</u>
REPAIR & MAINTENANCE	811	954,875,318	762,014,606	49,531,111
PERSONAL SERVICE	812	315,937,335	288,805,703	18,772,426
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33,870,203	25,649,236	1,667,205
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17,970,215</u>	<u>15,645,486</u>	<u>1,016,959</u>
TOTAL ALL INDUSTRIES		\$62,097,434,443	\$38,412,019,761	\$2,496,783,537

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
4TH QUARTER 2016

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$343,521,342</u>	<u>\$315,180,587</u>	<u>\$15,808,274</u>
WATER SUPPLY		311,074,968	284,057,720	14,257,575
MISCELLANEOUS		32,446,374	31,122,867	1,550,699
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>186,646,019</u>	<u>113,806,533</u>	<u>4,382,070</u>
SEWERAGE SYSTEMS		115,492,665	54,174,946	2,086,327
MISCELLANEOUS		71,153,354	59,631,587	2,295,743
<u>POWER</u>	<u>3.873%</u>	<u>2,658,696,028</u>	<u>1,700,439,848</u>	<u>65,859,355</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>358,061,973</u>	<u>356,175,099</u>	<u>13,718,691</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,852,469,377</u>	<u>510,512,081</u>	<u>9,651,279</u>
LOCAL/SUBURBAN TRANSIT		201,400,644	65,620,334	1,223,566
TRUCKING		1,404,945,827	320,460,815	6,070,886
RAILROADS		19,413,592	11,289,787	217,442
MISCELLANEOUS		226,709,314	113,141,145	2,139,385
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>62,213,197</u>	<u>34,908,524</u>	<u>471,489</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>398,423,116</u>	<u>274,740,610</u>	<u>1,682,254</u>
LOCAL/SUBURBAN TRANSIT		132,476,007	104,210,489	614,599
TRUCKING		103,655,067	73,729,072	461,855
MISCELLANEOUS		162,292,042	96,801,049	605,800
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>379,930,028</u>	<u>70,692,116</u>	<u>1,328,881</u>
WATER TRANSPORT		132,313,442	29,062,880	559,729
MISCELLANEOUS		247,616,586	41,629,236	769,152
TOTAL		\$6,239,961,080	\$3,376,455,398	\$112,902,293

APPENDIX A: Frequently Asked Questions

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx.

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

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**Contact the Department of Revenue, Research & Fiscal Analysis division
at
DORSTATISTICS@DOR.WA.GOV.**