

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Calendar Year 2006

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for January - December 2006**

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OVERVIEW OF BUSINESS ACTIVITY

Calendar 2006

State gross business income increased \$53.7 billion, or 10.7 percent, in calendar year 2006 compared to calendar year 2005.

A large share of the increase was in the Manufacturing industry, which realized \$16.6 billion in growth. Nearly half of that growth was due to the Transportation Equipment sector, which grew by \$8.5 billion, or 27.9 percent. The next largest gain was in the Business, Personal and Other Services industry with a \$9.7 billion gain. Retail Trade was not far behind with increased revenues of \$9.4 billion.

Some of the largest percentage increases were also seen in the Manufacturing industry. Other Nonferrous Metals grew by 94.3 percent. Lighting Equipment gained 54.1 percent, while the Pulp & Paper Mills sector did not lag too far behind with a 50.9 percent increase. Air Transportation also had a large percentage increase of 51.4 percent from calendar year 2005 to calendar year 2006.

Overall, Manufacturing grew by \$16.6 billion, the Business, Personal and Other Services realized gains of \$9.7 billion, Retail Trade increased by \$9.4 billion, and both Wholesale Trade and the Finance, Insurance and Real Estate industries increased by \$5.0 billion.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2005	4TH QUARTER 2006	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,355</u>	<u>\$3,406,876,979</u>	<u>\$3,437,772,016</u>	<u>0.9%</u>
CROP & ANIMAL PRODUCTION	111,112	1,244	761,284,476	715,361,896	-6
FORESTRY & LOGGING	113	1,655	1,946,381,867	1,955,434,150	0.5
FISHING & HUNTING	114	299	180,160,514	240,504,130	33.5
AG & FORESTRY SUPPORT ACTIVITIES	115	1,157	519,050,122	526,471,840	1.4
<u>MINING</u>	<u>21</u>	<u>194</u>	<u>720,053,323</u>	<u>802,975,360</u>	<u>11.5</u>
SAND & GRAVEL, QUARRYING	2123	130	395,655,472	458,093,413	15.8
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	64	324,397,851	344,881,947	6.3
<u>UTILITIES</u>	<u>22</u>	<u>743</u>	<u>10,389,450,799</u>	<u>10,754,022,055</u>	<u>3.5</u>
ELECTRIC POWER GENERATION & TRANS.	2211	92	7,142,867,179	7,630,457,947	6.8
NATURAL GAS DISTRIBUTION	2212	16	1,079,657,536	738,237,959	-31.6
WATER & SEWER	2213	635	2,166,926,084	2,385,326,149	10.1
<u>CONSTRUCTION</u>	<u>23</u>	<u>47,201</u>	<u>35,881,934,801</u>	<u>41,744,659,942</u>	<u>16.3</u>
RESIDENTIAL BUILDING & REMODELING	2361	13,851	7,315,186,084	8,585,153,075	17.4
NONRESIDENTIAL BUILDING	2362	1,052	6,580,050,261	8,034,061,999	22.1
HEAVY CONSTRUCTION & HIGHWAYS	237	1,825	4,607,038,530	5,454,241,836	18.4
SPECIAL TRADE CONTRACTORS	238	30,472	17,379,659,926	19,671,202,547	13.2
PLUMBING & HEATING	23822	3,029	3,416,313,788	3,790,387,824	10.9
PAINTING	23832	3,753	619,309,712	739,888,235	19.5
ELECTRICAL	23821	3,016	3,340,301,490	3,865,298,051	15.7
MASONRY/DRYWALL	23814, 23831	2,164	1,522,251,162	1,758,129,242	15.5
ROOFING	23816	1,015	876,005,023	991,815,833	13.2
OTHER CONTRACTORS	238 not listed above	17,495	7,605,478,751	8,525,683,362	12.1
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,143</u>	<u>105,680,880,251</u>	<u>122,326,611,642</u>	<u>15.8</u>
FOOD PRODUCTS	311	935	8,730,077,037	7,897,432,936	-9.5
MILLING OF GRAINS	3112	18	256,022,757	282,013,913	10.2
FRUITS & VEGETABLES	3114	62	2,348,788,919	1,516,227,413	-35.4
DAIRY PRODUCTS	3115	17	1,453,720,377	955,637,802	-34.3
MEAT PRODUCTS	3116	108	1,188,616,967	811,927,256	-31.7
SEAFOOD PRODUCTS	3117	75	1,434,513,006	1,959,728,028	36.6
BAKERY PRODUCTS	3118	389	741,834,479	927,978,784	25.1
OTHER FOOD ITEMS	3111, 3113, 3119	266	1,306,580,532	1,443,919,740	10.5
BEVERAGES	312	383	2,244,018,896	2,424,693,407	8.1
TEXTILES	313,314	429	902,868,443	860,229,993	-4.7
APPAREL	315	214	287,786,415	226,558,574	-21.3
LEATHER & ALLIED PRODUCTS	316	45	75,774,242	84,081,839	11
LUMBER & WOOD PRODUCTS	321	810	7,571,154,185	8,753,367,388	15.6
SAWMILLS	3211	137	2,691,455,965	2,873,758,946	6.8
PLYWOOD & TRUSSES	3212	62	1,098,652,700	1,145,162,226	4.2
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	611	3,781,045,520	4,734,446,216	25.2
PAPER PRODUCTS	322	110	4,494,476,936	6,209,139,616	38.2
PULP & PAPER MILLS	3221	34	2,648,037,461	3,996,329,426	50.9
OTHER PAPER PRODUCTS	3222	76	1,846,439,475	2,212,810,190	19.8
COMMERCIAL PRINTING	323	934	1,200,550,495	1,247,352,612	3.9
PETROLEUM & COAL PRODUCTS	324	36	18,018,124,309	18,973,343,344	5.3
PETROLEUM REFINING	32411	14	17,595,204,797	18,475,565,268	5
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	422,919,512	497,778,076	17.7
CHEMICALS	325	301	2,737,159,408	2,574,392,549	-5.9
CHEMICALS	3251	31	718,924,360	625,271,516	-13
PESTICIDES & FERTILIZERS	3253	30	151,657,406	149,912,964	-1.2
PHARMACEUTICALS	3254	49	494,015,074	455,308,764	-7.8
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	191	1,372,562,568	1,343,899,305	-2.1
PLASTICS & RUBBER PRODUCTS	326	239	2,185,568,978	2,380,551,829	8.9
NONMETALLIC MINERALS	327	365	2,407,443,008	2,717,265,557	12.9
PRIMARY METALS	331	142	2,772,724,792	3,753,734,072	35.4
IRON & STEEL MILLS	3311, 3312	61	650,114,306	1,083,281,908	66.6

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INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2005	4TH QUARTER 2006	PERCENT CHANGE
ALUMINUM SMELTING	3313	23	1,179,949,944	1,450,364,151	22.9
OTHER NONFERROUS METALS	3314	11	159,936,420	310,678,316	94.3
FOUNDRIES	3315	47	782,724,122	909,409,697	16.2
FABRICATED METAL PRODUCTS	332	1,288	3,531,574,482	4,019,159,798	13.8
MACHINERY	333	736	4,112,727,033	5,244,125,361	27.5
FARM & CONSTRUCTION IMPLEMENTS	3331	75	359,426,184	431,729,826	20.1
INDUSTRIAL MACHINERY	3332	123	719,500,837	818,188,327	13.7
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	538	3,033,800,012	3,994,207,208	31.7
COMPUTERS & ELECTRONICS	334	611	7,869,331,709	9,083,854,995	15.4
COMPUTER HARDWARE	3341	51	1,131,534,292	1,172,635,707	3.6
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	57	742,369,958	826,806,948	11.4
AUDIO & VIDEO EQUIPMENT	3343	27	104,704,799	116,132,824	10.9
SEMICONDUCTORS	3344	83	1,847,162,134	2,581,744,447	39.8
INSTRUMENTS	3345	201	3,744,683,299	4,061,632,249	8.5
SOFTWARE REPRODUCTION	334611	165	269,805,876	295,812,543	9.6
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	27	29,071,351	29,090,277	0.1
ELECTRICAL EQUIPMENT & APPLIANCES	335	150	1,024,953,414	994,241,682	-3
LIGHTING EQUIPMENT	3351	33	65,687,412	101,255,834	54.1
HOUSEHOLD APPLIANCES	3352	16	266,009,419	19,157,363	-92.8
OTHER ELECTRIC EQUIPMENT	3353, 3359	101	693,256,583	873,828,485	26
TRANSPORTATION EQUIPMENT	336	731	30,474,413,244	38,988,819,069	27.9
MOTOR VEHICLES & PARTS	3361, 3362, 3363	155	1,570,878,780	2,327,939,787	48.2
AIRCRAFT, AEROSPACE & PARTS	3364	161	27,321,844,959	35,029,164,698	28.2
SHIPS & BOATS	3366	353	1,445,801,250	1,532,717,576	6
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	62	135,888,255	98,997,008	-27.1
FURNITURE & RELATED PRODUCTS	337	1,109	1,378,940,756	1,511,905,764	9.6
OTHER MANUFACTURING	339	2,575	3,661,212,469	4,382,361,257	19.7
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>18,903</u>	<u>102,041,415,448</u>	<u>106,998,029,690</u>	<u>4.9</u>
DURABLE GOODS	423	9,489	50,980,279,394	55,733,522,961	9.3
MOTOR VEHICLES & PARTS	4231	751	7,762,228,962	7,834,389,031	0.9
FURNITURE & HOME FURNISHINGS	4232	501	1,180,719,390	1,327,819,311	12.5
LUMBER & CONSTRUCTION MATERIALS	4233	731	5,811,245,416	6,112,162,696	5.2
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,636	10,247,022,923	10,291,658,452	0.4
ELECTRICAL EQUIPMENT	4236	1,180	7,643,690,422	8,017,758,468	4.9
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	520	2,411,096,516	2,712,437,258	12.5
MACHINERY & EQUIPMENT	4238	2,002	8,556,182,761	10,079,714,364	17.8
OTHER DURABLE GOODS	4235, 4239	2,168	7,368,093,004	9,357,583,381	27
NONDURABLE GOODS:	424	8,939	49,950,851,122	50,314,397,468	0.7
PAPER & PAPER PRODUCTS	4241	339	2,255,943,227	1,744,114,747	-22.7
DRUGS & SUNDRIES	4242	292	7,052,719,972	6,554,702,717	-7.1
APPAREL	4243	444	2,100,361,644	2,232,248,889	6.3
FOOD PRODUCTS	4244	1,900	17,543,433,157	18,698,670,572	6.6
FARM PRODUCTS	4245	119	559,965,465	608,980,090	8.8
CHEMICALS & PLASTICS	4246	421	2,806,929,991	2,771,560,484	-1.3
PETROLEUM PRODUCTS	4247	190	6,216,471,548	4,624,609,240	-25.6
OTHER NONDURABLE GOODS	4248, 4249	5,234	11,415,026,118	13,079,510,729	14.6
ELECTRONIC MARKETS, AGENTS, BROKERS	425	475	1,110,279,402	950,109,261	-14.4
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>56,690</u>	<u>97,100,199,424</u>	<u>106,493,002,856</u>	<u>9.7</u>
MOTOR VEHICLES & PARTS	441	3,666	20,016,377,186	20,614,911,437	3
NEW & USED AUTO DEALERS	4411	1,619	15,610,543,365	15,991,834,067	2.4
RV, BOAT, MOTORCYCLE DEALERS	4412	784	2,134,286,496	2,252,000,362	5.5
AUTOMOTIVE PARTS & TIRES	4413	1,263	2,271,547,325	2,371,077,008	4.4
FURNITURE & HOME FURNISHINGS	442	2,037	3,513,011,285	3,589,585,149	2.2
ELECTRONICS & APPLIANCES	443	2,658	5,034,079,423	5,197,712,731	3.3
HOUSEHOLD APPLIANCES	443111	317	636,222,900	726,108,375	14.1
RADIO, TV & OTHER ELECTRONICS	443112	623	1,494,678,295	1,580,004,376	5.7
COMPUTERS & SOFTWARE	44312	1,666	2,806,029,182	2,799,241,988	-0.2

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INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2005	4TH QUARTER 2006	PERCENT CHANGE
CAMERAS & PHOTO SUPPLY	44313	52	97,149,046	92,357,992	-4.9
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,877	8,005,768,310	8,376,778,820	4.6
BUILDING MATERIALS	4441	1,719	7,187,199,145	7,483,266,750	4.1
LAWN & GARDEN SUPPLIES	4442	1,158	818,569,165	893,512,070	9.2
FOOD & BEVERAGES (OFF-PREMISES)	445	3,548	11,297,873,097	11,888,876,710	5.2
GROCERY & CONVENIENCE STORES	4451	2,141	10,668,079,020	11,158,022,865	4.6
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,104	545,547,540	634,658,410	16.3
BEER, WINE AND LIQUOR STORES	4453	303	84,246,537	96,195,435	14.2
DRUG STORES & PERSONAL CARE STORES	446	1,819	4,440,165,414	4,765,070,136	7.3
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,733	8,173,286,063	9,166,297,403	12.1
APPAREL & ACCESSORIES	448	3,175	4,714,086,721	5,245,846,416	11.3
CLOTHING STORES	4481	2,065	3,533,887,431	3,953,611,576	11.9
SHOE STORES	4482	183	357,895,252	403,837,432	12.8
JEWELRY & LUGGAGE STORES	4483	927	822,304,038	888,397,408	8
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,560	2,643,285,969	2,789,973,130	5.5
SPORTING GOODS	45111	1,437	1,177,801,167	1,337,099,839	13.5
HOBBY & TOY STORES	45112	484	342,812,044	344,123,415	0.4
SEWING SUPPLIES	45113	270	168,222,473	167,644,494	-0.3
MUSICAL INSTRUMENTS	45114	205	169,180,679	165,989,670	-1.9
BOOK, PERIODICAL & MUSIC STORES	45121	821	539,585,230	557,508,927	3.3
TAPES & CDs	45122	343	245,684,376	217,606,785	-11.4
DEPARTMENT STORES	4521	28	3,398,067,450	3,501,592,461	3
GENERAL MERCHANDISE STORES	4529	429	11,860,764,783	13,348,349,528	12.5
E-COMMERCE & MAIL ORDER	4541	2,008	4,029,611,340	5,910,324,505	46.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	29,152	9,973,822,383	12,097,684,430	21.3
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>8,051</u>	<u>7,661,462,642</u>	<u>8,536,448,181</u>	<u>11.4</u>
AIR TRANSPORTATION	481	101	91,001,837	137,735,169	51.4
RAILROADS	482	14	179,831,232	203,653,354	13.2
WATER TRANSPORTATION	483	56	303,154,010	442,461,891	46
TRUCK TRANSPORTATION	484	4,452	3,448,809,625	3,767,098,349	9.2
TRANSIT & GROUND PASSENGER TRANSPORT	485	854	413,328,314	445,396,726	7.8
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,574	3,225,337,624	3,540,102,692	9.8
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>298</u>	<u>505,314,480</u>	<u>549,650,561</u>	<u>8.8</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,430</u>	<u>15,405,041,056</u>	<u>16,114,910,618</u>	<u>4.6</u>
PUBLISHING (EXCEPT INTERNET)	511	1,335	3,343,835,890	3,421,643,229	2.3
NEWSPAPERS	51111	166	949,698,014	1,000,226,232	5.3
BOOKS & PERIODICALS	51112, 51113	652	429,288,672	487,741,849	13.6
SOFTWARE	5112	340	1,758,901,737	1,742,951,156	-0.9
OTHER PUBLISHERS	51114, 51119	177	205,947,467	190,723,992	-7.4
MOTION PICTURE PRODUCTION	512	1,274	688,254,033	666,311,784	-3.2
RADIO & TV BROADCASTING, CABLE TV	515	174	959,973,080	1,022,918,841	6.6
INTERNET PUBLISHING & BROADCASTING	516	27	3,857,461	4,097,238	6.2
TELEPHONE & TELECOMMUNICATIONS	517	806	8,530,299,238	8,839,618,468	4
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,637	1,641,492,703	1,930,393,868	18
OTHER INFORMATION SERVICES	519	177	237,328,651	229,927,190	-3
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>18,037</u>	<u>33,992,661,765</u>	<u>39,020,686,452</u>	<u>14.8</u>
BANKS & CREDIT UNIONS	522	3,108	16,641,127,875	20,032,333,080	20.4
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,639	3,013,607,528	3,744,272,139	24.2
INSURANCE AGENTS & BROKERS	524	4,022	5,984,743,796	6,323,991,385	5.7
REAL ESTATE AGENTS & BROKERS	531	6,472	4,234,701,138	4,559,974,992	7.7
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,736	4,078,823,572	4,304,704,168	5.5
LESSORS OF NONFINANCIAL INTANGIBLES	533	60	39,657,856	55,410,688	39.7
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>146,035</u>	<u>86,779,279,753</u>	<u>96,449,718,987</u>	<u>11.1</u>
LEGAL SERVICES	5411	5,601	3,681,416,133	4,046,385,176	9.9
ACCOUNTING SERVICES	5412	4,605	1,655,347,101	1,844,417,477	11.4
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	10,082	7,098,795,163	8,247,194,242	16.2

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INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2005	4TH QUARTER 2006	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	5,372	5,232,030,851	6,019,405,578	15
CONSULTING SERVICES	5416	10,064	3,930,604,003	4,937,971,087	25.6
ADVERTISING & PUBLIC RELATIONS	5418	1,493	1,120,087,267	1,207,144,548	7.8
OTHER PROFESSIONAL SERVICES	5417, 5419	7,013	5,482,427,238	5,901,697,046	7.6
MANAGEMENT SERVICES	55	107	221,840,080	219,305,431	-1.1
ADMINISTRATIVE & SUPPORT SERVICES	561	23,051	11,013,242,543	12,566,869,618	14.1
EMPLOYMENT SERVICES	5613	858	1,790,108,240	2,337,251,585	30.6
TRAVEL SERVICES	5615	716	989,311,715	1,020,093,657	3.1
INVESTIGATION & SECURITY SERVICES	5616	907	631,113,347	683,331,271	8.3
BUILDING SERVICES & JANITORIAL	5617	7,352	5,495,657,185	6,243,728,184	13.6
OTHER	5611, 5612, 5614, 5619	13,218	2,107,052,056	2,282,464,921	8.3
WASTE TREATMENT/ COLLECTION	562	658	3,031,407,160	2,919,589,826	-3.7
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	4,153	1,173,179,510	1,277,533,632	8.9
HEALTH SERVICES	62	18,849	22,352,010,937	24,256,503,760	8.5
PHYSICIANS	6211	3,579	5,382,961,622	5,573,523,273	3.5
DENTISTS	6212	3,194	2,532,796,809	2,651,005,759	4.7
OTHER PRACTITIONERS	6213	7,183	1,750,839,498	1,914,663,374	9.4
HOSPITALS	622	169	6,875,551,550	7,686,249,728	11.8
NURSING & RETIREMENT HOMES	623	633	1,383,392,724	1,478,411,666	6.9
SOCIAL SERVICES & DAY CARE	624	2,727	716,239,157	784,838,638	9.6
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,364	3,710,229,577	4,167,811,322	12.3
ARTS, ENTERTAINMENT, & RECREATION	71	6,170	2,460,591,299	2,647,627,946	7.6
PERFORMING ARTS, SPECTATOR SPORTS	711	3,756	1,040,355,777	1,172,752,482	12.7
MUSEUMS, HISTORICAL SITES, ETC.	712	151	63,289,892	61,400,906	-3
AMUSEMENT, GAMBLING, RECREATION	713	2,263	1,356,945,630	1,413,474,558	4.2
ACCOMMODATIONS	721	2,479	1,839,836,176	2,049,991,851	11.4
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	13,633	8,889,933,562	10,201,663,178	14.8
DRINKING PLACES	7224	1,162	535,714,712	505,637,447	-5.6
AUTO REPAIR & SERVICES	8111	6,770	2,328,812,409	2,522,508,732	8.3
OTHER REPAIR SERVICES	8112, 8113, 8114	6,766	1,448,362,359	1,406,613,029	-2.9
PERSONAL SERVICES	812	16,047	2,419,587,338	2,826,373,201	16.8
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	8,808	770,771,366	845,293,217	9.7
LAUNDRY & DRY CLEANING	8123	1,106	371,593,261	386,316,766	4
OTHER PERSONAL SERVICES	8122, 8129	6,133	1,277,222,711	1,594,763,218	24.9
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,484	543,221,521	533,673,995	-1.8
PUBLIC ADMINISTRATION, OTHER	92,00	476	320,832,391	311,612,187	-2.9
TOTAL ALL INDUSTRIES		318,094	\$499,564,862,020	\$553,230,636,183	10.7%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
CALENDAR 2006 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$772,448	\$54,310	\$718,138	0.00484	\$3,476
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	3,615,623	488,629	3,126,995	0.00138	4,315
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	3,842,633	287,111	3,555,522	0.00275	9,778
4	Insurance Agents/Brokers	14	1,852,501	23,637	1,828,864	0.00484	8,852
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	3,300,967	160,558	3,140,409	0.00138	4,334
6	Processing for Hire/Printing and Publishing	10	4,808,363	447,948	4,360,414	0.00484	21,104
7	Manufacturing	7	30,367,023	1,266,028	29,100,995	0.00484	140,849
8	Royalties; Child Care	80	1,433,574	164,164	1,269,410	0.00484	6,144
9	Wholesaling	3	166,765,979	53,152,277	113,613,702	0.00484	549,890
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	5,101,983	690,659	4,411,324	0.00484	21,351
11	Public or Nonprofit Hospitals	55	6,246,127	1,424,968	4,821,160	0.01500	72,317
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	1,977,840	3,829	1,974,010	0.00471	9,298
13	Service & Other Activities	4	95,729,846	26,158,454	69,571,391	0.01500	1,043,571
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	605,817	222,955	382,862	0.01630	6,241
15	Retailing of Interstate Transportation Equip.	19	1,662,401	701,398	961,003	0.00484	4,651
16	Retailing	2	171,771,955	25,753,561	146,018,394	0.00471	687,747
17	Mfg. of Aluminum/Solar Energy/FAR	190	446,979	4,706	442,273	0.00290	1,284
18	Wholesaling of Aluminum/Solar Energy	191	148,729	40,830	107,899	0.00290	313
19	Mfg. of Commercial Airplanes or Components	195	1,700,562	15,163	1,685,399	0.00424	7,138
20	Whlse of Commercial Airplanes or Components	196	16,791,088	804,946	15,986,142	0.00424	67,701
21	Retailing of Commercial Airplanes or Components	197	10,577,748	972,081	9,605,668	0.00424	40,680
22	Parimutuel Wagering	193	D	D	D	0.00130	D
23	Processing for Hire Timber Products	300	159,345	88	159,257	0.00424	674
24	Extracting Timber, Extracting for Hire Timber	301	81,520	1,738	79,782	0.00424	338
25	Manufacturing of Timber or Wood Products	302	1,738,791	134,039	1,604,752	0.00424	6,796
26	Wholesaling of Timber or Wood Products	303	3,441,870	1,808,410	1,633,461	0.00424	6,918
TOTAL B&O TAXES			534,941,710	114,782,485	420,159,226		2,725,760

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
27	Retail Sales Tax	1	\$174,484,662	\$63,042,230	\$111,442,432	0.06500	\$7,243,758
28	Use Tax	5	4,578,577	-18	4,578,596	0.06500	297,609
TOTAL STATE SALES/USE TAX			179,063,239	63,042,211	116,021,028		7,541,367

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Water Distribution	60	\$858,033	\$85,208	\$772,825	0.05029	\$38,865
30	Sewer Collection	61	413,239	185,586	227,652	0.03852	8,769
31	Power	49	7,333,956	2,336,439	4,997,517	0.03873	193,554
32	Gas Dist., Telegraph	26	1,821,124	26,740	1,794,383	0.03852	69,120
33	Motor Transportation, Railroad, Railroad Car	8	3,846,505	2,597,797	1,248,708	0.01926	24,050
34	Urban Transportation/Vessels Under 65 Feet	12	645,245	175,025	470,220	0.00642	3,019
35	Other Public Service	13	478,728	255,822	222,905	0.01926	4,293
TOTAL PUBLIC UTILITY TAXES			15,396,830	5,662,618	9,734,211		341,670

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
36	Motor Vehicle Sales/Leases	120	\$10,053,424	\$0	\$10,053,424	0.00300	\$30,160
37	Litter Tax	36	51,135,775	0	51,135,775	0.00015	7,670
38	Tobacco Products	20	49,874	0	49,874	0.75000	37,405
39	Refuse Collection	64	1,292,689	442,427	850,262	0.03600	30,609
40	Petroleum Products Tax	57	N/A	N/A	N/A	0.00500	N/A
41	Hazardous Substance	65	16,768,075	628,101	16,139,974	0.00700	112,980
42	IMR	79	142,903	0	142,903	0.06000	8,574
43	Solid Fuel Burning Device Fee	59	Devices	0	10	\$30/Device	285
44	Syrup Tax	54	Gallons	0	9,470	\$1.00/Gal	9,470
45	Tire Fee	73	Tires	0	4,064	\$.90/Tire	3,657
46	Cigar Tax (\$0.67 or more)	194	Cigars	0	0	\$.50/Cigar	0
47	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	40,185	\$.44/Line	17,681
48	Wireless State Enhanced 911 Tax	94	Radio Lines	0	49,067	\$.20/Line	9,813
49	Quality Maintenance Fee on Nursing Facility Operators	78	Days	0	5,114	\$6.50/Day	33,244
TOTAL OTHER TAXES							301,551

TOTAL STATE TAXES* \$10,910,348

* Does not include retail sales and use tax collected by county auditors and the Department of Licensing.
 N/A - Not applicable. Fund limit reached. Tax temporarily not due.
 D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory minimum.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Calendar 2005 to Calendar 2006
(Dollars in Thousands)

County	Calendar 2005	Calendar 2006	Percent Change
Adams	\$162,277	\$161,395	-0.5%
Asotin	166,172	183,624	10.5%
Benton	2,226,436	2,303,245	3.4%
Chelan	1,223,125	1,385,599	13.3%
Clallam	958,032	1,026,775	7.2%
Clark	4,581,236	4,866,777	6.2%
Columbia	28,898	29,771	3.0%
Cowlitz	1,278,609	1,337,394	4.6%
Douglas	361,858	403,267	11.4%
Ferry	32,305	35,593	10.2%
Franklin	862,138	929,718	7.8%
Garfield	17,285	15,900	-8.0%
Grant	872,602	1,107,853	27.0%
Grays Harbor	807,923	838,963	3.8%
Island	767,731	829,841	8.1%
Jefferson	368,923	371,860	0.8%
King	39,951,928	43,431,246	8.7%
Kitsap	3,196,323	3,469,257	8.5%
Kittitas	601,941	704,543	17.0%
Klickitat	126,356	162,751	28.8%
Lewis	1,007,029	1,127,178	11.9%
Lincoln	70,005	70,296	0.4%
Mason	463,562	528,350	14.0%
Okanogan	381,008	436,765	14.6%
Pacific	189,760	195,060	2.8%
Pend Oreille	84,627	89,831	6.1%
Pierce	11,266,231	12,154,469	7.9%
San Juan	344,134	354,965	3.1%
Skagit	2,192,208	2,444,571	11.5%
Skamania	86,929	87,112	0.2%
Snohomish	9,716,522	10,915,209	12.3%
Spokane	6,650,437	7,278,765	9.4%
Stevens	308,535	335,168	8.6%
Thurston	3,624,053	3,968,838	9.5%
Wahkiakum	20,255	24,291	19.9%
Walla Walla	648,203	718,943	10.9%
Whatcom	2,851,875	3,125,880	9.6%
Whitman	366,249	410,492	12.1%
Yakima	2,503,737	2,653,522	6.0%
Total	101,367,459	110,515,076	9.0%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>734</u>	<u>\$59,062,722</u>	<u>715</u>	<u>\$89,642,872</u>
MOTOR VEHICLES & PARTS	441	38	11,154,420	35	12,567,402
NEW & USED AUTO DEALERS	4411	15	3,707,632	12	4,433,617
RV, BOAT, MOTORCYCLE DEALERS	4412	5	51,864	12	4,488,682
AUTOMOTIVE PARTS & TIRE	4413	18	7,394,924	11	3,645,103
FURNITURE & HOME FURNISHING	442	35	1,107,082	32	1,842,482
ELECTRONICS & APPLIANCES	443	68	1,604,077	83	1,794,617
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	906,072	30	857,562
COMPUTERS & SOFTWARE	44312	40	698,005	49	931,172
CAMERA & PHOTO SUPPLIES	44313	D	D	4	5,883
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	5,737,652	38	9,158,553
BUILDING MATERIALS	4441	29	4,945,011	31	8,479,674
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	792,641	7	678,879
FOOD & BEVERAGE STORES	445	13	2,712,915	16	9,669,292
GROCERY & CONVENIENCE STORES	4451	5	2,604,510	7	9,151,409
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	108,405	9	517,883
DRUG/HEALTH STORES	446	35	1,107,514	41	2,135,451
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	9,015,935	4	2,149,688
APPAREL & ACCESSORIES	448	38	265,231	40	851,904
CLOTHING & SHOE STORES	4481, 4482	31	254,764	31	372,282
JEWELRY & LUGGAGE STORES	4483	7	10,467	9	479,622
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	407,008	49	2,660,301
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	269,503	25	2,299,839
BOOK/PERIODICAL/MUSIC STORE	4512	23	137,505	24	360,462
GENERAL MERCHANDISE STORES	452	6	20,199,870	7	39,332,566
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	20,199,870	7	39,332,566
E-COMMERCE & MAIL ORDER	4541	60	413,486	60	786,165
MISCELLANEOUS RETAILERS	453, 4542, 4543	335	5,337,532	310	6,694,451
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>509,464</u>	<u>4</u>	<u>28,072</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>3,061,968</u>	<u>3</u>	<u>23,718</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>461</u>	<u>22,272,242</u>	<u>323</u>	<u>30,724,700</u>
CONSTRUCTION OF BUILDINGS	236	78	6,358,108	87	12,578,663
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,810,878	23	2,927,553
SPECIAL TRADE CONTRACTORS	238	352	14,103,256	213	15,218,484
<u>MANUFACTURING</u>	<u>31-33</u>	<u>100</u>	<u>2,804,948</u>	<u>96</u>	<u>2,473,070</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>567</u>	<u>34,365,313</u>	<u>561</u>	<u>13,589,409</u>
DURABLE GOODS	423	396	28,400,103	387	11,350,988
NONDURABLE GOODS	424	162	5,935,828	168	2,170,454
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	29,382	6	67,967
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>286,206</u>	<u>10</u>	<u>1,966,006</u>
<u>INFORMATION</u>	<u>51</u>	<u>170</u>	<u>7,983,923</u>	<u>153</u>	<u>6,339,523</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>1,912,150</u>	<u>37</u>	<u>1,182,819</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>3,001,106</u>	<u>95</u>	<u>4,334,765</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>113</u>	<u>1,741,160</u>	<u>114</u>	<u>1,065,058</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>160</u>	<u>2,777,125</u>	<u>150</u>	<u>3,257,423</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>398,547</u>	<u>23</u>	<u>2,388,362</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>13,984,008</u>	<u>56</u>	<u>21,556,377</u>
ACCOMMODATIONS	721	13	2,584,822	12	5,647,491
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	51	11,399,186	44	15,908,886
<u>OTHER SERVICES</u>	<u>81</u>	<u>137</u>	<u>7,188,955</u>	<u>111</u>	<u>4,503,599</u>
REPAIR & MAINTENANCE	811	97	6,078,283	66	3,120,162
PERSONAL SERVICE	812	35	968,395	39	901,007
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	142,277	6	482,430
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>44,969</u>	<u>7</u>	<u>548,669</u>
TOTAL ALL INDUSTRIES		2,710	\$161,394,806	2,458	\$183,624,442

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	2,456	\$1,165,733,197	1,843	\$622,173,056
MOTOR VEHICLES & PARTS	441	145	215,750,548	81	166,623,267
NEW & USED AUTO DEALERS	4411	66	149,323,782	30	129,241,274
RV, BOAT, MOTORCYCLE DEALERS	4412	19	27,624,292	17	21,051,737
AUTOMOTIVE PARTS & TIRE	4413	60	38,802,474	34	16,330,256
FURNITURE & HOME FURNISHING	442	86	44,466,387	78	18,500,270
ELECTRONICS & APPLIANCES	443	239	60,450,167	186	15,131,245
APPLIANCES, TV & OTHER ELECTRONICS	44311	72	48,891,596	60	6,828,924
COMPUTERS & SOFTWARE	44312	162	10,958,870	121	7,597,128
CAMERA & PHOTO SUPPLIES	44313	5	599,701	5	705,193
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	118	128,279,489	89	106,419,962
BUILDING MATERIALS	4441	91	120,381,054	70	104,105,042
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	7,898,435	19	2,314,920
FOOD & BEVERAGE STORES	445	73	62,965,073	72	46,564,825
GROCERY & CONVENIENCE STORES	4451	34	60,389,393	33	43,620,998
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	2,575,680	39	2,943,827
DRUG/HEALTH STORES	446	127	27,336,051	83	6,927,424
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	40,986,088	36	15,049,378
APPAREL & ACCESSORIES	448	147	80,990,477	110	20,254,165
CLOTHING & SHOE STORES	4481, 4482	109	68,207,039	88	17,046,166
JEWELRY & LUGGAGE STORES	4483	38	12,783,438	22	3,207,999
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	160	54,662,986	127	24,158,069
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	39,818,913	74	17,292,355
BOOK/PERIODICAL/MUSIC STORE	4512	61	14,844,073	53	6,865,714
GENERAL MERCHANDISE STORES	452	23	332,833,073	19	112,957,524
DEPARTMENT STORES	4521	6	115,317,972	3	35,614,102
GENERAL MERCHANDISE STORES	4529	17	217,515,101	16	77,343,422
E-COMMERCE & MAIL ORDER	4541	118	8,387,498	87	3,387,994
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,175	108,625,360	875	86,198,933
AGRICULTURE, FORESTRY, FISHING	11	43	1,239,417	42	2,190,767
MINING	21	6	630,875	7	742,512
UTILITIES	22	15	3,269,197	11	3,212,892
CONSTRUCTION	23	1,640	401,514,357	1,362	283,262,329
CONSTRUCTION OF BUILDINGS	236	409	207,296,386	389	148,167,403
HEAVY CONSTRUCTION & HIGHWAYS	237	94	44,496,583	76	24,021,597
SPECIAL TRADE CONTRACTORS	238	1,137	149,721,388	897	111,073,329
MANUFACTURING	31-33	403	36,379,794	340	28,079,109
WHOLESALE TRADE	42	1,552	163,139,377	1,217	105,023,659
DURABLE GOODS	423	1,113	136,821,738	858	72,477,770
NONDURABLE GOODS	424	420	26,001,587	344	32,415,308
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	316,052	15	130,581
TRANSPORTATION & WAREHOUSING	48-49	45	2,144,375	46	3,766,225
INFORMATION	51	350	93,710,724	311	41,357,806
FINANCE, INSURANCE	52	115	19,039,313	98	17,208,810
REAL ESTATE, RENTAL/LEASING	53	331	41,981,979	277	34,147,239
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	514	36,071,192	383	19,742,146
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	688	46,713,762	500	24,125,913
ARTS, ENTERTAINMENT & RECREATION	71	118	19,545,124	93	14,907,106
ACCOMMODATIONS & FOOD SERVICES	72	349	216,345,468	422	150,744,275
ACCOMMODATIONS	721	40	34,327,188	163	64,086,999
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	309	182,018,280	259	86,657,276
OTHER SERVICES	81	575	55,517,608	488	34,355,428
REPAIR & MAINTENANCE	811	341	41,671,227	292	25,892,955
PERSONAL SERVICE	812	211	12,562,065	165	6,913,042
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,284,316	31	1,549,431
PUBLIC ADMINISTRATION, OTHER	92.00	10	267,328	11	559,306
TOTAL ALL INDUSTRIES		9,211	\$2,303,245,278	7,451	\$1,385,598,578

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,712</u>	<u>\$484,056,839</u>	<u>4,012</u>	<u>\$2,076,098,001</u>
MOTOR VEHICLES & PARTS	441	79	99,205,887	193	426,609,928
NEW & USED AUTO DEALERS	4411	25	72,632,307	66	337,593,436
RV, BOAT, MOTORCYCLE DEALERS	4412	19	10,246,614	30	24,653,671
AUTOMOTIVE PARTS & TIRE	4413	35	16,326,966	97	64,362,821
FURNITURE & HOME FURNISHING	442	78	19,207,867	180	71,042,162
ELECTRONICS & APPLIANCES	443	163	9,013,942	343	57,283,126
APPLIANCES, TV & OTHER ELECTRONICS	44311	67	4,654,023	95	28,723,800
COMPUTERS & SOFTWARE	44312	92	4,118,196	243	28,186,407
CAMERA & PHOTO SUPPLIES	44313	4	241,723	5	372,919
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	100	84,680,944	275	285,649,458
BUILDING MATERIALS	4441	69	77,311,044	180	262,112,339
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	7,369,900	95	23,537,119
FOOD & BEVERAGE STORES	445	54	42,294,343	161	158,333,824
GROCERY & CONVENIENCE STORES	4451	25	41,404,056	83	149,195,662
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	890,287	78	9,138,162
DRUG/HEALTH STORES	446	67	13,366,330	152	52,448,943
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	23,931,963	102	66,240,144
APPAREL & ACCESSORIES	448	81	9,122,641	181	114,125,443
CLOTHING & SHOE STORES	4481, 4482	63	6,793,651	135	98,765,918
JEWELRY & LUGGAGE STORES	4483	18	2,328,990	46	15,359,525
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	113	9,560,262	237	56,195,720
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	7,943,185	148	39,047,732
BOOK/PERIODICAL/MUSIC STORE	4512	52	1,617,077	89	17,147,988
GENERAL MERCHANDISE STORES	452	20	126,867,065	37	539,559,251
DEPARTMENT STORES	4521	3	19,128,126	6	159,936,790
GENERAL MERCHANDISE STORES	4529	17	107,738,939	31	379,622,461
E-COMMERCE & MAIL ORDER	4541	84	3,841,520	173	17,548,812
MISCELLANEOUS RETAILERS	453, 4542, 4543	848	42,964,075	1,978	231,061,190
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>62</u>	<u>4,398,029</u>	<u>99</u>	<u>14,935,617</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,442,736</u>	<u>12</u>	<u>2,494,232</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>418,914</u>	<u>20</u>	<u>8,856,666</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,170</u>	<u>239,339,166</u>	<u>3,760</u>	<u>1,145,695,235</u>
CONSTRUCTION OF BUILDINGS	236	347	132,785,839	965	576,646,104
HEAVY CONSTRUCTION & HIGHWAYS	237	52	20,835,207	152	92,974,922
SPECIAL TRADE CONTRACTORS	238	771	85,718,120	2,643	476,074,209
<u>MANUFACTURING</u>	<u>31-33</u>	<u>293</u>	<u>25,610,889</u>	<u>756</u>	<u>119,641,878</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,052</u>	<u>49,437,357</u>	<u>2,189</u>	<u>311,515,950</u>
DURABLE GOODS	423	721	37,229,555	1,548	255,009,672
NONDURABLE GOODS	424	321	12,011,884	614	55,895,215
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	195,918	27	611,063
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>2,968,451</u>	<u>153</u>	<u>14,846,335</u>
<u>INFORMATION</u>	<u>51</u>	<u>287</u>	<u>34,993,783</u>	<u>515</u>	<u>209,897,623</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>4,734,129</u>	<u>164</u>	<u>53,971,115</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>209</u>	<u>16,070,657</u>	<u>504</u>	<u>109,764,009</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>318</u>	<u>9,680,283</u>	<u>942</u>	<u>52,019,966</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>463</u>	<u>18,406,481</u>	<u>1,384</u>	<u>120,879,142</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>87</u>	<u>7,224,613</u>	<u>217</u>	<u>38,581,971</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>332</u>	<u>93,727,118</u>	<u>709</u>	<u>435,273,239</u>
ACCOMMODATIONS	721	116	26,092,167	45	40,676,952
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	216	67,634,951	664	394,596,287
<u>OTHER SERVICES</u>	<u>81</u>	<u>494</u>	<u>34,142,476</u>	<u>1,307</u>	<u>150,420,612</u>
REPAIR & MAINTENANCE	811	316	27,739,638	800	117,367,636
PERSONAL SERVICE	812	152	4,949,234	475	31,844,036
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	1,453,604	32	1,208,940
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>122,958</u>	<u>21</u>	<u>1,885,662</u>
TOTAL ALL INDUSTRIES		6,626	\$1,026,774,879	16,765	\$4,866,777,344

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>377</u>	<u>\$8,863,863</u>	<u>1,921</u>	<u>\$699,848,278</u>
MOTOR VEHICLES & PARTS	441	10	719,998	106	228,434,343
NEW & USED AUTO DEALERS	4411	4	335,725	33	189,677,273
RV, BOAT, MOTORCYCLE DEALERS	4412	3	26,110	16	14,608,803
AUTOMOTIVE PARTS & TIRE	4413	3	358,163	57	24,148,267
FURNITURE & HOME FURNISHING	442	13	306,004	85	14,511,317
ELECTRONICS & APPLIANCES	443	41	287,746	185	14,107,240
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	40,713	64	7,232,101
COMPUTERS & SOFTWARE	44312	25	247,033	115	6,576,133
CAMERA & PHOTO SUPPLIES	44313	D	D	6	299,006
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	17	2,146,410	144	88,309,523
BUILDING MATERIALS	4441	12	1,678,357	109	81,639,015
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	468,053	35	6,670,508
FOOD & BEVERAGE STORES	445	10	1,915,509	64	48,615,815
GROCERY & CONVENIENCE STORES	4451	5	1,840,122	37	47,885,154
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	75,387	27	730,661
DRUG/HEALTH STORES	446	18	189,730	102	13,077,783
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	1,143,636	58	61,770,497
APPAREL & ACCESSORIES	448	25	38,950	92	13,131,363
CLOTHING & SHOE STORES	4481, 4482	21	36,660	68	6,950,090
JEWELRY & LUGGAGE STORES	4483	4	2,290	24	6,181,273
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	22	160,884	122	13,524,931
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	8	12,851	75	10,778,053
BOOK/PERIODICAL/MUSIC STORE	4512	14	148,033	47	2,746,878
GENERAL MERCHANDISE STORES	452	3	91,412	22	134,331,543
DEPARTMENT STORES	4521	D	D	4	47,986,854
GENERAL MERCHANDISE STORES	4529	3	91,412	18	86,344,689
E-COMMERCE & MAIL ORDER	4541	41	164,065	95	3,188,462
MISCELLANEOUS RETAILERS	453, 4542, 4543	174	1,699,519	846	66,845,461
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>286,719</u>	<u>50</u>	<u>2,443,007</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>16</u>	<u>2,167,951</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>15</u>	<u>1,182,023</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>180</u>	<u>5,702,557</u>	<u>1,698</u>	<u>213,582,307</u>
CONSTRUCTION OF BUILDINGS	236	41	2,188,457	367	109,986,995
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,101,350	109	31,805,553
SPECIAL TRADE CONTRACTORS	238	118	2,412,750	1,222	71,789,759
<u>MANUFACTURING</u>	<u>31-33</u>	<u>42</u>	<u>576,384</u>	<u>351</u>	<u>28,542,359</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>253</u>	<u>4,381,370</u>	<u>1,369</u>	<u>94,571,293</u>
DURABLE GOODS	423	170	1,254,126	989	75,517,947
NONDURABLE GOODS	424	80	3,121,558	361	18,794,311
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	5,686	19	259,035
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>312,918</u>	<u>82</u>	<u>5,410,411</u>
<u>INFORMATION</u>	<u>51</u>	<u>100</u>	<u>1,741,850</u>	<u>323</u>	<u>53,081,758</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>16</u>	<u>241,084</u>	<u>91</u>	<u>6,074,886</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>52</u>	<u>618,118</u>	<u>280</u>	<u>28,868,577</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>52</u>	<u>565,236</u>	<u>350</u>	<u>16,795,575</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>71</u>	<u>333,247</u>	<u>575</u>	<u>21,067,293</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>1,460,968</u>	<u>70</u>	<u>9,424,760</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>28</u>	<u>2,400,432</u>	<u>273</u>	<u>115,429,236</u>
ACCOMMODATIONS	721	8	852,958	48	14,737,211
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	20	1,547,474	225	100,692,025
<u>OTHER SERVICES</u>	<u>81</u>	<u>35</u>	<u>1,965,883</u>	<u>529</u>	<u>38,080,456</u>
REPAIR & MAINTENANCE	811	17	1,752,024	345	28,840,430
PERSONAL SERVICE	812	18	213,859	162	7,443,182
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	22	1,796,844
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>320,109</u>	<u>11</u>	<u>824,011</u>
TOTAL ALL INDUSTRIES		1,235	\$29,770,738	8,004	\$1,337,394,181

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>835</u>	<u>\$218,591,188</u>	<u>414</u>	<u>\$11,601,066</u>
MOTOR VEHICLES & PARTS	441	37	51,870,953	17	2,333,978
NEW & USED AUTO DEALERS	4411	12	36,287,916	6	612,963
RV, BOAT, MOTORCYCLE DEALERS	4412	9	6,489,686	3	39,876
AUTOMOTIVE PARTS & TIRE	4413	16	9,093,351	8	1,681,139
FURNITURE & HOME FURNISHING	442	28	8,944,243	13	48,318
ELECTRONICS & APPLIANCES	443	89	5,161,812	40	622,961
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	1,054,735	16	370,371
COMPUTERS & SOFTWARE	44312	58	4,107,077	24	252,590
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	34	4,084,054	19	732,939
BUILDING MATERIALS	4441	29	4,049,751	16	730,212
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	34,303	3	2,727
FOOD & BEVERAGE STORES	445	24	15,154,599	11	2,726,534
GROCERY & CONVENIENCE STORES	4451	13	14,602,493	8	2,722,780
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	552,106	3	3,754
DRUG/HEALTH STORES	446	45	3,089,585	17	240,309
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	6,361,284	9	2,254,288
APPAREL & ACCESSORIES	448	52	7,985,137	24	170,575
CLOTHING & SHOE STORES	4481, 4482	39	5,448,791	24	170,575
JEWELRY & LUGGAGE STORES	4483	13	2,536,346	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	3,699,245	30	123,507
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	2,759,267	11	45,750
BOOK/PERIODICAL/MUSIC STORE	4512	29	939,978	19	77,757
GENERAL MERCHANDISE STORES	452	9	93,184,419	3	136,702
DEPARTMENT STORES	4521	3	22,844,903	D	D
GENERAL MERCHANDISE STORES	4529	6	70,339,516	3	136,702
E-COMMERCE & MAIL ORDER	4541	67	888,561	50	596,290
MISCELLANEOUS RETAILERS	453, 4542, 4543	374	18,167,296	181	1,614,665
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>626,685</u>	<u>6</u>	<u>130,306</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>53,109</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>555,351</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>639</u>	<u>61,594,078</u>	<u>155</u>	<u>9,825,109</u>
CONSTRUCTION OF BUILDINGS	236	153	20,428,451	43	4,852,938
HEAVY CONSTRUCTION & HIGHWAYS	237	36	7,950,359	15	1,405,696
SPECIAL TRADE CONTRACTORS	238	450	33,215,268	97	3,566,475
<u>MANUFACTURING</u>	<u>31-33</u>	<u>123</u>	<u>5,401,101</u>	<u>46</u>	<u>596,942</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>562</u>	<u>49,381,658</u>	<u>242</u>	<u>2,751,496</u>
DURABLE GOODS	423	392	38,579,176	165	2,391,156
NONDURABLE GOODS	424	160	10,774,121	73	352,536
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	28,361	4	7,804
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>1,057,600</u>	<u>4</u>	<u>870</u>
<u>INFORMATION</u>	<u>51</u>	<u>182</u>	<u>12,288,516</u>	<u>117</u>	<u>2,456,805</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>1,429,462</u>	<u>15</u>	<u>105,003</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>126</u>	<u>6,842,732</u>	<u>44</u>	<u>846,437</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>140</u>	<u>1,682,125</u>	<u>58</u>	<u>325,821</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>244</u>	<u>5,651,341</u>	<u>72</u>	<u>450,788</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>25</u>	<u>5,259,498</u>	<u>12</u>	<u>125,100</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>78</u>	<u>25,875,625</u>	<u>33</u>	<u>4,986,389</u>
ACCOMMODATIONS	721	6	2,061,653	16	1,660,458
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	23,813,972	17	3,325,931
<u>OTHER SERVICES</u>	<u>81</u>	<u>162</u>	<u>6,705,076</u>	<u>59</u>	<u>1,345,029</u>
REPAIR & MAINTENANCE	811	105	4,205,248	37	921,934
PERSONAL SERVICE	812	51	2,261,365	17	313,747
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	238,463	5	109,348
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>271,413</u>	<u>4</u>	<u>46,084</u>
TOTAL ALL INDUSTRIES		3,222	\$403,266,558	1,281	\$35,593,245

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,392</u>	<u>\$382,977,779</u>	<u>267</u>	<u>\$6,253,663</u>
MOTOR VEHICLES & PARTS	441	85	186,326,365	8	457,958
NEW & USED AUTO DEALERS	4411	33	149,476,001	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	14	20,260,983	D	D
AUTOMOTIVE PARTS & TIRE	4413	38	16,589,381	8	457,958
FURNITURE & HOME FURNISHING	442	47	6,399,778	13	66,011
ELECTRONICS & APPLIANCES	443	136	7,350,534	38	133,648
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	4,636,237	17	45,989
COMPUTERS & SOFTWARE	44312	84	2,661,241	21	87,659
CAMERA & PHOTO SUPPLIES	44313	3	53,056	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	30,534,330	12	1,463,349
BUILDING MATERIALS	4441	55	24,677,774	12	1,463,349
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	5,856,556	D	D
FOOD & BEVERAGE STORES	445	42	21,082,852	3	939,606
GROCERY & CONVENIENCE STORES	4451	29	20,868,113	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	214,739	3	939,606
DRUG/HEALTH STORES	446	54	6,354,357	13	312,925
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	27,598,942	D	D
APPAREL & ACCESSORIES	448	84	4,229,328	16	11,539
CLOTHING & SHOE STORES	4481, 4482	71	4,063,351	16	11,539
JEWELRY & LUGGAGE STORES	4483	13	165,977	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	83	4,902,582	16	17,794
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	1,874,928	9	11,790
BOOK/PERIODICAL/MUSIC STORE	4512	39	3,027,654	7	6,004
GENERAL MERCHANDISE STORES	452	13	49,054,542	4	1,582,871
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	49,054,542	4	1,582,871
E-COMMERCE & MAIL ORDER	4541	80	1,551,100	35	109,264
MISCELLANEOUS RETAILERS	453, 4542, 4543	662	37,593,069	109	1,158,698
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>4,928,841</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>2,401,158</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,312,991</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,105</u>	<u>181,990,854</u>	<u>111</u>	<u>2,715,953</u>
CONSTRUCTION OF BUILDINGS	236	224	85,674,208	23	399,468
HEAVY CONSTRUCTION & HIGHWAYS	237	71	16,240,244	11	916,622
SPECIAL TRADE CONTRACTORS	238	810	80,076,402	77	1,399,863
<u>MANUFACTURING</u>	<u>31-33</u>	<u>208</u>	<u>35,323,848</u>	<u>23</u>	<u>51,444</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,070</u>	<u>131,805,278</u>	<u>170</u>	<u>3,429,539</u>
DURABLE GOODS	423	773	106,407,179	110	2,067,278
NONDURABLE GOODS	424	286	25,077,576	60	1,362,261
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	320,523	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>4,520,791</u>	<u>3</u>	<u>76,260</u>
<u>INFORMATION</u>	<u>51</u>	<u>261</u>	<u>31,490,523</u>	<u>72</u>	<u>915,202</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>6,408,404</u>	<u>14</u>	<u>162,743</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>214</u>	<u>45,491,585</u>	<u>41</u>	<u>460,826</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>227</u>	<u>6,561,525</u>	<u>38</u>	<u>122,481</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>359</u>	<u>12,761,538</u>	<u>39</u>	<u>179,283</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>5,054,392</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>159</u>	<u>52,394,664</u>	<u>11</u>	<u>642,918</u>
ACCOMMODATIONS	721	19	12,522,506	3	99,489
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	39,872,158	8	543,429
<u>OTHER SERVICES</u>	<u>81</u>	<u>290</u>	<u>23,961,366</u>	<u>39</u>	<u>638,591</u>
REPAIR & MAINTENANCE	811	201	17,673,104	24	524,968
PERSONAL SERVICE	812	80	5,926,861	15	113,623
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	361,401	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>332,093</u>	<u>11</u>	<u>250,773</u>
TOTAL ALL INDUSTRIES		5,499	\$929,717,630	839	\$15,899,676

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,534</u>	<u>\$429,453,946</u>	<u>1,631</u>	<u>\$400,722,135</u>
MOTOR VEHICLES & PARTS	441	103	108,919,152	74	101,545,833
NEW & USED AUTO DEALERS	4411	41	74,988,109	27	74,888,083
RV, BOAT, MOTORCYCLE DEALERS	4412	18	7,860,680	17	3,415,585
AUTOMOTIVE PARTS & TIRE	4413	44	26,070,363	30	23,242,165
FURNITURE & HOME FURNISHING	442	58	10,374,684	65	9,109,785
ELECTRONICS & APPLIANCES	443	140	8,575,861	149	7,935,818
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	4,894,021	49	3,582,055
COMPUTERS & SOFTWARE	44312	86	3,681,840	97	4,295,635
CAMERA & PHOTO SUPPLIES	44313	D	D	3	58,128
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	72,954,756	96	58,614,935
BUILDING MATERIALS	4441	74	57,131,712	67	56,031,677
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	15,823,044	29	2,583,258
FOOD & BEVERAGE STORES	445	59	26,518,496	68	38,357,978
GROCERY & CONVENIENCE STORES	4451	31	26,266,297	49	37,102,081
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	252,199	19	1,255,897
DRUG/HEALTH STORES	446	63	4,565,750	61	8,434,333
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	33,855,751	50	39,619,637
APPAREL & ACCESSORIES	448	81	7,072,317	80	8,615,019
CLOTHING & SHOE STORES	4481, 4482	62	5,424,804	61	5,569,916
JEWELRY & LUGGAGE STORES	4483	19	1,647,513	19	3,045,103
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	6,724,361	91	8,737,818
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	3,293,397	53	5,983,275
BOOK/PERIODICAL/MUSIC STORE	4512	37	3,430,964	38	2,754,543
GENERAL MERCHANDISE STORES	452	15	94,022,561	17	76,574,998
DEPARTMENT STORES	4521	3	10,184,088	D	D
GENERAL MERCHANDISE STORES	4529	12	83,838,473	17	76,574,998
E-COMMERCE & MAIL ORDER	4541	89	2,412,457	76	2,901,415
MISCELLANEOUS RETAILERS	453, 4542, 4543	689	53,457,800	804	40,274,566
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>4,002,953</u>	<u>53</u>	<u>2,624,522</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>12,695,384</u>	<u>12</u>	<u>594,109</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>13,139,669</u>	<u>12</u>	<u>104,440</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,118</u>	<u>303,087,963</u>	<u>1,121</u>	<u>164,752,361</u>
CONSTRUCTION OF BUILDINGS	236	265	197,509,491	306	79,795,305
HEAVY CONSTRUCTION & HIGHWAYS	237	78	19,525,886	63	14,209,122
SPECIAL TRADE CONTRACTORS	238	775	86,052,586	752	70,747,934
<u>MANUFACTURING</u>	<u>31-33</u>	<u>242</u>	<u>17,811,659</u>	<u>282</u>	<u>15,395,446</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,162</u>	<u>106,688,333</u>	<u>996</u>	<u>45,150,573</u>
DURABLE GOODS	423	829	84,391,333	700	36,207,316
NONDURABLE GOODS	424	324	22,199,520	282	8,826,933
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	97,480	14	116,324
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>2,832,296</u>	<u>66</u>	<u>5,174,295</u>
<u>INFORMATION</u>	<u>51</u>	<u>300</u>	<u>36,460,457</u>	<u>268</u>	<u>36,155,392</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>86</u>	<u>9,022,024</u>	<u>79</u>	<u>4,831,539</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>258</u>	<u>22,808,892</u>	<u>225</u>	<u>12,854,665</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>283</u>	<u>8,234,044</u>	<u>275</u>	<u>7,165,076</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>368</u>	<u>16,380,740</u>	<u>410</u>	<u>12,110,368</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>66</u>	<u>7,711,532</u>	<u>75</u>	<u>8,601,993</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>304</u>	<u>81,531,871</u>	<u>368</u>	<u>99,653,728</u>
ACCOMMODATIONS	721	77	16,990,073	119	27,372,732
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	227	64,541,798	249	72,280,996
<u>OTHER SERVICES</u>	<u>81</u>	<u>426</u>	<u>33,347,712</u>	<u>382</u>	<u>23,014,273</u>
REPAIR & MAINTENANCE	811	271	27,196,587	250	17,073,904
PERSONAL SERVICE	812	132	4,613,752	107	3,868,691
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,537,373	25	2,071,678
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>2,643,682</u>	<u>6</u>	<u>57,883</u>
TOTAL ALL INDUSTRIES		6,262	\$1,107,853,157	6,261	\$838,962,798

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,759</u>	<u>\$344,872,135</u>	<u>1,178</u>	<u>\$119,623,642</u>
MOTOR VEHICLES & PARTS	441	61	61,424,300	46	17,990,551
NEW & USED AUTO DEALERS	4411	16	30,901,796	6	8,747,985
RV, BOAT, MOTORCYCLE DEALERS	4412	14	4,532,938	23	4,693,888
AUTOMOTIVE PARTS & TIRE	4413	31	25,989,566	17	4,548,678
FURNITURE & HOME FURNISHING	442	100	16,205,296	65	4,865,954
ELECTRONICS & APPLIANCES	443	160	9,580,169	95	3,304,091
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	5,348,356	31	1,527,324
COMPUTERS & SOFTWARE	44312	95	3,519,378	64	1,776,767
CAMERA & PHOTO SUPPLIES	44313	3	712,435	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	86,243,830	68	23,254,836
BUILDING MATERIALS	4441	88	83,005,180	47	20,686,907
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	3,238,650	21	2,567,929
FOOD & BEVERAGE STORES	445	50	31,872,833	31	13,451,588
GROCERY & CONVENIENCE STORES	4451	20	28,826,026	9	13,232,786
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	3,046,807	22	218,802
DRUG/HEALTH STORES	446	65	7,536,504	52	4,273,372
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	10,979,242	12	7,049,799
APPAREL & ACCESSORIES	448	90	6,001,428	66	2,908,540
CLOTHING & SHOE STORES	4481, 4482	70	3,968,410	52	2,442,003
JEWELRY & LUGGAGE STORES	4483	20	2,033,018	14	466,537
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	5,658,476	79	4,720,928
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	4,342,367	42	3,132,538
BOOK/PERIODICAL/MUSIC STORE	4512	51	1,316,109	37	1,588,390
GENERAL MERCHANDISE STORES	452	13	58,144,476	8	9,217,811
DEPARTMENT STORES	4521	3	5,583,705	D	D
GENERAL MERCHANDISE STORES	4529	10	52,560,771	8	9,217,811
E-COMMERCE & MAIL ORDER	4541	101	4,983,418	89	2,446,557
MISCELLANEOUS RETAILERS	453, 4542, 4543	859	46,242,163	567	26,139,615
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>1,645,142</u>	<u>17</u>	<u>1,355,048</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>1,148,183</u>	<u>6</u>	<u>931,738</u>
<u>UTILITIES</u>	<u>22</u>	<u>21</u>	<u>2,302,911</u>	<u>5</u>	<u>41,579</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,106</u>	<u>238,111,835</u>	<u>942</u>	<u>108,160,878</u>
CONSTRUCTION OF BUILDINGS	236	546	131,698,079	265	60,322,492
HEAVY CONSTRUCTION & HIGHWAYS	237	87	14,936,396	42	19,899,805
SPECIAL TRADE CONTRACTORS	238	1,473	91,477,360	635	27,938,581
<u>MANUFACTURING</u>	<u>31-33</u>	<u>302</u>	<u>21,570,373</u>	<u>238</u>	<u>16,856,381</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>913</u>	<u>27,107,433</u>	<u>718</u>	<u>20,355,634</u>
DURABLE GOODS	423	610	13,064,292	481	11,891,858
NONDURABLE GOODS	424	291	13,312,993	230	8,423,925
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	730,148	7	39,851
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>1,578,403</u>	<u>30</u>	<u>1,491,499</u>
<u>INFORMATION</u>	<u>51</u>	<u>294</u>	<u>37,402,371</u>	<u>244</u>	<u>17,113,910</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>7,397,582</u>	<u>62</u>	<u>2,504,136</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>219</u>	<u>13,402,004</u>	<u>131</u>	<u>4,508,304</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>363</u>	<u>11,563,688</u>	<u>220</u>	<u>4,494,915</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>643</u>	<u>24,594,270</u>	<u>354</u>	<u>8,465,525</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>127</u>	<u>11,494,178</u>	<u>72</u>	<u>5,017,589</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>273</u>	<u>65,389,714</u>	<u>185</u>	<u>48,176,212</u>
ACCOMMODATIONS	721	90	10,621,955	58	13,945,701
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	183	54,767,759	127	34,230,511
<u>OTHER SERVICES</u>	<u>81</u>	<u>448</u>	<u>20,049,147</u>	<u>281</u>	<u>12,706,406</u>
REPAIR & MAINTENANCE	811	296	14,350,562	179	9,373,452
PERSONAL SERVICE	812	135	4,034,068	89	2,839,395
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	1,664,517	13	493,559
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>211,900</u>	<u>5</u>	<u>56,125</u>
TOTAL ALL INDUSTRIES		7,642	\$829,841,269	4,688	\$371,859,521

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>16,376</u>	<u>\$17,651,315,490</u>	<u>3,397</u>	<u>\$1,818,934,890</u>
MOTOR VEHICLES & PARTS	441	847	4,003,672,468	131	452,524,973
NEW & USED AUTO DEALERS	4411	385	3,312,967,692	48	374,994,857
RV, BOAT, MOTORCYCLE DEALERS	4412	190	360,617,346	34	40,251,851
AUTOMOTIVE PARTS & TIRE	4413	272	330,087,430	49	37,278,265
FURNITURE & HOME FURNISHING	442	785	1,096,884,435	166	48,393,395
ELECTRONICS & APPLIANCES	443	1,132	1,377,613,882	295	84,285,820
APPLIANCES, TV & OTHER ELECTRONICS	44311	341	594,041,728	95	67,068,538
COMPUTERS & SOFTWARE	44312	769	728,719,529	194	15,454,266
CAMERA & PHOTO SUPPLIES	44313	22	54,852,625	6	1,763,016
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	731	1,516,259,328	192	263,716,513
BUILDING MATERIALS	4441	509	1,429,611,194	124	230,428,588
LAWN & GARDEN SUPPLIES & EQUIP.	4442	222	86,648,134	68	33,287,925
FOOD & BEVERAGE STORES	445	1,065	978,050,758	139	120,322,945
GROCERY & CONVENIENCE STORES	4451	695	913,241,233	73	117,815,012
OTHER FOOD & BEVERAGE STORES	4452, 4453	370	64,809,525	66	2,507,933
DRUG/HEALTH STORES	446	575	518,458,519	123	36,583,684
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	406	330,101,302	58	33,707,963
APPAREL & ACCESSORIES	448	1,256	1,683,316,133	193	74,681,078
CLOTHING & SHOE STORES	4481, 4482	896	1,468,966,651	145	57,955,275
JEWELRY & LUGGAGE STORES	4483	360	214,349,482	48	16,725,803
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,016	764,924,149	212	75,265,927
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	611	507,515,737	120	54,478,018
BOOK/PERIODICAL/MUSIC STORE	4512	405	257,408,412	92	20,787,909
GENERAL MERCHANDISE STORES	452	127	2,807,848,549	33	437,489,778
DEPARTMENT STORES	4521	12	1,037,787,716	6	137,793,780
GENERAL MERCHANDISE STORES	4529	115	1,770,060,833	27	299,695,998
E-COMMERCE & MAIL ORDER	4541	585	231,569,858	147	14,309,068
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,851	2,342,616,109	1,708	177,653,746
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>241</u>	<u>36,100,742</u>	<u>63</u>	<u>2,127,945</u>
<u>MINING</u>	<u>21</u>	<u>39</u>	<u>20,485,446</u>	<u>14</u>	<u>3,044,349</u>
<u>UTILITIES</u>	<u>22</u>	<u>56</u>	<u>20,371,965</u>	<u>12</u>	<u>459,292</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>14,925</u>	<u>8,255,833,826</u>	<u>3,382</u>	<u>713,222,972</u>
CONSTRUCTION OF BUILDINGS	236	4,857	4,685,817,008	956	389,752,128
HEAVY CONSTRUCTION & HIGHWAYS	237	504	843,763,350	145	99,562,297
SPECIAL TRADE CONTRACTORS	238	9,564	2,726,253,468	2,281	223,908,547
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,082</u>	<u>995,960,537</u>	<u>592</u>	<u>47,901,676</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,202</u>	<u>3,932,038,395</u>	<u>1,617</u>	<u>117,977,931</u>
DURABLE GOODS	423	3,366	3,313,668,488	1,110	89,301,930
NONDURABLE GOODS	424	1,746	606,737,930	495	28,435,311
ELECTRONIC MARKETS, AGENTS & BROKERS	425	90	11,631,977	12	240,690
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>590</u>	<u>218,989,495</u>	<u>73</u>	<u>6,945,764</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,436</u>	<u>1,971,597,179</u>	<u>438</u>	<u>151,807,250</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>405</u>	<u>378,115,277</u>	<u>137</u>	<u>26,496,209</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,581</u>	<u>1,340,349,010</u>	<u>382</u>	<u>67,107,933</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>5,294</u>	<u>1,183,145,579</u>	<u>830</u>	<u>41,025,706</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>6,578</u>	<u>1,207,368,135</u>	<u>1,215</u>	<u>66,930,829</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,331</u>	<u>439,587,648</u>	<u>182</u>	<u>27,364,928</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,422</u>	<u>4,481,570,320</u>	<u>609</u>	<u>272,224,020</u>
ACCOMMODATIONS	721	370	1,028,089,984	70	22,201,338
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,052	3,453,480,336	539	250,022,682
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,519</u>	<u>1,270,044,601</u>	<u>1,073</u>	<u>100,855,626</u>
REPAIR & MAINTENANCE	811	3,443	784,113,164	660	76,764,323
PERSONAL SERVICE	812	2,775	456,062,402	364	22,290,041
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	301	29,869,035	49	1,801,262
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>90</u>	<u>28,230,962</u>	<u>12</u>	<u>4,829,935</u>
TOTAL ALL INDUSTRIES		69,169	\$43,431,246,052	14,028	\$3,469,257,255

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,213</u>	<u>\$234,626,401</u>	<u>784</u>	<u>\$38,513,096</u>
MOTOR VEHICLES & PARTS	441	58	62,663,791	40	6,528,819
NEW & USED AUTO DEALERS	4411	15	37,101,920	11	1,043,554
RV, BOAT, MOTORCYCLE DEALERS	4412	11	14,402,633	4	38,976
AUTOMOTIVE PARTS & TIRE	4413	32	11,159,238	25	5,446,289
FURNITURE & HOME FURNISHING	442	52	13,206,382	24	408,423
ELECTRONICS & APPLIANCES	443	116	4,867,377	79	984,083
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	2,319,271	26	351,953
COMPUTERS & SOFTWARE	44312	74	2,522,690	50	631,438
CAMERA & PHOTO SUPPLIES	44313	3	25,416	3	692
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	35,660,956	60	6,156,456
BUILDING MATERIALS	4441	56	23,740,771	48	5,933,998
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	11,920,185	12	222,458
FOOD & BEVERAGE STORES	445	36	22,250,318	24	6,519,948
GROCERY & CONVENIENCE STORES	4451	21	21,207,270	13	6,485,110
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	1,043,048	11	34,838
DRUG/HEALTH STORES	446	50	2,893,779	36	1,897,975
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	16,910,820	14	3,874,312
APPAREL & ACCESSORIES	448	64	3,582,144	35	195,704
CLOTHING & SHOE STORES	4481, 4482	47	2,276,745	31	190,866
JEWELRY & LUGGAGE STORES	4483	17	1,305,399	4	4,838
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	3,608,934	53	655,628
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	3,104,682	27	323,456
BOOK/PERIODICAL/MUSIC STORE	4512	35	504,252	26	332,172
GENERAL MERCHANDISE STORES	452	15	43,804,079	7	724,684
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	15	43,804,079	7	724,684
E-COMMERCE & MAIL ORDER	4541	75	2,209,351	62	914,254
MISCELLANEOUS RETAILERS	453, 4542, 4543	560	22,968,470	350	9,652,810
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>2,996,516</u>	<u>31</u>	<u>2,184,340</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>157,089</u>	<u>8</u>	<u>926,230</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,237,856</u>	<u>7</u>	<u>479,589</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,284</u>	<u>240,405,237</u>	<u>529</u>	<u>56,660,541</u>
CONSTRUCTION OF BUILDINGS	236	320	127,043,135	141	27,142,273
HEAVY CONSTRUCTION & HIGHWAYS	237	68	43,152,371	36	14,883,468
SPECIAL TRADE CONTRACTORS	238	896	70,209,731	352	14,634,800
<u>MANUFACTURING</u>	<u>31-33</u>	<u>206</u>	<u>19,496,078</u>	<u>131</u>	<u>6,211,156</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>834</u>	<u>35,577,270</u>	<u>646</u>	<u>20,673,790</u>
DURABLE GOODS	423	578	24,772,633	466	14,734,166
NONDURABLE GOODS	424	247	10,755,167	176	5,746,309
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	49,470	4	193,315
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>1,540,266</u>	<u>25</u>	<u>1,501,844</u>
<u>INFORMATION</u>	<u>51</u>	<u>241</u>	<u>21,376,786</u>	<u>179</u>	<u>8,150,173</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>5,444,380</u>	<u>41</u>	<u>2,413,930</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>198</u>	<u>17,065,042</u>	<u>101</u>	<u>2,860,047</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>241</u>	<u>7,539,128</u>	<u>123</u>	<u>1,497,126</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>322</u>	<u>19,201,298</u>	<u>170</u>	<u>3,258,125</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>9,999,325</u>	<u>25</u>	<u>1,446,194</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>203</u>	<u>70,336,966</u>	<u>86</u>	<u>10,584,594</u>
ACCOMMODATIONS	721	48	13,983,345	20	1,953,530
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	155	56,353,621	66	8,631,064
<u>OTHER SERVICES</u>	<u>81</u>	<u>267</u>	<u>17,444,489</u>	<u>139</u>	<u>5,287,504</u>
REPAIR & MAINTENANCE	811	164	13,794,983	98	4,049,574
PERSONAL SERVICE	812	90	2,858,504	32	885,189
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	791,002	9	352,741
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>98,178</u>	<u>6</u>	<u>102,456</u>
TOTAL ALL INDUSTRIES		5,223	\$704,542,745	3,031	\$162,750,735

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,842</u>	<u>\$504,399,756</u>	<u>590</u>	<u>\$22,814,799</u>
MOTOR VEHICLES & PARTS	441	123	138,519,597	30	6,737,027
NEW & USED AUTO DEALERS	4411	47	76,629,403	11	4,082,513
RV, BOAT, MOTORCYCLE DEALERS	4412	20	29,960,116	5	304,215
AUTOMOTIVE PARTS & TIRE	4413	56	31,930,078	14	2,350,299
FURNITURE & HOME FURNISHING	442	87	13,440,021	22	218,822
ELECTRONICS & APPLIANCES	443	171	11,162,524	55	550,539
APPLIANCES, TV & OTHER ELECTRONICS	44311	61	7,635,440	22	189,392
COMPUTERS & SOFTWARE	44312	106	3,310,516	33	361,147
CAMERA & PHOTO SUPPLIES	44313	4	216,568	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	60,132,524	37	4,786,336
BUILDING MATERIALS	4441	77	47,727,502	28	3,501,404
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	12,405,022	9	1,284,932
FOOD & BEVERAGE STORES	445	63	36,781,683	17	4,486,215
GROCERY & CONVENIENCE STORES	4451	38	35,931,491	10	4,448,440
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	850,192	7	37,775
DRUG/HEALTH STORES	446	72	9,447,028	28	1,342,095
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	28,531,788	9	571,271
APPAREL & ACCESSORIES	448	91	21,559,622	38	383,729
CLOTHING & SHOE STORES	4481, 4482	75	19,244,406	34	285,886
JEWELRY & LUGGAGE STORES	4483	16	2,315,216	4	97,843
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	8,527,668	41	430,414
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	8,220,267	19	335,157
BOOK/PERIODICAL/MUSIC STORE	4512	37	307,401	22	95,257
GENERAL MERCHANDISE STORES	452	23	106,831,298	3	273,502
DEPARTMENT STORES	4521	3	18,691,817	D	D
GENERAL MERCHANDISE STORES	4529	20	88,139,481	3	273,502
E-COMMERCE & MAIL ORDER	4541	84	3,110,130	52	389,479
MISCELLANEOUS RETAILERS	453, 4542, 4543	864	66,355,873	258	2,645,370
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67</u>	<u>3,138,526</u>	<u>13</u>	<u>146,919</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>4,960,016</u>	<u>3</u>	<u>200,109</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>831,914</u>	<u>7</u>	<u>221,444</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,451</u>	<u>237,040,182</u>	<u>427</u>	<u>16,703,576</u>
CONSTRUCTION OF BUILDINGS	236	340	125,276,144	89	5,693,264
HEAVY CONSTRUCTION & HIGHWAYS	237	101	38,614,046	41	4,030,686
SPECIAL TRADE CONTRACTORS	238	1,010	73,149,992	297	6,979,626
<u>MANUFACTURING</u>	<u>31-33</u>	<u>337</u>	<u>26,797,763</u>	<u>61</u>	<u>669,112</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,196</u>	<u>115,989,405</u>	<u>387</u>	<u>9,629,182</u>
DURABLE GOODS	423	856	85,446,718	267	4,812,468
NONDURABLE GOODS	424	328	29,898,456	117	4,798,765
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	644,231	3	17,949
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>66</u>	<u>5,626,803</u>	<u>4</u>	<u>389,543</u>
<u>INFORMATION</u>	<u>51</u>	<u>287</u>	<u>39,193,507</u>	<u>138</u>	<u>4,206,864</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>88</u>	<u>3,369,947</u>	<u>36</u>	<u>577,546</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>229</u>	<u>25,480,455</u>	<u>85</u>	<u>1,374,219</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>312</u>	<u>15,426,314</u>	<u>93</u>	<u>2,347,825</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>450</u>	<u>13,603,265</u>	<u>128</u>	<u>849,883</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>66</u>	<u>11,863,175</u>	<u>18</u>	<u>1,026,016</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>279</u>	<u>85,077,433</u>	<u>43</u>	<u>3,432,673</u>
ACCOMMODATIONS	721	56	9,338,103	9	491,238
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	223	75,739,330	34	2,941,435
<u>OTHER SERVICES</u>	<u>81</u>	<u>495</u>	<u>34,312,783</u>	<u>104</u>	<u>5,605,687</u>
REPAIR & MAINTENANCE	811	332	27,315,773	64	4,998,070
PERSONAL SERVICE	812	139	5,562,814	31	518,672
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	1,434,196	9	88,945
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>66,636</u>	<u>4</u>	<u>100,878</u>
TOTAL ALL INDUSTRIES		7,201	\$1,127,177,880	2,141	\$70,296,275

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,292</u>	<u>\$222,389,568</u>	<u>1,161</u>	<u>\$194,259,138</u>
MOTOR VEHICLES & PARTS	441	62	44,856,077	69	32,673,773
NEW & USED AUTO DEALERS	4411	16	27,852,562	28	21,619,651
RV, BOAT, MOTORCYCLE DEALERS	4412	17	1,272,071	12	529,565
AUTOMOTIVE PARTS & TIRE	4413	29	15,731,444	29	10,524,557
FURNITURE & HOME FURNISHING	442	64	4,583,549	39	3,203,960
ELECTRONICS & APPLIANCES	443	106	3,149,967	104	3,061,920
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,394,357	38	1,345,149
COMPUTERS & SOFTWARE	44312	67	1,755,610	63	1,705,005
CAMERA & PHOTO SUPPLIES	44313	D	D	3	11,766
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	91	32,206,634	69	26,561,751
BUILDING MATERIALS	4441	65	27,389,174	51	23,392,485
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	4,817,460	18	3,169,266
FOOD & BEVERAGE STORES	445	36	16,107,111	44	25,187,937
GROCERY & CONVENIENCE STORES	4451	19	15,731,151	26	24,767,916
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	375,960	18	420,021
DRUG/HEALTH STORES	446	48	802,176	52	3,590,408
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	16,420,414	36	14,086,864
APPAREL & ACCESSORIES	448	57	1,247,068	65	4,705,217
CLOTHING & SHOE STORES	4481, 4482	45	888,546	51	3,883,347
JEWELRY & LUGGAGE STORES	4483	12	358,522	14	821,870
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	1,270,157	79	3,809,752
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	814,718	40	3,062,010
BOOK/PERIODICAL/MUSIC STORE	4512	38	455,439	39	747,742
GENERAL MERCHANDISE STORES	452	14	67,479,010	16	55,429,747
DEPARTMENT STORES	4521	D	D	4	6,589,196
GENERAL MERCHANDISE STORES	4529	14	67,479,010	12	48,840,551
E-COMMERCE & MAIL ORDER	4541	74	2,142,522	79	1,916,039
MISCELLANEOUS RETAILERS	453, 4542, 4543	625	32,124,883	509	20,031,770
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>1,786,949</u>	<u>37</u>	<u>3,614,603</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,052,558</u>	<u>6</u>	<u>771,757</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>436,010</u>	<u>18</u>	<u>2,663,046</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,569</u>	<u>142,661,007</u>	<u>678</u>	<u>91,643,553</u>
CONSTRUCTION OF BUILDINGS	236	394	80,983,067	195	55,600,413
HEAVY CONSTRUCTION & HIGHWAYS	237	83	14,348,310	48	9,380,381
SPECIAL TRADE CONTRACTORS	238	1,092	47,329,630	435	26,662,759
<u>MANUFACTURING</u>	<u>31-33</u>	<u>239</u>	<u>13,716,202</u>	<u>172</u>	<u>5,881,197</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>811</u>	<u>19,019,682</u>	<u>765</u>	<u>32,612,990</u>
DURABLE GOODS	423	571	15,423,086	537	24,717,056
NONDURABLE GOODS	424	232	3,520,695	217	7,835,479
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	75,901	11	60,455
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>2,836,527</u>	<u>28</u>	<u>2,222,855</u>
<u>INFORMATION</u>	<u>51</u>	<u>226</u>	<u>24,351,712</u>	<u>213</u>	<u>16,439,460</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>6,419,165</u>	<u>67</u>	<u>3,705,671</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>171</u>	<u>7,117,849</u>	<u>144</u>	<u>6,097,222</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>216</u>	<u>5,509,311</u>	<u>190</u>	<u>3,820,173</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>457</u>	<u>13,396,144</u>	<u>270</u>	<u>6,076,611</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>49</u>	<u>4,062,057</u>	<u>51</u>	<u>3,649,625</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>165</u>	<u>44,422,663</u>	<u>206</u>	<u>43,254,047</u>
ACCOMMODATIONS	721	29	9,733,317	71	15,578,263
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	34,689,346	135	27,675,784
<u>OTHER SERVICES</u>	<u>81</u>	<u>339</u>	<u>19,032,913</u>	<u>273</u>	<u>19,777,779</u>
REPAIR & MAINTENANCE	811	247	15,844,767	179	17,105,477
PERSONAL SERVICE	812	80	2,605,930	75	2,009,916
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	582,216	19	662,386
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>139,596</u>	<u>4</u>	<u>275,667</u>
TOTAL ALL INDUSTRIES		5,696	\$528,349,913	4,283	\$436,765,394

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>945</u>	<u>\$62,634,863</u>	<u>589</u>	<u>\$24,094,818</u>
MOTOR VEHICLES & PARTS	441	42	5,830,096	30	6,256,446
NEW & USED AUTO DEALERS	4411	8	2,277,708	9	4,178,367
RV, BOAT, MOTORCYCLE DEALERS	4412	10	109,878	8	221,723
AUTOMOTIVE PARTS & TIRE	4413	24	3,442,510	13	1,856,356
FURNITURE & HOME FURNISHING	442	41	1,482,608	22	390,355
ELECTRONICS & APPLIANCES	443	86	1,504,349	54	844,413
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	892,560	22	377,115
COMPUTERS & SOFTWARE	44312	51	611,789	32	467,298
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	16,136,994	35	2,683,639
BUILDING MATERIALS	4441	45	15,493,003	27	2,646,912
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	643,991	8	36,727
FOOD & BEVERAGE STORES	445	44	11,820,113	14	6,726,073
GROCERY & CONVENIENCE STORES	4451	28	11,580,628	4	6,715,868
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	239,485	10	10,205
DRUG/HEALTH STORES	446	43	1,799,900	27	414,118
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	5,721,814	13	2,243,395
APPAREL & ACCESSORIES	448	50	466,821	38	132,767
CLOTHING & SHOE STORES	4481, 4482	39	392,361	32	129,254
JEWELRY & LUGGAGE STORES	4483	11	74,460	6	3,513
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	1,077,960	34	168,087
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	703,653	15	90,000
BOOK/PERIODICAL/MUSIC STORE	4512	29	374,307	19	78,087
GENERAL MERCHANDISE STORES	452	7	4,709,961	7	474,612
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	4,709,961	7	474,612
E-COMMERCE & MAIL ORDER	4541	68	985,832	56	437,590
MISCELLANEOUS RETAILERS	453, 4542, 4543	432	11,098,415	259	3,323,323
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>812,639</u>	<u>18</u>	<u>730,135</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>2,214,700</u>	<u>9</u>	<u>2,701,402</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>92,256</u>	<u>3</u>	<u>90,211</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>596</u>	<u>50,669,280</u>	<u>402</u>	<u>28,464,152</u>
CONSTRUCTION OF BUILDINGS	236	150	25,390,195	90	11,208,240
HEAVY CONSTRUCTION & HIGHWAYS	237	36	3,242,834	33	8,863,183
SPECIAL TRADE CONTRACTORS	238	410	22,036,251	279	8,392,729
<u>MANUFACTURING</u>	<u>31-33</u>	<u>124</u>	<u>3,784,422</u>	<u>88</u>	<u>2,574,453</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>575</u>	<u>10,820,110</u>	<u>410</u>	<u>12,560,035</u>
DURABLE GOODS	423	410	8,833,869	294	9,134,995
NONDURABLE GOODS	424	160	1,964,328	111	3,399,684
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	21,913	5	25,356
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>2,125,276</u>	<u>7</u>	<u>145,190</u>
<u>INFORMATION</u>	<u>51</u>	<u>174</u>	<u>9,733,199</u>	<u>136</u>	<u>4,467,540</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>2,543,561</u>	<u>26</u>	<u>918,381</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>117</u>	<u>3,539,960</u>	<u>69</u>	<u>1,427,357</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>130</u>	<u>1,925,906</u>	<u>93</u>	<u>1,070,616</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>198</u>	<u>2,535,908</u>	<u>130</u>	<u>1,105,935</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>38</u>	<u>2,169,735</u>	<u>9</u>	<u>290,602</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>214</u>	<u>32,971,037</u>	<u>55</u>	<u>6,923,634</u>
ACCOMMODATIONS	721	100	12,647,324	21	1,218,954
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	114	20,323,713	34	5,704,680
<u>OTHER SERVICES</u>	<u>81</u>	<u>160</u>	<u>6,222,046</u>	<u>98</u>	<u>2,240,293</u>
REPAIR & MAINTENANCE	811	93	4,108,096	58	1,502,069
PERSONAL SERVICE	812	50	1,085,899	32	390,772
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	1,028,051	8	347,452
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>265,600</u>	<u>3</u>	<u>26,274</u>
TOTAL ALL INDUSTRIES		3,379	\$195,060,498	2,145	\$89,831,028

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	7,483	\$5,960,238,413	912	\$91,658,806
MOTOR VEHICLES & PARTS	441	541	1,899,568,650	26	13,395,833
NEW & USED AUTO DEALERS	4411	234	1,494,482,771	6	782,322
RV, BOAT, MOTORCYCLE DEALERS	4412	101	244,265,724	10	11,380,614
AUTOMOTIVE PARTS & TIRE	4413	206	160,820,155	10	1,232,897
FURNITURE & HOME FURNISHING	442	305	230,315,006	49	1,524,680
ELECTRONICS & APPLIANCES	443	567	285,211,907	75	3,280,274
APPLIANCES, TV & OTHER ELECTRONICS	44311	185	190,015,772	33	2,252,018
COMPUTERS & SOFTWARE	44312	371	89,068,141	42	1,028,256
CAMERA & PHOTO SUPPLIES	44313	11	6,127,994	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	362	622,455,109	51	19,092,607
BUILDING MATERIALS	4441	262	584,436,219	36	18,310,162
LAWN & GARDEN SUPPLIES & EQUIP.	4442	100	38,018,890	15	782,445
FOOD & BEVERAGE STORES	445	366	311,588,087	39	18,127,650
GROCERY & CONVENIENCE STORES	4451	265	299,391,669	15	16,289,276
OTHER FOOD & BEVERAGE STORES	4452, 4453	101	12,196,418	24	1,838,374
DRUG/HEALTH STORES	446	252	142,854,140	36	2,248,780
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	208	167,588,910	6	5,149,285
APPAREL & ACCESSORIES	448	440	347,233,543	72	3,497,761
CLOTHING & SHOE STORES	4481, 4482	330	292,455,055	59	3,249,148
JEWELRY & LUGGAGE STORES	4483	110	54,778,488	13	248,613
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	449	208,708,936	68	3,461,076
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	277	154,215,929	36	2,113,746
BOOK/PERIODICAL/MUSIC STORE	4512	172	54,493,007	32	1,347,330
GENERAL MERCHANDISE STORES	452	58	1,117,545,083	4	446,061
DEPARTMENT STORES	4521	8	433,336,082	D	D
GENERAL MERCHANDISE STORES	4529	50	684,209,001	4	446,061
E-COMMERCE & MAIL ORDER	4541	246	35,245,649	66	2,557,063
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,689	591,923,393	420	18,877,736
AGRICULTURE, FORESTRY, FISHING	11	132	10,773,336	20	3,217,912
MINING	21	24	12,645,426	3	127,786
UTILITIES	22	37	4,704,657	6	405,913
CONSTRUCTION	23	7,219	2,331,802,282	701	132,686,549
CONSTRUCTION OF BUILDINGS	236	1,988	1,053,456,672	241	89,645,834
HEAVY CONSTRUCTION & HIGHWAYS	237	276	337,196,236	37	7,368,337
SPECIAL TRADE CONTRACTORS	238	4,955	941,149,374	423	35,672,378
MANUFACTURING	31-33	1,269	353,008,778	166	7,688,083
WHOLESALE TRADE	42	2,770	723,534,434	516	10,954,081
DURABLE GOODS	423	1,890	601,979,162	335	5,563,935
NONDURABLE GOODS	424	847	120,006,475	173	5,138,189
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	1,548,797	8	251,957
TRANSPORTATION & WAREHOUSING	48-49	225	43,900,357	33	2,559,078
INFORMATION	51	650	464,076,028	175	9,110,930
FINANCE, INSURANCE	52	226	128,822,716	42	1,914,119
REAL ESTATE, RENTAL/LEASING	53	788	300,761,201	127	7,763,568
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,592	114,297,938	165	8,563,960
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,554	259,982,320	264	11,262,728
ARTS, ENTERTAINMENT & RECREATION	71	414	104,797,908	57	5,476,755
ACCOMMODATIONS & FOOD SERVICES	72	1,765	955,534,486	196	53,667,912
ACCOMMODATIONS	721	146	74,502,420	114	30,405,198
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,619	881,032,066	82	23,262,714
OTHER SERVICES	81	2,726	382,810,930	182	7,906,585
REPAIR & MAINTENANCE	811	1,678	295,383,850	115	5,687,838
PERSONAL SERVICE	812	950	80,897,469	58	1,938,915
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	98	6,529,611	9	279,832
PUBLIC ADMINISTRATION, OTHER	92.00	32	2,767,449	D	D
TOTAL ALL INDUSTRIES		29,911	\$12,154,468,767	3,565	\$354,964,765

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,646</u>	<u>\$1,288,046,915</u>	<u>557</u>	<u>\$16,971,775</u>
MOTOR VEHICLES & PARTS	441	170	481,474,277	32	2,535,203
NEW & USED AUTO DEALERS	4411	56	346,575,699	9	429,883
RV, BOAT, MOTORCYCLE DEALERS	4412	48	100,628,616	6	1,504,070
AUTOMOTIVE PARTS & TIRE	4413	66	34,269,962	17	601,250
FURNITURE & HOME FURNISHING	442	128	31,220,108	25	307,498
ELECTRONICS & APPLIANCES	443	233	49,935,599	53	421,481
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	39,610,158	20	202,452
COMPUTERS & SOFTWARE	44312	139	8,772,368	33	219,029
CAMERA & PHOTO SUPPLIES	44313	8	1,553,073	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	113,054,634	51	2,483,603
BUILDING MATERIALS	4441	126	103,369,764	41	2,301,710
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	9,684,870	10	181,893
FOOD & BEVERAGE STORES	445	109	71,084,153	15	4,399,651
GROCERY & CONVENIENCE STORES	4451	60	66,576,900	7	4,396,795
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	4,507,253	8	2,856
DRUG/HEALTH STORES	446	109	21,030,042	22	280,033
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	68	42,210,514	5	726,338
APPAREL & ACCESSORIES	448	162	63,411,381	32	76,773
CLOTHING & SHOE STORES	4481, 4482	119	50,136,179	27	69,076
JEWELRY & LUGGAGE STORES	4483	43	13,275,202	5	7,697
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	151	34,445,882	41	699,519
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	27,800,041	21	328,848
BOOK/PERIODICAL/MUSIC STORE	4512	67	6,645,841	20	370,671
GENERAL MERCHANDISE STORES	452	26	235,459,239	5	235,036
DEPARTMENT STORES	4521	5	69,235,417	D	D
GENERAL MERCHANDISE STORES	4529	21	166,223,822	5	235,036
E-COMMERCE & MAIL ORDER	4541	101	5,750,826	52	336,942
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,206	138,970,260	224	4,469,698
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>3,634,090</u>	<u>11</u>	<u>662,365</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>894,081</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>580,177</u>	<u>5</u>	<u>135,673</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,420</u>	<u>433,644,838</u>	<u>467</u>	<u>23,655,962</u>
CONSTRUCTION OF BUILDINGS	236	582	245,464,699	96	9,266,218
HEAVY CONSTRUCTION & HIGHWAYS	237	121	46,258,212	36	8,692,245
SPECIAL TRADE CONTRACTORS	238	1,717	141,921,927	335	5,697,499
<u>MANUFACTURING</u>	<u>31-33</u>	<u>511</u>	<u>91,938,916</u>	<u>72</u>	<u>1,080,453</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,471</u>	<u>173,078,310</u>	<u>392</u>	<u>4,302,655</u>
DURABLE GOODS	423	1,017	113,665,384	286	3,404,112
NONDURABLE GOODS	424	442	58,514,388	103	885,322
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	898,538	3	13,221
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>122</u>	<u>17,840,980</u>	<u>13</u>	<u>629,390</u>
<u>INFORMATION</u>	<u>51</u>	<u>354</u>	<u>63,516,099</u>	<u>119</u>	<u>3,655,662</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>107</u>	<u>12,037,444</u>	<u>26</u>	<u>812,957</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>335</u>	<u>46,600,773</u>	<u>73</u>	<u>2,348,016</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>479</u>	<u>26,339,704</u>	<u>69</u>	<u>404,170</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>789</u>	<u>37,883,279</u>	<u>123</u>	<u>1,263,637</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>126</u>	<u>23,045,635</u>	<u>13</u>	<u>265,432</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>418</u>	<u>167,826,726</u>	<u>36</u>	<u>29,277,838</u>
ACCOMMODATIONS	721	72	25,677,366	9	25,595,537
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	346	142,149,360	27	3,682,301
<u>OTHER SERVICES</u>	<u>81</u>	<u>739</u>	<u>57,328,912</u>	<u>91</u>	<u>1,527,142</u>
REPAIR & MAINTENANCE	811	494	43,674,380	59	883,607
PERSONAL SERVICE	812	215	12,276,097	28	437,520
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	1,378,435	4	206,015
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>334,389</u>	<u>5</u>	<u>119,355</u>
TOTAL ALL INDUSTRIES		10,630	\$2,444,571,268	2,072	\$87,112,482

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	6,783	\$5,446,299,267	5,126	\$3,597,807,889
MOTOR VEHICLES & PARTS	441	434	1,517,822,206	372	851,585,117
NEW & USED AUTO DEALERS	4411	162	1,177,743,620	186	667,967,225
RV, BOAT, MOTORCYCLE DEALERS	4412	96	166,200,191	60	76,681,373
AUTOMOTIVE PARTS & TIRE	4413	176	173,878,395	126	106,936,519
FURNITURE & HOME FURNISHING	442	335	218,146,172	212	152,240,249
ELECTRONICS & APPLIANCES	443	550	306,031,212	452	223,789,554
APPLIANCES, TV & OTHER ELECTRONICS	44311	163	198,787,217	132	159,661,523
COMPUTERS & SOFTWARE	44312	380	101,366,023	313	63,354,287
CAMERA & PHOTO SUPPLIES	44313	7	5,877,972	7	773,744
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	404	558,853,937	260	417,657,954
BUILDING MATERIALS	4441	271	509,323,233	186	384,319,819
LAWN & GARDEN SUPPLIES & EQUIP.	4442	133	49,530,704	74	33,338,135
FOOD & BEVERAGE STORES	445	324	311,883,911	174	226,958,348
GROCERY & CONVENIENCE STORES	4451	205	301,772,593	83	219,366,067
OTHER FOOD & BEVERAGE STORES	4452, 4453	119	10,111,318	91	7,592,281
DRUG/HEALTH STORES	446	250	142,099,604	211	99,662,424
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	175	105,275,705	98	81,959,868
APPAREL & ACCESSORIES	448	374	490,424,328	266	242,444,017
CLOTHING & SHOE STORES	4481, 4482	281	419,062,492	189	207,751,108
JEWELRY & LUGGAGE STORES	4483	93	71,361,836	77	34,692,909
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	407	182,358,471	333	170,514,645
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	261	145,337,426	210	118,157,572
BOOK/PERIODICAL/MUSIC STORE	4512	146	37,021,045	123	52,357,073
GENERAL MERCHANDISE STORES	452	62	1,059,511,428	47	736,523,413
DEPARTMENT STORES	4521	11	364,381,382	8	244,291,380
GENERAL MERCHANDISE STORES	4529	51	695,130,046	39	492,232,033
E-COMMERCE & MAIL ORDER	4541	247	41,826,214	179	19,975,811
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,221	512,066,079	2,522	374,496,489
AGRICULTURE, FORESTRY, FISHING	11	154	6,820,219	77	3,370,739
MINING	21	21	25,642,241	13	1,407,637
UTILITIES	22	29	4,213,070	22	3,071,160
CONSTRUCTION	23	7,658	2,058,765,347	3,420	1,085,868,824
CONSTRUCTION OF BUILDINGS	236	2,122	1,044,962,901	978	577,104,650
HEAVY CONSTRUCTION & HIGHWAYS	237	287	197,309,344	155	90,000,748
SPECIAL TRADE CONTRACTORS	238	5,249	816,493,102	2,286	418,762,941
MANUFACTURING	31-33	1,330	258,729,768	915	219,823,535
WHOLESALE TRADE	42	2,703	648,586,641	2,401	584,692,373
DURABLE GOODS	423	1,876	521,459,658	1,701	464,029,376
NONDURABLE GOODS	424	795	124,958,618	667	114,345,694
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	2,168,365	33	6,317,303
TRANSPORTATION & WAREHOUSING	48-49	244	28,998,324	134	20,623,014
INFORMATION	51	638	431,162,159	564	296,800,480
FINANCE, INSURANCE	52	215	122,134,644	197	66,919,540
REAL ESTATE, RENTAL/LEASING	53	730	241,671,136	554	184,605,831
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,606	158,071,530	1,075	100,666,484
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,638	216,332,798	1,390	178,149,745
ARTS, ENTERTAINMENT & RECREATION	71	399	79,208,412	220	41,546,343
ACCOMMODATIONS & FOOD SERVICES	72	1,640	873,442,479	974	663,167,521
ACCOMMODATIONS	721	118	87,510,334	98	124,216,108
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,522	785,932,145	876	538,951,413
OTHER SERVICES	81	2,452	311,517,617	1,685	223,697,138
REPAIR & MAINTENANCE	811	1,537	239,997,336	1,018	145,310,395
PERSONAL SERVICE	812	833	64,102,888	602	68,814,472
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	82	7,417,393	65	9,572,271
PUBLIC ADMINISTRATION, OTHER	92.00	32	3,612,877	23	6,541,219
TOTAL ALL INDUSTRIES		29,273	\$10,915,208,712	18,792	\$7,278,765,098

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,143</u>	<u>\$174,309,083</u>	<u>3,432</u>	<u>\$1,875,498,037</u>
MOTOR VEHICLES & PARTS	441	56	40,498,863	169	435,166,318
NEW & USED AUTO DEALERS	4411	18	23,977,467	63	337,803,725
RV, BOAT, MOTORCYCLE DEALERS	4412	12	3,956,863	39	50,189,894
AUTOMOTIVE PARTS & TIRE	4413	26	12,564,533	67	47,172,699
FURNITURE & HOME FURNISHING	442	52	4,506,194	162	81,272,153
ELECTRONICS & APPLIANCES	443	98	2,137,462	352	112,908,279
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	939,632	97	77,552,439
COMPUTERS & SOFTWARE	44312	55	1,192,123	248	31,446,762
CAMERA & PHOTO SUPPLIES	44313	3	5,707	7	3,909,078
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	21,233,748	199	259,471,770
BUILDING MATERIALS	4441	51	14,780,483	135	238,752,388
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	6,453,265	64	20,719,382
FOOD & BEVERAGE STORES	445	30	13,053,654	132	122,414,596
GROCERY & CONVENIENCE STORES	4451	15	12,742,926	67	117,949,097
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	310,728	65	4,465,499
DRUG/HEALTH STORES	446	52	1,681,508	148	40,491,155
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	8,076,568	86	45,134,493
APPAREL & ACCESSORIES	448	53	1,286,277	174	70,621,060
CLOTHING & SHOE STORES	4481, 4482	42	1,136,634	138	55,912,068
JEWELRY & LUGGAGE STORES	4483	11	149,643	36	14,708,992
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	5,968,999	222	76,026,359
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	5,076,794	132	59,021,697
BOOK/PERIODICAL/MUSIC STORE	4512	36	892,205	90	17,004,662
GENERAL MERCHANDISE STORES	452	12	48,435,158	38	427,628,952
DEPARTMENT STORES	4521	D	D	7	172,607,462
GENERAL MERCHANDISE STORES	4529	12	48,435,158	31	255,021,490
E-COMMERCE & MAIL ORDER	4541	77	1,322,800	133	12,461,987
MISCELLANEOUS RETAILERS	453, 4542, 4543	541	26,107,852	1,617	191,900,915
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>1,155,083</u>	<u>68</u>	<u>3,204,606</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>359,670</u>	<u>16</u>	<u>7,146,194</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>197,471</u>	<u>15</u>	<u>1,703,774</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>823</u>	<u>60,657,997</u>	<u>3,575</u>	<u>812,206,341</u>
CONSTRUCTION OF BUILDINGS	236	197	29,224,776	914	437,688,671
HEAVY CONSTRUCTION & HIGHWAYS	237	62	9,464,145	155	64,402,959
SPECIAL TRADE CONTRACTORS	238	564	21,969,076	2,506	310,114,711
<u>MANUFACTURING</u>	<u>31-33</u>	<u>181</u>	<u>8,809,881</u>	<u>615</u>	<u>84,629,653</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>680</u>	<u>16,347,004</u>	<u>1,749</u>	<u>246,372,489</u>
DURABLE GOODS	423	470	13,228,815	1,216	212,839,955
NONDURABLE GOODS	424	202	3,077,119	511	33,172,116
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	41,070	22	360,418
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>660,821</u>	<u>102</u>	<u>4,940,286</u>
<u>INFORMATION</u>	<u>51</u>	<u>205</u>	<u>14,749,527</u>	<u>449</u>	<u>160,479,864</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>2,956,637</u>	<u>153</u>	<u>28,345,200</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>130</u>	<u>4,321,609</u>	<u>446</u>	<u>88,739,404</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>171</u>	<u>2,890,596</u>	<u>783</u>	<u>78,587,284</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>247</u>	<u>4,943,409</u>	<u>1,240</u>	<u>106,722,011</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>4,838,021</u>	<u>147</u>	<u>22,911,581</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>126</u>	<u>23,429,164</u>	<u>598</u>	<u>299,325,559</u>
ACCOMMODATIONS	721	30	4,653,174	43	27,589,616
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	96	18,775,990	555	271,735,943
<u>OTHER SERVICES</u>	<u>81</u>	<u>261</u>	<u>14,501,370</u>	<u>1,093</u>	<u>131,513,245</u>
REPAIR & MAINTENANCE	811	183	12,331,843	687	110,274,202
PERSONAL SERVICE	812	69	1,695,793	354	19,195,717
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	473,734	52	2,043,326
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>40,812</u>	<u>36</u>	<u>16,512,818</u>
TOTAL ALL INDUSTRIES		4,129	\$335,168,155	14,517	\$3,968,838,346

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>359</u>	<u>\$4,663,337</u>	<u>1,409</u>	<u>\$279,476,742</u>
MOTOR VEHICLES & PARTS	441	14	126,260	62	\$62,468,539
NEW & USED AUTO DEALERS	4411	5	90,271	23	44,013,226
RV, BOAT, MOTORCYCLE DEALERS	4412	5	17,227	9	8,019,544
AUTOMOTIVE PARTS & TIRE	4413	4	18,762	30	10,435,769
FURNITURE & HOME FURNISHING	442	11	61,958	57	7,415,740
ELECTRONICS & APPLIANCES	443	34	359,622	154	7,399,611
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	162,330	45	3,192,577
COMPUTERS & SOFTWARE	44312	15	197,292	105	4,182,774
CAMERA & PHOTO SUPPLIES	44313	D	D	4	24,260
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	866,892	70	36,821,293
BUILDING MATERIALS	4441	21	786,810	49	31,719,433
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	80,082	21	5,101,860
FOOD & BEVERAGE STORES	445	7	579,124	61	30,061,929
GROCERY & CONVENIENCE STORES	4451	D	D	24	24,679,908
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	579,124	37	5,382,021
DRUG/HEALTH STORES	446	14	150,583	70	11,865,856
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	1,376,705	22	7,653,381
APPAREL & ACCESSORIES	448	19	28,877	66	6,419,095
CLOTHING & SHOE STORES	4481, 4482	19	28,877	50	4,318,706
JEWELRY & LUGGAGE STORES	4483	D	D	16	2,100,389
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	27	46,487	108	14,765,476
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	12	17,122	56	6,260,294
BOOK/PERIODICAL/MUSIC STORE	4512	15	29,365	52	8,505,182
GENERAL MERCHANDISE STORES	452	4	77,768	13	62,451,969
DEPARTMENT STORES	4521	D	D	4	14,736,324
GENERAL MERCHANDISE STORES	4529	4	77,768	9	47,715,645
E-COMMERCE & MAIL ORDER	4541	45	231,163	86	2,938,584
MISCELLANEOUS RETAILERS	453, 4542, 4543	153	757,898	640	29,215,269
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>81,709</u>	<u>25</u>	<u>1,225,548</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>67,236</u>	<u>4</u>	<u>52,440</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>163,461</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>189</u>	<u>11,030,497</u>	<u>793</u>	<u>204,243,862</u>
CONSTRUCTION OF BUILDINGS	236	40	6,057,644	202	158,366,305
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,084,406	55	6,993,598
SPECIAL TRADE CONTRACTORS	238	130	3,888,447	536	38,883,959
<u>MANUFACTURING</u>	<u>31-33</u>	<u>39</u>	<u>371,721</u>	<u>261</u>	<u>18,287,246</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>215</u>	<u>1,890,447</u>	<u>1,079</u>	<u>62,421,856</u>
DURABLE GOODS	423	149	1,103,720	751	40,790,962
NONDURABLE GOODS	424	66	786,727	318	21,413,263
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	217,631
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>48,663</u>	<u>26</u>	<u>1,127,154</u>
<u>INFORMATION</u>	<u>51</u>	<u>97</u>	<u>1,960,101</u>	<u>273</u>	<u>30,853,247</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>20</u>	<u>249,552</u>	<u>76</u>	<u>3,047,710</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>47</u>	<u>307,117</u>	<u>192</u>	<u>9,875,028</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>44</u>	<u>175,226</u>	<u>284</u>	<u>9,708,087</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>65</u>	<u>313,261</u>	<u>369</u>	<u>11,474,023</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>3</u>	<u>36,066</u>	<u>48</u>	<u>4,411,503</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>22</u>	<u>2,205,187</u>	<u>163</u>	<u>60,429,277</u>
ACCOMMODATIONS	721	9	337,487	32	12,462,211
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	1,867,700	131	47,967,066
<u>OTHER SERVICES</u>	<u>81</u>	<u>48</u>	<u>829,548</u>	<u>298</u>	<u>19,758,356</u>
REPAIR & MAINTENANCE	811	37	208,620	183	14,606,862
PERSONAL SERVICE	812	11	620,928	100	4,252,914
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	15	898,580
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>60,956</u>	<u>6</u>	<u>2,387,037</u>
TOTAL ALL INDUSTRIES		1,173	\$24,290,624	5,312	\$718,942,577

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	3,082	\$1,411,190,303	1,181	\$135,183,465
MOTOR VEHICLES & PARTS	441	162	303,315,017	49	32,901,025
NEW & USED AUTO DEALERS	4411	51	226,582,589	16	23,516,986
RV, BOAT, MOTORCYCLE DEALERS	4412	43	37,112,113	7	872,835
AUTOMOTIVE PARTS & TIRE	4413	68	39,620,315	26	8,511,204
FURNITURE & HOME FURNISHING	442	136	55,713,032	48	2,791,022
ELECTRONICS & APPLIANCES	443	280	67,248,458	130	6,859,553
APPLIANCES, TV & OTHER ELECTRONICS	44311	87	48,347,294	44	3,809,522
COMPUTERS & SOFTWARE	44312	189	17,517,236	83	3,032,411
CAMERA & PHOTO SUPPLIES	44313	4	1,383,928	3	17,620
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	181	198,947,114	65	11,307,132
BUILDING MATERIALS	4441	118	186,005,574	48	8,527,330
LAWN & GARDEN SUPPLIES & EQUIP.	4442	63	12,941,540	17	2,779,802
FOOD & BEVERAGE STORES	445	108	97,177,089	32	18,481,892
GROCERY & CONVENIENCE STORES	4451	48	94,895,228	18	18,340,869
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	2,281,861	14	141,023
DRUG/HEALTH STORES	446	124	37,610,105	62	3,308,729
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	84	36,581,559	14	3,768,759
APPAREL & ACCESSORIES	448	199	84,659,134	57	2,337,824
CLOTHING & SHOE STORES	4481, 4482	150	74,660,443	45	1,521,823
JEWELRY & LUGGAGE STORES	4483	49	9,998,691	12	816,001
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	225	60,120,651	80	14,157,757
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	130	46,185,044	39	1,461,152
BOOK/PERIODICAL/MUSIC STORE	4512	95	13,935,607	41	12,696,605
GENERAL MERCHANDISE STORES	452	29	309,060,762	9	13,152,672
DEPARTMENT STORES	4521	5	90,852,736	D	D
GENERAL MERCHANDISE STORES	4529	24	218,208,026	9	13,152,672
E-COMMERCE & MAIL ORDER	4541	137	14,713,213	81	3,332,004
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,417	146,044,169	554	22,785,096
AGRICULTURE, FORESTRY, FISHING	11	80	3,647,516	16	581,309
MINING	21	9	2,786,863	D	D
UTILITIES	22	14	1,481,648	3	29,595
CONSTRUCTION	23	2,563	667,797,705	648	119,457,976
CONSTRUCTION OF BUILDINGS	236	785	329,691,175	147	66,330,780
HEAVY CONSTRUCTION & HIGHWAYS	237	106	114,142,950	51	12,013,940
SPECIAL TRADE CONTRACTORS	238	1,672	223,963,580	450	41,113,256
MANUFACTURING	31-33	658	81,014,642	183	7,274,146
WHOLESALE TRADE	42	1,803	233,471,374	884	42,886,096
DURABLE GOODS	423	1,246	180,917,729	616	33,787,052
NONDURABLE GOODS	424	537	52,128,826	258	9,061,665
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	424,819	10	37,379
TRANSPORTATION & WAREHOUSING	48-49	118	21,912,400	23	2,311,463
INFORMATION	51	418	115,837,573	254	17,005,893
FINANCE, INSURANCE	52	138	19,965,186	58	1,946,485
REAL ESTATE, RENTAL/LEASING	53	426	62,427,556	139	6,216,919
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	709	31,370,795	210	11,008,112
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	998	70,943,144	250	13,617,767
ARTS, ENTERTAINMENT & RECREATION	71	155	26,941,251	40	1,994,193
ACCOMMODATIONS & FOOD SERVICES	72	586	273,909,415	123	40,735,261
ACCOMMODATIONS	721	96	33,995,324	16	7,074,067
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	490	239,914,091	107	33,661,194
OTHER SERVICES	81	990	97,319,777	205	9,755,213
REPAIR & MAINTENANCE	811	637	73,145,187	119	7,226,038
PERSONAL SERVICE	812	317	22,021,982	78	2,262,764
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	2,152,608	8	266,411
PUBLIC ADMINISTRATION, OTHER	92.00	15	3,862,716	13	487,812
TOTAL ALL INDUSTRIES		12,762	\$3,125,879,864	4,230	\$410,491,705

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,773</u>	<u>\$1,257,971,743</u>
MOTOR VEHICLES & PARTS	441	251	333,168,465
NEW & USED AUTO DEALERS	4411	120	249,253,677
RV, BOAT, MOTORCYCLE DEALERS	4412	26	27,286,337
AUTOMOTIVE PARTS & TIRE	4413	105	56,628,451
FURNITURE & HOME FURNISHING	442	95	35,369,184
ELECTRONICS & APPLIANCES	443	257	40,505,509
APPLIANCES, TV & OTHER ELECTRONICS	44311	72	26,898,256
COMPUTERS & SOFTWARE	44312	181	13,539,391
CAMERA & PHOTO SUPPLIES	44313	4	67,862
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	144	135,752,043
BUILDING MATERIALS	4441	102	123,058,673
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	12,693,370
FOOD & BEVERAGE STORES	445	159	91,592,779
GROCERY & CONVENIENCE STORES	4451	93	88,264,362
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	3,328,417
DRUG/HEALTH STORES	446	118	42,236,892
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	84	34,972,582
APPAREL & ACCESSORIES	448	159	49,081,794
CLOTHING & SHOE STORES	4481, 4482	125	40,419,918
JEWELRY & LUGGAGE STORES	4483	34	8,661,876
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	176	34,367,246
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	25,891,751
BOOK/PERIODICAL/MUSIC STORE	4512	72	8,475,495
GENERAL MERCHANDISE STORES	452	29	314,221,208
DEPARTMENT STORES	4521	6	85,202,947
GENERAL MERCHANDISE STORES	4529	23	229,018,261
E-COMMERCE & MAIL ORDER	4541	104	6,357,454
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,197	140,346,587
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>70</u>	<u>3,483,988</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>6,560,667</u>
<u>UTILITIES</u>	<u>22</u>	<u>21</u>	<u>722,056</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,546</u>	<u>366,028,976</u>
CONSTRUCTION OF BUILDINGS	236	415	192,825,232
HEAVY CONSTRUCTION & HIGHWAYS	237	104	42,455,360
SPECIAL TRADE CONTRACTORS	238	1,027	130,748,384
<u>MANUFACTURING</u>	<u>31-33</u>	<u>466</u>	<u>72,672,818</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,659</u>	<u>315,334,831</u>
DURABLE GOODS	423	1,172	220,893,194
NONDURABLE GOODS	424	469	93,653,124
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	788,513
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>87</u>	<u>5,948,515</u>
<u>INFORMATION</u>	<u>51</u>	<u>369</u>	<u>123,332,444</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>116</u>	<u>20,790,842</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>382</u>	<u>94,849,069</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>505</u>	<u>21,455,794</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>696</u>	<u>54,613,668</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>112</u>	<u>16,606,666</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>566</u>	<u>215,429,578</u>
ACCOMMODATIONS	721	66	36,234,655
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	500	179,194,923
<u>OTHER SERVICES</u>	<u>81</u>	<u>885</u>	<u>76,449,422</u>
REPAIR & MAINTENANCE	811	563	56,638,109
PERSONAL SERVICE	812	291	17,162,795
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	2,648,518
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>1,270,922</u>
TOTAL ALL INDUSTRIES		10,275	\$2,653,521,999

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar 2005 to Calendar 2006
(Dollars in Thousands)

City	Calendar 2005	Calendar 2006	Percent Change
Aberdeen	\$394,560	\$426,463	8.1%
Auburn	1,683,714	1,798,150	6.8%
Bellevue	4,744,045	5,176,951	9.1%
Bellingham	1,925,035	2,055,204	6.8%
Bremerton	702,145	760,000	8.2%
Camas	156,025	164,490	5.4%
Centralia	248,661	279,464	12.4%
Chehalis	379,418	433,027	14.1%
Colville	161,945	175,119	8.1%
Des Moines	196,847	214,787	9.1%
Edmonds	543,638	587,607	8.1%
Ellensburg	364,612	363,307	-0.4%
Everett	2,350,960	2,729,008	16.1%
Federal Way	1,290,165	1,401,412	8.6%
Fife	850,721	944,659	11.0%
Issaquah	1,150,627	1,267,722	10.2%
Kelso	216,136	228,798	5.9%
Kennewick	1,277,295	1,303,810	2.1%
Kent	2,321,255	2,589,371	11.6%
Kirkland	1,676,563	1,845,105	10.1%
Lacey	763,330	908,419	19.0%
Longview	703,473	765,050	8.8%
Lynnwood	2,005,222	2,156,528	7.5%
Marysville	502,340	667,043	32.8%
Mercer Island	285,609	283,471	-0.7%
Moses Lake	439,470	497,853	13.3%
Mount Vernon	552,686	684,237	23.8%
Mountlake Terrace	154,316	153,111	-0.8%
Oak Harbor	328,250	336,996	2.7%
Olympia	1,744,047	1,849,850	6.1%
Omak	123,080	137,643	11.8%
Pasco	781,597	811,293	3.8%
Port Angeles	324,240	360,274	11.1%
Port Townsend	180,221	176,739	-1.9%
Pullman	264,751	297,556	12.4%
Puyallup	1,697,307	1,811,243	6.7%
Redmond	1,856,552	2,067,296	11.4%
Renton	1,951,188	2,093,200	7.3%
Richland	686,414	748,888	9.1%
Sea Tac	938,960	996,297	6.1%
Seattle	14,231,317	15,564,363	9.4%
Shelton	196,029	203,326	3.7%
Spokane	3,478,987	3,836,993	10.3%
Sunnyside	219,757	250,629	14.0%
Tacoma	4,218,012	4,536,401	7.5%
Tukwila	1,917,878	2,045,734	6.7%
Vancouver	2,481,176	2,646,163	6.6%
Walla Walla	475,453	515,796	8.5%
Wenatchee	715,119	793,809	11.0%
Yakima	1,350,618	1,427,556	5.7%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>832</u>	<u>\$267,029,824</u>	<u>1,669</u>	<u>\$902,566,028</u>
MOTOR VEHICLES & PARTS	441	41	78,890,834	106	372,637,521
NEW & USED AUTO DEALERS	4411	20	59,560,747	46	321,784,198
RV, BOAT, MOTORCYCLE DEALERS	4412	5	28,721	16	29,764,269
AUTOMOTIVE PARTS & TIRE	4413	16	19,301,366	44	21,089,054
FURNITURE & HOME FURNISHING	442	31	7,248,657	102	30,160,852
ELECTRONICS & APPLIANCES	443	94	4,481,320	195	28,628,059
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	2,099,115	68	4,780,781
COMPUTERS & SOFTWARE	44312	62	2,382,205	124	23,376,176
CAMERA & PHOTO SUPPLIES	44313	D	D	3	471,102
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	37	34,997,293	110	72,414,791
BUILDING MATERIALS	4441	30	33,586,119	91	64,362,667
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	1,411,174	19	8,052,124
FOOD & BEVERAGE STORES	445	22	22,021,072	51	34,084,105
GROCERY & CONVENIENCE STORES	4451	15	21,294,132	30	32,122,130
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	726,940	21	1,961,975
DRUG/HEALTH STORES	446	40	5,498,703	74	13,517,836
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	4,087,719	21	36,925,450
APPAREL & ACCESSORIES	448	55	6,644,479	108	102,517,343
CLOTHING & SHOE STORES	4481, 4482	44	3,762,464	90	97,909,848
JEWELRY & LUGGAGE STORES	4483	11	2,882,015	18	4,607,495
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	6,398,378	70	5,725,464
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	3,873,220	28	3,499,955
BOOK/PERIODICAL/MUSIC STORE	4512	27	2,525,158	42	2,225,509
GENERAL MERCHANDISE STORES	452	8	74,647,291	17	115,299,408
DEPARTMENT STORES	4521	D	D	4	8,581,117
GENERAL MERCHANDISE STORES	4529	8	74,647,291	13	106,718,291
E-COMMERCE & MAIL ORDER	4541	59	804,423	83	12,062,546
MISCELLANEOUS RETAILERS	453, 4542, 4543	380	21,309,655	732	78,592,653
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>75,038</u>	<u>20</u>	<u>188,446</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>2,836</u>	<u>6</u>	<u>486,393</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>49,638</u>	<u>6</u>	<u>1,476,303</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>426</u>	<u>61,003,504</u>	<u>2,308</u>	<u>254,001,475</u>
CONSTRUCTION OF BUILDINGS	236	107	25,522,077	450	132,364,925
HEAVY CONSTRUCTION & HIGHWAYS	237	19	2,234,519	75	32,321,428
SPECIAL TRADE CONTRACTORS	238	300	33,246,908	1,783	89,315,122
<u>MANUFACTURING</u>	<u>31-33</u>	<u>142</u>	<u>6,068,711</u>	<u>351</u>	<u>46,669,120</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>640</u>	<u>21,148,042</u>	<u>1,209</u>	<u>284,478,117</u>
DURABLE GOODS	423	470	18,134,425	862	248,770,144
NONDURABLE GOODS	424	163	2,989,011	329	35,108,616
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	24,606	18	599,357
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>238,042</u>	<u>38</u>	<u>1,111,336</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>11,915,237</u>	<u>299</u>	<u>55,983,198</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>2,605,244</u>	<u>88</u>	<u>9,171,795</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>128</u>	<u>6,029,894</u>	<u>273</u>	<u>36,008,894</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>140</u>	<u>4,329,103</u>	<u>334</u>	<u>13,881,465</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>228</u>	<u>3,658,051</u>	<u>793</u>	<u>30,200,346</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>921,458</u>	<u>45</u>	<u>13,797,198</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>93</u>	<u>32,268,699</u>	<u>192</u>	<u>92,853,889</u>
ACCOMMODATIONS	721	12	2,916,984	11	7,807,518
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	29,351,715	181	85,046,371
<u>OTHER SERVICES</u>	<u>81</u>	<u>164</u>	<u>9,120,153</u>	<u>563</u>	<u>54,148,394</u>
REPAIR & MAINTENANCE	811	92	6,411,743	413	46,284,130
PERSONAL SERVICE	812	63	2,017,236	138	7,248,595
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	691,174	12	615,669
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>1,127,870</u>
TOTAL ALL INDUSTRIES		3,092	\$426,463,474	8,200	\$1,798,150,267

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,144	\$2,604,080,101	2,150	\$1,129,453,949
MOTOR VEHICLES & PARTS	441	108	896,704,968	101	246,605,662
NEW & USED AUTO DEALERS	4411	52	840,493,906	31	194,566,505
RV, BOAT, MOTORCYCLE DEALERS	4412	14	33,332,128	30	30,004,150
AUTOMOTIVE PARTS & TIRE	4413	42	22,878,934	40	22,035,007
FURNITURE & HOME FURNISHING	442	236	149,638,797	95	39,180,191
ELECTRONICS & APPLIANCES	443	403	295,345,181	237	59,637,733
APPLIANCES, TV & OTHER ELECTRONICS	44311	101	174,671,188	71	43,688,051
COMPUTERS & SOFTWARE	44312	294	109,077,125	162	14,581,199
CAMERA & PHOTO SUPPLIES	44313	8	11,596,868	4	1,368,483
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	133,949,463	98	146,201,259
BUILDING MATERIALS	4441	124	126,397,482	72	143,771,248
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	7,551,981	26	2,430,011
FOOD & BEVERAGE STORES	445	108	71,435,756	67	59,966,844
GROCERY & CONVENIENCE STORES	4451	45	66,528,257	30	58,505,271
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	4,907,499	37	1,461,573
DRUG/HEALTH STORES	446	140	58,066,278	100	26,273,571
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	23,805,548	34	13,707,187
APPAREL & ACCESSORIES	448	216	443,257,685	152	79,328,919
CLOTHING & SHOE STORES	4481, 4482	167	382,815,723	117	70,576,629
JEWELRY & LUGGAGE STORES	4483	49	60,441,962	35	8,752,290
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	172	98,296,863	160	55,895,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	76,251,142	89	43,412,669
BOOK/PERIODICAL/MUSIC STORE	4512	77	22,045,721	71	12,482,718
GENERAL MERCHANDISE STORES	452	20	206,929,655	24	292,092,191
DEPARTMENT STORES	4521	6	147,656,517	5	89,321,644
GENERAL MERCHANDISE STORES	4529	14	59,273,138	19	202,770,547
E-COMMERCE & MAIL ORDER	4541	121	18,463,023	104	9,353,455
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,431	208,186,884	978	101,211,550
AGRICULTURE, FORESTRY, FISHING	11	40	1,673,534	20	514,896
MINING	21	5	64,412	6	458,941
UTILITIES	22	10	4,100,452	8	669,507
CONSTRUCTION	23	4,893	860,039,707	1,764	299,862,388
CONSTRUCTION OF BUILDINGS	236	1,337	621,531,482	504	182,746,826
HEAVY CONSTRUCTION & HIGHWAYS	237	155	34,263,221	64	28,764,099
SPECIAL TRADE CONTRACTORS	238	3,401	204,245,004	1,196	88,351,463
MANUFACTURING	31-33	540	64,740,187	434	31,185,479
WHOLESALE TRADE	42	1,573	331,003,004	1,379	124,172,571
DURABLE GOODS	423	1,076	297,127,687	966	97,969,138
NONDURABLE GOODS	424	477	32,941,628	396	25,915,323
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	933,689	17	288,110
TRANSPORTATION & WAREHOUSING	48-49	63	3,116,983	67	13,120,578
INFORMATION	51	516	192,769,736	359	64,407,610
FINANCE, INSURANCE	52	162	55,072,400	112	15,150,870
REAL ESTATE, RENTAL/LEASING	53	449	121,924,461	313	42,714,044
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,059	190,717,211	510	23,069,587
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,767	131,128,799	770	48,181,059
ARTS, ENTERTAINMENT & RECREATION	71	171	76,235,853	91	9,683,049
ACCOMMODATIONS & FOOD SERVICES	72	430	393,410,547	369	189,560,177
ACCOMMODATIONS	721	26	101,144,272	29	21,887,828
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	404	292,266,275	340	167,672,349
OTHER SERVICES	81	932	144,793,360	631	59,750,950
REPAIR & MAINTENANCE	811	578	93,574,405	383	43,912,768
PERSONAL SERVICE	812	326	46,762,197	226	14,984,236
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	4,456,758	22	853,946
PUBLIC ADMINISTRATION, OTHER	92.00	8	2,080,172	12	3,248,563
TOTAL ALL INDUSTRIES		15,762	\$5,176,950,919	8,995	\$2,055,204,218

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,392</u>	<u>\$399,642,377</u>	<u>871</u>	<u>\$41,474,604</u>
MOTOR VEHICLES & PARTS	441	64	268,880,757	33	8,604,277
NEW & USED AUTO DEALERS	4411	26	244,735,593	7	2,617,352
RV, BOAT, MOTORCYCLE DEALERS	4412	10	14,097,397	5	16,130
AUTOMOTIVE PARTS & TIRE	4413	28	10,047,767	21	5,970,795
FURNITURE & HOME FURNISHING	442	60	12,537,379	49	1,876,888
ELECTRONICS & APPLIANCES	443	151	7,284,151	94	3,319,455
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	3,026,831	33	2,127,519
COMPUTERS & SOFTWARE	44312	97	3,450,883	61	1,191,936
CAMERA & PHOTO SUPPLIES	44313	3	806,437	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	12,493,270	70	6,187,956
BUILDING MATERIALS	4441	57	12,290,452	56	4,011,920
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	202,818	14	2,176,036
FOOD & BEVERAGE STORES	445	51	23,532,578	24	6,105,229
GROCERY & CONVENIENCE STORES	4451	27	23,189,743	8	5,732,206
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	342,835	16	373,023
DRUG/HEALTH STORES	446	67	9,995,896	32	1,854,043
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	8,238,468	3	1,117,001
APPAREL & ACCESSORIES	448	70	3,225,844	48	1,778,174
CLOTHING & SHOE STORES	4481, 4482	53	1,593,301	38	1,038,897
JEWELRY & LUGGAGE STORES	4483	17	1,632,543	10	739,277
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	7,451,998	48	465,949
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	4,066,361	21	201,058
BOOK/PERIODICAL/MUSIC STORE	4512	45	3,385,637	27	264,891
GENERAL MERCHANDISE STORES	452	15	13,058,436	8	1,520,928
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	15	13,058,436	8	1,520,928
E-COMMERCE & MAIL ORDER	4541	89	3,736,390	73	1,370,954
MISCELLANEOUS RETAILERS	453, 4542, 4543	640	29,207,210	389	7,273,750
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>242,797</u>	<u>7</u>	<u>69,764</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>796,309</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>273,363</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,209</u>	<u>126,912,695</u>	<u>1,213</u>	<u>59,549,300</u>
CONSTRUCTION OF BUILDINGS	236	263	77,231,541	204	22,818,234
HEAVY CONSTRUCTION & HIGHWAYS	237	48	5,728,411	40	4,427,731
SPECIAL TRADE CONTRACTORS	238	898	43,952,743	969	32,303,335
<u>MANUFACTURING</u>	<u>31-33</u>	<u>223</u>	<u>12,793,354</u>	<u>168</u>	<u>7,847,793</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>942</u>	<u>40,107,870</u>	<u>662</u>	<u>12,868,758</u>
DURABLE GOODS	423	659	33,098,073	462	9,052,217
NONDURABLE GOODS	424	273	6,925,429	192	3,754,560
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	84,368	8	61,981
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>1,182,623</u>	<u>22</u>	<u>1,075,350</u>
<u>INFORMATION</u>	<u>51</u>	<u>272</u>	<u>25,127,867</u>	<u>218</u>	<u>7,365,074</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>3,715,011</u>	<u>50</u>	<u>2,195,538</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>211</u>	<u>27,023,008</u>	<u>128</u>	<u>4,303,966</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>297</u>	<u>8,453,774</u>	<u>168</u>	<u>2,625,096</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>490</u>	<u>16,507,599</u>	<u>349</u>	<u>4,867,384</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>50</u>	<u>1,004,585</u>	<u>30</u>	<u>4,218,767</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>180</u>	<u>70,071,614</u>	<u>48</u>	<u>12,241,965</u>
ACCOMMODATIONS	721	11	8,388,306	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	169	61,683,308	48	12,241,965
<u>OTHER SERVICES</u>	<u>81</u>	<u>380</u>	<u>21,947,332</u>	<u>192</u>	<u>3,323,216</u>
REPAIR & MAINTENANCE	811	251	15,740,857	125	1,463,242
PERSONAL SERVICE	812	116	5,790,680	67	1,859,974
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	415,795	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>4,470,788</u>	<u>3</u>	<u>189,749</u>
TOTAL ALL INDUSTRIES		5,775	\$759,999,603	4,133	\$164,489,687

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>937</u>	<u>\$123,295,810</u>	<u>857</u>	<u>\$274,837,680</u>
MOTOR VEHICLES & PARTS	441	57	41,787,433	48	54,774,798
NEW & USED AUTO DEALERS	4411	21	21,326,219	21	45,273,308
RV, BOAT, MOTORCYCLE DEALERS	4412	9	7,965,683	3	10,423
AUTOMOTIVE PARTS & TIRE	4413	27	12,495,531	24	9,491,067
FURNITURE & HOME FURNISHING	442	46	6,095,533	38	6,756,392
ELECTRONICS & APPLIANCES	443	116	5,402,346	91	4,140,812
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	3,435,872	41	3,248,004
COMPUTERS & SOFTWARE	44312	76	1,758,270	50	892,808
CAMERA & PHOTO SUPPLIES	44313	4	208,204	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	6,462,017	48	37,789,003
BUILDING MATERIALS	4441	29	5,610,655	39	36,586,796
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	851,362	9	1,202,207
FOOD & BEVERAGE STORES	445	23	14,708,274	15	10,181,895
GROCERY & CONVENIENCE STORES	4451	12	14,189,740	7	10,140,164
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	518,534	8	41,731
DRUG/HEALTH STORES	446	43	5,598,285	31	3,112,086
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	4,982,519	12	7,227,075
APPAREL & ACCESSORIES	448	62	16,005,384	45	5,312,855
CLOTHING & SHOE STORES	4481, 4482	51	14,898,471	37	4,165,262
JEWELRY & LUGGAGE STORES	4483	11	1,106,913	8	1,147,593
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	2,627,236	49	4,875,344
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	2,488,803	29	4,802,358
BOOK/PERIODICAL/MUSIC STORE	4512	23	138,433	20	72,986
GENERAL MERCHANDISE STORES	452	11	1,285,750	12	104,648,366
DEPARTMENT STORES	4521	D	D	3	17,861,092
GENERAL MERCHANDISE STORES	4529	11	1,285,750	9	86,787,274
E-COMMERCE & MAIL ORDER	4541	59	1,403,985	64	869,351
MISCELLANEOUS RETAILERS	453, 4542, 4543	417	16,937,048	404	35,149,703
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>555.663</u>	<u>12</u>	<u>60.441</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>26.371</u>	<u>6</u>	<u>72.216</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>14.677</u>	<u>3</u>	<u>133.416</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>602</u>	<u>43,210,892</u>	<u>563</u>	<u>46,593,709</u>
CONSTRUCTION OF BUILDINGS	236	126	21,446,967	123	26,947,859
HEAVY CONSTRUCTION & HIGHWAYS	237	37	2,275,723	31	2,626,546
SPECIAL TRADE CONTRACTORS	238	439	19,488,202	409	17,019,304
<u>MANUFACTURING</u>	<u>31-33</u>	<u>154</u>	<u>4,520.318</u>	<u>143</u>	<u>8,036.692</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>692</u>	<u>23,338,512</u>	<u>646</u>	<u>39,829,784</u>
DURABLE GOODS	423	496	18,439,947	471	32,351,545
NONDURABLE GOODS	424	188	4,839,480	168	7,424,236
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	59,085	7	54,003
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>564.916</u>	<u>21</u>	<u>1,790.813</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>10,965.001</u>	<u>190</u>	<u>7,987.317</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>775.490</u>	<u>52</u>	<u>1,262.398</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>140</u>	<u>8,517.130</u>	<u>123</u>	<u>10,704.590</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>167</u>	<u>2,510.960</u>	<u>155</u>	<u>8,051.418</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>269</u>	<u>6,281.278</u>	<u>220</u>	<u>1,939.223</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>1,955.561</u>	<u>19</u>	<u>1,866.476</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>97</u>	<u>41,624.915</u>	<u>70</u>	<u>22,540.407</u>
ACCOMMODATIONS	721	11	4,306,836	3	2,358,431
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	37,318,079	67	20,181,976
<u>OTHER SERVICES</u>	<u>81</u>	<u>218</u>	<u>11,306.856</u>	<u>175</u>	<u>7,299.598</u>
REPAIR & MAINTENANCE	811	142	8,128,824	117	5,438,343
PERSONAL SERVICE	812	69	2,568,480	51	1,589,499
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	609,552	7	271,756
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>21,175</u>
TOTAL ALL INDUSTRIES		3,586	\$279,464,350	3,259	\$433,027,353

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>664</u>	<u>\$119,974,527</u>	<u>737</u>	<u>\$63,951,477</u>
MOTOR VEHICLES & PARTS	441	26	30,466,029	20	10,665,061
NEW & USED AUTO DEALERS	4411	9	20,485,068	8	10,127,014
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,590,389	5	480,852
AUTOMOTIVE PARTS & TIRE	4413	10	7,390,572	7	57,195
FURNITURE & HOME FURNISHING	442	23	3,600,255	51	1,265,077
ELECTRONICS & APPLIANCES	443	70	880,840	76	1,837,238
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	345,336	37	1,152,801
COMPUTERS & SOFTWARE	44312	41	532,803	39	684,437
CAMERA & PHOTO SUPPLIES	44313	3	2,701	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	11,034,911	53	4,193,842
BUILDING MATERIALS	4441	28	9,151,306	49	4,173,360
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	1,883,605	4	20,482
FOOD & BEVERAGE STORES	445	8	6,566,569	16	17,036,152
GROCERY & CONVENIENCE STORES	4451	4	6,565,966	8	16,742,710
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	603	8	293,442
DRUG/HEALTH STORES	446	36	674,483	32	7,818,139
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,147,685	11	4,065,809
APPAREL & ACCESSORIES	448	40	954,566	47	4,681,863
CLOTHING & SHOE STORES	4481, 4482	34	822,390	36	4,394,508
JEWELRY & LUGGAGE STORES	4483	6	132,176	11	287,355
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	4,570,903	43	188,572
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	3,775,188	16	78,857
BOOK/PERIODICAL/MUSIC STORE	4512	24	795,715	27	109,715
GENERAL MERCHANDISE STORES	452	7	47,907,686	4	2,926,252
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	47,907,686	4	2,926,252
E-COMMERCE & MAIL ORDER	4541	58	609,668	52	1,379,822
MISCELLANEOUS RETAILERS	453, 4542, 4543	303	10,560,932	332	7,893,650
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>424,874</u>	<u>15</u>	<u>2,508,182</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>4</u>	<u>23,583</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>143,996</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>248</u>	<u>10,345,841</u>	<u>1,212</u>	<u>63,327,646</u>
CONSTRUCTION OF BUILDINGS	236	50	3,392,206	245	43,866,496
HEAVY CONSTRUCTION & HIGHWAYS	237	17	1,574,019	38	1,097,413
SPECIAL TRADE CONTRACTORS	238	181	5,379,616	929	18,363,737
<u>MANUFACTURING</u>	<u>31-33</u>	<u>94</u>	<u>3,942,729</u>	<u>119</u>	<u>4,925,747</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>445</u>	<u>7,782,225</u>	<u>412</u>	<u>5,470,461</u>
DURABLE GOODS	423	321	6,783,536	282	4,906,014
NONDURABLE GOODS	424	118	981,452	123	546,358
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	17,237	7	18,089
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>474,405</u>	<u>17</u>	<u>2,534,744</u>
<u>INFORMATION</u>	<u>51</u>	<u>152</u>	<u>3,725,166</u>	<u>211</u>	<u>14,662,926</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>2,430,781</u>	<u>46</u>	<u>2,638,507</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>82</u>	<u>1,854,787</u>	<u>97</u>	<u>6,972,832</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>97</u>	<u>797,130</u>	<u>126</u>	<u>2,353,779</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>115</u>	<u>2,397,890</u>	<u>415</u>	<u>4,667,568</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>653,888</u>	<u>22</u>	<u>1,430,168</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>37</u>	<u>12,663,119</u>	<u>67</u>	<u>34,226,259</u>
ACCOMMODATIONS	721	3	2,022,352	10	1,366,939
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	34	10,640,767	57	32,859,320
<u>OTHER SERVICES</u>	<u>81</u>	<u>107</u>	<u>7,507,969</u>	<u>213</u>	<u>5,065,182</u>
REPAIR & MAINTENANCE	811	64	6,033,889	151	4,173,886
PERSONAL SERVICE	812	40	1,164,035	58	866,765
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	310,045	4	24,531
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>27,663</u>
TOTAL ALL INDUSTRIES		2,118	\$175,119,327	3,720	\$214,786,724

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	1,490	\$300,157,630	911	\$179,091,204
MOTOR VEHICLES & PARTS	441	46	186,703,063	47	57,823,630
NEW & USED AUTO DEALERS	4411	22	181,176,329	14	35,999,695
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,063,794	8	12,074,964
AUTOMOTIVE PARTS & TIRE	4413	14	2,462,940	25	9,748,971
FURNITURE & HOME FURNISHING	442	98	8,572,722	32	11,622,889
ELECTRONICS & APPLIANCES	443	138	4,860,376	98	3,918,562
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	2,500,527	32	1,689,663
COMPUTERS & SOFTWARE	44312	83	2,359,849	63	2,207,701
CAMERA & PHOTO SUPPLIES	44313	D	D	3	21,198
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	2,923,546	41	17,570,699
BUILDING MATERIALS	4441	70	2,628,545	33	7,671,998
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	295,001	8	9,898,701
FOOD & BEVERAGE STORES	445	50	21,698,144	19	14,166,129
GROCERY & CONVENIENCE STORES	4451	15	19,823,610	9	13,531,955
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	1,874,534	10	634,174
DRUG/HEALTH STORES	446	75	6,653,967	38	2,503,099
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	3,202,734	21	10,343,119
APPAREL & ACCESSORIES	448	88	22,119,797	57	3,279,640
CLOTHING & SHOE STORES	4481, 4482	67	19,849,583	43	2,153,756
JEWELRY & LUGGAGE STORES	4483	21	2,270,214	14	1,125,884
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	84	3,888,071	61	2,396,152
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	3,100,333	31	1,973,116
BOOK/PERIODICAL/MUSIC STORE	4512	40	787,738	30	423,036
GENERAL MERCHANDISE STORES	452	8	7,311,303	11	40,871,429
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	7,311,303	11	40,871,429
E-COMMERCE & MAIL ORDER	4541	91	3,102,737	68	1,559,800
MISCELLANEOUS RETAILERS	453, 4542, 4543	714	29,121,170	418	13,036,056
AGRICULTURE, FORESTRY, FISHING	11	14	167,327	10	738,883
MINING	21	D	D	-	-
UTILITIES	22	7	177,415	7	209,196
CONSTRUCTION	23	2,480	107,530,382	584	49,673,112
CONSTRUCTION OF BUILDINGS	236	566	55,761,834	113	24,673,262
HEAVY CONSTRUCTION & HIGHWAYS	237	77	3,878,425	28	3,230,717
SPECIAL TRADE CONTRACTORS	238	1,837	47,890,123	443	21,769,133
MANUFACTURING	31-33	227	4,769,796	117	3,207,566
WHOLESALE TRADE	42	785	18,531,693	649	23,412,398
DURABLE GOODS	423	533	13,927,473	449	17,163,436
NONDURABLE GOODS	424	244	4,577,301	193	6,224,445
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	26,919	7	24,517
TRANSPORTATION & WAREHOUSING	48-49	37	1,168,852	14	463,534
INFORMATION	51	249	22,385,258	185	10,922,485
FINANCE, INSURANCE	52	76	3,906,640	52	4,781,354
REAL ESTATE, RENTAL/LEASING	53	192	10,640,252	143	9,690,384
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	345	9,874,561	168	5,337,809
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	823	19,163,786	211	16,092,585
ARTS, ENTERTAINMENT & RECREATION	71	72	7,656,543	34	1,652,641
ACCOMMODATIONS & FOOD SERVICES	72	164	62,685,275	100	46,514,364
ACCOMMODATIONS	721	14	3,644,851	11	8,039,644
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	150	59,040,424	89	38,474,720
OTHER SERVICES	81	419	18,749,261	169	11,470,329
REPAIR & MAINTENANCE	811	284	14,750,971	99	9,084,854
PERSONAL SERVICE	812	127	3,964,538	61	2,046,903
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	33,752	9	338,572
PUBLIC ADMINISTRATION, OTHER	92.00	6	41,831	6	48,717
TOTAL ALL INDUSTRIES		7,386	\$587,606,502	3,361	\$363,307,001

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,503</u>	<u>\$1,305,447,490</u>	<u>1,637</u>	<u>\$718,565,936</u>
MOTOR VEHICLES & PARTS	441	138	450,402,462	57	77,660,511
NEW & USED AUTO DEALERS	4411	50	373,166,050	20	56,976,342
RV, BOAT, MOTORCYCLE DEALERS	4412	32	38,430,960	8	1,018,073
AUTOMOTIVE PARTS & TIRE	4413	56	38,805,452	29	19,666,096
FURNITURE & HOME FURNISHING	442	140	36,720,002	104	9,913,953
ELECTRONICS & APPLIANCES	443	317	92,676,715	208	59,124,913
APPLIANCES, TV & OTHER ELECTRONICS	44311	97	71,732,735	69	46,180,244
COMPUTERS & SOFTWARE	44312	216	18,293,995	136	11,580,087
CAMERA & PHOTO SUPPLIES	44313	4	2,649,985	3	1,364,582
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	101,529,409	88	81,313,372
BUILDING MATERIALS	4441	124	94,124,281	73	80,368,325
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	7,405,128	15	945,047
FOOD & BEVERAGE STORES	445	113	56,763,635	55	55,035,620
GROCERY & CONVENIENCE STORES	4451	76	55,632,155	27	51,312,453
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	1,131,480	28	3,723,167
DRUG/HEALTH STORES	446	108	32,544,751	99	19,564,684
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	23,642,615	23	14,230,980
APPAREL & ACCESSORIES	448	116	42,297,509	93	41,900,559
CLOTHING & SHOE STORES	4481, 4482	86	32,585,006	71	35,683,961
JEWELRY & LUGGAGE STORES	4483	30	9,712,503	22	6,216,598
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	133	40,442,647	88	37,654,733
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	31,053,336	40	27,318,381
BOOK/PERIODICAL/MUSIC STORE	4512	58	9,389,311	48	10,336,352
GENERAL MERCHANDISE STORES	452	25	297,180,402	20	249,333,722
DEPARTMENT STORES	4521	5	92,381,006	4	80,199,590
GENERAL MERCHANDISE STORES	4529	20	204,799,396	16	169,134,132
E-COMMERCE & MAIL ORDER	4541	104	6,616,770	83	3,331,480
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,111	124,630,573	719	69,501,409
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>200,189</u>	<u>18</u>	<u>164,837</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>10,532,094</u>	<u>3</u>	<u>1,921,375</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>369,021</u>	<u>6</u>	<u>235,842</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,397</u>	<u>471,185,098</u>	<u>2,419</u>	<u>245,324,323</u>
CONSTRUCTION OF BUILDINGS	236	741	329,388,894	503	154,167,961
HEAVY CONSTRUCTION & HIGHWAYS	237	128	30,863,955	82	31,159,668
SPECIAL TRADE CONTRACTORS	238	2,528	110,932,249	1,834	59,996,694
<u>MANUFACTURING</u>	<u>31-33</u>	<u>488</u>	<u>66,864,398</u>	<u>284</u>	<u>10,578,974</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,552</u>	<u>216,405,839</u>	<u>988</u>	<u>61,525,190</u>
DURABLE GOODS	423	1,108	164,463,186	687	54,526,603
NONDURABLE GOODS	424	424	50,580,545	288	6,197,772
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	1,362,108	13	800,815
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>76</u>	<u>8,080,152</u>	<u>43</u>	<u>1,121,194</u>
<u>INFORMATION</u>	<u>51</u>	<u>396</u>	<u>132,661,724</u>	<u>295</u>	<u>60,708,074</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>135</u>	<u>62,797,347</u>	<u>95</u>	<u>12,286,968</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>362</u>	<u>65,856,067</u>	<u>250</u>	<u>27,942,463</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>552</u>	<u>28,746,704</u>	<u>384</u>	<u>36,940,087</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,217</u>	<u>52,781,249</u>	<u>847</u>	<u>26,516,781</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>101</u>	<u>17,048,004</u>	<u>54</u>	<u>18,094,332</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>437</u>	<u>201,910,230</u>	<u>280</u>	<u>145,095,317</u>
ACCOMMODATIONS	721	23	17,184,028	21	17,613,982
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	414	184,726,202	259	127,481,335
<u>OTHER SERVICES</u>	<u>81</u>	<u>822</u>	<u>86,661,732</u>	<u>575</u>	<u>33,705,298</u>
REPAIR & MAINTENANCE	811	573	65,053,832	372	27,045,086
PERSONAL SERVICE	812	224	17,375,165	188	6,401,542
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	4,232,735	15	258,670
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>1,461,005</u>	<u>8</u>	<u>557,920</u>
TOTAL ALL INDUSTRIES		12,094	\$2,729,008,343	8,187	\$1,401,412,482

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>643</u>	<u>\$594,188,255</u>	<u>1,470</u>	<u>\$679,633,483</u>
MOTOR VEHICLES & PARTS	441	46	464,230,573	48	90,643,286
NEW & USED AUTO DEALERS	4411	17	350,200,650	13	64,695,341
RV, BOAT, MOTORCYCLE DEALERS	4412	12	102,966,109	12	19,718,670
AUTOMOTIVE PARTS & TIRE	4413	17	11,063,914	23	6,229,275
FURNITURE & HOME FURNISHING	442	43	32,010,030	110	25,838,256
ELECTRONICS & APPLIANCES	443	98	2,763,720	176	14,293,638
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	1,950,915	59	5,553,780
COMPUTERS & SOFTWARE	44312	64	812,805	114	7,668,505
CAMERA & PHOTO SUPPLIES	44313	D	D	3	1,071,353
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	13,540,727	89	119,702,657
BUILDING MATERIALS	4441	38	13,530,065	73	117,225,870
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	10,662	16	2,476,787
FOOD & BEVERAGE STORES	445	10	744,531	36	23,251,235
GROCERY & CONVENIENCE STORES	4451	5	723,519	8	21,047,237
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	21,012	28	2,203,998
DRUG/HEALTH STORES	446	17	2,268,833	64	10,956,989
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	4,449,435	10	9,068,833
APPAREL & ACCESSORIES	448	34	146,967	84	23,242,212
CLOTHING & SHOE STORES	4481, 4482	30	134,386	65	21,429,039
JEWELRY & LUGGAGE STORES	4483	4	12,581	19	1,813,173
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	26	13,712,748	82	21,806,350
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	13,697,548	33	13,100,551
BOOK/PERIODICAL/MUSIC STORE	4512	10	15,200	49	8,705,799
GENERAL MERCHANDISE STORES	452	5	20,928,429	14	272,889,850
DEPARTMENT STORES	4521	-	-	3	45,786,728
GENERAL MERCHANDISE STORES	4529	5	20,928,429	11	227,103,122
E-COMMERCE & MAIL ORDER	4541	44	1,516,757	91	4,220,157
MISCELLANEOUS RETAILERS	453, 4542, 4543	265	37,875,505	666	63,720,020
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>35,232</u>	<u>24</u>	<u>2,643,929</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>14,980</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>128,747</u>	<u>6</u>	<u>278,704</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>801</u>	<u>106,475,624</u>	<u>2,708</u>	<u>217,636,395</u>
CONSTRUCTION OF BUILDINGS	236	145	41,797,277	578	107,805,277
HEAVY CONSTRUCTION & HIGHWAYS	237	29	7,822,055	98	7,846,169
SPECIAL TRADE CONTRACTORS	238	627	56,856,292	2,032	101,984,949
<u>MANUFACTURING</u>	<u>31-33</u>	<u>146</u>	<u>50,858,833</u>	<u>271</u>	<u>21,624,344</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>577</u>	<u>106,001,615</u>	<u>915</u>	<u>130,461,171</u>
DURABLE GOODS	423	419	85,929,822	640	124,136,321
NONDURABLE GOODS	424	149	19,971,161	266	6,262,758
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	100,632	9	62,092
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>1,690,736</u>	<u>33</u>	<u>1,701,736</u>
<u>INFORMATION</u>	<u>51</u>	<u>149</u>	<u>10,762,691</u>	<u>294</u>	<u>38,705,806</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>1,225,797</u>	<u>75</u>	<u>7,934,439</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>133</u>	<u>12,897,660</u>	<u>231</u>	<u>17,916,129</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>112</u>	<u>2,456,592</u>	<u>383</u>	<u>12,956,330</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>288</u>	<u>9,102,810</u>	<u>831</u>	<u>25,051,277</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>1,258,730</u>	<u>58</u>	<u>4,312,333</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>63</u>	<u>31,520,316</u>	<u>174</u>	<u>78,875,610</u>
ACCOMMODATIONS	721	17	8,322,231	4	6,012,837
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	46	23,198,085	170	72,862,773
<u>OTHER SERVICES</u>	<u>81</u>	<u>194</u>	<u>15,865,643</u>	<u>428</u>	<u>27,845,291</u>
REPAIR & MAINTENANCE	811	164	14,111,246	280	21,013,178
PERSONAL SERVICE	812	30	1,754,397	136	6,377,181
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	12	454,932
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>189,584</u>	<u>8</u>	<u>130,193</u>
TOTAL ALL INDUSTRIES		3,194	\$944,658,865	7,913	\$1,267,722,150

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>784</u>	<u>\$134,140,133</u>	<u>1,610</u>	<u>\$805,008,268</u>
MOTOR VEHICLES & PARTS	441	35	34,326,356	107	139,019,955
NEW & USED AUTO DEALERS	4411	12	27,335,042	49	93,710,427
RV, BOAT, MOTORCYCLE DEALERS	4412	8	5,398,845	13	23,837,517
AUTOMOTIVE PARTS & TIRE	4413	15	1,592,469	45	21,472,011
FURNITURE & HOME FURNISHING	442	35	2,347,606	61	30,497,090
ELECTRONICS & APPLIANCES	443	93	3,875,549	173	36,975,220
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	2,626,466	56	30,433,590
COMPUTERS & SOFTWARE	44312	55	1,247,328	113	5,985,916
CAMERA & PHOTO SUPPLIES	44313	3	1,755	4	555,714
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	4,617,135	72	76,933,403
BUILDING MATERIALS	4441	43	4,282,090	61	73,434,423
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	335,045	11	3,498,980
FOOD & BEVERAGE STORES	445	17	9,117,166	37	27,745,822
GROCERY & CONVENIENCE STORES	4451	8	8,979,398	15	27,152,046
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	137,768	22	593,776
DRUG/HEALTH STORES	446	28	3,338,487	90	17,688,368
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	4,505,357	23	21,836,866
APPAREL & ACCESSORIES	448	52	7,223,247	118	77,777,114
CLOTHING & SHOE STORES	4481, 4482	43	3,621,164	91	66,206,227
JEWELRY & LUGGAGE STORES	4483	9	3,602,083	27	11,570,887
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	3,060,036	116	42,313,865
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	1,899,149	69	31,529,536
BOOK/PERIODICAL/MUSIC STORE	4512	26	1,160,887	47	10,784,329
GENERAL MERCHANDISE STORES	452	9	46,974,589	18	260,142,719
DEPARTMENT STORES	4521	4	46,965,819	6	110,246,398
GENERAL MERCHANDISE STORES	4529	5	8,770	12	149,896,321
E-COMMERCE & MAIL ORDER	4541	65	669,571	91	4,441,635
MISCELLANEOUS RETAILERS	453, 4542, 4543	338	14,085,034	704	69,636,211
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>60,829</u>	<u>14</u>	<u>111,518</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>19,728</u>	<u>3</u>	<u>406,142</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>520</u>	<u>16,162,643</u>	<u>1,121</u>	<u>129,858,590</u>
CONSTRUCTION OF BUILDINGS	236	92	7,448,529	257	50,996,936
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,057,401	51	15,454,495
SPECIAL TRADE CONTRACTORS	238	397	7,656,713	813	63,407,159
<u>MANUFACTURING</u>	<u>31-33</u>	<u>101</u>	<u>2,473,120</u>	<u>225</u>	<u>16,174,237</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>606</u>	<u>18,648,948</u>	<u>1,042</u>	<u>74,015,132</u>
DURABLE GOODS	423	429	14,519,834	729	62,220,499
NONDURABLE GOODS	424	172	4,098,576	302	11,651,778
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	30,538	11	142,855
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>672,591</u>	<u>23</u>	<u>866,736</u>
<u>INFORMATION</u>	<u>51</u>	<u>137</u>	<u>6,569,790</u>	<u>280</u>	<u>44,124,510</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>1,003,231</u>	<u>91</u>	<u>13,032,029</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>111</u>	<u>5,042,101</u>	<u>225</u>	<u>16,953,892</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>115</u>	<u>2,122,236</u>	<u>301</u>	<u>12,611,089</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>208</u>	<u>2,181,337</u>	<u>447</u>	<u>22,060,438</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>2,147,249</u>	<u>61</u>	<u>9,338,430</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>57</u>	<u>30,473,392</u>	<u>192</u>	<u>123,134,512</u>
ACCOMMODATIONS	721	8	8,937,856	20	16,610,202
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	21,535,536	172	106,524,310
<u>OTHER SERVICES</u>	<u>81</u>	<u>138</u>	<u>6,915,086</u>	<u>351</u>	<u>36,016,409</u>
REPAIR & MAINTENANCE	811	91	4,537,738	211	28,354,274
PERSONAL SERVICE	812	42	1,294,144	125	6,897,849
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	1,083,204	15	764,286
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>165,960</u>	<u>6</u>	<u>95,502</u>
TOTAL ALL INDUSTRIES		2,870	\$228,798,374	5,993	\$1,303,809,625

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,219</u>	<u>\$1,133,722,230</u>	<u>1,882</u>	<u>\$837,034,937</u>
MOTOR VEHICLES & PARTS	441	100	140,873,702	69	341,495,604
NEW & USED AUTO DEALERS	4411	38	100,695,326	27	316,457,053
RV, BOAT, MOTORCYCLE DEALERS	4412	14	12,759,113	8	1,071,143
AUTOMOTIVE PARTS & TIRE	4413	48	27,419,263	34	23,967,408
FURNITURE & HOME FURNISHING	442	137	159,996,062	129	19,407,805
ELECTRONICS & APPLIANCES	443	280	59,907,223	249	37,587,646
APPLIANCES, TV & OTHER ELECTRONICS	44311	81	6,531,079	75	11,169,500
COMPUTERS & SOFTWARE	44312	196	53,291,696	174	26,418,146
CAMERA & PHOTO SUPPLIES	44313	3	84,448	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	176,020,412	136	23,258,363
BUILDING MATERIALS	4441	133	160,642,431	103	21,953,992
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	15,377,981	33	1,304,371
FOOD & BEVERAGE STORES	445	86	52,529,842	61	30,088,503
GROCERY & CONVENIENCE STORES	4451	43	50,776,003	24	28,840,952
OTHER FOOD & BEVERAGE STORES	4452, 4453	43	1,753,839	37	1,247,551
DRUG/HEALTH STORES	446	81	35,459,747	90	21,089,544
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	29,728,458	22	10,013,933
APPAREL & ACCESSORIES	448	100	25,455,994	107	11,223,043
CLOTHING & SHOE STORES	4481, 4482	81	22,540,715	84	8,325,879
JEWELRY & LUGGAGE STORES	4483	19	2,915,279	23	2,897,164
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	12,932,585	92	38,982,025
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	10,484,597	46	24,324,624
BOOK/PERIODICAL/MUSIC STORE	4512	48	2,447,988	46	14,657,401
GENERAL MERCHANDISE STORES	452	27	93,946,974	12	201,547,744
DEPARTMENT STORES	4521	3	39,877,841	4	1,302,966
GENERAL MERCHANDISE STORES	4529	24	54,069,133	8	200,244,778
E-COMMERCE & MAIL ORDER	4541	97	8,471,048	102	11,787,760
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,018	338,400,183	813	90,552,967
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>354,201</u>	<u>21</u>	<u>220,119</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>124,618</u>	<u>5</u>	<u>13,928</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>3,240,317</u>	<u>5</u>	<u>678,049</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,098</u>	<u>317,310,548</u>	<u>3,747</u>	<u>379,862,399</u>
CONSTRUCTION OF BUILDINGS	236	658	148,446,597	909	196,811,604
HEAVY CONSTRUCTION & HIGHWAYS	237	118	23,584,448	114	67,558,354
SPECIAL TRADE CONTRACTORS	238	2,322	145,279,503	2,724	115,492,441
<u>MANUFACTURING</u>	<u>31-33</u>	<u>541</u>	<u>100,402,080</u>	<u>351</u>	<u>18,704,178</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,627</u>	<u>495,936,705</u>	<u>1,153</u>	<u>148,344,574</u>
DURABLE GOODS	423	1,115	329,860,155	801	133,767,167
NONDURABLE GOODS	424	485	164,825,852	330	13,788,499
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	1,250,698	22	788,908
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>73</u>	<u>5,206,749</u>	<u>45</u>	<u>3,950,208</u>
<u>INFORMATION</u>	<u>51</u>	<u>384</u>	<u>109,122,546</u>	<u>377</u>	<u>93,592,601</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>19,015,948</u>	<u>103</u>	<u>15,452,291</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>341</u>	<u>99,870,585</u>	<u>298</u>	<u>45,902,546</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>526</u>	<u>26,172,116</u>	<u>562</u>	<u>39,615,084</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,034</u>	<u>40,776,174</u>	<u>1,214</u>	<u>39,774,165</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>66</u>	<u>11,567,487</u>	<u>59</u>	<u>12,893,477</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>382</u>	<u>152,252,782</u>	<u>266</u>	<u>159,123,346</u>
ACCOMMODATIONS	721	20	15,401,142	8	17,739,400
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	362	136,851,640	258	141,383,946
<u>OTHER SERVICES</u>	<u>81</u>	<u>757</u>	<u>61,465,837</u>	<u>653</u>	<u>49,754,103</u>
REPAIR & MAINTENANCE	811	530	47,087,343	423	36,135,374
PERSONAL SERVICE	812	216	13,978,696	218	13,157,230
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	399,798	12	461,499
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>12,830,315</u>	<u>8</u>	<u>188,739</u>
TOTAL ALL INDUSTRIES		11,214	\$2,589,371,238	10,749	\$1,845,104,744

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,181</u>	<u>\$459,204,604</u>	<u>1,243</u>	<u>\$452,761,911</u>
MOTOR VEHICLES & PARTS	441	48	50,263,802	65	175,596,345
NEW & USED AUTO DEALERS	4411	15	10,575,564	23	149,181,550
RV, BOAT, MOTORCYCLE DEALERS	4412	6	21,026,873	8	8,069,560
AUTOMOTIVE PARTS & TIRE	4413	27	18,661,365	34	18,345,235
FURNITURE & HOME FURNISHING	442	81	27,692,139	59	10,644,304
ELECTRONICS & APPLIANCES	443	127	19,274,840	134	8,450,494
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	14,914,704	45	3,543,397
COMPUTERS & SOFTWARE	44312	84	4,360,136	84	4,610,862
CAMERA & PHOTO SUPPLIES	44313	D	D	5	296,235
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	37,670,023	83	64,188,317
BUILDING MATERIALS	4441	55	36,585,242	64	60,544,733
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,084,781	19	3,643,584
FOOD & BEVERAGE STORES	445	33	30,488,538	29	25,654,586
GROCERY & CONVENIENCE STORES	4451	13	29,265,508	15	25,547,867
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	1,223,030	14	106,719
DRUG/HEALTH STORES	446	45	10,225,950	75	5,978,372
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	5,388,344	28	25,500,790
APPAREL & ACCESSORIES	448	60	5,269,283	65	5,578,423
CLOTHING & SHOE STORES	4481, 4482	46	2,368,251	49	3,072,389
JEWELRY & LUGGAGE STORES	4483	14	2,901,032	16	2,506,034
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	16,933,528	80	9,338,859
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	16,521,196	49	8,157,411
BOOK/PERIODICAL/MUSIC STORE	4512	37	412,332	31	1,181,448
GENERAL MERCHANDISE STORES	452	19	205,581,226	12	86,738,005
DEPARTMENT STORES	4521	4	68,533,697	D	D
GENERAL MERCHANDISE STORES	4529	15	137,047,529	12	86,738,005
E-COMMERCE & MAIL ORDER	4541	67	1,690,996	72	1,488,083
MISCELLANEOUS RETAILERS	453, 4542, 4543	546	48,725,935	541	33,605,333
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>402,141</u>	<u>12</u>	<u>157,421</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>103,366</u>	<u>7</u>	<u>742,878</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>92,706</u>	<u>9</u>	<u>428,651</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,507</u>	<u>203,882,392</u>	<u>810</u>	<u>88,125,693</u>
CONSTRUCTION OF BUILDINGS	236	326	102,759,784	173	59,260,337
HEAVY CONSTRUCTION & HIGHWAYS	237	49	16,127,097	43	4,851,843
SPECIAL TRADE CONTRACTORS	238	1,132	84,995,511	594	24,013,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>197</u>	<u>21,154,905</u>	<u>219</u>	<u>11,002,076</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>732</u>	<u>41,826,411</u>	<u>1,017</u>	<u>50,835,106</u>
DURABLE GOODS	423	524	36,950,023	758	43,964,788
NONDURABLE GOODS	424	199	4,758,093	247	6,764,632
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	118,295	12	105,686
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>210,103</u>	<u>34</u>	<u>1,107,039</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>25,478,126</u>	<u>255</u>	<u>27,618,039</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>7,260,559</u>	<u>80</u>	<u>4,094,663</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>197</u>	<u>16,531,677</u>	<u>208</u>	<u>18,636,829</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>242</u>	<u>5,440,934</u>	<u>228</u>	<u>11,709,684</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>519</u>	<u>22,258,116</u>	<u>351</u>	<u>12,356,864</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>4,786,994</u>	<u>38</u>	<u>4,547,974</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>138</u>	<u>78,113,599</u>	<u>123</u>	<u>57,617,493</u>
ACCOMMODATIONS	721	5	4,846,599	7	1,519,169
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	133	73,267,000	116	56,098,324
<u>OTHER SERVICES</u>	<u>81</u>	<u>333</u>	<u>21,463,916</u>	<u>336</u>	<u>22,655,498</u>
REPAIR & MAINTENANCE	811	226	16,875,646	214	18,145,170
PERSONAL SERVICE	812	97	4,253,412	106	4,192,958
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	334,858	16	317,370
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>208,633</u>	<u>4</u>	<u>651,879</u>
TOTAL ALL INDUSTRIES		5,395	\$908,419,182	4,974	\$765,049,698

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	1,792	\$1,480,006,456	1,286	\$304,674,194
MOTOR VEHICLES & PARTS	441	91	365,634,510	64	64,827,355
NEW & USED AUTO DEALERS	4411	31	289,513,949	22	45,034,056
RV, BOAT, MOTORCYCLE DEALERS	4412	13	49,472,924	13	4,633,693
AUTOMOTIVE PARTS & TIRE	4413	47	26,647,637	29	15,159,606
FURNITURE & HOME FURNISHING	442	133	105,456,815	82	7,494,930
ELECTRONICS & APPLIANCES	443	217	120,520,701	133	13,035,314
APPLIANCES, TV & OTHER ELECTRONICS	44311	70	97,988,407	54	11,127,302
COMPUTERS & SOFTWARE	44312	142	20,024,738	79	1,908,012
CAMERA & PHOTO SUPPLIES	44313	5	2,507,556	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	71,131,065	99	18,127,143
BUILDING MATERIALS	4441	96	63,279,804	75	16,347,304
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	7,851,261	24	1,779,839
FOOD & BEVERAGE STORES	445	48	24,120,987	31	29,563,299
GROCERY & CONVENIENCE STORES	4451	21	2,346,089	15	375,708
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	2,346,089	15	375,708
DRUG/HEALTH STORES	446	90	35,312,299	46	8,143,391
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	8,201,404	27	10,642,653
APPAREL & ACCESSORIES	448	132	265,471,959	60	26,114,614
CLOTHING & SHOE STORES	4481, 4482	109	231,496,600	49	22,904,519
JEWELRY & LUGGAGE STORES	4483	23	33,975,359	11	3,210,095
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	99,761,584	63	5,560,656
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	79,407,370	32	4,525,985
BOOK/PERIODICAL/MUSIC STORE	4512	42	20,354,214	31	1,034,671
GENERAL MERCHANDISE STORES	452	18	278,365,524	13	74,582,797
DEPARTMENT STORES	4521	7	200,366,377	4	13,590,886
GENERAL MERCHANDISE STORES	4529	11	77,999,147	9	60,991,911
E-COMMERCE & MAIL ORDER	4541	86	4,519,568	80	2,144,324
MISCELLANEOUS RETAILERS	453, 4542, 4543	734	101,510,040	588	44,437,718
AGRICULTURE, FORESTRY, FISHING	11	15	65,878	13	356,635
MINING	21	5	164,062	4	99,355
UTILITIES	22	5	1,649,706	6	1,095,605
CONSTRUCTION	23	2,636	145,673,376	1,932	155,059,258
CONSTRUCTION OF BUILDINGS	236	544	72,010,744	373	79,649,428
HEAVY CONSTRUCTION & HIGHWAYS	237	86	3,031,680	67	18,526,220
SPECIAL TRADE CONTRACTORS	238	2,006	70,630,952	1,492	56,883,610
MANUFACTURING	31-33	315	18,883,855	225	15,945,466
WHOLESALE TRADE	42	1,057	67,139,191	853	36,221,716
DURABLE GOODS	423	741	58,392,568	616	29,734,940
NONDURABLE GOODS	424	299	8,631,949	230	6,414,629
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	114,674	7	72,147
TRANSPORTATION & WAREHOUSING	48-49	39	2,148,398	35	3,380,194
INFORMATION	51	278	39,693,000	254	21,024,874
FINANCE, INSURANCE	52	93	29,001,521	65	4,625,712
REAL ESTATE, RENTAL/LEASING	53	281	33,572,743	185	21,554,983
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	405	61,098,907	231	4,757,418
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	946	27,608,727	599	12,094,449
ARTS, ENTERTAINMENT & RECREATION	71	63	13,535,610	40	2,080,522
ACCOMMODATIONS & FOOD SERVICES	72	285	175,791,818	129	55,914,266
ACCOMMODATIONS	721	16	26,964,157	3	364,277
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	269	148,827,661	126	55,549,989
OTHER SERVICES	81	571	60,195,138	404	28,154,140
REPAIR & MAINTENANCE	811	405	46,762,582	289	23,664,006
PERSONAL SERVICE	812	156	13,078,519	110	4,249,846
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	354,037	5	240,288
PUBLIC ADMINISTRATION, OTHER	92.00	7	299,978	4	4,268
TOTAL ALL INDUSTRIES		8,793	\$2,156,528,364	6,265	\$667,043,055

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>933</u>	<u>\$51,362,338</u>	<u>1,001</u>	<u>\$268,353,003</u>
MOTOR VEHICLES & PARTS	441	12	180,316	58	72,748,069
NEW & USED AUTO DEALERS	4411	4	146,414	23	56,908,163
RV, BOAT, MOTORCYCLE DEALERS	4412	3	9,689	6	4,047,626
AUTOMOTIVE PARTS & TIRE	4413	5	24,213	29	11,792,280
FURNITURE & HOME FURNISHING	442	81	2,427,946	37	6,542,354
ELECTRONICS & APPLIANCES	443	106	2,368,899	103	5,878,377
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	1,107,930	41	3,832,968
COMPUTERS & SOFTWARE	44312	63	1,260,969	62	2,045,409
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	4,170,407	53	44,274,895
BUILDING MATERIALS	4441	59	2,810,558	40	40,782,919
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,359,849	13	3,491,976
FOOD & BEVERAGE STORES	445	28	3,982,864	20	9,489,722
GROCERY & CONVENIENCE STORES	4451	3	3,666,406	10	9,458,606
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	316,458	10	31,116
DRUG/HEALTH STORES	446	35	7,436,982	51	2,763,660
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	2,066,770	18	12,614,268
APPAREL & ACCESSORIES	448	63	2,618,444	57	5,078,588
CLOTHING & SHOE STORES	4481, 4482	49	2,496,639	45	4,116,093
JEWELRY & LUGGAGE STORES	4483	14	121,805	12	962,495
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	1,871,000	62	5,984,435
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	389,018	35	2,777,940
BOOK/PERIODICAL/MUSIC STORE	4512	31	1,481,982	27	3,206,495
GENERAL MERCHANDISE STORES	452	6	9,910,745	8	64,701,323
DEPARTMENT STORES	4521	D	D	3	9,294,466
GENERAL MERCHANDISE STORES	4529	6	9,910,745	5	55,406,857
E-COMMERCE & MAIL ORDER	4541	68	2,795,018	73	1,251,925
MISCELLANEOUS RETAILERS	453, 4542, 4543	396	11,532,947	461	37,025,387
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>108,575</u>	<u>7</u>	<u>322,778</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>39,823</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>626,833</u>	<u>5</u>	<u>3,750,930</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,355</u>	<u>138,616,842</u>	<u>586</u>	<u>59,457,143</u>
CONSTRUCTION OF BUILDINGS	236	554	89,877,041	120	20,382,158
HEAVY CONSTRUCTION & HIGHWAYS	237	78	4,475,466	29	4,590,156
SPECIAL TRADE CONTRACTORS	238	1,723	44,264,335	437	34,484,829
<u>MANUFACTURING</u>	<u>31-33</u>	<u>183</u>	<u>4,275,826</u>	<u>143</u>	<u>7,965,895</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>563</u>	<u>9,720,114</u>	<u>818</u>	<u>47,196,570</u>
DURABLE GOODS	423	368	7,777,914	584	34,009,355
NONDURABLE GOODS	424	185	1,809,886	229	13,146,728
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	132,314	5	40,487
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>616,037</u>	<u>25</u>	<u>808,191</u>
<u>INFORMATION</u>	<u>51</u>	<u>194</u>	<u>13,344,734</u>	<u>245</u>	<u>14,738,788</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>4,119,536</u>	<u>67</u>	<u>5,828,616</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>143</u>	<u>8,439,390</u>	<u>158</u>	<u>9,078,390</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>275</u>	<u>6,480,096</u>	<u>170</u>	<u>2,251,063</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>682</u>	<u>20,024,229</u>	<u>216</u>	<u>9,215,675</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>37</u>	<u>2,321,604</u>	<u>30</u>	<u>3,016,821</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>63</u>	<u>16,699,004</u>	<u>123</u>	<u>48,193,781</u>
ACCOMMODATIONS	721	3	690,088	20	9,079,173
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	60	16,008,916	103	39,114,608
<u>OTHER SERVICES</u>	<u>81</u>	<u>251</u>	<u>6,633,343</u>	<u>212</u>	<u>15,354,967</u>
REPAIR & MAINTENANCE	811	165	3,241,247	128	12,222,886
PERSONAL SERVICE	812	82	3,385,467	75	2,561,972
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	6,629	9	570,109
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>43,043</u>	<u>6</u>	<u>2,320,650</u>
TOTAL ALL INDUSTRIES		5,778	\$283,471,367	3,812	\$497,853,261

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,277</u>	<u>\$364,495,308</u>	<u>726</u>	<u>\$55,415,177</u>
MOTOR VEHICLES & PARTS	441	63	113,292,709	21	663,516
NEW & USED AUTO DEALERS	4411	18	75,795,272	6	123,570
RV, BOAT, MOTORCYCLE DEALERS	4412	12	26,738,137	6	85,700
AUTOMOTIVE PARTS & TIRE	4413	33	10,759,300	9	454,246
FURNITURE & HOME FURNISHING	442	70	11,831,206	42	811,222
ELECTRONICS & APPLIANCES	443	152	14,625,989	89	18,367,668
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	10,267,305	30	188,596
COMPUTERS & SOFTWARE	44312	94	3,828,788	59	18,179,072
CAMERA & PHOTO SUPPLIES	44313	4	529,896	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	50,342,166	50	1,382,071
BUILDING MATERIALS	4441	69	47,983,266	44	1,310,886
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	2,358,900	6	71,185
FOOD & BEVERAGE STORES	445	45	26,099,991	21	13,041,085
GROCERY & CONVENIENCE STORES	4451	23	25,808,430	14	13,021,359
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	291,561	7	19,726
DRUG/HEALTH STORES	446	58	6,186,196	31	2,407,331
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	6,453,811	7	2,040,183
APPAREL & ACCESSORIES	448	64	10,969,456	38	781,458
CLOTHING & SHOE STORES	4481, 4482	49	10,222,488	35	738,916
JEWELRY & LUGGAGE STORES	4483	15	746,968	3	42,542
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	9,997,232	47	561,801
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	8,187,300	25	525,875
BOOK/PERIODICAL/MUSIC STORE	4512	39	1,809,932	22	35,926
GENERAL MERCHANDISE STORES	452	10	58,763,573	5	3,598,889
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	58,763,573	5	3,598,889
E-COMMERCE & MAIL ORDER	4541	75	1,303,707	60	753,854
MISCELLANEOUS RETAILERS	453, 4542, 4543	549	54,629,272	315	11,006,099
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>137,717</u>	<u>7</u>	<u>38,515</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>75,835</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>61,849</u>	<u>3</u>	<u>14,084</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,134</u>	<u>126,938,757</u>	<u>949</u>	<u>20,547,047</u>
CONSTRUCTION OF BUILDINGS	236	226	85,541,910	164	6,845,345
HEAVY CONSTRUCTION & HIGHWAYS	237	50	5,973,600	22	415,020
SPECIAL TRADE CONTRACTORS	238	858	35,423,247	763	13,286,682
<u>MANUFACTURING</u>	<u>31-33</u>	<u>197</u>	<u>11,274,315</u>	<u>120</u>	<u>3,325,123</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>813</u>	<u>48,788,711</u>	<u>456</u>	<u>18,597,158</u>
DURABLE GOODS	423	576	38,312,428	315	17,607,839
NONDURABLE GOODS	424	230	10,226,233	134	955,982
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	250,050	7	33,337
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>1,945,222</u>	<u>15</u>	<u>387,741</u>
<u>INFORMATION</u>	<u>51</u>	<u>244</u>	<u>16,122,399</u>	<u>174</u>	<u>15,385,509</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>4,269,573</u>	<u>47</u>	<u>1,367,871</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>191</u>	<u>13,721,607</u>	<u>125</u>	<u>8,397,200</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>246</u>	<u>7,548,567</u>	<u>152</u>	<u>3,494,655</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>438</u>	<u>14,532,641</u>	<u>415</u>	<u>5,687,431</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>31</u>	<u>5,480,362</u>	<u>21</u>	<u>3,814,945</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>125</u>	<u>51,668,255</u>	<u>51</u>	<u>13,412,160</u>
ACCOMMODATIONS	721	9	6,412,747	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	116	45,255,508	51	13,412,160
<u>OTHER SERVICES</u>	<u>81</u>	<u>322</u>	<u>17,059,574</u>	<u>183</u>	<u>3,195,752</u>
REPAIR & MAINTENANCE	811	218	12,131,430	124	1,649,682
PERSONAL SERVICE	812	88	4,440,606	55	1,230,033
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	487,538	4	316,037
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>116,020</u>	<u>5</u>	<u>30,810</u>
TOTAL ALL INDUSTRIES		5,152	\$684,236,712	3,449	\$153,111,178

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>893</u>	<u>\$198,018,885</u>	<u>2,247</u>	<u>\$1,001,379,859</u>
MOTOR VEHICLES & PARTS	441	34	51,481,800	85	343,756,030
NEW & USED AUTO DEALERS	4411	11	29,367,588	36	314,214,273
RV, BOAT, MOTORCYCLE DEALERS	4412	5	475,767	22	16,179,775
AUTOMOTIVE PARTS & TIRE	4413	18	21,638,445	27	13,361,982
FURNITURE & HOME FURNISHING	442	46	7,536,184	113	39,634,525
ELECTRONICS & APPLIANCES	443	101	5,104,502	275	77,268,493
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	3,464,704	78	55,066,536
COMPUTERS & SOFTWARE	44312	58	1,639,798	191	19,331,069
CAMERA & PHOTO SUPPLIES	44313	D	D	6	2,870,888
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	31,970,713	107	134,345,199
BUILDING MATERIALS	4441	44	31,949,582	79	130,214,357
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	21,131	28	4,130,842
FOOD & BEVERAGE STORES	445	23	13,792,051	61	52,621,210
GROCERY & CONVENIENCE STORES	4451	9	12,376,151	27	50,677,028
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	1,415,900	34	1,944,182
DRUG/HEALTH STORES	446	35	2,681,627	110	18,678,117
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	4,394,484	34	15,281,715
APPAREL & ACCESSORIES	448	53	4,170,543	131	59,454,023
CLOTHING & SHOE STORES	4481, 4482	40	2,234,182	105	49,271,759
JEWELRY & LUGGAGE STORES	4483	13	1,936,361	26	10,182,264
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	1,379,622	154	52,957,677
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	1,119,981	83	37,726,373
BOOK/PERIODICAL/MUSIC STORE	4512	23	259,641	71	15,231,304
GENERAL MERCHANDISE STORES	452	9	53,055,646	20	104,870,816
DEPARTMENT STORES	4521	D	D	5	98,271,472
GENERAL MERCHANDISE STORES	4529	9	53,055,646	15	6,599,344
E-COMMERCE & MAIL ORDER	4541	69	1,740,158	99	8,350,875
MISCELLANEOUS RETAILERS	453, 4542, 4543	405	20,711,555	1,058	94,161,179
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>22</u>	<u>532,852</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>551,494</u>	<u>8</u>	<u>203,928</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>377,020</u>	<u>9</u>	<u>146,171</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>633</u>	<u>36,581,978</u>	<u>2,034</u>	<u>251,392,586</u>
CONSTRUCTION OF BUILDINGS	236	137	11,628,603	473	145,775,489
HEAVY CONSTRUCTION & HIGHWAYS	237	28	3,752,256	71	12,757,327
SPECIAL TRADE CONTRACTORS	238	468	21,201,119	1,490	92,859,770
<u>MANUFACTURING</u>	<u>31-33</u>	<u>124</u>	<u>8,082,073</u>	<u>361</u>	<u>26,502,050</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>593</u>	<u>12,938,218</u>	<u>1,312</u>	<u>117,351,613</u>
DURABLE GOODS	423	399	5,564,578	915	103,644,038
NONDURABLE GOODS	424	185	6,697,658	380	13,518,760
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	675,982	17	188,815
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>33,090</u>	<u>53</u>	<u>3,050,882</u>
<u>INFORMATION</u>	<u>51</u>	<u>210</u>	<u>11,761,498</u>	<u>366</u>	<u>74,347,418</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>4,538,373</u>	<u>116</u>	<u>17,643,972</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>140</u>	<u>6,141,171</u>	<u>307</u>	<u>51,021,850</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>157</u>	<u>4,484,491</u>	<u>505</u>	<u>45,716,674</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>295</u>	<u>6,368,709</u>	<u>841</u>	<u>34,743,324</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,716,908</u>	<u>80</u>	<u>6,973,363</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>90</u>	<u>38,228,554</u>	<u>290</u>	<u>139,576,095</u>
ACCOMMODATIONS	721	5	3,975,006	16	16,828,804
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	34,253,548	274	122,747,291
<u>OTHER SERVICES</u>	<u>81</u>	<u>206</u>	<u>7,038,186</u>	<u>628</u>	<u>72,135,330</u>
REPAIR & MAINTENANCE	811	127	4,719,433	396	62,905,197
PERSONAL SERVICE	812	72	1,837,252	198	8,116,412
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	481,501	34	1,113,721
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>135,132</u>	<u>26</u>	<u>7,132,294</u>
TOTAL ALL INDUSTRIES		3,441	\$336,995,780	9,205	\$1,849,850,261

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>509</u>	<u>\$89,518,284</u>	<u>1,237</u>	<u>\$364,940,191</u>
MOTOR VEHICLES & PARTS	441	30	18,429,411	74	183,112,868
NEW & USED AUTO DEALERS	4411	14	13,555,632	30	148,767,121
RV, BOAT, MOTORCYCLE DEALERS	4412	8	454,338	11	20,237,186
AUTOMOTIVE PARTS & TIRE	4413	8	4,419,441	33	14,108,561
FURNITURE & HOME FURNISHING	442	12	1,594,792	44	6,277,427
ELECTRONICS & APPLIANCES	443	52	1,103,505	126	6,906,786
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	434,756	43	4,431,810
COMPUTERS & SOFTWARE	44312	30	657,878	80	2,421,920
CAMERA & PHOTO SUPPLIES	44313	3	10,871	3	53,056
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	15	3,172,401	59	27,720,758
BUILDING MATERIALS	4441	12	2,253,880	47	23,793,808
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	918,521	12	3,926,950
FOOD & BEVERAGE STORES	445	8	3,315,167	34	19,082,504
GROCERY & CONVENIENCE STORES	4451	D	D	21	18,870,603
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	3,315,167	13	211,901
DRUG/HEALTH STORES	446	23	1,690,199	49	6,235,582
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	2,349,561	26	23,063,478
APPAREL & ACCESSORIES	448	38	1,145,150	80	4,137,103
CLOTHING & SHOE STORES	4481, 4482	31	509,250	67	3,975,999
JEWELRY & LUGGAGE STORES	4483	7	635,900	13	161,104
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	641,982	76	4,724,191
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	15	388,649	40	1,761,603
BOOK/PERIODICAL/MUSIC STORE	4512	20	253,333	36	2,962,588
GENERAL MERCHANDISE STORES	452	9	50,280,515	10	47,868,604
DEPARTMENT STORES	4521	3	2,399,481	D	D
GENERAL MERCHANDISE STORES	4529	6	47,881,034	10	47,868,604
E-COMMERCE & MAIL ORDER	4541	53	343,595	73	1,361,701
MISCELLANEOUS RETAILERS	453, 4542, 4543	225	5,452,006	586	34,449,189
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>118,792</u>	<u>11</u>	<u>1,699,183</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>1,824,218</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>894,026</u>	<u>4</u>	<u>297,763</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>182</u>	<u>14,743,815</u>	<u>960</u>	<u>130,381,278</u>
CONSTRUCTION OF BUILDINGS	236	46	11,026,197	189	45,902,156
HEAVY CONSTRUCTION & HIGHWAYS	237	10	249,681	52	13,883,962
SPECIAL TRADE CONTRACTORS	238	126	3,467,937	719	70,595,160
<u>MANUFACTURING</u>	<u>31-33</u>	<u>61</u>	<u>757,304</u>	<u>180</u>	<u>32,228,806</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>369</u>	<u>5,121,147</u>	<u>945</u>	<u>110,377,748</u>
DURABLE GOODS	423	266	3,219,245	687	91,669,637
NONDURABLE GOODS	424	99	1,883,365	249	18,425,353
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	18,537	9	282,758
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>100,767</u>	<u>40</u>	<u>4,364,915</u>
<u>INFORMATION</u>	<u>51</u>	<u>137</u>	<u>2,969,745</u>	<u>249</u>	<u>24,618,952</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>1,586,967</u>	<u>65</u>	<u>4,936,931</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>82</u>	<u>2,130,678</u>	<u>199</u>	<u>42,339,361</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>80</u>	<u>996,791</u>	<u>198</u>	<u>5,460,225</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>105</u>	<u>1,504,982</u>	<u>329</u>	<u>10,428,513</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>915,459</u>	<u>39</u>	<u>4,680,023</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>34</u>	<u>12,619,645</u>	<u>140</u>	<u>49,932,702</u>
ACCOMMODATIONS	721	3	1,806,435	16	11,568,720
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	10,813,210	124	38,363,982
<u>OTHER SERVICES</u>	<u>81</u>	<u>80</u>	<u>3,664,299</u>	<u>256</u>	<u>22,496,026</u>
REPAIR & MAINTENANCE	811	48	2,979,565	175	16,503,648
PERSONAL SERVICE	812	29	656,563	72	5,631,828
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	28,171	9	360,550
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>285,676</u>
TOTAL ALL INDUSTRIES		1,709	\$137,642,701	4,863	\$811,292,511

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,042	\$149,578,186	836	\$64,118,136
MOTOR VEHICLES & PARTS	441	39	36,795,522	28	8,411,243
NEW & USED AUTO DEALERS	4411	10	31,245,203	4	1,708,249
RV, BOAT, MOTORCYCLE DEALERS	4412	10	260,061	14	2,708,093
AUTOMOTIVE PARTS & TIRE	4413	19	5,290,258	10	3,994,901
FURNITURE & HOME FURNISHING	442	49	7,101,351	40	1,571,033
ELECTRONICS & APPLIANCES	443	115	4,947,424	75	2,530,018
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	2,362,193	25	1,114,321
COMPUTERS & SOFTWARE	44312	67	2,348,178	50	1,415,697
CAMERA & PHOTO SUPPLIES	44313	4	237,053	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	19,338,396	38	5,820,135
BUILDING MATERIALS	4441	39	18,711,061	31	4,703,574
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	627,335	7	1,116,561
FOOD & BEVERAGE STORES	445	26	16,381,269	13	11,365,857
GROCERY & CONVENIENCE STORES	4451	12	16,114,644	3	11,330,581
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	266,625	10	35,276
DRUG/HEALTH STORES	446	42	6,553,377	38	4,153,700
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	13,900,760	6	2,043,998
APPAREL & ACCESSORIES	448	59	5,702,140	59	2,701,413
CLOTHING & SHOE STORES	4481, 4482	50	4,503,492	49	2,247,243
JEWELRY & LUGGAGE STORES	4483	9	1,198,648	10	454,170
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	6,302,134	57	3,877,618
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	5,114,340	32	2,497,534
BOOK/PERIODICAL/MUSIC STORE	4512	31	1,187,794	25	1,380,084
GENERAL MERCHANDISE STORES	452	14	16,896,636	5	3,463,782
DEPARTMENT STORES	4521	3	8,425,564	D	D
GENERAL MERCHANDISE STORES	4529	11	8,471,072	5	3,463,782
E-COMMERCE & MAIL ORDER	4541	70	1,991,551	72	1,532,693
MISCELLANEOUS RETAILERS	453, 4542, 4543	499	13,667,626	405	16,646,646
AGRICULTURE, FORESTRY, FISHING	11	18	1,699,276	6	168,963
MINING	21	4	67,513	-	-
UTILITIES	22	3	13,738	D	D
CONSTRUCTION	23	617	70,005,989	437	36,060,767
CONSTRUCTION OF BUILDINGS	236	142	39,646,991	118	25,909,556
HEAVY CONSTRUCTION & HIGHWAYS	237	23	3,456,822	19	2,418,686
SPECIAL TRADE CONTRACTORS	238	452	26,902,176	300	7,732,525
MANUFACTURING	31-33	157	14,122,294	139	12,433,467
WHOLESALE TRADE	42	748	30,776,589	538	8,157,761
DURABLE GOODS	423	522	25,999,766	356	6,593,777
NONDURABLE GOODS	424	217	4,614,345	178	1,542,462
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	162,478	4	21,522
TRANSPORTATION & WAREHOUSING	48-49	20	1,033,379	16	993,835
INFORMATION	51	233	12,593,529	205	7,534,274
FINANCE, INSURANCE	52	63	3,254,078	47	1,759,659
REAL ESTATE, RENTAL/LEASING	53	129	4,949,814	89	1,755,747
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	179	4,106,436	144	2,296,319
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	285	8,565,323	225	3,574,153
ARTS, ENTERTAINMENT & RECREATION	71	35	1,897,858	48	3,708,066
ACCOMMODATIONS & FOOD SERVICES	72	131	45,009,555	116	28,167,100
ACCOMMODATIONS	721	27	11,840,486	35	6,152,750
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	104	33,169,069	81	22,014,350
OTHER SERVICES	81	248	12,528,876	168	5,978,723
REPAIR & MAINTENANCE	811	159	9,468,995	102	4,272,695
PERSONAL SERVICE	812	78	2,148,953	62	1,651,792
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	910,928	4	54,236
PUBLIC ADMINISTRATION, OTHER	92.00	3	71,192	4	31,863
TOTAL ALL INDUSTRIES		3,915	\$360,273,625	3,018	\$176,738,833

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>847</u>	<u>\$104,408,504</u>	<u>2,469</u>	<u>\$1,184,223,688</u>
MOTOR VEHICLES & PARTS	441	32	27,535,583	102	417,330,025
NEW & USED AUTO DEALERS	4411	10	21,285,791	44	399,670,138
RV, BOAT, MOTORCYCLE DEALERS	4412	5	824,108	11	3,289,423
AUTOMOTIVE PARTS & TIRE	4413	17	5,425,684	47	14,370,464
FURNITURE & HOME FURNISHING	442	35	2,008,957	112	27,360,266
ELECTRONICS & APPLIANCES	443	106	5,060,329	220	63,437,339
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	3,014,263	81	48,402,961
COMPUTERS & SOFTWARE	44312	65	2,029,258	134	13,990,098
CAMERA & PHOTO SUPPLIES	44313	3	16,808	5	1,044,280
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	6,526,121	106	120,271,742
BUILDING MATERIALS	4441	28	6,275,824	84	118,861,723
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	250,297	22	1,410,019
FOOD & BEVERAGE STORES	445	12	13,403,429	43	20,963,046
GROCERY & CONVENIENCE STORES	4451	5	13,392,405	17	19,742,390
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	11,024	26	1,220,656
DRUG/HEALTH STORES	446	49	2,853,468	104	13,955,659
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	2,922,315	28	11,022,773
APPAREL & ACCESSORIES	448	55	2,093,811	144	70,008,640
CLOTHING & SHOE STORES	4481, 4482	44	1,354,870	118	61,007,240
JEWELRY & LUGGAGE STORES	4483	11	738,941	26	9,001,400
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	13,784,320	155	28,169,837
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	1,167,706	98	17,467,321
BOOK/PERIODICAL/MUSIC STORE	4512	30	12,616,614	57	10,702,516
GENERAL MERCHANDISE STORES	452	7	12,413,861	23	320,011,429
DEPARTMENT STORES	4521	D	D	6	111,641,331
GENERAL MERCHANDISE STORES	4529	7	12,413,861	17	208,370,098
E-COMMERCE & MAIL ORDER	4541	72	2,696,406	104	4,873,543
MISCELLANEOUS RETAILERS	453, 4542, 4543	382	13,109,904	1,328	86,819,389
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>59,796</u>	<u>28</u>	<u>2,154,523</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>521,834</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>289,840</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>390</u>	<u>84,108,245</u>	<u>2,575</u>	<u>236,753,481</u>
CONSTRUCTION OF BUILDINGS	236	102	60,982,314	546	130,496,862
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,046,647	88	15,245,147
SPECIAL TRADE CONTRACTORS	238	269	22,079,284	1,941	91,011,472
<u>MANUFACTURING</u>	<u>31-33</u>	<u>133</u>	<u>4,948,750</u>	<u>366</u>	<u>21,016,928</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>665</u>	<u>22,484,349</u>	<u>1,174</u>	<u>69,213,670</u>
DURABLE GOODS	423	467	19,083,905	834	60,005,446
NONDURABLE GOODS	424	190	3,387,605	327	9,075,628
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	12,839	13	132,596
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>1,415,363</u>	<u>45</u>	<u>1,563,338</u>
<u>INFORMATION</u>	<u>51</u>	<u>200</u>	<u>9,630,915</u>	<u>320</u>	<u>36,205,449</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>1,144,774</u>	<u>106</u>	<u>19,648,793</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>4,480,112</u>	<u>266</u>	<u>25,444,583</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>147</u>	<u>9,032,179</u>	<u>417</u>	<u>13,510,138</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>165</u>	<u>11,797,087</u>	<u>855</u>	<u>31,925,918</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,467,973</u>	<u>68</u>	<u>8,996,377</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>79</u>	<u>35,712,343</u>	<u>223</u>	<u>123,422,660</u>
ACCOMMODATIONS	721	9	5,841,795	7	2,036,914
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	29,870,548	216	121,385,746
<u>OTHER SERVICES</u>	<u>81</u>	<u>111</u>	<u>6,644,779</u>	<u>614</u>	<u>36,268,167</u>
REPAIR & MAINTENANCE	811	60	4,948,438	406	24,638,587
PERSONAL SERVICE	812	47	1,597,787	194	10,419,409
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	98,554	14	1,210,171
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>220,858</u>	<u>10</u>	<u>82,364</u>
TOTAL ALL INDUSTRIES		2,928	\$297,556,027	9,547	\$1,811,242,912

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	1,920	\$739,416,935	1,873	\$1,157,015,042
MOTOR VEHICLES & PARTS	441	49	39,516,772	80	501,012,489
NEW & USED AUTO DEALERS	4411	14	21,281,536	\$32	435,182,260
RV, BOAT, MOTORCYCLE DEALERS	4412	9	4,799,133	11	43,469,520
AUTOMOTIVE PARTS & TIRE	4413	26	13,436,103	37	22,360,709
FURNITURE & HOME FURNISHING	442	124	35,432,519	118	149,493,753
ELECTRONICS & APPLIANCES	443	288	106,952,091	238	132,044,931
APPLIANCES, TV & OTHER ELECTRONICS	44311	81	37,647,581	77	8,321,014
COMPUTERS & SOFTWARE	44312	207	69,304,510	161	123,723,917
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	79,280,489	117	37,207,857
BUILDING MATERIALS	4441	92	75,012,198	101	36,274,635
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	4,268,291	16	933,222
FOOD & BEVERAGE STORES	445	55	31,657,774	63	38,879,912
GROCERY & CONVENIENCE STORES	4451	20	28,172,501	34	36,654,246
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	3,485,273	29	2,225,666
DRUG/HEALTH STORES	446	73	15,980,309	92	32,388,301
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	5,516,134	33	15,488,627
APPAREL & ACCESSORIES	448	108	58,232,394	84	12,347,621
CLOTHING & SHOE STORES	4481, 4482	86	54,494,143	68	6,183,116
JEWELRY & LUGGAGE STORES	4483	22	3,738,251	16	6,164,505
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	117	49,808,919	94	7,939,444
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	65	38,503,589	51	7,631,975
BOOK/PERIODICAL/MUSIC STORE	4512	52	11,305,330	43	307,469
GENERAL MERCHANDISE STORES	452	13	181,139,724	16	130,399,623
DEPARTMENT STORES	4521	6	136,111,950	D	D
GENERAL MERCHANDISE STORES	4529	7	45,027,774	16	130,399,623
E-COMMERCE & MAIL ORDER	4541	108	30,570,692	102	5,828,509
MISCELLANEOUS RETAILERS	453, 4542, 4543	862	105,329,118	836	93,983,975
AGRICULTURE, FORESTRY, FISHING	11	28	419,103	28	210,247
MINING	21	6	4,841,822	7	370,353
UTILITIES	22	7	173,428	5	2,823,329
CONSTRUCTION	23	3,211	360,374,159	3,298	317,801,132
CONSTRUCTION OF BUILDINGS	236	742	169,347,081	711	157,304,448
HEAVY CONSTRUCTION & HIGHWAYS	237	123	38,120,279	128	23,872,766
SPECIAL TRADE CONTRACTORS	238	2,346	152,906,799	2,459	136,623,918
MANUFACTURING	31-33	474	46,034,208	385	47,592,872
WHOLESALE TRADE	42	1,282	253,321,500	1,272	112,906,889
DURABLE GOODS	423	897	239,392,548	904	84,747,689
NONDURABLE GOODS	424	369	13,716,711	351	27,992,327
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	212,241	17	166,873
TRANSPORTATION & WAREHOUSING	48-49	45	3,478,181	68	2,898,237
INFORMATION	51	339	128,929,272	361	65,738,834
FINANCE, INSURANCE	52	96	12,884,274	109	32,092,202
REAL ESTATE, RENTAL/LEASING	53	290	61,300,158	291	56,855,616
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	621	114,855,104	480	35,288,616
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,108	84,286,083	1,044	38,080,680
ARTS, ENTERTAINMENT & RECREATION	71	78	5,175,924	58	10,147,633
ACCOMMODATIONS & FOOD SERVICES	72	225	193,328,266	303	166,709,546
ACCOMMODATIONS	721	4	16,309,720	16	24,453,152
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	221	177,018,546	287	142,256,394
OTHER SERVICES	81	597	58,036,593	675	46,379,419
REPAIR & MAINTENANCE	811	388	40,402,717	460	33,918,228
PERSONAL SERVICE	812	198	17,161,526	202	11,633,495
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	472,350	13	827,696
PUBLIC ADMINISTRATION, OTHER	92.00	14	441,061	9	277,571
TOTAL ALL INDUSTRIES		10,341	\$2,067,296,071	10,267	\$2,093,200,107

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	1,281	\$292,230,604	647	\$101,588,436
MOTOR VEHICLES & PARTS	441	41	44,963,343	27	25,430,772
NEW & USED AUTO DEALERS	4411	16	28,686,691	12	6,154,293
RV, BOAT, MOTORCYCLE DEALERS	4412	7	3,722,683	5	1,511,862
AUTOMOTIVE PARTS & TIRE	4413	18	12,553,969	10	17,764,617
FURNITURE & HOME FURNISHING	442	48	13,351,030	37	1,774,779
ELECTRONICS & APPLIANCES	443	135	22,026,999	66	7,548,935
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	17,887,582	32	993,596
COMPUTERS & SOFTWARE	44312	91	4,101,004	34	6,555,339
CAMERA & PHOTO SUPPLIES	44313	3	38,413	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	46,600,383	45	3,056,426
BUILDING MATERIALS	4441	47	42,916,704	39	2,782,596
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	3,683,679	6	273,830
FOOD & BEVERAGE STORES	445	28	27,075,715	23	13,834,529
GROCERY & CONVENIENCE STORES	4451	10	25,435,604	16	13,559,992
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	1,640,111	7	274,537
DRUG/HEALTH STORES	446	76	9,207,125	21	455,126
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	11,183,727	12	3,562,923
APPAREL & ACCESSORIES	448	60	2,051,156	26	1,678,904
CLOTHING & SHOE STORES	4481, 4482	42	918,533	22	1,676,722
JEWELRY & LUGGAGE STORES	4483	18	1,132,623	4	2,182
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	75	12,047,144	32	180,466
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	8,075,850	11	47,600
BOOK/PERIODICAL/MUSIC STORE	4512	34	3,971,294	21	132,866
GENERAL MERCHANDISE STORES	452	12	72,029,366	4	83,059
DEPARTMENT STORES	4521	3	4,413,488	D	D
GENERAL MERCHANDISE STORES	4529	9	67,615,878	4	83,059
E-COMMERCE & MAIL ORDER	4541	83	2,696,783	41	886,098
MISCELLANEOUS RETAILERS	453, 4542, 4543	643	28,997,833	313	43,096,419
AGRICULTURE, FORESTRY, FISHING	11	9	52,185	6	75,602
MINING	21	3	87,358	4	68,420
UTILITIES	22	5	1,933,699	3	509,006
CONSTRUCTION	23	966	192,441,227	1,094	292,089,783
CONSTRUCTION OF BUILDINGS	236	222	125,696,075	179	108,720,180
HEAVY CONSTRUCTION & HIGHWAYS	237	52	21,133,993	52	149,634,564
SPECIAL TRADE CONTRACTORS	238	692	45,611,159	863	33,735,039
MANUFACTURING	31-33	204	11,958,940	114	7,281,280
WHOLESALE TRADE	42	977	56,907,161	353	12,179,428
DURABLE GOODS	423	712	48,169,004	258	10,034,467
NONDURABLE GOODS	424	252	8,591,588	89	2,132,057
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	146,569	6	12,904
TRANSPORTATION & WAREHOUSING	48-49	23	755,328	48	61,415,714
INFORMATION	51	241	28,379,313	148	24,696,370
FINANCE, INSURANCE	52	65	3,810,114	43	953,716
REAL ESTATE, RENTAL/LEASING	53	189	19,778,582	141	194,204,779
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	285	21,005,764	116	10,977,878
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	397	18,355,151	323	8,652,650
ARTS, ENTERTAINMENT & RECREATION	71	40	8,671,042	15	140,514
ACCOMMODATIONS & FOOD SERVICES	72	128	78,743,639	121	250,083,362
ACCOMMODATIONS	721	11	16,312,939	34	150,115,216
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	117	62,430,700	87	99,968,146
OTHER SERVICES	81	222	13,640,039	198	30,927,350
REPAIR & MAINTENANCE	811	136	8,695,497	141	8,265,949
PERSONAL SERVICE	812	79	4,611,500	53	22,246,812
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	333,042	4	414,589
PUBLIC ADMINISTRATION, OTHER	92.00	5	137,897	4	452,944
TOTAL ALL INDUSTRIES		5,040	\$748,888,043	3,378	\$996,297,232

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>8,491</u>	<u>\$5,165,367,419</u>	<u>818</u>	<u>\$115,252,331</u>
MOTOR VEHICLES & PARTS	441	341	907,181,416	32	11,706,193
NEW & USED AUTO DEALERS	4411	114	680,531,605	6	4,541,686
RV, BOAT, MOTORCYCLE DEALERS	4412	112	155,109,922	8	404,983
AUTOMOTIVE PARTS & TIRE	4413	115	71,539,889	18	6,759,524
FURNITURE & HOME FURNISHING	442	460	307,997,114	37	2,658,288
ELECTRONICS & APPLIANCES	443	670	380,465,907	84	2,252,961
APPLIANCES, TV & OTHER ELECTRONICS	44311	199	154,600,865	30	923,522
COMPUTERS & SOFTWARE	44312	456	200,672,777	54	1,329,439
CAMERA & PHOTO SUPPLIES	44313	15	25,292,265	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	362	389,477,759	51	15,204,102
BUILDING MATERIALS	4441	276	373,717,722	40	14,650,505
LAWN & GARDEN SUPPLIES & EQUIP.	4442	86	15,760,037	11	553,597
FOOD & BEVERAGE STORES	445	548	353,730,052	13	6,654,359
GROCERY & CONVENIENCE STORES	4451	357	321,344,245	7	6,623,255
OTHER FOOD & BEVERAGE STORES	4452, 4453	191	32,385,807	6	31,104
DRUG/HEALTH STORES	446	286	191,127,264	37	449,311
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	147	83,442,100	11	2,334,764
APPAREL & ACCESSORIES	448	743	655,513,368	46	568,556
CLOTHING & SHOE STORES	4481, 4482	533	578,882,120	35	231,830
JEWELRY & LUGGAGE STORES	4483	210	76,631,248	11	336,726
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	540	350,779,957	52	585,796
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	282	204,181,850	25	168,824
BOOK/PERIODICAL/MUSIC STORE	4512	258	146,598,107	27	416,972
GENERAL MERCHANDISE STORES	452	61	627,636,835	10	63,270,092
DEPARTMENT STORES	4521	8	281,714,360	D	D
GENERAL MERCHANDISE STORES	4529	53	345,922,475	10	63,270,092
E-COMMERCE & MAIL ORDER	4541	277	98,945,860	65	1,129,583
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,056	819,069,787	380	8,438,326
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>73</u>	<u>2,224,165</u>	<u>8</u>	<u>156,134</u>
<u>MINING</u>	<u>21</u>	<u>16</u>	<u>1,676,233</u>	<u>3</u>	<u>13,871</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>2,014,967</u>	<u>4</u>	<u>378,333</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,211</u>	<u>3,228,932,530</u>	<u>627</u>	<u>18,579,381</u>
CONSTRUCTION OF BUILDINGS	236	2,871	2,062,977,145	116	5,996,200
HEAVY CONSTRUCTION & HIGHWAYS	237	279	189,452,091	27	1,278,386
SPECIAL TRADE CONTRACTORS	238	6,061	976,503,294	484	11,304,795
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,650</u>	<u>424,717,907</u>	<u>133</u>	<u>2,783,679</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,239</u>	<u>1,356,965,621</u>	<u>621</u>	<u>11,272,087</u>
DURABLE GOODS	423	2,146	1,128,969,432	455	9,684,644
NONDURABLE GOODS	424	1,049	223,045,905	162	1,549,428
ELECTRONIC MARKETS, AGENTS & BROKERS	425	44	4,950,284	4	38,015
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>302</u>	<u>116,270,217</u>	<u>10</u>	<u>78,893</u>
<u>INFORMATION</u>	<u>51</u>	<u>963</u>	<u>730,034,391</u>	<u>192</u>	<u>7,422,422</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>254</u>	<u>155,177,320</u>	<u>49</u>	<u>4,660,922</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>928</u>	<u>457,006,595</u>	<u>126</u>	<u>4,305,284</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,845</u>	<u>470,446,068</u>	<u>135</u>	<u>3,793,153</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,598</u>	<u>539,146,718</u>	<u>246</u>	<u>3,077,425</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>682</u>	<u>152,924,149</u>	<u>20</u>	<u>869,360</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,709</u>	<u>2,196,906,117</u>	<u>72</u>	<u>22,161,345</u>
ACCOMMODATIONS	721	154	580,777,347	4	1,018,866
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,555	1,616,128,770	68	21,142,479
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,978</u>	<u>555,046,073</u>	<u>180</u>	<u>8,487,831</u>
REPAIR & MAINTENANCE	811	1,612	282,677,182	121	6,454,233
PERSONAL SERVICE	812	1,207	254,517,303	53	1,554,527
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	159	17,851,588	6	479,071
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>52</u>	<u>9,506,669</u>	<u>4</u>	<u>33,682</u>
TOTAL ALL INDUSTRIES		38,006	\$15,564,363,159	3,248	\$203,326,133

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,547</u>	<u>\$1,837,974,533</u>	<u>648</u>	<u>\$126,893,287</u>
MOTOR VEHICLES & PARTS	441	212	321,940,243	33	26,966,811
NEW & USED AUTO DEALERS	4411	99	273,116,366	9	13,635,088
RV, BOAT, MOTORCYCLE DEALERS	4412	27	5,230,736	6	3,290,964
AUTOMOTIVE PARTS & TIRE	4413	86	43,593,141	18	10,040,759
FURNITURE & HOME FURNISHING	442	162	106,537,154	17	2,264,742
ELECTRONICS & APPLIANCES	443	365	139,207,731	71	1,960,348
APPLIANCES, TV & OTHER ELECTRONICS	44311	98	85,509,921	24	1,318,562
COMPUTERS & SOFTWARE	44312	261	53,163,761	44	625,426
CAMERA & PHOTO SUPPLIES	44313	6	534,049	3	16,360
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	176,531,994	33	12,018,537
BUILDING MATERIALS	4441	129	155,639,867	26	9,198,536
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	20,892,127	7	2,820,001
FOOD & BEVERAGE STORES	445	109	125,700,651	29	8,783,861
GROCERY & CONVENIENCE STORES	4451	59	121,553,737	20	8,673,116
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	4,146,914	9	110,745
DRUG/HEALTH STORES	446	163	61,188,090	32	1,904,069
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	36,388,371	9	2,393,538
APPAREL & ACCESSORIES	448	209	171,623,457	46	3,744,812
CLOTHING & SHOE STORES	4481, 4482	154	146,533,888	41	3,661,158
JEWELRY & LUGGAGE STORES	4483	55	25,089,569	5	83,654
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	219	102,750,819	38	553,348
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	67,587,938	17	375,461
BOOK/PERIODICAL/MUSIC STORE	4512	92	35,162,881	21	177,887
GENERAL MERCHANDISE STORES	452	33	368,010,243	8	54,089,656
DEPARTMENT STORES	4521	8	159,736,145	D	D
GENERAL MERCHANDISE STORES	4529	25	208,274,098	8	54,089,656
E-COMMERCE & MAIL ORDER	4541	133	13,683,507	48	585,111
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,728	214,412,273	284	11,628,454
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>629,344</u>	<u>5</u>	<u>52,719</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>393,217</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,183,022</u>	<u>4</u>	<u>71,305</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,417</u>	<u>503,590,316</u>	<u>365</u>	<u>41,883,144</u>
CONSTRUCTION OF BUILDINGS	236	652	256,874,687	77	28,750,089
HEAVY CONSTRUCTION & HIGHWAYS	237	92	44,823,681	27	1,454,953
SPECIAL TRADE CONTRACTORS	238	1,673	201,891,948	261	11,678,102
<u>MANUFACTURING</u>	<u>31-33</u>	<u>585</u>	<u>83,543,968</u>	<u>83</u>	<u>2,751,550</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,958</u>	<u>370,131,191</u>	<u>498</u>	<u>26,441,688</u>
DURABLE GOODS	423	1,396	296,717,623	351	13,924,160
NONDURABLE GOODS	424	535	68,461,122	142	12,500,499
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	4,952,446	5	17,029
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>81</u>	<u>4,950,458</u>	<u>13</u>	<u>273,191</u>
<u>INFORMATION</u>	<u>51</u>	<u>489</u>	<u>167,696,581</u>	<u>160</u>	<u>9,861,641</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>162</u>	<u>48,883,991</u>	<u>46</u>	<u>1,411,573</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>440</u>	<u>102,200,649</u>	<u>104</u>	<u>4,129,378</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>756</u>	<u>66,967,470</u>	<u>106</u>	<u>2,357,672</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,036</u>	<u>98,742,494</u>	<u>161</u>	<u>6,380,073</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>129</u>	<u>19,256,117</u>	<u>7</u>	<u>389,177</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>574</u>	<u>399,999,938</u>	<u>68</u>	<u>18,259,406</u>
ACCOMMODATIONS	721	45	79,951,939	7	2,042,451
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	529	320,047,999	61	16,216,955
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,046</u>	<u>125,466,562</u>	<u>133</u>	<u>6,262,109</u>
REPAIR & MAINTENANCE	811	602	70,139,912	80	4,341,470
PERSONAL SERVICE	812	399	47,813,068	48	1,709,066
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	7,513,582	5	211,573
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>5,383,156</u>	<u>3</u>	<u>3,211,156</u>
TOTAL ALL INDUSTRIES		13,271	\$3,836,992,907	2,404	\$250,629,069

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,653</u>	<u>\$2,165,745,153</u>	<u>1,216</u>	<u>\$1,218,649,070</u>
MOTOR VEHICLES & PARTS	441	203	635,307,849	48	118,719,615
NEW & USED AUTO DEALERS	4411	88	541,859,679	20	85,554,473
RV, BOAT, MOTORCYCLE DEALERS	4412	35	52,004,516	8	21,637,836
AUTOMOTIVE PARTS & TIRE	4413	80	41,443,654	20	11,527,306
FURNITURE & HOME FURNISHING	442	187	72,935,269	99	138,679,319
ELECTRONICS & APPLIANCES	443	386	159,076,915	181	157,342,027
APPLIANCES, TV & OTHER ELECTRONICS	44311	118	105,714,663	51	99,669,674
COMPUTERS & SOFTWARE	44312	260	48,770,085	127	52,132,772
CAMERA & PHOTO SUPPLIES	44313	8	4,592,167	3	5,539,581
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	174	169,939,727	63	99,219,730
BUILDING MATERIALS	4441	149	163,393,377	50	98,495,679
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	6,546,350	13	724,051
FOOD & BEVERAGE STORES	445	183	93,523,131	35	8,140,989
GROCERY & CONVENIENCE STORES	4451	137	90,732,090	25	7,638,708
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	2,791,041	10	502,281
DRUG/HEALTH STORES	446	146	51,624,135	62	13,489,617
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	68	71,797,357	17	7,052,100
APPAREL & ACCESSORIES	448	219	207,155,094	98	199,432,620
CLOTHING & SHOE STORES	4481, 4482	164	173,418,055	79	161,366,682
JEWELRY & LUGGAGE STORES	4483	55	33,737,039	19	38,065,938
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	115,196,721	69	78,265,863
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	83,789,135	37	64,297,241
BOOK/PERIODICAL/MUSIC STORE	4512	98	31,407,586	32	13,968,622
GENERAL MERCHANDISE STORES	452	31	393,061,606	12	312,350,229
DEPARTMENT STORES	4521	6	210,765,577	6	216,720,863
GENERAL MERCHANDISE STORES	4529	25	182,296,029	6	95,629,366
E-COMMERCE & MAIL ORDER	4541	125	12,305,086	49	2,697,683
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,728	183,822,263	483	83,259,278
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>46</u>	<u>1,735,641</u>	<u>7</u>	<u>34,665</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>1,873,769</u>	<u>5</u>	<u>82,378</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>1,521,396</u>	<u>5</u>	<u>1,597,809</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,111</u>	<u>818,103,154</u>	<u>1,344</u>	<u>132,670,616</u>
CONSTRUCTION OF BUILDINGS	236	1,012	389,274,298	254	74,871,564
HEAVY CONSTRUCTION & HIGHWAYS	237	158	164,193,406	65	13,222,094
SPECIAL TRADE CONTRACTORS	238	2,941	264,635,450	1,025	44,576,958
<u>MANUFACTURING</u>	<u>31-33</u>	<u>686</u>	<u>147,089,232</u>	<u>246</u>	<u>59,240,569</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,889</u>	<u>306,585,636</u>	<u>835</u>	<u>247,167,544</u>
DURABLE GOODS	423	1,354	262,655,400	610	227,144,279
NONDURABLE GOODS	424	511	43,287,178	211	19,766,994
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	643,058	14	256,271
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>96</u>	<u>25,417,430</u>	<u>36</u>	<u>1,308,904</u>
<u>INFORMATION</u>	<u>51</u>	<u>491</u>	<u>176,006,407</u>	<u>226</u>	<u>54,302,820</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>162</u>	<u>63,279,677</u>	<u>57</u>	<u>7,214,844</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>485</u>	<u>132,834,703</u>	<u>202</u>	<u>53,858,075</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>812</u>	<u>61,008,229</u>	<u>246</u>	<u>35,057,160</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,447</u>	<u>97,493,408</u>	<u>475</u>	<u>18,953,845</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>147</u>	<u>27,521,308</u>	<u>35</u>	<u>9,954,759</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>704</u>	<u>373,701,577</u>	<u>173</u>	<u>184,347,356</u>
ACCOMMODATIONS	721	37	39,339,016	25	53,512,889
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	667	334,362,561	148	130,834,467
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,190</u>	<u>135,552,480</u>	<u>306</u>	<u>20,931,474</u>
REPAIR & MAINTENANCE	811	802	101,552,371	226	10,984,996
PERSONAL SERVICE	812	343	30,529,297	80	9,946,478
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	3,470,812	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>928.154</u>	<u>9</u>	<u>359,690</u>
TOTAL ALL INDUSTRIES		15,957	\$4,536,401,297	5,424	\$2,045,733,563

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,748</u>	<u>\$1,162,843,312</u>	<u>1,151</u>	<u>\$193,711,939</u>
MOTOR VEHICLES & PARTS	441	109	241,616,661	52	58,416,999
NEW & USED AUTO DEALERS	4411	33	219,257,807	19	40,214,843
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,191,328	8	8,006,119
AUTOMOTIVE PARTS & TIRE	4413	64	21,167,526	25	10,196,037
FURNITURE & HOME FURNISHING	442	145	46,909,681	45	4,661,828
ELECTRONICS & APPLIANCES	443	286	44,093,359	139	6,256,382
APPLIANCES, TV & OTHER ELECTRONICS	44311	72	20,444,956	41	2,705,253
COMPUTERS & SOFTWARE	44312	209	23,281,661	94	3,527,359
CAMERA & PHOTO SUPPLIES	44313	5	366,742	4	23,770
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	166	98,130,748	52	13,861,464
BUILDING MATERIALS	4441	134	94,039,686	40	12,948,323
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	4,091,062	12	913,141
FOOD & BEVERAGE STORES	445	105	72,491,103	37	23,704,655
GROCERY & CONVENIENCE STORES	4451	51	68,093,551	13	22,101,027
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	4,397,552	24	1,603,628
DRUG/HEALTH STORES	446	123	33,716,334	59	11,763,717
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	29,421,640	16	4,243,262
APPAREL & ACCESSORIES	448	140	103,569,836	60	5,551,243
CLOTHING & SHOE STORES	4481, 4482	104	93,714,317	46	3,695,531
JEWELRY & LUGGAGE STORES	4483	36	9,855,519	14	1,855,712
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	157	40,563,905	86	14,053,499
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	24,643,482	47	5,924,944
BOOK/PERIODICAL/MUSIC STORE	4512	70	15,920,423	39	8,128,555
GENERAL MERCHANDISE STORES	452	27	299,080,842	11	29,482,637
DEPARTMENT STORES	4521	6	135,204,744	4	14,491,182
GENERAL MERCHANDISE STORES	4529	21	163,876,098	7	14,991,455
E-COMMERCE & MAIL ORDER	4541	127	12,983,918	78	2,166,588
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,311	140,265,285	516	19,549,665
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>3,524,381</u>	<u>15</u>	<u>964,952</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>388,769</u>	<u>3</u>	<u>47,059</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>6,295,913</u>	<u>5</u>	<u>145,813</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,847</u>	<u>504,212,533</u>	<u>564</u>	<u>138,092,575</u>
CONSTRUCTION OF BUILDINGS	236	667	293,481,217	143	105,808,478
HEAVY CONSTRUCTION & HIGHWAYS	237	97	18,131,440	35	4,212,911
SPECIAL TRADE CONTRACTORS	238	2,083	192,599,876	386	28,071,186
<u>MANUFACTURING</u>	<u>31-33</u>	<u>530</u>	<u>57,652,954</u>	<u>186</u>	<u>10,043,367</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,824</u>	<u>188,135,299</u>	<u>899</u>	<u>45,499,907</u>
DURABLE GOODS	423	1,307	161,752,906	630	31,012,289
NONDURABLE GOODS	424	495	26,020,323	261	14,293,858
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	362,070	8	193,760
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>97</u>	<u>7,242,487</u>	<u>16</u>	<u>556,659</u>
<u>INFORMATION</u>	<u>51</u>	<u>447</u>	<u>128,479,076</u>	<u>242</u>	<u>21,339,813</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>140</u>	<u>44,488,834</u>	<u>65</u>	<u>2,383,576</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>396</u>	<u>64,887,050</u>	<u>151</u>	<u>6,264,716</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>657</u>	<u>33,166,874</u>	<u>223</u>	<u>8,586,808</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,087</u>	<u>71,762,097</u>	<u>285</u>	<u>8,397,083</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>138</u>	<u>18,370,514</u>	<u>35</u>	<u>4,126,134</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>462</u>	<u>278,863,252</u>	<u>131</u>	<u>57,275,446</u>
ACCOMMODATIONS	721	23	33,583,752	24	12,137,542
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	439	245,279,500	107	45,137,904
<u>OTHER SERVICES</u>	<u>81</u>	<u>837</u>	<u>74,374,124</u>	<u>231</u>	<u>16,009,324</u>
REPAIR & MAINTENANCE	811	513	52,976,212	137	11,976,470
PERSONAL SERVICE	812	297	20,283,706	81	3,166,771
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,114,206	13	866,083
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>1,475,525</u>	<u>4</u>	<u>2,350,926</u>
TOTAL ALL INDUSTRIES		12,268	\$2,646,162,994	4,206	\$515,796,097

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2006

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,283</u>	<u>\$433,133,058</u>	<u>1,819</u>	<u>\$712,742,547</u>
MOTOR VEHICLES & PARTS	441	55	105,328,425	146	233,423,592
NEW & USED AUTO DEALERS	4411	22	78,858,243	64	181,413,918
RV, BOAT, MOTORCYCLE DEALERS	4412	9	14,355,205	17	18,648,111
AUTOMOTIVE PARTS & TIRE	4413	24	12,114,977	65	33,361,563
FURNITURE & HOME FURNISHING	442	52	12,796,953	73	26,539,386
ELECTRONICS & APPLIANCES	443	151	10,065,419	199	30,139,609
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	4,282,418	57	22,322,114
COMPUTERS & SOFTWARE	44312	100	5,079,192	138	7,773,280
CAMERA & PHOTO SUPPLIES	44313	5	703,809	4	44,215
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	81,653,712	89	72,738,722
BUILDING MATERIALS	4441	48	80,343,492	66	69,706,079
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,310,220	23	3,032,643
FOOD & BEVERAGE STORES	445	36	23,577,588	66	52,680,036
GROCERY & CONVENIENCE STORES	4451	17	22,749,224	36	51,780,722
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	828,364	30	899,314
DRUG/HEALTH STORES	446	70	5,502,825	82	23,294,162
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	5,197,721	42	16,402,076
APPAREL & ACCESSORIES	448	78	14,409,662	107	12,124,779
CLOTHING & SHOE STORES	4481, 4482	65	12,867,432	81	8,418,426
JEWELRY & LUGGAGE STORES	4483	13	1,542,230	26	3,706,353
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	16,985,637	125	22,085,140
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	11,078,196	71	19,278,103
BOOK/PERIODICAL/MUSIC STORE	4512	38	5,907,441	54	2,807,037
GENERAL MERCHANDISE STORES	452	14	106,372,041	19	153,235,813
DEPARTMENT STORES	4521	3	35,133,802	3	26,467,475
GENERAL MERCHANDISE STORES	4529	11	71,238,239	16	126,768,338
E-COMMERCE & MAIL ORDER	4541	76	2,087,191	85	4,009,492
MISCELLANEOUS RETAILERS	453, 4542, 4543	592	49,155,884	786	66,069,740
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>272,274</u>	<u>11</u>	<u>33,798</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>1,074,070</u>	<u>6</u>	<u>37,352</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>747</u>	<u>97,566,954</u>	<u>952</u>	<u>128,415,070</u>
CONSTRUCTION OF BUILDINGS	236	176	38,365,330	235	64,483,098
HEAVY CONSTRUCTION & HIGHWAYS	237	36	5,945,639	52	14,227,097
SPECIAL TRADE CONTRACTORS	238	535	53,255,985	665	49,704,875
<u>MANUFACTURING</u>	<u>31-33</u>	<u>225</u>	<u>17,834,630</u>	<u>308</u>	<u>41,201,467</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>960</u>	<u>67,179,196</u>	<u>1,283</u>	<u>161,906,513</u>
DURABLE GOODS	423	685	47,801,228	926	117,066,030
NONDURABLE GOODS	424	263	19,312,485	344	44,414,730
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	65,483	13	425,753
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>197,884</u>	<u>45</u>	<u>3,888,888</u>
<u>INFORMATION</u>	<u>51</u>	<u>274</u>	<u>24,259,915</u>	<u>315</u>	<u>58,716,799</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>15,070,973</u>	<u>99</u>	<u>13,347,170</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>188</u>	<u>18,427,315</u>	<u>275</u>	<u>65,538,199</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>261</u>	<u>11,873,023</u>	<u>336</u>	<u>12,086,619</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>349</u>	<u>14,217,243</u>	<u>524</u>	<u>32,322,238</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,217,919</u>	<u>70</u>	<u>8,533,932</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>155</u>	<u>67,335,744</u>	<u>285</u>	<u>138,611,881</u>
ACCOMMODATIONS	721	16	17,864,457	31	26,165,395
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	139	49,471,287	254	112,446,486
<u>OTHER SERVICES</u>	<u>81</u>	<u>317</u>	<u>22,595,869</u>	<u>511</u>	<u>49,029,156</u>
REPAIR & MAINTENANCE	811	190	17,815,552	293	37,148,091
PERSONAL SERVICE	812	110	4,606,050	198	10,707,471
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	174,267	20	1,173,594
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>552,854</u>	<u>9</u>	<u>1,143,935</u>
TOTAL ALL INDUSTRIES		4,925	\$793,808,921	6,848	\$1,427,555,564

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$3,302,053,206</u>	<u>\$2,531,072,341</u>	<u>\$14,458,305</u>
CROP & ANIMAL PRODUCTION	111,112	708,880,218	500,068,802	2,867,976
FORESTRY & LOGGING	113	1,835,530,932	1,547,483,907	7,645,149
FISHING & HUNTING	114	240,046,326	75,692,024	428,708
AG & FORESTRY SUPPORT ACTIVITIES	115	517,595,730	407,827,608	3,516,472
<u>MINING</u>	<u>21</u>	<u>796,685,175</u>	<u>642,222,189</u>	<u>3,399,463</u>
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	451,820,938	393,572,369	2,113,933
SAND & GRAVEL, QUARRYING	2123	344,864,237	248,649,820	1,285,530
<u>UTILITIES</u>	<u>22</u>	<u>1,693,456,528</u>	<u>1,398,551,546</u>	<u>19,016,193</u>
ELECTRIC POWER GENERATION & TRANS.	2211	328,320,622	325,932,821	4,379,817
NATURAL GAS DISTRIBUTION	2212	271,156,556	77,102,819	453,551
WATER & SEWER	2213	1,093,979,350	995,515,906	14,182,825
<u>CONSTRUCTION</u>	<u>23</u>	<u>41,568,816,713</u>	<u>37,309,800,749</u>	<u>182,813,734</u>
RESIDENTIAL BUILDING & REMODELING	2361	8,568,586,581	8,004,110,115	38,917,652
NONRESIDENTIAL BUILDING	2362	8,029,854,318	6,871,621,309	32,758,617
HEAVY CONSTRUCTION & HIGHWAYS	237	5,338,532,364	4,708,335,444	24,411,890
SPECIAL TRADE CONTRACTORS	238	19,631,842,965	17,725,733,396	86,725,573
PLUMBING & HEATING	23822	3,788,604,433	3,498,556,012	17,166,695
PAINTING	23832	738,056,304	678,666,699	3,286,801
ELECTRICAL	23821	3,864,930,153	3,087,025,273	15,370,600
MASONRY/DRYWALL	23814, 23831	1,757,791,211	1,658,540,260	8,000,695
ROOFING	23816	991,664,535	951,234,685	4,540,178
OTHER CONTRACTORS	238 not listed above	8,490,796,329	7,851,710,467	38,360,604
<u>MANUFACTURING</u>	<u>31-33</u>	<u>121,827,140,872</u>	<u>91,947,780,606</u>	<u>436,217,207</u>
FOOD PRODUCTS	311	7,895,685,621	4,007,859,162	15,614,562
MILLING OF GRAINS	3112	281,866,724	171,716,165	636,632
FRUITS & VEGETABLES	3114	1,516,086,844	648,034,144	2,842,376
DAIRY PRODUCTS	3115	955,637,802	407,468,165	1,143,432
MEAT PRODUCTS	3116	811,836,409	703,268,516	1,264,912
SEAFOOD PRODUCTS	3117	1,958,413,052	507,186,196	2,193,011
BAKERY PRODUCTS	3118	927,985,676	717,850,959	3,462,137
OTHER FOOD ITEMS	3111, 3113, 3119	1,443,859,114	852,335,017	4,072,062
BEVERAGES	312	2,424,169,591	1,606,997,009	7,811,124
TEXTILES	313,314	859,807,612	342,179,535	1,693,825
APPAREL	315	226,490,814	123,040,192	599,542
LEATHER & ALLIED PRODUCTS	316	84,055,776	24,542,752	119,319
LUMBER & WOOD PRODUCTS	321	8,686,364,242	6,037,912,878	29,670,836
SAWMILLS	3211	2,869,468,634	1,950,966,262	9,339,895
PLYWOOD & TRUSSES	3212	1,145,162,239	700,411,889	3,333,775
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	4,671,733,369	3,386,534,727	16,997,166
PAPER PRODUCTS	322	6,207,024,099	4,009,969,318	18,821,128
PULP & PAPER MILLS	3221	3,996,315,977	2,508,913,062	11,619,133
OTHER PAPER PRODUCTS	3222	2,210,708,122	1,501,056,256	7,201,995
COMMERCIAL PRINTING	323	1,025,719,813	921,335,144	4,521,145
PETROLEUM & COAL PRODUCTS	324	18,969,731,140	17,567,758,503	84,902,224
PETROLEUM REFINING	32411	18,471,953,147	17,246,257,840	83,345,917
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	497,777,993	321,500,663	1,556,307
CHEMICALS	325	2,569,095,307	1,836,041,910	9,171,948
CHEMICALS	3251	621,644,806	447,869,674	2,161,568
PESTICIDES & FERTILIZERS	3253	149,912,964	109,359,676	552,895
PHARMACEUTICALS	3254	455,308,378	304,872,306	1,621,605
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	1,342,229,159	973,940,254	4,835,880
PLASTICS & RUBBER PRODUCTS	326	2,378,530,674	1,553,625,677	7,523,001
NONMETALLIC MINERALS	327	2,716,934,372	2,026,504,217	9,857,068
PRIMARY METALS	331	3,753,731,040	2,898,811,739	13,257,949
IRON & STEEL MILLS	3311, 3312	1,083,281,855	737,876,380	3,556,148

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
ALUMINUM SMELTING	3313	1,450,360,171	1,332,225,215	5,667,914
OTHER NONFERROUS METALS	3314	310,679,316	300,382,511	1,455,673
FOUNDRIES	3315	909,409,698	528,327,633	2,578,214
FABRICATED METAL PRODUCTS	332	4,018,224,693	2,837,685,323	13,653,663
MACHINERY	333	5,244,591,489	3,491,907,098	17,093,143
FARM & CONSTRUCTION IMPLEMENTS	3331	431,677,412	220,452,076	1,068,605
INDUSTRIAL MACHINERY	3332	818,794,401	410,969,613	2,011,423
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	3,994,119,676	2,860,485,409	14,013,115
COMPUTERS & ELECTRONICS	334	8,983,389,985	5,237,185,196	26,795,037
COMPUTER HARDWARE	3341	1,071,884,856	249,329,188	1,519,613
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	826,806,949	562,598,190	3,034,091
AUDIO & VIDEO EQUIPMENT	3343	116,131,248	74,901,425	385,377
SEMICONDUCTORS	3344	2,581,741,712	1,391,900,915	6,456,811
INSTRUMENTS	3345	4,061,932,720	2,780,557,138	13,960,558
SOFTWARE REPRODUCTION	334611	295,806,707	156,098,326	1,305,861
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	29,085,793	21,800,014	132,726
ELECTRICAL EQUIPMENT & APPLIANCES	335	951,993,777	601,792,565	2,932,652
LIGHTING EQUIPMENT	3351	101,253,617	64,566,260	312,460
HOUSEHOLD APPLIANCES	3352	19,155,970	13,827,620	70,621
OTHER ELECTRIC EQUIPMENT	3353, 3359	831,584,190	523,398,685	2,549,571
TRANSPORTATION EQUIPMENT	336	38,949,277,879	33,207,691,570	153,868,133
MOTOR VEHICLES & PARTS	3361, 3362, 3363	2,329,296,792	1,810,639,223	8,966,082
AIRCRAFT, AEROSPACE & PARTS	3364	34,988,587,898	30,275,997,786	139,447,652
SHIPS & BOATS	3366	1,532,395,563	1,033,328,423	5,027,988
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	98,997,626	87,726,138	426,411
FURNITURE & RELATED PRODUCTS	337	1,511,335,321	1,081,090,012	5,233,249
OTHER MANUFACTURING	339	4,370,987,627	2,533,850,806	13,077,659
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>106,465,959,188</u>	<u>77,654,989,120</u>	<u>370,466,179</u>
DURABLE GOODS	423	55,244,661,012	41,049,266,968	205,607,681
MOTOR VEHICLES & PARTS	4231	7,829,306,833	6,760,468,147	33,229,054
FURNITURE & HOME FURNISHINGS	4232	1,327,761,507	1,003,056,338	5,008,401
LUMBER & CONSTRUCTION MATERIALS	4233	6,107,456,885	4,291,704,636	20,853,616
PROFESSIONAL & COMMERCIAL EQUIP.	4234	9,882,483,900	8,131,396,734	40,595,092
ELECTRICAL EQUIPMENT	4236	8,000,985,206	6,142,731,180	32,305,851
HARDWARE, PLUMBING, HEATING EQUIP.	4237	2,712,383,903	2,219,751,408	10,867,455
MACHINERY & EQUIPMENT	4238	10,029,936,793	7,491,524,454	37,018,262
OTHER DURABLE GOODS	4235, 4239	9,354,345,985	5,008,634,071	25,729,950
NONDURABLE GOODS:	424	50,271,231,807	36,153,994,771	161,959,128
PAPER & PAPER PRODUCTS	4241	1,743,402,293	1,500,643,124	7,304,662
DRUGS & SUNDRIES	4242	6,554,792,458	6,122,547,287	20,194,273
APPAREL	4243	2,231,637,296	899,645,397	4,492,550
FOOD PRODUCTS	4244	18,690,676,582	12,328,240,306	54,960,430
FARM PRODUCTS	4245	608,374,054	334,150,455	1,862,086
CHEMICALS & PLASTICS	4246	2,771,354,758	2,186,245,293	10,769,132
PETROLEUM PRODUCTS	4247	4,606,665,460	3,622,328,471	17,615,096
OTHER NONDURABLE GOODS	4248, 4249	13,064,328,906	9,160,194,438	44,760,899
ELECTRONIC MARKETS, AGENTS, BROKERS	425	950,066,369	451,727,381	2,899,370
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>104,995,182,913</u>	<u>88,706,583,295</u>	<u>435,472,627</u>
MOTOR VEHICLES & PARTS	441	20,613,537,246	18,787,127,926	92,317,928
NEW & USED AUTO DEALERS	4411	15,991,610,543	14,730,917,635	72,338,740
RV, BOAT, MOTORCYCLE DEALERS	4412	2,251,730,054	1,901,527,476	9,418,267
AUTOMOTIVE PARTS & TIRES	4413	2,370,196,649	2,154,682,815	10,560,921
FURNITURE & HOME FURNISHINGS	442	3,420,149,801	2,942,418,395	14,150,624
ELECTRONICS & APPLIANCES	443	5,176,410,271	4,079,947,431	21,988,768
HOUSEHOLD APPLIANCES	443111	725,881,420	700,157,398	3,365,789
RADIO, TV & OTHER ELECTRONICS	443112	1,561,451,447	1,360,354,485	6,790,489

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
COMPUTERS & SOFTWARE	44312	2,796,724,125	1,932,865,351	11,422,458
CAMERAS & PHOTO SUPPLY	44313	92,353,279	86,570,197	410,032
BLDG. MATERIALS, GARDEN SUPPLIES	444	8,362,667,184	7,797,558,152	37,403,639
BUILDING MATERIALS	4441	7,479,467,156	7,046,287,889	33,765,955
LAWN & GARDEN SUPPLIES	4442	883,200,028	751,270,263	3,637,684
FOOD & BEVERAGES (OFF-PREMISES)	445	11,888,133,053	11,327,502,370	54,144,884
GROCERY & CONVENIENCE STORES	4451	11,156,657,133	10,794,934,573	51,440,259
OTHER FOOD STORES/SPECIALTY FOODS	4452	635,292,825	447,668,219	2,242,635
BEER, WINE AND LIQUOR STORES	4453	96,183,095	84,899,578	461,990
DRUG STORES & PERSONAL CARE STORES	446	4,764,769,609	4,146,634,407	20,173,494
GAS STATIONS (INCL. CONVENIENCE STORES)	447	9,149,587,157	7,705,847,086	37,065,356
APPAREL & ACCESSORIES	448	5,036,777,393	3,793,566,950	18,238,989
CLOTHING STORES	4481	3,795,110,558	2,882,266,195	13,847,812
SHOE STORES	4482	403,799,289	346,701,559	1,674,028
JEWELRY & LUGGAGE STORES	4483	837,867,546	564,599,196	2,717,149
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,777,514,963	2,322,079,392	11,403,865
SPORTING GOODS	45111	1,336,173,488	1,025,249,491	5,027,046
HOBBY & TOY STORES	45112	343,627,964	312,446,570	1,481,302
SEWING SUPPLIES	45113	167,530,370	150,679,840	721,249
MUSICAL INSTRUMENTS	45114	165,747,584	149,411,380	756,837
BOOK, PERIODICAL & MUSIC STORES	45121	547,125,724	484,414,083	2,430,034
TAPES & CDs	45122	217,309,833	199,878,028	987,397
DEPARTMENT STORES	4521	3,501,592,461	3,328,953,484	16,000,993
GENERAL MERCHANDISE STORES	4529	13,346,336,231	12,244,393,731	58,167,737
E-COMMERCE & MAIL ORDER	4541	4,953,688,584	651,576,293	4,204,336
MISCELLANEOUS RETAILERS	453, 4542, 4543	12,004,018,960	9,578,977,678	50,212,014
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,260,221,106</u>	<u>3,226,970,042</u>	<u>21,423,253</u>
AIR TRANSPORTATION	481	106,823,930	72,100,349	801,457
RAILROADS	482	79,844,116	71,148,574	544,233
WATER TRANSPORTATION	483	228,140,708	66,150,330	286,218
TRUCK TRANSPORTATION	484	873,676,237	637,661,799	5,487,842
TRANSIT & GROUND PASSENGER TRANSPORT	485	122,955,271	112,563,931	1,376,678
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,848,780,844	2,267,345,059	12,926,825
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>478,007,866</u>	<u>412,890,233</u>	<u>2,281,875</u>
<u>INFORMATION</u>	<u>51</u>	<u>15,997,907,043</u>	<u>13,648,325,868</u>	<u>121,176,679</u>
PUBLISHING (EXCEPT INTERNET)	511	3,336,580,360	2,870,406,703	26,448,531
NEWSPAPERS	51111	929,411,970	879,263,919	4,693,685
BOOKS & PERIODICALS	51112, 51113	478,102,078	386,503,025	3,205,848
SOFTWARE	5112	1,742,968,788	1,439,874,935	16,450,804
OTHER PUBLISHERS	51114, 51119	186,097,524	164,764,824	2,098,194
MOTION PICTURE PRODUCTION	512	665,726,839	595,287,959	6,159,737
RADIO & TV BROADCASTING, CABLE TV	515	1,022,907,006	543,401,081	5,696,704
INTERNET PUBLISHING & BROADCASTING	516	3,597,284	3,370,287	42,193
TELEPHONE & TELECOMMUNICATIONS	517	8,810,321,598	8,197,261,245	64,423,661
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,930,825,700	1,338,189,176	17,019,004
OTHER INFORMATION SERVICES	519	227,948,256	100,409,417	1,386,849
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>38,977,731,103</u>	<u>24,349,101,237</u>	<u>278,027,899</u>
BANKS & CREDIT UNIONS	522	20,031,452,645	10,389,324,300	145,654,829
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	3,739,727,572	2,765,984,231	29,222,599
INSURANCE AGENTS & BROKERS	524	6,323,923,150	3,070,968,238	25,023,224
REAL ESTATE AGENTS & BROKERS	531	4,557,723,666	4,277,883,891	57,889,384
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	4,269,493,382	3,812,615,075	20,003,319
LESSORS OF NONFINANCIAL INTANGIBLES	533	55,410,688	32,325,502	234,544
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>94,755,790,533</u>	<u>78,385,626,779</u>	<u>841,280,424</u>
LEGAL SERVICES	5411	4,046,039,113	3,627,478,385	53,021,815
ACCOUNTING SERVICES	5412	1,844,165,623	1,717,922,329	25,424,421

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	8,215,313,488	6,475,569,942	73,929,839
COMPUTER SYSTEM DESIGN SERVICES	5415	6,018,793,735	4,235,225,799	45,030,165
CONSULTING SERVICES	5416	4,882,494,263	3,655,571,406	48,355,644
ADVERTISING & PUBLIC RELATIONS	5418	1,204,726,273	871,287,000	10,630,297
OTHER PROFESSIONAL SERVICES	5417, 5419	4,655,237,769	3,716,257,237	34,690,042
MANAGEMENT SERVICES	55	219,294,412	170,332,558	1,371,104
ADMINISTRATIVE & SUPPORT SERVICES	561	12,456,969,500	10,103,293,337	95,957,919
EMPLOYMENT SERVICES	5613	2,331,713,691	1,722,835,541	23,544,007
TRAVEL SERVICES	5615	1,018,187,253	944,241,870	4,038,499
INVESTIGATION & SECURITY SERVICES	5616	670,383,513	633,855,969	7,442,500
BUILDING SERVICES & JANITORIAL	5617	6,164,446,360	4,625,508,258	43,370,826
OTHER	5611, 5612, 5614, 5619	2,272,238,683	2,176,851,699	17,562,087
WASTE TREATMENT/ COLLECTION	562	2,870,044,736	2,750,774,516	25,724,433
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,242,258,831	703,440,590	8,983,661
HEALTH SERVICES	62	24,216,976,512	20,378,892,234	291,574,696
PHYSICIANS	6211	5,573,469,627	4,959,528,822	73,621,506
DENTISTS	6212	2,650,648,059	2,637,711,313	39,489,271
OTHER PRACTITIONERS	6213	1,914,326,347	1,733,830,612	24,402,079
HOSPITALS	622	7,655,435,620	5,884,344,843	86,236,879
NURSING & RETIREMENT HOMES	623	1,477,945,620	1,372,905,035	16,225,486
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	778,989,011	442,950,752	5,409,376
SOCIAL SERVICES & DAY CARE	624	4,166,162,228	3,347,620,857	46,190,099
ARTS, ENTERTAINMENT, & RECREATION	71	2,607,687,324	1,991,895,730	18,608,900
PERFORMING ARTS, SPECTATOR SPORTS	711	1,171,333,220	740,882,358	8,643,299
MUSEUMS, HISTORICAL SITES, ETC.	712	46,884,059	18,682,089	125,824
AMUSEMENT, GAMBLING, RECREATION	713	1,389,470,045	1,232,331,283	9,839,777
ACCOMMODATIONS	721	2,049,435,212	1,988,921,504	9,887,598
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	10,196,637,870	9,017,916,774	46,401,413
DRINKING PLACES	7224	505,383,585	433,238,281	2,710,486
AUTO REPAIR & SERVICES	8111	2,510,351,024	2,335,433,506	11,289,217
OTHER REPAIR SERVICES	8112, 8113, 8114	1,401,207,980	1,193,830,152	6,317,662
PERSONAL SERVICES	812	2,816,088,329	2,454,824,084	25,019,260
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	843,747,554	834,950,909	10,844,982
LAUNDRY & DRY CLEANING	8123	385,575,274	370,192,076	2,362,343
OTHER PERSONAL SERVICES	8122, 8129	1,586,765,501	1,249,681,099	11,811,935
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	531,209,142	320,477,381	3,645,796
PUBLIC ADMINISTRATION, OTHER	92,00	265,475,812	243,044,034	2,706,056
TOTAL ALL INDUSTRIES		535,121,100,069	420,215,877,440	2,726,043,588

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
CALENDAR 2006

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$87,512,504,759</u>	<u>\$49,686,136,750</u>	<u>\$3,229,601,137</u>
MOTOR VEHICLES & PARTS	441	15,733,451,098	12,460,774,444	809,950,745
NEW & USED AUTO DEALERS	4411	12,382,683,436	9,737,719,076	632,952,002
RV, BOAT, MOTORCYCLE DEALERS	4412	1,792,885,491	1,334,610,619	86,749,763
AUTOMOTIVE PARTS & TIRE	4413	1,557,882,171	1,388,444,749	90,248,980
FURNITURE & HOME FURNISHINGS	442	2,717,879,778	2,249,393,770	146,210,692
ELECTRONICS & APPLIANCES	443	3,618,217,011	2,803,059,981	182,198,999
APPLIANCES, TV & OTHER ELECTRONICS	44311	1,722,832,353	1,549,692,589	100,730,051
COMPUTERS & SOFTWARE	44312	1,807,021,047	1,173,574,356	76,282,410
CAMERA & PHOTO SUPPLIES	44313	88,363,611	79,793,036	5,186,538
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5,728,862,417	5,378,931,357	349,630,649
BUILDING MATERIALS	4441	5,226,529,818	4,949,919,175	321,744,809
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	502,332,599	429,012,182	27,885,840
FOOD & BEVERAGE STORES	445	11,329,600,916	3,078,630,744	200,111,136
GROCERY & CONVENIENCE STORES	4451	10,970,366,894	2,931,156,698	190,525,278
OTHER FOOD & BEVERAGE STORES	4452, 4453	359,234,022	147,474,046	9,585,858
DRUG/HEALTH STORES	446	4,366,401,143	1,286,365,282	83,613,834
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7,596,468,422	1,366,823,476	88,843,712
APPAREL & ACCESSORIES	448	4,849,349,038	3,441,629,092	223,706,068
CLOTHING & SHOE STORES	4481, 4482	4,023,784,588	2,939,899,233	191,093,556
JEWELRY & LUGGAGE STORES	4483	825,564,450	501,729,859	32,612,512
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	2,098,017,610	1,870,815,025	121,603,135
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,507,991,193	1,316,392,003	85,565,606
BOOK/PERIODICAL/MUSIC STORE	4512	590,026,417	554,423,022	36,037,529
GENERAL MERCHANDISE STORES	452	16,050,648,243	9,538,359,438	619,993,384
DEPARTMENT STORES	4521	3,465,077,640	3,122,069,195	202,934,499
GENERAL MERCHANDISE STORES	4529	12,585,570,603	6,416,290,243	417,058,885
E-COMMERCE & MAIL ORDER	4541	5,565,047,810	464,644,870	30,201,944
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,858,561,273	5,746,709,271	373,536,839
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>199,784,196</u>	<u>137,269,495</u>	<u>8,922,605</u>
<u>MINING</u>	<u>21</u>	<u>213,085,119</u>	<u>120,008,799</u>	<u>7,800,591</u>
<u>UTILITIES</u>	<u>22</u>	<u>91,437,569</u>	<u>82,231,795</u>	<u>5,345,081</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>25,944,015,619</u>	<u>21,817,536,848</u>	<u>1,420,544,816</u>
CONSTRUCTION OF BUILDINGS	236	14,187,320,108	11,636,956,628	758,805,673
HEAVY CONSTRUCTION & HIGHWAYS	237	2,884,631,209	2,336,854,460	151,895,598
SPECIAL TRADE CONTRACTORS	238	8,872,063,817	7,843,725,275	509,843,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>10,281,702,691</u>	<u>2,699,336,652</u>	<u>175,457,201</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>14,772,332,365</u>	<u>8,600,771,765</u>	<u>559,050,503</u>
DURABLE GOODS	423	11,395,049,755	6,963,638,156	452,636,684
NONDURABLE GOODS	424	3,336,322,068	1,607,948,264	104,516,760
ELECTRONIC MARKETS, AGENTS & BROKERS	425	40,960,542	29,185,345	1,897,059
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>728,499,009</u>	<u>447,934,801</u>	<u>29,115,915</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,903,609,162</u>	<u>4,614,081,803</u>	<u>299,915,402</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>1,429,129,776</u>	<u>977,911,463</u>	<u>63,564,284</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>3,343,519,002</u>	<u>2,880,884,976</u>	<u>187,257,709</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>4,159,944,673</u>	<u>2,075,508,265</u>	<u>134,908,462</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>4,154,983,251</u>	<u>2,663,803,036</u>	<u>173,147,892</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,040,501,935</u>	<u>983,322,663</u>	<u>63,916,142</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>10,722,704,601</u>	<u>10,253,111,552</u>	<u>666,452,911</u>
ACCOMMODATIONS	721	1,970,396,206	1,884,212,877	122,473,985
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	8,752,308,395	8,368,898,675	543,978,926
<u>OTHER SERVICES</u>	<u>81</u>	<u>3,898,039,820</u>	<u>3,327,182,344</u>	<u>216,267,462</u>
REPAIR & MAINTENANCE	811	2,787,786,916	2,350,093,905	152,756,464
PERSONAL SERVICE	812	1,012,437,144	889,360,535	57,808,656
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	97,815,760	87,727,904	5,702,342
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>88,576,798</u>	<u>75,238,049</u>	<u>4,890,471</u>
TOTAL ALL INDUSTRIES		\$174,484,661,660	\$111,442,431,996	\$7,246,169,046

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
CALENDAR 2006

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$976,652,293</u>	<u>\$831,308,657</u>	<u>\$40,377,856</u>
WATER SUPPLY		881,015,856	752,069,312	36,649,060
MISCELLANEOUS		95,636,437	79,239,345	3,728,796
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>218,513,919</u>	<u>97,601,060</u>	<u>3,757,946</u>
SEWERAGE SYSTEMS		208,033,669	87,490,904	3,369,564
MISCELLANEOUS		10,480,250	10,110,156	388,382
<u>POWER</u>	<u>3.873%</u>	<u>5,218,911,171</u>	<u>3,007,413,429</u>	<u>116,999,990</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>3,995,822,067</u>	<u>3,842,865,555</u>	<u>148,525,563</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>4,262,414,236</u>	<u>1,602,390,419</u>	<u>26,919,214</u>
LOCAL/SUBURBAN TRANSIT		436,723,413	153,941,846	2,202,733
TRUCKING		2,798,305,306	852,567,453	14,793,249
RAILROADS		123,809,238	96,237,279	1,853,534
MISCELLANEOUS		903,576,279	499,643,841	8,069,698
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>343,189,337</u>	<u>176,944,143</u>	<u>1,192,649</u>
LOCAL/SUBURBAN TRANSIT		159,675,694	51,030,109	383,783
TRUCKING		74,301,043	46,984,226	299,859
MISCELLANEOUS		109,212,600	78,929,808	509,007
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>381,326,590</u>	<u>175,688,007</u>	<u>3,687,474</u>
WATER TRANSPORT		163,837,503	100,102,839	1,935,860
MISCELLANEOUS		217,489,087	75,585,168	1,751,614
TOTAL		\$15,396,829,613	\$9,734,211,270	\$341,460,692

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**