

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 1, 2008

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for January, February, and March 2008**

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OVERVIEW OF BUSINESS ACTIVITY

1st Quarter, 2008
(January, February, March 2008)

State gross business income increased \$10.8 billion, or 7.9 percent, in the first quarter of 2008 compared to the first quarter of 2007.

Recently many firms received NAICS reclassifications to improve the accuracy of the data as well as to update to the Census Bureau's 2007 NAICS. As a result, many industries have unusual fluctuations in their percent comparisons this quarter. A few exceptions include, but are not limited to, Dairy Products and Meat Products, which increased 96.9 percent and 118.7 percent respectively.

Petroleum Refining and Petroleum Products experienced 39.6 percent (\$1.7 billion) and 49.7 percent (\$765.2 million) increases in business activity over the previous year's first quarter.

Other Food Stores/Specialty Foods saw an increase of 47.3 percent or \$54.9 million over last year. E-Commerce & Mail Order also experienced growth of 29.7 percent or \$475.3 million.

Some large decreases not related to NAICS changes can be seen in Other Extraction and Support Activities (-57.3 percent) and Motor Vehicles & Parts (-27.9 percent).

The largest increases among incorporated areas are found in Centralia (32.3 percent) and Chehalis (19.3 percent). Mountlake Terrace had the largest decrease compared to first quarter 2007 -- 22.6 percent -- followed closely by Fife, which decreased by 20.5 percent.

Overall, Wholesale Trade was up \$3.1 billion (11.6 percent). Construction had a \$0.8 billion increase (8 percent). Mining showed a considerable decrease relative to the past year (23.9 percent). There was also a drop (\$461 million, 5 percent) in the Finance, Insurance, and Real Estate NAICS. The largest drops here are found in Securities & Other Financial Investments (down 16.1 percent) and Real Estate Agents & Brokers (down 14 percent).

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2007	1ST QUARTER 2008	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,603</u>	<u>\$731,006,427</u>	<u>\$688,823,986</u>	<u>-5.8%</u>
CROP & ANIMAL PRODUCTION	111,112	397	153,671,224	172,869,287	12.5
FORESTRY & LOGGING	113	616	441,189,793	352,775,732	-20
FISHING & HUNTING	114	130	44,813,718	58,981,110	31.6
AG & FORESTRY SUPPORT ACTIVITIES	115	460	91,331,692	104,197,857	14.1
<u>MINING</u>	<u>21</u>	<u>146</u>	<u>153,890,067</u>	<u>117,107,386</u>	<u>-23.9</u>
SAND & GRAVEL, QUARRYING	2123	107	100,974,149	94,504,776	-6.4
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	39	52,915,918	22,602,610	-57.3
<u>UTILITIES</u>	<u>22</u>	<u>648</u>	<u>3,198,621,977</u>	<u>3,452,964,290</u>	<u>8</u>
ELECTRIC POWER GENERATION & TRANS.	2211	89	2,418,886,384	2,615,781,129	8.1
NATURAL GAS DISTRIBUTION	2212	12	233,113,064	256,592,236	10.1
WATER & SEWER	2213	547	546,622,529	580,590,925	6.2
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,686</u>	<u>9,946,965,915</u>	<u>10,747,279,012</u>	<u>8</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,067	2,117,454,391	2,363,093,921	11.6
NONRESIDENTIAL BUILDING	2362	808	2,066,124,874	2,162,850,099	4.7
HEAVY CONSTRUCTION & HIGHWAYS	237	1,280	1,084,261,897	1,235,943,502	14
SPECIAL TRADE CONTRACTORS	238	21,531	4,679,124,753	4,985,391,490	6.5
PLUMBING & HEATING	23822	2,500	946,513,497	1,042,276,199	10.1
PAINTING	23832	2,393	151,771,429	156,173,085	2.9
ELECTRICAL	23821	2,480	1,000,914,304	1,021,234,434	2
MASONRY/DRYWALL	23814, 23831	1,606	410,202,567	456,986,236	11.4
ROOFING	23816	857	245,788,831	233,293,669	-5.1
OTHER CONTRACTORS	238 not listed above	11,695	1,923,934,125	2,075,427,867	7.9
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,649</u>	<u>30,918,838,738</u>	<u>33,978,935,186</u>	<u>9.9</u>
FOOD PRODUCTS	311	638	2,027,392,178	2,496,486,770	23.1
MILLING OF GRAINS	3112	15	73,207,742	111,643,927	52.5
FRUITS & VEGETABLES	3114	38	387,902,907	363,575,042	-6.3
DAIRY PRODUCTS	3115	10	177,624,085	349,675,318	96.9
MEAT PRODUCTS	3116	66	198,248,838	433,587,794	118.7
SEAFOOD PRODUCTS	3117	57	609,300,386	600,312,530	-1.5
BAKERY PRODUCTS	3118	280	222,239,790	209,920,621	-5.5
OTHER FOOD ITEMS	3111, 3113, 3119	172	358,868,430	427,771,538	19.2
BEVERAGES	312	300	585,016,457	588,667,678	0.6
TEXTILES	313,314	202	264,914,039	357,436,306	34.9
APPAREL	315	90	49,139,326	41,412,781	-15.7
LEATHER & ALLIED PRODUCTS	316	22	20,389,790	17,596,437	-13.7
LUMBER & WOOD PRODUCTS	321	476	2,182,484,735	1,974,267,621	-9.5
SAWMILLS	3211	89	759,346,751	650,559,783	-14.3
PLYWOOD & TRUSSES	3212	56	278,559,541	254,239,502	-8.7
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	331	1,144,578,443	1,069,468,336	-6.6
PAPER PRODUCTS	322	94	1,657,842,822	1,620,416,981	-2.3
PULP & PAPER MILLS	3221	31	1,095,476,864	1,051,974,395	-4
OTHER PAPER PRODUCTS	3222	63	562,365,958	568,442,586	1.1
COMMERCIAL PRINTING	323	664	339,702,602	343,633,279	1.2
PETROLEUM & COAL PRODUCTS	324	27	4,304,181,879	5,961,282,641	38.5
PETROLEUM REFINING	32411	11	4,194,441,596	5,856,395,132	39.6
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	16	109,740,283	104,887,509	-4.4
CHEMICALS	325	247	588,215,318	762,804,604	29.7
CHEMICALS	3251	30	136,380,086	167,214,964	22.6
PESTICIDES & FERTILIZERS	3253	23	37,200,025	54,006,741	45.2
PHARMACEUTICALS	3254	39	103,465,920	142,741,267	38
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	155	311,169,287	398,841,632	28.2
PLASTICS & RUBBER PRODUCTS	326	189	610,036,366	531,598,466	-12.9
NONMETALLIC MINERALS	327	228	636,862,736	657,555,777	3.2
PRIMARY METALS	331	131	1,057,565,804	1,254,586,870	18.6
IRON & STEEL MILLS	3311, 3312	58	302,059,237	355,627,825	17.7

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INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2007	1ST QUARTER 2008	PERCENT CHANGE
ALUMINUM SMELTING	3313	18	409,016,041	573,354,720	40.2
OTHER NONFERROUS METALS	3314	9	66,355,970	48,304,292	-27.2
FOUNDRIES	3315	46	280,134,556	277,300,033	-1
FABRICATED METAL PRODUCTS	332	894	1,003,409,092	1,084,931,386	8.1
MACHINERY	333	579	1,402,878,572	1,503,182,518	7.1
FARM & CONSTRUCTION IMPLEMENTS	3331	55	123,210,360	121,919,126	-1
INDUSTRIAL MACHINERY	3332	108	211,138,402	206,903,654	-2
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	416	1,068,529,810	1,174,359,738	9.9
COMPUTERS & ELECTRONICS	334	471	2,247,680,764	3,019,760,565	34.4
COMPUTER HARDWARE	3341	32	278,504,233	222,296,588	-20.2
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	53	139,560,462	187,183,231	34.1
AUDIO & VIDEO EQUIPMENT	3343	23	29,271,951	54,761,909	87.1
SEMICONDUCTORS	3344	71	749,740,076	864,572,136	15.3
INSTRUMENTS	3345	170	973,837,946	1,281,801,617	31.6
SOFTWARE REPRODUCTION	334611	108	73,137,635	405,040,752	453.8
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	14	3,628,461	4,104,332	13.1
ELECTRICAL EQUIPMENT & APPLIANCES	335	126	262,415,374	405,223,204	54.4
LIGHTING EQUIPMENT	3351	23	28,641,421	54,899,198	91.7
HOUSEHOLD APPLIANCES	3352	16	3,496,262	12,770,482	265.3
OTHER ELECTRIC EQUIPMENT	3353, 3359	87	230,277,691	337,553,524	46.6
TRANSPORTATION EQUIPMENT	336	495	10,207,243,264	10,211,408,539	0
MOTOR VEHICLES & PARTS	3361, 3362, 3363	108	572,012,806	412,533,112	-27.9
AIRCRAFT, AEROSPACE & PARTS	3364	131	9,241,671,823	9,387,964,720	1.6
SHIPS & BOATS	3366	230	375,424,400	386,676,145	3
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26	18,134,235	24,234,562	33.6
FURNITURE & RELATED PRODUCTS	337	676	371,558,677	382,060,363	2.8
OTHER MANUFACTURING	339	1,100	1,099,908,943	764,622,400	-30.5
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,737</u>	<u>26,559,692,232</u>	<u>29,636,171,687</u>	<u>11.6</u>
DURABLE GOODS	423	7,113	13,763,724,654	15,297,007,874	11.1
MOTOR VEHICLES & PARTS	4231	563	1,916,040,110	1,858,068,304	-3
FURNITURE & HOME FURNISHINGS	4232	374	287,085,078	333,829,792	16.3
LUMBER & CONSTRUCTION MATERIALS	4233	584	1,388,105,164	1,346,983,085	-3
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,287	2,459,607,724	2,668,573,275	8.5
ELECTRICAL EQUIPMENT	4236	874	1,831,399,166	2,322,181,323	26.8
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	438	647,683,143	698,850,351	7.9
MACHINERY & EQUIPMENT	4238	1,587	2,695,289,364	2,874,594,278	6.7
OTHER DURABLE GOODS	4235, 4239	1,406	2,538,514,905	3,193,927,466	25.8
NONDURABLE GOODS:	424	5,302	12,551,035,814	13,898,308,374	10.7
PAPER & PAPER PRODUCTS	4241	261	423,627,401	420,172,855	-0.8
DRUGS & SUNDRIES	4242	250	1,527,093,174	1,740,498,846	14
APPAREL	4243	319	599,906,811	730,129,554	21.7
FOOD PRODUCTS	4244	1,328	4,601,622,448	5,259,057,826	14.3
FARM PRODUCTS	4245	66	136,828,991	173,336,221	26.7
CHEMICALS & PLASTICS	4246	351	644,883,349	849,157,493	31.7
PETROLEUM PRODUCTS	4247	150	1,538,152,082	2,303,373,817	49.7
OTHER NONDURABLE GOODS	4248, 4249	2,577	3,078,921,558	2,422,581,762	-21.3
ELECTRONIC MARKETS, AGENTS, BROKERS	425	322	244,931,764	440,855,439	80
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,325</u>	<u>25,323,611,964</u>	<u>26,713,215,790</u>	<u>5.5</u>
MOTOR VEHICLES & PARTS	441	2,856	5,012,583,992	4,745,504,296	-5.3
NEW & USED AUTO DEALERS	4411	1,347	3,911,235,205	3,728,602,158	-4.7
RV, BOAT, MOTORCYCLE DEALERS	4412	552	515,799,868	449,096,752	-12.9
AUTOMOTIVE PARTS & TIRES	4413	957	585,548,919	567,805,386	-3
FURNITURE & HOME FURNISHINGS	442	1,421	776,778,543	804,756,147	3.6
ELECTRONICS & APPLIANCES	443	1,834	1,252,500,334	1,283,456,323	2.5
HOUSEHOLD APPLIANCES	443111	239	183,350,315	170,233,424	-7.2
RADIO, TV & OTHER ELECTRONICS	443112	429	404,938,424	407,390,600	0.6
COMPUTERS & SOFTWARE	44312	1,134	647,465,255	688,702,856	6.4

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CAMERAS & PHOTO SUPPLY	44313	32	16,746,340	17,129,443	2.3
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,005	1,803,750,525	1,768,178,763	-2
BUILDING MATERIALS	4441	1,402	1,600,568,917	1,566,346,713	-2.1
LAWN & GARDEN SUPPLIES	4442	603	203,181,608	201,832,050	-0.7
FOOD & BEVERAGES (OFF-PREMISES)	445	2,729	2,902,060,827	3,135,810,938	8.1
GROCERY & CONVENIENCE STORES	4451	1,857	2,763,309,111	2,941,227,814	6.4
OTHER FOOD STORES/SPECIALTY FOODS	4452	595	115,916,311	170,768,081	47.3
BEER, WINE AND LIQUOR STORES	4453	277	22,835,405	23,815,043	4.3
DRUG STORES & PERSONAL CARE STORES	446	1,145	1,213,303,383	1,344,831,060	10.8
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,542	2,065,657,227	2,568,072,378	24.3
APPAREL & ACCESSORIES	448	1,902	1,185,562,519	1,178,661,176	-0.6
CLOTHING STORES	4481	1,255	880,390,291	893,653,634	1.5
SHOE STORES	4482	157	102,387,745	81,354,237	-20.5
JEWELRY & LUGGAGE STORES	4483	490	202,784,483	203,653,305	0.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,888	651,758,790	670,355,388	2.9
SPORTING GOODS	45111	843	303,558,413	339,280,605	11.8
HOBBY & TOY STORES	45112	236	76,817,276	77,214,768	0.5
SEWING SUPPLIES	45113	145	40,953,126	37,176,428	-9.2
MUSICAL INSTRUMENTS	45114	131	42,468,483	39,594,132	-6.8
BOOK, PERIODICAL & MUSIC STORES	45121	357	139,108,685	133,692,223	-3.9
TAPES & CDs	45122	176	48,852,807	43,397,232	-11.2
DEPARTMENT STORES	4521	24	789,465,876	725,456,745	-8.1
GENERAL MERCHANDISE STORES	4529	237	3,172,904,045	3,374,329,223	6.3
E-COMMERCE & MAIL ORDER	4541	750	1,601,388,029	2,076,643,667	29.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,992	2,895,897,874	3,037,159,686	4.9
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,107</u>	<u>1,969,686,980</u>	<u>2,110,996,254</u>	<u>7.2</u>
AIR TRANSPORTATION	481	69	38,504,389	33,904,147	-11.9
RAILROADS	482	10	54,600,593	56,525,777	3.5
WATER TRANSPORTATION	483	31	68,064,886	80,906,949	18.9
TRUCK TRANSPORTATION	484	2,298	860,502,930	915,278,861	6.4
TRANSIT & GROUND PASSENGER TRANSPORT	485	240	110,218,267	105,856,996	-4
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,459	837,795,915	918,523,524	9.6
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>188</u>	<u>136,890,576</u>	<u>171,736,069</u>	<u>25.5</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,812</u>	<u>4,104,227,752</u>	<u>4,045,298,819</u>	<u>-1.4</u>
PUBLISHING (EXCEPT INTERNET)	511	705	800,053,833	807,097,231	0.9
NEWSPAPERS	51111	120	217,946,364	206,682,311	-5.2
BOOKS & PERIODICALS	51112, 51113	299	118,767,885	96,389,473	-18.8
SOFTWARE	5112	213	419,253,140	450,098,934	7.4
OTHER PUBLISHERS	51114, 51119	73	44,086,444	53,926,513	22.3
MOTION PICTURE PRODUCTION	512	527	155,934,555	163,144,324	4.6
RADIO & TV BROADCASTING, CABLE TV	515	126	242,619,919	256,529,445	5.7
INTERNET PUBLISHING & BROADCASTING	516	NAICS no longer valid			
TELEPHONE & TELECOMMUNICATIONS	517	573	2,305,287,971	2,203,094,076	-4
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	746	537,552,358	483,652,181	-10
OTHER INFORMATION SERVICES	519	135	61,828,034	131,781,562	113
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,633</u>	<u>9,136,425,302</u>	<u>8,675,194,966</u>	<u>-5</u>
BANKS & CREDIT UNIONS	522	1,829	4,610,878,078	4,519,320,034	-2
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,089	1,020,872,697	856,937,602	-16.1
INSURANCE AGENTS & BROKERS	524	2,209	1,490,197,315	1,365,188,050	-8.4
REAL ESTATE AGENTS & BROKERS	531	3,670	968,324,940	832,628,279	-14
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,762	1,038,748,216	1,089,755,226	4.9
LESSORS OF NONFINANCIAL INTANGIBLES	533	74	7,404,056	11,365,775	53.5
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>82,023</u>	<u>23,931,612,354</u>	<u>26,560,811,969</u>	<u>11</u>
LEGAL SERVICES	5411	4,065	981,897,470	917,709,113	-6.5
ACCOUNTING SERVICES	5412	2,372	574,830,315	631,408,982	9.8
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,274	2,161,969,877	2,144,571,203	-0.8

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INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2007	1ST QUARTER 2008	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	2,774	1,491,904,376	1,737,764,336	16.5
CONSULTING SERVICES	5416	4,876	1,107,159,369	1,362,272,748	23
ADVERTISING & PUBLIC RELATIONS	5418	919	315,207,348	304,902,006	-3.3
OTHER PROFESSIONAL SERVICES	5417, 5419	3,321	1,117,022,777	1,297,770,097	16.2
MANAGEMENT SERVICES	55	67	42,191,606	50,496,565	19.7
ADMINISTRATIVE & SUPPORT SERVICES	561	11,838	2,967,673,533	2,975,744,326	0.3
EMPLOYMENT SERVICES	5613	766	588,327,663	527,968,273	-10.3
TRAVEL SERVICES	5615	284	232,690,412	249,854,219	7.4
INVESTIGATION & SECURITY SERVICES	5616	573	171,435,410	184,966,318	7.9
BUILDING SERVICES & JANITORIAL	5617	3,706	1,485,928,597	1,499,789,011	0.9
OTHER	5611, 5612, 5614, 5619	6,509	489,291,451	513,166,505	4.9
WASTE TREATMENT/ COLLECTION	562	473	753,867,385	783,629,394	3.9
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,658	355,933,160	391,421,397	10
HEALTH SERVICES	62	12,385	6,397,840,557	8,091,225,368	26.5
PHYSICIANS	6211	2,966	1,470,364,588	1,589,985,797	8.1
DENTISTS	6212	3,040	699,910,974	756,879,907	8.1
OTHER PRACTITIONERS	6213	3,977	491,281,599	508,054,600	3.4
HOSPITALS	622	151	2,074,690,958	2,356,283,961	13.6
NURSING & RETIREMENT HOMES	623	435	372,917,825	401,866,227	7.8
SOCIAL SERVICES & DAY CARE	624	878	171,083,643	177,105,312	3.5
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	938	1,117,590,970	2,301,049,564	105.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,485	548,425,641	571,252,740	4.2
PERFORMING ARTS, SPECTATOR SPORTS	711	940	181,793,044	179,391,463	-1.3
MUSEUMS, HISTORICAL SITES, ETC.	712	70	10,379,902	10,149,512	-2.2
AMUSEMENT, GAMBLING, RECREATION	713	1,475	356,252,695	381,711,765	7.1
ACCOMMODATIONS	721	1,653	433,960,629	462,326,114	6.5
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,081	2,608,741,898	2,737,639,779	4.9
DRINKING PLACES	7224	1,107	133,238,041	163,852,420	23
AUTO REPAIR & SERVICES	8111	4,819	648,621,810	655,736,644	1.1
OTHER REPAIR SERVICES	8112, 8113, 8114	3,360	347,812,332	366,982,577	5.5
PERSONAL SERVICES	812	6,625	617,862,765	747,701,179	21
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,277	180,703,556	206,666,858	14.4
LAUNDRY & DRY CLEANING	8123	857	97,734,506	99,438,922	1.7
OTHER PERSONAL SERVICES	8122, 8129	2,491	339,424,703	441,595,399	30.1
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	701	125,979,232	118,869,311	-5.6
PUBLIC ADMINISTRATION, OTHER	92,00	170	199,472,233	47,535,670	-76.2
TOTAL ALL INDUSTRIES		185,559	\$136,112,853,044	\$146,898,861,856	7.9%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
1ST QUARTER, 2008 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$86,136	\$7,419	\$78,717	0.004840	\$381
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,170,691	87,694	1,082,997	0.001380	1,495
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	961,799	140,019	821,779	0.002750	2,260
4	Insurance Agents/Brokers	14	463,924	16,504	447,420	0.004840	2,166
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	842,320	57,324	784,996	0.001380	1,083
6	Processing for Hire/Printing and Publishing	10	1,127,387	128,550	998,837	0.004840	4,834
7	Manufacturing	7	7,257,825	527,135	6,730,691	0.004840	32,577
8	Royalties; Child Care	80	407,762	32,225	375,538	0.004840	1,818
9	Wholesaling	3	44,987,689	14,337,415	30,650,274	0.004840	148,347
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,251,231	178,023	1,073,208	0.004840	5,194
11	Public or Nonprofit Hospitals	55	2,057,739	489,278	1,568,461	0.015000	23,527
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	593,185	55	593,130	0.004710	2,794
13	Service & Other Activities	4	23,934,505	5,326,616	18,607,889	0.015000	279,118
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	154,417	56,883	97,533	0.016300	1,590
15	Retailing of Interstate Transportation Equip.	19	425,495	151,117	274,378	0.004840	1,328
16	Retailing	2	43,520,466	7,684,104	35,836,362	0.004710	168,789
17	Mfg. of Aluminum/Solar Energy/FAR	190	214,354	2,845	211,509	0.002904	614
18	Wholesaling of Aluminum/Solar Energy	191	44,962	0	44,962	0.002904	131
19	Mfg. of Commercial Airplanes or Components	195	715,929	6,392	709,537	0.002904	2,060
20	Whlse of Commercial Airplanes or Components	196	2,244,155	638,337	1,605,818	0.002904	4,663
21	Retailing of Commercial Airplanes or Components	197	5,577,711	344,173	5,233,538	0.002904	15,198
22	Parimutuel Wagering	193	D	D	D	0.001300	D
23	Processing for Hire Timber Products	300	120,327	492	119,835	0.003424	410
24	Extracting Timber, Extracting for Hire Timber	301	42,220	2,056	40,164	0.003424	138
25	Manufacturing of Timber or Wood Products	302	984,362	98,765	885,598	0.003424	3,032
26	Wholesaling of Timber or Wood Products	303	1,668,856	889,566	779,291	0.003424	2,668
27	Sale of Standing Timber	304	10,337	0	10,337	0.003424	35
28	Manufacturing of Semi-Conductors	607	146,326	409	145,917	0.002750	401
	TOTAL B&O TAXES		141,012,110	31,203,397	109,808,713		706,652

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Retail Sales Tax	1	\$45,183,963	\$18,402,676	\$26,781,288	0.065000	\$1,740,784
30	Use Tax	5	1,146,577	0	1,146,577	0.065000	74,527
TOTAL STATE SALES/USE TAX			46,330,540	18,402,676	27,927,865		1,815,311

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
31	Water Distribution	60	\$181,089	\$7,715	\$173,375	0.050290	\$8,719
32	Sewer Collection	61	104,128	48,569	55,559	0.038520	2,140
33	Power	49	2,050,416	384,758	1,665,658	0.038730	64,511
34	Gas Dist., Telegraph	26	718,478	2,905	715,573	0.038520	27,564
35	Motor Transportation, Railroad, Railroad Car	8	876,101	575,562	300,539	0.019260	5,788
36	Urban Transportation/Vessels Under 65 Feet	12	141,685	39,410	102,276	0.006420	657
37	Other Public Service	13	120,883	64,152	56,731	0.019260	1,093
TOTAL PUBLIC UTILITY TAXES			4,192,780	1,123,070	3,069,710		110,472

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
38	Motor Vehicle Sales/Leases	120	\$2,259,581	\$0	\$2,259,581	0.003000	\$6,779
39	Litter Tax	36	13,305,992	0	13,305,992	0.000150	1,996
40	Tobacco Products	20	14,436	0	14,436	0.750000	10,827
41	Refuse Collection	64	328,432	105,917	222,514	0.036000	8,011
42	Petroleum Products Tax	57	Temporarily Not Due - Fund Limit Reached				
43	Hazardous Substance	65	5,374,081	201,261	5,172,820	0.007000	36,210
44	IMR	79	41,671	0	41,671	0.060000	2,500
45	Solid Fuel Burning Device Fee	59	Devices	0	2,149	\$30/Device	64
46	Syrup Tax	54	Gallons	0	1,949,416	\$1.00/Gal	1,949
47	Tire Fee	73	Tires	0	907,830	\$.90/Tire	817
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	D	\$.50/Cigar	D
49	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	9,683,957	\$.44/Line	4,261
50	Wireless State Enhanced 911 Tax	94	Radio Lines	0	14,158,355	\$.20/Line	2,832
TOTAL OTHER TAXES							76,246

TOTAL STATE TAXES \$2,708,681**

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 1, 2007 to Quarter 1, 2008
(Dollars in Thousands)

County	1st Quarter, 2007	1st Quarter, 2008	Percent Change
Adams	\$37,227	\$48,782	31.0%
Asotin	40,805	42,414	3.9%
Benton	550,376	595,394	8.2%
Chelan	293,931	300,429	2.2%
Clallam	229,820	217,121	-5.5%
Clark	1,084,184	1,092,136	0.7%
Columbia	11,149	9,392	-15.8%
Cowlitz	320,305	309,766	-3.3%
Douglas	85,725	92,234	7.6%
Ferry	6,275	7,756	23.6%
Franklin	221,174	257,041	16.2%
Garfield	3,872	3,189	-17.6%
Grant	294,925	318,820	8.1%
Grays Harbor	200,165	219,740	9.8%
Island	198,466	179,765	-9.4%
Jefferson	82,237	83,170	1.1%
King	10,601,191	10,897,243	2.8%
Kitsap	803,115	794,633	-1.1%
Kittitas	153,910	159,454	3.6%
Klickitat	29,801	36,199	21.5%
Lewis	245,689	310,857	26.5%
Lincoln	13,868	16,536	19.2%
Mason	122,606	119,407	-2.6%
Okanogan	99,309	100,666	1.4%
Pacific	39,610	53,178	34.3%
Pend Oreille	16,632	21,358	28.4%
Pierce	2,869,692	2,821,387	-1.7%
San Juan	68,028	75,692	11.3%
Skagit	563,927	517,905	-8.2%
Skamania	17,036	14,547	-14.6%
Snohomish	2,641,337	2,579,791	-2.3%
Spokane	1,699,955	1,655,470	-2.6%
Stevens	71,327	72,611	1.8%
Thurston	931,808	919,742	-1.3%
Wahkiakum	5,795	5,549	-4.2%
Walla Walla	154,663	165,458	7.0%
Whatcom	698,542	715,571	2.4%
Whitman	97,874	103,651	5.9%
Yakima	628,220	674,622	7.4%
Total	26,234,572	26,608,674	1.4%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>500</u>	<u>\$17,178,174</u>	<u>520</u>	<u>\$21,556,732</u>
MOTOR VEHICLES & PARTS	441	27	2,476,242	30	3,004,791
NEW & USED AUTO DEALERS	4411	9	692,008	7	1,342,022
RV, BOAT, MOTORCYCLE DEALERS	4412	3	3,649	9	837,264
AUTOMOTIVE PARTS & TIRE	4413	15	1,780,585	14	825,505
FURNITURE & HOME FURNISHING	442	16	128,208	20	445,637
ELECTRONICS & APPLIANCES	443	45	4,188,155	55	254,708
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	191,486	23	163,612
COMPUTERS & SOFTWARE	44312	26	3,996,669	32	91,096
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	1,264,135	27	2,125,047
BUILDING MATERIALS	4441	19	995,740	22	2,070,418
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	268,395	5	54,629
FOOD & BEVERAGE STORES	445	6	595,674	12	2,524,919
GROCERY & CONVENIENCE STORES	4451	6	595,674	7	2,480,083
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	5	44,836
DRUG/HEALTH STORES	446	25	213,509	36	558,938
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,284,571	3	433,164
APPAREL & ACCESSORIES	448	39	57,773	38	185,656
CLOTHING & SHOE STORES	4481, 4482	34	56,173	31	78,583
JEWELRY & LUGGAGE STORES	4483	5	1,600	7	107,073
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	124,068	32	660,686
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	108,663	18	549,397
BOOK/PERIODICAL/MUSIC STORE	4512	13	15,405	14	111,289
GENERAL MERCHANDISE STORES	452	5	4,630,913	7	8,931,908
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	4,630,913	7	8,931,908
E-COMMERCE & MAIL ORDER	4541	47	229,233	54	266,797
MISCELLANEOUS RETAILERS	453, 4542, 4543	209	985,693	206	2,164,481
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>207,701</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>229</u>	<u>3,302,701</u>	<u>214</u>	<u>6,350,500</u>
CONSTRUCTION OF BUILDINGS	236	36	929,058	51	2,078,902
HEAVY CONSTRUCTION & HIGHWAYS	237	22	779,787	16	714,676
SPECIAL TRADE CONTRACTORS	238	171	1,593,856	147	3,556,922
<u>MANUFACTURING</u>	<u>31-33</u>	<u>56</u>	<u>1,090,342</u>	<u>58</u>	<u>543,405</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>363</u>	<u>16,902,320</u>	<u>365</u>	<u>2,664,709</u>
DURABLE GOODS	423	237	13,422,225	251	1,977,486
NONDURABLE GOODS	424	123	3,472,529	111	665,103
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	7,566	3	22,120
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>31,957</u>	<u>7</u>	<u>481,167</u>
<u>INFORMATION</u>	<u>51</u>	<u>128</u>	<u>2,328,280</u>	<u>115</u>	<u>1,419,399</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>381,236</u>	<u>30</u>	<u>209,010</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>82</u>	<u>828,512</u>	<u>69</u>	<u>1,066,953</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>64</u>	<u>542,537</u>	<u>74</u>	<u>270,993</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>97</u>	<u>397,722</u>	<u>94</u>	<u>933,544</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>146,054</u>	<u>12</u>	<u>664,822</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>39</u>	<u>3,073,812</u>	<u>40</u>	<u>5,271,027</u>
ACCOMMODATIONS	721	5	387,067	8	889,110
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	34	2,686,745	32	4,381,917
<u>OTHER SERVICES</u>	<u>81</u>	<u>76</u>	<u>2,344,482</u>	<u>61</u>	<u>953,693</u>
REPAIR & MAINTENANCE	811	53	2,034,533	34	603,292
PERSONAL SERVICE	812	19	278,934	22	213,823
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	31,015	5	136,578
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>26,484</u>	<u>5</u>	<u>27,632</u>
TOTAL ALL INDUSTRIES		1,694	\$48,782,314	1,664	\$42,413,586

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	1,627	\$298,849,651	1,253	\$137,277,077
MOTOR VEHICLES & PARTS	441	121	66,994,369	75	38,365,235
NEW & USED AUTO DEALERS	4411	48	49,381,972	28	30,810,320
RV, BOAT, MOTORCYCLE DEALERS	4412	17	7,839,325	13	4,028,710
AUTOMOTIVE PARTS & TIRE	4413	56	9,773,072	34	3,526,205
FURNITURE & HOME FURNISHING	442	60	13,179,688	48	4,131,743
ELECTRONICS & APPLIANCES	443	180	15,118,736	136	3,562,150
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	11,392,755	44	1,407,631
COMPUTERS & SOFTWARE	44312	120	3,641,159	89	1,982,427
CAMERA & PHOTO SUPPLIES	44313	4	84,822	3	172,092
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	26,068,021	76	21,334,710
BUILDING MATERIALS	4441	69	24,484,626	65	20,858,332
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,583,395	11	476,378
FOOD & BEVERAGE STORES	445	51	16,435,200	55	10,301,335
GROCERY & CONVENIENCE STORES	4451	28	15,932,766	30	9,759,725
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	502,434	25	541,610
DRUG/HEALTH STORES	446	105	7,357,288	74	2,226,603
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	11,972,995	30	2,984,405
APPAREL & ACCESSORIES	448	119	22,779,131	92	3,593,787
CLOTHING & SHOE STORES	4481, 4482	97	20,193,520	77	3,179,492
JEWELRY & LUGGAGE STORES	4483	22	2,585,611	15	414,295
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	12,373,620	87	4,871,372
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	8,658,637	54	3,563,359
BOOK/PERIODICAL/MUSIC STORE	4512	41	3,714,983	33	1,308,013
GENERAL MERCHANDISE STORES	452	15	74,409,973	14	26,355,507
DEPARTMENT STORES	4521	5	25,663,774	3	7,838,986
GENERAL MERCHANDISE STORES	4529	10	48,746,199	11	18,516,521
E-COMMERCE & MAIL ORDER	4541	91	2,814,239	76	1,471,916
MISCELLANEOUS RETAILERS	453, 4542, 4543	660	29,346,391	490	18,078,314
AGRICULTURE, FORESTRY, FISHING	11	15	756,808	19	251,387
MINING	21	4	43,453	3	55,485
UTILITIES	22	13	941,968	9	1,169,015
CONSTRUCTION	23	1,033	97,501,900	839	57,861,276
CONSTRUCTION OF BUILDINGS	236	252	57,863,391	264	36,413,031
HEAVY CONSTRUCTION & HIGHWAYS	237	52	3,722,207	42	1,955,774
SPECIAL TRADE CONTRACTORS	238	729	35,916,302	533	19,492,471
MANUFACTURING	31-33	268	7,640,340	213	6,026,495
WHOLESALE TRADE	42	1,157	48,327,339	831	25,085,623
DURABLE GOODS	423	818	39,614,264	574	16,770,916
NONDURABLE GOODS	424	325	8,591,597	247	8,290,555
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	121,478	10	24,152
TRANSPORTATION & WAREHOUSING	48-49	27	601,259	21	880,911
INFORMATION	51	256	26,495,672	217	10,716,395
FINANCE, INSURANCE	52	87	5,203,102	72	3,541,398
REAL ESTATE, RENTAL/LEASING	53	260	14,001,811	178	6,035,453
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	314	6,637,839	222	3,880,600
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	466	10,495,337	313	5,105,919
ARTS, ENTERTAINMENT & RECREATION	71	56	5,010,621	48	3,460,039
ACCOMMODATIONS & FOOD SERVICES	72	301	57,358,701	298	31,116,514
ACCOMMODATIONS	721	29	8,161,601	106	11,090,495
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	272	49,197,100	192	20,026,019
OTHER SERVICES	81	353	15,528,152	265	7,905,756
REPAIR & MAINTENANCE	811	222	11,478,259	176	6,050,006
PERSONAL SERVICE	812	113	3,499,351	74	1,606,642
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	550,542	15	249,108
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	5	59,870
TOTAL ALL INDUSTRIES		6,237	\$595,393,953	4,806	\$300,429,213

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,046</u>	<u>\$106,680,229</u>	<u>2,508</u>	<u>\$457,564,496</u>
MOTOR VEHICLES & PARTS	441	62	20,687,534	161	94,841,033
NEW & USED AUTO DEALERS	4411	23	15,647,455	58	75,203,013
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,455,604	24	4,937,919
AUTOMOTIVE PARTS & TIRE	4413	30	3,584,475	79	14,700,101
FURNITURE & HOME FURNISHING	442	40	3,774,157	118	15,764,493
ELECTRONICS & APPLIANCES	443	112	2,750,981	259	16,417,631
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,333,044	70	10,535,242
COMPUTERS & SOFTWARE	44312	69	1,373,433	185	5,844,504
CAMERA & PHOTO SUPPLIES	44313	3	44,504	4	37,885
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	16,356,261	185	47,977,665
BUILDING MATERIALS	4441	53	14,748,808	149	43,823,046
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,607,453	36	4,154,619
FOOD & BEVERAGE STORES	445	38	10,097,342	126	39,328,656
GROCERY & CONVENIENCE STORES	4451	22	9,888,492	73	37,276,633
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	208,850	53	2,052,023
DRUG/HEALTH STORES	446	46	2,955,249	110	15,279,764
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	5,964,435	95	16,306,679
APPAREL & ACCESSORIES	448	70	1,695,465	145	25,735,495
CLOTHING & SHOE STORES	4481, 4482	58	1,334,824	117	23,158,857
JEWELRY & LUGGAGE STORES	4483	12	360,641	28	2,576,638
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	2,076,569	154	14,394,037
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	1,685,786	100	9,915,311
BOOK/PERIODICAL/MUSIC STORE	4512	31	390,783	54	4,478,726
GENERAL MERCHANDISE STORES	452	16	28,095,389	25	112,793,306
DEPARTMENT STORES	4521	3	3,879,724	4	30,457,987
GENERAL MERCHANDISE STORES	4529	13	24,215,665	21	82,335,319
E-COMMERCE & MAIL ORDER	4541	76	1,293,499	116	5,774,125
MISCELLANEOUS RETAILERS	453, 4542, 4543	420	10,933,348	1,014	52,951,612
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>396,947</u>	<u>21</u>	<u>2,552,338</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>270,755</u>	<u>8</u>	<u>279,482</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>67,522</u>	<u>15</u>	<u>2,214,350</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>730</u>	<u>44,433,032</u>	<u>2,349</u>	<u>226,541,761</u>
CONSTRUCTION OF BUILDINGS	236	215	20,642,633	576	124,319,565
HEAVY CONSTRUCTION & HIGHWAYS	237	29	6,113,073	95	17,056,508
SPECIAL TRADE CONTRACTORS	238	486	17,677,326	1,678	85,165,688
<u>MANUFACTURING</u>	<u>31-33</u>	<u>178</u>	<u>4,857,818</u>	<u>486</u>	<u>25,386,105</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>693</u>	<u>10,913,101</u>	<u>1,599</u>	<u>78,222,706</u>
DURABLE GOODS	423	468	8,218,278	1,124	63,983,303
NONDURABLE GOODS	424	220	2,673,614	456	13,833,954
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	21,209	19	405,449
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>448,195</u>	<u>91</u>	<u>3,409,713</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>9,334,065</u>	<u>341</u>	<u>56,520,493</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,192,385</u>	<u>128</u>	<u>11,481,066</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>150</u>	<u>3,104,061</u>	<u>390</u>	<u>25,892,101</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>196</u>	<u>2,348,393</u>	<u>507</u>	<u>10,412,717</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>301</u>	<u>3,936,302</u>	<u>872</u>	<u>30,458,674</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>1,747,419</u>	<u>95</u>	<u>10,974,189</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>241</u>	<u>18,686,388</u>	<u>576</u>	<u>113,380,645</u>
ACCOMMODATIONS	721	73	3,197,940	38	10,480,130
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	168	15,488,448	538	102,900,515
<u>OTHER SERVICES</u>	<u>81</u>	<u>289</u>	<u>8,665,690</u>	<u>798</u>	<u>36,547,524</u>
REPAIR & MAINTENANCE	811	196	7,108,456	510	28,335,135
PERSONAL SERVICE	812	80	1,237,438	263	7,893,872
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	319,796	25	318,517
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>38,588</u>	<u>6</u>	<u>297,806</u>
TOTAL ALL INDUSTRIES		4,181	\$217,120,890	10,790	\$1,092,136,166

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>254</u>	<u>\$1,925,348</u>	<u>1,292</u>	<u>\$160,706,640</u>
MOTOR VEHICLES & PARTS	441	6	110,604	90	53,477,943
NEW & USED AUTO DEALERS	4411	D	D	31	44,809,490
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	12	2,673,065
AUTOMOTIVE PARTS & TIRE	4413	6	110,604	47	5,995,388
FURNITURE & HOME FURNISHING	442	9	45,083	51	3,641,401
ELECTRONICS & APPLIANCES	443	27	95,492	134	3,047,799
APPLIANCES, TV & OTHER ELECTRONICS	44311	9	18,870	50	1,654,566
COMPUTERS & SOFTWARE	44312	18	76,622	84	1,393,233
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	13	351,304	97	17,232,656
BUILDING MATERIALS	4441	9	288,614	76	15,892,297
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	62,690	21	1,340,359
FOOD & BEVERAGE STORES	445	7	419,727	45	12,146,531
GROCERY & CONVENIENCE STORES	4451	3	393,302	28	12,032,570
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	26,425	17	113,961
DRUG/HEALTH STORES	446	15	48,605	69	3,614,135
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	165,562	47	14,703,624
APPAREL & ACCESSORIES	448	19	8,929	69	2,655,323
CLOTHING & SHOE STORES	4481, 4482	19	8,929	55	1,582,863
JEWELRY & LUGGAGE STORES	4483	D	D	14	1,072,460
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	16	43,283	76	3,079,299
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	15,431	45	2,511,559
BOOK/PERIODICAL/MUSIC STORE	4512	5	27,852	31	567,740
GENERAL MERCHANDISE STORES	452	3	28,611	15	28,620,446
DEPARTMENT STORES	4521	D	D	4	10,273,736
GENERAL MERCHANDISE STORES	4529	3	28,611	11	18,346,710
E-COMMERCE & MAIL ORDER	4541	35	76,841	77	1,071,927
MISCELLANEOUS RETAILERS	453, 4542, 4543	101	531,307	522	17,415,556
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>21</u>	<u>320,740</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>316,476</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>38,579</u>	<u>13</u>	<u>167,796</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>96</u>	<u>2,958,654</u>	<u>964</u>	<u>42,011,236</u>
CONSTRUCTION OF BUILDINGS	236	20	712,824	201	22,072,269
HEAVY CONSTRUCTION & HIGHWAYS	237	9	232,375	65	3,763,524
SPECIAL TRADE CONTRACTORS	238	67	2,013,455	698	16,175,443
<u>MANUFACTURING</u>	<u>31-33</u>	<u>34</u>	<u>159,777</u>	<u>257</u>	<u>6,282,255</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>153</u>	<u>1,458,009</u>	<u>976</u>	<u>26,438,458</u>
DURABLE GOODS	423	95	360,097	719	22,265,950
NONDURABLE GOODS	424	55	1,075,751	248	4,139,808
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	22,161	9	32,700
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>47</u>	<u>1,343,238</u>
<u>INFORMATION</u>	<u>51</u>	<u>71</u>	<u>474,169</u>	<u>224</u>	<u>13,871,064</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>15</u>	<u>95,940</u>	<u>68</u>	<u>1,348,726</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>30</u>	<u>134,521</u>	<u>199</u>	<u>6,919,620</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>32</u>	<u>113,930</u>	<u>222</u>	<u>3,693,675</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>44</u>	<u>150,000</u>	<u>359</u>	<u>5,145,667</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>4</u>	<u>807,294</u>	<u>38</u>	<u>2,096,014</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>17</u>	<u>545,049</u>	<u>218</u>	<u>29,313,459</u>
ACCOMMODATIONS	721	5	144,282	35	3,071,584
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	400,767	183	26,241,875
<u>OTHER SERVICES</u>	<u>81</u>	<u>24</u>	<u>488,146</u>	<u>286</u>	<u>9,692,932</u>
REPAIR & MAINTENANCE	811	12	453,796	192	7,075,054
PERSONAL SERVICE	812	12	34,350	84	2,132,632
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	10	485,246
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>43,049</u>	<u>5</u>	<u>98,278</u>
TOTAL ALL INDUSTRIES		783	\$9,392,465	5,197	\$309,766,274

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>583</u>	<u>\$48,862,877</u>	<u>264</u>	<u>\$2,664,452</u>
MOTOR VEHICLES & PARTS	441	27	11,000,309	8	294,747
NEW & USED AUTO DEALERS	4411	5	7,956,661	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,111,545	D	D
AUTOMOTIVE PARTS & TIRE	4413	16	1,932,103	8	294,747
FURNITURE & HOME FURNISHING	442	22	2,179,010	6	58,382
ELECTRONICS & APPLIANCES	443	57	1,248,690	23	68,060
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	305,205	9	38,922
COMPUTERS & SOFTWARE	44312	37	943,485	14	29,138
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	826,406	8	115,654
BUILDING MATERIALS	4441	27	826,406	8	115,654
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	D	D
FOOD & BEVERAGE STORES	445	15	3,695,767	7	623,591
GROCERY & CONVENIENCE STORES	4451	11	3,605,769	7	623,591
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	89,998	-	-
DRUG/HEALTH STORES	446	35	743,829	13	61,320
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,315,263	6	548,231
APPAREL & ACCESSORIES	448	48	1,760,439	22	33,142
CLOTHING & SHOE STORES	4481, 4482	41	1,106,570	22	33,142
JEWELRY & LUGGAGE STORES	4483	7	653,869	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	671,309	24	88,470
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	643,763	11	14,801
BOOK/PERIODICAL/MUSIC STORE	4512	19	27,546	13	73,669
GENERAL MERCHANDISE STORES	452	8	20,489,911	D	D
DEPARTMENT STORES	4521	3	4,731,335	D	D
GENERAL MERCHANDISE STORES	4529	5	15,758,576	D	D
E-COMMERCE & MAIL ORDER	4541	56	373,492	44	191,443
MISCELLANEOUS RETAILERS	453, 4542, 4543	234	4,558,452	103	581,412
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>35,711</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>68,407</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>416</u>	<u>14,461,824</u>	<u>59</u>	<u>879,603</u>
CONSTRUCTION OF BUILDINGS	236	103	8,116,391	13	386,338
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,452,137	3	2,412
SPECIAL TRADE CONTRACTORS	238	284	4,893,296	43	490,853
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>886,104</u>	<u>24</u>	<u>176,272</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>351</u>	<u>11,507,731</u>	<u>136</u>	<u>1,574,020</u>
DURABLE GOODS	423	223	9,352,407	96	603,374
NONDURABLE GOODS	424	119	2,125,698	40	970,646
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	29,626	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>196,294</u>	<u>3</u>	<u>2,928</u>
<u>INFORMATION</u>	<u>51</u>	<u>140</u>	<u>3,516,200</u>	<u>80</u>	<u>573,163</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>513,136</u>	<u>10</u>	<u>20,778</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>90</u>	<u>1,393,117</u>	<u>28</u>	<u>683,372</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>96</u>	<u>734,304</u>	<u>33</u>	<u>42,712</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>156</u>	<u>1,347,470</u>	<u>29</u>	<u>103,898</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>1,201,115</u>	<u>4</u>	<u>18,560</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>54</u>	<u>5,894,683</u>	<u>18</u>	<u>735,036</u>
ACCOMMODATIONS	721	4	320,952	6	151,995
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	50	5,573,731	12	583,041
<u>OTHER SERVICES</u>	<u>81</u>	<u>91</u>	<u>1,508,744</u>	<u>23</u>	<u>244,759</u>
REPAIR & MAINTENANCE	811	54	880,606	15	218,639
PERSONAL SERVICE	812	31	603,074	8	26,120
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	25,064	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>106,134</u>	<u>8</u>	<u>36,448</u>
TOTAL ALL INDUSTRIES		2,128	\$92,233,851	719	\$7,756,001

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>957</u>	<u>\$91,132,979</u>	<u>175</u>	<u>\$1,626,719</u>
MOTOR VEHICLES & PARTS	441	63	38,561,792	4	56,454
NEW & USED AUTO DEALERS	4411	23	30,913,913	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,553,087	D	D
AUTOMOTIVE PARTS & TIRE	4413	30	4,094,792	4	56,454
FURNITURE & HOME FURNISHING	442	33	1,036,950	5	33,981
ELECTRONICS & APPLIANCES	443	99	1,345,140	19	21,877
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	886,041	10	15,658
COMPUTERS & SOFTWARE	44312	69	459,099	9	6,219
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	9,385,667	8	407,298
BUILDING MATERIALS	4441	35	8,494,728	8	407,298
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	890,939	D	D
FOOD & BEVERAGE STORES	445	29	4,950,044	D	D
GROCERY & CONVENIENCE STORES	4451	19	4,789,016	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	161,028	D	D
DRUG/HEALTH STORES	446	43	1,929,236	9	70,002
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	5,415,934	-	-
APPAREL & ACCESSORIES	448	65	852,541	14	5,230
CLOTHING & SHOE STORES	4481, 4482	54	808,120	14	5,230
JEWELRY & LUGGAGE STORES	4483	11	44,421	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	1,202,178	11	3,083
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	343,884	7	1,781
BOOK/PERIODICAL/MUSIC STORE	4512	23	858,294	4	1,302
GENERAL MERCHANDISE STORES	452	12	15,465,173	4	445,016
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	15,465,173	4	445,016
E-COMMERCE & MAIL ORDER	4541	65	617,050	30	46,605
MISCELLANEOUS RETAILERS	453, 4542, 4543	421	10,371,274	71	537,173
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>1,191,045</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>427,540</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>85,047</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>644</u>	<u>62,971,756</u>	<u>45</u>	<u>631,032</u>
CONSTRUCTION OF BUILDINGS	236	132	40,930,725	9	155,761
HEAVY CONSTRUCTION & HIGHWAYS	237	42	4,234,051	D	D
SPECIAL TRADE CONTRACTORS	238	470	17,806,980	36	475,271
<u>MANUFACTURING</u>	<u>31-33</u>	<u>143</u>	<u>7,699,740</u>	<u>17</u>	<u>47,471</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>711</u>	<u>40,010,395</u>	<u>100</u>	<u>392,864</u>
DURABLE GOODS	423	493	32,618,809	61	230,755
NONDURABLE GOODS	424	211	7,338,249	39	162,109
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	53,337	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>1,491,467</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>192</u>	<u>8,839,155</u>	<u>54</u>	<u>210,446</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,401,367</u>	<u>9</u>	<u>10,300</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>166</u>	<u>10,053,308</u>	<u>25</u>	<u>85,224</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>156</u>	<u>2,103,136</u>	<u>22</u>	<u>25,588</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>235</u>	<u>3,858,740</u>	<u>16</u>	<u>18,608</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,481,082</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>118</u>	<u>14,471,358</u>	<u>3</u>	<u>67,052</u>
ACCOMMODATIONS	721	16	3,195,446	-	-
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	102	11,275,912	3	67,052
<u>OTHER SERVICES</u>	<u>81</u>	<u>190</u>	<u>9,725,187</u>	<u>13</u>	<u>47,508</u>
REPAIR & MAINTENANCE	811	142	8,103,537	8	36,310
PERSONAL SERVICE	812	42	1,546,076	5	11,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	75,574	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>98,154</u>	<u>10</u>	<u>26,617</u>
TOTAL ALL INDUSTRIES		3,651	\$257,041,456	489	\$3,189,429

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,049</u>	<u>\$113,247,423</u>	<u>1,045</u>	<u>\$97,900,592</u>
MOTOR VEHICLES & PARTS	441	93	28,313,468	64	23,574,847
NEW & USED AUTO DEALERS	4411	38	20,615,023	25	17,909,905
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,821,420	12	633,873
AUTOMOTIVE PARTS & TIRE	4413	43	5,877,025	27	5,031,069
FURNITURE & HOME FURNISHING	442	40	2,908,614	39	2,123,739
ELECTRONICS & APPLIANCES	443	101	8,027,433	107	1,881,428
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,346,189	34	937,135
COMPUTERS & SOFTWARE	44312	62	6,681,244	73	944,293
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	17,731,543	63	13,907,016
BUILDING MATERIALS	4441	49	12,752,689	46	13,120,507
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	4,978,854	17	786,509
FOOD & BEVERAGE STORES	445	41	6,750,529	63	9,604,892
GROCERY & CONVENIENCE STORES	4451	26	6,673,973	44	9,313,375
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	76,556	19	291,517
DRUG/HEALTH STORES	446	55	1,254,622	49	2,217,894
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	36	7,000,316	37	11,264,274
APPAREL & ACCESSORIES	448	63	2,217,603	69	1,982,506
CLOTHING & SHOE STORES	4481, 4482	54	1,815,543	56	1,402,443
JEWELRY & LUGGAGE STORES	4483	9	402,060	13	580,063
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	1,875,757	62	1,839,743
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	996,598	38	1,308,989
BOOK/PERIODICAL/MUSIC STORE	4512	27	879,159	24	530,754
GENERAL MERCHANDISE STORES	452	11	22,552,209	11	18,161,765
DEPARTMENT STORES	4521	3	2,577,883	D	D
GENERAL MERCHANDISE STORES	4529	8	19,974,326	11	18,161,765
E-COMMERCE & MAIL ORDER	4541	71	1,124,344	65	1,101,357
MISCELLANEOUS RETAILERS	453, 4542, 4543	404	13,490,985	416	10,241,131
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>318,436</u>	<u>25</u>	<u>510,184</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>10,323</u>	<u>8</u>	<u>1,598,328</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,520,295</u>	<u>13</u>	<u>13,973</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>667</u>	<u>83,906,237</u>	<u>717</u>	<u>53,405,289</u>
CONSTRUCTION OF BUILDINGS	236	157	48,498,322	206	32,107,815
HEAVY CONSTRUCTION & HIGHWAYS	237	44	8,664,667	39	4,817,588
SPECIAL TRADE CONTRACTORS	238	466	26,743,248	472	16,479,886
<u>MANUFACTURING</u>	<u>31-33</u>	<u>168</u>	<u>6,059,300</u>	<u>170</u>	<u>3,670,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>802</u>	<u>42,558,824</u>	<u>669</u>	<u>13,841,136</u>
DURABLE GOODS	423	554	35,226,149	468	10,605,641
NONDURABLE GOODS	424	241	6,863,905	194	3,162,267
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	468,770	7	73,228
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>26</u>	<u>939,572</u>	<u>35</u>	<u>925,242</u>
<u>INFORMATION</u>	<u>51</u>	<u>213</u>	<u>10,598,822</u>	<u>194</u>	<u>9,463,129</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>2,489,716</u>	<u>56</u>	<u>1,084,319</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>184</u>	<u>8,146,800</u>	<u>182</u>	<u>3,737,642</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>170</u>	<u>6,737,236</u>	<u>149</u>	<u>1,681,144</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>264</u>	<u>4,385,384</u>	<u>253</u>	<u>3,367,736</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>31</u>	<u>1,493,186</u>	<u>40</u>	<u>1,140,005</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>199</u>	<u>19,440,204</u>	<u>276</u>	<u>20,573,996</u>
ACCOMMODATIONS	721	44	3,275,455	88	4,524,740
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	155	16,164,749	188	16,049,256
<u>OTHER SERVICES</u>	<u>81</u>	<u>239</u>	<u>16,968,067</u>	<u>218</u>	<u>6,820,304</u>
REPAIR & MAINTENANCE	811	171	15,382,518	147	4,811,012
PERSONAL SERVICE	812	50	1,213,016	53	995,365
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	372,533	18	1,013,927
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>5,941</u>
TOTAL ALL INDUSTRIES		4,120	\$318,819,825	4,054	\$219,739,906

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,112</u>	<u>\$71,113,812</u>	<u>729</u>	<u>\$26,617,802</u>
MOTOR VEHICLES & PARTS	441	56	10,346,369	29	3,177,395
NEW & USED AUTO DEALERS	4411	15	6,115,933	6	1,038,700
RV, BOAT, MOTORCYCLE DEALERS	4412	8	562,254	13	1,046,598
AUTOMOTIVE PARTS & TIRE	4413	33	3,668,182	10	1,092,097
FURNITURE & HOME FURNISHING	442	57	3,518,536	32	895,112
ELECTRONICS & APPLIANCES	443	122	1,837,974	73	1,252,562
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	1,170,984	32	795,422
COMPUTERS & SOFTWARE	44312	78	666,990	41	457,140
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	14,230,971	49	4,879,333
BUILDING MATERIALS	4441	73	13,698,548	35	4,378,593
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	532,423	14	500,740
FOOD & BEVERAGE STORES	445	35	7,273,750	20	3,148,752
GROCERY & CONVENIENCE STORES	4451	12	6,486,642	9	3,028,506
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	787,108	11	120,246
DRUG/HEALTH STORES	446	52	1,986,592	31	983,707
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,850,294	9	1,648,763
APPAREL & ACCESSORIES	448	70	1,286,614	58	509,398
CLOTHING & SHOE STORES	4481, 4482	56	884,782	51	436,672
JEWELRY & LUGGAGE STORES	4483	14	401,832	7	72,726
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	72	1,281,561	61	796,689
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	989,237	35	549,708
BOOK/PERIODICAL/MUSIC STORE	4512	33	292,324	26	246,981
GENERAL MERCHANDISE STORES	452	13	12,802,627	9	2,092,685
DEPARTMENT STORES	4521	3	1,067,810	D	D
GENERAL MERCHANDISE STORES	4529	10	11,734,817	9	2,092,685
E-COMMERCE & MAIL ORDER	4541	78	1,698,266	58	888,467
MISCELLANEOUS RETAILERS	453, 4542, 4543	455	12,000,258	300	6,344,939
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>233,835</u>	<u>6</u>	<u>382,627</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>195,024</u>	<u>5</u>	<u>293,579</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>443,703</u>	<u>3</u>	<u>7,896</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,214</u>	<u>49,157,164</u>	<u>577</u>	<u>23,475,360</u>
CONSTRUCTION OF BUILDINGS	236	328	27,078,427	163	11,984,766
HEAVY CONSTRUCTION & HIGHWAYS	237	53	3,482,003	36	3,067,826
SPECIAL TRADE CONTRACTORS	238	833	18,596,734	378	8,422,768
<u>MANUFACTURING</u>	<u>31-33</u>	<u>164</u>	<u>3,938,430</u>	<u>155</u>	<u>3,005,493</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>589</u>	<u>8,063,204</u>	<u>403</u>	<u>6,688,263</u>
DURABLE GOODS	423	398	3,388,738	261	3,061,504
NONDURABLE GOODS	424	186	4,649,082	139	3,621,832
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	25,384	3	4,927
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>2,178,843</u>	<u>14</u>	<u>273,845</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>9,509,756</u>	<u>155</u>	<u>4,519,836</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>1,262,676</u>	<u>47</u>	<u>558,816</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>151</u>	<u>2,535,187</u>	<u>101</u>	<u>1,330,775</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>186</u>	<u>2,610,918</u>	<u>118</u>	<u>1,214,507</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>415</u>	<u>5,683,264</u>	<u>208</u>	<u>1,888,156</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>2,428,115</u>	<u>23</u>	<u>716,074</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>184</u>	<u>15,699,410</u>	<u>130</u>	<u>8,975,770</u>
ACCOMMODATIONS	721	56	1,895,440	35	2,261,615
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	128	13,803,970	95	6,714,155
<u>OTHER SERVICES</u>	<u>81</u>	<u>244</u>	<u>4,711,568</u>	<u>144</u>	<u>3,206,169</u>
REPAIR & MAINTENANCE	811	174	3,399,058	92	2,580,524
PERSONAL SERVICE	812	58	944,576	46	547,043
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	367,934	6	78,602
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>14,543</u>
TOTAL ALL INDUSTRIES		4,625	\$179,764,909	2,821	\$83,169,511

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,610</u>	<u>\$4,057,242,700</u>	<u>2,003</u>	<u>\$400,972,786</u>
MOTOR VEHICLES & PARTS	441	633	873,697,188	103	102,278,152
NEW & USED AUTO DEALERS	4411	301	731,532,042	36	84,754,359
RV, BOAT, MOTORCYCLE DEALERS	4412	139	65,863,539	21	7,396,700
AUTOMOTIVE PARTS & TIRE	4413	193	76,301,607	46	10,127,093
FURNITURE & HOME FURNISHING	442	588	238,728,292	114	12,615,624
ELECTRONICS & APPLIANCES	443	808	325,075,785	212	18,930,983
APPLIANCES, TV & OTHER ELECTRONICS	44311	246	151,696,790	74	13,320,704
COMPUTERS & SOFTWARE	44312	549	162,777,820	134	5,323,060
CAMERA & PHOTO SUPPLIES	44313	13	10,601,175	4	287,219
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	535	319,115,173	132	51,968,014
BUILDING MATERIALS	4441	412	301,110,093	97	46,031,343
LAWN & GARDEN SUPPLIES & EQUIP.	4442	123	18,005,080	35	5,936,671
FOOD & BEVERAGE STORES	445	841	250,576,001	111	29,487,295
GROCERY & CONVENIENCE STORES	4451	586	232,181,414	66	29,009,794
OTHER FOOD & BEVERAGE STORES	4452, 4453	255	18,394,587	45	477,501
DRUG/HEALTH STORES	446	403	130,507,480	101	8,639,481
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	360	75,111,043	53	8,030,185
APPAREL & ACCESSORIES	448	826	374,043,746	135	17,393,908
CLOTHING & SHOE STORES	4481, 4482	616	328,372,244	105	14,220,223
JEWELRY & LUGGAGE STORES	4483	210	45,671,502	30	3,173,685
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	613	178,816,570	119	16,446,105
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	387	118,601,131	74	11,202,770
BOOK/PERIODICAL/MUSIC STORE	4512	226	60,215,439	45	5,243,335
GENERAL MERCHANDISE STORES	452	79	608,361,214	19	88,360,896
DEPARTMENT STORES	4521	9	214,180,341	4	25,111,721
GENERAL MERCHANDISE STORES	4529	70	394,180,873	15	63,249,175
E-COMMERCE & MAIL ORDER	4541	285	67,594,651	98	4,368,685
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,639	615,615,557	806	42,453,458
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>117</u>	<u>7,259,219</u>	<u>23</u>	<u>383,283</u>
<u>MINING</u>	<u>21</u>	<u>25</u>	<u>5,411,721</u>	<u>7</u>	<u>417,331</u>
<u>UTILITIES</u>	<u>22</u>	<u>40</u>	<u>3,053,247</u>	<u>14</u>	<u>547,089</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,032</u>	<u>2,438,037,241</u>	<u>2,114</u>	<u>156,736,043</u>
CONSTRUCTION OF BUILDINGS	236	3,629	1,538,355,922	609	64,755,708
HEAVY CONSTRUCTION & HIGHWAYS	237	352	179,352,917	83	33,040,001
SPECIAL TRADE CONTRACTORS	238	7,051	720,328,402	1,422	58,940,334
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,071</u>	<u>290,278,054</u>	<u>355</u>	<u>11,193,855</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,833</u>	<u>949,038,471</u>	<u>1,133</u>	<u>37,441,574</u>
DURABLE GOODS	423	2,576	790,376,553	772	24,390,984
NONDURABLE GOODS	424	1,193	153,334,316	351	12,981,979
ELECTRONIC MARKETS, AGENTS & BROKERS	425	64	5,327,602	10	68,611
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>358</u>	<u>53,266,163</u>	<u>47</u>	<u>1,544,791</u>
<u>INFORMATION</u>	<u>51</u>	<u>848</u>	<u>475,685,622</u>	<u>295</u>	<u>40,877,519</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>276</u>	<u>90,224,498</u>	<u>103</u>	<u>4,901,601</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,158</u>	<u>314,744,917</u>	<u>291</u>	<u>14,409,248</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,903</u>	<u>299,301,352</u>	<u>448</u>	<u>9,288,565</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>4,473</u>	<u>313,138,814</u>	<u>777</u>	<u>15,210,702</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>636</u>	<u>120,493,181</u>	<u>85</u>	<u>6,205,713</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,544</u>	<u>1,132,149,514</u>	<u>454</u>	<u>67,900,855</u>
ACCOMMODATIONS	721	280	237,553,999	40	4,923,695
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,264	894,595,515	414	62,977,160
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,140</u>	<u>343,364,383</u>	<u>630</u>	<u>25,759,235</u>
REPAIR & MAINTENANCE	811	2,363	212,059,535	414	19,028,833
PERSONAL SERVICE	812	1,617	123,608,747	192	6,344,135
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	160	7,696,101	24	386,267
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>39</u>	<u>4,553,152</u>	<u>8</u>	<u>842,329</u>
TOTAL ALL INDUSTRIES		46,104	\$10,897,242,953	8,787	\$794,632,519

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>824</u>	<u>\$49,203,060</u>	<u>540</u>	<u>\$8,337,304</u>
MOTOR VEHICLES & PARTS	441	44	12,111,106	31	1,561,841
NEW & USED AUTO DEALERS	4411	12	7,118,821	8	268,729
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,582,386	3	6,684
AUTOMOTIVE PARTS & TIRE	4413	22	2,409,899	20	1,286,428
FURNITURE & HOME FURNISHING	442	37	2,801,270	11	35,579
ELECTRONICS & APPLIANCES	443	71	1,049,463	57	179,088
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	341,517	22	65,065
COMPUTERS & SOFTWARE	44312	43	707,946	35	114,023
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	6,097,197	37	929,784
BUILDING MATERIALS	4441	46	4,121,918	37	929,784
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	1,975,279	D	D
FOOD & BEVERAGE STORES	445	27	5,146,318	20	1,509,467
GROCERY & CONVENIENCE STORES	4451	14	4,869,196	13	1,489,629
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	277,122	7	19,838
DRUG/HEALTH STORES	446	45	693,055	26	411,543
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	3,790,458	12	1,308,374
APPAREL & ACCESSORIES	448	58	741,325	31	47,875
CLOTHING & SHOE STORES	4481, 4482	48	525,948	28	47,088
JEWELRY & LUGGAGE STORES	4483	10	215,377	3	787
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	779,886	39	114,815
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	699,973	20	54,634
BOOK/PERIODICAL/MUSIC STORE	4512	25	79,913	19	60,181
GENERAL MERCHANDISE STORES	452	11	9,148,496	6	161,347
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	9,148,496	6	161,347
E-COMMERCE & MAIL ORDER	4541	66	860,432	55	369,398
MISCELLANEOUS RETAILERS	453, 4542, 4543	324	5,984,054	215	1,708,193
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>595,084</u>	<u>14</u>	<u>190,346</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>69,621</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>77,354</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>727</u>	<u>53,928,796</u>	<u>276</u>	<u>13,478,112</u>
CONSTRUCTION OF BUILDINGS	236	195	33,304,196	62	4,550,023
HEAVY CONSTRUCTION & HIGHWAYS	237	30	7,687,331	19	5,721,599
SPECIAL TRADE CONTRACTORS	238	502	12,937,269	195	3,206,490
<u>MANUFACTURING</u>	<u>31-33</u>	<u>136</u>	<u>2,692,214</u>	<u>81</u>	<u>844,411</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>529</u>	<u>8,081,241</u>	<u>383</u>	<u>4,088,249</u>
DURABLE GOODS	423	356	4,840,895	271	2,206,352
NONDURABLE GOODS	424	168	3,229,900	109	1,871,610
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	10,446	3	10,287
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>547,204</u>	<u>15</u>	<u>301,425</u>
<u>INFORMATION</u>	<u>51</u>	<u>176</u>	<u>5,484,188</u>	<u>131</u>	<u>2,046,479</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,249,089</u>	<u>36</u>	<u>466,827</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>149</u>	<u>3,614,414</u>	<u>79</u>	<u>1,722,443</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>141</u>	<u>1,600,159</u>	<u>67</u>	<u>359,296</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>189</u>	<u>5,827,915</u>	<u>100</u>	<u>847,528</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>7,076,174</u>	<u>9</u>	<u>111,164</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>145</u>	<u>14,660,787</u>	<u>57</u>	<u>2,187,279</u>
ACCOMMODATIONS	721	30	2,707,062	12	321,107
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	11,953,725	45	1,866,172
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>4,261,071</u>	<u>73</u>	<u>1,117,014</u>
REPAIR & MAINTENANCE	811	82	3,380,901	50	833,116
PERSONAL SERVICE	812	41	654,892	18	169,569
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	225,278	5	114,329
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>555,384</u>	<u>4</u>	<u>31,097</u>
TOTAL ALL INDUSTRIES		3,278	\$159,454,134	1,869	\$36,198,595

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,225</u>	<u>\$132,056,792</u>	<u>404</u>	<u>\$4,699,657</u>
MOTOR VEHICLES & PARTS	441	90	29,490,948	16	1,567,486
NEW & USED AUTO DEALERS	4411	33	19,261,068	4	1,092,943
RV, BOAT, MOTORCYCLE DEALERS	4412	14	4,211,685	3	27,710
AUTOMOTIVE PARTS & TIRE	4413	43	6,018,195	9	446,833
FURNITURE & HOME FURNISHING	442	56	4,218,374	11	39,813
ELECTRONICS & APPLIANCES	443	122	2,817,144	38	62,355
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	1,857,810	15	24,163
COMPUTERS & SOFTWARE	44312	74	948,144	23	38,192
CAMERA & PHOTO SUPPLIES	44313	3	11,190	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	14,363,399	20	694,709
BUILDING MATERIALS	4441	66	12,149,867	17	406,506
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	2,213,532	3	288,203
FOOD & BEVERAGE STORES	445	53	9,138,281	13	993,726
GROCERY & CONVENIENCE STORES	4451	37	9,005,880	8	989,149
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	132,401	5	4,577
DRUG/HEALTH STORES	446	50	2,764,676	27	324,623
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	6,356,682	6	131,720
APPAREL & ACCESSORIES	448	84	5,196,750	29	74,537
CLOTHING & SHOE STORES	4481, 4482	70	4,738,295	26	69,224
JEWELRY & LUGGAGE STORES	4483	14	458,455	3	5,313
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	3,031,430	27	71,116
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	2,922,316	15	50,257
BOOK/PERIODICAL/MUSIC STORE	4512	26	109,114	12	20,859
GENERAL MERCHANDISE STORES	452	17	22,471,426	D	D
DEPARTMENT STORES	4521	3	4,024,815	D	D
GENERAL MERCHANDISE STORES	4529	14	18,446,611	D	D
E-COMMERCE & MAIL ORDER	4541	70	1,135,378	54	162,789
MISCELLANEOUS RETAILERS	453, 4542, 4543	481	31,072,304	163	576,783
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>525,476</u>	<u>3</u>	<u>105,384</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,579,614</u>	<u>3</u>	<u>943,491</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>12,579,797</u>	<u>3</u>	<u>58,710</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>940</u>	<u>70,177,132</u>	<u>193</u>	<u>3,212,091</u>
CONSTRUCTION OF BUILDINGS	236	247	30,803,422	50	1,514,683
HEAVY CONSTRUCTION & HIGHWAYS	237	60	14,572,554	15	422,598
SPECIAL TRADE CONTRACTORS	238	633	24,801,156	128	1,274,810
<u>MANUFACTURING</u>	<u>31-33</u>	<u>231</u>	<u>6,217,089</u>	<u>39</u>	<u>148,007</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>817</u>	<u>28,810,728</u>	<u>244</u>	<u>2,807,925</u>
DURABLE GOODS	423	583	21,706,628	153	1,352,048
NONDURABLE GOODS	424	227	7,020,207	91	1,455,877
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	83,893	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>2,167,568</u>	<u>3</u>	<u>84,229</u>
<u>INFORMATION</u>	<u>51</u>	<u>200</u>	<u>10,648,784</u>	<u>90</u>	<u>1,184,248</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>780,442</u>	<u>23</u>	<u>109,077</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>179</u>	<u>4,667,968</u>	<u>55</u>	<u>298,566</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>203</u>	<u>2,964,524</u>	<u>59</u>	<u>266,392</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>297</u>	<u>4,009,598</u>	<u>69</u>	<u>296,731</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>4,165,228</u>	<u>8</u>	<u>120,894</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>193</u>	<u>21,129,761</u>	<u>34</u>	<u>745,168</u>
ACCOMMODATIONS	721	36	2,526,931	11	113,051
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	157	18,602,830	23	632,117
<u>OTHER SERVICES</u>	<u>81</u>	<u>291</u>	<u>8,309,095</u>	<u>54</u>	<u>1,446,728</u>
REPAIR & MAINTENANCE	811	208	6,497,564	35	1,254,711
PERSONAL SERVICE	812	65	1,457,907	16	190,619
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	353,624	3	1,398
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>66,910</u>	<u>5</u>	<u>8,872</u>
TOTAL ALL INDUSTRIES		4,771	\$310,856,506	1,289	\$16,536,170

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>832</u>	<u>\$50,037,634</u>	<u>770</u>	<u>\$48,041,105</u>
MOTOR VEHICLES & PARTS	441	45	10,315,245	55	8,922,683
NEW & USED AUTO DEALERS	4411	13	5,513,838	24	6,695,318
RV, BOAT, MOTORCYCLE DEALERS	4412	9	498,251	8	84,059
AUTOMOTIVE PARTS & TIRE	4413	23	4,303,156	23	2,143,306
FURNITURE & HOME FURNISHING	442	40	864,227	23	794,233
ELECTRONICS & APPLIANCES	443	86	701,337	68	645,931
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	515,358	24	352,247
COMPUTERS & SOFTWARE	44312	52	185,979	44	293,684
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	6,285,602	56	8,133,175
BUILDING MATERIALS	4441	46	4,981,794	43	7,199,630
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,303,808	13	933,545
FOOD & BEVERAGE STORES	445	32	3,983,671	31	5,178,012
GROCERY & CONVENIENCE STORES	4451	19	3,882,181	21	5,080,652
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	101,490	10	97,360
DRUG/HEALTH STORES	446	37	199,901	41	949,233
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	4,046,514	29	3,180,423
APPAREL & ACCESSORIES	448	49	301,563	48	991,102
CLOTHING & SHOE STORES	4481, 4482	43	220,312	40	841,883
JEWELRY & LUGGAGE STORES	4483	6	81,251	8	149,219
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	47	310,044	53	755,015
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	163,504	30	645,435
BOOK/PERIODICAL/MUSIC STORE	4512	19	146,540	23	109,580
GENERAL MERCHANDISE STORES	452	10	15,240,809	12	12,983,211
DEPARTMENT STORES	4521	D	D	4	1,334,336
GENERAL MERCHANDISE STORES	4529	10	15,240,809	8	11,648,875
E-COMMERCE & MAIL ORDER	4541	65	700,295	64	738,162
MISCELLANEOUS RETAILERS	453, 4542, 4543	331	7,088,426	290	4,769,925
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>222,116</u>	<u>13</u>	<u>557,469</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>175,195</u>	<u>3</u>	<u>298,724</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>74,963</u>	<u>13</u>	<u>528,235</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>887</u>	<u>29,819,894</u>	<u>392</u>	<u>17,212,908</u>
CONSTRUCTION OF BUILDINGS	236	212	17,230,063	129	10,611,637
HEAVY CONSTRUCTION & HIGHWAYS	237	49	1,565,453	23	1,653,242
SPECIAL TRADE CONTRACTORS	238	626	11,024,378	240	4,948,029
<u>MANUFACTURING</u>	<u>31-33</u>	<u>137</u>	<u>3,837,026</u>	<u>95</u>	<u>1,307,593</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>489</u>	<u>4,856,063</u>	<u>480</u>	<u>8,279,935</u>
DURABLE GOODS	423	347	4,265,649	326	5,854,185
NONDURABLE GOODS	424	137	567,736	145	2,268,794
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	22,678	9	156,956
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>698,271</u>	<u>14</u>	<u>544,574</u>
<u>INFORMATION</u>	<u>51</u>	<u>163</u>	<u>6,768,639</u>	<u>151</u>	<u>4,387,672</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,317,600</u>	<u>47</u>	<u>723,868</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>128</u>	<u>1,796,214</u>	<u>112</u>	<u>1,409,633</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>138</u>	<u>1,064,042</u>	<u>113</u>	<u>904,935</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>286</u>	<u>3,154,706</u>	<u>148</u>	<u>1,355,677</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>785,739</u>	<u>23</u>	<u>1,486,664</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>125</u>	<u>10,128,340</u>	<u>133</u>	<u>8,522,946</u>
ACCOMMODATIONS	721	17	1,770,176	41	2,761,049
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	108	8,358,164	92	5,761,897
<u>OTHER SERVICES</u>	<u>81</u>	<u>176</u>	<u>4,665,045</u>	<u>134</u>	<u>5,103,729</u>
REPAIR & MAINTENANCE	811	124	3,782,771	101	4,522,432
PERSONAL SERVICE	812	44	721,581	27	440,997
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	160,693	6	140,300
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>5,471</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,488	\$119,406,958	2,641	\$100,665,667

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>631</u>	<u>\$15,433,534</u>	<u>416</u>	<u>\$5,754,536</u>
MOTOR VEHICLES & PARTS	441	32	1,333,483	23	1,347,301
NEW & USED AUTO DEALERS	4411	6	335,318	6	892,485
RV, BOAT, MOTORCYCLE DEALERS	4412	5	8,432	5	18,158
AUTOMOTIVE PARTS & TIRE	4413	21	989,733	12	436,658
FURNITURE & HOME FURNISHING	442	21	328,112	9	30,715
ELECTRONICS & APPLIANCES	443	58	301,984	38	231,251
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	196,004	16	209,709
COMPUTERS & SOFTWARE	44312	32	105,980	22	21,542
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	3,490,574	25	362,156
BUILDING MATERIALS	4441	41	3,336,409	22	361,208
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	154,165	3	948
FOOD & BEVERAGE STORES	445	31	2,732,098	9	1,601,241
GROCERY & CONVENIENCE STORES	4451	22	2,697,746	6	1,599,607
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	34,352	3	1,634
DRUG/HEALTH STORES	446	32	405,728	25	193,689
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,803,050	12	506,165
APPAREL & ACCESSORIES	448	43	137,917	29	25,070
CLOTHING & SHOE STORES	4481, 4482	35	122,850	29	25,070
JEWELRY & LUGGAGE STORES	4483	8	15,067	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	40	254,154	28	45,117
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	144,465	13	25,015
BOOK/PERIODICAL/MUSIC STORE	4512	19	109,689	15	20,102
GENERAL MERCHANDISE STORES	452	5	995,706	3	118,385
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	995,706	3	118,385
E-COMMERCE & MAIL ORDER	4541	61	725,204	47	175,982
MISCELLANEOUS RETAILERS	453, 4542, 4543	246	2,925,524	168	1,117,464
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>178,468</u>	<u>5</u>	<u>155,088</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>637,375</u>	<u>5</u>	<u>2,505,995</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>30,098</u>	<u>4</u>	<u>630,393</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>368</u>	<u>20,595,458</u>	<u>175</u>	<u>4,230,568</u>
CONSTRUCTION OF BUILDINGS	236	116	12,983,952	39	2,253,195
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,433,537	14	773,925
SPECIAL TRADE CONTRACTORS	238	233	6,177,969	122	1,203,448
<u>MANUFACTURING</u>	<u>31-33</u>	<u>83</u>	<u>705,039</u>	<u>51</u>	<u>404,513</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>352</u>	<u>2,947,193</u>	<u>237</u>	<u>3,557,553</u>
DURABLE GOODS	423	245	2,399,422	169	2,480,192
NONDURABLE GOODS	424	107	547,771	68	1,077,361
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>93,915</u>	<u>3</u>	<u>5,206</u>
<u>INFORMATION</u>	<u>51</u>	<u>134</u>	<u>2,536,144</u>	<u>97</u>	<u>1,277,265</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>563,304</u>	<u>21</u>	<u>185,299</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>78</u>	<u>763,782</u>	<u>52</u>	<u>350,666</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>75</u>	<u>278,454</u>	<u>52</u>	<u>160,048</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>126</u>	<u>618,198</u>	<u>66</u>	<u>207,645</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>371,692</u>	<u>4</u>	<u>95,672</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>130</u>	<u>5,832,107</u>	<u>34</u>	<u>1,449,420</u>
ACCOMMODATIONS	721	50	1,711,332	8	183,679
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	4,120,775	26	1,265,741
<u>OTHER SERVICES</u>	<u>81</u>	<u>94</u>	<u>1,575,644</u>	<u>48</u>	<u>381,188</u>
REPAIR & MAINTENANCE	811	56	1,150,187	28	222,068
PERSONAL SERVICE	812	30	273,013	14	93,356
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	152,444	6	65,764
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>17,545</u>	<u>3</u>	<u>6,534</u>
TOTAL ALL INDUSTRIES		2,162	\$53,177,950	1,273	\$21,357,589

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,430</u>	<u>\$1,340,915,564</u>	<u>605</u>	<u>\$18,618,867</u>
MOTOR VEHICLES & PARTS	441	401	415,467,042	19	2,918,113
NEW & USED AUTO DEALERS	4411	175	333,295,041	3	175,449
RV, BOAT, MOTORCYCLE DEALERS	4412	80	43,258,911	6	2,354,057
AUTOMOTIVE PARTS & TIRE	4413	146	38,913,090	10	388,607
FURNITURE & HOME FURNISHING	442	205	46,389,117	23	354,350
ELECTRONICS & APPLIANCES	443	400	66,409,786	52	603,843
APPLIANCES, TV & OTHER ELECTRONICS	44311	128	51,441,382	23	415,406
COMPUTERS & SOFTWARE	44312	264	13,984,305	29	188,437
CAMERA & PHOTO SUPPLIES	44313	8	984,099	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	268	118,747,427	38	3,561,885
BUILDING MATERIALS	4441	205	110,618,323	30	3,451,273
LAWN & GARDEN SUPPLIES & EQUIP.	4442	63	8,129,104	8	110,612
FOOD & BEVERAGE STORES	445	305	78,075,786	26	3,663,195
GROCERY & CONVENIENCE STORES	4451	231	75,580,430	15	3,452,604
OTHER FOOD & BEVERAGE STORES	4452, 4453	74	2,495,356	11	210,591
DRUG/HEALTH STORES	446	189	44,419,443	26	411,460
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	176	42,188,245	5	1,110,949
APPAREL & ACCESSORIES	448	295	71,888,044	55	416,449
CLOTHING & SHOE STORES	4481, 4482	225	61,192,199	49	371,706
JEWELRY & LUGGAGE STORES	4483	70	10,695,845	6	44,743
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	273	48,094,326	45	430,612
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	174	34,116,052	25	261,127
BOOK/PERIODICAL/MUSIC STORE	4512	99	13,978,274	20	169,485
GENERAL MERCHANDISE STORES	452	37	253,144,197	3	85,619
DEPARTMENT STORES	4521	7	83,259,308	3	85,619
GENERAL MERCHANDISE STORES	4529	30	169,884,889	D	D
E-COMMERCE & MAIL ORDER	4541	142	11,508,076	55	729,134
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,739	144,584,075	258	4,333,258
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>57</u>	<u>1,713,351</u>	<u>7</u>	<u>512,982</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,279,607</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>32</u>	<u>1,135,306</u>	<u>7</u>	<u>90,577</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,644</u>	<u>534,707,878</u>	<u>470</u>	<u>35,189,486</u>
CONSTRUCTION OF BUILDINGS	236	1,281	296,773,331	183	23,905,267
HEAVY CONSTRUCTION & HIGHWAYS	237	178	58,762,884	19	1,736,226
SPECIAL TRADE CONTRACTORS	238	3,185	179,171,663	268	9,547,993
<u>MANUFACTURING</u>	<u>31-33</u>	<u>791</u>	<u>65,910,537</u>	<u>82</u>	<u>1,089,015</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,038</u>	<u>181,777,245</u>	<u>311</u>	<u>3,014,133</u>
DURABLE GOODS	423	1,404	153,207,967	192	1,764,610
NONDURABLE GOODS	424	608	28,197,491	115	1,248,519
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	371,787	4	1,004
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>155</u>	<u>11,033,797</u>	<u>20</u>	<u>188,652</u>
<u>INFORMATION</u>	<u>51</u>	<u>422</u>	<u>119,946,037</u>	<u>123</u>	<u>2,313,668</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>174</u>	<u>27,312,802</u>	<u>37</u>	<u>1,153,142</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>568</u>	<u>69,240,231</u>	<u>80</u>	<u>1,522,332</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>867</u>	<u>28,841,717</u>	<u>99</u>	<u>1,210,690</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,696</u>	<u>62,515,773</u>	<u>143</u>	<u>2,271,118</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>227</u>	<u>31,059,218</u>	<u>26</u>	<u>869,122</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,396</u>	<u>248,258,452</u>	<u>120</u>	<u>6,091,011</u>
ACCOMMODATIONS	721	97	19,674,414	58	2,543,666
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,299	228,584,038	62	3,547,345
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,683</u>	<u>95,122,287</u>	<u>86</u>	<u>1,556,786</u>
REPAIR & MAINTENANCE	811	1,112	71,745,830	57	1,241,555
PERSONAL SERVICE	812	517	20,739,755	26	273,861
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	2,636,702	3	41,370
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>617,160</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		19,206	\$2,821,386,962	2,216	\$75,691,581

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,668</u>	<u>\$273,251,967</u>	<u>350</u>	<u>\$3,316,022</u>
MOTOR VEHICLES & PARTS	441	131	97,916,119	18	232,820
NEW & USED AUTO DEALERS	4411	46	72,183,765	5	90,502
RV, BOAT, MOTORCYCLE DEALERS	4412	31	17,510,853	4	15,742
AUTOMOTIVE PARTS & TIRE	4413	54	8,221,501	9	126,576
FURNITURE & HOME FURNISHING	442	83	7,765,029	12	38,360
ELECTRONICS & APPLIANCES	443	176	11,471,169	39	95,370
APPLIANCES, TV & OTHER ELECTRONICS	44311	63	9,060,666	17	43,939
COMPUTERS & SOFTWARE	44312	110	2,121,160	22	51,431
CAMERA & PHOTO SUPPLIES	44313	3	289,343	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	22,755,689	26	439,607
BUILDING MATERIALS	4441	94	20,803,459	23	381,534
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,952,230	3	58,073
FOOD & BEVERAGE STORES	445	74	16,160,482	3	422,806
GROCERY & CONVENIENCE STORES	4451	40	14,966,150	3	422,806
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	1,194,332	D	D
DRUG/HEALTH STORES	446	88	5,601,184	19	60,931
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	9,960,185	7	680,401
APPAREL & ACCESSORIES	448	104	14,136,729	27	19,636
CLOTHING & SHOE STORES	4481, 4482	82	11,658,027	27	19,636
JEWELRY & LUGGAGE STORES	4483	22	2,478,702	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	8,717,021	22	41,003
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	7,873,295	11	34,645
BOOK/PERIODICAL/MUSIC STORE	4512	44	843,726	11	6,358
GENERAL MERCHANDISE STORES	452	23	47,694,009	3	50,914
DEPARTMENT STORES	4521	5	13,522,901	D	D
GENERAL MERCHANDISE STORES	4529	18	34,171,108	3	50,914
E-COMMERCE & MAIL ORDER	4541	78	1,713,814	40	126,388
MISCELLANEOUS RETAILERS	453, 4542, 4543	629	29,360,537	134	1,107,786
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>645,240</u>	<u>3</u>	<u>90,459</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>179,657</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>87,414</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,393</u>	<u>75,016,246</u>	<u>202</u>	<u>3,396,255</u>
CONSTRUCTION OF BUILDINGS	236	334	31,622,001	47	2,287,255
HEAVY CONSTRUCTION & HIGHWAYS	237	71	13,872,864	13	183,057
SPECIAL TRADE CONTRACTORS	238	988	29,521,381	142	925,943
<u>MANUFACTURING</u>	<u>31-33</u>	<u>333</u>	<u>15,107,170</u>	<u>39</u>	<u>124,170</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>992</u>	<u>48,414,976</u>	<u>218</u>	<u>656,790</u>
DURABLE GOODS	423	681	24,962,703	158	521,960
NONDURABLE GOODS	424	297	23,175,356	60	134,830
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	276,917	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>80</u>	<u>3,286,675</u>	<u>8</u>	<u>80,082</u>
<u>INFORMATION</u>	<u>51</u>	<u>250</u>	<u>16,828,833</u>	<u>83</u>	<u>934,888</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>88</u>	<u>2,507,013</u>	<u>18</u>	<u>131,083</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>246</u>	<u>10,093,830</u>	<u>51</u>	<u>278,166</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>280</u>	<u>5,027,935</u>	<u>33</u>	<u>83,968</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>502</u>	<u>8,208,658</u>	<u>64</u>	<u>154,677</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>50</u>	<u>4,312,688</u>	<u>5</u>	<u>38,944</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>337</u>	<u>40,529,434</u>	<u>21</u>	<u>4,922,110</u>
ACCOMMODATIONS	721	57	5,523,872	5	4,201,463
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	280	35,005,562	16	720,647
<u>OTHER SERVICES</u>	<u>81</u>	<u>411</u>	<u>14,341,047</u>	<u>48</u>	<u>328,767</u>
REPAIR & MAINTENANCE	811	292	10,948,838	30	174,421
PERSONAL SERVICE	812	99	3,050,612	15	101,973
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	341,597	3	52,373
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>66,179</u>	<u>6</u>	<u>10,705</u>
TOTAL ALL INDUSTRIES		6,683	\$517,904,962	1,149	\$14,547,086

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,075</u>	<u>\$1,244,764,286</u>	<u>3,130</u>	<u>\$817,334,732</u>
MOTOR VEHICLES & PARTS	441	336	331,736,337	281	197,558,286
NEW & USED AUTO DEALERS	4411	142	262,526,730	141	155,720,777
RV, BOAT, MOTORCYCLE DEALERS	4412	64	29,112,113	45	15,954,217
AUTOMOTIVE PARTS & TIRE	4413	130	40,097,494	95	25,883,292
FURNITURE & HOME FURNISHING	442	235	46,473,599	156	33,361,266
ELECTRONICS & APPLIANCES	443	385	69,312,912	329	47,811,370
APPLIANCES, TV & OTHER ELECTRONICS	44311	124	48,310,084	103	37,216,806
COMPUTERS & SOFTWARE	44312	255	20,196,304	221	10,458,937
CAMERA & PHOTO SUPPLIES	44313	6	806,524	5	135,627
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	288	113,082,728	189	78,177,832
BUILDING MATERIALS	4441	216	103,061,539	144	72,063,374
LAWN & GARDEN SUPPLIES & EQUIP.	4442	72	10,021,189	45	6,114,458
FOOD & BEVERAGE STORES	445	278	80,902,473	138	55,606,932
GROCERY & CONVENIENCE STORES	4451	183	78,541,622	74	53,954,909
OTHER FOOD & BEVERAGE STORES	4452, 4453	95	2,360,851	64	1,652,023
DRUG/HEALTH STORES	446	185	35,971,606	163	24,375,052
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	155	25,852,942	89	19,855,966
APPAREL & ACCESSORIES	448	257	115,766,651	198	56,446,498
CLOTHING & SHOE STORES	4481, 4482	196	99,149,457	160	49,285,010
JEWELRY & LUGGAGE STORES	4483	61	16,617,194	38	7,161,488
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	237	42,018,432	219	39,927,613
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	163	34,120,137	143	26,522,763
BOOK/PERIODICAL/MUSIC STORE	4512	74	7,898,295	76	13,404,850
GENERAL MERCHANDISE STORES	452	44	236,846,416	32	163,280,698
DEPARTMENT STORES	4521	7	73,515,038	7	46,312,006
GENERAL MERCHANDISE STORES	4529	37	163,331,378	25	116,968,692
E-COMMERCE & MAIL ORDER	4541	128	11,986,747	115	6,732,818
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,547	134,813,443	1,221	94,200,401
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>57</u>	<u>702,609</u>	<u>19</u>	<u>258,444</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>3,790,454</u>	<u>9</u>	<u>858,881</u>
<u>UTILITIES</u>	<u>22</u>	<u>24</u>	<u>922,668</u>	<u>13</u>	<u>573,789</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,064</u>	<u>459,639,249</u>	<u>2,236</u>	<u>206,935,222</u>
CONSTRUCTION OF BUILDINGS	236	1,334	250,166,071	647	121,356,328
HEAVY CONSTRUCTION & HIGHWAYS	237	185	46,888,367	82	11,787,055
SPECIAL TRADE CONTRACTORS	238	3,545	162,584,811	1,507	73,791,839
<u>MANUFACTURING</u>	<u>31-33</u>	<u>825</u>	<u>64,888,839</u>	<u>618</u>	<u>41,078,537</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,951</u>	<u>166,068,204</u>	<u>1,779</u>	<u>141,831,535</u>
DURABLE GOODS	423	1,367	133,681,010	1,268	106,316,897
NONDURABLE GOODS	424	558	31,694,310	489	34,741,789
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	692,884	22	772,849
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>153</u>	<u>6,860,889</u>	<u>80</u>	<u>6,211,818</u>
<u>INFORMATION</u>	<u>51</u>	<u>424</u>	<u>119,915,238</u>	<u>389</u>	<u>81,725,743</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>164</u>	<u>24,288,194</u>	<u>140</u>	<u>16,023,127</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>516</u>	<u>53,081,407</u>	<u>432</u>	<u>45,049,405</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>889</u>	<u>45,224,918</u>	<u>628</u>	<u>21,484,181</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,773</u>	<u>54,835,371</u>	<u>901</u>	<u>39,662,487</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>183</u>	<u>18,951,668</u>	<u>115</u>	<u>9,608,695</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,346</u>	<u>232,087,806</u>	<u>791</u>	<u>168,624,060</u>
ACCOMMODATIONS	721	86	23,211,761	73	30,815,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,260	208,876,045	718	137,808,354
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,522</u>	<u>83,334,489</u>	<u>962</u>	<u>57,743,739</u>
REPAIR & MAINTENANCE	811	991	64,997,276	632	37,768,169
PERSONAL SERVICE	812	487	16,329,294	289	17,730,441
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	2,007,919	41	2,245,129
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>435,120</u>	<u>12</u>	<u>465,513</u>
TOTAL ALL INDUSTRIES		18,992	\$2,579,791,409	12,254	\$1,655,469,908

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>735</u>	<u>\$38,094,516</u>	<u>2,136</u>	<u>\$452,614,570</u>
MOTOR VEHICLES & PARTS	441	47	8,951,312	127	95,861,489
NEW & USED AUTO DEALERS	4411	12	5,028,264	45	74,362,495
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,199,473	29	10,107,716
AUTOMOTIVE PARTS & TIRE	4413	26	2,723,575	53	11,391,278
FURNITURE & HOME FURNISHING	442	26	944,916	117	16,468,311
ELECTRONICS & APPLIANCES	443	60	414,593	232	27,682,287
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	188,064	70	19,924,621
COMPUTERS & SOFTWARE	44312	35	226,529	158	7,131,799
CAMERA & PHOTO SUPPLIES	44313	D	D	4	625,867
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	3,243,221	142	52,738,141
BUILDING MATERIALS	4441	44	2,400,976	107	47,490,298
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	842,245	35	5,247,843
FOOD & BEVERAGE STORES	445	14	3,040,678	95	28,912,634
GROCERY & CONVENIENCE STORES	4451	10	3,006,532	54	27,645,918
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	34,146	41	1,266,716
DRUG/HEALTH STORES	446	40	465,247	115	10,636,417
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	1,951,233	84	13,360,173
APPAREL & ACCESSORIES	448	47	265,179	141	20,597,030
CLOTHING & SHOE STORES	4481, 4482	42	244,180	115	17,469,316
JEWELRY & LUGGAGE STORES	4483	5	20,999	26	3,127,714
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	1,237,351	139	31,080,527
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	1,038,128	85	26,902,196
BOOK/PERIODICAL/MUSIC STORE	4512	30	199,223	54	4,178,331
GENERAL MERCHANDISE STORES	452	6	10,801,417	23	99,843,777
DEPARTMENT STORES	4521	D	D	6	32,669,225
GENERAL MERCHANDISE STORES	4529	6	10,801,417	17	67,174,552
E-COMMERCE & MAIL ORDER	4541	60	579,769	81	4,028,868
MISCELLANEOUS RETAILERS	453, 4542, 4543	309	6,199,600	840	51,404,916
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>134,618</u>	<u>30</u>	<u>403,654</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>13,824</u>	<u>11</u>	<u>1,717,842</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>31,997</u>	<u>13</u>	<u>267,900</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>401</u>	<u>10,691,348</u>	<u>2,265</u>	<u>155,707,999</u>
CONSTRUCTION OF BUILDINGS	236	100	6,475,425	579	83,445,474
HEAVY CONSTRUCTION & HIGHWAYS	237	16	523,378	94	14,299,630
SPECIAL TRADE CONTRACTORS	238	285	3,692,545	1,592	57,962,895
<u>MANUFACTURING</u>	<u>31-33</u>	<u>98</u>	<u>1,759,074</u>	<u>387</u>	<u>18,443,747</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>412</u>	<u>4,138,337</u>	<u>1,208</u>	<u>55,403,673</u>
DURABLE GOODS	423	290	3,374,391	851	47,228,837
NONDURABLE GOODS	424	117	751,003	346	8,105,049
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	12,943	11	69,787
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>116,341</u>	<u>59</u>	<u>2,024,770</u>
<u>INFORMATION</u>	<u>51</u>	<u>142</u>	<u>4,194,694</u>	<u>308</u>	<u>43,201,663</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>579,728</u>	<u>106</u>	<u>5,926,406</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>93</u>	<u>838,709</u>	<u>313</u>	<u>16,867,974</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>93</u>	<u>886,730</u>	<u>443</u>	<u>13,374,548</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>150</u>	<u>1,278,993</u>	<u>881</u>	<u>26,498,428</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>1,874,193</u>	<u>88</u>	<u>6,347,649</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>89</u>	<u>4,892,672</u>	<u>469</u>	<u>81,319,932</u>
ACCOMMODATIONS	721	21	561,157	29	7,707,316
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	68	4,331,515	440	73,612,616
<u>OTHER SERVICES</u>	<u>81</u>	<u>110</u>	<u>3,085,387</u>	<u>671</u>	<u>38,562,882</u>
REPAIR & MAINTENANCE	811	77	2,574,670	447	33,130,977
PERSONAL SERVICE	812	28	381,838	189	4,962,401
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	128,879	35	469,504
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>18</u>	<u>1,058,791</u>
TOTAL ALL INDUSTRIES		2,408	\$72,611,161	9,406	\$919,742,428

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>233</u>	<u>\$1,261,044</u>	<u>949</u>	<u>\$68,290,924</u>
MOTOR VEHICLES & PARTS	441	12	40,143	57	\$16,291,565
NEW & USED AUTO DEALERS	4411	6	38,360	19	11,868,059
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	9	1,884,031
AUTOMOTIVE PARTS & TIRE	4413	6	1,783	29	2,539,475
FURNITURE & HOME FURNISHING	442	4	7,147	31	1,407,171
ELECTRONICS & APPLIANCES	443	22	63,380	101	1,937,544
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	34,868	34	1,012,714
COMPUTERS & SOFTWARE	44312	11	28,512	64	913,445
CAMERA & PHOTO SUPPLIES	44313	-	-	3	11,385
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	219,199	55	8,669,059
BUILDING MATERIALS	4441	16	214,843	38	7,796,366
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	4,356	17	872,693
FOOD & BEVERAGE STORES	445	3	126,037	49	7,109,815
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,265,061
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	126,037	30	844,754
DRUG/HEALTH STORES	446	13	70,888	56	2,785,516
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	429,060	20	1,934,165
APPAREL & ACCESSORIES	448	19	14,503	61	1,412,885
CLOTHING & SHOE STORES	4481, 4482	19	14,503	51	953,567
JEWELRY & LUGGAGE STORES	4483	D	D	10	459,318
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	12	17,529	72	3,882,501
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	5	3,985	40	1,394,387
BOOK/PERIODICAL/MUSIC STORE	4512	7	13,544	32	2,488,114
GENERAL MERCHANDISE STORES	452	3	10,224	14	14,814,938
DEPARTMENT STORES	4521	D	D	4	3,245,457
GENERAL MERCHANDISE STORES	4529	3	10,224	10	11,569,481
E-COMMERCE & MAIL ORDER	4541	35	61,220	78	1,132,987
MISCELLANEOUS RETAILERS	453, 4542, 4543	87	201,714	355	6,912,778
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>12</u>	<u>115,476</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>20,027</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>112</u>	<u>2,499,112</u>	<u>526</u>	<u>33,929,656</u>
CONSTRUCTION OF BUILDINGS	236	28	1,330,133	151	19,750,155
HEAVY CONSTRUCTION & HIGHWAYS	237	7	76,143	30	1,942,449
SPECIAL TRADE CONTRACTORS	238	77	1,092,836	345	12,237,052
<u>MANUFACTURING</u>	<u>31-33</u>	<u>23</u>	<u>149,549</u>	<u>191</u>	<u>5,637,179</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>136</u>	<u>349,307</u>	<u>728</u>	<u>16,498,484</u>
DURABLE GOODS	423	96	277,183	495	10,668,827
NONDURABLE GOODS	424	36	70,740	224	5,739,064
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,384	9	90,593
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>13</u>	<u>240,523</u>
<u>INFORMATION</u>	<u>51</u>	<u>67</u>	<u>479,139</u>	<u>205</u>	<u>7,846,932</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>12</u>	<u>42,144</u>	<u>61</u>	<u>924,462</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>35</u>	<u>51,137</u>	<u>139</u>	<u>2,711,035</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>28</u>	<u>122,679</u>	<u>169</u>	<u>1,759,884</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>32</u>	<u>61,123</u>	<u>253</u>	<u>2,774,310</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>19</u>	<u>923,922</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>19</u>	<u>419,070</u>	<u>123</u>	<u>15,519,551</u>
ACCOMMODATIONS	721	7	66,853	22	2,972,234
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	352,217	101	12,547,317
<u>OTHER SERVICES</u>	<u>81</u>	<u>21</u>	<u>85,647</u>	<u>170</u>	<u>5,391,299</u>
REPAIR & MAINTENANCE	811	14	43,533	116	4,206,268
PERSONAL SERVICE	812	7	42,114	45	940,860
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	9	244,171
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>29,125</u>	<u>4</u>	<u>2,873,939</u>
TOTAL ALL INDUSTRIES		725	\$5,549,076	3,565	\$165,457,603

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,995</u>	<u>\$322,403,545</u>	<u>793</u>	<u>\$35,528,268</u>
MOTOR VEHICLES & PARTS	441	129	63,445,807	40	8,392,666
NEW & USED AUTO DEALERS	4411	40	47,778,430	12	6,295,765
RV, BOAT, MOTORCYCLE DEALERS	4412	32	6,371,826	5	211,288
AUTOMOTIVE PARTS & TIRE	4413	57	9,295,551	23	1,885,613
FURNITURE & HOME FURNISHING	442	79	12,444,198	27	680,496
ELECTRONICS & APPLIANCES	443	188	14,477,983	94	1,358,852
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	11,085,202	37	559,006
COMPUTERS & SOFTWARE	44312	123	3,196,624	57	799,846
CAMERA & PHOTO SUPPLIES	44313	3	196,157	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	38,763,243	51	2,182,406
BUILDING MATERIALS	4441	89	35,804,010	35	1,725,706
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	2,959,233	16	456,700
FOOD & BEVERAGE STORES	445	87	23,748,619	24	4,914,175
GROCERY & CONVENIENCE STORES	4451	43	23,184,061	15	4,910,264
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	564,558	9	3,911
DRUG/HEALTH STORES	446	97	10,020,618	48	819,884
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	76	7,972,622	11	1,024,744
APPAREL & ACCESSORIES	448	156	21,907,555	58	659,603
CLOTHING & SHOE STORES	4481, 4482	126	20,094,380	49	415,580
JEWELRY & LUGGAGE STORES	4483	30	1,813,175	9	244,023
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	143	13,562,296	54	4,837,832
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	10,214,115	29	348,198
BOOK/PERIODICAL/MUSIC STORE	4512	54	3,348,181	25	4,489,634
GENERAL MERCHANDISE STORES	452	25	72,495,944	7	2,880,701
DEPARTMENT STORES	4521	4	20,312,008	D	D
GENERAL MERCHANDISE STORES	4529	21	52,183,936	7	2,880,701
E-COMMERCE & MAIL ORDER	4541	98	5,348,200	67	1,151,409
MISCELLANEOUS RETAILERS	453, 4542, 4543	793	38,216,460	312	6,625,500
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>569,083</u>	<u>9</u>	<u>190,891</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>605,547</u>	<u>3</u>	<u>27,187</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>102,776</u>	<u>3</u>	<u>1,244</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,606</u>	<u>142,438,306</u>	<u>357</u>	<u>29,592,028</u>
CONSTRUCTION OF BUILDINGS	236	496	77,463,570	97	21,608,239
HEAVY CONSTRUCTION & HIGHWAYS	237	65	18,229,780	20	2,002,518
SPECIAL TRADE CONTRACTORS	238	1,045	46,744,956	240	5,981,271
<u>MANUFACTURING</u>	<u>31-33</u>	<u>419</u>	<u>14,437,243</u>	<u>112</u>	<u>2,025,458</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,262</u>	<u>53,888,984</u>	<u>567</u>	<u>10,520,015</u>
DURABLE GOODS	423	857	39,289,227	381	7,795,552
NONDURABLE GOODS	424	390	14,541,167	182	2,715,653
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	58,590	4	8,810
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>70</u>	<u>5,591,050</u>	<u>16</u>	<u>676,725</u>
<u>INFORMATION</u>	<u>51</u>	<u>293</u>	<u>29,612,330</u>	<u>173</u>	<u>4,372,001</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>99</u>	<u>5,165,357</u>	<u>48</u>	<u>450,982</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>297</u>	<u>13,354,279</u>	<u>87</u>	<u>1,369,822</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>377</u>	<u>7,479,628</u>	<u>130</u>	<u>1,615,396</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>638</u>	<u>18,158,084</u>	<u>168</u>	<u>3,162,889</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>76</u>	<u>8,157,232</u>	<u>17</u>	<u>676,642</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>452</u>	<u>69,880,603</u>	<u>104</u>	<u>10,583,230</u>
ACCOMMODATIONS	721	59	7,262,573	13	1,588,872
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	393	62,618,030	91	8,994,358
<u>OTHER SERVICES</u>	<u>81</u>	<u>572</u>	<u>23,524,155</u>	<u>108</u>	<u>2,832,945</u>
REPAIR & MAINTENANCE	811	376	17,669,772	67	2,138,010
PERSONAL SERVICE	812	172	5,233,476	36	659,976
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	620,907	5	34,959
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>202,384</u>	<u>4</u>	<u>25,521</u>
TOTAL ALL INDUSTRIES		8,204	\$715,570,586	2,699	\$103,651,244

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,861</u>	<u>\$311,047,551</u>
MOTOR VEHICLES & PARTS	441	202	86,731,043
NEW & USED AUTO DEALERS	4411	108	68,342,124
RV, BOAT, MOTORCYCLE DEALERS	4412	19	5,986,947
AUTOMOTIVE PARTS & TIRE	4413	75	12,401,972
FURNITURE & HOME FURNISHING	442	73	8,885,432
ELECTRONICS & APPLIANCES	443	179	9,602,444
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	6,468,830
COMPUTERS & SOFTWARE	44312	127	3,133,614
CAMERA & PHOTO SUPPLIES	44313	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	31,727,537
BUILDING MATERIALS	4441	75	28,515,916
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	3,211,621
FOOD & BEVERAGE STORES	445	134	22,706,440
GROCERY & CONVENIENCE STORES	4451	93	22,147,667
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	558,773
DRUG/HEALTH STORES	446	94	10,301,664
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	72	7,958,727
APPAREL & ACCESSORIES	448	122	11,410,076
CLOTHING & SHOE STORES	4481, 4482	99	9,479,198
JEWELRY & LUGGAGE STORES	4483	23	1,930,878
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	8,499,600
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	6,663,981
BOOK/PERIODICAL/MUSIC STORE	4512	41	1,835,619
GENERAL MERCHANDISE STORES	452	19	72,902,673
DEPARTMENT STORES	4521	6	18,728,007
GENERAL MERCHANDISE STORES	4529	13	54,174,666
E-COMMERCE & MAIL ORDER	4541	86	2,489,732
MISCELLANEOUS RETAILERS	453, 4542, 4543	664	37,832,183
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>2,105,475</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>177,705</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>117,987</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,025</u>	<u>87,812,310</u>
CONSTRUCTION OF BUILDINGS	236	285	49,523,257
HEAVY CONSTRUCTION & HIGHWAYS	237	65	7,099,044
SPECIAL TRADE CONTRACTORS	238	675	31,190,009
<u>MANUFACTURING</u>	<u>31-33</u>	<u>312</u>	<u>16,345,511</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,195</u>	<u>97,509,125</u>
DURABLE GOODS	423	837	62,748,923
NONDURABLE GOODS	424	344	34,662,344
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	97,858
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>56</u>	<u>1,154,451</u>
<u>INFORMATION</u>	<u>51</u>	<u>255</u>	<u>31,988,879</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>4,911,790</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>264</u>	<u>24,496,316</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>288</u>	<u>5,528,964</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>430</u>	<u>12,773,074</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>58</u>	<u>4,056,087</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>420</u>	<u>55,155,600</u>
ACCOMMODATIONS	721	53	8,855,216
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	367	46,300,384
<u>OTHER SERVICES</u>	<u>81</u>	<u>506</u>	<u>18,609,684</u>
REPAIR & MAINTENANCE	811	354	13,617,658
PERSONAL SERVICE	812	132	4,338,462
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	653,564
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>831,045</u>
TOTAL ALL INDUSTRIES		6,826	\$674,621,554

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 1, 2007 to Quarter 1, 2008
(Dollars in Thousands)

City	1st Quarter, 2007	1st Quarter, 2008	Percent Change
Aberdeen	\$104,916	\$99,367	-5.3%
Auburn	444,191	418,549	-5.8%
Bellevue	1,341,362	1,367,170	1.9%
Bellingham	467,253	477,965	2.3%
Bremerton	179,081	193,741	8.2%
Camas	31,268	32,791	4.9%
Centralia	69,525	91,987	32.3%
Chehalis	99,272	118,425	19.3%
Colville	40,157	40,595	1.1%
Des Moines	53,089	53,827	1.4%
Edmonds	139,384	135,748	-2.6%
Ellensburg	79,307	85,117	7.3%
Everett	670,072	659,514	-1.6%
Federal Way	339,458	326,959	-3.7%
Fife	216,568	172,171	-20.5%
Issaquah	295,688	281,205	-4.9%
Kelso	54,452	52,688	-3.2%
Kennewick	311,986	335,645	7.6%
Kent	615,093	595,425	-3.2%
Kirkland	455,948	396,613	-13.0%
Lacey	230,387	245,749	6.7%
Longview	189,850	184,257	-2.9%
Lynnwood	511,184	496,269	-2.9%
Marysville	174,484	186,524	6.9%
Mercer Island	76,348	87,506	14.6%
Moses Lake	121,538	138,861	14.3%
Mount Vernon	159,214	149,266	-6.2%
Mountlake Terrace	46,850	36,246	-22.6%
Oak Harbor	77,509	76,539	-1.3%
Olympia	430,521	407,230	-5.4%
Omak	35,212	37,123	5.4%
Pasco	194,211	213,206	9.8%
Port Angeles	79,175	79,994	1.0%
Port Townsend	39,672	39,302	-0.9%
Pullman	75,942	79,242	4.3%
Puyallup	412,128	399,206	-3.1%
Redmond	468,640	525,148	12.1%
Renton	499,266	548,973	10.0%
Richland	174,036	187,768	7.9%
Sea Tac	184,230	209,458	13.7%
Seattle	3,838,033	4,048,288	5.5%
Shelton	47,527	48,442	1.9%
Spokane	916,594	869,974	-5.1%
Sunnyside	55,608	59,098	6.3%
Tacoma	1,098,649	1,053,717	-4.1%
Tukwila	495,083	476,188	-3.8%
Vancouver	614,533	635,254	3.4%
Walla Walla	111,971	121,016	8.1%
Wenatchee	181,961	216,427	18.9%
Yakima	342,168	399,268	16.7%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>583</u>	<u>\$64,125,777</u>	<u>1,176</u>	<u>\$214,807,153</u>
MOTOR VEHICLES & PARTS	441	36	18,855,856	85	88,938,911
NEW & USED AUTO DEALERS	4411	16	14,731,884	38	79,665,137
RV, BOAT, MOTORCYCLE DEALERS	4412	4	43,453	10	4,430,385
AUTOMOTIVE PARTS & TIRE	4413	16	4,080,519	37	4,843,389
FURNITURE & HOME FURNISHING	442	20	1,508,387	64	5,961,443
ELECTRONICS & APPLIANCES	443	64	990,332	130	6,508,942
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	427,799	49	963,808
COMPUTERS & SOFTWARE	44312	41	562,533	81	5,545,134
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	8,570,869	79	14,707,499
BUILDING MATERIALS	4441	21	8,248,832	64	13,383,838
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	322,037	15	1,323,661
FOOD & BEVERAGE STORES	445	21	5,523,968	36	7,472,714
GROCERY & CONVENIENCE STORES	4451	15	5,300,777	24	7,214,011
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	223,191	12	258,703
DRUG/HEALTH STORES	446	37	1,581,754	62	3,376,726
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,457,934	16	8,093,436
APPAREL & ACCESSORIES	448	51	1,496,118	97	22,375,602
CLOTHING & SHOE STORES	4481, 4482	40	919,917	82	21,452,243
JEWELRY & LUGGAGE STORES	4483	11	576,201	15	923,359
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	1,069,374	62	1,124,492
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	563,137	30	802,633
BOOK/PERIODICAL/MUSIC STORE	4512	16	506,237	32	321,859
GENERAL MERCHANDISE STORES	452	7	17,791,780	12	22,742,250
DEPARTMENT STORES	4521	D	D	3	1,844,635
GENERAL MERCHANDISE STORES	4529	7	17,791,780	9	20,897,615
E-COMMERCE & MAIL ORDER	4541	51	339,283	65	3,273,006
MISCELLANEOUS RETAILERS	453, 4542, 4543	226	4,940,122	468	30,232,132
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>33,382</u>	<u>14</u>	<u>36,205</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>5,928</u>	<u>4</u>	<u>281,135</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>302</u>	<u>9,073,157</u>	<u>1,234</u>	<u>37,050,184</u>
CONSTRUCTION OF BUILDINGS	236	69	2,721,357	234	14,725,077
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,645,778	48	5,229,411
SPECIAL TRADE CONTRACTORS	238	214	4,706,022	952	17,095,696
<u>MANUFACTURING</u>	<u>31-33</u>	<u>89</u>	<u>1,709,310</u>	<u>255</u>	<u>10,518,846</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>405</u>	<u>5,289,596</u>	<u>870</u>	<u>75,698,367</u>
DURABLE GOODS	423	298	4,233,728	608	67,183,264
NONDURABLE GOODS	424	107	1,055,868	250	8,404,192
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	12	110,911
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>82,396</u>	<u>30</u>	<u>608,466</u>
<u>INFORMATION</u>	<u>51</u>	<u>156</u>	<u>3,017,539</u>	<u>201</u>	<u>12,742,087</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>712,162</u>	<u>83</u>	<u>2,598,819</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>2,189,433</u>	<u>218</u>	<u>11,843,834</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>87</u>	<u>940,150</u>	<u>216</u>	<u>3,296,697</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>147</u>	<u>1,052,376</u>	<u>508</u>	<u>9,099,178</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>277,693</u>	<u>19</u>	<u>2,235,009</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>71</u>	<u>8,027,699</u>	<u>157</u>	<u>24,127,591</u>
ACCOMMODATIONS	721	7	749,954	8	1,750,490
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	7,277,745	149	22,377,101
<u>OTHER SERVICES</u>	<u>81</u>	<u>93</u>	<u>2,797,181</u>	<u>379</u>	<u>13,319,163</u>
REPAIR & MAINTENANCE	811	56	2,085,608	291	11,174,042
PERSONAL SERVICE	812	30	510,394	76	1,880,079
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	201,179	12	265,042
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>32,888</u>	<u>4</u>	<u>286,654</u>
TOTAL ALL INDUSTRIES		2,101	\$99,366,667	5,368	\$418,549,388

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	2,018	\$580,883,414	1,476	\$256,337,091
MOTOR VEHICLES & PARTS	441	90	203,138,669	84	51,484,860
NEW & USED AUTO DEALERS	4411	42	192,092,277	23	41,071,442
RV, BOAT, MOTORCYCLE DEALERS	4412	11	5,444,458	25	5,147,439
AUTOMOTIVE PARTS & TIRE	4413	37	5,601,934	36	5,265,979
FURNITURE & HOME FURNISHING	442	169	32,719,562	64	7,263,290
ELECTRONICS & APPLIANCES	443	282	66,541,697	155	12,935,791
APPLIANCES, TV & OTHER ELECTRONICS	44311	74	41,653,892	50	10,076,703
COMPUTERS & SOFTWARE	44312	202	22,769,251	102	2,676,833
CAMERA & PHOTO SUPPLIES	44313	6	2,118,554	3	182,255
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	27,127,643	66	30,024,468
BUILDING MATERIALS	4441	99	26,069,814	52	29,221,884
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,057,829	14	802,584
FOOD & BEVERAGE STORES	445	83	18,017,068	51	15,219,746
GROCERY & CONVENIENCE STORES	4451	39	16,895,498	23	14,844,479
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	1,121,570	28	375,267
DRUG/HEALTH STORES	446	111	13,902,378	82	7,103,726
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	3,762,874	31	3,054,144
APPAREL & ACCESSORIES	448	185	98,040,554	131	20,741,089
CLOTHING & SHOE STORES	4481, 4482	142	85,080,036	106	19,067,134
JEWELRY & LUGGAGE STORES	4483	43	12,960,518	25	1,673,955
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	23,592,135	114	12,124,955
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	19,217,698	68	9,090,024
BOOK/PERIODICAL/MUSIC STORE	4512	48	4,374,437	46	3,034,931
GENERAL MERCHANDISE STORES	452	9	39,830,867	20	66,849,200
DEPARTMENT STORES	4521	5	26,237,376	4	19,958,593
GENERAL MERCHANDISE STORES	4529	4	13,593,491	16	46,890,607
E-COMMERCE & MAIL ORDER	4541	82	4,811,771	83	3,145,793
MISCELLANEOUS RETAILERS	453, 4542, 4543	737	49,398,196	595	26,390,029
AGRICULTURE, FORESTRY, FISHING	11	15	225,119	7	117,861
MINING	21	4	31,313	D	D
UTILITIES	22	7	229,412	4	31,105
CONSTRUCTION	23	3,039	330,445,473	1,056	69,137,244
CONSTRUCTION OF BUILDINGS	236	816	240,737,919	297	43,655,393
HEAVY CONSTRUCTION & HIGHWAYS	237	101	9,611,482	33	5,007,450
SPECIAL TRADE CONTRACTORS	238	2,122	80,096,072	726	20,474,401
MANUFACTURING	31-33	373	20,688,106	264	8,064,657
WHOLESALE TRADE	42	1,128	83,736,121	943	27,903,392
DURABLE GOODS	423	763	74,525,596	637	22,441,731
NONDURABLE GOODS	424	351	9,090,078	295	5,435,724
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	120,447	11	25,937
TRANSPORTATION & WAREHOUSING	48-49	45	872,534	37	2,363,039
INFORMATION	51	347	44,110,059	245	15,893,101
FINANCE, INSURANCE	52	120	10,529,271	88	4,198,535
REAL ESTATE, RENTAL/LEASING	53	358	26,165,683	230	8,459,256
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	626	62,421,227	296	5,229,568
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,215	34,284,161	508	12,390,344
ARTS, ENTERTAINMENT & RECREATION	71	81	22,808,812	39	2,359,807
ACCOMMODATIONS & FOOD SERVICES	72	354	108,039,060	304	50,295,737
ACCOMMODATIONS	721	20	30,000,473	22	4,207,789
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	334	78,038,587	282	46,087,948
OTHER SERVICES	81	630	41,159,857	379	15,013,285
REPAIR & MAINTENANCE	811	404	26,337,618	236	11,521,415
PERSONAL SERVICE	812	208	13,884,151	130	3,328,714
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	938,088	13	163,156
PUBLIC ADMINISTRATION, OTHER	92.00	6	540,650	5	171,113
TOTAL ALL INDUSTRIES		10,366	\$1,367,170,272	5,881	\$477,965,135

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>917</u>	<u>\$101,471,057</u>	<u>611</u>	<u>\$9,827,991</u>
MOTOR VEHICLES & PARTS	441	53	62,872,852	27	2,516,738
NEW & USED AUTO DEALERS	4411	20	57,853,262	5	1,194,417
RV, BOAT, MOTORCYCLE DEALERS	4412	6	2,204,964	4	6,652
AUTOMOTIVE PARTS & TIRE	4413	27	2,814,626	18	1,315,669
FURNITURE & HOME FURNISHING	442	39	2,728,687	29	326,648
ELECTRONICS & APPLIANCES	443	104	3,137,939	55	788,059
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	678,407	21	454,215
COMPUTERS & SOFTWARE	44312	65	2,358,328	34	333,844
CAMERA & PHOTO SUPPLIES	44313	3	101,204	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	8,240,897	51	1,103,452
BUILDING MATERIALS	4441	32	8,119,640	40	641,863
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	121,257	11	461,589
FOOD & BEVERAGE STORES	445	45	6,168,212	15	1,396,756
GROCERY & CONVENIENCE STORES	4451	27	6,099,841	6	1,313,104
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	68,371	9	83,652
DRUG/HEALTH STORES	446	61	2,457,996	25	533,179
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,042,160	6	451,774
APPAREL & ACCESSORIES	448	54	697,555	49	374,049
CLOTHING & SHOE STORES	4481, 4482	42	425,386	39	269,190
JEWELRY & LUGGAGE STORES	4483	12	272,169	10	104,859
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	1,931,030	38	146,953
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	667,141	19	121,779
BOOK/PERIODICAL/MUSIC STORE	4512	27	1,263,889	19	25,174
GENERAL MERCHANDISE STORES	452	11	2,695,577	5	354,678
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	2,695,577	5	354,678
E-COMMERCE & MAIL ORDER	4541	65	1,211,481	60	400,905
MISCELLANEOUS RETAILERS	453, 4542, 4543	366	7,286,671	251	1,434,800
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>108,102</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>168,068</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>340,771</u>	<u>3</u>	<u>138,105</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>654</u>	<u>31,813,327</u>	<u>608</u>	<u>8,162,765</u>
CONSTRUCTION OF BUILDINGS	236	136	8,807,881	76	2,841,918
HEAVY CONSTRUCTION & HIGHWAYS	237	24	8,308,468	23	528,683
SPECIAL TRADE CONTRACTORS	238	494	14,696,978	509	4,792,164
<u>MANUFACTURING</u>	<u>31-33</u>	<u>148</u>	<u>3,498,684</u>	<u>95</u>	<u>771,378</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>618</u>	<u>12,680,729</u>	<u>401</u>	<u>2,921,453</u>
DURABLE GOODS	423	428	8,542,939	272	2,085,273
NONDURABLE GOODS	424	184	4,119,743	122	753,666
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	18,047	7	82,514
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>278,199</u>	<u>10</u>	<u>233,966</u>
<u>INFORMATION</u>	<u>51</u>	<u>185</u>	<u>6,613,119</u>	<u>139</u>	<u>1,712,517</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>766,793</u>	<u>40</u>	<u>797,565</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>160</u>	<u>5,710,026</u>	<u>91</u>	<u>1,011,921</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>180</u>	<u>1,643,965</u>	<u>85</u>	<u>1,204,550</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>320</u>	<u>4,000,050</u>	<u>208</u>	<u>1,236,885</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>491,852</u>	<u>9</u>	<u>730,868</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>135</u>	<u>16,861,699</u>	<u>35</u>	<u>2,782,810</u>
ACCOMMODATIONS	721	9	1,824,442	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	126	15,037,257	35	2,782,810
<u>OTHER SERVICES</u>	<u>81</u>	<u>215</u>	<u>6,720,722</u>	<u>104</u>	<u>798,165</u>
REPAIR & MAINTENANCE	811	140	4,748,611	70	374,789
PERSONAL SERVICE	812	67	1,876,129	34	423,376
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	95,982	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>573,350</u>	<u>4</u>	<u>460,434</u>
TOTAL ALL INDUSTRIES		3,645	\$193,740,513	2,443	\$32,791,373

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>660</u>	<u>\$45,829,907</u>	<u>632</u>	<u>\$66,585,845</u>
MOTOR VEHICLES & PARTS	441	39	9,292,878	36	14,645,745
NEW & USED AUTO DEALERS	4411	17	5,154,716	13	11,657,227
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,133,699	3	739,983
AUTOMOTIVE PARTS & TIRE	4413	17	3,004,463	20	2,248,535
FURNITURE & HOME FURNISHING	442	23	1,268,491	30	2,662,468
ELECTRONICS & APPLIANCES	443	77	1,334,606	73	1,169,188
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	895,125	29	736,550
COMPUTERS & SOFTWARE	44312	49	432,979	44	432,638
CAMERA & PHOTO SUPPLIES	44313	3	6,502	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	1,770,344	43	10,217,069
BUILDING MATERIALS	4441	27	1,601,301	36	9,298,953
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	169,043	7	918,116
FOOD & BEVERAGE STORES	445	18	3,890,697	13	2,323,251
GROCERY & CONVENIENCE STORES	4451	13	3,790,774	6	2,322,283
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	99,923	7	968
DRUG/HEALTH STORES	446	34	1,300,005	25	1,296,975
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,153,104	7	1,623,149
APPAREL & ACCESSORIES	448	61	3,866,862	44	1,250,150
CLOTHING & SHOE STORES	4481, 4482	52	3,683,051	37	989,948
JEWELRY & LUGGAGE STORES	4483	9	183,811	7	260,202
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	1,597,685	31	1,179,107
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	1,522,131	20	1,168,454
BOOK/PERIODICAL/MUSIC STORE	4512	21	75,554	11	10,653
GENERAL MERCHANDISE STORES	452	7	242,506	12	22,009,034
DEPARTMENT STORES	4521	D	D	3	3,770,308
GENERAL MERCHANDISE STORES	4529	7	242,506	9	18,238,726
E-COMMERCE & MAIL ORDER	4541	47	366,040	56	377,896
MISCELLANEOUS RETAILERS	453, 4542, 4543	268	19,746,689	262	7,831,813
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>148,402</u>	<u>3</u>	<u>8,380</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>146,898</u>	<u>5</u>	<u>19,341</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>386</u>	<u>16,152,835</u>	<u>354</u>	<u>23,542,926</u>
CONSTRUCTION OF BUILDINGS	236	74	8,058,364	80	12,411,228
HEAVY CONSTRUCTION & HIGHWAYS	237	12	4,000,107	18	2,499,160
SPECIAL TRADE CONTRACTORS	238	300	4,094,364	256	8,632,538
<u>MANUFACTURING</u>	<u>31-33</u>	<u>109</u>	<u>1,477,517</u>	<u>96</u>	<u>2,317,216</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>456</u>	<u>5,965,225</u>	<u>423</u>	<u>10,131,640</u>
DURABLE GOODS	423	323	4,982,648	302	7,204,092
NONDURABLE GOODS	424	129	955,071	118	2,896,148
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	27,506	3	31,400
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>205,178</u>	<u>15</u>	<u>1,234,992</u>
<u>INFORMATION</u>	<u>51</u>	<u>143</u>	<u>3,097,659</u>	<u>140</u>	<u>1,852,806</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>220,557</u>	<u>32</u>	<u>277,328</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,903,929</u>	<u>111</u>	<u>1,897,803</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>93</u>	<u>615,644</u>	<u>107</u>	<u>1,425,497</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>172</u>	<u>1,825,216</u>	<u>150</u>	<u>1,037,803</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>519,226</u>	<u>10</u>	<u>407,799</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>75</u>	<u>10,617,314</u>	<u>49</u>	<u>5,600,018</u>
ACCOMMODATIONS	721	8	967,795	3	563,327
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	67	9,649,519	46	5,036,691
<u>OTHER SERVICES</u>	<u>81</u>	<u>124</u>	<u>3,187,544</u>	<u>110</u>	<u>2,072,560</u>
REPAIR & MAINTENANCE	811	78	2,376,869	75	1,494,380
PERSONAL SERVICE	812	38	645,301	29	511,332
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	165,374	6	66,848
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>73,664</u>	<u>4</u>	<u>12,743</u>
TOTAL ALL INDUSTRIES		2,397	\$91,986,715	2,241	\$118,424,697

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>451</u>	<u>\$26,212,280</u>	<u>511</u>	<u>\$15,064,253</u>
MOTOR VEHICLES & PARTS	441	26	6,437,701	17	1,432,353
NEW & USED AUTO DEALERS	4411	8	4,424,893	6	1,379,977
RV, BOAT, MOTORCYCLE DEALERS	4412	5	593,528	6	49,006
AUTOMOTIVE PARTS & TIRE	4413	13	1,419,280	5	3,370
FURNITURE & HOME FURNISHING	442	11	694,522	26	391,735
ELECTRONICS & APPLIANCES	443	48	163,847	56	211,520
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	68,771	24	105,905
COMPUTERS & SOFTWARE	44312	29	95,076	32	105,615
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	1,935,155	37	552,941
BUILDING MATERIALS	4441	19	1,504,816	34	550,657
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	430,339	3	2,284
FOOD & BEVERAGE STORES	445	3	1,566,626	9	4,142,635
GROCERY & CONVENIENCE STORES	4451	3	1,566,626	4	4,084,154
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	5	58,481
DRUG/HEALTH STORES	446	23	158,395	32	2,275,786
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	544,156	9	933,357
APPAREL & ACCESSORIES	448	32	186,727	35	1,164,509
CLOTHING & SHOE STORES	4481, 4482	32	186,727	28	1,074,194
JEWELRY & LUGGAGE STORES	4483	D	D	7	90,315
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	962,453	25	52,947
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	775,206	12	17,914
BOOK/PERIODICAL/MUSIC STORE	4512	19	187,247	13	35,033
GENERAL MERCHANDISE STORES	452	6	10,643,761	3	692,892
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	10,643,761	3	692,892
E-COMMERCE & MAIL ORDER	4541	50	243,962	42	586,534
MISCELLANEOUS RETAILERS	453, 4542, 4543	188	2,674,975	220	2,627,044
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>81,584</u>	<u>3</u>	<u>388,876</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>31,352</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>126</u>	<u>3,829,625</u>	<u>556</u>	<u>18,137,909</u>
CONSTRUCTION OF BUILDINGS	236	21	2,584,444	106	15,437,365
HEAVY CONSTRUCTION & HIGHWAYS	237	7	308,975	16	173,541
SPECIAL TRADE CONTRACTORS	238	98	936,206	434	2,527,003
<u>MANUFACTURING</u>	<u>31-33</u>	<u>58</u>	<u>919,272</u>	<u>75</u>	<u>549,677</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>273</u>	<u>1,957,287</u>	<u>273</u>	<u>2,085,500</u>
DURABLE GOODS	423	194	1,744,904	175	1,695,614
NONDURABLE GOODS	424	75	208,985	91	367,533
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	3,398	7	22,353
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>51,521</u>	<u>10</u>	<u>420,426</u>
<u>INFORMATION</u>	<u>51</u>	<u>104</u>	<u>988,941</u>	<u>153</u>	<u>3,515,546</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>430,188</u>	<u>35</u>	<u>769,990</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>65</u>	<u>475,246</u>	<u>70</u>	<u>1,530,152</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>61</u>	<u>306,156</u>	<u>74</u>	<u>465,214</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>83</u>	<u>531,636</u>	<u>271</u>	<u>1,295,693</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>217,180</u>	<u>7</u>	<u>103,603</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>31</u>	<u>2,878,348</u>	<u>52</u>	<u>8,405,069</u>
ACCOMMODATIONS	721	3	311,372	7	417,184
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	2,566,976	45	7,987,885
<u>OTHER SERVICES</u>	<u>81</u>	<u>56</u>	<u>1,684,398</u>	<u>121</u>	<u>1,075,195</u>
REPAIR & MAINTENANCE	811	29	1,318,434	84	803,023
PERSONAL SERVICE	812	23	278,340	33	265,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	87,624	4	6,956
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>20,207</u>
TOTAL ALL INDUSTRIES		1,360	\$40,595,014	2,214	\$53,827,310

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>931</u>	<u>\$60,474,159</u>	<u>651</u>	<u>\$38,377,542</u>
MOTOR VEHICLES & PARTS	441	36	33,861,015	35	11,144,750
NEW & USED AUTO DEALERS	4411	17	32,733,025	10	6,833,117
RV, BOAT, MOTORCYCLE DEALERS	4412	5	622,223	7	2,205,807
AUTOMOTIVE PARTS & TIRE	4413	14	505,767	18	2,105,826
FURNITURE & HOME FURNISHING	442	60	2,072,628	25	2,497,639
ELECTRONICS & APPLIANCES	443	95	936,922	61	902,092
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	573,202	23	270,560
COMPUTERS & SOFTWARE	44312	61	363,720	38	631,532
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	682,145	32	3,342,731
BUILDING MATERIALS	4441	55	608,806	28	1,481,421
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	73,339	4	1,861,310
FOOD & BEVERAGE STORES	445	35	5,194,124	17	3,578,338
GROCERY & CONVENIENCE STORES	4451	13	4,845,534	7	3,375,709
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	348,590	10	202,629
DRUG/HEALTH STORES	446	58	1,665,592	37	594,386
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	948,195	18	2,531,361
APPAREL & ACCESSORIES	448	62	4,874,633	48	660,847
CLOTHING & SHOE STORES	4481, 4482	52	4,480,186	40	467,558
JEWELRY & LUGGAGE STORES	4483	10	394,447	8	193,289
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	811,900	46	531,068
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	682,507	23	458,021
BOOK/PERIODICAL/MUSIC STORE	4512	22	129,393	23	73,047
GENERAL MERCHANDISE STORES	452	5	1,911,489	9	8,695,263
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	1,911,489	9	8,695,263
E-COMMERCE & MAIL ORDER	4541	66	1,040,514	60	564,670
MISCELLANEOUS RETAILERS	453, 4542, 4543	390	6,475,002	263	3,334,397
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>42,219</u>	<u>6</u>	<u>387,046</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>37,220</u>	<u>3</u>	<u>64,752</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,308</u>	<u>24,036,066</u>	<u>296</u>	<u>14,337,874</u>
CONSTRUCTION OF BUILDINGS	236	283	12,957,073	59	9,951,420
HEAVY CONSTRUCTION & HIGHWAYS	237	25	632,354	9	456,681
SPECIAL TRADE CONTRACTORS	238	1,000	10,446,639	228	3,929,773
<u>MANUFACTURING</u>	<u>31-33</u>	<u>118</u>	<u>2,441,020</u>	<u>81</u>	<u>1,020,618</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>523</u>	<u>5,682,297</u>	<u>419</u>	<u>5,707,017</u>
DURABLE GOODS	423	359	4,594,707	281	3,486,322
NONDURABLE GOODS	424	160	1,083,304	134	2,214,244
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,286	4	6,451
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>185,391</u>	<u>5</u>	<u>80,763</u>
<u>INFORMATION</u>	<u>51</u>	<u>167</u>	<u>6,172,405</u>	<u>139</u>	<u>2,739,732</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>1,036,739</u>	<u>44</u>	<u>1,067,125</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>134</u>	<u>2,707,881</u>	<u>109</u>	<u>1,701,833</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>210</u>	<u>2,917,974</u>	<u>102</u>	<u>1,091,934</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>541</u>	<u>7,769,380</u>	<u>145</u>	<u>5,285,940</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,799,514</u>	<u>18</u>	<u>436,744</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>115</u>	<u>15,153,904</u>	<u>76</u>	<u>9,971,421</u>
ACCOMMODATIONS	721	9	705,698	9	1,337,004
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	106	14,448,206	67	8,634,417
<u>OTHER SERVICES</u>	<u>81</u>	<u>251</u>	<u>5,286,982</u>	<u>87</u>	<u>2,843,931</u>
REPAIR & MAINTENANCE	811	169	4,131,409	50	2,326,850
PERSONAL SERVICE	812	77	1,085,887	33	415,883
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	69,686	4	101,198
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>4,989</u>	<u>4</u>	<u>2,749</u>
TOTAL ALL INDUSTRIES		4,410	\$135,748,140	2,185	\$85,117,021

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,698</u>	<u>\$298,660,140</u>	<u>1,154</u>	<u>\$171,023,534</u>
MOTOR VEHICLES & PARTS	441	116	99,135,628	43	17,265,920
NEW & USED AUTO DEALERS	4411	43	83,101,386	13	11,952,013
RV, BOAT, MOTORCYCLE DEALERS	4412	22	6,452,321	3	212,667
AUTOMOTIVE PARTS & TIRE	4413	51	9,581,921	27	5,101,240
FURNITURE & HOME FURNISHING	442	91	9,310,268	61	3,174,131
ELECTRONICS & APPLIANCES	443	210	19,405,336	135	13,581,540
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	15,678,048	44	11,427,328
COMPUTERS & SOFTWARE	44312	136	3,331,195	88	1,947,028
CAMERA & PHOTO SUPPLIES	44313	3	396,093	3	207,184
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	118	23,397,682	63	16,160,904
BUILDING MATERIALS	4441	105	22,135,178	53	15,982,615
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,262,504	10	178,289
FOOD & BEVERAGE STORES	445	89	14,385,660	44	14,069,082
GROCERY & CONVENIENCE STORES	4451	61	14,113,493	22	12,547,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	272,167	22	1,521,687
DRUG/HEALTH STORES	446	92	8,525,611	70	5,104,002
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	5,744,642	19	3,335,304
APPAREL & ACCESSORIES	448	104	11,041,667	83	8,768,316
CLOTHING & SHOE STORES	4481, 4482	84	9,073,768	64	7,504,017
JEWELRY & LUGGAGE STORES	4483	20	1,967,899	19	1,264,299
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	94	9,011,405	70	8,619,062
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	6,973,193	33	6,099,497
BOOK/PERIODICAL/MUSIC STORE	4512	39	2,038,212	37	2,519,565
GENERAL MERCHANDISE STORES	452	19	62,351,594	16	61,071,166
DEPARTMENT STORES	4521	4	16,240,332	4	16,448,427
GENERAL MERCHANDISE STORES	4529	15	46,111,262	12	44,622,739
E-COMMERCE & MAIL ORDER	4541	80	2,277,535	62	1,058,688
MISCELLANEOUS RETAILERS	453, 4542, 4543	644	34,073,112	488	18,815,419
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>60,634</u>	<u>11</u>	<u>63,968</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>1,307,661</u>	<u>3</u>	<u>307,182</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>58,931</u>	<u>3</u>	<u>26,584</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,966</u>	<u>114,123,156</u>	<u>1,259</u>	<u>37,971,855</u>
CONSTRUCTION OF BUILDINGS	236	390	81,763,353	251	23,023,428
HEAVY CONSTRUCTION & HIGHWAYS	237	62	5,556,004	43	2,556,540
SPECIAL TRADE CONTRACTORS	238	1,514	26,803,799	965	12,391,887
<u>MANUFACTURING</u>	<u>31-33</u>	<u>316</u>	<u>16,507,555</u>	<u>195</u>	<u>4,259,035</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,095</u>	<u>63,887,599</u>	<u>669</u>	<u>18,429,511</u>
DURABLE GOODS	423	785	50,381,160	462	16,254,724
NONDURABLE GOODS	424	297	13,457,715	198	1,973,561
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	48,724	9	201,226
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>2,120,307</u>	<u>13</u>	<u>265,709</u>
<u>INFORMATION</u>	<u>51</u>	<u>289</u>	<u>29,839,545</u>	<u>197</u>	<u>14,884,781</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>10,746,516</u>	<u>86</u>	<u>2,991,233</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>270</u>	<u>15,180,011</u>	<u>193</u>	<u>7,676,312</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>351</u>	<u>7,370,056</u>	<u>212</u>	<u>7,231,122</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>798</u>	<u>14,472,057</u>	<u>563</u>	<u>6,279,787</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>4,052,713</u>	<u>24</u>	<u>4,523,238</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>356</u>	<u>57,075,957</u>	<u>228</u>	<u>41,741,611</u>
ACCOMMODATIONS	721	20	4,918,495	13	4,124,185
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	336	52,157,462	215	37,617,426
<u>OTHER SERVICES</u>	<u>81</u>	<u>514</u>	<u>23,795,231</u>	<u>341</u>	<u>9,283,338</u>
REPAIR & MAINTENANCE	811	363	18,180,677	229	7,172,080
PERSONAL SERVICE	812	134	4,505,038	101	1,696,945
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	1,109,516	11	414,313
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>256,359</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		7,886	\$659,514,428	5,151	\$326,958,800

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>502</u>	<u>\$115,560,754</u>	<u>990</u>	<u>\$151,614,887</u>
MOTOR VEHICLES & PARTS	441	44	87,950,621	42	17,533,654
NEW & USED AUTO DEALERS	4411	15	73,880,569	10	11,228,179
RV, BOAT, MOTORCYCLE DEALERS	4412	12	11,772,624	11	4,489,653
AUTOMOTIVE PARTS & TIRE	4413	17	2,297,428	21	1,815,822
FURNITURE & HOME FURNISHING	442	32	7,087,103	71	6,196,148
ELECTRONICS & APPLIANCES	443	63	962,951	118	2,782,963
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	647,966	40	1,093,194
COMPUTERS & SOFTWARE	44312	41	314,985	78	1,689,769
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	29	2,256,303	61	21,654,827
BUILDING MATERIALS	4441	25	2,153,816	51	21,207,761
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	102,487	10	447,066
FOOD & BEVERAGE STORES	445	12	171,831	28	5,791,786
GROCERY & CONVENIENCE STORES	4451	6	166,743	7	5,271,368
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	5,088	21	520,418
DRUG/HEALTH STORES	446	19	654,892	48	3,484,246
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,641,326	9	2,117,698
APPAREL & ACCESSORIES	448	29	197,189	61	4,636,142
CLOTHING & SHOE STORES	4481, 4482	25	195,615	51	4,285,512
JEWELRY & LUGGAGE STORES	4483	4	1,574	10	350,630
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	18	2,027,073	65	7,638,868
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	2,025,979	34	5,418,473
BOOK/PERIODICAL/MUSIC STORE	4512	4	1,094	31	2,220,395
GENERAL MERCHANDISE STORES	452	3	4,658,273	8	62,595,536
DEPARTMENT STORES	4521	-	-	3	10,385,867
GENERAL MERCHANDISE STORES	4529	3	4,658,273	5	52,209,669
E-COMMERCE & MAIL ORDER	4541	42	435,356	69	1,499,002
MISCELLANEOUS RETAILERS	453, 4542, 4543	198	7,517,836	410	15,684,017
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>5,468</u>	<u>11</u>	<u>283,388</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>384</u>	<u>7,707,378</u>	<u>1,459</u>	<u>42,983,167</u>
CONSTRUCTION OF BUILDINGS	236	54	3,749,481	306	22,826,805
HEAVY CONSTRUCTION & HIGHWAYS	237	18	513,775	42	2,050,525
SPECIAL TRADE CONTRACTORS	238	312	3,444,122	1,111	18,105,837
<u>MANUFACTURING</u>	<u>31-33</u>	<u>93</u>	<u>5,256,733</u>	<u>180</u>	<u>5,789,623</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>352</u>	<u>22,459,695</u>	<u>613</u>	<u>24,085,182</u>
DURABLE GOODS	423	248	18,529,694	422	22,831,758
NONDURABLE GOODS	424	99	3,853,032	186	1,246,738
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	76,969	5	6,686
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>460,196</u>	<u>16</u>	<u>377,101</u>
<u>INFORMATION</u>	<u>51</u>	<u>107</u>	<u>3,041,953</u>	<u>213</u>	<u>8,557,258</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>400,018</u>	<u>63</u>	<u>2,544,849</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>111</u>	<u>2,423,899</u>	<u>172</u>	<u>5,894,328</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>79</u>	<u>630,278</u>	<u>223</u>	<u>2,678,069</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>196</u>	<u>2,004,813</u>	<u>560</u>	<u>6,889,327</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>5</u>	<u>342,680</u>	<u>21</u>	<u>1,196,243</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>50</u>	<u>7,712,254</u>	<u>123</u>	<u>20,504,976</u>
ACCOMMODATIONS	721	12	2,201,142	3	1,320,216
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	5,511,112	120	19,184,760
<u>OTHER SERVICES</u>	<u>81</u>	<u>123</u>	<u>3,127,501</u>	<u>262</u>	<u>7,720,196</u>
REPAIR & MAINTENANCE	811	100	2,649,047	176	5,965,248
PERSONAL SERVICE	812	23	478,454	79	1,675,644
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	7	79,304
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>1,037,300</u>	<u>8</u>	<u>86,109</u>
TOTAL ALL INDUSTRIES		2,058	\$172,170,920	4,914	\$281,204,703

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>547</u>	<u>\$29,645,585</u>	<u>1,121</u>	<u>\$199,414,050</u>
MOTOR VEHICLES & PARTS	441	26	7,980,016	91	46,347,019
NEW & USED AUTO DEALERS	4411	10	6,345,984	36	35,645,360
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,196,401	11	5,196,185
AUTOMOTIVE PARTS & TIRE	4413	11	437,631	44	5,505,474
FURNITURE & HOME FURNISHING	442	18	644,013	41	7,935,189
ELECTRONICS & APPLIANCES	443	63	838,191	120	9,382,127
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	518,304	41	7,729,120
COMPUTERS & SOFTWARE	44312	40	319,887	79	1,653,007
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	668,149	47	15,884,092
BUILDING MATERIALS	4441	33	663,698	39	15,066,440
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	4,451	8	817,652
FOOD & BEVERAGE STORES	445	13	2,523,063	24	7,160,212
GROCERY & CONVENIENCE STORES	4451	6	2,495,844	14	7,065,598
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	27,219	10	94,614
DRUG/HEALTH STORES	446	23	764,131	68	4,458,682
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,313,940	18	5,314,184
APPAREL & ACCESSORIES	448	48	1,355,914	103	19,425,733
CLOTHING & SHOE STORES	4481, 4482	40	853,520	84	17,155,842
JEWELRY & LUGGAGE STORES	4483	8	502,394	19	2,269,891
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	33	591,354	80	9,147,610
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	18	401,094	47	6,492,863
BOOK/PERIODICAL/MUSIC STORE	4512	15	190,260	33	2,654,747
GENERAL MERCHANDISE STORES	452	7	10,008,747	14	54,250,883
DEPARTMENT STORES	4521	4	10,008,216	5	20,938,356
GENERAL MERCHANDISE STORES	4529	3	531	9	33,312,527
E-COMMERCE & MAIL ORDER	4541	55	195,401	71	1,426,932
MISCELLANEOUS RETAILERS	453, 4542, 4543	217	2,762,666	444	18,681,387
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>17,609</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>5,757</u>	<u>7</u>	<u>150,404</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>266</u>	<u>4,275,633</u>	<u>677</u>	<u>36,536,551</u>
CONSTRUCTION OF BUILDINGS	236	48	2,432,285	151	20,516,239
HEAVY CONSTRUCTION & HIGHWAYS	237	15	149,945	26	738,140
SPECIAL TRADE CONTRACTORS	238	203	1,693,403	500	15,282,172
<u>MANUFACTURING</u>	<u>31-33</u>	<u>81</u>	<u>719,890</u>	<u>149</u>	<u>3,388,642</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>383</u>	<u>3,460,059</u>	<u>731</u>	<u>20,976,975</u>
DURABLE GOODS	423	272	2,651,388	513	16,866,081
NONDURABLE GOODS	424	111	808,671	209	4,010,609
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	100,285
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>200,868</u>	<u>15</u>	<u>177,778</u>
<u>INFORMATION</u>	<u>51</u>	<u>100</u>	<u>2,046,927</u>	<u>215</u>	<u>12,024,433</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>239,779</u>	<u>66</u>	<u>3,480,008</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>77</u>	<u>804,653</u>	<u>174</u>	<u>5,667,554</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>77</u>	<u>585,634</u>	<u>199</u>	<u>3,542,007</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>121</u>	<u>543,215</u>	<u>302</u>	<u>4,869,233</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>712,487</u>	<u>29</u>	<u>2,255,893</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>47</u>	<u>7,438,639</u>	<u>171</u>	<u>33,343,775</u>
ACCOMMODATIONS	721	7	1,959,264	16	4,207,364
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	5,479,375	155	29,136,411
<u>OTHER SERVICES</u>	<u>81</u>	<u>88</u>	<u>1,968,978</u>	<u>215</u>	<u>9,799,826</u>
REPAIR & MAINTENANCE	811	58	1,347,261	139	7,694,613
PERSONAL SERVICE	812	27	335,437	67	1,739,627
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	286,280	9	365,586
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>39,473</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		1,854	\$52,687,577	4,075	\$335,644,738

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,499</u>	<u>\$232,015,226</u>	<u>1,305</u>	<u>\$186,108,878</u>
MOTOR VEHICLES & PARTS	441	78	27,081,575	58	81,842,841
NEW & USED AUTO DEALERS	4411	23	19,576,555	21	76,419,825
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,904,438	4	118,025
AUTOMOTIVE PARTS & TIRE	4413	43	5,600,582	33	5,304,991
FURNITURE & HOME FURNISHING	442	86	33,850,864	82	4,570,287
ELECTRONICS & APPLIANCES	443	190	6,013,293	175	4,701,228
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	2,976,266	50	3,129,186
COMPUTERS & SOFTWARE	44312	131	2,995,847	125	1,572,042
CAMERA & PHOTO SUPPLIES	44313	3	41,180	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	29,926,451	90	4,823,163
BUILDING MATERIALS	4441	95	27,270,518	74	4,516,101
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,655,933	16	307,062
FOOD & BEVERAGE STORES	445	63	12,276,755	45	6,631,467
GROCERY & CONVENIENCE STORES	4451	41	12,003,082	18	6,166,464
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	273,673	27	465,003
DRUG/HEALTH STORES	446	65	5,367,598	76	5,480,718
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	7,221,162	20	2,436,068
APPAREL & ACCESSORIES	448	87	7,127,548	82	4,062,340
CLOTHING & SHOE STORES	4481, 4482	70	6,531,834	64	3,513,493
JEWELRY & LUGGAGE STORES	4483	17	595,714	18	548,847
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	84	3,383,826	66	7,648,173
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	2,768,215	35	5,454,660
BOOK/PERIODICAL/MUSIC STORE	4512	37	615,611	31	2,193,513
GENERAL MERCHANDISE STORES	452	16	22,189,286	7	41,163,034
DEPARTMENT STORES	4521	3	8,761,085	3	361,753
GENERAL MERCHANDISE STORES	4529	13	13,428,201	4	40,801,281
E-COMMERCE & MAIL ORDER	4541	80	2,071,771	78	2,793,769
MISCELLANEOUS RETAILERS	453, 4542, 4543	607	75,505,097	526	19,955,790
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>107,209</u>	<u>10</u>	<u>37,179</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>61,547</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>577,673</u>	<u>5</u>	<u>56,030</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,695</u>	<u>68,045,529</u>	<u>2,094</u>	<u>69,752,974</u>
CONSTRUCTION OF BUILDINGS	236	368	32,233,789	459	36,943,109
HEAVY CONSTRUCTION & HIGHWAYS	237	67	3,930,218	75	4,748,106
SPECIAL TRADE CONTRACTORS	238	1,260	31,881,522	1,560	28,061,759
<u>MANUFACTURING</u>	<u>31-33</u>	<u>380</u>	<u>47,950,454</u>	<u>225</u>	<u>3,835,431</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,125</u>	<u>117,267,655</u>	<u>814</u>	<u>24,578,721</u>
DURABLE GOODS	423	776	79,508,384	558	20,198,465
NONDURABLE GOODS	424	334	37,524,695	246	4,155,418
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	234,576	10	224,838
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>1,843,454</u>	<u>24</u>	<u>664,157</u>
<u>INFORMATION</u>	<u>51</u>	<u>264</u>	<u>26,736,927</u>	<u>256</u>	<u>15,863,274</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>94</u>	<u>4,315,285</u>	<u>79</u>	<u>3,994,146</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>272</u>	<u>18,843,492</u>	<u>234</u>	<u>10,679,740</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>327</u>	<u>7,912,875</u>	<u>326</u>	<u>6,697,136</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>676</u>	<u>9,224,668</u>	<u>838</u>	<u>10,225,605</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>31</u>	<u>3,099,661</u>	<u>42</u>	<u>3,860,397</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>283</u>	<u>39,826,232</u>	<u>210</u>	<u>41,465,908</u>
ACCOMMODATIONS	721	17	3,551,736	7	5,356,087
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	266	36,274,496	203	36,109,821
<u>OTHER SERVICES</u>	<u>81</u>	<u>476</u>	<u>15,564,805</u>	<u>431</u>	<u>18,732,115</u>
REPAIR & MAINTENANCE	811	344	11,645,511	286	13,097,534
PERSONAL SERVICE	812	123	3,813,753	140	5,528,364
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	105,541	5	106,217
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>2,092,901</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		7,191	\$595,424,750	6,897	\$396,613,238

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	795	\$133,655,331	867	\$106,073,188
MOTOR VEHICLES & PARTS	441	33	12,004,733	59	41,415,029
NEW & USED AUTO DEALERS	4411	10	2,889,520	20	35,538,717
RV, BOAT, MOTORCYCLE DEALERS	4412	4	4,779,903	6	1,347,267
AUTOMOTIVE PARTS & TIRE	4413	19	4,335,310	33	4,529,045
FURNITURE & HOME FURNISHING	442	53	5,372,522	32	2,663,235
ELECTRONICS & APPLIANCES	443	100	6,897,051	95	1,845,308
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	5,860,352	33	858,274
COMPUTERS & SOFTWARE	44312	62	1,036,699	62	987,034
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	12,111,433	59	13,931,167
BUILDING MATERIALS	4441	40	12,030,312	46	13,023,109
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	81,121	13	908,058
FOOD & BEVERAGE STORES	445	21	8,102,664	17	6,520,064
GROCERY & CONVENIENCE STORES	4451	11	7,736,536	11	6,508,091
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	366,128	6	11,973
DRUG/HEALTH STORES	446	41	2,558,007	54	2,068,014
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,765,028	23	6,477,113
APPAREL & ACCESSORIES	448	50	4,097,113	52	1,217,853
CLOTHING & SHOE STORES	4481, 4482	38	3,378,311	44	683,758
JEWELRY & LUGGAGE STORES	4483	12	718,802	8	534,095
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	17,062,362	50	2,209,415
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	17,009,433	29	1,866,408
BOOK/PERIODICAL/MUSIC STORE	4512	20	52,929	21	343,007
GENERAL MERCHANDISE STORES	452	13	48,541,238	9	18,269,949
DEPARTMENT STORES	4521	3	12,432,195	D	D
GENERAL MERCHANDISE STORES	4529	10	36,109,043	9	18,269,949
E-COMMERCE & MAIL ORDER	4541	55	591,304	61	508,712
MISCELLANEOUS RETAILERS	453, 4542, 4543	322	14,551,876	356	8,947,329
AGRICULTURE, FORESTRY, FISHING	11	4	19,414	D	D
MINING	21	3	583,476	D	D
UTILITIES	22	4	58,641	6	27,400
CONSTRUCTION	23	882	47,820,174	477	16,529,890
CONSTRUCTION OF BUILDINGS	236	184	27,224,159	97	9,145,753
HEAVY CONSTRUCTION & HIGHWAYS	237	22	7,476,310	28	1,536,158
SPECIAL TRADE CONTRACTORS	238	676	13,119,705	352	5,847,979
MANUFACTURING	31-33	135	3,794,281	155	3,312,472
WHOLESALE TRADE	42	484	9,023,275	702	16,545,285
DURABLE GOODS	423	336	7,788,135	518	15,290,841
NONDURABLE GOODS	424	142	1,212,983	178	1,246,110
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	22,157	6	8,334
TRANSPORTATION & WAREHOUSING	48-49	12	59,858	20	408,639
INFORMATION	51	142	7,658,608	186	6,874,903
FINANCE, INSURANCE	52	53	1,377,655	55	847,199
REAL ESTATE, RENTAL/LEASING	53	145	4,923,045	149	4,801,396
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	157	1,362,153	145	2,513,504
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	363	5,561,629	226	3,436,979
ARTS, ENTERTAINMENT & RECREATION	71	17	1,654,160	25	1,078,085
ACCOMMODATIONS & FOOD SERVICES	72	114	22,114,250	105	16,216,848
ACCOMMODATIONS	721	5	1,789,217	7	457,323
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	20,325,033	98	15,759,525
OTHER SERVICES	81	204	6,079,435	178	5,504,245
REPAIR & MAINTENANCE	811	134	4,835,424	116	4,100,919
PERSONAL SERVICE	812	64	1,213,888	56	1,303,174
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	30,123	6	100,152
PUBLIC ADMINISTRATION, OTHER	92.00	3	3,312	6	86,674
TOTAL ALL INDUSTRIES		3,517	\$245,748,697	3,302	\$184,256,707

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,300</u>	<u>\$320,855,213</u>	<u>925</u>	<u>\$101,763,610</u>
MOTOR VEHICLES & PARTS	441	87	82,200,757	54	12,203,882
NEW & USED AUTO DEALERS	4411	34	68,133,863	13	5,896,649
RV, BOAT, MOTORCYCLE DEALERS	4412	12	7,613,091	12	2,474,664
AUTOMOTIVE PARTS & TIRE	4413	41	6,453,803	29	3,832,569
FURNITURE & HOME FURNISHING	442	87	23,162,313	56	1,563,418
ELECTRONICS & APPLIANCES	443	154	24,878,122	94	7,431,465
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	22,186,404	40	7,066,553
COMPUTERS & SOFTWARE	44312	100	2,422,177	54	364,912
CAMERA & PHOTO SUPPLIES	44313	4	269,541	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	13,324,661	69	12,019,245
BUILDING MATERIALS	4441	64	12,607,433	56	11,394,507
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	717,228	13	624,738
FOOD & BEVERAGE STORES	445	47	6,612,049	28	9,823,775
GROCERY & CONVENIENCE STORES	4451	30	6,047,521	17	9,718,546
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	564,528	11	105,229
DRUG/HEALTH STORES	446	69	9,124,945	46	2,411,806
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	1,640,483	24	2,660,469
APPAREL & ACCESSORIES	448	115	57,069,618	55	9,477,332
CLOTHING & SHOE STORES	4481, 4482	95	50,574,442	46	8,924,007
JEWELRY & LUGGAGE STORES	4483	20	6,495,176	9	553,325
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	21,782,806	52	2,373,197
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	17,901,051	29	1,848,850
BOOK/PERIODICAL/MUSIC STORE	4512	24	3,881,755	23	524,347
GENERAL MERCHANDISE STORES	452	12	55,139,118	10	26,335,427
DEPARTMENT STORES	4521	6	37,483,956	4	7,400,421
GENERAL MERCHANDISE STORES	4529	6	17,655,162	6	18,935,006
E-COMMERCE & MAIL ORDER	4541	69	1,550,235	64	838,792
MISCELLANEOUS RETAILERS	453, 4542, 4543	496	24,370,106	373	14,624,802
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>9,100</u>	<u>3</u>	<u>6,366</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>245,159</u>	<u>5</u>	<u>172,243</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,458</u>	<u>33,264,540</u>	<u>1,008</u>	<u>29,488,715</u>
CONSTRUCTION OF BUILDINGS	236	285	15,392,555	188	17,213,311
HEAVY CONSTRUCTION & HIGHWAYS	237	47	772,049	27	1,117,587
SPECIAL TRADE CONTRACTORS	238	1,126	17,099,936	793	11,157,817
<u>MANUFACTURING</u>	<u>31-33</u>	<u>194</u>	<u>3,758,266</u>	<u>142</u>	<u>5,918,966</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>695</u>	<u>20,727,167</u>	<u>600</u>	<u>9,270,070</u>
DURABLE GOODS	423	474	18,349,614	422	6,733,221
NONDURABLE GOODS	424	209	2,169,022	171	2,511,101
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	208,531	7	25,748
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>602,619</u>	<u>23</u>	<u>453,096</u>
<u>INFORMATION</u>	<u>51</u>	<u>179</u>	<u>9,711,435</u>	<u>185</u>	<u>6,171,272</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>5,477,475</u>	<u>62</u>	<u>1,093,058</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>203</u>	<u>7,118,233</u>	<u>153</u>	<u>3,955,270</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>240</u>	<u>22,643,858</u>	<u>132</u>	<u>1,261,087</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>638</u>	<u>7,287,066</u>	<u>394</u>	<u>2,927,858</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>3,209,020</u>	<u>16</u>	<u>598,594</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>230</u>	<u>45,561,606</u>	<u>115</u>	<u>16,194,246</u>
ACCOMMODATIONS	721	13	7,243,421	3	852,209
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	217	38,318,185	112	15,342,037
<u>OTHER SERVICES</u>	<u>81</u>	<u>365</u>	<u>15,787,381</u>	<u>239</u>	<u>7,226,992</u>
REPAIR & MAINTENANCE	811	261	13,073,359	166	5,900,012
PERSONAL SERVICE	812	97	2,644,140	66	1,323,632
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	69,882	7	3,348
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>10,759</u>	<u>3</u>	<u>22,353</u>
TOTAL ALL INDUSTRIES		5,654	\$496,268,897	4,005	\$186,523,796

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>630</u>	<u>\$13,075,533</u>	<u>725</u>	<u>\$67,241,375</u>
MOTOR VEHICLES & PARTS	441	12	350,897	52	18,993,840
NEW & USED AUTO DEALERS	4411	3	337,793	20	15,764,530
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	750,558
AUTOMOTIVE PARTS & TIRE	4413	9	13,104	27	2,478,752
FURNITURE & HOME FURNISHING	442	38	606,654	26	1,967,096
ELECTRONICS & APPLIANCES	443	82	696,660	78	1,911,491
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	299,495	30	1,180,876
COMPUTERS & SOFTWARE	44312	53	397,165	48	730,615
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	726,466	34	9,972,824
BUILDING MATERIALS	4441	45	529,350	27	9,365,688
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	197,116	7	607,136
FOOD & BEVERAGE STORES	445	14	1,037,995	18	2,832,228
GROCERY & CONVENIENCE STORES	4451	D	D	10	2,829,150
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	1,037,995	8	3,078
DRUG/HEALTH STORES	446	27	1,876,055	45	793,238
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	410,901	12	2,009,951
APPAREL & ACCESSORIES	448	54	696,405	52	1,747,281
CLOTHING & SHOE STORES	4481, 4482	47	657,816	44	1,535,302
JEWELRY & LUGGAGE STORES	4483	7	38,589	8	211,979
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	38	509,234	54	1,709,460
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	182,011	33	886,901
BOOK/PERIODICAL/MUSIC STORE	4512	17	327,223	21	822,559
GENERAL MERCHANDISE STORES	452	4	2,350,238	7	15,574,399
DEPARTMENT STORES	4521	D	D	3	2,133,125
GENERAL MERCHANDISE STORES	4529	4	2,350,238	4	13,441,274
E-COMMERCE & MAIL ORDER	4541	54	829,713	61	508,198
MISCELLANEOUS RETAILERS	453, 4542, 4543	249	2,984,315	286	9,221,369
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>29,096</u>	<u>7</u>	<u>43,250</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>183,720</u>	<u>7</u>	<u>488,599</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,156</u>	<u>49,652,641</u>	<u>338</u>	<u>16,538,305</u>
CONSTRUCTION OF BUILDINGS	236	276	36,516,123	62	5,389,111
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,516,503	18	4,019,232
SPECIAL TRADE CONTRACTORS	238	845	10,620,015	258	7,129,962
<u>MANUFACTURING</u>	<u>31-33</u>	<u>106</u>	<u>572,102</u>	<u>101</u>	<u>1,828,355</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>327</u>	<u>3,572,843</u>	<u>548</u>	<u>17,361,101</u>
DURABLE GOODS	423	207	3,287,068	375	12,826,049
NONDURABLE GOODS	424	115	264,255	168	4,076,023
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	21,520	5	459,029
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>101,961</u>	<u>11</u>	<u>200,870</u>
<u>INFORMATION</u>	<u>51</u>	<u>133</u>	<u>3,617,459</u>	<u>168</u>	<u>4,386,309</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>40</u>	<u>1,283,967</u>	<u>54</u>	<u>1,465,131</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>2,585,765</u>	<u>132</u>	<u>4,171,584</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>155</u>	<u>2,066,775</u>	<u>111</u>	<u>4,158,934</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>458</u>	<u>4,102,668</u>	<u>169</u>	<u>2,391,969</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>721,300</u>	<u>13</u>	<u>966,396</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>40</u>	<u>4,235,866</u>	<u>88</u>	<u>13,187,463</u>
ACCOMMODATIONS	721	-	-	16	2,361,911
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	4,235,866	72	10,825,552
<u>OTHER SERVICES</u>	<u>81</u>	<u>154</u>	<u>1,699,318</u>	<u>117</u>	<u>4,431,464</u>
REPAIR & MAINTENANCE	811	99	744,632	82	3,560,400
PERSONAL SERVICE	812	50	948,670	28	730,637
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	6,016	7	140,427
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>5,277</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,349	\$87,506,291	2,589	\$138,861,105

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>822</u>	<u>\$76,264,960</u>	<u>517</u>	<u>\$11,967,813</u>
MOTOR VEHICLES & PARTS	441	56	24,085,207	14	60,813
NEW & USED AUTO DEALERS	4411	18	16,505,852	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	9	4,929,238	5	21,711
AUTOMOTIVE PARTS & TIRE	4413	29	2,650,117	9	39,102
FURNITURE & HOME FURNISHING	442	42	2,398,861	27	170,608
ELECTRONICS & APPLIANCES	443	105	3,200,101	64	3,033,249
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	2,389,761	26	78,383
COMPUTERS & SOFTWARE	44312	68	810,340	38	2,954,866
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	10,150,050	26	289,834
BUILDING MATERIALS	4441	50	9,325,622	22	274,130
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	824,428	4	15,704
FOOD & BEVERAGE STORES	445	26	6,377,227	17	3,158,865
GROCERY & CONVENIENCE STORES	4451	16	6,238,981	10	3,156,110
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	138,246	7	2,755
DRUG/HEALTH STORES	446	45	1,512,471	28	614,429
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	1,897,357	6	350,424
APPAREL & ACCESSORIES	448	49	1,769,099	34	176,303
CLOTHING & SHOE STORES	4481, 4482	38	1,648,993	30	173,564
JEWELRY & LUGGAGE STORES	4483	11	120,106	4	2,739
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	1,312,880	32	115,381
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	1,192,409	17	107,760
BOOK/PERIODICAL/MUSIC STORE	4512	18	120,471	15	7,621
GENERAL MERCHANDISE STORES	452	10	12,352,126	7	987,893
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	12,352,126	7	987,893
E-COMMERCE & MAIL ORDER	4541	52	444,825	51	263,556
MISCELLANEOUS RETAILERS	453, 4542, 4543	313	10,764,756	211	2,746,458
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>8,021</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>5,570</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>632</u>	<u>23,366,388</u>	<u>482</u>	<u>4,430,139</u>
CONSTRUCTION OF BUILDINGS	236	122	10,336,730	89	1,881,622
HEAVY CONSTRUCTION & HIGHWAYS	237	24	4,578,976	20	619,839
SPECIAL TRADE CONTRACTORS	238	486	8,450,682	373	1,928,678
<u>MANUFACTURING</u>	<u>31-33</u>	<u>135</u>	<u>2,119,069</u>	<u>72</u>	<u>745,356</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>531</u>	<u>13,993,108</u>	<u>301</u>	<u>4,993,218</u>
DURABLE GOODS	423	365	9,013,414	203	4,377,320
NONDURABLE GOODS	424	159	4,922,388	94	612,571
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	57,306	4	3,327
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>26</u>	<u>517,044</u>	<u>10</u>	<u>103,823</u>
<u>INFORMATION</u>	<u>51</u>	<u>180</u>	<u>4,891,568</u>	<u>122</u>	<u>4,990,557</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,094,494</u>	<u>35</u>	<u>278,666</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>141</u>	<u>3,543,520</u>	<u>98</u>	<u>1,393,813</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>158</u>	<u>1,410,921</u>	<u>69</u>	<u>1,462,012</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>288</u>	<u>4,276,929</u>	<u>233</u>	<u>969,440</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>1,360,532</u>	<u>14</u>	<u>938,579</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>11,339,627</u>	<u>39</u>	<u>3,357,690</u>
ACCOMMODATIONS	721	8	971,681	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	93	10,367,946	39	3,357,690
<u>OTHER SERVICES</u>	<u>81</u>	<u>179</u>	<u>5,007,176</u>	<u>92</u>	<u>577,452</u>
REPAIR & MAINTENANCE	811	124	3,689,452	56	211,742
PERSONAL SERVICE	812	45	1,213,416	33	311,831
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	104,308	3	53,879
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>75,557</u>	<u>4</u>	<u>29,174</u>
TOTAL ALL INDUSTRIES		3,276	\$149,266,463	2,092	\$36,245,753

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>643</u>	<u>\$41,457,148</u>	<u>1,428</u>	<u>\$217,949,600</u>
MOTOR VEHICLES & PARTS	441	40	8,731,457	68	73,341,231
NEW & USED AUTO DEALERS	4411	14	5,925,408	26	68,254,499
RV, BOAT, MOTORCYCLE DEALERS	4412	4	82,661	12	1,726,169
AUTOMOTIVE PARTS & TIRE	4413	22	2,723,388	30	3,360,563
FURNITURE & HOME FURNISHING	442	27	1,644,149	83	8,200,569
ELECTRONICS & APPLIANCES	443	70	862,395	177	17,157,243
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	710,666	55	11,806,415
COMPUTERS & SOFTWARE	44312	40	151,729	118	4,907,701
CAMERA & PHOTO SUPPLIES	44313	D	D	4	443,127
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	6,238,201	76	22,451,992
BUILDING MATERIALS	4441	30	6,234,133	61	21,845,572
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	4,068	15	606,420
FOOD & BEVERAGE STORES	445	14	3,370,930	45	12,271,176
GROCERY & CONVENIENCE STORES	4451	4	2,987,155	22	11,707,825
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	383,775	23	563,351
DRUG/HEALTH STORES	446	31	885,777	89	5,073,360
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,304,490	29	3,745,693
APPAREL & ACCESSORIES	448	55	928,698	114	14,664,021
CLOTHING & SHOE STORES	4481, 4482	44	540,491	98	12,672,447
JEWELRY & LUGGAGE STORES	4483	11	388,207	16	1,991,574
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	339,084	104	12,663,622
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	241,016	56	8,998,374
BOOK/PERIODICAL/MUSIC STORE	4512	21	98,068	48	3,665,248
GENERAL MERCHANDISE STORES	452	9	11,751,793	12	20,950,340
DEPARTMENT STORES	4521	D	D	4	19,345,047
GENERAL MERCHANDISE STORES	4529	9	11,751,793	8	1,605,293
E-COMMERCE & MAIL ORDER	4541	56	662,309	69	2,539,335
MISCELLANEOUS RETAILERS	453, 4542, 4543	254	4,737,865	562	24,891,018
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>15,949</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>35,120</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>53,911</u>	<u>5</u>	<u>35,273</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>383</u>	<u>8,190,345</u>	<u>1,207</u>	<u>40,561,838</u>
CONSTRUCTION OF BUILDINGS	236	71	2,776,959	271	22,060,673
HEAVY CONSTRUCTION & HIGHWAYS	237	12	1,091,889	42	1,831,668
SPECIAL TRADE CONTRACTORS	238	300	4,321,497	894	16,669,497
<u>MANUFACTURING</u>	<u>31-33</u>	<u>80</u>	<u>1,229,863</u>	<u>228</u>	<u>5,836,420</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>371</u>	<u>3,585,469</u>	<u>879</u>	<u>28,346,374</u>
DURABLE GOODS	423	260	1,274,557	611	25,294,441
NONDURABLE GOODS	424	107	2,291,662	259	3,022,812
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	19,250	9	29,121
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>1,806,400</u>	<u>29</u>	<u>457,240</u>
<u>INFORMATION</u>	<u>51</u>	<u>151</u>	<u>2,862,530</u>	<u>257</u>	<u>18,888,162</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>831,614</u>	<u>84</u>	<u>3,697,649</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>97</u>	<u>1,253,865</u>	<u>225</u>	<u>7,378,088</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>98</u>	<u>1,226,967</u>	<u>277</u>	<u>8,929,249</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>184</u>	<u>1,961,129</u>	<u>589</u>	<u>9,921,857</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>717,364</u>	<u>42</u>	<u>2,123,317</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>9,484,642</u>	<u>222</u>	<u>39,309,440</u>
ACCOMMODATIONS	721	6	767,765	12	4,799,312
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	67	8,716,877	210	34,510,128
<u>OTHER SERVICES</u>	<u>81</u>	<u>111</u>	<u>1,730,833</u>	<u>366</u>	<u>23,272,351</u>
REPAIR & MAINTENANCE	811	74	1,104,383	238	21,044,450
PERSONAL SERVICE	812	30	511,164	104	1,968,052
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	115,286	24	259,849
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>147,048</u>	<u>13</u>	<u>472,354</u>
TOTAL ALL INDUSTRIES		2,270	\$76,539,128	5,861	\$407,230,281

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>339</u>	<u>\$26,154,463</u>	<u>879</u>	<u>\$87,409,006</u>
MOTOR VEHICLES & PARTS	441	22	5,942,425	58	38,114,409
NEW & USED AUTO DEALERS	4411	8	5,106,441	22	30,821,894
RV, BOAT, MOTORCYCLE DEALERS	4412	5	55,394	8	3,547,365
AUTOMOTIVE PARTS & TIRE	4413	9	780,590	28	3,745,150
FURNITURE & HOME FURNISHING	442	11	384,577	32	1,010,407
ELECTRONICS & APPLIANCES	443	35	198,852	90	1,281,560
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	40,485	27	849,770
COMPUTERS & SOFTWARE	44312	24	158,367	63	431,790
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	10	3,545,487	39	9,111,926
BUILDING MATERIALS	4441	10	3,545,487	30	8,335,245
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	9	776,681
FOOD & BEVERAGE STORES	445	5	913,132	25	4,478,430
GROCERY & CONVENIENCE STORES	4451	D	D	15	4,317,450
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	913,132	10	160,980
DRUG/HEALTH STORES	446	21	422,931	42	1,888,824
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	570,749	24	4,427,721
APPAREL & ACCESSORIES	448	26	117,582	60	818,951
CLOTHING & SHOE STORES	4481, 4482	26	117,582	50	776,714
JEWELRY & LUGGAGE STORES	4483	D	D	10	42,237
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	23	111,686	48	1,164,193
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	87,329	26	310,865
BOOK/PERIODICAL/MUSIC STORE	4512	12	24,357	22	853,328
GENERAL MERCHANDISE STORES	452	7	11,996,695	9	15,200,902
DEPARTMENT STORES	4521	3	427,437	D	D
GENERAL MERCHANDISE STORES	4529	4	11,569,258	9	15,200,902
E-COMMERCE & MAIL ORDER	4541	43	144,237	64	532,525
MISCELLANEOUS RETAILERS	453, 4542, 4543	129	1,806,110	388	9,379,158
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>253,744</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>175,624</u>	<u>4</u>	<u>53,090</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>95</u>	<u>2,634,119</u>	<u>553</u>	<u>39,391,503</u>
CONSTRUCTION OF BUILDINGS	236	23	1,769,485	111	22,942,314
HEAVY CONSTRUCTION & HIGHWAYS	237	4	127,407	33	3,109,167
SPECIAL TRADE CONTRACTORS	238	68	737,227	409	13,340,022
<u>MANUFACTURING</u>	<u>31-33</u>	<u>36</u>	<u>97,683</u>	<u>123</u>	<u>7,157,198</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>219</u>	<u>1,501,978</u>	<u>629</u>	<u>32,149,206</u>
DURABLE GOODS	423	154	634,406	442	26,074,016
NONDURABLE GOODS	424	62	863,900	182	6,029,877
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,672	5	45,313
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>113,479</u>	<u>23</u>	<u>1,133,944</u>
<u>INFORMATION</u>	<u>51</u>	<u>99</u>	<u>767,853</u>	<u>179</u>	<u>7,031,229</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>321,937</u>	<u>57</u>	<u>1,250,438</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>64</u>	<u>606,525</u>	<u>155</u>	<u>8,902,820</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>54</u>	<u>134,001</u>	<u>142</u>	<u>1,433,140</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>60</u>	<u>430,566</u>	<u>215</u>	<u>2,220,515</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>245,921</u>	<u>19</u>	<u>1,386,972</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>26</u>	<u>2,965,219</u>	<u>105</u>	<u>13,812,196</u>
ACCOMMODATIONS	721	4	491,324	13	2,920,484
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	22	2,473,895	92	10,891,712
<u>OTHER SERVICES</u>	<u>81</u>	<u>45</u>	<u>973,712</u>	<u>169</u>	<u>9,299,043</u>
REPAIR & MAINTENANCE	811	30	786,911	123	7,735,098
PERSONAL SERVICE	812	15	186,801	40	1,489,471
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	6	74,474
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>322,262</u>
TOTAL ALL INDUSTRIES		1,078	\$37,123,080	3,264	\$213,206,306

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>684</u>	<u>\$33,966,420</u>	<u>528</u>	<u>\$14,371,164</u>
MOTOR VEHICLES & PARTS	441	34	8,778,242	21	1,717,707
NEW & USED AUTO DEALERS	4411	11	7,582,700	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	6	51,905	10	639,336
AUTOMOTIVE PARTS & TIRE	4413	17	1,143,637	11	1,078,371
FURNITURE & HOME FURNISHING	442	22	1,546,861	17	312,671
ELECTRONICS & APPLIANCES	443	86	1,655,468	53	915,148
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	746,018	25	502,291
COMPUTERS & SOFTWARE	44312	54	870,753	28	412,857
CAMERA & PHOTO SUPPLIES	44313	3	38,697	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	2,748,232	25	1,217,012
BUILDING MATERIALS	4441	26	2,655,125	19	1,025,562
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	93,107	6	191,450
FOOD & BEVERAGE STORES	445	15	4,063,070	10	2,718,990
GROCERY & CONVENIENCE STORES	4451	9	3,975,084	4	2,625,855
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	87,986	6	93,135
DRUG/HEALTH STORES	446	32	1,940,368	23	954,564
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	3,193,714	4	423,183
APPAREL & ACCESSORIES	448	49	926,023	52	438,018
CLOTHING & SHOE STORES	4481, 4482	42	768,236	46	374,879
JEWELRY & LUGGAGE STORES	4483	7	157,787	6	63,139
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	1,330,766	42	663,182
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	1,036,552	24	432,347
BOOK/PERIODICAL/MUSIC STORE	4512	20	294,214	18	230,835
GENERAL MERCHANDISE STORES	452	11	3,333,516	5	778,422
DEPARTMENT STORES	4521	3	1,727,028	D	D
GENERAL MERCHANDISE STORES	4529	8	1,606,488	5	778,422
E-COMMERCE & MAIL ORDER	4541	61	599,756	53	615,009
MISCELLANEOUS RETAILERS	453, 4542, 4543	279	3,850,404	223	3,617,258
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>202,133</u>	<u>3</u>	<u>31,654</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>29,413</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>365</u>	<u>14,266,742</u>	<u>271</u>	<u>7,775,900</u>
CONSTRUCTION OF BUILDINGS	236	88	7,434,166	78	4,055,873
HEAVY CONSTRUCTION & HIGHWAYS	237	15	2,154,267	10	432,124
SPECIAL TRADE CONTRACTORS	238	262	4,678,309	183	3,287,903
<u>MANUFACTURING</u>	<u>31-33</u>	<u>101</u>	<u>2,757,286</u>	<u>95</u>	<u>2,135,146</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>467</u>	<u>6,928,818</u>	<u>308</u>	<u>2,755,326</u>
DURABLE GOODS	423	323	5,894,675	204	2,214,561
NONDURABLE GOODS	424	141	1,026,191	101	538,383
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	7,952	3	2,382
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>238,240</u>	<u>9</u>	<u>171,057</u>
<u>INFORMATION</u>	<u>51</u>	<u>159</u>	<u>3,168,565</u>	<u>133</u>	<u>1,955,099</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>811,914</u>	<u>38</u>	<u>386,693</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>97</u>	<u>1,276,220</u>	<u>68</u>	<u>672,510</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>122</u>	<u>997,794</u>	<u>80</u>	<u>569,757</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>186</u>	<u>1,828,626</u>	<u>129</u>	<u>884,222</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>465,376</u>	<u>16</u>	<u>609,203</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>9,463,374</u>	<u>83</u>	<u>5,113,516</u>
ACCOMMODATIONS	721	17	1,756,834	19	892,824
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	7,706,540	64	4,220,692
<u>OTHER SERVICES</u>	<u>81</u>	<u>142</u>	<u>3,508,037</u>	<u>94</u>	<u>1,866,142</u>
REPAIR & MAINTENANCE	811	92	2,671,583	55	1,479,158
PERSONAL SERVICE	812	43	635,880	36	364,073
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	200,574	3	22,911
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>84,843</u>	<u>4</u>	<u>4,532</u>
TOTAL ALL INDUSTRIES		2,514	\$79,993,801	1,859	\$39,301,921

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>601</u>	<u>\$28,740,704</u>	<u>1,432</u>	<u>\$246,589,283</u>
MOTOR VEHICLES & PARTS	441	29	7,228,277	74	93,609,089
NEW & USED AUTO DEALERS	4411	9	5,745,856	37	90,124,257
RV, BOAT, MOTORCYCLE DEALERS	4412	4	209,579	3	4,070
AUTOMOTIVE PARTS & TIRE	4413	16	1,272,842	34	3,480,762
FURNITURE & HOME FURNISHING	442	22	548,957	75	4,335,635
ELECTRONICS & APPLIANCES	443	75	1,025,453	147	15,890,479
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	388,298	52	14,315,474
COMPUTERS & SOFTWARE	44312	48	637,155	92	1,396,270
CAMERA & PHOTO SUPPLIES	44313	D	D	3	178,735
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	1,337,119	68	18,788,582
BUILDING MATERIALS	4441	20	1,327,141	57	18,723,281
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	9,978	11	65,301
FOOD & BEVERAGE STORES	445	10	3,725,490	27	4,785,750
GROCERY & CONVENIENCE STORES	4451	4	3,722,631	10	4,585,542
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	2,859	17	200,208
DRUG/HEALTH STORES	446	41	737,290	72	4,400,680
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	865,356	21	2,600,295
APPAREL & ACCESSORIES	448	53	598,754	99	14,293,863
CLOTHING & SHOE STORES	4481, 4482	46	367,389	82	12,720,697
JEWELRY & LUGGAGE STORES	4483	7	231,365	17	1,573,166
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	4,759,910	95	6,089,448
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	284,206	57	3,897,705
BOOK/PERIODICAL/MUSIC STORE	4512	22	4,475,704	38	2,191,743
GENERAL MERCHANDISE STORES	452	5	2,728,601	15	58,975,761
DEPARTMENT STORES	4521	D	D	4	19,181,024
GENERAL MERCHANDISE STORES	4529	5	2,728,601	11	39,794,737
E-COMMERCE & MAIL ORDER	4541	59	924,063	78	1,635,845
MISCELLANEOUS RETAILERS	453, 4542, 4543	231	4,261,434	661	21,183,856
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>26,099</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>128,004</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>225</u>	<u>22,210,518</u>	<u>1,335</u>	<u>54,748,123</u>
CONSTRUCTION OF BUILDINGS	236	64	18,219,180	261	33,087,037
HEAVY CONSTRUCTION & HIGHWAYS	237	5	145,872	47	5,538,119
SPECIAL TRADE CONTRACTORS	238	156	3,845,466	1,027	16,122,967
<u>MANUFACTURING</u>	<u>31-33</u>	<u>86</u>	<u>1,594,443</u>	<u>221</u>	<u>3,800,573</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>444</u>	<u>6,079,848</u>	<u>794</u>	<u>17,324,464</u>
DURABLE GOODS	423	300	5,217,188	556	14,872,581
NONDURABLE GOODS	424	140	858,031	230	2,405,749
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,629	8	46,134
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>399,574</u>	<u>25</u>	<u>428,169</u>
<u>INFORMATION</u>	<u>51</u>	<u>143</u>	<u>2,632,725</u>	<u>221</u>	<u>9,211,961</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>331,854</u>	<u>92</u>	<u>5,544,787</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>67</u>	<u>1,047,215</u>	<u>208</u>	<u>8,400,399</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>93</u>	<u>1,381,089</u>	<u>243</u>	<u>2,724,949</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>124</u>	<u>2,770,822</u>	<u>570</u>	<u>7,342,680</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>540,634</u>	<u>29</u>	<u>2,011,408</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>9,529,895</u>	<u>168</u>	<u>31,707,013</u>
ACCOMMODATIONS	721	7	1,460,557	4	611,322
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	66	8,069,338	164	31,095,691
<u>OTHER SERVICES</u>	<u>81</u>	<u>71</u>	<u>1,951,760</u>	<u>358</u>	<u>9,190,012</u>
REPAIR & MAINTENANCE	811	42	1,461,692	252	6,340,596
PERSONAL SERVICE	812	29	490,068	97	2,556,511
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	9	292,905
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>30,459</u>	<u>4</u>	<u>27,716</u>
TOTAL ALL INDUSTRIES		1,987	\$79,241,540	5,715	\$399,205,640

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,271</u>	<u>\$172,490,390</u>	<u>1,346</u>	<u>\$261,758,584</u>
MOTOR VEHICLES & PARTS	441	36	6,863,026	60	102,278,285
NEW & USED AUTO DEALERS	4411	9	2,328,287	\$24	91,347,162
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,440,258	8	5,497,219
AUTOMOTIVE PARTS & TIRE	4413	24	3,094,481	28	5,433,904
FURNITURE & HOME FURNISHING	442	78	8,458,509	71	33,512,711
ELECTRONICS & APPLIANCES	443	189	34,147,609	183	32,526,253
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	10,329,718	61	2,972,937
COMPUTERS & SOFTWARE	44312	136	23,817,891	119	29,522,932
CAMERA & PHOTO SUPPLIES	44313	D	D	3	30,384
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	14,464,477	82	12,510,306
BUILDING MATERIALS	4441	71	13,403,859	71	12,077,073
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	1,060,618	11	433,233
FOOD & BEVERAGE STORES	445	47	9,285,712	48	9,392,445
GROCERY & CONVENIENCE STORES	4451	19	8,146,819	30	9,136,377
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	1,138,893	18	256,068
DRUG/HEALTH STORES	446	54	4,178,916	87	8,380,478
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,166,442	25	3,551,761
APPAREL & ACCESSORIES	448	91	11,393,676	72	2,850,349
CLOTHING & SHOE STORES	4481, 4482	75	10,550,295	57	1,410,310
JEWELRY & LUGGAGE STORES	4483	16	843,381	15	1,440,039
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	9,940,851	70	1,926,687
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	7,768,667	41	1,851,187
BOOK/PERIODICAL/MUSIC STORE	4512	35	2,172,184	29	75,500
GENERAL MERCHANDISE STORES	452	11	36,860,481	14	34,781,634
DEPARTMENT STORES	4521	5	27,322,401	3	6,852,431
GENERAL MERCHANDISE STORES	4529	6	9,538,080	11	27,929,203
E-COMMERCE & MAIL ORDER	4541	78	8,393,563	80	2,223,496
MISCELLANEOUS RETAILERS	453, 4542, 4543	511	27,337,128	554	17,824,179
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>32,631</u>	<u>12</u>	<u>50,841</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>2,570,880</u>	<u>4</u>	<u>82,804</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>252,425</u>	<u>6</u>	<u>391,015</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,917</u>	<u>112,758,516</u>	<u>1,896</u>	<u>128,827,834</u>
CONSTRUCTION OF BUILDINGS	236	430	64,977,987	389	77,292,577
HEAVY CONSTRUCTION & HIGHWAYS	237	66	8,475,141	72	17,978,940
SPECIAL TRADE CONTRACTORS	238	1,421	39,305,388	1,435	33,556,317
<u>MANUFACTURING</u>	<u>31-33</u>	<u>309</u>	<u>10,519,559</u>	<u>240</u>	<u>16,731,879</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>891</u>	<u>58,870,491</u>	<u>876</u>	<u>28,938,876</u>
DURABLE GOODS	423	608	53,236,103	624	20,099,699
NONDURABLE GOODS	424	273	5,589,063	241	7,856,377
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	45,325	11	982,800
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>26</u>	<u>941,368</u>	<u>35</u>	<u>670,410</u>
<u>INFORMATION</u>	<u>51</u>	<u>235</u>	<u>34,210,532</u>	<u>244</u>	<u>15,497,258</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>3,273,323</u>	<u>84</u>	<u>7,733,926</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>212</u>	<u>12,594,667</u>	<u>238</u>	<u>15,097,091</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>359</u>	<u>29,254,143</u>	<u>293</u>	<u>7,278,383</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>762</u>	<u>20,109,563</u>	<u>683</u>	<u>9,768,328</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,353,795</u>	<u>30</u>	<u>2,683,042</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>180</u>	<u>50,246,460</u>	<u>239</u>	<u>40,811,172</u>
ACCOMMODATIONS	721	3	4,137,163	11	6,195,907
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	177	46,109,297	228	34,615,265
<u>OTHER SERVICES</u>	<u>81</u>	<u>367</u>	<u>15,551,385</u>	<u>418</u>	<u>12,560,628</u>
REPAIR & MAINTENANCE	811	243	10,504,941	299	9,721,954
PERSONAL SERVICE	812	120	4,933,739	111	2,670,614
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	112,705	8	168,060
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>117,739</u>	<u>4</u>	<u>90,574</u>
TOTAL ALL INDUSTRIES		6,662	\$525,147,867	6,648	\$548,972,645

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>875</u>	<u>\$78,665,932</u>	<u>433</u>	<u>\$23,197,661</u>
MOTOR VEHICLES & PARTS	441	33	10,311,074	17	4,169,542
NEW & USED AUTO DEALERS	4411	9	6,198,221	7	932,341
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,251,441	4	129,697
AUTOMOTIVE PARTS & TIRE	4413	19	2,861,412	6	3,107,504
FURNITURE & HOME FURNISHING	442	34	5,028,875	26	197,317
ELECTRONICS & APPLIANCES	443	114	5,011,401	46	2,450,687
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	3,563,448	25	236,831
COMPUTERS & SOFTWARE	44312	81	1,444,124	21	2,213,856
CAMERA & PHOTO SUPPLIES	44313	3	3,829	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	9,098,832	29	350,903
BUILDING MATERIALS	4441	38	8,559,117	26	329,615
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	539,715	3	21,288
FOOD & BEVERAGE STORES	445	18	6,364,713	17	3,661,531
GROCERY & CONVENIENCE STORES	4451	7	6,347,471	14	3,315,798
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	17,242	3	345,733
DRUG/HEALTH STORES	446	66	2,714,666	19	50,214
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	4,502,577	11	908,513
APPAREL & ACCESSORIES	448	54	3,141,586	24	87,815
CLOTHING & SHOE STORES	4481, 4482	45	2,834,992	21	85,996
JEWELRY & LUGGAGE STORES	4483	9	306,594	3	1,819
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	3,134,619	16	28,453
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	2,092,020	8	10,394
BOOK/PERIODICAL/MUSIC STORE	4512	24	1,042,599	8	18,059
GENERAL MERCHANDISE STORES	452	11	19,952,230	3	42,907
DEPARTMENT STORES	4521	4	4,518,815	D	D
GENERAL MERCHANDISE STORES	4529	7	15,433,415	3	42,907
E-COMMERCE & MAIL ORDER	4541	70	867,999	34	289,372
MISCELLANEOUS RETAILERS	453, 4542, 4543	363	8,537,360	191	10,960,407
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>224,808</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>589</u>	<u>42,045,830</u>	<u>524</u>	<u>38,789,473</u>
CONSTRUCTION OF BUILDINGS	236	133	28,208,204	87	21,256,595
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,961,777	23	11,609,209
SPECIAL TRADE CONTRACTORS	238	428	11,875,849	414	5,923,669
<u>MANUFACTURING</u>	<u>31-33</u>	<u>127</u>	<u>1,982,238</u>	<u>69</u>	<u>1,890,468</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>673</u>	<u>14,655,341</u>	<u>231</u>	<u>5,519,868</u>
DURABLE GOODS	423	487	12,245,195	157	2,610,839
NONDURABLE GOODS	424	180	2,394,286	69	2,824,198
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	15,860	5	84,831
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>350,105</u>	<u>23</u>	<u>18,205,302</u>
<u>INFORMATION</u>	<u>51</u>	<u>175</u>	<u>8,109,683</u>	<u>98</u>	<u>4,045,907</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,328,878</u>	<u>25</u>	<u>162,081</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>148</u>	<u>7,094,251</u>	<u>108</u>	<u>40,230,421</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>166</u>	<u>2,498,133</u>	<u>70</u>	<u>2,713,838</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>273</u>	<u>4,102,314</u>	<u>201</u>	<u>2,034,563</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>2,407,104</u>	<u>4</u>	<u>49,337</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>109</u>	<u>20,548,703</u>	<u>94</u>	<u>64,002,100</u>
ACCOMMODATIONS	721	8	3,716,503	30	38,079,809
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	16,832,200	64	25,922,291
<u>OTHER SERVICES</u>	<u>81</u>	<u>138</u>	<u>3,705,634</u>	<u>127</u>	<u>8,296,687</u>
REPAIR & MAINTENANCE	811	83	2,186,129	85	1,633,844
PERSONAL SERVICE	812	48	1,416,978	39	6,606,374
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	102,527	3	56,469
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>48,720</u>	<u>7</u>	<u>319,998</u>
TOTAL ALL INDUSTRIES		3,364	\$187,767,674	2,014	\$209,457,704

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,348</u>	<u>\$1,242,301,363</u>	<u>569</u>	<u>\$25,639,057</u>
MOTOR VEHICLES & PARTS	441	239	180,302,250	23	2,328,866
NEW & USED AUTO DEALERS	4411	84	134,159,177	5	668,724
RV, BOAT, MOTORCYCLE DEALERS	4412	80	29,502,984	3	87,123
AUTOMOTIVE PARTS & TIRE	4413	75	16,640,089	15	1,573,019
FURNITURE & HOME FURNISHING	442	343	71,410,286	21	598,764
ELECTRONICS & APPLIANCES	443	493	95,109,251	65	512,496
APPLIANCES, TV & OTHER ELECTRONICS	44311	147	35,113,115	23	382,641
COMPUTERS & SOFTWARE	44312	337	54,640,930	42	129,855
CAMERA & PHOTO SUPPLIES	44313	9	5,355,206	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	284	98,427,953	33	2,640,350
BUILDING MATERIALS	4441	230	94,930,648	28	2,621,901
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	3,497,305	5	18,449
FOOD & BEVERAGE STORES	445	433	94,389,268	11	1,681,866
GROCERY & CONVENIENCE STORES	4451	291	85,274,792	7	1,681,223
OTHER FOOD & BEVERAGE STORES	4452, 4453	142	9,114,476	4	643
DRUG/HEALTH STORES	446	226	52,796,451	28	126,174
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	138	20,158,878	13	766,605
APPAREL & ACCESSORIES	448	508	140,609,413	41	142,791
CLOTHING & SHOE STORES	4481, 4482	390	124,156,593	36	73,886
JEWELRY & LUGGAGE STORES	4483	118	16,452,820	5	68,905
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	335	82,525,830	34	192,565
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	183	45,980,821	17	60,703
BOOK/PERIODICAL/MUSIC STORE	4512	152	36,545,009	17	131,862
GENERAL MERCHANDISE STORES	452	43	137,274,805	8	14,338,340
DEPARTMENT STORES	4521	8	60,345,052	D	D
GENERAL MERCHANDISE STORES	4529	35	76,929,753	8	14,338,340
E-COMMERCE & MAIL ORDER	4541	177	29,034,810	55	400,085
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,129	240,262,168	237	1,910,155
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>47</u>	<u>804,366</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>390,431</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>504,744</u>	<u>5</u>	<u>67,541</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,478</u>	<u>1,012,802,948</u>	<u>313</u>	<u>4,479,213</u>
CONSTRUCTION OF BUILDINGS	236	1,972	680,254,082	46	2,126,343
HEAVY CONSTRUCTION & HIGHWAYS	237	196	39,265,231	14	113,437
SPECIAL TRADE CONTRACTORS	238	4,310	293,283,635	253	2,239,433
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,168</u>	<u>118,825,261</u>	<u>80</u>	<u>2,058,341</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,327</u>	<u>345,242,669</u>	<u>368</u>	<u>2,684,131</u>
DURABLE GOODS	423	1,552	284,838,697	268	2,383,285
NONDURABLE GOODS	424	743	57,563,264	95	288,930
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	2,840,708	5	11,916
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>180</u>	<u>25,008,734</u>	<u>3</u>	<u>1,199</u>
<u>INFORMATION</u>	<u>51</u>	<u>609</u>	<u>184,864,140</u>	<u>133</u>	<u>1,872,584</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>185</u>	<u>36,780,927</u>	<u>46</u>	<u>898,802</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>672</u>	<u>110,994,039</u>	<u>98</u>	<u>1,143,129</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,608</u>	<u>114,395,081</u>	<u>94</u>	<u>625,918</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,404</u>	<u>144,039,085</u>	<u>169</u>	<u>1,202,836</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>310</u>	<u>32,669,312</u>	<u>13</u>	<u>345,341</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,283</u>	<u>531,463,855</u>	<u>60</u>	<u>5,504,380</u>
ACCOMMODATIONS	721	114	119,849,851	3	195,174
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,169	411,614,004	57	5,309,206
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,919</u>	<u>146,561,210</u>	<u>97</u>	<u>1,868,986</u>
REPAIR & MAINTENANCE	811	1,103	74,930,691	62	1,276,083
PERSONAL SERVICE	812	727	67,295,004	31	449,279
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	89	4,335,515	4	143,624
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>640,054</u>	<u>3</u>	<u>50,918</u>
TOTAL ALL INDUSTRIES		25,582	\$4,048,288,219	2,051	\$48,442,376

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,227</u>	<u>\$412,681,315</u>	<u>465</u>	<u>\$29,530,820</u>
MOTOR VEHICLES & PARTS	441	150	74,278,186	23	5,467,446
NEW & USED AUTO DEALERS	4411	70	62,780,312	7	3,203,121
RV, BOAT, MOTORCYCLE DEALERS	4412	17	1,277,277	D	D
AUTOMOTIVE PARTS & TIRE	4413	63	10,220,597	16	2,264,325
FURNITURE & HOME FURNISHING	442	114	21,637,027	11	449,158
ELECTRONICS & APPLIANCES	443	265	27,205,909	42	433,153
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	18,943,906	15	338,266
COMPUTERS & SOFTWARE	44312	184	8,148,884	27	94,887
CAMERA & PHOTO SUPPLIES	44313	4	113,119	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	38,472,953	24	2,489,583
BUILDING MATERIALS	4441	90	34,402,796	19	1,828,710
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	4,070,157	5	660,873
FOOD & BEVERAGE STORES	445	91	30,838,984	21	2,157,017
GROCERY & CONVENIENCE STORES	4451	50	29,958,758	16	2,137,389
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	880,226	5	19,628
DRUG/HEALTH STORES	446	134	14,846,407	30	636,025
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	8,346,088	8	668,198
APPAREL & ACCESSORIES	448	158	39,530,147	37	707,670
CLOTHING & SHOE STORES	4481, 4482	127	34,418,307	37	707,670
JEWELRY & LUGGAGE STORES	4483	31	5,111,840	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	146	26,225,808	27	331,931
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	16,426,932	16	323,163
BOOK/PERIODICAL/MUSIC STORE	4512	57	9,798,876	11	8,768
GENERAL MERCHANDISE STORES	452	22	74,332,978	7	12,407,897
DEPARTMENT STORES	4521	7	29,211,880	3	1,597,169
GENERAL MERCHANDISE STORES	4529	15	45,121,098	4	10,810,728
E-COMMERCE & MAIL ORDER	4541	91	3,237,436	40	173,082
MISCELLANEOUS RETAILERS	453, 4542, 4543	897	53,729,392	195	3,609,660
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>68,299</u>	<u>3</u>	<u>41,461</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>681,404</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>155,695</u>	<u>5</u>	<u>27,966</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,543</u>	<u>96,656,911</u>	<u>218</u>	<u>6,645,115</u>
CONSTRUCTION OF BUILDINGS	236	404	58,388,579	43	4,356,464
HEAVY CONSTRUCTION & HIGHWAYS	237	53	2,974,485	10	303,978
SPECIAL TRADE CONTRACTORS	238	1,086	35,293,847	165	1,984,673
<u>MANUFACTURING</u>	<u>31-33</u>	<u>403</u>	<u>17,710,154</u>	<u>59</u>	<u>666,163</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,412</u>	<u>84,897,085</u>	<u>297</u>	<u>8,769,213</u>
DURABLE GOODS	423	1,012	65,575,648	204	4,514,946
NONDURABLE GOODS	424	386	18,841,010	93	4,254,267
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	480,427	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>1,416,956</u>	<u>10</u>	<u>104,743</u>
<u>INFORMATION</u>	<u>51</u>	<u>335</u>	<u>44,292,622</u>	<u>114</u>	<u>2,316,831</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>10,953,339</u>	<u>40</u>	<u>305,711</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>341</u>	<u>23,059,306</u>	<u>80</u>	<u>1,192,025</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>451</u>	<u>15,144,490</u>	<u>71</u>	<u>633,489</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>661</u>	<u>23,555,979</u>	<u>107</u>	<u>2,424,544</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>4,835,036</u>	<u>6</u>	<u>210,540</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>461</u>	<u>101,627,570</u>	<u>50</u>	<u>4,505,302</u>
ACCOMMODATIONS	721	35	20,523,277	5	476,159
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	426	81,104,293	45	4,029,143
<u>OTHER SERVICES</u>	<u>81</u>	<u>585</u>	<u>31,944,509</u>	<u>80</u>	<u>1,716,260</u>
REPAIR & MAINTENANCE	811	359	18,422,809	52	1,197,183
PERSONAL SERVICE	812	199	11,815,084	24	466,874
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,706,616	4	52,203
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>293,124</u>	<u>4</u>	<u>7,323</u>
TOTAL ALL INDUSTRIES		8,667	\$869,973,794	1,609	\$59,097,506

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	2,384	\$490,870,923	917	\$253,084,979
MOTOR VEHICLES & PARTS	441	160	141,488,100	39	27,711,412
NEW & USED AUTO DEALERS	4411	72	117,780,582	16	18,546,350
RV, BOAT, MOTORCYCLE DEALERS	4412	29	13,459,889	6	6,446,281
AUTOMOTIVE PARTS & TIRE	4413	59	10,247,629	17	2,718,781
FURNITURE & HOME FURNISHING	442	133	14,695,208	76	23,581,087
ELECTRONICS & APPLIANCES	443	274	35,179,467	141	29,706,646
APPLIANCES, TV & OTHER ELECTRONICS	44311	85	26,816,932	38	21,513,592
COMPUTERS & SOFTWARE	44312	182	7,657,240	103	8,193,054
CAMERA & PHOTO SUPPLIES	44313	7	705,295	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	125	42,106,328	50	17,888,216
BUILDING MATERIALS	4441	108	40,917,872	42	17,687,002
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	1,188,456	8	201,214
FOOD & BEVERAGE STORES	445	138	22,956,737	26	2,907,266
GROCERY & CONVENIENCE STORES	4451	109	22,496,477	16	1,930,740
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	460,260	10	976,526
DRUG/HEALTH STORES	446	120	14,779,982	44	2,464,193
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	19,030,619	14	1,661,892
APPAREL & ACCESSORIES	448	169	42,613,910	84	47,900,473
CLOTHING & SHOE STORES	4481, 4482	127	35,873,576	69	40,833,931
JEWELRY & LUGGAGE STORES	4483	42	6,740,334	15	7,066,542
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	146	27,098,408	54	16,917,969
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	19,650,544	32	14,078,784
BOOK/PERIODICAL/MUSIC STORE	4512	66	7,447,864	22	2,839,185
GENERAL MERCHANDISE STORES	452	21	75,965,089	8	58,760,087
DEPARTMENT STORES	4521	4	39,434,700	5	38,061,215
GENERAL MERCHANDISE STORES	4529	17	36,530,389	3	20,698,872
E-COMMERCE & MAIL ORDER	4541	99	3,779,810	44	703,586
MISCELLANEOUS RETAILERS	453, 4542, 4543	944	51,177,265	337	22,882,152
AGRICULTURE, FORESTRY, FISHING	11	24	418,510	4	11,804
MINING	21	4	297,525	D	D
UTILITIES	22	12	455,468	3	187,060
CONSTRUCTION	23	2,439	186,651,480	774	50,330,513
CONSTRUCTION OF BUILDINGS	236	569	97,653,885	149	35,916,642
HEAVY CONSTRUCTION & HIGHWAYS	237	88	28,410,550	36	2,880,062
SPECIAL TRADE CONTRACTORS	238	1,782	60,587,045	589	11,533,809
MANUFACTURING	31-33	457	30,512,429	171	12,588,836
WHOLESALE TRADE	42	1,369	79,074,427	585	62,320,490
DURABLE GOODS	423	962	69,579,529	427	60,002,199
NONDURABLE GOODS	424	391	9,416,277	149	2,223,440
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	78,621	9	94,851
TRANSPORTATION & WAREHOUSING	48-49	68	6,159,063	13	247,944
INFORMATION	51	310	41,120,990	167	13,398,309
FINANCE, INSURANCE	52	124	12,208,619	46	1,408,492
REAL ESTATE, RENTAL/LEASING	53	355	31,144,413	166	11,653,044
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	461	15,218,838	182	7,739,326
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	988	25,026,093	311	5,298,711
ARTS, ENTERTAINMENT & RECREATION	71	78	5,909,305	21	2,720,588
ACCOMMODATIONS & FOOD SERVICES	72	561	96,455,052	131	50,326,310
ACCOMMODATIONS	721	28	10,149,799	23	14,468,770
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	533	86,305,253	108	35,857,540
OTHER SERVICES	81	749	31,880,154	211	4,867,180
REPAIR & MAINTENANCE	811	526	22,951,003	155	2,698,339
PERSONAL SERVICE	812	196	8,036,934	53	2,089,432
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	892,217	3	79,409
PUBLIC ADMINISTRATION, OTHER	92.00	10	313,331	4	4,038
TOTAL ALL INDUSTRIES		10,393	\$1,053,716,620	3,706	\$476,187,624

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,859</u>	<u>\$264,856,222</u>	<u>769</u>	<u>\$46,341,569</u>
MOTOR VEHICLES & PARTS	441	93	51,353,435	46	14,979,776
NEW & USED AUTO DEALERS	4411	28	46,334,272	14	10,719,442
RV, BOAT, MOTORCYCLE DEALERS	4412	13	161,001	7	1,766,528
AUTOMOTIVE PARTS & TIRE	4413	52	4,858,162	25	2,493,806
FURNITURE & HOME FURNISHING	442	96	10,940,239	26	945,844
ELECTRONICS & APPLIANCES	443	216	10,741,675	90	1,410,606
APPLIANCES, TV & OTHER ELECTRONICS	44311	57	5,901,639	32	582,749
COMPUTERS & SOFTWARE	44312	155	4,804,391	55	816,972
CAMERA & PHOTO SUPPLIES	44313	4	35,645	3	10,885
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	21,686,162	37	3,159,991
BUILDING MATERIALS	4441	104	21,075,205	30	2,917,474
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	610,957	7	242,517
FOOD & BEVERAGE STORES	445	80	19,738,443	27	5,982,044
GROCERY & CONVENIENCE STORES	4451	43	18,756,813	10	5,731,954
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	981,630	17	250,090
DRUG/HEALTH STORES	446	96	10,966,294	52	2,708,534
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	8,015,974	13	989,370
APPAREL & ACCESSORIES	448	124	21,111,909	55	989,564
CLOTHING & SHOE STORES	4481, 4482	102	19,457,179	46	628,307
JEWELRY & LUGGAGE STORES	4483	22	1,654,730	9	361,257
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	110	11,346,403	57	3,567,743
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	67	7,395,042	29	1,289,534
BOOK/PERIODICAL/MUSIC STORE	4512	43	3,951,361	28	2,278,209
GENERAL MERCHANDISE STORES	452	19	60,260,284	10	6,295,640
DEPARTMENT STORES	4521	4	24,486,274	4	3,192,493
GENERAL MERCHANDISE STORES	4529	15	35,774,010	6	3,103,147
E-COMMERCE & MAIL ORDER	4541	94	4,053,013	65	571,022
MISCELLANEOUS RETAILERS	453, 4542, 4543	753	34,642,391	291	4,741,435
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>1,639,043</u>	<u>7</u>	<u>97,406</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,665,016</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,744</u>	<u>115,714,216</u>	<u>396</u>	<u>24,259,335</u>
CONSTRUCTION OF BUILDINGS	236	410	68,069,057	116	14,767,303
HEAVY CONSTRUCTION & HIGHWAYS	237	62	5,399,985	21	590,547
SPECIAL TRADE CONTRACTORS	238	1,272	42,245,174	259	8,901,485
<u>MANUFACTURING</u>	<u>31-33</u>	<u>325</u>	<u>15,979,443</u>	<u>142</u>	<u>3,177,838</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,324</u>	<u>51,386,761</u>	<u>599</u>	<u>12,315,696</u>
DURABLE GOODS	423	925	43,959,269	412	8,539,368
NONDURABLE GOODS	424	383	7,342,456	180	3,692,725
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	85,036	7	83,603
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>54</u>	<u>1,811,204</u>	<u>6</u>	<u>90,753</u>
<u>INFORMATION</u>	<u>51</u>	<u>296</u>	<u>32,704,947</u>	<u>181</u>	<u>5,323,753</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>8,770,301</u>	<u>55</u>	<u>742,641</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>306</u>	<u>16,864,175</u>	<u>107</u>	<u>1,937,136</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>370</u>	<u>5,094,351</u>	<u>144</u>	<u>1,441,742</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>686</u>	<u>17,629,980</u>	<u>212</u>	<u>2,286,126</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>56</u>	<u>5,883,241</u>	<u>15</u>	<u>892,880</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>387</u>	<u>74,892,860</u>	<u>103</u>	<u>14,654,750</u>
ACCOMMODATIONS	721	19	8,932,427	20	2,940,478
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	368	65,960,433	83	11,714,272
<u>OTHER SERVICES</u>	<u>81</u>	<u>514</u>	<u>20,048,381</u>	<u>137</u>	<u>4,571,487</u>
REPAIR & MAINTENANCE	811	325	14,666,735	90	3,588,161
PERSONAL SERVICE	812	171	5,129,691	39	748,759
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	251,955	8	234,567
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>313,697</u>	<u>4</u>	<u>2,882,615</u>
TOTAL ALL INDUSTRIES		8,052	\$635,253,838	2,877	\$121,015,727

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2008

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,028</u>	<u>\$115,765,766</u>	<u>1,492</u>	<u>\$207,556,377</u>
MOTOR VEHICLES & PARTS	441	50	26,958,723	127	62,181,550
NEW & USED AUTO DEALERS	4411	21	20,416,209	63	48,808,122
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,363,965	16	4,620,137
AUTOMOTIVE PARTS & TIRE	4413	22	4,178,549	48	8,753,291
FURNITURE & HOME FURNISHING	442	39	3,608,841	59	8,006,666
ELECTRONICS & APPLIANCES	443	111	2,359,493	143	9,719,448
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,156,513	42	7,599,332
COMPUTERS & SOFTWARE	44312	71	1,202,980	101	2,120,116
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	16,099,648	66	17,967,074
BUILDING MATERIALS	4441	31	15,724,684	51	17,500,647
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	374,964	15	466,427
FOOD & BEVERAGE STORES	445	36	6,028,625	58	14,579,598
GROCERY & CONVENIENCE STORES	4451	16	5,884,016	32	14,256,475
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	144,609	26	323,123
DRUG/HEALTH STORES	446	62	1,997,900	71	8,028,522
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	854,524	41	4,604,954
APPAREL & ACCESSORIES	448	78	4,338,740	92	4,719,967
CLOTHING & SHOE STORES	4481, 4482	64	3,744,301	72	3,163,279
JEWELRY & LUGGAGE STORES	4483	14	594,439	20	1,556,688
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	5,578,474	100	6,455,202
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	3,866,460	58	5,822,399
BOOK/PERIODICAL/MUSIC STORE	4512	33	1,712,014	42	632,803
GENERAL MERCHANDISE STORES	452	11	33,469,031	11	49,595,567
DEPARTMENT STORES	4521	3	12,478,400	3	9,039,384
GENERAL MERCHANDISE STORES	4529	8	20,990,631	8	40,556,183
E-COMMERCE & MAIL ORDER	4541	77	1,068,240	85	1,725,612
MISCELLANEOUS RETAILERS	453, 4542, 4543	440	13,403,527	639	19,972,217
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>110,964</u>	<u>8</u>	<u>67,895</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>307,511</u>	<u>6</u>	<u>16,728</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>537</u>	<u>25,996,402</u>	<u>706</u>	<u>36,154,238</u>
CONSTRUCTION OF BUILDINGS	236	115	14,734,854	182	16,278,912
HEAVY CONSTRUCTION & HIGHWAYS	237	23	823,098	30	2,908,067
SPECIAL TRADE CONTRACTORS	238	399	10,438,450	494	16,967,259
<u>MANUFACTURING</u>	<u>31-33</u>	<u>161</u>	<u>6,200,902</u>	<u>243</u>	<u>10,504,548</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>695</u>	<u>20,806,335</u>	<u>977</u>	<u>43,989,990</u>
DURABLE GOODS	423	473	15,512,952	659	29,671,678
NONDURABLE GOODS	424	215	5,286,788	305	14,281,760
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,595	13	36,552
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>59,719</u>	<u>33</u>	<u>1,414,561</u>
<u>INFORMATION</u>	<u>51</u>	<u>201</u>	<u>6,669,261</u>	<u>231</u>	<u>15,291,804</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>3,889,635</u>	<u>85</u>	<u>3,163,211</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>141</u>	<u>4,626,086</u>	<u>211</u>	<u>16,910,374</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>200</u>	<u>3,181,031</u>	<u>263</u>	<u>4,086,063</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>293</u>	<u>4,085,857</u>	<u>423</u>	<u>8,132,614</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>590,616</u>	<u>57</u>	<u>2,590,113</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>119</u>	<u>18,210,848</u>	<u>245</u>	<u>37,080,791</u>
ACCOMMODATIONS	721	16	4,560,931	32	6,674,880
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	13,649,917	213	30,405,911
<u>OTHER SERVICES</u>	<u>81</u>	<u>250</u>	<u>5,803,343</u>	<u>428</u>	<u>11,943,611</u>
REPAIR & MAINTENANCE	811	143	4,473,446	238	8,614,599
PERSONAL SERVICE	812	90	1,245,688	169	2,926,227
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	84,209	21	402,785
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>122,918</u>	<u>8</u>	<u>365,208</u>
TOTAL ALL INDUSTRIES		3,743	\$216,427,194	5,416	\$399,268,126

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2008

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$661,666,408</u>	<u>\$472,730,133</u>	<u>\$2,477,328</u>
CROP & ANIMAL PRODUCTION	111,112	171,917,024	115,300,216	627,610
FORESTRY & LOGGING	113	327,063,521	266,426,875	1,152,329
FISHING & HUNTING	114	58,940,000	20,815,138	120,045
AG & FORESTRY SUPPORT ACTIVITIES	115	103,745,863	70,187,904	577,344
<u>MINING</u>	<u>21</u>	<u>116,180,667</u>	<u>102,932,461</u>	<u>578,507</u>
SAND & GRAVEL, QUARRYING	2123	93,598,453	81,702,213	455,051
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	22,582,214	21,230,248	123,456
<u>UTILITIES</u>	<u>22</u>	<u>457,375,659</u>	<u>430,819,831</u>	<u>5,206,827</u>
ELECTRIC POWER GENERATION & TRANS.	2211	77,757,692	77,330,183	1,034,462
NATURAL GAS DISTRIBUTION	2212	97,700,121	97,305,524	467,942
WATER & SEWER	2213	281,917,846	256,184,124	3,704,423
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,579,447,777</u>	<u>9,529,042,158</u>	<u>46,808,546</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,361,260,937	2,165,333,202	10,479,195
NONRESIDENTIAL BUILDING	2362	2,162,517,728	1,870,631,780	8,977,226
HEAVY CONSTRUCTION & HIGHWAYS	237	1,076,992,858	956,809,294	5,044,625
SPECIAL TRADE CONTRACTORS	238	4,978,676,254	4,536,267,882	22,307,500
PLUMBING & HEATING	23822	1,042,265,596	956,068,716	4,652,571
PAINTING	23832	156,161,305	139,995,739	676,790
ELECTRICAL	23821	1,021,201,382	882,322,698	4,534,681
MASONRY/DRYWALL	23814, 23831	456,977,728	428,838,491	2,066,195
ROOFING	23816	233,247,963	224,997,238	1,076,856
OTHER CONTRACTORS	238 not listed above	2,068,822,280	1,904,045,000	9,300,407
<u>MANUFACTURING</u>	<u>31-33</u>	<u>33,872,967,139</u>	<u>24,627,022,854</u>	<u>105,292,423</u>
FOOD PRODUCTS	311	2,496,429,339	1,213,614,155	4,300,342
MILLING OF GRAINS	3112	111,641,367	76,154,656	280,135
FRUITS & VEGETABLES	3114	363,574,290	116,192,367	523,439
DAIRY PRODUCTS	3115	349,675,321	80,105,471	389,001
MEAT PRODUCTS	3116	433,585,994	417,577,267	655,062
SEAFOOD PRODUCTS	3117	600,299,415	95,297,091	432,770
BAKERY PRODUCTS	3118	209,920,621	168,369,786	810,914
OTHER FOOD ITEMS	3111, 3113, 3119	427,732,331	259,917,517	1,209,021
BEVERAGES	312	588,546,810	333,175,475	1,616,043
TEXTILES	313,314	356,967,041	84,951,483	424,352
APPAREL	315	41,412,781	23,753,538	115,006
LEATHER & ALLIED PRODUCTS	316	17,596,437	5,957,674	28,970
LUMBER & WOOD PRODUCTS	321	1,958,589,091	1,266,844,075	5,332,894
SAWMILLS	3211	650,054,283	391,064,884	1,505,203
PLYWOOD & TRUSSES	3212	254,239,502	150,027,115	603,645
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,054,295,306	725,752,076	3,224,046
PAPER PRODUCTS	322	1,620,103,999	1,002,928,543	3,899,930
PULP & PAPER MILLS	3221	1,051,974,395	627,937,040	2,255,888
OTHER PAPER PRODUCTS	3222	568,129,604	374,991,503	1,644,042
COMMERCIAL PRINTING	323	274,132,500	241,153,250	1,183,263
PETROLEUM & COAL PRODUCTS	324	5,960,478,999	5,349,230,357	25,861,483
PETROLEUM REFINING	32411	5,855,595,109	5,292,689,708	25,587,365
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	104,883,890	56,540,649	274,118
CHEMICALS	325	761,656,720	534,167,702	2,638,478
CHEMICALS	3251	166,067,080	116,831,975	566,852
PESTICIDES & FERTILIZERS	3253	54,006,741	41,095,040	200,497
PHARMACEUTICALS	3254	142,741,267	99,053,382	494,500
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	398,841,632	277,187,305	1,376,629
PLASTICS & RUBBER PRODUCTS	326	531,016,715	327,200,024	1,583,708
NONMETALLIC MINERALS	327	657,383,217	488,038,016	2,292,177
PRIMARY METALS	331	1,254,586,869	867,006,836	3,783,967

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2008

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	355,627,825	229,368,266	1,092,003
ALUMINUM SMELTING	3313	573,354,719	430,061,174	1,686,135
OTHER NONFERROUS METALS	3314	48,304,292	44,510,718	215,831
FOUNDRIES	3315	277,300,033	163,066,678	789,998
FABRICATED METAL PRODUCTS	332	1,084,706,492	771,732,238	3,596,975
MACHINERY	333	1,502,726,992	996,372,042	4,846,105
FARM & CONSTRUCTION IMPLEMENTS	3331	121,919,126	62,270,253	303,113
INDUSTRIAL MACHINERY	3332	206,903,655	105,967,591	515,687
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,173,904,211	828,134,198	4,027,305
COMPUTERS & ELECTRONICS	334	3,019,679,461	1,605,407,031	8,322,200
COMPUTER HARDWARE	3341	222,296,588	67,385,425	378,992
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	187,175,828	137,572,764	727,472
AUDIO & VIDEO EQUIPMENT	3343	54,761,909	31,003,553	154,484
SEMICONDUCTORS	3344	864,564,246	453,200,746	1,856,554
INSTRUMENTS	3345	1,281,735,806	775,608,779	3,749,048
SOFTWARE REPRODUCTION	334611	405,040,752	137,478,466	1,433,671
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	4,104,332	3,157,298	21,979
ELECTRICAL EQUIPMENT & APPLIANCES	335	405,223,204	201,506,070	917,414
LIGHTING EQUIPMENT	3351	54,899,198	24,236,994	117,396
HOUSEHOLD APPLIANCES	3352	12,770,482	7,630,665	37,399
OTHER ELECTRIC EQUIPMENT	3353, 3359	337,553,524	169,638,411	762,619
TRANSPORTATION EQUIPMENT	336	10,196,790,630	8,612,850,971	31,081,265
MOTOR VEHICLES & PARTS	3361, 3362, 3363	412,533,112	269,694,049	1,436,031
AIRCRAFT, AEROSPACE & PARTS	3364	9,373,398,596	8,059,794,467	28,278,600
SHIPS & BOATS	3366	386,624,360	262,471,490	1,266,604
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	24,234,562	20,890,965	100,030
FURNITURE & RELATED PRODUCTS	337	382,010,257	274,151,560	1,323,613
OTHER MANUFACTURING	339	762,929,585	426,981,814	2,144,238
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>29,504,268,077</u>	<u>21,476,742,917</u>	<u>102,239,811</u>
DURABLE GOODS	423	15,241,800,580	10,725,192,661	53,338,652
MOTOR VEHICLES & PARTS	4231	1,857,224,585	1,727,883,896	8,480,554
FURNITURE & HOME FURNISHINGS	4232	333,801,288	250,457,467	1,250,506
LUMBER & CONSTRUCTION MATERIALS	4233	1,345,723,051	951,057,039	4,563,923
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,668,526,970	2,135,120,487	10,757,255
ELECTRICAL EQUIPMENT	4236	2,316,021,873	1,669,848,159	8,819,180
HARDWARE, PLUMBING, HEATING EQUIP.	4237	698,849,301	577,624,864	2,814,753
MACHINERY & EQUIPMENT	4238	2,828,941,919	2,079,646,252	9,776,672
OTHER DURABLE GOODS	4235, 4239	3,192,711,593	1,333,554,497	6,875,809
NONDURABLE GOODS:	424	13,821,612,042	10,583,735,989	47,866,623
PAPER & PAPER PRODUCTS	4241	419,790,799	339,372,910	1,633,626
DRUGS & SUNDRIES	4242	1,677,134,823	1,560,447,505	4,974,295
APPAREL	4243	730,027,442	316,457,400	1,576,551
FOOD PRODUCTS	4244	5,254,242,458	3,519,096,221	15,552,775
FARM PRODUCTS	4245	173,212,664	122,805,763	611,829
CHEMICALS & PLASTICS	4246	849,135,619	705,529,245	4,051,583
PETROLEUM PRODUCTS	4247	2,298,405,908	2,141,637,750	10,379,826
OTHER NONDURABLE GOODS	4248, 4249	2,419,662,329	1,878,389,195	9,086,138
ELECTRONIC MARKETS, AGENTS, BROKERS	425	440,855,455	167,814,267	1,034,536
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>26,524,571,237</u>	<u>21,702,573,697</u>	<u>106,981,316</u>
MOTOR VEHICLES & PARTS	441	4,745,050,175	4,325,611,799	21,365,459
NEW & USED AUTO DEALERS	4411	3,728,287,970	3,437,055,493	16,980,780
RV, BOAT, MOTORCYCLE DEALERS	4412	449,068,006	380,109,578	1,902,950
AUTOMOTIVE PARTS & TIRES	4413	567,694,199	508,446,728	2,481,729
FURNITURE & HOME FURNISHINGS	442	742,644,594	653,027,254	3,144,948
ELECTRONICS & APPLIANCES	443	1,281,934,583	1,038,680,159	5,725,639
HOUSEHOLD APPLIANCES	443111	170,233,424	164,367,393	792,495

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2008

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	407,390,604	373,763,137	1,892,063
COMPUTERS & SOFTWARE	44312	687,181,112	485,034,502	2,967,613
CAMERAS & PHOTO SUPPLY	44313	17,129,443	15,515,127	73,468
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,766,131,746	1,639,078,051	7,944,992
BUILDING MATERIALS	4441	1,565,742,919	1,467,646,315	7,111,023
LAWN & GARDEN SUPPLIES	4442	200,388,827	171,431,736	833,969
FOOD & BEVERAGES (OFF-PREMISES)	445	3,135,502,720	2,987,295,274	14,279,946
GROCERY & CONVENIENCE STORES	4451	2,940,922,074	2,850,622,846	13,610,553
OTHER FOOD STORES/SPECIALTY FOODS	4452	170,765,594	116,152,914	557,000
BEER, WINE AND LIQUOR STORES	4453	23,815,052	20,519,514	112,393
DRUG STORES & PERSONAL CARE STORES	446	1,344,790,770	1,132,418,748	5,485,669
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,562,166,599	2,090,508,162	10,046,269
APPAREL & ACCESSORIES	448	1,178,632,121	866,769,408	4,175,674
CLOTHING STORES	4481	893,635,508	669,255,425	3,217,904
SHOE STORES	4482	81,354,237	80,128,070	390,097
JEWELRY & LUGGAGE STORES	4483	203,642,376	117,385,913	567,673
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	666,496,999	551,549,399	2,737,419
SPORTING GOODS	45111	339,239,083	257,850,665	1,278,734
HOBBY & TOY STORES	45112	77,165,688	69,565,368	344,798
SEWING SUPPLIES	45113	37,179,428	33,713,454	162,065
MUSICAL INSTRUMENTS	45114	39,556,348	36,132,008	185,204
BOOK, PERIODICAL & MUSIC STORES	45121	130,024,249	116,324,297	576,909
TAPES & CDs	45122	43,332,203	37,963,607	189,709
DEPARTMENT STORES	4521	725,456,745	685,408,874	3,298,764
GENERAL MERCHANDISE STORES	4529	3,373,832,357	3,042,393,774	14,474,346
E-COMMERCE & MAIL ORDER	4541	2,076,559,341	210,069,442	1,307,836
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,925,372,487	2,479,763,353	12,994,355
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,124,918,136</u>	<u>850,921,301</u>	<u>5,643,203</u>
AIR TRANSPORTATION	481	21,997,387	17,961,558	178,601
RAILROADS	482	31,806,702	18,528,585	179,214
WATER TRANSPORTATION	483	55,225,682	22,688,342	73,726
TRUCK TRANSPORTATION	484	219,228,145	154,834,570	1,306,146
TRANSIT & GROUND PASSENGER TRANSPORT	485	33,618,228	32,251,178	409,921
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	763,041,992	604,657,068	3,495,595
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>140,102,118</u>	<u>117,994,635</u>	<u>683,281</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,025,312,847</u>	<u>3,492,188,002</u>	<u>32,103,829</u>
PUBLISHING (EXCEPT INTERNET)	511	787,512,965	672,276,161	6,245,976
NEWSPAPERS	51111	190,813,501	189,460,041	1,044,291
BOOKS & PERIODICALS	51112, 51113	94,221,403	74,419,185	519,733
SOFTWARE	5112	450,046,596	359,973,511	4,037,215
OTHER PUBLISHERS	51114, 51119	52,431,465	48,423,424	644,737
MOTION PICTURE PRODUCTION	512	163,144,324	143,458,567	1,571,884
RADIO & TV BROADCASTING, CABLE TV	515	256,529,090	148,728,803	1,678,825
INTERNET PUBLISHING & BROADCASTING	516		NAICS No Longer Valid	
TELEPHONE & TELECOMMUNICATIONS	517	2,202,901,010	2,145,804,529	17,730,994
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	483,599,696	300,069,386	3,674,063
OTHER INFORMATION SERVICES	519	131,625,762	81,850,556	1,202,087
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>8,667,428,176</u>	<u>5,869,787,567</u>	<u>68,051,814</u>
BANKS & CREDIT UNIONS	522	4,519,119,652	2,797,809,468	39,508,244
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	856,433,363	702,906,544	7,957,219
INSURANCE AGENTS & BROKERS	524	1,365,188,050	712,447,538	5,861,840
REAL ESTATE AGENTS & BROKERS	531	831,847,538	724,108,391	9,852,859
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,083,473,798	921,256,334	4,797,512
LESSORS OF NONFINANCIAL INTANGIBLES	533	11,365,775	11,259,292	74,140

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2008

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	25,368,019,426	21,140,632,272	230,638,134
LEGAL SERVICES	5411	917,694,962	877,339,199	12,926,880
ACCOUNTING SERVICES	5412	631,402,497	561,806,917	8,324,431
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,137,165,909	1,841,303,197	20,988,984
COMPUTER SYSTEM DESIGN SERVICES	5415	1,737,708,945	1,153,885,550	12,744,838
CONSULTING SERVICES	5416	1,349,289,463	1,080,380,967	13,906,234
ADVERTISING & PUBLIC RELATIONS	5418	304,408,229	237,314,348	2,981,990
OTHER PROFESSIONAL SERVICES	5417, 5419	1,293,376,193	953,535,286	8,994,288
MANAGEMENT SERVICES	55	50,496,565	41,266,153	378,752
ADMINISTRATIVE & SUPPORT SERVICES	561	2,948,665,199	2,584,964,634	24,982,895
EMPLOYMENT SERVICES	5613	527,581,091	481,923,257	6,506,584
TRAVEL SERVICES	5615	249,446,621	229,998,032	1,018,498
INVESTIGATION & SECURITY SERVICES	5616	180,760,518	166,730,150	1,927,760
BUILDING SERVICES & JANITORIAL	5617	1,478,134,357	1,209,202,910	11,447,979
OTHER	5611, 5612, 5614, 5619	512,742,612	497,110,285	4,082,074
WASTE TREATMENT/ COLLECTION	562	771,715,960	728,124,011	6,731,177
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	374,929,687	183,287,965	2,378,497
HEALTH SERVICES	62	6,995,978,041	5,854,619,896	83,740,374
PHYSICIANS	6211	1,589,949,812	1,415,739,695	21,008,507
DENTISTS	6212	756,879,907	753,226,971	11,272,726
OTHER PRACTITIONERS	6213	508,054,161	464,962,232	6,497,417
HOSPITALS	622	2,348,516,530	1,782,181,504	26,244,046
NURSING & RETIREMENT HOMES	623	401,766,425	373,152,107	4,319,532
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	175,475,259	99,252,227	1,192,838
SOCIAL SERVICES & DAY CARE	624	1,215,335,947	966,105,160	13,205,308
ARTS, ENTERTAINMENT, & RECREATION	71	568,892,166	458,514,425	3,753,838
PERFORMING ARTS, SPECTATOR SPORTS	711	179,388,407	115,889,919	1,137,199
MUSEUMS, HISTORICAL SITES, ETC.	712	8,604,695	2,779,920	18,598
AMUSEMENT, GAMBLING, RECREATION	713	380,899,064	339,844,586	2,598,041
ACCOMMODATIONS	721	462,128,282	444,096,312	2,235,724
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,737,040,498	2,311,323,599	12,169,041
DRINKING PLACES	7224	163,850,296	140,201,510	855,425
AUTO REPAIR & SERVICES	8111	654,419,380	612,550,818	2,973,722
OTHER REPAIR SERVICES	8112, 8113, 8114	366,158,635	314,786,408	1,647,493
PERSONAL SERVICES	812	746,422,614	646,747,808	6,596,265
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	206,609,152	203,414,268	2,609,395
LAUNDRY & DRY CLEANING	8123	99,438,984	97,178,432	625,473
OTHER PERSONAL SERVICES	8122, 8129	440,374,478	346,155,108	3,361,397
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	118,688,142	80,104,175	894,308
PUBLIC ADMINISTRATION, OTHER	92,00	37,587,763	34,479,094	432,978
TOTAL ALL INDUSTRIES		141,042,584,109	109,813,714,270	706,706,599

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
1ST QUARTER, 2008

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$21,952,205,634</u>	<u>\$11,407,332,258</u>	<u>\$741,476,982</u>
MOTOR VEHICLES & PARTS	441	3,523,068,077	2,771,522,986	180,149,083
NEW & USED AUTO DEALERS	4411	2,828,847,421	2,202,933,975	143,190,770
RV, BOAT, MOTORCYCLE DEALERS	4412	334,330,085	246,254,975	16,006,589
AUTOMOTIVE PARTS & TIRE	4413	359,890,571	322,334,036	20,951,724
FURNITURE & HOME FURNISHINGS	442	608,324,684	493,430,128	32,072,964
ELECTRONICS & APPLIANCES	443	869,442,987	663,932,792	43,155,628
APPLIANCES, TV & OTHER ELECTRONICS	44311	427,092,950	387,361,278	25,178,483
COMPUTERS & SOFTWARE	44312	425,822,141	261,988,571	17,029,255
CAMERA & PHOTO SUPPLIES	44313	16,527,896	14,582,943	947,890
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,152,742,101	1,083,171,650	70,406,185
BUILDING MATERIALS	4441	1,041,411,856	994,652,766	64,652,448
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	111,330,245	88,518,884	5,753,737
FOOD & BEVERAGE STORES	445	2,988,677,023	766,109,753	49,797,183
GROCERY & CONVENIENCE STORES	4451	2,904,037,570	730,795,368	47,501,733
OTHER FOOD & BEVERAGE STORES	4452, 4453	84,639,453	35,314,385	2,295,450
DRUG/HEALTH STORES	446	1,217,464,873	333,691,918	21,689,982
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,121,404,888	325,566,263	21,161,855
APPAREL & ACCESSORIES	448	1,092,277,556	782,720,022	50,876,822
CLOTHING & SHOE STORES	4481, 4482	901,596,717	678,048,269	44,073,155
JEWELRY & LUGGAGE STORES	4483	190,680,839	104,671,753	6,803,667
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	518,757,168	450,759,356	29,299,380
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	376,578,700	317,396,370	20,630,788
BOOK/PERIODICAL/MUSIC STORE	4512	142,178,468	133,362,986	8,668,592
GENERAL MERCHANDISE STORES	452	3,916,593,678	2,108,751,806	137,068,863
DEPARTMENT STORES	4521	717,355,860	629,490,615	40,916,890
GENERAL MERCHANDISE STORES	4529	3,199,237,818	1,479,261,191	96,151,973
E-COMMERCE & MAIL ORDER	4541	1,937,431,356	143,913,100	9,354,359
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,006,021,243	1,483,762,484	96,444,678
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34,629,789</u>	<u>23,594,024</u>	<u>1,533,625</u>
<u>MINING</u>	<u>21</u>	<u>28,166,605</u>	<u>24,369,941</u>	<u>1,584,040</u>
<u>UTILITIES</u>	<u>22</u>	<u>88,554,726</u>	<u>28,075,930</u>	<u>1,824,935</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,573,388,968</u>	<u>5,404,182,063</u>	<u>351,272,401</u>
CONSTRUCTION OF BUILDINGS	236	3,875,269,363	3,153,733,298	204,992,857
HEAVY CONSTRUCTION & HIGHWAYS	237	681,962,212	481,247,404	31,281,105
SPECIAL TRADE CONTRACTORS	238	2,016,157,393	1,769,201,361	114,998,439
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,411,127,862</u>	<u>650,051,368</u>	<u>42,253,411</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,118,552,925</u>	<u>2,158,761,466</u>	<u>140,319,550</u>
DURABLE GOODS	423	3,086,753,734	1,718,076,182	111,674,982
NONDURABLE GOODS	424	1,018,542,955	431,198,397	28,027,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13,256,236	9,486,887	616,648
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>184,001,391</u>	<u>110,925,649</u>	<u>7,210,184</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,479,391,889</u>	<u>1,188,108,163</u>	<u>77,227,079</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>296,830,437</u>	<u>220,522,548</u>	<u>14,333,964</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>831,960,396</u>	<u>670,189,640</u>	<u>43,562,359</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,053,333,755</u>	<u>496,590,672</u>	<u>32,278,514</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,141,242,204</u>	<u>661,962,724</u>	<u>43,027,718</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>279,362,815</u>	<u>264,389,758</u>	<u>17,185,356</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,683,763,377</u>	<u>2,576,741,967</u>	<u>167,488,470</u>
ACCOMMODATIONS	721	442,511,867	423,281,933	27,513,360
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,241,251,510	2,153,460,034	139,975,110
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,014,846,969</u>	<u>883,333,366</u>	<u>57,416,883</u>
REPAIR & MAINTENANCE	811	728,959,932	627,010,887	40,755,825
PERSONAL SERVICE	812	261,255,596	233,648,931	15,187,253
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24,631,441	22,673,548	1,473,805
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>12,602,995</u>	<u>12,155,458</u>	<u>790,110</u>
TOTAL ALL INDUSTRIES		\$45,183,963,441	\$26,781,287,699	\$1,740,785,627

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
1ST QUARTER, 2008

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$181,089,460</u>	<u>\$173,374,662</u>	<u>\$8,717,003</u>
WATER SUPPLY		162,573,938	155,330,714	7,810,498
MISCELLANEOUS		18,515,522	18,043,948	906,505
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>104,127,736</u>	<u>55,559,173</u>	<u>2,139,578</u>
SEWERAGE SYSTEMS		58,105,786	21,092,289	812,391
MISCELLANEOUS		46,021,950	34,466,884	1,327,187
<u>POWER</u>	<u>3.873%</u>	<u>2,050,415,600</u>	<u>1,665,657,595</u>	<u>64,510,890</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>718,478,019</u>	<u>715,573,133</u>	<u>27,563,684</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>876,100,730</u>	<u>300,538,817</u>	<u>5,772,120</u>
LOCAL/SUBURBAN TRANSIT		68,788,140	25,678,314	493,870
TRUCKING		656,856,843	180,985,379	3,476,721
RAILROADS		24,719,075	23,114,426	445,128
MISCELLANEOUS		125,736,672	70,760,698	1,356,401
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>141,685,464</u>	<u>102,275,548</u>	<u>655,215</u>
LOCAL/SUBURBAN TRANSIT		49,863,402	22,058,626	141,416
TRUCKING		37,222,704	31,756,443	203,410
MISCELLANEOUS		54,599,358	48,460,479	310,389
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>120,883,402</u>	<u>56,731,158</u>	<u>1,091,780</u>
WATER TRANSPORT		57,203,990	28,492,362	548,732
MISCELLANEOUS		63,679,412	28,238,796	543,048
TOTAL		\$4,192,780,411	\$3,069,710,086	\$110,450,270

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**