

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2016
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,815</u>	<u>\$810,614,209</u>
CROP & ANIMAL PRODUCTION	111,112	650	266,298,027
FORESTRY & LOGGING	113	515	382,576,544
FISHING & HUNTING	114	134	48,708,229
AG & FORESTRY SUPPORT ACTIVITIES	115	516	113,031,409
<u>MINING</u>	<u>21</u>	<u>136</u>	<u>121,015,890</u>
SAND & GRAVEL, QUARRYING	2123	98	82,406,953
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	38	38,608,937
<u>UTILITIES</u>	<u>22</u>	<u>681</u>	<u>3,808,441,016</u>
HYDROELECTRIC POWER GENERATION	221111	18	397,224,141
ALTERNATIVE POWER GENERATION	221114-221117	13	39,807,508
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	154,428,014
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	54	2,184,498,569
NATURAL GAS DISTRIBUTION	2212	10	203,880,639
WATER & SEWER	2213	581	828,602,145
<u>CONSTRUCTION</u>	<u>23</u>	<u>35,813</u>	<u>11,663,934,710</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,486	1,929,768,078
NONRESIDENTIAL BUILDING	2362	970	3,039,176,607
HEAVY CONSTRUCTION & HIGHWAYS	237	1,047	1,113,094,545
SPECIAL TRADE CONTRACTORS	238	21,310	5,581,895,480
ELECTRICAL	23821	2,713	1,175,032,311
PLUMBING & HEATING	23822	2,769	1,096,467,940
PAINTING	23832	2,421	177,877,073
MASONRY/DRYWALL	23814, 23831	1,318	340,645,158
ROOFING	23816	845	236,521,625
OTHER CONTRACTORS	238 not listed above	11,244	2,555,351,373
<u>MANUFACTURING</u>	<u>31-33</u>	<u>9,395</u>	<u>41,069,877,181</u>
FOOD PRODUCTS	311	845	4,202,611,636
MILLING OF GRAINS	3112	25	244,095,763
FRUITS & VEGETABLES	3114	67	941,626,456
DAIRY PRODUCTS	3115	26	565,410,492
MEAT PRODUCTS	3116	73	547,542,883
SEAFOOD PRODUCTS	3117	55	723,706,732
BAKERY PRODUCTS	3118	357	421,874,742
OTHER FOOD ITEMS	3111, 3113, 3119	242	758,354,568
BEVERAGES	312	828	611,278,201
TEXTILES	313,314	267	184,462,497
APPAREL	315	147	42,006,451
LEATHER & ALLIED PRODUCTS	316	32	35,518,527
LUMBER & WOOD PRODUCTS	321	441	2,092,642,558
SAWMILLS	3211	87	793,045,625
PLYWOOD & TRUSSES	3212	50	329,223,880
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	304	970,373,053
PAPER PRODUCTS	322	108	1,565,166,945
PULP & PAPER MILLS	3221	32	1,151,846,612
OTHER PAPER PRODUCTS	3222	76	413,320,333
COMMERCIAL PRINTING	323	698	268,002,860
PETROLEUM & COAL PRODUCTS	324	35	3,224,697,457
PETROLEUM REFINING	32411	13	3,075,295,036
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	149,402,421
CHEMICALS	325	552	1,826,423,272
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	86	634,987,266
PHARMACEUTICALS	3254	282	375,645,302
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	30	369,845,115
PAINT, COATING & ADHESIVES	3255	28	30,233,333
SOAP, CLEANING COMPOUND & TOILETRIES	3256	69	216,319,440
OTHER CHEMICAL PRODUCTS	3259	57	199,392,816
PLASTICS & RUBBER PRODUCTS	326	243	791,942,292
NONMETALLIC MINERALS	327	281	676,387,759
PRIMARY METALS	331	114	592,494,652
IRON & STEEL MILLS	3311, 3312	45	196,539,607
ALUMINUM SMELTING	3313	17	183,347,381
OTHER NONFERROUS METALS	3314	16	46,253,583
FOUNDRIES	3315	36	166,354,081

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2016
FABRICATED METAL PRODUCTS	332	1,192	1,450,411,617
MACHINERY	333	646	1,504,946,572
FARM & CONSTRUCTION IMPLEMENTS	3331	70	119,358,839
INDUSTRIAL MACHINERY	3332	126	289,382,572
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	450	1,096,205,161
COMPUTERS & ELECTRONICS	334	500	2,489,951,690
COMPUTER HARDWARE	3341	38	142,653,391
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	137,100,894
AUDIO & VIDEO EQUIPMENT	3343	23	48,475,973
SEMICONDUCTORS	3344	85	732,888,259
INSTRUMENTS	3345	228	1,406,461,448
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	68	22,371,725
ELECTRICAL EQUIPMENT & APPLIANCES	335	148	639,753,543
LIGHTING EQUIPMENT	3351	45	157,177,270
HOUSEHOLD APPLIANCES	3352	13	4,031,904
OTHER ELECTRIC EQUIPMENT	3353, 3359	90	478,544,369
TRANSPORTATION EQUIPMENT	336	461	17,478,949,103
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	396,983,889
AIRCRAFT, AEROSPACE & PARTS	3364	120	16,684,320,255
SHIPS & BOATS	3366	181	368,086,721
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	43	29,558,238
FURNITURE & RELATED PRODUCTS	337	557	374,856,175
OTHER MANUFACTURING	339	1,300	1,017,373,374
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	116	116,697,969
DENTAL LABORATORIES	339116	235	43,279,617
SPORTING AND ATHLETIC GOODS	33992	105	207,133,254
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	844	650,262,534
WHOLESALE TRADE	42	15,299	36,416,730,290
DURABLE GOODS	423	8,619	17,840,872,793
MOTOR VEHICLES & PARTS	4231	715	2,951,386,130
FURNITURE & HOME FURNISHINGS	4232	473	418,898,458
LUMBER & CONSTRUCTION MATERIALS	4233	722	1,645,620,591
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,618	3,162,076,005
METAL & MINERAL (except Petroleum)	4235	315	688,103,452
ELECTRICAL EQUIPMENT	4236	1,075	2,303,291,645
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	520	885,745,607
MACHINERY & EQUIPMENT	4238	1,958	3,921,313,187
SPORTING & RECREATIONAL GOODS & SUPPL	423910	352	366,365,048
TOY & HOBBY GOODS & SUPPLIES	423920	99	671,076,135
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	772	826,996,535
NONDURABLE GOODS:	424	6,296	18,313,130,357
PAPER & PAPER PRODUCTS	4241	299	643,839,716
DRUGS & SUNDRIES	4242	347	2,337,135,962
APPAREL	4243	428	1,043,788,743
FOOD PRODUCTS	4244	1,813	7,596,379,214
FARM PRODUCTS	4245	259	961,741,178
CHEMICALS & PLASTICS	4246	437	833,617,074
PETROLEUM PRODUCTS	4247	174	1,254,691,546
BEER & ALE	424810	111	222,047,494
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	464	916,568,605
FARM SUPPLIES	42491	263	805,983,459
TOBACCO & TOBACCO PRODUCTS	42494	64	325,098,465
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,637	1,372,238,901
ELECTRONIC MARKETS, AGENTS, BROKERS	425	384	262,727,140

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2016
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,635</u>	<u>30,881,346,451</u>
MOTOR VEHICLES & PARTS	441	2,854	6,416,565,721
NEW & USED AUTO DEALERS	4411	1,297	5,040,051,897
RV, BOAT, MOTORCYCLE DEALERS	4412	522	527,939,034
AUTOMOTIVE PARTS & TIRES	4413	1,035	848,574,790
FURNITURE & HOME FURNISHINGS	442	1,323	794,220,667
ELECTRONICS & APPLIANCES	443	1,907	1,380,990,024
HOUSEHOLD APPLIANCES	443141	185	125,942,132
ELECTRONIC STORES	443142	1,722	1,255,047,892
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,138	2,040,201,944
BUILDING MATERIALS	4441	1,424	1,758,388,340
LAWN & GARDEN SUPPLIES	4442	714	281,813,604
FOOD & BEVERAGES (OFF-PREMISES)	445	3,186	3,919,811,422
GROCERY & CONVENIENCE STORES	4451	1,970	3,495,133,674
OTHER FOOD STORES/SPECIALTY FOODS	4452	731	310,583,956
BEER, WINE AND LIQUOR STORES	4453	485	114,093,792
DRUG STORES & PERSONAL CARE STORES	446	2,236	2,183,938,964
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,533	1,820,319,834
APPAREL & ACCESSORIES	448	2,150	1,140,351,177
CLOTHING STORES	4481	1,509	909,195,028
SHOE STORES	4482	138	90,288,751
JEWELRY & LUGGAGE STORES	4483	503	140,867,398
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,071	829,252,636
SPORTING GOODS	45111	1,091	512,344,374
HOBBY & TOY STORES	45112	306	111,472,405
SEWING SUPPLIES	45113	162	39,209,879
MUSICAL INSTRUMENTS	45114	152	35,844,701
BOOK, PERIODICAL & MUSIC STORES	45121	360	130,381,277
DEPARTMENT STORES	4521	26	745,814,765
GENERAL MERCHANDISE STORES	4529	213	5,084,867,132
E-COMMERCE & MAIL ORDER	4541	1,128	1,419,596,726
MISCELLANEOUS RETAILERS	453, 4542, 4543	9,870	3,105,415,439
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,876</u>	<u>2,525,003,716</u>
AIR TRANSPORTATION	481	46	21,072,343
RAILROADS	482	11	40,413,120
WATER TRANSPORTATION	483	48	52,315,707
TRUCK TRANSPORTATION	484	2,717	1,013,996,380
TRANSIT & GROUND PASSENGER TRANSPORT	485	351	151,872,216
PIPELINE TRANSPORTATION	486	7	12,040,943
SCENIC & SIGHTSEEING TRANSPORTATION	487	110	15,062,785
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,122	1,104,138,866
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	464	114,091,356
WAREHOUSING & STORAGE	493	190	252,395,685
<u>INFORMATION</u>	<u>51</u>	<u>3,299</u>	<u>5,842,607,240</u>
PUBLISHING (EXCEPT INTERNET)	511	830	1,172,355,145
NEWSPAPERS	51111	103	112,056,448
BOOKS & PERIODICALS	51112, 51113	267	110,357,387
SOFTWARE	5112	372	867,086,055
OTHER PUBLISHERS	51114, 51119	88	82,855,255
MOTION PICTURE PRODUCTION	512	669	235,957,964
RADIO & TV BROADCASTING, CABLE TV	515	137	609,427,696
TELEPHONE & TELECOMMUNICATIONS	517	642	2,920,908,476
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	662	531,319,191
OTHER INFORMATION SERVICES	519	359	372,638,768
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>11,345</u>	<u>10,124,034,137</u>
BANKS & CREDIT UNIONS	522	1,417	4,157,741,420
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,707	1,419,397,384
INSURANCE AGENTS & BROKERS	524	2,539	1,930,246,651
REAL ESTATE AGENTS & BROKERS	531	3,904	1,117,812,624
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,656	1,373,900,073
LESSORS OF NONFINANCIAL INTANGIBLES	533	122	124,935,985

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2016
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>95,115</u>	<u>36,511,306,143</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>29,108</u>	<u>13,139,665,700</u>
LEGAL SERVICES	5411	4,839	1,131,566,922
ACCOUNTING SERVICES	5412	2,729	1,569,734,988
ARCHITECTURAL SERVICES	54131	996	384,057,232
ENGINEERING SERVICES	54133	1,646	1,447,508,084
OTHER RELATED SERVICES	54132, 54134-54138	924	162,936,778
SPECIALIZED DESIGN SERVICES	5414	1,839	207,386,611
COMPUTER SYSTEM DESIGN SERVICES	5415	4,623	4,447,891,975
CONSULTING SERVICES	5416	6,912	2,025,984,530
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	405	544,209,479
ADVERTISING & PUBLIC RELATIONS	5418	917	318,669,180
OTHER PROFESSIONAL SERVICES	5419	3,278	899,719,921
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>232</u>	<u>476,941,278</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,151	3,579,486,033
EMPLOYMENT SERVICES	5613	892	735,253,668
TRAVEL SERVICES	5615	339	171,754,001
INVESTIGATION & SECURITY SERVICES	5616	659	279,206,819
BUILDING SERVICES & JANITORIAL	5617	7,916	648,845,450
OTHER	5611, 5612, 5614, 5619	3,345	1,744,426,095
WASTE TREATMENT/ COLLECTION	562	494	875,550,725
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,449</u>	<u>589,961,051</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,284</u>	<u>10,712,824,916</u>
AMBULATORY HEALTH CARE SERVICES	621	12,381	5,435,119,157
PHYSICIANS	6211	2,791	2,142,310,396
DENTISTS	6212	3,260	915,488,817
OTHER HEALTH PRACTITIONERS	6213	5,309	739,791,262
OUTPATIENT CARE CENTERS	6214	525	811,487,833
MEDICAL & DIAGNOSTIC LABORATORIES	6215	174	307,705,685
HOME HEALTH CARE	6216	171	289,481,071
OTHER AMBULATORY HEALTH CARE	6219	151	228,854,093
HOSPITALS	622	109	4,378,360,026
NURSING & RETIREMENT HOMES	623	553	596,464,325
SOCIAL SERVICES & DAY CARE	624	1,241	302,881,408
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,450</u>	<u>691,473,284</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,200	188,840,194
MUSEUMS, HISTORICAL SITES, ETC.	712	76	15,795,254
AMUSEMENT, GAMBLING, RECREATION	713	2,174	486,837,836
ACCOMMODATIONS	721	2,100	706,911,394
RESTAURANTS, FOOD SERVICES	7223, 7225	12,139	3,218,004,479
DRINKING PLACES	7224	1,156	229,666,667
AUTO REPAIR & SERVICES	8111	4,980	700,036,050
OTHER REPAIR SERVICES	8112, 8113, 8114	3,301	534,224,432
PERSONAL SERVICES	812	7,223	752,432,991
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,757	284,526,168
DEATH CARE SERVICES	8122	191	54,183,623
LAUNDRY & DRY CLEANING	8123	726	109,263,649
OTHER PERSONAL SERVICES	8129	1,549	304,459,551
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	821	167,963,656
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>232</u>	<u>137,608,538</u>
TOTAL ALL INDUSTRIES		208,604	180,028,751,719

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.