

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2016

INDUSTRY	NAICS	UNITS	4TH QUARTER, 2016
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,440</u>	<u>\$1,268,323,963</u>
CROP & ANIMAL PRODUCTION	111,112	1,940	413,751,273
FORESTRY & LOGGING	113	1,005	505,534,366
FISHING & HUNTING	114	256	140,714,264
AG & FORESTRY SUPPORT ACTIVITIES	115	1,239	208,324,060
<u>MINING</u>	<u>21</u>	<u>181</u>	<u>149,834,351</u>
SAND & GRAVEL, QUARRYING	2123	123	95,573,165
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	58	54,261,186
<u>UTILITIES</u>	<u>22</u>	<u>823</u>	<u>3,666,645,642</u>
HYDROELECTRIC POWER GENERATION	221111	19	383,069,982
ALTERNATIVE POWER GENERATION	221114-221117	21	54,753,190
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	194,971,183
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	57	1,870,074,279
NATURAL GAS DISTRIBUTION	2212	12	157,525,325
WATER & SEWER	2213	708	1,006,251,683
<u>CONSTRUCTION</u>	<u>23</u>	<u>42,971</u>	<u>14,671,081,406</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,926	2,403,825,644
NONRESIDENTIAL BUILDING	2362	1,073	3,712,018,605
HEAVY CONSTRUCTION & HIGHWAYS	237	1,230	1,631,513,083
SPECIAL TRADE CONTRACTORS	238	25,742	6,923,724,074
ELECTRICAL	23821	3,001	1,432,335,431
PLUMBING & HEATING	23822	3,070	1,258,763,630
PAINTING	23832	3,130	255,574,604
MASONRY/DRYWALL	23814, 23831	1,591	404,328,257
ROOFING	23816	945	312,659,210
OTHER CONTRACTORS	238 not listed above	14,005	3,260,062,942
<u>MANUFACTURING</u>	<u>31-33</u>	<u>15,076</u>	<u>42,676,981,020</u>
FOOD PRODUCTS	311	1,383	4,543,579,331
MILLING OF GRAINS	3112	31	213,376,038
FRUITS & VEGETABLES	3114	126	986,328,761
DAIRY PRODUCTS	3115	42	628,400,929
MEAT PRODUCTS	3116	106	572,147,925
SEAFOOD PRODUCTS	3117	62	662,374,732
BAKERY PRODUCTS	3118	592	526,354,878
OTHER FOOD ITEMS	3111, 3113, 3119	424	954,596,068
BEVERAGES	312	1,172	681,015,968
TEXTILES	313,314	744	212,376,845
APPAREL	315	470	68,704,756
LEATHER & ALLIED PRODUCTS	316	106	35,658,003
LUMBER & WOOD PRODUCTS	321	728	1,845,536,936
SAWMILLS	3211	113	753,244,936
PLYWOOD & TRUSSES	3212	55	292,965,523
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	560	799,326,477
PAPER PRODUCTS	322	123	1,664,048,174
PULP & PAPER MILLS	3221	33	1,215,739,876
OTHER PAPER PRODUCTS	3222	90	448,308,298
COMMERCIAL PRINTING	323	1,007	324,576,201
PETROLEUM & COAL PRODUCTS	324	38	4,324,054,161
PETROLEUM REFINING	32411	14	4,136,243,861
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	24	187,810,300
CHEMICALS	325	830	1,901,175,856
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	103	707,273,701
PHARMACEUTICALS	3254	390	383,089,116
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	31	341,086,935
PAINT, COATING & ADHESIVES	3255	34	29,404,006
SOAP, CLEANING COMPOUND & TOILETRIES	3256	184	220,948,933
OTHER CHEMICAL PRODUCTS	3259	88	219,373,165
PLASTICS & RUBBER PRODUCTS	326	276	767,513,631
NONMETALLIC MINERALS	327	509	706,822,504
PRIMARY METALS	331	141	508,476,502
IRON & STEEL MILLS	3311, 3312	62	210,742,284
ALUMINUM SMELTING	3313	19	102,891,869
OTHER NONFERROUS METALS	3314	17	43,335,307
FOUNDRIES	3315	43	151,507,042

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FABRICATED METAL PRODUCTS	332	1,659	1,507,606,027
MACHINERY	333	862	1,633,592,372
FARM & CONSTRUCTION IMPLEMENTS	3331	89	119,018,508
INDUSTRIAL MACHINERY	3332	167	359,481,355
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	606	1,155,092,509
COMPUTERS & ELECTRONICS	334	663	3,003,616,299
COMPUTER HARDWARE	3341	51	370,623,846
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	74	190,532,739
AUDIO & VIDEO EQUIPMENT	3343	39	37,436,499
SEMICONDUCTORS	3344	113	754,288,330
INSTRUMENTS	3345	294	1,627,687,895
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	92	23,046,990
ELECTRICAL EQUIPMENT & APPLIANCES	335	212	670,617,255
LIGHTING EQUIPMENT	3351	74	161,375,299
HOUSEHOLD APPLIANCES	3352	14	3,540,324
OTHER ELECTRIC EQUIPMENT	3353, 3359	124	505,701,632
TRANSPORTATION EQUIPMENT	336	603	16,557,439,781
MOTOR VEHICLES & PARTS	3361, 3362, 3363	153	314,992,222
AIRCRAFT, AEROSPACE & PARTS	3364	145	15,839,005,499
SHIPS & BOATS	3366	238	376,721,210
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	67	26,720,850
FURNITURE & RELATED PRODUCTS	337	839	389,937,356
OTHER MANUFACTURING	339	2,711	1,330,633,062
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	164	132,686,474
DENTAL LABORATORIES	339116	380	58,146,599
SPORTING AND ATHLETIC GOODS	33992	213	200,096,494
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,954	939,703,495
WHOLESALE TRADE	42	21,335	43,310,358,126
DURABLE GOODS	423	11,059	20,341,417,502
MOTOR VEHICLES & PARTS	4231	863	3,414,882,734
FURNITURE & HOME FURNISHINGS	4232	641	560,436,112
LUMBER & CONSTRUCTION MATERIALS	4233	867	1,928,222,374
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,933	3,519,684,013
METAL & MINERAL (except Petroleum)	4235	374	772,557,434
ELECTRICAL EQUIPMENT	4236	1,374	3,039,192,787
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	654	992,494,382
MACHINERY & EQUIPMENT	4238	2,317	3,527,794,214
SPORTING & RECREATIONAL GOODS & SUPPL	423910	528	337,770,893
TOY & HOBBY GOODS & SUPPLIES	423920	178	1,067,865,242
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,330	1,180,517,317
NONDURABLE GOODS:	424	9,726	22,629,318,648
PAPER & PAPER PRODUCTS	4241	400	695,893,362
DRUGS & SUNDRIES	4242	489	2,553,052,311
APPAREL	4243	675	1,187,467,148
FOOD PRODUCTS	4244	2,638	9,214,558,438
FARM PRODUCTS	4245	421	1,288,399,994
CHEMICALS & PLASTICS	4246	539	795,319,316
PETROLEUM PRODUCTS	4247	190	2,385,034,776
BEER & ALE	424810	172	228,438,454
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	746	1,325,448,771
FARM SUPPLIES	42491	334	705,639,371
TOBACCO & TOBACCO PRODUCTS	42494	84	356,982,151
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,038	1,893,084,556
ELECTRONIC MARKETS, AGENTS, BROKERS	425	550	339,621,976

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<u>RETAIL TRADE</u>	<u>44-45</u>	<u>52,277</u>	<u>37,331,349,985</u>
MOTOR VEHICLES & PARTS	441	3,225	6,906,640,764
NEW & USED AUTO DEALERS	4411	1,357	5,414,066,350
RV, BOAT, MOTORCYCLE DEALERS	4412	633	529,398,053
AUTOMOTIVE PARTS & TIRES	4413	1,235	963,176,361
FURNITURE & HOME FURNISHINGS	442	1,917	947,934,810
ELECTRONICS & APPLIANCES	443	2,579	1,896,464,529
HOUSEHOLD APPLIANCES	443141	211	185,725,270
ELECTRONIC STORES	443142	2,368	1,710,739,259
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,711	2,294,182,569
BUILDING MATERIALS	4441	1,627	1,993,972,902
LAWN & GARDEN SUPPLIES	4442	1,084	300,209,667
FOOD & BEVERAGES (OFF-PREMISES)	445	4,102	4,317,743,775
GROCERY & CONVENIENCE STORES	4451	2,047	3,792,434,978
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,376	371,790,136
BEER, WINE AND LIQUOR STORES	4453	679	153,518,661
DRUG STORES & PERSONAL CARE STORES	446	3,006	2,585,656,486
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,539	2,197,960,293
APPAREL & ACCESSORIES	448	4,550	1,825,430,646
CLOTHING STORES	4481	3,359	1,481,216,382
SHOE STORES	4482	149	108,703,446
JEWELRY & LUGGAGE STORES	4483	1,042	235,510,818
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,742	1,055,023,656
SPORTING GOODS	45111	1,650	607,225,266
HOBBY & TOY STORES	45112	635	196,083,691
SEWING SUPPLIES	45113	304	51,500,083
MUSICAL INSTRUMENTS	45114	232	44,421,178
BOOK, PERIODICAL & MUSIC STORES	45121	921	155,793,438
DEPARTMENT STORES	4521	26	1,044,118,755
GENERAL MERCHANDISE STORES	4529	310	6,416,840,884
E-COMMERCE & MAIL ORDER	4541	2,422	1,855,131,264
MISCELLANEOUS RETAILERS	453, 4542, 4543	22,148	3,988,221,554
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>12,574</u>	<u>3,912,451,857</u>
AIR TRANSPORTATION	481	74	27,106,318
RAILROADS	482	15	48,555,452
WATER TRANSPORTATION	483	69	77,091,982
TRUCK TRANSPORTATION	484	6,276	1,796,611,110
TRANSIT & GROUND PASSENGER TRANSPORT	485	2,713	261,129,949
PIPELINE TRANSPORTATION	486	7	14,619,329
SCENIC & SIGHTSEEING TRANSPORTATION	487	342	48,909,837
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,534	1,420,456,319
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,544	217,971,561
WAREHOUSING & STORAGE	493	262	301,400,395
<u>INFORMATION</u>	<u>51</u>	<u>6,100</u>	<u>6,526,032,377</u>
PUBLISHING (EXCEPT INTERNET)	511	1,527	1,435,163,271
NEWSPAPERS	51111	125	122,360,257
BOOKS & PERIODICALS	51112, 51113	696	138,768,808
SOFTWARE	5112	505	1,065,286,377
OTHER PUBLISHERS	51114, 51119	201	108,747,829
MOTION PICTURE PRODUCTION	512	1,860	301,697,637
RADIO & TV BROADCASTING, CABLE TV	515	182	515,497,654
TELEPHONE & TELECOMMUNICATIONS	517	785	3,228,100,811
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,044	600,028,050
OTHER INFORMATION SERVICES	519	702	445,544,954
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>18,738</u>	<u>12,091,284,403</u>
BANKS & CREDIT UNIONS	522	1,881	4,583,165,741
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,637	1,719,760,136
INSURANCE AGENTS & BROKERS	524	4,269	2,333,705,803
REAL ESTATE AGENTS & BROKERS	531	7,415	1,641,697,586
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,368	1,643,692,905
LESSORS OF NONFINANCIAL INTANGIBLES	533	168	169,262,232

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<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>180,308</u>	<u>44,010,934,291</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>58,704</u>	<u>16,799,114,293</u>
LEGAL SERVICES	5411	6,593	1,549,280,596
ACCOUNTING SERVICES	5412	6,537	1,925,820,018
ARCHITECTURAL SERVICES	54131	1,650	531,116,583
ENGINEERING SERVICES	54133	2,417	1,684,118,513
OTHER RELATED SERVICES	54132, 54134-54138	1,867	218,127,610
SPECIALIZED DESIGN SERVICES	5414	4,815	337,784,197
COMPUTER SYSTEM DESIGN SERVICES	5415	8,564	5,246,256,117
CONSULTING SERVICES	5416	14,252	3,028,837,201
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	801	718,537,283
ADVERTISING & PUBLIC RELATIONS	5418	1,470	411,596,711
OTHER PROFESSIONAL SERVICES	5419	9,738	1,147,639,464
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>540</u>	<u>168,219,813</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	26,648	4,858,420,933
EMPLOYMENT SERVICES	5613	1,258	930,611,258
TRAVEL SERVICES	5615	884	268,526,457
INVESTIGATION & SECURITY SERVICES	5616	1,104	369,091,528
BUILDING SERVICES & JANITORIAL	5617	16,868	992,622,718
OTHER	5611, 5612, 5614, 5619	6,534	2,297,568,972
WASTE TREATMENT/ COLLECTION	562	618	926,019,664
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>8,004</u>	<u>867,790,478</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>25,153</u>	<u>11,826,829,868</u>
AMBULATORY HEALTH CARE SERVICES	621	19,476	5,787,988,204
PHYSICIANS	6211	3,424	2,251,511,470
DENTISTS	6212	3,341	872,284,467
OTHER HEALTH PRACTITIONERS	6213	11,052	1,017,203,359
OUTPATIENT CARE CENTERS	6214	890	875,658,570
MEDICAL & DIAGNOSTIC LABORATORIES	6215	204	339,637,891
HOME HEALTH CARE	6216	340	263,747,201
OTHER AMBULATORY HEALTH CARE	6219	225	167,945,246
HOSPITALS	622	114	4,586,108,454
NURSING & RETIREMENT HOMES	623	825	774,470,088
SOCIAL SERVICES & DAY CARE	624	4,738	678,263,122
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>9,526</u>	<u>994,026,517</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,588	449,015,860
MUSEUMS, HISTORICAL SITES, ETC.	712	154	21,996,567
AMUSEMENT, GAMBLING, RECREATION	713	3,784	523,014,090
ACCOMMODATIONS	721	3,278	819,100,991
RESTAURANTS, FOOD SERVICES	7223, 7225	13,241	3,521,540,562
DRINKING PLACES	7224	1,149	239,415,748
AUTO REPAIR & SERVICES	8111	6,136	732,240,957
OTHER REPAIR SERVICES	8112, 8113, 8114	5,678	640,035,134
PERSONAL SERVICES	812	19,276	1,175,318,583
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	13,111	568,610,207
DEATH CARE SERVICES	8122	230	57,534,188
LAUNDRY & DRY CLEANING	8123	782	117,306,996
OTHER PERSONAL SERVICES	8129	5,153	431,867,192
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,996	280,210,765
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>465</u>	<u>258,303,140</u>
TOTAL ALL INDUSTRIES		355,189	210,012,330,971

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.