

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Calendar Year 2012

INDUSTRY	NAICS	UNITS	Calendar Year 2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,106</u>	<u>\$3,628,588,601</u>
CROP & ANIMAL PRODUCTION	111,112	1,450	881,966,739
FORESTRY & LOGGING	113	1,125	1,832,249,274
FISHING & HUNTING	114	296	262,354,096
AG & FORESTRY SUPPORT ACTIVITIES	115	1,235	652,018,492
<u>MINING</u>	<u>21</u>	<u>200</u>	<u>557,482,317</u>
SAND & GRAVEL, QUARRYING	2123	129	333,597,928
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	71	223,884,389
<u>UTILITIES</u>	<u>22</u>	<u>803</u>	<u>12,242,115,704</u>
HYDROELECTRIC POWER GENERATION	221111	20	1,380,126,841
ALTERNATIVE POWER GENERATION	221114-221117	12	112,396,710
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	8	412,390,903
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	58	6,855,989,153
NATURAL GAS DISTRIBUTION	2212	13	387,582,775
WATER & SEWER	2213	689	3,087,654,256
<u>CONSTRUCTION</u>	<u>23</u>	<u>43,839</u>	<u>35,874,256,453</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,141	5,331,598,205
NONRESIDENTIAL BUILDING	2362	1,208	8,520,816,198
HEAVY CONSTRUCTION & HIGHWAYS	237	1,420	5,227,271,500
SPECIAL TRADE CONTRACTORS	238	27,070	16,794,570,550
ELECTRICAL	23821	3,258	3,547,105,869
PLUMBING & HEATING	23822	3,117	3,366,659,969
PAINTING	23832	3,241	612,844,082
MASONRY/DRYWALL	23814, 23831	1,737	894,904,475
ROOFING	23816	944	785,282,066
OTHER CONTRACTORS	238 not listed above	14,773	7,587,774,089
<u>MANUFACTURING</u>	<u>31-33</u>	<u>13,682</u>	<u>155,645,030,948</u>
FOOD PRODUCTS	311	1,271	11,449,226,108
MILLING OF GRAINS	3112	30	954,861,489
FRUITS & VEGETABLES	3114	104	1,299,292,019
DAIRY PRODUCTS	3115	28	133,223,671
MEAT PRODUCTS	3116	106	2,318,061,096
SEAFOOD PRODUCTS	3117	59	2,557,603,087
BAKERY PRODUCTS	3118	598	1,778,648,407
OTHER FOOD ITEMS	3111, 3113, 3119	346	2,407,536,339
BEVERAGES	312	791	2,514,071,735
TEXTILES	313,314	655	823,908,547
APPAREL	315	323	236,210,488
LEATHER & ALLIED PRODUCTS	316	85	51,185,186
LUMBER & WOOD PRODUCTS	321	729	7,503,220,665
SAWMILLS	3211	116	2,831,970,362
PLYWOOD & TRUSSES	3212	63	1,168,874,059
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	550	3,502,376,244
PAPER PRODUCTS	322	122	6,618,674,188
PULP & PAPER MILLS	3221	31	4,486,911,546
OTHER PAPER PRODUCTS	3222	91	2,131,762,642
COMMERCIAL PRINTING	323	985	971,917,885
PETROLEUM & COAL PRODUCTS	324	39	30,015,480,032
PETROLEUM REFINING	32411	20	29,564,163,344
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	19	451,316,688
CHEMICALS	325	410	4,524,654,988
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	97	1,489,386,985
PHARMACEUTICALS	3254	61	1,025,928,721
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	35	944,563,926
PAINT, COATING & ADHESIVES	3255	37	150,177,450
SOAP, CLEANING COMPOUND & TOILETRIES	3256	105	141,894,759
OTHER CHEMICAL PRODUCTS	3259	75	772,703,147

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PLASTICS & RUBBER PRODUCTS	326	276	2,517,031,370
NONMETALLIC MINERALS	327	495	2,669,258,282
PRIMARY METALS	331	147	3,348,255,619
IRON & STEEL MILLS	3311, 3312	58	1,161,161,774
ALUMINUM SMELTING	3313	20	1,202,148,451
OTHER NONFERROUS METALS	3314	21	169,238,773
FOUNDRIES	3315	48	815,706,621
FABRICATED METAL PRODUCTS	332	1,563	5,153,125,034
MACHINERY	333	827	5,582,898,315
FARM & CONSTRUCTION IMPLEMENTS	3331	96	560,900,399
INDUSTRIAL MACHINERY	3332	157	1,023,729,286
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	574	3,998,268,630
COMPUTERS & ELECTRONICS	334	653	9,474,257,646
COMPUTER HARDWARE	3341	46	816,713,896
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	78	459,682,024
AUDIO & VIDEO EQUIPMENT	3343	29	210,720,623
SEMICONDUCTORS	3344	109	2,669,092,310
INSTRUMENTS	3345	281	5,192,302,003
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	110	125,746,790
ELECTRICAL EQUIPMENT & APPLIANCES	335	229	2,454,822,838
LIGHTING EQUIPMENT	3351	66	419,729,054
HOUSEHOLD APPLIANCES	3352	21	416,191,730
OTHER ELECTRIC EQUIPMENT	3353, 3359	142	1,618,902,054
TRANSPORTATION EQUIPMENT	336	661	55,006,890,104
MOTOR VEHICLES & PARTS	3361, 3362, 3363	152	1,905,522,116
AIRCRAFT, AEROSPACE & PARTS	3364	154	51,433,415,016
SHIPS & BOATS	3366	283	1,489,711,324
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	72	178,241,648
FURNITURE & RELATED PRODUCTS	337	968	1,076,956,985
OTHER MANUFACTURING	339	2,453	3,652,984,933
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	154	606,822,290
DENTAL LABORATORIES	339116	461	169,634,313
SPORTING AND ATHLETIC GOODS	33992	186	949,076,635
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,652	1,927,451,695
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>21,438</b>	<b>133,362,593,486</b>
DURABLE GOODS	423	10,986	62,229,706,494
MOTOR VEHICLES & PARTS	4231	803	8,501,414,725
FURNITURE & HOME FURNISHINGS	4232	618	1,314,071,871
LUMBER & CONSTRUCTION MATERIALS	4233	884	4,868,705,915
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,974	12,084,673,072
METAL & MINERAL (except Petroleum)	4235	393	3,263,342,691
ELECTRICAL EQUIPMENT	4236	1,367	8,621,673,567
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	651	2,940,636,718
MACHINERY & EQUIPMENT	4238	2,239	12,887,622,012
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	516	1,136,012,983
TOY & HOBBY GOODS & SUPPLIES	423920	158	3,209,799,856
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,383	3,401,753,084
NONDURABLE GOODS:	424	9,938	69,467,907,351
PAPER & PAPER PRODUCTS	4241	404	2,245,416,759
DRUGS & SUNDRIES	4242	450	6,984,857,216
APPAREL	4243	677	3,642,343,005
FOOD PRODUCTS	4244	2,631	28,561,021,791
FARM PRODUCTS	4245	153	1,328,100,161
CHEMICALS & PLASTICS	4246	500	3,487,568,484
PETROLEUM PRODUCTS	4247	170	9,123,522,788

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BEER & ALE	424810	130	959,298,408
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	709	3,298,133,152
FARM SUPPLIES	42491	309	3,047,460,909
TOBACCO & TOBACCO PRODUCTS	42494	73	1,066,931,274
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,732	5,723,253,404
ELECTRONIC MARKETS, AGENTS, BROKERS	425	514	1,664,979,641
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>56,683</u>	<u>114,442,466,533</u>
MOTOR VEHICLES & PARTS	441	3,486	20,020,292,485
NEW & USED AUTO DEALERS	4411	1,481	15,369,300,831
RV, BOAT, MOTORCYCLE DEALERS	4412	720	1,584,651,619
AUTOMOTIVE PARTS & TIRES	4413	1,285	3,066,340,035
FURNITURE & HOME FURNISHINGS	442	1,787	2,679,895,960
ELECTRONICS & APPLIANCES	443	2,666	5,498,107,328
HOUSEHOLD APPLIANCES	443141	235	385,571,898
ELECTRONIC STORES	443142	2,431	5,112,535,430
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,793	6,965,999,017
BUILDING MATERIALS	4441	1,632	5,977,640,980
LAWN & GARDEN SUPPLIES	4442	1,161	988,358,037
FOOD & BEVERAGES (OFF-PREMISES)	445	4,390	15,182,768,616
GROCERY & CONVENIENCE STORES	4451	2,260	13,774,243,567
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,399	1,125,545,005
BEER, WINE AND LIQUOR STORES	4453	731	282,980,044
DRUG STORES & PERSONAL CARE STORES	446	2,060	5,880,788,951
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,651	12,511,963,098
APPAREL & ACCESSORIES	448	3,613	5,210,775,944
CLOTHING STORES	4481	2,435	4,196,883,629
SHOE STORES	4482	173	400,563,491
JEWELRY & LUGGAGE STORES	4483	1,005	613,328,824
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,397	3,017,409,348
SPORTING GOODS	45111	1,517	1,887,260,826
HOBBY & TOY STORES	45112	461	438,899,413
SEWING SUPPLIES	45113	300	169,406,948
MUSICAL INSTRUMENTS	45114	213	145,706,281
BOOK, PERIODICAL & MUSIC STORES	45121	906	376,135,880
DEPARTMENT STORES	4521	26	3,514,075,693
GENERAL MERCHANDISE STORES	4529	323	18,735,732,198
E-COMMERCE & MAIL ORDER	4541	3,053	3,969,410,486
MISCELLANEOUS RETAILERS	453, 4542, 4543	27,438	11,255,247,409
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>10,394</u>	<u>11,088,160,714</u>
AIR TRANSPORTATION	481	91	100,007,506
RAILROADS	482	13	168,165,087
WATER TRANSPORTATION	483	73	439,558,712
TRUCK TRANSPORTATION	484	5,176	4,864,914,206
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,700	572,468,170
PIPELINE TRANSPORTATION	486	5	19,096,963
SCENIC & SIGHTSEEING TRANSPORTATION	487	422	214,132,028
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,604	4,302,115,472
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,310	407,702,570
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>326</u>	<u>795,031,142</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,953</u>	<u>17,544,023,679</u>
PUBLISHING (EXCEPT INTERNET)	511	1,407	3,471,582,460
NEWSPAPERS	51111	144	577,928,641
BOOKS & PERIODICALS	51112, 51113	683	463,260,724
SOFTWARE	5112	365	2,175,438,510
OTHER PUBLISHERS	51114, 51119	215	254,954,585
MOTION PICTURE PRODUCTION	512	1,632	844,711,511
RADIO & TV BROADCASTING, CABLE TV	515	187	1,736,890,193

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TELEPHONE & TELECOMMUNICATIONS	517	862	9,109,261,469
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,332	1,691,304,468
OTHER INFORMATION SERVICES	519	533	690,273,578
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,984</u>	<u>33,935,400,286</u>
BANKS & CREDIT UNIONS	522	1,963	14,819,619,409
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,309	4,409,880,324
INSURANCE AGENTS & BROKERS	524	4,348	6,362,811,298
REAL ESTATE AGENTS & BROKERS	531	6,724	3,761,603,382
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,494	4,175,024,970
LESSORS OF NONFINANCIAL INTANGIBLES	533	146	406,460,903
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>174,605</u>	<u>127,019,580,703</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>56,324</u>	<u>43,079,111,725</u>
LEGAL SERVICES	5411	6,624	4,273,983,276
ACCOUNTING SERVICES	5412	5,920	3,278,938,160
ARCHITECTURAL SERVICES	54131	1,749	1,129,091,447
ENGINEERING SERVICES	54133	2,593	5,812,805,493
OTHER RELATED SERVICES	54132, 54134-54138	1,717	597,319,095
SPECIALIZED DESIGN SERVICES	5414	4,671	822,620,263
COMPUTER SYSTEM DESIGN SERVICES	5415	8,050	11,526,479,101
CONSULTING SERVICES	5416	13,438	8,086,547,165
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	868	2,660,885,778
ADVERTISING & PUBLIC RELATIONS	5418	1,631	1,594,250,693
OTHER PROFESSIONAL SERVICES	5419	9,063	3,296,191,254
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>532</u>	<u>412,321,469</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	26,553	13,689,891,145
EMPLOYMENT SERVICES	5613	1,276	2,298,867,258
TRAVEL SERVICES	5615	760	619,827,152
INVESTIGATION & SECURITY SERVICES	5616	1,089	949,868,308
BUILDING SERVICES & JANITORIAL	5617	16,023	2,440,553,778
OTHER	5611, 5612, 5614, 5619	7,405	7,380,774,649
WASTE TREATMENT/ COLLECTION	562	644	3,265,233,283
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>6,982</u>	<u>2,295,848,067</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>23,128</u>	<u>35,914,755,616</u>
AMBULATORY HEALTH CARE SERVICES	621	18,338	19,207,283,972
PHYSICIANS	6211	3,937	7,790,302,401
DENTISTS	6212	3,521	3,108,038,985
OTHER HEALTH PRACTITIONERS	6213	9,179	2,610,048,008
OUTPATIENT CARE CENTERS	6214	939	2,927,907,462
MEDICAL & DIAGNOSTIC LABORATORIES	6215	226	1,283,562,504
HOME HEALTH CARE	6216	322	788,460,540
OTHER AMBULATORY HEALTH CARE	6219	214	698,964,072
HOSPITALS	622	101	13,468,146,526
NURSING & RETIREMENT HOMES	623	751	2,135,165,652
SOCIAL SERVICES & DAY CARE	624	3,938	1,104,159,466
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>8,712</u>	<u>2,854,552,592</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	4,951	1,129,249,907
MUSEUMS, HISTORICAL SITES, ETC.	712	159	72,019,712
AMUSEMENT, GAMBLING, RECREATION	713	3,602	1,653,282,973
ACCOMMODATIONS	721	3,027	2,713,205,945
RESTAURANTS, FOOD SERVICES	7223, 7225	14,280	13,602,686,199
DRINKING PLACES	7224	1,392	880,114,183
AUTO REPAIR & SERVICES	8111	6,827	2,455,279,521
OTHER REPAIR SERVICES	8112, 8113, 8114	6,649	1,725,459,299
PERSONAL SERVICES	812	17,305	3,016,772,687
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	12,048	1,134,004,671
DEATH CARE SERVICES	8122	238	184,401,962
LAUNDRY & DRY CLEANING	8123	932	393,784,746
OTHER PERSONAL SERVICES	8129	4,087	1,304,581,308
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,911	649,582,060
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>373</u>	<u>470,552,249</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>350,047</b>	<b>\$646,140,515,903</b>