

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2008

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2007	1ST QUARTER 2008	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,603</u>	<u>\$731,006,427</u>	<u>\$688,823,986</u>	<u>-5.8%</u>
CROP & ANIMAL PRODUCTION	111,112	397	153,671,224	172,869,287	12.5
FORESTRY & LOGGING	113	616	441,189,793	352,775,732	-20
FISHING & HUNTING	114	130	44,813,718	58,981,110	31.6
AG & FORESTRY SUPPORT ACTIVITIES	115	460	91,331,692	104,197,857	14.1
<u>MINING</u>	<u>21</u>	<u>146</u>	<u>153,890,067</u>	<u>117,107,386</u>	<u>-23.9</u>
SAND & GRAVEL, QUARRYING	2123	107	100,974,149	94,504,776	-6.4
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	39	52,915,918	22,602,610	-57.3
<u>UTILITIES</u>	<u>22</u>	<u>648</u>	<u>3,198,621,977</u>	<u>3,452,964,290</u>	<u>8</u>
ELECTRIC POWER GENERATION & TRANS.	2211	89	2,418,886,384	2,615,781,129	8.1
NATURAL GAS DISTRIBUTION	2212	12	233,113,064	256,592,236	10.1
WATER & SEWER	2213	547	546,622,529	580,590,925	6.2
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,686</u>	<u>9,946,965,915</u>	<u>10,747,279,012</u>	<u>8</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,067	2,117,454,391	2,363,093,921	11.6
NONRESIDENTIAL BUILDING	2362	808	2,066,124,874	2,162,850,099	4.7
HEAVY CONSTRUCTION & HIGHWAYS	237	1,280	1,084,261,897	1,235,943,502	14
SPECIAL TRADE CONTRACTORS	238	21,531	4,679,124,753	4,985,391,490	6.5
PLUMBING & HEATING	23822	2,500	946,513,497	1,042,276,199	10.1
PAINTING	23832	2,393	151,771,429	156,173,085	2.9
ELECTRICAL	23821	2,480	1,000,914,304	1,021,234,434	2
MASONRY/DRYWALL	23814, 23831	1,606	410,202,567	456,986,236	11.4
ROOFING	23816	857	245,788,831	233,293,669	-5.1
OTHER CONTRACTORS	238 not listed above	11,695	1,923,934,125	2,075,427,867	7.9
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,649</u>	<u>30,918,838,738</u>	<u>33,978,935,186</u>	<u>9.9</u>
FOOD PRODUCTS	311	638	2,027,392,178	2,496,486,770	23.1
MILLING OF GRAINS	3112	15	73,207,742	111,643,927	52.5
FRUITS & VEGETABLES	3114	38	387,902,907	363,575,042	-6.3
DAIRY PRODUCTS	3115	10	177,624,085	349,675,318	96.9
MEAT PRODUCTS	3116	66	198,248,838	433,587,794	118.7
SEAFOOD PRODUCTS	3117	57	609,300,386	600,312,530	-1.5
BAKERY PRODUCTS	3118	280	222,239,790	209,920,621	-5.5
OTHER FOOD ITEMS	3111, 3113, 3119	172	358,868,430	427,771,538	19.2
BEVERAGES	312	300	585,016,457	588,667,678	0.6
TEXTILES	313,314	202	264,914,039	357,436,306	34.9
APPAREL	315	90	49,139,326	41,412,781	-15.7
LEATHER & ALLIED PRODUCTS	316	22	20,389,790	17,596,437	-13.7
LUMBER & WOOD PRODUCTS	321	476	2,182,484,735	1,974,267,621	-9.5
SAWMILLS	3211	89	759,346,751	650,559,783	-14.3
PLYWOOD & TRUSSES	3212	56	278,559,541	254,239,502	-8.7
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	331	1,144,578,443	1,069,468,336	-6.6
PAPER PRODUCTS	322	94	1,657,842,822	1,620,416,981	-2.3
PULP & PAPER MILLS	3221	31	1,095,476,864	1,051,974,395	-4
OTHER PAPER PRODUCTS	3222	63	562,365,958	568,442,586	1.1
COMMERCIAL PRINTING	323	664	339,702,602	343,633,279	1.2
PETROLEUM & COAL PRODUCTS	324	27	4,304,181,879	5,961,282,641	38.5
PETROLEUM REFINING	32411	11	4,194,441,596	5,856,395,132	39.6
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	16	109,740,283	104,887,509	-4.4
CHEMICALS	325	247	588,215,318	762,804,604	29.7
CHEMICALS	3251	30	136,380,086	167,214,964	22.6
PESTICIDES & FERTILIZERS	3253	23	37,200,025	54,006,741	45.2
PHARMACEUTICALS	3254	39	103,465,920	142,741,267	38
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	155	311,169,287	398,841,632	28.2
PLASTICS & RUBBER PRODUCTS	326	189	610,036,366	531,598,466	-12.9
NONMETALLIC MINERALS	327	228	636,862,736	657,555,777	3.2
PRIMARY METALS	331	131	1,057,565,804	1,254,586,870	18.6
IRON & STEEL MILLS	3311, 3312	58	302,059,237	355,627,825	17.7

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ALUMINUM SMELTING	3313	18	409,016,041	573,354,720	40.2
OTHER NONFERROUS METALS	3314	9	66,355,970	48,304,292	-27.2
FOUNDRIES	3315	46	280,134,556	277,300,033	-1
FABRICATED METAL PRODUCTS	332	894	1,003,409,092	1,084,931,386	8.1
MACHINERY	333	579	1,402,878,572	1,503,182,518	7.1
FARM & CONSTRUCTION IMPLEMENTS	3331	55	123,210,360	121,919,126	-1
INDUSTRIAL MACHINERY	3332	108	211,138,402	206,903,654	-2
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	416	1,068,529,810	1,174,359,738	9.9
COMPUTERS & ELECTRONICS	334	471	2,247,680,764	3,019,760,565	34.4
COMPUTER HARDWARE	3341	32	278,504,233	222,296,588	-20.2
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	53	139,560,462	187,183,231	34.1
AUDIO & VIDEO EQUIPMENT	3343	23	29,271,951	54,761,909	87.1
SEMICONDUCTORS	3344	71	749,740,076	864,572,136	15.3
INSTRUMENTS	3345	170	973,837,946	1,281,801,617	31.6
SOFTWARE REPRODUCTION	334611	108	73,137,635	405,040,752	453.8
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	14	3,628,461	4,104,332	13.1
ELECTRICAL EQUIPMENT & APPLIANCES	335	126	262,415,374	405,223,204	54.4
LIGHTING EQUIPMENT	3351	23	28,641,421	54,899,198	91.7
HOUSEHOLD APPLIANCES	3352	16	3,496,262	12,770,482	265.3
OTHER ELECTRIC EQUIPMENT	3353, 3359	87	230,277,691	337,553,524	46.6
TRANSPORTATION EQUIPMENT	336	495	10,207,243,264	10,211,408,539	0
MOTOR VEHICLES & PARTS	3361, 3362, 3363	108	572,012,806	412,533,112	-27.9
AIRCRAFT, AEROSPACE & PARTS	3364	131	9,241,671,823	9,387,964,720	1.6
SHIPS & BOATS	3366	230	375,424,400	386,676,145	3
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26	18,134,235	24,234,562	33.6
FURNITURE & RELATED PRODUCTS	337	676	371,558,677	382,060,363	2.8
OTHER MANUFACTURING	339	1,100	1,099,908,943	764,622,400	-30.5
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,737</u>	<u>26,559,692,232</u>	<u>29,636,171,687</u>	<u>11.6</u>
DURABLE GOODS	423	7,113	13,763,724,654	15,297,007,874	11.1
MOTOR VEHICLES & PARTS	4231	563	1,916,040,110	1,858,068,304	-3
FURNITURE & HOME FURNISHINGS	4232	374	287,085,078	333,829,792	16.3
LUMBER & CONSTRUCTION MATERIALS	4233	584	1,388,105,164	1,346,983,085	-3
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,287	2,459,607,724	2,668,573,275	8.5
ELECTRICAL EQUIPMENT	4236	874	1,831,399,166	2,322,181,323	26.8
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	438	647,683,143	698,850,351	7.9
MACHINERY & EQUIPMENT	4238	1,587	2,695,289,364	2,874,594,278	6.7
OTHER DURABLE GOODS	4235, 4239	1,406	2,538,514,905	3,193,927,466	25.8
NONDURABLE GOODS:	424	5,302	12,551,035,814	13,898,308,374	10.7
PAPER & PAPER PRODUCTS	4241	261	423,627,401	420,172,855	-0.8
DRUGS & SUNDRIES	4242	250	1,527,093,174	1,740,498,846	14
APPAREL	4243	319	599,906,811	730,129,554	21.7
FOOD PRODUCTS	4244	1,328	4,601,622,448	5,259,057,826	14.3
FARM PRODUCTS	4245	66	136,828,991	173,336,221	26.7
CHEMICALS & PLASTICS	4246	351	644,883,349	849,157,493	31.7
PETROLEUM PRODUCTS	4247	150	1,538,152,082	2,303,373,817	49.7
OTHER NONDURABLE GOODS	4248, 4249	2,577	3,078,921,558	2,422,581,762	-21.3
ELECTRONIC MARKETS, AGENTS, BROKERS	425	322	244,931,764	440,855,439	80
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,325</u>	<u>25,323,611,964</u>	<u>26,713,215,790</u>	<u>5.5</u>
MOTOR VEHICLES & PARTS	441	2,856	5,012,583,992	4,745,504,296	-5.3
NEW & USED AUTO DEALERS	4411	1,347	3,911,235,205	3,728,602,158	-4.7
RV, BOAT, MOTORCYCLE DEALERS	4412	552	515,799,868	449,096,752	-12.9
AUTOMOTIVE PARTS & TIRES	4413	957	585,548,919	567,805,386	-3
FURNITURE & HOME FURNISHINGS	442	1,421	776,778,543	804,756,147	3.6
ELECTRONICS & APPLIANCES	443	1,834	1,252,500,334	1,283,456,323	2.5
HOUSEHOLD APPLIANCES	443111	239	183,350,315	170,233,424	-7.2
RADIO, TV & OTHER ELECTRONICS	443112	429	404,938,424	407,390,600	0.6
COMPUTERS & SOFTWARE	44312	1,134	647,465,255	688,702,856	6.4

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CAMERAS & PHOTO SUPPLY	44313	32	16,746,340	17,129,443	2.3
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,005	1,803,750,525	1,768,178,763	-2
BUILDING MATERIALS	4441	1,402	1,600,568,917	1,566,346,713	-2.1
LAWN & GARDEN SUPPLIES	4442	603	203,181,608	201,832,050	-0.7
FOOD & BEVERAGES (OFF-PREMISES)	445	2,729	2,902,060,827	3,135,810,938	8.1
GROCERY & CONVENIENCE STORES	4451	1,857	2,763,309,111	2,941,227,814	6.4
OTHER FOOD STORES/SPECIALTY FOODS	4452	595	115,916,311	170,768,081	47.3
BEER, WINE AND LIQUOR STORES	4453	277	22,835,405	23,815,043	4.3
DRUG STORES & PERSONAL CARE STORES	446	1,145	1,213,303,383	1,344,831,060	10.8
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,542	2,065,657,227	2,568,072,378	24.3
APPAREL & ACCESSORIES	448	1,902	1,185,562,519	1,178,661,176	-0.6
CLOTHING STORES	4481	1,255	880,390,291	893,653,634	1.5
SHOE STORES	4482	157	102,387,745	81,354,237	-20.5
JEWELRY & LUGGAGE STORES	4483	490	202,784,483	203,653,305	0.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,888	651,758,790	670,355,388	2.9
SPORTING GOODS	45111	843	303,558,413	339,280,605	11.8
HOBBY & TOY STORES	45112	236	76,817,276	77,214,768	0.5
SEWING SUPPLIES	45113	145	40,953,126	37,176,428	-9.2
MUSICAL INSTRUMENTS	45114	131	42,468,483	39,594,132	-6.8
BOOK, PERIODICAL & MUSIC STORES	45121	357	139,108,685	133,692,223	-3.9
TAPES & CDs	45122	176	48,852,807	43,397,232	-11.2
DEPARTMENT STORES	4521	24	789,465,876	725,456,745	-8.1
GENERAL MERCHANDISE STORES	4529	237	3,172,904,045	3,374,329,223	6.3
E-COMMERCE & MAIL ORDER	4541	750	1,601,388,029	2,076,643,667	29.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,992	2,895,897,874	3,037,159,686	4.9
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,107</u>	<u>1,969,686,980</u>	<u>2,110,996,254</u>	<u>7.2</u>
AIR TRANSPORTATION	481	69	38,504,389	33,904,147	-11.9
RAILROADS	482	10	54,600,593	56,525,777	3.5
WATER TRANSPORTATION	483	31	68,064,886	80,906,949	18.9
TRUCK TRANSPORTATION	484	2,298	860,502,930	915,278,861	6.4
TRANSIT & GROUND PASSENGER TRANSPORT	485	240	110,218,267	105,856,996	-4
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,459	837,795,915	918,523,524	9.6
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>188</u>	<u>136,890,576</u>	<u>171,736,069</u>	<u>25.5</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,812</u>	<u>4,104,227,752</u>	<u>4,045,298,819</u>	<u>-1.4</u>
PUBLISHING (EXCEPT INTERNET)	511	705	800,053,833	807,097,231	0.9
NEWSPAPERS	51111	120	217,946,364	206,682,311	-5.2
BOOKS & PERIODICALS	51112, 51113	299	118,767,885	96,389,473	-18.8
SOFTWARE	5112	213	419,253,140	450,098,934	7.4
OTHER PUBLISHERS	51114, 51119	73	44,086,444	53,926,513	22.3
MOTION PICTURE PRODUCTION	512	527	155,934,555	163,144,324	4.6
RADIO & TV BROADCASTING, CABLE TV	515	126	242,619,919	256,529,445	5.7
INTERNET PUBLISHING & BROADCASTING	516				
TELEPHONE & TELECOMMUNICATIONS	517	573	2,305,287,971	2,203,094,076	-4
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	746	537,552,358	483,652,181	-10
OTHER INFORMATION SERVICES	519	135	61,828,034	131,781,562	113
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,633</u>	<u>9,136,425,302</u>	<u>8,675,194,966</u>	<u>-5</u>
BANKS & CREDIT UNIONS	522	1,829	4,610,878,078	4,519,320,034	-2
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,089	1,020,872,697	856,937,602	-16.1
INSURANCE AGENTS & BROKERS	524	2,209	1,490,197,315	1,365,188,050	-8.4
REAL ESTATE AGENTS & BROKERS	531	3,670	968,324,940	832,628,279	-14
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,762	1,038,748,216	1,089,755,226	4.9
LESSORS OF NONFINANCIAL INTANGIBLES	533	74	7,404,056	11,365,775	53.5
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>82,023</u>	<u>23,931,612,354</u>	<u>26,560,811,969</u>	<u>11</u>
LEGAL SERVICES	5411	4,065	981,897,470	917,709,113	-6.5
ACCOUNTING SERVICES	5412	2,372	574,830,315	631,408,982	9.8
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,274	2,161,969,877	2,144,571,203	-0.8

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,774	1,491,904,376	1,737,764,336	16.5
CONSULTING SERVICES	5416	4,876	1,107,159,369	1,362,272,748	23
ADVERTISING & PUBLIC RELATIONS	5418	919	315,207,348	304,902,006	-3.3
OTHER PROFESSIONAL SERVICES	5417, 5419	3,321	1,117,022,777	1,297,770,097	16.2
MANAGEMENT SERVICES	55	67	42,191,606	50,496,565	19.7
ADMINISTRATIVE & SUPPORT SERVICES	561	11,838	2,967,673,533	2,975,744,326	0.3
EMPLOYMENT SERVICES	5613	766	588,327,663	527,968,273	-10.3
TRAVEL SERVICES	5615	284	232,690,412	249,854,219	7.4
INVESTIGATION & SECURITY SERVICES	5616	573	171,435,410	184,966,318	7.9
BUILDING SERVICES & JANITORIAL	5617	3,706	1,485,928,597	1,499,789,011	0.9
OTHER	5611, 5612, 5614, 5619	6,509	489,291,451	513,166,505	4.9
WASTE TREATMENT/ COLLECTION	562	473	753,867,385	783,629,394	3.9
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,658	355,933,160	391,421,397	10
HEALTH SERVICES	62	12,385	6,397,840,557	8,091,225,368	26.5
PHYSICIANS	6211	2,966	1,470,364,588	1,589,985,797	8.1
DENTISTS	6212	3,040	699,910,974	756,879,907	8.1
OTHER PRACTITIONERS	6213	3,977	491,281,599	508,054,600	3.4
HOSPITALS	622	151	2,074,690,958	2,356,283,961	13.6
NURSING & RETIREMENT HOMES	623	435	372,917,825	401,866,227	7.8
SOCIAL SERVICES & DAY CARE	624	878	171,083,643	177,105,312	3.5
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	938	1,117,590,970	2,301,049,564	105.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,485	548,425,641	571,252,740	4.2
PERFORMING ARTS, SPECTATOR SPORTS	711	940	181,793,044	179,391,463	-1.3
MUSEUMS, HISTORICAL SITES, ETC.	712	70	10,379,902	10,149,512	-2.2
AMUSEMENT, GAMBLING, RECREATION	713	1,475	356,252,695	381,711,765	7.1
ACCOMMODATIONS	721	1,653	433,960,629	462,326,114	6.5
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,081	2,608,741,898	2,737,639,779	4.9
DRINKING PLACES	7224	1,107	133,238,041	163,852,420	23
AUTO REPAIR & SERVICES	8111	4,819	648,621,810	655,736,644	1.1
OTHER REPAIR SERVICES	8112, 8113, 8114	3,360	347,812,332	366,982,577	5.5
PERSONAL SERVICES	812	6,625	617,862,765	747,701,179	21
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,277	180,703,556	206,666,858	14.4
LAUNDRY & DRY CLEANING	8123	857	97,734,506	99,438,922	1.7
OTHER PERSONAL SERVICES	8122, 8129	2,491	339,424,703	441,595,399	30.1
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	701	125,979,232	118,869,311	-5.6
PUBLIC ADMINISTRATION, OTHER	92,00	170	199,472,233	47,535,670	-76.2
<b>TOTAL ALL INDUSTRIES</b>		<b>185,559</b>	<b>\$136,112,853,044</b>	<b>\$146,898,861,856</b>	<b>7.9%</b>