

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
2nd QUARTER, 2010

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2009	2nd QUARTER 2010	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,519</u>	<u>\$474,207,637</u>	<u>\$684,511,081</u>	<u>44.4%</u>
CROP & ANIMAL PRODUCTION	111,112	397	145,232,138	189,918,631	30.8%
FORESTRY & LOGGING	113	522	208,915,836	351,057,057	68.0%
FISHING & HUNTING	114	114	25,496,509	37,869,176	48.5%
AG & FORESTRY SUPPORT ACTIVITIES	115	486	94,563,154	105,666,217	11.7%
<u>MINING</u>	<u>21</u>	<u>150</u>	<u>115,530,484</u>	<u>133,367,483</u>	<u>15.4%</u>
SAND & GRAVEL, QUARRYING	2123	111	70,539,099	78,490,699	11.3%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	39	44,991,385	54,876,784	22.0%
<u>UTILITIES</u>	<u>22</u>	<u>659</u>	<u>2,683,635,042</u>	<u>2,694,977,343</u>	<u>0.4%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	87	1,941,171,853	1,930,781,786	-0.5%
NATURAL GAS DISTRIBUTION	2212	7	89,993,598	84,939,306	-5.6%
WATER & SEWER	2213	565	652,469,591	679,256,251	4.1%
<u>CONSTRUCTION</u>	<u>23</u>	<u>31,913</u>	<u>9,006,078,259</u>	<u>7,977,815,579</u>	<u>-11.4%</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,996	1,966,906,211	1,178,244,020	-40.1%
NONRESIDENTIAL BUILDING	2362	931	1,680,488,471	1,930,212,793	14.9%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,146	1,175,335,968	1,238,723,708	5.4%
SPECIAL TRADE CONTRACTORS	238	19,840	4,183,347,609	3,630,635,058	-13.2%
PLUMBING & HEATING	23822	2,537	867,289,810	732,367,991	-15.6%
PAINTING	23832	2,280	153,303,124	129,392,463	-15.6%
ELECTRICAL	23821	2,539	861,002,386	779,937,117	-9.4%
MASONRY/DRYWALL	23814, 23831	1,380	355,723,199	244,440,309	-31.3%
ROOFING	23816	805	183,137,215	171,757,232	-6.2%
OTHER CONTRACTORS	238 not listed above	10,299	1,762,891,875	1,572,739,946	-10.8%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,774</u>	<u>28,749,892,715</u>	<u>29,980,351,727</u>	<u>4.3%</u>
FOOD PRODUCTS	311	682	2,131,377,842	2,182,493,361	2.4%
MILLING OF GRAINS	3112	17	116,534,715	112,489,997	-3.5%
FRUITS & VEGETABLES	3114	44	417,491,963	337,120,947	-19.3%
DAIRY PRODUCTS	3115	16	18,258,486	23,058,210	26.3%
MEAT PRODUCTS	3116	74	423,413,678	462,359,848	9.2%
SEAFOOD PRODUCTS	3117	51	498,335,891	502,439,985	0.8%
BAKERY PRODUCTS	3118	301	243,220,115	348,642,730	43.3%
OTHER FOOD ITEMS	3111, 3113, 3119	179	414,122,994	396,381,644	-4.3%
BEVERAGES	312	432	588,142,949	563,838,310	-4.1%
TEXTILES	313,314	230	220,835,224	205,355,202	-7.0%
APPAREL	315	105	38,503,541	42,717,499	10.9%
LEATHER & ALLIED PRODUCTS	316	25	10,745,135	12,233,054	13.9%
LUMBER & WOOD PRODUCTS	321	447	1,489,560,335	1,877,157,633	26.0%
SAWMILLS	3211	78	481,765,250	684,062,573	42.0%
PLYWOOD & TRUSSES	3212	57	174,641,667	254,311,533	45.6%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	312	833,153,418	938,783,527	12.7%
PAPER PRODUCTS	322	100	1,508,786,530	1,630,139,014	8.0%
PULP & PAPER MILLS	3221	31	950,354,459	1,084,748,986	14.1%
OTHER PAPER PRODUCTS	3222	69	558,432,071	545,390,028	-2.3%
COMMERCIAL PRINTING	323	624	276,519,995	271,242,148	-1.9%
PETROLEUM & COAL PRODUCTS	324	31	3,922,975,729	5,329,124,867	35.8%
PETROLEUM REFINING	32411	14	3,791,891,688	5,177,829,249	36.6%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	17	131,084,041	151,295,618	15.4%
CHEMICALS	325	255	792,840,841	959,732,794	21.1%
CHEMICALS	3251	29	172,966,671	227,581,584	31.6%
PESTICIDES & FERTILIZERS	3253	34	74,046,330	97,280,616	31.4%
PHARMACEUTICALS	3254	36	131,295,023	166,551,084	26.9%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	156	414,532,817	468,319,510	13.0%
PLASTICS & RUBBER PRODUCTS	326	209	519,260,304	601,621,788	15.9%
NONMETALLIC MINERALS	327	252	681,315,039	671,123,838	-1.5%
PRIMARY METALS	331	123	883,710,194	1,024,730,549	16.0%
IRON & STEEL MILLS	3311, 3312	52	218,745,326	240,842,233	10.1%
ALUMINUM SMELTING	3313	18	444,312,416	542,929,770	22.2%

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OTHER NONFERROUS METALS	3314	10	38,935,702	44,061,947	13.2%
FOUNDRIES	3315	43	181,716,750	196,896,599	8.4%
FABRICATED METAL PRODUCTS	332	966	965,268,520	1,030,572,350	6.8%
MACHINERY	333	617	932,272,245	1,096,000,993	17.6%
FARM & CONSTRUCTION IMPLEMENTS	3331	63	102,763,387	96,894,024	-5.7%
INDUSTRIAL MACHINERY	3332	120	226,741,606	233,741,962	3.1%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	434	602,767,252	765,365,007	27.0%
COMPUTERS & ELECTRONICS	334	467	1,871,735,167	2,122,871,770	13.4%
COMPUTER HARDWARE	3341	30	225,960,617	100,916,334	-55.3%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	60	84,239,069	88,484,211	5.0%
AUDIO & VIDEO EQUIPMENT	3343	23	40,621,354	43,981,880	8.3%
SEMICONDUCTORS	3344	68	423,072,426	630,549,554	49.0%
INSTRUMENTS	3345	186	1,041,018,302	1,194,925,924	14.8%
SOFTWARE REPRODUCTION	334611	85	53,825,227	59,727,381	11.0%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	15	2,998,172	4,286,486	43.0%
ELECTRICAL EQUIPMENT & APPLIANCES	335	148	441,811,095	478,834,238	8.4%
LIGHTING EQUIPMENT	3351	31	65,629,026	75,796,266	15.5%
HOUSEHOLD APPLIANCES	3352	18	123,700,958	126,363,833	2.2%
OTHER ELECTRIC EQUIPMENT	3353, 3359	99	252,481,111	276,674,139	9.6%
TRANSPORTATION EQUIPMENT	336	487	10,439,490,454	8,831,328,137	-15.4%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	107	179,493,224	199,103,176	10.9%
AIRCRAFT, AEROSPACE & PARTS	3364	129	9,892,709,061	8,245,066,348	-16.7%
SHIPS & BOATS	3366	214	358,507,534	370,609,867	3.4%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	37	8,780,635	16,548,746	88.5%
FURNITURE & RELATED PRODUCTS	337	591	354,262,254	334,133,753	-5.7%
OTHER MANUFACTURING	339	983	680,479,322	715,100,429	5.1%
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,806</u>	<u>26,501,384,692</u>	<u>28,171,704,175</u>	<u>6.3%</u>
DURABLE GOODS	423	7,206	12,558,278,218	13,363,101,562	6.4%
MOTOR VEHICLES & PARTS	4231	549	1,201,957,076	1,478,873,205	23.0%
FURNITURE & HOME FURNISHINGS	4232	410	294,324,692	306,611,767	4.2%
LUMBER & CONSTRUCTION MATERIALS	4233	634	1,208,540,953	1,305,989,757	8.1%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,372	2,363,911,189	2,626,811,686	11.1%
ELECTRICAL EQUIPMENT	4236	943	1,813,905,089	1,805,718,014	-0.5%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	467	707,249,201	704,566,377	-0.4%
MACHINERY & EQUIPMENT	4238	1,621	2,492,893,504	2,430,823,248	-2.5%
OTHER DURABLE GOODS	4235, 4239	1,210	2,475,496,514	2,703,707,508	9.2%
NONDURABLE GOODS:	424	5,264	13,547,086,032	14,409,790,892	6.4%
PAPER & PAPER PRODUCTS	4241	255	438,843,824	436,191,359	-0.6%
DRUGS & SUNDRIES	4242	290	1,882,423,193	1,613,432,883	-14.3%
APPAREL	4243	366	606,307,737	691,970,490	14.1%
FOOD PRODUCTS	4244	1,458	5,583,655,341	5,905,232,071	5.8%
FARM PRODUCTS	4245	73	215,578,466	176,376,314	-18.2%
CHEMICALS & PLASTICS	4246	365	757,341,864	786,691,739	3.9%
PETROLEUM PRODUCTS	4247	150	1,311,290,792	1,776,832,665	35.5%
OTHER NONDURABLE GOODS	4248, 4249	2,307	2,751,644,815	3,023,063,371	9.9%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	336	396,020,442	398,811,721	0.7%
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,707</u>	<u>25,613,896,197</u>	<u>27,319,642,402</u>	<u>6.7%</u>
MOTOR VEHICLES & PARTS	441	2,754	3,800,855,682	4,065,304,181	7.0%
NEW & USED AUTO DEALERS	4411	1,283	2,799,526,459	3,057,876,329	9.2%
RV, BOAT, MOTORCYCLE DEALERS	4412	534	422,795,802	404,639,485	-4.3%
AUTOMOTIVE PARTS & TIRES	4413	937	578,533,421	602,788,367	4.2%
FURNITURE & HOME FURNISHINGS	442	1,317	588,398,835	615,132,580	4.5%
ELECTRONICS & APPLIANCES	443	1,809	1,195,683,870	1,319,877,111	10.4%
HOUSEHOLD APPLIANCES	443111	217	112,506,876	104,639,650	-7.0%
RADIO, TV & OTHER ELECTRONICS	443112	427	361,384,446	430,314,985	19.1%
COMPUTERS & SOFTWARE	44312	1,138	704,552,322	770,910,051	9.4%
CAMERAS & PHOTO SUPPLY	44313	27	17,240,226	14,012,425	-18.7%

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BLDG. MATERIALS, GARDEN SUPPLIES	444	2,037	1,874,340,362	1,775,938,243	-5.3%
BUILDING MATERIALS	4441	1,371	1,597,710,066	1,517,292,097	-5.0%
LAWN & GARDEN SUPPLIES	4442	666	276,630,296	258,646,146	-6.5%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,141	3,289,258,908	3,447,433,619	4.8%
GROCERY & CONVENIENCE STORES	4451	1,990	3,080,400,505	3,173,691,634	3.0%
OTHER FOOD STORES/SPECIALTY FOODS	4452	734	181,904,121	235,268,248	29.3%
BEER, WINE AND LIQUOR STORES	4453	417	26,954,282	38,473,737	42.7%
DRUG STORES & PERSONAL CARE STORES	446	1,228	1,328,003,604	1,358,200,306	2.3%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,524	2,203,818,368	2,583,985,063	17.3%
APPAREL & ACCESSORIES	448	2,036	1,172,186,743	1,164,620,553	-0.7%
CLOTHING STORES	4481	1,368	912,331,717	869,869,415	-4.7%
SHOE STORES	4482	148	81,313,898	97,392,850	19.8%
JEWELRY & LUGGAGE STORES	4483	520	178,541,128	197,358,288	10.5%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,934	646,743,882	676,769,896	4.6%
SPORTING GOODS	45111	897	369,397,699	392,923,833	6.4%
HOBBY & TOY STORES	45112	230	69,839,344	75,509,651	8.1%
SEWING SUPPLIES	45113	135	33,080,386	34,746,579	5.0%
MUSICAL INSTRUMENTS	45114	147	33,130,106	34,252,290	3.4%
BOOK, PERIODICAL & MUSIC STORES	45121	381	104,890,117	102,313,499	-2.5%
TAPES & CDs	45122	144	36,406,230	37,024,044	1.7%
DEPARTMENT STORES	4521	23	795,502,602	788,161,367	-0.9%
GENERAL MERCHANDISE STORES	4529	222	3,677,647,624	3,787,210,090	3.0%
E-COMMERCE & MAIL ORDER	4541	832	2,366,783,602	3,059,004,964	29.3%
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,850	2,674,672,115	2,678,004,429	0.1%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,086</u>	<u>1,949,706,229</u>	<u>2,401,710,177</u>	<u>23.2%</u>
AIR TRANSPORTATION	481	55	33,730,705	28,899,959	-14.3%
RAILROADS	482	8	33,487,072	32,622,923	-2.6%
WATER TRANSPORTATION	483	41	91,824,519	103,635,085	12.9%
TRUCK TRANSPORTATION	484	2,227	801,118,161	1,108,053,072	38.3%
TRANSIT & GROUND PASSENGER TRANSPORT	485	254	131,701,280	156,599,259	18.9%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,501	857,844,492	971,899,879	13.3%
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>190</u>	<u>157,911,392</u>	<u>153,318,409</u>	<u>-2.9%</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,850</u>	<u>4,045,473,580</u>	<u>4,011,561,609</u>	<u>-0.8%</u>
PUBLISHING (EXCEPT INTERNET)	511	678	862,532,954	703,533,146	-18.4%
NEWSPAPERS	51111	111	156,686,906	155,679,106	-0.6%
BOOKS & PERIODICALS	51112, 51113	278	96,141,277	123,548,883	28.5%
SOFTWARE	5112	198	558,994,098	386,226,671	-30.9%
OTHER PUBLISHERS	51114, 51119	91	50,710,673	38,078,486	-24.9%
MOTION PICTURE PRODUCTION	512	522	152,016,978	163,100,680	7.3%
RADIO & TV BROADCASTING, CABLE TV	515	114	246,643,764	259,224,011	5.1%
TELEPHONE & TELECOMMUNICATIONS	517	618	2,324,199,974	2,385,929,721	2.7%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	735	323,226,836	372,198,137	15.2%
OTHER INFORMATION SERVICES	519	183	136,853,074	127,575,914	-6.8%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,924</u>	<u>7,081,335,152</u>	<u>8,263,152,246</u>	<u>16.7%</u>
BANKS & CREDIT UNIONS	522	1,349	3,156,799,614	3,256,767,313	3.2%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,153	784,100,655	1,640,407,459	109.2%
INSURANCE AGENTS & BROKERS	524	2,222	1,445,472,201	1,454,496,651	0.6%
REAL ESTATE AGENTS & BROKERS	531	3,353	764,215,293	869,234,210	13.7%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,771	909,857,903	1,018,205,894	11.9%
LESSORS OF NONFINANCIAL INTANGIBLES	533	76	20,889,486	24,040,719	15.1%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>85,115</u>	<u>28,041,829,831</u>	<u>28,225,334,780</u>	<u>0.7%</u>
LEGAL SERVICES	5411	4,311	1,032,857,606	1,033,122,780	0.0%
ACCOUNTING SERVICES	5412	2,435	613,637,557	542,049,742	-11.7%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,001	2,120,983,845	2,261,790,040	6.6%
COMPUTER SYSTEM DESIGN SERVICES	5415	3,206	1,917,537,870	2,433,404,218	26.9%
CONSULTING SERVICES	5416	5,397	1,513,190,967	1,757,307,588	16.1%
ADVERTISING & PUBLIC RELATIONS	5418	906	285,851,052	357,536,598	25.1%

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OTHER PROFESSIONAL SERVICES	5417, 5419	3,467	1,489,810,238	1,428,581,707	-4.1%
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>92</u>	<u>51,072,103</u>	<u>102,232,645</u>	<u>100.2%</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,185	2,875,503,311	3,029,118,353	5.3%
EMPLOYMENT SERVICES	5613	763	366,460,069	387,691,461	5.8%
TRAVEL SERVICES	5615	268	248,141,116	226,497,716	-8.7%
INVESTIGATION & SECURITY SERVICES	5616	597	192,409,030	198,842,289	3.3%
BUILDING SERVICES & JANITORIAL	5617	3,481	1,501,064,949	1,653,478,408	10.2%
OTHER	5611, 5612, 5614, 5619	7,076	567,428,147	562,608,479	-0.9%
WASTE TREATMENT/ COLLECTION	562	428	726,833,653	723,416,954	-0.5%
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>1,834</u>	<u>302,782,424</u>	<u>370,366,178</u>	<u>22.3%</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>12,912</u>	<u>9,166,393,131</u>	<u>8,115,962,152</u>	<u>-11.5%</u>
PHYSICIANS	6211	3,021	1,679,664,241	1,816,894,825	8.2%
DENTISTS	6212	3,107	765,722,164	765,059,321	-0.1%
OTHER PRACTITIONERS	6213	4,312	562,192,288	593,027,138	5.5%
HOSPITALS	622	83	2,432,220,006	2,844,247,866	16.9%
NURSING & RETIREMENT HOMES	623	495	429,208,331	494,824,222	15.3%
SOCIAL SERVICES & DAY CARE	624	937	199,476,750	200,924,698	0.7%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	957	3,097,909,351	1,400,984,082	-54.8%
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>2,783</u>	<u>643,356,729</u>	<u>645,484,611</u>	<u>0.3%</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	948	270,906,880	273,265,687	0.9%
MUSEUMS, HISTORICAL SITES, ETC.	712	67	16,302,143	15,400,033	-5.5%
AMUSEMENT, GAMBLING, RECREATION	713	1,768	356,147,706	356,818,891	0.2%
ACCOMMODATIONS	721	1,952	532,476,255	592,293,109	11.2%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,630	2,755,348,110	2,824,464,551	2.5%
DRINKING PLACES	7224	1,279	188,925,034	202,494,090	7.2%
AUTO REPAIR & SERVICES	8111	4,894	598,106,049	588,713,754	-1.6%
OTHER REPAIR SERVICES	8112, 8113, 8114	3,312	306,473,112	322,434,468	5.2%
PERSONAL SERVICES	812	6,170	737,346,832	707,013,611	-4.1%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,686	205,721,089	207,672,755	1.0%
LAUNDRY & DRY CLEANING	8123	827	93,729,423	93,395,416	-0.4%
OTHER PERSONAL SERVICES	8122, 8129	1,657	437,896,320	405,945,440	-7.3%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	745	119,843,539	122,348,627	2.1%
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>176</u>	<u>63,500,414</u>	<u>65,199,004</u>	<u>2.7%</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>186,703</b>	<b>\$134,424,807,453</b>	<b>\$140,018,080,379</b>	<b>4.2%</b>