

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,521</u>	<u>\$25,211,165</u>	<u>1,639</u>	<u>\$49,595,953</u>
MOTOR VEHICLES & PARTS	441	73	3,279,546	67	3,499,972
NEW & USED AUTO DEALERS	4411	11	613,817	19	1,211,212
RV, BOAT, MOTORCYCLE DEALERS	4412	9	26,393	12	731,696
AUTOMOTIVE PARTS & TIRE	4413	53	2,639,336	36	1,557,064
FURNITURE & HOME FURNISHING	442	72	480,039	77	662,973
ELECTRONICS & APPLIANCE STORES	443	119	956,791	128	1,202,961
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	2,122,201	48	1,776,071
BUILDING MATERIALS	4441	51	1,715,970	38	1,452,385
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	406,231	10	323,686
FOOD & BEVERAGE STORES	445	32	979,933	36	2,126,656
GROCERY & CONVENIENCE STORES	4451	10	965,485	5	1,967,755
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	14,448	31	158,901
DRUG/HEALTH STORES	446	118	611,081	149	3,139,885
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	3,861,499	D	D
APPAREL & ACCESSORIES	448	152	339,552	152	468,295
CLOTHING & SHOE STORES	4481, 4482	140	334,540	137	436,897
JEWELRY & LUGGAGE STORES	4483	12	5,012	15	31,398
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	143	330,619	173	1,039,056
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	300,309	136	1,004,713
BOOK STORES & NEWS DEALERS	4512	40	30,310	37	34,343
GENERAL MERCHANDISE STORES	452	21	6,907,138	23	31,560,036
DEPARTMENT STORES	4521	4	120,050	4	82,963
GENERAL MERCHANDISE STORES	4529	17	6,787,088	19	31,477,073
E-COMMERCE & MAIL ORDER	4541	183	1,934,826	245	1,814,276
MISCELLANEOUS RETAILERS	453, 4542, 4543	514	3,407,940	540	2,297,241
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>121,857</u>	<u>7</u>	<u>24,416</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>61,616</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>298,012</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>368</u>	<u>14,793,219</u>	<u>281</u>	<u>9,499,448</u>
CONSTRUCTION OF BUILDINGS	236	71	7,423,732	71	3,667,847
HEAVY CONSTRUCTION & HIGHWAYS	237	25	2,306,700	19	1,542,610
SPECIAL TRADE CONTRACTORS	238	272	5,062,787	191	4,288,991
<u>MANUFACTURING</u>	<u>31-33</u>	<u>205</u>	<u>3,953,589</u>	<u>227</u>	<u>1,111,930</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>669</u>	<u>11,536,202</u>	<u>672</u>	<u>4,208,639</u>
DURABLE GOODS	423	464	9,667,460	454	2,885,882
NONDURABLE GOODS	424	203	1,861,471	215	1,312,376
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	10,381
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>353,558</u>	<u>13</u>	<u>249,056</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>2,693,191</u>	<u>216</u>	<u>2,925,058</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>753,559</u>	<u>41</u>	<u>383,220</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>120</u>	<u>1,842,734</u>	<u>101</u>	<u>1,207,213</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>181</u>	<u>905,483</u>	<u>196</u>	<u>924,298</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>222</u>	<u>1,320,790</u>	<u>205</u>	<u>1,541,304</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>256,613</u>	<u>31</u>	<u>519,305</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>52</u>	<u>5,014,479</u>	<u>45</u>	<u>7,427,986</u>
ACCOMMODATIONS	721	10	687,611	9	1,304,656
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	4,326,868	36	6,123,330
<u>OTHER SERVICES</u>	<u>81</u>	<u>173</u>	<u>3,470,802</u>	<u>124</u>	<u>1,223,561</u>
REPAIR & MAINTENANCE	811	122	3,022,568	68	794,861
PERSONAL SERVICE	812	39	420,624	38	287,807
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	27,610	18	140,893
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>15,616</u>	<u>4</u>	<u>21,754</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,838</b>	<b>\$72,602,485</b>	<b>3,805</b>	<b>\$80,926,819</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,890</u>	<u>\$514,490,320</u>	<u>3,763</u>	<u>\$194,749,512</u>
MOTOR VEHICLES & PARTS	441	224	103,384,370	157	42,763,556
NEW & USED AUTO DEALERS	4411	66	82,128,975	38	31,370,848
RV, BOAT, MOTORCYCLE DEALERS	4412	36	6,049,834	28	2,988,932
AUTOMOTIVE PARTS & TIRE	4413	122	15,205,561	91	8,403,776
FURNITURE & HOME FURNISHING	442	226	20,829,465	174	7,427,637
ELECTRONICS & APPLIANCE STORES	443	363	28,006,537	285	5,210,374
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	193	40,887,249	162	29,563,915
BUILDING MATERIALS	4441	124	36,868,523	113	28,456,111
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	4,018,726	49	1,107,804
FOOD & BEVERAGE STORES	445	166	23,009,505	146	14,058,173
GROCERY & CONVENIENCE STORES	4451	45	19,556,698	38	11,443,852
OTHER FOOD & BEVERAGE STORES	4452, 4453	121	3,452,807	108	2,614,321
DRUG/HEALTH STORES	446	389	18,963,188	304	5,660,895
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	13,486,049	33	4,926,811
APPAREL & ACCESSORIES	448	429	43,177,463	342	9,115,228
CLOTHING & SHOE STORES	4481, 4482	366	37,184,197	293	8,193,132
JEWELRY & LUGGAGE STORES	4483	63	5,993,266	49	922,096
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	472	23,800,272	355	7,774,794
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	364	21,069,278	268	7,298,327
BOOK STORES & NEWS DEALERS	4512	108	2,730,994	87	476,467
GENERAL MERCHANDISE STORES	452	55	139,670,338	37	36,142,513
DEPARTMENT STORES	4521	10	46,431,012	6	11,863,207
GENERAL MERCHANDISE STORES	4529	45	93,239,326	31	24,279,306
E-COMMERCE & MAIL ORDER	4541	516	19,093,872	429	8,266,456
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,810	40,182,012	1,339	23,839,160
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>492,493</u>	<u>41</u>	<u>521,507</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>307,006</u>	<u>6</u>	<u>84,556</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>431,257</u>	<u>12</u>	<u>218,266</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,548</u>	<u>145,399,360</u>	<u>1,195</u>	<u>148,107,966</u>
CONSTRUCTION OF BUILDINGS	236	421	84,433,460	385	68,650,660
HEAVY CONSTRUCTION & HIGHWAYS	237	55	4,339,966	44	36,734,881
SPECIAL TRADE CONTRACTORS	238	1,072	56,625,934	766	42,722,425
<u>MANUFACTURING</u>	<u>31-33</u>	<u>972</u>	<u>16,756,134</u>	<u>725</u>	<u>12,895,685</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,225</u>	<u>64,271,461</u>	<u>1,659</u>	<u>46,209,934</u>
DURABLE GOODS	423	1,529	51,066,881	1,131	39,143,598
NONDURABLE GOODS	424	681	12,965,958	516	6,992,976
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	238,622	12	73,360
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>1,218,829</u>	<u>52</u>	<u>1,400,207</u>
<u>INFORMATION</u>	<u>51</u>	<u>546</u>	<u>36,592,540</u>	<u>445</u>	<u>18,272,363</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>8,015,879</u>	<u>98</u>	<u>1,559,310</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>382</u>	<u>17,153,692</u>	<u>342</u>	<u>15,058,978</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>785</u>	<u>19,377,462</u>	<u>592</u>	<u>9,358,866</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>923</u>	<u>21,602,717</u>	<u>646</u>	<u>12,443,143</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>172</u>	<u>9,752,411</u>	<u>136</u>	<u>4,538,827</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>416</u>	<u>97,719,354</u>	<u>508</u>	<u>65,535,412</u>
ACCOMMODATIONS	721	48	12,160,059	259	27,169,162
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	368	85,559,295	249	38,366,250
<u>OTHER SERVICES</u>	<u>81</u>	<u>704</u>	<u>25,286,497</u>	<u>497</u>	<u>12,600,236</u>
REPAIR & MAINTENANCE	811	436	19,837,221	302	9,976,305
PERSONAL SERVICE	812	209	4,892,856	137	2,128,375
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	59	556,420	58	495,556
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>34,294</u>	<u>15</u>	<u>55,695</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,835</b>	<b>\$978,901,706</b>	<b>10,732</b>	<b>\$543,610,463</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,509</u>	<u>\$149,839,964</u>	<u>6,844</u>	<u>\$803,883,840</u>
MOTOR VEHICLES & PARTS	441	132	30,509,621	267	158,386,976
NEW & USED AUTO DEALERS	4411	21	23,212,046	71	124,548,581
RV, BOAT, MOTORCYCLE DEALERS	4412	22	1,413,468	43	7,660,858
AUTOMOTIVE PARTS & TIRE	4413	89	5,884,107	153	26,177,537
FURNITURE & HOME FURNISHING	442	145	3,935,051	302	33,130,919
ELECTRONICS & APPLIANCE STORES	443	249	4,984,573	521	31,493,865
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	17,688,245	344	84,562,371
BUILDING MATERIALS	4441	102	15,327,228	239	75,003,774
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	2,361,017	105	9,558,597
FOOD & BEVERAGE STORES	445	97	11,860,705	295	51,573,958
GROCERY & CONVENIENCE STORES	4451	25	10,973,961	92	46,084,355
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	886,744	203	5,489,603
DRUG/HEALTH STORES	446	268	6,657,267	507	37,674,437
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	5,252,902	100	22,300,949
APPAREL & ACCESSORIES	448	305	2,928,650	596	45,086,796
CLOTHING & SHOE STORES	4481, 4482	255	2,498,759	489	39,056,995
JEWELRY & LUGGAGE STORES	4483	50	429,891	107	6,029,801
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	352	4,559,064	580	22,015,308
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	261	4,017,962	436	18,901,567
BOOK STORES & NEWS DEALERS	4512	91	541,102	144	3,113,741
GENERAL MERCHANDISE STORES	452	42	40,496,180	61	207,014,213
DEPARTMENT STORES	4521	6	4,061,882	9	45,006,965
GENERAL MERCHANDISE STORES	4529	36	36,434,298	52	162,007,248
E-COMMERCE & MAIL ORDER	4541	439	7,501,301	714	39,520,324
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,301	13,466,405	2,557	71,123,724
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>299,238</u>	<u>114</u>	<u>1,190,491</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>156,403</u>	<u>5</u>	<u>650,628</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>78,102</u>	<u>14</u>	<u>2,977,155</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>850</u>	<u>52,746,309</u>	<u>3,334</u>	<u>318,128,054</u>
CONSTRUCTION OF BUILDINGS	236	283	27,588,021	996	137,441,057
HEAVY CONSTRUCTION & HIGHWAYS	237	39	3,071,633	104	24,823,962
SPECIAL TRADE CONTRACTORS	238	528	22,086,655	2,234	155,863,035
<u>MANUFACTURING</u>	<u>31-33</u>	<u>652</u>	<u>4,970,586</u>	<u>1,408</u>	<u>24,473,915</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,451</u>	<u>18,513,906</u>	<u>2,877</u>	<u>98,803,701</u>
DURABLE GOODS	423	959	14,587,799	1,919	80,730,177
NONDURABLE GOODS	424	480	3,875,458	931	17,889,302
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	50,649	27	184,222
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>721,409</u>	<u>120</u>	<u>4,476,474</u>
<u>INFORMATION</u>	<u>51</u>	<u>404</u>	<u>13,466,236</u>	<u>744</u>	<u>90,037,143</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>1,734,503</u>	<u>154</u>	<u>18,506,045</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>231</u>	<u>3,820,636</u>	<u>515</u>	<u>34,969,740</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>497</u>	<u>5,474,302</u>	<u>1,355</u>	<u>31,109,197</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>614</u>	<u>7,436,827</u>	<u>1,681</u>	<u>50,023,908</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>144</u>	<u>1,563,768</u>	<u>322</u>	<u>16,731,051</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>329</u>	<u>28,388,739</u>	<u>742</u>	<u>176,580,231</u>
ACCOMMODATIONS	721	136	5,696,305	47	18,777,535
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	193	22,692,434	695	157,802,696
<u>OTHER SERVICES</u>	<u>81</u>	<u>472</u>	<u>10,177,806</u>	<u>1,391</u>	<u>47,959,757</u>
REPAIR & MAINTENANCE	811	296	8,552,701	840	37,506,610
PERSONAL SERVICE	812	130	1,285,678	469	9,688,860
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	339,427	82	764,287
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>185,097</u>	<u>12</u>	<u>333,425</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,355</b>	<b>\$299,573,831</b>	<b>21,632</b>	<b>\$1,720,834,755</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>817</b>	<b>\$3,191,085</b>	<b>3,620</b>	<b>\$213,818,319</b>
MOTOR VEHICLES & PARTS	441	24	183,706	160	56,902,248
NEW & USED AUTO DEALERS	4411	5	70,909	32	44,343,515
RV, BOAT, MOTORCYCLE DEALERS	4412	5	10,023	25	2,063,746
AUTOMOTIVE PARTS & TIRE	4413	14	102,774	103	10,494,987
FURNITURE & HOME FURNISHING	442	34	105,596	166	5,451,690
ELECTRONICS & APPLIANCE STORES	443	61	180,030	263	6,080,105
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	370,205	197	23,726,185
BUILDING MATERIALS	4441	23	368,902	144	19,199,828
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	1,303	53	4,526,357
FOOD & BEVERAGE STORES	445	13	491,605	111	13,676,836
GROCERY & CONVENIENCE STORES	4451	4	471,495	32	11,774,760
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	20,110	79	1,902,076
DRUG/HEALTH STORES	446	63	155,718	281	9,446,666
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	438,418	46	11,846,315
APPAREL & ACCESSORIES	448	93	48,836	285	4,861,354
CLOTHING & SHOE STORES	4481, 4482	87	48,433	257	2,819,656
JEWELRY & LUGGAGE STORES	4483	6	403	28	2,041,698
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	71,161	326	6,843,507
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	66,625	258	6,654,896
BOOK STORES & NEWS DEALERS	4512	21	4,536	68	188,611
GENERAL MERCHANDISE STORES	452	13	69,385	42	52,098,178
DEPARTMENT STORES	4521	4	27,565	9	13,746,110
GENERAL MERCHANDISE STORES	4529	9	41,820	33	38,352,068
E-COMMERCE & MAIL ORDER	4541	126	400,927	424	7,819,626
MISCELLANEOUS RETAILERS	453, 4542, 4543	276	675,498	1,319	15,065,609
AGRICULTURE, FORESTRY, FISHING	11	5	152,203	41	372,937
MINING	21	D	D	9	788,567
UTILITIES	22	D	D	11	70,499
<b>CONSTRUCTION</b>	<b>23</b>	<b>136</b>	<b>5,553,624</b>	<b>1,318</b>	<b>68,204,514</b>
CONSTRUCTION OF BUILDINGS	236	31	2,245,782	303	22,387,343
HEAVY CONSTRUCTION & HIGHWAYS	237	8	1,462,696	68	16,906,149
SPECIAL TRADE CONTRACTORS	238	97	1,845,146	947	28,911,022
<b>MANUFACTURING</b>	<b>31-33</b>	<b>72</b>	<b>404,221</b>	<b>623</b>	<b>7,250,648</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>287</b>	<b>2,979,808</b>	<b>1,576</b>	<b>22,827,170</b>
DURABLE GOODS	423	186	2,166,179	1,095	17,945,303
NONDURABLE GOODS	424	99	809,907	470	4,854,604
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	27,263
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>6</b>	<b>71,076</b>	<b>65</b>	<b>1,204,618</b>
<b>INFORMATION</b>	<b>51</b>	<b>113</b>	<b>649,284</b>	<b>431</b>	<b>19,197,782</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>21</b>	<b>25,274</b>	<b>107</b>	<b>2,560,021</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>48</b>	<b>775,868</b>	<b>292</b>	<b>9,192,468</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>96</b>	<b>240,765</b>	<b>490</b>	<b>6,003,776</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>92</b>	<b>729,715</b>	<b>677</b>	<b>6,672,112</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>6</b>	<b>46,725</b>	<b>100</b>	<b>2,597,491</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>22</b>	<b>961,193</b>	<b>231</b>	<b>39,426,690</b>
ACCOMMODATIONS	721	8	438,202	48	3,884,846
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	522,991	183	35,541,844
<b>OTHER SERVICES</b>	<b>81</b>	<b>61</b>	<b>761,316</b>	<b>489</b>	<b>11,508,633</b>
REPAIR & MAINTENANCE	811	30	649,612	322	8,880,196
PERSONAL SERVICE	812	18	80,935	121	2,062,652
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	30,769	46	565,785
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>3</b>	<b>16,679</b>	<b>13</b>	<b>164,699</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,788</b>	<b>\$16,577,611</b>	<b>10,093</b>	<b>\$411,860,944</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,128</u>	<u>\$108,316,844</u>	<u>1,017</u>	<u>\$5,509,876</u>
MOTOR VEHICLES & PARTS	441	85	26,094,032	44	949,433
NEW & USED AUTO DEALERS	4411	16	21,944,593	5	289,345
RV, BOAT, MOTORCYCLE DEALERS	4412	13	471,867	8	23,916
AUTOMOTIVE PARTS & TIRE	4413	56	3,677,572	31	636,172
FURNITURE & HOME FURNISHING	442	101	3,246,266	50	92,038
ELECTRONICS & APPLIANCE STORES	443	169	7,023,386	79	132,794
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	93	2,943,704	39	704,513
BUILDING MATERIALS	4441	71	2,649,963	29	496,999
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	293,741	10	207,514
FOOD & BEVERAGE STORES	445	64	3,828,064	15	587,477
GROCERY & CONVENIENCE STORES	4451	21	3,303,805	6	577,355
OTHER FOOD & BEVERAGE STORES	4452, 4453	43	524,259	9	10,122
DRUG/HEALTH STORES	446	174	2,611,847	75	333,183
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,299,225	12	946,594
APPAREL & ACCESSORIES	448	196	3,677,402	109	125,803
CLOTHING & SHOE STORES	4481, 4482	172	2,310,186	101	124,165
JEWELRY & LUGGAGE STORES	4483	24	1,367,216	8	1,638
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	4,930,986	106	135,576
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	156	4,891,130	87	129,122
BOOK STORES & NEWS DEALERS	4512	47	39,856	19	6,454
GENERAL MERCHANDISE STORES	452	30	38,255,568	14	84,792
DEPARTMENT STORES	4521	7	9,162,910	4	30,140
GENERAL MERCHANDISE STORES	4529	23	29,092,658	10	54,652
E-COMMERCE & MAIL ORDER	4541	262	3,103,567	157	694,605
MISCELLANEOUS RETAILERS	453, 4542, 4543	738	10,302,797	317	723,068
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>92,656</u>	<u>12</u>	<u>115,278</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>103,408</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>622</u>	<u>29,591,621</u>	<u>92</u>	<u>2,203,013</u>
CONSTRUCTION OF BUILDINGS	236	163	5,531,986	19	298,043
HEAVY CONSTRUCTION & HIGHWAYS	237	35	4,945,006	8	959,086
SPECIAL TRADE CONTRACTORS	238	424	19,114,629	65	945,884
<u>MANUFACTURING</u>	<u>31-33</u>	<u>313</u>	<u>7,510,432</u>	<u>97</u>	<u>244,555</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>868</u>	<u>17,967,362</u>	<u>329</u>	<u>1,252,391</u>
DURABLE GOODS	423	577	16,004,423	213	938,606
NONDURABLE GOODS	424	287	1,957,845	115	313,718
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,094	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>463,696</u>	<u>4</u>	<u>7,343</u>
<u>INFORMATION</u>	<u>51</u>	<u>259</u>	<u>7,068,603</u>	<u>135</u>	<u>1,129,119</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>555,855</u>	<u>34</u>	<u>38,752</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>167</u>	<u>8,863,660</u>	<u>43</u>	<u>264,165</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>294</u>	<u>25,305,364</u>	<u>97</u>	<u>189,352</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>367</u>	<u>3,504,831</u>	<u>70</u>	<u>126,894</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>35</u>	<u>1,325,462</u>	<u>13</u>	<u>19,847</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>86</u>	<u>11,456,841</u>	<u>31</u>	<u>1,027,963</u>
ACCOMMODATIONS	721	12	777,144	13	317,246
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	10,679,697	18	710,717
<u>OTHER SERVICES</u>	<u>81</u>	<u>188</u>	<u>3,906,306</u>	<u>70</u>	<u>509,373</u>
REPAIR & MAINTENANCE	811	113	3,030,174	40	428,001
PERSONAL SERVICE	812	51	793,723	20	60,224
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	82,409	10	21,148
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>111,636</u>	<u>4</u>	<u>7,383</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,447</b>	<b>\$226,148,078</b>	<b>2,052</b>	<b>\$12,663,930</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,918</u>	<u>\$177,859,261</u>	<u>525</u>	<u>\$1,667,069</u>
MOTOR VEHICLES & PARTS	441	151	92,537,734	12	3,862
NEW & USED AUTO DEALERS	4411	32	69,326,089	3	2,245
RV, BOAT, MOTORCYCLE DEALERS	4412	21	11,155,608	4	679
AUTOMOTIVE PARTS & TIRE	4413	98	12,056,037	5	938
FURNITURE & HOME FURNISHING	442	131	3,707,322	20	33,005
ELECTRONICS & APPLIANCE STORES	443	223	5,141,969	38	85,972
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	14,857,453	21	282,868
BUILDING MATERIALS	4441	80	12,930,188	18	194,884
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	1,927,265	3	87,984
FOOD & BEVERAGE STORES	445	87	8,150,219	14	231,472
GROCERY & CONVENIENCE STORES	4451	33	7,656,275	3	228,685
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	493,944	11	2,787
DRUG/HEALTH STORES	446	219	4,968,271	32	81,906
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	6,503,599	D	D
APPAREL & ACCESSORIES	448	293	2,457,364	49	76,063
CLOTHING & SHOE STORES	4481, 4482	259	2,270,388	49	76,063
JEWELRY & LUGGAGE STORES	4483	34	186,976	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	246	1,882,244	60	51,316
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	188	1,324,384	42	47,684
BOOK STORES & NEWS DEALERS	4512	58	557,860	18	3,632
GENERAL MERCHANDISE STORES	452	33	20,321,980	12	19,181
DEPARTMENT STORES	4521	4	564,486	4	11,337
GENERAL MERCHANDISE STORES	4529	29	19,757,494	8	7,844
E-COMMERCE & MAIL ORDER	4541	339	5,426,174	87	167,002
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,052	11,904,932	178	270,822
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>924,641</u>	<u>6</u>	<u>4,682</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>51,404</u>	<u>3</u>	<u>33,237</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>948</u>	<u>64,021,313</u>	<u>88</u>	<u>691,881</u>
CONSTRUCTION OF BUILDINGS	236	228	36,506,625	16	181,797
HEAVY CONSTRUCTION & HIGHWAYS	237	45	2,319,327	7	107,583
SPECIAL TRADE CONTRACTORS	238	675	25,195,361	65	402,501
<u>MANUFACTURING</u>	<u>31-33</u>	<u>475</u>	<u>6,222,527</u>	<u>59</u>	<u>108,208</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,372</u>	<u>37,169,647</u>	<u>170</u>	<u>2,154,131</u>
DURABLE GOODS	423	933	30,608,159	122	2,021,760
NONDURABLE GOODS	424	428	6,536,011	48	132,371
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	25,477	0	0
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>2,443,280</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>352</u>	<u>11,707,547</u>	<u>86</u>	<u>405,305</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>1,531,802</u>	<u>18</u>	<u>14,088</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>245</u>	<u>10,568,921</u>	<u>48</u>	<u>622,395</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>457</u>	<u>4,193,501</u>	<u>52</u>	<u>100,853</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>536</u>	<u>8,225,177</u>	<u>53</u>	<u>109,749</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>57</u>	<u>2,368,665</u>	<u>3</u>	<u>930</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>163</u>	<u>24,054,362</u>	<u>7</u>	<u>110,855</u>
ACCOMMODATIONS	721	20	3,520,643	3	14,386
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	20,533,719	4	96,469
<u>OTHER SERVICES</u>	<u>81</u>	<u>339</u>	<u>10,046,859</u>	<u>33</u>	<u>253,738</u>
REPAIR & MAINTENANCE	811	239	7,892,278	16	198,312
PERSONAL SERVICE	812	67	2,029,666	11	53,853
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	124,915	6	1,573
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>1,263,493</u>	<u>4</u>	<u>8,105</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,051</b>	<b>\$362,728,136</b>	<b>1,158</b>	<b>\$6,305,094</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,325</u>	<u>\$161,793,207</u>	<u>3,260</u>	<u>\$113,958,077</u>
MOTOR VEHICLES & PARTS	441	176	32,932,203	117	24,501,145
NEW & USED AUTO DEALERS	4411	41	20,788,308	24	18,510,591
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,847,573	16	251,319
AUTOMOTIVE PARTS & TIRE	4413	105	9,296,322	77	5,739,235
FURNITURE & HOME FURNISHING	442	142	3,913,918	143	3,098,564
ELECTRONICS & APPLIANCE STORES	443	253	7,174,791	229	2,061,512
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	24,264,633	150	15,826,253
BUILDING MATERIALS	4441	122	18,766,289	100	14,150,298
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	5,498,344	50	1,675,955
FOOD & BEVERAGE STORES	445	110	10,314,580	122	10,374,120
GROCERY & CONVENIENCE STORES	4451	42	9,902,537	49	9,474,927
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	412,043	73	899,193
DRUG/HEALTH STORES	446	265	5,341,997	244	5,794,931
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	9,912,839	37	6,942,076
APPAREL & ACCESSORIES	448	287	4,357,660	267	2,328,433
CLOTHING & SHOE STORES	4481, 4482	252	3,581,634	232	1,722,063
JEWELRY & LUGGAGE STORES	4483	35	776,026	35	606,370
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	297	3,873,399	311	2,077,464
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	224	3,675,303	234	1,848,644
BOOK STORES & NEWS DEALERS	4512	73	198,096	77	228,820
GENERAL MERCHANDISE STORES	452	36	33,711,210	37	23,399,251
DEPARTMENT STORES	4521	7	5,383,687	6	4,581,020
GENERAL MERCHANDISE STORES	4529	29	28,327,523	31	18,818,231
E-COMMERCE & MAIL ORDER	4541	369	6,877,354	394	5,639,960
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,178	19,118,623	1,209	11,914,368
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>1,427,231</u>	<u>37</u>	<u>486,592</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>273,685</u>	<u>5</u>	<u>595,608</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,239,509</u>	<u>6</u>	<u>25,530</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>959</u>	<u>100,067,931</u>	<u>817</u>	<u>39,336,963</u>
CONSTRUCTION OF BUILDINGS	236	238	48,484,804	246	22,457,331
HEAVY CONSTRUCTION & HIGHWAYS	237	54	7,527,596	43	4,125,636
SPECIAL TRADE CONTRACTORS	238	667	44,055,531	528	12,753,996
<u>MANUFACTURING</u>	<u>31-33</u>	<u>574</u>	<u>10,116,749</u>	<u>524</u>	<u>4,998,272</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,563</u>	<u>65,184,947</u>	<u>1,284</u>	<u>20,123,930</u>
DURABLE GOODS	423	1,081	55,646,245	870	15,830,818
NONDURABLE GOODS	424	473	9,505,253	408	4,286,678
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	33,449	6	6,434
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>53</u>	<u>2,307,253</u>	<u>43</u>	<u>878,202</u>
<u>INFORMATION</u>	<u>51</u>	<u>404</u>	<u>18,751,582</u>	<u>360</u>	<u>13,180,188</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>5,180,421</u>	<u>96</u>	<u>1,649,408</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>263</u>	<u>13,680,495</u>	<u>245</u>	<u>5,405,968</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>480</u>	<u>14,828,839</u>	<u>446</u>	<u>4,361,056</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>525</u>	<u>10,667,762</u>	<u>476</u>	<u>4,136,369</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>87</u>	<u>2,118,581</u>	<u>94</u>	<u>1,095,558</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>256</u>	<u>29,337,406</u>	<u>332</u>	<u>29,087,929</u>
ACCOMMODATIONS	721	62	5,395,073	131	8,599,763
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	194	23,942,333	201	20,488,166
<u>OTHER SERVICES</u>	<u>81</u>	<u>483</u>	<u>14,617,459</u>	<u>373</u>	<u>6,290,754</u>
REPAIR & MAINTENANCE	811	329	12,319,406	232	4,701,509
PERSONAL SERVICE	812	108	1,905,778	95	1,149,277
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	392,275	46	439,968
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>45,807</u>	<u>9</u>	<u>384,138</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,135</b>	<b>\$451,638,864</b>	<b>8,407</b>	<b>\$245,994,542</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,913</u>	<u>\$100,761,429</u>	<u>2,701</u>	<u>\$41,316,491</u>
MOTOR VEHICLES & PARTS	441	137	6,616,030	80	2,946,139
NEW & USED AUTO DEALERS	4411	19	2,946,817	13	403,188
RV, BOAT, MOTORCYCLE DEALERS	4412	31	257,878	23	451,707
AUTOMOTIVE PARTS & TIRE	4413	87	3,411,335	44	2,091,244
FURNITURE & HOME FURNISHING	442	219	4,912,590	137	1,815,517
ELECTRONICS & APPLIANCE STORES	443	264	5,914,951	179	1,700,451
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	191	17,391,208	144	6,585,310
BUILDING MATERIALS	4441	133	15,899,128	92	6,057,936
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	1,492,080	52	527,374
FOOD & BEVERAGE STORES	445	133	9,628,587	85	3,974,917
GROCERY & CONVENIENCE STORES	4451	21	8,477,901	18	3,741,963
OTHER FOOD & BEVERAGE STORES	4452, 4453	112	1,150,686	67	232,954
DRUG/HEALTH STORES	446	261	6,051,722	213	3,065,198
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	4,111,259	12	1,838,569
APPAREL & ACCESSORIES	448	351	3,786,958	248	1,899,114
CLOTHING & SHOE STORES	4481, 4482	304	3,068,138	210	1,706,324
JEWELRY & LUGGAGE STORES	4483	47	718,820	38	192,790
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	369	2,419,212	261	1,219,603
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	282	2,153,027	194	982,083
BOOK STORES & NEWS DEALERS	4512	87	266,185	67	237,520
GENERAL MERCHANDISE STORES	452	35	14,414,174	33	4,458,292
DEPARTMENT STORES	4521	5	734,279	4	286,702
GENERAL MERCHANDISE STORES	4529	30	13,679,895	29	4,171,590
E-COMMERCE & MAIL ORDER	4541	469	10,495,173	360	4,158,473
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,465	15,019,565	949	7,654,908
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>52</u>	<u>406,347</u>	<u>40</u>	<u>315,411</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>54,971</u>	<u>5</u>	<u>193,770</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>333,940</u>	<u>3</u>	<u>6,872</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,456</u>	<u>63,702,015</u>	<u>721</u>	<u>30,336,846</u>
CONSTRUCTION OF BUILDINGS	236	411	36,961,813	201	15,461,088
HEAVY CONSTRUCTION & HIGHWAYS	237	54	4,673,547	37	4,494,791
SPECIAL TRADE CONTRACTORS	238	991	22,066,655	483	10,380,967
<u>MANUFACTURING</u>	<u>31-33</u>	<u>694</u>	<u>6,467,599</u>	<u>472</u>	<u>3,467,680</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,412</u>	<u>15,766,262</u>	<u>1,042</u>	<u>7,952,262</u>
DURABLE GOODS	423	903	7,867,489	662	5,167,280
NONDURABLE GOODS	424	501	7,887,467	375	2,781,763
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	11,306	5	3,219
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>559,870</u>	<u>30</u>	<u>513,000</u>
<u>INFORMATION</u>	<u>51</u>	<u>387</u>	<u>14,186,369</u>	<u>319</u>	<u>5,810,458</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>1,966,396</u>	<u>66</u>	<u>994,830</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>255</u>	<u>4,414,594</u>	<u>174</u>	<u>2,652,494</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>573</u>	<u>6,274,751</u>	<u>333</u>	<u>2,776,910</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>778</u>	<u>10,713,686</u>	<u>424</u>	<u>3,600,458</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>169</u>	<u>2,586,437</u>	<u>107</u>	<u>1,000,802</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>294</u>	<u>24,835,240</u>	<u>188</u>	<u>13,045,672</u>
ACCOMMODATIONS	721	129	4,161,740	79	4,705,494
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	20,673,500	109	8,340,178
<u>OTHER SERVICES</u>	<u>81</u>	<u>422</u>	<u>7,126,779</u>	<u>257</u>	<u>4,936,722</u>
REPAIR & MAINTENANCE	811	257	4,955,054	173	4,407,647
PERSONAL SERVICE	812	115	1,569,064	59	460,571
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	602,661	25	68,504
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>58,589</u>	<u>11</u>	<u>780,729</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,547</b>	<b>\$260,215,274</b>	<b>6,893</b>	<b>\$119,701,407</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>18,538</u>	<u>\$5,917,236,804</u>	<u>6,268</u>	<u>586,016,657</u>
MOTOR VEHICLES & PARTS	441	871	1,270,263,163	220	136,408,424
NEW & USED AUTO DEALERS	4411	333	1,086,381,186	51	112,512,099
RV, BOAT, MOTORCYCLE DEALERS	4412	168	76,833,192	47	8,083,257
AUTOMOTIVE PARTS & TIRE	4413	370	107,048,785	122	15,813,068
FURNITURE & HOME FURNISHING	442	840	290,456,921	318	20,231,057
ELECTRONICS & APPLIANCE STORES	443	1,238	479,574,572	410	25,187,691
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	867	411,192,617	313	66,260,193
BUILDING MATERIALS	4441	585	380,593,420	204	58,019,932
LAWN & GARDEN SUPPLIES & EQUIP.	4442	282	30,599,197	109	8,240,261
FOOD & BEVERAGE STORES	445	1,347	329,646,580	262	38,019,451
GROCERY & CONVENIENCE STORES	4451	670	283,768,286	71	34,508,627
OTHER FOOD & BEVERAGE STORES	4452, 4453	677	45,878,294	191	3,510,824
DRUG/HEALTH STORES	446	1,114	276,306,507	431	22,722,728
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	344	93,627,505	57	11,458,382
APPAREL & ACCESSORIES	448	1,814	618,940,485	539	31,258,687
CLOTHING & SHOE STORES	4481, 4482	1,356	548,425,953	456	26,124,886
JEWELRY & LUGGAGE STORES	4483	458	70,514,532	83	5,133,801
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,438	269,048,557	570	28,875,112
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,060	233,487,036	433	25,082,852
BOOK STORES & NEWS DEALERS	4512	378	35,561,521	137	3,792,260
GENERAL MERCHANDISE STORES	452	139	903,163,014	55	126,107,626
DEPARTMENT STORES	4521	12	298,504,793	8	31,359,380
GENERAL MERCHANDISE STORES	4529	127	604,658,221	47	94,748,246
E-COMMERCE & MAIL ORDER	4541	1,275	366,269,375	646	30,487,697
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,251	608,747,508	2,447	48,999,609
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>252</u>	<u>5,311,136</u>	<u>77</u>	<u>1,373,630</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>1,905,965</u>	<u>6</u>	<u>308,462</u>
<u>UTILITIES</u>	<u>22</u>	<u>47</u>	<u>4,382,841</u>	<u>14</u>	<u>125,596</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>14,301</u>	<u>3,436,080,448</u>	<u>2,747</u>	<u>176,547,812</u>
CONSTRUCTION OF BUILDINGS	236	5,618	2,297,941,039	863	82,903,422
HEAVY CONSTRUCTION & HIGHWAYS	237	337	199,906,163	90	23,687,009
SPECIAL TRADE CONTRACTORS	238	8,346	938,233,246	1,794	69,957,381
<u>MANUFACTURING</u>	<u>31-33</u>	<u>4,549</u>	<u>283,068,415</u>	<u>1,343</u>	<u>15,379,137</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,871</u>	<u>957,063,286</u>	<u>2,368</u>	<u>49,252,328</u>
DURABLE GOODS	423	3,820	795,784,216	1,532	36,520,644
NONDURABLE GOODS	424	1,985	156,411,570	817	12,701,522
ELECTRONIC MARKETS, AGENTS & BROKERS	425	66	4,867,500	19	30,162
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>559</u>	<u>69,311,042</u>	<u>78</u>	<u>1,649,792</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,677</u>	<u>711,789,541</u>	<u>638</u>	<u>52,935,462</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>289</u>	<u>134,954,392</u>	<u>130</u>	<u>8,175,438</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,569</u>	<u>421,646,070</u>	<u>433</u>	<u>18,761,611</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>6,006</u>	<u>558,430,662</u>	<u>1,102</u>	<u>17,505,069</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>7,264</u>	<u>505,281,071</u>	<u>1,425</u>	<u>27,914,052</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>2,102</u>	<u>170,375,218</u>	<u>284</u>	<u>8,422,762</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,771</u>	<u>1,874,384,610</u>	<u>611</u>	<u>99,997,081</u>
ACCOMMODATIONS	721	486	414,556,794	105	7,566,504
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,285	1,459,827,816	506	92,430,577
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,962</u>	<u>419,045,451</u>	<u>997</u>	<u>33,766,949</u>
REPAIR & MAINTENANCE	811	3,062	247,693,222	614	26,365,460
PERSONAL SERVICE	812	2,518	161,314,463	301	6,900,369
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	382	10,037,766	82	501,120
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>63</u>	<u>3,129,409</u>	<u>18</u>	<u>564,832</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>74,842</b>	<b>\$15,473,396,361</b>	<b>18,539</b>	<b>1,098,696,670</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,936</u>	<u>\$88,991,692</u>	<u>1,877</u>	<u>\$18,815,747</u>
MOTOR VEHICLES & PARTS	441	119	21,619,550	68	2,098,350
NEW & USED AUTO DEALERS	4411	21	11,301,827	7	92,275
RV, BOAT, MOTORCYCLE DEALERS	4412	26	5,115,367	6	7,473
AUTOMOTIVE PARTS & TIRE	4413	72	5,202,356	55	1,998,602
FURNITURE & HOME FURNISHING	442	149	3,301,610	94	490,061
ELECTRONICS & APPLIANCE STORES	443	207	2,789,559	139	740,390
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	138	10,905,616	94	2,207,816
BUILDING MATERIALS	4441	97	7,106,018	63	1,711,148
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	3,799,598	31	496,668
FOOD & BEVERAGE STORES	445	87	7,069,687	46	2,270,158
GROCERY & CONVENIENCE STORES	4451	21	6,298,383	10	2,111,753
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	771,304	36	158,405
DRUG/HEALTH STORES	446	233	3,076,041	142	1,632,414
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	5,459,706	13	2,132,222
APPAREL & ACCESSORIES	448	273	2,397,607	172	395,934
CLOTHING & SHOE STORES	4481, 4482	239	1,872,346	153	388,953
JEWELRY & LUGGAGE STORES	4483	34	525,261	19	6,981
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	282	2,733,502	189	618,195
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	213	2,565,810	143	551,862
BOOK STORES & NEWS DEALERS	4512	69	167,692	46	66,333
GENERAL MERCHANDISE STORES	452	35	16,384,417	23	231,575
DEPARTMENT STORES	4521	4	209,620	4	96,256
GENERAL MERCHANDISE STORES	4529	31	16,174,797	19	135,319
E-COMMERCE & MAIL ORDER	4541	332	4,938,659	273	1,997,421
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,054	8,315,738	624	4,001,211
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>45</u>	<u>1,476,998</u>	<u>44</u>	<u>490,801</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>193,342</u>	<u>3</u>	<u>64,435</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>234,088</u>	<u>6</u>	<u>7,573</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>930</u>	<u>72,892,176</u>	<u>457</u>	<u>19,613,840</u>
CONSTRUCTION OF BUILDINGS	236	245	35,021,506	119	7,152,271
HEAVY CONSTRUCTION & HIGHWAYS	237	46	17,592,217	30	3,372,400
SPECIAL TRADE CONTRACTORS	238	639	20,278,453	308	9,089,169
<u>MANUFACTURING</u>	<u>31-33</u>	<u>478</u>	<u>4,682,875</u>	<u>258</u>	<u>3,172,361</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,212</u>	<u>15,972,933</u>	<u>778</u>	<u>7,501,823</u>
DURABLE GOODS	423	805	10,288,218	536	5,276,200
NONDURABLE GOODS	424	397	5,666,247	239	2,224,128
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	18,468	3	1,495
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>1,023,032</u>	<u>25</u>	<u>906,002</u>
<u>INFORMATION</u>	<u>51</u>	<u>332</u>	<u>7,679,397</u>	<u>244</u>	<u>3,548,184</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>1,590,226</u>	<u>47</u>	<u>798,776</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>228</u>	<u>4,733,924</u>	<u>117</u>	<u>2,904,160</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>406</u>	<u>4,204,425</u>	<u>219</u>	<u>3,722,635</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>426</u>	<u>5,696,373</u>	<u>226</u>	<u>1,045,890</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>102</u>	<u>5,153,014</u>	<u>44</u>	<u>335,973</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>203</u>	<u>34,562,866</u>	<u>82</u>	<u>3,624,781</u>
ACCOMMODATIONS	721	57	13,079,921	23	999,444
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	21,482,945	59	2,625,337
<u>OTHER SERVICES</u>	<u>81</u>	<u>286</u>	<u>5,605,581</u>	<u>137</u>	<u>2,844,647</u>
REPAIR & MAINTENANCE	811	182	4,405,247	80	2,360,606
PERSONAL SERVICE	812	68	1,012,572	35	353,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	187,762	22	130,094
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>27,342</u>	<u>9</u>	<u>52,473</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,713</b>	<b>\$254,720,284</b>	<b>4,573</b>	<b>\$69,450,101</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,533</u>	<u>\$166,042,068</u>	<u>1,363</u>	<u>\$9,040,796</u>
MOTOR VEHICLES & PARTS	441	163	44,040,028	62	2,115,246
NEW & USED AUTO DEALERS	4411	41	32,552,435	13	1,163,343
RV, BOAT, MOTORCYCLE DEALERS	4412	24	3,612,032	9	48,609
AUTOMOTIVE PARTS & TIRE	4413	98	7,875,561	40	903,294
FURNITURE & HOME FURNISHING	442	160	3,441,330	69	323,643
ELECTRONICS & APPLIANCE STORES	443	246	4,450,630	88	441,015
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	189	20,110,955	67	1,203,436
BUILDING MATERIALS	4441	141	15,369,665	51	418,778
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	4,741,290	16	784,658
FOOD & BEVERAGE STORES	445	107	10,970,874	31	1,227,824
GROCERY & CONVENIENCE STORES	4451	41	10,348,375	9	1,215,047
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	622,499	22	12,777
DRUG/HEALTH STORES	446	262	5,637,697	108	383,305
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	9,302,088	10	305,622
APPAREL & ACCESSORIES	448	275	11,497,273	137	210,003
CLOTHING & SHOE STORES	4481, 4482	240	9,975,752	129	206,293
JEWELRY & LUGGAGE STORES	4483	35	1,521,521	8	3,710
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	327	6,905,489	135	268,699
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	253	6,786,844	96	251,627
BOOK STORES & NEWS DEALERS	4512	74	118,645	39	17,072
GENERAL MERCHANDISE STORES	452	41	29,321,843	16	177,290
DEPARTMENT STORES	4521	5	4,833,751	4	85,633
GENERAL MERCHANDISE STORES	4529	36	24,488,092	12	91,657
E-COMMERCE & MAIL ORDER	4541	411	6,363,721	181	966,158
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,303	14,000,140	459	1,418,555
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>69</u>	<u>539,349</u>	<u>13</u>	<u>219,216</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>1,475,419</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>490,071</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,040</u>	<u>55,694,621</u>	<u>298</u>	<u>8,079,767</u>
CONSTRUCTION OF BUILDINGS	236	272	21,919,520	76	2,116,289
HEAVY CONSTRUCTION & HIGHWAYS	237	64	14,068,375	22	2,373,023
SPECIAL TRADE CONTRACTORS	238	704	19,706,726	200	3,590,455
<u>MANUFACTURING</u>	<u>31-33</u>	<u>567</u>	<u>9,366,480</u>	<u>151</u>	<u>405,548</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,525</u>	<u>20,928,483</u>	<u>497</u>	<u>3,579,774</u>
DURABLE GOODS	423	1,052	15,034,578	331	2,306,819
NONDURABLE GOODS	424	459	5,433,893	164	1,268,861
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	460,012	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>2,750,794</u>	<u>14</u>	<u>349,964</u>
<u>INFORMATION</u>	<u>51</u>	<u>396</u>	<u>15,266,738</u>	<u>166</u>	<u>1,908,943</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>91</u>	<u>1,034,662</u>	<u>37</u>	<u>194,943</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>251</u>	<u>5,993,914</u>	<u>86</u>	<u>994,656</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>453</u>	<u>4,808,250</u>	<u>141</u>	<u>442,131</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>531</u>	<u>14,626,855</u>	<u>178</u>	<u>519,320</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>99</u>	<u>4,204,688</u>	<u>21</u>	<u>108,657</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>275</u>	<u>29,540,701</u>	<u>43</u>	<u>1,025,435</u>
ACCOMMODATIONS	721	75	3,414,163	13	130,440
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	200	26,126,538	30	894,995
<u>OTHER SERVICES</u>	<u>81</u>	<u>475</u>	<u>9,539,699</u>	<u>114</u>	<u>2,271,109</u>
REPAIR & MAINTENANCE	811	326	8,002,320	73	2,116,383
PERSONAL SERVICE	812	107	1,390,160	27	152,994
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	147,219	14	1,732
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>19,993</u>	<u>6</u>	<u>10,805</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,388</b>	<b>\$342,322,785</b>	<b>3,132</b>	<b>\$29,207,252</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,881</u>	<u>\$69,809,583</u>	<u>2,583</u>	<u>\$79,269,427</u>
MOTOR VEHICLES & PARTS	441	106	9,008,009	117	15,459,345
NEW & USED AUTO DEALERS	4411	16	3,923,882	18	9,740,192
RV, BOAT, MOTORCYCLE DEALERS	4412	21	774,771	23	1,021,267
AUTOMOTIVE PARTS & TIRE	4413	69	4,309,356	76	4,697,886
FURNITURE & HOME FURNISHING	442	157	2,039,177	121	1,616,073
ELECTRONICS & APPLIANCE STORES	443	193	2,179,672	179	2,457,030
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	7,631,173	127	13,690,676
BUILDING MATERIALS	4441	118	6,004,367	83	10,933,981
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	1,626,806	44	2,756,695
FOOD & BEVERAGE STORES	445	80	7,651,860	77	6,105,135
GROCERY & CONVENIENCE STORES	4451	24	7,273,226	32	5,770,314
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	378,634	45	334,821
DRUG/HEALTH STORES	446	229	2,833,370	198	2,228,241
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	3,980,300	35	3,633,251
APPAREL & ACCESSORIES	448	237	1,401,556	232	1,924,751
CLOTHING & SHOE STORES	4481, 4482	207	1,262,593	205	1,885,294
JEWELRY & LUGGAGE STORES	4483	30	138,963	27	39,457
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	1,002,273	255	2,728,266
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	196	923,930	199	2,542,288
BOOK STORES & NEWS DEALERS	4512	69	78,343	56	185,978
GENERAL MERCHANDISE STORES	452	31	19,706,555	27	16,147,374
DEPARTMENT STORES	4521	4	400,662	5	1,322,089
GENERAL MERCHANDISE STORES	4529	27	19,305,893	22	14,825,285
E-COMMERCE & MAIL ORDER	4541	375	5,003,311	344	3,681,661
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,019	7,372,327	871	9,597,624
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>40</u>	<u>278,329</u>	<u>45</u>	<u>424,919</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>366,436</u>	<u>3</u>	<u>30,777</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>31,440</u>	<u>10</u>	<u>294,026</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,084</u>	<u>39,446,324</u>	<u>566</u>	<u>27,797,599</u>
CONSTRUCTION OF BUILDINGS	236	292	21,890,961	172	11,772,074
HEAVY CONSTRUCTION & HIGHWAYS	237	49	3,089,540	42	4,915,418
SPECIAL TRADE CONTRACTORS	238	743	14,465,823	352	11,110,107
<u>MANUFACTURING</u>	<u>31-33</u>	<u>456</u>	<u>2,641,261</u>	<u>377</u>	<u>2,742,616</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,138</u>	<u>9,861,842</u>	<u>1,081</u>	<u>10,064,950</u>
DURABLE GOODS	423	767	7,992,307	734	7,462,391
NONDURABLE GOODS	424	366	1,868,196	338	2,568,144
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,339	9	34,415
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>191,656</u>	<u>31</u>	<u>981,669</u>
<u>INFORMATION</u>	<u>51</u>	<u>344</u>	<u>10,195,769</u>	<u>310</u>	<u>6,535,375</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>1,523,268</u>	<u>66</u>	<u>1,296,740</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>230</u>	<u>4,284,204</u>	<u>163</u>	<u>2,960,904</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>372</u>	<u>2,556,005</u>	<u>328</u>	<u>2,293,101</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>500</u>	<u>3,355,796</u>	<u>336</u>	<u>2,988,898</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>77</u>	<u>727,182</u>	<u>85</u>	<u>1,713,502</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>174</u>	<u>11,930,642</u>	<u>202</u>	<u>13,504,116</u>
ACCOMMODATIONS	721	56	1,038,021	87	4,692,456
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	10,892,621	115	8,811,660
<u>OTHER SERVICES</u>	<u>81</u>	<u>310</u>	<u>5,265,697</u>	<u>294</u>	<u>6,111,187</u>
REPAIR & MAINTENANCE	811	214	4,300,386	188	5,081,462
PERSONAL SERVICE	812	61	734,585	70	746,121
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	230,726	36	283,604
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>1,135,783</u>	<u>8</u>	<u>65,088</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,714</b>	<b>\$163,601,217</b>	<b>6,488</b>	<b>\$159,074,894</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,847</b>	<b>\$18,878,105</b>	<b>1,430</b>	<b>\$8,796,410</b>
MOTOR VEHICLES & PARTS	441	61	1,061,264	50	1,109,322
NEW & USED AUTO DEALERS	4411	7	166,296	9	471,088
RV, BOAT, MOTORCYCLE DEALERS	4412	12	35,365	12	74,975
AUTOMOTIVE PARTS & TIRE	4413	42	859,603	29	563,259
FURNITURE & HOME FURNISHING	442	95	575,508	68	245,049
ELECTRONICS & APPLIANCE STORES	443	116	537,395	109	465,447
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	89	3,681,387	68	602,833
BUILDING MATERIALS	4441	66	3,537,030	54	526,662
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	144,357	14	76,171
FOOD & BEVERAGE STORES	445	46	2,738,073	32	1,828,885
GROCERY & CONVENIENCE STORES	4451	16	2,692,612	5	1,774,574
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	45,461	27	54,311
DRUG/HEALTH STORES	446	148	1,292,495	110	257,187
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,701,433	11	789,634
APPAREL & ACCESSORIES	448	171	467,460	129	234,223
CLOTHING & SHOE STORES	4481, 4482	155	450,707	121	230,468
JEWELRY & LUGGAGE STORES	4483	16	16,753	8	3,755
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	509,685	154	264,771
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	130	438,987	117	240,907
BOOK STORES & NEWS DEALERS	4512	39	70,698	37	23,864
GENERAL MERCHANDISE STORES	452	21	1,211,318	18	495,891
DEPARTMENT STORES	4521	4	155,976	4	72,213
GENERAL MERCHANDISE STORES	4529	17	1,055,342	14	423,678
E-COMMERCE & MAIL ORDER	4541	261	1,906,232	210	1,098,956
MISCELLANEOUS RETAILERS	453, 4542, 4543	656	3,195,855	471	1,404,212
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>17</b>	<b>209,650</b>	<b>11</b>	<b>99,430</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>599,923</b>	<b>7</b>	<b>1,367,346</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>6,124</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>365</b>	<b>10,134,364</b>	<b>295</b>	<b>9,860,815</b>
CONSTRUCTION OF BUILDINGS	236	98	4,372,565	87	6,098,986
HEAVY CONSTRUCTION & HIGHWAYS	237	25	851,415	13	1,045,340
SPECIAL TRADE CONTRACTORS	238	242	4,910,384	195	2,716,489
<b>MANUFACTURING</b>	<b>31-33</b>	<b>224</b>	<b>981,188</b>	<b>159</b>	<b>1,320,489</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>720</b>	<b>4,488,465</b>	<b>518</b>	<b>4,854,876</b>
DURABLE GOODS	423	481	3,533,179	363	3,678,194
NONDURABLE GOODS	424	236	948,531	154	1,173,949
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	6,755	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>13</b>	<b>82,739</b>	<b>8</b>	<b>150,330</b>
<b>INFORMATION</b>	<b>51</b>	<b>227</b>	<b>3,805,110</b>	<b>184</b>	<b>1,772,395</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>49</b>	<b>681,164</b>	<b>36</b>	<b>341,128</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>119</b>	<b>1,144,924</b>	<b>94</b>	<b>861,190</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>205</b>	<b>1,287,211</b>	<b>144</b>	<b>401,294</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>235</b>	<b>1,327,383</b>	<b>169</b>	<b>894,086</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>53</b>	<b>600,933</b>	<b>14</b>	<b>36,937</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>169</b>	<b>8,639,591</b>	<b>47</b>	<b>2,022,960</b>
ACCOMMODATIONS	721	90	3,468,323	21	302,777
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	5,171,268	26	1,720,183
<b>OTHER SERVICES</b>	<b>81</b>	<b>153</b>	<b>1,959,229</b>	<b>103</b>	<b>867,544</b>
REPAIR & MAINTENANCE	811	92	1,435,347	63	693,741
PERSONAL SERVICE	812	36	237,525	27	142,122
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	286,357	13	31,681
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>5</b>	<b>7,829</b>	<b>5</b>	<b>12,867</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,410</b>	<b>\$54,833,932</b>	<b>3,226</b>	<b>\$33,664,238</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,672</u>	<u>\$2,028,616,044</u>	<u>2,236</u>	<u>\$28,388,451</u>
MOTOR VEHICLES & PARTS	441	588	636,040,640	64	3,451,493
NEW & USED AUTO DEALERS	4411	201	539,319,974	11	371,325
RV, BOAT, MOTORCYCLE DEALERS	4412	105	37,919,093	20	2,584,710
AUTOMOTIVE PARTS & TIRE	4413	282	58,801,573	33	495,458
FURNITURE & HOME FURNISHING	442	481	69,188,547	112	1,071,436
ELECTRONICS & APPLIANCE STORES	443	692	95,114,166	153	1,351,396
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	506	162,550,149	119	4,968,051
BUILDING MATERIALS	4441	352	144,752,300	82	4,646,922
LAWN & GARDEN SUPPLIES & EQUIP.	4442	154	17,797,849	37	321,129
FOOD & BEVERAGE STORES	445	513	101,745,797	84	5,467,929
GROCERY & CONVENIENCE STORES	4451	228	93,662,827	15	4,913,876
OTHER FOOD & BEVERAGE STORES	4452, 4453	285	8,082,970	69	554,053
DRUG/HEALTH STORES	446	656	82,120,859	171	1,101,093
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	180	45,286,692	6	610,364
APPAREL & ACCESSORIES	448	892	120,971,778	213	1,097,816
CLOTHING & SHOE STORES	4481, 4482	735	102,689,604	190	995,437
JEWELRY & LUGGAGE STORES	4483	157	18,282,174	23	102,379
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	912	81,902,102	210	1,061,119
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	702	74,953,342	154	574,586
BOOK STORES & NEWS DEALERS	4512	210	6,948,760	56	486,533
GENERAL MERCHANDISE STORES	452	84	396,614,636	26	422,029
DEPARTMENT STORES	4521	9	121,168,001	4	97,670
GENERAL MERCHANDISE STORES	4529	75	275,446,635	22	324,359
E-COMMERCE & MAIL ORDER	4541	878	82,982,436	307	3,237,989
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,290	154,098,242	771	4,547,736
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>131</u>	<u>1,327,527</u>	<u>28</u>	<u>178,990</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>1,194,312</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>36</u>	<u>1,175,958</u>	<u>6</u>	<u>221,083</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,159</u>	<u>658,019,030</u>	<u>546</u>	<u>39,720,392</u>
CONSTRUCTION OF BUILDINGS	236	2,019	334,033,037	201	26,116,196
HEAVY CONSTRUCTION & HIGHWAYS	237	197	104,299,384	27	3,111,900
SPECIAL TRADE CONTRACTORS	238	3,943	219,686,609	318	10,492,296
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,232</u>	<u>58,598,281</u>	<u>362</u>	<u>2,539,333</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,788</u>	<u>213,876,765</u>	<u>813</u>	<u>5,664,681</u>
DURABLE GOODS	423	2,521	176,278,384	499	3,168,880
NONDURABLE GOODS	424	1,229	36,580,272	309	2,494,842
ELECTRONIC MARKETS, AGENTS & BROKERS	425	38	1,018,109	5	959
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>188</u>	<u>17,245,010</u>	<u>46</u>	<u>599,527</u>
<u>INFORMATION</u>	<u>51</u>	<u>882</u>	<u>184,467,542</u>	<u>256</u>	<u>4,357,053</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>205</u>	<u>33,594,691</u>	<u>46</u>	<u>458,758</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>805</u>	<u>99,613,683</u>	<u>144</u>	<u>2,668,722</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>2,142</u>	<u>63,926,923</u>	<u>309</u>	<u>1,994,875</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,848</u>	<u>85,525,565</u>	<u>354</u>	<u>5,702,113</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>586</u>	<u>30,713,750</u>	<u>113</u>	<u>1,190,325</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,651</u>	<u>366,294,690</u>	<u>229</u>	<u>12,057,743</u>
ACCOMMODATIONS	721	167	32,905,096	156	7,198,239
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,484	333,389,594	73	4,859,504
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,562</u>	<u>121,365,211</u>	<u>198</u>	<u>2,182,869</u>
REPAIR & MAINTENANCE	811	1,564	94,831,744	115	1,635,094
PERSONAL SERVICE	812	845	24,357,982	59	470,915
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	153	2,175,485	24	76,860
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>52</u>	<u>1,796,473</u>	<u>9</u>	<u>34,148</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>34,954</b>	<b>\$3,967,351,455</b>	<b>5,696</b>	<b>\$107,988,029</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,787</u>	<u>\$387,717,658</u>	<u>1,176</u>	<u>\$6,659,315</u>
MOTOR VEHICLES & PARTS	441	238	139,142,564	44	436,682
NEW & USED AUTO DEALERS	4411	49	102,249,757	8	144,978
RV, BOAT, MOTORCYCLE DEALERS	4412	68	24,723,234	8	3,032
AUTOMOTIVE PARTS & TIRE	4413	121	12,169,573	28	288,672
FURNITURE & HOME FURNISHING	442	239	10,609,729	60	164,619
ELECTRONICS & APPLIANCE STORES	443	325	15,220,160	95	306,368
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	227	31,710,081	55	837,166
BUILDING MATERIALS	4441	152	27,084,227	41	673,090
LAWN & GARDEN SUPPLIES & EQUIP.	4442	75	4,625,854	14	164,076
FOOD & BEVERAGE STORES	445	179	19,484,492	26	735,434
GROCERY & CONVENIENCE STORES	4451	50	17,680,100	5	725,903
OTHER FOOD & BEVERAGE STORES	4452, 4453	129	1,804,392	21	9,531
DRUG/HEALTH STORES	446	352	13,027,993	90	379,305
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	8,913,381	9	1,057,155
APPAREL & ACCESSORIES	448	420	21,253,911	129	204,477
CLOTHING & SHOE STORES	4481, 4482	352	18,436,757	115	201,765
JEWELRY & LUGGAGE STORES	4483	68	2,817,154	14	2,712
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	440	16,840,955	110	238,171
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	327	16,442,048	88	171,345
BOOK STORES & NEWS DEALERS	4512	113	398,907	22	66,826
GENERAL MERCHANDISE STORES	452	39	69,719,570	13	121,592
DEPARTMENT STORES	4521	8	14,769,464	4	37,931
GENERAL MERCHANDISE STORES	4529	31	54,950,106	9	83,661
E-COMMERCE & MAIL ORDER	4541	508	12,165,199	187	894,508
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,768	29,629,623	358	1,283,838
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>1,278,846</u>	<u>15</u>	<u>31,258</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>178,471</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>175,907</u>	<u>5</u>	<u>8,075</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,792</u>	<u>100,348,330</u>	<u>318</u>	<u>5,551,516</u>
CONSTRUCTION OF BUILDINGS	236	496	45,132,113	74	2,465,072
HEAVY CONSTRUCTION & HIGHWAYS	237	78	14,609,874	18	1,210,113
SPECIAL TRADE CONTRACTORS	238	1,218	40,606,343	226	1,876,331
<u>MANUFACTURING</u>	<u>31-33</u>	<u>987</u>	<u>20,309,499</u>	<u>124</u>	<u>911,514</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,055</u>	<u>42,116,621</u>	<u>398</u>	<u>1,149,168</u>
DURABLE GOODS	423	1,396	29,698,966	248	841,565
NONDURABLE GOODS	424	640	12,303,408	148	306,211
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	114,247	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>94</u>	<u>4,323,100</u>	<u>13</u>	<u>338,774</u>
<u>INFORMATION</u>	<u>51</u>	<u>498</u>	<u>26,651,593</u>	<u>159</u>	<u>1,744,458</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>117</u>	<u>3,529,505</u>	<u>32</u>	<u>188,952</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>354</u>	<u>11,956,658</u>	<u>80</u>	<u>726,767</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>802</u>	<u>10,504,685</u>	<u>135</u>	<u>796,023</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>926</u>	<u>15,224,890</u>	<u>153</u>	<u>551,023</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>180</u>	<u>3,787,549</u>	<u>23</u>	<u>156,529</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>414</u>	<u>56,211,755</u>	<u>35</u>	<u>8,130,171</u>
ACCOMMODATIONS	721	89	6,320,527	15	7,263,537
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	325	49,891,228	20	866,634
<u>OTHER SERVICES</u>	<u>81</u>	<u>742</u>	<u>20,167,870</u>	<u>76</u>	<u>454,303</u>
REPAIR & MAINTENANCE	811	503	15,959,553	40	274,388
PERSONAL SERVICE	812	180	3,587,013	23	112,984
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	59	621,304	13	66,931
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>88,591</u>	<u>4</u>	<u>7,794</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,853</b>	<b>\$704,571,528</b>	<b>2,746</b>	<b>\$27,405,640</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,156</u>	<u>\$1,967,039,674</u>	<u>7,752</u>	<u>\$1,222,456,923</u>
MOTOR VEHICLES & PARTS	441	503	526,723,911	425	294,820,346
NEW & USED AUTO DEALERS	4411	175	444,540,372	149	220,572,814
RV, BOAT, MOTORCYCLE DEALERS	4412	83	27,564,058	75	23,694,963
AUTOMOTIVE PARTS & TIRE	4413	245	54,619,481	201	50,552,569
FURNITURE & HOME FURNISHING	442	485	62,361,350	325	42,465,785
ELECTRONICS & APPLIANCE STORES	443	663	97,921,889	554	68,751,082
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	514	144,055,932	346	109,108,264
BUILDING MATERIALS	4441	347	127,261,036	246	102,024,561
LAWN & GARDEN SUPPLIES & EQUIP.	4442	167	16,794,896	100	7,083,703
FOOD & BEVERAGE STORES	445	479	96,657,306	300	67,675,406
GROCERY & CONVENIENCE STORES	4451	204	89,339,399	88	60,342,791
OTHER FOOD & BEVERAGE STORES	4452, 4453	275	7,317,907	212	7,332,615
DRUG/HEALTH STORES	446	671	81,048,485	586	63,068,620
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	165	38,911,890	104	23,537,041
APPAREL & ACCESSORIES	448	850	188,130,212	625	85,375,140
CLOTHING & SHOE STORES	4481, 4482	673	160,353,486	526	73,738,801
JEWELRY & LUGGAGE STORES	4483	177	27,776,726	99	11,636,339
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	866	95,280,376	679	59,984,128
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	670	90,301,751	508	51,455,754
BOOK STORES & NEWS DEALERS	4512	196	4,978,625	171	8,528,374
GENERAL MERCHANDISE STORES	452	80	400,256,374	68	248,392,292
DEPARTMENT STORES	4521	9	98,641,437	10	70,775,371
GENERAL MERCHANDISE STORES	4529	71	301,614,937	58	177,616,921
E-COMMERCE & MAIL ORDER	4541	855	91,135,674	721	46,306,855
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,025	144,556,275	3,019	112,971,964
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>161</u>	<u>2,073,160</u>	<u>96</u>	<u>1,106,130</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>1,035,368</u>	<u>7</u>	<u>217,508</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>2,396,257</u>	<u>21</u>	<u>1,174,949</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,602</u>	<u>538,636,798</u>	<u>3,030</u>	<u>352,298,036</u>
CONSTRUCTION OF BUILDINGS	236	2,101	276,828,051	1,010	181,323,780
HEAVY CONSTRUCTION & HIGHWAYS	237	197	33,326,451	88	23,938,724
SPECIAL TRADE CONTRACTORS	238	4,304	228,482,296	1,932	147,035,532
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,296</u>	<u>51,461,562</u>	<u>1,675</u>	<u>44,928,850</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,661</u>	<u>192,139,456</u>	<u>3,086</u>	<u>162,255,323</u>
DURABLE GOODS	423	2,452	147,021,153	2,087	130,240,131
NONDURABLE GOODS	424	1,177	44,785,786	972	31,621,314
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	332,517	27	393,878
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>210</u>	<u>9,185,676</u>	<u>134</u>	<u>7,029,716</u>
<u>INFORMATION</u>	<u>51</u>	<u>912</u>	<u>166,128,162</u>	<u>799</u>	<u>109,249,346</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>202</u>	<u>33,307,145</u>	<u>182</u>	<u>21,105,570</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>714</u>	<u>59,410,753</u>	<u>532</u>	<u>54,660,355</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>2,313</u>	<u>67,463,321</u>	<u>1,558</u>	<u>43,295,443</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>3,061</u>	<u>79,206,255</u>	<u>1,582</u>	<u>61,376,051</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>589</u>	<u>25,248,514</u>	<u>398</u>	<u>14,882,016</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,612</u>	<u>336,888,400</u>	<u>978</u>	<u>248,388,321</u>
ACCOMMODATIONS	721	108	27,693,240	106	34,623,713
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,504	309,195,160	872	213,764,608
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,396</u>	<u>98,478,239</u>	<u>1,589</u>	<u>71,436,943</u>
REPAIR & MAINTENANCE	811	1,421	75,973,298	948	53,770,314
PERSONAL SERVICE	812	817	20,242,244	541	15,718,322
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	158	2,262,697	100	1,948,307
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>23</u>	<u>1,173,568</u>	<u>28</u>	<u>1,163,690</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>34,954</b>	<b>\$3,631,272,308</b>	<b>23,447</b>	<b>\$2,417,025,170</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,396</u>	<u>\$58,844,348</u>	<u>6,359</u>	<u>\$660,133,401</u>
MOTOR VEHICLES & PARTS	441	100	11,986,351	229	137,480,928
NEW & USED AUTO DEALERS	4411	14	6,745,374	47	111,276,016
RV, BOAT, MOTORCYCLE DEALERS	4412	19	745,550	43	6,850,265
AUTOMOTIVE PARTS & TIRE	4413	67	4,495,427	139	19,354,647
FURNITURE & HOME FURNISHING	442	124	2,022,587	298	24,630,012
ELECTRONICS & APPLIANCE STORES	443	165	1,945,102	476	33,043,085
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	5,902,637	306	66,346,222
BUILDING MATERIALS	4441	81	5,334,396	202	56,585,348
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	568,241	104	9,760,874
FOOD & BEVERAGE STORES	445	58	4,725,042	240	34,647,136
GROCERY & CONVENIENCE STORES	4451	14	4,479,154	65	31,034,282
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	245,888	175	3,612,854
DRUG/HEALTH STORES	446	192	864,022	484	24,889,225
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	2,582,714	81	15,976,443
APPAREL & ACCESSORIES	448	202	787,991	521	36,593,070
CLOTHING & SHOE STORES	4481, 4482	176	652,166	437	31,268,263
JEWELRY & LUGGAGE STORES	4483	26	135,825	84	5,324,807
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	236	2,075,580	568	41,764,943
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	179	1,987,573	425	38,776,897
BOOK STORES & NEWS DEALERS	4512	57	88,007	143	2,988,046
GENERAL MERCHANDISE STORES	452	31	13,877,643	64	159,351,415
DEPARTMENT STORES	4521	4	184,922	10	45,757,209
GENERAL MERCHANDISE STORES	4529	27	13,692,721	54	113,594,206
E-COMMERCE & MAIL ORDER	4541	302	3,475,858	660	29,374,191
MISCELLANEOUS RETAILERS	453, 4542, 4543	847	8,598,821	2,432	56,036,731
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>45</u>	<u>466,087</u>	<u>108</u>	<u>1,060,628</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>41,054</u>	<u>17</u>	<u>187,481</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>26,257</u>	<u>16</u>	<u>370,490</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>658</u>	<u>23,584,020</u>	<u>2,803</u>	<u>201,324,012</u>
CONSTRUCTION OF BUILDINGS	236	184	8,493,305	856	99,770,190
HEAVY CONSTRUCTION & HIGHWAYS	237	36	6,774,861	95	24,782,313
SPECIAL TRADE CONTRACTORS	238	438	8,315,854	1,852	76,771,509
<u>MANUFACTURING</u>	<u>31-33</u>	<u>343</u>	<u>3,057,277</u>	<u>1,290</u>	<u>22,536,520</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>934</u>	<u>7,396,104</u>	<u>2,558</u>	<u>74,556,305</u>
DURABLE GOODS	423	641	5,612,018	1,716	57,257,415
NONDURABLE GOODS	424	289	1,781,775	820	17,183,977
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	2,311	22	114,913
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>262,495</u>	<u>82</u>	<u>1,936,759</u>
<u>INFORMATION</u>	<u>51</u>	<u>268</u>	<u>6,875,307</u>	<u>674</u>	<u>67,836,266</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>961,353</u>	<u>139</u>	<u>8,967,428</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>2,373,916</u>	<u>455</u>	<u>20,304,422</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>288</u>	<u>8,015,827</u>	<u>1,232</u>	<u>37,376,237</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>332</u>	<u>2,306,327</u>	<u>1,554</u>	<u>29,575,523</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>41</u>	<u>1,187,674</u>	<u>301</u>	<u>11,863,829</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>121</u>	<u>7,773,386</u>	<u>583</u>	<u>114,929,733</u>
ACCOMMODATIONS	721	37	1,248,515	57	9,118,311
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	6,524,871	526	105,811,422
<u>OTHER SERVICES</u>	<u>81</u>	<u>245</u>	<u>6,384,362</u>	<u>1,136</u>	<u>34,268,947</u>
REPAIR & MAINTENANCE	811	166	5,795,689	688	26,846,070
PERSONAL SERVICE	812	53	485,861	353	6,806,797
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	102,812	95	616,080
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>27,047</u>	<u>23</u>	<u>2,042,993</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,922</b>	<b>\$129,582,841</b>	<b>19,330</b>	<b>\$1,289,270,974</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>789</u>	<u>\$2,781,906</u>	<u>2,943</u>	<u>\$94,628,540</u>
MOTOR VEHICLES & PARTS	441	33	205,248	113	17,502,184
NEW & USED AUTO DEALERS	4411	5	50,501	22	12,364,644
RV, BOAT, MOTORCYCLE DEALERS	4412	6	874	21	1,209,773
AUTOMOTIVE PARTS & TIRE	4413	22	153,873	70	3,927,767
FURNITURE & HOME FURNISHING	442	34	114,976	141	3,523,130
ELECTRONICS & APPLIANCE STORES	443	65	423,387	226	4,951,212
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	228,330	113	10,635,274
BUILDING MATERIALS	4441	30	225,249	79	10,094,286
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	3,081	34	540,988
FOOD & BEVERAGE STORES	445	16	202,324	111	9,018,341
GROCERY & CONVENIENCE STORES	4451	3	194,885	25	7,384,647
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	7,439	86	1,633,694
DRUG/HEALTH STORES	446	59	84,596	253	4,303,864
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	380,506	21	2,537,070
APPAREL & ACCESSORIES	448	85	70,317	274	2,949,747
CLOTHING & SHOE STORES	4481, 4482	80	69,286	245	2,448,459
JEWELRY & LUGGAGE STORES	4483	5	1,031	29	501,288
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	82,903	279	3,061,513
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	80,017	204	2,387,695
BOOK STORES & NEWS DEALERS	4512	18	2,886	75	673,818
GENERAL MERCHANDISE STORES	452	13	121,985	37	20,757,416
DEPARTMENT STORES	4521	4	23,049	6	4,510,050
GENERAL MERCHANDISE STORES	4529	9	98,936	31	16,247,366
E-COMMERCE & MAIL ORDER	4541	118	344,208	365	5,606,279
MISCELLANEOUS RETAILERS	453, 4542, 4543	247	523,126	1,010	9,782,510
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>10,733</u>	<u>36</u>	<u>294,482</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>0</u>	<u>0</u>	<u>7</u>	<u>117,809</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>135</u>	<u>2,434,415</u>	<u>745</u>	<u>43,306,824</u>
CONSTRUCTION OF BUILDINGS	236	31	1,044,434	206	25,001,126
HEAVY CONSTRUCTION & HIGHWAYS	237	12	311,700	38	3,298,984
SPECIAL TRADE CONTRACTORS	238	92	1,078,281	501	15,006,714
<u>MANUFACTURING</u>	<u>31-33</u>	<u>68</u>	<u>183,310</u>	<u>587</u>	<u>8,941,360</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>246</u>	<u>377,661</u>	<u>1,384</u>	<u>22,505,825</u>
DURABLE GOODS	423	167	304,252	917	17,472,826
NONDURABLE GOODS	424	79	73,409	455	5,002,120
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	12	30,879
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>59,807</u>	<u>30</u>	<u>658,003</u>
<u>INFORMATION</u>	<u>51</u>	<u>114</u>	<u>761,773</u>	<u>367</u>	<u>11,064,179</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>21</u>	<u>85,163</u>	<u>92</u>	<u>1,335,200</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>52</u>	<u>172,323</u>	<u>223</u>	<u>4,749,790</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>70</u>	<u>65,740</u>	<u>462</u>	<u>3,956,444</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>85</u>	<u>166,724</u>	<u>493</u>	<u>5,457,958</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>7</u>	<u>29,872</u>	<u>66</u>	<u>1,423,389</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>17</u>	<u>389,883</u>	<u>198</u>	<u>25,821,625</u>
ACCOMMODATIONS	721	6	56,379	77	6,099,738
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	333,504	121	19,721,887
<u>OTHER SERVICES</u>	<u>81</u>	<u>45</u>	<u>195,360</u>	<u>319</u>	<u>5,839,785</u>
REPAIR & MAINTENANCE	811	22	156,352	186	4,440,433
PERSONAL SERVICE	812	14	28,892	92	1,279,366
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	10,116	41	119,986
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>13,209</u>	<u>8</u>	<u>279,018</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,670</b>	<b>\$7,734,493</b>	<b>7,961</b>	<b>\$230,381,907</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,185</u>	<u>\$476,375,971</u>	<u>2,695</u>	<u>\$85,680,529</u>
MOTOR VEHICLES & PARTS	441	252	94,030,269	85	34,186,863
NEW & USED AUTO DEALERS	4411	61	73,694,471	15	10,833,142
RV, BOAT, MOTORCYCLE DEALERS	4412	55	6,540,373	16	20,305,346
AUTOMOTIVE PARTS & TIRE	4413	136	13,795,425	54	3,048,375
FURNITURE & HOME FURNISHING	442	272	15,649,916	123	1,810,588
ELECTRONICS & APPLIANCE STORES	443	417	20,306,077	216	4,136,296
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	274	50,082,001	115	5,655,360
BUILDING MATERIALS	4441	185	43,987,112	85	4,599,526
LAWN & GARDEN SUPPLIES & EQUIP.	4442	89	6,094,889	30	1,055,834
FOOD & BEVERAGE STORES	445	253	33,357,091	68	4,826,845
GROCERY & CONVENIENCE STORES	4451	58	31,115,391	19	4,716,562
OTHER FOOD & BEVERAGE STORES	4452, 4453	195	2,241,700	49	110,283
DRUG/HEALTH STORES	446	464	22,397,760	227	3,895,066
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	85	11,476,845	15	1,738,644
APPAREL & ACCESSORIES	448	548	33,650,747	257	1,971,103
CLOTHING & SHOE STORES	4481, 4482	473	30,808,317	229	1,604,087
JEWELRY & LUGGAGE STORES	4483	75	2,842,430	28	367,016
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	573	21,252,448	267	4,018,404
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	434	19,645,105	198	1,254,879
BOOK STORES & NEWS DEALERS	4512	139	1,607,343	69	2,763,525
GENERAL MERCHANDISE STORES	452	67	101,562,541	31	11,532,193
DEPARTMENT STORES	4521	9	27,776,094	4	248,138
GENERAL MERCHANDISE STORES	4529	58	73,786,447	27	11,284,055
E-COMMERCE & MAIL ORDER	4541	695	30,650,823	356	5,233,578
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,285	41,959,453	935	6,675,589
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>78</u>	<u>1,369,471</u>	<u>25</u>	<u>97,888</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>1,443,538</u>	<u>3</u>	<u>103,982</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>239,574</u>	<u>6</u>	<u>7,408</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,090</u>	<u>209,778,450</u>	<u>574</u>	<u>56,844,702</u>
CONSTRUCTION OF BUILDINGS	236	744	126,638,840	145	32,298,365
HEAVY CONSTRUCTION & HIGHWAYS	237	79	15,645,723	27	9,105,977
SPECIAL TRADE CONTRACTORS	238	1,267	67,493,887	402	15,440,360
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,378</u>	<u>21,966,990</u>	<u>435</u>	<u>3,642,552</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,653</u>	<u>76,820,160</u>	<u>1,147</u>	<u>13,643,177</u>
DURABLE GOODS	423	1,757	53,150,873	772	10,961,065
NONDURABLE GOODS	424	872	23,506,861	368	2,670,781
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	162,426	7	11,331
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>96</u>	<u>3,156,618</u>	<u>32</u>	<u>972,926</u>
<u>INFORMATION</u>	<u>51</u>	<u>654</u>	<u>42,916,935</u>	<u>325</u>	<u>7,217,702</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>138</u>	<u>4,408,812</u>	<u>66</u>	<u>854,623</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>435</u>	<u>16,976,043</u>	<u>173</u>	<u>6,137,755</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,112</u>	<u>19,535,306</u>	<u>388</u>	<u>3,983,948</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,153</u>	<u>26,529,180</u>	<u>355</u>	<u>5,969,535</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>278</u>	<u>12,421,652</u>	<u>54</u>	<u>936,455</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>635</u>	<u>99,917,056</u>	<u>135</u>	<u>20,463,604</u>
ACCOMMODATIONS	721	155	15,567,442	19	3,683,381
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	480	84,349,614	116	16,780,223
<u>OTHER SERVICES</u>	<u>81</u>	<u>981</u>	<u>33,221,607</u>	<u>243</u>	<u>4,182,568</u>
REPAIR & MAINTENANCE	811	611	25,430,274	136	3,148,890
PERSONAL SERVICE	812	292	7,392,955	77	958,844
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	78	398,378	30	74,834
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>309,163</u>	<u>11</u>	<u>59,807</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>17,904</b>	<b>\$1,047,386,526</b>	<b>6,667</b>	<b>\$210,799,161</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th Quarter 2016

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,899</u>	<u>\$481,418,718</u>
MOTOR VEHICLES & PARTS	441	301	115,910,285
NEW & USED AUTO DEALERS	4411	99	89,540,161
RV, BOAT, MOTORCYCLE DEALERS	4412	45	7,832,902
AUTOMOTIVE PARTS & TIRE	4413	157	18,537,222
FURNITURE & HOME FURNISHING	442	209	11,007,884
ELECTRONICS & APPLIANCE STORES	443	384	18,924,931
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	47,410,278
BUILDING MATERIALS	4441	140	37,897,773
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	9,512,505
FOOD & BEVERAGE STORES	445	239	27,509,557
GROCERY & CONVENIENCE STORES	4451	111	25,417,062
OTHER FOOD & BEVERAGE STORES	4452, 4453	128	2,092,495
DRUG/HEALTH STORES	446	375	15,784,309
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	74	12,587,066
APPAREL & ACCESSORIES	448	428	32,809,519
CLOTHING & SHOE STORES	4481, 4482	366	29,317,492
JEWELRY & LUGGAGE STORES	4483	62	3,492,027
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	427	20,953,709
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	319	19,909,712
BOOK STORES & NEWS DEALERS	4512	108	1,043,997
GENERAL MERCHANDISE STORES	452	55	121,549,610
DEPARTMENT STORES	4521	9	33,118,169
GENERAL MERCHANDISE STORES	4529	46	88,431,441
E-COMMERCE & MAIL ORDER	4541	513	15,525,993
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,698	41,445,577
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67</u>	<u>1,193,763</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>598,857</u>
<u>UTILITIES</u>	<u>22</u>	<u>21</u>	<u>300,984</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,396</u>	<u>144,012,661</u>
CONSTRUCTION OF BUILDINGS	236	420	71,083,347
HEAVY CONSTRUCTION & HIGHWAYS	237	69	10,292,727
SPECIAL TRADE CONTRACTORS	238	907	62,636,587
<u>MANUFACTURING</u>	<u>31-33</u>	<u>942</u>	<u>30,539,947</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,221</u>	<u>86,497,450</u>
DURABLE GOODS	423	1,527	61,554,951
NONDURABLE GOODS	424	676	24,815,369
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	127,130
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>77</u>	<u>1,828,347</u>
<u>INFORMATION</u>	<u>51</u>	<u>545</u>	<u>44,364,634</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>133</u>	<u>6,389,110</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>383</u>	<u>30,287,019</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>812</u>	<u>13,076,122</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>825</u>	<u>15,869,958</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>155</u>	<u>6,440,210</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>540</u>	<u>84,389,161</u>
ACCOMMODATIONS	721	67	9,586,135
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	473	74,803,026
<u>OTHER SERVICES</u>	<u>81</u>	<u>842</u>	<u>28,983,400</u>
REPAIR & MAINTENANCE	811	556	23,058,150
PERSONAL SERVICE	812	226	5,327,710
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	60	597,540
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>123,965</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,891</b>	<b>\$976,314,306</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections