## Mitigation and destination-based sales tax

## NAICS codes included in annual loss

## What is NAICS?

NAICS stands for North American Industry Classification System.

Each business is assigned a NAICS code when it registers with the Department of Revenue. The code is assigned based on the primary activity of the business and can change over the life of the business.

## Uses of NAICS

The Department of Revenue will compare sales patterns in each jurisdiction for each affected business before and after the change to destination sourcing to determine mitigation. For the comparison, the Department will exclude businesses that, based on their NAICS code, should not be affected by the change to destination sourcing. The remaining businesses will form the basis for the mitigation calculation.

The process of NAICS selection has the following implications:

- The amount of mitigation to local governments may be lower if NAICS that should be included are left out
- The amount of mitigation to local governments may be overstated if NAICS for businesses that already source to the destination, such as construction businesses, are included
- Including more NAICS than are needed would cause an inefficient use of time that could be used to improve other aspects of the mitigation model


## NAICS codes to be used

The Department of Revenue and the SST Mitigation Advisory Committee decided to use NAICS that were used in the 2004 Sourcing Study II.

## NAICS Title

321 Manufacturing of Wood Products
3222 Converted Paper Product Mfg
334

45321 Office Supplies \& Stationary Stores
454 Nonstore Retailers
42 Wholesale Trade
722 Food Services \& Drinking

