

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

CALENDAR 2017

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for January - December 2017**

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April 2018

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¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
OVERVIEW**

Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹)

Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.

Table 1 breaks down the State GBI by major and minor industry groups².

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING

Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

Table 3-A: COUNTY TAXABLE RETAIL SALES

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County².

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)

Table 3 breaks down Table 3-A County TRS by industry groups².

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

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Table 4-A: CITY TAXABLE RETAIL SALES

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities².

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS¹)

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups².

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)

The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups².

Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS¹)

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups².

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION

The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.

Table 7 breaks down the State Public Utility taxes by type of utility industry.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR 2017

INDUSTRY	NAICS	UNITS	CALENDAR YEAR 2017
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,744</u>	<u>\$4,307,431,215</u>
CROP & ANIMAL PRODUCTION	111,112	2,086	1,422,080,429
FORESTRY & LOGGING	113	1,070	1,813,052,387
FISHING & HUNTING	114	297	315,878,680
AG & FORESTRY SUPPORT ACTIVITIES	115	1,291	756,419,719
<u>MINING</u>	<u>21</u>	<u>189</u>	<u>611,885,457</u>
SAND & GRAVEL, QUARRYING	2123	127	415,112,178
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	62	196,773,279
<u>UTILITIES</u>	<u>22</u>	<u>837</u>	<u>15,417,015,963</u>
HYDROELECTRIC POWER GENERATION	221111	18	1,573,790,061
ALTERNATIVE POWER GENERATION	221114-221117	23	146,803,914
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	8	844,540,535
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	58	7,950,372,588
NATURAL GAS DISTRIBUTION	2212	14	856,284,037
WATER & SEWER	2213	716	4,045,224,828
<u>CONSTRUCTION</u>	<u>23</u>	<u>51,046</u>	<u>59,990,511,353</u>
RESIDENTIAL BUILDING & REMODELING	2361	18,521	10,289,742,242
NONRESIDENTIAL BUILDING	2362	1,258	14,948,077,674
HEAVY CONSTRUCTION & HIGHWAYS	237	1,349	6,316,950,882
SPECIAL TRADE CONTRACTORS	238	29,918	28,435,740,555
ELECTRICAL	23821	3,269	5,768,273,294
PLUMBING & HEATING	23822	3,399	5,213,808,840
PAINTING	23832	3,875	1,059,857,552
MASONRY/DRYWALL	23814, 23831	1,834	1,685,797,190
ROOFING	23816	1,172	1,300,474,479
OTHER CONTRACTORS	238 not listed above	16,369	13,407,529,200
<u>MANUFACTURING</u>	<u>31-33</u>	<u>16,007</u>	<u>178,179,283,313</u>
FOOD PRODUCTS	311	1,492	17,824,227,778
MILLING OF GRAINS	3112	34	900,639,866
FRUITS & VEGETABLES	3114	127	4,238,456,714
DAIRY PRODUCTS	3115	44	2,401,772,616
MEAT PRODUCTS	3116	103	2,225,385,396
SEAFOOD PRODUCTS	3117	62	2,978,583,330
BAKERY PRODUCTS	3118	696	1,860,064,372
OTHER FOOD ITEMS	3111, 3113, 3119	426	3,219,325,484
BEVERAGES	312	1,313	2,547,084,731
TEXTILES	313,314	752	843,075,091
APPAREL	315	502	197,132,544
LEATHER & ALLIED PRODUCTS	316	102	133,682,821
LUMBER & WOOD PRODUCTS	321	735	8,310,937,292
SAWMILLS	3211	110	3,443,868,508
PLYWOOD & TRUSSES	3212	53	1,254,019,084
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	572	3,613,049,700
PAPER PRODUCTS	322	127	7,064,055,415
PULP & PAPER MILLS	3221	38	5,188,334,271
OTHER PAPER PRODUCTS	3222	89	1,875,721,144
COMMERCIAL PRINTING	323	1,064	1,104,661,579
PETROLEUM & COAL PRODUCTS	324	42	19,937,826,296
PETROLEUM REFINING	32411	20	19,200,195,053
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	737,631,243
CHEMICALS	325	940	7,647,042,706
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	115	2,992,687,240
PHARMACEUTICALS	3254	463	1,624,843,056
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	33	1,420,833,958
PAINT, COATING & ADHESIVES	3255	36	130,475,227
SOAP, CLEANING COMPOUND & TOILETRIES	3256	204	773,265,385
OTHER CHEMICAL PRODUCTS	3259	89	704,937,840
PLASTICS & RUBBER PRODUCTS	326	295	3,566,391,568
NONMETALLIC MINERALS	327	550	3,299,275,830
PRIMARY METALS	331	158	2,709,619,193
IRON & STEEL MILLS	3311, 3312	75	1,119,602,089
ALUMINUM SMELTING	3313	22	779,624,916
OTHER NONFERROUS METALS	3314	16	138,020,850
FOUNDRIES	3315	45	672,371,338

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR 2017

INDUSTRY	NAICS	UNITS	CALENDAR YEAR 2017
FABRICATED METAL PRODUCTS	332	1,708	6,351,510,063
MACHINERY	333	896	6,469,894,789
FARM & CONSTRUCTION IMPLEMENTS	3331	97	588,466,566
INDUSTRIAL MACHINERY	3332	172	1,331,939,349
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	627	4,549,488,874
COMPUTERS & ELECTRONICS	334	705	11,033,299,529
COMPUTER HARDWARE	3341	47	431,163,025
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	84	576,830,308
AUDIO & VIDEO EQUIPMENT	3343	42	123,677,825
SEMICONDUCTORS	3344	122	3,208,379,612
INSTRUMENTS	3345	322	6,574,791,151
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	88	118,457,608
ELECTRICAL EQUIPMENT & APPLIANCES	335	235	2,816,192,232
LIGHTING EQUIPMENT	3351	81	674,167,880
HOUSEHOLD APPLIANCES	3352	14	10,507,830
OTHER ELECTRIC EQUIPMENT	3353, 3359	140	2,131,516,522
TRANSPORTATION EQUIPMENT	336	640	69,803,171,084
MOTOR VEHICLES & PARTS	3361, 3362, 3363	157	1,503,438,707
AIRCRAFT, AEROSPACE & PARTS	3364	150	66,727,926,505
SHIPS & BOATS	3366	262	1,459,986,439
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	71	111,819,433
FURNITURE & RELATED PRODUCTS	337	923	1,581,663,404
OTHER MANUFACTURING	339	2,828	4,938,539,368
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	171	558,715,690
DENTAL LABORATORIES	339116	369	190,098,201
SPORTING AND ATHLETIC GOODS	33992	215	789,498,748
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	2,073	3,400,226,729
WHOLESALE TRADE	42	22,339	166,398,704,558
DURABLE GOODS	423	11,573	80,136,986,685
MOTOR VEHICLES & PARTS	4231	909	13,492,949,296
FURNITURE & HOME FURNISHINGS	4232	675	2,105,081,785
LUMBER & CONSTRUCTION MATERIALS	4233	937	8,734,877,459
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	2,012	13,407,580,631
METAL & MINERAL (except Petroleum)	4235	385	3,354,253,900
ELECTRICAL EQUIPMENT	4236	1,445	11,168,516,998
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	686	4,202,156,370
MACHINERY & EQUIPMENT	4238	2,441	13,627,218,148
SPORTING & RECREATIONAL GOODS & SUPPL	423910	534	1,473,261,030
TOY & HOBBY GOODS & SUPPLIES	423920	172	4,626,939,582
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,377	3,944,151,486
NONDURABLE GOODS:	424	10,184	85,057,334,299
PAPER & PAPER PRODUCTS	4241	404	2,739,707,823
DRUGS & SUNDRIES	4242	533	9,165,909,002
APPAREL	4243	684	4,504,024,602
FOOD PRODUCTS	4244	2,729	35,566,155,087
FARM PRODUCTS	4245	517	3,137,652,758
CHEMICALS & PLASTICS	4246	565	3,384,424,351
PETROLEUM PRODUCTS	4247	207	9,298,756,947
BEER & ALE	424810	198	1,121,203,621
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	835	4,445,077,168
FARM SUPPLIES	42491	371	3,966,133,346
TOBACCO & TOBACCO PRODUCTS	42494	89	1,531,927,421
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,052	6,196,362,173
ELECTRONIC MARKETS, AGENTS, BROKERS	425	582	1,204,383,574

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR 2017

INDUSTRY	NAICS	UNITS	CALENDAR YEAR 2017
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>59,746</u>	<u>146,622,208,242</u>
MOTOR VEHICLES & PARTS	441	3,612	28,711,135,766
NEW & USED AUTO DEALERS	4411	1,511	22,182,568,966
RV, BOAT, MOTORCYCLE DEALERS	4412	688	2,714,349,080
AUTOMOTIVE PARTS & TIRES	4413	1,413	3,814,217,720
FURNITURE & HOME FURNISHINGS	442	2,268	3,705,795,768
ELECTRONICS & APPLIANCES	443	2,912	7,031,541,190
HOUSEHOLD APPLIANCES	443141	226	729,221,847
ELECTRONIC STORES	443142	2,686	6,302,319,343
BLDG. MATERIALS, GARDEN SUPPLIES	444	3,035	10,702,005,035
BUILDING MATERIALS	4441	1,832	9,115,047,649
LAWN & GARDEN SUPPLIES	4442	1,203	1,586,957,386
FOOD & BEVERAGES (OFF-PREMISES)	445	4,545	17,468,348,080
GROCERY & CONVENIENCE STORES	4451	2,223	15,449,299,593
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,537	1,463,981,653
BEER, WINE AND LIQUOR STORES	4453	785	555,066,834
DRUG STORES & PERSONAL CARE STORES	446	3,660	10,392,029,027
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,601	9,764,691,759
APPAREL & ACCESSORIES	448	6,005	5,845,310,093
CLOTHING STORES	4481	4,561	4,751,265,195
SHOE STORES	4482	162	390,820,683
JEWELRY & LUGGAGE STORES	4483	1,282	703,224,215
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	4,298	4,193,670,886
SPORTING GOODS	45111	1,894	2,262,887,890
HOBBY & TOY STORES	45112	792	1,068,000,400
SEWING SUPPLIES	45113	332	161,956,869
MUSICAL INSTRUMENTS	45114	257	166,925,508
BOOK, PERIODICAL & MUSIC STORES	45121	1,023	533,900,219
DEPARTMENT STORES	4521	25	3,386,275,386
GENERAL MERCHANDISE STORES	4529	302	24,307,141,544
E-COMMERCE & MAIL ORDER	4541	2,260	6,497,954,981
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,223	14,616,308,727
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>13,133</u>	<u>13,118,559,515</u>
AIR TRANSPORTATION	481	75	102,744,192
RAILROADS	482	18	236,740,130
WATER TRANSPORTATION	483	77	287,255,344
TRUCK TRANSPORTATION	484	6,601	5,258,748,872
TRANSIT & GROUND PASSENGER TRANSPORT	485	2,818	771,375,733
PIPELINE TRANSPORTATION	486	8	87,995,010
SCENIC & SIGHTSEEING TRANSPORTATION	487	383	176,360,843
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,645	5,568,319,817
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,508	629,019,574
WAREHOUSING & STORAGE	493	279	1,087,125,741
<u>INFORMATION</u>	<u>51</u>	<u>6,431</u>	<u>25,473,558,864</u>
PUBLISHING (EXCEPT INTERNET)	511	1,590	5,597,769,794
NEWSPAPERS	51111	128	430,760,143
BOOKS & PERIODICALS	51112, 51113	687	478,809,105
SOFTWARE	5112	579	4,160,559,025
OTHER PUBLISHERS	51114, 51119	196	527,641,521
MOTION PICTURE PRODUCTION	512	1,943	1,047,720,738
RADIO & TV BROADCASTING, CABLE TV	515	214	2,357,580,982
TELEPHONE & TELECOMMUNICATIONS	517	852	12,276,405,177
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,093	2,485,562,194
OTHER INFORMATION SERVICES	519	739	1,708,519,979
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>20,081</u>	<u>51,058,410,765</u>
BANKS & CREDIT UNIONS	522	2,003	20,649,311,045
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,928	7,874,479,429
INSURANCE AGENTS & BROKERS	524	4,388	8,844,000,093
REAL ESTATE AGENTS & BROKERS	531	8,006	6,258,341,221
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,573	6,772,433,970
LESSORS OF NONFINANCIAL INTANGIBLES	533	183	659,845,007

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR 2017

INDUSTRY	NAICS	UNITS	CALENDAR YEAR 2017
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>191,547</u>	<u>172,211,987,904</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>62,689</u>	<u>63,394,623,355</u>
LEGAL SERVICES	5411	6,944	5,242,232,854
ACCOUNTING SERVICES	5412	6,761	8,051,338,147
ARCHITECTURAL SERVICES	54131	1,748	1,717,615,072
ENGINEERING SERVICES	54133	2,606	6,165,394,257
OTHER RELATED SERVICES	54132, 54134-54138	1,990	751,394,563
SPECIALIZED DESIGN SERVICES	5414	5,037	1,102,471,767
COMPUTER SYSTEM DESIGN SERVICES	5415	9,255	20,316,564,626
CONSULTING SERVICES	5416	15,334	10,670,801,526
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	822	3,306,526,837
ADVERTISING & PUBLIC RELATIONS	5418	1,560	1,488,903,959
OTHER PROFESSIONAL SERVICES	5419	10,632	4,581,379,747
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>566</u>	<u>658,153,810</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	27,985	18,486,000,357
EMPLOYMENT SERVICES	5613	1,371	3,428,252,603
TRAVEL SERVICES	5615	927	1,212,856,918
INVESTIGATION & SECURITY SERVICES	5616	1,179	1,348,451,412
BUILDING SERVICES & JANITORIAL	5617	17,895	3,566,423,296
OTHER	5611, 5612, 5614, 5619	6,613	8,930,016,128
WASTE TREATMENT/ COLLECTION	562	678	3,964,257,491
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>8,191</u>	<u>2,681,960,263</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>26,436</u>	<u>48,101,245,548</u>
AMBULATORY HEALTH CARE SERVICES	621	20,589	22,445,686,287
PHYSICIANS	6211	3,534	9,036,109,931
DENTISTS	6212	3,475	3,706,163,062
OTHER HEALTH PRACTITIONERS	6213	11,858	3,423,224,379
OUTPATIENT CARE CENTERS	6214	891	3,357,178,159
MEDICAL & DIAGNOSTIC LABORATORIES	6215	208	1,397,445,115
HOME HEALTH CARE	6216	334	849,420,247
OTHER AMBULATORY HEALTH CARE	6219	289	676,145,394
HOSPITALS	622	129	21,156,772,879
NURSING & RETIREMENT HOMES	623	859	2,637,653,786
SOCIAL SERVICES & DAY CARE	624	4,859	1,861,132,596
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>9,974</u>	<u>3,829,769,570</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,752	1,564,891,260
MUSEUMS, HISTORICAL SITES, ETC.	712	156	113,017,435
AMUSEMENT, GAMBLING, RECREATION	713	4,066	2,151,860,875
ACCOMMODATIONS	721	3,762	4,110,728,292
RESTAURANTS, FOOD SERVICES	7223, 7225	14,971	15,159,679,571
DRINKING PLACES	7224	1,236	997,073,122
AUTO REPAIR & SERVICES	8111	6,702	3,101,992,768
OTHER REPAIR SERVICES	8112, 8113, 8114	5,801	2,530,397,281
PERSONAL SERVICES	812	20,137	3,626,371,377
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	13,694	1,533,552,616
DEATH CARE SERVICES	8122	243	244,292,060
LAUNDRY & DRY CLEANING	8123	823	470,933,235
OTHER PERSONAL SERVICES	8129	5,377	1,377,593,466
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	2,042	910,708,357
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>488</u>	<u>675,878,888</u>
TOTAL ALL INDUSTRIES		386,490	834,493,535,036

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
CALENDAR YEAR 2017**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	407,063	6,339	400,723	0.004840	1,940
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	6,846,190	248,926	6,597,264	0.001380	9,104
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	6,975,812	1,435,264	5,540,548	0.002750	15,237
4	Insurance Agents/Brokers; Child Care	14	2,836,008	346,267	2,489,741	0.004840	12,050
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	6,593,935	92,851	6,501,084	0.001380	8,971
6	Processing for Hire/Printing and Publishing	10	2,058,019	123,514	1,934,505	0.004840	9,363
7	Manufacturing	7	25,870,617	840,157	25,030,460	0.004840	121,147
8	Royalties	80	2,779,302	291,129	2,488,173	0.015000	37,323
9	Wholesaling	3	238,470,289	79,041,688	159,428,602	0.004840	771,634
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	6,373,183	763,495	5,609,688	0.004840	27,151
11	Public or Nonprofit Hospitals	55	17,167,111	7,132,536	10,034,575	0.015000	150,519
12	For Profit Hospitals, Scientific R&D	135	2,077,784	1,380,251	697,533	0.015000	10,463
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	3,091,216	1,161	3,090,055	0.004710	14,554
14	Service & Other Activities	4	153,721,180	36,082,397	117,638,783	0.015000	1,764,582
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	535,342	192,387	342,955	0.016300	5,590
16	Retailing of Interstate Transportation Equip.	19	1,662,885	280,290	1,382,595	0.004840	6,692
17	Retailing	2	248,229,571	43,432,733	204,796,838	0.004710	964,593
18	Non-Mfg Aerospace Product Development	188	461,704	24,114	437,590	0.009000	3,938
19	FAR Part 145 Repair Stations	189	351,442	12,965	338,477	0.002904	983
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Manufacturing of Solar Energy	127	133,068	2,789	130,279	0.002750	358
23	Wholesaling of Solar Energy	128	159,951	140,359	19,592	0.002750	54
24	Mfg. of Commercial Airplanes or Components	195	3,224,605	11,573	3,213,032	0.002904	9,331
25	Whlse of Commercial Airplanes or Components	196	18,129,978	2,778,447	15,351,531	0.002904	44,581
26	Retailing of Commercial Airplanes or Components	197	42,298,166	3,352,366	38,945,800	0.002904	113,099
27	Publication of Newspapers	126	460,038	2,035	458,003	0.003500	1,603
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	291,846	38	291,808	0.003424	999
30	Extracting Timber, Extracting for Hire Timber	301	465,472	24,584	440,887	0.003424	1,510
31	Manufacturing of Timber or Wood Products	302	4,329,216	371,743	3,957,474	0.003424	13,550
32	Wholesaling of Timber or Wood Products	303	10,157,467	5,278,368	4,879,099	0.003424	16,706
33	Sale of Standing Timber	304	60,080	362	59,718	0.003424	204
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			806,218,539	183,691,128	622,527,411		4,137,829
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	249,150,323	93,548,977	155,601,346	0.065000	10,114,087
36	Use Tax	5	6,426,918	0	6,426,918	0.065000	417,750
TOTAL STATE SALES/USE TAX			255,577,240	93,548,977	162,028,264		10,531,837

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
CALENDAR YEAR 2017**

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	1,453,318	113,168	1,340,150	0.050290	67,396
38	Sewer Collection	61	711,736	329,616	382,120	0.038520	14,719
39	Power	49	9,447,020	2,180,018	7,267,002	0.038734	281,480
40	Gas Dist., Telegraph	26	1,552,106	10,845	1,541,260	0.038520	59,369
41	Motor Transportation, Railroad, Railroad Car	8	5,503,852	3,655,907	1,847,944	0.019260	35,591
42	Log Hauling Over Public Highways	125	250,782	119,742	131,040	0.013696	1,795
43	Urban Transportation/Vessels Under 65 Feet	12	1,157,882	384,818	773,064	0.006420	4,963
44	Other Public Service	13	1,394,827	1,123,548	271,279	0.019260	5,225
TOTAL PUBLIC UTILITY TAXES			21,471,521	7,917,662	13,553,859		470,539
OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	14,189,663	0	14,189,663	0.003000	42,569
46	Litter Tax	36	77,478,050	0	77,478,050	0.000150	11,622
47	Tobacco Products	20	32,064	0	32,064	0.950000	30,461
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	2,266	\$.65 /Cigar	1,473
49	Little Cigar Tax	198	Cigars	0	27,664	\$.65 /Cigar	4,184
50	Moist Snuff (1.2 oz. or less)	162	Units	0	43,353	\$ 2.52 /Unit	109,509
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	714	\$ 2.10 /Unit	1,503
52	Spirit Sales to Licensees	251	159,366	4,311	155,055	0.137000	21,243
53	Spirit Sales to Consumers	252	641,483	217	641,266	0.205000	131,459
54	Spirits Liter Sales to Licensees	253	Liters	0	9,649	\$ 2.4408/Liter	23,552
55	Spirits Liter Sales to Consumers	254	Liters	0	34,772	\$ 3.7708/Liter	131,117
56	Refuse Collection	64	1,942,339	611,523	1,330,815	0.036000	47,909
57	Petroleum Products Tax	57	7,608,872	1,827,195	5,781,677	0.003000	17,345
58	Hazardous Substance	65	20,970,787	743,526	20,227,261	0.007000	141,591
59	IMR	79	165,223	0	165,223	0.060000	9,913
60	Solid Fuel Burning Device Fee	59	Devices	0	7	\$ 30.00 /Device	213
61	Syrup Tax	54	Gallons	0	7,678	\$ 1.00 /Gal	7,678
62	Tire Fee	73	Tires	0	4,775	\$.90 /Tire	4,298
63	Studded Tire	77	Studded Tires	0	100	\$.90 /Tire	452
64	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	13,132	\$.95 /LINE	12,475
65	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	65,439	\$.95 /LINE	62,168
66	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	13,447	\$.95 /LINE	12,775
67	E911 Prepaid Wireless	796	Prepaid Lines	1	11,516	\$.95 /LINE	10,940
TOTAL OTHER TAXES							836,449
TOTAL STATE TAXES**							\$15,976,654

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

NOTE: The state suspended the petroleum products tax (Line Code 57) from July 1, 2017 through March 31, 2018 .

Table 3-A
County Taxable Retail Sales Comparing
Calendar Year 2016 to Calendar Year 2017
(Dollars in Thousands)

County	Calendar Year 2016	Calendar Year 2017	Percent Change
Adams	\$285,797	\$293,879	2.8%
Asotin	\$302,552	\$312,992	3.5%
Benton	\$3,789,870	\$3,905,643	3.1%
Chelan	\$2,018,134	\$2,025,062	0.3%
Clallam	\$1,169,064	\$1,219,057	4.3%
Clark	\$6,506,819	\$7,198,126	10.6%
Columbia	\$60,541	\$68,008	12.3%
Cowlitz	\$1,584,968	\$1,725,568	8.9%
Douglas	\$858,724	\$922,722	7.5%
Ferry	\$50,560	\$50,243	-0.6%
Franklin	\$1,428,478	\$1,534,639	7.4%
Garfield	\$29,128	\$32,315	10.9%
Grant	\$1,773,257	\$1,877,193	5.9%
Grays Harbor	\$980,663	\$1,044,286	6.5%
Island	\$996,715	\$1,129,101	13.3%
Jefferson	\$477,959	\$488,286	2.2%
King	\$59,530,883	\$62,910,609	5.7%
Kitsap	\$4,156,672	\$4,440,209	6.8%
Kittitas	\$977,036	\$1,073,758	9.9%
Klickitat	\$263,598	\$289,879	10.0%
Lewis	\$1,288,446	\$1,384,578	7.5%
Lincoln	\$108,148	\$132,578	22.6%
Mason	\$640,468	\$666,356	4.0%
Okanogan	\$618,975	\$639,340	3.3%
Pacific	\$237,883	\$263,279	10.7%
Pend Oreille	\$133,793	\$141,771	6.0%
Pierce	\$14,878,551	\$16,081,078	8.1%
San Juan	\$480,071	\$523,595	9.1%
Skagit	\$2,723,742	\$2,931,527	7.6%
Skamania	\$114,110	\$134,100	17.5%
Snohomish	\$13,618,315	\$14,509,900	6.5%
Spokane	\$9,108,290	\$9,813,141	7.7%
Stevens	\$452,558	\$495,830	9.6%
Thurston	\$4,910,758	\$5,230,341	6.5%
Wahkiakum	\$29,914	\$31,687	5.9%
Walla Walla	\$897,024	\$954,232	6.4%
Whatcom	\$3,884,391	\$4,240,526	9.2%
Whitman	\$723,278	\$736,730	1.9%
Yakima	\$3,804,279	\$3,892,429	2.3%
Total	\$145,894,413	\$155,344,593	6.5%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	2,655	\$103,127,827	2,802	\$188,792,586
MOTOR VEHICLES & PARTS	441	122	13,778,033	106	14,427,601
NEW & USED AUTO DEALERS	4411	15	2,586,980	17	6,462,998
RV, BOAT, MOTORCYCLE DEALERS	4412	20	83,659	23	2,815,254
AUTOMOTIVE PARTS & TIRE	4413	87	11,107,394	66	5,149,349
FURNITURE & HOME FURNISHING	442	147	1,334,894	153	2,574,094
ELECTRONICS & APPLIANCE STORES	443	202	3,275,085	209	4,342,628
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	12,836,797	99	8,086,459
BUILDING MATERIALS	4441	102	8,636,826	75	6,846,468
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	4,199,971	24	1,239,991
FOOD & BEVERAGE STORES	445	46	4,043,668	52	8,044,808
GROCERY & CONVENIENCE STORES	4451	15	4,007,364	8	7,955,329
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	36,304	44	89,479
DRUG/HEALTH STORES	446	225	3,271,656	258	14,248,096
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	14,863,768	D	D
APPAREL & ACCESSORIES	448	247	1,236,389	268	2,031,563
CLOTHING & SHOE STORES	4481, 4482	228	1,208,451	248	1,989,345
JEWELRY & LUGGAGE STORES	4483	19	27,938	20	42,218
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	912,433	291	3,378,055
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	175	739,515	231	3,141,398
BOOK STORES & NEWS DEALERS	4512	52	172,918	60	236,657
GENERAL MERCHANDISE STORES	452	27	26,104,986	30	116,938,667
DEPARTMENT STORES	4521	5	371,259	5	259,057
GENERAL MERCHANDISE STORES	4529	22	25,733,727	25	116,679,610
E-COMMERCE & MAIL ORDER	4541	284	6,312,205	318	5,728,076
MISCELLANEOUS RETAILERS	453, 4542, 4543	955	15,157,913	1,016	8,971,291
AGRICULTURE, FORESTRY, FISHING	11	19	830,072	12	189,125
MINING	21	4	280,640	D	D
UTILITIES	22	7	327,875	4	157,716
CONSTRUCTION	23	714	57,789,791	432	31,476,379
CONSTRUCTION OF BUILDINGS	236	139	29,978,707	112	11,430,289
HEAVY CONSTRUCTION & HIGHWAYS	237	47	3,605,224	24	2,633,671
SPECIAL TRADE CONTRACTORS	238	528	24,205,860	296	17,412,419
MANUFACTURING	31-33	388	8,701,993	388	5,204,452
WHOLESALE TRADE	42	1,113	48,210,062	1,115	18,617,754
DURABLE GOODS	423	783	40,509,275	786	13,418,047
NONDURABLE GOODS	424	324	7,670,704	325	5,163,866
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	30,083	4	35,841
TRANSPORTATION & WAREHOUSING	48-49	33	1,786,110	20	974,833
INFORMATION	51	279	10,681,850	283	11,671,998
FINANCE, INSURANCE	52	71	3,329,303	60	1,697,976
REAL ESTATE, RENTAL/LEASING	53	155	9,761,346	133	4,701,650
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	285	4,592,577	308	3,833,438
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	321	5,522,707	292	5,360,471
ARTS, ENTERTAINMENT & RECREATION	71	29	1,164,734	42	3,078,058
ACCOMMODATIONS & FOOD SERVICES	72	76	24,278,248	58	31,709,208
ACCOMMODATIONS	721	12	4,733,654	10	5,656,496
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	19,544,594	48	26,052,712
OTHER SERVICES	81	231	13,426,558	186	5,311,628
REPAIR & MAINTENANCE	811	165	11,656,050	117	3,599,680
PERSONAL SERVICE	812	41	1,654,454	42	1,149,656
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	116,054	27	562,292
PUBLIC ADMINISTRATION, OTHER	92.00	8	67,128	4	165,190
TOTAL ALL INDUSTRIES		6,388	\$293,878,821	6,141	\$312,991,998

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	7,345	\$1,983,072,039	5,810	\$765,621,231
MOTOR VEHICLES & PARTS	441	314	462,204,497	236	164,025,800
NEW & USED AUTO DEALERS	4411	85	358,417,746	46	124,450,794
RV, BOAT, MOTORCYCLE DEALERS	4412	61	46,852,380	45	12,706,566
AUTOMOTIVE PARTS & TIRE	4413	168	56,934,371	145	26,868,440
FURNITURE & HOME FURNISHING	442	364	74,808,354	323	30,683,925
ELECTRONICS & APPLIANCE STORES	443	547	99,440,869	428	35,243,087
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	333	194,176,844	280	132,329,779
BUILDING MATERIALS	4441	228	167,078,461	202	123,292,229
LAWN & GARDEN SUPPLIES & EQUIP.	4442	105	27,098,383	78	9,037,550
FOOD & BEVERAGE STORES	445	225	94,552,226	202	60,647,740
GROCERY & CONVENIENCE STORES	4451	52	81,037,794	46	50,562,437
OTHER FOOD & BEVERAGE STORES	4452, 4453	173	13,514,432	156	10,085,303
DRUG/HEALTH STORES	446	595	77,663,852	469	24,596,687
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	58,145,305	35	22,734,868
APPAREL & ACCESSORIES	448	660	139,258,190	525	29,379,042
CLOTHING & SHOE STORES	4481, 4482	551	122,354,897	456	27,068,369
JEWELRY & LUGGAGE STORES	4483	109	16,903,293	69	2,310,673
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	703	73,217,080	571	27,967,630
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	557	64,847,045	463	26,438,766
BOOK STORES & NEWS DEALERS	4512	146	8,370,035	108	1,528,864
GENERAL MERCHANDISE STORES	452	72	483,069,240	48	128,998,515
DEPARTMENT STORES	4521	11	149,267,864	7	37,315,060
GENERAL MERCHANDISE STORES	4529	61	333,801,376	41	91,683,455
E-COMMERCE & MAIL ORDER	4541	630	63,386,467	516	27,856,049
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,855	163,149,115	2,177	81,158,109
AGRICULTURE, FORESTRY, FISHING	11	63	2,031,751	61	1,448,415
MINING	21	12	545,601	11	430,548
UTILITIES	22	17	2,813,996	17	1,300,221
CONSTRUCTION	23	2,249	574,971,347	1,782	443,302,342
CONSTRUCTION OF BUILDINGS	236	626	272,063,919	564	235,247,669
HEAVY CONSTRUCTION & HIGHWAYS	237	102	38,499,879	87	38,160,968
SPECIAL TRADE CONTRACTORS	238	1,521	264,407,549	1,131	169,893,705
MANUFACTURING	31-33	1,486	64,628,805	1,148	54,493,141
WHOLESALE TRADE	42	3,129	278,314,224	2,470	164,015,843
DURABLE GOODS	423	2,186	215,616,813	1,716	132,896,173
NONDURABLE GOODS	424	920	60,240,591	738	30,837,756
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	2,456,820	16	281,914
TRANSPORTATION & WAREHOUSING	48-49	82	5,534,799	65	8,648,671
INFORMATION	51	735	138,574,064	579	74,120,824
FINANCE, INSURANCE	52	155	32,566,865	125	5,965,421
REAL ESTATE, RENTAL/LEASING	53	464	69,585,794	428	58,584,176
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,141	78,485,858	832	39,810,223
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,212	94,338,121	861	53,633,593
ARTS, ENTERTAINMENT & RECREATION	71	212	40,996,851	174	21,995,119
ACCOMMODATIONS & FOOD SERVICES	72	495	428,416,637	589	281,752,524
ACCOMMODATIONS	721	58	65,256,392	287	117,244,672
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	437	363,160,245	302	164,507,852
OTHER SERVICES	81	902	110,174,903	624	49,617,735
REPAIR & MAINTENANCE	811	568	89,634,276	384	40,993,886
PERSONAL SERVICE	812	251	18,545,085	166	7,399,407
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	83	1,995,542	74	1,224,442
PUBLIC ADMINISTRATION, OTHER	92.00	17	591,843	15	322,353
TOTAL ALL INDUSTRIES		19,716	\$3,905,643,498	15,591	\$2,025,062,380

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	5,542	\$608,134,293	9,601	\$3,152,771,698
MOTOR VEHICLES & PARTS	441	208	125,420,062	361	676,830,331
NEW & USED AUTO DEALERS	4411	35	95,154,065	72	539,347,753
RV, BOAT, MOTORCYCLE DEALERS	4412	43	7,202,755	63	35,415,909
AUTOMOTIVE PARTS & TIRE	4413	130	23,063,242	226	102,066,669
FURNITURE & HOME FURNISHING	442	280	17,744,332	484	120,445,180
ELECTRONICS & APPLIANCE STORES	443	391	17,893,974	734	125,608,047
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	277	86,702,555	477	405,365,647
BUILDING MATERIALS	4441	183	75,541,608	328	362,609,893
LAWN & GARDEN SUPPLIES & EQUIP.	4442	94	11,160,947	149	42,755,754
FOOD & BEVERAGE STORES	445	139	49,075,148	370	209,514,464
GROCERY & CONVENIENCE STORES	4451	29	45,813,467	102	189,329,730
OTHER FOOD & BEVERAGE STORES	4452, 4453	110	3,261,681	268	20,184,734
DRUG/HEALTH STORES	446	449	27,712,332	749	160,007,067
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	24,741,666	106	97,414,820
APPAREL & ACCESSORIES	448	485	15,382,087	849	146,523,223
CLOTHING & SHOE STORES	4481, 4482	400	14,086,128	708	131,693,225
JEWELRY & LUGGAGE STORES	4483	85	1,295,959	141	14,829,998
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	557	15,177,152	848	73,148,995
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	443	13,309,813	665	62,539,821
BOOK STORES & NEWS DEALERS	4512	114	1,867,339	183	10,609,174
GENERAL MERCHANDISE STORES	452	52	151,395,136	73	717,703,024
DEPARTMENT STORES	4521	7	13,590,476	10	145,152,969
GENERAL MERCHANDISE STORES	4529	45	137,804,660	63	572,550,055
E-COMMERCE & MAIL ORDER	4541	526	25,485,842	794	140,269,995
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,149	51,404,007	3,756	279,940,905
AGRICULTURE, FORESTRY, FISHING	11	64	2,010,864	128	3,197,181
MINING	21	7	600,674	10	4,444,290
UTILITIES	22	12	113,373	17	7,567,757
CONSTRUCTION	23	1,298	188,191,178	4,619	1,537,018,758
CONSTRUCTION OF BUILDINGS	236	424	87,337,467	1,464	694,867,731
HEAVY CONSTRUCTION & HIGHWAYS	237	53	11,837,477	143	98,687,035
SPECIAL TRADE CONTRACTORS	238	821	89,016,234	3,012	743,463,992
MANUFACTURING	31-33	1,005	23,782,584	1,961	112,811,617
WHOLESALE TRADE	42	2,235	66,661,371	3,893	418,034,210
DURABLE GOODS	423	1,519	50,797,439	2,633	340,436,502
NONDURABLE GOODS	424	706	15,730,249	1,220	76,532,375
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	133,683	40	1,065,333
TRANSPORTATION & WAREHOUSING	48-49	59	3,829,463	162	18,354,802
INFORMATION	51	538	51,317,255	919	351,116,670
FINANCE, INSURANCE	52	109	6,496,862	185	72,927,694
REAL ESTATE, RENTAL/LEASING	53	295	16,173,706	595	153,127,038
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	698	17,136,095	1,809	118,119,248
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	833	32,181,947	2,062	213,069,648
ARTS, ENTERTAINMENT & RECREATION	71	171	5,971,780	381	70,815,911
ACCOMMODATIONS & FOOD SERVICES	72	391	154,122,124	852	754,787,450
ACCOMMODATIONS	721	160	45,002,861	55	88,729,927
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	231	109,119,263	797	666,057,523
OTHER SERVICES	81	618	41,528,737	1,626	208,359,802
REPAIR & MAINTENANCE	811	401	35,483,311	994	170,786,615
PERSONAL SERVICE	812	151	4,755,602	512	35,125,912
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	66	1,289,824	120	2,447,275
PUBLIC ADMINISTRATION, OTHER	92.00	15	805,121	19	1,602,710
TOTAL ALL INDUSTRIES		13,890	\$1,219,057,427	28,839	\$7,198,126,484

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	1,560	\$15,277,210	5,617	\$893,085,071
MOTOR VEHICLES & PARTS	441	51	1,326,097	233	282,049,787
NEW & USED AUTO DEALERS	4411	7	169,493	39	228,566,569
RV, BOAT, MOTORCYCLE DEALERS	4412	13	54,717	45	12,936,664
AUTOMOTIVE PARTS & TIRE	4413	31	1,101,887	149	40,546,554
FURNITURE & HOME FURNISHING	442	86	445,560	281	19,564,920
ELECTRONICS & APPLIANCE STORES	443	116	765,126	417	24,416,412
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	3,180,694	310	115,460,998
BUILDING MATERIALS	4441	50	1,877,723	230	95,279,365
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,302,971	80	20,181,633
FOOD & BEVERAGE STORES	445	22	1,956,899	147	55,963,773
GROCERY & CONVENIENCE STORES	4451	4	1,923,319	35	49,484,510
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	33,580	112	6,479,263
DRUG/HEALTH STORES	446	129	561,385	455	39,844,637
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,889,728	54	52,687,946
APPAREL & ACCESSORIES	448	143	222,405	472	16,041,234
CLOTHING & SHOE STORES	4481, 4482	130	218,981	414	10,785,396
JEWELRY & LUGGAGE STORES	4483	13	3,424	58	5,255,838
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	223,187	509	20,873,753
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	205,540	412	20,202,104
BOOK STORES & NEWS DEALERS	4512	30	17,647	97	671,649
GENERAL MERCHANDISE STORES	452	20	212,069	57	172,056,737
DEPARTMENT STORES	4521	5	67,553	10	40,343,017
GENERAL MERCHANDISE STORES	4529	15	144,516	47	131,713,720
E-COMMERCE & MAIL ORDER	4541	180	1,412,855	518	27,418,030
MISCELLANEOUS RETAILERS	453, 4542, 4543	583	3,081,205	2,164	66,706,844
AGRICULTURE, FORESTRY, FISHING	11	8	321,926	54	817,080
MINING	21	D	D	12	2,584,534
UTILITIES	22	D	D	17	517,364
CONSTRUCTION	23	277	18,032,608	2,114	266,444,009
CONSTRUCTION OF BUILDINGS	236	53	4,246,886	517	111,327,047
HEAVY CONSTRUCTION & HIGHWAYS	237	20	7,091,179	92	49,117,650
SPECIAL TRADE CONTRACTORS	238	204	6,694,543	1,505	105,999,312
MANUFACTURING	31-33	160	1,840,395	981	34,530,187
WHOLESALE TRADE	42	567	12,835,466	2,375	111,990,917
DURABLE GOODS	423	384	9,951,334	1,679	88,255,228
NONDURABLE GOODS	424	179	2,863,943	680	23,670,263
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	20,189	16	65,426
TRANSPORTATION & WAREHOUSING	48-49	13	600,199	83	5,834,692
INFORMATION	51	162	2,730,101	573	74,350,375
FINANCE, INSURANCE	52	36	191,440	128	11,197,497
REAL ESTATE, RENTAL/LEASING	53	76	4,041,130	358	37,893,820
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	139	913,869	725	21,656,560
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	139	2,799,423	904	26,283,499
ARTS, ENTERTAINMENT & RECREATION	71	9	270,962	134	10,760,337
ACCOMMODATIONS & FOOD SERVICES	72	29	4,398,537	282	175,929,005
ACCOMMODATIONS	721	10	1,999,113	52	22,009,818
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	19	2,399,424	230	153,919,187
OTHER SERVICES	81	92	3,453,473	647	50,588,632
REPAIR & MAINTENANCE	811	46	3,003,703	453	40,921,363
PERSONAL SERVICE	812	27	294,266	140	7,145,569
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	155,504	54	2,521,700
PUBLIC ADMINISTRATION, OTHER	92.00	6	100,655	20	1,104,774
TOTAL ALL INDUSTRIES		3,277	\$68,008,164	15,024	\$1,725,568,353

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,720</u>	<u>\$424,481,077</u>	<u>1,901</u>	<u>\$22,895,614</u>
MOTOR VEHICLES & PARTS	441	148	106,566,963	79	3,055,894
NEW & USED AUTO DEALERS	4411	18	88,475,507	8	730,614
RV, BOAT, MOTORCYCLE DEALERS	4412	30	5,623,520	19	103,498
AUTOMOTIVE PARTS & TIRE	4413	100	12,467,936	52	2,221,782
FURNITURE & HOME FURNISHING	442	191	12,195,906	99	439,346
ELECTRONICS & APPLIANCE STORES	443	285	35,722,195	128	632,482
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	14,140,887	89	4,068,139
BUILDING MATERIALS	4441	126	12,439,395	67	3,213,410
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	1,701,492	22	854,729
FOOD & BEVERAGE STORES	445	84	16,164,626	26	2,745,077
GROCERY & CONVENIENCE STORES	4451	25	14,191,635	8	2,723,887
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	1,972,991	18	21,190
DRUG/HEALTH STORES	446	304	10,033,378	180	1,338,075
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	10,940,418	12	4,126,830
APPAREL & ACCESSORIES	448	360	13,179,771	183	393,320
CLOTHING & SHOE STORES	4481, 4482	309	9,918,908	166	387,595
JEWELRY & LUGGAGE STORES	4483	51	3,260,863	17	5,725
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	375	16,865,093	186	385,789
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	296	16,744,972	155	352,301
BOOK STORES & NEWS DEALERS	4512	79	120,121	31	33,488
GENERAL MERCHANDISE STORES	452	38	136,343,349	21	283,456
DEPARTMENT STORES	4521	8	29,526,779	5	108,612
GENERAL MERCHANDISE STORES	4529	30	106,816,570	16	174,844
E-COMMERCE & MAIL ORDER	4541	389	10,875,398	229	2,414,710
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,353	41,453,093	669	3,012,496
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>309,395</u>	<u>10</u>	<u>78,066</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>60,211</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>582,834</u>	<u>3</u>	<u>3,703</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>964</u>	<u>173,201,116</u>	<u>191</u>	<u>7,039,385</u>
CONSTRUCTION OF BUILDINGS	236	287	53,953,648	44	1,525,373
HEAVY CONSTRUCTION & HIGHWAYS	237	51	11,226,763	17	859,499
SPECIAL TRADE CONTRACTORS	238	626	108,020,705	130	4,654,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>551</u>	<u>24,025,140</u>	<u>183</u>	<u>1,413,861</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,422</u>	<u>87,021,618</u>	<u>636</u>	<u>5,418,339</u>
DURABLE GOODS	423	973	78,564,814	435	4,194,914
NONDURABLE GOODS	424	438	8,399,079	197	1,222,180
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	57,725	4	1,245
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>2,781,889</u>	<u>9</u>	<u>14,963</u>
<u>INFORMATION</u>	<u>51</u>	<u>360</u>	<u>26,163,227</u>	<u>192</u>	<u>4,562,441</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>2,122,842</u>	<u>45</u>	<u>174,406</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>217</u>	<u>48,066,395</u>	<u>63</u>	<u>920,725</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>413</u>	<u>53,512,210</u>	<u>156</u>	<u>618,016</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>528</u>	<u>13,533,341</u>	<u>131</u>	<u>372,507</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>6,305,677</u>	<u>13</u>	<u>192,318</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>103</u>	<u>48,079,201</u>	<u>39</u>	<u>5,039,523</u>
ACCOMMODATIONS	721	12	3,459,389	14	1,955,298
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	44,619,812	25	3,084,225
<u>OTHER SERVICES</u>	<u>81</u>	<u>273</u>	<u>12,135,084</u>	<u>93</u>	<u>1,462,830</u>
REPAIR & MAINTENANCE	811	176	9,166,371	54	1,222,084
PERSONAL SERVICE	812	67	2,744,332	25	167,589
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	224,381	14	73,157
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>340,648</u>	<u>5</u>	<u>11,928</u>
TOTAL ALL INDUSTRIES		8,767	\$922,721,905	3,672	\$50,242,895

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	4,826	\$759,635,372	992	\$7,290,129
MOTOR VEHICLES & PARTS	441	229	400,115,821	30	251,985
NEW & USED AUTO DEALERS	4411	42	274,264,134	6	233,103
RV, BOAT, MOTORCYCLE DEALERS	4412	46	84,049,435	4	2,975
AUTOMOTIVE PARTS & TIRE	4413	141	41,802,252	20	15,907
FURNITURE & HOME FURNISHING	442	248	17,537,780	46	127,895
ELECTRONICS & APPLIANCE STORES	443	358	23,551,413	71	364,563
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	221	73,239,466	45	1,542,659
BUILDING MATERIALS	4441	157	62,088,810	36	1,110,532
LAWN & GARDEN SUPPLIES & EQUIP.	4442	64	11,150,656	9	432,127
FOOD & BEVERAGE STORES	445	121	34,744,151	16	1,030,718
GROCERY & CONVENIENCE STORES	4451	39	32,940,570	4	1,023,587
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	1,803,581	12	7,131
DRUG/HEALTH STORES	446	403	17,115,766	79	332,616
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	29,374,967	6	1,584,168
APPAREL & ACCESSORIES	448	463	8,637,446	114	106,287
CLOTHING & SHOE STORES	4481, 4482	409	8,040,087	105	105,614
JEWELRY & LUGGAGE STORES	4483	54	597,359	9	673
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	448	6,220,015	95	151,337
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	359	3,903,582	70	139,306
BOOK STORES & NEWS DEALERS	4512	89	2,316,433	25	12,031
GENERAL MERCHANDISE STORES	452	47	74,737,235	16	75,748
DEPARTMENT STORES	4521	5	1,754,865	4	34,168
GENERAL MERCHANDISE STORES	4529	42	72,982,370	12	41,580
E-COMMERCE & MAIL ORDER	4541	450	18,539,922	125	545,889
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,807	55,821,390	349	1,176,264
AGRICULTURE, FORESTRY, FISHING	11	46	2,993,875	8	49,350
MINING	21	5	296,935	D	D
UTILITIES	22	10	180,053	3	111,764
CONSTRUCTION	23	1,466	251,474,571	152	3,024,112
CONSTRUCTION OF BUILDINGS	236	347	110,414,826	30	690,132
HEAVY CONSTRUCTION & HIGHWAYS	237	89	9,264,313	12	151,133
SPECIAL TRADE CONTRACTORS	238	1,030	131,795,432	110	2,182,847
MANUFACTURING	31-33	774	26,546,266	93	550,993
WHOLESALE TRADE	42	2,166	162,493,205	326	14,930,135
DURABLE GOODS	423	1,510	130,333,107	226	14,393,580
NONDURABLE GOODS	424	638	31,928,483	99	536,404
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	231,615	D	D
TRANSPORTATION & WAREHOUSING	48-49	75	11,077,083	6	46,153
INFORMATION	51	491	45,575,810	118	1,787,343
FINANCE, INSURANCE	52	117	8,978,383	29	228,821
REAL ESTATE, RENTAL/LEASING	53	301	45,069,400	58	1,788,476
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	634	15,681,660	106	467,812
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	732	33,465,990	89	231,294
ARTS, ENTERTAINMENT & RECREATION	71	93	7,830,118	6	6,956
ACCOMMODATIONS & FOOD SERVICES	72	218	113,039,136	11	517,567
ACCOMMODATIONS	721	20	18,892,929	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	198	94,146,207	9	479,425
OTHER SERVICES	81	488	46,869,453	52	1,253,368
REPAIR & MAINTENANCE	811	360	38,073,877	27	1,055,554
PERSONAL SERVICE	812	78	8,319,373	15	194,761
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	476,203	10	3,053
PUBLIC ADMINISTRATION, OTHER	92.00	16	3,431,492	5	21,420
TOTAL ALL INDUSTRIES		12,458	\$1,534,638,802	2,056	\$32,314,866

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	5,275	\$710,599,672	5,166	\$466,180,284
MOTOR VEHICLES & PARTS	441	260	144,880,724	192	106,104,536
NEW & USED AUTO DEALERS	4411	45	94,427,002	38	80,530,511
RV, BOAT, MOTORCYCLE DEALERS	4412	57	13,790,087	33	1,388,796
AUTOMOTIVE PARTS & TIRE	4413	158	36,663,635	121	24,185,229
FURNITURE & HOME FURNISHING	442	266	16,712,490	253	11,446,320
ELECTRONICS & APPLIANCE STORES	443	405	51,944,305	375	9,517,247
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	275	120,980,571	256	71,368,644
BUILDING MATERIALS	4441	187	86,552,198	176	64,112,646
LAWN & GARDEN SUPPLIES & EQUIP.	4442	88	34,428,373	80	7,255,998
FOOD & BEVERAGE STORES	445	144	48,313,505	155	46,498,846
GROCERY & CONVENIENCE STORES	4451	48	46,625,282	55	41,767,475
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	1,688,223	100	4,731,371
DRUG/HEALTH STORES	446	431	20,423,268	410	24,323,580
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	43,061,511	38	30,875,801
APPAREL & ACCESSORIES	448	459	16,148,913	450	7,416,660
CLOTHING & SHOE STORES	4481, 4482	409	14,350,574	387	6,071,660
JEWELRY & LUGGAGE STORES	4483	50	1,798,339	63	1,345,000
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	483	16,786,911	489	8,213,798
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	384	15,827,424	392	7,036,563
BOOK STORES & NEWS DEALERS	4512	99	959,487	97	1,177,235
GENERAL MERCHANDISE STORES	452	53	119,682,973	45	82,979,342
DEPARTMENT STORES	4521	8	18,424,693	7	15,748,989
GENERAL MERCHANDISE STORES	4529	45	101,258,280	38	67,230,353
E-COMMERCE & MAIL ORDER	4541	474	24,292,463	487	19,857,056
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,971	87,372,038	2,016	47,578,454
AGRICULTURE, FORESTRY, FISHING	11	53	4,457,815	49	1,795,426
MINING	21	11	2,375,867	11	2,487,961
UTILITIES	22	23	6,046,098	11	135,598
CONSTRUCTION	23	1,602	352,913,983	1,461	158,852,834
CONSTRUCTION OF BUILDINGS	236	401	180,167,625	417	80,400,695
HEAVY CONSTRUCTION & HIGHWAYS	237	90	41,463,245	68	20,192,120
SPECIAL TRADE CONTRACTORS	238	1,111	131,283,113	976	58,260,019
MANUFACTURING	31-33	937	41,863,579	879	26,324,241
WHOLESALE TRADE	42	2,396	266,855,132	2,005	76,688,955
DURABLE GOODS	423	1,704	220,481,151	1,398	57,315,783
NONDURABLE GOODS	424	678	46,253,063	591	19,298,201
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	120,918	16	74,971
TRANSPORTATION & WAREHOUSING	48-49	72	7,808,299	70	5,510,501
INFORMATION	51	529	79,647,194	494	50,756,655
FINANCE, INSURANCE	52	120	13,939,768	109	6,585,888
REAL ESTATE, RENTAL/LEASING	53	349	57,721,239	314	20,958,433
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	708	62,368,760	616	13,825,280
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	705	41,443,343	687	18,298,338
ARTS, ENTERTAINMENT & RECREATION	71	123	15,080,049	131	8,935,410
ACCOMMODATIONS & FOOD SERVICES	72	327	147,711,401	373	160,945,578
ACCOMMODATIONS	721	70	35,220,774	138	57,244,284
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	257	112,490,627	235	103,701,294
OTHER SERVICES	81	634	65,790,129	514	24,513,267
REPAIR & MAINTENANCE	811	448	57,206,485	351	18,721,213
PERSONAL SERVICE	812	130	7,230,647	107	4,274,773
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	56	1,352,997	56	1,517,281
PUBLIC ADMINISTRATION, OTHER	92.00	13	571,169	12	1,491,792
TOTAL ALL INDUSTRIES		13,877	\$1,877,193,497	12,902	\$1,044,286,441

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,992</u>	<u>\$412,510,281</u>	<u>4,398</u>	<u>\$167,446,012</u>
MOTOR VEHICLES & PARTS	441	183	30,466,401	144	16,596,023
NEW & USED AUTO DEALERS	4411	24	14,896,680	21	1,834,094
RV, BOAT, MOTORCYCLE DEALERS	4412	42	2,068,374	36	6,333,320
AUTOMOTIVE PARTS & TIRE	4413	117	13,501,347	87	8,428,609
FURNITURE & HOME FURNISHING	442	380	20,991,450	259	7,366,536
ELECTRONICS & APPLIANCE STORES	443	388	24,726,934	310	6,666,084
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	319	86,427,829	251	29,971,170
BUILDING MATERIALS	4441	225	77,586,341	171	27,327,285
LAWN & GARDEN SUPPLIES & EQUIP.	4442	94	8,841,488	80	2,643,885
FOOD & BEVERAGE STORES	445	172	40,843,370	113	17,122,798
GROCERY & CONVENIENCE STORES	4451	18	36,418,938	19	15,988,334
OTHER FOOD & BEVERAGE STORES	4452, 4453	154	4,424,432	94	1,134,464
DRUG/HEALTH STORES	446	458	23,030,219	371	12,868,423
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	16,171,824	12	8,028,837
APPAREL & ACCESSORIES	448	553	12,214,022	403	6,948,214
CLOTHING & SHOE STORES	4481, 4482	473	10,201,456	344	6,362,681
JEWELRY & LUGGAGE STORES	4483	80	2,012,566	59	585,533
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	572	8,834,538	409	4,941,338
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	455	7,925,140	322	3,759,509
BOOK STORES & NEWS DEALERS	4512	117	909,398	87	1,181,829
GENERAL MERCHANDISE STORES	452	52	52,176,089	40	15,375,754
DEPARTMENT STORES	4521	6	2,541,201	5	844,112
GENERAL MERCHANDISE STORES	4529	46	49,634,888	35	14,531,642
E-COMMERCE & MAIL ORDER	4541	559	36,536,929	451	14,922,705
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,336	60,090,676	1,635	26,638,130
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>72</u>	<u>1,291,455</u>	<u>51</u>	<u>1,058,438</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>457,995</u>	<u>7</u>	<u>848,029</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,393,336</u>	<u>6</u>	<u>30,414</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,569</u>	<u>311,547,087</u>	<u>1,200</u>	<u>120,079,095</u>
CONSTRUCTION OF BUILDINGS	236	714	188,269,917	332	65,108,179
HEAVY CONSTRUCTION & HIGHWAYS	237	79	30,569,873	53	6,031,943
SPECIAL TRADE CONTRACTORS	238	1,776	92,707,297	815	48,938,973
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,082</u>	<u>30,134,325</u>	<u>791</u>	<u>13,357,532</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,101</u>	<u>67,419,707</u>	<u>1,665</u>	<u>30,970,128</u>
DURABLE GOODS	423	1,384	34,967,292	1,088	18,463,291
NONDURABLE GOODS	424	703	32,143,516	567	12,490,186
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	308,899	10	16,651
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>55</u>	<u>1,411,353</u>	<u>44</u>	<u>2,867,435</u>
<u>INFORMATION</u>	<u>51</u>	<u>494</u>	<u>54,093,050</u>	<u>417</u>	<u>21,958,336</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>7,534,888</u>	<u>83</u>	<u>3,102,735</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>323</u>	<u>18,176,768</u>	<u>219</u>	<u>9,409,159</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>775</u>	<u>23,887,488</u>	<u>505</u>	<u>9,490,921</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,044</u>	<u>44,356,346</u>	<u>598</u>	<u>15,178,369</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>216</u>	<u>12,969,875</u>	<u>126</u>	<u>5,328,019</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>351</u>	<u>115,187,982</u>	<u>209</u>	<u>64,149,582</u>
ACCOMMODATIONS	721	137	18,884,325	84	24,555,549
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	214	96,303,657	125	39,594,033
<u>OTHER SERVICES</u>	<u>81</u>	<u>590</u>	<u>26,503,872</u>	<u>384</u>	<u>17,839,758</u>
REPAIR & MAINTENANCE	811	378	19,090,063	255	15,867,107
PERSONAL SERVICE	812	150	5,688,628	77	1,575,681
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	62	1,725,181	52	396,970
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>225,195</u>	<u>8</u>	<u>5,171,701</u>
TOTAL ALL INDUSTRIES		15,805	\$1,129,101,003	10,711	\$488,285,663

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	23,168	\$22,474,061,309	8,966	2,317,969,699
MOTOR VEHICLES & PARTS	441	1,051	5,077,327,828	320	583,161,787
NEW & USED AUTO DEALERS	4411	380	4,280,458,772	59	462,083,454
RV, BOAT, MOTORCYCLE DEALERS	4412	213	384,778,105	78	58,304,362
AUTOMOTIVE PARTS & TIRE	4413	458	412,090,951	183	62,773,971
FURNITURE & HOME FURNISHING	442	1,094	1,158,189,949	483	80,907,397
ELECTRONICS & APPLIANCE STORES	443	1,529	1,808,710,087	587	94,758,931
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,093	1,870,703,797	482	323,705,305
BUILDING MATERIALS	4441	763	1,726,233,903	340	280,387,179
LAWN & GARDEN SUPPLIES & EQUIP.	4442	330	144,469,894	142	43,318,126
FOOD & BEVERAGE STORES	445	1,532	1,310,712,664	336	156,823,811
GROCERY & CONVENIENCE STORES	4451	735	1,138,823,866	76	142,777,736
OTHER FOOD & BEVERAGE STORES	4452, 4453	797	171,888,798	260	14,046,075
DRUG/HEALTH STORES	446	1,477	1,087,253,385	678	94,746,524
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	353	405,379,816	64	51,123,952
APPAREL & ACCESSORIES	448	2,305	2,079,179,660	812	102,709,530
CLOTHING & SHOE STORES	4481, 4482	1,735	1,857,409,902	677	88,633,978
JEWELRY & LUGGAGE STORES	4483	570	221,769,758	135	14,075,552
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,804	930,612,322	842	89,647,978
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,365	812,395,878	664	77,421,503
BOOK STORES & NEWS DEALERS	4512	439	118,216,444	178	12,226,475
GENERAL MERCHANDISE STORES	452	150	3,121,560,177	72	439,492,499
DEPARTMENT STORES	4521	13	978,820,192	10	101,771,206
GENERAL MERCHANDISE STORES	4529	137	2,142,739,985	62	337,721,293
E-COMMERCE & MAIL ORDER	4541	1,288	1,292,911,786	741	104,390,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	9,492	2,331,519,838	3,549	196,501,742
AGRICULTURE, FORESTRY, FISHING	11	289	15,840,033	99	3,566,109
MINING	21	27	7,882,355	10	1,757,429
UTILITIES	22	63	22,656,387	19	863,470
CONSTRUCTION	23	18,703	14,685,930,960	4,242	754,538,355
CONSTRUCTION OF BUILDINGS	236	7,486	9,944,632,324	1,377	409,310,791
HEAVY CONSTRUCTION & HIGHWAYS	237	416	745,137,283	137	70,625,141
SPECIAL TRADE CONTRACTORS	238	10,801	3,996,161,353	2,728	274,602,423
MANUFACTURING	31-33	5,417	1,118,287,438	1,907	57,026,146
WHOLESALE TRADE	42	6,795	3,998,036,772	3,284	198,424,755
DURABLE GOODS	423	4,473	3,325,007,161	2,201	144,219,511
NONDURABLE GOODS	424	2,242	662,190,525	1,055	53,953,763
ELECTRONIC MARKETS, AGENTS & BROKERS	425	80	10,839,086	28	251,481
TRANSPORTATION & WAREHOUSING	48-49	634	293,842,172	111	6,959,633
INFORMATION	51	1,903	2,877,267,785	792	199,593,998
FINANCE, INSURANCE	52	337	543,632,796	151	30,977,161
REAL ESTATE, RENTAL/LEASING	53	1,798	1,845,690,803	518	69,417,786
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	7,167	2,133,038,842	1,520	66,547,783
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	8,375	2,144,977,869	1,849	117,810,928
ARTS, ENTERTAINMENT & RECREATION	71	2,290	731,681,193	331	40,817,306
ACCOMMODATIONS & FOOD SERVICES	72	6,545	8,285,976,971	730	442,066,913
ACCOMMODATIONS	721	552	2,062,005,611	117	38,766,859
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,993	6,223,971,360	613	403,300,054
OTHER SERVICES	81	6,606	1,715,778,008	1,256	129,779,149
REPAIR & MAINTENANCE	811	3,444	1,064,101,657	803	100,940,933
PERSONAL SERVICE	812	2,747	620,822,371	338	27,126,208
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	415	30,853,980	115	1,712,008
PUBLIC ADMINISTRATION, OTHER	92.00	106	16,027,242	21	2,092,178
TOTAL ALL INDUSTRIES		90,223	\$62,910,608,935	25,806	4,440,208,798

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	4,741	\$354,539,496	3,176	\$78,317,778
MOTOR VEHICLES & PARTS	441	195	91,405,937	112	8,467,810
NEW & USED AUTO DEALERS	4411	30	49,689,746	10	1,002,785
RV, BOAT, MOTORCYCLE DEALERS	4412	51	23,282,815	21	49,509
AUTOMOTIVE PARTS & TIRE	4413	114	18,433,376	81	7,415,516
FURNITURE & HOME FURNISHING	442	275	13,880,121	183	1,671,558
ELECTRONICS & APPLIANCE STORES	443	334	12,081,172	227	2,776,327
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	263	45,558,301	168	12,211,217
BUILDING MATERIALS	4441	176	30,482,340	117	7,993,549
LAWN & GARDEN SUPPLIES & EQUIP.	4442	87	15,075,961	51	4,217,668
FOOD & BEVERAGE STORES	445	120	30,575,900	66	9,828,342
GROCERY & CONVENIENCE STORES	4451	24	27,554,104	14	9,250,593
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	3,021,796	52	577,749
DRUG/HEALTH STORES	446	375	12,839,756	259	6,702,049
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	23,572,001	17	9,900,827
APPAREL & ACCESSORIES	448	427	7,488,990	289	1,173,100
CLOTHING & SHOE STORES	4481, 4482	371	6,159,329	251	1,144,092
JEWELRY & LUGGAGE STORES	4483	56	1,329,661	38	29,008
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	477	8,665,250	329	1,650,242
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	380	8,191,354	261	1,513,385
BOOK STORES & NEWS DEALERS	4512	97	473,896	68	136,857
GENERAL MERCHANDISE STORES	452	50	52,370,459	29	854,368
DEPARTMENT STORES	4521	5	714,983	5	356,680
GENERAL MERCHANDISE STORES	4529	45	51,655,476	24	497,688
E-COMMERCE & MAIL ORDER	4541	455	18,340,200	353	7,242,126
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,742	37,761,409	1,144	15,839,812
AGRICULTURE, FORESTRY, FISHING	11	74	3,649,920	52	1,569,335
MINING	21	8	586,230	9	940,888
UTILITIES	22	14	895,288	8	69,901
CONSTRUCTION	23	1,536	306,670,304	807	77,882,703
CONSTRUCTION OF BUILDINGS	236	412	172,803,116	205	30,718,044
HEAVY CONSTRUCTION & HIGHWAYS	237	80	54,797,750	49	15,612,800
SPECIAL TRADE CONTRACTORS	238	1,044	79,069,438	553	31,551,859
MANUFACTURING	31-33	801	23,760,683	487	15,253,782
WHOLESALE TRADE	42	1,886	64,642,160	1,386	35,236,951
DURABLE GOODS	423	1,286	46,243,998	978	27,587,404
NONDURABLE GOODS	424	585	18,122,280	395	7,573,657
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	275,882	13	75,890
TRANSPORTATION & WAREHOUSING	48-49	54	5,805,545	35	4,859,104
INFORMATION	51	454	28,172,883	332	15,933,408
FINANCE, INSURANCE	52	106	7,252,256	65	2,623,841
REAL ESTATE, RENTAL/LEASING	53	289	28,909,022	174	8,493,359
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	621	14,690,679	358	14,722,463
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	635	29,237,301	345	5,447,496
ARTS, ENTERTAINMENT & RECREATION	71	128	23,098,109	54	3,006,591
ACCOMMODATIONS & FOOD SERVICES	72	263	158,441,087	93	17,138,240
ACCOMMODATIONS	721	72	61,283,412	25	4,777,236
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	191	97,157,675	68	12,361,004
OTHER SERVICES	81	425	23,195,798	234	8,256,412
REPAIR & MAINTENANCE	811	276	18,871,537	152	6,464,449
PERSONAL SERVICE	812	94	3,529,936	52	1,324,624
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	55	794,325	30	467,339
PUBLIC ADMINISTRATION, OTHER	92.00	16	210,808	10	126,916
TOTAL ALL INDUSTRIES		12,051	\$1,073,757,569	7,625	\$289,879,168

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	5,483	\$666,759,385	2,377	\$39,934,145
MOTOR VEHICLES & PARTS	441	236	183,977,131	108	8,461,357
NEW & USED AUTO DEALERS	4411	47	130,754,539	13	4,488,174
RV, BOAT, MOTORCYCLE DEALERS	4412	40	20,727,099	24	702,263
AUTOMOTIVE PARTS & TIRE	4413	149	32,495,493	71	3,270,920
FURNITURE & HOME FURNISHING	442	288	15,164,379	128	1,262,018
ELECTRONICS & APPLIANCE STORES	443	375	14,659,266	165	1,912,017
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	307	98,699,559	120	8,617,875
BUILDING MATERIALS	4441	218	73,076,109	88	2,375,651
LAWN & GARDEN SUPPLIES & EQUIP.	4442	89	25,623,450	32	6,242,224
FOOD & BEVERAGE STORES	445	133	44,658,776	39	5,325,045
GROCERY & CONVENIENCE STORES	4451	46	42,738,051	11	5,276,678
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	1,920,725	28	48,367
DRUG/HEALTH STORES	446	436	21,812,943	207	1,509,391
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	41,050,718	11	1,333,996
APPAREL & ACCESSORIES	448	462	38,422,659	219	706,206
CLOTHING & SHOE STORES	4481, 4482	402	33,572,993	200	696,111
JEWELRY & LUGGAGE STORES	4483	60	4,849,666	19	10,095
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	506	25,150,615	234	778,413
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	405	24,670,577	187	705,535
BOOK STORES & NEWS DEALERS	4512	101	480,038	47	72,878
GENERAL MERCHANDISE STORES	452	55	102,077,848	22	589,531
DEPARTMENT STORES	4521	6	15,364,492	5	247,581
GENERAL MERCHANDISE STORES	4529	49	86,713,356	17	341,950
E-COMMERCE & MAIL ORDER	4541	497	21,930,915	265	3,453,927
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,138	59,154,576	859	5,984,369
AGRICULTURE, FORESTRY, FISHING	11	93	3,587,356	21	386,765
MINING	21	22	8,844,566	D	D
UTILITIES	22	20	2,176,685	6	359,358
CONSTRUCTION	23	1,818	209,725,978	578	45,084,382
CONSTRUCTION OF BUILDINGS	236	463	110,578,479	141	10,023,992
HEAVY CONSTRUCTION & HIGHWAYS	237	100	32,290,824	44	15,188,943
SPECIAL TRADE CONTRACTORS	238	1,255	66,856,675	393	19,871,447
MANUFACTURING	31-33	963	38,540,929	287	2,377,710
WHOLESALE TRADE	42	2,242	100,292,968	855	13,763,804
DURABLE GOODS	423	1,587	74,139,651	592	9,701,351
NONDURABLE GOODS	424	640	25,462,761	260	4,062,134
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	690,556	3	319
TRANSPORTATION & WAREHOUSING	48-49	72	8,495,476	21	685,330
INFORMATION	51	527	58,138,088	240	7,185,644
FINANCE, INSURANCE	52	112	4,610,028	50	629,126
REAL ESTATE, RENTAL/LEASING	53	319	24,777,471	109	4,762,853
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	705	19,694,765	232	1,827,020
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	795	48,479,461	275	2,304,676
ARTS, ENTERTAINMENT & RECREATION	71	127	16,553,258	25	746,198
ACCOMMODATIONS & FOOD SERVICES	72	352	133,503,285	52	6,229,787
ACCOMMODATIONS	721	86	17,528,759	14	2,131,818
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	266	115,974,526	38	4,097,969
OTHER SERVICES	81	640	40,138,254	178	6,106,882
REPAIR & MAINTENANCE	811	450	33,864,417	123	5,643,862
PERSONAL SERVICE	812	126	5,683,559	31	436,596
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	64	590,278	24	26,424
PUBLIC ADMINISTRATION, OTHER	92.00	12	260,139	8	54,084
TOTAL ALL INDUSTRIES		14,302	\$1,384,578,092	5,316	\$132,577,697

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,668</u>	<u>\$294,803,847</u>	<u>4,202</u>	<u>\$312,496,643</u>
MOTOR VEHICLES & PARTS	441	180	44,235,393	183	64,181,229
NEW & USED AUTO DEALERS	4411	25	19,994,071	29	45,433,225
RV, BOAT, MOTORCYCLE DEALERS	4412	42	7,465,345	42	2,791,041
AUTOMOTIVE PARTS & TIRE	4413	113	16,775,977	112	15,956,963
FURNITURE & HOME FURNISHING	442	271	8,583,413	227	5,966,868
ELECTRONICS & APPLIANCE STORES	443	323	8,608,007	301	10,485,128
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	277	38,589,267	216	61,983,959
BUILDING MATERIALS	4441	203	30,690,065	151	45,937,860
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	7,899,202	65	16,046,099
FOOD & BEVERAGE STORES	445	114	34,583,280	96	26,883,439
GROCERY & CONVENIENCE STORES	4451	29	33,221,721	35	25,854,803
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	1,361,559	61	1,028,636
DRUG/HEALTH STORES	446	370	12,160,783	361	9,404,334
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	18,028,572	34	15,444,600
APPAREL & ACCESSORIES	448	399	4,783,465	366	7,277,720
CLOTHING & SHOE STORES	4481, 4482	342	4,440,058	323	7,169,352
JEWELRY & LUGGAGE STORES	4483	57	343,407	43	108,368
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	439	3,959,521	418	9,171,072
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	347	3,368,204	329	8,461,927
BOOK STORES & NEWS DEALERS	4512	92	591,317	89	709,145
GENERAL MERCHANDISE STORES	452	47	73,400,923	45	56,463,203
DEPARTMENT STORES	4521	5	1,380,528	6	3,869,383
GENERAL MERCHANDISE STORES	4529	42	72,020,395	39	52,593,820
E-COMMERCE & MAIL ORDER	4541	468	18,598,005	432	12,262,388
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,753	29,273,218	1,523	32,972,703
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>1,518,290</u>	<u>55</u>	<u>1,274,663</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,267,686</u>	<u>4</u>	<u>210,310</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>297,231</u>	<u>14</u>	<u>2,681,430</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,953</u>	<u>139,392,902</u>	<u>850</u>	<u>109,798,667</u>
CONSTRUCTION OF BUILDINGS	236	529	72,423,644	251	46,712,364
HEAVY CONSTRUCTION & HIGHWAYS	237	90	13,224,248	60	21,009,341
SPECIAL TRADE CONTRACTORS	238	1,334	53,745,010	539	42,076,962
<u>MANUFACTURING</u>	<u>31-33</u>	<u>782</u>	<u>11,346,197</u>	<u>646</u>	<u>14,212,040</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,784</u>	<u>44,695,990</u>	<u>1,696</u>	<u>43,028,353</u>
DURABLE GOODS	423	1,217	35,383,179	1,174	29,613,509
NONDURABLE GOODS	424	558	9,269,024	511	13,233,189
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	43,787	11	181,655
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>1,100,887</u>	<u>41</u>	<u>3,934,201</u>
<u>INFORMATION</u>	<u>51</u>	<u>440</u>	<u>38,674,221</u>	<u>412</u>	<u>25,220,020</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>6,477,097</u>	<u>92</u>	<u>2,595,189</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>284</u>	<u>16,477,229</u>	<u>218</u>	<u>10,091,877</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>564</u>	<u>9,570,504</u>	<u>491</u>	<u>7,705,490</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>786</u>	<u>16,599,828</u>	<u>464</u>	<u>9,866,070</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>4,578,330</u>	<u>99</u>	<u>9,820,438</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>206</u>	<u>52,918,485</u>	<u>240</u>	<u>65,175,802</u>
ACCOMMODATIONS	721	60	4,154,060	97	25,629,272
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	48,764,425	143	39,546,530
<u>OTHER SERVICES</u>	<u>81</u>	<u>454</u>	<u>22,135,143</u>	<u>396</u>	<u>20,888,473</u>
REPAIR & MAINTENANCE	811	326	18,667,177	253	17,211,001
PERSONAL SERVICE	812	77	2,552,764	89	2,767,494
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	915,202	54	909,978
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>4,501,730</u>	<u>9</u>	<u>339,838</u>
TOTAL ALL INDUSTRIES		12,209	\$666,355,597	9,929	\$639,339,504

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	44-45	3,186	\$84,623,112	2,466	\$37,164,369
MOTOR VEHICLES & PARTS	441	102	4,674,291	97	5,032,498
NEW & USED AUTO DEALERS	4411	7	607,310	14	2,526,911
RV, BOAT, MOTORCYCLE DEALERS	4412	22	211,675	20	446,832
AUTOMOTIVE PARTS & TIRE	4413	73	3,855,306	63	2,058,755
FURNITURE & HOME FURNISHING	442	184	2,362,307	141	1,007,580
ELECTRONICS & APPLIANCE STORES	443	211	2,222,157	178	2,031,183
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	17,627,752	103	3,443,950
BUILDING MATERIALS	4441	112	16,141,288	78	3,131,041
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	1,486,464	25	312,909
FOOD & BEVERAGE STORES	445	70	13,304,143	48	8,128,881
GROCERY & CONVENIENCE STORES	4451	18	12,913,440	7	7,915,123
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	390,703	41	213,758
DRUG/HEALTH STORES	446	280	6,372,310	218	1,049,221
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	6,981,476	14	3,460,376
APPAREL & ACCESSORIES	448	283	2,849,305	230	869,011
CLOTHING & SHOE STORES	4481, 4482	249	2,757,973	207	854,357
JEWELRY & LUGGAGE STORES	4483	34	91,332	23	14,654
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	302	1,555,495	229	607,648
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	241	1,283,175	183	532,577
BOOK STORES & NEWS DEALERS	4512	61	272,320	46	75,071
GENERAL MERCHANDISE STORES	452	25	5,466,669	30	2,243,479
DEPARTMENT STORES	4521	5	435,852	5	236,551
GENERAL MERCHANDISE STORES	4529	20	5,030,817	25	2,006,928
E-COMMERCE & MAIL ORDER	4541	335	6,938,250	288	3,748,437
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,218	14,268,957	890	5,542,105
AGRICULTURE, FORESTRY, FISHING	11	23	504,702	25	595,613
MINING	21	11	2,372,671	6	9,610,066
UTILITIES	22	6	174,517	4	141,532
CONSTRUCTION	23	671	53,186,409	525	38,321,377
CONSTRUCTION OF BUILDINGS	236	187	20,647,823	127	19,666,996
HEAVY CONSTRUCTION & HIGHWAYS	237	37	8,870,013	28	5,602,968
SPECIAL TRADE CONTRACTORS	238	447	23,668,573	370	13,051,413
MANUFACTURING	31-33	418	5,169,867	324	4,410,623
WHOLESALE TRADE	42	1,176	18,644,435	900	20,743,866
DURABLE GOODS	423	799	14,288,049	638	15,808,523
NONDURABLE GOODS	424	372	4,277,635	255	4,912,257
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	78,751	7	23,086
TRANSPORTATION & WAREHOUSING	48-49	20	984,976	14	629,060
INFORMATION	51	316	14,888,380	260	7,277,508
FINANCE, INSURANCE	52	69	2,350,046	47	1,159,544
REAL ESTATE, RENTAL/LEASING	53	155	6,614,062	116	3,768,284
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	327	4,546,763	240	1,824,997
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	374	6,394,982	282	2,735,534
ARTS, ENTERTAINMENT & RECREATION	71	56	4,313,825	22	133,090
ACCOMMODATIONS & FOOD SERVICES	72	196	50,631,628	61	9,608,459
ACCOMMODATIONS	721	102	22,369,424	24	1,498,742
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	28,262,204	37	8,109,717
OTHER SERVICES	81	216	7,819,302	170	3,638,149
REPAIR & MAINTENANCE	811	133	5,878,844	103	3,120,673
PERSONAL SERVICE	812	52	742,528	41	423,960
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	1,197,930	26	93,516
PUBLIC ADMINISTRATION, OTHER	92.00	7	59,393	8	8,581
TOTAL ALL INDUSTRIES		7,227	\$263,279,070	5,470	\$141,770,652

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	14,181	\$8,013,718,526	3,803	\$134,637,024
MOTOR VEHICLES & PARTS	441	718	2,737,883,809	119	15,782,160
NEW & USED AUTO DEALERS	4411	250	2,254,637,681	17	1,810,832
RV, BOAT, MOTORCYCLE DEALERS	4412	123	259,798,605	37	11,986,312
AUTOMOTIVE PARTS & TIRE	4413	345	223,447,523	65	1,985,016
FURNITURE & HOME FURNISHING	442	689	274,654,282	228	5,723,968
ELECTRONICS & APPLIANCE STORES	443	944	358,251,853	256	5,292,401
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	750	791,851,555	202	26,031,475
BUILDING MATERIALS	4441	529	700,851,308	137	24,590,606
LAWN & GARDEN SUPPLIES & EQUIP.	4442	221	91,000,247	65	1,440,869
FOOD & BEVERAGE STORES	445	604	405,990,212	134	26,721,306
GROCERY & CONVENIENCE STORES	4451	241	378,675,050	17	24,088,384
OTHER FOOD & BEVERAGE STORES	4452, 4453	363	27,315,162	117	2,632,922
DRUG/HEALTH STORES	446	950	325,611,057	316	4,866,382
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	188	201,151,554	9	3,420,550
APPAREL & ACCESSORIES	448	1,278	402,133,521	358	4,569,950
CLOTHING & SHOE STORES	4481, 4482	1,055	348,620,441	313	4,293,921
JEWELRY & LUGGAGE STORES	4483	223	53,513,080	45	276,029
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,205	271,006,104	362	4,349,900
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	953	243,825,438	278	2,445,533
BOOK STORES & NEWS DEALERS	4512	252	27,180,666	84	1,904,367
GENERAL MERCHANDISE STORES	452	104	1,364,535,505	36	1,845,943
DEPARTMENT STORES	4521	10	387,616,028	5	329,741
GENERAL MERCHANDISE STORES	4529	94	976,919,477	31	1,516,202
E-COMMERCE & MAIL ORDER	4541	960	291,724,406	411	12,895,363
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,791	588,924,668	1,372	23,137,626
AGRICULTURE, FORESTRY, FISHING	11	154	3,960,523	39	522,485
MINING	21	20	5,100,333	3	119,866
UTILITIES	22	45	5,139,136	9	1,381,886
CONSTRUCTION	23	9,089	2,792,001,538	904	172,557,974
CONSTRUCTION OF BUILDINGS	236	3,068	1,383,657,137	302	105,422,733
HEAVY CONSTRUCTION & HIGHWAYS	237	273	406,284,757	39	15,084,557
SPECIAL TRADE CONTRACTORS	238	5,748	1,002,059,644	563	52,050,684
MANUFACTURING	31-33	2,971	250,066,530	653	10,739,075
WHOLESALE TRADE	42	4,788	850,878,169	1,403	24,385,491
DURABLE GOODS	423	3,242	693,375,988	922	13,855,189
NONDURABLE GOODS	424	1,504	153,852,589	473	10,525,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	42	3,649,592	8	5,076
TRANSPORTATION & WAREHOUSING	48-49	256	76,797,804	58	5,319,435
INFORMATION	51	1,103	715,405,115	340	17,310,679
FINANCE, INSURANCE	52	235	141,668,459	58	1,844,116
REAL ESTATE, RENTAL/LEASING	53	921	388,775,147	199	18,831,111
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,800	221,825,818	458	7,245,162
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,475	347,849,123	501	24,345,130
ARTS, ENTERTAINMENT & RECREATION	71	687	142,063,887	117	7,579,804
ACCOMMODATIONS & FOOD SERVICES	72	1,912	1,614,048,646	262	86,574,795
ACCOMMODATIONS	721	182	175,142,087	166	53,473,112
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,730	1,438,906,559	96	33,101,683
OTHER SERVICES	81	2,990	503,918,019	285	10,086,355
REPAIR & MAINTENANCE	811	1,855	403,246,841	173	7,726,674
PERSONAL SERVICE	812	939	93,335,055	78	1,958,414
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	196	7,336,123	34	401,267
PUBLIC ADMINISTRATION, OTHER	92.00	38	7,861,241	12	114,154
TOTAL ALL INDUSTRIES		45,665	\$16,081,078,014	9,104	\$523,594,542

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,189</u>	<u>\$1,591,706,900</u>	<u>2,185</u>	<u>\$29,732,072</u>
MOTOR VEHICLES & PARTS	441	318	626,323,941	73	1,856,397
NEW & USED AUTO DEALERS	4411	58	422,433,872	12	686,720
RV, BOAT, MOTORCYCLE DEALERS	4412	89	155,621,275	9	230,206
AUTOMOTIVE PARTS & TIRE	4413	171	48,268,794	52	939,471
FURNITURE & HOME FURNISHING	442	385	39,584,759	126	730,341
ELECTRONICS & APPLIANCE STORES	443	514	54,333,126	152	1,171,146
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	366	161,322,710	110	4,105,547
BUILDING MATERIALS	4441	259	133,026,156	77	3,309,423
LAWN & GARDEN SUPPLIES & EQUIP.	4442	107	28,296,554	33	796,124
FOOD & BEVERAGE STORES	445	228	82,563,281	41	3,420,689
GROCERY & CONVENIENCE STORES	4451	54	74,365,827	7	3,377,061
OTHER FOOD & BEVERAGE STORES	4452, 4453	174	8,197,454	34	43,628
DRUG/HEALTH STORES	446	563	52,474,530	191	1,694,721
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	38,482,633	9	4,974,086
APPAREL & ACCESSORIES	448	654	69,891,254	220	701,173
CLOTHING & SHOE STORES	4481, 4482	540	61,483,825	201	689,069
JEWELRY & LUGGAGE STORES	4483	114	8,407,429	19	12,104
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	657	59,651,247	209	1,301,006
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	512	57,990,113	174	663,787
BOOK STORES & NEWS DEALERS	4512	145	1,661,134	35	637,219
GENERAL MERCHANDISE STORES	452	56	247,224,642	20	496,051
DEPARTMENT STORES	4521	9	47,885,086	5	136,311
GENERAL MERCHANDISE STORES	4529	47	199,339,556	15	359,740
E-COMMERCE & MAIL ORDER	4541	634	43,446,046	259	3,322,042
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,755	116,408,731	775	5,958,873
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>100</u>	<u>3,149,250</u>	<u>13</u>	<u>385,417</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,788,917</u>	<u>5</u>	<u>145,753</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>919,174</u>	<u>6</u>	<u>26,611</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,935</u>	<u>400,571,194</u>	<u>657</u>	<u>39,228,125</u>
CONSTRUCTION OF BUILDINGS	236	821	183,152,841	132	21,324,314
HEAVY CONSTRUCTION & HIGHWAYS	237	130	47,812,884	42	8,631,669
SPECIAL TRADE CONTRACTORS	238	1,984	169,605,469	483	9,272,142
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,549</u>	<u>83,800,988</u>	<u>243</u>	<u>4,305,423</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,967</u>	<u>184,804,650</u>	<u>755</u>	<u>5,909,044</u>
DURABLE GOODS	423	2,041	130,685,783	505	4,374,628
NONDURABLE GOODS	424	902	53,693,283	245	1,469,250
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	425,584	5	65,166
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>122</u>	<u>23,698,778</u>	<u>24</u>	<u>1,659,075</u>
<u>INFORMATION</u>	<u>51</u>	<u>651</u>	<u>102,706,169</u>	<u>221</u>	<u>6,894,722</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>148</u>	<u>13,451,595</u>	<u>41</u>	<u>366,496</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>458</u>	<u>53,353,787</u>	<u>114</u>	<u>2,601,145</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,111</u>	<u>37,661,843</u>	<u>217</u>	<u>1,730,236</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,252</u>	<u>63,147,876</u>	<u>257</u>	<u>3,295,488</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>225</u>	<u>18,868,043</u>	<u>34</u>	<u>1,350,645</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>504</u>	<u>265,006,723</u>	<u>54</u>	<u>34,671,603</u>
ACCOMMODATIONS	721	100	36,596,650	17	29,964,663
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	404	228,410,073	37	4,706,940
<u>OTHER SERVICES</u>	<u>81</u>	<u>941</u>	<u>86,143,359</u>	<u>142</u>	<u>1,728,308</u>
REPAIR & MAINTENANCE	811	656	70,107,488	82	857,767
PERSONAL SERVICE	812	203	14,071,135	38	614,052
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	82	1,964,736	22	256,489
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>22</u>	<u>747,645</u>	<u>6</u>	<u>69,826</u>
TOTAL ALL INDUSTRIES		20,203	\$2,931,526,891	4,974	\$134,099,989

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	13,460	\$7,541,905,705	10,677	\$4,738,201,430
MOTOR VEHICLES & PARTS	441	622	2,206,874,357	549	1,280,978,575
NEW & USED AUTO DEALERS	4411	198	1,812,569,589	179	920,137,766
RV, BOAT, MOTORCYCLE DEALERS	4412	104	188,081,231	92	177,379,838
AUTOMOTIVE PARTS & TIRE	4413	320	206,223,537	278	183,460,971
FURNITURE & HOME FURNISHING	442	692	242,477,101	493	164,346,058
ELECTRONICS & APPLIANCE STORES	443	929	364,474,944	763	244,113,970
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	728	685,240,834	484	499,207,439
BUILDING MATERIALS	4441	514	605,212,348	341	465,291,171
LAWN & GARDEN SUPPLIES & EQUIP.	4442	214	80,028,486	143	33,916,268
FOOD & BEVERAGE STORES	445	579	387,078,955	362	275,484,597
GROCERY & CONVENIENCE STORES	4451	224	361,012,426	97	245,736,562
OTHER FOOD & BEVERAGE STORES	4452, 4453	355	26,066,529	265	29,748,035
DRUG/HEALTH STORES	446	942	313,200,901	827	238,909,686
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	170	165,810,099	107	106,128,990
APPAREL & ACCESSORIES	448	1,217	628,188,876	898	283,016,600
CLOTHING & SHOE STORES	4481, 4482	987	541,996,698	737	250,013,022
JEWELRY & LUGGAGE STORES	4483	230	86,192,178	161	33,003,578
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,167	319,806,779	944	200,859,983
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	928	299,240,777	741	167,008,555
BOOK STORES & NEWS DEALERS	4512	239	20,566,002	203	33,851,428
GENERAL MERCHANDISE STORES	452	91	1,363,470,901	80	864,439,193
DEPARTMENT STORES	4521	10	301,867,016	11	218,490,102
GENERAL MERCHANDISE STORES	4529	81	1,061,603,885	69	645,949,091
E-COMMERCE & MAIL ORDER	4541	931	312,962,717	812	161,876,904
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,392	552,319,241	4,358	418,839,435
AGRICULTURE, FORESTRY, FISHING	11	176	5,003,698	120	4,916,678
MINING	21	21	4,220,055	11	1,505,265
UTILITIES	22	40	8,380,847	24	4,487,129
CONSTRUCTION	23	9,630	2,287,429,205	4,046	1,555,003,744
CONSTRUCTION OF BUILDINGS	236	3,204	1,146,084,753	1,362	836,317,052
HEAVY CONSTRUCTION & HIGHWAYS	237	256	149,588,394	128	103,593,388
SPECIAL TRADE CONTRACTORS	238	6,170	991,756,058	2,556	615,093,304
MANUFACTURING	31-33	3,069	265,152,236	2,244	201,182,019
WHOLESALE TRADE	42	4,662	779,880,876	4,083	681,013,903
DURABLE GOODS	423	3,164	586,398,078	2,826	541,775,006
NONDURABLE GOODS	424	1,451	192,388,846	1,219	138,473,288
ELECTRONIC MARKETS, AGENTS & BROKERS	425	47	1,093,952	38	765,609
TRANSPORTATION & WAREHOUSING	48-49	281	40,918,746	186	33,423,159
INFORMATION	51	1,104	636,765,398	987	421,179,964
FINANCE, INSURANCE	52	223	136,411,525	216	86,545,845
REAL ESTATE, RENTAL/LEASING	53	827	246,924,967	648	241,562,440
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,030	243,745,243	2,009	153,617,029
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,730	355,679,399	1,905	241,194,725
ARTS, ENTERTAINMENT & RECREATION	71	665	112,037,807	459	65,346,317
ACCOMMODATIONS & FOOD SERVICES	72	1,909	1,438,256,992	1,116	1,081,143,891
ACCOMMODATIONS	721	128	137,781,838	121	169,757,076
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,781	1,300,475,154	995	911,386,815
OTHER SERVICES	81	2,792	401,131,449	1,792	293,332,277
REPAIR & MAINTENANCE	811	1,672	316,805,110	1,105	228,405,585
PERSONAL SERVICE	812	928	76,606,140	568	57,616,638
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	192	7,720,199	119	7,310,054
PUBLIC ADMINISTRATION, OTHER	92.00	29	6,055,485	28	9,485,563
TOTAL ALL INDUSTRIES		45,648	\$14,509,899,633	30,551	\$9,813,141,378

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	3,964	\$229,852,965	9,022	\$2,629,852,458
MOTOR VEHICLES & PARTS	441	160	46,418,678	326	607,162,451
NEW & USED AUTO DEALERS	4411	26	27,471,674	60	477,491,254
RV, BOAT, MOTORCYCLE DEALERS	4412	32	3,319,823	79	49,636,555
AUTOMOTIVE PARTS & TIRE	4413	102	15,627,181	187	80,034,642
FURNITURE & HOME FURNISHING	442	207	7,206,273	466	100,255,347
ELECTRONICS & APPLIANCE STORES	443	282	7,839,889	676	140,454,113
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	201	27,058,540	464	320,696,773
BUILDING MATERIALS	4441	140	24,392,455	321	273,451,861
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	2,666,085	143	47,244,912
FOOD & BEVERAGE STORES	445	72	19,860,273	287	138,280,295
GROCERY & CONVENIENCE STORES	4451	19	19,011,829	70	126,197,712
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	848,444	217	12,082,583
DRUG/HEALTH STORES	446	348	3,809,252	706	106,735,114
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	12,044,565	87	69,131,373
APPAREL & ACCESSORIES	448	344	2,564,843	763	119,517,487
CLOTHING & SHOE STORES	4481, 4482	300	2,200,394	637	105,150,183
JEWELRY & LUGGAGE STORES	4483	44	364,449	126	14,367,304
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	396	8,113,466	807	134,461,974
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	317	7,559,357	627	124,403,037
BOOK STORES & NEWS DEALERS	4512	79	554,109	180	10,058,937
GENERAL MERCHANDISE STORES	452	38	49,355,388	75	561,626,050
DEPARTMENT STORES	4521	5	580,981	11	147,407,435
GENERAL MERCHANDISE STORES	4529	33	48,774,407	64	414,218,615
E-COMMERCE & MAIL ORDER	4541	423	12,130,698	748	101,879,908
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,465	33,451,100	3,617	229,651,573
AGRICULTURE, FORESTRY, FISHING	11	54	895,156	142	3,555,856
MINING	21	3	248,759	16	867,399
UTILITIES	22	9	268,360	27	1,868,598
CONSTRUCTION	23	1,076	99,689,060	4,364	838,186,967
CONSTRUCTION OF BUILDINGS	236	280	33,697,653	1,358	420,751,249
HEAVY CONSTRUCTION & HIGHWAYS	237	57	27,769,440	142	94,928,539
SPECIAL TRADE CONTRACTORS	238	739	38,221,967	2,864	322,507,179
MANUFACTURING	31-33	580	11,075,555	1,825	87,805,526
WHOLESALE TRADE	42	1,536	31,035,890	3,464	299,367,662
DURABLE GOODS	423	1,078	23,086,237	2,346	243,661,740
NONDURABLE GOODS	424	452	7,942,460	1,089	55,378,724
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	7,193	29	327,198
TRANSPORTATION & WAREHOUSING	48-49	34	756,427	112	7,750,209
INFORMATION	51	377	26,285,694	880	264,290,708
FINANCE, INSURANCE	52	86	3,440,325	161	35,249,863
REAL ESTATE, RENTAL/LEASING	53	186	8,228,374	550	81,141,534
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	421	10,236,820	1,657	130,123,239
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	465	9,214,013	2,005	135,550,177
ARTS, ENTERTAINMENT & RECREATION	71	59	5,257,826	363	49,753,903
ACCOMMODATIONS & FOOD SERVICES	72	156	34,860,227	668	505,416,268
ACCOMMODATIONS	721	46	6,759,510	55	49,811,728
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	28,100,717	613	455,604,540
OTHER SERVICES	81	336	24,386,533	1,424	142,076,201
REPAIR & MAINTENANCE	811	233	22,296,414	903	115,405,837
PERSONAL SERVICE	812	67	1,705,883	404	24,535,516
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	384,236	117	2,134,848
PUBLIC ADMINISTRATION, OTHER	92.00	10	98,015	26	17,484,329
TOTAL ALL INDUSTRIES		9,352	\$495,829,999	26,706	\$5,230,340,897

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHKIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	WAHKIAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	1,452	\$11,035,802	4,711	\$377,862,408
MOTOR VEHICLES & PARTS	441	53	822,885	170	77,352,165
NEW & USED AUTO DEALERS	4411	4	78,290	28	53,903,535
RV, BOAT, MOTORCYCLE DEALERS	4412	13	9,670	37	7,899,151
AUTOMOTIVE PARTS & TIRE	4413	36	734,925	105	15,549,479
FURNITURE & HOME FURNISHING	442	82	290,156	243	12,561,052
ELECTRONICS & APPLIANCE STORES	443	109	1,383,809	358	18,070,236
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	1,225,286	228	50,598,698
BUILDING MATERIALS	4441	50	1,091,685	158	45,181,408
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	133,601	70	5,417,290
FOOD & BEVERAGE STORES	445	23	854,919	147	36,809,874
GROCERY & CONVENIENCE STORES	4451	4	826,395	30	30,436,641
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	28,524	117	6,373,233
DRUG/HEALTH STORES	446	112	383,544	413	16,764,088
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	1,895,625	20	11,013,325
APPAREL & ACCESSORIES	448	155	293,055	423	10,156,983
CLOTHING & SHOE STORES	4481, 4482	136	236,118	369	8,347,918
JEWELRY & LUGGAGE STORES	4483	19	56,937	54	1,809,065
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	131	198,622	452	12,712,378
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	186,159	348	8,413,481
BOOK STORES & NEWS DEALERS	4512	28	12,463	104	4,298,897
GENERAL MERCHANDISE STORES	452	17	358,195	43	72,317,967
DEPARTMENT STORES	4521	4	67,296	7	11,514,596
GENERAL MERCHANDISE STORES	4529	13	290,899	36	60,803,371
E-COMMERCE & MAIL ORDER	4541	178	1,150,568	471	18,903,491
MISCELLANEOUS RETAILERS	453, 4542, 4543	517	2,179,138	1,743	40,602,151
AGRICULTURE, FORESTRY, FISHING	11	14	74,591	47	719,949
MINING	21	4	74,019	3	145,221
UTILITIES	22	4	37,213	8	807,857
CONSTRUCTION	23	239	9,367,432	1,136	195,659,681
CONSTRUCTION OF BUILDINGS	236	46	4,787,733	307	96,766,152
HEAVY CONSTRUCTION & HIGHWAYS	237	17	998,797	59	25,705,540
SPECIAL TRADE CONTRACTORS	238	176	3,580,902	770	73,187,989
MANUFACTURING	31-33	138	658,310	897	38,442,246
WHOLESALE TRADE	42	454	2,241,443	2,119	88,847,413
DURABLE GOODS	423	310	1,926,151	1,456	68,746,862
NONDURABLE GOODS	424	143	315,074	644	19,917,404
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	19	183,147
TRANSPORTATION & WAREHOUSING	48-49	9	193,057	42	2,359,783
INFORMATION	51	165	2,984,810	503	39,252,640
FINANCE, INSURANCE	52	33	328,122	109	5,899,526
REAL ESTATE, RENTAL/LEASING	53	66	660,230	272	22,849,949
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	111	642,135	663	14,994,184
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	137	754,271	671	22,448,923
ARTS, ENTERTAINMENT & RECREATION	71	12	82,234	88	6,038,513
ACCOMMODATIONS & FOOD SERVICES	72	18	1,863,795	242	110,917,108
ACCOMMODATIONS	721	5	467,016	101	26,606,347
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	1,396,779	141	84,310,761
OTHER SERVICES	81	76	675,365	430	25,250,713
REPAIR & MAINTENANCE	811	41	572,677	262	20,550,123
PERSONAL SERVICE	812	19	84,833	121	4,225,453
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	17,855	47	475,137
PUBLIC ADMINISTRATION, OTHER	92.00	7	13,700	12	1,736,015
TOTAL ALL INDUSTRIES		2,939	\$31,686,529	11,953	\$954,232,129

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>8,792</u>	<u>\$1,896,047,740</u>	<u>4,432</u>	<u>\$259,097,850</u>
MOTOR VEHICLES & PARTS	441	363	409,680,210	150	56,988,915
NEW & USED AUTO DEALERS	4411	76	314,345,676	22	44,068,253
RV, BOAT, MOTORCYCLE DEALERS	4412	84	41,217,022	37	2,517,747
AUTOMOTIVE PARTS & TIRE	4413	203	54,117,512	91	10,402,915
FURNITURE & HOME FURNISHING	442	452	61,634,883	244	9,601,817
ELECTRONICS & APPLIANCE STORES	443	612	78,378,995	354	14,736,555
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	428	246,519,237	206	24,466,597
BUILDING MATERIALS	4441	288	214,911,957	147	21,052,010
LAWN & GARDEN SUPPLIES & EQUIP.	4442	140	31,607,280	59	3,414,587
FOOD & BEVERAGE STORES	445	306	138,634,191	95	18,745,323
GROCERY & CONVENIENCE STORES	4451	67	130,462,153	21	18,436,715
OTHER FOOD & BEVERAGE STORES	4452, 4453	239	8,172,038	74	308,608
DRUG/HEALTH STORES	446	697	93,466,562	392	15,147,771
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	89	51,165,826	17	6,829,667
APPAREL & ACCESSORIES	448	777	110,805,081	416	6,286,050
CLOTHING & SHOE STORES	4481, 4482	655	102,594,214	366	5,317,163
JEWELRY & LUGGAGE STORES	4483	122	8,210,867	50	968,887
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	863	83,411,864	432	18,570,889
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	671	77,899,609	346	4,421,248
BOOK STORES & NEWS DEALERS	4512	192	5,512,255	86	14,149,641
GENERAL MERCHANDISE STORES	452	82	356,224,837	39	41,531,786
DEPARTMENT STORES	4521	10	92,237,363	5	737,047
GENERAL MERCHANDISE STORES	4529	72	263,987,474	34	40,794,739
E-COMMERCE & MAIL ORDER	4541	764	106,537,115	441	18,906,589
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,359	159,588,939	1,646	27,285,891
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>108</u>	<u>2,784,755</u>	<u>26</u>	<u>253,964</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>8,061,458</u>	<u>4</u>	<u>916,352</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>715,821</u>	<u>11</u>	<u>60,529</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,000</u>	<u>813,537,249</u>	<u>930</u>	<u>199,480,068</u>
CONSTRUCTION OF BUILDINGS	236	1,013	471,703,463	238	94,731,718
HEAVY CONSTRUCTION & HIGHWAYS	237	117	69,213,571	56	27,624,047
SPECIAL TRADE CONTRACTORS	238	1,870	272,620,215	636	77,124,303
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,951</u>	<u>101,069,945</u>	<u>697</u>	<u>14,934,195</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,628</u>	<u>308,652,348</u>	<u>1,833</u>	<u>60,203,057</u>
DURABLE GOODS	423	2,449	206,464,319	1,285	49,482,794
NONDURABLE GOODS	424	1,142	100,263,138	534	10,697,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	37	1,924,891	14	23,037
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>135</u>	<u>15,213,506</u>	<u>40</u>	<u>4,156,031</u>
<u>INFORMATION</u>	<u>51</u>	<u>836</u>	<u>167,663,289</u>	<u>445</u>	<u>31,028,389</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>158</u>	<u>16,297,034</u>	<u>85</u>	<u>2,819,890</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>550</u>	<u>79,034,629</u>	<u>219</u>	<u>26,560,653</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,520</u>	<u>77,161,761</u>	<u>600</u>	<u>14,969,850</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,500</u>	<u>116,189,555</u>	<u>488</u>	<u>20,894,762</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>328</u>	<u>45,453,033</u>	<u>66</u>	<u>4,271,239</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>747</u>	<u>445,588,394</u>	<u>147</u>	<u>81,097,728</u>
ACCOMMODATIONS	721	162	80,196,699	22	16,268,222
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	585	365,391,695	125	64,829,506
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,218</u>	<u>145,449,782</u>	<u>351</u>	<u>15,667,941</u>
REPAIR & MAINTENANCE	811	774	117,511,013	210	12,481,894
PERSONAL SERVICE	812	334	25,673,108	97	2,977,054
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	110	2,265,661	44	208,993
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>1,605,370</u>	<u>15</u>	<u>317,930</u>
TOTAL ALL INDUSTRIES		<u>24,525</u>	<u>\$4,240,525,669</u>	<u>10,389</u>	<u>\$736,730,428</u>

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	YAKIMA*
RETAIL TRADE	44-45	7,245	\$1,901,241,011
MOTOR VEHICLES & PARTS	441	407	500,644,631
NEW & USED AUTO DEALERS	4411	126	381,718,922
RV, BOAT, MOTORCYCLE DEALERS	4412	59	44,027,829
AUTOMOTIVE PARTS & TIRE	4413	222	74,897,880
FURNITURE & HOME FURNISHING	442	325	41,955,132
ELECTRONICS & APPLIANCE STORES	443	557	74,703,164
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	349	230,709,030
BUILDING MATERIALS	4441	246	169,527,553
LAWN & GARDEN SUPPLIES & EQUIP.	4442	103	61,181,477
FOOD & BEVERAGE STORES	445	289	112,419,455
GROCERY & CONVENIENCE STORES	4451	125	104,883,483
OTHER FOOD & BEVERAGE STORES	4452, 4453	164	7,535,972
DRUG/HEALTH STORES	446	584	66,735,235
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	82	54,105,769
APPAREL & ACCESSORIES	448	639	107,332,835
CLOTHING & SHOE STORES	4481, 4482	557	97,470,782
JEWELRY & LUGGAGE STORES	4483	82	9,862,053
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	656	64,627,961
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	516	59,957,219
BOOK STORES & NEWS DEALERS	4512	140	4,670,742
GENERAL MERCHANDISE STORES	452	65	429,388,142
DEPARTMENT STORES	4521	10	98,932,085
GENERAL MERCHANDISE STORES	4529	55	330,456,057
E-COMMERCE & MAIL ORDER	4541	592	55,762,287
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,700	162,857,370
AGRICULTURE, FORESTRY, FISHING	11	94	5,080,006
MINING	21	17	5,289,715
UTILITIES	22	27	1,898,663
CONSTRUCTION	23	2,056	548,295,891
CONSTRUCTION OF BUILDINGS	236	611	279,140,670
HEAVY CONSTRUCTION & HIGHWAYS	237	113	47,855,961
SPECIAL TRADE CONTRACTORS	238	1,332	221,299,260
MANUFACTURING	31-33	1,355	141,008,573
WHOLESALE TRADE	42	3,101	343,064,461
DURABLE GOODS	423	2,179	251,671,972
NONDURABLE GOODS	424	896	90,841,917
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	550,572
TRANSPORTATION & WAREHOUSING	48-49	108	8,701,148
INFORMATION	51	698	168,395,328
FINANCE, INSURANCE	52	161	24,147,203
REAL ESTATE, RENTAL/LEASING	53	473	112,109,934
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,099	51,473,251
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,126	70,886,586
ARTS, ENTERTAINMENT & RECREATION	71	201	28,021,877
ACCOMMODATIONS & FOOD SERVICES	72	628	367,147,425
ACCOMMODATIONS	721	74	48,279,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	554	318,867,719
OTHER SERVICES	81	1,031	114,079,791
REPAIR & MAINTENANCE	811	695	90,240,902
PERSONAL SERVICE	812	252	20,469,187
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	84	3,369,702
PUBLIC ADMINISTRATION, OTHER	92.00	23	1,588,522
TOTAL ALL INDUSTRIES		19,443	\$3,892,429,385

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar Year 2016 to Calendar Year 2017
(Dollars in Thousands)

City	Calendar Year 2016	Calendar Year 2017	Percent Change
Aberdeen	\$403,205	\$426,189	5.7%
Auburn	\$1,817,593	\$1,911,910	5.2%
Bellevue	\$7,153,756	\$7,589,845	6.1%
Bellingham	\$2,546,669	\$2,697,092	5.9%
Bremerton	\$917,965	\$992,855	8.2%
Camas	\$270,731	\$330,246	22.0%
Centralia	\$337,258	\$334,020	-1.0%
Chehalis	\$479,439	\$542,237	13.1%
Colville	\$206,448	\$221,205	7.1%
Des Moines	\$328,802	\$388,225	18.1%
Edmonds	\$799,923	\$853,122	6.7%
Ellensburg	\$501,840	\$563,940	12.4%
Everett	\$2,803,485	\$2,934,305	4.7%
Federal Way	\$1,616,664	\$1,632,540	1.0%
Fife	\$947,035	\$948,092	0.1%
Issaquah	\$1,569,055	\$1,555,461	-0.9%
Kelso	\$274,613	\$272,659	-0.7%
Kennewick	\$2,002,185	\$2,024,431	1.1%
Kent	\$2,211,079	\$2,255,510	2.0%
Kirkland	\$2,322,553	\$2,538,325	9.3%
Lacey	\$1,200,118	\$1,231,494	2.6%
Longview	\$859,360	\$923,266	7.4%
Lynnwood	\$2,513,899	\$2,555,377	1.7%
Marysville	\$1,049,274	\$1,115,264	6.3%
Mercer Island	\$546,769	\$476,250	-12.9%
Moses Lake	\$708,691	\$737,663	4.1%
Mount Vernon	\$775,455	\$809,151	4.3%
Mountlake Terrace	\$223,009	\$242,010	8.5%
Oak Harbor	\$393,651	\$439,585	11.7%
Olympia	\$2,094,839	\$2,178,739	4.0%
Omak	\$206,711	\$214,068	3.6%
Pasco	\$1,250,473	\$1,333,598	6.6%
Port Angeles	\$400,750	\$369,550	-7.8%
Port Townsend	\$262,840	\$262,104	-0.3%
Pullman	\$554,568	\$547,088	-1.3%
Puyallup	\$2,271,084	\$2,416,742	6.4%
Redmond	\$2,868,021	\$3,007,347	4.9%
Renton	\$2,900,265	\$2,892,233	-0.3%
Richland	\$1,207,962	\$1,259,515	4.3%
Sea Tac	\$1,294,303	\$1,528,181	18.1%
Seattle	\$24,287,539	\$26,005,147	7.1%
Shelton	\$226,813	\$240,038	5.8%
Spokane	\$4,792,984	\$5,136,061	7.2%
Sunnyside	\$311,922	\$302,213	-3.1%
Tacoma	\$5,015,372	\$5,465,164	9.0%
Tukwila	\$2,037,233	\$2,051,983	0.7%
Vancouver	\$3,642,849	\$3,991,039	9.6%
Walla Walla	\$591,511	\$586,623	-0.8%
Wenatchee	\$981,989	\$1,100,001	12.0%
Yakima	\$1,857,078	\$1,908,761	2.8%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	2,740	\$277,411,739	5,412	\$1,023,932,114
MOTOR VEHICLES & PARTS	441	115	82,318,566	232	439,860,012
NEW & USED AUTO DEALERS	4411	20	64,194,374	57	378,445,840
RV, BOAT, MOTORCYCLE DEALERS	4412	19	453,468	34	31,836,903
AUTOMOTIVE PARTS & TIRE	4413	76	17,670,724	141	29,577,269
FURNITURE & HOME FURNISHING	442	140	3,480,450	321	21,793,895
ELECTRONICS & APPLIANCES	443	234	3,603,624	442	24,354,683
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	45,760,309	325	67,678,374
BUILDING MATERIALS	4441	85	41,817,204	256	60,989,433
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	3,943,105	69	6,688,941
FOOD & BEVERAGE STORES	445	60	21,025,085	130	33,329,770
GROCERY & CONVENIENCE STORES	4451	16	19,228,667	30	31,462,628
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	1,796,418	100	1,867,142
DRUG/HEALTH STORES	446	243	7,970,852	448	39,581,607
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	4,054,124	26	32,508,987
APPAREL & ACCESSORIES	448	265	3,774,244	489	133,060,020
CLOTHING & SHOE STORES	4481, 4482	234	2,545,115	430	121,998,819
JEWELRY & LUGGAGE STORES	4483	31	1,229,129	59	11,061,201
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	252	4,275,885	488	23,124,585
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	202	3,392,987	389	22,356,550
BOOK STORES & NEWS DEALERS	4512	50	882,898	99	768,035
GENERAL MERCHANDISE STORES	452	31	79,621,115	47	114,386,208
DEPARTMENT STORES	4521	7	14,630,164	6	2,921,937
GENERAL MERCHANDISE STORES	4529	24	64,990,951	41	111,464,271
E-COMMERCE & MAIL ORDER	4541	296	5,115,062	474	26,096,994
MISCELLANEOUS RETAILERS	453, 4542, 4543	981	16,412,423	1,990	68,156,979
AGRICULTURE, FORESTRY, FISHING	11	12	63,977	40	477,688
MINING	21	3	82,482	8	79,626
UTILITIES	22	6	40,629	9	2,150,954
CONSTRUCTION	23	601	28,265,301	3,237	290,282,294
CONSTRUCTION OF BUILDINGS	236	170	15,336,237	846	173,379,758
HEAVY CONSTRUCTION & HIGHWAYS	237	26	2,526,213	100	19,543,661
SPECIAL TRADE CONTRACTORS	238	405	10,402,851	2,291	97,358,875
MANUFACTURING	31-33	414	5,471,559	1,074	33,720,487
WHOLESALE TRADE	42	1,180	22,989,243	2,360	159,931,361
DURABLE GOODS	423	845	18,971,762	1,630	127,016,513
NONDURABLE GOODS	424	327	4,005,947	713	32,639,556
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	11,534	17	275,292
TRANSPORTATION & WAREHOUSING	48-49	19	380,745	72	6,489,684
INFORMATION	51	336	17,626,068	527	67,532,521
FINANCE, INSURANCE	52	67	3,470,529	126	13,981,382
REAL ESTATE, RENTAL/LEASING	53	185	6,046,899	387	41,701,712
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	353	6,863,522	862	25,013,487
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	411	5,092,185	1,289	34,357,980
ARTS, ENTERTAINMENT & RECREATION	71	37	742,381	107	11,256,060
ACCOMMODATIONS & FOOD SERVICES	72	83	41,064,625	271	138,662,383
ACCOMMODATIONS	721	7	3,969,792	14	12,231,632
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	37,094,833	257	126,430,751
OTHER SERVICES	81	265	10,094,083	783	62,199,180
REPAIR & MAINTENANCE	811	173	7,434,452	607	54,272,232
PERSONAL SERVICE	812	59	2,268,459	128	7,120,302
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	391,172	48	806,646
PUBLIC ADMINISTRATION, OTHER	92,00	9	482,898	15	141,378
TOTAL ALL INDUSTRIES		6,721	\$426,188,865	16,579	\$1,911,910,291

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	8,102	\$3,178,267,056	6,456	\$1,428,524,333
MOTOR VEHICLES & PARTS	441	231	1,228,086,836	209	341,806,843
NEW & USED AUTO DEALERS	4411	54	1,172,169,713	39	283,690,668
RV, BOAT, MOTORCYCLE DEALERS	4412	39	23,782,138	44	26,301,932
AUTOMOTIVE PARTS & TIRE	4413	138	32,134,985	126	31,814,243
FURNITURE & HOME FURNISHING	442	527	130,562,993	352	40,878,709
ELECTRONICS & APPLIANCES	443	688	278,912,955	495	59,910,450
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	425	133,702,729	286	168,268,783
BUILDING MATERIALS	4441	323	129,540,656	211	159,868,738
LAWN & GARDEN SUPPLIES & EQUIP.	4442	102	4,162,073	75	8,400,045
FOOD & BEVERAGE STORES	445	281	99,469,466	193	92,173,828
GROCERY & CONVENIENCE STORES	4451	42	75,784,764	39	88,039,449
OTHER FOOD & BEVERAGE STORES	4452, 4453	239	23,684,702	154	4,134,379
DRUG/HEALTH STORES	446	677	106,916,245	575	63,260,905
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	23,190,908	39	16,159,233
APPAREL & ACCESSORIES	448	729	511,334,246	601	91,051,973
CLOTHING & SHOE STORES	4481, 4482	604	440,784,971	511	84,172,154
JEWELRY & LUGGAGE STORES	4483	125	70,549,275	90	6,879,819
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	696	139,951,166	627	69,475,927
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	551	133,889,641	483	64,960,335
BOOK STORES & NEWS DEALERS	4512	145	6,061,525	144	4,515,592
GENERAL MERCHANDISE STORES	452	59	188,331,506	63	342,990,869
DEPARTMENT STORES	4521	9	87,991,101	10	89,249,698
GENERAL MERCHANDISE STORES	4529	50	100,340,405	53	253,741,171
E-COMMERCE & MAIL ORDER	4541	666	111,604,604	585	42,060,289
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,090	226,203,402	2,431	100,486,524
AGRICULTURE, FORESTRY, FISHING	11	57	764,009	41	381,988
MINING	21	7	224,243	9	2,209,263
UTILITIES	22	13	680,181	9	80,652
CONSTRUCTION	23	6,799	1,578,175,297	2,208	390,939,659
CONSTRUCTION OF BUILDINGS	236	2,198	1,177,217,108	716	262,273,519
HEAVY CONSTRUCTION & HIGHWAYS	237	157	49,130,901	69	13,384,886
SPECIAL TRADE CONTRACTORS	238	4,444	351,827,288	1,423	115,281,254
MANUFACTURING	31-33	1,758	94,067,135	1,345	56,145,631
WHOLESALE TRADE	42	3,092	357,846,626	2,718	139,220,412
DURABLE GOODS	423	2,064	312,588,899	1,849	104,644,660
NONDURABLE GOODS	424	996	44,557,378	839	32,749,453
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	700,349	30	1,826,299
TRANSPORTATION & WAREHOUSING	48-49	92	6,041,016	79	5,087,514
INFORMATION	51	911	339,068,305	689	87,658,908
FINANCE, INSURANCE	52	159	70,269,599	125	7,748,259
REAL ESTATE, RENTAL/LEASING	53	542	133,733,963	374	39,807,297
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,159	420,896,786	1,138	54,695,019
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,744	262,074,016	1,170	70,700,122
ARTS, ENTERTAINMENT & RECREATION	71	329	118,571,080	218	19,348,533
ACCOMMODATIONS & FOOD SERVICES	72	655	839,389,105	437	312,070,853
ACCOMMODATIONS	721	34	286,430,366	39	43,339,100
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	621	552,958,739	398	268,731,753
OTHER SERVICES	81	1,153	184,423,324	823	81,687,928
REPAIR & MAINTENANCE	811	698	102,619,124	511	67,482,957
PERSONAL SERVICE	812	361	78,533,857	228	13,577,785
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	94	3,270,343	84	627,186
PUBLIC ADMINISTRATION, OTHER	92,00	32	5,353,173	13	785,761
TOTAL ALL INDUSTRIES		28,604	\$7,589,844,914	17,852	\$2,697,092,132

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	4,639	\$534,643,311	3,457	\$97,521,363
MOTOR VEHICLES & PARTS	441	179	357,001,763	103	10,814,694
NEW & USED AUTO DEALERS	4411	35	325,663,074	12	4,787,968
RV, BOAT, MOTORCYCLE DEALERS	4412	34	17,322,023	21	93,363
AUTOMOTIVE PARTS & TIRE	4413	110	14,016,666	70	5,933,363
FURNITURE & HOME FURNISHING	442	241	14,456,247	202	8,655,107
ELECTRONICS & APPLIANCES	443	335	11,570,142	254	10,966,924
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	18,209,029	150	19,392,672
BUILDING MATERIALS	4441	164	16,713,443	114	16,887,721
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	1,495,586	36	2,504,951
FOOD & BEVERAGE STORES	445	109	31,685,125	78	8,173,338
GROCERY & CONVENIENCE STORES	4451	33	30,897,034	10	7,910,235
OTHER FOOD & BEVERAGE STORES	4452, 4453	76	788,091	68	263,103
DRUG/HEALTH STORES	446	386	21,679,156	279	3,523,819
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	13,041,417	8	2,263,461
APPAREL & ACCESSORIES	448	429	6,013,151	366	5,546,540
CLOTHING & SHOE STORES	4481, 4482	375	4,521,767	319	4,934,681
JEWELRY & LUGGAGE STORES	4483	54	1,491,384	47	611,859
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	464	7,477,638	332	2,366,056
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	368	4,773,327	270	2,146,688
BOOK STORES & NEWS DEALERS	4512	96	2,704,311	62	219,368
GENERAL MERCHANDISE STORES	452	40	4,516,664	28	3,121,672
DEPARTMENT STORES	4521	3	850,378	3	589,541
GENERAL MERCHANDISE STORES	4529	37	3,666,286	25	2,532,131
E-COMMERCE & MAIL ORDER	4541	471	15,551,660	398	10,890,377
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,763	33,441,319	1,259	11,806,703
AGRICULTURE, FORESTRY, FISHING	11	18	67,640	12	42,993
MINING	21	5	162,410	4	320,506
UTILITIES	22	6	28,386	9	130,093
CONSTRUCTION	23	1,582	132,551,023	1,501	117,044,548
CONSTRUCTION OF BUILDINGS	236	450	73,923,535	344	44,469,112
HEAVY CONSTRUCTION & HIGHWAYS	237	47	8,055,244	33	11,902,522
SPECIAL TRADE CONTRACTORS	238	1,085	50,572,244	1,124	60,672,914
MANUFACTURING	31-33	753	16,896,661	518	5,317,991
WHOLESALE TRADE	42	1,798	61,602,286	1,333	21,991,031
DURABLE GOODS	423	1,248	48,289,640	875	14,937,726
NONDURABLE GOODS	424	539	13,265,049	445	6,973,231
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	47,597	13	80,074
TRANSPORTATION & WAREHOUSING	48-49	45	1,489,373	28	425,279
INFORMATION	51	479	35,476,085	365	15,594,197
FINANCE, INSURANCE	52	94	6,262,738	72	3,569,054
REAL ESTATE, RENTAL/LEASING	53	276	24,623,557	196	11,396,872
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	613	10,882,879	453	5,898,765
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	807	21,384,809	637	13,601,552
ARTS, ENTERTAINMENT & RECREATION	71	93	6,520,506	54	7,036,149
ACCOMMODATIONS & FOOD SERVICES	72	188	107,643,377	71	26,776,284
ACCOMMODATIONS	721	18	16,284,443	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	170	91,358,934	70	26,231,747
OTHER SERVICES	81	450	31,242,414	258	3,578,501
REPAIR & MAINTENANCE	811	297	23,095,102	165	1,835,310
PERSONAL SERVICE	812	102	7,933,773	66	1,724,820
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	213,539	27	18,371
PUBLIC ADMINISTRATION, OTHER	92,00	14	1,377,071	5	1,263
TOTAL ALL INDUSTRIES		11,860	\$992,854,526	8,973	\$330,246,441

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	2,903	\$152,540,036	2,710	\$361,752,430
MOTOR VEHICLES & PARTS	441	113	28,290,791	108	130,472,639
NEW & USED AUTO DEALERS	4411	26	11,643,098	15	108,478,598
RV, BOAT, MOTORCYCLE DEALERS	4412	17	3,926,986	18	8,023,362
AUTOMOTIVE PARTS & TIRE	4413	70	12,720,707	75	13,970,679
FURNITURE & HOME FURNISHING	442	160	5,017,777	145	5,493,082
ELECTRONICS & APPLIANCES	443	223	5,371,085	201	6,370,377
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	12,332,350	133	55,616,384
BUILDING MATERIALS	4441	115	11,045,771	105	49,814,408
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	1,286,579	28	5,801,976
FOOD & BEVERAGE STORES	445	35	17,797,411	32	10,551,965
GROCERY & CONVENIENCE STORES	4451	16	17,752,553	6	10,236,295
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	44,858	26	315,670
DRUG/HEALTH STORES	446	278	8,227,148	225	11,680,823
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	4,709,521	11	6,052,388
APPAREL & ACCESSORIES	448	276	31,109,049	270	5,361,070
CLOTHING & SHOE STORES	4481, 4482	244	27,229,848	240	4,458,465
JEWELRY & LUGGAGE STORES	4483	32	3,879,201	30	902,605
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	16,749,329	230	5,892,255
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	207	16,491,428	186	5,839,576
BOOK STORES & NEWS DEALERS	4512	58	257,901	44	52,679
GENERAL MERCHANDISE STORES	452	26	731,294	34	98,770,165
DEPARTMENT STORES	4521	5	313,734	6	14,417,676
GENERAL MERCHANDISE STORES	4529	21	417,560	28	84,352,489
E-COMMERCE & MAIL ORDER	4541	299	5,947,985	280	3,842,040
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,069	16,256,296	1,041	21,649,242
AGRICULTURE, FORESTRY, FISHING	11	21	993,867	23	84,216
MINING	21	4	1,464,131	8	841,278
UTILITIES	22	6	299,121	6	633,628
CONSTRUCTION	23	821	38,184,307	747	56,133,863
CONSTRUCTION OF BUILDINGS	236	197	21,660,889	167	36,075,479
HEAVY CONSTRUCTION & HIGHWAYS	237	30	1,906,915	31	7,673,346
SPECIAL TRADE CONTRACTORS	238	594	14,616,503	549	12,385,038
MANUFACTURING	31-33	417	6,251,239	397	3,529,248
WHOLESALE TRADE	42	1,249	25,649,561	1,193	30,438,858
DURABLE GOODS	423	889	18,319,971	846	23,307,863
NONDURABLE GOODS	424	351	7,314,790	342	7,099,695
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	14,800	5	31,300
TRANSPORTATION & WAREHOUSING	48-49	19	122,857	27	1,655,087
INFORMATION	51	323	15,983,687	315	11,638,293
FINANCE, INSURANCE	52	79	1,452,019	78	1,665,483
REAL ESTATE, RENTAL/LEASING	53	180	5,977,102	192	7,080,553
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	343	3,568,689	360	10,005,441
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	446	5,385,087	414	3,672,265
ARTS, ENTERTAINMENT & RECREATION	71	43	3,380,788	43	3,560,650
ACCOMMODATIONS & FOOD SERVICES	72	115	59,284,916	97	37,747,199
ACCOMMODATIONS	721	14	4,527,303	4	6,440,748
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	54,757,613	93	31,306,451
OTHER SERVICES	81	266	13,453,694	263	11,573,336
REPAIR & MAINTENANCE	811	170	10,715,597	194	9,741,049
PERSONAL SERVICE	812	65	2,473,735	41	1,620,548
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	264,362	28	211,739
PUBLIC ADMINISTRATION, OTHER	92,00	7	29,066	8	224,974
TOTAL ALL INDUSTRIES		7,242	\$334,020,167	6,881	\$542,236,802

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	2,104	\$139,061,177	3,369	\$95,358,078
MOTOR VEHICLES & PARTS	441	79	33,996,350	103	6,967,125
NEW & USED AUTO DEALERS	4411	11	22,104,450	18	5,121,788
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,532,923	20	1,664,682
AUTOMOTIVE PARTS & TIRE	4413	52	9,358,977	65	180,655
FURNITURE & HOME FURNISHING	442	117	3,792,248	226	4,344,675
ELECTRONICS & APPLIANCES	443	171	4,280,154	233	5,245,447
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	9,493,264	178	4,590,125
BUILDING MATERIALS	4441	79	9,072,406	151	4,484,430
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	420,858	27	105,695
FOOD & BEVERAGE STORES	445	24	7,408,736	69	18,455,784
GROCERY & CONVENIENCE STORES	4451	5	6,813,135	9	18,336,880
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	595,601	60	118,904
DRUG/HEALTH STORES	446	187	529,664	278	17,465,990
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	3,557,521	12	6,138,211
APPAREL & ACCESSORIES	448	209	1,321,681	307	2,325,711
CLOTHING & SHOE STORES	4481, 4482	187	994,110	266	2,252,780
JEWELRY & LUGGAGE STORES	4483	22	327,571	41	72,931
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	197	4,626,523	323	1,114,380
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	4,543,942	253	1,029,158
BOOK STORES & NEWS DEALERS	4512	44	82,581	70	85,222
GENERAL MERCHANDISE STORES	452	26	47,828,652	32	3,113,916
DEPARTMENT STORES	4521	5	173,723	5	498,666
GENERAL MERCHANDISE STORES	4529	21	47,654,929	27	2,615,250
E-COMMERCE & MAIL ORDER	4541	248	3,297,329	359	9,011,366
MISCELLANEOUS RETAILERS	453, 4542, 4543	735	18,929,055	1,249	16,585,348
AGRICULTURE, FORESTRY, FISHING	11	12	262,555	17	1,173,351
MINING	21	D	D	4	59,665
UTILITIES	22	3	112,823	4	32,787
CONSTRUCTION	23	332	20,449,263	1,866	155,496,436
CONSTRUCTION OF BUILDINGS	236	64	8,141,477	458	123,556,795
HEAVY CONSTRUCTION & HIGHWAYS	237	17	3,654,140	50	3,196,724
SPECIAL TRADE CONTRACTORS	238	251	8,653,646	1,358	28,742,917
MANUFACTURING	31-33	261	3,413,464	478	5,804,523
WHOLESALE TRADE	42	886	14,797,666	1,096	16,712,001
DURABLE GOODS	423	634	11,198,801	727	13,071,313
NONDURABLE GOODS	424	248	3,592,276	364	3,638,705
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,589	5	1,983
TRANSPORTATION & WAREHOUSING	48-49	13	187,250	30	960,006
INFORMATION	51	240	5,342,231	346	17,788,462
FINANCE, INSURANCE	52	59	2,606,778	59	1,789,841
REAL ESTATE, RENTAL/LEASING	53	120	2,840,260	211	7,459,340
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	220	1,618,789	400	6,511,866
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	235	3,034,298	736	11,673,677
ARTS, ENTERTAINMENT & RECREATION	71	21	487,360	55	2,079,227
ACCOMMODATIONS & FOOD SERVICES	72	45	17,508,929	91	56,707,143
ACCOMMODATIONS	721	4	3,202,139	9	12,686,244
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	14,306,790	82	44,020,899
OTHER SERVICES	81	155	9,429,657	321	8,482,272
REPAIR & MAINTENANCE	811	100	8,085,533	232	7,053,511
PERSONAL SERVICE	812	37	1,099,775	56	1,401,113
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	244,349	33	27,648
PUBLIC ADMINISTRATION, OTHER	92,00	7	52,201	6	135,962
TOTAL ALL INDUSTRIES		4,714	\$221,205,114	9,089	\$388,224,637

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	5,242	\$395,912,670	3,459	\$251,597,831
MOTOR VEHICLES & PARTS	441	145	202,690,848	137	81,879,169
NEW & USED AUTO DEALERS	4411	31	191,779,125	24	46,160,123
RV, BOAT, MOTORCYCLE DEALERS	4412	26	8,069,862	28	20,699,141
AUTOMOTIVE PARTS & TIRE	4413	88	2,841,861	85	15,019,905
FURNITURE & HOME FURNISHING	442	332	13,434,067	180	7,197,521
ELECTRONICS & APPLIANCES	443	367	13,930,995	255	8,020,829
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	279	14,663,433	157	25,980,269
BUILDING MATERIALS	4441	215	14,072,347	107	16,871,524
LAWN & GARDEN SUPPLIES & EQUIP.	4442	64	591,086	50	9,108,745
FOOD & BEVERAGE STORES	445	140	31,863,995	67	18,030,907
GROCERY & CONVENIENCE STORES	4451	20	29,465,694	15	16,486,388
OTHER FOOD & BEVERAGE STORES	4452, 4453	120	2,398,301	52	1,544,519
DRUG/HEALTH STORES	446	456	13,972,604	295	10,202,905
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	4,225,776	16	13,836,150
APPAREL & ACCESSORIES	448	521	27,247,127	340	5,529,724
CLOTHING & SHOE STORES	4481, 4482	439	25,713,992	299	4,458,495
JEWELRY & LUGGAGE STORES	4483	82	1,533,135	41	1,071,229
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	477	4,637,465	359	4,426,808
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	383	3,834,447	282	4,064,258
BOOK STORES & NEWS DEALERS	4512	94	803,018	77	362,550
GENERAL MERCHANDISE STORES	452	33	13,650,003	36	46,670,680
DEPARTMENT STORES	4521	5	1,245,694	5	328,114
GENERAL MERCHANDISE STORES	4529	28	12,404,309	31	46,342,566
E-COMMERCE & MAIL ORDER	4541	485	22,121,784	347	7,531,826
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,995	33,474,573	1,270	22,291,043
AGRICULTURE, FORESTRY, FISHING	11	29	138,474	24	461,941
MINING	21	5	35,133	3	129,858
UTILITIES	22	11	260,675	9	722,169
CONSTRUCTION	23	3,507	157,641,082	714	109,709,236
CONSTRUCTION OF BUILDINGS	236	980	87,128,014	187	78,917,902
HEAVY CONSTRUCTION & HIGHWAYS	237	80	6,798,248	40	6,633,348
SPECIAL TRADE CONTRACTORS	238	2,447	63,714,820	487	24,157,986
MANUFACTURING	31-33	960	12,371,832	512	7,885,570
WHOLESALE TRADE	42	1,805	36,037,851	1,384	31,134,380
DURABLE GOODS	423	1,188	28,777,022	936	24,287,027
NONDURABLE GOODS	424	605	7,240,992	439	6,686,427
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	19,837	9	160,926
TRANSPORTATION & WAREHOUSING	48-49	45	3,256,078	28	1,290,996
INFORMATION	51	488	32,136,519	349	15,316,070
FINANCE, INSURANCE	52	95	5,495,218	91	4,985,427
REAL ESTATE, RENTAL/LEASING	53	272	9,667,221	195	16,191,181
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	818	13,096,088	448	10,683,761
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,364	31,139,823	439	18,540,637
ARTS, ENTERTAINMENT & RECREATION	71	143	9,810,111	75	2,335,415
ACCOMMODATIONS & FOOD SERVICES	72	218	119,203,102	125	76,704,433
ACCOMMODATIONS	721	11	5,580,684	13	13,770,744
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	207	113,622,418	112	62,933,689
OTHER SERVICES	81	568	26,898,265	256	16,088,563
REPAIR & MAINTENANCE	811	370	21,670,990	161	13,689,447
PERSONAL SERVICE	812	144	5,146,192	61	2,106,207
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	81,083	34	292,909
PUBLIC ADMINISTRATION, OTHER	92,00	9	21,476	12	162,221
TOTAL ALL INDUSTRIES		15,579	\$853,121,618	8,123	\$563,939,689

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	7,000	\$1,428,723,574	5,337	\$836,848,533
MOTOR VEHICLES & PARTS	441	266	527,950,993	174	89,646,963
NEW & USED AUTO DEALERS	4411	60	460,268,683	39	59,908,380
RV, BOAT, MOTORCYCLE DEALERS	4412	43	21,059,065	22	6,179,164
AUTOMOTIVE PARTS & TIRE	4413	163	46,623,245	113	23,559,419
FURNITURE & HOME FURNISHING	442	391	41,993,464	323	26,852,055
ELECTRONICS & APPLIANCES	443	584	71,285,446	422	55,567,776
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	377	81,610,899	281	97,504,006
BUILDING MATERIALS	4441	296	78,517,850	223	95,679,255
LAWN & GARDEN SUPPLIES & EQUIP.	4442	81	3,093,049	58	1,824,751
FOOD & BEVERAGE STORES	445	215	72,889,731	151	54,109,159
GROCERY & CONVENIENCE STORES	4451	81	71,154,904	35	45,793,347
OTHER FOOD & BEVERAGE STORES	4452, 4453	134	1,734,827	116	8,315,812
DRUG/HEALTH STORES	446	571	61,737,496	485	36,806,082
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	35,408,272	27	18,522,065
APPAREL & ACCESSORIES	448	632	61,573,386	495	45,444,082
CLOTHING & SHOE STORES	4481, 4482	526	54,699,592	425	39,885,619
JEWELRY & LUGGAGE STORES	4483	106	6,873,794	70	5,558,463
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	629	43,607,462	465	43,334,750
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	501	40,386,552	376	38,835,215
BOOK STORES & NEWS DEALERS	4512	128	3,220,910	89	4,499,535
GENERAL MERCHANDISE STORES	452	57	283,807,977	52	279,880,048
DEPARTMENT STORES	4521	9	54,236,798	8	68,829,989
GENERAL MERCHANDISE STORES	4529	48	229,571,179	44	211,050,059
E-COMMERCE & MAIL ORDER	4541	598	39,242,065	494	26,799,447
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,634	107,616,383	1,968	62,382,100
AGRICULTURE, FORESTRY, FISHING	11	37	119,823	28	185,858
MINING	21	6	788,423	6	68,528
UTILITIES	22	14	842,050	9	253,407
CONSTRUCTION	23	4,407	404,460,852	3,374	201,148,711
CONSTRUCTION OF BUILDINGS	236	1,236	230,989,413	960	107,199,481
HEAVY CONSTRUCTION & HIGHWAYS	237	125	26,701,752	67	12,998,370
SPECIAL TRADE CONTRACTORS	238	3,046	146,769,687	2,347	80,950,860
MANUFACTURING	31-33	1,458	64,053,990	908	12,332,939
WHOLESALE TRADE	42	2,839	205,995,522	2,004	65,767,003
DURABLE GOODS	423	1,988	167,369,780	1,383	48,916,061
NONDURABLE GOODS	424	825	38,488,314	610	16,661,016
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	137,428	11	189,926
TRANSPORTATION & WAREHOUSING	48-49	98	15,624,460	55	3,459,105
INFORMATION	51	716	137,448,146	519	82,107,419
FINANCE, INSURANCE	52	153	40,627,037	101	16,950,774
REAL ESTATE, RENTAL/LEASING	53	443	68,414,472	360	28,008,358
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,268	67,031,479	823	22,589,021
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,793	72,533,953	1,420	32,809,445
ARTS, ENTERTAINMENT & RECREATION	71	201	25,326,819	112	35,827,560
ACCOMMODATIONS & FOOD SERVICES	72	533	309,845,877	332	243,301,382
ACCOMMODATIONS	721	26	27,204,668	23	30,265,372
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	507	282,641,209	309	213,036,010
OTHER SERVICES	81	1,002	90,580,879	756	50,525,984
REPAIR & MAINTENANCE	811	707	73,373,449	535	39,018,423
PERSONAL SERVICE	812	214	15,659,515	160	8,975,096
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	81	1,547,915	61	2,532,465
PUBLIC ADMINISTRATION, OTHER	92,00	16	1,887,722	10	356,304
TOTAL ALL INDUSTRIES		21,984	\$2,934,305,078	16,154	\$1,632,540,331

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	2,622	\$643,395,617	5,273	\$779,974,502
MOTOR VEHICLES & PARTS	441	114	534,179,621	125	131,010,292
NEW & USED AUTO DEALERS	4411	21	384,106,738	20	102,324,029
RV, BOAT, MOTORCYCLE DEALERS	4412	25	139,331,637	25	19,111,271
AUTOMOTIVE PARTS & TIRE	4413	68	10,741,246	80	9,574,992
FURNITURE & HOME FURNISHING	442	182	14,424,145	344	29,905,658
ELECTRONICS & APPLIANCES	443	229	4,605,887	391	41,697,325
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	12,474,925	277	99,460,425
BUILDING MATERIALS	4441	136	8,037,763	217	95,806,856
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	4,437,162	60	3,653,569
FOOD & BEVERAGE STORES	445	53	555,979	144	31,856,200
GROCERY & CONVENIENCE STORES	4451	5	516,862	14	27,358,266
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	39,117	130	4,497,934
DRUG/HEALTH STORES	446	194	5,388,338	454	30,651,758
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	7,675,765	11	9,309,836
APPAREL & ACCESSORIES	448	227	1,371,871	523	19,249,649
CLOTHING & SHOE STORES	4481, 4482	201	1,263,106	444	17,226,039
JEWELRY & LUGGAGE STORES	4483	26	108,765	79	2,023,610
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	219	16,204,125	501	56,164,080
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	176	16,177,170	415	48,532,824
BOOK STORES & NEWS DEALERS	4512	43	26,955	86	7,631,256
GENERAL MERCHANDISE STORES	452	25	28,203,069	42	247,285,653
DEPARTMENT STORES	4521	3	132,248	9	69,860,405
GENERAL MERCHANDISE STORES	4529	22	28,070,821	33	177,425,248
E-COMMERCE & MAIL ORDER	4541	252	3,940,789	490	31,618,799
MISCELLANEOUS RETAILERS	453, 4542, 4543	952	14,371,103	1,971	51,764,827
AGRICULTURE, FORESTRY, FISHING	11	8	106,794	32	550,904
MINING	21	D	D	4	67,911
UTILITIES	22	5	148,801	8	272,065
CONSTRUCTION	23	1,132	71,489,746	3,585	266,838,867
CONSTRUCTION OF BUILDINGS	236	246	35,874,035	1,007	161,841,738
HEAVY CONSTRUCTION & HIGHWAYS	237	45	12,558,191	99	22,771,955
SPECIAL TRADE CONTRACTORS	238	841	23,057,520	2,479	82,225,174
MANUFACTURING	31-33	442	5,432,779	1,003	19,264,720
WHOLESALE TRADE	42	1,231	82,121,469	1,978	62,253,418
DURABLE GOODS	423	882	70,895,664	1,315	49,926,123
NONDURABLE GOODS	424	341	10,744,888	648	12,164,473
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	480,917	15	162,822
TRANSPORTATION & WAREHOUSING	48-49	35	3,549,485	52	1,488,283
INFORMATION	51	289	12,225,001	549	62,633,868
FINANCE, INSURANCE	52	66	2,908,629	97	11,458,392
REAL ESTATE, RENTAL/LEASING	53	199	32,538,435	316	35,446,468
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	364	4,923,034	1,009	41,806,252
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	542	10,442,713	1,406	59,385,531
ARTS, ENTERTAINMENT & RECREATION	71	23	37,742	144	14,252,717
ACCOMMODATIONS & FOOD SERVICES	72	92	43,913,947	271	162,079,337
ACCOMMODATIONS	721	14	11,764,217	6	24,853,718
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	32,149,730	265	137,225,619
OTHER SERVICES	81	313	34,830,562	588	37,658,666
REPAIR & MAINTENANCE	811	250	32,392,064	395	29,947,387
PERSONAL SERVICE	812	39	2,379,210	139	7,071,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	59,288	54	640,137
PUBLIC ADMINISTRATION, OTHER	92,00	6	18,733	8	29,339
TOTAL ALL INDUSTRIES		7,371	\$948,091,876	16,323	\$1,555,461,240

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	2,442	\$145,771,185	5,114	\$1,219,559,947
MOTOR VEHICLES & PARTS	441	95	51,147,734	217	320,268,742
NEW & USED AUTO DEALERS	4411	12	34,699,953	59	256,259,793
RV, BOAT, MOTORCYCLE DEALERS	4412	15	8,580,621	39	37,121,478
AUTOMOTIVE PARTS & TIRE	4413	68	7,867,160	119	26,887,471
FURNITURE & HOME FURNISHING	442	128	3,072,495	261	40,068,226
ELECTRONICS & APPLIANCES	443	206	4,736,654	406	62,650,013
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	16,358,565	212	91,681,821
BUILDING MATERIALS	4441	101	5,815,185	157	82,230,513
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	10,543,380	55	9,451,308
FOOD & BEVERAGE STORES	445	35	10,365,283	120	37,018,477
GROCERY & CONVENIENCE STORES	4451	8	10,343,913	26	33,349,576
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	21,370	94	3,668,901
DRUG/HEALTH STORES	446	202	3,939,517	442	32,322,315
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	6,835,397	21	26,446,433
APPAREL & ACCESSORIES	448	242	2,764,371	468	110,339,113
CLOTHING & SHOE STORES	4481, 4482	213	2,743,475	404	95,785,359
JEWELRY & LUGGAGE STORES	4483	29	20,896	64	14,553,754
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	206	9,580,536	498	56,590,904
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	9,502,985	397	51,157,858
BOOK STORES & NEWS DEALERS	4512	40	77,551	101	5,433,046
GENERAL MERCHANDISE STORES	452	28	26,297,634	50	337,638,429
DEPARTMENT STORES	4521	7	25,279,976	10	102,079,526
GENERAL MERCHANDISE STORES	4529	21	1,017,658	40	235,558,903
E-COMMERCE & MAIL ORDER	4541	283	3,530,501	479	26,052,091
MISCELLANEOUS RETAILERS	453, 4542, 4543	880	7,142,498	1,940	78,483,383
AGRICULTURE, FORESTRY, FISHING	11	9	58,545	22	378,245
MINING	21	4	477,993	5	36,976
UTILITIES	22	4	136,855	7	335,503
CONSTRUCTION	23	645	27,554,400	1,513	192,617,556
CONSTRUCTION OF BUILDINGS	236	133	7,838,714	417	83,426,482
HEAVY CONSTRUCTION & HIGHWAYS	237	24	10,000,421	50	15,002,475
SPECIAL TRADE CONTRACTORS	238	488	9,715,265	1,046	94,188,599
MANUFACTURING	31-33	292	5,801,406	864	19,506,467
WHOLESALE TRADE	42	971	16,057,547	2,067	97,846,025
DURABLE GOODS	423	696	13,593,721	1,435	76,649,739
NONDURABLE GOODS	424	271	2,460,296	618	21,049,429
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	3,530	14	146,857
TRANSPORTATION & WAREHOUSING	48-49	27	1,100,845	40	1,793,507
INFORMATION	51	267	9,378,579	560	68,685,984
FINANCE, INSURANCE	52	63	972,929	129	20,934,983
REAL ESTATE, RENTAL/LEASING	53	139	6,195,921	324	25,450,149
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	258	3,270,606	707	27,561,470
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	344	2,624,933	848	36,307,059
ARTS, ENTERTAINMENT & RECREATION	71	27	2,195,090	109	19,701,976
ACCOMMODATIONS & FOOD SERVICES	72	54	42,026,367	281	233,129,871
ACCOMMODATIONS	721	8	10,061,692	26	32,279,862
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	46	31,964,675	255	200,850,009
OTHER SERVICES	81	206	8,483,669	565	60,277,845
REPAIR & MAINTENANCE	811	152	6,340,562	365	51,576,303
PERSONAL SERVICE	812	34	750,381	141	7,773,206
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	1,392,726	59	928,336
PUBLIC ADMINISTRATION, OTHER	92,00	10	552,518	12	307,168
TOTAL ALL INDUSTRIES		5,762	\$272,659,388	13,167	\$2,024,430,731

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	6,441	\$815,336,951	6,460	\$1,178,366,446
MOTOR VEHICLES & PARTS	441	249	148,531,788	184	582,976,983
NEW & USED AUTO DEALERS	4411	54	72,105,571	35	559,466,618
RV, BOAT, MOTORCYCLE DEALERS	4412	34	49,721,973	35	1,088,534
AUTOMOTIVE PARTS & TIRE	4413	161	26,704,244	114	22,421,831
FURNITURE & HOME FURNISHING	442	391	45,817,870	432	41,132,322
ELECTRONICS & APPLIANCES	443	530	45,916,204	505	43,223,655
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	387	127,007,052	364	40,002,506
BUILDING MATERIALS	4441	305	113,249,375	282	38,580,957
LAWN & GARDEN SUPPLIES & EQUIP.	4442	82	13,757,677	82	1,421,549
FOOD & BEVERAGE STORES	445	205	67,896,535	213	51,884,506
GROCERY & CONVENIENCE STORES	4451	67	64,685,997	25	49,341,121
OTHER FOOD & BEVERAGE STORES	4452, 4453	138	3,210,538	188	2,543,385
DRUG/HEALTH STORES	446	485	27,709,782	556	47,983,051
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	40,456,858	25	15,122,711
APPAREL & ACCESSORIES	448	548	28,478,112	597	35,416,938
CLOTHING & SHOE STORES	4481, 4482	469	23,429,507	512	31,480,487
JEWELRY & LUGGAGE STORES	4483	79	5,048,605	85	3,936,451
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	553	16,767,577	589	18,143,780
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	441	16,330,339	473	16,415,296
BOOK STORES & NEWS DEALERS	4512	112	437,238	116	1,728,484
GENERAL MERCHANDISE STORES	452	64	117,924,062	48	165,328,715
DEPARTMENT STORES	4521	8	47,019,734	6	10,741,450
GENERAL MERCHANDISE STORES	4529	56	70,904,328	42	154,587,265
E-COMMERCE & MAIL ORDER	4541	565	37,795,480	576	61,350,964
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,423	111,035,631	2,371	75,800,315
AGRICULTURE, FORESTRY, FISHING	11	37	426,970	37	378,092
MINING	21	8	139,048	6	45,478
UTILITIES	22	15	7,197,868	11	1,081,235
CONSTRUCTION	23	4,113	323,497,375	5,457	560,485,193
CONSTRUCTION OF BUILDINGS	236	1,114	136,793,643	1,673	389,874,888
HEAVY CONSTRUCTION & HIGHWAYS	237	118	28,862,105	116	18,079,015
SPECIAL TRADE CONTRACTORS	238	2,881	157,841,627	3,668	152,531,290
MANUFACTURING	31-33	1,394	53,678,422	1,323	35,556,485
WHOLESALE TRADE	42	2,923	312,697,245	2,454	116,510,047
DURABLE GOODS	423	2,032	254,704,913	1,614	98,604,213
NONDURABLE GOODS	424	864	57,388,620	817	17,794,132
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	603,712	23	111,702
TRANSPORTATION & WAREHOUSING	48-49	107	7,157,781	64	3,350,135
INFORMATION	51	681	118,292,644	685	98,394,353
FINANCE, INSURANCE	52	124	41,598,580	123	27,251,403
REAL ESTATE, RENTAL/LEASING	53	462	112,314,641	374	47,510,337
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,181	52,039,082	1,442	55,274,286
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,593	61,494,077	2,050	73,819,177
ARTS, ENTERTAINMENT & RECREATION	71	131	21,938,424	181	21,635,721
ACCOMMODATIONS & FOOD SERVICES	72	450	235,967,838	368	241,098,509
ACCOMMODATIONS	721	21	26,823,602	20	45,607,896
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	429	209,144,236	348	195,490,613
OTHER SERVICES	81	964	90,425,523	846	77,171,299
REPAIR & MAINTENANCE	811	715	75,537,109	550	62,624,179
PERSONAL SERVICE	812	192	14,369,214	230	13,870,816
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	519,200	66	676,304
PUBLIC ADMINISTRATION, OTHER	92,00	12	1,307,797	12	396,896
TOTAL ALL INDUSTRIES		20,636	\$2,255,510,266	21,893	\$2,538,325,092

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	4,558	\$645,855,460	3,749	\$574,922,107
MOTOR VEHICLES & PARTS	441	129	42,031,707	141	214,411,067
NEW & USED AUTO DEALERS	4411	13	820,064	24	190,802,496
RV, BOAT, MOTORCYCLE DEALERS	4412	20	15,409,887	25	1,143,041
AUTOMOTIVE PARTS & TIRE	4413	96	25,801,756	92	22,465,530
FURNITURE & HOME FURNISHING	442	282	21,442,087	195	10,697,901
ELECTRONICS & APPLIANCES	443	354	34,139,769	299	13,019,321
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	207	84,994,349	179	78,157,380
BUILDING MATERIALS	4441	165	82,774,163	142	73,412,808
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	2,220,186	37	4,744,572
FOOD & BEVERAGE STORES	445	94	27,409,309	72	29,682,469
GROCERY & CONVENIENCE STORES	4451	17	26,903,886	14	25,488,391
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	505,423	58	4,194,078
DRUG/HEALTH STORES	446	398	19,104,576	343	26,175,822
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	8,216,013	26	21,622,632
APPAREL & ACCESSORIES	448	423	30,123,395	334	10,058,000
CLOTHING & SHOE STORES	4481, 4482	360	27,038,130	292	4,867,247
JEWELRY & LUGGAGE STORES	4483	63	3,085,265	42	5,190,753
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	427	58,348,551	333	8,371,193
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	336	57,466,768	270	7,946,017
BOOK STORES & NEWS DEALERS	4512	91	881,783	63	425,176
GENERAL MERCHANDISE STORES	452	45	236,291,241	38	118,115,996
DEPARTMENT STORES	4521	8	51,000,678	8	14,246,542
GENERAL MERCHANDISE STORES	4529	37	185,290,563	30	103,869,454
E-COMMERCE & MAIL ORDER	4541	441	17,478,555	382	11,209,099
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,742	66,275,908	1,407	33,401,227
AGRICULTURE, FORESTRY, FISHING	11	23	212,722	17	129,318
MINING	21	6	57,049	5	279,557
UTILITIES	22	9	329,474	8	196,731
CONSTRUCTION	23	2,119	196,922,186	1,064	70,801,100
CONSTRUCTION OF BUILDINGS	236	609	88,975,694	256	29,119,209
HEAVY CONSTRUCTION & HIGHWAYS	237	61	32,397,528	43	8,108,513
SPECIAL TRADE CONTRACTORS	238	1,449	75,548,964	765	33,573,378
MANUFACTURING	31-33	732	15,936,159	590	15,029,387
WHOLESALE TRADE	42	1,724	62,558,238	1,633	53,889,603
DURABLE GOODS	423	1,179	47,468,387	1,173	44,910,016
NONDURABLE GOODS	424	535	15,053,465	448	8,950,271
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	36,386	12	29,316
TRANSPORTATION & WAREHOUSING	48-49	34	585,474	35	2,537,797
INFORMATION	51	446	51,842,126	439	35,093,140
FINANCE, INSURANCE	52	93	5,332,745	101	8,026,787
REAL ESTATE, RENTAL/LEASING	53	288	15,527,346	258	20,281,051
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	625	24,193,544	484	11,196,070
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	980	22,402,065	607	15,444,747
ARTS, ENTERTAINMENT & RECREATION	71	102	12,309,452	64	4,284,490
ACCOMMODATIONS & FOOD SERVICES	72	193	139,514,337	135	84,470,991
ACCOMMODATIONS	721	9	12,202,052	5	1,893,148
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	184	127,312,285	130	82,577,843
OTHER SERVICES	81	507	36,762,796	401	26,245,969
REPAIR & MAINTENANCE	811	356	30,526,628	265	21,531,217
PERSONAL SERVICE	812	110	6,138,892	95	3,987,101
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	97,276	41	727,651
PUBLIC ADMINISTRATION, OTHER	92,00	12	1,152,354	9	436,763
TOTAL ALL INDUSTRIES		12,451	\$1,231,493,527	9,599	\$923,265,608

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	5,339	\$1,684,171,586	4,783	\$635,334,715
MOTOR VEHICLES & PARTS	441	193	537,766,602	186	166,501,777
NEW & USED AUTO DEALERS	4411	57	469,891,134	34	122,548,426
RV, BOAT, MOTORCYCLE DEALERS	4412	22	39,544,317	32	21,716,261
AUTOMOTIVE PARTS & TIRE	4413	114	28,331,151	120	22,237,090
FURNITURE & HOME FURNISHING	442	343	77,821,089	288	12,612,795
ELECTRONICS & APPLIANCES	443	440	111,373,365	336	33,203,244
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	278	61,991,304	236	26,314,308
BUILDING MATERIALS	4441	218	58,618,084	187	20,148,147
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	3,373,220	49	6,166,161
FOOD & BEVERAGE STORES	445	119	44,801,896	94	41,612,609
GROCERY & CONVENIENCE STORES	4451	32	34,582,892	21	39,719,850
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	10,219,004	73	1,892,759
DRUG/HEALTH STORES	446	449	49,126,925	409	19,155,493
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	13,538,283	21	11,676,814
APPAREL & ACCESSORIES	448	504	245,450,718	457	22,577,292
CLOTHING & SHOE STORES	4481, 4482	431	210,700,947	399	19,615,867
JEWELRY & LUGGAGE STORES	4483	73	34,749,771	58	2,961,425
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	481	97,638,754	442	18,012,932
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	389	89,099,391	358	17,602,454
BOOK STORES & NEWS DEALERS	4512	92	8,539,363	84	410,478
GENERAL MERCHANDISE STORES	452	48	332,070,798	46	214,073,342
DEPARTMENT STORES	4521	10	150,579,708	9	54,041,173
GENERAL MERCHANDISE STORES	4529	38	181,491,090	37	160,032,169
E-COMMERCE & MAIL ORDER	4541	492	23,102,388	456	21,643,772
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,972	89,489,464	1,812	47,950,337
AGRICULTURE, FORESTRY, FISHING	11	27	83,370	20	65,753
MINING	21	D	D	5	7,277
UTILITIES	22	11	3,113,560	8	941,339
CONSTRUCTION	23	3,478	210,785,218	2,508	132,253,679
CONSTRUCTION OF BUILDINGS	236	907	124,989,529	614	77,779,612
HEAVY CONSTRUCTION & HIGHWAYS	237	85	8,082,806	71	5,053,901
SPECIAL TRADE CONTRACTORS	238	2,486	77,712,883	1,823	49,420,166
MANUFACTURING	31-33	925	32,559,699	811	15,252,703
WHOLESALE TRADE	42	2,045	84,075,288	1,773	60,264,388
DURABLE GOODS	423	1,389	68,484,460	1,229	48,654,153
NONDURABLE GOODS	424	639	15,346,210	535	11,573,969
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	244,618	9	36,266
TRANSPORTATION & WAREHOUSING	48-49	58	3,095,198	40	1,642,498
INFORMATION	51	552	78,400,508	435	55,029,538
FINANCE, INSURANCE	52	114	34,475,617	101	7,147,414
REAL ESTATE, RENTAL/LEASING	53	353	30,514,214	292	16,968,156
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	936	32,312,433	620	9,180,037
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,485	38,330,899	1,007	19,049,834
ARTS, ENTERTAINMENT & RECREATION	71	108	15,697,408	89	7,735,450
ACCOMMODATIONS & FOOD SERVICES	72	315	244,635,088	177	115,199,317
ACCOMMODATIONS	721	19	43,201,123	4	5,055,170
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	296	201,433,965	173	110,144,147
OTHER SERVICES	81	717	62,904,251	548	39,148,962
REPAIR & MAINTENANCE	811	498	47,537,249	381	33,121,797
PERSONAL SERVICE	812	170	14,846,030	127	5,954,149
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	49	520,972	40	73,016
PUBLIC ADMINISTRATION, OTHER	92,00	10	200,421	8	42,511
TOTAL ALL INDUSTRIES		16,475	\$2,555,376,900	13,225	\$1,115,263,571

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	4,013	\$115,685,496	3,491	\$381,365,086
MOTOR VEHICLES & PARTS	441	77	451,092	164	88,457,609
NEW & USED AUTO DEALERS	4411	9	239,908	30	62,812,446
RV, BOAT, MOTORCYCLE DEALERS	4412	21	123,312	34	8,817,961
AUTOMOTIVE PARTS & TIRE	4413	47	87,872	100	16,827,202
FURNITURE & HOME FURNISHING	442	296	11,675,971	177	9,151,988
ELECTRONICS & APPLIANCES	443	273	11,641,505	274	12,608,523
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	236	7,930,058	149	66,681,203
BUILDING MATERIALS	4441	184	7,029,994	111	63,348,429
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	900,064	38	3,332,774
FOOD & BEVERAGE STORES	445	121	6,217,651	72	19,782,328
GROCERY & CONVENIENCE STORES	4451	8	5,704,704	18	18,930,643
OTHER FOOD & BEVERAGE STORES	4452, 4453	113	512,947	54	851,685
DRUG/HEALTH STORES	446	326	9,221,417	315	13,949,532
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	2,189,185	27	16,419,051
APPAREL & ACCESSORIES	448	415	9,453,436	331	10,298,652
CLOTHING & SHOE STORES	4481, 4482	366	9,091,570	299	9,377,174
JEWELRY & LUGGAGE STORES	4483	49	361,866	32	921,478
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	382	5,065,393	308	12,928,028
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	313	3,418,508	249	12,784,164
BOOK STORES & NEWS DEALERS	4512	69	1,646,885	59	143,864
GENERAL MERCHANDISE STORES	452	31	15,020,695	35	79,387,022
DEPARTMENT STORES	4521	5	601,858	6	17,371,661
GENERAL MERCHANDISE STORES	4529	26	14,418,837	29	62,015,361
E-COMMERCE & MAIL ORDER	4541	419	19,112,117	355	9,140,528
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,429	17,706,976	1,284	42,560,622
AGRICULTURE, FORESTRY, FISHING	11	26	131,570	15	121,150
MINING	21	5	73,801	D	D
UTILITIES	22	6	1,934,032	9	2,542,388
CONSTRUCTION	23	2,997	213,444,552	788	85,185,601
CONSTRUCTION OF BUILDINGS	236	805	153,118,376	196	50,690,228
HEAVY CONSTRUCTION & HIGHWAYS	237	79	6,234,998	37	6,505,471
SPECIAL TRADE CONTRACTORS	238	2,113	54,091,178	555	27,989,902
MANUFACTURING	31-33	730	6,481,007	528	9,690,955
WHOLESALE TRADE	42	1,330	16,388,329	1,627	65,118,860
DURABLE GOODS	423	824	13,424,070	1,147	54,039,802
NONDURABLE GOODS	424	498	2,958,115	471	11,028,549
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	6,144	9	50,509
TRANSPORTATION & WAREHOUSING	48-49	29	285,944	32	961,537
INFORMATION	51	402	21,088,645	382	26,473,384
FINANCE, INSURANCE	52	72	8,182,661	89	8,224,182
REAL ESTATE, RENTAL/LEASING	53	213	6,612,619	213	12,484,121
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	704	14,060,963	426	8,659,901
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,193	28,486,308	454	14,035,000
ARTS, ENTERTAINMENT & RECREATION	71	90	7,396,793	49	2,533,477
ACCOMMODATIONS & FOOD SERVICES	72	128	26,833,986	120	89,140,984
ACCOMMODATIONS	721	4	102,183	19	17,390,947
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	124	26,731,803	101	71,750,037
OTHER SERVICES	81	340	9,141,167	338	31,009,434
REPAIR & MAINTENANCE	811	220	4,003,595	231	26,543,096
PERSONAL SERVICE	812	82	4,921,064	75	4,038,671
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	216,508	32	427,667
PUBLIC ADMINISTRATION, OTHER	92,00	7	22,485	7	90,677
TOTAL ALL INDUSTRIES		12,285	\$476,250,358	8,569	\$737,663,004

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	4,179	\$441,370,859	3,206	\$81,835,205
MOTOR VEHICLES & PARTS	441	154	155,116,937	78	1,600,356
NEW & USED AUTO DEALERS	4411	26	81,431,924	12	104,617
RV, BOAT, MOTORCYCLE DEALERS	4412	30	60,136,700	10	117,343
AUTOMOTIVE PARTS & TIRE	4413	98	13,548,313	56	1,378,396
FURNITURE & HOME FURNISHING	442	243	11,174,801	213	2,427,207
ELECTRONICS & APPLIANCES	443	330	18,353,389	234	20,174,809
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	195	61,707,353	169	4,782,622
BUILDING MATERIALS	4441	150	45,592,681	135	4,526,831
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	16,114,672	34	255,791
FOOD & BEVERAGE STORES	445	96	34,260,297	63	12,242,739
GROCERY & CONVENIENCE STORES	4451	19	32,547,586	17	12,155,077
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	1,712,711	46	87,662
DRUG/HEALTH STORES	446	364	13,293,157	280	6,534,850
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	10,780,412	9	2,122,523
APPAREL & ACCESSORIES	448	391	4,806,001	327	2,043,394
CLOTHING & SHOE STORES	4481, 4482	342	3,979,490	287	1,983,719
JEWELRY & LUGGAGE STORES	4483	49	826,511	40	59,675
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	399	9,825,783	301	1,519,813
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	311	9,462,898	239	1,448,561
BOOK STORES & NEWS DEALERS	4512	88	362,885	62	71,252
GENERAL MERCHANDISE STORES	452	37	65,985,184	26	7,431,945
DEPARTMENT STORES	4521	6	809,028	3	310,674
GENERAL MERCHANDISE STORES	4529	31	65,176,156	23	7,121,271
E-COMMERCE & MAIL ORDER	4541	418	11,990,349	353	8,145,215
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,529	44,077,196	1,153	12,809,732
AGRICULTURE, FORESTRY, FISHING	11	24	153,175	12	15,910
MINING	21	6	98,872	4	8,555
UTILITIES	22	7	311,731	D	D
CONSTRUCTION	23	1,486	114,442,048	1,520	41,460,135
CONSTRUCTION OF BUILDINGS	236	379	52,640,856	357	22,300,684
HEAVY CONSTRUCTION & HIGHWAYS	237	55	9,577,156	48	2,101,423
SPECIAL TRADE CONTRACTORS	238	1,052	52,224,036	1,115	17,058,028
MANUFACTURING	31-33	740	13,548,230	437	7,213,361
WHOLESALE TRADE	42	1,727	49,631,142	1,056	20,699,092
DURABLE GOODS	423	1,216	38,819,440	727	18,459,357
NONDURABLE GOODS	424	497	10,468,148	323	2,237,775
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	343,554	6	1,960
TRANSPORTATION & WAREHOUSING	48-49	38	2,954,632	19	135,297
INFORMATION	51	435	25,511,098	344	26,147,249
FINANCE, INSURANCE	52	99	5,509,695	63	2,804,228
REAL ESTATE, RENTAL/LEASING	53	252	17,755,494	171	3,592,996
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	609	17,697,180	463	15,756,726
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	746	21,900,113	686	12,397,686
ARTS, ENTERTAINMENT & RECREATION	71	80	6,978,696	60	4,295,264
ACCOMMODATIONS & FOOD SERVICES	72	154	70,290,144	83	20,814,444
ACCOMMODATIONS	721	14	7,332,078	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	62,958,066	82	19,635,362
OTHER SERVICES	81	420	20,649,359	256	4,811,599
REPAIR & MAINTENANCE	811	272	15,972,885	160	2,860,475
PERSONAL SERVICE	812	98	4,231,629	67	1,577,508
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	444,845	29	373,616
PUBLIC ADMINISTRATION, OTHER	92,00	11	348,565	6	15,843
TOTAL ALL INDUSTRIES		11,013	\$809,151,033	8,387	\$242,010,057

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	3,519	\$206,463,359	6,305	\$1,150,251,624
MOTOR VEHICLES & PARTS	441	108	22,247,055	181	441,202,851
NEW & USED AUTO DEALERS	4411	11	13,059,007	32	403,477,957
RV, BOAT, MOTORCYCLE DEALERS	4412	21	161,454	42	19,747,258
AUTOMOTIVE PARTS & TIRE	4413	76	9,026,594	107	17,977,636
FURNITURE & HOME FURNISHING	442	212	5,463,455	333	45,388,867
ELECTRONICS & APPLIANCES	443	247	10,367,670	515	70,998,020
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	43,436,815	297	108,582,951
BUILDING MATERIALS	4441	106	43,237,102	228	94,984,695
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	199,713	69	13,598,256
FOOD & BEVERAGE STORES	445	62	19,314,795	161	65,814,332
GROCERY & CONVENIENCE STORES	4451	6	17,134,393	30	56,774,736
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	2,180,402	131	9,039,596
DRUG/HEALTH STORES	446	284	10,766,934	536	43,726,050
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	7,515,056	27	14,719,613
APPAREL & ACCESSORIES	448	366	6,590,661	561	74,009,018
CLOTHING & SHOE STORES	4481, 4482	318	4,830,850	478	64,657,358
JEWELRY & LUGGAGE STORES	4483	48	1,759,811	83	9,351,660
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	374	4,799,961	598	65,125,531
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	304	4,472,424	462	57,252,825
BOOK STORES & NEWS DEALERS	4512	70	327,537	136	7,872,706
GENERAL MERCHANDISE STORES	452	33	43,177,839	52	93,092,717
DEPARTMENT STORES	4521	3	529,750	9	88,940,374
GENERAL MERCHANDISE STORES	4529	30	42,648,089	43	4,152,343
E-COMMERCE & MAIL ORDER	4541	383	10,784,964	559	32,746,471
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,308	21,998,154	2,485	94,845,203
AGRICULTURE, FORESTRY, FISHING	11	14	36,146	50	235,228
MINING	21	D	D	6	115,680
UTILITIES	22	6	397,309	13	378,422
CONSTRUCTION	23	778	80,353,446	2,626	268,573,513
CONSTRUCTION OF BUILDINGS	236	189	61,490,652	761	147,774,008
HEAVY CONSTRUCTION & HIGHWAYS	237	22	2,180,661	74	24,923,332
SPECIAL TRADE CONTRACTORS	238	567	16,682,133	1,791	95,876,173
MANUFACTURING	31-33	503	9,506,785	1,204	27,245,698
WHOLESALE TRADE	42	1,250	18,166,393	2,461	130,593,804
DURABLE GOODS	423	838	11,291,665	1,688	109,474,203
NONDURABLE GOODS	424	405	6,577,322	753	20,898,888
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	297,406	20	220,713
TRANSPORTATION & WAREHOUSING	48-49	19	68,360	51	1,308,081
INFORMATION	51	342	18,357,803	694	109,334,512
FINANCE, INSURANCE	52	73	3,925,106	130	21,796,289
REAL ESTATE, RENTAL/LEASING	53	163	8,960,003	381	41,008,560
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	382	8,396,720	1,119	65,726,927
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	475	8,395,004	1,383	58,581,837
ARTS, ENTERTAINMENT & RECREATION	71	65	3,610,416	204	12,784,133
ACCOMMODATIONS & FOOD SERVICES	72	101	61,884,320	329	226,203,628
ACCOMMODATIONS	721	8	7,153,544	18	27,836,563
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	93	54,730,776	311	198,367,065
OTHER SERVICES	81	276	11,022,990	789	55,551,346
REPAIR & MAINTENANCE	811	173	7,413,979	484	44,787,243
PERSONAL SERVICE	812	68	2,861,065	230	9,931,676
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	747,946	75	832,427
PUBLIC ADMINISTRATION, OTHER	92,00	5	35,855	19	9,049,530
TOTAL ALL INDUSTRIES		7,973	\$439,584,920	17,764	\$2,178,738,812

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	1,623	\$154,351,628	4,287	\$705,448,408
MOTOR VEHICLES & PARTS	441	64	36,762,739	206	394,914,024
NEW & USED AUTO DEALERS	4411	11	31,623,770	40	272,902,039
RV, BOAT, MOTORCYCLE DEALERS	4412	13	119,763	37	83,991,818
AUTOMOTIVE PARTS & TIRE	4413	40	5,019,206	129	38,020,167
FURNITURE & HOME FURNISHING	442	79	1,481,271	222	14,175,944
ELECTRONICS & APPLIANCES	443	132	5,604,840	326	20,756,559
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	22,905,672	177	61,086,730
BUILDING MATERIALS	4441	43	21,828,473	129	57,703,778
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,077,199	48	3,382,952
FOOD & BEVERAGE STORES	445	21	4,943,117	92	30,855,599
GROCERY & CONVENIENCE STORES	4451	7	4,862,819	23	29,131,000
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	80,298	69	1,724,599
DRUG/HEALTH STORES	446	169	4,856,688	368	16,249,991
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	2,812,674	28	25,014,564
APPAREL & ACCESSORIES	448	164	853,933	418	7,832,585
CLOTHING & SHOE STORES	4481, 4482	151	848,315	368	7,316,579
JEWELRY & LUGGAGE STORES	4483	13	5,618	50	516,006
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	146	2,200,235	402	5,597,261
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	116	2,124,386	323	3,367,921
BOOK STORES & NEWS DEALERS	4512	30	75,849	79	2,229,340
GENERAL MERCHANDISE STORES	452	21	54,480,591	41	72,782,857
DEPARTMENT STORES	4521	D	D	5	1,515,963
GENERAL MERCHANDISE STORES	4529	19	51,279,849	36	71,266,894
E-COMMERCE & MAIL ORDER	4541	180	1,719,490	404	15,578,227
MISCELLANEOUS RETAILERS	453, 4542, 4543	583	15,730,378	1,603	40,604,067
AGRICULTURE, FORESTRY, FISHING	11	6	42,304	27	544,116
MINING	21	D	D	4	125,538
UTILITIES	22	4	432,475	8	52,933
CONSTRUCTION	23	238	10,807,781	1,262	194,735,693
CONSTRUCTION OF BUILDINGS	236	59	2,534,627	298	89,624,017
HEAVY CONSTRUCTION & HIGHWAYS	237	16	1,238,317	57	6,807,441
SPECIAL TRADE CONTRACTORS	238	163	7,034,837	907	98,304,235
MANUFACTURING	31-33	168	671,892	666	18,958,958
WHOLESALE TRADE	42	663	7,284,646	1,908	129,590,189
DURABLE GOODS	423	461	5,344,783	1,342	104,907,640
NONDURABLE GOODS	424	198	1,906,142	548	24,455,436
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	33,721	18	227,113
TRANSPORTATION & WAREHOUSING	48-49	11	1,426,396	62	9,158,675
INFORMATION	51	201	4,668,234	431	37,571,942
FINANCE, INSURANCE	52	41	301,916	105	6,001,990
REAL ESTATE, RENTAL/LEASING	53	99	3,353,815	261	36,289,645
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	187	1,686,846	560	13,129,131
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	198	1,271,479	658	24,346,847
ARTS, ENTERTAINMENT & RECREATION	71	21	1,121,008	72	6,035,284
ACCOMMODATIONS & FOOD SERVICES	72	50	21,984,354	196	110,185,795
ACCOMMODATIONS	721	5	3,603,729	16	18,490,275
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	45	18,380,625	180	91,695,520
OTHER SERVICES	81	138	4,453,757	427	39,256,380
REPAIR & MAINTENANCE	811	86	3,693,885	310	30,958,022
PERSONAL SERVICE	812	35	749,752	72	7,848,773
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	10,120	45	449,585
PUBLIC ADMINISTRATION, OTHER	92,00	3	167,848	11	2,166,290
TOTAL ALL INDUSTRIES		3,653	\$214,068,312	10,945	\$1,333,597,814

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	3,513	\$146,072,759	3,100	\$94,339,525
MOTOR VEHICLES & PARTS	441	123	30,487,456	91	13,099,254
NEW & USED AUTO DEALERS	4411	17	23,567,057	10	1,197,219
RV, BOAT, MOTORCYCLE DEALERS	4412	26	247,312	25	4,296,399
AUTOMOTIVE PARTS & TIRE	4413	80	6,673,087	56	7,605,636
FURNITURE & HOME FURNISHING	442	181	5,220,301	193	3,450,204
ELECTRONICS & APPLIANCES	443	264	7,136,840	237	3,646,312
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	13,265,018	156	11,047,979
BUILDING MATERIALS	4441	117	12,950,653	115	9,870,631
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	314,365	41	1,177,348
FOOD & BEVERAGE STORES	445	61	18,083,201	58	13,443,728
GROCERY & CONVENIENCE STORES	4451	10	15,373,201	8	12,422,810
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	2,710,000	50	1,020,918
DRUG/HEALTH STORES	446	300	11,716,774	264	8,434,358
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	8,198,577	7	3,507,003
APPAREL & ACCESSORIES	448	331	3,431,098	296	5,564,570
CLOTHING & SHOE STORES	4481, 4482	284	3,357,055	251	5,137,742
JEWELRY & LUGGAGE STORES	4483	47	74,043	45	426,828
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	360	8,609,811	292	3,231,632
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	288	6,966,673	229	2,416,714
BOOK STORES & NEWS DEALERS	4512	72	1,643,138	63	814,918
GENERAL MERCHANDISE STORES	452	36	15,958,996	30	5,243,355
DEPARTMENT STORES	4521	6	2,838,291	5	420,278
GENERAL MERCHANDISE STORES	4529	30	13,120,705	25	4,823,077
E-COMMERCE & MAIL ORDER	4541	381	8,017,446	342	6,289,444
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,302	15,947,241	1,134	17,381,686
AGRICULTURE, FORESTRY, FISHING	11	26	562,147	20	66,860
MINING	21	3	12,279	4	26,193
UTILITIES	22	5	19,329	3	23,368
CONSTRUCTION	23	685	42,387,131	599	59,120,430
CONSTRUCTION OF BUILDINGS	236	197	17,863,732	151	41,005,512
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,938,313	20	2,389,608
SPECIAL TRADE CONTRACTORS	238	461	22,585,086	428	15,725,310
MANUFACTURING	31-33	560	13,216,970	484	7,201,071
WHOLESALE TRADE	42	1,495	33,513,722	1,188	15,300,344
DURABLE GOODS	423	1,052	27,851,361	790	10,904,757
NONDURABLE GOODS	424	437	5,574,974	392	4,381,035
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	87,387	6	14,552
TRANSPORTATION & WAREHOUSING	48-49	23	1,769,210	25	1,942,841
INFORMATION	51	395	16,807,789	327	8,560,194
FINANCE, INSURANCE	52	79	4,012,085	62	2,232,933
REAL ESTATE, RENTAL/LEASING	53	188	7,659,715	146	3,069,953
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	451	7,608,948	340	5,500,854
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	513	11,212,867	368	6,333,125
ARTS, ENTERTAINMENT & RECREATION	71	76	2,556,220	81	2,733,475
ACCOMMODATIONS & FOOD SERVICES	72	149	68,949,034	121	38,835,488
ACCOMMODATIONS	721	34	18,973,656	32	9,066,984
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	49,975,378	89	29,768,504
OTHER SERVICES	81	330	13,105,533	227	11,825,873
REPAIR & MAINTENANCE	811	212	10,159,438	145	10,691,159
PERSONAL SERVICE	812	81	2,405,301	55	1,044,895
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	540,794	27	89,819
PUBLIC ADMINISTRATION, OTHER	92,00	8	84,676	6	4,991,379
TOTAL ALL INDUSTRIES		8,499	\$369,550,414	7,101	\$262,103,906

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	3,530	\$198,650,024	6,141	\$1,615,728,994
MOTOR VEHICLES & PARTS	441	106	41,794,456	213	801,764,475
NEW & USED AUTO DEALERS	4411	17	33,052,023	49	783,247,820
RV, BOAT, MOTORCYCLE DEALERS	4412	24	2,266,765	27	1,193,672
AUTOMOTIVE PARTS & TIRE	4413	65	6,475,668	137	17,322,983
FURNITURE & HOME FURNISHING	442	201	7,480,836	333	28,773,866
ELECTRONICS & APPLIANCES	443	295	11,171,905	416	53,644,244
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	138	17,466,885	299	112,587,213
BUILDING MATERIALS	4441	100	17,069,368	227	99,460,818
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	397,517	72	13,126,395
FOOD & BEVERAGE STORES	445	65	12,182,893	115	22,316,565
GROCERY & CONVENIENCE STORES	4451	10	12,112,036	15	14,402,858
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	70,857	100	7,913,707
DRUG/HEALTH STORES	446	328	12,064,333	479	33,841,202
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	3,288,710	24	17,952,029
APPAREL & ACCESSORIES	448	363	5,138,740	581	67,773,053
CLOTHING & SHOE STORES	4481, 4482	321	4,185,793	497	59,605,122
JEWELRY & LUGGAGE STORES	4483	42	952,947	84	8,167,931
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	357	17,150,901	565	47,548,331
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	284	3,097,117	467	45,707,598
BOOK STORES & NEWS DEALERS	4512	73	14,053,784	98	1,840,733
GENERAL MERCHANDISE STORES	452	33	40,742,979	53	319,902,663
DEPARTMENT STORES	4521	5	460,071	9	106,345,828
GENERAL MERCHANDISE STORES	4529	28	40,282,908	44	213,556,835
E-COMMERCE & MAIL ORDER	4541	368	13,961,828	504	24,732,615
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,265	16,205,558	2,559	84,892,738
AGRICULTURE, FORESTRY, FISHING	11	4	3,380	40	333,164
MINING	21	D	D	3	35,310
UTILITIES	22	6	23,473	11	467,117
CONSTRUCTION	23	581	143,279,984	3,330	199,798,333
CONSTRUCTION OF BUILDINGS	236	142	82,603,370	958	105,954,652
HEAVY CONSTRUCTION & HIGHWAYS	237	32	6,766,608	85	16,232,417
SPECIAL TRADE CONTRACTORS	238	407	53,910,006	2,287	77,611,264
MANUFACTURING	31-33	497	8,641,569	1,073	22,089,106
WHOLESALE TRADE	42	1,481	36,714,929	2,186	87,493,857
DURABLE GOODS	423	1,030	30,338,846	1,519	70,151,538
NONDURABLE GOODS	424	437	6,365,622	654	17,190,709
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	10,461	13	151,610
TRANSPORTATION & WAREHOUSING	48-49	22	2,862,207	56	4,078,174
INFORMATION	51	366	20,896,782	538	74,521,525
FINANCE, INSURANCE	52	69	1,748,004	115	28,913,698
REAL ESTATE, RENTAL/LEASING	53	158	14,687,841	381	33,117,350
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	475	12,168,378	882	34,707,920
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	373	18,050,591	1,373	40,057,070
ARTS, ENTERTAINMENT & RECREATION	71	45	3,989,856	140	19,079,461
ACCOMMODATIONS & FOOD SERVICES	72	101	73,957,348	275	203,050,224
ACCOMMODATIONS	721	12	14,906,303	10	19,231,983
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	89	59,051,045	265	183,818,241
OTHER SERVICES	81	234	11,128,546	753	52,739,080
REPAIR & MAINTENANCE	811	127	8,899,919	534	39,899,422
PERSONAL SERVICE	812	72	2,136,588	161	11,316,316
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	92,039	58	1,523,342
PUBLIC ADMINISTRATION, OTHER	92,00	10	268,720	14	531,676
TOTAL ALL INDUSTRIES		7,954	\$547,087,698	17,311	\$2,416,742,059

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	6,057	\$930,087,851	6,393	\$1,478,477,711
MOTOR VEHICLES & PARTS	441	151	39,106,010	231	544,612,212
NEW & USED AUTO DEALERS	4411	26	7,494,030	45	497,375,723
RV, BOAT, MOTORCYCLE DEALERS	4412	29	10,167,188	36	16,673,650
AUTOMOTIVE PARTS & TIRE	4413	96	21,444,792	150	30,562,839
FURNITURE & HOME FURNISHING	442	406	53,203,294	391	215,500,561
ELECTRONICS & APPLIANCES	443	541	193,300,513	527	97,341,350
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	333	82,443,560	346	90,340,728
BUILDING MATERIALS	4441	253	78,338,461	278	79,439,473
LAWN & GARDEN SUPPLIES & EQUIP.	4442	80	4,105,099	68	10,901,255
FOOD & BEVERAGE STORES	445	177	40,628,087	181	46,424,736
GROCERY & CONVENIENCE STORES	4451	22	36,861,723	38	40,511,696
OTHER FOOD & BEVERAGE STORES	4452, 4453	155	3,766,364	143	5,913,040
DRUG/HEALTH STORES	446	468	31,492,110	537	56,966,356
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	5,929,824	34	22,924,679
APPAREL & ACCESSORIES	448	543	48,077,879	576	25,807,932
CLOTHING & SHOE STORES	4481, 4482	463	45,436,132	491	18,799,166
JEWELRY & LUGGAGE STORES	4483	80	2,641,747	85	7,008,766
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	585	27,632,802	556	27,212,407
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	470	26,414,098	446	26,643,442
BOOK STORES & NEWS DEALERS	4512	115	1,218,704	110	568,965
GENERAL MERCHANDISE STORES	452	48	217,097,981	55	219,100,326
DEPARTMENT STORES	4521	9	91,630,686	10	61,802,916
GENERAL MERCHANDISE STORES	4529	39	125,467,295	45	157,297,410
E-COMMERCE & MAIL ORDER	4541	568	67,325,576	565	45,973,614
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,227	123,850,215	2,394	86,272,810
AGRICULTURE, FORESTRY, FISHING	11	32	457,254	35	740,821
MINING	21	7	91,316	10	302,368
UTILITIES	22	11	153,798	11	4,382,498
CONSTRUCTION	23	4,326	602,499,629	4,420	493,481,637
CONSTRUCTION OF BUILDINGS	236	1,279	376,864,322	1,231	302,666,418
HEAVY CONSTRUCTION & HIGHWAYS	237	117	23,425,413	120	65,607,971
SPECIAL TRADE CONTRACTORS	238	2,930	202,209,894	3,069	125,207,248
MANUFACTURING	31-33	1,299	48,314,970	1,256	54,338,191
WHOLESALE TRADE	42	2,510	358,740,193	2,593	159,742,512
DURABLE GOODS	423	1,701	324,849,075	1,791	122,124,154
NONDURABLE GOODS	424	785	33,190,458	777	35,871,395
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	700,660	25	1,746,963
TRANSPORTATION & WAREHOUSING	48-49	70	2,388,946	92	6,722,463
INFORMATION	51	668	138,402,674	663	110,936,906
FINANCE, INSURANCE	52	121	19,782,287	126	29,021,172
REAL ESTATE, RENTAL/LEASING	53	397	123,342,118	419	59,959,032
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,350	238,098,832	1,226	67,120,321
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,719	96,675,508	1,672	71,555,427
ARTS, ENTERTAINMENT & RECREATION	71	197	24,499,720	144	12,328,382
ACCOMMODATIONS & FOOD SERVICES	72	335	335,269,105	390	279,572,108
ACCOMMODATIONS	721	11	49,966,468	18	35,110,117
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	324	285,302,637	372	244,461,991
OTHER SERVICES	81	745	87,857,951	878	63,161,746
REPAIR & MAINTENANCE	811	501	66,615,045	621	50,736,084
PERSONAL SERVICE	812	181	20,784,549	188	11,499,931
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	63	458,357	69	925,731
PUBLIC ADMINISTRATION, OTHER	92,00	14	685,270	11	389,391
TOTAL ALL INDUSTRIES		19,858	\$3,007,347,422	20,339	\$2,892,232,686

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	4,846	\$555,453,827	3,140	\$149,025,277
MOTOR VEHICLES & PARTS	441	150	87,298,892	102	17,022,839
NEW & USED AUTO DEALERS	4411	32	61,163,681	10	299,757
RV, BOAT, MOTORCYCLE DEALERS	4412	33	3,381,723	15	1,141,490
AUTOMOTIVE PARTS & TIRE	4413	85	22,753,488	77	15,581,592
FURNITURE & HOME FURNISHING	442	268	27,772,606	213	6,199,015
ELECTRONICS & APPLIANCES	443	373	25,836,879	272	15,122,224
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	80,403,483	179	4,807,835
BUILDING MATERIALS	4441	141	71,333,582	149	4,428,324
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	9,069,901	30	379,511
FOOD & BEVERAGE STORES	445	122	39,704,181	76	19,075,026
GROCERY & CONVENIENCE STORES	4451	16	34,620,940	26	15,794,334
OTHER FOOD & BEVERAGE STORES	4452, 4453	106	5,083,241	50	3,280,692
DRUG/HEALTH STORES	446	438	23,056,137	245	1,060,287
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	18,579,310	14	5,297,256
APPAREL & ACCESSORIES	448	432	25,487,545	287	4,205,256
CLOTHING & SHOE STORES	4481, 4482	365	23,342,597	249	4,061,394
JEWELRY & LUGGAGE STORES	4483	67	2,144,948	38	143,862
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	487	13,582,397	276	1,616,755
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	386	10,906,342	220	1,429,550
BOOK STORES & NEWS DEALERS	4512	101	2,676,055	56	187,205
GENERAL MERCHANDISE STORES	452	54	139,425,571	30	926,875
DEPARTMENT STORES	4521	10	46,155,039	5	307,556
GENERAL MERCHANDISE STORES	4529	44	93,270,532	25	619,319
E-COMMERCE & MAIL ORDER	4541	465	22,437,670	328	5,973,396
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,852	51,869,156	1,118	67,718,513
AGRICULTURE, FORESTRY, FISHING	11	22	377,634	9	33,485
MINING	21	6	79,629	4	38,962
UTILITIES	22	8	1,936,076	5	20,858
CONSTRUCTION	23	1,367	211,413,573	1,617	332,234,554
CONSTRUCTION OF BUILDINGS	236	371	115,706,838	336	238,922,897
HEAVY CONSTRUCTION & HIGHWAYS	237	57	13,125,165	57	34,274,935
SPECIAL TRADE CONTRACTORS	238	939	82,581,570	1,224	59,036,722
MANUFACTURING	31-33	861	22,423,625	528	13,965,666
WHOLESALE TRADE	42	2,108	100,424,822	1,190	48,539,358
DURABLE GOODS	423	1,492	79,835,896	824	26,797,677
NONDURABLE GOODS	424	599	18,380,947	358	21,232,158
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	2,207,979	8	509,523
TRANSPORTATION & WAREHOUSING	48-49	43	2,293,414	71	108,968,952
INFORMATION	51	495	45,090,643	320	34,437,469
FINANCE, INSURANCE	52	104	4,427,430	66	2,675,769
REAL ESTATE, RENTAL/LEASING	53	263	25,582,734	275	320,038,178
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	673	29,964,882	428	12,983,945
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	768	41,393,040	673	12,995,695
ARTS, ENTERTAINMENT & RECREATION	71	100	19,139,195	55	1,347,861
ACCOMMODATIONS & FOOD SERVICES	72	202	165,309,127	142	432,928,927
ACCOMMODATIONS	721	18	28,996,980	33	229,646,687
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	184	136,312,147	109	203,282,240
OTHER SERVICES	81	428	33,959,615	359	57,804,031
REPAIR & MAINTENANCE	811	267	24,526,472	265	18,540,828
PERSONAL SERVICE	812	112	8,880,893	62	39,136,103
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	49	552,250	32	127,100
PUBLIC ADMINISTRATION, OTHER	92,00	8	246,062	7	141,613
TOTAL ALL INDUSTRIES		12,302	\$1,259,515,328	8,889	\$1,528,180,600

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	15,440	\$7,218,692,632	2,642	\$126,373,335
MOTOR VEHICLES & PARTS	441	479	1,086,320,914	94	8,792,681
NEW & USED AUTO DEALERS	4411	113	851,225,442	9	311,779
RV, BOAT, MOTORCYCLE DEALERS	4412	127	152,653,757	20	227,087
AUTOMOTIVE PARTS & TIRE	4413	239	82,441,715	65	8,253,815
FURNITURE & HOME FURNISHING	442	831	363,932,882	148	2,831,056
ELECTRONICS & APPLIANCES	443	1,112	658,279,383	202	3,855,025
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	727	548,857,218	144	10,612,419
BUILDING MATERIALS	4441	546	519,145,800	114	10,009,621
LAWN & GARDEN SUPPLIES & EQUIP.	4442	181	29,711,418	30	602,798
FOOD & BEVERAGE STORES	445	886	537,054,241	39	8,000,519
GROCERY & CONVENIENCE STORES	4451	359	459,216,866	12	7,338,755
OTHER FOOD & BEVERAGE STORES	4452, 4453	527	77,837,375	27	661,764
DRUG/HEALTH STORES	446	1,025	469,563,946	242	4,436,759
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	116	108,657,701	11	5,524,870
APPAREL & ACCESSORIES	448	1,522	797,249,518	247	2,485,727
CLOTHING & SHOE STORES	4481, 4482	1,163	726,625,995	214	2,235,322
JEWELRY & LUGGAGE STORES	4483	359	70,623,523	33	250,405
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,215	404,480,595	236	1,382,240
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	911	330,095,547	180	962,077
BOOK STORES & NEWS DEALERS	4512	304	74,385,048	56	420,163
GENERAL MERCHANDISE STORES	452	102	712,887,027	32	64,426,109
DEPARTMENT STORES	4521	11	286,608,583	5	581,230
GENERAL MERCHANDISE STORES	4529	91	426,278,444	27	63,844,879
E-COMMERCE & MAIL ORDER	4541	995	544,260,469	288	4,812,211
MISCELLANEOUS RETAILERS	453, 4542, 4543	6,430	987,148,738	959	9,213,719
AGRICULTURE, FORESTRY, FISHING	11	117	2,817,880	18	156,980
MINING	21	12	581,619	4	55,617
UTILITIES	22	19	1,762,662	3	109,600
CONSTRUCTION	23	12,638	7,232,308,747	703	20,515,002
CONSTRUCTION OF BUILDINGS	236	4,826	5,297,658,452	159	8,052,424
HEAVY CONSTRUCTION & HIGHWAYS	237	260	218,521,958	34	2,441,253
SPECIAL TRADE CONTRACTORS	238	7,552	1,716,128,337	510	10,021,325
MANUFACTURING	31-33	3,739	514,311,234	367	3,111,984
WHOLESALE TRADE	42	5,096	1,624,026,670	1,091	16,897,117
DURABLE GOODS	423	3,359	1,357,182,230	761	13,117,399
NONDURABLE GOODS	424	1,681	262,060,672	326	3,772,780
ELECTRONIC MARKETS, AGENTS & BROKERS	425	56	4,783,768	4	6,938
TRANSPORTATION & WAREHOUSING	48-49	348	121,572,086	13	81,858
INFORMATION	51	1,503	1,225,659,134	284	11,212,994
FINANCE, INSURANCE	52	244	222,035,700	70	4,776,966
REAL ESTATE, RENTAL/LEASING	53	1,133	600,739,880	166	8,005,737
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	4,691	947,101,603	314	5,015,734
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	4,910	1,032,443,847	419	5,358,481
ARTS, ENTERTAINMENT & RECREATION	71	1,330	267,016,021	35	1,110,165
ACCOMMODATIONS & FOOD SERVICES	72	3,503	4,253,245,349	74	28,846,111
ACCOMMODATIONS	721	276	1,155,890,581	3	1,281,731
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,227	3,097,354,768	71	27,564,380
OTHER SERVICES	81	3,220	736,050,437	224	7,699,845
REPAIR & MAINTENANCE	811	1,734	366,249,062	148	5,321,507
PERSONAL SERVICE	812	1,262	353,443,225	49	1,671,952
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	224	16,358,150	27	706,386
PUBLIC ADMINISTRATION, OTHER	92,00	68	4,781,709	9	710,035
TOTAL ALL INDUSTRIES		58,011	\$26,005,147,210	6,436	\$240,037,561

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	8,007	\$2,318,191,960	1,998	\$163,061,422
MOTOR VEHICLES & PARTS	441	347	474,804,869	83	37,436,319
NEW & USED AUTO DEALERS	4411	93	359,808,880	16	27,017,461
RV, BOAT, MOTORCYCLE DEALERS	4412	58	29,308,840	7	73,737
AUTOMOTIVE PARTS & TIRE	4413	196	85,687,149	60	10,345,121
FURNITURE & HOME FURNISHING	442	405	92,187,388	111	1,858,094
ELECTRONICS & APPLIANCES	443	618	148,052,661	170	7,533,075
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	330	243,359,937	97	18,600,535
BUILDING MATERIALS	4441	246	229,095,392	72	11,179,077
LAWN & GARDEN SUPPLIES & EQUIP.	4442	84	14,264,545	25	7,421,458
FOOD & BEVERAGE STORES	445	253	150,960,779	47	10,994,628
GROCERY & CONVENIENCE STORES	4451	67	135,786,557	22	10,910,796
OTHER FOOD & BEVERAGE STORES	4452, 4453	186	15,174,222	25	83,832
DRUG/HEALTH STORES	446	672	135,523,705	177	3,633,616
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	44,601,730	14	5,154,335
APPAREL & ACCESSORIES	448	725	186,884,644	214	3,792,585
CLOTHING & SHOE STORES	4481, 4482	597	163,751,695	193	3,728,495
JEWELRY & LUGGAGE STORES	4483	128	23,132,949	21	64,090
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	725	117,579,185	158	2,182,526
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	561	93,973,744	123	2,106,815
BOOK STORES & NEWS DEALERS	4512	164	23,605,441	35	75,711
GENERAL MERCHANDISE STORES	452	63	422,857,548	25	56,394,682
DEPARTMENT STORES	4521	11	139,515,476	4	4,023,643
GENERAL MERCHANDISE STORES	4529	52	283,342,072	21	52,371,039
E-COMMERCE & MAIL ORDER	4541	648	78,821,073	205	3,830,679
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,159	222,558,441	697	11,650,348
AGRICULTURE, FORESTRY, FISHING	11	44	466,842	11	834,687
MINING	21	8	343,220	3	368,229
UTILITIES	22	14	3,670,694	4	127,378
CONSTRUCTION	23	2,889	764,350,877	522	25,781,865
CONSTRUCTION OF BUILDINGS	236	958	407,373,818	118	11,981,108
HEAVY CONSTRUCTION & HIGHWAYS	237	86	60,385,602	32	2,470,399
SPECIAL TRADE CONTRACTORS	238	1,845	296,591,457	372	11,330,358
MANUFACTURING	31-33	1,580	94,677,015	264	6,988,105
WHOLESALE TRADE	42	3,255	394,726,810	920	30,016,742
DURABLE GOODS	423	2,267	320,556,257	652	19,286,236
NONDURABLE GOODS	424	959	73,574,647	259	10,707,886
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	595,906	9	22,620
TRANSPORTATION & WAREHOUSING	48-49	117	23,730,745	20	603,492
INFORMATION	51	816	226,565,819	250	14,251,409
FINANCE, INSURANCE	52	171	55,621,261	67	1,513,181
REAL ESTATE, RENTAL/LEASING	53	483	142,037,912	157	5,353,665
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,479	87,925,316	262	3,956,829
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,438	142,306,696	306	3,672,854
ARTS, ENTERTAINMENT & RECREATION	71	287	28,449,142	17	1,305,980
ACCOMMODATIONS & FOOD SERVICES	72	690	691,682,662	81	34,153,313
ACCOMMODATIONS	721	59	117,012,061	5	2,942,355
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	631	574,670,601	76	31,210,958
OTHER SERVICES	81	1,113	154,154,810	209	9,995,053
REPAIR & MAINTENANCE	811	633	108,332,871	137	7,639,014
PERSONAL SERVICE	812	388	40,920,399	44	2,037,152
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	92	4,901,540	28	318,887
PUBLIC ADMINISTRATION, OTHER	92,00	20	7,159,425	5	228,931
TOTAL ALL INDUSTRIES		22,411	\$5,136,061,206	5,096	\$302,213,135

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	8,723	\$2,520,583,151	3,582	\$1,112,707,158
MOTOR VEHICLES & PARTS	441	353	750,128,234	108	82,445,832
NEW & USED AUTO DEALERS	4411	112	665,659,828	16	63,886,915
RV, BOAT, MOTORCYCLE DEALERS	4412	54	32,846,591	17	3,141,191
AUTOMOTIVE PARTS & TIRE	4413	187	51,621,815	75	15,417,726
FURNITURE & HOME FURNISHING	442	476	71,536,422	247	52,706,453
ELECTRONICS & APPLIANCES	443	683	165,100,289	382	138,799,625
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	443	216,903,540	212	92,964,849
BUILDING MATERIALS	4441	339	208,458,567	173	88,523,673
LAWN & GARDEN SUPPLIES & EQUIP.	4442	104	8,444,973	39	4,441,176
FOOD & BEVERAGE STORES	445	321	130,039,436	105	30,541,829
GROCERY & CONVENIENCE STORES	4451	117	123,401,129	29	15,726,551
OTHER FOOD & BEVERAGE STORES	4452, 4453	204	6,638,307	76	14,815,278
DRUG/HEALTH STORES	446	686	137,717,424	298	33,924,314
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	50,563,352	17	10,862,649
APPAREL & ACCESSORIES	448	802	202,142,429	330	241,471,133
CLOTHING & SHOE STORES	4481, 4482	677	170,376,216	288	215,961,129
JEWELRY & LUGGAGE STORES	4483	125	31,766,213	42	25,510,004
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	770	133,725,491	267	63,130,449
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	609	122,369,978	220	57,858,914
BOOK STORES & NEWS DEALERS	4512	161	11,355,513	47	5,271,535
GENERAL MERCHANDISE STORES	452	75	377,892,016	33	251,213,518
DEPARTMENT STORES	4521	9	133,106,429	9	140,946,482
GENERAL MERCHANDISE STORES	4529	66	244,785,587	24	110,267,036
E-COMMERCE & MAIL ORDER	4541	703	81,180,508	318	11,891,601
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,357	203,654,010	1,265	102,754,906
AGRICULTURE, FORESTRY, FISHING	11	63	905,429	18	129,398
MINING	21	8	616,734	6	26,872
UTILITIES	22	16	2,008,933	6	33,110
CONSTRUCTION	23	5,517	1,082,506,717	1,988	166,519,354
CONSTRUCTION OF BUILDINGS	236	1,741	569,505,732	457	103,935,584
HEAVY CONSTRUCTION & HIGHWAYS	237	147	229,851,340	64	11,440,290
SPECIAL TRADE CONTRACTORS	238	3,629	283,149,645	1,467	51,143,480
MANUFACTURING	31-33	1,844	83,036,806	722	18,898,021
WHOLESALE TRADE	42	3,439	307,501,263	1,710	136,670,809
DURABLE GOODS	423	2,362	254,034,285	1,213	118,364,935
NONDURABLE GOODS	424	1,049	52,738,062	482	17,986,798
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	728,916	15	319,076
TRANSPORTATION & WAREHOUSING	48-49	130	49,002,564	63	6,481,964
INFORMATION	51	837	234,320,918	434	93,669,536
FINANCE, INSURANCE	52	157	53,088,769	90	7,388,579
REAL ESTATE, RENTAL/LEASING	53	596	150,863,164	323	74,175,119
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,683	87,707,554	687	51,800,457
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,140	115,941,772	832	28,721,554
ARTS, ENTERTAINMENT & RECREATION	71	299	32,109,075	54	26,907,996
ACCOMMODATIONS & FOOD SERVICES	72	758	586,590,539	235	297,938,105
ACCOMMODATIONS	721	35	76,478,575	18	76,532,029
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	723	510,111,964	217	221,406,076
OTHER SERVICES	81	1,403	153,257,474	442	29,895,856
REPAIR & MAINTENANCE	811	929	114,921,510	327	20,761,167
PERSONAL SERVICE	812	364	35,773,187	81	9,084,066
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	110	2,562,777	34	50,623
PUBLIC ADMINISTRATION, OTHER	92,00	21	5,122,866	6	19,048
TOTAL ALL INDUSTRIES		27,634	\$5,465,163,728	11,198	\$2,051,982,936

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	7,367	\$1,804,931,961	3,786	\$232,267,867
MOTOR VEHICLES & PARTS	441	250	525,578,548	131	58,933,075
NEW & USED AUTO DEALERS	4411	34	456,818,946	22	41,910,122
RV, BOAT, MOTORCYCLE DEALERS	4412	40	21,225,789	25	5,425,555
AUTOMOTIVE PARTS & TIRE	4413	176	47,533,813	84	11,597,398
FURNITURE & HOME FURNISHING	442	385	48,077,179	210	8,328,805
ELECTRONICS & APPLIANCES	443	614	81,403,318	300	12,672,481
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	325	139,817,768	160	16,070,582
BUILDING MATERIALS	4441	248	128,474,895	117	13,849,651
LAWN & GARDEN SUPPLIES & EQUIP.	4442	77	11,342,873	43	2,220,931
FOOD & BEVERAGE STORES	445	260	105,667,993	116	30,015,858
GROCERY & CONVENIENCE STORES	4451	59	90,533,800	20	26,861,269
OTHER FOOD & BEVERAGE STORES	4452, 4453	201	15,134,193	96	3,154,589
DRUG/HEALTH STORES	446	622	118,478,392	359	15,195,738
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	46,371,761	14	5,948,506
APPAREL & ACCESSORIES	448	642	101,942,858	340	7,660,903
CLOTHING & SHOE STORES	4481, 4482	544	92,639,634	297	5,933,575
JEWELRY & LUGGAGE STORES	4483	98	9,303,224	43	1,727,328
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	671	52,766,597	359	10,333,291
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	522	43,956,850	279	7,419,863
BOOK STORES & NEWS DEALERS	4512	149	8,809,747	80	2,913,428
GENERAL MERCHANDISE STORES	452	59	384,994,206	37	29,664,161
DEPARTMENT STORES	4521	7	105,206,749	7	11,212,641
GENERAL MERCHANDISE STORES	4529	52	279,787,457	30	18,451,520
E-COMMERCE & MAIL ORDER	4541	671	57,431,045	395	11,624,622
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,804	142,402,296	1,365	25,819,845
AGRICULTURE, FORESTRY, FISHING	11	49	315,569	26	402,799
MINING	21	6	428,911	D	D
UTILITIES	22	11	5,274,584	6	720,655
CONSTRUCTION	23	3,651	696,102,409	773	94,195,747
CONSTRUCTION OF BUILDINGS	236	1,091	356,334,697	214	57,521,539
HEAVY CONSTRUCTION & HIGHWAYS	237	104	39,140,817	29	2,083,127
SPECIAL TRADE CONTRACTORS	238	2,456	300,626,895	530	34,591,081
MANUFACTURING	31-33	1,411	59,747,384	606	15,987,907
WHOLESALE TRADE	42	3,118	258,966,749	1,686	47,717,403
DURABLE GOODS	423	2,136	211,270,714	1,173	37,245,185
NONDURABLE GOODS	424	949	46,954,722	498	10,315,692
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	741,313	15	156,526
TRANSPORTATION & WAREHOUSING	48-49	105	10,432,969	22	870,116
INFORMATION	51	806	191,119,000	430	23,789,114
FINANCE, INSURANCE	52	161	54,024,177	100	4,291,718
REAL ESTATE, RENTAL/LEASING	53	489	80,517,151	220	10,871,260
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,338	78,875,402	528	11,533,489
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,611	118,470,242	524	15,460,465
ARTS, ENTERTAINMENT & RECREATION	71	217	36,325,795	63	4,318,978
ACCOMMODATIONS & FOOD SERVICES	72	537	482,389,399	201	102,883,076
ACCOMMODATIONS	721	30	74,466,546	79	24,708,261
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	507	407,922,853	122	78,174,815
OTHER SERVICES	81	1,080	112,440,733	331	19,578,439
REPAIR & MAINTENANCE	811	658	88,151,064	190	15,922,069
PERSONAL SERVICE	812	334	22,812,696	100	3,309,498
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	88	1,476,973	41	346,872
PUBLIC ADMINISTRATION, OTHER	92,00	14	676,662	9	1,714,133
TOTAL ALL INDUSTRIES		21,971	\$3,991,039,097	9,312	\$586,622,516

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	4,209	\$548,859,882	5,279	\$963,392,303
MOTOR VEHICLES & PARTS	441	175	148,595,347	266	278,183,331
NEW & USED AUTO DEALERS	4411	34	116,822,850	71	205,297,796
RV, BOAT, MOTORCYCLE DEALERS	4412	28	11,660,216	45	33,081,027
AUTOMOTIVE PARTS & TIRE	4413	113	20,112,281	150	39,804,508
FURNITURE & HOME FURNISHING	442	228	20,606,501	262	24,151,874
ELECTRONICS & APPLIANCES	443	335	26,669,354	435	45,961,878
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	170	99,496,289	222	140,192,198
BUILDING MATERIALS	4441	129	93,441,303	166	127,633,034
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	6,054,986	56	12,559,164
FOOD & BEVERAGE STORES	445	108	27,966,012	158	57,398,591
GROCERY & CONVENIENCE STORES	4451	26	25,253,817	47	55,003,796
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	2,712,195	111	2,394,795
DRUG/HEALTH STORES	446	373	20,728,960	472	36,243,450
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	8,926,798	37	20,514,311
APPAREL & ACCESSORIES	448	406	18,664,713	461	28,960,361
CLOTHING & SHOE STORES	4481, 4482	353	16,899,041	404	24,947,750
JEWELRY & LUGGAGE STORES	4483	53	1,765,672	57	4,012,611
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	415	19,911,945	479	27,376,689
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	335	18,992,579	378	23,997,573
BOOK STORES & NEWS DEALERS	4512	80	919,366	101	3,379,116
GENERAL MERCHANDISE STORES	452	36	98,001,689	51	213,858,264
DEPARTMENT STORES	4521	7	36,665,852	8	34,732,752
GENERAL MERCHANDISE STORES	4529	29	61,335,837	43	179,125,512
E-COMMERCE & MAIL ORDER	4541	406	13,803,333	458	24,263,008
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,543	45,488,941	1,978	66,288,348
AGRICULTURE, FORESTRY, FISHING	11	28	182,098	27	513,803
MINING	21	7	152,745	6	163,593
UTILITIES	22	8	146,819	5	97,265
CONSTRUCTION	23	1,023	156,087,009	1,319	205,639,165
CONSTRUCTION OF BUILDINGS	236	282	73,070,983	382	111,857,779
HEAVY CONSTRUCTION & HIGHWAYS	237	47	9,793,616	53	9,033,953
SPECIAL TRADE CONTRACTORS	238	694	73,222,410	884	84,747,433
MANUFACTURING	31-33	749	18,218,211	935	42,202,155
WHOLESALE TRADE	42	1,860	93,935,388	2,294	141,515,588
DURABLE GOODS	423	1,326	77,394,747	1,629	118,115,143
NONDURABLE GOODS	424	522	16,426,163	646	23,158,170
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	114,478	19	242,275
TRANSPORTATION & WAREHOUSING	48-49	34	2,182,798	56	3,124,511
INFORMATION	51	477	48,126,939	566	84,322,553
FINANCE, INSURANCE	52	104	4,104,013	133	14,228,644
REAL ESTATE, RENTAL/LEASING	53	253	27,527,209	335	64,835,759
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	606	25,476,558	793	28,920,648
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	607	18,902,159	820	39,286,494
ARTS, ENTERTAINMENT & RECREATION	71	76	5,528,396	125	16,925,603
ACCOMMODATIONS & FOOD SERVICES	72	179	119,449,666	325	239,007,505
ACCOMMODATIONS	721	19	30,147,019	30	34,842,612
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	160	89,302,647	295	204,164,893
OTHER SERVICES	81	401	30,836,805	621	63,589,164
REPAIR & MAINTENANCE	811	249	25,787,592	403	50,444,772
PERSONAL SERVICE	812	103	4,534,808	163	11,722,826
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	49	514,405	55	1,421,566
PUBLIC ADMINISTRATION, OTHER	92,00	13	284,361	14	996,633
TOTAL ALL INDUSTRIES		10,634	\$1,100,001,056	13,653	\$1,908,761,386

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR YEAR 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$4,151,455,818</u>	<u>\$2,569,432,578</u>	<u>\$15,157,487</u>
CROP & ANIMAL PRODUCTION	111,112	1,412,602,592	719,589,957	3,841,699
FORESTRY & LOGGING	113	1,670,172,888	1,232,178,918	4,681,932
FISHING & HUNTING	114	315,865,012	75,416,683	434,063
AG & FORESTRY SUPPORT ACTIVITIES	115	752,815,326	542,247,020	6,199,793
<u>MINING</u>	<u>21</u>	<u>600,568,939</u>	<u>470,937,427</u>	<u>2,564,071</u>
SAND & GRAVEL, QUARRYING	2123	403,803,972	361,628,348	1,984,202
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	196,764,967	109,309,079	579,869
<u>UTILITIES</u>	<u>22</u>	<u>3,036,168,063</u>	<u>2,279,343,233</u>	<u>30,788,084</u>
HYDROELECTRIC POWER GENERATION	221111	32,140,902	29,255,369	336,359
ALTERNATIVE POWER GENERATION	221114-221117	17,529,618	15,462,589	113,586
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	47,147,643	18,071,417	153,707
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	498,333,808	442,030,257	5,313,474
NATURAL GAS DISTRIBUTION	2212	541,981,881	107,535,747	674,096
WATER & SEWER	2213	1,899,034,211	1,666,987,854	24,196,862
<u>CONSTRUCTION</u>	<u>23</u>	<u>59,858,900,901</u>	<u>53,917,148,402</u>	<u>263,916,069</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,285,870,397	9,741,107,295	47,598,005
NONRESIDENTIAL BUILDING	2362	14,945,742,575	13,305,088,383	63,555,612
HEAVY CONSTRUCTION & HIGHWAYS	237	6,270,764,834	5,494,415,704	28,096,890
SPECIAL TRADE CONTRACTORS	238	28,356,523,095	25,376,537,020	124,665,562
ELECTRICAL	23821	5,766,025,419	5,038,980,667	25,245,325
PLUMBING & HEATING	23822	5,212,759,905	4,827,959,557	23,689,775
PAINTING	23832	1,058,765,227	991,155,417	4,798,510
MASONRY/DRYWALL	23814, 23831	1,685,689,392	1,585,832,903	7,628,511
ROOFING	23816	1,300,471,048	1,225,722,292	5,853,369
OTHER CONTRACTORS	238 not listed above	13,332,812,104	11,706,886,184	57,450,072
<u>MANUFACTURING</u>	<u>31-33</u>	<u>177,743,862,559</u>	<u>122,911,820,850</u>	<u>473,840,974</u>
FOOD PRODUCTS	311	17,823,446,556	7,238,230,662	27,030,986
MILLING OF GRAINS	3112	900,488,778	541,058,575	2,482,873
FRUITS & VEGETABLES	3114	4,238,435,169	556,785,810	2,531,777
DAIRY PRODUCTS	3115	2,401,517,850	345,353,967	1,680,576
MEAT PRODUCTS	3116	2,225,300,414	2,214,653,296	3,365,985
SEAFOOD PRODUCTS	3117	2,978,539,790	470,851,384	2,324,806
BAKERY PRODUCTS	3118	1,859,933,329	965,949,923	4,666,976
OTHER FOOD ITEMS	3111, 3113, 3119	3,219,231,226	2,143,577,707	9,977,993
BEVERAGES	312	2,546,612,218	1,587,754,885	7,742,624
TEXTILES	313,314	842,824,224	479,225,560	2,333,612
APPAREL	315	196,989,779	128,250,369	634,463
LEATHER & ALLIED PRODUCTS	316	133,662,542	66,910,924	328,774
LUMBER & WOOD PRODUCTS	321	8,291,746,830	5,120,581,155	20,116,996
SAWMILLS	3211	3,427,839,493	2,117,891,158	7,487,521
PLYWOOD & TRUSSES	3212	1,251,837,303	781,410,155	3,163,123
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	3,612,070,034	2,221,279,842	9,466,352
PAPER PRODUCTS	322	7,053,686,245	4,094,538,751	15,839,788
PULP & PAPER MILLS	3221	5,181,773,073	2,773,705,584	9,763,597
OTHER PAPER PRODUCTS	3222	1,871,913,172	1,320,833,167	6,076,191
COMMERCIAL PRINTING	323	913,935,287	694,712,550	3,438,792
PETROLEUM & COAL PRODUCTS	324	19,936,728,316	18,506,128,836	89,951,416
PETROLEUM REFINING	32411	19,199,143,677	17,997,552,160	87,475,692
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	737,584,639	508,576,676	2,475,724
CHEMICALS	325	7,644,903,240	4,324,232,989	20,600,470
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	2,991,328,630	1,575,168,591	7,890,343
PHARMACEUTICALS	3254	1,624,801,768	956,378,229	4,783,232
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	1,420,833,958	807,937,479	3,042,713
PAINT, COATING & ADHESIVES	3255	130,420,035	92,391,798	446,857
SOAP, CLEANING COMPOUND & TOILETRIES	3256	773,132,151	405,486,848	1,963,862
OTHER CHEMICAL PRODUCTS	3259	704,386,698	486,870,044	2,473,463

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR YEAR 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	3,563,578,569	2,120,865,264	9,954,875
NONMETALLIC MINERALS	327	3,298,105,650	2,456,839,131	11,805,885
PRIMARY METALS	331	2,710,202,221	1,908,038,073	7,994,460
IRON & STEEL MILLS	3311, 3312	1,119,666,644	711,235,277	3,289,315
ALUMINUM SMELTING	3313	779,619,774	683,060,844	2,244,433
OTHER NONFERROUS METALS	3314	138,020,850	133,613,443	646,551
FOUNDRIES	3315	672,894,953	380,128,509	1,814,161
FABRICATED METAL PRODUCTS	332	6,332,547,334	4,289,200,696	19,433,337
MACHINERY	333	6,460,152,088	3,504,051,284	16,808,933
FARM & CONSTRUCTION IMPLEMENTS	3331	588,070,642	314,292,628	1,520,068
INDUSTRIAL MACHINERY	3332	1,331,939,349	605,581,391	2,983,063
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	4,540,142,097	2,584,177,265	12,305,802
COMPUTERS & ELECTRONICS	334	11,003,343,491	5,552,988,006	26,726,028
COMPUTER HARDWARE	3341	431,155,048	116,568,990	672,662
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	576,829,966	264,945,523	1,304,865
AUDIO & VIDEO EQUIPMENT	3343	123,676,721	50,832,513	259,682
SEMICONDUCTORS	3344	3,208,327,081	1,539,060,706	6,428,361
INSTRUMENTS	3345	6,544,897,077	3,506,311,049	17,563,660
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	118,457,598	75,269,225	496,798
ELECTRICAL EQUIPMENT & APPLIANCES	335	2,816,302,644	1,197,091,356	5,733,932
LIGHTING EQUIPMENT	3351	674,202,305	130,071,280	645,234
HOUSEHOLD APPLIANCES	3352	10,507,830	8,205,476	39,716
OTHER ELECTRIC EQUIPMENT	3353, 3359	2,131,592,509	1,058,814,600	5,048,982
TRANSPORTATION EQUIPMENT	336	69,674,015,787	55,618,707,861	168,310,333
MOTOR VEHICLES & PARTS	3361, 3362, 3363	1,503,817,316	1,066,886,990	5,166,898
AIRCRAFT, AEROSPACE & PARTS	3364	66,598,131,372	53,415,467,129	157,512,688
SHIPS & BOATS	3366	1,460,252,968	1,050,263,976	5,211,469
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	111,814,131	86,089,766	419,278
FURNITURE & RELATED PRODUCTS	337	1,581,415,756	1,118,494,478	5,366,910
OTHER MANUFACTURING	339	4,919,663,782	2,904,978,020	13,688,360
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	558,648,993	329,222,763	1,671,472
DENTAL LABORATORIES	339116	190,098,162	171,373,906	1,018,896
SPORTING AND ATHLETIC GOODS	33992	788,914,439	219,726,270	1,120,520
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	3,382,002,188	2,184,655,081	9,877,472
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>165,565,709,282</u>	<u>117,585,167,448</u>	<u>550,108,316</u>
DURABLE GOODS	423	80,060,398,086	59,662,927,310	296,743,055
MOTOR VEHICLES & PARTS	4231	13,492,668,034	12,233,292,761	60,723,857
FURNITURE & HOME FURNISHINGS	4232	2,098,788,033	1,425,833,868	7,014,289
LUMBER & CONSTRUCTION MATERIALS	4233	8,725,585,126	6,051,061,309	28,588,074
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	13,395,243,987	10,486,733,954	54,294,946
METAL & MINERAL (except Petroleum)	4235	3,354,056,634	2,451,297,132	11,637,388
ELECTRICAL EQUIPMENT	4236	11,167,198,895	8,628,402,807	45,032,180
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	4,203,991,960	3,474,237,186	16,969,857
MACHINERY & EQUIPMENT	4238	13,595,368,189	10,904,939,992	51,313,512
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	1,463,001,188	810,952,800	3,993,101
TOY & HOBBY GOODS & SUPPLIES	423920	4,624,629,318	251,802,915	1,349,147
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	3,939,866,722	2,944,372,586	15,826,704
NONDURABLE GOODS:	424	84,301,982,237	57,268,561,291	248,045,732
PAPER & PAPER PRODUCTS	4241	2,733,178,658	2,141,903,012	9,934,659
DRUGS & SUNDRIES	4242	9,165,152,630	8,510,580,681	21,732,170
APPAREL	4243	4,502,684,076	1,348,391,005	6,661,240
FOOD PRODUCTS	4244	35,512,238,689	21,987,356,985	95,917,529
FARM PRODUCTS	4245	3,135,442,302	830,731,809	4,197,975
CHEMICALS & PLASTICS	4246	3,384,088,914	2,718,434,092	13,089,701
PETROLEUM PRODUCTS	4247	8,631,922,873	7,416,554,424	37,036,878
BEER & ALE	424810	1,120,251,318	1,071,439,934	5,193,328
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	4,437,387,876	3,156,422,384	15,438,944
FARM SUPPLIES	42491	3,955,300,751	2,559,996,939	12,712,401
TOBACCO & TOBACCO PRODUCTS	42494	1,531,927,421	1,201,661,753	5,800,204
OTHER MISC NONDURABLE GOODS	4249 not listed above	6,192,406,729	4,325,088,273	20,330,703
ELECTRONIC MARKETS, AGENTS, BROKERS	425	1,203,328,959	653,678,847	5,319,529

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR YEAR 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RETAIL TRADE	44-45	146,450,404,798	125,672,962,758	626,207,605
MOTOR VEHICLES & PARTS	441	28,709,166,773	25,534,577,490	130,070,636
NEW & USED AUTO DEALERS	4411	22,180,928,915	19,977,370,913	102,571,433
RV, BOAT, MOTORCYCLE DEALERS	4412	2,714,452,153	2,276,157,791	11,614,667
AUTOMOTIVE PARTS & TIRES	4413	3,813,785,705	3,281,048,786	15,884,536
FURNITURE & HOME FURNISHINGS	442	3,703,350,512	3,363,595,957	16,170,377
ELECTRONICS & APPLIANCES	443	7,024,988,129	5,965,375,500	33,119,653
HOUSEHOLD APPLIANCES	443141	729,165,751	720,483,783	3,471,569
ELECTRONIC STORES	443142	6,295,822,378	5,244,891,717	29,648,084
BLDG. MATERIALS, GARDEN SUPPLIES	444	10,679,933,919	9,990,254,920	47,817,876
BUILDING MATERIALS	4441	9,105,392,414	8,631,081,527	41,200,128
LAWN & GARDEN SUPPLIES	4442	1,574,541,505	1,359,173,393	6,617,748
FOOD & BEVERAGES (OFF-PREMISES)	445	17,465,539,979	16,423,351,774	78,514,432
GROCERY & CONVENIENCE STORES	4451	15,448,449,991	14,802,714,809	71,144,308
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,462,117,581	1,157,448,538	5,120,298
BEER, WINE AND LIQUOR STORES	4453	554,972,407	463,188,427	2,249,826
DRUG STORES & PERSONAL CARE STORES	446	10,383,559,166	9,659,784,287	47,954,674
GAS STATIONS (INCL. CONVENIENCE STORES)	447	9,752,015,008	7,686,130,071	37,624,407
APPAREL & ACCESSORIES	448	5,772,169,122	4,756,623,358	23,029,560
CLOTHING STORES	4481	4,678,532,140	3,807,118,743	18,497,567
SHOE STORES	4482	391,106,860	368,996,059	1,742,590
JEWELRY & LUGGAGE STORES	4483	702,530,122	580,508,556	2,789,403
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	4,187,163,916	2,922,832,411	14,393,656
SPORTING GOODS	45111	2,262,039,669	1,871,716,427	9,153,289
HOBBY & TOY STORES	45112	1,068,153,631	439,890,373	2,128,792
SEWING SUPPLIES	45113	161,886,783	150,689,823	727,136
MUSICAL INSTRUMENTS	45114	166,448,940	145,435,511	742,550
BOOK, PERIODICAL & MUSIC STORES	45121	528,634,893	315,100,277	1,641,889
DEPARTMENT STORES	4521	3,386,275,386	3,272,124,155	15,855,782
GENERAL MERCHANDISE STORES	4529	24,307,036,266	19,945,059,508	95,285,524
E-COMMERCE & MAIL ORDER	4541	6,496,325,954	5,364,676,118	28,282,000
MISCELLANEOUS RETAILERS	453, 4542, 4543	14,582,880,668	10,788,577,209	58,089,028
TRANSPORTATION	48-492	5,809,863,247	4,986,002,371	34,011,249
AIR TRANSPORTATION	481	84,727,498	76,477,726	753,261
RAILROADS	482	166,669,756	166,669,756	2,043,633
WATER TRANSPORTATION	483	142,978,996	103,682,750	486,461
TRUCK TRANSPORTATION	484	811,272,434	593,596,436	5,443,944
TRANSIT & GROUND PASSENGER TRANSPORT	485	218,176,834	177,445,994	2,309,299
PIPELINE TRANSPORTATION	486	31,886,950	29,182,847	144,312
SCENIC & SIGHTSEEING TRANSPORTATION	487	162,425,599	76,174,828	431,874
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	4,068,084,617	3,655,011,441	21,308,366
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	123,640,563	107,760,593	1,090,099
WAREHOUSING & STORAGE	493	989,771,320	885,332,360	4,756,336
INFORMATION	51	25,406,116,482	21,573,816,353	212,300,800
PUBLISHING (EXCEPT INTERNET)	511	5,542,206,682	3,519,687,594	26,981,245
NEWSPAPERS	51111	426,505,730	422,364,334	1,702,290
BOOKS & PERIODICALS	51112, 51113	441,035,494	340,620,949	2,400,920
SOFTWARE	5112	4,150,177,441	2,264,623,953	15,938,592
OTHER PUBLISHERS	51114, 51119	524,488,017	492,078,358	6,939,443
MOTION PICTURE PRODUCTION	512	1,046,940,982	885,410,670	11,173,669
RADIO & TV BROADCASTING, CABLE TV	515	2,356,115,285	2,016,008,266	25,433,001
TELEPHONE & TELECOMMUNICATIONS	517	12,274,981,905	12,083,029,826	110,509,581
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	2,477,430,497	1,590,408,357	20,081,732
OTHER INFORMATION SERVICES	519	1,708,441,131	1,479,271,640	18,121,572
FINANCE, INSURANCE, REAL ESTATE	52-53	50,970,702,687	38,686,762,708	452,720,118
BANKS & CREDIT UNIONS	522	20,646,427,305	16,555,646,629	233,618,104
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	7,818,037,272	5,717,543,880	59,148,859
INSURANCE AGENTS & BROKERS	524	8,844,369,337	4,285,984,023	35,962,487
REAL ESTATE AGENTS & BROKERS	531	6,249,872,348	5,954,488,670	84,895,923
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	6,752,158,599	5,531,558,933	29,751,786
LESSORS OF NONFINANCIAL INTANGIBLES	533	659,837,826	641,540,573	9,342,959

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR YEAR 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>171,500,889,565</u>	<u>131,680,728,340</u>	<u>1,472,927,336</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>63,286,627,842</u>	<u>43,872,194,576</u>	<u>550,422,164</u>
LEGAL SERVICES	5411	5,241,716,173	4,838,795,218	69,428,710
ACCOUNTING SERVICES	5412	8,050,242,846	7,793,316,944	115,924,849
ARCHITECTURAL SERVICES	54131	1,717,601,660	1,444,880,143	21,471,190
ENGINEERING SERVICES	54133	6,165,088,082	5,198,346,300	52,055,489
OTHER RELATED SERVICES	54132, 54134-54138	749,287,412	652,151,001	8,812,376
SPECIALIZED DESIGN SERVICES	5414	1,097,324,872	897,536,446	8,960,035
COMPUTER SYSTEM DESIGN SERVICES	5415	20,308,973,182	9,737,154,247	107,477,426
CONSULTING SERVICES	5416	10,608,529,849	7,701,089,838	99,517,659
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	3,306,166,597	1,235,079,052	11,999,382
ADVERTISING & PUBLIC RELATIONS	5418	1,471,829,258	1,193,110,447	16,129,987
OTHER PROFESSIONAL SERVICES	5419	4,569,867,911	3,180,734,940	38,645,061
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>657,093,660</u>	<u>401,560,005</u>	<u>4,640,845</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	18,342,805,784	15,479,769,832	162,330,306
EMPLOYMENT SERVICES	5613	3,418,284,549	3,050,323,023	40,815,749
TRAVEL SERVICES	5615	1,201,280,480	772,705,263	5,708,966
INVESTIGATION & SECURITY SERVICES	5616	1,302,217,566	1,210,960,608	13,746,564
BUILDING SERVICES & JANITORIAL	5617	3,553,255,848	3,416,592,672	27,898,765
OTHER	5611, 5612, 5614, 5619	8,867,767,341	7,029,188,266	74,160,262
WASTE TREATMENT/ COLLECTION	562	3,902,558,511	3,594,320,971	38,080,094
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,574,906,916</u>	<u>1,405,308,868</u>	<u>17,644,925</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>48,091,068,141</u>	<u>35,160,415,945</u>	<u>494,398,457</u>
AMBULATORY HEALTH CARE SERVICES	621	22,441,556,169	19,053,969,358	274,381,789
PHYSICIANS	6211	9,036,228,347	7,398,914,821	109,565,991
DENTISTS	6212	3,706,165,481	3,666,360,014	54,807,861
OTHER HEALTH PRACTITIONERS	6213	3,422,814,066	3,217,774,862	44,485,219
OUTPATIENT CARE CENTERS	6214	3,357,126,487	2,534,848,892	34,711,129
MEDICAL & DIAGNOSTIC LABORATORIES	6215	1,397,445,115	784,867,406	11,702,137
HOME HEALTH CARE	6216	849,385,173	818,774,868	9,818,143
OTHER AMBULATORY HEALTH CARE	6219	672,391,500	632,428,495	9,291,309
HOSPITALS	622	21,156,772,879	12,723,002,929	184,914,822
NURSING & RETIREMENT HOMES	623	2,636,987,253	2,363,894,430	23,484,576
SOCIAL SERVICES & DAY CARE	624	1,855,751,840	1,019,549,228	11,617,270
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,810,049,066</u>	<u>3,123,106,523</u>	<u>30,511,759</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,563,584,432	1,144,608,155	15,141,873
MUSEUMS, HISTORICAL SITES, ETC.	712	110,238,708	47,893,358	544,359
AMUSEMENT, GAMBLING, RECREATION	713	2,136,225,926	1,930,605,010	14,825,527
ACCOMMODATIONS	721	4,109,752,162	3,891,385,721	20,615,455
RESTAURANTS, FOOD SERVICES	7223, 7225	15,156,051,454	14,867,947,487	76,407,877
DRINKING PLACES	7224	997,072,491	904,078,591	5,200,004
AUTO REPAIR & SERVICES	8111	3,090,978,873	3,001,467,875	14,686,187
OTHER REPAIR SERVICES	8112, 8113, 8114	2,524,559,434	1,749,362,833	9,195,213
PERSONAL SERVICES	812	3,619,397,523	3,437,524,041	38,438,808
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	1,532,545,155	1,489,472,875	20,146,523
DEATH CARE SERVICES	8122	244,243,387	239,366,483	2,833,693
LAUNDRY & DRY CLEANING	8123	470,872,790	460,841,288	2,942,805
OTHER PERSONAL SERVICES	8129	1,371,736,191	1,247,843,395	12,515,787
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	905,436,712	425,645,092	5,336,582
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>449,379,638</u>	<u>382,854,501</u>	<u>5,230,921</u>
TOTAL ALL INDUSTRIES		812,101,262,303	623,235,669,349	4,139,510,706

TABLE 6: STATE RETAIL SALES TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
CALENDAR YEAR 2017

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$117,970,339,322	\$66,738,974,058	\$4,338,034,563
MOTOR VEHICLES & PARTS	441	21,334,800,198	17,188,401,112	1,117,246,297
NEW & USED AUTO DEALERS	4411	16,877,831,537	13,620,082,786	885,305,521
RV, BOAT, MOTORCYCLE DEALERS	4412	2,247,046,132	1,671,530,632	108,649,532
AUTOMOTIVE PARTS & TIRE	4413	2,209,922,529	1,896,787,694	123,291,244
FURNITURE & HOME FURNISHING	442	2,870,175,725	2,603,577,993	169,232,641
ELECTRONICS & APPLIANCE STORES	443	4,716,410,105	3,822,698,716	248,475,486
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	7,489,139,222	6,908,519,447	449,053,838
BUILDING MATERIALS	4441	6,426,605,664	6,072,717,476	394,726,680
LAWN & GARDEN SUPPLIES & EQUIP.	4442	1,062,533,558	835,801,971	54,327,158
FOOD & BEVERAGE STORES	445	15,533,327,972	3,979,967,943	258,698,009
GROCERY & CONVENIENCE STORES	4451	14,487,105,438	3,585,890,926	233,082,939
OTHER FOOD & BEVERAGE STORES	4452, 4453	1,046,222,534	394,077,017	25,615,070
DRUG/HEALTH STORES	446	8,613,794,155	2,950,488,213	191,781,821
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8,361,712,964	1,719,137,403	111,743,942
APPAREL & ACCESSORIES	448	5,391,864,350	4,409,025,042	286,586,718
CLOTHING & SHOE STORES	4481, 4482	4,748,600,149	3,898,898,086	253,428,449
JEWELRY & LUGGAGE STORES	4483	643,264,201	510,126,956	33,158,269
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	3,168,917,557	2,528,104,157	164,326,842
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	2,679,776,205	2,239,617,256	145,575,155
BOOK STORES & NEWS DEALERS	4512	489,141,352	288,486,901	18,751,687
GENERAL MERCHANDISE STORES	452	26,675,366,676	11,485,636,807	746,566,405
DEPARTMENT STORES	4521	3,337,240,199	2,866,349,134	186,312,693
GENERAL MERCHANDISE STORES	4529	23,338,126,477	8,619,287,673	560,253,712
E-COMMERCE & MAIL ORDER	4541	3,962,717,811	3,057,199,693	198,718,013
MISCELLANEOUS RETAILERS	453, 4542, 4543	9,852,112,587	6,086,217,532	395,604,551
AGRICULTURE, FORESTRY, FISHING	11	228,894,829	87,942,024	5,716,290
MINING	21	171,437,036	77,653,443	5,047,474
UTILITIES	22	176,264,075	77,297,747	5,024,374
CONSTRUCTION	23	36,799,232,362	30,978,950,951	2,013,633,325
CONSTRUCTION OF BUILDINGS	236	21,717,752,365	18,173,758,485	1,181,294,949
HEAVY CONSTRUCTION & HIGHWAYS	237	3,024,498,182	2,371,575,735	154,152,469
SPECIAL TRADE CONTRACTORS	238	12,056,981,815	10,433,616,731	678,185,907
MANUFACTURING	31-33	11,236,748,719	2,963,565,867	192,632,000
WHOLESALE TRADE	42	19,857,247,659	10,111,145,989	657,224,635
DURABLE GOODS	423	14,938,468,468	8,073,450,399	524,774,362
NONDURABLE GOODS	424	4,827,955,801	2,011,337,606	130,737,002
ELECTRONIC MARKETS, AGENTS & BROKERS	425	90,823,390	26,357,984	1,713,271
TRANSPORTATION & WAREHOUSING	48-49	825,617,208	625,061,431	40,629,093
INFORMATION	51	9,499,856,467	6,866,321,111	446,310,943
FINANCE, INSURANCE	52	1,796,379,938	1,247,123,674	81,063,059
REAL ESTATE, RENTAL/LEASING	53	4,484,426,605	3,853,813,352	250,498,031
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	13,818,404,660	3,738,550,164	243,006,214
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	6,674,547,448	4,395,960,156	285,737,926
ARTS, ENTERTAINMENT & RECREATION	71	1,620,238,069	1,532,717,006	99,626,804
ACCOMMODATIONS & FOOD SERVICES	72	18,495,420,320	17,798,656,659	1,156,913,258
ACCOMMODATIONS	721	3,769,290,476	3,582,096,311	232,836,395
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14,726,129,844	14,216,560,348	924,076,863
OTHER SERVICES	81	5,404,160,453	4,420,811,673	287,353,287
REPAIR & MAINTENANCE	811	4,085,770,774	3,237,336,328	210,427,162
PERSONAL SERVICE	812	1,193,395,434	1,095,955,529	71,237,294
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	124,994,245	87,519,816	5,688,831
PUBLIC ADMINISTRATION, OTHER	92.00	91,107,528	86,800,812	5,642,064
TOTAL ALL INDUSTRIES		\$249,150,322,698	\$155,601,346,117	\$10,114,093,340

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
CALENDAR YEAR 2017

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$1,453,318,105</u>	<u>\$1,340,149,629</u>	<u>\$67,337,662</u>
WATER SUPPLY		1,318,063,221	1,210,092,990	60,822,047
MISCELLANEOUS		135,254,884	130,056,639	6,515,615
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>711,736,100</u>	<u>382,120,411</u>	<u>14,715,510</u>
SEWERAGE SYSTEMS		401,229,302	151,526,387	5,835,501
MISCELLANEOUS		310,506,798	230,594,024	8,880,009
<u>POWER</u>	<u>3.873%</u>	<u>9,447,019,541</u>	<u>7,267,001,899</u>	<u>281,471,997</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,552,105,730</u>	<u>1,541,260,463</u>	<u>59,365,794</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>5,503,851,828</u>	<u>1,847,944,335</u>	<u>35,368,629</u>
LOCAL/SUBURBAN TRANSIT		738,440,869	278,650,729	5,316,559
TRUCKING		3,932,452,464	1,108,787,458	21,235,740
RAILROADS		60,477,222	43,438,775	836,242
MISCELLANEOUS		772,481,273	417,067,373	7,980,088
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>250,781,568</u>	<u>131,039,877</u>	<u>1,786,175</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>1,157,881,549</u>	<u>773,063,598</u>	<u>4,878,031</u>
LOCAL/SUBURBAN TRANSIT		333,215,424	227,480,355	1,403,674
TRUCKING		335,070,439	268,839,392	1,715,023
MISCELLANEOUS		489,595,686	276,743,851	1,759,334
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>1,394,826,709</u>	<u>271,278,890</u>	<u>5,184,869</u>
WATER TRANSPORT		599,320,586	110,944,343	2,136,137
MISCELLANEOUS		795,506,123	160,334,547	3,048,732
TOTAL		\$21,471,521,130	\$13,553,859,102	\$470,108,667

NOTE:

Effective July 1, 2015, Log Hauling Over Public Highways was re-established. It was last reported in Q4-2013.

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <https://www.census.gov/2010census/>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://apps.dor.wa.gov/ResearchStats/Content/GrossBusinessIncome/Report.aspx>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at <http://apps.dor.wa.gov/ResearchStats/Content/TaxableRetailSalesLocal/Report.aspx>

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<https://dor.wa.gov/find-taxes-rates/business-occupation-tax>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at <https://dor.wa.gov/find-taxes-rates/sales-and-use-tax-rates> or for a specific area, try the Department's Address Lookup system available at <https://webgis.dor.wa.gov/taxratelookup/SalesTax.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

<https://dor.wa.gov/find-taxes-rates/other-taxes/public-utility-tax>

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

Still can't find what you are looking for?

Try our [Create-A-Report](#) query tool from our [Get Statistics and Reports](#) site.

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