MAJOR REPLACEMENT ALTERNATIVES FOR WASHINGTON TAXES

Calendar 2005

| Taxes on Good and Services | Description | Estimated Impact |
|--|--|-------------------|
| 1 Value added tax | • Single rate at 1.1% | • \$2.1 billion* |
| | Base includes services | |
| 2 Unified goods and services tax | • Rate at 4% | • \$7.7 billion* |
| (multi-stage tax) | Base includes services | |
| 3 Modified VAT/flat tax on wages | • Single rate at 4.2% on wages | • \$7.7 billion* |
| (true business and occupation | and value added | |
| tax) | • \$20,000 rebate/household | |
| Taxes on Business and Personal In | u · | |
| 4 Corporate net income tax | • All corporate ("S" and "C" | • \$2.3 billion |
| Based on federal taxable | corporations) | |
| income | • Rate is 16% to replace B&O | |
| Evenly weighted three-factor | • "C" corporations only | • \$2.3 billion |
| apportionment (payroll, | • Rate is 22% to replace B&O | |
| property, and sales) | | |
| Consolidated reporting | | |
| 5 Flat rate personal income tax | Includes all personal income | • \$1.639 billion |
| Based on federal AGI | • Implies corporate income tax | |
| • 1% rate | • Excludes Schedule C, E, and | • \$1.502 billion |
| No exemptions | F income (sole proprietors, | |
| | partnerships and farm) | |
| 6 Flat rate personal income tax | • Includes all personal income | • \$1.356 billion |
| Based on federal AGI | • Implies corporate income tax | |
| • 1% rate | • Excludes Schedule C, E, and | • \$1.228 billion |
| • \$5,000 per exemption | F income (sole proprietors, | |
| | partnerships and farm) | |
| 7 Graduated personal. income tax | • Includes all personal income | • \$6.653 billion |
| Based on federal AGI | • Implies corporate income tax | |
| • 3%, 4.5%, 5.5% rates | • Excludes Schedule C, E, and | • \$6.013 billion |
| | 1 | |

F income (sole proprietors,

partnerships and farm)

• Thresholds for married filing

• 4.5% - \$49,900 to \$120,000

jointly (IRS projections):

• 5.5% over \$120,000

• 3% up to \$49,900

^{*}Impacts are based on calibrations by Neil Bruce. All others are the estimates based on the results of Department simulation modeling.