

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 1, 2015**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as reported by Washington State Excise Taxpayers  
for January, February and March 2015**

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**The Quarterly Business Review can be found on the Internet at  
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- Compares same period of the prior year to the current year.

### **Table 2: SUMMARY OF EXCISE TAX RETURNS**

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- Compares same period of the prior year to the current year.

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- Breaks down the taxable retail sales collected at the State\* level for each County by Industry (NAICS).
- Compares same period of the prior year to the current year.

### **Table 4-A: CITY TAXABLE RETAIL SALES**

- Provides a total by City of the taxable retail sales collected at the State\* level (i.e., tax classification line code 01-Retail Sales)
- Compares same period of the prior year to the current year.

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- Compares same period of the prior year to the current year.

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- Breaks down the taxable retail sales collected at the State level (i.e., tax classification line code 01-Retail Sales) by Industry (NAICS).

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- Breaks down the total Public Utility taxes reported at the State level by type of utility.

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\*See the Department of Revenue **Statistics and Reports** website for reports and query tools providing **Local** taxable retail sales data (i.e., tax classification line code 45-Local Sales Tax) for all Washington City and County Location codes.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter, 2015

INDUSTRY	NAICS	UNITS	1st Quarter, 2015
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,690</u>	<u>\$747,832,990</u>
CROP & ANIMAL PRODUCTION	111,112	535	201,119,278
FORESTRY & LOGGING	113	526	406,001,945
FISHING & HUNTING	114	133	35,482,303
AG & FORESTRY SUPPORT ACTIVITIES	115	496	105,229,464
<u>MINING</u>	<u>21</u>	<u>138</u>	<u>121,708,412</u>
SAND & GRAVEL, QUARRYING	2123	100	79,499,876
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	38	42,208,536
<u>UTILITIES</u>	<u>22</u>	<u>696</u>	<u>3,571,915,256</u>
HYDROELECTRIC POWER GENERATION	221111	19	420,170,608
ALTERNATIVE POWER GENERATION	221114-221117	13	29,393,053
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	107,332,196
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	56	2,009,098,629
NATURAL GAS DISTRIBUTION	2212	9	212,308,650
WATER & SEWER	2213	594	793,612,120
<u>CONSTRUCTION</u>	<u>23</u>	<u>34,039</u>	<u>10,896,171,332</u>
RESIDENTIAL BUILDING & REMODELING	2361	11,597	1,769,217,621
NONRESIDENTIAL BUILDING	2362	947	2,834,120,862
HEAVY CONSTRUCTION & HIGHWAYS	237	1,041	1,173,876,026
SPECIAL TRADE CONTRACTORS	238	20,454	5,118,956,823
ELECTRICAL	23821	2,635	1,136,840,231
PLUMBING & HEATING	23822	2,740	943,283,778
PAINTING	23832	2,282	158,466,303
MASONRY/DRYWALL	23814, 23831	1,291	293,713,330
ROOFING	23816	803	232,316,980
OTHER CONTRACTORS	238 not listed above	10,703	2,354,336,201
<u>MANUFACTURING</u>	<u>31-33</u>	<u>9,039</u>	<u>40,339,827,696</u>
FOOD PRODUCTS	311	828	3,111,710,387
MILLING OF GRAINS	3112	30	259,389,369
FRUITS & VEGETABLES	3114	64	373,755,732
DAIRY PRODUCTS	3115	21	41,069,721
MEAT PRODUCTS	3116	71	626,374,594
SEAFOOD PRODUCTS	3117	54	643,838,601
BAKERY PRODUCTS	3118	356	439,191,933
OTHER FOOD ITEMS	3111, 3113, 3119	232	728,090,437
BEVERAGES	312	743	539,572,125
TEXTILES	313,314	257	192,877,976
APPAREL	315	147	51,431,516
LEATHER & ALLIED PRODUCTS	316	26	14,128,793
LUMBER & WOOD PRODUCTS	321	439	2,112,209,069
SAWMILLS	3211	85	817,964,858
PLYWOOD & TRUSSES	3212	53	353,082,108
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	301	941,162,103
PAPER PRODUCTS	322	103	1,573,503,252
PULP & PAPER MILLS	3221	32	1,160,748,073
OTHER PAPER PRODUCTS	3222	71	412,755,179
COMMERCIAL PRINTING	323	669	269,829,235
PETROLEUM & COAL PRODUCTS	324	35	4,442,500,846
PETROLEUM REFINING	32411	14	4,285,531,952
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	156,968,894
CHEMICALS	325	418	1,524,079,269
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	80	439,159,982
PHARMACEUTICALS	3254	169	302,095,502
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	31	362,236,431
PAINT, COATING & ADHESIVES	3255	28	37,981,265
SOAP, CLEANING COMPOUND & TOILETRIES	3256	52	259,764,470
OTHER CHEMICAL PRODUCTS	3259	58	122,841,619
PLASTICS & RUBBER PRODUCTS	326	235	765,039,437
NONMETALLIC MINERALS	327	272	669,412,619
PRIMARY METALS	331	115	879,710,746
IRON & STEEL MILLS	3311, 3312	49	243,318,224
ALUMINUM SMELTING	3313	16	394,031,106
OTHER NONFERROUS METALS	3314	14	53,040,480
FOUNDRIES	3315	36	189,320,936
FABRICATED METAL PRODUCTS	332	1,154	1,483,825,419
MACHINERY	333	639	1,585,685,480
FARM & CONSTRUCTION IMPLEMENTS	3331	75	139,632,057

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INDUSTRY	NAICS	UNITS	1st Quarter, 2015
INDUSTRIAL MACHINERY	3332	113	304,132,194
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	451	1,141,921,229
COMPUTERS & ELECTRONICS	334	500	2,536,081,799
COMPUTER HARDWARE	3341	38	161,755,321
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	132,142,199
AUDIO & VIDEO EQUIPMENT	3343	18	55,321,139
SEMICONDUCTORS	3344	86	750,159,129
INSTRUMENTS	3345	233	1,413,141,440
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	67	23,562,571
ELECTRICAL EQUIPMENT & APPLIANCES	335	151	604,545,160
LIGHTING EQUIPMENT	3351	39	128,732,430
HOUSEHOLD APPLIANCES	3352	9	3,197,785
OTHER ELECTRIC EQUIPMENT	3353, 3359	103	472,614,945
TRANSPORTATION EQUIPMENT	336	471	16,632,642,662
MOTOR VEHICLES & PARTS	3361, 3362, 3363	122	553,965,879
AIRCRAFT, AEROSPACE & PARTS	3364	125	15,774,507,294
SHIPS & BOATS	3366	184	275,321,044
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	40	28,848,445
FURNITURE & RELATED PRODUCTS	337	558	347,605,151
OTHER MANUFACTURING	339	1,279	1,003,436,755
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	116	96,283,343
DENTAL LABORATORIES	339116	245	43,560,067
SPORTING AND ATHLETIC GOODS	33992	103	232,252,808
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	815	631,340,537
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>14,806</u>	<u>36,559,883,992</u>
DURABLE GOODS	423	8,342	17,831,212,644
MOTOR VEHICLES & PARTS	4231	659	2,682,460,677
FURNITURE & HOME FURNISHINGS	4232	448	367,777,300
LUMBER & CONSTRUCTION MATERIALS	4233	686	1,535,627,293
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,577	3,150,047,985
METAL & MINERAL (except Petroleum)	4235	317	835,369,857
ELECTRICAL EQUIPMENT	4236	1,071	2,672,058,917
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	520	852,617,235
MACHINERY & EQUIPMENT	4238	1,905	3,972,298,616
SPORTING & RECREATIONAL GOODS & SUPPL	423910	344	325,743,297
TOY & HOBBY GOODS & SUPPLIES	423920	93	718,971,471
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	722	718,239,996
NONDURABLE GOODS:	424	6,081	18,472,204,236
PAPER & PAPER PRODUCTS	4241	286	635,273,994
DRUGS & SUNDRIES	4242	352	2,392,327,646
APPAREL	4243	422	1,003,646,336
FOOD PRODUCTS	4244	1,754	7,949,092,962
FARM PRODUCTS	4245	169	823,920,358
CHEMICALS & PLASTICS	4246	421	917,031,007
PETROLEUM PRODUCTS	4247	167	1,250,799,248

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INDUSTRY	NAICS	UNITS	1st Quarter, 2015
BEER & ALE	424810	103	225,573,779
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	454	774,605,085
FARM SUPPLIES	42491	258	770,848,367
TOBACCO & TOBACCO PRODUCTS	42494	72	327,855,724
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,623	1,401,229,730
ELECTRONIC MARKETS, AGENTS, BROKERS	425	383	256,467,112
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>30,031</b>	<b>29,316,115,073</b>
MOTOR VEHICLES & PARTS	441	2,835	5,893,967,065
NEW & USED AUTO DEALERS	4411	1,278	4,601,917,866
RV, BOAT, MOTORCYCLE DEALERS	4412	530	474,154,074
AUTOMOTIVE PARTS & TIRES	4413	1,027	817,895,125
FURNITURE & HOME FURNISHINGS	442	1,296	740,915,840
ELECTRONICS & APPLIANCES	443	1,816	1,433,565,505
HOUSEHOLD APPLIANCES	443141	169	123,215,794
ELECTRONIC STORES	443142	1,647	1,310,349,711
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,094	1,944,242,983
BUILDING MATERIALS	4441	1,406	1,675,380,211
LAWN & GARDEN SUPPLIES	4442	688	268,862,772
FOOD & BEVERAGES (OFF-PREMISES)	445	3,199	3,717,546,679
GROCERY & CONVENIENCE STORES	4451	1,965	3,327,560,567
OTHER FOOD STORES/SPECIALTY FOODS	4452	731	296,157,125
BEER, WINE AND LIQUOR STORES	4453	503	93,828,987
DRUG STORES & PERSONAL CARE STORES	446	2,005	1,854,375,645
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,532	2,046,870,027
APPAREL & ACCESSORIES	448	2,017	1,139,252,997
CLOTHING STORES	4481	1,399	909,512,705
SHOE STORES	4482	138	93,265,471
JEWELRY & LUGGAGE STORES	4483	480	136,474,821
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,942	756,957,486
SPORTING GOODS	45111	1,015	481,400,105
HOBBY & TOY STORES	45112	280	111,566,331
SEWING SUPPLIES	45113	151	39,399,668
MUSICAL INSTRUMENTS	45114	151	37,331,608
BOOK, PERIODICAL & MUSIC STORES	45121	345	87,259,774
DEPARTMENT STORES	4521	25	759,037,394
GENERAL MERCHANDISE STORES	4529	212	4,656,831,545
E-COMMERCE & MAIL ORDER	4541	1,181	1,493,387,767
MISCELLANEOUS RETAILERS	453, 4542, 4543	9,877	2,879,164,140
<b>TRANSPORTATION</b>	<b>48-492</b>	<b>4,658</b>	<b>2,626,598,985</b>
AIR TRANSPORTATION	481	46	24,602,091
RAILROADS	482	13	39,931,627
WATER TRANSPORTATION	483	45	59,388,483
TRUCK TRANSPORTATION	484	2,552	1,027,862,710
TRANSIT & GROUND PASSENGER TRANSPORT	485	317	149,037,853
PIPELINE TRANSPORTATION	486	5	11,834,204
SCENIC & SIGHTSEEING TRANSPORTATION	487	89	12,529,434
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,103	1,192,166,201
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	488	109,246,382
WAREHOUSING & STORAGE	493	195	215,282,295
<b>INFORMATION</b>	<b>51</b>	<b>3,239</b>	<b>5,254,093,646</b>
PUBLISHING (EXCEPT INTERNET)	511	825	1,066,419,156
NEWSPAPERS	51111	107	116,856,871
BOOKS & PERIODICALS	51112, 51113	278	108,541,944
SOFTWARE	5112	351	770,373,701
OTHER PUBLISHERS	51114, 51119	89	70,646,640
MOTION PICTURE PRODUCTION	512	637	202,074,058
RADIO & TV BROADCASTING, CABLE TV	515	138	496,507,840

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INDUSTRY	NAICS	UNITS	1st Quarter, 2015
TELEPHONE & TELECOMMUNICATIONS	517	652	2,764,076,702
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	657	463,140,597
OTHER INFORMATION SERVICES	519	330	261,875,293
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>11,062</u>	<u>9,855,382,775</u>
BANKS & CREDIT UNIONS	522	1,395	4,402,090,501
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,660	1,291,851,669
INSURANCE AGENTS & BROKERS	524	2,502	1,851,676,931
REAL ESTATE AGENTS & BROKERS	531	3,741	988,671,070
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,639	1,200,370,174
LESSORS OF NONFINANCIAL INTANGIBLES	533	125	120,722,430
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>92,558</u>	<u>32,830,811,735</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICE</u>	<u>54</u>	<u>28,215</u>	<u>11,571,094,018</u>
LEGAL SERVICES	5411	4,870	1,079,631,564
ACCOUNTING SERVICES	5412	2,673	1,287,852,666
ARCHITECTURAL SERVICES	54131	998	349,526,161
ENGINEERING SERVICES	54133	1,608	1,362,005,081
OTHER RELATED SERVICES	54132, 54134-54138	885	155,653,881
SPECIALIZED DESIGN SERVICES	5414	1,750	199,280,240
COMPUTER SYSTEM DESIGN SERVICES	5415	4,367	3,694,492,376
CONSULTING SERVICES	5416	6,623	1,764,947,127
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	389	548,878,295
ADVERTISING & PUBLIC RELATIONS	5418	892	308,373,540
OTHER PROFESSIONAL SERVICES	5419	3,160	820,453,087
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>241</u>	<u>77,516,357</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,690	3,181,241,333
EMPLOYMENT SERVICES	5613	891	709,063,909
TRAVEL SERVICES	5615	313	145,249,456
INVESTIGATION & SECURITY SERVICES	5616	659	253,991,509
BUILDING SERVICES & JANITORIAL	5617	7,512	588,292,976
OTHER	5611, 5612, 5614, 5619	3,315	1,484,643,483
WASTE TREATMENT/ COLLECTION	562	485	855,255,059
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,347</u>	<u>571,688,744</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,077</u>	<u>9,977,157,584</u>
AMBULATORY HEALTH CARE SERVICES	621	12,249	5,117,707,959
PHYSICIANS	6211	2,877	2,070,240,513
DENTISTS	6212	3,277	860,678,358
OTHER HEALTH PRACTITIONERS	6213	5,087	677,705,747
OUTPATIENT CARE CENTERS	6214	527	719,504,108
MEDICAL & DIAGNOSTIC LABORATORIES	6215	173	312,672,042
HOME HEALTH CARE	6216	164	234,278,309
OTHER AMBULATORY HEALTH CARE	6219	144	242,628,882
HOSPITALS	622	107	3,981,032,765
NURSING & RETIREMENT HOMES	623	560	619,604,351
SOCIAL SERVICES & DAY CARE	624	1,161	258,812,509
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>3,253</u>	<u>652,761,701</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,103	204,336,885
MUSEUMS, HISTORICAL SITES, ETC.	712	70	12,933,372
AMUSEMENT, GAMBLING, RECREATION	713	2,080	435,491,444
ACCOMMODATIONS	721	2,030	657,010,230
RESTAURANTS, FOOD SERVICES	7223, 7225	11,973	2,989,855,213
DRINKING PLACES	7224	1,165	219,516,294
AUTO REPAIR & SERVICES	8111	4,928	645,795,349
OTHER REPAIR SERVICES	8112, 8113, 8114	3,279	461,861,635
PERSONAL SERVICES	812	6,830	680,140,635
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,407	259,792,578
DEATH CARE SERVICES	8122	190	53,148,601
LAUNDRY & DRY CLEANING	8123	734	102,468,921
OTHER PERSONAL SERVICES	8129	1,499	264,730,535
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	820	162,340,138
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>226</u>	<u>127,620,379</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>202,152</b>	<b>172,335,667,121</b>



**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
1ST QUARTER, 2015 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	72,392	647	71,745	0.004840	347
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,612,762	91,898	1,520,863	0.001380	2,099
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,154,268	87,504	1,066,764	0.002750	2,934
4	Insurance Agents/Brokers	14	524,262	1,686	522,576	0.004840	2,529
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,798,408	299,446	1,498,962	0.001380	2,069
6	Processing for Hire/Printing and Publishing	10	459,115	17,891	441,223	0.004840	2,136
7	Manufacturing	7	6,245,628	227,616	6,018,012	0.004840	29,127
8	Royalties; Child Care	80	580,063	117,175	462,888	0.004840	2,240
9	Wholesaling	3	50,168,103	17,355,762	32,812,341	0.004840	158,812
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,247,317	157,222	1,090,095	0.004840	5,276
11	Public or Nonprofit Hospitals	55	2,919,047	733,292	2,185,755	0.015000	32,786
12	For Profit Hospitals, Scientific R&D	135	646,152	433,511	212,640	0.015000	3,190
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	673,665	237	673,428	0.004710	3,172
14	Service & Other Activities	4	29,817,542	6,874,446	22,943,096	0.015000	344,146
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	124,799	44,742	80,057	0.016300	1,305
16	Retailing of Interstate Transportation Equip.	19	520,639	148,195	372,444	0.004840	1,803
17	Retailing	2	48,475,867	8,090,974	40,384,893	0.004710	190,213
18	Non-Mfg Aerospace Product Development	188	50,048	4,978	45,070	0.009000	406
19	FAR Part 145 Repair Stations	189	93,634	10,334	83,301	0.002904	242
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	0	0	0	0.002750	0
23	Wholesaling of Solar Energy	128	44,777	2,123	42,653	0.002750	117
24	Mfg. of Commercial Airplanes or Components	195	899,608	2,472	897,136	0.002904	2,605
25	Whlse of Commercial Airplanes or Components	196	4,152,553	1,110,493	3,042,060	0.002904	8,834
26	Retailing of Commercial Airplanes or Components	197	11,256,989	752,035	10,504,954	0.002904	30,506
27	Publication of Newspapers	126	112,999	430	112,569	0.003500	394
28	Parimutuel Wagering	193	16,414	13,829	2,585	0.001300	3
29	Processing for Hire Timber Products	300	79,626	276	79,351	0.003424	272
30	Extracting Timber, Extracting for Hire Timber	301	96,400	2,525	93,876	0.003424	321
31	Manufacturing of Timber or Wood Products	302	1,066,385	97,689	968,696	0.003424	3,317
32	Wholesaling of Timber or Wood Products	303	2,242,130	1,166,009	1,076,121	0.003424	3,685
33	Sale of Standing Timber	304	10,045	0	10,045	0.003424	34
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
<b>TOTAL B&amp;O TAXES</b>			<b>167,161,639</b>	<b>37,845,438</b>	<b>129,316,200</b>		<b>834,920</b>
<b>STATE SALES TAX AND USE TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	48,684,504	18,994,738	29,689,766	0.065000	1,929,835
36	Use Tax	5	1,432,417	0	1,432,417	0.065000	93,107
<b>TOTAL STATE SALES/USE TAX</b>			<b>50,116,921</b>	<b>18,994,738</b>	<b>31,122,184</b>		<b>2,022,942</b>

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS**  
**AMOUNTS REPORTED BY TAX TYPE AND LINE CODE**  
**1ST QUARTER, 2015 (\$000)**

<b>STATE PUBLIC UTILITY TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	262,542	11,095	251,447	0.050290	12,645
38	Sewer Collection	61	150,892	64,855	86,038	0.038520	3,314
39	Power	49	2,060,923	291,539	1,769,384	0.038734	68,535
40	Gas Dist., Telegraph	26	551,276	1,688	549,588	0.038520	21,170
41	Motor Transportation, Railroad, Railroad Car	8	1,154,769	768,883	385,887	0.019260	7,432
42	Urban Transportation/Vessels Under 65 Feet	12	178,381	56,284	122,097	0.006420	784
43	Other Public Service	13	302,421	249,180	53,242	0.019260	1,025
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>4,661,204</b>	<b>1,443,522</b>	<b>3,217,682</b>		<b>114,906</b>
<b>OTHER TAXES</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
44	Motor Vehicle Sales/Leases	120	2,765,343	0	2,765,343	0.003000	8,296
45	Litter Tax	36	16,455,455	0	16,455,455	0.000150	2,468
46	Tobacco Products	20	6,522	0	6,522	0.950000	6,196
47	Cigar Tax (\$0.67 or more)	194	Cigars	0	361	\$ .65 /Cigar	235
48	Little Cigar Tax	198	Cigars	0	6,503	\$ .15 /Cigar	984
49	Moist Snuff (1.2 oz. or less)	162	Units	0	9,430	\$ 2.52 /Unit	23,820
50	Moist Snuff (more than 1.2 oz.)	163	Units	0	126	\$ 2.10 /Unit	266
51	Spirit Sales to Licensees	251	32,894	655	32,239	0.137000	4,417
52	Spirit Sales to Consumers	252	121,792	49	121,743	0.205000	24,957
53	Spirits Liter Sales to Licensees	253	Liters	0	2,140	\$ 2.4408/Liter	5,222
54	Spirits Liter Sales to Consumers	254	Liters	0	6,963	\$ 3.7708/Liter	26,257
55	Refuse Collection	64	401,389	121,900	279,489	0.036000	10,062
56	Petroleum Products Tax (N/A)	57	0	0	0	0.000000	0
57	Hazardous Substance	65	4,292,575	125,396	4,167,179	0.007000	29,170
58	IMR	79	37,333	0	37,333	0.060000	2,240
59	Solid Fuel Burning Device Fee	59	Devices	0	1	\$ 30.00 /Device	38
60	Syrup Tax	54	Gallons	0	1,890	\$ 1.00 /Gal	1,890
61	Tire Fee	73	Tires	0	890	\$ .90 /Tire	801
62	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	4,163	\$ .95 /LINE	3,955
63	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	15,162	\$ .95 /LINE	14,404
64	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	3,088	\$ .95 /LINE	2,933
65	E911 Prepaid Wireless	796	Prepaid Lines	0	2,420	\$ .95 /LINE	2,299
<b>TOTAL OTHER TAXES</b>							<b>170,910</b>
<b>TOTAL STATE TAXES**</b>							<b>\$3,143,678</b>

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 1, 2014 to Quarter 1, 2015**  
**(Dollars in Thousands)**

<b>County</b>	<b>Quarter 1, 2014</b>	<b>Quarter 1, 2015</b>	<b>Percent Change</b>
Adams	\$59,953	\$62,960	5.0%
Asotin	\$59,449	\$65,227	9.7%
Benton	\$715,827	\$782,610	9.3%
Chelan	\$300,196	\$330,256	10.0%
Clallam	\$206,336	\$218,725	6.0%
Clark	\$1,156,100	\$1,316,117	13.8%
Columbia	\$25,214	\$16,900	-33.0%
Cowlitz	\$336,381	\$331,691	-1.4%
Douglas	\$173,126	\$159,865	-7.7%
Ferry	\$9,266	\$8,075	-12.9%
Franklin	\$264,225	\$298,817	13.1%
Garfield	\$4,254	\$6,412	50.7%
Grant	\$367,562	\$446,947	21.6%
Grays Harbor	\$195,194	\$204,786	4.9%
Island	\$175,707	\$190,456	8.4%
Jefferson	\$81,362	\$89,095	9.5%
King	\$10,943,896	\$12,088,336	10.5%
Kitsap	\$770,882	\$833,519	8.1%
Kittitas	\$158,280	\$165,354	4.5%
Klickitat	\$52,770	\$51,206	-3.0%
Lewis	\$241,993	\$259,422	7.2%
Lincoln	\$22,164	\$24,254	9.4%
Mason	\$113,723	\$136,631	20.1%
Okanogan	\$113,277	\$117,560	3.8%
Pacific	\$46,827	\$47,750	2.0%
Pend Oreille	\$34,478	\$31,312	-9.2%
Pierce	\$2,891,986	\$3,096,636	7.1%
San Juan	\$69,771	\$80,101	14.8%
Skagit	\$517,780	\$554,777	7.1%
Skamania	\$17,738	\$18,902	6.6%
Snohomish	\$2,579,542	\$2,766,933	7.3%
Spokane	\$1,740,041	\$1,857,459	6.7%
Stevens	\$78,608	\$81,242	3.4%
Thurston	\$908,482	\$997,639	9.8%
Wahkiakum	\$6,692	\$5,592	-16.4%
Walla Walla	\$169,674	\$193,964	14.3%
Whatcom	\$754,897	\$795,168	5.3%
Whitman	\$137,805	\$151,496	9.9%
Yakima	\$764,428	\$828,523	8.4%
<b>Total</b>	<b>\$27,265,889</b>	<b>\$29,712,715</b>	<b>9.0%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,048</u>	<u>\$22,329,275</u>	<u>1,016</u>	<u>\$37,180,499</u>
MOTOR VEHICLES & PARTS	441	64	3,231,483	54	3,252,496
NEW & USED AUTO DEALERS	4411	13	859,412	15	1,528,530
RV, BOAT, MOTORCYCLE DEALERS	4412	10	22,947	8	566,123
AUTOMOTIVE PARTS & TIRE	4413	41	2,349,124	31	1,157,843
FURNITURE & HOME FURNISHING	442	41	332,022	38	640,645
ELECTRONICS & APPLIANCE STORES	443	88	902,512	73	955,580
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	2,300,879	59	1,463,293
BUILDING MATERIALS	4441	55	1,788,379	45	1,319,351
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	512,500	14	143,942
FOOD & BEVERAGE STORES	445	25	855,327	24	2,043,012
GROCERY & CONVENIENCE STORES	4451	11	849,626	6	1,955,640
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	5,701	18	87,372
DRUG/HEALTH STORES	446	64	515,085	78	642,481
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	3,351,031	D	D
APPAREL & ACCESSORIES	448	82	161,359	86	247,752
CLOTHING & SHOE STORES	4481, 4482	77	157,220	81	228,576
JEWELRY & LUGGAGE STORES	4483	5	4,139	5	19,176
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	127,609	86	765,965
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	112,327	59	696,425
BOOK STORES & NEWS DEALERS	4512	24	15,282	27	69,540
GENERAL MERCHANDISE STORES	452	17	5,056,962	18	24,499,664
DEPARTMENT STORES	4521	4	75,297	4	51,385
GENERAL MERCHANDISE STORES	4529	13	4,981,665	14	24,448,279
E-COMMERCE & MAIL ORDER	4541	154	654,493	176	992,328
MISCELLANEOUS RETAILERS	453, 4542, 4543	349	4,840,513	322	1,672,475
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>61,963</u>	<u>3</u>	<u>14,631</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>35,846</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>440,870</u>	<u>4</u>	<u>3,584</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>326</u>	<u>9,656,198</u>	<u>229</u>	<u>8,264,460</u>
CONSTRUCTION OF BUILDINGS	236	60	3,072,741	59	4,038,606
HEAVY CONSTRUCTION & HIGHWAYS	237	22	2,136,143	12	445,042
SPECIAL TRADE CONTRACTORS	238	244	4,447,314	158	3,780,812
<u>MANUFACTURING</u>	<u>31-33</u>	<u>158</u>	<u>1,008,392</u>	<u>162</u>	<u>810,139</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>624</u>	<u>15,341,272</u>	<u>600</u>	<u>4,150,364</u>
DURABLE GOODS	423	436	13,765,848	418	2,899,562
NONDURABLE GOODS	424	184	1,568,070	180	1,246,307
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,354	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>235,583</u>	<u>8</u>	<u>233,428</u>
<u>INFORMATION</u>	<u>51</u>	<u>170</u>	<u>2,500,200</u>	<u>173</u>	<u>2,795,233</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>394,778</u>	<u>38</u>	<u>249,640</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>1,563,442</u>	<u>95</u>	<u>924,861</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>112</u>	<u>884,727</u>	<u>141</u>	<u>632,239</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>162</u>	<u>675,699</u>	<u>158</u>	<u>1,020,955</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>293,999</u>	<u>14</u>	<u>635,863</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>46</u>	<u>4,305,444</u>	<u>39</u>	<u>7,027,098</u>
ACCOMMODATIONS	721	9	462,794	9	1,143,164
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	37	3,842,650	30	5,883,934
<u>OTHER SERVICES</u>	<u>81</u>	<u>119</u>	<u>3,210,666</u>	<u>91</u>	<u>1,250,179</u>
REPAIR & MAINTENANCE	811	82	2,462,707	52	769,756
PERSONAL SERVICE	812	28	703,067	26	326,141
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	44,892	13	154,282
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>21,798</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,959</b>	<b>\$62,960,152</b>	<b>2,775</b>	<b>\$65,226,889</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,104</u>	<u>\$411,491,394</u>	<u>2,344</u>	<u>\$140,676,518</u>
MOTOR VEHICLES & PARTS	441	201	98,804,960	137	36,601,031
NEW & USED AUTO DEALERS	4411	65	78,879,032	28	29,365,869
RV, BOAT, MOTORCYCLE DEALERS	4412	31	8,263,511	21	1,726,468
AUTOMOTIVE PARTS & TIRE	4413	105	11,662,417	88	5,508,694
FURNITURE & HOME FURNISHING	442	116	13,996,835	89	5,743,676
ELECTRONICS & APPLIANCE STORES	443	287	25,289,976	192	3,834,421
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	175	37,308,368	151	21,996,506
BUILDING MATERIALS	4441	128	32,570,392	118	20,778,083
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	4,737,976	33	1,218,423
FOOD & BEVERAGE STORES	445	108	19,448,196	92	11,057,838
GROCERY & CONVENIENCE STORES	4451	36	17,400,799	36	9,864,207
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	2,047,397	56	1,193,631
DRUG/HEALTH STORES	446	249	14,119,899	179	3,747,036
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	12,367,098	32	3,918,251
APPAREL & ACCESSORIES	448	242	27,750,109	186	4,380,718
CLOTHING & SHOE STORES	4481, 4482	209	24,495,052	161	3,937,271
JEWELRY & LUGGAGE STORES	4483	33	3,255,057	25	443,447
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	246	16,114,730	188	5,692,089
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	178	13,760,908	137	4,743,380
BOOK STORES & NEWS DEALERS	4512	68	2,353,822	51	948,709
GENERAL MERCHANDISE STORES	452	33	97,465,488	24	24,733,925
DEPARTMENT STORES	4521	10	31,032,266	6	7,553,760
GENERAL MERCHANDISE STORES	4529	23	66,433,222	18	17,180,165
E-COMMERCE & MAIL ORDER	4541	365	11,626,777	281	4,629,536
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,038	37,198,958	793	14,341,491
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>437,340</u>	<u>18</u>	<u>317,725</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>22,158</u>	<u>4</u>	<u>53,190</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>578,911</u>	<u>9</u>	<u>317,919</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,297</u>	<u>106,599,798</u>	<u>943</u>	<u>58,405,017</u>
CONSTRUCTION OF BUILDINGS	236	355	51,661,693	287	29,371,493
HEAVY CONSTRUCTION & HIGHWAYS	237	44	5,112,467	52	9,137,297
SPECIAL TRADE CONTRACTORS	238	898	49,825,638	604	19,896,227
<u>MANUFACTURING</u>	<u>31-33</u>	<u>681</u>	<u>12,000,942</u>	<u>547</u>	<u>8,251,561</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,905</u>	<u>57,906,118</u>	<u>1,415</u>	<u>29,723,020</u>
DURABLE GOODS	423	1,344	45,733,003	1,000	23,734,679
NONDURABLE GOODS	424	545	12,040,298	404	5,929,793
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	132,817	11	58,548
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>828,352</u>	<u>34</u>	<u>967,886</u>
<u>INFORMATION</u>	<u>51</u>	<u>435</u>	<u>31,109,549</u>	<u>370</u>	<u>16,105,248</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>128</u>	<u>5,395,538</u>	<u>93</u>	<u>1,238,983</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>313</u>	<u>15,111,530</u>	<u>252</u>	<u>7,948,865</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>522</u>	<u>11,694,818</u>	<u>372</u>	<u>5,441,727</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>671</u>	<u>13,866,531</u>	<u>461</u>	<u>4,852,123</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>74</u>	<u>9,156,019</u>	<u>75</u>	<u>2,931,838</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>361</u>	<u>85,765,025</u>	<u>381</u>	<u>43,600,223</u>
ACCOMMODATIONS	721	42	10,992,839	160	14,419,078
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	319	74,772,186	221	29,181,145
<u>OTHER SERVICES</u>	<u>81</u>	<u>503</u>	<u>20,613,492</u>	<u>346</u>	<u>9,403,086</u>
REPAIR & MAINTENANCE	811	347	16,419,747	241	7,636,084
PERSONAL SERVICE	812	122	3,704,937	74	1,538,322
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	488,808	31	228,680
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>32,855</u>	<u>6</u>	<u>20,856</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,080</b>	<b>\$782,610,370</b>	<b>7,670</b>	<b>\$330,255,785</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,097</u>	<u>\$113,770,498</u>	<u>4,106</u>	<u>\$590,711,250</u>
MOTOR VEHICLES & PARTS	441	105	22,714,595	233	127,192,749
NEW & USED AUTO DEALERS	4411	23	16,256,764	55	100,862,641
RV, BOAT, MOTORCYCLE DEALERS	4412	19	1,664,633	41	5,308,275
AUTOMOTIVE PARTS & TIRE	4413	63	4,793,198	137	21,021,833
FURNITURE & HOME FURNISHING	442	82	3,636,870	185	21,500,118
ELECTRONICS & APPLIANCE STORES	443	168	4,249,081	379	22,422,868
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	14,899,815	274	65,662,267
BUILDING MATERIALS	4441	108	12,614,492	199	58,954,789
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	2,285,323	75	6,707,478
FOOD & BEVERAGE STORES	445	71	10,540,030	192	46,000,953
GROCERY & CONVENIENCE STORES	4451	24	9,921,838	80	40,361,812
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	618,192	112	5,639,141
DRUG/HEALTH STORES	446	158	4,338,181	305	25,865,903
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,974,231	101	21,114,637
APPAREL & ACCESSORIES	448	167	1,747,448	285	27,253,416
CLOTHING & SHOE STORES	4481, 4482	146	1,519,273	244	24,157,096
JEWELRY & LUGGAGE STORES	4483	21	228,175	41	3,096,320
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	179	2,802,835	299	14,902,267
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	138	2,540,910	228	12,931,456
BOOK STORES & NEWS DEALERS	4512	41	261,925	71	1,970,811
GENERAL MERCHANDISE STORES	452	26	29,510,904	38	138,294,631
DEPARTMENT STORES	4521	6	2,780,488	8	31,766,094
GENERAL MERCHANDISE STORES	4529	20	26,730,416	30	106,528,537
E-COMMERCE & MAIL ORDER	4541	286	4,261,592	456	23,535,511
MISCELLANEOUS RETAILERS	453, 4542, 4543	680	10,094,916	1,359	56,965,930
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>138,014</u>	<u>30</u>	<u>315,212</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>179,172</u>	<u>6</u>	<u>405,704</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>13,539</u>	<u>9</u>	<u>1,255,436</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>687</u>	<u>32,873,665</u>	<u>2,736</u>	<u>232,457,931</u>
CONSTRUCTION OF BUILDINGS	236	207	14,739,152	808	108,697,223
HEAVY CONSTRUCTION & HIGHWAYS	237	29	5,926,929	96	23,522,625
SPECIAL TRADE CONTRACTORS	238	451	12,207,584	1,832	100,238,083
<u>MANUFACTURING</u>	<u>31-33</u>	<u>422</u>	<u>3,240,238</u>	<u>961</u>	<u>17,804,489</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,224</u>	<u>12,720,802</u>	<u>2,348</u>	<u>87,981,322</u>
DURABLE GOODS	423	865	9,551,912	1,648	70,395,880
NONDURABLE GOODS	424	353	3,155,530	679	17,382,319
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	13,360	21	203,123
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>526,612</u>	<u>90</u>	<u>4,197,857</u>
<u>INFORMATION</u>	<u>51</u>	<u>329</u>	<u>12,116,288</u>	<u>585</u>	<u>80,150,734</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>1,058,927</u>	<u>132</u>	<u>12,212,324</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>169</u>	<u>2,454,914</u>	<u>401</u>	<u>27,490,824</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>317</u>	<u>2,588,781</u>	<u>777</u>	<u>18,273,102</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>450</u>	<u>4,005,109</u>	<u>1,223</u>	<u>35,464,213</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>52</u>	<u>1,535,068</u>	<u>134</u>	<u>13,657,025</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>265</u>	<u>22,492,583</u>	<u>666</u>	<u>151,181,119</u>
ACCOMMODATIONS	721	91	4,179,449	41	15,819,288
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	174	18,313,134	625	135,361,831
<u>OTHER SERVICES</u>	<u>81</u>	<u>335</u>	<u>8,795,820</u>	<u>952</u>	<u>42,237,695</u>
REPAIR & MAINTENANCE	811	232	7,499,198	626	34,114,653
PERSONAL SERVICE	812	77	1,000,944	280	7,552,470
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	295,678	46	570,572
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>214,501</u>	<u>9</u>	<u>320,861</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,497</b>	<b>\$218,724,531</b>	<b>15,165</b>	<b>\$1,316,117,098</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>554</u>	<u>\$3,192,457</u>	<u>2,253</u>	<u>\$175,660,207</u>
MOTOR VEHICLES & PARTS	441	22	269,383	124	57,121,716
NEW & USED AUTO DEALERS	4411	D	D	29	46,102,072
RV, BOAT, MOTORCYCLE DEALERS	4412	3	3,563	18	2,516,137
AUTOMOTIVE PARTS & TIRE	4413	17	195,792	77	8,503,507
FURNITURE & HOME FURNISHING	442	18	125,819	80	3,722,066
ELECTRONICS & APPLIANCE STORES	443	46	232,099	172	4,340,811
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	373,296	172	20,909,288
BUILDING MATERIALS	4441	27	368,277	127	16,561,128
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	5,019	45	4,348,160
FOOD & BEVERAGE STORES	445	9	475,065	82	12,291,071
GROCERY & CONVENIENCE STORES	4451	3	473,220	30	10,829,549
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	1,845	52	1,461,522
DRUG/HEALTH STORES	446	36	106,791	175	6,265,650
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	374,249	47	11,049,876
APPAREL & ACCESSORIES	448	47	33,497	150	2,708,083
CLOTHING & SHOE STORES	4481, 4482	45	33,162	132	1,648,553
JEWELRY & LUGGAGE STORES	4483	D	D	18	1,059,530
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	58,490	172	4,410,428
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	56,543	135	4,261,538
BOOK STORES & NEWS DEALERS	4512	16	1,947	37	148,890
GENERAL MERCHANDISE STORES	452	8	49,932	34	34,997,829
DEPARTMENT STORES	4521	4	15,366	9	9,181,109
GENERAL MERCHANDISE STORES	4529	4	34,566	25	25,816,720
E-COMMERCE & MAIL ORDER	4541	105	230,716	279	4,744,417
MISCELLANEOUS RETAILERS	453, 4542, 4543	170	863,120	766	13,098,972
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>22</u>	<u>145,837</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>478,493</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>102,207</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>128</u>	<u>5,397,905</u>	<u>1,120</u>	<u>42,561,620</u>
CONSTRUCTION OF BUILDINGS	236	28	1,117,839	252	21,235,096
HEAVY CONSTRUCTION & HIGHWAYS	237	6	1,500,233	56	4,545,205
SPECIAL TRADE CONTRACTORS	238	94	2,779,833	812	16,781,319
<u>MANUFACTURING</u>	<u>31-33</u>	<u>47</u>	<u>176,165</u>	<u>485</u>	<u>6,549,084</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>273</u>	<u>3,845,473</u>	<u>1,374</u>	<u>22,324,213</u>
DURABLE GOODS	423	180	2,965,542	975	17,774,956
NONDURABLE GOODS	424	92	877,396	391	4,533,978
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	15,279
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>49</u>	<u>1,188,913</u>
<u>INFORMATION</u>	<u>51</u>	<u>103</u>	<u>675,367</u>	<u>348</u>	<u>17,569,042</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>17</u>	<u>94,332</u>	<u>87</u>	<u>1,907,967</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>63</u>	<u>837,569</u>	<u>237</u>	<u>7,357,259</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>59</u>	<u>132,779</u>	<u>333</u>	<u>3,714,366</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>80</u>	<u>630,101</u>	<u>514</u>	<u>4,603,354</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>6</u>	<u>30,836</u>	<u>42</u>	<u>1,995,361</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>16</u>	<u>761,610</u>	<u>220</u>	<u>35,299,573</u>
ACCOMMODATIONS	721	7	354,891	38	3,000,800
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	9	406,719	182	32,298,773
<u>OTHER SERVICES</u>	<u>81</u>	<u>44</u>	<u>968,687</u>	<u>351</u>	<u>10,031,879</u>
REPAIR & MAINTENANCE	811	24	879,140	252	7,992,713
PERSONAL SERVICE	812	14	51,713	70	1,503,262
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	37,834	29	535,904
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>33,460</u>	<u>9</u>	<u>201,591</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,401</b>	<b>\$16,900,235</b>	<b>7,462</b>	<b>\$331,690,966</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,351</u>	<u>\$74,891,336</u>	<u>672</u>	<u>\$3,604,227</u>
MOTOR VEHICLES & PARTS	441	71	16,812,497	32	554,527
NEW & USED AUTO DEALERS	4411	13	13,628,582	6	168,306
RV, BOAT, MOTORCYCLE DEALERS	4412	14	823,546	6	5,360
AUTOMOTIVE PARTS & TIRE	4413	44	2,360,369	20	380,861
FURNITURE & HOME FURNISHING	442	53	2,468,490	21	103,072
ELECTRONICS & APPLIANCE STORES	443	112	3,230,871	51	85,870
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	3,161,789	35	505,389
BUILDING MATERIALS	4441	65	2,922,921	28	336,285
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	238,868	7	169,104
FOOD & BEVERAGE STORES	445	32	2,857,648	11	497,867
GROCERY & CONVENIENCE STORES	4451	12	2,671,198	6	495,982
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	186,450	5	1,885
DRUG/HEALTH STORES	446	86	1,874,905	35	83,964
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,950,727	12	712,542
APPAREL & ACCESSORIES	448	123	2,217,438	59	48,832
CLOTHING & SHOE STORES	4481, 4482	111	1,510,536	56	48,564
JEWELRY & LUGGAGE STORES	4483	12	706,902	3	268
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	107	2,981,610	69	68,861
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	2,960,439	49	59,761
BOOK STORES & NEWS DEALERS	4512	30	21,171	20	9,100
GENERAL MERCHANDISE STORES	452	28	26,544,912	9	39,304
DEPARTMENT STORES	4521	7	5,614,562	4	19,443
GENERAL MERCHANDISE STORES	4529	21	20,930,350	5	19,861
E-COMMERCE & MAIL ORDER	4541	205	2,037,599	132	507,036
MISCELLANEOUS RETAILERS	453, 4542, 4543	438	8,752,850	206	396,963
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>115,505</u>	<u>3</u>	<u>11,093</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>27,846</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>128,565</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>538</u>	<u>23,046,023</u>	<u>75</u>	<u>1,159,496</u>
CONSTRUCTION OF BUILDINGS	236	143	11,025,059	18	369,005
HEAVY CONSTRUCTION & HIGHWAYS	237	28	3,039,708	3	23,183
SPECIAL TRADE CONTRACTORS	238	367	8,981,256	54	767,308
<u>MANUFACTURING</u>	<u>31-33</u>	<u>220</u>	<u>2,042,722</u>	<u>60</u>	<u>110,691</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>766</u>	<u>22,443,968</u>	<u>272</u>	<u>930,209</u>
DURABLE GOODS	423	528	20,326,224	192	700,458
NONDURABLE GOODS	424	233	2,105,238	79	229,420
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	12,506	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>461,364</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>229</u>	<u>7,305,313</u>	<u>113</u>	<u>921,282</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>698,373</u>	<u>24</u>	<u>28,324</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>127</u>	<u>2,586,737</u>	<u>44</u>	<u>152,138</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>187</u>	<u>9,692,853</u>	<u>80</u>	<u>90,470</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>274</u>	<u>2,704,390</u>	<u>68</u>	<u>64,985</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>1,476,731</u>	<u>6</u>	<u>7,962</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>9,303,071</u>	<u>20</u>	<u>653,436</u>
ACCOMMODATIONS	721	9	430,717	6	124,179
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	8,872,354	14	529,257
<u>OTHER SERVICES</u>	<u>81</u>	<u>146</u>	<u>2,912,232</u>	<u>42</u>	<u>336,456</u>
REPAIR & MAINTENANCE	811	95	2,203,793	26	293,713
PERSONAL SERVICE	812	37	637,819	8	28,497
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	70,620	8	14,246
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>28,074</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,030</b>	<b>\$159,865,103</b>	<b>1,485</b>	<b>\$8,075,426</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,926</u>	<u>\$137,744,534</u>	<u>372</u>	<u>\$1,622,455</u>
MOTOR VEHICLES & PARTS	441	132	69,341,892	11	118,282
NEW & USED AUTO DEALERS	4411	32	45,326,273	5	115,990
RV, BOAT, MOTORCYCLE DEALERS	4412	20	13,993,483	D	D
AUTOMOTIVE PARTS & TIRE	4413	80	10,022,136	5	2,218
FURNITURE & HOME FURNISHING	442	67	3,147,249	10	37,030
ELECTRONICS & APPLIANCE STORES	443	176	4,346,739	28	125,316
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	12,303,201	27	260,967
BUILDING MATERIALS	4441	78	10,822,534	22	254,509
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,480,667	5	6,458
FOOD & BEVERAGE STORES	445	69	6,978,829	7	267,572
GROCERY & CONVENIENCE STORES	4451	29	6,635,708	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	343,121	6	387
DRUG/HEALTH STORES	446	126	3,563,084	17	92,202
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	6,317,913	D	D
APPAREL & ACCESSORIES	448	165	1,326,390	40	15,838
CLOTHING & SHOE STORES	4481, 4482	146	1,236,174	39	15,652
JEWELRY & LUGGAGE STORES	4483	19	90,216	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	140	1,254,281	35	37,757
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	96	625,857	24	36,550
BOOK STORES & NEWS DEALERS	4512	44	628,424	11	1,207
GENERAL MERCHANDISE STORES	452	24	15,569,020	9	14,041
DEPARTMENT STORES	4521	4	265,129	4	8,084
GENERAL MERCHANDISE STORES	4529	20	15,303,891	5	5,957
E-COMMERCE & MAIL ORDER	4541	248	3,048,537	66	116,499
MISCELLANEOUS RETAILERS	453, 4542, 4543	642	10,547,399	120	216,345
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>160,754</u>	<u>3</u>	<u>364</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>443,411</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>84,930</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>794</u>	<u>46,207,011</u>	<u>71</u>	<u>412,196</u>
CONSTRUCTION OF BUILDINGS	236	190	27,562,307	13	81,435
HEAVY CONSTRUCTION & HIGHWAYS	237	42	2,864,668	5	20,075
SPECIAL TRADE CONTRACTORS	238	562	15,780,036	53	310,686
<u>MANUFACTURING</u>	<u>31-33</u>	<u>350</u>	<u>3,775,037</u>	<u>54</u>	<u>157,500</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,213</u>	<u>38,975,406</u>	<u>168</u>	<u>2,224,231</u>
DURABLE GOODS	423	840	31,827,185	115	2,121,317
NONDURABLE GOODS	424	366	6,978,401	53	102,914
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	169,820	0	0
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>1,786,607</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>303</u>	<u>10,761,841</u>	<u>74</u>	<u>403,205</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>1,311,421</u>	<u>14</u>	<u>129,960</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>210</u>	<u>9,784,830</u>	<u>43</u>	<u>995,292</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>293</u>	<u>2,744,418</u>	<u>41</u>	<u>64,794</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>399</u>	<u>9,964,880</u>	<u>48</u>	<u>30,627</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,298,588</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>22,414,195</u>	<u>6</u>	<u>141,993</u>
ACCOMMODATIONS	721	20	3,634,141	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	18,780,054	4	133,600
<u>OTHER SERVICES</u>	<u>81</u>	<u>267</u>	<u>10,642,228</u>	<u>26</u>	<u>162,798</u>
REPAIR & MAINTENANCE	811	200	8,870,706	15	140,729
PERSONAL SERVICE	812	45	1,650,370	9	21,227
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	121,152	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>716,587</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,090</b>	<b>\$298,816,678</b>	<b>928</b>	<b>\$6,411,784</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,174</u>	<u>\$152,752,110</u>	<u>2,001</u>	<u>\$93,526,417</u>
MOTOR VEHICLES & PARTS	441	146	29,719,617	103	24,370,780
NEW & USED AUTO DEALERS	4411	35	19,390,680	27	18,467,699
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,594,215	17	213,075
AUTOMOTIVE PARTS & TIRE	4413	85	7,734,722	59	5,690,006
FURNITURE & HOME FURNISHING	442	80	3,267,659	76	2,212,064
ELECTRONICS & APPLIANCE STORES	443	177	14,234,066	163	1,973,925
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	23,630,624	137	13,319,643
BUILDING MATERIALS	4441	121	17,963,759	101	11,891,665
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	5,666,865	36	1,427,978
FOOD & BEVERAGE STORES	445	78	9,162,234	91	9,343,758
GROCERY & CONVENIENCE STORES	4451	41	8,838,342	45	8,642,895
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	323,892	46	700,863
DRUG/HEALTH STORES	446	151	2,686,155	147	2,984,921
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	9,190,837	35	7,131,698
APPAREL & ACCESSORIES	448	158	3,050,825	133	1,274,274
CLOTHING & SHOE STORES	4481, 4482	139	2,598,291	120	976,173
JEWELRY & LUGGAGE STORES	4483	19	452,534	13	298,101
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	155	3,459,216	155	1,455,029
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	2,665,468	111	1,192,303
BOOK STORES & NEWS DEALERS	4512	46	793,748	44	262,726
GENERAL MERCHANDISE STORES	452	30	24,525,270	27	17,533,874
DEPARTMENT STORES	4521	6	2,782,914	5	2,838,217
GENERAL MERCHANDISE STORES	4529	24	21,742,356	22	14,695,657
E-COMMERCE & MAIL ORDER	4541	274	3,945,917	258	3,359,839
MISCELLANEOUS RETAILERS	453, 4542, 4543	721	25,879,690	676	8,566,612
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>525,564</u>	<u>19</u>	<u>386,654</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>223,524</u>	<u>5</u>	<u>453,992</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>1,477,988</u>	<u>8</u>	<u>17,054</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>817</u>	<u>123,593,749</u>	<u>717</u>	<u>32,084,641</u>
CONSTRUCTION OF BUILDINGS	236	210	78,727,673	209	19,518,757
HEAVY CONSTRUCTION & HIGHWAYS	237	48	8,986,136	35	3,222,520
SPECIAL TRADE CONTRACTORS	238	559	35,879,940	473	9,343,364
<u>MANUFACTURING</u>	<u>31-33</u>	<u>443</u>	<u>7,299,498</u>	<u>385</u>	<u>4,337,866</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,394</u>	<u>76,225,268</u>	<u>1,111</u>	<u>14,978,469</u>
DURABLE GOODS	423	999	66,184,195	779	11,180,177
NONDURABLE GOODS	424	390	10,009,324	326	3,779,999
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	31,749	6	18,293
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>1,164,840</u>	<u>27</u>	<u>614,573</u>
<u>INFORMATION</u>	<u>51</u>	<u>342</u>	<u>17,222,336</u>	<u>300</u>	<u>12,000,901</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>2,085,557</u>	<u>76</u>	<u>1,110,178</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>234</u>	<u>10,291,117</u>	<u>196</u>	<u>4,750,918</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>318</u>	<u>7,483,114</u>	<u>287</u>	<u>2,105,320</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>398</u>	<u>5,996,523</u>	<u>398</u>	<u>3,730,585</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>45</u>	<u>1,585,508</u>	<u>42</u>	<u>1,285,641</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>220</u>	<u>25,617,967</u>	<u>293</u>	<u>27,583,654</u>
ACCOMMODATIONS	721	44	4,001,622	105	8,754,128
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	176	21,616,345	188	18,829,526
<u>OTHER SERVICES</u>	<u>81</u>	<u>352</u>	<u>13,393,188</u>	<u>261</u>	<u>5,508,347</u>
REPAIR & MAINTENANCE	811	254	11,558,257	177	4,154,708
PERSONAL SERVICE	812	69	1,516,226	62	1,012,387
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	318,705	22	341,252
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>8,691</u>	<u>7</u>	<u>310,756</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,918</b>	<b>\$446,946,542</b>	<b>6,133</b>	<b>\$204,785,966</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,227</u>	<u>\$76,022,437</u>	<u>1,608</u>	<u>\$31,713,683</u>
MOTOR VEHICLES & PARTS	441	98	6,400,065	67	2,839,630
NEW & USED AUTO DEALERS	4411	22	3,184,703	10	309,423
RV, BOAT, MOTORCYCLE DEALERS	4412	20	294,982	19	681,563
AUTOMOTIVE PARTS & TIRE	4413	56	2,920,380	38	1,848,644
FURNITURE & HOME FURNISHING	442	127	3,605,261	84	1,413,376
ELECTRONICS & APPLIANCE STORES	443	162	4,551,189	132	1,761,912
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	168	14,268,017	123	5,244,859
BUILDING MATERIALS	4441	122	13,134,032	92	4,780,067
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	1,133,985	31	464,792
FOOD & BEVERAGE STORES	445	66	8,596,272	48	3,357,928
GROCERY & CONVENIENCE STORES	4451	12	7,838,312	10	3,192,917
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	757,960	38	165,011
DRUG/HEALTH STORES	446	158	3,703,887	122	1,918,115
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,774,482	12	2,451,318
APPAREL & ACCESSORIES	448	171	1,819,672	139	1,110,296
CLOTHING & SHOE STORES	4481, 4482	154	1,462,308	123	981,132
JEWELRY & LUGGAGE STORES	4483	17	357,364	16	129,164
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	190	1,342,784	133	807,584
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	134	1,173,293	97	644,532
BOOK STORES & NEWS DEALERS	4512	56	169,491	36	163,052
GENERAL MERCHANDISE STORES	452	25	10,548,506	20	2,852,488
DEPARTMENT STORES	4521	5	481,266	4	211,613
GENERAL MERCHANDISE STORES	4529	20	10,067,240	16	2,640,875
E-COMMERCE & MAIL ORDER	4541	305	6,026,211	229	2,409,952
MISCELLANEOUS RETAILERS	453, 4542, 4543	738	11,386,091	499	5,546,225
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>196,750</u>	<u>13</u>	<u>192,798</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>33,739</u>	<u>6</u>	<u>143,275</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>388,254</u>	<u>4</u>	<u>10,180</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,214</u>	<u>39,165,411</u>	<u>617</u>	<u>18,909,042</u>
CONSTRUCTION OF BUILDINGS	236	354	21,890,014	171	9,423,773
HEAVY CONSTRUCTION & HIGHWAYS	237	41	3,527,830	34	973,494
SPECIAL TRADE CONTRACTORS	238	819	13,747,567	412	8,511,775
<u>MANUFACTURING</u>	<u>31-33</u>	<u>443</u>	<u>4,268,017</u>	<u>324</u>	<u>2,194,981</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,185</u>	<u>14,395,760</u>	<u>847</u>	<u>5,567,534</u>
DURABLE GOODS	423	806	6,539,517	567	3,751,897
NONDURABLE GOODS	424	372	7,763,013	272	1,790,259
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	93,230	8	25,378
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>256,580</u>	<u>16</u>	<u>281,020</u>
<u>INFORMATION</u>	<u>51</u>	<u>315</u>	<u>12,048,673</u>	<u>245</u>	<u>5,601,787</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>1,066,590</u>	<u>58</u>	<u>559,503</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>202</u>	<u>3,042,053</u>	<u>127</u>	<u>1,767,217</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>317</u>	<u>3,616,639</u>	<u>213</u>	<u>3,562,287</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>544</u>	<u>7,163,788</u>	<u>315</u>	<u>2,535,015</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>60</u>	<u>2,233,251</u>	<u>30</u>	<u>666,462</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>212</u>	<u>20,952,073</u>	<u>137</u>	<u>10,712,102</u>
ACCOMMODATIONS	721	67	3,286,362	46	3,410,216
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	145	17,665,711	91	7,301,886
<u>OTHER SERVICES</u>	<u>81</u>	<u>292</u>	<u>5,570,104</u>	<u>186</u>	<u>4,070,704</u>
REPAIR & MAINTENANCE	811	206	4,235,657	127	3,720,373
PERSONAL SERVICE	812	62	937,145	45	252,067
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	397,302	14	98,264
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>35,527</u>	<u>5</u>	<u>607,838</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,143</b>	<b>\$190,455,646</b>	<b>4,751</b>	<b>\$89,095,428</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,752</u>	<u>\$4,581,091,276</u>	<u>3,664</u>	<u>451,450,115</u>
MOTOR VEHICLES & PARTS	441	753	1,061,376,313	197	118,465,665
NEW & USED AUTO DEALERS	4411	319	896,659,938	49	96,452,081
RV, BOAT, MOTORCYCLE DEALERS	4412	146	73,442,869	39	6,885,945
AUTOMOTIVE PARTS & TIRE	4413	288	91,273,506	109	15,127,639
FURNITURE & HOME FURNISHING	442	600	222,542,737	190	14,883,522
ELECTRONICS & APPLIANCE STORES	443	927	375,827,323	303	19,739,060
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	745	350,973,275	262	53,835,152
BUILDING MATERIALS	4441	550	326,977,751	182	47,580,963
LAWN & GARDEN SUPPLIES & EQUIP.	4442	195	23,995,524	80	6,254,189
FOOD & BEVERAGE STORES	445	1,094	284,850,773	158	33,736,050
GROCERY & CONVENIENCE STORES	4451	666	249,140,754	63	31,094,329
OTHER FOOD & BEVERAGE STORES	4452, 4453	428	35,710,019	95	2,641,721
DRUG/HEALTH STORES	446	799	198,749,273	261	14,112,983
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	344	87,132,648	57	12,719,165
APPAREL & ACCESSORIES	448	957	410,278,326	285	18,562,815
CLOTHING & SHOE STORES	4481, 4482	746	365,042,861	235	15,575,223
JEWELRY & LUGGAGE STORES	4483	211	45,235,465	50	2,987,592
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	780	192,486,518	280	16,756,001
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	608	163,752,334	205	13,827,714
BOOK STORES & NEWS DEALERS	4512	172	28,734,184	75	2,928,287
GENERAL MERCHANDISE STORES	452	90	652,796,292	39	90,930,950
DEPARTMENT STORES	4521	11	217,546,504	8	22,285,152
GENERAL MERCHANDISE STORES	4529	79	435,249,788	31	68,645,798
E-COMMERCE & MAIL ORDER	4541	730	220,514,261	403	18,255,073
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,933	523,563,537	1,229	39,453,679
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>97</u>	<u>2,936,371</u>	<u>27</u>	<u>292,471</u>
<u>MINING</u>	<u>21</u>	<u>25</u>	<u>1,410,308</u>	<u>6</u>	<u>316,964</u>
<u>UTILITIES</u>	<u>22</u>	<u>36</u>	<u>4,132,953</u>	<u>12</u>	<u>200,488</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>12,498</u>	<u>2,547,910,885</u>	<u>2,283</u>	<u>109,803,574</u>
CONSTRUCTION OF BUILDINGS	236	4,808	1,691,250,570	701	54,873,831
HEAVY CONSTRUCTION & HIGHWAYS	237	316	147,557,254	71	11,264,582
SPECIAL TRADE CONTRACTORS	238	7,374	709,103,061	1,511	43,665,161
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,136</u>	<u>223,101,602</u>	<u>841</u>	<u>10,513,105</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,702</u>	<u>829,219,655</u>	<u>2,007</u>	<u>37,265,993</u>
DURABLE GOODS	423	3,285	698,500,693	1,376	28,588,256
NONDURABLE GOODS	424	1,371	127,247,570	619	8,622,271
ELECTRONIC MARKETS, AGENTS & BROKERS	425	46	3,471,392	12	55,466
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>397</u>	<u>59,976,761</u>	<u>64</u>	<u>1,123,443</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,194</u>	<u>625,603,315</u>	<u>517</u>	<u>47,417,740</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>231</u>	<u>94,299,872</u>	<u>114</u>	<u>5,750,907</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,125</u>	<u>323,381,142</u>	<u>333</u>	<u>13,921,595</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>3,301</u>	<u>353,123,662</u>	<u>660</u>	<u>10,244,282</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>5,303</u>	<u>350,524,490</u>	<u>1,045</u>	<u>21,453,642</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>964</u>	<u>142,219,700</u>	<u>115</u>	<u>7,601,376</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,282</u>	<u>1,576,911,871</u>	<u>491</u>	<u>87,976,584</u>
ACCOMMODATIONS	721	367	348,762,324	55	5,912,310
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,915	1,228,149,547	436	82,064,274
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,325</u>	<u>368,611,249</u>	<u>714</u>	<u>27,711,406</u>
REPAIR & MAINTENANCE	811	2,539	228,430,603	501	21,034,233
PERSONAL SERVICE	812	1,591	132,974,136	169	5,846,939
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	195	7,206,510	44	830,234
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>40</u>	<u>3,880,524</u>	<u>13</u>	<u>475,505</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>54,408</b>	<b>\$12,088,335,636</b>	<b>12,906</b>	<b>833,519,190</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,773</u>	<u>\$61,451,232</u>	<u>1,063</u>	<u>\$12,514,860</u>
MOTOR VEHICLES & PARTS	441	93	14,143,045	51	1,586,937
NEW & USED AUTO DEALERS	4411	19	7,213,972	4	79,789
RV, BOAT, MOTORCYCLE DEALERS	4412	19	3,792,766	11	7,268
AUTOMOTIVE PARTS & TIRE	4413	55	3,136,307	36	1,499,880
FURNITURE & HOME FURNISHING	442	80	2,492,454	32	197,619
ELECTRONICS & APPLIANCE STORES	443	139	2,192,296	76	484,776
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	8,040,064	81	1,650,147
BUILDING MATERIALS	4441	96	5,366,101	57	1,026,865
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	2,673,963	24	623,282
FOOD & BEVERAGE STORES	445	52	5,858,551	25	1,831,335
GROCERY & CONVENIENCE STORES	4451	13	5,377,351	10	1,740,162
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	481,200	15	91,173
DRUG/HEALTH STORES	446	118	1,254,821	78	937,750
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	4,573,512	15	2,013,438
APPAREL & ACCESSORIES	448	145	1,261,509	93	140,212
CLOTHING & SHOE STORES	4481, 4482	125	965,947	86	138,320
JEWELRY & LUGGAGE STORES	4483	20	295,562	7	1,892
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	2,185,002	90	262,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	1,733,240	63	237,788
BOOK STORES & NEWS DEALERS	4512	42	451,762	27	24,599
GENERAL MERCHANDISE STORES	452	21	9,700,172	11	149,723
DEPARTMENT STORES	4521	4	124,098	4	65,244
GENERAL MERCHANDISE STORES	4529	17	9,576,074	7	84,479
E-COMMERCE & MAIL ORDER	4541	245	2,898,056	173	1,272,111
MISCELLANEOUS RETAILERS	453, 4542, 4543	580	6,851,750	338	1,988,425
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>299,299</u>	<u>15</u>	<u>222,723</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>22,663</u>	<u>4</u>	<u>50,289</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>79,015</u>	<u>3</u>	<u>5,265</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>700</u>	<u>35,568,685</u>	<u>343</u>	<u>11,840,941</u>
CONSTRUCTION OF BUILDINGS	236	186	20,971,482	98	4,719,691
HEAVY CONSTRUCTION & HIGHWAYS	237	35	4,380,709	24	2,208,371
SPECIAL TRADE CONTRACTORS	238	479	10,216,494	221	4,912,879
<u>MANUFACTURING</u>	<u>31-33</u>	<u>360</u>	<u>4,234,292</u>	<u>180</u>	<u>1,778,674</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,011</u>	<u>12,477,695</u>	<u>689</u>	<u>10,751,534</u>
DURABLE GOODS	423	692	8,540,801	489	8,273,071
NONDURABLE GOODS	424	313	3,910,572	197	2,469,847
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	26,322	3	8,616
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>719,896</u>	<u>15</u>	<u>764,183</u>
<u>INFORMATION</u>	<u>51</u>	<u>287</u>	<u>6,716,800</u>	<u>198</u>	<u>3,322,068</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>1,111,777</u>	<u>44</u>	<u>897,249</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>173</u>	<u>3,027,073</u>	<u>117</u>	<u>2,209,569</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>255</u>	<u>2,236,514</u>	<u>128</u>	<u>1,417,653</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>332</u>	<u>6,431,663</u>	<u>166</u>	<u>638,309</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,489,091</u>	<u>11</u>	<u>161,151</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>167</u>	<u>24,082,615</u>	<u>62</u>	<u>3,178,510</u>
ACCOMMODATIONS	721	39	7,364,534	16	587,904
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	128	16,718,081	46	2,590,606
<u>OTHER SERVICES</u>	<u>81</u>	<u>213</u>	<u>4,370,200</u>	<u>107</u>	<u>1,443,812</u>
REPAIR & MAINTENANCE	811	145	3,508,054	70	1,049,340
PERSONAL SERVICE	812	47	689,820	24	282,558
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	172,326	13	111,914
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>35,651</u>	<u>7</u>	<u>9,042</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,441</b>	<b>\$165,354,161</b>	<b>3,152</b>	<b>\$51,205,832</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,128</u>	<u>\$129,926,526</u>	<u>903</u>	<u>\$7,153,830</u>
MOTOR VEHICLES & PARTS	441	131	33,559,378	49	1,121,697
NEW & USED AUTO DEALERS	4411	34	23,926,526	9	335,460
RV, BOAT, MOTORCYCLE DEALERS	4412	18	3,130,739	9	214,631
AUTOMOTIVE PARTS & TIRE	4413	79	6,502,113	31	571,606
FURNITURE & HOME FURNISHING	442	87	3,074,825	36	271,359
ELECTRONICS & APPLIANCE STORES	443	163	3,017,852	73	587,150
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	17,649,570	56	1,070,419
BUILDING MATERIALS	4441	119	12,946,734	44	447,766
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	4,702,836	12	622,653
FOOD & BEVERAGE STORES	445	72	9,737,141	18	1,022,907
GROCERY & CONVENIENCE STORES	4451	39	9,460,402	9	1,021,183
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	276,739	9	1,724
DRUG/HEALTH STORES	446	155	4,102,457	55	250,901
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	8,601,788	9	244,806
APPAREL & ACCESSORIES	448	149	7,757,364	76	98,859
CLOTHING & SHOE STORES	4481, 4482	133	6,687,237	72	98,114
JEWELRY & LUGGAGE STORES	4483	16	1,070,127	4	745
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	164	5,653,224	79	131,085
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	120	5,614,055	54	121,713
BOOK STORES & NEWS DEALERS	4512	44	39,169	25	9,372
GENERAL MERCHANDISE STORES	452	29	21,352,182	11	104,785
DEPARTMENT STORES	4521	5	3,137,529	4	54,178
GENERAL MERCHANDISE STORES	4529	24	18,214,653	7	50,607
E-COMMERCE & MAIL ORDER	4541	261	3,754,633	142	576,438
MISCELLANEOUS RETAILERS	453, 4542, 4543	712	11,666,112	299	1,673,424
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>539,641</u>	<u>9</u>	<u>69,106</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>383,806</u>	<u>3</u>	<u>71,479</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>351,234</u>	<u>4</u>	<u>81,521</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>877</u>	<u>30,256,267</u>	<u>233</u>	<u>5,269,293</u>
CONSTRUCTION OF BUILDINGS	236	219	12,651,170	51	1,651,972
HEAVY CONSTRUCTION & HIGHWAYS	237	47	5,824,365	20	1,621,985
SPECIAL TRADE CONTRACTORS	238	611	11,780,732	162	1,995,336
<u>MANUFACTURING</u>	<u>31-33</u>	<u>445</u>	<u>7,818,273</u>	<u>110</u>	<u>205,161</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,323</u>	<u>19,046,721</u>	<u>452</u>	<u>4,930,304</u>
DURABLE GOODS	423	946	14,257,028	316	3,433,738
NONDURABLE GOODS	424	370	4,768,148	133	1,491,780
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	21,545	3	4,786
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>1,210,533</u>	<u>9</u>	<u>155,883</u>
<u>INFORMATION</u>	<u>51</u>	<u>333</u>	<u>13,988,667</u>	<u>139</u>	<u>1,759,527</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>639,215</u>	<u>36</u>	<u>82,705</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>213</u>	<u>4,708,955</u>	<u>77</u>	<u>992,582</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>310</u>	<u>2,990,174</u>	<u>99</u>	<u>382,043</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>440</u>	<u>9,942,960</u>	<u>130</u>	<u>319,373</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>40</u>	<u>3,672,877</u>	<u>7</u>	<u>135,354</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>227</u>	<u>25,489,625</u>	<u>32</u>	<u>851,250</u>
ACCOMMODATIONS	721	48	2,315,882	7	108,329
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	179	23,173,743	25	742,921
<u>OTHER SERVICES</u>	<u>81</u>	<u>323</u>	<u>8,408,457</u>	<u>83</u>	<u>1,722,407</u>
REPAIR & MAINTENANCE	811	237	7,004,785	54	1,601,888
PERSONAL SERVICE	812	61	1,242,200	19	112,439
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	161,472	10	8,080
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>48,477</u>	<u>5</u>	<u>72,351</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,853</b>	<b>\$259,422,408</b>	<b>2,331</b>	<b>\$24,254,169</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,749</u>	<u>\$53,977,250</u>	<u>1,660</u>	<u>\$58,514,852</u>
MOTOR VEHICLES & PARTS	441	83	8,800,552	91	11,655,638
NEW & USED AUTO DEALERS	4411	17	4,531,438	20	7,935,958
RV, BOAT, MOTORCYCLE DEALERS	4412	13	541,350	18	616,960
AUTOMOTIVE PARTS & TIRE	4413	53	3,727,764	53	3,102,720
FURNITURE & HOME FURNISHING	442	86	1,522,223	57	1,418,604
ELECTRONICS & APPLIANCE STORES	443	126	2,181,338	114	2,063,541
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	147	6,074,344	118	10,550,585
BUILDING MATERIALS	4441	107	4,848,112	80	7,890,168
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	1,226,232	38	2,660,417
FOOD & BEVERAGE STORES	445	45	5,946,770	45	5,171,262
GROCERY & CONVENIENCE STORES	4451	19	5,694,280	26	4,932,821
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	252,490	19	238,441
DRUG/HEALTH STORES	446	124	1,232,220	116	1,315,733
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,204,494	36	3,108,198
APPAREL & ACCESSORIES	448	118	552,800	128	1,067,332
CLOTHING & SHOE STORES	4481, 4482	106	502,771	114	990,852
JEWELRY & LUGGAGE STORES	4483	12	50,029	14	76,480
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	140	691,565	144	1,584,209
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	520,300	101	1,500,564
BOOK STORES & NEWS DEALERS	4512	41	171,265	43	83,645
GENERAL MERCHANDISE STORES	452	27	14,358,735	26	12,440,741
DEPARTMENT STORES	4521	4	310,858	5	1,442,015
GENERAL MERCHANDISE STORES	4529	23	14,047,877	21	10,998,726
E-COMMERCE & MAIL ORDER	4541	236	2,822,434	243	2,383,170
MISCELLANEOUS RETAILERS	453, 4542, 4543	590	5,589,775	542	5,755,839
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>116,846</u>	<u>12</u>	<u>84,363</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>190,056</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>48,160</u>	<u>11</u>	<u>500,274</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>911</u>	<u>34,709,937</u>	<u>479</u>	<u>18,147,498</u>
CONSTRUCTION OF BUILDINGS	236	245	22,747,035	145	9,724,394
HEAVY CONSTRUCTION & HIGHWAYS	237	47	2,818,390	26	1,707,122
SPECIAL TRADE CONTRACTORS	238	619	9,144,512	308	6,715,982
<u>MANUFACTURING</u>	<u>31-33</u>	<u>363</u>	<u>4,103,040</u>	<u>270</u>	<u>1,641,375</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>975</u>	<u>9,647,624</u>	<u>912</u>	<u>8,854,087</u>
DURABLE GOODS	423	679	7,333,915	645	6,273,164
NONDURABLE GOODS	424	294	2,312,617	258	2,555,165
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	25,758
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>160,334</u>	<u>22</u>	<u>654,415</u>
<u>INFORMATION</u>	<u>51</u>	<u>286</u>	<u>9,486,792</u>	<u>254</u>	<u>6,173,471</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>66</u>	<u>1,002,941</u>	<u>57</u>	<u>899,487</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>171</u>	<u>3,081,776</u>	<u>129</u>	<u>2,510,206</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>227</u>	<u>1,440,965</u>	<u>205</u>	<u>1,462,103</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>402</u>	<u>2,139,584</u>	<u>256</u>	<u>1,525,331</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>800,771</u>	<u>34</u>	<u>1,502,755</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>130</u>	<u>10,354,060</u>	<u>146</u>	<u>10,842,721</u>
ACCOMMODATIONS	721	21	413,170	58	3,597,782
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	9,940,890	88	7,244,939
<u>OTHER SERVICES</u>	<u>81</u>	<u>241</u>	<u>4,382,452</u>	<u>209</u>	<u>4,186,208</u>
REPAIR & MAINTENANCE	811	176	3,654,782	142	3,421,154
PERSONAL SERVICE	812	44	539,060	45	536,046
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	188,610	22	229,008
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>988,777</u>	<u>5</u>	<u>6,128</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,601</b>	<b>\$136,631,365</b>	<b>4,663</b>	<b>\$117,560,059</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,115</u>	<u>\$15,329,777</u>	<u>891</u>	<u>\$6,228,708</u>
MOTOR VEHICLES & PARTS	441	45	946,753	48	838,849
NEW & USED AUTO DEALERS	4411	8	131,442	9	348,048
RV, BOAT, MOTORCYCLE DEALERS	4412	6	16,869	12	107,906
AUTOMOTIVE PARTS & TIRE	4413	31	798,442	27	382,895
FURNITURE & HOME FURNISHING	442	47	303,481	34	191,751
ELECTRONICS & APPLIANCE STORES	443	78	550,038	72	424,995
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	75	3,330,055	51	540,943
BUILDING MATERIALS	4441	55	3,030,971	41	535,792
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	299,084	10	5,151
FOOD & BEVERAGE STORES	445	35	2,649,842	20	1,623,331
GROCERY & CONVENIENCE STORES	4451	16	2,609,908	3	1,565,060
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	39,934	17	58,271
DRUG/HEALTH STORES	446	80	647,410	60	106,967
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,856,289	11	592,590
APPAREL & ACCESSORIES	448	91	368,059	75	135,550
CLOTHING & SHOE STORES	4481, 4482	79	350,894	71	134,609
JEWELRY & LUGGAGE STORES	4483	12	17,165	4	941
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	88	245,527	87	125,322
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	198,295	63	110,402
BOOK STORES & NEWS DEALERS	4512	26	47,232	24	14,920
GENERAL MERCHANDISE STORES	452	14	1,011,272	12	128,860
DEPARTMENT STORES	4521	4	83,032	4	53,877
GENERAL MERCHANDISE STORES	4529	10	928,240	8	74,983
E-COMMERCE & MAIL ORDER	4541	185	1,135,817	153	625,366
MISCELLANEOUS RETAILERS	453, 4542, 4543	365	2,285,234	268	894,184
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>462,287</u>	<u>9</u>	<u>485,306</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>1,177,008</u>	<u>4</u>	<u>82,872</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>29,103</u>	<u>4</u>	<u>15,597</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>322</u>	<u>8,577,540</u>	<u>218</u>	<u>6,369,546</u>
CONSTRUCTION OF BUILDINGS	236	89	2,914,239	61	3,622,790
HEAVY CONSTRUCTION & HIGHWAYS	237	16	313,065	14	580,210
SPECIAL TRADE CONTRACTORS	238	217	5,350,236	143	2,166,546
<u>MANUFACTURING</u>	<u>31-33</u>	<u>166</u>	<u>955,287</u>	<u>118</u>	<u>396,518</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>602</u>	<u>3,454,310</u>	<u>481</u>	<u>12,193,844</u>
DURABLE GOODS	423	408	2,643,335	358	11,210,317
NONDURABLE GOODS	424	189	800,800	118	981,403
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	10,175	5	2,124
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>54,294</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>196</u>	<u>3,555,954</u>	<u>164</u>	<u>1,741,540</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>404,969</u>	<u>31</u>	<u>232,261</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>100</u>	<u>973,951</u>	<u>70</u>	<u>733,649</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>135</u>	<u>627,581</u>	<u>92</u>	<u>309,667</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>191</u>	<u>1,075,110</u>	<u>126</u>	<u>327,732</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>478,630</u>	<u>5</u>	<u>42,957</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>141</u>	<u>8,647,163</u>	<u>36</u>	<u>1,598,695</u>
ACCOMMODATIONS	721	66	3,255,749	11	135,006
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	75	5,391,414	25	1,463,689
<u>OTHER SERVICES</u>	<u>81</u>	<u>108</u>	<u>1,929,600</u>	<u>73</u>	<u>444,813</u>
REPAIR & MAINTENANCE	811	67	1,508,024	43	332,863
PERSONAL SERVICE	812	29	175,649	21	91,017
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	245,927	9	20,933
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>17,004</u>	<u>6</u>	<u>49,381</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,167</b>	<b>\$47,749,568</b>	<b>2,330</b>	<b>\$31,312,284</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,466</u>	<u>\$1,608,349,443</u>	<u>1,328</u>	<u>\$21,933,771</u>
MOTOR VEHICLES & PARTS	441	500	557,995,049	50	2,967,954
NEW & USED AUTO DEALERS	4411	199	457,644,292	12	285,935
RV, BOAT, MOTORCYCLE DEALERS	4412	79	47,859,171	13	2,177,502
AUTOMOTIVE PARTS & TIRE	4413	222	52,491,586	25	504,517
FURNITURE & HOME FURNISHING	442	317	51,719,996	52	797,125
ELECTRONICS & APPLIANCE STORES	443	538	72,077,432	101	938,279
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	455	136,017,807	104	5,305,516
BUILDING MATERIALS	4441	334	121,618,125	77	4,982,175
LAWN & GARDEN SUPPLIES & EQUIP.	4442	121	14,399,682	27	323,341
FOOD & BEVERAGE STORES	445	395	91,453,756	51	4,011,681
GROCERY & CONVENIENCE STORES	4451	222	83,810,226	12	3,703,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	173	7,643,530	39	307,792
DRUG/HEALTH STORES	446	434	51,206,990	79	639,577
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	176	43,099,966	6	724,867
APPAREL & ACCESSORIES	448	431	77,785,995	126	523,049
CLOTHING & SHOE STORES	4481, 4482	362	67,163,379	114	501,535
JEWELRY & LUGGAGE STORES	4483	69	10,622,616	12	21,514
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	461	59,602,201	110	450,008
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	363	52,871,357	80	282,626
BOOK STORES & NEWS DEALERS	4512	98	6,730,844	30	167,382
GENERAL MERCHANDISE STORES	452	56	276,968,424	15	270,095
DEPARTMENT STORES	4521	10	81,552,283	4	60,645
GENERAL MERCHANDISE STORES	4529	46	195,416,141	11	209,450
E-COMMERCE & MAIL ORDER	4541	511	47,048,763	227	2,100,094
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,192	143,373,064	407	3,205,526
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>622,153</u>	<u>12</u>	<u>105,308</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>488,648</u>	<u>3</u>	<u>12,843</u>
<u>UTILITIES</u>	<u>22</u>	<u>32</u>	<u>1,305,668</u>	<u>7</u>	<u>168,695</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,183</u>	<u>434,476,437</u>	<u>491</u>	<u>30,322,480</u>
CONSTRUCTION OF BUILDINGS	236	1,596	207,909,698	181	19,050,007
HEAVY CONSTRUCTION & HIGHWAYS	237	169	54,012,366	22	1,510,751
SPECIAL TRADE CONTRACTORS	238	3,418	172,554,373	288	9,761,722
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,485</u>	<u>48,742,377</u>	<u>253</u>	<u>1,868,732</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,155</u>	<u>165,673,568</u>	<u>639</u>	<u>4,660,398</u>
DURABLE GOODS	423	2,238	137,678,570	433	2,789,696
NONDURABLE GOODS	424	889	27,476,974	202	1,863,960
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	518,024	4	6,742
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>160</u>	<u>18,101,439</u>	<u>27</u>	<u>305,236</u>
<u>INFORMATION</u>	<u>51</u>	<u>703</u>	<u>155,338,806</u>	<u>208</u>	<u>4,148,084</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>182</u>	<u>26,548,980</u>	<u>39</u>	<u>255,254</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>616</u>	<u>74,798,508</u>	<u>104</u>	<u>1,114,172</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,235</u>	<u>34,111,999</u>	<u>186</u>	<u>1,377,217</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,131</u>	<u>67,841,946</u>	<u>221</u>	<u>2,910,312</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>271</u>	<u>27,915,908</u>	<u>36</u>	<u>885,706</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,493</u>	<u>321,635,439</u>	<u>143</u>	<u>8,430,719</u>
ACCOMMODATIONS	721	123	29,096,771	89	4,615,924
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,370	292,538,668	54	3,814,795
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,871</u>	<u>109,865,532</u>	<u>136</u>	<u>1,595,158</u>
REPAIR & MAINTENANCE	811	1,292	87,433,838	84	1,253,851
PERSONAL SERVICE	812	493	20,736,262	38	271,604
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	86	1,695,432	14	69,703
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>819,557</u>	<u>6</u>	<u>6,549</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>25,061</b>	<b>\$3,096,636,408</b>	<b>3,839</b>	<b>\$80,100,634</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,006</u>	<u>\$302,839,232</u>	<u>712</u>	<u>\$4,379,969</u>
MOTOR VEHICLES & PARTS	441	196	112,409,424	29	262,680
NEW & USED AUTO DEALERS	4411	44	78,026,408	5	50,867
RV, BOAT, MOTORCYCLE DEALERS	4412	56	24,182,758	5	17,550
AUTOMOTIVE PARTS & TIRE	4413	96	10,200,258	19	194,263
FURNITURE & HOME FURNISHING	442	146	8,293,843	26	97,971
ELECTRONICS & APPLIANCE STORES	443	249	11,447,885	53	274,683
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	202	26,720,642	50	441,694
BUILDING MATERIALS	4441	154	22,401,600	38	389,178
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	4,319,042	12	52,516
FOOD & BEVERAGE STORES	445	116	16,721,448	14	582,299
GROCERY & CONVENIENCE STORES	4451	45	15,019,535	5	579,410
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	1,701,913	9	2,889
DRUG/HEALTH STORES	446	224	9,402,365	52	161,358
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	7,986,076	8	834,485
APPAREL & ACCESSORIES	448	222	14,366,724	67	55,637
CLOTHING & SHOE STORES	4481, 4482	196	12,338,357	64	54,957
JEWELRY & LUGGAGE STORES	4483	26	2,028,367	3	680
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	222	12,189,513	60	124,788
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	171	11,977,012	43	120,332
BOOK STORES & NEWS DEALERS	4512	51	212,501	17	4,456
GENERAL MERCHANDISE STORES	452	34	51,580,858	8	63,716
DEPARTMENT STORES	4521	7	10,636,777	4	23,863
GENERAL MERCHANDISE STORES	4529	27	40,944,081	4	39,853
E-COMMERCE & MAIL ORDER	4541	332	7,193,779	138	521,707
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,008	24,526,675	207	958,951
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>402,934</u>	<u>3</u>	<u>42,132</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>237,818</u>	<u>4</u>	<u>79,825</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>135,089</u>	<u>0</u>	<u>0</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,503</u>	<u>70,179,277</u>	<u>251</u>	<u>2,418,545</u>
CONSTRUCTION OF BUILDINGS	236	389	30,707,634	57	1,014,796
HEAVY CONSTRUCTION & HIGHWAYS	237	59	6,349,122	13	288,660
SPECIAL TRADE CONTRACTORS	238	1,055	33,122,521	181	1,115,089
<u>MANUFACTURING</u>	<u>31-33</u>	<u>704</u>	<u>13,552,274</u>	<u>78</u>	<u>446,709</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,764</u>	<u>39,537,956</u>	<u>340</u>	<u>1,003,245</u>
DURABLE GOODS	423	1,251	27,677,770	223	763,788
NONDURABLE GOODS	424	501	11,738,612	115	235,944
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	121,574	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>61</u>	<u>3,766,562</u>	<u>11</u>	<u>441,337</u>
<u>INFORMATION</u>	<u>51</u>	<u>420</u>	<u>21,918,682</u>	<u>140</u>	<u>2,157,939</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>2,569,634</u>	<u>24</u>	<u>38,837</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>277</u>	<u>9,994,395</u>	<u>61</u>	<u>342,054</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>474</u>	<u>6,396,006</u>	<u>91</u>	<u>595,353</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>708</u>	<u>10,324,016</u>	<u>112</u>	<u>256,546</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>73</u>	<u>3,422,154</u>	<u>6</u>	<u>123,220</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>354</u>	<u>51,102,194</u>	<u>28</u>	<u>6,124,507</u>
ACCOMMODATIONS	721	67	5,714,951	12	5,262,742
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	287	45,387,243	16	861,765
<u>OTHER SERVICES</u>	<u>81</u>	<u>536</u>	<u>18,100,894</u>	<u>68</u>	<u>448,391</u>
REPAIR & MAINTENANCE	811	397	14,773,974	42	287,290
PERSONAL SERVICE	812	105	2,885,386	19	95,735
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	441,534	7	65,366
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>298,203</u>	<u>4</u>	<u>3,109</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,051</b>	<b>\$554,777,320</b>	<b>1,933</b>	<b>\$18,901,718</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,173</u>	<u>\$1,484,449,288</u>	<u>4,697</u>	<u>\$943,082,560</u>
MOTOR VEHICLES & PARTS	441	443	420,206,669	367	253,298,034
NEW & USED AUTO DEALERS	4411	167	339,647,658	152	191,756,092
RV, BOAT, MOTORCYCLE DEALERS	4412	77	33,935,679	51	30,297,711
AUTOMOTIVE PARTS & TIRE	4413	199	46,623,332	164	31,244,231
FURNITURE & HOME FURNISHING	442	312	48,277,482	185	33,594,238
ELECTRONICS & APPLIANCE STORES	443	498	71,004,199	432	51,952,163
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	450	121,997,165	270	85,372,159
BUILDING MATERIALS	4441	340	108,673,795	207	79,325,633
LAWN & GARDEN SUPPLIES & EQUIP.	4442	110	13,323,370	63	6,046,526
FOOD & BEVERAGE STORES	445	354	88,504,586	203	58,306,111
GROCERY & CONVENIENCE STORES	4451	196	80,909,999	86	53,515,709
OTHER FOOD & BEVERAGE STORES	4452, 4453	158	7,594,587	117	4,790,402
DRUG/HEALTH STORES	446	432	54,302,435	390	35,326,208
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	161	32,927,073	98	21,086,695
APPAREL & ACCESSORIES	448	435	126,902,388	332	58,432,692
CLOTHING & SHOE STORES	4481, 4482	365	108,038,367	279	51,415,625
JEWELRY & LUGGAGE STORES	4483	70	18,864,021	53	7,017,067
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	453	65,823,286	354	46,953,967
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	355	61,102,500	268	35,978,840
BOOK STORES & NEWS DEALERS	4512	98	4,720,786	86	10,975,127
GENERAL MERCHANDISE STORES	452	62	271,235,181	46	179,604,342
DEPARTMENT STORES	4521	10	66,817,480	10	49,394,245
GENERAL MERCHANDISE STORES	4529	52	204,417,701	36	130,210,097
E-COMMERCE & MAIL ORDER	4541	508	50,580,520	447	28,728,631
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,065	132,688,304	1,573	90,427,320
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>54</u>	<u>681,960</u>	<u>22</u>	<u>479,984</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>1,168,113</u>	<u>5</u>	<u>93,850</u>
<u>UTILITIES</u>	<u>22</u>	<u>25</u>	<u>1,536,655</u>	<u>15</u>	<u>570,770</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,579</u>	<u>339,764,422</u>	<u>2,391</u>	<u>220,679,190</u>
CONSTRUCTION OF BUILDINGS	236	1,728	152,101,218	746	111,214,567
HEAVY CONSTRUCTION & HIGHWAYS	237	159	29,688,282	67	8,159,196
SPECIAL TRADE CONTRACTORS	238	3,692	157,974,922	1,578	101,305,427
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,537</u>	<u>45,570,794</u>	<u>1,146</u>	<u>34,140,249</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,034</u>	<u>165,097,134</u>	<u>2,556</u>	<u>140,141,990</u>
DURABLE GOODS	423	2,165	122,609,324	1,806	111,278,076
NONDURABLE GOODS	424	844	42,247,015	729	28,597,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	240,795	21	265,940
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>153</u>	<u>7,384,737</u>	<u>101</u>	<u>5,689,638</u>
<u>INFORMATION</u>	<u>51</u>	<u>687</u>	<u>134,131,982</u>	<u>644</u>	<u>97,606,300</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>160</u>	<u>19,555,560</u>	<u>155</u>	<u>14,664,275</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>572</u>	<u>56,338,818</u>	<u>418</u>	<u>44,443,444</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,235</u>	<u>42,556,905</u>	<u>903</u>	<u>28,127,279</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,254</u>	<u>57,939,638</u>	<u>1,150</u>	<u>36,719,591</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>242</u>	<u>22,578,377</u>	<u>179</u>	<u>12,475,557</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,484</u>	<u>300,642,174</u>	<u>899</u>	<u>217,296,559</u>
ACCOMMODATIONS	721	88	24,581,856	81	32,598,353
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,396	276,060,318	818	184,698,206
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,766</u>	<u>86,566,536</u>	<u>1,036</u>	<u>59,841,632</u>
REPAIR & MAINTENANCE	811	1,149	68,807,210	680	43,654,754
PERSONAL SERVICE	812	533	16,001,018	294	14,075,558
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	84	1,758,308	62	2,111,320
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>969,948</u>	<u>14</u>	<u>1,406,369</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>24,986</b>	<b>\$2,766,933,041</b>	<b>16,331</b>	<b>\$1,857,459,237</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,502</u>	<u>\$43,300,333</u>	<u>3,748</u>	<u>\$516,771,969</u>
MOTOR VEHICLES & PARTS	441	77	9,453,966	195	120,435,431
NEW & USED AUTO DEALERS	4411	15	5,810,442	46	96,136,976
RV, BOAT, MOTORCYCLE DEALERS	4412	14	660,787	39	7,599,701
AUTOMOTIVE PARTS & TIRE	4413	48	2,982,737	110	16,698,754
FURNITURE & HOME FURNISHING	442	56	1,430,606	172	18,121,941
ELECTRONICS & APPLIANCE STORES	443	114	1,472,705	351	27,901,098
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	3,682,071	262	57,466,351
BUILDING MATERIALS	4441	82	3,331,407	191	49,403,595
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	350,664	71	8,062,756
FOOD & BEVERAGE STORES	445	36	3,917,161	142	31,820,078
GROCERY & CONVENIENCE STORES	4451	12	3,826,563	59	28,034,888
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	90,598	83	3,785,190
DRUG/HEALTH STORES	446	112	533,691	292	17,032,376
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	2,699,331	80	14,691,925
APPAREL & ACCESSORIES	448	106	357,599	275	22,885,957
CLOTHING & SHOE STORES	4481, 4482	94	282,392	234	19,789,720
JEWELRY & LUGGAGE STORES	4483	12	75,207	41	3,096,237
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	131	1,423,842	287	27,836,498
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	93	1,346,561	221	25,841,410
BOOK STORES & NEWS DEALERS	4512	38	77,281	66	1,995,088
GENERAL MERCHANDISE STORES	452	20	10,162,332	43	114,669,301
DEPARTMENT STORES	4521	4	139,261	10	32,021,851
GENERAL MERCHANDISE STORES	4529	16	10,023,071	33	82,647,450
E-COMMERCE & MAIL ORDER	4541	221	2,065,590	400	16,955,969
MISCELLANEOUS RETAILERS	453, 4542, 4543	496	6,101,439	1,249	46,955,044
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>43,172</u>	<u>39</u>	<u>468,226</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>13</u>	<u>161,894</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>47,037</u>	<u>14</u>	<u>323,160</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>457</u>	<u>8,464,896</u>	<u>2,464</u>	<u>131,807,829</u>
CONSTRUCTION OF BUILDINGS	236	125	4,129,983	698	65,088,276
HEAVY CONSTRUCTION & HIGHWAYS	237	20	494,325	82	13,177,419
SPECIAL TRADE CONTRACTORS	238	312	3,840,588	1,684	53,542,134
<u>MANUFACTURING</u>	<u>31-33</u>	<u>232</u>	<u>1,736,898</u>	<u>856</u>	<u>17,210,224</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>784</u>	<u>5,569,167</u>	<u>2,103</u>	<u>60,242,637</u>
DURABLE GOODS	423	551	3,856,158	1,462	50,435,018
NONDURABLE GOODS	424	231	1,712,730	626	9,700,362
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	15	107,257
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>152,502</u>	<u>61</u>	<u>1,761,645</u>
<u>INFORMATION</u>	<u>51</u>	<u>242</u>	<u>6,630,142</u>	<u>538</u>	<u>57,937,421</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>651,832</u>	<u>123</u>	<u>6,335,306</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>126</u>	<u>1,347,858</u>	<u>352</u>	<u>14,517,215</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>172</u>	<u>515,012</u>	<u>711</u>	<u>23,214,044</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>231</u>	<u>982,445</u>	<u>1,142</u>	<u>20,837,191</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>19</u>	<u>904,126</u>	<u>117</u>	<u>9,324,364</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>99</u>	<u>6,634,811</u>	<u>537</u>	<u>103,176,672</u>
ACCOMMODATIONS	721	19	667,264	38	8,305,093
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	5,967,547	499	94,871,579
<u>OTHER SERVICES</u>	<u>81</u>	<u>177</u>	<u>4,204,464</u>	<u>829</u>	<u>30,669,040</u>
REPAIR & MAINTENANCE	811	127	3,739,091	560	24,627,436
PERSONAL SERVICE	812	31	357,936	210	5,691,597
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	107,437	59	350,007
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>8,100</u>	<u>18</u>	<u>2,880,144</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,130</b>	<b>\$81,241,655</b>	<b>13,665</b>	<b>\$997,638,981</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIACUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	WAHAKIACUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>521</u>	<u>\$2,083,414</u>	<u>1,848</u>	<u>\$77,148,028</u>
MOTOR VEHICLES & PARTS	441	15	227,081	90	16,434,616
NEW & USED AUTO DEALERS	4411	3	50,484	21	11,272,411
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	13	1,769,170
AUTOMOTIVE PARTS & TIRE	4413	11	176,561	56	3,393,035
FURNITURE & HOME FURNISHING	442	19	87,644	70	2,356,957
ELECTRONICS & APPLIANCE STORES	443	40	69,119	166	4,074,913
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	229,654	123	8,443,146
BUILDING MATERIALS	4441	25	217,697	85	7,840,901
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	11,957	38	602,245
FOOD & BEVERAGE STORES	445	7	178,478	67	7,532,347
GROCERY & CONVENIENCE STORES	4451	D	D	21	6,564,455
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	2,188	46	967,892
DRUG/HEALTH STORES	446	26	66,286	150	2,179,170
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	452,997	24	2,370,889
APPAREL & ACCESSORIES	448	53	22,009	144	1,742,798
CLOTHING & SHOE STORES	4481, 4482	50	21,293	130	1,425,193
JEWELRY & LUGGAGE STORES	4483	3	716	14	317,605
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	24,951	148	3,306,601
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	22,856	106	1,831,741
BOOK STORES & NEWS DEALERS	4512	16	2,095	42	1,474,860
GENERAL MERCHANDISE STORES	452	9	71,900	22	15,774,856
DEPARTMENT STORES	4521	4	9,207	6	2,891,047
GENERAL MERCHANDISE STORES	4529	5	62,693	16	12,883,809
E-COMMERCE & MAIL ORDER	4541	107	246,163	262	3,622,146
MISCELLANEOUS RETAILERS	453, 4542, 4543	153	407,132	582	9,309,589
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>12,386</u>	<u>13</u>	<u>81,214</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>22,215</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>94,387</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>104</u>	<u>1,323,665</u>	<u>650</u>	<u>33,199,874</u>
CONSTRUCTION OF BUILDINGS	236	26	584,170	171	16,069,155
HEAVY CONSTRUCTION & HIGHWAYS	237	6	80,672	32	4,791,632
SPECIAL TRADE CONTRACTORS	238	72	658,823	447	12,339,087
<u>MANUFACTURING</u>	<u>31-33</u>	<u>60</u>	<u>157,978</u>	<u>427</u>	<u>5,658,270</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>222</u>	<u>387,516</u>	<u>1,223</u>	<u>27,721,974</u>
DURABLE GOODS	423	151	324,461	839	21,753,659
NONDURABLE GOODS	424	70	62,934	375	5,943,992
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	24,323
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>19</u>	<u>422,736</u>
<u>INFORMATION</u>	<u>51</u>	<u>103</u>	<u>704,231</u>	<u>303</u>	<u>9,751,264</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>21</u>	<u>51,727</u>	<u>81</u>	<u>1,067,937</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>43</u>	<u>183,150</u>	<u>175</u>	<u>4,189,304</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>46</u>	<u>48,184</u>	<u>309</u>	<u>3,710,727</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>70</u>	<u>56,440</u>	<u>371</u>	<u>3,981,678</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>3</u>	<u>1,882</u>	<u>34</u>	<u>1,081,300</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>12</u>	<u>419,239</u>	<u>146</u>	<u>20,313,655</u>
ACCOMMODATIONS	721	5	38,239	38	3,778,370
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	7	381,000	108	16,535,285
<u>OTHER SERVICES</u>	<u>81</u>	<u>33</u>	<u>121,858</u>	<u>233</u>	<u>5,239,970</u>
REPAIR & MAINTENANCE	811	15	102,901	155	4,049,059
PERSONAL SERVICE	812	11	17,775	51	1,038,906
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	1,182	27	152,005
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>151</u>	<u>5</u>	<u>298,838</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,252</b>	<b>\$5,591,814</b>	<b>5,844</b>	<b>\$193,964,478</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,739</u>	<u>\$376,766,324</u>	<u>1,673</u>	<u>\$53,021,706</u>
MOTOR VEHICLES & PARTS	441	224	72,057,878	69	12,987,875
NEW & USED AUTO DEALERS	4411	60	54,477,790	21	10,707,003
RV, BOAT, MOTORCYCLE DEALERS	4412	45	6,267,296	11	205,832
AUTOMOTIVE PARTS & TIRE	4413	119	11,312,792	37	2,075,040
FURNITURE & HOME FURNISHING	442	167	12,988,152	72	1,464,755
ELECTRONICS & APPLIANCE STORES	443	298	16,907,595	154	3,135,204
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	222	43,514,212	99	3,181,936
BUILDING MATERIALS	4441	157	38,374,474	76	3,009,684
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	5,139,738	23	172,252
FOOD & BEVERAGE STORES	445	145	28,105,466	45	4,340,756
GROCERY & CONVENIENCE STORES	4451	48	26,530,402	15	4,230,412
OTHER FOOD & BEVERAGE STORES	4452, 4453	97	1,575,064	30	110,344
DRUG/HEALTH STORES	446	291	16,773,104	132	1,741,200
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	90	11,130,003	16	1,474,420
APPAREL & ACCESSORIES	448	303	23,903,748	151	1,184,991
CLOTHING & SHOE STORES	4481, 4482	266	22,031,628	135	962,242
JEWELRY & LUGGAGE STORES	4483	37	1,872,120	16	222,749
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	296	16,081,940	148	5,312,237
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	224	14,392,060	105	927,168
BOOK STORES & NEWS DEALERS	4512	72	1,689,880	43	4,385,069
GENERAL MERCHANDISE STORES	452	51	79,228,834	21	8,531,971
DEPARTMENT STORES	4521	9	20,253,687	4	143,954
GENERAL MERCHANDISE STORES	4529	42	58,975,147	17	8,388,017
E-COMMERCE & MAIL ORDER	4541	437	21,424,486	255	3,806,453
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,215	34,650,906	511	5,859,908
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>399,334</u>	<u>6</u>	<u>16,340</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>1,173,230</u>	<u>4</u>	<u>101,311</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>139,119</u>	<u>5</u>	<u>9,073</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,721</u>	<u>122,899,142</u>	<u>472</u>	<u>36,106,569</u>
CONSTRUCTION OF BUILDINGS	236	610	64,400,968	129	25,961,756
HEAVY CONSTRUCTION & HIGHWAYS	237	66	9,917,273	25	2,236,039
SPECIAL TRADE CONTRACTORS	238	1,045	48,580,901	318	7,908,774
<u>MANUFACTURING</u>	<u>31-33</u>	<u>908</u>	<u>16,242,626</u>	<u>323</u>	<u>5,855,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,250</u>	<u>60,357,682</u>	<u>1,084</u>	<u>15,789,748</u>
DURABLE GOODS	423	1,548	44,016,100	744	12,732,423
NONDURABLE GOODS	424	682	16,133,071	335	3,031,005
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	208,511	5	26,320
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>70</u>	<u>3,850,150</u>	<u>18</u>	<u>598,548</u>
<u>INFORMATION</u>	<u>51</u>	<u>518</u>	<u>39,762,267</u>	<u>282</u>	<u>7,281,093</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>114</u>	<u>2,943,365</u>	<u>63</u>	<u>754,047</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>328</u>	<u>13,608,529</u>	<u>146</u>	<u>4,929,317</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>630</u>	<u>11,047,019</u>	<u>265</u>	<u>2,729,811</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>827</u>	<u>20,525,091</u>	<u>251</u>	<u>3,645,845</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>121</u>	<u>8,039,536</u>	<u>23</u>	<u>847,758</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>535</u>	<u>89,895,218</u>	<u>115</u>	<u>15,940,014</u>
ACCOMMODATIONS	721	82	12,149,887	11	2,445,605
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	453	77,745,331	104	13,494,409
<u>OTHER SERVICES</u>	<u>81</u>	<u>698</u>	<u>27,282,245</u>	<u>164</u>	<u>3,785,540</u>
REPAIR & MAINTENANCE	811	474	21,915,340	103	3,044,973
PERSONAL SERVICE	812	177	4,898,508	44	696,942
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	468,397	17	43,625
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>237,531</u>	<u>4</u>	<u>83,105</u>
<b>TOTAL ALL INDUSTRIES</b>		<b><u>12,524</u></b>	<b><u>\$795,168,408</u></b>	<b><u>4,898</u></b>	<b><u>\$151,495,771</u></b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter 2015

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,227</u>	<u>\$381,430,747</u>
MOTOR VEHICLES & PARTS	441	278	102,445,134
NEW & USED AUTO DEALERS	4411	107	80,747,614
RV, BOAT, MOTORCYCLE DEALERS	4412	37	5,496,731
AUTOMOTIVE PARTS & TIRE	4413	134	16,200,789
FURNITURE & HOME FURNISHING	442	120	9,519,406
ELECTRONICS & APPLIANCE STORES	443	291	16,583,274
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	39,877,620
BUILDING MATERIALS	4441	145	32,465,348
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	7,412,272
FOOD & BEVERAGE STORES	445	187	24,458,011
GROCERY & CONVENIENCE STORES	4451	103	23,340,006
OTHER FOOD & BEVERAGE STORES	4452, 4453	84	1,118,005
DRUG/HEALTH STORES	446	229	10,949,424
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	72	11,241,566
APPAREL & ACCESSORIES	448	245	17,188,517
CLOTHING & SHOE STORES	4481, 4482	214	15,409,724
JEWELRY & LUGGAGE STORES	4483	31	1,778,793
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	229	11,985,394
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	169	11,490,342
BOOK STORES & NEWS DEALERS	4512	60	495,052
GENERAL MERCHANDISE STORES	452	42	90,540,384
DEPARTMENT STORES	4521	9	22,978,004
GENERAL MERCHANDISE STORES	4529	33	67,562,380
E-COMMERCE & MAIL ORDER	4541	334	9,121,111
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,004	37,520,906
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>478,258</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>1,023,386</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>219,844</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,214</u>	<u>115,462,475</u>
CONSTRUCTION OF BUILDINGS	236	337	63,741,070
HEAVY CONSTRUCTION & HIGHWAYS	237	62	8,722,660
SPECIAL TRADE CONTRACTORS	238	815	42,998,745
<u>MANUFACTURING</u>	<u>31-33</u>	<u>725</u>	<u>39,577,356</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,920</u>	<u>86,400,722</u>
DURABLE GOODS	423	1,362	62,357,932
NONDURABLE GOODS	424	543	23,932,776
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	110,014
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>68</u>	<u>1,102,050</u>
<u>INFORMATION</u>	<u>51</u>	<u>451</u>	<u>41,609,576</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>124</u>	<u>6,341,748</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>314</u>	<u>24,101,154</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>503</u>	<u>11,140,910</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>652</u>	<u>12,591,065</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>78</u>	<u>5,510,330</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>471</u>	<u>75,271,600</u>
ACCOMMODATIONS	721	59	8,293,519
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	412	66,978,081
<u>OTHER SERVICES</u>	<u>81</u>	<u>617</u>	<u>26,153,562</u>
REPAIR & MAINTENANCE	811	451	21,127,048
PERSONAL SERVICE	812	127	4,359,544
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	666,970
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>107,915</u>
<b>TOTAL ALL INDUSTRIES</b>		<b><u>10,434</u></b>	<b><u>\$828,522,698</u></b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 1, 2014 to Quarter 1, 2015**  
**(Dollars in Thousands)**

<b>City</b>	<b>Quarter 1, 2014</b>	<b>Quarter 1, 2015</b>	<b>Percent Change</b>
Aberdeen	\$96,131	\$95,585	-0.6%
Auburn	\$360,631	\$405,267	12.4%
Bellevue	\$1,338,378	\$1,478,191	10.4%
Bellingham	\$495,270	\$527,651	6.5%
Bremerton	\$180,688	\$184,160	1.9%
Camas	\$42,936	\$51,311	19.5%
Centralia	\$69,825	\$72,366	3.6%
Chehalis	\$89,766	\$93,530	4.2%
Colville	\$40,503	\$41,573	2.6%
Des Moines	\$47,806	\$59,817	25.1%
Edmonds	\$147,757	\$168,967	14.4%
Ellensburg	\$87,852	\$98,156	11.7%
Everett	\$542,565	\$609,358	12.3%
Federal Way	\$308,003	\$342,786	11.3%
Fife	\$154,659	\$188,924	22.2%
Issaquah	\$270,522	\$327,644	21.1%
Kelso	\$49,400	\$53,167	7.6%
Kennewick	\$386,131	\$420,566	8.9%
Kent	\$421,376	\$465,244	10.4%
Kirkland	\$463,913	\$485,134	4.6%
Lacey	\$209,546	\$235,348	12.3%
Longview	\$172,501	\$183,414	6.3%
Lynnwood	\$477,419	\$497,578	4.2%
Marysville	\$203,137	\$215,896	6.3%
Mercer Island	\$78,948	\$94,786	20.1%
Moses Lake	\$145,602	\$146,598	0.7%
Mount Vernon	\$145,376	\$146,073	0.5%
Mountlake Terrace	\$53,799	\$49,814	-7.4%
Oak Harbor	\$72,701	\$75,801	4.3%
Olympia	\$406,194	\$442,888	9.0%
Omak	\$41,674	\$43,275	3.8%
Pasco	\$222,495	\$258,668	16.3%
Port Angeles	\$65,823	\$69,893	6.2%
Port Townsend	\$44,038	\$46,120	4.7%
Pullman	\$99,575	\$111,963	12.4%
Puyallup	\$423,054	\$478,929	13.2%
Redmond	\$526,462	\$508,132	-3.5%
Renton	\$513,727	\$571,093	11.2%
Richland	\$223,522	\$245,970	10.0%
Sea Tac	\$215,051	\$235,098	9.3%
Seattle	\$4,375,037	\$5,009,893	14.5%
Shelton	\$48,068	\$51,157	6.4%
Spokane	\$957,668	\$1,033,070	7.9%
Sunnyside	\$60,169	\$62,190	3.4%
Tacoma	\$997,334	\$1,056,744	6.0%
Tukwila	\$398,008	\$460,470	15.7%
Vancouver	\$665,549	\$766,698	15.2%
Walla Walla	\$107,609	\$119,799	11.3%
Wenatchee	\$162,716	\$177,907	9.3%
Yakima	\$378,797	\$409,666	8.1%



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,054</b>	<b>\$58,362,583</b>	<b>2,216</b>	<b>\$229,430,215</b>
MOTOR VEHICLES & PARTS	441	58	19,047,201	136	99,754,997
NEW & USED AUTO DEALERS	4411	15	14,548,314	47	86,561,925
RV, BOAT, MOTORCYCLE DEALERS	4412	8	37,094	16	6,599,524
AUTOMOTIVE PARTS & TIRE	4413	35	4,461,793	73	6,593,548
FURNITURE & HOME FURNISHING	442	30	843,545	111	6,203,850
ELECTRONICS & APPLIANCES	443	101	915,558	199	6,302,462
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	8,416,020	185	14,654,568
BUILDING MATERIALS	4441	44	7,847,955	155	13,221,353
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	568,065	30	1,433,215
FOOD & BEVERAGE STORES	445	28	4,578,900	59	7,515,766
GROCERY & CONVENIENCE STORES	4451	13	4,222,953	26	7,165,780
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	355,947	33	349,986
DRUG/HEALTH STORES	446	86	967,665	160	4,709,897
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	794,536	23	6,456,730
APPAREL & ACCESSORIES	448	86	783,533	169	26,235,572
CLOTHING & SHOE STORES	4481, 4482	75	493,259	152	24,067,862
JEWELRY & LUGGAGE STORES	4483	11	290,274	17	2,167,710
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	889,157	151	5,623,106
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	654,153	109	5,464,144
BOOK STORES & NEWS DEALERS	4512	25	235,004	42	158,962
GENERAL MERCHANDISE STORES	452	18	16,903,269	27	25,838,202
DEPARTMENT STORES	4521	5	2,559,611	5	2,173,704
GENERAL MERCHANDISE STORES	4529	13	14,343,658	22	23,664,498
E-COMMERCE & MAIL ORDER	4541	162	816,317	263	8,695,300
MISCELLANEOUS RETAILERS	453, 4542, 4543	343	3,406,882	733	17,439,765
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>15,990</b>	<b>14</b>	<b>114,803</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>6,124</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>10,499</b>	<b>8</b>	<b>401,127</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>311</b>	<b>11,053,422</b>	<b>1,657</b>	<b>49,492,034</b>
CONSTRUCTION OF BUILDINGS	236	89	7,954,677	373	25,638,029
HEAVY CONSTRUCTION & HIGHWAYS	237	13	1,078,322	39	4,639,396
SPECIAL TRADE CONTRACTORS	238	209	2,020,423	1,245	19,214,609
<b>MANUFACTURING</b>	<b>31-33</b>	<b>183</b>	<b>1,683,286</b>	<b>540</b>	<b>8,000,580</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>643</b>	<b>5,148,587</b>	<b>1,377</b>	<b>35,054,480</b>
DURABLE GOODS	423	452	4,247,393	947	30,199,144
NONDURABLE GOODS	424	188	894,190	419	4,799,651
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	7,004	11	55,685
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>9</b>	<b>353,212</b>	<b>35</b>	<b>758,289</b>
<b>INFORMATION</b>	<b>51</b>	<b>191</b>	<b>3,612,697</b>	<b>333</b>	<b>13,564,093</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>50</b>	<b>649,774</b>	<b>85</b>	<b>2,349,085</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>123</b>	<b>1,642,362</b>	<b>266</b>	<b>8,860,824</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>165</b>	<b>933,148</b>	<b>358</b>	<b>4,825,689</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>242</b>	<b>1,041,855</b>	<b>708</b>	<b>7,648,702</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>13</b>	<b>212,351</b>	<b>42</b>	<b>2,588,615</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>65</b>	<b>8,313,102</b>	<b>186</b>	<b>29,073,703</b>
ACCOMMODATIONS	721	6	599,910	9	2,108,968
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	7,713,192	177	26,964,735
<b>OTHER SERVICES</b>	<b>81</b>	<b>137</b>	<b>2,313,896</b>	<b>478</b>	<b>13,094,591</b>
REPAIR & MAINTENANCE	811	83	1,626,528	381	11,294,265
PERSONAL SERVICE	812	43	580,484	76	1,591,704
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	106,884	21	208,622
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>233,111</b>	<b>4</b>	<b>3,994</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,200</b>	<b>\$95,584,990</b>	<b>8,311</b>	<b>\$405,266,948</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,448</b>	<b>\$625,229,226</b>	<b>2,659</b>	<b>\$284,332,803</b>
MOTOR VEHICLES & PARTS	441	138	238,440,201	123	60,551,028
NEW & USED AUTO DEALERS	4411	48	225,919,325	32	48,911,263
RV, BOAT, MOTORCYCLE DEALERS	4412	16	4,878,241	24	5,064,041
AUTOMOTIVE PARTS & TIRE	4413	74	7,642,635	67	6,575,724
FURNITURE & HOME FURNISHING	442	221	19,007,946	126	8,362,567
ELECTRONICS & APPLIANCES	443	374	50,489,287	245	13,192,180
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	260	27,473,374	139	30,508,032
BUILDING MATERIALS	4441	206	26,287,583	106	29,042,489
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	1,185,791	33	1,465,543
FOOD & BEVERAGE STORES	445	118	22,552,615	85	18,763,929
GROCERY & CONVENIENCE STORES	4451	35	16,261,480	26	17,770,397
OTHER FOOD & BEVERAGE STORES	4452, 4453	83	6,291,135	59	993,532
DRUG/HEALTH STORES	446	272	20,446,871	221	11,243,978
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	5,290,598	39	3,798,733
APPAREL & ACCESSORIES	448	295	100,637,972	240	20,744,808
CLOTHING & SHOE STORES	4481, 4482	240	86,673,877	208	19,005,160
JEWELRY & LUGGAGE STORES	4483	55	13,964,095	32	1,739,648
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	27,981,548	210	13,732,164
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	171	26,002,260	154	12,264,585
BOOK STORES & NEWS DEALERS	4512	56	1,979,288	56	1,467,579
GENERAL MERCHANDISE STORES	452	29	42,362,090	39	72,440,051
DEPARTMENT STORES	4521	8	20,481,939	9	19,692,109
GENERAL MERCHANDISE STORES	4529	21	21,880,151	30	52,747,942
E-COMMERCE & MAIL ORDER	4541	375	19,415,459	321	8,705,405
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,104	51,131,265	871	22,289,928
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>17</b>	<b>202,671</b>	<b>15</b>	<b>87,445</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>30,571</b>	<b>4</b>	<b>323,761</b>
<b>UTILITIES</b>	<b>22</b>	<b>9</b>	<b>665,859</b>	<b>4</b>	<b>26,510</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,863</b>	<b>276,830,080</b>	<b>1,192</b>	<b>64,271,339</b>
CONSTRUCTION OF BUILDINGS	236	1,142	196,697,809	398	39,623,641
HEAVY CONSTRUCTION & HIGHWAYS	237	112	11,093,277	36	2,380,443
SPECIAL TRADE CONTRACTORS	238	2,609	69,038,994	758	22,267,255
<b>MANUFACTURING</b>	<b>31-33</b>	<b>889</b>	<b>16,811,268</b>	<b>603</b>	<b>8,890,349</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,901</b>	<b>96,779,135</b>	<b>1,634</b>	<b>31,106,818</b>
DURABLE GOODS	423	1,333	86,450,088	1,126	24,823,693
NONDURABLE GOODS	424	555	10,206,724	491	6,096,324
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	122,323	17	186,801
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>51</b>	<b>2,586,596</b>	<b>39</b>	<b>821,249</b>
<b>INFORMATION</b>	<b>51</b>	<b>576</b>	<b>89,246,573</b>	<b>425</b>	<b>21,351,975</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>113</b>	<b>12,464,578</b>	<b>92</b>	<b>1,587,451</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>384</b>	<b>22,173,721</b>	<b>244</b>	<b>7,459,496</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>956</b>	<b>64,905,879</b>	<b>486</b>	<b>7,642,681</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,732</b>	<b>37,759,092</b>	<b>662</b>	<b>14,713,101</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>136</b>	<b>25,846,263</b>	<b>79</b>	<b>3,933,449</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>467</b>	<b>164,676,167</b>	<b>350</b>	<b>64,715,234</b>
ACCOMMODATIONS	721	27	52,592,337	32	7,166,162
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	440	112,083,830	318	57,549,072
<b>OTHER SERVICES</b>	<b>81</b>	<b>727</b>	<b>41,210,940</b>	<b>477</b>	<b>16,314,354</b>
REPAIR & MAINTENANCE	811	469	24,999,419	314	13,298,815
PERSONAL SERVICE	812	212	15,515,917	130	2,920,556
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	695,604	33	94,983
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>771,974</b>	<b>7</b>	<b>72,514</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>15,280</b>	<b>\$1,478,190,593</b>	<b>8,972</b>	<b>\$527,650,529</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,751</b>	<b>\$106,616,775</b>	<b>1,139</b>	<b>\$15,684,675</b>
MOTOR VEHICLES & PARTS	441	103	71,847,561	41	1,519,331
NEW & USED AUTO DEALERS	4411	30	66,488,384	8	192,150
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,026,287	6	4,572
AUTOMOTIVE PARTS & TIRE	4413	63	3,332,890	27	1,322,609
FURNITURE & HOME FURNISHING	442	78	2,544,986	54	1,328,911
ELECTRONICS & APPLIANCES	443	155	2,464,350	95	1,585,132
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	2,734,150	81	2,908,849
BUILDING MATERIALS	4441	76	2,379,169	68	2,407,760
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	354,981	13	501,089
FOOD & BEVERAGE STORES	445	57	7,458,647	30	1,696,429
GROCERY & CONVENIENCE STORES	4451	28	7,302,562	6	1,654,562
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	156,085	24	41,867
DRUG/HEALTH STORES	446	124	3,114,742	76	701,733
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,536,225	8	519,959
APPAREL & ACCESSORIES	448	133	982,894	97	733,621
CLOTHING & SHOE STORES	4481, 4482	119	762,578	85	621,474
JEWELRY & LUGGAGE STORES	4483	14	220,316	12	112,147
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	133	1,538,425	92	401,330
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	714,162	65	381,569
BOOK STORES & NEWS DEALERS	4512	31	824,263	27	19,761
GENERAL MERCHANDISE STORES	452	24	973,075	13	487,066
DEPARTMENT STORES	4521	4	321,828	4	112,376
GENERAL MERCHANDISE STORES	4529	20	651,247	9	374,690
E-COMMERCE & MAIL ORDER	4541	250	2,611,471	194	1,599,042
MISCELLANEOUS RETAILERS	453, 4542, 4543	576	7,810,249	358	2,203,272
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>4,533</b>	<b>D</b>	<b>D</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>58,416</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>827</b>	<b>3</b>	<b>112,934</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>716</b>	<b>12,675,263</b>	<b>791</b>	<b>14,454,819</b>
CONSTRUCTION OF BUILDINGS	236	180	5,230,961	143	5,164,557
HEAVY CONSTRUCTION & HIGHWAYS	237	26	620,258	23	714,567
SPECIAL TRADE CONTRACTORS	238	510	6,824,044	625	8,575,695
<b>MANUFACTURING</b>	<b>31-33</b>	<b>337</b>	<b>2,916,534</b>	<b>205</b>	<b>1,495,066</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,014</b>	<b>11,899,852</b>	<b>627</b>	<b>4,658,966</b>
DURABLE GOODS	423	724	9,761,132	428	3,258,406
NONDURABLE GOODS	424	286	2,122,759	197	1,399,732
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	15,961	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>22</b>	<b>225,726</b>	<b>15</b>	<b>72,509</b>
<b>INFORMATION</b>	<b>51</b>	<b>308</b>	<b>7,121,533</b>	<b>210</b>	<b>3,407,882</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>74</b>	<b>1,257,150</b>	<b>55</b>	<b>680,682</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>177</b>	<b>4,576,684</b>	<b>107</b>	<b>1,497,572</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>267</b>	<b>1,860,025</b>	<b>178</b>	<b>889,087</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>433</b>	<b>4,726,988</b>	<b>360</b>	<b>2,084,665</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>37</b>	<b>1,082,545</b>	<b>14</b>	<b>764,622</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>131</b>	<b>22,054,692</b>	<b>46</b>	<b>4,869,159</b>
ACCOMMODATIONS	721	13	2,354,354	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	19,700,338	45	4,780,281
<b>OTHER SERVICES</b>	<b>81</b>	<b>244</b>	<b>6,781,382</b>	<b>128</b>	<b>633,896</b>
REPAIR & MAINTENANCE	811	171	5,045,181	84	247,229
PERSONAL SERVICE	812	54	1,706,496	34	382,883
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	29,705	10	3,784
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>300,584</b>	<b>3</b>	<b>197</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,529</b>	<b>\$184,159,509</b>	<b>3,885</b>	<b>\$51,310,527</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,115</b>	<b>\$36,009,261</b>	<b>1,039</b>	<b>\$66,682,138</b>
MOTOR VEHICLES & PARTS	441	67	9,440,073	55	19,944,729
NEW & USED AUTO DEALERS	4411	19	5,792,490	11	16,048,736
RV, BOAT, MOTORCYCLE DEALERS	4412	7	760,954	6	1,366,137
AUTOMOTIVE PARTS & TIRE	4413	41	2,886,629	38	2,529,856
FURNITURE & HOME FURNISHING	442	41	809,167	48	1,526,522
ELECTRONICS & APPLIANCES	443	96	1,163,913	81	1,256,846
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	2,343,818	64	9,523,929
BUILDING MATERIALS	4441	55	2,054,856	54	8,882,788
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	288,962	10	641,141
FOOD & BEVERAGE STORES	445	21	3,976,469	13	2,437,892
GROCERY & CONVENIENCE STORES	4451	13	3,967,554	5	2,378,400
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	8,915	8	59,492
DRUG/HEALTH STORES	446	95	2,068,478	69	1,498,057
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,169,495	11	1,694,403
APPAREL & ACCESSORIES	448	99	6,377,662	82	1,216,853
CLOTHING & SHOE STORES	4481, 4482	90	5,517,555	73	1,011,602
JEWELRY & LUGGAGE STORES	4483	9	860,107	9	205,251
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	84	3,990,306	74	1,298,241
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	3,979,204	55	1,290,869
BOOK STORES & NEWS DEALERS	4512	24	11,102	19	7,372
GENERAL MERCHANDISE STORES	452	13	111,004	21	20,872,412
DEPARTMENT STORES	4521	4	49,402	5	2,914,940
GENERAL MERCHANDISE STORES	4529	9	61,602	16	17,957,472
E-COMMERCE & MAIL ORDER	4541	163	1,172,715	149	707,438
MISCELLANEOUS RETAILERS	453, 4542, 4543	359	3,386,161	372	4,704,816
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>100,921</b>	<b>7</b>	<b>35,800</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>7,650</b>	<b>4</b>	<b>143,905</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>398</b>	<b>5,677,683</b>	<b>326</b>	<b>4,675,322</b>
CONSTRUCTION OF BUILDINGS	236	92	2,868,145	54	1,611,164
HEAVY CONSTRUCTION & HIGHWAYS	237	15	972,768	18	778,418
SPECIAL TRADE CONTRACTORS	238	291	1,836,770	254	2,285,740
<b>MANUFACTURING</b>	<b>31-33</b>	<b>200</b>	<b>1,315,073</b>	<b>156</b>	<b>650,324</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>685</b>	<b>6,061,663</b>	<b>629</b>	<b>5,046,515</b>
DURABLE GOODS	423	489	4,276,151	439	4,099,143
NONDURABLE GOODS	424	193	1,780,583	186	940,011
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,929	4	7,361
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>5</b>	<b>2,616</b>	<b>12</b>	<b>380,812</b>
<b>INFORMATION</b>	<b>51</b>	<b>196</b>	<b>3,519,296</b>	<b>196</b>	<b>2,252,585</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>56</b>	<b>233,633</b>	<b>50</b>	<b>276,869</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>127</b>	<b>1,291,604</b>	<b>124</b>	<b>1,346,403</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>155</b>	<b>492,784</b>	<b>159</b>	<b>1,456,687</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>237</b>	<b>1,314,830</b>	<b>213</b>	<b>587,932</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>14</b>	<b>735,254</b>	<b>13</b>	<b>659,900</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>92</b>	<b>12,476,456</b>	<b>55</b>	<b>7,015,702</b>
ACCOMMODATIONS	721	8	640,461	4	1,180,937
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	11,835,995	51	5,834,765
<b>OTHER SERVICES</b>	<b>81</b>	<b>155</b>	<b>3,098,105</b>	<b>118</b>	<b>2,291,305</b>
REPAIR & MAINTENANCE	811	101	2,526,593	82	1,852,553
PERSONAL SERVICE	812	40	512,267	26	388,927
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	59,245	10	49,825
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>25,167</b>	<b>6</b>	<b>13,922</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,450</b>	<b>\$72,365,593</b>	<b>3,109</b>	<b>\$93,529,875</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>840</u>	<u>\$27,675,413</u>	<u>1,111</u>	<u>\$18,350,948</u>
MOTOR VEHICLES & PARTS	441	31	6,768,985	42	1,627,596
NEW & USED AUTO DEALERS	4411	6	4,660,671	12	1,091,264
RV, BOAT, MOTORCYCLE DEALERS	4412	3	435,806	7	509,619
AUTOMOTIVE PARTS & TIRE	4413	22	1,672,508	23	26,713
FURNITURE & HOME FURNISHING	442	32	576,488	64	601,428
ELECTRONICS & APPLIANCES	443	69	704,247	80	694,293
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	44	1,708,450	74	903,186
BUILDING MATERIALS	4441	39	1,592,578	63	896,548
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	115,872	11	6,638
FOOD & BEVERAGE STORES	445	12	1,545,722	28	4,169,095
GROCERY & CONVENIENCE STORES	4451	3	1,480,553	5	4,141,140
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	65,169	23	27,955
DRUG/HEALTH STORES	446	70	170,166	78	3,547,092
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	808,382	13	1,282,663
APPAREL & ACCESSORIES	448	74	220,179	99	297,963
CLOTHING & SHOE STORES	4481, 4482	66	146,329	86	250,049
JEWELRY & LUGGAGE STORES	4483	8	73,850	13	47,914
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	928,721	87	341,837
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	914,823	62	251,204
BOOK STORES & NEWS DEALERS	4512	25	13,898	25	90,633
GENERAL MERCHANDISE STORES	452	16	9,964,393	14	196,583
DEPARTMENT STORES	4521	4	54,834	4	96,389
GENERAL MERCHANDISE STORES	4529	12	9,909,559	10	100,194
E-COMMERCE & MAIL ORDER	4541	119	538,560	170	1,384,242
MISCELLANEOUS RETAILERS	453, 4542, 4543	289	3,741,120	362	3,304,970
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>24,920</u>	<u>6</u>	<u>400,615</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>26,813</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>129</u>	<u>1,688,512</u>	<u>811</u>	<u>17,123,280</u>
CONSTRUCTION OF BUILDINGS	236	31	636,675	187	12,350,425
HEAVY CONSTRUCTION & HIGHWAYS	237	7	88,089	24	1,353,081
SPECIAL TRADE CONTRACTORS	238	91	963,748	600	3,419,774
<u>MANUFACTURING</u>	<u>31-33</u>	<u>107</u>	<u>358,169</u>	<u>190</u>	<u>1,312,491</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>461</u>	<u>2,803,865</u>	<u>525</u>	<u>2,257,570</u>
DURABLE GOODS	423	327	2,113,646	355	1,521,728
NONDURABLE GOODS	424	134	690,219	169	735,516
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>51,490</u>	<u>17</u>	<u>232,400</u>
<u>INFORMATION</u>	<u>51</u>	<u>156</u>	<u>1,340,621</u>	<u>204</u>	<u>4,113,387</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>510,313</u>	<u>46</u>	<u>321,016</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>79</u>	<u>552,108</u>	<u>113</u>	<u>913,217</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>97</u>	<u>234,149</u>	<u>169</u>	<u>540,127</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>120</u>	<u>494,085</u>	<u>376</u>	<u>2,429,483</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>210,568</u>	<u>16</u>	<u>233,334</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>34</u>	<u>3,614,507</u>	<u>67</u>	<u>9,640,822</u>
ACCOMMODATIONS	721	4	467,567	9	535,121
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	3,146,940	58	9,105,701
<u>OTHER SERVICES</u>	<u>81</u>	<u>83</u>	<u>1,979,497</u>	<u>151</u>	<u>1,895,900</u>
REPAIR & MAINTENANCE	811	51	1,649,555	109	1,653,469
PERSONAL SERVICE	812	21	260,685	32	241,453
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	69,257	10	978
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>1,284</u>	<u>4</u>	<u>17,881</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,169</b>	<b>\$41,573,006</b>	<b>3,810</b>	<b>\$59,816,609</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,933</b>	<b>\$79,329,484</b>	<b>1,256</b>	<b>\$44,961,412</b>
MOTOR VEHICLES & PARTS	441	70	43,341,822	66	12,950,517
NEW & USED AUTO DEALERS	4411	22	40,615,726	14	6,895,061
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,043,558	10	3,378,091
AUTOMOTIVE PARTS & TIRE	4413	41	682,538	42	2,677,365
FURNITURE & HOME FURNISHING	442	120	2,152,175	52	1,507,192
ELECTRONICS & APPLIANCES	443	145	2,732,496	103	1,440,094
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	147	1,925,921	77	3,815,784
BUILDING MATERIALS	4441	115	1,850,902	63	2,014,697
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	75,019	14	1,801,087
FOOD & BEVERAGE STORES	445	61	5,690,996	29	4,048,212
GROCERY & CONVENIENCE STORES	4451	15	4,737,468	9	3,715,961
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	953,528	20	332,251
DRUG/HEALTH STORES	446	163	2,673,822	80	1,150,726
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	942,049	16	2,971,813
APPAREL & ACCESSORIES	448	166	5,107,451	108	1,047,885
CLOTHING & SHOE STORES	4481, 4482	144	4,829,617	95	782,973
JEWELRY & LUGGAGE STORES	4483	22	277,834	13	264,912
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	701,257	108	1,275,956
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	554,412	76	834,304
BOOK STORES & NEWS DEALERS	4512	40	146,845	32	441,652
GENERAL MERCHANDISE STORES	452	20	2,631,605	18	9,128,007
DEPARTMENT STORES	4521	3	114,670	4	77,692
GENERAL MERCHANDISE STORES	4529	17	2,516,935	14	9,050,315
E-COMMERCE & MAIL ORDER	4541	266	3,494,785	191	1,262,882
MISCELLANEOUS RETAILERS	453, 4542, 4543	624	7,935,105	408	4,362,344
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>31,011</b>	<b>10</b>	<b>30,178</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>63,060</b>	<b>3</b>	<b>51,822</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,623</b>	<b>31,030,457</b>	<b>316</b>	<b>13,575,680</b>
CONSTRUCTION OF BUILDINGS	236	415	18,136,419	68	9,310,788
HEAVY CONSTRUCTION & HIGHWAYS	237	34	1,062,693	13	506,994
SPECIAL TRADE CONTRACTORS	238	1,174	11,831,345	235	3,757,898
<b>MANUFACTURING</b>	<b>31-33</b>	<b>389</b>	<b>1,792,006</b>	<b>230</b>	<b>1,198,132</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,010</b>	<b>7,925,777</b>	<b>733</b>	<b>7,113,491</b>
DURABLE GOODS	423	694	6,597,482	494	5,021,610
NONDURABLE GOODS	424	309	1,305,782	234	2,066,798
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	22,513	5	25,083
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>26</b>	<b>171,869</b>	<b>12</b>	<b>196,342</b>
<b>INFORMATION</b>	<b>51</b>	<b>301</b>	<b>7,303,291</b>	<b>212</b>	<b>3,618,359</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>55</b>	<b>943,857</b>	<b>49</b>	<b>778,544</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>176</b>	<b>2,084,781</b>	<b>128</b>	<b>1,656,982</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>330</b>	<b>2,338,497</b>	<b>195</b>	<b>1,715,986</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>753</b>	<b>5,818,600</b>	<b>234</b>	<b>4,738,185</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>40</b>	<b>1,870,189</b>	<b>20</b>	<b>428,167</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>141</b>	<b>22,339,182</b>	<b>86</b>	<b>14,855,683</b>
ACCOMMODATIONS	721	8	959,589	11	2,182,662
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	133	21,379,593	75	12,673,021
<b>OTHER SERVICES</b>	<b>81</b>	<b>307</b>	<b>5,917,357</b>	<b>131</b>	<b>3,211,636</b>
REPAIR & MAINTENANCE	811	210	4,783,033	81	2,664,766
PERSONAL SERVICE	812	84	1,126,163	35	467,148
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	8,161	15	79,722
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>24,599</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,099</b>	<b>\$168,966,713</b>	<b>3,620</b>	<b>\$98,156,255</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,939</u>	<u>\$302,498,520</u>	<u>2,132</u>	<u>\$179,177,078</u>
MOTOR VEHICLES & PARTS	441	171	100,071,182	82	20,401,051
NEW & USED AUTO DEALERS	4411	50	82,887,004	23	12,644,429
RV, BOAT, MOTORCYCLE DEALERS	4412	28	6,338,918	11	2,008,862
AUTOMOTIVE PARTS & TIRE	4413	93	10,845,260	48	5,747,760
FURNITURE & HOME FURNISHING	442	157	7,953,500	125	5,197,791
ELECTRONICS & APPLIANCES	443	280	14,812,136	196	11,778,346
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	18,762,557	152	18,785,886
BUILDING MATERIALS	4441	168	17,823,132	126	18,149,935
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	939,425	26	635,951
FOOD & BEVERAGE STORES	445	116	17,902,604	69	12,313,280
GROCERY & CONVENIENCE STORES	4451	68	16,890,451	27	10,250,737
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	1,012,153	42	2,062,543
DRUG/HEALTH STORES	446	222	11,519,933	173	6,388,189
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	7,521,715	24	3,901,002
APPAREL & ACCESSORIES	448	213	12,143,717	163	8,933,524
CLOTHING & SHOE STORES	4481, 4482	181	10,377,700	138	7,861,920
JEWELRY & LUGGAGE STORES	4483	32	1,766,017	25	1,071,604
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	202	10,827,254	143	10,194,334
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	9,456,186	99	8,866,123
BOOK STORES & NEWS DEALERS	4512	47	1,371,068	44	1,328,211
GENERAL MERCHANDISE STORES	452	34	66,188,910	30	59,478,179
DEPARTMENT STORES	4521	8	14,186,015	7	15,103,667
GENERAL MERCHANDISE STORES	4529	26	52,002,895	23	44,374,512
E-COMMERCE & MAIL ORDER	4541	319	6,515,690	263	4,712,803
MISCELLANEOUS RETAILERS	453, 4542, 4543	979	28,279,322	712	17,092,693
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>23,204</u>	<u>14</u>	<u>35,487</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>101,782</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>146,017</u>	<u>4</u>	<u>50,476</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,246</u>	<u>79,532,331</u>	<u>1,674</u>	<u>43,497,520</u>
CONSTRUCTION OF BUILDINGS	236	554	42,979,439	412	27,183,565
HEAVY CONSTRUCTION & HIGHWAYS	237	68	5,856,522	41	2,216,117
SPECIAL TRADE CONTRACTORS	238	1,624	30,696,370	1,221	14,097,838
<u>MANUFACTURING</u>	<u>31-33</u>	<u>689</u>	<u>9,254,623</u>	<u>439</u>	<u>2,826,977</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,762</u>	<u>42,103,334</u>	<u>1,203</u>	<u>14,305,341</u>
DURABLE GOODS	423	1,277	33,081,391	846	11,442,317
NONDURABLE GOODS	424	469	8,978,724	350	2,836,934
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	43,219	7	26,090
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>53</u>	<u>3,075,837</u>	<u>31</u>	<u>319,357</u>
<u>INFORMATION</u>	<u>51</u>	<u>448</u>	<u>27,308,120</u>	<u>325</u>	<u>17,705,494</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>111</u>	<u>5,288,149</u>	<u>85</u>	<u>2,353,068</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>338</u>	<u>21,534,720</u>	<u>218</u>	<u>5,089,223</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>545</u>	<u>14,309,149</u>	<u>388</u>	<u>3,751,339</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,041</u>	<u>12,722,537</u>	<u>792</u>	<u>5,941,452</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>62</u>	<u>4,806,091</u>	<u>45</u>	<u>4,838,816</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>395</u>	<u>66,252,666</u>	<u>253</u>	<u>51,951,518</u>
ACCOMMODATIONS	721	18	4,262,027	15	5,289,956
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	377	61,990,639	238	46,661,562
<u>OTHER SERVICES</u>	<u>81</u>	<u>581</u>	<u>19,834,816</u>	<u>448</u>	<u>10,249,301</u>
REPAIR & MAINTENANCE	811	430	16,109,675	320	7,765,100
PERSONAL SERVICE	812	119	3,403,263	99	1,985,649
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	321,878	29	498,552
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>238,730</u>	<u>6</u>	<u>591,418</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,238</b>	<b>\$609,358,299</b>	<b>8,063</b>	<b>\$342,785,647</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,006</b>	<b>\$128,193,725</b>	<b>1,967</b>	<b>\$165,800,387</b>
MOTOR VEHICLES & PARTS	441	73	109,507,121	56	25,241,719
NEW & USED AUTO DEALERS	4411	22	84,125,056	16	21,060,366
RV, BOAT, MOTORCYCLE DEALERS	4412	14	23,275,298	7	2,334,497
AUTOMOTIVE PARTS & TIRE	4413	37	2,106,767	33	1,846,856
FURNITURE & HOME FURNISHING	442	45	2,288,750	120	6,272,957
ELECTRONICS & APPLIANCES	443	95	808,371	173	15,110,041
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	1,739,854	137	19,348,018
BUILDING MATERIALS	4441	69	1,347,151	113	18,840,240
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	392,703	24	507,778
FOOD & BEVERAGE STORES	445	23	102,997	53	7,286,580
GROCERY & CONVENIENCE STORES	4451	3	90,035	5	6,118,350
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	12,962	48	1,168,230
DRUG/HEALTH STORES	446	50	679,966	175	5,202,207
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	977,846	11	1,908,317
APPAREL & ACCESSORIES	448	80	163,961	148	3,296,348
CLOTHING & SHOE STORES	4481, 4482	73	135,275	135	2,914,567
JEWELRY & LUGGAGE STORES	4483	7	28,686	13	381,781
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	3,088,024	156	11,302,526
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	3,083,584	114	10,521,851
BOOK STORES & NEWS DEALERS	4512	16	4,440	42	780,675
GENERAL MERCHANDISE STORES	452	10	5,174,468	23	54,408,411
DEPARTMENT STORES	4521	D	D	8	14,591,160
GENERAL MERCHANDISE STORES	4529	9	5,165,200	15	39,817,251
E-COMMERCE & MAIL ORDER	4541	129	688,554	266	4,321,501
MISCELLANEOUS RETAILERS	453, 4542, 4543	348	2,973,813	649	12,101,762
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>958</b>	<b>13</b>	<b>91,116</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>34,501</b>	<b>4</b>	<b>219,715</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>505</b>	<b>17,020,958</b>	<b>1,783</b>	<b>64,739,876</b>
CONSTRUCTION OF BUILDINGS	236	83	11,957,677	451	33,809,136
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,109,556	45	3,807,479
SPECIAL TRADE CONTRACTORS	238	403	3,953,725	1,287	27,123,261
<b>MANUFACTURING</b>	<b>31-33</b>	<b>209</b>	<b>1,389,687</b>	<b>419</b>	<b>4,261,197</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>663</b>	<b>14,609,589</b>	<b>1,157</b>	<b>14,018,989</b>
DURABLE GOODS	423	467	12,879,875	799	11,604,631
NONDURABLE GOODS	424	192	1,641,159	351	2,368,557
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	88,555	7	45,801
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>16</b>	<b>1,090,748</b>	<b>24</b>	<b>328,247</b>
<b>INFORMATION</b>	<b>51</b>	<b>179</b>	<b>2,675,750</b>	<b>328</b>	<b>12,012,399</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>47</b>	<b>311,869</b>	<b>82</b>	<b>2,441,058</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>139</b>	<b>5,174,042</b>	<b>199</b>	<b>4,865,098</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>165</b>	<b>668,052</b>	<b>416</b>	<b>7,850,142</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>314</b>	<b>1,880,368</b>	<b>792</b>	<b>8,693,762</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>5,394</b>	<b>54</b>	<b>3,279,377</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>63</b>	<b>8,676,046</b>	<b>152</b>	<b>30,628,262</b>
ACCOMMODATIONS	721	13	1,996,005	5	3,277,192
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	50	6,680,041	147	27,351,070
<b>OTHER SERVICES</b>	<b>81</b>	<b>164</b>	<b>7,174,167</b>	<b>322</b>	<b>8,404,404</b>
REPAIR & MAINTENANCE	811	132	6,691,785	222	6,916,315
PERSONAL SERVICE	812	23	470,100	79	1,425,652
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	12,282	21	62,437
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>18,631</b>	<b>5</b>	<b>6,744</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,485</b>	<b>\$188,924,485</b>	<b>7,719</b>	<b>\$327,644,234</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>921</b>	<b>\$30,991,654</b>	<b>2,124</b>	<b>\$257,115,461</b>
MOTOR VEHICLES & PARTS	441	46	10,730,223	137	70,958,967
NEW & USED AUTO DEALERS	4411	7	7,737,419	45	58,872,409
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,335,410	16	6,407,625
AUTOMOTIVE PARTS & TIRE	4413	34	1,657,394	76	5,678,933
FURNITURE & HOME FURNISHING	442	28	661,974	82	6,416,544
ELECTRONICS & APPLIANCES	443	67	879,814	210	15,488,587
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	2,479,836	108	17,906,143
BUILDING MATERIALS	4441	47	1,013,691	87	15,981,946
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,466,145	21	1,924,197
FOOD & BEVERAGE STORES	445	16	2,190,295	57	7,588,470
GROCERY & CONVENIENCE STORES	4451	6	2,188,944	19	7,092,675
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	1,351	38	495,795
DRUG/HEALTH STORES	446	51	952,863	170	6,937,068
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,581,845	21	5,707,301
APPAREL & ACCESSORIES	448	81	680,043	181	21,873,419
CLOTHING & SHOE STORES	4481, 4482	74	677,284	158	19,130,431
JEWELRY & LUGGAGE STORES	4483	7	2,759	23	2,742,988
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	1,893,912	159	12,391,271
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	1,883,719	117	11,164,116
BOOK STORES & NEWS DEALERS	4512	20	10,193	42	1,227,155
GENERAL MERCHANDISE STORES	452	13	6,130,380	26	69,897,261
DEPARTMENT STORES	4521	6	6,106,298	9	22,788,515
GENERAL MERCHANDISE STORES	4529	7	24,082	17	47,108,746
E-COMMERCE & MAIL ORDER	4541	154	773,309	264	5,008,253
MISCELLANEOUS RETAILERS	453, 4542, 4543	320	2,037,160	709	16,942,177
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>23,184</b>	<b>10</b>	<b>47,084</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>48,991</b>	<b>3</b>	<b>9,365</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>100,763</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>284</b>	<b>2,540,246</b>	<b>843</b>	<b>38,097,494</b>
CONSTRUCTION OF BUILDINGS	236	50	872,372	218	16,148,038
HEAVY CONSTRUCTION & HIGHWAYS	237	7	24,070	22	1,424,418
SPECIAL TRADE CONTRACTORS	238	227	1,643,804	603	20,525,038
<b>MANUFACTURING</b>	<b>31-33</b>	<b>139</b>	<b>783,536</b>	<b>383</b>	<b>3,636,436</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>516</b>	<b>3,161,041</b>	<b>1,228</b>	<b>19,425,774</b>
DURABLE GOODS	423	356	2,543,973	873	15,116,753
NONDURABLE GOODS	424	157	613,293	344	4,276,325
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,775	11	32,696
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>17</b>	<b>377,296</b>	<b>13</b>	<b>169,499</b>
<b>INFORMATION</b>	<b>51</b>	<b>157</b>	<b>2,209,043</b>	<b>326</b>	<b>14,857,861</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>41</b>	<b>170,372</b>	<b>100</b>	<b>3,533,948</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>101</b>	<b>1,183,072</b>	<b>207</b>	<b>5,136,430</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>111</b>	<b>660,265</b>	<b>327</b>	<b>6,278,090</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>179</b>	<b>373,400</b>	<b>458</b>	<b>6,128,981</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>6</b>	<b>259,920</b>	<b>47</b>	<b>4,897,594</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>45</b>	<b>8,772,746</b>	<b>197</b>	<b>48,957,625</b>
ACCOMMODATIONS	721	7	1,887,511	19	5,327,423
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	6,885,235	178	43,630,202
<b>OTHER SERVICES</b>	<b>81</b>	<b>104</b>	<b>1,582,351</b>	<b>305</b>	<b>12,147,205</b>
REPAIR & MAINTENANCE	811	70	1,140,692	209	10,194,575
PERSONAL SERVICE	812	22	168,035	74	1,762,209
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	273,624	22	190,421
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>23,678</b>	<b>6</b>	<b>26,195</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,637</b>	<b>\$53,167,041</b>	<b>6,582</b>	<b>\$420,565,805</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,716</b>	<b>\$176,572,755</b>	<b>2,610</b>	<b>\$248,195,171</b>
MOTOR VEHICLES & PARTS	441	139	32,186,977	107	124,440,146
NEW & USED AUTO DEALERS	4411	41	15,210,042	38	119,261,545
RV, BOAT, MOTORCYCLE DEALERS	4412	16	11,198,052	9	68,597
AUTOMOTIVE PARTS & TIRE	4413	82	5,778,883	60	5,110,004
FURNITURE & HOME FURNISHING	442	139	9,828,800	171	7,274,157
ELECTRONICS & APPLIANCES	443	272	10,073,973	237	7,447,217
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	220	22,544,059	197	7,573,077
BUILDING MATERIALS	4441	187	21,406,992	153	7,262,055
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	1,137,067	44	311,022
FOOD & BEVERAGE STORES	445	100	14,488,172	87	11,525,040
GROCERY & CONVENIENCE STORES	4451	54	13,366,272	19	11,014,083
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	1,121,900	68	510,957
DRUG/HEALTH STORES	446	162	5,992,034	213	7,978,264
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	36	8,197,449	25	3,289,814
APPAREL & ACCESSORIES	448	189	5,291,679	196	4,557,916
CLOTHING & SHOE STORES	4481, 4482	162	4,441,655	170	3,824,850
JEWELRY & LUGGAGE STORES	4483	27	850,024	26	733,066
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	179	3,729,499	179	5,537,461
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	3,664,867	131	4,968,010
BOOK STORES & NEWS DEALERS	4512	46	64,632	48	569,451
GENERAL MERCHANDISE STORES	452	37	25,737,668	24	40,231,317
DEPARTMENT STORES	4521	7	10,243,616	5	2,534,769
GENERAL MERCHANDISE STORES	4529	30	15,494,052	19	37,696,548
E-COMMERCE & MAIL ORDER	4541	313	6,664,448	329	9,759,761
MISCELLANEOUS RETAILERS	453, 4542, 4543	930	31,837,997	845	18,581,001
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>17</b>	<b>204,554</b>	<b>14</b>	<b>50,258</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>8,140</b>	<b>3</b>	<b>2,845</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>578,147</b>	<b>6</b>	<b>360,254</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,124</b>	<b>73,664,674</b>	<b>2,846</b>	<b>73,030,226</b>
CONSTRUCTION OF BUILDINGS	236	503	38,349,841	813	36,457,800
HEAVY CONSTRUCTION & HIGHWAYS	237	64	7,742,235	72	5,915,684
SPECIAL TRADE CONTRACTORS	238	1,557	27,572,598	1,961	30,656,742
<b>MANUFACTURING</b>	<b>31-33</b>	<b>742</b>	<b>13,135,142</b>	<b>638</b>	<b>7,911,738</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,770</b>	<b>60,161,309</b>	<b>1,422</b>	<b>27,078,210</b>
DURABLE GOODS	423	1,269	49,431,212	989	23,611,654
NONDURABLE GOODS	424	486	10,679,250	425	3,444,011
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	50,847	8	22,545
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>59</b>	<b>1,083,938</b>	<b>28</b>	<b>562,061</b>
<b>INFORMATION</b>	<b>51</b>	<b>440</b>	<b>26,536,782</b>	<b>437</b>	<b>19,704,983</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>93</b>	<b>5,986,191</b>	<b>91</b>	<b>5,304,691</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>319</b>	<b>19,294,349</b>	<b>251</b>	<b>7,677,871</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>509</b>	<b>6,687,317</b>	<b>637</b>	<b>9,577,032</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>941</b>	<b>9,956,504</b>	<b>1,176</b>	<b>11,948,386</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>54</b>	<b>4,702,358</b>	<b>72</b>	<b>5,822,260</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>309</b>	<b>48,200,798</b>	<b>275</b>	<b>50,947,562</b>
ACCOMMODATIONS	721	16	4,112,451	11	8,094,818
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	293	44,088,347	264	42,852,744
<b>OTHER SERVICES</b>	<b>81</b>	<b>579</b>	<b>18,341,477</b>	<b>499</b>	<b>16,917,531</b>
REPAIR & MAINTENANCE	811	438	15,013,114	344	13,704,976
PERSONAL SERVICE	812	117	3,169,548	131	3,071,036
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	158,815	24	141,519
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>129,502</b>	<b>5</b>	<b>42,587</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,691</b>	<b>\$465,243,937</b>	<b>11,010</b>	<b>\$485,133,666</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,639</b>	<b>\$131,662,585</b>	<b>1,492</b>	<b>\$113,654,224</b>
MOTOR VEHICLES & PARTS	441	60	8,933,542	83	43,176,919
NEW & USED AUTO DEALERS	4411	6	94,271	21	37,722,499
RV, BOAT, MOTORCYCLE DEALERS	4412	7	3,099,733	13	711,656
AUTOMOTIVE PARTS & TIRE	4413	47	5,739,538	49	4,742,764
FURNITURE & HOME FURNISHING	442	88	3,793,970	55	2,080,448
ELECTRONICS & APPLIANCES	443	139	7,526,928	126	2,646,084
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	15,807,089	90	14,780,268
BUILDING MATERIALS	4441	91	15,472,109	73	13,292,040
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	334,980	17	1,488,228
FOOD & BEVERAGE STORES	445	36	6,571,924	39	6,616,974
GROCERY & CONVENIENCE STORES	4451	12	5,903,142	11	5,569,902
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	668,782	28	1,047,072
DRUG/HEALTH STORES	446	120	3,068,694	127	3,719,934
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,871,836	25	4,585,647
APPAREL & ACCESSORIES	448	126	5,789,893	109	1,724,837
CLOTHING & SHOE STORES	4481, 4482	112	5,143,620	97	673,460
JEWELRY & LUGGAGE STORES	4483	14	646,273	12	1,051,377
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	14,087,221	109	1,960,596
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	13,929,269	83	1,852,360
BOOK STORES & NEWS DEALERS	4512	32	157,952	26	108,236
GENERAL MERCHANDISE STORES	452	28	48,390,441	26	23,783,261
DEPARTMENT STORES	4521	7	10,791,238	7	2,980,680
GENERAL MERCHANDISE STORES	4529	21	37,599,203	19	20,802,581
E-COMMERCE & MAIL ORDER	4541	241	2,805,851	205	1,854,181
MISCELLANEOUS RETAILERS	453, 4542, 4543	554	13,015,196	498	6,725,075
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>8,461</b>	<b>4</b>	<b>28,025</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>24,096</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>56,484</b>	<b>3</b>	<b>56,701</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,037</b>	<b>28,891,500</b>	<b>555</b>	<b>10,796,719</b>
CONSTRUCTION OF BUILDINGS	236	224	13,464,087	128	4,388,518
HEAVY CONSTRUCTION & HIGHWAYS	237	34	2,368,449	18	334,974
SPECIAL TRADE CONTRACTORS	238	779	13,058,964	409	6,073,227
<b>MANUFACTURING</b>	<b>31-33</b>	<b>305</b>	<b>3,565,161</b>	<b>303</b>	<b>2,959,493</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>910</b>	<b>9,405,008</b>	<b>949</b>	<b>12,697,622</b>
DURABLE GOODS	423	630	7,406,056	684	10,728,452
NONDURABLE GOODS	424	277	1,973,016	260	1,959,196
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	25,936	5	9,974
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>12</b>	<b>129,009</b>	<b>22</b>	<b>379,781</b>
<b>INFORMATION</b>	<b>51</b>	<b>274</b>	<b>10,830,179</b>	<b>261</b>	<b>7,829,057</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>73</b>	<b>1,445,686</b>	<b>72</b>	<b>1,326,955</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>182</b>	<b>2,757,925</b>	<b>174</b>	<b>3,451,514</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>256</b>	<b>2,874,570</b>	<b>213</b>	<b>1,774,386</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>539</b>	<b>4,360,181</b>	<b>338</b>	<b>2,906,561</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>30</b>	<b>2,473,402</b>	<b>25</b>	<b>1,448,615</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>152</b>	<b>28,731,290</b>	<b>110</b>	<b>18,113,146</b>
ACCOMMODATIONS	721	9	2,137,928	8	339,264
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	26,593,362	102	17,773,882
<b>OTHER SERVICES</b>	<b>81</b>	<b>264</b>	<b>8,054,724</b>	<b>218</b>	<b>5,795,743</b>
REPAIR & MAINTENANCE	811	182	6,606,094	144	4,779,358
PERSONAL SERVICE	812	66	1,411,667	57	852,065
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	36,963	17	164,320
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>79,059</b>	<b>5</b>	<b>171,753</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,690</b>	<b>\$235,348,290</b>	<b>4,749</b>	<b>\$183,414,391</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,267</b>	<b>\$329,799,958</b>	<b>1,816</b>	<b>\$124,461,894</b>
MOTOR VEHICLES & PARTS	441	125	100,485,604	89	28,145,944
NEW & USED AUTO DEALERS	4411	41	88,563,566	19	18,650,605
RV, BOAT, MOTORCYCLE DEALERS	4412	8	4,979,992	16	4,387,012
AUTOMOTIVE PARTS & TIRE	4413	76	6,942,046	54	5,108,327
FURNITURE & HOME FURNISHING	442	131	16,307,648	100	3,102,763
ELECTRONICS & APPLIANCES	443	214	21,992,419	146	7,279,715
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	151	13,082,552	129	4,291,356
BUILDING MATERIALS	4441	127	12,084,977	105	3,538,377
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	997,575	24	752,979
FOOD & BEVERAGE STORES	445	72	10,942,795	45	9,375,209
GROCERY & CONVENIENCE STORES	4451	31	8,492,976	17	9,066,286
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	2,449,819	28	308,923
DRUG/HEALTH STORES	446	165	10,087,283	125	3,216,587
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,817,876	21	2,700,564
APPAREL & ACCESSORIES	448	186	53,103,812	130	4,155,907
CLOTHING & SHOE STORES	4481, 4482	164	46,355,586	115	3,593,484
JEWELRY & LUGGAGE STORES	4483	22	6,748,226	15	562,423
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	146	23,501,982	137	2,267,675
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	21,213,665	98	2,176,749
BOOK STORES & NEWS DEALERS	4512	37	2,288,317	39	90,926
GENERAL MERCHANDISE STORES	452	32	52,179,186	31	44,004,871
DEPARTMENT STORES	4521	10	33,125,686	8	10,909,989
GENERAL MERCHANDISE STORES	4529	22	19,053,500	23	33,094,882
E-COMMERCE & MAIL ORDER	4541	287	5,373,406	240	3,382,750
MISCELLANEOUS RETAILERS	453, 4542, 4543	738	19,925,395	623	12,538,553
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>9</b>	<b>11,125</b>	<b>9</b>	<b>8,389</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>10,588</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>587,958</b>	<b>5</b>	<b>192,386</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,762</b>	<b>32,837,096</b>	<b>1,181</b>	<b>22,534,300</b>
CONSTRUCTION OF BUILDINGS	236	409	14,518,214	272	13,453,323
HEAVY CONSTRUCTION & HIGHWAYS	237	38	1,353,920	28	674,047
SPECIAL TRADE CONTRACTORS	238	1,315	16,964,962	881	8,406,930
<b>MANUFACTURING</b>	<b>31-33</b>	<b>455</b>	<b>4,613,863</b>	<b>358</b>	<b>3,268,110</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,192</b>	<b>17,407,583</b>	<b>1,027</b>	<b>12,998,405</b>
DURABLE GOODS	423	834	13,929,869	733	10,527,178
NONDURABLE GOODS	424	353	3,406,616	290	2,464,592
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	71,098	4	6,635
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>30</b>	<b>625,099</b>	<b>13</b>	<b>278,518</b>
<b>INFORMATION</b>	<b>51</b>	<b>350</b>	<b>16,637,050</b>	<b>266</b>	<b>11,080,219</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>85</b>	<b>4,312,804</b>	<b>69</b>	<b>1,503,408</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>231</b>	<b>5,898,585</b>	<b>187</b>	<b>3,435,873</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>414</b>	<b>5,460,969</b>	<b>252</b>	<b>1,413,190</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>864</b>	<b>6,391,236</b>	<b>571</b>	<b>3,739,055</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>50</b>	<b>4,006,309</b>	<b>26</b>	<b>901,377</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>249</b>	<b>53,847,696</b>	<b>120</b>	<b>22,366,231</b>
ACCOMMODATIONS	721	15	7,794,378	3	959,871
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	234	46,053,318	117	21,406,360
<b>OTHER SERVICES</b>	<b>81</b>	<b>441</b>	<b>15,083,722</b>	<b>299</b>	<b>7,667,042</b>
REPAIR & MAINTENANCE	811	322	11,848,997	219	6,461,096
PERSONAL SERVICE	812	103	3,147,017	66	1,195,224
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	87,708	14	10,722
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>49,859</b>	<b>7</b>	<b>36,868</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,415</b>	<b>\$497,578,108</b>	<b>6,209</b>	<b>\$215,895,853</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,432</b>	<b>\$21,686,646</b>	<b>1,390</b>	<b>\$75,612,519</b>
MOTOR VEHICLES & PARTS	441	24	229,571	74	17,637,316
NEW & USED AUTO DEALERS	4411	6	211,361	20	12,806,948
RV, BOAT, MOTORCYCLE DEALERS	4412	4	9,521	12	1,543,105
AUTOMOTIVE PARTS & TIRE	4413	14	8,689	42	3,287,263
FURNITURE & HOME FURNISHING	442	103	2,288,244	55	1,993,392
ELECTRONICS & APPLIANCES	443	121	2,609,199	104	2,012,818
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	120	1,570,252	71	12,501,182
BUILDING MATERIALS	4441	97	1,367,198	60	11,936,417
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	203,054	11	564,765
FOOD & BEVERAGE STORES	445	31	708,195	34	3,590,273
GROCERY & CONVENIENCE STORES	4451	D	D	13	3,415,190
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	144,213	21	175,083
DRUG/HEALTH STORES	446	105	1,956,501	104	1,940,757
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	496,840	27	4,062,053
APPAREL & ACCESSORIES	448	127	1,448,740	119	2,149,023
CLOTHING & SHOE STORES	4481, 4482	115	1,399,018	104	1,920,187
JEWELRY & LUGGAGE STORES	4483	12	49,722	15	228,836
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	950,868	106	2,879,714
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	618,328	76	2,223,702
BOOK STORES & NEWS DEALERS	4512	34	332,540	30	656,012
GENERAL MERCHANDISE STORES	452	12	2,940,756	22	16,333,301
DEPARTMENT STORES	4521	4	120,775	6	2,643,324
GENERAL MERCHANDISE STORES	4529	8	2,819,981	16	13,689,977
E-COMMERCE & MAIL ORDER	4541	214	3,138,967	195	1,531,038
MISCELLANEOUS RETAILERS	453, 4542, 4543	447	3,348,513	479	8,981,652
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>21,370</b>	<b>7</b>	<b>32,002</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>338,141</b>	<b>4</b>	<b>811,155</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,514</b>	<b>44,621,106</b>	<b>379</b>	<b>13,207,654</b>
CONSTRUCTION OF BUILDINGS	236	412	31,735,052	78	4,933,153
HEAVY CONSTRUCTION & HIGHWAYS	237	44	2,524,428	17	2,324,690
SPECIAL TRADE CONTRACTORS	238	1,058	10,361,626	284	5,949,811
<b>MANUFACTURING</b>	<b>31-33</b>	<b>294</b>	<b>1,101,737</b>	<b>260</b>	<b>2,064,498</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>672</b>	<b>2,971,551</b>	<b>909</b>	<b>16,132,784</b>
DURABLE GOODS	423	430	2,451,573	655	13,598,218
NONDURABLE GOODS	424	240	519,741	251	2,505,064
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	29,502
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>14</b>	<b>111,715</b>	<b>13</b>	<b>172,460</b>
<b>INFORMATION</b>	<b>51</b>	<b>269</b>	<b>4,822,424</b>	<b>259</b>	<b>6,089,996</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>47</b>	<b>1,640,477</b>	<b>74</b>	<b>1,430,589</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>144</b>	<b>1,302,028</b>	<b>153</b>	<b>2,934,526</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>305</b>	<b>2,825,678</b>	<b>200</b>	<b>1,548,498</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>663</b>	<b>4,758,476</b>	<b>248</b>	<b>2,418,014</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>25</b>	<b>1,026,717</b>	<b>21</b>	<b>566,600</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>58</b>	<b>5,718,382</b>	<b>80</b>	<b>16,672,339</b>
ACCOMMODATIONS	721	D	D	15	2,544,297
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	57	5,718,247	65	14,128,042
<b>OTHER SERVICES</b>	<b>81</b>	<b>187</b>	<b>1,814,067</b>	<b>190</b>	<b>6,856,333</b>
REPAIR & MAINTENANCE	811	128	702,608	127	5,839,486
PERSONAL SERVICE	812	47	1,076,968	44	897,889
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	34,491	19	118,958
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>1,999</b>	<b>5</b>	<b>6,750</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,640</b>	<b>\$94,786,202</b>	<b>4,194</b>	<b>\$146,598,450</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,599</b>	<b>\$79,955,979</b>	<b>1,088</b>	<b>\$13,492,344</b>
MOTOR VEHICLES & PARTS	441	86	24,495,398	28	364,990
NEW & USED AUTO DEALERS	4411	19	14,645,842	7	64,965
RV, BOAT, MOTORCYCLE DEALERS	4412	16	6,861,750	D	D
AUTOMOTIVE PARTS & TIRE	4413	51	2,987,806	19	299,719
FURNITURE & HOME FURNISHING	442	80	2,458,807	50	410,019
ELECTRONICS & APPLIANCES	443	145	3,231,188	92	1,638,707
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	10,722,715	67	782,872
BUILDING MATERIALS	4441	86	8,236,671	53	748,797
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	2,486,044	14	34,075
FOOD & BEVERAGE STORES	445	44	6,803,151	25	3,146,199
GROCERY & CONVENIENCE STORES	4451	15	6,615,869	11	3,133,255
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	187,282	14	12,944
DRUG/HEALTH STORES	446	132	2,303,144	77	609,227
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,230,021	7	419,771
APPAREL & ACCESSORIES	448	109	720,838	95	203,407
CLOTHING & SHOE STORES	4481, 4482	99	552,417	87	194,605
JEWELRY & LUGGAGE STORES	4483	10	168,421	8	8,802
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	2,182,973	83	319,108
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	2,137,732	54	308,826
BOOK STORES & NEWS DEALERS	4512	31	45,241	29	10,282
GENERAL MERCHANDISE STORES	452	18	13,781,361	13	1,372,797
DEPARTMENT STORES	4521	4	105,263	D	D
GENERAL MERCHANDISE STORES	4529	14	13,676,098	11	1,336,450
E-COMMERCE & MAIL ORDER	4541	213	1,685,326	191	1,278,170
MISCELLANEOUS RETAILERS	453, 4542, 4543	527	9,341,057	360	2,947,077
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>8,520</b>	<b>3</b>	<b>5,169</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>38,597</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>682</b>	<b>13,072,628</b>	<b>582</b>	<b>7,992,521</b>
CONSTRUCTION OF BUILDINGS	236	154	4,976,470	137	5,487,593
HEAVY CONSTRUCTION & HIGHWAYS	237	16	468,769	15	408,607
SPECIAL TRADE CONTRACTORS	238	512	7,627,389	430	2,096,321
<b>MANUFACTURING</b>	<b>31-33</b>	<b>294</b>	<b>3,026,396</b>	<b>163</b>	<b>1,584,671</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>961</b>	<b>10,706,274</b>	<b>548</b>	<b>5,251,168</b>
DURABLE GOODS	423	685	8,182,010	381	4,387,769
NONDURABLE GOODS	424	271	2,433,857	165	850,984
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	90,407	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>16</b>	<b>787,715</b>	<b>10</b>	<b>50,385</b>
<b>INFORMATION</b>	<b>51</b>	<b>284</b>	<b>5,871,665</b>	<b>215</b>	<b>7,471,447</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>69</b>	<b>1,170,437</b>	<b>47</b>	<b>811,376</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>166</b>	<b>3,550,943</b>	<b>116</b>	<b>1,113,632</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>257</b>	<b>2,446,421</b>	<b>175</b>	<b>4,109,240</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>402</b>	<b>3,848,680</b>	<b>358</b>	<b>1,136,069</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>19</b>	<b>1,662,376</b>	<b>16</b>	<b>806,035</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>114</b>	<b>14,199,616</b>	<b>50</b>	<b>4,839,062</b>
ACCOMMODATIONS	721	8	1,220,384	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	106	12,979,232	49	4,571,916
<b>OTHER SERVICES</b>	<b>81</b>	<b>224</b>	<b>5,545,544</b>	<b>143</b>	<b>1,146,200</b>
REPAIR & MAINTENANCE	811	154	4,601,070	94	723,055
PERSONAL SERVICE	812	53	875,818	41	381,264
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	68,656	8	41,881
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>174,898</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,103</b>	<b>\$146,072,963</b>	<b>3,518</b>	<b>\$49,814,394</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,246</b>	<b>\$41,938,004</b>	<b>2,564</b>	<b>\$239,239,948</b>
MOTOR VEHICLES & PARTS	441	54	4,529,002	109	94,569,766
NEW & USED AUTO DEALERS	4411	9	2,497,299	23	88,619,159
RV, BOAT, MOTORCYCLE DEALERS	4412	6	11,642	20	2,137,684
AUTOMOTIVE PARTS & TIRE	4413	39	2,020,061	66	3,812,923
FURNITURE & HOME FURNISHING	442	62	1,114,939	117	9,221,914
ELECTRONICS & APPLIANCES	443	100	2,469,022	265	14,190,507
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	7,909,423	159	19,254,681
BUILDING MATERIALS	4441	48	7,813,447	122	17,339,673
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	95,976	37	1,915,008
FOOD & BEVERAGE STORES	445	25	4,470,400	78	15,184,455
GROCERY & CONVENIENCE STORES	4451	4	4,104,718	23	12,543,912
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	365,682	55	2,640,543
DRUG/HEALTH STORES	446	78	1,739,216	214	10,034,266
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,793,403	29	3,892,221
APPAREL & ACCESSORIES	448	114	1,109,903	207	15,263,912
CLOTHING & SHOE STORES	4481, 4482	102	761,524	179	13,154,395
JEWELRY & LUGGAGE STORES	4483	12	348,379	28	2,109,517
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	768,999	193	11,811,488
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	694,782	144	10,065,806
BOOK STORES & NEWS DEALERS	4512	28	74,217	49	1,745,682
GENERAL MERCHANDISE STORES	452	16	9,193,071	25	20,688,152
DEPARTMENT STORES	4521	4	117,862	8	19,972,571
GENERAL MERCHANDISE STORES	4529	12	9,075,209	17	715,581
E-COMMERCE & MAIL ORDER	4541	202	1,814,563	306	6,306,762
MISCELLANEOUS RETAILERS	453, 4542, 4543	410	5,026,063	862	18,821,824
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>8</b>	<b>43,492</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>123,361</b>	<b>7</b>	<b>34,820</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>379</b>	<b>4,976,387</b>	<b>1,448</b>	<b>45,995,291</b>
CONSTRUCTION OF BUILDINGS	236	77	1,491,518	381	24,355,717
HEAVY CONSTRUCTION & HIGHWAYS	237	14	269,965	43	4,587,171
SPECIAL TRADE CONTRACTORS	238	288	3,214,904	1,024	17,052,403
<b>MANUFACTURING</b>	<b>31-33</b>	<b>188</b>	<b>1,418,379</b>	<b>541</b>	<b>6,003,117</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>697</b>	<b>3,808,489</b>	<b>1,440</b>	<b>29,059,117</b>
DURABLE GOODS	423	467	2,112,594	1,001	24,303,229
NONDURABLE GOODS	424	225	1,648,779	427	4,692,289
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	47,116	12	63,599
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>8</b>	<b>8,926</b>	<b>33</b>	<b>585,360</b>
<b>INFORMATION</b>	<b>51</b>	<b>215</b>	<b>3,470,288</b>	<b>424</b>	<b>23,032,031</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>57</b>	<b>637,396</b>	<b>98</b>	<b>3,613,031</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>119</b>	<b>1,636,213</b>	<b>248</b>	<b>7,202,358</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>177</b>	<b>1,400,377</b>	<b>495</b>	<b>14,040,963</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>249</b>	<b>1,410,167</b>	<b>791</b>	<b>8,787,355</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>18</b>	<b>811,422</b>	<b>50</b>	<b>3,022,775</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>72</b>	<b>11,890,424</b>	<b>258</b>	<b>48,126,452</b>
ACCOMMODATIONS	721	8	1,121,811	14	4,858,305
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	10,768,613	244	43,268,147
<b>OTHER SERVICES</b>	<b>81</b>	<b>134</b>	<b>2,261,579</b>	<b>453</b>	<b>12,349,283</b>
REPAIR & MAINTENANCE	811	83	1,685,329	295	9,753,137
PERSONAL SERVICE	812	37	419,887	124	2,428,930
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	156,363	34	167,216
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>14</b>	<b>1,750,518</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,567</b>	<b>\$75,801,174</b>	<b>8,874</b>	<b>\$442,888,141</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>666</b>	<b>\$30,625,635</b>	<b>1,686</b>	<b>\$128,216,341</b>
MOTOR VEHICLES & PARTS	441	31	6,808,759	121	68,322,290
NEW & USED AUTO DEALERS	4411	8	5,714,721	30	44,952,510
RV, BOAT, MOTORCYCLE DEALERS	4412	3	19,815	16	13,988,757
AUTOMOTIVE PARTS & TIRE	4413	20	1,074,223	75	9,381,023
FURNITURE & HOME FURNISHING	442	22	427,782	60	2,547,467
ELECTRONICS & APPLIANCES	443	51	1,094,447	160	3,744,886
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	4,425,563	85	10,332,448
BUILDING MATERIALS	4441	26	4,153,524	67	10,173,358
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	272,039	18	159,090
FOOD & BEVERAGE STORES	445	12	1,118,477	54	6,278,148
GROCERY & CONVENIENCE STORES	4451	4	1,057,601	21	5,948,583
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	60,876	33	329,565
DRUG/HEALTH STORES	446	47	506,900	107	3,405,520
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	744,175	28	5,323,944
APPAREL & ACCESSORIES	448	61	254,101	147	1,238,897
CLOTHING & SHOE STORES	4481, 4482	58	199,925	129	1,150,076
JEWELRY & LUGGAGE STORES	4483	3	54,176	18	88,821
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	57	470,062	117	1,162,901
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	454,081	83	543,866
BOOK STORES & NEWS DEALERS	4512	21	15,981	34	619,035
GENERAL MERCHANDISE STORES	452	12	11,425,609	19	15,157,893
DEPARTMENT STORES	4521	4	625,237	4	187,298
GENERAL MERCHANDISE STORES	4529	8	10,800,372	15	14,970,595
E-COMMERCE & MAIL ORDER	4541	115	360,356	221	2,471,937
MISCELLANEOUS RETAILERS	453, 4542, 4543	216	2,989,404	567	8,230,010
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>8</b>	<b>75,853</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>213,539</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>13,087</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>118</b>	<b>1,683,780</b>	<b>665</b>	<b>38,272,342</b>
CONSTRUCTION OF BUILDINGS	236	25	520,130	148	25,032,364
HEAVY CONSTRUCTION & HIGHWAYS	237	6	390,674	31	2,017,257
SPECIAL TRADE CONTRACTORS	238	87	772,976	486	11,222,721
<b>MANUFACTURING</b>	<b>31-33</b>	<b>72</b>	<b>162,845</b>	<b>288</b>	<b>2,769,137</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>379</b>	<b>1,749,239</b>	<b>1,056</b>	<b>28,989,685</b>
DURABLE GOODS	423	268	1,226,893	730	24,145,143
NONDURABLE GOODS	424	109	522,026	319	4,674,918
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	169,624
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>7</b>	<b>152,214</b>	<b>33</b>	<b>1,532,316</b>
<b>INFORMATION</b>	<b>51</b>	<b>126</b>	<b>1,273,515</b>	<b>274</b>	<b>8,663,765</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>33</b>	<b>92,176</b>	<b>68</b>	<b>992,741</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>74</b>	<b>708,313</b>	<b>186</b>	<b>8,767,471</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>98</b>	<b>438,141</b>	<b>258</b>	<b>2,270,159</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>108</b>	<b>271,927</b>	<b>356</b>	<b>6,006,840</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>8</b>	<b>253,626</b>	<b>27</b>	<b>977,479</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>35</b>	<b>4,891,467</b>	<b>133</b>	<b>21,863,498</b>
ACCOMMODATIONS	721	5	753,425	17	3,564,038
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	4,138,042	116	18,299,460
<b>OTHER SERVICES</b>	<b>81</b>	<b>78</b>	<b>954,394</b>	<b>226</b>	<b>8,648,566</b>
REPAIR & MAINTENANCE	811	47	767,623	166	6,965,639
PERSONAL SERVICE	812	25	185,051	40	1,565,722
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	1,720	20	117,205
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>7</b>	<b>383,234</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,810</b>	<b>\$43,274,722</b>	<b>5,278</b>	<b>\$258,668,004</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,311</b>	<b>\$28,512,325</b>	<b>1,119</b>	<b>\$17,958,299</b>
MOTOR VEHICLES & PARTS	441	60	5,534,477	44	2,226,416
NEW & USED AUTO DEALERS	4411	12	4,013,739	5	153,540
RV, BOAT, MOTORCYCLE DEALERS	4412	9	48,169	13	436,202
AUTOMOTIVE PARTS & TIRE	4413	39	1,472,569	26	1,636,674
FURNITURE & HOME FURNISHING	442	48	1,123,643	56	745,125
ELECTRONICS & APPLIANCES	443	119	1,693,584	93	928,226
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	2,070,828	78	2,063,087
BUILDING MATERIALS	4441	64	2,000,682	59	1,807,675
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	70,146	19	255,412
FOOD & BEVERAGE STORES	445	30	4,370,623	23	2,727,303
GROCERY & CONVENIENCE STORES	4451	10	3,843,235	5	2,586,504
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	527,388	18	140,799
DRUG/HEALTH STORES	446	99	2,198,145	88	1,398,126
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,479,585	6	606,719
APPAREL & ACCESSORIES	448	108	559,892	104	941,155
CLOTHING & SHOE STORES	4481, 4482	96	550,038	95	842,672
JEWELRY & LUGGAGE STORES	4483	12	9,854	9	98,483
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	1,650,668	98	569,234
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	98	1,433,087	71	425,394
BOOK STORES & NEWS DEALERS	4512	26	217,581	27	143,840
GENERAL MERCHANDISE STORES	452	18	2,985,301	16	1,029,102
DEPARTMENT STORES	4521	5	629,647	4	101,498
GENERAL MERCHANDISE STORES	4529	13	2,355,654	12	927,604
E-COMMERCE & MAIL ORDER	4541	204	1,392,547	170	1,066,587
MISCELLANEOUS RETAILERS	453, 4542, 4543	413	3,453,032	343	3,657,219
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>13,740</b>	<b>3</b>	<b>871</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>339</b>	<b>10,510,557</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>0</b>	<b>0</b>	<b>267</b>	<b>5,465,486</b>
CONSTRUCTION OF BUILDINGS	236	88	2,562,269	66	2,889,697
HEAVY CONSTRUCTION & HIGHWAYS	237	14	4,773,006	5	96,594
SPECIAL TRADE CONTRACTORS	238	237	3,175,282	196	2,479,195
<b>MANUFACTURING</b>	<b>31-33</b>	<b>224</b>	<b>1,474,069</b>	<b>183</b>	<b>1,393,276</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>792</b>	<b>6,122,053</b>	<b>594</b>	<b>3,380,424</b>
DURABLE GOODS	423	561	4,885,330	405	2,321,165
NONDURABLE GOODS	424	226	1,225,176	182	1,050,772
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	11,547	7	8,487
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>14</b>	<b>153,443</b>	<b>7</b>	<b>147,246</b>
<b>INFORMATION</b>	<b>51</b>	<b>243</b>	<b>4,185,413</b>	<b>201</b>	<b>2,051,497</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>66</b>	<b>661,802</b>	<b>46</b>	<b>388,467</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>117</b>	<b>1,068,181</b>	<b>87</b>	<b>611,746</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>199</b>	<b>1,113,284</b>	<b>146</b>	<b>2,833,066</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>258</b>	<b>1,633,587</b>	<b>185</b>	<b>1,136,553</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>22</b>	<b>728,330</b>	<b>23</b>	<b>442,685</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>109</b>	<b>10,811,953</b>	<b>87</b>	<b>6,836,233</b>
ACCOMMODATIONS	721	21	1,751,853	23	1,392,071
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	9,060,100	64	5,444,162
<b>OTHER SERVICES</b>	<b>81</b>	<b>183</b>	<b>2,896,428</b>	<b>117</b>	<b>2,879,303</b>
REPAIR & MAINTENANCE	811	125	2,294,373	72	2,632,710
PERSONAL SERVICE	812	47	497,747	36	197,217
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	104,308	9	49,376
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>7,950</b>	<b>4</b>	<b>584,053</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,887</b>	<b>\$69,893,115</b>	<b>3,071</b>	<b>\$46,120,445</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,291</b>	<b>\$41,816,276</b>	<b>2,393</b>	<b>\$324,828,219</b>
MOTOR VEHICLES & PARTS	441	44	9,589,915	119	163,061,936
NEW & USED AUTO DEALERS	4411	14	8,136,941	43	158,401,540
RV, BOAT, MOTORCYCLE DEALERS	4412	8	203,861	5	8,733
AUTOMOTIVE PARTS & TIRE	4413	22	1,249,113	71	4,651,663
FURNITURE & HOME FURNISHING	442	59	1,210,404	111	5,325,358
ELECTRONICS & APPLIANCES	443	127	2,433,846	195	9,986,162
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	2,341,265	156	18,849,749
BUILDING MATERIALS	4441	49	2,309,449	129	17,420,229
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	31,816	27	1,429,520
FOOD & BEVERAGE STORES	445	23	2,867,132	52	6,032,552
GROCERY & CONVENIENCE STORES	4451	4	2,861,927	12	3,936,300
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	5,205	40	2,096,252
DRUG/HEALTH STORES	446	103	1,458,319	177	6,376,061
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	780,018	22	2,977,717
APPAREL & ACCESSORIES	448	127	1,007,275	178	13,138,585
CLOTHING & SHOE STORES	4481, 4482	113	789,026	154	11,366,897
JEWELRY & LUGGAGE STORES	4483	14	218,249	24	1,771,688
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	4,958,620	182	10,969,912
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	590,078	138	10,303,835
BOOK STORES & NEWS DEALERS	4512	37	4,368,542	44	666,077
GENERAL MERCHANDISE STORES	452	18	8,410,175	28	65,681,065
DEPARTMENT STORES	4521	4	91,499	8	22,631,818
GENERAL MERCHANDISE STORES	4529	14	8,318,676	20	43,049,247
E-COMMERCE & MAIL ORDER	4541	208	2,911,013	280	4,154,709
MISCELLANEOUS RETAILERS	453, 4542, 4543	392	3,848,294	893	18,274,413
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>10</b>	<b>21,305</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>8</b>	<b>236,358</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>283</b>	<b>26,287,285</b>	<b>1,616</b>	<b>32,042,056</b>
CONSTRUCTION OF BUILDINGS	236	69	20,467,690	385	6,173,293
HEAVY CONSTRUCTION & HIGHWAYS	237	11	739,395	38	4,735,190
SPECIAL TRADE CONTRACTORS	238	203	5,080,200	1,193	21,133,573
<b>MANUFACTURING</b>	<b>31-33</b>	<b>222</b>	<b>4,520,278</b>	<b>460</b>	<b>3,813,487</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>856</b>	<b>7,888,832</b>	<b>1,301</b>	<b>15,192,810</b>
DURABLE GOODS	423	584	6,471,619	923	12,051,689
NONDURABLE GOODS	424	267	1,393,453	371	3,118,651
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	23,760	7	22,470
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>12</b>	<b>327,497</b>	<b>32</b>	<b>744,025</b>
<b>INFORMATION</b>	<b>51</b>	<b>220</b>	<b>4,332,707</b>	<b>345</b>	<b>17,207,042</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>50</b>	<b>505,348</b>	<b>92</b>	<b>4,746,164</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>107</b>	<b>3,007,105</b>	<b>244</b>	<b>8,598,473</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>211</b>	<b>2,430,163</b>	<b>379</b>	<b>4,812,866</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>186</b>	<b>3,028,123</b>	<b>815</b>	<b>10,201,022</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>16</b>	<b>762,247</b>	<b>43</b>	<b>1,719,584</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>87</b>	<b>14,658,350</b>	<b>201</b>	<b>42,805,750</b>
ACCOMMODATIONS	721	8	2,301,575	7	3,502,475
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	12,356,775	194	39,303,275
<b>OTHER SERVICES</b>	<b>81</b>	<b>107</b>	<b>2,311,246</b>	<b>433</b>	<b>11,950,842</b>
REPAIR & MAINTENANCE	811	59	1,803,110	324	9,295,173
PERSONAL SERVICE	812	35	489,580	90	2,399,614
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	18,556	19	256,055
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>3</b>	<b>73,808</b>	<b>5</b>	<b>5,352</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,656</b>	<b>\$111,962,600</b>	<b>8,378</b>	<b>\$478,929,477</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,433</b>	<b>\$171,527,965</b>	<b>2,588</b>	<b>\$313,519,278</b>
MOTOR VEHICLES & PARTS	441	67	7,354,014	120	120,882,167
NEW & USED AUTO DEALERS	4411	16	1,518,659	27	110,458,370
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,822,868	10	7,317,763
AUTOMOTIVE PARTS & TIRE	4413	45	4,012,487	83	3,316,034
FURNITURE & HOME FURNISHING	442	152	10,054,823	149	45,429,818
ELECTRONICS & APPLIANCES	443	259	31,047,642	252	22,986,536
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	185	15,221,045	202	16,010,541
BUILDING MATERIALS	4441	147	14,666,110	169	14,935,648
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	554,935	33	1,074,893
FOOD & BEVERAGE STORES	445	73	10,151,183	87	10,127,441
GROCERY & CONVENIENCE STORES	4451	14	8,652,021	36	9,106,438
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	1,499,162	51	1,021,003
DRUG/HEALTH STORES	446	169	6,278,556	192	8,807,869
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,356,792	31	4,773,032
APPAREL & ACCESSORIES	448	191	10,753,764	189	4,787,434
CLOTHING & SHOE STORES	4481, 4482	167	10,072,530	164	3,292,878
JEWELRY & LUGGAGE STORES	4483	24	681,234	25	1,494,556
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	173	7,990,571	168	5,529,386
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	124	7,885,700	122	5,265,132
BOOK STORES & NEWS DEALERS	4512	49	104,871	46	264,254
GENERAL MERCHANDISE STORES	452	27	32,920,173	33	45,861,171
DEPARTMENT STORES	4521	8	24,077,097	9	13,220,860
GENERAL MERCHANDISE STORES	4529	19	8,843,076	24	32,640,311
E-COMMERCE & MAIL ORDER	4541	317	13,958,554	318	6,694,162
MISCELLANEOUS RETAILERS	453, 4542, 4543	809	24,440,848	847	21,629,721
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>12</b>	<b>32,954</b>	<b>13</b>	<b>86,246</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>27,190</b>	<b>5</b>	<b>43,078</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>153,395</b>	<b>7</b>	<b>532,223</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,245</b>	<b>77,619,789</b>	<b>2,245</b>	<b>74,922,054</b>
CONSTRUCTION OF BUILDINGS	236	574	35,108,118	557	44,397,940
HEAVY CONSTRUCTION & HIGHWAYS	237	68	5,435,930	58	6,704,553
SPECIAL TRADE CONTRACTORS	238	1,603	37,075,741	1,630	23,819,561
<b>MANUFACTURING</b>	<b>31-33</b>	<b>619</b>	<b>8,177,950</b>	<b>629</b>	<b>12,376,926</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,441</b>	<b>48,883,379</b>	<b>1,571</b>	<b>30,249,323</b>
DURABLE GOODS	423	997	43,643,448	1,098	23,598,402
NONDURABLE GOODS	424	434	5,143,391	460	6,583,264
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	96,540	13	67,657
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>39</b>	<b>640,062</b>	<b>47</b>	<b>1,144,673</b>
<b>INFORMATION</b>	<b>51</b>	<b>415</b>	<b>31,780,914</b>	<b>441</b>	<b>25,066,736</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>81</b>	<b>3,575,847</b>	<b>91</b>	<b>6,115,750</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>267</b>	<b>19,377,867</b>	<b>278</b>	<b>11,052,307</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>558</b>	<b>40,404,840</b>	<b>537</b>	<b>10,225,257</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,017</b>	<b>17,129,706</b>	<b>971</b>	<b>14,333,496</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>80</b>	<b>4,997,180</b>	<b>55</b>	<b>3,529,234</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>226</b>	<b>67,808,213</b>	<b>274</b>	<b>54,125,187</b>
ACCOMMODATIONS	721	7	9,927,024	12	5,531,292
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	219	57,881,189	262	48,593,895
<b>OTHER SERVICES</b>	<b>81</b>	<b>439</b>	<b>15,986,002</b>	<b>512</b>	<b>13,631,563</b>
REPAIR & MAINTENANCE	811	306	10,813,515	377	10,932,814
PERSONAL SERVICE	812	108	5,039,916	107	2,484,840
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	132,571	28	213,909
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>8,447</b>	<b>8</b>	<b>140,031</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,889</b>	<b>\$508,131,700</b>	<b>10,272</b>	<b>\$571,093,362</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,836</b>	<b>\$112,823,710</b>	<b>1,047</b>	<b>\$29,086,121</b>
MOTOR VEHICLES & PARTS	441	78	16,327,420	55	3,381,355
NEW & USED AUTO DEALERS	4411	17	10,767,023	13	236,139
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,191,078	5	415,775
AUTOMOTIVE PARTS & TIRE	4413	49	4,369,319	37	2,729,441
FURNITURE & HOME FURNISHING	442	81	5,679,825	51	1,403,527
ELECTRONICS & APPLIANCES	443	178	7,115,480	92	3,743,988
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	14,708,002	69	546,539
BUILDING MATERIALS	4441	72	13,669,066	62	541,659
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,038,936	7	4,880
FOOD & BEVERAGE STORES	445	44	8,085,801	36	4,080,481
GROCERY & CONVENIENCE STORES	4451	8	7,599,538	19	3,543,668
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	486,263	17	536,813
DRUG/HEALTH STORES	446	163	5,940,542	61	88,170
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	3,993,655	16	1,024,636
APPAREL & ACCESSORIES	448	138	4,814,846	91	389,132
CLOTHING & SHOE STORES	4481, 4482	124	4,336,072	78	375,987
JEWELRY & LUGGAGE STORES	4483	14	478,774	13	13,145
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	3,268,313	60	84,532
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	2,179,372	43	63,336
BOOK STORES & NEWS DEALERS	4512	47	1,088,941	17	21,196
GENERAL MERCHANDISE STORES	452	25	26,987,659	13	106,742
DEPARTMENT STORES	4521	8	8,117,195	4	37,034
GENERAL MERCHANDISE STORES	4529	17	18,870,464	9	69,708
E-COMMERCE & MAIL ORDER	4541	262	4,037,266	146	938,044
MISCELLANEOUS RETAILERS	453, 4542, 4543	604	11,864,901	357	13,298,975
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>274,000</b>	<b>7</b>	<b>43,163</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>9,783</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>396,298</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>742</b>	<b>42,217,672</b>	<b>632</b>	<b>26,745,615</b>
CONSTRUCTION OF BUILDINGS	236	185	27,500,874	126	19,053,179
HEAVY CONSTRUCTION & HIGHWAYS	237	22	907,705	22	2,824,225
SPECIAL TRADE CONTRACTORS	238	535	13,809,093	484	4,868,211
<b>MANUFACTURING</b>	<b>31-33</b>	<b>364</b>	<b>4,003,736</b>	<b>208</b>	<b>1,039,012</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,144</b>	<b>18,915,690</b>	<b>571</b>	<b>11,972,299</b>
DURABLE GOODS	423	813	16,182,245	407	9,538,635
NONDURABLE GOODS	424	323	2,637,928	158	2,310,981
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	95,517	6	122,683
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>21</b>	<b>331,649</b>	<b>33</b>	<b>23,071,407</b>
<b>INFORMATION</b>	<b>51</b>	<b>292</b>	<b>9,948,098</b>	<b>175</b>	<b>5,147,394</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>72</b>	<b>775,750</b>	<b>53</b>	<b>619,349</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>182</b>	<b>6,197,592</b>	<b>152</b>	<b>46,560,111</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>319</b>	<b>3,866,494</b>	<b>156</b>	<b>1,767,035</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>436</b>	<b>5,562,675</b>	<b>341</b>	<b>1,768,302</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>29</b>	<b>3,798,284</b>	<b>11</b>	<b>292,409</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>142</b>	<b>31,447,741</b>	<b>113</b>	<b>76,298,150</b>
ACCOMMODATIONS	721	17	5,186,284	33	42,345,389
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	125	26,261,457	80	33,952,761
<b>OTHER SERVICES</b>	<b>81</b>	<b>207</b>	<b>5,396,598</b>	<b>190</b>	<b>10,639,981</b>
REPAIR & MAINTENANCE	811	134	3,739,777	136	2,980,717
PERSONAL SERVICE	812	53	1,575,831	44	7,641,560
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	80,990	10	17,704
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>4,069</b>	<b>3</b>	<b>34,948</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,807</b>	<b>\$245,969,839</b>	<b>3,696</b>	<b>\$235,098,402</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>7,489</b>	<b>\$1,469,548,491</b>	<b>1,013</b>	<b>\$25,222,817</b>
MOTOR VEHICLES & PARTS	441	316	228,197,060	44	2,046,714
NEW & USED AUTO DEALERS	4411	103	179,332,131	6	98,968
RV, BOAT, MOTORCYCLE DEALERS	4412	78	30,768,079	4	30,441
AUTOMOTIVE PARTS & TIRE	4413	135	18,096,850	34	1,917,305
FURNITURE & HOME FURNISHING	442	414	71,042,680	49	780,659
ELECTRONICS & APPLIANCES	443	656	142,772,761	80	1,349,315
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	462	107,420,694	68	1,701,529
BUILDING MATERIALS	4441	360	102,037,911	54	1,516,499
LAWN & GARDEN SUPPLIES & EQUIP.	4442	102	5,382,783	14	185,030
FOOD & BEVERAGE STORES	445	584	116,526,157	16	1,624,408
GROCERY & CONVENIENCE STORES	4451	329	102,119,915	7	1,491,686
OTHER FOOD & BEVERAGE STORES	4452, 4453	255	14,406,242	9	132,722
DRUG/HEALTH STORES	446	558	93,254,665	86	367,984
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	114	22,350,752	11	1,160,042
APPAREL & ACCESSORIES	448	620	160,608,978	76	358,738
CLOTHING & SHOE STORES	4481, 4482	500	145,458,833	69	318,562
JEWELRY & LUGGAGE STORES	4483	120	15,150,145	7	40,176
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	486	79,507,899	82	243,252
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	357	61,294,035	53	89,862
BOOK STORES & NEWS DEALERS	4512	129	18,213,864	29	153,390
GENERAL MERCHANDISE STORES	452	52	149,162,238	22	12,888,920
DEPARTMENT STORES	4521	9	61,243,481	4	150,746
GENERAL MERCHANDISE STORES	4529	43	87,918,757	18	12,738,174
E-COMMERCE & MAIL ORDER	4541	576	90,892,746	149	699,981
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,651	207,811,861	330	2,001,275
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>45</b>	<b>667,615</b>	<b>3</b>	<b>27,370</b>
<b>MINING</b>	<b>21</b>	<b>10</b>	<b>148,027</b>	<b>3</b>	<b>9,927</b>
<b>UTILITIES</b>	<b>22</b>	<b>9</b>	<b>166,219</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>8,002</b>	<b>1,346,612,950</b>	<b>318</b>	<b>3,581,556</b>
CONSTRUCTION OF BUILDINGS	236	2,907	988,843,674	67	1,101,070
HEAVY CONSTRUCTION & HIGHWAYS	237	179	57,042,987	14	993,465
SPECIAL TRADE CONTRACTORS	238	4,916	300,726,289	237	1,487,021
<b>MANUFACTURING</b>	<b>31-33</b>	<b>2,083</b>	<b>104,273,742</b>	<b>171</b>	<b>2,501,001</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,344</b>	<b>348,080,565</b>	<b>611</b>	<b>5,304,570</b>
DURABLE GOODS	423	2,350	289,578,754	435	3,931,812
NONDURABLE GOODS	424	964	55,907,723	174	1,371,750
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	2,594,088	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>215</b>	<b>22,874,096</b>	<b>5</b>	<b>3,381</b>
<b>INFORMATION</b>	<b>51</b>	<b>938</b>	<b>249,590,390</b>	<b>195</b>	<b>2,388,369</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>177</b>	<b>37,372,451</b>	<b>52</b>	<b>517,312</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>723</b>	<b>115,467,447</b>	<b>111</b>	<b>1,747,644</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>2,212</b>	<b>150,866,448</b>	<b>140</b>	<b>824,786</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>3,020</b>	<b>164,771,944</b>	<b>218</b>	<b>740,327</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>514</b>	<b>49,610,261</b>	<b>10</b>	<b>242,272</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>2,763</b>	<b>783,755,706</b>	<b>59</b>	<b>6,063,671</b>
ACCOMMODATIONS	721	169	191,745,862	4	198,021
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,594	592,009,844	55	5,865,650
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,109</b>	<b>164,437,978</b>	<b>134</b>	<b>1,553,979</b>
REPAIR & MAINTENANCE	811	1,218	84,222,972	90	1,014,827
PERSONAL SERVICE	812	773	76,456,977	31	385,462
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	118	3,758,029	13	153,690
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>21</b>	<b>1,648,632</b>	<b>4</b>	<b>415,182</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>33,674</b>	<b>\$5,009,892,962</b>	<b>3,049</b>	<b>\$51,157,391</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,457</b>	<b>\$484,139,541</b>	<b>853</b>	<b>\$33,443,485</b>
MOTOR VEHICLES & PARTS	441	216	91,007,092	38	8,417,587
NEW & USED AUTO DEALERS	4411	79	74,619,364	10	6,082,488
RV, BOAT, MOTORCYCLE DEALERS	4412	23	3,428,446	4	1,440
AUTOMOTIVE PARTS & TIRE	4413	114	12,959,282	24	2,333,659
FURNITURE & HOME FURNISHING	442	143	19,804,141	30	351,216
ELECTRONICS & APPLIANCES	443	338	32,569,965	80	1,763,707
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	58,043,319	47	2,593,177
BUILDING MATERIALS	4441	147	54,732,379	38	2,146,348
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	3,310,940	9	446,829
FOOD & BEVERAGE STORES	445	139	32,516,194	29	2,418,978
GROCERY & CONVENIENCE STORES	4451	58	29,778,412	18	2,382,347
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	2,737,782	11	36,631
DRUG/HEALTH STORES	446	299	21,870,238	64	741,462
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	8,781,883	14	1,053,486
APPAREL & ACCESSORIES	448	253	35,917,422	79	1,022,341
CLOTHING & SHOE STORES	4481, 4482	216	30,917,867	74	1,000,454
JEWELRY & LUGGAGE STORES	4483	37	4,999,555	5	21,887
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	240	28,000,944	58	452,514
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	173	20,746,101	40	446,329
BOOK STORES & NEWS DEALERS	4512	67	7,254,843	18	6,185
GENERAL MERCHANDISE STORES	452	35	90,614,948	17	11,743,147
DEPARTMENT STORES	4521	10	32,441,013	4	854,768
GENERAL MERCHANDISE STORES	4529	25	58,173,935	13	10,888,379
E-COMMERCE & MAIL ORDER	4541	368	14,835,656	119	482,500
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,187	50,177,739	278	2,403,370
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>11</b>	<b>90,777</b>	<b>3</b>	<b>4,411</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>20,178</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>469,330</b>	<b>5</b>	<b>32,372</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,678</b>	<b>130,318,909</b>	<b>230</b>	<b>3,672,046</b>
CONSTRUCTION OF BUILDINGS	236	509	73,205,430	45	1,756,613
HEAVY CONSTRUCTION & HIGHWAYS	237	39	1,041,273	12	90,876
SPECIAL TRADE CONTRACTORS	238	1,130	56,072,206	173	1,824,557
<b>MANUFACTURING</b>	<b>31-33</b>	<b>804</b>	<b>19,369,933</b>	<b>118</b>	<b>820,066</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,983</b>	<b>85,424,246</b>	<b>501</b>	<b>7,706,449</b>
DURABLE GOODS	423	1,406	69,254,315	351	5,150,668
NONDURABLE GOODS	424	560	15,971,059	145	2,548,863
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	198,872	5	6,918
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>66</b>	<b>4,615,344</b>	<b>6</b>	<b>58,006</b>
<b>INFORMATION</b>	<b>51</b>	<b>511</b>	<b>52,396,577</b>	<b>155</b>	<b>2,898,061</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>128</b>	<b>10,272,386</b>	<b>42</b>	<b>219,884</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>330</b>	<b>27,335,059</b>	<b>111</b>	<b>1,908,556</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>674</b>	<b>17,641,720</b>	<b>133</b>	<b>716,494</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>875</b>	<b>22,893,353</b>	<b>156</b>	<b>581,554</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>101</b>	<b>6,228,191</b>	<b>12</b>	<b>313,603</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>549</b>	<b>137,947,739</b>	<b>64</b>	<b>7,117,923</b>
ACCOMMODATIONS	721	41	23,219,102	6	657,281
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	508	114,728,637	58	6,460,642
<b>OTHER SERVICES</b>	<b>81</b>	<b>633</b>	<b>32,960,883</b>	<b>118</b>	<b>2,230,480</b>
REPAIR & MAINTENANCE	811	391	21,368,574	78	1,629,705
PERSONAL SERVICE	812	199	10,266,521	27	463,627
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	1,325,788	13	137,148
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>946,263</b>	<b>3</b>	<b>6,522</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,820</b>	<b>\$1,033,070,429</b>	<b>2,512</b>	<b>\$62,190,157</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,778</b>	<b>\$542,327,401</b>	<b>1,530</b>	<b>\$241,618,624</b>
MOTOR VEHICLES & PARTS	441	223	164,023,604	59	21,246,280
NEW & USED AUTO DEALERS	4411	90	145,508,587	16	17,133,992
RV, BOAT, MOTORCYCLE DEALERS	4412	24	6,390,674	3	6,235
AUTOMOTIVE PARTS & TIRE	4413	109	12,124,343	40	4,106,053
FURNITURE & HOME FURNISHING	442	195	14,067,982	83	11,832,987
ELECTRONICS & APPLIANCES	443	342	33,851,192	177	27,517,165
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	276	47,719,613	105	16,898,336
BUILDING MATERIALS	4441	216	45,478,276	92	15,710,006
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	2,241,337	13	1,188,330
FOOD & BEVERAGE STORES	445	197	29,934,447	57	5,800,491
GROCERY & CONVENIENCE STORES	4451	110	28,103,980	22	2,942,250
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	1,830,467	35	2,858,241
DRUG/HEALTH STORES	446	280	20,315,567	94	7,309,781
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	12,392,947	20	2,438,083
APPAREL & ACCESSORIES	448	265	43,630,873	135	51,892,102
CLOTHING & SHOE STORES	4481, 4482	229	37,061,681	113	46,451,569
JEWELRY & LUGGAGE STORES	4483	36	6,569,192	22	5,440,533
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	281	31,521,055	93	14,790,323
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	212	28,771,845	71	13,465,939
BOOK STORES & NEWS DEALERS	4512	69	2,749,210	22	1,324,384
GENERAL MERCHANDISE STORES	452	41	81,549,501	23	55,561,154
DEPARTMENT STORES	4521	8	29,513,131	8	32,825,732
GENERAL MERCHANDISE STORES	4529	33	52,036,370	15	22,735,422
E-COMMERCE & MAIL ORDER	4541	381	14,421,999	159	3,665,508
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,238	48,898,621	525	22,666,414
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>22</b>	<b>167,742</b>	<b>4</b>	<b>8,477</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>22,830</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>9</b>	<b>522,396</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,901</b>	<b>129,706,038</b>	<b>918</b>	<b>30,429,427</b>
CONSTRUCTION OF BUILDINGS	236	838	56,003,352	190	21,048,093
HEAVY CONSTRUCTION & HIGHWAYS	237	88	26,109,605	32	2,113,348
SPECIAL TRADE CONTRACTORS	238	1,975	47,593,081	696	7,267,986
<b>MANUFACTURING</b>	<b>31-33</b>	<b>902</b>	<b>20,142,529</b>	<b>357</b>	<b>5,028,995</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,166</b>	<b>62,742,913</b>	<b>1,001</b>	<b>47,612,615</b>
DURABLE GOODS	423	1,517	51,699,701	724	43,059,662
NONDURABLE GOODS	424	633	10,867,536	272	4,493,257
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	175,676	5	59,696
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>76</b>	<b>12,321,643</b>	<b>27</b>	<b>1,415,156</b>
<b>INFORMATION</b>	<b>51</b>	<b>535</b>	<b>48,071,378</b>	<b>280</b>	<b>25,286,473</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>133</b>	<b>10,470,034</b>	<b>66</b>	<b>1,556,896</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>399</b>	<b>28,222,590</b>	<b>206</b>	<b>16,143,634</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>747</b>	<b>16,014,648</b>	<b>307</b>	<b>13,102,431</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,267</b>	<b>24,683,664</b>	<b>484</b>	<b>5,863,631</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>89</b>	<b>6,071,475</b>	<b>27</b>	<b>4,974,245</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>581</b>	<b>118,836,034</b>	<b>169</b>	<b>61,279,683</b>
ACCOMMODATIONS	721	28	14,346,296	20	13,832,818
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	553	104,489,738	149	47,446,865
<b>OTHER SERVICES</b>	<b>81</b>	<b>882</b>	<b>36,193,818</b>	<b>263</b>	<b>6,130,985</b>
REPAIR & MAINTENANCE	811	648	26,775,069	198	3,623,537
PERSONAL SERVICE	812	186	8,605,363	53	2,493,693
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	813,386	12	13,755
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>12</b>	<b>227,093</b>	<b>3</b>	<b>1,559</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>14,504</b>	<b>\$1,056,744,226</b>	<b>5,646</b>	<b>\$460,469,862</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,081</b>	<b>\$346,767,160</b>	<b>1,426</b>	<b>\$49,774,800</b>
MOTOR VEHICLES & PARTS	441	157	97,534,063	68	13,845,481
NEW & USED AUTO DEALERS	4411	25	84,771,570	16	9,626,960
RV, BOAT, MOTORCYCLE DEALERS	4412	27	2,868,503	9	1,764,611
AUTOMOTIVE PARTS & TIRE	4413	105	9,893,990	43	2,453,910
FURNITURE & HOME FURNISHING	442	146	9,126,704	59	1,215,627
ELECTRONICS & APPLIANCES	443	306	14,037,515	134	3,176,696
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	178	21,839,977	81	2,638,800
BUILDING MATERIALS	4441	140	20,869,607	59	2,392,166
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	970,370	22	246,634
FOOD & BEVERAGE STORES	445	124	23,004,013	47	6,397,620
GROCERY & CONVENIENCE STORES	4451	45	18,850,298	12	5,862,505
OTHER FOOD & BEVERAGE STORES	4452, 4453	79	4,153,715	35	535,115
DRUG/HEALTH STORES	446	253	18,042,458	119	1,954,142
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	10,681,689	15	1,366,687
APPAREL & ACCESSORIES	448	221	20,216,638	117	1,336,988
CLOTHING & SHOE STORES	4481, 4482	193	18,162,574	104	1,024,014
JEWELRY & LUGGAGE STORES	4483	28	2,054,064	13	312,974
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	220	10,702,029	112	2,548,293
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	167	9,158,947	81	1,645,421
BOOK STORES & NEWS DEALERS	4512	53	1,543,082	31	902,872
GENERAL MERCHANDISE STORES	452	31	76,752,527	18	7,027,116
DEPARTMENT STORES	4521	8	24,988,635	6	2,834,701
GENERAL MERCHANDISE STORES	4529	23	51,763,892	12	4,192,415
E-COMMERCE & MAIL ORDER	4541	374	10,135,365	212	2,331,214
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,016	34,694,182	444	5,936,136
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>12</b>	<b>69,766</b>	<b>7</b>	<b>20,379</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>48,816</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>918,673</b>	<b>4</b>	<b>91,353</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,057</b>	<b>123,004,141</b>	<b>405</b>	<b>13,104,371</b>
CONSTRUCTION OF BUILDINGS	236	535	64,124,282	113	6,186,976
HEAVY CONSTRUCTION & HIGHWAYS	237	68	14,143,248	15	383,992
SPECIAL TRADE CONTRACTORS	238	1,454	44,736,611	277	6,533,403
<b>MANUFACTURING</b>	<b>31-33</b>	<b>689</b>	<b>8,486,503</b>	<b>262</b>	<b>3,129,695</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,904</b>	<b>56,185,651</b>	<b>968</b>	<b>14,629,171</b>
DURABLE GOODS	423	1,349	45,301,239	681	11,044,437
NONDURABLE GOODS	424	537	10,691,944	279	3,561,131
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	192,468	8	23,603
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>61</b>	<b>2,661,656</b>	<b>10</b>	<b>188,432</b>
<b>INFORMATION</b>	<b>51</b>	<b>512</b>	<b>41,450,780</b>	<b>257</b>	<b>5,805,072</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>119</b>	<b>9,058,542</b>	<b>74</b>	<b>965,075</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>343</b>	<b>17,396,307</b>	<b>142</b>	<b>1,890,923</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>597</b>	<b>11,865,096</b>	<b>251</b>	<b>3,184,898</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>945</b>	<b>20,193,493</b>	<b>300</b>	<b>2,692,038</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>71</b>	<b>7,293,678</b>	<b>26</b>	<b>830,386</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>428</b>	<b>98,757,612</b>	<b>122</b>	<b>19,006,132</b>
ACCOMMODATIONS	721	22	13,866,602	29	3,593,200
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	406	84,891,010	93	15,412,932
<b>OTHER SERVICES</b>	<b>81</b>	<b>606</b>	<b>22,325,962</b>	<b>174</b>	<b>4,188,715</b>
REPAIR & MAINTENANCE	811	399	17,083,238	106	3,258,499
PERSONAL SERVICE	812	177	4,975,617	45	795,155
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	267,107	23	135,061
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>213,866</b>	<b>5</b>	<b>294,574</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,440</b>	<b>\$766,697,702</b>	<b>4,435</b>	<b>\$119,799,336</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2015

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,663</b>	<b>\$90,865,899</b>	<b>2,252</b>	<b>\$200,905,482</b>
MOTOR VEHICLES & PARTS	441	94	19,496,820	174	60,277,197
NEW & USED AUTO DEALERS	4411	21	15,213,774	57	47,663,748
RV, BOAT, MOTORCYCLE DEALERS	4412	9	72,304	24	3,813,401
AUTOMOTIVE PARTS & TIRE	4413	64	4,210,742	93	8,800,048
FURNITURE & HOME FURNISHING	442	61	4,056,006	84	5,423,091
ELECTRONICS & APPLIANCES	443	152	2,837,021	223	8,842,895
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	91	17,029,390	126	25,413,477
BUILDING MATERIALS	4441	75	16,428,252	99	23,699,040
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	601,138	27	1,714,437
FOOD & BEVERAGE STORES	445	53	6,047,289	89	13,047,696
GROCERY & CONVENIENCE STORES	4451	22	5,588,935	38	12,614,743
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	458,354	51	432,953
DRUG/HEALTH STORES	446	136	2,728,242	175	6,003,321
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,056,062	33	4,885,689
APPAREL & ACCESSORIES	448	137	3,219,191	174	3,501,841
CLOTHING & SHOE STORES	4481, 4482	120	2,913,447	153	2,623,550
JEWELRY & LUGGAGE STORES	4483	17	305,744	21	878,291
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	132	4,077,624	175	5,913,873
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	3,193,281	127	5,539,406
BOOK STORES & NEWS DEALERS	4512	37	884,343	48	374,467
GENERAL MERCHANDISE STORES	452	21	19,205,858	34	46,185,257
DEPARTMENT STORES	4521	5	6,771,264	7	8,469,532
GENERAL MERCHANDISE STORES	4529	16	12,434,594	27	37,715,725
E-COMMERCE & MAIL ORDER	4541	230	2,338,469	266	3,985,958
MISCELLANEOUS RETAILERS	453, 4542, 4543	546	8,773,927	699	17,425,187
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>9,875</b>	<b>8</b>	<b>33,382</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>10,989</b>	<b>4</b>	<b>53,991</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>8,073</b>	<b>4</b>	<b>46,923</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>517</b>	<b>15,086,885</b>	<b>729</b>	<b>46,040,143</b>
CONSTRUCTION OF BUILDINGS	236	130	7,643,553	194	29,821,329
HEAVY CONSTRUCTION & HIGHWAYS	237	24	745,806	24	462,870
SPECIAL TRADE CONTRACTORS	238	363	6,697,526	511	15,755,944
<b>MANUFACTURING</b>	<b>31-33</b>	<b>311</b>	<b>3,259,623</b>	<b>465</b>	<b>10,813,691</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,052</b>	<b>17,527,414</b>	<b>1,400</b>	<b>33,547,243</b>
DURABLE GOODS	423	744	14,625,306	1,005	23,231,935
NONDURABLE GOODS	424	299	2,861,110	385	10,230,079
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	40,998	10	85,229
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>14</b>	<b>122,978</b>	<b>34</b>	<b>522,725</b>
<b>INFORMATION</b>	<b>51</b>	<b>304</b>	<b>9,174,113</b>	<b>357</b>	<b>21,871,336</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>79</b>	<b>861,837</b>	<b>102</b>	<b>3,061,589</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>156</b>	<b>3,880,717</b>	<b>221</b>	<b>12,939,776</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>270</b>	<b>3,969,805</b>	<b>358</b>	<b>6,485,984</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>342</b>	<b>2,967,272</b>	<b>492</b>	<b>6,159,102</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>33</b>	<b>1,087,533</b>	<b>51</b>	<b>3,456,525</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>136</b>	<b>22,856,492</b>	<b>243</b>	<b>48,676,821</b>
ACCOMMODATIONS	721	18	4,526,417	28	5,995,659
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	18,330,075	215	42,681,162
<b>OTHER SERVICES</b>	<b>81</b>	<b>226</b>	<b>6,201,966</b>	<b>382</b>	<b>15,000,589</b>
REPAIR & MAINTENANCE	811	152	5,113,951	273	12,176,862
PERSONAL SERVICE	812	54	970,686	83	2,479,037
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	117,329	26	344,690
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>15,564</b>	<b>8</b>	<b>50,863</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,118</b>	<b>\$177,907,035</b>	<b>7,110</b>	<b>\$409,666,165</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1ST QUARTER, 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$709,396,801</u>	<u>\$492,870,773</u>	<u>\$2,450,440</u>
CROP & ANIMAL PRODUCTION	111,112	200,310,787	111,434,971	584,664
FORESTRY & LOGGING	113	369,220,574	298,215,609	1,139,117
FISHING & HUNTING	114	35,482,303	15,381,404	86,429
AG & FORESTRY SUPPORT ACTIVITIES	115	104,383,137	67,838,789	640,230
<u>MINING</u>	<u>21</u>	<u>119,871,204</u>	<u>104,493,875</u>	<u>574,634</u>
SAND & GRAVEL, QUARRYING	2123	77,662,668	66,559,943	367,014
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	42,208,536	37,933,932	207,620
<u>UTILITIES</u>	<u>22</u>	<u>590,305,382</u>	<u>448,852,031</u>	<u>6,067,324</u>
HYDROELECTRIC POWER GENERATION	221111	5,463,179	5,135,870	61,257
ALTERNATIVE POWER GENERATION	221114-221117	2,245,771	2,063,371	19,862
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	4,310,513	3,686,171	33,298
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	118,686,355	108,450,032	1,233,791
NATURAL GAS DISTRIBUTION	2212	89,783,503	10,400,848	83,722
WATER & SEWER	2213	369,816,061	319,115,739	4,635,394
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,872,445,482</u>	<u>9,906,161,368</u>	<u>48,678,192</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,768,318,276	1,643,546,437	8,133,680
NONRESIDENTIAL BUILDING	2362	2,833,945,210	2,575,275,627	12,312,095
HEAVY CONSTRUCTION & HIGHWAYS	237	1,163,870,010	1,031,821,936	5,296,925
SPECIAL TRADE CONTRACTORS	238	5,106,311,986	4,655,517,368	22,935,492
ELECTRICAL	23821	1,136,589,135	1,023,841,016	5,142,681
PLUMBING & HEATING	23822	944,363,088	886,146,183	4,350,432
PAINTING	23832	158,377,368	147,879,467	712,242
MASONRY/DRYWALL	23814, 23831	293,713,330	268,444,982	1,295,580
ROOFING	23816	232,326,086	217,408,025	1,038,633
OTHER CONTRACTORS	238 not listed above	2,340,942,979	2,111,797,695	10,395,924
<u>MANUFACTURING</u>	<u>31-33</u>	<u>40,193,472,723</u>	<u>29,439,409,414</u>	<u>111,536,522</u>
FOOD PRODUCTS	311	3,111,508,563	1,736,592,693	6,252,664
MILLING OF GRAINS	3112	259,343,539	157,216,662	724,897
FRUITS & VEGETABLES	3114	373,755,732	120,946,265	529,515
DAIRY PRODUCTS	3115	41,047,169	22,275,443	109,534
MEAT PRODUCTS	3116	626,251,723	594,672,793	895,586
SEAFOOD PRODUCTS	3117	643,837,351	120,246,034	544,517
BAKERY PRODUCTS	3118	439,191,933	225,203,021	1,085,601
OTHER FOOD ITEMS	3111, 3113, 3119	728,081,116	496,032,475	2,363,014
BEVERAGES	312	539,362,407	329,522,726	1,599,441
TEXTILES	313,314	192,869,434	107,722,313	521,241
APPAREL	315	51,431,429	28,517,308	138,972
LEATHER & ALLIED PRODUCTS	316	14,127,909	7,717,016	37,215
LUMBER & WOOD PRODUCTS	321	2,088,302,235	1,305,892,308	5,295,720
SAWMILLS	3211	812,365,792	503,598,090	1,813,746
PLYWOOD & TRUSSES	3212	352,519,543	215,738,185	858,962
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	923,416,900	586,556,033	2,623,012
PAPER PRODUCTS	322	1,570,095,200	930,092,449	3,612,790
PULP & PAPER MILLS	3221	1,158,071,831	643,661,335	2,274,935
OTHER PAPER PRODUCTS	3222	412,023,369	286,431,114	1,337,855
COMMERCIAL PRINTING	323	227,805,608	184,811,373	912,008
PETROLEUM & COAL PRODUCTS	324	4,442,381,210	3,969,614,776	19,260,084
PETROLEUM REFINING	32411	4,285,412,316	3,876,176,751	18,808,507
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	156,968,894	93,438,025	451,577
CHEMICALS	325	1,523,799,844	907,927,805	4,205,737
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	439,141,226	295,298,041	1,452,760
PHARMACEUTICALS	3254	302,093,401	157,200,879	765,107
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	362,236,431	202,463,206	744,382
PAINT, COATING & ADHESIVES	3255	37,979,936	26,467,581	127,741
SOAP, CLEANING COMPOUND & TOILETRIES	3256	259,763,016	135,797,825	657,463
OTHER CHEMICAL PRODUCTS	3259	122,585,834	90,700,273	458,284

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1ST QUARTER, 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	764,421,382	461,356,695	2,185,815
NONMETALLIC MINERALS	327	668,897,763	505,460,723	2,410,253
PRIMARY METALS	331	879,710,746	676,852,726	2,645,756
IRON & STEEL MILLS	3311, 3312	243,318,224	151,305,194	696,461
ALUMINUM SMELTING	3313	394,031,106	368,582,744	1,193,958
OTHER NONFERROUS METALS	3314	53,040,480	51,466,177	248,906
FOUNDRIES	3315	189,320,936	105,498,611	506,431
FABRICATED METAL PRODUCTS	332	1,483,182,827	1,015,413,641	4,582,517
MACHINERY	333	1,585,200,345	861,024,629	4,091,852
FARM & CONSTRUCTION IMPLEMENTS	3331	139,632,057	80,255,468	388,133
INDUSTRIAL MACHINERY	3332	304,132,194	152,641,909	748,443
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,141,436,094	628,127,252	2,955,276
COMPUTERS & ELECTRONICS	334	2,536,187,213	1,362,699,375	6,363,259
COMPUTER HARDWARE	3341	161,751,755	57,417,310	292,229
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	132,142,199	61,930,448	355,035
AUDIO & VIDEO EQUIPMENT	3343	55,321,139	26,132,802	129,673
SEMICONDUCTORS	3344	750,159,129	380,971,610	1,519,218
INSTRUMENTS	3345	1,413,250,420	818,449,503	3,933,220
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	23,562,571	17,797,702	133,884
ELECTRICAL EQUIPMENT & APPLIANCES	335	604,545,160	299,555,153	1,400,416
LIGHTING EQUIPMENT	3351	128,732,430	30,676,770	149,453
HOUSEHOLD APPLIANCES	3352	3,197,785	2,057,053	9,917
OTHER ELECTRIC EQUIPMENT	3353, 3359	472,614,945	266,821,330	1,241,046
TRANSPORTATION EQUIPMENT	336	16,580,148,671	13,953,141,707	42,239,317
MOTOR VEHICLES & PARTS	3361, 3362, 3363	554,046,458	363,624,287	1,760,260
AIRCRAFT, AEROSPACE & PARTS	3364	15,721,973,049	13,358,966,805	39,338,318
SHIPS & BOATS	3366	275,280,819	206,701,882	1,024,532
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	28,848,345	23,848,733	116,207
FURNITURE & RELATED PRODUCTS	337	347,579,126	238,800,830	1,170,833
OTHER MANUFACTURING	339	981,915,651	556,693,168	2,610,632
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	96,152,866	59,504,369	305,698
DENTAL LABORATORIES	339116	43,560,067	38,138,496	235,965
SPORTING AND ATHLETIC GOODS	33992	232,252,323	64,245,223	314,324
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	609,950,395	394,805,080	1,754,645
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>36,527,153,279</u>	<u>24,998,499,469</u>	<u>116,799,632</u>
DURABLE GOODS	423	17,818,707,876	12,838,776,076	64,295,302
MOTOR VEHICLES & PARTS	4231	2,682,430,918	2,474,842,247	12,213,098
FURNITURE & HOME FURNISHINGS	4232	365,604,912	259,526,410	1,283,854
LUMBER & CONSTRUCTION MATERIALS	4233	1,533,863,421	1,062,229,565	4,990,532
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,146,553,918	2,433,167,198	12,686,502
METAL & MINERAL (except Petroleum)	4235	835,355,562	616,136,442	2,919,838
ELECTRICAL EQUIPMENT	4236	2,672,091,452	1,823,531,056	10,053,967
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	852,567,845	722,205,697	3,470,099
MACHINERY & EQUIPMENT	4238	3,970,345,447	2,807,076,112	13,201,205
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	322,859,071	158,977,092	786,912
TOY & HOBBY GOODS & SUPPLIES	423920	718,757,735	33,059,789	175,456
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	718,277,595	448,024,468	2,513,839
NONDURABLE GOODS:	424	18,452,058,912	12,027,605,070	51,519,200
PAPER & PAPER PRODUCTS	4241	632,375,897	467,089,390	2,157,580
DRUGS & SUNDRIES	4242	2,392,176,383	2,144,973,775	5,628,594
APPAREL	4243	1,003,330,347	327,942,509	1,615,609
FOOD PRODUCTS	4244	7,941,563,474	4,630,911,197	20,306,172
FARM PRODUCTS	4245	823,722,476	132,737,754	665,213
CHEMICALS & PLASTICS	4246	916,824,965	730,599,670	3,521,279
PETROLEUM PRODUCTS	4247	1,247,936,789	961,210,459	4,879,974
BEER & ALE	424810	225,290,908	213,665,017	1,035,196
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	772,320,820	620,444,305	3,029,585
FARM SUPPLIES	42491	768,345,571	592,300,746	2,963,510
TOBACCO & TOBACCO PRODUCTS	42494	327,855,724	262,457,836	1,267,504
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,400,315,558	943,272,412	4,448,984
ELECTRONIC MARKETS, AGENTS, BROKERS	425	256,386,491	132,118,323	985,130

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1ST QUARTER, 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>29,292,941,741</b>	<b>25,467,561,713</b>	<b>126,158,696</b>
MOTOR VEHICLES & PARTS	441	5,893,262,333	5,281,495,779	26,688,251
NEW & USED AUTO DEALERS	4411	4,601,214,059	4,169,466,667	21,188,678
RV, BOAT, MOTORCYCLE DEALERS	4412	474,153,149	404,418,770	2,051,177
AUTOMOTIVE PARTS & TIRES	4413	817,895,125	707,610,342	3,448,396
FURNITURE & HOME FURNISHINGS	442	740,746,570	676,632,203	3,254,582
ELECTRONICS & APPLIANCES	443	1,431,631,968	1,239,220,683	6,917,441
HOUSEHOLD APPLIANCES	443141	123,215,794	121,500,335	585,977
ELECTRONIC STORES	443142	1,308,416,174	1,117,720,348	6,331,464
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,938,846,355	1,802,161,061	8,649,057
BUILDING MATERIALS	4441	1,672,521,280	1,580,430,158	7,580,583
LAWN & GARDEN SUPPLIES	4442	266,325,075	221,730,903	1,068,474
FOOD & BEVERAGES (OFF-PREMISES)	445	3,717,200,253	3,527,430,010	16,814,392
GROCERY & CONVENIENCE STORES	4451	3,327,406,648	3,192,765,428	15,322,834
OTHER FOOD STORES/SPECIALTY FOODS	4452	295,978,370	247,256,417	1,072,015
BEER, WINE AND LIQUOR STORES	4453	93,815,235	87,408,165	419,543
DRUG STORES & PERSONAL CARE STORES	446	1,854,200,667	1,690,390,653	8,236,294
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,044,163,578	1,623,104,365	7,933,933
APPAREL & ACCESSORIES	448	1,139,245,759	935,715,477	4,492,275
CLOTHING STORES	4481	909,509,384	726,039,904	3,491,742
SHOE STORES	4482	93,264,036	89,789,131	424,481
JEWELRY & LUGGAGE STORES	4483	136,472,339	119,886,442	576,052
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	754,418,917	634,591,420	3,131,724
SPORTING GOODS	45111	481,231,551	401,353,729	1,995,227
HOBBY & TOY STORES	45112	111,566,331	89,746,420	426,389
SEWING SUPPLIES	45113	39,399,668	36,976,756	177,498
MUSICAL INSTRUMENTS	45114	37,247,506	31,765,281	163,265
BOOK, PERIODICAL & MUSIC STORES	45121	84,973,861	74,749,234	369,345
DEPARTMENT STORES	4521	759,037,394	739,500,079	3,553,925
GENERAL MERCHANDISE STORES	4529	4,656,831,150	4,062,677,270	19,440,795
E-COMMERCE & MAIL ORDER	4541	1,492,228,258	903,538,393	4,761,616
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,871,128,539	2,351,104,320	12,284,411
<b>TRANSPORTATION</b>	<b>48-492</b>	<b>1,215,873,678</b>	<b>1,057,176,291</b>	<b>6,771,174</b>
AIR TRANSPORTATION	481	20,616,924	17,791,885	158,462
RAILROADS	482	26,131,997	26,099,609	272,429
WATER TRANSPORTATION	483	45,141,848	36,694,552	115,825
TRUCK TRANSPORTATION	484	164,088,278	121,366,455	1,142,415
TRANSIT & GROUND PASSENGER TRANSPORT	485	47,828,506	44,378,949	590,639
PIPELINE TRANSPORTATION	486	D	D	D
SCENIC & SIGHTSEEING TRANSPORTATION	487	10,921,752	6,186,410	40,776
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	871,932,157	776,506,316	4,209,161
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	26,511,910	25,451,809	224,180
WAREHOUSING & STORAGE	493	184,349,665	164,761,081	875,928
<b>INFORMATION</b>	<b>51</b>	<b>5,239,369,782</b>	<b>4,367,055,871</b>	<b>39,543,422</b>
PUBLISHING (EXCEPT INTERNET)	511	1,053,467,745	611,564,822	3,952,424
NEWSPAPERS	51111	115,216,205	114,228,863	466,843
BOOKS & PERIODICALS	51112, 51113	100,481,641	76,323,863	497,971
SOFTWARE	5112	767,832,224	359,466,879	2,203,974
OTHER PUBLISHERS	51114, 51119	69,937,675	61,545,217	783,636
MOTION PICTURE PRODUCTION	512	201,982,642	170,533,377	1,677,640
RADIO & TV BROADCASTING, CABLE TV	515	496,167,014	415,458,519	4,696,802
TELEPHONE & TELECOMMUNICATIONS	517	2,764,082,435	2,654,405,450	23,160,998
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	462,215,025	295,923,297	3,568,064
OTHER INFORMATION SERVICES	519	261,454,921	219,170,406	2,487,494
<b>FINANCE, INSURANCE, REAL ESTATE</b>	<b>52-53</b>	<b>9,838,111,009</b>	<b>7,388,389,705</b>	<b>85,725,600</b>
BANKS & CREDIT UNIONS	522	4,401,810,411	3,308,683,751	46,599,436
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,281,476,077	1,066,976,816	11,746,500
INSURANCE AGENTS & BROKERS	524	1,851,536,913	896,410,603	7,905,741
REAL ESTATE AGENTS & BROKERS	531	987,845,887	945,376,756	13,171,947
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,194,720,032	1,050,267,185	5,540,778
LESSORS OF NONFINANCIAL INTANGIBLES	533	120,721,689	120,674,594	761,198

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1ST QUARTER, 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>32,682,491,722</u>	<u>25,784,409,009</u>	<u>290,650,961</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICE</u>	<u>54</u>	<u>11,547,918,005</u>	<u>8,126,819,928</u>	<u>102,934,518</u>
LEGAL SERVICES	5411	1,079,489,408	1,010,524,073	14,748,125
ACCOUNTING SERVICES	5412	1,287,771,665	1,186,348,782	17,537,744
ARCHITECTURAL SERVICES	54131	349,339,704	281,863,852	4,170,978
ENGINEERING SERVICES	54133	1,362,060,622	1,137,178,111	11,425,503
OTHER RELATED SERVICES	54132, 54134-54138	155,653,881	134,891,161	1,781,549
SPECIALIZED DESIGN SERVICES	5414	197,876,581	174,738,017	1,747,111
COMPUTER SYSTEM DESIGN SERVICES	5415	3,693,511,748	1,739,200,095	20,255,192
CONSULTING SERVICES	5416	1,747,380,836	1,391,593,437	18,741,502
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	548,878,295	271,124,037	2,600,488
ADVERTISING & PUBLIC RELATIONS	5418	306,659,196	251,711,485	3,432,955
OTHER PROFESSIONAL SERVICES	5419	819,296,069	547,646,878	6,493,371
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>77,502,782</u>	<u>66,108,613</u>	<u>777,040</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,153,568,463	2,707,957,806	28,690,143
EMPLOYMENT SERVICES	5613	707,267,882	618,363,957	8,177,065
TRAVEL SERVICES	5615	144,347,671	135,848,586	848,963
INVESTIGATION & SECURITY SERVICES	5616	244,075,787	218,991,025	2,600,188
BUILDING SERVICES & JANITORIAL	5617	587,039,778	562,775,537	4,692,924
OTHER	5611, 5612, 5614, 5619	1,470,837,345	1,171,978,701	12,371,003
WASTE TREATMENT/ COLLECTION	562	841,814,069	754,407,725	7,913,941
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>546,542,256</u>	<u>250,217,428</u>	<u>3,234,444</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>9,975,144,625</u>	<u>7,817,762,064</u>	<u>109,569,424</u>
AMBULATORY HEALTH CARE SERVICES	621	5,116,835,401	4,267,506,589	60,638,668
PHYSICIANS	6211	2,070,250,839	1,642,464,960	24,344,603
DENTISTS	6212	860,680,818	852,032,425	12,746,476
OTHER HEALTH PRACTITIONERS	6213	677,705,677	632,422,624	8,655,076
OUTPATIENT CARE CENTERS	6214	719,504,108	561,102,918	7,861,764
MEDICAL & DIAGNOSTIC LABORATORIES	6215	312,535,803	184,047,793	2,744,971
HOME HEALTH CARE	6216	234,278,309	224,291,223	2,252,156
OTHER AMBULATORY HEALTH CARE	6219	241,879,847	171,144,646	2,033,622
HOSPITALS	622	3,981,032,765	2,820,852,627	41,097,530
NURSING & RETIREMENT HOMES	623	619,557,338	559,467,013	5,890,343
SOCIAL SERVICES & DAY CARE	624	257,719,121	169,935,835	1,942,883
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>650,305,171</u>	<u>543,757,979</u>	<u>4,865,928</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	204,242,189	165,668,375	1,913,169
MUSEUMS, HISTORICAL SITES, ETC.	712	12,846,261	3,020,814	26,664
AMUSEMENT, GAMBLING, RECREATION	713	433,216,721	375,068,790	2,926,095
ACCOMMODATIONS	721	656,839,033	624,018,080	3,320,515
RESTAURANTS, FOOD SERVICES	7223, 7225	2,988,946,242	2,931,914,547	14,677,267
DRINKING PLACES	7224	219,515,445	197,738,553	1,154,846
AUTO REPAIR & SERVICES	8111	644,719,503	626,080,582	3,049,438
OTHER REPAIR SERVICES	8112, 8113, 8114	461,303,385	353,724,769	1,815,663
PERSONAL SERVICES	812	678,526,147	638,738,498	6,803,740
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	259,770,767	248,530,935	3,243,510
DEATH CARE SERVICES	8122	53,148,601	52,170,640	600,168
LAUNDRY & DRY CLEANING	8123	102,462,807	100,058,150	632,718
OTHER PERSONAL SERVICES	8129	263,143,972	237,978,773	2,327,344
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	161,437,429	83,252,040	995,875
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>78,452,101</u>	<u>61,953,331</u>	<u>848,381</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>167,465,825,402</b>	<b>129,619,683,534</b>	<b>835,832,727</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
1ST QUARTER, 2015

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$23,600,912,653</u>	<u>\$13,256,854,293</u>	<u>\$861,695,683</u>
MOTOR VEHICLES & PARTS	441	4,326,995,306	3,432,826,829	223,133,772
NEW & USED AUTO DEALERS	4411	3,471,098,448	2,738,666,384	178,013,328
RV, BOAT, MOTORCYCLE DEALERS	4412	384,362,589	287,901,287	18,713,595
AUTOMOTIVE PARTS & TIRE	4413	471,534,269	406,259,158	26,406,849
FURNITURE & HOME FURNISHING	442	549,184,406	501,411,798	32,591,782
ELECTRONICS & APPLIANCE STORES	443	942,953,657	776,587,595	50,478,207
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,317,288,463	1,222,895,344	79,488,214
BUILDING MATERIALS	4441	1,157,997,308	1,089,434,310	70,813,245
LAWN & GARDEN SUPPLIES & EQUIP.	4442	159,291,155	133,461,034	8,674,969
FOOD & BEVERAGE STORES	445	3,402,150,768	856,131,086	55,648,539
GROCERY & CONVENIENCE STORES	4451	3,191,754,127	773,114,693	50,252,467
OTHER FOOD & BEVERAGE STORES	4452, 4453	210,396,641	83,016,393	5,396,072
DRUG/HEALTH STORES	446	1,581,109,102	495,503,002	32,207,694
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,753,963,064	364,727,803	23,707,313
APPAREL & ACCESSORIES	448	1,055,320,512	860,895,884	55,958,235
CLOTHING & SHOE STORES	4481, 4482	931,714,443	755,145,600	49,084,458
JEWELRY & LUGGAGE STORES	4483	123,606,069	105,750,284	6,873,777
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	619,389,317	527,438,072	34,283,491
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	540,629,597	454,200,781	29,523,069
BOOK STORES & NEWS DEALERS	4512	78,759,720	73,237,291	4,760,422
GENERAL MERCHANDISE STORES	452	5,181,049,029	2,353,909,378	153,004,111
DEPARTMENT STORES	4521	750,470,548	626,701,617	40,735,603
GENERAL MERCHANDISE STORES	4529	4,430,578,481	1,727,207,761	112,268,508
E-COMMERCE & MAIL ORDER	4541	1,061,853,845	519,706,253	33,780,911
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,809,655,184	1,344,821,249	87,413,414
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35,984,644</u>	<u>12,304,632</u>	<u>799,805</u>
<u>MINING</u>	<u>21</u>	<u>16,238,367</u>	<u>10,971,579</u>	<u>713,157</u>
<u>UTILITIES</u>	<u>22</u>	<u>32,324,552</u>	<u>14,829,405</u>	<u>963,917</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,548,854,789</u>	<u>5,125,772,581</u>	<u>333,175,505</u>
CONSTRUCTION OF BUILDINGS	236	3,896,049,257	2,983,079,403	193,900,277
HEAVY CONSTRUCTION & HIGHWAYS	237	588,567,358	391,983,908	25,478,966
SPECIAL TRADE CONTRACTORS	238	2,064,238,174	1,750,709,270	113,796,262
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,265,416,889</u>	<u>557,114,660</u>	<u>36,212,529</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,304,741,210</u>	<u>2,124,994,614</u>	<u>138,124,698</u>
DURABLE GOODS	423	3,386,740,639	1,712,060,488	111,283,972
NONDURABLE GOODS	424	904,997,972	406,893,834	26,448,106
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13,002,599	6,040,292	392,620
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>172,408,300</u>	<u>121,281,689</u>	<u>7,883,328</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,028,123,296</u>	<u>1,528,585,281</u>	<u>99,358,059</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>297,665,189</u>	<u>218,119,008</u>	<u>14,177,736</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>847,841,224</u>	<u>701,757,513</u>	<u>45,614,242</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>2,288,712,596</u>	<u>611,376,175</u>	<u>39,739,525</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,250,433,951</u>	<u>728,958,280</u>	<u>47,382,408</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>316,505,548</u>	<u>291,057,614</u>	<u>18,918,763</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>3,556,344,239</u>	<u>3,434,612,152</u>	<u>223,249,850</u>
ACCOMMODATIONS	721	613,004,036	584,022,477	37,961,483
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,943,340,203	2,850,589,675	185,288,367
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,106,066,081</u>	<u>935,911,828</u>	<u>60,834,322</u>
REPAIR & MAINTENANCE	811	817,880,889	679,070,693	44,139,605
PERSONAL SERVICE	812	260,225,110	236,030,473	15,342,007
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27,960,082	20,810,662	1,352,710
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15,930,580</u>	<u>15,265,089</u>	<u>992,234</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$48,684,504,108</b>	<b>\$29,689,766,393</b>	<b>\$1,929,835,761</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
1ST QUARTER, 2015

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$262,541,716</u>	<u>\$251,447,166</u>	<u>\$12,640,101</u>
WATER SUPPLY		236,620,671	225,953,096	11,359,365
MISCELLANEOUS		25,921,045	25,494,070	1,280,736
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>150,892,325</u>	<u>86,037,572</u>	<u>3,313,564</u>
SEWERAGE SYSTEMS		85,429,286	30,839,230	1,187,928
MISCELLANEOUS		65,463,039	55,198,342	2,125,636
<u>POWER</u>	<u>3.873%</u>	<u>2,060,922,579</u>	<u>1,769,383,922</u>	<u>68,534,578</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>551,276,097</u>	<u>549,588,437</u>	<u>21,169,829</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,154,769,425</u>	<u>385,886,911</u>	<u>7,415,095</u>
LOCAL/SUBURBAN TRANSIT		156,862,893	52,548,838	1,010,805
TRUCKING		810,201,171	236,553,788	4,546,926
RAILROADS		13,799,630	9,563,086	184,185
MISCELLANEOUS		173,905,731	87,221,199	1,673,179
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>178,381,178</u>	<u>122,096,757</u>	<u>781,646</u>
LOCAL/SUBURBAN TRANSIT		41,121,734	33,564,375	214,797
TRUCKING		44,821,319	37,268,403	238,761
MISCELLANEOUS		92,438,125	51,263,979	328,088
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>302,421,119</u>	<u>53,241,548</u>	<u>1,023,634</u>
WATER TRANSPORT		131,277,940	23,295,503	448,613
MISCELLANEOUS		171,143,179	29,946,045	575,021
<b>TOTAL</b>		<b><u>\$4,661,204,439</u></b>	<b><u>\$3,217,682,313</u></b>	<b><u>\$114,878,447</u></b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
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**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate.

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/findtaxesandrates/BAndOTax/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at

[http://dor.wa.gov/content/findtaxesandrates/SalesAndUseTaxRates/LocalSales\\_Use.aspx#TaxRateInfo](http://dor.wa.gov/content/findtaxesandrates/SalesAndUseTaxRates/LocalSales_Use.aspx#TaxRateInfo)

or for a specific area, try the Department's Address Lookup system available at

<http://dor.wa.gov/content/findtaxesandrates/salesandusetaxrates/lookupataxrate/>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity.

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

[http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax\\_pubutil.aspx](http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx).

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

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Try our [Create-A-Report](#) query tool from our [Get Statistics and Report](#) site.

**Contact the Department of Revenue, Research & Fiscal Analysis division  
at 360-534-1550  
or email a question to [DORSTATISTICS@DOR.WA.GOV](mailto:DORSTATISTICS@DOR.WA.GOV).**