

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 1, 2017

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for January, February, March 2017**

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July 2017

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¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
OVERVIEW**

Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹)

Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.

Table 1 breaks down the State GBI by major and minor industry groups².

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING

Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

Table 3-A: COUNTY TAXABLE RETAIL SALES

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County².

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)

Table 3 breaks down Table 3-A County TRS by industry groups².

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
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Table 4-A: CITY TAXABLE RETAIL SALES

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities².

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS¹)

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups².

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)

The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups².

Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS¹)

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups².

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION

The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.

Table 7 breaks down the State Public Utility taxes by type of utility industry.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2017

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2017
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,864</u>	<u>\$845,741,284</u>
CROP & ANIMAL PRODUCTION	111,112	693	282,203,381
FORESTRY & LOGGING	113	510	376,428,820
FISHING & HUNTING	114	135	63,271,238
AG & FORESTRY SUPPORT ACTIVITIES	115	526	123,837,845
<u>MINING</u>	<u>21</u>	<u>145</u>	<u>125,671,167</u>
SAND & GRAVEL, QUARRYING	2123	105	83,470,663
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	40	42,200,504
<u>UTILITIES</u>	<u>22</u>	<u>690</u>	<u>4,267,465,352</u>
HYDROELECTRIC POWER GENERATION	221111	18	461,315,513
ALTERNATIVE POWER GENERATION	221114-221117	12	24,940,428
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	180,585,942
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	2,473,661,599
NATURAL GAS DISTRIBUTION	2212	11	255,803,386
WATER & SEWER	2213	589	871,158,484
<u>CONSTRUCTION</u>	<u>23</u>	<u>37,702</u>	<u>12,963,172,851</u>
RESIDENTIAL BUILDING & REMODELING	2361	13,407	2,200,789,800
NONRESIDENTIAL BUILDING	2362	1,004	3,529,959,934
HEAVY CONSTRUCTION & HIGHWAYS	237	1,016	1,140,245,721
SPECIAL TRADE CONTRACTORS	238	22,275	6,092,177,396
ELECTRICAL	23821	2,755	1,285,520,046
PLUMBING & HEATING	23822	2,877	1,205,801,698
PAINTING	23832	2,608	192,400,685
MASONRY/DRYWALL	23814, 23831	1,378	383,692,713
ROOFING	23816	892	238,195,010
OTHER CONTRACTORS	238 not listed above	11,765	2,786,567,244
<u>MANUFACTURING</u>	<u>31-33</u>	<u>9,799</u>	<u>42,165,655,888</u>
FOOD PRODUCTS	311	910	4,401,152,951
MILLING OF GRAINS	3112	23	214,012,107
FRUITS & VEGETABLES	3114	69	1,011,255,902
DAIRY PRODUCTS	3115	28	599,828,622
MEAT PRODUCTS	3116	71	519,572,228
SEAFOOD PRODUCTS	3117	55	810,478,710
BAKERY PRODUCTS	3118	421	412,112,074
OTHER FOOD ITEMS	3111, 3113, 3119	243	833,893,308
BEVERAGES	312	951	646,979,299
TEXTILES	313,314	260	182,937,323
APPAREL	315	165	47,693,709
LEATHER & ALLIED PRODUCTS	316	38	34,290,562
LUMBER & WOOD PRODUCTS	321	430	1,872,263,252
SAWMILLS	3211	81	773,114,628
PLYWOOD & TRUSSES	3212	49	284,298,244
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	300	814,850,380
PAPER PRODUCTS	322	106	1,649,008,091
PULP & PAPER MILLS	3221	30	1,230,594,290
OTHER PAPER PRODUCTS	3222	76	418,413,801
COMMERCIAL PRINTING	323	696	259,076,337
PETROLEUM & COAL PRODUCTS	324	34	4,746,820,813
PETROLEUM REFINING	32411	13	4,602,987,308
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	143,833,505
CHEMICALS	325	640	1,751,316,179
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	81	656,598,928
PHARMACEUTICALS	3254	369	371,912,709
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	30	352,115,886
PAINT, COATING & ADHESIVES	3255	26	28,210,024
SOAP, CLEANING COMPOUND & TOILETRIES	3256	74	196,631,578
OTHER CHEMICAL PRODUCTS	3259	60	145,847,054
PLASTICS & RUBBER PRODUCTS	326	238	807,165,210
NONMETALLIC MINERALS	327	292	661,214,647
PRIMARY METALS	331	117	627,930,802
IRON & STEEL MILLS	3311, 3312	49	227,692,512
ALUMINUM SMELTING	3313	17	190,650,935
OTHER NONFERROUS METALS	3314	14	38,393,353
FOUNDRIES	3315	37	171,194,002

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2017

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2017
FABRICATED METAL PRODUCTS	332	1,191	1,470,534,081
MACHINERY	333	648	1,573,921,503
FARM & CONSTRUCTION IMPLEMENTS	3331	67	122,153,290
INDUSTRIAL MACHINERY	3332	128	327,971,582
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	453	1,123,796,631
COMPUTERS & ELECTRONICS	334	521	2,613,024,824
COMPUTER HARDWARE	3341	38	104,822,994
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	59	140,172,703
AUDIO & VIDEO EQUIPMENT	3343	24	30,157,438
SEMICONDUCTORS	3344	90	771,279,245
INSTRUMENTS	3345	243	1,544,768,300
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	67	21,824,144
ELECTRICAL EQUIPMENT & APPLIANCES	335	147	727,019,651
LIGHTING EQUIPMENT	3351	41	174,045,975
HOUSEHOLD APPLIANCES	3352	8	2,626,913
OTHER ELECTRIC EQUIPMENT	3353, 3359	98	550,346,763
TRANSPORTATION EQUIPMENT	336	463	16,485,833,499
MOTOR VEHICLES & PARTS	3361, 3362, 3363	120	326,923,162
AIRCRAFT, AEROSPACE & PARTS	3364	120	15,779,171,810
SHIPS & BOATS	3366	177	349,163,153
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	46	30,575,374
FURNITURE & RELATED PRODUCTS	337	571	368,229,722
OTHER MANUFACTURING	339	1,381	1,239,243,433
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	123	118,946,802
DENTAL LABORATORIES	339116	238	44,320,661
SPORTING AND ATHLETIC GOODS	33992	112	211,841,620
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	908	864,134,350
WHOLESALE TRADE	42	15,557	37,062,454,272
DURABLE GOODS	423	8,636	17,817,741,426
MOTOR VEHICLES & PARTS	4231	691	3,083,212,273
FURNITURE & HOME FURNISHINGS	4232	493	464,475,800
LUMBER & CONSTRUCTION MATERIALS	4233	725	1,882,650,452
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,581	2,982,909,246
METAL & MINERAL (except Petroleum)	4235	311	785,982,900
ELECTRICAL EQUIPMENT	4236	1,085	2,370,608,066
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	531	945,044,272
MACHINERY & EQUIPMENT	4238	1,965	3,208,127,011
SPORTING & RECREATIONAL GOODS & SUPPL	423910	360	325,171,819
TOY & HOBBY GOODS & SUPPLIES	423920	94	875,014,541
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	800	894,545,046
NONDURABLE GOODS:	424	6,523	18,979,120,993
PAPER & PAPER PRODUCTS	4241	296	627,297,377
DRUGS & SUNDRIES	4242	376	2,262,634,285
APPAREL	4243	448	1,007,361,505
FOOD PRODUCTS	4244	1,838	7,714,473,329
FARM PRODUCTS	4245	352	905,203,451
CHEMICALS & PLASTICS	4246	435	838,544,733
PETROLEUM PRODUCTS	4247	175	1,887,805,868
BEER & ALE	424810	128	220,722,020
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	500	942,006,114
FARM SUPPLIES	42491	266	859,307,747
TOBACCO & TOBACCO PRODUCTS	42494	71	348,403,554
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,638	1,365,361,010
ELECTRONIC MARKETS, AGENTS, BROKERS	425	398	265,591,853

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2017

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2017
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>33,950</u>	<u>32,384,844,369</u>
MOTOR VEHICLES & PARTS	441	2,971	6,717,036,072
NEW & USED AUTO DEALERS	4411	1,319	5,257,605,330
RV, BOAT, MOTORCYCLE DEALERS	4412	536	566,922,063
AUTOMOTIVE PARTS & TIRES	4413	1,116	892,508,679
FURNITURE & HOME FURNISHINGS	442	1,482	827,060,790
ELECTRONICS & APPLIANCES	443	2,058	1,540,787,792
HOUSEHOLD APPLIANCES	443141	183	172,738,140
ELECTRONIC STORES	443142	1,875	1,368,049,652
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,232	2,153,919,415
BUILDING MATERIALS	4441	1,484	1,829,852,169
LAWN & GARDEN SUPPLIES	4442	748	324,067,246
FOOD & BEVERAGES (OFF-PREMISES)	445	3,307	4,028,537,877
GROCERY & CONVENIENCE STORES	4451	1,961	3,606,680,661
OTHER FOOD STORES/SPECIALTY FOODS	4452	801	304,052,821
BEER, WINE AND LIQUOR STORES	4453	545	117,804,395
DRUG STORES & PERSONAL CARE STORES	446	2,427	2,442,046,450
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,517	2,148,267,257
APPAREL & ACCESSORIES	448	3,311	1,155,309,641
CLOTHING STORES	4481	2,578	936,885,682
SHOE STORES	4482	136	83,359,945
JEWELRY & LUGGAGE STORES	4483	597	135,064,014
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,340	955,337,088
SPORTING GOODS	45111	1,185	462,473,884
HOBBY & TOY STORES	45112	393	296,442,747
SEWING SUPPLIES	45113	186	37,161,949
MUSICAL INSTRUMENTS	45114	167	37,704,522
BOOK, PERIODICAL & MUSIC STORES	45121	409	121,553,986
DEPARTMENT STORES	4521	25	715,485,947
GENERAL MERCHANDISE STORES	4529	212	5,082,416,432
E-COMMERCE & MAIL ORDER	4541	1,025	1,371,172,510
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,043	3,247,467,098
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>5,197</u>	<u>2,691,332,601</u>
AIR TRANSPORTATION	481	44	19,797,842
RAILROADS	482	13	44,338,006
WATER TRANSPORTATION	483	48	58,053,920
TRUCK TRANSPORTATION	484	2,884	1,006,181,292
TRANSIT & GROUND PASSENGER TRANSPORT	485	436	161,816,619
PIPELINE TRANSPORTATION	486	8	16,725,732
SCENIC & SIGHTSEEING TRANSPORTATION	487	106	18,782,733
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,156	1,236,872,534
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	502	128,763,923
WAREHOUSING & STORAGE	493	192	262,582,245
<u>INFORMATION</u>	<u>51</u>	<u>3,378</u>	<u>5,929,743,327</u>
PUBLISHING (EXCEPT INTERNET)	511	862	1,159,052,895
NEWSPAPERS	51111	101	104,780,874
BOOKS & PERIODICALS	51112, 51113	273	107,918,092
SOFTWARE	5112	408	849,521,811
OTHER PUBLISHERS	51114, 51119	80	96,832,118
MOTION PICTURE PRODUCTION	512	705	275,475,885
RADIO & TV BROADCASTING, CABLE TV	515	148	499,426,571
TELEPHONE & TELECOMMUNICATIONS	517	643	3,012,905,916
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	658	581,486,103
OTHER INFORMATION SERVICES	519	362	401,395,957
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>11,814</u>	<u>11,715,452,261</u>
BANKS & CREDIT UNIONS	522	1,489	5,074,750,496
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,816	1,674,132,908
INSURANCE AGENTS & BROKERS	524	2,610	2,068,799,160
REAL ESTATE AGENTS & BROKERS	531	4,080	1,245,193,444
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,688	1,491,501,388
LESSORS OF NONFINANCIAL INTANGIBLES	533	131	161,074,865

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2017

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2017
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>98,277</u>	<u>39,252,665,040</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>30,064</u>	<u>14,340,259,097</u>
LEGAL SERVICES	5411	4,818	1,136,931,115
ACCOUNTING SERVICES	5412	2,821	1,944,295,040
ARCHITECTURAL SERVICES	54131	1,011	387,162,334
ENGINEERING SERVICES	54133	1,682	1,524,978,455
OTHER RELATED SERVICES	54132, 54134-54138	960	164,812,223
SPECIALIZED DESIGN SERVICES	5414	1,923	223,950,633
COMPUTER SYSTEM DESIGN SERVICES	5415	4,740	4,683,314,175
CONSULTING SERVICES	5416	7,078	2,226,249,343
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	416	732,242,362
ADVERTISING & PUBLIC RELATIONS	5418	932	323,643,752
OTHER PROFESSIONAL SERVICES	5419	3,683	992,679,665
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>238</u>	<u>99,290,769</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,631	4,040,880,243
EMPLOYMENT SERVICES	5613	904	784,572,631
TRAVEL SERVICES	5615	369	257,541,429
INVESTIGATION & SECURITY SERVICES	5616	677	312,084,513
BUILDING SERVICES & JANITORIAL	5617	8,328	700,123,474
OTHER	5611, 5612, 5614, 5619	3,353	1,986,558,196
WASTE TREATMENT/ COLLECTION	562	507	900,323,596
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,625</u>	<u>603,708,981</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,523</u>	<u>11,784,205,573</u>
AMBULATORY HEALTH CARE SERVICES	621	12,568	5,529,600,199
PHYSICIANS	6211	2,713	2,245,927,079
DENTISTS	6212	3,235	937,842,323
OTHER HEALTH PRACTITIONERS	6213	5,614	766,689,788
OUTPATIENT CARE CENTERS	6214	524	817,191,200
MEDICAL & DIAGNOSTIC LABORATORIES	6215	160	312,531,963
HOME HEALTH CARE	6216	168	286,277,056
OTHER AMBULATORY HEALTH CARE	6219	154	163,140,790
HOSPITALS	622	113	5,273,104,149
NURSING & RETIREMENT HOMES	623	563	613,638,951
SOCIAL SERVICES & DAY CARE	624	1,279	367,862,274
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,646</u>	<u>753,605,387</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,295	228,652,366
MUSEUMS, HISTORICAL SITES, ETC.	712	79	16,135,699
AMUSEMENT, GAMBLING, RECREATION	713	2,272	508,817,322
ACCOMMODATIONS	721	2,206	773,367,633
RESTAURANTS, FOOD SERVICES	7223, 7225	12,445	3,393,386,989
DRINKING PLACES	7224	1,125	235,580,138
AUTO REPAIR & SERVICES	8111	5,061	728,118,760
OTHER REPAIR SERVICES	8112, 8113, 8114	3,358	526,247,382
PERSONAL SERVICES	812	7,770	766,044,416
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	5,175	297,722,526
DEATH CARE SERVICES	8122	190	62,551,139
LAUNDRY & DRY CLEANING	8123	707	112,222,524
OTHER PERSONAL SERVICES	8129	1,698	293,548,227
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	843	186,248,026
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>300</u>	<u>128,134,298</u>
TOTAL ALL INDUSTRIES		218,630	189,673,516,905

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
1ST QUARTER, 2017 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	54,847	835	54,012	0.004840	261
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,573,007	59,210	1,513,797	0.001380	2,089
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,406,281	190,249	1,216,032	0.002750	3,344
4	Insurance Agents/Brokers; Child Care	14	627,703	53,647	574,057	0.004840	2,778
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,612,060	23,130	1,588,930	0.001380	2,193
6	Processing for Hire/Printing and Publishing	10	574,941	27,166	547,775	0.004840	2,651
7	Manufacturing	7	6,083,171	206,901	5,876,270	0.004840	28,441
8	Royalties	80	678,796	63,684	615,112	0.015000	9,227
9	Wholesaling	3	53,921,695	18,069,951	35,851,744	0.004840	173,522
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,245,089	168,043	1,077,046	0.004840	5,213
11	Public or Nonprofit Hospitals	55	4,042,842	1,695,440	2,347,402	0.015000	35,211
12	For Profit Hospitals, Scientific R&D	135	769,757	548,226	221,531	0.015000	3,323
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	673,047	218	672,829	0.004710	3,169
14	Service & Other Activities	4	34,864,244	8,377,318	26,486,926	0.015000	397,304
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	132,680	47,024	85,656	0.016300	1,396
16	Retailing of Interstate Transportation Equip.	19	394,832	54,128	340,704	0.004840	1,649
17	Retailing	2	54,870,283	9,402,445	45,467,838	0.004710	214,154
18	Non-Mfg Aerospace Product Development	188	111,913	6,549	105,364	0.009000	948
19	FAR Part 145 Repair Stations	189	83,177	3,216	79,961	0.002904	232
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Manufacturing of Solar Energy	127	29,697	666	29,030	0.002750	80
23	Wholesaling of Solar Energy	128	35,145	31,178	3,967	0.002750	11
24	Mfg. of Commercial Airplanes or Components	195	960,337	2,825	957,512	0.002904	2,781
25	Whlse of Commercial Airplanes or Components	196	4,287,672	720,714	3,566,958	0.002904	10,358
26	Retailing of Commercial Airplanes or Components	197	10,080,943	884,681	9,196,262	0.002904	26,706
27	Publication of Newspapers	126	106,691	612	106,080	0.003500	371
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	81,990	0	81,990	0.003424	281
30	Extracting Timber, Extracting for Hire Timber	301	79,858	3,068	76,791	0.003424	263
31	Manufacturing of Timber or Wood Products	302	1,030,378	90,834	939,544	0.003424	3,217
32	Wholesaling of Timber or Wood Products	303	2,310,063	1,245,253	1,064,811	0.003424	3,646
33	Sale of Standing Timber	304	9,810	0	9,810	0.003424	34
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			182,732,949	41,977,211	140,755,738		934,853
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	55,098,441	20,883,165	34,215,275	0.065000	2,223,993
36	Use Tax	5	1,462,612	0	1,462,612	0.065000	95,070
TOTAL STATE SALES/USE TAX			56,561,052	20,883,165	35,677,887		2,319,063

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
1ST QUARTER, 2017 (\$000)**

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	290,296	13,377	276,919	0.050290	13,926
38	Sewer Collection	61	163,955	72,817	91,137	0.038520	3,511
39	Power	49	2,502,160	338,766	2,163,394	0.038734	83,797
40	Gas Dist., Telegraph	26	663,843	3,305	660,537	0.038520	25,444
41	Motor Transportation, Railroad, Railroad Car	8	1,087,353	681,726	405,628	0.019260	7,812
42	Log Hauling Over Public Highways	125	46,573	19,081	27,492	0.013696	377
43	Urban Transportation/Vessels Under 65 Feet	12	220,864	75,729	145,135	0.006420	932
44	Other Public Service	13	330,629	269,115	61,514	0.019260	1,185
TOTAL PUBLIC UTILITY TAXES			5,305,672	1,473,915	3,831,757		136,983
OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	3,279,789	0	3,279,789	0.003000	9,839
46	Litter Tax	36	17,659,334	0	17,659,334	0.000150	2,649
47	Tobacco Products	20	7,026	0	7,026	0.950000	6,675
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	427	\$.65 /Cigar	277
49	Little Cigar Tax	198	Cigars	0	6,469	\$.15 /Cigar	978
50	Moist Snuff (1.2 oz. or less)	162	Units	0	10,324	\$ 2.52 /Unit	26,079
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	136	\$ 2.10 /Unit	287
52	Spirit Sales to Licensees	251	37,732	939	36,793	0.137000	5,041
53	Spirit Sales to Consumers	252	137,282	40	137,242	0.205000	28,135
54	Spirits Liter Sales to Licensees	253	Liters	0	2,290	\$ 2.4408/Liter	5,589
55	Spirits Liter Sales to Consumers	254	Liters	0	7,571	\$ 3.7708/Liter	28,549
56	Refuse Collection	64	447,911	135,339	312,572	0.036000	11,253
57	Petroleum Products Tax	57	3,682,127	812,020	2,870,107	0.003000	8,610
58	Hazardous Substance	65	4,809,037	131,888	4,677,149	0.007000	32,740
59	IMR	79	40,027	0	40,027	0.060000	2,402
60	Solid Fuel Burning Device Fee	59	Devices	0	2	\$ 30.00 /Device	48
61	Syrup Tax	54	Gallons	0	1,682	\$ 1.00 /Gal	1,682
62	Tire Fee	73	Tires	0	1,027	\$.90 /Tire	924
63	Studded Tire	77	Studded Tires	0	18	\$ 4.50 /Tire	79
64	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	3,416	\$.95 /LINE	3,245
65	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	16,137	\$.95 /LINE	15,330
66	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	3,325	\$.95 /LINE	3,159
67	E911 Prepaid Wireless	796	Prepaid Lines	1	2,706	\$.95 /LINE	2,571
TOTAL OTHER TAXES							196,140
TOTAL STATE TAXES**							\$3,587,039

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 1, 2016 to Quarter 1, 2017
(Dollars in Thousands)

County	Quarter 1, 2016	Quarter 1, 2017	Percent Change
Adams	\$61,920	\$65,894	6.4%
Asotin	\$67,609	\$69,700	3.1%
Benton	\$864,153	\$835,987	-3.3%
Chelan	\$418,575	\$400,403	-4.3%
Clallam	\$250,238	\$253,460	1.3%
Clark	\$1,443,953	\$1,540,447	6.7%
Columbia	\$14,224	\$15,046	5.8%
Cowlitz	\$348,035	\$379,735	9.1%
Douglas	\$172,843	\$191,836	11.0%
Ferry	\$8,762	\$9,145	4.4%
Franklin	\$323,549	\$344,779	6.6%
Garfield	\$5,863	\$6,790	15.8%
Grant	\$395,155	\$420,614	6.4%
Grays Harbor	\$211,117	\$225,779	6.9%
Island	\$212,331	\$243,280	14.6%
Jefferson	\$103,550	\$104,949	1.4%
King	\$13,378,793	\$14,094,315	5.3%
Kitsap	\$914,382	\$979,088	7.1%
Kittitas	\$190,164	\$214,661	12.9%
Klickitat	\$55,827	\$54,413	-2.5%
Lewis	\$276,969	\$295,188	6.6%
Lincoln	\$20,022	\$21,398	6.9%
Mason	\$131,181	\$141,902	8.2%
Okanogan	\$120,884	\$117,710	-2.6%
Pacific	\$49,528	\$50,620	2.2%
Pend Oreille	\$24,157	\$27,172	12.5%
Pierce	\$3,364,506	\$3,619,706	7.6%
San Juan	\$86,909	\$95,546	9.9%
Skagit	\$593,196	\$624,472	5.3%
Skamania	\$22,086	\$19,038	-13.8%
Snohomish	\$3,025,826	\$3,177,968	5.0%
Spokane	\$1,997,544	\$2,077,686	4.0%
Stevens	\$83,705	\$90,901	8.6%
Thurston	\$1,083,483	\$1,153,978	6.5%
Wahkiakum	\$7,334	\$7,380	0.6%
Walla Walla	\$198,466	\$198,146	-0.2%
Whatcom	\$839,345	\$913,351	8.8%
Whitman	\$149,203	\$168,511	12.9%
Yakima	\$849,572	\$820,131	-3.5%
Total	\$33,883,425	\$36,795,596	8.6%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,290	\$21,473,336	1,344	\$41,158,473
MOTOR VEHICLES & PARTS	441	70	2,930,776	58	3,428,529
NEW & USED AUTO DEALERS	4411	11	562,054	14	1,693,249
RV, BOAT, MOTORCYCLE DEALERS	4412	5	5,877	15	672,667
AUTOMOTIVE PARTS & TIRE	4413	54	2,362,845	29	1,062,613
FURNITURE & HOME FURNISHING	442	61	303,549	67	578,335
ELECTRONICS & APPLIANCE STORES	443	110	667,682	118	1,035,026
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	2,305,521	57	1,608,626
BUILDING MATERIALS	4441	51	1,369,122	42	1,155,436
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	936,399	15	453,190
FOOD & BEVERAGE STORES	445	25	784,411	24	1,876,149
GROCERY & CONVENIENCE STORES	4451	12	781,822	6	1,822,458
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	2,589	18	53,691
DRUG/HEALTH STORES	446	111	516,448	131	3,270,937
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	3,510,878	D	D
APPAREL & ACCESSORIES	448	115	239,853	120	346,768
CLOTHING & SHOE STORES	4481, 4482	107	236,314	117	345,637
JEWELRY & LUGGAGE STORES	4483	8	3,539	3	1,131
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	239,964	126	766,395
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	67	216,333	98	688,052
BOOK STORES & NEWS DEALERS	4512	34	23,631	28	78,343
GENERAL MERCHANDISE STORES	452	21	5,041,617	22	25,204,539
DEPARTMENT STORES	4521	4	61,988	4	54,411
GENERAL MERCHANDISE STORES	4529	17	4,979,629	18	25,150,128
E-COMMERCE & MAIL ORDER	4541	148	1,568,179	173	1,288,817
MISCELLANEOUS RETAILERS	453, 4542, 4543	433	3,364,458	446	1,752,425
AGRICULTURE, FORESTRY, FISHING	11	10	50,749	3	16,823
MINING	21	3	155,990	D	D
UTILITIES	22	3	13,852	3	12,043
CONSTRUCTION	23	336	15,035,989	225	7,683,583
CONSTRUCTION OF BUILDINGS	236	70	9,319,625	60	3,559,745
HEAVY CONSTRUCTION & HIGHWAYS	237	22	960,476	8	741,977
SPECIAL TRADE CONTRACTORS	238	244	4,755,888	157	3,381,861
MANUFACTURING	31-33	170	1,539,889	201	1,118,443
WHOLESALE TRADE	42	612	10,912,773	636	3,995,594
DURABLE GOODS	423	423	9,076,921	447	2,755,437
NONDURABLE GOODS	424	186	1,828,710	187	1,233,707
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	7,142	D	D
TRANSPORTATION & WAREHOUSING	48-49	13	551,915	6	193,747
INFORMATION	51	186	2,595,137	196	2,857,112
FINANCE, INSURANCE	52	48	431,914	48	358,626
REAL ESTATE, RENTAL/LEASING	53	114	2,084,765	98	1,242,285
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	154	1,092,112	184	872,508
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	162	1,883,347	172	1,111,999
ARTS, ENTERTAINMENT & RECREATION	71	10	263,261	17	787,004
ACCOMMODATIONS & FOOD SERVICES	72	42	4,561,055	41	7,088,438
ACCOMMODATIONS	721	7	640,656	8	930,507
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	35	3,920,399	33	6,157,931
OTHER SERVICES	81	132	3,229,049	107	1,116,600
REPAIR & MAINTENANCE	811	94	2,818,111	66	674,183
PERSONAL SERVICE	812	27	351,728	25	281,610
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	59,210	16	160,807
PUBLIC ADMINISTRATION, OTHER	92.00	4	18,410	3	83,843
TOTAL ALL INDUSTRIES		3,289	\$65,893,543	3,285	\$69,699,865

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,897</u>	<u>\$426,307,862</u>	<u>2,982</u>	<u>\$147,153,338</u>
MOTOR VEHICLES & PARTS	441	216	105,362,121	145	35,171,387
NEW & USED AUTO DEALERS	4411	66	83,427,514	33	27,513,119
RV, BOAT, MOTORCYCLE DEALERS	4412	40	8,923,103	23	2,319,720
AUTOMOTIVE PARTS & TIRE	4413	110	13,011,504	89	5,338,548
FURNITURE & HOME FURNISHING	442	191	16,674,225	159	6,270,847
ELECTRONICS & APPLIANCE STORES	443	339	22,944,734	261	5,652,345
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	39,163,951	138	23,460,369
BUILDING MATERIALS	4441	126	33,082,811	99	22,080,447
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	6,081,140	39	1,379,922
FOOD & BEVERAGE STORES	445	129	20,807,684	116	11,419,406
GROCERY & CONVENIENCE STORES	4451	41	18,518,455	36	10,111,263
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	2,289,229	80	1,308,143
DRUG/HEALTH STORES	446	363	16,882,458	266	5,248,553
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	12,204,920	31	4,028,636
APPAREL & ACCESSORIES	448	346	27,467,518	285	4,976,118
CLOTHING & SHOE STORES	4481, 4482	299	23,884,598	252	4,480,093
JEWELRY & LUGGAGE STORES	4483	47	3,582,920	33	496,025
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	343	15,292,571	279	5,082,093
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	273	13,341,979	219	4,900,384
BOOK STORES & NEWS DEALERS	4512	70	1,950,592	60	181,709
GENERAL MERCHANDISE STORES	452	48	98,720,521	32	24,488,992
DEPARTMENT STORES	4521	10	29,471,316	6	7,374,402
GENERAL MERCHANDISE STORES	4529	38	69,249,205	26	17,114,590
E-COMMERCE & MAIL ORDER	4541	343	14,546,794	278	6,146,161
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,356	36,240,365	992	15,208,431
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>202,559</u>	<u>22</u>	<u>211,643</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>19,312</u>	<u>6</u>	<u>46,070</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>498,653</u>	<u>12</u>	<u>184,923</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,369</u>	<u>114,033,706</u>	<u>987</u>	<u>91,301,762</u>
CONSTRUCTION OF BUILDINGS	236	392	63,747,086	337	44,316,340
HEAVY CONSTRUCTION & HIGHWAYS	237	58	3,925,562	35	12,031,054
SPECIAL TRADE CONTRACTORS	238	919	46,361,058	615	34,954,368
<u>MANUFACTURING</u>	<u>31-33</u>	<u>772</u>	<u>12,978,768</u>	<u>568</u>	<u>9,919,254</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,022</u>	<u>60,271,245</u>	<u>1,489</u>	<u>38,333,971</u>
DURABLE GOODS	423	1,409	47,787,744	1,062	31,729,668
NONDURABLE GOODS	424	598	12,378,817	421	6,552,606
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	104,684	6	51,697
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>1,495,637</u>	<u>39</u>	<u>2,351,451</u>
<u>INFORMATION</u>	<u>51</u>	<u>516</u>	<u>33,726,582</u>	<u>398</u>	<u>16,394,278</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>6,781,559</u>	<u>102</u>	<u>1,524,899</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>324</u>	<u>15,182,387</u>	<u>267</u>	<u>11,183,870</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>609</u>	<u>15,854,332</u>	<u>457</u>	<u>8,032,312</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>780</u>	<u>19,290,009</u>	<u>489</u>	<u>7,795,572</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>82</u>	<u>9,902,059</u>	<u>72</u>	<u>5,415,626</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>389</u>	<u>95,542,105</u>	<u>396</u>	<u>49,738,202</u>
ACCOMMODATIONS	721	44	12,011,879	172	17,703,329
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	345	83,530,226	224	32,034,873
<u>OTHER SERVICES</u>	<u>81</u>	<u>543</u>	<u>23,833,806</u>	<u>353</u>	<u>10,767,877</u>
REPAIR & MAINTENANCE	811	357	19,279,292	240	8,926,235
PERSONAL SERVICE	812	144	4,129,118	73	1,602,092
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	425,396	40	239,550
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>66,674</u>	<u>10</u>	<u>47,574</u>
TOTAL ALL INDUSTRIES		11,529	\$835,987,255	8,649	\$400,402,622

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,747</u>	<u>\$129,060,723</u>	<u>5,207</u>	<u>\$677,935,569</u>
MOTOR VEHICLES & PARTS	441	120	28,674,637	249	155,635,165
NEW & USED AUTO DEALERS	4411	24	21,980,786	58	125,470,039
RV, BOAT, MOTORCYCLE DEALERS	4412	20	1,404,531	40	5,286,151
AUTOMOTIVE PARTS & TIRE	4413	76	5,289,320	151	24,878,975
FURNITURE & HOME FURNISHING	442	132	4,220,297	254	27,270,480
ELECTRONICS & APPLIANCE STORES	443	231	3,873,015	476	26,739,262
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	157	16,497,384	302	80,855,532
BUILDING MATERIALS	4441	104	14,073,334	222	72,498,249
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	2,424,050	80	8,357,283
FOOD & BEVERAGE STORES	445	81	10,620,762	226	47,720,315
GROCERY & CONVENIENCE STORES	4451	24	9,950,432	90	43,565,370
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	670,330	136	4,154,945
DRUG/HEALTH STORES	446	245	6,172,677	459	36,287,072
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	5,432,432	99	21,058,040
APPAREL & ACCESSORIES	448	250	2,116,708	445	29,100,997
CLOTHING & SHOE STORES	4481, 4482	219	1,908,120	385	26,049,260
JEWELRY & LUGGAGE STORES	4483	31	208,588	60	3,051,737
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	279	2,965,395	416	15,737,558
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	220	2,641,156	335	13,262,068
BOOK STORES & NEWS DEALERS	4512	59	324,239	81	2,475,490
GENERAL MERCHANDISE STORES	452	33	31,331,118	50	148,140,551
DEPARTMENT STORES	4521	6	2,703,155	9	30,069,108
GENERAL MERCHANDISE STORES	4529	27	28,627,963	41	118,071,443
E-COMMERCE & MAIL ORDER	4541	287	5,949,387	418	31,570,429
MISCELLANEOUS RETAILERS	453, 4542, 4543	906	11,206,911	1,813	57,820,168
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>250,167</u>	<u>38</u>	<u>371,625</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>162,633</u>	<u>6</u>	<u>774,726</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>16,129</u>	<u>8</u>	<u>1,780,466</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>767</u>	<u>38,646,843</u>	<u>3,035</u>	<u>298,158,560</u>
CONSTRUCTION OF BUILDINGS	236	255	19,960,016	946	129,131,476
HEAVY CONSTRUCTION & HIGHWAYS	237	32	2,812,881	93	18,139,673
SPECIAL TRADE CONTRACTORS	238	480	15,873,946	1,996	150,887,411
<u>MANUFACTURING</u>	<u>31-33</u>	<u>478</u>	<u>4,521,574</u>	<u>1,075</u>	<u>22,159,211</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,328</u>	<u>14,865,099</u>	<u>2,567</u>	<u>90,662,792</u>
DURABLE GOODS	423	924	11,031,668	1,781	73,054,897
NONDURABLE GOODS	424	398	3,808,211	760	17,401,208
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	25,220	26	206,687
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>904,388</u>	<u>97</u>	<u>4,529,500</u>
<u>INFORMATION</u>	<u>51</u>	<u>375</u>	<u>13,007,604</u>	<u>636</u>	<u>86,714,669</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>91</u>	<u>1,356,332</u>	<u>143</u>	<u>16,103,508</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>203</u>	<u>3,105,271</u>	<u>432</u>	<u>31,531,130</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>362</u>	<u>4,091,320</u>	<u>932</u>	<u>29,101,879</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>501</u>	<u>6,530,088</u>	<u>1,356</u>	<u>41,834,782</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>1,409,454</u>	<u>165</u>	<u>17,348,827</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>275</u>	<u>26,101,962</u>	<u>690</u>	<u>172,784,993</u>
ACCOMMODATIONS	721	95	4,835,820	43	18,553,619
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	180	21,266,142	647	154,231,374
<u>OTHER SERVICES</u>	<u>81</u>	<u>350</u>	<u>9,254,971</u>	<u>1,035</u>	<u>48,348,158</u>
REPAIR & MAINTENANCE	811	237	7,912,229	670	39,670,257
PERSONAL SERVICE	812	78	1,043,207	307	8,101,013
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	299,535	58	576,888
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>175,805</u>	<u>12</u>	<u>306,611</u>
TOTAL ALL INDUSTRIES		7,612	\$253,460,363	17,434	\$1,540,447,006

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	693	\$2,908,716	2,876	\$195,266,927
MOTOR VEHICLES & PARTS	441	22	149,596	153	63,594,707
NEW & USED AUTO DEALERS	4411	3	24,400	29	52,067,831
RV, BOAT, MOTORCYCLE DEALERS	4412	5	3,954	27	2,246,432
AUTOMOTIVE PARTS & TIRE	4413	14	121,242	97	9,280,444
FURNITURE & HOME FURNISHING	442	37	73,203	140	4,527,837
ELECTRONICS & APPLIANCE STORES	443	59	200,272	249	5,623,319
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	34	503,335	184	22,455,755
BUILDING MATERIALS	4441	21	266,030	139	18,384,055
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	237,305	45	4,071,700
FOOD & BEVERAGE STORES	445	11	438,040	80	12,645,519
GROCERY & CONVENIENCE STORES	4451	4	436,475	30	11,140,159
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	1,565	50	1,505,360
DRUG/HEALTH STORES	446	58	168,835	248	8,944,498
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	382,240	49	11,627,159
APPAREL & ACCESSORIES	448	68	50,453	236	3,071,523
CLOTHING & SHOE STORES	4481, 4482	63	49,204	207	2,159,259
JEWELRY & LUGGAGE STORES	4483	5	1,249	29	912,264
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	46,318	241	4,756,027
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	42,229	192	4,574,502
BOOK STORES & NEWS DEALERS	4512	12	4,089	49	181,525
GENERAL MERCHANDISE STORES	452	12	46,497	38	36,924,013
DEPARTMENT STORES	4521	4	9,529	9	9,966,204
GENERAL MERCHANDISE STORES	4529	8	36,968	29	26,957,809
E-COMMERCE & MAIL ORDER	4541	104	320,427	273	6,391,883
MISCELLANEOUS RETAILERS	453, 4542, 4543	218	529,500	985	14,704,687
AGRICULTURE, FORESTRY, FISHING	11	3	3,401	20	120,410
MINING	21	D	D	11	557,685
UTILITIES	22	D	D	11	84,194
CONSTRUCTION	23	117	3,850,835	1,219	59,014,777
CONSTRUCTION OF BUILDINGS	236	27	1,051,041	285	20,226,131
HEAVY CONSTRUCTION & HIGHWAYS	237	7	1,589,144	57	16,496,723
SPECIAL TRADE CONTRACTORS	238	83	1,210,650	877	22,291,923
MANUFACTURING	31-33	61	189,821	512	7,319,132
WHOLESALE TRADE	42	281	2,907,468	1,461	25,829,692
DURABLE GOODS	423	183	1,913,229	1,050	20,628,824
NONDURABLE GOODS	424	95	989,293	407	5,190,883
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,946	4	9,985
TRANSPORTATION & WAREHOUSING	48-49	4	76,197	49	1,085,280
INFORMATION	51	113	672,211	396	17,901,634
FINANCE, INSURANCE	52	25	76,712	95	2,279,418
REAL ESTATE, RENTAL/LEASING	53	48	1,880,298	260	7,869,738
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	74	225,020	405	4,566,629
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	76	576,431	538	5,724,053
ARTS, ENTERTAINMENT & RECREATION	71	5	10,771	54	2,123,405
ACCOMMODATIONS & FOOD SERVICES	72	17	836,635	214	38,510,690
ACCOMMODATIONS	721	5	414,765	35	3,456,398
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	421,870	179	35,054,292
OTHER SERVICES	81	49	780,580	379	11,130,861
REPAIR & MAINTENANCE	811	25	653,456	275	9,041,826
PERSONAL SERVICE	812	16	78,188	73	1,596,774
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	48,936	31	492,261
PUBLIC ADMINISTRATION, OTHER	92.00	3	34,557	10	350,551
TOTAL ALL INDUSTRIES		1,571	\$15,045,838	8,510	\$379,735,076

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,766</u>	<u>\$93,247,012</u>	<u>856</u>	<u>\$4,211,767</u>
MOTOR VEHICLES & PARTS	441	87	23,131,719	34	563,772
NEW & USED AUTO DEALERS	4411	13	19,761,287	3	156,544
RV, BOAT, MOTORCYCLE DEALERS	4412	17	880,579	4	2,185
AUTOMOTIVE PARTS & TIRE	4413	57	2,489,853	27	405,043
FURNITURE & HOME FURNISHING	442	88	2,665,109	41	107,019
ELECTRONICS & APPLIANCE STORES	443	146	15,456,166	74	180,699
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	2,250,385	33	485,263
BUILDING MATERIALS	4441	69	2,098,219	27	301,527
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	152,166	6	183,736
FOOD & BEVERAGE STORES	445	39	3,137,251	14	502,612
GROCERY & CONVENIENCE STORES	4451	14	2,869,222	7	499,518
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	268,029	7	3,094
DRUG/HEALTH STORES	446	158	2,177,969	74	291,481
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	2,050,380	12	791,322
APPAREL & ACCESSORIES	448	171	2,254,396	84	70,773
CLOTHING & SHOE STORES	4481, 4482	148	1,609,604	81	69,615
JEWELRY & LUGGAGE STORES	4483	23	644,792	3	1,158
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	152	2,817,187	82	87,771
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	117	2,788,631	61	79,354
BOOK STORES & NEWS DEALERS	4512	35	28,556	21	8,417
GENERAL MERCHANDISE STORES	452	25	26,620,824	13	46,972
DEPARTMENT STORES	4521	7	5,367,766	4	20,466
GENERAL MERCHANDISE STORES	4529	18	21,253,058	9	26,506
E-COMMERCE & MAIL ORDER	4541	212	2,400,611	125	546,218
MISCELLANEOUS RETAILERS	453, 4542, 4543	578	8,285,015	270	537,865
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>128,091</u>	<u>3</u>	<u>10,151</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>508</u>	<u>16,856,932</u>	<u>82</u>	<u>948,613</u>
CONSTRUCTION OF BUILDINGS	236	157	6,835,499	20	240,297
HEAVY CONSTRUCTION & HIGHWAYS	237	22	591,631	5	90,097
SPECIAL TRADE CONTRACTORS	238	329	9,429,802	57	618,219
<u>MANUFACTURING</u>	<u>31-33</u>	<u>244</u>	<u>5,615,604</u>	<u>60</u>	<u>156,357</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>741</u>	<u>13,153,717</u>	<u>307</u>	<u>1,200,740</u>
DURABLE GOODS	423	497	11,465,284	203	872,703
NONDURABLE GOODS	424	241	1,668,463	101	326,844
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	19,970	3	1,193
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>548,045</u>	<u>0</u>	<u>0</u>
<u>INFORMATION</u>	<u>51</u>	<u>246</u>	<u>6,218,496</u>	<u>132</u>	<u>1,170,203</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>538,860</u>	<u>33</u>	<u>33,787</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>9,878,280</u>	<u>41</u>	<u>204,267</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>224</u>	<u>28,262,592</u>	<u>78</u>	<u>155,386</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>294</u>	<u>2,541,066</u>	<u>63</u>	<u>56,428</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,200,370</u>	<u>6</u>	<u>10,041</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>79</u>	<u>10,802,095</u>	<u>21</u>	<u>713,345</u>
ACCOMMODATIONS	721	7	545,702	5	133,805
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	10,256,393	16	579,540
<u>OTHER SERVICES</u>	<u>81</u>	<u>154</u>	<u>2,633,085</u>	<u>33</u>	<u>269,757</u>
REPAIR & MAINTENANCE	811	103	1,936,501	20	209,544
PERSONAL SERVICE	812	38	649,282	7	38,276
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	47,302	6	21,937
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>42,686</u>	<u>0</u>	<u>0</u>
TOTAL ALL INDUSTRIES		4,528	\$191,836,039	1,718	\$9,144,862

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,490</u>	<u>\$175,510,861</u>	<u>442</u>	<u>\$1,553,472</u>
MOTOR VEHICLES & PARTS	441	140	97,965,083	12	87,748
NEW & USED AUTO DEALERS	4411	34	69,690,277	3	81,251
RV, BOAT, MOTORCYCLE DEALERS	4412	19	17,290,890	D	D
AUTOMOTIVE PARTS & TIRE	4413	87	10,983,916	7	6,316
FURNITURE & HOME FURNISHING	442	113	4,067,933	20	36,448
ELECTRONICS & APPLIANCE STORES	443	222	4,672,842	36	80,829
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	16,384,929	24	109,254
BUILDING MATERIALS	4441	88	13,549,544	19	98,670
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,835,385	5	10,584
FOOD & BEVERAGE STORES	445	70	7,114,164	10	221,276
GROCERY & CONVENIENCE STORES	4451	31	6,750,751	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	363,413	8	1,434
DRUG/HEALTH STORES	446	202	3,927,341	30	81,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	6,199,417	3	397,637
APPAREL & ACCESSORIES	448	245	1,775,990	47	24,680
CLOTHING & SHOE STORES	4481, 4482	222	1,675,323	46	24,640
JEWELRY & LUGGAGE STORES	4483	23	100,667	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	1,359,637	49	31,006
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	157	807,653	33	28,528
BOOK STORES & NEWS DEALERS	4512	46	551,984	16	2,478
GENERAL MERCHANDISE STORES	452	28	15,539,255	13	19,415
DEPARTMENT STORES	4521	4	334,157	4	7,115
GENERAL MERCHANDISE STORES	4529	24	15,205,098	9	12,300
E-COMMERCE & MAIL ORDER	4541	257	4,229,214	60	124,537
MISCELLANEOUS RETAILERS	453, 4542, 4543	858	12,275,056	138	339,061
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>181,573</u>	<u>3</u>	<u>1,440</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>90,153</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>29,667</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>875</u>	<u>54,187,670</u>	<u>65</u>	<u>635,799</u>
CONSTRUCTION OF BUILDINGS	236	207	27,930,638	13	196,460
HEAVY CONSTRUCTION & HIGHWAYS	237	38	1,403,518	3	43,521
SPECIAL TRADE CONTRACTORS	238	630	24,853,514	49	395,818
<u>MANUFACTURING</u>	<u>31-33</u>	<u>414</u>	<u>4,899,258</u>	<u>45</u>	<u>122,567</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,301</u>	<u>37,964,613</u>	<u>167</u>	<u>3,091,362</u>
DURABLE GOODS	423	907	31,008,088	119	2,945,166
NONDURABLE GOODS	424	386	6,929,742	48	146,196
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	26,783	0	0
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>2,757,477</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>324</u>	<u>10,922,088</u>	<u>83</u>	<u>394,779</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>1,673,917</u>	<u>21</u>	<u>117,855</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>217</u>	<u>8,705,085</u>	<u>44</u>	<u>366,871</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>348</u>	<u>3,234,833</u>	<u>59</u>	<u>152,786</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>449</u>	<u>6,699,226</u>	<u>45</u>	<u>34,049</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>31</u>	<u>1,875,609</u>	<u>3</u>	<u>493</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>157</u>	<u>25,414,070</u>	<u>4</u>	<u>75,575</u>
ACCOMMODATIONS	721	20	4,106,106	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	137	21,307,964	3	69,668
<u>OTHER SERVICES</u>	<u>81</u>	<u>296</u>	<u>10,057,384</u>	<u>31</u>	<u>217,995</u>
REPAIR & MAINTENANCE	811	227	7,906,927	15	171,917
PERSONAL SERVICE	812	45	2,037,708	11	44,894
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	112,749	5	1,184
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>575,634</u>	<u>3</u>	<u>7,201</u>
TOTAL ALL INDUSTRIES		7,080	\$344,779,118	1,019	\$6,789,523

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,728</u>	<u>\$149,593,691</u>	<u>2,558</u>	<u>\$102,402,816</u>
MOTOR VEHICLES & PARTS	441	168	33,638,043	118	24,555,470
NEW & USED AUTO DEALERS	4411	41	22,838,392	30	18,920,377
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,939,922	17	242,191
AUTOMOTIVE PARTS & TIRE	4413	97	7,859,729	71	5,392,902
FURNITURE & HOME FURNISHING	442	134	3,553,125	125	2,605,024
ELECTRONICS & APPLIANCE STORES	443	226	12,428,438	207	2,117,948
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	164	23,745,816	147	14,190,585
BUILDING MATERIALS	4441	113	16,880,357	105	12,399,257
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	6,865,459	42	1,791,328
FOOD & BEVERAGE STORES	445	94	9,247,141	105	9,985,099
GROCERY & CONVENIENCE STORES	4451	42	8,918,214	49	9,063,139
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	328,927	56	921,960
DRUG/HEALTH STORES	446	236	4,661,230	230	5,826,166
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	8,784,768	37	6,874,520
APPAREL & ACCESSORIES	448	232	2,908,241	220	1,577,486
CLOTHING & SHOE STORES	4481, 4482	212	2,560,165	195	1,293,053
JEWELRY & LUGGAGE STORES	4483	20	348,076	25	284,433
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	220	3,472,889	216	1,762,911
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	172	3,282,076	168	1,482,532
BOOK STORES & NEWS DEALERS	4512	48	190,813	48	280,379
GENERAL MERCHANDISE STORES	452	38	24,826,694	32	18,324,532
DEPARTMENT STORES	4521	7	3,505,654	6	3,333,892
GENERAL MERCHANDISE STORES	4529	31	21,321,040	26	14,990,640
E-COMMERCE & MAIL ORDER	4541	268	5,401,190	239	4,390,221
MISCELLANEOUS RETAILERS	453, 4542, 4543	897	16,926,116	882	10,192,854
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>310,773</u>	<u>15</u>	<u>331,468</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>316,116</u>	<u>4</u>	<u>308,953</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,308,928</u>	<u>5</u>	<u>17,270</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>836</u>	<u>74,382,522</u>	<u>715</u>	<u>35,384,465</u>
CONSTRUCTION OF BUILDINGS	236	216	33,099,187	213	21,533,627
HEAVY CONSTRUCTION & HIGHWAYS	237	51	7,889,930	33	2,529,131
SPECIAL TRADE CONTRACTORS	238	569	33,393,405	469	11,321,707
<u>MANUFACTURING</u>	<u>31-33</u>	<u>476</u>	<u>7,723,226</u>	<u>406</u>	<u>6,162,072</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,498</u>	<u>73,569,494</u>	<u>1,222</u>	<u>17,122,294</u>
DURABLE GOODS	423	1,056	63,884,165	870	11,775,429
NONDURABLE GOODS	424	434	9,655,444	345	5,337,940
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	29,885	7	8,925
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>2,130,310</u>	<u>36</u>	<u>780,792</u>
<u>INFORMATION</u>	<u>51</u>	<u>370</u>	<u>17,633,452</u>	<u>334</u>	<u>12,239,333</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>2,904,671</u>	<u>88</u>	<u>1,665,980</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>237</u>	<u>16,388,466</u>	<u>218</u>	<u>4,141,044</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>382</u>	<u>21,308,803</u>	<u>347</u>	<u>3,289,661</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>422</u>	<u>9,213,428</u>	<u>398</u>	<u>3,775,018</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>44</u>	<u>1,652,724</u>	<u>54</u>	<u>1,230,795</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>230</u>	<u>28,386,615</u>	<u>299</u>	<u>30,462,372</u>
ACCOMMODATIONS	721	53	5,050,151	110	9,081,687
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	177	23,336,464	189	21,380,685
<u>OTHER SERVICES</u>	<u>81</u>	<u>377</u>	<u>13,539,947</u>	<u>285</u>	<u>6,098,214</u>
REPAIR & MAINTENANCE	811	271	11,533,193	187	4,721,203
PERSONAL SERVICE	812	73	1,644,115	65	1,015,310
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	362,639	33	361,701
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>250,375</u>	<u>8</u>	<u>366,855</u>
TOTAL ALL INDUSTRIES		7,784	\$420,613,541	6,992	\$225,779,402

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,963</u>	<u>\$86,362,118</u>	<u>2,069</u>	<u>\$34,417,394</u>
MOTOR VEHICLES & PARTS	441	112	6,898,907	71	3,210,598
NEW & USED AUTO DEALERS	4411	19	3,494,798	12	591,475
RV, BOAT, MOTORCYCLE DEALERS	4412	21	297,251	15	579,984
AUTOMOTIVE PARTS & TIRE	4413	72	3,106,858	44	2,039,139
FURNITURE & HOME FURNISHING	442	195	4,531,940	124	1,682,877
ELECTRONICS & APPLIANCE STORES	443	240	5,759,469	163	1,384,289
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	181	15,993,218	136	5,915,699
BUILDING MATERIALS	4441	127	14,340,148	92	5,494,924
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	1,653,070	44	420,775
FOOD & BEVERAGE STORES	445	91	8,623,814	64	3,615,398
GROCERY & CONVENIENCE STORES	4451	13	7,721,354	16	3,448,706
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	902,460	48	166,692
DRUG/HEALTH STORES	446	247	5,085,328	193	2,775,363
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,980,502	10	1,852,491
APPAREL & ACCESSORIES	448	275	2,547,863	185	1,146,707
CLOTHING & SHOE STORES	4481, 4482	242	2,179,896	165	1,050,322
JEWELRY & LUGGAGE STORES	4483	33	367,967	20	96,385
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	268	1,718,225	180	881,108
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	213	1,535,160	139	700,300
BOOK STORES & NEWS DEALERS	4512	55	183,065	41	180,808
GENERAL MERCHANDISE STORES	452	31	10,762,773	24	3,073,380
DEPARTMENT STORES	4521	5	522,300	4	179,927
GENERAL MERCHANDISE STORES	4529	26	10,240,473	20	2,893,453
E-COMMERCE & MAIL ORDER	4541	302	8,474,449	237	3,313,706
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,003	11,985,630	682	5,565,778
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>172,872</u>	<u>17</u>	<u>148,574</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>156,764</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>240,713</u>	<u>5</u>	<u>7,222</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,393</u>	<u>67,279,314</u>	<u>643</u>	<u>27,063,091</u>
CONSTRUCTION OF BUILDINGS	236	405	43,336,773	188	16,040,350
HEAVY CONSTRUCTION & HIGHWAYS	237	38	2,794,677	23	797,676
SPECIAL TRADE CONTRACTORS	238	950	21,147,864	432	10,225,065
<u>MANUFACTURING</u>	<u>31-33</u>	<u>531</u>	<u>5,510,541</u>	<u>363</u>	<u>2,401,123</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,261</u>	<u>17,468,804</u>	<u>917</u>	<u>8,507,177</u>
DURABLE GOODS	423	814	7,529,174	601	4,653,268
NONDURABLE GOODS	424	440	9,929,985	314	3,852,189
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	9,645	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>328,203</u>	<u>17</u>	<u>364,396</u>
<u>INFORMATION</u>	<u>51</u>	<u>343</u>	<u>12,981,556</u>	<u>283</u>	<u>5,579,082</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>1,944,364</u>	<u>60</u>	<u>709,098</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>213</u>	<u>3,882,923</u>	<u>142</u>	<u>1,962,229</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>399</u>	<u>5,363,867</u>	<u>246</u>	<u>2,507,152</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>600</u>	<u>9,144,563</u>	<u>348</u>	<u>3,095,234</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>65</u>	<u>2,225,548</u>	<u>30</u>	<u>701,725</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>210</u>	<u>23,994,170</u>	<u>138</u>	<u>11,525,290</u>
ACCOMMODATIONS	721	63	3,311,285	51	3,702,063
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	147	20,682,885	87	7,823,227
<u>OTHER SERVICES</u>	<u>81</u>	<u>320</u>	<u>6,271,011</u>	<u>203</u>	<u>5,170,678</u>
REPAIR & MAINTENANCE	811	220	4,657,923	137	4,739,265
PERSONAL SERVICE	812	73	1,195,917	46	343,255
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	417,171	20	88,158
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>68,190</u>	<u>7</u>	<u>632,502</u>
TOTAL ALL INDUSTRIES		8,439	\$243,280,346	5,492	\$104,948,731

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>13,373</u>	<u>\$4,937,455,241</u>	<u>4,664</u>	<u>504,085,504</u>
MOTOR VEHICLES & PARTS	441	825	1,195,640,578	211	135,067,986
NEW & USED AUTO DEALERS	4411	331	1,015,078,550	52	109,905,088
RV, BOAT, MOTORCYCLE DEALERS	4412	152	83,616,744	45	9,662,394
AUTOMOTIVE PARTS & TIRE	4413	342	96,945,284	114	15,500,504
FURNITURE & HOME FURNISHING	442	702	253,153,824	268	17,673,138
ELECTRONICS & APPLIANCE STORES	443	1,072	399,832,615	361	20,726,638
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	785	382,973,822	295	64,943,546
BUILDING MATERIALS	4441	569	354,488,645	210	56,500,005
LAWN & GARDEN SUPPLIES & EQUIP.	4442	216	28,485,177	85	8,443,541
FOOD & BEVERAGE STORES	445	1,146	294,411,464	184	34,736,846
GROCERY & CONVENIENCE STORES	4451	645	260,170,904	68	32,020,448
OTHER FOOD & BEVERAGE STORES	4452, 4453	501	34,240,560	116	2,716,398
DRUG/HEALTH STORES	446	966	247,241,257	403	21,367,477
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	336	90,418,184	59	11,030,533
APPAREL & ACCESSORIES	448	1,242	409,298,449	399	20,844,447
CLOTHING & SHOE STORES	4481, 4482	979	364,733,246	340	17,361,960
JEWELRY & LUGGAGE STORES	4483	263	44,565,203	59	3,482,487
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,014	199,987,053	407	19,549,235
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	804	171,867,920	318	16,624,448
BOOK STORES & NEWS DEALERS	4512	210	28,119,133	89	2,924,787
GENERAL MERCHANDISE STORES	452	108	646,598,723	47	91,818,066
DEPARTMENT STORES	4521	12	205,261,381	8	21,302,861
GENERAL MERCHANDISE STORES	4529	96	441,337,342	39	70,515,205
E-COMMERCE & MAIL ORDER	4541	649	292,836,380	391	23,557,739
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,528	525,062,892	1,639	42,769,853
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>109</u>	<u>2,844,820</u>	<u>36</u>	<u>667,629</u>
<u>MINING</u>	<u>21</u>	<u>21</u>	<u>1,467,109</u>	<u>8</u>	<u>275,282</u>
<u>UTILITIES</u>	<u>22</u>	<u>45</u>	<u>4,199,730</u>	<u>12</u>	<u>199,734</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,387</u>	<u>3,371,194,611</u>	<u>2,505</u>	<u>163,672,695</u>
CONSTRUCTION OF BUILDINGS	236	5,267	2,351,193,117	830	85,548,240
HEAVY CONSTRUCTION & HIGHWAYS	237	309	158,211,112	82	18,906,653
SPECIAL TRADE CONTRACTORS	238	7,811	861,790,382	1,593	59,217,802
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,328</u>	<u>250,268,586</u>	<u>997</u>	<u>11,547,610</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,916</u>	<u>862,251,123</u>	<u>2,079</u>	<u>46,975,652</u>
DURABLE GOODS	423	3,362	714,079,408	1,424	33,941,692
NONDURABLE GOODS	424	1,499	145,389,298	644	12,979,623
ELECTRONIC MARKETS, AGENTS & BROKERS	425	55	2,782,417	11	54,337
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>423</u>	<u>63,193,191</u>	<u>65</u>	<u>1,642,379</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,257</u>	<u>661,884,656</u>	<u>549</u>	<u>49,425,934</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>255</u>	<u>124,397,171</u>	<u>124</u>	<u>7,085,341</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,181</u>	<u>388,846,188</u>	<u>380</u>	<u>15,975,429</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,698</u>	<u>571,045,912</u>	<u>770</u>	<u>14,526,714</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,592</u>	<u>466,261,837</u>	<u>1,132</u>	<u>24,293,908</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,063</u>	<u>170,469,451</u>	<u>122</u>	<u>7,958,288</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,477</u>	<u>1,805,176,196</u>	<u>540</u>	<u>99,865,791</u>
ACCOMMODATIONS	721	386	405,013,620	55	7,093,216
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,091	1,400,162,576	485	92,772,575
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,403</u>	<u>409,661,573</u>	<u>722</u>	<u>30,397,108</u>
REPAIR & MAINTENANCE	811	2,537	256,448,294	493	23,946,366
PERSONAL SERVICE	812	1,666	146,356,308	179	6,072,473
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	200	6,856,971	50	378,269
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>79</u>	<u>3,697,273</u>	<u>14</u>	<u>492,510</u>
TOTAL ALL INDUSTRIES		58,607	\$14,094,314,668	14,719	979,087,508

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,313</u>	<u>\$71,003,166</u>	<u>1,463</u>	<u>\$15,630,690</u>
MOTOR VEHICLES & PARTS	441	116	19,166,144	62	1,704,506
NEW & USED AUTO DEALERS	4411	21	10,538,383	7	201,121
RV, BOAT, MOTORCYCLE DEALERS	4412	22	4,970,794	10	7,458
AUTOMOTIVE PARTS & TIRE	4413	73	3,656,967	45	1,495,927
FURNITURE & HOME FURNISHING	442	119	2,945,634	72	316,128
ELECTRONICS & APPLIANCE STORES	443	184	2,333,279	120	610,055
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	7,042,357	91	2,540,934
BUILDING MATERIALS	4441	88	4,645,438	65	1,052,549
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	2,396,919	26	1,488,385
FOOD & BEVERAGE STORES	445	66	6,285,513	27	1,937,009
GROCERY & CONVENIENCE STORES	4451	19	5,787,671	11	1,832,832
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	497,842	16	104,177
DRUG/HEALTH STORES	446	208	2,813,521	121	1,457,184
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	5,097,710	15	1,886,866
APPAREL & ACCESSORIES	448	207	1,378,234	138	235,982
CLOTHING & SHOE STORES	4481, 4482	185	1,149,079	130	228,773
JEWELRY & LUGGAGE STORES	4483	22	229,155	8	7,209
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	1,727,229	128	338,485
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	1,639,716	94	316,309
BOOK STORES & NEWS DEALERS	4512	48	87,513	34	22,176
GENERAL MERCHANDISE STORES	452	30	9,900,622	19	180,167
DEPARTMENT STORES	4521	4	129,389	4	80,311
GENERAL MERCHANDISE STORES	4529	26	9,771,233	15	99,856
E-COMMERCE & MAIL ORDER	4541	244	4,032,525	196	1,639,656
MISCELLANEOUS RETAILERS	453, 4542, 4543	778	8,280,398	474	2,783,718
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>603,048</u>	<u>21</u>	<u>255,526</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>50,816</u>	<u>6</u>	<u>103,663</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>101,258</u>	<u>3</u>	<u>1,292</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>742</u>	<u>53,382,960</u>	<u>357</u>	<u>10,176,526</u>
CONSTRUCTION OF BUILDINGS	236	220	34,282,842	89	4,161,823
HEAVY CONSTRUCTION & HIGHWAYS	237	38	7,117,248	22	996,244
SPECIAL TRADE CONTRACTORS	238	484	11,982,870	246	5,018,459
<u>MANUFACTURING</u>	<u>31-33</u>	<u>364</u>	<u>3,037,959</u>	<u>189</u>	<u>1,993,332</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,062</u>	<u>13,787,422</u>	<u>733</u>	<u>8,874,032</u>
DURABLE GOODS	423	727	8,280,541	517	6,887,400
NONDURABLE GOODS	424	327	5,471,437	212	1,985,932
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	35,444	4	700
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>1,393,810</u>	<u>15</u>	<u>1,104,670</u>
<u>INFORMATION</u>	<u>51</u>	<u>321</u>	<u>6,836,946</u>	<u>226</u>	<u>3,604,564</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>81</u>	<u>1,328,018</u>	<u>53</u>	<u>722,676</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>196</u>	<u>5,201,118</u>	<u>118</u>	<u>2,127,865</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>306</u>	<u>3,239,653</u>	<u>177</u>	<u>3,801,873</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>362</u>	<u>7,380,467</u>	<u>206</u>	<u>886,559</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>12,657,895</u>	<u>17</u>	<u>240,433</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>178</u>	<u>29,572,527</u>	<u>66</u>	<u>3,060,711</u>
ACCOMMODATIONS	721	46	10,135,068	16	706,186
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	19,437,459	50	2,354,525
<u>OTHER SERVICES</u>	<u>81</u>	<u>217</u>	<u>5,064,169</u>	<u>122</u>	<u>1,820,596</u>
REPAIR & MAINTENANCE	811	141	4,153,500	75	1,377,392
PERSONAL SERVICE	812	49	734,179	29	309,854
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	176,490	18	133,350
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>19,557</u>	<u>5</u>	<u>8,491</u>
TOTAL ALL INDUSTRIES		6,258	\$214,660,789	3,777	\$54,413,499

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,739</u>	<u>\$144,971,736</u>	<u>1,110</u>	<u>\$7,459,357</u>
MOTOR VEHICLES & PARTS	441	152	42,671,666	60	1,928,693
NEW & USED AUTO DEALERS	4411	40	31,304,077	9	1,143,093
RV, BOAT, MOTORCYCLE DEALERS	4412	22	3,978,840	13	178,245
AUTOMOTIVE PARTS & TIRE	4413	90	7,388,749	38	607,355
FURNITURE & HOME FURNISHING	442	137	3,270,508	58	269,964
ELECTRONICS & APPLIANCE STORES	443	209	3,582,292	85	484,850
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	185	19,257,870	61	983,213
BUILDING MATERIALS	4441	136	13,630,615	46	308,044
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	5,627,255	15	675,169
FOOD & BEVERAGE STORES	445	87	10,045,399	23	1,128,870
GROCERY & CONVENIENCE STORES	4451	41	9,715,732	9	1,118,017
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	329,667	14	10,853
DRUG/HEALTH STORES	446	239	5,007,086	86	337,873
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	8,678,729	11	299,769
APPAREL & ACCESSORIES	448	225	7,662,494	110	134,068
CLOTHING & SHOE STORES	4481, 4482	200	6,667,276	103	133,158
JEWELRY & LUGGAGE STORES	4483	25	995,218	7	910
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	235	5,858,246	115	147,529
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	185	5,794,057	84	131,816
BOOK STORES & NEWS DEALERS	4512	50	64,189	31	15,713
GENERAL MERCHANDISE STORES	452	39	21,799,912	15	112,605
DEPARTMENT STORES	4521	5	2,922,095	4	53,411
GENERAL MERCHANDISE STORES	4529	34	18,877,817	11	59,194
E-COMMERCE & MAIL ORDER	4541	252	5,043,272	136	746,945
MISCELLANEOUS RETAILERS	453, 4542, 4543	930	12,094,262	350	884,978
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>381,101</u>	<u>8</u>	<u>66,861</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>800,677</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>373,413</u>	<u>3</u>	<u>97,866</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>937</u>	<u>37,353,170</u>	<u>238</u>	<u>4,590,433</u>
CONSTRUCTION OF BUILDINGS	236	239	21,353,187	58	1,937,240
HEAVY CONSTRUCTION & HIGHWAYS	237	49	4,424,094	17	1,022,667
SPECIAL TRADE CONTRACTORS	238	649	11,575,889	163	1,630,526
<u>MANUFACTURING</u>	<u>31-33</u>	<u>463</u>	<u>8,169,114</u>	<u>113</u>	<u>278,362</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,396</u>	<u>21,521,697</u>	<u>459</u>	<u>2,952,126</u>
DURABLE GOODS	423	1,000	15,663,480	322	1,657,046
NONDURABLE GOODS	424	389	5,844,922	135	1,294,897
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	13,295	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>2,047,208</u>	<u>9</u>	<u>171,106</u>
<u>INFORMATION</u>	<u>51</u>	<u>356</u>	<u>14,139,352</u>	<u>153</u>	<u>1,736,258</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>1,127,727</u>	<u>40</u>	<u>198,530</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>238</u>	<u>5,005,446</u>	<u>70</u>	<u>1,046,748</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>359</u>	<u>4,530,274</u>	<u>111</u>	<u>328,915</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>472</u>	<u>11,207,281</u>	<u>123</u>	<u>309,509</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>5,581,677</u>	<u>6</u>	<u>114,777</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>239</u>	<u>28,995,161</u>	<u>33</u>	<u>901,064</u>
ACCOMMODATIONS	721	53	3,096,313	9	76,234
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	186	25,898,848	24	824,830
<u>OTHER SERVICES</u>	<u>81</u>	<u>369</u>	<u>8,963,382</u>	<u>90</u>	<u>1,078,579</u>
REPAIR & MAINTENANCE	811	268	7,481,868	61	993,889
PERSONAL SERVICE	812	68	1,335,767	17	75,031
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	145,747	12	9,659
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>19,596</u>	<u>7</u>	<u>45,736</u>
TOTAL ALL INDUSTRIES		7,817	\$295,188,012	2,575	\$21,397,540

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,288</u>	<u>\$63,617,607</u>	<u>2,018</u>	<u>\$59,180,480</u>
MOTOR VEHICLES & PARTS	441	101	11,496,022	109	12,898,394
NEW & USED AUTO DEALERS	4411	17	4,723,932	22	9,548,386
RV, BOAT, MOTORCYCLE DEALERS	4412	20	2,865,381	20	468,701
AUTOMOTIVE PARTS & TIRE	4413	64	3,906,709	67	2,881,307
FURNITURE & HOME FURNISHING	442	130	1,774,232	101	1,190,721
ELECTRONICS & APPLIANCE STORES	443	182	2,006,519	160	2,305,901
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	7,237,345	127	9,074,098
BUILDING MATERIALS	4441	119	5,715,879	81	6,777,482
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	1,521,466	46	2,296,616
FOOD & BEVERAGE STORES	445	59	6,667,396	54	5,051,907
GROCERY & CONVENIENCE STORES	4451	21	6,367,381	26	4,836,550
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	300,015	28	215,357
DRUG/HEALTH STORES	446	195	2,790,917	174	1,952,207
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,009,481	32	2,838,229
APPAREL & ACCESSORIES	448	189	925,566	183	1,096,240
CLOTHING & SHOE STORES	4481, 4482	171	871,532	173	1,074,859
JEWELRY & LUGGAGE STORES	4483	18	54,034	10	21,381
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	754,670	199	1,781,294
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	158	657,516	154	1,666,856
BOOK STORES & NEWS DEALERS	4512	47	97,154	45	114,438
GENERAL MERCHANDISE STORES	452	31	14,959,074	28	11,484,907
DEPARTMENT STORES	4521	4	262,640	5	718,687
GENERAL MERCHANDISE STORES	4529	27	14,696,434	23	10,766,220
E-COMMERCE & MAIL ORDER	4541	247	4,369,306	225	2,715,950
MISCELLANEOUS RETAILERS	453, 4542, 4543	762	6,627,079	626	6,790,632
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>230,573</u>	<u>11</u>	<u>167,284</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>241,062</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>57,682</u>	<u>12</u>	<u>268,651</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>922</u>	<u>27,842,659</u>	<u>451</u>	<u>16,161,927</u>
CONSTRUCTION OF BUILDINGS	236	252	15,789,348	156	7,814,409
HEAVY CONSTRUCTION & HIGHWAYS	237	42	1,850,951	22	1,534,295
SPECIAL TRADE CONTRACTORS	238	628	10,202,360	273	6,813,223
<u>MANUFACTURING</u>	<u>31-33</u>	<u>378</u>	<u>1,984,619</u>	<u>300</u>	<u>1,899,796</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,038</u>	<u>9,850,902</u>	<u>933</u>	<u>8,155,660</u>
DURABLE GOODS	423	723	7,625,098	652	5,608,783
NONDURABLE GOODS	424	313	2,224,780	277	2,541,695
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	5,182
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>333,213</u>	<u>21</u>	<u>1,015,931</u>
<u>INFORMATION</u>	<u>51</u>	<u>307</u>	<u>9,505,854</u>	<u>293</u>	<u>6,063,166</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>73</u>	<u>1,464,980</u>	<u>68</u>	<u>694,928</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>191</u>	<u>3,282,519</u>	<u>137</u>	<u>2,119,841</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>283</u>	<u>2,194,349</u>	<u>257</u>	<u>1,835,072</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>452</u>	<u>3,292,606</u>	<u>258</u>	<u>1,695,679</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>740,380</u>	<u>36</u>	<u>1,753,674</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>127</u>	<u>11,159,250</u>	<u>152</u>	<u>11,352,015</u>
ACCOMMODATIONS	721	24	610,394	55	3,734,308
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	10,548,856	97	7,617,707
<u>OTHER SERVICES</u>	<u>81</u>	<u>250</u>	<u>4,813,528</u>	<u>231</u>	<u>5,277,274</u>
REPAIR & MAINTENANCE	811	179	3,998,963	152	4,488,025
PERSONAL SERVICE	812	43	605,582	48	543,083
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	208,983	31	246,166
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>1,289,850</u>	<u>5</u>	<u>52,761</u>
TOTAL ALL INDUSTRIES		6,399	\$141,901,633	5,185	\$117,709,592

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,487</u>	<u>\$17,174,422</u>	<u>1,191</u>	<u>\$7,098,099</u>
MOTOR VEHICLES & PARTS	441	51	956,016	51	1,078,333
NEW & USED AUTO DEALERS	4411	5	23,605	9	600,146
RV, BOAT, MOTORCYCLE DEALERS	4412	10	21,933	7	16,187
AUTOMOTIVE PARTS & TIRE	4413	36	910,478	35	462,000
FURNITURE & HOME FURNISHING	442	83	568,236	63	195,083
ELECTRONICS & APPLIANCE STORES	443	112	463,639	97	465,880
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	3,005,447	55	357,894
BUILDING MATERIALS	4441	60	2,762,628	41	320,270
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	242,819	14	37,624
FOOD & BEVERAGE STORES	445	41	2,664,340	24	1,668,043
GROCERY & CONVENIENCE STORES	4451	17	2,620,565	5	1,629,341
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	43,775	19	38,702
DRUG/HEALTH STORES	446	138	1,386,638	101	230,959
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,591,601	12	679,977
APPAREL & ACCESSORIES	448	132	356,559	112	159,683
CLOTHING & SHOE STORES	4481, 4482	121	345,352	105	157,695
JEWELRY & LUGGAGE STORES	4483	11	11,207	7	1,988
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	335,526	110	124,268
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	107	277,320	80	108,588
BOOK STORES & NEWS DEALERS	4512	31	58,206	30	15,680
GENERAL MERCHANDISE STORES	452	15	991,056	19	321,743
DEPARTMENT STORES	4521	4	74,918	4	47,419
GENERAL MERCHANDISE STORES	4529	11	916,138	15	274,324
E-COMMERCE & MAIL ORDER	4541	171	1,567,172	157	819,571
MISCELLANEOUS RETAILERS	453, 4542, 4543	508	3,288,192	390	996,665
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>207,171</u>	<u>8</u>	<u>146,492</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>432,329</u>	<u>5</u>	<u>1,175,568</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>6,711</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>329</u>	<u>9,868,960</u>	<u>214</u>	<u>6,076,420</u>
CONSTRUCTION OF BUILDINGS	236	90	3,439,512	60	3,358,485
HEAVY CONSTRUCTION & HIGHWAYS	237	17	473,805	11	661,471
SPECIAL TRADE CONTRACTORS	238	222	5,955,643	143	2,056,464
<u>MANUFACTURING</u>	<u>31-33</u>	<u>187</u>	<u>851,802</u>	<u>138</u>	<u>1,100,728</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>640</u>	<u>3,725,523</u>	<u>469</u>	<u>5,060,847</u>
DURABLE GOODS	423	418	2,649,053	330	3,711,924
NONDURABLE GOODS	424	219	1,067,431	137	1,347,109
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	9,039	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>87,564</u>	<u>6</u>	<u>162,936</u>
<u>INFORMATION</u>	<u>51</u>	<u>210</u>	<u>3,943,246</u>	<u>174</u>	<u>1,713,249</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>522,794</u>	<u>37</u>	<u>213,944</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>1,099,158</u>	<u>81</u>	<u>798,780</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>171</u>	<u>1,259,488</u>	<u>120</u>	<u>385,030</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>201</u>	<u>1,146,053</u>	<u>134</u>	<u>631,257</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>454,128</u>	<u>3</u>	<u>30,515</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>138</u>	<u>8,083,784</u>	<u>32</u>	<u>1,741,278</u>
ACCOMMODATIONS	721	67	3,049,839	11	135,175
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	5,033,945	21	1,606,103
<u>OTHER SERVICES</u>	<u>81</u>	<u>121</u>	<u>1,747,122</u>	<u>78</u>	<u>764,239</u>
REPAIR & MAINTENANCE	811	74	1,335,816	46	655,449
PERSONAL SERVICE	812	27	169,512	19	89,412
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	241,794	13	19,378
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>9,361</u>	<u>7</u>	<u>2,078</u>
TOTAL ALL INDUSTRIES		3,678	\$50,619,616	2,699	\$27,171,511

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,805</u>	<u>\$1,794,158,938</u>	<u>1,804</u>	<u>\$23,048,804</u>
MOTOR VEHICLES & PARTS	441	552	654,259,286	65	2,012,811
NEW & USED AUTO DEALERS	4411	211	538,767,972	15	255,713
RV, BOAT, MOTORCYCLE DEALERS	4412	89	54,998,182	16	1,297,944
AUTOMOTIVE PARTS & TIRE	4413	252	60,493,132	34	459,154
FURNITURE & HOME FURNISHING	442	404	60,216,976	101	1,120,859
ELECTRONICS & APPLIANCE STORES	443	632	80,550,567	137	1,228,009
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	481	156,393,363	107	4,953,600
BUILDING MATERIALS	4441	351	138,614,788	77	4,748,179
LAWN & GARDEN SUPPLIES & EQUIP.	4442	130	17,778,575	30	205,421
FOOD & BEVERAGE STORES	445	416	93,536,475	74	4,534,005
GROCERY & CONVENIENCE STORES	4451	219	87,622,092	17	4,182,197
OTHER FOOD & BEVERAGE STORES	4452, 4453	197	5,914,383	57	351,808
DRUG/HEALTH STORES	446	594	76,138,546	143	747,120
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	177	44,710,853	8	774,551
APPAREL & ACCESSORIES	448	647	84,129,924	181	581,228
CLOTHING & SHOE STORES	4481, 4482	548	72,391,026	161	519,007
JEWELRY & LUGGAGE STORES	4483	99	11,738,898	20	62,221
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	647	57,354,217	162	637,485
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	531	51,231,410	115	314,869
BOOK STORES & NEWS DEALERS	4512	116	6,122,807	47	322,616
GENERAL MERCHANDISE STORES	452	68	288,657,164	19	310,037
DEPARTMENT STORES	4521	9	81,246,179	4	58,853
GENERAL MERCHANDISE STORES	4529	59	207,410,985	15	251,184
E-COMMERCE & MAIL ORDER	4541	486	65,954,911	222	2,712,241
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,701	132,256,656	585	3,436,858
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>704,738</u>	<u>14</u>	<u>25,885</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>893,201</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>38</u>	<u>1,250,325</u>	<u>5</u>	<u>163,458</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,792</u>	<u>590,912,374</u>	<u>539</u>	<u>38,340,645</u>
CONSTRUCTION OF BUILDINGS	236	1,941	300,484,180	199	25,167,152
HEAVY CONSTRUCTION & HIGHWAYS	237	188	88,207,877	20	2,761,055
SPECIAL TRADE CONTRACTORS	238	3,663	202,220,317	320	10,412,438
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,676</u>	<u>52,747,714</u>	<u>279</u>	<u>2,112,573</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,336</u>	<u>204,210,279</u>	<u>699</u>	<u>5,759,848</u>
DURABLE GOODS	423	2,322	167,243,835	461	2,950,457
NONDURABLE GOODS	424	986	35,973,514	235	2,808,176
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	992,930	3	1,215
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>159</u>	<u>18,906,347</u>	<u>26</u>	<u>249,039</u>
<u>INFORMATION</u>	<u>51</u>	<u>771</u>	<u>175,290,867</u>	<u>228</u>	<u>4,096,870</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>185</u>	<u>32,465,805</u>	<u>43</u>	<u>491,853</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>661</u>	<u>88,694,262</u>	<u>99</u>	<u>3,413,991</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,410</u>	<u>52,218,489</u>	<u>209</u>	<u>1,611,126</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,286</u>	<u>74,692,519</u>	<u>276</u>	<u>4,331,468</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>280</u>	<u>36,023,458</u>	<u>52</u>	<u>998,743</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,542</u>	<u>373,078,999</u>	<u>146</u>	<u>8,874,711</u>
ACCOMMODATIONS	721	133	35,795,783	89	4,669,395
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,409	337,283,216	57	4,205,316
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,952</u>	<u>121,258,582</u>	<u>149</u>	<u>1,989,498</u>
REPAIR & MAINTENANCE	811	1,303	97,322,587	90	1,601,716
PERSONAL SERVICE	812	550	22,284,509	38	299,074
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	99	1,651,486	21	88,708
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>32</u>	<u>2,199,600</u>	<u>5</u>	<u>21,869</u>
TOTAL ALL INDUSTRIES		27,999	\$3,619,706,497	4,574	\$95,545,611

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,691</u>	<u>\$341,312,884</u>	<u>964</u>	<u>\$5,681,723</u>
MOTOR VEHICLES & PARTS	441	213	139,683,164	40	595,140
NEW & USED AUTO DEALERS	4411	49	98,805,731	8	255,331
RV, BOAT, MOTORCYCLE DEALERS	4412	57	29,767,224	7	134,960
AUTOMOTIVE PARTS & TIRE	4413	107	11,110,209	25	204,849
FURNITURE & HOME FURNISHING	442	197	8,780,399	53	123,149
ELECTRONICS & APPLIANCE STORES	443	310	11,766,447	73	315,962
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	215	31,461,636	49	639,273
BUILDING MATERIALS	4441	159	26,390,769	36	519,446
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	5,070,867	13	119,827
FOOD & BEVERAGE STORES	445	132	17,828,013	22	641,056
GROCERY & CONVENIENCE STORES	4451	47	16,355,346	7	637,289
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	1,472,667	15	3,767
DRUG/HEALTH STORES	446	319	11,950,093	85	320,949
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	8,487,210	8	967,173
APPAREL & ACCESSORIES	448	336	13,989,863	104	125,906
CLOTHING & SHOE STORES	4481, 4482	291	12,242,880	99	123,535
JEWELRY & LUGGAGE STORES	4483	45	1,746,983	5	2,371
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	318	12,158,010	91	111,501
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	240	11,876,940	75	102,581
BOOK STORES & NEWS DEALERS	4512	78	281,070	16	8,920
GENERAL MERCHANDISE STORES	452	40	50,183,072	13	93,597
DEPARTMENT STORES	4521	8	9,587,002	4	22,836
GENERAL MERCHANDISE STORES	4529	32	40,596,070	9	70,761
E-COMMERCE & MAIL ORDER	4541	327	10,131,024	133	769,429
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,229	24,893,953	293	978,588
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>529,565</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>220,532</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>341,907</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,616</u>	<u>80,077,080</u>	<u>267</u>	<u>2,775,074</u>
CONSTRUCTION OF BUILDINGS	236	449	37,720,179	55	1,314,153
HEAVY CONSTRUCTION & HIGHWAYS	237	62	8,054,293	17	95,414
SPECIAL TRADE CONTRACTORS	238	1,105	34,302,608	195	1,365,507
<u>MANUFACTURING</u>	<u>31-33</u>	<u>810</u>	<u>17,232,577</u>	<u>98</u>	<u>616,403</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,886</u>	<u>41,446,521</u>	<u>346</u>	<u>980,599</u>
DURABLE GOODS	423	1,319	27,823,764	229	677,515
NONDURABLE GOODS	424	554	13,595,874	116	292,447
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	26,883	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>4,271,511</u>	<u>13</u>	<u>246,715</u>
<u>INFORMATION</u>	<u>51</u>	<u>465</u>	<u>25,794,798</u>	<u>154</u>	<u>1,822,838</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>3,216,694</u>	<u>31</u>	<u>85,843</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>301</u>	<u>10,495,017</u>	<u>65</u>	<u>527,743</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>579</u>	<u>8,014,437</u>	<u>113</u>	<u>303,084</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>762</u>	<u>13,330,834</u>	<u>130</u>	<u>417,631</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>70</u>	<u>3,691,990</u>	<u>9</u>	<u>143,549</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>365</u>	<u>55,293,134</u>	<u>26</u>	<u>4,959,262</u>
ACCOMMODATIONS	721	71	5,854,087	10	4,222,805
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	294	49,439,047	16	736,457
<u>OTHER SERVICES</u>	<u>81</u>	<u>549</u>	<u>18,964,750</u>	<u>61</u>	<u>417,434</u>
REPAIR & MAINTENANCE	811	407	15,424,991	34	222,718
PERSONAL SERVICE	812	106	3,092,284	18	133,379
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	447,475	9	61,337
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>238,051</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		11,347	\$624,472,282	2,283	\$19,037,615

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,473</u>	<u>\$1,652,323,233</u>	<u>5,820</u>	<u>\$1,015,426,544</u>
MOTOR VEHICLES & PARTS	441	471	508,652,253	397	287,474,177
NEW & USED AUTO DEALERS	4411	174	421,313,825	150	212,117,533
RV, BOAT, MOTORCYCLE DEALERS	4412	69	40,283,483	61	37,443,836
AUTOMOTIVE PARTS & TIRE	4413	228	47,054,945	186	37,912,808
FURNITURE & HOME FURNISHING	442	412	54,710,631	282	35,352,309
ELECTRONICS & APPLIANCE STORES	443	583	83,620,287	497	54,788,636
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	472	136,560,112	314	90,160,372
BUILDING MATERIALS	4441	347	121,922,378	229	84,318,812
LAWN & GARDEN SUPPLIES & EQUIP.	4442	125	14,637,734	85	5,841,560
FOOD & BEVERAGE STORES	445	406	88,001,700	225	62,792,711
GROCERY & CONVENIENCE STORES	4451	197	82,976,779	83	56,973,220
OTHER FOOD & BEVERAGE STORES	4452, 4453	209	5,024,921	142	5,819,491
DRUG/HEALTH STORES	446	594	72,510,550	523	54,644,981
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	160	37,335,111	101	22,391,727
APPAREL & ACCESSORIES	448	615	121,092,510	484	57,602,559
CLOTHING & SHOE STORES	4481, 4482	526	103,666,653	410	50,694,542
JEWELRY & LUGGAGE STORES	4483	89	17,425,857	74	6,908,017
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	626	66,323,438	497	43,429,929
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	509	61,672,697	395	35,042,576
BOOK STORES & NEWS DEALERS	4512	117	4,650,741	102	8,387,353
GENERAL MERCHANDISE STORES	452	66	288,397,008	55	177,309,727
DEPARTMENT STORES	4521	9	70,316,629	10	44,739,645
GENERAL MERCHANDISE STORES	4529	57	218,080,379	45	132,570,082
E-COMMERCE & MAIL ORDER	4541	491	70,109,916	420	36,845,896
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,577	125,009,717	2,025	92,633,520
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>60</u>	<u>692,033</u>	<u>36</u>	<u>425,874</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>1,055,966</u>	<u>6</u>	<u>215,979</u>
<u>UTILITIES</u>	<u>22</u>	<u>30</u>	<u>1,729,283</u>	<u>16</u>	<u>1,068,775</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,010</u>	<u>475,026,880</u>	<u>2,605</u>	<u>281,511,418</u>
CONSTRUCTION OF BUILDINGS	236	1,968	242,153,477	880	165,633,299
HEAVY CONSTRUCTION & HIGHWAYS	237	164	28,037,223	73	11,084,015
SPECIAL TRADE CONTRACTORS	238	3,878	204,836,180	1,652	104,794,104
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,687</u>	<u>48,304,765</u>	<u>1,248</u>	<u>35,432,973</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,206</u>	<u>171,046,664</u>	<u>2,754</u>	<u>151,799,592</u>
DURABLE GOODS	423	2,251	129,125,640	1,941	120,476,195
NONDURABLE GOODS	424	928	41,584,169	792	31,114,549
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	336,855	21	208,848
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>166</u>	<u>9,188,025</u>	<u>112</u>	<u>7,642,582</u>
<u>INFORMATION</u>	<u>51</u>	<u>779</u>	<u>152,444,126</u>	<u>702</u>	<u>101,538,749</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>180</u>	<u>29,232,708</u>	<u>167</u>	<u>18,903,692</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>592</u>	<u>51,910,328</u>	<u>453</u>	<u>51,840,023</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,474</u>	<u>55,829,136</u>	<u>1,056</u>	<u>37,275,286</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,456</u>	<u>73,258,642</u>	<u>1,206</u>	<u>50,807,898</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>255</u>	<u>24,873,087</u>	<u>209</u>	<u>13,776,528</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,518</u>	<u>332,510,720</u>	<u>917</u>	<u>242,885,830</u>
ACCOMMODATIONS	721	95	26,286,669	88	33,217,896
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,423	306,224,051	829	209,667,934
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,813</u>	<u>97,529,161</u>	<u>1,106</u>	<u>65,946,961</u>
REPAIR & MAINTENANCE	811	1,196	78,086,035	731	50,496,019
PERSONAL SERVICE	812	528	17,808,368	303	13,754,877
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	89	1,634,758	72	1,696,065
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>1,013,442</u>	<u>16</u>	<u>1,187,485</u>
TOTAL ALL INDUSTRIES		27,733	\$3,177,968,199	18,429	\$2,077,686,189

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,932	\$45,699,454	4,820	\$562,810,786
MOTOR VEHICLES & PARTS	441	100	9,830,737	220	136,036,298
NEW & USED AUTO DEALERS	4411	19	6,333,777	48	108,459,430
RV, BOAT, MOTORCYCLE DEALERS	4412	14	610,842	46	9,286,480
AUTOMOTIVE PARTS & TIRE	4413	67	2,886,118	126	18,290,388
FURNITURE & HOME FURNISHING	442	97	1,484,211	254	21,993,552
ELECTRONICS & APPLIANCE STORES	443	159	1,644,422	421	28,533,731
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	3,779,935	289	61,057,327
BUILDING MATERIALS	4441	84	3,310,727	210	52,568,799
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	469,208	79	8,488,528
FOOD & BEVERAGE STORES	445	41	4,178,889	176	31,530,541
GROCERY & CONVENIENCE STORES	4451	15	4,016,337	62	28,823,461
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	162,552	114	2,707,080
DRUG/HEALTH STORES	446	180	840,361	425	24,132,968
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	2,415,017	83	15,368,385
APPAREL & ACCESSORIES	448	162	456,730	389	24,170,997
CLOTHING & SHOE STORES	4481, 4482	150	387,980	339	21,246,851
JEWELRY & LUGGAGE STORES	4483	12	68,750	50	2,924,146
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	179	1,692,999	412	29,100,848
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	1,600,235	324	26,544,034
BOOK STORES & NEWS DEALERS	4512	38	92,764	88	2,556,814
GENERAL MERCHANDISE STORES	452	26	10,107,677	51	117,391,510
DEPARTMENT STORES	4521	4	87,510	10	31,038,561
GENERAL MERCHANDISE STORES	4529	22	10,020,167	41	86,352,949
E-COMMERCE & MAIL ORDER	4541	232	2,591,366	390	22,723,703
MISCELLANEOUS RETAILERS	453, 4542, 4543	617	6,677,110	1,710	50,770,926
AGRICULTURE, FORESTRY, FISHING	11	19	164,392	48	351,219
MINING	21	3	27,422	11	170,811
UTILITIES	22	7	19,710	18	525,906
CONSTRUCTION	23	493	12,945,781	2,571	185,273,090
CONSTRUCTION OF BUILDINGS	236	130	4,961,154	805	98,289,598
HEAVY CONSTRUCTION & HIGHWAYS	237	21	3,827,193	88	20,729,914
SPECIAL TRADE CONTRACTORS	238	342	4,157,434	1,678	66,253,578
MANUFACTURING	31-33	276	1,681,272	952	20,749,342
WHOLESALE TRADE	42	836	6,095,591	2,295	67,698,269
DURABLE GOODS	423	589	4,238,325	1,586	54,477,807
NONDURABLE GOODS	424	244	1,855,104	695	13,162,589
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,162	14	57,873
TRANSPORTATION & WAREHOUSING	48-49	15	180,638	68	1,880,113
INFORMATION	51	247	6,471,329	609	63,640,987
FINANCE, INSURANCE	52	63	688,635	137	7,778,490
REAL ESTATE, RENTAL/LEASING	53	130	1,713,572	387	16,937,273
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	222	1,003,413	855	33,441,921
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	260	1,419,945	1,251	27,798,401
ARTS, ENTERTAINMENT & RECREATION	71	18	1,535,181	121	11,735,221
ACCOMMODATIONS & FOOD SERVICES	72	92	6,632,353	539	118,832,512
ACCOMMODATIONS	721	21	679,298	39	11,137,853
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	5,953,055	500	107,694,659
OTHER SERVICES	81	183	4,597,990	871	32,609,093
REPAIR & MAINTENANCE	811	130	4,070,936	584	26,549,808
PERSONAL SERVICE	812	35	430,545	223	5,689,065
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	96,509	64	370,220
PUBLIC ADMINISTRATION, OTHER	92.00	6	24,143	21	1,744,687
TOTAL ALL INDUSTRIES		4,802	\$90,900,821	15,574	\$1,153,978,121

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>675</u>	<u>\$2,449,960</u>	<u>2,373</u>	<u>\$81,921,143</u>
MOTOR VEHICLES & PARTS	441	29	211,670	98	17,929,575
NEW & USED AUTO DEALERS	4411	4	17,285	22	13,284,529
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,076	16	1,366,372
AUTOMOTIVE PARTS & TIRE	4413	19	193,309	60	3,278,674
FURNITURE & HOME FURNISHING	442	32	71,715	115	3,226,383
ELECTRONICS & APPLIANCE STORES	443	54	345,890	207	3,580,800
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	248,410	121	9,770,357
BUILDING MATERIALS	4441	30	221,733	80	8,871,777
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	26,677	41	898,580
FOOD & BEVERAGE STORES	445	15	183,217	87	7,725,390
GROCERY & CONVENIENCE STORES	4451	4	179,217	24	6,901,828
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	4,000	63	823,562
DRUG/HEALTH STORES	446	50	87,882	236	4,057,588
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	398,769	20	2,306,740
APPAREL & ACCESSORIES	448	69	46,856	206	1,962,269
CLOTHING & SHOE STORES	4481, 4482	62	42,889	189	1,658,295
JEWELRY & LUGGAGE STORES	4483	7	3,967	17	303,974
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	26,051	217	3,130,139
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	23,136	159	1,702,740
BOOK STORES & NEWS DEALERS	4512	15	2,915	58	1,427,399
GENERAL MERCHANDISE STORES	452	13	102,745	29	15,062,888
DEPARTMENT STORES	4521	4	13,390	6	2,561,359
GENERAL MERCHANDISE STORES	4529	9	89,355	23	12,501,529
E-COMMERCE & MAIL ORDER	4541	104	267,016	250	4,311,361
MISCELLANEOUS RETAILERS	453, 4542, 4543	209	459,739	787	8,857,653
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>12,716</u>	<u>14</u>	<u>60,357</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>0</u>	<u>0</u>	<u>6</u>	<u>139,743</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>123</u>	<u>2,230,201</u>	<u>667</u>	<u>35,100,969</u>
CONSTRUCTION OF BUILDINGS	236	25	1,504,162	185	20,831,426
HEAVY CONSTRUCTION & HIGHWAYS	237	8	79,796	27	2,303,500
SPECIAL TRADE CONTRACTORS	238	90	646,243	455	11,966,043
<u>MANUFACTURING</u>	<u>31-33</u>	<u>55</u>	<u>103,340</u>	<u>480</u>	<u>8,323,763</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>213</u>	<u>583,584</u>	<u>1,288</u>	<u>18,689,647</u>
DURABLE GOODS	423	139	484,750	877	14,466,822
NONDURABLE GOODS	424	74	98,834	401	4,159,764
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	10	63,061
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>39,672</u>	<u>25</u>	<u>340,721</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>810,247</u>	<u>336</u>	<u>9,742,807</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>23</u>	<u>103,687</u>	<u>87</u>	<u>1,317,422</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>44</u>	<u>226,949</u>	<u>176</u>	<u>4,927,511</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>50</u>	<u>182,511</u>	<u>369</u>	<u>3,530,856</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>66</u>	<u>136,405</u>	<u>421</u>	<u>4,499,805</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>6</u>	<u>3,972</u>	<u>30</u>	<u>1,129,474</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>14</u>	<u>320,049</u>	<u>149</u>	<u>21,847,615</u>
ACCOMMODATIONS	721	5	42,464	39	3,714,916
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	9	277,585	110	18,132,699
<u>OTHER SERVICES</u>	<u>81</u>	<u>38</u>	<u>161,826</u>	<u>253</u>	<u>6,087,134</u>
REPAIR & MAINTENANCE	811	18	143,759	166	5,064,738
PERSONAL SERVICE	812	11	14,198	58	928,714
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	3,869	29	93,682
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>3,519</u>	<u>6</u>	<u>441,357</u>
TOTAL ALL INDUSTRIES		1,437	\$7,380,155	6,682	\$198,146,044

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,660</u>	<u>\$398,735,938</u>	<u>2,208</u>	<u>\$56,889,164</u>
MOTOR VEHICLES & PARTS	441	247	89,987,035	89	12,608,005
NEW & USED AUTO DEALERS	4411	61	70,317,207	17	10,228,813
RV, BOAT, MOTORCYCLE DEALERS	4412	51	7,618,177	15	321,244
AUTOMOTIVE PARTS & TIRE	4413	135	12,051,651	57	2,057,948
FURNITURE & HOME FURNISHING	442	236	12,836,531	115	2,359,834
ELECTRONICS & APPLIANCE STORES	443	372	17,848,915	204	2,694,184
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	249	47,889,314	115	4,506,471
BUILDING MATERIALS	4441	175	41,428,907	85	3,990,332
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	6,460,407	30	516,139
FOOD & BEVERAGE STORES	445	178	30,370,447	61	4,439,008
GROCERY & CONVENIENCE STORES	4451	53	28,963,466	18	4,366,179
OTHER FOOD & BEVERAGE STORES	4452, 4453	125	1,406,981	43	72,829
DRUG/HEALTH STORES	446	420	21,496,471	201	3,449,954
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	85	10,996,598	13	1,555,367
APPAREL & ACCESSORIES	448	405	21,981,846	218	1,457,499
CLOTHING & SHOE STORES	4481, 4482	357	20,432,308	194	1,240,215
JEWELRY & LUGGAGE STORES	4483	48	1,549,538	24	217,284
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	422	14,928,841	195	4,794,695
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	336	13,741,469	148	1,127,967
BOOK STORES & NEWS DEALERS	4512	86	1,187,372	47	3,666,728
GENERAL MERCHANDISE STORES	452	55	71,348,088	28	8,641,360
DEPARTMENT STORES	4521	9	18,207,423	4	160,476
GENERAL MERCHANDISE STORES	4529	46	53,140,665	24	8,480,884
E-COMMERCE & MAIL ORDER	4541	396	23,240,297	241	4,689,111
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,595	35,811,555	728	5,693,676
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>369,561</u>	<u>7</u>	<u>47,112</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,500,314</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>67,815</u>	<u>5</u>	<u>12,059</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,870</u>	<u>168,093,344</u>	<u>489</u>	<u>47,065,050</u>
CONSTRUCTION OF BUILDINGS	236	657	96,374,349	132	30,587,324
HEAVY CONSTRUCTION & HIGHWAYS	237	64	14,219,842	24	2,005,453
SPECIAL TRADE CONTRACTORS	238	1,149	57,499,153	333	14,472,273
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,056</u>	<u>20,983,617</u>	<u>325</u>	<u>3,766,345</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,382</u>	<u>75,795,173</u>	<u>1,130</u>	<u>12,889,668</u>
DURABLE GOODS	423	1,636	50,541,833	800	10,410,838
NONDURABLE GOODS	424	726	24,833,870	323	2,473,877
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	419,470	7	4,953
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>75</u>	<u>3,184,833</u>	<u>21</u>	<u>943,536</u>
<u>INFORMATION</u>	<u>51</u>	<u>567</u>	<u>39,784,406</u>	<u>300</u>	<u>9,935,422</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>129</u>	<u>3,826,744</u>	<u>61</u>	<u>671,899</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>361</u>	<u>16,310,273</u>	<u>151</u>	<u>6,276,797</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>751</u>	<u>16,133,319</u>	<u>307</u>	<u>3,181,974</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>923</u>	<u>24,326,482</u>	<u>273</u>	<u>4,400,945</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>130</u>	<u>12,022,942</u>	<u>25</u>	<u>978,121</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>543</u>	<u>99,650,883</u>	<u>116</u>	<u>17,726,608</u>
ACCOMMODATIONS	721	87	14,782,304	11	2,871,717
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	456	84,868,579	105	14,854,891
<u>OTHER SERVICES</u>	<u>81</u>	<u>731</u>	<u>32,258,781</u>	<u>181</u>	<u>3,549,298</u>
REPAIR & MAINTENANCE	811	504	25,484,499	110	2,821,874
PERSONAL SERVICE	812	176	6,190,953	47	673,874
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	583,329	24	53,550
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>306,197</u>	<u>7</u>	<u>39,594</u>
TOTAL ALL INDUSTRIES		14,254	\$913,350,622	5,608	\$168,510,503

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2017

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,955</u>	<u>\$410,194,475</u>
MOTOR VEHICLES & PARTS	441	295	117,483,687
NEW & USED AUTO DEALERS	4411	105	91,094,609
RV, BOAT, MOTORCYCLE DEALERS	4412	39	9,920,799
AUTOMOTIVE PARTS & TIRE	4413	151	16,468,279
FURNITURE & HOME FURNISHING	442	180	9,474,531
ELECTRONICS & APPLIANCE STORES	443	363	16,813,386
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	199	46,145,123
BUILDING MATERIALS	4441	146	31,873,296
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	14,271,827
FOOD & BEVERAGE STORES	445	204	24,286,757
GROCERY & CONVENIENCE STORES	4451	111	22,836,222
OTHER FOOD & BEVERAGE STORES	4452, 4453	93	1,450,535
DRUG/HEALTH STORES	446	325	14,801,439
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	74	11,598,426
APPAREL & ACCESSORIES	448	344	21,162,714
CLOTHING & SHOE STORES	4481, 4482	301	19,092,951
JEWELRY & LUGGAGE STORES	4483	43	2,069,763
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	333	13,940,549
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	268	12,706,394
BOOK STORES & NEWS DEALERS	4512	65	1,234,155
GENERAL MERCHANDISE STORES	452	45	86,666,198
DEPARTMENT STORES	4521	9	20,318,788
GENERAL MERCHANDISE STORES	4529	36	66,347,410
E-COMMERCE & MAIL ORDER	4541	322	12,278,604
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,271	35,543,061
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>496,730</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>224,905</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>242,866</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,242</u>	<u>100,110,761</u>
CONSTRUCTION OF BUILDINGS	236	381	54,397,316
HEAVY CONSTRUCTION & HIGHWAYS	237	57	3,240,923
SPECIAL TRADE CONTRACTORS	238	804	42,472,522
<u>MANUFACTURING</u>	<u>31-33</u>	<u>772</u>	<u>25,192,247</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,987</u>	<u>74,260,644</u>
DURABLE GOODS	423	1,404	53,625,939
NONDURABLE GOODS	424	564	20,545,912
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	88,793
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>70</u>	<u>2,815,260</u>
<u>INFORMATION</u>	<u>51</u>	<u>495</u>	<u>39,602,265</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>130</u>	<u>5,649,520</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>331</u>	<u>24,602,379</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>606</u>	<u>11,449,421</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>707</u>	<u>13,836,473</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>89</u>	<u>6,279,319</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>480</u>	<u>81,251,448</u>
ACCOMMODATIONS	721	61	9,038,153
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	419	72,213,295
<u>OTHER SERVICES</u>	<u>81</u>	<u>626</u>	<u>23,760,301</u>
REPAIR & MAINTENANCE	811	449	18,224,305
PERSONAL SERVICE	812	131	4,777,524
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	758,472
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>162,020</u>
TOTAL ALL INDUSTRIES		11,572	\$820,131,034

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 1, 2016 to Quarter 1, 2017
(Dollars in Thousands)

City	Quarter 1, 2016	Quarter 1, 2017	Percent Change
Aberdeen	\$92,763	\$97,109	4.7%
Auburn	\$420,575	\$435,256	3.5%
Bellevue	\$1,621,839	\$1,770,121	9.1%
Bellingham	\$560,694	\$584,880	4.3%
Bremerton	\$211,531	\$227,575	7.6%
Camas	\$60,375	\$67,702	12.1%
Centralia	\$79,422	\$75,158	-5.4%
Chehalis	\$100,474	\$115,842	15.3%
Colville	\$41,711	\$43,128	3.4%
Des Moines	\$61,559	\$80,362	30.5%
Edmonds	\$177,949	\$192,538	8.2%
Ellensburg	\$105,070	\$121,570	15.7%
Everett	\$656,169	\$662,002	0.9%
Federal Way	\$360,935	\$370,976	2.8%
Fife	\$213,912	\$219,308	2.5%
Issaquah	\$349,486	\$341,964	-2.2%
Kelso	\$63,765	\$64,696	1.5%
Kennewick	\$455,824	\$434,705	-4.6%
Kent	\$545,425	\$522,245	-4.3%
Kirkland	\$529,590	\$581,642	9.8%
Lacey	\$263,925	\$271,621	2.9%
Longview	\$195,631	\$202,642	3.6%
Lynnwood	\$569,237	\$550,867	-3.2%
Marysville	\$229,633	\$255,673	11.3%
Mercer Island	\$118,933	\$114,431	-3.8%
Moses Lake	\$153,567	\$161,453	5.1%
Mount Vernon	\$174,626	\$178,082	2.0%
Mountlake Terrace	\$51,970	\$55,602	7.0%
Oak Harbor	\$85,012	\$94,893	11.6%
Olympia	\$469,866	\$494,174	5.2%
Omak	\$43,243	\$42,566	-1.6%
Pasco	\$278,831	\$306,214	9.8%
Port Angeles	\$90,863	\$80,528	-11.4%
Port Townsend	\$58,357	\$55,894	-4.2%
Pullman	\$111,174	\$131,327	18.1%
Puyallup	\$519,187	\$546,936	5.3%
Redmond	\$603,560	\$649,341	7.6%
Renton	\$657,070	\$664,254	1.1%
Richland	\$271,238	\$274,837	1.3%
Sea Tac	\$255,032	\$309,265	21.3%
Seattle	\$5,480,079	\$5,829,963	6.4%
Shelton	\$50,812	\$52,720	3.8%
Spokane	\$1,073,189	\$1,106,835	3.1%
Sunnyside	\$72,787	\$64,563	-11.3%
Tacoma	\$1,143,568	\$1,242,723	8.7%
Tukwila	\$452,769	\$456,065	0.7%
Vancouver	\$826,236	\$868,004	5.1%
Walla Walla	\$131,195	\$126,232	-3.8%
Wenatchee	\$203,470	\$237,139	16.5%
Yakima	\$419,722	\$415,280	-1.1%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,391	\$61,733,737	2,759	\$228,820,734
MOTOR VEHICLES & PARTS	441	62	18,972,676	149	101,483,329
NEW & USED AUTO DEALERS	4411	14	15,075,491	46	88,026,446
RV, BOAT, MOTORCYCLE DEALERS	4412	8	29,076	18	6,319,106
AUTOMOTIVE PARTS & TIRE	4413	40	3,868,109	85	7,137,777
FURNITURE & HOME FURNISHING	442	68	834,246	165	4,630,851
ELECTRONICS & APPLIANCES	443	139	784,245	243	5,978,243
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	9,206,086	195	14,532,817
BUILDING MATERIALS	4441	48	8,234,327	153	13,480,185
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	971,759	42	1,052,632
FOOD & BEVERAGE STORES	445	37	4,804,304	77	7,776,168
GROCERY & CONVENIENCE STORES	4451	16	4,401,260	24	7,348,322
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	403,044	53	427,846
DRUG/HEALTH STORES	446	128	1,993,650	227	9,163,283
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	950,620	25	7,767,918
APPAREL & ACCESSORIES	448	120	815,548	256	26,320,734
CLOTHING & SHOE STORES	4481, 4482	103	546,480	225	24,156,136
JEWELRY & LUGGAGE STORES	4483	17	269,068	31	2,164,598
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,019,423	226	4,804,692
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	789,358	176	4,620,170
BOOK STORES & NEWS DEALERS	4512	28	230,065	50	184,522
GENERAL MERCHANDISE STORES	452	23	17,582,138	29	24,714,445
DEPARTMENT STORES	4521	6	3,118,538	5	1,376,619
GENERAL MERCHANDISE STORES	4529	17	14,463,600	24	23,337,826
E-COMMERCE & MAIL ORDER	4541	158	1,040,524	256	6,352,495
MISCELLANEOUS RETAILERS	453, 4542, 4543	468	3,730,277	911	15,295,759
AGRICULTURE, FORESTRY, FISHING	11	3	19,733	17	97,742
MINING	21	D	D	8	36,122
UTILITIES	22	D	D	6	328,710
CONSTRUCTION	23	291	7,602,868	1,719	67,914,960
CONSTRUCTION OF BUILDINGS	236	84	5,415,752	404	41,195,086
HEAVY CONSTRUCTION & HIGHWAYS	237	13	264,058	51	4,531,683
SPECIAL TRADE CONTRACTORS	238	194	1,923,058	1,264	22,188,191
MANUFACTURING	31-33	192	1,174,803	578	8,241,847
WHOLESALE TRADE	42	695	5,385,246	1,493	35,851,399
DURABLE GOODS	423	496	4,286,805	1,032	28,765,387
NONDURABLE GOODS	424	197	1,098,250	451	7,030,385
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	55,627
TRANSPORTATION & WAREHOUSING	48-49	10	89,307	38	1,353,161
INFORMATION	51	219	4,164,921	373	16,553,468
FINANCE, INSURANCE	52	58	961,704	101	3,222,149
REAL ESTATE, RENTAL/LEASING	53	127	1,239,572	288	9,497,340
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	207	1,543,202	468	6,369,077
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	239	1,183,360	782	8,411,060
ARTS, ENTERTAINMENT & RECREATION	71	13	201,212	34	1,514,108
ACCOMMODATIONS & FOOD SERVICES	72	68	9,192,794	188	31,846,350
ACCOMMODATIONS	721	6	648,988	11	2,406,722
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	62	8,543,806	177	29,439,628
OTHER SERVICES	81	145	2,465,571	472	15,180,991
REPAIR & MAINTENANCE	811	88	1,784,888	372	13,249,791
PERSONAL SERVICE	812	39	580,322	73	1,731,151
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	100,361	27	200,049
PUBLIC ADMINISTRATION, OTHER	92.00	4	120,082	7	16,561
TOTAL ALL INDUSTRIES		3,665	\$97,109,244	9,331	\$435,255,779

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,233</u>	<u>\$690,789,145</u>	<u>3,368</u>	<u>\$299,375,872</u>
MOTOR VEHICLES & PARTS	441	142	287,849,003	142	74,873,387
NEW & USED AUTO DEALERS	4411	44	275,823,261	33	63,237,200
RV, BOAT, MOTORCYCLE DEALERS	4412	13	4,911,000	26	4,426,938
AUTOMOTIVE PARTS & TIRE	4413	85	7,114,742	83	7,209,249
FURNITURE & HOME FURNISHING	442	295	26,958,898	184	8,127,886
ELECTRONICS & APPLIANCES	443	440	56,509,864	286	13,772,028
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	260	28,307,764	168	32,661,469
BUILDING MATERIALS	4441	201	27,801,169	126	31,265,448
LAWN & GARDEN SUPPLIES & EQUIP.	4442	59	506,595	42	1,396,021
FOOD & BEVERAGE STORES	445	168	21,898,835	102	20,383,666
GROCERY & CONVENIENCE STORES	4451	39	17,335,777	25	19,660,451
OTHER FOOD & BEVERAGE STORES	4452, 4453	129	4,563,058	77	723,215
DRUG/HEALTH STORES	446	384	24,995,057	334	14,816,784
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	5,338,981	36	3,470,060
APPAREL & ACCESSORIES	448	411	99,850,361	324	18,173,239
CLOTHING & SHOE STORES	4481, 4482	347	85,801,904	286	16,804,595
JEWELRY & LUGGAGE STORES	4483	64	14,048,457	38	1,368,644
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	332	30,081,805	308	11,938,503
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	264	28,505,648	249	10,928,160
BOOK STORES & NEWS DEALERS	4512	68	1,576,157	59	1,010,343
GENERAL MERCHANDISE STORES	452	36	34,580,657	44	68,842,578
DEPARTMENT STORES	4521	8	17,922,577	9	17,638,249
GENERAL MERCHANDISE STORES	4529	28	16,658,080	35	51,204,329
E-COMMERCE & MAIL ORDER	4541	347	24,930,045	307	9,673,725
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,385	49,487,875	1,133	22,642,547
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>102,124</u>	<u>15</u>	<u>59,010</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>49,740</u>	<u>6</u>	<u>424,424</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>287,453</u>	<u>7</u>	<u>23,898</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,868</u>	<u>377,108,605</u>	<u>1,291</u>	<u>86,570,792</u>
CONSTRUCTION OF BUILDINGS	236	1,229	293,611,777	426	58,835,970
HEAVY CONSTRUCTION & HIGHWAYS	237	104	15,581,306	34	3,745,807
SPECIAL TRADE CONTRACTORS	238	2,535	67,915,522	831	23,989,015
<u>MANUFACTURING</u>	<u>31-33</u>	<u>948</u>	<u>18,148,844</u>	<u>701</u>	<u>11,116,469</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,035</u>	<u>84,874,128</u>	<u>1,696</u>	<u>32,309,321</u>
DURABLE GOODS	423	1,391	75,678,437	1,177	24,552,451
NONDURABLE GOODS	424	628	9,040,542	500	7,342,716
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	155,149	19	414,154
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>56</u>	<u>1,564,479</u>	<u>38</u>	<u>875,536</u>
<u>INFORMATION</u>	<u>51</u>	<u>632</u>	<u>72,099,327</u>	<u>447</u>	<u>21,368,478</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>126</u>	<u>16,064,095</u>	<u>100</u>	<u>1,711,060</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>398</u>	<u>26,399,882</u>	<u>251</u>	<u>7,545,606</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,157</u>	<u>165,455,216</u>	<u>602</u>	<u>11,063,568</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,810</u>	<u>50,837,444</u>	<u>725</u>	<u>16,462,488</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>145</u>	<u>28,762,999</u>	<u>84</u>	<u>4,715,075</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>506</u>	<u>192,125,603</u>	<u>352</u>	<u>72,345,427</u>
ACCOMMODATIONS	721	27	63,794,982	30	9,000,182
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	479	128,330,621	322	63,345,245
<u>OTHER SERVICES</u>	<u>81</u>	<u>729</u>	<u>44,431,974</u>	<u>507</u>	<u>18,780,641</u>
REPAIR & MAINTENANCE	811	462	25,450,837	337	15,372,761
PERSONAL SERVICE	812	220	18,242,228	135	3,244,378
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	738,909	35	163,502
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>1,020,193</u>	<u>11</u>	<u>132,561</u>
TOTAL ALL INDUSTRIES		16,684	\$1,770,121,251	10,201	\$584,880,226

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	2,328	\$124,615,324	1,666	\$20,852,435
MOTOR VEHICLES & PARTS	441	109	84,076,083	57	2,582,324
NEW & USED AUTO DEALERS	4411	29	77,639,294	10	1,184,971
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,882,917	9	13,931
AUTOMOTIVE PARTS & TIRE	4413	64	3,553,872	38	1,383,422
FURNITURE & HOME FURNISHING	442	121	3,054,085	95	2,212,932
ELECTRONICS & APPLIANCES	443	187	2,419,668	134	1,862,217
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	125	4,046,686	86	3,853,063
BUILDING MATERIALS	4441	104	3,787,577	68	3,358,888
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	259,109	18	494,175
FOOD & BEVERAGE STORES	445	63	7,275,735	39	1,878,653
GROCERY & CONVENIENCE STORES	4451	30	7,097,647	8	1,846,508
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	178,088	31	32,145
DRUG/HEALTH STORES	446	213	5,211,033	148	823,276
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,837,481	8	481,324
APPAREL & ACCESSORIES	448	214	1,431,243	182	1,086,182
CLOTHING & SHOE STORES	4481, 4482	188	1,026,300	165	955,793
JEWELRY & LUGGAGE STORES	4483	26	404,943	17	130,389
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	210	1,838,731	137	465,421
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	173	990,534	108	423,045
BOOK STORES & NEWS DEALERS	4512	37	848,197	29	42,376
GENERAL MERCHANDISE STORES	452	27	991,824	16	593,648
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	25	801,782	14	476,020
E-COMMERCE & MAIL ORDER	4541	251	3,692,353	215	2,450,980
MISCELLANEOUS RETAILERS	453, 4542, 4543	789	7,740,402	549	2,562,415
AGRICULTURE, FORESTRY, FISHING	11	9	5,713	5	3,541
MINING	21	3	24,568	D	D
UTILITIES	22	4	24,843	4	12,476
CONSTRUCTION	23	821	29,405,346	820	21,516,281
CONSTRUCTION OF BUILDINGS	236	224	18,588,961	181	6,615,086
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,238,240	15	3,883,260
SPECIAL TRADE CONTRACTORS	238	577	9,578,145	624	11,017,935
MANUFACTURING	31-33	355	3,134,830	241	1,244,831
WHOLESALE TRADE	42	1,063	12,974,366	735	5,245,449
DURABLE GOODS	423	755	10,311,370	487	3,543,741
NONDURABLE GOODS	424	303	2,654,210	243	1,697,407
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	8,786	5	4,301
TRANSPORTATION & WAREHOUSING	48-49	30	345,531	9	73,249
INFORMATION	51	332	8,800,424	245	3,961,189
FINANCE, INSURANCE	52	73	1,566,331	52	827,863
REAL ESTATE, RENTAL/LEASING	53	213	6,590,948	144	2,264,083
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	318	2,107,127	208	1,335,709
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	468	4,665,218	407	2,360,136
ARTS, ENTERTAINMENT & RECREATION	71	37	897,165	20	1,333,501
ACCOMMODATIONS & FOOD SERVICES	72	144	24,900,718	54	5,909,877
ACCOMMODATIONS	721	12	2,967,246	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	21,933,472	53	5,818,110
OTHER SERVICES	81	256	7,258,709	143	758,423
REPAIR & MAINTENANCE	811	170	5,311,168	92	375,694
PERSONAL SERVICE	812	64	1,907,609	38	376,932
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	39,932	13	5,797
PUBLIC ADMINISTRATION, OTHER	92.00	7	258,243	3	182
TOTAL ALL INDUSTRIES		6,461	\$227,575,404	4,758	\$67,702,097

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,460	\$33,562,347	1,385	\$79,744,677
MOTOR VEHICLES & PARTS	441	72	7,154,881	68	30,420,228
NEW & USED AUTO DEALERS	4411	21	3,499,484	14	25,654,599
RV, BOAT, MOTORCYCLE DEALERS	4412	10	651,935	8	1,654,441
AUTOMOTIVE PARTS & TIRE	4413	41	3,003,462	46	3,111,188
FURNITURE & HOME FURNISHING	442	80	863,064	67	1,255,944
ELECTRONICS & APPLIANCES	443	122	1,314,655	125	1,692,736
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	2,709,576	67	10,450,063
BUILDING MATERIALS	4441	61	2,184,103	53	9,251,509
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	525,473	14	1,198,554
FOOD & BEVERAGE STORES	445	24	4,126,088	18	2,640,828
GROCERY & CONVENIENCE STORES	4451	15	4,117,563	6	2,572,247
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	8,525	12	68,581
DRUG/HEALTH STORES	446	153	1,770,214	122	2,774,687
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,024,841	11	1,311,452
APPAREL & ACCESSORIES	448	138	6,140,451	121	1,149,380
CLOTHING & SHOE STORES	4481, 4482	123	5,349,247	107	950,328
JEWELRY & LUGGAGE STORES	4483	15	791,204	14	199,052
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	3,901,439	118	1,417,219
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	3,887,558	96	1,400,915
BOOK STORES & NEWS DEALERS	4512	25	13,881	22	16,304
GENERAL MERCHANDISE STORES	452	20	140,980	26	21,164,458
DEPARTMENT STORES	4521	4	63,773	5	2,736,860
GENERAL MERCHANDISE STORES	4529	16	77,207	21	18,427,598
E-COMMERCE & MAIL ORDER	4541	158	1,406,055	156	911,561
MISCELLANEOUS RETAILERS	453, 4542, 4543	481	3,010,103	486	4,556,121
AGRICULTURE, FORESTRY, FISHING	11	6	145,350	7	11,554
MINING	21	3	202,272	5	55,840
UTILITIES	22	3	65,026	5	102,712
CONSTRUCTION	23	410	9,475,756	375	8,297,351
CONSTRUCTION OF BUILDINGS	236	94	6,118,106	82	4,907,775
HEAVY CONSTRUCTION & HIGHWAYS	237	14	355,183	14	794,788
SPECIAL TRADE CONTRACTORS	238	302	3,002,467	279	2,594,788
MANUFACTURING	31-33	205	1,311,948	178	889,665
WHOLESALE TRADE	42	750	5,163,723	673	6,731,696
DURABLE GOODS	423	535	3,776,265	476	5,364,960
NONDURABLE GOODS	424	210	1,382,910	195	1,359,486
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,548	D	D
TRANSPORTATION & WAREHOUSING	48-49	8	7,993	13	397,686
INFORMATION	51	220	3,835,222	215	2,719,759
FINANCE, INSURANCE	52	62	350,864	64	513,041
REAL ESTATE, RENTAL/LEASING	53	131	1,483,449	139	1,512,787
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	192	962,208	194	2,126,296
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	278	1,195,462	238	841,716
ARTS, ENTERTAINMENT & RECREATION	71	14	867,921	11	780,968
ACCOMMODATIONS & FOOD SERVICES	72	93	13,515,211	59	8,416,900
ACCOMMODATIONS	721	10	868,533	4	1,384,332
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	12,646,678	55	7,032,568
OTHER SERVICES	81	156	3,011,652	152	2,683,927
REPAIR & MAINTENANCE	811	99	2,354,146	112	2,246,627
PERSONAL SERVICE	812	42	599,601	26	384,148
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	57,905	14	53,152
PUBLIC ADMINISTRATION, OTHER	92.00	3	2,033	6	15,189
TOTAL ALL INDUSTRIES		3,994	\$75,158,437	3,719	\$115,841,764

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	1,070	\$28,151,528	1,555	\$22,919,096
MOTOR VEHICLES & PARTS	441	43	7,111,199	65	1,355,231
NEW & USED AUTO DEALERS	4411	6	5,030,079	13	932,169
RV, BOAT, MOTORCYCLE DEALERS	4412	6	453,784	9	385,001
AUTOMOTIVE PARTS & TIRE	4413	31	1,627,336	43	38,061
FURNITURE & HOME FURNISHING	442	58	776,913	113	922,436
ELECTRONICS & APPLIANCES	443	99	884,884	112	1,047,097
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	1,532,687	91	1,013,661
BUILDING MATERIALS	4441	43	1,403,018	80	1,000,414
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	129,669	11	13,247
FOOD & BEVERAGE STORES	445	14	1,626,580	35	4,318,024
GROCERY & CONVENIENCE STORES	4451	4	1,505,608	8	4,297,464
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	120,972	27	20,560
DRUG/HEALTH STORES	446	103	110,550	140	4,337,471
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	719,919	11	1,368,917
APPAREL & ACCESSORIES	448	102	243,019	148	401,798
CLOTHING & SHOE STORES	4481, 4482	96	177,744	136	393,685
JEWELRY & LUGGAGE STORES	4483	6	65,275	12	8,113
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	966,794	130	243,618
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	945,690	103	221,251
BOOK STORES & NEWS DEALERS	4512	25	21,104	27	22,367
GENERAL MERCHANDISE STORES	452	17	9,845,094	17	617,218
DEPARTMENT STORES	4521	4	27,647	4	96,479
GENERAL MERCHANDISE STORES	4529	13	9,817,447	13	520,739
E-COMMERCE & MAIL ORDER	4541	125	676,999	186	2,051,022
MISCELLANEOUS RETAILERS	453, 4542, 4543	349	3,656,890	507	5,242,603
AGRICULTURE, FORESTRY, FISHING	11	4	23,539	9	252,825
MINING	21	0	0	0	0
UTILITIES	22	0	0	4	9,590
CONSTRUCTION	23	142	2,115,119	884	25,954,883
CONSTRUCTION OF BUILDINGS	236	26	781,059	205	20,222,707
HEAVY CONSTRUCTION & HIGHWAYS	237	5	71,062	22	643,607
SPECIAL TRADE CONTRACTORS	238	111	1,262,998	657	5,088,569
MANUFACTURING	31-33	119	354,597	233	1,577,895
WHOLESALE TRADE	42	489	3,020,201	560	4,296,191
DURABLE GOODS	423	348	2,221,986	370	3,466,823
NONDURABLE GOODS	424	138	796,194	190	829,368
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,021	0	0
TRANSPORTATION & WAREHOUSING	48-49	6	69,836	11	196,414
INFORMATION	51	161	1,301,051	237	4,509,154
FINANCE, INSURANCE	52	45	475,450	46	440,351
REAL ESTATE, RENTAL/LEASING	53	84	595,856	138	1,658,811
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	134	374,907	190	1,642,259
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	143	742,057	428	2,555,894
ARTS, ENTERTAINMENT & RECREATION	71	6	140,376	18	174,924
ACCOMMODATIONS & FOOD SERVICES	72	30	3,538,723	67	12,011,402
ACCOMMODATIONS	721	3	427,443	9	2,351,183
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	27	3,111,280	58	9,660,219
OTHER SERVICES	81	89	2,195,403	166	2,151,578
REPAIR & MAINTENANCE	811	57	1,829,868	113	1,821,735
PERSONAL SERVICE	812	22	309,650	34	323,517
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	55,885	19	6,326
PUBLIC ADMINISTRATION, OTHER	92.00	3	15,134	0	0
TOTAL ALL INDUSTRIES		2,527	\$43,128,423	4,550	\$80,361,867

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	2,553	\$93,558,633	1,734	\$52,284,607
MOTOR VEHICLES & PARTS	441	89	52,065,366	77	17,289,099
NEW & USED AUTO DEALERS	4411	22	48,957,764	16	9,715,817
RV, BOAT, MOTORCYCLE DEALERS	4412	12	2,434,489	10	4,479,427
AUTOMOTIVE PARTS & TIRE	4413	55	673,113	51	3,093,855
FURNITURE & HOME FURNISHING	442	181	3,172,282	82	1,641,282
ELECTRONICS & APPLIANCES	443	198	3,186,272	139	1,569,248
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	157	2,110,613	83	4,434,180
BUILDING MATERIALS	4441	125	2,031,003	61	2,889,889
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	79,610	22	1,544,291
FOOD & BEVERAGE STORES	445	82	7,414,380	40	4,168,409
GROCERY & CONVENIENCE STORES	4451	18	6,988,211	12	3,806,383
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	426,169	28	362,026
DRUG/HEALTH STORES	446	253	3,194,831	159	2,313,203
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	957,644	16	3,170,530
APPAREL & ACCESSORIES	448	257	5,497,374	170	1,080,723
CLOTHING & SHOE STORES	4481, 4482	228	5,193,322	155	872,147
JEWELRY & LUGGAGE STORES	4483	29	304,052	15	208,576
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	885,531	164	956,265
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	715,899	128	893,619
BOOK STORES & NEWS DEALERS	4512	39	169,632	36	62,646
GENERAL MERCHANDISE STORES	452	19	2,907,620	23	9,043,584
DEPARTMENT STORES	4521	3	189,558	4	71,806
GENERAL MERCHANDISE STORES	4529	16	2,718,062	19	8,971,778
E-COMMERCE & MAIL ORDER	4541	267	5,012,534	192	1,766,422
MISCELLANEOUS RETAILERS	453, 4542, 4543	835	7,154,186	589	4,851,662
AGRICULTURE, FORESTRY, FISHING	11	12	33,571	4	86,320
MINING	21	4	11,653	D	D
UTILITIES	22	7	47,347	6	75,806
CONSTRUCTION	23	1,806	30,870,174	372	25,362,700
CONSTRUCTION OF BUILDINGS	236	499	16,863,414	108	19,821,862
HEAVY CONSTRUCTION & HIGHWAYS	237	30	637,678	19	1,170,654
SPECIAL TRADE CONTRACTORS	238	1,277	13,369,082	245	4,370,184
MANUFACTURING	31-33	457	3,013,947	243	1,469,803
WHOLESALE TRADE	42	1,102	8,102,832	779	6,991,024
DURABLE GOODS	423	738	6,264,202	522	5,145,867
NONDURABLE GOODS	424	359	1,833,563	252	1,810,677
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	5,067	5	34,480
TRANSPORTATION & WAREHOUSING	48-49	23	300,670	17	395,933
INFORMATION	51	329	8,063,538	233	3,729,833
FINANCE, INSURANCE	52	71	1,239,417	63	890,686
REAL ESTATE, RENTAL/LEASING	53	202	1,932,787	141	2,642,953
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	406	2,936,838	228	2,433,890
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	805	6,866,861	258	5,326,922
ARTS, ENTERTAINMENT & RECREATION	71	42	2,369,469	26	491,363
ACCOMMODATIONS & FOOD SERVICES	72	147	26,847,868	88	15,690,108
ACCOMMODATIONS	721	7	998,347	10	2,295,602
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	25,849,521	78	13,394,506
OTHER SERVICES	81	337	6,339,404	136	3,663,794
REPAIR & MAINTENANCE	811	234	5,142,579	82	3,130,264
PERSONAL SERVICE	812	84	1,183,392	35	458,615
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	13,433	19	74,915
PUBLIC ADMINISTRATION, OTHER	92.00	4	2,789	6	17,455
TOTAL ALL INDUSTRIES		8,307	\$192,537,798	4,335	\$121,569,562

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,691</u>	<u>\$326,884,510</u>	<u>2,745</u>	<u>\$183,462,522</u>
MOTOR VEHICLES & PARTS	441	176	122,328,764	99	21,747,420
NEW & USED AUTO DEALERS	4411	49	106,979,435	26	14,560,010
RV, BOAT, MOTORCYCLE DEALERS	4412	21	4,293,550	9	1,295,911
AUTOMOTIVE PARTS & TIRE	4413	106	11,055,779	64	5,891,499
FURNITURE & HOME FURNISHING	442	223	10,188,731	160	6,090,479
ELECTRONICS & APPLIANCES	443	359	17,622,656	230	12,043,255
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	222	17,532,587	164	19,346,532
BUILDING MATERIALS	4441	174	16,829,259	134	19,082,062
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	703,328	30	264,470
FOOD & BEVERAGE STORES	445	138	16,889,939	86	11,854,776
GROCERY & CONVENIENCE STORES	4451	71	16,499,987	28	10,148,818
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	389,952	58	1,705,958
DRUG/HEALTH STORES	446	316	14,947,755	281	8,241,822
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	8,221,018	24	4,027,678
APPAREL & ACCESSORIES	448	299	12,960,210	251	9,356,438
CLOTHING & SHOE STORES	4481, 4482	257	11,382,919	216	8,163,907
JEWELRY & LUGGAGE STORES	4483	42	1,577,291	35	1,192,531
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	310	8,918,740	216	9,729,627
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	251	7,889,003	174	8,654,344
BOOK STORES & NEWS DEALERS	4512	59	1,029,737	42	1,075,283
GENERAL MERCHANDISE STORES	452	38	63,701,105	33	60,311,346
DEPARTMENT STORES	4521	8	15,663,807	7	14,848,974
GENERAL MERCHANDISE STORES	4529	30	48,037,298	26	45,462,372
E-COMMERCE & MAIL ORDER	4541	322	9,012,862	264	5,942,063
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,246	24,560,143	937	14,771,086
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>12,866</u>	<u>12</u>	<u>26,219</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>200,016</u>	<u>6</u>	<u>10,248</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>200,478</u>	<u>5</u>	<u>33,132</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,420</u>	<u>86,614,062</u>	<u>1,751</u>	<u>50,713,052</u>
CONSTRUCTION OF BUILDINGS	236	637	47,056,388	476	32,189,511
HEAVY CONSTRUCTION & HIGHWAYS	237	63	8,062,594	33	3,198,681
SPECIAL TRADE CONTRACTORS	238	1,720	31,495,080	1,242	15,324,860
<u>MANUFACTURING</u>	<u>31-33</u>	<u>774</u>	<u>10,824,772</u>	<u>496</u>	<u>2,661,512</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,842</u>	<u>45,730,574</u>	<u>1,203</u>	<u>15,840,867</u>
DURABLE GOODS	423	1,317	37,601,539	837	10,635,260
NONDURABLE GOODS	424	508	8,087,020	360	5,167,351
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	42,015	6	38,256
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>53</u>	<u>3,573,461</u>	<u>28</u>	<u>573,474</u>
<u>INFORMATION</u>	<u>51</u>	<u>480</u>	<u>30,018,286</u>	<u>357</u>	<u>20,103,018</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>8,524,713</u>	<u>86</u>	<u>3,366,539</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>321</u>	<u>15,540,318</u>	<u>258</u>	<u>6,174,399</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>644</u>	<u>15,161,542</u>	<u>445</u>	<u>4,974,880</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,128</u>	<u>17,099,520</u>	<u>891</u>	<u>7,428,653</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>5,344,098</u>	<u>61</u>	<u>5,002,574</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>403</u>	<u>73,920,531</u>	<u>258</u>	<u>58,022,260</u>
ACCOMMODATIONS	721	20	4,879,117	15	6,406,494
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	383	69,041,414	243	51,615,766
<u>OTHER SERVICES</u>	<u>81</u>	<u>627</u>	<u>22,101,624</u>	<u>459</u>	<u>11,980,502</u>
REPAIR & MAINTENANCE	811	459	17,897,321	325	9,157,050
PERSONAL SERVICE	812	128	3,871,366	104	2,193,044
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	332,937	30	630,408
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>250,269</u>	<u>8</u>	<u>602,333</u>
TOTAL ALL INDUSTRIES		12,603	\$662,001,640	9,069	\$370,976,184

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,275	\$145,433,768	2,611	\$166,385,032
MOTOR VEHICLES & PARTS	441	76	122,865,578	71	30,116,797
NEW & USED AUTO DEALERS	4411	20	91,538,340	13	24,571,779
RV, BOAT, MOTORCYCLE DEALERS	4412	14	28,913,856	12	3,370,333
AUTOMOTIVE PARTS & TIRE	4413	42	2,413,382	46	2,174,685
FURNITURE & HOME FURNISHING	442	84	2,980,986	178	6,443,709
ELECTRONICS & APPLIANCES	443	118	976,153	225	8,501,955
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	2,715,842	161	18,784,401
BUILDING MATERIALS	4441	68	1,633,082	127	18,333,967
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	1,082,760	34	450,434
FOOD & BEVERAGE STORES	445	30	247,478	73	7,646,794
GROCERY & CONVENIENCE STORES	4451	5	237,492	8	6,652,968
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	9,986	65	993,826
DRUG/HEALTH STORES	446	93	958,045	257	7,139,068
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,699,959	10	2,078,898
APPAREL & ACCESSORIES	448	116	293,465	261	3,908,093
CLOTHING & SHOE STORES	4481, 4482	104	268,496	233	3,438,881
JEWELRY & LUGGAGE STORES	4483	12	24,969	28	469,212
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	2,919,176	219	11,363,941
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	2,912,386	182	9,614,937
BOOK STORES & NEWS DEALERS	4512	17	6,790	37	1,749,004
GENERAL MERCHANDISE STORES	452	10	5,553,632	27	51,569,372
DEPARTMENT STORES	4521	D	D	8	14,809,498
GENERAL MERCHANDISE STORES	4529	9	5,531,610	19	36,759,874
E-COMMERCE & MAIL ORDER	4541	130	894,822	267	6,716,354
MISCELLANEOUS RETAILERS	453, 4542, 4543	430	3,328,632	862	12,115,650
AGRICULTURE, FORESTRY, FISHING	11	D	D	14	85,220
MINING	21	0	0	D	D
UTILITIES	22	3	30,883	5	61,606
CONSTRUCTION	23	542	14,987,003	1,854	58,395,327
CONSTRUCTION OF BUILDINGS	236	114	7,973,068	474	36,388,240
HEAVY CONSTRUCTION & HIGHWAYS	237	19	4,064,877	46	4,856,745
SPECIAL TRADE CONTRACTORS	238	409	2,949,058	1,334	17,150,342
MANUFACTURING	31-33	227	1,183,580	499	4,680,186
WHOLESALE TRADE	42	724	21,560,534	1,227	13,314,578
DURABLE GOODS	423	515	18,290,699	830	10,791,297
NONDURABLE GOODS	424	205	3,155,198	389	2,486,048
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	114,637	8	37,233
TRANSPORTATION & WAREHOUSING	48-49	16	1,886,653	25	331,715
INFORMATION	51	186	3,152,454	376	15,759,697
FINANCE, INSURANCE	52	57	683,631	72	2,905,404
REAL ESTATE, RENTAL/LEASING	53	155	7,165,205	219	10,568,978
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	192	1,181,686	491	8,001,873
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	320	3,177,645	871	12,342,043
ARTS, ENTERTAINMENT & RECREATION	71	6	12,616	54	3,556,443
ACCOMMODATIONS & FOOD SERVICES	72	66	10,225,067	177	36,423,921
ACCOMMODATIONS	721	14	2,599,020	6	4,572,087
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	52	7,626,047	171	31,851,834
OTHER SERVICES	81	195	8,571,014	349	9,142,195
REPAIR & MAINTENANCE	811	156	8,008,108	237	7,491,121
PERSONAL SERVICE	812	27	545,411	90	1,530,891
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	17,495	22	120,183
PUBLIC ADMINISTRATION, OTHER	92.00	4	1,444	5	7,407
TOTAL ALL INDUSTRIES		3,970	\$219,308,021	8,850	\$341,964,208

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	1,201	\$33,634,859	2,664	\$261,242,754
MOTOR VEHICLES & PARTS	441	56	11,976,252	141	72,638,434
NEW & USED AUTO DEALERS	4411	8	8,585,660	43	59,002,328
RV, BOAT, MOTORCYCLE DEALERS	4412	8	1,584,283	19	7,345,983
AUTOMOTIVE PARTS & TIRE	4413	40	1,806,309	79	6,290,123
FURNITURE & HOME FURNISHING	442	62	623,636	133	9,075,417
ELECTRONICS & APPLIANCES	443	112	993,735	239	14,492,306
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	3,176,242	108	18,000,615
BUILDING MATERIALS	4441	56	1,025,311	84	15,899,912
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,150,931	24	2,100,703
FOOD & BEVERAGE STORES	445	22	2,332,112	65	8,235,642
GROCERY & CONVENIENCE STORES	4451	7	2,327,322	21	7,526,751
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	4,790	44	708,891
DRUG/HEALTH STORES	446	97	825,490	249	7,661,371
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,593,486	19	5,751,952
APPAREL & ACCESSORIES	448	112	697,601	253	21,665,686
CLOTHING & SHOE STORES	4481, 4482	101	693,521	220	18,622,175
JEWELRY & LUGGAGE STORES	4483	11	4,080	33	3,043,511
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	2,056,200	230	11,630,181
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	2,040,815	180	10,404,191
BOOK STORES & NEWS DEALERS	4512	25	15,385	50	1,225,990
GENERAL MERCHANDISE STORES	452	18	7,047,230	35	69,045,450
DEPARTMENT STORES	4521	6	6,836,155	9	19,796,767
GENERAL MERCHANDISE STORES	4529	12	211,075	26	49,248,683
E-COMMERCE & MAIL ORDER	4541	143	763,748	260	5,788,849
MISCELLANEOUS RETAILERS	453, 4542, 4543	390	1,549,127	932	17,256,851
AGRICULTURE, FORESTRY, FISHING	11	4	7,707	12	47,783
MINING	21	D	D	3	7,761
UTILITIES	22	D	D	5	109,063
CONSTRUCTION	23	312	9,410,245	908	35,961,788
CONSTRUCTION OF BUILDINGS	236	64	1,308,821	250	17,269,908
HEAVY CONSTRUCTION & HIGHWAYS	237	12	5,967,450	26	1,188,258
SPECIAL TRADE CONTRACTORS	238	236	2,133,974	632	17,503,622
MANUFACTURING	31-33	142	1,100,193	448	4,059,814
WHOLESALE TRADE	42	570	3,329,060	1,292	20,604,992
DURABLE GOODS	423	410	2,818,820	896	16,351,730
NONDURABLE GOODS	424	158	509,672	385	4,224,978
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	28,284
TRANSPORTATION & WAREHOUSING	48-49	13	229,184	21	409,003
INFORMATION	51	178	2,305,682	392	16,644,051
FINANCE, INSURANCE	52	48	216,825	100	4,206,328
REAL ESTATE, RENTAL/LEASING	53	104	1,420,628	222	5,369,502
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	141	709,604	393	6,529,206
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	183	437,130	544	7,552,605
ARTS, ENTERTAINMENT & RECREATION	71	9	535,270	48	5,039,403
ACCOMMODATIONS & FOOD SERVICES	72	42	9,184,617	215	53,141,895
ACCOMMODATIONS	721	7	1,864,418	21	6,227,702
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	35	7,320,199	194	46,914,193
OTHER SERVICES	81	115	1,747,330	354	13,744,328
REPAIR & MAINTENANCE	811	83	1,352,127	239	11,673,776
PERSONAL SERVICE	812	21	185,316	87	1,870,538
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	209,887	28	200,014
PUBLIC ADMINISTRATION, OTHER	92.00	6	238,473	8	34,819
TOTAL ALL INDUSTRIES		3,072	\$64,696,426	7,629	\$434,705,095

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	3,420	\$183,913,663	3,455	\$262,432,018
MOTOR VEHICLES & PARTS	441	161	35,424,967	120	134,955,889
NEW & USED AUTO DEALERS	4411	41	16,492,208	34	129,692,247
RV, BOAT, MOTORCYCLE DEALERS	4412	22	12,511,144	17	152,370
AUTOMOTIVE PARTS & TIRE	4413	98	6,421,615	69	5,111,272
FURNITURE & HOME FURNISHING	442	204	10,381,819	239	8,664,179
ELECTRONICS & APPLIANCES	443	320	11,811,962	316	10,101,942
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	242	25,983,344	222	8,026,600
BUILDING MATERIALS	4441	201	22,349,151	175	7,653,837
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	3,634,193	47	372,763
FOOD & BEVERAGE STORES	445	130	15,519,149	116	12,151,545
GROCERY & CONVENIENCE STORES	4451	54	14,849,013	22	11,579,716
OTHER FOOD & BEVERAGE STORES	4452, 4453	76	670,136	94	571,829
DRUG/HEALTH STORES	446	257	6,262,857	300	11,397,398
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	9,386,034	23	3,270,878
APPAREL & ACCESSORIES	448	280	5,939,277	319	5,901,135
CLOTHING & SHOE STORES	4481, 4482	243	4,886,245	280	5,010,973
JEWELRY & LUGGAGE STORES	4483	37	1,053,032	39	890,162
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	259	3,894,801	286	4,099,706
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	210	3,798,720	227	3,671,973
BOOK STORES & NEWS DEALERS	4512	49	96,081	59	427,733
GENERAL MERCHANDISE STORES	452	41	24,533,972	33	34,264,312
DEPARTMENT STORES	4521	7	10,083,186	5	2,174,087
GENERAL MERCHANDISE STORES	4529	34	14,450,786	28	32,090,225
E-COMMERCE & MAIL ORDER	4541	303	8,762,139	315	13,603,702
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,186	26,013,342	1,166	15,994,732
AGRICULTURE, FORESTRY, FISHING	11	16	37,523	17	40,080
MINING	21	4	30,414	D	D
UTILITIES	22	9	1,111,593	6	193,686
CONSTRUCTION	23	2,218	83,436,243	2,963	130,626,282
CONSTRUCTION OF BUILDINGS	236	564	43,819,269	838	92,488,486
HEAVY CONSTRUCTION & HIGHWAYS	237	66	4,900,384	68	3,525,441
SPECIAL TRADE CONTRACTORS	238	1,588	34,716,590	2,057	34,612,355
MANUFACTURING	31-33	775	11,781,370	714	8,012,499
WHOLESALE TRADE	42	1,912	66,547,039	1,520	28,703,717
DURABLE GOODS	423	1,358	54,109,439	1,018	24,719,959
NONDURABLE GOODS	424	537	12,401,552	494	3,968,181
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	36,048	8	15,577
TRANSPORTATION & WAREHOUSING	48-49	64	1,675,195	35	711,847
INFORMATION	51	467	29,563,822	468	25,745,005
FINANCE, INSURANCE	52	103	8,385,689	92	6,051,389
REAL ESTATE, RENTAL/LEASING	53	348	24,436,136	271	9,672,028
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	623	14,799,889	742	12,884,329
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,003	13,215,308	1,278	16,353,822
ARTS, ENTERTAINMENT & RECREATION	71	57	5,868,678	79	6,188,391
ACCOMMODATIONS & FOOD SERVICES	72	340	54,989,815	267	55,232,127
ACCOMMODATIONS	721	18	4,894,835	12	8,833,695
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	322	50,094,980	255	46,398,432
OTHER SERVICES	81	603	22,193,926	523	18,757,237
REPAIR & MAINTENANCE	811	459	18,565,124	351	15,466,646
PERSONAL SERVICE	812	115	3,483,904	140	3,154,839
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	144,898	32	135,752
PUBLIC ADMINISTRATION, OTHER	92.00	7	258,628	6	27,136
TOTAL ALL INDUSTRIES		11,969	\$522,244,931	12,438	\$581,642,453

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	2,199	\$138,292,327	1,910	\$125,858,040
MOTOR VEHICLES & PARTS	441	77	9,087,395	95	48,082,969
NEW & USED AUTO DEALERS	4411	10	196,975	21	42,753,805
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,789,959	15	194,674
AUTOMOTIVE PARTS & TIRE	4413	57	6,100,461	59	5,134,490
FURNITURE & HOME FURNISHING	442	136	4,868,256	93	2,677,568
ELECTRONICS & APPLIANCES	443	193	7,318,003	170	3,359,225
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	16,650,107	100	15,404,072
BUILDING MATERIALS	4441	94	16,336,912	79	14,407,245
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	313,195	21	996,827
FOOD & BEVERAGE STORES	445	45	6,411,890	39	6,872,302
GROCERY & CONVENIENCE STORES	4451	14	6,294,258	12	5,866,225
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	117,632	27	1,006,077
DRUG/HEALTH STORES	446	195	4,301,634	186	5,995,939
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,776,391	24	4,770,204
APPAREL & ACCESSORIES	448	200	6,086,846	171	1,669,297
CLOTHING & SHOE STORES	4481, 4482	177	5,433,729	154	768,556
JEWELRY & LUGGAGE STORES	4483	23	653,117	17	900,741
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	192	12,556,346	148	2,008,019
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	144	12,315,438	120	1,892,388
BOOK STORES & NEWS DEALERS	4512	48	240,908	28	115,631
GENERAL MERCHANDISE STORES	452	32	49,875,657	29	24,317,493
DEPARTMENT STORES	4521	7	10,992,599	7	2,986,173
GENERAL MERCHANDISE STORES	4529	25	38,883,058	22	21,331,320
E-COMMERCE & MAIL ORDER	4541	228	3,766,330	206	2,750,259
MISCELLANEOUS RETAILERS	453, 4542, 4543	771	15,593,472	649	7,950,693
AGRICULTURE, FORESTRY, FISHING	11	8	19,911	5	46,892
MINING	21	4	11,383	4	24,662
UTILITIES	22	4	132,421	3	29,883
CONSTRUCTION	23	1,099	43,581,822	596	14,105,040
CONSTRUCTION OF BUILDINGS	236	290	19,164,892	132	5,408,227
HEAVY CONSTRUCTION & HIGHWAYS	237	35	9,099,476	23	479,392
SPECIAL TRADE CONTRACTORS	238	774	15,317,454	441	8,217,421
MANUFACTURING	31-33	352	4,784,182	301	3,113,037
WHOLESALE TRADE	42	1,001	14,146,138	972	12,473,426
DURABLE GOODS	423	707	10,887,265	709	10,621,058
NONDURABLE GOODS	424	288	3,250,803	260	1,846,647
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	8,070	3	5,721
TRANSPORTATION & WAREHOUSING	48-49	14	131,690	17	369,104
INFORMATION	51	287	12,027,377	298	8,271,170
FINANCE, INSURANCE	52	73	1,184,814	81	1,543,652
REAL ESTATE, RENTAL/LEASING	53	204	3,303,159	187	4,043,941
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	318	5,378,286	267	2,200,209
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	580	4,704,912	369	3,772,592
ARTS, ENTERTAINMENT & RECREATION	71	39	2,881,157	31	1,084,478
ACCOMMODATIONS & FOOD SERVICES	72	157	32,205,502	107	19,709,339
ACCOMMODATIONS	721	9	2,425,257	5	347,474
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	29,780,245	102	19,361,865
OTHER SERVICES	81	283	8,622,497	217	5,901,081
REPAIR & MAINTENANCE	811	200	7,169,280	142	4,823,584
PERSONAL SERVICE	812	66	1,444,704	54	902,284
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	8,513	21	175,213
PUBLIC ADMINISTRATION, OTHER	92.00	9	213,105	5	95,240
TOTAL ALL INDUSTRIES		6,631	\$271,620,683	5,370	\$202,641,786

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	2,830	\$358,329,943	2,405	\$139,579,523
MOTOR VEHICLES & PARTS	441	129	111,838,850	120	39,699,884
NEW & USED AUTO DEALERS	4411	44	99,898,155	28	30,183,223
RV, BOAT, MOTORCYCLE DEALERS	4412	10	5,305,009	19	4,481,381
AUTOMOTIVE PARTS & TIRE	4413	75	6,635,686	73	5,035,280
FURNITURE & HOME FURNISHING	442	191	16,698,773	142	3,072,739
ELECTRONICS & APPLIANCES	443	253	24,750,156	197	7,430,629
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	13,343,004	138	4,735,546
BUILDING MATERIALS	4441	122	12,379,880	111	3,885,689
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	963,124	27	849,857
FOOD & BEVERAGE STORES	445	78	9,823,913	56	9,563,803
GROCERY & CONVENIENCE STORES	4451	28	7,678,434	17	9,194,684
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	2,145,479	39	369,119
DRUG/HEALTH STORES	446	241	11,345,175	221	4,299,930
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,019,809	19	2,566,886
APPAREL & ACCESSORIES	448	270	49,166,101	211	4,320,626
CLOTHING & SHOE STORES	4481, 4482	239	42,038,244	186	3,705,990
JEWELRY & LUGGAGE STORES	4483	31	7,127,857	25	614,636
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	241	21,707,976	206	3,952,187
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	198	19,605,603	158	3,862,901
BOOK STORES & NEWS DEALERS	4512	43	2,102,373	48	89,286
GENERAL MERCHANDISE STORES	452	29	71,215,902	34	43,558,691
DEPARTMENT STORES	4521	9	34,434,198	8	11,043,702
GENERAL MERCHANDISE STORES	4529	20	36,781,704	26	32,514,989
E-COMMERCE & MAIL ORDER	4541	267	4,829,217	256	4,908,349
MISCELLANEOUS RETAILERS	453, 4542, 4543	960	20,591,067	805	11,470,253
AGRICULTURE, FORESTRY, FISHING	11	3	4,457	4	13,379
MINING	21	0	0	0	0
UTILITIES	22	5	504,162	6	84,557
CONSTRUCTION	23	1,751	45,570,207	1,300	34,053,165
CONSTRUCTION OF BUILDINGS	236	423	28,309,570	303	23,351,906
HEAVY CONSTRUCTION & HIGHWAYS	237	41	1,123,664	29	501,056
SPECIAL TRADE CONTRACTORS	238	1,287	16,136,973	968	10,200,203
MANUFACTURING	31-33	462	3,198,392	403	2,964,841
WHOLESALE TRADE	42	1,259	17,184,740	1,093	14,066,996
DURABLE GOODS	423	860	13,840,552	762	11,451,522
NONDURABLE GOODS	424	389	3,284,290	325	2,603,899
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	59,898	6	11,575
TRANSPORTATION & WAREHOUSING	48-49	35	696,309	16	427,039
INFORMATION	51	385	18,394,256	297	13,314,960
FINANCE, INSURANCE	52	89	7,159,518	78	1,591,088
REAL ESTATE, RENTAL/LEASING	53	248	7,711,981	204	3,929,856
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	487	7,097,280	305	2,083,298
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	913	7,476,251	602	4,099,978
ARTS, ENTERTAINMENT & RECREATION	71	42	3,843,298	32	2,025,449
ACCOMMODATIONS & FOOD SERVICES	72	252	57,723,274	126	27,669,219
ACCOMMODATIONS	721	15	8,284,708	3	1,076,153
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	237	49,438,566	123	26,593,066
OTHER SERVICES	81	460	15,902,373	334	9,754,924
REPAIR & MAINTENANCE	811	332	12,300,041	241	8,394,075
PERSONAL SERVICE	812	107	3,508,504	72	1,349,175
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	93,828	21	11,674
PUBLIC ADMINISTRATION, OTHER	92.00	4	65,819	6	11,224
TOTAL ALL INDUSTRIES		9,227	\$550,866,641	7,213	\$255,672,715

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	1,935	\$25,253,546	1,782	\$81,624,301
MOTOR VEHICLES & PARTS	441	32	241,493	99	21,144,244
NEW & USED AUTO DEALERS	4411	7	217,135	27	15,608,990
RV, BOAT, MOTORCYCLE DEALERS	4412	6	6,325	17	1,860,405
AUTOMOTIVE PARTS & TIRE	4413	19	18,033	55	3,674,849
FURNITURE & HOME FURNISHING	442	157	2,902,485	84	1,940,907
ELECTRONICS & APPLIANCES	443	151	2,933,985	151	2,281,886
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	123	1,503,977	86	12,980,463
BUILDING MATERIALS	4441	101	1,330,701	67	11,781,425
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	173,276	19	1,199,038
FOOD & BEVERAGE STORES	445	63	1,356,340	52	3,808,541
GROCERY & CONVENIENCE STORES	4451	5	1,267,036	16	3,626,997
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	89,304	36	181,544
DRUG/HEALTH STORES	446	165	2,089,065	167	3,093,869
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	480,977	25	3,517,729
APPAREL & ACCESSORIES	448	223	1,685,719	166	1,925,627
CLOTHING & SHOE STORES	4481, 4482	200	1,636,178	156	1,747,379
JEWELRY & LUGGAGE STORES	4483	23	49,541	10	178,248
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	966,069	140	2,665,244
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	137	656,493	109	2,637,456
BOOK STORES & NEWS DEALERS	4512	32	309,576	31	27,788
GENERAL MERCHANDISE STORES	452	17	3,059,898	27	16,560,164
DEPARTMENT STORES	4521	4	108,602	5	3,280,351
GENERAL MERCHANDISE STORES	4529	13	2,951,296	22	13,279,813
E-COMMERCE & MAIL ORDER	4541	213	4,152,960	187	2,063,266
MISCELLANEOUS RETAILERS	453, 4542, 4543	617	3,880,578	598	9,642,361
AGRICULTURE, FORESTRY, FISHING	11	11	49,655	6	23,304
MINING	21	3	4,271	D	D
UTILITIES	22	4	443,347	4	297,309
CONSTRUCTION	23	1,523	57,345,603	420	20,690,680
CONSTRUCTION OF BUILDINGS	236	409	44,475,670	109	14,680,173
HEAVY CONSTRUCTION & HIGHWAYS	237	34	1,431,177	18	1,936,742
SPECIAL TRADE CONTRACTORS	238	1,080	11,438,756	293	4,073,765
MANUFACTURING	31-33	343	1,086,205	258	2,082,436
WHOLESALE TRADE	42	751	3,416,822	976	14,843,975
DURABLE GOODS	423	470	2,631,130	696	12,152,007
NONDURABLE GOODS	424	280	785,454	275	2,684,558
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	7,410
TRANSPORTATION & WAREHOUSING	48-49	12	82,401	16	192,218
INFORMATION	51	292	4,848,656	267	5,860,565
FINANCE, INSURANCE	52	53	1,744,523	77	1,624,326
REAL ESTATE, RENTAL/LEASING	53	140	1,214,051	157	3,030,460
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	361	2,979,231	253	1,916,272
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	718	6,090,200	264	2,777,341
ARTS, ENTERTAINMENT & RECREATION	71	25	1,577,091	19	542,818
ACCOMMODATIONS & FOOD SERVICES	72	60	6,286,398	91	19,489,830
ACCOMMODATIONS	721	D	D	16	3,331,601
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	6,286,249	75	16,158,229
OTHER SERVICES	81	196	2,003,253	202	6,435,519
REPAIR & MAINTENANCE	811	129	896,523	137	5,399,156
PERSONAL SERVICE	812	52	1,096,432	45	915,258
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	10,298	20	121,105
PUBLIC ADMINISTRATION, OTHER	92.00	4	5,967	5	6,440
TOTAL ALL INDUSTRIES		6,431	\$114,431,220	4,798	\$161,453,080

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	2,081	\$94,779,434	1,490	\$19,096,595
MOTOR VEHICLES & PARTS	441	100	32,172,846	40	405,429
NEW & USED AUTO DEALERS	4411	20	19,160,258	8	54,086
RV, BOAT, MOTORCYCLE DEALERS	4412	17	9,919,819	5	37,262
AUTOMOTIVE PARTS & TIRE	4413	63	3,092,769	27	314,081
FURNITURE & HOME FURNISHING	442	126	2,524,762	102	556,961
ELECTRONICS & APPLIANCES	443	189	3,984,969	123	4,962,949
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	12,889,966	82	1,267,000
BUILDING MATERIALS	4441	82	9,817,373	65	1,238,500
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	3,072,593	17	28,500
FOOD & BEVERAGE STORES	445	52	7,764,334	34	2,871,894
GROCERY & CONVENIENCE STORES	4451	17	7,477,276	15	2,845,212
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	287,058	19	26,682
DRUG/HEALTH STORES	446	195	3,411,414	128	1,510,679
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,367,821	8	474,781
APPAREL & ACCESSORIES	448	207	976,881	151	343,120
CLOTHING & SHOE STORES	4481, 4482	185	803,382	138	339,724
JEWELRY & LUGGAGE STORES	4483	22	173,499	13	3,396
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	2,111,955	130	307,836
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	2,054,487	104	293,251
BOOK STORES & NEWS DEALERS	4512	40	57,468	26	14,585
GENERAL MERCHANDISE STORES	452	22	13,548,908	16	1,557,249
DEPARTMENT STORES	4521	5	162,955	D	D
GENERAL MERCHANDISE STORES	4529	17	13,385,953	14	1,500,438
E-COMMERCE & MAIL ORDER	4541	222	2,904,483	189	1,996,647
MISCELLANEOUS RETAILERS	453, 4542, 4543	670	10,121,095	487	2,842,050
AGRICULTURE, FORESTRY, FISHING	11	7	18,924	6	3,031
MINING	21	0	0	0	0
UTILITIES	22	3	178,981	D	D
CONSTRUCTION	23	782	26,103,441	713	7,748,860
CONSTRUCTION OF BUILDINGS	236	180	12,790,621	154	2,589,633
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,983,768	19	328,625
SPECIAL TRADE CONTRACTORS	238	582	11,329,052	540	4,830,602
MANUFACTURING	31-33	344	3,178,930	196	1,982,711
WHOLESALE TRADE	42	1,021	11,379,314	588	4,212,368
DURABLE GOODS	423	724	8,723,787	406	3,630,671
NONDURABLE GOODS	424	292	2,650,381	180	581,206
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	5,146	D	D
TRANSPORTATION & WAREHOUSING	48-49	20	726,872	5	37,530
INFORMATION	51	303	6,077,761	229	8,043,884
FINANCE, INSURANCE	52	77	1,492,106	49	774,844
REAL ESTATE, RENTAL/LEASING	53	189	3,913,026	117	903,615
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	312	3,339,268	225	3,954,653
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	445	4,945,512	376	1,947,706
ARTS, ENTERTAINMENT & RECREATION	71	21	1,704,137	23	702,537
ACCOMMODATIONS & FOOD SERVICES	72	106	15,438,531	54	5,195,473
ACCOMMODATIONS	721	8	1,199,318	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	98	14,239,213	53	4,928,180
OTHER SERVICES	81	234	4,718,661	133	994,102
REPAIR & MAINTENANCE	811	157	3,671,353	82	582,923
PERSONAL SERVICE	812	52	954,675	37	367,993
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	92,633	14	43,186
PUBLIC ADMINISTRATION, OTHER	92.00	8	86,906	3	1,318
TOTAL ALL INDUSTRIES		5,953	\$178,081,804	4,208	\$55,601,892

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	1,735	\$45,439,647	3,277	\$256,128,404
MOTOR VEHICLES & PARTS	441	58	5,224,178	113	108,307,675
NEW & USED AUTO DEALERS	4411	9	3,096,696	23	101,133,565
RV, BOAT, MOTORCYCLE DEALERS	4412	10	12,249	24	3,076,716
AUTOMOTIVE PARTS & TIRE	4413	39	2,115,233	66	4,097,394
FURNITURE & HOME FURNISHING	442	110	1,289,121	179	9,974,998
ELECTRONICS & APPLIANCES	443	151	2,423,981	313	13,346,654
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	8,721,568	173	20,698,205
BUILDING MATERIALS	4441	53	8,689,612	141	18,445,924
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	31,956	32	2,252,281
FOOD & BEVERAGE STORES	445	32	4,281,902	94	14,797,721
GROCERY & CONVENIENCE STORES	4451	4	3,792,159	24	12,780,530
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	489,743	70	2,017,191
DRUG/HEALTH STORES	446	141	2,442,910	318	10,026,324
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,964,523	27	3,378,147
APPAREL & ACCESSORIES	448	184	1,384,794	288	14,800,393
CLOTHING & SHOE STORES	4481, 4482	162	1,052,803	256	12,897,797
JEWELRY & LUGGAGE STORES	4483	22	331,991	32	1,902,596
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	171	952,020	274	14,014,454
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	138	878,500	212	12,058,423
BOOK STORES & NEWS DEALERS	4512	33	73,520	62	1,956,031
GENERAL MERCHANDISE STORES	452	18	9,213,414	31	19,572,657
DEPARTMENT STORES	4521	D		D 8	18,714,007
GENERAL MERCHANDISE STORES	4529	16	9,112,566	23	858,650
E-COMMERCE & MAIL ORDER	4541	209	2,779,305	309	7,472,777
MISCELLANEOUS RETAILERS	453, 4542, 4543	583	4,761,931	1,158	19,738,399
AGRICULTURE, FORESTRY, FISHING	11	5	6,601	15	53,321
MINING	21	0	0	3	19,285
UTILITIES	22	3	35,728	11	202,154
CONSTRUCTION	23	432	14,592,750	1,463	57,750,966
CONSTRUCTION OF BUILDINGS	236	107	9,483,597	417	35,137,023
HEAVY CONSTRUCTION & HIGHWAYS	237	11	370,066	41	3,080,401
SPECIAL TRADE CONTRACTORS	238	314	4,739,087	1,005	19,533,542
MANUFACTURING	31-33	241	1,755,609	592	5,988,751
WHOLESALE TRADE	42	730	3,963,372	1,574	29,082,101
DURABLE GOODS	423	472	2,361,164	1,101	24,189,218
NONDURABLE GOODS	424	255	1,596,873	464	4,856,868
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	5,335	9	36,015
TRANSPORTATION & WAREHOUSING	48-49	9	10,439	31	385,100
INFORMATION	51	227	4,359,083	482	26,838,797
FINANCE, INSURANCE	52	59	955,891	109	4,664,522
REAL ESTATE, RENTAL/LEASING	53	118	2,222,335	276	8,741,725
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	207	1,909,855	589	19,324,449
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	293	2,007,345	866	13,243,610
ARTS, ENTERTAINMENT & RECREATION	71	22	790,042	54	3,430,500
ACCOMMODATIONS & FOOD SERVICES	72	70	14,145,725	254	54,608,156
ACCOMMODATIONS	721	6	1,322,544	13	6,824,104
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	12,823,181	241	47,784,052
OTHER SERVICES	81	155	2,691,290	482	13,112,053
REPAIR & MAINTENANCE	811	102	1,863,288	306	10,567,705
PERSONAL SERVICE	812	39	650,382	134	2,379,721
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	177,620	42	164,627
PUBLIC ADMINISTRATION, OTHER	92.00	3	6,933	15	599,913
TOTAL ALL INDUSTRIES		4,309	\$94,892,645	10,093	\$494,173,807

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	807	\$30,536,301	2,215	\$163,728,113
MOTOR VEHICLES & PARTS	441	34	6,887,961	126	96,675,053
NEW & USED AUTO DEALERS	4411	9	5,943,422	30	69,120,198
RV, BOAT, MOTORCYCLE DEALERS	4412	8	9,974	17	17,287,076
AUTOMOTIVE PARTS & TIRE	4413	17	934,565	79	10,267,779
FURNITURE & HOME FURNISHING	442	38	357,774	103	3,231,618
ELECTRONICS & APPLIANCES	443	69	1,254,238	200	3,971,767
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	4,027,955	99	13,718,647
BUILDING MATERIALS	4441	22	3,804,429	74	12,587,941
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	223,526	25	1,130,706
FOOD & BEVERAGE STORES	445	10	1,136,532	54	6,406,651
GROCERY & CONVENIENCE STORES	4451	4	1,078,466	22	6,057,090
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	58,066	32	349,561
DRUG/HEALTH STORES	446	85	1,080,781	186	3,761,479
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	601,976	24	5,324,287
APPAREL & ACCESSORIES	448	87	183,940	224	1,629,266
CLOTHING & SHOE STORES	4481, 4482	84	182,952	202	1,532,934
JEWELRY & LUGGAGE STORES	4483	3	988	22	96,332
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	440,231	181	1,238,078
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	428,289	141	699,560
BOOK STORES & NEWS DEALERS	4512	16	11,942	40	538,518
GENERAL MERCHANDISE STORES	452	16	11,127,954	26	15,117,428
DEPARTMENT STORES	4521	D	D	4	287,254
GENERAL MERCHANDISE STORES	4529	14	10,536,604	22	14,830,174
E-COMMERCE & MAIL ORDER	4541	100	427,523	234	3,569,872
MISCELLANEOUS RETAILERS	453, 4542, 4543	258	3,009,436	758	9,083,967
AGRICULTURE, FORESTRY, FISHING	11	D	D	11	66,209
MINING	21	D	D	D	D
UTILITIES	22	D	D	3	1,208
CONSTRUCTION	23	113	1,624,992	759	45,636,370
CONSTRUCTION OF BUILDINGS	236	24	609,876	177	25,714,918
HEAVY CONSTRUCTION & HIGHWAYS	237	5	67,920	28	720,030
SPECIAL TRADE CONTRACTORS	238	84	947,196	554	19,201,422
MANUFACTURING	31-33	75	149,654	341	3,528,501
WHOLESALE TRADE	42	371	1,375,391	1,120	30,612,576
DURABLE GOODS	423	258	1,015,745	795	25,724,996
NONDURABLE GOODS	424	112	357,791	317	4,860,823
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	26,757
TRANSPORTATION & WAREHOUSING	48-49	6	382,385	42	2,174,088
INFORMATION	51	143	1,080,208	285	9,024,118
FINANCE, INSURANCE	52	30	83,478	80	1,198,747
REAL ESTATE, RENTAL/LEASING	53	75	628,173	187	7,559,139
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	118	469,181	302	2,684,105
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	110	330,228	406	4,642,184
ARTS, ENTERTAINMENT & RECREATION	71	8	283,913	28	1,561,440
ACCOMMODATIONS & FOOD SERVICES	72	34	4,580,497	141	24,883,701
ACCOMMODATIONS	721	5	527,583	16	4,021,179
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	4,052,914	125	20,862,522
OTHER SERVICES	81	79	1,022,041	259	8,513,270
REPAIR & MAINTENANCE	811	45	842,679	196	6,484,846
PERSONAL SERVICE	812	24	175,745	41	1,925,371
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	3,617	22	103,053
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	7	360,930
TOTAL ALL INDUSTRIES		1,975	\$42,565,744	6,188	\$306,213,753

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,745	\$32,775,343	1,460	\$19,194,549
MOTOR VEHICLES & PARTS	441	73	7,613,167	44	2,533,333
NEW & USED AUTO DEALERS	4411	12	5,942,309	8	550,976
RV, BOAT, MOTORCYCLE DEALERS	4412	14	44,545	10	215,039
AUTOMOTIVE PARTS & TIRE	4413	47	1,626,313	26	1,767,318
FURNITURE & HOME FURNISHING	442	89	1,295,829	98	797,983
ELECTRONICS & APPLIANCES	443	157	1,450,819	118	643,346
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	2,801,739	88	2,232,018
BUILDING MATERIALS	4441	63	2,716,418	64	2,065,436
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	85,321	24	166,582
FOOD & BEVERAGE STORES	445	37	4,102,425	35	2,923,185
GROCERY & CONVENIENCE STORES	4451	9	3,520,618	8	2,779,802
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	581,807	27	143,383
DRUG/HEALTH STORES	446	153	2,623,567	138	1,860,447
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,791,469	5	765,394
APPAREL & ACCESSORIES	448	171	744,795	141	903,335
CLOTHING & SHOE STORES	4481, 4482	156	736,515	124	826,641
JEWELRY & LUGGAGE STORES	4483	15	8,280	17	76,694
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	172	1,697,274	126	565,612
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	138	1,423,502	95	414,390
BOOK STORES & NEWS DEALERS	4512	34	273,772	31	151,222
GENERAL MERCHANDISE STORES	452	23	2,961,567	21	1,099,443
DEPARTMENT STORES	4521	5	578,063	4	98,699
GENERAL MERCHANDISE STORES	4529	18	2,383,504	17	1,000,744
E-COMMERCE & MAIL ORDER	4541	200	2,013,531	183	1,412,834
MISCELLANEOUS RETAILERS	453, 4542, 4543	572	3,679,161	463	3,457,619
AGRICULTURE, FORESTRY, FISHING	11	11	72,573	6	19,305
MINING	21	0	0	0	0
UTILITIES	22	0	0	0	0
CONSTRUCTION	23	369	9,629,312	313	13,136,726
CONSTRUCTION OF BUILDINGS	236	104	4,302,875	96	9,556,129
HEAVY CONSTRUCTION & HIGHWAYS	237	15	669,627	8	297,424
SPECIAL TRADE CONTRACTORS	238	250	4,656,810	209	3,283,173
MANUFACTURING	31-33	256	2,563,167	193	1,177,183
WHOLESALE TRADE	42	844	7,741,560	609	3,976,476
DURABLE GOODS	423	587	6,486,051	402	2,620,879
NONDURABLE GOODS	424	254	1,240,592	205	1,353,877
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	14,917	0	0
TRANSPORTATION & WAREHOUSING	48-49	15	318,803	10	219,328
INFORMATION	51	274	4,663,355	218	2,134,736
FINANCE, INSURANCE	52	64	801,003	46	535,486
REAL ESTATE, RENTAL/LEASING	53	138	1,442,760	94	639,706
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	229	2,087,754	166	1,422,683
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	303	2,522,990	211	1,373,040
ARTS, ENTERTAINMENT & RECREATION	71	23	546,372	21	409,387
ACCOMMODATIONS & FOOD SERVICES	72	112	12,180,344	87	7,351,896
ACCOMMODATIONS	721	23	1,906,875	24	1,381,764
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	89	10,273,469	63	5,970,132
OTHER SERVICES	81	190	3,166,491	132	3,695,393
REPAIR & MAINTENANCE	811	121	2,519,162	78	3,462,698
PERSONAL SERVICE	812	49	527,639	38	212,950
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	119,690	16	19,745
PUBLIC ADMINISTRATION, OTHER	92.00	5	16,088	6	589,903
TOTAL ALL INDUSTRIES		4,579	\$80,528,241	3,576	\$55,893,976

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,762	\$43,836,026	3,066	\$360,534,876
MOTOR VEHICLES & PARTS	441	59	9,234,531	136	187,603,915
NEW & USED AUTO DEALERS	4411	12	7,610,850	38	183,064,845
RV, BOAT, MOTORCYCLE DEALERS	4412	8	270,625	12	171,336
AUTOMOTIVE PARTS & TIRE	4413	39	1,353,056	86	4,367,734
FURNITURE & HOME FURNISHING	442	95	1,915,426	187	6,105,872
ELECTRONICS & APPLIANCES	443	173	1,917,236	242	12,638,971
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	3,231,607	160	22,831,124
BUILDING MATERIALS	4441	61	3,150,247	126	19,754,994
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	81,360	34	3,076,130
FOOD & BEVERAGE STORES	445	40	2,968,841	57	4,898,208
GROCERY & CONVENIENCE STORES	4451	7	2,955,586	13	3,352,065
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	13,255	44	1,546,143
DRUG/HEALTH STORES	446	165	2,718,991	265	7,487,930
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	797,511	21	3,873,592
APPAREL & ACCESSORIES	448	195	1,219,219	279	13,717,456
CLOTHING & SHOE STORES	4481, 4482	174	1,004,738	246	11,918,741
JEWELRY & LUGGAGE STORES	4483	21	214,481	33	1,798,715
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	156	4,485,549	287	10,150,055
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	118	841,329	235	9,637,208
BOOK STORES & NEWS DEALERS	4512	38	3,644,220	52	512,847
GENERAL MERCHANDISE STORES	452	24	8,490,901	31	67,226,964
DEPARTMENT STORES	4521	4	104,256	8	22,384,087
GENERAL MERCHANDISE STORES	4529	20	8,386,645	23	44,842,877
E-COMMERCE & MAIL ORDER	4541	208	3,593,511	277	5,309,072
MISCELLANEOUS RETAILERS	453, 4542, 4543	561	3,262,703	1,124	18,691,717
AGRICULTURE, FORESTRY, FISHING	11	0	0	14	61,247
MINING	21	0	0	0	0
UTILITIES	22	0	0	5	164,103
CONSTRUCTION	23	308	38,978,932	1,817	41,709,799
CONSTRUCTION OF BUILDINGS	236	87	28,498,576	490	22,283,052
HEAVY CONSTRUCTION & HIGHWAYS	237	9	50,946	48	1,833,414
SPECIAL TRADE CONTRACTORS	238	212	10,429,410	1,279	17,593,333
MANUFACTURING	31-33	234	2,758,121	538	5,460,362
WHOLESALE TRADE	42	920	7,699,349	1,343	25,370,167
DURABLE GOODS	423	649	6,150,491	936	21,529,374
NONDURABLE GOODS	424	265	1,547,338	401	3,817,222
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	1,520	6	23,571
TRANSPORTATION & WAREHOUSING	48-49	13	572,092	33	795,937
INFORMATION	51	232	7,461,547	382	16,005,896
FINANCE, INSURANCE	52	52	359,792	88	6,433,467
REAL ESTATE, RENTAL/LEASING	53	114	3,329,061	272	9,171,411
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	252	2,530,192	433	8,036,915
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	198	3,687,726	879	8,519,532
ARTS, ENTERTAINMENT & RECREATION	71	20	934,288	53	3,852,699
ACCOMMODATIONS & FOOD SERVICES	72	87	16,440,085	200	47,509,549
ACCOMMODATIONS	721	8	2,706,400	7	4,135,975
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	13,733,685	193	43,373,574
OTHER SERVICES	81	132	2,696,757	464	12,808,026
REPAIR & MAINTENANCE	811	72	2,192,409	337	9,738,425
PERSONAL SERVICE	812	40	486,987	99	2,735,288
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	17,361	28	334,313
PUBLIC ADMINISTRATION, OTHER	92.00	4	33,803	16	497,893
TOTAL ALL INDUSTRIES		4,331	\$131,326,597	9,605	\$546,935,892

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	3,129	\$197,388,619	3,361	\$335,138,041
MOTOR VEHICLES & PARTS	441	89	8,357,811	144	130,013,461
NEW & USED AUTO DEALERS	4411	19	1,911,994	34	118,865,264
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,798,689	14	3,879,035
AUTOMOTIVE PARTS & TIRE	4413	59	4,647,128	96	7,269,162
FURNITURE & HOME FURNISHING	442	219	10,054,286	215	47,221,684
ELECTRONICS & APPLIANCES	443	325	38,881,357	311	24,699,773
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	202	16,367,921	210	19,048,650
BUILDING MATERIALS	4441	150	15,201,768	167	16,398,880
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	1,166,153	43	2,649,770
FOOD & BEVERAGE STORES	445	95	9,613,483	104	10,811,877
GROCERY & CONVENIENCE STORES	4451	17	8,821,374	35	9,446,378
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	792,109	69	1,365,499
DRUG/HEALTH STORES	446	252	6,638,981	302	12,584,121
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,324,152	31	4,919,394
APPAREL & ACCESSORIES	448	285	9,192,905	295	5,110,994
CLOTHING & SHOE STORES	4481, 4482	250	8,581,393	254	3,659,603
JEWELRY & LUGGAGE STORES	4483	35	611,512	41	1,451,391
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	264	5,835,949	271	6,174,364
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	214	5,713,967	216	6,069,299
BOOK STORES & NEWS DEALERS	4512	50	121,982	55	105,065
GENERAL MERCHANDISE STORES	452	33	45,804,800	39	45,839,475
DEPARTMENT STORES	4521	8	19,803,457	9	12,990,536
GENERAL MERCHANDISE STORES	4529	25	26,001,343	30	32,848,939
E-COMMERCE & MAIL ORDER	4541	284	15,537,276	304	10,080,794
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,071	29,779,698	1,135	18,633,454
AGRICULTURE, FORESTRY, FISHING	11	13	34,072	15	173,129
MINING	21	D	D	7	51,019
UTILITIES	22	6	49,802	8	754,775
CONSTRUCTION	23	2,269	125,164,284	2,381	120,126,260
CONSTRUCTION OF BUILDINGS	236	617	77,115,575	610	74,754,345
HEAVY CONSTRUCTION & HIGHWAYS	237	62	4,576,560	67	14,443,732
SPECIAL TRADE CONTRACTORS	238	1,590	43,472,149	1,704	30,928,183
MANUFACTURING	31-33	693	10,895,636	657	14,471,798
WHOLESALE TRADE	42	1,557	64,139,558	1,671	37,206,605
DURABLE GOODS	423	1,075	59,426,742	1,168	30,783,712
NONDURABLE GOODS	424	469	4,576,820	491	6,102,285
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	135,996	12	320,608
TRANSPORTATION & WAREHOUSING	48-49	38	507,233	47	1,741,103
INFORMATION	51	446	30,794,600	454	24,223,359
FINANCE, INSURANCE	52	91	4,970,148	99	7,487,134
REAL ESTATE, RENTAL/LEASING	53	277	20,742,916	295	13,710,854
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	710	71,118,768	641	14,879,100
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,089	21,809,790	1,056	15,429,751
ARTS, ENTERTAINMENT & RECREATION	71	87	5,270,479	54	2,726,444
ACCOMMODATIONS & FOOD SERVICES	72	241	75,803,044	283	61,236,799
ACCOMMODATIONS	721	7	9,778,813	12	6,184,346
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	234	66,024,231	271	55,052,453
OTHER SERVICES	81	464	20,304,249	508	14,763,027
REPAIR & MAINTENANCE	811	316	15,057,114	373	11,696,298
PERSONAL SERVICE	812	117	5,109,422	105	2,850,127
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	137,713	30	216,602
PUBLIC ADMINISTRATION, OTHER	92.00	9	342,629	8	135,163
TOTAL ALL INDUSTRIES		11,120	\$649,341,412	11,545	\$664,254,361

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	2,422	\$119,143,917	1,465	\$32,881,661
MOTOR VEHICLES & PARTS	441	88	20,761,568	61	4,359,460
NEW & USED AUTO DEALERS	4411	22	14,939,518	9	74,261
RV, BOAT, MOTORCYCLE DEALERS	4412	17	631,759	8	286,930
AUTOMOTIVE PARTS & TIRE	4413	49	5,190,291	44	3,998,269
FURNITURE & HOME FURNISHING	442	122	6,044,148	100	1,049,380
ELECTRONICS & APPLIANCES	443	227	6,219,448	145	3,933,609
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	15,733,991	86	810,600
BUILDING MATERIALS	4441	75	14,203,952	76	783,419
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,530,039	10	27,181
FOOD & BEVERAGE STORES	445	65	8,867,108	46	4,413,952
GROCERY & CONVENIENCE STORES	4451	12	8,083,180	22	3,726,299
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	783,928	24	687,653
DRUG/HEALTH STORES	446	235	4,890,913	118	194,291
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	4,108,832	14	1,140,260
APPAREL & ACCESSORIES	448	225	5,058,102	134	740,920
CLOTHING & SHOE STORES	4481, 4482	201	4,554,804	119	720,113
JEWELRY & LUGGAGE STORES	4483	24	503,298	15	20,807
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	220	2,985,196	110	323,817
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	170	2,328,612	85	296,477
BOOK STORES & NEWS DEALERS	4512	50	656,584	25	27,340
GENERAL MERCHANDISE STORES	452	35	28,495,186	12	156,802
DEPARTMENT STORES	4521	9	9,479,827	3	41,563
GENERAL MERCHANDISE STORES	4529	26	19,015,359	9	115,239
E-COMMERCE & MAIL ORDER	4541	260	5,342,458	164	1,317,543
MISCELLANEOUS RETAILERS	453, 4542, 4543	825	10,636,967	475	14,441,027
AGRICULTURE, FORESTRY, FISHING	11	9	9,884	5	13,570
MINING	21	5	9,695	D	D
UTILITIES	22	4	306,005	D	D
CONSTRUCTION	23	772	47,166,100	816	65,023,619
CONSTRUCTION OF BUILDINGS	236	210	30,882,575	151	45,151,863
HEAVY CONSTRUCTION & HIGHWAYS	237	25	652,268	31	3,444,920
SPECIAL TRADE CONTRACTORS	238	537	15,631,257	634	16,426,836
MANUFACTURING	31-33	411	5,076,652	263	3,317,563
WHOLESALE TRADE	42	1,225	21,906,701	663	9,816,479
DURABLE GOODS	423	861	18,379,883	445	5,733,636
NONDURABLE GOODS	424	356	3,459,469	215	3,951,113
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	67,349	3	131,730
TRANSPORTATION & WAREHOUSING	48-49	25	407,675	39	25,470,843
INFORMATION	51	330	11,092,339	204	9,081,205
FINANCE, INSURANCE	52	78	871,543	55	776,874
REAL ESTATE, RENTAL/LEASING	53	194	5,626,557	199	52,611,380
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	358	6,617,559	216	2,787,405
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	471	9,130,484	382	3,170,952
ARTS, ENTERTAINMENT & RECREATION	71	35	4,322,853	16	291,671
ACCOMMODATIONS & FOOD SERVICES	72	158	36,109,244	109	90,792,216
ACCOMMODATIONS	721	17	5,263,017	31	47,763,904
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	141	30,846,227	78	43,028,312
OTHER SERVICES	81	239	7,032,215	195	13,196,101
REPAIR & MAINTENANCE	811	152	5,074,815	135	4,000,499
PERSONAL SERVICE	812	60	1,868,443	44	9,133,782
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	88,957	16	61,820
PUBLIC ADMINISTRATION, OTHER	92.00	6	7,916	3	24,867
TOTAL ALL INDUSTRIES		6,742	\$274,837,339	4,634	\$309,265,221

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	8,758	\$1,602,961,685	1,352	\$27,579,697
MOTOR VEHICLES & PARTS	441	347	259,726,123	48	2,109,235
NEW & USED AUTO DEALERS	4411	94	205,609,756	6	175,293
RV, BOAT, MOTORCYCLE DEALERS	4412	85	34,282,834	5	42,801
AUTOMOTIVE PARTS & TIRE	4413	168	19,833,533	37	1,891,141
FURNITURE & HOME FURNISHING	442	525	81,090,044	76	612,059
ELECTRONICS & APPLIANCES	443	762	148,474,952	111	942,993
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	524	120,085,424	76	2,194,216
BUILDING MATERIALS	4441	405	114,043,049	60	1,930,684
LAWN & GARDEN SUPPLIES & EQUIP.	4442	119	6,042,375	16	263,532
FOOD & BEVERAGE STORES	445	624	120,069,028	18	1,825,762
GROCERY & CONVENIENCE STORES	4451	313	104,777,925	8	1,683,558
OTHER FOOD & BEVERAGE STORES	4452, 4453	311	15,291,103	10	142,204
DRUG/HEALTH STORES	446	671	106,773,028	134	1,060,982
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	111	23,712,413	10	1,180,303
APPAREL & ACCESSORIES	448	821	156,878,142	124	488,414
CLOTHING & SHOE STORES	4481, 4482	657	142,812,645	113	445,702
JEWELRY & LUGGAGE STORES	4483	164	14,065,497	11	42,712
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	666	87,161,798	116	289,167
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	507	69,021,282	87	228,829
BOOK STORES & NEWS DEALERS	4512	159	18,140,516	29	60,338
GENERAL MERCHANDISE STORES	452	74	148,490,615	23	13,330,479
DEPARTMENT STORES	4521	10	59,703,686	4	111,059
GENERAL MERCHANDISE STORES	4529	64	88,786,929	19	13,219,420
E-COMMERCE & MAIL ORDER	4541	526	126,688,544	157	1,303,151
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,107	223,811,574	459	2,242,936
AGRICULTURE, FORESTRY, FISHING	11	54	760,318	3	15,544
MINING	21	10	147,309	D	D
UTILITIES	22	10	257,318	D	D
CONSTRUCTION	23	8,466	1,685,821,261	305	3,318,755
CONSTRUCTION OF BUILDINGS	236	3,183	1,265,781,085	65	1,166,527
HEAVY CONSTRUCTION & HIGHWAYS	237	173	50,274,920	10	114,972
SPECIAL TRADE CONTRACTORS	238	5,110	369,765,256	230	2,037,256
MANUFACTURING	31-33	2,282	115,810,873	174	759,081
WHOLESALE TRADE	42	3,555	369,042,237	612	4,156,887
DURABLE GOODS	423	2,426	307,165,203	427	3,295,102
NONDURABLE GOODS	424	1,091	60,212,661	184	861,553
ELECTRONIC MARKETS, AGENTS & BROKERS	425	38	1,664,373	D	D
TRANSPORTATION & WAREHOUSING	48-49	233	22,868,739	4	26,456
INFORMATION	51	1,010	274,119,639	197	2,718,564
FINANCE, INSURANCE	52	197	50,473,887	58	1,000,017
REAL ESTATE, RENTAL/LEASING	53	777	136,209,157	128	1,905,456
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,469	209,678,286	158	1,164,664
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,177	230,973,926	232	1,251,120
ARTS, ENTERTAINMENT & RECREATION	71	569	56,721,265	13	273,883
ACCOMMODATIONS & FOOD SERVICES	72	2,880	896,696,082	54	6,639,530
ACCOMMODATIONS	721	184	217,754,395	3	275,024
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,696	678,941,687	51	6,364,506
OTHER SERVICES	81	2,150	176,564,678	130	1,737,517
REPAIR & MAINTENANCE	811	1,223	89,159,080	78	1,162,546
PERSONAL SERVICE	812	808	83,734,506	33	408,505
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	119	3,671,092	19	166,466
PUBLIC ADMINISTRATION, OTHER	92.00	66	856,832	4	153,995
TOTAL ALL INDUSTRIES		36,663	\$5,829,963,492	3,427	\$52,719,561

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	4,340	\$502,035,898	1,087	\$34,796,850
MOTOR VEHICLES & PARTS	441	234	105,657,934	51	8,581,502
NEW & USED AUTO DEALERS	4411	78	82,788,290	9	6,288,602
RV, BOAT, MOTORCYCLE DEALERS	4412	30	4,976,489	4	2,932
AUTOMOTIVE PARTS & TIRE	4413	126	17,893,155	38	2,289,968
FURNITURE & HOME FURNISHING	442	237	19,095,517	53	429,210
ELECTRONICS & APPLIANCES	443	390	34,234,845	112	1,615,312
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	204	45,670,261	56	3,805,235
BUILDING MATERIALS	4441	164	42,767,612	43	2,200,028
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	2,902,649	13	1,605,207
FOOD & BEVERAGE STORES	445	158	34,137,224	32	2,285,549
GROCERY & CONVENIENCE STORES	4451	57	31,317,535	20	2,275,855
OTHER FOOD & BEVERAGE STORES	4452, 4453	101	2,819,689	12	9,694
DRUG/HEALTH STORES	446	418	31,425,635	98	852,546
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	9,411,732	12	1,018,674
APPAREL & ACCESSORIES	448	387	37,963,299	121	793,808
CLOTHING & SHOE STORES	4481, 4482	329	33,236,581	113	778,180
JEWELRY & LUGGAGE STORES	4483	58	4,726,718	8	15,628
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	360	26,815,259	74	482,784
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	279	20,757,767	54	470,146
BOOK STORES & NEWS DEALERS	4512	81	6,057,492	20	12,638
GENERAL MERCHANDISE STORES	452	43	87,078,942	19	11,531,376
DEPARTMENT STORES	4521	10	28,781,736	4	763,173
GENERAL MERCHANDISE STORES	4529	33	58,297,206	15	10,768,203
E-COMMERCE & MAIL ORDER	4541	348	18,300,274	116	808,479
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,504	52,244,976	343	2,592,375
AGRICULTURE, FORESTRY, FISHING	11	14	16,103	3	5,309
MINING	21	4	86,969	D	D
UTILITIES	22	10	974,814	4	12,501
CONSTRUCTION	23	1,840	141,810,648	271	4,628,006
CONSTRUCTION OF BUILDINGS	236	597	82,427,472	57	1,790,968
HEAVY CONSTRUCTION & HIGHWAYS	237	45	5,859,242	15	675,649
SPECIAL TRADE CONTRACTORS	238	1,198	53,523,934	199	2,161,389
MANUFACTURING	31-33	891	19,298,237	133	1,169,829
WHOLESALE TRADE	42	2,126	89,140,009	554	7,168,075
DURABLE GOODS	423	1,499	72,113,600	390	4,414,521
NONDURABLE GOODS	424	611	16,873,278	159	2,751,924
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	153,131	5	1,630
TRANSPORTATION & WAREHOUSING	48-49	71	6,002,914	12	155,608
INFORMATION	51	578	53,814,010	172	3,317,910
FINANCE, INSURANCE	52	137	11,973,179	49	230,808
REAL ESTATE, RENTAL/LEASING	53	347	28,595,453	122	1,290,520
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	797	22,308,464	160	733,174
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	899	31,904,987	177	717,562
ARTS, ENTERTAINMENT & RECREATION	71	121	6,519,066	10	375,154
ACCOMMODATIONS & FOOD SERVICES	72	565	156,311,192	63	7,773,658
ACCOMMODATIONS	721	44	23,351,228	5	576,261
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	521	132,959,964	58	7,197,397
OTHER SERVICES	81	678	35,230,133	123	2,181,346
REPAIR & MAINTENANCE	811	417	24,317,911	82	1,534,077
PERSONAL SERVICE	812	210	9,798,766	25	470,146
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	1,113,456	16	177,123
PUBLIC ADMINISTRATION, OTHER	92.00	13	812,505	4	791
TOTAL ALL INDUSTRIES		13,431	\$1,106,834,581	2,945	\$64,562,757

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	4,675	\$578,877,599	1,899	\$239,532,790
MOTOR VEHICLES & PARTS	441	247	185,677,803	71	19,324,651
NEW & USED AUTO DEALERS	4411	93	165,189,567	15	14,740,128
RV, BOAT, MOTORCYCLE DEALERS	4412	34	7,467,086	8	924,388
AUTOMOTIVE PARTS & TIRE	4413	120	13,021,150	48	3,660,135
FURNITURE & HOME FURNISHING	442	271	15,693,911	122	12,553,357
ELECTRONICS & APPLIANCES	443	424	37,468,386	226	32,413,246
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	284	43,364,121	123	18,810,462
BUILDING MATERIALS	4441	224	41,661,080	103	17,664,294
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	1,703,041	20	1,146,168
FOOD & BEVERAGE STORES	445	212	30,809,029	64	6,489,407
GROCERY & CONVENIENCE STORES	4451	102	29,142,975	26	3,448,709
OTHER FOOD & BEVERAGE STORES	4452, 4453	110	1,666,054	38	3,040,698
DRUG/HEALTH STORES	446	399	33,366,425	145	7,845,501
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	11,436,744	17	2,392,844
APPAREL & ACCESSORIES	448	395	42,686,032	190	49,096,947
CLOTHING & SHOE STORES	4481, 4482	345	35,589,460	164	43,783,235
JEWELRY & LUGGAGE STORES	4483	50	7,096,572	26	5,313,712
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	381	29,068,324	117	12,904,374
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	298	26,495,219	95	11,728,765
BOOK STORES & NEWS DEALERS	4512	83	2,573,105	22	1,175,609
GENERAL MERCHANDISE STORES	452	49	83,139,506	21	53,648,022
DEPARTMENT STORES	4521	8	27,450,110	8	29,985,035
GENERAL MERCHANDISE STORES	4529	41	55,689,396	13	23,662,987
E-COMMERCE & MAIL ORDER	4541	370	19,250,686	164	2,374,689
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,591	46,916,632	639	21,679,290
AGRICULTURE, FORESTRY, FISHING	11	30	189,326	6	9,513
MINING	21	5	338,365	4	6,867
UTILITIES	22	11	455,255	4	3,355
CONSTRUCTION	23	3,153	234,979,389	1,040	37,898,352
CONSTRUCTION OF BUILDINGS	236	988	119,274,488	211	21,972,774
HEAVY CONSTRUCTION & HIGHWAYS	237	89	58,473,792	31	1,756,304
SPECIAL TRADE CONTRACTORS	238	2,076	57,231,109	798	14,169,274
MANUFACTURING	31-33	992	17,023,848	384	4,450,905
WHOLESALE TRADE	42	2,281	65,926,689	1,043	29,703,225
DURABLE GOODS	423	1,580	53,791,423	737	25,353,495
NONDURABLE GOODS	424	680	11,876,201	297	4,276,945
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	259,065	9	72,785
TRANSPORTATION & WAREHOUSING	48-49	74	11,798,679	36	1,801,099
INFORMATION	51	584	57,802,839	313	22,633,072
FINANCE, INSURANCE	52	130	12,557,982	71	1,643,490
REAL ESTATE, RENTAL/LEASING	53	430	33,189,093	239	19,799,718
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	873	21,382,695	370	12,816,316
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,341	25,648,265	524	6,177,718
ARTS, ENTERTAINMENT & RECREATION	71	104	6,368,917	26	6,099,173
ACCOMMODATIONS & FOOD SERVICES	72	570	138,397,580	181	66,484,770
ACCOMMODATIONS	721	31	16,988,548	17	15,522,916
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	539	121,409,032	164	50,961,854
OTHER SERVICES	81	909	36,520,151	269	7,002,435
REPAIR & MAINTENANCE	811	625	26,984,730	204	4,712,730
PERSONAL SERVICE	812	230	8,963,780	50	2,283,844
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	571,641	15	5,861
PUBLIC ADMINISTRATION, OTHER	92.00	15	1,266,294	D	D
TOTAL ALL INDUSTRIES		16,177	\$1,242,722,966	6,410	\$456,064,797

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	3,964	\$396,991,143	1,898	\$51,502,139
MOTOR VEHICLES & PARTS	441	162	121,434,556	72	13,626,997
NEW & USED AUTO DEALERS	4411	27	105,878,827	15	9,715,097
RV, BOAT, MOTORCYCLE DEALERS	4412	22	3,234,784	11	1,354,566
AUTOMOTIVE PARTS & TIRE	4413	113	12,320,945	46	2,557,334
FURNITURE & HOME FURNISHING	442	202	11,075,477	92	2,298,504
ELECTRONICS & APPLIANCES	443	382	17,697,856	168	2,512,451
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	205	28,544,359	90	3,107,112
BUILDING MATERIALS	4441	164	26,451,146	64	2,877,494
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	2,093,213	26	229,618
FOOD & BEVERAGE STORES	445	148	24,098,458	62	6,615,659
GROCERY & CONVENIENCE STORES	4451	52	20,946,773	15	6,131,351
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	3,151,685	47	484,308
DRUG/HEALTH STORES	446	366	26,880,351	201	3,726,426
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	10,122,369	14	1,364,995
APPAREL & ACCESSORIES	448	337	20,613,522	167	1,456,436
CLOTHING & SHOE STORES	4481, 4482	297	18,699,001	152	1,156,150
JEWELRY & LUGGAGE STORES	4483	40	1,914,521	15	300,286
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	321	11,196,283	170	2,394,281
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	257	9,138,995	127	1,483,485
BOOK STORES & NEWS DEALERS	4512	64	2,057,288	43	910,796
GENERAL MERCHANDISE STORES	452	42	79,986,978	26	6,111,425
DEPARTMENT STORES	4521	6	21,735,168	6	2,496,963
GENERAL MERCHANDISE STORES	4529	36	58,251,810	20	3,614,462
E-COMMERCE & MAIL ORDER	4541	359	12,950,119	215	2,713,631
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,384	32,390,815	621	5,574,222
AGRICULTURE, FORESTRY, FISHING	11	19	114,692	10	41,159
MINING	21	4	48,447	D	D
UTILITIES	22	6	1,318,985	5	114,975
CONSTRUCTION	23	2,270	131,291,828	440	17,756,311
CONSTRUCTION OF BUILDINGS	236	642	66,133,405	127	10,759,398
HEAVY CONSTRUCTION & HIGHWAYS	237	66	6,916,527	14	685,117
SPECIAL TRADE CONTRACTORS	238	1,562	58,241,896	299	6,311,796
MANUFACTURING	31-33	762	11,598,257	319	4,028,690
WHOLESALE TRADE	42	1,985	55,415,380	987	11,099,504
DURABLE GOODS	423	1,385	44,823,515	687	8,953,234
NONDURABLE GOODS	424	580	10,415,224	292	2,106,352
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	176,641	8	39,918
TRANSPORTATION & WAREHOUSING	48-49	62	2,518,394	11	180,150
INFORMATION	51	555	47,500,225	289	6,043,194
FINANCE, INSURANCE	52	129	11,849,339	80	1,070,488
REAL ESTATE, RENTAL/LEASING	53	355	17,151,972	137	2,312,664
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	727	20,174,508	298	2,669,606
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,050	24,471,702	338	3,223,235
ARTS, ENTERTAINMENT & RECREATION	71	93	9,028,533	24	958,763
ACCOMMODATIONS & FOOD SERVICES	72	444	112,389,430	128	20,293,932
ACCOMMODATIONS	721	25	15,976,043	32	3,481,016
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	419	96,413,387	96	16,812,916
OTHER SERVICES	81	670	25,962,891	205	4,492,722
REPAIR & MAINTENANCE	811	427	20,344,859	127	3,696,503
PERSONAL SERVICE	812	204	5,251,657	52	728,982
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	366,375	26	67,237
PUBLIC ADMINISTRATION, OTHER	92.00	9	177,797	5	439,113
TOTAL ALL INDUSTRIES		13,104	\$868,003,523	5,175	\$126,232,365

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2017

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	2,165	\$111,449,089	2,794	\$213,951,842
MOTOR VEHICLES & PARTS	441	106	32,308,938	183	68,864,665
NEW & USED AUTO DEALERS	4411	28	26,150,659	57	52,137,035
RV, BOAT, MOTORCYCLE DEALERS	4412	15	2,122,867	25	8,066,152
AUTOMOTIVE PARTS & TIRE	4413	63	4,035,412	101	8,661,478
FURNITURE & HOME FURNISHING	442	111	4,403,871	137	5,526,041
ELECTRONICS & APPLIANCES	443	203	4,060,990	277	10,505,301
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	18,497,711	126	26,375,538
BUILDING MATERIALS	4441	66	17,663,807	93	24,147,997
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	833,904	33	2,227,541
FOOD & BEVERAGE STORES	445	60	6,029,023	89	12,846,390
GROCERY & CONVENIENCE STORES	4451	21	5,580,310	40	12,407,796
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	448,713	49	438,594
DRUG/HEALTH STORES	446	203	4,539,625	261	7,851,261
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,796,535	36	4,806,348
APPAREL & ACCESSORIES	448	212	3,576,270	242	5,739,408
CLOTHING & SHOE STORES	4481, 4482	190	3,224,785	215	4,910,844
JEWELRY & LUGGAGE STORES	4483	22	351,485	27	828,564
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	201	3,758,840	231	6,541,632
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	160	3,683,666	183	5,442,439
BOOK STORES & NEWS DEALERS	4512	41	75,174	48	1,099,193
GENERAL MERCHANDISE STORES	452	24	19,461,753	36	43,553,888
DEPARTMENT STORES	4521	6	7,240,155	7	7,675,273
GENERAL MERCHANDISE STORES	4529	18	12,221,598	29	35,878,615
E-COMMERCE & MAIL ORDER	4541	220	3,211,393	270	5,533,097
MISCELLANEOUS RETAILERS	453, 4542, 4543	723	9,804,140	906	15,808,273
AGRICULTURE, FORESTRY, FISHING	11	9	40,843	13	89,679
MINING	21	3	8,248	4	19,952
UTILITIES	22	4	80,923	D	D
CONSTRUCTION	23	547	37,258,585	765	36,898,933
CONSTRUCTION OF BUILDINGS	236	159	18,601,902	219	20,449,542
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,164,920	27	773,902
SPECIAL TRADE CONTRACTORS	238	368	17,491,763	519	15,675,489
MANUFACTURING	31-33	344	3,350,219	515	10,004,713
WHOLESALE TRADE	42	1,152	22,873,413	1,436	31,564,107
DURABLE GOODS	423	832	19,668,671	1,020	25,955,407
NONDURABLE GOODS	424	314	3,176,668	403	5,549,273
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	28,074	13	59,427
TRANSPORTATION & WAREHOUSING	48-49	19	721,643	32	689,987
INFORMATION	51	327	9,831,170	399	19,597,814
FINANCE, INSURANCE	52	85	1,041,205	108	3,169,045
REAL ESTATE, RENTAL/LEASING	53	189	5,978,643	242	13,899,074
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	347	6,253,824	460	6,957,867
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	368	3,636,126	506	7,736,305
ARTS, ENTERTAINMENT & RECREATION	71	32	1,371,750	54	3,884,861
ACCOMMODATIONS & FOOD SERVICES	72	137	26,027,998	252	52,949,316
ACCOMMODATIONS	721	18	6,000,003	29	6,652,056
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	119	20,027,995	223	46,297,260
OTHER SERVICES	81	233	7,172,549	377	13,755,964
REPAIR & MAINTENANCE	811	155	6,008,960	252	10,633,821
PERSONAL SERVICE	812	53	1,061,081	91	2,770,580
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	102,508	34	351,563
PUBLIC ADMINISTRATION, OTHER	92.00	10	42,512	8	93,854
TOTAL ALL INDUSTRIES		5,971	\$237,138,740	7,967	\$415,280,396

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
AGRICULTURE, FORESTRY, FISHING	11	\$811,420,337	\$489,996,715	\$2,530,247
CROP & ANIMAL PRODUCTION	111,112	281,473,369	144,337,315	722,767
FORESTRY & LOGGING	113	343,206,842	244,840,686	922,409
FISHING & HUNTING	114	63,271,238	25,127,441	137,454
AG & FORESTRY SUPPORT ACTIVITIES	115	123,468,888	75,691,273	747,617
MINING	21	123,728,015	94,816,103	521,587
SAND & GRAVEL, QUARRYING	2123	81,527,511	71,286,215	395,255
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	42,200,504	23,529,888	126,332
UTILITIES	22	679,905,169	514,896,498	6,956,515
HYDROELECTRIC POWER GENERATION	221111	6,581,439	6,092,937	67,809
ALTERNATIVE POWER GENERATION	221114-221117	3,378,148	3,265,588	24,332
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	3,441,026	3,090,215	25,458
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	141,102,318	120,715,975	1,462,922
NATURAL GAS DISTRIBUTION	2212	112,940,988	23,526,013	146,240
WATER & SEWER	2213	412,461,250	358,205,770	5,229,754
CONSTRUCTION	23	12,937,557,228	11,674,201,830	57,061,750
RESIDENTIAL BUILDING & REMODELING	2361	2,200,090,679	2,077,691,473	10,153,999
NONRESIDENTIAL BUILDING	2362	3,529,858,294	3,178,787,551	15,161,459
HEAVY CONSTRUCTION & HIGHWAYS	237	1,130,698,824	1,002,459,929	5,115,859
SPECIAL TRADE CONTRACTORS	238	6,076,909,431	5,415,262,877	26,630,433
ELECTRICAL	23821	1,285,526,048	1,136,291,070	5,700,500
PLUMBING & HEATING	23822	1,205,589,255	1,117,541,156	5,462,048
PAINTING	23832	192,213,666	183,008,858	885,792
MASONRY/DRYWALL	23814, 23831	383,692,713	361,753,868	1,739,874
ROOFING	23816	238,195,195	225,162,287	1,080,541
OTHER CONTRACTORS	238 not listed above	2,771,692,554	2,391,505,638	11,761,678
MANUFACTURING	31-33	42,041,763,014	28,854,648,345	111,040,519
FOOD PRODUCTS	311	4,401,034,077	1,742,516,758	6,572,988
MILLING OF GRAINS	3112	213,970,258	133,384,885	612,650
FRUITS & VEGETABLES	3114	1,011,244,971	132,174,957	609,461
DAIRY PRODUCTS	3115	599,795,219	84,428,640	409,040
MEAT PRODUCTS	3116	519,557,848	516,954,946	799,713
SEAFOOD PRODUCTS	3117	810,473,145	115,174,042	576,320
BAKERY PRODUCTS	3118	412,110,102	214,578,602	1,036,343
OTHER FOOD ITEMS	3111, 3113, 3119	833,882,534	545,820,686	2,529,461
BEVERAGES	312	646,847,366	384,842,636	1,880,284
TEXTILES	313,314	182,935,480	104,546,006	506,405
APPAREL	315	47,693,630	29,157,401	141,938
LEATHER & ALLIED PRODUCTS	316	34,290,562	17,074,594	83,523
LUMBER & WOOD PRODUCTS	321	1,867,233,367	1,123,389,339	4,412,817
SAWMILLS	3211	768,730,518	461,718,218	1,654,588
PLYWOOD & TRUSSES	3212	283,847,162	172,324,754	696,720
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	814,655,687	489,346,367	2,061,509
PAPER PRODUCTS	322	1,645,267,879	946,622,332	3,687,751
PULP & PAPER MILLS	3221	1,227,757,743	655,180,142	2,330,680
OTHER PAPER PRODUCTS	3222	417,510,136	291,442,190	1,357,071
COMMERCIAL PRINTING	323	215,098,171	162,470,023	804,751
PETROLEUM & COAL PRODUCTS	324	4,746,811,820	4,388,956,511	21,347,716
PETROLEUM REFINING	32411	4,602,987,308	4,297,813,772	20,901,571
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	143,824,512	91,142,739	446,145
CHEMICALS	325	1,750,863,057	969,596,791	4,549,493
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	656,351,862	319,988,269	1,580,534
PHARMACEUTICALS	3254	371,895,980	214,958,302	1,068,582
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	352,115,886	202,080,275	761,780
PAINT, COATING & ADHESIVES	3255	28,203,258	19,017,381	92,077
SOAP, CLEANING COMPOUND & TOILETRIES	3256	196,621,993	101,839,435	493,180
OTHER CHEMICAL PRODUCTS	3259	145,674,078	111,713,129	553,340

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	806,499,069	482,276,093	2,252,566
NONMETALLIC MINERALS	327	660,963,574	479,829,461	2,295,992
PRIMARY METALS	331	627,994,605	443,739,812	1,847,121
IRON & STEEL MILLS	3311, 3312	227,757,067	143,890,389	656,260
ALUMINUM SMELTING	3313	190,650,183	166,644,129	553,631
OTHER NONFERROUS METALS	3314	38,393,353	37,349,897	180,743
FOUNDRIES	3315	171,194,002	95,855,397	456,487
FABRICATED METAL PRODUCTS	332	1,469,909,086	986,432,721	4,447,396
MACHINERY	333	1,571,649,237	834,606,129	4,010,326
FARM & CONSTRUCTION IMPLEMENTS	3331	122,153,290	71,272,714	344,076
INDUSTRIAL MACHINERY	3332	327,971,582	150,263,797	768,854
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,121,524,365	613,069,618	2,897,396
COMPUTERS & ELECTRONICS	334	2,612,207,926	1,344,139,594	6,478,321
COMPUTER HARDWARE	3341	104,825,784	31,402,876	182,221
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	140,172,675	68,297,320	336,290
AUDIO & VIDEO EQUIPMENT	3343	30,157,438	14,717,921	74,176
SEMICONDUCTORS	3344	771,279,245	373,847,290	1,536,726
INSTRUMENTS	3345	1,543,948,640	839,436,196	4,240,599
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	21,824,144	16,437,991	108,309
ELECTRICAL EQUIPMENT & APPLIANCES	335	727,019,651	290,817,902	1,378,236
LIGHTING EQUIPMENT	3351	174,045,975	31,398,859	156,380
HOUSEHOLD APPLIANCES	3352	2,626,913	1,662,725	8,037
OTHER ELECTRIC EQUIPMENT	3353, 3359	550,346,763	257,756,318	1,213,819
TRANSPORTATION EQUIPMENT	336	16,433,898,515	13,169,511,978	39,819,316
MOTOR VEHICLES & PARTS	3361, 3362, 3363	327,081,697	236,928,258	1,147,279
AIRCRAFT, AEROSPACE & PARTS	3364	15,726,725,293	12,660,835,063	37,323,956
SHIPS & BOATS	3366	349,516,388	246,865,280	1,226,848
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	30,575,137	24,883,377	121,233
FURNITURE & RELATED PRODUCTS	337	368,136,223	260,864,583	1,258,540
OTHER MANUFACTURING	339	1,225,409,719	693,257,681	3,265,039
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	118,899,589	72,736,026	370,151
DENTAL LABORATORIES	339116	44,320,661	39,490,859	241,343
SPORTING AND ATHLETIC GOODS	33992	211,661,535	57,891,069	301,698
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	850,527,934	523,139,727	2,351,847
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>37,030,289,671</u>	<u>26,610,224,665</u>	<u>123,782,330</u>
DURABLE GOODS	423	17,807,731,384	13,479,973,518	66,845,881
MOTOR VEHICLES & PARTS	4231	3,083,183,343	2,849,138,804	14,114,571
FURNITURE & HOME FURNISHINGS	4232	463,837,577	315,706,717	1,555,605
LUMBER & CONSTRUCTION MATERIALS	4233	1,880,425,856	1,307,817,650	6,209,964
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	2,980,047,808	2,374,270,275	12,485,014
METAL & MINERAL (except Petroleum)	4235	785,932,490	584,670,961	2,769,063
ELECTRICAL EQUIPMENT	4236	2,370,396,142	1,775,261,605	9,031,854
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	945,726,010	789,360,441	3,848,394
MACHINERY & EQUIPMENT	4238	3,206,585,450	2,610,139,480	12,180,945
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	323,048,668	168,776,959	837,993
TOY & HOBBY GOODS & SUPPLIES	423920	874,585,702	55,188,105	312,485
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	893,962,338	649,642,521	3,499,993
NONDURABLE GOODS:	424	18,957,085,851	12,982,917,792	55,714,610
PAPER & PAPER PRODUCTS	4241	626,147,862	484,844,976	2,245,564
DRUGS & SUNDRIES	4242	2,262,478,209	2,086,650,302	5,284,735
APPAREL	4243	1,006,971,530	316,064,226	1,560,262
FOOD PRODUCTS	4244	7,704,455,695	4,868,624,922	21,188,169
FARM PRODUCTS	4245	904,770,552	184,273,989	928,007
CHEMICALS & PLASTICS	4246	838,420,915	657,888,050	3,160,542
PETROLEUM PRODUCTS	4247	1,884,102,120	1,641,814,630	8,186,081
BEER & ALE	424810	220,487,300	210,271,179	1,019,356
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	940,002,413	675,235,505	3,285,278
FARM SUPPLIES	42491	857,008,561	564,719,558	2,777,224
TOBACCO & TOBACCO PRODUCTS	42494	348,403,554	274,439,663	1,324,877
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,363,837,140	1,018,090,792	4,754,515
ELECTRONIC MARKETS, AGENTS, BROKERS	425	265,472,436	147,333,355	1,221,839

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RETAIL TRADE	44-45	32,342,134,868	27,797,957,741	138,627,400
MOTOR VEHICLES & PARTS	441	6,716,882,460	5,963,647,179	30,400,848
NEW & USED AUTO DEALERS	4411	5,257,596,912	4,720,332,748	24,252,226
RV, BOAT, MOTORCYCLE DEALERS	4412	566,921,108	476,747,702	2,434,845
AUTOMOTIVE PARTS & TIRES	4413	892,364,440	766,566,729	3,713,777
FURNITURE & HOME FURNISHINGS	442	826,709,043	743,779,658	3,588,167
ELECTRONICS & APPLIANCES	443	1,539,645,921	1,300,942,790	7,293,422
HOUSEHOLD APPLIANCES	443141	172,738,140	170,708,316	822,125
ELECTRONIC STORES	443142	1,366,907,781	1,130,234,474	6,471,297
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,149,605,245	1,996,409,739	9,554,049
BUILDING MATERIALS	4441	1,827,619,655	1,729,517,606	8,263,762
LAWN & GARDEN SUPPLIES	4442	321,985,590	266,892,133	1,290,287
FOOD & BEVERAGES (OFF-PREMISES)	445	4,028,070,881	3,794,483,994	18,172,895
GROCERY & CONVENIENCE STORES	4451	3,606,497,174	3,462,363,557	16,641,379
OTHER FOOD STORES/SPECIALTY FOODS	4452	303,781,541	235,559,675	1,047,934
BEER, WINE AND LIQUOR STORES	4453	117,792,166	96,560,762	483,582
DRUG STORES & PERSONAL CARE STORES	446	2,440,376,168	2,264,515,283	11,292,249
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,145,244,160	1,682,168,045	8,239,616
APPAREL & ACCESSORIES	448	1,134,115,711	935,674,754	4,539,572
CLOTHING STORES	4481	915,618,405	739,779,910	3,603,931
SHOE STORES	4482	83,452,078	78,551,191	370,654
JEWELRY & LUGGAGE STORES	4483	135,045,228	117,343,653	564,987
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	953,802,812	618,252,256	3,056,749
SPORTING GOODS	45111	462,388,794	385,611,977	1,900,538
HOBBY & TOY STORES	45112	296,441,869	92,713,109	452,346
SEWING SUPPLIES	45113	37,161,949	34,695,412	167,036
MUSICAL INSTRUMENTS	45114	37,619,404	32,997,248	170,592
BOOK, PERIODICAL & MUSIC STORES	45121	120,190,796	72,234,510	366,237
DEPARTMENT STORES	4521	715,485,947	693,420,057	3,331,436
GENERAL MERCHANDISE STORES	4529	5,082,416,432	4,294,080,711	20,568,059
E-COMMERCE & MAIL ORDER	4541	1,370,670,433	1,098,199,346	5,718,800
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,239,109,655	2,412,383,929	12,871,538
TRANSPORTATION	48-492	1,219,630,561	1,087,519,309	7,269,563
AIR TRANSPORTATION	481	16,832,172	16,518,025	169,765
RAILROADS	482	28,296,840	28,296,840	296,267
WATER TRANSPORTATION	483	38,226,093	32,157,436	111,060
TRUCK TRANSPORTATION	484	150,775,707	127,123,170	1,118,465
TRANSIT & GROUND PASSENGER TRANSPORT	485	54,639,945	43,896,573	581,814
PIPELINE TRANSPORTATION	486	3,165,539	2,515,289	15,440
SCENIC & SIGHTSEEING TRANSPORTATION	487	16,724,321	8,327,033	55,719
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	886,798,345	807,620,001	4,703,607
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	24,171,599	21,064,942	217,426
WAREHOUSING & STORAGE	493	228,036,913	196,213,290	1,031,460
INFORMATION	51	5,915,852,655	5,064,206,235	50,565,963
PUBLISHING (EXCEPT INTERNET)	511	1,147,664,359	721,949,467	5,834,222
NEWSPAPERS	51111	103,832,754	102,596,248	415,896
BOOKS & PERIODICALS	51112, 51113	99,505,207	78,437,989	572,110
SOFTWARE	5112	848,054,928	449,407,812	3,592,145
OTHER PUBLISHERS	51114, 51119	96,271,470	91,507,418	1,254,071
MOTION PICTURE PRODUCTION	512	275,428,945	238,875,000	3,102,582
RADIO & TV BROADCASTING, CABLE TV	515	499,030,664	420,595,998	5,386,381
TELEPHONE & TELECOMMUNICATIONS	517	3,012,177,453	2,963,176,926	27,311,075
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	580,156,835	367,670,209	4,599,281
OTHER INFORMATION SERVICES	519	401,394,399	351,938,635	4,332,422
FINANCE, INSURANCE, REAL ESTATE	52-53	11,697,740,984	8,425,107,588	98,375,531
BANKS & CREDIT UNIONS	522	5,074,225,104	3,640,077,763	50,936,899
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,664,169,997	1,276,891,360	13,515,076
INSURANCE AGENTS & BROKERS	524	2,068,794,105	955,529,514	8,196,808
REAL ESTATE AGENTS & BROKERS	531	1,243,927,487	1,194,235,583	16,983,604
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,485,550,828	1,202,419,240	6,493,126
LESSORS OF NONFINANCIAL INTANGIBLES	533	161,073,463	155,954,128	2,250,018

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>39,104,891,118</u>	<u>30,100,787,884</u>	<u>337,494,905</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>14,318,677,586</u>	<u>10,094,202,870</u>	<u>125,546,034</u>
LEGAL SERVICES	5411	1,136,818,499	1,060,433,078	15,325,082
ACCOUNTING SERVICES	5412	1,944,159,217	1,893,972,124	28,153,412
ARCHITECTURAL SERVICES	54131	387,162,334	347,475,566	5,163,206
ENGINEERING SERVICES	54133	1,524,915,584	1,285,136,715	12,482,130
OTHER RELATED SERVICES	54132, 54134-54138	164,817,653	144,795,081	1,940,182
SPECIALIZED DESIGN SERVICES	5414	222,746,669	185,656,589	1,842,342
COMPUTER SYSTEM DESIGN SERVICES	5415	4,681,421,771	2,362,206,089	24,774,938
CONSULTING SERVICES	5416	2,213,607,518	1,580,943,206	21,083,357
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	732,238,588	284,358,831	2,829,103
ADVERTISING & PUBLIC RELATIONS	5418	319,608,532	259,613,283	3,494,770
OTHER PROFESSIONAL SERVICES	5419	991,181,221	689,612,308	8,457,512
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>99,055,653</u>	<u>80,975,518</u>	<u>948,556</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	4,009,093,146	3,370,142,047	35,643,473
EMPLOYMENT SERVICES	5613	781,909,087	677,395,238	9,074,285
TRAVEL SERVICES	5615	254,581,990	169,251,412	1,269,221
INVESTIGATION & SECURITY SERVICES	5616	300,964,479	278,075,650	3,224,532
BUILDING SERVICES & JANITORIAL	5617	698,879,527	676,482,121	5,507,138
OTHER	5611, 5612, 5614, 5619	1,972,758,063	1,568,937,626	16,568,297
WASTE TREATMENT/ COLLECTION	562	886,060,981	822,221,287	8,776,770
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>577,474,796</u>	<u>279,867,875</u>	<u>3,571,307</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>11,782,005,718</u>	<u>8,545,183,574</u>	<u>119,589,192</u>
AMBULATORY HEALTH CARE SERVICES	621	5,528,515,872	4,733,850,647	67,443,999
PHYSICIANS	6211	2,245,927,079	1,848,310,168	27,383,762
DENTISTS	6212	937,848,415	927,645,120	13,872,553
OTHER HEALTH PRACTITIONERS	6213	766,646,858	720,070,104	9,884,501
OUTPATIENT CARE CENTERS	6214	817,188,630	621,528,300	8,508,774
MEDICAL & DIAGNOSTIC LABORATORIES	6215	312,531,963	185,227,041	2,765,546
HOME HEALTH CARE	6216	286,277,056	278,892,208	2,770,336
OTHER AMBULATORY HEALTH CARE	6219	162,095,871	152,177,706	2,258,527
HOSPITALS	622	5,273,104,149	3,049,230,479	44,252,757
NURSING & RETIREMENT HOMES	623	613,600,700	552,458,655	5,491,225
SOCIAL SERVICES & DAY CARE	624	366,784,997	209,643,793	2,401,211
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>750,569,791</u>	<u>646,250,728</u>	<u>5,885,813</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	228,602,731	177,009,124	2,328,433
MUSEUMS, HISTORICAL SITES, ETC.	712	16,043,658	6,799,497	76,310
AMUSEMENT, GAMBLING, RECREATION	713	505,923,402	462,442,107	3,481,070
ACCOMMODATIONS	721	773,193,344	731,971,654	3,876,107
RESTAURANTS, FOOD SERVICES	7223, 7225	3,392,715,343	3,327,406,294	16,859,478
DRINKING PLACES	7224	235,580,138	211,862,715	1,243,438
AUTO REPAIR & SERVICES	8111	726,204,114	708,591,541	3,455,246
OTHER REPAIR SERVICES	8112, 8113, 8114	525,997,511	395,898,598	2,120,515
PERSONAL SERVICES	812	763,720,706	722,264,499	7,841,266
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	297,672,875	286,804,532	3,796,060
DEATH CARE SERVICES	8122	62,551,139	61,307,206	728,365
LAUNDRY & DRY CLEANING	8123	112,216,816	109,869,476	698,075
OTHER PERSONAL SERVICES	8129	291,279,876	264,283,285	2,618,766
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	185,024,578	92,062,621	1,152,365
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>86,253,961</u>	<u>78,510,841</u>	<u>1,081,553</u>
TOTAL ALL INDUSTRIES		184,139,686,781	140,917,200,981	935,353,978

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 1ST QUARTER, 2017

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$25,931,512,120	\$14,526,045,298	\$944,193,206
MOTOR VEHICLES & PARTS	441	4,920,980,708	3,984,250,833	258,976,357
NEW & USED AUTO DEALERS	4411	3,954,489,333	3,202,515,969	208,163,579
RV, BOAT, MOTORCYCLE DEALERS	4412	456,051,440	341,893,698	22,223,100
AUTOMOTIVE PARTS & TIRE	4413	510,439,935	439,841,166	28,589,678
FURNITURE & HOME FURNISHING	442	633,348,331	572,576,246	37,217,471
ELECTRONICS & APPLIANCE STORES	443	1,059,812,560	864,869,671	56,216,539
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,474,900,724	1,356,371,685	88,164,191
BUILDING MATERIALS	4441	1,271,950,972	1,192,702,512	77,525,677
LAWN & GARDEN SUPPLIES & EQUIP.	4442	202,949,752	163,669,173	10,638,514
FOOD & BEVERAGE STORES	445	3,610,153,258	883,529,541	57,429,431
GROCERY & CONVENIENCE STORES	4451	3,392,165,559	806,883,281	52,447,422
OTHER FOOD & BEVERAGE STORES	4452, 4453	217,987,699	76,646,260	4,982,009
DRUG/HEALTH STORES	446	2,026,767,195	671,692,533	43,660,035
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,841,528,115	375,004,313	24,375,281
APPAREL & ACCESSORIES	448	1,061,204,341	870,824,810	56,603,654
CLOTHING & SHOE STORES	4481, 4482	938,174,589	766,357,206	49,813,259
JEWELRY & LUGGAGE STORES	4483	123,029,752	104,467,604	6,790,395
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	664,227,122	535,143,414	34,784,323
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	550,918,282	467,043,944	30,357,845
BOOK STORES & NEWS DEALERS	4512	113,308,840	68,099,470	4,426,478
GENERAL MERCHANDISE STORES	452	5,571,976,874	2,381,810,963	154,817,718
DEPARTMENT STORES	4521	707,689,866	602,193,133	39,142,554
GENERAL MERCHANDISE STORES	4529	4,864,287,008	1,779,617,830	115,675,164
E-COMMERCE & MAIL ORDER	4541	894,873,205	690,562,934	44,886,602
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,171,739,687	1,339,408,355	87,061,604
AGRICULTURE, FORESTRY, FISHING	11	41,526,390	12,013,709	780,892
MINING	21	32,547,633	11,743,459	763,329
UTILITIES	22	36,716,245	15,097,080	981,318
CONSTRUCTION	23	8,060,696,227	6,714,254,798	436,426,891
CONSTRUCTION OF BUILDINGS	236	5,000,963,931	4,145,945,014	269,486,559
HEAVY CONSTRUCTION & HIGHWAYS	237	562,307,648	449,562,962	29,221,597
SPECIAL TRADE CONTRACTORS	238	2,497,424,648	2,118,746,822	137,718,735
MANUFACTURING	31-33	2,563,149,931	608,021,152	39,521,425
WHOLESALE TRADE	42	4,399,869,466	2,240,135,173	145,608,787
DURABLE GOODS	423	3,274,428,663	1,775,289,684	115,393,822
NONDURABLE GOODS	424	1,109,350,072	459,220,288	29,849,323
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16,090,731	5,625,201	365,642
TRANSPORTATION & WAREHOUSING	48-49	183,425,796	139,032,394	9,037,120
INFORMATION	51	2,165,697,884	1,629,889,524	105,942,820
FINANCE, INSURANCE	52	379,230,210	280,234,467	18,215,259
REAL ESTATE, RENTAL/LEASING	53	955,171,419	822,089,332	53,435,852
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,148,315,635	991,068,657	64,419,553
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,544,399,011	928,684,327	60,364,608
ARTS, ENTERTAINMENT & RECREATION	71	375,528,110	359,347,326	23,357,602
ACCOMMODATIONS & FOOD SERVICES	72	4,036,908,382	3,890,388,443	252,875,378
ACCOMMODATIONS	721	704,925,424	670,446,602	43,579,087
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,331,982,958	3,219,941,841	209,296,291
OTHER SERVICES	81	1,226,805,905	1,031,182,600	67,026,964
REPAIR & MAINTENANCE	811	919,485,120	755,029,913	49,076,999
PERSONAL SERVICE	812	280,417,252	256,488,054	16,671,748
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26,903,533	19,664,633	1,278,217
PUBLIC ADMINISTRATION, OTHER	92-00	16,940,300	16,047,608	1,043,099
TOTAL ALL INDUSTRIES		\$55,098,440,664	\$34,215,275,347	\$2,223,994,103

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
1st Quarter, 2017

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$290,295,701</u>	<u>\$276,919,043</u>	<u>\$13,920,923</u>
WATER SUPPLY		261,379,063	248,556,430	12,496,572
MISCELLANEOUS		28,916,638	28,362,613	1,424,351
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>163,954,552</u>	<u>91,137,496</u>	<u>3,510,071</u>
SEWERAGE SYSTEMS		94,016,964	34,481,831	1,328,181
MISCELLANEOUS		69,937,588	56,655,665	2,181,890
<u>POWER</u>	<u>3.873%</u>	<u>2,502,159,866</u>	<u>2,163,394,092</u>	<u>83,795,862</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>663,842,816</u>	<u>660,537,341</u>	<u>25,443,255</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,087,353,345</u>	<u>405,627,567</u>	<u>7,792,620</u>
LOCAL/SUBURBAN TRANSIT		146,703,889	60,051,836	1,154,836
TRUCKING		771,721,345	247,776,688	4,760,372
RAILROADS		13,924,618	9,285,069	178,829
MISCELLANEOUS		155,003,493	88,513,974	1,698,583
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>46,573,405</u>	<u>27,492,312</u>	<u>375,355</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>220,863,975</u>	<u>145,135,236</u>	<u>928,897</u>
LOCAL/SUBURBAN TRANSIT		62,731,259	38,618,787	246,549
TRUCKING		59,528,832	46,481,186	297,945
MISCELLANEOUS		98,603,884	60,035,263	384,403
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>330,628,531</u>	<u>61,513,928</u>	<u>1,183,053</u>
WATER TRANSPORT		124,593,093	26,942,708	518,918
MISCELLANEOUS		206,035,438	34,571,220	664,135
TOTAL		\$5,305,672,191	\$3,831,757,015	\$136,950,036

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx.

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

Still can't find what you are looking for?

Try our [Create-A-Report](#) query tool from our [Get Statistics and Reports](#) site.

**Contact the Department of Revenue, Research & Fiscal Analysis division
at
DORSTATISTICS@DOR.WA.GOV.**