

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 2, 2012

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for April, May, June 2012**

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October 2012

**The Quarterly Business Review can be found on the Internet at
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OVERVIEW OF BUSINESS ACTIVITY

**2nd Quarter, 2012
(April, May, June 2012)**

State gross business income grew \$6.5 billion to \$156.7 billion in the second quarter of 2012, a 4.3 percent increase over the second quarter of 2011.

Gross income increased in most industry groups. Wholesale Trade increased 6.5 percent to \$32.7 billion. Construction was up 6.3 percent to \$8.6 billion. Finance, Insurance and Real Estate were up 6.1 percent to \$7.9 billion over second quarter 2012. New and Used Auto Dealers were at \$3.9 billion, a 13.2 percent increase over second quarter of 2011. Grocery and Convenience Stores increased 3.3 percent to \$3.5 billion. General Merchandise Stores increased to \$4.3 billion, up 4.7 percent and Gas Stations increased 35 percent to \$4.4 billion. Some industry groups continue to experience declines. Transportation, as an industry, was down 7.4 percent to \$2.5 billion and Information was at \$4.1 billion, a 3.3 percent decrease. Securities & Other Financial Investment were down 19.3 percent to 1.1 billion.

Statewide, taxable retail sales were up 4.7 percent compared to the second quarter of 2011. Most counties showed increases in taxable retail sales. King County was up 6.4 percent, Snohomish County was up 4.9 percent, Spokane County was up 2.0 percent, and Clark County showed an increase of 5.7 percent over second quarter of 2011. Yakima County was up 9.0 percent, and Whatcom County was up 6.6 percent. Pierce County increased 4.4 percent, and Kitsap County showed a 3.8 percent increase year over year. However, some counties showed a decline in taxable retail sales; Clallam County was down 5.1 percent compared to second quarter of 2011, Benton County was down 4.4 percent, and Grays Harbor County showed a 16.7 percent decrease year over year.

The incorporated area of Seattle had a taxable retail sales increase of 10.3 percent. Tacoma was up, at \$996 million, a 5.1 percent increase. Spokane was up 6.5 percent to \$962 million, Vancouver was up 5.8 percent, Yakima was up 11.7 percent to 387 million, Bellingham was up 5.4 percent, and Bellevue was up 7.2 percent to \$1.3 billion. Everett was down 0.4 percent to 576 million, Richland dropped 12.7 percent to \$227 million and Tukwila dropped 2.6 percent compared to second quarter of 2011.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2012

INDUSTRY	NAICS	UNITS	2nd QUARTER
			2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,600</u>	<u>\$814,937,286</u>
CROP & ANIMAL PRODUCTION	111,112	429	206,735,767
FORESTRY & LOGGING	113	547	456,105,781
FISHING & HUNTING	114	120	36,023,997
AG & FORESTRY SUPPORT ACTIVITIES	115	504	116,071,741
<u>MINING</u>	<u>21</u>	<u>149</u>	<u>136,943,876</u>
SAND & GRAVEL, QUARRYING	2123	109	82,256,298
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	40	54,687,578
<u>UTILITIES</u>	<u>22</u>	<u>675</u>	<u>2,818,438,482</u>
HYDROELECTRIC POWER GENERATION	221111	20	327,540,539
ALTERNATIVE POWER GENERATION	221114-221117	8	34,321,283
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	17,089,062
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	59	1,606,698,272
NATURAL GAS DISTRIBUTION	2212	9	77,352,725
WATER & SEWER	2213	573	755,436,601
<u>CONSTRUCTION</u>	<u>23</u>	<u>31,906</u>	<u>8,600,553,828</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,292	1,267,845,363
NONRESIDENTIAL BUILDING	2362	956	2,103,670,322
HEAVY CONSTRUCTION & HIGHWAYS	237	1,083	1,142,627,841
SPECIAL TRADE CONTRACTORS	238	19,575	4,086,410,302
ELECTRICAL	23821	2,598	884,888,881
PLUMBING & HEATING	23822	2,588	843,385,800
PAINTING	23832	2,242	141,737,295
MASONRY/DRYWALL	23814, 23831	1,276	228,450,045
ROOFING	23816	788	179,076,247
OTHER CONTRACTORS	238 not listed above	10,083	1,808,872,034
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,105</u>	<u>36,245,388,480</u>
FOOD PRODUCTS	311	762	2,769,963,461
MILLING OF GRAINS	3112	24	232,380,086
FRUITS & VEGETABLES	3114	52	350,054,801
DAIRY PRODUCTS	3115	20	32,771,700
MEAT PRODUCTS	3116	74	585,042,561
SEAFOOD PRODUCTS	3117	49	636,519,830
BAKERY PRODUCTS	3118	354	398,831,700
OTHER FOOD ITEMS	3111, 3113, 3119	189	534,362,783
BEVERAGES	312	532	665,761,318
TEXTILES	313,314	241	207,548,583
APPAREL	315	116	53,517,167
LEATHER & ALLIED PRODUCTS	316	28	12,522,586
LUMBER & WOOD PRODUCTS	321	435	1,998,613,071
SAWMILLS	3211	81	775,259,920
PLYWOOD & TRUSSES	3212	56	310,215,718
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	298	913,137,433
PAPER PRODUCTS	322	89	1,577,608,681
PULP & PAPER MILLS	3221	26	1,052,182,210
OTHER PAPER PRODUCTS	3222	63	525,426,471
COMMERCIAL PRINTING	323	626	227,285,852
PETROLEUM & COAL PRODUCTS	324	31	5,954,649,904
PETROLEUM REFINING	32411	15	5,836,572,429
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	16	118,077,475
CHEMICALS	325	254	1,234,927,540
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	66	448,334,490
PHARMACEUTICALS	3254	40	309,607,208
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	28	240,628,738
PAINT, COATING & ADHESIVES	3255	28	42,271,255
SOAP, CLEANING COMPOUND & TOILETRIES	3256	38	28,237,082
OTHER CHEMICAL PRODUCTS	3259	54	165,848,767

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2012
PLASTICS & RUBBER PRODUCTS	326	216	664,097,243
NONMETALLIC MINERALS	327	258	727,053,062
PRIMARY METALS	331	113	852,364,041
IRON & STEEL MILLS	3311, 3312	44	291,707,070
ALUMINUM SMELTING	3313	18	296,579,172
OTHER NONFERROUS METALS	3314	13	46,888,454
FOUNDRIES	3315	38	217,189,345
FABRICATED METAL PRODUCTS	332	1,037	1,284,374,328
MACHINERY	333	605	1,441,417,570
FARM & CONSTRUCTION IMPLEMENTS	3331	67	152,555,577
INDUSTRIAL MACHINERY	3332	110	262,025,431
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	428	1,026,836,562
COMPUTERS & ELECTRONICS	334	458	2,333,996,857
COMPUTER HARDWARE	3341	31	183,369,478
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	54	99,890,125
AUDIO & VIDEO EQUIPMENT	3343	19	50,079,565
SEMICONDUCTORS	3344	78	661,599,386
INSTRUMENTS	3345	205	1,311,280,464
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	71	27,777,839
ELECTRICAL EQUIPMENT & APPLIANCES	335	148	600,473,883
LIGHTING EQUIPMENT	3351	36	84,893,037
HOUSEHOLD APPLIANCES	3352	14	88,682,949
OTHER ELECTRIC EQUIPMENT	3353, 3359	98	426,897,897
TRANSPORTATION EQUIPMENT	336	472	12,521,345,714
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	538,850,035
AIRCRAFT, AEROSPACE & PARTS	3364	117	11,545,143,301
SHIPS & BOATS	3366	199	397,728,299
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	39	39,624,079
FURNITURE & RELATED PRODUCTS	337	602	273,167,463
OTHER MANUFACTURING	339	1,082	844,700,156
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	114	122,660,156
DENTAL LABORATORIES	339116	254	38,441,369
SPORTING AND ATHLETIC GOODS	33992	96	229,921,106
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	618	453,677,525
WHOLESALE TRADE	42	13,800	32,693,002,054
DURABLE GOODS	423	7,707	15,338,881,321
MOTOR VEHICLES & PARTS	4231	592	2,130,047,271
FURNITURE & HOME FURNISHINGS	4232	417	307,868,582
LUMBER & CONSTRUCTION MATERIALS	4233	664	1,271,082,407
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,492	3,079,001,126
METAL & MINERAL (except Petroleum)	4235	301	872,934,401
ELECTRICAL EQUIPMENT	4236	988	2,183,038,558
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	503	748,372,328
MACHINERY & EQUIPMENT	4238	1,732	3,355,397,547
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	302	270,978,375
TOY & HOBBY GOODS & SUPPLIES	423920	77	426,603,379
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	639	693,557,347
NONDURABLE GOODS:	424	5,748	16,988,390,911
PAPER & PAPER PRODUCTS	4241	271	533,254,320
DRUGS & SUNDRIES	4242	311	1,697,174,336
APPAREL	4243	384	836,718,273
FOOD PRODUCTS	4244	1,648	6,692,362,845
FARM PRODUCTS	4245	84	300,255,676
CHEMICALS & PLASTICS	4246	385	883,656,124
PETROLEUM PRODUCTS	4247	151	2,359,994,137

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2012
BEER & ALE	424810	79	268,100,275
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	428	878,388,287
FARM SUPPLIES	42491	210	994,997,565
TOBACCO & TOBACCO PRODUCTS	42494	57	279,706,935
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,740	1,263,782,138
ELECTRONIC MARKETS, AGENTS, BROKERS	425	345	365,729,822
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,232</u>	<u>29,353,999,825</u>
MOTOR VEHICLES & PARTS	441	2,807	5,183,572,147
NEW & USED AUTO DEALERS	4411	1,273	3,938,589,328
RV, BOAT, MOTORCYCLE DEALERS	4412	529	467,799,024
AUTOMOTIVE PARTS & TIRES	4413	1,005	777,183,795
FURNITURE & HOME FURNISHINGS	442	1,257	631,743,128
ELECTRONICS & APPLIANCES	443	1,854	1,367,843,137
HOUSEHOLD APPLIANCES	443141	187	93,737,189
ELECTRONIC STORES	443142	1,667	1,274,105,948
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,082	1,932,550,276
BUILDING MATERIALS	4441	1,373	1,624,389,857
LAWN & GARDEN SUPPLIES	4442	709	308,160,419
FOOD & BEVERAGES (OFF-PREMISES)	445	3,366	3,807,652,578
GROCERY & CONVENIENCE STORES	4451	2,006	3,490,187,396
OTHER FOOD STORES/SPECIALTY FOODS	4452	797	264,547,036
BEER, WINE AND LIQUOR STORES	4453	563	52,918,146
DRUG STORES & PERSONAL CARE STORES	446	1,413	1,496,139,557
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,543	4,353,575,861
APPAREL & ACCESSORIES	448	2,064	1,169,338,398
CLOTHING STORES	4481	1,388	946,299,710
SHOE STORES	4482	148	90,814,118
JEWELRY & LUGGAGE STORES	4483	528	132,224,570
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,831	699,184,819
SPORTING GOODS	45111	943	460,351,775
HOBBY & TOY STORES	45112	238	89,088,340
SEWING SUPPLIES	45113	143	37,466,883
MUSICAL INSTRUMENTS	45114	142	32,271,353
BOOK, PERIODICAL & MUSIC STORES	45121	365	80,006,468
DEPARTMENT STORES	4521	24	811,604,468
GENERAL MERCHANDISE STORES	4529	217	4,285,834,220
E-COMMERCE & MAIL ORDER	4541	1,014	905,266,812
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,760	2,709,694,424
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,452</u>	<u>2,541,010,594</u>
AIR TRANSPORTATION	481	60	21,266,088
RAILROADS	482	9	38,204,815
WATER TRANSPORTATION	483	48	113,595,390
TRUCK TRANSPORTATION	484	2,335	1,105,844,422
TRANSIT & GROUND PASSENGER TRANSPORT	485	308	131,320,301
PIPELINE TRANSPORTATION	486	4	1,648,775
SCENIC & SIGHTSEEING TRANSPORTATION	487	137	41,082,393
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,058	994,134,694
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	493	93,913,716
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>203</u>	<u>205,680,133</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,075</u>	<u>4,185,610,862</u>
PUBLISHING (EXCEPT INTERNET)	511	735	736,753,859
NEWSPAPERS	51111	114	143,067,921
BOOKS & PERIODICALS	51112, 51113	287	100,865,138
SOFTWARE	5112	247	446,061,664
OTHER PUBLISHERS	51114, 51119	87	46,759,136
MOTION PICTURE PRODUCTION	512	625	194,750,366
RADIO & TV BROADCASTING, CABLE TV	515	129	433,429,331

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2012
TELEPHONE & TELECOMMUNICATIONS	517	631	2,181,015,368
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	722	458,094,748
OTHER INFORMATION SERVICES	519	233	181,567,190
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,516</u>	<u>7,987,605,515</u>
BANKS & CREDIT UNIONS	522	1,409	3,328,930,584
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,405	1,140,494,614
INSURANCE AGENTS & BROKERS	524	2,376	1,529,699,339
REAL ESTATE AGENTS & BROKERS	531	3,528	916,938,424
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,689	1,005,859,256
LESSORS OF NONFINANCIAL INTANGIBLES	533	109	65,683,298
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>90,539</u>	<u>31,134,288,386</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>26,863</u>	<u>10,498,128,084</u>
LEGAL SERVICES	5411	4,669	1,016,801,845
ACCOUNTING SERVICES	5412	2,587	851,280,863
ARCHITECTURAL SERVICES	54131	993	275,602,116
ENGINEERING SERVICES	54133	1,604	1,492,317,809
OTHER RELATED SERVICES	54132, 54134-54138	855	129,679,816
SPECIALIZED DESIGN SERVICES	5414	1,672	185,024,882
COMPUTER SYSTEM DESIGN SERVICES	5415	3,769	2,828,774,345
CONSULTING SERVICES	5416	6,028	1,894,186,713
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	456	621,694,967
ADVERTISING & PUBLIC RELATIONS	5418	936	400,201,259
OTHER PROFESSIONAL SERVICES	5419	3,294	802,563,469
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>263</u>	<u>82,550,471</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,762	3,310,008,386
EMPLOYMENT SERVICES	5613	836	570,803,789
TRAVEL SERVICES	5615	304	162,714,186
INVESTIGATION & SECURITY SERVICES	5616	641	230,546,004
BUILDING SERVICES & JANITORIAL	5617	7,382	599,462,910
OTHER	5611, 5612, 5614, 5619	3,599	1,746,481,497
WASTE TREATMENT/ COLLECTION	562	469	807,025,816
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,162</u>	<u>434,602,212</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>13,734</u>	<u>8,964,428,812</u>
AMBULATORY HEALTH CARE SERVICES	621	12,126	4,795,670,082
PHYSICIANS	6211	3,103	1,966,616,090
DENTISTS	6212	3,249	783,881,576
OTHER HEALTH PRACTITIONERS	6213	4,751	616,829,010
OUTPATIENT CARE CENTERS	6214	543	738,147,058
MEDICAL & DIAGNOSTIC LABORATORIES	6215	174	322,150,315
HOME HEALTH CARE	6216	163	195,029,167
OTHER AMBULATORY HEALTH CARE	6219	143	173,016,866
HOSPITALS	622	94	3,431,546,206
NURSING & RETIREMENT HOMES	623	486	512,389,756
SOCIAL SERVICES & DAY CARE	624	1,028	224,822,768
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,049</u>	<u>697,455,925</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,060	281,545,638
MUSEUMS, HISTORICAL SITES, ETC.	712	67	17,933,854
AMUSEMENT, GAMBLING, RECREATION	713	1,922	397,976,433
ACCOMMODATIONS	721	2,057	691,789,034
RESTAURANTS, FOOD SERVICES	7223, 7225	11,965	3,423,316,554
DRINKING PLACES	7224	1,289	221,425,538
AUTO REPAIR & SERVICES	8111	4,992	608,129,358
OTHER REPAIR SERVICES	8112, 8113, 8114	3,402	442,522,022
PERSONAL SERVICES	812	6,552	686,682,796
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,067	234,340,988
DEATH CARE SERVICES	8122	194	46,112,722
LAUNDRY & DRY CLEANING	8123	808	99,453,482
OTHER PERSONAL SERVICES	8129	1,483	306,775,604
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	784	144,679,701
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>196</u>	<u>121,543,677</u>
TOTAL ALL INDUSTRIES		195,252	\$156,717,459,321

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
2ND QUARTER, 2012 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$78,080	\$1,445	\$76,634	0.004840	\$371
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,425,479	71,591	1,353,888	0.001380	1,868
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,024,966	113,526	911,440	0.002750	2,506
4	Insurance Agents/Brokers	14	477,719	26,542	451,177	0.004840	2,184
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,013,404	42,950	970,454	0.001380	1,339
6	Processing for Hire/Printing and Publishing	10	515,176	45,287	469,890	0.004840	2,274
7	Manufacturing	7	6,508,857	227,408	6,281,449	0.004840	30,402
8	Royalties; Child Care	80	334,768	55,689	279,078	0.004840	1,351
9	Wholesaling	3	48,846,717	15,504,605	33,342,112	0.004840	161,376
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,366,294	230,291	1,136,003	0.004840	5,498
11	Public or Nonprofit Hospitals	55	2,489,210	483,138	2,006,072	0.015000	30,091
12	For Profit Hospitals, Scientific R&D	135	638,756	405,941	232,815	0.015000	3,492
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	753,680	99	753,582	0.004710	3,549
14	Service & Other Activities	4	25,677,569	5,565,292	20,112,277	0.018000	362,021
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	118,799	44,145	74,654	0.019300	1,441
16	Retailing of Interstate Transportation Equip.	19	451,913	102,788	349,126	0.004840	1,690
17	Retailing	2	44,709,004	6,707,227	38,001,776	0.004710	178,988
18	Non-Mfg Aerospace Product Development	188	61,813	93	61,720	0.009000	555
19	FAR Part 145 Repair Stations	189	59,733	1,198	58,535	0.002904	170
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	3,604	0	3,604	0.002750	10
24	Mfg. of Commercial Airplanes or Components	195	551,717	3,114	548,603	0.002904	1,593
25	Whlse of Commercial Airplanes or Components	196	3,321,429	848,318	2,473,112	0.002904	7,182
26	Retailing of Commercial Airplanes or Components	197	8,270,729	390,359	7,880,370	0.002904	22,885
27	Publication of Newspapers	126	118,398	742	117,656	0.002904	342
28	Parimutuel Wagering	193	27,216	23,605	3,611	0.001300	5
29	Processing for Hire Timber Products	300	127,777	2	127,776	0.003424	438
30	Extracting Timber, Extracting for Hire Timber	301	85,528	2,831	82,697	0.003424	283
31	Manufacturing of Timber or Wood Products	302	1,148,239	107,562	1,040,678	0.003424	3,563
32	Wholesaling of Timber or Wood Products	303	2,050,991	1,120,785	930,206	0.003424	3,185
33	Sale of Standing Timber	304	306	0	306	0.003424	1
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			152,257,871	32,126,571	120,131,301		830,654
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE

35	Retail Sales Tax	1	\$44,893,594	\$18,090,559	\$26,803,035	0.065000	\$1,742,197
36	Use Tax	5	1,185,110	0	1,185,110	0.065000	77,032
TOTAL STATE SALES/USE TAX			46,078,704	18,090,559	27,988,145		1,819,229

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	\$242,259	\$12,091	\$230,169	0.050290	\$11,575
38	Sewer Collection	61	145,931	66,621	79,310	0.038520	3,055
39	Power	49	1,650,333	186,122	1,464,211	0.038734	56,715
40	Gas Dist., Telegraph	26	340,382	2,393	337,989	0.038520	13,019
41	Motor Transportation, Railroad, Railroad Car	8	1,150,392	811,143	339,249	0.019260	6,534
42	Log Hauling over Public Highways	125	49,105	20,662	28,443	0.013696	390
43	Urban Transportation/Vessels Under 65 Feet	12	170,427	59,138	111,289	0.006420	714
44	Other Public Service	13	213,192	162,997	50,195	0.019260	967
TOTAL PUBLIC UTILITY TAXES			3,962,021	1,321,167	2,640,855		92,969

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	\$2,216,371	\$0	\$2,216,371	0.003000	6,649
46	Litter Tax	36	15,786,917	0	15,786,917	0.000150	2,368
47	Tobacco Products	20	6,601	0	6,601	0.950000	6,271
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	411 \$.65 /Cigar	267
49	Little Cigar Tax	198	8,248	0	8,248 \$.15 /Cigar	1,248
50	Moist Snuff (1.2 oz. or less)	162	5,857	0	5,857 \$	2.52 /Unit	14,795
51	Moist Snuff (more than 1.2 oz.)	163	116	0	116 \$	2.10 /Unit	244
52	Spirit Sales to Licensees	251	11,858	124	11,734	0.137000	1,608
53	Spirit Sales to Consumers	252	42,500	8	42,491	0.205000	8,711
54	Spirits Liter Sales to Licensees	253	Liters	0	828 \$	2.4408/Liter	2,020
55	Spirits Liter Sales to Consumers	254	Liters	0	2,361 \$	3.7708/Liter	8,901
56	Refuse Collection	64	351,649	108,144	243,505	0.036000	8,766
57	Petroleum Products Tax	57	0	0	411	0.000000	0
58	Hazardous Substance	65	7,220,521	341,109	6,879,412	0.007000	48,156
59	IMR	79	31,492	0	31,492	0.060000	1,890
60	Solid Fuel Burning Device Fee	59	Devices	0	1 \$	30.00 /Device	20
61	Syrup Tax	54	Gallons	0	2,087 \$	1.00 /Gal	2,087
62	Tire Fee	73	Tires	0	954 \$.90 /Tire	859
63	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	\$1.08-1.28/Line	8,022
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	\$0.75-0.95/Line	15,599
68	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	\$0.25-0.95/Line	2,304
TOTAL OTHER TAXES							140,784

TOTAL STATE TAXES \$2,883,637**

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.
N/A - Not applicable. Fund limit reached. Tax temporarily not due.
NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.
NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 2, 2011 to Quarter 2, 2012
(Dollars in Thousands)

County	2nd Quarter, 2011	2nd Quarter, 2012	Percent Change
Adams	\$67,742	\$60,358	-10.9%
Asotin	\$63,074	\$61,188	-3.0%
Benton	\$761,720	\$728,451	-4.4%
Chelan	\$327,787	\$335,377	2.3%
Clallam	\$229,872	\$218,158	-5.1%
Clark	\$1,027,079	\$1,085,571	5.7%
Columbia	\$14,158	\$11,815	-16.5%
Cowlitz	\$301,386	\$306,638	1.7%
Douglas	\$127,954	\$137,193	7.2%
Ferry	\$13,440	\$15,281	13.7%
Franklin	\$259,775	\$271,064	4.3%
Garfield	\$9,895	\$8,036	-18.8%
Grant	\$350,429	\$422,120	20.5%
Grays Harbor	\$234,810	\$195,665	-16.7%
Island	\$173,035	\$172,438	-0.3%
Jefferson	\$84,693	\$83,089	-1.9%
King	\$9,917,673	\$10,553,930	6.4%
Kitsap	\$750,393	\$778,985	3.8%
Kittitas	\$158,157	\$159,787	1.0%
Klickitat	\$45,542	\$44,743	-1.8%
Lewis	\$247,978	\$238,756	-3.7%
Lincoln	\$27,926	\$28,847	3.3%
Mason	\$125,181	\$122,388	-2.2%
Okanogan	\$120,894	\$129,628	7.2%
Pacific	\$50,318	\$48,067	-4.5%
Pend Oreille	\$22,057	\$33,315	51.0%
Pierce	\$2,603,980	\$2,718,910	4.4%
San Juan	\$84,126	\$92,788	10.3%
Skagit	\$520,349	\$550,693	5.8%
Skamania	\$26,540	\$23,068	-13.1%
Snohomish	\$2,391,498	\$2,508,550	4.9%
Spokane	\$1,729,297	\$1,764,048	2.0%
Stevens	\$83,625	\$86,983	4.0%
Thurston	\$946,577	\$938,809	-0.8%
Wahkiakum	\$5,401	\$6,897	27.7%
Walla Walla	\$175,301	\$189,822	8.3%
Whatcom	\$742,636	\$792,140	6.7%
Whitman	\$116,446	\$156,741	34.6%
Yakima	\$681,510	\$742,928	9.0%
Total	\$25,620,255	\$26,823,269	4.7%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	927	\$20,677,465	929	\$37,368,459
MOTOR VEHICLES & PARTS	441	56	3,013,839	53	3,205,607
NEW & USED AUTO DEALERS	4411	13	658,944	9	845,252
RV, BOAT, MOTORCYCLE DEALERS	4412	9	15,170	14	1,282,332
AUTOMOTIVE PARTS & TIRE	4413	34	2,339,725	30	1,078,023
FURNITURE & HOME FURNISHING	442	31	404,397	31	435,379
ELECTRONICS & APPLIANCE STORES	443	64	676,608	79	465,643
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	2,336,252	44	2,018,536
BUILDING MATERIALS	4441	48	1,870,065	31	1,632,313
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	466,187	13	386,223
FOOD & BEVERAGE STORES	445	22	1,038,013	21	2,499,228
GROCERY & CONVENIENCE STORES	4451	11	1,014,452	5	2,045,213
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	23,561	16	454,015
DRUG/HEALTH STORES	446	57	133,282	74	666,542
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,747,085	D	D
APPAREL & ACCESSORIES	448	74	162,584	70	245,473
CLOTHING & SHOE STORES	4481, 4482	66	141,051	64	130,138
JEWELRY & LUGGAGE STORES	4483	8	21,533	6	115,335
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	836,620	82	746,058
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	192,820	64	710,674
BOOK STORES & NEWS DEALERS	4512	18	643,800	18	35,384
GENERAL MERCHANDISE STORES	452	12	5,344,561	14	24,331,239
DEPARTMENT STORES	4521	4	60,100	4	55,956
GENERAL MERCHANDISE STORES	4529	8	5,284,461	10	24,275,283
E-COMMERCE & MAIL ORDER	4541	122	478,938	135	601,083
MISCELLANEOUS RETAILERS	453, 4542, 4543	337	3,505,286	324	2,067,002
AGRICULTURE, FORESTRY, FISHING	11	12	77,651	D	D
MINING	21	5	91,164	D	D
UTILITIES	22	4	72,404	3	6,242
CONSTRUCTION	23	349	13,546,100	225	5,448,846
CONSTRUCTION OF BUILDINGS	236	64	6,238,105	55	1,560,727
HEAVY CONSTRUCTION & HIGHWAYS	237	21	353,838	15	643,759
SPECIAL TRADE CONTRACTORS	238	264	6,954,157	155	3,244,360
MANUFACTURING	31-33	144	1,577,291	126	837,922
WHOLESALE TRADE	42	593	11,257,199	571	3,909,006
DURABLE GOODS	423	406	9,008,467	395	2,690,597
NONDURABLE GOODS	424	182	2,235,367	170	1,208,427
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	13,365	6	9,982
TRANSPORTATION & WAREHOUSING	48-49	17	333,875	10	293,966
INFORMATION	51	154	2,413,575	149	2,300,155
FINANCE, INSURANCE	52	38	239,019	39	191,839
REAL ESTATE, RENTAL/LEASING	53	94	1,153,800	88	954,807
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	121	808,940	121	337,480
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	156	685,867	146	1,182,092
ARTS, ENTERTAINMENT & RECREATION	71	9	189,442	11	481,636
ACCOMMODATIONS & FOOD SERVICES	72	55	4,881,498	46	6,811,853
ACCOMMODATIONS	721	8	905,610	9	1,410,586
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	47	3,975,888	37	5,401,267
OTHER SERVICES	81	125	2,228,719	86	1,053,889
REPAIR & MAINTENANCE	811	89	1,884,034	48	644,319
PERSONAL SERVICE	812	28	295,130	29	279,115
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	49,555	9	130,455
PUBLIC ADMINISTRATION, OTHER	92.00	6	123,816	5	7,058
TOTAL ALL INDUSTRIES		2,809	\$60,357,825	2,558	\$61,188,308

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	2,725	\$377,509,094	2,156	\$146,903,055
MOTOR VEHICLES & PARTS	441	194	82,564,040	137	33,841,178
NEW & USED AUTO DEALERS	4411	57	61,754,815	32	23,711,818
RV, BOAT, MOTORCYCLE DEALERS	4412	37	9,949,411	33	4,143,694
AUTOMOTIVE PARTS & TIRE	4413	100	10,859,814	72	5,985,666
FURNITURE & HOME FURNISHING	442	103	13,082,778	85	5,338,965
ELECTRONICS & APPLIANCE STORES	443	265	17,919,086	181	6,356,728
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	41,890,581	143	25,238,590
BUILDING MATERIALS	4441	112	37,543,929	102	24,025,648
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	4,346,652	41	1,212,942
FOOD & BEVERAGE STORES	445	106	20,737,141	79	12,270,718
GROCERY & CONVENIENCE STORES	4451	36	18,532,453	32	11,250,042
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	2,204,688	47	1,020,676
DRUG/HEALTH STORES	446	191	12,780,458	141	3,060,884
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	13,686,448	34	5,043,127
APPAREL & ACCESSORIES	448	209	26,654,137	168	4,956,671
CLOTHING & SHOE STORES	4481, 4482	173	23,307,952	146	4,421,398
JEWELRY & LUGGAGE STORES	4483	36	3,346,185	22	535,273
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	15,002,048	155	5,532,519
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	147	12,693,021	113	4,550,935
BOOK STORES & NEWS DEALERS	4512	58	2,309,027	42	981,584
GENERAL MERCHANDISE STORES	452	29	95,234,402	21	27,027,435
DEPARTMENT STORES	4521	9	30,023,083	5	6,720,523
GENERAL MERCHANDISE STORES	4529	20	65,211,319	16	20,306,912
E-COMMERCE & MAIL ORDER	4541	252	6,649,450	208	2,669,776
MISCELLANEOUS RETAILERS	453, 4542, 4543	981	31,308,525	804	15,566,464
AGRICULTURE, FORESTRY, FISHING	11	26	3,881,827	28	2,137,297
MINING	21	7	81,725	5	254,166
UTILITIES	22	14	797,423	11	898,136
CONSTRUCTION	23	1,331	86,160,552	949	47,806,686
CONSTRUCTION OF BUILDINGS	236	335	39,211,394	286	23,809,255
HEAVY CONSTRUCTION & HIGHWAYS	237	59	5,091,658	52	5,332,735
SPECIAL TRADE CONTRACTORS	238	937	41,857,500	611	18,664,696
MANUFACTURING	31-33	629	11,734,380	460	10,412,961
WHOLESALE TRADE	42	1,750	55,081,521	1,344	32,628,279
DURABLE GOODS	423	1,229	42,355,193	952	24,271,449
NONDURABLE GOODS	424	501	12,567,962	379	8,272,708
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	158,366	13	84,122
TRANSPORTATION & WAREHOUSING	48-49	46	712,659	30	1,145,633
INFORMATION	51	361	26,591,723	289	11,129,448
FINANCE, INSURANCE	52	104	4,618,290	80	1,791,812
REAL ESTATE, RENTAL/LEASING	53	306	13,928,423	232	7,592,151
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	510	20,825,892	364	6,220,349
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	638	17,011,982	480	7,136,960
ARTS, ENTERTAINMENT & RECREATION	71	87	8,261,800	73	3,813,835
ACCOMMODATIONS & FOOD SERVICES	72	360	80,440,257	385	46,038,477
ACCOMMODATIONS	721	38	12,718,582	146	17,570,595
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	322	67,721,675	239	28,467,882
OTHER SERVICES	81	479	20,720,892	338	9,431,359
REPAIR & MAINTENANCE	811	314	16,216,479	234	7,434,778
PERSONAL SERVICE	812	137	3,908,789	78	1,509,121
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	595,624	26	487,460
PUBLIC ADMINISTRATION, OTHER	92,00	11	92,394	7	36,670
TOTAL ALL INDUSTRIES		9,384	\$728,450,834	7,231	\$335,377,274

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,845</u>	<u>\$112,926,635</u>	<u>3,564</u>	<u>\$505,275,601</u>
MOTOR VEHICLES & PARTS	441	117	20,987,340	222	99,838,757
NEW & USED AUTO DEALERS	4411	30	14,661,907	66	77,121,956
RV, BOAT, MOTORCYCLE DEALERS	4412	25	1,737,339	40	4,671,887
AUTOMOTIVE PARTS & TIRE	4413	62	4,588,094	116	18,044,914
FURNITURE & HOME FURNISHING	442	65	2,911,419	141	14,328,462
ELECTRONICS & APPLIANCE STORES	443	164	4,255,621	337	16,732,078
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	16,187,046	230	60,399,521
BUILDING MATERIALS	4441	94	13,721,966	168	52,093,665
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	2,465,080	62	8,305,856
FOOD & BEVERAGE STORES	445	71	11,800,305	194	44,848,459
GROCERY & CONVENIENCE STORES	4451	26	11,321,784	79	41,559,952
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	478,521	115	3,288,507
DRUG/HEALTH STORES	446	113	3,653,421	207	14,418,968
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	7,319,077	106	19,878,248
APPAREL & ACCESSORIES	448	138	1,882,533	232	26,730,368
CLOTHING & SHOE STORES	4481, 4482	120	1,619,023	191	24,070,307
JEWELRY & LUGGAGE STORES	4483	18	263,510	41	2,660,061
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	2,940,413	244	13,170,600
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	2,621,451	177	11,257,206
BOOK STORES & NEWS DEALERS	4512	43	318,962	67	1,913,394
GENERAL MERCHANDISE STORES	452	22	28,689,775	32	129,027,837
DEPARTMENT STORES	4521	5	2,099,981	8	31,472,786
GENERAL MERCHANDISE STORES	4529	17	26,589,794	24	97,555,051
E-COMMERCE & MAIL ORDER	4541	204	2,469,317	314	12,883,504
MISCELLANEOUS RETAILERS	453, 4542, 4543	648	9,830,368	1,305	53,018,799
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>661,164</u>	<u>40</u>	<u>8,578,945</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>201,715</u>	<u>7</u>	<u>537,043</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>32,223</u>	<u>13</u>	<u>1,608,390</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>726</u>	<u>24,027,388</u>	<u>2,359</u>	<u>151,787,420</u>
CONSTRUCTION OF BUILDINGS	236	205	9,479,163	632	69,418,478
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,077,122	80	16,724,289
SPECIAL TRADE CONTRACTORS	238	492	13,471,103	1,647	65,644,653
<u>MANUFACTURING</u>	<u>31-33</u>	<u>397</u>	<u>4,790,125</u>	<u>853</u>	<u>15,132,144</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,222</u>	<u>15,588,469</u>	<u>2,135</u>	<u>63,731,004</u>
DURABLE GOODS	423	856	12,475,542	1,477	50,231,504
NONDURABLE GOODS	424	353	3,012,084	636	13,362,859
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	100,843	22	136,641
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>702,325</u>	<u>95</u>	<u>3,937,522</u>
<u>INFORMATION</u>	<u>51</u>	<u>273</u>	<u>9,653,101</u>	<u>478</u>	<u>75,570,015</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>1,079,117</u>	<u>122</u>	<u>8,437,692</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>161</u>	<u>2,591,776</u>	<u>371</u>	<u>24,222,243</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>297</u>	<u>3,811,829</u>	<u>694</u>	<u>14,948,927</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>409</u>	<u>4,517,524</u>	<u>1,146</u>	<u>32,430,955</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>48</u>	<u>1,886,167</u>	<u>132</u>	<u>13,033,327</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>279</u>	<u>26,957,858</u>	<u>636</u>	<u>128,529,385</u>
ACCOMMODATIONS	721	102	6,524,916	47	14,209,720
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	177	20,432,942	589	114,319,665
<u>OTHER SERVICES</u>	<u>81</u>	<u>333</u>	<u>8,660,103</u>	<u>920</u>	<u>37,562,271</u>
REPAIR & MAINTENANCE	811	228	7,470,397	608	29,579,697
PERSONAL SERVICE	812	83	952,968	270	7,445,411
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	236,738	42	537,163
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>70,112</u>	<u>12</u>	<u>248,497</u>
TOTAL ALL INDUSTRIES		6,145	\$218,157,631	13,577	\$1,085,571,381

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	436	\$4,284,824	2,030	\$161,655,473
MOTOR VEHICLES & PARTS	441	14	225,325	130	48,022,680
NEW & USED AUTO DEALERS	4411	3	106,752	35	37,879,602
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	19	2,644,466
AUTOMOTIVE PARTS & TIRE	4413	9	117,861	76	7,498,612
FURNITURE & HOME FURNISHING	442	16	137,167	81	2,966,577
ELECTRONICS & APPLIANCE STORES	443	39	117,884	165	3,557,864
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	17	548,301	155	20,072,565
BUILDING MATERIALS	4441	10	470,690	114	16,734,170
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	77,611	41	3,338,395
FOOD & BEVERAGE STORES	445	10	625,733	75	12,406,005
GROCERY & CONVENIENCE STORES	4451	4	622,351	30	11,744,479
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	3,382	45	661,526
DRUG/HEALTH STORES	446	26	61,821	137	4,197,075
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	189,369	49	12,928,187
APPAREL & ACCESSORIES	448	44	20,428	114	2,578,705
CLOTHING & SHOE STORES	4481, 4482	41	19,577	100	1,582,041
JEWELRY & LUGGAGE STORES	4483	3	851	14	996,664
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	94,754	145	3,139,122
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	62,024	102	2,999,061
BOOK STORES & NEWS DEALERS	4512	12	32,730	43	140,061
GENERAL MERCHANDISE STORES	452	7	26,660	27	36,138,839
DEPARTMENT STORES	4521	4	16,044	8	10,462,980
GENERAL MERCHANDISE STORES	4529	3	10,616	19	25,675,859
E-COMMERCE & MAIL ORDER	4541	75	140,717	216	2,370,637
MISCELLANEOUS RETAILERS	453, 4542, 4543	140	2,096,665	736	13,277,217
AGRICULTURE, FORESTRY, FISHING	11	4	9,890	24	392,659
MINING	21	D	D	8	827,448
UTILITIES	22	D	D	10	56,884
CONSTRUCTION	23	118	2,147,425	962	37,906,420
CONSTRUCTION OF BUILDINGS	236	21	462,729	224	9,350,628
HEAVY CONSTRUCTION & HIGHWAYS	237	13	840,318	46	5,488,605
SPECIAL TRADE CONTRACTORS	238	84	844,378	692	23,067,187
MANUFACTURING	31-33	53	231,466	418	5,169,793
WHOLESALE TRADE	42	250	1,983,022	1,361	22,515,416
DURABLE GOODS	423	164	1,104,046	970	18,308,972
NONDURABLE GOODS	424	84	877,932	380	4,148,818
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	57,626
TRANSPORTATION & WAREHOUSING	48-49	4	29,159	49	1,259,790
INFORMATION	51	85	528,453	295	15,230,492
FINANCE, INSURANCE	52	30	42,039	82	1,137,479
REAL ESTATE, RENTAL/LEASING	53	47	503,447	234	6,311,006
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	58	185,727	310	4,446,819
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	79	327,098	490	5,247,921
ARTS, ENTERTAINMENT & RECREATION	71	7	69,904	46	1,925,806
ACCOMMODATIONS & FOOD SERVICES	72	26	892,722	227	32,706,054
ACCOMMODATIONS	721	6	256,379	33	3,519,116
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	20	636,343	194	29,186,938
OTHER SERVICES	81	34	519,799	366	9,506,622
REPAIR & MAINTENANCE	811	18	433,813	268	7,451,151
PERSONAL SERVICE	812	15	45,431	80	1,578,133
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	18	477,338
PUBLIC ADMINISTRATION, OTHER	92,00	4	31,612	9	341,799
TOTAL ALL INDUSTRIES		1,238	\$11,815,055	6,921	\$306,637,881

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,150</u>	<u>\$66,264,766</u>	<u>584</u>	<u>\$5,041,869</u>
MOTOR VEHICLES & PARTS	441	56	13,696,871	30	1,078,838
NEW & USED AUTO DEALERS	4411	11	10,490,797	9	336,283
RV, BOAT, MOTORCYCLE DEALERS	4412	12	909,791	3	2,805
AUTOMOTIVE PARTS & TIRE	4413	33	2,296,283	18	739,750
FURNITURE & HOME FURNISHING	442	32	2,594,043	17	89,759
ELECTRONICS & APPLIANCE STORES	443	97	3,970,646	41	166,835
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	3,413,076	45	878,568
BUILDING MATERIALS	4441	60	1,879,211	33	605,754
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,533,865	12	272,814
FOOD & BEVERAGE STORES	445	30	3,708,206	14	624,954
GROCERY & CONVENIENCE STORES	4451	10	3,402,870	5	601,727
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	305,336	9	23,227
DRUG/HEALTH STORES	446	73	1,226,005	43	96,799
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,944,949	10	926,746
APPAREL & ACCESSORIES	448	103	2,119,045	48	69,213
CLOTHING & SHOE STORES	4481, 4482	88	1,563,734	44	58,583
JEWELRY & LUGGAGE STORES	4483	15	555,311	4	10,630
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	88	1,255,485	49	66,203
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	1,239,114	37	58,954
BOOK STORES & NEWS DEALERS	4512	24	16,371	12	7,249
GENERAL MERCHANDISE STORES	452	21	26,097,487	7	60,434
DEPARTMENT STORES	4521	6	6,614,229	4	28,923
GENERAL MERCHANDISE STORES	4529	15	19,483,258	3	31,511
E-COMMERCE & MAIL ORDER	4541	156	1,065,779	96	270,632
MISCELLANEOUS RETAILERS	453, 4542, 4543	406	5,173,174	184	712,888
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>62,003</u>	<u>3</u>	<u>29,569</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>630,981</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>228,882</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>487</u>	<u>18,128,171</u>	<u>96</u>	<u>3,359,373</u>
CONSTRUCTION OF BUILDINGS	236	117	6,598,067	30	1,765,131
HEAVY CONSTRUCTION & HIGHWAYS	237	32	3,860,573	9	113,980
SPECIAL TRADE CONTRACTORS	238	338	7,669,531	57	1,480,262
<u>MANUFACTURING</u>	<u>31-33</u>	<u>199</u>	<u>2,059,114</u>	<u>68</u>	<u>485,800</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>686</u>	<u>20,087,731</u>	<u>301</u>	<u>2,509,191</u>
DURABLE GOODS	423	482	17,316,962	214	1,944,999
NONDURABLE GOODS	424	197	2,759,797	81	556,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,972	6	7,218
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>650,786</u>	<u>4</u>	<u>5,255</u>
<u>INFORMATION</u>	<u>51</u>	<u>179</u>	<u>4,799,252</u>	<u>111</u>	<u>813,502</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>336,295</u>	<u>25</u>	<u>18,423</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,698,554</u>	<u>42</u>	<u>359,356</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>165</u>	<u>8,375,822</u>	<u>57</u>	<u>117,264</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>264</u>	<u>1,774,232</u>	<u>68</u>	<u>134,010</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>2,090,272</u>	<u>6</u>	<u>42,668</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>8,108,320</u>	<u>29</u>	<u>1,254,127</u>
ACCOMMODATIONS	721	8	663,077	14	573,152
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	7,445,243	15	680,975
<u>OTHER SERVICES</u>	<u>81</u>	<u>129</u>	<u>2,481,695</u>	<u>40</u>	<u>464,282</u>
REPAIR & MAINTENANCE	811	89	1,848,714	28	418,113
PERSONAL SERVICE	812	32	593,249	9	36,145
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	39,732	3	10,024
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>47,226</u>	<u>4</u>	<u>1,959</u>
TOTAL ALL INDUSTRIES		3,559	\$137,193,216	1,443	\$15,281,389

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	1,658	\$124,565,532	309	\$1,686,939
MOTOR VEHICLES & PARTS	441	125	53,496,718	8	65,800
NEW & USED AUTO DEALERS	4411	32	35,884,611	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	23	10,453,034	D	D
AUTOMOTIVE PARTS & TIRE	4413	70	7,159,073	5	65,150
FURNITURE & HOME FURNISHING	442	53	2,401,255	6	16,452
ELECTRONICS & APPLIANCE STORES	443	146	2,272,231	21	31,518
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	15,497,128	21	688,183
BUILDING MATERIALS	4441	69	13,806,948	14	251,425
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	1,690,180	7	436,758
FOOD & BEVERAGE STORES	445	63	7,350,249	6	293,814
GROCERY & CONVENIENCE STORES	4451	26	6,921,342	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	428,907	5	487
DRUG/HEALTH STORES	446	97	3,507,558	25	76,485
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	6,921,732	D	D
APPAREL & ACCESSORIES	448	139	1,376,764	32	14,674
CLOTHING & SHOE STORES	4481, 4482	124	1,254,019	30	11,794
JEWELRY & LUGGAGE STORES	4483	15	122,745	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	113	1,264,828	28	13,178
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	541,209	21	12,412
BOOK STORES & NEWS DEALERS	4512	34	723,619	7	766
GENERAL MERCHANDISE STORES	452	20	15,704,328	6	11,401
DEPARTMENT STORES	4521	4	187,903	3	7,218
GENERAL MERCHANDISE STORES	4529	16	15,516,425	3	4,183
E-COMMERCE & MAIL ORDER	4541	194	1,583,986	54	60,899
MISCELLANEOUS RETAILERS	453, 4542, 4543	582	13,188,755	100	205,428
AGRICULTURE, FORESTRY, FISHING	11	20	1,640,747	D	D
MINING	21	4	286,905	3	62,849
UTILITIES	22	4	29,455	D	D
CONSTRUCTION	23	817	38,450,924	78	3,868,545
CONSTRUCTION OF BUILDINGS	236	180	14,935,255	17	3,055,880
HEAVY CONSTRUCTION & HIGHWAYS	237	53	4,578,891	6	232,460
SPECIAL TRADE CONTRACTORS	238	584	18,936,778	55	580,205
MANUFACTURING	31-33	331	4,995,428	36	205,056
WHOLESALE TRADE	42	1,047	38,919,322	151	1,200,931
DURABLE GOODS	423	719	31,547,684	103	1,004,947
NONDURABLE GOODS	424	319	7,313,675	45	194,370
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	57,963	3	1,614
TRANSPORTATION & WAREHOUSING	48-49	43	2,563,393	D	D
INFORMATION	51	265	9,975,542	65	354,266
FINANCE, INSURANCE	52	74	1,458,203	13	14,245
REAL ESTATE, RENTAL/LEASING	53	194	10,205,082	33	162,682
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	252	3,004,692	37	37,303
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	388	4,916,040	41	62,082
ARTS, ENTERTAINMENT & RECREATION	71	22	902,232	D	D
ACCOMMODATIONS & FOOD SERVICES	72	136	20,550,217	6	118,863
ACCOMMODATIONS	721	19	4,210,436	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	117	16,339,781	5	101,639
OTHER SERVICES	81	262	7,967,090	21	140,546
REPAIR & MAINTENANCE	811	202	6,352,235	12	107,945
PERSONAL SERVICE	812	52	1,540,107	8	32,434
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	74,748	D	D
PUBLIC ADMINISTRATION, OTHER	92,00	11	633,353	3	4,525
TOTAL ALL INDUSTRIES		5,528	\$271,064,157	804	\$8,036,358

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	1,925	\$149,521,181	1,780	\$91,911,161
MOTOR VEHICLES & PARTS	441	146	27,682,595	103	20,428,038
NEW & USED AUTO DEALERS	4411	39	17,657,256	28	14,617,203
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,441,338	21	636,701
AUTOMOTIVE PARTS & TIRE	4413	81	7,584,001	54	5,174,134
FURNITURE & HOME FURNISHING	442	66	2,265,008	61	1,942,354
ELECTRONICS & APPLIANCE STORES	443	164	19,226,066	142	2,539,509
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	22,735,154	132	15,031,690
BUILDING MATERIALS	4441	94	17,623,910	93	13,250,846
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	5,111,244	39	1,780,844
FOOD & BEVERAGE STORES	445	76	10,865,645	84	10,215,878
GROCERY & CONVENIENCE STORES	4451	35	10,470,943	44	9,698,428
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	394,702	40	517,450
DRUG/HEALTH STORES	446	123	2,258,145	115	2,556,087
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	10,238,261	39	9,002,382
APPAREL & ACCESSORIES	448	133	2,792,725	113	1,532,102
CLOTHING & SHOE STORES	4481, 4482	113	2,387,686	95	1,196,192
JEWELRY & LUGGAGE STORES	4483	20	405,039	18	335,910
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	2,925,600	128	1,501,838
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	2,234,434	90	1,247,082
BOOK STORES & NEWS DEALERS	4512	39	691,166	38	254,756
GENERAL MERCHANDISE STORES	452	23	23,318,188	22	16,464,617
DEPARTMENT STORES	4521	5	1,091,086	5	3,651,740
GENERAL MERCHANDISE STORES	4529	18	22,227,102	17	12,812,877
E-COMMERCE & MAIL ORDER	4541	191	2,617,717	187	1,763,718
MISCELLANEOUS RETAILERS	453, 4542, 4543	691	22,596,077	654	8,932,948
AGRICULTURE, FORESTRY, FISHING	11	23	737,901	27	632,476
MINING	21	6	83,082	6	661,965
UTILITIES	22	11	2,250,221	9	93,612
CONSTRUCTION	23	828	75,808,113	688	25,851,857
CONSTRUCTION OF BUILDINGS	236	193	24,622,241	188	13,281,995
HEAVY CONSTRUCTION & HIGHWAYS	237	54	7,020,497	34	1,352,686
SPECIAL TRADE CONTRACTORS	238	581	44,165,375	466	11,217,176
MANUFACTURING	31-33	408	8,187,167	353	4,613,869
WHOLESALE TRADE	42	1,323	100,152,065	1,073	15,060,374
DURABLE GOODS	423	935	86,720,801	758	11,709,236
NONDURABLE GOODS	424	375	13,359,903	305	3,308,884
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	71,361	10	42,254
TRANSPORTATION & WAREHOUSING	48-49	45	1,282,968	33	1,695,479
INFORMATION	51	294	12,803,511	260	9,996,380
FINANCE, INSURANCE	52	85	1,659,544	73	999,067
REAL ESTATE, RENTAL/LEASING	53	217	9,563,463	196	4,765,876
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	306	5,159,598	246	2,123,727
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	377	8,208,288	368	2,890,818
ARTS, ENTERTAINMENT & RECREATION	71	49	4,243,536	53	1,421,709
ACCOMMODATIONS & FOOD SERVICES	72	238	31,093,492	312	27,525,910
ACCOMMODATIONS	721	54	7,206,497	107	8,982,894
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	184	23,886,995	205	18,543,016
OTHER SERVICES	81	345	11,314,308	270	5,400,615
REPAIR & MAINTENANCE	811	249	9,390,652	189	4,109,446
PERSONAL SERVICE	812	71	1,542,049	60	957,097
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	381,607	21	334,072
PUBLIC ADMINISTRATION, OTHER	92,00	11	51,105	10	20,483
TOTAL ALL INDUSTRIES		6,491	\$422,119,543	5,757	\$195,665,378

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	1,977	\$73,216,947	1,452	\$33,370,846
MOTOR VEHICLES & PARTS	441	101	6,815,583	81	2,890,330
NEW & USED AUTO DEALERS	4411	22	2,685,961	16	529,524
RV, BOAT, MOTORCYCLE DEALERS	4412	26	1,060,141	27	1,090,395
AUTOMOTIVE PARTS & TIRE	4413	53	3,069,481	38	1,270,411
FURNITURE & HOME FURNISHING	442	103	3,360,354	73	1,299,593
ELECTRONICS & APPLIANCE STORES	443	161	3,739,486	111	1,060,238
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	141	16,164,462	106	5,768,798
BUILDING MATERIALS	4441	107	14,589,201	75	4,901,439
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	1,575,261	31	867,359
FOOD & BEVERAGE STORES	445	65	7,868,406	39	3,464,157
GROCERY & CONVENIENCE STORES	4451	14	7,003,161	8	3,275,520
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	865,245	31	188,637
DRUG/HEALTH STORES	446	128	2,418,356	90	1,097,321
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,876,066	12	4,985,905
APPAREL & ACCESSORIES	448	134	1,681,107	116	956,960
CLOTHING & SHOE STORES	4481, 4482	117	1,265,783	105	854,005
JEWELRY & LUGGAGE STORES	4483	17	415,324	11	102,955
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	153	1,322,109	125	928,888
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	106	1,158,730	86	738,435
BOOK STORES & NEWS DEALERS	4512	47	163,379	39	190,453
GENERAL MERCHANDISE STORES	452	25	11,946,445	17	2,729,034
DEPARTMENT STORES	4521	5	511,370	4	166,360
GENERAL MERCHANDISE STORES	4529	20	11,435,075	13	2,562,674
E-COMMERCE & MAIL ORDER	4541	221	3,447,533	174	1,491,706
MISCELLANEOUS RETAILERS	453, 4542, 4543	727	10,577,040	508	6,697,916
AGRICULTURE, FORESTRY, FISHING	11	29	206,780	17	81,485
MINING	21	4	163,661	5	236,045
UTILITIES	22	15	388,983	5	22,223
CONSTRUCTION	23	1,134	29,362,300	579	13,215,934
CONSTRUCTION OF BUILDINGS	236	313	17,507,593	174	6,052,980
HEAVY CONSTRUCTION & HIGHWAYS	237	48	1,771,798	27	1,191,470
SPECIAL TRADE CONTRACTORS	238	773	10,082,909	378	5,971,484
MANUFACTURING	31-33	380	3,724,744	281	4,632,980
WHOLESALE TRADE	42	1,049	12,697,773	789	5,119,467
DURABLE GOODS	423	716	5,892,753	531	3,526,686
NONDURABLE GOODS	424	323	6,722,328	251	1,580,340
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	82,692	7	12,441
TRANSPORTATION & WAREHOUSING	48-49	23	401,098	24	309,871
INFORMATION	51	271	10,348,808	215	4,464,529
FINANCE, INSURANCE	52	61	907,541	54	463,517
REAL ESTATE, RENTAL/LEASING	53	197	2,947,549	111	965,927
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	299	3,312,140	193	1,212,323
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	549	6,157,983	295	1,928,252
ARTS, ENTERTAINMENT & RECREATION	71	67	2,814,709	26	1,399,328
ACCOMMODATIONS & FOOD SERVICES	72	217	20,342,214	152	12,041,266
ACCOMMODATIONS	721	73	3,501,653	46	3,044,424
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	144	16,840,561	106	8,996,842
OTHER SERVICES	81	287	5,396,159	201	3,615,544
REPAIR & MAINTENANCE	811	195	3,852,248	135	3,203,992
PERSONAL SERVICE	812	76	1,106,121	52	312,560
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	437,790	14	98,992
PUBLIC ADMINISTRATION, OTHER	92,00	5	49,051	7	9,371
TOTAL ALL INDUSTRIES		6,564	\$172,438,440	4,406	\$83,088,908

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	11,410	\$4,243,185,797	3,246	417,077,440
MOTOR VEHICLES & PARTS	441	741	902,368,138	191	99,950,893
NEW & USED AUTO DEALERS	4411	308	745,810,949	55	76,932,352
RV, BOAT, MOTORCYCLE DEALERS	4412	157	68,570,273	43	10,275,717
AUTOMOTIVE PARTS & TIRE	4413	276	87,986,916	93	12,742,824
FURNITURE & HOME FURNISHING	442	581	204,528,334	166	11,627,178
ELECTRONICS & APPLIANCE STORES	443	917	380,745,338	291	16,135,787
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	706	354,158,154	229	59,779,846
BUILDING MATERIALS	4441	519	328,608,241	164	50,935,511
LAWN & GARDEN SUPPLIES & EQUIP.	4442	187	25,549,913	65	8,844,335
FOOD & BEVERAGE STORES	445	1,088	281,776,791	154	32,414,455
GROCERY & CONVENIENCE STORES	4451	663	254,688,174	62	31,838,078
OTHER FOOD & BEVERAGE STORES	4452, 4453	425	27,088,617	92	576,377
DRUG/HEALTH STORES	446	585	151,325,160	197	11,524,001
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	344	83,734,545	63	13,551,576
APPAREL & ACCESSORIES	448	950	427,872,397	260	19,577,079
CLOTHING & SHOE STORES	4481, 4482	719	384,358,669	210	16,515,420
JEWELRY & LUGGAGE STORES	4483	231	43,513,728	50	3,061,659
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	717	183,740,776	230	15,592,762
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	534	155,075,856	166	12,775,398
BOOK STORES & NEWS DEALERS	4512	183	28,664,920	64	2,817,364
GENERAL MERCHANDISE STORES	452	89	653,304,852	35	90,445,188
DEPARTMENT STORES	4521	13	240,892,484	7	23,141,952
GENERAL MERCHANDISE STORES	4529	76	412,412,368	28	67,303,236
E-COMMERCE & MAIL ORDER	4541	568	136,592,949	293	10,289,790
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,124	483,038,363	1,137	36,188,885
AGRICULTURE, FORESTRY, FISHING	11	123	11,784,043	29	687,273
MINING	21	24	2,695,222	7	343,159
UTILITIES	22	46	5,047,818	12	159,331
CONSTRUCTION	23	11,694	1,741,097,164	2,233	103,386,271
CONSTRUCTION OF BUILDINGS	236	4,353	1,054,638,783	668	55,512,610
HEAVY CONSTRUCTION & HIGHWAYS	237	313	158,802,095	74	8,328,508
SPECIAL TRADE CONTRACTORS	238	7,028	527,656,286	1,491	39,545,153
MANUFACTURING	31-33	2,773	215,555,244	807	9,229,455
WHOLESALE TRADE	42	4,522	851,629,266	1,841	41,027,740
DURABLE GOODS	423	3,069	719,730,461	1,250	28,879,482
NONDURABLE GOODS	424	1,387	128,081,079	571	12,071,406
ELECTRONIC MARKETS, AGENTS & BROKERS	425	66	3,817,726	20	76,852
TRANSPORTATION & WAREHOUSING	48-49	427	55,485,565	59	1,555,652
INFORMATION	51	1,020	492,718,436	435	39,075,964
FINANCE, INSURANCE	52	245	78,603,102	107	4,475,085
REAL ESTATE, RENTAL/LEASING	53	1,134	289,411,365	321	14,966,672
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,214	325,077,871	628	8,690,425
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	5,190	323,911,154	1,005	21,510,861
ARTS, ENTERTAINMENT & RECREATION	71	888	126,290,125	104	7,502,587
ACCOMMODATIONS & FOOD SERVICES	72	5,206	1,438,505,894	525	83,112,019
ACCOMMODATIONS	721	349	342,620,341	54	6,776,212
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,857	1,095,885,553	471	76,335,807
OTHER SERVICES	81	4,339	349,251,152	713	25,131,611
REPAIR & MAINTENANCE	811	2,583	208,368,001	490	18,935,178
PERSONAL SERVICE	812	1,586	133,789,220	183	5,431,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	170	7,093,931	40	764,486
PUBLIC ADMINISTRATION, OTHER	92,00	33	3,681,046	14	1,053,439
TOTAL ALL INDUSTRIES		52,288	\$10,553,930,264	12,086	778,984,984

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,573</u>	<u>\$62,895,585</u>	<u>990</u>	<u>\$14,075,281</u>
MOTOR VEHICLES & PARTS	441	97	13,530,521	48	1,634,211
NEW & USED AUTO DEALERS	4411	16	7,574,800	6	36,693
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,866,800	9	27,909
AUTOMOTIVE PARTS & TIRE	4413	55	3,088,921	33	1,569,609
FURNITURE & HOME FURNISHING	442	61	2,136,236	23	83,682
ELECTRONICS & APPLIANCE STORES	443	145	2,325,928	82	494,092
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	8,157,149	73	2,431,658
BUILDING MATERIALS	4441	86	4,936,783	59	1,638,628
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	3,220,366	14	793,030
FOOD & BEVERAGE STORES	445	49	7,440,236	31	2,023,592
GROCERY & CONVENIENCE STORES	4451	13	5,763,574	11	1,933,004
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	1,676,662	20	90,588
DRUG/HEALTH STORES	446	82	1,065,068	65	652,279
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,782,325	15	3,211,447
APPAREL & ACCESSORIES	448	123	1,204,553	77	117,254
CLOTHING & SHOE STORES	4481, 4482	104	922,512	71	113,361
JEWELRY & LUGGAGE STORES	4483	19	282,041	6	3,893
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	125	1,100,886	85	218,954
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	1,072,911	57	182,976
BOOK STORES & NEWS DEALERS	4512	40	27,975	28	35,978
GENERAL MERCHANDISE STORES	452	21	10,836,030	8	158,717
DEPARTMENT STORES	4521	4	111,398	4	59,706
GENERAL MERCHANDISE STORES	4529	17	10,724,632	4	99,011
E-COMMERCE & MAIL ORDER	4541	175	1,480,802	140	666,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	555	8,835,851	343	2,382,701
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>334,921</u>	<u>21</u>	<u>477,426</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>48,587</u>	<u>7</u>	<u>105,882</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>105,161</u>	<u>3</u>	<u>19,484</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>640</u>	<u>29,952,702</u>	<u>326</u>	<u>10,640,533</u>
CONSTRUCTION OF BUILDINGS	236	159	14,216,122	88	4,636,495
HEAVY CONSTRUCTION & HIGHWAYS	237	35	5,400,892	25	2,495,520
SPECIAL TRADE CONTRACTORS	238	446	10,335,688	213	3,508,518
<u>MANUFACTURING</u>	<u>31-33</u>	<u>308</u>	<u>3,998,143</u>	<u>174</u>	<u>1,708,362</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>941</u>	<u>11,422,704</u>	<u>631</u>	<u>5,070,733</u>
DURABLE GOODS	423	632	7,918,051	458	3,593,189
NONDURABLE GOODS	424	300	3,466,647	170	1,466,819
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	38,006	3	10,725
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>1,091,630</u>	<u>16</u>	<u>610,644</u>
<u>INFORMATION</u>	<u>51</u>	<u>239</u>	<u>5,918,755</u>	<u>168</u>	<u>2,593,058</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>1,715,595</u>	<u>40</u>	<u>304,811</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>185</u>	<u>4,329,054</u>	<u>108</u>	<u>1,574,932</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>237</u>	<u>2,380,124</u>	<u>128</u>	<u>675,027</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>307</u>	<u>6,006,598</u>	<u>160</u>	<u>878,928</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>1,808,657</u>	<u>19</u>	<u>679,190</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>177</u>	<u>23,516,825</u>	<u>72</u>	<u>3,533,249</u>
ACCOMMODATIONS	721	40	5,784,479	18	705,878
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	137	17,732,346	54	2,827,371
<u>OTHER SERVICES</u>	<u>81</u>	<u>205</u>	<u>4,218,156</u>	<u>114</u>	<u>1,786,011</u>
REPAIR & MAINTENANCE	811	144	3,491,660	81	1,494,373
PERSONAL SERVICE	812	48	581,907	24	199,150
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	144,589	9	92,488
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>44,089</u>	<u>6</u>	<u>9,300</u>
TOTAL ALL INDUSTRIES		5,003	\$159,787,286	2,983	\$44,742,851

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,957</u>	<u>\$124,471,934</u>	<u>812</u>	<u>\$8,018,119</u>
MOTOR VEHICLES & PARTS	441	133	29,925,012	46	1,615,057
NEW & USED AUTO DEALERS	4411	37	18,855,546	9	574,061
RV, BOAT, MOTORCYCLE DEALERS	4412	23	5,296,408	12	373,711
AUTOMOTIVE PARTS & TIRE	4413	73	5,773,058	25	667,285
FURNITURE & HOME FURNISHING	442	78	2,376,142	30	162,769
ELECTRONICS & APPLIANCE STORES	443	166	2,987,569	64	375,144
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	17,878,390	58	2,315,521
BUILDING MATERIALS	4441	115	13,639,913	41	1,552,112
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	4,238,477	17	763,409
FOOD & BEVERAGE STORES	445	82	10,214,980	11	1,198,336
GROCERY & CONVENIENCE STORES	4451	42	9,963,533	7	1,181,430
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	251,447	4	16,906
DRUG/HEALTH STORES	446	123	3,585,108	60	348,238
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	9,462,389	15	412,090
APPAREL & ACCESSORIES	448	126	7,975,747	66	90,317
CLOTHING & SHOE STORES	4481, 4482	111	6,599,166	61	87,352
JEWELRY & LUGGAGE STORES	4483	15	1,376,581	5	2,965
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	4,478,869	68	129,660
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	4,429,855	43	110,248
BOOK STORES & NEWS DEALERS	4512	30	49,014	25	19,412
GENERAL MERCHANDISE STORES	452	26	21,785,855	8	73,930
DEPARTMENT STORES	4521	5	3,784,121	4	45,317
GENERAL MERCHANDISE STORES	4529	21	18,001,734	4	28,613
E-COMMERCE & MAIL ORDER	4541	191	2,208,371	118	311,970
MISCELLANEOUS RETAILERS	453, 4542, 4543	686	11,593,502	268	985,087
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>994,042</u>	<u>7</u>	<u>87,567</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>477,013</u>	<u>5</u>	<u>69,706</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>468,083</u>	<u>5</u>	<u>75,743</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>810</u>	<u>21,359,180</u>	<u>244</u>	<u>7,806,028</u>
CONSTRUCTION OF BUILDINGS	236	195	8,169,517	44	2,613,631
HEAVY CONSTRUCTION & HIGHWAYS	237	46	4,526,059	21	961,845
SPECIAL TRADE CONTRACTORS	238	569	8,663,604	179	4,230,552
<u>MANUFACTURING</u>	<u>31-33</u>	<u>398</u>	<u>5,081,061</u>	<u>127</u>	<u>908,993</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,214</u>	<u>17,576,574</u>	<u>442</u>	<u>5,331,075</u>
DURABLE GOODS	423	873	12,568,498	293	3,207,296
NONDURABLE GOODS	424	327	4,955,788	146	2,113,242
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	52,288	3	10,537
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>1,476,826</u>	<u>9</u>	<u>212,611</u>
<u>INFORMATION</u>	<u>51</u>	<u>284</u>	<u>13,314,754</u>	<u>110</u>	<u>1,440,334</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>743,508</u>	<u>31</u>	<u>94,054</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>208</u>	<u>3,851,864</u>	<u>75</u>	<u>483,222</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>270</u>	<u>2,933,475</u>	<u>100</u>	<u>276,709</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>425</u>	<u>10,507,462</u>	<u>135</u>	<u>472,311</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>3,144,752</u>	<u>9</u>	<u>180,651</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>240</u>	<u>24,295,429</u>	<u>43</u>	<u>1,220,851</u>
ACCOMMODATIONS	721	46	2,403,869	11	175,331
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	194	21,891,560	32	1,045,520
<u>OTHER SERVICES</u>	<u>81</u>	<u>337</u>	<u>8,028,846</u>	<u>84</u>	<u>2,166,750</u>
REPAIR & MAINTENANCE	811	239	6,627,980	62	2,027,654
PERSONAL SERVICE	812	77	1,271,524	18	133,118
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	129,342	4	5,978
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>30,802</u>	<u>3</u>	<u>2,749</u>
TOTAL ALL INDUSTRIES		6,373	\$238,755,605	2,241	\$28,847,473

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,641</u>	<u>\$52,673,469</u>	<u>1,466</u>	<u>\$61,690,910</u>
MOTOR VEHICLES & PARTS	441	102	7,361,250	103	9,743,222
NEW & USED AUTO DEALERS	4411	17	3,723,042	25	6,221,080
RV, BOAT, MOTORCYCLE DEALERS	4412	21	159,547	27	424,858
AUTOMOTIVE PARTS & TIRE	4413	64	3,478,661	51	3,097,284
FURNITURE & HOME FURNISHING	442	75	1,347,764	50	813,880
ELECTRONICS & APPLIANCE STORES	443	132	1,530,732	104	1,789,813
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	139	7,756,820	107	13,205,093
BUILDING MATERIALS	4441	107	5,980,319	70	11,494,894
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,776,501	37	1,710,199
FOOD & BEVERAGE STORES	445	57	4,933,924	53	6,175,899
GROCERY & CONVENIENCE STORES	4451	21	4,781,646	26	5,911,639
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	152,278	27	264,260
DRUG/HEALTH STORES	446	98	1,021,300	87	1,235,606
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,894,986	38	3,640,604
APPAREL & ACCESSORIES	448	107	447,560	109	1,361,004
CLOTHING & SHOE STORES	4481, 4482	92	318,545	101	1,281,419
JEWELRY & LUGGAGE STORES	4483	15	129,015	8	79,585
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	653,564	119	1,570,451
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	521,900	86	1,452,738
BOOK STORES & NEWS DEALERS	4512	34	131,664	33	117,713
GENERAL MERCHANDISE STORES	452	25	15,511,978	20	14,331,520
DEPARTMENT STORES	4521	4	257,226	5	868,447
GENERAL MERCHANDISE STORES	4529	21	15,254,752	15	13,463,073
E-COMMERCE & MAIL ORDER	4541	193	1,474,133	178	1,315,589
MISCELLANEOUS RETAILERS	453, 4542, 4543	574	5,739,458	498	6,508,229
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>230,310</u>	<u>22</u>	<u>232,501</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>101,676</u>	<u>6</u>	<u>776,680</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>23,492</u>	<u>12</u>	<u>866,118</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>930</u>	<u>23,545,444</u>	<u>478</u>	<u>16,689,902</u>
CONSTRUCTION OF BUILDINGS	236	239	11,160,575	136	7,319,612
HEAVY CONSTRUCTION & HIGHWAYS	237	47	1,692,458	37	1,408,823
SPECIAL TRADE CONTRACTORS	238	644	10,692,411	305	7,961,467
<u>MANUFACTURING</u>	<u>31-33</u>	<u>340</u>	<u>2,590,499</u>	<u>257</u>	<u>3,066,879</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>958</u>	<u>8,759,903</u>	<u>900</u>	<u>14,121,955</u>
DURABLE GOODS	423	675	6,852,032	636	9,666,887
NONDURABLE GOODS	424	276	1,878,631	256	4,412,209
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	29,240	8	42,859
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>334,743</u>	<u>26</u>	<u>598,419</u>
<u>INFORMATION</u>	<u>51</u>	<u>228</u>	<u>7,243,946</u>	<u>209</u>	<u>7,069,943</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>810,720</u>	<u>48</u>	<u>807,822</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>155</u>	<u>2,796,213</u>	<u>132</u>	<u>2,122,634</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>227</u>	<u>1,398,459</u>	<u>195</u>	<u>1,669,791</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>401</u>	<u>3,836,016</u>	<u>249</u>	<u>1,542,411</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,400,756</u>	<u>41</u>	<u>838,213</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>141</u>	<u>12,622,820</u>	<u>165</u>	<u>12,937,089</u>
ACCOMMODATIONS	721	21	2,596,181	64	4,933,031
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	10,026,639	101	8,004,058
<u>OTHER SERVICES</u>	<u>81</u>	<u>233</u>	<u>3,982,120</u>	<u>194</u>	<u>4,576,655</u>
REPAIR & MAINTENANCE	811	173	3,395,530	136	3,871,331
PERSONAL SERVICE	812	48	470,429	42	506,503
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	116,161	16	198,821
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>37,365</u>	<u>8</u>	<u>20,365</u>
TOTAL ALL INDUSTRIES		5,398	\$122,387,951	4,408	\$129,628,287

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>992</u>	<u>\$16,601,160</u>	<u>793</u>	<u>\$7,055,091</u>
MOTOR VEHICLES & PARTS	441	41	1,382,288	41	1,205,689
NEW & USED AUTO DEALERS	4411	7	618,957	9	760,729
RV, BOAT, MOTORCYCLE DEALERS	4412	8	7,199	9	23,673
AUTOMOTIVE PARTS & TIRE	4413	26	756,132	23	421,287
FURNITURE & HOME FURNISHING	442	31	1,178,589	32	147,182
ELECTRONICS & APPLIANCE STORES	443	81	624,647	67	407,664
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	3,513,803	55	854,543
BUILDING MATERIALS	4441	44	3,193,344	43	817,315
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	320,459	12	37,228
FOOD & BEVERAGE STORES	445	31	2,671,110	15	1,980,477
GROCERY & CONVENIENCE STORES	4451	15	2,508,154	5	1,917,569
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	162,956	10	62,908
DRUG/HEALTH STORES	446	70	486,604	51	79,463
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	2,146,643	13	514,100
APPAREL & ACCESSORIES	448	81	203,699	56	44,483
CLOTHING & SHOE STORES	4481, 4482	69	174,256	50	43,029
JEWELRY & LUGGAGE STORES	4483	12	29,443	6	1,454
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	332,278	69	186,258
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	286,792	47	172,284
BOOK STORES & NEWS DEALERS	4512	29	45,486	22	13,974
GENERAL MERCHANDISE STORES	452	9	1,165,075	10	105,193
DEPARTMENT STORES	4521	4	94,272	4	49,088
GENERAL MERCHANDISE STORES	4529	5	1,070,803	6	56,105
E-COMMERCE & MAIL ORDER	4541	134	572,828	110	314,227
MISCELLANEOUS RETAILERS	453, 4542, 4543	355	2,323,596	274	1,215,812
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>33,038</u>	<u>10</u>	<u>150,116</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>455,604</u>	<u>5</u>	<u>158,548</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>8,773</u>	<u>6</u>	<u>238,110</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>312</u>	<u>9,910,466</u>	<u>239</u>	<u>4,655,494</u>
CONSTRUCTION OF BUILDINGS	236	85	4,400,074	65	2,542,661
HEAVY CONSTRUCTION & HIGHWAYS	237	12	401,755	21	752,229
SPECIAL TRADE CONTRACTORS	238	215	5,108,637	153	1,360,604
<u>MANUFACTURING</u>	<u>31-33</u>	<u>153</u>	<u>863,819</u>	<u>114</u>	<u>1,005,936</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>548</u>	<u>2,735,118</u>	<u>441</u>	<u>14,422,270</u>
DURABLE GOODS	423	378	2,064,012	319	13,675,892
NONDURABLE GOODS	424	166	663,234	116	735,710
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,872	6	10,668
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>370,644</u>	<u>5</u>	<u>9,954</u>
<u>INFORMATION</u>	<u>51</u>	<u>164</u>	<u>2,934,055</u>	<u>135</u>	<u>1,702,517</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>371,120</u>	<u>27</u>	<u>202,655</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>93</u>	<u>890,074</u>	<u>64</u>	<u>472,830</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>113</u>	<u>380,962</u>	<u>89</u>	<u>245,805</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>180</u>	<u>1,160,512</u>	<u>135</u>	<u>423,807</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>29</u>	<u>649,844</u>	<u>7</u>	<u>31,245</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>149</u>	<u>8,905,911</u>	<u>40</u>	<u>1,882,209</u>
ACCOMMODATIONS	721	66	3,616,415	14	256,848
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	5,289,496	26	1,625,361
<u>OTHER SERVICES</u>	<u>81</u>	<u>111</u>	<u>1,786,741</u>	<u>71</u>	<u>646,979</u>
REPAIR & MAINTENANCE	811	73	1,386,096	44	531,700
PERSONAL SERVICE	812	25	152,814	21	76,369
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	247,831	6	38,910
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>9,326</u>	<u>6</u>	<u>11,250</u>
TOTAL ALL INDUSTRIES		2,926	\$48,067,167	2,187	\$33,314,816

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,035</u>	<u>\$1,417,890,155</u>	<u>1,238</u>	<u>\$25,596,092</u>
MOTOR VEHICLES & PARTS	441	503	448,016,831	61	2,658,974
NEW & USED AUTO DEALERS	4411	193	363,324,254	17	249,622
RV, BOAT, MOTORCYCLE DEALERS	4412	99	41,323,654	18	1,904,270
AUTOMOTIVE PARTS & TIRE	4413	211	43,368,923	26	505,082
FURNITURE & HOME FURNISHING	442	275	41,859,133	42	834,548
ELECTRONICS & APPLIANCE STORES	443	515	65,163,102	102	968,355
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	425	144,800,236	83	6,020,825
BUILDING MATERIALS	4441	319	127,053,317	67	5,793,861
LAWN & GARDEN SUPPLIES & EQUIP.	4442	106	17,746,919	16	226,964
FOOD & BEVERAGE STORES	445	409	87,285,835	53	4,236,076
GROCERY & CONVENIENCE STORES	4451	228	83,033,035	13	3,781,051
OTHER FOOD & BEVERAGE STORES	4452, 4453	181	4,252,800	40	455,025
DRUG/HEALTH STORES	446	312	40,237,657	70	635,577
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	173	47,473,716	7	1,798,916
APPAREL & ACCESSORIES	448	387	74,025,178	122	815,338
CLOTHING & SHOE STORES	4481, 4482	321	64,102,332	108	750,386
JEWELRY & LUGGAGE STORES	4483	66	9,922,846	14	64,952
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	407	48,811,161	99	547,755
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	43,720,914	67	331,450
BOOK STORES & NEWS DEALERS	4512	115	5,090,247	32	216,305
GENERAL MERCHANDISE STORES	452	53	264,183,639	12	280,172
DEPARTMENT STORES	4521	11	84,783,426	5	78,334
GENERAL MERCHANDISE STORES	4529	42	179,400,213	7	201,838
E-COMMERCE & MAIL ORDER	4541	387	26,397,409	167	1,438,680
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,189	129,636,258	420	5,360,876
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>2,369,343</u>	<u>15</u>	<u>157,932</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>860,742</u>	<u>3</u>	<u>57,183</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>1,550,497</u>	<u>5</u>	<u>87,693</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,027</u>	<u>352,345,240</u>	<u>498</u>	<u>31,695,778</u>
CONSTRUCTION OF BUILDINGS	236	1,499	176,183,652	185	22,513,743
HEAVY CONSTRUCTION & HIGHWAYS	237	169	48,891,511	20	1,855,986
SPECIAL TRADE CONTRACTORS	238	3,359	127,270,077	293	7,326,049
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,374</u>	<u>52,925,220</u>	<u>222</u>	<u>1,087,983</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,943</u>	<u>155,781,407</u>	<u>585</u>	<u>3,763,397</u>
DURABLE GOODS	423	2,062	123,671,036	381	1,929,548
NONDURABLE GOODS	424	848	30,788,412	199	1,830,962
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	1,321,959	5	2,887
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>160</u>	<u>11,047,305</u>	<u>40</u>	<u>1,316,548</u>
<u>INFORMATION</u>	<u>51</u>	<u>625</u>	<u>139,850,007</u>	<u>170</u>	<u>2,833,949</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>170</u>	<u>20,248,952</u>	<u>43</u>	<u>222,531</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>619</u>	<u>62,771,562</u>	<u>112</u>	<u>2,150,286</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,181</u>	<u>31,940,599</u>	<u>178</u>	<u>1,186,618</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,145</u>	<u>62,870,339</u>	<u>232</u>	<u>3,652,323</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>274</u>	<u>27,222,655</u>	<u>33</u>	<u>1,514,142</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,525</u>	<u>283,016,373</u>	<u>160</u>	<u>14,894,225</u>
ACCOMMODATIONS	721	120	25,582,035	88	8,781,729
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,405	257,434,338	72	6,112,496
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,881</u>	<u>95,374,907</u>	<u>137</u>	<u>2,569,954</u>
REPAIR & MAINTENANCE	811	1,276	74,313,792	91	2,111,139
PERSONAL SERVICE	812	531	19,391,932	38	408,473
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	74	1,669,183	8	50,342
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>23</u>	<u>845,107</u>	<u>6</u>	<u>1,073</u>
TOTAL ALL INDUSTRIES		24,102	\$2,718,910,410	3,677	\$92,787,707

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	2,728	\$296,349,459	654	\$4,258,986
MOTOR VEHICLES & PARTS	441	202	103,542,598	29	286,015
NEW & USED AUTO DEALERS	4411	43	72,571,770	6	81,929
RV, BOAT, MOTORCYCLE DEALERS	4412	61	21,221,663	6	2,941
AUTOMOTIVE PARTS & TIRE	4413	98	9,749,165	17	201,145
FURNITURE & HOME FURNISHING	442	118	6,699,545	24	110,634
ELECTRONICS & APPLIANCE STORES	443	230	10,015,018	52	200,720
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	26,332,951	44	486,623
BUILDING MATERIALS	4441	144	23,027,325	38	426,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	3,305,626	6	59,991
FOOD & BEVERAGE STORES	445	114	17,091,904	12	831,321
GROCERY & CONVENIENCE STORES	4451	45	15,700,566	5	829,746
OTHER FOOD & BEVERAGE STORES	4452, 4453	69	1,391,338	7	1,575
DRUG/HEALTH STORES	446	167	7,055,285	42	100,899
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	10,424,181	9	762,749
APPAREL & ACCESSORIES	448	196	17,682,483	61	45,055
CLOTHING & SHOE STORES	4481, 4482	163	14,776,930	58	43,727
JEWELRY & LUGGAGE STORES	4483	33	2,905,553	3	1,328
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	197	10,365,388	50	118,802
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	146	10,173,322	36	39,200
BOOK STORES & NEWS DEALERS	4512	51	192,066	14	79,602
GENERAL MERCHANDISE STORES	452	29	58,182,650	7	58,939
DEPARTMENT STORES	4521	7	15,991,131	4	39,716
GENERAL MERCHANDISE STORES	4529	22	42,191,519	3	19,223
E-COMMERCE & MAIL ORDER	4541	242	4,003,425	109	270,582
MISCELLANEOUS RETAILERS	453, 4542, 4543	983	24,954,031	215	986,647
AGRICULTURE, FORESTRY, FISHING	11	29	500,540	8	31,005
MINING	21	11	172,824	D	D
UTILITIES	22	9	106,752	D	D
CONSTRUCTION	23	1,412	69,301,632	217	6,721,398
CONSTRUCTION OF BUILDINGS	236	383	39,250,417	49	1,633,716
HEAVY CONSTRUCTION & HIGHWAYS	237	62	7,661,415	17	4,154,176
SPECIAL TRADE CONTRACTORS	238	967	22,389,800	151	933,506
MANUFACTURING	31-33	655	11,627,279	61	124,503
WHOLESALE TRADE	42	1,634	49,887,707	327	1,314,716
DURABLE GOODS	423	1,156	32,775,812	236	910,449
NONDURABLE GOODS	424	461	16,998,391	88	397,813
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	113,504	3	6,454
TRANSPORTATION & WAREHOUSING	48-49	71	5,194,782	13	197,414
INFORMATION	51	344	17,563,888	126	1,314,365
FINANCE, INSURANCE	52	97	2,152,905	22	43,592
REAL ESTATE, RENTAL/LEASING	53	265	10,512,364	59	278,534
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	437	5,452,973	74	211,062
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	701	9,898,424	121	249,307
ARTS, ENTERTAINMENT & RECREATION	71	80	4,600,407	7	137,637
ACCOMMODATIONS & FOOD SERVICES	72	390	51,803,213	36	7,693,202
ACCOMMODATIONS	721	66	7,276,876	15	6,556,370
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	324	44,526,337	21	1,136,832
OTHER SERVICES	81	522	15,435,976	57	463,795
REPAIR & MAINTENANCE	811	374	12,102,076	34	314,953
PERSONAL SERVICE	812	116	2,903,870	17	104,553
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	430,030	6	44,289
PUBLIC ADMINISTRATION, OTHER	92,00	12	131,583	3	15,247
TOTAL ALL INDUSTRIES		9,397	\$550,692,708	1,789	\$23,068,363

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,807</u>	<u>\$1,355,475,318</u>	<u>4,395</u>	<u>\$882,604,193</u>
MOTOR VEHICLES & PARTS	441	428	343,932,266	349	207,828,401
NEW & USED AUTO DEALERS	4411	156	266,486,792	143	147,235,610
RV, BOAT, MOTORCYCLE DEALERS	4412	82	30,010,279	63	30,420,700
AUTOMOTIVE PARTS & TIRE	4413	190	47,435,195	143	30,172,091
FURNITURE & HOME FURNISHING	442	292	40,967,556	169	27,105,361
ELECTRONICS & APPLIANCE STORES	443	514	62,368,801	403	48,992,358
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	403	127,021,431	258	105,119,952
BUILDING MATERIALS	4441	295	110,684,740	191	93,541,112
LAWN & GARDEN SUPPLIES & EQUIP.	4442	108	16,336,691	67	11,578,840
FOOD & BEVERAGE STORES	445	370	90,547,707	217	60,692,962
GROCERY & CONVENIENCE STORES	4451	206	85,881,963	87	58,524,121
OTHER FOOD & BEVERAGE STORES	4452, 4453	164	4,665,744	130	2,168,841
DRUG/HEALTH STORES	446	313	43,975,611	271	25,430,085
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	162	33,214,405	100	20,877,368
APPAREL & ACCESSORIES	448	364	138,234,308	306	60,088,081
CLOTHING & SHOE STORES	4481, 4482	290	117,700,892	251	53,503,386
JEWELRY & LUGGAGE STORES	4483	74	20,533,416	55	6,584,695
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	387	63,649,494	327	41,619,171
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	60,164,249	235	34,110,193
BOOK STORES & NEWS DEALERS	4512	95	3,485,245	92	7,508,978
GENERAL MERCHANDISE STORES	452	52	263,748,684	38	183,332,205
DEPARTMENT STORES	4521	9	74,733,488	10	50,694,161
GENERAL MERCHANDISE STORES	4529	43	189,015,196	28	132,638,044
E-COMMERCE & MAIL ORDER	4541	374	28,062,588	337	15,528,532
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,148	119,752,467	1,620	85,989,717
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>72</u>	<u>744,522</u>	<u>35</u>	<u>884,002</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>1,026,164</u>	<u>13</u>	<u>361,335</u>
<u>UTILITIES</u>	<u>22</u>	<u>26</u>	<u>1,880,932</u>	<u>16</u>	<u>515,548</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,341</u>	<u>307,575,748</u>	<u>2,328</u>	<u>192,289,176</u>
CONSTRUCTION OF BUILDINGS	236	1,598	151,002,247	646	99,464,953
HEAVY CONSTRUCTION & HIGHWAYS	237	157	29,568,141	88	13,102,962
SPECIAL TRADE CONTRACTORS	238	3,586	127,005,360	1,594	79,721,261
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,434</u>	<u>39,654,479</u>	<u>1,005</u>	<u>36,158,264</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,822</u>	<u>162,332,050</u>	<u>2,433</u>	<u>142,018,903</u>
DURABLE GOODS	423	1,980	124,038,871	1,698	109,790,905
NONDURABLE GOODS	424	807	37,850,640	703	31,861,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	442,539	32	366,078
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>172</u>	<u>7,399,367</u>	<u>95</u>	<u>6,013,319</u>
<u>INFORMATION</u>	<u>51</u>	<u>605</u>	<u>110,533,021</u>	<u>530</u>	<u>86,050,676</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>158</u>	<u>15,743,628</u>	<u>141</u>	<u>15,979,330</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>565</u>	<u>44,145,097</u>	<u>398</u>	<u>37,400,306</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,182</u>	<u>30,790,811</u>	<u>842</u>	<u>37,457,915</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,239</u>	<u>58,576,630</u>	<u>1,234</u>	<u>50,437,653</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>255</u>	<u>23,081,506</u>	<u>167</u>	<u>11,898,891</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,512</u>	<u>271,742,312</u>	<u>930</u>	<u>208,212,565</u>
ACCOMMODATIONS	721	97	25,159,116	90	43,149,599
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,415	246,583,196	840	165,062,966
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,767</u>	<u>77,036,932</u>	<u>1,048</u>	<u>52,813,057</u>
REPAIR & MAINTENANCE	811	1,167	60,636,839	672	37,500,510
PERSONAL SERVICE	812	520	15,106,563	316	13,294,974
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	80	1,293,530	60	2,017,573
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>18</u>	<u>811,924</u>	<u>16</u>	<u>2,953,021</u>
TOTAL ALL INDUSTRIES		23,992	\$2,508,550,441	15,626	\$1,764,048,154

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,333	\$45,397,564	3,472	\$487,836,179
MOTOR VEHICLES & PARTS	441	81	8,100,533	197	98,635,114
NEW & USED AUTO DEALERS	4411	20	4,493,622	49	73,890,456
RV, BOAT, MOTORCYCLE DEALERS	4412	11	606,991	43	9,159,691
AUTOMOTIVE PARTS & TIRE	4413	50	2,999,920	105	15,584,967
FURNITURE & HOME FURNISHING	442	48	950,643	171	16,347,634
ELECTRONICS & APPLIANCE STORES	443	101	1,391,381	329	31,227,159
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	5,380,246	250	64,159,786
BUILDING MATERIALS	4441	81	4,532,351	178	54,900,546
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	847,895	72	9,259,240
FOOD & BEVERAGE STORES	445	29	3,644,399	149	33,663,167
GROCERY & CONVENIENCE STORES	4451	11	3,577,891	61	31,395,673
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	66,508	88	2,267,494
DRUG/HEALTH STORES	446	92	645,427	224	11,588,523
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	3,026,262	80	14,558,937
APPAREL & ACCESSORIES	448	88	388,722	243	21,196,011
CLOTHING & SHOE STORES	4481, 4482	81	362,680	195	17,875,193
JEWELRY & LUGGAGE STORES	4483	7	26,042	48	3,320,818
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,204,926	249	29,829,364
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	1,161,064	178	27,316,172
BOOK STORES & NEWS DEALERS	4512	36	43,862	71	2,513,192
GENERAL MERCHANDISE STORES	452	16	11,479,087	37	110,722,930
DEPARTMENT STORES	4521	4	144,677	10	34,271,540
GENERAL MERCHANDISE STORES	4529	12	11,334,410	27	76,451,390
E-COMMERCE & MAIL ORDER	4541	163	1,025,718	298	9,493,211
MISCELLANEOUS RETAILERS	453, 4542, 4543	463	8,160,220	1,245	46,414,343
AGRICULTURE, FORESTRY, FISHING	11	19	274,875	49	670,184
MINING	21	6	111,017	15	498,999
UTILITIES	22	7	28,804	15	464,979
CONSTRUCTION	23	507	12,186,427	2,403	121,764,354
CONSTRUCTION OF BUILDINGS	236	136	7,522,261	643	66,990,230
HEAVY CONSTRUCTION & HIGHWAYS	237	34	1,283,474	80	8,015,221
SPECIAL TRADE CONTRACTORS	238	337	3,380,692	1,680	46,758,903
MANUFACTURING	31-33	225	1,855,073	786	16,332,232
WHOLESALE TRADE	42	765	4,935,103	1,975	62,338,739
DURABLE GOODS	423	538	3,408,688	1,354	52,626,776
NONDURABLE GOODS	424	221	1,492,094	599	9,593,855
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	34,321	22	118,108
TRANSPORTATION & WAREHOUSING	48-49	18	219,997	72	1,332,567
INFORMATION	51	197	5,389,664	464	50,069,751
FINANCE, INSURANCE	52	43	592,284	116	4,753,213
REAL ESTATE, RENTAL/LEASING	53	118	1,773,213	338	15,252,782
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	148	754,147	686	22,304,466
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	245	1,359,156	1,163	25,625,190
ARTS, ENTERTAINMENT & RECREATION	71	22	1,305,909	117	8,951,982
ACCOMMODATIONS & FOOD SERVICES	72	102	7,011,022	530	90,445,681
ACCOMMODATIONS	721	26	1,187,115	38	7,435,518
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	5,823,907	492	83,010,163
OTHER SERVICES	81	164	3,761,609	813	29,008,478
REPAIR & MAINTENANCE	811	116	3,295,480	563	23,200,934
PERSONAL SERVICE	812	37	376,641	212	5,398,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	89,488	38	409,346
PUBLIC ADMINISTRATION, OTHER	92,00	6	26,738	17	1,159,642
TOTAL ALL INDUSTRIES		3,925	\$86,982,602	13,031	\$938,809,418

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	WAHIAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	440	\$1,718,481	1,684	\$70,442,243
MOTOR VEHICLES & PARTS	441	19	164,756	85	12,446,598
NEW & USED AUTO DEALERS	4411	D	D	21	7,880,364
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,092	20	1,688,777
AUTOMOTIVE PARTS & TIRE	4413	11	163,406	44	2,877,457
FURNITURE & HOME FURNISHING	442	11	30,421	49	1,547,560
ELECTRONICS & APPLIANCE STORES	443	33	69,328	162	2,678,232
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	232,220	118	9,825,687
BUILDING MATERIALS	4441	22	193,173	87	8,893,315
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	39,047	31	932,372
FOOD & BEVERAGE STORES	445	7	206,969	76	8,445,589
GROCERY & CONVENIENCE STORES	4451	D	D	17	6,700,214
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	3,744	59	1,745,375
DRUG/HEALTH STORES	446	28	67,175	118	1,943,834
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	441,072	24	2,831,519
APPAREL & ACCESSORIES	448	42	14,910	122	1,884,327
CLOTHING & SHOE STORES	4481, 4482	39	14,148	110	1,478,154
JEWELRY & LUGGAGE STORES	4483	3	762	12	406,173
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	32	28,332	130	2,820,117
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	26,571	88	1,673,219
BOOK STORES & NEWS DEALERS	4512	11	1,761	42	1,146,898
GENERAL MERCHANDISE STORES	452	8	70,645	25	15,744,194
DEPARTMENT STORES	4521	4	15,288	6	3,299,175
GENERAL MERCHANDISE STORES	4529	4	55,357	19	12,445,019
E-COMMERCE & MAIL ORDER	4541	77	99,968	195	2,013,669
MISCELLANEOUS RETAILERS	453, 4542, 4543	145	292,685	580	8,260,917
AGRICULTURE, FORESTRY, FISHING	11	6	25,727	14	168,655
MINING	21	D	D	D	D
UTILITIES	22	D	D	5	84,724
CONSTRUCTION	23	93	3,155,863	604	38,250,517
CONSTRUCTION OF BUILDINGS	236	24	2,491,890	147	23,945,463
HEAVY CONSTRUCTION & HIGHWAYS	237	6	148,258	30	2,445,491
SPECIAL TRADE CONTRACTORS	238	63	515,715	427	11,859,563
MANUFACTURING	31-33	37	98,031	366	6,555,129
WHOLESALE TRADE	42	178	440,628	1,119	21,115,508
DURABLE GOODS	423	134	392,496	766	14,788,186
NONDURABLE GOODS	424	43	47,467	343	6,288,441
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	38,881
TRANSPORTATION & WAREHOUSING	48-49	5	49,930	28	741,467
INFORMATION	51	85	544,650	279	8,100,247
FINANCE, INSURANCE	52	17	34,280	68	772,532
REAL ESTATE, RENTAL/LEASING	53	45	93,289	173	4,866,319
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	37	42,832	249	4,403,421
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	61	117,011	356	4,101,569
ARTS, ENTERTAINMENT & RECREATION	71	4	3,445	37	1,648,295
ACCOMMODATIONS & FOOD SERVICES	72	17	397,195	163	23,391,927
ACCOMMODATIONS	721	6	64,529	37	6,061,342
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	332,666	126	17,330,585
OTHER SERVICES	81	22	130,080	204	5,092,990
REPAIR & MAINTENANCE	811	18	113,710	131	3,850,147
PERSONAL SERVICE	812	4	16,370	59	1,126,042
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	0	0	14	116,801
PUBLIC ADMINISTRATION, OTHER	92,00	D	D	7	31,966
TOTAL ALL INDUSTRIES		1,053	\$6,897,026	5,358	\$189,822,495

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,329</u>	<u>\$391,262,178</u>	<u>1,482</u>	<u>\$48,868,354</u>
MOTOR VEHICLES & PARTS	441	218	63,355,685	71	11,554,988
NEW & USED AUTO DEALERS	4411	57	44,058,766	18	9,229,138
RV, BOAT, MOTORCYCLE DEALERS	4412	54	7,409,331	12	116,519
AUTOMOTIVE PARTS & TIRE	4413	107	11,887,588	41	2,209,331
FURNITURE & HOME FURNISHING	442	127	11,329,865	59	1,196,480
ELECTRONICS & APPLIANCE STORES	443	304	13,978,191	142	2,913,253
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	213	50,114,927	109	3,383,514
BUILDING MATERIALS	4441	148	42,049,613	85	2,797,091
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	8,065,314	24	586,423
FOOD & BEVERAGE STORES	445	142	30,462,137	42	4,307,841
GROCERY & CONVENIENCE STORES	4451	48	29,189,475	14	4,266,882
OTHER FOOD & BEVERAGE STORES	4452, 4453	94	1,272,662	28	40,959
DRUG/HEALTH STORES	446	213	13,513,182	94	951,652
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	91	11,924,162	17	1,814,803
APPAREL & ACCESSORIES	448	257	27,577,012	108	786,522
CLOTHING & SHOE STORES	4481, 4482	219	25,244,366	91	548,216
JEWELRY & LUGGAGE STORES	4483	38	2,332,646	17	238,306
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	248	16,645,094	116	2,835,220
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	181	14,841,458	83	915,805
BOOK STORES & NEWS DEALERS	4512	67	1,803,636	33	1,919,415
GENERAL MERCHANDISE STORES	452	42	99,737,186	15	8,162,272
DEPARTMENT STORES	4521	8	30,436,867	4	92,828
GENERAL MERCHANDISE STORES	4529	34	69,300,319	11	8,069,444
E-COMMERCE & MAIL ORDER	4541	310	15,094,569	178	1,904,896
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,164	37,530,168	531	9,056,913
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>444,229</u>	<u>14</u>	<u>138,122</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,305,662</u>	<u>6</u>	<u>388,603</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>165,451</u>	<u>5</u>	<u>5,109</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,650</u>	<u>107,230,496</u>	<u>453</u>	<u>43,138,298</u>
CONSTRUCTION OF BUILDINGS	236	566	50,787,763	122	29,446,524
HEAVY CONSTRUCTION & HIGHWAYS	237	56	6,603,534	37	6,377,081
SPECIAL TRADE CONTRACTORS	238	1,028	49,839,199	294	7,314,693
<u>MANUFACTURING</u>	<u>31-33</u>	<u>846</u>	<u>14,260,306</u>	<u>287</u>	<u>3,056,156</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,018</u>	<u>60,965,606</u>	<u>990</u>	<u>21,129,107</u>
DURABLE GOODS	423	1,400	46,246,366	689	17,442,000
NONDURABLE GOODS	424	596	14,411,912	294	3,650,964
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	307,328	7	36,143
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>78</u>	<u>4,584,398</u>	<u>21</u>	<u>761,426</u>
<u>INFORMATION</u>	<u>51</u>	<u>431</u>	<u>30,723,601</u>	<u>223</u>	<u>5,081,165</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>105</u>	<u>2,721,296</u>	<u>45</u>	<u>423,911</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>327</u>	<u>20,821,319</u>	<u>139</u>	<u>3,683,820</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>594</u>	<u>10,854,023</u>	<u>224</u>	<u>6,693,221</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>856</u>	<u>22,352,510</u>	<u>266</u>	<u>4,046,895</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>117</u>	<u>7,746,580</u>	<u>28</u>	<u>919,882</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>538</u>	<u>90,554,370</u>	<u>123</u>	<u>14,979,119</u>
ACCOMMODATIONS	721	79	11,781,230	13	2,704,644
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	459	78,773,140	110	12,274,475
<u>OTHER SERVICES</u>	<u>81</u>	<u>677</u>	<u>25,867,744</u>	<u>165</u>	<u>3,304,838</u>
REPAIR & MAINTENANCE	811	460	20,326,289	109	2,571,961
PERSONAL SERVICE	812	181	4,967,159	47	712,193
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	574,296	9	20,684
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>280,377</u>	<u>7</u>	<u>123,404</u>
TOTAL ALL INDUSTRIES		11,638	\$792,140,146	4,478	\$156,741,430

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,956</u>	<u>\$347,740,797</u>
MOTOR VEHICLES & PARTS	441	273	84,516,544
NEW & USED AUTO DEALERS	4411	111	61,950,534
RV, BOAT, MOTORCYCLE DEALERS	4412	42	8,463,516
AUTOMOTIVE PARTS & TIRE	4413	120	14,102,494
FURNITURE & HOME FURNISHING	442	116	7,829,307
ELECTRONICS & APPLIANCE STORES	443	275	11,902,376
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	46,379,329
BUILDING MATERIALS	4441	127	37,638,219
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	8,741,110
FOOD & BEVERAGE STORES	445	199	27,966,710
GROCERY & CONVENIENCE STORES	4451	110	26,495,823
OTHER FOOD & BEVERAGE STORES	4452, 4453	89	1,470,887
DRUG/HEALTH STORES	446	178	7,736,990
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	67	11,388,368
APPAREL & ACCESSORIES	448	198	15,558,587
CLOTHING & SHOE STORES	4481, 4482	167	13,798,792
JEWELRY & LUGGAGE STORES	4483	31	1,759,795
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	7,966,191
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	145	7,484,928
BOOK STORES & NEWS DEALERS	4512	54	481,263
GENERAL MERCHANDISE STORES	452	36	88,289,642
DEPARTMENT STORES	4521	10	22,294,207
GENERAL MERCHANDISE STORES	4529	26	65,995,435
E-COMMERCE & MAIL ORDER	4541	247	5,189,055
MISCELLANEOUS RETAILERS	453, 4542, 4543	986	33,017,698
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>1,069,114</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,242,777</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>483,665</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,172</u>	<u>99,416,072</u>
CONSTRUCTION OF BUILDINGS	236	339	60,302,725
HEAVY CONSTRUCTION & HIGHWAYS	237	56	4,893,633
SPECIAL TRADE CONTRACTORS	238	777	34,219,714
<u>MANUFACTURING</u>	<u>31-33</u>	<u>630</u>	<u>25,524,031</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,763</u>	<u>81,673,760</u>
DURABLE GOODS	423	1,236	57,404,437
NONDURABLE GOODS	424	507	24,105,311
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	164,012
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>80</u>	<u>1,252,782</u>
<u>INFORMATION</u>	<u>51</u>	<u>385</u>	<u>35,797,923</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>4,505,606</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>307</u>	<u>23,072,494</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>464</u>	<u>9,104,061</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>619</u>	<u>15,163,618</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>75</u>	<u>4,629,314</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>481</u>	<u>70,688,402</u>
ACCOMMODATIONS	721	64	12,607,460
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	417	58,080,942
<u>OTHER SERVICES</u>	<u>81</u>	<u>637</u>	<u>21,289,985</u>
REPAIR & MAINTENANCE	811	459	15,617,447
PERSONAL SERVICE	812	146	4,118,657
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	1,553,881
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>273,834</u>
TOTAL ALL INDUSTRIES		<u>9,762</u>	<u>\$742,928,235</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 2, 2011 to Quarter 2, 2012
(Dollars in Thousands)

City	2nd Quarter, 2011	2nd Quarter, 2012	Percent Change
Aberdeen	\$123,379	\$89,952	-27.1%
Auburn	\$327,544	\$338,910	3.5%
Bellevue	\$1,174,960	\$1,259,373	7.2%
Bellingham	\$498,563	\$525,645	5.4%
Bremerton	\$173,503	\$187,275	7.9%
Camas	\$45,771	\$49,958	9.1%
Centralia	\$67,662	\$66,902	-1.1%
Chehalis	\$84,573	\$88,732	4.9%
Colville	\$43,110	\$44,353	2.9%
Des Moines	\$49,812	\$43,699	-12.3%
Edmonds	\$125,328	\$142,804	13.9%
Ellensburg	\$91,202	\$96,896	6.2%
Everett	\$578,683	\$576,322	-0.4%
Federal Way	\$297,793	\$294,102	-1.2%
Fife	\$126,653	\$133,588	5.5%
Issaquah	\$294,996	\$271,295	-8.0%
Kelso	\$50,343	\$50,266	-0.2%
Kennewick	\$384,320	\$397,538	3.4%
Kent	\$398,207	\$419,259	5.3%
Kirkland	\$358,379	\$429,110	19.7%
Lacey	\$224,786	\$230,055	2.3%
Longview	\$169,580	\$173,276	2.2%
Lynnwood	\$442,075	\$471,186	6.6%
Marysville	\$164,370	\$175,589	6.8%
Mercer Island	\$70,947	\$73,699	3.9%
Moses Lake	\$142,166	\$138,458	-2.6%
Mount Vernon	\$131,399	\$143,407	9.1%
Mountlake Terrace	\$34,312	\$40,365	17.6%
Oak Harbor	\$75,046	\$74,088	-1.3%
Olympia	\$426,646	\$418,286	-2.0%
Omak	\$40,953	\$42,561	3.9%
Pasco	\$218,544	\$223,545	2.3%
Port Angeles	\$76,658	\$76,318	-0.4%
Port Townsend	\$47,509	\$43,042	-9.4%
Pullman	\$80,465	\$108,363	34.7%
Puyallup	\$371,265	\$406,424	9.5%
Redmond	\$515,492	\$526,651	2.2%
Renton	\$467,928	\$501,845	7.2%
Richland	\$260,215	\$227,246	-12.7%
Sea Tac	\$219,427	\$218,601	-0.4%
Seattle	\$3,856,003	\$4,252,587	10.3%
Shelton	\$49,574	\$54,071	9.1%
Spokane	\$904,483	\$962,832	6.5%
Sunnyside	\$65,003	\$59,264	-8.8%
Tacoma	\$948,379	\$996,440	5.1%
Tukwila	\$412,400	\$401,713	-2.6%
Vancouver	\$588,305	\$622,637	5.8%
Walla Walla	\$118,501	\$127,300	7.4%
Wenatchee	\$186,732	\$179,532	-3.9%
Yakima	\$346,764	\$387,217	11.7%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>940</u>	<u>\$57,012,327</u>	<u>1,987</u>	<u>\$194,216,672</u>
MOTOR VEHICLES & PARTS	441	49	15,252,926	122	85,868,160
NEW & USED AUTO DEALERS	4411	16	11,216,050	39	75,184,547
RV, BOAT, MOTORCYCLE DEALERS	4412	6	51,777	15	5,092,511
AUTOMOTIVE PARTS & TIRE	4413	27	3,985,099	68	5,591,102
FURNITURE & HOME FURNISHING	442	28	759,989	99	5,736,916
ELECTRONICS & APPLIANCES	443	94	1,373,943	197	3,559,313
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	9,082,409	154	13,777,307
BUILDING MATERIALS	4441	42	8,665,097	120	10,857,156
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	417,312	34	2,920,151
FOOD & BEVERAGE STORES	445	24	5,138,019	53	7,863,041
GROCERY & CONVENIENCE STORES	4451	14	4,820,945	22	7,597,410
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	317,074	31	265,631
DRUG/HEALTH STORES	446	79	1,614,131	119	3,391,165
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,677,628	22	6,237,302
APPAREL & ACCESSORIES	448	79	1,016,625	152	20,822,657
CLOTHING & SHOE STORES	4481, 4482	66	698,301	132	19,532,094
JEWELRY & LUGGAGE STORES	4483	13	318,324	20	1,290,563
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	800,625	121	3,092,957
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	587,326	94	2,963,961
BOOK STORES & NEWS DEALERS	4512	19	213,299	27	128,996
GENERAL MERCHANDISE STORES	452	14	15,936,134	21	24,745,641
DEPARTMENT STORES	4521	5	3,454,513	6	1,849,469
GENERAL MERCHANDISE STORES	4529	9	12,481,621	15	22,896,172
E-COMMERCE & MAIL ORDER	4541	126	535,048	194	4,085,794
MISCELLANEOUS RETAILERS	453, 4542, 4543	321	3,824,850	733	15,036,419
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>21,924</u>	<u>18</u>	<u>72,693</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>22,223</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>593,199</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>311</u>	<u>6,804,019</u>	<u>1,512</u>	<u>27,534,339</u>
CONSTRUCTION OF BUILDINGS	236	81	3,027,289	324	10,935,886
HEAVY CONSTRUCTION & HIGHWAYS	237	16	570,830	46	2,152,735
SPECIAL TRADE CONTRACTORS	238	214	3,205,900	1,142	14,445,718
<u>MANUFACTURING</u>	<u>31-33</u>	<u>169</u>	<u>1,533,858</u>	<u>488</u>	<u>5,620,065</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>640</u>	<u>5,508,887</u>	<u>1,357</u>	<u>36,579,217</u>
DURABLE GOODS	423	456	4,675,780	961	32,146,447
NONDURABLE GOODS	424	180	828,924	378	4,307,255
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,183	18	125,515
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>74,828</u>	<u>34</u>	<u>687,521</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>3,084,203</u>	<u>299</u>	<u>10,762,270</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>620,202</u>	<u>73</u>	<u>1,953,777</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>132</u>	<u>2,276,831</u>	<u>239</u>	<u>8,161,109</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>139</u>	<u>1,280,089</u>	<u>363</u>	<u>3,617,899</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>230</u>	<u>988,172</u>	<u>711</u>	<u>9,400,143</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>141,686</u>	<u>42</u>	<u>3,170,505</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>72</u>	<u>8,320,697</u>	<u>184</u>	<u>25,391,224</u>
ACCOMMODATIONS	721	8	782,684	11	1,890,000
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	7,538,013	173	23,501,224
<u>OTHER SERVICES</u>	<u>81</u>	<u>127</u>	<u>2,174,345</u>	<u>457</u>	<u>11,106,995</u>
REPAIR & MAINTENANCE	811	81	1,534,086	361	9,324,723
PERSONAL SERVICE	812	35	509,159	84	1,578,817
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	131,100	12	203,455
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>11,522</u>	<u>9</u>	<u>20,015</u>
TOTAL ALL INDUSTRIES		3,029	\$89,951,760	7,784	\$338,909,866

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,161</u>	<u>\$635,774,243</u>	<u>2,394</u>	<u>\$300,577,726</u>
MOTOR VEHICLES & PARTS	441	130	205,828,948	125	50,830,688
NEW & USED AUTO DEALERS	4411	46	190,138,622	35	39,201,047
RV, BOAT, MOTORCYCLE DEALERS	4412	22	8,112,653	30	5,159,114
AUTOMOTIVE PARTS & TIRE	4413	62	7,577,673	60	6,470,527
FURNITURE & HOME FURNISHING	442	213	21,462,892	102	7,977,825
ELECTRONICS & APPLIANCES	443	381	93,757,236	242	10,876,479
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	231	29,051,299	140	35,239,565
BUILDING MATERIALS	4441	184	27,776,284	110	32,365,523
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	1,275,015	30	2,874,042
FOOD & BEVERAGE STORES	445	119	20,476,247	82	18,784,260
GROCERY & CONVENIENCE STORES	4451	35	17,957,402	26	17,963,829
OTHER FOOD & BEVERAGE STORES	4452, 4453	84	2,518,845	56	820,431
DRUG/HEALTH STORES	446	214	14,988,353	176	9,163,931
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,708,620	38	4,151,629
APPAREL & ACCESSORIES	448	265	113,360,593	211	25,028,459
CLOTHING & SHOE STORES	4481, 4482	217	101,183,026	180	23,010,884
JEWELRY & LUGGAGE STORES	4483	48	12,177,567	31	2,017,575
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	197	27,751,113	176	14,646,011
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	25,255,574	125	13,097,198
BOOK STORES & NEWS DEALERS	4512	47	2,495,539	51	1,548,813
GENERAL MERCHANDISE STORES	452	23	44,518,405	37	94,065,115
DEPARTMENT STORES	4521	8	28,248,537	8	29,974,778
GENERAL MERCHANDISE STORES	4529	15	16,269,868	29	64,090,337
E-COMMERCE & MAIL ORDER	4541	262	12,115,069	231	6,480,107
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,094	47,755,468	834	23,333,657
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>216,390</u>	<u>17</u>	<u>146,108</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>80,987</u>	<u>6</u>	<u>321,196</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>775,877</u>	<u>5</u>	<u>27,485</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,538</u>	<u>126,910,907</u>	<u>1,109</u>	<u>51,859,467</u>
CONSTRUCTION OF BUILDINGS	236	1,040	71,244,223	350	28,367,236
HEAVY CONSTRUCTION & HIGHWAYS	237	82	14,742,870	32	2,169,806
SPECIAL TRADE CONTRACTORS	238	2,416	40,923,814	727	21,322,425
<u>MANUFACTURING</u>	<u>31-33</u>	<u>794</u>	<u>16,521,714</u>	<u>569</u>	<u>7,421,307</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,745</u>	<u>87,198,759</u>	<u>1,492</u>	<u>31,121,932</u>
DURABLE GOODS	423	1,191	78,288,804	1,043	25,722,843
NONDURABLE GOODS	424	536	8,741,537	434	5,154,116
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	168,418	15	244,973
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>1,204,875</u>	<u>43</u>	<u>1,092,464</u>
<u>INFORMATION</u>	<u>51</u>	<u>501</u>	<u>53,948,881</u>	<u>335</u>	<u>14,376,411</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>10,764,775</u>	<u>89</u>	<u>1,943,344</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>393</u>	<u>24,105,325</u>	<u>246</u>	<u>11,569,044</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>897</u>	<u>52,238,716</u>	<u>441</u>	<u>8,066,448</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,644</u>	<u>38,348,436</u>	<u>653</u>	<u>15,181,181</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>141</u>	<u>25,897,788</u>	<u>81</u>	<u>3,792,583</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>442</u>	<u>146,097,869</u>	<u>343</u>	<u>63,062,063</u>
ACCOMMODATIONS	721	27	45,024,822	29	7,604,681
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	415	101,073,047	314	55,457,382
<u>OTHER SERVICES</u>	<u>81</u>	<u>757</u>	<u>38,043,985</u>	<u>450</u>	<u>15,001,333</u>
REPAIR & MAINTENANCE	811	509	22,993,881	293	12,145,033
PERSONAL SERVICE	812	216	14,169,401	136	2,668,155
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	880,703	21	188,145
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>12</u>	<u>1,243,236</u>	<u>8</u>	<u>85,223</u>
TOTAL ALL INDUSTRIES		14,235	\$1,259,372,763	8,281	\$525,645,315

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,529</u>	<u>\$98,291,364</u>	<u>961</u>	<u>\$13,572,797</u>
MOTOR VEHICLES & PARTS	441	97	62,911,915	43	2,250,466
NEW & USED AUTO DEALERS	4411	31	56,490,979	10	862,264
RV, BOAT, MOTORCYCLE DEALERS	4412	13	3,282,552	8	3,766
AUTOMOTIVE PARTS & TIRE	4413	53	3,138,384	25	1,384,436
FURNITURE & HOME FURNISHING	442	66	2,626,626	39	629,917
ELECTRONICS & APPLIANCES	443	132	2,938,668	93	1,312,403
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	2,024,098	74	2,490,317
BUILDING MATERIALS	4441	70	1,756,403	61	1,906,386
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	267,695	13	583,931
FOOD & BEVERAGE STORES	445	51	8,107,932	25	1,675,692
GROCERY & CONVENIENCE STORES	4451	28	8,097,550	5	1,651,267
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	10,382	20	24,425
DRUG/HEALTH STORES	446	111	3,665,619	61	572,335
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,618,497	6	602,955
APPAREL & ACCESSORIES	448	113	738,728	87	506,989
CLOTHING & SHOE STORES	4481, 4482	97	528,482	80	392,276
JEWELRY & LUGGAGE STORES	4483	16	210,246	7	114,713
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	1,711,250	64	364,341
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	1,261,314	49	351,667
BOOK STORES & NEWS DEALERS	4512	32	449,936	15	12,674
GENERAL MERCHANDISE STORES	452	19	1,465,838	12	471,645
DEPARTMENT STORES	4521	4	290,712	4	120,018
GENERAL MERCHANDISE STORES	4529	15	1,175,126	8	351,627
E-COMMERCE & MAIL ORDER	4541	174	1,938,708	135	928,771
MISCELLANEOUS RETAILERS	453, 4542, 4543	543	7,543,485	322	1,766,966
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>177,561</u>	<u>4</u>	<u>260,510</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>89,836</u>	<u>3</u>	<u>16,050</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>27,524</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>665</u>	<u>19,924,364</u>	<u>609</u>	<u>14,193,040</u>
CONSTRUCTION OF BUILDINGS	236	158	11,264,363	95	6,364,660
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,266,081	19	3,249,663
SPECIAL TRADE CONTRACTORS	238	483	7,393,920	495	4,578,717
<u>MANUFACTURING</u>	<u>31-33</u>	<u>311</u>	<u>2,543,907</u>	<u>163</u>	<u>754,915</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>964</u>	<u>18,053,815</u>	<u>558</u>	<u>3,119,119</u>
DURABLE GOODS	423	679	12,761,893	379	2,426,922
NONDURABLE GOODS	424	276	5,256,977	171	683,391
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	34,945	8	8,806
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>239,644</u>	<u>16</u>	<u>293,104</u>
<u>INFORMATION</u>	<u>51</u>	<u>268</u>	<u>7,503,474</u>	<u>196</u>	<u>7,315,183</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>66</u>	<u>745,149</u>	<u>37</u>	<u>477,358</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>176</u>	<u>5,503,961</u>	<u>108</u>	<u>1,037,011</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>256</u>	<u>1,838,120</u>	<u>162</u>	<u>569,439</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>442</u>	<u>4,309,155</u>	<u>315</u>	<u>2,517,447</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>263,090</u>	<u>17</u>	<u>1,318,473</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>149</u>	<u>20,672,079</u>	<u>40</u>	<u>3,680,322</u>
ACCOMMODATIONS	721	14	2,864,261	3	179,318
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	135	17,807,818	37	3,501,004
<u>OTHER SERVICES</u>	<u>81</u>	<u>252</u>	<u>6,183,643</u>	<u>125</u>	<u>819,146</u>
REPAIR & MAINTENANCE	811	173	4,396,524	81	374,613
PERSONAL SERVICE	812	64	1,741,738	38	392,605
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	45,381	6	51,928
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>908,758</u>	<u>4</u>	<u>2,602</u>
TOTAL ALL INDUSTRIES		5,149	\$187,275,444	3,320	\$49,958,319

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	988	\$33,870,144	939	\$64,311,506
MOTOR VEHICLES & PARTS	441	55	8,118,517	56	17,022,874
NEW & USED AUTO DEALERS	4411	17	4,455,648	11	12,446,732
RV, BOAT, MOTORCYCLE DEALERS	4412	7	964,999	8	2,489,542
AUTOMOTIVE PARTS & TIRE	4413	31	2,697,870	37	2,086,600
FURNITURE & HOME FURNISHING	442	44	768,141	39	942,693
ELECTRONICS & APPLIANCES	443	92	847,603	69	1,480,473
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	2,594,208	57	9,995,796
BUILDING MATERIALS	4441	50	2,144,043	47	9,109,580
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	450,165	10	886,216
FOOD & BEVERAGE STORES	445	26	4,103,506	16	2,521,178
GROCERY & CONVENIENCE STORES	4451	15	4,082,786	6	2,493,371
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	20,720	10	27,807
DRUG/HEALTH STORES	446	70	1,857,749	67	1,462,910
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,643,701	11	1,720,735
APPAREL & ACCESSORIES	448	74	6,665,328	76	1,192,311
CLOTHING & SHOE STORES	4481, 4482	67	5,429,017	69	1,058,831
JEWELRY & LUGGAGE STORES	4483	7	1,236,311	7	133,480
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	3,061,373	67	1,097,768
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	3,051,971	54	1,085,977
BOOK STORES & NEWS DEALERS	4512	19	9,402	13	11,791
GENERAL MERCHANDISE STORES	452	12	173,817	18	21,264,351
DEPARTMENT STORES	4521	4	54,376	5	3,598,169
GENERAL MERCHANDISE STORES	4529	8	119,441	13	17,666,182
E-COMMERCE & MAIL ORDER	4541	115	879,121	121	538,335
MISCELLANEOUS RETAILERS	453, 4542, 4543	353	3,157,080	342	5,072,082
AGRICULTURE, FORESTRY, FISHING	11	5	111,617	D	D
MINING	21	D	D	D	D
UTILITIES	22	5	110,794	5	107,771
CONSTRUCTION	23	348	5,089,926	312	4,023,941
CONSTRUCTION OF BUILDINGS	236	86	2,301,327	62	1,733,099
HEAVY CONSTRUCTION & HIGHWAYS	237	12	141,118	11	627,596
SPECIAL TRADE CONTRACTORS	238	250	2,647,481	239	1,663,246
MANUFACTURING	31-33	173	884,270	162	1,029,237
WHOLESALE TRADE	42	658	6,004,215	599	4,244,801
DURABLE GOODS	423	477	3,991,441	424	3,292,348
NONDURABLE GOODS	424	174	1,995,470	170	930,654
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	17,304	5	21,799
TRANSPORTATION & WAREHOUSING	48-49	7	76,832	10	433,061
INFORMATION	51	189	2,992,748	182	2,114,489
FINANCE, INSURANCE	52	48	287,391	47	284,881
REAL ESTATE, RENTAL/LEASING	53	111	1,200,398	113	1,260,881
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	142	764,607	142	1,371,541
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	246	1,034,413	205	585,775
ARTS, ENTERTAINMENT & RECREATION	71	19	540,841	13	725,036
ACCOMMODATIONS & FOOD SERVICES	72	89	11,358,958	62	6,658,055
ACCOMMODATIONS	721	9	658,908	4	1,066,264
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	10,700,050	58	5,591,791
OTHER SERVICES	81	158	2,547,425	104	1,542,741
REPAIR & MAINTENANCE	811	100	1,965,060	66	1,062,614
PERSONAL SERVICE	812	50	518,829	31	446,889
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	63,536	7	33,238
PUBLIC ADMINISTRATION, OTHER	92,00	6	18,761	3	10,842
TOTAL ALL INDUSTRIES		3,194	\$66,901,550	2,901	\$88,731,742

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>744</u>	<u>\$29,563,931</u>	<u>972</u>	<u>\$14,895,502</u>
MOTOR VEHICLES & PARTS	441	34	5,759,526	37	987,862
NEW & USED AUTO DEALERS	4411	6	3,557,358	11	689,680
RV, BOAT, MOTORCYCLE DEALERS	4412	5	516,538	6	243,174
AUTOMOTIVE PARTS & TIRE	4413	23	1,685,630	20	55,008
FURNITURE & HOME FURNISHING	442	24	324,863	47	477,925
ELECTRONICS & APPLIANCES	443	61	914,703	75	527,818
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	2,426,559	74	883,847
BUILDING MATERIALS	4441	42	1,953,753	70	867,786
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	472,806	4	16,061
FOOD & BEVERAGE STORES	445	5	1,614,171	19	4,047,597
GROCERY & CONVENIENCE STORES	4451	D	D	6	3,974,892
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	12,529	13	72,705
DRUG/HEALTH STORES	446	61	279,079	60	2,088,475
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	816,473	12	1,151,966
APPAREL & ACCESSORIES	448	63	271,631	93	354,744
CLOTHING & SHOE STORES	4481, 4482	60	253,606	80	272,626
JEWELRY & LUGGAGE STORES	4483	3	18,025	13	82,118
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	948,208	67	231,756
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	922,191	47	212,922
BOOK STORES & NEWS DEALERS	4512	17	26,017	20	18,834
GENERAL MERCHANDISE STORES	452	12	11,250,359	12	841,117
DEPARTMENT STORES	4521	4	49,434	3	67,452
GENERAL MERCHANDISE STORES	4529	8	11,200,925	9	773,665
E-COMMERCE & MAIL ORDER	4541	105	369,267	128	692,950
MISCELLANEOUS RETAILERS	453, 4542, 4543	260	4,589,092	348	2,609,445
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>153,356</u>	<u>9</u>	<u>1,077,663</u>
<u>MINING</u>	<u>21</u>	D	D	D	D
<u>UTILITIES</u>	<u>22</u>	D	D	3	2,607
<u>CONSTRUCTION</u>	<u>23</u>	<u>136</u>	<u>2,614,097</u>	<u>719</u>	<u>5,135,099</u>
CONSTRUCTION OF BUILDINGS	236	36	1,487,287	171	2,146,174
HEAVY CONSTRUCTION & HIGHWAYS	237	7	234,167	19	729,314
SPECIAL TRADE CONTRACTORS	238	93	892,643	529	2,259,611
<u>MANUFACTURING</u>	<u>31-33</u>	109	811,186	171	806,763
<u>WHOLESALE TRADE</u>	<u>42</u>	458	2,297,937	471	2,159,571
DURABLE GOODS	423	337	1,713,957	325	1,454,798
NONDURABLE GOODS	424	119	573,923	139	700,296
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	4,477
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	6	76,732	12	303,016
<u>INFORMATION</u>	<u>51</u>	132	1,094,455	174	3,352,370
<u>FINANCE, INSURANCE</u>	<u>52</u>	33	501,696	42	325,566
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>83</u>	<u>1,070,286</u>	<u>104</u>	<u>835,692</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>87</u>	<u>198,696</u>	<u>142</u>	<u>653,780</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>128</u>	<u>650,664</u>	<u>374</u>	<u>2,131,007</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>174,961</u>	<u>14</u>	<u>246,057</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>30</u>	<u>3,418,444</u>	<u>70</u>	<u>10,149,757</u>
ACCOMMODATIONS	721	4	599,033	7	489,465
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	26	2,819,411	63	9,660,292
<u>OTHER SERVICES</u>	<u>81</u>	<u>69</u>	<u>1,684,484</u>	<u>153</u>	<u>1,582,712</u>
REPAIR & MAINTENANCE	811	36	1,390,082	109	1,327,036
PERSONAL SERVICE	812	26	234,883	38	254,245
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	59,519	6	1,431
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	4	14,937	D	D
TOTAL ALL INDUSTRIES		2,035	\$44,353,014	3,434	\$43,698,604

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,759</u>	<u>\$67,787,020</u>	<u>1,132</u>	<u>\$45,113,894</u>
MOTOR VEHICLES & PARTS	441	60	35,803,843	57	12,484,404
NEW & USED AUTO DEALERS	4411	16	34,614,054	13	7,233,969
RV, BOAT, MOTORCYCLE DEALERS	4412	8	557,555	14	2,535,785
AUTOMOTIVE PARTS & TIRE	4413	36	632,234	30	2,714,650
FURNITURE & HOME FURNISHING	442	104	2,056,132	40	1,389,865
ELECTRONICS & APPLIANCES	443	149	1,595,353	106	1,670,773
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	1,407,374	66	4,590,497
BUILDING MATERIALS	4441	106	1,302,522	53	1,881,851
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	104,852	13	2,708,646
FOOD & BEVERAGE STORES	445	61	6,699,336	27	4,285,875
GROCERY & CONVENIENCE STORES	4451	16	5,668,976	9	3,925,059
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	1,030,360	18	360,816
DRUG/HEALTH STORES	446	126	2,348,221	64	949,856
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	888,099	15	3,024,626
APPAREL & ACCESSORIES	448	145	5,276,265	102	1,004,860
CLOTHING & SHOE STORES	4481, 4482	120	4,881,604	89	775,565
JEWELRY & LUGGAGE STORES	4483	25	394,661	13	229,295
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	574,591	87	763,116
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	426,011	60	748,390
BOOK STORES & NEWS DEALERS	4512	33	148,580	27	14,726
GENERAL MERCHANDISE STORES	452	14	2,548,589	14	9,996,296
DEPARTMENT STORES	4521	3	99,305	4	63,771
GENERAL MERCHANDISE STORES	4529	11	2,449,284	10	9,932,525
E-COMMERCE & MAIL ORDER	4541	180	2,122,575	140	777,484
MISCELLANEOUS RETAILERS	453, 4542, 4543	665	6,466,642	414	4,176,242
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>33,604</u>	<u>7</u>	<u>32,926</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>10,975</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>197,472</u>	<u>4</u>	<u>70,111</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,481</u>	<u>22,365,129</u>	<u>329</u>	<u>12,548,485</u>
CONSTRUCTION OF BUILDINGS	236	382	13,216,996	69	7,189,140
HEAVY CONSTRUCTION & HIGHWAYS	237	39	798,871	15	428,534
SPECIAL TRADE CONTRACTORS	238	1,060	8,349,262	245	4,930,811
<u>MANUFACTURING</u>	<u>31-33</u>	<u>361</u>	<u>1,705,086</u>	<u>187</u>	<u>1,873,329</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>897</u>	<u>6,080,950</u>	<u>686</u>	<u>6,899,203</u>
DURABLE GOODS	423	623	5,017,183	453	5,059,279
NONDURABLE GOODS	424	266	1,059,092	225	1,806,904
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	4,675	8	33,020
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>285,032</u>	<u>14</u>	<u>149,217</u>
<u>INFORMATION</u>	<u>51</u>	<u>251</u>	<u>6,646,220</u>	<u>189</u>	<u>3,062,240</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>854,262</u>	<u>53</u>	<u>1,141,934</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>167</u>	<u>2,281,362</u>	<u>123</u>	<u>1,883,667</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>315</u>	<u>2,473,198</u>	<u>171</u>	<u>1,962,225</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>729</u>	<u>4,858,520</u>	<u>219</u>	<u>2,954,146</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>2,028,660</u>	<u>28</u>	<u>395,282</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>155</u>	<u>20,118,532</u>	<u>89</u>	<u>15,844,613</u>
ACCOMMODATIONS	721	8	989,814	12	2,767,592
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	147	19,128,718	77	13,077,021
<u>OTHER SERVICES</u>	<u>81</u>	<u>302</u>	<u>5,077,650</u>	<u>128</u>	<u>2,937,636</u>
REPAIR & MAINTENANCE	811	217	4,177,824	84	2,457,572
PERSONAL SERVICE	812	74	890,353	37	410,695
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	9,473	7	69,369
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>26,731</u>
TOTAL ALL INDUSTRIES		6,586	\$142,804,307	3,367	\$96,896,126

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	2,733	\$279,719,020	1,937	\$160,507,459
MOTOR VEHICLES & PARTS	441	172	88,298,052	76	13,681,357
NEW & USED AUTO DEALERS	4411	51	72,511,916	12	8,744,886
RV, BOAT, MOTORCYCLE DEALERS	4412	36	6,297,484	10	6,804
AUTOMOTIVE PARTS & TIRE	4413	85	9,488,652	54	4,929,667
FURNITURE & HOME FURNISHING	442	148	7,257,809	114	4,279,777
ELECTRONICS & APPLIANCES	443	296	16,978,778	180	9,631,659
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	193	16,164,032	127	19,765,294
BUILDING MATERIALS	4441	154	15,581,887	103	18,798,412
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	582,145	24	966,882
FOOD & BEVERAGE STORES	445	118	17,006,429	75	11,857,861
GROCERY & CONVENIENCE STORES	4451	68	16,466,633	28	10,873,615
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	539,796	47	984,246
DRUG/HEALTH STORES	446	162	8,863,648	138	5,560,576
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	7,691,030	23	3,872,317
APPAREL & ACCESSORIES	448	177	10,053,586	155	8,074,383
CLOTHING & SHOE STORES	4481, 4482	145	8,248,793	125	6,955,356
JEWELRY & LUGGAGE STORES	4483	32	1,804,793	30	1,119,027
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	152	9,282,576	126	7,182,286
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	111	8,929,253	92	5,799,680
BOOK STORES & NEWS DEALERS	4512	41	353,323	34	1,382,606
GENERAL MERCHANDISE STORES	452	30	66,848,718	26	59,369,882
DEPARTMENT STORES	4521	8	16,660,659	7	16,471,988
GENERAL MERCHANDISE STORES	4529	22	50,188,059	19	42,897,894
E-COMMERCE & MAIL ORDER	4541	224	4,503,639	193	2,619,901
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,015	26,770,723	704	14,612,166
AGRICULTURE, FORESTRY, FISHING	11	20	27,760	15	74,516
MINING	21	3	261,674	5	369,542
UTILITIES	22	8	101,714	6	18,094
CONSTRUCTION	23	2,172	74,324,172	1,525	23,341,099
CONSTRUCTION OF BUILDINGS	236	509	47,938,654	352	7,170,007
HEAVY CONSTRUCTION & HIGHWAYS	237	71	4,542,058	44	5,138,181
SPECIAL TRADE CONTRACTORS	238	1,592	21,843,460	1,129	11,032,911
MANUFACTURING	31-33	648	10,983,829	393	3,540,996
WHOLESALE TRADE	42	1,652	49,007,111	1,061	12,679,971
DURABLE GOODS	423	1,201	39,359,357	731	10,557,397
NONDURABLE GOODS	424	436	9,588,290	314	2,049,818
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	59,464	16	72,756
TRANSPORTATION & WAREHOUSING	48-49	55	3,145,541	28	301,380
INFORMATION	51	392	25,815,430	277	15,602,432
FINANCE, INSURANCE	52	103	5,109,268	69	1,688,468
REAL ESTATE, RENTAL/LEASING	53	320	17,152,833	211	6,171,053
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	508	10,058,785	352	6,549,760
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,058	14,941,252	799	6,187,482
ARTS, ENTERTAINMENT & RECREATION	71	67	5,223,638	46	3,510,205
ACCOMMODATIONS & FOOD SERVICES	72	403	62,198,729	250	44,146,813
ACCOMMODATIONS	721	20	4,733,092	16	4,632,318
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	383	57,465,637	234	39,514,495
OTHER SERVICES	81	605	17,984,402	468	8,882,926
REPAIR & MAINTENANCE	811	458	14,336,631	316	6,355,895
PERSONAL SERVICE	812	119	3,316,907	131	2,101,800
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	330,864	21	425,231
PUBLIC ADMINISTRATION, OTHER	92,00	12	266,990	8	529,802
TOTAL ALL INDUSTRIES		10,759	\$576,322,148	7,450	\$294,101,998

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>885</u>	<u>\$91,168,772</u>	<u>1,765</u>	<u>\$148,251,693</u>
MOTOR VEHICLES & PARTS	441	60	73,958,808	62	23,833,379
NEW & USED AUTO DEALERS	4411	17	61,471,176	13	17,431,130
RV, BOAT, MOTORCYCLE DEALERS	4412	11	10,271,520	12	4,554,344
AUTOMOTIVE PARTS & TIRE	4413	32	2,216,112	37	1,847,905
FURNITURE & HOME FURNISHING	442	49	1,449,651	110	5,501,281
ELECTRONICS & APPLIANCES	443	85	683,393	163	4,084,361
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	1,716,574	131	20,867,803
BUILDING MATERIALS	4441	65	1,673,952	107	20,703,992
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	42,622	24	163,811
FOOD & BEVERAGE STORES	445	14	94,175	58	6,079,235
GROCERY & CONVENIENCE STORES	4451	3	88,733	6	4,891,644
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	5,442	52	1,187,591
DRUG/HEALTH STORES	446	30	537,613	130	3,179,514
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	808,696	12	1,946,627
APPAREL & ACCESSORIES	448	68	79,579	139	2,872,559
CLOTHING & SHOE STORES	4481, 4482	61	71,653	118	2,470,499
JEWELRY & LUGGAGE STORES	4483	7	7,926	21	402,060
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	4,005,777	125	10,478,106
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	4,002,843	86	9,361,220
BOOK STORES & NEWS DEALERS	4512	13	2,934	39	1,116,886
GENERAL MERCHANDISE STORES	452	5	4,909,119	17	56,507,601
DEPARTMENT STORES	4521	D	D	6	12,714,633
GENERAL MERCHANDISE STORES	4529	4	4,900,207	11	43,792,968
E-COMMERCE & MAIL ORDER	4541	90	390,837	191	2,356,172
MISCELLANEOUS RETAILERS	453, 4542, 4543	357	2,534,550	627	10,545,055
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>7,388</u>	<u>18</u>	<u>1,259,589</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>5,649</u>	<u>5</u>	<u>10,006</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>107,336</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>473</u>	<u>5,901,959</u>	<u>1,651</u>	<u>28,229,047</u>
CONSTRUCTION OF BUILDINGS	236	67	1,300,039	397	14,616,151
HEAVY CONSTRUCTION & HIGHWAYS	237	19	407,527	41	752,052
SPECIAL TRADE CONTRACTORS	238	387	4,194,393	1,213	12,860,844
<u>MANUFACTURING</u>	<u>31-33</u>	<u>185</u>	<u>1,436,904</u>	<u>395</u>	<u>3,535,436</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>614</u>	<u>11,762,266</u>	<u>1,051</u>	<u>12,925,276</u>
DURABLE GOODS	423	448	9,737,749	715	11,062,043
NONDURABLE GOODS	424	159	1,887,666	321	1,828,685
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	136,851	15	34,548
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>294,055</u>	<u>25</u>	<u>261,087</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>2,595,721</u>	<u>284</u>	<u>12,482,226</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>360,022</u>	<u>70</u>	<u>1,621,460</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>118</u>	<u>4,096,539</u>	<u>200</u>	<u>4,942,468</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>155</u>	<u>664,258</u>	<u>380</u>	<u>13,554,382</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>288</u>	<u>1,448,500</u>	<u>788</u>	<u>6,679,451</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>206,496</u>	<u>55</u>	<u>3,131,950</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>58</u>	<u>7,787,829</u>	<u>149</u>	<u>26,213,173</u>
ACCOMMODATIONS	721	13	1,623,768	5	3,268,302
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	45	6,164,061	144	22,944,871
<u>OTHER SERVICES</u>	<u>81</u>	<u>185</u>	<u>5,814,940</u>	<u>350</u>	<u>8,073,488</u>
REPAIR & MAINTENANCE	811	156	5,400,287	245	6,601,790
PERSONAL SERVICE	812	22	409,374	88	1,378,684
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	5,279	17	93,014
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>5,102</u>	<u>8</u>	<u>16,584</u>
TOTAL ALL INDUSTRIES		3,181	\$133,588,067	7,200	\$271,294,652

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>801</u>	<u>\$27,170,860</u>	<u>1,831</u>	<u>\$238,768,574</u>
MOTOR VEHICLES & PARTS	441	39	7,793,751	125	57,640,995
NEW & USED AUTO DEALERS	4411	8	5,743,092	41	44,113,001
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,197,269	20	8,241,743
AUTOMOTIVE PARTS & TIRE	4413	24	853,390	64	5,286,251
FURNITURE & HOME FURNISHING	442	26	540,331	67	6,605,520
ELECTRONICS & APPLIANCES	443	66	540,629	177	10,010,454
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	1,282,115	88	21,041,759
BUILDING MATERIALS	4441	43	1,201,435	69	19,174,326
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	80,680	19	1,867,433
FOOD & BEVERAGE STORES	445	11	2,292,268	54	7,977,072
GROCERY & CONVENIENCE STORES	4451	6	2,290,020	20	7,821,229
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	2,248	34	155,843
DRUG/HEALTH STORES	446	57	818,634	129	6,251,796
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,957,511	20	6,560,126
APPAREL & ACCESSORIES	448	68	852,643	166	21,851,677
CLOTHING & SHOE STORES	4481, 4482	63	689,716	141	18,994,050
JEWELRY & LUGGAGE STORES	4483	5	162,927	25	2,857,627
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	57	940,227	129	11,708,424
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	935,162	95	10,416,251
BOOK STORES & NEWS DEALERS	4512	15	5,065	34	1,292,173
GENERAL MERCHANDISE STORES	452	12	7,722,491	23	68,788,191
DEPARTMENT STORES	4521	6	7,700,742	9	23,876,017
GENERAL MERCHANDISE STORES	4529	6	21,749	14	44,912,174
E-COMMERCE & MAIL ORDER	4541	120	446,110	205	3,183,182
MISCELLANEOUS RETAILERS	453, 4542, 4543	282	1,984,150	648	17,149,378
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>10,309</u>	<u>9</u>	<u>197,977</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>27,266</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>26,655</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>279</u>	<u>3,685,272</u>	<u>877</u>	<u>32,238,298</u>
CONSTRUCTION OF BUILDINGS	236	51	1,669,352	208	16,456,552
HEAVY CONSTRUCTION & HIGHWAYS	237	7	25,388	32	944,529
SPECIAL TRADE CONTRACTORS	238	221	1,990,532	637	14,837,217
<u>MANUFACTURING</u>	<u>31-33</u>	<u>126</u>	<u>1,028,709</u>	<u>345</u>	<u>4,386,127</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>476</u>	<u>3,360,809</u>	<u>1,114</u>	<u>23,730,005</u>
DURABLE GOODS	423	346	2,769,263	775	19,379,743
NONDURABLE GOODS	424	125	572,264	326	4,311,729
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	19,282	13	38,533
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>202,337</u>	<u>20</u>	<u>297,186</u>
<u>INFORMATION</u>	<u>51</u>	<u>137</u>	<u>1,971,082</u>	<u>269</u>	<u>11,316,465</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>188,000</u>	<u>83</u>	<u>3,325,257</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>1,125,649</u>	<u>194</u>	<u>4,452,443</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>97</u>	<u>1,157,817</u>	<u>302</u>	<u>9,011,761</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>170</u>	<u>568,516</u>	<u>429</u>	<u>7,548,576</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>20,893</u>	<u>53</u>	<u>3,991,329</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>51</u>	<u>8,030,251</u>	<u>195</u>	<u>45,856,960</u>
ACCOMMODATIONS	721	7	2,006,756	20	6,598,010
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	44	6,023,495	175	39,258,950
<u>OTHER SERVICES</u>	<u>81</u>	<u>105</u>	<u>1,706,932</u>	<u>292</u>	<u>12,309,022</u>
REPAIR & MAINTENANCE	811	77	1,209,209	193	10,401,440
PERSONAL SERVICE	812	24	175,882	84	1,741,014
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	321,841	15	166,568
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>7,900</u>	<u>5</u>	<u>67,100</u>
TOTAL ALL INDUSTRIES		2,413	\$50,266,180	6,024	\$397,538,195

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	2,438	\$166,678,605	2,292	\$213,027,282
MOTOR VEHICLES & PARTS	441	140	26,616,977	96	103,965,776
NEW & USED AUTO DEALERS	4411	44	19,441,351	35	98,643,405
RV, BOAT, MOTORCYCLE DEALERS	4412	16	1,030,074	17	111,813
AUTOMOTIVE PARTS & TIRE	4413	80	6,145,552	44	5,210,558
FURNITURE & HOME FURNISHING	442	146	10,572,345	142	7,519,004
ELECTRONICS & APPLIANCES	443	240	10,717,584	225	5,259,558
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	194	24,099,590	172	5,564,433
BUILDING MATERIALS	4441	159	23,284,395	138	5,290,538
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	815,195	34	273,895
FOOD & BEVERAGE STORES	445	100	14,771,162	80	12,699,346
GROCERY & CONVENIENCE STORES	4451	55	13,604,393	21	11,589,016
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	1,166,769	59	1,110,330
DRUG/HEALTH STORES	446	134	6,186,897	158	7,069,972
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	7,476,994	23	3,283,292
APPAREL & ACCESSORIES	448	145	5,305,862	161	4,224,106
CLOTHING & SHOE STORES	4481, 4482	122	4,539,379	134	3,485,630
JEWELRY & LUGGAGE STORES	4483	23	766,483	27	738,476
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	159	3,668,980	152	5,286,685
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	117	3,454,221	110	4,435,378
BOOK STORES & NEWS DEALERS	4512	42	214,759	42	851,307
GENERAL MERCHANDISE STORES	452	28	25,438,739	16	36,268,187
DEPARTMENT STORES	4521	7	10,436,202	5	2,682,603
GENERAL MERCHANDISE STORES	4529	21	15,002,537	11	33,585,584
E-COMMERCE & MAIL ORDER	4541	223	3,566,531	229	5,736,088
MISCELLANEOUS RETAILERS	453, 4542, 4543	895	28,256,944	838	16,150,835
AGRICULTURE, FORESTRY, FISHING	11	24	97,649	16	52,382
MINING	21	7	42,325	3	23,425
UTILITIES	22	9	1,015,203	6	136,038
CONSTRUCTION	23	2,002	49,690,475	2,550	77,342,199
CONSTRUCTION OF BUILDINGS	236	423	11,479,561	695	49,628,655
HEAVY CONSTRUCTION & HIGHWAYS	237	64	3,390,515	61	7,863,783
SPECIAL TRADE CONTRACTORS	238	1,515	34,820,399	1,794	19,849,761
MANUFACTURING	31-33	661	12,185,593	519	4,951,796
WHOLESALE TRADE	42	1,696	57,668,729	1,293	21,507,096
DURABLE GOODS	423	1,191	45,212,332	874	18,703,110
NONDURABLE GOODS	424	485	12,383,563	406	2,741,769
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	72,834	13	62,217
TRANSPORTATION & WAREHOUSING	48-49	54	868,076	35	698,822
INFORMATION	51	365	25,632,613	370	16,567,281
FINANCE, INSURANCE	52	97	5,176,817	83	3,594,391
REAL ESTATE, RENTAL/LEASING	53	291	16,818,317	260	7,946,480
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	492	9,149,986	557	7,603,980
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	937	10,384,308	1,146	10,617,459
ARTS, ENTERTAINMENT & RECREATION	71	51	4,242,420	77	4,214,802
ACCOMMODATIONS & FOOD SERVICES	72	325	42,351,479	241	45,831,279
ACCOMMODATIONS	721	18	4,329,905	10	7,988,511
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	307	38,021,574	231	37,842,768
OTHER SERVICES	81	609	17,206,796	511	14,981,347
REPAIR & MAINTENANCE	811	459	13,868,064	348	11,759,304
PERSONAL SERVICE	812	134	3,311,002	147	3,115,455
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	27,730	16	106,588
PUBLIC ADMINISTRATION, OTHER	92,00	9	49,946	7	14,414
TOTAL ALL INDUSTRIES		10,067	\$419,259,337	9,966	\$429,110,473

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,463	\$130,520,162	1,319	\$105,908,309
MOTOR VEHICLES & PARTS	441	65	10,872,546	81	37,094,732
NEW & USED AUTO DEALERS	4411	16	2,197,165	24	30,934,718
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,540,253	10	1,418,834
AUTOMOTIVE PARTS & TIRE	4413	39	5,135,128	47	4,741,180
FURNITURE & HOME FURNISHING	442	77	3,647,037	49	1,779,662
ELECTRONICS & APPLIANCES	443	137	5,855,782	106	2,410,384
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	16,022,418	92	15,722,088
BUILDING MATERIALS	4441	77	15,937,599	68	13,698,946
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	84,819	24	2,023,142
FOOD & BEVERAGE STORES	445	35	8,120,900	37	6,671,161
GROCERY & CONVENIENCE STORES	4451	14	7,513,093	10	6,154,165
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	607,807	27	516,996
DRUG/HEALTH STORES	446	91	2,360,368	101	2,210,824
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	1,623,281	25	5,499,988
APPAREL & ACCESSORIES	448	116	4,303,475	92	1,558,820
CLOTHING & SHOE STORES	4481, 4482	96	3,745,931	80	740,818
JEWELRY & LUGGAGE STORES	4483	20	557,544	12	818,002
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	16,220,953	97	1,485,111
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	16,117,029	70	1,368,576
BOOK STORES & NEWS DEALERS	4512	30	103,924	27	116,535
GENERAL MERCHANDISE STORES	452	20	48,344,530	17	23,524,646
DEPARTMENT STORES	4521	6	12,438,707	6	2,631,458
GENERAL MERCHANDISE STORES	4529	14	35,905,823	11	20,893,188
E-COMMERCE & MAIL ORDER	4541	172	1,298,583	154	1,007,932
MISCELLANEOUS RETAILERS	453, 4542, 4543	534	11,850,289	468	6,942,961
AGRICULTURE, FORESTRY, FISHING	11	7	31,687	5	7,827
MINING	21	4	18,546	4	457,982
UTILITIES	22	5	53,360	3	33,584
CONSTRUCTION	23	968	29,514,509	482	12,481,972
CONSTRUCTION OF BUILDINGS	236	202	17,732,479	104	1,788,145
HEAVY CONSTRUCTION & HIGHWAYS	237	22	688,779	19	3,979,858
SPECIAL TRADE CONTRACTORS	238	744	11,093,251	359	6,713,969
MANUFACTURING	31-33	260	2,839,812	234	2,417,767
WHOLESALE TRADE	42	833	10,481,174	940	11,650,403
DURABLE GOODS	423	574	8,646,496	671	10,337,517
NONDURABLE GOODS	424	252	1,805,416	262	1,298,891
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	29,262	7	13,995
TRANSPORTATION & WAREHOUSING	48-49	19	97,667	20	621,269
INFORMATION	51	225	8,174,413	217	6,803,983
FINANCE, INSURANCE	52	59	839,727	66	769,681
REAL ESTATE, RENTAL/LEASING	53	165	2,868,765	155	3,057,500
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	268	2,742,683	204	2,483,596
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	508	5,500,476	324	3,299,963
ARTS, ENTERTAINMENT & RECREATION	71	36	3,790,064	27	1,214,962
ACCOMMODATIONS & FOOD SERVICES	72	142	25,773,323	107	16,388,226
ACCOMMODATIONS	721	9	2,440,178	4	332,561
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	133	23,333,145	103	16,055,665
OTHER SERVICES	81	258	6,724,099	236	5,355,830
REPAIR & MAINTENANCE	811	183	5,395,364	163	4,282,629
PERSONAL SERVICE	812	68	1,310,230	62	956,224
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	18,505	11	116,977
PUBLIC ADMINISTRATION, OTHER	92,00	7	84,612	7	323,231
TOTAL ALL INDUSTRIES		5,227	\$230,055,079	4,350	\$173,276,085

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	2,013	\$328,030,488	1,590	\$101,155,093
MOTOR VEHICLES & PARTS	441	115	93,951,238	95	17,540,648
NEW & USED AUTO DEALERS	4411	38	79,613,035	16	6,978,229
RV, BOAT, MOTORCYCLE DEALERS	4412	11	7,645,784	17	6,010,093
AUTOMOTIVE PARTS & TIRE	4413	66	6,692,419	62	4,552,326
FURNITURE & HOME FURNISHING	442	115	13,978,634	90	2,340,301
ELECTRONICS & APPLIANCES	443	194	21,062,518	129	6,511,406
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	13,393,969	117	4,572,837
BUILDING MATERIALS	4441	114	11,814,373	92	3,827,841
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,579,596	25	744,996
FOOD & BEVERAGE STORES	445	72	9,539,138	44	10,444,498
GROCERY & CONVENIENCE STORES	4451	36	8,526,815	20	10,264,249
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	1,012,323	24	180,249
DRUG/HEALTH STORES	446	119	10,236,919	99	2,807,022
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	3,185,201	21	2,794,138
APPAREL & ACCESSORIES	448	161	60,179,690	112	5,227,375
CLOTHING & SHOE STORES	4481, 4482	136	53,785,892	99	4,696,040
JEWELRY & LUGGAGE STORES	4483	25	6,393,798	13	531,335
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	23,412,887	107	1,651,230
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	21,459,917	71	1,560,316
BOOK STORES & NEWS DEALERS	4512	32	1,952,970	36	90,914
GENERAL MERCHANDISE STORES	452	26	56,799,078	23	34,496,378
DEPARTMENT STORES	4521	8	37,983,718	7	11,162,278
GENERAL MERCHANDISE STORES	4529	18	18,815,360	16	23,334,100
E-COMMERCE & MAIL ORDER	4541	195	3,888,280	189	1,949,642
MISCELLANEOUS RETAILERS	453, 4542, 4543	720	18,402,936	564	10,819,618
AGRICULTURE, FORESTRY, FISHING	11	11	13,728	8	57,749
MINING	21	D	D	3	21,080
UTILITIES	22	7	768,740	7	314,523
CONSTRUCTION	23	1,593	25,179,095	1,138	18,377,009
CONSTRUCTION OF BUILDINGS	236	360	12,853,869	235	9,715,529
HEAVY CONSTRUCTION & HIGHWAYS	237	40	462,293	32	1,986,017
SPECIAL TRADE CONTRACTORS	238	1,193	11,862,933	871	6,675,463
MANUFACTURING	31-33	407	3,814,873	321	2,588,603
WHOLESALE TRADE	42	1,154	15,278,540	937	10,515,775
DURABLE GOODS	423	807	12,980,319	675	7,971,081
NONDURABLE GOODS	424	333	2,199,658	252	2,515,596
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	98,563	10	29,098
TRANSPORTATION & WAREHOUSING	48-49	34	631,386	22	213,746
INFORMATION	51	274	10,946,493	255	7,214,857
FINANCE, INSURANCE	52	79	4,331,314	60	780,185
REAL ESTATE, RENTAL/LEASING	53	224	5,672,898	194	2,696,849
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	363	3,950,762	234	1,358,411
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	856	7,879,204	531	3,477,895
ARTS, ENTERTAINMENT & RECREATION	71	46	2,596,877	33	632,875
ACCOMMODATIONS & FOOD SERVICES	72	247	47,555,198	125	19,513,453
ACCOMMODATIONS	721	14	7,150,797	4	1,044,925
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	233	40,404,401	121	18,468,528
OTHER SERVICES	81	441	14,465,615	291	6,666,486
REPAIR & MAINTENANCE	811	328	11,535,628	213	5,659,780
PERSONAL SERVICE	812	99	2,856,489	69	1,002,505
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	73,498	9	4,201
PUBLIC ADMINISTRATION, OTHER	92,00	9	67,509	4	4,885
TOTAL ALL INDUSTRIES		7,759	\$471,186,392	5,753	\$175,589,474

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,236</u>	<u>\$19,082,163</u>	<u>1,221</u>	<u>\$73,501,661</u>
MOTOR VEHICLES & PARTS	441	19	123,388	87	17,369,263
NEW & USED AUTO DEALERS	4411	3	113,354	20	12,643,706
RV, BOAT, MOTORCYCLE DEALERS	4412	5	5,174	15	1,475,857
AUTOMOTIVE PARTS & TIRE	4413	11	4,860	52	3,249,700
FURNITURE & HOME FURNISHING	442	91	2,124,139	41	1,272,577
ELECTRONICS & APPLIANCES	443	126	1,914,439	104	1,988,770
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	105	1,444,326	64	13,552,660
BUILDING MATERIALS	4441	85	1,068,060	53	13,242,435
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	376,266	11	310,225
FOOD & BEVERAGE STORES	445	39	947,794	33	4,000,359
GROCERY & CONVENIENCE STORES	4451	D	D	12	3,734,638
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	184,216	21	265,721
DRUG/HEALTH STORES	446	73	1,996,524	91	1,628,662
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	530,547	23	4,509,011
APPAREL & ACCESSORIES	448	112	1,283,302	103	1,929,613
CLOTHING & SHOE STORES	4481, 4482	102	1,226,522	90	1,720,937
JEWELRY & LUGGAGE STORES	4483	10	56,780	13	208,676
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	841,460	83	2,294,663
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	477,827	61	1,675,404
BOOK STORES & NEWS DEALERS	4512	32	363,633	22	619,259
GENERAL MERCHANDISE STORES	452	10	2,969,140	15	15,162,510
DEPARTMENT STORES	4521	4	106,567	5	964,778
GENERAL MERCHANDISE STORES	4529	6	2,862,573	10	14,197,732
E-COMMERCE & MAIL ORDER	4541	165	1,990,335	140	913,862
MISCELLANEOUS RETAILERS	453, 4542, 4543	390	2,916,769	437	8,879,711
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>32,913</u>	<u>3</u>	<u>14,615</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>34,582</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>744,162</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,348</u>	<u>29,634,362</u>	<u>344</u>	<u>9,002,995</u>
CONSTRUCTION OF BUILDINGS	236	333	20,925,553	67	2,680,374
HEAVY CONSTRUCTION & HIGHWAYS	237	37	2,356,267	16	615,265
SPECIAL TRADE CONTRACTORS	238	978	6,352,542	261	5,707,356
<u>MANUFACTURING</u>	<u>31-33</u>	<u>273</u>	<u>885,709</u>	<u>225</u>	<u>2,321,159</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>631</u>	<u>2,890,063</u>	<u>846</u>	<u>17,276,454</u>
DURABLE GOODS	423	393	2,424,670	607	13,645,453
NONDURABLE GOODS	424	228	450,435	232	3,608,968
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	14,958	7	22,033
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>64,141</u>	<u>12</u>	<u>195,283</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>4,083,019</u>	<u>215</u>	<u>4,423,237</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>987,366</u>	<u>63</u>	<u>1,153,099</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>136</u>	<u>1,314,628</u>	<u>144</u>	<u>2,648,347</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>251</u>	<u>2,056,315</u>	<u>176</u>	<u>1,189,418</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>656</u>	<u>4,388,586</u>	<u>225</u>	<u>2,972,520</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>937,235</u>	<u>14</u>	<u>285,244</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>59</u>	<u>5,229,416</u>	<u>87</u>	<u>17,105,042</u>
ACCOMMODATIONS	721	D	D	17	3,596,645
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	5,229,254	70	13,508,397
<u>OTHER SERVICES</u>	<u>81</u>	<u>189</u>	<u>1,681,958</u>	<u>178</u>	<u>5,562,388</u>
REPAIR & MAINTENANCE	811	134	639,632	125	4,456,852
PERSONAL SERVICE	812	50	1,038,333	42	996,471
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	3,993	11	109,065
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>3,352</u>	<u>5</u>	<u>30,395</u>
TOTAL ALL INDUSTRIES		5,095	\$73,699,093	3,763	\$138,458,220

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,468	\$77,791,177	960	\$11,847,764
MOTOR VEHICLES & PARTS	441	83	23,549,675	35	107,910
NEW & USED AUTO DEALERS	4411	20	15,299,011	7	80,039
RV, BOAT, MOTORCYCLE DEALERS	4412	13	5,536,819	7	8,398
AUTOMOTIVE PARTS & TIRE	4413	50	2,713,845	21	19,473
FURNITURE & HOME FURNISHING	442	70	2,265,610	45	403,093
ELECTRONICS & APPLIANCES	443	144	3,156,567	93	1,419,203
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	10,065,532	69	870,970
BUILDING MATERIALS	4441	79	9,271,278	60	843,746
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	794,254	9	27,224
FOOD & BEVERAGE STORES	445	50	6,688,932	24	3,065,709
GROCERY & CONVENIENCE STORES	4451	16	6,537,689	11	2,936,531
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	151,243	13	129,178
DRUG/HEALTH STORES	446	97	1,561,482	51	601,672
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,207,005	7	384,649
APPAREL & ACCESSORIES	448	101	584,511	81	138,395
CLOTHING & SHOE STORES	4481, 4482	87	449,926	70	128,540
JEWELRY & LUGGAGE STORES	4483	14	134,585	11	9,855
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	1,145,907	71	242,954
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	1,102,143	48	232,776
BOOK STORES & NEWS DEALERS	4512	28	43,764	23	10,178
GENERAL MERCHANDISE STORES	452	13	16,069,399	10	1,217,009
DEPARTMENT STORES	4521	4	224,923	D	D
GENERAL MERCHANDISE STORES	4529	9	15,844,476	8	1,194,603
E-COMMERCE & MAIL ORDER	4541	158	1,028,820	139	649,052
MISCELLANEOUS RETAILERS	453, 4542, 4543	533	9,467,737	335	2,747,148
AGRICULTURE, FORESTRY, FISHING	11	7	12,897	D	D
MINING	21	4	22,384	D	D
UTILITIES	22	3	10,918	3	3,750
CONSTRUCTION	23	632	14,066,261	597	7,880,160
CONSTRUCTION OF BUILDINGS	236	130	3,918,508	127	4,339,282
HEAVY CONSTRUCTION & HIGHWAYS	237	22	3,460,920	18	550,923
SPECIAL TRADE CONTRACTORS	238	480	6,686,833	452	2,989,955
MANUFACTURING	31-33	285	2,752,107	168	860,037
WHOLESALE TRADE	42	909	12,777,978	485	5,175,261
DURABLE GOODS	423	659	10,479,723	330	4,097,598
NONDURABLE GOODS	424	240	2,243,348	151	1,074,957
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	54,907	4	2,706
TRANSPORTATION & WAREHOUSING	48-49	17	735,699	9	31,348
INFORMATION	51	224	4,775,782	166	3,886,750
FINANCE, INSURANCE	52	57	817,000	39	381,616
REAL ESTATE, RENTAL/LEASING	53	166	3,814,816	117	837,020
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	243	2,478,705	153	1,468,145
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	394	3,587,769	351	1,126,692
ARTS, ENTERTAINMENT & RECREATION	71	27	1,690,444	15	1,186,376
ACCOMMODATIONS & FOOD SERVICES	72	122	13,576,773	55	4,413,425
ACCOMMODATIONS	721	9	1,742,251	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	11,834,522	54	4,123,647
OTHER SERVICES	81	211	4,410,800	120	1,263,372
REPAIR & MAINTENANCE	811	143	3,407,014	78	655,173
PERSONAL SERVICE	812	57	908,816	40	528,284
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	94,970	D	D
PUBLIC ADMINISTRATION, OTHER	92,00	5	85,467	D	D
TOTAL ALL INDUSTRIES		4,774	\$143,406,977	3,243	\$40,365,166

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,109</u>	<u>\$41,242,839</u>	<u>2,323</u>	<u>\$220,475,534</u>
MOTOR VEHICLES & PARTS	441	54	4,774,484	110	75,555,870
NEW & USED AUTO DEALERS	4411	13	2,406,921	27	68,407,323
RV, BOAT, MOTORCYCLE DEALERS	4412	9	301,911	24	3,238,307
AUTOMOTIVE PARTS & TIRE	4413	32	2,065,652	59	3,910,240
FURNITURE & HOME FURNISHING	442	54	1,120,009	113	8,244,556
ELECTRONICS & APPLIANCES	443	95	2,050,016	239	13,345,562
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	8,785,646	146	24,438,122
BUILDING MATERIALS	4441	48	8,532,760	112	20,987,681
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	252,886	34	3,450,441
FOOD & BEVERAGE STORES	445	20	3,751,122	72	14,471,525
GROCERY & CONVENIENCE STORES	4451	6	3,244,170	22	13,802,363
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	506,952	50	669,162
DRUG/HEALTH STORES	446	70	1,290,249	177	6,347,728
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,671,201	33	3,994,346
APPAREL & ACCESSORIES	448	94	1,041,263	176	15,342,308
CLOTHING & SHOE STORES	4481, 4482	82	701,836	143	12,863,345
JEWELRY & LUGGAGE STORES	4483	12	339,427	33	2,478,963
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	750,800	153	12,252,800
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	678,247	105	9,944,513
BOOK STORES & NEWS DEALERS	4512	21	72,553	48	2,308,287
GENERAL MERCHANDISE STORES	452	16	10,451,637	23	21,665,031
DEPARTMENT STORES	4521	3	97,362	8	20,529,974
GENERAL MERCHANDISE STORES	4529	13	10,354,275	15	1,135,057
E-COMMERCE & MAIL ORDER	4541	146	1,277,929	229	4,869,954
MISCELLANEOUS RETAILERS	453, 4542, 4543	408	4,278,483	852	19,947,732
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>13,823</u>	<u>20</u>	<u>121,940</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>28,181</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>128,630</u>	<u>8</u>	<u>30,828</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>384</u>	<u>5,343,457</u>	<u>1,393</u>	<u>47,373,210</u>
CONSTRUCTION OF BUILDINGS	236	74	2,331,768	334	31,020,055
HEAVY CONSTRUCTION & HIGHWAYS	237	13	228,038	34	2,493,095
SPECIAL TRADE CONTRACTORS	238	297	2,783,651	1,025	13,860,060
<u>MANUFACTURING</u>	<u>31-33</u>	<u>157</u>	<u>1,345,312</u>	<u>501</u>	<u>6,384,241</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>605</u>	<u>3,578,050</u>	<u>1,370</u>	<u>30,645,503</u>
DURABLE GOODS	423	405	1,881,699	958	25,761,329
NONDURABLE GOODS	424	195	1,681,682	396	4,825,300
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	14,669	16	58,874
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>19,507</u>	<u>35</u>	<u>391,082</u>
<u>INFORMATION</u>	<u>51</u>	<u>189</u>	<u>3,284,987</u>	<u>374</u>	<u>20,881,202</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>637,507</u>	<u>89</u>	<u>3,272,822</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>115</u>	<u>1,652,537</u>	<u>246</u>	<u>7,768,345</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>152</u>	<u>1,101,902</u>	<u>440</u>	<u>14,834,817</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>242</u>	<u>1,314,633</u>	<u>795</u>	<u>11,416,194</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>899,472</u>	<u>53</u>	<u>2,096,307</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>76</u>	<u>11,398,786</u>	<u>249</u>	<u>39,256,668</u>
ACCOMMODATIONS	721	9	1,345,552	14	3,516,919
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	67	10,053,234	235	35,739,749
<u>OTHER SERVICES</u>	<u>81</u>	<u>142</u>	<u>2,120,677</u>	<u>460</u>	<u>12,633,895</u>
REPAIR & MAINTENANCE	811	91	1,378,846	319	10,035,572
PERSONAL SERVICE	812	45	602,761	117	2,386,035
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	139,070	24	212,288
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>5,724</u>	<u>11</u>	<u>675,650</u>
TOTAL ALL INDUSTRIES		3,254	\$74,087,843	8,371	\$418,286,419

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>544</u>	<u>\$29,595,131</u>	<u>1,446</u>	<u>\$111,772,761</u>
MOTOR VEHICLES & PARTS	441	28	5,228,675	115	52,709,630
NEW & USED AUTO DEALERS	4411	9	4,198,359	31	35,630,267
RV, BOAT, MOTORCYCLE DEALERS	4412	4	76,624	20	10,433,405
AUTOMOTIVE PARTS & TIRE	4413	15	953,692	64	6,645,958
FURNITURE & HOME FURNISHING	442	15	250,219	49	1,888,855
ELECTRONICS & APPLIANCES	443	41	862,124	126	1,939,079
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	5,106,570	77	12,272,269
BUILDING MATERIALS	4441	19	4,752,551	55	11,662,227
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	354,019	22	610,042
FOOD & BEVERAGE STORES	445	5	1,120,148	49	6,596,377
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,244,849
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	56,202	30	351,528
DRUG/HEALTH STORES	446	44	476,482	83	3,437,445
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	431,230	25	5,578,589
APPAREL & ACCESSORIES	448	52	223,381	124	1,302,029
CLOTHING & SHOE STORES	4481, 4482	49	173,566	112	1,189,517
JEWELRY & LUGGAGE STORES	4483	3	49,815	12	112,512
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	445,947	98	1,183,877
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	428,366	70	472,967
BOOK STORES & NEWS DEALERS	4512	10	17,581	28	710,910
GENERAL MERCHANDISE STORES	452	11	11,855,045	17	15,212,477
DEPARTMENT STORES	4521	4	24,363	4	133,988
GENERAL MERCHANDISE STORES	4529	7	11,830,682	13	15,078,489
E-COMMERCE & MAIL ORDER	4541	91	250,501	173	1,345,593
MISCELLANEOUS RETAILERS	453, 4542, 4543	188	3,344,809	510	8,306,541
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>2,939</u>	<u>11</u>	<u>181,367</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>140,158</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>107</u>	<u>2,086,438</u>	<u>674</u>	<u>24,823,470</u>
CONSTRUCTION OF BUILDINGS	236	<u>23</u>	<u>1,216,378</u>	<u>132</u>	<u>8,619,822</u>
HEAVY CONSTRUCTION & HIGHWAYS	237	<u>6</u>	<u>201,450</u>	<u>32</u>	<u>2,962,030</u>
SPECIAL TRADE CONTRACTORS	238	<u>78</u>	<u>668,610</u>	<u>510</u>	<u>13,241,618</u>
<u>MANUFACTURING</u>	<u>31-33</u>	<u>67</u>	<u>144,755</u>	<u>273</u>	<u>3,434,921</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>338</u>	<u>1,764,922</u>	<u>916</u>	<u>28,162,096</u>
DURABLE GOODS	423	244	1,346,281	632	22,668,721
NONDURABLE GOODS	424	<u>91</u>	<u>409,944</u>	<u>276</u>	<u>5,447,919</u>
ELECTRONIC MARKETS, AGENTS & BROKERS	425	<u>3</u>	<u>8,697</u>	<u>8</u>	<u>45,456</u>
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>85,125</u>	<u>35</u>	<u>2,350,240</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>1,185,229</u>	<u>233</u>	<u>8,014,907</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>27</u>	<u>241,178</u>	<u>62</u>	<u>1,195,606</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>64</u>	<u>678,070</u>	<u>171</u>	<u>8,190,283</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>79</u>	<u>315,104</u>	<u>221</u>	<u>2,506,423</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>99</u>	<u>195,692</u>	<u>348</u>	<u>4,296,904</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>183,501</u>	<u>18</u>	<u>698,473</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>37</u>	<u>5,174,344</u>	<u>122</u>	<u>19,948,943</u>
ACCOMMODATIONS	721	<u>6</u>	<u>1,157,897</u>	<u>15</u>	<u>4,074,257</u>
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	<u>31</u>	<u>4,016,447</u>	<u>107</u>	<u>15,874,686</u>
<u>OTHER SERVICES</u>	<u>81</u>	<u>72</u>	<u>898,630</u>	<u>218</u>	<u>7,197,227</u>
REPAIR & MAINTENANCE	811	41	702,619	164	5,654,927
PERSONAL SERVICE	812	25	193,561	46	1,476,573
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	<u>6</u>	<u>2,450</u>	<u>8</u>	<u>65,727</u>
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>9,084</u>	<u>9</u>	<u>630,187</u>
TOTAL ALL INDUSTRIES		1,577	\$42,561,181	4,762	\$223,544,851

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,165</u>	<u>\$31,775,079</u>	<u>989</u>	<u>\$17,509,372</u>
MOTOR VEHICLES & PARTS	441	60	6,846,205	45	2,025,317
NEW & USED AUTO DEALERS	4411	16	5,517,384	7	166,145
RV, BOAT, MOTORCYCLE DEALERS	4412	13	64,268	15	680,873
AUTOMOTIVE PARTS & TIRE	4413	31	1,264,553	23	1,178,299
FURNITURE & HOME FURNISHING	442	40	905,038	48	542,712
ELECTRONICS & APPLIANCES	443	119	1,874,545	75	657,161
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	2,274,494	65	2,092,924
BUILDING MATERIALS	4441	59	2,242,445	50	1,646,085
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	32,049	15	446,839
FOOD & BEVERAGE STORES	445	29	4,999,924	19	2,988,052
GROCERY & CONVENIENCE STORES	4451	10	4,653,387	4	2,850,941
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	346,537	15	137,111
DRUG/HEALTH STORES	446	73	2,074,040	69	1,026,607
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,670,534	6	820,516
APPAREL & ACCESSORIES	448	103	879,862	89	800,218
CLOTHING & SHOE STORES	4481, 4482	92	766,715	80	705,989
JEWELRY & LUGGAGE STORES	4483	11	113,147	9	94,229
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	99	1,772,926	84	713,220
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	1,512,056	58	568,542
BOOK STORES & NEWS DEALERS	4512	24	260,870	26	144,678
GENERAL MERCHANDISE STORES	452	16	3,050,694	13	883,933
DEPARTMENT STORES	4521	4	104,430	4	72,578
GENERAL MERCHANDISE STORES	4529	12	2,946,264	9	811,355
E-COMMERCE & MAIL ORDER	4541	143	1,026,417	139	745,107
MISCELLANEOUS RETAILERS	453, 4542, 4543	397	3,400,400	337	4,213,605
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>487,808</u>	<u>5</u>	<u>19,220</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>20,105</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>328</u>	<u>6,751,589</u>	<u>286</u>	<u>5,215,306</u>
CONSTRUCTION OF BUILDINGS	236	76	2,043,922	84	2,898,505
HEAVY CONSTRUCTION & HIGHWAYS	237	12	404,979	10	197,010
SPECIAL TRADE CONTRACTORS	238	240	4,302,688	192	2,119,791
<u>MANUFACTURING</u>	<u>31-33</u>	<u>225</u>	<u>3,110,952</u>	<u>162</u>	<u>1,691,520</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>782</u>	<u>8,020,482</u>	<u>543</u>	<u>3,605,760</u>
DURABLE GOODS	423	552	6,810,969	384	2,312,707
NONDURABLE GOODS	424	221	1,131,682	153	1,284,998
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	77,831	6	8,055
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>309,483</u>	<u>9</u>	<u>175,120</u>
<u>INFORMATION</u>	<u>51</u>	<u>202</u>	<u>3,232,546</u>	<u>173</u>	<u>1,711,713</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>760,998</u>	<u>38</u>	<u>276,512</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>113</u>	<u>1,268,676</u>	<u>72</u>	<u>510,223</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>183</u>	<u>2,382,480</u>	<u>127</u>	<u>725,340</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>237</u>	<u>1,983,861</u>	<u>174</u>	<u>782,398</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>914,778</u>	<u>15</u>	<u>1,072,063</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>104</u>	<u>12,091,805</u>	<u>97</u>	<u>7,350,037</u>
ACCOMMODATIONS	721	20	2,861,184	22	1,467,308
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	9,230,621	75	5,882,729
<u>OTHER SERVICES</u>	<u>81</u>	<u>167</u>	<u>3,176,103</u>	<u>116</u>	<u>2,376,664</u>
REPAIR & MAINTENANCE	811	112	2,524,482	72	2,086,634
PERSONAL SERVICE	812	46	507,935	39	252,812
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	143,686	5	37,218
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>25,876</u>	<u>4</u>	<u>680</u>
TOTAL ALL INDUSTRIES		3,617	\$76,318,246	2,813	\$43,041,547

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,092</u>	<u>\$34,862,154</u>	<u>2,141</u>	<u>\$259,132,596</u>
MOTOR VEHICLES & PARTS	441	41	8,459,163	114	115,086,199
NEW & USED AUTO DEALERS	4411	9	6,805,688	38	111,031,096
RV, BOAT, MOTORCYCLE DEALERS	4412	7	111,054	11	9,803
AUTOMOTIVE PARTS & TIRE	4413	25	1,542,421	65	4,045,300
FURNITURE & HOME FURNISHING	442	41	948,571	103	5,156,605
ELECTRONICS & APPLIANCES	443	107	2,079,712	194	8,294,892
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	1,961,793	135	20,219,992
BUILDING MATERIALS	4441	60	1,855,638	104	19,720,998
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	106,155	31	498,994
FOOD & BEVERAGE STORES	445	22	2,881,092	49	4,461,037
GROCERY & CONVENIENCE STORES	4451	4	2,876,348	13	4,328,550
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	4,744	36	132,487
DRUG/HEALTH STORES	446	73	697,040	133	4,667,538
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	890,126	25	3,010,234
APPAREL & ACCESSORIES	448	89	651,906	149	11,036,481
CLOTHING & SHOE STORES	4481, 4482	76	453,283	129	9,687,681
JEWELRY & LUGGAGE STORES	4483	13	198,623	20	1,348,800
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	2,546,702	149	8,264,903
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	640,084	108	8,073,473
BOOK STORES & NEWS DEALERS	4512	24	1,906,618	41	191,430
GENERAL MERCHANDISE STORES	452	11	8,064,603	26	60,523,718
DEPARTMENT STORES	4521	3	40,085	8	20,172,799
GENERAL MERCHANDISE STORES	4529	8	8,024,518	18	40,350,919
E-COMMERCE & MAIL ORDER	4541	148	1,443,392	202	3,015,223
MISCELLANEOUS RETAILERS	453, 4542, 4543	394	4,238,054	862	15,395,774
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>101,942</u>	<u>21</u>	<u>223,085</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>164,416</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>257</u>	<u>32,322,624</u>	<u>1,620</u>	<u>35,308,837</u>
CONSTRUCTION OF BUILDINGS	236	66	27,869,411	362	17,418,501
HEAVY CONSTRUCTION & HIGHWAYS	237	16	285,567	44	2,111,047
SPECIAL TRADE CONTRACTORS	238	175	4,167,646	1,214	15,779,289
<u>MANUFACTURING</u>	<u>31-33</u>	<u>201</u>	<u>1,377,011</u>	<u>439</u>	<u>3,915,756</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>761</u>	<u>8,467,707</u>	<u>1,229</u>	<u>14,899,372</u>
DURABLE GOODS	423	526	6,941,425	873	12,021,232
NONDURABLE GOODS	424	228	1,501,046	343	2,802,596
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	25,236	13	75,544
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>517,892</u>	<u>32</u>	<u>417,160</u>
<u>INFORMATION</u>	<u>51</u>	<u>176</u>	<u>3,045,561</u>	<u>300</u>	<u>24,415,238</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>360,987</u>	<u>82</u>	<u>3,758,877</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>102</u>	<u>2,054,474</u>	<u>238</u>	<u>5,348,327</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>173</u>	<u>5,775,726</u>	<u>353</u>	<u>3,263,341</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>188</u>	<u>3,295,294</u>	<u>801</u>	<u>8,143,469</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>813,525</u>	<u>44</u>	<u>1,431,239</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>92</u>	<u>13,183,818</u>	<u>199</u>	<u>36,077,170</u>
ACCOMMODATIONS	721	8	2,287,706	9	3,195,502
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	10,896,112	190	32,881,668
<u>OTHER SERVICES</u>	<u>81</u>	<u>103</u>	<u>2,069,607</u>	<u>453</u>	<u>9,885,843</u>
REPAIR & MAINTENANCE	811	65	1,578,923	330	7,348,401
PERSONAL SERVICE	812	32	489,225	107	2,297,941
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	1,459	16	239,501
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>105,162</u>	<u>6</u>	<u>33,739</u>
TOTAL ALL INDUSTRIES		3,220	\$108,362,503	7,968	\$406,424,471

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,211</u>	<u>\$188,626,682</u>	<u>2,321</u>	<u>\$284,449,864</u>
MOTOR VEHICLES & PARTS	441	82	6,111,320	112	93,236,148
NEW & USED AUTO DEALERS	4411	16	1,611,524	31	80,454,992
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,173,636	15	5,083,037
AUTOMOTIVE PARTS & TIRE	4413	52	3,326,160	66	7,698,119
FURNITURE & HOME FURNISHING	442	139	9,054,404	134	37,205,586
ELECTRONICS & APPLIANCES	443	252	44,731,661	239	27,964,404
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	173	15,327,780	169	18,173,531
BUILDING MATERIALS	4441	140	15,080,352	141	17,475,862
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	247,428	28	697,669
FOOD & BEVERAGE STORES	445	77	10,366,021	92	11,195,808
GROCERY & CONVENIENCE STORES	4451	17	8,879,685	36	9,932,702
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	1,486,336	56	1,263,106
DRUG/HEALTH STORES	446	125	5,938,799	159	10,077,362
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,248,998	29	4,433,310
APPAREL & ACCESSORIES	448	151	11,348,689	141	3,440,597
CLOTHING & SHOE STORES	4481, 4482	130	10,837,649	121	2,152,906
JEWELRY & LUGGAGE STORES	4483	21	511,040	20	1,287,691
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	10,409,849	144	5,221,375
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	10,270,049	100	5,107,283
BOOK STORES & NEWS DEALERS	4512	39	139,800	44	114,092
GENERAL MERCHANDISE STORES	452	20	39,193,605	23	47,353,918
DEPARTMENT STORES	4521	8	29,704,165	8	14,084,618
GENERAL MERCHANDISE STORES	4529	12	9,489,440	15	33,269,300
E-COMMERCE & MAIL ORDER	4541	232	10,157,455	222	4,386,510
MISCELLANEOUS RETAILERS	453, 4542, 4543	806	24,738,101	857	21,761,315
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>42,266</u>	<u>20</u>	<u>81,964</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>18,994</u>	<u>6</u>	<u>107,618</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>138,986</u>	<u>7</u>	<u>904,898</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,161</u>	<u>90,046,742</u>	<u>2,154</u>	<u>49,340,093</u>
CONSTRUCTION OF BUILDINGS	236	553	56,614,517	502	24,964,575
HEAVY CONSTRUCTION & HIGHWAYS	237	59	3,720,598	62	2,617,463
SPECIAL TRADE CONTRACTORS	238	1,549	29,711,627	1,590	21,758,055
<u>MANUFACTURING</u>	<u>31-33</u>	<u>590</u>	<u>8,010,616</u>	<u>564</u>	<u>12,234,926</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,335</u>	<u>66,614,546</u>	<u>1,516</u>	<u>31,330,314</u>
DURABLE GOODS	423	917	61,303,794	1,069	26,240,157
NONDURABLE GOODS	424	405	5,167,355	427	4,932,746
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	143,397	20	157,411
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>663,740</u>	<u>36</u>	<u>565,947</u>
<u>INFORMATION</u>	<u>51</u>	<u>344</u>	<u>28,501,946</u>	<u>370</u>	<u>19,748,388</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>2,752,617</u>	<u>85</u>	<u>5,866,947</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>252</u>	<u>11,763,691</u>	<u>266</u>	<u>13,336,148</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>529</u>	<u>35,238,086</u>	<u>471</u>	<u>8,192,305</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,057</u>	<u>17,343,262</u>	<u>941</u>	<u>12,422,844</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>77</u>	<u>2,315,312</u>	<u>49</u>	<u>2,457,322</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>222</u>	<u>60,982,527</u>	<u>271</u>	<u>48,712,966</u>
ACCOMMODATIONS	721	6	8,262,726	13	6,463,615
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	216	52,719,801	258	42,249,351
<u>OTHER SERVICES</u>	<u>81</u>	<u>422</u>	<u>13,579,304</u>	<u>520</u>	<u>12,008,733</u>
REPAIR & MAINTENANCE	811	303	9,199,926	379	9,172,117
PERSONAL SERVICE	812	107	4,277,085	128	2,643,080
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	102,293	13	193,536
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>11,186</u>	<u>7</u>	<u>83,677</u>
TOTAL ALL INDUSTRIES		9,332	\$526,650,503	9,604	\$501,844,954

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	1,571	\$106,268,781	855	\$27,075,163
MOTOR VEHICLES & PARTS	441	82	13,262,875	42	4,081,725
NEW & USED AUTO DEALERS	4411	15	9,199,964	12	524,569
RV, BOAT, MOTORCYCLE DEALERS	4412	19	285,483	6	297,146
AUTOMOTIVE PARTS & TIRE	4413	48	3,777,428	24	3,260,010
FURNITURE & HOME FURNISHING	442	61	5,175,620	45	445,306
ELECTRONICS & APPLIANCES	443	156	5,987,178	68	2,220,295
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	18,096,793	76	1,179,009
BUILDING MATERIALS	4441	67	15,971,755	68	1,156,233
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	2,125,038	8	22,776
FOOD & BEVERAGE STORES	445	45	7,599,827	30	4,567,897
GROCERY & CONVENIENCE STORES	4451	7	7,449,622	16	4,083,757
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	150,205	14	484,140
DRUG/HEALTH STORES	446	118	6,230,539	37	52,915
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	4,239,486	17	870,009
APPAREL & ACCESSORIES	448	118	4,552,329	58	298,171
CLOTHING & SHOE STORES	4481, 4482	101	4,107,310	53	239,961
JEWELRY & LUGGAGE STORES	4483	17	445,019	5	58,210
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	3,025,993	50	148,428
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	2,035,232	33	141,794
BOOK STORES & NEWS DEALERS	4512	39	990,761	17	6,634
GENERAL MERCHANDISE STORES	452	16	26,080,933	11	116,453
DEPARTMENT STORES	4521	7	6,040,227	3	26,944
GENERAL MERCHANDISE STORES	4529	9	20,040,706	8	89,509
E-COMMERCE & MAIL ORDER	4541	184	2,283,729	97	445,082
MISCELLANEOUS RETAILERS	453, 4542, 4543	568	9,733,479	324	12,649,873
AGRICULTURE, FORESTRY, FISHING	11	9	1,502,485	4	10,956
MINING	21	3	21,972	3	18,807
UTILITIES	22	4	627,788	3	2,177
CONSTRUCTION	23	784	27,670,465	655	26,176,478
CONSTRUCTION OF BUILDINGS	236	193	10,757,098	121	15,886,590
HEAVY CONSTRUCTION & HIGHWAYS	237	31	2,370,951	31	4,170,021
SPECIAL TRADE CONTRACTORS	238	560	14,542,416	503	6,119,867
MANUFACTURING	31-33	337	3,671,882	173	938,301
WHOLESALE TRADE	42	1,065	20,223,135	518	6,252,253
DURABLE GOODS	423	767	16,280,757	376	3,726,387
NONDURABLE GOODS	424	287	3,846,297	136	2,328,792
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	96,081	6	197,074
TRANSPORTATION & WAREHOUSING	48-49	27	255,736	27	18,494,461
INFORMATION	51	247	9,134,957	140	4,403,422
FINANCE, INSURANCE	52	60	759,098	39	168,826
REAL ESTATE, RENTAL/LEASING	53	183	6,087,450	131	52,360,521
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	288	6,592,853	136	2,109,288
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	392	6,113,987	319	1,815,658
ARTS, ENTERTAINMENT & RECREATION	71	33	3,753,222	6	216,275
ACCOMMODATIONS & FOOD SERVICES	72	144	28,887,437	116	68,926,524
ACCOMMODATIONS	721	14	5,604,558	32	38,632,864
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	23,282,879	84	30,293,660
OTHER SERVICES	81	194	5,650,489	165	9,613,221
REPAIR & MAINTENANCE	811	115	3,742,454	119	1,788,524
PERSONAL SERVICE	812	66	1,612,745	41	7,816,009
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	295,290	5	8,688
PUBLIC ADMINISTRATION, OTHER	92,00	4	24,049	3	19,089
TOTAL ALL INDUSTRIES		5,345	\$227,245,786	3,293	\$218,601,420

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,047</u>	<u>\$1,341,676,911</u>	<u>954</u>	<u>\$26,663,186</u>
MOTOR VEHICLES & PARTS	441	309	212,432,541	49	2,216,206
NEW & USED AUTO DEALERS	4411	96	161,019,632	9	250,628
RV, BOAT, MOTORCYCLE DEALERS	4412	86	32,818,011	9	79,859
AUTOMOTIVE PARTS & TIRE	4413	127	18,594,898	31	1,885,719
FURNITURE & HOME FURNISHING	442	385	65,618,591	42	659,734
ELECTRONICS & APPLIANCES	443	650	112,387,096	81	934,395
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	440	99,497,928	52	1,916,998
BUILDING MATERIALS	4441	350	93,777,936	43	1,812,710
LAWN & GARDEN SUPPLIES & EQUIP.	4442	90	5,719,992	9	104,288
FOOD & BEVERAGE STORES	445	587	111,383,836	16	1,962,269
GROCERY & CONVENIENCE STORES	4451	337	99,669,435	10	1,934,786
OTHER FOOD & BEVERAGE STORES	4452, 4453	250	11,714,401	6	27,483
DRUG/HEALTH STORES	446	390	63,506,271	67	244,179
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	124	22,891,961	12	1,425,709
APPAREL & ACCESSORIES	448	613	169,078,756	73	250,415
CLOTHING & SHOE STORES	4481, 4482	475	152,823,205	64	138,030
JEWELRY & LUGGAGE STORES	4483	138	16,255,551	9	112,385
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	428	76,295,456	66	189,493
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	303	59,578,983	43	74,717
BOOK STORES & NEWS DEALERS	4512	125	16,716,473	23	114,776
GENERAL MERCHANDISE STORES	452	51	151,012,646	17	14,059,696
DEPARTMENT STORES	4521	10	66,517,694	4	112,401
GENERAL MERCHANDISE STORES	4529	41	84,494,952	13	13,947,295
E-COMMERCE & MAIL ORDER	4541	427	59,541,737	124	494,684
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,643	198,030,092	355	2,309,408
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>1,092,075</u>	<u>7</u>	<u>38,005</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>493,031</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>418,746</u>	<u>3</u>	<u>16,766</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,359</u>	<u>888,983,265</u>	<u>325</u>	<u>7,958,601</u>
CONSTRUCTION OF BUILDINGS	236	2,572	613,740,716	70	5,934,141
HEAVY CONSTRUCTION & HIGHWAYS	237	184	66,311,044	11	48,105
SPECIAL TRADE CONTRACTORS	238	4,603	208,931,505	244	1,976,355
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,818</u>	<u>104,715,172</u>	<u>169</u>	<u>902,399</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,220</u>	<u>343,490,949</u>	<u>623</u>	<u>4,560,213</u>
DURABLE GOODS	423	2,199	280,468,552	452	3,581,554
NONDURABLE GOODS	424	976	60,718,297	168	960,689
ELECTRONIC MARKETS, AGENTS & BROKERS	425	45	2,304,100	3	17,970
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>236</u>	<u>24,286,036</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>795</u>	<u>193,048,733</u>	<u>167</u>	<u>1,712,818</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>179</u>	<u>33,972,145</u>	<u>44</u>	<u>608,550</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>715</u>	<u>104,245,985</u>	<u>108</u>	<u>1,706,239</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,092</u>	<u>143,231,421</u>	<u>137</u>	<u>909,839</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,952</u>	<u>139,240,283</u>	<u>239</u>	<u>1,202,247</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>457</u>	<u>44,482,783</u>	<u>12</u>	<u>207,087</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,670</u>	<u>731,035,532</u>	<u>63</u>	<u>5,886,935</u>
ACCOMMODATIONS	721	154	197,847,629	5	268,295
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,516	533,187,903	58	5,618,640
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,120</u>	<u>157,068,642</u>	<u>137</u>	<u>1,685,439</u>
REPAIR & MAINTENANCE	811	1,290	80,315,183	95	1,232,412
PERSONAL SERVICE	812	725	72,853,213	35	359,013
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	105	3,900,246	7	94,014
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>22</u>	<u>1,105,361</u>	<u>4</u>	<u>10,269</u>
TOTAL ALL INDUSTRIES		31,758	\$4,252,587,070	2,994	\$54,071,488

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,228</u>	<u>\$452,495,482</u>	<u>758</u>	<u>\$33,404,304</u>
MOTOR VEHICLES & PARTS	441	193	76,599,862	39	7,694,476
NEW & USED AUTO DEALERS	4411	71	60,487,865	10	3,866,803
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,730,310	4	1,285,196
AUTOMOTIVE PARTS & TIRE	4413	92	13,381,687	25	2,542,477
FURNITURE & HOME FURNISHING	442	133	16,223,183	29	366,632
ELECTRONICS & APPLIANCES	443	330	31,240,743	71	1,041,044
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	57,617,868	42	2,823,450
BUILDING MATERIALS	4441	137	50,835,857	32	2,155,816
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	6,782,011	10	667,634
FOOD & BEVERAGE STORES	445	153	34,422,978	28	2,891,353
GROCERY & CONVENIENCE STORES	4451	60	32,865,896	19	2,853,327
OTHER FOOD & BEVERAGE STORES	4452, 4453	93	1,557,082	9	38,026
DRUG/HEALTH STORES	446	211	16,664,761	55	632,184
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	8,375,966	12	1,179,637
APPAREL & ACCESSORIES	448	239	34,690,837	66	1,033,923
CLOTHING & SHOE STORES	4481, 4482	199	29,867,004	62	1,010,817
JEWELRY & LUGGAGE STORES	4483	40	4,823,833	4	23,106
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	224	25,706,258	48	394,259
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	20,220,090	34	341,546
BOOK STORES & NEWS DEALERS	4512	69	5,486,168	14	52,713
GENERAL MERCHANDISE STORES	452	26	95,761,336	12	12,510,732
DEPARTMENT STORES	4521	9	30,362,583	4	1,023,734
GENERAL MERCHANDISE STORES	4529	17	65,398,753	8	11,486,998
E-COMMERCE & MAIL ORDER	4541	275	6,717,622	94	307,190
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,214	48,474,068	262	2,529,424
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>138,637</u>	<u>5</u>	<u>26,640</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>58,507</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>291,014</u>	<u>4</u>	<u>57,117</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,613</u>	<u>98,618,918</u>	<u>236</u>	<u>4,587,633</u>
CONSTRUCTION OF BUILDINGS	236	421	53,455,820	58	2,547,202
HEAVY CONSTRUCTION & HIGHWAYS	237	49	3,204,972	12	137,496
SPECIAL TRADE CONTRACTORS	238	1,143	41,958,126	166	1,902,935
<u>MANUFACTURING</u>	<u>31-33</u>	<u>710</u>	<u>19,472,835</u>	<u>94</u>	<u>545,384</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,925</u>	<u>87,126,574</u>	<u>469</u>	<u>7,796,545</u>
DURABLE GOODS	423	1,339	67,250,539	326	4,776,589
NONDURABLE GOODS	424	561	19,613,415	137	3,007,009
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	262,620	6	12,947
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>61</u>	<u>4,398,000</u>	<u>11</u>	<u>82,486</u>
<u>INFORMATION</u>	<u>51</u>	<u>436</u>	<u>47,037,786</u>	<u>146</u>	<u>2,314,498</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>117</u>	<u>9,998,451</u>	<u>37</u>	<u>198,289</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>317</u>	<u>24,153,108</u>	<u>99</u>	<u>777,117</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>605</u>	<u>21,438,526</u>	<u>119</u>	<u>696,289</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>940</u>	<u>30,356,041</u>	<u>146</u>	<u>497,289</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>85</u>	<u>4,507,309</u>	<u>8</u>	<u>206,766</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>560</u>	<u>130,701,319</u>	<u>59</u>	<u>6,146,185</u>
ACCOMMODATIONS	721	45	31,441,010	5	645,490
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	515	99,260,309	54	5,500,695
<u>OTHER SERVICES</u>	<u>81</u>	<u>647</u>	<u>29,579,439</u>	<u>107</u>	<u>1,835,973</u>
REPAIR & MAINTENANCE	811	394	18,379,129	72	1,351,433
PERSONAL SERVICE	812	217	9,761,547	28	424,776
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	1,438,763	7	59,764
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>2,459,773</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		11,282	\$962,831,719	2,302	\$59,264,048

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,462</u>	<u>\$505,622,197</u>	<u>1,386</u>	<u>\$233,486,365</u>
MOTOR VEHICLES & PARTS	441	216	151,826,817	51	17,461,394
NEW & USED AUTO DEALERS	4411	79	129,558,455	14	13,906,759
RV, BOAT, MOTORCYCLE DEALERS	4412	36	10,769,944	5	929,060
AUTOMOTIVE PARTS & TIRE	4413	101	11,498,418	32	2,625,575
FURNITURE & HOME FURNISHING	442	173	12,950,683	84	10,795,313
ELECTRONICS & APPLIANCES	443	348	37,722,884	173	31,559,558
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	242	48,759,982	87	16,101,369
BUILDING MATERIALS	4441	193	46,217,203	74	15,865,801
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	2,542,779	13	235,568
FOOD & BEVERAGE STORES	445	201	28,222,317	47	3,718,330
GROCERY & CONVENIENCE STORES	4451	112	27,228,774	20	3,081,501
OTHER FOOD & BEVERAGE STORES	4452, 4453	89	993,543	27	636,829
DRUG/HEALTH STORES	446	211	14,290,138	74	5,222,925
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	16,458,306	21	1,877,632
APPAREL & ACCESSORIES	448	238	44,249,468	141	57,478,512
CLOTHING & SHOE STORES	4481, 4482	198	38,322,820	124	52,813,765
JEWELRY & LUGGAGE STORES	4483	40	5,926,648	17	4,664,747
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	226	23,461,448	77	15,811,725
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	21,351,198	60	14,324,104
BOOK STORES & NEWS DEALERS	4512	71	2,110,250	17	1,487,621
GENERAL MERCHANDISE STORES	452	34	72,978,188	16	53,699,060
DEPARTMENT STORES	4521	9	33,866,953	6	34,882,081
GENERAL MERCHANDISE STORES	4529	25	39,111,235	10	18,816,979
E-COMMERCE & MAIL ORDER	4541	273	9,249,364	101	2,134,162
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,236	45,452,602	514	17,626,385
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>858,286</u>	<u>5</u>	<u>2,882</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>350,303</u>	<u>5</u>	<u>16,845</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>363,750</u>	<u>6</u>	<u>15,144</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,730</u>	<u>127,231,194</u>	<u>838</u>	<u>21,811,934</u>
CONSTRUCTION OF BUILDINGS	236	701	62,606,792	159	11,049,727
HEAVY CONSTRUCTION & HIGHWAYS	237	87	29,816,463	37	940,213
SPECIAL TRADE CONTRACTORS	238	1,942	34,807,939	642	9,821,994
<u>MANUFACTURING</u>	<u>31-33</u>	<u>840</u>	<u>26,581,614</u>	<u>352</u>	<u>5,099,437</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,010</u>	<u>69,237,542</u>	<u>938</u>	<u>33,141,545</u>
DURABLE GOODS	423	1,409	52,720,858	676	29,198,531
NONDURABLE GOODS	424	580	15,607,588	252	3,844,317
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	909,096	10	98,697
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>80</u>	<u>6,989,221</u>	<u>25</u>	<u>971,047</u>
<u>INFORMATION</u>	<u>51</u>	<u>467</u>	<u>39,137,608</u>	<u>222</u>	<u>15,761,149</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>119</u>	<u>8,376,366</u>	<u>53</u>	<u>1,250,251</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>388</u>	<u>25,299,454</u>	<u>201</u>	<u>11,683,573</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>724</u>	<u>16,782,221</u>	<u>271</u>	<u>4,435,035</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,269</u>	<u>23,703,449</u>	<u>456</u>	<u>6,743,900</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>101</u>	<u>6,532,763</u>	<u>26</u>	<u>4,409,026</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>602</u>	<u>107,998,804</u>	<u>181</u>	<u>57,618,503</u>
ACCOMMODATIONS	721	31	13,416,384	22	14,620,339
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	571	94,582,420	159	42,998,164
<u>OTHER SERVICES</u>	<u>81</u>	<u>886</u>	<u>31,080,576</u>	<u>221</u>	<u>5,251,515</u>
REPAIR & MAINTENANCE	811	638	22,785,586	168	3,073,907
PERSONAL SERVICE	812	207	7,486,855	48	2,174,481
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	808,135	5	3,127
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>15</u>	<u>294,379</u>	<u>5</u>	<u>14,773</u>
TOTAL ALL INDUSTRIES		13,738	\$996,439,727	5,191	\$401,712,924

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,643</u>	<u>\$273,505,190</u>	<u>1,318</u>	<u>\$45,284,315</u>
MOTOR VEHICLES & PARTS	441	142	54,021,473	55	11,127,319
NEW & USED AUTO DEALERS	4411	29	44,629,320	13	7,089,021
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,144,929	10	1,656,178
AUTOMOTIVE PARTS & TIRE	4413	91	7,247,224	32	2,382,120
FURNITURE & HOME FURNISHING	442	100	6,705,873	41	831,791
ELECTRONICS & APPLIANCES	443	276	10,474,371	125	2,087,876
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	21,466,432	89	2,887,228
BUILDING MATERIALS	4441	123	19,956,597	71	2,581,600
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	1,509,835	18	305,628
FOOD & BEVERAGE STORES	445	127	21,578,097	54	7,034,317
GROCERY & CONVENIENCE STORES	4451	50	19,467,317	11	6,003,967
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	2,110,780	43	1,030,350
DRUG/HEALTH STORES	446	175	8,990,886	100	1,732,342
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	61	9,644,128	17	1,526,131
APPAREL & ACCESSORIES	448	180	20,756,930	105	1,459,247
CLOTHING & SHOE STORES	4481, 4482	154	18,983,995	95	1,133,332
JEWELRY & LUGGAGE STORES	4483	26	1,772,935	10	325,915
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	168	9,662,391	101	2,492,491
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	8,009,109	70	1,537,099
BOOK STORES & NEWS DEALERS	4512	47	1,653,282	31	955,392
GENERAL MERCHANDISE STORES	452	30	73,215,931	20	6,829,069
DEPARTMENT STORES	4521	8	24,635,664	6	3,251,349
GENERAL MERCHANDISE STORES	4529	22	48,580,267	14	3,577,720
E-COMMERCE & MAIL ORDER	4541	252	6,789,810	160	1,336,716
MISCELLANEOUS RETAILERS	453, 4542, 4543	978	30,198,868	451	5,939,788
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>4,370,565</u>	<u>8</u>	<u>52,277</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>312,672</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>1,117,432</u>	<u>3</u>	<u>75,953</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,782</u>	<u>89,462,638</u>	<u>387</u>	<u>24,547,036</u>
CONSTRUCTION OF BUILDINGS	236	435	46,819,462	98	17,540,634
HEAVY CONSTRUCTION & HIGHWAYS	237	53	9,981,588	15	646,743
SPECIAL TRADE CONTRACTORS	238	1,294	32,661,588	274	6,359,659
<u>MANUFACTURING</u>	<u>31-33</u>	<u>598</u>	<u>7,753,490</u>	<u>245</u>	<u>2,734,970</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,730</u>	<u>43,309,819</u>	<u>881</u>	<u>14,845,730</u>
DURABLE GOODS	423	1,203	35,161,514	611	11,185,938
NONDURABLE GOODS	424	509	8,043,629	262	3,626,706
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	104,676	8	33,086
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>65</u>	<u>2,453,326</u>	<u>15</u>	<u>200,718</u>
<u>INFORMATION</u>	<u>51</u>	<u>417</u>	<u>38,723,802</u>	<u>238</u>	<u>5,059,161</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>6,311,263</u>	<u>64</u>	<u>709,014</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>304</u>	<u>14,873,086</u>	<u>138</u>	<u>2,435,487</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>522</u>	<u>10,451,389</u>	<u>198</u>	<u>1,703,356</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>900</u>	<u>18,926,011</u>	<u>278</u>	<u>2,893,351</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>79</u>	<u>6,510,745</u>	<u>24</u>	<u>1,090,956</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>400</u>	<u>84,140,257</u>	<u>131</u>	<u>21,867,383</u>
ACCOMMODATIONS	721	26	12,550,506	27	5,753,086
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	374	71,589,751	104	16,114,297
<u>OTHER SERVICES</u>	<u>81</u>	<u>589</u>	<u>20,214,688</u>	<u>163</u>	<u>3,772,528</u>
REPAIR & MAINTENANCE	811	386	15,089,326	98	2,838,814
PERSONAL SERVICE	812	176	4,788,837	53	817,817
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	336,525	12	115,897
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>201,063</u>	<u>3</u>	<u>27,070</u>
TOTAL ALL INDUSTRIES		10,172	\$622,637,436	4,095	\$127,300,385

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,501</u>	<u>\$93,716,236</u>	<u>2,027</u>	<u>\$185,100,865</u>
MOTOR VEHICLES & PARTS	441	91	18,021,770	159	50,344,033
NEW & USED AUTO DEALERS	4411	23	12,854,967	62	37,374,104
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,063,947	23	5,716,838
AUTOMOTIVE PARTS & TIRE	4413	54	4,102,856	74	7,253,091
FURNITURE & HOME FURNISHING	442	54	4,057,643	84	4,888,883
ELECTRONICS & APPLIANCES	443	136	4,135,660	211	7,730,570
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	19,429,161	112	24,797,699
BUILDING MATERIALS	4441	62	18,754,326	81	20,350,643
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	674,835	31	4,447,056
FOOD & BEVERAGE STORES	445	41	5,451,925	93	14,523,418
GROCERY & CONVENIENCE STORES	4451	14	5,284,624	45	14,036,728
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	167,301	48	486,690
DRUG/HEALTH STORES	446	107	2,482,298	144	4,764,250
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,366,083	29	5,495,949
APPAREL & ACCESSORIES	448	126	3,388,438	137	3,453,607
CLOTHING & SHOE STORES	4481, 4482	109	3,077,716	115	2,643,448
JEWELRY & LUGGAGE STORES	4483	17	310,722	22	810,159
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	106	3,783,055	141	5,307,749
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	2,880,538	103	4,974,642
BOOK STORES & NEWS DEALERS	4512	27	902,517	38	333,107
GENERAL MERCHANDISE STORES	452	16	20,697,650	24	46,711,268
DEPARTMENT STORES	4521	5	6,619,751	7	7,942,440
GENERAL MERCHANDISE STORES	4529	11	14,077,899	17	38,768,828
E-COMMERCE & MAIL ORDER	4541	170	1,622,953	194	2,595,276
MISCELLANEOUS RETAILERS	453, 4542, 4543	564	9,279,600	699	14,488,163
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>117,959</u>	<u>13</u>	<u>188,206</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>31,162</u>	<u>5</u>	<u>103,213</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>85,780</u>	<u>6</u>	<u>28,920</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>509</u>	<u>16,134,355</u>	<u>727</u>	<u>48,758,771</u>
CONSTRUCTION OF BUILDINGS	236	122	8,017,887	193	32,445,390
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,496,930	24	1,305,006
SPECIAL TRADE CONTRACTORS	238	366	6,619,538	510	15,008,375
<u>MANUFACTURING</u>	<u>31-33</u>	<u>293</u>	<u>3,737,913</u>	<u>419</u>	<u>6,877,993</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,022</u>	<u>18,449,823</u>	<u>1,277</u>	<u>36,011,718</u>
DURABLE GOODS	423	733	14,444,709	903	27,805,134
NONDURABLE GOODS	424	280	3,960,061	360	8,104,921
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	45,053	14	101,663
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>127,413</u>	<u>38</u>	<u>601,054</u>
<u>INFORMATION</u>	<u>51</u>	<u>241</u>	<u>5,874,823</u>	<u>300</u>	<u>16,690,201</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,271,125</u>	<u>95</u>	<u>3,040,047</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>163</u>	<u>3,851,234</u>	<u>220</u>	<u>12,804,264</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>254</u>	<u>3,843,801</u>	<u>317</u>	<u>5,616,931</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>335</u>	<u>3,783,573</u>	<u>474</u>	<u>8,474,213</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>29</u>	<u>659,542</u>	<u>45</u>	<u>2,978,242</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>151</u>	<u>21,710,467</u>	<u>243</u>	<u>47,157,717</u>
ACCOMMODATIONS	721	17	4,709,304	29	9,123,105
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	134	17,001,163	214	38,034,612
<u>OTHER SERVICES</u>	<u>81</u>	<u>229</u>	<u>6,106,669</u>	<u>390</u>	<u>12,661,625</u>
REPAIR & MAINTENANCE	811	152	5,110,480	276	9,931,074
PERSONAL SERVICE	812	60	910,009	93	2,422,733
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	86,180	21	307,818
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>29,763</u>	<u>9</u>	<u>122,899</u>
TOTAL ALL INDUSTRIES		4,831	\$179,531,638	6,605	\$387,216,879

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2nd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$781,215,623</u>	<u>\$559,098,042</u>	<u>\$3,101,028</u>
CROP & ANIMAL PRODUCTION	111,112	206,188,826	120,291,135	763,624
FORESTRY & LOGGING	113	423,145,189	338,584,634	1,332,662
FISHING & HUNTING	114	36,023,997	9,014,022	52,953
AG & FORESTRY SUPPORT ACTIVITIES	115	115,857,611	91,208,251	951,789
<u>MINING</u>	<u>21</u>	<u>134,598,825</u>	<u>109,035,450</u>	<u>581,033</u>
SAND & GRAVEL, QUARRYING	2123	79,911,247	61,746,419	322,623
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	54,687,578	47,289,031	258,410
<u>UTILITIES</u>	<u>22</u>	<u>477,359,354</u>	<u>411,982,977</u>	<u>6,779,686</u>
HYDROELECTRIC POWER GENERATION	221111	6,226,272	5,869,314	75,207
ALTERNATIVE POWER GENERATION	221114-221117	D	D	D
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	3,246,529	3,131,258	41,338
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	79,480,790	59,880,041	874,389
NATURAL GAS DISTRIBUTION	2212	16,699,490	11,121,456	55,474
WATER & SEWER	2213	371,021,725	331,296,360	5,721,879
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,579,891,225</u>	<u>7,576,829,261</u>	<u>37,753,700</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,267,564,298	1,168,540,050	5,767,174
NONRESIDENTIAL BUILDING	2362	2,103,575,926	1,821,180,948	8,704,508
HEAVY CONSTRUCTION & HIGHWAYS	237	1,134,126,682	975,785,276	5,101,883
SPECIAL TRADE CONTRACTORS	238	4,074,624,319	3,611,322,987	18,180,135
ELECTRICAL	23821	884,694,277	785,589,180	4,115,550
PLUMBING & HEATING	23822	843,278,738	742,964,327	3,709,824
PAINTING	23832	141,729,268	128,398,723	624,031
MASONRY/DRYWALL	23814, 23831	228,450,045	209,854,764	1,014,405
ROOFING	23816	179,064,780	166,805,871	797,187
OTHER CONTRACTORS	238 not listed above	1,797,407,211	1,577,710,122	7,919,138
<u>MANUFACTURING</u>	<u>31-33</u>	<u>36,131,085,015</u>	<u>27,037,372,232</u>	<u>107,742,470</u>
FOOD PRODUCTS	311	2,769,777,408	1,501,638,727	5,327,558
MILLING OF GRAINS	3112	232,333,994	141,618,306	667,087
FRUITS & VEGETABLES	3114	350,042,169	93,541,588	442,945
DAIRY PRODUCTS	3115	32,712,149	19,388,151	94,067
MEAT PRODUCTS	3116	584,991,594	557,090,302	855,024
SEAFOOD PRODUCTS	3117	636,519,757	92,636,489	423,376
BAKERY PRODUCTS	3118	398,831,700	220,352,672	1,063,674
OTHER FOOD ITEMS	3111, 3113, 3119	534,346,045	377,011,219	1,781,385
BEVERAGES	312	665,550,981	474,803,288	2,300,180
TEXTILES	313,314	207,539,552	108,088,438	532,736
APPAREL	315	53,416,148	28,126,733	136,650
LEATHER & ALLIED PRODUCTS	316	12,521,409	6,316,613	30,729
LUMBER & WOOD PRODUCTS	321	1,976,021,594	1,170,695,784	4,951,219
SAWMILLS	3211	770,021,395	439,891,322	1,610,800
PLYWOOD & TRUSSES	3212	309,804,499	173,199,253	697,432
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	896,195,700	557,605,209	2,642,987
PAPER PRODUCTS	322	1,576,854,302	931,603,670	3,599,826
PULP & PAPER MILLS	3221	1,052,170,197	600,749,585	2,124,152
OTHER PAPER PRODUCTS	3222	524,684,105	330,854,085	1,475,674
COMMERCIAL PRINTING	323	185,749,528	165,189,138	824,428
PETROLEUM & COAL PRODUCTS	324	5,954,333,227	5,382,785,415	26,038,797
PETROLEUM REFINING	32411	5,836,258,542	5,319,333,531	25,731,849
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	118,074,685	63,451,884	306,948
CHEMICALS	325	1,234,657,204	774,963,128	3,709,409
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	448,290,521	308,624,680	1,518,626
PHARMACEUTICALS	3254	309,607,208	157,997,817	768,100
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	240,628,738	144,367,108	603,202
PAINT, COATING & ADHESIVES	3255	42,271,255	31,196,211	150,153
SOAP, CLEANING COMPOUND & TOILETRIES	3256	28,237,082	17,617,396	85,493
OTHER CHEMICAL PRODUCTS	3259	165,622,400	115,159,916	583,835

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2nd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	663,382,651	405,022,169	1,938,013
NONMETALLIC MINERALS	327	726,664,124	551,278,328	2,474,106
PRIMARY METALS	331	852,364,041	598,888,509	2,477,948
IRON & STEEL MILLS	3311, 3312	291,707,070	166,478,757	781,845
ALUMINUM SMELTING	3313	296,579,172	273,546,985	930,937
OTHER NONFERROUS METALS	3314	46,888,454	34,745,152	168,156
FOUNDRIES	3315	217,189,345	124,117,615	597,010
FABRICATED METAL PRODUCTS	332	1,283,843,126	900,240,030	4,133,313
MACHINERY	333	1,427,964,011	805,761,773	3,912,391
FARM & CONSTRUCTION IMPLEMENTS	3331	152,609,439	98,468,554	476,199
INDUSTRIAL MACHINERY	3332	261,957,317	133,345,858	656,773
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,013,397,255	573,947,361	2,779,419
COMPUTERS & ELECTRONICS	334	2,334,263,777	1,263,836,706	5,949,412
COMPUTER HARDWARE	3341	183,779,457	71,779,949	367,524
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	99,887,957	47,925,414	226,803
AUDIO & VIDEO EQUIPMENT	3343	50,079,565	26,739,007	137,767
SEMICONDUCTORS	3344	661,599,386	330,685,823	1,364,237
INSTRUMENTS	3345	1,311,139,573	769,823,620	3,733,484
SOFTWARE, OTHER MAGNETIC & OPTICAL ME	3346	27,777,839	16,882,893	119,597
ELECTRICAL EQUIPMENT & APPLIANCES	335	600,473,883	297,123,948	1,387,611
LIGHTING EQUIPMENT	3351	84,893,037	16,482,452	79,908
HOUSEHOLD APPLIANCES	3352	88,682,949	38,968,697	190,379
OTHER ELECTRIC EQUIPMENT	3353, 3359	426,897,897	241,672,799	1,117,324
TRANSPORTATION EQUIPMENT	336	12,490,863,477	10,987,681,788	34,670,892
MOTOR VEHICLES & PARTS	3361, 3362, 3363	538,698,850	326,853,252	1,585,628
AIRCRAFT, AEROSPACE & PARTS	3364	11,514,887,292	10,326,105,513	31,336,209
SHIPS & BOATS	3366	397,653,256	301,563,166	1,584,525
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	39,624,079	33,159,857	164,530
FURNITURE & RELATED PRODUCTS	337	273,156,556	188,908,079	915,156
OTHER MANUFACTURING	339	841,688,016	494,419,968	2,432,096
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	122,636,513	77,408,789	392,607
DENTAL LABORATORIES	339116	38,440,994	35,888,200	243,554
SPORTING AND ATHLETIC GOODS	33992	229,921,082	68,514,380	343,230
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	450,689,427	312,608,599	1,452,705
WHOLESALE TRADE	42	32,652,179,401	23,939,709,298	114,109,928
DURABLE GOODS	423	15,321,531,909	11,357,481,698	57,542,740
MOTOR VEHICLES & PARTS	4231	2,129,990,676	1,972,219,197	9,657,814
FURNITURE & HOME FURNISHINGS	4232	307,268,243	225,704,145	1,114,527
LUMBER & CONSTRUCTION MATERIALS	4233	1,269,963,760	867,451,345	4,095,492
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,073,016,055	2,480,337,384	12,997,513
METAL & MINERAL (except Petroleum)	4235	872,933,005	600,532,726	2,875,648
ELECTRICAL EQUIPMENT	4236	2,182,769,623	1,635,652,773	9,210,152
HARDWARE, PLUMBING, HEATING EQUIPME	4237	748,282,920	634,711,824	3,035,017
MACHINERY & EQUIPMENT	4238	3,346,938,145	2,318,897,632	11,079,791
SPORTING & RECREATIONAL GOODS & SUPPI	423910	270,789,372	149,826,858	744,815
TOY & HOBBY GOODS & SUPPLIES	423920	426,219,728	40,269,286	224,146
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	693,360,382	431,878,528	2,507,825
NONDURABLE GOODS:	424	16,964,945,235	12,425,138,702	55,427,759
PAPER & PAPER PRODUCTS	4241	531,464,961	466,963,610	2,082,631
DRUGS & SUNDRIES	4242	1,696,791,474	1,609,982,424	4,728,616
APPAREL	4243	836,679,844	263,038,048	1,335,258
FOOD PRODUCTS	4244	6,685,185,518	4,228,275,130	18,745,749
FARM PRODUCTS	4245	299,816,193	165,233,319	815,295
CHEMICALS & PLASTICS	4246	883,248,164	806,514,509	3,931,127
PETROLEUM PRODUCTS	4247	2,357,705,071	1,992,139,422	9,743,846

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2nd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	267,822,138	251,969,638	1,219,743
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	873,680,223	710,473,812	3,466,990
FARM SUPPLIES	42491	991,971,398	799,079,789	3,985,642
TOBACCO & TOBACCO PRODUCTS	42494	279,706,935	207,810,602	1,003,561
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,260,873,316	923,658,399	4,369,301
ELECTRONIC MARKETS, AGENTS, BROKERS	425	365,702,257	157,088,898	1,139,429
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,320,061,384</u>	<u>25,786,568,882</u>	<u>128,491,549</u>
MOTOR VEHICLES & PARTS	441	5,186,566,427	4,625,208,299	23,420,572
NEW & USED AUTO DEALERS	4411	3,941,599,963	3,582,615,593	18,242,717
RV, BOAT, MOTORCYCLE DEALERS	4412	467,789,118	394,538,583	1,989,557
AUTOMOTIVE PARTS & TIRES	4413	777,177,346	648,054,123	3,188,298
FURNITURE & HOME FURNISHINGS	442	631,319,859	562,406,806	2,711,822
ELECTRONICS & APPLIANCES	443	1,365,250,818	1,158,333,550	6,665,733
HOUSEHOLD APPLIANCES	443141	93,737,189	88,647,711	428,028
ELECTRONIC STORES	443142	1,271,513,629	1,069,685,839	6,237,705
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,928,418,819	1,798,686,587	8,603,844
BUILDING MATERIALS	4441	1,621,922,553	1,546,905,583	7,393,105
LAWN & GARDEN SUPPLIES	4442	306,496,266	251,781,004	1,210,739
FOOD & BEVERAGES (OFF-PREMISES)	445	3,807,389,469	3,624,538,118	17,492,441
GROCERY & CONVENIENCE STORES	4451	3,490,098,438	3,358,890,823	16,233,610
OTHER FOOD STORES/SPECIALTY FOODS	4452	264,391,928	219,372,506	1,007,381
BEER, WINE AND LIQUOR STORES	4453	52,899,103	46,274,789	251,450
DRUG STORES & PERSONAL CARE STORES	446	1,495,939,190	1,288,443,564	6,304,194
GAS STATIONS (INCL. CONVENIENCE STORES)	447	4,339,219,311	3,778,554,576	18,277,774
APPAREL & ACCESSORIES	448	1,169,339,572	977,237,975	4,712,854
CLOTHING STORES	4481	946,303,229	772,227,461	3,726,710
SHOE STORES	4482	90,811,773	87,282,281	412,222
JEWELRY & LUGGAGE STORES	4483	132,224,570	117,728,233	573,922
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	<u>451</u>	<u>696,052,308</u>	<u>567,084,894</u>	<u>2,793,301</u>
SPORTING GOODS	45111	460,206,411	360,036,146	1,765,899
HOBBY & TOY STORES	45112	89,088,340	74,092,693	352,704
SEWING SUPPLIES	45113	37,466,883	35,206,529	169,080
MUSICAL INSTRUMENTS	45114	32,193,436	28,588,398	152,849
BOOK, PERIODICAL & MUSIC STORES	45121	<u>77,097,238</u>	<u>69,161,128</u>	<u>352,769</u>
DEPARTMENT STORES	4521	<u>811,604,468</u>	<u>771,843,487</u>	<u>3,724,980</u>
GENERAL MERCHANDISE STORES	4529	4,285,793,794	3,873,679,800	18,476,471
E-COMMERCE & MAIL ORDER	4541	904,492,676	512,876,740	3,085,191
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,698,674,673	2,247,674,486	12,222,372
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,188,189,161</u>	<u>893,263,795</u>	<u>6,529,650</u>
AIR TRANSPORTATION	481	12,913,279	10,443,379	134,082
RAILROADS	482	12,255,763	12,178,115	137,461
WATER TRANSPORTATION	483	89,846,293	20,877,290	82,687
TRUCK TRANSPORTATION	484	164,312,816	126,819,164	1,316,523
TRANSIT & GROUND PASSENGER TRANSPORT	485	33,065,924	31,765,766	463,992
PIPELINE TRANSPORTATION	486	D	D	D
SCENIC & SIGHTSEEING TRANSPORTATION	487	39,614,543	11,803,888	88,204
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	804,928,409	654,442,561	4,051,452
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	30,852,115	24,533,613	248,189
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>170,074,940</u>	<u>154,935,343</u>	<u>951,168</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,175,694,024</u>	<u>3,496,296,202</u>	<u>34,396,487</u>
PUBLISHING (EXCEPT INTERNET)	511	727,710,510	519,256,322	3,463,083
NEWSPAPERS	51111	138,807,085	137,560,220	596,741
BOOKS & PERIODICALS	51112, 51113	98,550,804	77,882,408	470,022
SOFTWARE	5112	445,068,056	274,651,828	2,039,981
OTHER PUBLISHERS	51114, 51119	45,284,565	29,161,866	356,339
MOTION PICTURE PRODUCTION	512	194,748,823	169,161,371	2,147,873
RADIO & TV BROADCASTING, CABLE TV	515	433,099,733	341,595,224	4,581,484

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2nd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	2,180,715,580	2,050,968,424	18,539,742
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	457,905,432	296,111,360	4,366,207
OTHER INFORMATION SERVICES	519	181,513,946	119,203,501	1,298,098
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>7,964,526,541</u>	<u>6,019,109,623</u>	<u>81,416,187</u>
BANKS & CREDIT UNIONS	522	3,328,752,403	2,625,949,269	44,578,491
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,122,128,602	853,607,102	10,726,795
INSURANCE AGENTS & BROKERS	524	1,529,436,853	743,006,550	7,206,562
REAL ESTATE AGENTS & BROKERS	531	915,770,677	846,700,750	13,570,340
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,002,754,708	895,783,765	5,012,331
LESSORS OF NONFINANCIAL INTANGIBLES	533	65,683,298	54,062,187	321,668
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>30,995,972,321</u>	<u>24,459,293,162</u>	<u>309,723,733</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVIC</u>	<u>54</u>	<u>10,474,446,207</u>	<u>7,671,274,339</u>	<u>111,336,446</u>
LEGAL SERVICES	5411	1,016,750,250	977,073,306	17,096,075
ACCOUNTING SERVICES	5412	851,078,317	829,782,149	14,761,919
ARCHITECTURAL SERVICES	54131	275,378,555	229,496,142	3,998,971
ENGINEERING SERVICES	54133	1,492,260,194	1,212,356,600	14,078,106
OTHER RELATED SERVICES	54132, 54134-54138	129,679,816	114,494,574	1,781,443
SPECIALIZED DESIGN SERVICES	5414	183,875,751	166,458,412	2,007,737
COMPUTER SYSTEM DESIGN SERVICES	5415	2,827,355,588	1,511,991,820	19,732,410
CONSULTING SERVICES	5416	1,877,418,032	1,384,094,996	21,381,609
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	621,608,297	387,784,142	4,177,738
ADVERTISING & PUBLIC RELATIONS	5418	400,168,175	318,941,229	5,188,177
OTHER PROFESSIONAL SERVICES	5419	798,873,232	538,800,969	7,132,261
MANAGEMENT SERVICES	55	<u>82,449,925</u>	<u>68,245,652</u>	<u>960,251</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,278,057,608	2,769,624,540	31,300,120
EMPLOYMENT SERVICES	5613	569,805,220	522,876,920	7,853,912
TRAVEL SERVICES	5615	159,685,825	150,447,667	865,627
INVESTIGATION & SECURITY SERVICES	5616	221,444,421	192,211,472	2,613,577
BUILDING SERVICES & JANITORIAL	5617	598,256,689	575,358,519	5,330,200
OTHER	5611, 5612, 5614, 5619	1,728,865,453	1,328,729,962	14,636,804
WASTE TREATMENT/ COLLECTION	562	795,825,598	725,035,225	8,318,471
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	<u>415,840,153</u>	<u>232,919,326</u>	<u>3,599,053</u>
HEALTH SERVICES	62	<u>8,962,710,548</u>	<u>7,205,680,561</u>	<u>115,879,535</u>
AMBULATORY HEALTH CARE SERVICES	621	4,794,777,087	4,043,574,588	69,421,258
PHYSICIANS	6211	1,966,612,461	1,620,699,060	28,604,225
DENTISTS	6212	783,882,130	777,187,529	13,951,819
OTHER HEALTH PRACTITIONERS	6213	616,921,409	561,918,948	9,343,470
OUTPATIENT CARE CENTERS	6214	738,146,155	570,826,121	9,776,229
MEDICAL & DIAGNOSTIC LABORATORIES	6215	322,012,738	220,272,996	3,870,019
HOME HEALTH CARE	6216	194,829,007	184,740,224	2,141,957
OTHER AMBULATORY HEALTH CARE	6219	172,373,187	107,929,710	1,733,539
HOSPITALS	622	3,431,546,206	2,552,071,916	38,515,071
NURSING & RETIREMENT HOMES	623	512,350,733	468,649,832	6,031,737
SOCIAL SERVICES & DAY CARE	624	224,036,522	141,384,225	1,911,469
ARTS, ENTERTAINMENT, & RECREATION	71	<u>695,167,949</u>	<u>532,083,372</u>	<u>5,584,931</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	281,400,217	176,670,438	2,516,097
MUSEUMS, HISTORICAL SITES, ETC.	712	17,845,708	5,447,237	47,040
AMUSEMENT, GAMBLING, RECREATION	713	395,922,024	349,965,697	3,021,794
ACCOMMODATIONS	721	691,625,457	662,565,699	3,541,970
RESTAURANTS, FOOD SERVICES	7223, 7225	3,421,749,953	2,677,412,989	13,625,105
DRINKING PLACES	7224	221,425,569	200,292,882	1,235,345
AUTO REPAIR & SERVICES	8111	607,347,301	565,432,998	2,781,843
OTHER REPAIR SERVICES	8112, 8113, 8114	442,077,713	369,882,984	1,923,830
PERSONAL SERVICES	812	684,186,472	641,063,236	7,665,508
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	234,256,493	227,693,627	3,435,792
DEATH CARE SERVICES	8122	46,112,722	44,738,861	605,956
LAUNDRY & DRY CLEANING	8123	99,453,493	96,813,345	637,400
OTHER PERSONAL SERVICES	8129	304,363,764	271,817,403	2,986,360
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	144,297,372	79,546,668	1,064,120
PUBLIC ADMINISTRATION, OTHER	92,00	<u>78,764,496</u>	<u>58,232,691</u>	<u>907,205</u>
TOTAL ALL INDUSTRIES		152,570,847,814	\$120,443,494,267	\$831,576,619

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 2nd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
DEATH CARE SERVICES	8122	46,112,722	44,738,861	605,956
LAUNDRY & DRY CLEANING	8123	99,453,493	96,813,345	637,400
OTHER PERSONAL SERVICES	8129	304,363,764	271,817,403	2,986,360
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	144,297,372	79,546,668	1,064,120
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>78,764,496</u>	<u>58,232,691</u>	<u>907,205</u>
TOTAL ALL INDUSTRIES		152,570,847,814	120,443,494,267	831,576,619

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
2nd QUARTER, 2012

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$23,037,737,695</u>	<u>\$12,294,961,253</u>	<u>\$799,172,621</u>
MOTOR VEHICLES & PARTS	441	3,720,510,584	2,871,399,360	186,641,006
NEW & USED AUTO DEALERS	4411	2,901,800,375	2,211,366,735	143,738,870
RV, BOAT, MOTORCYCLE DEALERS	4412	391,840,522	281,387,641	18,290,198
AUTOMOTIVE PARTS & TIRE	4413	426,869,687	378,644,984	24,611,938
FURNITURE & HOME FURNISHING	442	484,768,928	434,026,901	28,211,761
ELECTRONICS & APPLIANCE STORES	443	960,816,057	743,078,879	48,300,138
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,388,371,184	1,307,638,282	84,996,475
BUILDING MATERIALS	4441	1,202,508,808	1,148,873,257	74,676,756
LAWN & GARDEN SUPPLIES & EQUIP.	4442	185,862,376	158,765,025	10,319,719
FOOD & BEVERAGE STORES	445	3,535,646,857	870,828,558	56,603,853
GROCERY & CONVENIENCE STORES	4451	3,368,285,524	809,824,453	52,638,578
OTHER FOOD & BEVERAGE STORES	4452, 4453	167,361,333	61,004,105	3,965,275
DRUG/HEALTH STORES	446	1,333,899,062	377,381,424	24,529,795
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,764,427,533	386,876,530	25,146,972
APPAREL & ACCESSORIES	448	1,088,291,766	891,397,386	57,940,836
CLOTHING & SHOE STORES	4481, 4482	965,765,569	784,931,592	51,020,555
JEWELRY & LUGGAGE STORES	4483	122,526,197	106,465,794	6,920,281
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	556,851,199	485,129,906	31,533,440
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	486,511,885	420,300,889	27,319,573
BOOK STORES & NEWS DEALERS	4512	70,339,314	64,829,017	4,213,867
GENERAL MERCHANDISE STORES	452	4,876,262,366	2,353,669,749	152,988,529
DEPARTMENT STORES	4521	803,141,418	679,155,930	44,145,134
GENERAL MERCHANDISE STORES	4529	4,073,120,948	1,674,513,819	108,843,395
E-COMMERCE & MAIL ORDER	4541	634,167,093	306,384,288	19,914,987
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,693,725,066	1,267,149,990	82,364,829
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58,600,532</u>	<u>41,598,731</u>	<u>2,703,929</u>
<u>MINING</u>	<u>21</u>	<u>18,722,257</u>	<u>15,475,305</u>	<u>1,005,897</u>
<u>UTILITIES</u>	<u>22</u>	<u>30,020,502</u>	<u>18,960,437</u>	<u>1,232,434</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,068,184,652</u>	<u>3,924,952,537</u>	<u>255,122,132</u>
CONSTRUCTION OF BUILDINGS	236	2,792,464,881	2,142,426,521	139,257,850
HEAVY CONSTRUCTION & HIGHWAYS	237	564,498,777	373,425,286	24,272,639
SPECIAL TRADE CONTRACTORS	238	1,711,220,994	1,409,100,730	91,591,643
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,242,279,658</u>	<u>530,487,895</u>	<u>34,481,805</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,046,895,186</u>	<u>2,140,712,257</u>	<u>139,146,321</u>
DURABLE GOODS	423	3,106,671,499	1,712,912,665	111,339,326
NONDURABLE GOODS	424	929,620,830	419,917,260	27,294,645
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10,602,857	7,882,332	512,350
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>231,739,807</u>	<u>117,143,914</u>	<u>7,614,363</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,634,440,452</u>	<u>1,264,562,748</u>	<u>82,196,578</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>251,657,527</u>	<u>179,485,324</u>	<u>11,666,556</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>792,682,982</u>	<u>634,403,634</u>	<u>41,236,271</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,582,555,740</u>	<u>578,005,768</u>	<u>37,570,464</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,208,332,023</u>	<u>716,761,353</u>	<u>46,589,596</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>296,509,523</u>	<u>278,727,684</u>	<u>18,117,346</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>3,327,895,238</u>	<u>3,193,707,524</u>	<u>207,591,034</u>
ACCOMMODATIONS	721	649,564,596	613,519,237	39,878,776
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,678,330,642	2,580,188,287	167,712,258
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,051,517,605</u>	<u>859,778,278</u>	<u>55,885,680</u>
REPAIR & MAINTENANCE	811	770,949,469	606,086,013	39,395,636
PERSONAL SERVICE	812	257,408,024	232,660,704	15,122,988
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23,160,112	21,031,561	1,367,056
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92-00</u>	<u>13,822,463</u>	<u>13,310,165</u>	<u>865,163</u>
TOTAL ALL INDUSTRIES		\$44,893,593,842	\$26,803,034,807	\$1,742,198,190

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
2nd QUARTER, 2012

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$242,259,116</u>	<u>\$230,168,585</u>	<u>\$11,572,161</u>
WATER SUPPLY		217,642,097	206,128,411	10,364,347
MISCELLANEOUS		24,617,019	24,040,174	1,207,814
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>145,931,058</u>	<u>79,309,601</u>	<u>3,054,486</u>
SEWERAGE SYSTEMS		81,283,111	29,580,062	1,139,313
MISCELLANEOUS		64,647,947	49,729,539	1,915,173
<u>POWER</u>	<u>3.873%</u>	<u>1,650,332,965</u>	<u>1,464,211,379</u>	<u>56,714,551</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>340,382,352</u>	<u>337,988,904</u>	<u>13,019,210</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,150,392,215</u>	<u>339,249,287</u>	<u>6,518,658</u>
LOCAL/SUBURBAN TRANSIT		112,677,616	51,882,054	998,131
TRUCKING		867,831,967	198,699,848	3,818,863
RAILROADS		25,949,052	24,246,097	466,875
MISCELLANEOUS		143,933,580	64,421,288	1,234,789
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>49,104,607</u>	<u>28,443,065</u>	<u>388,541</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>170,426,913</u>	<u>111,288,537</u>	<u>712,941</u>
LOCAL/SUBURBAN TRANSIT		35,502,538	29,072,783	186,029
TRUCKING		45,962,152	36,101,068	231,418
MISCELLANEOUS		88,962,223	46,114,686	295,494
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>213,192,089</u>	<u>50,195,377</u>	<u>965,293</u>
WATER TRANSPORT		61,487,254	27,393,199	527,594
MISCELLANEOUS		151,704,835	22,802,178	437,699
TOTAL		\$3,962,021,315	\$2,640,854,735	\$92,945,841

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**