### WASHINGTON STATE DEPARTMENT OF REVENUE

# **QUARTERLY BUSINESS REVIEW**

**Quarter 3, 2015** 

A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for July, August and September 2015

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The <u>Quarterly Business Review</u> can be found on the Internet at <a href="http://dor.wa.gov/content/aboutus/statisticsandreports/stats\_qbr.aspx">http://dor.wa.gov/content/aboutus/statisticsandreports/stats\_qbr.aspx</a>

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#### **OVERVIEW OF QBR TABLES**

### Table 1: TOTAL GROSS BUSINESS INCOME (GBI) BY INDUSTRY (NAICS)

- Breaks down the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level by major and minor industry groups (NAICS).
- Compares same period of the prior year to the current year.

#### Table 2: SUMMARY OF EXCISE TAX RETURNS

- Provides a breakdown of Gross, Deductions, Taxable, Rate and Tax Due amounts:
  - 1. by tax types: State B&O, State Sales & Use, State PU and Other Taxes
  - 2. by tax classification line code.

### Table 3-A: COUNTY TAXABLE RETAIL SALES

- Provides a total by County of the taxable retail sales collected at the <u>State</u>\* level (i.e., tax classification line code 01-Retail Sales)
- Compares same period of the prior year to the current year.

### Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS)

- Breaks down the taxable retail sales collected at the <u>State</u>\* level for each County by Industry (NAICS).
- Compares same period of the prior year to the current year.

### Table 4-A: CITY TAXABLE RETAIL SALES

- Provides a total by City of the taxable retail sales collected at the <u>State</u>\* level (i.e., tax classification line code 01-Retail Sales)
- Compares same period of the prior year to the current year.

### Table 4: TAXABLE RETAIL SALES FOR SELECTED CITIES BY INDUSTRY (NAICS)

- Breaks down the taxable retail sales collected at the <u>State</u>\* level for 50 Select Cities by Industry (NAICS).
- Compares same period of the prior year to the current year.

### Table 5: BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS)

 Breaks down the total B&O taxes reported at the State level by major and minor industry groups (NAICS).

### Table 6: STATE RETAIL SALES TAX BY INDUSTRY (NAICS)

 Breaks down the taxable retail sales collected at the State level (i.e., tax classification line code 01-Retail Sales) by Industry (NAICS).

### Table 7: PUBLIC UTILITY TAX BY INDUSTRY (NAICS) & TAX CLASSIFICATION

• Breaks down the total Public Utility taxes reported at the State level by type of utility.

<sup>\*</sup>See the Department of Revenue **Statistics and Reports** website for reports and query tools providing **Local** taxable retail sales data (i.e., tax classification line code 45-Local Sales Tax) for all Washington City and County Location codes.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd QUARTER, 2015

3rd QUARTER, 2015			Ord OLIABTED
INDUSTRY	NAICS	UNITS	3rd QUARTER, 2015
AGRICULTURE, FORESTRY, FISHING	11	1,873	\$921,025,563
CROP & ANIMAL PRODUCTION	111,112	638	312,997,855
FORESTRY & LOGGING	113	533	366,940,171
FISHING & HUNTING	114	146	39,905,648
AG & FORESTRY SUPPORT ACTIVITIES	115	556	201,181,889
MINING	<u>21</u>	<u>143</u>	148,398,277
SAND & GRAVEL, QUARRYING	2123	101	110,082,189
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	42	38,316,088
UTILITIES OF THE PATION	<u>22</u>	<u>694</u>	3,492,135,782
HYDROELECTRIC POWER GENERATION ALTERNATIVE POWER GENERATION	221111 221114-221117	19 14	356,949,040 46,353,628
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	302,655,707
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	56	1,649,969,426
NATURAL GAS DISTRIBUTION	2212	10	137,543,376
WATER & SEWER	2213	590	998,664,605
CONSTRUCTION	<u>23</u>	36,288	13,463,014,786
RESIDENTIAL BUILDING & REMODELING	2361	12,497	2,220,397,971
NONRESIDENTIAL BUILDING	2362	990	3,229,830,534
HEAVY CONSTRUCTION & HIGHWAYS	237	1,092	1,649,669,408
SPECIAL TRADE CONTRACTORS	238	21,709	6,363,116,873
ELECTRICAL	23821	2,715	1,229,714,668
PLUMBING & HEATING	23822	2,814	1,140,829,222
PAINTING MACCAURY/PRYMALL	23832	2,649	273,850,942
MASONRY/DRYWALL ROOFING	23814, 23831 23816	1,343 853	335,784,856 321,904,002
OTHER CONTRACTORS	238 not listed above	11,335	3,061,033,183
MANUFACTURING	31-33	9,326	47,354,422,631
FOOD PRODUCTS	311	861	3,994,737,126
MILLING OF GRAINS	3112	30	234,760,186
FRUITS & VEGETABLES	3114	65	547,322,944
DAIRY PRODUCTS	3115	22	578,332,078
MEAT PRODUCTS	3116	72	609,991,952
SEAFOOD PRODUCTS	3117	56	711,976,489
BAKERY PRODUCTS	3118	378	542,240,685
OTHER FOOD ITEMS	3111, 3113, 3119	238	770,112,792
BEVERAGES	312	777	654,903,923
TEXTILES APPAREL	313,314 315	253 151	210,127,412 52,516,203
LEATHER & ALLIED PRODUCTS	316	29	26,030,546
LUMBER & WOOD PRODUCTS	321	440	2,173,869,275
SAWMILLS	3211	90	802,798,424
PLYWOOD & TRUSSES	3212	52	346,544,814
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	298	1,024,526,037
PAPER PRODUCTS	322	108	1,595,379,156
PULP & PAPER MILLS	3221	32	1,141,143,084
OTHER PAPER PRODUCTS	3222	76	454,236,072
COMMERCIAL PRINTING	323	674	314,428,125
PETROLEUM & COAL PRODUCTS	324	32	5,219,272,606
PETROLEUM REFINING ASPHALT/PETROLEUM/COAL PRODUCTS	32411	11 21	5,027,502,870
CHEMICALS	32412, 32419 325	500	191,769,736 1,889,923,843
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	86	677,305,134
PHARMACEUTICALS	3254	241	374,019,584
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	31	362,480,624
PAINT, COATING & ADHESIVES	3255	27	36,879,533
SOAP, CLEANING COMPOUND & TOILETRIES	3256	58	258,083,789
OTHER CHEMICAL PRODUCTS	3259	57	181,155,179
PLASTICS & RUBBER PRODUCTS	326	241	822,522,695
NONMETALLIC MINERALS	327	283	830,220,835
PRIMARY METALS	331	117	746,290,241
IRON & STEEL MILLS	3311, 3312	51	262,745,387
ALUMINUM SMELTING	3313	16	271,219,651
OTHER NONFERROUS METALS	3314	14	38,175,472
FOUNDRIES	3315	36	174,149,731

TABLE 1: WASHINGTON GROSS BUSINESS INCOME BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd QUARTER, 2015

NAICS   UNITS   2011	3rd QUARTER, 2015			Oud OLIADTED
FABRICATED METAL PRODUCTS   332	NDUSTRY	NAICS	UNITS	3rd QUARTER, 2015
MACHINERY         333         658         1,659,189,75'           FARM & CONSTRUCTION IMPLEMENTS         3331         73         210,749,42'           INDUSTRIAL MACHINERY         3332         123         306,624,44'           COMMERCIAL & OTHER EQUIPMENT         3333-3336 & 3339         462         1,141,615,99'           COMPUTER HARDWARE         3341         36         194,004,30'           TELEPHONE & COMMUNICATIONS EQUIPMENT         3342         63         133,188,12'           AUDIO & VIDEO EQUIPMENT         3344         92         769,205,23'           INSTRUMENTS         3344         92         769,205,23'           INSTRUMENTS         3346         89         26,157,56'           SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA         3346         69         26,157,56'           ELECTRICAL EQUIPMENT & APPLIANCES         335         156         627,850,95'           LIGHTING EQUIPMENT         3351         44         111,36',706,24'           OTHER ELECTRIC EQUIPMENT         3353         156         627,850,95'           TRANSPORTATION EQUIPMENT         336         475         20,604,708,37'           MOTOR VEHICLES & PARTS         336         475         20,604,708,37'           SHIPS & BOATS <td< td=""><td></td><td></td><td></td><td></td></td<>				
FARM& CONSTRUCTION IMPLEMENTS         3331         73         210,794.942           INDUSTRIAL MACHINERY         332         123         306,824,34           COMMERCIAL & OTHER EQUIPMENT         3333-3336 & 3339         462         1,141,615,99           COMPUTER HARDWARE         3341         36         194,004,30           COMPUTER HARDWARE         3341         36         194,004,30           TELEPHONE & COMMUNICATIONS EQUIPMENT         3342         63         133,188,122           ALDIO & VIDEO EQUIPMENT         3343         18         57,564,60           SEMICONDUCTORS         3344         92         769,205,23           INSTRUMENTS         3345         229         1,447,161,05           SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA         3346         69         26,157,566           ELECTRICAL EQUIPMENT         335         156         627,859,955           ELGHTING EQUIPMENT         3351         44         141,367,06           HOUSEHOLD APPLIANCES         3352         11         3,708,24           OTHER ELECTRIC EQUIPMENT         3353,3359         101         482,776,65           TRANSPORTATION EQUIPMENT         336         47         20,604,709,371           MOTOR VEHICLES & PARTS         3361			,	1,659,189,757
INDUSTRIAL MACHINERY   332   123   306,824,34   COMMERCIAL & OTHER EQUIPMENT   3333-3336 & 3339   462   1,141,615,99   COMPUTER & ELECTRONICS   334   507   2,627,2631,81   COMPUTER HARDWARE   3341   36   194,004,30   TELEPHONE & COMMUNICATIONS EQUIPMENT   3342   63   133,188,122   AUDIO & VIDEO EQUIPMENT   3343   18   57,546,90   SEMICONDUCTORS   3344   92   769,205,23   INSTRUMENTS   3345   229   1,447,161,05   SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA   3346   69   26,157,566   SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA   3346   69   26,157,566   ELECTRICAL EQUIPMENT & APPLIANCES   335   156   627,850,955   ELIGHTING EQUIPMENT   3351   44   141,367,06   HOUSEHOLD APPLIANCES   3352   11   3,708,244   OTHER ELECTRIC EQUIPMENT   3361, 3362, 3363   122   514,368,02   AUDIO APPLIANCES   3351   44   414,367,06   AUDIO APPLIANCES   3351   3364   3362, 3363   122   514,368,02   AUDIO APPLIANCES   3351   3364   3362, 3363   122   514,368,02   AUDIO APPLIANCES   3361, 3362, 3363   122   514,368,02   AUDIO APPLIANCES   AUDIO APPLIANCES   3361, 3362, 3363   122   514,368,02   AUDIO APPLIANCES   3361, 3362, 3363   122   514,368,02   AUDIO APPLIANCES   AUDIO APPLIANCES   3361, 3362, 3363   122   514,368,02   AUDIO APPLIANCES   AUDIO APPLIANC	FARM & CONSTRUCTION IMPLEMENTS			210,749,425
COMMERCIAL & OTHER EQUIPMENT         333-3338 & 3339         462         1,141,615,99           COMPUTER HARDWARE         3341         36         194,004,30           TELEPHONE & COMMUNICATIONS EQUIPMENT         3342         63         133,183,12           AUDIO & VIDEO EQUIPMENT         3343         18         57,546,90           SEMICONDUCTORS         3344         92         769,205,23           INSTRUMENTS         3345         229         1,447,161,05           SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA         3346         69         26,175,56           ELECTRICAL EQUIPMENT         335         156         627,850,95           LIGHTING EQUIPMENT         335         156         627,850,95           LIGHTING EQUIPMENT         3352         11         3,708,24           OTHER ELECTRIC EQUIPMENT         335,3359         101         482,775,85           TRANSPORTATION EQUIPMENT         336         475         20,604,708,37           MOTOR VEHICLES & PARTS         3364         123         19,758,058,47           SHIPS & BOATS         3366         189         305,630,49           RAILCOAD, OTHER TRANSPORTATION EQUIP.         336,5369         41         26,651,37           FURNITURE & RELATED PRODUCTS <t< td=""><td></td><td></td><td></td><td></td></t<>				
COMPUTERS & ELECTRONICS         334         507         2,627,263,18*           COMPUTER HARDWARE         3141         36         194,004,30*           TELEPHONE & COMMUNICATIONS EQUIPMENT         3342         63         133,188,12*           AUDIO & VIDEO EQUIPMENT         3343         18         57,546,90*           SEMICONDUCTORS         3344         92         769,205,23*           INSTRUMENTS         3345         229         1,447,161,05*           SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA         3346         69         26,157,56*           ELECTRICAL EQUIPMENT & APPLIANCES         335         156         627,859;           LIGHTING EQUIPMENT         3351         44         141,367,06*           HOUSEHOLD APPLIANCES         3352         11         3,708,24*           OTHER ELECTRIC EQUIPMENT         3353,3359         101         482,775,65*           TRANSPORTATION EQUIPMENT         336         475         20,604,708,37*           MOTOR VEHICLES & PARTS         3361         122         514,868,02*           AIRCRAFT, AEROSPACE & PARTS         3361         122         514,868,02*           SHIPS & BOATS         336         41         26,651,37*           FURNITURE & RELATED PRODUCTS         37 <td></td> <td>3333-3336 &amp; 3339</td> <td></td> <td>1,141,615,991</td>		3333-3336 & 3339		1,141,615,991
COMPUTER HARDWARE         3341         36         194,004,30:           TELEPHONE & COMMUNICATIONS EQUIPMENT         3342         63         133,188,12:           AUDIO & VIDEO EQUIPMENT         3343         18         57,546,90:           SEMICONDUCTORS         3344         92         769,205,23:           SINSTRUMENTS         3345         229         1,447,161,05:           SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA         3346         69         26,157,566           ELECTRICAL EQUIPMENT         3351         144         141,367,06-           HOUSEHOLD APPLIANCES         335         156         627,850,95:           LIGHTING EQUIPMENT         3353,3359         101         482,775,65:           TRANSPORTATION EQUIPMENT         336         475         20,604,708,37*           MOTOR VEHICLES & PARTS         3361,3362,3363         122         514,368,02           AIRCRAFT, AEROSPACE & PARTS         3366         189         305,630,49           RAILROAD, OTHER TRANSPORTATION EQUIP.         3365,3369         41         26,651,37*           FURNITURE & RELATED PRODUCTS         337         566         407,944,74*           OTHER MOLIFACTURING         339112-339115         120         108,374,34*           DENTAL LABO				
AUDIO & VIDEO EQUIPMENT SEMICONDUCTORS 3344 324 769,205,205,203 SINSTRUMENTS 3345 229 1,447,161,055 SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA ELECTRICAL EQUIPMENT & APPLIANCES 3346 69 26,157,566 ELECTRICAL EQUIPMENT & APPLIANCES 335 156 627,850,955 LIGHTING EQUIPMENT 3351 44 411,367,066 HOUSEHOLD APPLIANCES 3352 111 3,708,244 OTHER ELECTRIC EQUIPMENT 336 475 20,604,708,377 MOTOR VEHICLES & PARTS 3361, 3362, 3363 122 514,368,024 AIRCRAFT, AEROSPACE & PARTS 3366 123 19,758,058,473 SHIPS & BOATS 3366 123 19,758,058,473 SHIPS & BOATS 3366 1389 RAILROAD, OTHER TRANSPORTATION EQUIP. 3365, 3369 41 26,651,376 FURNITURE & RELATED PRODUCTS 337 507HER MANUFACTURING 07HER MANUFACTURING 07HER MANUFACTURING 07HER MANUFACTURING 07HER MANUFACTURING 07HER MANUFACTURING 07HER MISCELLANEOUS MFG 33991 1,310 1,099,366,111 OTHER MEDICAL EQUIP & SUPPLIES 339116 240 42,218,436; ALL OTHER MISCELLANEOUS MFG 33992 109 242,184,456; ALL OTHER MISCELLANEOUS MFG 423 MOTOR VEHICLES & PARTS 424 MOTOR VEHICLES &	COMPUTER HARDWARE	3341	36	194,004,301
AUDIO & VIDEO EQUIPMENT SEMICONDUCTORS SIMICONDUCTORS 3344 92 769,205,233 SINSTRUMENTS 3345 229 1,447,161,055 SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA ELECTRICAL EQUIPMENT & APPLIANCES 335 156 627,850,955 LIGHTING EQUIPMENT & APPLIANCES 335 156 627,850,955 LIGHTING EQUIPMENT 3351 44 141,367,066 HOUSEHOLD APPLIANCES 3352 111 3,708,244 OTHER ELECTRIC EQUIPMENT 3353,3359 101 432,775,655 TRANSPORTATION EQUIPMENT 336 MOTOR VEHICLES & PARTS 3361 3364 3363 337 3364 3122 514,368,022 AIRCRAFT, AEROSPACE & PARTS 3366 189 305,630,499 RAILROAD, OTHER TRANSPORTATION EQUIP. 3365,3369 41 26,651,376 FURNITURE & RELATED PRODUCTS 337 OTHER MANUFACTURING OTHER MANUFACTURING OTHER MANUFACTURING DENTAL LABORATORIES 339112 SPORTING AND ATHLETIC GOODS ASSISSADE ALL OTHER MISCELLANEOUS MFG WHOLESALE TRADE WHOLESALE TRADE WHOLESALE TRADE DURABLE GOODS 423 MOTOR VEHICLES & PARTS 423 423 462 464,480,877 FURNITURE & HOME FURNISHINGS 423 MOTOR VEHICLES & PARTS 424 MOTOR VEHICLES & PARTS 425 MOTOR VEHICLES & PARTS 426 MOTOR VEHICLES & PARTS 426 MOTOR VEHICLES &	TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	63	133,188,122
INSTRUMENTS   3345   229	AUDIO & VIDEO EQUIPMENT	3343	18	57,546,901
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA   3346   69   26,157,566   ELECTRICAL EQUIPMENT & APPLIANCES   335   156   627,850,955   157	SEMICONDUCTORS	3344	92	769,205,237
ELECTRICAL EQUIPMENT & APPLIANCES         335         156         627,850,955           LIGHTING EQUIPMENT         3351         44         141,367,06.64           HOUSEHOLD APPLIANCES         3352         11         3,708,264           OTHER ELECTRIC EQUIPMENT         3353, 3359         101         482,775,65           TRANSPORTATION EQUIPMENT         336         475         20,604,708,376           MOTOR VEHICLES & PARTS         3361, 3362, 3363         122         514,868,024           AIRCRAFT, AEROSPACE & PARTS         3364         123         19,758,058,478           SHIPS & BOATS         3366         189         305,630,499           SHIPS & BOATS         3366         189         305,630,499           SHIPS & BOATS         3366         189         305,630,499           FURNITURE & RELATED PRODUCTS         337         566         407,974,474           OTHER MANUFACTURING         339112-339115         120         108,374,344           DENTAL LABORATORIES         339112-339115         120         108,374,344           DENTAL LABORATORIES         33992         109         242,184,456           ALL OTHER MISCELLANEOUS MFG         33991 not listed above         841         706,490,986           MOTOR VEHICLES	INSTRUMENTS	3345	229	1,447,161,054
ELECTRICAL EQUIPMENT & APPLIANCES         335         156         627,850,955           LIGHTING EQUIPMENT         3351         44         141,367,06.64           HOUSEHOLD APPLIANCES         3352         11         3,708,264           OTHER ELECTRIC EQUIPMENT         3353, 3359         101         482,775,65           TRANSPORTATION EQUIPMENT         336         475         20,604,708,376           MOTOR VEHICLES & PARTS         3361, 3362, 3363         122         514,868,024           AIRCRAFT, AEROSPACE & PARTS         3364         123         19,758,058,478           SHIPS & BOATS         3366         189         305,630,499           SHIPS & BOATS         3366         189         305,630,499           SHIPS & BOATS         3366         189         305,630,499           FURNITURE & RELATED PRODUCTS         337         566         407,974,474           OTHER MANUFACTURING         339112-339115         120         108,374,344           DENTAL LABORATORIES         339112-339115         120         108,374,344           DENTAL LABORATORIES         33992         109         242,184,456           ALL OTHER MISCELLANEOUS MFG         33991 not listed above         841         706,490,986           MOTOR VEHICLES	SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA		69	26,157,566
LIGHTING EQUIPMENT       3351       44       141,367,064         HOUSEHOLD APPLIANCES       3352       11       3,708,244         OTHER ELECTRIC EQUIPMENT       3353,3359       101       482,775,657         TRANSPORTATION EQUIPMENT       336       475       20,604,708,377         MOTOR VEHICLES & PARTS       3361,3362,3363       122       514,368,024         AIRCRAFT, AEROSPACE & PARTS       3364       123       19,758,058,475         SHIPS & BOATS       3366       189       305,630,499         RAILROAD, OTHER TRANSPORTATION EQUIP.       3365,3369       41       26,651,376         FURNITURE & RELATED PRODUCTS       337       566       407,974,474         OTHER MANUFACTURING       339 112-339115       120       108,374,344         OTHER MEDICAL EQUIP & SUPPLIES       339116       240       42,316,322         SPORTING AND ATHLETIC GOODS       3399 not listed above       841       706,490,988         WHOLESALE TRADE       42       15,171       38,110,071,599         DURABLE GOODS       423       8,529       18,576,598,633         MOTOR VEHICLES & PARTS       423       8,529       18,576,598,633         FURNITURE & HOME FURNISHINGS       423       1,607       3,426,855,034	ELECTRICAL EQUIPMENT & APPLIANCES	335	156	627,850,959
HOUSEHOLD APPLIANCES OTHER ELECTRIC EQUIPMENT 3353, 3359 101 482,775,637 TRANSPORTATION EQUIPMENT 336 475 20,604,708,57 MOTOR VEHICLES & PARTS 3361, 3362, 3363 122 514,368,022 AIRCRAFT, AEROSPACE & PARTS 3366 189 305,630,493 SHIPS & BOATS 3366 189 305,630,493 SHIPS & BOATS 3366 189 305,630,493 SHIPS & BOATS 3366 189 305,630,493 SHIROAD, OTHER TRANSPORTATION EQUIP. 3365, 3369 41 26,651,374 FURNITURE & RELATED PRODUCTS 337 OTHER MANUFACTURING 339 1,310 0THER MEDICAL EQUIP & SUPPLIES 339116 240 42,316,323 SPORTING AND ATHLETIC GOODS 3399 not listed above 841 706,490,996 WHOLESALE TRADE 423 MOTOR VEHICLES & PARTS 423 MOTOR VEHICLES & PART	LIGHTING EQUIPMENT	3351	44	141,367,064
OTHER ELECTRIC EQUIPMENT         3353, 3359         101         482,775,65           TRANSPORTATION EQUIPMENT         336         475         20,604,708,374           MOTOR VEHICLES & PARTS         3361, 3362, 3363         122         514,368,022           AIRCRAFT, AEROSPACE & PARTS         3364         123         19,758,058,478           SHIPS & BOATS         3366         189         305,630,499           RAILROAD, OTHER TRANSPORTATION EQUIP.         3365, 3369         41         26,651,376           FURNITURE & RELATED PRODUCTS         337         566         407,974,476           OTHER MEDICAL EQUIP & SUPPLIES         339112-339115         120         108,374,349           DENTAL LABORATORIES         339116         240         42,316,325           SPORTING AND ATHLETIC GOODS         3399 not listed above         841         706,499,984           WHOLESALE TRADE         42         15,171         38,110,071,595           DURABLE GOODS         423         8,529         18,576,598,632           MOTOR VEHICLES & PARTS         4231         696         3,095,799,011           FURNITURE & HOME FURNISHINGS         4232         462         464,480,876           LUMBER & CONSTRUCTION MATERIALS         423         724         1,761,057,702 </td <td>HOUSEHOLD APPLIANCES</td> <td></td> <td>11</td> <td>3,708,244</td>	HOUSEHOLD APPLIANCES		11	3,708,244
TRANSPORTATION EQUIPMENT         336         475         20,604,708,370           MOTOR VEHICLES & PARTS         3361, 3362, 3363         122         514,368,022           AIRCRAFT, AEROSPACE & PARTS         3364         123         19,758,058,478           SHIPS & BOATS         3366         189         305,630,49           RAILROAD, OTHER TRANSPORTATION EQUIP.         3365, 3369         41         26,651,376           FURNITURE & RELATED PRODUCTS         337         566         407,974,474           OTHER MANUFACTURING         339         1,310         1,099,366,114           OTHER MEDICAL EQUIP & SUPPLIES         339112-339115         120         108,374,349           DENTAL LABORATORIES         339116         240         42,316,32           SPORTING AND ATHLETIC GOODS         33992         109         242,184,456           ALL OTHER MISCELLANEOUS MFG         3399 not listed above         841         706,490,988           WHOLESALE TRADE         42         15,171         38,110,071,599           DURABLE GOODS         423         8,529         18,576,598,633           MOTOR VEHICLES & PARTS         4231         696         3,095,709,011           FURNITURE & HOME FURNISHINGS         4232         462         464,480,874		3353, 3359	101	482,775,651
MOTOR VEHICLES & PARTS       3361, 3362, 3363       122       514,368,024         AIRCRAFT, AEROSPACE & PARTS       3364       123       19,758,058,478         SHIPS & BOATS       3366       189       305,630,49         RAILROAD, OTHER TRANSPORTATION EQUIP.       3365, 3369       41       26,651,376         FURNITURE & RELATED PRODUCTS       337       566       407,974,474         OTHER MANUFACTURING       339       1,310       1,099,366,114         OTHER MEDICAL EQUIP & SUPPLIES       339112-339115       120       108,374,349         DENTAL LABORATORIES       339116       240       42,316,322         SPORTING AND ATHLETIC GOODS       33992       109       242,184,456         ALL OTHER MISCELLANEOUS MFG       3399 not listed above       841       706,490,98         WHOLESALE TRADE       42       15,171       38,110,071,59         DURABLE GOODS       423       8,529       18,576,598,63         MOTOR VEHICLES & PARTS       4231       696       3,095,709,01         FURNITURE & HOME FURNISHINGS       4232       462       464,480,876         LUMBER & CONSTRUCTION MATERIALS       423       724       1,761,057,70         PROFESSIONAL & COMMERCIAL EQUIPMENT       4236       1,089		•		
AIRCRAFT, AEROSPACE & PARTS SHIPS & BOATS 3366 189 305,630,49° RAILROAD, OTHER TRANSPORTATION EQUIP. 3365, 3369 41 26,651,376 FURNITURE & RELATED PRODUCTS 337 566 407,974,476 OTHER MANUFACTURING 339 1,310 1,099,366,114 OTHER MEDICAL EQUIP & SUPPLIES 339112-339115 120 108,374,346 DENTAL LABORATORIES 339116 240 42,316,325 SPORTING AND ATHLETIC GOODS 33992 109 242,184,456 ALL OTHER MISCELLANEOUS MFG 3399 not listed above 421 51,171 38,110,071,596 WHOLESALE TRADE 422 15,171 DURABLE GOODS 423 MOTOR VEHICLES & PARTS 4231 696 3,095,709,017 FURNITURE & HOME FURNISHINGS 4232 462 464,480,876 LUMBER & CONSTRUCTION MATERIALS PROFESSIONAL & COMMERCIAL EQUIPMENT 4234 1,607 METAL & MINERAL (except Petroleum) 4235 131 814,683,869 ELECTRICAL EQUIPMENT 4236 1,089 2,864,518,699 HARDWARE, PLUMBING, HEATING EQUIPMENT 4238 1,932 3,361,951,137 SPORTING & RECREATIONAL GOODS & SUPPLIES 423910 340 385,052,808 TOY & HOBBY GOODS & SUPPLIES				
SHIPS & BOATS       3366       189       305,630,49°         RAILROAD, OTHER TRANSPORTATION EQUIP.       3365, 3369       41       26,651,376         FURNITURE & RELATED PRODUCTS       337       566       407,974,474         OTHER MANUFACTURING       339       1,310       1,099,366,114         OTHER MEDICAL EQUIP & SUPPLIES       339112-339115       120       108,374,344         DENTAL LABORATORIES       33916       240       42,316,32         SPORTING AND ATHLETIC GOODS       33992       109       242,184,456         ALL OTHER MISCELLANEOUS MFG       3399 not listed above       841       706,490,986         WHOLESALE TRADE       42       15,171       38,110,071,596         DURABLE GOODS       423       8,529       18,576,598,633         MOTOR VEHICLES & PARTS       4231       696       3,095,709,011         FURNITURE & HOME FURNISHINGS       4232       462       464,480,876         LUMBER & CONSTRUCTION MATERIALS       4233       724       1,761,057,703         PROFESSIONAL & COMMERCIAL EQUIPMENT       4234       1,607       3,426,855,036         METAL & MINERAL (except Petroleum)       4235       313       814,683,866         ELECTRICAL EQUIPMENT       4236       1,089       <				
RAILROAD, OTHER TRANSPORTATION EQUIP.       3365, 3369       41       26,651,376         FURNITURE & RELATED PRODUCTS       337       566       407,974,474         OTHER MANUFACTURING       339       1,310       1,099,366,114         OTHER MEDICAL EQUIP & SUPPLIES       339112-339115       120       108,374,345         DENTAL LABORATORIES       339116       240       42,316,325         SPORTING AND ATHLETIC GOODS       3399 not listed above       841       706,490,986         ALL OTHER MISCELLANEOUS MFG       3399 not listed above       841       706,490,986         WHOLESALE TRADE       42       15,171       38,110,071,596         DURABLE GOODS       423       8,529       18,576,598,632         MOTOR VEHICLES & PARTS       4231       696       3,095,709,011         FURNITURE & HOME FURNISHINGS       4231       696       3,095,709,011         FURNITURE & CONSTRUCTION MATERIALS       4232       462       464,480,876         LUMBER & CONSTRUCTION MATERIALS       4233       724       1,761,057,705         PROFESSIONAL & COMMERCIAL EQUIPMENT       4236       1,089       2,864,518,696         METAL & MINERAL (except Petroleum)       4236       1,089       2,864,518,696         HARDWARE, PLUMBING, HEATING E	· · · · · · · · · · · · · · · · · · ·			
FURNITURE & RELATED PRODUCTS OTHER MANUFACTURING 339 1,310 1,099,366,114 OTHER MEDICAL EQUIP & SUPPLIES 339112-339115 120 108,374,345 DENTAL LABORATORIES 339116 240 42,316,325 SPORTING AND ATHLETIC GOODS 33992 109 242,184,456 ALL OTHER MISCELLANEOUS MFG 3399 not listed above 841 706,490,986 WHOLESALE TRADE DURABLE GOODS 423 MOTOR VEHICLES & PARTS 423 8,529 18,576,598,633 MOTOR VEHICLES & PARTS 4231 696 3,095,709,011 FURNITURE & HOME FURNISHINGS 4232 462 464,480,876 LUMBER & CONSTRUCTION MATERIALS 4233 724 1,761,057,703 PROFESSIONAL & COMMERCIAL EQUIPMENT 4234 1,607 METAL & MINERAL (except Petroleum) 4235 313 814,683,866 ELECTRICAL EQUIPMENT 4236 1,089 2,864,518,696 MACHINERY & EQUIPMENT 4237 516 971,689,403 MACHINERY & EQUIPMENT 4238 1,932 3,361,951,131 SPORTING & RECREATIONAL GOODS & SUPPLIES 423910 340 385,052,806 TOY & HOBBY GOODS & SUPPLIES 423920 97 718,969,196				
OTHER MANUFACTURING         339         1,310         1,099,366,114           OTHER MEDICAL EQUIP & SUPPLIES         339112-339115         120         108,374,348           DENTAL LABORATORIES         339116         240         42,316,320           SPORTING AND ATHLETIC GOODS         33992         109         242,184,456           ALL OTHER MISCELLANEOUS MFG         3399 not listed above         841         706,490,986           WHOLESALE TRADE         42         15,171         38,110,071,596           DURABLE GOODS         423         8,529         18,576,598,632           MOTOR VEHICLES & PARTS         4231         696         3,095,709,01°           FURNITURE & HOME FURNISHINGS         4232         462         464,480,876           LUMBER & CONSTRUCTION MATERIALS         4233         724         1,761,057,703           PROFESSIONAL & COMMERCIAL EQUIPMENT         4236         1,607         3,426,855,033           METAL & MINERAL (except Petroleum)         4235         313         814,683,869           ELECTRICAL EQUIPMENT         4236         1,089         2,864,518,699           HARDWARE, PLUMBING, HEATING EQUIPMENT         4238         1,932         3,361,951,13°           SPORTING & RECREATIONAL GOODS & SUPPLIES         423910         340		•		· · · · ·
OTHER MEDICAL EQUIP & SUPPLIES       339112-339115       120       108,374,345         DENTAL LABORATORIES       339116       240       42,316,325         SPORTING AND ATHLETIC GOODS       33992       109       242,184,456         ALL OTHER MISCELLANEOUS MFG       3399 not listed above       841       706,490,986         WHOLESALE TRADE       42       15,171       38,110,071,596         DURABLE GOODS       423       8,529       18,576,598,632         MOTOR VEHICLES & PARTS       4231       696       3,095,709,011         FURNITURE & HOME FURNISHINGS       4232       462       464,480,876         LUMBER & CONSTRUCTION MATERIALS       4233       724       1,761,057,703         PROFESSIONAL & COMMERCIAL EQUIPMENT       4234       1,607       3,426,855,036         METAL & MINERAL (except Petroleum)       4235       313       814,683,866         ELECTRICAL EQUIPMENT       4236       1,089       2,864,518,696         HARDWARE, PLUMBING, HEATING EQUIPMENT       4238       1,932       3,361,951,137         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,806         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				, ,
DENTAL LABORATORIES         339116         240         42,316,323           SPORTING AND ATHLETIC GOODS         33992         109         242,184,456           ALL OTHER MISCELLANEOUS MFG         3399 not listed above         841         706,490,986           WHOLESALE TRADE         42         15,171         38,110,071,596           DURABLE GOODS         423         8,529         18,576,598,632           MOTOR VEHICLES & PARTS         4231         696         3,095,709,011           FURNITURE & HOME FURNISHINGS         4232         462         464,480,876           LUMBER & CONSTRUCTION MATERIALS         4233         724         1,761,057,703           PROFESSIONAL & COMMERCIAL EQUIPMENT         4234         1,607         3,426,855,030           METAL & MINERAL (except Petroleum)         4235         313         814,683,863           ELECTRICAL EQUIPMENT         4236         1,089         2,864,518,690           HARDWARE, PLUMBING, HEATING EQUIPMENT         4238         1,932         3,361,951,131           SPORTING & RECREATIONAL GOODS & SUPPLIES         423910         340         385,052,800           TOY & HOBBY GOODS & SUPPLIES         423920         97         718,969,196			•	
SPORTING AND ATHLETIC GOODS         33992         109         242,184,456           ALL OTHER MISCELLANEOUS MFG         3399 not listed above         841         706,490,986           WHOLESALE TRADE         42         15,171         38,110,071,599           DURABLE GOODS         423         8,529         18,576,598,632           MOTOR VEHICLES & PARTS         4231         696         3,095,709,017           FURNITURE & HOME FURNISHINGS         4232         462         464,480,876           LUMBER & CONSTRUCTION MATERIALS         4233         724         1,761,057,703           PROFESSIONAL & COMMERCIAL EQUIPMENT         4234         1,607         3,426,855,030           METAL & MINERAL (except Petroleum)         4235         313         814,683,869           ELECTRICAL EQUIPMENT         4236         1,089         2,864,518,690           HARDWARE, PLUMBING, HEATING EQUIPMENT         4237         516         971,689,403           MACHINERY & EQUIPMENT         4238         1,932         3,361,951,137           SPORTING & RECREATIONAL GOODS & SUPPLIES         423910         340         385,052,806           TOY & HOBBY GOODS & SUPPLIES         423920         97         718,969,196				,- ,
ALL OTHER MISCELLANEOUS MFG       3399 not listed above       841       706,490,986         WHOLESALE TRADE       42       15,171       38,110,071,599         DURABLE GOODS       423       8,529       18,576,598,632         MOTOR VEHICLES & PARTS       4231       696       3,095,709,017         FURNITURE & HOME FURNISHINGS       4232       462       464,480,876         LUMBER & CONSTRUCTION MATERIALS       4233       724       1,761,057,703         PROFESSIONAL & COMMERCIAL EQUIPMENT       4234       1,607       3,426,855,030         METAL & MINERAL (except Petroleum)       4235       313       814,683,869         ELECTRICAL EQUIPMENT       4236       1,089       2,864,518,690         HARDWARE, PLUMBING, HEATING EQUIPMENT       4237       516       971,689,403         MACHINERY & EQUIPMENT       4238       1,932       3,361,951,137         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,806         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				· · · · ·
WHOLESALE TRADE         42         15.171         38,110,071,598           DURABLE GOODS         423         8,529         18,576,598,632           MOTOR VEHICLES & PARTS         4231         696         3,095,709,017           FURNITURE & HOME FURNISHINGS         4232         462         464,480,876           LUMBER & CONSTRUCTION MATERIALS         4233         724         1,761,057,703           PROFESSIONAL & COMMERCIAL EQUIPMENT         4234         1,607         3,426,855,030           METAL & MINERAL (except Petroleum)         4235         313         814,683,869           ELECTRICAL EQUIPMENT         4236         1,089         2,864,518,690           HARDWARE, PLUMBING, HEATING EQUIPMENT         4237         516         971,689,403           MACHINERY & EQUIPMENT         4238         1,932         3,361,951,137           SPORTING & RECREATIONAL GOODS & SUPPLIES         423910         340         385,052,806           TOY & HOBBY GOODS & SUPPLIES         423920         97         718,969,196				, ,
DURABLE GOODS         423         8,529         18,576,598,633           MOTOR VEHICLES & PARTS         4231         696         3,095,709,011           FURNITURE & HOME FURNISHINGS         4232         462         464,480,876           LUMBER & CONSTRUCTION MATERIALS         4233         724         1,761,057,703           PROFESSIONAL & COMMERCIAL EQUIPMENT         4234         1,607         3,426,855,030           METAL & MINERAL (except Petroleum)         4235         313         814,683,869           ELECTRICAL EQUIPMENT         4236         1,089         2,864,518,690           HARDWARE, PLUMBING, HEATING EQUIPMENT         4237         516         971,689,403           MACHINERY & EQUIPMENT         4238         1,932         3,361,951,131           SPORTING & RECREATIONAL GOODS & SUPPLIES         423910         340         385,052,806           TOY & HOBBY GOODS & SUPPLIES         423920         97         718,969,196				
MOTOR VEHICLES & PARTS       4231       696       3,095,709,01         FURNITURE & HOME FURNISHINGS       4232       462       464,480,876         LUMBER & CONSTRUCTION MATERIALS       4233       724       1,761,057,703         PROFESSIONAL & COMMERCIAL EQUIPMENT       4234       1,607       3,426,855,030         METAL & MINERAL (except Petroleum)       4235       313       814,683,869         ELECTRICAL EQUIPMENT       4236       1,089       2,864,518,690         HARDWARE, PLUMBING, HEATING EQUIPMENT       4237       516       971,689,403         MACHINERY & EQUIPMENT       4238       1,932       3,361,951,131         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,806         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				
FURNITURE & HOME FURNISHINGS       4232       462       464,480,876         LUMBER & CONSTRUCTION MATERIALS       4233       724       1,761,057,703         PROFESSIONAL & COMMERCIAL EQUIPMENT       4234       1,607       3,426,855,030         METAL & MINERAL (except Petroleum)       4235       313       814,683,869         ELECTRICAL EQUIPMENT       4236       1,089       2,864,518,690         HARDWARE, PLUMBING, HEATING EQUIPMENT       4237       516       971,689,403         MACHINERY & EQUIPMENT       4238       1,932       3,361,951,131         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,806         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				
LUMBER & CONSTRUCTION MATERIALS       4233       724       1,761,057,703         PROFESSIONAL & COMMERCIAL EQUIPMENT       4234       1,607       3,426,855,030         METAL & MINERAL (except Petroleum)       4235       313       814,683,869         ELECTRICAL EQUIPMENT       4236       1,089       2,864,518,690         HARDWARE, PLUMBING, HEATING EQUIPMENT       4237       516       971,689,403         MACHINERY & EQUIPMENT       4238       1,932       3,361,951,133         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,806         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				
PROFESSIONAL & COMMERCIAL EQUIPMENT       4234       1,607       3,426,855,030         METAL & MINERAL (except Petroleum)       4235       313       814,683,869         ELECTRICAL EQUIPMENT       4236       1,089       2,864,518,690         HARDWARE, PLUMBING, HEATING EQUIPMENT       4237       516       971,689,403         MACHINERY & EQUIPMENT       4238       1,932       3,361,951,133         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,806         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196		_	-	· · · · ·
METAL & MINERAL (except Petroleum)       4235       313       814,683,869         ELECTRICAL EQUIPMENT       4236       1,089       2,864,518,690         HARDWARE, PLUMBING, HEATING EQUIPMENT       4237       516       971,689,403         MACHINERY & EQUIPMENT       4238       1,932       3,361,951,133         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,806         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				
ELECTRICAL EQUIPMENT       4236       1,089       2,864,518,690         HARDWARE, PLUMBING, HEATING EQUIPMENT       4237       516       971,689,403         MACHINERY & EQUIPMENT       4238       1,932       3,361,951,13         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,808         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				
HARDWARE, PLUMBING, HEATING EQUIPMENT       4237       516       971,689,403         MACHINERY & EQUIPMENT       4238       1,932       3,361,951,133         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,808         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				
MACHINERY & EQUIPMENT       4238       1,932       3,361,951,13*         SPORTING & RECREATIONAL GOODS & SUPPLIES       423910       340       385,052,808         TOY & HOBBY GOODS & SUPPLIES       423920       97       718,969,196				
SPORTING & RECREATIONAL GOODS & SUPPLIES         423910         340         385,052,808           TOY & HOBBY GOODS & SUPPLIES         423920         97         718,969,196				
TOY & HOBBY GOODS & SUPPLIES 423920 97 718,969,196			•	
				, ,
OTHER MISCELLANEOUS DURABLE GOODS 423930 423940 423990 753 711 630 91/	OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	753	711,630,915
		,,		19,278,116,374
			•	721,423,396
				2,428,777,378
				1,124,574,803
				8,238,574,622
• • • • • • • • • • • • • • • • • • • •				465,940,597
				895,979,606
				1,482,249,073
				265,948,379
$^{\prime}$				959,187,350
				754,623,221
$\cdot$				385,107,613
				1,555,730,336
			•	255,356,589
ELECTRONIC MAINERS, AGENTO, DITONERO 420 400 200,000,000	ELECTRONIC MAINETO, AGENTO, DIONEIO	423	400	200,000,009

TABLE 1: WASHINGTON GROSS BUSINESS INCOME BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd QUARTER, 2015

Old QOATTEN, 2010			3rd QUARTER,
INDUSTRY	NAICS	UNITS	2015
RETAIL TRADE	44-45	31,075	34,267,532,622
MOTOR VEHICLES & PARTS	441	2,885	6,778,132,306
NEW & USED AUTO DEALERS	4411	1,311	5,250,177,590
RV, BOAT, MOTORCYCLE DEALERS	4412	540	643,762,489
AUTOMOTIVE PARTS & TIRES	4413	1,034	884,192,227
FURNITURE & HOME FURNISHINGS	442	1,318	875,430,733
ELECTRONICS & APPLIANCES	443	1,862	1,600,027,490
HOUSEHOLD APPLIANCES	443141	172	138,589,793
ELECTRONIC STORES	443142	1,690	1,461,437,697
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,172	2,390,972,306
BUILDING MATERIALS	4441	1,434	2,118,216,700
LAWN & GARDEN SUPPLIES	4442	738	272,755,606
FOOD & BEVERAGES (OFF-PREMISES)	445	3,294	4,363,681,515
GROCERY & CONVENIENCE STORES	4451	2,003	3,871,948,059
OTHER FOOD STORES/SPECIALTY FOODS	4452	804	369,933,632
BEER, WINE AND LIQUOR STORES	4453	487	121,799,824
DRUG STORES & PERSONAL CARE STORES	446	2,198	2,041,673,458
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,544	2,677,873,571
APPAREL & ACCESSORIES	448	2,139	1,389,125,538
CLOTHING STORES	4481	1,474	1,131,389,415
SHOE STORES	4482	140	114,005,793
JEWELRY & LUGGAGE STORES	4483	525	143,730,330
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,042	869,434,853
SPORTING GOODS	45111	1,057	556,385,120
HOBBY & TOY STORES	45112	309	113,589,246
SEWING SUPPLIES	45113	160	38,922,089
MUSICAL INSTRUMENTS	45114	152	40,162,685
BOOK, PERIODICAL & MUSIC STORES	45121	364	120,375,713
DEPARTMENT STORES	4521	24	846,468,444
GENERAL MERCHANDISE STORES	4529	220	5,805,926,220
E-COMMERCE & MAIL ORDER	4541	1,157	1,708,517,403
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,220	2,920,268,785
TRANSPORTATION	<u>48-492</u>	<u>5,004</u>	<u>3,012,821,746</u>
AIR TRANSPORTATION	481	50	30,298,571
RAILROADS	482	10	40,867,680
WATER TRANSPORTATION TRUCK TRANSPORTATION	483	54 2,797	85,917,996
	484		1,209,766,389
TRANSIT & GROUND PASSENGER TRANSPORT PIPELINE TRANSPORTATION	485 486	342 5	145,042,985 15,635,696
SCENIC & SIGHTSEEING TRANSPORTATION	487	150	51,064,713
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,125	1,323,181,110
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	471	111,046,606
WAREHOUSING & STORAGE	493 493	<u>196</u>	250,242,158
INFORMATION	<u>435</u> 51	3,280	5,672,350,386
PUBLISHING (EXCEPT INTERNET)	51 511	837	1,214,051,414
NEWSPAPERS	51111	102	119,006,645
BOOKS & PERIODICALS	51112, 51113	276	122,080,584
SOFTWARE	5112	370	889,821,526
OTHER PUBLISHERS	51114, 51119	89	83,142,659
MOTION PICTURE PRODUCTION	512	674	214,702,960
RADIO & TV BROADCASTING, CABLE TV	515	139	527,584,961
TELEPHONE & TELECOMMUNICATIONS	517	643	2,957,931,206
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	660	488,233,979
OTHER INFORMATION SERVICES	519	327	269,845,866
FINANCE, INSURANCE, REAL ESTATE	<u>52-53</u>	11,314	11,406,785,425
BANKS & CREDIT UNIONS	522	1,417	5,224,866,619
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,676	1,354,993,897
INSURANCE AGENTS & BROKERS	524	2,538	1,922,105,756
REAL ESTATE AGENTS & BROKERS	531	3,875	1,316,608,660
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,688	1,458,460,077
LESSORS OF NONFINANCIAL INTANGIBLES	533	120	129,750,416

TABLE 1: WASHINGTON GROSS BUSINESS INCOME BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd QUARTER, 2015

Sid QOAITIEIT, 2013			3rd QUARTER,
INDUSTRY	NAICS	UNITS	2015
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	95,447	36,259,783,526
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u> 54	28,902	12,360,038,547
LEGAL SERVICES	<u>54</u> 11	4,900	1,200,755,243
ACCOUNTING SERVICES	5412	2,691	1,175,753,493
ARCHITECTURAL SERVICES	54131	1,015	353,314,754
ENGINEERING SERVICES	54133	1,645	1,490,207,823
OTHER RELATED SERVICES	54132, 54134-54138	918	183,378,965
SPECIALED DESIGN SERVIICES	5414	1,839	234,077,381
COMPUTER SYSTEM DESIGN SERVICES	5415	4,479	4,033,896,021
CONSULTING SERVICES	5416	6,804	1,926,623,137
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	419	505,102,037
ADVERTISING & PUBLIC RELATIONS	5418	910	349,484,105
OTHER PROFESSIONAL SERVICES	5419	3,282	907,445,588
MANAGEMENT SERVICES	<u>55</u>	243	86,335,888
ADMINISTRATIVE & SUPPORT SERVICES	<u>56</u> 561	13,269	3,714,910,395
EMPLOYMENT SERVICES	5613	912	818,916,883
TRAVEL SERVICES	5615	338	213,843,782
INVESTIGATION & SECURITY SERVICES	5616	656	286,538,403
BUILDING SERVICES & JANITORIAL	5617	8,009	762,242,068
OTHER	5611, 5612, 5614, 5619	3,354	1,633,369,259
WASTE TREATMENT/ COLLECTION	562	497	989,407,613
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	<u>61</u>	2,449	665,448,661
HEALTH SERVICES	<u>62</u>	14,316	10,313,550,446
AMBULATORY HEALTH CARE SERVICES	<u>35</u> 621	12,428	5,206,863,752
PHYSICIANS	6211	2,877	2,076,773,649
DENTISTS	6212	3,280	853,669,736
OTHER HEALTH PRACTITIONERS	6213	5,241	719,911,879
OUTPATIENT CARE CENTERS	6214	537	743,247,102
MEDICAL & DIAGNOSTIC LABORATORIES	6215	179	308,485,221
HOME HEALTH CARE	6216	168	266,198,311
OTHER AMBULATORY HEALTH CARE	6219	146	238,577,854
HOSPITALS	622	110	4,232,843,718
NURSING & RETIREMENT HOMES	623	551	592,130,801
SOCIAL SERVICES & DAY CARE	624	1,227	281,712,175
ARTS, ENTERTAINMENT, & RECREATION	7 <u>1</u>	3,465	953,011,858
PERFORMING ARTS, SPECTATOR SPORTS	<del>71</del> 1	1,205	408,905,250
MUSEUMS, HISTORICAL SITES, ETC.	712	73	32,948,878
AMUSEMENT, GAMBLING, RECREATION	713	2,187	511,157,730
ACCOMMODATIONS	721	2,232	1,161,779,405
RESTAURANTS, FOOD SERVICES	7223, 7225	12,455	3,494,626,760
DRINKING PLACES	7224	1,160	242,898,252
AUTO REPAIR & SERVICES	8111	4,992	711,315,343
OTHER REPAIR SERVICES	8112, 8113, 8114	3,327	525,973,617
PERSONAL SERVICES	812	7,089	739,573,845
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,630	285,089,333
DEATH CARE SERVICES	8122	191	51,037,954
LAUNDRY & DRY CLEANING	8123	734	110,261,240
OTHER PERSONAL SERVICES	8129	1,534	293,185,318
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	824	162,034,284
PUBLIC ADMINISTRATION, OTHER	92,00	<u>229</u>	138,927,104
	<u> </u>	<u></u>	100,027,104
TOTAL ALL INDUSTRIES		209,813	\$194,358,632,989

### NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS** AMOUNTS REPORTED BY TAX TYPE AND LINE CODE 3RD QUARTER, 2015 (\$000)

	SIA	HE BUSIN	ESS AND OCCU	JPATION TAX			
		LINE	GROSS		TAXABLE		
NO.	TAX CLASSIFICATION	CODE	AMOUNT	DEDUCTIONS	AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	74,187		73,480	0.004840	35
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,792,497	91,199	1,701,298	0.001380	2,34
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,304,880	181,612	1,123,268	0.002750	3,089
4	Insurance Agents/Brokers; Child Care	14	584,298	66,832	517,465	0.004840	2,50
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing: Manufacturing Dairy Products	21	1,544,539	25,688	1,518,851	0.001380	2,09
6	Processing for Hire/Printing and Publishing	10	527,039	20,768	506,271	0.004840	2,45
7	Manufacturing	7	6,889,843	282,890	6,606,952	0.004840	31,97
8	Royalties	80	1,580,509	1,114,974	465,535	0.015000	5,37
9	Wholesaling	3	54,862,050	18,288,126	36,573,924	0.004840	177,01
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,643,350	222,788	1,420,562	0.004840	6,876
11	Public or Nonprofit Hospitals	55	3,179,662	733,663	2,445,999	0.015000	36,69
12	For Profit Hospitals, Scientific R&D	135	660,485	439,933	220,552	0.015000	3,30
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	794,236	264	793,971	0.004710	3,740
14	Service & Other Activities	4	31,482,221	6,611,529	24,870,692	0.015000	373,06
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	120,962	•	76,666	0.016300	1,25
16	Retailing of Interstate Transportation Equip.	19	470,474	76,924	393,550	0.004840	1,90
17	Retailing	2	57,242,655		48,050,266	0.004710	226,31
18	Non-Mfg Aerospace Product Development	188	58,532		54,298	0.009000	489
19	FAR Part 145 Repair Stations	189	93,829	6,510	87,319	0.002904	25
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	58,047	1,916	56,130	0.002750	15
24	Mfg. of Commercial Airplanes or Components	195	934,767	3,393	931,374	0.002904	2,70
25	Whlse of Commercial Airplanes or Components	196	4,260,773	672,640	3,588,134	0.002904	10,420
26	Retailing of Commercial Airplanes or Components	197	14,818,884	1,455,356	13,363,528	0.002904	38,80
27	Publication of Newspapers	126	112,895	635	112,260	0.003500	39
28	Parimutuel Wagering	193	27,194	21,512	5,681	0.001300	
29	Processing for Hire Timber Products	300	81,879	255	81,624	0.003424	27
30	Extracting Timber, Extracting for Hire Timber	301	101,435	3,015	98,419	0.003424	33
31	Manufacturing of Timber or Wood Products	302	1,025,601	98,617	926,984	0.003424	3,17
32	Wholesaling of Timber or Wood Products	303	2,240,510	1,175,740	1,064,770	0.003424	3,64
33	Sale of Standing Timber	304	6,399	0	6,399	0.003424	2:
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
	TOTAL B&O TAXES		188,574,631	40,838,408	147,736,223		941,04
		STATE SA	ALES TAX AND	USE TAX			
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	57,455,260		35,837,473	0.065000	2,329,430
36	Use Tax	5	1,670,692		1,670,692	0.065000	108,59
00	TOTAL STATE SALES/USE TAX		59.125.952		37,508,165		2,438,031

TABLE 2: SUMMARY OF EXCISE TAX RETURNS AMOUNTS REPORTED BY TAX TYPE AND LINE CODE 3RD QUARTER, 2015 (\$000)

	STATE PUBLIC UTILITY TAX								
_		LINE	GROSS		TAXABLE				
NO.	TAX CLASSIFICATION	CODE	AMOUNT	DEDUCTIONS	AMOUNT	RATE	TAX DUE		
37	Water Distribution	60	448,357	45,564	402,793	0.050290	20,256		
38	Sewer Collection	61	160,996	68,624	92,372	0.038520	3,558		
39	Power	49	2,067,100	456,970	1,610,130	0.038734	62,367		
40	Gas Dist., Telegraph	26	175,187	1,952	173,235	0.038520	6,673		
41	Motor Transportation, Railroad, Railroad Car	8	1,302,007	858,653	443,354	0.019260	8,539		
42	Log Hauling Over Public Highways	125	23,566	8,891	14,675	0.013696	201		
43	Urban Transportation/Vessels Under 65 Feet	12	218,700	66,936	151,764	0.006420	974		
44	Other Public Service	13	333,144	272,691	60,453	0.019260	1,164		
	TOTAL PUBLIC UTILITY TAXES		4,729,058	1,780,282	2,948,776		103,733		

	OTHER TAXES								
		LINE	GROSS		TAXABLE				
NO.	TAX CLASSIFICATION	CODE	AMOUNT	DEDUCTIONS	AMOUNT	RATE	TAX DUE		
45	Motor Vehicle Sales/Leases	120	3,209,926	0	3,209,926	0.003000	9,630		
46	Litter Tax	36	19,224,098	0	19,224,098	0.000150	2,884		
47	Tobacco Products	20	8,323	0	8,323	0.950000	7,907		
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	619	\$ .65 /Cigar	402		
49	Little Cigar Tax	198	Cigars	0	8,245	\$ .15 /Cigar	1,247		
50	Moist Snuff (1.2 oz. or less)	162	Units	0	10,396	\$ 2.52 /Unit	26,261		
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	180	\$ 2.10 /Unit	380		
52	Spirit Sales to Licensees	251	36,298	739	35,559	0.137000	4,872		
53	Spirit Sales to Consumers	252	148,480	37	148,443	0.205000	30,431		
54	Spirits Liter Sales to Licensees	253	Liters	0	2,369	\$ 2.4408/Liter	5,782		
55	Spirits Liter Sales to Consumers	254	Liters	0	8,559	\$ 3.7708/Liter	32,274		
56	Refuse Collection	64	436,447	135,050	301,397	0.036000	10,850		
57	Petroleum Products Tax	57	3,931,868	1,130,642	2,801,227	0.003000	8,404		
58	Hazardous Substance	65	5,303,606	144,292	5,159,314	0.007000	36,115		
59	IMR	79	37,706	0	37,706	0.060000	2,262		
60	Solid Fuel Burning Device Fee	59	Devices	0	2	\$ 30.00 /Device	50		
61	Syrup Tax	54	Gallons	0	2,237	\$ 1.00 /Gal	2,237		
62	Tire Fee	73	Tires	0	1,123	\$ .90 /Tire	1,011		
63	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	3,987	\$ .95 /LINE	3,787		
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	15,601	\$ .95 /LINE	14,821		
65	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	3,121	\$ .95 /LINE	2,965		
66	E911 Prepaid Wireless	796	Prepaid Lines	0	2,574	\$ .95 /LINE	2,445		
	TOTAL OTHER TAXES						207,016		

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

NOTE: Quarter 3, 2015 reflects legislative changes from the 2015 session:

1) Effective August 1, 2015 the tax rate for Royalties changed from 0.00484 to 0.015. Childcare remained at rate 0.00484 and its reporting was moved to Line Code 14. Royalties remains Line Code 80, with new rate 0.015.

TOTAL STATE TAXES\*\*

\$3,689,821

- a) Insurance Agents/Brokers; Child Care [Line 14] dollar amounts include July's reporting for Insurance Agents/Brokers only, plus Childcare for August & September.
- b) For this quarter only, Royalties [Line 80] dollar amounts include July's reporting for both Royalties and Childcare, plus August & September for Royalties only. The report displays the new rate, however the tax due is the actual tax due reported for the two rates. Beginning Quarter 4, 2015, this data will reflect Royalties at rate 0.015 only.
- 2) Effective July 1, 2015, Log Hauling Over Public Highways [Line Code 125] was re-established. It was last reported in Q4-2013.
- 3) Effective July 1, 2015, Petroleum Products Tax [Line Code 57] fund limit was re-set to \$0. Reporting will occur until it reaches its limit again.

Table 3-A County Taxable Retail Sales Comparing Quarter 3, 2014 to Quarter 3, 2015 (Dollars in Thousands)

County	Quarter 3, 2014	Quarter 3, 2015	Percent Change
Adams	\$81,610	\$73,837	-9.5%
Asotin	\$73,334	\$73,564	0.3%
Benton	\$854,175	\$952,012	11.5%
Chelan	\$464,006	\$506,048	9.1%
Clallam	\$275,411	\$304,472	10.6%
Clark	\$1,403,702	\$1,592,045	13.4%
Columbia	\$179,947	\$16,926	-90.6%
Cowlitz	\$400,132	\$392,271	-2.0%
Douglas	\$195,605	\$206,453	5.5%
Ferry	\$12,680	\$16,305	28.6%
Franklin	\$311,829	\$340,523	9.2%
Garfield	\$7,365	\$6,458	-12.3%
Grant	\$494,391	\$436,424	-11.7%
Grays Harbor	\$260,310	\$271,964	4.5%
Island	\$213,053	\$235,680	10.6%
Jefferson	\$109,059	\$120,486	10.5%
King	\$13,088,618	\$14,473,903	10.6%
Kitsap	\$929,674	\$1,013,530	9.0%
Kittitas	\$215,296	\$243,383	13.0%
Klickitat	\$67,831	\$64,775	-4.5%
Lewis	\$305,662	\$321,718	5.3%
Lincoln	\$31,684	\$32,859	3.7%
Mason	\$157,906	\$162,595	3.0%
Okanogan	\$174,576	\$168,867	-3.3%
Pacific	\$74,917	\$75,377	0.6%
Pend Oreille	\$34,570	\$33,297	-3.7%
Pierce	\$3,332,993	\$3,642,214	9.3%
San Juan	\$139,429	\$148,783	6.7%
Skagit	\$637,866	\$687,264	7.7%
Skamania	\$28,185	\$33,095	17.4%
Snohomish	\$3,064,824	\$3,307,922	7.9%
Spokane	\$2,157,798	\$2,246,583	4.1%
Stevens	\$111,215	\$112,894	1.5%
Thurston	\$1,085,128	\$1,181,189	8.9%
Wahkiakum	\$8,170	\$8,668	6.1%
Walla Walla	\$208,896	\$221,735	6.1%
Whatcom	\$939,329	\$994,309	5.9%
Whitman	\$183,045	\$181,567	-0.8%
Yakima	\$931,061	\$943,092	1.3%
Total	\$33,245,279	\$35,845,087	7.8%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-4 <u>5</u>	<u>1,131</u>	<u>\$24,835,468</u>	<u>1,109</u>	\$44, <u>310,580</u>
MOTOR VEHICLES & PARTS	441	66	3,936,315	60	3,889,054
NEW & USED AUTO DEALERS	4411	13	937,827	13	1,862,135
RV, BOAT, MOTORCYCLE DEALERS	4412	6	17,111	14	842,570
AUTOMOTIVE PARTS & TIRE	4413	47	2,981,377	33	1,184,349
FURNITURE & HOME FURNISHING	442	52	336,176	39	669,116
ELECTRONICS & APPLIANCE STORES	443	87	941,609	87	974,461
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	3,136,056	59	2,255,235
BUILDING MATERIALS	4441	56	2,332,142	47	2,068,291
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	803,914	12	186,944
FOOD & BEVERAGE STORES	445	23	1,098,702	21	2,251,262
GROCERY & CONVENIENCE STORES	4451	10	1,088,920	7	2,207,127
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	9,782	14	44,135
DRUG/HEALTH STORES	446	79	235,333	99	947,210
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	4,597,123	D 33	D
APPAREL & ACCESSORIES	448	97	257,991	105	308,141
CLOTHING & SHOE STORES	4481, 4482	90	250,255	100	304,335
JEWELRY & LUGGAGE STORES	4483	7	7,736	5	3,806
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	83	216,538	89	738,331
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	122,985	60	658,429
BOOK STORES & NEWS DEALERS	4512	28	93,553	29	79,902
GENERAL MERCHANDISE STORES	4512	20 14	6,603,468	19	29,437,611
DEPARTMENT STORES	4521	4	94,659	4	48,527
GENERAL MERCHANDISE STORES	4529		•	15	· ·
E-COMMERCE & MAIL ORDER	4529 4541	10 149	6,508,809	173	29,389,084
MISCELLANEOUS RETAILERS	454 i 453, 4542, 4543	388	703,338 2,772,819	356	1,027,939
AGRICULTURE, FORESTRY, FISHING			319,719		1,805,752 <u>8,950</u>
MINING	<u>11</u> <u>21</u>	<u>11</u>	<u>319,719</u> <u>18,511</u>	<u>4</u> D	<u>D</u>
UTILITIES	<u>21</u> <u>22</u>	<u>3</u>	14,894	D D	<u>D</u> D
CONSTRUCTION	<u>22</u> <u>23</u>	<u>4</u> 375	16,807,606		<u>6,531,041</u>
CONSTRUCTION OF BUILDINGS	<u>23</u> 236	<u>373</u> 69	5,610,804	<u>245</u> 65	2,015,346
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,767,271	12	175,930
SPECIAL TRADE CONTRACTORS	238	281	9,429,531	168	4,339,765
MANUFACTURING	31-33	150	1,821,255	168 168	1,300,512
WHOLESALE TRADE		609	11,464,506	615	4,582,649
DURABLE GOODS	<u>42</u> 423	434	· · · · · · · · · · · · · · · · · · ·	441	
NONDURABLE GOODS	424 424	173	9,452,756 2,010,343	172	3,177,300
ELECTRONIC MARKETS, AGENTS & BROKERS	425	1/3 D	2,010,343 D	D 172	1,395,843 D
TRANSPORTATION & WAREHOUSING			222,663		
	<u>48-49</u>	<u>13</u>		<u>7</u>	<u>235,138</u>
INFORMATION  FINANCE INCLUDANCE	<u>51</u>	<u>187</u>	<u>2,737,813</u>	<u>181</u>	<u>2,927,026</u>
FINANCE, INSURANCE REAL ESTATE, RENTAL/LEASING	<u>52</u>	<u>53</u>	407,998	<u>41</u>	<u>317,852</u>
<u> </u>	<u>53</u>	<u>110</u>	<u>2,335,088</u>	<u>94</u>	<u>1,110,780</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	134 180	<u>1,198,859</u>	166 173	700,092
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>189</u>	<u>1,120,719</u>	<u>173</u>	<u>1,742,177</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>11</u>	<u>459,771</u>	<u>12</u>	<u>526,032</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u> 721	<u>51</u>	<u>6,438,819</u>	<u>40</u>	<u>8,031,477</u>
ACCOMMODATIONS		9	1,124,620	9	1,731,166
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		42	5,314,199	31	6,300,311
OTHER SERVICES	<u>81</u>	<u>131</u>	3,610,535	<u>99</u>	<u>1,232,233</u>
REPAIR & MAINTENANCE	811	98	3,217,370	57	796,700
PERSONAL SERVICE	812	26	375,300	28	296,096
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	17,865	14	139,437
PUBLIC ADMINISTRATION, OTHER	92,00	<u>4</u>	<u>22,937</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,166	\$73,837,161	2,958	\$73,563,679

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	<u>44-45</u>	<u>3,263</u>	\$461,610,504	2,532	<u>\$186,851,756</u>
MOTOR VEHICLES & PARTS	441	190	110,688,382	146	41,910,251
NEW & USED AUTO DEALERS	4411	64	82,106,029	33	31,370,487
RV, BOAT, MOTORCYCLE DEALERS	4412	34	15,290,802	30	3,886,213
AUTOMOTIVE PARTS & TIRE	4413	92	13,291,551	83	6,653,551
FURNITURE & HOME FURNISHING	442	135	18,401,476	104	6,585,816
ELECTRONICS & APPLIANCE STORES	443	288	21,854,398	205	5,286,036
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	42,252,571	145	31,997,395
BUILDING MATERIALS	4441	131	37,707,071	116	30,236,868
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	4,545,500	29	1,760,527
FOOD & BEVERAGE STORES	445	115	23,252,222	104	17,432,372
GROCERY & CONVENIENCE STORES	4451	42	20,071,005	40	14,679,129
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	3,181,217	64	2,753,243
DRUG/HEALTH STORES	446	277	15,190,591	222	5,323,226
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	14,665,533	33	6,913,587
APPAREL & ACCESSORIES	448	260	33,856,243	213	7,200,118
CLOTHING & SHOE STORES	4481, 4482	226	31,001,415	188	6,494,039
JEWELRY & LUGGAGE STORES	4483	34	2,854,828	25	706,079
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	258	18,297,757	206	7,624,519
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	185	15,473,922	152	6,413,407
BOOK STORES & NEWS DEALERS	4512	73	2,823,835	54	1,211,112
GENERAL MERCHANDISE STORES	452	40	114,033,419	25	31,684,222
DEPARTMENT STORES	4521	10	34,605,515	6	8,808,494
GENERAL MERCHANDISE STORES	4529	30	79,427,904	19	22,875,728
E-COMMERCE & MAIL ORDER MISCELLANEOUS RETAILERS	4541 453, 4542, 4543	367 1,112	12,724,296 36,393,616	289 840	5,347,213
AGRICULTURE, FORESTRY, FISHING		1,112 <u>31</u>	497,856	24	19,547,001 603,925
MINING	<u>11</u> <u>21</u>	<u>51</u> <u>6</u>	77,825	<u>24</u> 7	141,306
UTILITIES UTILITIES	<u>22</u>	<u>u</u> 14	748,874	<u>/</u> 10	<u>254,843</u>
CONSTRUCTION	<u>23</u>	1,432	173,333,809	1,133	<u>110,953,418</u>
CONSTRUCTION OF BUILDINGS	236	378	103,880,248	357	63,401,871
HEAVY CONSTRUCTION & HIGHWAYS	237	58	7,189,875	61	11,613,309
SPECIAL TRADE CONTRACTORS	238	996	62,263,686	715	35,938,238
<u>MANUFACTURING</u>	<u>31-33</u>	<u>709</u>	<u>15,753,135</u>	<u>556</u>	15,855,292
WHOLESALE TRADE	<u>42</u>	<u>1,910</u>	<u>72,967,019</u>	<u>1,480</u>	40,542,961
DURABLE GOODS	423	1,386	59,950,677	1,062	30,798,732
NONDURABLE GOODS	424	514	12,917,682	407	9,671,731
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	98,660	11	72,498
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>37</u>	<u>829,952</u>	<u>38</u>	<u>1,603,535</u>
INFORMATION	<u>51</u>	<u>473</u>	34,228,860	<u>379</u>	21,547,939
FINANCE, INSURANCE	<u>52</u>	<u>125</u>	<u>6,935,972</u>	<u>101</u>	<u>1,792,316</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>313</u>	20,938,547	<u>285</u>	<u>14,444,189</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>565</u>	<u>14,016,648</u>	<u>425</u>	<u>9,680,099</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>733</u>	<u>18,568,523</u>	<u>520</u>	9,495,058
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>96</u>	<u>8,744,780</u>	<u>80</u>	<u>5,301,574</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>389</u>	<u>98,682,460</u>	<u>410</u>	<u>74,959,380</u>
ACCOMMODATIONS	721	44	17,006,600	173	34,123,274
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		345	81,675,860	237	40,836,106
OTHER SERVICES	<u>81</u>	<u>513</u>	23,994,117	<u>358</u>	<u>11,959,024</u>
REPAIR & MAINTENANCE	811	347	19,187,210	248	10,085,877
PERSONAL SERVICE	812	127	4,327,007	78	1,614,944
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	479,900	32	258,203
PUBLIC ADMINISTRATION, OTHER	92,00	<u>9</u>	<u>82,946</u>	<u>8</u>	<u>61,655</u>
TOTAL ALL INDUSTRIES		10,618	\$952,011,827	8,346	\$506,048,270

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	<u>44-45</u>	<u>2,270</u>	\$142,106,97 <u>1</u>	4,344	\$696,651,257
MOTOR VEHICLES & PARTS	441	118	28,665,740	235	146,657,941
NEW & USED AUTO DEALERS	4411	27	21,161,804	59	115,228,780
RV, BOAT, MOTORCYCLE DEALERS	4412	25	1,878,081	40	8,192,842
AUTOMOTIVE PARTS & TIRE	4413	66	5,625,855	136	23,236,319
FURNITURE & HOME FURNISHING	442	94	3,801,114	201	28,866,900
ELECTRONICS & APPLIANCE STORES	443	169	3,855,922	391	24,472,472
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	147	20,016,431	291	86,598,308
BUILDING MATERIALS	4441	104	17,544,415	214	78,199,269
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	2,472,016	77	8,399,039
FOOD & BEVERAGE STORES	445	66	14,994,930	200	54,079,023
GROCERY & CONVENIENCE STORES	4451	24	14,130,273	88	47,904,508
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	864,657	112	6,174,515
DRUG/HEALTH STORES	446	178	5,082,356	340	34,021,234
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	5,509,942	100	25,237,148
APPAREL & ACCESSORIES	448	198	2,312,016	313	31,508,014
CLOTHING & SHOE STORES	4481, 4482	177	2,091,685	271	28,928,355
JEWELRY & LUGGAGE STORES	4483	21	220,331	42	2,579,659
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	210	3,924,114	327	17,332,732
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	3,357,911	246	14,449,838
BOOK STORES & NEWS DEALERS	4512	55	566,203	81	2,882,894
GENERAL MERCHANDISE STORES	452	32	38,526,443	40	162,971,182
DEPARTMENT STORES	4521	6	3,377,972	8	32,562,699
GENERAL MERCHANDISE STORES	4529	26	35,148,471	32	130,408,483
E-COMMERCE & MAIL ORDER	4541	295	4,951,287	447	26,196,803
MISCELLANEOUS RETAILERS	453, 4542, 4543	737	10,466,676	1,459	58,709,500
AGRICULTURE, FORESTRY, FISHING	11 11	<u>20</u>	448,077	3 <u>6</u>	398,802
MINING	<u>21</u>	<u>20</u> 6	151,988	<u>8</u>	672,151
UTILITIES	<u>22</u>	<u>5</u> 6	17,989	<u>5</u> 12	<u>1,853,762</u>
CONSTRUCTION	<u>23</u>	<u>5</u> 756	49,205,347	2,969	323,315,725
CONSTRUCTION OF BUILDINGS	236	223	19,279,591	902	126,627,650
HEAVY CONSTRUCTION & HIGHWAYS	237	34	8,232,525	95	35,119,281
SPECIAL TRADE CONTRACTORS	238	499	21,693,231	1,972	161,568,794
MANUFACTURING	<u>31-33</u>	<u>462</u>	6,535,175	970	<u>23,249,248</u>
WHOLESALE TRADE	42	<u>1,258</u>	15,766,432	<u>2,421</u>	100,949,566
DURABLE GOODS	<u>12</u> 423	895	12,083,547	1,714	82.847,230
NONDURABLE GOODS	424	360	3,650,015	691	17,912,148
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	32,870	16	190,188
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>38</u>	1,111,597	<u>95</u>	4,186,438
INFORMATION	<u>51</u>	<u>346</u>	12,899,284	<u>588</u>	85,840,334
FINANCE, INSURANCE	<u>52</u>	<u>87</u>	1,379,684	<u>143</u>	13,679,804
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>205</u>	3,925,631	<u>390</u>	34,426,298
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>331</u>	3,594,375	<u>827</u>	20,752,226
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>481</u>	5,454,465	<u>1,298</u>	46,562,569
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>64</u>	2,136,726	<u>154</u>	16,578,349
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>284</u>	48,771,167	<u>698</u>	<u>176,924,151</u>
ACCOMMODATIONS	721	98	17,170,642	42	25,876,467
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		186	31,600,525	656	151,047,684
OTHER SERVICES	<u>81</u>	<u>340</u>	10,775,002	1,006	<u>45,702,045</u>
REPAIR & MAINTENANCE	811	232	9,302,470	672	37,571,051
PERSONAL SERVICE	812	78	1,206,304	282	7,550,787
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	266,228	52	580,207
PUBLIC ADMINISTRATION, OTHER	92,00	<u>8</u>	<u>191,855</u>	<u>12</u>	<u>302,352</u>
TOTAL ALL INDUSTRIES		6,962	\$304,471,765	15,971	\$1,592,045,077

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	<u>44-45</u>	<u>547</u>	\$3,145, <u>514</u>	<u>2,368</u>	\$201,052 <u>,5</u> 77
MOTOR VEHICLES & PARTS	44-4 <u>5</u> 441	23	318,069	<u>2,308</u> 122	65,024,369
NEW & USED AUTO DEALERS	4411	4	174,805	32	52,288,223
RV, BOAT, MOTORCYCLE DEALERS	4412	5	2,987	16	3,323,009
AUTOMOTIVE PARTS & TIRE	4413	14	140,277	74	9,413,137
FURNITURE & HOME FURNISHING	4413	18	112,888	93	4,389,314
ELECTRONICS & APPLIANCE STORES	443	31	182,461	178	5,026,368
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	541,229	185	23,894,448
BUILDING MATERIALS	4441	19	539,305	138	20,191,919
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	1,924	47	3,702,529
FOOD & BEVERAGE STORES	445	9	491,436	75	14,381,733
GROCERY & CONVENIENCE STORES	4451	4	490,221	28	12,693,041
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	1,215	47	1,688,692
DRUG/HEALTH STORES	446	41	117,216	197	7,484,377
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	515,684	48	13,328,666
APPAREL & ACCESSORIES	448	63	42,929	165	2,801,065
CLOTHING & SHOE STORES	4481, 4482	63	42,929	150	1,880,651
JEWELRY & LUGGAGE STORES	4483	0	72,323	150	920,414
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	60,177	183	4,917,908
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	56,328	140	4,710,007
BOOK STORES & NEWS DEALERS	4512	14	3,849	43	207,901
GENERAL MERCHANDISE STORES	452	10	44,114	33	39,672,054
DEPARTMENT STORES	4521	4	20,328	9	9,972,976
GENERAL MERCHANDISE STORES	4529	6	23,786	24	29,699,078
E-COMMERCE & MAIL ORDER	4541	108	266,651	287	5,119,734
MISCELLANEOUS RETAILERS	453, 4542, 4543	169	452,660	802	15,012,541
AGRICULTURE, FORESTRY, FISHING	11	<u>5</u>	253,366	<u>24</u>	146,367
MINING	<u>21</u>	D _	D	<u>2-7</u> 10	<u>726,629</u>
UTILITIES	<u>22</u>	D	D	11	93,410
CONSTRUCTION	<u>23</u>	139	<u>5,356,588</u>	<u>1,208</u>	<u>59,849,216</u>
CONSTRUCTION OF BUILDINGS	236	28	1,147,964	277	20,158,111
HEAVY CONSTRUCTION & HIGHWAYS	237	11	1,698,926	66	13,405,672
SPECIAL TRADE CONTRACTORS	238	100	2,509,698	865	26,285,433
MANUFACTURING	<u>31-33</u>	<u>57</u>	<u>580,032</u>	<u>490</u>	<u>8,086,988</u>
WHOLESALE TRADE	<u>42</u>	271	3,011,912	1,434	24,544,688
DURABLE GOODS	423	179	2,336,358	1,031	19,418,104
NONDURABLE GOODS	424	90	670,053	394	5,081,743
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	44,841
TRANSPORTATION & WAREHOUSING	48-49	<u>4</u>	<u>78,917</u>	<u>54</u>	<u>1,114,464</u>
INFORMATION	<u>51</u>	<u>112</u>	667,888	<u>354</u>	18,002,482
FINANCE, INSURANCE	<u>52</u>	20	23,633	97	2,339,699
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>55</u>	468,279	240	7,885,853
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>75</u>	169,184	352	4,806,829
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	86	934,776	<u>546</u>	5,842,898
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u></u>	98,009	48	2,825,604
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>21</u>	1,266,193	230	43,977,082
ACCOMMODATIONS	<u></u>	6	571,669	39	6,848,889
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	15	694,524	191	37,128,193
OTHER SERVICES	<u>81</u>	<u>39</u>	629,980	<u>365</u>	10,738,425
REPAIR & MAINTENANCE	811	21	557,725	273	8,562,459
PERSONAL SERVICE	812	12	41,250	70	1,489,599
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	31,005	22	686,367
PUBLIC ADMINISTRATION, OTHER	92,00	<u>3</u>	26,534	<u>11</u>	237,897
TOTAL ALL INDUSTRIES		1,442	\$16,925,576	7,842	\$392,271,108

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	<u>44-45</u>	<u>1,450</u>	<u>\$101,600,817</u>	<u>699</u>	<u>\$5,683,510</u>
MOTOR VEHICLES & PARTS	441	81	24,813,050	33	843,249
NEW & USED AUTO DEALERS	4411	18	20,138,969	7	262,535
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,683,035	7	38,112
AUTOMOTIVE PARTS & TIRE	4413	52	2,991,046	19	542,602
FURNITURE & HOME FURNISHING	442	53	3,401,506	27	70,796
ELECTRONICS & APPLIANCE STORES	443	120	8,356,399	43	95,704
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	3,172,439	34	1,010,663
BUILDING MATERIALS	4441	70	3,020,690	27	717,734
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	151,749	7	292,929
FOOD & BEVERAGE STORES	445	40	4,413,135	12	811,444
GROCERY & CONVENIENCE STORES	4451	17	3,968,142	6	806,169
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	444,993	6	5,275
DRUG/HEALTH STORES	446	108	1,960,549	48	112,649
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,993,217	14	1,288,183
APPAREL & ACCESSORIES	448	138	2,707,004	69	72,872
CLOTHING & SHOE STORES	4481, 4482	127	2,114,081	64	72,420
JEWELRY & LUGGAGE STORES	4483	11	592,923	5	452
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	131	4,356,008	65	81,339
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	4,262,146	48	75,609
BOOK STORES & NEWS DEALERS	4512	32	93,862	17	5,730
GENERAL MERCHANDISE STORES	452	25	33,435,335	10	61,686
DEPARTMENT STORES	4521	7	7,300,549	4	34,777
GENERAL MERCHANDISE STORES	4529	18	26,134,786	6	26,909
E-COMMERCE & MAIL ORDER	4541	194	2,295,131	135	545,201
MISCELLANEOUS RETAILERS	453, 4542, 4543	460	9,697,044	209	689,724
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>12</u>	<u>272,737</u>	<u>4</u>	<u>62,074</u>
MINING	<u>21</u>	D	<u></u>	<u>D</u>	D
UTILITIES	<u>22</u>	<u>6</u>	226,762	<u>D</u>	D
CONSTRUCTION	<u>23</u>	<u>–</u> 570	28,426,470	102	4,600,690
CONSTRUCTION OF BUILDINGS	236	152	7,869,789	22	517,069
HEAVY CONSTRUCTION & HIGHWAYS	237	30	5,473,030	10	151,620
SPECIAL TRADE CONTRACTORS	238	388	15,083,651	70	3,932,001
MANUFACTURING	<u>31-33</u>	<u>235</u>	2,968,217	<u>83</u>	472,564
WHOLESALE TRADE	42	763	28,958,438	285	1,267,638
DURABLE GOODS	423	529	26,777,143	202	960,506
NONDURABLE GOODS	424	229	2,174,464	80	305,247
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	6,831	3	1,885
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>17</u>	<u>872,815</u>	D	D
INFORMATION	<u>51</u>	234	7,319,834	116	1,084,492
FINANCE, INSURANCE	<u>52</u>	<u>53</u>	518,661	29	32,755
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>131</u>	<u>3,710,518</u>	41	<u>289,358</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	211	13,677,090	77	112,963
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	310	2,478,312	<u>74</u>	134,208
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	21	1,818,689	<u>7</u>	81,152
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<del>79</del>	10,625,347	<u>28</u>	1,814,480
ACCOMMODATIONS		9	982,438	12	902,887
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	9,642,909	16	911,593
OTHER SERVICES	<u>81</u>	149	2,947,550	<u>42</u>	608,938
REPAIR & MAINTENANCE	811	95	2,211,746	27	558,810
PERSONAL SERVICE	812	35	636,131	7	39,071
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	99,673	8	11,057
PUBLIC ADMINISTRATION, OTHER	92,00	<u>5</u>	<u>24,533</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		4,248	\$206,453,392	1,593	\$16,304,528

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	<u>44-45</u>	<u>1,951</u>	<u>\$160,542,627</u>	<u>394</u>	\$1,418,9 <u>30</u>
MOTOR VEHICLES & PARTS	441	130	79,323,211	9	110,345
NEW & USED AUTO DEALERS	4411	38	51,360,065	3	98,093
RV, BOAT, MOTORCYCLE DEALERS	4412	20	17,485,690	D	D
AUTOMOTIVE PARTS & TIRE	4413	72	10,477,456	4	12,025
FURNITURE & HOME FURNISHING	442	70	3,096,971	12	34,670
ELECTRONICS & APPLIANCE STORES	443	175	4,514,192	27	130,786
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	14,252,248	21	149,828
BUILDING MATERIALS	4441	81	12,769,612	18	146,503
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,482,636	3	3,325
FOOD & BEVERAGE STORES	445	74	8,825,050	5	286,052
GROCERY & CONVENIENCE STORES	4451	33	8,346,822	D	D
OTHER FOOD & BEVERAGE STORES	4451	41	478,228	4	371
	•				
DRUG/HEALTH STORES	446	138	4,005,486	28	79,976
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	8,258,303	3	262,749
APPAREL & ACCESSORIES	448	182	1,578,314	38	18,756
CLOTHING & SHOE STORES	4481, 4482	162	1,483,105	38	18,756
JEWELRY & LUGGAGE STORES	4483	20	95,209	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	1,712,951	36	40,519
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	98	796,279	24	36,262
BOOK STORES & NEWS DEALERS	4512	46	916,672	12	4,257
GENERAL MERCHANDISE STORES	452	23	17,796,891	8	12,623
DEPARTMENT STORES	4521	4	332,909	4	7,957
GENERAL MERCHANDISE STORES	4529	19	17,463,982	4	4,666
E-COMMERCE & MAIL ORDER	4541	237	3,394,423	83	120,088
MISCELLANEOUS RETAILERS	453, 4542, 4543	639	13,784,587	124	172,538
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>17</u>	<u>1,088,401</u>	<u>4</u>	<u>6,150</u>
MINING	<u>21</u>	<u>4</u>	<u>183,530</u>	D	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>37,679</u>	D	<u>D</u>
CONSTRUCTION	<u>23</u>	<u>899</u>	60,075,932	<u>82</u>	<u>884,585</u>
CONSTRUCTION OF BUILDINGS	236	214	25,905,248	11	174,327
HEAVY CONSTRUCTION & HIGHWAYS	237	49	3,970,022	6	25,511
SPECIAL TRADE CONTRACTORS	238	636	30,200,662	65	684,747
MANUFACTURING	<u>31-33</u>	<u>376</u>	6,468,638	<u>46</u>	94,442
WHOLESALE TRADE	<u>42</u>	<u>1,216</u>	39,785,220	<u>177</u>	<u>2,264,115</u>
DURABLE GOODS	423	852	31,868,739	124	2,116,870
NONDURABLE GOODS	424	355	7,893,313	52	147,243
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	23,168	D	D
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>35</u>	1,739,037	D	<u>D</u>
INFORMATION	<u>51</u>	311	11,527,428	81	517,453
FINANCE, INSURANCE	<u>52</u>	97	1,349,467	<u>17</u>	43,103
REAL ESTATE, RENTAL/LEASING	<u>53</u>	210	11,034,293	42	647,155
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	320	3,689,724	<u>54</u>	73,386
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	440	5,330,657	<u>51</u>	<u>45,316</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	35	1,246,254	<u>D</u>	<u>D</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>150</u>	25,059,103	<u>5</u>	203,029
ACCOMMODATIONS	721	19	4,391,006	D <u>s</u>	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		131	20,668,097	4	191,606
OTHER SERVICES	81	<u>287</u>	10,466,224	29	<u>222,927</u>
REPAIR & MAINTENANCE	811	230	8,730,236	<u>25</u> 15	203,675
PERSONAL SERVICE	812				
		40 17	1,647,701	11	18,927
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	88,287	3	325
PUBLIC ADMINISTRATION, OTHER	92,00	<u>9</u>	898,477	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		6,364	\$340,522,691	989	\$6,458,068

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	<u>44-45</u>	<u>2,261</u>	\$167,371,853	2,147	<u>\$113,996,229</u>
MOTOR VEHICLES & PARTS	441	149	34,397,544	107	26,669,114
NEW & USED AUTO DEALERS	4411	39	23,067,012	30	19,851,254
RV, BOAT, MOTORCYCLE DEALERS	4412	27	2,375,764	17	380,012
AUTOMOTIVE PARTS & TIRE	4413	83	8,954,768	60	6,437,848
FURNITURE & HOME FURNISHING	442	88	3,302,365	87	2,373,075
ELECTRONICS & APPLIANCE STORES	443	195	14,124,464	162	2,123,588
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	146	26,623,873	141	17,666,157
BUILDING MATERIALS	4441	112	20,288,225	104	16,190,199
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	6,335,648	37	1,475,958
FOOD & BEVERAGE STORES	445	81	12,886,483	88	12,938,391
GROCERY & CONVENIENCE STORES	4451	42	12,467,521	49	11,852,603
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	418,962	39	1,085,788
DRUG/HEALTH STORES	446	174	3,290,021	179	4,040,524
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	12,677,594	38	8,271,818
APPAREL & ACCESSORIES	448	165	3,713,954	167	1,497,231
CLOTHING & SHOE STORES	4481, 4482	150	3,376,341	151	1,249,999
JEWELRY & LUGGAGE STORES	4483	15	337,613	16	247,232
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	171	3,768,187	179	2,046,226
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	2,937,186	129	1,693,871
BOOK STORES & NEWS DEALERS	4512	50	831,001	50	352,355
GENERAL MERCHANDISE STORES	452	33	28,173,020	32	20,113,820
DEPARTMENT STORES	4521	6	3,087,956	5	3,252,180
GENERAL MERCHANDISE STORES	4529	27	25,085,064	27	16,861,640
E-COMMERCE & MAIL ORDER	4541	256	4,409,952	241	3,687,392
MISCELLANEOUS RETAILERS	453, 4542, 4543	752	20,004,396	726	12,568,893
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>32</u>	<u>2,375,218</u>	<u>20</u>	<u>525,779</u>
MINING UTILITIES	<u>21</u>	<u>6</u>	368,466 1 700 181	<u>7</u>	<u>636,686</u> 29,614
CONSTRUCTION	<u>22</u> <u>23</u>	<u>13</u>	1,799,181	<u>9</u> 740	41,189,085
CONSTRUCTION OF BUILDINGS	<u>23</u> 236	<u>916</u> 212	74,449,205 32,933,218	<u>749</u> 203	18,976,398
HEAVY CONSTRUCTION & HIGHWAYS	237	58	10,448,657	203 44	3,919,364
SPECIAL TRADE CONTRACTORS	238	646	31,067,330	502	18,293,323
MANUFACTURING	<u>31-33</u>	463	9,738,901	39 <u>6</u>	6,655,462
WHOLESALE TRADE	<u>42</u>	1,406	56,267,729	1,181	21,302,611
DURABLE GOODS	423	998	45,999,681	836	16,492,300
NONDURABLE GOODS	424	400	10,246,142	339	4,790,378
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	21,906	6	19,933
TRANSPORTATION & WAREHOUSING	48-49	<u>42</u>	<u>2,887,439</u>	<u>33</u>	2,750,703
INFORMATION	<u>51</u>	342	18,355,180	314	12,570,297
FINANCE, INSURANCE	<u>52</u>	104	2,621,631	80	1,558,286
REAL ESTATE, RENTAL/LEASING	<u>53</u>	262	12,477,538	<u>211</u>	4,465,540
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	339	14,715,618	301	3,111,105
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	431	10,119,075	409	4,069,231
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>52</u>	5,167,673	45	4,129,237
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	257	40,736,308	308	48,904,802
ACCOMMODATIONS	721	53	11,982,163	110	21,080,201
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	204	28,754,145	198	27,824,601
OTHER SERVICES	<u>81</u>	<u>388</u>	16,943,126	<u>284</u>	<u>5,626,090</u>
REPAIR & MAINTENANCE	811	280	14,954,821	194	4,333,327
PERSONAL SERVICE	812	76	1,694,173	65	970,225
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	294,132	25	322,538
PUBLIC ADMINISTRATION, OTHER	92,00	<u>7</u>	30,077	<u>9</u>	443,706
TOTAL ALL INDUSTRIES		7,321	\$436,424,218	6,503	\$271,964,463

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	<u>44-45</u>	2,421	\$91,597 <u>,</u> 374	<u>1,781</u>	\$39,133,537
MOTOR VEHICLES & PARTS	441	103	6,733,186	62	3,719,424
NEW & USED AUTO DEALERS	4411	19	3,109,948	11	355,213
RV, BOAT, MOTORCYCLE DEALERS	4412	29	436,461	19	1,379,883
AUTOMOTIVE PARTS & TIRE	4413	55	3,186,777	32	1,984,328
FURNITURE & HOME FURNISHING	442	143	4,910,410	83	1,599,760
ELECTRONICS & APPLIANCE STORES	443	167	4,718,518	113	1,270,025
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	171	19,464,156	136	6,970,210
BUILDING MATERIALS	4441	131	18,194,299	100	6,322,295
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	1,269,857	36	647,915
FOOD & BEVERAGE STORES	445	64	10,460,876	50	4,751,472
GROCERY & CONVENIENCE STORES	4451	14	9,374,350	12	4,476,583
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	1,086,526	38	274,889
DRUG/HEALTH STORES	446	182	4,631,560	134	2,422,847
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	4,753,999	12	2,509,109
APPAREL & ACCESSORIES	448	196	2,480,095	174	2,215,957
CLOTHING & SHOE STORES	4481, 4482	177	2,142,423	156	1,880,448
JEWELRY & LUGGAGE STORES	4483	19	337,672	18	335,509
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	210	1,925,988	163	1,307,463
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	148	1,632,824	114	907,158
BOOK STORES & NEWS DEALERS	4512	62	293,164	49	400,305
GENERAL MERCHANDISE STORES	452	31	12,890,711	26	3,532,153
DEPARTMENT STORES	4521	5	639,977	4	236,804
GENERAL MERCHANDISE STORES	4529	26	12,250,734	22	3,295,349
E-COMMERCE & MAIL ORDER	4541	317	6,999,590	248	2,947,569
MISCELLANEOUS RETAILERS	453, 4542, 4543	817	11,628,285	580	5,887,548
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>20</u>	402,890	<u>13</u>	<u>208,442</u>
MINING	<u>21</u>	4	<u>38,046</u>	<u>6</u>	<u>167,320</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>592,026</u>	<u>4</u>	9,298
CONSTRUCTION OF PULL DINGS	<u>23</u>	<u>1,348</u>	47,586,930	<u>663</u>	<u>27,645,786</u>
CONSTRUCTION OF BUILDINGS	236 237	380	24,595,430	192	11,967,251
HEAVY CONSTRUCTION & HIGHWAYS		51	3,641,102	30	4,971,056
SPECIAL TRADE CONTRACTORS	238	917	19,350,398 5,575,044	441	10,707,479 3,680,858
MANUFACTURING WHOLESALE TRADE	<u>31-33</u>	<u>480</u> 1,199		<u>358</u>	<u>3,660,636</u> 6,152,669
DURABLE GOODS	<u>42</u> 423	1,199 825	13,598,054 7,351,784	<u>867</u> 577	
NONDURABLE GOODS	424 424	370	6,031,884	283	4,452,706 1,679,674
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	214,386	203 7	20,289
TRANSPORTATION & WAREHOUSING	48-49	18	278,132	, <u>21</u>	1,289,351
INFORMATION	<u>40-43</u> <u>51</u>	<u>16</u> 346	<u>270,132</u> <u>13,467,861</u>	<u>256</u>	<u>1,209,551</u> <u>5,886,944</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>340</u> 78	1,570,698	<u>230</u> <u>62</u>	<u>5,686,944</u> <u>695,416</u>
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	<u>76</u> 216	5,343,625	<u>140</u>	<u>2,359,960</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>320</u>	4,055,198	<u>220</u>	<u>2,663,204</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>587</u>	10,469,795	<u>339</u>	<u>2,794,827</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>71</u>	4,262,318	<u>35</u>	1,865,444
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>244</u>	30,799,709	<u>160</u>	19,919,935
ACCOMMODATIONS	721	<u>= + +</u> 76	7,000,099	52	8,297,450
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		168	23,799,610	108	11,622,485
OTHER SERVICES	<u>81</u>	<u>305</u>	5,993,395	202	4,413,204
REPAIR & MAINTENANCE	811	220	4,521,983	134	3,949,128
PERSONAL SERVICE	812	63	978,954	48	318,312
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	492,458	20	145,764
PUBLIC ADMINISTRATION, OTHER	92,00	<u>6</u>	48,786	9	1,599,584
TOTAL ALL INDUSTRIES		7,672	\$235,679,881	5,136	\$120,485,779

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	<u>44-45</u>	<u>12,178</u>	\$5,304,431,4 <u>98</u>	<u>3,896</u>	524,079,014
MOTOR VEHICLES & PARTS	441	773	1,215,299,773	191	138,216,628
NEW & USED AUTO DEALERS	4411	325	1,026,769,690	51	112,585,630
RV, BOAT, MOTORCYCLE DEALERS	4412	152	89,885,053	40	11,463,634
AUTOMOTIVE PARTS & TIRE	4413	296	98,645,030	100	14,167,364
FURNITURE & HOME FURNISHING	442	609	272,643,650	206	16,796,408
ELECTRONICS & APPLIANCE STORES	443	955	404,974,597	311	18,113,631
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	771	443,938,200	284	70,206,116
BUILDING MATERIALS	4441	567	415,257,338	202	62,210,952
LAWN & GARDEN SUPPLIES & EQUIP.	4442	204	28,680,862	82	7,995,164
FOOD & BEVERAGE STORES	445	1,090	339,917,742	152	39,537,260
GROCERY & CONVENIENCE STORES	4451	666	298,234,352	61	36,897,409
OTHER FOOD & BEVERAGE STORES	4452, 4453	424	41,683,390	91	2,639,851
DRUG/HEALTH STORES	446	849	216,408,782	311	16,399,529
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	345	101,860,747	59	12,999,487
APPAREL & ACCESSORIES	448	1,021	520,441,467	310	22,433,353
CLOTHING & SHOE STORES	4481, 4482	783	470,315,801	264	19,520,327
JEWELRY & LUGGAGE STORES	4483	238	50,125,666	46	2,913,026
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	834	228,303,802	305	19,899,520
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	654	194,306,461	223	16,614,521
BOOK STORES & NEWS DEALERS	4512	180	33,997,341	82	3,284,999
GENERAL MERCHANDISE STORES	4512	96	796,398,934	40	108,716,329
DEPARTMENT STORES	4521	11	249,501,190	8	25,341,865
GENERAL MERCHANDISE STORES	4529	85	546,897,744	32	83,374,464
E-COMMERCE & MAIL ORDER	4541	706	262,973,158	399	20,864,388
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,129	501,270,646	1,328	39,896,365
AGRICULTURE, FORESTRY, FISHING	11 11		3,391,767	1,326 <u>25</u>	39,890,303 <u>371,629</u>
MINING	<u>21</u>	<u>99</u> 21	2,025,455	<u>23</u> 8	383,951
UTILITIES UTILITIES	<u>22</u>	<u>21</u> 44	<u>7,037,720</u>	<u>0</u> 10	<u>363,931</u> <u>171,716</u>
CONSTRUCTION	<u>23</u>	13,294	3,159,766,051	2,432	<u>162,814,522</u>
CONSTRUCTION OF BUILDINGS	<u>23</u> 236	5,135	1,996,992,189	<u>2,432</u> 750	83,194,599
HEAVY CONSTRUCTION & HIGHWAYS	237	325	239,112,493	78	14,684,565
SPECIAL TRADE CONTRACTORS	238	7,834	923,661,369	1,604	64,935,358
MANUFACTURING	<u>31-33</u>	3,187	260,341,072	884	15,348,064
WHOLESALE TRADE	<u>42</u>	4,782	<u>978,131,850</u>	<u>2,039</u>	42,998,860
DURABLE GOODS	423	3,349	815,903,752	1,412	32,427,788
NONDURABLE GOODS	424	1,380	159,751,350	611	10,399,011
ELECTRONIC MARKETS, AGENTS & BROKERS	425	53	2,476,748	16	172,061
TRANSPORTATION & WAREHOUSING	48-4 <u>9</u>	412	73,999,470	<u>60</u>	1,986,100
INFORMATION	51	1,190	665,369,924	<u>524</u>	49,713,747
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>1,190</u> <u>248</u>	112,040,228	<u>118</u>	6,583,460
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	<u>1,145</u>	479,025,405	346	<u>19,173,544</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	3,428	380,314,329	683	<u>13,516,673</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	5,460	418,445,778	1,088	<u>10,310,073</u> <u>26,719,047</u>
ARTS, ENTERTAINMENT & RECREATION	<u>55 62</u> <u>71</u>	<u>1,006</u>	174,480,453	<u>1,000</u>	<u>11,852,321</u>
ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	5,447	2,042,462,829	<u>120</u> 544	106,255,868
ACCOMMODATIONS	<u>72</u> 721	394	586,694,095	<del>544</del> 59	11,193,579
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		5,053	1,455,768,734	485	95,062,289
OTHER SERVICES	81	4,380	407,728,027	731	30,730,015
REPAIR & MAINTENANCE	811	2,553	246,269,585	<u>731</u> 511	24,082,490
PERSONAL SERVICE	812	1,633	154,590,279	167	6,203,658
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	1,033	6,868,163	53	443,867
PUBLIC ADMINISTRATION, OTHER	92,00	41	4,911,380	14	831,038
TOTAL ALL INDUSTRIES		56,362	\$14,473,903,236	13,528	1,013,529,569
		, <b></b>	,,,	, • = •	-,5,5,500

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	<u>44-45</u>	<u>1,895</u>	\$81,165,334	<u>1,207</u>	<u>\$16,828,830</u>
MOTOR VEHICLES & PARTS	441	98	19,930,566	54	2,055,003
NEW & USED AUTO DEALERS	4411	18	11,250,204	8	264,727
RV, BOAT, MOTORCYCLE DEALERS	4412	24	4,811,971	9	9,449
AUTOMOTIVE PARTS & TIRE	4413	56	3,868,391	37	1,780,827
FURNITURE & HOME FURNISHING	442	83	3,247,366	44	213,789
ELECTRONICS & APPLIANCE STORES	443	150	3,325,827	88	511,311
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	12,196,443	85	2,366,277
BUILDING MATERIALS	4441	101	9,008,494	61	1,584,590
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	3,187,949	24	781,687
FOOD & BEVERAGE STORES	445	57	7,849,160	25	2,650,959
GROCERY & CONVENIENCE STORES	4451	15	7,020,149	10	2,518,528
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	829,011	15	132,431
DRUG/HEALTH STORES	446	142	1,995,799	88	1,472,732
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	5,996,630	15	2,423,835
APPAREL & ACCESSORIES	448	169	1,536,389	104	178,822
CLOTHING & SHOE STORES	4481, 4482	153	1,234,060	100	176,362
JEWELRY & LUGGAGE STORES	4483	16	302,329	4	2,460
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	152	2,284,431	116	294,752
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	110	1,827,488	79	253,567
BOOK STORES & NEWS DEALERS	4512	42	456,943	37	41,185
GENERAL MERCHANDISE STORES	452	27	11,543,618	14	182,130
DEPARTMENT STORES	4521	4	137,763	4	71,419
GENERAL MERCHANDISE STORES	4529	23	11,405,855	10	110,711
E-COMMERCE & MAIL ORDER	4541	241	3,254,594	188	1,478,070
MISCELLANEOUS RETAILERS	453, 4542, 4543	616	8,004,511	386	3,001,150
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>21</u>	<u>1,312,368</u>	<u>19</u>	<u>522,620</u>
MINING	<u>21</u>	<u>5</u>	<u>59,304</u>	<u>4</u>	<u>241,798</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>70,562</u>	<u>3</u>	<u>11,514</u>
CONSTRUCTION	<u>23</u>	<u>844</u>	<u>65,586,826</u>	<u>436</u>	<u>17,293,816</u>
CONSTRUCTION OF BUILDINGS	236	223	26,292,040	116	5,797,382
HEAVY CONSTRUCTION & HIGHWAYS	237	46	20,035,084	27	3,462,465
SPECIAL TRADE CONTRACTORS	238	575	19,259,702	293	8,033,969
MANUFACTURING	<u>31-33</u>	<u>374</u>	<u>4,861,364</u>	<u>201</u>	<u>3,373,327</u>
WHOLESALE TRADE	<u>42</u>	<u>1,041</u>	13,407,066	<u>729</u>	<u>8,954,673</u>
DURABLE GOODS	423	717	9,880,898	528	7,347,638
NONDURABLE GOODS	424	319	3,471,608	198	1,604,988
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	54,560	3	2,047
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>21</u>	619,997	<u>17</u>	<u>1,113,581</u>
INFORMATION	<u>51</u>	<u>287</u>	<u>7,315,074</u>	<u>209</u>	<u>3,661,464</u>
FINANCE, INSURANCE	<u>52</u>	<u>73</u>	<u>1,675,755</u>	<u>52</u>	<u>548,478</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>200</u>	<u>4,898,052</u>	<u>123</u>	<u>1,964,448</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>293</u>	2,433,646	<u>147</u>	<u>1,303,692</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>361</u>	8,768,875	<u>193</u>	913,763
ARTS, ENTERTAINMENT & RECREATION ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	<u>49</u> 189	<u>2,087,415</u> 44,093,330	<u>21</u> 75	<u>1,231,554</u> <u>5,017,064</u>
ACCOMMODATIONS  ACCOMMODATIONS	<u>72</u> 721	41	18,845,865	<u>75</u> 20	1,444,009
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		148	25,247,465	55	3,573,055
OTHER SERVICES	81	208	4,974,046	108	1,788,331
REPAIR & MAINTENANCE	811	<u>200</u> 144	4,024,635	71	1,418,161
PERSONAL SERVICE	812	44	708,797	25	271,992
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	240,614	12	98,178
PUBLIC ADMINISTRATION, OTHER	92,00	<u>6</u>	<u>54,478</u>	<u>5</u>	6,025
TOTAL ALL INDUSTRIES		5,873	\$243,383,492	3,549	\$64,774,978

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	<u>44-45</u>	<u>2,373</u>	<u>\$155,204,654</u>	963	\$9,211,90 <u>1</u>
MOTOR VEHICLES & PARTS	441	127	39,092,160	<u>56</u>	2,738,793
NEW & USED AUTO DEALERS	4411	38	26,309,803	14	1,531,884
RV, BOAT, MOTORCYCLE DEALERS	4412	18	5,467,174	11	411,494
AUTOMOTIVE PARTS & TIRE	4413	71	7,315,183	31	795,415
FURNITURE & HOME FURNISHING	442	116	3,196,671	40	251,978
ELECTRONICS & APPLIANCE STORES	443	183	3,258,059	68	387,403
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	173	21,638,029	64	1,495,613
BUILDING MATERIALS	4441	132	16,889,348	49	841,171
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	4,748,681	15	654,442
FOOD & BEVERAGE STORES	445	74	12,052,581	15	1,450,893
GROCERY & CONVENIENCE STORES	4451	37	11,556,970	9	1,444,530
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	495,611	6	6,363
DRUG/HEALTH STORES	446	183	4,421,542	63	304,987
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	10,516,795	12	278,785
APPAREL & ACCESSORIES	448	177	10,124,384	86	123,748
CLOTHING & SHOE STORES	4481, 4482	157	9,007,019	84	· · · · · · · · · · · · · · · · · · ·
JEWELRY & LUGGAGE STORES	,				123,327 D
	4483	20	1,117,365	D	<del>-</del>
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	200	7,575,384	96	181,249
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	7,500,303	67	165,973
BOOK STORES & NEWS DEALERS	4512	50	75,081	29	15,276
GENERAL MERCHANDISE STORES	452	33	23,630,526	11	145,557
DEPARTMENT STORES	4521	5	3,753,858	4	56,500
GENERAL MERCHANDISE STORES	4529	28	19,876,668	7	89,057
E-COMMERCE & MAIL ORDER	4541	267	4,184,038	151	616,542
MISCELLANEOUS RETAILERS	453, 4542, 4543	790	15,514,485	301	1,236,353
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>30</u>	437,781	<u>9</u>	<u>117,354</u>
MINING	<u>21</u>	<u>18</u>	1,438,592	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>680,654</u>	<u>9</u>	<u>272,819</u>
CONSTRUCTION	<u>23</u>	<u>966</u>	<u>47,931,089</u>	<u>306</u>	<u>11,005,027</u>
CONSTRUCTION OF BUILDINGS	236	234	15,675,778	65	3,955,397
HEAVY CONSTRUCTION & HIGHWAYS	237	52	15,137,949	31	2,661,032
SPECIAL TRADE CONTRACTORS	238	680	17,117,362	210	4,388,598
MANUFACTURING	<u>31-33</u>	<u>467</u>	<u>11,093,433</u>	<u>123</u>	<u>420,178</u>
WHOLESALE TRADE	<u>42</u>	<u>1,352</u>	<u>22,289,036</u>	<u>444</u>	<u>3,735,660</u>
DURABLE GOODS	423	969	16,371,756	310	1,773,777
NONDURABLE GOODS	424	379	5,898,242	133	1,961,765
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	19,038	D	D
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>43</u>	<u>1,589,365</u>	<u>9</u>	<u>170,783</u>
INFORMATION	<u>51</u>	<u>345</u>	<u>14,927,874</u>	<u>146</u>	<u>2,011,855</u>
FINANCE, INSURANCE	<u>52</u>	<u>86</u>	<u>737,648</u>	<u>38</u>	<u>101,154</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>224</u>	<u>6,047,387</u>	<u>78</u>	<u>988,577</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>332</u>	4,022,723	<u>109</u>	<u>319,490</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>464</u>	<u>9,571,688</u>	<u>164</u>	<u>546,196</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>44</u>	<u>2,703,689</u>	<u>11</u>	<u>228,872</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>270</u>	<u>33,822,952</u>	<u>40</u>	<u>2,170,697</u>
ACCOMMODATIONS	721	53	5,692,698	12	1,000,545
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	217	28,130,254	28	1,170,152
OTHER SERVICES	<u>81</u>	<u>342</u>	9,163,512	<u>82</u>	<u>1,526,038</u>
REPAIR & MAINTENANCE	811	255	7,758,595	59	1,389,168
PERSONAL SERVICE	812	62	1,258,833	16	134,669
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	146,084	7	2,201
PUBLIC ADMINISTRATION, OTHER	92,00	<u>10</u>	<u>55,456</u>	<u>3</u>	1,169
TOTAL ALL INDUSTRIES		7,378	\$321,717,533	2,536	\$32,858,770

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	<u>44-45</u>	<u>1,927</u>	\$69,010,832	<u>1,727</u>	\$77,906,369
MOTOR VEHICLES & PARTS	441	99	9,955,059	101	14,087,249
NEW & USED AUTO DEALERS	4411	21	4,604,029	20	9,341,789
RV, BOAT, MOTORCYCLE DEALERS	4412	19	1,320,105	19	656,346
AUTOMOTIVE PARTS & TIRE	4413	59	4,030,925	62	4,089,114
FURNITURE & HOME FURNISHING	442	97	2,320,625	61	1,267,080
ELECTRONICS & APPLIANCE STORES	443	126	2,302,868	123	2,494,149
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	163	8,820,992	118	15,493,869
BUILDING MATERIALS	4441	127	7,321,595	80	12,026,403
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	1,499,397	38	3,467,466
FOOD & BEVERAGE STORES	445	42	10,615,601	45	7,898,935
GROCERY & CONVENIENCE STORES	4451	21	10,314,132	27	7,573,930
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	301,469	18	325,005
DRUG/HEALTH STORES	446	136	2,179,714	132	1,986,184
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,527,610	35	4,687,465
APPAREL & ACCESSORIES	448	158	692,973	150	1,875,323
CLOTHING & SHOE STORES	4481, 4482	147	626,463	138	1,802,737
JEWELRY & LUGGAGE STORES	4483	11	66,510	12	72,586
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	162	834,550	149	2,113,143
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	115	701,417	107	1,949,292
BOOK STORES & NEWS DEALERS	4512	47	133,133	42	163,851
GENERAL MERCHANDISE STORES	452	28	17,492,448	28	15,793,357
DEPARTMENT STORES	4521	4	351,074	6	2,046,552
GENERAL MERCHANDISE STORES	4529	24	17,141,374	22	13,746,805
E-COMMERCE & MAIL ORDER	4541	260	3,373,517	234	2,702,852
MISCELLANEOUS RETAILERS	453, 4542, 4543	629	5,894,875	551	7,506,763
AGRICULTURE, FORESTRY, FISHING	11	<u>7</u>	288,249	1 <u>5</u>	173,042
MINING	21	<u>7</u> 9	208,817	<u>13</u>	64,476
UTILITIES_	<u>22</u>	<u>5</u> <u>4</u>	<u>25,668</u>	<u>5</u> 11	809,036
CONSTRUCTION	<u>23</u>	1,050	37,482,288	<u>-11</u> 540	28,037,289
CONSTRUCTION OF BUILDINGS	<u>23</u> 236	288	21,995,380	158	13,246,126
HEAVY CONSTRUCTION & HIGHWAYS	237	52	2,606,031	48	4,162,114
SPECIAL TRADE CONTRACTORS	238	710	12,880,877	334	10,629,049
MANUFACTURING	<u>31-33</u>	364	3,492,243	<u>302</u>	4,379,501
WHOLESALE TRADE	<u>42</u>	992	9,085,139	<u>928</u>	12,597,513
DURABLE GOODS	<u>423</u>	700	7,111,800	665	9,208,354
NONDURABLE GOODS	424	289	1,971,657	258	3,378,606
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,682	5	10,553
TRANSPORTATION & WAREHOUSING	48-49	<u>22</u>	<u>239,556</u>	<u>24</u>	898,365
INFORMATION	51	<u>276</u>	<u>10,046,917</u>	<u>261</u>	<u>6,465,291</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>270</u> 70	1,364,709	<u>201</u> <u>61</u>	<u>788,558</u>
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	<u>70</u> 184	3,944,008	138	<u>4,248,900</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	<u>104</u> 260	1,712,928	<u>136</u> <u>235</u>	1,530,116
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	<u>459</u>	3,427,404	<u>274</u>	2,552,577
ARTS, ENTERTAINMENT & RECREATION	<u>33 62</u> <u>71</u>	<u> 435</u> <u>35</u>	1,820,841	<u>274</u> <u>37</u>	<u>2,189,397</u>
ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	<u>33</u> 140	13,846,989	<u>37</u> 176	<u>20,310,407</u>
ACCOMMODATIONS	<u>72</u> 721	25	1,321,187	69	8,824,781
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		115	12,525,802	107	11,485,626
OTHER SERVICES	81	265	5,305,870	224	5,898,349
REPAIR & MAINTENANCE			<u></u>		· · · · · · · · · · · · · · · · · · ·
PERSONAL SERVICE	811 812	199 44	4,517,674 599,576	159 42	5,077,802 639,431
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44 22	188,620	23	181,116
PUBLIC ADMINISTRATION, OTHER	92,00	22 <u>8</u>	1,292,982	23 <u>5</u>	17,913
	<u>52,00</u>	<u>o</u>	1,232,302	<u> </u>	11,313
TOTAL ALL INDUSTRIES		6,072	\$162,595,440	4,961	\$168,867,099

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	<u>44-45</u>	<u>1,220</u>	\$21,600,664	<u>958</u>	\$9,496,28 <u>8</u>
MOTOR VEHICLES & PARTS	44-4 <u>5</u> 441	48	1,221,901	<del>938</del> 40	1,521,096
NEW & USED AUTO DEALERS	4411	8	182,401	10	938,419
RV, BOAT, MOTORCYCLE DEALERS	4412	9	70,826	10	119,583
AUTOMOTIVE PARTS & TIRE	4413	31	968,674	20	463,094
FURNITURE & HOME FURNISHING	442	55	452,341	38	247,101
ELECTRONICS & APPLIANCE STORES	443	84	630,868	60	414,013
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	4,477,907	64	1,105,691
BUILDING MATERIALS	4441	64	4,210,673	51	998,009
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	267,234	13	107,682
FOOD & BEVERAGE STORES	445	36	3,891,678	19	2,578,206
GROCERY & CONVENIENCE STORES	4451	17	3,751,232	3	2,504,563
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	140,446	16	73,643
DRUG/HEALTH STORES	446	90	975,634	65	142,841
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	2,277,965	11	902,893
APPAREL & ACCESSORIES	448	109	923,587	83	184,031
CLOTHING & SHOE STORES	4481, 4482	99	892,861	79	183,025
JEWELRY & LUGGAGE STORES	4483	10	30,726	4	1,006
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	501,628	93	127,509
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	406,934	64	104,816
BOOK STORES & NEWS DEALERS	4512	34	94,694	29	22,693
GENERAL MERCHANDISE STORES	4512	16	1,595,488	14	163,173
DEPARTMENT STORES	4521	4	124,069	4	60,245
GENERAL MERCHANDISE STORES	4529	12	1,471,419	10	102,928
E-COMMERCE & MAIL ORDER	4541	177	1,319,301	151	707,266
MISCELLANEOUS RETAILERS	453, 4542, 4543	395	3,332,366	320	1,402,468
AGRICULTURE, FORESTRY, FISHING	11	<u>7</u>	629,502	<u>8</u>	53,885
MINING	<u>21</u>	<u>/</u> <u>9</u>	2,050,578	<u>5</u>	1,282,007
UTILITIES UTILITIES	<u>22</u>	<u>s</u> <u>4</u>	<u>10,281</u>	<u>3</u>	9,092
CONSTRUCTION	<u>23</u>	387	12,027,502	<u>270</u>	8,620,648
CONSTRUCTION OF BUILDINGS	<u>23</u> 236	111	4,116,140	64	2,903,639
HEAVY CONSTRUCTION & HIGHWAYS	237	26	867,344	14	777,944
SPECIAL TRADE CONTRACTORS	238	250	7,044,018	192	4,939,065
MANUFACTURING	<u>31-33</u>	<u>203</u>	2,353,003	134	1,462,175
WHOLESALE TRADE	<u>42</u>	<u>200</u> 624	4,903,833	<u>484</u>	5,039,007
DURABLE GOODS	423	436	3,753,816	358	4,046,415
NONDURABLE GOODS	424	184	1,099,746	124	991,585
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	50,271	D	D
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>10</u>	1,307,573	<u>5</u>	<u>86,516</u>
INFORMATION	<u>51</u>	<u>195</u>	3,834,609	<u>166</u>	1,940,233
FINANCE, INSURANCE	<u>52</u>	<u>45</u>	650,290	<u>37</u>	307,728
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>108</u>	1,986,254	<u>72</u>	931,186
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>158</u>	804,416	99	205,791
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	204	1,289,111	146	573,768
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	30	1,529,422	<u>5</u>	24,442
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>162</u>	18,187,498	<u>39</u>	<u>2,635,366</u>
ACCOMMODATIONS	<u></u>	77	8,476,533	13	577,031
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		85	9,710,965	26	2,058,335
OTHER SERVICES	<u>81</u>	<u>110</u>	<u>2,193,345</u>	<u>78</u>	<u>597,508</u>
REPAIR & MAINTENANCE	811	68	1,688,371	49	445,890
PERSONAL SERVICE	812	28	206,883	20	103,018
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	298,091	9	48,600
PUBLIC ADMINISTRATION, OTHER	92,00	<u>4</u>	19,296	<u>5</u>	<u>31,359</u>
TOTAL ALL INDUSTRIES		3,480	\$75,377,177	2,514	\$33,296,999

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-4 <u>5</u>	6,629	\$1,818,708,05 <u>5</u>	1,494	\$37,608,79 <u>1</u>
MOTOR VEHICLES & PARTS	441	522	639,172,572	55	5,178,895
NEW & USED AUTO DEALERS	4411	212	519,451,703	12	399,590
RV, BOAT, MOTORCYCLE DEALERS	4412	85	67,605,894	19	4,186,259
AUTOMOTIVE PARTS & TIRE	4413	225	52,114,975	24	593,046
FURNITURE & HOME FURNISHING	442	326	62,877,400	68	791,102
ELECTRONICS & APPLIANCE STORES	443	552	67,320,233	92	1,238,083
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	451	170,470,405	110	6,829,800
BUILDING MATERIALS	4441	337	155,765,394	84	6,538,957
LAWN & GARDEN SUPPLIES & EQUIP.	4442	114	14,705,011	26	290,843
FOOD & BEVERAGE STORES	445	393	107,032,867	52	8,845,215
GROCERY & CONVENIENCE STORES	4451	225	98,298,948	13	7,906,568
OTHER FOOD & BEVERAGE STORES	4452, 4453	168	8,733,919	39	938,647
DRUG/HEALTH STORES	446	466	57,932,191	101	1,216,360
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	182	49,389,757	7	862,047
APPAREL & ACCESSORIES	448	478	91,805,423	146	1,443,710
CLOTHING & SHOE STORES	4481, 4482	396	81,896,408	134	1,347,854
JEWELRY & LUGGAGE STORES	4483	82	9,909,015	12	95,856
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	485	65,427,719	133	1,247,464
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	382	58,530,066	94	755,299
BOOK STORES & NEWS DEALERS	4512	103	6,897,653	39	492,165
GENERAL MERCHANDISE STORES	452	60	324,840,707	18	483,746
DEPARTMENT STORES	4521	9	91,457,156	4	74,662
GENERAL MERCHANDISE STORES	4529	51	233,383,551	14	409,084
E-COMMERCE & MAIL ORDER	4541	503	53,464,572	226	2,913,543
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,211	128,974,209	486	6,558,826
AGRICULTURE, FORESTRY, FISHING	11	<u>53</u>	712,310	15	98,806
MINING	<u>21</u>	<u>33</u> 14	423,152	D 10	D
UTILITIES UTILITIES	<u>22</u>	35	1,022,765	<u>8</u>	<u>143,227</u>
CONSTRUCTION	<u>23</u>	<u>5,602</u>	592,891,767	<u>513</u>	35,614,103
CONSTRUCTION OF BUILDINGS	236	1,759	276,482,010	190	22,161,979
HEAVY CONSTRUCTION & HIGHWAYS	237	188	88,104,288	25	1,983,939
SPECIAL TRADE CONTRACTORS	238	3,655	228,305,469	298	11,468,185
MANUFACTURING	<u>31-33</u>	1,530	58,980,667	<u>278</u>	2,360,775
WHOLESALE TRADE	<u>42</u>	3,215	202,656,216	<u>722</u>	6,706,458
DURABLE GOODS	<u>12</u> 423	2,273	164,406,375	<u>722</u> 472	4,431,481
NONDURABLE GOODS	424	911	37,535,760	245	2,271,807
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	714,081	5	3,170
TRANSPORTATION & WAREHOUSING	48-4 <u>9</u>	158	16,897,271	<u>39</u>	<u>2,852,694</u>
INFORMATION	<u>51</u>	<u>713</u>	170,439,015	<u>212</u>	<u>4,550,181</u>
FINANCE, INSURANCE	<u>52</u>	<u>715</u> 185	30,446,026	<u>50</u>	<u>384,057</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>621</u>	88,894,734	<u>126</u>	7,492,806
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>1,281</u>	42,118,435	202	1,210,843
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	2,279	81,255,034	<u>272</u>	5,284,060
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	290	39,312,875	<u>45</u>	3,260,926
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>1,578</u>	379,094,982	<u>175</u>	<u>38,524,819</u>
ACCOMMODATIONS	<u></u> 721	131	52,478,499	107	26,497,178
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		1,447	326,616,483	68	12,027,641
OTHER SERVICES	<u>81</u>	1,895	117,100,075	<u>149</u>	2,588,309
REPAIR & MAINTENANCE	811	1,286	93,843,309	95	2,116,261
PERSONAL SERVICE	812	513	21,641,492	34	396,102
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	96	1,615,274	20	75,946
PUBLIC ADMINISTRATION, OTHER	92,00	<u>20</u>	1,260,787	<u>8</u>	<u>24,400</u>
TOTAL ALL INDUSTRIES		26,098	\$3,642,214,166	4,310	\$148,782,658

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	<u>44-45</u>	<u>3,207</u>	<u>\$367,394,269</u>	<u>801</u>	\$6,986,10 <u>6</u>
MOTOR VEHICLES & PARTS	441	198	137,442,601	30	333,561
NEW & USED AUTO DEALERS	4411	52	91,370,473	5	103,686
RV, BOAT, MOTORCYCLE DEALERS	4412	5 <u>1</u>	34,591,784	4	2,536
AUTOMOTIVE PARTS & TIRE	4413	95	11,480,344	21	227,339
FURNITURE & HOME FURNISHING	442	151	9,794,982	35	177,781
ELECTRONICS & APPLIANCE STORES	443	248	11,841,180	55	176,175
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	222	33,420,482	54	843,896
BUILDING MATERIALS	4441	164	28,987,826	41	676,429
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	4,432,656	13	167,467
FOOD & BEVERAGE STORES	445	109	21,750,317	15	948,532
GROCERY & CONVENIENCE STORES	4451	44	19,646,559	5	935,812
OTHER FOOD & BEVERAGE STORES	4452, 4453	65	2,103,758	10	12,720
DRUG/HEALTH STORES	446	262	10,684,470	62	493,930
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	9,826,530	8	1,262,228
APPAREL & ACCESSORIES	448	271	18,064,221	83	73,038
CLOTHING & SHOE STORES	4481, 4482	233	16,103,693	78	69,632
JEWELRY & LUGGAGE STORES	4483	38	1,960,528	5	3,406
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	247	15,698,917	63	452,135
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	185	15,308,495	46	141,328
BOOK STORES & NEWS DEALERS	4512	62	390,422	17	310,807
GENERAL MERCHANDISE STORES	4512	33	65,195,532	9	93,368
DEPARTMENT STORES	4521	7	12,419,936	4	29,448
GENERAL MERCHANDISE STORES	4529	26	52,775,596	5	63,920
E-COMMERCE & MAIL ORDER	4541	332	8,228,099	136	638,244
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,081	25,446,938	251	1,493,218
AGRICULTURE, FORESTRY, FISHING	11	1,001 <u>31</u>	591,312		11,950
MINING	<u>21</u>	<u>11</u>	665,226	<u>4</u> <u>3</u>	6,994
UTILITIES UTILITIES	<u>22</u>	11 12	222,450	<u>D</u>	<u>0,994</u> D
CONSTRUCTION	<u>23</u>	1,654	<u>87,966,504</u>	283	<u>7,151,682</u>
CONSTRUCTION OF BUILDINGS	<u>23</u> 236	429	35,998,677	<u>205</u> 65	2,314,078
HEAVY CONSTRUCTION & HIGHWAYS	237	73	9,994,979	19	1,690,444
SPECIAL TRADE CONTRACTORS	238	1,152	41,972,848	199	3,147,160
MANUFACTURING	<u>31-33</u>	752	21,870,139	89	594,785
WHOLESALE TRADE	<u>42</u>	1,818	42,650,078	<u>378</u>	<u>1,567,983</u>
DURABLE GOODS	423	1,290	30,552,512	263	1,160,355
NONDURABLE GOODS	424	518	12,030,569	115	407,628
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	66,997	0	0
TRANSPORTATION & WAREHOUSING	48-49	64	6,927,401	14	<u>205,284</u>
INFORMATION	51	<u>429</u>	<u>24,619,665</u>	132	<u>203,204</u> 1,847,882
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>429</u> 109	<u>2,866,436</u>	<u>132</u> <u>24</u>	<u>1,047,882</u> <u>37,984</u>
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	300	17,794,222	<u>24</u> 70	<u>57,554</u> <u>512,755</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	<u>500</u> 516	7,329,134	<u>70</u> 105	<u>312,733</u> <u>261,042</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>747</u>	11,678,453	<u>130</u>	<u>297,723</u>
ARTS, ENTERTAINMENT & RECREATION	<u>55 62</u> <u>71</u>	<u>747</u> <u>97</u>	<u>5,707,638</u>	<u>100</u>	<u>519,870</u>
ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	386	68,702,688	<u>10</u> 39	<u>12,616,945</u>
ACCOMMODATIONS	<u>72</u> 721	<u>300</u> 71	12,918,340	13	11,017,876
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		315	55,784,348	26	1,599,069
OTHER SERVICES	81	<u>550</u>	20,093,888	<u>73</u>	406,615
REPAIR & MAINTENANCE	811	<u>330</u> 401	16,289,239	<u>73</u> 42	204,759
PERSONAL SERVICE	812	110	3,369,454	22	130,735
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	435,195	9	71,121
PUBLIC ADMINISTRATION, OTHER	92,00 92,00	14	184,459	<u>6</u>	69,526
TOTAL ALL INDUSTRIES		10,697	\$687,263,962	2,162	\$33,095,255

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	<u>44-45</u>	6,459	\$1,718,508,42 <u>5</u>	4,894	\$1,107,984,998
MOTOR VEHICLES & PARTS	441	461	488,087,531	384	306,809,635
NEW & USED AUTO DEALERS	4411	175	396,310,051	152	230,536,278
RV, BOAT, MOTORCYCLE DEALERS	4412	80	42,885,952	57	42,692,683
AUTOMOTIVE PARTS & TIRE	4413	206	48,891,528	175	33,580,674
FURNITURE & HOME FURNISHING	442	339	55,540,464	201	41,918,019
ELECTRONICS & APPLIANCE STORES	443	517	69,222,797	421	52,829,438
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	469	156,905,574	280	115,322,384
BUILDING MATERIALS	4441	357	139,790,431	209	108,627,955
LAWN & GARDEN SUPPLIES & EQUIP.	4442	112	17,115,143	71	6,694,429
FOOD & BEVERAGE STORES	445	356	102,330,054	205	67,480,137
GROCERY & CONVENIENCE STORES	4451	193	93,310,064	87	61,222,626
OTHER FOOD & BEVERAGE STORES	4452, 4453	163	9,019,990	118	6,257,511
DRUG/HEALTH STORES	446	472	59,462,992	428	44,112,141
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	167	41,731,175	101	24,610,949
APPAREL & ACCESSORIES	448	470	164,696,723	372	70,290,268
CLOTHING & SHOE STORES	4481, 4482	400	143,730,934	318	63,353,243
JEWELRY & LUGGAGE STORES	4483	70	20,965,789	54	6,937,025
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	475	76,481,155	386	51,716,360
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	374	71,301,421	283	39,114,954
BOOK STORES & NEWS DEALERS	4512	101	5,179,734	103	12,601,406
GENERAL MERCHANDISE STORES	452	65	331,032,395	50	213,315,281
DEPARTMENT STORES	4521	10	76,891,385	10	56,171,874
GENERAL MERCHANDISE STORES	4529	55	254,141,010	40	157,143,407
E-COMMERCE & MAIL ORDER	4541	513	58,105,076	441	30,801,717
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,155	114,912,489	1,625	88,778,669
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>61</u>	958,297	34	959,281
MINING	<u>21</u>	11	2,069,490	<u>8</u>	181,047
UTILITIES	<u>22</u>	26	2,354,773	<u>16</u>	3,375,321
CONSTRUCTION	<u>23</u>	6,122	498,462,510	2,632	308,942,484
CONSTRUCTION OF BUILDINGS	236	1,929	248,320,474	807	132,515,458
HEAVY CONSTRUCTION & HIGHWAYS	237	191	44,654,908	94	28,752,768
SPECIAL TRADE CONTRACTORS	238	4,002	205,487,128	1,731	147,674,258
MANUFACTURING	<u>31-33</u>	1,606	53,530,743	<u>1,155</u>	49,051,117
WHOLESALE TRADE	42	3,115	195,428,753	2,717	163,907,094
DURABLE GOODS	423	2,211	149,364,780	1,929	129,044,810
NONDURABLE GOODS	424	878	45,805,447	764	34,463,268
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	258,526	24	399,016
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>157</u>	9,081,070	<u>106</u>	<u>5,984,356</u>
<u>INFORMATION</u>	<u>51</u>	<u>684</u>	156,091,352	<u>665</u>	107,292,812
FINANCE, INSURANCE	<u>52</u>	<u>166</u>	23,645,182	<u>159</u>	17,820,649
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>574</u>	65,110,391	<u>431</u>	<u>55,312,585</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	1,337	43,370,471	<u>961</u>	29,000,775
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	2,371	69,334,080	1,249	<u>57,423,458</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u> 263</u>	26,550,503	<u>201</u>	<u>15,874,777</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>1,573</u>	347,419,943	939	253,576,979
ACCOMMODATIONS	721	95	44,659,339	90	49,014,219
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,478	302,760,604	849	204,562,760
OTHER SERVICES	<u>81</u>	<u>1,785</u>	94,306,324	1,082	66,739,749
REPAIR & MAINTENANCE	811	1,167	75,874,452	716	51,253,032
PERSONAL SERVICE	812	529	16,646,563	300	13,703,260
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	89	1,785,309	66	1,783,457
PUBLIC ADMINISTRATION, OTHER	92,00	<u>17</u>	<u>1,699,398</u>	<u>19</u>	<u>3,155,941</u>
TOTAL ALL INDUSTRIES		26,327	\$3,307,921,705	17,268	\$2,246,583,423

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	<u>44-45</u>	<u>1,605</u>	<u>\$54,031,456</u>	<u>4,051</u>	<u>\$588,487,464</u>
MOTOR VEHICLES & PARTS	441	92	10,771,695	210	134,974,648
NEW & USED AUTO DEALERS	4411	19	6,271,749	50	104,524,885
RV, BOAT, MOTORCYCLE DEALERS	4412	17	612,598	39	12,394,185
AUTOMOTIVE PARTS & TIRE	4413	56	3,887,348	121	18,055,578
FURNITURE & HOME FURNISHING	442	64	1,654,359	193	21,152,006
ELECTRONICS & APPLIANCE STORES	443	115	1,874,945	371	29,590,582
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	6,687,809	290	71,253,803
BUILDING MATERIALS	4441	82	6,323,078	209	63,178,011
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	364,731	81	8,075,792
FOOD & BEVERAGE STORES	445	35	5,336,813	147	37,117,676
GROCERY & CONVENIENCE STORES	4451	13	5,154,419	59	33,054,121
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	182,394	88	4,063,555
DRUG/HEALTH STORES	446	121	654,969	338	17,581,490
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	3,102,325	83	16,903,813
APPAREL & ACCESSORIES	448	133	422,895	303	26,832,197
CLOTHING & SHOE STORES	4481, 4482	123	349,189	264	23,878,254
JEWELRY & LUGGAGE STORES	4483	10	73,706	39	2,953,943
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	139	2,061,973	322	32,572,852
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	1,855,063	249	30,203,908
BOOK STORES & NEWS DEALERS	4512	38	206,910	73	2,368,944
GENERAL MERCHANDISE STORES	452	20	12,081,948	40	137,638,137
DEPARTMENT STORES	4521	4	178,533	10	36,613,307
GENERAL MERCHANDISE STORES	4529	16	11,903,415	30	101,024,830
E-COMMERCE & MAIL ORDER	4541	225	2,330,451	404	18,972,600
MISCELLANEOUS RETAILERS	453, 4542, 4543	526	7,051,274	1,350	43,897,660
AGRICULTURE, FORESTRY, FISHING	11	<u>18</u>	275,631	1,556 <u>45</u>	704,864
MINING	<u>21</u>	<u></u> <u>3</u>	11,500	11	177,464
UTILITIES UTILITIES	<u>22</u>	<u>5</u> 7	75,298	16	<u>177,404</u> 592,290
CONSTRUCTION	<u>23</u>	<u>7</u> 593	18,996,568	<u>2,655</u>	182,318,712
CONSTRUCTION OF BUILDINGS	<u>23</u> 236	144	7,329,768	783	97,109,769
HEAVY CONSTRUCTION & HIGHWAYS	237	33	2,610,184	88	12,503,104
SPECIAL TRADE CONTRACTORS	238	416	9,056,616	1,784	72,705,839
MANUFACTURING	<u>31-33</u>	<u>277</u>	3,478,312	908	21,164,865
WHOLESALE TRADE	<u>42</u>	<u>833</u>	7,122,635	<u>2,185</u>	66,783,613
DURABLE GOODS	423	607	5,209,186	1,538	55,736,744
NONDURABLE GOODS	424	222	1,906,446	633	11,000,636
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,003	14	46,233
TRANSPORTATION & WAREHOUSING	48-4 <u>9</u>	<u>12</u>	188,066	<u>63</u>	1,962,560
INFORMATION	<u>51</u>	<u>12</u> 241	6,798,942	<u>537</u>	67,198,937
FINANCE, INSURANCE	<u>52</u>	<u>241</u> 62	837,317	<u>126</u>	<u>7,123,037</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>122</u>	1,981,007	<u>378</u>	19,066,185
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>191</u>	743,223	<u>772</u>	35,913,738
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>283</u>	<u>1,783,831</u>	<u>772</u> 1,207	29,177,800
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>20</u>	964,427	127	11,138,020
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>114</u>	9,905,596	<u>565</u>	115,127,377
ACCOMMODATIONS	721	28	2,596,881	38	11,651,435
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		86	7,308,715	527	103,475,942
OTHER SERVICES	<u>81</u>	<u>186</u>	<u>5,691,664</u>	<u>849</u>	32,879,300
REPAIR & MAINTENANCE	811	140	5,167,529	<u>577</u>	26,969,657
PERSONAL SERVICE	812	30	409,119	215	5,454,702
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	115,016	57	454,941
PUBLIC ADMINISTRATION, OTHER	92,00	<u>5</u>	<u>8,501</u>	<u>18</u>	1,372,498
TOTAL ALL INDUSTRIES		4,572	\$112,893,974	14,513	\$1,181,188,724

TABLE 3: TAXABLE RETAIL SALES FOR WAHKIAKUM AND WALLA WALLA COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	WAHKIAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	<u>44-45</u>	<u>551</u>	\$2,597,55 <u>9</u>	1,990	\$89,136,971
MOTOR VEHICLES & PARTS	441	23	306,127	88	19,365,833
NEW & USED AUTO DEALERS	4411	4	100,928	23	13,823,287
RV, BOAT, MOTORCYCLE DEALERS	4412	3	2,732	13	1,740,982
AUTOMOTIVE PARTS & TIRE	4413	16	202,467	52	3,801,564
FURNITURE & HOME FURNISHING	442	24	104,088	85	3,280,593
ELECTRONICS & APPLIANCE STORES	443	32	368,523	165	4,830,597
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	316,431	109	11,132,078
BUILDING MATERIALS	4441	27	311,464	76	10,041,329
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	4,967	33	1,090,749
FOOD & BEVERAGE STORES	445	6	265,593	75	9,417,715
GROCERY & CONVENIENCE STORES	4451	D	D	21	7,531,981
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	6,756	54	1,885,734
DRUG/HEALTH STORES	446	34	93,487	167	2,457,135
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	434,105	20	2,869,762
APPAREL & ACCESSORIES	448	63	31,635	163	2,125,318
CLOTHING & SHOE STORES	4481, 4482	60	•	149	
JEWELRY & LUGGAGE STORES	4483		31,359	149	1,754,420
SPORTING GOODS, TOYS, BOOK & MUSIC STORES		3	276		370,898
• • •	451	50	30,523	184	3,656,960
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	27,412	129	2,031,264
BOOK STORES & NEWS DEALERS	4512	15	3,111	55 07	1,625,696
GENERAL MERCHANDISE STORES	452	9	88,027	27	17,199,700
DEPARTMENT STORES	4521	4	16,920	6	3,164,805
GENERAL MERCHANDISE STORES	4529	5	71,107	21	14,034,895
E-COMMERCE & MAIL ORDER	4541	100	269,613	266	3,895,352
MISCELLANEOUS RETAILERS	453, 4542, 4543	169	289,407	641	8,905,928
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>4</u>	<u>10,971</u>	<u>15</u>	<u>147,903</u>
MINING	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	107,725
CONSTRUCTION	<u>23</u>	<u>140</u>	<u>2,268,192</u>	<u>698</u>	42,543,674
CONSTRUCTION OF BUILDINGS	236	34	801,965	176	21,592,623
HEAVY CONSTRUCTION & HIGHWAYS	237	9	395,940	40	3,568,789
SPECIAL TRADE CONTRACTORS	238	97	1,070,287	482	17,382,262
<u>MANUFACTURING</u>	<u>31-33</u>	<u>49</u>	<u>544,310</u>	<u>446</u>	<u>7,875,339</u>
WHOLESALE TRADE	<u>42</u>	<u>221</u>	<u>949,904</u>	<u>1,207</u>	<u>19,843,686</u>
DURABLE GOODS	423	162	837,554	839	14,142,961
NONDURABLE GOODS	424	58	112,295	359	5,664,624
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	36,101
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>4</u>	<u>57,593</u>	<u>20</u>	<u>363,130</u>
<u>INFORMATION</u>	<u>51</u>	<u>102</u>	<u>697,495</u>	<u>316</u>	<u>10,032,159</u>
FINANCE, INSURANCE	<u>52</u>	<u>23</u>	<u>62,039</u>	<u>84</u>	<u>1,243,881</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>44</u>	<u>188,394</u>	<u>192</u>	<u>5,149,525</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>49</u>	<u>69,752</u>	<u>318</u>	<u>3,098,667</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>79</u>	<u>160,749</u>	<u>400</u>	<u>5,527,974</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>5</u>	<u>33,024</u>	<u>36</u>	<u>1,668,869</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>15</u>	<u>813,654</u>	<u>167</u>	<u>28,802,191</u>
ACCOMMODATIONS	721	5	198,227	44	8,333,665
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	615,427	123	20,468,526
OTHER SERVICES	<u>81</u>	<u>31</u>	<u>160,754</u>	<u>236</u>	<u>5,865,933</u>
REPAIR & MAINTENANCE	811	16	116,233	159	4,597,600
PERSONAL SERVICE	812	11	43,772	51	1,015,219
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	749	26	253,114
PUBLIC ADMINISTRATION, OTHER	92,00	<u>3</u>	<u>1,506</u>	<u>6</u>	317,261
TOTAL ALL INDUSTRIES		1,323	<u>\$8,667,849</u>	<u>6.138</u>	<u>\$221,735,288</u>

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter 2015

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	<u>44-45</u>	<u>3,925</u>	\$431,010,63 <u>1</u>	<u>1,753</u>	\$65,734,27 <u>1</u>
MOTOR VEHICLES & PARTS	441	224	80,405,753	76	14,732,743
NEW & USED AUTO DEALERS	4411	62	60,295,655	17	11,951,777
RV, BOAT, MOTORCYCLE DEALERS	4412	50	8,003,591	16	167,932
AUTOMOTIVE PARTS & TIRE	4413	112	12,106,507	43	2,613,034
FURNITURE & HOME FURNISHING	442	178	15,766,435	74	2,333,405
ELECTRONICS & APPLIANCE STORES	443	312	16,786,655	156	4,530,727
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	231	55,513,458	104	5,793,796
BUILDING MATERIALS	4441	160	49,721,792	83	5,409,674
LAWN & GARDEN SUPPLIES & EQUIP.	4442	71	5,791,666	21	384,122
FOOD & BEVERAGE STORES	445	150	34,839,016	46	4,739,099
GROCERY & CONVENIENCE STORES	4451	48	32,696,750	16	4,639,966
OTHER FOOD & BEVERAGE STORES	4452, 4453	102	2,142,266	30	99,133
DRUG/HEALTH STORES	446	321	17,715,095	138	2,495,353
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	89	14,210,360	16	1,646,913
APPAREL & ACCESSORIES	448	324	28,589,181	158	1,276,454
CLOTHING & SHOE STORES	4481, 4482	288	27,015,606	143	1,049,903
JEWELRY & LUGGAGE STORES	4483	36	1,573,575	143	226,551
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	30 327	19,037,277	145	•
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	246	17,306,306	101	7,708,664 1,301,629
BOOK STORES & NEWS DEALERS				44	
GENERAL MERCHANDISE STORES	4512	81 52	1,730,971		6,407,035
DEPARTMENT STORES	452	53	90,823,484	26	10,815,683
	4521 4529	9	23,879,544	4	180,995
GENERAL MERCHANDISE STORES		44	66,943,940	22	10,634,688
E-COMMERCE & MAIL ORDER	4541	437	23,667,223	260	4,387,368
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,279	33,656,694	554	5,274,066
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>39</u>	736,462	<u>10</u>	<u>9,615</u>
MINING	<u>21</u>	<u>9</u>	<u>2,031,012</u>	4	<u>187,766</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	341,668	<u>4</u>	<u>7,718</u>
CONSTRUCTION OF PULL PINAS	<u>23</u>	<u>1,875</u>	198,608,992	<u>544</u>	<u>45,817,441</u>
CONSTRUCTION OF BUILDINGS	236	651	112,148,047	140	25,011,325
HEAVY CONSTRUCTION & HIGHWAYS	237	76	21,181,919	35	5,171,093
SPECIAL TRADE CONTRACTORS	238	1,148	65,279,026	369	15,635,023
MANUFACTURING	<u>31-33</u>	<u>991</u>	20,312,939	<u>317</u>	3,216,290
WHOLESALE TRADE	<u>42</u>	<u>2,255</u>	70,902,649	<u>1,066</u>	<u>17,294,329</u>
DURABLE GOODS	423	1,597	49,290,900	741	13,511,844
NONDURABLE GOODS	424	640	21,503,341	320	3,764,264
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	108,408	5	18,221
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>76</u>	<u>4,686,341</u>	<u>23</u>	<u>818,570</u>
INFORMATION	<u>51</u>	<u>518</u>	43,102,970	<u>292</u>	<u>7,369,322</u>
FINANCE, INSURANCE	<u>52</u>	<u>124</u>	<u>3,353,590</u>	<u>62</u>	<u>844,617</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>365</u>	<u>21,341,544</u>	<u>150</u>	<u>5,860,246</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>697</u>	<u>15,411,804</u>	<u>297</u>	<u>4,518,747</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>914</u>	<u>28,799,579</u>	<u>300</u>	<u>6,505,110</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>134</u>	<u>9,775,774</u>	<u>26</u>	<u>1,051,129</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>575</u>	<u>112,533,105</u>	<u>119</u>	<u>18,477,960</u>
ACCOMMODATIONS	721	93	24,023,774	12	3,958,833
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		482	88,509,331	107	14,519,127
OTHER SERVICES	<u>81</u>	<u>715</u>	<u>31,068,411</u>	<u>177</u>	<u>3,634,123</u>
REPAIR & MAINTENANCE	811	489	25,252,422	115	2,916,975
PERSONAL SERVICE	812	175	5,215,714	43	692,446
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	600,275	19	24,702
PUBLIC ADMINISTRATION, OTHER	92,00	<u>14</u>	<u>291,573</u>	<u>8</u>	<u>219,537</u>
TOTAL ALL INDUSTRIES		<u>13,238</u>	<u>\$994,309,044</u>	<u>5.152</u>	<u>\$181,566,791</u>

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter 2015

INDUSTRY	NAICS	UNITS	YAKIMA*
DETAIL TRADE	44.45	0.400	#40F 000 007
RETAIL TRADE	44-45	3,430 070	\$435,306,267
MOTOR VEHICLES & PARTS	441	276	116,120,879
NEW & USED AUTO DEALERS	4411	106	89,753,137
RV, BOAT, MOTORCYCLE DEALERS	4412	37	8,591,373
AUTOMOTIVE PARTS & TIRE	4413	133	17,776,369
FURNITURE & HOME FURNISHING	442	136	10,388,071
ELECTRONICS & APPLIANCE STORES	443	302	16,344,940
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	47,027,072
BUILDING MATERIALS	4441	147	40,264,825
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	6,762,247
FOOD & BEVERAGE STORES	445	177	30,540,953
GROCERY & CONVENIENCE STORES	4451	106	29,055,323
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	1,485,630
DRUG/HEALTH STORES	446	253	11,932,983
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	76	13,788,295
APPAREL & ACCESSORIES	448	265	20,573,510
CLOTHING & SHOE STORES	4481, 4482	234	18,876,480
JEWELRY & LUGGAGE STORES	4483	31	1,697,030
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	264	13,772,862
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	192	12,544,433
BOOK STORES & NEWS DEALERS	4512	72	1,228,429
GENERAL MERCHANDISE STORES	452	43	103,182,575
DEPARTMENT STORES	4521	9	25,101,491
GENERAL MERCHANDISE STORES	4529	34	78,081,084
E-COMMERCE & MAIL ORDER	4541	341	10,606,619
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,094	41,027,508
AGRICULTURE, FORESTRY, FISHING		•	685,497
MINING	<u>11</u> <u>21</u>	<u>36</u> <u>11</u>	<u>655,513</u>
		· <u></u> -	
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>299,128</u>
CONSTRUCTION OF BUILDINGS	<u>23</u>	<u>1,286</u>	<u>141,780,546</u>
CONSTRUCTION OF BUILDINGS	236	366	74,497,284
HEAVY CONSTRUCTION & HIGHWAYS	237	65	9,100,599
SPECIAL TRADE CONTRACTORS	238	855	58,182,663
MANUFACTURING	<u>31-33</u>	<u>730</u>	<u>39,324,060</u>
WHOLESALE TRADE	<u>42</u>	<u>2,000</u>	96,074,573
DURABLE GOODS	423	1,453	67,997,938
NONDURABLE GOODS	424	533	27,971,431
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	105,204
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>73</u>	<u>1,844,751</u>
INFORMATION	<u>51</u>	<u>466</u>	43,749,169
FINANCE, INSURANCE	<u>52</u>	<u>138</u>	<u>5,645,064</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>331</u>	<u>25,897,307</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>569</u>	13,343,628
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>684</u>	<u>17,402,357</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>83</u>	<u>6,721,714</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>507</u>	<u>86,417,536</u>
ACCOMMODATIONS	721	64	13,905,479
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	443	72,512,057
OTHER SERVICES	<u>81</u>	634	<u>27,763,281</u>
REPAIR & MAINTENANCE	811	472	22,609,500
PERSONAL SERVICE	812	124	4,459,498
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	694,283
PUBLIC ADMINISTRATION, OTHER	92,00	15	181,518
- OSCIO ADMINIOTRATION, OTHER	<u>02,00</u>	<u>10</u>	101,010
TOTAL ALL INDUSTRIES		<u>11,012</u>	\$943,091,909

Table 4-A City Taxable Retail Sales Comparing Quarter 3, 2014 to Quarter 3, 2015 (Dollars in Thousands)

City	Quarter 3, 2014	Quarter 3, 2015	Percent Change
Aberdeen	\$105,486	\$103,847	-1.6%
Auburn	\$424,240	\$480,050	13.2%
Bellevue	\$1,531,113	\$1,751,917	14.4%
Bellingham	\$618,902	\$635,634	2.7%
Bremerton	\$203,767	\$220,307	8.1%
Camas	\$60,520	\$62,791	3.8%
Centralia	\$83,843	\$86,412	3.1%
Chehalis	\$109,330	\$111,748	2.2%
Colville	\$49,330	\$53,136	7.7%
Des Moines	\$62,561	\$77,270	23.5%
Edmonds	\$178,246	\$212,634	19.3%
Ellensburg	\$109,445	\$120,476	10.1%
Everett	\$620,269	\$693,983	11.9%
Federal Way	\$364,883	\$387,522	6.2%
Fife	\$201,385	\$240,632	19.5%
Issaquah	\$332,593	\$403,853	21.4%
Kelso	\$63,318	\$64,008	1.1%
Kennewick	\$459,300	\$523,860	14.1%
Kent	\$507,306	\$526,241	3.7%
Kirkland	\$530,039	\$581,717	9.8%
Lacey	\$248,969	\$295,695	18.8%
Longview	\$201,687	\$209,075	3.7%
Lynnwood	\$554,278	\$597,806	7.9%
Marysville	\$228,128	\$263,193	15.4%
Mercer Island	\$97,341	\$126,996	30.5%
Moses Lake	\$161,355	\$166,294	3.1%
Mount Vernon	\$162,846	\$179,302	10.1%
Mountlake Terrace	\$49,101	\$47,671	-2.9%
Oak Harbor	\$83,761	\$92,838	10.8%
Olympia	\$479,185	\$501,363	4.6%
Omak	\$57,780	\$52,778	-8.7%
Pasco	\$267,021	\$292,026	9.4%
Port Angeles	\$87,568	\$104,064	18.8%
Port Townsend	\$57,132	\$64,803	13.4%
Pullman	\$130,092	\$130,710	0.5%
Puyallup	\$503,059	\$559,602	11.2%
Redmond	\$594,634	\$653,144	9.8%
Renton	\$611,891	\$683,961	11.8%
Richland	\$264,398	\$291,017	10.1%
Sea Tac	\$358,762	\$367,146	2.3%
Seattle	\$5,306,665	\$5,846,526	10.2%
Shelton	\$56,625	\$55,245	-2.4%
Spokane	\$1,136,498	\$1,180,989	3.9%
Sunnyside	\$73,814	\$71,091	-3.7%
Tacoma	\$1,110,472		
		\$1,214,061 \$542,167	9.3%
Tukwila	\$480,312	\$543,167 \$010,800	13.1%
Vancouver	\$789,238 \$132,275	\$910,899 \$144,384	15.4%
Walla Walla	\$132,275	\$144,284	9.1%
Wenatchee	\$202,607	\$238,413	17.7%
Yakima	\$459,619	\$466,170	1.4%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	<u>1,106</u>	\$66,647 <u>,259</u>	<u>2,319</u>	<u>\$258,116,918</u>
MOTOR VEHICLES & PARTS	441	48	20,847,868	132	108,299,431
NEW & USED AUTO DEALERS	4411	15	15,791,387	49	93,642,231
RV, BOAT, MOTORCYCLE DEALERS	4412	4	79,201	14	7,947,257
AUTOMOTIVE PARTS & TIRE	4413	29	4,977,280	69	6,709,943
FURNITURE & HOME FURNISHING	442	40	873,538	127	7,522,982
ELECTRONICS & APPLIANCES	443	99	1,121,684	215	7,489,962
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	10,609,088	185	18,196,266
BUILDING MATERIALS	4441	46	10,176,160	153	16,037,390
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	432,928	32	2,158,876
FOOD & BEVERAGE STORES	445	30	5,533,733	63	8,735,034
GROCERY & CONVENIENCE STORES	4451	16	5,197,121	25	8,384,297
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	336,612	38	350,737
DRUG/HEALTH STORES	446	101	1,264,010	156	5,451,435
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	937,273	24	7,032,077
APPAREL & ACCESSORIES	448	98	806,517	193	33,199,882
CLOTHING & SHOE STORES	4481, 4482	89	584,034	174	31,002,093
JEWELRY & LUGGAGE STORES	4483	9	222,483	19	2,197,789
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	1,030,307	170	6,924,470
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	748,738	125	6,536,848
BOOK STORES & NEWS DEALERS	4512	32	281,569	45	387,622
GENERAL MERCHANDISE STORES	452	21	19,239,259	31	29,134,557
DEPARTMENT STORES	4521	5	2,944,777	5	2,834,001
GENERAL MERCHANDISE STORES	4529	16	16,294,482	26	26,300,556
E-COMMERCE & MAIL ORDER	4541	157	838,204	260	9,678,220
MISCELLANEOUS RETAILERS	453, 4542, 4543	351	3,545,778	763	16,452,602
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>4</u>	<u>16,462</u>	<u>13</u>	<u>131,696</u>
MINING	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>19,997</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	16,839	<u>7</u>	<u>857,545</u>
CONSTRUCTION OF PUBLISHED	<u>23</u>	<u>299</u>	8,054,146	<u>1,728</u>	74,500,284
CONSTRUCTION OF BUILDINGS	236	84	3,406,237	378	41,881,691
HEAVY CONSTRUCTION & HIGHWAYS	237	17	1,071,619	59	9,255,069
SPECIAL TRADE CONTRACTORS	238	198	3,576,290	1,291	23,363,524
MANUFACTURING	<u>31-33</u>	<u>175</u>	<u>1,559,380</u>	<u>551</u>	<u>9,737,542</u>
WHOLESALE TRADE DURABLE GOODS	<u>42</u> 423	<u>671</u> 484	<u>6,246,510</u>	<u>1,380</u> 985	<u>36,804,322</u>
NONDURABLE GOODS	423 424	464 184	5,046,116 1,199,691	385	29,770,004
ELECTRONIC MARKETS, AGENTS & BROKERS	425	_			6,989,968
TRANSPORTATION & WAREHOUSING	48-49	3 <u>13</u>	703 <u>74,734</u>	10	44,350 1,278,234
INFORMATION	<u>40-49</u> <u>51</u>	<u>13</u> 200	3,712,024	<u>43</u> 346	16,012,972
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>200</u> <u>54</u>	926,474	<u>93</u>	2,601,205
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	<u>34</u> <u>133</u>	1,369,050	<u>33</u> 272	<u>2,001,203</u> <u>9,913,872</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	174	1,805,238	410	5,432,947
MANAGEMENT, EDUCATION & HEALTH SERVICES	<del>55-62</del>	<u>250</u>	1,242,690	<u>773</u>	<u>14,136,672</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>12</u>	141,290	<u>770</u>	<u>3,377,594</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>12</u> 64	9,804,531	<u> 184</u>	33,130,326
ACCOMMODATIONS	721	6	1,147,512	9	3,861,731
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	8,657,019	175	29,268,595
OTHER SERVICES	<u>81</u>	<u>138</u>	<u>2,190,768</u>	<u>483</u>	13,964,991
REPAIR & MAINTENANCE	811	<u>. 55</u> 85	1,558,086	392	12,157,204
PERSONAL SERVICE	812	42	541,608	72	1,598,535
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	91,074	19	209,252
PUBLIC ADMINISTRATION, OTHER	92,00	<u>5</u>	24,945	. <u>7</u>	33,344
TOTAL ALL INDUSTRIES		3,302	\$103,846,739	8,655	\$480,050,461
- -		,- ,-	,,-	.,	,,,

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-4 <u>5</u>	<u>3,857</u>	\$736,049,107	<u>2,790</u>	\$327,851,46 <u>2</u>
MOTOR VEHICLES & PARTS	441	137	264,421,609	122	66,349,627
NEW & USED AUTO DEALERS	4411	47	250,521,324	33	53,075,542
RV, BOAT, MOTORCYCLE DEALERS	4412	21	6,499,448	27	6,085,241
AUTOMOTIVE PARTS & TIRE	4413	69	7,400,837	62	7,188,844
FURNITURE & HOME FURNISHING	442	242	27,044,325	150	10,441,664
ELECTRONICS & APPLIANCES	443	387	70,678,238	248	13,554,350
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	269	35,640,485	145	39,714,752
BUILDING MATERIALS	4441	215	34,666,802	109	37,947,050
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	973,683	36	1,767,702
FOOD & BEVERAGE STORES	445	123	26,659,188	86	21,631,748
GROCERY & CONVENIENCE STORES	4451	37	19,780,662	26	20,446,453
OTHER FOOD & BEVERAGE STORES	4452, 4453	86	6,878,526	60	1,185,295
DRUG/HEALTH STORES	446	307	21,853,708	247	11,707,802
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	6,018,950	38	4,688,691
APPAREL & ACCESSORIES	448	341	127,539,448	253	24,906,075
CLOTHING & SHOE STORES	4481, 4482	277	111,865,377	226	23,470,574
JEWELRY & LUGGAGE STORES	4483	64	15,674,071	27	1,435,501
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	273	31,515,086	234	16,257,528
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES		205	28,511,682	172	14,771,110
BOOK STORES & NEWS DEALERS	4512	68	3,003,404	62	1,486,418
GENERAL MERCHANDISE STORES	452	33	49,492,386	41	86,505,778
DEPARTMENT STORES	4521	8	23,595,086	9	23,287,960
GENERAL MERCHANDISE STORES	4529	25	25,897,300	32	63,217,818
E-COMMERCE & MAIL ORDER	4541	374	23,293,240	320	9,574,343
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,336	51,892,444	906	22,519,104
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>20</u>	<u>222,127</u>	<u>12</u>	<u>358,448</u>
MINING	<u>21</u>	<u>7</u>	70,422	<u>6</u>	<u>652,006</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>1,352,906</u>	<u>6</u>	40,066
CONSTRUCTION OF BUILDINGS	<u>23</u>	3,971	384,759,354	<u>1,310</u>	<u>95,496,473</u>
CONSTRUCTION OF BUILDINGS	236	1,220	267,653,732	438	58,441,608
HEAVY CONSTRUCTION & HIGHWAYS SPECIAL TRADE CONTRACTORS	237 238	113	13,972,208 103,133,414	42	8,923,916
		2,638	, ,	830	28,130,949
MANUFACTURING WHOLESALE TRADE	<u>31-33</u>	880	<u>19,746,377</u>	641 1 654	10,577,536
DURABLE GOODS	<u>42</u> 423	<u>1,872</u> 1,320	<u>108,650,524</u> 95,474,911	<u>1,654</u> 1,178	<u>35,073,921</u> 27,913,809
NONDURABLE GOODS	424	541	13,032,996	462	7,108,192
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	142,617	14	51,920
TRANSPORTATION & WAREHOUSING	48-4 <u>9</u>	<u>52</u>	1,677,963	<u>43</u>	1,762,679
INFORMATION	<u>51</u>	<u>52</u>	66,263,135	<u>43</u> 414	<u>1,702,079</u> <u>22,611,474</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>122</u>	16,338,506	104	1,697,867
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	395	<u>28,696,511</u>	<u>164</u> 264	<u>12,312,763</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	1,037	75,006,269	<u>531</u>	11,145,395
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	1,791	44,468,777	<u>718</u>	17,242,399
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	162	26,624,961	<u>710</u> 84	4,283,924
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>496</u>	196,949,405	<u>361</u>	76,768,963
ACCOMMODATIONS	721	<u>100</u> 27	75,532,993	33	13,226,246
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		469	121,416,412	328	63,542,717
OTHER SERVICES	<u>81</u>	<u>725</u>	43,459,860	<u>484</u>	<u>17,647,471</u>
REPAIR & MAINTENANCE	811	<u>723</u> 461	25,876,056	324	14,701,775
PERSONAL SERVICE	812	220	16,919,908	127	2,838,061
	813, 814	44	663,896	33	107,635
RELIGIOUS, CIVIC & OTHER ORGANIZATION					
PUBLIC ADMINISTRATION, OTHER	92,00	<u>9</u>	1,580,834	<u>9</u>	111,040

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

MOTOR VEHICLES & PARTS  NEW & USED AUTO DEALERS  RV, BOAT, MOTORCYCLE DEALERS  AUTOMOTIVE PARTS & TIRE  FURNITURE & HOME FURNISHING  ELECTRONICS & APPLIANCES	44-45 441 4411 4412 4413 442 443 444	1,868 100 24 18 58 91 160 110	\$120,640,402 82,357,172 76,329,658 2,852,886 3,174,628 2,521,228	1,226 38 7 8 23	\$18,387,522 1,582,657 157,507 7,173
MOTOR VEHICLES & PARTS  NEW & USED AUTO DEALERS  RV, BOAT, MOTORCYCLE DEALERS  AUTOMOTIVE PARTS & TIRE  FURNITURE & HOME FURNISHING  ELECTRONICS & APPLIANCES	441 4411 4412 4413 442 443 444	100 24 18 58 91 160	82,357,172 76,329,658 2,852,886 3,174,628	38 7 8 23	1,582,657 157,507
RV, BOAT, MOTORCYCLE DEALERS  AUTOMOTIVE PARTS & TIRE  FURNITURE & HOME FURNISHING  ELECTRONICS & APPLIANCES	4412 4413 442 443 444 4441	18 58 91 160	76,329,658 2,852,886 3,174,628	8 23	
RV, BOAT, MOTORCYCLE DEALERS  AUTOMOTIVE PARTS & TIRE  FURNITURE & HOME FURNISHING  ELECTRONICS & APPLIANCES	4413 442 443 444 4441	58 91 160	2,852,886 3,174,628	23	7,173
FURNITURE & HOME FURNISHING ELECTRONICS & APPLIANCES	442 443 444 4441	91 160			
ELECTRONICS & APPLIANCES	443 444 4441	160	2.521.228	0.4	1,417,977
	444 4441		_,	64	1,611,663
BLUI DING MATERIALS GARDEN FOLUR & SURRIES	4441	110	2,182,082	96	1,701,801
BUILDING WATERIALS, GARDEN EQUIF & SUFFEILS			3,711,610	82	3,719,949
BUILDING MATERIALS		85	3,368,670	65	3,204,374
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	342,940	17	515,575
FOOD & BEVERAGE STORES	445	49	8,496,575	25	2,101,464
GROCERY & CONVENIENCE STORES	4451	28	8,340,067	8	2,072,411
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	156,508	17	29,053
DRUG/HEALTH STORES	446	155	3,452,829	86	774,883
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,943,083	8	611,612
APPAREL & ACCESSORIES	448	161	1,214,885	118	951,432
CLOTHING & SHOE STORES	4481, 4482	148	918,937	106	822,349
JEWELRY & LUGGAGE STORES	4483	13	295,948	12	129,083
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	146	1,714,912	97	553,644
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	760,007	66	512,479
BOOK STORES & NEWS DEALERS	4512	43	954,905	31	41,165
GENERAL MERCHANDISE STORES	452	24	1,191,621	14	656,092
	4521	4	368,474	4	128,942
GENERAL MERCHANDISE STORES	4529	20	823,147	10	527,150
	4541	249	2,887,021	190	1,872,464
	453, 4542, 4543	603	7,967,384	408	2,249,861
	<u>11</u>	<u>3</u>	<u>2,821</u>	<u>3</u>	<u>4,509</u>
	<u>21</u>	<u>4</u> <u>3</u>	<u>94,061</u>	<u>3</u>	<u>8,612</u>
	<u>22</u>		<u>3,351</u>	<u>3</u>	<u>118,513</u>
	<u>23</u>	<u>776</u>	<u>21,830,773</u>	<u>833</u>	<u>19,336,049</u>
	236	185	10,216,725	157	5,699,705
	237	24	2,595,996	19	748,901
	238	567	9,018,052	657	12,887,443
<u> </u>	<u>31-33</u>	<u>305</u>	<u>3,637,212</u>	<u>200</u>	<u>1,510,664</u>
	<u>42</u>	<u>1,000</u>	<u>12,802,305</u>	<u>657</u>	<u>5,143,235</u>
	423	708	10,271,756	448	3,924,316
	424	283	2,498,027	207	1,217,681
	425	9	32,522		D
	<u>48-49</u>	<u>26</u>	957,457	<u>12</u>	48,432
	<u>51</u>	<u>306</u>	<u>7,811,181</u>	<u>224</u>	<u>3,678,407</u>
	<u>52</u>	<u>77</u>	1,192,792	<u>48</u>	<u>717,572</u>
	<u>53</u>	<u>189</u>	<u>6,166,545</u>	<u>116</u>	<u>1,739,993</u>
	<u>54</u>	<u>282</u>	<u>2,003,473</u>	<u>193</u>	<u>774,886</u>
	<u>55-62</u>	<u>460</u>	<u>5,519,926</u>	<u>386</u>	<u>2,772,532</u>
	<u>71</u>	<u>37</u>	<u>2,542,537</u>	<u>15</u>	<u>1,913,766</u>
	<u>72</u>	<u>152</u>	<u>26,408,705</u>	<u>52</u>	<u>5,988,793</u>
	721 700	13	4,527,481	D 51	D 5.011.070
•	722	139	21,881,224	51	5,811,379
	<u>81</u>	<u>269</u>	8,081,473	<u>141</u>	<u>647,868</u>
	811	188 57	6,253,615	90	284,036
	812	57 24	1,808,963	40	359,411
	813, 814	24	18,895	11	4,421
	<u>92,00</u>	<u>7</u> 5 <b>7</b> 64	612,149	D 4 112	D \$62,701,202
TOTAL ALL INDUSTRIES		5,764	\$220,307,163	4,113	\$62,791,393

<sup>32</sup> 

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

RV, BOAT, MOTORCYCLE DEALERS 4412 6 1,171,971 6 2,633,889 AUTOMOTIVE PARTS & TIRE 4413 39 3,142,111 36 2,951,888 FURNITURE & HOME FURNISHING 442 54 984,390 54 1,400,964 ELECTRONICS & APPLIANCES 443 103 1,283,043 86 1,276,098 BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES 444 65 2,865,196 68 12,580,034 BUILDING MATERIALS 4441 54 2,609,081 59 11,540,588 LAWN & GARDEN SUPPLIES & EQUIP. 4442 11 256,115 9 1,039,446 FOOD & BEVERAGE STORES 445 20 4,603,172 15 2,868,704 GROCERY & CONVENIENCE STORES 4451 13 4,594,893 6 2,787,545 OTHER FOOD & BEVERAGE STORES 4451 13 4,594,893 6 2,787,545 OTHER FOOD & BEVERAGE STORES 446 104 2,173,512 87 1,828,125 GAS STATIONS & CONVENIENCE STORES W/PUMPS 447 12 1,312,276 12 1,870,741 APPAREL & ACCESSORIES 4481,4482 98 7,577,208 92 1,73,755 JEWELRY & LUGGAGE STORES 4483 11 948,768 7 156,883 SPORTING GOODS, TOYS, BOOK & MUSIC STORES 451 96 5,591,704 91 1,499,175 SPORTING GOODS, TOYS, BOOK & MUSIC STORES 451 96 5,591,704 91 1,499,175 SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 4511 67 5,573,852 65 1,481,478 BOOK STORES & NEWS DEALERS 4512 29 17,855 26 17,697	INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
MOTOR VEHICLES & PARTS	RETAIL TRADE	44-45	1,190	\$42,260,892	1,119	\$76,776,870
BY, BOAT, MOTORCYCLE DEALERS						
AUTOMOTIVE PARTS & TIRE	NEW & USED AUTO DEALERS	4411	17	5,953,819	11	17,930,784
FURNITURE & HOME FURNISHING   442	RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,171,971	6	2,633,889
ELECTRONICS & APPLIANCES         443         103         1.283.043         86         1.275.008           BUILDING MATERIALS, CARDEN EQUIP & SUPPLIES         444         65         2,865.196         68         1.258.0044           BUILDING MATERIALS         4441         15         2,669.081         59         11,540,588           FOOD & BEVERAGE STORES         445         20         4,603,172         15         2,868,704           GROCERY & CONVENIENCE STORES         445         13         4,594,893         6         2,778,754           OTHER FOOD & BEVERAGE STORES         446         104         2,173,512         87         1,829,19           DRUGHEALTH STORES         446         104         2,173,512         87         1,829,19           APPAREL & ACCESSORIES         448         109         8,259,976         99         1,330,638           CLOTHING S SHOE STORES         448         109         8,259,976         99         1,330,638           JEWELRY & LUGGAGE STORES         448         109         8,525,976         99         1,330,638           SPORTING GOODS, TOYS, BORK & MUSIC STORES         451         96         5,591,704         91         1,498,175           BOOK STORES & NEWS DEALERS         451	AUTOMOTIVE PARTS & TIRE	4413	39	3,142,111	36	2,951,888
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES   4441 54 2,009,081 59 11,540,588   LAWN & GARDEN SUPPLIES & EQUIP.   4442 11 266,115 9 1,039,346   FOOD & BEVERAGE STORES   445 20 4,003,172 15 2,680,704   GROCEPY & CONVENIENCE STORES   445 13 4,594,893 6 2,787,545   OTHER FOOD & BEVERAGE STORES   445,4453 7 8,279 9 81,159   PUBLICHARLTH STORES   446 104 2,173,512 87 1,1821,122   FOR STATIONS & CONVENIENCE STORES   447 12 1,121,276 12 77 1,1821,122   GAS STATIONS & CONVENIENCE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   448 109 8,262,976 99 1,330,638   CLOTHING & SHOE STORES   451 96 5,591,704 91 1,499,175   SPORTING GOODS, TOYS, HOOBEY/CRAFT STORES   451 96 5,591,704 91 1,499,175   SPORTING GOODS, TOYS, HOOBEY/CRAFT STORES   451 67 5,573,892 65 1,481,478   GENERAL MERCHANDISE STORES   452 17 125,595 19 23,333,842   GENERAL MERCHANDISE STORES   452 17 125,595 19 23,333,843   GENERAL MERCHANDISE STORES   452 17 125,595 19 23,333,843   GENERAL MERCHANDISE STORES   452 13 69,102 14 19,485,304   GENERAL MERCHANDISE STORES	FURNITURE & HOME FURNISHING	442	54	984,390	54	1,400,964
BUILDING MATERIALS  LAWN & GARDEN SUPPLIES & EQUIP.  4442 11 256,115 9 1,039,446  FOOD & BEVERAGE STORES  445 20 4,603,172 15 2,868,704  GROCERY & CONVENIENCE STORES  445 13 4,594,893 6 2,787,546  OTHER FOOD & BEVERAGE STORES  446 104 2,173,512 87 1,828,125  DRUGHERALTH STORES  446 104 2,173,512 87 1,828,125  GAS STATIONS & CONVENIENCE STORES W/PUMPS  447 12 1,312,276 12 1,870,741  APPAREL & ACCESSORIES  448 109 8,259,76 99 1,330,704  APPAREL & ACCESSORIES  448 109 8,559,76 99 1,330,704  APPAREL & ACCESSORIES  451 96 5,591,704 91 1,499,173  BOOK STORES & NEWS DEALERS  451 96 5,591,704 91 1,499,173  BOOK STORES & NEWS DEALERS  451 96 5,591,704 91 1,499,173  BOOK STORES & NEWS DEALERS  452 17 125,595 19 2,303,842  DEPARTMENT STORES  452 17 1,491,797  APPAREL & AVAILAGE AND AVAILAGE	ELECTRONICS & APPLIANCES	443	103	1,283,043	86	1,276,098
LAWN & GARDEN SUPPLIES & EQUIP.   4442	BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	2,865,196	68	12,580,034
FOOD & BEVERAGE STORES GROCEPY & CONVENIENCE STORES H451 GROCEPY & CONVENIENCE STORES H452, 4453 GROCEPY & CONVENIENCE STORES H461 GROCEPY & CONVENIENCE STORES H462, 4453 GROSTATIONS & CONVENIENCE STORES WIPUMPS GROSTATIONS & CONVENIENCE STORES WIPUMPS GROSTATIONS & CONVENIENCE STORES WIPUMPS APPAREL & ACCESSORIES H481 GROSTATIONS & STORES STORES H481 GLOTHING & SHOE STORES H481 H482 H483 H11 H487, 757 JEWELRY & LUGGAGE STORES H481 H482 H483 H11 H487, 757 JEWELRY & LUGGAGE STORES H481 H482 H481 H481 H481 H481 H481 H481 H481 H481	BUILDING MATERIALS	4441	54	2,609,081	59	11,540,588
GROCERY & CONVENIENCE STORES	LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	256,115	9	1,039,446
OTHER FOOD & BEVERAGE STORES         4452, 4453         7         8,279         9         81,159           DRUGHEALTH STORES         446         104         2,173,512         87         1,282,8125           GAS STATIONS & CONVENIENCE STORES WIPUMPS         447         12         1,312,276         12         1,870,741           APPAREL & ACCESSORIES         448         109         8,525,976         99         1,330,638           CLOTHING & SHOE STORES         4481         4482         98         7,577,208         92         1,173,755           JEWELRY & LUGGAGE STORES         4481         4482         98         7,577,208         92         1,173,755           SPORTING GOODS, TOYS, HOBBY/CRAFT STORES         451         96         5,591,704         91         1,499,175           SPORTING GOODS, TOYS, HOBBY/CRAFT STORES         451         96         5,597,3652         65         1,481,478           BOOK STORES & NEWS DEALERS         452         17         125,595         19         23,038,432           DEPARTMENT STORES         452         17         125,595         19         23,038,432           GENERAL MERCHANDISE STORES         452         13         66,102         14         19,486,304           EVELA	FOOD & BEVERAGE STORES	445	20	4,603,172	15	2,868,704
DRUGHEALTH STORES         446         104         2,173,512         87         1,828,125           GAS STATIONS & CONVENIENCE STORES WIPUMPS         447         12         1,312,276         12         1,870,741           APPAREL & ACCESSORIES         448         109         3,525,976         99         1,330,638           CLOTHING & SHOE STORES         4481,4482         98         7,577,208         92         1,173,755           JEWELPY & LUGGAGE STORES         4481         196         5,591,704         91         1,489,175           SPORTING GOODS, TOYS, BOOK & MUSIC STORES         451         96         5,591,704         91         1,499,175           SPORTING GOODS, TOYS, HOBBY/CRAFT STORES         4511         67         5,573,852         65         1,481,478           BOOK STORES & NEWS DEALERS         4512         29         17,852         26         17,697           GENERAL MERCHANDISE STORES         4521         14         16,483         5         3,552,128           GENERAL MERCHANDISE STORES         4529         13         69,102         14         19,486,304           E-COMMERCE & MAIL ORDER         4541         154         1,301,722         159         723,524           MINING         21         <	GROCERY & CONVENIENCE STORES	4451	13	4,594,893	6	2,787,545
GAS STATIONS & CONVENIENCE STORES WIPUMPS         447         12         1,312,276         12         1,870,741           APPAREL & ACCESSORIES         448         109         5,225,976         99         1,130,0638           JEWELRY & LUGGAGE STORES         4481, 4482         98         7,577,208         92         1,173,755           JEWELRY & LUGGAGE STORES         4483         11         946,768         7         156,883           SPORTING GOODS, TOYS, HOBBY/CRAFT STORES         451         96         5,591,704         91         1,499,175           SPORTING GOODS, TOYS, HOBBY/CRAFT STORES         4511         67         5,573,852         65         1,481,478           BOOK STORES & NEWS DEALERS         4512         29         17,852         26         17,697           GENERAL MERCHANDISE STORES         4521         4         56,493         5         3,552,128           GENERAL MERCHANDISE STORES         4521         4         56,493         5         3,552,128           GENERAL MERCHANDISE STORES         4521         14         56,493         5         3,552,128           GENERAL MERCHANDISE STORES         4529         13         69,102         14         19,485,304           E-COMMERCE & MAIL ORDER         4	OTHER FOOD & BEVERAGE STORES	4452, 4453	7	8,279	9	81,159
APPAREL & ACCESSORIES	DRUG/HEALTH STORES	446	104	2,173,512	87	1,828,125
CLOTHING & SHOE STORES		447	12	1,312,276	12	1,870,741
EWELRY & LUGGAGE STORES	APPAREL & ACCESSORIES	448	109	8,525,976	99	1,330,638
SPORTING GOODS, TOYS, BOOK & MUSIC STORES         451         96         5,591,704         91         1,499,175           SPORTING GOODS, TOYS, HOBBY/CRAFT STORES         451         67         5,573,852         65         1,481,478           BOOK STORES & NEWS DEALERS         4512         29         17,852         26         11,681,478           GENERAL MERCHANDISE STORES         452         17         125,595         19         23,038,432           DEPARTMENT STORES         4529         13         69,102         14         19,486,304           E-COMMERGE & MAIL ORDER         4541         154         1,301,722         159         723,524           MISCELLANEOUS RETAILERS         453,4542,4543         394         3,226,405         376         4,843,874           AGRICULTURE, FORESTRY, FISHING         11         6         126,543         7         11,119           MINING         21         D         D         4         680,198           UTILITIES         22         3         14,144         3         294,889           CONSTRUCTION         23         433         10,822,525         365         7,299,131           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68<		4481, 4482	98	7,577,208	92	1,173,755
SPORTINIG GOODS, TOYS, HOBBY/CRAFT STORES         4511         67         5,573,852         65         1,481,478           BOOK STORES & NEWS DEALERS         452         17         125,595         19         23,038,432           GENERAL MERCHANDISE STORES         452         17         125,595         19         23,038,432           DEPARTMENT STORES         4521         4         66,493         5         3,552,128           GENERAL MERCHANDISE STORES         4521         14         66,493         5         3,552,128           E-COMMERCE & MAIL ORDER         4541         154         1,301,722         159         723,524           MISSCELLANEOUS RETAILERS         453,4542,4543         394         3,226,405         376         4,843,874           AGRICULTURE, FORESTRY, FISHING         11         0         0         4         680,198           MINING         21         D         0         4         680,198           UTILITIES         22         3         14,144         3         294,889           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68         1,511,251           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68	JEWELRY & LUGGAGE STORES	4483	11	·	7	156,883
BOOK STORES & NEWS DEALERS         4512         29         17,852         26         17,697           GENERAL MERCHANDISE STORES         452         17         125,595         19         23,038,432           DEPARTMENT STORES         4521         4         56,493         5         3,555,128           GENERAL MERCHANDISE STORES         4529         13         69,102         14         19,486,304           E-COMMERCE & MAIL ORDER         4541         154         1,301,722         159         723,524           MISCELLANEOUS RETAILERS         453,4542,4543         394         3,226,405         376         4,843,874           AGRICULTURE, FORESTRY, FISHING         11         6         126,543         7         14,189           MINING         21         D         D         4         680,198           UTILITIES         22         3         14,144         3         2848,989           CONSTRUCTION         23         433         10,822,525         365         7,209,131           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         767,625			96	5,591,704	91	1,499,175
GENERAL MERCHANDISE STORES         452         17         125,595         19         23,038,432           DEPARTIMENT STORES         4521         4         56,493         5         3,552,128           GENERAL MERCHANDISE STORES         4529         13         69,102         14         19,486,304           E-COMMERCE & MAIL ORDER         4541         154         1,301,722         159         723,524           MISCELLANEOUS RETAILERS         453,4542,4543         394         3,226,405         376         4,843,874           AGRICULTURE, FORESTRY, FISHING         11         6         126,543         7         141,188           MINING         21         D         D         4         680,198           UTILITIES         22         3         14,144         3         294,889           CONSTRUCTION         9         240,333         10,822,525         365         7,209,131           HEAVY CONSTRUCTION & HIGHWAYS         236         101         4,277,010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         767,632           SPECIAL TRADE         42         533         1,581,444         176         760,653	SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	67	5,573,852	65	1,481,478
DEPARTMENT STORES         4521         4         56,493         5         3,552,128           GENERAL MERCHANDISE STORES         4529         13         69,102         14         19,486,304           E-COMMERCE & MAIL ORDER         4541         154         1,301,722         159         723,524           MISCELLANEOUS RETAILERS         453,4542,4543         394         3,226,405         376         4,843,874           AGRICULTURE, FORESTRY, FISHING         11         6         126,543         7         14,189           MINING         21         D         D         4         680,198           UTILITIES         22         3         14,144         3         294,889           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         76,632           SPECIAL TRADE CONTRACTORS         238         313         4,138,135         283         4,33         195         1,369,344         176         760,632           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601         0         0         6,243,601         0		4512	29	17,852	26	17,697
GENERAL MERCHANDISE STORES         4529         13         69,102         14         19,486,304           E-COMMERCE & MAIL ORDER         4541         154         1,301,722         159         723,524           MISCELLANEOUS RETAILERS         453,4542,4543         394         3,226,405         376         4,843,874           AGRICULTURE, FORESTRY, FISHING         11         6         126,543         7         14,189           MINING         21         D         D         4         680,198           UTILITIES         22         3         14,144         3         294,889           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         767,632           SPECIAL TRADE CONTRACTORS         238         313         4,188,135         283         4,830,248           MANUFACTURING         31-33         195         1,369,344         176         760,653           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3         6,494         D         D	GENERAL MERCHANDISE STORES	452	17	125,595	19	23,038,432
E-COMMERCE & MAIL ORDER   4541   154   1,301,722   159   723,524     MISCELLANEOUS RETAILERS   453,4542,4543   394   3,226,405   376   4,843,874     AGRICULTURE, FORESTRY, FISHING   11   6   126,543   7   14,189     MINING   21   D	DEPARTMENT STORES			56,493		3,552,128
MISCELLANEOUS RETAILERS         453,4542,4543         394         3,226,405         376         4,843,874           AGRICULTURE, FORESTRY, FISHING         11         6         126,543         7         14,189           MINING         21         D         D         4         680,198           UTILITIES         22         3         14,144         3         294,889           CONSTRUCTION         23         433         10,822,525         365         7,209,131           CONSTRUCTION & HIGHWAYS         236         101         4,247,7010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         767,632           SPECIAL TRADE CONTRACTORS         238         313         4,138,135         283         4,830,248           MANUFACTURING         31-33         195         1,369,344         176         760,653           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293	GENERAL MERCHANDISE STORES	4529	13	69,102	14	19,486,304
AGRICULTURE, FORESTRY, FISHING         11         6         126,543         7         14,189           MINING         21         D         D         4         680,198           UTILITIES         22         3         14,144         3         294,889           CONSTRUCTION         23         433         10,822,525         365         7,209,131           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         767,632           SPECIAL TRADE CONTRACTORS         238         313         4,138,135         283         4,830,248           MANUFACTURING         31-33         195         1,369,344         176         760,653           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRA	E-COMMERCE & MAIL ORDER	4541	154	1,301,722		723,524
MINING         21         D         D         4         680,198           UTILITIES         22         3         14,144         3         294,889           CONSTRUCTION         23         433         10,822,525         365         7,209,131           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         767,632           SPECIAL TRADE CONTRACTORS         238         313         4,138,135         283         4,830,248           MANUFACTURING         31-33         195         1,369,344         176         760,652           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           IN		453, 4542, 4543	394			
UTILITIES         22         3         14.144         3         294.889           CONSTRUCTION         23         433         10.822.525         365         7.209.131           CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         767,632           SPECIAL TRADE CONTRACTORS         238         313         4,138,135         283         4,830,248           MANUFACTURING         31-33         195         1,369,344         176         760,653           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           INFORMATION         51         215         3,645,572         207         2,770,788						
CONSTRUCTION         23         433         10.822.525         365         7.209.131           CONSTRUCTION OF BUILDINGS         236         101         4.277.010         68         1.611.251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2.407,380         14         767,632           SPECIAL TRADE CONTRACTORS         238         313         4,138,135         283         4,830,248           MANUFACTURING         31-33         195         1,369,344         176         760,653           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           INFORMATION         51         215         3,645,572         207         2,770,788           FINANCE, INSURANCE         52         60         206,314         60         294,268						
CONSTRUCTION OF BUILDINGS         236         101         4,277,010         68         1,611,251           HEAVY CONSTRUCTION & HIGHWAYS         237         19         2,407,380         14         767,632           SPECIAL TRADE CONTRACTORS         238         313         4,138,135         283         4,830,248           MANUFACTURING         31-33         195         1,369,344         176         760,653           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           INFORMATION         51         215         3,645,572         207         2,770,788           FINANCE, INSURANCE         52         60         206,314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1,419,387         132         1,5						
HEAVY CONSTRUCTION & HIGHWAYS   237   19   2,407,380   14   767,632   SPECIAL TRADE CONTRACTORS   238   313   4,138,135   283   4,830,248   MANUFACTURING   31-33   195   1,369,344   176   760,653   MHOLESALE TRADE   42   693   5,783,579   660   66,245,601   600,000   600,00						·
SPECIAL TRADE CONTRACTORS         238         313         4,138,135         283         4,830,248           MANUFACTURING         31-33         195         1,369,344         176         760,653           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           INFORMATION         51         215         3,645,572         207         2,770,788           FINANCE, INSURANCE         52         60         206,314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1,419,387         132         1,655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283						
MANUFACTURING         31-33         195         1,369,344         176         760,653           WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           INFORMATION         51         215         3,645,572         207         2,770,788           FINANCE, INSURANCE         52         60         206,314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1,419,387         132         1,655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434						
WHOLESALE TRADE         42         693         5,783,579         660         6,243,601           DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           INFORMATION         51         215         3,645,572         207         2,770,788           REAL ESTATE, RENTAL/LEASING         52         60         206,314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1,419,337         132         1,655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS         72         9         1,471,972						
DURABLE GOODS         423         502         3,964,382         461         4,630,348           NONDURABLE GOODS         424         188         1,812,703         197         1,601,293           ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           INFORMATION         51         215         3,645,572         207         2,770,788           FINANCE, INSURANCE         52         60         206,314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1,419,387         132         1,655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS & FOOD SERVICES & DRINKING PLACES         72						
NONDURABLE GOODS					·	·
ELECTRONIC MARKETS, AGENTS & BROKERS         425         3         6,494         D         D           TRANSPORTATION & WAREHOUSING         48-49         9         9,076         12         392,151           INFORMATION         51         215         3,645,572         207         2,770,788           FINANCE, INSURANCE         52         60         206,314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1,419,387         132         1,655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS         721         9         1,471,972         4         1,880,446           RESTAURANTS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         16						
TRANSPORTATION & WAREHOUSING         48-49         9         9.076         12         392.151           INFORMATION         51         215         3.645.572         207         2.770,788           FINANCE, INSURANCE         52         60         206.314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1.419,387         132         1.655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS         721         9         1,471,972         4         1,880,446           RESTAURANTS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         161         3,360,523         132         2,248,096           PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813,814 <td< td=""><td></td><td></td><td>188</td><td></td><td></td><td>1,601,293</td></td<>			188			1,601,293
INFORMATION         51         215         3.645,572         207         2.770,788           FINANCE, INSURANCE         52         60         206,314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1,419,387         132         1,655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS         721         9         1,471,972         4         1,880,446           RESTAURANTS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         161         3,360,523         132         2,248,096           REPAIR & MAINTENANCE         81         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814						
FINANCE, INSURANCE         52         60         206,314         60         294,268           REAL ESTATE, RENTAL/LEASING         53         117         1,419,387         132         1,655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         161         3,360,523         132         2,248,096           REPAIR & MAINTENANCE         811         102         2,764,315         101         1,824,266           PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814         13         61,519         11         45,201           PUBLIC ADMINISTRATION, OTHER				·		· · · · · · · · · · · · · · · · · · ·
REAL ESTATE, RENTAL/LEASING         53         117         1,419,387         132         1,655,834           PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS         721         9         1,471,972         4         1,880,446           RESTAURANTS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         161         3,360,523         132         2,248,096           REPAIR & MAINTENANCE         811         102         2,764,315         101         1,824,266           PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814         13         61,519         11         45,201           PUBLIC ADMINISTRATION, OTHER				·		
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES         54         171         553,626         170         1,994,625           MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS         721         9         1,471,972         4         1,880,446           RESTAURANTS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         161         3,360,523         132         2,248,096           REPAIR & MAINTENANCE         811         102         2,764,315         101         1,824,266           PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814         13         61,519         11         45,201           PUBLIC ADMINISTRATION, OTHER         92,00         7         23,787         6         31,378						· · · · · · · · · · · · · · · · · · ·
MANAGEMENT, EDUCATION & HEALTH SERVICES         55-62         255         1,212,283         210         676,943           ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS         721         9         1,471,972         4         1,880,446           RESTAURANTS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         161         3,360,523         132         2,248,096           REPAIR & MAINTENANCE         811         102         2,764,315         101         1,824,266           PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814         13         61,519         11         45,201           PUBLIC ADMINISTRATION, OTHER         92,00         7         23,787         6         31,378	<u> </u>				·	·
ARTS, ENTERTAINMENT & RECREATION         71         17         601,165         14         980,886           ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS         721         9         1,471,972         4         1,880,446           RESTAURANTS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         161         3,360,523         132         2,248,096           REPAIR & MAINTENANCE         811         102         2,764,315         101         1,824,266           PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814         13         61,519         11         45,201           PUBLIC ADMINISTRATION, OTHER         92,00         7         23,787         6         31,378	- <del>-</del>		·			
ACCOMMODATIONS & FOOD SERVICES         72         94         15,003,434         75         8,723,244           ACCOMMODATIONS         721         9         1,471,972         4         1,880,446           RESTAURANTS, FOOD SERVICES & DRINKING PLACES         722         85         13,531,462         71         6,842,798           OTHER SERVICES         81         161         3,360,523         132         2,248,096           REPAIR & MAINTENANCE         811         102         2,764,315         101         1,824,266           PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814         13         61,519         11         45,201           PUBLIC ADMINISTRATION, OTHER         92,00         7         23,787         6         31,378	_			·		· · · · · · · · · · · · · · · · · · ·
ACCOMMODATIONS       721       9       1,471,972       4       1,880,446         RESTAURANTS, FOOD SERVICES & DRINKING PLACES       722       85       13,531,462       71       6,842,798         OTHER SERVICES       81       161       3,360,523       132       2,248,096         REPAIR & MAINTENANCE       811       102       2,764,315       101       1,824,266         PERSONAL SERVICE       812       46       534,689       20       378,629         RELIGIOUS, CIVIC & OTHER ORGANIZATION       813, 814       13       61,519       11       45,201         PUBLIC ADMINISTRATION, OTHER       92,00       7       23,787       6       31,378						
RESTAURANTS, FOOD SERVICES & DRINKING PLACES     722     85     13,531,462     71     6,842,798       OTHER SERVICES     81     161     3,360,523     132     2,248,096       REPAIR & MAINTENANCE     811     102     2,764,315     101     1,824,266       PERSONAL SERVICE     812     46     534,689     20     378,629       RELIGIOUS, CIVIC & OTHER ORGANIZATION     813, 814     13     61,519     11     45,201       PUBLIC ADMINISTRATION, OTHER     92,00     7     23,787     6     31,378				·		·
OTHER SERVICES         81         161         3,360,523         132         2,248,096           REPAIR & MAINTENANCE         811         102         2,764,315         101         1,824,266           PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814         13         61,519         11         45,201           PUBLIC ADMINISTRATION, OTHER         92,00         7         23,787         6         31,378						
REPAIR & MAINTENANCE       811       102       2,764,315       101       1,824,266         PERSONAL SERVICE       812       46       534,689       20       378,629         RELIGIOUS, CIVIC & OTHER ORGANIZATION       813, 814       13       61,519       11       45,201         PUBLIC ADMINISTRATION, OTHER       92,00       7       23,787       6       31,378						
PERSONAL SERVICE         812         46         534,689         20         378,629           RELIGIOUS, CIVIC & OTHER ORGANIZATION         813, 814         13         61,519         11         45,201           PUBLIC ADMINISTRATION, OTHER         92,00         7         23,787         6         31,378						<u></u>
RELIGIOUS, CIVIC & OTHER ORGANIZATION       813, 814       13       61,519       11       45,201         PUBLIC ADMINISTRATION, OTHER       92,00       7       23,787       6       31,378						
<u>PUBLIC ADMINISTRATION, OTHER</u> <u>92,00</u> <u>7</u> <u>23,787</u> <u>6</u> <u>31,378</u>				•		
101AL ALL INDUSTRIES 3,627 \$86,412,269 3,352 \$111,747,744	·	<u>92,00</u>		· · · · · · · · · · · · · · · · · · ·		
	TOTAL ALL INDUSTRIES		3,62/	\$86,412,269	3,352	\$111,/4/,/44

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	<u>895</u>	\$33,101,727	1,178	\$20,262,959
MOTOR VEHICLES & PARTS	441	34	7,617,867	45	1,467,432
NEW & USED AUTO DEALERS	4411	3	4,995,418	10	929,635
RV, BOAT, MOTORCYCLE DEALERS	4412	6	512,018	8	518,254
AUTOMOTIVE PARTS & TIRE	4413	25	2,110,431	27	19,543
FURNITURE & HOME FURNISHING	442	31	690,851	85	850,093
ELECTRONICS & APPLIANCES	443	66	883,519	78	863,989
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	2,580,182	76	718,483
BUILDING MATERIALS	4441	42	2,553,478	67	714,169
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	26,704	9	4,314
FOOD & BEVERAGE STORES	445	14	1,994,410	23	5,064,872
GROCERY & CONVENIENCE STORES	4451	3	1,867,351	6	5,040,735
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	127,059	17	24,137
DRUG/HEALTH STORES	446	69	140,408	89	4,152,371
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	926,600	13	1,538,769
APPAREL & ACCESSORIES	448	85	234,689	103	441,971
CLOTHING & SHOE STORES	4481, 4482	80	166,309	92	380,087
JEWELRY & LUGGAGE STORES	4483	5	68,380	11	61,884
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	1,278,308	98	321,535
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	1,262,801	73	253,402
BOOK STORES & NEWS DEALERS	4512	23	15,507	25	68,133
GENERAL MERCHANDISE STORES	452	17	11,766,505	17	763,688
DEPARTMENT STORES	4521	4	58,291	4	112,245
GENERAL MERCHANDISE STORES	4529	13	11,708,214	13	651,443
E-COMMERCE & MAIL ORDER	4541	141	581,682	180	1,563,820
MISCELLANEOUS RETAILERS	453, 4542, 4543	300	4,406,706	371	2,515,936
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>3</u>	<u>84,752</u>	<u>8</u>	<u>419,612</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>7,963</u>
CONSTRUCTION	<u>23</u>	<u>161</u>	<u>4,540,270</u>	<u>872</u>	<u>27,279,465</u>
CONSTRUCTION OF BUILDINGS	236	37	1,982,593	192	20,505,110
HEAVY CONSTRUCTION & HIGHWAYS	237	8	254,308	29	2,474,123
SPECIAL TRADE CONTRACTORS	238	116	2,303,369	651	4,300,232
MANUFACTURING MANUFACTURING	<u>31-33</u>	<u>120</u>	878,587	<u>182</u>	<u>1,202,774</u>
WHOLESALE TRADE	<u>42</u>	<u>490</u>	3,424,736	<u>526</u>	<u>3,685,072</u>
DURABLE GOODS	423	349	2,686,118	356	2,854,030
NONDURABLE GOODS	424	138	737,161	170	831,042
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,457	0	0
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>5</u>	<u>73,367</u>	<u>16</u>	<u>471,271</u>
INFORMATION FINANCE	<u>51</u>	<u>151</u>	<u>1,281,907</u>	<u>218</u>	4,861,203
FINANCE, INSURANCE	<u>52</u>	<u>44</u>	<u>659,258</u>	<u>45</u>	<u>487,299</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>87</u>	<u>850,793</u>	<u>119</u>	<u>891,314</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>108</u>	<u>328,912</u>	<u>157</u>	<u>568,834</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>134</u>	<u>599,187</u>	<u>407</u>	<u>2,221,754</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>9</u>	103,451	<u>17</u>	<u>500,244</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>35</u>	4,950,835	<u>73</u>	<u>11,882,526</u>
ACCOMMODATIONS RESTAURANTS, FOOD SERVICES & DRINKING PLACES	721 722	3	1,142,202 3,808,633	8 65	931,545
•		32		65 171	10,950,981
OTHER SERVICES	<u>81</u>	<u>88</u>	<u>2,203,039</u>	<u>171</u>	<u>2,515,321</u>
REPAIR & MAINTENANCE	811	56	1,845,673	126	2,235,009
PERSONAL SERVICE	812	24	287,339	33	278,513
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	70,027	12	1,799
PUBLIC ADMINISTRATION, OTHER TOTAL ALL INDUSTRIES	92,00	4 2 227	1,193 \$53 136 202	D 3 005	<u>D</u> \$77,270,220
TOTAL ALL INDUSTRIES		2,337	\$53,136,202	3,995	\$77,270,220

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	2,063	\$92,892,151	<u>1,310</u>	\$56,574,37 <u>5</u>
MOTOR VEHICLES & PARTS	441	64	52,799,470	66	18,214,666
NEW & USED AUTO DEALERS	4411	23	50,390,503	13	10,477,871
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,687,935	12	4,436,252
AUTOMOTIVE PARTS & TIRE	4413	34	721,032	41	3,300,543
FURNITURE & HOME FURNISHING	442	132	2,915,273	55	1,976,647
ELECTRONICS & APPLIANCES	443	145	2,908,883	101	1,444,233
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	2,594,850	70	6,310,191
BUILDING MATERIALS	4441	114	2,500,082	60	4,216,803
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	94,768	10	2,093,388
FOOD & BEVERAGE STORES	445	63	6,342,370	28	4,494,533
GROCERY & CONVENIENCE STORES	4451	15	5,237,234	10	4,143,443
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	1,105,136	18	351,090
DRUG/HEALTH STORES	446	189	2,855,540	104	1,817,012
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,091,858	15	3,609,783
APPAREL & ACCESSORIES	448	184	6,139,593	130	1,180,332
CLOTHING & SHOE STORES	4481, 4482	166	5,787,146	118	954,810
JEWELRY & LUGGAGE STORES	4483	18	352,447	12	225,522
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	159	766,216	117	1,217,601
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	116	570,964	81	812,125
BOOK STORES & NEWS DEALERS	4512	43	195,252	36	405,476
GENERAL MERCHANDISE STORES	452	20	3,083,906	23	10,499,013
DEPARTMENT STORES	4521	3	161,205	4	72,905
GENERAL MERCHANDISE STORES	4529	17	2,922,701	19	10,426,108
E-COMMERCE & MAIL ORDER	4541	280	4,035,954	188	1,347,696
MISCELLANEOUS RETAILERS	453, 4542, 4543	683	7,358,238	413	4,462,668
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>12</u>	<u>54,589</u>	<u>7</u>	<u>54,332</u>
MINING_	<u>21</u>	<u>0</u>	<u>0</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>46,753</u>	<u>5</u>	<u>43,186</u>
CONSTRUCTION	<u>23</u>	<u>1,875</u>	<u>49,377,205</u>	<u>369</u>	<u>16,470,094</u>
CONSTRUCTION OF BUILDINGS	236	503	29,307,955	88	10,646,362
HEAVY CONSTRUCTION & HIGHWAYS	237	48	1,179,241	14	362,067
SPECIAL TRADE CONTRACTORS	238	1,324	18,890,009	267	5,461,665
MANUFACTURING	<u>31-33</u>	<u>402</u>	3,268,871	<u>235</u>	1,489,340
WHOLESALE TRADE	<u>42</u>	<u>1,052</u>	9,209,121	<u>749</u>	<u>7,366,317</u>
DURABLE GOODS	423	726	7,721,134	521	5,667,148
NONDURABLE GOODS	424	319	1,440,342	223	1,644,653
ELECTRONIC MARKETS, AGENTS & BROKERS	425	/	47,645	5	54,516
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>20</u>	494,670	<u>7</u>	<u>186,849</u>
INFORMATION FINANCE	<u>51</u>	<u>295</u>	8,480,222	<u>201</u>	<u>3,897,250</u>
FINANCE, INSURANCE	<u>52</u>	<u>66</u>	1,095,270	<u>55</u>	<u>1,072,293</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	169	<u>2,760,613</u>	<u>129</u>	1,830,290
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>361</u>	<u>2,629,022</u>	<u>202</u>	<u>1,675,011</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>820</u>	<u>6,472,188</u>	<u>242</u>	<u>6,081,303</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>44</u>	<u>1,987,008</u>	<u>24</u>	<u>570,075</u>
ACCOMMODATIONS & FOOD SERVICES ACCOMMODATIONS	<u>72</u> 721	<u>166</u>	<u>26,906,283</u>	<u>94</u> 11	<u>19,471,196</u>
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	721 722	8 158	1,855,894 25,050,389	83	3,992,170 15,479,026
OTHER SERVICES			6,951,514		
REPAIR & MAINTENANCE	<u>81</u> 811	<u>330</u> 230	· · · · · · · · · · · · · · · · · · ·	<u>128</u> 85	3,655,478
PERSONAL SERVICE	812	230 82	5,751,542 1,179,789	29	3,096,280 460,232
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	o∠ 18	20,183	29 14	98,966
PUBLIC ADMINISTRATION, OTHER	92,00	10 <u>4</u>	20,183 <u>8,733</u>	14 <u>4</u>	36,560
TOTAL ALL INDUSTRIES	<u>52,00</u>	7,682	\$212,634,213	3,762	\$120,475,802
TO THE ALL INDUSTRIES		1,502	Ψ£ 12,007,213	5,762	ψ120,713,002

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	3,093	<u>\$344,357,123</u>	2,233	<u>\$198,846,109</u>
MOTOR VEHICLES & PARTS	441	171	115,753,119	87	20,726,429
NEW & USED AUTO DEALERS	4411	51	98,110,208	28	14,277,034
RV, BOAT, MOTORCYCLE DEALERS	4412	26	6,522,731	8	826,324
AUTOMOTIVE PARTS & TIRE	4413	94	11,120,180	51	5,623,071
FURNITURE & HOME FURNISHING	442	169	10,166,759	134	6,106,718
ELECTRONICS & APPLIANCES	443	291	15,140,153	188	10,997,902
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	225	24,593,194	159	22,842,070
BUILDING MATERIALS	4441	178	22,409,556	134	22,224,903
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	2,183,638	25	617,167
FOOD & BEVERAGE STORES	445	116	19,449,196	64	14,235,814
GROCERY & CONVENIENCE STORES	4451	67	18,348,822	26	11,727,841
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	1,100,374	38	2,507,973
DRUG/HEALTH STORES	446	247	12,414,704	210	6,993,953
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	9,756,583	26	4,571,857
APPAREL & ACCESSORIES	448	230	13,932,829	184	10,187,343
CLOTHING & SHOE STORES	4481, 4482	204	12,339,139	157	9,205,588
JEWELRY & LUGGAGE STORES	4483	26	1,593,690	27	981,755
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	230	11,424,952	152	11,069,214
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	174	10,240,947	109	9,780,096
BOOK STORES & NEWS DEALERS	4512	56	1,184,005	43	1,289,118
GENERAL MERCHANDISE STORES	452	38	80,457,159	33	71,583,508
DEPARTMENT STORES	4521	8	15,209,103	7	16,776,779
GENERAL MERCHANDISE STORES	4529	30	65,248,056	26	54,806,729
E-COMMERCE & MAIL ORDER	4541	314	7,430,823	269	5,397,133
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,014	23,837,652	727	14,134,168
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>18</u>	<u>44,934</u>	<u>11</u>	<u>32,705</u>
MINING	<u>21</u>	<u>3</u>	<u>611,953</u>	<u>5</u>	<u>86,151</u>
<u>UTILITIES</u>	<u>22</u>	9	<u>76,011</u>	<u>6</u>	49,975
CONSTRUCTION OF PULL PINOS	<u>23</u>	<u>2,397</u>	92,656,519	<u>1,811</u>	<u>48,869,167</u>
CONSTRUCTION OF BUILDINGS	236	583	52,469,043	459	29,025,370
HEAVY CONSTRUCTION & HIGHWAYS	237	82	5,597,538	43	2,390,386
SPECIAL TRADE CONTRACTORS	238	1,732	34,589,938	1,309	17,453,411
MANUFACTURING WHOLESALE TRADE	<u>31-33</u>	698	<u>11,694,970</u>	437	<u>2,987,776</u>
DURABLE GOODS	<u>42</u>	<u>1,754</u>	49,382,967	<u>1,172</u>	<u>14,339,602</u>
NONDURABLE GOODS	423 424	1,281	40,331,642	830	11,561,479
	424 425	462	9,016,428	335	2,740,557
ELECTRONIC MARKETS, AGENTS & BROKERS TRANSPORTATION & WAREHOUSING	48-49	11 47	34,897 <u>4,276,189</u>	21	37,566 <u>377,578</u>
INFORMATION & WAREHOUSING	<u>46-49</u> <u>51</u>	<u>47</u> 455	<u>4,276,189</u> <u>31,243,468</u>	<u>31</u> 322	<u>377,578</u> <u>20,215,747</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>433</u> 117	6,589,185	<u> 322</u> 89	2,932,101
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	338	<u>0,369,163</u> <u>23,167,281</u>	<u>231</u>	<u>6,020,280</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	<u>589</u>	13,606,321	413	4,643,098
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,111	14,382,791	<u>836</u>	<u>4,846,888</u>
ARTS, ENTERTAINMENT & RECREATION	<u>33 62</u> <u>71</u>	<u>71</u>	6,243,566	<u>55</u>	<u>11,196,179</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>404</u>	74,753,966	<u>267</u>	58,431,684
ACCOMMODATIONS	<u>72</u> 721	17	8,457,017	14	9,325,441
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		387	66,296,949	253	49,106,243
OTHER SERVICES	<u>81</u>	<u>606</u>	20,689,222	<u>478</u>	11,003,834
REPAIR & MAINTENANCE	811	447	16,862,641	340	8,379,185
PERSONAL SERVICE	812	118	3,479,915	109	2,087,383
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	346,666	29	537,266
PUBLIC ADMINISTRATION, OTHER	92,00	9	<u>206,419</u>	4	<u>594,850</u>
TOTAL ALL INDUSTRIES	<del>1</del>	11,719	\$693,982,885	8,401	\$387,521,524
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<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,049	\$152,975,437	<u>2,163</u>	<u>\$203,677,231</u>
MOTOR VEHICLES & PARTS	441	67	126,319,112	71	29,205,847
NEW & USED AUTO DEALERS	4411	20	92,235,008	17	23,087,519
RV, BOAT, MOTORCYCLE DEALERS	4412	14	31,893,316	14	3,977,445
AUTOMOTIVE PARTS & TIRE	4413	33	2,190,788	40	2,140,883
FURNITURE & HOME FURNISHING	442	55	3,633,884	137	7,900,414
ELECTRONICS & APPLIANCES	443	97	630,058	177	12,551,858
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	80	2,406,714	163	26,034,819
BUILDING MATERIALS	4441	72	1,830,501	136	25,435,689
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	576,213	27	599,130
FOOD & BEVERAGE STORES	445	15	95,260	51	8,617,992
GROCERY & CONVENIENCE STORES	4451	3	85,156	6	7,218,061
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	10,104	45	1,399,931
DRUG/HEALTH STORES	446	57	1,000,687	197	6,536,005
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	2,163,669	10	2,249,594
APPAREL & ACCESSORIES	448	80	202,430	183	4,344,980
CLOTHING & SHOE STORES	4481, 4482	73	165,411	163	3,947,398
JEWELRY & LUGGAGE STORES	4483	7	37,019	20	397,582
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	5,200,589	169	14,505,250
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES		46	5,192,013	129	12,455,386
BOOK STORES & NEWS DEALERS	4512	20	8,576	40	2,049,864
GENERAL MERCHANDISE STORES	452	13	7,294,514	25	73,511,537
DEPARTMENT STORES	4521	D	D	8	17,219,611
GENERAL MERCHANDISE STORES	4529	12	7,279,509	17	56,291,926
E-COMMERCE & MAIL ORDER	4541	133	714,852	290	5,677,749
MISCELLANEOUS RETAILERS	453, 4542, 4543	371	3,313,668	690	12,541,186
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>4</u>	<u>7,429</u>	<u>19</u>	<u>151,976</u>
MINING	<u>21</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>52,375</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	34,610	4	<u>97,556</u>
CONSTRUCTION OF PULL PINOS	<u>23</u>	<u>538</u>	35,062,748	<u>1,973</u>	<u>88,181,766</u>
CONSTRUCTION OF BUILDINGS	236	92	20,630,840	490	54,221,265
HEAVY CONSTRUCTION & HIGHWAYS	237	16	7,734,516	56	4,061,982
SPECIAL TRADE CONTRACTORS	238	430	6,697,392	1,427	29,898,519
MANUFACTURING WHOLESALE TRADE	<u>31-33</u>	<u>210</u>	1,407,931	455	<u>6,137,154</u>
	<u>42</u>	<u>690</u>	18,326,829	<u>1,184</u>	<u>15,573,800</u>
DURABLE GOODS  NONDURABLE GOODS	423 424	488 199	16,033,952	829 345	12,945,429
ELECTRONIC MARKETS, AGENTS & BROKERS	425	_	2,197,227		2,582,818
TRANSPORTATION & WAREHOUSING	48-49	3 <u>17</u>	95,650 <u>439,281</u>	10 26	45,553 431,900
INFORMATION	<u>46-45</u> <u>51</u>	17 180	3,057,541	<u>26</u> 356	<u>431,900</u> <u>15,055,365</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>160</u> <u>44</u>	357,822	<u>330</u> <u>78</u>	2,399,652
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	137	6,959,364	<u>70</u> 212	<u>2,599,032</u> <u>6,548,171</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	178	789,978	<u>465</u>	5,822,685
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	331	2,064,430	<u>400</u> 851	<u>10,133,793</u>
ARTS, ENTERTAINMENT & RECREATION	<u>33 62</u> <u>71</u>	<u>331</u> 7	<u>25,577</u>	<u>69</u>	3,324,005
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>70</u>	<u>11,110,336</u>	<u>194</u>	36,635,722
ACCOMMODATIONS	<u>72</u> 721	12	3,449,228	5	5,033,412
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		58	7,661,108	189	31,602,310
OTHER SERVICES	<u>81</u>	<u>167</u>	8,004,468	<u>341</u>	<u>9,615,616</u>
REPAIR & MAINTENANCE	811	139	7,525,158	237	8,126,989
PERSONAL SERVICE	812	22	476,867	81	1,411,497
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	2,443	23	77,130
PUBLIC ADMINISTRATION, OTHER	92,00	<u>5</u>	8,658	<u>5</u>	14,046
TOTAL ALL INDUSTRIES	<del>1</del>	3,630	\$240,632,439	8,399	\$403,852,813
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<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	<u>960</u>	<u>\$32,944,576</u>	2,205	<u>\$292,953,561</u>
MOTOR VEHICLES & PARTS	441	43	10,801,548	134	79,214,051
NEW & USED AUTO DEALERS	4411	7	7,242,433	50	61,717,271
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,851,336	20	11,301,365
AUTOMOTIVE PARTS & TIRE	4413	32	1,707,779	64	6,195,415
FURNITURE & HOME FURNISHING	442	37	658,870	101	8,744,525
ELECTRONICS & APPLIANCES	443	73	997,791	205	13,388,534
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	2,882,512	111	21,329,914
BUILDING MATERIALS	4441	46	1,414,323	88	19,089,170
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,468,189	23	2,240,744
FOOD & BEVERAGE STORES	445	14	2,760,469	57	8,687,331
GROCERY & CONVENIENCE STORES	4451	6	2,759,452	22	8,061,535
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	1,017	35	625,796
DRUG/HEALTH STORES	446	68	824,025	187	6,927,464
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,813,384	21	6,775,688
APPAREL & ACCESSORIES	448	91	802,993	195	26,653,353
CLOTHING & SHOE STORES	4481, 4482	88	801,740	175	24,281,572
JEWELRY & LUGGAGE STORES	4483	3	1,253	20	2,371,781
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	2,197,521	181	13,945,817
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	2,177,598	132	12,642,204
BOOK STORES & NEWS DEALERS	4512	22	19,923	49	1,303,613
GENERAL MERCHANDISE STORES	452	17	6,642,295	30	83,603,424
DEPARTMENT STORES	4521	6	6,619,188	9	25,774,737
GENERAL MERCHANDISE STORES	4529	11	23,107	21	57,828,687
E-COMMERCE & MAIL ORDER	4541	154	766,855	277	5,421,403
MISCELLANEOUS RETAILERS	453, 4542, 4543	323	1,796,313	706	18,262,057
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>4</u>	<u>13,429</u>	<u>10</u>	<u>78,803</u>
MINING_	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>9,179</u>	<u>6</u>	<u>50,455</u>
CONSTRUCTION	<u>23</u>	<u>298</u>	<u>7,213,014</u>	<u>927</u>	<u>83,177,743</u>
CONSTRUCTION OF BUILDINGS	236	48	783,342	217	59,507,245
HEAVY CONSTRUCTION & HIGHWAYS	237	12	3,994,286	32	2,308,026
SPECIAL TRADE CONTRACTORS	238	238	2,435,386	678	21,362,472
MANUFACTURING MULOL FOAL F. TRADE	<u>31-33</u>	<u>127</u>	<u>1,532,207</u>	<u>389</u>	4,759,232
WHOLESALE TRADE	<u>42</u>	<u>531</u>	3,373,952	<u>1,208</u>	<u>25,267,242</u>
DURABLE GOODS	423	379	2,550,243	877	20,838,831
NONDURABLE GOODS	424	150	816,025	326	4,408,056
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D 014 004	5	20,355
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>14</u>	<u>214,904</u>	<u>13</u>	<u>251,811</u>
INFORMATION  FINANCE INCURANCE	<u>51</u>	<u>155</u>	<u>2,165,747</u>	<u>361</u>	<u>17,044,286</u>
FINANCE, INSURANCE	<u>52</u>	<u>49</u>	<u>179,016</u>	<u>97</u>	<u>5,074,122</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	105	<u>1,241,611</u>	<u>211</u>	9,028,885 5 107 641
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>54</u> <u>55-62</u>	<u>129</u>	910,070 522,510	<u>358</u>	<u>5,107,641</u> <u>8,057,225</u>
ARTS, ENTERTAINMENT & RECREATION	· · · · · · · · · · · · · · · · · · ·	<u>195</u>	<u>359,227</u>	<u>500</u>	4,315,938
ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	<u>8</u>	· · · · · · · · · · · · · · · · · · ·	<u>56</u>	· · · · · · · · · · · · · · · · · · ·
ACCOMMODATIONS & FOOD SERVICES	<u>72</u> 721	<u>46</u> 7	<u>11,318,006</u> 3,383,241	<u>210</u> 22	<u>54,580,532</u> 8,361,618
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	7,934,765	188	46,218,914
OTHER SERVICES	<u>81</u>	<u>90</u>	1,946,978	<u>322</u>	14,054,962
REPAIR & MAINTENANCE	811	63	1,286,450	220	12,072,552
PERSONAL SERVICE	812	17	185,166	77	1,805,551
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	475,362	25	176,859
PUBLIC ADMINISTRATION, OTHER	92,00	6	29,806	<u>8</u>	50,003
TOTAL ALL INDUSTRIES	<u>52,00</u>	2,723	\$64,008,258	6,883	\$523,860,306
		-,0	<b>40 1,000,200</b>	5,555	<del>402</del> 0,000,000

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	<u>44-45</u>	<u>2,866</u>	\$195,990,901	<u>2,761</u>	\$294,387,726
MOTOR VEHICLES & PARTS	441	150	35,865,879	93	144,941,120
NEW & USED AUTO DEALERS	4411	41	18,088,708	35	139,135,895
RV, BOAT, MOTORCYCLE DEALERS	4412	20	11,316,875	12	281,286
AUTOMOTIVE PARTS & TIRE	4413	89	6,460,296	46	5,523,939
FURNITURE & HOME FURNISHING	442	159	11,104,457	187	9,311,364
ELECTRONICS & APPLIANCES	443	270	10,677,062	239	8,725,195
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	227	29,684,675	203	9,580,949
BUILDING MATERIALS	4441	196	27,432,592	167	8,946,289
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	2,252,083	36	634,660
FOOD & BEVERAGE STORES	445	106	17,002,522	79	13,561,505
GROCERY & CONVENIENCE STORES	4451	57	15,844,424	20	13,037,139
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	1,158,098	59	524,366
DRUG/HEALTH STORES	446	193	6,094,410	241	9,478,578
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	10,082,073	24	3,630,685
APPAREL & ACCESSORIES	448	204	6,576,929	223	6,475,290
CLOTHING & SHOE STORES	4481, 4482	176	5,846,436	205	5,695,367
JEWELRY & LUGGAGE STORES	4483	28	730,493	18	779,923
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	198	3,991,466	218	5,938,744
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES		141	3,851,657	166	5,269,974
BOOK STORES & NEWS DEALERS	4512	57	139,809	52	668,770
GENERAL MERCHANDISE STORES	452	39	28,720,003	28	52,258,821
DEPARTMENT STORES	4521	7	11,294,296	5	2,771,939
GENERAL MERCHANDISE STORES	4529	32	17,425,707	23	49,486,882
E-COMMERCE & MAIL ORDER	4541	319	8,012,465	323	11,928,852
MISCELLANEOUS RETAILERS	453, 4542, 4543	962	28,178,960	903	18,556,623
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>17</u>	<u>207,167</u>	<u>16</u>	<u>71,745</u>
MINING	<u>21</u>	<u>5</u>	7,894	<u>3</u>	<u>24,332</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,134,735</u>	<u>7</u>	<u>287,395</u>
CONSTRUCTION OF PULL PINOS	<u>23</u>	<u>2,208</u>	69,793,909	<u>3,113</u>	95,618,038
CONSTRUCTION OF BUILDINGS	236	513	23,270,860	891	48,083,843
HEAVY CONSTRUCTION & HIGHWAYS SPECIAL TRADE CONTRACTORS	237 238	77	8,452,852	91	6,811,891
		1,618	38,070,197	2,131	40,722,304
MANUFACTURING WHOLESALE TRADE	<u>31-33</u>	734	12,572,913	639	<u>8,771,009</u>
DURABLE GOODS	<u>42</u> 423	<u>1,807</u> 1,303	<u>74,326,687</u> 59,907,436	<u>1,441</u> 996	<u>26,252,562</u> 22,509,957
NONDURABLE GOODS	424	489	14,362,324	437	3,732,588
ELECTRONIC MARKETS, AGENTS & BROKERS	425		56,927	8	10,017
TRANSPORTATION & WAREHOUSING	48-49	15 <u>68</u>	2,033,292	27	888,957
INFORMATION	<u>40-43</u> <u>51</u>	<u>434</u>	<u>29,212,053</u>	<u>27</u> 454	<u>22,046,818</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	101	8,531,123	90	<u>5,655,605</u>
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	335	27,137,034	<u>269</u>	9,884,481
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>56</u>	<u>555</u> 571	11,181,759	<u>203</u>	8,341,616
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	985	11,971,382	1,264	<u>14,762,425</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>60</u>	4,352,005	<u>1,204</u>	<u>5,188,169</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>328</u>	56,859,839	<u>292</u>	<u>65,160,408</u>
ACCOMMODATIONS	721	<u>525</u> 17	9,175,120	9	15,038,456
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		311	47,684,719	283	50,121,952
OTHER SERVICES	<u>81</u>	<u>585</u>	20,798,342	<u>512</u>	24,331,812
REPAIR & MAINTENANCE	811	442	16,830,049	346	14,630,772
PERSONAL SERVICE	812	117	3,891,241	139	9,598,486
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	77,052	27	102,554
PUBLIC ADMINISTRATION, OTHER	92,00	<u>10</u>	129,890	<u>5</u>	43,982
TOTAL ALL INDUSTRIES		11,121	\$526,240,925	11,662	\$581,717,080
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TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	<u>1,768</u>	\$151,567,28 <u>1</u>	<u>1,555</u>	<u>\$130,189,268</u>
MOTOR VEHICLES & PARTS	441	59	10,333,717	77	50,298,833
NEW & USED AUTO DEALERS	4411	10	127,884	20	44,025,997
RV, BOAT, MOTORCYCLE DEALERS	4412	6	4,025,845	12	980,718
AUTOMOTIVE PARTS & TIRE	4413	43	6,179,988	45	5,292,118
FURNITURE & HOME FURNISHING	442	105	4,560,750	62	2,266,312
ELECTRONICS & APPLIANCES	443	150	7,599,950	123	2,785,572
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	19,619,487	98	17,629,157
BUILDING MATERIALS	4441	86	19,354,314	79	16,469,318
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	265,173	19	1,159,839
FOOD & BEVERAGE STORES	445	42	8,011,016	33	7,481,332
GROCERY & CONVENIENCE STORES	4451	12	7,312,342	10	6,300,734
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	698,674	23	1,180,598
DRUG/HEALTH STORES	446	144	3,382,130	144	4,499,851
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,172,882	26	5,510,534
APPAREL & ACCESSORIES	448	143	6,667,516	127	1,634,165
CLOTHING & SHOE STORES	4481, 4482	130	6,238,934	114	720,698
JEWELRY & LUGGAGE STORES	4483	13	428,582	13	913,467
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	16,964,339	113	2,066,564
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES		105	16,711,650	86	1,921,666
BOOK STORES & NEWS DEALERS	4512	37	252,689	27	144,898
GENERAL MERCHANDISE STORES	452	27	56,455,483	25	26,933,236
DEPARTMENT STORES	4521	7	11,978,768	7	3,220,719
GENERAL MERCHANDISE STORES	4529	20	44,476,715	18	23,712,517
E-COMMERCE & MAIL ORDER	4541	242	3,024,770	214	1,982,601
MISCELLANEOUS RETAILERS	453, 4542, 4543	590	12,775,241	513	7,101,111
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>4</u>	<u>11,203</u>	<u>8</u>	<u>54,667</u>
MINING	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>192,265</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	65,898	<u>3</u>	<u>37,596</u>
CONSTRUCTION OF PUMPINGS	<u>23</u>	<u>1,129</u>	52,771,887	<u>603</u>	<u>16,117,412</u>
CONSTRUCTION OF BUILDINGS	236	281	30,284,729	134	4,881,642
HEAVY CONSTRUCTION & HIGHWAYS	237	30	4,032,634	26	2,067,848
SPECIAL TRADE CONTRACTORS	238	818	18,454,524	443	9,167,922
MANUFACTURING	<u>31-33</u>	<u>308</u>	4,378,782	<u>279</u>	<u>3,150,749</u>
WHOLESALE TRADE DURABLE GOODS	<u>42</u>	<u>932</u>	14,557,347	<u>957</u>	<u>13,521,931</u>
NONDURABLE GOODS	423 424	662 267	11,721,389	703	11,342,325
	424 425	_	2,832,367	249	2,173,092
ELECTRONIC MARKETS, AGENTS & BROKERS TRANSPORTATION & WAREHOUSING	48-49	3 <u>15</u>	3,591 <u>72,186</u>	5 <u>16</u>	6,514 <u>374,892</u>
INFORMATION	<u>40-49</u> <u>51</u>	<u>13</u> 272	<u>72,186</u> <u>12,280,775</u>	<u>10</u> 269	<u>374,892</u> <u>7,934,162</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>73</u>	1,139,311	<u>79</u>	<u>7,934,162</u> <u>1,562,788</u>
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	<u>73</u> 184	3,527,080	<u>73</u> 177	3,910,717
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	<u>164</u> 268	4,500,089	<u>177</u> 217	<u>1,991,482</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<del>55-62</del>	<u>565</u>	7,650,009	<u>363</u>	3,386,661
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>39</u>	<u>7,889,723</u>	<u>29</u>	<u>1,315,315</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>158</u>	31,952,805	<u>107</u>	<u>19,471,977</u>
ACCOMMODATIONS	<u>72</u> 721	9	3,411,833	6	660,668
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	149	28,540,972	101	18,811,309
OTHER SERVICES	<u>81</u>	<u>265</u>	8,250,451	<u>226</u>	<u>5,665,178</u>
REPAIR & MAINTENANCE	811	180	6,915,338	155	4,685,871
PERSONAL SERVICE	812	68	1,322,463	55	839,873
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	12,650	16	139,434
PUBLIC ADMINISTRATION, OTHER	92,00	<u>8</u>	80,102	.5 <u>5</u>	197,857
TOTAL ALL INDUSTRIES		5,993	\$295,695,171	4,897	\$209,074,917
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TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	<u>44-45</u>	<u>2,375</u>	\$378,857,484	<u>1,939</u>	\$148,049,579
MOTOR VEHICLES & PARTS	441	119	110,795,817	97	37,232,673
NEW & USED AUTO DEALERS	4411	41	95,524,876	22	26,101,153
RV, BOAT, MOTORCYCLE DEALERS	4412	9	7,909,759	17	6,054,570
AUTOMOTIVE PARTS & TIRE	4413	69	7,361,182	58	5,076,950
FURNITURE & HOME FURNISHING	442	152	19,040,132	106	3,074,346
ELECTRONICS & APPLIANCES	443	210	23,990,998	141	6,724,465
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	164	16,873,435	128	6,065,115
BUILDING MATERIALS	4441	134	15,787,785	106	4,908,279
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	1,085,650	22	1,156,836
FOOD & BEVERAGE STORES	445	69	13,066,617	43	10,965,429
GROCERY & CONVENIENCE STORES	4451	29	9,961,831	17	10,612,127
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	3,104,786	26	353,302
DRUG/HEALTH STORES	446	168	10,803,668	156	3,337,276
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,400,964	20	3,070,557
APPAREL & ACCESSORIES	448	215	68,227,964	157	6,145,240
CLOTHING & SHOE STORES	4481, 4482	196	61,106,266	141	5,689,507
JEWELRY & LUGGAGE STORES	4483	19	7,121,698	16	455,733
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	166	25,316,549	140	2,164,445
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	22,984,383	99	2,058,682
BOOK STORES & NEWS DEALERS	4512	45	2,332,166	41	105,763
GENERAL MERCHANDISE STORES	452	32	62,358,161	30	54,758,473
DEPARTMENT STORES	4521	9	39,383,230	8	12,914,608
GENERAL MERCHANDISE STORES	4529	23	22,974,931	22	41,843,865
E-COMMERCE & MAIL ORDER	4541	281	5,796,406	265	3,824,271
MISCELLANEOUS RETAILERS	453, 4542, 4543	781	19,186,773	656	10,687,289
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>8</u>	<u>17,956</u>	<u>7</u>	<u>6,932</u>
MINING_	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,116,961</u>	<u>5</u>	441,277
CONSTRUCTION	<u>23</u>	<u>1,882</u>	63,009,006	1,292	32,358,500
CONSTRUCTION OF BUILDINGS	236	449	41,555,599	315	21,169,020
HEAVY CONSTRUCTION & HIGHWAYS	237	45	1,253,640	41	864,266
SPECIAL TRADE CONTRACTORS	238	1,388	20,199,767	936	10,325,214
MANUFACTURING	<u>31-33</u>	<u>453</u>	4,132,544	<u>355</u>	<u>3,270,914</u>
WHOLESALE TRADE	42	<u>1,249</u>	21,664,368	<u>1,054</u>	19,836,038
DURABLE GOODS	423	879	17,380,479	747	16,172,906
NONDURABLE GOODS	424	361	4,196,471	302	3,660,701
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	87,418	5	2,431
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>34</u>	669,320	<u>19</u>	372,283
INFORMATION	<u>51</u>	<u>358</u>	17,844,162	<u>280</u>	13,986,492
FINANCE, INSURANCE REAL ESTATE, RENTAL/LEASING	<u>52</u>	<u>96</u>	<u>5,769,524</u>	<u>75</u>	<u>1,602,720</u> 3,053,391
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>53</u> <u>54</u>	<u>234</u>	<u>7,544,085</u>	<u>198</u>	<u>3,053,391</u> <u>2,008,730</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	443 921	<u>5,987,820</u> <u>7,770,671</u>	<u>278</u>	
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>921</u>	3,295,831	600	<u>4,102,791</u> <u>889,117</u>
ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	<u>56</u> 252	<u>3,293,631</u> <u>63,918,982</u>	<u>33</u> 124	<u>24,345,716</u>
ACCOMMODATIONS & FOOD SERVICES	721	<u>252</u> 15	14,260,022	1 <u>124</u> 4	1,457,791
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		237	49,658,960	120	22,887,925
	<u>81</u>	<u>440</u>	16,165,785	329	8,591,171
REPAIR & MAINTENANCE	811	318	12,854,809	<u>323</u> 241	7,353,187
	812	102	3,225,994	70	1,190,087
	813, 814	20	84,982	18	47,897
RELIGIOUS, CIVIC & OTHER ORGANIZATION					
RELIGIOUS, CIVIC & OTHER ORGANIZATION PUBLIC ADMINISTRATION, OTHER	92,00	<u>8</u>	36,224	<u>6</u>	<u>21,179</u>

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	<u>1,575</u>	<u>\$25,127,349</u>	<u>1,460</u>	\$88,377,838
MOTOR VEHICLES & PARTS	441	28	253,097	82	22,082,188
NEW & USED AUTO DEALERS	4411	6	230,204	24	16,718,472
RV, BOAT, MOTORCYCLE DEALERS	4412	7	7,481	13	1,557,596
AUTOMOTIVE PARTS & TIRE	4413	15	15,412	45	3,806,120
FURNITURE & HOME FURNISHING	442	122	2,781,923	62	1,863,688
ELECTRONICS & APPLIANCES	443	117	2,674,164	107	2,850,930
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	2,075,929	78	14,790,282
BUILDING MATERIALS	4441	102	1,835,986	64	14,057,428
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	239,943	14	732,854
FOOD & BEVERAGE STORES	445	34	443,279	36	4,300,055
GROCERY & CONVENIENCE STORES	4451	D	D	15	4,080,913
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	278,763	21	219,142
DRUG/HEALTH STORES	446	117	2,157,682	133	2,182,540
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	580,446	26	5,217,970
APPAREL & ACCESSORIES	448	155	2,198,754	123	2,452,530
CLOTHING & SHOE STORES	4481, 4482	141	2,118,126	114	2,285,667
JEWELRY & LUGGAGE STORES	4483	14	80,628	9	166,863
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	1,031,941	105	2,958,362
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	683,587	73	2,375,505
BOOK STORES & NEWS DEALERS	4512	39	348,354	32	582,857
GENERAL MERCHANDISE STORES	452	17	3,831,512	24	18,301,917
DEPARTMENT STORES	4521	4	121,331	6	2,907,219
GENERAL MERCHANDISE STORES	4529	13	3,710,181	18	15,394,698
E-COMMERCE & MAIL ORDER	4541	240	3,768,773	197	1,700,292
MISCELLANEOUS RETAILERS	453, 4542, 4543	479	3,329,849	487	9,677,084
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>8</u>	17,126	<u>6</u>	74,744
MINING	<u>21</u>	4	14,723	<u>D</u>	<u>D</u>
UTILITIES	22	4	469,938	D	D
CONSTRUCTION	<u>23</u>	1,671	67,050,997	417	12,011,589
CONSTRUCTION OF BUILDINGS	236	438	49,282,067	80	3,623,888
HEAVY CONSTRUCTION & HIGHWAYS	237	49	3,034,912	20	1,185,197
SPECIAL TRADE CONTRACTORS	238	1,184	14,734,018	317	7,202,504
MANUFACTURING_	<u>31-33</u>	304	1,509,911	<u>247</u>	2,603,947
WHOLESALE TRADE	42	701	4,102,473	904	14,844,665
DURABLE GOODS	423	457	3,474,570	656	11,639,578
NONDURABLE GOODS	424	242	621,346	245	3,190,268
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	14,819
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>14</u>	<u>115,884</u>	<u>18</u>	342,422
INFORMATION	<u>51</u>	<u> 266</u>	5,094,499	<u>251</u>	<u>6,177,806</u>
FINANCE, INSURANCE	<u>52</u>	<u>49</u>	1,848,800	<u>73</u>	<u>1,828,364</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>152</u>	<u>1,811,223</u>	<u>165</u>	3,093,766
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	328	3,615,125	<u>213</u>	2,359,308
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>753</u>	6,366,643	<u>261</u>	<u>3,649,491</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>36</u>	<u>1,132,735</u>	<u>17</u>	<u>671,338</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>74</u>	6,572,519	<u>93</u>	20,821,870
ACCOMMODATIONS	721	0	0	16	4,541,899
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	6,572,519	77	16,279,971
OTHER SERVICES	<u>81</u>	<u>182</u>	<u>2,138,535</u>	<u>200</u>	<u>8,484,902</u>
REPAIR & MAINTENANCE	811	123	884,717	136	7,429,168
PERSONAL SERVICE	812	47	1,244,120	48	963,901
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	9,698	16	91,833
PUBLIC ADMINISTRATION, OTHER	92,00	<u>3</u>	<u>7,100</u>	<u>4</u>	<u>15,503</u>
TOTAL ALL INDUSTRIES		6,124	\$126,995,580	4,333	\$166,294,095

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)

3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS I	MOUNTLAKE TERRACE*
			<b>*</b>		<b>.</b>
RETAIL TRADE	44-45	<u>1,694</u>	\$97,136,741	<u>1,181</u>	<u>\$13,762,197</u>
MOTOR VEHICLES & PARTS	441	88	33,670,604	32	359,593
NEW & USED AUTO DEALERS	4411	23	19,664,331	9	29,409
RV, BOAT, MOTORCYCLE DEALERS	4412	17	10,685,762	3	1,267
AUTOMOTIVE PARTS & TIRE	4413 442	48 85	3,320,511	20 65	328,917
FURNITURE & HOME FURNISHING ELECTRONICS & APPLIANCES	442	65 152	2,949,365		444,957
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	3,311,827 12,212,453	98 67	1,240,313 902,671
BUILDING MATERIALS, GANDEN EQUIF & SUFFLIES	4441	87	10,109,787	56	867,023
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	2,102,666	11	35,648
FOOD & BEVERAGE STORES	445	36	8,263,394	26	3,694,313
GROCERY & CONVENIENCE STORES	4451	15	8,056,476	13	3,678,871
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	206,918	13	15,442
DRUG/HEALTH STORES	446	155	2,902,865	80	652,691
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,715,372	7	511,268
APPAREL & ACCESSORIES	448	136	839,286	114	253,928
CLOTHING & SHOE STORES	4481, 4482	127	723,519	107	245,199
JEWELRY & LUGGAGE STORES	4483	9	115,767	7	8,729
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	125	2,243,864	104	418,680
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES		88	2,105,489	71	397,436
BOOK STORES & NEWS DEALERS	4512	37	138,375	33	21,244
GENERAL MERCHANDISE STORES	452	23	15,842,152	14	1,522,800
DEPARTMENT STORES	4521	4	151,348		D
GENERAL MERCHANDISE STORES	4529	19	15,690,804	12	1,474,317
E-COMMERCE & MAIL ORDER	4541	218	1,982,476	191	1,434,427
MISCELLANEOUS RETAILERS	453, 4542, 4543	550	10,203,083	383	2,326,556
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>6</u>	19,962	<u>6</u>	<u>5,062</u>
MINING	<u>21</u>	D	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>34,597</u>	<u>D</u>	<u>D</u>
CONSTRUCTION	<u>23</u>	<u>761</u>	19,162,994	<u>612</u>	<u>8,989,538</u>
CONSTRUCTION OF BUILDINGS	236	175	6,154,468	131	6,500,268
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,757,102	23	586,446
SPECIAL TRADE CONTRACTORS	238	558	11,251,424	458	1,902,824
MANUFACTURING	<u>31-33</u>	322	3,489,647	<u>171</u>	<u>1,831,556</u>
WHOLESALE TRADE	<u>42</u>	<u>971</u>	12,849,962	<u>561</u>	<u>4,927,987</u>
DURABLE GOODS	423	696	9,639,592	386	4,034,796
NONDURABLE GOODS	424	269	3,157,701	173	889,148
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	52,669	D	D
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>13</u>	907,990	<u>7</u>	<u>124,424</u>
<u>INFORMATION</u>	<u>51</u>	<u>270</u>	<u>6,652,090</u>	<u>213</u>	<u>5,170,474</u>
FINANCE, INSURANCE	<u>52</u>	<u>74</u>		<u>53</u>	<u>558,591</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>177</u>		<u>118</u>	<u>1,219,499</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>293</u>	<u>3,848,775</u>	<u>205</u>	<u>2,181,676</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>425</u>	<u>4,134,736</u>	<u>387</u>	<u>1,502,515</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>24</u>	<u></u>	<u>19</u>	<u>1,030,066</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>113</u>	<u>16,507,977</u>	<u>59</u>	<u>5,087,137</u>
ACCOMMODATIONS	721	8	2,411,734	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		105	14,096,243	58	4,664,776
OTHER SERVICES	<u>81</u>	<u>231</u>	5,389,492	<u>161</u>	<u>1,269,515</u>
REPAIR & MAINTENANCE	811	161	4,329,052	103	697,927
PERSONAL SERVICE	812	50	965,261	46	466,295
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	95,179	12	105,293
PUBLIC ADMINISTRATION, OTHER	92,00	<u>6</u>	89,452	D 750	<u>D</u>
TOTAL ALL INDUSTRIES		5,385	\$179,301,993	3,758	\$47,670,924

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	<u>1,345</u>	\$48,012,28 <u>1</u>	<u>2,751</u>	<u>\$264,473,801</u>
MOTOR VEHICLES & PARTS	441	<u>1,040</u>	4,614,001	117	105,334,146
NEW & USED AUTO DEALERS	4411	9	2,502,436	27	96,894,227
RV, BOAT, MOTORCYCLE DEALERS	4412	7	10,615	21	4,529,226
AUTOMOTIVE PARTS & TIRE	4413	34	2,100,950	69	3,910,693
FURNITURE & HOME FURNISHING	442	70	1,410,793	139	9,440,430
ELECTRONICS & APPLIANCES	443	106	2,400,445	257	14,315,148
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	10,459,096	169	23,949,090
BUILDING MATERIALS	4441	52	10,355,313	139	22,341,786
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	103,783	30	1,607,304
FOOD & BEVERAGE STORES	445	20	4,703,795	75	17,348,245
GROCERY & CONVENIENCE STORES	4451	4	4,181,923	22	14,538,212
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	521,872	53	2,810,033
DRUG/HEALTH STORES	446	101	2,401,274	243	8,612,821
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,190,528	30	4,657,737
APPAREL & ACCESSORIES	448	119	1,264,112	238	18,274,801
CLOTHING & SHOE STORES	4481, 4482	108	958,666	210	16,033,695
JEWELRY & LUGGAGE STORES	4483	11	305,446	28	2,241,106
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	127	1,119,148	220	13,493,028
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	985,649	164	11,697,399
BOOK STORES & NEWS DEALERS	4512	39	133,499	56	1,795,629
GENERAL MERCHANDISE STORES	452	20	10,635,322	30	23,973,709
DEPARTMENT STORES	4521	4	156,142	8	22,994,486
GENERAL MERCHANDISE STORES	4529	16	10,479,180	22	979,223
E-COMMERCE & MAIL ORDER	4541	217	1,983,268	319	7,078,818
MISCELLANEOUS RETAILERS	453, 4542, 4543	438	4,830,499	914	17,995,828
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>46,156</u>
MINING_	<u>21</u>	<u>0</u>	<u>0</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>216,986</u>	<u>7</u>	<u>31,059</u>
CONSTRUCTION	<u>23</u>	<u>420</u>	<u>8,411,539</u>	<u>1,538</u>	<u>59,888,429</u>
CONSTRUCTION OF BUILDINGS	236	87	3,789,608	430	33,381,257
HEAVY CONSTRUCTION & HIGHWAYS	237	17	496,633	45	3,474,767
SPECIAL TRADE CONTRACTORS	238	316	4,125,298	1,063	23,032,405
MANUFACTURING MULOL FOAL F. TRADE	<u>31-33</u>	<u>208</u>	<u>2,004,936</u>	<u>566</u>	<u>7,664,917</u>
WHOLESALE TRADE	<u>42</u>	<u>673</u>	4,809,750	<u>1,503</u>	<u>28,775,760</u>
DURABLE GOODS	423	460	2,874,689	1,051	24,271,255
NONDURABLE GOODS	424	210	1,722,322	440	4,473,223
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	212,739	12	31,282
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>7</u>	<u>57,413</u>	<u>30</u>	<u>315,907</u>
INFORMATION FINANCE, INSURANCE	<u>51</u>	<u>213</u>	4,061,259	<u>423</u>	<u>28,416,778</u>
	<u>52</u>	<u>60</u>	1,000,934	<u>94</u>	<u>4,386,241</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>125</u>	<u>2,714,164</u>	<u>258</u>	<u>9,942,159</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>167</u>	1,607,843	<u>523</u>	<u>17,499,463</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES ARTS, ENTERTAINMENT & RECREATION	<u>55-62</u>	<u>275</u>	<u>1,811,361</u> <u>1,023,813</u>	<u>836</u>	<u>10,971,632</u> 2,742,671
ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	<u>23</u> 77	14,654,014	<u>54</u> 276	<u>2,742,071</u> <u>51,997,737</u>
ACCOMMODATIONS  ACCOMMODATIONS	<u>72</u> 721	8	2,361,010	14	5,697,641
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	69	12,293,004	262	46,300,096
OTHER SERVICES	81	156	2,443,720	483	13,320,591
REPAIR & MAINTENANCE	811	107	1,771,937	319	10,879,708
PERSONAL SERVICE	812	37	487,945	128	2,258,855
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	183,838	36	182,028
PUBLIC ADMINISTRATION, OTHER	92,00	D 12	<u>D</u>	14	884,987
TOTAL ALL INDUSTRIES	<u>52,00</u>	3,756	\$92,838,278	9,368	\$501,363,427
		5,700	ψ3 <u>Ε,000,</u> Ε10	5,555	₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	<u>663</u>	\$37,670,400	<u>1,718</u>	<u>\$148,052,878</u>
MOTOR VEHICLES & PARTS	441	33	7,247,484	117	77,796,579
NEW & USED AUTO DEALERS	4411	6	5,854,305	33	50,735,006
RV, BOAT, MOTORCYCLE DEALERS	4412	5	25,212	16	17,483,650
AUTOMOTIVE PARTS & TIRE	4413	22	1,367,967	68	9,577,923
FURNITURE & HOME FURNISHING	442	21	338,317	64	2,487,060
ELECTRONICS & APPLIANCES	443	50	1,689,324	155	3,830,082
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	37	5,686,043	84	12,341,459
BUILDING MATERIALS	4441	27	5,257,491	67	12,151,274
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	428,552	17	190,185
FOOD & BEVERAGE STORES	445	11	1,584,696	55	7,785,442
GROCERY & CONVENIENCE STORES	4451	4	1,527,062	23	7,325,522
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	57,634	32	459,920
DRUG/HEALTH STORES	446	57	813,358	124	3,827,457
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	928,979	27	6,906,535
APPAREL & ACCESSORIES	448	63	269,104	161	1,461,965
CLOTHING & SHOE STORES	4481, 4482	58	214,186	143	1,367,819
JEWELRY & LUGGAGE STORES	4483	5	54,918	18	94,146
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	605,080	133	1,603,161
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	38	588,387	92	707,553
BOOK STORES & NEWS DEALERS	4512	21	16,693	41	895,608
GENERAL MERCHANDISE STORES	452	14	14,224,504	20	17,264,953
DEPARTMENT STORES	4521	4	854,141	4	197,283
GENERAL MERCHANDISE STORES	4529	10	13,370,363	16	17,067,670
E-COMMERCE & MAIL ORDER	4541	101	364,322	215	2,789,418
MISCELLANEOUS RETAILERS	453, 4542, 4543	208	3,919,189	563	9,958,767
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>143,102</u>
MINING	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>80,157</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>268,641</u>	<u>6</u>	<u>21,667</u>
CONSTRUCTION OF PUBLISHED	<u>23</u>	<u>127</u>	1,984,179	<u>764</u>	<u>46,812,707</u>
CONSTRUCTION OF BUILDINGS	236	28	625,477	177	21,273,306
HEAVY CONSTRUCTION & HIGHWAYS	237	8	112,751	37	3,337,332
SPECIAL TRADE CONTRACTORS	238	91 77	1,245,951	550	22,202,069
MANUFACTURING WILDLESALE TRADE	<u>31-33</u>	<u>77</u>	229,102	309 1 046	<u>4,856,778</u>
WHOLESALE TRADE DURABLE GOODS	<u>42</u>	<u>357</u> 257	1,839,295	1,046	<u>29,407,856</u>
NONDURABLE GOODS	423 424	257 99	1,477,894	725 312	23,707,328 5,677,480
ELECTRONIC MARKETS, AGENTS & BROKERS	425	_	361,333	_	
TRANSPORTATION & WAREHOUSING	48-49	D 7	ט 116,692	9 <u>28</u>	23,048 <u>1,489,945</u>
INFORMATION	<u>40-49</u> <u>51</u>	<u>7</u> <u>135</u>	1,124,265	<u>20</u> 279	9,411,251
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>133</u> 29	86,659	<u>273</u> <u>87</u>	<u>3,411,231</u> <u>1,055,255</u>
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	<u>25</u> <u>75</u>	<u>721,777</u>	<u>87</u> 181	8,476,627
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	100	392,007	<u>279</u>	3,153,158
MANAGEMENT, EDUCATION & HEALTH SERVICES	<del>55-62</del>	104	<u>315,203</u>	<u>393</u>	<u>4,533,192</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>104</u> <u>8</u>	<u>260,248</u>	<u>27</u>	889,506
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>s</u> 42	6,520,745	<u>27</u> 131	<u>24,316,844</u>
ACCOMMODATIONS	721	<u></u> 6	1,472,018	16	4,262,536
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	5,048,727	115	20,054,308
OTHER SERVICES	<u>81</u>	<u>83</u>	1,244,988	<u>243</u>	<u>8,768,503</u>
REPAIR & MAINTENANCE	811	<u>52</u>	1,058,124	192	7,122,787
PERSONAL SERVICE	812	25	185,259	34	1,557,870
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	1,605	17	87,846
PUBLIC ADMINISTRATION, OTHER	92,00	<u>D</u>	<u>D</u>	., <u>8</u>	<u>556,419</u>
TOTAL ALL INDUSTRIES	<u>1</u>	1,815	\$52,777,878	5,513	\$292,025,845
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TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)

3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,423	<u>\$35,541,999</u>	1,242	<u>\$22,379,018</u>
MOTOR VEHICLES & PARTS	441	67	6,810,556	38	2,764,784
NEW & USED AUTO DEALERS	4411	15	4,818,452	7	212,162
RV, BOAT, MOTORCYCLE DEALERS	4412	14	34,631	12	763,237
AUTOMOTIVE PARTS & TIRE	4413	38	1,957,473	19	1,789,385
FURNITURE & HOME FURNISHING	442	53	1,131,307	58	733,927
ELECTRONICS & APPLIANCES	443	111	1,624,719	88	657,459
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	3,235,374	81	2,698,362
BUILDING MATERIALS	4441	56	3,136,551	65	2,385,482
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	98,823	16	312,880
FOOD & BEVERAGE STORES	445	28	5,843,717	25	3,839,586
GROCERY & CONVENIENCE STORES	4451	9	5,159,350	6	3,592,538
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	684,367	19	247,048
DRUG/HEALTH STORES	446	115	2,588,345	97	1,560,531
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,593,174	7	818,455
APPAREL & ACCESSORIES	448	130	851,764	131	1,807,936
CLOTHING & SHOE STORES	4481, 4482	120	840,137	120	1,654,852
JEWELRY & LUGGAGE STORES	4483	10	11,627	11	153,084
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	139	2,310,651	112	844,903
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	1,814,572	81	573,122
BOOK STORES & NEWS DEALERS	4512	36	496,079	31	271,781
GENERAL MERCHANDISE STORES	452	22	4,178,121	19	1,204,785
DEPARTMENT STORES	4521	5	629,443	4	128,800
GENERAL MERCHANDISE STORES	4529	17	3,548,678	15	1,075,985
E-COMMERCE & MAIL ORDER	4541	217	1,617,904	194	1,292,191
MISCELLANEOUS RETAILERS	453, 4542, 4543	457	3,756,367	392	4,156,099
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>7</u>	<u>35,643</u>	D	<u>D</u>
MINING_	<u>21</u>	D	<u>D</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>0</u>	<u>0</u>	<u>D</u>	<u>D</u>
CONSTRUCTION	<u>23</u>	<u>376</u>	<u>18,050,631</u>	<u>301</u>	<u>11,164,055</u>
CONSTRUCTION OF BUILDINGS	236	93	5,378,881	76	6,857,277
HEAVY CONSTRUCTION & HIGHWAYS	237	20	7,275,258	11	519,058
SPECIAL TRADE CONTRACTORS	238	263	5,396,492	214	3,787,720
MANUFACTURING_	<u>31-33</u>	<u>258</u>	<u>3,872,922</u>	<u>204</u>	<u>2,059,850</u>
WHOLESALE TRADE	<u>42</u>	<u>845</u>	<u>7,937,738</u>	<u>588</u>	<u>3,660,020</u>
DURABLE GOODS	423	602	6,483,413	399	2,743,176
NONDURABLE GOODS	424	240	1,425,398	183	897,829
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	28,927	6	19,015
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>17</u>	<u>674,642</u>	<u>10</u>	<u>1,133,080</u>
INFORMATION	<u>51</u>	<u>260</u>	4,054,704	<u>202</u>	<u>2,240,529</u>
FINANCE, INSURANCE	<u>52</u>	<u>69</u>	824,630	<u>45</u>	<u>540,552</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>136</u>	1,806,223	<u>88</u>	693,532
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>210</u>	<u>1,868,797</u>	<u>147</u>	<u>1,928,900</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>283</u>	<u>2,154,793</u>	<u>202</u>	<u>1,231,905</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>25</u>	1,067,623	<u>25</u>	931,348
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>119</u>	22,793,405	<u>96</u>	12,221,778
ACCOMMODATIONS	721	22	8,088,238	25	3,482,750
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	97	14,705,167	71	8,739,028
OTHER SERVICES	<u>81</u>	<u>171</u>	<u>3,354,820</u>	<u>124</u>	<u>3,096,863</u>
REPAIR & MAINTENANCE	811	116	2,621,180	71 40	2,845,144
PERSONAL SERVICE	812	40	630,592	40	229,480
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	103,048	13	22,239
PUBLIC ADMINISTRATION, OTHER TOTAL ALL INDUSTRIES	92,00	<u>5</u>	19,915	<u>8</u>	1,515,808
TOTAL ALL INDUSTRIES		4,205	\$104,063,830	3,286	\$64,803,094

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,328	<u>\$52,332,961</u>	2,402	<u>\$369,839,604</u>
MOTOR VEHICLES & PARTS	441	41	10,149,168	123	182,934,816
NEW & USED AUTO DEALERS	4411	11	8,722,792	42	177,838,694
RV, BOAT, MOTORCYCLE DEALERS	4412	7	102,222	7	6,290
AUTOMOTIVE PARTS & TIRE	4413	23	1,324,154	74	5,089,832
FURNITURE & HOME FURNISHING	442	63	1,960,503	134	6,024,362
ELECTRONICS & APPLIANCES	443	121	3,886,061	196	9,405,319
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	4,474,158	153	24,344,195
BUILDING MATERIALS	4441	54	4,346,983	127	23,002,276
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	127,175	26	1,341,919
FOOD & BEVERAGE STORES	445	23	3,075,584	45	7,432,626
GROCERY & CONVENIENCE STORES	4451	5	3,063,159	13	4,846,876
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	12,425	32	2,585,750
DRUG/HEALTH STORES	446	113	2,108,532	186	6,269,781
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	910,253	25	4,459,674
APPAREL & ACCESSORIES	448	131	1,051,293	195	14,972,672
CLOTHING & SHOE STORES	4481, 4482	118	827,962	169	13,445,151
JEWELRY & LUGGAGE STORES	4483	13	223,331	26	1,527,521
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	7,304,919	183	11,963,473
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	915,867	140	11,334,408
BOOK STORES & NEWS DEALERS	4512	38	6,389,052	43	629,065
GENERAL MERCHANDISE STORES	452	23	10,674,704	35	76,916,900
DEPARTMENT STORES	4521	4	128,865	8	25,200,736
GENERAL MERCHANDISE STORES	4529	19	10,545,839	27	51,716,164
E-COMMERCE & MAIL ORDER	4541	211	3,417,385	280	4,712,610
MISCELLANEOUS RETAILERS	453, 4542, 4543	409	3,320,401	847	20,403,176
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>3</u>	<u>2,005</u>	<u>10</u>	<u>35,347</u>
MINING	<u>21</u>	D	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	D	<u>D</u>	<u>7</u>	<u>145,691</u>
CONSTRUCTION	<u>23</u>	<u>322</u>	<u>27,514,855</u>	<u>1,765</u>	46,062,377
CONSTRUCTION OF BUILDINGS	236	78	18,858,642	420	15,579,446
HEAVY CONSTRUCTION & HIGHWAYS	237	16	496,801	43	6,491,069
SPECIAL TRADE CONTRACTORS	238	228	8,159,412	1,302	23,991,862
MANUFACTURING_	<u>31-33</u>	<u>224</u>	<u>1,733,022</u>	<u>447</u>	<u>4,823,960</u>
WHOLESALE TRADE	<u>42</u>	<u>837</u>	<u>9,511,515</u>	<u>1,300</u>	<u>21,624,186</u>
DURABLE GOODS	423	577	7,803,827	912	16,522,157
NONDURABLE GOODS	424	255	1,692,412	380	5,061,573
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	15,276	8	40,456
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>11</u>	<u>527,380</u>	<u>33</u>	993,677
INFORMATION	<u>51</u>	<u>227</u>	<u>4,614,731</u>	<u>342</u>	<u>15,612,627</u>
FINANCE, INSURANCE	<u>52</u>	<u>51</u>	606,952	<u>92</u>	6,009,053
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>111</u>	<u>3,648,585</u>	<u>260</u>	<u>7,160,302</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>232</u>	<u>4,111,759</u>	<u>399</u>	<u>6,126,901</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>220</u>	<u>5,859,579</u>	<u>887</u>	12,980,453
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>18</u>	984,054	<u>51</u>	4,734,374
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>88</u>	<u>16,597,330</u>	<u>226</u>	<u>50,798,125</u>
ACCOMMODATIONS	721	9	3,583,796	6	5,572,676
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		79	13,013,534	220	45,225,449
OTHER SERVICES	<u>81</u>	<u>114</u>	<u>2,469,171</u>	<u>463</u>	12,633,867
REPAIR & MAINTENANCE	811	65 24	1,957,752	336	9,613,173
PERSONAL SERVICE	812	34	501,080	103	2,758,976
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	10,339	24	261,718
PUBLIC ADMINISTRATION, OTHER  TOTAL ALL INDUSTRIES	92,00	<u>6</u>	192,076	<u>5</u>	10,101
TOTAL ALL INDUSTRIES		3,794	\$130,709,598	8,691	\$559,601,827

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	<u>2,559</u>	\$201,160,339	<u>2,795</u>	<u>\$367,023,491</u>
MOTOR VEHICLES & PARTS	441	<u>2,000</u> 80	9,284,285	130	144,503,684
NEW & USED AUTO DEALERS	4411	16	1,755,477	35	132,215,965
RV, BOAT, MOTORCYCLE DEALERS	4412	13	2,149,073	13	4,034,097
AUTOMOTIVE PARTS & TIRE	4413	51	5,379,735	82	8,253,622
FURNITURE & HOME FURNISHING	442	173	14,402,830	178	56,466,323
ELECTRONICS & APPLIANCES	443	247	37,634,023	254	23,329,533
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	192	20,110,147	196	21,430,355
BUILDING MATERIALS	4441	157	19,441,510	163	19,992,374
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	668,637	33	1,437,981
FOOD & BEVERAGE STORES	445	73	12,112,322	83	11,455,899
GROCERY & CONVENIENCE STORES	4451	14	10,556,471	34	10,256,359
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	1,555,851	49	1,199,540
DRUG/HEALTH STORES	446	182	6,493,001	237	10,870,554
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,480,039	31	5,466,390
APPAREL & ACCESSORIES	448	208	12,852,606	212	5,414,720
CLOTHING & SHOE STORES	4481, 4482	184	12,212,066	185	3,902,167
JEWELRY & LUGGAGE STORES	4483	24	640,540	27	1,512,553
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	194	11,722,533	199	6,235,337
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	144	10,824,297	145	6,033,338
BOOK STORES & NEWS DEALERS	4512	50	898,236	54	201,999
GENERAL MERCHANDISE STORES	452	31	35,216,857	37	53,721,182
DEPARTMENT STORES	4521	8	24,511,151	8	15,246,415
GENERAL MERCHANDISE STORES	4529	23	10,705,706	29	38,474,767
E-COMMERCE & MAIL ORDER	4541	320	15,357,981	317	7,849,982
MISCELLANEOUS RETAILERS	453, 4542, 4543	848	24,493,715	921	20,279,532
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>12</u>	<u>74,675</u>	<u>16</u>	<u>255,475</u>
MINING_	<u>21</u>	<u>3</u>	<u>4,532</u>	<u>7</u>	<u>84,360</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>137,684</u>	<u>7</u>	<u>1,494,483</u>
CONSTRUCTION	<u>23</u>	<u>2,372</u>	<u>109,765,875</u>	<u>2,411</u>	<u>106,317,625</u>
CONSTRUCTION OF BUILDINGS	236	617	56,233,400	595	61,803,137
HEAVY CONSTRUCTION & HIGHWAYS	237	69	4,848,179	70	7,888,949
SPECIAL TRADE CONTRACTORS	238	1,686	48,684,296	1,746	36,625,539
MANUFACTURING	<u>31-33</u>	<u>658</u>	10,335,085	<u>611</u>	<u>13,580,341</u>
WHOLESALE TRADE	<u>42</u>	<u>1,475</u>	91,379,752	<u>1,614</u>	<u>34,855,462</u>
DURABLE GOODS	423	1,035	82,992,776	1,141	27,809,298
NONDURABLE GOODS	424	431	8,262,333	459	6,958,935
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	124,643	14	87,229
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>36</u>	<u>599,184</u>	<u>48</u>	<u>1,581,429</u>
INFORMATION	<u>51</u>	<u>422</u>	<u>37,406,710</u>	<u>450</u>	<u>28,787,523</u>
FINANCE, INSURANCE	<u>52</u>	<u>80</u>	4,023,391	<u>91</u>	<u>6,833,778</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>268</u>	<u>34,628,380</u>	<u>289</u>	<u>15,450,315</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	619	43,342,114	<u>551</u>	<u>10,890,459</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>1,110</u>	22,212,607	<u>1,021</u>	<u>14,092,018</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>91</u>	<u>3,752,580</u>	<u>62</u>	<u>3,544,268</u>
ACCOMMODATIONS & FOOD SERVICES ACCOMMODATIONS	<u>72</u> 721	<u>251</u>	<u>77,047,697</u>	<u>292</u>	65,092,726
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	721 722	7 244	12,500,494 64,547,203	13 279	10,406,375 54,686,351
OTHER SERVICES			16,936,172		13,964,065
REPAIR & MAINTENANCE	<u>81</u> 811	<u>435</u> 300	<u></u> -	<u>522</u> 386	<u></u>
PERSONAL SERVICE	812	114	11,803,340 5,004,599	109	11,262,301 2,499,916
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	128,233	27	
PUBLIC ADMINISTRATION, OTHER	92,00		337,222		201,848 113,485
TOTAL ALL INDUSTRIES	<u>52,00</u>	<u>6</u> 10,402	\$653,143,999	<u>7</u> 10,794	<u>113,485</u> <b>\$683,961,303</b>
TO THE ALL INDUSTRIES		10,402	ψυσυ, 170,933	10,134	ψυυσ,συ 1,303

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	<u>1,946</u>	<u>\$125,448,849</u>	<u>1,172</u>	\$33,199,37 <u>0</u>
MOTOR VEHICLES & PARTS	441	69	17,476,574	49	4,437,825
NEW & USED AUTO DEALERS	4411	16	9,752,083	12	141,799
RV, BOAT, MOTORCYCLE DEALERS	4412	12	2,677,014	5	402,568
AUTOMOTIVE PARTS & TIRE	4413	41	5,047,477	32	3,893,458
FURNITURE & HOME FURNISHING	442	87	7,745,958	69	1,149,982
ELECTRONICS & APPLIANCES	443	175	6,401,724	82	933,572
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	17,235,340	71	657,352
BUILDING MATERIALS	4441	72	15,650,948	63	522,796
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,584,392	8	134,556
FOOD & BEVERAGE STORES	445	50	9,788,095	36	5,900,885
GROCERY & CONVENIENCE STORES	4451	9	8,885,041	20	5,214,270
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	903,054	16	686,615
DRUG/HEALTH STORES	446	171	6,136,225	70	202,921
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	4,734,828	16	1,342,049
APPAREL & ACCESSORIES	448	162	5,860,092	103	618,452
CLOTHING & SHOE STORES	4481, 4482	144	5,403,629	92	561,097
JEWELRY & LUGGAGE STORES	4483	18	456,463	11	57,355
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	153	3,864,659	81	145,901
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	2,417,754	58	100,400
BOOK STORES & NEWS DEALERS	4512	50	1,446,905	23	45,501
GENERAL MERCHANDISE STORES	452	31	29,790,228	15	184,672
DEPARTMENT STORES	4521	8	8,716,620	4	52,925
GENERAL MERCHANDISE STORES	4529	23	21,073,608	11	131,747
E-COMMERCE & MAIL ORDER	4541	267	4,381,647	161	1,121,069
MISCELLANEOUS RETAILERS	453, 4542, 4543	671	12,033,479	419	16,504,690
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>13</u>	<u>52,684</u>	<u>6</u>	<u>10,753</u>
MINING	<u>21</u>	<u>5</u>	<u>56,725</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>587,569</u>	<u>3</u>	<u>2,112</u>
CONSTRUCTION	<u>23</u>	<u>841</u>	<u>52,558,655</u>	<u>707</u>	<u>43,716,526</u>
CONSTRUCTION OF BUILDINGS	236	212	26,334,542	141	13,859,246
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,825,697	39	22,725,942
SPECIAL TRADE CONTRACTORS	238	604	24,398,416	527	7,131,338
MANUFACTURING	<u>31-33</u>	<u>353</u>	<u>6,363,629</u>	<u>198</u>	<u>2,731,878</u>
WHOLESALE TRADE	<u>42</u>	<u>1,171</u>	<u>25,049,490</u>	<u>604</u>	<u>8,146,592</u>
DURABLE GOODS	423	833	20,919,304	421	4,376,590
NONDURABLE GOODS	424	330	4,057,013	179	3,567,894
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	73,173	4	202,108
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>18</u>	<u>334,615</u>	<u>37</u>	<u>27,721,843</u>
INFORMATION FINANCE INCURANCE	<u>51</u>	<u>299</u>	10,354,328	<u>184</u>	6,193,983 1,062,603
FINANCE, INSURANCE	<u>52</u>	<u>79</u>	1,057,582	<u>54</u>	1,062,603
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>186</u>	<u>7,500,405</u>	<u>161</u>	<u>115,864,029</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>332</u>	6,533,584 7,442,555	<u>161</u>	1,687,209
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>469</u>	<u>7,442,555</u>	<u>367</u>	<u>1,866,477</u>
ARTS, ENTERTAINMENT & RECREATION ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	<u>42</u>	<u>3,879,030</u>	<u>13</u>	<u>307,670</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u> 721	<u>159</u> 16	37,062,865 7,409,479	<u>111</u> 32	<u>113,906,754</u> 68,748,118
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	29,653,386	79	45,158,636
OTHER SERVICES	<u>81</u>	<u>220</u>	6,701,899	187	10,692,896
REPAIR & MAINTENANCE	811	146	4,449,443	137	3,203,552
PERSONAL SERVICE	812	52	2,125,232	39	7,475,841
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	127,224	11	13,503
PUBLIC ADMINISTRATION, OTHER	92,00	<u>4</u>	32,623	<u>3</u>	30,637
TOTAL ALL INDUSTRIES	<u>52,00</u>	6,143	\$291,017,087	3,970	\$367,146,078
		5,170	<b>4_01,011,001</b>	5,515	<del>4001,140,010</del>

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	<u>7,541</u>	<u>\$1,681,633,079</u>	1,094	<u>\$29,683,143</u>
MOTOR VEHICLES & PARTS	441	325	270,823,387	53	2,341,245
NEW & USED AUTO DEALERS	4411	96	213,196,441	9	234,302
RV, BOAT, MOTORCYCLE DEALERS	4412	84	38,151,586	4	64,745
AUTOMOTIVE PARTS & TIRE	4413	145	19,475,360	40	2,042,198
FURNITURE & HOME FURNISHING	442	433	80,223,393	52	596,262
ELECTRONICS & APPLIANCES	443	673	142,385,664	80	1,355,094
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	470	131,281,644	63	2,472,608
BUILDING MATERIALS	4441	370	124,851,236	55	2,452,998
LAWN & GARDEN SUPPLIES & EQUIP.	4442	100	6,430,408	8	19,610
FOOD & BEVERAGE STORES	445	576	140,446,407	13	2,129,731
GROCERY & CONVENIENCE STORES	4451	328	123,144,895	7	1,972,671
OTHER FOOD & BEVERAGE STORES	4452, 4453	248	17,301,512	6	157,060
DRUG/HEALTH STORES	446	582	97,888,932	94	813,943
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	113	26,478,275	11	1,135,939
APPAREL & ACCESSORIES	448	652	203,240,343	93	406,627
CLOTHING & SHOE STORES	4481, 4482	528	185,071,851	86	346,544
JEWELRY & LUGGAGE STORES	4483	124	18,168,492	7	60,083
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	524	93,300,781	90	212,001
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	392	73,709,418	57	118,445
BOOK STORES & NEWS DEALERS	4512	132	19,591,363	33	93,556
GENERAL MERCHANDISE STORES	452	56	180,976,769	22	15,229,419
DEPARTMENT STORES	4521	9	73,392,318	4	153,717
GENERAL MERCHANDISE STORES	4529	47	107,584,451	18	15,075,702
E-COMMERCE & MAIL ORDER	4541	560	109,212,318	163	779,028
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,577	205,375,166	360	2,211,246
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>44</u>	<u>539,765</u>	<u>D</u>	<u>D</u>
MINING	<u>21</u>	<u>9</u>	<u>154,359</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	9	336,505	<u>D</u>	<u>D</u>
CONSTRUCTION OF PULL PINOS	<u>23</u>	<u>8,464</u>	1,482,568,158	<u>346</u>	<u>3,976,886</u>
CONSTRUCTION OF BUILDINGS	236	3,087	1,053,140,887	75 45	1,644,673
HEAVY CONSTRUCTION & HIGHWAYS	237	195	57,005,398	15	180,110
SPECIAL TRADE CONTRACTORS	238	5,182	372,421,873	256	2,152,103
MANUFACTURING WILDLESALE TRADE	<u>31-33</u>	2,096	<u>118,292,350</u>	<u>171</u>	<u>940,624</u>
WHOLESALE TRADE DURABLE GOODS	<u>42</u> 423	<u>3,426</u> 2,410	395,491,472 328,837,472	<u>616</u> 436	3,711,021
NONDURABLE GOODS	424	-			2,713,229
	424 425	988	65,636,623	179	997,579
ELECTRONIC MARKETS, AGENTS & BROKERS TRANSPORTATION & WAREHOUSING	48-49	28 217	1,017,377 29,397,596	D	D 5.409
INFORMATION	<u>46-49</u> <u>51</u>	<u>217</u> 940	<u>271,163,509</u>	<u>8</u> 199	<u>5,408</u> <u>2,853,154</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u>340</u> <u>188</u>	43,685,059	61	<u>2,033,134</u> <u>904,448</u>
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	<u>728</u>	142,877,321	<u>125</u>	<u>304,446</u> 2,068,241
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> <u>54</u>	2,276	161,495,720	164	976,887
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	3,154	197,290,658	<u>244</u>	<u>1,051,740</u>
ARTS, ENTERTAINMENT & RECREATION	<u>33 62</u> <u>71</u>	508	62,878,197	<u> 15</u>	229,089
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>2,853</u>	1,075,970,812	<u>10</u>	<u>6,961,891</u>
ACCOMMODATIONS	<u>72</u> 721	189	334,634,650	3	355,184
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		2,664	741,336,162	57	6,606,707
OTHER SERVICES	<u>81</u>	2,144	181,965,220	<u>139</u>	<u>1,780,522</u>
REPAIR & MAINTENANCE	811	1,233	90,413,141	96	1,251,947
PERSONAL SERVICE	812	792	87,864,224	30	373,622
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	119	3,687,855	13	154,953
PUBLIC ADMINISTRATION, OTHER	92,00	<u>23</u>	<u>786,280</u>	.5 <u>5</u>	18,987
TOTAL ALL INDUSTRIES		34,620	\$5,846,526,060	3,252	\$55,245,098
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TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	<u>44-45</u>	3,649	\$542,996,013	929	\$38,542 <u>,533</u>
MOTOR VEHICLES & PARTS	441	221	109,218,892	<u>525</u> 44	9,043,085
NEW & USED AUTO DEALERS	4411	80	93,604,805	11	6,450,712
RV, BOAT, MOTORCYCLE DEALERS	4412	25	2,068,063	D	D
AUTOMOTIVE PARTS & TIRE	4413	116	13,546,024	31	2,591,891
FURNITURE & HOME FURNISHING	442	160	24,144,752	32	326,046
ELECTRONICS & APPLIANCES	443	334	32,198,638	78	1,788,267
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	187	61,923,029	52	3,026,747
BUILDING MATERIALS	4441	147	58,855,533	44	2,589,179
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	3,067,496	8	437,568
FOOD & BEVERAGE STORES	445	135	36,300,073	24	3,136,089
GROCERY & CONVENIENCE STORES	4451	59	33,204,330	18	3,106,860
OTHER FOOD & BEVERAGE STORES	4452, 4453	76	3,095,743	6	29,229
DRUG/HEALTH STORES	446	336	25,121,655	79	697,045
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	10,391,142	13	1,296,363
APPAREL & ACCESSORIES	448	297	44,215,337	88	1,203,707
CLOTHING & SHOE STORES	4481, 4482	257	39,468,516	81	1,184,658
JEWELRY & LUGGAGE STORES	4483	40	4,746,821	7	19,049
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	287	30,109,979	71	595,531
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	200	21,477,543	45	511,900
BOOK STORES & NEWS DEALERS	4512	87	8,632,436	26	83,631
GENERAL MERCHANDISE STORES	452	39	106,350,388	20	13,525,464
DEPARTMENT STORES	4521	10	36,606,248	4	987,174
GENERAL MERCHANDISE STORES	4529	29	69,744,140	16	12,538,290
E-COMMERCE & MAIL ORDER	4541	357	15,795,679	131	636,770
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,238	47,226,449	297	3,267,419
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>15</u>	<u>113,660</u>	<u>5</u>	<u>8,371</u>
MINING.	<u>21</u>	<u>4</u>	<u>29,950</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>512,358</u>	<u>3</u>	<u>42,494</u>
CONSTRUCTION	<u>23</u>	<u>1,846</u>	<u>158,665,075</u>	<u>280</u>	4,795,163
CONSTRUCTION OF BUILDINGS	236	549	74,079,255	60	1,819,652
HEAVY CONSTRUCTION & HIGHWAYS	237	59	13,107,275	14	232,904
SPECIAL TRADE CONTRACTORS	238	1,238	71,478,545	206	2,742,607
MANUFACTURING	<u>31-33</u>	<u>781</u>	<u>21,545,245</u>	<u>142</u>	<u>1,657,485</u>
WHOLESALE TRADE	<u>42</u>	<u>2,072</u>	92,838,603	<u>527</u>	<u>8,063,646</u>
DURABLE GOODS	423	1,483	74,778,239	377	5,063,683
NONDURABLE GOODS	424	568	17,876,301	144	2,992,488
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	184,063	6	7,475
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>71</u>	<u>4,523,083</u>	<u>10</u>	<u>174,519</u>
INFORMATION  FINANCE INCLIDANCE	<u>51</u>	<u>546</u>	<u>53,663,180</u>	<u>162</u>	<u>3,245,489</u>
FINANCE, INSURANCE REAL ESTATE, RENTAL/LEASING	<u>52</u>	<u>127</u>	<u>12,484,447</u>	<u>53</u>	<u>358,429</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>53</u> <u>54</u>	<u>333</u>	<u>36,137,366</u>	<u>121</u>	1,220,117
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>54</u> <u>55-62</u>	<u>714</u>	<u>17,613,011</u> <u>33,913,976</u>	145 188	<u>1,349,213</u> <u>927,639</u>
ARTS, ENTERTAINMENT & RECREATION	<u>33-62</u> <u>71</u>	<u>954</u> 112	<u>6,603,718</u>	<u>188</u>	<u>927,039</u> <u>217,029</u>
ACCOMMODATIONS & FOOD SERVICES	<u>71</u> <u>72</u>	<u>112</u> 572	160,844,651	<u>8</u> <u>62</u>	7,799,214
ACCOMMODATIONS  ACCOMMODATIONS	<u>72</u> 721	<u> 572</u> 41	32,659,505	<u>02</u> 5	802,896
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		531	128,185,146	57	6,996,318
OTHER SERVICES	81	659	35,764,690	112	2,662,624
REPAIR & MAINTENANCE	811	408	24,493,958	78	2,131,528
PERSONAL SERVICE	812	204	9,980,243	26	489,796
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	1,290,489	8	41,300
PUBLIC ADMINISTRATION, OTHER	92,00	13	2,740,241	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES	<u>=-,00</u>	12,476	\$1,180,989,267	2,750	\$71,090,548
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TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	3,906	\$592,121,274	1,606	<u>\$285,739,861</u>
MOTOR VEHICLES & PARTS	441	234	186,245,111	52	22,821,103
NEW & USED AUTO DEALERS	4411	89	166,582,386	13	18,689,333
RV, BOAT, MOTORCYCLE DEALERS	4412	34	7,844,233	4	169,037
AUTOMOTIVE PARTS & TIRE	4413	111	11,818,492	35	3,962,733
FURNITURE & HOME FURNISHING	442	204	16,492,521	97	12,529,349
ELECTRONICS & APPLIANCES	443	358	32,590,117	192	34,348,693
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	269	49,239,603	126	21,911,655
BUILDING MATERIALS	4441	220	47,096,913	112	20,490,066
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	2,142,690	14	1,421,589
FOOD & BEVERAGE STORES	445	192	35,058,341	45	6,859,976
GROCERY & CONVENIENCE STORES	4451	113	33,080,260	22	3,630,482
OTHER FOOD & BEVERAGE STORES	4452, 4453	79	1,978,081	23	3,229,494
DRUG/HEALTH STORES	446	315	22,607,374	111	7,905,262
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	12,828,683	20	2,882,920
APPAREL & ACCESSORIES	448	292	50,362,446	147	65,833,899
CLOTHING & SHOE STORES	4481, 4482	252	44,278,153	126	60,459,524
JEWELRY & LUGGAGE STORES	4483	40	6,084,293	21	5,374,375
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	299	33,454,795	88	18,011,140
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	228	30,579,398	71	16,725,036
BOOK STORES & NEWS DEALERS	4512	71	2,875,397	17	1,286,104
GENERAL MERCHANDISE STORES	452	43	94,794,560	20	69,862,031
DEPARTMENT STORES	4521	8	32,917,168	8	38,363,529
GENERAL MERCHANDISE STORES	4529	35	61,877,392	12	31,498,502
E-COMMERCE & MAIL ORDER	4541	375	16,058,346	166	4,193,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,267	42,389,377	542	18,580,590
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>26</u>	<u>193,398</u>	<u> 7</u>	<u>4,746</u>
MINING	<u>21</u>	<u>3</u>	<u>37,680</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	9	317,025	<u>D</u>	<u>D</u>
CONSTRUCTION OF PUMPINGS	<u>23</u>	<u>3,146</u>	185,408,449	<u>959</u>	40,932,934
CONSTRUCTION OF BUILDINGS	236	894	82,347,820	192	26,531,046
HEAVY CONSTRUCTION & HIGHWAYS	237	105	42,039,744	42	2,450,854
SPECIAL TRADE CONTRACTORS	238	2,147	61,020,885	725	11,951,034
MANUFACTURING	<u>31-33</u>	<u>913</u>	21,751,132	<u>371</u>	<u>5,960,385</u>
WHOLESALE TRADE DURABLE GOODS	<u>42</u>	2,199	78,037,930	1,018	<u>59,090,983</u>
NONDURABLE GOODS	423 424	1,555 625	65,220,560	743 267	54,094,884 4,870,540
ELECTRONIC MARKETS, AGENTS & BROKERS	425		12,636,957	_	
TRANSPORTATION & WAREHOUSING	48-49	19 <u>76</u>	180,413 11,078,525	8 <u>37</u>	125,559 <u>2,001,763</u>
INFORMATION	<u>40-49</u> <u>51</u>	<u>76</u> <u>534</u>	51,559,072	<u>37</u> 284	<u>21,743,922</u>
FINANCE, INSURANCE	<u>51</u> <u>52</u>	<u> 131</u>	11,419,635	<u>204</u> 69	<u>1,256,781</u>
REAL ESTATE, RENTAL/LEASING	<u>52</u> <u>53</u>	414	34,662,085	<u>220</u>	<u>1,250,761</u> <u>21,354,623</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>55</u> 54	<del>795</del>	18,156,800	326	10,604,377
MANAGEMENT, EDUCATION & HEALTH SERVICES	<del>55-62</del>	1,328	26,271,383	<u>495</u>	4,324,406
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>101</u>	8,325,566	<u> 29</u>	7,041,402
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	618	136,227,913	<u>178</u>	<u>76,387,895</u>
ACCOMMODATIONS	721	33	20,521,450	19	24,875,272
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	585	115,706,463	159	51,512,623
OTHER SERVICES	<u>81</u>	<u>897</u>	38,213,445	<u>256</u>	6,713,487
REPAIR & MAINTENANCE	811	647	28,805,764	193	3,851,227
PERSONAL SERVICE	812	193	8,735,222	54	2,858,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	672,459	9	3,313
PUBLIC ADMINISTRATION, OTHER	92,00	<u>12</u>	<u>279,610</u>	<u>5</u>	<u>5,701</u>
TOTAL ALL INDUSTRIES	<u>1</u>	15,108	\$1,214,060,922	5,864	\$543,167,101
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TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)

3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	3,270	\$405,858,39 <u>5</u>	<u>1,580</u>	<u>\$56,719,108</u>
MOTOR VEHICLES & PARTS	441	157	114,018,146	65	15,693,809
NEW & USED AUTO DEALERS	4411	29	98,416,421	16	11,096,737
RV, BOAT, MOTORCYCLE DEALERS	4412	27	4,854,913	8	1,734,683
AUTOMOTIVE PARTS & TIRE	4413	101	10,746,812	41	2,862,389
FURNITURE & HOME FURNISHING	442	156	11,771,969	67	1,723,848
ELECTRONICS & APPLIANCES	443	317	17,054,801	134	3,162,285
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	199	29,802,418	81	3,963,331
BUILDING MATERIALS	4441	160	28,029,829	60	3,276,337
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	1,772,589	21	686,994
FOOD & BEVERAGE STORES	445	128	26,417,002	48	7,968,548
GROCERY & CONVENIENCE STORES	4451	52	22,247,409	13	6,782,245
OTHER FOOD & BEVERAGE STORES	4452, 4453	76	4,169,593	35	1,186,303
DRUG/HEALTH STORES	446	282	25,413,187	151	2,169,977
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	12,409,181	14	1,661,722
APPAREL & ACCESSORIES	448	248	23,067,224	136	1,652,263
CLOTHING & SHOE STORES	4481, 4482	218	21,357,939	127	1,283,898
JEWELRY & LUGGAGE STORES	4483	30	1,709,285	9	368,365
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	240	12,505,893	149	2,879,377
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	177	10,484,407	101	1,807,899
BOOK STORES & NEWS DEALERS	4512	63	2,021,486	48	1,071,478
GENERAL MERCHANDISE STORES	452	35	86,628,581	23	7,218,532
DEPARTMENT STORES	4521	8	25,037,750	6	3,092,099
GENERAL MERCHANDISE STORES	4529	27	61,590,831	17	4,126,433
E-COMMERCE & MAIL ORDER	4541	376	11,008,130	219	2,426,432
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,077	35,761,863	493	6,198,984
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>16</u>	<u>65,456</u>	<u>11</u>	<u>59,251</u>
MINING	<u>21</u>	<u>5</u>	<u>68,866</u>	D	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,046,493</u>	<u>3</u>	<u>82,286</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,235</u>	163,229,367	<u>440</u>	<u>23,909,319</u>
CONSTRUCTION OF BUILDINGS	236	619	74,572,568	113	14,238,975
HEAVY CONSTRUCTION & HIGHWAYS	237	67	17,647,343	18	859,773
SPECIAL TRADE CONTRACTORS	238	1,549	71,009,456	309	8,810,571
MANUFACTURING_	<u>31-33</u>	<u>667</u>	12,119,813	<u>284</u>	<u>3,563,978</u>
WHOLESALE TRADE	<u>42</u>	<u>1,959</u>	64,410,916	<u>976</u>	<u>11,759,299</u>
DURABLE GOODS	423	1,390	52,800,679	687	8,820,771
NONDURABLE GOODS	424	557	11,480,020	280	2,902,670
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	130,217	9	35,858
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>63</u>	<u>2,624,881</u>	9	<u>152,774</u>
<u>INFORMATION</u>	<u>51</u>	<u>512</u>	<u>43,453,901</u>	<u>277</u>	<u>5,850,492</u>
FINANCE, INSURANCE	<u>52</u>	<u>124</u>	10,512,482	<u>79</u>	<u>1,117,092</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>328</u>	<u>19,114,637</u>	<u>153</u>	<u>2,731,640</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>657</u>	14,018,705	<u>263</u>	<u>2,221,497</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>1,002</u>	27,702,473	<u>312</u>	<u>3,543,177</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>79</u>	7,188,487	<u>27</u>	<u>1,010,266</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>441</u>	114,524,709	<u>137</u>	<u>26,547,798</u>
ACCOMMODATIONS	721	24	21,486,480	33	7,663,786
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	417	93,038,229	104	18,884,012
OTHER SERVICES	<u>81</u>	<u>640</u>	24,767,401	<u>185</u>	4,695,491
REPAIR & MAINTENANCE	811	428	19,658,745	122	3,716,969
PERSONAL SERVICE	812	180	4,858,702	43	811,489
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	249,954	20	167,033
PUBLIC ADMINISTRATION, OTHER	92,00	<u>11</u>	<u>191,691</u>	<u>6</u>	316,238
TOTAL ALL INDUSTRIES		12,017	\$910,898,673	4,743	\$144,283,955

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 3rd Quarter, 2015

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	<u>1,767</u>	<u>\$111,270,183</u>	2,327	<u>\$223,433,924</u>
MOTOR VEHICLES & PARTS	441	90	23,226,588	162	66,256,305
NEW & USED AUTO DEALERS	4411	23	18,329,449	57	51,658,248
RV, BOAT, MOTORCYCLE DEALERS	4412	13	200,053	23	5,407,582
AUTOMOTIVE PARTS & TIRE	4413	54	4,697,086	82	9,190,475
FURNITURE & HOME FURNISHING	442	72	4,351,853	92	6,282,051
ELECTRONICS & APPLIANCES	443	156	2,560,775	225	8,956,395
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	23,360,613	128	31,018,641
BUILDING MATERIALS	4441	65	22,474,029	95	29,095,329
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	886,584	33	1,923,312
FOOD & BEVERAGE STORES	445	51	7,379,439	72	15,583,469
GROCERY & CONVENIENCE STORES	4451	22	6,755,774	37	15,093,164
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	623,665	35	490,305
DRUG/HEALTH STORES	446	168	3,545,614	186	6,036,188
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,506,379	34	5,679,574
APPAREL & ACCESSORIES	448	161	4,397,280	185	3,956,681
CLOTHING & SHOE STORES	4481, 4482	143	4,031,910	163	3,293,831
JEWELRY & LUGGAGE STORES	4483	18	365,370	22	662,850
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	5,048,654	194	7,073,911
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	111	3,992,089	141	6,094,819
BOOK STORES & NEWS DEALERS	4512	36	1,056,565	53	979,092
GENERAL MERCHANDISE STORES	452	21	23,214,851	34	48,612,336
DEPARTMENT STORES	4521	5	8,040,855	7	9,031,337
GENERAL MERCHANDISE STORES	4529	16	15,173,996	27	39,580,999
E-COMMERCE & MAIL ORDER	4541	233	2,541,034	263	4,584,122
MISCELLANEOUS RETAILERS	453, 4542, 4543	579	10,137,103	752	19,394,251
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	<u>8</u>	<u>24,997</u>	<u>12</u>	<u>141,696</u>
MINING_	<u>21</u>	<u>3</u>	<u>37,654</u>	<u>5</u>	<u>54,591</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>46,296</u>	<u>4</u>	<u>37,373</u>
CONSTRUCTION	<u>23</u>	<u>634</u>	<u>39,138,600</u>	<u>803</u>	<u>55,009,639</u>
CONSTRUCTION OF BUILDINGS	236	167	26,230,845	220	29,895,864
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,301,522	37	3,841,177
SPECIAL TRADE CONTRACTORS	238	443	11,606,233	546	21,272,598
MANUFACTURING	<u>31-33</u>	<u>325</u>	3,664,964	<u>469</u>	13,573,639
WHOLESALE TRADE	<u>42</u>	<u>1,068</u>	20,129,807	<u>1,413</u>	<u>42,827,027</u>
DURABLE GOODS	423	763	17,021,079	1,042	29,933,833
NONDURABLE GOODS	424	297	3,061,550	365	12,848,601
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	47,178	6	44,593
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>18</u>	<u>257,556</u>	<u>32</u>	<u>858,901</u>
INFORMATION STREET	<u>51</u>	<u>310</u>	10,656,639	<u>369</u>	<u>22,369,167</u>
FINANCE, INSURANCE	<u>52</u>	<u>90</u>	<u>1,397,614</u>	<u>108</u>	<u>3,500,687</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>170</u>	<u>5,949,894</u>	<u>241</u>	<u>13,473,023</u>
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>302</u>	5,023,364	<u>412</u>	<u>6,825,224</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>372</u>	4,258,978	<u>517</u>	<u>8,785,896</u>
ARTS, ENTERTAINMENT & RECREATION ACCOMMODATIONS & FOOD SERVICES	<u>71</u>	<u>31</u>	1,032,711	<u>47</u>	<u>4,067,363</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u> 721	<u>138</u> 17	<u>27,932,360</u>	<u>261</u> 29	<u>56,201,346</u> 9,606,927
RESTAURANTS, FOOD SERVICES & DRINKING PLACES		121	7,314,417 20,617,943	232	46,594,419
OTHER SERVICES REPAIR & MAINTENANCE	<u>81</u> 811	<u>236</u> 155	<u>7,541,625</u> 6,530,237	<u>390</u> 280	<u>14,947,881</u> 12,231,775
PERSONAL SERVICE	812	58	884,708	280 82	2,383,828
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	126,680	28	332,278
PUBLIC ADMINISTRATION, OTHER	92,00	23 <u>5</u>	49,422	20 <u>11</u>	63,100
TOTAL ALL INDUSTRIES	<u>52,00</u>	5,482	\$238,412,664	7,421	\$466,170,477
TO THE REE INDUSTRIES		3,402	Ψ250, τι2,004	7,721	Ψτου, 170,477

<sup>\*</sup>Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2015

		INCOME SUB	JECT TO B&O TAX	ACCRUED
INDUSTRY	NAICS	GROSS	TAXABLE	B&O TAX
AGRICULTURE, FORESTRY, FISHING	<u>11</u>	\$884,680,997	\$586,306,310	\$3,741,568
CROP & ANIMAL PRODUCTION	111,112	311,687,645	148,137,929	779,815
FORESTRY & LOGGING	113	333,287,287	265,554,925	1,046,786
FISHING & HUNTING	114	39,905,648	16,925,645	107,471
AG & FORESTRY SUPPORT ACTIVITIES	115	199,800,417	155,687,811	1,807,496
<u>MINING</u>	<u>21</u>	<u>145,836,093</u>	133,439,634	<u>733,826</u>
SAND & GRAVEL, QUARRYING	2123	107,520,005	97,469,143	536,397
OTHER EXTRACTION AND SUPPORT ACTIVITIES		38,316,088	35,970,491	197,429
UTILITIES  HYDROELECTRIC POWER GENERATION	<u>22</u> 221111	<u>693,365,725</u>	<u>489,098,743</u>	<u>6,672,529</u>
ALTERNATIVE POWER GENERATION	221111	7,191,371 4,198,283	5,563,990 4,043,007	59,063 27,694
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	53,416,640	5,205,667	41,660
ELECTRIC POWER TRANSMISSION & DISTRIBUT		124,328,640	104,695,197	1,276,020
NATURAL GAS DISTRIBUTION	2212	101,774,819	15,735,228	161,414
WATER & SEWER	2213	402,455,972	353,855,654	5,106,678
CONSTRUCTION	<u>23</u>	13,433,679,766	12,224,819,618	59,818,176
RESIDENTIAL BUILDING & REMODELING	2361	2,218,972,253	2,054,408,288	10,080,002
NONRESIDENTIAL BUILDING	2362	3,229,487,760	2,985,153,197	14,265,281
HEAVY CONSTRUCTION & HIGHWAYS	237	1,639,898,008	1,425,930,620	7,187,924
SPECIAL TRADE CONTRACTORS	238	6,345,321,745	5,759,327,513	28,284,969
ELECTRICAL	23821	1,229,351,058	1,081,482,649	5,431,807
PLUMBING & HEATING	23822 23832	1,140,756,216	1,060,823,873	5,218,141
PAINTING MASONRY/DRYWALL	23814, 23831	273,770,254 335,770,289	245,662,023 307,445,315	1,180,025 1,478,638
ROOFING	23816	321,904,002	305,176,490	1,453,539
OTHER CONTRACTORS	238 not listed above	3,043,769,926	2,758,737,163	13,522,819
MANUFACTURING	31-33	47,208,172,001	34,458,158,504	129,891,834
FOOD PRODUCTS	311	3,994,525,503	1,946,031,855	7,298,164
MILLING OF GRAINS	3112	234,714,746	150,317,731	686,171
FRUITS & VEGETABLES	3114	547,322,944	128,093,240	623,652
DAIRY PRODUCTS	3115	578,304,685	104,567,389	505,950
MEAT PRODUCTS	3116	609,888,612	606,895,692	908,406
SEAFOOD PRODUCTS	3117	711,975,309	136,855,105	639,509
BAKERY PRODUCTS	3118	542,240,685	288,678,680	1,393,620
OTHER FOOD ITEMS BEVERAGES	3111, 3113, 3119 312	770,078,522	530,624,018	2,540,856
TEXTILES	313,314	654,705,486 210,127,412	401,840,858 117,487,820	1,955,169 568,178
APPAREL	315,314	52,523,485	29,434,356	143,742
LEATHER & ALLIED PRODUCTS	316	26,029,517	10,656,189	51,702
LUMBER & WOOD PRODUCTS	321	2,148,970,124	1,302,335,156	5,293,256
SAWMILLS	3211	797,978,730	469,152,942	1,702,713
PLYWOOD & TRUSSES	3212	345,958,613	214,301,566	864,500
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,005,032,781	618,880,648	2,726,043
PAPER PRODUCTS	322	1,590,943,553	950,814,994	3,726,378
PULP & PAPER MILLS	3221	1,137,474,977	634,835,788	2,255,252
OTHER PAPER PRODUCTS	3222	453,468,576	315,979,206	1,471,126
COMMERCIAL PRINTING	323	266,593,410	209,235,786	1,024,435
PETROLEUM & COAL PRODUCTS PETROLEUM REFINING	324	5,218,995,160	4,840,067,868	23,527,596
ASPHALT/PETROLEUM/COAL PRODUCTS	32411 32412, 32419	5,027,225,424 191,769,736	4,696,838,193 143,229,675	22,839,380 688,216
CHEMICALS	325	1,889,237,063	1,005,923,606	4,733,723
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	676,887,018	313,080,990	1,548,482
PHARMACEUTICALS	3254	374,016,739	213,368,655	1,072,472
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	362,480,624	207,668,554	777,736
PAINT, COATING & ADHESIVES	3255	36,868,882	27,016,670	130,012
SOAP, CLEANING COMPOUND & TOILETRIES	3256	258,078,809	137,137,491	663,496
OTHER CHEMICAL PRODUCTS	3259	180,904,991	107,651,246	541,525
PLASTICS & RUBBER PRODUCTS	326	821,857,251	502,533,397	2,353,128
NONMETALLIC MINERALS	327	829,801,150	641,949,014	3,041,331
PRIMARY METALS	331	746,290,241	550,854,270	2,247,923
IRON & STEEL MILLS	3311, 3312	262,745,387	164,278,972	759,296
ALUMINUM SMELTING	3313	271,219,651	249,874,562	831,664
OTHER NONFERROUS METALS	3314	38,175,472	36,709,845	177,610
FOUNDRIES	3315	174,149,731	99,990,891	479,353

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2015

-		INCOME SU	IBJECT TO B&O TAX	ACCRUED
INDUSTRY	NAICS	GROSS	TAXABLE	B&O TAX
FABRICATED METAL PRODUCTS	332	1,797,393,806	1,158,625,702	5,206,228
MACHINERY	333	1,658,078,691	883,193,302	4,260,063
FARM & CONSTRUCTION IMPLEMENTS	3331	210,749,425	110,196,953	532,654
INDUSTRIAL MACHINERY	3332	306,824,341	139,347,754	684,418
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,140,504,925	633,648,595	3,042,991
COMPUTERS & ELECTRONICS	334	2,627,293,734	1,392,193,912	6,701,392
COMPUTER HARDWARE	3341	194,003,903	22,586,727	121,808
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	133,189,429	62,959,655	334,531
AUDIO & VIDEO EQUIPMENT	3343	57,546,901	26,843,502	133,436
SEMICONDUCTORS	3344	769,205,237	390,508,504	1,577,963
INSTRUMENTS	3345	1,447,190,698	870,030,247	4,371,717
SOFTWARE, OTHER MAGNETIC & OPTICAL ME	I 3346	26,157,566	19,265,277	161,937
ELECTRICAL EQUIPMENT & APPLIANCES	335	627,850,959	310,875,473	1,450,737
LIGHTING EQUIPMENT	3351	141,367,064	35,327,274	172,842
HOUSEHOLD APPLIANCES	3352	3,708,244	2,340,965	11,284
OTHER ELECTRIC EQUIPMENT	3353, 3359	482,775,651	273,207,234	1,266,611
TRANSPORTATION EQUIPMENT	336	20,559,838,459	17,302,182,287	52,003,887
MOTOR VEHICLES & PARTS	3361, 3362, 3363	514,689,484	332,472,426	1,609,799
AIRCRAFT, AEROSPACE & PARTS	3364	19,713,057,268	16,725,547,062	49,186,740
SHIPS & BOATS	3366	305,440,400	223,013,075	1,104,144
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26,651,307	21,149,724	103,204
FURNITURE & RELATED PRODUCTS	337	408,059,602	278,798,072	1,361,864
OTHER MANUFACTURING	339	1,079,057,395	623,124,587	2,942,938
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	108,356,278	66,598,357	342,213
DENTAL LABORATORIES	339116	42,316,323	38,211,953	237,074
SPORTING AND ATHLETIC GOODS	33992	241,935,484	78,456,751	387,857
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	686,449,310	439,857,526	1,975,794
WHOLESALE TRADE	<u>42</u>	<u>38,061,842,830</u>	<u>27,359,160,455</u>	130,094,594
DURABLE GOODS	423	18,551,824,334	13,970,278,754	71,787,526
MOTOR VEHICLES & PARTS	4231	3,095,687,924	2,861,450,871	14,111,195
FURNITURE & HOME FURNISHINGS	4232	464,089,686	315,812,585	1,556,883
LUMBER & CONSTRUCTION MATERIALS	4233	1,758,127,238	1,232,099,705	5,822,349
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,420,685,900	2,672,566,128	13,739,019
METAL & MINERAL (except Petroleum)	4235	814,678,843	587,362,867	2,788,198
ELECTRICAL EQUIPMENT	4236	2,863,414,440	2,060,785,309	13,081,932
HARDWARE, PLUMBING, HEATING EQUIPMEN	14237	971,584,764	816,699,620	3,932,091
MACHINERY & EQUIPMENT	4238	3,355,322,276	2,687,204,538	12,703,758
SPORTING & RECREATIONAL GOODS & SUPPI		378,662,623	184,539,429	912,942
TOY & HOBBY GOODS & SUPPLIES	423920	718,125,195	46,939,549	276,963
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	711,445,445	504,818,153	2,862,196
NONDURABLE GOODS:	424	19,254,781,867	13,243,239,742	57,158,124
PAPER & PAPER PRODUCTS	4241	718,218,803	550,227,321	2,542,243
DRUGS & SUNDRIES	4242	2,428,599,598	2,169,583,356	5,818,358
APPAREL	4243	1,124,493,412	369,615,059	1,819,975
FOOD PRODUCTS	4244	8,229,046,980	5,262,929,029	22,965,043
FARM PRODUCTS	4245	465,383,636	153,325,208	787,368
CHEMICALS & PLASTICS	4246	895,856,972	736,176,029	3,569,655
PETROLEUM PRODUCTS	4247	1,479,397,620	1,106,858,014	5,629,295
BEER & ALE	424810	265,641,538	246,623,674	1,196,357
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	955,834,672	760,701,120	3,748,589
FARM SUPPLIES	42491	752,592,063	517,404,078	2,601,528
TOBACCO & TOBACCO PRODUCTS	42494	385,107,613	305,004,109	1,472,786
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,554,608,960	1,064,792,745	5,006,927
ELECTRONIC MARKETS, AGENTS, BROKERS	425	255,236,629	145,641,959	1,148,944

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2015

		INCOME SI	JBJECT TO B&O TAX	ACCRUED
INDUSTRY	NAICS	GROSS	TAXABLE	B&O TAX
RETAIL TRADE	44-45	34,243,033,360	29,654,072,586	146,264,381
MOTOR VEHICLES & PARTS	441	6,777,404,119	6,036,905,417	30,494,444
NEW & USED AUTO DEALERS	4411	5,249,453,759	4,725,664,309	23,992,589
RV, BOAT, MOTORCYCLE DEALERS	4412	643,758,735	553,428,757	2,819,539
AUTOMOTIVE PARTS & TIRES	4413	884,191,625	757,812,351	3,682,316
FURNITURE & HOME FURNISHINGS	442	874,597,118	799,611,875	3,845,729
ELECTRONICS & APPLIANCES	443	1,598,513,073	1,358,734,718	7,441,085
HOUSEHOLD APPLIANCES	443141	138,589,793	136,796,738	658,161
ELECTRONIC STORES	443142	1,459,923,280	1,221,937,980	6,782,924
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,385,185,182	2,250,389,665	10,795,275
BUILDING MATERIALS	4441	2,115,777,390	2,014,903,869	9,654,560
LAWN & GARDEN SUPPLIES	4442	269,407,792	235,485,796	1,140,715
FOOD & BEVERAGES (OFF-PREMISES)	445	4,361,844,990	4,126,641,476	19,601,239
GROCERY & CONVENIENCE STORES	4451	3,871,785,102	3,727,626,701	17,839,370
OTHER FOOD STORES/SPECIALTY FOODS	4452	368,274,253	294,766,679	1,262,326
BEER, WINE AND LIQUOR STORES	4453	121,785,635	104,248,096	499,543
DRUG STORES & PERSONAL CARE STORES	446	2,041,673,445	1,897,224,083	9,177,246
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,674,283,340	2,151,715,594	10,433,668
APPAREL & ACCESSORIES	448	1,389,187,543	1,159,381,227	5,541,083
CLOTHING STORES	4481	1,131,377,763	928,586,961	4,441,617
SHOE STORES	4482	114,081,531	106,746,481	504,133
JEWELRY & LUGGAGE STORES	4483 451	143,728,249	124,047,785	595,333
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	45111	867,554,187	723,856,666 465,606,685	3,528,433 2,266,374
SPORTING GOODS HOBBY & TOY STORES	45111	556,382,490 113,662,996	93,681,048	2,266,374 445,010
SEWING SUPPLIES	45113	38,922,089	36,660,471	175,756
MUSICAL INSTRUMENTS	45113	40,016,921	34,681,964	176,616
BOOK, PERIODICAL & MUSIC STORES	45114	118,569,691	93,226,498	464,677
DEPARTMENT STORES	4521	846,468,444	825,111,257	3,962,828
GENERAL MERCHANDISE STORES	4529	5,805,925,630	4,922,469,218	23,499,836
E-COMMERCE & MAIL ORDER	4541	1,707,629,695	1,003,739,041	5,264,846
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,912,766,594	2,398,292,349	12,678,669
TRANSPORTATION	48-492	1,404,883,535	1,183,353,549	7,811,989
AIR TRANSPORTATION	481	26,625,434	23,898,679	189,168
RAILROADS	482	27,279,757	27,278,507	285,536
WATER TRANSPORTATION	483	60,689,870	41,583,342	162,660
TRUCK TRANSPORTATION	484	194,845,740	143,131,089	1,320,673
TRANSIT & GROUND PASSENGER TRANSPORT	485	32,185,458	28,183,710	338,959
PIPELINE TRANSPORTATION	486	D	D C	)
SCENIC & SIGHTSEEING TRANSPORTATION	487	49,238,963	28,104,317	143,499
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	992,982,719	871,360,482	5,187,701
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	17,148,860	15,926,689	158,097
WAREHOUSING & STORAGE	<u>493</u>	<u>212,646,313</u>	<u>196,828,330</u>	<u>1,138,510</u>
INFORMATION	<u>51</u>	5,662,886,541	4,755,756,440	43,336,580
PUBLISHING (EXCEPT INTERNET)	511	1,207,066,264	727,949,637	4,944,088
NEWSPAPERS	51111	117,021,776	115,779,024	475,776
BOOKS & PERIODICALS	51112, 51113	113,151,515	90,551,579	570,929
SOFTWARE	5112	894,431,185	447,955,358	2,985,677
OTHER PUBLISHERS	51114, 51119	82,461,788	73,663,676	911,706
MOTION PICTURE PRODUCTION	512	214,616,108	182,216,215	2,101,612
RADIO & TV BROADCASTING, CABLE TV	515	527,231,994	443,226,475	5,389,501
TELEPHONE & TELECOMMUNICATIONS	517	2,957,917,240	2,855,324,159	24,536,757
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS		486,565,981	321,155,275	3,841,238
OTHER INFORMATION SERVICES	519	269,488,954	225,884,679	2,523,384
FINANCE, INSURANCE, REAL ESTATE	<u>52-53</u>	11,388,123,389	<u>8,137,305,943</u>	94,189,516
BANKS & CREDIT UNIONS	522	5,224,866,088	3,473,764,844	48,616,828
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,344,535,376	1,075,736,603	11,798,423
INSURANCE AGENTS & BROKERS	524	1,921,769,343	882,683,476	7,593,611
REAL ESTATE AGENTS & BROKERS	531	1,314,647,956	1,263,778,922	17,774,431
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,452,555,743	1,311,629,132	6,863,626
LESSORS OF NONFINANCIAL INTANGIBLES	533	129,748,883	129,712,966	1,542,597

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2015

		INCOME SUE	INCOME SUBJECT TO B&O TAX	
INDUSTRY	NAICS	GROSS	TAXABLE	B&O TAX
BUSINESS, PERSONAL AND OTHER SERVICES	<u>54-92</u>	36,077,770,495	28,760,912,504	317,976,824
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVIC	E <u>54</u>	12,318,779,912	8,710,788,013	110,685,777
LEGAL SERVICES	5411	1,200,631,817	1,121,653,698	16,240,137
ACCOUNTING SERVICES	5412	1,175,572,888	1,161,487,240	17,261,609
ARCHITECTURAL SERVICES	54131	353,151,289	288,456,438	4,280,672
ENGINEERING SERVICES	54133	1,490,558,783	1,227,129,336	12,233,969
OTHER RELATED SERVICES	54132, 54134-54138	183,360,699	159,878,430	2,105,174
SPECIALED DESIGN SERVIICES	5414	232,940,358	205,033,998	2,014,370
COMPUTER SYSTEM DESIGN SERVICES	5415	4,032,779,171	1,951,435,710	22,973,933
CONSULTING SERVICES	5416	1,892,996,628	1,469,963,882	19,994,113
SCIENTIFIC RESEARCH & DEVELOPMENT SERVI	C 5417	504,897,290	237,391,153	2,607,990
ADVERTISING & PUBLIC RELATIONS	5418	345,454,491	276,535,305	3,761,225
OTHER PROFESSIONAL SERVICES	5419	906,436,498	611,822,823	7,212,585
MANAGEMENT SERVICES	55	86,288,496	73,959,094	893,757
ADMINISTRATIVE & SUPPORT SERVICES	561	3,681,785,571	3,179,658,861	33,606,385
EMPLOYMENT SERVICES	5613	816,609,991	730,430,631	9,725,465
TRAVEL SERVICES	5615	208,321,544	149,424,114	883,672
INVESTIGATION & SECURITY SERVICES	5616	276,082,430	248,314,558	2,885,719
<b>BUILDING SERVICES &amp; JANITORIAL</b>	5617	760,878,044	733,423,307	5,842,499
OTHER	5611, 5612, 5614, 5619	1,619,893,562	1,318,066,251	14,269,030
WASTE TREATMENT/ COLLECTION	562	974,355,801	901,948,147	9,181,546
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	642,799,966	281,263,321	3,402,130
HEALTH SERVICES	62	10,311,122,771	8,166,575,337	113,966,172
AMBULATORY HEALTH CARE SERVICES	621	5,205,505,222	4,389,955,136	62,043,912
PHYSICIANS	6211	2,076,752,484	1,678,354,640	24,865,368
DENTISTS	6212	853,631,677	844,824,562	12,639,980
OTHER HEALTH PRACTITIONERS	6213	719,892,244	673,148,135	9,158,463
OUTPATIENT CARE CENTERS	6214	743,201,827	567,889,286	7,982,065
MEDICAL & DIAGNOSTIC LABORATORIES	6215	308,296,553	186,762,714	2,787,262
HOME HEALTH CARE	6216	266,198,311	254,188,075	2,460,715
OTHER AMBULATORY HEALTH CARE	6219	237,532,126	184,787,724	2,150,059
HOSPITALS	622	4,232,843,718	3,056,285,847	44,412,057
NURSING & RETIREMENT HOMES	623	592,070,551	532,898,602	5,388,647
SOCIAL SERVICES & DAY CARE	624	280,703,280	187,435,752	2,121,556
ARTS, ENTERTAINMENT, & RECREATION	71	948,952,851	753,589,333	7,335,093
PERFORMING ARTS, SPECTATOR SPORTS	711	408,845,294	294,820,318	3,783,931
MUSEUMS, HISTORICAL SITES, ETC.	712	32,833,290	7,052,619	57,262
AMUSEMENT, GAMBLING, RECREATION	713	507,274,267	451,716,396	3,493,900
ACCOMMODATIONS	721	1,161,515,757	1,120,867,594	5,774,298
RESTAURANTS, FOOD SERVICES	7223, 7225	3,493,730,223	3,428,136,271	17,226,258
DRINKING PLACES	7224	242,897,518	220,716,691	1,243,204
AUTO REPAIR & SERVICES	8111	709,388,812	688,700,991	3,368,670
OTHER REPAIR SERVICES	8112, 8113, 8114	525,648,307	385,336,119	1,984,147
PERSONAL SERVICES	812	737,382,041	699,158,503	7,427,826
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	285,058,672	273,802,305	3,639,081
DEATH CARE SERVICES	8122	51,037,954	50,086,885	582,082
LAUNDRY & DRY CLEANING	8123	110,255,658	107,651,515	670,357
OTHER PERSONAL SERVICES	8129	291,029,757	267,617,798	2,536,306
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	161,221,848	78,759,432	939,080
PUBLIC ADMINISTRATION, OTHER	92,00	81,949,113	71,501,674	942,702
TOTAL ALL INDUSTRIES		189,416,969,537	\$147,939,259,493	\$941,670,548

#### NOTE

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

TABLE 6: STATE RETAIL SALES TAX\*:

GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
3rd QUARTER, 2015

		0.41.50.0110.1507.70	DETAIL CALED TAY	ACCRUED STATE
INDUSTRY	NAICS	SALES SUBJECT TO GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$27,831,332,017	\$15,458,124,00 <u>5</u>	\$1,004,778,292
MOTOR VEHICLES & PARTS	441	4,974,840,620	3,975,521,149	258,408,937
NEW & USED AUTO DEALERS	4411	3,941,103,904	3,141,978,204	204,228,623
RV, BOAT, MOTORCYCLE DEALERS	4412	530,938,765	394,904,104	25,668,779
AUTOMOTIVE PARTS & TIRE	4412			
		502,797,951	438,638,841	28,511,535
FURNITURE & HOME FURNISHING	442	658,456,258	608,034,229	39,522,211
ELECTRONICS & APPLIANCE STORES	443	1,060,495,724	836,522,440	54,373,972
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,667,030,535	1,562,530,779	101,564,508
BUILDING MATERIALS	4441	1,486,661,068	1,411,843,928	91,769,863
LAWN & GARDEN SUPPLIES & EQUIP.	4442	180,369,467	150,686,851	9,794,645
FOOD & BEVERAGE STORES	445	3,983,149,426	1,042,440,837	67,758,665
GROCERY & CONVENIENCE STORES	4451	3,720,171,092	940,369,378	61,124,012
OTHER FOOD & BEVERAGE STORES	4452, 4453	262,978,334	102,071,459	6,634,653
DRUG/HEALTH STORES	446	1,738,554,904	561,935,589	36,525,832
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,297,624,029	438,788,566	28,521,251
APPAREL & ACCESSORIES	448	1,291,213,148	1,077,561,348	70,041,497
CLOTHING & SHOE STORES	4481, 4482	1,160,726,791	966,930,401	62,850,485
JEWELRY & LUGGAGE STORES	4483	130,486,357	110,630,947	7,191,012
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	723,546,078	620,174,247	40,311,348
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	614,857,328	531,678,781	34,559,141
BOOK STORES & NEWS DEALERS	4512	108,688,750	88,495,466	5,752,207
GENERAL MERCHANDISE STORES	452	6,368,623,303	2,821,430,386	183,392,983
DEPARTMENT STORES	4521	837,756,560	712,008,857	46,280,577
GENERAL MERCHANDISE STORES	4529	5,530,866,743	2,109,421,529	137,112,406
E-COMMERCE & MAIL ORDER	4541	1,240,041,264	600,567,934	39,036,927
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,827,756,728	1,312,616,501	85,320,161
AGRICULTURE, FORESTRY, FISHING	11	46,117,072	20,802,897	1,352,201
MINING	<u>21</u>	23,687,247	17,568,320	1,141,943
UTILITIES	<u>22</u>	86,403,893	23,316,755	1,515,590
CONSTRUCTION	<u>22</u> <u>23</u>	8,151,396,209	6,735,404,344	437,801,618
CONSTRUCTION OF BUILDINGS	<u>23</u> 236	4,584,437,964	3,692,511,800	240,013,414
HEAVY CONSTRUCTION & HIGHWAYS	237	806,031,613	642,906,587	41,788,937
SPECIAL TRADE CONTRACTORS	238	2,760,926,632	2,399,985,957	155,999,267
MANUFACTURING	31-33	2,604,684,743	695,617,649	45,215,199
WHOLESALE TRADE		4,681,662,725		
DURABLE GOODS	<u>42</u> 423		<u>2,433,334,474</u> 1,947,153,681	<u>158,166,805</u> 126,565,025
		3,641,093,434		, ,
NONDURABLE GOODS	424	1,028,448,565	480,895,661	31,258,253
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12,120,726	5,285,132	343,527
TRANSPORTATION & WAREHOUSING	<u>48-49</u>	<u>192,615,726</u>	<u>153,055,010</u>	<u>9,948,598</u>
INFORMATION STREET	<u>51</u>	<u>2,197,461,003</u>	<u>1,652,423,640</u>	107,407,547
FINANCE, INSURANCE	<u>52</u>	<u>351,494,622</u>	<u>254,204,177</u>	<u>16,523,271</u>
REAL ESTATE, RENTAL/LEASING	<u>53</u>	<u>1,121,001,892</u>	<u>961,335,926</u>	62,486,854
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	<u>54</u>	<u>2,455,759,275</u>	<u>693,810,604</u>	<u>45,097,788</u>
MANAGEMENT, EDUCATION & HEALTH SERVICES	<u>55-62</u>	<u>1,516,902,190</u>	<u>911,618,361</u>	<u>59,255,331</u>
ARTS, ENTERTAINMENT & RECREATION	<u>71</u>	<u>395,838,952</u>	<u>375,875,325</u>	<u>24,431,881</u>
ACCOMMODATIONS & FOOD SERVICES	<u>72</u>	<u>4,556,617,197</u>	<u>4,397,845,126</u>	<u>285,860,090</u>
ACCOMMODATIONS	721	1,107,526,862	1,064,283,515	69,178,451
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	5 722	3,449,090,335	3,333,561,611	216,681,639
OTHER SERVICES	<u>81</u>	<u>1,221,482,455</u>	<u>1,033,431,615</u>	<u>67,173,177</u>
REPAIR & MAINTENANCE	811	907,325,033	752,127,928	48,888,405
PERSONAL SERVICE	812	286,901,096	260,969,967	16,963,068
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27,256,326	20,333,720	1,321,704
PUBLIC ADMINISTRATION, OTHER	92,00	20,803,115	<u>19,704,866</u>	<u>1,280,819</u>

<sup>\*</sup>STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:

GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
3rd QUARTER, 2015

		OPERATING INCOME SUBJECT TO TAX		ACCRUED
TYPE OF UTILITY	STATE TAX RATE	GROSS	TAXABLE	STATE TAX
WATER DISTRIBUTION	5.029%	\$448,356,887	\$402,792,892	\$20,252,056
WATER SUPPLY		407,947,069	364,491,954	18,327,582
MISCELLANEOUS		40,409,818	38,300,938	1,924,474
SEWER COLLECTION	3.852%	160,996,411	92,372,250	3,557,726
SEWERAGE SYSTEMS		91,442,880	33,312,400	1,283,153
MISCELLANEOUS		69,553,531	59,059,850	2,274,573
<u>POWER</u>	<u>3.873%</u>	2,067,100,177	<u>1,610,130,283</u>	62,366,051
GAS DISTRIBUTION/TELEGRAPH	3.852%	<u>175,187,113</u>	<u>173,234,971</u>	6,672,911
MOTOR TRANSPORTATION	<u>1.926%</u>	1,302,007,303	443,354,482	<u>8,522,810</u>
LOCAL/SUBURBAN TRANSIT		163,136,204	61,209,837	1,177,237
TRUCKING		928,014,566	276,447,143	5,315,654
RAILROADS		13,587,923	9,549,070	183,914
MISCELLANEOUS		197,268,610	96,148,432	1,846,005
LOG HAULING OVER PUBLIC HIGHWAY	<u>1.3696%</u>	<u>23,565,716</u>	<u>14,674,570</u>	<u>200,422</u>
URBAN TRANSPORTATION	0.642%	<u>218,700,345</u>	<u>151,763,860</u>	<u>972,033</u>
LOCAL/SUBURBAN TRANSIT		48,756,857	41,904,653	268,202
TRUCKING		67,054,339	53,862,923	345,322
MISCELLANEOUS		102,889,149	55,996,284	358,509
OTHER PUBLIC SERVICE	<u>1.926%</u>	<u>333,144,093</u>	60,453,128	<u>1,162,266</u>
WATER TRANSPORT		150,888,766	26,190,582	504,424
MISCELLANEOUS		182,255,327	34,262,546	657,842
TOTAL		\$4,729,058,045	\$2,948,776,436	\$103,706,275

#### NOTE:

Quarter 3, 2015 reflects legislative changes from the 2015 session:

Effective July 1, 2015, Log Hauling Over Public Highways was re-established. It was last reported in Q4-2013.

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# 1. General Questions

## i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

# ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii.** Why is the QBR typically published six months after the end of the reporting period? There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

#### Two-Month Wait Period

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

#### Data Checks

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

#### Publication

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

# iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

# v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

# 2. SIC and NAICS Codes

#### vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

#### viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <a href="http://www.census.gov/epcd/www/naicsdev.htm">http://www.census.gov/epcd/www/naicsdev.htm</a>).

#### ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

# x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <a href="http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaics">http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaics</a>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at <a href="http://dor.wa.gov/content/statistics/QBR">http://dor.wa.gov/content/statistics/QBR</a> Changes.aspx#QBRchart

#### 3. Unit Counts

#### xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

# xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

#### 4. Gross Business Income (GBI)

#### xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

# Exempt firms

Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.

# Retail Sales Tax Requirements

If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.

# B&O Tax Implications

The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

## xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

#### 5. Business and Occupation (B&O) Tax

## xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

#### xviii. Do cities levv a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

#### xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

# xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

#### xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at http://dor.wa.gov/content/taxes/busoccupation/default.aspx

# xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

# 6. Retail Sales and Use Tax:

#### xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

# xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

# xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

# xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

#### xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at <a href="http://dor.wa.gov/content/forms/forms\_sale.aspx">http://dor.wa.gov/content/forms/forms\_sale.aspx</a> or for a specific area, try the Department's Address Lookup system available at <a href="http://dor.wa.gov/content/gis/salestaxratelookup.aspx">http://dor.wa.gov/content/gis/salestaxratelookup.aspx</a>

# 7. Public Utility Tax

#### xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

#### xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

# xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

# xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

# xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax pubutil.aspx.

# xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

# Still can't find what you are looking for?

Try our Create-A-Report query tool from our Get Statistics and Reports site.

Contact the Department of Revenue, Research & Fiscal Analysis division at 360-570-6070 or email a question to DORSTATISTICS@DOR.WA.GOV.