WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 4, 2008

A Compilation of Statistics on Gross Income, Taxable Retail Sales and Accrued Tax Liability as Reported by Washington State Excise Taxpayers for October, November, December 2008

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OVERVIEW OF BUSINESS ACTIVITY

4th Quarter, 2008 (October, November, December 2008)

State gross business income declined \$8.3 billion to \$164.7 billion in the fourth quarter of 2008, a 4.8 percent decrease over the fourth quarter of 2007.

Some industries experienced substantial declines. The gross income of New and Used Auto Dealers dropped 36.5 percent to \$2.5 billion, illustrating the State's economy is still weak. Another significant decline was in Manufacturers of Aircraft, and Aerospace Products and Parts; the industry experienced a decline of \$5.3 billion from the fourth quarter of 2007 a 52.4 percent drop.

Gross income continued to increase in some industries, despite the economic slowdown. In the manufacturing sector, Software Reproduction increased 64.1 percent and Household Appliances jumped 150.8 percent. In the wholesale sector, Chemicals and Plastics rose 56.2 percent.

While Retail Trade decreased 8.7 percent overall, some specific industries experienced increases. E-Commerce and Mail Order realized the largest increase at 15.8 percent, while Radio, TV and Other Electronics climbed 11.3 percent and Computers and Software rose 11 percent.

Statewide, Taxable Retail Sales were down 10.8 percent compared to the fourth quarter of 2007. However, Douglas County continued to experience an increase in taxable retail sales, 83 percent in the fourth quarter, due to construction projects in the county. King County continues to experience decreases in taxable retail sales, down 12.9 percent from the fourth quarter of 2007.

The incorporated areas of Fife and Kent saw decreases of 37.7 percent and 32.6 percent, respectively, while Mountlake Terrace recorded an increase of 19.3 percent.

Losses for other major industries reflected the weak economy. Manufacturing is down 23.1 percent, and Construction decreased 7.6 percent. Bucking the trend, Wholesale Trade increased 4.2 percent.

BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)

| | | CURRENT | 4TH QUARTER | 4TH QUARTER | PERCENT |
|--|------------------------|---------------|------------------------------|------------------------------|---------------|
| INDUSTRY | NAICS | UNITS | 2007 | 2008 | CHANGE |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>3,715</u> | <u>\$1,092,136,560</u> | <u>\$1,044,733,101</u> | <u>-4.3%</u> |
| CROP & ANIMAL PRODUCTION | 111,112 | 1,177 | 306,959,046 | 247,418,542 | -19.4 |
| FORESTRY & LOGGING | 113 | 1,187 | 496,967,721 | 485,634,602 | -2.3 |
| FISHING & HUNTING | 114 | 249 | 107,455,616 | 154,364,522 | 43.7 |
| AG & FORESTRY SUPPORT ACTIVITIES | 115 | 1,102 | 180,754,177 | 157,315,435 | -13 |
| MINING | <u>21</u> | <u>182</u> | <u>172,857,794</u> | <u>110,509,874</u> | <u>-36.1</u> |
| SAND & GRAVEL, QUARRYING | 2123 | 129 | 123,547,025 | 76,332,134 | -38.2 |
| OTHER EXTRACTION AND SUPPORT ACTIVITIES | 5 211, 2121, 2122, 213 | 53 | 49,310,769 | 34,177,740 | -30.7 |
| <u>UTILITIES</u> | <u>22</u> | <u>736</u> | <u>3,043,231,133</u> | <u>3,220,467,959</u> | <u>5.8</u> |
| ELECTRIC POWER GENERATION & TRANS. | 2211 | 98 | 2,178,013,778 | 2,174,630,948 | -0.2 |
| NATURAL GAS DISTRIBUTION | 2212 | 8 | 183,297,185 | 378,471,063 | 106.5 |
| WATER & SEWER | 2213 | 630 | 681,920,170 | 667,365,948 | -2.1 |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>41,719</u> | <u>13,216,878,772</u> | 12,207,716,291 | <u>-7.6</u> |
| RESIDENTIAL BUILDING & REMODELING | 2361 | 12,357 | 3,022,128,398 | 3,011,978,737 | -0.3 |
| NONRESIDENTIAL BUILDING | 2362 | 909 | 2,490,341,000 | 2,147,155,680 | -13.8 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 1,573 | 1,735,362,368 | 1,552,722,002 | -10.5 |
| SPECIAL TRADE CONTRACTORS | 238 | 26,879 | 5,969,047,006 | 5,495,859,497 | -7.9 |
| PLUMBING & HEATING | 23822 | 2,789 | 1,120,584,129 | 1,083,216,184 | -3.3 |
| PAINTING | 23832 | 3,167 | 229,139,787 | 211,057,971 | -7.9 |
| ELECTRICAL | 23821 | 2,822 | 1,049,887,504 | 1,096,302,279 | 4.4 |
| MASONRY/DRYWALL | 23814, 23831 | 1,921 | 496,247,494 | 474,172,664 | -4.4 |
| ROOFING | 23816 | 902 | 298,050,130 | 245,306,728 | -17.7 |
| OTHER CONTRACTORS | 238 not listed above | 15,278 | 2,775,137,962 | 2,385,803,671 | -14 |
| MANUFACTURING | <u>31-33</u> | <u>11,425</u> | <u>34,673,448,454</u> | <u>26,679,521,882</u> | -23.1 |
| FOOD PRODUCTS | 311 | 904 | 2,653,865,748 | 2,688,927,158 | 1.3 |
| MILLING OF GRAINS | 3112 | 17 | 92,574,826 | 105,708,077 | 14.2 |
| FRUITS & VEGETABLES | 3114 | 64 | 404,650,860 | 437,783,407 | 8.2 |
| DAIRY PRODUCTS | 3115 | 15 | 386,092,515 | 293,642,362 | -23.9 |
| MEAT PRODUCTS | 3116 | 104 | 481,814,101 | 475,885,022 | -1.2 |
| SEAFOOD PRODUCTS | 3117 | 64 | 523,054,919 | 562,260,682 | 7.5 |
| BAKERY PRODUCTS | 3118 | 373 | 243,082,213 | 275,803,453 | 13.5 |
| OTHER FOOD ITEMS | 3111, 3113, 3119 | 267 | 522,596,314 | 537,844,155 | 2.9 |
| BEVERAGES | 312 | 477 | 647,347,698 | 666,789,090 | 3 |
| TEXTILES | 313,314 | 462 | 400,107,576 | 292,284,355 | -26.9 |
| APPAREL | 315 | 194 | 71,972,856 | 65,851,793 | -8.5 |
| LEATHER & ALLIED PRODUCTS | 316 | 56 | 25,946,887 | 19,797,175 | -23.7 |
| LUMBER & WOOD PRODUCTS | 321 | 728 | 2,040,020,852 | 1,628,889,173 | -20.2 |
| SAWMILLS | 3211 | 119 | 621,300,295 | 509,140,497 | -18.1 |
| PLYWOOD & TRUSSES | 3212 | 61 | 260,043,994 | 190,866,055 | -26.6 |
| MILLWORK, WINDOWS, WOOD PRODUCTS | 3219 | 548 | 1,158,676,563 | 928,882,621 | -19.8 |
| PAPER PRODUCTS | 322 | 110 | 1,653,125,159 | 1,642,239,043 | -0.7 |
| PULP & PAPER MILLS | 3221 | 33 | 1,046,488,511 | 1,096,457,570 | 4.8 |
| OTHER PAPER PRODUCTS | 3222 | 77 | 606,636,648 | 545,781,473 | -10 |
| COMMERCIAL PRINTING | 323 | 876 | 381,355,053 | 340,524,011 | -10.7 |
| PETROLEUM & COAL PRODUCTS | 324 | 33 | 5,172,212,567 | 3,751,301,730 | -27.5 |
| PETROLEUM REFINING | 32411 | 16 | 5,054,699,363 | 3,633,224,918 | -28.1 |
| ASPHALT/PETROLEUM/COAL PRODUCTS | 32412, 32419 | 17 | 117,513,204 | 118,076,812 | 0.5 |
| CHEMICALS | 325 | 334 | 739,769,353 | 850,461,053 | 15 |
| CHEMICALS | 3251 | 41 | 172,896,142 | 248,204,940 | 43.6 |
| PESTICIDES & FERTILIZERS | 3253 | 35 | 33,537,564 | 48,022,948 | 43.2 |
| PHARMACEUTICALS | 3254 | 46 | 146,394,455 | 157,902,178 | 7.9 |
| OTHER SYNTHETIC ITEMS | 3252, 3255, 3256, 3259 | 212 | 386,941,192 | 396,330,987 | 2.4 |
| PLASTICS & RUBBER PRODUCTS | 326 | 244 | 596,472,327 | 506,783,446 | -15 |
| NONMETALLIC MINERALS | 327 | 358 | 707,906,671 | 679,201,031 | -4.1 |
| | | | | | |
| PRIMARY METALS | 331 | 147 | 1,119,696.103 | 1,059.084.171 | -5.4 |
| | 331 3311, 3312 | 147 62 | 1,119,696,103 298,784,192 | 1,059,084,171 222,963,193 | -5.4 -25.4 |

BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)

| | | CURRENT | 4TH QUARTER | 4TH QUARTER | PERCENT |
|---|------------------|---------------|-----------------------|-----------------|-------------|
| INDUSTRY | NAICS | UNITS | 2007 | 2008 | CHANGE |
| OTHER NONFERROUS METALS | 3314 | 11 | 66,556,848 | 43,697,718 | -34.3 |
| FOUNDRIES | 3315 | 53 | 241,765,331 | 230,571,813 | -4.6 |
| FABRICATED METAL PRODUCTS | 332 | 1,239 | 1,101,201,238 | 1,121,204,415 | 1.8 |
| MACHINERY | 333 | 772 | 1,408,592,191 | 1,203,303,006 | -14.6 |
| FARM & CONSTRUCTION IMPLEMENTS | 3331 | 83 | 117,263,702 | 117,613,904 | 0.3 |
| INDUSTRIAL MACHINERY | 3332 | 159 | 213,378,528 | 212,034,967 | -0.6 |
| COMMERCIAL & OTHER EQUIPMENT | 3333-3336 & 3339 | 530 | 1,077,949,961 | 873,654,135 | -19 |
| COMPUTERS & ELECTRONICS | 334 | 619 | 2,905,208,871 | 2,795,155,893 | -3.8 |
| COMPUTER HARDWARE | 3341 | 44 | 323,709,399 | 411,513,176 | 27.1 |
| TELEPHONE & COMMUNICATIONS EQUIPMENT | 3342 | 66 | 199,155,822 | 275,661,652 | 38.4 |
| AUDIO & VIDEO EQUIPMENT | 3343 | 30 | 37,242,863 | 54,247,825 | 45.7 |
| SEMICONDUCTORS | 3344 | 93 | 907,675,186 | 649,667,021 | -28.4 |
| INSTRUMENTS | 3345 | 218 | 1,334,756,605 | 1,237,683,050 | -7.3 |
| SOFTWARE REPRODUCTION | 334611 | 145 | 98,727,924 | 161,978,897 | 64.1 |
| OTHER MAGNETIC & OPTICAL MEDIA | 334612, 334613 | 23 | 3,941,072 | 4,404,272 | 11.8 |
| ELECTRICAL EQUIPMENT & APPLIANCES | 335 | 178 | 404,912,468 | 425,583,729 | 5.1 |
| LIGHTING EQUIPMENT | 3351 | 37 | 46,562,304 | 53,390,843 | 14.7 |
| HOUSEHOLD APPLIANCES | 3352 | 24 | 5,597,582 | 14,041,091 | 150.8 |
| OTHER ELECTRIC EQUIPMENT | 3353, 3359 | 117 | 352,752,582 | 358,151,795 | 1.5 |
| TRANSPORTATION EQUIPMENT | 336 | 659 | 11,044,259,225 | 5,609,832,876 | -49.2 |
| MOTOR VEHICLES & PARTS | 3361, 3362, 3363 | 132 | 408,214,499 | 340,175,745 | -16.7 |
| AIRCRAFT, AEROSPACE & PARTS | 3364 | 161 | 10,141,963,090 | 4,826,653,756 | -52.4 |
| SHIPS & BOATS | 3366 | 312 | 454,446,059 | 392,463,388 | -13.6 |
| RAILROAD, OTHER TRANSPORTATION EQUIP. | 3365, 3369 | 54 | 39,635,577 | 50,539,987 | 27.5 |
| FURNITURE & RELATED PRODUCTS | 337 | 975 | 404,894,866 | 342,058,799 | -15.5 |
| OTHER MANUFACTURING | 339 | 2,060 | 1,194,580,745 | 990,249,935 | -17.1 |
| WHOLESALE TRADE | <u>42</u> | <u>17,568</u> | <u>40,737,450,461</u> | 42,457,938,136 | 4.2 |
| DURABLE GOODS | 423 | 9,389 | 17,286,838,091 | 16,627,980,769 | -3.8 |
| MOTOR VEHICLES & PARTS | 4231 | 721 | 1,984,839,661 | 1,332,456,534 | -32.9 |
| FURNITURE & HOME FURNISHINGS | 4232 | 584 | 378,632,632 | 402,824,192 | 6.4 |
| LUMBER & CONSTRUCTION MATERIALS | 4233 | 772 | 1,581,296,734 | 1,337,142,506 | -15.4 |
| PROFESSIONAL & COMMERCIAL EQUIPMENT | 4234 | 1,632 | 2,963,238,960 | 2,727,910,574 | -7.9 |
| ELECTRICAL EQUIPMENT | 4236 | 1,203 | 2,449,246,150 | 2,195,986,142 | -10.3 |
| HARDWARE, PLUMBING, HEATING EQUIPMEN | | 548 | 738,940,554 | 676,767,425 | -8.4 |
| MACHINERY & EQUIPMENT | 4238 | 1,975 | 2,919,427,037 | 2,603,552,770 | -10.8 |
| OTHER DURABLE GOODS | 4235, 4239 | 1,954 | 4,271,216,363 | 5,351,340,626 | 25.3 |
| NONDURABLE GOODS: | 424 | 7,695 | 23,145,947,985 | 25,321,319,534 | 9.4 |
| PAPER & PAPER PRODUCTS | 4241 | 352 | 440,580,661 | 502,906,448 | 14.1 |
| DRUGS & SUNDRIES | 4242 | 348 | 1,732,192,165 | 1,864,519,763 | 7.6 |
| APPAREL | 4243 | 540 | 795,175,050 | 799,325,633 | 0.5 |
| FOOD PRODUCTS | 4244 | 1,947 | 6,299,333,155 | 6,664,684,093 | 5.8 |
| FARM PRODUCTS | 4245 | 121 | 316,158,199 | 231,536,884 | -26.8 |
| CHEMICALS & PLASTICS | 4246 | 458 | 769,453,711 | 1,201,942,212 | 56.2 |
| PETROLEUM PRODUCTS | 4247 | 163 | 7,725,981,862 | 10,991,469,389 | 42.3 |
| OTHER NONDURABLE GOODS | 4248, 4249 | 3,766 | 5,067,073,182 | 3,064,935,112 | -39.5 |
| ELECTRONIC MARKETS, AGENTS, BROKERS | 425 | 484 | 304,664,385 | 508,637,833 | 67 |
| RETAIL TRADE | 44-45 | <u>51,059</u> | 32,108,664,445 | 29,308,291,004 | <u>-8.7</u> |
| MOTOR VEHICLES & PARTS | 441 | 3,267 | 5,022,612,354 | 3,506,910,452 | -30.2 |
| NEW & USED AUTO DEALERS | 4411 | 1,437 | 3,958,219,672 | 2,513,433,636 | -36.5 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 696 | 406,283,947 | 302,576,803 | -25.5 |
| AUTOMOTIVE PARTS & TIRES | 4413 | 1,134 | 658,108,735 | 690,900,013 | 5 |
| FURNITURE & HOME FURNISHINGS | 442 | 1,846 | 1,004,697,852 | 718,325,657 | -28.5 |
| ELECTRONICS & APPLIANCES | 443 | 2,423 | 1,519,998,701 | 1,608,973,904 | 5.9 |
| HOUSEHOLD APPLIANCES | 443111 | 275 | 211,841,592 | 170,158,145 | -19.7 |
| RADIO, TV & OTHER ELECTRONICS | 443112 | 581 | 494,107,756 | 549,741,592 | 11.3 |
| COMPUTERS & SOFTWARE | 44312 | 1,526 | 788,122,378 | 874,969,943 | 11 |
| CAMERAS & PHOTO SUPPLY | 44313 | 41 | 25,926,975 | 14,104,224 | -45.6 |
| | | וד | 20,020,010 | · ·, · · ·, ∠∠¬ | .0.0 |

BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)

| INDUSTRYNAICSBLDG. MATERIALS, GARDEN SUPPLIES444BUILDING MATERIALS4441LAWN & GARDEN SUPPLIES4442FOOD & BEVERAGES (OFF-PREMISES)445GROCERY & CONVENIENCE STORES4451OTHER FOOD STORES/SPECIALTY FOODS4452BEER, WINE AND LIQUOR STORES4453DRUG STORES & PERSONAL CARE STORES446GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112SEWING SUPPLIES45113 | UNITS 2,597 1,579 1,018 3,390 1,954 1,051 385 1,731 1,548 3,061 1,987 164 910 3,230 1,337 404 238 | 4TH QUARTER 2007 1,962,958,641 1,701,820,267 261,138,374 3,431,556,750 3,130,158,937 266,458,927 34,938,886 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 150,384,789 | 4TH QUARTER 2008 1,646,162,074 1,419,292,218 226,869,856 3,458,585,172 3,165,475,859 261,210,115 31,899,198 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 423,264,189 | CHANGE -16.1 -16.6 -13.1 0.8 1.1 -2 -8.7 -1 -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
|---|--|---|--|---|
| BUILDING MATERIALS4441LAWN & GARDEN SUPPLIES4442FOOD & BEVERAGES (OFF-PREMISES)445GROCERY & CONVENIENCE STORES4451OTHER FOOD STORES/SPECIALTY FOODS4452BEER, WINE AND LIQUOR STORES446GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | $\begin{array}{c} 1,579\\ 1,018\\ 3,390\\ 1,954\\ 1,051\\ 385\\ 1,731\\ 1,548\\ 3,061\\ 1,987\\ 164\\ 910\\ 3,230\\ 1,337\\ 404\\ 238\end{array}$ | 1,701,820,267 261,138,374 3,431,556,750 3,130,158,937 266,458,927 34,938,886 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 1,419,292,218 226,869,856 3,458,585,172 3,165,475,859 261,210,115 31,899,198 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | -16.6 -13.1 0.8 1.1 -2 -8.7 -1 -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
| LAWN & GARDEN SUPPLIES4442FOOD & BEVERAGES (OFF-PREMISES)445GROCERY & CONVENIENCE STORES4451OTHER FOOD STORES/SPECIALTY FOODS4452BEER, WINE AND LIQUOR STORES446GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | $\begin{array}{c} 1,018\\ 3,390\\ 1,954\\ 1,051\\ 385\\ 1,731\\ 1,548\\ 3,061\\ 1,987\\ 164\\ 910\\ 3,230\\ 1,337\\ 404\\ 238\end{array}$ | 261,138,374 3,431,556,750 3,130,158,937 266,458,927 34,938,886 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 226,869,856 3,458,585,172 3,165,475,859 261,210,115 31,899,198 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | -13.1 0.8 1.1 -2 -8.7 -1 -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
| FOOD & BEVERAGES (OFF-PREMISES)445GROCERY & CONVENIENCE STORES4451OTHER FOOD STORES/SPECIALTY FOODS4452BEER, WINE AND LIQUOR STORES4453DRUG STORES & PERSONAL CARE STORES446GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 3,390 1,954 1,051 385 1,731 1,548 3,061 1,987 164 910 3,230 1,337 404 238 | 3,431,556,750 3,130,158,937 266,458,927 34,938,886 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 3,458,585,172 3,165,475,859 261,210,115 31,899,198 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | 0.8 1.1 -2 -8.7 -1 -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
| GROCERY & CONVENIENCE STORES4451OTHER FOOD STORES/SPECIALTY FOODS4452BEER, WINE AND LIQUOR STORES4453DRUG STORES & PERSONAL CARE STORES446GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 1,954 1,051 385 1,731 1,548 3,061 1,987 164 910 3,230 1,337 404 238 | 3,130,158,937 266,458,927 34,938,886 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 3,165,475,859 261,210,115 31,899,198 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | 1.1 -2 -8.7 -1 -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
| OTHER FOOD STORES/SPECIALTY FOODS4452BEER, WINE AND LIQUOR STORES4453DRUG STORES & PERSONAL CARE STORES446GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 1,051 385 1,731 1,548 3,061 1,987 164 910 3,230 1,337 404 238 | 266,458,927 34,938,886 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 261,210,115 31,899,198 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | -2 -8.7 -1 -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
| BEER, WINE AND LIQUOR STORES4453DRUG STORES & PERSONAL CARE STORES446GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 1,051 385 1,731 1,548 3,061 1,987 164 910 3,230 1,337 404 238 | 266,458,927 34,938,886 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 261,210,115 31,899,198 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | -2 -8.7 -1 -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
| DRUG STORES & PERSONAL CARE STORES446GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 385 1,731 1,548 3,061 1,987 164 910 3,230 1,337 404 238 | 34,938,886 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 31,899,198 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | -8.7 -1 -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
| GAS STATIONS (INCL. CONVENIENCE STORES)447APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 1,731 1,548 3,061 1,987 164 910 3,230 1,337 404 238 | 1,447,612,340 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 1,432,487,488 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | -23.7 -12.5 -10 -8.7 -23.9 -5.4 |
| APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 1,548 3,061 1,987 164 910 3,230 1,337 404 238 | 2,577,333,766 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 1,965,368,782 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | -12.5 -10 -8.7 -23.9 -5.4 |
| APPAREL & ACCESSORIES448CLOTHING STORES4481SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 3,061 1,987 164 910 3,230 1,337 404 238 | 1,865,159,598 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 1,631,601,801 1,276,486,489 88,211,782 266,903,530 853,955,624 | -12.5 -10 -8.7 -23.9 -5.4 |
| SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 1,987 164 910 3,230 1,337 404 238 | 1,417,673,668 96,583,377 350,902,553 902,775,197 417,237,578 | 88,211,782 266,903,530 853,955,624 | -10 -8.7 -23.9 -5.4 |
| SHOE STORES4482JEWELRY & LUGGAGE STORES4483SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 164 910 3,230 1,337 404 238 | 96,583,377 350,902,553 902,775,197 417,237,578 | 88,211,782 266,903,530 853,955,624 | -8.7 -23.9 -5.4 |
| JEWELRY & LUGGAGE STORES 4483 SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC 451 SPORTING GOODS 45111 HOBBY & TOY STORES 45112 | 910 3,230 1,337 404 238 | 350,902,553 902,775,197 417,237,578 | 266,903,530 853,955,624 | -23.9 -5.4 |
| SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC451SPORTING GOODS45111HOBBY & TOY STORES45112 | 3,230 1,337 404 238 | 902,775,197 417,237,578 | 853,955,624 | -5.4 |
| SPORTING GOODS45111HOBBY & TOY STORES45112 | 1,337 404 238 | 417,237,578 | | |
| HOBBY & TOY STORES 45112 | 404 238 | | | 1.4 |
| | 238 | | 139,770,277 | -7.1 |
| | | 53,960,433 | 50,625,503 | -6.2 |
| MUSICAL INSTRUMENTS 45114 | 184 | 49,032,137 | 44,000,365 | -10.3 |
| BOOK, PERIODICAL & MUSIC STORES 45121 | 758 | 162,799,121 | 139,376,231 | -14.4 |
| TAPES & CDs 45122 | 309 | 69,361,139 | 56,919,059 | -17.9 |
| DEPARTMENT STORES 4521 | 24 | 1,128,983,625 | 1,039,332,412 | -7.9 |
| GENERAL MERCHANDISE STORES 4529 | 316 | 4,349,686,799 | 4,336,148,171 | -0.3 |
| E-COMMERCE & MAIL ORDER 4541 | 2,151 | 3,044,056,169 | 3,524,284,511 | 15.8 |
| MISCELLANEOUS RETAILERS 453, 4542, 4543 | 25,475 | 3,851,232,653 | 3,586,154,956 | -6.9 |
| TRANSPORTATION 48-492 | <u>7,924</u> | <u>2,855,493,423</u> | <u>2,959,871,489</u> | -0.9 <u>3.7</u> |
| AIR TRANSPORTATION 481 | 88 | <u>2,055,495,425</u> 59,263,464 | 37,932,840 | -36 |
| RAILROADS 482 | 12 | 60,658,989 | 58,325,103 | -30 |
| WATER TRANSPORTATION 483 | 62 | 79,340,744 | 91,288,514 | -3.8 15.1 |
| TRUCK TRANSPORTATION 484 | 4,184 | 1,401,460,216 | 1,369,846,871 | -2.3 |
| | | | | -2.3 21.1 |
| TRANSIT & GROUND PASSENGER TRANSPORT 485 OTHER TRANSPORTATION SERVICES 486, 487, 488, 491, 492 | 1,033 2 2,545 | 142,262,442 | 172,229,398 | ∠1.1 11 |
| | | 1,112,507,568 | 1,230,248,763 | |
| | <u>295</u> 5 105 | <u>204,059,692</u> | <u>202,448,106</u> 4,533,919,502 | <u>-0.8</u> |
| INFORMATION 51 PUBLISHING (EXCEPT INTERNET) 511 | <u>5,105</u> | 4,414,271,874 | | <u>2.7</u> -9.1 |
| | 1,257 | 986,019,569 | 896,382,101 | |
| | 152 | 275,188,585 | 240,931,449 | -12.4 |
| BOOKS & PERIODICALS 51112, 51113 | 635 | 134,295,445 | 112,398,930 | -16.3 |
| SOFTWARE 5112 | 285 | 514,163,771 | 481,932,550 | -6.3 |
| OTHER PUBLISHERS 51114, 51119 | 185 | 62,371,768 | 61,119,172 | -2 |
| MOTION PICTURE PRODUCTION 512 | 1,271 | 189,895,891 | 187,148,841 | -1.4 |
| RADIO & TV BROADCASTING, CABLE TV 515 | 155 | 295,397,933 | 288,355,794 | -2.4 |
| INTERNET PUBLISHING & BROADCASTING 516 | 70.4 | NAICS no lor | - | |
| TELEPHONE & TELECOMMUNICATIONS 517 | 734 | 2,262,204,294 | 2,299,344,903 | 2 |
| ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS 518 | 1,390 | 600,156,376 | 676,625,132 | 13 |
| OTHER INFORMATION SERVICES 519 | 298 | 80,597,811 | 186,062,731 | 131 |
| FINANCE, INSURANCE, REAL ESTATE 52-53 | <u>16,470</u> | <u>9,463,171,170</u> | <u>9,232,147,928</u> | <u>-2.4</u> |
| BANKS & CREDIT UNIONS 522 | 2,127 | 4,476,121,435 | 3,871,733,663 | -13.5 |
| SECURITIES & OTHER FINANCIAL INVESTMENT 523, 525 | 1,718 | 916,057,852 | 1,701,601,293 | 85.8 |
| INSURANCE AGENTS & BROKERS 524 | 3,941 | 1,613,200,635 | 1,575,674,389 | -2.3 |
| REAL ESTATE AGENTS & BROKERS 531 | 6,102 | 1,162,929,689 | 917,210,045 | -21.1 |
| RENTAL OF TANGIBLE PERSONAL PROPERTY 532 | 2,486 | 1,228,749,653 | 1,144,802,008 | -6.8 |
| LESSORS OF NONFINANCIAL INTANGIBLES 533 | 96 | 66,111,906 | 21,126,530 | -68 |
| BUSINESS, PERSONAL AND OTHER SERVICES 54-92 | <u>143,789</u> | <u>31,020,718,127</u> | <u>32,767,792,096</u> | <u>5.6</u> |
| LEGAL SERVICES 5411 | 5,430 | 1,141,025,156 | 1,219,510,341 | 6.9 |
| ACCOUNTING SERVICES 5412 | 4,861 | 634,027,174 | 554,376,839 | -12.6 |
| ARCHITECTURAL/ENGINEERING/DESIGN SVCS 5413, 5414 | 9,807 | 2,563,985,124 | 2,610,912,063 | 1.8 |
| COMPUTER SYSTEM DESIGN SERVICES 5415 | 5,408 | 2,262,607,911 | 2,343,168,906 | 3.6 |
| CONSULTING SERVICES 5416 | 10,359 | 1,914,495,832 | 2,349,433,127 | 22.7 |

BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)

| | | CURRENT | 4TH QUARTER | 4TH QUARTER | PERCEN |
|---|------------------------|---------|-------------------|-------------------|--------|
| IDUSTRY | NAICS | UNITS | 2007 | 2008 | CHANG |
| ADVERTISING & PUBLIC RELATIONS | 5418 | 1,438 | 382,434,591 | 370,370,326 | -3 |
| OTHER PROFESSIONAL SERVICES | 5417, 5419 | 7,210 | 1,770,927,878 | 1,997,882,816 | 12 |
| MANAGEMENT SERVICES | 55 | 127 | 73,517,901 | 78,664,681 | |
| ADMINISTRATIVE & SUPPORT SERVICES | 561 | 22,755 | 4,105,716,224 | 4,269,508,746 | |
| EMPLOYMENT SERVICES | 5613 | 1,027 | 681,824,288 | 676,497,481 | -(|
| TRAVEL SERVICES | 5615 | 692 | 262,917,768 | 249,202,089 | -{ |
| INVESTIGATION & SECURITY SERVICES | 5616 | 886 | 214,731,580 | 211,050,186 | -* |
| BUILDING SERVICES & JANITORIAL | 5617 | 6,924 | 2,170,081,756 | 2,377,270,899 | ç |
| OTHER | 5611, 5612, 5614, 5619 | 13,226 | 776,160,832 | 755,488,091 | -2 |
| WASTE TREATMENT/ COLLECTION | 562 | 583 | 796,852,922 | 632,533,016 | -20 |
| SCHOOLS (PUBLIC, PRIVATE, TECHNICAL) | 61 | 4,384 | 549,460,201 | 547,348,119 | -(|
| HEALTH SERVICES | 62 | 19,022 | 8,036,047,792 | 9,031,517,726 | 1: |
| PHYSICIANS | 6211 | 3,472 | 1,559,462,603 | 1,662,383,935 | |
| DENTISTS | 6212 | 3,164 | 705,711,604 | 716,844,944 | |
| OTHER PRACTITIONERS | 6213 | 7,137 | 652,366,760 | 681,755,532 | |
| HOSPITALS | 622 | 166 | 2,272,492,081 | 2,493,946,667 | |
| NURSING & RETIREMENT HOMES | 623 | 651 | 421,474,797 | 448,564,476 | |
| SOCIAL SERVICES & DAY CARE | 624 | 3,067 | 352,380,659 | 381,278,770 | |
| OTHER HEALTH FACILITIES & SERVICES | 6214, 6215, 6216, 6219 | 1,365 | 2,072,159,288 | 2,646,743,402 | 2 |
| ARTS, ENTERTAINMENT, & RECREATION | 71 | 6,068 | 706,802,632 | 757,384,538 | |
| PERFORMING ARTS, SPECTATOR SPORTS | 711 | 3,580 | 342,744,199 | 397,017,695 | 1 |
| MUSEUMS, HISTORICAL SITES, ETC. | 712 | 142 | 13,227,999 | 11,517,781 | -1 |
| AMUSEMENT, GAMBLING, RECREATION | 713 | 2,346 | 350,830,434 | 348,849,062 | - |
| ACCOMMODATIONS | 721 | 2,339 | 519,583,322 | 488,498,706 | |
| RESTAURANTS, FOOD SERVICES | 7221, 7222, 7223 | 12,009 | 2,908,240,353 | 2,824,282,676 | -) |
| DRINKING PLACES | 7224 | 1,157 | 163,238,564 | 170,887,340 | |
| AUTO REPAIR & SERVICES | 8111 | 6,049 | 651,372,774 | 603,450,175 | - |
| OTHER REPAIR SERVICES | 8112, 8113, 8114 | 6,243 | 449,391,228 | 468,328,831 | |
| PERSONAL SERVICES | 812 | 16,797 | 1,037,103,850 | 1,174,244,665 | 1 |
| PERSONAL CARE (BARBER, BEAUTY, ETC.) | 8121 | 9,674 | 370,914,772 | 391,781,886 | 4 |
| LAUNDRY & DRY CLEANING | 8123 | 956 | 105,613,221 | 98,675,201 | -(|
| OTHER PERSONAL SERVICES | 8122, 8129 | 6,167 | 560,575,857 | 683,787,578 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATIONS | 813, 814 | 1,492 | 227,753,533 | 221,679,988 | -: |
| PUBLIC ADMINISTRATION, OTHER | 92,00 | 251 | 126,133,165 | 53,808,471 | -5 |
| OTAL ALL INDUSTRIES | | 300,020 | \$173,002,887,854 | \$164,726,164,454 | -4.8 |

TABLE 2: SUMMARY OF EXCISE TAX RETURNSAMOUNTS REPORTED BY TAX TYPE AND LINE CODE4TH QUARTER, 2008 (\$000)

| | STATE | STATE BUSINESS AND OCCUPATION TAX | | | | | | | | |
|-----|---|-----------------------------------|-------------------------------|--------------------------|-------------------------------|----------|-----------------------|--|--|--|
| | 3141 | LINE | GROSS | | TAXABLE | | | | | |
| NO. | TAX CLASSIFICATION | CODE | AMOUNT | DEDUCTIONS | AMOUNT | RATE | TAX DUE | | | |
| 1 | Extracting, Extracting for Hire | 16 | \$146,436 | \$10,851 | \$135,585 | 0.004840 | \$656 | | | |
| 2 | Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc. | 30 | 1,397,643 | 143,166 | 1,254,477 | 0.001380 | 1,731 | | | |
| 3 | Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring | 28 | 1,018,054 | 217,281 | 800,773 | 0.002750 | 2,202 | | | |
| 4 | Insurance Agents/Brokers | 14 | 634,643 | 11,704 | 622,939 | 0.004840 | 3,015 | | | |
| 5 | Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products | 21 | 1,143,100 | 181,216 | 961,884 | 0.001380 | 1,327 | | | |
| 6 | Processing for Hire/Printing and Publishing | 10 | 1,310,840 | 106,522 | 1,204,318 | 0.004840 | 5,829 | | | |
| 7 | Manufacturing | 7 | 6,287,967 | 376,702 | 5,911,264 | 0.004840 | 28,611 | | | |
| 8 | Royalties; Child Care | 80 | 569,244 | 105,771 | 463,474 | 0.004840 | 2,243 | | | |
| 9 | Wholesaling | 3 | 57,633,843 | 20,292,002 | 37,341,841 | 0.004840 | 180,735 | | | |
| 10 | Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting | 11 | 1,841,924 | 251,442 | 1,590,482 | 0.004840 | 7,698 | | | |
| 11 | Public or Nonprofit Hospitals | 55 | 1,872,902 | 313,202 | 1,559,699 | 0.015000 | 23,395 | | | |
| 12 | Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action | 83 | 713,059 | 352 | 712,707 | 0.004710 | 3,357 | | | |
| 13 | Service & Other Activities | 4 | 29,177,747 | 8,014,684 | 21,163,063 | 0.015000 | 317,446 | | | |
| 14 | Gambling Contests of Chance (\$50,000 per year or greater) | 192 | 137,513 | 52,092 | 85,420 | 0.016300 | 1,392 | | | |
| 15 | Retailing of Interstate Transportation Equip. | 19 | 391,102 | 139,361 | 251,741 | 0.004840 | 1,218 | | | |
| 16 | Retailing | 2 | 47,023,992 | 9,630,812 | 37,393,179 | 0.004710 | 176,122 | | | |
| 17 | Non-Mfg Aerospace Product Development | 188 | 28,714 | 780 | 27,934 | 0.009000 | 251 | | | |
| 18 | FAR Part 145 Repair Stations | 189 | 72,598 | 8,091 | 64,507 | 0.002904 | 187 | | | |
| 19 | Mfg. of Aluminum/Solar Energy/FAR | 190 | 147,557 | 4 | 147,553 | 0.002904 | 428 | | | |
| 20 | Wholesaling of Aluminum/Solar Energy | 191 | 59,664 | 85 | 59,580 | 0.002904 | 173 | | | |
| 21 | Mfg. of Commercial Airplanes or Components | 195 | 667,833 | 6,454 | 661,379 | 0.002904 | 1,921 | | | |
| 22 | Whise of Commercial Airplanes or Components | 196 | 1,199,810 | 565,897 | 633,913 | 0.002904 | 1,841 | | | |
| 23 | Retailing of Commercial Airplanes or Components | 197 | 2,081,865 | 224,495 | 1,857,371 | 0.002904 | 5,394 | | | |
| 24 | Parimutuel Wagering | 193 | D | D | D | 0.001300 | D | | | |
| 25 | Processing for Hire Timber Products | 300 | 74,109 | 145 | 73,963 | 0.003424 | 253 | | | |
| 26 | Extracting Timber, Extracting for Hire Timber | 301 | 65,436 | 7,167 | 58,269 | 0.003424 | 200 | | | |
| 27 | Manufacturing of Timber or Wood Products | 302 | 943,282 | 100,206 | 843,076 | 0.003424 | 2,887 | | | |
| 28 | Wholesaling of Timber or Wood Products | 303 | 1,565,631 | 907,407 | 658,224 | 0.003424 | 2,254 | | | |
| 29 | Sale of Standing Timber | 304 | 5,224 | 0 | 5,224 | 0.003424 | 18 | | | |
| 30 | Manufacturing of Semi-Conductors TOTAL B&O TAXES | 607 | 117,916 158,329,647 | 318 41,668,208 | 117,598 116,661,438 | 0.002750 | 323 773,108 | | | |

| | | STATE SALES | S TAX AND USE | ΤΑΧ | | | |
|-----|--|--------------|------------------------------|------------------|-------------------|----------|-------------|
| NO. | TAX CLASSIFICATION | LINE CODE | GROSS AMOUNT | DEDUCTIONS | TAXABLE AMOUNT | RATE | TAX DUE |
| 31 | Retail Sales Tax | 1 | \$48,764,874 | \$20,821,078 | \$27,943,796 | 0.065000 | \$1,816,347 |
| 32 | Use Tax TOTAL STATE SALES/USE TAX | 5 | 1,283,285 | 0 | 1,283,285 | 0.065000 | 83,414 |
| | TOTAL STATE SALES/USE TAX | STATE PU | 50,048,159 BLIC UTILITY T | 20,821,078 AX | 29,227,081 | | 1,899,760 |
| NO. | TAX CLASSIFICATION | LINE CODE | GROSS AMOUNT | DEDUCTIONS | TAXABLE AMOUNT | RATE | TAX DUE |
| 33 | Water Distribution | 60 | \$256,599 | \$51,012 | \$205,587 | 0.050290 | \$10,339 |
| 34 | Sewer Collection | 61 | 113,287 | 51,374 | 61,914 | 0.038520 | 2,385 |
| 35 | Power | 49 | 2,099,394 | 707,502 | 1,391,892 | 0.038730 | 53,908 |
| 36 | Gas Dist., Telegraph | 26 | 480,974 | 3,447 | 477,527 | 0.038520 | 18,394 |
| 37 | Motor Transportation, Railroad, Railroad Car | 8 | 1,290,803 | 918,259 | 372,544 | 0.019260 | 7,175 |
| 38 | Urban Transportation/Vessels Under 65 Feet | 12 | 258,150 | 96,228 | 161,922 | 0.006420 | 1,040 |
| 39 | Other Public Service | 13 | 130,929 | 78,565 | 52,364 | 0.019260 | 1,009 |
| | TOTAL PUBLIC UTILITY TAXES | | 4,630,137 | 1,906,387 | 2,723,749 | | 94,249 |

| | OTHER TAXES | | | | | | | | | |
|-----|---------------------------------|------|--|------------|-------------|-------------|---------|--|--|--|
| | | LINE | GROSS | | TAXABLE | | | | | |
| NO. | TAX CLASSIFICATION | CODE | AMOUNT | DEDUCTIONS | AMOUNT | RATE | TAX DUE | | | |
| 40 | Motor Vehicle Sales/Leases | 120 | \$1,656,268 | \$0 | \$1,656,268 | 0.003000 | \$4,969 | | | |
| 41 | Litter Tax | 36 | 14,835,807 | 0 | 14,835,807 | 0.000150 | 2,225 | | | |
| 42 | Tobacco Products | 20 | 15,649 | 0 | 15,649 | 0.750000 | 11,736 | | | |
| 43 | Refuse Collection | 64 | 310,871 | 95,168 | 215,703 | 0.036000 | 7,765 | | | |
| 44 | Petroleum Products Tax | 57 | Temporarily Not Due - Fund Limit Reached | | | | | | | |
| 45 | Hazardous Substance | 65 | 3,535,860 | 100,252 | 3,435,608 | 0.007000 | 24,049 | | | |
| 46 | IMR | 79 | 42,024 | 0 | 42,024 | 0.060000 | 2,521 | | | |
| 47 | Solid Fuel Burning Device Fee | 59 | Devices | 0 | 3,713 | \$30/Device | 111 | | | |
| 48 | Syrup Tax | 54 | Gallons | 0 | 2,145,311 | \$1.00/Gal | 2,145 | | | |
| 49 | Tire Fee | 73 | Tires | 0 | 1,248,626 | \$.90/Tire | 1,124 | | | |
| 50 | Cigar Tax (\$0.67 or more) | 194 | Cigars | 0 | 259,424 | \$.50/Cigar | 130 | | | |
| 51 | State Enhanced 911, TRS & WTAP | 93 | Switched Lines | 0 | 9,569,842 | \$.44/Line | 4,211 | | | |
| 52 | Wireless State Enhanced 911 Tax | 94 | Radio Lines | 0 | 14,966,320 | \$.20/Line | 2,993 | | | |
| | TOTAL OTHER TAXES | | | | | | 63,981 | | | |

TOTAL OTHER TAXES

TOTAL STATE TAXES** \$2,831,098

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A County Taxable Retail Sales Comparing Quarter 4, 2007 to Quarter 4, 2008 (Dollars in Thousands)

| County | 4th Quarter, 2007 | 4th Quarter, 2008 | Percent Change |
|--------------|-------------------|-------------------|-------------------|
| Adams | \$46,210 | \$58,511 | 26.6% |
| Asotin | 50,020 | 53,530 | 7.0% |
| Benton | 680,643 | 670,741 | -1.5% |
| Chelan | 375,276 | 396,274 | 5.6% |
| Clallam | 273,431 | 226,960 | -17.0% |
| Clark | 1,267,855 | 1,095,097 | -13.6% |
| Columbia | 10,523 | 9,812 | -6.8% |
| Cowlitz | 355,875 | 303,133 | -14.8% |
| Douglas | 133,092 | 243,591 | 83.0% |
| Ferry | 10,707 | 13,186 | 23.2% |
| Franklin | 273,724 | 225,424 | -17.6% |
| Garfield | 6,322 | 4,656 | -26.4% |
| Grant | 380,352 | 371,992 | -2.2% |
| Grays Harbor | 251,939 | 201,904 | -19.9% |
| Island | 219,623 | 198,973 | -9.4% |
| Jefferson | 95,485 | 95,097 | -0.4% |
| King | 12,544,358 | 10,930,798 | -12.9% |
| Kitsap | 925,281 | 826,664 | -10.7% |
| Kittitas | 213,878 | 188,015 | -12.1% |
| Klickitat | 46,630 | 51,987 | 11.5% |
| Lewis | 292,347 | 277,480 | -5.1% |
| Lincoln | 21,399 | 20,389 | -4.7% |
| Mason | 142,294 | 136,073 | -4.4% |
| Okanogan | 132,983 | 136,361 | 2.5% |
| Pacific | 55,572 | 52,379 | -5.7% |
| Pend Oreille | 28,059 | 25,579 | -8.8% |
| Pierce | 3,237,056 | 2,835,656 | -12.4% |
| San Juan | 92,978 | 88,061 | -5.3% |
| Skagit | 626,585 | 537,081 | -14.3% |
| Skamania | 20,483 | 18,695 | -8.7% |
| Snohomish | 3,104,947 | 2,623,752 | -15.5% |
| Spokane | 2,014,732 | 1,864,248 | -7.5% |
| Stevens | 99,366 | 99,354 | 0.0% |
| Thurston | 1,101,217 | 984,196 | -10.6% |
| Wahkiakum | 6,249 | 5,466 | -12.5% |
| Walla Walla | 185,266 | 186,336 | 0.6% |
| Whatcom | 873,379 | 780,803 | -10.6% |
| Whitman | 127,824 | 124,563 | -2.6% |
| Yakima | 749,204 | 749,586 | 0.1% |
| Total | 31,073,162 | 27,712,403 | -10.8% |

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| RETAIL TRADE MOTOR VEHICLES & PARTS | 44-45 | | | | |
|---|-----------------|------------|---------------------|------------|---------------------|
| MOTOR VEHICLES & PARTS | | 833 | <u>\$17,622,276</u> | <u>812</u> | <u>\$25,582,600</u> |
| | 441 | 48 | 2,809,000 | 37 | 2,691,853 |
| NEW & USED AUTO DEALERS | 4411 | 16 | 609,925 | 9 | 935,187 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 3 | 638 | 9 | 580,067 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 29 | 2,198,437 | 19 | 1,176,599 |
| FURNITURE & HOME FURNISHING | 442 | 26 | 228,658 | 21 | 752,589 |
| ELECTRONICS & APPLIANCES | 443 | 63 | 384,151 | 66 | 714,118 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 25 | 198,572 | 28 | 538,109 |
| COMPUTERS & SOFTWARE | 44312 | 38 | 185,579 | 35 | 173,663 |
| CAMERA & PHOTO SUPPLIES | 44313 | - | - | 3 | 2,346 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 60 | 2,032,662 | 47 | 2,144,317 |
| BUILDING MATERIALS | 4441 | 44 | 1,275,714 | 37 | 2,050,862 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 16 | 756,948 | 10 | 93,455 |
| FOOD & BEVERAGE STORES | 445 | 19 | 850,845 | 22 | 2,619,207 |
| GROCERY & CONVENIENCE STORES | 4451 | 8 | 772,658 | 6 | 2,560,411 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 11 | 78,187 | 16 | 58,796 |
| DRUG/HEALTH STORES | 446 | 46 | 235,775 | 51 | 792,868 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 18 | 2,421,182 | D | D |
| APPAREL & ACCESSORIES | 448 | 57 | 119,728 | 55 | 267,785 |
| CLOTHING & SHOE STORES | 4481, 4482 | 50 | 112,002 | 45 | 141,784 |
| JEWELRY & LUGGAGE STORES | 4483 | 7 | 7,726 | 10 | 126,001 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 54 | 156,694 | 74 | 995,020 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 30 | 140,766 | 48 | 837,084 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 24 | 15,928 | 26 | 157,936 |
| GENERAL MERCHANDISE STORES | 452 | 11 | 6,305,874 | 9 | 12,107,607 |
| DEPARTMENT STORES | 4521 | 3 | 279,152 | 3 | 130,477 |
| GENERAL MERCHANDISE STORES | 4529 | 8 | 6,026,722 | 6 | 11,977,130 |
| E-COMMERCE & MAIL ORDER | 4541 | 95 | 365,848 | 110 | 349,673 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 336 | 1,711,859 | 320 | 2,147,563 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>14</u> | <u>298,668</u> | <u>6</u> | <u>38,124</u> |
| MINING | <u>21</u> | <u> </u> | <u> </u> | | <u> </u> |
| UTILITIES | <u>22</u> | <u>8</u> | <u>947,533</u> | <u>3</u> | <u>143,960</u> |
| CONSTRUCTION | <u>23</u> | <u>295</u> | <u>16,130,731</u> | <u>254</u> | 7,635,390 |
| CONSTRUCTION OF BUILDINGS | 236 | 60 | 9,948,319 | 75 | 2,564,961 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 22 | 1,192,775 | 13 | 968,723 |
| SPECIAL TRADE CONTRACTORS | 238 | 213 | 4,989,637 | 166 | 4,101,706 |
| MANUFACTURING | <u>31-33</u> | <u>136</u> | <u>992,063</u> | <u>147</u> | <u>1,083,760</u> |
| WHOLESALE TRADE | <u>42</u> | <u>552</u> | <u>11,881,878</u> | <u>481</u> | <u>3,778,271</u> |
| DURABLE GOODS | 423 | 400 | 10,029,150 | 346 | 3,058,197 |
| NONDURABLE GOODS | 424 | 145 | 1,810,291 | 128 | 698,126 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 42,437 | 7 | 21,948 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>11</u> | <u>93,586</u> | <u>15</u> | <u>1,192,645</u> |
| INFORMATION | <u>51</u> | <u>149</u> | <u>2,478,160</u> | <u>136</u> | <u>1,599,070</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>39</u> | <u>332,883</u> | <u>32</u> | <u>231,714</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>88</u> | 832,239 | <u>81</u> | <u>984,515</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>95</u> | <u>273,391</u> | <u>102</u> | <u>368,734</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>152</u> | <u>764,859</u> | <u>143</u> | <u>3,708,185</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>12</u> | <u>130,003</u> | <u>20</u> | <u>551,593</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>47</u> | <u>3,706,464</u> | <u>50</u> | <u>5,413,603</u> |
| ACCOMMODATIONS | 721 | 6 | 561,571 | 11 | 1,059,641 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 41 | 3,144,893 | 39 | 4,353,962 |
| OTHER SERVICES | <u>81</u> | <u>121</u> | <u>1,972,084</u> | <u>111</u> | <u>1,206,450</u> |
| REPAIR & MAINTENANCE | 811 | 82 | 1,614,135 | 66 | 816,420 |
| PERSONAL SERVICE | 812 | 25 | 289,481 | 33 | 242,323 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 14 | 68,468 | 12 | 147,707 |
| PUBLIC ADMINISTRATION, OTHER | 92,00 | <u>6</u> | 54,192 | <u>3</u> | 11,689 |
| TOTAL ALL INDUSTRIES | | 2,558 | \$58,511,010 | 2,396 | \$53,530,303 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | BENTON* | UNITS | CHELAN* |
|--|---------------------|--------------|----------------------|-------------------|----------------------|
| RETAIL TRADE | <u>44-45</u> | <u>3,003</u> | <u>\$357,066,513</u> | 2,253 | <u>\$154,053,407</u> |
| MOTOR VEHICLES & PARTS | 441 | 172 | 53,494,544 | 125 | 31,771,128 |
| NEW & USED AUTO DEALERS | 4411 | 65 | 39,383,010 | 44 | 23,724,655 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 24 | 2,707,443 | 25 | 2,409,254 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 83 | 11,404,091 | 56 | 5,637,219 |
| FURNITURE & HOME FURNISHING | 442 | 103 | 12,617,049 | 89 | 3,858,911 |
| ELECTRONICS & APPLIANCES | 443 | 238 | 19,400,098 | 183 | 6,167,678 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 69 | 14,757,013 | 60 | 1,332,510 |
| COMPUTERS & SOFTWARE | 44312 | 163 | 4,541,986 | 123 | 4,835,168 |
| CAMERA & PHOTO SUPPLIES | 44313 | 6 | 101,099 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 147 | 26,434,818 | 150 | 20,179,711 |
| BUILDING MATERIALS | 4441 | 106 | 24,950,592 | 119 | 19,435,852 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 41 | 1,484,226 | 31 | 743,859 |
| FOOD & BEVERAGE STORES | 445 | 88 | 17,906,331 | 91 | 11,815,500 |
| GROCERY & CONVENIENCE STORES | 4451 | 30 | 17,300,327 | 32 | 10,987,500 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 58 | 606,004 | 59 | 828,000 |
| DRUG/HEALTH STORES | 446 | 165 | 8,374,473 | 114 | 2,513,448 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 39 | 11,327,276 | 29 | 3,445,475 |
| APPAREL & ACCESSORIES | 448 | 197 | 34,602,357 | 147 | 5,318,352 |
| CLOTHING & SHOE STORES | 4481, 4482 | 154 | 29,542,601 | 120 | 4,617,683 |
| JEWELRY & LUGGAGE STORES | 4483 | 43 | 5,059,756 | 27 | 700,669 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 239 | 18,278,099 | 182 | 7,637,601 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 153 | 13,688,395 | 113 | 5,817,731 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 86 | 4,589,704 | 69 | 1,819,870 |
| GENERAL MERCHANDISE STORES | 452 | 29 | 112,484,377 | 24 | 37,065,762 |
| DEPARTMENT STORES | 4521 | 7 | 41,177,025 | 4 | 11,688,713 |
| GENERAL MERCHANDISE STORES | 4529 | 22 | 71,307,352 | 20 | 25,377,049 |
| E-COMMERCE & MAIL ORDER | 4541 | 259 | 4,555,615 | 183 | 1,937,466 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 1,327 | 37,591,476 | 936 | 22,342,375 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>46</u> | <u>495,435</u> | <u>45</u> | <u>371,741</u> |
| MINING | <u>21</u> | <u>3</u> | <u>24,256</u> | <u>4</u> | <u>82,722</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>15</u> | <u>438,547</u> | <u>12</u> | <u>306,569</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>1,263</u> | <u>92,972,432</u> | <u>1,106</u> | <u>111,316,291</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 319 | 44,035,724 | 314 | 62,676,139 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 63 | 4,787,851 | 54 | 8,847,612 |
| SPECIAL TRADE CONTRACTORS | 238 | 881 | 44,148,857 | 738 | 39,792,540 |
| MANUFACTURING | <u>31-33</u> | <u>576</u> | <u>14,677,712</u> | <u>459</u> | <u>8,045,939</u> |
| WHOLESALE TRADE | <u>42</u> | <u>1,559</u> | <u>47,991,845</u> | <u>1,234</u> | <u>35,554,956</u> |
| DURABLE GOODS | 423 | 1,087 | 38,493,624 | 879 | 28,349,941 |
| NONDURABLE GOODS | 424 | 453 | 8,914,183 | 341 | 7,159,567 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 19 | 584,038 | 14 | 45,448 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>46</u> | <u>596,962</u> | <u>42</u> | <u>1,235,407</u> |
| INFORMATION | <u>51</u> | <u>330</u> | <u>27,896,235</u> | <u>296</u> | <u>11,239,463</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>98</u> | 4,562,630 | <u>86</u> | <u>3,985,775</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>300</u> | <u>15,744,268</u> | <u>256</u> | <u>7,640,779</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>543</u> | <u>11,265,961</u> | <u>376</u> | <u>5,608,380</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>680</u> | <u>13,452,727</u> | <u>509</u> | <u>8,159,550</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>109</u> | <u>4,922,071</u> | <u>86</u> | <u>3,133,094</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>336</u> | <u>60,478,959</u> | <u>359</u> | <u>37,067,337</u> |
| ACCOMMODATIONS | 721 | 36 | 7,889,774 | 156 | 14,574,567 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 300 | 52,589,185 | 203 | 22,492,770 |
| | <u>81</u> | <u>597</u> | <u>18,115,256</u> | <u>484</u> | <u>8,407,475</u> |
| | 811 | 338 | 12,092,420 | 280 | 6,115,557 |
| PERSONAL SERVICE | 812 | 218 | 5,313,934 | 158 | 1,946,067 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 41 | 708,902 | 46 | 345,851 |
| | <u>92,00</u> | <u>8</u> | <u>39,096</u> | <u>9</u> 7 646 | <u>65,578</u> |
| TOTAL ALL INDUSTRIES | | 9,512 | \$670,740,905 | 7,616 | \$396,274,463 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collect | ions | | | |

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| RETAIL TRADE MOTOR VEHICLES & PARTS | <u>44-45</u> | 2,171 | ¢444.040.404 | | |
|--|------------------------------|--|-----------------------|--------------------|------------------------------------|
| | | $\mathbf{Z}, \mathbf{I} \mathbf{I} \mathbf{I}$ | <u>\$114,910,431</u> | 4,475 | \$497,252,103 |
| MOTOR VEHICLES & PARTS | 441 | 108 | 17,320,444 | 213 | 64,781,802 |
| NEW & USED AUTO DEALERS | 4411 | 33 | 12,957,500 | 66 | 43,986,418 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 22 | 122,862 | 34 | 2,844,868 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 53 | 4,240,082 | 113 | 17,950,516 |
| FURNITURE & HOME FURNISHING | 442 | 72 | 3,573,001 | 151 | 14,054,800 |
| ELECTRONICS & APPLIANCES | 443 | 157 | 2,756,536 | 339 | 17,804,682 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 57 | 1,207,328 | 96 | 8,629,125 |
| COMPUTERS & SOFTWARE | 44312 | 97 | 1,503,305 | 238 | 9,115,723 |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 45,903 | 5 | 59,834 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 138 | 14,361,853 | 263 | 42,569,255 |
| BUILDING MATERIALS | 4441 | 101 | 12,639,810 | 186 | 38,363,619 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 37 | 1,722,043 | 77 | 4,205,636 |
| FOOD & BEVERAGE STORES | 445 | 77 | 11,519,983 | 190 | 44,048,036 |
| GROCERY & CONVENIENCE STORES | 4451 | 24 | 11,109,568 | 73 | 40,933,845 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 53 | 410,415 | 117 | 3,114,191 |
| DRUG/HEALTH STORES | 446 | 96 | 3,782,114 | 189 | 14,802,659 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 20 | 5,755,554 | 98 | 17,616,496 |
| APPAREL & ACCESSORIES | 448 | 126 | 2,419,977 | 262 | 34,335,795 |
| CLOTHING & SHOE STORES | 4481, 4482 | 104 | 1,840,715 | 206 | 30,534,408 |
| JEWELRY & LUGGAGE STORES | 4483 | 22 | 579,262 | 56 | 3,801,387 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 177 | 3,299,938 | 326 | 18,339,227 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 113 | 2,750,478 | 211 | 13,367,253 |
| BOOK/PERIODICAL/MUSIC STORE GENERAL MERCHANDISE STORES | 4512 452 | 64 23 | 549,460 35,462,494 | 115 35 | 4,971,974 |
| DEPARTMENT STORES | 452 | 23 4 | 5,007,379 | 55 6 | 160,683,037 44,348,746 |
| GENERAL MERCHANDISE STORES | 4521 | 4 19 | 30,455,115 | 8 29 | 44,348,746 116,334,291 |
| E-COMMERCE & MAIL ORDER | 4529 | 196 | 1,895,499 | 360 | 7,759,027 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 981 | 12,763,038 | 2,049 | 60,457,287 |
| AGRICULTURE, FORESTRY, FISHING | 433, 4342, 4343 <u>11</u> | <u>55</u> | <u>744,170</u> | 2,049 <u>92</u> | <u>4,251,432</u> |
| MINING | <u>21</u> | <u>9</u> | 236,864 | <u>92</u> | <u>4,231,432</u> <u>336,974</u> |
| UTILITIES | <u>22</u> | <u>s</u> | 77,474 | <u>5</u> 16 | 1,564,970 |
| CONSTRUCTION | <u>23</u> | <u>814</u> | 36,591,055 | 2,669 | 204,491,486 |
| CONSTRUCTION OF BUILDINGS | 236 | 231 | 14,840,417 | 663 | 109,797,939 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 32 | 3,113,781 | 112 | 21,515,733 |
| SPECIAL TRADE CONTRACTORS | 238 | 551 | 18,636,857 | 1,894 | 73,177,814 |
| MANUFACTURING | 31-33 | 410 | <u>6,311,852</u> | 884 | 19,363,564 |
| WHOLESALE TRADE | 42 | 1,075 | 16,173,851 | 2,014 | 69,380,770 |
| DURABLE GOODS | 423 | 723 | 12,654,167 | 1,403 | 57,910,556 |
| NONDURABLE GOODS | 424 | 337 | 3,435,199 | 583 | 11,298,706 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 15 | 84,485 | 28 | 171,508 |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>40</u> | <u>730,835</u> | <u>126</u> | 3,537,067 |
| INFORMATION | <u>51</u> | <u>267</u> | <u>10,264,367</u> | <u>488</u> | <u>59,269,852</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>71</u> | <u>981,518</u> | <u>135</u> | <u>9,250,482</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>174</u> | <u>2,861,882</u> | <u>455</u> | 27,399,682 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>353</u> | <u>3,214,248</u> | <u>921</u> | <u>13,044,795</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>486</u> | <u>5,083,998</u> | <u>1,278</u> | <u>30,735,213</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>89</u> | <u>1,861,950</u> | <u>191</u> | <u>11,140,335</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>300</u> | <u>18,310,910</u> | <u>634</u> | <u>109,278,338</u> |
| ACCOMMODATIONS | 721 | 113 | 3,526,585 | 44 | 10,285,438 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACE | 5 722 | 187 | 14,784,325 | 590 | 98,992,900 |
| OTHER SERVICES | <u>81</u> | <u>471</u> | <u>8,567,566</u> | <u>1,182</u> | <u>34,514,935</u> |
| REPAIR & MAINTENANCE | 811 | 288 | 6,765,135 | 689 | 26,174,331 |
| PERSONAL SERVICE | 812 | 147 | 1,386,954 | 439 | 7,798,229 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 36 | 415,477 | 54 | 542,375 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>4</u> | <u>36,686</u> | <u>9</u> | <u>285,298</u> |
| TOTAL ALL INDUSTRIES | | 6,797 | \$226,959,657 | 15,578 | \$1,095,097,296 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/C | ity Sales Tax Collect | ions | | | |

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | COLUMBIA* | UNITS | COWLITZ* | | |
|---|-------------------|-------------------|---------------------------|-------------------|----------------------------------|--|--|
| RETAIL TRADE | 44-45 | 417 | <u>\$2,848,251</u> | <u>2,179</u> | \$156,326,046 | | |
| MOTOR VEHICLES & PARTS | 441 | 14 | 157,621 | 117 | 36,109,824 | | |
| NEW & USED AUTO DEALERS | 4411 | D | D | 30 | 28,023,228 | | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 5 | 32,968 | 19 | 1,370,965 | | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 9 | 124,653 | 68 | 6,715,631 | | |
| FURNITURE & HOME FURNISHING | 442 | 15 | 77,981 | 71 | 3,565,500 | | |
| ELECTRONICS & APPLIANCES | 443 | 36 | 473,751 | 171 | 3,462,867 | | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 13 | 405,594 | 65 | 1,585,578 | | |
| COMPUTERS & SOFTWARE | 44312 | 23 | 68,157 | 106 | 1,877,289 | | |
| CAMERA & PHOTO SUPPLIES | 44313 | - | - | D | D | | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 31 | 470,967 | 146 | 14,557,586 | | |
| | 4441 | 22 | 406,127 | 110 | 13,543,868 | | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 9 | 64,840 | 36 | 1,013,718 | | |
| FOOD & BEVERAGE STORES | 445 | 12 | 516,261 | 82 | 13,680,929 | | |
| GROCERY & CONVENIENCE STORES | 4451 | 4 | 474,404 | 30 52 | 13,246,685 | | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 8 | 41,857 | | 434,244 4,717,610 | | |
| DRUG/HEALTH STORES GAS STATIONS & CONVENIENCE STORES W/PUMPS | 446 447 | 25 3 | 53,885 192,695 | 125 49 | | | |
| APPAREL & ACCESSORIES | 447 | 31 | 23,898 | 49 112 | 11,265,780 4,548,365 | | |
| CLOTHING & SHOE STORES | 440 4481, 4482 | 31 | 23,898 | 89 | 2,325,426 | | |
| JEWELRY & LUGGAGE STORES | 4481, 4482 | - | 23,090 | 23 | 2,323,420 | | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 32 | 115,294 | 160 | 4,322,686 | | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 21 | 82,347 | 105 | 3,410,838 | | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 11 | 32,947 | 55 | 911,848 | | |
| GENERAL MERCHANDISE STORES | 452 | 6 | 46,702 | 21 | 40,631,338 | | |
| DEPARTMENT STORES | 4521 | 3 | 31,594 | 5 | 14,407,226 | | |
| GENERAL MERCHANDISE STORES | 4529 | 3 | 15,108 | 16 | 26,224,112 | | |
| E-COMMERCE & MAIL ORDER | 4541 | 61 | 88,313 | 196 | 1,598,808 | | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 151 | 630,883 | 929 | 17,864,753 | | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>5</u> | <u>17,738</u> | <u>36</u> | <u>999,458</u> | | |
| <u>MINING</u> | <u>21</u> | <u>3</u> | <u>133,529</u> | <u>13</u> | <u>285,464</u> | | |
| UTILITIES | <u>22</u> | <u>D</u> | D | <u>15</u> | <u>173,872</u> | | |
| CONSTRUCTION | <u>23</u> | <u>116</u> | <u>2,418,157</u> | <u>1,049</u> | <u>38,879,069</u> | | |
| CONSTRUCTION OF BUILDINGS | 236 | 28 | 1,081,445 | 216 | 18,533,148 | | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 9 | 338,450 | 65 | 5,586,081 | | |
| SPECIAL TRADE CONTRACTORS | 238 | 79 | 998,262 | 768 | 14,759,840 | | |
| MANUFACTURING | <u>31-33</u> | <u>52</u> | <u>160,340</u> | <u>410</u> | <u>6,020,735</u> | | |
| WHOLESALE TRADE | <u>42</u> | <u>212</u> | <u>1,688,794</u> | <u>1,214</u> | <u>23,769,012</u> | | |
| DURABLE GOODS | 423 | 137 | 654,495 | 875 | 20,058,604 | | |
| NONDURABLE GOODS | 424 | 75 | 1,034,299 | 321 | 3,594,123 | | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | D | D | 18 | 116,285 | | |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>3</u> | <u>301</u> | <u>72</u> | <u>1,535,138</u> | | |
| INFORMATION | <u>51</u> | <u>92</u> | <u>420,487</u> | <u>292</u> | <u>14,224,628</u> | | |
| FINANCE, INSURANCE | <u>52</u> | <u>16</u> | <u>21,014</u> | <u>73</u> | <u>2,258,846</u> | | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>38</u> | <u>185,950</u> | <u>227</u> | <u>6,964,144</u> | | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>40</u> | <u>82,376</u> | <u>331</u> | <u>5,702,375</u> | | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>66</u> | <u>294,933</u> | <u>503</u> | <u>5,810,349</u> | | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> 72 | <u>15</u> | <u>332,822</u> | <u>67</u> | <u>1,740,700</u> | | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> 721 | <u>22</u> | <u>575,519</u> | <u>242</u> | <u>29,286,741</u> | | |
| | 721 | 9 12 | 197,792 | 44 | 3,039,840 | | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES OTHER SERVICES | 722 <u>81</u> | 13 40 | 377,727 | 198 467 | 26,246,901 8 947 566 | | |
| REPAIR & MAINTENANCE | <u>81</u> 811 | <u>40</u> 22 | <u>556,242</u> 454,130 | <u>467</u> 292 | <u>8,947,566</u> 6,278,495 | | |
| PERSONAL SERVICE | 812 | 18 | 102,112 | 292 145 | | | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 812 813, 814 | 18 D | 102,112 D | 30 | 2,212,024 457,047 | | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | | <u>75,105</u> | | <u>437,047</u> <u>208,744</u> | | |
| TOTAL ALL INDUSTRIES | <u>02,00</u> | <u>8</u> 1,145 | \$9,811,558 | <u>9</u> 7,199 | \$303,132,887 | | |
| | | | | | | | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | DOUGLAS* | UNITS | FERRY* |
|---|----------------------|------------|-------------------------|---------------|--------------------|
| RETAIL TRADE | <u>44-45</u> | 1,070 | <u>\$66,769,529</u> | <u>531</u> | <u>\$4,522,235</u> |
| MOTOR VEHICLES & PARTS | 441 | 50 | 10,975,479 | 22 | 862,253 |
| NEW & USED AUTO DEALERS | 4411 | 15 | 7,377,783 | 5 | 133,873 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 8 | 698,922 | 3 | 1,415 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 27 | 2,898,774 | 14 | 726,965 |
| FURNITURE & HOME FURNISHING | 442 | 34 | 3,058,254 | 14 | 78,954 |
| ELECTRONICS & APPLIANCES | 443 | 84 | 1,620,347 | 36 | 207,840 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 28 | 383,337 | 13 | 110,037 |
| COMPUTERS & SOFTWARE | 44312 | 56 | 1,237,010 | 23 | 97,803 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | - | - |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 75 | 3,199,356 | 33 | 537,387 |
| BUILDING MATERIALS | 4441 | 60 | 1,541,409 | 21 | 446,699 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 15 | 1,657,947 | 12 | 90,688 |
| FOOD & BEVERAGE STORES | 445 | 35 | 4,359,036 | 20 | 786,333 |
| GROCERY & CONVENIENCE STORES | 4451 | 12 | 4,143,770 | 8 | 778,641 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 23 | 215,266 | 12 | 7,692 |
| DRUG/HEALTH STORES | 446 | 60 | 1,139,556 | 25 | 101,833 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 13 | 1,681,015 | 7 | 701,155 |
| APPAREL & ACCESSORIES | 448 | 80 | 2,629,717 | 38 | 78,641 |
| CLOTHING & SHOE STORES | 4481, 4482 | 63 | 1,696,237 | 35 | 77,739 |
| JEWELRY & LUGGAGE STORES | 4483 | 17 | 933,480 | 3 | 902 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 451 | 83 55 | 1,153,566 | 50 20 | 117,794 |
| | 4511 | 55 28 | 1,079,931 | 29 | 110,754 |
| BOOK/PERIODICAL/MUSIC STORE GENERAL MERCHANDISE STORES | 4512 | 20 15 | 73,635 29,817,775 | 21 3 | 7,040 |
| DEPARTMENT STORES | 452 4521 | 4 | | 3 | 41,180 41,180 |
| GENERAL MERCHANDISE STORES | 4529 | 4 11 | 7,464,800 22,352,975 | D | 41,180 D |
| E-COMMERCE & MAIL ORDER | 4541 | 121 | 603,347 | 77 | 161,640 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 420 | 6,532,081 | 206 | 847,225 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>15</u> | 20,302 | <u>10</u> | <u>62,990</u> |
| MINING | <u>21</u> | <u>4</u> | 46,537 | <u>10</u> | 301,840 |
| UTILITIES | 22 | 3 | 448,249 | <u>■</u> D | <u>001,010</u> |
| CONSTRUCTION | <u></u> <u>23</u> | <u>525</u> | 96,474,427 | 119 | 3,748,375 |
| CONSTRUCTION OF BUILDINGS | 236 | 144 | 79,772,608 | 36 | 1,359,637 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 39 | 8,804,816 | 14 | 1,637,547 |
| SPECIAL TRADE CONTRACTORS | 238 | 342 | 7,897,003 | 69 | 751,191 |
| MANUFACTURING | 31-33 | 169 | 1,750,200 | <u>71</u> | 306,445 |
| WHOLESALE TRADE | 42 | 570 | 24,586,298 | 247 | 1,657,951 |
| DURABLE GOODS | 423 | 390 | 22,799,427 | 177 | 1,205,076 |
| NONDURABLE GOODS | 424 | 173 | 1,782,761 | 67 | 437,520 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 4,110 | 3 | 15,355 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>20</u> | <u>326,548</u> | <u>4</u> | <u>4,411</u> |
| INFORMATION | <u>51</u> | <u>177</u> | <u>8,144,659</u> | <u>99</u> | <u>615,491</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>46</u> | <u>439,964</u> | <u>11</u> | <u>21,104</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>120</u> | <u>2,799,517</u> | <u>33</u> | <u>155,727</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>156</u> | <u>28,525,750</u> | <u>55</u> | <u>110,054</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>230</u> | <u>3,088,611</u> | <u>68</u> | <u>285,287</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>24</u> | <u>1,534,712</u> | <u>6</u> | <u>56,230</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>69</u> | <u>6,974,577</u> | <u>27</u> | <u>766,094</u> |
| ACCOMMODATIONS | 721 | 6 | 562,981 | 14 | 284,215 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 63 | 6,411,596 | 13 | 481,879 |
| OTHER SERVICES | <u>81</u> | <u>170</u> | <u>1,643,589</u> | <u>53</u> | <u>544,899</u> |
| REPAIR & MAINTENANCE | 811 | 103 | 1,067,081 | 29 | 417,809 |
| PERSONAL SERVICE | 812 | 51 | 522,946 | 16 | 77,566 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 16 | 53,562 | 8 | 49,524 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>5</u> | <u>17,059</u> | <u>5</u> | <u>27,236</u> |
| TOTAL ALL INDUSTRIES | | 3,373 | \$243,590,528 | 1,344 | \$13,186,369 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collect | ions | | | |

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| MOTOR VEHICLES & PARTS 441 91 30.735.169 4 97. NEW & USE OUTO DELLERS 4411 27 22.946.116 - 97. AUTOMOTIVE PARTS & THE 4413 53 4,650.712 4 97. FURNITURE & HOME FURNISHING 442 53 1,986.593 6 12. ELECTRONICS & APPLIANCES 443 130 2,158.663 21 359. COMENCES, TV & OTHER ELECTRONICS 44311 99 1,224.025 9 15. CAMERA & PHOTO SUPPLIES 44313 D 0 258.07 16 533. LAWN & GARDEN SUPPLIES & EQUIP. 4441 66 6.075.75 16 533. LAWN & GARDEN SUPPLIES & EQUIP. 4442 32 1,533.562 3 25. GONGERERAGE STORES 4451 21 5,147.267 D 27. GROCERY & CONVENIENCE STORES 4451 21 1,514.576 5 227. GROCERY & CONS & WENDES STORES 4442 32 1,161.532.5 | INDUSTRY | NAICS | UNITS | FRANKLIN* | UNITS | GARFIELD* |
|--|--|---------------------|------------|-------------------|-----------|-----------------|
| MOTOR VEHICLES & PARTS 441 91 30,735,169 4 97. NEW & USE AUTO DELERS 4411 27 22,964,116 - <t< td=""><td>RETAIL TRADE</td><td>44-45</td><td>1,622</td><td>\$88,038,983</td><td>275</td><td>\$2,132,646</td></t<> | RETAIL TRADE | 44-45 | 1,622 | \$88,038,983 | 275 | \$2,132,646 |
| RV. BOAT. MOTORCYCLE DEALERS 4412 11 3.138.311 D AUTONOTIVE PARTS AT THE 4413 53 4.650.742 4 97. FURNITURE & HOME FURNISHING 442 53 1.386.593 6 12. ALTONOTIVE PARTS AT TRENONCS 44311 30 2.138.683 21 39. COMPUTERS & SOFTMARE 44312 91 1.224.025 9 56. COMMERA & PHOTO SUPPLIES 4441 66 8.675.275 16 523. LAWIN & GARDEN SUPPLIES & EQUIP. 4441 66 8.675.275 16 523. LAWIN & GARDEN SUPPLIES & EQUIP. 4442 32 1.583.582 3 25. CONSTRENAGE STORES 4445 50 5.342.73 D 27. GROCERY & CONVENIENCE STORES 4441 168 1.191.933 25 18. JEVELRY & LUGAGAGE STORES 4481 108 1.191.933 25 18. JEVELRY & LUGAGAGE STORES 4481 108 1.191.933 25 18. | MOTOR VEHICLES & PARTS | 441 | 91 | 30,735,169 | | 97,335 |
| AUTOMOTIVE PARTS & TINE 4413 53 4,650,742 4 97,7 PURNTURE & HOME FURNSHING 442 53 1,386,593 6 12 ELECTRONICS & APPLIANCES 443 130 2,135,863 21 415, APPLIANCES, TV & OTHER ELECTRONICS 44311 39 911,838 12 399, COMENTERS & SOFTWARE 44312 91 1,224,025 9 15, COMENTERS & FORTORES 4441 66 8,675,75 16 533, BULLDING MATERIALS, GARDEN EQUIP & SUPPLIES 4441 66 8,675,75 16 523, CODD & EVERACE STORES 4445 50 5344,23 227, 154,676 5 227, GOD & BEVERACE STORES 4451,4453 29 216,676 5 27, 16,000,010,010,010,010,010,010,010,010,0 | NEW & USED AUTO DEALERS | 4411 | 27 | 22,946,116 | - | - |
| FUENTURE & HOME FUENISHING 442 53 1,386,593 6 12 ELECTONICS & APPLIANCES 443 130 21,366,63 21 455, OCMERS & SOFTUNARE 44312 91 1,224,025 9 15, COMERA & PHOTO SUPPLIES 44313 0 0 128,857 19 548,3 BUILDING MATERIALS GARDEN EQUIP & SUPPLIES 4441 66 6,676,275 16 533,2 COMERA & PHOTO SUPPLIES & EQUIP. 4442 32 1,883,862 3 25, FOOD & BEVERAGE STORES 4445 50 5,344,34 5 27, GROCERY & CONVENIENCE STORES 4462,4453 29 21,875,5 12 116, GAS STATIONS & CONVENIENCE STORES 4481,442 32 1,445,163 22 8, JEWELRY & LUGGAGE STORES 4481 108 1,112 1,114,513 25 18, SPORTING GODOS, TOYS, HOBEV/CRAFT STORES 451 12 14,47,473 18 16, SPORTING GODOS, TOYS, HOBEV/CRA | RV, BOAT, MOTORCYCLE DEALERS | 4412 | 11 | 3,138,311 | D | D |
| ELECTRONICS & APPLIANCES 443 130 2.138.663 21 415. APPLIANCES, TV & OTHER ELECTRONICS 44311 39 911.838 12 399. COMEVTERS & SOFTWARE 44312 91 1.224.025 9 15. CAMERA & PHOTO SUPPLIES 44313 D D D 548. BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES 4441 66 8.675.275 16 553. LAWN & GARDEN SUPPLIES & EQUIP. 4442 32 1.586.362 3 27. GROCERY & CONVENIENCE STORES 4451 50 5.384.243 5 227. OTHER FOOD & BEVERAGE STORES 4446 70 2.528.755 12 116. GAS STATIONS & CONVENIENCE STORES 4448 106 1.191.9133 25 18. CLOTHING & SHOE STORES 4448 16 46.770 3 10. SPORTING GOODS, TOYS, BOOK & MUSIC STORES 4511 12 1.174.864 25 18. JEWELRY & LUGGAGE STORES 452 18 16.6 | AUTOMOTIVE PARTS & TIRE | 4413 | 53 | 4,650,742 | 4 | 97,335 |
| APPLIANCES, TV & OTHER ELECTRONICS 44311 39 911,238 12 399, COMPUTERS & SOFTMARE 44312 91 1,224,025 9 15, DBULDING MATERIALS, GARDEN EQUIP & SUPPLIES 4441 66 6,75,275 16 523, LAWN & GARDEN SUPPLIES & EQUIP. 4442 32 1,683,582 3 25, FOOD & BEVERAGE STORES 4445 50 5,364,243 5 27, GROCERY & CONVENIENCE STORES 4445 29 21,6776 5 227, DRUGHERALTH STORES 4446 70 2,528,755 12 116, GAS STATIONS & CONVENIENCE STORES 4448 108 1,191,833 25 18, JEWELRY & LUGGAGE STORES 4481 442 21 1,144,16163 22 8, JEWELRY & LUGGAGE STORES 4481 108 16,6720 6 262, SPORTING GODDS, TOYS, BODK & MUSC STORES 451 11 21 1,74,854 25 18, BOCAPERIDDICALMUSE STORES 4521 | FURNITURE & HOME FURNISHING | 442 | 53 | 1,386,593 | 6 | 12,879 |
| COMPUTERS & SOFTWARE 44312 91 1,224,025 9 548, BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES 4441 66 8,675,275 16 533, LAWN & GARDEN SUPPLIES & EQUIP. 4441 66 8,675,275 16 533, LAWN & GARDEN SUPPLIES & EQUIP. 4442 32 1,563,582 3 25, FOOD & BEVERAGE STORES 4451 50 5,364,243 5 227, OTHER FOOD & BEVERAGE STORES 4445 10 2,169,76 5 227, DRUGHEALTH STORES 4446 70 2,282,755 12 16, CASTATIONS & CONVENIENCE STORES 4443 108 1,119,133 25 18, CLOTHING & SHOE STORES 4443 16 46,770 3 10, SPORTING GODS, TOYS, BOOK & MUSIC STORES 4511 12 1,174,864 25 18, BOCKPERIDICALMUSIC STORE 452 18 16,667,20 6 220, DEPARTMERT STORES 452 18 16,6667,20 | ELECTRONICS & APPLIANCES | - | | 2,135,863 | 21 | 415,021 |
| CAMERA & PHOTO SUPPLIES 44313 D D D D BUILDING MATERIALS, ARDEN EQUIP & SUPPLIES 4441 96 10,258,857 19 548, 542, 542, 1444 98 10,258,857 19 548, 542, 542, 542, 542, 542, 542,55 16 5523, 523, 525, 542,352 3 25, 542,757 16 5523, 527, 67,070,076,076,85 445, 524,2463 50 5,364,243 5 227, 67,070,076,076,85 445, 445, 446 70 2,528,755, 52,32,201 10 OTHER FOOD & BEVERAGE STORES 446 70 2,528,755, 52,32,201 10 APPAREL & ACCESSORIES 448 108 1,191,333, 25 18, 9,070,0005, TOYS, HOBBY/CRAFT STORES 441 108 1,191,333, 25 18, 9,007,0005, TOYS, HOBBY/CRAFT STORES 4511 72 764,473 18 16, 26, 26, 26, 26, 26, 26, 26, 26, 26, 2 | • | 44311 | 39 | 911,838 | | 399,445 |
| BUILDING MATERIALS GARDEN EQUIP & SUPPLIES 444 98 10258.857 19 548. BUILDING MATERIALS 4441 66 8675.275 16 523. LAWN & GARDEN SUPPLIES & EQUIP. 4442 32 1,583.582 3 25. FOOD & BEVERAGE STORES 4451 50 5.364.243 5 27. OTHER FOOD & BEVERAGE STORES 4452,4453 29 216.976 5 22.528.755 12 116. GAS STATIONS & CONVENIENCE STORES 4441 448 108 11,91.933 25 18. OLTHER FOOD & BEVERAGE STORES 4481 4483 16 46.770 3 10. SPORTING GODDS, TOYS, BOOK & MUSIC STORES 4511 112 1,174.854 25 18. SPORTING GODDS, TOYS, BOOK & MUSIC STORES 4511 72 764.473 18 16. BOOKPERIODICALMUSIC STORES 4512 40 410.381 7 2. GENERAL MERCHANDISE STORES 4521 3 27.571 3 32. | | | | | | 15,576 |
| BUILDING MATERIALS 4441 66 8.675.75 16 523. LAWN & GADEN SUPPLIES & EQUIP. 4442 32 1.583.582 3 25, FOOD & BEVERAGE STORES 4451 21 5.147.287 D 0 OTHER FOOD & BEVERAGE STORES 4451 21 5.147.287 D 0 OTHER FOOD & BEVERAGE STORES 446 70 2.528.765 12 116. GAS STATIONS & CONVENIENCE STORES 448 108 1.191.33 25 18. APPAREL & ACCESSORIES 4481 1482 92 1.145.163 22 8. JEWELRY & LUGGAGE STORES 4481 112 1.745.484 25 18. SPORTING GOODS, TOYS, BOOK AMUSIC STORES 4512 40 410.31 7 2. GENERAL MERCHANDISE STORES 452 18 16.666.700 6 282. GENERAL MERCHANDISE STORES 452 13 27.171 3 32. GENERAL MERCHANDISE STORES 452 12 36.5881 | | | | | | D |
| LAWW & GARDEN SUPPLIES & EQUIP. 4442 32 1583.582 3 252 FODD & BEVERAGE STORES 445 50 5.364.243 5 2277 GROCERY & CONVENIENCE STORES 4452,4453 29 216.976 5 2277 DRUGHEALTH STORES 4462,4453 29 216.976 5 228.755 12 116. GAS STATIONS & CONVENIENCE STORES 4442 446 70 2.528.755 12 116. GAS STATIONS & CONVENIENCE STORES 4443 108 146.770 3 100. SPORTING GOODS, TOYS, BOOK & MUSIC STORES 4511 112 1.174.854 25 18. SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 4512 40 410.381 7 2. GENERAL MERCHANDISE STORES 452 18 16.066.720 6 262. DEPARTIENT STORES 4521 3 271.571 3 32. GENERAL MERCHANDISE STORES 4521 3 271.571 3 32. GENERAL MERCHANDISE STORES 4529 | | | | | | 548,892 |
| FOOD & BEVERAGE STORES 445 50 S38423 5 227, GROCERY & CONVENIENCE STORES 4461 21 5,147,267 D OTHER FOOD & BEVERAGE STORES 4461 70 2,228,755 12 116 GAS STATIONS & CONVENIENCE STORES 446 70 2,228,755 12 116 APPAREL & ACCESSORIES 448 108 1,19333 25 18, LOUTHING & SHOE STORES 4481 4481 92 1,145,163 22 8, JEWELRY & LUGGAGE STORES 4481 4481 442 25 18, SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 4511 112 1,174,854 25 18, SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 452 18 16,666,720 6 262, DEPARTMERCHANDIES TORES 4521 3 277,71 3 22, GENRAL MERCHANDIES TORES 4529 15 16,395,149 3 230, E-COMMERCE & MAIL CRDER 4521 11 22 237,013 322, MI | | | | | | 523,029 |
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| E-COMMERCE & MAIL ORDER 451 148 975,300 48 45, MISCELLANEOUS RETAILERS 453,4542,4543 719 10,382,495 104 368, AGRICULTURE, FORESTRY, FISHING 11 22 2,397,019 4 63, 63, 63,452,4543 719 10,382,495 104 368, 368, 355,981 MINING, 21 3 355,981 | | | | | | 230,138 |
| MISCELLANEOUS RETAILERS 453, 4542, 4543 719 10,382,495 104 368, AGRICULTURE, FORESTRY, FISHING 11 22 2,397,019 4 63, MINING 21 3 355,981 - - - UTILITIES 22 7 79,454 D - - CONSTRUCTION OF BUILDINGS 236 156 24,325,885 9 263, HEAVY CONSTRUCTION & HIGHWAYS 237 44 4,790,475 6 100, SPECIAL TRADE CONTRACTORS 238 547 15,412,319 58 756, MANUFACTURING 31-33 283 4,849,754 27 107, VHOLESALE TRADE 42 970 27,929,969 143 528, DURABLE GOODS 423 662 22,465,635 94 380, NONDURABLE GOODS 424 274 5,400,269 46 145, INFORMATION 51 248 9,641,243 57 194, INFORMATION 52 72 1,421,479 9 9, <td< td=""><td></td><td></td><td></td><td></td><td></td><td>45,902</td></td<> | | | | | | 45,902 |
| AGRICULTURE, FORESTRY, FISHING 11 22 2,397,019 4 63, MINING MINING 21 3 355,981 - | | | | - | | 368,641 |
| MINING 21 3 355.981 UTILITIES 22 7 79.454 D CONSTRUCTION 23 747 44.528.679 73 1.120, CONSTRUCTION OF BUILDINGS 236 156 24.325.885 9 263, HEAVY CONSTRUCTION & HIGHWAYS 237 44 4,790,475 6 100, SPECIAL TRADE CONTRACTORS 238 547 15.412,319 58 756, MANUFACTURING 31.33 283 4.849,754 27 107, WHOLESALE TRADE 42 970 27.929.969 143 528, DURABLE GOODS 423 662 22,465,635 94 380, NONDURABLE GOODS 424 274 5,400,269 46 145, ELECTRONIC MARKETS, AGENTS & BROKERS 425 14 64,065 3 1, TRANSPORTATION & WAREHOUSING 48-49 39 1.450,676 D - INFORMATION 51 248 9.641,243< | | | | | | <u>63,804</u> |
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| HEAVY CONSTRUCTION & HIGHWAYS 237 44 4,790,475 6 100, SPECIAL TRADE CONTRACTORS 238 547 15,412,319 58 756, MANUFACTURING 31-33 283 4,849,754 27 107, WHOLESALE TRADE 42 970 27,929,969 143 528, DURABLE GOODS 423 662 22,465,635 94 380, NONDURABLE GOODS 424 274 5,400,269 46 145, ELECTRONIC MARKETS, AGENTS & BROKERS 425 14 64,065 3 1, INFORMATION 51 248 9641,243 57 194, FINANCE, INSURANCE 52 72 1,421,749 9 9 REAL ESTATE, RENTAL/LEASING 53 186 8,763,816 23 38, AARTS, ENTERTAINMENT & RECREATION 71 35 1,413,515 D - ACCOMMODATIONS 721 148 3,326,070 D - ACCOMMODATIONS 721 18 3,326,070 D - ACCOMMODATIO | | | | | | 263,160 |
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| WHOLESALE TRADE 42 970 27.929,969 143 528. DURABLE GOODS 423 662 22,465,635 94 380, NONDURABLE GOODS 424 274 5,400,269 46 145, ELECTRONIC MARKETS, AGENTS & BROKERS 425 14 64,065 3 1, INFORMATION 51 248 9,641,243 57 194, FINANCE, INSURANCE 52 72 1,421,749 9 9, REAL ESTATE, RENTAL/LEASING 53 186 8,763,816 29 126, PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 233 2,378,406 23 38, MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 354 5,420,447 30 68, ACCOMMODATIONS & FOOD SERVICES 72 142 15,197,728 6 131, ACCOMMODATIONS 721 18 3,326,070 D 79, RESTAURANTS, FOOD SERVICES 811 273 11,472,374 17 108, | MANUFACTURING_ | <u>31-33</u> | | | | <u>107,181</u> |
| DURABLE GOODS 423 682 22,465,635 94 380, NONDURABLE GOODS 424 274 5,400,269 46 145, ELECTRONIC MARKETS, AGENTS & BROKERS 425 14 64,065 3 1, TRANSPORTATION & WAREHOUSING 48-49 39 1,450,676 D | WHOLESALE TRADE | | | 27,929,969 | | 528,301 |
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| TRANSPORTATION & WAREHOUSING 48-49 39 1.450.676 D INFORMATION 51 248 9.641.243 57 194. FINANCE, INSURANCE 52 72 1.421.749 9 9. REAL ESTATE, RENTAL/LEASING 53 186 8.763.816 29 126. PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 233 2.378.406 23 38. MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 354 5.420.447 30 68. ARTS, ENTERTAINMENT & RECREATION 71 35 1.413.515 D | NONDURABLE GOODS | 424 | 274 | 5,400,269 | 46 | 145,698 |
| INFORMATION 51 248 9.641,243 57 194, FINANCE, INSURANCE 52 72 1.421,749 9 9, REAL ESTATE, RENTAL/LEASING 53 186 8.763,816 29 126, PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 233 2.378,406 23 38, MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 354 5.420,447 30 68, ARTS, ENTERTAINMENT & RECREATION 71 35 1.413,515 D - ACCOMMODATIONS FOOD SERVICES 72 142 15.197,728 6 131, ACCOMMODATIONS 721 18 3,326,070 D - RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 124 11,871,658 6 131, OTHER SERVICES 81 273 11.472,374 17 108, REPAIR & MAINTENANCE 812 68 1,688,986 8 29, PERSONAL SERVICE 812 68 1,688,986 8 | ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 14 | 64,065 | 3 | 1,920 |
| INFORMATION 51 248 9.641.243 57 194. FINANCE, INSURANCE 52 72 1.421.749 9 9. REAL ESTATE, RENTAL/LEASING 53 186 8.763.816 29 126. PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 233 2.378.406 23 38. MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 354 5.420.447 30 68. ARTS, ENTERTAINMENT & RECREATION 71 35 1.413.515 D - ACCOMMODATIONS FOOD SERVICES 72 142 15.197.728 6 131. ACCOMMODATIONS 721 18 3.326,070 D - RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 124 11.871,658 6 131. OTHER SERVICES 81 273 11.472.374 17 108. REPAIR & MAINTENANCE 812 68 1,688,986 8 29. PERSONAL SERVICE 812 68 1,688,986 8 | TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>39</u> | <u>1,450,676</u> | <u>D</u> | D |
| FINANCE, INSURANCE 52 72 1,421,749 9 9, REAL ESTATE, RENTAL/LEASING 53 186 8,763,816 29 126, PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 233 2,378,406 23 38, MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 354 5,420,447 30 68, ARTS, ENTERTAINMENT & RECREATION 71 35 1,413,515 D - ACCOMMODATIONS FOOD SERVICES 72 142 15,197,728 6 131, ACCOMMODATIONS FOOD SERVICES 72 142 11,871,658 6 131, ACCOMMODATIONS 721 18 3,326,070 D - - RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 124 11,871,658 6 131, OTHER SERVICES 811 273 11,472,374 17 108, REPAIR & MAINTENANCE 811 182 9,681,462 9 79, PERSONAL SERVICE 812 <td< td=""><td>INFORMATION</td><td><u>51</u></td><td></td><td><u>9,641,243</u></td><td><u>57</u></td><td><u>194,158</u></td></td<> | INFORMATION | <u>51</u> | | <u>9,641,243</u> | <u>57</u> | <u>194,158</u> |
| REAL ESTATE, RENTAL/LEASING 53 186 8,763,816 29 126, PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 233 2,378,406 23 38, MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 354 5,420,447 30 68, ARTS, ENTERTAINMENT & RECREATION 71 35 1,413,515 D | FINANCE, INSURANCE | | <u>72</u> | <u>1,421,749</u> | | <u>9,967</u> |
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| ARTS, ENTERTAINMENT & RECREATION 71 35 1.413,515 D ACCOMMODATIONS & FOOD SERVICES 72 142 15,197,728 6 131, ACCOMMODATIONS 721 18 3,326,070 D 7 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 124 11,871,658 6 131, OTHER SERVICES 81 273 11,472,374 17 108, REPAIR & MAINTENANCE 811 182 9,681,462 9 79, PERSONAL SERVICE 812 68 1,688,986 8 29, RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 23 101,926 D PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, | PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | | <u>233</u> | 2,378,406 | | <u>38,451</u> |
| ARTS, ENTERTAINMENT & RECREATION 71 35 1.413,515 D ACCOMMODATIONS & FOOD SERVICES 72 142 15,197,728 6 131, ACCOMMODATIONS 721 18 3,326,070 D 7 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 124 11,871,658 6 131, OTHER SERVICES 81 273 11,472,374 17 108, REPAIR & MAINTENANCE 811 182 9,681,462 9 79, PERSONAL SERVICE 812 68 1,688,986 8 29, RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 23 101,926 D PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, | MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>354</u> | 5,420,447 | <u>30</u> | <u>68,544</u> |
| ACCOMMODATIONS 721 18 3,326,070 D RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 124 11,871,658 6 131, OTHER SERVICES 811 273 11,472,374 17 108, REPAIR & MAINTENANCE 811 182 9,681,462 9 79, PERSONAL SERVICE 812 68 1,688,986 8 29, RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 23 101,926 D PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, | ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>35</u> | <u>1,413,515</u> | | D |
| ACCOMMODATIONS 721 18 3,326,070 D RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 124 11,871,658 6 131, OTHER SERVICES 811 273 11,472,374 17 108, REPAIR & MAINTENANCE 811 182 9,681,462 9 79, PERSONAL SERVICE 812 68 1,688,986 8 29, RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 23 101,926 D PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, TOTAL ALL INDUSTRIES 5,242 \$225,424,478 701 \$4,655, | ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>142</u> | <u>15,197,728</u> | <u>6</u> | <u>131,023</u> |
| OTHER SERVICES 81 273 11,472,374 17 108, REPAIR & MAINTENANCE 811 182 9,681,462 9 79, PERSONAL SERVICE 812 68 1,688,986 8 29, RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 23 101,926 D 79, PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, | ACCOMMODATIONS | 721 | 18 | 3,326,070 | | D |
| REPAIR & MAINTENANCE 811 182 9,681,462 9 79, PERSONAL SERVICE 812 68 1,688,986 8 29, RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 23 101,926 D PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, TOTAL ALL INDUSTRIES 5,242 \$225,424,478 701 \$4,655, | RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 124 | 11,871,658 | 6 | 131,023 |
| PERSONAL SERVICE 812 68 1,688,986 8 29, RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 23 101,926 D PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, TOTAL ALL INDUSTRIES 5,242 \$225,424,478 701 \$4,655, | OTHER SERVICES | <u>81</u> | <u>273</u> | <u>11,472,374</u> | <u>17</u> | <u>108,796</u> |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 23 101,926 D PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, TOTAL ALL INDUSTRIES 5,242 \$225,424,478 701 \$4,655, | REPAIR & MAINTENANCE | 811 | 182 | 9,681,462 | 9 | 79,614 |
| PUBLIC ADMINISTRATION, OTHER 92,00 6 84,685 8 26, TOTAL ALL INDUSTRIES 5,242 \$225,424,478 701 \$4,655, | PERSONAL SERVICE | 812 | 68 | 1,688,986 | 8 | 29,182 |
| TOTAL ALL INDUSTRIES 5,242 \$225,424,478 701 \$4,655, | RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 23 | 101,926 | D | D |
| | PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>6</u> | <u>84,685</u> | <u>8</u> | <u>26,213</u> |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | TOTAL ALL INDUSTRIES | | 5,242 | \$225,424,478 | 701 | \$4,655,748 |
| | *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collect | ions | | | |

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | GRANT* | UNITS | GRAYS HARBOR* | | |
|---|-------------------|-------------------|---------------------------------|-------------------|--------------------------------|--|--|
| RETAIL TRADE | 44-45 | 1,964 | <u>\$127,809,259</u> | <u>1,979</u> | \$94,644,269 | | |
| MOTOR VEHICLES & PARTS | 441 | 132 | 25,085,838 | 91 | 17,620,144 | | |
| NEW & USED AUTO DEALERS | 4411 | 43 | 16,099,255 | 29 | 12,568,646 | | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 19 | 1,459,487 | 16 | 367,245 | | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 70 | 7,527,096 | 46 | 4,684,253 | | |
| FURNITURE & HOME FURNISHING | 442 | 66 | 2,707,205 | 66 | 2,051,236 | | |
| ELECTRONICS & APPLIANCES | 443 | 161 | 6,212,063 | 147 | 2,147,831 | | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 63 | 2,022,702 | 50 | 1,034,986 | | |
| COMPUTERS & SOFTWARE | 44312 | 94 | 4,184,436 | 94 | 1,109,727 | | |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 4,925 | 3 | 3,118 | | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 136 | 19,142,592 | 134 | 12,763,975 | | |
| | 4441 | 103 | 14,891,174 | 95 | 11,926,790 | | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 33 | 4,251,418 | 39 | 837,185 | | |
| FOOD & BEVERAGE STORES | 445 | 73 | 8,775,787 | 81 | 10,170,890 | | |
| GROCERY & CONVENIENCE STORES | 4451 | 30 | 8,531,450 | 45 | 9,852,687 | | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 446 | 43 94 | 244,337 1,667,014 | 36 | 318,203 | | |
| DRUG/HEALTH STORES GAS STATIONS & CONVENIENCE STORES W/PUMPS | 440 447 | 94 41 | , , | 93 38 | 2,182,521 | | |
| APPAREL & ACCESSORIES | 447 | 128 | 8,984,987 3,608,396 | 30 120 | 8,522,588 2,300,456 | | |
| CLOTHING & SHOE STORES | 440 4481, 4482 | 120 | 2,898,172 | 97 | 1,549,681 | | |
| JEWELRY & LUGGAGE STORES | 4481, 4482 | 18 | 710,224 | 23 | 750,775 | | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 140 | 2,676,994 | 136 | 2,348,151 | | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 84 | 1,471,979 | 93 | 1,643,964 | | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 56 | 1,205,015 | 43 | 704,187 | | |
| GENERAL MERCHANDISE STORES | 452 | 23 | 29,893,255 | 18 | 22,362,240 | | |
| DEPARTMENT STORES | 4521 | 4 | 3,449,027 | 3 | 4,502,688 | | |
| GENERAL MERCHANDISE STORES | 4529 | 19 | 26,444,228 | 15 | 17,859,552 | | |
| E-COMMERCE & MAIL ORDER | 4541 | 167 | 1,646,914 | 166 | 1,453,122 | | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 803 | 17,408,214 | 889 | 10,721,115 | | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>36</u> | <u>1,324,108</u> | <u>43</u> | <u>838,515</u> | | |
| <u>MINING</u> | <u>21</u> | <u>4</u> | <u>39,641</u> | <u>6</u> | <u>179,217</u> | | |
| UTILITIES | <u>22</u> | <u>10</u> | <u>2,801,277</u> | <u>12</u> | <u>15,860</u> | | |
| CONSTRUCTION | <u>23</u> | <u>859</u> | <u>84,066,048</u> | <u>752</u> | <u>38,320,163</u> | | |
| CONSTRUCTION OF BUILDINGS | 236 | 204 | 43,528,826 | 221 | 15,949,374 | | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 59 | 11,520,368 | 40 | 2,171,819 | | |
| SPECIAL TRADE CONTRACTORS | 238 | 596 | 29,016,854 | 491 | 20,198,970 | | |
| MANUFACTURING | <u>31-33</u> | <u>372</u> | <u>7,991,932</u> | <u>365</u> | <u>3,798,029</u> | | |
| WHOLESALE TRADE | <u>42</u> | <u>1,152</u> | <u>67,747,900</u> | <u>955</u> | <u>15,166,708</u> | | |
| DURABLE GOODS | 423 | 819 | 59,935,232 | 670 | 11,584,568 | | |
| NONDURABLE GOODS | 424 | 323 | 7,740,524 | 274 | 3,547,841 | | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 10 | 72,144 | 11 | 34,299 | | |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>40</u> | <u>1,253,549</u> | <u>46</u> | <u>1,523,400</u> | | |
| INFORMATION | <u>51</u> | <u>275</u> | <u>14,081,385</u> | <u>263</u> | <u>9,179,493</u> | | |
| FINANCE, INSURANCE | <u>52</u> | <u>81</u> | <u>2,113,000</u> | <u>67</u> | <u>1,019,435</u> | | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>200</u> | <u>9,439,709</u> | <u>200</u> | <u>4,257,484</u> | | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>308</u> | <u>11,601,560</u> | <u>263</u> | <u>3,118,848</u> | | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>384</u> | 7,545,406 | <u>370</u> | <u>3,103,468</u> | | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> 72 | <u>50</u> | <u>1,934,429</u> | <u>72</u> | <u>1,064,871</u> | | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> 721 | <u>231</u> 56 | <u>21,116,111</u> 3 590 791 | <u>304</u> 102 | <u>18,787,921</u> 3,731,306 | | |
| ACCOMMODATIONS RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 56 175 | 3,590,791 | 102 | 3,731,396 | | |
| OTHER SERVICES | 81 | 175 <u>420</u> | 17,525,320 <u>11,023,343</u> | 202 <u>357</u> | 15,056,525 <u>6,779,436</u> | | |
| REPAIR & MAINTENANCE | <u>81</u> 811 | <u>420</u> 263 | 9,053,780 | <u>357</u> 211 | 3,916,290 | | |
| PERSONAL SERVICE | 812 | 203 124 | 1,591,814 | 108 | 1,082,869 | | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 33 | 377,749 | 38 | 1,780,277 | | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>9</u> | <u>103,044</u> | <u>7</u> | <u>106,653</u> | | |
| TOTAL ALL INDUSTRIES | <u>,00</u> | <u> </u> | \$371,991,701 | <u>^</u> 6,061 | \$201,903,770 | | |
| | | | | | | | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| MOTOR VEHICLES & PARTS 441 101 7.949.704 59 2.1233 NEW & JOED AUTO DEALERS 4411 23 3.968.672 9 5547 RV, BOAT, MOTORVCLE DEALERS 4412 30 518.823 24 765.44 AUTOMOTIVE PARTS & TREE 4413 446 3.443.09 25 1.305.36 FURNTURE & HOME FURNISHING 442 120 3.826.120 53 1.077.86 ELECTRONICS 4431 161 2.764.483 86 551.15 COMPUTERS & SOFTWARE 44312 93 1.023.065 49 551.15 COMPUTERS & SOFTWARE 44313 4 99.610 D 1.02 1.02 0.05 435.17 DULDING MATERIALS, ARDEN SUPPLIES 4441 147 15.367.304 75 4.357.7 DEVILDING MATERIALS, GARDEN SUPPLIES 445 82 7.7312.038 50 3.373.06 FOOD A BEVERAGE STORES 4451 140 705.2767 9 3.3660.02 DRUGHAL HY STRES 448 141< | INDUSTRY | NAICS | UNITS | ISLAND* | UNITS | JEFFERSON* |
|---|--|---------------------|------------|---------------|----------|---------------|
| MOTOR VEHICLES & PARTS 441 101 7,949,704 59 2,1233 NEW & USED AUTO DEALERS 4411 20 3,969,672 9 58,47 RV, BOAT, MOTORCYCLE DEALERS 4412 30 518,823 24 765,44 AUTOMOTIVE PARTS & TIRE 4413 46 3,443,090 25 1,355,32 FURNITURE & HOME FURNISHING 442 120 3,828,120 53 1,077,68 ELECTRONICS & APPLIANCES 443 161 2,745,4453 85 5551,17 COMPUTERS & SOFTWARE 44313 4 98,610 D 1 1 1 54,357,3594 75 4,353,7394 75 4,353,7394 75 4,353,7396 75 4,353,7396 75 4,353,7396 75 4,353,7396 76,79 9 3,378,650 76,79,9 3,378,650 76,79,9 3,378,650 76,79,9 3,366,06 76,72,71,41 17,55 11 1,966,06 76,82,71 41 17,55 11,396,18 76,99 3,378,650 14,92,22< | RETAIL TRADE | 44-45 | 2,374 | \$77,836,052 | 1,514 | \$28,599,665 |
| RV, BOAT, MOTORCYCLE DEALERS 4412 30 518.823 24 7765.44 AUTOMOTIVE PARTS BTRE 4413 44 3.403.09 25 1.305.35 FURNTURE & HOME FURNISHING 442 120 3.826.120 55 1.075.08 APPLIANCES, TV & DTHER ELECTRONICS 4431 64 1.276.4643 85 551.05 COMPUTERS & SOFTWARE 44313 4 99.6610 D 1.022.006 49 551.05 CAMERA & PHOTO SUPPLIES 444 187 143.873.004 75 4.380.74 BUILDING MATERIALS, GARDEN SUPPLIES 4441 143 13.673.004 75 4.380.74 LAWIN & CARDEN SUPPLIES & EQUIP. 4442 44 712.008 50 3.737.05 LAWIN & CARDEN SUPPLIES & EQUIP. 4445 166 97 2.401.588 78 1.115.05 3.116.195 11 1.056.06 GROCERY & CONVENIENCE STORES 4461 147 1.93.3116.195 11 1.056.06 3.737.66 14 1.937.335 104 1.92.24 <td>MOTOR VEHICLES & PARTS</td> <td>441</td> <td></td> <td>7,949,704</td> <td></td> <td>2,129,312</td> | MOTOR VEHICLES & PARTS | 441 | | 7,949,704 | | 2,129,312 |
| AUTOMOTIVE PARTS & TIRE 4413 48 3,44,3009 26 1,305,32 PURNITURE & HOME FUNNESHING 442 100 3,226,120 53 1,077,68 ELECTRONICS & APPLIANCES 4431 161 2,745,483 85 946,22 APPLANCES, TV & OTHER ELECTRONICS 4431 4 161,6778 36 355,15 COMENTERS & SOPTWARE 4431 43 368,070 0 453,17 CAMERA & PHOTO SUPPLIES 4441 137 13,873,904 75 4,337,12 BULDING MATERIALS 6442 44 171,800,00 0 3,373,67 FOOD & BEVERAGE STORES 445,1 14 1,982,028 50 3,373,67 DRUGMEALTH STORES 446,1 141 1,987,385 104 901,16 11 1,366,02 APPAREL & ACCESSONES 448,1 141 1,987,385 104 901,16 CLOTHING & CONENTRINCE STORES 441,448 110 1,289,238 104 901,16 CLOTHING & CONENTRES 441,1482 | NEW & USED AUTO DEALERS | 4411 | 23 | 3,986,972 | 9 | 58,470 |
| FURNITURE & HOME FURNISHING 442 120 3.828,120 53 1.077,62 APPLIANCES, TV& OTHER ELECTRONICS 4431 64 1616,778 85 953,153 COMPUTERS & SOFTMARE 44312 93 1.028,095 49 553,15 COMPUTERS & SOFTMARE 44312 93 1.028,095 49 531,17 BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES 4441 143 15,67,394 75 4,336,74 LAWIN & GARDEN SUPPLIES & EQUIP. 4442 44 712,808 50 3,737,66 FOOD & BEVERAGE STORES 4455 82 7,812,038 50 3,737,66 GROCERY & CONVENIENCE STORES 4462,4453 68 709,271 11 17,164 DRUGHERALTH STORES 4481 441 1,937,385 104 901,16 CLOTING & SCHONEINDE STORES 4481 141 1,937,385 104 901,16 CLOTING & SCHONE STORES 441 1,807,335 116,82,245 17 104,335 SPORTING & GODS, TOYS, HOBSV(CRAFT STORES < | RV, BOAT, MOTORCYCLE DEALERS | 4412 | 30 | 518,823 | 24 | 765,482 |
| ELECTRONICS & APPLIANCES 443 161 2.745,483 95 946,22 APPLIANCES, TV & OTHER ELECTRONICS 44311 64 1616,778 35 355,15 COMPUTERS & SOPTWARE 44312 93 1.028,095 49 591,11 CAMERA & PHOTO SUPPLIES 4441 143 143,86,704 115 4,801,84 BUILDING MATERIALS, GARDEN SUPPLIES 4441 143 13,673,904 75 4,336,74 LAWN & CARDEN SUPPLIES 4441 147 13,673,904 465,17 4,356,77 CARDER & SCONENCES STORES 4445 82 7,812,038 50 3,37,60 GROCERY & CONVENIENCE STORES 4445 14 70,92,767 9 3,666,00 DRUGHELIT STORES 4446 14 1,99,735 104 901,17 GAS STATIONS & CONVENIENCE STORES 4448 110 1.284,735 126 1,129,27 SPORTING GODS TOYS, BOOK & MUSIC STORES 441 149,735 126 1,129,27 SPORTING GODSTOYS, BOOK & MUSIC STORES 452 | AUTOMOTIVE PARTS & TIRE | 4413 | 48 | 3,443,909 | 26 | 1,305,360 |
| APPLIANCES, TVA OTHER ELECTRONICS 44311 64 1,616,778 36 355,15 COMMERA & PHOTO SUPPLIES 44312 93 1,029,065 49 591,11 BULDING MATERIALS, GADEN EQUIP & SUPPLIES 4441 147 143,867,04 115 4,013 40,014 41,014 11,01,015 60,014 41,014,014 11,01,016 60,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,014,014 41,0 | FURNITURE & HOME FURNISHING | | 120 | 3,826,120 | 53 | 1,077,688 |
| COMPUTERS & SOFTWARE 44312 93 1.029,008 49 591,10 DUILDING MATERIALS, CARDEN EOUIP & SUPPLIES 444 187 14,336,70,904 175 4,033,73 BUILDING MATERIALS, CARDEN EOUIP & SUPPLIES 444 143 13,673,904 75 4,338,73 LAWN & GARDEN SUPPLIES & EQUIP. 4442 447 172,800 40 465,10 FOOD & BEVERAGE STORES 4451 442 487 187,87,60 3,660,00 OTHER FOOD & BEVERAGE STORES 4461 97 2,401,588 73 1,066,06 GROSENTH'S CONVENIENCE STORES 4441 442 110 1,311,163 87 796,83 JEWELRY & LUGGAGE STORES 448 141 1,997,395 104 901,16 CLOTHING & SHOE STORES 4431,442 110 1,311,163 87 796,83 JEWELRY & LUGGAGE STORES 441 1432 110 1,269,201 81 802,44 BOCMPERIDDICALMUSIC STORES 451 103 1,624,345 126 2,626,33 | ELECTRONICS & APPLIANCES | | 161 | | 85 | 946,290 |
| CAMERA & PHOTO SUPPLIES 44313 4 99610 D BUILDING MATERIALS, BADEN EQUPA & SUPPLIES 4441 143 13,673,904 75 43,937,704 LAWN & GARDEN SUPPLIES & EQUIP. 4442 44 712,800 40 465,10 FOOD & BEVERAGE STORES 445 62 7,812,038 50 3,737,60 GROCERY & CONVENIENCE STORES 445 68 759,271 41 171,55 DRUGHEALTH STORES 446 97 2,401,588 78 1.066,00 GAS STATIONS & CONVENIENCE STORES 448 141 1,997,395 104 901,61 CLOTHING SHOE STORES 4483 31 666,200,87 705,863 1483 126,243,885 126 1,129,27 SPORTING GOODS, TOYS, HOBW/CART STORES 451 133 1,624,385 14 2,626,50 GENERAL MERCHANDISE STORES 452 21 16,504,986 17 3,086,61 DEPARTMENT STORES 4529 17 1,538,056 14 2,287,33 2,216,273 | | | | 1,616,778 | | 355,190 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES 444 197 14,386,704 115 4,401 BUILDING MATERIALS 4441 133 1373,004 75 4,395,77 LAWN & GARDEN SUPPLIES & EQUIP. 4442 14 712,800 40 465,10 FOOD & BEVERAGE STORES 4451 82 7,812,038 50 3,737,60 OTHER FOOD & BEVERAGE STORES 4452,4453 68 759,271 41 171,55 DRUGHEALTH STORES 446 97 2,401,588 78 1.056,06 GAS STATIONS & CONVENIENCE STORES W/PUMPS 447 19 3,116,195 11 1.396,53 APPAREL ACCESSORES 448 141 1.997,395 104 901,16 CLOTHING & SHOE STORES 4511 110 1.268,201 1 1.042,22 SPORTING GOODS, TOYS, BOOK & MUSIC STORES 4511 113 1.624,386 16 1.022,22 SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 4521 7 1.398,054 45 3.066,05 GENERAL MERCHANDISE STORES | | | | | | 591,100 |
| BULDING MATERIALS 4441 143 13,673,00 45 LAWN & GARDEN SUPPLIES & EQUIP. 4442 44 712,800 40 465,10 FOOD & BEVERAGE STORES 445 82 7,812,003 50 3,736,00 OTHER FOOD & BEVERAGE STORES 4451 14 7,052,767 9 3,566,00 OTHER FOOD & BEVERAGE STORES 4461 97 2,401,588 78 10,660,00 GAS STATIONS & CONVENIENCE STORES 4461 141 1,997,395 104 1091,61 CLOTHING & SHOE STORES 4461 141 1,997,395 104 901,66 JEWELRY & LUGAGAE STORES 4411 1433 16,624,385 126 1,129,227 SPORTING GOODS, TOYS, HOBW/CRAFT STORES 451 113 1,269,201 81 826,82 GENERAL MERCHANDISE STORES 452 1 1,650,496 17 3,086,61 14 2,687,32 GENERAL MERCHANDISE STORES 4529 17 15,538,058 14 2,687,32 16,569,968 16 2,66,26 | | | | | | D |
| LAWN & GARDEN SUPPLIES & EQUIP. 442 44 712.00 40 465.1 FOOD & BEVERAGE STORES 445 82 7,812.038 50 3,737.60 GROCERY & CONVENIENCE STORES 4451 14 7,052,767 9 3,566.00 DRUGHEALTH STORES 4452,4453 68 759,271 41 171,54 DRUGHEALTH STORES 446 97 2,401,588 78 10,366.00 GAS STATIONS & CONVENIENCE STORES 4481 448 141 1,997,395 104 901,16 CLOTHING & SHOE STORES 4483 31 666,232 17 104,335 SPORTING GOODS, TOYS, BOCK & MUSIC STORES 451 183 1,624,385 126 1,1292,201 81 802,44 BOOMPERIODICALMUSIC STORES 452 21 16,504,996 17 3,086,61 2,862,63 GENERAL MERCHANDISE STORES 4521 17 15,390,68 14 2,887,73 3 2,122,85 2,737,24 1,115,393 2,128,73 5 1,492,73,73 5 <td></td> <td></td> <td></td> <td>, ,</td> <td></td> <td>4,801,846</td> | | | | , , | | 4,801,846 |
| FOOD & BEVERAGE STORES 445 B2 7.812.038 50 3.737.67 GROCERY & CONVENIENCE STORES 4451 14 7.052.767 9 3.566.06 OTHER FOOD & BEVERAGE STORES 4452,4453 66 759.271 41 171.54 DRUGHEALTH STORES 446 97 2.401.588 78 1.056.00 GAS STATIONS & CONVENIENCE STORES WIPUMPS 447 19 3.116.195 11 1.336.62 APPAREL & ACCESSORIES 448 141 1.997.355 104 991.16 LOTINING & SONDE STORES 4483 31 666.322 17 104.33 SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 451 183 1.624.385 126 1.1292.20 SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 452 21 16.504.996 17 3.086.61 DEPARTMENT STORES 452.9 17 15.389.058 14 2.287.33 2.218.273 62 1.073.25 6.060.473.03 2.698.671 15.04.296 10.073.25 2.600.473.03 2.68.65 11.02.79.2 | | | | | | 4,336,743 |
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| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 4511 110 1,269,201 81 802,44 BOOK/PERIODICAL/MUSIC STORE 4512 73 355,184 45 326,83 GENERAL MERCHANDISE STORES 4521 4 1,115,938 3 201,22 GENERAL MERCHANDISE STORES 4521 4 1,115,938 3 201,23 E-COMMERCE & MAIL ORDER 4541 203 2,489,671 154 1,027,92 MISCELLANEOUS RETAILERS 453,4542,4543 1,059 12,981,773 662 7,307,24 MINING 21 3 189,263 5 179,67 UTILITIES 22 19 438,817 5 140,656,533 CONSTRUCTION 23 1,226 52,669,541 616 26,565,33 CONSTRUCTION OF BUILDINGS 238 897 18,027,310 394 8,297,61 MANDFACTURING 31,33 448 4713,866 317 6,223,676 MANDFACTURING 31,33 448 316,23,056 11 | | | | | | |
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| NONDURABLE GOODS 424 306 6,926,041 223 2,516,36 ELECTRONIC MARKETS, AGENTS & BROKERS 425 14 46,671 11 13,27 TRANSPORTATION & WAREHOUSING 48-49 39 632,625 31 396,86 INFORMATION 51 288 11,001,334 205 4,642,93 FINANCE, INSURANCE 52 71 1,037,959 46 623,67 REAL ESTATE, RENTAL/LEASING 53 203 3,209,027 129 1,199,04 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 364 2,877,572 221 1,264,86 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 600 6,426,161 326 2,661,68 ACCOMMODATIONS FIOP SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS 721 100 2,431,622 58 2,465,88 8,465,88 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 811 2137 1,400,386 81 897,57 | | | | | | 5.510.503 |
| ELECTRONIC MARKETS, AGENTS & BROKERS 425 14 46,671 11 13,27 TRANSPORTATION & WAREHOUSING 48-49 39 632,625 31 396,86 INFORMATION 51 288 11,001,334 205 4,642,93 FINANCE, INSURANCE 52 71 1,037,959 46 623,67 REAL ESTATE, RENTAL/LEASING 53 203 3,209,027 129 1,199,04 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 364 2,877,572 221 1,264,36 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 600 6,426,161 326 2,661,68 ARTS, ENTERTAINMENT & RECREATION 71 136 2,536,780 68 890,87 ACCOMMODATIONS 721 100 2,431,622 58 2,465,88 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | |
| TRANSPORTATION & WAREHOUSING 48-49 39 632,625 31 396,86 INFORMATION 51 288 11,001,334 205 4,642,93 FINANCE, INSURANCE 52 71 1,037,959 46 623,67 REAL ESTATE, RENTAL/LEASING 53 203 3,209,027 129 1,199,04 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 364 2,877,572 221 1,264,86 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 600 6,426,161 326 2,661,68 ARTS, ENTERTAINMENT & RECREATION 71 136 2,536,780 68 890,087 ACCOMMODATIONS & FOOD SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS 721 100 2,431,622 58 2,465,89 OTHER SERVICES 81 414 5,779,447 280 4,093,12 REPAIR & MAINTENANCE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 <t< td=""><td></td><td></td><td></td><td></td><td></td><td>13,277</td></t<> | | | | | | 13,277 |
| INFORMATION 51 288 11.001.334 205 4.642.93 FINANCE, INSURANCE 52 71 1.037.959 46 623.67 REAL ESTATE, RENTAL/LEASING 53 203 3.209.027 129 1.199.04 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 364 2.877.572 221 1.264.86 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 600 6.426.161 326 2.661.68 ARTS, ENTERTAINMENT & RECREATION 71 136 2.536.780 68 890.87 ACCOMMODATIONS & FOOD SERVICES 72 253 15.906.231 166 9.010.86 ACCOMMODATIONS 721 100 2.431,622 58 2.465,88 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 811 414 5.779.447 280 4.093.12 REPAIR & MAINTENANCE 812 137 1,400.386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813 | | | | | | 396,867 |
| FINANCE, INSURANCE 52 71 1,037,959 46 623,67 REAL ESTATE, RENTAL/LEASING 53 203 3,209,027 129 1,199,04 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 364 2,877,572 221 1,264,86 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 600 6,426,161 326 2,661,68 ARTS, ENTERTAINMENT & RECREATION 71 136 2,536,780 68 890,87 ACCOMMODATIONS & FOOD SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS 721 100 2,431,622 58 2,465,89 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 811 414 5,779,447 280 4,093,12 REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 38 469,294 21 146,93 | | | | | | |
| REAL ESTATE, RENTAL/LEASING 53 203 3,209,027 129 1,199,04 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 364 2,877,572 221 1,264,86 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 600 6,426,161 326 2,661,68 ARTS, ENTERTAINMENT & RECREATION 71 136 2,536,780 68 890,87 ACCOMMODATIONS & FOOD SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS 721 100 2,431,622 58 2,465,89 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813,814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13,83 | | | | | | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 364 2,877,572 221 1,264,86 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 600 6,426,161 326 2,661,68 ARTS, ENTERTAINMENT & RECREATION 71 136 2,536,780 68 890,87 ACCOMMODATIONS & FOOD SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS 721 100 2,431,622 58 2,465,89 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 81 414 5,779,447 280 4,093,12 REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13.83 | | | | | | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 600 6,426,161 326 2,661,68 ARTS, ENTERTAINMENT & RECREATION 71 136 2,536,780 68 890,87 ACCOMMODATIONS & FOOD SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS 721 100 2,431,622 58 2,465,89 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 81 414 5,779,447 280 4,093,12 REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813,814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13,83 | | | | | | 1,264,863 |
| ARTS, ENTERTAINMENT & RECREATION 71 136 2,536,780 68 890,87 ACCOMMODATIONS & FOOD SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS FOOD SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS FOOD SERVICES 72 100 2,431,622 58 2,465,89 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 81 414 5,779,447 280 4,093,12 REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813,814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13,83 | | | | | | 2,661,684 |
| ACCOMMODATIONS & FOOD SERVICES 72 253 15,906,231 166 9,010,86 ACCOMMODATIONS 721 100 2,431,622 58 2,465,89 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 81 414 5,779,447 280 4,093,12 REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13,83 | | | | | | 890,878 |
| ACCOMMODATIONS 721 100 2,431,622 58 2,465,89 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 153 13,474,609 108 6,544,97 OTHER SERVICES 81 414 5,779,447 280 4,093,12 REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813,814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13,83 | ACCOMMODATIONS & FOOD SERVICES | | 253 | 15,906,231 | | 9,010,869 |
| OTHER SERVICES 81 414 5,779,447 280 4,093,12 REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13,83 TOTAL ALL INDUSTRIES 7,522 \$198,972,541 4,664 \$95,097,31 | | | | | | 2,465,892 |
| REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 38 469,294 21 1466,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13.83 TOTAL ALL INDUSTRIES 7,522 \$198,972,541 4,664 \$95,097,31 | RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 153 | 13,474,609 | 108 | 6,544,977 |
| REPAIR & MAINTENANCE 811 239 3,909,767 178 3,048,62 PERSONAL SERVICE 812 137 1,400,386 81 897,57 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 38 469,294 21 1466,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13.83 TOTAL ALL INDUSTRIES 7,522 \$198,972,541 4,664 \$95,097,31 | OTHER SERVICES | <u>81</u> | <u>414</u> | | | 4,093,129 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13,83 TOTAL ALL INDUSTRIES 7,522 \$198,972,541 4,664 \$95,097,31 | | | | | | 3,048,620 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 38 469,294 21 146,93 PUBLIC ADMINISTRATION, OTHER 92,00 7 72,265 7 13,83 TOTAL ALL INDUSTRIES 7,522 \$198,972,541 4,664 \$95,097,31 | PERSONAL SERVICE | 812 | 137 | 1,400,386 | 81 | 897,574 |
| TOTAL ALL INDUSTRIES 7,522 \$198,972,541 4,664 \$95,097,31 | RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 38 | | 21 | 146,935 |
| | PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>7</u> | <u>72,265</u> | <u>7</u> | <u>13,838</u> |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | TOTAL ALL INDUSTRIES | | 7,522 | \$198,972,541 | 4,664 | \$95,097,318 |
| | *Taxable Retail Sales Based upon Local 0.5 - 1.0% Countv/Cit | y Sales Tax Collect | ions | | | |

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | KING* | UNITS | KITSAP* | |
|---|------------------|-----------------------|-----------------------------------|----------------------------|---------------------------------|--|
| RETAIL TRADE | <u>44-45</u> | <u>16,006</u> | <u>\$4,256,840,158</u> | <u>4,165</u> | <u>\$432,675,837</u> | |
| MOTOR VEHICLES & PARTS | 441 | 775 | 688,546,705 | 181 | 78,535,991 | |
| NEW & USED AUTO DEALERS | 4411 | 332 | 558,553,203 | 55 | 61,991,188 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 165 | 42,470,340 | 42 | 4,899,767 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 278 | 87,523,162 | 84 | 11,645,036 | |
| FURNITURE & HOME FURNISHING | 442 | 728 | 208,870,825 | 173 | 13,606,332 | |
| ELECTRONICS & APPLIANCES | 443 | 1,035 | 411,166,856 | 299 | 23,615,530 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 319 | 168,271,060 | 95 | 16,380,714 | |
| COMPUTERS & SOFTWARE | 44312 | 698 | 233,585,160 | 197 | 7,047,951 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 18 | 9,310,636 | 7 | 186,865 | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 772 | 283,729,833 | 271 | 45,029,978 | |
| BUILDING MATERIALS | 4441 | 538 | 265,690,953 | 182 | 39,764,579 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 234 | 18,038,880 | 89 | 5,265,399 | |
| FOOD & BEVERAGE STORES | 445 | 1,010 | 275,917,913 | 170 | 31,854,228 | |
| GROCERY & CONVENIENCE STORES | 4451 | 594 | 254,305,129 | 69 | 31,138,639 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 416 | 21,612,784 | 101 | 715,589 | |
| DRUG/HEALTH STORES | 446 | 575 | 142,582,173 | 180 | 10,946,061 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 358 | 73,449,207 | 52 | 8,556,494 | |
| APPAREL & ACCESSORIES | 448 | 1,289 | 459,033,142 | 262 | 24,270,880 | |
| CLOTHING & SHOE STORES | 4481, 4482 | 936 | 403,092,769 | 196 | 19,166,396 | |
| JEWELRY & LUGGAGE STORES | 4483 | 353 | 55,940,373 | 66 | 5,104,484 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 1,051 | 201,789,773 | 283 | 21,425,851 | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 636 | 144,655,541 | 180 | 16,002,739 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 415 | 57,134,232 | 103 | 5,423,112 | |
| GENERAL MERCHANDISE STORES | 452 | 108 | 806,185,060 | 33 | 118,668,130 | |
| DEPARTMENT STORES | 4521 | 13 | 291,394,430 | 5 | 33,213,162 | |
| GENERAL MERCHANDISE STORES | 4529 | 95 | 514,790,630 | 28 | 85,454,968 | |
| E-COMMERCE & MAIL ORDER | 4541 | 861 | 90,719,762 | 340 | 6,951,325 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 7,444 | 614,848,909 | 1,921 | 49,215,037 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | 247 | 8,123,182 | <u>74</u> | <u>694,815</u> | |
| MINING | 21 | 28 | 4,644,450 | 8 | 337,182 | |
| UTILITIES | 22 | 42 | 3,270,293 | <u>16</u> | 604,470 | |
| CONSTRUCTION | 23 | 12,223 | 2,409,269,958 | 2,256 | 147,755,767 | |
| CONSTRUCTION OF BUILDINGS | 236 | 4,082 | 1,499,908,045 | 666 | 69,788,983 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 406 | 206,156,856 | 89 | 18,608,366 | |
| SPECIAL TRADE CONTRACTORS | 238 | 7,735 | 703,205,057 | 1,501 | 59,358,418 | |
| MANUFACTURING | 31-33 | <u>3,189</u> | 261,786,563 | <u>793</u> | 14,065,161 | |
| WHOLESALE TRADE | 42 | 4,799 | 812,639,798 | <u>1,739</u> | 41,609,811 | |
| DURABLE GOODS | 423 | 3,176 | 688,706,943 | 1,169 | 28,990,834 | |
| NONDURABLE GOODS | 424 | 1,531 | 118,729,284 | 548 | 12,358,382 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 92 | 5,203,571 | 22 | 260,595 | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>512</u> | <u>52,797,395</u> | <u>76</u> | <u>1,686,291</u> | |
| INFORMATION | <u>51</u> | 1,298 | 474,453,514 | <u>416</u> | <u>39,596,369</u> | |
| FINANCE, INSURANCE | <u>52</u> | 340 | 82,902,718 | <u>118</u> | 4,328,458 | |
| REAL ESTATE, RENTAL/LEASING | <u>52</u> 53 | <u>1,451</u> | 307,899,204 | 370 | <u>15,302,642</u> | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>55</u> 54 | 4,859 | 347,924,620 | <u>825</u> | <u>10,293,881</u> | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55</u> -62 | 6,093 | 340,442,612 | <u>1,174</u> | 18,618,054 | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>0,005</u> 1,375 | <u>103,589,213</u> | <u>1,174</u> <u>195</u> | <u>5,859,811</u> | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | 4,784 | 1,129,387,370 | <u>537</u> | <u>67,924,001</u> | |
| ACCOMMODATIONS | <u>72</u> 721 | <u>4,784</u> 344 | 247,895,002 | <u>537</u> 61 | 5,044,805 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | | | | | |
| OTHER SERVICES | | 4,440 <u>6,044</u> | 881,492,368 <u>331,174,240</u> | 476 | 62,879,196 <u>24,070,341</u> | |
| REPAIR & MAINTENANCE | <u>81</u> 811 | <u>6,044</u> 3,070 | <u>331,174,240</u> 195,937,878 | <u>1,001</u> 587 | | |
| PERSONAL SERVICE | 812 | | | | 17,467,264 | |
| | | 2,658 | 126,138,679 | 339 | 6,122,541 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 316 | 9,097,683 | 75 | 480,536 | |
| | <u>92,00</u> | <u>51</u> | <u>3,589,715</u> | <u>10</u> | <u>1,241,510</u> | |
| TOTAL ALL INDUSTRIES | | 63,350 | \$10,930,798,259 | 13,773 | \$826,664,401 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | KITTITAS * | UNITS | KLICKITAT* | |
|---|--------------------|--------------|---------------------|------------|---------------------|--|
| RETAIL TRADE | 44-45 | <u>1,589</u> | <u>\$59,011,527</u> | <u>931</u> | <u>\$12,495,754</u> | |
| MOTOR VEHICLES & PARTS | 441 | 80 | 11,369,849 | 41 | 1,895,657 | |
| NEW & USED AUTO DEALERS | 4411 | 18 | 5,403,702 | 9 | 223,132 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 19 | 2,583,719 | 9 | 19,675 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 43 | 3,382,428 | 23 | 1,652,850 | |
| FURNITURE & HOME FURNISHING | 442 | 68 | 2,799,187 | 23 | 134,124 | |
| ELECTRONICS & APPLIANCES | 443 | 117 | 1,409,172 | 71 | 369,498 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 48 | 624,989 | 26 | 198,890 | |
| COMPUTERS & SOFTWARE | 44312 | 65 | 777,024 | 45 | 170,608 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 7,159 | D | D | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 126 | 7,476,017 | 66 | 1,281,721 | |
| BUILDING MATERIALS | 4441 | 99 | 5,157,891 | 52 | 1,176,290 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 27 | 2,318,126 | 14 | 105,431 | |
| FOOD & BEVERAGE STORES | 445 | 43 | 5,926,615 | 25 | 1,851,380 | |
| GROCERY & CONVENIENCE STORES | 4451 | 14 | 5,518,418 | 11 | 1,834,349 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 29 | 408,197 | 14 | 17,031 | |
| | 446 | 71 | 931,839 | 49 | 533,670 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 37 | 4,353,379 | 13 | 2,519,217 | |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 4481, 4482 | 98 70 | 1,296,436 | 50 | 106,706 | |
| JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 79 19 | 873,663 422,773 | 44 | 97,470 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4403 | 126 | 1,555,943 | 6 73 | 9,236 318,672 | |
| SPORTING GOODS, TOTS, BOOK & MOSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 82 | 1,432,067 | 46 | 210,381 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 44 | 123,876 | 40 27 | 108,291 | |
| GENERAL MERCHANDISE STORES | 452 | 19 | 14,709,898 | 10 | 282,223 | |
| DEPARTMENT STORES | 4521 | 3 | 773,769 | 3 | 120,181 | |
| GENERAL MERCHANDISE STORES | 4529 | 16 | 13,936,129 | 7 | 162,042 | |
| E-COMMERCE & MAIL ORDER | 4541 | 155 | 1,026,487 | 135 | 471,736 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 649 | 6,156,705 | 375 | 2,731,150 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | 44 | <u>1,069,197</u> | <u>29</u> | <u>631,488</u> | |
| MINING | 21 | 7 | 221,207 | 8 | 662,177 | |
| UTILITIES | 22 | 9 | 77,295 | 4 | 14,736 | |
| CONSTRUCTION | 23 | 904 | 67,661,091 | 414 | 17,020,508 | |
| CONSTRUCTION OF BUILDINGS | 236 | 240 | 40,036,169 | 114 | 6,369,779 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 54 | 7,628,786 | 29 | 4,088,033 | |
| SPECIAL TRADE CONTRACTORS | 238 | 609 | 19,995,761 | 271 | 6,562,696 | |
| MANUFACTURING | <u>31-33</u> | <u>288</u> | <u>5,252,534</u> | <u>160</u> | <u>1,785,368</u> | |
| WHOLESALE TRADE | <u>42</u> | <u>812</u> | <u>10,806,259</u> | <u>559</u> | <u>7,250,183</u> | |
| DURABLE GOODS | 423 | 563 | 7,043,599 | 402 | 5,740,019 | |
| NONDURABLE GOODS | 424 | 241 | 3,739,879 | 152 | 1,502,591 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 8 | 22,781 | 5 | 7,573 | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>38</u> | <u>1,506,100</u> | <u>31</u> | <u>1,056,970</u> | |
| INFORMATION_ | <u>51</u> | <u>219</u> | <u>6,063,535</u> | <u>152</u> | <u>2,528,173</u> | |
| FINANCE, INSURANCE | <u>52</u> | <u>53</u> | <u>1,069,072</u> | <u>37</u> | <u>328,417</u> | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>183</u> | <u>3,929,325</u> | <u>107</u> | <u>2,409,239</u> | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>235</u> | <u>2,729,850</u> | <u>102</u> | <u>647,054</u> | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>337</u> | <u>5,191,706</u> | <u>151</u> | <u>813,188</u> | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>65</u> | <u>2,322,212</u> | <u>28</u> | <u>242,328</u> | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>158</u> | <u>16,565,655</u> | <u>66</u> | <u>2,713,404</u> | |
| | 721 | 39 | 3,650,287 | 16 | 565,607 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 119 | 12,915,368 | 50 | 2,147,797 | |
| OTHER SERVICES | <u>81</u> 811 | <u>236</u> | <u>4,496,606</u> | <u>127</u> | <u>1,316,117</u> | |
| | 811 | 134 | 3,348,039 | 74 | 861,143 | |
| | 812 813 814 | 76 26 | 911,964 | 41 12 | 364,159 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 26 | 236,603 | 12 | 90,815 | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>7</u> | <u>42,309</u> | <u>7</u> | <u>71,651</u> | |
| TOTAL ALL INDUSTRIES 5,184 \$188,015,480 2,913 \$51,986,755 | | | | | | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | LEWIS* | UNITS | LINCOLN* | | | |
|---|---|--------------|----------------------|------------|--------------------|--|--|--|
| RETAIL TRADE | 44-45 | <u>2,198</u> | <u>\$117,052,914</u> | 744 | \$6,594,604 | | | |
| MOTOR VEHICLES & PARTS | 441 | 124 | 17,470,009 | 35 | 1,864,770 | | | |
| NEW & USED AUTO DEALERS | 4411 | 44 | 8,989,468 | 9 | 1,192,871 | | | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 19 | 2,292,554 | 5 | 1,544 | | | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 61 | 6,187,987 | 21 | 670,355 | | | |
| FURNITURE & HOME FURNISHING | 442 | 74 | 2,833,274 | 26 | 162,796 | | | |
| ELECTRONICS & APPLIANCES | 443 | 154 | 3,438,630 | 54 | 151,180 | | | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 61 | 1,678,399 | 20 | 70,044 | | | |
| COMPUTERS & SOFTWARE | 44312 | 89 | 1,718,627 | 34 | 81,136 | | | |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 41,604 | D | D | | | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 164 | 11,823,908 | 51 | 1,139,974 | | | |
| BUILDING MATERIALS | 4441 | 120 | 10,181,998 | 40 | 784,619 | | | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 44 | 1,641,910 | 11 | 355,355 | | | |
| FOOD & BEVERAGE STORES | 445 | 71 | 10,033,419 | 18 | 1,092,482 | | | |
| GROCERY & CONVENIENCE STORES | 4451 | 39 | 9,827,765 | 7 | 1,072,151 | | | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 32 | 205,654 | 11 | 20,331 | | | |
| DRUG/HEALTH STORES | 446 | 101 | 3,632,998 | 42 | 436,543 | | | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 53 | 6,731,880 | 8 | 243,071 | | | |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 | 132 | 7,001,013 | 52 | 113,885 | | | |
| JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 108 24 | 6,388,892 | 47 5 | 111,334 | | | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4403 | 24 147 | 612,121 3,729,275 | | 2,551 205,902 | | | |
| SPORTING GOODS, TOTS, BOOK & MUSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 147 | 3,729,275 | 42 | 205,902 179,189 | | | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 43 | 112,777 | 42 26 | 26,713 | | | |
| GENERAL MERCHANDISE STORES | 4512 | 43 26 | 29,853,906 | 20 | 121,763 | | | |
| DEPARTMENT STORES | 4521 | 4 | 5,697,410 | 3 | 74,248 | | | |
| GENERAL MERCHANDISE STORES | 4529 | 22 | 24,156,496 | 4 | 47,515 | | | |
| E-COMMERCE & MAIL ORDER | 4541 | 181 | 1,408,909 | 97 | 209,550 | | | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 971 | 19,095,693 | 286 | 852,688 | | | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>58</u> | <u>761,554</u> | <u>13</u> | 48,296 | | | |
| MINING | 21 | 17 | 628,931 | 3 | 37,927 | | | |
| UTILITIES | 22 | 13 | 231,985 | 3 | 84,228 | | | |
| CONSTRUCTION | 23 | 1,005 | 63,967,271 | 271 | 4,493,782 | | | |
| CONSTRUCTION OF BUILDINGS | 236 | 225 | 30,254,745 | 65 | 1,617,035 | | | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 66 | 13,970,802 | 26 | 1,099,475 | | | |
| SPECIAL TRADE CONTRACTORS | 238 | 714 | 19,741,724 | 180 | 1,777,272 | | | |
| MANUFACTURING | <u>31-33</u> | <u>418</u> | <u>7,441,914</u> | <u>89</u> | <u>595,446</u> | | | |
| WHOLESALE TRADE | <u>42</u> | <u>1,131</u> | <u>21,702,317</u> | <u>394</u> | <u>2,964,252</u> | | | |
| DURABLE GOODS | 423 | 806 | 16,420,677 | 258 | 1,481,300 | | | |
| NONDURABLE GOODS | 424 | 310 | 5,187,250 | 130 | 1,470,843 | | | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 15 | 94,390 | 6 | 12,109 | | | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>63</u> | <u>8,919,925</u> | <u>9</u> | <u>101,320</u> | | | |
| INFORMATION | <u>51</u> | <u>274</u> | <u>11,289,300</u> | <u>110</u> | <u>1,268,937</u> | | | |
| FINANCE, INSURANCE | <u>52</u> | <u>71</u> | <u>979,782</u> | <u>28</u> | <u>68,795</u> | | | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>213</u> | <u>4,272,484</u> | <u>69</u> | <u>246,457</u> | | | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>326</u> | <u>3,343,796</u> | <u>78</u> | <u>598,095</u> | | | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>417</u> | <u>3,621,613</u> | <u>113</u> | <u>432,835</u> | | | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>74</u> | <u>2,159,323</u> | <u>14</u> | <u>68,852</u> | | | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>233</u> | <u>19,597,766</u> | <u>40</u> | <u>861,039</u> | | | |
| ACCOMMODATIONS | 721 | 48 | 1,639,602 | 11 | 116,589 | | | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 185 | 17,958,164 | 29 | 744,450 | | | |
| OTHER SERVICES | <u>81</u> | <u>456</u> | <u>11,448,034</u> | <u>115</u> | <u>1,907,330</u> | | | |
| REPAIR & MAINTENANCE | 811 | 310 | 9,635,429 | 75 | 1,604,765 | | | |
| | 812 | 108 | 1,363,544 | 30 | 256,775 | | | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 38 | 449,061 | 10 | 45,790 | | | |
| | <u>92,00</u> | <u>6</u> | <u>61,138</u> | <u>5</u> | <u>16,464</u> | | | |
| TOTAL ALL INDUSTRIES | | 6,973 | \$277,480,047 | 2,098 | \$20,388,659 | | | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | MASON* | UNITS | OKANOGAN* | |
|---|--------------------|------------|---------------------|------------|----------------------|--|
| RETAIL TRADE | <u>44-45</u> | 1,598 | <u>\$53,902,170</u> | 1,444 | <u>\$60,862,097</u> | |
| MOTOR VEHICLES & PARTS | 441 | 73 | 7,541,668 | 87 | 9,769,712 | |
| NEW & USED AUTO DEALERS | 4411 | 18 | 3,711,734 | 33 | 5,670,093 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 14 | 564,660 | 15 | 82,700 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 41 | 3,265,274 | 39 | 4,016,919 | |
| FURNITURE & HOME FURNISHING | 442 | 65 | 1,426,395 | 43 | 869,620 | |
| ELECTRONICS & APPLIANCES | 443 | 114 | 1,066,878 | 104 | 1,166,601 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 53 | 468,727 | 42 | 500,885 | |
| COMPUTERS & SOFTWARE | 44312 | 57 | 597,394 | 62 | 665,716 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 757 | D | D | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 138 | 7,140,934 | 108 | 10,189,483 | |
| BUILDING MATERIALS | 4441 | 110 | 6,010,561 | 76 | 9,439,204 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 28 | 1,130,373 | 32 | 750,279 | |
| FOOD & BEVERAGE STORES | 445 | 36 | 4,558,488 | 54 | 6,422,610 | |
| GROCERY & CONVENIENCE STORES | 4451 | 18 | 4,438,735 | 22 | 6,273,442 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 18 | 119,753 | 32 | 149,168 | |
| | 446 447 | 71 28 | 348,615 | 76 | 1,212,679 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | | | 3,814,290 | 33 | 3,750,462 | |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 | 89 77 | 492,774 | 89 75 | 1,745,641 | |
| JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 12 | 375,389 117,385 | 75 14 | 1,498,595 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4483 | 116 | 562,483 | 14 | 247,046 1,413,640 | |
| SPORTING GOODS, TOYS, BOOK & MOSIC STORES | | 76 | 405,275 | 81 | 1,165,533 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 70 40 | 157,208 | 46 | 248,107 | |
| GENERAL MERCHANDISE STORES | 452 | 18 | 19,339,328 | 40 16 | 16,865,263 | |
| DEPARTMENT STORES | 4521 | 3 | 293,306 | 4 | 2,025,212 | |
| GENERAL MERCHANDISE STORES | 4529 | 15 | 19,046,022 | 12 | 14,840,051 | |
| E-COMMERCE & MAIL ORDER | 4541 | 165 | 1,000,639 | 140 | 929,190 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 685 | 6,609,678 | 567 | 6,527,196 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>47</u> | 465,314 | <u>33</u> | <u>837,062</u> | |
| MINING | 21 | 6 | 126,543 | 5 | 239,730 | |
| UTILITIES | 22 | <u>10</u> | 28,562 | <u>13</u> | 284,749 | |
| CONSTRUCTION | 23 | 966 | 39,445,938 | 550 | 29,574,318 | |
| CONSTRUCTION OF BUILDINGS | 236 | 244 | 17,239,476 | 184 | 17,921,696 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 51 | 3,449,513 | 37 | 2,986,427 | |
| SPECIAL TRADE CONTRACTORS | 238 | 671 | 18,756,949 | 329 | 8,666,195 | |
| MANUFACTURING | <u>31-33</u> | <u>303</u> | <u>3,183,540</u> | 264 | 2,250,932 | |
| WHOLESALE TRADE | 42 | 824 | 8,776,949 | 785 | 14,060,480 | |
| DURABLE GOODS | 423 | 572 | 7,412,781 | 557 | 11,263,829 | |
| NONDURABLE GOODS | 424 | 245 | 1,342,024 | 216 | 2,657,240 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 22,144 | 12 | 139,411 | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>35</u> | <u>714,998</u> | <u>27</u> | <u>999,385</u> | |
| INFORMATION | <u>51</u> | <u>210</u> | <u>7,022,797</u> | 202 | 4,406,146 | |
| FINANCE, INSURANCE | <u>52</u> | <u>53</u> | <u>816,454</u> | <u>53</u> | <u>749,313</u> | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>153</u> | <u>2,301,741</u> | <u>139</u> | <u>1,795,327</u> | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>234</u> | <u>1,326,750</u> | <u>184</u> | <u>1,768,842</u> | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>391</u> | 2,622,903 | <u>269</u> | <u>2,145,012</u> | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>53</u> | <u>601,505</u> | <u>56</u> | <u>938,879</u> | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>151</u> | <u>10,179,417</u> | <u>179</u> | <u>9,707,091</u> | |
| ACCOMMODATIONS | 721 | 32 | 1,940,670 | 72 | 3,116,508 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 119 | 8,238,747 | 107 | 6,590,583 | |
| OTHER SERVICES | <u>81</u> | <u>295</u> | <u>4,467,963</u> | <u>284</u> | <u>5,722,188</u> | |
| | 811 | 193 | 3,436,627 | 185 | 4,870,340 | |
| PERSONAL SERVICE | 812 | 80 | 858,945 | 70 | 629,981 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 22 | 172,391 | 29 | 221,867 | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>6</u> | <u>89,419</u> | <u>7</u> | <u>18,975</u> | |
| TOTAL ALL INDUSTRIES | | 5,335 | \$136,072,963 | 4,494 | \$136,360,526 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | PACIFIC* | UNITS | PEND OREILLE* |
|--|-------------------------|----------------------|---------------------------|------------------|-----------------------------|
| RETAIL TRADE | 44-45 | 1,068 | \$16,488,187 | 734 | \$7,551,888 |
| MOTOR VEHICLES & PARTS | 441 | 43 | 1,061,212 | 38 | 975,824 |
| NEW & USED AUTO DEALERS | 4411 | 10 | 125,107 | 13 | 419,677 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 8 | 14,649 | 6 | 29,743 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 25 | 921,456 | 19 | 526,404 |
| FURNITURE & HOME FURNISHING | 442 | 34 | 338,213 | 24 | 145,635 |
| ELECTRONICS & APPLIANCES | 443 | 82 | 402,046 | 58 | 351,893 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 34 | 199,359 | 28 | 262,087 |
| COMPUTERS & SOFTWARE | 44312 | 48 | 202,687 | 30 | 89,806 |
| CAMERA & PHOTO SUPPLIES | 44313 | - | - | - | - |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 83 | 4,022,566 | 51 | 893,928 |
| BUILDING MATERIALS | 4441 | 64 | 3,866,749 | 39 | 803,580 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 19 | 155,817 | 12 | 90,348 |
| FOOD & BEVERAGE STORES | 445 | 41 | 2,850,716 | 19 | 1,879,077 |
| GROCERY & CONVENIENCE STORES | 4451 | 20 | 2,766,582 | 4 | 1,803,017 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 21 | 84,134 | 15 | 76,060 |
| DRUG/HEALTH STORES | 446 | 52 | 469,013 | 38 | 136,180 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 11 | 1,570,234 | 13 | 578,257 |
| APPAREL & ACCESSORIES | 448 | 67 | 209,783 | 48 | 53,464 |
| CLOTHING & SHOE STORES | 4481, 4482 | 57 | 197,034 | 42 | 47,707 |
| JEWELRY & LUGGAGE STORES | 4483 | 10 | 12,749 | 6 | 5,757 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 79 | 476,368 | 57 | 117,725 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 43 | 324,882 | 33 | 88,265 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 36 | 151,486 | 24 | 29,460 |
| GENERAL MERCHANDISE STORES | 452 | 9 | 1,135,760 | 8 | 147,101 |
| | 4521 | 3 | 144,837 | 3 | 82,173 |
| GENERAL MERCHANDISE STORES | 4529 | 6 | 990,923 | 5 | 64,928 |
| E-COMMERCE & MAIL ORDER MISCELLANEOUS RETAILERS | 4541 453, 4542, 4543 | 113 454 | 466,455 3,485,821 | 85 295 | 208,191 |
| AGRICULTURE, FORESTRY, FISHING | | | 259,230 | | 2,064,613 <u>327,786</u> |
| MINING | <u>11</u> <u>21</u> | <u>18</u> | <u>239,230</u> 448,848 | <u>13</u> | 2,122,197 |
| UTILITIES | <u>21</u> <u>22</u> | <u>5</u> <u>3</u> | 32,391 | <u>6</u> D | <u>2,122,197</u> D |
| CONSTRUCTION | <u>22</u> <u>23</u> | <u>388</u> | <u>16,492,356</u> | 274 | 5,751,280 |
| CONSTRUCTION OF BUILDINGS | 236 | <u>300</u> 113 | 8,520,148 | <u>274</u> 69 | 2,496,662 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 22 | 1,995,907 | 25 | 659,597 |
| SPECIAL TRADE CONTRACTORS | 238 | 253 | 5,976,301 | 180 | 2,595,021 |
| MANUFACTURING | <u>31-33</u> | <u>160</u> | 1,266,022 | 109 | <u>795,406</u> |
| WHOLESALE TRADE | <u>42</u> | 528 | 3,575,321 | 386 | 3,725,571 |
| DURABLE GOODS | 423 | 375 | 2,596,769 | 278 | 2,694,450 |
| NONDURABLE GOODS | 424 | 148 | 971,116 | 101 | 948,622 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 5 | 7,436 | 7 | 82,499 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>18</u> | 263,981 | <u>12</u> | 33,584 |
| INFORMATION | <u>51</u> | 157 | 2,719,899 | 112 | 1,320,219 |
| FINANCE, INSURANCE | <u>52</u> | <u>40</u> | <u>595,812</u> | <u>22</u> | <u>129,419</u> |
| REAL ESTATE, RENTAL/LEASING | 53 | <u>96</u> | 775,998 | <u>63</u> | 474,418 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>122</u> | <u>596,302</u> | <u>82</u> | <u>209,554</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>171</u> | <u>897,047</u> | <u>132</u> | <u>543,719</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>45</u> | <u>480,033</u> | <u>11</u> | <u>68,249</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>158</u> | <u>6,073,245</u> | <u>44</u> | <u>1,462,936</u> |
| ACCOMMODATIONS | 721 | 75 | 2,295,093 | 18 | 215,902 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 83 | 3,778,152 | 26 | 1,247,034 |
| OTHER SERVICES | <u>81</u> | 144 | <u>1,401,864</u> | <u>94</u> | <u>944,787</u> |
| REPAIR & MAINTENANCE | 811 | 80 | 842,117 | 58 | 397,428 |
| PERSONAL SERVICE | 812 | 43 | 243,550 | 23 | 163,440 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 21 | 316,197 | 13 | 383,919 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>7</u> | <u>12,949</u> | <u>5</u> | <u>117,533</u> |
| TOTAL ALL INDUSTRIES | | 3,128 | \$52,379,485 | 2,099 | \$25,578,546 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collect | ions | | | |

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | PIERCE* | UNITS | SAN JUAN* | | |
|--|---------------------|--------------|--------------------------|------------|---------------------|--|--|
| RETAIL TRADE | 44-45 | 8,098 | <u>\$1,373,645,746</u> | 1,197 | <u>\$21,659,129</u> | | |
| MOTOR VEHICLES & PARTS | 441 | 523 | 303,343,239 | 49 | 1,894,444 | | |
| NEW & USED AUTO DEALERS | 4411 | 194 | 239,984,718 | 10 | 193,686 | | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 120 | 23,321,672 | 17 | 1,256,766 | | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 209 | 40,036,849 | 22 | 443,992 | | |
| FURNITURE & HOME FURNISHING | 442 | 316 | 46,757,625 | 50 | 792,548 | | |
| ELECTRONICS & APPLIANCES | 443 | 558 | 78,774,625 | 86 | 1,045,599 | | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 174 | 54,703,952 | 33 | 689,147 | | |
| COMPUTERS & SOFTWARE | 44312 | 373 | 23,656,359 | 53 | 356,452 | | |
| CAMERA & PHOTO SUPPLIES | 44313 | 11 | 414,314 | D | D | | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 419 | 103,791,846 | 84 | 4,451,358 | | |
| BUILDING MATERIALS | 4441 | 301 | 96,677,444 | 61 | 4,224,487 | | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 118 | 7,114,402 | 23 | 226,871 | | |
| FOOD & BEVERAGE STORES | 445 | 394 | 86,771,098 | 43 | 4,314,929 | | |
| GROCERY & CONVENIENCE STORES | 4451 | 244 | 83,192,579 | 14 | 3,933,664 | | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 150 | 3,578,519 | 29 | 381,265 | | |
| DRUG/HEALTH STORES | 446 | 313 | 38,469,523 | 53 | 541,557 | | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 187 | 37,329,396 | 9 | 1,311,622 | | |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 | 474 | 95,719,923 | 92 | 779,792 | | |
| JEWELRY & LUGGAGE STORES | 4481, 4482 | 345 | 79,640,430 | 72 | 699,719 | | |
| | 4483 451 | 129 527 | 16,079,493 | 20 | 80,073 | | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 322 | 57,088,081 43,344,210 | 105 53 | 697,444 386,749 | | |
| BOOK/PERIODICAL/MUSIC STORE | 4511 | 322 205 | 43,344,210 | 53 52 | 310,695 | | |
| GENERAL MERCHANDISE STORES | 4512 | 203 57 | 347,284,042 | 52 10 | 230,277 | | |
| DEPARTMENT STORES | 4521 | 9 | 120,789,783 | 4 | 93,890 | | |
| GENERAL MERCHANDISE STORES | 4529 | 9 48 | 226,494,259 | 6 | 136,387 | | |
| E-COMMERCE & MAIL ORDER | 4541 | 473 | 18,642,668 | 130 | 967,786 | | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 3,857 | 159,673,680 | 486 | 4,631,773 | | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>130</u> | <u>2,154,041</u> | <u>26</u> | <u>856,911</u> | | |
| MINING | <u>21</u> | <u>16</u> | 1,181,953 | <u>D</u> | <u>000,011</u> D | | |
| UTILITIES | 22 | 33 | 1,111,627 | 5 | 178,940 | | |
| CONSTRUCTION | 23 | 5,143 | 532,504,250 | 550 | 40,018,322 | | |
| CONSTRUCTION OF BUILDINGS | 236 | 1,450 | 317,638,450 | 209 | 26,649,678 | | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 190 | 44,726,002 | 20 | 4,453,482 | | |
| SPECIAL TRADE CONTRACTORS | 238 | 3,503 | 170,139,798 | 321 | 8,915,162 | | |
| MANUFACTURING | <u>31-33</u> | 1,487 | 55,787,762 | <u>226</u> | 1,421,516 | | |
| WHOLESALE TRADE | 42 | 2,848 | 183,829,209 | 518 | 2,872,935 | | |
| DURABLE GOODS | 423 | 1,932 | 152,927,656 | 335 | 1,621,833 | | |
| NONDURABLE GOODS | 424 | 870 | 30,248,877 | 176 | 1,216,729 | | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 46 | 652,676 | 7 | 34,373 | | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>227</u> | <u>10,501,127</u> | <u>43</u> | <u>661,773</u> | | |
| INFORMATION | <u>51</u> | <u>659</u> | <u>120,182,398</u> | <u>166</u> | <u>2,562,293</u> | | |
| FINANCE, INSURANCE | <u>52</u> | <u>206</u> | 26,370,622 | <u>36</u> | <u>543,783</u> | | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>717</u> | <u>73,786,992</u> | <u>99</u> | <u>1,044,826</u> | | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>1,645</u> | <u>34,961,972</u> | 204 | <u>1,862,513</u> | | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>2,377</u> | <u>63,256,234</u> | <u>242</u> | <u>3,831,032</u> | | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>435</u> | <u>22,924,433</u> | <u>46</u> | <u>901,337</u> | | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>1,512</u> | 244,746,861 | <u>166</u> | <u>7,146,669</u> | | |
| ACCOMMODATIONS | 721 | 135 | 18,865,692 | 95 | 3,359,204 | | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 1,377 | 225,881,169 | 71 | 3,787,465 | | |
| OTHER SERVICES | <u>81</u> | <u>2,527</u> | <u>88,048,908</u> | <u>189</u> | <u>2,478,794</u> | | |
| REPAIR & MAINTENANCE | 811 | 1,505 | 65,928,096 | 106 | 1,567,405 | | |
| PERSONAL SERVICE | 812 | 901 | 20,331,983 | 64 | 820,806 | | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 121 | 1,788,829 | 19 | 90,583 | | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>15</u> | <u>583,404</u> | <u>4</u> | <u>20,308</u> | | |
| TOTAL ALL INDUSTRIES 28,087 \$2,835,656,388 3,717 \$88,061,081 | | | | | | | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collect | ions | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | SKAGIT* | UNITS | SKAMANIA* | |
|---|------------------------|-----------------------|----------------------------------|------------------|--------------------|--|
| RETAIL TRADE | 44-45 | <u>3,201</u> | <u>\$270,704,256</u> | <u>576</u> | <u>\$4,414,190</u> | |
| MOTOR VEHICLES & PARTS | 441 | 203 | 70,702,973 | 29 | 291,478 | |
| NEW & USED AUTO DEALERS | 4411 | 59 | 52,062,352 | 6 | 103,391 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 53 | 9,817,074 | 5 | 9,967 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 91 | 8,823,547 | 18 | 178,120 | |
| FURNITURE & HOME FURNISHING | 442 | 142 | 5,889,078 | 14 | 52,941 | |
| ELECTRONICS & APPLIANCES | 443 | 240 | 13,128,934 | 40 | 152,885 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 84 | 9,758,266 | 19 | 56,385 | |
| COMPUTERS & SOFTWARE | 44312 | 150 | 3,199,692 | 21 | 96,500 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 6 | 170,976 | - | - | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 225 | 21,053,932 | 45 | 718,558 | |
| BUILDING MATERIALS | 4441 | 162 | 19,286,628 | 37 | 617,902 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 63 | 1,767,304 | 8 | 100,656 | |
| FOOD & BEVERAGE STORES | 445 | 123 | 17,902,442 | 11 | 517,299 | |
| GROCERY & CONVENIENCE STORES | 4451 | 47 | 16,499,861 | 4 | 513,958 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 76 | 1,402,581 | 7 | 3,341 | |
| DRUG/HEALTH STORES | 446 | 143 | 6,241,258 | 30 | 66,043 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 56 | 7,874,383 | 6 | 729,138 | |
| APPAREL & ACCESSORIES | 448 | 206 | 19,474,709 | 33 | 40,734 | |
| CLOTHING & SHOE STORES | 4481, 4482 | 162 | 16,148,171 | 33 | 40,734 | |
| JEWELRY & LUGGAGE STORES | 4483 | 44 | 3,326,538 | D | D | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 230 | 12,080,148 | 44 | 138,142 | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 143 | 10,843,870 | 27 | 110,583 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 87 | 1,236,278 | 17 | 27,559 | |
| GENERAL MERCHANDISE STORES | 452 | 30 | 64,310,339 | 8 | 75,594 | |
| DEPARTMENT STORES | 4521 | 6 | 18,571,978 | 3 | 37,463 | |
| GENERAL MERCHANDISE STORES | 4529 | 24 | 45,738,361 | 5 | 38,131 | |
| | 4541 | 244 | 2,731,011 | 79 | 177,764 | |
| | 453, 4542, 4543 | 1,359 | 29,315,049 | 237 | 1,453,614 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>68</u> | <u>624,239</u> | <u>10</u> | <u>294,868</u> | |
| <u>MINING</u> UTILITIES | <u>21</u> <u>22</u> | <u>8</u> <u>12</u> | <u>250,324</u> <u>116,905</u> | <u>D</u> D | <u>D</u> | |
| CONSTRUCTION | <u>22</u> <u>23</u> | <u>1,575</u> | <u>99,271,159</u> | 270 | 4,909,306 | |
| CONSTRUCTION OF BUILDINGS | <u>23</u> 236 | <u>1,375</u> 397 | <u>99,271,139</u> 52,494,320 | <u>270</u> 60 | 3,190,322 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 230 | 82 | 16,860,089 | 16 | 248,271 | |
| SPECIAL TRADE CONTRACTORS | 238 | 1,096 | 29,916,750 | 194 | 1,470,713 | |
| MANUFACTURING | 31-33 | <u>655</u> | 17,489,224 | <u>80</u> | <u>334,172</u> | |
| WHOLESALE TRADE | 42 | 1,505 | 38,346,408 | 296 | 835,962 | |
| DURABLE GOODS | 423 | 1,034 | 24,072,101 | 215 | 691,747 | |
| NONDURABLE GOODS | 424 | 449 | 14,153,881 | 78 | 142,322 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 22 | 120,426 | 3 | 1,893 | |
| TRANSPORTATION & WAREHOUSING | 48-49 | 106 | 4,295,481 | <u>14</u> | 162,649 | |
| INFORMATION | <u>51</u> | 350 | 17,250,388 | 98 | 1,056,865 | |
| FINANCE, INSURANCE | <u>52</u> | 99 | 2,185,882 | 19 | 106,841 | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | 303 | 11,500,173 | 66 | 256,610 | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | 540 | 6,306,857 | <u>59</u> | 227,873 | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | 55-62 | 724 | 9,562,634 | 106 | 337,838 | |
| ARTS, ENTERTAINMENT & RECREATION | 71 | 130 | 3,854,234 | 9 | 43,655 | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>361</u> | <u>38,796,812</u> | <u>31</u> | <u>5,121,644</u> | |
| ACCOMMODATIONS | 721 | 67 | 4,431,743 | 9 | 4,345,201 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 294 | 34,365,069 | 22 | 776,443 | |
| OTHER SERVICES | <u>81</u> | <u>685</u> | <u>16,473,595</u> | <u>66</u> | <u>583,963</u> | |
| REPAIR & MAINTENANCE | 811 | 451 | 12,983,967 | 40 | 376,750 | |
| PERSONAL SERVICE | 812 | 188 | 3,145,127 | 22 | 160,677 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 46 | 344,501 | 4 | 46,536 | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>10</u> | <u>52,122</u> | <u>6</u> | <u>8,905</u> | |
| TOTAL ALL INDUSTRIES | | 10,332 | \$537,080,693 | 1,706 | \$18,695,341 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | SNOHOMISH* | UNITS | SPOKANE* |
|---|---------------------|--------------|--------------------------|--------------|--------------------------|
| RETAIL TRADE | 44-45 | 7,560 | \$1,327,289,604 | 5,586 | \$925,600,094 |
| MOTOR VEHICLES & PARTS | 441 | 446 | 242,569,781 | 352 | 161,563,967 |
| NEW & USED AUTO DEALERS | 4411 | 166 | 184,893,660 | 160 | 116,633,589 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 91 | 14,384,129 | 58 | 8,598,364 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 189 | 43,291,992 | 134 | 36,332,014 |
| FURNITURE & HOME FURNISHING | 442 | 349 | 42,812,581 | 198 | 31,367,473 |
| ELECTRONICS & APPLIANCES | 443 | 532 | 89,549,822 | 444 | 65,673,609 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 166 | 55,978,669 | 131 | 48,803,750 |
| COMPUTERS & SOFTWARE | 44312 | 357 | 32,736,792 | 306 | 16,748,645 |
| CAMERA & PHOTO SUPPLIES | 44313 | 9 | 834,361 | 7 | 121,214 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 468 | 93,682,256 | 285 | 82,926,794 |
| BUILDING MATERIALS | 4441 | 322 | 84,350,357 | 203 | 75,946,876 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 146 | 9,331,899 | 82 | 6,979,918 |
| FOOD & BEVERAGE STORES | 445 | 373 | 89,695,903 | 214 | 59,731,198 |
| GROCERY & CONVENIENCE STORES | 4451 | 196 | 86,143,761 | 83 | 57,293,392 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 177 | 3,552,142 | 131 | 2,437,806 |
| DRUG/HEALTH STORES | 446 | 302 | 41,962,777 | 246 | 23,605,556 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 151 | 26,937,691 | 91 | 21,521,978 |
| APPAREL & ACCESSORIES | 448 | 457 | 146,892,917 | 326 | 73,020,897 |
| CLOTHING & SHOE STORES | 4481, 4482 | 338 | 125,188,178 | 249 77 | 63,743,132 |
| JEWELRY & LUGGAGE STORES | 4483 451 | 119 478 | 21,704,739 | | 9,277,765 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 478 306 | 54,551,486 44,456,822 | 395 252 | 47,065,385 33,793,275 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 172 | 10,094,664 | 143 | 13,272,110 |
| GENERAL MERCHANDISE STORES | 4512 | 60 | 324,142,854 | 44 | 235,742,510 |
| DEPARTMENT STORES | 4521 | 9 | 102,791,486 | 8 | 75,145,263 |
| GENERAL MERCHANDISE STORES | 4529 | 51 | 221,351,368 | 36 | 160,597,247 |
| E-COMMERCE & MAIL ORDER | 4541 | 503 | 20,574,569 | 387 | 10,479,335 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 3,441 | 153,916,967 | 2,604 | 112,901,392 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>153</u> | 1,381,721 | <u>_,001</u> | <u>780,314</u> |
| MINING | 21 | 17 | 1,353,330 | 12 | 370,157 |
| UTILITIES | 22 | 27 | 1,117,950 | 16 | 797,302 |
| CONSTRUCTION | 23 | 5,504 | 474,045,962 | 2,765 | 269,887,816 |
| CONSTRUCTION OF BUILDINGS | 236 | 1,509 | 257,104,681 | 797 | 144,189,199 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 218 | 74,054,530 | 108 | 24,330,692 |
| SPECIAL TRADE CONTRACTORS | 238 | 3,777 | 142,886,751 | 1,860 | 101,367,925 |
| MANUFACTURING | <u>31-33</u> | <u>1,518</u> | <u>61,332,190</u> | <u>1,102</u> | <u>54,179,456</u> |
| WHOLESALE TRADE | <u>42</u> | <u>2,765</u> | <u>150,893,103</u> | <u>2,306</u> | <u>139,369,098</u> |
| DURABLE GOODS | 423 | 1,900 | 117,946,973 | 1,603 | 113,829,861 |
| NONDURABLE GOODS | 424 | 822 | 32,187,085 | 668 | 24,601,813 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 43 | 759,045 | 35 | 937,424 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>225</u> | <u>8,207,434</u> | <u>118</u> | <u>5,981,495</u> |
| INFORMATION | <u>51</u> | <u>633</u> | <u>112,687,498</u> | <u>543</u> | <u>86,750,459</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>185</u> | <u>17,970,732</u> | <u>161</u> | <u>19,124,934</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>671</u> | <u>52,797,540</u> | <u>492</u> | <u>41,129,915</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>1,755</u> | <u>36,416,712</u> | <u>1,086</u> | <u>32,382,573</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>2,446</u> | <u>60,786,269</u> | <u>1,401</u> | <u>50,903,088</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>406</u> | <u>18,294,491</u> | <u>247</u> | <u>9,515,147</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>1,469</u> | 222,993,361 | <u>857</u> | <u>170,453,539</u> |
| ACCOMMODATIONS | 721 | 103 | 20,155,529 | 89 | 32,633,755 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 1,366 | 202,837,832 | 768 | 137,819,784 |
| OTHER SERVICES | <u>81</u> | <u>2,347</u> | <u>75,648,944</u> | <u>1,594</u> | <u>56,152,029</u> |
| | 811 | 1,391 | 57,466,669 | 913 | 35,137,637 |
| | 812 | 852 | 16,583,708 | 592 | 18,304,877 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 104 | 1,598,567 | 89 | 2,709,515 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>12</u> | <u>527,293</u> | <u>15</u> | <u>870,615</u> |
| TOTAL ALL INDUSTRIES | | 27,694 | \$2,623,752,079 | 18,377 | \$1,864,248,031 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collect | ions | | | |

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | STEVENS* | UNITS | THURSTON* | |
|---|---------------------|-------------------|----------------------|---------------------|---------------------------------|--|
| RETAIL TRADE | 44-45 | 1,398 | \$49,710,146 | 4,232 | \$493,912,497 | |
| MOTOR VEHICLES & PARTS | 441 | 85 | 9,312,865 | 188 | 70,119,680 | |
| NEW & USED AUTO DEALERS | 4411 | 29 | 4,368,874 | 51 | 51,220,418 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 12 | 1,026,510 | 48 | 6,110,136 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 44 | 3,917,481 | 89 | 12,789,126 | |
| FURNITURE & HOME FURNISHING | 442 | 52 | 1,349,656 | 180 | 17,946,497 | |
| ELECTRONICS & APPLIANCES | 443 | 101 | 852,800 | 337 | 37,965,958 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 43 | 490,422 | 95 | 22,760,187 | |
| COMPUTERS & SOFTWARE | 44312 | 54 | 357,987 | 236 | 14,754,971 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 4,391 | 6 | 450,800 | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 97 | 5,445,797 | 260 | 46,165,530 | |
| BUILDING MATERIALS | 4441 | 78 | 4,367,925 | 180 | 41,832,089 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 19 | 1,077,872 | 80 | 4,333,441 | |
| FOOD & BEVERAGE STORES | 445 | 31 | 3,509,341 | 151 | 32,278,860 | |
| GROCERY & CONVENIENCE STORES | 4451 | 11 | 3,361,298 | 59 | 30,440,808 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 20 | 148,043 | 92 | 1,838,052 | |
| DRUG/HEALTH STORES | 446 | 69 | 563,240 | 182 | 11,100,970 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 25 | 2,314,623 | 82 | 13,578,348 | |
| | 448 | 86 | 427,514 | 253 | 27,128,394 | |
| CLOTHING & SHOE STORES JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 74 12 | 387,652 39,862 | 191 62 | 22,183,767 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4403 | 12 | 1,749,839 | 299 | 4,944,627 | |
| SPORTING GOODS, TOTS, BOOK & MUSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 63 | 1,574,587 | 299 185 | 38,556,006 33,705,453 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 03 47 | 175,252 | 105 | 4,850,553 | |
| GENERAL MERCHANDISE STORES | 452 | 14 | 13,814,933 | 40 | 137,364,829 | |
| DEPARTMENT STORES | 4521 | 3 | 933,569 | 8 | 46,457,494 | |
| GENERAL MERCHANDISE STORES | 4529 | 11 | 12,881,364 | 32 | 90,907,335 | |
| E-COMMERCE & MAIL ORDER | 4541 | 137 | 699,008 | 321 | 6,694,831 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 591 | 9,670,530 | 1,939 | 55,012,594 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>34</u> | 389,308 | 82 | 695,759 | |
| MINING | 21 | 7 | 71,963 | 13 | 832,610 | |
| UTILITIES | 22 | 7 | 17,535 | 14 | 405,367 | |
| CONSTRUCTION | <u>23</u> | <u>588</u> | <u>21,573,735</u> | 2,487 | <u>182,952,671</u> | |
| CONSTRUCTION OF BUILDINGS | 236 | 156 | 13,591,473 | 633 | 104,137,542 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 38 | 1,837,723 | 110 | 22,461,303 | |
| SPECIAL TRADE CONTRACTORS | 238 | 394 | 6,144,539 | 1,744 | 56,353,826 | |
| MANUFACTURING | <u>31-33</u> | <u>238</u> | <u>2,616,947</u> | <u>843</u> | <u>19,040,684</u> | |
| WHOLESALE TRADE | <u>42</u> | <u>666</u> | <u>5,543,617</u> | <u>1,817</u> | <u>55,696,772</u> | |
| DURABLE GOODS | 423 | 465 | 4,035,141 | 1,223 | 46,400,126 | |
| NONDURABLE GOODS | 424 | 194 | 1,481,889 | 562 | 9,134,897 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 26,587 | 32 | 161,749 | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>27</u> | <u>362,248</u> | <u>100</u> | <u>1,089,557</u> | |
| INFORMATION | <u>51</u> | <u>185</u> | <u>4,319,781</u> | <u>473</u> | <u>42,312,722</u> | |
| FINANCE, INSURANCE | <u>52</u> | <u>43</u> | <u>717,443</u> | <u>124</u> | <u>5,604,098</u> | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>117</u> | <u>1,106,572</u> | <u>385</u> | <u>18,350,709</u> | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>169</u> | <u>891,939</u> | <u>811</u> | <u>17,781,028</u> | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>251</u> | <u>1,595,427</u> | <u>1,246</u> | <u>30,671,391</u> | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>36</u> | <u>894,601</u> | <u>184</u> | <u>7,580,218</u> | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>108</u> | <u>5,348,212</u> | <u>526</u> | <u>76,447,345</u> | |
| | 721 | 26 | 764,195 | 37 | 6,065,095 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 82 235 | 4,584,017 | 489 | 70,382,250 | |
| OTHER SERVICES REPAIR & MAINTENANCE | <u>81</u> 811 | <u>235</u> 149 | <u>4,189,885</u> | <u>1,074</u> 635 | <u>27,876,320</u> 21,872,171 | |
| PERSONAL SERVICE | 812 | 68 | 3,369,075 668,561 | 368 | 21,872,171 5,365,259 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 18 | 152,249 | 71 | 638,890 | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>4</u> | <u>4,475</u> | <u>23</u> | <u>2,946,319</u> | |
| TOTAL ALL INDUSTRIES | <u>,</u> | <u>−</u> 4,113 | \$99,353,834 | <u>25</u> 14,434 | \$984,196,067 | |
| | V Salas Tay Calls - | • | ¥22,000,004 | ,+0+ | ÷307,100,007 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR WAHKIAKUM AND WALLA WALLA COUNTIES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | WAHKIAKUM* | UNITS | WALLA WALLA* | |
|---|--------------------|-------------------|------------------------------|-------------------|-------------------------------|--|
| RETAIL TRADE | 44-45 | 400 | \$1,621,522 | 1,683 | \$75,900,792 | |
| MOTOR VEHICLES & PARTS | 441 | 18 | 8,157 | 74 | \$12,446,256 | |
| NEW & USED AUTO DEALERS | 4411 | 4 | 3,111 | 20 | 8,246,879 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 5 | 1,230 | 12 | 1,120,627 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 9 | 3,816 | 42 | 3,078,750 | |
| FURNITURE & HOME FURNISHING | 442 | 10 | 44,566 | 55 | 1,522,298 | |
| ELECTRONICS & APPLIANCES | 443 | 25 | 28,701 | 137 | 4,622,690 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 13 | 17,480 | 46 | 3,532,190 | |
| COMPUTERS & SOFTWARE | 44312 | 12 | 11,221 | 87 | 1,078,990 | |
| CAMERA & PHOTO SUPPLIES | 44313 | - | - | 4 | 11,510 | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 30 | 249,683 | 105 | 7,633,343 | |
| BUILDING MATERIALS | 4441 | 22 | 244,983 | 75 | 6,791,252 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 8 | 4,700 | 30 | 842,091 | |
| FOOD & BEVERAGE STORES | 445 | 8 | 155,808 | 58 | 7,823,854 | |
| GROCERY & CONVENIENCE STORES | 4451 | D | D | 18 | 6,235,890 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 8 | 155,808 | 40 | 1,587,964 | |
| | 446 | 20 | 84,727 | 84 | 1,822,128 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 5 | 505,351 | 19 | 2,338,371 | |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 | 32 | 27,400 | 107 | 2,182,090 | |
| JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 29 3 | 26,923 477 | 87 20 | 1,354,298 827,792 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4403 | 34 | 75,815 | 20 142 | 4,064,024 | |
| SPORTING GOODS, TOTS, BOOK & MOSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 24 | 66,135 | 89 | 1,880,897 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 24 10 | 9,680 | 53 | 2,183,127 | |
| GENERAL MERCHANDISE STORES | 452 | 6 | 25,095 | 23 | 21,070,025 | |
| DEPARTMENT STORES | 4521 | D | 20,000 D | 6 | 6,424,621 | |
| GENERAL MERCHANDISE STORES | 4529 | 6 | 25,095 | 17 | 14,645,404 | |
| E-COMMERCE & MAIL ORDER | 4541 | 64 | 92,320 | 174 | 1,485,309 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 148 | 323,899 | 705 | 8,890,404 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>6</u> | 46,884 | <u>27</u> | <u>1,094,063</u> | |
| MINING | 21 | D | D | | | |
| UTILITIES | 22 | D | D | 5 | 105,715 | |
| CONSTRUCTION | <u>23</u> | <u>95</u> | <u>1,355,517</u> | <u>633</u> | <u>43,835,872</u> | |
| CONSTRUCTION OF BUILDINGS | 236 | 20 | 583,376 | 182 | 27,791,508 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 10 | 155,143 | 33 | 2,623,992 | |
| SPECIAL TRADE CONTRACTORS | 238 | 65 | 616,998 | 418 | 13,420,372 | |
| MANUFACTURING | <u>31-33</u> | <u>44</u> | <u>117,296</u> | <u>338</u> | <u>5,773,222</u> | |
| WHOLESALE TRADE | <u>42</u> | <u>179</u> | <u>690,110</u> | <u>1,032</u> | <u>18,491,740</u> | |
| DURABLE GOODS | 423 | 126 | 605,908 | 715 | 12,184,927 | |
| NONDURABLE GOODS | 424 | 53 | 84,202 | 305 | 6,246,529 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | D | D | 12 | 60,284 | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>10</u> | <u>147,059</u> | <u>22</u> | <u>861,992</u> | |
| INFORMATION | <u>51</u> | <u>88</u> | <u>552,155</u> | <u>258</u> | <u>8,032,934</u> | |
| FINANCE, INSURANCE | <u>52</u> | <u>14</u> | <u>52,464</u> | <u>68</u> | <u>876,080</u> | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>43</u> | <u>117,123</u> | <u>161</u> | <u>2,637,456</u> | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>41</u> | <u>67,973</u> | 270 | <u>2,189,926</u> | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>50</u> | <u>67,957</u> | <u>371</u> | <u>3,677,300</u> | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>3</u> | <u>2,617</u> | <u>46</u> | <u>974,158</u> | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>22</u> | 446,547 | <u>161</u> | <u>16,813,359</u> | |
| ACCOMMODATIONS RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 721 722 | 10 | 94,436 | 45 116 | 3,745,943 | |
| | | 12 45 | 352,111 | 116 204 | 13,067,416 | |
| OTHER SERVICES REPAIR & MAINTENANCE | <u>81</u> 811 | <u>45</u> 32 | <u>166,918</u> 103,098 | <u>294</u> 174 | <u>4,915,147</u> 3,436,511 | |
| PERSONAL SERVICE | 812 | 8 | 53,913 | 92 | 1,212,886 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 5 | 9,907 | 92 28 | 265,750 | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>9</u> | <u>13,674</u> | 28 <u>5</u> | <u>156,089</u> | |
| TOTAL ALL INDUSTRIES | <u>52,00</u> | <u>ਭ</u> 1,049 | <u>13,074</u> \$5,465,816 | <u>5</u> 5,374 | \$186,335,845 | |
| | 0 I T 0 K | • | \$J,403,010 | J,J/4 | \$ 100,333,045 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | WHATCOM* | UNITS | WHITMAN* | |
|---|--------------------|-------------------|---------------------------------|-------------------|-------------------------------|--|
| RETAIL TRADE | 44-45 | <u>3,866</u> | \$359,594,557 | 1,494 | <u>\$39,789,959</u> | |
| MOTOR VEHICLES & PARTS | 441 | 186 | 51,555,959 | 63 | 8,590,998 | |
| NEW & USED AUTO DEALERS | 4411 | 50 | 36,928,075 | 21 | 5,642,986 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 42 | 3,705,768 | 10 | 169,517 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 94 | 10,922,116 | 32 | 2,778,495 | |
| FURNITURE & HOME FURNISHING | 442 | 150 | 12,713,902 | 65 | 1,011,068 | |
| ELECTRONICS & APPLIANCES | 443 | 282 | 23,238,778 | 127 | 4,274,134 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 93 | 16,122,984 | 44 | 3,193,258 | |
| COMPUTERS & SOFTWARE | 44312 | 184 | 7,015,477 | 83 | 1,080,876 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 5 | 100,317 | D | D | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 229 | 36,268,285 | 94 | 2,977,029 | |
| BUILDING MATERIALS | 4441 | 160 | 33,012,149 | 71 | 2,363,343 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 69 | 3,256,136 | 23 | 613,686 | |
| FOOD & BEVERAGE STORES | 445 | 151 | 26,420,917 | 51 | 5,588,784 | |
| GROCERY & CONVENIENCE STORES | 4451 | 51 | 25,438,681 | 16 | 5,449,609 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 100 | 982,236 | 35 | 139,175 | |
| DRUG/HEALTH STORES GAS STATIONS & CONVENIENCE STORES W/PUMPS | 446 447 | 173 | 11,637,039 | 73 | 935,609 | |
| APPAREL & ACCESSORIES | 447 | 80 | 8,609,144 27,985,788 | 9 | 884,309 | |
| CLOTHING & SHOE STORES | 448 4481, 4482 | 261 210 | | 102 79 | 980,771 636,170 | |
| JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 210 51 | 25,367,902 2,617,886 | 79 23 | 344,601 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4485 | 302 | 17,217,817 | 125 | 2,217,129 | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 182 | 13,313,825 | 74 | 578,246 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 120 | 3,903,992 | 51 | 1,638,883 | |
| GENERAL MERCHANDISE STORES | 452 | 38 | 95,061,343 | 13 | 3,772,069 | |
| DEPARTMENT STORES | 4521 | 5 | 26,636,966 | 3 | 263,523 | |
| GENERAL MERCHANDISE STORES | 4529 | 33 | 68,424,377 | 10 | 3,508,546 | |
| E-COMMERCE & MAIL ORDER | 4541 | 344 | 6,900,757 | 156 | 1,355,082 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 1,670 | 41,984,828 | 616 | 7,202,977 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>81</u> | 1,329,922 | <u>22</u> | 216,031 | |
| MINING | 21 | 10 | 272,380 | D | D | |
| UTILITIES | 22 | 15 | 207,247 | 5 | 17,320 | |
| CONSTRUCTION | <u>23</u> | <u>1,908</u> | <u>158,093,474</u> | <u>481</u> | <u>35,711,296</u> | |
| CONSTRUCTION OF BUILDINGS | 236 | 600 | 73,953,393 | 127 | 24,420,634 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 70 | 26,824,515 | 29 | 1,623,972 | |
| SPECIAL TRADE CONTRACTORS | 238 | 1,238 | 57,315,566 | 325 | 9,666,690 | |
| MANUFACTURING | <u>31-33</u> | <u>828</u> | <u>13,998,542</u> | <u>248</u> | <u>2,354,944</u> | |
| WHOLESALE TRADE | <u>42</u> | <u>1,872</u> | <u>59,655,638</u> | <u>867</u> | <u>14,123,273</u> | |
| DURABLE GOODS | 423 | 1,283 | 44,230,249 | 582 | 10,973,701 | |
| NONDURABLE GOODS | 424 | 565 | 15,275,324 | 274 | 2,660,995 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 24 | 150,065 | 11 | 488,577 | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>102</u> | <u>5,446,057</u> | <u>28</u> | <u>761,131</u> | |
| INFORMATION | <u>51</u> | <u>410</u> | <u>30,673,185</u> | <u>232</u> | <u>4,727,872</u> | |
| FINANCE, INSURANCE | <u>52</u> | <u>117</u> | <u>5,740,040</u> | <u>49</u> | <u>566,049</u> | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>381</u> | <u>14,251,394</u> | <u>111</u> | <u>1,946,040</u> | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>751</u> | <u>11,488,356</u> | <u>226</u> | <u>3,821,796</u> | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>963</u> | <u>21,813,851</u> | 244 | <u>4,144,840</u> | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>176</u> | <u>6,674,401</u> | <u>37</u> | <u>762,560</u> | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>506</u> | <u>68,148,619</u> | <u>121</u> | <u>12,302,023</u> | |
| | 721 | 93 | 6,884,398 | 17 | 1,881,993 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 413 | 61,264,221 | 104 | 10,420,030 | |
| OTHER SERVICES REPAIR & MAINTENANCE | <u>81</u> 811 | <u>950</u> 579 | <u>23,090,343</u> 17,414,917 | <u>212</u> 120 | <u>3,196,760</u> 2,324,944 | |
| PERSONAL SERVICE | 811 | 579 309 | 17,414,917 | 77 | 2,324,944 818 159 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 812 813, 814 | 309 62 | 5,287,846 387,580 | 15 | 818,159 53,657 | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | | <u>324,738</u> | | | |
| | <u>92,00</u> | <u>8</u> | | <u>12</u> | <u>121,009</u> | |
| TOTAL ALL INDUSTRIES | | 12,944 | \$780,802,744 | 4,389 | \$124,562,903 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | ΥΑΚΙΜΑ * | |
|--|---------------------|--------------|----------------------|--|
| RETAIL TRADE | 44-45 | 3,238 | <u>\$358,173,691</u> | |
| MOTOR VEHICLES & PARTS | 441 | 273 | 72,630,072 | |
| NEW & USED AUTO DEALERS | 4411 | 121 | 53,657,480 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 33 | 3,777,704 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 119 | 15,194,888 | |
| FURNITURE & HOME FURNISHING | 442 | 112 | 8,794,275 | |
| ELECTRONICS & APPLIANCES | 443 | 275 | 13,463,797 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 80 | 8,841,413 | |
| COMPUTERS & SOFTWARE | 44312 | 191 | 4,600,116 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 22,268 | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 184 | 37,190,831 | |
| BUILDING MATERIALS | 4441 | 125 | 29,851,446 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 59 | 7,339,385 | |
| FOOD & BEVERAGE STORES | 445 | 178 | 26,230,613 | |
| GROCERY & CONVENIENCE STORES | 4451 | 97 | 25,227,394 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 97 81 | 1,003,219 | |
| | | | | |
| DRUG/HEALTH STORES | 446 | 144 | 7,986,460 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 75 | 9,745,158 | |
| | 448 | 200 | 17,005,398 | |
| CLOTHING & SHOE STORES | 4481, 4482 | 155 | 13,712,240 | |
| JEWELRY & LUGGAGE STORES | 4483 | 45 | 3,293,158 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 236 | 13,071,147 | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 159 | 10,558,312 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 77 | 2,512,835 | |
| GENERAL MERCHANDISE STORES | 452 | 32 | 110,610,623 | |
| DEPARTMENT STORES | 4521 | 7 | 36,387,314 | |
| GENERAL MERCHANDISE STORES | 4529 | 25 | 74,223,309 | |
| E-COMMERCE & MAIL ORDER | 4541 | 247 | 3,335,411 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 1,282 | 38,109,906 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>68</u> | <u>817,323</u> | |
| MINING | <u>21</u> | <u>9</u> | <u>363,695</u> | |
| UTILITIES | <u>22</u> | <u>20</u> | <u>393,283</u> | |
| CONSTRUCTION | <u>23</u> | <u>1,234</u> | <u>115,456,281</u> | |
| CONSTRUCTION OF BUILDINGS | 236 | 335 | 64,498,472 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 68 | 11,369,357 | |
| SPECIAL TRADE CONTRACTORS | 238 | 831 | 39,588,452 | |
| MANUFACTURING | <u>31-33</u> | <u>619</u> | <u>20,283,131</u> | |
| WHOLESALE TRADE | <u>42</u> | <u>1,656</u> | <u>78,664,571</u> | |
| DURABLE GOODS | 423 | 1,163 | 55,235,254 | |
| NONDURABLE GOODS | 424 | 471 | 23,172,861 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 22 | 256,456 | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>83</u> | <u>2,023,710</u> | |
| INFORMATION | <u>51</u> | <u>365</u> | <u>34,340,699</u> | |
| FINANCE, INSURANCE | <u>52</u> | <u>115</u> | 6,679,900 | |
| REAL ESTATE, RENTAL/LEASING | 53 | 340 | 25,428,020 | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | 54 | 502 | 8,621,748 | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | 715 | 15,638,356 | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | 109 | 3,932,056 | |
| ACCOMMODATIONS & FOOD SERVICES | 72 | 475 | 58,745,865 | |
| ACCOMMODATIONS | 721 | 61 | 8,505,995 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 414 | 50,239,870 | |
| OTHER SERVICES | <u>81</u> | 837 | <u>19,787,756</u> | |
| REPAIR & MAINTENANCE | <u>811</u> | <u>522</u> | 14,381,026 | |
| PERSONAL SERVICE | 812 | 268 | 4,701,892 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 200 47 | 704,838 | |
| PUBLIC ADMINISTRATION, OTHER | | | <u>236,303</u> | |
| I ODLIO ADIVIINISTRATION, OTHER | <u>92,00</u> | <u>10</u> | 230,303 | |
| TOTAL ALL INDUSTRIES | | 10,395 | \$749,586,388 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collect | tions | | |

Table 4-A City Taxable Retail Sales Comparing Quarter 4, 2007 to Quarter 4, 2008 (Dollars in Thousands)

| City | 4th Quarter, 2007 | 4th Quarter, 2008 | Percent Change |
|---------------------|--------------------|--------------------|-------------------|
| Aberdeen | \$109,829 | \$95,883 | -12.7% |
| Auburn | 479,166 | 336,970 | -29.7% |
| Bellevue | 1,649,332 | 1,417,481 | -14.1% |
| Bellingham | 583,870 | 503,861 | -13.7% |
| Bremerton | 202,396 | 178,331 | -11.9% |
| Camas | 38,862 | 42,233 | 8.7% |
| Centralia | 81,954 | 71,475 | -12.8% |
| Chehalis | 114,319 | 107,369 | -6.1% |
| Colville | 52,025 | 52,661 | 1.2% |
| Des Moines | 62,624 | 47,654 | -23.9% |
| Edmonds | 159,139 | 130,043 | -18.3% |
| Ellensburg | 98,286 | 100,450 | 2.2% |
| Everett | 765,070 | 639,850 | -16.4% |
| Federal Way | 390,152 | 337,364 | -13.5% |
| Fife | 200,719 | 125,008 | -37.7% |
| Issaquah | 358,361 | 271,347 | -24.3% |
| Kelso | 63,832 | 55,924 | -12.4% |
| Kennewick | 394,593 | 376,702 | -4.5% |
| Kent | 657,657 | 443,503 | -32.6% |
| Kirkland | 462,585 | 379,470 | -18.0% |
| Lacey | 301,973 | 261,110 | -13.5% |
| Longview | 200,727 | 172,700 | -14.0% |
| Lynnwood | 614,863 | 488,941 | -20.5% |
| Marysville | 219,540 | 202,558 | -7.7% |
| Mercer Island | 92,512 | 86,855 | -6.1% |
| Moses Lake | 145,781 | 163,623 | 12.2% |
| Mount Vernon | 168,355 | 153,206 | -9.0% |
| Mountlake Terrace | 36,124 | 43,083 | 19.3% |
| Oak Harbor | 88,145 | 84,460 | -4.2% |
| Olympia | 486,754 | 423,690 | -13.0% |
| Omak | 46,785 | 44,006 | -5.9% |
| Pasco | 207,952 | 191,199 | -8.1% |
| Port Angeles | 97,663 | 79,265 | -18.8% |
| Port Townsend | 47,316 | 49,123 | 3.8% |
| Pullman | 91,871 | 88,519 | -3.6% |
| Puyallup | 464,011 | 423,784 | -8.7% |
| Redmond | 570,576 | 551,561 | -3.3% |
| Renton | 622,109 | 541,129 | -13.0% |
| Richland | 210,597 | 201,097 | -4.5% |
| Sea Tac | 243,038 | 217,108 | -10.7% |
| Seattle | 4,542,520 | 4,203,906 | -7.5% |
| Shelton | 4,542,520 | 4,203,900 | -5.7% |
| Spokane | 1,055,530 | 1,019,574 | -3.4% |
| Sunnyside | 63,658 | 61,550 | -3.4% |
| Tacoma | 1,210,654 | 1,052,213 | -3.3% |
| Tukwila | 609,280 | 484,128 | -13.1% |
| Vancouver | | | |
| Walla Walla | 720,647 | 646,173 125 199 | -10.3% |
| | 136,243 | 125,199 | -8.1% |
| Wenatchee Yakima | 216,427 399,268 | 236,935 387,936 | 9.5% -2.8% |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | ABERDEEN* | UNITS | AUBURN* |
|--|--------------------|------------------|-----------------------------|-------------------|----------------------|
| RETAIL TRADE | <u>44-45</u> | <u>934</u> | <u>\$62,599,267</u> | <u>2,057</u> | <u>\$182,255,183</u> |
| MOTOR VEHICLES & PARTS | 441 | 48 | 13,157,281 | 117 | 62,027,847 |
| NEW & USED AUTO DEALERS | 4411 | 16 | 9,656,020 | 42 | 54,352,702 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 7 | 13,217 | 19 | 2,276,853 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 25 | 3,488,044 | 56 | 5,398,292 |
| FURNITURE & HOME FURNISHING | 442 | 32 | 787,069 | 107 | 6,815,808 |
| ELECTRONICS & APPLIANCES | 443 | 86 | 1,247,490 | 209 | 8,238,558 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 30 | 593,996 | 71 | 1,001,391 |
| COMPUTERS & SOFTWARE | 44312 | 56 | 653,494 | 135 | 7,223,550 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | 3 | 13,617 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 58 | 7,612,391 | 142 | 10,098,690 |
| BUILDING MATERIALS | 4441 | 47 | 7,263,567 | 118 | 8,679,676 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 11 | 348,824 | 24 | 1,419,014 |
| FOOD & BEVERAGE STORES | 445 | 31 | 6,035,035 | 64 | 8,053,891 |
| GROCERY & CONVENIENCE STORES | 4451 | 16 | 5,790,028 | 22 | 7,782,328 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 15 | 245,007 | 42 | 271,563 |
| DRUG/HEALTH STORES | 446 | 54 | 1,407,340 | 95 | 4,549,061 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 9 | 1,843,162 | 23 | 4,560,374 |
| APPAREL & ACCESSORIES | 448 | 68 | 1,787,748 | 145 | 27,428,814 |
| CLOTHING & SHOE STORES | 4481, 4482 | 56 | 1,053,432 | 122 | 25,814,723 |
| JEWELRY & LUGGAGE STORES | 4483 | 12 | 734,316 | 23 | 1,614,091 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 63 | 1,101,311 | 118 | 1,557,815 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 37 | 657,608 | 69 | 1,125,532 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 26 | 443,703 | 49 | 432,283 |
| GENERAL MERCHANDISE STORES | 452 | 11 | 21,728,932 | 21 | 30,193,267 |
| DEPARTMENT STORES | 4521 | 3 | 4,227,833 | 5 | 2,211,466 |
| GENERAL MERCHANDISE STORES | 4529 | 8 | 17,501,099 | 16 | 27,981,801 |
| E-COMMERCE & MAIL ORDER | 4541 | 96 | 517,479 | 165 | 2,916,208 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 378 | 5,374,029 | 851 | 15,814,850 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>7</u> | <u>61,663</u> | <u>25</u> | <u>104,407</u> |
| MINING | <u>21</u> | <u> </u> | D | <u>7</u> | <u>62,354</u> |
| UTILITIES | <u>22</u> | <u>4</u> | <u>8,888</u> | <u>6</u> | <u>271,789</u> |
| CONSTRUCTION | <u>23</u> | <u>303</u> | <u>8,833,206</u> | <u>1,365</u> | <u>37,485,350</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 77 | 4,598,391 | 258 | 18,173,076 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 13 | 639,714 | 46 | 2,279,358 |
| SPECIAL TRADE CONTRACTORS | 238 | 213 | 3,595,101 | 1,061 | 17,032,916 |
| MANUFACTURING | <u>31-33</u> | <u>159</u> | <u>1,503,942</u> | <u>488</u> | <u>6,093,658</u> |
| WHOLESALE TRADE | <u>42</u> | <u>570</u> | <u>5,400,155</u> | <u>1,247</u> | <u>33,433,146</u> |
| DURABLE GOODS | 423 | 408 | 4,318,178 | 881 | 28,029,450 |
| | 424 | 156 | 1,070,177 | 352 | 5,323,624 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 6 | 11,800 | 14 | 80,072 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>11</u> | <u>217,581</u> | <u>48</u> | <u>584,643</u> |
| | <u>51</u> | <u>182</u> | 2,648,645 | 272 | <u>11,843,131</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>43</u> | <u>581,736</u> | <u>76</u> | <u>2,407,081</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>113</u> | <u>2,249,193</u> | <u>261</u> | <u>9,986,383</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>130</u> | <u>972,935</u> | <u>382</u> | <u>7,085,517</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>204</u> | <u>1,131,893</u> | <u>683</u> | <u>9,294,975</u> |
| ARTS, ENTERTAINMENT & RECREATION ACCOMMODATIONS & FOOD SERVICES | <u>71</u> 72 | <u>19</u> 79 | <u>169,703</u> 7 197 759 | <u>57</u> | <u>2,078,072</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> 721 | <u>78</u> | <u>7,187,758</u> | <u>172</u> | <u>22,460,268</u> |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 8 70 | 537,416 | 10 | 1,435,016 |
| | | | 6,650,342 | 162 526 | 21,025,252 |
| OTHER SERVICES | <u>81</u> 811 | <u>144</u> 75 | <u>2,286,314</u> | <u>536</u> 376 | <u>11,524,335</u> |
| REPAIR & MAINTENANCE PERSONAL SERVICE | 811 812 | 75 53 | 1,499,870 | 376 131 | 9,328,590 |
| | | 55 16 | 579,580 | | 2,024,783 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | | 206,864 | 29 D | 170,962 |
| | <u>92,00</u> | <u>3</u> | <u>29,973</u> | <u> </u> | <u> </u> |
| TOTAL ALL INDUSTRIES | | 2,904 | \$95,882,852 | 7,682 | \$336,970,292 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| | | | | | BELLINGHAM* |
|--|---------------------------|--------------------------|---------------------------------------|-------------------------|---------------------------------------|
| RETAIL TRADE | 44-45 | 3,576 | \$608,609,700 | 2,693 | \$284,040,034 |
| MOTOR VEHICLES & PARTS | 441 | 137 | 162,556,308 | 114 | 40,043,441 |
| NEW & USED AUTO DEALERS | 4411 | 54 | 151,335,072 | 30 | 30,822,706 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 20 | 3,992,263 | 27 | 2,856,737 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 63 | 7,228,973 | 57 | 6,363,998 |
| FURNITURE & HOME FURNISHING | 442 | 234 | 23,248,949 | 106 | 8,571,002 |
| ELECTRONICS & APPLIANCES | 443 | 386 | 98,032,930 | 233 | 17,856,663 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 97 | 45,136,439 | 73 | 11,762,216 |
| COMPUTERS & SOFTWARE | 44312 | 281 | 51,068,613 | 155 | 6,000,916 |
| CAMERA & PHOTO SUPPLIES | 44313 | 8 | 1,827,878 | 5 | 93,531 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 207 | 24,268,274 | 136 | 24,910,254 |
| BUILDING MATERIALS | 4441 | 163 | 23,046,950 | 99 | 23,699,323 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 44 | 1,221,324 | 37 | 1,210,931 |
| FOOD & BEVERAGE STORES | 445 | 136 | 20,490,938 | 93 | 16,649,697 |
| GROCERY & CONVENIENCE STORES | 4451 | 37 | 18,945,197 | 29 | 16,183,997 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 99 | 1,545,741 | 64 | 465,700 |
| DRUG/HEALTH STORES | 446 | 178 | 14,503,273 | 134 | 8,119,456 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 27 | 3,750,107 | 35 | 3,222,009 |
| APPAREL & ACCESSORIES | 448 | 272 | 108,212,143 | 201 | 26,215,859 |
| CLOTHING & SHOE STORES | 4481, 4482 | 205 | 93,912,600 | 162 | 23,823,867 |
| JEWELRY & LUGGAGE STORES | 4483 | 67 | 14,299,543 | 39 | 2,391,992 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 237 | 29,403,053 | 228 | 15,055,243 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 148 | 24,348,867 | 133 | 11,587,534 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 89 | 5,054,186 | 95 | 3,467,709 |
| GENERAL MERCHANDISE STORES | 452 | 23 | 59,633,502 | 31 | 89,955,058 |
| DEPARTMENT STORES | 4521 | 6 | 38,072,808 | 5 | 26,239,005 |
| GENERAL MERCHANDISE STORES | 4529 | 17 | 21,560,694 | 26 | 63,716,053 |
| | 4541 | 264 | 8,046,970 | 237 | 4,148,243 |
| | 453, 4542, 4543 | 1,475 | 56,463,253 | 1,145 | 29,293,109 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>43</u> | <u>345,996</u> | <u>19</u> | <u>201,188</u> |
| | <u>21</u> | <u>9</u> | <u>334,037</u> | <u>3</u> | <u>49,266</u> |
| UTILITIES | <u>22</u> | <u>9</u> | <u>683,643</u> | <u>8</u> | <u>40,304</u> |
| CONSTRUCTION CONSTRUCTION OF BUILDINGS | <u>23</u> 236 | <u>3,321</u> | <u>310,170,632</u> | <u>1,216</u> | <u>62,580,631</u> |
| HEAVY CONSTRUCTION & HIGHWAYS | 230 | 887 122 | 196,156,795 | 349 36 | 32,409,560 |
| SPECIAL TRADE CONTRACTORS | 237 | | 20,777,501 93,236,336 | | 6,749,730 |
| MANUFACTURING | 230 31-33 | 2,312 | 20,991,619 | 831 | 23,421,341 7,828,064 |
| WHOLESALE TRADE | | <u>813</u> | | <u>584</u> | |
| DURABLE GOODS | <u>42</u> 423 | <u>1,653</u> 1,128 | <u>125,397,951</u> 114,779,464 | <u>1,393</u> 966 | <u>30,928,215</u> 25,291,243 |
| | | , | | | |
| NONDURABLE GOODS ELECTRONIC MARKETS, AGENTS & BROKERS | 424 425 | 501 24 | 10,434,569 | 411 16 | 5,578,177 |
| TRANSPORTATION & WAREHOUSING | | | 183,918 | | 58,795 |
| INFORMATION | <u>48-49</u> <u>51</u> | <u>71</u> <u>488</u> | <u>1,633,194</u> <u>49,024,402</u> | <u>57</u> <u>327</u> | <u>3,388,610</u> <u>15,995,287</u> |
| FINANCE, INSURANCE | <u>52</u> | | <u>9,043,802</u> | | 4,243,298 |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>128</u> <u>402</u> | <u>9,043,802</u> <u>26,352,858</u> | <u>95</u> 269 | <u>4,243,298</u> 8,286,424 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>55</u> 54 | <u>402</u> 1,030 | <u>66,258,911</u> | <u>209</u> 559 | <u>8,276,014</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>54</u> 55-62 | 1,580 | 34,064,636 | <u>333</u> 732 | <u>12,971,246</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>55-62</u> 71 | 177 | <u>23,070,708</u> | <u>110</u> | 2,423,892 |
| ACCOMMODATIONS & FOOD SERVICES | <u>71</u> 72 | 398 | <u>103,679,829</u> | <u>316</u> | 48,532,979 |
| ACCOMMODATIONS | 721 | 28 | 27,450,901 | 24 | 4,137,264 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 370 | 76,228,928 | 292 | 44,395,715 |
| OTHER SERVICES | <u>81</u> | <u>913</u> | 37,234,629 | <u>608</u> | <u>13,952,864</u> |
| REPAIR & MAINTENANCE | <u>811</u> | 539 | 21,424,320 | <u>350</u> | 10,588,502 |
| PERSONAL SERVICE | 812 | 321 | 14,687,344 | 213 | 3,196,526 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 53 | 1,122,965 | 45 | 167,836 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>5</u> | <u>584,952</u> | | <u>122,876</u> |
| TOTAL ALL INDUSTRIES | <u> </u> | <u>-</u> 14,616 | \$1,417,481,499 | <u>-</u> 8,995 | \$503,861,192 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/C | ty Sales Tax Collec | • | | · | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | BREMERTON* | UNITS | CAMAS* | |
|---|-----------------|------------|---------------------|------------|---------------------|--|
| RETAIL TRADE | 44-45 | 1,695 | <u>\$90,192,318</u> | <u>904</u> | <u>\$11,162,241</u> | |
| MOTOR VEHICLES & PARTS | 441 | 86 | 49,178,554 | 32 | 2,125,737 | |
| NEW & USED AUTO DEALERS | 4411 | 30 | 44,462,554 | 5 | 482,692 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 10 | 1,347,745 | 7 | 5,984 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 46 | 3,368,255 | 20 | 1,637,061 | |
| FURNITURE & HOME FURNISHING | 442 | 73 | 2,951,524 | 39 | 385,222 | |
| ELECTRONICS & APPLIANCES | 443 | 153 | 2,830,967 | 75 | 589,883 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 52 | 1,104,577 | 28 | 333,676 | |
| COMPUTERS & SOFTWARE | 44312 | 98 | 1,670,598 | 47 | 256,207 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 55,792 | - | - | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 105 | 6,822,317 | 77 | 1,532,108 | |
| BUILDING MATERIALS | 4441 | 84 | 6,696,994 | 61 | 1,075,422 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 21 | 125,323 | 16 | 456,686 | |
| FOOD & BEVERAGE STORES | 445 | 62 | 6,412,714 | 29 | 1,577,598 | |
| GROCERY & CONVENIENCE STORES | 4451 | 28 | 6,312,219 | 5 | 1,505,656 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 34 | 100,495 | 24 | 71,942 | |
| DRUG/HEALTH STORES | 446 | 87 | 3,343,802 | 43 | 616,202 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 21 | 1,869,371 | 7 | 548,060 | |
| APPAREL & ACCESSORIES | 448 | 105 | 881,368 | 74 | 638,707 | |
| CLOTHING & SHOE STORES | 4481, 4482 | 84 | 571,584 | 62 | 496,777 | |
| JEWELRY & LUGGAGE STORES | 4483 | 21 | 309,784 | 12 | 141,930 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 129 | 1,299,996 | 64 | 171,529 | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 80 | 688,751 | 42 | 124,183 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 49 | 611,245 | 22 | 47,346 | |
| GENERAL MERCHANDISE STORES | 452 | 19 | 3,855,766 | 7 | 452,248 | |
| DEPARTMENT STORES | 4521 | 3 | 311,749 | 3 | 90,927 | |
| GENERAL MERCHANDISE STORES | 4529 | 16 | 3,544,017 | 4 | 361,321 | |
| E-COMMERCE & MAIL ORDER | 4541 | 162 | 1,689,462 | 104 | 581,446 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 693 | 9,056,477 | 353 | 1,943,501 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>10</u> | <u>44,393</u> | <u>6</u> | <u>7,812</u> | |
| MINING | <u>21</u> | D | D | <u> </u> | D | |
| <u>UTILITIES</u> | <u>22</u> | <u>6</u> | <u>146,319</u> | <u>4</u> | <u>19,317</u> | |
| CONSTRUCTION | <u>23</u> | <u>698</u> | <u>29,093,880</u> | <u>636</u> | <u>14,573,003</u> | |
| CONSTRUCTION OF BUILDINGS | 236 | 142 | 9,361,732 | 91 | 9,155,243 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 28 | 5,721,801 | 17 | 957,387 | |
| SPECIAL TRADE CONTRACTORS | 238 | 528 | 14,010,347 | 528 | 4,460,373 | |
| MANUFACTURING | <u>31-33</u> | <u>306</u> | <u>3,653,586</u> | <u>142</u> | <u>610,046</u> | |
| WHOLESALE TRADE | <u>42</u> | <u>933</u> | <u>13,454,727</u> | <u>492</u> | <u>3,991,941</u> | |
| DURABLE GOODS | 423 | 665 | 10,442,154 | 345 | 3,545,989 | |
| NONDURABLE GOODS | 424 | 256 | 2,977,607 | 140 | 439,288 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 12 | 34,966 | 7 | 6,664 | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>21</u> | <u>214,852</u> | <u>15</u> | <u>288,928</u> | |
| INFORMATION | <u>51</u> | <u>241</u> | <u>6,261,376</u> | <u>170</u> | <u>3,024,483</u> | |
| FINANCE, INSURANCE | <u>52</u> | <u>67</u> | <u>952,807</u> | <u>39</u> | <u>558,716</u> | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>197</u> | <u>5,694,621</u> | <u>103</u> | <u>958,067</u> | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>290</u> | <u>1,816,862</u> | <u>136</u> | <u>737,801</u> | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>425</u> | <u>3,772,546</u> | <u>269</u> | <u>2,077,146</u> | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>49</u> | <u>327,474</u> | <u>25</u> | <u>678,663</u> | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>146</u> | <u>15,940,450</u> | <u>45</u> | <u>2,716,014</u> | |
| ACCOMMODATIONS | 721 | 10 | 1,640,095 | 3 | 109,478 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 136 | 14,300,355 | 42 | 2,606,536 | |
| OTHER SERVICES | <u>81</u> | <u>324</u> | <u>5,575,689</u> | <u>151</u> | <u>808,905</u> | |
| REPAIR & MAINTENANCE | 811 | 204 | 3,770,227 | 89 | 328,232 | |
| PERSONAL SERVICE | 812 | 94 | 1,681,418 | 52 | 476,812 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 26 | 124,044 | 10 | 3,861 | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>7</u> | <u>1,188,805</u> | <u>4</u> | <u>19,716</u> | |
| TOTAL ALL INDUSTRIES | | 5,415 | \$178,330,705 | 3,141 | \$42,232,799 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | CENTRALIA* | UNITS | CHEHALIS* | |
|---|--------------------|-------------------|-------------------------------|-------------------|-------------------------------|--|
| RETAIL TRADE | <u>44-45</u> | 1,001 | <u>\$29,003,282</u> | <u>986</u> | <u>\$63,215,876</u> | |
| MOTOR VEHICLES & PARTS | 441 | 49 | 6,646,446 | 46 | 7,471,031 | |
| NEW & USED AUTO DEALERS | 4411 | 19 | 3,061,753 | 16 | 4,195,005 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 7 | 664,197 | 3 | 874,830 | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 23 | 2,920,496 | 27 | 2,401,196 | |
| FURNITURE & HOME FURNISHING | 442 | 41 | 977,074 | 36 | 1,412,838 | |
| ELECTRONICS & APPLIANCES | 443 | 90 | 1,034,154 | 73 | 1,783,041 | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 36 | 572,966 | 32 | 655,100 | |
| COMPUTERS & SOFTWARE | 44312 | 51 | 423,847 | 41 | 1,127,941 | |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 37,341 | D | D | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 57 | 1,442,239 | 74 | 7,795,698 | |
| BUILDING MATERIALS | 4441 | 42 | 1,202,957 | 56 | 7,112,086 | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 15 | 239,282 | 18 | 683,612 | |
| FOOD & BEVERAGE STORES | 445 | 22 | 4,031,014 | 16 | 2,589,539 | |
| GROCERY & CONVENIENCE STORES | 4451 | 13 | 3,915,212 | 5 | 2,579,741 | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 9 | 115,802 | 11 | 9,798 | |
| DRUG/HEALTH STORES | 446 | 60 | 1,915,873 | 49 | 1,451,727 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS APPAREL & ACCESSORIES | 447 | 15 | 1,149,167 | 9 | 1,331,305 | |
| CLOTHING & SHOE STORES | 448 4481, 4482 | 77 | 5,399,772 | 67 54 | 1,444,514 | |
| JEWELRY & LUGGAGE STORES | 4481, 4462 4483 | 68 9 | 5,145,434 | 54 13 | 1,098,450 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4483 | 9 70 | 254,338 1,624,692 | 67 | 346,064 1,475,791 | |
| SPORTING GOODS, TOTS, BOOK & MOSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 44 | 1,556,253 | 46 | 1,475,628 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 26 | 68,439 | 40 21 | 18,163 | |
| GENERAL MERCHANDISE STORES | 452 | 16 | 315,495 | 17 | 29,215,653 | |
| DEPARTMENT STORES | 4521 | 3 | 92,929 | 4 | 5,414,973 | |
| GENERAL MERCHANDISE STORES | 4529 | 13 | 222,566 | 13 | 23,800,680 | |
| E-COMMERCE & MAIL ORDER | 4541 | 82 | 353,438 | 101 | 543,362 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 422 | 4,113,918 | 431 | 6,701,377 | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>9</u> | 148,954 | <u>8</u> | 21,231 | |
| MINING | 21 | 6 | 7,696 | 4 | 8,187 | |
| UTILITIES | 22 | 4 | 44,195 | 3 | 3,388 | |
| CONSTRUCTION | <u>23</u> | <u>393</u> | <u>13,576,218</u> | <u>368</u> | <u>18,907,462</u> | |
| CONSTRUCTION OF BUILDINGS | 236 | 66 | 10,544,135 | 65 | 8,047,101 | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 15 | 175,466 | 18 | 2,688,055 | |
| SPECIAL TRADE CONTRACTORS | 238 | 312 | 2,856,617 | 285 | 8,172,306 | |
| MANUFACTURING | <u>31-33</u> | <u>173</u> | <u>1,751,645</u> | <u>162</u> | <u>1,894,374</u> | |
| WHOLESALE TRADE | <u>42</u> | <u>600</u> | <u>6,734,762</u> | <u>575</u> | <u>5,872,977</u> | |
| DURABLE GOODS | 423 | 423 | 4,917,452 | 416 | 4,712,529 | |
| NONDURABLE GOODS | 424 | 168 | 1,793,482 | 150 | 1,119,675 | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 9 | 23,828 | 9 | 40,773 | |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>9</u> | <u>81,961</u> | <u>13</u> | <u>779,168</u> | |
| INFORMATION | <u>51</u> | <u>178</u> | <u>2,895,479</u> | <u>168</u> | <u>1,823,823</u> | |
| FINANCE, INSURANCE | <u>52</u> | <u>43</u> | <u>252,051</u> | <u>36</u> | <u>341,128</u> | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>115</u> | <u>1,689,140</u> | <u>113</u> | <u>1,482,768</u> | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>145</u> | <u>726,743</u> | <u>152</u> | <u>1,555,218</u> | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>212</u> | <u>1,327,250</u> | <u>208</u> | <u>811,040</u> | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>18</u> | <u>591,868</u> | <u>22</u> | <u>413,395</u> | |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>85</u> | <u>9,790,925</u> | <u>62</u> | <u>5,378,610</u> | |
| | 721 | 8 | 624,767 | 4 | 513,076 | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES OTHER SERVICES | 722 81 | 77 187 | 9,166,158 | 58 126 | 4,865,534 4,837,984 | |
| REPAIR & MAINTENANCE | <u>81</u> 811 | <u>187</u> 126 | <u>2,820,107</u> 2,163,103 | <u>126</u> 80 | <u>4,837,984</u> 4,315,271 | |
| PERSONAL SERVICE | 812 | 51 | 500,480 | 39 | 4,515,271 465,867 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 812 813, 814 | 51 10 | 156,524 | 39 7 | 465,867 56,846 | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>4</u> | <u>32,643</u> | 7 <u>4</u> | <u>22,747</u> | |
| TOTAL ALL INDUSTRIES | 02,00 | + 3,182 | <u>52,045</u> \$71,474,919 | <u>+</u> 3,010 | \$107,369,376 | |
| | | | ψι 1,717,013 | 0,010 | ¥107,505,570 | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | COLVILLE* | UNITS | DES MOINES* |
|---|---------------------|------------------|-------------------------------|-------------------|------------------------------|
| RETAIL TRADE | <u>44-45</u> | 708 | <u>\$32,415,778</u> | <u>929</u> | <u>\$15,133,427</u> |
| MOTOR VEHICLES & PARTS | 441 | 33 | 6,835,174 | 29 | 980,820 |
| NEW & USED AUTO DEALERS | 4411 | 12 | 3,569,081 | 6 | 815,137 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 4 | 641,545 | 8 | 156,368 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 17 | 2,624,548 | 15 | 9,315 |
| FURNITURE & HOME FURNISHING | 442 | 23 | 583,787 | 58 | 499,858 |
| ELECTRONICS & APPLIANCES | 443 | 64 | 336,054 | 65 | 210,637 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 22 | 96,479 | 28 | 124,373 |
| COMPUTERS & SOFTWARE | 44312 | 39 | 235,193 | 37 | 86,264 |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 4,382 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 44 | 2,507,134 | 64 | 775,504 |
| BUILDING MATERIALS | 4441 | 39 | 2,136,539 | 59 | 772,510 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 5 | 370,595 | 5 | 2,994 |
| FOOD & BEVERAGE STORES | 445 | 6 | 1,708,809 | 23 | 4,323,896 |
| GROCERY & CONVENIENCE STORES | 4451 | 3 | 1,707,928 | 4 | 4,220,010 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 3 | 881 | 19 | 103,886 |
| | 446 | 41 | 196,356 | 57 | 2,374,455 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 5 | 542,198 | 11 | 1,018,746 |
| | 448 | 50 | 288,697 | 56 | 282,842 |
| CLOTHING & SHOE STORES JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 45 5 | 255,066 33,631 | 44 12 | 229,723 53,119 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4483 | 62 | 1,181,387 | 63 | 144,564 |
| SPORTING GOODS, TOTS, BOOK & MOSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 34 | 1,030,503 | 36 | 93,431 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 28 | 150,884 | 27 | 51,133 |
| GENERAL MERCHANDISE STORES | 452 | 20 9 | 13,567,836 | 7 | 1,015,052 |
| DEPARTMENT STORES | 4521 | 3 | 764,334 | , D | 1,010,002 D |
| GENERAL MERCHANDISE STORES | 4529 | 6 | 12,803,502 | 7 | 1,015,052 |
| E-COMMERCE & MAIL ORDER | 4541 | 76 | 336,913 | 98 | 402,945 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 295 | 4,331,433 | 398 | 3,104,108 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>6</u> | 85,083 | <u>8</u> | 327,374 |
| MINING | 21 | D | D | 4 | 12,091 |
| UTILITIES | 22 | 3 | 15,718 | 3 | 6,035 |
| CONSTRUCTION | <u>23</u> | <u>163</u> | <u>8,127,875</u> | <u>651</u> | <u>12,779,003</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 33 | 5,861,190 | 116 | 8,560,188 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 9 | 614,174 | 25 | 253,488 |
| SPECIAL TRADE CONTRACTORS | 238 | 121 | 1,652,511 | 510 | 3,965,327 |
| MANUFACTURING | <u>31-33</u> | <u>110</u> | <u>799,579</u> | <u>157</u> | <u>725,202</u> |
| WHOLESALE TRADE | <u>42</u> | <u>397</u> | <u>2,656,862</u> | <u>437</u> | <u>2,518,338</u> |
| DURABLE GOODS | 423 | 289 | 2,019,020 | 289 | 2,052,006 |
| NONDURABLE GOODS | 424 | 104 | 620,594 | 140 | 459,366 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 4 | 17,248 | 8 | 6,966 |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>8</u> | <u>69,762</u> | <u>19</u> | <u>226,916</u> |
| INFORMATION | <u>51</u> | <u>125</u> | <u>938,296</u> | <u>181</u> | <u>3,336,315</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>28</u> | <u>559,259</u> | <u>39</u> | 499,654 |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>66</u> | <u>557,865</u> | <u>94</u> | <u>1,217,493</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>88</u> | <u>305,319</u> | <u>145</u> | 742,735 |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>123</u> | <u>721,905</u> | <u>357</u> | <u>1,344,181</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>14</u> | <u>166,875</u> | <u>19</u> | <u>117,693</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>34</u> | <u>2,991,444</u> | <u>61</u> | <u>7,464,717</u> |
| | 721 | 3 | 471,879 | 7 54 | 440,369 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 31 103 | 2,519,565 | 54 182 | 7,024,348 |
| OTHER SERVICES REPAIR & MAINTENANCE | <u>81</u> 811 | <u>103</u> 60 | <u>2,243,087</u> 1,790,024 | <u>182</u> 114 | <u>1,195,142</u> 873,743 |
| PERSONAL SERVICE | 812 | 38 | | 57 | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 812 813, 814 | 38 5 | 360,667 92,396 | 57 11 | 319,229 2,170 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | 5 <u>4</u> | <u>6,483</u> | | <u>7,663</u> |
| TOTAL ALL INDUSTRIES | <u>52,00</u> | 4 1,980 | <u>0,403</u> \$52,661,190 | <u>3</u> 3,289 | <u>7,003</u> \$47,653,979 |
| | ··· Color To: Co. " | • | ψ 52,001,1 90 | 5,203 | ψ τ ι,000,079 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | TIONS | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | EDMONDS* | UNITS | ELLENSBURG* |
|--|------------------------------|--------------|------------------------|------------------|-----------------------|
| RETAIL TRADE | 44-45 | <u>1,875</u> | <u>\$60,183,531</u> | 1,100 | \$43,513,707 |
| MOTOR VEHICLES & PARTS | 441 | 60 | 26,194,465 | 51 | 9,258,936 |
| NEW & USED AUTO DEALERS | 4411 | 18 | 25,065,138 | 11 | 4,536,905 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 11 | 369,715 | 11 | 1,713,582 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 31 | 759,612 | 29 | 3,008,449 |
| FURNITURE & HOME FURNISHING | 442 | 122 | 2,285,233 | 41 | 1,541,277 |
| ELECTRONICS & APPLIANCES | 443 | 134 | 1,133,079 | 91 | 1,072,616 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 46 | 438,628 | 31 | 363,259 |
| COMPUTERS & SOFTWARE | 44312 | 88 | 694,451 | 56 | 702,388 |
| CAMERA & PHOTO SUPPLIES | 44313 | - | - | 4 | 6,969 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 142 | 1,094,678 | 69 | 3,757,747 |
| BUILDING MATERIALS | 4441 | 113 | 1,031,317 | 55 | 1,859,804 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 29 | 63,361 | 14 | 1,897,943 |
| FOOD & BEVERAGE STORES | 445 | 68 | 7,103,569 | 24 | 4,031,243 |
| GROCERY & CONVENIENCE STORES | 4451 | 18 | 6,675,808 | 8 | 3,797,618 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 50 | 427,761 | 16 | 233,625 |
| DRUG/HEALTH STORES | 446 | 92 | 1,933,084 | 51 | 782,029 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 12 | 884,261 | 18 | 2,690,880 |
| | 448 | 133 | 6,381,470 | 75 | 1,130,609 |
| CLOTHING & SHOE STORES | 4481, 4482 | 106 | 5,909,989 | 62 | 748,875 |
| JEWELRY & LUGGAGE STORES | 4483 | 27 | 471,481 | 13 | 381,734 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 121 | 668,221 | 94 | 868,005 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 75 | 419,151 | 62 | 752,572 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 452 | 46 | 249,070 | 32 | 115,433 |
| GENERAL MERCHANDISE STORES DEPARTMENT STORES | 452 4521 | 15 | 2,962,709 | 12 | 13,815,148 |
| GENERAL MERCHANDISE STORES | 4521 4529 | 3 12 | 150,755 | 3 9 | 695,775 12 110 272 |
| E-COMMERCE & MAIL ORDER | 4529 4541 | 167 | 2,811,954 1,534,051 | 9 116 | 13,119,373 756,145 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 809 | 8,008,711 | 458 | 3,809,072 |
| AGRICULTURE, FORESTRY, FISHING | 433, 4342, 4343 <u>11</u> | <u>14</u> | 33,618 | 438 <u>16</u> | 550,118 |
| MINING | <u>11</u> <u>21</u> | <u></u> | <u>55,018</u> D | - | 550,110 |
| UTILITIES | <u>21</u> <u>22</u> | <u> </u> | 175,832 | 5 | 67,924 |
| CONSTRUCTION | 23 | <u>1,432</u> | 22,023,186 | <u>383</u> | 21,743,660 |
| CONSTRUCTION OF BUILDINGS | 236 | 329 | 11,848,268 | <u>89</u> | 15,544,063 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 39 | 955,925 | 21 | 717,655 |
| SPECIAL TRADE CONTRACTORS | 238 | 1,064 | 9,218,993 | 272 | 5,481,567 |
| MANUFACTURING | 31-33 | 332 | 1,872,077 | 184 | 2,643,080 |
| WHOLESALE TRADE | 42 | 854 | 5,982,863 | 605 | 5,715,829 |
| DURABLE GOODS | 423 | 563 | 4,739,622 | 417 | 4,116,372 |
| NONDURABLE GOODS | 424 | 280 | 1,232,480 | 183 | 1,584,964 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 11 | 10,761 | 5 | 14,493 |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>32</u> | <u>179,245</u> | <u>17</u> | <u>207,916</u> |
| INFORMATION | <u>51</u> | <u>246</u> | <u>6,145,099</u> | <u>157</u> | <u>3,205,313</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>60</u> | <u>1,177,759</u> | <u>41</u> | <u>876,309</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>176</u> | 2,446,640 | <u>116</u> | <u>1,961,505</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>390</u> | <u>2,401,795</u> | <u>166</u> | <u>2,242,769</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>715</u> | <u>6,203,288</u> | <u>225</u> | <u>3,652,491</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>77</u> | <u>1,623,029</u> | <u>39</u> | <u>504,710</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>137</u> | <u>14,373,717</u> | <u>80</u> | <u>10,893,455</u> |
| ACCOMMODATIONS | 721 | 11 | 912,250 | 11 | 1,404,854 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 126 | 13,461,467 | 69 | 9,488,601 |
| OTHER SERVICES | <u>81</u> | <u>368</u> | <u>5,220,869</u> | <u>136</u> | <u>2,636,976</u> |
| REPAIR & MAINTENANCE | 811 | 219 | 3,968,443 | 69 | 1,955,304 |
| PERSONAL SERVICE | 812 | 124 | 1,228,736 | 53 | 596,186 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 25 | 23,690 | 14 | 85,486 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u> </u> | D | <u>7</u> | <u>33,934</u> |
| TOTAL ALL INDUSTRIES | | 6,715 | \$130,042,548 | 3,277 | \$100,449,696 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | EVERETT* | UNITS | FEDERAL WAY* | | | | | | | |
|--|----------------------|------------------|--------------------------------|-------------------|---|--|--|--|--|--|--|--|
| RETAIL TRADE | <u>44-45</u> | <u>3,016</u> | \$295,645,483 | 1,930 | \$198,413,658 | | | | | | | |
| MOTOR VEHICLES & PARTS | 441 | 169 | 67,516,354 | 69 | 13,068,150 | | | | | | | |
| NEW & USED AUTO DEALERS | 4411 | 58 | 53,970,028 | 18 | 7,733,591 | | | | | | | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 34 | 3,247,642 | 7 | 128,620 | | | | | | | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 77 | 10,298,684 | 44 | 5,205,939 | | | | | | | |
| FURNITURE & HOME FURNISHING | 442 | 155 | 8,410,412 | 95 | 3,159,840 | | | | | | | |
| ELECTRONICS & APPLIANCES | 443 | 295 | 21,301,517 | 187 | 18,671,407 | | | | | | | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 96 | 15,600,361 | 62 | 14,463,437 | | | | | | | |
| COMPUTERS & SOFTWARE | 44312 | 194 | 5,442,164 | 122 | 4,080,649 | | | | | | | |
| CAMERA & PHOTO SUPPLIES | 44313 | 5 | 258,992 | 3 | 127,321 | | | | | | | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 202 | 13,093,618 | 108 | 13,765,269 | | | | | | | |
| | 4441 | 166 | 12,577,710 | 92 | 13,436,921 | | | | | | | |
| LAWN & GARDEN SUPPLIES & EQUIP. FOOD & BEVERAGE STORES | 4442 445 | 36 | 515,908 | 16 | 328,348 | | | | | | | |
| | 445 4451 | 128 | 15,547,962 | 71 22 | 14,895,234 | | | | | | | |
| GROCERY & CONVENIENCE STORES OTHER FOOD & BEVERAGE STORES | 4451 4453 | 63 65 | 15,075,945 | 22 49 | 13,724,715 | | | | | | | |
| DRUG/HEALTH STORES | 4452, 4455 446 | 136 | 472,017 10,641,408 | 49 118 | 1,170,519 5,617,367 | | | | | | | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 44 | 6,256,498 | 18 | 3,564,229 | | | | | | | |
| APPAREL & ACCESSORIES | 448 | 164 | 13,808,176 | 136 | 11,462,365 | | | | | | | |
| CLOTHING & SHOE STORES | 4481, 4482 | 128 | 11,132,152 | 107 | 9,704,720 | | | | | | | |
| JEWELRY & LUGGAGE STORES | 4483 | 36 | 2,676,024 | 29 | 1,757,645 | | | | | | | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 190 | 12,391,044 | 123 | 10,679,149 | | | | | | | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 111 | 9,603,757 | 77 | 7,774,207 | | | | | | | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 79 | 2,787,287 | 46 | 2,904,942 | | | | | | | |
| GENERAL MERCHANDISE STORES | 452 | 27 | 85,794,701 | 23 | 76,895,921 | | | | | | | |
| DEPARTMENT STORES | 4521 | 6 | 23,960,186 | 5 | 22,635,795 | | | | | | | |
| GENERAL MERCHANDISE STORES | 4529 | 21 | 61,834,515 | 18 | 54,260,126 | | | | | | | |
| E-COMMERCE & MAIL ORDER | 4541 | 233 | 3,749,114 | 175 | 2,056,493 | | | | | | | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 1,273 | 37,134,679 | 807 | 24,578,234 | | | | | | | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>26</u> | <u>84,830</u> | <u>20</u> | <u>40,589</u> | | | | | | | |
| MINING | <u>21</u> | <u>6</u> | <u>68,147</u> | <u>4</u> | <u>243,903</u> | | | | | | | |
| UTILITIES | <u>22</u> | <u>10</u> | <u>66,145</u> | <u>5</u> | <u>20,606</u> | | | | | | | |
| CONSTRUCTION | <u>23</u> | <u>2,119</u> | <u>121,558,162</u> | 1,392 | <u>24,626,376</u> | | | | | | | |
| CONSTRUCTION OF BUILDINGS | 236 | 435 | 77,443,545 | 276 | 11,709,808 | | | | | | | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 78 | 13,202,588 | 54 | 1,068,376 | | | | | | | |
| SPECIAL TRADE CONTRACTORS | 238 | 1,606 | 30,912,029 | 1,062 | 11,848,192 | | | | | | | |
| MANUFACTURING | <u>31-33</u> | <u>666</u> | <u>15,310,718</u> | <u>396</u> | <u>5,298,857</u> | | | | | | | |
| WHOLESALE TRADE | <u>42</u> | <u>1,576</u> | <u>50,177,575</u> | <u>996</u> | <u>14,584,120</u> | | | | | | | |
| DURABLE GOODS | 423 | 1,122 | 41,613,716 | 686 | 11,907,602 | | | | | | | |
| NONDURABLE GOODS | 424 | 430 | 8,320,210 | 290 | 2,587,689 | | | | | | | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 24 | 243,649 | 20 | 88,829 | | | | | | | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>69</u> | <u>2,616,945</u> | <u>34</u> | <u>309,735</u> | | | | | | | |
| | <u>51</u> | <u>376</u> | 28,652,366 | <u>263</u> | <u>15,327,002</u> | | | | | | | |
| FINANCE, INSURANCE | <u>52</u> | <u>115</u> | <u>6,499,319</u> | <u>87</u> | <u>1,576,907</u> | | | | | | | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>334</u> | <u>16,727,359</u> | <u>220</u> | <u>6,053,669</u> | | | | | | | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>54</u> 55 62 | <u>626</u> | <u>8,145,463</u> | <u>369</u> 740 | <u>11,180,442</u> | | | | | | | |
| | <u>55-62</u> 71 | <u>1,085</u> | <u>16,939,557</u> | <u>740</u> | <u>7,338,855</u> | | | | | | | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> 72 | <u>99</u> 403 | <u>4,039,815</u> 53,299,706 | <u>55</u> 250 | <u>4,140,623</u> | | | | | | | |
| ACCOMMODATIONS & FOOD SERVICES ACCOMMODATIONS | <u>72</u> 721 | <u>403</u> 22 | 4,160,173 | <u>250</u> 14 | <u>39,068,072</u> 3,609,770 | | | | | | | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 381 | 49,139,533 | 236 | | | | | | | | |
| OTHER SERVICES | 81 | <u>723</u> | <u>19,682,845</u> | <u>493</u> | 35,458,302 <u>8,810,724</u> | | | | | | | |
| REPAIR & MAINTENANCE | <u>811</u> | 477 | 14,464,818 | <u>495</u> 307 | 6,370,696 | | | | | | | |
| PERSONAL SERVICE | 812 | 212 | 4,524,508 | 164 | 1,915,596 | | | | | | | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 34 | 693,519 | 22 | 524,432 | | | | | | | |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>7</u> | <u>336,029</u> | <u>5</u> | <u>330,216</u> | | | | | | | |
| TOTAL ALL INDUSTRIES | | 11,256 | \$639,850,464 | - 7,259 | \$337,364,354 | | | | | | | |
| | Palac Tay O " | | · • | • | · · | | | | | | | |
| " I axable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | ty Sales Tax Collect | TIONS | | | *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | FIFE* | UNITS | ISSAQUAH* |
|---|--------------------|------------|------------------------|--------------|-------------------------|
| RETAIL TRADE | 44-45 | <u>823</u> | \$84,402,684 | <u>1,839</u> | \$146,386,471 |
| MOTOR VEHICLES & PARTS | 441 | 63 | 65,717,916 | 65 | 15,099,334 |
| NEW & USED AUTO DEALERS | 4411 | 23 | 57,616,467 | 16 | 10,565,513 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 13 | 5,698,954 | 14 | 2,511,272 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 27 | 2,402,495 | 35 | 2,022,549 |
| FURNITURE & HOME FURNISHING | 442 | 48 | 2,506,076 | 125 | 6,061,902 |
| ELECTRONICS & APPLIANCES | 443 | 81 | 853,484 | 164 | 5,146,352 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 24 | 575,851 | 60 | 1,784,506 |
| COMPUTERS & SOFTWARE | 44312 | 57 | 277,633 | 100 | 3,222,679 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | 4 | 139,167 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 59 | 1,399,305 | 120 | 15,691,639 |
| BUILDING MATERIALS | 4441 | 50 | 1,261,223 | 97 | 15,344,868 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 9 | 138,082 | 23 | 346,771 |
| FOOD & BEVERAGE STORES | 445 | 22 | 212,542 | 50 | 5,774,825 |
| GROCERY & CONVENIENCE STORES | 4451 | 5 | 201,408 | 7 | 5,213,873 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 17 | 11,134 | 43 | 560,952 |
| | 446 | 28 | 103,182 | 93 | 2,568,228 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 12 | 1,695,732 | 10 | 2,194,635 |
| | 448 | 40 35 | 588,080 | 119 97 | 5,609,344 |
| CLOTHING & SHOE STORES JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 35 5 | 576,059 12,021 | 97 22 | 4,916,856 |
| | 4483 451 | | | | 692,488 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 43 29 | 2,948,609 2,943,204 | 122 67 | 10,722,999 7,945,526 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 29 14 | 2,943,204 5,405 | 55 | 2,777,473 |
| GENERAL MERCHANDISE STORES | 4512 | 6 | 5,045,008 | 55 17 | 58,184,840 |
| DEPARTMENT STORES | 4521 | 0 | 3,043,000 | 4 | 13,674,296 |
| GENERAL MERCHANDISE STORES | 4529 | 6 | 5,045,008 | 13 | 44,510,544 |
| E-COMMERCE & MAIL ORDER | 4541 | 72 | 321,243 | 153 | 2,235,943 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 349 | 3,011,507 | 801 | 17,096,430 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>3</u> | 1,765 | <u>21</u> | <u>407,457</u> |
| MINING | <u>21</u> | <u></u> | <u>-,,, cc</u> | <u></u> | 113,448 |
| UTILITIES | 22 | D | D | <u>6</u> | 157,819 |
| CONSTRUCTION | 23 | 425 | 6,301,522 | 1,536 | 49,604,829 |
| CONSTRUCTION OF BUILDINGS | 236 | 64 | 2,583,854 | 325 | 27,663,685 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 21 | 394,292 | 56 | 5,592,631 |
| SPECIAL TRADE CONTRACTORS | 238 | 340 | 3,323,376 | 1,155 | 16,348,513 |
| MANUFACTURING | <u>31-33</u> | 190 | 3,762,204 | 422 | 5,156,473 |
| WHOLESALE TRADE | <u>42</u> | <u>531</u> | <u>11,001,691</u> | <u>917</u> | <u>14,342,683</u> |
| DURABLE GOODS | 423 | 373 | 9,456,227 | 615 | 12,255,523 |
| NONDURABLE GOODS | 424 | 147 | 1,468,974 | 289 | 1,888,399 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 11 | 76,490 | 13 | 198,761 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>17</u> | <u>517,915</u> | <u>34</u> | <u>663,206</u> |
| INFORMATION | <u>51</u> | <u>120</u> | <u>2,601,698</u> | <u>266</u> | <u>8,907,714</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>37</u> | <u>529,362</u> | <u>69</u> | <u>2,074,077</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>123</u> | <u>3,117,299</u> | <u>200</u> | <u>5,611,864</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>143</u> | <u>872,462</u> | <u>370</u> | <u>4,092,570</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>244</u> | <u>1,688,436</u> | <u>680</u> | <u>6,420,283</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>8</u> | <u>323,474</u> | <u>62</u> | <u>1,607,794</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>61</u> | <u>7,073,157</u> | <u>144</u> | <u>18,847,814</u> |
| ACCOMMODATIONS | 721 | 13 | 1,773,413 | 5 | 1,207,734 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 48 | 5,299,744 | 139 | 17,640,080 |
| OTHER SERVICES | <u>81</u> | <u>185</u> | <u>2,702,166</u> | <u>373</u> | <u>6,928,391</u> |
| REPAIR & MAINTENANCE | 811 | 145 | 2,261,096 | 227 | 5,062,232 |
| PERSONAL SERVICE | 812 | 29 | 438,784 | 123 | 1,748,528 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 11 | 2,286 | 23 | 117,631 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>7</u> | <u>112,051</u> | <u>5</u> | <u>8,673</u> |
| TOTAL ALL INDUSTRIES | | 2,917 | \$125,007,886 | 6,950 | \$271,347,034 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | KELSO* | UNITS | KENNEWICK* |
|--|--------------------|------------|------------------|--------------|-------------------|
| RETAIL TRADE | 44-45 | <u>796</u> | \$33,495,758 | 1,842 | \$236,848,446 |
| MOTOR VEHICLES & PARTS | 441 | 36 | 5,226,092 | 116 | 34,804,076 |
| NEW & USED AUTO DEALERS | 4411 | 11 | 3,939,590 | 45 | 27,121,449 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 9 | 751,918 | 17 | 1,715,664 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 16 | 534,584 | 54 | 5,966,963 |
| FURNITURE & HOME FURNISHING | 442 | 25 | 630,097 | 69 | 7,646,550 |
| ELECTRONICS & APPLIANCES | 443 | 68 | 941,417 | 159 | 12,578,942 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 27 | 498,872 | 53 | 10,024,208 |
| COMPUTERS & SOFTWARE | 44312 | 41 | 442,545 | 106 | 2,554,734 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 51 | 919,974 | 87 | 13,107,888 |
| BUILDING MATERIALS | 4441 | 46 | 907,583 | 66 | 12,426,974 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 5 | 12,391 | 21 | 680,914 |
| FOOD & BEVERAGE STORES | 445 | 18 | 2,738,456 | 44 | 7,585,630 |
| GROCERY & CONVENIENCE STORES | 4451 | 6 | 2,727,505 | 15 | 7,489,545 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 12 | 10,951 | 29 | 96,085 |
| DRUG/HEALTH STORES | 446 | 40 | 963,124 | 112 | 4,942,439 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 8 | 1,405,182 | 20 | 5,220,986 |
| APPAREL & ACCESSORIES | 448 | 58 | 2,386,003 | 141 | 29,034,479 |
| CLOTHING & SHOE STORES | 4481, 4482 | 49 | 1,049,656 | 115 | 24,543,751 |
| JEWELRY & LUGGAGE STORES | 4483 | 9 | 1,336,347 | 26 | 4,490,728 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 61 | 1,009,229 | 144 | 14,389,083 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 38 | 519,988 | 90 | 10,968,673 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 23 | 489,241 | 54 | 3,420,410 |
| GENERAL MERCHANDISE STORES | 452 | 11 | 14,147,922 | 19 | 81,723,573 |
| DEPARTMENT STORES | 4521 | 5 | 14,113,129 | 7 | 33,618,441 |
| GENERAL MERCHANDISE STORES | 4529 | 6 | 34,793 | 12 | 48,105,132 |
| E-COMMERCE & MAIL ORDER | 4541 | 98 | 343,126 | 163 | 2,390,606 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 322 | 2,785,136 | 768 | 23,424,194 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>7</u> | <u>497,684</u> | <u>15</u> | <u>63,870</u> |
| MINING | <u>21</u> | <u>4</u> | <u>38,695</u> | | <u> </u> |
| <u>UTILITIES</u> | <u>22</u> | <u>6</u> | <u>20,492</u> | <u>3</u> | <u>15,594</u> |
| CONSTRUCTION | <u>23</u> | <u>281</u> | <u>2,981,956</u> | <u>765</u> | <u>31,304,641</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 47 | 1,113,515 | 173 | 13,462,276 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 17 | 306,456 | 31 | 1,395,691 |
| SPECIAL TRADE CONTRACTORS | 238 | 217 | 1,561,985 | 561 | 16,446,674 |
| MANUFACTURING | <u>31-33</u> | <u>124</u> | <u>842,092</u> | <u>309</u> | <u>4,308,978</u> |
| WHOLESALE TRADE | <u>42</u> | <u>454</u> | <u>3,120,858</u> | <u>1,000</u> | <u>20,668,987</u> |
| DURABLE GOODS | 423 | 319 | 2,329,018 | 698 | 17,428,929 |
| NONDURABLE GOODS | 424 | 131 | 775,509 | 294 | 2,970,566 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 4 | 16,331 | 8 | 269,492 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>20</u> | <u>294,148</u> | <u>21</u> | <u>160,907</u> |
| INFORMATION | <u>51</u> | <u>116</u> | <u>1,849,857</u> | <u>250</u> | <u>12,930,983</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>34</u> | <u>404,193</u> | <u>74</u> | <u>3,157,441</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>92</u> | <u>967,937</u> | <u>194</u> | <u>7,597,811</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>101</u> | <u>1,922,869</u> | <u>313</u> | <u>5,535,401</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>149</u> | <u>479,596</u> | <u>456</u> | <u>6,383,696</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>12</u> | <u>255,202</u> | <u>48</u> | <u>2,381,319</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>52</u> | <u>7,096,716</u> | <u>188</u> | <u>35,016,873</u> |
| ACCOMMODATIONS | 721 | 7 | 1,799,161 | 17 | 3,928,753 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 45 | 5,297,555 | 171 | 31,088,120 |
| OTHER SERVICES | <u>81</u> | <u>127</u> | <u>1,586,436</u> | <u>348</u> | <u>10,307,324</u> |
| REPAIR & MAINTENANCE | 811 | 79 | 1,000,900 | 196 | 7,752,206 |
| PERSONAL SERVICE | 812 | 40 | 344,771 | 123 | 2,077,082 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 8 | 240,765 | 29 | 478,036 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>4</u> | <u>69,442</u> | <u>6</u> | <u>19,770</u> |
| TOTAL ALL INDUSTRIES | | 2,379 | \$55,923,931 | 5,832 | \$376,702,041 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | KENT* | UNITS | KIRKLAND* |
|---|----------------------|--------------------|---------------------------------|-------------------|--------------------------------|
| RETAIL TRADE | 44-45 | 2,645 | \$168,046,335 | 2,324 | \$187,356,061 |
| MOTOR VEHICLES & PARTS | 441 | 128 | 16,508,690 | 87 | 71,207,084 |
| NEW & USED AUTO DEALERS | 4411 | 42 | 8,724,764 | 28 | 64,934,757 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 17 | 1,296,691 | 13 | 89,246 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 69 | 6,487,235 | 46 | 6,183,081 |
| FURNITURE & HOME FURNISHING | 442 | 154 | 8,791,952 | 154 | 5,926,249 |
| ELECTRONICS & APPLIANCES | 443 | 249 | 10,953,701 | 239 | 6,353,553 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 73 | 2,765,845 | 75 | 2,258,612 |
| COMPUTERS & SOFTWARE | 44312 | 172 | 8,169,465 | 160 | 4,032,034 |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 18,391 | 4 | 62,907 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 178 | 19,511,438 | 184 | 3,916,034 |
| BUILDING MATERIALS | 4441 | 151 | 18,520,950 | 145 | 3,621,510 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 27 | 990,488 | 39 | 294,524 |
| FOOD & BEVERAGE STORES | 445 | 92 | 13,564,849 | 80 | 7,492,200 |
| GROCERY & CONVENIENCE STORES | 4451 | 39 | 12,579,901 | 17 | 6,940,169 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 53 | 984,948 | 63 | 552,031 |
| DRUG/HEALTH STORES GAS STATIONS & CONVENIENCE STORES W/PUMPS | 446 447 | 107 | 5,292,629 | 125 25 | 5,796,568 |
| | 447 | 33 120 | 6,444,185 | | 2,218,062 |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 4481, 4482 | 139 109 | 8,323,065 7,237,231 | 147 119 | 5,930,302 5,144,620 |
| JEWELRY & LUGGAGE STORES | 4481, 4462 4483 | 30 | 1,085,834 | 28 | 785,682 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4403 | 168 | 3,799,818 | 137 | 6,234,604 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 100 | 3,191,700 | 71 | 5,277,404 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 64 | 608,118 | 66 | 957,200 |
| GENERAL MERCHANDISE STORES | 452 | 29 | 34,071,047 | 14 | 48,523,382 |
| DEPARTMENT STORES | 4521 | 5 | 12,221,540 | 3 | 308,265 |
| GENERAL MERCHANDISE STORES | 4529 | 24 | 21,849,507 | 11 | 48,215,117 |
| E-COMMERCE & MAIL ORDER | 4541 | 203 | 2,877,147 | 202 | 4,147,412 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 1,165 | 37,907,814 | 930 | 19,610,611 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | 26 | 149,445 | <u>28</u> | <u>91,751</u> |
| MINING | 21 | 4 | 35,060 | 3 | 3,072 |
| UTILITIES | 22 | 8 | 785,554 | 7 | 52,376 |
| CONSTRUCTION | <u>23</u> | <u>1,878</u> | <u>80,755,791</u> | <u>2,210</u> | <u>66,328,806</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 380 | 50,257,625 | 495 | 41,423,327 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 77 | 3,962,937 | 85 | 3,657,992 |
| SPECIAL TRADE CONTRACTORS | 238 | 1,421 | 26,535,229 | 1,630 | 21,247,487 |
| MANUFACTURING | <u>31-33</u> | <u>688</u> | <u>12,609,092</u> | <u>518</u> | <u>5,019,443</u> |
| WHOLESALE TRADE | <u>42</u> | <u>1,546</u> | <u>53,067,844</u> | <u>1,160</u> | <u>19,355,121</u> |
| DURABLE GOODS | 423 | 1,090 | 42,709,182 | 800 | 17,346,025 |
| NONDURABLE GOODS | 424 | 434 | 9,893,828 | 345 | 1,964,911 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 22 | 464,834 | 15 | 44,185 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>72</u> | <u>1,681,938</u> | <u>36</u> | <u>754,519</u> |
| INFORMATION | <u>51</u> | <u>351</u> | <u>27,434,547</u> | <u>353</u> | <u>15,824,390</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>110</u> | <u>5,533,255</u> | <u>86</u> | <u>3,469,232</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>319</u> | 20,238,380 | <u>284</u> | <u>9,990,332</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>536</u> | <u>8,774,532</u> | <u>583</u> | <u>6,304,442</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>908</u> | <u>9,597,095</u> | <u>1,056</u> | <u>10,421,868</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>60</u> | <u>3,275,333</u> | <u>89</u> | <u>3,517,335</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>301</u> | <u>36,366,777</u> | <u>231</u> | <u>38,023,492</u> |
| | 721 | 19 | 2,948,615 | 14 | 6,548,401 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 282 683 | 33,418,162 | 217 578 | 31,475,091 |
| OTHER SERVICES REPAIR & MAINTENANCE | <u>81</u> 811 | <u>683</u> 449 | <u>14,700,903</u> 10,943,688 | <u>578</u> 358 | <u>12,944,097</u> 9 349 766 |
| PERSONAL SERVICE | 812 | | 10,943,688 | | 9,349,766 3,419,063 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 812 813, 814 | 209 25 | 3,634,694 122,521 | 196 24 | 3,419,063 175,268 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | 25 <u>5</u> | <u>450,759</u> | | <u>14,019</u> |
| TOTAL ALL INDUSTRIES | <u>52,00</u> | <u>-</u> 10,140 | <u>430,739</u> \$443,502,640 | <u>3</u> 9,549 | \$379,470,356 |
| | ··· Oalaz T-··· O. " | • | ψ 11 0,002,040 | 3,343 | ψ51 3,41 0,3 3 0 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | TIONS | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | LACEY* | UNITS | LONGVIEW* |
|---|---------------------|------------|--------------------------|------------|------------------------|
| RETAIL TRADE | 44-45 | 1,557 | \$153,149,297 | 1,329 | \$98,783,761 |
| MOTOR VEHICLES & PARTS | 441 | 56 | 9,081,508 | 64 | 27,969,816 |
| NEW & USED AUTO DEALERS | 4411 | 15 | 1,349,142 | 16 | 22,198,425 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 6 | 2,734,431 | 9 | 577,747 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 35 | 4,997,935 | 39 | 5,193,644 |
| FURNITURE & HOME FURNISHING | 442 | 88 | 4,680,518 | 43 | 2,472,909 |
| ELECTRONICS & APPLIANCES | 443 | 130 | 8,698,875 | 118 | 1,867,324 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 41 | 7,654,882 | 39 | 839,326 |
| COMPUTERS & SOFTWARE | 44312 | 89 | 1,043,993 | 79 | 1,027,998 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 98 | 11,215,490 | 78 | 11,476,076 |
| BUILDING MATERIALS | 4441 | 86 | 11,054,072 | 58 | 10,849,421 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 12 | 161,418 | 20 | 626,655 |
| FOOD & BEVERAGE STORES | 445 | 45 | 9,091,174 | 42 | 7,080,587 |
| GROCERY & CONVENIENCE STORES | 4451 | 14 | 8,659,564 | 12 | 7,050,411 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 31 | 431,610 | 30 | 30,176 |
| DRUG/HEALTH STORES | 446 | 63 | 2,231,079 | 88 | 2,554,268 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 14 | 1,877,318 | 25 | 5,284,408 |
| | 448 | 104 | 6,150,686 | 78 | 1,992,980 |
| CLOTHING & SHOE STORES JEWELRY & LUGGAGE STORES | 4481, 4482 | 80 24 | 5,247,402 | 64 | 1,118,039 |
| | 4483 | | 903,284 | 14 | 874,941 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 451 4511 | 101 63 | 20,455,754 20,356,245 | 106 72 | 2,757,084 2,394,220 |
| BOOK/PERIODICAL/MUSIC STORE | 4511 | 38 | 20,358,245 | 34 | 362,864 |
| GENERAL MERCHANDISE STORES | 4512 | 20 | 65,603,241 | 34 12 | 26,010,369 |
| DEPARTMENT STORES | 4521 | 20 5 | 16,977,628 | D | 20,010,309 D |
| GENERAL MERCHANDISE STORES | 4529 | 15 | 48,625,613 | 12 | 26,010,369 |
| E-COMMERCE & MAIL ORDER | 4541 | 149 | 1,045,522 | 122 | 822,616 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 689 | 13,018,132 | 553 | 8,495,324 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>7</u> | 30,417 | <u>6</u> | <u>21,031</u> |
| MINING | <u>21</u> | <u>6</u> | 71,340 | <u>3</u> | 70,717 |
| UTILITIES | 22 | <u>6</u> | 36,739 | <u>8</u> | 33,792 |
| CONSTRUCTION | <u></u> 23 | 958 | 45,563,974 | <u>522</u> | 15,622,482 |
| CONSTRUCTION OF BUILDINGS | 236 | 191 | 30,689,024 | 116 | 8,576,124 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 29 | 2,816,186 | 29 | 1,328,868 |
| SPECIAL TRADE CONTRACTORS | 238 | 738 | 12,058,764 | 377 | 5,717,490 |
| MANUFACTURING | <u>31-33</u> | <u>285</u> | 2,911,815 | <u>248</u> | 3,025,480 |
| WHOLESALE TRADE | 42 | 727 | 8,179,127 | 829 | 13,507,910 |
| DURABLE GOODS | 423 | 492 | 6,848,434 | 616 | 12,165,726 |
| NONDURABLE GOODS | 424 | 222 | 1,278,084 | 204 | 1,329,136 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 13 | 52,609 | 9 | 13,048 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>25</u> | <u>123,038</u> | <u>32</u> | <u>505,106</u> |
| INFORMATION | <u>51</u> | <u>195</u> | 7,904,865 | <u>226</u> | <u>6,819,357</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>66</u> | <u>1,526,015</u> | <u>60</u> | <u>1,605,121</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>170</u> | <u>4,841,473</u> | <u>161</u> | <u>4,688,542</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>249</u> | <u>2,239,479</u> | <u>206</u> | <u>2,721,093</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>488</u> | <u>5,637,757</u> | <u>305</u> | <u>3,413,426</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>31</u> | <u>1,738,112</u> | <u>34</u> | <u>1,110,574</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>128</u> | <u>21,060,770</u> | <u>111</u> | <u>15,640,462</u> |
| ACCOMMODATIONS | 721 | 7 | 1,440,077 | 8 | 365,902 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 121 | 19,620,693 | 103 | 15,274,560 |
| OTHER SERVICES | <u>81</u> | <u>302</u> | <u>6,021,668</u> | <u>279</u> | <u>5,013,095</u> |
| REPAIR & MAINTENANCE | 811 | 197 | 4,862,046 | 160 | 3,650,503 |
| PERSONAL SERVICE | 812 | 87 | 1,137,449 | 97 | 1,236,711 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 18 | 22,173 | 22 | 125,881 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>4</u> | 73,667 | <u>6</u> | <u>118,058</u> |
| TOTAL ALL INDUSTRIES | | 5,204 | \$261,109,553 | 4,365 | \$172,700,007 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Ci | ty Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | LYNNWOOD* | UNITS | MARYSVILLE* |
|--|------------------------------|-----------------------|-------------------------------|------------|---------------------------|
| RETAIL TRADE | 44-45 | 2,097 | \$346,616,406 | 1,582 | \$116,778,033 |
| MOTOR VEHICLES & PARTS | 441 | 112 | 59,344,622 | 74 | 11,102,218 |
| NEW & USED AUTO DEALERS | 4411 | 35 | 49,406,451 | 17 | 4,497,898 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 13 | 3,340,360 | 12 | 2,061,636 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 64 | 6,597,811 | 45 | 4,542,684 |
| FURNITURE & HOME FURNISHING | 442 | 122 | 14,811,930 | 83 | 1,862,533 |
| ELECTRONICS & APPLIANCES | 443 | 190 | 35,536,757 | 122 | 9,252,336 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 64 | 26,020,496 | 57 | 8,500,667 |
| COMPUTERS & SOFTWARE | 44312 | 123 | 9,065,600 | 65 | 751,669 |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 450,661 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 155 | 12,297,208 | 134 | 4,393,237 |
| BUILDING MATERIALS | 4441 | 127 | 10,165,370 | 106 | 4,183,357 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 28 | 2,131,838 | 28 | 209,880 |
| FOOD & BEVERAGE STORES | 445 | 68 | 6,859,676 | 50 | 11,092,488 |
| GROCERY & CONVENIENCE STORES | 4451 | 25 | 5,849,402 | 19 | 10,836,510 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 43 | 1,010,274 | 31 | 255,978 |
| DRUG/HEALTH STORES | 446 | 110 | 9,737,660 | 77 | 2,386,255 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 20 | 1,748,346 | 21 | 2,474,966 |
| APPAREL & ACCESSORIES | 448 | 161 | 71,194,528 | 101 | 13,906,283 |
| CLOTHING & SHOE STORES | 4481, 4482 | 134 | 62,766,073 | 89 | 7,919,076 |
| JEWELRY & LUGGAGE STORES | 4483 | 27 | 8,428,455 | 12 | 5,987,207 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 129 | 28,464,083 | 102 | 2,925,236 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 85 | 23,585,495 | 60 | 2,500,757 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 44 | 4,878,588 | 42 | 424,479 |
| GENERAL MERCHANDISE STORES | 452 | 21 | 75,951,963 | 18 | 39,601,114 |
| DEPARTMENT STORES | 4521 | 8 | 52,915,226 | 6 | 11,608,483 |
| | 4529 4541 | 13 | 23,036,737 | 12 | 27,992,631 |
| E-COMMERCE & MAIL ORDER | | 162 | 2,999,649 | 145 655 | 1,912,217 |
| MISCELLANEOUS RETAILERS AGRICULTURE, FORESTRY, FISHING | 453, 4542, 4543 <u>11</u> | 847 <u>15</u> | 27,669,984 19,285 | <u>11</u> | 15,869,150 71,219 |
| MINING | <u>21</u> | <u>15</u> <u>4</u> | <u>19,205</u> <u>6,619</u> | <u></u> | <u>71,213</u> D |
| UTILITIES | <u>21</u> <u>22</u> | = <u>7</u> | <u>241,661</u> | <u> </u> | <u></u> <u>143,812</u> |
| CONSTRUCTION | 23 | 1,492 | 31,418,523 | 1,063 | 31,876,436 |
| CONSTRUCTION OF BUILDINGS | 236 | 297 | 14,991,592 | 207 | 18,192,457 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 49 | 2,118,540 | 39 | 5,641,243 |
| SPECIAL TRADE CONTRACTORS | 238 | 1,146 | 14,308,391 | 817 | 8,042,736 |
| MANUFACTURING | 31-33 | 418 | 3,659,986 | 287 | 3,820,534 |
| WHOLESALE TRADE | 42 | 1,055 | 12,367,607 | 849 | 7,630,481 |
| DURABLE GOODS | 423 | 734 | 9,183,765 | 616 | 5,217,116 |
| NONDURABLE GOODS | 424 | 308 | 2,885,112 | 223 | 2,395,752 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 13 | 298,730 | 10 | 17,613 |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>41</u> | <u>1,037,131</u> | <u>25</u> | <u>457,212</u> |
| INFORMATION | <u>51</u> | 240 | 11,153,152 | 239 | 7,044,367 |
| FINANCE, INSURANCE | <u>52</u> | <u>85</u> | 4,282,084 | <u>67</u> | <u>976,665</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>248</u> | <u>5,972,930</u> | <u>188</u> | <u>4,031,414</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>395</u> | 4,338,620 | <u>271</u> | <u>1,597,058</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>816</u> | <u>7,768,625</u> | <u>510</u> | <u>4,122,959</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>61</u> | <u>3,095,781</u> | <u>36</u> | <u>552,189</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>253</u> | <u>42,539,167</u> | <u>134</u> | <u>16,894,494</u> |
| ACCOMMODATIONS | 721 | 16 | 6,491,984 | 5 | 703,234 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 237 | 36,047,183 | 129 | 16,191,260 |
| OTHER SERVICES | <u>81</u> | <u>511</u> | <u>14,411,177</u> | <u>345</u> | <u>6,557,547</u> |
| REPAIR & MAINTENANCE | 811 | 339 | 11,196,454 | 226 | 5,206,403 |
| PERSONAL SERVICE | 812 | 149 | 3,103,768 | 106 | 1,345,119 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 23 | 110,955 | 13 | 6,025 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>3</u> | <u>12,034</u> | <u>4</u> | <u>3,212</u> |
| TOTAL ALL INDUSTRIES | | 7,741 | \$488,940,788 | 5,619 | \$202,557,632 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | MERCER ISLAND* | UNITS | MOSES LAKE* |
|---|--------------------|--------------|----------------------|--------------|------------------------|
| RETAIL TRADE | 44-45 | <u>1,268</u> | \$20,048,517 | <u>1,199</u> | \$76,258,967 |
| MOTOR VEHICLES & PARTS | 441 | 19 | 389,696 | 69 | 15,105,165 |
| NEW & USED AUTO DEALERS | 4411 | 7 | 365,204 | 24 | 11,179,248 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 4 | 568 | 7 | 556,725 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 8 | 23,924 | 38 | 3,369,192 |
| FURNITURE & HOME FURNISHING | 442 | 98 | 2,185,007 | 42 | 1,644,186 |
| ELECTRONICS & APPLIANCES | 443 | 119 | 1,301,044 | 114 | 2,413,794 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 45 | 585,137 | 43 | 1,151,759 |
| COMPUTERS & SOFTWARE | 44312 | 74 | 715,907 | 71 | 1,262,035 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 105 | 1,596,815 | 66 | 11,017,863 |
| | 4441 | 83 | 1,140,284 | 58 | 10,797,246 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 22 | 456,531 | 8 | 220,617 |
| FOOD & BEVERAGE STORES | 445 | 48 | 1,155,741 | 34 | 3,475,964 |
| GROCERY & CONVENIENCE STORES | 4451 | D | D | 12 | 3,383,799 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 48 | 1,155,741 | 22 | 92,165 |
| DRUG/HEALTH STORES | 446 447 | 51 | 2,128,927 | 64 16 | 1,091,634 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 448 | 5 | 422,313 | 16 | 3,859,930 |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 4481, 4482 | 93 76 | 1,027,335 963,023 | 90 78 | 2,673,425 2,298,436 |
| JEWELRY & LUGGAGE STORES | 4401, 4402 4483 | 76 17 | 963,023 64,312 | 78 12 | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4403 | 88 | 857,449 | 85 | 374,989 |
| SPORTING GOODS, TOTS, BOOK & MUSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | oo 51 | 261,568 | 65 50 | 2,126,169 1,025,021 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 37 | 595,881 | 35 | 1,101,148 |
| GENERAL MERCHANDISE STORES | 4512 | 9 | 3,691,329 | 33 14 | 20,541,855 |
| DEPARTMENT STORES | 4521 | 3 | 93,070 | 4 | 2,970,470 |
| GENERAL MERCHANDISE STORES | 4529 | 6 | 3,598,259 | 10 | 17,571,385 |
| E-COMMERCE & MAIL ORDER | 4541 | 138 | 1,267,632 | 111 | 745,910 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 495 | 4,025,229 | 494 | 11,563,072 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | 18 | 34,103 | <u>10</u> | 101,470 |
| MINING | 21 | 5 | 15,061 | | <u></u> - |
| UTILITIES | 22 | 6 | 159,285 | 5 | 542,440 |
| CONSTRUCTION | 23 | 1,274 | 40,152,314 | 409 | 24,323,180 |
| CONSTRUCTION OF BUILDINGS | 236 | 297 | 26,038,511 | 82 | 12,439,836 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 42 | 2,590,833 | 20 | 3,872,970 |
| SPECIAL TRADE CONTRACTORS | 238 | 935 | 11,522,970 | 307 | 8,010,374 |
| MANUFACTURING | <u>31-33</u> | <u>261</u> | <u>1,059,212</u> | <u>226</u> | <u>3,108,658</u> |
| WHOLESALE TRADE | <u>42</u> | <u>558</u> | <u>3,263,082</u> | <u>780</u> | <u>21,162,614</u> |
| DURABLE GOODS | 423 | 352 | 2,826,710 | 565 | 17,976,954 |
| NONDURABLE GOODS | 424 | 199 | 432,730 | 208 | 3,154,246 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 3,642 | 7 | 31,414 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>22</u> | <u>139,510</u> | <u>16</u> | 445,320 |
| INFORMATION | <u>51</u> | <u>171</u> | <u>3,712,643</u> | <u>197</u> | 4,830,464 |
| FINANCE, INSURANCE | <u>52</u> | <u>48</u> | <u>982,345</u> | <u>55</u> | <u>1,202,195</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>139</u> | <u>2,760,391</u> | <u>133</u> | 4,326,685 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>273</u> | <u>2,211,424</u> | <u>179</u> | <u>3,460,811</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>592</u> | <u>5,140,461</u> | <u>226</u> | <u>3,216,271</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>39</u> | <u>770,140</u> | <u>20</u> | <u>1,302,720</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>63</u> | <u>4,117,279</u> | <u>98</u> | <u>14,356,816</u> |
| ACCOMMODATIONS | 721 | 4 | 38,590 | 17 | 2,647,437 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 59 | 4,078,689 | 81 | 11,709,379 |
| OTHER SERVICES | <u>81</u> | <u>222</u> | <u>2,289,299</u> | <u>205</u> | <u>4,933,048</u> |
| REPAIR & MAINTENANCE | 811 | 138 | 1,045,260 | 117 | 3,855,582 |
| PERSONAL SERVICE | 812 | 72 | 1,232,475 | 72 | 939,327 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 12 | 11,564 | 16 | 138,139 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u> </u> | <u> </u> | <u>6</u> | <u>51,382</u> |
| TOTAL ALL INDUSTRIES | | 4,959 | \$86,855,066 | 3,764 | \$163,623,041 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | MOUNT VERNON* | UNITS | MOUNTLAKE TERRACE* |
|--|--------------------|-------------------|-------------------------------|-------------------------|-------------------------|
| RETAIL TRADE | 44-45 | 1,483 | <u>\$72,519,521</u> | <u>887</u> | <u>\$14,867,202</u> |
| MOTOR VEHICLES & PARTS | 441 | 73 | 18,153,209 | 28 | |
| NEW & USED AUTO DEALERS | 4411 | 20 | 12,011,106 | 3 | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 13 | 3,392,051 | 8 | 22,851 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 40 | 2,750,052 | 17 | 37,491 |
| FURNITURE & HOME FURNISHING | 442 | 76 | 2,238,872 | 44 | 357,870 |
| ELECTRONICS & APPLIANCES | 443 | 133 | 3,002,015 | 86 | 2,253,188 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 51 | 1,946,457 | 31 | 91,910 |
| COMPUTERS & SOFTWARE | 44312 | 82 | 1,055,558 | 55 | 2,161,278 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 110 | 7,976,411 | 67 | 580,518 |
| BUILDING MATERIALS | 4441 | 88 | 7,496,277 | 56 | 555,721 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 22 | 480,134 | 11 | 24,797 |
| FOOD & BEVERAGE STORES | 445 | 45 | 7,163,700 | 22 | 3,236,650 |
| GROCERY & CONVENIENCE STORES | 4451 | 19 | 7,000,328 | 11 | 3,233,009 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 26 | 163,372 | 11 | 3,641 |
| DRUG/HEALTH STORES | 446 | 75 | 1,342,122 | 42 | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 17 | 1,810,650 | 7 | , |
| APPAREL & ACCESSORIES | 448 | 88 | 2,794,352 | 64 | |
| CLOTHING & SHOE STORES | 4481, 4482 | 71 | 2,574,403 | 55 | |
| JEWELRY & LUGGAGE STORES | 4483 | 17 | 219,949 | 9 | , |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 101 | 1,635,204 | 67 | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 63 | 1,546,975 | 39 | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 38 | 88,229 | 28 | |
| GENERAL MERCHANDISE STORES | 452 | 19 | 16,107,667 | 11 | 1,494,500 |
| DEPARTMENT STORES | 4521 | 3 | 151,142 | 3 | 65,895 |
| GENERAL MERCHANDISE STORES | 4529 | 16 | 15,956,525 | 8 | , , |
| E-COMMERCE & MAIL ORDER | 4541 | 130 | 870,236 | 93 | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 616 | 9,425,083 | 356 | 5,036,552 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>9</u> | <u>46,715</u> | <u>9</u> | <u>13,325</u> |
| MINING | <u>21</u> | | <u> </u> | <u> </u> | <u> </u> |
| | <u>22</u> | <u>6</u> | <u>30,212</u> | <u>D</u> | <u>D</u> |
| CONSTRUCTION CONSTRUCTION OF BUILDINGS | <u>23</u> 236 | <u>691</u> 141 | <u>31,987,129</u> | <u>468</u> 79 | |
| HEAVY CONSTRUCTION & HIGHWAYS | | | 18,984,595 | | , , |
| SPECIAL TRADE CONTRACTORS | 237 238 | 28 | 6,298,411 | 13 | |
| MANUFACTURING | 230 31-33 | 522 <u>258</u> | 6,704,123 <u>2,387,526</u> | 376 <u>157</u> | 2,718,212 899,727 |
| WHOLESALE TRADE | <u>42</u> | <u>230</u> 805 | 10,704,820 | 447 | 5,600,472 |
| DURABLE GOODS | <u>42</u> 423 | <u>568</u> | 8,279,301 | 296 | 4,532,697 |
| NONDURABLE GOODS | 423 | 220 | 2,364,603 | 290 146 | 1,058,719 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 424 | 17 | 2,304,003 | 5 | 9,056 |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>31</u> | <u>806,289</u> | <u>15</u> | |
| INFORMATION | <u>40-45</u> 51 | 238 | 5,340,229 | <u>150</u> | <u>3,984,155</u> |
| FINANCE, INSURANCE | <u>51</u> | <u>250</u> 54 | <u>913,108</u> | <u>100</u> <u>41</u> | 292,333 |
| REAL ESTATE, RENTAL/LEASING | <u>52</u> 53 | <u>164</u> | <u>3,785,473</u> | <u>121</u> | <u>1,126,967</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | 257 | 2,085,197 | 142 | 3,912,551 |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | 383 | 3,756,993 | 323 | |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | 36 | 1,203,981 | 20 | 862,134 |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | 110 | 10,879,004 | 56 | <u>3,580,191</u> |
| ACCOMMODATIONS | 721 | 10 | 883,300 | <u>50</u> D | <u>oiocoi, ioi</u> D |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 100 | 9,995,704 | 56 | 3,580,191 |
| OTHER SERVICES | <u>81</u> | 278 | <u>6,731,634</u> | <u>155</u> | 830,033 |
| REPAIR & MAINTENANCE | 811 | 179 | 5,397,843 | 96 | |
| PERSONAL SERVICE | 812 | 75 | 1,186,576 | 51 | 458,586 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 24 | 147,215 | 8 | 63,915 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>7</u> | <u>28,594</u> | <u>5</u> | <u>6,571</u> |
| TOTAL ALL INDUSTRIES | | 4,810 | \$153,206,425 | 2,996 | \$43,082,692 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | OAK HARBOR* | UNITS | OLYMPIA* |
|---|--------------------|--------------|--------------------|------------|-------------------------|
| RETAIL TRADE | 44-45 | <u>1,108</u> | \$45,180,895 | 2,653 | \$225,775,249 |
| MOTOR VEHICLES & PARTS | 441 | 58 | 6,151,399 | 98 | 51,276,581 |
| NEW & USED AUTO DEALERS | 4411 | 16 | 3,796,039 | 27 | 46,453,015 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 11 | 143,849 | 21 | 1,103,909 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 31 | 2,211,511 | 50 | 3,719,657 |
| FURNITURE & HOME FURNISHING | 442 | 48 | 1,325,071 | 114 | 9,533,538 |
| ELECTRONICS & APPLIANCES | 443 | 92 | 1,191,496 | 230 | 25,585,728 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 39 | 792,802 | 66 | 12,792,069 |
| COMPUTERS & SOFTWARE | 44312 | 53 | 398,694 | 159 | 12,495,614 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | 5 | 298,045 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 72 | 8,105,112 | 138 | 17,639,885 |
| BUILDING MATERIALS | 4441 | 62 | 8,088,766 | 104 | 17,074,931 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 10 | 16,346 | 34 | 564,954 |
| FOOD & BEVERAGE STORES | 445 | 29 | 3,613,688 | 77 | 13,705,175 |
| GROCERY & CONVENIENCE STORES | 4451 | 6 | 3,264,497 | 22 | 13,018,083 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 23 | 349,191 | 55 | 687,092 |
| DRUG/HEALTH STORES | 446 | 52 | 1,097,518 | 140 | 5,944,099 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 7 | 1,493,451 | 28 | 2,747,405 |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 4481, 4482 | 77 67 | 1,208,259 | 177 | 18,572,053 |
| JEWELRY & LUGGAGE STORES | 4481, 4462 4483 | 67 10 | 700,232 508,027 | 142 35 | 15,119,946 3,452,107 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4483 | 90 | 453,442 | 203 | 15,924,496 |
| SPORTING GOODS, TOTS, BOOK & MOSIC STORES SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 90 56 | 317,818 | 203 120 | 11,560,690 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 30 34 | 135,624 | 83 | 4,363,806 |
| GENERAL MERCHANDISE STORES | 452 | 13 | 14,907,542 | 24 | 31,897,889 |
| DEPARTMENT STORES | 4521 | 3 | 632,015 | 6 | 27,940,400 |
| GENERAL MERCHANDISE STORES | 4529 | 10 | 14,275,527 | 18 | 3,957,489 |
| E-COMMERCE & MAIL ORDER | 4541 | 117 | 1,078,748 | 205 | 4,307,742 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 453 | 4,555,169 | 1,219 | 28,640,658 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>5</u> | <u>3,814</u> | <u>28</u> | <u>135,617</u> |
| MINING | <u>21</u> | <u></u> | <u>,,,,</u> | <u></u> | 58,427 |
| UTILITIES | 22 | 4 | 66,145 | <u>6</u> | 41,340 |
| CONSTRUCTION | 23 | 410 | 12,490,862 | 1,339 | 56,985,046 |
| CONSTRUCTION OF BUILDINGS | 236 | 77 | 7,115,332 | 307 | 33,675,231 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 20 | 956,640 | 54 | 5,007,100 |
| SPECIAL TRADE CONTRACTORS | 238 | 313 | 4,418,890 | 978 | 18,302,715 |
| MANUFACTURING | <u>31-33</u> | <u>189</u> | <u>1,516,282</u> | <u>529</u> | <u>8,213,956</u> |
| WHOLESALE TRADE | <u>42</u> | <u>539</u> | 4,616,067 | 1,288 | <u>30,662,954</u> |
| DURABLE GOODS | 423 | 370 | 2,915,857 | 873 | 26,459,840 |
| NONDURABLE GOODS | 424 | 161 | 1,660,386 | 394 | 4,132,389 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 8 | 39,824 | 21 | 70,725 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>13</u> | <u>310,429</u> | <u>44</u> | <u>356,304</u> |
| INFORMATION | <u>51</u> | <u>184</u> | <u>2,857,865</u> | <u>371</u> | <u>16,411,905</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>51</u> | <u>573,136</u> | <u>89</u> | <u>3,297,288</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>115</u> | <u>1,612,829</u> | <u>275</u> | <u>8,726,693</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>159</u> | <u>1,050,098</u> | <u>514</u> | <u>11,153,315</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>244</u> | <u>1,809,644</u> | <u>829</u> | <u>9,923,316</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>29</u> | <u>772,266</u> | <u>92</u> | <u>2,564,255</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>81</u> | <u>9,436,619</u> | <u>255</u> | <u>35,116,666</u> |
| ACCOMMODATIONS | 721 | 7 | 850,958 | 12 | 3,303,705 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 74 | 8,585,661 | 243 | 31,812,961 |
| OTHER SERVICES | <u>81</u> | <u>170</u> | <u>2,079,638</u> | <u>578</u> | <u>12,562,899</u> |
| | 811 | 90 | 1,235,891 | 337 | 9,873,948 |
| | 812 | 65 | 694,309 | 191 | 2,249,692 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 15 | 149,438 | 50 | 439,259 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>4</u> | 83,833 | <u>17</u> | <u>1,704,370</u> |
| TOTAL ALL INDUSTRIES | | 3,305 | \$84,460,422 | 8,911 | \$423,689,600 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | OMAK* | UNITS | PASCO* |
|--|--------------------|-------------------|--------------------------------------|-------------------|---------------------------------------|
| RETAIL TRADE | 44-45 | <u>555</u> | \$29,307,034 | 1,425 | <u>\$81,759,909</u> |
| MOTOR VEHICLES & PARTS | 441 | 31 | 5,416,104 | 78 | 29,832,060 |
| NEW & USED AUTO DEALERS | 4411 | 12 | 3,903,477 | 25 | 22,415,405 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 4 | 62,115 | 6 | 3,132,829 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 15 | 1,450,512 | 47 | 4,283,826 |
| FURNITURE & HOME FURNISHING | 442 | 20 | 275,835 | 49 | 1,313,693 |
| ELECTRONICS & APPLIANCES | 443 | 43 | 178,121 | 120 | 1,795,985 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 18 | 74,632 | 33 | 666,552 |
| COMPUTERS & SOFTWARE | 44312 | 25 | 103,489 | 87 | 1,129,433 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 29 | 3,937,601 | 72 | 9,036,702 |
| | 4441 4442 | 23 | 3,709,703 | 51 | 8,242,495 |
| LAWN & GARDEN SUPPLIES & EQUIP. FOOD & BEVERAGE STORES | 4442 | 6 7 | 227,898 1,002,541 | 21 39 | 794,207 4,832,402 |
| GROCERY & CONVENIENCE STORES | 4451 | D | 1,002,541 D | 39 16 | 4,630,481 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 7 | 1,002,541 | 23 | 201,921 |
| DRUG/HEALTH STORES | 446 | 32 | 536,957 | 64 | 2,485,111 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 6 | 744,715 | 23 | 4,397,072 |
| APPAREL & ACCESSORIES | 448 | 42 | 155,747 | 101 | 1,127,559 |
| CLOTHING & SHOE STORES | 4481, 4482 | 42 | 155,747 | 86 | 1,081,042 |
| JEWELRY & LUGGAGE STORES | 4483 | D | D | 15 | 46,517 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 38 | 225,951 | 89 | 1,049,701 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 22 | 142,225 | 57 | 651,794 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 16 | 83,726 | 32 | 397,907 |
| GENERAL MERCHANDISE STORES | 452 | 7 | 15,130,994 | 16 | 16,317,092 |
| DEPARTMENT STORES | 4521 | 3 | 519,872 | 3 | 243,310 |
| GENERAL MERCHANDISE STORES | 4529 | 4 | 14,611,122 | 13 | 16,073,782 |
| E-COMMERCE & MAIL ORDER | 4541 | 67 | 194,020 | 130 | 869,712 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 233 | 1,508,448 | 644 | 8,702,820 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u> </u> | D | <u>13</u> | <u>1,356,434</u> |
| MINING | <u>21</u> | | | 3 | <u>209,563</u> |
| | <u>22</u> | <u>3</u> | <u>25,018</u> | <u>3</u> | <u>3,647</u> |
| CONSTRUCTION CONSTRUCTION OF BUILDINGS | <u>23</u> 236 | <u>124</u> 36 | <u>5,108,181</u> | <u>628</u> 123 | <u>32,314,876</u> |
| HEAVY CONSTRUCTION & HIGHWAYS | 230 | | 4,040,970 373,007 | 31 | 17,308,346 3,102,390 |
| SPECIAL TRADE CONTRACTORS | 238 | 84 | 694,204 | 474 | 11,904,140 |
| MANUFACTURING | 31-33 | <u>66</u> | <u>263,702</u> | <u>237</u> | <u>3,784,470</u> |
| WHOLESALE TRADE | <u>42</u> | <u>311</u> | 1,803,384 | <u>840</u> | 21,214,312 |
| DURABLE GOODS | 423 | 224 | 1,236,945 | 595 | 16,971,969 |
| NONDURABLE GOODS | 424 | 82 | 562,881 | 232 | 4,184,743 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 5 | 3,558 | 13 | 57,600 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>6</u> | <u>138,730</u> | <u>32</u> | <u>1,366,549</u> |
| INFORMATION | <u>51</u> | <u>118</u> | 737,654 | <u>234</u> | <u>7,839,019</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>31</u> | <u>241,417</u> | <u>66</u> | <u>1,320,245</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>71</u> | <u>712,710</u> | <u>171</u> | <u>7,403,397</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>72</u> | <u>538,815</u> | <u>205</u> | <u>2,007,444</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>105</u> | 445,251 | <u>330</u> | <u>3,808,688</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>17</u> | <u>248,802</u> | <u>30</u> | <u>1,344,544</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>34</u> | <u>3,333,665</u> | <u>122</u> | <u>14,416,987</u> |
| ACCOMMODATIONS | 721 | 5 | 603,137 | 13 | 2,933,251 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 29 | 2,730,528 | 109 | 11,483,736 |
| OTHER SERVICES | <u>81</u> | <u>73</u> | <u>1,019,644</u> | <u>235</u> | <u>10,976,215</u> |
| | 811 | 43 | 804,860 | 152 | 9,253,244 |
| PERSONAL SERVICE RELIGIOUS, CIVIC & OTHER ORGANIZATION | 812 813 814 | 24 6 | 205,630 | 61 22 | 1,621,797 101 174 |
| PUBLIC ADMINISTRATION, OTHER | 813, 814 92.00 | | 9,154 81 866 | 22 6 | 101,174 72 510 |
| TOTAL ALL INDUSTRIES | <u>92,00</u> | <u>4</u> 1 590 | <u>81,866</u> \$44,005,873 | <u>6</u> 4 580 | <u>72,510</u> \$191,198,809 |
| | | 1,590 | φ44,00 0,073 | 4,580 | \$131,130,0U9 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | TIONS | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | PORT ANGELES* | UNITS | PORT TOWNSEND* |
|---|----------------------|--------------|------------------------|-----------------|-----------------------------------|
| RETAIL TRADE | 44-45 | <u>1,226</u> | \$36,251,907 | <u>1,027</u> | <u>\$17,684,010</u> |
| MOTOR VEHICLES & PARTS | 441 | 58 | 7,752,614 | 35 | 1,810,482 |
| NEW & USED AUTO DEALERS | 4411 | 18 | 6,480,555 | 3 | 26,548 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 12 | 42,908 | 16 | 545,634 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 28 | 1,229,151 | 16 | 1,238,300 |
| FURNITURE & HOME FURNISHING | 442 | 38 | 1,399,289 | 37 | 425,636 |
| ELECTRONICS & APPLIANCES | 443 | 110 | 1,311,155 | 60 | 689,843 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 38 | 603,671 | 25 | 211,233 |
| COMPUTERS & SOFTWARE | 44312 | 69 | 661,711 | 35 | 478,610 |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 45,773 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 69 | 2,500,649 | 65 | 1,857,915 |
| BUILDING MATERIALS | 4441 | 56 | 2,172,966 | 47 | 1,597,126 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 13 | 327,683 | 18 | 260,789 |
| FOOD & BEVERAGE STORES | 445 | 34 | 4,571,544 | 20 | 3,126,887 |
| GROCERY & CONVENIENCE STORES | 4451 | 10 | 4,423,097 | 3 | 3,000,817 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 24 | 148,447 | 17 | 126,070 |
| | 446 | 56 | 2,158,040 | 55 | 1,005,928 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 11 | 2,434,616 | 4 | 463,175 |
| | 448 | 77 | 1,341,450 | 85 | 770,057 |
| CLOTHING & SHOE STORES JEWELRY & LUGGAGE STORES | 4481, 4482 4483 | 68 | 1,012,447 | 73 | 677,675 |
| | 4483 451 | 9 | 329,003 | 12 | 92,382 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 4511 | 111 70 | 1,941,221 | 85 55 | 887,027 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES BOOK/PERIODICAL/MUSIC STORE | 4511 | 70 41 | 1,527,216 | 55 20 | 606,293 280 734 |
| GENERAL MERCHANDISE STORES | 4512 452 | 41 14 | 414,005 | 30 9 | 280,734 1,169,173 |
| DEPARTMENT STORES | 452 | 4 | 5,094,304 2,301,843 | 3 | 110,544 |
| GENERAL MERCHANDISE STORES | 4529 | 4 10 | 2,301,843 | 5 6 | 1,058,629 |
| E-COMMERCE & MAIL ORDER | 4541 | 119 | 913,258 | 116 | 643,712 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 529 | 4,833,767 | 456 | 4,834,175 |
| AGRICULTURE, FORESTRY, FISHING | 10, 1012, 1013 11 | <u>17</u> | 355,404 | 400 <u>9</u> | <u>-,034,175</u> <u>39,186</u> |
| MINING | <u>21</u> | <u></u> | <u>555,464</u> D | D | <u>00,100</u> D |
| UTILITIES | 22 | <u>5</u> | 58,905 | 3 | 10,439 |
| CONSTRUCTION | 23 | <u>348</u> | 7,869,489 | <u>299</u> | 9,947,395 |
| CONSTRUCTION OF BUILDINGS | 236 | 72 | 1,835,279 | 87 | 5,069,314 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 15 | 1,022,317 | 13 | 2,345,152 |
| SPECIAL TRADE CONTRACTORS | 238 | 261 | 5,011,893 | 199 | 2,532,929 |
| MANUFACTURING | 31-33 | 233 | 3,252,530 | <u>198</u> | 4,943,496 |
| WHOLESALE TRADE | <u>42</u> | 726 | 9,456,860 | 498 | 3,885,952 |
| DURABLE GOODS | 423 | 516 | 8,136,293 | 347 | 2,993,001 |
| NONDURABLE GOODS | 424 | 201 | 1,297,122 | 142 | 885,768 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 9 | 23,445 | 9 | 7,183 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>21</u> | 272,356 | <u>14</u> | <u>81,177</u> |
| INFORMATION | <u>51</u> | 194 | 3,521,199 | 169 | 1,757,738 |
| FINANCE, INSURANCE | 52 | <u>59</u> | 662,866 | <u>39</u> | 486,122 |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | 106 | 1,281,657 | 86 | 546,197 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>194</u> | <u>1,696,585</u> | <u>129</u> | <u>537,480</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>266</u> | <u>2,121,291</u> | <u>199</u> | <u>1,262,638</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>39</u> | <u>555,477</u> | <u>44</u> | <u>696,800</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>115</u> | <u>9,025,368</u> | <u>106</u> | <u>5,014,109</u> |
| ACCOMMODATIONS | 721 | 22 | 1,658,663 | 32 | 1,097,281 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 93 | 7,366,705 | 74 | 3,916,828 |
| OTHER SERVICES | <u>81</u> | <u>225</u> | <u>2,855,255</u> | <u>161</u> | <u>2,227,142</u> |
| REPAIR & MAINTENANCE | 811 | 137 | 2,066,236 | 94 | 1,546,068 |
| PERSONAL SERVICE | 812 | 67 | 579,595 | 56 | 640,733 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 21 | 209,424 | 11 | 40,341 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>5</u> | <u>28,192</u> | <u>5</u> | <u>3,372</u> |
| TOTAL ALL INDUSTRIES | | 3,779 | \$79,265,341 | 2,986 | \$49,123,253 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | PULLMAN* | UNITS | PUYALLUP* |
|--|--------------------|-------------------|-------------------------------|-------------------|--------------------------------|
| RETAIL TRADE | 44-45 | 1,040 | <u>\$28,963,840</u> | 2,653 | \$259,455,705 |
| MOTOR VEHICLES & PARTS | 441 | 37 | 6,462,241 | 109 | 66,354,623 |
| NEW & USED AUTO DEALERS | 4411 | 13 | 4,353,785 | 38 | 62,795,368 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 4 | 153,324 | 9 | 14,534 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 20 | 1,955,132 | 62 | 3,544,721 |
| FURNITURE & HOME FURNISHING | 442 | 42 | 702,686 | 117 | 6,172,365 |
| ELECTRONICS & APPLIANCES | 443 | 102 | 2,411,147 | 202 | 18,096,249 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 36 | 1,607,183 | 68 | 15,745,963 |
| COMPUTERS & SOFTWARE | 44312 | 66 | 803,964 | 134 | 2,350,286 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 61 | 1,501,133 | 127 | 14,558,509 |
| BUILDING MATERIALS | 4441 | 50 | 1,400,629 | 100 | 14,245,134 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 11 | 100,504 | 27 | 313,375 |
| FOOD & BEVERAGE STORES | 445 | 23 | 4,271,182 | 46 | 5,332,458 |
| GROCERY & CONVENIENCE STORES | 4451 | 5 | 4,172,361 | 10 | 5,134,110 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 18 | 98,821 | 36 | 198,348 |
| DRUG/HEALTH STORES | 446 447 | 50 4 | 749,267 | 116 23 | 5,012,261 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | | 685,906 | | 2,578,976 |
| APPAREL & ACCESSORIES CLOTHING & SHOE STORES | 448 4481, 4482 | 84 68 | 789,961 518,535 | 164 125 | 19,568,146 16,633,734 |
| JEWELRY & LUGGAGE STORES | 4481, 4462 4483 | 16 | 271,426 | 39 | 2,934,412 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4403 | 90 | 1,981,367 | 175 | 9,588,158 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 53 | 370,164 | 117 | 6,490,368 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 37 | 1,611,203 | 58 | 3,097,790 |
| GENERAL MERCHANDISE STORES | 452 | 10 | 3,536,599 | 24 | 84,759,089 |
| DEPARTMENT STORES | 4521 | 3 | 139,953 | 5 | 33,919,806 |
| GENERAL MERCHANDISE STORES | 4529 | 7 | 3,396,646 | 19 | 50,839,283 |
| E-COMMERCE & MAIL ORDER | 4541 | 122 | 1,036,136 | 193 | 2,771,069 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 415 | 4,836,215 | 1,357 | 24,663,802 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>8</u> | 48,019 | <u>19</u> | 75,302 |
| MINING | 21 | D | D | 3 | 60,275 |
| UTILITIES | 22 | D | D | 7 | 82,744 |
| CONSTRUCTION | <u>23</u> | <u>293</u> | <u>24,513,928</u> | 1,493 | <u>62,599,547</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 83 | 19,134,936 | 312 | 34,759,798 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 15 | 419,298 | 49 | 7,411,894 |
| SPECIAL TRADE CONTRACTORS | 238 | 195 | 4,959,694 | 1,132 | 20,427,855 |
| MANUFACTURING | <u>31-33</u> | <u>177</u> | <u>1,488,929</u> | <u>449</u> | <u>4,764,886</u> |
| WHOLESALE TRADE | <u>42</u> | <u>653</u> | <u>8,468,991</u> | 1,204 | <u>22,066,811</u> |
| DURABLE GOODS | 423 | 448 | 6,894,318 | 854 | 18,841,940 |
| NONDURABLE GOODS | 424 | 196 | 1,353,687 | 335 | 3,125,994 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 9 | 220,986 | 15 | 98,877 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>14</u> | <u>376,189</u> | <u>31</u> | <u>438,324</u> |
| INFORMATION | <u>51</u> | <u>182</u> | <u>2,865,125</u> | <u>281</u> | <u>9,964,471</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>35</u> | 446,149 | <u>101</u> | 4,568,994 |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>80</u> | <u>1,337,700</u> | <u>261</u> | <u>7,548,394</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>158</u> | <u>2,742,197</u> | <u>391</u> | <u>3,709,868</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>171</u> | <u>3,508,380</u> | <u>757</u> | <u>8,047,486</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>20</u> | <u>654,224</u> | <u>57</u> | <u>1,751,407</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>83</u> | <u>10,950,960</u> | <u>193</u> | <u>30,606,407</u> |
| | 721 | 8 | 1,616,864 | 6 197 | 539,938 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 75 120 | 9,334,096 | 187 | 30,066,469 |
| OTHER SERVICES REPAIR & MAINTENANCE | <u>81</u> 811 | <u>120</u> 57 | <u>2,115,090</u> 1 513 455 | <u>506</u> 331 | <u>8,032,185</u> 5,432,470 |
| PERSONAL SERVICE | 812 | | 1,513,455 | | 5,432,470 2 306 010 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 812 813, 814 | 53 10 | 564,871 36,764 | 150 25 | 2,306,010 293,705 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | | <u>39,330</u> | | 293,705 <u>10,529</u> |
| TOTAL ALL INDUSTRIES | <u>02,00</u> | <u>6</u> 3,040 | <u>39,330</u> \$88,519,051 | <u>3</u> 8,410 | <u>10,529</u> \$423,784,024 |
| | | | \$00,019,00T | 0,410 | φ42 3,704,024 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | REDMOND* | UNITS | RENTON* |
|--|--------------------|--------------|----------------------|--------------|----------------------|
| RETAIL TRADE | <u>44-45</u> | <u>2,315</u> | <u>\$195,224,512</u> | <u>2,393</u> | <u>\$269,064,069</u> |
| MOTOR VEHICLES & PARTS | 441 | 64 | 5,845,289 | 103 | 80,159,012 |
| NEW & USED AUTO DEALERS | 4411 | 14 | 1,127,071 | \$32 | 71,190,911 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 11 | 351,385 | 18 | 2,518,396 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 39 | 4,366,833 | 53 | 6,449,705 |
| FURNITURE & HOME FURNISHING | 442 | 137 | 8,829,440 | 130 | 29,588,826 |
| ELECTRONICS & APPLIANCES | 443 | 252 | 37,673,432 | 249 | 35,105,765 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 67 | 11,868,765 | 79 | 2,558,151 |
| COMPUTERS & SOFTWARE | 44312 | 185 | 25,804,667 | 167 | 32,538,365 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | 3 | 9,249 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 165 | 13,498,913 | 154 | 12,711,780 |
| BUILDING MATERIALS | 4441 | 131 | 12,915,113 | 129 | 11,998,589 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 34 | 583,800 | 25 | 713,191 |
| FOOD & BEVERAGE STORES | 445 | 88 | 10,005,548 | 74 | 10,012,743 |
| GROCERY & CONVENIENCE STORES | 4451 | 20 | 8,813,686 | 26 | 9,682,426 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 68 | 1,191,862 | 48 | 330,317 |
| DRUG/HEALTH STORES | 446 | 98 | 4,269,893 | 126 | 8,322,486 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 8 | 999,430 | 29 | 3,560,177 |
| APPAREL & ACCESSORIES | 448 | 155 | 13,481,125 | 133 | 5,980,846 |
| CLOTHING & SHOE STORES | 4481, 4482 | 126 | 12,281,997 | 106 | 3,940,270 |
| JEWELRY & LUGGAGE STORES | 4483 | 29 | 1,199,128 | 27 | 2,040,576 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 155 | 11,952,977 | 134 | 2,315,576 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 89 | 9,204,067 | 86 | 2,174,141 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 66 | 2,748,910 | 48 | 141,435 |
| GENERAL MERCHANDISE STORES | 452 | 19 | 49,671,391 | 22 | 54,969,224 |
| DEPARTMENT STORES | 4521 | 6 | 34,356,231 | 5 | 11,058,453 |
| GENERAL MERCHANDISE STORES | 4529 | 13 | 15,315,160 | 17 | 43,910,771 |
| E-COMMERCE & MAIL ORDER | 4541 | 207 | 9,821,563 | 205 | 3,827,502 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 967 | 29,175,511 | 1,034 | 22,510,132 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>22</u> | <u>78,956</u> | <u>27</u> | <u>175,082</u> |
| MINING | 21 | 6 | 181,752 | 8 | 148,836 |
| UTILITIES | 22 | <u>6</u> | 58,649 | <u>6</u> | 322,178 |
| CONSTRUCTION | 23 | 1,950 | 107,829,525 | 1,988 | 113,749,229 |
| CONSTRUCTION OF BUILDINGS | 236 | 419 | 59,257,616 | 426 | 72,383,313 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 76 | 10,857,850 | 81 | 16,317,927 |
| SPECIAL TRADE CONTRACTORS | 238 | 1,455 | 37,714,059 | 1,481 | 25,047,989 |
| MANUFACTURING | <u>31-33</u> | 607 | <u>10,748,394</u> | <u>532</u> | <u>19,341,900</u> |
| WHOLESALE TRADE | <u>42</u> | 1,291 | <u>59,370,479</u> | 1,309 | <u>27,329,099</u> |
| DURABLE GOODS | 423 | 875 | 53,366,576 | 938 | 22,863,814 |
| NONDURABLE GOODS | 424 | 397 | 5,580,495 | 350 | 4,349,894 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 19 | 423,408 | 21 | 115,391 |
| TRANSPORTATION & WAREHOUSING | 48-49 | <u>47</u> | 802,308 | <u>54</u> | 761,212 |
| INFORMATION | <u>51</u> | 319 | 28,428,706 | 350 | 18,213,349 |
| FINANCE, INSURANCE | 52 | 75 | 3,177,149 | 90 | 6,300,768 |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | 257 | 15,470,097 | 281 | 12,127,882 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | 54 | 588 | 42,480,367 | 505 | 7,057,629 |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | 55-62 | 987 | 22,524,237 | 890 | 11,081,296 |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | 72 | 1,175,486 | 62 | 3,105,152 |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | 199 | 49,250,133 | 263 | 40,067,619 |
| ACCOMMODATIONS | 721 | 6 | 3,909,857 | 13 | 6,178,834 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 193 | 45,340,276 | 250 | 33,888,785 |
| OTHER SERVICES | <u>81</u> | 521 | 14,744,609 | 621 | 12,276,612 |
| REPAIR & MAINTENANCE | 811 | 326 | 10,109,168 | 403 | 9,294,660 |
| PERSONAL SERVICE | 812 | 172 | 4,486,284 | 193 | 2,777,603 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 23 | 149,157 | 25 | 204,349 |
| PUBLIC ADMINISTRATION, OTHER | 92,00 | <u>3</u> | <u>16,036</u> | <u>4</u> | 7,089 |
| TOTAL ALL INDUSTRIES | | 9,265 | \$551,561,395 | 9,383 | \$541,129,001 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | RICHLAND * | UNITS | SEA TAC* | | | | |
|--|--------------------|---|-------------------------------|-------------------|---------------------------------|--|--|--|--|
| RETAIL TRADE | <u>44-45</u> | <u>1,592</u> | <u>\$94,821,951</u> | <u>793</u> | <u>\$26,224,161</u> | | | | |
| MOTOR VEHICLES & PARTS | 441 | 60 | 9,577,971 | 36 | 2,397,232 | | | | |
| NEW & USED AUTO DEALERS | 4411 | 17 | 5,250,358 | 12 | 504,376 | | | | |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 8 | 474,513 | 5 | 118,332 | | | | |
| AUTOMOTIVE PARTS & TIRE | 4413 | 35 | 3,853,100 | 19 | 1,774,524 | | | | |
| FURNITURE & HOME FURNISHING | 442 | 59 | 4,570,335 | 42 | 230,489 | | | | |
| ELECTRONICS & APPLIANCES | 443 | 146 | 5,862,863 | 71 | 4,646,077 | | | | |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 38 | 4,366,227 | 30 | 362,524 | | | | |
| COMPUTERS & SOFTWARE | 44312 | 104 | 1,489,052 | 41 | 4,283,553 | | | | |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 7,584 | D | D | | | | |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 81 | 10,466,902 | 62 | 1,070,729 | | | | |
| BUILDING MATERIALS | 4441 | 62 | 9,793,051 | 57 | 1,050,752 | | | | |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 19 | 673,851 | 5 | 19,977 | | | | |
| FOOD & BEVERAGE STORES | 445 | 38 | 6,965,931 | 25 | 3,855,073 | | | | |
| GROCERY & CONVENIENCE STORES | 4451 | 7 | 6,916,137 | 14 | 3,522,523 | | | | |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 31 | 49,794 | 11 | 332,550 | | | | |
| DRUG/HEALTH STORES | 446 | 96 | 3,216,616 | 38 | 86,929 | | | | |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 15 | 3,690,029 | 13 | 1,138,306 | | | | |
| APPAREL & ACCESSORIES | 448 | 89 | 5,294,924 | 41 | 96,132 | | | | |
| CLOTHING & SHOE STORES | 4481, 4482 | 73 | 4,764,786 | 31 | 90,333 | | | | |
| JEWELRY & LUGGAGE STORES | 4483 | 16 | 530,138 | 10 | 5,799 | | | | |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 114 | 3,476,749 | 49 | 188,710 | | | | |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 72 | 2,339,390 | 28 | 82,477 | | | | |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 42 | 1,137,359 | 21 | 106,233 | | | | |
| GENERAL MERCHANDISE STORES | 452 | 16 | 30,377,035 | 8 | 102,295 | | | | |
| DEPARTMENT STORES | 4521 | 6 | 7,344,771 | D | D | | | | |
| GENERAL MERCHANDISE STORES | 4529 | 10 | 23,032,264 | 8 | 102,295 | | | | |
| E-COMMERCE & MAIL ORDER | 4541 | 165 | 1,405,793 | 68 | 237,100 | | | | |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 713 | 9,916,803 | 340 | 12,175,089 | | | | |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>17</u> | <u>171,326</u> | <u>4</u> | <u>10,308</u> | | | | |
| MINING | <u>21</u> | <u>D</u> | D | <u>4</u> | <u>17,852</u> | | | | |
| UTILITIES | <u>22</u> | <u>6</u> | <u>297,490</u> | <u>D</u> | <u> </u> | | | | |
| CONSTRUCTION | <u>23</u> | <u>695</u> | <u>31,685,772</u> | <u>593</u> | <u>44,900,420</u> | | | | |
| CONSTRUCTION OF BUILDINGS | 236 | 168 | 16,382,646 | 114 | 36,013,183 | | | | |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 33 | 1,973,288 | 27 | 2,883,906 | | | | |
| SPECIAL TRADE CONTRACTORS | 238 | 494 | 13,329,838 | 452 | 6,003,331 | | | | |
| MANUFACTURING | <u>31-33</u> | <u>285</u> | <u>5,624,605</u> | <u>163</u> | <u>2,412,251</u> | | | | |
| WHOLESALE TRADE | <u>42</u> | <u>952</u> | <u>16,536,011</u> | <u>416</u> | <u>4,460,590</u> | | | | |
| DURABLE GOODS | 423 | 665 | 13,533,042 | 291 | 2,880,536 | | | | |
| | 424 | 273 | 2,741,681 | 119 | 1,437,901 | | | | |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 14 | 261,288 | 6 | 142,153 | | | | |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>18</u> | <u>188,264</u> | <u>32</u> | <u>17,071,194</u> | | | | |
| | <u>51</u> | <u>212</u> | <u>8,711,229</u> | <u>116</u> | <u>3,838,151</u> | | | | |
| FINANCE, INSURANCE | <u>52</u> | <u>59</u> | <u>879,311</u> | <u>33</u> | <u>158,677</u> | | | | |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>171</u> 272 | <u>6,052,788</u> | <u>136</u> | <u>40,279,582</u> | | | | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>273</u> | <u>3,541,680</u> | <u>127</u> | <u>2,942,905</u> | | | | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>384</u> | <u>5,438,096</u> | <u>266</u> | <u>2,987,376</u> | | | | |
| ARTS, ENTERTAINMENT & RECREATION ACCOMMODATIONS & FOOD SERVICES | <u>71</u> 72 | <u>44</u> | <u>2,126,611</u> | <u>13</u> | <u>343,806</u> | | | | |
| | <u>72</u> 721 | <u>120</u> | 21,182,743 | <u>115</u> | <u>62,953,824</u> 36,000,314 | | | | |
| ACCOMMODATIONS RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 10 | 3,688,949 | 31 84 | 36,099,314 | | | | |
| | | 110 215 | 17,493,794 | 84 172 | 26,854,510 | | | | |
| OTHER SERVICES REPAIR & MAINTENANCE | <u>81</u> 811 | <u>215</u> 112 | <u>3,820,050</u> 2,298,086 | <u>173</u> 119 | <u>8,276,003</u> 1,646,891 | | | | |
| PERSONAL SERVICE | 812 | 84 | 2,298,086 | 45 | 1,646,891 | | | | |
| | 812 813, 814 | 04 19 | 1,382,486 | | 6,623,267 | | | | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | | | 139,478 | 9 1 | 5,845 | | | | |
| | <u>92,00</u> | <u>5</u> | <u>18,990</u> | <u>4</u> 2 088 | <u>230,962</u> | | | | |
| | - | 5,048 | \$201,096,917 | 2,988 | \$217,108,062 | | | | |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | SEATTLE* | UNITS | SHELTON* |
|--|--------------------|--------------|----------------------|------------|---------------------|
| RETAIL TRADE | 44-45 | <u>9,011</u> | \$1,333,376,031 | <u>949</u> | <u>\$30,883,623</u> |
| MOTOR VEHICLES & PARTS | 441 | 330 | 135,408,286 | 41 | 2,391,265 |
| NEW & USED AUTO DEALERS | 4411 | 109 | 98,690,347 | 8 | 433,165 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 96 | 18,781,787 | 8 | 69,947 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 125 | 17,936,152 | 25 | 1,888,153 |
| FURNITURE & HOME FURNISHING | 442 | 469 | 74,638,463 | 37 | 630,449 |
| ELECTRONICS & APPLIANCES | 443 | 665 | 113,312,942 | 76 | 754,957 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 187 | 39,479,277 | 32 | 271,545 |
| COMPUTERS & SOFTWARE | 44312 | 463 | 69,134,414 | 44 | 483,412 |
| CAMERA & PHOTO SUPPLIES | 44313 | 15 | 4,699,251 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 445 | 90,363,162 | 72 | 2,174,710 |
| BUILDING MATERIALS | 4441 | 334 | 86,176,157 | 65 | 2,133,872 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 111 | 4,187,005 | 7 | 40,838 |
| FOOD & BEVERAGE STORES | 445 | 561 | 105,409,811 | 15 | 1,815,956 |
| GROCERY & CONVENIENCE STORES | 4451 | 307 | 94,262,448 | 7 | 1,801,095 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 254 | 11,147,363 | 8 | 14,861 |
| DRUG/HEALTH STORES | 446 | 344 | 60,396,547 | 51 | 249,946 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 135 | 21,062,410 | 12 | 1,083,346 |
| APPAREL & ACCESSORIES | 448 | 789 | 168,260,698 | 65 | 233,205 |
| CLOTHING & SHOE STORES | 4481, 4482 | 586 | 149,679,312 | 58 | 130,566 |
| JEWELRY & LUGGAGE STORES | 4483 | 203 | 18,581,386 | 7 | 102,639 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 573 | 85,284,692 | 72 | 288,388 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 318 | 52,679,696 | 44 | 150,935 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 255 | 32,604,996 | 28 | 137,453 |
| GENERAL MERCHANDISE STORES | 452 | 54 | 188,513,062 | 13 | 17,932,622 |
| DEPARTMENT STORES | 4521 | 10 | 81,180,293 | 3 | 177,295 |
| GENERAL MERCHANDISE STORES | 4529 | 44 | 107,332,769 | 10 | 17,755,327 |
| E-COMMERCE & MAIL ORDER | 4541 | 546 | 36,417,340 | 103 | 572,061 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 4,100 | 254,308,618 | 392 | 2,756,718 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>86</u> | <u>878,167</u> | <u>12</u> | <u>60,248</u> |
| MINING | <u>21</u> | <u>16</u> | <u>287,624</u> | <u>D</u> | <u> </u> |
| UTILITIES | <u>22</u> | <u>15</u> | <u>186,528</u> | <u>5</u> | <u>20,216</u> |
| CONSTRUCTION | <u>23</u> | 7,236 | <u>1,034,017,765</u> | <u>355</u> | <u>6,763,803</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 2,296 | 677,286,122 | 67 | 3,875,659 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 213 | 57,130,051 | 12 | 123,959 |
| SPECIAL TRADE CONTRACTORS | 238 | 4,727 | 299,601,592 | 276 | 2,764,185 |
| MANUFACTURING | <u>31-33</u> | <u>1,983</u> | <u>130,677,668</u> | <u>171</u> | <u>1,472,200</u> |
| WHOLESALE TRADE | <u>42</u> | <u>3,216</u> | <u>326,201,208</u> | <u>561</u> | <u>3,588,815</u> |
| DURABLE GOODS | 423 | 2,118 | 269,159,083 | 401 | 2,909,018 |
| NONDURABLE GOODS | 424 | 1,037 | 54,135,594 | 154 | 665,898 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 61 | 2,906,531 | 6 | 13,899 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>262</u> | <u>23,628,534</u> | <u>10</u> | <u>29,610</u> |
| INFORMATION | <u>51</u> | <u>879</u> | <u>176,501,840</u> | <u>154</u> | <u>1,827,410</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>220</u> | <u>35,727,009</u> | <u>45</u> | <u>641,639</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>844</u> | <u>113,913,571</u> | <u>112</u> | <u>1,481,026</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>2,774</u> | <u>136,743,271</u> | <u>125</u> | <u>605,068</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>3,338</u> | <u>159,417,500</u> | <u>219</u> | <u>959,901</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>724</u> | <u>34,753,509</u> | <u>23</u> | <u>207,485</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>2,428</u> | <u>547,865,789</u> | <u>68</u> | <u>5,238,310</u> |
| ACCOMMODATIONS | 721 | 141 | 135,293,675 | 5 | 177,002 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 2,287 | 412,572,114 | 63 | 5,061,308 |
| OTHER SERVICES | <u>81</u> | <u>2,790</u> | 148,296,144 | <u>151</u> | <u>1,777,280</u> |
| REPAIR & MAINTENANCE | 811 | 1,448 | 73,279,088 | 88 | 1,170,047 |
| PERSONAL SERVICE | 812 | 1,166 | 69,938,417 | 52 | 471,053 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 176 | 5,078,639 | 11 | 136,180 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>37</u> | <u>1,399,630</u> | <u>4</u> | <u>84,382</u> |
| TOTAL ALL INDUSTRIES | | 35,866 | \$4,203,905,908 | 2,964 | \$55,641,016 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| MOTOR VEHICLES & PARTS 441 189 64.180.940 39 5.271.253 NEW & USP AUTO DEALERS 4411 81 47.985,543 9 5.288,841 RV, BOAT, MOTORVCLE DEALERS 4412 22 838,035 4 1.003 AUTOMOTIVE PARTS STREE 4413 86 15.366,962 26 563,033 FURNITURE & HOME FURNISHING 442 151 20.645,229 26 563,033 APPLANCES, TV& OTHER ELECTRONICS 4431 98 25.686,321 23 458,417 COMPUTES & SOFTWARE 44313 6 97.269 3 2.010 BULDING MATERIALS, GARDEN SUPPUES 444 139 33,004,443 36 180.2567 TOROS & SOFTWARE 4455 133 33,064,522 25.255,577 26 25.555,77 BULDING MATERIALS, GARDEN SUPPUES & 4455 143 33,004,443 36 180.2568 DOTHER FOOD & BEVERAGE STORES 4455 133 33.064,522 26 25.55,577 DRUGHAS ACCESSTORES 4451 <t< th=""><th>INDUSTRY</th><th>NAICS</th><th>UNITS</th><th>SPOKANE*</th><th>UNITS</th><th>SUNNYSIDE*</th></t<> | INDUSTRY | NAICS | UNITS | SPOKANE* | UNITS | SUNNYSIDE* |
|--|--|--------------------|--------------|----------------------|------------|---------------|
| New & USED AUTO DEALERS 4411 81 47.965,43 9 2.688,31 New Bort, MOTREYCLE DEALERS 4413 86 15.356,962 26 2.681,34 FURNTURE & HOME FURNING 442 151 20.645,239 26 55.0733 ELECTRONICS & APPLIANCES 443 356 37,915,449 72 664,933 APPLIANCES, TVA OTHER ELECTRONICS 44311 99 26,666,321 23 458,447 COMPUTERS & SOFTWARE 44312 251 11,131,859 46 188,207 COMPUTERS & SOFTWARE 44313 6 72,093 32,917 33,064,433 36 11,802,666 BUILDING MATERIALS, CANDEN GUIP & SUPPLIES 4441 139 33,064,433 36 13,02,666 LUUNING MATERIALS, CANDEN SOLVERS 4441 33 30,464,433 39 32,433 GROCERY & CONVENCES STORES 4451 143 33,405,433 9 32,433 OTHER FOOD & BEVERACE STORES 4451 446 44,666,165 39 76,633 32,3434,4432 <td>RETAIL TRADE</td> <td>44-45</td> <td><u>3,847</u></td> <td><u>\$501,677,370</u></td> <td><u>720</u></td> <td>\$32,810,686</td> | RETAIL TRADE | 44-45 | <u>3,847</u> | <u>\$501,677,370</u> | <u>720</u> | \$32,810,686 |
| RV, BOAT, MOTORCYCLE DEALERS 4412 22 838,035 4 1,000 AUTOMOTIVE PARTS AT RIRE 4413 86 15,366,962 26 569,733 FURNTURE & HOME FURNISHING 442 151 20,645,229 26 569,733 APPLANCES, TV & OTHER ELECTRONICS 4431 99 26,868,321 23 458,417 COMMUTER & SOTTWARE 44313 6 97,269 3 2,101 COMMUTER & SOTTWARE 44313 6 97,269 45 2,101,025 BUILDING MATERIALS, GROEN EQUIP & SUUPLIES 444 139 30,04,943 36 18,02,569 LWIN & CARDEN SUPPLIES & EQUIP. 4442 43 3,701,039 10 308,02,669 DOUS & BEVERAGE STORES 4451 143 33,406,452 26 25,552,77 GROCERY & CONVENIENCE STORES 4462 443 3,701,039 10 308,026 DEVERAGE STORES 4452 4453 466,153 30 25,652,77 DEVERAGE STORES 4452 452 | MOTOR VEHICLES & PARTS | 441 | 189 | 64,180,940 | 39 | 5,271,253 |
| AUTOMOTIVE PARTS & TIRE 4413 86 15,366,962 28 22,814,35 FUENTURE & HOME FURNISHING 442 151 20,645,229 26 550,737 ELECTRONICS & APPLIANCES 4431 356 37,915,443 72 643,537 APPLANCES TV & OTHER ELECTRONICS 44311 251 111,131,859 46 1182,000 CAMERA & PHOTO SUPPLIES 44312 251 111,31,859 46 1182,000 BULDING MATERIALS 6441 192 30,004,453 36 1180,252 FOOD & BEVERACE STORES 4441 193 30,004,453 26 25,552,72 CROCERY & CONVENIENCE STORES 4451 54 32,272,989 17 2,552,433 OTHER FOOD & BEVERACE STORES 4451 456 466,156 39 76,643,33 CLOTHING & CONVENIENCE STORES WPUMPS 447 51 30,31,213 12 810,344 CLOTHING & CONVENIENCE STORES 4461 446 466,165 39 76,643,35 CLOTHING & CONVENIENCE STORES 4 | NEW & USED AUTO DEALERS | 4411 | 81 | 47,985,943 | 9 | 2,588,811 |
| FURNITURE & HOME FURNISHING 442 161 20.645.229 26 50.733 ALPLIANCES, TV& OTHER ELECTRONICS 4431 96 36.663.21 23 468.933 COMPUTER & SOFTMARE 44312 251 11.13559 46 23.365.03 BUILDING MATERIALS, GARDENEOUIP & SUPPLIES 4441 139 96.049.43 36 1.060.258 LAWIN & GARDEN SUPPLIES & EQUIP. 4442 43 33.04.042 22 2.555.27. GROCERY & CONVENTENCE STORES 445 143 33.04.042 22 2.555.27. GROCERY & CONVENTENCE STORES 4451 54 3.227.099 17 2.522.433 DRUGHERALTH STORES 4461 166 14.668.165 39 756.433 CLOTING & SCONVENTENCE STORES 4481 442 106 43.227.099 17 2.52.433 DRUGHERALTH STORES 4447 51 9.03.633 16 40.223 CLOTING & SCONCE STORES 4442 106 43.669.1937 6 95.005 SPORTING GOODS, TOYS, HOBEV/ | RV, BOAT, MOTORCYCLE DEALERS | 4412 | 22 | 838,035 | 4 | 1,003 |
| ELECTRONICS & APPLIANCES 443 366 37,915,449 72 649,537 APPLANCES, TV & OTHER ELECTRONICS 44311 99 26,865,221 23 4458,131 COMERTERS & SOFTWARE 44312 251 111,131,859 46 118,8201 BULDING MATERIALS 6441 112 242,755,982 46 22,110,822 BULDING MATERIALS 4441 1139 30,004,943 36 118,025,003,003,003,003,003,003,003,003,003,00 | AUTOMOTIVE PARTS & TIRE | 4413 | 86 | 15,356,962 | 26 | 2,681,439 |
| APPLIANCES, TV & OTHER ELECTRONICS 44311 99 26,686,321 23 448,71 COMMERA & PHOTO SUPPLIES 44312 61 97,296 3 2,817 BULDING MATERNIS, GADEN EOUP & SUPPLIES 444 132 42,775,892 46 2,110,222 FODD & BEVERAGE STORES 4441 139 30,044,43 36 1,802,982 LAWN & GARDEN SUPPLIES 4441 133 30,064,452 26 2,555,77 GROCENY & COMNENERCE STORES 4451 54 32,472,089 17 2,522,433 OTHER FODD & BEVERAGE STORES 4445,4453 49 1,133,363 9 32,837 DRUGHERALTH STORES 4445,4452 445 146,661,637 6 66,661,397 6 90,332 CLOTHING & SCONENTIENCE STORES 4481,4482 146 46,661,837 6 90,322 5 90,333 35,854 DEVERARY & LUGAGE STORES 4483 54 6,661,937 6 96,666 9 66 90,651 90,22,422 18 46,411 <td>FURNITURE & HOME FURNISHING</td> <td>442</td> <td>151</td> <td>20,645,229</td> <td>26</td> <td>550,732</td> | FURNITURE & HOME FURNISHING | 442 | 151 | 20,645,229 | 26 | 550,732 |
| COMPUTERS & SOFTWARE 44312 251 11.131.89 46 198.201 BUILDING MATERNLS, CARDEN EOUP & SUPPLIES 444 182 42.705.982 46 2.110.221 BUILDING MATERNLS, CARDEN EOUP & SUPPLIES 4441 139 39.094.943 36 1.802.592 LAWN & GARDEN SUPPLIES & EOUP. 4442 43 3.701.039 10 308.022 FOOD & BEVERAGE STORES 4451 143 33.406.542 22.555.27.7 2.522.433 OTHER FOOD & BEVERAGE STORES 4445 145 32.272.089 17 2.522.433 OTHER FOOD & SONVENIENCE STORES 4445 450 49.012.926 51 90.3333 CLOTHING & SHOE STORES 4481 446 166 14.666.163 76 95.066 SPORTING GOODS, TOYS, BOOK & MUSIC STORES 447 51 9.031.213 12 80.333 GLOTHING & SHOE STORES 4481 4482 166 14.666.163 76 95.066 SPORTING GOODS, TOYS, BOOK A MUSIC STORES 4451 273 28.788.33 35.5411 | ELECTRONICS & APPLIANCES | 443 | 356 | 37,915,449 | 72 | 649,537 |
| CAMERA & PHOTO SUPPLIES 44313 6 97,269 3 2217 BUILDING MATERALS, GABOR FOUIP & SUPPLIES 444 182 42,775,982 46 2,110,622 BUILDING MATERALS, GABOR FOUIP & SUPPLIES 4441 139 39,094,943 36 1,802,982 CAWN & GARDEN SUPPLIES 4441 143 33,004,452 26 2,555,272 GROCENY & CONVENIENCE STORES 445 1443 33,405,452 26 2,555,272 GROCENY & CONVENIENCE STORES 4445 1443 33,405,452 26 2,556,272 GROCENY & CONVENIENCE STORES 4445 1452 303,1213 12 810,444 APPAREL & ACCESSORIES 4441 4250 49,912,926 51 903,337 CLOTHING & SCONESTORES 4443 54 6,661,937 6 950,600 SPORTING GODOS, TOYS, HOBBY/CRAFT STORES 451 273 28,788,300 51 402,222 SPORTING GODOS, TOYS, HOBBY/CRAFT STORES 452 28 12,715,500 10 16,644,863 DEPARTME | APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 99 | 26,686,321 | 23 | 458,417 |
| BUILDING MATERNILS, GARDEN EQUIP & SUPPLIES 444 182 42,765,882 46 2110,825 BUILDING MATERNALS 444 139 30,049,43 36 1,802,585 LAWM & GARDEN SUPPLIES & EQUIP. 444 43 3,701,039 100 308,025 FODD & BEVERAGE STORES 445 143 33,064,552 26 2,555,277 GROCERY & CONVENIENCE STORES 4451 453 89 1,133,363 9 3,28,33 DTHER FOOD & BEVERAGE STORES 4461 1466 14,666,165 39 756,433 GROSERTY & LUGGAGE STORES 4441 426 443,250,989 45 808,661 JEWELRY & LUGGAGE STORES 4481 446 166 14,661,153 33 355,813 BOOK/PERIODICALMUSIC STORES 4452 28 127,155,009 10 16,64,888 DEPARTMENT STORES 452 28 127,155,009 10 16,64,888 DEPARTMENT STORES 452 21 7 45,656,677 3 2,228,862 <td< td=""><td>COMPUTERS & SOFTWARE</td><td>44312</td><td>251</td><td>11,131,859</td><td>46</td><td>188,207</td></td<> | COMPUTERS & SOFTWARE | 44312 | 251 | 11,131,859 | 46 | 188,207 |
| BULLDING MATERIALS 4441 139 39,094,943 36 1,802,883 LAWN & GARDEN SUPPLIES & EQUIP. 4442 43 33,701,039 10 388,022 FODD & BEVERAGE STORES 4451 154 33,406,452 26 2,555,77 GROCERY & CONVENIENCE STORES 4451 54 32,272,089 17 2,522,433 OTHER FODD & BEVERAGE STORES 446 186 14,866,165 39 756,433 GAS STATIONS & CONVENIENCE STORES 448 250 49,912,926 51 903,33 CLOTHING & SHOE STORES 4481,4432 196 43,250,989 45 808,466 JEWELRY & LUGGAGE STORES 4481 44 6,661,937 6 95,067 SPORTING GODDS, TOYS, HOBBW/CRAFT STORES 4512 107 9,329,422 18 46,411 GENERAL MERCHANDISE STORES 4521 7 45,666,057 3 2,258,857 OEPARTMENT STORES 4529 21 81,488,37 70 2,357,87 BOOWPERIDICICAJAULISC STORES 4521 <td>CAMERA & PHOTO SUPPLIES</td> <td>44313</td> <td>6</td> <td>97,269</td> <td>3</td> <td>2,913</td> | CAMERA & PHOTO SUPPLIES | 44313 | 6 | 97,269 | 3 | 2,913 |
| LAWN & GARDEN SUPPLIES & EOUIP. 4442 43 3,70(10) 10 308,022 FODD & BEVERAGE STORES 445 143 33,405,452 26 2,552,77 GROCERY & CONVENIENCE STORES 4451 163 32,423,33 9 32,833 DRUGHEALTH STORES 4462,4453 89 1,133,333 9 32,833 GAS STATIONS & CONVENIENCE STORES 446 186 14,888,165 39 756,433 GAS STATIONS & CONVENIENCE STORES 447 451 9,031,213 12 810,93,33 CLOTHINS & SHOE STORES 448 250 49,912,926 51 803,333 CLOTHINS & SHOE STORES 4483 54 6,661,937 6 95,063 SPORTING GODDS, TOYS, HOBBY/CRAFT STORES 4512 107 9,329,422 18 46,411 GENERAL MERCHANDISE STORES 4521 7 45,666,6757 3 2,228,866 GENERAL MERCHANDISE STORES 4521 7 45,666,677 3 2,228,866 GENERAL MERCHANDISE STORES 4521 | BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 182 | 42,795,982 | 46 | 2,110,628 |
| FOOD & BEVERAGE STORES 445 143 33.405.452 2.6 2.555.77 GROCEFY & CONVENIENCE STORES 4451 54 32.270.089 17 2.522.435 OTHER FOOD & BEVERAGE STORES 4451 54 32.270.089 17 2.522.435 OTHER FOOD & BEVERAGE STORES 446 186 11.48.055 39 756.433 CLOTHING & SHOE STORES 444 250 49.312.226 51 903.37 CLOTHING & SHOE STORES 4481 442 196 43.250.989 45 808.468 JEWELRY & LUGGACE STORES 4431 54 6.661.97 3 305.612 SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 451 106 20.458.876 3 2.258.657 GENCRAL MERCHANDISE STORES 452 28 17.165.009 10 6.644.987 DEPARTMENT STORES 452.9 21 81.498.352 7 14.386.33 E-COMMERCE & MAIL ORDER 454.1 291 4.948.87 70 225.973 MISCELLANEROYANDISE STORES | BUILDING MATERIALS | 4441 | 139 | 39,094,943 | 36 | 1,802,599 |
| GROCERV & CONVENIENCE STORES 4451 54 32270 (08) 17 2522 (08) OTHER FOOD & BEVERAGE STORES 446 166 14,666,165 39 766,33 GAS STATIONS & CONVENIENCE STORES 446 166 14,066,165 39 766,33 GAS STATIONS & CONVENIENCE STORES 447 51 9,031,213 12 81,09,47 APPAREL & ACCESSORIES 4481,4492 196 6,661,937 6 95,066 JEWELRY & LUGGACE STORES 451 273 29,783,300 51 402,227 SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 451 166 20,458,876 33 355,813 BOOK/PERICDICAL/MUSIC STORES 452 28 127,155,009 10 16,64,882 DEPARTMERT STORES 4529 21 61,488,827 7 14,386,327 GENERAL MERCHANDISE STORES 452,9 21 81,488,827 7 14,386,32 GENERAL MERCHANDISE STORES 452 28 122,275 8 24,492 MINING 21 8 | LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 43 | | 10 | 308,029 |
| OTHER FOOD & BEVERAGE STORES 442, 4433 89 1.133,333 9 32.833 DRUGHEALTH STORES 446 186 14.885,165 39 756.433 GAS STATIONS & CONVENIENCE STORES 448 250 49.912,226 51 90.333 CLOTHING & SHOE STORES 4481,4482 196 43.250,989 45 808.466 JEWELRY & LUGGACE STORES 4481,4482 196 43.250,989 45 808.466 JEWELRY & LUGGACE STORES 4481 4481 242 197 9.329.422 18 46.411 BOOK/PERIODICALMUSIC STORE 4512 107 9.329.422 18 46.411 BOOK/PERIODICALMUSIC STORE 452 28 127.155.009 10 16.44.485 DEPARTMENT STORES 4521 7 45.66.567 3 2.258.856 GENERAL MERCHANDISE STORES 4521 291 4.94.94.887 70 2.35.797 MISCELLANEOUS RETALLERS 453.4542,4543 1.747 67.210.818 276.85.454.20 1.919.44 AGR | FOOD & BEVERAGE STORES | 445 | 143 | 33,405,452 | 26 | 2,555,272 |
| DRUGHEALTH STORES 446 186 14.686.165 39 756.433 GAS STATIONS & CONVENIENCE STORES WPUMPS 447 51 9.031.213 12 810.947 APPAREL & ACCESSORIES 4481, 4482 196 43.250.898 45 808.466 LEWELRY & LUGGAGE STORES 4481, 4482 196 43.250.898 45 808.466 JEWELRY & LUGGAGE STORES 4481 196 43.250.898 45 808.466 JEWELRY & LUGGAGE STORES 451 273 28.788.30 51 402.222 SPORTING GOODS, TOYS, HOBY/CRAFT STORES 4511 166 20.459.878 33 356.617 BOOK/PERIODICAL/MUSIC STORE 4521 7 3.29.422 18 46.411 GENERAL MERCHANDISE STORES 4521 7 94.866.57 2.228.864 6 66.667 3 2.258.864 GENERAL MERCHANDISE STORES 4521 7 81.486.03 2.458.864 19.94.444 36.666.67 3 2.258.864 6 1.252. 2.268.864 19.94.440 <td< td=""><td>GROCERY & CONVENIENCE STORES</td><td>4451</td><td>54</td><td>32,272,089</td><td>17</td><td>2,522,435</td></td<> | GROCERY & CONVENIENCE STORES | 4451 | 54 | 32,272,089 | 17 | 2,522,435 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS 447 51 9.03.1213 12 810.943 APPAREL & ACCESSORIES 448 250 49.912.926 51 903.537 CLOTHING & SHOE STORES 4481.4482 196 43.260.989 45 808.466 JEWELRY & LUGGACE STORES 4483 54 6.661.937 6 95.060 SPORTING GOODS, TOYS, HOBRY/CRAFT STORES 4511 166 20.498.78 33 355.613 BOOKPREPIDDICALMUSIC STORES 4512 107 9.329.422 18 46.411 GENERAL MERCHANDISE STORES 4521 7 45.656.657 3 2.258.654 GENERAL MERCHANDISE STORES 4529 21 81.498.37 7 12.357.973 MISCELLANDOUS RETAILERS 453.4542.4543 1,474 76.210.818 7 12.357.973 MISING 21 8 101.596 D D D UTILITES 22 1.847 119.80.807 2.268.654 12.229.249 6.459.765 CONSTRUCTION OF BUILDINGS <td>OTHER FOOD & BEVERAGE STORES</td> <td>4452, 4453</td> <td>89</td> <td>1,133,363</td> <td>9</td> <td>32,837</td> | OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 89 | 1,133,363 | 9 | 32,837 |
| APPAREL & ACCESSORIES 448 250 49.012.026 51 903.531 CLOTHING & SHOE STORES 4481, 4482 196 43.250.989 45 608.463 JEWELRY & LUGGACE STORES 4481 273 29.789.300 51 4422.25 SPORTING GOODS, TOYS, BOBV(CRAFT STORES 451 273 29.789.300 51 4422.25 SPORTING GOODS, TOYS, HOBV(CRAFT STORES 451 107 9.329.422 18 4.6411 GENERAL MERCHANDISE STORES 452 28 127.155.009 10 16.644.88 DEPARTMENT STORES 4521 7 45.566.657 3 2.258.854 GENERAL MERCHANDISE STORES 4521 7 45.986.657 3 2.258.854 GENERAL MERCHANDISE STORES 4521 7 14.386.037 7 2.357.979 MISCELLANEOUS RETAILERS 453.4542.4543 1.747 67.710.818 278 1.919.44 MINING 21 28 128.242 0 0 D.D CONSTRUCTION 23 1 | DRUG/HEALTH STORES | 446 | 186 | 14,686,165 | 39 | 756,433 |
| CLOTHING & SHOE STORES 4481 4482 196 43.250,989 45 808,086 JEWELRY & LUGGAGE STORES 4483 54 6,661,937 6 950,000 SPORTING GOODS, TOYS, BOOK & MUSIC STORES 451 166 20,458,878 33 355,517 BOOK/PERIDDICAL/MUSIC STORES 4512 107 9,329,422 18 46,411 GENERAL MERCHANDISE STORES 452 28 127,155,009 10 16,644,885 DEPARTIMENT STORES 4521 7 45,565,657 3 2,258,854 GENERAL MERCHANDISE STORES 4521 7 45,4656,657 3 2,258,854 GENERAL MERCHANDISE STORES 4521 7 45,4566,657 3 2,258,854 GENERAL MERCHANDISE STORES 452,3454,4543 17/47 67,210,818 278 1,919,444 AGRICULTURE, FORESTRY, FISHING 11 28 129,775 8 2,44,09 UTILITIES 22 8 18,886 5 1,622,444 ONSTRUCTION OF BUILDINGS 236 4 | GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 51 | 9,031,213 | 12 | 810,947 |
| JEWELRY & LUGGAGE STORES 4483 54 6.661,937 6 95.065 SPORTING GOODS, TOYS, BODK & MUSIC STORES 451 273 29.789,300 51 442.22 SPORTING GOODS, TOYS, BOBBY(CRAFT STORES 4511 106 20.458,876 33 355.813 BOOK/PERIDICAL/MUSIC STORE 4512 107 9.329.422 18 46.411 GENERAL MERCHANDISE STORES 4521 7 45.556,657 3 2.258,854 GENERAL MERCHANDISE STORES 4529 21 81.498,352 7 14.386,037 E-COMMERCE & MAIL ORDER 4541 291 4.494,887 70 2.357,97 MISCELLANEOUS RETAILERS 453,4542,4543 1,747 67.210.818 278 1.919,444 AGRICULTURE, FORESTRY, FISHING 11 28 101.556 D D D CONSTRUCTION 23 1.847 119.200.872 234 6.459,763 3 2.263,624 MINING 235 236 492 70,534,442 43 2.263,624 <t< td=""><td></td><td>-</td><td>250</td><td>49,912,926</td><td>51</td><td>903,531</td></t<> | | - | 250 | 49,912,926 | 51 | 903,531 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES 451 273 29,789,300 51 402.22 SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 4511 106 9.329,422 18 46,411 GENERAL MERCHANDISE STORES 452 28 127,155.009 10 16,644,882 DEPARTMENT STORES 4521 7 45,656,657 3 2,258,85- GENERAL MERCHANDISE STORES 4529 21 81,498,352 7 14,386,031 E-COMMERCE & MAIL ORDER 453,4542,453 1,747 67,210,818 278 1,919,444 AGRICULTURE, FORESTRY, FISHING 11 28 129,775 8 24.009 MINNG 21 8 101.666 D D D CONSTRUCTION 23 1,847 119,280,872 234 6,458,763 MANUFACTURING 23 1,847 119,280,872 234 6,458,763 CONSTRUCTION & HIGHWAYS 237 65 4,620,584 12 1,209,444 MANUFACTURING 31-33 167 | | | | 43,250,989 | 45 | 808,468 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES 4511 166 2.0,459,878 33 358,871 BOOK/PERIODICAL/MUSIC STORE 4512 107 9,329,422 18 46,411 GENERAL MERCHANDISE STORES 452 28 127,155,009 10 16,664,488 DEPARTMENT STORES 4521 7 45,656,657 3 2,258,857 GENERAL MERCHANDISE STORES 4529 21 81,498,352 7 14,386,031 E-COMMERCE & MAIL ORDER 4541 291 4,948,887 70 235,797 MISCELLANEOUS RETAILERS 453,4542,4543 1,747 67,210,818 278 1,919,444 AGRICULTURE, FORESTRY, FISHING 11 28 122,775 8 24,405 MINING 21 8 101,596 D D D D UTILITIES 22 108 440 70,534,442 43 2,263,624 CONSTRUCTION FUILDINGS 238 1,290 44,105,846 179 2,986,193 MANUFACTURING | JEWELRY & LUGGAGE STORES | 4483 | 54 | 6,661,937 | 6 | 95,063 |
| BOOK/PERIODICAL/MUSIC STORE 4512 107 9.329.422 18 44.411 GENERAL MERCHANDISE STORES 452 28 127,155,009 10 16,644,865 DEPARTMENT STORES 4521 7 45,656,657 3 2,258,852 GENERAL MERCHANDISE STORES 4529 21 81,498,352 7 14,386,031 E-COMMERCE & MAIL ORDER 453,4542,4543 1,747 67,210,818 278 1,919,444 AGRICULTURE, FORESTRY, FISHING 11 28 101,596 D <td></td> <td></td> <td></td> <td>29,789,300</td> <td></td> <td>402,223</td> | | | | 29,789,300 | | 402,223 |
| GENERAL MERCHANDISE STORES 452 28 127,155,009 10 16,644,885 DEPARTMENT STORES 4521 7 45,656,657 3 2,258,85 GENERAL MERCHANDISE STORES 4529 21 81,498,352 7 14,386,037 E-COMMERCE & MAIL ORDER 4541 291 4,948,887 70 233,797 MISCELLANEOUS RETAILERS 453,4542,4543 1,747 67,210,818 278 1,919,442 AGRICULTURE, FORESTRY, FISHING 11 28 1229,775 8 24,400 MINING 21 8 105,866 D D D UTILITIES 22 8 188,886 5 12,620 CONSTRUCTION OF BUILDINGS 236 4492 70,534,442 43 2,266,622 HEAVY CONSTRUCTION & HIGHWAYS 237 65 4,620,584 12 1,209,444 SPECIAL TRADE 21,313 767 30,624,440 90 1,217,452 WHOLESALE TRADE 42 1,822 29,495 7 <td></td> <td>4511</td> <td>166</td> <td>20,459,878</td> <td></td> <td>355,812</td> | | 4511 | 166 | 20,459,878 | | 355,812 |
| DEPARTMENT STORES 4521 7 45,656,657 3 2,258,854 GENERAL MERCHANDISE STORES 4529 21 81,498,382 7 14,386,031 E-COMMERCE & MAIL ORDER 4541 291 4,948,887 70 235,797 MISCELLANEOUS RETAILERS 453,4542,4543 1,747 67,210,818 278 1,919,442 AGRICULTURE, FORESTRY, FISHING 11 28 101,556 D C D UTILITIES 22 8 188,886 5 12,522 CONSTRUCTION OF BUILDINGS 236 442 70,534,442 43 2,266,6492 CONSTRUCTION OF BUILDINGS 236 429 70,534,442 43 2,266,6492 MANUFACTURING 31-33 767 30,624,440 90 121,745,43 VMOLESALE TRADE 42 1,822 92,891,929 430 9,004,866 DURABLE GOODS 423 1,279 77,002,921 313 5,718,486 NONDURABLE GOODS 424 518 15,369,113 | BOOK/PERIODICAL/MUSIC STORE | | | | | 46,411 |
| GENERAL MERCHANDISE STORES 4529 21 81,498,352 7 14,386,031 E-COMMERCE & MAIL ORDER 4541 291 4,948,887 70 235,797 MISCELLANEOUS RETAILERS 453,4542,4543 1,747 67,210,818 278 1,919,444 AGRICULTURE, FORESTRY, FISHING 11 28 129,775 8 244.005 MININE 21 8 101,596 D D D UTILITIES 22 8 188,886 5 12,522 CONSTRUCTION OF BUILDINGS 236 492 70,534,442 43 2,265,622 CONSTRUCTION OF BUILDINGS 236 492 70,534,442 43 2,265,622 MANDFACTURING 31-33 767 30,624,440 90 1,217,455 WHOLESALE TRADE 42 1,822 92,881,929 430 9,004,864 DURABLE GOODS 423 1,279 77,020,321 31,3 5,718,486 NONDURABLE GOODS 424 518 15,389,113 110 | | | 28 | 127,155,009 | 10 | 16,644,885 |
| E-COMMERCE & MAIL ORDER 4541 291 4,948,887 70 235,797 MISCELLANEOUS RETAILERS 453,4542,4543 1,747 67,210,818 278 1,919,444 AGRICULTURE, FORESTRY, FISHING 11 28 129,775 8 24,409 MINING 21 8 101,596 D D D UTILITIES 22 8 188,886 5 12,522 CONSTRUCTION OF BUILDINGS 236 1,847 119,260,872 234 6,450,765 CONSTRUCTION OF BUILDINGS 236 1,847 119,260,872 234 6,450,765 SPECIAL TRADE CONTRACTORS 238 1,290 44,105,846 179 2,986,192 MANUFACTURING 31-33 767 30,624,440 90 1,217,452 VHOLESALE TRADE 42 1,822 9,281,829 430 9,004,864 DURABLE GOODS 423 1,277 77,020,321 313 5,718,488 NONDURABLE GOODS 424 518 15,369,113 110 3,2 | | | | 45,656,657 | | 2,258,854 |
| MISCELLANEOUS RETAILERS 453, 4542, 4543 1,747 67,210,818 278 1,919,443 AGRICULTURE, FORESTRY, FISHING 11 28 120,725 8 24.409 MINING 21 8 101,596 D D D UTILITIES 22 8 188.866 5 12,522 CONSTRUCTION 65 4,620,872 234 6,459,763 CONSTRUCTION OF BUILDINGS 236 492 70,534,442 43 2,268,624 MANUFACTURING 31-33 767 30,624,440 90 1,217,455 MANUFACTURING 31-33 767 30,624,440 90 1,217,455 WHOLESALE TRADE 42 1,822 9,2981,929 430 9,004,866 DURABLE GOODS 423 1,279 77,020,321 113 3,716,448 NONDURABLE GOODS 424 518 15,369,113 110 3,276,043 ELECTRONC MARKETS, AGENTS & BROKERS 425 25 592,495 7 10,333 <t< td=""><td></td><td></td><td></td><td></td><td></td><td>14,386,031</td></t<> | | | | | | 14,386,031 |
| AGRICULTURE, FORESTRY, FISHING 11 28 129,775 8 244,09 MINING 21 8 101,596 D D D UTILITIES 22 8 188,886 5 12,524 CONSTRUCTION 23 1.847 119,260,872 234 6,459,765 CONSTRUCTION OF BUILDINGS 236 492 70,534,442 43 2,268,624 HEAVY CONSTRUCTION & HIGHWAYS 237 65 4,620,584 12 1,209,947 SPECIAL TRADE CONTRACTORS 238 1,290 44,105,846 179 2,986,192 MANUFACTURING 31-33 767 30,624,440 90 1,217,452 WHOLESALE TRADE 42 1,822 92,881,929 430 9,004,866 NONDURABLE GOODS 423 1,279 77,020,21 313 5,718,446 NONDURABLE GOODS 424 518 15,369,113 110 3,276,043 IFLORMATION 51 450 46,434,964 129 2,432,807 | | | | | | 235,797 |
| MINING 21 8 101.596 D D UTILITIES 22 8 188.886 5 12.524 CONSTRUCTION 23 1.847 119.260.872 234 66.459.762 CONSTRUCTION OF BUILDINGS 236 492 70.534,442 43 2.263,624 HEAVY CONSTRUCTION & HIGHWAYS 237 65 4.620,584 12 1.209.947 SPECIAL TRADE CONTRACTORS 238 1.290 44,105,846 179 2.986,192 MANUFACTURING 31-33 767 30.624,440 90 1.217,454 WHOLESALE TRADE 42 1.822 92.981,929 430 9.004.864 DURABLE GOODS 423 1.277 77,020,321 313 5,718,486 NONDURABLE GOODS 424 518 15.369,113 110 3.276,043 INFORMATION 51 450 46.434,964 129 2.432,807,972 FINANCE, INSURANCE 52 135 14,108,163 42 376,972 | | | | | | 1,919,448 |
| UTILITIES 22 8 188.886 5 12.524 CONSTRUCTION 23 1.847 119.260.872 234 6.459.765 CONSTRUCTION OF BUILDINGS 236 492 70.534.442 43 2.263.624 CONSTRUCTION & HIGHWAYS 237 65 4.620.584 12 1.209.947 SPECIAL TRADE CONTRACTORS 238 1.290 44.105.846 179 2.986.192 MANUFACTURING 31-33 767 30.624.440 90 1.217.454 WHOLESALE TRADE 42 1.822 92.991.929 430 9.004.864 DURABLE GOODS 423 1.279 77.020.321 313 5.718.486 NONDURABLE GOODS 424 518 15.369.113 110 3.276.043 TEANSPORTATION & WAREHOUSING 48-49 61 1.227.177 12 56.922 INFORMATION 51 450 46.434.964 129 2.432.807 FINANCE, INSURANCE 52 135 14.108.163 42 <t< td=""><td></td><td></td><td></td><td></td><td></td><td><u>24,409</u></td></t<> | | | | | | <u>24,409</u> |
| CONSTRUCTION 23 1.847 119.260.872 234 6.459.769 CONSTRUCTION OF BUILDINGS 236 492 70.534.442 43 2.263.624 HEAVY CONSTRUCTION & HIGHWAYS 237 65 4.620.584 12 1.209.947 SPECIAL TRADE CONTRACTORS 238 1.290 444.105.846 179 2.966.192 MANUFACTURING 31-33 767 30.624.440 90 1.217.452 WHOLESALE TRADE 42 1.822 92.981.929 430 9.004.864 DURABLE GOODS 423 1.279 77.020.321 313 5.718.486 NONDURABLE GOODS 424 518 15.369.113 110 3.276.043 ILFORMATION 48-49 61 1.227.177 12 56.927 INFORMATION 51 450 46.434.964 129 2.432.807 INFORMATION 51 450 46.434.964 129 2.432.807 REAL ESTATE, RENTAL/LEASING 53 385 21.398.081 83 1.07 | | | | | | <u> </u> |
| CONSTRUCTION OF BUILDINGS 236 492 70,534,442 43 2,263,624 HEAVY CONSTRUCTION & HIGHWAYS 237 65 4,620,584 12 1,209,947 SPECIAL TRADE CONTRACTORS 238 1,290 44,105,846 179 2,986,198 MANUFACTURING 31-33 767 30,624,440 90 1,217,455 WHOLESALE TRADE 42 1,822 92,981,929 430 9,004,862 DURABLE GOODS 423 1,279 77,020,321 313 5,718,488 NONDURABLE GOODS 424 518 15,369,113 110 3,276,043 ELECTRONIC MARKETS, AGENTS & BROKERS 425 25 592,495 7 10,333 TRANSPORTATION & WAREHOUSING 48-49 61 1,227,177 12 56,927 INFORMATION 51 450 46,434,964 129 2,432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,973 REAL ESTATE, RENTA/LEASING 53 385 21,0976,656 | | | | | | |
| HEAVY CONSTRUCTION & HIGHWAYS 237 65 4,620,584 12 1,209,947 SPECIAL TRADE CONTRACTORS 238 1,290 44,105,846 179 2,986,192 MANUFACTURING 31-33 767 30,624,440 90 1,217,452 WHOLESALE TRADE 42 1,822 92,981,929 430 9,004,852 DURABLE GOODS 423 1,279 77,020,321 313 5,718,486 NONDURABLE GOODS 424 518 15,369,113 110 3,276,043 ELECTRONIC MARKETS, AGENTS & BROKERS 425 25 592,495 7 10,333 TRANSPORTATION & WAREHOUSING 48-49 61 1,227,177 12 56,927 INFORMATION 51 450 46,434,964 129 2,4432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,973 REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,678 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 MANAGEMENT, EDUCATION & HEALTH SERVICES <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | |
| SPECIAL TRADE CONTRACTORS 238 1,290 44,105,846 179 2,986,196 MANUFACTURING 31-33 767 30,624,440 90 1,217,454 WHOLESALE TRADE 42 1,822 92,981,929 430 9,004,866 DURABLE GOODS 423 1,279 77,020,321 313 5,718,486 NONDURABLE GOODS 424 518 15,369,113 110 3,276,043 ELECTRONIC MARKETS, AGENTS & BROKERS 425 25 592,495 7 10,333 TRANSPORTATION & WAREHOUSING 48-49 61 1,227,177 12 56,927 INFORMATION 51 450 46,434,964 129 2,432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,973 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,493 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ARTS, ENTERTAINMENT & RECREATION 71 148 | | | | | | |
| MANUFACTURING 31-33 767 30.624.440 90 1.217.454 WHOLESALE TRADE 42 1.822 92.981.929 430 9.004.864 DURABLE GOODS 423 1.279 77.020.321 313 5.718.486 NONDURABLE GOODS 424 518 15.369.113 110 3.276.043 ELECTRONIC MARKETS, AGENTS & BROKERS 425 25 5.92.495 7 10.333 TRANSPORTATION & WAREHOUSING 48-49 61 1.227.177 12 56.927 INFORMATION 51 450 46.434.964 129 2.432.807 REAL ESTATE, RENTAL/LEASING 53 385 21.398.081 83 1.072.676 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1.018 28.591.733 141 896.475 ACCOMMODATIONS & FOOD SERVICES 72 525 105.020.007 57 4.956.700 ACCOMMODATIONS & FOOD SERVICES 721 45 23.007.370 6 466.316 RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | | | | | |
| WHOLESALE TRADE 42 1.822 92.981.929 430 9.004.862 DURABLE GOODS 423 1,279 77,020,321 313 5,718,486 NONDURABLE GOODS 424 518 15,369,113 110 3,276,043 ELECTRONIC MARKETS, AGENTS & BROKERS 425 25 592,495 7 10,333 INFORMATION & WAREHOUSING 48-49 61 1,227,177 12 56,927 INFORMATION 51 450 46,434,964 129 2,432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,973 REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,676 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 ARTS, ENTERTAINMENT & MEALTH SERVICES 55-62 1.018 28,591,733 141 896,473 ARTS, ENTERTAINMENT & RECREATION 71 148 4,651,124 7 179,157 ACCOMMODATIONS & FOOD SERVICES 72< | | | | | | |
| DURABLE GOODS 423 1,279 77,020,321 313 5,718,486 NONDURABLE GOODS 424 518 15,369,113 110 3,276,043 ELECTRONIC MARKETS, AGENTS & BROKERS 425 25 592,495 7 10,333 TRANSPORTATION & WAREHOUSING 48-49 61 1,227,177 12 56,927 INFORMATION 511 450 46,434,964 129 2,432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,973 REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,675 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,675 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,965,700 ACCOMMODATIONS 721 45 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722< | | | | | | |
| NONDURABLE GOODS 424 518 15,369,113 110 3,276,043 ELECTRONIC MARKETS, AGENTS & BROKERS 425 25 592,495 7 10,333 TRANSPORTATION & WAREHOUSING 48-49 61 1,227,177 12 56,927 INFORMATION 51 450 46,434,964 129 2,432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,977 REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,676 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS 721 445 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,384 OTHER SERVICES 811 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | |
| ELECTRONIC MARKETS, AGENTS & BROKERS 425 25 592,495 7 10,333 TRANSPORTATION & WAREHOUSING 48-49 61 1,227,177 12 56,927 INFORMATION 51 450 46,434,964 129 2,432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,973 REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,676 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,496 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ARTS, ENTERTAINMENT & RECREATION 71 148 4,651,124 7 179,157 ACCOMMODATIONS 721 45 23,007,370 6 466,310 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,381 OTHER SERVICES 811 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSON | | | | | | |
| TRANSPORTATION & WAREHOUSING 48-49 61 1.227,177 12 56,927 INFORMATION 51 450 46,434,964 129 2,432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,973 REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,676 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ARTS, ENTERTAINMENT & RECREATION 71 148 4,661,124 7 179,157 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS 721 45 23,007,370 6 466,312 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,384 OTHER SERVICES 811 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811< | | | | | | |
| INFORMATION 51 450 46,434,964 129 2,432,807 FINANCE, INSURANCE 52 135 14,108,163 42 376,973 REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,678 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ARTS, ENTERTAINMENT & RECREATION 71 148 4,651,124 7 179,157 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS 721 45 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,384 OTHER SERVICES 81 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 | - | | | | | |
| FINANCE, INSURANCE 52 135 14,108,163 42 376,973 REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,678 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ARTS, ENTERTAINMENT & RECREATION 71 148 4,651,124 7 179,157 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS 721 45 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,384 OTHER SERVICES 811 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION | | | | | | |
| REAL ESTATE, RENTAL/LEASING 53 385 21,398,081 83 1,072,678 PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ARTS, ENTERTAINMENT & RECREATION 71 148 4,651,124 7 179,157 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS 721 45 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,381 OTHER SERVICES 811 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, | | | | | | |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES 54 745 21,076,656 91 363,499 MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ARTS, ENTERTAINMENT & RECREATION 71 148 4,651,124 7 179,157 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS 721 45 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,381 OTHER SERVICES 811 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 | | | | | | |
| MANAGEMENT, EDUCATION & HEALTH SERVICES 55-62 1,018 28,591,733 141 896,475 ARTS, ENTERTAINMENT & RECREATION 71 148 4,651,124 7 179,157 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,381 OTHER SERVICES 811 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| ARTS, ENTERTAINMENT & RECREATION 71 148 4,651,124 7 179,157 ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS 721 45 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,381 OTHER SERVICES 81 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| ACCOMMODATIONS & FOOD SERVICES 72 525 105,020,007 57 4,956,700 ACCOMMODATIONS 721 45 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,381 OTHER SERVICES 81 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| ACCOMMODATIONS 721 45 23,007,370 6 466,319 RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,381 OTHER SERVICES 81 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES 722 480 82,012,637 51 4,490,381 OTHER SERVICES 81 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| OTHER SERVICES 81 960 31,343,934 121 1,665,736 REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| REPAIR & MAINTENANCE 811 520 16,808,651 68 1,102,422 PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| PERSONAL SERVICE 812 381 12,543,402 41 508,584 RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION 813, 814 59 1,991,881 12 54,730 PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | |
| PUBLIC ADMINISTRATION, OTHER 92,00 9 757,742 6 18,983 TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | 54,730 |
| TOTAL ALL INDUSTRIES 12,763 \$1,019,574,449 2,176 \$61,549,641 | | | | | | <u>18,983</u> |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections | | | | | | \$61,549,641 |
| | *Taxable Retail Sales Based upon Local 0.5 - 1.0% Countv/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | TACOMA* | UNITS | TUKWILA* |
|--|--------------------|--------------|----------------------|--------------|----------------------|
| RETAIL TRADE | <u>44-45</u> | <u>4,151</u> | <u>\$493,890,371</u> | <u>1,352</u> | <u>\$283,967,919</u> |
| MOTOR VEHICLES & PARTS | 441 | 227 | 99,585,808 | 58 | 28,690,115 |
| NEW & USED AUTO DEALERS | 4411 | 84 | 81,646,842 | 20 | 19,684,861 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 42 | 7,870,725 | 7 | 5,690,308 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 101 | 10,068,241 | 31 | 3,314,946 |
| FURNITURE & HOME FURNISHING | 442 | 204 | 14,846,642 | 88 | 12,128,044 |
| ELECTRONICS & APPLIANCES | 443 | 374 | 41,302,747 | 167 | 35,563,078 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 113 | 29,220,304 | 47 | 25,419,399 |
| COMPUTERS & SOFTWARE | 44312 | 255 | 11,872,002 | 120 | 10,143,679 |
| CAMERA & PHOTO SUPPLIES | 44313 | 6 | 210,441 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 215 | 37,479,453 | 89 | 14,269,079 |
| BUILDING MATERIALS | 4441 | 171 | 36,711,283 | 78 | 14,171,677 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 44 | 768,170 | 11 | 97,402 |
| FOOD & BEVERAGE STORES | 445 | 184 | 25,559,612 | 39 | 2,061,454 |
| GROCERY & CONVENIENCE STORES | 4451 | 117 | 24,934,551 | 18 | 2,006,217 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 67 | 625,061 | 21 | 55,237 |
| DRUG/HEALTH STORES | 446 | 203 | 14,051,089 | 76 | 4,820,764 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 59 | 10,867,018 | 18 | 1,769,329 |
| APPAREL & ACCESSORIES | 448 | 264 | 55,899,582 | 124 | 68,170,568 |
| CLOTHING & SHOE STORES | 4481, 4482 | 194 | 45,758,909 | 105 | 59,395,029 |
| JEWELRY & LUGGAGE STORES | 4483 | 70 | 10,140,673 | 19 | 8,775,539 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 269 | 30,442,815 | 79 | 20,880,210 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 151 | 24,417,765 | 53 | 17,654,271 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 118 | 6,025,050 | 26 | 3,225,939 |
| GENERAL MERCHANDISE STORES | 452 | 32 | 101,719,781 | 12 | 72,014,614 |
| DEPARTMENT STORES | 4521 | 6 | 52,731,115 | 6 | 50,992,600 |
| GENERAL MERCHANDISE STORES | 4529 | 26 | 48,988,666 | 6 | 21,022,014 |
| E-COMMERCE & MAIL ORDER | 4541 | 280 | 6,127,006 | 90 | 1,578,320 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 1,840 | 56,008,818 | 512 | 22,022,344 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>45</u> | <u>701,535</u> | <u>8</u> | <u>96,832</u> |
| MINING | <u>21</u> | <u>5</u> | <u>256,139</u> | <u>4</u> | <u>41,493</u> |
| UTILITIES | <u>22</u> | <u>12</u> | <u>437,354</u> | <u>3</u> | <u>191,024</u> |
| CONSTRUCTION | <u>23</u> | <u>2,645</u> | <u>174,171,115</u> | <u>836</u> | 47,274,802 |
| CONSTRUCTION OF BUILDINGS | 236 | 650 | 97,440,573 | 174 | 26,666,661 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 102 | 14,514,112 | 42 | 3,113,568 |
| SPECIAL TRADE CONTRACTORS | 238 | 1,893 | 62,216,430 | 620 | 17,494,573 |
| MANUFACTURING | <u>31-33</u> | <u>891</u> | <u>26,566,444</u> | <u>328</u> | <u>7,120,699</u> |
| WHOLESALE TRADE | <u>42</u> | 1,932 | <u>87,750,160</u> | <u>882</u> | <u>36,573,807</u> |
| DURABLE GOODS | 423 | 1,336 | 74,251,737 | 632 | 31,217,354 |
| NONDURABLE GOODS | 424 | 565 | 13,233,296 | 238 | 5,302,725 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 31 | 265,127 | 12 | 53,728 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>93</u> | <u>5,900,399</u> | <u>26</u> | <u>746,417</u> |
| INFORMATION | <u>51</u> | <u>466</u> | <u>40,847,775</u> | <u>201</u> | <u>15,066,010</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>132</u> | <u>12,182,748</u> | <u>55</u> | <u>1,264,058</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | 445 | <u>35,588,526</u> | <u>195</u> | <u>10,177,149</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>853</u> | <u>15,551,113</u> | <u>257</u> | <u>15,736,566</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | 1,299 | <u>25,382,383</u> | <u>412</u> | <u>7,566,575</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>169</u> | <u>5,970,693</u> | <u>27</u> | <u>2,182,309</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>586</u> | <u>94,395,508</u> | <u>173</u> | <u>51,126,532</u> |
| ACCOMMODATIONS | 721 | 30 | 10,296,684 | 23 | 14,243,814 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 556 | 84,098,824 | 150 | 36,882,718 |
| OTHER SERVICES | <u>81</u> | <u>1,119</u> | <u>32,297,080</u> | <u>274</u> | <u>4,944,562</u> |
| REPAIR & MAINTENANCE | 811 | 718 | 23,002,221 | 193 | 2,747,384 |
| PERSONAL SERVICE | 812 | 335 | 8,377,649 | 71 | 2,194,040 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 66 | 917,210 | 10 | 3,138 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>9</u> | 265,490 | <u>3</u> | <u>50,912</u> |
| TOTAL ALL INDUSTRIES | | 14,859 | \$1,052,212,801 | 5,036 | \$484,127,666 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | VANCOUVER* | UNITS | WALLA WALLA* |
|--|--------------------|--------------------|---------------------------------------|-------------------------|--------------------------------------|
| RETAIL TRADE | 44-45 | <u>3,103</u> | <u>\$286,938,524</u> | 1,309 | <u>\$51,054,082</u> |
| MOTOR VEHICLES & PARTS | 441 | 116 | 34,703,354 | 53 | 12,061,387 |
| NEW & USED AUTO DEALERS | 4411 | 30 | 26,372,714 | 12 | 7,938,648 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 15 | 969,451 | 8 | 1,119,416 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 71 | 7,361,189 | 33 | 3,003,323 |
| FURNITURE & HOME FURNISHING | 442 | 113 | 8,201,107 | 41 | 1,037,921 |
| ELECTRONICS & APPLIANCES | 443 | 271 | 14,160,661 | 115 | 2,907,897 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 72 | 6,799,436 | 35 | 2,015,771 |
| COMPUTERS & SOFTWARE | 44312 | 194 | 7,303,566 | 76 | 880,616 |
| CAMERA & PHOTO SUPPLIES | 44313 | 5 | 57,659 | 4 | 11,510 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 165 | 15,203,208 | 72 | 2,698,699 |
| BUILDING MATERIALS | 4441 | 131 | 14,748,573 | 60 | 2,461,659 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 34 | 454,635 | 12 | 237,040 |
| FOOD & BEVERAGE STORES | 445 | 125 | 22,149,351 | 35 | 6,589,991 |
| GROCERY & CONVENIENCE STORES | 4451 | 42 | 20,191,468 | 11 | 5,818,964 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 83 | 1,957,883 | 24 | 771,027 |
| DRUG/HEALTH STORES | 446 | 148 | 9,548,510 | 73 | 1,722,723 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 52 | 8,634,613 | 12 | 1,109,348 |
| APPAREL & ACCESSORIES | 448 | 196 | 26,894,284 | 90 | 1,727,944 |
| CLOTHING & SHOE STORES | 4481, 4482 | 157 | 24,458,958 | 76 | 1,061,168 |
| JEWELRY & LUGGAGE STORES | 4483 | 39 | 2,435,326 | 14 | 666,776 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 223 | 14,777,807 | 116 | 3,725,312 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 142 | 10,505,056 | 73 | 1,637,644 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 81 | 4,272,751 | 43 | 2,087,668 |
| GENERAL MERCHANDISE STORES | 452 | 24 | 90,046,634 | 19 | 10,688,861 |
| DEPARTMENT STORES | 4521 | 6 | 36,515,735 | 6 | 6,366,240 |
| GENERAL MERCHANDISE STORES | 4529 | 18 | 53,530,899 | 13 | 4,322,621 |
| E-COMMERCE & MAIL ORDER | 4541 | 264 | 5,236,555 | 133 | 649,497 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 1,406 | 37,382,440 | 550 | 6,134,502 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>24</u> | <u>2,875,394</u> | <u>14</u> | <u>84,382</u> |
| MINING | <u>21</u> | <u>7</u> | <u>56,895</u> | | <u> </u> |
| UTILITIES | <u>22</u> | <u>10</u> | <u>628,537</u> | <u>4</u> | <u>82,720</u> |
| CONSTRUCTION | <u>23</u> | <u>1,954</u> | <u>110,524,052</u> | <u>459</u> | <u>25,474,657</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 439 | 66,224,412 | 138 | 16,448,699 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 76 | 10,940,238 | 18 | 667,916 |
| SPECIAL TRADE CONTRACTORS | 238 | 1,439 | 33,359,402 | 303 | 8,358,042 |
| | <u>31-33</u> | <u>607</u> | <u>12,663,922</u> | <u>244</u> | <u>3,077,783</u> |
| WHOLESALE TRADE | <u>42</u> | <u>1,625</u> | <u>47,061,133</u> | <u>818</u> | <u>12,298,759</u> |
| | 423 | 1,155 | 40,302,900 | 572 | 8,238,856 |
| NONDURABLE GOODS | 424 | 451 | 6,625,113 | 235 | 4,016,193 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 19 | 133,120 | 11 | 43,710 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>81</u> | <u>2,099,640</u> | <u>13</u> | <u>142,215</u> |
| | <u>51</u> | <u>407</u> | <u>34,320,556</u> | <u>224</u> | <u>5,098,150</u> |
| FINANCE, INSURANCE REAL ESTATE, RENTAL/LEASING | <u>52</u> | <u>113</u> 252 | <u>6,531,785</u> | <u>62</u> | <u>796,984</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>53</u> 54 | <u>352</u> 624 | <u>16,120,939</u> <u>8,373,302</u> | <u>129</u> 202 | <u>1,887,601</u> <u>1,617,185</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>54</u> 55-62 | <u>989</u> | <u>18,997,960</u> | <u>202</u> 286 | 2,772,533 |
| ARTS, ENTERTAINMENT & RECREATION | <u>55-62</u> 71 | <u>309</u> 109 | <u>6,061,269</u> | <u>200</u> <u>30</u> | 854,128 |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | 423 | 73,563,231 | <u>128</u> | <u>15,812,965</u> |
| ACCOMMODATIONS | 721 | 22 | 8,762,498 | 34 | 3,632,699 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 401 | 64,800,733 | 94 | 12,180,266 |
| OTHER SERVICES | <u>81</u> | <u>722</u> | <u>19,183,080</u> | <u>222</u> | <u>3,996,630</u> |
| REPAIR & MAINTENANCE | <u>811</u> | 432 | 14,041,470 | 128 | 2,828,552 |
| PERSONAL SERVICE | 812 | 258 | 4,820,611 | 72 | 913,475 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 32 | 320,999 | 22 | 254,603 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>6</u> | <u>172,829</u> | 3 | <u>147,851</u> |
| TOTAL ALL INDUSTRIES | | <u>-</u> 11,156 | \$646,173,048 | <u>-</u> 4,147 | \$125,198,625 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | v Sales Tax Collec | tions | | | |
| | | | | | |

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) 4TH QUARTER, 2008

| INDUSTRY | NAICS | UNITS | WENATCHEE* | UNITS | YAKIMA* |
|---|--------------------|--------------|----------------------|--------------|------------------------|
| RETAIL TRADE | 44-45 | <u>1,510</u> | \$105,051,709 | <u>2,170</u> | \$194,500,971 |
| MOTOR VEHICLES & PARTS | 441 | 79 | 19,448,261 | 166 | 45,725,761 |
| NEW & USED AUTO DEALERS | 4411 | 29 | 13,903,974 | 66 | 34,196,409 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 11 | 1,538,084 | 21 | 3,148,716 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 39 | 4,006,203 | 79 | 8,380,636 |
| FURNITURE & HOME FURNISHING | 442 | 60 | 2,506,810 | 78 | 6,486,151 |
| ELECTRONICS & APPLIANCES | 443 | 146 | 4,747,709 | 207 | 10,248,518 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 46 | 956,756 | 59 | 7,616,459 |
| COMPUTERS & SOFTWARE | 44312 | 100 | 3,790,953 | 148 | 2,632,059 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 78 | 14,053,026 | 116 | 21,357,313 |
| | 4441 | 66 | 13,504,176 | 85 | 17,483,493 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 12 | 548,850 | 31 | 3,873,820 |
| FOOD & BEVERAGE STORES | 445 | 43 | 5,987,981 | 83 | 15,235,989 |
| GROCERY & CONVENIENCE STORES | 4451 | 16 | 5,659,277 | 36 | 14,955,388 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 27 | 328,704 | 47 | 280,601 |
| DRUG/HEALTH STORES GAS STATIONS & CONVENIENCE STORES W/PUMPS | 446 447 | 94 12 | 2,078,205 763,859 | 109 37 | 5,048,104 |
| APPAREL & ACCESSORIES | 447 | 107 | 3,831,853 | 138 | 4,402,525 4,113,574 |
| CLOTHING & SHOE STORES | 448 4481, 4482 | 88 | 3,443,342 | 130 | 2,786,357 |
| JEWELRY & LUGGAGE STORES | 4481, 4482 | 19 | 388,511 | 28 | 1,327,217 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 4403 | 120 | 5,649,743 | 171 | 7,006,465 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 77 | 4,074,572 | 110 | 6,224,666 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 43 | 1,575,171 | 61 | 781,799 |
| GENERAL MERCHANDISE STORES | 452 | 43 17 | 31,373,487 | 24 | 56,204,791 |
| DEPARTMENT STORES | 4521 | 4 | 11,556,499 | 5 | 13,408,462 |
| GENERAL MERCHANDISE STORES | 4529 | 13 | 19,816,988 | 19 | 42,796,329 |
| E-COMMERCE & MAIL ORDER | 4541 | 129 | 1,290,631 | 179 | 1,388,438 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 625 | 13,320,144 | 862 | 17,283,342 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>15</u> | 53,340 | <u>16</u> | <u>210,059</u> |
| MINING | 21 | | - | D | D |
| UTILITIES | 22 | 6 | 72,824 | 6 | 85,660 |
| CONSTRUCTION | <u>23</u> | <u>573</u> | <u>56,784,367</u> | 727 | 44,851,234 |
| CONSTRUCTION OF BUILDINGS | 236 | 131 | 36,323,805 | 189 | 24,047,513 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 30 | 1,277,784 | 35 | 3,321,457 |
| SPECIAL TRADE CONTRACTORS | 238 | 412 | 19,182,778 | 503 | 17,482,264 |
| MANUFACTURING | <u>31-33</u> | <u>290</u> | <u>4,651,216</u> | <u>418</u> | <u>9,624,964</u> |
| WHOLESALE TRADE | <u>42</u> | <u>934</u> | <u>23,774,520</u> | 1,226 | <u>33,787,043</u> |
| DURABLE GOODS | 423 | 672 | 20,112,204 | 879 | 27,088,613 |
| NONDURABLE GOODS | 424 | 250 | 3,630,808 | 331 | 6,557,697 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 12 | 31,508 | 16 | 140,733 |
| TRANSPORTATION & WAREHOUSING | <u>48-49</u> | <u>15</u> | <u>378,774</u> | <u>45</u> | <u>815,150</u> |
| INFORMATION | <u>51</u> | <u>250</u> | <u>6,634,466</u> | <u>296</u> | <u>16,202,925</u> |
| FINANCE, INSURANCE | <u>52</u> | <u>69</u> | <u>3,377,454</u> | <u>98</u> | <u>4,124,515</u> |
| REAL ESTATE, RENTAL/LEASING | <u>53</u> | <u>166</u> | <u>4,525,159</u> | <u>236</u> | <u>15,867,202</u> |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>54</u> | <u>248</u> | <u>3,045,908</u> | <u>340</u> | <u>5,720,477</u> |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>344</u> | 4,026,616 | <u>520</u> | <u>8,247,586</u> |
| ARTS, ENTERTAINMENT & RECREATION | <u>71</u> | <u>35</u> | <u>834,090</u> | <u>72</u> | <u>2,386,282</u> |
| ACCOMMODATIONS & FOOD SERVICES | <u>72</u> | <u>124</u> | <u>18,036,368</u> | <u>246</u> | <u>38,945,934</u> |
| ACCOMMODATIONS | 721 | 19 | 4,499,077 | 31 | 6,163,492 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 105 | 13,537,291 | 215 | 32,782,442 |
| OTHER SERVICES | <u>81</u> | <u>302</u> | <u>5,629,865</u> | <u>483</u> | <u>12,330,016</u> |
| | 811 | 178 | 4,289,459 | 276 | 9,110,187 |
| | 812 | 99 | 1,263,224 | 178 | 2,838,547 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 25 | 77,182 | 29 | 381,282 |
| PUBLIC ADMINISTRATION, OTHER | <u>92,00</u> | <u>7</u> | <u>58,264</u> | <u>10</u> | <u>235,524</u> |
| TOTAL ALL INDUSTRIES | | 4,888 | \$236,934,940 | 6,909 | \$387,935,542 |
| *Taxable Retail Sales Based upon Local 0.5 - 1.0% County/Cit | y Sales Tax Collec | tions | | | |
| | | | | | |

| | | INCOME SUB | JECT TO B&O TAX | ACCRUED |
|--|--------------------------------|-----------------------|----------------------|--------------------|
| INDUSTRY | NAICS | GROSS | TAXABLE | B&O TAX |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | <u>\$966,980,967</u> | <u>\$584,205,759</u> | <u>\$3,485,592</u> |
| CROP & ANIMAL PRODUCTION | 111,112 | 244,923,476 | 115,686,751 | 699,798 |
| FORESTRY & LOGGING | 113 | 415,148,289 | 326,152,732 | 1,465,794 |
| FISHING & HUNTING | 114 | 154,266,661 | 23,109,211 | 149,786 |
| AG & FORESTRY SUPPORT ACTIVITIES | 115 | 152,642,541 | 119,257,065 | 1,170,214 |
| MINING | 21 | 109,093,067 | 92,563,097 | 491,988 |
| SAND & GRAVEL, QUARRYING | 2123 | 74,961,855 | 61,832,845 | 325,045 |
| OTHER EXTRACTION AND SUPPORT ACTIVITIE | ES 211, 2121, 2122, 213 | 34,131,212 | 30,730,252 | 166,943 |
| UTILITIES | 22 | 686,673,247 | 360,850,612 | 5,037,959 |
| ELECTRIC POWER GENERATION & TRANS. | 2211 | 80,738,791 | 80,077,761 | 1,083,254 |
| NATURAL GAS DISTRIBUTION | 2212 | 275,163,326 | 3,694,692 | 22,060 |
| WATER & SEWER | 2213 | 330,771,130 | 277,078,159 | 3,932,645 |
| CONSTRUCTION | <u>23</u> | 12,095,926,021 | 10,983,648,919 | 54,219,086 |
| RESIDENTIAL BUILDING & REMODELING | 2361 | 3,009,955,666 | 2,711,186,153 | 13,203,493 |
| NONRESIDENTIAL BUILDING | 2362 | 2,147,324,536 | 1,944,159,900 | 9,386,132 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 1,451,723,940 | 1,274,347,599 | 6,673,949 |
| SPECIAL TRADE CONTRACTORS | 238 | 5,486,921,504 | 5,053,954,892 | 24,955,510 |
| PLUMBING & HEATING | 23822 | 1,083,140,683 | 1,000,941,867 | 4,912,051 |
| PAINTING | 23832 | 210,932,633 | 189,542,554 | 924,216 |
| ELECTRICAL | 23821 | 1,096,968,045 | 1,010,314,001 | 5,021,273 |
| MASONRY/DRYWALL | 23814, 23831 | 473,848,058 | 413,653,123 | 2,002,652 |
| ROOFING | 23816 | 245,248,295 | 236,931,812 | 1,134,226 |
| OTHER CONTRACTORS | 238 not listed above | 2,376,783,790 | 2,202,571,535 | 10,961,092 |
| MANUFACTURING | <u>31-33</u> | <u>26,565,176,981</u> | 17,880,995,380 | 80,667,157 |
| FOOD PRODUCTS | 311 | 2,688,657,631 | 1,405,611,334 | 5,114,870 |
| MILLING OF GRAINS | 3112 | 105,704,064 | 70,376,092 | 264,885 |
| FRUITS & VEGETABLES | 3114 | 437,708,136 | 156,347,928 | 728,254 |
| DAIRY PRODUCTS | 3115 | 293,642,362 | 93,601,820 | 453,029 |
| MEAT PRODUCTS | 3116 | 475,870,088 | 459,522,677 | 717,226 |
| SEAFOOD PRODUCTS | 3117 | 562,209,189 | 99,936,544 | 462,748 |
| BAKERY PRODUCTS | 3118 | 275,803,457 | 208,314,601 | 1,005,970 |
| OTHER FOOD ITEMS | 3111, 3113, 3119 | 537,720,335 | 317,511,672 | 1,482,758 |
| BEVERAGES | 312 | 666,657,613 | 407,942,815 | 1,978,284 |
| TEXTILES | 313,314 | 292,252,854 | 92,547,714 | 466,339 |
| APPAREL | 315 | 65,833,750 | 31,581,620 | 154,343 |
| LEATHER & ALLIED PRODUCTS | 316 | 19,797,175 | 8,501,290 | 41,024 |
| LUMBER & WOOD PRODUCTS | 321 | 1,612,777,445 | 1,022,918,771 | 4,619,840 |
| SAWMILLS | 3211 | 508,405,167 | 298,674,246 | 1,106,608 |
| PLYWOOD & TRUSSES | 3212 | 190,480,877 | 112,967,577 | 463,492 |
| MILLWORK, WINDOWS, WOOD PRODUCTS | 3219 | 913,891,401 | 611,276,948 | 3,049,740 |
| PAPER PRODUCTS | 322 | 1,642,051,996 | 942,968,300 | 3,658,549 |
| PULP & PAPER MILLS | 3221 | 1,096,450,156 | 589,655,709 | 2,072,261 |
| OTHER PAPER PRODUCTS | 3222 | 545,601,840 | 353,312,591 | 1,586,288 |
| COMMERCIAL PRINTING | 323 | 264,359,755 | 227,656,745 | 1,162,322 |
| PETROLEUM & COAL PRODUCTS | 324 | 3,750,827,297 | 3,373,102,034 | 16,302,740 |
| PETROLEUM REFINING | 32411 | 3,632,763,433 | 3,294,170,480 | 15,918,524 |
| ASPHALT/PETROLEUM/COAL PRODUCTS | 32412, 32419 | 118,063,864 | 78,931,554 | 384,216 |
| CHEMICALS | 325 | 848,947,869 | 537,213,918 | 2,667,440 |
| CHEMICALS | 3251 | 247,253,567 | 114,520,041 | 556,760 |
| PESTICIDES & FERTILIZERS | 3253 | 48,028,710 | 34,092,218 | 169,269 |
| PHARMACEUTICALS | 3253 | 157,736,493 | 112,229,673 | 572,573 |
| OTHER SYNTHETIC ITEMS | 3254 3252, 3255, 3256, 3259 | 395,929,099 | 276,371,986 | |
| PLASTICS & RUBBER PRODUCTS | | | | 1,368,838 |
| | 326 327 | 506,202,682 | 302,779,175 | 1,468,626 |
| NONMETALLIC MINERALS | 327 | 679,048,047 | 489,039,712 | 2,264,402 |
| | | 1,060,022,200 | 700,968,278 | 2,990,689 |
| IRON & STEEL MILLS | 3311, 3312 | 223,901,421 | 140,819,129 | 666,101 |

| | | INCOME SUB. | JECT TO B&O TAX | ACCRUED |
|---|--------------------|---|----------------------------|--------------------|
| INDUSTRY | NAICS | GROSS | TAXABLE | B&O TAX |
| ALUMINUM SMELTING | 3313 | 561,851,248 | 390,204,017 | 1,502,379 |
| OTHER NONFERROUS METALS | 3314 | 43,697,718 | 40,171,410 | 192,638 |
| FOUNDRIES | 3315 | 230,571,813 | 129,773,722 | 629,571 |
| FABRICATED METAL PRODUCTS | 332 | 1,120,138,490 | 783,850,071 | 3,697,689 |
| MACHINERY | 333 | 1,203,633,771 | 707,091,829 | 3,460,097 |
| FARM & CONSTRUCTION IMPLEMENTS | 3331 | 117,582,807 | 54,280,475 | 264,013 |
| INDUSTRIAL MACHINERY | 3332 | 211,988,681 | 112,870,580 | 549,905 |
| COMMERCIAL & OTHER EQUIPMENT | 3333-3336 & 3339 | 874,062,283 | 539,940,774 | 2,646,179 |
| COMPUTERS & ELECTRONICS | 334 | 2,794,331,327 | 1,502,135,581 | 7,671,114 |
| COMPUTER HARDWARE | 3341 | 411,513,176 | 94,526,710 | 550,097 |
| TELEPHONE & COMMUNICATIONS EQUIPMEN | | 275,472,418 | 229,729,042 | 1,241,708 |
| AUDIO & VIDEO EQUIPMENT | 3343 | 54,247,825 | 27,283,952 | 137,470 |
| SEMICONDUCTORS | 3344 | 649,659,915 | 311,628,713 | 1,310,569 |
| INSTRUMENTS | 3345 | 1,237,054,824 | 742,574,628 | 3,656,441 |
| SOFTWARE REPRODUCTION | 334611 | 161,978,897 | 93,105,904 | 754,113 |
| OTHER MAGNETIC & OPTICAL MEDIA | 334612, 334613 | 4,404,272 | 3,286,632 | 20,716 |
| ELECTRICAL EQUIPMENT & APPLIANCES | 335 | 424,842,298 | 226,939,476 | 1,016,136 |
| LIGHTING EQUIPMENT | 3351 | 53,390,843 | 24,824,614 | 120,494 |
| HOUSEHOLD APPLIANCES | 3352 | 14,041,090 | 9,177,446 | 44,912 |
| OTHER ELECTRIC EQUIPMENT | 3353, 3359 | 357,410,365 | 192,937,416 | 850,730 |
| TRANSPORTATION EQUIPMENT | 336 | 5,593,923,588 | 4,302,474,840 | 18,211,277 |
| MOTOR VEHICLES & PARTS | 3361, 3362, 3363 | 340,175,745 | 212,401,108 | 1,084,971 |
| AIRCRAFT, AEROSPACE & PARTS | 3364 | 4,810,763,374 | 3,798,525,250 | 15,714,472 |
| SHIPS & BOATS | 3366 | 392,444,482 | 252,095,537 | 1,222,801 |
| RAILROAD, OTHER TRANSPORTATION EQUIP | | 50,539,987 | 39,452,945 | 189,033 |
| FURNITURE & RELATED PRODUCTS | 337 | 342,019,261 | 247,308,044 | 1,201,861 |
| OTHER MANUFACTURING | 339 | 988,851,932 | 568,363,833 | 2,519,515 |
| WHOLESALE TRADE | <u>42</u> | 41,882,442,257 | <u>29,327,668,385</u> | <u>140,535,932</u> |
| DURABLE GOODS | <u>42</u> 423 | <u>41,882,442,237</u> 16,612,955,294 | 9,579,889,085 | 48,050,116 |
| MOTOR VEHICLES & PARTS | 423 | 1,331,208,310 | 1,198,353,134 | 5,897,756 |
| FURNITURE & HOME FURNISHINGS | 4231 | 402,722,496 | 279,672,543 | |
| LUMBER & CONSTRUCTION MATERIALS | 4232 | | | 1,394,751 |
| PROFESSIONAL & COMMERCIAL EQUIP. | 4233 4234 | 1,335,551,692 | 841,717,163 | 4,083,999 |
| | | 2,727,451,600 | 2,172,132,513 | 10,879,010 |
| | 4236 4237 | 2,195,951,557 | 1,592,485,296 | 8,503,348 |
| HARDWARE, PLUMBING, HEATING EQUIP. | | 676,524,694 | 541,029,119 | 2,627,112 |
| MACHINERY & EQUIPMENT OTHER DURABLE GOODS | 4238 4235, 4239 | 2,593,743,776 | 1,786,770,303 | 8,550,752 |
| | , | 5,349,801,169 | 1,167,729,014 | 6,113,388 |
| | 424 | 24,761,078,035 | 19,545,790,967 | 91,307,536 |
| | 4241 | 501,800,094 | 401,983,508 | 1,950,397 |
| DRUGS & SUNDRIES | 4242 | 1,687,588,847 | 1,567,963,801 | 4,812,973 |
| | 4243 | 798,862,692 | 295,642,005 | 1,485,732 |
| FOOD PRODUCTS | 4244 | 6,659,560,194 | 3,807,335,227 | 16,805,843 |
| FARM PRODUCTS | 4245 | 231,213,909 | 146,558,242 | 745,207 |
| CHEMICALS & PLASTICS | 4246 | 849,632,893 | 702,935,342 | 4,210,572 |
| PETROLEUM PRODUCTS | 4247 | 10,986,116,030 | 10,514,993,514 | 50,917,975 |
| OTHER NONDURABLE GOODS | 4248, 4249 | 3,046,303,376 | 2,108,379,328 | 10,378,837 |
| ELECTRONIC MARKETS, AGENTS, BROKERS | 425 | 508,408,928 | 201,988,333 | 1,178,280 |
| | <u>44-45</u> | <u>29,279,443,345</u> | <u>22,365,901,706</u> | <u>111,015,643</u> |
| MOTOR VEHICLES & PARTS | 441 | 3,506,466,592 | 3,134,686,564 | 15,427,005 |
| NEW & USED AUTO DEALERS | 4411 | 2,513,455,473 | 2,330,071,705 | 11,470,490 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 302,396,317 | 243,411,699 | 1,230,084 |
| AUTOMOTIVE PARTS & TIRES | 4413 | 690,614,802 | 561,203,160 | 2,726,431 |
| FURNITURE & HOME FURNISHINGS | 442 | 715,687,546 | 628,429,614 | 3,044,579 |
| ELECTRONICS & APPLIANCES | 443 | 1,606,775,363 | 1,342,575,913 | 7,485,490 |
| | | | 405 470 440 | 000 000 |
| HOUSEHOLD APPLIANCES RADIO, TV & OTHER ELECTRONICS | 443111 | 170,158,148 549,379,949 | 165,476,418 501,060,608 | 803,890 |

| INDUSTRY NAICS GROSS TAXABLE B&O TAX COMPUTERS & SOFTWARE 4412 773,133,041 663,0223,443 3828,827 CAMERS & PHOTO SUPPLY 4431 1,4104,225 13,016,543 616,66 BLID, MATERIALS, GARDEN SUPPLES 4441 1,443,815,757 1,534,3551,941 6,656 DOD & BEVERSPERADES (IFF-PREINSES) 4442 225,053,004 1300,224,16 883,859 FOOD & BEVERSPECAURY FOODS TORES (SPECIALTY FOODS TORES) 4451 3,165,139,463 3,044,270,973 GROSS STATIONS (INCL. CONVENIENCE STORES 4481 1,313,4143 228,338,540 168,822,275 203,385,404 1838,515 DERG STORES SPECIALTY FOODS TORES SPECIAL CARE STORES 4481 1,311,04,147 1,113,541,880 5,711,72 GLOTHING FOORES 4481 1,275,996,972 871,166,882 4191,977 301,380,209 1,401,333,347,525 SPORTING GOODS, TOWHOREW BOOK MULCI 4411 1,275,996,972 871,372 83,349,752 SPORTING GOODS, TOWHOREW BOOK MULCI 4411 1,275,996,972 871,742 80,333,466 3,349,752 SP | | | INCOME SU | BJECT TO B&O TAX | ACCRUED |
|---|---|-------------------------|-----------------------|----------------------|--------------------|
| CAMERAS & PHOTO SUPPLY 44313 14,104,225 15,041,75,377 7,356,682 BULDI MATERIALS, GARDEN SUPPLIES 4441 1,418,331,575 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,417,357 1,543,428,515 1,543,428,515 1,543,428,515 1,543,428,517 1,553,412,257 5,565,713 1,653,42,267 5,685,713 1,553,412,257 5,685,713 1,553,412,257 5,685,713 1,553,412,257 5,685,713 5,685,713 1,553,412,267 5,685,713 5, | INDUSTRY | NAICS | | | |
| CAMERAS & PHOTO SUPPLY 4431 14,104,225 15,04,175,35 15,24,177,357 BULD, MATERIALS, GARDEN SUPPLIES 4441 1418,351,575 15,343,643 6,470,973 LAWN & GARDEN SUPPLIES 4442 225,053,004 180,225,416 683,089 FOOD & BEVERAGES (OFF-PREMISES) 445 3,468,268,066 3,268,640 883,651 GROCERY & CONVENIENCE STORES 4451 3,168,394,612 83,651 848,651 DELG MATER AD LOUGOR STORES 4461 1,422,175,569 1,165,422,607 686,713 GAS STATIONS (INCL CONVENIENCE STORES) 447 1,858,943,200 1,585,656,366 7,857,167 ADDRAEL & A,OCESSORIES 4481 1,275,968,972 677,1676,682 429,766 JEWELRY & LINGSTORES 4481 1,275,968,713 50,400,756 7,49,369 SHOE STORES 4482 88,211,944 680,320,406 3,49,757 JEWELRY & LUNSTORES 4411 1,275,968,713 301,980,209 1,49,336 SHOE STORES 4482 280,211,976 449,332 220,473 3,49,757,612 422,756< | COMPUTERS & SOFTWARE | 44312 | 873,133,041 | 663,022,344 | 3,828,827 |
| BULDING MATERIALS 4441 1.418.351.575 1.543.51.941 6,70.973 LAWIN & GADEN SUPPLIES 4442 225.053.046 3.062.257.416 883.889 FOOD & BEVERAGES (OFF-PREMISES) 445 3.458.268.056 3.265.600.255 154.64.773 GROCERY & CONVENIENCE STORES 4451 3.165.133.466 3.064.207.091 14.660.366 DTIGE FROOD STORES/SPECIALTY FOODS 4452 221.229.22 203.385.404 683.677.000 DRUG STORES & PERSONAL CARE STORES 446 1.432.175.558 1.165.342.267 56.687.137 GADS TATIONS (INCL. CONVENIENCE STORES) 447 1.986.694.302 1.566.682 4.919.987 SHOE STORES 4481 1.275.996.972 877.166.882 4.919.987 SHOE STORES 4483 266.895.393 155.047.516 743.298 SPORTING GOODS 5111 423.865.778 303.980.209 1.440.148 SPORTING GOODS 5112 139.724.402 115.751.761 473.989 SEVING SUPPLIES 4512 139.724.203.376.963 45.261.91 MUSICAL LINSTRUMENTS | CAMERAS & PHOTO SUPPLY | 44313 | 14,104,225 | 13,016,543 | |
| LLWN & GARDEN SUPPLIES 4442 225.053.004 180.252.416 888.869 FOOD & BEVERAGES (CF-PRENISES) 4451 3.165.139.463 3.046.226.005 3.235.040.225.416 883.615 OTHER FOOD STORESSEPECIALTY FOODS 4451 3.169.319.463 3.046.226.002 185.242.227.22 2.03.385.440 883.615 BEER WINE AND LOUOR STORES 4453 3.189.361 22.836.7400 186.377 GAS STATIONS (INCL CONVENIENCE STORES) 447 1.956.984.320 1.585.656.366 7.657.157 APPAREL & ACCESSONIES 4481 1.275.996.972 671.166.668 4.191.907 SHOE STORES 4481 1.631.104.147 1.115.342.267 7.337.662 4.29.796 JEWELRY & LUBGAGE STORES 4481 1.697.778 301.980.204.06 3.349.752 SPORTING GOODS 4511 432.3569.778 301.980.204.06 3.349.752 SPORTING GOODS 45112 139.724.402 11.751.781 6569.103 BOOK, FREDOIDCAL & MUSIC STORES 4512 56.656.072 52.717.769 261.913 DEPARTIMERT STORES 4529 | BLDG. MATERIALS, GARDEN SUPPLIES | 444 | 1,643,404,579 | 1,524,177,357 | 7,354,662 |
| FOOD & BEVERAGES (OFF-PREMISES) 445 3.488.288.065 3.295.980.295 15,449.773 GROCERY & CONVENIENCE STORES 4451 3.165.139.443 3.064.207.011 14.863.366 DTHER FOOD STORES 4453 3.169.361 1.399.361 160.892 DRUG STORES & PERSONAL CARE STORES 446 1.422.177.656 1.165.342.267 15.683.713 GAS STATIONS (INCL CONVENIENCE STORES) 447 1.966.984.320 1.588.06.288 7.667.167 SHOE STORES 4481 1.275.996.972 87.1166.682 4.191.987 7.457.167 SHOE STORES 4482 88.211.782 87.327.682 429.786 JEWELRY & LUGGAGE STORES 4481 1.275.996.972 87.1166.682 4743.39 SPORTING GOODS 45111 432.959.778 301.980.209 1.440.135 SEWING SUPPLIES 45112 138.744.402 115.741.781 5559.103 SEWING SUPPLIES 45111 43.983.208 39.745.71 20.983.80 DOCK PERIDDICAL & MUSIC STORES 4521 1.38.128.982 12.909.358 62.061.91 | BUILDING MATERIALS | 4441 | 1,418,351,575 | 1,343,951,941 | 6,470,973 |
| GROCERY & CONVENIENCE STORES 4451 31,65,139,463 30,42,07,091 14,650,366 DEUG STORES SPECIALTY FOOD SOMESS 4453 31,899,361 22,387,804 838,515 DRUG STORES & PERSONAL CARE STORES 4463 1,422,157,559 1,165,342,267 5,685,713 GAS STATIONS (INCL. CONVENIENCE STORES) 447 1,956,984,201 1,586,566,386 7,657,157 APPAREL & ACCESSORIES 4481 1,275,996,697,2 571,116,642,267 571,166,422,471,152 423,768 JEWELRY & LUGGACE STORES 4481 1,257,996,697,2 571,166,462,24,191,937 504,933 155,047,751 749,389 SPORTING GOODS 45111 453,221,945 660,320,406 3,348,725 507,171,60 201,930,209 1,440,136 HOBBY & TOY STORES 45112 139,724,402 116,761,781 565,03 46,761 422,6073 MUSICAL INSTRUMENTS 45112 138,128,962 123,909,356 620,681 TAPES & CDs 45122 56,860,072 52,171,79 261,1913 DEPARTMENT STORES 4521 1,903,332,412 99,466,6 | LAWN & GARDEN SUPPLIES | 4442 | 225,053,004 | 180,225,416 | 883,689 |
| OTHER FOOD STORES/SPECIALTY FOODS 4452 161,223,232 103,385,404 533,553 DRUG STORES & PERSONAL CARE STORES 445 1,432,157,559 1,165,342,267 5,685,713 GAS STATIONS (INCL CONVENIENCE STORES) 447 1,966,984,320 1,585,665,386 7,657,157 APPAREL & ACCESSORES 448 1,275,996,972 87,1166,682 4,191,987 SHOE STORES 4481 1,275,996,972 87,1172 60,303,406,408 3,449,752 JEWELRY & LUGGAGE STORES 4443 266,895,393 1155,047,516 743,389 SPORTING GOODS 45111 429,996,778 601,900,008 3,449,752 SPORTING GOODS 45111 439,974,402 115,751,781 559,113 SEWING SUPPLIES 45114 43,963,208 39,745,741 201,835 BOOK, FERODICAL & MUSIC STORES 4521 103,832,412 987,167,14 47,35,751 GENERAL MERCHANDISE STORES 4521 1,033,324,12 987,167,14 47,35,751 GENERAL MERCHANDISE STORES 4521 1,033,324,12 987,166,714 47,35,751 | FOOD & BEVERAGES (OFF-PREMISES) | 445 | 3,458,268,056 | 3,295,960,295 | 15,649,773 |
| BEER, WINE AND LIQUOR STORES 443 31,890,361 23,87,800 160,882 DRUG STORES & PERSONAL CARE STORES 447 1,956,984,320 1,585,656,386 7,657,157 APPAREL & ACCESSORIES 448 1,851,104,147 1,113,541,880 5,571,157 CLOTHING STORES 4481 1,257,996,877 871,166,882 4,491,987 SIDE STORES 4483 266,805,393 155,447,516 748,339 SPORTING GOODS TOYHOBEY BOOK/ MUSIC 4511 853,221,945 660,320,406 3,348,752 SPORTING GOODS TOYHOBEY BOOK/ MUSIC 4511 303,724,402 114,77,1781 4551,103 SEWING SUPPLIES 4511 303,724,402 112,781,982 228,073 MUSICAL INSTRUMENTS 45112 138,128,928 123,99,355 620,871 TAPES & CDs 4512 65,800,072 62,117,769 261,913 DEPARTMENT STORES 4521 1,033,332,412 99,716,716 4,738,751 GENERAL MECHANDISE STORES 4529 4335,650,423 3,670,639,414 4338,763 GENERAL MECHANDES ETORES | GROCERY & CONVENIENCE STORES | 4451 | 3,165,139,463 | 3,064,207,091 | 14,650,366 |
| DRUG STORES & PERSONAL CARE STORES 446 1.432.157.593 1.165.342.267 5.685.713 GAS STATIONS (INCL CONVENIENCE STORES) 447 1.966.984.320 1.565.666.368 7.657.157 APPAREL & ACCESSORIES 4481 1.275.996.972 871.166.682 4.191.967 SHOE STORES 4482 882.11782 872.376.82 429.766 JEWELRY & LUGGAGE STORES 4482 882.11782 872.376.82 429.766 SPORTING GOODS, TOYHOBBY/ BOOK/ MUSIC 451 863.251.945 680.204.06 3.344.752 SPORTING GOODS, TOYHOBBY/ BOOK/ MUSIC 451 363.251.945 680.204.06 3.449.752 SEWING SUPPLIES 45111 423.959.778 301.980.209 1.480.186 BOOK, PERIODICAL & MUSIC STORES 45121 139.128.2082 123.089.356 620.891 TAPES & CDS 45121 139.23.2412 987.166.716 7.473.571 GENERAL MERCHANDISE STORES 4521 1.039.32.412 987.466.714 41.930.82 DEPARTMENT STORES 4521 1.930.51.186 33.270.299.499 2.77.570.784 4.303.66 | OTHER FOOD STORES/SPECIALTY FOODS | 4452 | 261,229,232 | 203,385,404 | 838,515 |
| GAS STATIONS (INCL: CONVENIENCE STORES) 447 1,966,984,320 1,568,566,386 7,677,167 APPAREL ACCESSORIES 4481 1,275,996,972 871,1126,682 4,191,967 SHOE STORES 4481 1,275,996,972 871,327,882 422,796 JEWELRY & LUGGAGE STORES 4483 266,895,393 155,047,516 749,389 SPORTING GOODS, TOYHOBBY BOOK/ MUSIC 451 853,251,945 680,320,406 3,449,752 SPORTING GOODS, TOYHOBBY BOOK/ MUSIC 4511 133,724,402 115,751,781 559,003 SEWING SUPPLIES 45113 50,625,603 46,761,548 226,073 MUSICAL INSTRUMENTS 45114 4,963,208 39,745,741 201,886 BOOK, PERIODICAL & MUSIC STORES 45122 56,850,072 52,171,769 261,913 DEPARTMENT STORES 4521 1,039,332,412 3,870,697,764 1,430,856 COMMERCE & MAIL ORDER 453,4542,4543 3,578,299,469 2,727,950,7764 1,430,856 FRANSPORTATION 481 22,214,776 20,018,167 2197,227 RAILROADS 482 | BEER, WINE AND LIQUOR STORES | 4453 | 31,899,361 | 28,367,800 | 160,892 |
| APPAREL & ACCESSORIES 448 1,631,104,147 1,113,541,880 5,571,172 CLOTHING STORES 4481 1,275,996,972 871,166,682 4,191,987 SHOE STORES 4482 88,211,782 87,327,682 429,796 JEWLERY & LUGGAGE STORES 4483 266,885,393 155,047,516 749,389 SPORTING GOODS 4511 423,959,778 301,990,209 1,440,136 HOBBY ATOY STORES 45111 139,724,402 115,751,781 556,103 SEWING SUPPLIES 45113 50,625,033 46,761,544 226,073 MUSICAL INSTRUMENTS 45122 56,850,072 52,171,769 261,913 DEPARTMENT STORES 4521 1,033,32,412 997,166,716 4,735,751 GENERAL MERCHANDISE STORES 4521 1,306,131,186 932,248,293,21 3,548,199 MISCELLANEOUS RETAILERS 453,4542,4543 3,578,299,469 2,727,950,784 1,4930,836 RAMEROADS 481 22,244,776 20,018,167 219,725 RAMEROADS 482 2,400,894 1, | DRUG STORES & PERSONAL CARE STORES | 446 | 1,432,157,559 | 1,165,342,267 | 5,685,713 |
| CLOTHING STORES 4481 1,275,996,972 871,166,862 4191,987 SHOE STORES 4483 286,393,39 155,047,516 749,389 SPORTING GOODS, TOYHOBBY/BOOK/MUSIC 451 863,251,946 680,320,406 3,349,752 SPORTING GOODS 45111 423,359,778 301,980,209 1,480,156 1480,156 HOBBY & TOY STORES 45112 139,724,402 115,751,781 559,103 SEWING SUPPLIES 45113 50,625,503 44671,548 228,073 MUSICALINSTRUMENTS 45114 43,963,208 39,745,741 201,836 BOOK, PERIODICAL & MUSIC STORES 45122 56,6450,072 52,171,769 261,913 DEPARTMENT STORES 4529 4,335,550,542 3,700,33,565 13,386,169 E-COMMERCE & MAIL ORDER 4541 3,522,160,815 310,099,959 1,937,584 MISCELLANEOUS RETAILERS 453,4542,4543 3,578,299,469 2,727,950,784 149,303,856 RAINSPORTATION 481 22,214,776 20,016,167 219,722 ARINSPORTATION <td< td=""><td>GAS STATIONS (INCL. CONVENIENCE STORES)</td><td>447</td><td>1,956,984,320</td><td>1,585,656,386</td><td>7,657,157</td></td<> | GAS STATIONS (INCL. CONVENIENCE STORES) | 447 | 1,956,984,320 | 1,585,656,386 | 7,657,157 |
| SHOE STORES 4482 88.211,782 87.327,682 7429,786 JEWELRY & LUGGAGE STORES 4483 266,895,933 155,047,516 749,389 SPORTING GOODS, TOYHOBBY/ BOOK/ MUSIC 451 853,251,945 680,320,402 1,480,136 HOBBY & TOY STORES 45112 139,724,402 115,751,781 559,103 SEWING SUPPLIES 45114 43,963,208 39,745,741 201,836 BOOK, PERIODICAL & MUSIC STORES 45121 138,128,982 123,909,336 620,681 TAPES & CDS 45121 138,128,982 123,909,336 621,913 DEPARTMENT STORES 4521 1,039,332,412 987,166,716 473,5751 GENERAL MERCHANDISE STORES 4521 1,309,332,412 387,003,565 18,386,169 E-COMMERCE & MAIL ONDER 4541 325,550,445 3,470,033,645 14,930,836 MISCELLANEOUS RETAILERS 453,4542,4543 3,578,299,469 2,727,950,784 14,930,836 TRANSPORTATION 481 2,244,776 20,181,167 741,930 163,23,489,321 15,46,439,399 | APPAREL & ACCESSORIES | 448 | 1,631,104,147 | 1,113,541,880 | 5,371,172 |
| JEWELRY & LUGGAGE STORES 4483 266.885.393 155.047.516 7749.389 SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC 4511 453.251.945 680.320.406 3.349.752 SPORTING GOODS 45111 423.559.778 301.980.209 1.480.136 HOBBY & TOY STORES 45112 139.724.402 115.751.781 559.103 SEWING SUPPLIES 45113 50.625.503 446.71.548 226.073 MUSICAL INSTRUMENTS 45114 43.963.208 39.745.741 201.836 BOOK, PERIODICAL & MUSIC STORES 4512 56.650.072 52.171.769 261.913 DEPARTMENT STORES 4521 1,039.332.412 987.166.716 47.35.751 GENERAL MERCHANDISE STORES 4529 4.33.5550.542 3.370.033.555 1.3386.198 E-COMMERCE & MAIL ORDER 451 3.222.160.815 310.059.959 1.937.584 MISCELLANEOUS RETAILERS 454.452.4543 3.578.299.469 2.727.950.774 14.930.86 TRANSPORTATION 463 46.917.211 20.048.167 219.722 RAILCROADS 4 | CLOTHING STORES | 4481 | 1,275,996,972 | 871,166,682 | 4,191,987 |
| SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC 4511 853, 251, 945 \$60, 324, 962 SPORTING GOODS 45111 423, 959, 778 301, 980, 209 1, 480, 136 HOBBY & TOY STORES 45112 139, 724, 402 115, 751, 781 559, 103 SEWING SUPPLIES 45113 50, 625, 503 46, 761, 548 226, 073 MUSICAL INSTRUMENTS 45114 43, 366, 208 39, 745, 741 201, 386 BOOK, PERIODICAL & MUSIC STORES 4521 1, 039, 332, 412 987, 166, 716 4, 735, 751 GENERAL MERCHANDISE STORES 4521 1, 039, 332, 412 987, 166, 716 4, 735, 751 GENERAL MERCHANDISE STORES 4521 3, 576, 574 14, 930, 836 188, 169 E-COMMERCE & MAIL ORDER 4541 3, 525, 554, 24 3, 870, 033, 565 13, 386, 169 IRANSPORTATION 451 2, 22, 160, 815 310, 059, 959 149, 930, 886 IRANSPORTATION 481 2, 24, 1776 20, 016, 167 219, 722 RAIROADS 482 2, 3, 409, 964 12, 164, 074 116, 685 WARE FRANSPORTATI | SHOE STORES | 4482 | 88,211,782 | 87,327,682 | 429,796 |
| SPORTING GOODS 45111 423.989,778 301,980.209 1,480,180 HOBBY & TOY STORES 45112 139,724,402 115,751,781 559,103 SEWING SUPPLIES 45113 50,625,503 46,761,548 226,073 MUSICAL INSTRUMENTS 45114 43,982,308 39,745,741 201,836 BOOK, PERIODICAL & MUSIC STORES 45121 10,39,332,412 987,166,716 4,735,751 GENERAL MERCHANDISE STORES 4529 4,335,550,642 387,003,565 18,386,169 E-COMMERCE & MAIL ORDER 4541 3,522,160,815 310,059,565 133,088 TRANSPORTATION 481 22,214,776 20,018,167 219,722 AIR TRANSPORTATION 481 22,214,776 20,018,167 216,029 AIR TRANSPORTATION 483 64,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 483 348,072,834 369,696,761 460,500 OTHER TRANSPORTATION 484 348,072,433,555 163,00,964 3,877,479 VAREHOUSIN & STORES 493 169,433,357 | JEWELRY & LUGGAGE STORES | 4483 | 266,895,393 | 155,047,516 | 749,389 |
| HOBBY & TOY STORES 45112 139,724,402 115,751,781 559,103 SEWING SUPPLIES 45113 50.025,503 46,771,548 226,073 MUSICAL INSTRUMENTS 45114 43,993,208 39,745,771 201,836 BOOK, PERIODICAL & MUSIC STORES 45121 138,128,882 123,909,356 620,691 TAPES & CDs 4512 56,850,072 52,171,769 261,913 DEPARTMENT STORES 4521 1,039,332,412 987,166,716 4,735,751 GENERAL MERCHANDISE STORES 4521 335,550,642 3,870,033,665 18,386,169 E-COMMERCE & MAIL ORDER 4541 322,2160,815 310,059,959 19,37,584 MISCELLANEOUS RETAILERS 453,4542,4543 3,578,299,469 2,727,950,784 14,930,836 TRANSPORTATION 481 22,214,776 20,018,167 219,722 RAIR TARNSPORTATION 481 22,214,776 20,018,167 219,722 RAIROADS 482 2,3049,941 12,164,074 116,655 TRUCK TRANSPORTATION 484 484,164,917,211 <td>SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC</td> <td>451</td> <td>853,251,945</td> <td>680,320,406</td> <td>3,349,752</td> | SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC | 451 | 853,251,945 | 680,320,406 | 3,349,752 |
| SEWING SUPPLIES 45113 50,625,03 46,761,548 226,073 MUSICAL INSTRUMENTS 45114 43,963,208 39,745,741 201,836 BOOK, PERIDICAL & MUSIC STORES 45122 56,850,072 52,171,769 261,991 DEPARTMENT STORES 4521 1,039,332,412 987,166,716 47,35,751 GENERAL MERCHANDISE STORES 4529 4,335,550,542 3,870,033,565 18,386,169 E-COMMERCE & MAIL ORDER 4541 3,527,299,469 2,727,950,784 14,390,386 INSDELANEOUS RETAILERS 453,4542,4543 3,578,299,469 2,127,950,784 14,390,386 IRANSPORTATION 481 22,214,776 20,018,167 219,722 RAILROADS 482 23,406,984 12,164,074 116,685 WATER TRANSPORTATION 483 64,917,211 20,249,381 79,622 TRUCK TRANSPORTATION 484 434,966,492 36,965,781 450,500 OTHER TRANSPORTATION 485 44,166,492 36,965,741 450,2930 WAREHOUSING & STORAGE 493 169,423, | SPORTING GOODS | 45111 | 423,959,778 | 301,980,209 | 1,480,136 |
| MUSICAL INSTRUMENTS 45114 43,963,208 39,745,741 201,836 BOOK, PERIDDICAL & MUSIC STORES 45121 138,128,982 122,909,358 620,691 TAPES & CDs 4512 56,850,072 52,171,769 226,1913 DEPARTMENT STORES 4521 1,039,332,412 987,166,716 4,735,751 GENERAL MERCHANDISE STORES 4529 4,335,505,542 3,870,033,656 18,386,169 E-COMMERCE & MAIL ORDER 451 452,4543 3,578,299,469 2,727,950,784 14,930,836 IRANSPORTATION 481 22,214,776 20,018,167 219,722 RALROADS 482 23,406,984 12,164,074 116,665 TRANSPORTATION 483 64,917,211 20,249,81 79,625 TRUCK TRANSPORTATION 484 344,072,834 189,185,870 1,602,988 TRANSPORTATION 484 44,166,492 36,665,781 460,500 OTHER TRANSPORTATION 51 45,13,694,672 148,442,211 340,387,479 WAREHOUSING & STORAGE 493 169,472,4 | HOBBY & TOY STORES | 45112 | 139,724,402 | 115,751,781 | 559,103 |
| BOOK, PERIODICAL & MUSIC STORES 45121 138,128,982 123,909,358 620,691 TAPES & CDs 45122 56,850,072 52,171,769 261,913 DEPARTNENT STORES 4521 1,039,332,412 987,166,716 4,735,751 GENERAL MERCHANDISE STORES 4529 4,335,550,542 3,870,033,665 18,386,169 E-COMMERCE & MAIL ORDER 4541 3,522,169,086 2,727,950,754 14,390,386 TRANSPORTATION 48-492 1,499,631,186 932,889,321 6,346,999 AIR TRANSPORTATION 481 22,241,776 20,018,167 219,722 RALROADS 482 23,408,964 12,164,074 116,685 WATER TRANSPORTATION 483 46,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 484 348,072,834 189,185,870 1,602,988 TRANST & GROUND PASSENGER TRANSPORT 486,487,488,491,492 996,850,909 664,306,044 3,877,479 VAREHOUSING & STORAGE 493 1651,433,300 672,107,677 6,217,757 NEVERMATION 511 | SEWING SUPPLIES | 45113 | 50,625,503 | 46,761,548 | 226,073 |
| TAPES & CDs 45122 56,850,072 52,171,769 261,913 DEPARTMENT STORES 4521 1,033,32,412 987,166,716 4,735,751 GENERAL MERCHANDISE STORES 4529 4,335,550,542 3,870,033,665 18,386,199 E-COMMERCE & MAIL ORDER 4541 3,522,160,815 310,059,959 1,937,584 MISCELLANEOUS RETAILERS 453,4542,4543 3,578,99,469 2,727,950,784 14,930,836 TRANSPORTATION 484-92 1,499,831,186 932,889,321 6,346,599 AIR TRANSPORTATION 481 22,240,776 20,018,167 219,722 RAILROADS 482 23,408,964 12,164,074 116,685 WATER TRANSPORTATION 484 346,972,834 189,185,870 1,602,988 TRANSI & GROUND PASSENGER TRANSPORT 451 44,166,492 36,965,781 440,023 MAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 PUBLISHING (EXCEPT INTERNET) 511 451,466,474 3,555,434,353 32,469,441 PUBLISHING (EXCEPT INTERNET) <td< td=""><td>MUSICAL INSTRUMENTS</td><td>45114</td><td>43,963,208</td><td>39,745,741</td><td>201,836</td></td<> | MUSICAL INSTRUMENTS | 45114 | 43,963,208 | 39,745,741 | 201,836 |
| DEPARTMENT STORES 4521 1,03,332,412 987,166,716 4,738,751 GENERAL MERCHANDISE STORES 4529 4,335,550,542 3,870,033,565 18,386,169 E-COMMERCE & MAIL ORDER 4541 3,522,160,815 310,059,959 1,937,584 MISCELLANEOUS RETAILERS 453,4542,4543 3,578,299,469 2,727,950,784 14,930,836 TRANSPORTATION 48-492 1,499,631,186 932,889,321 6,346,999 AIR TRANSPORTATION 481 2,2214,776 20,018,167 219,722 RAILROADS 482 23,408,664 12,164,074 1166,685 WATER TRANSPORTATION 483 64,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 484 348,072,834 189,185,870 160,298 OTHER TRANSPORTATION 486,487,488,491,492 996,650,909 654,306,048 3,877,479 WAREHOLSIG & STORAGE 493 169,423,852 144,448,211 840,387 PUBLISHING & ENORAGE 5111 225,734,769 188,629,300 964,118 DOKS & PERIODICALS 51114 | BOOK, PERIODICAL & MUSIC STORES | 45121 | 138,128,982 | 123,909,358 | 620,691 |
| GENERAL MERCHANDISE STORES 4529 4,335,550,542 3,870,033,665 18,386,169 E-COMMERCE & MAIL ORDER 4541 3,578,299,469 2,727,950,784 14,930,836 TRANSPORTATION 48-492 1,499,631,186 932,889,321 6,346,999 AIR TRANSPORTATION 481 22,214,776 20,018,167 219,722 RAILROADS 482 23,069,864 12,164,074 116,685 WATER TRANSPORTATION 483 64,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 484 348,072,834 189,185,870 1,602,983 TRANSI'G GROUND PASSENGER TRANSPORT 485 44,166,492 36,965,781 450,500 OTHER TRANSPORTATION SERVICES 486,487,488,491,492 996,650,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 19,9423,852 148,448,211 840,32 INFORMATION 511 877,143,300 672,107,677 6,217,757 NEWSPAPERS 51111,51113 10,534,228 79,308,562 555,430 OTHER PUBLISHING (& BROADCASTING 516< | TAPES & CDs | 45122 | 56,850,072 | 52,171,769 | 261,913 |
| E-COMMERCE & MAIL ORDER 4541 3.522,160,815 310,059,959 1,937,584 MISCELLANEOUS RETAILERS 453,4542,4543 3.578,299,469 2,727,950,784 14,930,836 TRANSPORTATION 48-492 1,499,631,186 932,889,321 6,346,999 AIR TRANSPORTATION 481 22,214,776 20,018,167 219,722 RAILROADS 482 23,408,964 12,164,074 116,685 WATER TRANSPORTATION 483 6,4,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 484 348,072,834 189,185,870 1,602,988 TRANSING & STORAGE 493 199,423,852 148,448,211 840,387 VAREHOUSING & STORAGE 493 199,423,852 148,448,211 840,387 VAREHOUSING & STORAGE 493 199,423,852 148,448,211 840,387 VAREHOUSING & STORAGE 5111 257,74,769 188,629,300 964,118 BOOKS & PERIODICALS 51112,51113 110,534,228 79,308,662 55,430 SOFTWARE 5112 187,052,761 | DEPARTMENT STORES | 4521 | 1,039,332,412 | 987,166,716 | 4,735,751 |
| MISCELLANEOUS RETAILERS 453, 4542, 4543 3,578,299,469 2,727,950,784 14,930,836 TRANSPORTATION 48-492 1,499,631,186 932,289,321 6,346,999 AIR TRANSPORTATION 481 22,214,776 20,018,167 219,722 RAILROADS 482 23,408,964 12,164,074 116,685 WATER TRANSPORTATION 483 64,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 484 348,072,834 189,185,870 1,602,988 TRANSPORTATION SERVICES 486,487,488,491,492 996,850,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 INFORMATION 511 4513,694,674 3,555,543,453 32,469,441 PUBLISHING (EXCEPT INTERNET) 5111 877,479 188,629,300 964,118 BOOKS & PERIODICALS 51112,51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114,51119 59 | GENERAL MERCHANDISE STORES | 4529 | 4,335,550,542 | 3,870,033,565 | 18,386,169 |
| TRANSPORTATION 48-492 1.499.631.186 932.889.321 6.346.999 AIR TRANSPORTATION 481 22.214.776 20.018,167 219,722 RAILROADS 482 23,406,964 12.164,074 116,685 WATER TRANSPORTATION 483 64,917,211 20.249,381 79,625 TRUCK TRANSPORTATION 484 344,072,834 189,185,870 1,602,988 TRANSIT & GROUND PASSENGER TRANSPORT 485 44,166,492 36,965,781 450,500 OTHER TRANSPORTATION SERVICES 486,487,488,491,492 996,850,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 INFORMATION 51 4513,694,674 3,555,543,453 32,469,4411 PUBLISHING (EXCEPT INTERNET) 5111 225,734,769 188,629,300 964,118 BOOKS & PERIODICALS 51112,51113 110,534,228 79,308,562 555,43.03 SOFTWARE 5112 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 | E-COMMERCE & MAIL ORDER | 4541 | 3,522,160,815 | 310,059,959 | 1,937,584 |
| AIR TRANSPORTATION 481 22,214,776 20,018,167 219,722 RAILROADS 482 23,408,964 12,164,074 116,685 WATER TRANSPORTATION 483 64,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 484 348,072,834 189,125,870 1,602,988 TRANSIT & GROUND PASSENGER TRANSPORT 485 44,166,492 36,965,781 450,500 OTHER TRANSPORTATION SERVICES 486,487,488,491,492 996,850,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 INFORMATION 51 4,513,694,674 3,555,543,453 32,469,441 PUBLISHING (EXCEPT INTERNET) 511 2,57,34,769 188,629,300 64,118 BOOKS & PERIODICALS 51112,51113 110,534,228 79,306,562 555,430 SOFTWARE 51112,51113 110,534,228 79,306,562 555,430 SOFTWARE 51114,51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187, | MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 3,578,299,469 | 2,727,950,784 | 14,930,836 |
| RAILROADS 482 23,408,964 12,164,074 116,685 WATER TRANSPORTATION 483 64,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 484 348,072,834 189,185,870 1,602,988 TRANSPORTATION SERVICES 486,487,488,491,492 996,650,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 INFORMATION 511 4,513,694,674 3,555,543,453 32,469,441 PUBLISHING (EXCEPT INTERNET) 511 877,143,300 677,107,677 6,217,757 NEWSPAPERS 51111 212,734,769 188,629,300 964,118 BOOKS & PERIODICALS 51112,51113 110,534,228 79,308,562 555,430 SOFTWARE 512 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 511 517 2,298,811,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid 1,6452,603 152,995,388,82 54,182,511 6,073,688,204 | TRANSPORTATION | <u>48-492</u> | <u>1,499,631,186</u> | <u>932,889,321</u> | <u>6,346,999</u> |
| WATER TRANSPORTATION 483 64,917,211 20,249,381 79,625 TRUCK TRANSPORTATION 484 348,072,834 189,185,870 1,602,983 TRANSIT & GROUND PASSENGER TRANSPORT 485 44,166,492 36,965,781 450,500 OTHER TRANSPORTATION SERVICES 486,487,488,491,492 996,850,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 PUBLISHING (EXCEPT INTERNET) 511 4,513,894,674 3,555,543,453 32,469,441 PUBLISHING (EXCEPT INTERNET) 5111 225,734,769 188,629,300 964,118 BOOKS & PERIODICALS 51112, 51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114, 51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 2,298,811,769 2,088,466,680 16,452,603 <t< td=""><td>AIR TRANSPORTATION</td><td>481</td><td>22,214,776</td><td></td><td>219,722</td></t<> | AIR TRANSPORTATION | 481 | 22,214,776 | | 219,722 |
| TRUCK TRANSPORTATION 484 348,072,834 189,185,870 1,602,988 TRANSIT & GROUND PASSENGER TRANSPORT 485 44,166,492 36,965,781 450,500 OTHER TRANSPORTATION SERVICES 486,487,488,491,492 996,850,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 159,423,852 148,448,211 840,387 INFORMATION 51 4,513,694,674 3,555,543,453 32,469,441 PUBLISHING (EXCEPT INTERNET) 511 877,143,300 672,107,677 6,217,757 NEWSPAPERS 51112,51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 5114,51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 515 288,341,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid 164,52,603 THELPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 INSPS, WEB SEARCH PORTALS, DA | RAILROADS | 482 | 23,408,964 | 12,164,074 | 116,685 |
| TRANSIT & GROUND PASSENGER TRANSPORT 485 44,166,492 36,965,781 450,500 OTHER TRANSPORTATION SERVICES 486,487,488,491,492 996,850,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 INFORMATION 511 4,513,694,674 3,555,543,453 32,469,441 PUBLISHING (EXCEPT INTERNET) 511 477,143,300 672,107,677 6,217,757 NEWSPAPERS 51112 2481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114, 51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 288,341,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid 16,452,603 16,452,603 16,452,603 155,954,338 4,609,288 OTHER INFORMATION SERVICES 519 185,865,153 105,287,093 1,512,005 1,512,005 517,52,958,939 3,840,686,680 | WATER TRANSPORTATION | 483 | 64,917,211 | 20,249,381 | 79,625 |
| OTHER TRANSPORTATION SERVICES 486, 487, 488, 491, 492 996,850,909 654,306,048 3,877,479 WAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 INCOMATION 51 4,513,694,674 3,555,543,453 32,2469,441 PUBLISHING (EXCEPT INTERNET) 511 877,143,300 672,107,677 6,217,757 NEWSPAPERS 51111 225,734,769 188,629,300 964,118 BOOKS & PERIODICALS 51112, 51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114, 51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 288,341,588 168,974,125 1,877,000 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid 1 TELEPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 ISPs, WEB SEARCH PORTALS, DATA | TRUCK TRANSPORTATION | 484 | 348,072,834 | 189,185,870 | 1,602,988 |
| WAREHOUSING & STORAGE 493 169,423,852 148,448,211 840,387 INFORMATION 51 4,513,694,674 3,555,543,453 32,469,441 PUBLISHING (EXCEPT INTERNET) 511 877,143,300 672,107,677 6,217,757 NEWSPAPERS 51111 225,734,769 188,629,300 964,118 BOOKS & PERIODICALS 51112, 51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114, 51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING 516 NAICS no longer valid 187,052,781 164,712,440 1,806,088 TELEPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS 518 676,480,083 355,995,438 4,609,288 OTHER INFORMATION SERVICES 519 185,865,153 105,287,093 1,512,005 FINANCE, | | 485 | 44,166,492 | 36,965,781 | 450,500 |
| INFORMATION 51 4.513.694.674 3.555.543.453 32.469.441 PUBLISHING (EXCEPT INTERNET) 511 877,143,300 672,107,677 6,217,757 NEWSPAPERS 51111 225,734,769 188,629,300 964,118 BOOKS & PERIODICALS 51112, 51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114, 51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 288,341,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid 164,452,603 TELEPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 INFORMATION SERVICES 519 185,865,153 105,287,093 1,512,005 FINANCE, INSURANCE, REAL ESTATE 52-53 9,217,966,397 6,079,688,204 68,756,951 BANKS & CREDIT UNIONS | OTHER TRANSPORTATION SERVICES | 486, 487, 488, 491, 492 | 996,850,909 | 654,306,048 | 3,877,479 |
| PUBLISHING (EXCEPT INTERNET) 511 877,143,300 672,107,677 6,217,757 NEWSPAPERS 51111 225,734,769 188,629,300 964,118 BOOKS & PERIODICALS 51112, 51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114, 51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 288,341,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid T TELEPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 INFORMATION SERVICES 519 185,865,153 105,287,093 1,512,005 FINANCE, INSURANCE, REAL ESTATE 52-53 9,217,966,397 6,079,688,204 68,756,951 SECURITIES & OTHER FINANCIAL INVESTMENT 523, 525 1,697,353,991 735,958,099 8,413,051 INSURANCE | WAREHOUSING & STORAGE | | <u>169,423,852</u> | | |
| NEWSPAPERS 51111 225,734,769 188,629,300 964,118 BOOKS & PERIODICALS 51112,51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114,51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 288,341,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid 1 TELEPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 ISPS, WEB SEARCH PORTALS, DATA PROC. SVCS 518 676,480,083 355,995,438 4,609,288 OTHER INFORMATION SERVICES 519 185,865,153 105,287,093 1,512,005 FINANCE, INSURANCE, REAL ESTATE 52-53 9,217,966,397 6,079,688,204 68,756,951 BANKS & CREDIT UNIONS 522 3,871,658,753 2,685,190,951 37,760,462 SECURITIES & OTHER FINANCIAL I | INFORMATION | <u>51</u> | <u>4,513,694,674</u> | <u>3,555,543,453</u> | <u>32,469,441</u> |
| BOOKS & PERIODICALS 51112, 51113 110,534,228 79,308,562 555,430 SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114, 51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 288,341,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid TELEPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS 518 676,480,083 355,995,438 4,609,288 OTHER INFORMATION SERVICES 519 185,865,153 105,287,093 1,512,005 FINANCE, INSURANCE, REAL ESTATE 52-53 9,217,966,397 6,079,688,204 68,756,951 BANKS & CREDIT UNIONS 522 3,871,658,753 2,685,190,951 37,760,462 SECURITIES & OTHER FINANCIAL INVESTMENT 523,525 1,697,353,991 735,958,099 8,413,051 | · · · · · · · · · · · · · · · · · · · | | 877,143,300 | 672,107,677 | 6,217,757 |
| SOFTWARE 5112 481,335,421 349,987,304 4,005,982 OTHER PUBLISHERS 51114, 51119 59,538,882 54,182,511 692,227 MOTION PICTURE PRODUCTION 512 187,052,781 164,712,440 1,806,088 RADIO & TV BROADCASTING, CABLE TV 515 288,341,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid 1 TELEPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS 518 676,480,083 355,995,438 4,609,288 OTHER INFORMATION SERVICES 519 185,865,153 105,287,093 1,512,005 FINANCE, INSURANCE, REAL ESTATE 52-53 9,217,966,397 6,079,688,204 68,756,951 BANKS & CREDIT UNIONS 522 3,871,658,753 2,685,190,951 37,760,462 SECURITIES & OTHER FINANCIAL INVESTMENT 523, 525 1,697,353,991 735,958,099 8,413,051 INSURANCE AGENTS & BROKERS 531 916,077,497 792,760,659 10,550,523 | NEWSPAPERS | | | | |
| OTHER PUBLISHERS51114, 5111959,538,88254,182,511692,227MOTION PICTURE PRODUCTION512187,052,781164,712,4401,806,088RADIO & TV BROADCASTING, CABLE TV515288,341,588168,974,1251,871,700INTERNET PUBLISHING & BROADCASTING516NAICS no longer validTELEPHONE & TELECOMMUNICATIONS5172,298,811,7692,088,466,68016,452,603ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS518676,480,083355,995,4384,609,288OTHER INFORMATION SERVICES519185,865,153105,287,0931,512,005FINANCE, INSURANCE, REAL ESTATE52-539,217,966,3976,079,688,20468,756,951BANKS & CREDIT UNIONS5223,871,658,7532,685,190,95137,760,462SECURITIES & OTHER FINANCIAL INVESTMENT523, 5251,697,353,991735,958,0998,413,051INSURANCE AGENTS & BROKERS5241,575,639,393840,080,3516,549,358REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,090LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | BOOKS & PERIODICALS | 51112, 51113 | 110,534,228 | 79,308,562 | 555,430 |
| MOTION PICTURE PRODUCTION512187,052,781164,712,4401,806,088RADIO & TV BROADCASTING, CABLE TV515288,341,588168,974,1251,871,700INTERNET PUBLISHING & BROADCASTING516NAICS no longer validTELEPHONE & TELECOMMUNICATIONS5172,298,811,7692,088,466,68016,452,603ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS 518676,480,083355,995,4384,609,288OTHER INFORMATION SERVICES519185,865,153105,287,0931,512,005FINANCE, INSURANCE, REAL ESTATE52-539,217,966,3976,079,688,20468,756,951BANKS & CREDIT UNIONS5223,871,658,7532,685,190,95137,760,462SECURITIES & OTHER FINANCIAL INVESTMENT523, 5251,697,353,991735,958,0998,413,051INSURANCE AGENTS & BROKERS531916,077,497792,760,65910,550,523REAL ESTATE AGENTS & BROKERS53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | | | | | 4,005,982 |
| RADIO & TV BROADCASTING, CABLE TV 515 288,341,588 168,974,125 1,871,700 INTERNET PUBLISHING & BROADCASTING 516 NAICS no longer valid 1 TELEPHONE & TELECOMMUNICATIONS 517 2,298,811,769 2,088,466,680 16,452,603 ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS 518 676,480,083 355,995,438 4,609,288 OTHER INFORMATION SERVICES 519 185,865,153 105,287,093 1,512,005 FINANCE, INSURANCE, REAL ESTATE 52-53 9,217,966,397 6,079,688,204 68,756,951 BANKS & CREDIT UNIONS 522 3,871,658,753 2,685,190,951 37,760,462 SECURITIES & OTHER FINANCIAL INVESTMENT 523, 525 1,697,353,991 735,958,099 8,413,051 INSURANCE AGENTS & BROKERS 531 916,077,497 792,760,659 10,550,523 REAL ESTATE AGENTS & BROKERS 533 21,126,550 20,323,332 122,648 BUSINESS, PERSONAL AND OTHER SERVICES 54-92 31,367,887,277 24,352,777,030 269,291,093 LEGAL SERVICES 5411 1,219,437,415 1,074,909,028 </td <td>OTHER PUBLISHERS</td> <td>51114, 51119</td> <td></td> <td></td> <td>692,227</td> | OTHER PUBLISHERS | 51114, 51119 | | | 692,227 |
| INTERNET PUBLISHING & BROADCASTING516NAICS no longer validTELEPHONE & TELECOMMUNICATIONS5172,298,811,7692,088,466,68016,452,603ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS518676,480,083355,995,4384,609,288OTHER INFORMATION SERVICES519185,865,153105,287,0931,512,005FINANCE, INSURANCE, REAL ESTATE52-539,217,966,3976,079,688,20468,756,951BANKS & CREDIT UNIONS5223,871,658,7532,685,190,95137,760,462SECURITIES & OTHER FINANCIAL INVESTMENT523, 5251,697,353,991735,958,0998,413,051INSURANCE AGENTS & BROKERS5241,575,639,393840,080,3516,549,358REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | | | | | 1,806,088 |
| TELEPHONE & TELECOMMUNICATIONS5172,298,811,7692,08,466,68016,452,603ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS 518676,480,083355,995,4384,609,288OTHER INFORMATION SERVICES519185,865,153105,287,0931,512,005FINANCE, INSURANCE, REAL ESTATE52-539,217,966,3976,079,688,20468,756,951BANKS & CREDIT UNIONS5223,871,658,7532,685,190,95137,760,462SECURITIES & OTHER FINANCIAL INVESTMENT523, 5251,697,353,991735,958,0998,413,051INSURANCE AGENTS & BROKERS5241,575,639,393840,080,3516,549,358REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | RADIO & TV BROADCASTING, CABLE TV | 515 | 288,341,588 | 168,974,125 | 1,871,700 |
| ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS 518676,480,083355,995,4384,609,288OTHER INFORMATION SERVICES519185,865,153105,287,0931,512,005FINANCE, INSURANCE, REAL ESTATE52-539,217,966,3976,079,688,20468,756,951BANKS & CREDIT UNIONS5223,871,658,7532,685,190,95137,760,462SECURITIES & OTHER FINANCIAL INVESTMENT523, 5251,697,353,991735,958,0998,413,051INSURANCE AGENTS & BROKERS5241,575,639,393840,080,3516,549,358REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | INTERNET PUBLISHING & BROADCASTING | 516 | NA | ICS no longer valid | |
| OTHER INFORMATION SERVICES519185,865,153105,287,0931,512,005FINANCE, INSURANCE, REAL ESTATE52-539,217,966,3976,079,688,20468,756,951BANKS & CREDIT UNIONS5223,871,658,7532,685,190,95137,760,462SECURITIES & OTHER FINANCIAL INVESTMENT523, 5251,697,353,991735,958,0998,413,051INSURANCE AGENTS & BROKERS5241,575,639,393840,080,3516,549,358REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | TELEPHONE & TELECOMMUNICATIONS | 517 | 2,298,811,769 | 2,088,466,680 | 16,452,603 |
| FINANCE, INSURANCE, REAL ESTATE52-539,217,966,3976,079,688,20468,756,951BANKS & CREDIT UNIONS5223,871,658,7532,685,190,95137,760,462SECURITIES & OTHER FINANCIAL INVESTMENT523, 5251,697,353,991735,958,0998,413,051INSURANCE AGENTS & BROKERS5241,575,639,393840,080,3516,549,358REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS | S 518 | 676,480,083 | 355,995,438 | 4,609,288 |
| BANKS & CREDIT UNIONS5223,871,658,7532,685,190,95137,760,462SECURITIES & OTHER FINANCIAL INVESTMENT523, 5251,697,353,991735,958,0998,413,051INSURANCE AGENTS & BROKERS5241,575,639,393840,080,3516,549,358REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | OTHER INFORMATION SERVICES | 519 | 185,865,153 | 105,287,093 | 1,512,005 |
| SECURITIES & OTHER FINANCIAL INVESTMENT 523, 525 1,697,353,991 735,958,099 8,413,051 INSURANCE AGENTS & BROKERS 524 1,575,639,393 840,080,351 6,549,358 REAL ESTATE AGENTS & BROKERS 531 916,077,497 792,760,659 10,550,523 RENTAL OF TANGIBLE PERSONAL PROPERTY 532 1,136,110,213 1,005,374,812 5,360,909 LESSORS OF NONFINANCIAL INTANGIBLES 533 21,126,550 20,323,332 122,648 BUSINESS, PERSONAL AND OTHER SERVICES 54-92 31,367,887,277 24,352,777,030 269,291,093 LEGAL SERVICES 5411 1,219,437,415 1,074,909,028 15,948,089 | FINANCE, INSURANCE, REAL ESTATE | <u>52-53</u> | <u>9,217,966,397</u> | 6,079,688,204 | <u>68,756,951</u> |
| INSURANCE AGENTS & BROKERS5241,575,639,393840,080,3516,549,358REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | BANKS & CREDIT UNIONS | 522 | 3,871,658,753 | 2,685,190,951 | 37,760,462 |
| REAL ESTATE AGENTS & BROKERS531916,077,497792,760,65910,550,523RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | SECURITIES & OTHER FINANCIAL INVESTMENT | 523, 525 | 1,697,353,991 | 735,958,099 | 8,413,051 |
| RENTAL OF TANGIBLE PERSONAL PROPERTY5321,136,110,2131,005,374,8125,360,909LESSORS OF NONFINANCIAL INTANGIBLES53321,126,55020,323,332122,648BUSINESS, PERSONAL AND OTHER SERVICES54-9231,367,887,27724,352,777,030269,291,093LEGAL SERVICES54111,219,437,4151,074,909,02815,948,089 | INSURANCE AGENTS & BROKERS | 524 | 1,575,639,393 | 840,080,351 | 6,549,358 |
| RENTAL OF TANGIBLE PERSONAL PROPERTY 532 1,136,110,213 1,005,374,812 5,360,909 LESSORS OF NONFINANCIAL INTANGIBLES 533 21,126,550 20,323,332 122,648 BUSINESS, PERSONAL AND OTHER SERVICES 54-92 31,367,887,277 24,352,777,030 269,291,093 LEGAL SERVICES 5411 1,219,437,415 1,074,909,028 15,948,089 | REAL ESTATE AGENTS & BROKERS | 531 | 916,077,497 | 792,760,659 | 10,550,523 |
| BUSINESS, PERSONAL AND OTHER SERVICES 54-92 31,367,887,277 24,352,777,030 269,291,093 LEGAL SERVICES 5411 1,219,437,415 1,074,909,028 15,948,089 | RENTAL OF TANGIBLE PERSONAL PROPERTY | 532 | 1,136,110,213 | 1,005,374,812 | 5,360,909 |
| LEGAL SERVICES 5411 1,219,437,415 1,074,909,028 15,948,089 | LESSORS OF NONFINANCIAL INTANGIBLES | 533 | 21,126,550 | 20,323,332 | 122,648 |
| | BUSINESS, PERSONAL AND OTHER SERVICES | <u>54-92</u> | <u>31,367,887,277</u> | 24,352,777,030 | <u>269,291,093</u> |
| ACCOUNTING SERVICES 5412 554,227,302 503,554,275 7,410,402 | LEGAL SERVICES | 5411 | 1,219,437,415 | 1,074,909,028 | 15,948,089 |
| | ACCOUNTING SERVICES | 5412 | 554,227,302 | 503,554,275 | 7,410,402 |

| | | INCOME SUB | <u>JECT TO B&O TAX</u> | ACCRU |
|--|------------------------|-----------------|----------------------------|----------|
| IDUSTRY | NAICS | GROSS | TAXABLE | B&O T |
| ARCHITECTURAL/ENGINEERING/DESIGN SVCS | 5413, 5414 | 2,604,533,318 | 2,156,641,188 | 23,529,5 |
| COMPUTER SYSTEM DESIGN SERVICES | 5415 | 2,342,370,243 | 1,461,217,680 | 16,671,9 |
| CONSULTING SERVICES | 5416 | 2,330,357,364 | 1,584,840,971 | 20,428,0 |
| ADVERTISING & PUBLIC RELATIONS | 5418 | 369,821,151 | 295,857,317 | 3,728,9 |
| OTHER PROFESSIONAL SERVICES | 5417, 5419 | 1,993,777,851 | 1,305,926,004 | 12,298,3 |
| MANAGEMENT SERVICES | 55 | 78,643,582 | 57,062,476 | 562, |
| ADMINISTRATIVE & SUPPORT SERVICES | 561 | 4,237,924,491 | 3,216,635,357 | 31,631, |
| EMPLOYMENT SERVICES | 5613 | 676,278,970 | 524,585,599 | 7,178, |
| TRAVEL SERVICES | 5615 | 248,558,744 | 220,825,777 | 1,037, |
| INVESTIGATION & SECURITY SERVICES | 5616 | 206,735,399 | 184,585,362 | 2,192, |
| BUILDING SERVICES & JANITORIAL | 5617 | 2,354,383,250 | 1,567,523,282 | 14,915,4 |
| OTHER | 5611, 5612, 5614, 5619 | 751,968,128 | 719,115,337 | 6,306, |
| WASTE TREATMENT/ COLLECTION | 562 | 620,729,347 | 566,200,590 | 6,017, |
| SCHOOLS (PUBLIC, PRIVATE, TECHNICAL) | 61 | 539,469,094 | 253,273,693 | 3,354, |
| HEALTH SERVICES | 62 | 7,737,441,715 | 6,346,044,939 | 90,248, |
| PHYSICIANS | 6211 | 1,662,340,769 | 1,468,917,202 | 21,797, |
| DENTISTS | 6212 | 716,799,009 | 712,176,638 | 10,649, |
| OTHER PRACTITIONERS | 6213 | 681,774,520 | 629,703,017 | 8,928, |
| HOSPITALS | 622 | 2,486,011,530 | 1,916,390,225 | 28,216, |
| NURSING & RETIREMENT HOMES | 623 | 448,450,272 | 412,022,832 | 4,753, |
| OTHER HEALTH FACILITIES & SERVICES | 6214, 6215, 6216, 6219 | 380,189,316 | 203,404,864 | 2,269, |
| SOCIAL SERVICES & DAY CARE | 624 | 1,361,876,299 | 1,003,430,161 | 13,633, |
| ARTS, ENTERTAINMENT, & RECREATION | 71 | 754,698,810 | 597,642,757 | 5,295, |
| PERFORMING ARTS, SPECTATOR SPORTS | 711 | 396,777,999 | 293,111,798 | 2,803 |
| MUSEUMS, HISTORICAL SITES, ETC. | 712 | 9,895,609 | 4,020,388 | 29, |
| AMUSEMENT, GAMBLING, RECREATION | 713 | 348,025,202 | 300,510,571 | 2,462, |
| ACCOMMODATIONS | 721 | 488,296,474 | 466,802,112 | 2,358, |
| RESTAURANTS, FOOD SERVICES | 7221, 7222, 7223 | 2,822,987,398 | 2,286,563,142 | 11,712, |
| DRINKING PLACES | 7224 | 170,886,924 | 148,351,843 | 881, |
| AUTO REPAIR & SERVICES | 8111 | 600,921,636 | 560,836,264 | 2,761, |
| OTHER REPAIR SERVICES | 8112, 8113, 8114 | 466,441,366 | 359,468,357 | 1,940, |
| PERSONAL SERVICES | 812 | 1,169,647,156 | 965,432,876 | 10,788, |
| PERSONAL CARE (BARBER, BEAUTY, ETC.) | 8121 | 391,378,910 | 386,200,772 | 5,222, |
| LAUNDRY & DRY CLEANING | 8123 | 98,374,689 | 96,127,897 | 598, |
| OTHER PERSONAL SERVICES | 8122, 8129 | 679,893,557 | 483,104,207 | 4,967, |
| RELIGIOUS, CIVIC & OTHER ORGANIZATIONS | 813, 814 | 220,937,142 | 104,700,359 | 1,199, |
| PUBLIC ADMINISTRATION, OTHER | 92,00 | 44,337,498 | 40,815,802 | 522, |
| OTAL ALL INDUSTRIES | | 158,355,145,668 | 116,665,981,467 | 773,164, |

TABLE 6: STATE RETAIL SALES TAX*: GROSS INCOME, TAXABLE INCOME & TAX DUE STATEWIDE AMOUNTS BY INDUSTRY (NAICS) 4TH QUARTER, 2008

| | | | | ACCRUED STATE |
|--|---------------------------|---|---|--|
| | | SALES SUBJECT | TO RETAIL SALES TAX | RETAIL SALES |
| INDUSTRY | NAICS | GROSS | TAXABLE | TAX* |
| RETAIL TRADE | 44-45 | <u>\$24,262,721,831</u> | <u>\$12,188,540,863</u> | <u>\$792,255,757</u> |
| MOTOR VEHICLES & PARTS | 441 | 2,598,759,807 | 2,136,105,508 | 138,846,957 |
| NEW & USED AUTO DEALERS | 4411 | 1,981,004,066 | 1,615,974,639 | 105,038,421 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 201,333,524 | 146,120,843 | 9,497,873 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 416,422,217 | 374,010,026 | 24,310,663 |
| FURNITURE & HOME FURNISHINGS | 442 | 522,412,731 | 458,092,505 | 29,776,062 |
| ELECTRONICS & APPLIANCES | 443 | 1,068,875,565 | 844,616,180 | 54,900,093 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 506,389,233 | 450,586,067 | 29,288,111 |
| COMPUTERS & SOFTWARE | 44312 | 549,058,230 | 381,968,153 | 24,827,957 |
| CAMERA & PHOTO SUPPLIES | 44313 | 13,428,102 | 12,061,960 | 784,025 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 1,076,500,688 | 1,006,819,380 | 65,443,297 |
| BUILDING MATERIALS | 4441 | 957,610,441 | 913,468,344 | 59,375,471 |
| LAWN & GARDEN SUPPLIES & EQUIPMENT | 4442 | 118,890,247 | 93,351,036 | 6,067,826 |
| FOOD & BEVERAGE STORES | 445 | 3,236,505,745 | 850,252,184 | 55,266,433 |
| GROCERY & CONVENIENCE STORES | 4451 | 3,120,954,509 | 801,420,898 | 52,092,398 |
| OTHER FOOD & BEVERAGE STORES DRUG/HEALTH STORES | 4452, 4453 446 | 115,551,236 1,289,519,916 | 48,831,286 | 3,174,035 23,033,480 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 440 447 | 1,662,549,491 | 354,361,133 323,119,645 | 23,033,480 21,002,809 |
| APPAREL & ACCESSORIES | 447 | 1,483,972,520 | 1,003,512,803 | 65,228,355 |
| CLOTHING & SHOE STORES | 4481, 4482 | 1,230,825,458 | 862,037,251 | 56,032,438 |
| JEWELRY & LUGGAGE STORES | 4483 | 253,147,062 | 141,475,552 | 9,195,917 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 650,575,483 | 546,049,040 | 35,493,228 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | | 505,300,940 | 411,963,012 | 26,777,629 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 145,274,543 | 134,086,028 | 8,715,599 |
| GENERAL MERCHANDISE STORES | 452 | 5,170,435,022 | 2,886,328,017 | 187,611,330 |
| DEPARTMENT STORES | 4521 | 1,029,557,315 | 902,519,955 | 58,663,797 |
| GENERAL MERCHANDISE STORES | 4529 | 4,140,877,707 | 1,983,808,062 | 128,947,533 |
| E-COMMERCE & MAIL ORDER | 4541 | 3,283,358,601 | 205,542,008 | 13,360,237 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 2,219,256,262 | 1,573,742,460 | 102,293,476 |
| AGRICULTURE, FORESTRY, FISHING | <u>11</u> | 70,258,962 | 37,413,752 | <u>2,431,929</u> |
| MINING | <u>21</u> | <u>25,172,452</u> | <u>16,651,655</u> | <u>1,082,357</u> |
| UTILITIES | <u>22</u> | <u>22,881,610</u> | <u>16,687,849</u> | <u>1,084,719</u> |
| CONSTRUCTION | <u>23</u> | <u>7,219,278,189</u> | <u>5,710,957,880</u> | <u>371,213,047</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 4,301,804,234 | 3,308,404,044 | 215,046,571 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 786,073,263 | 572,546,439 | 37,215,541 |
| SPECIAL TRADE CONTRACTORS | 238 | 2,131,400,317 | 1,830,007,022 | 118,950,911 |
| MANUFACTURING | <u>31-33</u> | <u>2,512,959,141</u> | <u>645,319,461</u> | <u>41,945,869</u> |
| WHOLESALE TRADE | <u>42</u> | <u>3,907,539,283</u> | <u>2,054,006,965</u> | <u>133,510,594</u> |
| DURABLE GOODS | 423 | 2,807,897,154 | 1,663,681,920 | 108,139,437 |
| NONDURABLE GOODS | 424 | 1,082,395,388 | 379,544,490 | 24,670,420 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 17,246,741 | 10,780,555 | 700,737 |
| TRANSPORTATION & WAREHOUSING INFORMATION | <u>48-49</u> | <u>193,387,261</u> 1,543,681,369 | <u>125,507,632</u> | <u>8,158,056</u> |
| FINANCE, INSURANCE | <u>51</u> | | 1,201,121,137 | 78,072,888 13,441,548 |
| REAL ESTATE, RENTAL/LEASING | <u>52</u> 53 | 312,954,962 818,080,731 | 206,792,644 678,857,800 | 44,125,819 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | <u>55</u> 54 | 1,394,312,408 | 624,508,943 | 40,593,191 |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | <u>55-62</u> | <u>2,511,979,526</u> | 752,638,214 | 48,921,756 |
| ARTS, ENTERTAINMENT & RECREATION | <u>55 62</u> <u>71</u> | 247,568,872 | 229,712,782 | 14,931,370 |
| ACCOMMODATIONS & FOOD SERVICES | <u>71</u> 72 | <u>2,711,409,847</u> | 2,588,277,748 | 168,238,230 |
| ACCOMMODATIONS | 721 | 461,888,436 | 438,274,664 | 28,487,881 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | | 2,249,521,411 | 2,150,003,084 | 139,750,349 |
| OTHER SERVICES | <u>81</u> | <u>998,970,585</u> | <u>855,357,759</u> | <u>55,598,421</u> |
| REPAIR & MAINTENANCE | <u>811</u> | 683,120,752 | 583,919,823 | 37,954,910 |
| PERSONAL SERVICE | 812 | 284,647,302 | 245,236,241 | 15,940,400 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 31,202,531 | 26,201,695 | 1,703,111 |
| PUBLIC ADMINISTRATION, OTHER | 92,00 | 11,549,464 | <u>11,283,748</u> | 733,448 |
| TOTAL ALL INDUSTRIES | | \$48,764,873,797 | \$27,943,795,902 | \$1,816,349,340 |
| | | Ψ ⁺⁰ ,10 ⁺ ,010,101 | Ψ <u></u> , <u></u> , <u></u> , <u></u> ,,,,,,,,,,,,,,,,,,,,,,,,,,, | Ψ·,0·0,0 - 0,0 - 0 |

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX: GROSS INCOME, TAXABLE INCOME & TAX DUE STATEWIDE AMOUNTS BY INDUSTRY 4TH QUARTER, 2008

| | | OPERATING INCOM | E SUBJECT TO TAX | ACCRUED |
|-----------------------------------|----------------|-------------------------------------|-------------------------------------|------------------------|
| TYPE OF UTILITY | STATE TAX RATE | GROSS | TAXABLE | STATE TAX |
| WATER DISTRIBUTION | 5.029% | \$256,599,071 | \$205,587,219 | \$10,321,664 |
| WATER SUPPLY | <u>3.02976</u> | <u>\$236,399,071</u> 196,745,961 | <u>\$205,387,219</u> 146,484,640 | 7,355,256 |
| MISCELLANEOUS | | 59,853,110 | 59,102,579 | 2,966,408 |
| | 0.050% | | | |
| SEWER COLLECTION | <u>3.852%</u> | <u>113,287,462</u> | <u>61,913,524</u> | <u>2,382,909</u> |
| SEWERAGE SYSTEMS MISCELLANEOUS | | 66,341,772 46,945,690 | 28,046,786 | 1,079,710 1,303,199 |
| | | | 33,866,738 | |
| POWER | <u>3.873%</u> | <u>2,099,394,223</u> | <u>1,391,891,819</u> | <u>53,905,873</u> |
| GAS DISTRIBUTION/TELEGRAPH | <u>3.852%</u> | <u>480,973,877</u> | 477,526,612 | <u>18,392,695</u> |
| MOTOR TRANSPORTATION | 1.926% | 1,290,802,787 | 372,544,034 | 7,067,649 |
| LOCAL/SUBURBAN TRANSIT | <u></u> | 131,816,909 | 35,989,671 | 680,427 |
| TRUCKING | | 945,615,331 | 219,959,665 | 4,175,722 |
| RAILROADS | | 34,916,139 | 25,494,440 | 490,915 |
| MISCELLANEOUS | | 178,454,408 | 91,100,258 | 1,720,585 |
| | | | | |
| URBAN TRANSPORTATION | 0.642% | 258,150,127 | 161,922,073 | 1,006,531 |
| LOCAL/SUBURBAN TRANSIT | | 83,075,175 | 46,718,307 | 280,655 |
| TRUCKING | | 70,331,187 | 46,890,175 | 294,702 |
| MISCELLANEOUS | | 104,743,765 | 68,313,591 | 431,174 |
| | | | | |
| OTHER PUBLIC SERVICE | <u>1.926%</u> | 130,929,208 | 52,364,164 | <u>995,723</u> |
| WATER TRANSPORT | | 53,977,576 | 25,756,397 | 495,828 |
| MISCELLANEOUS | | 76,951,632 | 26,607,767 | 499,895 |
| TOTAL | | \$4,630,136,755 | \$2,723,749,445 | \$94,073,044 |

APPENDIX A: Frequently Asked Questions

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period? There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

• Two-Month Wait Period

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

Data Checks

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

Publication

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, http://www.census.gov/epcd/www/naicsdev.htm).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaics

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

• Exempt firms

Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.

• Retail Sales Tax Requirements

If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.

• B&O Tax Implications

The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

| B&O Tax Classification | Rate |
|--------------------------------|--------|
| Retailing | .00471 |
| Extracting/Extracting for hire | .00484 |
| Manufacturing | .00484 |
| Wholesaling | .00484 |
| Service and Other Activities | .015 |

For more information about the B&O tax visit the Department's web site at http://dor.wa.gov/content/taxes/busoccupation/default.aspx

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at http://dor.wa.gov/content/gis/salestaxratelookup.aspx

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

| Utility Activity | Tax Rate |
|---|----------|
| Distribution of water | .05029 |
| Generation/distribution of electrical power | .03873 |
| Telegraph companies, distribution of natural gas, and collection of sewerage | .03852 |
| Urban transportation and watercraft vessels under 65 feet in length | .00642 |
| Railroads, railroad car companies, motor transportation and all other public service businesses | .01926 |

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

Still can't find what you are looking for? Contact the Department of Revenue at 360-570-6070.