## MENU OF MAJOR REPLACEMENT WASHINGTON TAX ALTERNATIVES

|  |   |   |  |   |  | Tax Principles** |  |
|--|---|---|--|---|--|------------------|--|
|  | Daniel Caller   | Annual  | A.1  | D'an I and an a   | Most Advanced  | Most Eroded      |  |
| T  | <b>Description</b>  | <b>Estimated Impact</b>   | Advantages   | Disadvantages   | By Tax   | By Tax           |  |
| Taxes on Goods and Serv  |   |   |  |   |  |                  |  |
| 1 Conventional value-<br>added tax ( <i>multi-stage</i><br>tax)                | <ul> <li>Single rate at 1.1%</li> <li>Credits taxes already paid</li> <li>Includes services</li> <li>Subtraction method or addition method</li> </ul> | • \$2.0 billion*  | <ul> <li>Broad-based</li> <li>Approximates cost of government services</li> <li>Removes pyramiding</li> </ul>    | <ul><li>Fed tax deduction in the year product sold</li><li>Unique tax</li></ul> | <ul><li> Neutrality</li><li> Equity</li><li> Stability</li></ul>                       | Simplicity       |  |
| 2 Unified goods and services tax   | <ul><li>Rate at 4%</li><li>Includes services</li><li>Invoice credit method</li></ul>  | • \$7.9 billion*  | <ul><li>Broad-based</li><li>Removes pyramiding</li><li>Could target low-income relief</li></ul>                  | <ul><li>Fed tax deduction in the year product sold</li><li>Unique tax</li></ul> | <ul><li>Neutrality</li><li>Transparency</li><li>Equity</li><li>Transparency</li></ul>  | Simplicity       |  |
| 3 Modified VAT/flat tax<br>on wages ("true"<br>business and occupation<br>tax) | <ul><li>Single rate at 1%</li><li>Conventional VAT less wages</li><li>Targets low-income relief</li></ul>   | <ul> <li>\$1.1 billion from wages<br/>and salaries*</li> <li>\$800 million from<br/>firms*</li> </ul> | <ul> <li>Everyone (owners and workers) pays the same on their value added</li> <li>Removes pyramiding</li> </ul> | <ul><li>Could be perceived as an income tax</li><li>Unique tax</li></ul>        | <ul><li> Neutrality</li><li> Equity</li><li> Stability</li><li> Transparency</li></ul> | Simplicity       |  |

## **Taxes on Business and Personal Income**

| 4 Corporate net income | • Rate at 3.4%                               | • \$500 million       | Federal tax deduction                        | Declining as a revenue                       | • Equity                            | • Stability                      |
|------------------------|--|-----------------------|--|--|-------------------------------------|----------------------------------|
| tax                    | • Tax base is corporate profits              |                       | <ul> <li>Similar to 46 states</li> </ul>     | source for states                            | <ul> <li>Neutrality</li> </ul>      | <ul> <li>Volatility</li> </ul>   |
|                        |  |                       |  |  | <ul> <li>Competitiveness</li> </ul> |                                  |
| 5 Flat rate personal   | • Single rate at 1%                          | • \$1.1 billion (with | • Federal tax deduction                      | <ul> <li>Administrative burden</li> </ul>    | • Equity                            | <ul> <li>Simplicity</li> </ul>   |
| income tax             | <ul> <li>Based on federal AGI</li> </ul>     | deductions & personal | <ul> <li>Paid when income earned</li> </ul>  |  | <ul> <li>Neutrality</li> </ul>      | <ul> <li>Transparency</li> </ul> |
|                        |  | exemption)            | • Similar to 6 states                        |  | <ul> <li>L-T Adequacy</li> </ul>    |                                  |
|                        |  | • \$1.5 billion (no   |  |  | <ul> <li>Stability</li> </ul>       |                                  |
|                        |  | deductions)           |  |  |                                     |                                  |
| 6 Graduated personal   | • Rate at 3, 4.5 and 5%                      | • \$4.7 billion       | • Federal tax deduction                      | <ul> <li>Administrative burden</li> </ul>    | • Equity                            | <ul> <li>Simplicity</li> </ul>   |
| income tax             | <ul> <li>Based on federal taxable</li> </ul> |                       | <ul> <li>Paid each payroll period</li> </ul> | <ul> <li>Constitutional Amendment</li> </ul> | <ul> <li>Neutrality</li> </ul>      | <ul> <li>Transparency</li> </ul> |
|                        | income                                       |                       | • Similar to 33 states                       | required                                     | <ul> <li>L-T Adequacy</li> </ul>    |                                  |
|                        |  |                       |  |  | <ul> <li>Stability</li> </ul>       |                                  |

Department of Revenue June 14, 2002

<sup>\*</sup>Impacts are based on calibrations by Neil Bruce. All others are preliminary Department estimates.

\*\*Tax alternatives are evaluated on the basis of the following principles: Simplicity, Economic Neutrality, Equity/Fairness, Stability, Transparency, Interstate Competitiveness, and Long-Term Adequacy