

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,655</u>	<u>\$103,127,827</u>	<u>2,802</u>	<u>\$188,792,586</u>
MOTOR VEHICLES & PARTS	441	122	13,778,033	106	14,427,601
NEW & USED AUTO DEALERS	4411	15	2,586,980	17	6,462,998
RV, BOAT, MOTORCYCLE DEALERS	4412	20	83,659	23	2,815,254
AUTOMOTIVE PARTS & TIRE	4413	87	11,107,394	66	5,149,349
FURNITURE & HOME FURNISHING	442	147	1,334,894	153	2,574,094
ELECTRONICS & APPLIANCE STORES	443	202	3,275,085	209	4,342,628
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	12,836,797	99	8,086,459
BUILDING MATERIALS	4441	102	8,636,826	75	6,846,468
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	4,199,971	24	1,239,991
FOOD & BEVERAGE STORES	445	46	4,043,668	52	8,044,808
GROCERY & CONVENIENCE STORES	4451	15	4,007,364	8	7,955,329
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	36,304	44	89,479
DRUG/HEALTH STORES	446	225	3,271,656	258	14,248,096
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	14,863,768	D	D
APPAREL & ACCESSORIES	448	247	1,236,389	268	2,031,563
CLOTHING & SHOE STORES	4481, 4482	228	1,208,451	248	1,989,345
JEWELRY & LUGGAGE STORES	4483	19	27,938	20	42,218
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	912,433	291	3,378,055
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	175	739,515	231	3,141,398
BOOK STORES & NEWS DEALERS	4512	52	172,918	60	236,657
GENERAL MERCHANDISE STORES	452	27	26,104,986	30	116,938,667
DEPARTMENT STORES	4521	5	371,259	5	259,057
GENERAL MERCHANDISE STORES	4529	22	25,733,727	25	116,679,610
E-COMMERCE & MAIL ORDER	4541	284	6,312,205	318	5,728,076
MISCELLANEOUS RETAILERS	453, 4542, 4543	955	15,157,913	1,016	8,971,291
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>830,072</u>	<u>12</u>	<u>189,125</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>280,640</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>327,875</u>	<u>4</u>	<u>157,716</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>714</u>	<u>57,789,791</u>	<u>432</u>	<u>31,476,379</u>
CONSTRUCTION OF BUILDINGS	236	139	29,978,707	112	11,430,289
HEAVY CONSTRUCTION & HIGHWAYS	237	47	3,605,224	24	2,633,671
SPECIAL TRADE CONTRACTORS	238	528	24,205,860	296	17,412,419
<u>MANUFACTURING</u>	<u>31-33</u>	<u>388</u>	<u>8,701,993</u>	<u>388</u>	<u>5,204,452</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,113</u>	<u>48,210,062</u>	<u>1,115</u>	<u>18,617,754</u>
DURABLE GOODS	423	783	40,509,275	786	13,418,047
NONDURABLE GOODS	424	324	7,670,704	325	5,163,866
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	30,083	4	35,841
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>1,786,110</u>	<u>20</u>	<u>974,833</u>
<u>INFORMATION</u>	<u>51</u>	<u>279</u>	<u>10,681,850</u>	<u>283</u>	<u>11,671,998</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>3,329,303</u>	<u>60</u>	<u>1,697,976</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>155</u>	<u>9,761,346</u>	<u>133</u>	<u>4,701,650</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>285</u>	<u>4,592,577</u>	<u>308</u>	<u>3,833,438</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>321</u>	<u>5,522,707</u>	<u>292</u>	<u>5,360,471</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>29</u>	<u>1,164,734</u>	<u>42</u>	<u>3,078,058</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>76</u>	<u>24,278,248</u>	<u>58</u>	<u>31,709,208</u>
ACCOMMODATIONS	721	12	4,733,654	10	5,656,496
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	19,544,594	48	26,052,712
<u>OTHER SERVICES</u>	<u>81</u>	<u>231</u>	<u>13,426,558</u>	<u>186</u>	<u>5,311,628</u>
REPAIR & MAINTENANCE	811	165	11,656,050	117	3,599,680
PERSONAL SERVICE	812	41	1,654,454	42	1,149,656
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	116,054	27	562,292
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>67,128</u>	<u>4</u>	<u>165,190</u>
TOTAL ALL INDUSTRIES		6,388	\$293,878,821	6,141	\$312,991,998

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	7,345	\$1,983,072,039	5,810	\$765,621,231
MOTOR VEHICLES & PARTS	441	314	462,204,497	236	164,025,800
NEW & USED AUTO DEALERS	4411	85	358,417,746	46	124,450,794
RV, BOAT, MOTORCYCLE DEALERS	4412	61	46,852,380	45	12,706,566
AUTOMOTIVE PARTS & TIRE	4413	168	56,934,371	145	26,868,440
FURNITURE & HOME FURNISHING	442	364	74,808,354	323	30,683,925
ELECTRONICS & APPLIANCE STORES	443	547	99,440,869	428	35,243,087
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	333	194,176,844	280	132,329,779
BUILDING MATERIALS	4441	228	167,078,461	202	123,292,229
LAWN & GARDEN SUPPLIES & EQUIP.	4442	105	27,098,383	78	9,037,550
FOOD & BEVERAGE STORES	445	225	94,552,226	202	60,647,740
GROCERY & CONVENIENCE STORES	4451	52	81,037,794	46	50,562,437
OTHER FOOD & BEVERAGE STORES	4452, 4453	173	13,514,432	156	10,085,303
DRUG/HEALTH STORES	446	595	77,663,852	469	24,596,687
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	58,145,305	35	22,734,868
APPAREL & ACCESSORIES	448	660	139,258,190	525	29,379,042
CLOTHING & SHOE STORES	4481, 4482	551	122,354,897	456	27,068,369
JEWELRY & LUGGAGE STORES	4483	109	16,903,293	69	2,310,673
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	703	73,217,080	571	27,967,630
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	557	64,847,045	463	26,438,766
BOOK STORES & NEWS DEALERS	4512	146	8,370,035	108	1,528,864
GENERAL MERCHANDISE STORES	452	72	483,069,240	48	128,998,515
DEPARTMENT STORES	4521	11	149,267,864	7	37,315,060
GENERAL MERCHANDISE STORES	4529	61	333,801,376	41	91,683,455
E-COMMERCE & MAIL ORDER	4541	630	63,386,467	516	27,856,049
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,855	163,149,115	2,177	81,158,109
AGRICULTURE, FORESTRY, FISHING	11	63	2,031,751	61	1,448,415
MINING	21	12	545,601	11	430,548
UTILITIES	22	17	2,813,996	17	1,300,221
CONSTRUCTION	23	2,249	574,971,347	1,782	443,302,342
CONSTRUCTION OF BUILDINGS	236	626	272,063,919	564	235,247,669
HEAVY CONSTRUCTION & HIGHWAYS	237	102	38,499,879	87	38,160,968
SPECIAL TRADE CONTRACTORS	238	1,521	264,407,549	1,131	169,893,705
MANUFACTURING	31-33	1,486	64,628,805	1,148	54,493,141
WHOLESALE TRADE	42	3,129	278,314,224	2,470	164,015,843
DURABLE GOODS	423	2,186	215,616,813	1,716	132,896,173
NONDURABLE GOODS	424	920	60,240,591	738	30,837,756
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	2,456,820	16	281,914
TRANSPORTATION & WAREHOUSING	48-49	82	5,534,799	65	8,648,671
INFORMATION	51	735	138,574,064	579	74,120,824
FINANCE, INSURANCE	52	155	32,566,865	125	5,965,421
REAL ESTATE, RENTAL/LEASING	53	464	69,585,794	428	58,584,176
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,141	78,485,858	832	39,810,223
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,212	94,338,121	861	53,633,593
ARTS, ENTERTAINMENT & RECREATION	71	212	40,996,851	174	21,995,119
ACCOMMODATIONS & FOOD SERVICES	72	495	428,416,637	589	281,752,524
ACCOMMODATIONS	721	58	65,256,392	287	117,244,672
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	437	363,160,245	302	164,507,852
OTHER SERVICES	81	902	110,174,903	624	49,617,735
REPAIR & MAINTENANCE	811	568	89,634,276	384	40,993,886
PERSONAL SERVICE	812	251	18,545,085	166	7,399,407
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	83	1,995,542	74	1,224,442
PUBLIC ADMINISTRATION, OTHER	92.00	17	591,843	15	322,353
TOTAL ALL INDUSTRIES		19,716	\$3,905,643,498	15,591	\$2,025,062,380

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	5,542	\$608,134,293	9,601	\$3,152,771,698
MOTOR VEHICLES & PARTS	441	208	125,420,062	361	676,830,331
NEW & USED AUTO DEALERS	4411	35	95,154,065	72	539,347,753
RV, BOAT, MOTORCYCLE DEALERS	4412	43	7,202,755	63	35,415,909
AUTOMOTIVE PARTS & TIRE	4413	130	23,063,242	226	102,066,669
FURNITURE & HOME FURNISHING	442	280	17,744,332	484	120,445,180
ELECTRONICS & APPLIANCE STORES	443	391	17,893,974	734	125,608,047
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	277	86,702,555	477	405,365,647
BUILDING MATERIALS	4441	183	75,541,608	328	362,609,893
LAWN & GARDEN SUPPLIES & EQUIP.	4442	94	11,160,947	149	42,755,754
FOOD & BEVERAGE STORES	445	139	49,075,148	370	209,514,464
GROCERY & CONVENIENCE STORES	4451	29	45,813,467	102	189,329,730
OTHER FOOD & BEVERAGE STORES	4452, 4453	110	3,261,681	268	20,184,734
DRUG/HEALTH STORES	446	449	27,712,332	749	160,007,067
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	24,741,666	106	97,414,820
APPAREL & ACCESSORIES	448	485	15,382,087	849	146,523,223
CLOTHING & SHOE STORES	4481, 4482	400	14,086,128	708	131,693,225
JEWELRY & LUGGAGE STORES	4483	85	1,295,959	141	14,829,998
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	557	15,177,152	848	73,148,995
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	443	13,309,813	665	62,539,821
BOOK STORES & NEWS DEALERS	4512	114	1,867,339	183	10,609,174
GENERAL MERCHANDISE STORES	452	52	151,395,136	73	717,703,024
DEPARTMENT STORES	4521	7	13,590,476	10	145,152,969
GENERAL MERCHANDISE STORES	4529	45	137,804,660	63	572,550,055
E-COMMERCE & MAIL ORDER	4541	526	25,485,842	794	140,269,995
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,149	51,404,007	3,756	279,940,905
AGRICULTURE, FORESTRY, FISHING	11	64	2,010,864	128	3,197,181
MINING	21	7	600,674	10	4,444,290
UTILITIES	22	12	113,373	17	7,567,757
CONSTRUCTION	23	1,298	188,191,178	4,619	1,537,018,758
CONSTRUCTION OF BUILDINGS	236	424	87,337,467	1,464	694,867,731
HEAVY CONSTRUCTION & HIGHWAYS	237	53	11,837,477	143	98,687,035
SPECIAL TRADE CONTRACTORS	238	821	89,016,234	3,012	743,463,992
MANUFACTURING	31-33	1,005	23,782,584	1,961	112,811,617
WHOLESALE TRADE	42	2,235	66,661,371	3,893	418,034,210
DURABLE GOODS	423	1,519	50,797,439	2,633	340,436,502
NONDURABLE GOODS	424	706	15,730,249	1,220	76,532,375
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	133,683	40	1,065,333
TRANSPORTATION & WAREHOUSING	48-49	59	3,829,463	162	18,354,802
INFORMATION	51	538	51,317,255	919	351,116,670
FINANCE, INSURANCE	52	109	6,496,862	185	72,927,694
REAL ESTATE, RENTAL/LEASING	53	295	16,173,706	595	153,127,038
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	698	17,136,095	1,809	118,119,248
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	833	32,181,947	2,062	213,069,648
ARTS, ENTERTAINMENT & RECREATION	71	171	5,971,780	381	70,815,911
ACCOMMODATIONS & FOOD SERVICES	72	391	154,122,124	852	754,787,450
ACCOMMODATIONS	721	160	45,002,861	55	88,729,927
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	231	109,119,263	797	666,057,523
OTHER SERVICES	81	618	41,528,737	1,626	208,359,802
REPAIR & MAINTENANCE	811	401	35,483,311	994	170,786,615
PERSONAL SERVICE	812	151	4,755,602	512	35,125,912
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	66	1,289,824	120	2,447,275
PUBLIC ADMINISTRATION, OTHER	92.00	15	805,121	19	1,602,710
TOTAL ALL INDUSTRIES		13,890	\$1,219,057,427	28,839	\$7,198,126,484

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	1,560	\$15,277,210	5,617	\$893,085,071
MOTOR VEHICLES & PARTS	441	51	1,326,097	233	282,049,787
NEW & USED AUTO DEALERS	4411	7	169,493	39	228,566,569
RV, BOAT, MOTORCYCLE DEALERS	4412	13	54,717	45	12,936,664
AUTOMOTIVE PARTS & TIRE	4413	31	1,101,887	149	40,546,554
FURNITURE & HOME FURNISHING	442	86	445,560	281	19,564,920
ELECTRONICS & APPLIANCE STORES	443	116	765,126	417	24,416,412
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	3,180,694	310	115,460,998
BUILDING MATERIALS	4441	50	1,877,723	230	95,279,365
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,302,971	80	20,181,633
FOOD & BEVERAGE STORES	445	22	1,956,899	147	55,963,773
GROCERY & CONVENIENCE STORES	4451	4	1,923,319	35	49,484,510
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	33,580	112	6,479,263
DRUG/HEALTH STORES	446	129	561,385	455	39,844,637
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,889,728	54	52,687,946
APPAREL & ACCESSORIES	448	143	222,405	472	16,041,234
CLOTHING & SHOE STORES	4481, 4482	130	218,981	414	10,785,396
JEWELRY & LUGGAGE STORES	4483	13	3,424	58	5,255,838
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	223,187	509	20,873,753
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	205,540	412	20,202,104
BOOK STORES & NEWS DEALERS	4512	30	17,647	97	671,649
GENERAL MERCHANDISE STORES	452	20	212,069	57	172,056,737
DEPARTMENT STORES	4521	5	67,553	10	40,343,017
GENERAL MERCHANDISE STORES	4529	15	144,516	47	131,713,720
E-COMMERCE & MAIL ORDER	4541	180	1,412,855	518	27,418,030
MISCELLANEOUS RETAILERS	453, 4542, 4543	583	3,081,205	2,164	66,706,844
AGRICULTURE, FORESTRY, FISHING	11	8	321,926	54	817,080
MINING	21	D	D	12	2,584,534
UTILITIES	22	D	D	17	517,364
CONSTRUCTION	23	277	18,032,608	2,114	266,444,009
CONSTRUCTION OF BUILDINGS	236	53	4,246,886	517	111,327,047
HEAVY CONSTRUCTION & HIGHWAYS	237	20	7,091,179	92	49,117,650
SPECIAL TRADE CONTRACTORS	238	204	6,694,543	1,505	105,999,312
MANUFACTURING	31-33	160	1,840,395	981	34,530,187
WHOLESALE TRADE	42	567	12,835,466	2,375	111,990,917
DURABLE GOODS	423	384	9,951,334	1,679	88,255,228
NONDURABLE GOODS	424	179	2,863,943	680	23,670,263
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	20,189	16	65,426
TRANSPORTATION & WAREHOUSING	48-49	13	600,199	83	5,834,692
INFORMATION	51	162	2,730,101	573	74,350,375
FINANCE, INSURANCE	52	36	191,440	128	11,197,497
REAL ESTATE, RENTAL/LEASING	53	76	4,041,130	358	37,893,820
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	139	913,869	725	21,656,560
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	139	2,799,423	904	26,283,499
ARTS, ENTERTAINMENT & RECREATION	71	9	270,962	134	10,760,337
ACCOMMODATIONS & FOOD SERVICES	72	29	4,398,537	282	175,929,005
ACCOMMODATIONS	721	10	1,999,113	52	22,009,818
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	19	2,399,424	230	153,919,187
OTHER SERVICES	81	92	3,453,473	647	50,588,632
REPAIR & MAINTENANCE	811	46	3,003,703	453	40,921,363
PERSONAL SERVICE	812	27	294,266	140	7,145,569
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	155,504	54	2,521,700
PUBLIC ADMINISTRATION, OTHER	92.00	6	100,655	20	1,104,774
TOTAL ALL INDUSTRIES		3,277	\$68,008,164	15,024	\$1,725,568,353

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,720</u>	<u>\$424,481,077</u>	<u>1,901</u>	<u>\$22,895,614</u>
MOTOR VEHICLES & PARTS	441	148	106,566,963	79	3,055,894
NEW & USED AUTO DEALERS	4411	18	88,475,507	8	730,614
RV, BOAT, MOTORCYCLE DEALERS	4412	30	5,623,520	19	103,498
AUTOMOTIVE PARTS & TIRE	4413	100	12,467,936	52	2,221,782
FURNITURE & HOME FURNISHING	442	191	12,195,906	99	439,346
ELECTRONICS & APPLIANCE STORES	443	285	35,722,195	128	632,482
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	14,140,887	89	4,068,139
BUILDING MATERIALS	4441	126	12,439,395	67	3,213,410
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	1,701,492	22	854,729
FOOD & BEVERAGE STORES	445	84	16,164,626	26	2,745,077
GROCERY & CONVENIENCE STORES	4451	25	14,191,635	8	2,723,887
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	1,972,991	18	21,190
DRUG/HEALTH STORES	446	304	10,033,378	180	1,338,075
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	10,940,418	12	4,126,830
APPAREL & ACCESSORIES	448	360	13,179,771	183	393,320
CLOTHING & SHOE STORES	4481, 4482	309	9,918,908	166	387,595
JEWELRY & LUGGAGE STORES	4483	51	3,260,863	17	5,725
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	375	16,865,093	186	385,789
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	296	16,744,972	155	352,301
BOOK STORES & NEWS DEALERS	4512	79	120,121	31	33,488
GENERAL MERCHANDISE STORES	452	38	136,343,349	21	283,456
DEPARTMENT STORES	4521	8	29,526,779	5	108,612
GENERAL MERCHANDISE STORES	4529	30	106,816,570	16	174,844
E-COMMERCE & MAIL ORDER	4541	389	10,875,398	229	2,414,710
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,353	41,453,093	669	3,012,496
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>309,395</u>	<u>10</u>	<u>78,066</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>60,211</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>582,834</u>	<u>3</u>	<u>3,703</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>964</u>	<u>173,201,116</u>	<u>191</u>	<u>7,039,385</u>
CONSTRUCTION OF BUILDINGS	236	287	53,953,648	44	1,525,373
HEAVY CONSTRUCTION & HIGHWAYS	237	51	11,226,763	17	859,499
SPECIAL TRADE CONTRACTORS	238	626	108,020,705	130	4,654,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>551</u>	<u>24,025,140</u>	<u>183</u>	<u>1,413,861</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,422</u>	<u>87,021,618</u>	<u>636</u>	<u>5,418,339</u>
DURABLE GOODS	423	973	78,564,814	435	4,194,914
NONDURABLE GOODS	424	438	8,399,079	197	1,222,180
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	57,725	4	1,245
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>2,781,889</u>	<u>9</u>	<u>14,963</u>
<u>INFORMATION</u>	<u>51</u>	<u>360</u>	<u>26,163,227</u>	<u>192</u>	<u>4,562,441</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>2,122,842</u>	<u>45</u>	<u>174,406</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>217</u>	<u>48,066,395</u>	<u>63</u>	<u>920,725</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>413</u>	<u>53,512,210</u>	<u>156</u>	<u>618,016</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>528</u>	<u>13,533,341</u>	<u>131</u>	<u>372,507</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>6,305,677</u>	<u>13</u>	<u>192,318</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>103</u>	<u>48,079,201</u>	<u>39</u>	<u>5,039,523</u>
ACCOMMODATIONS	721	12	3,459,389	14	1,955,298
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	44,619,812	25	3,084,225
<u>OTHER SERVICES</u>	<u>81</u>	<u>273</u>	<u>12,135,084</u>	<u>93</u>	<u>1,462,830</u>
REPAIR & MAINTENANCE	811	176	9,166,371	54	1,222,084
PERSONAL SERVICE	812	67	2,744,332	25	167,589
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	224,381	14	73,157
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>340,648</u>	<u>5</u>	<u>11,928</u>
TOTAL ALL INDUSTRIES		8,767	\$922,721,905	3,672	\$50,242,895

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	4,826	\$759,635,372	992	\$7,290,129
MOTOR VEHICLES & PARTS	441	229	400,115,821	30	251,985
NEW & USED AUTO DEALERS	4411	42	274,264,134	6	233,103
RV, BOAT, MOTORCYCLE DEALERS	4412	46	84,049,435	4	2,975
AUTOMOTIVE PARTS & TIRE	4413	141	41,802,252	20	15,907
FURNITURE & HOME FURNISHING	442	248	17,537,780	46	127,895
ELECTRONICS & APPLIANCE STORES	443	358	23,551,413	71	364,563
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	221	73,239,466	45	1,542,659
BUILDING MATERIALS	4441	157	62,088,810	36	1,110,532
LAWN & GARDEN SUPPLIES & EQUIP.	4442	64	11,150,656	9	432,127
FOOD & BEVERAGE STORES	445	121	34,744,151	16	1,030,718
GROCERY & CONVENIENCE STORES	4451	39	32,940,570	4	1,023,587
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	1,803,581	12	7,131
DRUG/HEALTH STORES	446	403	17,115,766	79	332,616
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	29,374,967	6	1,584,168
APPAREL & ACCESSORIES	448	463	8,637,446	114	106,287
CLOTHING & SHOE STORES	4481, 4482	409	8,040,087	105	105,614
JEWELRY & LUGGAGE STORES	4483	54	597,359	9	673
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	448	6,220,015	95	151,337
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	359	3,903,582	70	139,306
BOOK STORES & NEWS DEALERS	4512	89	2,316,433	25	12,031
GENERAL MERCHANDISE STORES	452	47	74,737,235	16	75,748
DEPARTMENT STORES	4521	5	1,754,865	4	34,168
GENERAL MERCHANDISE STORES	4529	42	72,982,370	12	41,580
E-COMMERCE & MAIL ORDER	4541	450	18,539,922	125	545,889
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,807	55,821,390	349	1,176,264
AGRICULTURE, FORESTRY, FISHING	11	46	2,993,875	8	49,350
MINING	21	5	296,935	D	D
UTILITIES	22	10	180,053	3	111,764
CONSTRUCTION	23	1,466	251,474,571	152	3,024,112
CONSTRUCTION OF BUILDINGS	236	347	110,414,826	30	690,132
HEAVY CONSTRUCTION & HIGHWAYS	237	89	9,264,313	12	151,133
SPECIAL TRADE CONTRACTORS	238	1,030	131,795,432	110	2,182,847
MANUFACTURING	31-33	774	26,546,266	93	550,993
WHOLESALE TRADE	42	2,166	162,493,205	326	14,930,135
DURABLE GOODS	423	1,510	130,333,107	226	14,393,580
NONDURABLE GOODS	424	638	31,928,483	99	536,404
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	231,615	D	D
TRANSPORTATION & WAREHOUSING	48-49	75	11,077,083	6	46,153
INFORMATION	51	491	45,575,810	118	1,787,343
FINANCE, INSURANCE	52	117	8,978,383	29	228,821
REAL ESTATE, RENTAL/LEASING	53	301	45,069,400	58	1,788,476
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	634	15,681,660	106	467,812
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	732	33,465,990	89	231,294
ARTS, ENTERTAINMENT & RECREATION	71	93	7,830,118	6	6,956
ACCOMMODATIONS & FOOD SERVICES	72	218	113,039,136	11	517,567
ACCOMMODATIONS	721	20	18,892,929	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	198	94,146,207	9	479,425
OTHER SERVICES	81	488	46,869,453	52	1,253,368
REPAIR & MAINTENANCE	811	360	38,073,877	27	1,055,554
PERSONAL SERVICE	812	78	8,319,373	15	194,761
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	476,203	10	3,053
PUBLIC ADMINISTRATION, OTHER	92.00	16	3,431,492	5	21,420
TOTAL ALL INDUSTRIES		12,458	\$1,534,638,802	2,056	\$32,314,866

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	5,275	\$710,599,672	5,166	\$466,180,284
MOTOR VEHICLES & PARTS	441	260	144,880,724	192	106,104,536
NEW & USED AUTO DEALERS	4411	45	94,427,002	38	80,530,511
RV, BOAT, MOTORCYCLE DEALERS	4412	57	13,790,087	33	1,388,796
AUTOMOTIVE PARTS & TIRE	4413	158	36,663,635	121	24,185,229
FURNITURE & HOME FURNISHING	442	266	16,712,490	253	11,446,320
ELECTRONICS & APPLIANCE STORES	443	405	51,944,305	375	9,517,247
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	275	120,980,571	256	71,368,644
BUILDING MATERIALS	4441	187	86,552,198	176	64,112,646
LAWN & GARDEN SUPPLIES & EQUIP.	4442	88	34,428,373	80	7,255,998
FOOD & BEVERAGE STORES	445	144	48,313,505	155	46,498,846
GROCERY & CONVENIENCE STORES	4451	48	46,625,282	55	41,767,475
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	1,688,223	100	4,731,371
DRUG/HEALTH STORES	446	431	20,423,268	410	24,323,580
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	43,061,511	38	30,875,801
APPAREL & ACCESSORIES	448	459	16,148,913	450	7,416,660
CLOTHING & SHOE STORES	4481, 4482	409	14,350,574	387	6,071,660
JEWELRY & LUGGAGE STORES	4483	50	1,798,339	63	1,345,000
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	483	16,786,911	489	8,213,798
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	384	15,827,424	392	7,036,563
BOOK STORES & NEWS DEALERS	4512	99	959,487	97	1,177,235
GENERAL MERCHANDISE STORES	452	53	119,682,973	45	82,979,342
DEPARTMENT STORES	4521	8	18,424,693	7	15,748,989
GENERAL MERCHANDISE STORES	4529	45	101,258,280	38	67,230,353
E-COMMERCE & MAIL ORDER	4541	474	24,292,463	487	19,857,056
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,971	87,372,038	2,016	47,578,454
AGRICULTURE, FORESTRY, FISHING	11	53	4,457,815	49	1,795,426
MINING	21	11	2,375,867	11	2,487,961
UTILITIES	22	23	6,046,098	11	135,598
CONSTRUCTION	23	1,602	352,913,983	1,461	158,852,834
CONSTRUCTION OF BUILDINGS	236	401	180,167,625	417	80,400,695
HEAVY CONSTRUCTION & HIGHWAYS	237	90	41,463,245	68	20,192,120
SPECIAL TRADE CONTRACTORS	238	1,111	131,283,113	976	58,260,019
MANUFACTURING	31-33	937	41,863,579	879	26,324,241
WHOLESALE TRADE	42	2,396	266,855,132	2,005	76,688,955
DURABLE GOODS	423	1,704	220,481,151	1,398	57,315,783
NONDURABLE GOODS	424	678	46,253,063	591	19,298,201
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	120,918	16	74,971
TRANSPORTATION & WAREHOUSING	48-49	72	7,808,299	70	5,510,501
INFORMATION	51	529	79,647,194	494	50,756,655
FINANCE, INSURANCE	52	120	13,939,768	109	6,585,888
REAL ESTATE, RENTAL/LEASING	53	349	57,721,239	314	20,958,433
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	708	62,368,760	616	13,825,280
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	705	41,443,343	687	18,298,338
ARTS, ENTERTAINMENT & RECREATION	71	123	15,080,049	131	8,935,410
ACCOMMODATIONS & FOOD SERVICES	72	327	147,711,401	373	160,945,578
ACCOMMODATIONS	721	70	35,220,774	138	57,244,284
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	257	112,490,627	235	103,701,294
OTHER SERVICES	81	634	65,790,129	514	24,513,267
REPAIR & MAINTENANCE	811	448	57,206,485	351	18,721,213
PERSONAL SERVICE	812	130	7,230,647	107	4,274,773
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	56	1,352,997	56	1,517,281
PUBLIC ADMINISTRATION, OTHER	92.00	13	571,169	12	1,491,792
TOTAL ALL INDUSTRIES		13,877	\$1,877,193,497	12,902	\$1,044,286,441

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,992</u>	<u>\$412,510,281</u>	<u>4,398</u>	<u>\$167,446,012</u>
MOTOR VEHICLES & PARTS	441	183	30,466,401	144	16,596,023
NEW & USED AUTO DEALERS	4411	24	14,896,680	21	1,834,094
RV, BOAT, MOTORCYCLE DEALERS	4412	42	2,068,374	36	6,333,320
AUTOMOTIVE PARTS & TIRE	4413	117	13,501,347	87	8,428,609
FURNITURE & HOME FURNISHING	442	380	20,991,450	259	7,366,536
ELECTRONICS & APPLIANCE STORES	443	388	24,726,934	310	6,666,084
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	319	86,427,829	251	29,971,170
BUILDING MATERIALS	4441	225	77,586,341	171	27,327,285
LAWN & GARDEN SUPPLIES & EQUIP.	4442	94	8,841,488	80	2,643,885
FOOD & BEVERAGE STORES	445	172	40,843,370	113	17,122,798
GROCERY & CONVENIENCE STORES	4451	18	36,418,938	19	15,988,334
OTHER FOOD & BEVERAGE STORES	4452, 4453	154	4,424,432	94	1,134,464
DRUG/HEALTH STORES	446	458	23,030,219	371	12,868,423
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	16,171,824	12	8,028,837
APPAREL & ACCESSORIES	448	553	12,214,022	403	6,948,214
CLOTHING & SHOE STORES	4481, 4482	473	10,201,456	344	6,362,681
JEWELRY & LUGGAGE STORES	4483	80	2,012,566	59	585,533
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	572	8,834,538	409	4,941,338
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	455	7,925,140	322	3,759,509
BOOK STORES & NEWS DEALERS	4512	117	909,398	87	1,181,829
GENERAL MERCHANDISE STORES	452	52	52,176,089	40	15,375,754
DEPARTMENT STORES	4521	6	2,541,201	5	844,112
GENERAL MERCHANDISE STORES	4529	46	49,634,888	35	14,531,642
E-COMMERCE & MAIL ORDER	4541	559	36,536,929	451	14,922,705
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,336	60,090,676	1,635	26,638,130
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>72</u>	<u>1,291,455</u>	<u>51</u>	<u>1,058,438</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>457,995</u>	<u>7</u>	<u>848,029</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,393,336</u>	<u>6</u>	<u>30,414</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,569</u>	<u>311,547,087</u>	<u>1,200</u>	<u>120,079,095</u>
CONSTRUCTION OF BUILDINGS	236	714	188,269,917	332	65,108,179
HEAVY CONSTRUCTION & HIGHWAYS	237	79	30,569,873	53	6,031,943
SPECIAL TRADE CONTRACTORS	238	1,776	92,707,297	815	48,938,973
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,082</u>	<u>30,134,325</u>	<u>791</u>	<u>13,357,532</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,101</u>	<u>67,419,707</u>	<u>1,665</u>	<u>30,970,128</u>
DURABLE GOODS	423	1,384	34,967,292	1,088	18,463,291
NONDURABLE GOODS	424	703	32,143,516	567	12,490,186
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	308,899	10	16,651
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>55</u>	<u>1,411,353</u>	<u>44</u>	<u>2,867,435</u>
<u>INFORMATION</u>	<u>51</u>	<u>494</u>	<u>54,093,050</u>	<u>417</u>	<u>21,958,336</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>7,534,888</u>	<u>83</u>	<u>3,102,735</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>323</u>	<u>18,176,768</u>	<u>219</u>	<u>9,409,159</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>775</u>	<u>23,887,488</u>	<u>505</u>	<u>9,490,921</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,044</u>	<u>44,356,346</u>	<u>598</u>	<u>15,178,369</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>216</u>	<u>12,969,875</u>	<u>126</u>	<u>5,328,019</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>351</u>	<u>115,187,982</u>	<u>209</u>	<u>64,149,582</u>
ACCOMMODATIONS	721	137	18,884,325	84	24,555,549
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	214	96,303,657	125	39,594,033
<u>OTHER SERVICES</u>	<u>81</u>	<u>590</u>	<u>26,503,872</u>	<u>384</u>	<u>17,839,758</u>
REPAIR & MAINTENANCE	811	378	19,090,063	255	15,867,107
PERSONAL SERVICE	812	150	5,688,628	77	1,575,681
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	62	1,725,181	52	396,970
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>225,195</u>	<u>8</u>	<u>5,171,701</u>
TOTAL ALL INDUSTRIES		15,805	\$1,129,101,003	10,711	\$488,285,663

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	23,168	\$22,474,061,309	8,966	2,317,969,699
MOTOR VEHICLES & PARTS	441	1,051	5,077,327,828	320	583,161,787
NEW & USED AUTO DEALERS	4411	380	4,280,458,772	59	462,083,454
RV, BOAT, MOTORCYCLE DEALERS	4412	213	384,778,105	78	58,304,362
AUTOMOTIVE PARTS & TIRE	4413	458	412,090,951	183	62,773,971
FURNITURE & HOME FURNISHING	442	1,094	1,158,189,949	483	80,907,397
ELECTRONICS & APPLIANCE STORES	443	1,529	1,808,710,087	587	94,758,931
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,093	1,870,703,797	482	323,705,305
BUILDING MATERIALS	4441	763	1,726,233,903	340	280,387,179
LAWN & GARDEN SUPPLIES & EQUIP.	4442	330	144,469,894	142	43,318,126
FOOD & BEVERAGE STORES	445	1,532	1,310,712,664	336	156,823,811
GROCERY & CONVENIENCE STORES	4451	735	1,138,823,866	76	142,777,736
OTHER FOOD & BEVERAGE STORES	4452, 4453	797	171,888,798	260	14,046,075
DRUG/HEALTH STORES	446	1,477	1,087,253,385	678	94,746,524
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	353	405,379,816	64	51,123,952
APPAREL & ACCESSORIES	448	2,305	2,079,179,660	812	102,709,530
CLOTHING & SHOE STORES	4481, 4482	1,735	1,857,409,902	677	88,633,978
JEWELRY & LUGGAGE STORES	4483	570	221,769,758	135	14,075,552
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,804	930,612,322	842	89,647,978
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,365	812,395,878	664	77,421,503
BOOK STORES & NEWS DEALERS	4512	439	118,216,444	178	12,226,475
GENERAL MERCHANDISE STORES	452	150	3,121,560,177	72	439,492,499
DEPARTMENT STORES	4521	13	978,820,192	10	101,771,206
GENERAL MERCHANDISE STORES	4529	137	2,142,739,985	62	337,721,293
E-COMMERCE & MAIL ORDER	4541	1,288	1,292,911,786	741	104,390,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	9,492	2,331,519,838	3,549	196,501,742
AGRICULTURE, FORESTRY, FISHING	11	289	15,840,033	99	3,566,109
MINING	21	27	7,882,355	10	1,757,429
UTILITIES	22	63	22,656,387	19	863,470
CONSTRUCTION	23	18,703	14,685,930,960	4,242	754,538,355
CONSTRUCTION OF BUILDINGS	236	7,486	9,944,632,324	1,377	409,310,791
HEAVY CONSTRUCTION & HIGHWAYS	237	416	745,137,283	137	70,625,141
SPECIAL TRADE CONTRACTORS	238	10,801	3,996,161,353	2,728	274,602,423
MANUFACTURING	31-33	5,417	1,118,287,438	1,907	57,026,146
WHOLESALE TRADE	42	6,795	3,998,036,772	3,284	198,424,755
DURABLE GOODS	423	4,473	3,325,007,161	2,201	144,219,511
NONDURABLE GOODS	424	2,242	662,190,525	1,055	53,953,763
ELECTRONIC MARKETS, AGENTS & BROKERS	425	80	10,839,086	28	251,481
TRANSPORTATION & WAREHOUSING	48-49	634	293,842,172	111	6,959,633
INFORMATION	51	1,903	2,877,267,785	792	199,593,998
FINANCE, INSURANCE	52	337	543,632,796	151	30,977,161
REAL ESTATE, RENTAL/LEASING	53	1,798	1,845,690,803	518	69,417,786
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	7,167	2,133,038,842	1,520	66,547,783
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	8,375	2,144,977,869	1,849	117,810,928
ARTS, ENTERTAINMENT & RECREATION	71	2,290	731,681,193	331	40,817,306
ACCOMMODATIONS & FOOD SERVICES	72	6,545	8,285,976,971	730	442,066,913
ACCOMMODATIONS	721	552	2,062,005,611	117	38,766,859
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,993	6,223,971,360	613	403,300,054
OTHER SERVICES	81	6,606	1,715,778,008	1,256	129,779,149
REPAIR & MAINTENANCE	811	3,444	1,064,101,657	803	100,940,933
PERSONAL SERVICE	812	2,747	620,822,371	338	27,126,208
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	415	30,853,980	115	1,712,008
PUBLIC ADMINISTRATION, OTHER	92.00	106	16,027,242	21	2,092,178
TOTAL ALL INDUSTRIES		90,223	\$62,910,608,935	25,806	4,440,208,798

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	4,741	\$354,539,496	3,176	\$78,317,778
MOTOR VEHICLES & PARTS	441	195	91,405,937	112	8,467,810
NEW & USED AUTO DEALERS	4411	30	49,689,746	10	1,002,785
RV, BOAT, MOTORCYCLE DEALERS	4412	51	23,282,815	21	49,509
AUTOMOTIVE PARTS & TIRE	4413	114	18,433,376	81	7,415,516
FURNITURE & HOME FURNISHING	442	275	13,880,121	183	1,671,558
ELECTRONICS & APPLIANCE STORES	443	334	12,081,172	227	2,776,327
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	263	45,558,301	168	12,211,217
BUILDING MATERIALS	4441	176	30,482,340	117	7,993,549
LAWN & GARDEN SUPPLIES & EQUIP.	4442	87	15,075,961	51	4,217,668
FOOD & BEVERAGE STORES	445	120	30,575,900	66	9,828,342
GROCERY & CONVENIENCE STORES	4451	24	27,554,104	14	9,250,593
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	3,021,796	52	577,749
DRUG/HEALTH STORES	446	375	12,839,756	259	6,702,049
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	23,572,001	17	9,900,827
APPAREL & ACCESSORIES	448	427	7,488,990	289	1,173,100
CLOTHING & SHOE STORES	4481, 4482	371	6,159,329	251	1,144,092
JEWELRY & LUGGAGE STORES	4483	56	1,329,661	38	29,008
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	477	8,665,250	329	1,650,242
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	380	8,191,354	261	1,513,385
BOOK STORES & NEWS DEALERS	4512	97	473,896	68	136,857
GENERAL MERCHANDISE STORES	452	50	52,370,459	29	854,368
DEPARTMENT STORES	4521	5	714,983	5	356,680
GENERAL MERCHANDISE STORES	4529	45	51,655,476	24	497,688
E-COMMERCE & MAIL ORDER	4541	455	18,340,200	353	7,242,126
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,742	37,761,409	1,144	15,839,812
AGRICULTURE, FORESTRY, FISHING	11	74	3,649,920	52	1,569,335
MINING	21	8	586,230	9	940,888
UTILITIES	22	14	895,288	8	69,901
CONSTRUCTION	23	1,536	306,670,304	807	77,882,703
CONSTRUCTION OF BUILDINGS	236	412	172,803,116	205	30,718,044
HEAVY CONSTRUCTION & HIGHWAYS	237	80	54,797,750	49	15,612,800
SPECIAL TRADE CONTRACTORS	238	1,044	79,069,438	553	31,551,859
MANUFACTURING	31-33	801	23,760,683	487	15,253,782
WHOLESALE TRADE	42	1,886	64,642,160	1,386	35,236,951
DURABLE GOODS	423	1,286	46,243,998	978	27,587,404
NONDURABLE GOODS	424	585	18,122,280	395	7,573,657
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	275,882	13	75,890
TRANSPORTATION & WAREHOUSING	48-49	54	5,805,545	35	4,859,104
INFORMATION	51	454	28,172,883	332	15,933,408
FINANCE, INSURANCE	52	106	7,252,256	65	2,623,841
REAL ESTATE, RENTAL/LEASING	53	289	28,909,022	174	8,493,359
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	621	14,690,679	358	14,722,463
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	635	29,237,301	345	5,447,496
ARTS, ENTERTAINMENT & RECREATION	71	128	23,098,109	54	3,006,591
ACCOMMODATIONS & FOOD SERVICES	72	263	158,441,087	93	17,138,240
ACCOMMODATIONS	721	72	61,283,412	25	4,777,236
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	191	97,157,675	68	12,361,004
OTHER SERVICES	81	425	23,195,798	234	8,256,412
REPAIR & MAINTENANCE	811	276	18,871,537	152	6,464,449
PERSONAL SERVICE	812	94	3,529,936	52	1,324,624
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	55	794,325	30	467,339
PUBLIC ADMINISTRATION, OTHER	92.00	16	210,808	10	126,916
TOTAL ALL INDUSTRIES		12,051	\$1,073,757,569	7,625	\$289,879,168

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	5,483	\$666,759,385	2,377	\$39,934,145
MOTOR VEHICLES & PARTS	441	236	183,977,131	108	8,461,357
NEW & USED AUTO DEALERS	4411	47	130,754,539	13	4,488,174
RV, BOAT, MOTORCYCLE DEALERS	4412	40	20,727,099	24	702,263
AUTOMOTIVE PARTS & TIRE	4413	149	32,495,493	71	3,270,920
FURNITURE & HOME FURNISHING	442	288	15,164,379	128	1,262,018
ELECTRONICS & APPLIANCE STORES	443	375	14,659,266	165	1,912,017
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	307	98,699,559	120	8,617,875
BUILDING MATERIALS	4441	218	73,076,109	88	2,375,651
LAWN & GARDEN SUPPLIES & EQUIP.	4442	89	25,623,450	32	6,242,224
FOOD & BEVERAGE STORES	445	133	44,658,776	39	5,325,045
GROCERY & CONVENIENCE STORES	4451	46	42,738,051	11	5,276,678
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	1,920,725	28	48,367
DRUG/HEALTH STORES	446	436	21,812,943	207	1,509,391
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	41,050,718	11	1,333,996
APPAREL & ACCESSORIES	448	462	38,422,659	219	706,206
CLOTHING & SHOE STORES	4481, 4482	402	33,572,993	200	696,111
JEWELRY & LUGGAGE STORES	4483	60	4,849,666	19	10,095
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	506	25,150,615	234	778,413
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	405	24,670,577	187	705,535
BOOK STORES & NEWS DEALERS	4512	101	480,038	47	72,878
GENERAL MERCHANDISE STORES	452	55	102,077,848	22	589,531
DEPARTMENT STORES	4521	6	15,364,492	5	247,581
GENERAL MERCHANDISE STORES	4529	49	86,713,356	17	341,950
E-COMMERCE & MAIL ORDER	4541	497	21,930,915	265	3,453,927
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,138	59,154,576	859	5,984,369
AGRICULTURE, FORESTRY, FISHING	11	93	3,587,356	21	386,765
MINING	21	22	8,844,566	D	D
UTILITIES	22	20	2,176,685	6	359,358
CONSTRUCTION	23	1,818	209,725,978	578	45,084,382
CONSTRUCTION OF BUILDINGS	236	463	110,578,479	141	10,023,992
HEAVY CONSTRUCTION & HIGHWAYS	237	100	32,290,824	44	15,188,943
SPECIAL TRADE CONTRACTORS	238	1,255	66,856,675	393	19,871,447
MANUFACTURING	31-33	963	38,540,929	287	2,377,710
WHOLESALE TRADE	42	2,242	100,292,968	855	13,763,804
DURABLE GOODS	423	1,587	74,139,651	592	9,701,351
NONDURABLE GOODS	424	640	25,462,761	260	4,062,134
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	690,556	3	319
TRANSPORTATION & WAREHOUSING	48-49	72	8,495,476	21	685,330
INFORMATION	51	527	58,138,088	240	7,185,644
FINANCE, INSURANCE	52	112	4,610,028	50	629,126
REAL ESTATE, RENTAL/LEASING	53	319	24,777,471	109	4,762,853
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	705	19,694,765	232	1,827,020
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	795	48,479,461	275	2,304,676
ARTS, ENTERTAINMENT & RECREATION	71	127	16,553,258	25	746,198
ACCOMMODATIONS & FOOD SERVICES	72	352	133,503,285	52	6,229,787
ACCOMMODATIONS	721	86	17,528,759	14	2,131,818
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	266	115,974,526	38	4,097,969
OTHER SERVICES	81	640	40,138,254	178	6,106,882
REPAIR & MAINTENANCE	811	450	33,864,417	123	5,643,862
PERSONAL SERVICE	812	126	5,683,559	31	436,596
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	64	590,278	24	26,424
PUBLIC ADMINISTRATION, OTHER	92.00	12	260,139	8	54,084
TOTAL ALL INDUSTRIES		14,302	\$1,384,578,092	5,316	\$132,577,697

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,668</u>	<u>\$294,803,847</u>	<u>4,202</u>	<u>\$312,496,643</u>
MOTOR VEHICLES & PARTS	441	180	44,235,393	183	64,181,229
NEW & USED AUTO DEALERS	4411	25	19,994,071	29	45,433,225
RV, BOAT, MOTORCYCLE DEALERS	4412	42	7,465,345	42	2,791,041
AUTOMOTIVE PARTS & TIRE	4413	113	16,775,977	112	15,956,963
FURNITURE & HOME FURNISHING	442	271	8,583,413	227	5,966,868
ELECTRONICS & APPLIANCE STORES	443	323	8,608,007	301	10,485,128
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	277	38,589,267	216	61,983,959
BUILDING MATERIALS	4441	203	30,690,065	151	45,937,860
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	7,899,202	65	16,046,099
FOOD & BEVERAGE STORES	445	114	34,583,280	96	26,883,439
GROCERY & CONVENIENCE STORES	4451	29	33,221,721	35	25,854,803
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	1,361,559	61	1,028,636
DRUG/HEALTH STORES	446	370	12,160,783	361	9,404,334
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	18,028,572	34	15,444,600
APPAREL & ACCESSORIES	448	399	4,783,465	366	7,277,720
CLOTHING & SHOE STORES	4481, 4482	342	4,440,058	323	7,169,352
JEWELRY & LUGGAGE STORES	4483	57	343,407	43	108,368
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	439	3,959,521	418	9,171,072
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	347	3,368,204	329	8,461,927
BOOK STORES & NEWS DEALERS	4512	92	591,317	89	709,145
GENERAL MERCHANDISE STORES	452	47	73,400,923	45	56,463,203
DEPARTMENT STORES	4521	5	1,380,528	6	3,869,383
GENERAL MERCHANDISE STORES	4529	42	72,020,395	39	52,593,820
E-COMMERCE & MAIL ORDER	4541	468	18,598,005	432	12,262,388
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,753	29,273,218	1,523	32,972,703
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>1,518,290</u>	<u>55</u>	<u>1,274,663</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,267,686</u>	<u>4</u>	<u>210,310</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>297,231</u>	<u>14</u>	<u>2,681,430</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,953</u>	<u>139,392,902</u>	<u>850</u>	<u>109,798,667</u>
CONSTRUCTION OF BUILDINGS	236	529	72,423,644	251	46,712,364
HEAVY CONSTRUCTION & HIGHWAYS	237	90	13,224,248	60	21,009,341
SPECIAL TRADE CONTRACTORS	238	1,334	53,745,010	539	42,076,962
<u>MANUFACTURING</u>	<u>31-33</u>	<u>782</u>	<u>11,346,197</u>	<u>646</u>	<u>14,212,040</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,784</u>	<u>44,695,990</u>	<u>1,696</u>	<u>43,028,353</u>
DURABLE GOODS	423	1,217	35,383,179	1,174	29,613,509
NONDURABLE GOODS	424	558	9,269,024	511	13,233,189
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	43,787	11	181,655
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>1,100,887</u>	<u>41</u>	<u>3,934,201</u>
<u>INFORMATION</u>	<u>51</u>	<u>440</u>	<u>38,674,221</u>	<u>412</u>	<u>25,220,020</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>6,477,097</u>	<u>92</u>	<u>2,595,189</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>284</u>	<u>16,477,229</u>	<u>218</u>	<u>10,091,877</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>564</u>	<u>9,570,504</u>	<u>491</u>	<u>7,705,490</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>786</u>	<u>16,599,828</u>	<u>464</u>	<u>9,866,070</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>4,578,330</u>	<u>99</u>	<u>9,820,438</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>206</u>	<u>52,918,485</u>	<u>240</u>	<u>65,175,802</u>
ACCOMMODATIONS	721	60	4,154,060	97	25,629,272
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	48,764,425	143	39,546,530
<u>OTHER SERVICES</u>	<u>81</u>	<u>454</u>	<u>22,135,143</u>	<u>396</u>	<u>20,888,473</u>
REPAIR & MAINTENANCE	811	326	18,667,177	253	17,211,001
PERSONAL SERVICE	812	77	2,552,764	89	2,767,494
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	915,202	54	909,978
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>4,501,730</u>	<u>9</u>	<u>339,838</u>
TOTAL ALL INDUSTRIES		12,209	\$666,355,597	9,929	\$639,339,504

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	44-45	3,186	\$84,623,112	2,466	\$37,164,369
MOTOR VEHICLES & PARTS	441	102	4,674,291	97	5,032,498
NEW & USED AUTO DEALERS	4411	7	607,310	14	2,526,911
RV, BOAT, MOTORCYCLE DEALERS	4412	22	211,675	20	446,832
AUTOMOTIVE PARTS & TIRE	4413	73	3,855,306	63	2,058,755
FURNITURE & HOME FURNISHING	442	184	2,362,307	141	1,007,580
ELECTRONICS & APPLIANCE STORES	443	211	2,222,157	178	2,031,183
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	17,627,752	103	3,443,950
BUILDING MATERIALS	4441	112	16,141,288	78	3,131,041
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	1,486,464	25	312,909
FOOD & BEVERAGE STORES	445	70	13,304,143	48	8,128,881
GROCERY & CONVENIENCE STORES	4451	18	12,913,440	7	7,915,123
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	390,703	41	213,758
DRUG/HEALTH STORES	446	280	6,372,310	218	1,049,221
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	6,981,476	14	3,460,376
APPAREL & ACCESSORIES	448	283	2,849,305	230	869,011
CLOTHING & SHOE STORES	4481, 4482	249	2,757,973	207	854,357
JEWELRY & LUGGAGE STORES	4483	34	91,332	23	14,654
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	302	1,555,495	229	607,648
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	241	1,283,175	183	532,577
BOOK STORES & NEWS DEALERS	4512	61	272,320	46	75,071
GENERAL MERCHANDISE STORES	452	25	5,466,669	30	2,243,479
DEPARTMENT STORES	4521	5	435,852	5	236,551
GENERAL MERCHANDISE STORES	4529	20	5,030,817	25	2,006,928
E-COMMERCE & MAIL ORDER	4541	335	6,938,250	288	3,748,437
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,218	14,268,957	890	5,542,105
AGRICULTURE, FORESTRY, FISHING	11	23	504,702	25	595,613
MINING	21	11	2,372,671	6	9,610,066
UTILITIES	22	6	174,517	4	141,532
CONSTRUCTION	23	671	53,186,409	525	38,321,377
CONSTRUCTION OF BUILDINGS	236	187	20,647,823	127	19,666,996
HEAVY CONSTRUCTION & HIGHWAYS	237	37	8,870,013	28	5,602,968
SPECIAL TRADE CONTRACTORS	238	447	23,668,573	370	13,051,413
MANUFACTURING	31-33	418	5,169,867	324	4,410,623
WHOLESALE TRADE	42	1,176	18,644,435	900	20,743,866
DURABLE GOODS	423	799	14,288,049	638	15,808,523
NONDURABLE GOODS	424	372	4,277,635	255	4,912,257
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	78,751	7	23,086
TRANSPORTATION & WAREHOUSING	48-49	20	984,976	14	629,060
INFORMATION	51	316	14,888,380	260	7,277,508
FINANCE, INSURANCE	52	69	2,350,046	47	1,159,544
REAL ESTATE, RENTAL/LEASING	53	155	6,614,062	116	3,768,284
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	327	4,546,763	240	1,824,997
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	374	6,394,982	282	2,735,534
ARTS, ENTERTAINMENT & RECREATION	71	56	4,313,825	22	133,090
ACCOMMODATIONS & FOOD SERVICES	72	196	50,631,628	61	9,608,459
ACCOMMODATIONS	721	102	22,369,424	24	1,498,742
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	28,262,204	37	8,109,717
OTHER SERVICES	81	216	7,819,302	170	3,638,149
REPAIR & MAINTENANCE	811	133	5,878,844	103	3,120,673
PERSONAL SERVICE	812	52	742,528	41	423,960
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	1,197,930	26	93,516
PUBLIC ADMINISTRATION, OTHER	92.00	7	59,393	8	8,581
TOTAL ALL INDUSTRIES		7,227	\$263,279,070	5,470	\$141,770,652

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>14,181</u>	<u>\$8,013,718,526</u>	<u>3,803</u>	<u>\$134,637,024</u>
MOTOR VEHICLES & PARTS	441	718	2,737,883,809	119	15,782,160
NEW & USED AUTO DEALERS	4411	250	2,254,637,681	17	1,810,832
RV, BOAT, MOTORCYCLE DEALERS	4412	123	259,798,605	37	11,986,312
AUTOMOTIVE PARTS & TIRE	4413	345	223,447,523	65	1,985,016
FURNITURE & HOME FURNISHING	442	689	274,654,282	228	5,723,968
ELECTRONICS & APPLIANCE STORES	443	944	358,251,853	256	5,292,401
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	750	791,851,555	202	26,031,475
BUILDING MATERIALS	4441	529	700,851,308	137	24,590,606
LAWN & GARDEN SUPPLIES & EQUIP.	4442	221	91,000,247	65	1,440,869
FOOD & BEVERAGE STORES	445	604	405,990,212	134	26,721,306
GROCERY & CONVENIENCE STORES	4451	241	378,675,050	17	24,088,384
OTHER FOOD & BEVERAGE STORES	4452, 4453	363	27,315,162	117	2,632,922
DRUG/HEALTH STORES	446	950	325,611,057	316	4,866,382
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	188	201,151,554	9	3,420,550
APPAREL & ACCESSORIES	448	1,278	402,133,521	358	4,569,950
CLOTHING & SHOE STORES	4481, 4482	1,055	348,620,441	313	4,293,921
JEWELRY & LUGGAGE STORES	4483	223	53,513,080	45	276,029
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,205	271,006,104	362	4,349,900
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	953	243,825,438	278	2,445,533
BOOK STORES & NEWS DEALERS	4512	252	27,180,666	84	1,904,367
GENERAL MERCHANDISE STORES	452	104	1,364,535,505	36	1,845,943
DEPARTMENT STORES	4521	10	387,616,028	5	329,741
GENERAL MERCHANDISE STORES	4529	94	976,919,477	31	1,516,202
E-COMMERCE & MAIL ORDER	4541	960	291,724,406	411	12,895,363
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,791	588,924,668	1,372	23,137,626
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>154</u>	<u>3,960,523</u>	<u>39</u>	<u>522,485</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>5,100,333</u>	<u>3</u>	<u>119,866</u>
<u>UTILITIES</u>	<u>22</u>	<u>45</u>	<u>5,139,136</u>	<u>9</u>	<u>1,381,886</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,089</u>	<u>2,792,001,538</u>	<u>904</u>	<u>172,557,974</u>
CONSTRUCTION OF BUILDINGS	236	3,068	1,383,657,137	302	105,422,733
HEAVY CONSTRUCTION & HIGHWAYS	237	273	406,284,757	39	15,084,557
SPECIAL TRADE CONTRACTORS	238	5,748	1,002,059,644	563	52,050,684
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,971</u>	<u>250,066,530</u>	<u>653</u>	<u>10,739,075</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,788</u>	<u>850,878,169</u>	<u>1,403</u>	<u>24,385,491</u>
DURABLE GOODS	423	3,242	693,375,988	922	13,855,189
NONDURABLE GOODS	424	1,504	153,852,589	473	10,525,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	42	3,649,592	8	5,076
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>256</u>	<u>76,797,804</u>	<u>58</u>	<u>5,319,435</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,103</u>	<u>715,405,115</u>	<u>340</u>	<u>17,310,679</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>235</u>	<u>141,668,459</u>	<u>58</u>	<u>1,844,116</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>921</u>	<u>388,775,147</u>	<u>199</u>	<u>18,831,111</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,800</u>	<u>221,825,818</u>	<u>458</u>	<u>7,245,162</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,475</u>	<u>347,849,123</u>	<u>501</u>	<u>24,345,130</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>687</u>	<u>142,063,887</u>	<u>117</u>	<u>7,579,804</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,912</u>	<u>1,614,048,646</u>	<u>262</u>	<u>86,574,795</u>
ACCOMMODATIONS	721	182	175,142,087	166	53,473,112
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,730	1,438,906,559	96	33,101,683
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,990</u>	<u>503,918,019</u>	<u>285</u>	<u>10,086,355</u>
REPAIR & MAINTENANCE	811	1,855	403,246,841	173	7,726,674
PERSONAL SERVICE	812	939	93,335,055	78	1,958,414
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	196	7,336,123	34	401,267
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>38</u>	<u>7,861,241</u>	<u>12</u>	<u>114,154</u>
TOTAL ALL INDUSTRIES		45,665	\$16,081,078,014	9,104	\$523,594,542

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,189</u>	<u>\$1,591,706,900</u>	<u>2,185</u>	<u>\$29,732,072</u>
MOTOR VEHICLES & PARTS	441	318	626,323,941	73	1,856,397
NEW & USED AUTO DEALERS	4411	58	422,433,872	12	686,720
RV, BOAT, MOTORCYCLE DEALERS	4412	89	155,621,275	9	230,206
AUTOMOTIVE PARTS & TIRE	4413	171	48,268,794	52	939,471
FURNITURE & HOME FURNISHING	442	385	39,584,759	126	730,341
ELECTRONICS & APPLIANCE STORES	443	514	54,333,126	152	1,171,146
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	366	161,322,710	110	4,105,547
BUILDING MATERIALS	4441	259	133,026,156	77	3,309,423
LAWN & GARDEN SUPPLIES & EQUIP.	4442	107	28,296,554	33	796,124
FOOD & BEVERAGE STORES	445	228	82,563,281	41	3,420,689
GROCERY & CONVENIENCE STORES	4451	54	74,365,827	7	3,377,061
OTHER FOOD & BEVERAGE STORES	4452, 4453	174	8,197,454	34	43,628
DRUG/HEALTH STORES	446	563	52,474,530	191	1,694,721
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	38,482,633	9	4,974,086
APPAREL & ACCESSORIES	448	654	69,891,254	220	701,173
CLOTHING & SHOE STORES	4481, 4482	540	61,483,825	201	689,069
JEWELRY & LUGGAGE STORES	4483	114	8,407,429	19	12,104
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	657	59,651,247	209	1,301,006
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	512	57,990,113	174	663,787
BOOK STORES & NEWS DEALERS	4512	145	1,661,134	35	637,219
GENERAL MERCHANDISE STORES	452	56	247,224,642	20	496,051
DEPARTMENT STORES	4521	9	47,885,086	5	136,311
GENERAL MERCHANDISE STORES	4529	47	199,339,556	15	359,740
E-COMMERCE & MAIL ORDER	4541	634	43,446,046	259	3,322,042
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,755	116,408,731	775	5,958,873
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>100</u>	<u>3,149,250</u>	<u>13</u>	<u>385,417</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,788,917</u>	<u>5</u>	<u>145,753</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>919,174</u>	<u>6</u>	<u>26,611</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,935</u>	<u>400,571,194</u>	<u>657</u>	<u>39,228,125</u>
CONSTRUCTION OF BUILDINGS	236	821	183,152,841	132	21,324,314
HEAVY CONSTRUCTION & HIGHWAYS	237	130	47,812,884	42	8,631,669
SPECIAL TRADE CONTRACTORS	238	1,984	169,605,469	483	9,272,142
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,549</u>	<u>83,800,988</u>	<u>243</u>	<u>4,305,423</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,967</u>	<u>184,804,650</u>	<u>755</u>	<u>5,909,044</u>
DURABLE GOODS	423	2,041	130,685,783	505	4,374,628
NONDURABLE GOODS	424	902	53,693,283	245	1,469,250
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	425,584	5	65,166
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>122</u>	<u>23,698,778</u>	<u>24</u>	<u>1,659,075</u>
<u>INFORMATION</u>	<u>51</u>	<u>651</u>	<u>102,706,169</u>	<u>221</u>	<u>6,894,722</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>148</u>	<u>13,451,595</u>	<u>41</u>	<u>366,496</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>458</u>	<u>53,353,787</u>	<u>114</u>	<u>2,601,145</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,111</u>	<u>37,661,843</u>	<u>217</u>	<u>1,730,236</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,252</u>	<u>63,147,876</u>	<u>257</u>	<u>3,295,488</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>225</u>	<u>18,868,043</u>	<u>34</u>	<u>1,350,645</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>504</u>	<u>265,006,723</u>	<u>54</u>	<u>34,671,603</u>
ACCOMMODATIONS	721	100	36,596,650	17	29,964,663
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	404	228,410,073	37	4,706,940
<u>OTHER SERVICES</u>	<u>81</u>	<u>941</u>	<u>86,143,359</u>	<u>142</u>	<u>1,728,308</u>
REPAIR & MAINTENANCE	811	656	70,107,488	82	857,767
PERSONAL SERVICE	812	203	14,071,135	38	614,052
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	82	1,964,736	22	256,489
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>22</u>	<u>747,645</u>	<u>6</u>	<u>69,826</u>
TOTAL ALL INDUSTRIES		20,203	\$2,931,526,891	4,974	\$134,099,989

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	13,460	\$7,541,905,705	10,677	\$4,738,201,430
MOTOR VEHICLES & PARTS	441	622	2,206,874,357	549	1,280,978,575
NEW & USED AUTO DEALERS	4411	198	1,812,569,589	179	920,137,766
RV, BOAT, MOTORCYCLE DEALERS	4412	104	188,081,231	92	177,379,838
AUTOMOTIVE PARTS & TIRE	4413	320	206,223,537	278	183,460,971
FURNITURE & HOME FURNISHING	442	692	242,477,101	493	164,346,058
ELECTRONICS & APPLIANCE STORES	443	929	364,474,944	763	244,113,970
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	728	685,240,834	484	499,207,439
BUILDING MATERIALS	4441	514	605,212,348	341	465,291,171
LAWN & GARDEN SUPPLIES & EQUIP.	4442	214	80,028,486	143	33,916,268
FOOD & BEVERAGE STORES	445	579	387,078,955	362	275,484,597
GROCERY & CONVENIENCE STORES	4451	224	361,012,426	97	245,736,562
OTHER FOOD & BEVERAGE STORES	4452, 4453	355	26,066,529	265	29,748,035
DRUG/HEALTH STORES	446	942	313,200,901	827	238,909,686
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	170	165,810,099	107	106,128,990
APPAREL & ACCESSORIES	448	1,217	628,188,876	898	283,016,600
CLOTHING & SHOE STORES	4481, 4482	987	541,996,698	737	250,013,022
JEWELRY & LUGGAGE STORES	4483	230	86,192,178	161	33,003,578
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,167	319,806,779	944	200,859,983
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	928	299,240,777	741	167,008,555
BOOK STORES & NEWS DEALERS	4512	239	20,566,002	203	33,851,428
GENERAL MERCHANDISE STORES	452	91	1,363,470,901	80	864,439,193
DEPARTMENT STORES	4521	10	301,867,016	11	218,490,102
GENERAL MERCHANDISE STORES	4529	81	1,061,603,885	69	645,949,091
E-COMMERCE & MAIL ORDER	4541	931	312,962,717	812	161,876,904
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,392	552,319,241	4,358	418,839,435
AGRICULTURE, FORESTRY, FISHING	11	176	5,003,698	120	4,916,678
MINING	21	21	4,220,055	11	1,505,265
UTILITIES	22	40	8,380,847	24	4,487,129
CONSTRUCTION	23	9,630	2,287,429,205	4,046	1,555,003,744
CONSTRUCTION OF BUILDINGS	236	3,204	1,146,084,753	1,362	836,317,052
HEAVY CONSTRUCTION & HIGHWAYS	237	256	149,588,394	128	103,593,388
SPECIAL TRADE CONTRACTORS	238	6,170	991,756,058	2,556	615,093,304
MANUFACTURING	31-33	3,069	265,152,236	2,244	201,182,019
WHOLESALE TRADE	42	4,662	779,880,876	4,083	681,013,903
DURABLE GOODS	423	3,164	586,398,078	2,826	541,775,006
NONDURABLE GOODS	424	1,451	192,388,846	1,219	138,473,288
ELECTRONIC MARKETS, AGENTS & BROKERS	425	47	1,093,952	38	765,609
TRANSPORTATION & WAREHOUSING	48-49	281	40,918,746	186	33,423,159
INFORMATION	51	1,104	636,765,398	987	421,179,964
FINANCE, INSURANCE	52	223	136,411,525	216	86,545,845
REAL ESTATE, RENTAL/LEASING	53	827	246,924,967	648	241,562,440
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,030	243,745,243	2,009	153,617,029
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,730	355,679,399	1,905	241,194,725
ARTS, ENTERTAINMENT & RECREATION	71	665	112,037,807	459	65,346,317
ACCOMMODATIONS & FOOD SERVICES	72	1,909	1,438,256,992	1,116	1,081,143,891
ACCOMMODATIONS	721	128	137,781,838	121	169,757,076
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,781	1,300,475,154	995	911,386,815
OTHER SERVICES	81	2,792	401,131,449	1,792	293,332,277
REPAIR & MAINTENANCE	811	1,672	316,805,110	1,105	228,405,585
PERSONAL SERVICE	812	928	76,606,140	568	57,616,638
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	192	7,720,199	119	7,310,054
PUBLIC ADMINISTRATION, OTHER	92.00	29	6,055,485	28	9,485,563
TOTAL ALL INDUSTRIES		45,648	\$14,509,899,633	30,551	\$9,813,141,378

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	3,964	\$229,852,965	9,022	\$2,629,852,458
MOTOR VEHICLES & PARTS	441	160	46,418,678	326	607,162,451
NEW & USED AUTO DEALERS	4411	26	27,471,674	60	477,491,254
RV, BOAT, MOTORCYCLE DEALERS	4412	32	3,319,823	79	49,636,555
AUTOMOTIVE PARTS & TIRE	4413	102	15,627,181	187	80,034,642
FURNITURE & HOME FURNISHING	442	207	7,206,273	466	100,255,347
ELECTRONICS & APPLIANCE STORES	443	282	7,839,889	676	140,454,113
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	201	27,058,540	464	320,696,773
BUILDING MATERIALS	4441	140	24,392,455	321	273,451,861
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	2,666,085	143	47,244,912
FOOD & BEVERAGE STORES	445	72	19,860,273	287	138,280,295
GROCERY & CONVENIENCE STORES	4451	19	19,011,829	70	126,197,712
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	848,444	217	12,082,583
DRUG/HEALTH STORES	446	348	3,809,252	706	106,735,114
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	12,044,565	87	69,131,373
APPAREL & ACCESSORIES	448	344	2,564,843	763	119,517,487
CLOTHING & SHOE STORES	4481, 4482	300	2,200,394	637	105,150,183
JEWELRY & LUGGAGE STORES	4483	44	364,449	126	14,367,304
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	396	8,113,466	807	134,461,974
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	317	7,559,357	627	124,403,037
BOOK STORES & NEWS DEALERS	4512	79	554,109	180	10,058,937
GENERAL MERCHANDISE STORES	452	38	49,355,388	75	561,626,050
DEPARTMENT STORES	4521	5	580,981	11	147,407,435
GENERAL MERCHANDISE STORES	4529	33	48,774,407	64	414,218,615
E-COMMERCE & MAIL ORDER	4541	423	12,130,698	748	101,879,908
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,465	33,451,100	3,617	229,651,573
AGRICULTURE, FORESTRY, FISHING	11	54	895,156	142	3,555,856
MINING	21	3	248,759	16	867,399
UTILITIES	22	9	268,360	27	1,868,598
CONSTRUCTION	23	1,076	99,689,060	4,364	838,186,967
CONSTRUCTION OF BUILDINGS	236	280	33,697,653	1,358	420,751,249
HEAVY CONSTRUCTION & HIGHWAYS	237	57	27,769,440	142	94,928,539
SPECIAL TRADE CONTRACTORS	238	739	38,221,967	2,864	322,507,179
MANUFACTURING	31-33	580	11,075,555	1,825	87,805,526
WHOLESALE TRADE	42	1,536	31,035,890	3,464	299,367,662
DURABLE GOODS	423	1,078	23,086,237	2,346	243,661,740
NONDURABLE GOODS	424	452	7,942,460	1,089	55,378,724
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	7,193	29	327,198
TRANSPORTATION & WAREHOUSING	48-49	34	756,427	112	7,750,209
INFORMATION	51	377	26,285,694	880	264,290,708
FINANCE, INSURANCE	52	86	3,440,325	161	35,249,863
REAL ESTATE, RENTAL/LEASING	53	186	8,228,374	550	81,141,534
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	421	10,236,820	1,657	130,123,239
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	465	9,214,013	2,005	135,550,177
ARTS, ENTERTAINMENT & RECREATION	71	59	5,257,826	363	49,753,903
ACCOMMODATIONS & FOOD SERVICES	72	156	34,860,227	668	505,416,268
ACCOMMODATIONS	721	46	6,759,510	55	49,811,728
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	28,100,717	613	455,604,540
OTHER SERVICES	81	336	24,386,533	1,424	142,076,201
REPAIR & MAINTENANCE	811	233	22,296,414	903	115,405,837
PERSONAL SERVICE	812	67	1,705,883	404	24,535,516
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	384,236	117	2,134,848
PUBLIC ADMINISTRATION, OTHER	92.00	10	98,015	26	17,484,329
TOTAL ALL INDUSTRIES		9,352	\$495,829,999	26,706	\$5,230,340,897

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHKIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	WAHKIAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	1,452	\$11,035,802	4,711	\$377,862,408
MOTOR VEHICLES & PARTS	441	53	822,885	170	77,352,165
NEW & USED AUTO DEALERS	4411	4	78,290	28	53,903,535
RV, BOAT, MOTORCYCLE DEALERS	4412	13	9,670	37	7,899,151
AUTOMOTIVE PARTS & TIRE	4413	36	734,925	105	15,549,479
FURNITURE & HOME FURNISHING	442	82	290,156	243	12,561,052
ELECTRONICS & APPLIANCE STORES	443	109	1,383,809	358	18,070,236
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	1,225,286	228	50,598,698
BUILDING MATERIALS	4441	50	1,091,685	158	45,181,408
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	133,601	70	5,417,290
FOOD & BEVERAGE STORES	445	23	854,919	147	36,809,874
GROCERY & CONVENIENCE STORES	4451	4	826,395	30	30,436,641
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	28,524	117	6,373,233
DRUG/HEALTH STORES	446	112	383,544	413	16,764,088
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	1,895,625	20	11,013,325
APPAREL & ACCESSORIES	448	155	293,055	423	10,156,983
CLOTHING & SHOE STORES	4481, 4482	136	236,118	369	8,347,918
JEWELRY & LUGGAGE STORES	4483	19	56,937	54	1,809,065
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	131	198,622	452	12,712,378
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	186,159	348	8,413,481
BOOK STORES & NEWS DEALERS	4512	28	12,463	104	4,298,897
GENERAL MERCHANDISE STORES	452	17	358,195	43	72,317,967
DEPARTMENT STORES	4521	4	67,296	7	11,514,596
GENERAL MERCHANDISE STORES	4529	13	290,899	36	60,803,371
E-COMMERCE & MAIL ORDER	4541	178	1,150,568	471	18,903,491
MISCELLANEOUS RETAILERS	453, 4542, 4543	517	2,179,138	1,743	40,602,151
AGRICULTURE, FORESTRY, FISHING	11	14	74,591	47	719,949
MINING	21	4	74,019	3	145,221
UTILITIES	22	4	37,213	8	807,857
CONSTRUCTION	23	239	9,367,432	1,136	195,659,681
CONSTRUCTION OF BUILDINGS	236	46	4,787,733	307	96,766,152
HEAVY CONSTRUCTION & HIGHWAYS	237	17	998,797	59	25,705,540
SPECIAL TRADE CONTRACTORS	238	176	3,580,902	770	73,187,989
MANUFACTURING	31-33	138	658,310	897	38,442,246
WHOLESALE TRADE	42	454	2,241,443	2,119	88,847,413
DURABLE GOODS	423	310	1,926,151	1,456	68,746,862
NONDURABLE GOODS	424	143	315,074	644	19,917,404
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	19	183,147
TRANSPORTATION & WAREHOUSING	48-49	9	193,057	42	2,359,783
INFORMATION	51	165	2,984,810	503	39,252,640
FINANCE, INSURANCE	52	33	328,122	109	5,899,526
REAL ESTATE, RENTAL/LEASING	53	66	660,230	272	22,849,949
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	111	642,135	663	14,994,184
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	137	754,271	671	22,448,923
ARTS, ENTERTAINMENT & RECREATION	71	12	82,234	88	6,038,513
ACCOMMODATIONS & FOOD SERVICES	72	18	1,863,795	242	110,917,108
ACCOMMODATIONS	721	5	467,016	101	26,606,347
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	1,396,779	141	84,310,761
OTHER SERVICES	81	76	675,365	430	25,250,713
REPAIR & MAINTENANCE	811	41	572,677	262	20,550,123
PERSONAL SERVICE	812	19	84,833	121	4,225,453
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	17,855	47	475,137
PUBLIC ADMINISTRATION, OTHER	92.00	7	13,700	12	1,736,015
TOTAL ALL INDUSTRIES		2,939	\$31,686,529	11,953	\$954,232,129

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>8,792</u>	<u>\$1,896,047,740</u>	<u>4,432</u>	<u>\$259,097,850</u>
MOTOR VEHICLES & PARTS	441	363	409,680,210	150	56,988,915
NEW & USED AUTO DEALERS	4411	76	314,345,676	22	44,068,253
RV, BOAT, MOTORCYCLE DEALERS	4412	84	41,217,022	37	2,517,747
AUTOMOTIVE PARTS & TIRE	4413	203	54,117,512	91	10,402,915
FURNITURE & HOME FURNISHING	442	452	61,634,883	244	9,601,817
ELECTRONICS & APPLIANCE STORES	443	612	78,378,995	354	14,736,555
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	428	246,519,237	206	24,466,597
BUILDING MATERIALS	4441	288	214,911,957	147	21,052,010
LAWN & GARDEN SUPPLIES & EQUIP.	4442	140	31,607,280	59	3,414,587
FOOD & BEVERAGE STORES	445	306	138,634,191	95	18,745,323
GROCERY & CONVENIENCE STORES	4451	67	130,462,153	21	18,436,715
OTHER FOOD & BEVERAGE STORES	4452, 4453	239	8,172,038	74	308,608
DRUG/HEALTH STORES	446	697	93,466,562	392	15,147,771
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	89	51,165,826	17	6,829,667
APPAREL & ACCESSORIES	448	777	110,805,081	416	6,286,050
CLOTHING & SHOE STORES	4481, 4482	655	102,594,214	366	5,317,163
JEWELRY & LUGGAGE STORES	4483	122	8,210,867	50	968,887
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	863	83,411,864	432	18,570,889
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	671	77,899,609	346	4,421,248
BOOK STORES & NEWS DEALERS	4512	192	5,512,255	86	14,149,641
GENERAL MERCHANDISE STORES	452	82	356,224,837	39	41,531,786
DEPARTMENT STORES	4521	10	92,237,363	5	737,047
GENERAL MERCHANDISE STORES	4529	72	263,987,474	34	40,794,739
E-COMMERCE & MAIL ORDER	4541	764	106,537,115	441	18,906,589
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,359	159,588,939	1,646	27,285,891
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>108</u>	<u>2,784,755</u>	<u>26</u>	<u>253,964</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>8,061,458</u>	<u>4</u>	<u>916,352</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>715,821</u>	<u>11</u>	<u>60,529</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,000</u>	<u>813,537,249</u>	<u>930</u>	<u>199,480,068</u>
CONSTRUCTION OF BUILDINGS	236	1,013	471,703,463	238	94,731,718
HEAVY CONSTRUCTION & HIGHWAYS	237	117	69,213,571	56	27,624,047
SPECIAL TRADE CONTRACTORS	238	1,870	272,620,215	636	77,124,303
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,951</u>	<u>101,069,945</u>	<u>697</u>	<u>14,934,195</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,628</u>	<u>308,652,348</u>	<u>1,833</u>	<u>60,203,057</u>
DURABLE GOODS	423	2,449	206,464,319	1,285	49,482,794
NONDURABLE GOODS	424	1,142	100,263,138	534	10,697,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	37	1,924,891	14	23,037
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>135</u>	<u>15,213,506</u>	<u>40</u>	<u>4,156,031</u>
<u>INFORMATION</u>	<u>51</u>	<u>836</u>	<u>167,663,289</u>	<u>445</u>	<u>31,028,389</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>158</u>	<u>16,297,034</u>	<u>85</u>	<u>2,819,890</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>550</u>	<u>79,034,629</u>	<u>219</u>	<u>26,560,653</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,520</u>	<u>77,161,761</u>	<u>600</u>	<u>14,969,850</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,500</u>	<u>116,189,555</u>	<u>488</u>	<u>20,894,762</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>328</u>	<u>45,453,033</u>	<u>66</u>	<u>4,271,239</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>747</u>	<u>445,588,394</u>	<u>147</u>	<u>81,097,728</u>
ACCOMMODATIONS	721	162	80,196,699	22	16,268,222
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	585	365,391,695	125	64,829,506
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,218</u>	<u>145,449,782</u>	<u>351</u>	<u>15,667,941</u>
REPAIR & MAINTENANCE	811	774	117,511,013	210	12,481,894
PERSONAL SERVICE	812	334	25,673,108	97	2,977,054
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	110	2,265,661	44	208,993
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>1,605,370</u>	<u>15</u>	<u>317,930</u>
TOTAL ALL INDUSTRIES		<u>24,525</u>	<u>\$4,240,525,669</u>	<u>10,389</u>	<u>\$736,730,428</u>

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2017

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,245</u>	<u>\$1,901,241,011</u>
MOTOR VEHICLES & PARTS	441	407	500,644,631
NEW & USED AUTO DEALERS	4411	126	381,718,922
RV, BOAT, MOTORCYCLE DEALERS	4412	59	44,027,829
AUTOMOTIVE PARTS & TIRE	4413	222	74,897,880
FURNITURE & HOME FURNISHING	442	325	41,955,132
ELECTRONICS & APPLIANCE STORES	443	557	74,703,164
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	349	230,709,030
BUILDING MATERIALS	4441	246	169,527,553
LAWN & GARDEN SUPPLIES & EQUIP.	4442	103	61,181,477
FOOD & BEVERAGE STORES	445	289	112,419,455
GROCERY & CONVENIENCE STORES	4451	125	104,883,483
OTHER FOOD & BEVERAGE STORES	4452, 4453	164	7,535,972
DRUG/HEALTH STORES	446	584	66,735,235
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	82	54,105,769
APPAREL & ACCESSORIES	448	639	107,332,835
CLOTHING & SHOE STORES	4481, 4482	557	97,470,782
JEWELRY & LUGGAGE STORES	4483	82	9,862,053
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	656	64,627,961
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	516	59,957,219
BOOK STORES & NEWS DEALERS	4512	140	4,670,742
GENERAL MERCHANDISE STORES	452	65	429,388,142
DEPARTMENT STORES	4521	10	98,932,085
GENERAL MERCHANDISE STORES	4529	55	330,456,057
E-COMMERCE & MAIL ORDER	4541	592	55,762,287
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,700	162,857,370
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>94</u>	<u>5,080,006</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>5,289,715</u>
<u>UTILITIES</u>	<u>22</u>	<u>27</u>	<u>1,898,663</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,056</u>	<u>548,295,891</u>
CONSTRUCTION OF BUILDINGS	236	611	279,140,670
HEAVY CONSTRUCTION & HIGHWAYS	237	113	47,855,961
SPECIAL TRADE CONTRACTORS	238	1,332	221,299,260
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,355</u>	<u>141,008,573</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,101</u>	<u>343,064,461</u>
DURABLE GOODS	423	2,179	251,671,972
NONDURABLE GOODS	424	896	90,841,917
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	550,572
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>108</u>	<u>8,701,148</u>
<u>INFORMATION</u>	<u>51</u>	<u>698</u>	<u>168,395,328</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>161</u>	<u>24,147,203</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>473</u>	<u>112,109,934</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,099</u>	<u>51,473,251</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,126</u>	<u>70,886,586</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>201</u>	<u>28,021,877</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>628</u>	<u>367,147,425</u>
ACCOMMODATIONS	721	74	48,279,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	554	318,867,719
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,031</u>	<u>114,079,791</u>
REPAIR & MAINTENANCE	811	695	90,240,902
PERSONAL SERVICE	812	252	20,469,187
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	84	3,369,702
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>23</u>	<u>1,588,522</u>
TOTAL ALL INDUSTRIES		<u>19,443</u>	<u>\$3,892,429,385</u>

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections