

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 2, 2007**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as Reported by Washington State Excise Taxpayers  
for April, May, and June 2007**

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## OVERVIEW OF BUSINESS ACTIVITY

**2nd Quarter, 2007**  
**(April, May, and June 2007)**

State gross business income increased \$12.2 billion, or 8.9 percent, in the second quarter of 2007 compared to the second quarter of 2006.

Two of the largest gains were realized in the Wholesale of Petroleum Products industry and the Wholesaling of Other Durable Goods Industry. There was a \$1.03 billion (142.1 percent) increase in the Petroleum industry and a \$940 million (44.6 percent) increase in the Other Durable Goods industry.

A few aerospace-related industries realized strong growth during the second quarter of 2007 including Aircraft Parts Manufacturing (\$909 million) and Transportation Equipment Manufacturing (\$858 million).

In terms of the largest percentage increase, the Wholesale of Petroleum Products sector grew by 142.1 percent, or \$1.03 billion. The second highest percent increase was in the Air Transportation sector which realized a 99.9 percent, or \$27.1 million, increase. The high growth was due to changes to the industry classification assignments and to new firms and non-reporters in both industries.

Petroleum Refining exhibited the greatest decrease over the last year (\$771 million, or 13.5 percent). This was due to industry reclassifications (as noted in the previous paragraph). Banks and Credit Unions also showed a large decline (\$251 million, or 5 percent).

Overall, Wholesale Trade was up \$3.6 billion (13.9 percent) and the Business, Personal, and Other Services sector realized gains of \$2.6 billion (11.4 percent). Construction was up \$2.2 Billion (22.3 percent). Manufacturing grew by \$1.9 billion (6.0 percent) and Retailers increased by \$1.6 billion (6.2 percent).

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	2ND QUARTER 2006	2ND QUARTER 2007	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,767</u>	<u>\$860,674,617</u>	<u>\$828,575,239</u>	<u>-3.7%</u>
CROP & ANIMAL PRODUCTION	111,112	445	184,167,909	200,622,019	8.9
FORESTRY & LOGGING	113	694	518,285,050	496,394,085	-4.2
FISHING & HUNTING	114	126	33,377,529	27,307,439	-18.2
AG & FORESTRY SUPPORT ACTIVITIES	115	502	124,844,129	104,251,696	-16.5
<u>MINING</u>	<u>21</u>	<u>155</u>	<u>217,588,002</u>	<u>184,586,874</u>	<u>-15.2</u>
SAND & GRAVEL, QUARRYING	2123	112	119,054,862	121,855,552	2.4
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	43	98,533,140	62,731,322	-36.3
<u>UTILITIES</u>	<u>22</u>	<u>642</u>	<u>2,339,855,310</u>	<u>2,546,814,209</u>	<u>8.8</u>
ELECTRIC POWER GENERATION & TRANS.	2211	90	1,664,898,831	1,816,682,341	9.1
NATURAL GAS DISTRIBUTION	2212	12	112,595,536	108,882,430	-3.3
WATER & SEWER	2213	540	562,360,943	621,249,438	10.5
<u>CONSTRUCTION</u>	<u>23</u>	<u>34,621</u>	<u>10,029,196,102</u>	<u>12,269,490,903</u>	<u>22.3</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,164	2,006,707,109	2,520,758,644	25.6
NONRESIDENTIAL BUILDING	2362	809	1,947,239,027	2,394,636,497	23
HEAVY CONSTRUCTION & HIGHWAYS	237	1,372	1,191,148,960	1,588,418,713	33.4
SPECIAL TRADE CONTRACTORS	238	22,276	4,884,100,521	5,765,677,049	18
PLUMBING & HEATING	23822	2,555	959,322,800	1,091,587,478	13.8
PAINTING	23832	2,609	177,583,366	197,724,553	11.3
ELECTRICAL	23821	2,436	901,386,152	1,160,456,125	28.7
MASONRY/DRYWALL	23814, 23831	1,667	451,553,866	505,175,123	11.9
ROOFING	23816	873	253,237,373	326,192,813	28.8
OTHER CONTRACTORS	238 not listed above	12,136	2,141,016,964	2,484,540,957	16
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,728</u>	<u>32,077,064,929</u>	<u>33,989,579,158</u>	<u>6</u>
FOOD PRODUCTS	311	639	1,972,730,765	2,163,057,240	9.6
MILLING OF GRAINS	3112	11	65,196,247	72,124,248	10.6
FRUITS & VEGETABLES	3114	39	371,139,421	353,124,008	-4.9
DAIRY PRODUCTS	3115	12	281,929,015	222,028,311	-21.2
MEAT PRODUCTS	3116	70	175,882,961	298,400,507	69.7
SEAFOOD PRODUCTS	3117	58	531,968,539	578,315,216	8.7
BAKERY PRODUCTS	3118	289	219,836,943	207,444,340	-5.6
OTHER FOOD ITEMS	3111, 3113, 3119	160	326,777,639	431,620,610	32.1
BEVERAGES	312	298	616,586,074	622,849,567	1
TEXTILES	313,314	195	239,480,672	298,381,613	24.6
APPAREL	315	90	43,236,021	41,934,242	-3
LEATHER & ALLIED PRODUCTS	316	26	21,758,484	24,825,370	14.1
LUMBER & WOOD PRODUCTS	321	482	2,302,772,910	2,429,287,042	5.5
SAWMILLS	3211	93	722,907,579	846,966,362	17.2
PLYWOOD & TRUSSES	3212	56	323,597,752	301,695,314	-6.8
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	333	1,256,267,579	1,280,625,366	1.9
PAPER PRODUCTS	322	92	1,114,408,276	1,724,677,858	54.8
PULP & PAPER MILLS	3221	29	615,206,773	1,107,642,499	80
OTHER PAPER PRODUCTS	3222	63	499,201,503	617,035,359	23.6
COMMERCIAL PRINTING	323	656	303,459,052	351,694,118	15.9
PETROLEUM & COAL PRODUCTS	324	27	5,867,448,343	5,102,040,910	-13
PETROLEUM REFINING	32411	8	5,718,853,180	4,947,400,493	-13.5
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	19	148,595,163	154,640,417	4.1
CHEMICALS	325	224	724,253,734	696,604,458	-3.8
CHEMICALS	3251	27	169,887,846	170,602,495	0.4
PESTICIDES & FERTILIZERS	3253	24	58,204,048	56,017,778	-3.8
PHARMACEUTICALS	3254	41	123,842,053	102,491,502	-17.2
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	132	372,319,787	367,492,683	-1.3
PLASTICS & RUBBER PRODUCTS	326	160	624,688,068	624,717,395	0
NONMETALLIC MINERALS	327	228	734,327,293	790,730,691	7.7
PRIMARY METALS	331	120	999,830,199	1,178,117,880	17.8
IRON & STEEL MILLS	3311, 3312	50	297,282,332	328,243,768	10.4
ALUMINUM SMELTING	3313	19	371,668,508	505,452,942	36

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OTHER NONFERROUS METALS	3314	9	92,026,887	66,976,529	-27.2
FOUNDRIES	3315	42	238,852,472	277,444,641	16.2
FABRICATED METAL PRODUCTS	332	878	1,061,286,925	1,119,508,860	5.5
MACHINERY	333	533	1,312,787,631	1,531,704,703	16.7
FARM & CONSTRUCTION IMPLEMENTS	3331	50	110,430,709	150,250,469	36.1
INDUSTRIAL MACHINERY	3332	95	203,684,390	212,235,989	4.2
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	388	998,672,532	1,169,218,245	17.1
COMPUTERS & ELECTRONICS	334	436	2,255,049,520	2,399,711,398	6.4
COMPUTER HARDWARE	3341	34	262,895,576	272,595,225	3.7
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	45	214,777,820	183,858,638	-14.4
AUDIO & VIDEO EQUIPMENT	3343	17	29,085,257	32,477,618	11.7
SEMICONDUCTORS	3344	63	676,630,750	825,471,064	22
INSTRUMENTS	3345	155	995,469,516	1,009,082,477	1.4
SOFTWARE REPRODUCTION	334611	108	67,034,025	72,654,728	8.4
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	14	9,156,576	3,571,648	-61
ELECTRICAL EQUIPMENT & APPLIANCES	335	108	296,383,528	305,787,635	3.2
LIGHTING EQUIPMENT	3351	16	21,498,605	28,040,218	30.4
HOUSEHOLD APPLIANCES	3352	12	58,463,074	4,609,073	-92.1
OTHER ELECTRIC EQUIPMENT	3353, 3359	80	216,421,849	273,138,344	26.2
TRANSPORTATION EQUIPMENT	336	510	10,170,271,520	11,029,111,846	8.4
MOTOR VEHICLES & PARTS	3361, 3362, 3363	110	477,813,381	395,250,738	-17.3
AIRCRAFT, AEROSPACE & PARTS	3364	131	9,294,290,944	10,203,588,831	9.8
SHIPS & BOATS	3366	240	377,799,910	416,120,846	10.1
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	29	20,367,285	14,151,431	-30.5
FURNITURE & RELATED PRODUCTS	337	705	383,564,227	413,004,713	7.7
OTHER MANUFACTURING	339	1,321	1,032,741,687	1,141,831,619	10.6
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,838</u>	<u>26,266,367,000</u>	<u>29,917,823,539</u>	<u>13.9</u>
DURABLE GOODS	423	6,943	13,804,222,499	15,616,023,000	13.1
MOTOR VEHICLES & PARTS	4231	566	2,019,189,121	2,065,636,876	2.3
FURNITURE & HOME FURNISHINGS	4232	349	317,144,733	323,652,033	2.1
LUMBER & CONSTRUCTION MATERIALS	4233	545	1,599,461,956	1,674,462,230	4.7
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,271	2,521,664,662	2,741,937,651	8.7
ELECTRICAL EQUIPMENT	4236	854	1,919,094,988	2,043,687,430	6.5
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	405	695,077,233	773,914,982	11.3
MACHINERY & EQUIPMENT	4238	1,590	2,623,487,052	2,942,947,468	12.2
OTHER DURABLE GOODS	4235, 4239	1,363	2,109,102,754	3,049,784,330	44.6
NONDURABLE GOODS:	424	5,593	12,250,445,879	14,033,173,848	14.6
PAPER & PAPER PRODUCTS	4241	244	612,178,191	454,705,424	-25.7
DRUGS & SUNDRIES	4242	243	1,667,664,265	1,673,622,750	0.4
APPAREL	4243	292	583,882,470	639,736,368	9.6
FOOD PRODUCTS	4244	1,282	4,519,539,159	5,108,143,474	13
FARM PRODUCTS	4245	64	123,442,126	130,565,180	5.8
CHEMICALS & PLASTICS	4246	330	757,712,081	807,739,377	6.6
PETROLEUM PRODUCTS	4247	150	727,771,799	1,762,151,028	142.1
OTHER NONDURABLE GOODS	4248, 4249	2,988	3,258,255,788	3,456,510,247	6.1
ELECTRONIC MARKETS, AGENTS, BROKERS	425	301	211,698,622	268,625,308	26.9
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,918</u>	<u>26,410,814,360</u>	<u>28,053,151,092</u>	<u>6.2</u>
MOTOR VEHICLES & PARTS	441	2,929	5,459,101,828	5,594,934,031	2.5
NEW & USED AUTO DEALERS	4411	1,374	4,147,324,709	4,228,555,723	2
RV, BOAT, MOTORCYCLE DEALERS	4412	586	717,774,054	745,675,858	3.9
AUTOMOTIVE PARTS & TIRES	4413	969	594,003,065	620,702,450	4.5
FURNITURE & HOME FURNISHINGS	442	1,449	865,114,423	936,454,739	8.2
ELECTRONICS & APPLIANCES	443	1,813	1,249,890,935	1,296,566,363	3.7
HOUSEHOLD APPLIANCES	443111	248	166,030,336	183,904,024	10.8
RADIO, TV & OTHER ELECTRONICS	443112	411	368,311,528	399,305,029	8.4
COMPUTERS & SOFTWARE	44312	1,122	691,827,914	689,980,547	-0.3
CAMERAS & PHOTO SUPPLY	44313	32	23,721,157	23,376,763	-1.5

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BLDG. MATERIALS, GARDEN SUPPLIES	444	2,069	2,438,024,251	2,394,751,417	-1.8
BUILDING MATERIALS	4441	1,410	2,150,816,243	2,086,434,683	-3
LAWN & GARDEN SUPPLIES	4442	659	287,208,008	308,316,734	7.3
FOOD & BEVERAGES (OFF-PREMISES)	445	2,757	2,894,724,782	3,145,856,269	8.7
GROCERY & CONVENIENCE STORES	4451	1,892	2,731,119,894	2,951,360,693	8.1
OTHER FOOD STORES/SPECIALTY FOODS	4452	610	141,468,852	166,746,546	17.9
BEER, WINE AND LIQUOR STORES	4453	255	22,136,036	27,749,030	25.4
DRUG STORES & PERSONAL CARE STORES	446	1,154	1,171,783,323	1,248,456,967	6.5
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,550	2,496,978,436	2,607,864,081	4.4
APPAREL & ACCESSORIES	448	1,902	1,191,047,154	1,286,570,505	8
CLOTHING STORES	4481	1,256	885,833,733	970,262,314	9.5
SHOE STORES	4482	155	97,683,633	100,091,533	2.5
JEWELRY & LUGGAGE STORES	4483	491	207,529,788	216,216,658	4.2
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,919	632,349,871	664,572,150	5.1
SPORTING GOODS	45111	838	326,577,578	356,000,576	9
HOBBY & TOY STORES	45112	235	69,413,769	72,581,036	4.6
SEWING SUPPLIES	45113	141	36,454,378	37,223,530	2.1
MUSICAL INSTRUMENTS	45114	144	36,786,687	38,550,075	4.8
BOOK, PERIODICAL & MUSIC STORES	45121	380	114,476,843	114,645,423	0.1
TAPES & CDs	45122	181	48,640,616	45,571,510	-6.3
DEPARTMENT STORES	4521	23	796,664,201	786,656,733	-1.3
GENERAL MERCHANDISE STORES	4529	249	3,047,884,731	3,410,615,767	11.9
E-COMMERCE & MAIL ORDER	4541	735	1,180,257,406	1,590,164,965	34.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,369	2,986,993,019	3,089,687,105	3.4
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,257</u>	<u>2,119,291,535</u>	<u>2,243,166,390</u>	<u>5.8</u>
AIR TRANSPORTATION	481	72	27,167,263	54,296,483	99.9
RAILROADS	482	11	56,212,291	57,734,581	2.7
WATER TRANSPORTATION	483	34	128,858,685	88,451,664	-31.4
TRUCK TRANSPORTATION	484	2,441	929,043,479	961,993,795	3.5
TRANSIT & GROUND PASSENGER TRANSPORT	485	252	108,211,502	104,075,438	-3.8
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,447	869,798,315	976,614,429	12
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>179</u>	<u>138,189,220</u>	<u>139,978,076</u>	<u>1.3</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,837</u>	<u>4,110,390,521</u>	<u>4,010,013,353</u>	<u>-2.4</u>
PUBLISHING (EXCEPT INTERNET)	511	695	872,033,924	769,640,837	-11.7
NEWSPAPERS	51111	124	242,595,960	238,799,521	-1.6
BOOKS & PERIODICALS	51112, 51113	300	110,554,470	105,455,261	-4.6
SOFTWARE	5112	204	473,648,543	377,715,015	-20.3
OTHER PUBLISHERS	51114, 51119	67	45,234,951	47,671,040	5.4
MOTION PICTURE PRODUCTION	512	521	158,687,796	164,208,046	3.5
RADIO & TV BROADCASTING, CABLE TV	515	122	255,124,062	266,012,558	4.3
INTERNET PUBLISHING & BROADCASTING	516	11	760,873	983,998	29.3
TELEPHONE & TELECOMMUNICATIONS	517	598	2,318,237,109	2,208,008,312	-5
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	802	441,506,833	541,211,695	23
OTHER INFORMATION SERVICES	519	88	64,039,924	59,947,907	-6
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,975</u>	<u>9,719,175,374</u>	<u>9,667,895,220</u>	<u>-0.5</u>
BANKS & CREDIT UNIONS	522	2,070	5,015,569,013	4,764,304,774	-5
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,074	962,491,315	988,530,872	2.7
INSURANCE AGENTS & BROKERS	524	2,180	1,564,966,885	1,530,298,178	-2.2
REAL ESTATE AGENTS & BROKERS	531	3,810	1,154,115,089	1,264,749,249	9.6
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,799	1,012,655,381	1,113,213,595	9.9
LESSORS OF NONFINANCIAL INTANGIBLES	533	42	9,377,691	8,798,552	-27.5
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>82,616</u>	<u>23,222,329,925</u>	<u>25,868,466,857</u>	<u>11.4</u>
LEGAL SERVICES	5411	4,091	1,036,967,801	1,076,205,956	3.8
ACCOUNTING SERVICES	5412	2,372	487,088,408	581,910,087	19.5
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,272	1,993,512,880	2,280,427,801	14.4
COMPUTER SYSTEM DESIGN SERVICES	5415	2,712	1,419,600,751	1,603,965,846	13
CONSULTING SERVICES	5416	4,958	1,159,019,921	1,275,948,781	10.1

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ADVERTISING & PUBLIC RELATIONS	5418	915	295,264,373	344,821,395	16.8
OTHER PROFESSIONAL SERVICES	5417, 5419	3,411	1,060,956,114	1,206,451,366	13.7
MANAGEMENT SERVICES	55	63	36,518,654	56,738,812	55.4
ADMINISTRATIVE & SUPPORT SERVICES	561	11,864	3,033,365,951	3,349,850,415	10.4
EMPLOYMENT SERVICES	5613	599	561,085,831	653,517,531	16.5
TRAVEL SERVICES	5615	283	275,540,780	289,812,435	5.2
INVESTIGATION & SECURITY SERVICES	5616	578	163,598,286	187,329,406	14.5
BUILDING SERVICES & JANITORIAL	5617	3,686	1,480,110,307	1,597,670,353	7.9
OTHER	5611, 5612, 5614, 5619	6,718	553,030,747	621,520,690	12.4
WASTE TREATMENT/ COLLECTION	562	493	717,841,397	822,931,727	14.6
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,624	247,207,884	301,352,790	21.9
HEALTH SERVICES	62	12,316	5,962,472,873	6,812,872,585	14.3
PHYSICIANS	6211	2,981	1,444,348,711	1,526,340,129	5.7
DENTISTS	6212	3,003	673,713,812	722,895,369	7.3
OTHER PRACTITIONERS	6213	3,940	442,129,459	500,855,540	13.3
HOSPITALS	622	155	1,870,567,710	2,121,955,916	13.4
NURSING & RETIREMENT HOMES	623	427	350,540,607	381,215,577	8.8
SOCIAL SERVICES & DAY CARE	624	870	152,730,889	172,135,732	12.7
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	940	1,028,441,685	1,387,474,322	34.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,555	631,484,957	646,992,939	2.5
PERFORMING ARTS, SPECTATOR SPORTS	711	1,004	280,986,757	268,864,924	-4.3
MUSEUMS, HISTORICAL SITES, ETC.	712	68	15,648,398	17,113,164	9.4
AMUSEMENT, GAMBLING, RECREATION	713	1,483	334,849,802	361,014,851	7.8
ACCOMMODATIONS	721	1,764	519,385,759	583,969,639	12.4
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,266	2,610,638,418	2,818,810,405	8
DRINKING PLACES	7224	1,083	127,356,565	150,094,502	17.9
AUTO REPAIR & SERVICES	8111	4,904	637,367,557	649,078,205	1.8
OTHER REPAIR SERVICES	8112, 8113, 8114	3,465	377,361,374	396,583,633	5.1
PERSONAL SERVICES	812	6,526	690,142,153	712,944,621	3.3
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,220	177,749,202	199,955,839	12.5
LAUNDRY & DRY CLEANING	8123	870	97,318,026	102,731,309	5.6
OTHER PERSONAL SERVICES	8122, 8129	2,436	415,074,925	410,257,473	-1.2
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	719	108,479,261	119,350,056	10
PUBLIC ADMINISTRATION, OTHER	92,00	243	70,296,874	77,165,296	9.8
<b>TOTAL ALL INDUSTRIES</b>		<b>188,544</b>	<b>\$137,510,949,066</b>	<b>\$149,719,681,354</b>	<b>8.9%</b>



**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
2ND QUARTER, 2007 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
<b>NO.</b>	<b>TAX CLASSIFICATION</b>	<b>LINE CODE</b>	<b>GROSS AMOUNT</b>	<b>DEDUCTIONS</b>	<b>TAXABLE AMOUNT</b>	<b>RATE</b>	<b>TAX DUE</b>
1	Extracting, Extracting for Hire	16	\$134,923	\$11,522	\$123,401	0.004840	\$597
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,149,484	361,411	788,073	0.001380	1,088
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,029,185	81,642	947,543	0.002750	2,606
4	Insurance Agents/Brokers	14	435,685	6,347	429,338	0.004840	2,078
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	799,623	34,799	764,824	0.001380	1,055
6	Processing for Hire/Printing and Publishing	10	1,203,151	221,583	981,568	0.004840	4,751
7	Manufacturing	7	6,822,077	353,840	6,468,237	0.004840	31,306
8	Royalties; Child Care	80	341,659	30,770	310,889	0.004840	1,505
9	Wholesaling	3	45,656,201	14,447,654	31,208,547	0.004840	151,049
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,349,103	169,893	1,179,211	0.004840	5,707
11	Public or Nonprofit Hospitals	55	1,702,062	408,303	1,293,758	0.015000	19,406
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	588,448	115	588,332	0.004710	2,771
13	Service & Other Activities	4	24,749,414	6,045,561	18,703,853	0.015000	280,558
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	154,043	55,001	99,043	0.016300	1,614
15	Retailing of Interstate Transportation Equip.	19	443,799	170,131	273,668	0.004840	1,325
16	Retailing	2	46,688,456	7,477,658	39,210,798	0.004710	184,683
17	Mfg. of Aluminum/Solar Energy/FAR	190	127,896	2,727	125,169	0.002904	363
18	Wholesaling of Aluminum/Solar Energy	191	36,007	0	36,007	0.002904	105
19	Mfg. of Commercial Airplanes or Components	195	657,466	5,968	651,498	0.004235	2,759
20	Whlse of Commercial Airplanes or Components	196	4,423,394	494,688	3,928,706	0.004235	16,638
21	Retailing of Commercial Airplanes or Components	197	4,081,271	273,014	3,808,257	0.004235	16,128
22	Parimutuel Wagering	193	D	D	D	0.001300	D
23	Processing for Hire Timber Products	300	86,193	298	85,895	0.004235	364
24	Extracting Timber, Extracting for Hire Timber	301	59,933	3,320	56,613	0.004235	240
25	Manufacturing of Timber or Wood Products	302	966,175	83,756	882,419	0.004235	3,737
26	Wholesaling of Timber or Wood Products	303	1,951,525	1,003,830	947,695	0.004235	4,013
27	Sale of Standing Timber	304	***	***	***	0.003424	***
28	Manufacturing of Semi-Conductors	607	147,627	262	147,365	0.002750	405
	<b>TOTAL B&amp;O TAXES</b>		<b>145,784,800</b>	<b>31,744,092</b>	<b>114,040,707</b>		<b>736,852</b>

**STATE SALES TAX AND USE TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Retail Sales Tax	1	\$47,167,255	\$17,208,383	\$29,958,872	0.065000	\$1,947,327
30	Use Tax	5	1,122,014	0	1,122,014	0.065000	72,931
<b>TOTAL STATE SALES/USE TAX</b>			<b>48,289,269</b>	<b>17,208,383</b>	<b>31,080,886</b>		<b>2,020,258</b>

**STATE PUBLIC UTILITY TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
31	Water Distribution	60	\$194,425	\$11,103	\$183,322	0.050290	\$9,219
32	Sewer Collection	61	110,032	50,590	59,442	0.038520	2,290
33	Power	49	1,452,844	273,665	1,179,180	0.038730	45,670
34	Gas Dist., Telegraph	26	395,982	7,440	388,542	0.038520	14,967
35	Motor Transportation, Railroad, Railroad Car	8	958,084	630,370	327,714	0.019260	6,312
36	Urban Transportation/Vessels Under 65 Feet	12	150,951	37,402	113,549	0.006420	729
37	Other Public Service	13	149,920	86,558	63,363	0.019260	1,220
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>3,412,239</b>	<b>1,097,128</b>	<b>2,315,111</b>		<b>80,406</b>

**OTHER TAXES**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
38	Motor Vehicle Sales/Leases	120	\$2,709,015	\$0	\$2,709,015	0.003000	\$8,127
39	Litter Tax	36	13,589,240	0	13,589,240	0.000150	2,038
40	Tobacco Products	20	13,923	0	13,923	0.750000	10,442
41	Refuse Collection	64	348,222	116,534	231,687	0.036000	8,341
42	Petroleum Products Tax	57	0	0	0	0.005000	0
43	Hazardous Substance	65	4,654,403	149,044	4,505,359	0.007000	31,538
44	IMR	79	38,969	0	38,969	0.060000	2,338
45	Solid Fuel Burning Device Fee	59	Devices	0	1	\$30/Device	35
46	Syrup Tax	54	Gallons	0	2,370	\$1.00/Gal	2,370
47	Tire Fee	73	Tires	0	968	\$.90/Tire	871
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	0	\$.50/Cigar	0
49	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	9,990	\$.44/Line	4,395
50	Wireless State Enhanced 911 Tax	94	Radio Lines	0	13,170	\$.20/Line	2,634
51	Quality Maintenance Fee on Nursing Facility Operators	78	Days	0	1,237	\$6.50/Day	8,041
<b>TOTAL OTHER TAXES</b>							<b>224,175</b>

**TOTAL STATE TAXES\*\* \$3,061,691**

\* Reflects reported tax liability prior to any applicable tax credits.

\*\* Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

\*\*\* Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 2, 2006 to Quarter 2, 2007**  
**(Dollars in Thousands)**

County	2nd Quarter, 2006	2nd Quarter, 2007	Percent Change
Adams	\$41,797	\$48,761	16.7%
Asotin	48,963	48,284	-1.4%
Benton	578,575	686,075	18.6%
Chelan	353,170	400,384	13.4%
Clallam	266,412	268,791	0.9%
Clark	1,221,053	1,226,704	0.5%
Columbia	6,798	11,409	67.8%
Cowlitz	333,627	370,149	10.9%
Douglas	98,979	114,868	16.1%
Ferry	8,701	10,047	15.5%
Franklin	239,420	285,740	19.3%
Garfield	4,411	3,484	-21.0%
Grant	280,611	418,289	49.1%
Grays Harbor	208,327	230,538	10.7%
Island	208,513	231,418	11.0%
Jefferson	97,785	95,678	-2.2%
King	10,821,598	11,754,428	8.6%
Kitsap	854,410	904,489	5.9%
Kittitas	165,794	197,404	19.1%
Klickitat	43,221	46,677	8.0%
Lewis	298,146	286,467	-3.9%
Lincoln	17,189	19,333	12.5%
Mason	134,056	147,293	9.9%
Okanogan	103,321	135,598	31.2%
Pacific	48,266	53,617	11.1%
Pend Oreille	21,532	25,571	18.8%
Pierce	3,044,461	3,175,692	4.3%
San Juan	92,119	95,454	3.6%
Skagit	610,310	649,018	6.3%
Skamania	19,879	21,325	7.3%
Snohomish	2,713,018	2,923,754	7.8%
Spokane	1,829,163	1,946,981	6.4%
Stevens	85,634	89,411	4.4%
Thurston	983,685	1,072,774	9.1%
Wahkiakum	6,077	6,708	10.4%
Walla Walla	194,600	183,103	-5.9%
Whatcom	770,226	795,930	3.3%
Whitman	95,461	121,569	27.3%
Yakima	675,297	712,194	5.5%
<b>Total</b>	<b>27,624,605</b>	<b>29,815,407</b>	<b>7.9%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>482</u>	<u>\$15,421,590</u>	<u>490</u>	<u>\$23,899,016</u>
MOTOR VEHICLES & PARTS	441	27	2,852,516	30	4,068,200
NEW & USED AUTO DEALERS	4411	9	675,211	9	1,427,617
RV, BOAT, MOTORCYCLE DEALERS	4412	4	14,311	10	1,697,618
AUTOMOTIVE PARTS & TIRE	4413	14	2,162,994	11	942,965
FURNITURE & HOME FURNISHING	442	16	294,795	19	534,178
ELECTRONICS & APPLIANCES	443	43	443,878	48	292,444
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	275,235	22	217,091
COMPUTERS & SOFTWARE	44312	25	168,643	26	75,353
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	1,768,945	28	2,971,945
BUILDING MATERIALS	4441	20	1,565,952	23	2,641,780
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	202,993	5	330,165
FOOD & BEVERAGE STORES	445	9	757,325	14	2,759,784
GROCERY & CONVENIENCE STORES	4451	5	736,699	5	2,371,222
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	20,626	9	388,562
DRUG/HEALTH STORES	446	26	206,276	34	546,624
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,343,429	3	601,283
APPAREL & ACCESSORIES	448	34	56,248	34	196,658
CLOTHING & SHOE STORES	4481, 4482	31	55,470	27	89,114
JEWELRY & LUGGAGE STORES	4483	3	778	7	107,544
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	28	162,653	32	563,120
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	117,654	19	528,409
BOOK/PERIODICAL/MUSIC STORE	4512	11	44,999	13	34,711
GENERAL MERCHANDISE STORES	452	6	5,333,993	5	9,119,117
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	5,333,993	5	9,119,117
E-COMMERCE & MAIL ORDER	4541	44	178,732	47	206,744
MISCELLANEOUS RETAILERS	453, 4542, 4543	203	1,022,800	196	2,038,919
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>45,179</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,555,210</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>244</u>	<u>7,472,833</u>	<u>216</u>	<u>6,593,940</u>
CONSTRUCTION OF BUILDINGS	236	47	2,545,212	54	1,946,148
HEAVY CONSTRUCTION & HIGHWAYS	237	18	1,786,075	18	679,101
SPECIAL TRADE CONTRACTORS	238	179	3,141,546	144	3,968,691
<u>MANUFACTURING</u>	<u>31-33</u>	<u>53</u>	<u>1,160,143</u>	<u>55</u>	<u>571,339</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>354</u>	<u>11,395,284</u>	<u>348</u>	<u>3,029,588</u>
DURABLE GOODS	423	244	9,310,501	228	2,509,854
NONDURABLE GOODS	424	107	2,077,892	117	501,147
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	6,891	3	18,587
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>94,221</u>	<u>7</u>	<u>521,978</u>
<u>INFORMATION</u>	<u>51</u>	<u>136</u>	<u>3,466,889</u>	<u>128</u>	<u>1,701,275</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>221,859</u>	<u>28</u>	<u>241,820</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>82</u>	<u>810,863</u>	<u>75</u>	<u>1,050,422</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>313,145</u>	<u>67</u>	<u>997,868</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>105</u>	<u>616,452</u>	<u>90</u>	<u>1,404,188</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>7</u>	<u>178,360</u>	<u>10</u>	<u>706,881</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>44</u>	<u>4,038,780</u>	<u>39</u>	<u>6,301,155</u>
ACCOMMODATIONS	721	6	754,179	8	1,851,104
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	3,284,601	31	4,450,051
<u>OTHER SERVICES</u>	<u>81</u>	<u>88</u>	<u>1,969,723</u>	<u>62</u>	<u>1,225,701</u>
REPAIR & MAINTENANCE	811	64	1,717,489	36	738,208
PERSONAL SERVICE	812	21	222,139	23	369,486
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	30,095	3	118,007
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>38,796</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,715</b>	<b>\$48,760,531</b>	<b>1,619</b>	<b>\$48,283,967</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,579</b>	<b>\$304,175,630</b>	<b>1,269</b>	<b>\$175,350,106</b>
MOTOR VEHICLES & PARTS	441	122	63,136,515	74	47,224,809
NEW & USED AUTO DEALERS	4411	47	40,504,492	26	35,452,322
RV, BOAT, MOTORCYCLE DEALERS	4412	17	12,006,213	17	7,624,334
AUTOMOTIVE PARTS & TIRE	4413	58	10,625,810	31	4,148,153
FURNITURE & HOME FURNISHING	442	71	11,420,680	46	4,711,669
ELECTRONICS & APPLIANCES	443	172	13,004,272	121	3,836,070
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	10,615,951	38	1,759,047
COMPUTERS & SOFTWARE	44312	116	2,249,878	80	1,901,932
CAMERA & PHOTO SUPPLIES	44313	3	138,443	3	175,091
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	37,214,757	72	34,547,046
BUILDING MATERIALS	4441	75	33,356,752	59	33,743,202
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	3,858,005	13	803,844
FOOD & BEVERAGE STORES	445	60	17,214,355	50	12,544,661
GROCERY & CONVENIENCE STORES	4451	29	16,508,090	28	11,598,604
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	706,265	22	946,057
DRUG/HEALTH STORES	446	100	7,069,710	70	2,179,767
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	11,292,549	32	3,696,465
APPAREL & ACCESSORIES	448	108	20,828,629	86	4,936,637
CLOTHING & SHOE STORES	4481, 4482	87	17,990,108	73	4,333,532
JEWELRY & LUGGAGE STORES	4483	21	2,838,521	13	603,105
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	12,657,339	83	5,620,644
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	9,392,652	52	4,297,062
BOOK/PERIODICAL/MUSIC STORE	4512	43	3,264,687	31	1,323,582
GENERAL MERCHANDISE STORES	452	15	79,518,958	13	30,889,227
DEPARTMENT STORES	4521	5	25,661,522	3	8,225,026
GENERAL MERCHANDISE STORES	4529	10	53,857,436	10	22,664,201
E-COMMERCE & MAIL ORDER	4541	74	2,196,745	63	996,512
MISCELLANEOUS RETAILERS	453, 4542, 4543	624	28,621,121	559	24,166,599
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>23</b>	<b>445,065</b>	<b>21</b>	<b>586,288</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>192,971</b>
<b>UTILITIES</b>	<b>22</b>	<b>10</b>	<b>801,614</b>	<b>12</b>	<b>1,237,355</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,133</b>	<b>151,649,669</b>	<b>907</b>	<b>75,123,563</b>
CONSTRUCTION OF BUILDINGS	236	286	59,577,469	276	38,773,663
HEAVY CONSTRUCTION & HIGHWAYS	237	66	22,169,202	44	6,425,586
SPECIAL TRADE CONTRACTORS	238	781	69,902,998	587	29,924,314
<b>MANUFACTURING</b>	<b>31-33</b>	<b>247</b>	<b>9,580,363</b>	<b>212</b>	<b>20,944,874</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,120</b>	<b>49,840,052</b>	<b>857</b>	<b>34,994,685</b>
DURABLE GOODS	423	786	42,071,426	583	25,395,797
NONDURABLE GOODS	424	322	7,704,401	265	9,548,588
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	64,225	9	50,300
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>26</b>	<b>640,609</b>	<b>29</b>	<b>1,517,596</b>
<b>INFORMATION</b>	<b>51</b>	<b>264</b>	<b>24,813,225</b>	<b>231</b>	<b>10,888,107</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>80</b>	<b>5,422,009</b>	<b>66</b>	<b>4,864,000</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>263</b>	<b>12,697,768</b>	<b>199</b>	<b>8,010,217</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>287</b>	<b>22,589,921</b>	<b>233</b>	<b>5,217,216</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>478</b>	<b>18,823,003</b>	<b>344</b>	<b>8,269,217</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>60</b>	<b>5,057,946</b>	<b>53</b>	<b>3,284,390</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>308</b>	<b>63,189,658</b>	<b>325</b>	<b>41,049,862</b>
ACCOMMODATIONS	721	35	11,302,213	110	17,581,898
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	273	51,887,445	215	23,467,964
<b>OTHER SERVICES</b>	<b>81</b>	<b>364</b>	<b>16,273,542</b>	<b>279</b>	<b>8,767,269</b>
REPAIR & MAINTENANCE	811	227	11,821,738	184	6,255,224
PERSONAL SERVICE	812	119	4,082,638	81	1,816,691
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	369,166	14	695,354
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>71,399</b>	<b>5</b>	<b>86,085</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,249</b>	<b>\$686,074,571</b>	<b>5,045</b>	<b>\$400,383,801</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,071</u>	<u>\$125,161,589</u>	<u>2,462</u>	<u>\$529,682,701</u>
MOTOR VEHICLES & PARTS	441	61	27,472,588	150	111,232,885
NEW & USED AUTO DEALERS	4411	22	20,696,457	56	87,246,495
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,767,817	23	8,011,392
AUTOMOTIVE PARTS & TIRE	4413	28	4,008,314	71	15,974,998
FURNITURE & HOME FURNISHING	442	42	4,124,159	128	19,092,045
ELECTRONICS & APPLIANCES	443	107	2,360,292	242	14,926,924
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	1,477,087	65	9,406,540
COMPUTERS & SOFTWARE	44312	63	822,310	173	5,469,541
CAMERA & PHOTO SUPPLIES	44313	3	60,895	4	50,843
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	22,911,012	200	77,837,793
BUILDING MATERIALS	4441	58	20,337,675	151	68,428,545
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,573,337	49	9,409,248
FOOD & BEVERAGE STORES	445	44	11,187,244	139	42,135,222
GROCERY & CONVENIENCE STORES	4451	26	10,946,249	75	38,730,767
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	240,995	64	3,404,455
DRUG/HEALTH STORES	446	48	2,933,529	107	14,012,356
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	6,636,776	89	17,596,652
APPAREL & ACCESSORIES	448	57	2,088,795	131	27,947,384
CLOTHING & SHOE STORES	4481, 4482	45	1,650,512	105	24,705,048
JEWELRY & LUGGAGE STORES	4483	12	438,283	26	3,242,336
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	2,441,480	145	14,227,355
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	2,025,396	96	10,584,235
BOOK/PERIODICAL/MUSIC STORE	4512	35	416,084	49	3,643,120
GENERAL MERCHANDISE STORES	452	15	31,008,223	22	125,102,897
DEPARTMENT STORES	4521	3	4,578,809	4	33,518,941
GENERAL MERCHANDISE STORES	4529	12	26,429,414	18	91,583,956
E-COMMERCE & MAIL ORDER	4541	70	1,081,887	109	4,938,607
MISCELLANEOUS RETAILERS	453, 4542, 4543	457	10,915,604	1,000	60,632,581
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>1,137,514</u>	<u>37</u>	<u>2,238,457</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>243,456</u>	<u>7</u>	<u>598,378</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>64,734</u>	<u>11</u>	<u>2,355,678</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>782</u>	<u>57,047,952</u>	<u>2,511</u>	<u>257,001,911</u>
CONSTRUCTION OF BUILDINGS	236	241	29,052,086	621	122,108,975
HEAVY CONSTRUCTION & HIGHWAYS	237	32	7,571,754	110	19,623,303
SPECIAL TRADE CONTRACTORS	238	509	20,424,112	1,780	115,269,633
<u>MANUFACTURING</u>	<u>31-33</u>	<u>161</u>	<u>6,758,668</u>	<u>480</u>	<u>30,850,436</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>704</u>	<u>16,688,613</u>	<u>1,603</u>	<u>86,366,365</u>
DURABLE GOODS	423	475	12,912,666	1,140	70,756,515
NONDURABLE GOODS	424	223	3,749,396	446	15,412,484
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	26,551	17	197,366
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>1,399,614</u>	<u>85</u>	<u>3,940,500</u>
<u>INFORMATION</u>	<u>51</u>	<u>207</u>	<u>10,921,091</u>	<u>367</u>	<u>58,329,134</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>63</u>	<u>1,265,382</u>	<u>116</u>	<u>12,720,460</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>151</u>	<u>3,823,363</u>	<u>386</u>	<u>28,042,737</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>178</u>	<u>2,797,464</u>	<u>492</u>	<u>14,072,212</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>303</u>	<u>4,912,156</u>	<u>869</u>	<u>33,200,335</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,377,553</u>	<u>99</u>	<u>11,214,926</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>253</u>	<u>25,344,297</u>	<u>580</u>	<u>116,974,416</u>
ACCOMMODATIONS	721	81	6,924,213	41	11,474,207
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	172	18,420,084	539	105,500,209
<u>OTHER SERVICES</u>	<u>81</u>	<u>273</u>	<u>8,847,278</u>	<u>781</u>	<u>38,873,018</u>
REPAIR & MAINTENANCE	811	183	7,315,664	494	30,024,210
PERSONAL SERVICE	812	78	1,190,322	265	8,478,153
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	341,292	22	370,655
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>241,858</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,257</b>	<b>\$268,790,724</b>	<b>10,894</b>	<b>\$1,226,703,522</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>238</u>	<u>\$2,417,313</u>	<u>1,272</u>	<u>\$192,583,522</u>
MOTOR VEHICLES & PARTS	441	8	185,691	81	74,490,647
NEW & USED AUTO DEALERS	4411	4	90,443	26	63,245,623
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	10	4,847,114
AUTOMOTIVE PARTS & TIRE	4413	4	95,248	45	6,397,910
FURNITURE & HOME FURNISHING	442	7	67,121	57	3,969,109
ELECTRONICS & APPLIANCES	443	28	58,648	121	2,539,413
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	10,486	47	1,494,069
COMPUTERS & SOFTWARE	44312	18	48,162	71	1,038,277
CAMERA & PHOTO SUPPLIES	44313	-	-	3	7,067
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	14	522,555	101	25,686,514
BUILDING MATERIALS	4441	11	391,232	81	22,820,210
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	131,323	20	2,866,304
FOOD & BEVERAGE STORES	445	4	519,066	45	12,667,353
GROCERY & CONVENIENCE STORES	4451	4	519,066	32	12,595,511
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	13	71,842
DRUG/HEALTH STORES	446	17	45,197	81	3,922,888
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	359,053	49	13,866,584
APPAREL & ACCESSORIES	448	13	7,611	67	2,860,845
CLOTHING & SHOE STORES	4481, 4482	13	7,611	54	1,695,261
JEWELRY & LUGGAGE STORES	4483	D	D	13	1,165,584
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	17	80,908	68	3,122,698
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	5	37,428	41	2,561,211
BOOK/PERIODICAL/MUSIC STORE	4512	12	43,480	27	561,487
GENERAL MERCHANDISE STORES	452	D	D	18	31,277,425
DEPARTMENT STORES	4521	D	D	4	10,841,762
GENERAL MERCHANDISE STORES	4529	D	D	14	20,435,663
E-COMMERCE & MAIL ORDER	4541	29	36,684	69	855,007
MISCELLANEOUS RETAILERS	453, 4542, 4543	97	534,779	515	17,325,039
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>44,071</u>	<u>21</u>	<u>1,038,314</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>958,104</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>13</u>	<u>719,454</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>91</u>	<u>3,908,147</u>	<u>1,030</u>	<u>58,121,098</u>
CONSTRUCTION OF BUILDINGS	236	22	430,340	218	32,749,317
HEAVY CONSTRUCTION & HIGHWAYS	237	8	140,818	66	7,155,221
SPECIAL TRADE CONTRACTORS	238	61	3,336,989	746	18,216,560
<u>MANUFACTURING</u>	<u>31-33</u>	<u>24</u>	<u>271,117</u>	<u>243</u>	<u>8,856,742</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>151</u>	<u>1,969,136</u>	<u>932</u>	<u>29,565,369</u>
DURABLE GOODS	423	97	715,824	673	24,734,811
NONDURABLE GOODS	424	54	1,253,312	249	4,790,079
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	40,479
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>52</u>	<u>1,473,837</u>
<u>INFORMATION</u>	<u>51</u>	<u>77</u>	<u>497,712</u>	<u>239</u>	<u>14,099,642</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>13</u>	<u>24,582</u>	<u>70</u>	<u>1,369,943</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>39</u>	<u>337,188</u>	<u>200</u>	<u>6,970,583</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>25</u>	<u>70,507</u>	<u>194</u>	<u>5,177,858</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>35</u>	<u>148,379</u>	<u>362</u>	<u>5,367,127</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>4</u>	<u>193,098</u>	<u>42</u>	<u>2,115,050</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>20</u>	<u>844,663</u>	<u>219</u>	<u>31,965,702</u>
ACCOMMODATIONS	721	5	332,283	38	4,204,506
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	15	512,380	181	27,761,196
<u>OTHER SERVICES</u>	<u>81</u>	<u>27</u>	<u>570,766</u>	<u>302</u>	<u>9,451,568</u>
REPAIR & MAINTENANCE	811	15	509,834	209	6,702,098
PERSONAL SERVICE	812	12	60,932	83	2,203,631
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	10	545,839
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>112,444</u>	<u>5</u>	<u>315,191</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>754</b>	<b>\$11,409,123</b>	<b>5,206</b>	<b>\$370,149,104</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>530</u>	<u>\$57,353,074</u>	<u>271</u>	<u>\$2,994,498</u>
MOTOR VEHICLES & PARTS	441	27	14,835,766	8	547,738
NEW & USED AUTO DEALERS	4411	9	10,568,992	3	143,284
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,973,807	D	D
AUTOMOTIVE PARTS & TIRE	4413	13	2,292,967	5	404,454
FURNITURE & HOME FURNISHING	442	17	1,913,134	7	85,886
ELECTRONICS & APPLIANCES	443	53	1,250,155	27	128,653
APPLIANCES, TV & OTHER ELECTRONICS	44311	17	262,454	12	80,683
COMPUTERS & SOFTWARE	44312	36	987,701	15	47,970
CAMERA & PHOTO SUPPLIES	44313	-	-	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	2,103,215	16	394,868
BUILDING MATERIALS	4441	19	2,094,010	11	332,936
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	9,205	5	61,932
FOOD & BEVERAGE STORES	445	18	4,304,607	10	764,601
GROCERY & CONVENIENCE STORES	4451	12	4,103,955	7	762,893
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	200,652	3	1,708
DRUG/HEALTH STORES	446	29	794,555	15	60,948
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,762,144	6	442,511
APPAREL & ACCESSORIES	448	39	1,695,941	18	38,044
CLOTHING & SHOE STORES	4481, 4482	32	1,181,621	18	38,044
JEWELRY & LUGGAGE STORES	4483	7	514,320	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	912,362	19	21,227
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	813,099	6	6,167
BOOK/PERIODICAL/MUSIC STORE	4512	15	99,263	13	15,060
GENERAL MERCHANDISE STORES	452	10	22,758,162	3	26,319
DEPARTMENT STORES	4521	3	5,329,080	D	D
GENERAL MERCHANDISE STORES	4529	7	17,429,082	3	26,319
E-COMMERCE & MAIL ORDER	4541	50	244,840	40	136,613
MISCELLANEOUS RETAILERS	453, 4542, 4543	217	4,778,193	102	347,090
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>436,254</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>45,918</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>121,724</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>443</u>	<u>19,863,423</u>	<u>92</u>	<u>2,965,678</u>
CONSTRUCTION OF BUILDINGS	236	109	6,026,353	26	774,557
HEAVY CONSTRUCTION & HIGHWAYS	237	31	2,657,915	10	1,211,880
SPECIAL TRADE CONTRACTORS	238	303	11,179,155	56	979,241
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>2,095,412</u>	<u>22</u>	<u>183,469</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>375</u>	<u>15,085,805</u>	<u>148</u>	<u>1,442,093</u>
DURABLE GOODS	423	252	11,952,207	104	1,041,758
NONDURABLE GOODS	424	116	3,126,522	44	400,335
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	7,076	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>327,901</u>	<u>-</u>	<u>-</u>
<u>INFORMATION</u>	<u>51</u>	<u>146</u>	<u>3,264,386</u>	<u>87</u>	<u>569,503</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>331,876</u>	<u>9</u>	<u>15,354</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>95</u>	<u>1,792,700</u>	<u>26</u>	<u>217,213</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>90</u>	<u>869,593</u>	<u>29</u>	<u>51,622</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>162</u>	<u>1,812,346</u>	<u>37</u>	<u>93,111</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>1,659,793</u>	<u>4</u>	<u>29,359</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>60</u>	<u>7,582,307</u>	<u>24</u>	<u>1,149,836</u>
ACCOMMODATIONS	721	6	813,212	10	450,312
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	54	6,769,095	14	699,524
<u>OTHER SERVICES</u>	<u>81</u>	<u>107</u>	<u>2,224,996</u>	<u>30</u>	<u>238,084</u>
REPAIR & MAINTENANCE	811	69	1,536,100	21	213,437
PERSONAL SERVICE	812	35	622,450	9	24,647
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	66,446	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>97,494</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,160</b>	<b>\$114,867,508</b>	<b>788</b>	<b>\$10,047,314</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>869</u>	<u>\$111,109,215</u>	<u>153</u>	<u>\$1,641,119</u>
MOTOR VEHICLES & PARTS	441	59	49,740,298	5	83,394
NEW & USED AUTO DEALERS	4411	21	39,013,769	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	10	6,486,080	D	D
AUTOMOTIVE PARTS & TIRE	4413	28	4,240,449	5	83,394
FURNITURE & HOME FURNISHING	442	36	1,512,429	5	24,230
ELECTRONICS & APPLIANCES	443	88	1,754,847	18	9,634
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	1,232,786	9	8,074
COMPUTERS & SOFTWARE	44312	57	522,061	9	1,560
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	14,013,392	8	357,849
BUILDING MATERIALS	4441	35	11,575,592	8	357,849
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	2,437,800	D	D
FOOD & BEVERAGE STORES	445	29	5,796,678	D	D
GROCERY & CONVENIENCE STORES	4451	21	5,693,912	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	102,766	D	D
DRUG/HEALTH STORES	446	41	1,732,881	7	73,888
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	7,512,542	D	D
APPAREL & ACCESSORIES	448	59	1,161,405	10	3,748
CLOTHING & SHOE STORES	4481, 4482	52	1,129,139	10	3,748
JEWELRY & LUGGAGE STORES	4483	7	32,266	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	1,144,975	10	3,672
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	338,813	7	3,038
BOOK/PERIODICAL/MUSIC STORE	4512	24	806,162	3	634
GENERAL MERCHANDISE STORES	452	11	13,791,589	3	368,151
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	13,791,589	3	368,151
E-COMMERCE & MAIL ORDER	4541	58	455,891	23	23,924
MISCELLANEOUS RETAILERS	453, 4542, 4543	371	12,492,288	64	692,629
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>1,232,827</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>636,534</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>435,798</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>700</u>	<u>66,029,050</u>	<u>59</u>	<u>499,148</u>
CONSTRUCTION OF BUILDINGS	236	135	38,933,517	5	73,989
HEAVY CONSTRUCTION & HIGHWAYS	237	47	9,545,857	5	10,465
SPECIAL TRADE CONTRACTORS	238	518	17,549,676	49	414,694
<u>MANUFACTURING</u>	<u>31-33</u>	<u>131</u>	<u>12,528,743</u>	<u>10</u>	<u>13,912</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>691</u>	<u>39,765,804</u>	<u>100</u>	<u>473,685</u>
DURABLE GOODS	423	487	31,768,190	66	357,033
NONDURABLE GOODS	424	196	7,951,969	34	116,652
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	45,645	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>1,262,087</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>205</u>	<u>8,709,937</u>	<u>53</u>	<u>249,385</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>1,340,584</u>	<u>9</u>	<u>8,474</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>167</u>	<u>13,422,575</u>	<u>28</u>	<u>93,537</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>119</u>	<u>1,439,493</u>	<u>21</u>	<u>29,084</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>266</u>	<u>3,712,364</u>	<u>18</u>	<u>34,287</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,530,251</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>117</u>	<u>16,007,252</u>	<u>6</u>	<u>168,706</u>
ACCOMMODATIONS	721	16	4,283,500	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	11,723,752	6	168,706
<u>OTHER SERVICES</u>	<u>81</u>	<u>194</u>	<u>6,577,252</u>	<u>17</u>	<u>130,990</u>
REPAIR & MAINTENANCE	811	147	4,922,495	11	104,193
PERSONAL SERVICE	812	42	1,576,434	6	26,797
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	78,323	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>141,883</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,599</b>	<b>\$285,739,766</b>	<b>482</b>	<b>\$3,484,210</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,078</u>	<u>\$127,607,357</u>	<u>1,037</u>	<u>\$105,895,152</u>
MOTOR VEHICLES & PARTS	441	86	31,506,063	56	29,184,006
NEW & USED AUTO DEALERS	4411	37	22,033,554	21	21,842,005
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,627,126	9	1,043,895
AUTOMOTIVE PARTS & TIRE	4413	38	6,845,383	26	6,298,106
FURNITURE & HOME FURNISHING	442	42	3,181,037	37	2,515,537
ELECTRONICS & APPLIANCES	443	98	6,174,451	101	1,772,183
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,808,988	31	834,925
COMPUTERS & SOFTWARE	44312	59	4,365,463	67	923,462
CAMERA & PHOTO SUPPLIES	44313	D	D	3	13,796
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	75	23,278,068	67	17,171,915
BUILDING MATERIALS	4441	53	18,220,327	50	15,775,394
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	5,057,741	17	1,396,521
FOOD & BEVERAGE STORES	445	45	7,502,828	56	10,020,521
GROCERY & CONVENIENCE STORES	4451	28	7,419,781	43	9,700,257
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	83,047	13	320,264
DRUG/HEALTH STORES	446	48	1,208,798	48	2,250,120
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	9,515,720	39	10,151,978
APPAREL & ACCESSORIES	448	66	2,079,339	62	2,136,146
CLOTHING & SHOE STORES	4481, 4482	55	1,726,931	50	1,616,319
JEWELRY & LUGGAGE STORES	4483	11	352,408	12	519,827
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	1,779,889	57	1,521,011
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	1,005,493	34	1,075,316
BOOK/PERIODICAL/MUSIC STORE	4512	31	774,396	23	445,695
GENERAL MERCHANDISE STORES	452	13	25,552,840	11	18,391,272
DEPARTMENT STORES	4521	3	2,903,453	D	D
GENERAL MERCHANDISE STORES	4529	10	22,649,387	11	18,391,272
E-COMMERCE & MAIL ORDER	4541	61	693,696	60	766,505
MISCELLANEOUS RETAILERS	453, 4542, 4543	436	15,134,628	443	10,013,958
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>1,103,811</u>	<u>30</u>	<u>1,004,476</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>3,026,108</u>	<u>7</u>	<u>193,335</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>3,547,611</u>	<u>9</u>	<u>11,888</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>725</u>	<u>132,260,151</u>	<u>643</u>	<u>50,829,962</u>
CONSTRUCTION OF BUILDINGS	236	164	91,914,904	188	27,936,809
HEAVY CONSTRUCTION & HIGHWAYS	237	53	9,488,687	38	3,610,857
SPECIAL TRADE CONTRACTORS	238	508	30,856,560	417	19,282,296
<u>MANUFACTURING</u>	<u>31-33</u>	<u>164</u>	<u>30,245,336</u>	<u>157</u>	<u>4,031,972</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>812</u>	<u>45,085,796</u>	<u>668</u>	<u>12,586,126</u>
DURABLE GOODS	423	552	37,108,713	460	10,251,941
NONDURABLE GOODS	424	250	7,934,278	201	2,310,467
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	42,805	7	23,718
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>744,121</u>	<u>38</u>	<u>1,675,324</u>
<u>INFORMATION</u>	<u>51</u>	<u>226</u>	<u>10,261,836</u>	<u>208</u>	<u>9,923,833</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>63</u>	<u>2,947,867</u>	<u>58</u>	<u>1,235,736</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>188</u>	<u>6,499,180</u>	<u>186</u>	<u>4,314,619</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>167</u>	<u>9,432,967</u>	<u>139</u>	<u>2,511,106</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>252</u>	<u>5,402,924</u>	<u>265</u>	<u>3,048,380</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>39</u>	<u>2,328,497</u>	<u>45</u>	<u>1,681,798</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>225</u>	<u>25,895,883</u>	<u>283</u>	<u>25,395,099</u>
ACCOMMODATIONS	721	52	5,784,558	88	6,625,490
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	173	20,111,325	195	18,769,609
<u>OTHER SERVICES</u>	<u>81</u>	<u>254</u>	<u>11,580,865</u>	<u>208</u>	<u>6,199,164</u>
REPAIR & MAINTENANCE	811	183	10,106,530	137	4,630,395
PERSONAL SERVICE	812	56	1,149,754	56	1,059,504
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	324,581	15	509,265
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>318,646</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,266</b>	<b>\$418,288,956</b>	<b>3,981</b>	<b>\$230,537,970</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,075</b>	<b>\$90,556,274</b>	<b>716</b>	<b>\$30,049,878</b>
MOTOR VEHICLES & PARTS	441	51	16,206,586	31	3,903,155
NEW & USED AUTO DEALERS	4411	13	7,309,615	4	1,073,289
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,136,868	15	1,723,940
AUTOMOTIVE PARTS & TIRE	4413	27	6,760,103	12	1,105,926
FURNITURE & HOME FURNISHING	442	71	3,734,112	32	1,315,792
ELECTRONICS & APPLIANCES	443	102	2,312,329	66	850,140
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,664,299	28	587,610
COMPUTERS & SOFTWARE	44312	60	648,030	38	262,530
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	25,078,912	46	6,973,402
BUILDING MATERIALS	4441	70	23,782,498	31	5,764,934
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,296,414	15	1,208,468
FOOD & BEVERAGE STORES	445	36	8,097,146	23	3,478,432
GROCERY & CONVENIENCE STORES	4451	14	7,235,114	11	3,447,466
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	862,032	12	30,966
DRUG/HEALTH STORES	446	43	1,917,546	37	1,117,888
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,131,560	9	1,708,811
APPAREL & ACCESSORIES	448	58	1,374,195	48	728,106
CLOTHING & SHOE STORES	4481, 4482	49	982,559	41	609,015
JEWELRY & LUGGAGE STORES	4483	9	391,636	7	119,091
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	1,625,740	56	1,004,432
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	1,269,859	31	746,807
BOOK/PERIODICAL/MUSIC STORE	4512	34	355,881	25	257,625
GENERAL MERCHANDISE STORES	452	12	14,302,845	9	2,164,487
DEPARTMENT STORES	4521	3	1,410,056	D	D
GENERAL MERCHANDISE STORES	4529	9	12,892,789	9	2,164,487
E-COMMERCE & MAIL ORDER	4541	67	1,393,652	53	774,141
MISCELLANEOUS RETAILERS	453, 4542, 4543	458	11,381,651	306	6,031,092
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>14</b>	<b>336,090</b>	<b>5</b>	<b>356,739</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>423,950</b>	<b>7</b>	<b>378,863</b>
<b>UTILITIES</b>	<b>22</b>	<b>19</b>	<b>728,108</b>	<b>5</b>	<b>10,853</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,297</b>	<b>71,821,256</b>	<b>559</b>	<b>26,698,543</b>
CONSTRUCTION OF BUILDINGS	236	345	43,968,797	147	14,913,274
HEAVY CONSTRUCTION & HIGHWAYS	237	60	4,378,165	30	3,450,768
SPECIAL TRADE CONTRACTORS	238	892	23,474,294	382	8,334,501
<b>MANUFACTURING</b>	<b>31-33</b>	<b>168</b>	<b>5,161,206</b>	<b>135</b>	<b>3,844,795</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>573</b>	<b>8,927,506</b>	<b>433</b>	<b>5,436,405</b>
DURABLE GOODS	423	380	5,506,202	289	3,333,834
NONDURABLE GOODS	424	184	3,347,311	141	2,095,425
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	73,993	3	7,146
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>20</b>	<b>1,191,671</b>	<b>11</b>	<b>382,377</b>
<b>INFORMATION</b>	<b>51</b>	<b>203</b>	<b>10,051,040</b>	<b>166</b>	<b>5,075,668</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>61</b>	<b>1,577,740</b>	<b>45</b>	<b>612,749</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>164</b>	<b>3,821,710</b>	<b>95</b>	<b>1,460,637</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>185</b>	<b>3,026,347</b>	<b>105</b>	<b>1,386,359</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>416</b>	<b>7,423,015</b>	<b>223</b>	<b>2,444,229</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>54</b>	<b>3,097,315</b>	<b>26</b>	<b>1,377,480</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>198</b>	<b>17,673,888</b>	<b>139</b>	<b>12,852,906</b>
ACCOMMODATIONS	721	58	2,724,912	35	3,680,166
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	14,948,976	104	9,172,740
<b>OTHER SERVICES</b>	<b>81</b>	<b>240</b>	<b>5,600,550</b>	<b>149</b>	<b>3,280,406</b>
REPAIR & MAINTENANCE	811	168	4,321,755	92	2,516,128
PERSONAL SERVICE	812	61	867,405	50	656,401
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	411,390	7	107,877
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>29,542</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,691</b>	<b>\$231,417,666</b>	<b>2,822</b>	<b>\$95,678,429</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,681</u>	<u>\$4,535,127,872</u>	<u>1,965</u>	<u>\$452,737,636</u>
MOTOR VEHICLES & PARTS	441	644	1,086,944,081	99	120,738,572
NEW & USED AUTO DEALERS	4411	306	873,235,876	36	98,061,221
RV, BOAT, MOTORCYCLE DEALERS	4412	142	129,006,795	21	13,096,365
AUTOMOTIVE PARTS & TIRE	4413	196	84,701,410	42	9,580,986
FURNITURE & HOME FURNISHING	442	602	266,525,405	114	12,517,286
ELECTRONICS & APPLIANCES	443	787	336,189,443	202	16,849,770
APPLIANCES, TV & OTHER ELECTRONICS	44311	243	132,751,718	64	13,313,334
COMPUTERS & SOFTWARE	44312	531	189,186,078	134	2,949,776
CAMERA & PHOTO SUPPLIES	44313	13	14,251,647	4	586,660
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	545	444,445,579	127	76,271,058
BUILDING MATERIALS	4441	427	408,651,975	90	61,903,074
LAWN & GARDEN SUPPLIES & EQUIP.	4442	118	35,793,604	37	14,367,984
FOOD & BEVERAGE STORES	445	859	260,552,322	102	30,584,128
GROCERY & CONVENIENCE STORES	4451	600	240,724,142	64	29,891,873
OTHER FOOD & BEVERAGE STORES	4452, 4453	259	19,828,180	38	692,255
DRUG/HEALTH STORES	446	407	132,614,909	92	8,664,640
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	361	83,541,471	53	8,717,476
APPAREL & ACCESSORIES	448	818	430,395,076	127	17,390,574
CLOTHING & SHOE STORES	4481, 4482	614	379,166,112	101	13,751,262
JEWELRY & LUGGAGE STORES	4483	204	51,228,964	26	3,639,312
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	617	182,474,658	124	16,631,661
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	378	126,403,550	76	12,015,209
BOOK/PERIODICAL/MUSIC STORE	4512	239	56,071,108	48	4,616,452
GENERAL MERCHANDISE STORES	452	81	661,945,972	21	98,286,296
DEPARTMENT STORES	4521	8	238,234,994	4	28,339,872
GENERAL MERCHANDISE STORES	4529	73	423,710,978	17	69,946,424
E-COMMERCE & MAIL ORDER	4541	267	60,797,921	86	3,813,458
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,693	588,701,035	818	42,272,717
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>111</u>	<u>14,485,199</u>	<u>25</u>	<u>487,359</u>
<u>MINING</u>	<u>21</u>	<u>28</u>	<u>5,846,466</u>	<u>11</u>	<u>664,919</u>
<u>UTILITIES</u>	<u>22</u>	<u>45</u>	<u>5,249,355</u>	<u>13</u>	<u>196,324</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,170</u>	<u>2,432,252,919</u>	<u>2,174</u>	<u>201,264,041</u>
CONSTRUCTION OF BUILDINGS	236	3,587	1,436,688,286	632	90,425,699
HEAVY CONSTRUCTION & HIGHWAYS	237	380	210,435,757	93	47,376,071
SPECIAL TRADE CONTRACTORS	238	7,203	785,128,876	1,449	63,462,271
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,051</u>	<u>295,555,466</u>	<u>355</u>	<u>12,524,614</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,872</u>	<u>1,076,990,194</u>	<u>1,117</u>	<u>33,730,213</u>
DURABLE GOODS	423	2,589	902,931,079	772	24,874,235
NONDURABLE GOODS	424	1,219	171,471,588	336	8,808,615
ELECTRONIC MARKETS, AGENTS & BROKERS	425	63	2,586,144	9	47,363
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>376</u>	<u>58,507,052</u>	<u>49</u>	<u>1,928,583</u>
<u>INFORMATION</u>	<u>51</u>	<u>892</u>	<u>507,349,707</u>	<u>319</u>	<u>40,811,142</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>271</u>	<u>102,130,474</u>	<u>109</u>	<u>6,795,683</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,137</u>	<u>349,343,170</u>	<u>297</u>	<u>16,748,370</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>2,935</u>	<u>309,861,047</u>	<u>422</u>	<u>10,267,023</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>4,445</u>	<u>351,532,564</u>	<u>789</u>	<u>19,256,600</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>630</u>	<u>112,984,053</u>	<u>87</u>	<u>7,743,784</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>4,595</u>	<u>1,237,267,676</u>	<u>475</u>	<u>70,425,570</u>
ACCOMMODATIONS	721	291	295,389,046	41	5,709,298
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,304	941,878,630	434	64,716,272
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,112</u>	<u>349,688,596</u>	<u>602</u>	<u>27,113,796</u>
REPAIR & MAINTENANCE	811	2,350	217,442,851	393	20,229,375
PERSONAL SERVICE	812	1,595	125,167,720	186	6,501,332
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	167	7,078,025	23	383,089
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>46</u>	<u>10,220,337</u>	<u>10</u>	<u>1,793,091</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>46,399</b>	<b>\$11,754,428,271</b>	<b>8,819</b>	<b>\$904,488,748</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>806</u>	<u>\$61,691,441</u>	<u>513</u>	<u>\$10,912,236</u>
MOTOR VEHICLES & PARTS	441	45	15,865,934	29	1,731,749
NEW & USED AUTO DEALERS	4411	10	9,086,358	7	188,604
RV, BOAT, MOTORCYCLE DEALERS	4412	11	4,191,948	5	10,311
AUTOMOTIVE PARTS & TIRE	4413	24	2,587,628	17	1,532,834
FURNITURE & HOME FURNISHING	442	38	3,886,929	15	203,579
ELECTRONICS & APPLIANCES	443	76	1,136,390	43	151,770
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	750,575	15	52,169
COMPUTERS & SOFTWARE	44312	46	385,815	28	99,601
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	9,668,681	46	2,293,086
BUILDING MATERIALS	4441	41	6,299,304	40	2,221,964
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	3,369,377	6	71,122
FOOD & BEVERAGE STORES	445	25	5,929,525	17	1,742,287
GROCERY & CONVENIENCE STORES	4451	15	5,582,614	12	1,735,604
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	346,911	5	6,683
DRUG/HEALTH STORES	446	36	748,464	26	505,612
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,662,837	11	1,391,612
APPAREL & ACCESSORIES	448	49	826,083	25	50,997
CLOTHING & SHOE STORES	4481, 4482	39	545,123	25	50,997
JEWELRY & LUGGAGE STORES	4483	10	280,960	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	1,090,141	37	138,791
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	967,079	18	67,943
BOOK/PERIODICAL/MUSIC STORE	4512	27	123,062	19	70,848
GENERAL MERCHANDISE STORES	452	8	11,380,621	6	169,689
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	11,380,621	6	169,689
E-COMMERCE & MAIL ORDER	4541	51	634,599	46	248,820
MISCELLANEOUS RETAILERS	453, 4542, 4543	340	5,861,237	212	2,284,244
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>778,058</u>	<u>16</u>	<u>539,559</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>4</u>	<u>128,274</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>73,501</u>	<u>3</u>	<u>22,154</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>782</u>	<u>77,481,192</u>	<u>303</u>	<u>17,948,835</u>
CONSTRUCTION OF BUILDINGS	236	194	43,528,589	80	7,516,567
HEAVY CONSTRUCTION & HIGHWAYS	237	44	10,290,930	26	3,560,136
SPECIAL TRADE CONTRACTORS	238	544	23,661,673	197	6,872,132
<u>MANUFACTURING</u>	<u>31-33</u>	<u>121</u>	<u>4,016,835</u>	<u>86</u>	<u>1,535,087</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>526</u>	<u>9,687,647</u>	<u>414</u>	<u>5,145,248</u>
DURABLE GOODS	423	358	7,622,857	295	3,239,792
NONDURABLE GOODS	424	161	2,050,429	116	1,898,441
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	14,361	3	7,015
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>357,784</u>	<u>17</u>	<u>535,503</u>
<u>INFORMATION</u>	<u>51</u>	<u>187</u>	<u>5,705,130</u>	<u>140</u>	<u>2,221,104</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>1,466,962</u>	<u>29</u>	<u>777,948</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>151</u>	<u>4,315,071</u>	<u>75</u>	<u>815,568</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>135</u>	<u>1,790,533</u>	<u>56</u>	<u>382,442</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>223</u>	<u>4,549,443</u>	<u>111</u>	<u>666,339</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>1,195,577</u>	<u>9</u>	<u>495,940</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>19,782,106</u>	<u>62</u>	<u>3,170,743</u>
ACCOMMODATIONS	721	30	3,721,115	17	729,671
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	16,060,991	45	2,441,072
<u>OTHER SERVICES</u>	<u>81</u>	<u>158</u>	<u>4,474,632</u>	<u>79</u>	<u>1,380,294</u>
REPAIR & MAINTENANCE	811	101	3,639,646	54	1,074,732
PERSONAL SERVICE	812	49	632,105	21	198,345
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	202,881	4	107,217
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>38,004</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,378</b>	<b>\$197,403,916</b>	<b>1,917</b>	<b>\$46,677,274</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,189</u>	<u>\$130,579,494</u>	<u>386</u>	<u>\$5,793,390</u>
MOTOR VEHICLES & PARTS	441	96	35,943,464	20	1,721,820
NEW & USED AUTO DEALERS	4411	35	20,342,563	5	1,094,626
RV, BOAT, MOTORCYCLE DEALERS	4412	17	9,163,017	4	65,086
AUTOMOTIVE PARTS & TIRE	4413	44	6,437,884	11	562,108
FURNITURE & HOME FURNISHING	442	56	3,099,353	9	20,683
ELECTRONICS & APPLIANCES	443	99	2,974,217	29	146,250
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	2,247,378	11	116,465
COMPUTERS & SOFTWARE	44312	60	670,038	18	29,785
CAMERA & PHOTO SUPPLIES	44313	4	56,801	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	16,212,730	28	1,288,928
BUILDING MATERIALS	4441	62	14,030,707	21	1,026,577
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	2,182,023	7	262,351
FOOD & BEVERAGE STORES	445	56	9,835,979	13	1,262,203
GROCERY & CONVENIENCE STORES	4451	39	9,691,228	9	1,245,412
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	144,751	4	16,791
DRUG/HEALTH STORES	446	50	2,246,873	22	280,144
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	7,041,673	8	158,299
APPAREL & ACCESSORIES	448	74	5,649,084	24	59,951
CLOTHING & SHOE STORES	4481, 4482	58	5,111,647	24	59,951
JEWELRY & LUGGAGE STORES	4483	16	537,437	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	3,150,906	25	90,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	3,042,175	9	66,808
BOOK/PERIODICAL/MUSIC STORE	4512	20	108,731	16	23,446
GENERAL MERCHANDISE STORES	452	15	26,192,647	3	60,935
DEPARTMENT STORES	4521	3	5,016,548	D	D
GENERAL MERCHANDISE STORES	4529	12	21,176,099	3	60,935
E-COMMERCE & MAIL ORDER	4541	66	826,819	42	93,204
MISCELLANEOUS RETAILERS	453, 4542, 4543	472	17,405,749	163	610,719
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>1,283,920</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>948,127</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>2,468,828</u>	<u>6</u>	<u>38,961</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>903</u>	<u>54,376,304</u>	<u>224</u>	<u>6,123,837</u>
CONSTRUCTION OF BUILDINGS	236	206	21,016,216	43	2,309,828
HEAVY CONSTRUCTION & HIGHWAYS	237	59	15,192,584	18	1,402,485
SPECIAL TRADE CONTRACTORS	238	638	18,167,504	163	2,411,524
<u>MANUFACTURING</u>	<u>31-33</u>	<u>199</u>	<u>7,384,564</u>	<u>33</u>	<u>192,180</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>786</u>	<u>28,466,868</u>	<u>242</u>	<u>2,501,410</u>
DURABLE GOODS	423	564	20,934,490	159	1,478,900
NONDURABLE GOODS	424	217	7,477,091	83	1,022,510
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	55,287	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>1,707,011</u>	<u>3</u>	<u>104,271</u>
<u>INFORMATION</u>	<u>51</u>	<u>209</u>	<u>10,538,401</u>	<u>102</u>	<u>1,165,836</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>715,635</u>	<u>26</u>	<u>65,333</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>175</u>	<u>4,483,791</u>	<u>53</u>	<u>270,083</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>184</u>	<u>4,152,493</u>	<u>51</u>	<u>371,953</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>298</u>	<u>4,338,492</u>	<u>69</u>	<u>262,162</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>34</u>	<u>2,844,985</u>	<u>7</u>	<u>284,691</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>200</u>	<u>22,377,204</u>	<u>35</u>	<u>1,105,732</u>
ACCOMMODATIONS	721	38	2,463,487	6	127,561
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	162	19,913,717	29	978,171
<u>OTHER SERVICES</u>	<u>81</u>	<u>288</u>	<u>9,800,780</u>	<u>51</u>	<u>978,680</u>
REPAIR & MAINTENANCE	811	207	8,075,565	38	896,443
PERSONAL SERVICE	812	66	1,348,699	13	82,237
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	376,516	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>74,006</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,613</b>	<b>\$286,466,897</b>	<b>1,295</b>	<b>\$19,332,525</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>823</b>	<b>\$59,038,216</b>	<b>741</b>	<b>\$57,949,465</b>
MOTOR VEHICLES & PARTS	441	45	11,250,685	51	8,884,596
NEW & USED AUTO DEALERS	4411	14	7,260,323	20	5,998,102
RV, BOAT, MOTORCYCLE DEALERS	4412	11	543,834	9	196,968
AUTOMOTIVE PARTS & TIRE	4413	20	3,446,528	22	2,689,526
FURNITURE & HOME FURNISHING	442	39	1,090,818	20	662,219
ELECTRONICS & APPLIANCES	443	78	1,275,723	59	490,066
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	654,432	25	245,801
COMPUTERS & SOFTWARE	44312	46	621,291	34	244,265
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	10,829,333	50	14,251,971
BUILDING MATERIALS	4441	50	8,133,903	36	12,103,055
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	2,695,430	14	2,148,916
FOOD & BEVERAGE STORES	445	33	4,357,924	30	6,657,808
GROCERY & CONVENIENCE STORES	4451	20	4,296,469	21	6,572,545
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	61,455	9	85,263
DRUG/HEALTH STORES	446	35	226,992	41	984,144
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,713,584	31	3,380,823
APPAREL & ACCESSORIES	448	43	375,224	52	1,247,020
CLOTHING & SHOE STORES	4481, 4482	36	268,129	42	1,059,176
JEWELRY & LUGGAGE STORES	4483	7	107,095	10	187,844
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	366,960	50	973,405
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	252,588	27	776,593
BOOK/PERIODICAL/MUSIC STORE	4512	23	114,372	23	196,812
GENERAL MERCHANDISE STORES	452	11	17,236,932	12	14,354,324
DEPARTMENT STORES	4521	D	D	3	1,535,429
GENERAL MERCHANDISE STORES	4529	11	17,236,932	9	12,818,895
E-COMMERCE & MAIL ORDER	4541	57	578,673	52	502,412
MISCELLANEOUS RETAILERS	453, 4542, 4543	334	6,735,368	293	5,560,677
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>19</b>	<b>592,556</b>	<b>18</b>	<b>837,109</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>309,850</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>106,130</b>	<b>15</b>	<b>1,140,815</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>957</b>	<b>41,981,424</b>	<b>432</b>	<b>34,234,488</b>
CONSTRUCTION OF BUILDINGS	236	228	24,767,782	139	21,312,443
HEAVY CONSTRUCTION & HIGHWAYS	237	55	2,980,783	31	4,130,062
SPECIAL TRADE CONTRACTORS	238	674	14,232,859	262	8,791,983
<b>MANUFACTURING</b>	<b>31-33</b>	<b>136</b>	<b>4,273,899</b>	<b>109</b>	<b>1,619,723</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>475</b>	<b>4,944,702</b>	<b>482</b>	<b>10,948,566</b>
DURABLE GOODS	423	327	4,320,585	330	7,852,875
NONDURABLE GOODS	424	142	599,852	146	2,938,562
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	24,265	6	157,129
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>21</b>	<b>866,576</b>	<b>15</b>	<b>574,941</b>
<b>INFORMATION</b>	<b>51</b>	<b>177</b>	<b>6,856,942</b>	<b>168</b>	<b>4,446,948</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>50</b>	<b>1,600,942</b>	<b>41</b>	<b>1,084,626</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>133</b>	<b>2,018,765</b>	<b>112</b>	<b>1,761,112</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>128</b>	<b>1,401,758</b>	<b>96</b>	<b>1,113,539</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>292</b>	<b>4,655,143</b>	<b>177</b>	<b>1,558,031</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>27</b>	<b>1,315,142</b>	<b>23</b>	<b>745,415</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>131</b>	<b>12,303,059</b>	<b>156</b>	<b>11,919,006</b>
ACCOMMODATIONS	721	20	2,750,673	48	4,163,974
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	111	9,552,386	108	7,755,032
<b>OTHER SERVICES</b>	<b>81</b>	<b>185</b>	<b>5,012,864</b>	<b>151</b>	<b>5,648,454</b>
REPAIR & MAINTENANCE	811	130	4,145,950	109	5,012,161
PERSONAL SERVICE	812	46	710,666	37	486,150
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	156,248	5	150,143
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>15,154</b>	<b>3</b>	<b>15,449</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,572</b>	<b>\$147,293,122</b>	<b>2,739</b>	<b>\$135,597,687</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>604</u>	<u>\$16,705,354</u>	<u>390</u>	<u>\$7,133,847</u>
MOTOR VEHICLES & PARTS	441	29	1,650,410	22	1,965,915
NEW & USED AUTO DEALERS	4411	7	566,818	4	1,411,335
RV, BOAT, MOTORCYCLE DEALERS	4412	5	54,783	6	59,173
AUTOMOTIVE PARTS & TIRE	4413	17	1,028,809	12	495,407
FURNITURE & HOME FURNISHING	442	24	370,277	9	37,726
ELECTRONICS & APPLIANCES	443	57	456,603	34	280,115
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	352,005	15	195,910
COMPUTERS & SOFTWARE	44312	33	104,598	19	84,205
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	4,696,094	24	906,777
BUILDING MATERIALS	4441	41	4,385,695	19	898,611
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	310,399	5	8,166
FOOD & BEVERAGE STORES	445	31	3,082,178	11	1,869,036
GROCERY & CONVENIENCE STORES	4451	23	3,048,042	5	1,865,777
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	34,136	6	3,259
DRUG/HEALTH STORES	446	33	423,879	22	121,901
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,357,478	12	658,252
APPAREL & ACCESSORIES	448	35	121,625	25	37,009
CLOTHING & SHOE STORES	4481, 4482	32	107,908	22	35,736
JEWELRY & LUGGAGE STORES	4483	3	13,717	3	1,273
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	32	281,162	23	38,459
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	15	195,698	10	16,256
BOOK/PERIODICAL/MUSIC STORE	4512	17	85,464	13	22,203
GENERAL MERCHANDISE STORES	452	6	1,198,015	3	129,440
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	1,198,015	3	129,440
E-COMMERCE & MAIL ORDER	4541	52	270,504	43	112,169
MISCELLANEOUS RETAILERS	453, 4542, 4543	241	2,797,129	162	977,048
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>155,291</u>	<u>7</u>	<u>166,116</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>742,924</u>	<u>6</u>	<u>3,891,957</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>22,223</u>	<u>3</u>	<u>32,872</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>331</u>	<u>15,388,509</u>	<u>195</u>	<u>4,627,902</u>
CONSTRUCTION OF BUILDINGS	236	95	8,177,190	43	2,013,449
HEAVY CONSTRUCTION & HIGHWAYS	237	18	954,867	17	761,643
SPECIAL TRADE CONTRACTORS	238	218	6,256,452	135	1,852,810
<u>MANUFACTURING</u>	<u>31-33</u>	<u>85</u>	<u>1,041,409</u>	<u>57</u>	<u>722,274</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>352</u>	<u>2,802,685</u>	<u>239</u>	<u>3,834,487</u>
DURABLE GOODS	423	249	2,316,540	168	3,026,320
NONDURABLE GOODS	424	99	480,449	68	799,522
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,696	3	8,645
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>731,465</u>	<u>4</u>	<u>61,009</u>
<u>INFORMATION</u>	<u>51</u>	<u>136</u>	<u>2,581,652</u>	<u>108</u>	<u>1,222,334</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>646,203</u>	<u>22</u>	<u>302,707</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>87</u>	<u>973,740</u>	<u>53</u>	<u>432,192</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>69</u>	<u>348,571</u>	<u>47</u>	<u>206,737</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>115</u>	<u>797,361</u>	<u>76</u>	<u>389,165</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>24</u>	<u>632,778</u>	<u>4</u>	<u>64,813</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>147</u>	<u>8,505,800</u>	<u>42</u>	<u>1,982,738</u>
ACCOMMODATIONS	721	58	3,048,254	13	302,017
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	89	5,457,546	29	1,680,721
<u>OTHER SERVICES</u>	<u>81</u>	<u>86</u>	<u>1,541,295</u>	<u>48</u>	<u>499,882</u>
REPAIR & MAINTENANCE	811	46	1,093,770	30	312,030
PERSONAL SERVICE	812	31	206,572	13	104,422
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	240,953	5	83,430
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,098</b>	<b>\$53,617,260</b>	<b>1,301</b>	<b>\$25,571,032</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,363</u>	<u>\$1,518,671,352</u>	<u>591</u>	<u>\$27,143,116</u>
MOTOR VEHICLES & PARTS	441	412	506,194,865	19	6,376,135
NEW & USED AUTO DEALERS	4411	183	381,529,160	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	86	84,164,215	9	5,703,564
AUTOMOTIVE PARTS & TIRE	4413	143	40,501,490	10	672,571
FURNITURE & HOME FURNISHING	442	213	56,586,914	22	421,861
ELECTRONICS & APPLIANCES	443	382	59,931,949	51	929,993
APPLIANCES, TV & OTHER ELECTRONICS	44311	125	43,328,739	20	797,631
COMPUTERS & SOFTWARE	44312	250	14,961,519	31	132,362
CAMERA & PHOTO SUPPLIES	44313	7	1,641,691	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	275	181,058,675	43	5,760,233
BUILDING MATERIALS	4441	205	165,365,223	32	5,540,945
LAWN & GARDEN SUPPLIES & EQUIP.	4442	70	15,693,452	11	219,288
FOOD & BEVERAGE STORES	445	306	80,403,225	27	4,785,505
GROCERY & CONVENIENCE STORES	4451	228	77,182,366	13	4,326,405
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	3,220,859	14	459,100
DRUG/HEALTH STORES	446	189	42,292,002	23	482,570
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	177	42,214,784	5	1,231,562
APPAREL & ACCESSORIES	448	294	81,181,500	55	981,776
CLOTHING & SHOE STORES	4481, 4482	226	69,053,763	51	927,767
JEWELRY & LUGGAGE STORES	4483	68	12,127,737	4	54,009
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	250	48,031,926	46	828,291
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	37,524,997	25	538,991
BOOK/PERIODICAL/MUSIC STORE	4512	95	10,506,929	21	289,300
GENERAL MERCHANDISE STORES	452	37	265,785,987	3	80,354
DEPARTMENT STORES	4521	7	91,858,467	D	D
GENERAL MERCHANDISE STORES	4529	30	173,927,520	3	80,354
E-COMMERCE & MAIL ORDER	4541	122	9,865,075	48	714,156
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,706	145,124,450	249	4,550,680
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>69</u>	<u>3,268,453</u>	<u>9</u>	<u>554,189</u>
<u>MINING</u>	<u>21</u>	<u>16</u>	<u>1,316,794</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>1,524,921</u>	<u>3</u>	<u>39,461</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,966</u>	<u>612,989,902</u>	<u>462</u>	<u>34,140,361</u>
CONSTRUCTION OF BUILDINGS	236	1,324	308,770,594	169	21,974,837
HEAVY CONSTRUCTION & HIGHWAYS	237	193	57,060,422	25	1,875,780
SPECIAL TRADE CONTRACTORS	238	3,449	247,158,886	268	10,289,744
<u>MANUFACTURING</u>	<u>31-33</u>	<u>790</u>	<u>98,475,765</u>	<u>95</u>	<u>1,668,461</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,061</u>	<u>207,401,387</u>	<u>326</u>	<u>2,583,343</u>
DURABLE GOODS	423	1,434	173,283,764	213	1,531,583
NONDURABLE GOODS	424	602	33,729,501	110	1,044,516
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	388,122	3	7,244
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>152</u>	<u>11,069,690</u>	<u>21</u>	<u>706,952</u>
<u>INFORMATION</u>	<u>51</u>	<u>467</u>	<u>125,377,677</u>	<u>137</u>	<u>2,431,501</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>173</u>	<u>32,480,874</u>	<u>31</u>	<u>448,971</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>565</u>	<u>75,602,085</u>	<u>94</u>	<u>2,615,942</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>850</u>	<u>33,475,229</u>	<u>94</u>	<u>1,543,808</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,673</u>	<u>74,577,285</u>	<u>159</u>	<u>3,691,183</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>211</u>	<u>24,578,829</u>	<u>25</u>	<u>1,436,414</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,441</u>	<u>254,646,195</u>	<u>149</u>	<u>14,529,349</u>
ACCOMMODATIONS	721	99	18,874,908	73	8,055,990
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,342	235,771,287	76	6,473,359
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,662</u>	<u>99,874,614</u>	<u>97</u>	<u>1,920,756</u>
REPAIR & MAINTENANCE	811	1,125	77,075,920	69	1,585,375
PERSONAL SERVICE	812	487	21,184,296	28	335,381
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	1,614,398	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>324,024</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>19,513</b>	<b>\$3,175,691,564</b>	<b>2,293</b>	<b>\$95,453,807</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,664</b>	<b>\$339,063,547</b>	<b>339</b>	<b>\$4,546,928</b>
MOTOR VEHICLES & PARTS	441	142	138,830,920	18	447,280
NEW & USED AUTO DEALERS	4411	47	93,583,931	7	219,909
RV, BOAT, MOTORCYCLE DEALERS	4412	39	36,230,439	4	78,984
AUTOMOTIVE PARTS & TIRE	4413	56	9,016,550	7	148,387
FURNITURE & HOME FURNISHING	442	84	8,258,674	6	13,497
ELECTRONICS & APPLIANCES	443	158	11,219,010	30	124,106
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	8,763,417	13	100,328
COMPUTERS & SOFTWARE	44312	95	1,938,286	17	23,778
CAMERA & PHOTO SUPPLIES	44313	3	517,307	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	33,626,557	30	773,930
BUILDING MATERIALS	4441	81	28,881,115	30	773,930
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	4,745,442	D	D
FOOD & BEVERAGE STORES	445	83	18,465,105	6	513,309
GROCERY & CONVENIENCE STORES	4451	49	17,211,041	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	1,254,064	6	513,309
DRUG/HEALTH STORES	446	84	5,677,746	18	57,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	10,538,483	8	883,800
APPAREL & ACCESSORIES	448	103	16,865,187	19	54,749
CLOTHING & SHOE STORES	4481, 4482	81	13,792,861	19	54,749
JEWELRY & LUGGAGE STORES	4483	22	3,072,326	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	8,438,634	24	181,578
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	7,396,942	12	118,723
BOOK/PERIODICAL/MUSIC STORE	4512	44	1,041,692	12	62,855
GENERAL MERCHANDISE STORES	452	21	51,992,707	6	58,451
DEPARTMENT STORES	4521	5	15,258,431	D	D
GENERAL MERCHANDISE STORES	4529	16	36,734,276	6	58,451
E-COMMERCE & MAIL ORDER	4541	74	1,379,525	44	90,211
MISCELLANEOUS RETAILERS	453, 4542, 4543	642	33,770,999	130	1,348,436
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>35</b>	<b>996,890</b>	<b>7</b>	<b>262,481</b>
<b>MINING</b>	<b>21</b>	<b>8</b>	<b>697,506</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>11</b>	<b>88,730</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,511</b>	<b>110,672,786</b>	<b>235</b>	<b>4,622,832</b>
CONSTRUCTION OF BUILDINGS	236	395	60,457,792	65	2,470,206
HEAVY CONSTRUCTION & HIGHWAYS	237	73	13,103,963	17	821,385
SPECIAL TRADE CONTRACTORS	238	1,043	37,111,031	153	1,331,241
<b>MANUFACTURING</b>	<b>31-33</b>	<b>318</b>	<b>21,416,908</b>	<b>37</b>	<b>180,500</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,020</b>	<b>55,599,527</b>	<b>235</b>	<b>990,862</b>
DURABLE GOODS	423	704	38,640,041	165	789,194
NONDURABLE GOODS	424	309	16,906,441	70	201,668
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	53,045	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>74</b>	<b>4,859,628</b>	<b>8</b>	<b>116,334</b>
<b>INFORMATION</b>	<b>51</b>	<b>267</b>	<b>16,921,562</b>	<b>88</b>	<b>979,177</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>77</b>	<b>3,077,827</b>	<b>20</b>	<b>231,393</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>231</b>	<b>12,305,272</b>	<b>50</b>	<b>301,127</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>268</b>	<b>4,929,837</b>	<b>42</b>	<b>116,490</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>491</b>	<b>9,446,686</b>	<b>74</b>	<b>223,855</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>54</b>	<b>6,238,049</b>	<b>5</b>	<b>86,549</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>356</b>	<b>46,724,500</b>	<b>22</b>	<b>8,280,426</b>
ACCOMMODATIONS	721	61	7,589,046	6	7,257,427
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	295	39,135,454	16	1,022,999
<b>OTHER SERVICES</b>	<b>81</b>	<b>423</b>	<b>15,933,230</b>	<b>42</b>	<b>270,193</b>
REPAIR & MAINTENANCE	811	304	12,372,063	31	174,916
PERSONAL SERVICE	812	100	3,207,743	11	95,277
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	353,424	D	D
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>12</b>	<b>45,998</b>	<b>8</b>	<b>116,196</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,820</b>	<b>\$649,018,483</b>	<b>1,212</b>	<b>\$21,325,343</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,129</u>	<u>\$1,437,598,997</u>	<u>3,119</u>	<u>\$932,253,655</u>
MOTOR VEHICLES & PARTS	441	357	423,144,949	289	227,311,294
NEW & USED AUTO DEALERS	4411	138	319,043,479	156	173,811,578
RV, BOAT, MOTORCYCLE DEALERS	4412	72	59,221,971	41	25,751,720
AUTOMOTIVE PARTS & TIRE	4413	147	44,879,499	92	27,747,996
FURNITURE & HOME FURNISHING	442	245	53,547,907	159	38,626,773
ELECTRONICS & APPLIANCES	443	368	75,361,663	317	50,292,435
APPLIANCES, TV & OTHER ELECTRONICS	44311	110	48,083,203	103	31,505,532
COMPUTERS & SOFTWARE	44312	253	25,811,160	209	18,580,299
CAMERA & PHOTO SUPPLIES	44313	5	1,467,300	5	206,604
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	290	169,451,057	199	129,254,010
BUILDING MATERIALS	4441	208	146,971,893	148	115,311,575
LAWN & GARDEN SUPPLIES & EQUIP.	4442	82	22,479,164	51	13,942,435
FOOD & BEVERAGE STORES	445	272	81,991,342	139	60,105,969
GROCERY & CONVENIENCE STORES	4451	190	79,107,023	76	57,997,197
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	2,884,319	63	2,108,772
DRUG/HEALTH STORES	446	190	37,554,999	152	25,224,685
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	150	28,482,275	90	22,632,142
APPAREL & ACCESSORIES	448	255	128,987,464	192	58,207,071
CLOTHING & SHOE STORES	4481, 4482	200	110,992,243	146	50,430,111
JEWELRY & LUGGAGE STORES	4483	55	17,995,221	46	7,776,960
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	232	44,425,943	220	41,789,939
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	152	36,486,863	138	29,660,139
BOOK/PERIODICAL/MUSIC STORE	4512	80	7,939,080	82	12,129,800
GENERAL MERCHANDISE STORES	452	44	256,806,214	31	179,281,481
DEPARTMENT STORES	4521	7	81,614,836	6	54,726,633
GENERAL MERCHANDISE STORES	4529	37	175,191,378	25	124,554,848
E-COMMERCE & MAIL ORDER	4541	136	10,302,815	97	5,442,895
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,590	127,542,369	1,234	94,084,961
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>61</u>	<u>1,714,469</u>	<u>27</u>	<u>1,388,541</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>6,873,554</u>	<u>10</u>	<u>1,060,487</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>1,634,618</u>	<u>15</u>	<u>652,121</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,269</u>	<u>554,643,001</u>	<u>2,446</u>	<u>306,083,491</u>
CONSTRUCTION OF BUILDINGS	236	1,356	284,666,244	688	161,728,257
HEAVY CONSTRUCTION & HIGHWAYS	237	202	43,578,969	108	31,016,739
SPECIAL TRADE CONTRACTORS	238	3,711	226,397,788	1,650	113,338,495
<u>MANUFACTURING</u>	<u>31-33</u>	<u>835</u>	<u>74,631,804</u>	<u>599</u>	<u>62,496,410</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,922</u>	<u>184,608,500</u>	<u>1,808</u>	<u>153,287,739</u>
DURABLE GOODS	423	1,353	147,134,484	1,267	122,522,642
NONDURABLE GOODS	424	548	37,136,170	516	29,668,605
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	337,846	25	1,096,492
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>158</u>	<u>8,356,853</u>	<u>81</u>	<u>5,966,636</u>
<u>INFORMATION</u>	<u>51</u>	<u>462</u>	<u>127,743,605</u>	<u>408</u>	<u>79,396,740</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>160</u>	<u>31,363,086</u>	<u>147</u>	<u>18,664,296</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>527</u>	<u>61,388,038</u>	<u>435</u>	<u>47,695,583</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>885</u>	<u>25,947,466</u>	<u>649</u>	<u>26,921,304</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,813</u>	<u>62,546,051</u>	<u>940</u>	<u>54,989,845</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>195</u>	<u>21,672,214</u>	<u>117</u>	<u>11,339,797</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,330</u>	<u>238,435,840</u>	<u>811</u>	<u>183,744,807</u>
ACCOMMODATIONS	721	85	24,095,186	83	38,044,795
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,245	214,340,654	728	145,700,012
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,533</u>	<u>84,050,911</u>	<u>930</u>	<u>58,582,338</u>
REPAIR & MAINTENANCE	811	1,017	65,078,501	607	37,578,498
PERSONAL SERVICE	812	473	16,814,389	283	18,530,092
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	2,158,021	40	2,473,748
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>544,617</u>	<u>12</u>	<u>2,457,251</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>19,335</b>	<b>\$2,923,753,624</b>	<b>12,554</b>	<b>\$1,946,981,041</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>721</u>	<u>\$46,421,420</u>	<u>2,184</u>	<u>\$484,835,518</u>
MOTOR VEHICLES & PARTS	441	51	11,004,661	121	116,097,000
NEW & USED AUTO DEALERS	4411	19	6,435,106	39	86,445,865
RV, BOAT, MOTORCYCLE DEALERS	4412	10	1,265,000	30	17,860,612
AUTOMOTIVE PARTS & TIRE	4413	22	3,304,555	52	11,790,523
FURNITURE & HOME FURNISHING	442	30	1,172,368	123	18,641,841
ELECTRONICS & APPLIANCES	443	58	479,943	247	29,617,807
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	328,809	72	17,666,443
COMPUTERS & SOFTWARE	44312	34	151,134	171	10,832,569
CAMERA & PHOTO SUPPLIES	44313	D	D	4	1,118,795
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	5,982,916	153	78,183,498
BUILDING MATERIALS	4441	39	4,358,335	113	68,694,011
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,624,581	40	9,489,487
FOOD & BEVERAGE STORES	445	18	3,378,684	90	31,126,847
GROCERY & CONVENIENCE STORES	4451	12	3,359,275	57	30,006,878
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	19,409	33	1,119,969
DRUG/HEALTH STORES	446	36	413,882	108	10,591,926
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,109,203	80	12,440,094
APPAREL & ACCESSORIES	448	38	337,873	130	19,556,904
CLOTHING & SHOE STORES	4481, 4482	32	304,834	105	15,784,080
JEWELRY & LUGGAGE STORES	4483	6	33,039	25	3,772,824
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	1,614,395	139	19,775,056
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	1,428,620	80	15,707,093
BOOK/PERIODICAL/MUSIC STORE	4512	26	185,775	59	4,067,963
GENERAL MERCHANDISE STORES	452	6	12,764,952	27	99,990,243
DEPARTMENT STORES	4521	D	D	6	35,737,858
GENERAL MERCHANDISE STORES	4529	6	12,764,952	21	64,252,385
E-COMMERCE & MAIL ORDER	4541	56	375,451	78	3,372,810
MISCELLANEOUS RETAILERS	453, 4542, 4543	304	6,787,092	888	45,441,492
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>373,508</u>	<u>30</u>	<u>902,821</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>122,144</u>	<u>10</u>	<u>2,312,256</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>40,556</u>	<u>13</u>	<u>559,783</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>502</u>	<u>15,560,672</u>	<u>2,349</u>	<u>217,706,819</u>
CONSTRUCTION OF BUILDINGS	236	123	7,396,783	619	106,973,739
HEAVY CONSTRUCTION & HIGHWAYS	237	45	1,904,700	97	17,358,998
SPECIAL TRADE CONTRACTORS	238	334	6,259,189	1,633	93,374,082
<u>MANUFACTURING</u>	<u>31-33</u>	<u>103</u>	<u>2,697,396</u>	<u>359</u>	<u>24,608,361</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>431</u>	<u>4,610,210</u>	<u>1,219</u>	<u>80,581,846</u>
DURABLE GOODS	423	300	4,029,207	860	70,211,304
NONDURABLE GOODS	424	127	569,808	346	10,282,183
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	11,195	13	88,359
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>111,525</u>	<u>56</u>	<u>1,178,430</u>
<u>INFORMATION</u>	<u>51</u>	<u>152</u>	<u>4,176,604</u>	<u>345</u>	<u>44,836,316</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>621,726</u>	<u>102</u>	<u>7,356,389</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>94</u>	<u>1,104,758</u>	<u>328</u>	<u>21,454,932</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>94</u>	<u>673,046</u>	<u>431</u>	<u>17,493,448</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>160</u>	<u>1,965,874</u>	<u>856</u>	<u>31,832,910</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>16</u>	<u>1,050,735</u>	<u>88</u>	<u>6,571,585</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>99</u>	<u>6,212,206</u>	<u>501</u>	<u>81,074,978</u>
ACCOMMODATIONS	721	25	1,169,515	30	7,017,086
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	5,042,691	471	74,057,892
<u>OTHER SERVICES</u>	<u>81</u>	<u>120</u>	<u>3,668,530</u>	<u>665</u>	<u>39,084,421</u>
REPAIR & MAINTENANCE	811	87	3,157,816	447	33,559,849
PERSONAL SERVICE	812	29	383,113	187	4,828,067
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	127,601	31	696,505
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>19</u>	<u>10,382,634</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,558</b>	<b>\$89,410,910</b>	<b>9,556</b>	<b>\$1,072,774,322</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>229</u>	<u>\$1,416,773</u>	<u>934</u>	<u>\$75,510,061</u>
MOTOR VEHICLES & PARTS	441	8	7,277	50	\$17,963,724
NEW & USED AUTO DEALERS	4411	4	1,689	17	12,539,551
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	6	2,846,598
AUTOMOTIVE PARTS & TIRE	4413	4	5,588	27	2,577,575
FURNITURE & HOME FURNISHING	442	6	27,168	35	1,539,684
ELECTRONICS & APPLIANCES	443	21	51,263	101	3,111,299
APPLIANCES, TV & OTHER ELECTRONICS	44311	9	25,805	32	1,197,544
COMPUTERS & SOFTWARE	44312	12	25,458	66	1,911,388
CAMERA & PHOTO SUPPLIES	44313	D	D	3	2,367
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	12	312,102	57	11,458,306
BUILDING MATERIALS	4441	12	312,102	41	9,740,115
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	16	1,718,191
FOOD & BEVERAGE STORES	445	4	145,796	46	7,943,568
GROCERY & CONVENIENCE STORES	4451	D	D	18	6,288,178
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	145,796	28	1,655,390
DRUG/HEALTH STORES	446	11	50,747	50	3,064,763
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	396,312	22	2,235,620
APPAREL & ACCESSORIES	448	13	10,287	56	1,596,848
CLOTHING & SHOE STORES	4481, 4482	13	10,287	45	1,111,937
JEWELRY & LUGGAGE STORES	4483	D	D	11	484,911
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	21	16,785	73	3,388,979
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	9,757	39	1,628,307
BOOK/PERIODICAL/MUSIC STORE	4512	10	7,028	34	1,760,672
GENERAL MERCHANDISE STORES	452	3	20,618	14	16,051,295
DEPARTMENT STORES	4521	D	D	4	3,559,482
GENERAL MERCHANDISE STORES	4529	3	20,618	10	12,491,813
E-COMMERCE & MAIL ORDER	4541	35	57,249	64	803,824
MISCELLANEOUS RETAILERS	453, 4542, 4543	92	321,169	366	6,352,151
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>14,004</u>	<u>13</u>	<u>132,689</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>37,461</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>117</u>	<u>3,178,070</u>	<u>508</u>	<u>38,326,037</u>
CONSTRUCTION OF BUILDINGS	236	25	1,651,782	127	25,517,223
HEAVY CONSTRUCTION & HIGHWAYS	237	9	242,928	27	1,103,090
SPECIAL TRADE CONTRACTORS	238	83	1,283,360	354	11,705,724
<u>MANUFACTURING</u>	<u>31-33</u>	<u>17</u>	<u>89,831</u>	<u>168</u>	<u>6,396,361</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>138</u>	<u>486,179</u>	<u>741</u>	<u>19,912,956</u>
DURABLE GOODS	423	94	355,453	505	13,954,960
NONDURABLE GOODS	424	44	130,726	229	5,894,953
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	63,043
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>12</u>	<u>267,350</u>
<u>INFORMATION</u>	<u>51</u>	<u>78</u>	<u>473,319</u>	<u>209</u>	<u>8,029,748</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>13</u>	<u>57,344</u>	<u>60</u>	<u>744,428</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>36</u>	<u>131,553</u>	<u>146</u>	<u>2,583,058</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>20</u>	<u>40,420</u>	<u>151</u>	<u>2,044,909</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>33</u>	<u>86,234</u>	<u>228</u>	<u>3,174,473</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>26</u>	<u>1,217,161</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>17</u>	<u>511,784</u>	<u>131</u>	<u>18,412,064</u>
ACCOMMODATIONS	721	6	67,213	22	4,569,687
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	444,571	109	13,842,377
<u>OTHER SERVICES</u>	<u>81</u>	<u>24</u>	<u>189,305</u>	<u>166</u>	<u>4,910,810</u>
REPAIR & MAINTENANCE	811	17	38,076	110	3,645,850
PERSONAL SERVICE	812	7	151,229	49	1,005,867
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	7	259,093
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>32,872</u>	<u>6</u>	<u>1,403,136</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>732</b>	<b>\$6,707,688</b>	<b>3,502</b>	<b>\$183,102,702</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,957</u>	<u>\$361,154,367</u>	<u>756</u>	<u>\$32,799,313</u>
MOTOR VEHICLES & PARTS	441	130	81,576,346	39	8,511,189
NEW & USED AUTO DEALERS	4411	39	60,943,532	11	6,370,901
RV, BOAT, MOTORCYCLE DEALERS	4412	34	11,034,933	4	226,615
AUTOMOTIVE PARTS & TIRE	4413	57	9,597,881	24	1,913,673
FURNITURE & HOME FURNISHING	442	85	14,829,138	34	961,570
ELECTRONICS & APPLIANCES	443	176	14,210,432	88	2,265,643
APPLIANCES, TV & OTHER ELECTRONICS	44311	61	10,491,626	35	1,305,539
COMPUTERS & SOFTWARE	44312	112	3,288,380	53	960,104
CAMERA & PHOTO SUPPLIES	44313	3	430,426	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	54,344,842	37	3,338,462
BUILDING MATERIALS	4441	94	48,237,331	27	2,393,887
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	6,107,511	10	944,575
FOOD & BEVERAGE STORES	445	82	25,223,505	23	4,664,986
GROCERY & CONVENIENCE STORES	4451	42	24,540,689	16	4,645,885
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	682,816	7	19,101
DRUG/HEALTH STORES	446	94	9,866,784	45	825,550
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	77	9,285,625	13	986,796
APPAREL & ACCESSORIES	448	148	22,747,997	49	632,987
CLOTHING & SHOE STORES	4481, 4482	119	20,598,613	42	392,510
JEWELRY & LUGGAGE STORES	4483	29	2,149,384	7	240,477
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	14,320,495	45	2,017,358
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	11,177,669	23	523,762
BOOK/PERIODICAL/MUSIC STORE	4512	56	3,142,826	22	1,493,596
GENERAL MERCHANDISE STORES	452	24	73,570,967	7	3,181,005
DEPARTMENT STORES	4521	4	20,565,457	D	D
GENERAL MERCHANDISE STORES	4529	20	53,005,510	7	3,181,005
E-COMMERCE & MAIL ORDER	4541	92	3,951,511	64	746,247
MISCELLANEOUS RETAILERS	453, 4542, 4543	770	37,226,725	312	4,667,520
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>816,970</u>	<u>7</u>	<u>185,933</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>551,431</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>228,069</u>	<u>3</u>	<u>22,854</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,718</u>	<u>157,422,171</u>	<u>390</u>	<u>43,146,449</u>
CONSTRUCTION OF BUILDINGS	236	550	83,912,029	90	30,291,450
HEAVY CONSTRUCTION & HIGHWAYS	237	69	9,705,550	31	2,623,933
SPECIAL TRADE CONTRACTORS	238	1,099	63,804,592	269	10,231,066
<u>MANUFACTURING</u>	<u>31-33</u>	<u>404</u>	<u>19,931,082</u>	<u>102</u>	<u>2,183,079</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,258</u>	<u>62,314,885</u>	<u>596</u>	<u>14,140,493</u>
DURABLE GOODS	423	867	48,074,651	411	11,814,217
NONDURABLE GOODS	424	377	14,161,491	181	2,316,177
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	78,743	4	10,099
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>72</u>	<u>6,616,254</u>	<u>13</u>	<u>518,620</u>
<u>INFORMATION</u>	<u>51</u>	<u>303</u>	<u>30,390,646</u>	<u>200</u>	<u>4,605,495</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>102</u>	<u>5,288,043</u>	<u>49</u>	<u>523,517</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>306</u>	<u>16,434,608</u>	<u>100</u>	<u>1,763,704</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>359</u>	<u>9,621,102</u>	<u>130</u>	<u>4,027,706</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>643</u>	<u>19,555,031</u>	<u>171</u>	<u>3,562,292</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>75</u>	<u>4,959,024</u>	<u>17</u>	<u>539,055</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>470</u>	<u>75,270,859</u>	<u>95</u>	<u>10,927,665</u>
ACCOMMODATIONS	721	65	9,180,733	12	2,048,670
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	405	66,090,126	83	8,878,995
<u>OTHER SERVICES</u>	<u>81</u>	<u>565</u>	<u>24,979,439</u>	<u>113</u>	<u>2,439,462</u>
REPAIR & MAINTENANCE	811	377	19,457,525	69	1,860,642
PERSONAL SERVICE	812	170	5,101,195	39	525,855
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	420,719	5	52,965
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>395,797</u>	<u>4</u>	<u>183,327</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,291</b>	<b>\$795,929,778</b>	<b>2,746</b>	<b>\$121,568,964</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,860</u>	<u>\$333,566,455</u>
MOTOR VEHICLES & PARTS	441	210	93,009,920
NEW & USED AUTO DEALERS	4411	109	69,256,767
RV, BOAT, MOTORCYCLE DEALERS	4412	21	9,332,423
AUTOMOTIVE PARTS & TIRE	4413	80	14,420,730
FURNITURE & HOME FURNISHING	442	69	8,581,790
ELECTRONICS & APPLIANCES	443	178	8,190,259
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	5,128,593
COMPUTERS & SOFTWARE	44312	126	3,034,381
CAMERA & PHOTO SUPPLIES	44313	3	27,285
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	100	43,005,788
BUILDING MATERIALS	4441	71	37,638,984
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	5,366,804
FOOD & BEVERAGE STORES	445	135	25,065,306
GROCERY & CONVENIENCE STORES	4451	90	24,047,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	1,017,911
DRUG/HEALTH STORES	446	91	10,543,317
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	75	9,424,337
APPAREL & ACCESSORIES	448	121	11,873,266
CLOTHING & SHOE STORES	4481, 4482	98	10,234,595
JEWELRY & LUGGAGE STORES	4483	23	1,638,671
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	106	8,380,152
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	6,541,534
BOOK/PERIODICAL/MUSIC STORE	4512	42	1,838,618
GENERAL MERCHANDISE STORES	452	22	77,332,826
DEPARTMENT STORES	4521	6	20,245,236
GENERAL MERCHANDISE STORES	4529	16	57,087,590
E-COMMERCE & MAIL ORDER	4541	79	1,944,650
MISCELLANEOUS RETAILERS	453, 4542, 4543	674	36,214,844
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>1,440,140</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>235,862</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>255,689</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,076</u>	<u>97,051,152</u>
CONSTRUCTION OF BUILDINGS	236	300	46,289,138
HEAVY CONSTRUCTION & HIGHWAYS	237	67	12,463,146
SPECIAL TRADE CONTRACTORS	238	709	38,298,868
<u>MANUFACTURING</u>	<u>31-33</u>	<u>299</u>	<u>19,159,042</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,181</u>	<u>89,347,909</u>
DURABLE GOODS	423	837	60,830,689
NONDURABLE GOODS	424	332	28,452,437
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	64,783
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>64</u>	<u>2,227,469</u>
<u>INFORMATION</u>	<u>51</u>	<u>291</u>	<u>32,022,883</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>5,229,784</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>267</u>	<u>24,980,482</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>268</u>	<u>6,278,570</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>468</u>	<u>15,547,855</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>63</u>	<u>4,820,873</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>444</u>	<u>59,255,275</u>
ACCOMMODATIONS	721	55	11,193,543
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	389	48,061,732
<u>OTHER SERVICES</u>	<u>81</u>	<u>535</u>	<u>20,439,259</u>
REPAIR & MAINTENANCE	811	364	15,314,161
PERSONAL SERVICE	812	152	4,375,597
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	749,501
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>335,737</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,968</b>	<b>\$712,194,436</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 2, 2006 to Quarter 2, 2007**  
**(Dollars in Thousands)**

City	2nd Quarter, 2006	2nd Quarter, 2007	Percent Change
Aberdeen	\$106,040	\$109,500	3.3%
Auburn	437,623	479,465	9.6%
Bellevue	1,256,748	1,492,701	18.8%
Bellingham	507,361	533,273	5.1%
Bremerton	187,535	195,460	4.2%
Camas	43,484	39,932	-8.2%
Centralia	74,705	84,529	13.2%
Chehalis	107,140	106,573	-0.5%
Colville	44,329	47,864	8.0%
Des Moines	55,359	60,517	9.3%
Edmonds	145,465	153,071	5.2%
Ellensburg	94,565	95,473	1.0%
Everett	681,285	728,391	6.9%
Federal Way	355,237	367,037	3.3%
Fife	240,553	242,630	0.9%
Issaquah	309,155	352,881	14.1%
Kelso	53,722	56,217	4.6%
Kennewick	324,711	355,406	9.5%
Kent	652,424	680,462	4.3%
Kirkland	495,585	486,207	-1.9%
Lacey	225,260	262,048	16.3%
Longview	198,813	221,567	11.4%
Lynnwood	524,162	543,014	3.6%
Marysville	160,403	199,641	24.5%
Mercer Island	72,032	85,550	18.8%
Moses Lake	126,860	166,682	31.4%
Mount Vernon	174,009	186,075	6.9%
Mountlake Terrace	38,532	36,576	-5.1%
Oak Harbor	84,970	89,693	5.6%
Olympia	453,645	486,624	7.3%
Omak	31,333	43,155	37.7%
Pasco	209,021	232,131	11.1%
Port Angeles	92,198	93,692	1.6%
Port Townsend	45,613	44,968	-1.4%
Pullman	70,170	90,669	29.2%
Puyallup	441,406	432,248	-2.1%
Redmond	530,759	538,946	1.5%
Renton	532,103	569,375	7.0%
Richland	191,497	215,911	12.7%
Sea Tac	260,003	235,724	-9.3%
Seattle	3,862,847	4,210,911	9.0%
Shelton	51,919	53,843	3.7%
Spokane	960,444	1,005,804	4.7%
Sunnyside	66,623	60,406	-9.3%
Tacoma	1,123,670	1,176,585	4.7%
Tukwila	504,180	532,799	5.7%
Vancouver	655,237	672,246	2.6%
Walla Walla	137,907	130,758	-5.2%
Wenatchee	202,162	226,476	12.0%
Yakima	360,617	382,243	6.0%



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>563</b>	<b>\$69,527,348</b>	<b>1,178</b>	<b>\$243,031,313</b>
MOTOR VEHICLES & PARTS	441	29	22,539,684	86	106,291,221
NEW & USED AUTO DEALERS	4411	12	17,243,929	36	88,787,440
RV, BOAT, MOTORCYCLE DEALERS	4412	3	49,997	15	12,218,753
AUTOMOTIVE PARTS & TIRE	4413	14	5,245,758	35	5,285,028
FURNITURE & HOME FURNISHING	442	16	1,799,623	76	7,205,798
ELECTRONICS & APPLIANCES	443	62	1,009,743	144	5,570,316
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	553,087	52	962,611
COMPUTERS & SOFTWARE	44312	40	456,656	92	4,607,705
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	9,983,301	82	20,565,294
BUILDING MATERIALS	4441	23	9,559,267	65	17,996,886
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	424,034	17	2,568,408
FOOD & BEVERAGE STORES	445	20	5,685,221	37	8,358,219
GROCERY & CONVENIENCE STORES	4451	16	5,491,996	24	7,807,988
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	193,225	13	550,231
DRUG/HEALTH STORES	446	36	1,489,498	60	3,659,039
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,196,254	17	9,100,549
APPAREL & ACCESSORIES	448	49	1,494,583	84	24,273,354
CLOTHING & SHOE STORES	4481, 4482	39	996,120	71	23,061,216
JEWELRY & LUGGAGE STORES	4483	10	498,463	13	1,212,138
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	28	1,010,263	55	1,230,082
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	595,882	24	802,474
BOOK/PERIODICAL/MUSIC STORE	4512	14	414,381	31	427,608
GENERAL MERCHANDISE STORES	452	8	18,021,348	11	26,055,810
DEPARTMENT STORES	4521	D	D	3	2,061,086
GENERAL MERCHANDISE STORES	4529	8	18,021,348	8	23,994,724
E-COMMERCE & MAIL ORDER	4541	47	242,232	60	2,957,320
MISCELLANEOUS RETAILERS	453, 4542, 4543	231	5,055,598	466	27,764,311
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>12</b>	<b>42,695</b>
<b>MINING</b>	<b>21</b>	<b>-</b>	<b>-</b>	<b>3</b>	<b>36,098</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>6,245</b>	<b>5</b>	<b>563,827</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>250</b>	<b>13,193,295</b>	<b>1,384</b>	<b>55,812,067</b>
CONSTRUCTION OF BUILDINGS	236	61	2,366,099	263	23,029,400
HEAVY CONSTRUCTION & HIGHWAYS	237	9	1,018,091	48	7,826,393
SPECIAL TRADE CONTRACTORS	238	180	9,809,105	1,073	24,956,274
<b>MANUFACTURING</b>	<b>31-33</b>	<b>77</b>	<b>1,848,854</b>	<b>237</b>	<b>12,226,786</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>392</b>	<b>4,926,401</b>	<b>890</b>	<b>85,847,756</b>
DURABLE GOODS	423	278	4,203,974	632	73,702,938
NONDURABLE GOODS	424	110	715,208	245	11,936,356
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,219	13	208,462
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>10</b>	<b>75,719</b>	<b>25</b>	<b>431,912</b>
<b>INFORMATION</b>	<b>51</b>	<b>160</b>	<b>3,396,343</b>	<b>228</b>	<b>11,953,794</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>36</b>	<b>761,074</b>	<b>79</b>	<b>2,299,343</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>103</b>	<b>1,683,088</b>	<b>221</b>	<b>8,990,190</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>86</b>	<b>1,644,212</b>	<b>220</b>	<b>4,800,816</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>155</b>	<b>1,012,581</b>	<b>554</b>	<b>9,951,187</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>10</b>	<b>241,228</b>	<b>25</b>	<b>4,606,591</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>73</b>	<b>8,596,926</b>	<b>159</b>	<b>24,402,717</b>
ACCOMMODATIONS	721	9	919,907	8	2,108,703
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	7,677,019	151	22,294,014
<b>OTHER SERVICES</b>	<b>81</b>	<b>91</b>	<b>2,587,034</b>	<b>372</b>	<b>14,230,150</b>
REPAIR & MAINTENANCE	811	45	1,881,525	283	12,084,821
PERSONAL SERVICE	812	40	549,440	78	1,906,439
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	156,069	11	238,890
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>237,318</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,010</b>	<b>\$109,500,348</b>	<b>5,596</b>	<b>\$479,465,438</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,966</u>	<u>\$676,017,084</u>	<u>1,449</u>	<u>\$286,676,797</u>
MOTOR VEHICLES & PARTS	441	87	246,343,689	83	66,931,384
NEW & USED AUTO DEALERS	4411	44	227,291,874	22	52,916,953
RV, BOAT, MOTORCYCLE DEALERS	4412	10	13,138,942	26	8,641,141
AUTOMOTIVE PARTS & TIRE	4413	33	5,912,873	35	5,373,290
FURNITURE & HOME FURNISHING	442	165	38,232,806	63	8,933,071
ELECTRONICS & APPLIANCES	443	275	78,088,516	145	12,385,220
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	40,243,131	48	9,196,512
COMPUTERS & SOFTWARE	44312	199	34,690,022	94	2,758,726
CAMERA & PHOTO SUPPLIES	44313	5	3,155,363	3	429,982
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	40,805,641	75	40,173,999
BUILDING MATERIALS	4441	97	37,561,552	56	38,151,727
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	3,244,089	19	2,022,272
FOOD & BEVERAGE STORES	445	81	18,169,452	52	15,394,520
GROCERY & CONVENIENCE STORES	4451	39	16,946,815	24	14,867,190
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	1,222,637	28	527,330
DRUG/HEALTH STORES	446	116	15,065,206	80	6,898,267
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,554,699	33	3,584,249
APPAREL & ACCESSORIES	448	180	114,041,607	123	21,442,485
CLOTHING & SHOE STORES	4481, 4482	140	99,069,347	99	19,458,403
JEWELRY & LUGGAGE STORES	4483	40	14,972,260	24	1,984,082
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	119	21,740,253	115	12,913,817
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	17,064,745	67	10,157,390
BOOK/PERIODICAL/MUSIC STORE	4512	51	4,675,508	48	2,756,427
GENERAL MERCHANDISE STORES	452	11	46,726,545	20	69,559,829
DEPARTMENT STORES	4521	5	32,307,553	4	20,221,393
GENERAL MERCHANDISE STORES	4529	6	14,418,992	16	49,338,436
E-COMMERCE & MAIL ORDER	4541	77	4,654,041	75	2,452,766
MISCELLANEOUS RETAILERS	453, 4542, 4543	708	47,594,629	585	26,007,190
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>299,002</u>	<u>8</u>	<u>36,400</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>60,937</u>	<u>4</u>	<u>76,152</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>611,510</u>	<u>5</u>	<u>24,554</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,133</u>	<u>316,614,748</u>	<u>1,149</u>	<u>76,006,246</u>
CONSTRUCTION OF BUILDINGS	236	826	241,364,803	334	44,548,157
HEAVY CONSTRUCTION & HIGHWAYS	237	118	12,100,927	38	3,215,878
SPECIAL TRADE CONTRACTORS	238	2,189	63,149,018	777	28,242,211
<u>MANUFACTURING</u>	<u>31-33</u>	<u>354</u>	<u>21,137,789</u>	<u>262</u>	<u>10,531,533</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,123</u>	<u>91,215,123</u>	<u>966</u>	<u>33,260,457</u>
DURABLE GOODS	423	774	79,342,756	668	26,943,085
NONDURABLE GOODS	424	333	11,714,065	287	6,268,021
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	158,302	11	49,351
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>765,006</u>	<u>39</u>	<u>4,292,129</u>
<u>INFORMATION</u>	<u>51</u>	<u>380</u>	<u>53,994,165</u>	<u>255</u>	<u>16,911,716</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>14,872,640</u>	<u>85</u>	<u>4,451,986</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>355</u>	<u>30,733,237</u>	<u>234</u>	<u>11,048,908</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>609</u>	<u>78,240,446</u>	<u>271</u>	<u>7,171,232</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,251</u>	<u>35,917,657</u>	<u>508</u>	<u>13,077,615</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>79</u>	<u>20,530,357</u>	<u>40</u>	<u>1,966,500</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>359</u>	<u>108,077,734</u>	<u>311</u>	<u>52,347,442</u>
ACCOMMODATIONS	721	23	31,132,504	24	5,867,495
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	336	76,945,230	287	46,479,947
<u>OTHER SERVICES</u>	<u>81</u>	<u>626</u>	<u>42,485,886</u>	<u>361</u>	<u>15,161,332</u>
REPAIR & MAINTENANCE	811	394	26,705,925	226	11,845,185
PERSONAL SERVICE	812	217	14,798,510	126	3,215,668
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	981,451	9	100,479
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>1,127,330</u>	<u>5</u>	<u>231,968</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,445</b>	<b>\$1,492,700,651</b>	<b>5,952</b>	<b>\$533,272,967</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>864</u>	<u>\$104,091,247</u>	<u>567</u>	<u>\$11,291,449</u>
MOTOR VEHICLES & PARTS	441	51	72,065,303	30	2,047,208
NEW & USED AUTO DEALERS	4411	21	64,718,169	7	604,911
RV, BOAT, MOTORCYCLE DEALERS	4412	8	4,872,250	4	8,484
AUTOMOTIVE PARTS & TIRE	4413	22	2,474,884	19	1,433,813
FURNITURE & HOME FURNISHING	442	38	2,785,500	29	1,036,653
ELECTRONICS & APPLIANCES	443	104	1,563,402	58	856,164
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	765,439	20	681,076
COMPUTERS & SOFTWARE	44312	62	484,263	38	175,088
CAMERA & PHOTO SUPPLIES	44313	3	313,700	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	41	3,049,370	59	2,039,627
BUILDING MATERIALS	4441	33	2,989,773	49	1,193,397
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	59,597	10	846,230
FOOD & BEVERAGE STORES	445	37	5,948,733	14	1,599,052
GROCERY & CONVENIENCE STORES	4451	23	5,883,427	6	1,461,296
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	65,306	8	137,756
DRUG/HEALTH STORES	446	46	2,347,522	21	521,656
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,307,604	4	428,504
APPAREL & ACCESSORIES	448	48	772,553	39	360,389
CLOTHING & SHOE STORES	4481, 4482	41	403,613	32	216,993
JEWELRY & LUGGAGE STORES	4483	7	368,940	7	143,396
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	1,565,246	32	169,912
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	978,219	13	136,788
BOOK/PERIODICAL/MUSIC STORE	4512	27	587,027	19	33,124
GENERAL MERCHANDISE STORES	452	13	2,873,988	6	329,449
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	2,873,988	6	329,449
E-COMMERCE & MAIL ORDER	4541	57	988,252	48	347,062
MISCELLANEOUS RETAILERS	453, 4542, 4543	351	7,823,774	227	1,555,773
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>153,505</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>212,808</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>18,429</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>681</u>	<u>30,742,699</u>	<u>659</u>	<u>10,483,173</u>
CONSTRUCTION OF BUILDINGS	236	147	17,676,288	91	2,440,020
HEAVY CONSTRUCTION & HIGHWAYS	237	28	2,717,042	25	730,359
SPECIAL TRADE CONTRACTORS	238	506	10,349,369	543	7,312,794
<u>MANUFACTURING</u>	<u>31-33</u>	<u>137</u>	<u>2,778,928</u>	<u>93</u>	<u>1,698,768</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>643</u>	<u>11,128,350</u>	<u>402</u>	<u>3,401,305</u>
DURABLE GOODS	423	458	8,405,101	284	2,522,463
NONDURABLE GOODS	424	179	2,704,327	112	866,747
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	18,922	6	12,095
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>294,498</u>	<u>12</u>	<u>271,099</u>
<u>INFORMATION</u>	<u>51</u>	<u>209</u>	<u>7,544,027</u>	<u>158</u>	<u>1,912,848</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>930,960</u>	<u>39</u>	<u>612,752</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>165</u>	<u>6,847,971</u>	<u>98</u>	<u>1,007,328</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>160</u>	<u>1,532,443</u>	<u>88</u>	<u>2,018,964</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>320</u>	<u>4,411,245</u>	<u>235</u>	<u>1,798,348</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>18</u>	<u>175,956</u>	<u>9</u>	<u>1,198,991</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>17,151,975</u>	<u>35</u>	<u>3,427,428</u>
ACCOMMODATIONS	721	9	1,918,537	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	131	15,233,438	35	3,427,428
<u>OTHER SERVICES</u>	<u>81</u>	<u>224</u>	<u>6,107,664</u>	<u>100</u>	<u>777,069</u>
REPAIR & MAINTENANCE	811	145	4,383,784	63	375,928
PERSONAL SERVICE	812	73	1,633,164	37	401,141
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	90,716	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>1,337,427</u>	<u>5</u>	<u>32,719</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,658</b>	<b>\$195,460,132</b>	<b>2,500</b>	<b>\$39,932,241</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>623</u>	<u>\$33,225,142</u>	<u>580</u>	<u>\$69,989,081</u>
MOTOR VEHICLES & PARTS	441	47	11,227,083	31	14,383,650
NEW & USED AUTO DEALERS	4411	18	5,648,516	11	11,961,594
RV, BOAT, MOTORCYCLE DEALERS	4412	5	2,339,337	D	D
AUTOMOTIVE PARTS & TIRE	4413	24	3,239,230	20	2,422,056
FURNITURE & HOME FURNISHING	442	27	1,057,266	21	1,773,991
ELECTRONICS & APPLIANCES	443	70	1,450,965	53	939,138
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	1,030,057	22	737,992
COMPUTERS & SOFTWARE	44312	42	372,811	31	201,146
CAMERA & PHOTO SUPPLIES	44313	4	48,097	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	2,067,835	41	11,733,241
BUILDING MATERIALS	4441	24	1,722,709	35	10,573,336
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	345,126	6	1,159,905
FOOD & BEVERAGE STORES	445	19	3,959,243	12	2,407,822
GROCERY & CONVENIENCE STORES	4451	14	3,856,490	5	2,407,143
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	102,753	7	679
DRUG/HEALTH STORES	446	32	1,284,663	24	806,167
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,139,963	10	1,640,524
APPAREL & ACCESSORIES	448	49	4,134,845	44	1,451,926
CLOTHING & SHOE STORES	4481, 4482	38	3,894,477	36	1,170,153
JEWELRY & LUGGAGE STORES	4483	11	240,368	8	281,773
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	1,742,157	36	1,216,371
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	1,680,939	24	1,191,267
BOOK/PERIODICAL/MUSIC STORE	4512	15	61,218	12	25,104
GENERAL MERCHANDISE STORES	452	7	277,792	10	25,707,251
DEPARTMENT STORES	4521	D	D	3	4,807,399
GENERAL MERCHANDISE STORES	4529	7	277,792	7	20,899,852
E-COMMERCE & MAIL ORDER	4541	45	284,628	49	273,479
MISCELLANEOUS RETAILERS	453, 4542, 4543	247	4,598,702	249	7,655,521
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>129,788</u>	<u>6</u>	<u>48,293</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>152,799</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>3,708</u>	<u>4</u>	<u>28,560</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>377</u>	<u>19,826,949</u>	<u>341</u>	<u>9,363,500</u>
CONSTRUCTION OF BUILDINGS	236	71	7,394,093	61	1,366,100
HEAVY CONSTRUCTION & HIGHWAYS	237	18	8,331,051	18	2,201,127
SPECIAL TRADE CONTRACTORS	238	288	4,101,805	262	5,796,273
<u>MANUFACTURING</u>	<u>31-33</u>	<u>96</u>	<u>1,195,568</u>	<u>79</u>	<u>2,257,199</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>431</u>	<u>7,956,317</u>	<u>410</u>	<u>8,969,470</u>
DURABLE GOODS	423	313	6,865,353	297	7,350,381
NONDURABLE GOODS	424	118	1,090,964	109	1,599,922
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	19,167
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>30,089</u>	<u>13</u>	<u>810,984</u>
<u>INFORMATION</u>	<u>51</u>	<u>153</u>	<u>2,950,096</u>	<u>145</u>	<u>2,009,294</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>172,386</u>	<u>28</u>	<u>254,812</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>1,556,568</u>	<u>106</u>	<u>2,040,738</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>90</u>	<u>1,201,172</u>	<u>87</u>	<u>1,838,151</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>167</u>	<u>1,875,991</u>	<u>149</u>	<u>640,427</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>483,223</u>	<u>7</u>	<u>285,347</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>74</u>	<u>10,974,279</u>	<u>47</u>	<u>6,030,572</u>
ACCOMMODATIONS	721	8	1,099,203	3	709,217
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	66	9,875,076	44	5,321,355
<u>OTHER SERVICES</u>	<u>81</u>	<u>131</u>	<u>2,940,057</u>	<u>103</u>	<u>1,853,293</u>
REPAIR & MAINTENANCE	811	86	2,158,265	65	1,379,702
PERSONAL SERVICE	812	40	621,181	33	408,539
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	160,611	5	65,052
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>7,705</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,310</b>	<b>\$84,529,038</b>	<b>2,108</b>	<b>\$106,572,520</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>426</u>	<u>\$31,497,020</u>	<u>482</u>	<u>\$18,615,348</u>
MOTOR VEHICLES & PARTS	441	21	7,745,788	13	3,379,591
NEW & USED AUTO DEALERS	4411	7	5,361,524	6	3,211,096
RV, BOAT, MOTORCYCLE DEALERS	4412	3	571,961	4	167,533
AUTOMOTIVE PARTS & TIRE	4413	11	1,812,303	3	962
FURNITURE & HOME FURNISHING	442	14	874,764	27	581,274
ELECTRONICS & APPLIANCES	443	43	257,483	49	339,727
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	180,993	22	259,657
COMPUTERS & SOFTWARE	44312	27	76,490	27	80,070
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	21	3,305,516	40	1,006,032
BUILDING MATERIALS	4441	18	2,624,413	40	1,006,032
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	681,103	-	-
FOOD & BEVERAGE STORES	445	4	1,685,453	11	4,843,701
GROCERY & CONVENIENCE STORES	4451	4	1,685,453	6	4,771,795
OTHER FOOD & BEVERAGE STORES	4452, 4453	-	-	5	71,906
DRUG/HEALTH STORES	446	25	237,481	30	2,340,576
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	486,728	9	1,048,740
APPAREL & ACCESSORIES	448	35	276,107	33	1,255,688
CLOTHING & SHOE STORES	4481, 4482	30	245,765	27	1,165,989
JEWELRY & LUGGAGE STORES	4483	5	30,342	6	89,699
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	1,221,436	24	39,868
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	12	1,053,445	12	26,725
BOOK/PERIODICAL/MUSIC STORE	4512	19	167,991	12	13,143
GENERAL MERCHANDISE STORES	452	6	12,652,265	3	749,836
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	12,652,265	3	749,836
E-COMMERCE & MAIL ORDER	4541	46	182,699	42	316,896
MISCELLANEOUS RETAILERS	453, 4542, 4543	173	2,571,300	201	2,713,419
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>228,823</u>	<u>8</u>	<u>1,284,317</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>38,923</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>151</u>	<u>4,153,283</u>	<u>646</u>	<u>18,396,136</u>
CONSTRUCTION OF BUILDINGS	236	27	2,459,314	122	13,834,866
HEAVY CONSTRUCTION & HIGHWAYS	237	13	301,807	17	903,142
SPECIAL TRADE CONTRACTORS	238	111	1,392,162	507	3,658,128
<u>MANUFACTURING</u>	<u>31-33</u>	<u>59</u>	<u>1,293,536</u>	<u>65</u>	<u>883,041</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>271</u>	<u>2,077,688</u>	<u>254</u>	<u>1,164,141</u>
DURABLE GOODS	423	191	1,913,691	160	895,142
NONDURABLE GOODS	424	80	163,997	89	263,677
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	5,322
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>94,819</u>	<u>7</u>	<u>386,589</u>
<u>INFORMATION</u>	<u>51</u>	<u>107</u>	<u>1,024,770</u>	<u>165</u>	<u>3,746,068</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>24</u>	<u>474,898</u>	<u>31</u>	<u>741,636</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>59</u>	<u>558,202</u>	<u>73</u>	<u>2,057,835</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>61</u>	<u>262,919</u>	<u>59</u>	<u>570,818</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>84</u>	<u>762,152</u>	<u>266</u>	<u>1,356,021</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>163,038</u>	<u>10</u>	<u>206,243</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>32</u>	<u>3,398,225</u>	<u>53</u>	<u>9,662,798</u>
ACCOMMODATIONS	721	4	582,995	8	568,810
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	2,815,230	45	9,093,988
<u>OTHER SERVICES</u>	<u>81</u>	<u>55</u>	<u>1,729,710</u>	<u>113</u>	<u>1,434,891</u>
REPAIR & MAINTENANCE	811	32	1,457,314	81	1,184,719
PERSONAL SERVICE	812	23	272,396	32	250,172
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>105,600</u>	<u>6</u>	<u>11,356</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,356</b>	<b>\$47,863,606</b>	<b>2,238</b>	<b>\$60,517,238</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>919</u>	<u>\$78,535,272</u>	<u>616</u>	<u>\$46,826,548</u>
MOTOR VEHICLES & PARTS	441	32	50,887,775	34	14,643,086
NEW & USED AUTO DEALERS	4411	16	48,700,127	9	8,574,959
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,633,243	7	3,801,069
AUTOMOTIVE PARTS & TIRE	4413	11	554,405	18	2,267,058
FURNITURE & HOME FURNISHING	442	56	1,707,945	21	3,509,115
ELECTRONICS & APPLIANCES	443	93	1,257,901	65	744,209
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	941,812	24	414,438
COMPUTERS & SOFTWARE	44312	57	316,089	41	329,771
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	975,405	27	4,583,664
BUILDING MATERIALS	4441	51	810,604	24	1,807,856
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	164,801	3	2,775,808
FOOD & BEVERAGE STORES	445	40	5,525,239	13	3,814,357
GROCERY & CONVENIENCE STORES	4451	13	5,077,053	7	3,632,308
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	448,186	6	182,049
DRUG/HEALTH STORES	446	51	1,723,830	29	647,223
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,015,301	18	2,880,593
APPAREL & ACCESSORIES	448	66	4,997,968	46	736,562
CLOTHING & SHOE STORES	4481, 4482	59	4,681,094	38	514,623
JEWELRY & LUGGAGE STORES	4483	7	316,874	8	221,939
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	943,977	45	739,984
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	774,770	21	629,182
BOOK/PERIODICAL/MUSIC STORE	4512	20	169,207	24	110,802
GENERAL MERCHANDISE STORES	452	8	1,842,710	7	10,582,695
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	1,842,710	7	10,582,695
E-COMMERCE & MAIL ORDER	4541	60	851,105	46	448,994
MISCELLANEOUS RETAILERS	453, 4542, 4543	395	6,806,116	265	3,496,066
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>56,091</u>	<u>8</u>	<u>510,565</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>11,503</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>89,754</u>	<u>4</u>	<u>45,549</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,399</u>	<u>25,172,979</u>	<u>328</u>	<u>12,663,280</u>
CONSTRUCTION OF BUILDINGS	236	284	10,843,183	61	3,250,606
HEAVY CONSTRUCTION & HIGHWAYS	237	43	1,424,500	17	1,856,853
SPECIAL TRADE CONTRACTORS	238	1,072	12,905,296	250	7,555,821
<u>MANUFACTURING</u>	<u>31-33</u>	<u>118</u>	<u>1,264,032</u>	<u>79</u>	<u>1,144,434</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>514</u>	<u>5,437,446</u>	<u>405</u>	<u>6,691,038</u>
DURABLE GOODS	423	339	3,946,032	279	5,304,875
NONDURABLE GOODS	424	169	1,486,828	120	1,378,900
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	4,586	6	7,263
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>376,262</u>	<u>10</u>	<u>80,498</u>
<u>INFORMATION</u>	<u>51</u>	<u>185</u>	<u>5,762,928</u>	<u>136</u>	<u>2,994,646</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>1,021,244</u>	<u>38</u>	<u>1,279,046</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>136</u>	<u>3,138,327</u>	<u>112</u>	<u>2,698,442</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>194</u>	<u>2,166,234</u>	<u>98</u>	<u>897,577</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>549</u>	<u>5,268,450</u>	<u>154</u>	<u>3,288,286</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>28</u>	<u>1,900,336</u>	<u>19</u>	<u>335,427</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>130</u>	<u>17,720,972</u>	<u>81</u>	<u>13,223,154</u>
ACCOMMODATIONS	721	10	976,199	9	2,195,855
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	16,744,773	72	11,027,299
<u>OTHER SERVICES</u>	<u>81</u>	<u>255</u>	<u>5,148,832</u>	<u>101</u>	<u>2,791,139</u>
REPAIR & MAINTENANCE	811	175	4,044,014	60	2,302,290
PERSONAL SERVICE	812	77	1,102,767	37	407,565
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	2,051	4	81,284
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>2,936</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,519</b>	<b>\$153,070,662</b>	<b>2,193</b>	<b>\$95,472,565</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,647</u>	<u>\$333,102,037</u>	<u>1,114</u>	<u>\$187,556,392</u>
MOTOR VEHICLES & PARTS	441	115	121,721,996	41	19,679,206
NEW & USED AUTO DEALERS	4411	41	98,419,569	8	14,291,430
RV, BOAT, MOTORCYCLE DEALERS	4412	24	13,560,585	6	285,315
AUTOMOTIVE PARTS & TIRE	4413	50	9,741,842	27	5,102,461
FURNITURE & HOME FURNISHING	442	95	9,078,426	68	3,049,757
ELECTRONICS & APPLIANCES	443	199	20,364,754	121	11,229,912
APPLIANCES, TV & OTHER ELECTRONICS	44311	63	15,839,480	41	9,664,501
COMPUTERS & SOFTWARE	44312	133	3,829,260	80	1,565,411
CAMERA & PHOTO SUPPLIES	44313	3	696,014	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	31,970,211	59	24,608,853
BUILDING MATERIALS	4441	97	28,961,601	50	24,040,873
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	3,008,610	9	567,980
FOOD & BEVERAGE STORES	445	90	15,158,729	43	14,134,244
GROCERY & CONVENIENCE STORES	4451	62	14,828,067	21	12,784,348
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	330,662	22	1,349,896
DRUG/HEALTH STORES	446	85	8,757,668	70	5,756,534
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	6,286,839	21	3,861,280
APPAREL & ACCESSORIES	448	94	9,691,559	80	9,597,626
CLOTHING & SHOE STORES	4481, 4482	75	7,697,543	64	8,340,107
JEWELRY & LUGGAGE STORES	4483	19	1,994,016	16	1,257,519
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	9,201,577	69	8,735,960
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	7,248,154	34	6,404,181
BOOK/PERIODICAL/MUSIC STORE	4512	33	1,953,423	35	2,331,779
GENERAL MERCHANDISE STORES	452	18	68,358,045	17	65,445,754
DEPARTMENT STORES	4521	4	18,594,426	4	18,027,778
GENERAL MERCHANDISE STORES	4529	14	49,763,619	13	47,417,976
E-COMMERCE & MAIL ORDER	4541	68	1,895,904	55	954,207
MISCELLANEOUS RETAILERS	453, 4542, 4543	637	30,616,329	470	20,503,059
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>66,568</u>	<u>11</u>	<u>57,821</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>2,345,060</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>130,244</u>	<u>4</u>	<u>10,291</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,101</u>	<u>126,666,597</u>	<u>1,443</u>	<u>57,965,924</u>
CONSTRUCTION OF BUILDINGS	236	427	76,005,992	278	34,703,225
HEAVY CONSTRUCTION & HIGHWAYS	237	71	9,365,267	46	4,186,261
SPECIAL TRADE CONTRACTORS	238	1,603	41,295,338	1,119	19,076,438
<u>MANUFACTURING</u>	<u>31-33</u>	<u>290</u>	<u>18,729,316</u>	<u>164</u>	<u>5,855,440</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,070</u>	<u>61,864,778</u>	<u>654</u>	<u>15,368,227</u>
DURABLE GOODS	423	756	46,106,702	440	12,725,165
NONDURABLE GOODS	424	305	15,655,074	204	2,415,029
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	103,002	10	228,033
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>2,724,597</u>	<u>21</u>	<u>225,444</u>
<u>INFORMATION</u>	<u>51</u>	<u>314</u>	<u>43,266,558</u>	<u>212</u>	<u>18,710,565</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>16,229,498</u>	<u>79</u>	<u>2,667,857</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>276</u>	<u>16,458,329</u>	<u>194</u>	<u>7,571,696</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>335</u>	<u>6,621,716</u>	<u>223</u>	<u>9,041,718</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>831</u>	<u>16,720,325</u>	<u>589</u>	<u>7,530,130</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>49</u>	<u>4,570,740</u>	<u>29</u>	<u>3,674,872</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>356</u>	<u>56,499,639</u>	<u>228</u>	<u>40,629,794</u>
ACCOMMODATIONS	721	19	4,873,363	16	4,692,847
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	337	51,626,276	212	35,936,947
<u>OTHER SERVICES</u>	<u>81</u>	<u>504</u>	<u>22,137,225</u>	<u>364</u>	<u>9,357,427</u>
REPAIR & MAINTENANCE	811	364	16,494,836	237	7,240,616
PERSONAL SERVICE	812	125	4,227,139	115	2,058,354
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	1,415,250	12	58,457
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>257,782</u>	<u>4</u>	<u>813,578</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,966</b>	<b>\$728,391,009</b>	<b>5,333</b>	<b>\$367,037,176</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>474</u>	<u>\$159,369,110</u>	<u>929</u>	<u>\$178,196,207</u>
MOTOR VEHICLES & PARTS	441	41	123,455,395	43	27,344,819
NEW & USED AUTO DEALERS	4411	14	94,524,773	11	16,953,830
RV, BOAT, MOTORCYCLE DEALERS	4412	12	26,081,374	11	8,468,435
AUTOMOTIVE PARTS & TIRE	4413	15	2,849,248	21	1,922,554
FURNITURE & HOME FURNISHING	442	27	8,867,552	71	6,494,579
ELECTRONICS & APPLIANCES	443	65	747,382	96	3,271,400
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	497,408	36	1,286,256
COMPUTERS & SOFTWARE	44312	45	249,974	60	1,985,144
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	3,823,864	65	34,687,914
BUILDING MATERIALS	4441	32	3,823,864	52	34,366,473
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	13	321,441
FOOD & BEVERAGE STORES	445	7	178,809	23	6,235,711
GROCERY & CONVENIENCE STORES	4451	4	176,554	7	5,476,045
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	2,255	16	759,666
DRUG/HEALTH STORES	446	14	692,057	47	2,601,918
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,185,243	9	2,429,642
APPAREL & ACCESSORIES	448	19	34,599	63	5,702,408
CLOTHING & SHOE STORES	4481, 4482	19	34,599	53	5,307,258
JEWELRY & LUGGAGE STORES	4483	D	D	10	395,150
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	20	3,108,077	61	5,486,662
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	3,105,347	27	3,298,739
BOOK/PERIODICAL/MUSIC STORE	4512	7	2,730	34	2,187,923
GENERAL MERCHANDISE STORES	452	4	5,349,148	10	67,530,221
DEPARTMENT STORES	4521	-	-	3	11,355,789
GENERAL MERCHANDISE STORES	4529	4	5,349,148	7	56,174,432
E-COMMERCE & MAIL ORDER	4541	36	492,064	65	1,214,975
MISCELLANEOUS RETAILERS	453, 4542, 4543	197	11,434,920	376	15,195,958
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>7,209</u>	<u>14</u>	<u>1,519,014</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>71,699</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>437</u>	<u>19,261,949</u>	<u>1,561</u>	<u>58,387,487</u>
CONSTRUCTION OF BUILDINGS	236	61	9,184,725	308	34,650,168
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,286,062	50	1,156,735
SPECIAL TRADE CONTRACTORS	238	355	8,791,162	1,203	22,580,584
<u>MANUFACTURING</u>	<u>31-33</u>	<u>97</u>	<u>11,749,507</u>	<u>161</u>	<u>5,772,232</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>364</u>	<u>29,958,259</u>	<u>602</u>	<u>48,971,716</u>
DURABLE GOODS	423	268	25,401,111	411	47,350,282
NONDURABLE GOODS	424	92	4,495,553	182	1,609,211
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	61,595	9	12,223
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>416,973</u>	<u>24</u>	<u>347,013</u>
<u>INFORMATION</u>	<u>51</u>	<u>116</u>	<u>3,207,078</u>	<u>225</u>	<u>9,226,853</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>760,675</u>	<u>57</u>	<u>2,012,277</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>114</u>	<u>2,533,352</u>	<u>173</u>	<u>5,567,738</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>83</u>	<u>696,839</u>	<u>209</u>	<u>2,651,877</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>196</u>	<u>2,575,814</u>	<u>571</u>	<u>8,475,441</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>5</u>	<u>337,624</u>	<u>21</u>	<u>1,050,382</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>54</u>	<u>8,495,487</u>	<u>121</u>	<u>21,705,862</u>
ACCOMMODATIONS	721	12	2,197,167	3	1,545,015
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	6,298,320	118	20,160,847
<u>OTHER SERVICES</u>	<u>81</u>	<u>127</u>	<u>3,218,829</u>	<u>262</u>	<u>8,897,297</u>
REPAIR & MAINTENANCE	811	106	2,734,428	175	7,090,960
PERSONAL SERVICE	812	21	484,401	78	1,698,373
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	9	107,964
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>41,064</u>	<u>6</u>	<u>27,502</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,127</b>	<b>\$242,629,769</b>	<b>4,942</b>	<b>\$352,880,597</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>513</u>	<u>\$32,050,906</u>	<u>1,067</u>	<u>\$205,564,399</u>
MOTOR VEHICLES & PARTS	441	26	9,157,391	88	40,977,665
NEW & USED AUTO DEALERS	4411	10	6,863,956	34	26,250,957
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,857,401	11	8,776,440
AUTOMOTIVE PARTS & TIRE	4413	11	436,034	43	5,950,268
FURNITURE & HOME FURNISHING	442	24	497,813	49	6,712,056
ELECTRONICS & APPLIANCES	443	53	699,420	116	8,174,852
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	448,658	37	6,794,268
COMPUTERS & SOFTWARE	44312	28	250,762	79	1,380,584
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	1,388,790	52	22,145,825
BUILDING MATERIALS	4441	30	1,361,103	44	20,710,338
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	27,687	8	1,435,487
FOOD & BEVERAGE STORES	445	9	2,532,810	30	7,483,933
GROCERY & CONVENIENCE STORES	4451	5	2,524,509	14	7,380,622
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	8,301	16	103,311
DRUG/HEALTH STORES	446	23	894,564	65	4,425,490
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,207,073	21	5,823,793
APPAREL & ACCESSORIES	448	44	1,465,745	98	20,117,645
CLOTHING & SHOE STORES	4481, 4482	37	861,531	80	17,573,265
JEWELRY & LUGGAGE STORES	4483	7	604,214	18	2,544,380
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	643,282	74	9,741,829
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	468,499	46	7,314,841
BOOK/PERIODICAL/MUSIC STORE	4512	12	174,783	28	2,426,988
GENERAL MERCHANDISE STORES	452	7	10,612,359	13	60,723,029
DEPARTMENT STORES	4521	4	10,611,228	5	24,638,543
GENERAL MERCHANDISE STORES	4529	3	1,131	8	36,084,486
E-COMMERCE & MAIL ORDER	4541	47	165,301	54	1,105,434
MISCELLANEOUS RETAILERS	453, 4542, 4543	209	2,786,358	407	18,132,848
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>26,957</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>2,832</u>	<u>4</u>	<u>113,520</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>270</u>	<u>4,128,301</u>	<u>742</u>	<u>42,099,071</u>
CONSTRUCTION OF BUILDINGS	236	47	1,258,061	171	18,070,546
HEAVY CONSTRUCTION & HIGHWAYS	237	17	811,378	39	5,647,556
SPECIAL TRADE CONTRACTORS	238	206	2,058,862	532	18,380,969
<u>MANUFACTURING</u>	<u>31-33</u>	<u>65</u>	<u>793,898</u>	<u>137</u>	<u>3,925,066</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>380</u>	<u>4,757,628</u>	<u>754</u>	<u>27,243,880</u>
DURABLE GOODS	423	260	3,737,697	520	23,830,576
NONDURABLE GOODS	424	117	1,012,994	228	3,395,892
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	6,937	6	17,412
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>159,204</u>	<u>14</u>	<u>185,721</u>
<u>INFORMATION</u>	<u>51</u>	<u>99</u>	<u>1,940,146</u>	<u>212</u>	<u>11,456,497</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>27</u>	<u>211,819</u>	<u>63</u>	<u>3,752,539</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>75</u>	<u>876,310</u>	<u>175</u>	<u>4,563,825</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>535,254</u>	<u>169</u>	<u>3,185,399</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>123</u>	<u>644,430</u>	<u>331</u>	<u>6,366,428</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>266,666</u>	<u>35</u>	<u>2,334,871</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>45</u>	<u>8,085,277</u>	<u>168</u>	<u>34,619,657</u>
ACCOMMODATIONS	721	8	2,424,019	18	5,829,644
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	37	5,661,258	150	28,790,013
<u>OTHER SERVICES</u>	<u>81</u>	<u>80</u>	<u>1,385,803</u>	<u>225</u>	<u>9,965,222</u>
REPAIR & MAINTENANCE	811	54	994,522	138	7,911,586
PERSONAL SERVICE	812	26	391,281	76	1,870,762
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	11	182,874
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>378,938</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,781</b>	<b>\$56,217,412</b>	<b>4,106</b>	<b>\$355,406,150</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,483</u>	<u>\$271,650,859</u>	<u>1,252</u>	<u>\$215,586,099</u>
MOTOR VEHICLES & PARTS	441	74	37,273,524	52	98,174,118
NEW & USED AUTO DEALERS	4411	24	25,319,241	19	91,715,581
RV, BOAT, MOTORCYCLE DEALERS	4412	10	5,270,586	6	416,318
AUTOMOTIVE PARTS & TIRE	4413	40	6,683,697	27	6,042,219
FURNITURE & HOME FURNISHING	442	87	33,531,450	81	5,002,727
ELECTRONICS & APPLIANCES	443	183	19,441,476	173	7,198,566
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	2,184,207	52	3,036,960
COMPUTERS & SOFTWARE	44312	128	17,244,020	121	4,161,606
CAMERA & PHOTO SUPPLIES	44313	3	13,249	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	46,939,979	88	5,967,768
BUILDING MATERIALS	4441	101	40,253,238	72	5,457,696
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	6,686,741	16	510,072
FOOD & BEVERAGE STORES	445	71	13,435,891	43	7,265,522
GROCERY & CONVENIENCE STORES	4451	43	12,096,941	20	6,935,274
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	1,338,950	23	330,248
DRUG/HEALTH STORES	446	56	5,267,479	72	5,264,188
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	8,333,755	17	2,697,387
APPAREL & ACCESSORIES	448	76	8,396,830	77	5,025,747
CLOTHING & SHOE STORES	4481, 4482	62	7,810,719	63	4,307,426
JEWELRY & LUGGAGE STORES	4483	14	586,111	14	718,321
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	3,504,797	69	9,950,779
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	2,897,334	34	5,697,050
BOOK/PERIODICAL/MUSIC STORE	4512	34	607,463	35	4,253,729
GENERAL MERCHANDISE STORES	452	19	20,048,443	9	45,903,200
DEPARTMENT STORES	4521	3	9,317,793	3	297,374
GENERAL MERCHANDISE STORES	4529	16	10,730,650	6	45,605,826
E-COMMERCE & MAIL ORDER	4541	69	1,593,894	67	2,511,216
MISCELLANEOUS RETAILERS	453, 4542, 4543	617	73,883,341	504	20,624,881
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>244,105</u>	<u>14</u>	<u>68,279</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>12,942</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>655,263</u>	<u>6</u>	<u>86,847</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,884</u>	<u>73,264,007</u>	<u>2,253</u>	<u>94,937,827</u>
CONSTRUCTION OF BUILDINGS	236	384	31,861,451	516	50,574,739
HEAVY CONSTRUCTION & HIGHWAYS	237	80	3,933,033	82	14,368,686
SPECIAL TRADE CONTRACTORS	238	1,420	37,469,523	1,655	29,994,402
<u>MANUFACTURING</u>	<u>31-33</u>	<u>351</u>	<u>52,095,219</u>	<u>225</u>	<u>5,937,617</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,152</u>	<u>132,934,097</u>	<u>806</u>	<u>48,648,959</u>
DURABLE GOODS	423	794	90,559,905	550	44,546,044
NONDURABLE GOODS	424	343	42,231,526	247	3,894,797
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	142,666	9	208,118
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>1,653,408</u>	<u>28</u>	<u>944,900</u>
<u>INFORMATION</u>	<u>51</u>	<u>288</u>	<u>28,238,724</u>	<u>274</u>	<u>18,563,921</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>4,526,141</u>	<u>73</u>	<u>3,973,693</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>259</u>	<u>27,003,073</u>	<u>223</u>	<u>11,774,417</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>300</u>	<u>6,440,067</u>	<u>317</u>	<u>13,068,167</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>699</u>	<u>11,700,677</u>	<u>858</u>	<u>11,139,590</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>38</u>	<u>3,094,793</u>	<u>44</u>	<u>3,598,167</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>282</u>	<u>41,283,774</u>	<u>215</u>	<u>44,962,950</u>
ACCOMMODATIONS	721	18	4,385,453	6	6,440,257
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	264	36,898,321	209	38,522,693
<u>OTHER SERVICES</u>	<u>81</u>	<u>484</u>	<u>18,469,213</u>	<u>415</u>	<u>12,856,915</u>
REPAIR & MAINTENANCE	811	354	13,212,929	273	9,539,335
PERSONAL SERVICE	812	121	5,143,252	139	3,211,867
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	113,032	3	105,713
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>7,195,623</u>	<u>7</u>	<u>58,717</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,385</b>	<b>\$680,461,985</b>	<b>7,010</b>	<b>\$486,207,065</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>783</u>	<u>\$123,849,958</u>	<u>844</u>	<u>\$132,719,605</u>
MOTOR VEHICLES & PARTS	441	35	16,459,691	52	60,807,330
NEW & USED AUTO DEALERS	4411	10	3,944,231	17	53,259,347
RV, BOAT, MOTORCYCLE DEALERS	4412	5	8,048,107	6	2,725,214
AUTOMOTIVE PARTS & TIRE	4413	20	4,467,353	29	4,822,769
FURNITURE & HOME FURNISHING	442	55	5,533,831	38	2,865,984
ELECTRONICS & APPLIANCES	443	96	6,105,650	88	1,450,866
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	4,955,543	30	713,727
COMPUTERS & SOFTWARE	44312	59	1,150,107	55	730,182
CAMERA & PHOTO SUPPLIES	44313	D	D	3	6,957
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	12,005,350	59	19,500,563
BUILDING MATERIALS	4441	37	11,712,626	45	17,924,297
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	292,724	14	1,576,266
FOOD & BEVERAGE STORES	445	21	8,295,243	19	6,769,065
GROCERY & CONVENIENCE STORES	4451	11	7,765,209	14	6,759,321
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	530,034	5	9,744
DRUG/HEALTH STORES	446	35	2,685,546	63	2,030,337
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,668,777	24	6,325,764
APPAREL & ACCESSORIES	448	49	1,326,467	46	1,323,717
CLOTHING & SHOE STORES	4481, 4482	39	678,727	38	779,271
JEWELRY & LUGGAGE STORES	4483	10	647,740	8	544,446
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	4,684,922	46	2,180,464
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	4,621,450	25	1,902,956
BOOK/PERIODICAL/MUSIC STORE	4512	19	63,472	21	277,508
GENERAL MERCHANDISE STORES	452	13	53,034,127	13	20,514,780
DEPARTMENT STORES	4521	3	13,631,813	D	D
GENERAL MERCHANDISE STORES	4529	10	39,402,314	13	20,514,780
E-COMMERCE & MAIL ORDER	4541	41	441,362	54	403,123
MISCELLANEOUS RETAILERS	453, 4542, 4543	340	11,608,992	342	8,547,612
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>22,692</u>	<u>4</u>	<u>18,957</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>190,650</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>32,880</u>	<u>7</u>	<u>642,014</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>892</u>	<u>64,419,634</u>	<u>490</u>	<u>23,848,475</u>
CONSTRUCTION OF BUILDINGS	236	180	32,419,288	102	16,146,167
HEAVY CONSTRUCTION & HIGHWAYS	237	28	5,629,324	24	1,385,248
SPECIAL TRADE CONTRACTORS	238	684	26,371,022	364	6,317,060
<u>MANUFACTURING</u>	<u>31-33</u>	<u>117</u>	<u>5,889,020</u>	<u>148</u>	<u>3,423,367</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>487</u>	<u>16,215,180</u>	<u>664</u>	<u>18,677,757</u>
DURABLE GOODS	423	333	14,789,495	482	16,978,504
NONDURABLE GOODS	424	148	1,403,112	177	1,691,192
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	22,573	5	8,061
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>50,614</u>	<u>21</u>	<u>375,324</u>
<u>INFORMATION</u>	<u>51</u>	<u>158</u>	<u>7,211,391</u>	<u>189</u>	<u>6,821,500</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>1,939,932</u>	<u>56</u>	<u>851,073</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>6,221,874</u>	<u>152</u>	<u>4,979,375</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>144</u>	<u>1,566,502</u>	<u>131</u>	<u>3,036,609</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>342</u>	<u>6,253,276</u>	<u>233</u>	<u>3,147,683</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>1,526,097</u>	<u>28</u>	<u>1,048,820</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>119</u>	<u>20,766,242</u>	<u>103</u>	<u>16,129,289</u>
ACCOMMODATIONS	721	6	1,279,400	6	455,321
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	19,486,842	97	15,673,968
<u>OTHER SERVICES</u>	<u>81</u>	<u>196</u>	<u>5,889,843</u>	<u>186</u>	<u>5,656,251</u>
REPAIR & MAINTENANCE	811	131	4,617,302	124	4,210,915
PERSONAL SERVICE	812	59	1,212,073	57	1,338,507
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	60,468	5	106,829
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>191,941</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,472</b>	<b>\$262,047,951</b>	<b>3,259</b>	<b>\$221,566,749</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,247</u>	<u>\$367,867,509</u>	<u>873</u>	<u>\$107,474,254</u>
MOTOR VEHICLES & PARTS	441	84	98,327,742	49	15,190,561
NEW & USED AUTO DEALERS	4411	30	76,579,842	12	6,848,294
RV, BOAT, MOTORCYCLE DEALERS	4412	12	14,642,993	9	4,507,599
AUTOMOTIVE PARTS & TIRE	4413	42	7,104,907	28	3,834,668
FURNITURE & HOME FURNISHING	442	101	26,520,227	50	1,955,882
ELECTRONICS & APPLIANCES	443	145	25,758,721	88	6,036,421
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	21,584,109	39	5,649,831
COMPUTERS & SOFTWARE	44312	91	3,619,370	49	386,590
CAMERA & PHOTO SUPPLIES	44313	3	555,242	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	21,600,398	66	17,612,569
BUILDING MATERIALS	4441	67	19,566,520	52	15,762,010
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	2,033,878	14	1,850,559
FOOD & BEVERAGE STORES	445	40	6,731,008	24	8,431,536
GROCERY & CONVENIENCE STORES	4451	26	5,940,534	17	8,341,681
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	790,474	7	89,855
DRUG/HEALTH STORES	446	70	9,128,685	38	2,075,212
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,893,389	25	3,328,744
APPAREL & ACCESSORIES	448	105	67,672,974	53	10,377,282
CLOTHING & SHOE STORES	4481, 4482	87	59,266,986	44	9,204,472
JEWELRY & LUGGAGE STORES	4483	18	8,405,988	9	1,172,810
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	23,465,544	51	1,548,334
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	19,321,987	25	1,203,545
BOOK/PERIODICAL/MUSIC STORE	4512	31	4,143,557	26	344,789
GENERAL MERCHANDISE STORES	452	12	61,730,228	10	29,234,738
DEPARTMENT STORES	4521	6	42,826,121	3	6,839,260
GENERAL MERCHANDISE STORES	4529	6	18,904,107	7	22,395,478
E-COMMERCE & MAIL ORDER	4541	62	1,405,215	58	651,336
MISCELLANEOUS RETAILERS	453, 4542, 4543	457	23,633,378	361	11,031,639
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>113,165</u>	<u>6</u>	<u>29,472</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>516,966</u>	<u>5</u>	<u>346,374</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,546</u>	<u>42,477,375</u>	<u>1,087</u>	<u>32,972,891</u>
CONSTRUCTION OF BUILDINGS	236	280	23,736,242	181	17,870,619
HEAVY CONSTRUCTION & HIGHWAYS	237	54	1,026,832	45	1,440,799
SPECIAL TRADE CONTRACTORS	238	1,212	17,714,301	861	13,661,473
<u>MANUFACTURING</u>	<u>31-33</u>	<u>196</u>	<u>4,993,274</u>	<u>135</u>	<u>5,139,764</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>724</u>	<u>25,537,797</u>	<u>601</u>	<u>11,905,491</u>
DURABLE GOODS	423	498	22,457,968	431	9,717,399
NONDURABLE GOODS	424	213	2,962,057	164	2,172,238
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	117,772	6	15,854
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>495,598</u>	<u>24</u>	<u>662,938</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>10,099,788</u>	<u>188</u>	<u>5,872,932</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>7,073,509</u>	<u>55</u>	<u>1,398,717</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>203</u>	<u>7,023,796</u>	<u>160</u>	<u>5,091,395</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>239</u>	<u>4,767,994</u>	<u>135</u>	<u>1,459,306</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>646</u>	<u>7,570,137</u>	<u>396</u>	<u>4,052,745</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>33</u>	<u>2,901,133</u>	<u>20</u>	<u>512,474</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>222</u>	<u>45,079,264</u>	<u>105</u>	<u>15,216,765</u>
ACCOMMODATIONS	721	12	6,976,866	3	252,407
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	210	38,102,398	102	14,964,358
<u>OTHER SERVICES</u>	<u>81</u>	<u>368</u>	<u>16,486,589</u>	<u>226</u>	<u>7,499,471</u>
REPAIR & MAINTENANCE	811	266	13,296,488	160	6,190,912
PERSONAL SERVICE	812	97	3,108,148	66	1,308,559
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	81,953	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>10,235</u>	<u>4</u>	<u>5,974</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,753</b>	<b>\$543,014,129</b>	<b>4,020</b>	<b>\$199,640,963</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>609</u>	<u>\$13,740,304</u>	<u>705</u>	<u>\$79,258,865</u>
MOTOR VEHICLES & PARTS	441	7	16,309	46	21,654,106
NEW & USED AUTO DEALERS	4411	D	D	18	17,061,826
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	1,536,237
AUTOMOTIVE PARTS & TIRE	4413	7	16,309	23	3,056,043
FURNITURE & HOME FURNISHING	442	48	688,424	24	2,294,528
ELECTRONICS & APPLIANCES	443	70	496,104	71	1,600,211
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	184,446	27	1,146,426
COMPUTERS & SOFTWARE	44312	44	311,658	44	453,785
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	1,264,455	37	14,870,236
BUILDING MATERIALS	4441	42	875,430	27	13,747,945
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	389,025	10	1,122,291
FOOD & BEVERAGE STORES	445	12	1,140,599	16	2,805,133
GROCERY & CONVENIENCE STORES	4451	D	D	9	2,795,081
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	1,140,599	7	10,052
DRUG/HEALTH STORES	446	29	1,971,544	37	653,998
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	481,406	16	3,347,315
APPAREL & ACCESSORIES	448	53	732,065	50	1,546,976
CLOTHING & SHOE STORES	4481, 4482	41	700,185	41	1,350,298
JEWELRY & LUGGAGE STORES	4483	12	31,880	9	196,678
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	34	488,916	48	1,606,228
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	106,647	27	882,780
BOOK/PERIODICAL/MUSIC STORE	4512	18	382,269	21	723,448
GENERAL MERCHANDISE STORES	452	4	2,475,091	8	17,398,354
DEPARTMENT STORES	4521	D	D	3	2,397,542
GENERAL MERCHANDISE STORES	4529	4	2,475,091	5	15,000,812
E-COMMERCE & MAIL ORDER	4541	53	787,134	49	322,308
MISCELLANEOUS RETAILERS	453, 4542, 4543	241	3,198,257	303	11,159,472
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>86,453</u>	<u>7</u>	<u>119,720</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>168,885</u>	<u>5</u>	<u>918,322</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,288</u>	<u>45,161,522</u>	<u>364</u>	<u>26,256,505</u>
CONSTRUCTION OF BUILDINGS	236	288	28,134,341	72	9,460,374
HEAVY CONSTRUCTION & HIGHWAYS	237	42	4,378,259	22	2,560,909
SPECIAL TRADE CONTRACTORS	238	958	12,648,922	270	14,235,222
<u>MANUFACTURING</u>	<u>31-33</u>	<u>91</u>	<u>1,019,602</u>	<u>94</u>	<u>4,256,084</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>341</u>	<u>2,837,779</u>	<u>560</u>	<u>16,668,877</u>
DURABLE GOODS	423	217	2,490,761	388	12,696,980
NONDURABLE GOODS	424	119	322,846	166	3,940,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	24,172	6	31,671
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>244,938</u>	<u>11</u>	<u>292,141</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>3,529,687</u>	<u>187</u>	<u>4,309,049</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>1,233,465</u>	<u>46</u>	<u>2,057,582</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>2,605,324</u>	<u>130</u>	<u>2,900,881</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>146</u>	<u>1,340,309</u>	<u>103</u>	<u>7,625,807</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>474</u>	<u>6,142,061</u>	<u>154</u>	<u>2,647,918</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>656,598</u>	<u>18</u>	<u>755,282</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>49</u>	<u>4,810,140</u>	<u>93</u>	<u>14,539,964</u>
ACCOMMODATIONS	721	D	D	16	3,105,998
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	4,810,140	77	11,433,966
<u>OTHER SERVICES</u>	<u>81</u>	<u>146</u>	<u>1,848,412</u>	<u>126</u>	<u>4,052,892</u>
REPAIR & MAINTENANCE	811	100	855,200	86	3,225,109
PERSONAL SERVICE	812	46	993,212	35	727,698
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	5	100,085
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>124,581</u>	<u>3</u>	<u>21,841</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,468</b>	<b>\$85,550,060</b>	<b>2,606</b>	<b>\$166,681,730</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>829</b>	<b>\$97,500,454</b>	<b>466</b>	<b>\$11,572,331</b>
MOTOR VEHICLES & PARTS	441	61	34,457,953	15	156,589
NEW & USED AUTO DEALERS	4411	16	21,218,607	3	13,375
RV, BOAT, MOTORCYCLE DEALERS	4412	13	10,366,715	5	30,167
AUTOMOTIVE PARTS & TIRE	4413	32	2,872,631	7	113,047
FURNITURE & HOME FURNISHING	442	46	2,405,740	18	273,784
ELECTRONICS & APPLIANCES	443	91	3,492,006	62	2,229,782
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	2,479,024	22	107,435
COMPUTERS & SOFTWARE	44312	56	1,012,982	40	2,122,347
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	15,163,290	30	449,126
BUILDING MATERIALS	4441	40	13,755,332	26	431,728
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,407,958	4	17,398
FOOD & BEVERAGE STORES	445	30	6,587,370	17	3,149,469
GROCERY & CONVENIENCE STORES	4451	17	6,534,600	11	3,147,034
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	52,770	6	2,435
DRUG/HEALTH STORES	446	43	1,620,179	21	578,111
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	1,917,841	6	398,748
APPAREL & ACCESSORIES	448	42	2,336,209	31	201,344
CLOTHING & SHOE STORES	4481, 4482	34	2,177,303	27	197,880
JEWELRY & LUGGAGE STORES	4483	8	158,906	4	3,464
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	47	2,002,209	31	160,902
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	1,725,716	18	152,919
BOOK/PERIODICAL/MUSIC STORE	4512	24	276,493	13	7,983
GENERAL MERCHANDISE STORES	452	10	13,750,861	5	963,389
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	13,750,861	5	963,389
E-COMMERCE & MAIL ORDER	4541	50	319,945	47	207,311
MISCELLANEOUS RETAILERS	453, 4542, 4543	336	13,446,851	183	2,803,776
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>104,742</b>	<b>6</b>	<b>11,499</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>5,180</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>705</b>	<b>32,148,805</b>	<b>482</b>	<b>6,195,379</b>
CONSTRUCTION OF BUILDINGS	236	148	18,683,723	74	1,600,949
HEAVY CONSTRUCTION & HIGHWAYS	237	34	2,116,583	17	782,344
SPECIAL TRADE CONTRACTORS	238	523	11,348,499	391	3,812,086
<b>MANUFACTURING</b>	<b>31-33</b>	<b>121</b>	<b>3,332,238</b>	<b>67</b>	<b>939,084</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>537</b>	<b>18,035,355</b>	<b>279</b>	<b>4,776,121</b>
DURABLE GOODS	423	370	15,505,938	190	4,157,339
NONDURABLE GOODS	424	163	2,511,679	86	615,450
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	17,738	3	3,332
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>23</b>	<b>584,177</b>	<b>10</b>	<b>97,491</b>
<b>INFORMATION</b>	<b>51</b>	<b>187</b>	<b>4,513,635</b>	<b>126</b>	<b>3,661,091</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>45</b>	<b>1,202,585</b>	<b>33</b>	<b>259,589</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>138</b>	<b>3,886,679</b>	<b>90</b>	<b>1,931,822</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>145</b>	<b>1,573,004</b>	<b>65</b>	<b>450,512</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>285</b>	<b>3,884,358</b>	<b>234</b>	<b>1,296,135</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>17</b>	<b>1,352,432</b>	<b>12</b>	<b>1,133,125</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>108</b>	<b>13,259,160</b>	<b>43</b>	<b>3,504,925</b>
ACCOMMODATIONS	721	9	1,751,753	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	99	11,507,407	43	3,504,925
<b>OTHER SERVICES</b>	<b>81</b>	<b>193</b>	<b>4,672,511</b>	<b>100</b>	<b>635,360</b>
REPAIR & MAINTENANCE	811	134	3,378,691	63	315,045
PERSONAL SERVICE	812	50	1,157,004	37	320,315
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	136,816	D	D
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>3</b>	<b>19,362</b>	<b>6</b>	<b>111,065</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,345</b>	<b>\$186,074,677</b>	<b>2,019</b>	<b>\$36,575,529</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>614</u>	<u>\$49,938,768</u>	<u>1,464</u>	<u>\$255,424,730</u>
MOTOR VEHICLES & PARTS	441	30	12,986,010	66	87,977,430
NEW & USED AUTO DEALERS	4411	8	6,849,600	24	78,614,487
RV, BOAT, MOTORCYCLE DEALERS	4412	5	467,030	12	5,936,509
AUTOMOTIVE PARTS & TIRE	4413	17	5,669,380	30	3,426,434
FURNITURE & HOME FURNISHING	442	34	1,621,363	84	9,074,097
ELECTRONICS & APPLIANCES	443	63	1,079,988	186	19,267,684
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	818,256	55	10,691,464
COMPUTERS & SOFTWARE	44312	34	261,732	127	7,688,938
CAMERA & PHOTO SUPPLIES	44313	D	D	4	887,282
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	8,892,633	86	39,558,403
BUILDING MATERIALS	4441	23	8,884,389	70	37,042,608
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	8,244	16	2,515,795
FOOD & BEVERAGE STORES	445	15	3,504,485	44	13,151,057
GROCERY & CONVENIENCE STORES	4451	5	3,129,132	23	12,714,917
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	375,353	21	436,140
DRUG/HEALTH STORES	446	27	710,295	80	4,802,700
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,235,210	30	3,778,509
APPAREL & ACCESSORIES	448	46	944,594	103	16,537,483
CLOTHING & SHOE STORES	4481, 4482	37	567,006	88	13,722,135
JEWELRY & LUGGAGE STORES	4483	9	377,588	15	2,815,348
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	580,294	103	13,449,978
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	471,866	53	9,871,728
BOOK/PERIODICAL/MUSIC STORE	4512	19	108,428	50	3,578,250
GENERAL MERCHANDISE STORES	452	9	12,962,161	13	22,309,721
DEPARTMENT STORES	4521	D	D	4	20,613,757
GENERAL MERCHANDISE STORES	4529	9	12,962,161	9	1,695,964
E-COMMERCE & MAIL ORDER	4541	51	518,416	62	2,267,720
MISCELLANEOUS RETAILERS	453, 4542, 4543	261	4,903,319	607	23,249,948
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>-</u>	<u>-</u>	<u>11</u>	<u>143,157</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>7,008</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>111,673</u>	<u>6</u>	<u>45,485</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>369</u>	<u>12,814,271</u>	<u>1,250</u>	<u>61,980,569</u>
CONSTRUCTION OF BUILDINGS	236	79	7,055,610	292	31,157,422
HEAVY CONSTRUCTION & HIGHWAYS	237	16	785,711	46	5,482,436
SPECIAL TRADE CONTRACTORS	238	274	4,972,950	912	25,340,711
<u>MANUFACTURING</u>	<u>31-33</u>	<u>71</u>	<u>1,909,343</u>	<u>215</u>	<u>7,508,720</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>351</u>	<u>3,224,197</u>	<u>892</u>	<u>39,374,577</u>
DURABLE GOODS	423	233	1,653,913	634	35,255,825
NONDURABLE GOODS	424	111	1,509,704	247	4,070,315
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	60,580	11	48,437
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>673,711</u>	<u>27</u>	<u>345,585</u>
<u>INFORMATION</u>	<u>51</u>	<u>156</u>	<u>3,325,553</u>	<u>275</u>	<u>20,929,774</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>933,415</u>	<u>79</u>	<u>4,531,364</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>108</u>	<u>1,345,182</u>	<u>233</u>	<u>9,217,609</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>87</u>	<u>1,284,518</u>	<u>271</u>	<u>12,843,535</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>192</u>	<u>1,606,931</u>	<u>581</u>	<u>10,288,255</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>546,680</u>	<u>43</u>	<u>2,017,910</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>76</u>	<u>10,218,334</u>	<u>237</u>	<u>38,294,589</u>
ACCOMMODATIONS	721	5	1,053,593	11	4,325,864
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	9,164,741	226	33,968,725
<u>OTHER SERVICES</u>	<u>81</u>	<u>111</u>	<u>1,760,327</u>	<u>358</u>	<u>23,188,441</u>
REPAIR & MAINTENANCE	811	72	1,232,422	236	20,742,796
PERSONAL SERVICE	812	33	399,195	104	1,989,155
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	128,710	18	456,490
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>13</u>	<u>482,709</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,203</b>	<b>\$89,692,903</b>	<b>5,959</b>	<b>\$486,624,017</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>333</u>	<u>\$27,832,071</u>	<u>803</u>	<u>\$106,463,979</u>
MOTOR VEHICLES & PARTS	441	23	5,013,354	57	49,271,419
NEW & USED AUTO DEALERS	4411	9	3,828,780	21	38,940,211
RV, BOAT, MOTORCYCLE DEALERS	4412	5	126,975	9	6,485,882
AUTOMOTIVE PARTS & TIRE	4413	9	1,057,599	27	3,845,326
FURNITURE & HOME FURNISHING	442	8	344,058	36	1,429,128
ELECTRONICS & APPLIANCES	443	26	236,734	81	1,699,448
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	117,589	27	1,205,895
COMPUTERS & SOFTWARE	44312	15	119,145	54	493,553
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	9	5,130,398	38	12,823,741
BUILDING MATERIALS	4441	9	5,130,398	31	11,403,605
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	7	1,420,136
FOOD & BEVERAGE STORES	445	6	985,162	21	5,206,270
GROCERY & CONVENIENCE STORES	4451	D	D	14	5,103,859
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	985,162	7	102,411
DRUG/HEALTH STORES	446	22	450,349	36	1,699,936
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	508,666	25	6,423,052
APPAREL & ACCESSORIES	448	28	289,040	56	1,135,734
CLOTHING & SHOE STORES	4481, 4482	25	150,085	49	1,103,896
JEWELRY & LUGGAGE STORES	4483	3	138,955	7	31,838
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	23	164,938	41	1,104,941
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	92,641	19	313,462
BOOK/PERIODICAL/MUSIC STORE	4512	10	72,297	22	791,479
GENERAL MERCHANDISE STORES	452	7	13,096,962	10	13,512,384
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	13,096,962	10	13,512,384
E-COMMERCE & MAIL ORDER	4541	37	89,616	56	411,331
MISCELLANEOUS RETAILERS	453, 4542, 4543	138	1,522,794	346	11,746,595
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>354,089</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>193,629</u>	<u>5</u>	<u>52,473</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>114</u>	<u>5,778,504</u>	<u>595</u>	<u>32,385,810</u>
CONSTRUCTION OF BUILDINGS	236	28	4,581,368	111	8,885,817
HEAVY CONSTRUCTION & HIGHWAYS	237	7	208,505	37	8,698,213
SPECIAL TRADE CONTRACTORS	238	79	988,631	447	14,801,780
<u>MANUFACTURING</u>	<u>31-33</u>	<u>38</u>	<u>233,182</u>	<u>113</u>	<u>11,000,137</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>225</u>	<u>1,336,654</u>	<u>611</u>	<u>33,019,572</u>
DURABLE GOODS	423	150	641,290	439	27,564,658
NONDURABLE GOODS	424	72	690,000	164	5,411,093
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	5,364	8	43,821
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>21</u>	<u>1,192,071</u>
<u>INFORMATION</u>	<u>51</u>	<u>102</u>	<u>863,581</u>	<u>198</u>	<u>6,961,609</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>479,451</u>	<u>52</u>	<u>1,089,470</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>66</u>	<u>557,730</u>	<u>155</u>	<u>12,543,885</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>48</u>	<u>199,572</u>	<u>108</u>	<u>963,847</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>72</u>	<u>436,779</u>	<u>243</u>	<u>2,975,246</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>170,467</u>	<u>19</u>	<u>1,405,373</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>31</u>	<u>3,550,354</u>	<u>102</u>	<u>15,320,238</u>
ACCOMMODATIONS	721	3	539,202	13	4,035,968
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	3,011,152	89	11,284,270
<u>OTHER SERVICES</u>	<u>81</u>	<u>46</u>	<u>1,207,123</u>	<u>172</u>	<u>5,986,489</u>
REPAIR & MAINTENANCE	811	31	1,037,465	126	4,378,143
PERSONAL SERVICE	812	15	169,658	41	1,530,023
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	5	78,323
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>315,814</u>	<u>3</u>	<u>416,292</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,117</b>	<b>\$43,154,911</b>	<b>3,210</b>	<b>\$232,130,580</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>680</u>	<u>\$39,309,115</u>	<u>517</u>	<u>\$16,395,363</u>
MOTOR VEHICLES & PARTS	441	33	10,841,022	19	2,104,718
NEW & USED AUTO DEALERS	4411	11	9,585,076	-	-
RV, BOAT, MOTORCYCLE DEALERS	4412	6	98,262	10	1,064,808
AUTOMOTIVE PARTS & TIRE	4413	16	1,157,684	9	1,039,910
FURNITURE & HOME FURNISHING	442	28	1,630,930	17	435,966
ELECTRONICS & APPLIANCES	443	77	1,162,611	51	487,112
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	548,656	21	239,821
COMPUTERS & SOFTWARE	44312	52	557,473	30	247,291
CAMERA & PHOTO SUPPLIES	44313	3	56,482	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	4,869,076	24	1,872,232
BUILDING MATERIALS	4441	32	4,502,643	17	1,298,442
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	366,433	7	573,790
FOOD & BEVERAGE STORES	445	19	4,336,518	10	2,896,283
GROCERY & CONVENIENCE STORES	4451	12	4,253,334	4	2,889,605
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	83,184	6	6,678
DRUG/HEALTH STORES	446	29	1,692,474	30	1,099,992
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	3,553,053	5	469,655
APPAREL & ACCESSORIES	448	43	1,160,006	45	670,561
CLOTHING & SHOE STORES	4481, 4482	35	973,127	38	552,854
JEWELRY & LUGGAGE STORES	4483	8	186,879	7	117,707
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	1,570,770	43	792,214
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	1,268,787	23	565,084
BOOK/PERIODICAL/MUSIC STORE	4512	23	301,983	20	227,130
GENERAL MERCHANDISE STORES	452	9	4,170,712	5	814,420
DEPARTMENT STORES	4521	3	1,967,546	D	D
GENERAL MERCHANDISE STORES	4529	6	2,203,166	5	814,420
E-COMMERCE & MAIL ORDER	4541	56	568,901	47	537,515
MISCELLANEOUS RETAILERS	453, 4542, 4543	284	3,753,042	221	4,214,695
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>533,885</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>9,327</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>364</u>	<u>14,490,518</u>	<u>251</u>	<u>7,889,589</u>
CONSTRUCTION OF BUILDINGS	236	92	8,771,314	63	4,964,193
HEAVY CONSTRUCTION & HIGHWAYS	237	11	449,545	13	396,665
SPECIAL TRADE CONTRACTORS	238	261	5,269,659	175	2,528,731
<u>MANUFACTURING</u>	<u>31-33</u>	<u>92</u>	<u>2,915,756</u>	<u>83</u>	<u>2,535,406</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>480</u>	<u>9,555,884</u>	<u>315</u>	<u>2,837,352</u>
DURABLE GOODS	423	329	7,967,769	217	2,271,578
NONDURABLE GOODS	424	146	1,573,194	98	565,774
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	14,921	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>988,992</u>	<u>6</u>	<u>282,380</u>
<u>INFORMATION</u>	<u>51</u>	<u>174</u>	<u>4,692,726</u>	<u>144</u>	<u>2,399,278</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>849,703</u>	<u>40</u>	<u>448,685</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>967,322</u>	<u>65</u>	<u>684,641</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>106</u>	<u>1,036,002</u>	<u>73</u>	<u>643,346</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>190</u>	<u>2,219,925</u>	<u>131</u>	<u>957,905</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>417,347</u>	<u>18</u>	<u>1,013,580</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>12,499,856</u>	<u>87</u>	<u>7,229,639</u>
ACCOMMODATIONS	721	21	3,391,950	20	1,557,712
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	9,107,906	67	5,671,927
<u>OTHER SERVICES</u>	<u>81</u>	<u>139</u>	<u>3,201,780</u>	<u>86</u>	<u>1,588,112</u>
REPAIR & MAINTENANCE	811	85	2,506,550	48	1,155,130
PERSONAL SERVICE	812	48	500,018	38	432,982
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	195,212	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>13,473</u>	<u>6</u>	<u>53,296</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,520</b>	<b>\$93,692,284</b>	<b>1,825</b>	<b>\$44,967,899</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>567</u>	<u>\$25,161,779</u>	<u>1,333</u>	<u>\$277,872,440</u>
MOTOR VEHICLES & PARTS	441	27	7,061,808	73	109,471,568
NEW & USED AUTO DEALERS	4411	8	5,650,467	34	105,675,121
RV, BOAT, MOTORCYCLE DEALERS	4412	4	223,598	7	90,904
AUTOMOTIVE PARTS & TIRE	4413	15	1,187,743	32	3,705,543
FURNITURE & HOME FURNISHING	442	27	783,939	68	5,905,639
ELECTRONICS & APPLIANCES	443	70	1,625,653	139	12,801,527
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	844,054	45	11,277,449
COMPUTERS & SOFTWARE	44312	41	781,599	91	1,269,471
CAMERA & PHOTO SUPPLIES	44313	D	D	3	254,607
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	17	1,852,749	67	30,698,403
BUILDING MATERIALS	4441	14	1,776,100	58	30,580,630
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	76,649	9	117,773
FOOD & BEVERAGE STORES	445	8	3,297,397	34	5,560,140
GROCERY & CONVENIENCE STORES	4451	4	3,295,288	12	5,230,475
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	2,109	22	329,665
DRUG/HEALTH STORES	446	31	709,904	73	4,054,372
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	771,376	22	2,695,081
APPAREL & ACCESSORIES	448	47	579,576	101	15,570,229
CLOTHING & SHOE STORES	4481, 4482	41	350,395	84	13,710,472
JEWELRY & LUGGAGE STORES	4483	6	229,181	17	1,859,757
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	1,914,951	67	5,905,667
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	437,148	34	3,834,941
BOOK/PERIODICAL/MUSIC STORE	4512	16	1,477,803	33	2,070,726
GENERAL MERCHANDISE STORES	452	5	3,071,986	16	64,440,053
DEPARTMENT STORES	4521	D	D	4	21,560,112
GENERAL MERCHANDISE STORES	4529	5	3,071,986	12	42,879,941
E-COMMERCE & MAIL ORDER	4541	52	591,358	69	1,287,766
MISCELLANEOUS RETAILERS	453, 4542, 4543	241	2,901,082	604	19,481,995
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>16</u>	<u>245,299</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>54,247</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>99,757</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>243</u>	<u>34,207,782</u>	<u>1,517</u>	<u>52,238,069</u>
CONSTRUCTION OF BUILDINGS	236	60	28,191,172	289	25,151,113
HEAVY CONSTRUCTION & HIGHWAYS	237	11	171,762	45	3,416,682
SPECIAL TRADE CONTRACTORS	238	172	5,844,848	1,183	23,670,274
<u>MANUFACTURING</u>	<u>31-33</u>	<u>75</u>	<u>1,655,534</u>	<u>199</u>	<u>5,281,571</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>460</u>	<u>6,733,098</u>	<u>813</u>	<u>18,821,899</u>
DURABLE GOODS	423	320	5,580,010	583	15,224,351
NONDURABLE GOODS	424	136	1,146,875	221	3,559,090
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,213	9	38,458
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>310,537</u>	<u>24</u>	<u>311,972</u>
<u>INFORMATION</u>	<u>51</u>	<u>157</u>	<u>2,529,998</u>	<u>234</u>	<u>9,290,543</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>325,487</u>	<u>85</u>	<u>6,487,740</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>76</u>	<u>1,289,799</u>	<u>205</u>	<u>7,009,276</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>95</u>	<u>3,635,962</u>	<u>212</u>	<u>2,667,252</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>118</u>	<u>3,072,161</u>	<u>568</u>	<u>8,670,441</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>381,060</u>	<u>31</u>	<u>2,027,781</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>9,578,387</u>	<u>188</u>	<u>31,082,548</u>
ACCOMMODATIONS	721	7	1,733,125	4	598,352
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	57	7,845,262	184	30,484,196
<u>OTHER SERVICES</u>	<u>81</u>	<u>66</u>	<u>1,613,192</u>	<u>328</u>	<u>10,078,708</u>
REPAIR & MAINTENANCE	811	37	1,249,998	238	7,314,550
PERSONAL SERVICE	812	29	363,194	84	2,435,623
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	6	328,535
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>173,929</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,978</b>	<b>\$90,668,705</b>	<b>5,762</b>	<b>\$432,247,516</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,255</u>	<u>\$193,243,746</u>	<u>1,260</u>	<u>\$283,769,219</u>
MOTOR VEHICLES & PARTS	441	34	8,861,663	59	126,925,086
NEW & USED AUTO DEALERS	4411	7	3,381,496	\$25	109,702,852
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,954,095	7	11,738,124
AUTOMOTIVE PARTS & TIRE	4413	22	3,526,072	27	5,484,110
FURNITURE & HOME FURNISHING	442	76	8,457,091	84	35,868,389
ELECTRONICS & APPLIANCES	443	176	31,555,591	162	31,312,896
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	4,834,268	54	1,765,446
COMPUTERS & SOFTWARE	44312	125	26,721,323	108	29,547,450
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	22,155,617	85	11,737,142
BUILDING MATERIALS	4441	61	20,471,138	72	11,472,460
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,684,479	13	264,682
FOOD & BEVERAGE STORES	445	48	9,608,924	50	10,029,603
GROCERY & CONVENIENCE STORES	4451	19	8,257,040	28	9,786,551
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	1,351,884	22	243,052
DRUG/HEALTH STORES	446	52	4,114,733	81	8,739,621
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,243,831	26	3,932,310
APPAREL & ACCESSORIES	448	91	15,353,442	62	3,038,370
CLOTHING & SHOE STORES	4481, 4482	76	14,557,358	53	1,640,492
JEWELRY & LUGGAGE STORES	4483	15	796,084	9	1,397,878
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	12,172,991	65	2,231,327
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	9,771,790	33	2,161,282
BOOK/PERIODICAL/MUSIC STORE	4512	41	2,401,201	32	70,045
GENERAL MERCHANDISE STORES	452	10	41,709,597	11	32,000,561
DEPARTMENT STORES	4521	5	31,105,380	D	D
GENERAL MERCHANDISE STORES	4529	5	10,604,217	11	32,000,561
E-COMMERCE & MAIL ORDER	4541	78	10,569,555	69	1,751,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	524	27,440,711	506	16,202,220
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>153,474</u>	<u>13</u>	<u>91,974</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>953,464</u>	<u>6</u>	<u>112,624</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>197,218</u>	<u>5</u>	<u>935,899</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,970</u>	<u>89,396,316</u>	<u>1,954</u>	<u>120,031,479</u>
CONSTRUCTION OF BUILDINGS	236	423	30,513,894	408	73,154,483
HEAVY CONSTRUCTION & HIGHWAYS	237	79	11,605,729	77	11,174,863
SPECIAL TRADE CONTRACTORS	238	1,468	47,276,693	1,469	35,702,133
<u>MANUFACTURING</u>	<u>31-33</u>	<u>294</u>	<u>12,059,136</u>	<u>214</u>	<u>13,246,539</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>884</u>	<u>72,707,103</u>	<u>910</u>	<u>30,740,138</u>
DURABLE GOODS	423	608	67,618,630	654	22,587,871
NONDURABLE GOODS	424	267	5,072,107	244	8,120,882
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	16,366	12	31,385
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>26</u>	<u>1,323,470</u>	<u>41</u>	<u>836,708</u>
<u>INFORMATION</u>	<u>51</u>	<u>263</u>	<u>35,779,672</u>	<u>285</u>	<u>16,119,873</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>3,089,424</u>	<u>86</u>	<u>8,874,363</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>212</u>	<u>17,576,614</u>	<u>224</u>	<u>15,515,935</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>344</u>	<u>21,259,951</u>	<u>270</u>	<u>8,892,141</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>788</u>	<u>21,896,581</u>	<u>723</u>	<u>11,806,896</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>43</u>	<u>1,385,906</u>	<u>33</u>	<u>2,233,543</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>176</u>	<u>52,212,242</u>	<u>232</u>	<u>43,905,418</u>
ACCOMMODATIONS	721	3	3,427,148	12	6,480,555
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	173	48,785,094	220	37,424,863
<u>OTHER SERVICES</u>	<u>81</u>	<u>378</u>	<u>15,659,152</u>	<u>420</u>	<u>12,164,154</u>
REPAIR & MAINTENANCE	811	251	10,679,261	308	9,066,581
PERSONAL SERVICE	812	123	4,864,103	106	2,920,159
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	115,788	6	177,414
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>52,073</u>	<u>4</u>	<u>62,382</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,736</b>	<b>\$538,945,542</b>	<b>6,681</b>	<b>\$569,374,531</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>838</u>	<u>\$77,020,262</u>	<u>413</u>	<u>\$27,898,348</u>
MOTOR VEHICLES & PARTS	441	37	11,132,360	14	6,975,189
NEW & USED AUTO DEALERS	4411	10	6,296,948	7	1,201,045
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,541,258	3	280,138
AUTOMOTIVE PARTS & TIRE	4413	22	3,294,154	4	5,494,006
FURNITURE & HOME FURNISHING	442	38	4,611,398	24	315,996
ELECTRONICS & APPLIANCES	443	100	4,371,672	45	1,815,958
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	3,659,770	24	135,263
COMPUTERS & SOFTWARE	44312	71	711,902	21	1,680,695
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	13,324,394	31	535,587
BUILDING MATERIALS	4441	42	11,538,863	28	441,515
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	1,785,531	3	94,072
FOOD & BEVERAGE STORES	445	21	6,938,783	19	3,858,109
GROCERY & CONVENIENCE STORES	4451	6	6,426,864	14	3,547,022
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	511,919	5	311,087
DRUG/HEALTH STORES	446	61	2,564,380	16	51,527
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	3,045,713	10	998,334
APPAREL & ACCESSORIES	448	46	490,683	22	489,623
CLOTHING & SHOE STORES	4481, 4482	38	210,976	22	489,623
JEWELRY & LUGGAGE STORES	4483	8	279,707	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	2,816,137	19	35,761
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	2,001,665	6	10,466
BOOK/PERIODICAL/MUSIC STORE	4512	28	814,472	13	25,295
GENERAL MERCHANDISE STORES	452	10	18,657,847	D	D
DEPARTMENT STORES	4521	3	884,917	D	D
GENERAL MERCHANDISE STORES	4529	7	17,772,930	D	D
E-COMMERCE & MAIL ORDER	4541	57	750,467	32	151,972
MISCELLANEOUS RETAILERS	453, 4542, 4543	353	8,316,428	181	12,670,292
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>82,043</u>	<u>4</u>	<u>6,234</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>522,135</u>	<u>3</u>	<u>211,874</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>623</u>	<u>60,559,390</u>	<u>559</u>	<u>51,943,247</u>
CONSTRUCTION OF BUILDINGS	236	134	32,809,923	92	30,549,737
HEAVY CONSTRUCTION & HIGHWAYS	237	37	13,995,870	25	12,867,163
SPECIAL TRADE CONTRACTORS	238	452	13,753,597	442	8,526,347
<u>MANUFACTURING</u>	<u>31-33</u>	<u>122</u>	<u>2,537,753</u>	<u>71</u>	<u>1,871,087</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>641</u>	<u>15,623,467</u>	<u>228</u>	<u>3,390,978</u>
DURABLE GOODS	423	454	13,286,375	162	2,290,977
NONDURABLE GOODS	424	177	2,296,494	62	1,022,671
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	40,598	4	77,330
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>242,185</u>	<u>24</u>	<u>17,458,132</u>
<u>INFORMATION</u>	<u>51</u>	<u>181</u>	<u>7,615,553</u>	<u>120</u>	<u>4,546,986</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>1,241,186</u>	<u>26</u>	<u>230,987</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>155</u>	<u>6,463,943</u>	<u>113</u>	<u>45,795,871</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>161</u>	<u>2,921,892</u>	<u>59</u>	<u>3,443,590</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>284</u>	<u>10,474,713</u>	<u>210</u>	<u>2,962,386</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>20</u>	<u>2,288,706</u>	<u>3</u>	<u>34,675</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>120</u>	<u>23,871,903</u>	<u>100</u>	<u>68,228,295</u>
ACCOMMODATIONS	721	11	5,039,246	31	41,320,522
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	18,832,657	69	26,907,773
<u>OTHER SERVICES</u>	<u>81</u>	<u>150</u>	<u>4,420,904</u>	<u>113</u>	<u>7,701,409</u>
REPAIR & MAINTENANCE	811	91	2,397,580	76	1,853,757
PERSONAL SERVICE	812	55	1,912,932	34	5,767,887
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	110,392	3	79,765
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>24,647</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,374</b>	<b>\$215,910,682</b>	<b>2,046</b>	<b>\$235,724,099</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,269</u>	<u>\$1,339,789,072</u>	<u>533</u>	<u>\$30,120,917</u>
MOTOR VEHICLES & PARTS	441	240	243,739,519	21	3,015,652
NEW & USED AUTO DEALERS	4411	87	172,074,103	4	981,655
RV, BOAT, MOTORCYCLE DEALERS	4412	79	54,302,840	5	372,479
AUTOMOTIVE PARTS & TIRE	4413	74	17,362,576	12	1,661,518
FURNITURE & HOME FURNISHING	442	360	76,376,398	22	661,060
ELECTRONICS & APPLIANCES	443	481	86,340,515	58	407,105
APPLIANCES, TV & OTHER ELECTRONICS	44311	145	36,448,733	21	192,921
COMPUTERS & SOFTWARE	44312	327	43,601,962	37	214,184
CAMERA & PHOTO SUPPLIES	44313	9	6,289,820	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	279	116,525,303	32	4,269,675
BUILDING MATERIALS	4441	237	111,503,846	25	4,243,214
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	5,021,457	7	26,461
FOOD & BEVERAGE STORES	445	440	95,793,578	8	1,790,540
GROCERY & CONVENIENCE STORES	4451	296	87,086,306	8	1,790,540
OTHER FOOD & BEVERAGE STORES	4452, 4453	144	8,707,272	D	D
DRUG/HEALTH STORES	446	223	51,744,822	22	150,793
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	133	21,737,998	12	864,792
APPAREL & ACCESSORIES	448	498	167,774,270	33	160,147
CLOTHING & SHOE STORES	4481, 4482	381	149,171,730	29	80,552
JEWELRY & LUGGAGE STORES	4483	117	18,602,540	4	79,595
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	340	82,829,874	34	133,169
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	52,109,551	14	28,776
BOOK/PERIODICAL/MUSIC STORE	4512	158	30,720,323	20	104,393
GENERAL MERCHANDISE STORES	452	46	151,356,771	9	16,221,864
DEPARTMENT STORES	4521	7	68,045,389	D	D
GENERAL MERCHANDISE STORES	4529	39	83,311,382	9	16,221,864
E-COMMERCE & MAIL ORDER	4541	156	24,715,329	50	310,475
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,073	220,854,695	232	2,135,645
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>727,025</u>	<u>3</u>	<u>18,798</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>930,964</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>471,343</u>	<u>3</u>	<u>98,500</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,464</u>	<u>943,403,726</u>	<u>343</u>	<u>5,191,909</u>
CONSTRUCTION OF BUILDINGS	236	1,946	611,091,051	52	1,389,350
HEAVY CONSTRUCTION & HIGHWAYS	237	199	49,385,058	17	748,225
SPECIAL TRADE CONTRACTORS	238	4,319	282,927,617	274	3,054,334
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,147</u>	<u>106,384,381</u>	<u>74</u>	<u>1,161,513</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,321</u>	<u>350,814,416</u>	<u>378</u>	<u>2,670,364</u>
DURABLE GOODS	423	1,575	289,749,434	270	2,375,266
NONDURABLE GOODS	424	715	59,987,432	103	281,367
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	1,076,167	5	13,731
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>190</u>	<u>28,229,302</u>	<u>7</u>	<u>17,498</u>
<u>INFORMATION</u>	<u>51</u>	<u>642</u>	<u>193,745,155</u>	<u>151</u>	<u>2,106,717</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>186</u>	<u>43,941,876</u>	<u>42</u>	<u>1,105,323</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>677</u>	<u>119,677,281</u>	<u>100</u>	<u>1,149,851</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,628</u>	<u>117,189,474</u>	<u>88</u>	<u>839,784</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,394</u>	<u>158,086,639</u>	<u>172</u>	<u>917,878</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>300</u>	<u>41,144,806</u>	<u>8</u>	<u>269,942</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,313</u>	<u>613,491,806</u>	<u>56</u>	<u>5,964,415</u>
ACCOMMODATIONS	721	117	167,834,046	3	254,751
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,196	445,657,760	53	5,709,664
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,903</u>	<u>152,231,775</u>	<u>95</u>	<u>2,209,497</u>
REPAIR & MAINTENANCE	811	1,109	79,267,784	58	1,637,380
PERSONAL SERVICE	812	706	68,714,897	33	440,925
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	88	4,249,094	4	131,192
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>24</u>	<u>651,862</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>25,520</b>	<b>\$4,210,910,903</b>	<b>2,053</b>	<b>\$53,842,906</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,208</b>	<b>\$464,757,697</b>	<b>444</b>	<b>\$32,531,350</b>
MOTOR VEHICLES & PARTS	441	157	85,803,902	24	5,767,090
NEW & USED AUTO DEALERS	4411	78	71,998,283	7	3,195,618
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,461,371	3	202,627
AUTOMOTIVE PARTS & TIRE	4413	63	11,344,248	14	2,368,845
FURNITURE & HOME FURNISHING	442	119	25,752,867	12	474,622
ELECTRONICS & APPLIANCES	443	253	27,133,361	54	370,708
APPLIANCES, TV & OTHER ELECTRONICS	44311	74	16,413,120	16	262,028
COMPUTERS & SOFTWARE	44312	175	10,599,518	35	101,063
CAMERA & PHOTO SUPPLIES	44313	4	120,723	3	7,617
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	55,207,643	23	3,611,406
BUILDING MATERIALS	4441	89	46,990,199	17	2,839,139
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	8,217,444	6	772,267
FOOD & BEVERAGE STORES	445	87	33,330,231	23	2,620,842
GROCERY & CONVENIENCE STORES	4451	50	32,172,241	16	2,588,109
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	1,157,990	7	32,733
DRUG/HEALTH STORES	446	119	15,435,354	24	506,198
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	10,449,081	10	680,776
APPAREL & ACCESSORIES	448	156	41,879,252	37	1,018,648
CLOTHING & SHOE STORES	4481, 4482	123	36,204,434	34	1,008,455
JEWELRY & LUGGAGE STORES	4483	33	5,674,818	3	10,193
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	24,945,397	20	65,453
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	16,437,409	8	57,392
BOOK/PERIODICAL/MUSIC STORE	4512	61	8,507,988	12	8,061
GENERAL MERCHANDISE STORES	452	21	89,806,561	7	13,710,723
DEPARTMENT STORES	4521	6	34,565,205	D	D
GENERAL MERCHANDISE STORES	4529	15	55,241,356	7	13,710,723
E-COMMERCE & MAIL ORDER	4541	77	3,843,562	37	335,087
MISCELLANEOUS RETAILERS	453, 4542, 4543	909	51,170,486	173	3,369,797
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>9</b>	<b>305,897</b>	<b>5</b>	<b>18,671</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>527,076</b>	<b>-</b>	<b>-</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>182,992</b>	<b>5</b>	<b>71,363</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,659</b>	<b>138,828,696</b>	<b>213</b>	<b>6,358,625</b>
CONSTRUCTION OF BUILDINGS	236	421	73,088,783	43	4,160,656
HEAVY CONSTRUCTION & HIGHWAYS	237	61	10,677,688	11	121,266
SPECIAL TRADE CONTRACTORS	238	1,177	55,062,225	159	2,076,703
<b>MANUFACTURING</b>	<b>31-33</b>	<b>369</b>	<b>22,405,974</b>	<b>49</b>	<b>871,467</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,446</b>	<b>94,845,778</b>	<b>309</b>	<b>7,734,681</b>
DURABLE GOODS	423	1,010	76,204,559	209	3,357,441
NONDURABLE GOODS	424	415	17,837,323	97	4,370,707
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	803,896	3	6,533
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>44</b>	<b>1,649,916</b>	<b>11</b>	<b>150,373</b>
<b>INFORMATION</b>	<b>51</b>	<b>355</b>	<b>45,839,391</b>	<b>114</b>	<b>2,434,206</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>120</b>	<b>13,929,389</b>	<b>38</b>	<b>298,229</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>344</b>	<b>24,839,154</b>	<b>81</b>	<b>1,072,309</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>461</b>	<b>17,436,433</b>	<b>66</b>	<b>306,052</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>696</b>	<b>28,909,988</b>	<b>107</b>	<b>1,722,679</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>56</b>	<b>5,210,758</b>	<b>5</b>	<b>61,053</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>478</b>	<b>111,512,259</b>	<b>54</b>	<b>4,978,159</b>
ACCOMMODATIONS	721	38	25,090,918	5	680,070
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	440	86,421,341	49	4,298,089
<b>OTHER SERVICES</b>	<b>81</b>	<b>572</b>	<b>32,485,486</b>	<b>89</b>	<b>1,716,304</b>
REPAIR & MAINTENANCE	811	350	18,388,305	59	1,278,507
PERSONAL SERVICE	812	195	12,062,494	30	437,797
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	2,034,687	D	D
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>2,137,451</b>	<b>4</b>	<b>80,275</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,839</b>	<b>\$1,005,804,335</b>	<b>1,594</b>	<b>\$60,405,796</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,270</u>	<u>\$543,743,922</u>	<u>845</u>	<u>\$286,578,377</u>
MOTOR VEHICLES & PARTS	441	163	170,587,102	35	29,828,072
NEW & USED AUTO DEALERS	4411	74	135,922,244	13	18,394,365
RV, BOAT, MOTORCYCLE DEALERS	4412	30	23,686,312	6	8,664,830
AUTOMOTIVE PARTS & TIRE	4413	59	10,978,546	16	2,768,877
FURNITURE & HOME FURNISHING	442	134	19,030,641	75	31,737,596
ELECTRONICS & APPLIANCES	443	254	31,292,155	120	36,528,164
APPLIANCES, TV & OTHER ELECTRONICS	44311	76	20,937,706	33	21,804,386
COMPUTERS & SOFTWARE	44312	172	9,087,855	87	14,723,778
CAMERA & PHOTO SUPPLIES	44313	6	1,266,594	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	129	57,020,930	49	27,230,146
BUILDING MATERIALS	4441	113	55,177,360	39	27,093,875
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,843,570	10	136,271
FOOD & BEVERAGE STORES	445	143	24,627,287	21	2,147,528
GROCERY & CONVENIENCE STORES	4451	107	23,919,381	16	2,011,026
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	707,906	5	136,502
DRUG/HEALTH STORES	446	114	13,281,779	43	2,647,268
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	17,193,918	14	1,783,605
APPAREL & ACCESSORIES	448	161	49,451,678	80	46,486,748
CLOTHING & SHOE STORES	4481, 4482	125	41,753,712	63	37,802,432
JEWELRY & LUGGAGE STORES	4483	36	7,697,966	17	8,684,316
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	139	27,317,776	48	18,081,616
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	21,202,019	30	15,395,386
BOOK/PERIODICAL/MUSIC STORE	4512	63	6,115,757	18	2,686,230
GENERAL MERCHANDISE STORES	452	23	85,545,416	5	46,187,190
DEPARTMENT STORES	4521	5	44,929,531	5	46,187,190
GENERAL MERCHANDISE STORES	4529	18	40,615,885	D	D
E-COMMERCE & MAIL ORDER	4541	79	3,384,235	42	546,076
MISCELLANEOUS RETAILERS	453, 4542, 4543	875	45,011,005	313	43,374,368
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>472,172</u>	<u>5</u>	<u>10,627</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>87,255</u>	<u>3</u>	<u>6,153</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>550,665</u>	<u>4</u>	<u>602,323</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,617</u>	<u>206,677,989</u>	<u>800</u>	<u>49,683,927</u>
CONSTRUCTION OF BUILDINGS	236	596	108,701,305	119	33,257,804
HEAVY CONSTRUCTION & HIGHWAYS	237	105	24,081,620	40	2,448,800
SPECIAL TRADE CONTRACTORS	238	1,916	73,895,064	641	13,977,323
<u>MANUFACTURING</u>	<u>31-33</u>	<u>434</u>	<u>44,514,334</u>	<u>166</u>	<u>18,552,337</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,399</u>	<u>88,362,285</u>	<u>569</u>	<u>75,526,939</u>
DURABLE GOODS	423	998	76,281,585	418	71,347,555
NONDURABLE GOODS	424	384	11,937,726	141	4,093,276
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	142,974	10	86,108
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>64</u>	<u>6,290,557</u>	<u>21</u>	<u>283,973</u>
<u>INFORMATION</u>	<u>51</u>	<u>374</u>	<u>47,793,565</u>	<u>168</u>	<u>15,715,213</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>15,165,825</u>	<u>46</u>	<u>2,076,324</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>357</u>	<u>33,849,345</u>	<u>157</u>	<u>12,897,914</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>474</u>	<u>17,004,750</u>	<u>156</u>	<u>8,713,249</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>977</u>	<u>27,454,158</u>	<u>307</u>	<u>4,873,097</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>69</u>	<u>6,857,567</u>	<u>20</u>	<u>3,077,951</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>566</u>	<u>101,405,918</u>	<u>134</u>	<u>48,146,072</u>
ACCOMMODATIONS	721	32	10,686,046	24	15,429,501
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	534	90,719,872	110	32,716,571
<u>OTHER SERVICES</u>	<u>81</u>	<u>743</u>	<u>36,194,523</u>	<u>185</u>	<u>5,969,588</u>
REPAIR & MAINTENANCE	811	528	26,872,270	134	3,781,113
PERSONAL SERVICE	812	190	8,496,276	51	2,188,475
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	825,977	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>149,457</u>	<u>3</u>	<u>84,910</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,523</b>	<b>\$1,176,584,618</b>	<b>3,589</b>	<b>\$532,798,974</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,800</u>	<u>\$291,127,978</u>	<u>766</u>	<u>\$51,774,817</u>
MOTOR VEHICLES & PARTS	441	80	57,631,214	43	16,876,882
NEW & USED AUTO DEALERS	4411	21	52,305,430	14	11,489,621
RV, BOAT, MOTORCYCLE DEALERS	4412	9	190,368	6	2,843,283
AUTOMOTIVE PARTS & TIRE	4413	50	5,135,416	23	2,543,978
FURNITURE & HOME FURNISHING	442	103	13,050,189	32	979,646
ELECTRONICS & APPLIANCES	443	203	9,580,053	85	2,287,842
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	4,855,072	28	1,097,998
COMPUTERS & SOFTWARE	44312	148	4,678,226	57	1,189,844
CAMERA & PHOTO SUPPLIES	44313	4	46,755	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	28,874,611	40	4,161,383
BUILDING MATERIALS	4441	108	26,845,133	32	3,825,350
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	2,029,478	8	336,033
FOOD & BEVERAGE STORES	445	87	21,218,036	27	6,174,286
GROCERY & CONVENIENCE STORES	4451	43	19,160,179	11	5,781,151
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	2,057,857	16	393,135
DRUG/HEALTH STORES	446	88	9,351,522	46	3,040,511
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	8,159,850	16	1,095,766
APPAREL & ACCESSORIES	448	112	25,568,459	49	1,350,582
CLOTHING & SHOE STORES	4481, 4482	91	23,432,657	40	955,044
JEWELRY & LUGGAGE STORES	4483	21	2,135,802	9	395,538
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	105	11,014,750	59	3,227,024
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	7,605,743	31	1,551,489
BOOK/PERIODICAL/MUSIC STORE	4512	42	3,409,007	28	1,675,535
GENERAL MERCHANDISE STORES	452	16	66,893,281	11	7,365,113
DEPARTMENT STORES	4521	4	27,445,427	4	3,493,057
GENERAL MERCHANDISE STORES	4529	12	39,447,854	7	3,872,056
E-COMMERCE & MAIL ORDER	4541	86	3,646,960	54	589,520
MISCELLANEOUS RETAILERS	453, 4542, 4543	741	36,139,053	304	4,626,262
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>264,075</u>	<u>7</u>	<u>82,662</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,757,524</u>	<u>3</u>	<u>36,333</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,848</u>	<u>115,983,793</u>	<u>361</u>	<u>24,786,372</u>
CONSTRUCTION OF BUILDINGS	236	427	60,350,621	96	16,382,069
HEAVY CONSTRUCTION & HIGHWAYS	237	69	8,378,060	15	455,394
SPECIAL TRADE CONTRACTORS	238	1,352	47,255,112	250	7,948,909
<u>MANUFACTURING</u>	<u>31-33</u>	<u>324</u>	<u>17,016,411</u>	<u>119</u>	<u>2,436,981</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,327</u>	<u>54,476,753</u>	<u>606</u>	<u>15,504,410</u>
DURABLE GOODS	423	941	46,273,387	417	11,905,208
NONDURABLE GOODS	424	371	8,082,029	183	3,545,014
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	121,337	6	54,188
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>2,078,518</u>	<u>7</u>	<u>78,875</u>
<u>INFORMATION</u>	<u>51</u>	<u>323</u>	<u>34,969,812</u>	<u>188</u>	<u>5,425,256</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>10,424,559</u>	<u>53</u>	<u>623,097</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>316</u>	<u>15,975,522</u>	<u>116</u>	<u>1,598,201</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>372</u>	<u>7,605,898</u>	<u>127</u>	<u>1,791,540</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>698</u>	<u>19,616,439</u>	<u>189</u>	<u>2,430,780</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>56</u>	<u>5,433,787</u>	<u>21</u>	<u>1,145,139</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>369</u>	<u>75,243,771</u>	<u>109</u>	<u>17,401,228</u>
ACCOMMODATIONS	721	19	9,560,933	20	4,489,322
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	350	65,682,838	89	12,911,906
<u>OTHER SERVICES</u>	<u>81</u>	<u>495</u>	<u>20,090,445</u>	<u>140</u>	<u>4,245,815</u>
REPAIR & MAINTENANCE	811	309	14,515,603	89	3,172,949
PERSONAL SERVICE	812	171	5,270,393	44	813,773
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	304,449	7	259,093
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>180,890</u>	<u>4</u>	<u>1,396,686</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,102</b>	<b>\$672,246,175</b>	<b>2,816</b>	<b>\$130,758,192</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Quarter 2, 2007

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>888</u>	<u>\$114,751,984</u>	<u>1,244</u>	<u>\$190,597,975</u>
MOTOR VEHICLES & PARTS	441	50	27,897,849	127	65,088,567
NEW & USED AUTO DEALERS	4411	20	21,036,947	57	49,482,215
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,939,433	18	6,906,760
AUTOMOTIVE PARTS & TIRE	4413	20	2,921,469	52	8,699,592
FURNITURE & HOME FURNISHING	442	32	2,894,906	51	6,453,136
ELECTRONICS & APPLIANCES	443	99	2,261,153	133	6,216,982
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	906,948	37	4,489,010
COMPUTERS & SOFTWARE	44312	68	1,181,083	96	1,727,972
CAMERA & PHOTO SUPPLIES	44313	3	173,122	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	41	26,353,319	60	22,665,805
BUILDING MATERIALS	4441	35	26,079,020	44	20,702,032
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	274,299	16	1,963,773
FOOD & BEVERAGE STORES	445	21	6,557,395	50	14,098,631
GROCERY & CONVENIENCE STORES	4451	14	6,374,932	33	13,800,996
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	182,463	17	297,635
DRUG/HEALTH STORES	446	59	1,750,705	70	5,987,851
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	929,279	38	4,669,830
APPAREL & ACCESSORIES	448	67	3,604,589	81	3,117,981
CLOTHING & SHOE STORES	4481, 4482	58	3,290,582	64	2,367,459
JEWELRY & LUGGAGE STORES	4483	9	314,007	17	750,522
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	3,703,689	81	5,460,019
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	2,659,889	49	4,907,049
BOOK/PERIODICAL/MUSIC STORE	4512	23	1,043,800	32	552,970
GENERAL MERCHANDISE STORES	452	11	25,758,727	14	38,614,562
DEPARTMENT STORES	4521	3	8,062,218	3	6,172,234
GENERAL MERCHANDISE STORES	4529	8	17,696,509	11	32,442,328
E-COMMERCE & MAIL ORDER	4541	57	650,782	69	1,088,051
MISCELLANEOUS RETAILERS	453, 4542, 4543	384	12,389,591	470	17,136,560
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>39,151</u>	<u>7</u>	<u>43,501</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>305,438</u>	<u>3</u>	<u>5,678</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>493</u>	<u>21,918,129</u>	<u>661</u>	<u>34,341,867</u>
CONSTRUCTION OF BUILDINGS	236	110	6,960,621	161	12,687,134
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,472,596	38	4,157,516
SPECIAL TRADE CONTRACTORS	238	362	13,484,912	462	17,497,217
<u>MANUFACTURING</u>	<u>31-33</u>	<u>141</u>	<u>17,270,595</u>	<u>200</u>	<u>10,991,092</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>674</u>	<u>22,861,643</u>	<u>873</u>	<u>43,074,508</u>
DURABLE GOODS	423	475	17,141,416	626	30,077,905
NONDURABLE GOODS	424	192	5,689,647	239	12,967,321
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	30,580	8	29,282
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>132,294</u>	<u>30</u>	<u>1,065,841</u>
<u>INFORMATION</u>	<u>51</u>	<u>212</u>	<u>6,382,683</u>	<u>245</u>	<u>15,516,866</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>4,331,642</u>	<u>76</u>	<u>3,383,342</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>145</u>	<u>4,794,299</u>	<u>192</u>	<u>16,547,648</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>164</u>	<u>2,885,869</u>	<u>185</u>	<u>4,388,935</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>249</u>	<u>5,018,530</u>	<u>364</u>	<u>8,795,761</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>604,337</u>	<u>38</u>	<u>2,086,782</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>124</u>	<u>19,295,743</u>	<u>223</u>	<u>38,436,383</u>
ACCOMMODATIONS	721	15	6,001,958	28	8,196,200
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	13,293,785	195	30,240,183
<u>OTHER SERVICES</u>	<u>81</u>	<u>195</u>	<u>5,802,294</u>	<u>312</u>	<u>12,657,301</u>
REPAIR & MAINTENANCE	811	123	4,535,269	195	9,627,637
PERSONAL SERVICE	812	64	1,192,474	105	2,739,843
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	74,551	12	289,821
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>81,135</u>	<u>8</u>	<u>309,495</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,387</b>	<b>\$226,475,766</b>	<b>4,661</b>	<b>\$382,242,975</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2ND QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$795,313,877</u>	<u>\$612,047,052</u>	<u>\$3,438,189</u>
CROP & ANIMAL PRODUCTION	111,112	199,418,330	146,760,532	824,048
FORESTRY & LOGGING	113	464,553,602	377,549,789	1,798,695
FISHING & HUNTING	114	27,292,032	9,710,025	65,403
AG & FORESTRY SUPPORT ACTIVITIES	115	104,049,913	78,026,706	750,043
<u>MINING</u>	<u>21</u>	<u>183,410,494</u>	<u>148,544,271</u>	<u>790,165</u>
SAND & GRAVEL, QUARRYING	2123	120,704,993	105,788,431	568,762
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	62,705,501	42,755,840	221,403
<u>UTILITIES</u>	<u>22</u>	<u>420,242,070</u>	<u>393,262,552</u>	<u>5,367,486</u>
ELECTRIC POWER GENERATION & TRANS.	2211	85,700,372	85,233,441	1,175,286
NATURAL GAS DISTRIBUTION	2212	19,724,088	19,467,595	102,505
WATER & SEWER	2213	314,817,610	288,561,516	4,089,695
<u>CONSTRUCTION</u>	<u>23</u>	<u>12,111,493,633</u>	<u>10,841,668,267</u>	<u>52,937,859</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,517,490,200	2,346,345,884	11,324,083
NONRESIDENTIAL BUILDING	2362	2,393,121,279	2,073,068,974	9,874,513
HEAVY CONSTRUCTION & HIGHWAYS	237	1,444,315,787	1,232,806,994	6,359,445
SPECIAL TRADE CONTRACTORS	238	5,756,566,367	5,189,446,415	25,379,818
PLUMBING & HEATING	23822	1,091,369,942	1,011,767,117	4,984,209
PAINTING	23832	197,710,222	181,262,906	875,867
ELECTRICAL	23821	1,160,420,709	921,586,619	4,610,757
MASONRY/DRYWALL	23814, 23831	505,176,626	466,943,087	2,249,921
ROOFING	23816	326,113,730	317,192,698	1,515,503
OTHER CONTRACTORS	238 not listed above	2,475,775,138	2,290,693,988	11,143,561
<u>MANUFACTURING</u>	<u>31-33</u>	<u>33,847,604,234</u>	<u>24,967,347,817</u>	<u>117,238,325</u>
FOOD PRODUCTS	311	2,162,998,505	944,021,981	3,897,347
MILLING OF GRAINS	3112	72,113,093	46,632,705	171,530
FRUITS & VEGETABLES	3114	353,099,006	141,417,305	648,347
DAIRY PRODUCTS	3115	222,028,311	67,676,163	328,634
MEAT PRODUCTS	3116	298,395,649	173,460,421	315,123
SEAFOOD PRODUCTS	3117	578,315,216	121,914,354	560,307
BAKERY PRODUCTS	3118	207,444,343	171,713,871	829,266
OTHER FOOD ITEMS	3111, 3113, 3119	431,602,887	221,207,162	1,044,140
BEVERAGES	312	622,711,743	405,540,377	1,964,996
TEXTILES	313,314	298,345,938	90,097,692	447,832
APPAREL	315	41,934,242	24,552,773	119,569
LEATHER & ALLIED PRODUCTS	316	24,825,370	6,951,272	33,456
LUMBER & WOOD PRODUCTS	321	2,415,920,444	1,601,159,707	7,583,097
SAWMILLS	3211	845,810,439	534,227,674	2,418,560
PLYWOOD & TRUSSES	3212	301,695,314	181,540,955	820,267
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,268,414,691	885,391,078	4,344,270
PAPER PRODUCTS	322	1,724,218,218	1,036,531,828	4,664,310
PULP & PAPER MILLS	3221	1,107,642,499	633,511,803	2,797,723
OTHER PAPER PRODUCTS	3222	616,575,719	403,020,025	1,866,587
COMMERCIAL PRINTING	323	290,586,320	264,805,137	1,294,176
PETROLEUM & COAL PRODUCTS	324	5,101,479,502	4,691,542,750	22,677,582
PETROLEUM REFINING	32411	4,946,839,085	4,587,041,928	22,171,886
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	154,640,417	104,500,822	505,696
CHEMICALS	325	696,334,892	506,369,337	2,536,394
CHEMICALS	3251	170,715,946	120,457,726	581,267
PESTICIDES & FERTILIZERS	3253	56,016,698	44,734,847	224,114
PHARMACEUTICALS	3254	102,491,502	63,903,834	337,537
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	367,110,746	277,272,930	1,393,476
PLASTICS & RUBBER PRODUCTS	326	624,214,740	375,593,631	1,818,031
NONMETALLIC MINERALS	327	790,443,693	626,860,747	2,975,849
PRIMARY METALS	331	1,178,116,653	829,966,015	3,759,798

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2ND QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	328,243,768	209,749,426	1,009,516
ALUMINUM SMELTING	3313	505,451,715	394,457,870	1,652,220
OTHER NONFERROUS METALS	3314	66,976,529	63,309,166	306,916
FOUNDRIES	3315	277,444,641	162,449,553	791,146
FABRICATED METAL PRODUCTS	332	1,119,240,089	803,104,999	3,867,566
MACHINERY	333	1,532,210,584	1,014,674,987	4,944,858
FARM & CONSTRUCTION IMPLEMENTS	3331	150,256,176	72,982,226	352,928
INDUSTRIAL MACHINERY	3332	212,663,231	106,669,414	521,138
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,169,291,177	835,023,347	4,070,792
COMPUTERS & ELECTRONICS	334	2,399,684,399	1,380,361,987	6,806,458
COMPUTER HARDWARE	3341	272,595,225	116,568,142	654,693
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	183,854,620	132,834,014	761,872
AUDIO & VIDEO EQUIPMENT	3343	32,477,618	19,912,804	102,135
SEMICONDUCTORS	3344	825,470,251	418,538,711	1,722,607
INSTRUMENTS	3345	1,009,060,308	657,012,519	3,275,084
SOFTWARE REPRODUCTION	334611	72,654,729	32,892,010	273,665
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	3,571,648	2,603,787	16,402
ELECTRICAL EQUIPMENT & APPLIANCES	335	305,787,636	180,870,206	862,852
LIGHTING EQUIPMENT	3351	28,040,218	17,097,629	82,736
HOUSEHOLD APPLIANCES	3352	4,609,073	3,533,298	17,773
OTHER ELECTRIC EQUIPMENT	3353, 3359	273,138,345	160,239,279	762,343
TRANSPORTATION EQUIPMENT	336	10,964,073,312	9,201,855,689	42,146,244
MOTOR VEHICLES & PARTS	3361, 3362, 3363	395,250,738	260,043,866	1,299,553
AIRCRAFT, AEROSPACE & PARTS	3364	10,138,615,764	8,645,436,902	39,386,749
SHIPS & BOATS	3366	416,055,379	284,734,694	1,401,744
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	14,151,431	11,640,227	58,198
FURNITURE & RELATED PRODUCTS	337	412,930,471	297,911,601	1,440,222
OTHER MANUFACTURING	339	1,141,547,483	684,575,101	3,397,688
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>29,878,519,729</u>	<u>21,535,289,201</u>	<u>102,670,071</u>
DURABLE GOODS	423	15,589,564,603	11,096,334,695	55,425,884
MOTOR VEHICLES & PARTS	4231	2,064,895,732	1,806,124,893	8,870,236
FURNITURE & HOME FURNISHINGS	4232	323,652,034	262,928,571	1,305,134
LUMBER & CONSTRUCTION MATERIALS	4233	1,673,172,778	1,195,582,479	5,771,264
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,742,577,177	2,163,065,697	10,768,247
ELECTRICAL EQUIPMENT	4236	2,043,673,139	1,587,070,982	8,406,799
HARDWARE, PLUMBING, HEATING EQUIP.	4237	773,914,995	644,333,538	3,149,978
MACHINERY & EQUIPMENT	4238	2,918,542,075	2,129,941,426	10,431,890
OTHER DURABLE GOODS	4235, 4239	3,049,136,673	1,307,287,109	6,722,336
NONDURABLE GOODS:	424	14,020,328,435	10,312,558,310	46,416,254
PAPER & PAPER PRODUCTS	4241	454,492,573	385,965,292	1,875,462
DRUGS & SUNDRIES	4242	1,673,622,753	1,562,395,537	5,068,200
APPAREL	4243	639,563,254	244,412,081	1,220,691
FOOD PRODUCTS	4244	5,104,656,110	3,303,829,476	14,704,752
FARM PRODUCTS	4245	130,444,849	88,266,220	449,904
CHEMICALS & PLASTICS	4246	807,020,869	631,069,795	3,104,414
PETROLEUM PRODUCTS	4247	1,757,031,966	1,557,691,541	7,562,466
OTHER NONDURABLE GOODS	4248, 4249	3,453,496,061	2,538,928,368	12,430,365
ELECTRONIC MARKETS, AGENTS, BROKERS	425	268,625,308	126,394,813	827,926
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>27,926,091,934</u>	<u>23,457,475,068</u>	<u>115,121,973</u>
MOTOR VEHICLES & PARTS	441	5,594,592,183	5,074,213,676	24,944,138
NEW & USED AUTO DEALERS	4411	4,228,408,868	3,870,406,165	19,034,587
RV, BOAT, MOTORCYCLE DEALERS	4412	745,617,972	638,401,121	3,145,776
AUTOMOTIVE PARTS & TIRES	4413	620,565,343	565,406,390	2,763,775
FURNITURE & HOME FURNISHINGS	442	831,143,246	731,855,957	3,517,322
ELECTRONICS & APPLIANCES	443	1,291,531,506	1,003,088,906	5,502,923
HOUSEHOLD APPLIANCES	443111	183,904,030	177,562,106	856,079

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2ND QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	393,962,506	317,370,880	1,578,770
COMPUTERS & SOFTWARE	44312	690,288,207	486,002,125	2,963,546
CAMERAS & PHOTO SUPPLY	44313	23,376,763	22,153,795	104,528
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,392,026,836	2,260,379,505	10,856,678
BUILDING MATERIALS	4441	2,085,720,673	1,985,159,382	9,527,210
LAWN & GARDEN SUPPLIES	4442	306,306,163	275,220,123	1,329,468
FOOD & BEVERAGES (OFF-PREMISES)	445	3,145,585,380	2,993,666,976	14,352,377
GROCERY & CONVENIENCE STORES	4451	2,950,970,072	2,856,269,722	13,660,173
OTHER FOOD STORES/SPECIALTY FOODS	4452	166,864,703	113,297,238	565,047
BEER, WINE AND LIQUOR STORES	4453	27,750,605	24,100,016	127,157
DRUG STORES & PERSONAL CARE STORES	446	1,248,347,903	1,083,178,426	5,239,866
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,602,814,380	2,228,862,336	10,713,297
APPAREL & ACCESSORIES	448	1,286,523,520	954,622,732	4,584,608
CLOTHING STORES	4481	970,238,193	736,173,885	3,533,709
SHOE STORES	4482	100,091,541	88,822,068	427,207
JEWELRY & LUGGAGE STORES	4483	216,193,786	129,626,779	623,692
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	662,010,791	547,369,233	2,704,912
SPORTING GOODS	45111	355,997,452	271,053,836	1,337,082
HOBBY & TOY STORES	45112	72,535,437	66,634,401	321,665
SEWING SUPPLIES	45113	37,223,531	32,862,258	157,575
MUSICAL INSTRUMENTS	45114	38,495,724	34,113,433	173,816
BOOK, PERIODICAL & MUSIC STORES	45121	112,238,642	101,197,928	509,357
TAPES & CDs	45122	45,520,005	41,507,377	205,417
DEPARTMENT STORES	4521	786,656,733	747,422,749	3,599,031
GENERAL MERCHANDISE STORES	4529	3,410,167,363	3,116,732,223	14,835,578
E-COMMERCE & MAIL ORDER	4541	1,590,131,847	162,776,393	1,005,731
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,084,560,246	2,553,305,956	13,265,512
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,180,996,931</u>	<u>902,306,203</u>	<u>5,984,391</u>
AIR TRANSPORTATION	481	44,882,592	23,488,738	263,523
RAILROADS	482	29,508,204	18,410,910	162,603
WATER TRANSPORTATION	483	59,269,075	19,400,602	79,005
TRUCK TRANSPORTATION	484	210,404,964	178,734,037	1,518,789
TRANSIT & GROUND PASSENGER TRANSPORT	485	33,689,499	31,019,656	387,731
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	803,242,597	631,252,260	3,572,740
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>115,837,565</u>	<u>94,500,902</u>	<u>517,874</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,976,840,479</u>	<u>3,442,305,428</u>	<u>30,254,515</u>
PUBLISHING (EXCEPT INTERNET)	511	749,240,770	661,000,036	5,646,793
NEWSPAPERS	51111	221,332,684	219,990,986	1,201,184
BOOKS & PERIODICALS	51112, 51113	103,419,774	84,626,617	549,782
SOFTWARE	5112	377,707,047	314,851,324	3,366,186
OTHER PUBLISHERS	51114, 51119	46,781,265	41,531,109	529,641
MOTION PICTURE PRODUCTION	512	164,208,047	143,644,655	1,575,052
RADIO & TV BROADCASTING, CABLE TV	515	266,012,558	144,340,551	1,543,834
INTERNET PUBLISHING & BROADCASTING	516	983,998	845,614	10,292
TELEPHONE & TELECOMMUNICATIONS	517	2,195,647,292	2,120,655,716	16,766,142
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	541,281,284	354,274,111	4,469,142
OTHER INFORMATION SERVICES	519	59,466,530	17,544,745	243,260
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,658,033,198</u>	<u>6,571,637,077</u>	<u>77,199,869</u>
BANKS & CREDIT UNIONS	522	4,764,160,090	3,004,303,549	42,876,746
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	988,116,087	734,102,201	7,828,771
INSURANCE AGENTS & BROKERS	524	1,530,227,855	756,050,234	6,446,468
REAL ESTATE AGENTS & BROKERS	531	1,264,362,659	1,085,115,122	14,892,547
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,104,367,955	985,633,900	5,109,895
LESSORS OF NONFINANCIAL INTANGIBLES	533	6,798,552	6,432,071	45,442

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2ND QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<b><u>BUSINESS, PERSONAL AND OTHER SERVICES</u></b>	<b><u>54-92</u></b>	<b><u>25,734,118,972</u></b>	<b><u>21,080,772,894</u></b>	<b><u>225,388,533</u></b>
LEGAL SERVICES	5411	1,076,173,920	939,873,235	13,735,785
ACCOUNTING SERVICES	5412	581,882,779	522,020,629	7,744,534
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,248,869,264	1,750,758,616	20,257,173
COMPUTER SYSTEM DESIGN SERVICES	5415	1,604,419,785	1,116,730,873	11,959,610
CONSULTING SERVICES	5416	1,259,355,796	1,021,199,703	13,045,189
ADVERTISING & PUBLIC RELATIONS	5418	344,449,853	258,938,572	3,248,866
OTHER PROFESSIONAL SERVICES	5417, 5419	1,205,126,724	936,549,939	8,867,453
MANAGEMENT SERVICES	55	56,738,812	38,550,439	310,616
ADMINISTRATIVE & SUPPORT SERVICES	561	3,332,032,444	2,742,710,286	25,616,671
EMPLOYMENT SERVICES	5613	652,700,199	479,370,835	6,554,090
TRAVEL SERVICES	5615	289,325,149	279,365,930	1,204,597
INVESTIGATION & SECURITY SERVICES	5616	183,976,709	170,941,436	1,900,457
BUILDING SERVICES & JANITORIAL	5617	1,585,519,440	1,212,725,398	11,406,353
OTHER	5611, 5612, 5614, 5619	620,510,947	600,306,687	4,551,174
WASTE TREATMENT/ COLLECTION	562	808,923,313	769,777,625	6,990,997
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	293,506,269	168,652,705	2,159,936
HEALTH SERVICES	62	6,803,378,985	5,502,672,858	78,356,304
PHYSICIANS	6211	1,526,326,733	1,351,946,708	20,062,296
DENTISTS	6212	722,895,368	719,587,954	10,764,137
OTHER PRACTITIONERS	6213	500,853,424	452,546,873	6,343,166
HOSPITALS	622	2,114,541,334	1,602,642,238	23,269,446
NURSING & RETIREMENT HOMES	623	381,081,293	354,218,618	4,099,438
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	170,688,195	98,538,759	1,217,679
SOCIAL SERVICES & DAY CARE	624	1,386,992,638	923,191,708	12,600,142
ARTS, ENTERTAINMENT, & RECREATION	71	632,590,393	472,118,021	4,262,940
PERFORMING ARTS, SPECTATOR SPORTS	711	268,832,342	152,340,403	1,727,868
MUSEUMS, HISTORICAL SITES, ETC.	712	12,777,203	5,653,919	39,567
AMUSEMENT, GAMBLING, RECREATION	713	350,980,848	314,123,699	2,495,505
ACCOMMODATIONS	721	583,796,578	567,372,363	2,859,493
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,818,148,342	2,427,154,989	12,573,393
DRINKING PLACES	7224	150,082,167	129,928,022	789,221
AUTO REPAIR & SERVICES	8111	647,288,726	604,870,179	2,919,341
OTHER REPAIR SERVICES	8112, 8113, 8114	396,482,961	342,087,984	1,781,736
PERSONAL SERVICES	812	711,634,665	632,356,785	6,336,151
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	199,852,580	196,989,211	2,516,007
LAUNDRY & DRY CLEANING	8123	102,731,379	99,148,078	630,709
OTHER PERSONAL SERVICES	8122, 8129	409,050,706	336,219,496	3,189,435
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	118,986,363	79,074,241	888,692
PUBLIC ADMINISTRATION, OTHER	92,00	60,250,833	57,374,830	684,432
<b>TOTAL ALL INDUSTRIES</b>		<b>145,828,643,560</b>	<b>114,047,297,176</b>	<b>736,909,957</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
 2ND QUARTER, 2007

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$23,127,831,450</u>	<u>\$12,866,026,474</u>	<u>\$836,292,210</u>
MOTOR VEHICLES & PARTS	441	4,296,611,581	3,399,326,316	220,956,324
NEW & USED AUTO DEALERS	4411	3,295,963,422	2,581,634,741	167,806,336
RV, BOAT, MOTORCYCLE DEALERS	4412	602,068,815	464,021,059	30,161,374
AUTOMOTIVE PARTS & TIRE	4413	398,579,344	353,670,516	22,988,614
FURNITURE & HOME FURNISHINGS	442	716,047,452	552,803,079	35,932,223
ELECTRONICS & APPLIANCES	443	860,829,611	669,086,354	43,490,634
APPLIANCES, TV & OTHER ELECTRONICS	44311	395,448,489	353,182,310	22,956,855
COMPUTERS & SOFTWARE	44312	442,815,977	294,903,426	19,168,743
CAMERA & PHOTO SUPPLIES	44313	22,565,145	21,000,618	1,365,036
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,682,871,730	1,591,885,462	103,472,591
BUILDING MATERIALS	4441	1,486,001,215	1,416,686,465	92,084,639
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	196,870,515	175,198,997	11,387,952
FOOD & BEVERAGE STORES	445	3,005,691,522	812,130,998	52,788,544
GROCERY & CONVENIENCE STORES	4451	2,909,332,507	768,331,028	49,941,527
OTHER FOOD & BEVERAGE STORES	4452, 4453	96,359,015	43,799,970	2,847,017
DRUG/HEALTH STORES	446	1,148,496,602	333,718,170	21,691,708
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,149,768,253	350,081,292	22,755,335
APPAREL & ACCESSORIES	448	1,200,387,082	869,894,562	56,543,174
CLOTHING & SHOE STORES	4481, 4482	997,202,578	753,233,791	48,960,221
JEWELRY & LUGGAGE STORES	4483	203,184,504	116,660,771	7,582,953
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	503,266,279	447,008,545	29,055,573
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	377,361,289	328,911,999	21,379,290
BOOK/PERIODICAL/MUSIC STORE	4512	125,904,990	118,096,546	7,676,283
GENERAL MERCHANDISE STORES	452	3,998,143,003	2,277,599,710	148,043,982
DEPARTMENT STORES	4521	777,431,307	696,390,468	45,265,381
GENERAL MERCHANDISE STORES	4529	3,220,711,696	1,581,209,242	102,778,601
E-COMMERCE & MAIL ORDER	4541	1,503,387,454	122,275,725	7,947,939
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,062,330,881	1,440,216,261	93,614,183
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>52,622,278</u>	<u>41,685,086</u>	<u>2,709,542</u>
<u>MINING</u>	<u>21</u>	<u>32,437,522</u>	<u>30,643,457</u>	<u>1,991,828</u>
<u>UTILITIES</u>	<u>22</u>	<u>32,648,620</u>	<u>26,080,609</u>	<u>1,695,250</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,569,920,624</u>	<u>6,110,018,533</u>	<u>397,151,777</u>
CONSTRUCTION OF BUILDINGS	236	4,201,241,465	3,331,822,892	216,568,683
HEAVY CONSTRUCTION & HIGHWAYS	237	868,599,461	586,326,872	38,111,289
SPECIAL TRADE CONTRACTORS	238	2,500,079,698	2,191,868,769	142,471,805
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,462,496,021</u>	<u>803,344,749</u>	<u>52,217,496</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,176,923,945</u>	<u>2,428,833,885</u>	<u>157,874,214</u>
DURABLE GOODS	423	3,206,290,914	1,970,749,445	128,098,709
NONDURABLE GOODS	424	961,223,348	452,374,244	29,404,337
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9,408,300	5,708,813	371,078
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>214,983,564</u>	<u>123,848,272</u>	<u>8,050,172</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,512,386,541</u>	<u>1,232,648,706</u>	<u>80,122,166</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>331,697,618</u>	<u>255,925,201</u>	<u>16,635,170</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>865,030,607</u>	<u>745,618,746</u>	<u>48,465,247</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,079,430,314</u>	<u>538,001,781</u>	<u>34,970,176</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,458,473,531</u>	<u>772,883,957</u>	<u>50,237,594</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>267,299,475</u>	<u>253,900,136</u>	<u>16,503,538</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,919,567,043</u>	<u>2,807,188,916</u>	<u>182,467,486</u>
ACCOMMODATIONS	721	559,634,346	538,352,027	34,992,924
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,359,932,697	2,268,836,889	147,474,562
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,036,469,683</u>	<u>898,262,388</u>	<u>58,387,167</u>
REPAIR & MAINTENANCE	811	743,362,167	637,785,310	41,456,108
PERSONAL SERVICE	812	268,942,872	238,413,410	15,496,919
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24,164,644	22,063,668	1,434,140
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>26,957,881</u>	<u>23,884,332</u>	<u>1,552,487</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$47,167,254,750</b>	<b>\$29,958,871,813</b>	<b>\$1,947,328,498</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
2ND QUARTER, 2007

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$227,823,453</u>	<u>\$200,465,106</u>	<u>\$9,715,104</u>
WATER SUPPLY		204,161,492	181,497,129	8,822,436
MISCELLANEOUS		23,661,961	18,967,977	892,668
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>59,380,557</u>	<u>25,697,059</u>	<u>989,299</u>
SEWERAGE SYSTEMS		56,541,984	22,972,704	884,729
MISCELLANEOUS		2,838,573	2,724,355	104,570
<u>POWER</u>	<u>3.873%</u>	<u>940,116,729</u>	<u>699,897,724</u>	<u>27,238,257</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>923,269,328</u>	<u>882,058,441</u>	<u>34,093,906</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,040,555,873</u>	<u>399,290,282</u>	<u>6,789,512</u>
LOCAL/SUBURBAN TRANSIT		93,436,029	41,419,547	614,058
TRUCKING		734,775,276	224,001,641	3,927,561
RAILROADS		28,226,377	25,735,135	495,660
MISCELLANEOUS		184,118,191	108,133,959	1,752,233
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>85,655,708</u>	<u>56,885,240</u>	<u>533,513</u>
LOCAL/SUBURBAN TRANSIT		30,258,446	8,982,550	62,043
TRUCKING		14,815,018	10,965,507	71,541
MISCELLANEOUS		40,582,244	36,937,183	399,929
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>135,437,294</u>	<u>50,817,235</u>	<u>1,026,199</u>
WATER TRANSPORT		66,139,838	30,170,362	583,219
MISCELLANEOUS		69,297,456	20,646,873	442,980
<b>TOTAL</b>		<b>\$3,412,238,942</b>	<b>\$2,315,111,087</b>	<b>\$80,385,790</b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
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**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

<b>B&amp;O Tax Classification</b>	<b>Rate</b>
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

<b>Utility Activity</b>	<b>Tax Rate</b>
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?  
Contact the Department of Revenue at 360-570-6070.**