

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 3, 2007

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for July, August, and September 2007**

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OVERVIEW OF BUSINESS ACTIVITY

3rd Quarter, 2007
(July, August, September 2007)

State gross business income increased \$12.3 billion, or 8.8 percent, in the third quarter of 2007 compared to the third quarter of 2006.

One of the largest percent gains was in the Meat Products Manufacturing industry (102.7 percent). This was due in part to a NAICS change of a large firm. Dairy also showed a large percent (80.4 percent) gain.

Household Appliances Manufacturing had the largest (92.7 percent) percent drop. This was due to a NAICS code change. Other Magnetic & Optical Media Manufacturing saw a drop of 39.7 percent. Motor Vehicles and Parts Manufacturing saw a drop of 23.9%.

There are a few locations with interesting increases in taxable retail sales. Quincy had a very significant increase (66.8 percent) due in part to the construction of new facilities for server farms there. Connell also had a large increase (78.3 percent) due to prison expansion activities. Unincorporated Gray's Harbor County had an 80.0 percent increase due in part to activities related to the construction of a new combined-cycle natural gas turbine power plant.

Overall, Wholesale Trade was up \$3.3 billion (12.4 percent) and the Business, Personal, and Other Services sector realized gains of \$2.9 billion (12.1 percent). Construction was up \$1.6 Billion (13.5 percent). Manufacturing grew by \$3.3 billion (10.8 percent) and Retailers increased by \$1.2 billion (4.3 percent).

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	3RD QUARTER 2006	3RD QUARTER 2007	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,775</u>	<u>\$788,309,736</u>	<u>\$846,805,832</u>	<u>7.4%</u>
CROP & ANIMAL PRODUCTION	111,112	433	152,543,196	185,144,382	21.4
FORESTRY & LOGGING	113	703	480,738,292	505,170,289	5.1
FISHING & HUNTING	114	131	34,780,983	39,576,052	13.8
AG & FORESTRY SUPPORT ACTIVITIES	115	508	120,247,265	116,915,109	-2.8
<u>MINING</u>	<u>21</u>	<u>158</u>	<u>220,041,225</u>	<u>211,199,632</u>	<u>-4</u>
SAND & GRAVEL, QUARRYING	2123	110	132,179,385	146,058,815	10.5
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	48	87,861,840	65,140,817	-25.9
<u>UTILITIES</u>	<u>22</u>	<u>644</u>	<u>2,381,591,278</u>	<u>2,526,036,381</u>	<u>6.1</u>
ELECTRIC POWER GENERATION & TRANS.	2211	89	1,645,530,922	1,785,476,395	8.5
NATURAL GAS DISTRIBUTION	2212	12	74,936,519	76,284,224	1.8
WATER & SEWER	2213	543	661,123,837	664,275,762	0.5
<u>CONSTRUCTION</u>	<u>23</u>	<u>35,022</u>	<u>11,689,368,329</u>	<u>13,269,145,134</u>	<u>13.5</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,343	2,320,615,487	2,807,824,433	21
NONRESIDENTIAL BUILDING	2362	820	2,248,859,497	2,543,423,723	13.1
HEAVY CONSTRUCTION & HIGHWAYS	237	1,371	1,729,558,836	1,961,149,628	13.4
SPECIAL TRADE CONTRACTORS	238	22,488	5,390,334,509	5,956,747,350	10.5
PLUMBING & HEATING	23822	2,540	985,363,144	1,120,380,804	13.7
PAINTING	23832	2,679	216,468,411	239,668,029	10.7
ELECTRICAL	23821	2,473	1,103,075,264	1,049,813,613	-4.8
MASONRY/DRYWALL	23814, 23831	1,684	469,986,134	515,794,854	9.7
ROOFING	23816	883	290,041,558	352,422,823	21.5
OTHER CONTRACTORS	238 not listed above	12,229	2,325,399,998	2,678,667,227	15.2
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,680</u>	<u>30,362,591,322</u>	<u>33,654,348,144</u>	<u>10.8</u>
FOOD PRODUCTS	311	635	1,925,646,915	2,282,550,210	18.5
MILLING OF GRAINS	3112	11	78,218,175	80,826,673	3.3
FRUITS & VEGETABLES	3114	37	358,476,837	344,158,642	-4
DAIRY PRODUCTS	3115	12	183,905,816	331,853,793	80.4
MEAT PRODUCTS	3116	71	182,840,078	370,677,914	102.7
SEAFOOD PRODUCTS	3117	60	520,045,413	495,464,142	-4.7
BAKERY PRODUCTS	3118	287	256,607,710	234,897,830	-8.5
OTHER FOOD ITEMS	3111, 3113, 3119	157	345,552,886	424,671,216	22.9
BEVERAGES	312	279	663,460,792	620,157,428	-6.5
TEXTILES	313,314	197	241,058,597	396,867,018	64.6
APPAREL	315	96	54,499,499	53,915,103	-1.1
LEATHER & ALLIED PRODUCTS	316	23	22,415,873	22,815,206	1.8
LUMBER & WOOD PRODUCTS	321	469	2,201,226,189	2,338,374,383	6.2
SAWMILLS	3211	84	673,437,093	771,578,441	14.6
PLYWOOD & TRUSSES	3212	54	300,971,313	299,344,011	-0.5
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	331	1,226,817,783	1,267,451,931	3.3
PAPER PRODUCTS	322	90	1,531,466,042	1,730,589,930	13
PULP & PAPER MILLS	3221	29	967,846,468	1,115,688,493	15.3
OTHER PAPER PRODUCTS	3222	61	563,619,574	614,901,437	9.1
COMMERCIAL PRINTING	323	651	308,428,130	354,553,989	15
PETROLEUM & COAL PRODUCTS	324	25	5,525,668,375	5,156,645,152	-6.7
PETROLEUM REFINING	32411	8	5,366,027,534	4,982,796,692	-7.1
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	17	159,640,841	173,848,460	8.9
CHEMICALS	325	231	616,781,904	701,790,800	13.8
CHEMICALS	3251	29	167,753,009	185,285,799	10.5
PESTICIDES & FERTILIZERS	3253	22	25,893,233	34,996,802	35.2
PHARMACEUTICALS	3254	39	99,922,440	105,492,833	5.6
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	141	323,213,222	376,015,366	16.3
PLASTICS & RUBBER PRODUCTS	326	159	622,537,703	603,411,371	-3.1
NONMETALLIC MINERALS	327	221	772,462,270	812,706,177	5.2
PRIMARY METALS	331	119	1,012,645,167	1,206,945,922	19.2
IRON & STEEL MILLS	3311, 3312	51	308,880,895	315,253,885	2.1

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ALUMINUM SMELTING	3313	18	396,759,004	564,014,361	42.2
OTHER NONFERROUS METALS	3314	9	85,061,180	74,688,306	-12.2
FOUNDRIES	3315	41	221,944,088	252,989,370	14
FABRICATED METAL PRODUCTS	332	880	1,042,087,733	1,191,178,748	14.3
MACHINERY	333	530	1,325,528,308	1,475,005,228	11.3
FARM & CONSTRUCTION IMPLEMENTS	3331	50	113,609,144	141,496,231	24.5
INDUSTRIAL MACHINERY	3332	93	192,259,088	219,525,597	14.2
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	387	1,019,660,076	1,113,983,400	9.3
COMPUTERS & ELECTRONICS	334	431	2,092,944,200	2,409,304,914	15.1
COMPUTER HARDWARE	3341	32	221,192,314	252,398,744	14.1
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	46	171,635,854	165,964,169	-3.3
AUDIO & VIDEO EQUIPMENT	3343	16	29,902,359	30,846,011	3.2
SEMICONDUCTORS	3344	63	712,616,777	825,796,635	15.9
INSTRUMENTS	3345	146	883,125,069	1,050,010,337	18.9
SOFTWARE REPRODUCTION	334611	114	67,789,883	80,259,721	18.4
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	14	6,681,944	4,029,297	-39.7
ELECTRICAL EQUIPMENT & APPLIANCES	335	111	305,271,599	316,573,799	3.7
LIGHTING EQUIPMENT	3351	19	25,058,762	29,647,370	18.3
HOUSEHOLD APPLIANCES	3352	12	57,835,382	4,241,854	-92.7
OTHER ELECTRIC EQUIPMENT	3353, 3359	80	222,377,455	282,684,575	27.1
TRANSPORTATION EQUIPMENT	336	489	8,647,691,169	10,355,637,557	19.8
MOTOR VEHICLES & PARTS	3361, 3362, 3363	107	588,415,756	447,682,498	-23.9
AIRCRAFT, AEROSPACE & PARTS	3364	127	7,692,136,275	9,413,795,765	22.4
SHIPS & BOATS	3366	227	339,346,328	467,900,106	37.9
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	28	27,792,810	26,259,188	-5.5
FURNITURE & RELATED PRODUCTS	337	704	384,631,296	417,155,101	8.5
OTHER MANUFACTURING	339	1,340	1,066,139,561	1,208,170,108	13.3
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,833</u>	<u>26,742,604,869</u>	<u>30,059,411,886</u>	<u>12.4</u>
DURABLE GOODS	423	6,920	13,904,245,052	15,273,569,874	9.8
MOTOR VEHICLES & PARTS	4231	569	1,914,400,886	1,871,805,148	-2.2
FURNITURE & HOME FURNISHINGS	4232	353	318,581,856	347,084,601	8.9
LUMBER & CONSTRUCTION MATERIALS	4233	541	1,581,628,090	1,668,552,344	5.5
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,270	2,454,783,287	2,694,915,931	9.8
ELECTRICAL EQUIPMENT	4236	840	2,062,154,851	1,963,721,132	-4.8
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	404	726,249,849	778,611,837	7.2
MACHINERY & EQUIPMENT	4238	1,555	2,543,196,850	2,896,252,842	13.9
OTHER DURABLE GOODS	4235, 4239	1,388	2,303,249,383	3,052,626,039	32.5
NONDURABLE GOODS:	424	5,612	12,600,029,096	14,468,796,159	14.8
PAPER & PAPER PRODUCTS	4241	247	595,197,430	481,100,522	-19.2
DRUGS & SUNDRIES	4242	244	1,594,265,829	1,659,854,590	4.1
APPAREL	4243	296	619,663,109	689,158,168	11.2
FOOD PRODUCTS	4244	1,285	4,802,914,776	5,465,938,182	13.8
FARM PRODUCTS	4245	60	137,351,451	142,169,113	3.5
CHEMICALS & PLASTICS	4246	337	685,457,682	773,192,045	12.8
PETROLEUM PRODUCTS	4247	148	1,099,565,422	1,836,331,725	67
OTHER NONDURABLE GOODS	4248, 4249	2,995	3,065,613,397	3,421,051,814	11.6
ELECTRONIC MARKETS, AGENTS, BROKERS	425	301	238,330,721	317,045,853	33
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,931</u>	<u>27,627,409,749</u>	<u>28,825,681,053</u>	<u>4.3</u>
MOTOR VEHICLES & PARTS	441	2,911	5,530,902,830	5,513,353,275	-0.3
NEW & USED AUTO DEALERS	4411	1,365	4,285,680,379	4,263,586,034	-0.5
RV, BOAT, MOTORCYCLE DEALERS	4412	581	630,184,589	628,202,646	-0.3
AUTOMOTIVE PARTS & TIRES	4413	965	615,037,862	621,564,595	1.1
FURNITURE & HOME FURNISHINGS	442	1,464	878,140,895	991,631,114	12.9
ELECTRONICS & APPLIANCES	443	1,821	1,257,254,775	1,242,819,179	-1.1
HOUSEHOLD APPLIANCES	443111	247	185,190,831	188,378,340	1.7
RADIO, TV & OTHER ELECTRONICS	443112	415	365,265,834	365,665,807	0.1
COMPUTERS & SOFTWARE	44312	1,127	682,234,809	664,964,915	-2.5

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CAMERAS & PHOTO SUPPLY	44313	32	24,563,301	23,810,117	-3.1
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,052	2,327,969,246	2,287,388,712	-1.7
BUILDING MATERIALS	4441	1,411	2,122,854,072	2,061,979,911	-2.9
LAWN & GARDEN SUPPLIES	4442	641	205,115,174	225,408,801	9.9
FOOD & BEVERAGES (OFF-PREMISES)	445	2,798	3,068,045,356	3,209,572,565	4.6
GROCERY & CONVENIENCE STORES	4451	1,899	2,876,464,451	3,015,128,879	4.8
OTHER FOOD STORES/SPECIALTY FOODS	4452	643	168,066,642	168,453,321	0.2
BEER, WINE AND LIQUOR STORES	4453	256	23,514,263	25,990,365	10.5
DRUG STORES & PERSONAL CARE STORES	446	1,166	1,162,439,859	1,241,118,274	6.8
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,544	2,619,822,308	2,617,408,334	-0.1
APPAREL & ACCESSORIES	448	1,932	1,299,965,405	1,391,768,185	7.1
CLOTHING STORES	4481	1,283	986,199,915	1,088,255,063	10.3
SHOE STORES	4482	161	107,763,237	102,276,531	-5.1
JEWELRY & LUGGAGE STORES	4483	488	206,002,253	201,236,591	-2.3
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,922	709,418,508	750,360,271	5.8
SPORTING GOODS	45111	846	370,859,332	399,177,136	7.6
HOBBY & TOY STORES	45112	234	73,225,479	76,695,439	4.7
SEWING SUPPLIES	45113	146	37,907,886	36,757,553	-3
MUSICAL INSTRUMENTS	45114	141	40,565,318	41,860,291	3.2
BOOK, PERIODICAL & MUSIC STORES	45121	378	133,036,620	141,508,970	6.4
TAPES & CDs	45122	177	53,823,873	54,360,882	1
DEPARTMENT STORES	4521	23	821,151,858	838,315,880	2.1
GENERAL MERCHANDISE STORES	4529	248	3,620,695,742	3,885,916,867	7.3
E-COMMERCE & MAIL ORDER	4541	725	1,271,418,491	1,737,393,943	36.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,325	3,060,184,476	3,118,634,454	1.9
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,350</u>	<u>2,320,116,821</u>	<u>2,356,073,804</u>	<u>1.5</u>
AIR TRANSPORTATION	481	70	40,319,709	44,562,770	10.5
RAILROADS	482	11	45,195,068	57,709,068	27.7
WATER TRANSPORTATION	483	34	167,080,173	128,679,742	-23
TRUCK TRANSPORTATION	484	2,499	1,048,755,465	1,036,876,514	-1.1
TRANSIT & GROUND PASSENGER TRANSPORT	485	253	104,158,706	110,974,588	6.5
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,483	914,607,700	977,271,122	6.9
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>184</u>	<u>141,426,564</u>	<u>172,004,696</u>	<u>21.6</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,816</u>	<u>4,085,569,769</u>	<u>3,959,111,991</u>	<u>-3.1</u>
PUBLISHING (EXCEPT INTERNET)	511	710	823,745,135	762,317,718	-7.5
NEWSPAPERS	51111	126	238,471,499	233,029,889	-2.3
BOOKS & PERIODICALS	51112, 51113	299	124,334,318	124,978,998	0.5
SOFTWARE	5112	216	405,534,357	342,805,130	-15.5
OTHER PUBLISHERS	51114, 51119	69	55,404,961	61,503,701	11
MOTION PICTURE PRODUCTION	512	531	150,793,106	168,753,832	11.9
RADIO & TV BROADCASTING, CABLE TV	515	121	250,515,072	266,370,160	6.3
INTERNET PUBLISHING & BROADCASTING	516				
TELEPHONE & TELECOMMUNICATIONS	517	602	2,267,506,765	2,159,756,021	-5
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	707	521,091,065	501,437,083	-4
OTHER INFORMATION SERVICES	519	145	71,061,753	100,477,177	41
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,958</u>	<u>9,142,953,907</u>	<u>9,024,219,340</u>	<u>-1.3</u>
BANKS & CREDIT UNIONS	522	1,994	4,392,302,028	4,363,941,243	-0.6
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,070	817,840,372	935,102,221	14.3
INSURANCE AGENTS & BROKERS	524	2,203	1,617,336,627	1,452,229,373	-10.2
REAL ESTATE AGENTS & BROKERS	531	3,843	1,205,867,585	1,128,717,100	-6.4
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,807	1,101,389,418	1,136,586,648	3.2
LESSORS OF NONFINANCIAL INTANGIBLES	533	41	8,217,877	7,642,755	-7
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>83,356</u>	<u>23,755,326,623</u>	<u>26,636,623,696</u>	<u>12.1</u>
LEGAL SERVICES	5411	4,115	1,040,503,684	960,694,050	-7.7
ACCOUNTING SERVICES	5412	2,372	342,616,933	544,217,959	58.8
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,316	2,044,689,632	2,291,928,882	12.1

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,746	1,391,063,610	1,677,665,467	20.6
CONSULTING SERVICES	5416	4,841	1,163,501,807	1,262,428,202	8.5
ADVERTISING & PUBLIC RELATIONS	5418	918	284,591,567	314,724,591	10.6
OTHER PROFESSIONAL SERVICES	5417, 5419	3,421	1,117,802,025	1,201,523,770	7.5
MANAGEMENT SERVICES	55	66	41,301,543	53,069,615	28.5
ADMINISTRATIVE & SUPPORT SERVICES	561	12,069	3,102,175,868	3,322,630,841	7.1
EMPLOYMENT SERVICES	5613	778	576,576,038	570,352,357	-1.1
TRAVEL SERVICES	5615	282	271,696,068	299,706,108	10.3
INVESTIGATION & SECURITY SERVICES	5616	589	167,698,780	182,110,437	8.6
BUILDING SERVICES & JANITORIAL	5617	3,698	1,504,728,005	1,631,957,768	8.5
OTHER	5611, 5612, 5614, 5619	6,722	581,476,977	638,504,171	9.8
WASTE TREATMENT/ COLLECTION	562	489	797,507,900	835,615,847	4.8
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,648	299,618,603	420,546,568	40.4
HEALTH SERVICES	62	12,412	5,941,221,520	7,189,469,686	21
PHYSICIANS	6211	3,018	1,372,874,541	1,493,593,193	8.8
DENTISTS	6212	3,032	652,894,642	698,338,093	7
OTHER PRACTITIONERS	6213	3,983	446,059,434	492,679,410	10.5
HOSPITALS	622	155	1,927,592,726	2,140,095,607	11
NURSING & RETIREMENT HOMES	623	430	368,255,530	387,849,696	5.3
SOCIAL SERVICES & DAY CARE	624	859	150,804,319	167,597,818	11.1
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	935	1,022,740,328	1,809,315,869	76.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,565	744,517,440	765,826,124	2.9
PERFORMING ARTS, SPECTATOR SPORTS	711	995	342,513,746	356,670,148	4.1
MUSEUMS, HISTORICAL SITES, ETC.	712	65	20,519,200	24,359,884	18.7
AMUSEMENT, GAMBLING, RECREATION	713	1,505	381,484,494	384,796,092	0.9
ACCOMMODATIONS	721	1,773	656,269,304	712,016,938	8.5
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,367	2,751,025,614	2,979,007,782	8.3
DRINKING PLACES	7224	1,093	129,548,224	162,871,073	25.7
AUTO REPAIR & SERVICES	8111	4,878	658,812,996	652,527,953	-1
OTHER REPAIR SERVICES	8112, 8113, 8114	3,420	380,311,175	385,786,320	1.4
PERSONAL SERVICES	812	6,618	673,807,504	703,513,784	4.4
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,262	177,928,627	200,027,707	12.4
LAUNDRY & DRY CLEANING	8123	869	96,512,591	101,337,959	5
OTHER PERSONAL SERVICES	8122, 8129	2,487	399,366,286	402,148,118	0.7
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	712	106,218,879	119,925,035	12.9
PUBLIC ADMINISTRATION, OTHER	92,00	517	88,220,795	80,633,209	-8.6
TOTAL ALL INDUSTRIES		189,721	\$139,257,929,591	\$151,540,862,601	8.8%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
3RD QUARTER, 2007 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$145,225	\$9,165	\$136,060	0.004840	\$659
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,245,358	448,883	796,474	0.001380	1,099
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	996,747	73,405	923,342	0.002750	2,539
4	Insurance Agents/Brokers	14	442,315	14,306	428,009	0.004840	2,072
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	781,778	35,762	746,016	0.001380	1,030
6	Processing for Hire/Printing and Publishing	10	1,115,456	120,145	995,311	0.004840	4,817
7	Manufacturing	7	6,873,677	454,867	6,418,809	0.004840	31,067
8	Royalties; Child Care	80	366,121	31,264	334,857	0.004840	1,621
9	Wholesaling	3	46,153,169	14,539,137	31,614,031	0.004840	153,012
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,554,350	196,690	1,357,660	0.004840	6,571
11	Public or Nonprofit Hospitals	55	1,781,459	429,254	1,352,206	0.015000	20,283
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	634,782	216	634,566	0.004710	2,989
13	Service & Other Activities	4	23,776,239	5,601,686	18,174,554	0.015000	272,618
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	153,569	54,744	98,826	0.016300	1,611
15	Retailing of Interstate Transportation Equip.	19	429,137	181,003	248,135	0.004840	1,201
16	Retailing	2	48,123,959	7,483,043	40,640,916	0.004710	191,419
17	Mfg. of Aluminum/Solar Energy/FAR	190	193,630	3,237	190,393	0.002904	553
18	Wholesaling of Aluminum/Solar Energy	191	34,648	0	34,648	0.002904	101
19	Mfg. of Commercial Airplanes or Components	195	587,535	4,094	583,441	0.004235	2,471
20	Whlse of Commercial Airplanes or Components	196	1,833,314	549,223	1,284,091	0.004235	5,438
21	Retailing of Commercial Airplanes or Components	197	6,383,940	233,957	6,149,984	0.004235	26,045
22	Parimutuel Wagering	193	D	D	D	0.001300	D
23	Processing for Hire Timber Products	300	87,945	466	87,479	0.004235	370
24	Extracting Timber, Extracting for Hire Timber	301	66,461	4,439	62,021	0.004235	263
25	Manufacturing of Timber or Wood Products	302	998,000	99,614	898,386	0.004235	3,805
26	Wholesaling of Timber or Wood Products	303	1,998,087	1,036,801	961,286	0.004235	4,071
27	Sale of Standing Timber	304	3,057	0	3,057	0.003424	10
28	Manufacturing of Semi-Conductors	607	137,144	349	136,795	0.002750	376
TOTAL B&O TAXES			146,897,102	31,605,753	115,291,349		738,110

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Retail Sales Tax	1	\$49,240,073	\$17,961,798	\$31,278,275	0.065000	\$2,033,088
30	Use Tax	5	1,239,957	0	1,239,957	0.065000	80,597
TOTAL STATE SALES/USE TAX			50,480,030	17,961,798	32,518,232		2,113,685

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
31	Water Distribution	60	\$273,471	\$19,602	\$253,869	0.050290	\$12,767
32	Sewer Collection	61	108,094	49,745	58,349	0.038520	2,248
33	Power	49	1,551,568	361,026	1,190,542	0.038730	46,110
34	Gas Dist., Telegraph	26	211,585	5,941	205,644	0.038520	7,921
35	Motor Transportation, Railroad, Railroad Car	8	1,025,851	668,314	357,537	0.019260	6,886
36	Urban Transportation/Vessels Under 65 Feet	12	158,746	37,124	121,622	0.006420	781
37	Other Public Service	13	155,265	93,225	62,040	0.019260	1,195
TOTAL PUBLIC UTILITY TAXES			3,484,579	1,234,977	2,249,602		77,908

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE	
38	Motor Vehicle Sales/Leases	120	\$2,676,191	\$0	\$2,676,191	0.003000	\$8,029	
39	Litter Tax	36	14,140,215	0	14,140,215	0.000150	2,121	
40	Tobacco Products	20	14,755	0	14,755	0.750000	11,067	
41	Refuse Collection	64	355,993	127,065	228,929	0.036000	8,241	
42	Petroleum Products Tax	57	Temporarily Not Due - Fund Limit Reached					
43	Hazardous Substance	65	4,445,337	175,029	4,270,308	0.007000	29,892	
44	IMR	79	40,440	0	40,440	0.060000	2,426	
45	Solid Fuel Burning Device Fee	59	Devices	0	2	\$30/Device	75	
46	Syrup Tax	54	Gallons	0	2,457	\$1.00/Gal	2,457	
47	Tire Fee	73	Tires	0	1,060	\$.90/Tire	954	
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	413	\$.50/Cigar	207	
49	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	9,893	\$.44/Line	4,353	
50	Wireless State Enhanced 911 Tax	94	Radio Lines	0	13,540	\$.20/Line	2,708	
TOTAL OTHER TAXES							72,529	

TOTAL STATE TAXES \$3,002,232**

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 3, 2006 to Quarter 3, 2007
(Dollars in Thousands)

County	3rd Quarter, 2006	3rd Quarter, 2007	Percent Change
Adams	\$44,964	\$52,397	16.5%
Asotin	48,035	51,435	7.1%
Benton	590,296	657,304	11.4%
Chelan	410,356	425,081	3.6%
Clallam	281,624	291,422	3.5%
Clark	1,277,120	1,271,001	-0.5%
Columbia	7,310	8,846	21.0%
Cowlitz	346,041	361,264	4.4%
Douglas	114,022	123,669	8.5%
Ferry	11,112	11,242	1.2%
Franklin	252,976	276,331	9.2%
Garfield	4,005	3,767	-5.9%
Grant	321,011	444,386	38.4%
Grays Harbor	235,872	276,191	17.1%
Island	220,750	234,756	6.3%
Jefferson	104,095	105,049	0.9%
King	11,391,574	12,278,033	7.8%
Kitsap	920,396	939,054	2.0%
Kittitas	211,561	230,365	8.9%
Klickitat	46,457	47,020	1.2%
Lewis	307,320	324,646	5.6%
Lincoln	20,618	26,886	30.4%
Mason	146,358	150,038	2.5%
Okanogan	128,805	156,166	21.2%
Pacific	58,644	71,884	22.6%
Pend Oreille	29,790	29,951	0.5%
Pierce	3,195,493	3,253,206	1.8%
San Juan	114,072	122,305	7.2%
Skagit	668,087	668,499	0.1%
Skamania	25,992	29,553	13.7%
Snohomish	2,892,924	3,041,428	5.1%
Spokane	1,925,348	2,022,286	5.0%
Stevens	93,163	108,418	16.4%
Thurston	1,082,320	1,090,078	0.7%
Wahkiakum	7,201	8,057	11.9%
Walla Walla	184,110	181,230	-1.6%
Whatcom	865,762	868,739	0.3%
Whitman	123,725	144,738	17.0%
Yakima	684,383	732,750	7.1%
Total	29,393,693	31,119,471	5.9%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	484	\$16,101,198	482	\$26,302,280
MOTOR VEHICLES & PARTS	441	25	3,026,916	31	3,871,647
NEW & USED AUTO DEALERS	4411	9	656,926	11	1,650,728
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	8	1,336,021
AUTOMOTIVE PARTS & TIRE	4413	16	2,369,990	12	884,898
FURNITURE & HOME FURNISHING	442	11	323,252	17	499,801
ELECTRONICS & APPLIANCES	443	51	536,105	48	652,850
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	422,747	19	159,860
COMPUTERS & SOFTWARE	44312	32	113,358	29	492,990
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	1,624,273	22	2,546,000
BUILDING MATERIALS	4441	18	1,427,624	18	2,420,203
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	196,649	4	125,797
FOOD & BEVERAGE STORES	445	10	834,337	11	2,619,267
GROCERY & CONVENIENCE STORES	4451	5	818,668	5	2,582,511
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	15,669	6	36,756
DRUG/HEALTH STORES	446	26	220,683	33	644,301
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	2,701,593	3	649,801
APPAREL & ACCESSORIES	448	36	59,231	35	212,901
CLOTHING & SHOE STORES	4481, 4482	32	56,852	30	122,731
JEWELRY & LUGGAGE STORES	4483	4	2,379	5	90,170
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	34	105,878	34	628,519
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	93,098	19	505,165
BOOK/PERIODICAL/MUSIC STORE	4512	17	12,780	15	123,354
GENERAL MERCHANDISE STORES	452	6	5,540,844	6	11,662,952
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	5,540,844	6	11,662,952
E-COMMERCE & MAIL ORDER	4541	46	166,555	48	208,631
MISCELLANEOUS RETAILERS	453, 4542, 4543	195	961,531	194	2,105,610
AGRICULTURE, FORESTRY, FISHING	11	4	289,566	D	D
MINING	21	-	-	-	-
UTILITIES	22	8	943,399	D	D
CONSTRUCTION	23	237	10,015,216	219	8,028,695
CONSTRUCTION OF BUILDINGS	236	40	2,772,602	52	2,881,236
HEAVY CONSTRUCTION & HIGHWAYS	237	20	4,270,521	19	1,257,400
SPECIAL TRADE CONTRACTORS	238	177	2,972,093	148	3,890,059
MANUFACTURING	31-33	56	914,614	59	753,577
WHOLESALE TRADE	42	353	11,261,691	365	2,838,033
DURABLE GOODS	423	237	9,762,676	236	2,345,884
NONDURABLE GOODS	424	111	1,492,115	124	446,301
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	6,900	5	45,848
TRANSPORTATION & WAREHOUSING	48-49	4	93,985	7	491,037
INFORMATION	51	123	3,006,292	115	1,385,737
FINANCE, INSURANCE	52	30	222,064	30	366,741
REAL ESTATE, RENTAL/LEASING	53	81	1,193,624	75	1,242,164
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	65	631,736	67	469,808
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	102	620,264	87	1,232,943
ARTS, ENTERTAINMENT & RECREATION	71	10	167,220	11	510,128
ACCOMMODATIONS & FOOD SERVICES	72	47	4,813,418	38	6,678,092
ACCOMMODATIONS	721	6	1,057,563	8	2,075,829
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	3,755,855	30	4,602,263
OTHER SERVICES	81	80	2,123,024	66	1,129,678
REPAIR & MAINTENANCE	811	57	1,820,112	38	709,417
PERSONAL SERVICE	812	19	273,199	24	309,180
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	29,713	4	111,081
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	4	6,531
TOTAL ALL INDUSTRIES		1,684	\$52,397,311	1,625	\$51,435,444

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	1,616	\$313,713,372	1,242	\$183,383,528
MOTOR VEHICLES & PARTS	441	115	60,338,869	69	48,031,848
NEW & USED AUTO DEALERS	4411	49	40,418,749	25	36,571,892
RV, BOAT, MOTORCYCLE DEALERS	4412	14	8,703,924	13	6,881,255
AUTOMOTIVE PARTS & TIRE	4413	52	11,216,196	31	4,578,701
FURNITURE & HOME FURNISHING	442	69	14,678,221	50	5,232,456
ELECTRONICS & APPLIANCES	443	170	13,773,853	120	3,351,830
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	10,903,266	39	1,825,133
COMPUTERS & SOFTWARE	44312	113	2,725,297	78	1,352,765
CAMERA & PHOTO SUPPLIES	44313	4	145,290	3	173,932
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	32,356,028	73	31,039,135
BUILDING MATERIALS	4441	71	30,181,591	61	30,505,778
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	2,174,437	12	533,357
FOOD & BEVERAGE STORES	445	55	17,577,943	50	14,879,485
GROCERY & CONVENIENCE STORES	4451	27	16,747,401	27	13,695,418
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	830,542	23	1,184,067
DRUG/HEALTH STORES	446	95	7,739,545	73	2,140,941
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	11,990,819	32	4,983,140
APPAREL & ACCESSORIES	448	116	24,443,008	90	6,176,216
CLOTHING & SHOE STORES	4481, 4482	94	21,748,613	75	5,302,986
JEWELRY & LUGGAGE STORES	4483	22	2,694,395	15	873,230
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	99	13,604,493	84	6,403,519
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	9,915,238	52	4,984,164
BOOK/PERIODICAL/MUSIC STORE	4512	42	3,689,255	32	1,419,355
GENERAL MERCHANDISE STORES	452	16	85,271,152	14	33,076,642
DEPARTMENT STORES	4521	5	27,610,429	3	9,376,537
GENERAL MERCHANDISE STORES	4529	11	57,660,723	11	23,700,105
E-COMMERCE & MAIL ORDER	4541	80	2,352,203	63	1,125,078
MISCELLANEOUS RETAILERS	453, 4542, 4543	672	29,587,238	524	26,943,238
AGRICULTURE, FORESTRY, FISHING	11	19	394,766	26	461,763
MINING	21	0	0	5	93,226
UTILITIES	22	11	890,583	15	1,672,005
CONSTRUCTION	23	1,121	120,044,884	958	80,541,724
CONSTRUCTION OF BUILDINGS	236	275	61,627,195	281	40,181,197
HEAVY CONSTRUCTION & HIGHWAYS	237	65	12,327,354	56	7,926,656
SPECIAL TRADE CONTRACTORS	238	781	46,090,335	621	32,433,871
MANUFACTURING	31-33	270	12,208,211	217	12,601,338
WHOLESALE TRADE	42	1,114	61,156,026	839	31,343,366
DURABLE GOODS	423	782	53,257,579	584	21,839,943
NONDURABLE GOODS	424	321	7,803,863	245	9,472,338
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	94,584	10	31,085
TRANSPORTATION & WAREHOUSING	48-49	21	498,538	29	1,214,557
INFORMATION	51	260	25,609,303	222	12,098,818
FINANCE, INSURANCE	52	83	5,475,111	66	4,628,265
REAL ESTATE, RENTAL/LEASING	53	259	12,166,171	202	12,007,963
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	296	7,201,305	236	6,423,336
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	479	13,579,962	354	8,267,280
ARTS, ENTERTAINMENT & RECREATION	71	57	4,976,996	50	5,209,693
ACCOMMODATIONS & FOOD SERVICES	72	305	63,083,734	319	55,774,467
ACCOMMODATIONS	721	32	11,250,569	115	27,580,497
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	273	51,833,165	204	28,193,970
OTHER SERVICES	81	374	16,223,698	283	9,265,772
REPAIR & MAINTENANCE	811	240	12,264,118	186	7,002,195
PERSONAL SERVICE	812	117	3,523,885	80	1,848,927
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	435,695	17	414,650
PUBLIC ADMINISTRATION, OTHER	92.00	10	81,741	9	93,513
TOTAL ALL INDUSTRIES		6,295	\$657,304,401	5,072	\$425,080,614

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	1,080	\$130,853,071	2,491	\$542,642,949
MOTOR VEHICLES & PARTS	441	59	25,523,969	144	113,790,794
NEW & USED AUTO DEALERS	4411	21	19,242,047	51	90,111,126
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,200,271	24	7,616,125
AUTOMOTIVE PARTS & TIRE	4413	28	4,081,651	69	16,063,543
FURNITURE & HOME FURNISHING	442	46	4,945,595	126	19,588,965
ELECTRONICS & APPLIANCES	443	109	2,454,845	240	14,551,316
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,336,834	71	9,487,768
COMPUTERS & SOFTWARE	44312	67	1,057,603	165	5,010,958
CAMERA & PHOTO SUPPLIES	44313	3	60,408	4	52,590
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	22,737,258	189	73,028,067
BUILDING MATERIALS	4441	50	20,817,728	140	66,619,279
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	1,919,530	49	6,408,788
FOOD & BEVERAGE STORES	445	42	12,546,551	133	42,091,690
GROCERY & CONVENIENCE STORES	4451	23	12,160,799	73	39,602,826
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	385,752	60	2,488,864
DRUG/HEALTH STORES	446	43	2,731,856	116	13,790,032
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,805,952	92	18,990,516
APPAREL & ACCESSORIES	448	67	2,233,949	138	30,775,213
CLOTHING & SHOE STORES	4481, 4482	52	1,834,435	109	27,844,950
JEWELRY & LUGGAGE STORES	4483	15	399,514	29	2,930,263
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	2,786,706	148	16,493,023
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	2,217,174	93	11,785,405
BOOK/PERIODICAL/MUSIC STORE	4512	33	569,532	55	4,707,618
GENERAL MERCHANDISE STORES	452	16	35,918,367	21	131,156,707
DEPARTMENT STORES	4521	3	4,815,091	4	35,499,509
GENERAL MERCHANDISE STORES	4529	13	31,103,276	17	95,657,198
E-COMMERCE & MAIL ORDER	4541	62	1,149,382	110	5,063,561
MISCELLANEOUS RETAILERS	453, 4542, 4543	474	11,018,641	1,034	63,323,065
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>1,677,673</u>	<u>29</u>	<u>3,646,289</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>406,095</u>	<u>8</u>	<u>752,733</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>53,576</u>	<u>14</u>	<u>1,675,632</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>761</u>	<u>61,639,316</u>	<u>2,529</u>	<u>282,420,628</u>
CONSTRUCTION OF BUILDINGS	236	232	27,044,495	618	135,745,382
HEAVY CONSTRUCTION & HIGHWAYS	237	38	13,563,665	104	24,857,376
SPECIAL TRADE CONTRACTORS	238	491	21,031,156	1,807	121,817,870
<u>MANUFACTURING</u>	<u>31-33</u>	<u>174</u>	<u>7,300,903</u>	<u>489</u>	<u>32,068,918</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>733</u>	<u>15,596,953</u>	<u>1,573</u>	<u>80,083,043</u>
DURABLE GOODS	423	493	10,554,028	1,113	63,847,462
NONDURABLE GOODS	424	233	5,025,711	442	16,082,786
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	17,214	18	152,795
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>1,572,294</u>	<u>87</u>	<u>4,316,928</u>
<u>INFORMATION</u>	<u>51</u>	<u>193</u>	<u>10,474,622</u>	<u>335</u>	<u>58,017,571</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,325,740</u>	<u>117</u>	<u>12,014,615</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>4,273,878</u>	<u>383</u>	<u>27,311,240</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>194</u>	<u>3,071,989</u>	<u>487</u>	<u>14,356,379</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>310</u>	<u>5,006,385</u>	<u>892</u>	<u>37,825,941</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,196,245</u>	<u>104</u>	<u>12,266,496</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>259</u>	<u>36,525,387</u>	<u>579</u>	<u>121,430,548</u>
ACCOMMODATIONS	721	79	14,278,484	37	13,546,499
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	180	22,246,903	542	107,884,049
<u>OTHER SERVICES</u>	<u>81</u>	<u>276</u>	<u>9,365,305</u>	<u>805</u>	<u>39,815,979</u>
REPAIR & MAINTENANCE	811	183	7,688,179	508	30,926,180
PERSONAL SERVICE	812	80	1,307,041	273	8,526,922
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	370,085	24	362,877
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>82,459</u>	<u>28</u>	<u>355,041</u>
TOTAL ALL INDUSTRIES		4,298	\$291,421,891	10,950	\$1,271,000,930

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	242	\$2,407,470	1,303	\$172,143,160
MOTOR VEHICLES & PARTS	441	7	267,844	83	53,204,630
NEW & USED AUTO DEALERS	4411	D	D	26	42,061,498
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,069	11	4,456,450
AUTOMOTIVE PARTS & TIRE	4413	4	266,775	46	6,686,682
FURNITURE & HOME FURNISHING	442	10	53,099	57	4,682,212
ELECTRONICS & APPLIANCES	443	26	34,452	128	2,759,172
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	5,205	45	1,385,208
COMPUTERS & SOFTWARE	44312	16	29,247	80	1,366,739
CAMERA & PHOTO SUPPLIES	44313	-	-	3	7,225
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	8	442,995	107	23,489,756
BUILDING MATERIALS	4441	8	442,995	87	21,926,406
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	20	1,563,350
FOOD & BEVERAGE STORES	445	7	503,327	46	12,841,568
GROCERY & CONVENIENCE STORES	4451	4	480,990	29	12,678,140
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	22,337	17	163,428
DRUG/HEALTH STORES	446	16	40,449	72	3,769,061
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	313,862	48	15,313,350
APPAREL & ACCESSORIES	448	19	11,775	67	2,898,646
CLOTHING & SHOE STORES	4481, 4482	19	11,775	54	1,894,268
JEWELRY & LUGGAGE STORES	4483	D	D	13	1,004,378
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	15	76,219	74	3,488,799
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	8	32,385	45	2,839,881
BOOK/PERIODICAL/MUSIC STORE	4512	7	43,834	29	648,918
GENERAL MERCHANDISE STORES	452	3	27,376	17	31,948,879
DEPARTMENT STORES	4521	D	D	4	11,597,643
GENERAL MERCHANDISE STORES	4529	3	27,376	13	20,351,236
E-COMMERCE & MAIL ORDER	4541	32	47,443	72	884,390
MISCELLANEOUS RETAILERS	453, 4542, 4543	95	588,629	532	16,862,697
AGRICULTURE, FORESTRY, FISHING	11	D	D	18	1,072,432
MINING	21	D	D	9	1,009,841
UTILITIES	22	D	D	10	258,509
CONSTRUCTION	23	98	2,314,580	1,013	67,509,037
CONSTRUCTION OF BUILDINGS	236	22	645,657	204	34,523,206
HEAVY CONSTRUCTION & HIGHWAYS	237	7	152,874	70	12,022,839
SPECIAL TRADE CONTRACTORS	238	69	1,516,049	739	20,962,992
MANUFACTURING	31-33	27	132,612	248	7,462,275
WHOLESALE TRADE	42	158	1,402,381	934	28,176,908
DURABLE GOODS	423	96	319,548	674	22,388,645
NONDURABLE GOODS	424	59	1,079,955	252	5,749,245
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,878	8	39,018
TRANSPORTATION & WAREHOUSING	48-49	3	16,360	51	1,803,975
INFORMATION	51	76	556,117	224	14,093,722
FINANCE, INSURANCE	52	14	45,017	68	1,612,731
REAL ESTATE, RENTAL/LEASING	53	37	198,661	203	7,211,531
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	25	207,117	212	5,384,490
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	49	150,254	358	5,462,247
ARTS, ENTERTAINMENT & RECREATION	71	5	93,966	35	3,156,341
ACCOMMODATIONS & FOOD SERVICES	72	17	688,857	227	35,013,914
ACCOMMODATIONS	721	5	226,795	39	5,538,175
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	462,062	188	29,475,739
OTHER SERVICES	81	26	588,197	294	9,649,495
REPAIR & MAINTENANCE	811	15	420,372	205	7,356,959
PERSONAL SERVICE	812	11	167,825	78	1,822,184
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	11	470,352
PUBLIC ADMINISTRATION, OTHER	92.00	5	44,296	5	242,993
TOTAL ALL INDUSTRIES		782	\$8,845,885	5,212	\$361,263,601

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	554	\$62,847,118	292	\$3,726,435
MOTOR VEHICLES & PARTS	441	23	14,911,868	11	736,952
NEW & USED AUTO DEALERS	4411	7	10,343,719	3	234,364
RV, BOAT, MOTORCYCLE DEALERS	4412	5	2,118,235	D	D
AUTOMOTIVE PARTS & TIRE	4413	11	2,449,914	8	502,588
FURNITURE & HOME FURNISHING	442	17	2,282,908	D	D
ELECTRONICS & APPLIANCES	443	55	1,134,546	33	59,961
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	229,309	14	29,879
COMPUTERS & SOFTWARE	44312	33	905,237	19	30,082
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	22	1,659,893	17	452,300
BUILDING MATERIALS	4441	22	1,659,893	14	396,392
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	3	55,908
FOOD & BEVERAGE STORES	445	16	4,662,367	10	1,006,841
GROCERY & CONVENIENCE STORES	4451	12	4,389,231	7	1,003,077
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	273,136	3	3,764
DRUG/HEALTH STORES	446	34	772,138	15	56,762
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	2,007,112	8	540,357
APPAREL & ACCESSORIES	448	42	2,147,907	18	52,315
CLOTHING & SHOE STORES	4481, 4482	34	1,656,508	18	52,315
JEWELRY & LUGGAGE STORES	4483	8	491,399	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	37	897,380	22	152,730
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	780,929	9	9,427
BOOK/PERIODICAL/MUSIC STORE	4512	15	116,451	13	143,303
GENERAL MERCHANDISE STORES	452	10	26,503,624	3	31,026
DEPARTMENT STORES	4521	3	5,614,958	D	D
GENERAL MERCHANDISE STORES	4529	7	20,888,666	3	31,026
E-COMMERCE & MAIL ORDER	4541	52	276,575	40	173,115
MISCELLANEOUS RETAILERS	453, 4542, 4543	237	5,590,800	115	464,076
AGRICULTURE, FORESTRY, FISHING	11	11	160,883	3	33,211
MINING	21	3	116,961	D	D
UTILITIES	22	5	322,237	D	D
CONSTRUCTION	23	470	25,784,280	97	3,245,765
CONSTRUCTION OF BUILDINGS	236	108	7,351,278	24	692,542
HEAVY CONSTRUCTION & HIGHWAYS	237	32	7,419,093	14	1,077,285
SPECIAL TRADE CONTRACTORS	238	330	11,013,909	59	1,475,938
MANUFACTURING	31-33	73	1,885,846	24	102,025
WHOLESALE TRADE	42	356	12,766,086	160	1,203,785
DURABLE GOODS	423	236	9,900,601	102	961,088
NONDURABLE GOODS	424	112	2,821,710	54	231,240
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	43,775	4	11,457
TRANSPORTATION & WAREHOUSING	48-49	9	269,023	-	-
INFORMATION	51	134	3,302,695	84	565,837
FINANCE, INSURANCE	52	39	378,006	10	17,794
REAL ESTATE, RENTAL/LEASING	53	95	1,683,734	26	167,355
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	85	731,423	30	50,350
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	166	1,770,238	35	90,270
ARTS, ENTERTAINMENT & RECREATION	71	14	1,747,144	3	60,801
ACCOMMODATIONS & FOOD SERVICES	72	64	7,646,869	25	1,699,329
ACCOMMODATIONS	721	5	784,671	11	935,670
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	6,862,198	14	763,659
OTHER SERVICES	81	95	2,242,300	29	238,838
REPAIR & MAINTENANCE	811	58	1,498,793	18	213,270
PERSONAL SERVICE	812	33	634,084	11	25,568
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	109,423	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	3	14,083	6	39,739
TOTAL ALL INDUSTRIES		2,176	\$123,668,926	824	\$11,241,534

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	871	\$105,398,615	163	\$1,683,336
MOTOR VEHICLES & PARTS	441	64	46,117,385	D	D
NEW & USED AUTO DEALERS	4411	22	36,796,750	-	-
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,725,095	D	D
AUTOMOTIVE PARTS & TIRE	4413	32	4,595,540	D	D
FURNITURE & HOME FURNISHING	442	35	1,781,596	8	19,666
ELECTRONICS & APPLIANCES	443	86	1,812,759	17	17,237
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	1,070,414	9	5,230
COMPUTERS & SOFTWARE	44312	61	742,345	8	12,007
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	11,784,266	7	319,760
BUILDING MATERIALS	4441	34	10,711,790	7	319,760
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,072,476	D	D
FOOD & BEVERAGE STORES	445	28	5,999,438	D	D
GROCERY & CONVENIENCE STORES	4451	21	5,896,389	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	103,049	D	D
DRUG/HEALTH STORES	446	40	1,638,208	6	72,536
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	7,711,593	-	-
APPAREL & ACCESSORIES	448	58	1,285,622	13	5,124
CLOTHING & SHOE STORES	4481, 4482	50	1,253,498	13	5,124
JEWELRY & LUGGAGE STORES	4483	8	32,124	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	1,652,268	6	2,739
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	459,540	3	1,733
BOOK/PERIODICAL/MUSIC STORE	4512	25	1,192,728	3	1,006
GENERAL MERCHANDISE STORES	452	13	13,902,747	3	512,980
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	13,902,747	3	512,980
E-COMMERCE & MAIL ORDER	4541	58	493,104	23	24,741
MISCELLANEOUS RETAILERS	453, 4542, 4543	364	11,219,629	80	708,553
AGRICULTURE, FORESTRY, FISHING	11	11	1,283,700	D	D
MINING	21	4	574,742	D	D
UTILITIES	22	8	156,920	D	D
CONSTRUCTION	23	701	67,576,323	61	661,282
CONSTRUCTION OF BUILDINGS	236	133	41,000,663	7	164,751
HEAVY CONSTRUCTION & HIGHWAYS	237	46	8,645,197	4	153,370
SPECIAL TRADE CONTRACTORS	238	522	17,930,463	50	343,161
MANUFACTURING	31-33	130	11,038,411	13	17,275
WHOLESALE TRADE	42	710	37,886,973	100	562,263
DURABLE GOODS	423	494	31,118,119	62	416,136
NONDURABLE GOODS	424	207	6,670,915	38	146,127
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	97,939	D	D
TRANSPORTATION & WAREHOUSING	48-49	28	1,423,917	3	21,506
INFORMATION	51	199	8,713,009	54	190,089
FINANCE, INSURANCE	52	59	1,372,355	12	9,208
REAL ESTATE, RENTAL/LEASING	53	166	12,060,635	26	142,004
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	141	1,803,453	27	29,723
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	245	3,741,847	19	33,929
ARTS, ENTERTAINMENT & RECREATION	71	20	1,359,430	D	D
ACCOMMODATIONS & FOOD SERVICES	72	120	15,537,601	7	196,044
ACCOMMODATIONS	721	17	3,819,096	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	11,718,505	7	196,044
OTHER SERVICES	81	197	6,331,117	18	159,913
REPAIR & MAINTENANCE	811	151	4,753,134	12	139,216
PERSONAL SERVICE	812	41	1,509,133	6	20,697
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	68,850	-	-
PUBLIC ADMINISTRATION, OTHER	92.00	5	72,140	7	60,532
TOTAL ALL INDUSTRIES		3,615	\$276,331,188	510	\$3,767,104

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	1,044	\$130,320,781	1,063	\$115,492,252
MOTOR VEHICLES & PARTS	441	88	32,883,744	57	28,705,033
NEW & USED AUTO DEALERS	4411	36	23,334,201	21	21,834,637
RV, BOAT, MOTORCYCLE DEALERS	4412	12	2,216,412	11	1,549,911
AUTOMOTIVE PARTS & TIRE	4413	40	7,333,131	25	5,320,485
FURNITURE & HOME FURNISHING	442	40	3,103,927	36	2,356,795
ELECTRONICS & APPLIANCES	443	98	5,883,894	98	1,700,959
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	1,445,025	35	979,096
COMPUTERS & SOFTWARE	44312	61	4,438,869	63	721,863
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	21,623,041	61	18,215,153
BUILDING MATERIALS	4441	51	17,035,521	46	17,276,483
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	4,587,520	15	938,670
FOOD & BEVERAGE STORES	445	46	9,128,996	59	11,603,772
GROCERY & CONVENIENCE STORES	4451	29	8,958,817	45	11,183,241
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	170,179	14	420,531
DRUG/HEALTH STORES	446	51	1,181,698	46	2,296,560
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	9,389,893	38	11,925,296
APPAREL & ACCESSORIES	448	65	2,139,469	71	2,518,884
CLOTHING & SHOE STORES	4481, 4482	56	1,745,609	58	2,000,187
JEWELRY & LUGGAGE STORES	4483	9	393,860	13	518,697
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	1,889,244	64	3,692,121
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	1,057,688	38	3,141,971
BOOK/PERIODICAL/MUSIC STORE	4512	25	831,556	26	550,150
GENERAL MERCHANDISE STORES	452	12	26,008,805	10	19,718,735
DEPARTMENT STORES	4521	3	2,831,542	D	D
GENERAL MERCHANDISE STORES	4529	9	23,177,263	10	19,718,735
E-COMMERCE & MAIL ORDER	4541	59	772,373	64	800,247
MISCELLANEOUS RETAILERS	453, 4542, 4543	420	16,315,697	459	11,958,697
AGRICULTURE, FORESTRY, FISHING	11	23	1,706,273	32	1,008,610
MINING	21	4	1,034,208	7	304,446
UTILITIES	22	13	4,122,358	12	133,053
CONSTRUCTION	23	762	141,370,645	678	74,308,296
CONSTRUCTION OF BUILDINGS	236	179	97,304,672	198	47,768,518
HEAVY CONSTRUCTION & HIGHWAYS	237	50	9,726,426	42	3,443,309
SPECIAL TRADE CONTRACTORS	238	533	34,339,547	438	23,096,469
MANUFACTURING	31-33	165	24,223,399	170	4,610,671
WHOLESALE TRADE	42	831	57,530,635	665	13,342,851
DURABLE GOODS	423	561	48,113,574	450	10,094,272
NONDURABLE GOODS	424	261	9,389,523	209	3,233,134
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	27,538	6	15,445
TRANSPORTATION & WAREHOUSING	48-49	25	1,021,416	35	2,521,388
INFORMATION	51	211	10,278,433	195	9,289,002
FINANCE, INSURANCE	52	64	3,681,318	58	1,691,190
REAL ESTATE, RENTAL/LEASING	53	185	8,379,738	181	4,335,667
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	188	11,316,104	159	1,963,058
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	268	5,420,338	257	3,681,183
ARTS, ENTERTAINMENT & RECREATION	71	35	2,404,252	46	2,654,928
ACCOMMODATIONS & FOOD SERVICES	72	225	31,516,951	285	34,586,712
ACCOMMODATIONS	721	53	8,371,364	88	11,433,478
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	172	23,145,587	197	23,153,234
OTHER SERVICES	81	249	10,017,677	205	6,260,396
REPAIR & MAINTENANCE	811	179	8,552,622	135	4,589,116
PERSONAL SERVICE	812	54	1,146,213	56	1,030,389
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	318,842	14	640,891
PUBLIC ADMINISTRATION, OTHER	92.00	8	41,887	5	7,111
TOTAL ALL INDUSTRIES		4,300	\$444,386,413	4,053	\$276,190,814

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	1,098	\$89,529,272	746	\$32,041,718
MOTOR VEHICLES & PARTS	441	49	15,514,258	35	4,218,441
NEW & USED AUTO DEALERS	4411	12	8,125,608	7	1,323,085
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,844,494	18	1,623,815
AUTOMOTIVE PARTS & TIRE	4413	26	5,544,156	10	1,271,541
FURNITURE & HOME FURNISHING	442	73	4,205,497	40	1,412,643
ELECTRONICS & APPLIANCES	443	90	1,724,790	63	597,056
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,322,845	23	235,477
COMPUTERS & SOFTWARE	44312	51	401,945	40	361,579
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	22,864,392	47	6,546,038
BUILDING MATERIALS	4441	70	22,145,470	32	5,866,975
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	718,922	15	679,063
FOOD & BEVERAGE STORES	445	34	8,839,194	24	3,905,207
GROCERY & CONVENIENCE STORES	4451	14	7,848,416	12	3,711,578
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	990,778	12	193,629
DRUG/HEALTH STORES	446	47	1,992,724	35	1,085,241
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,428,606	9	1,964,217
APPAREL & ACCESSORIES	448	67	1,587,439	53	1,020,522
CLOTHING & SHOE STORES	4481, 4482	53	1,213,381	46	849,311
JEWELRY & LUGGAGE STORES	4483	14	374,058	7	171,211
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	1,473,341	58	1,504,951
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	1,125,987	33	1,014,883
BOOK/PERIODICAL/MUSIC STORE	4512	31	347,354	25	490,068
GENERAL MERCHANDISE STORES	452	14	15,042,357	9	2,447,516
DEPARTMENT STORES	4521	3	1,338,697	D	D
GENERAL MERCHANDISE STORES	4529	11	13,703,660	9	2,447,516
E-COMMERCE & MAIL ORDER	4541	72	1,465,180	54	697,444
MISCELLANEOUS RETAILERS	453, 4542, 4543	479	11,391,494	319	6,642,442
AGRICULTURE, FORESTRY, FISHING	11	17	554,811	6	509,168
MINING	21	4	287,931	4	366,953
UTILITIES	22	20	589,869	5	11,597
CONSTRUCTION	23	1,359	74,188,594	571	27,935,086
CONSTRUCTION OF BUILDINGS	236	360	40,127,983	158	14,446,474
HEAVY CONSTRUCTION & HIGHWAYS	237	58	6,200,413	36	5,278,387
SPECIAL TRADE CONTRACTORS	238	941	27,860,198	377	8,210,225
MANUFACTURING	31-33	171	5,176,323	133	3,549,398
WHOLESALE TRADE	42	596	7,024,606	448	4,986,051
DURABLE GOODS	423	396	3,344,088	297	2,964,353
NONDURABLE GOODS	424	196	3,634,091	147	2,015,244
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	46,427	4	6,454
TRANSPORTATION & WAREHOUSING	48-49	21	1,787,815	11	366,550
INFORMATION	51	200	9,270,033	157	4,834,542
FINANCE, INSURANCE	52	59	1,514,111	49	566,917
REAL ESTATE, RENTAL/LEASING	53	160	3,473,207	108	1,626,115
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	188	3,143,881	126	1,623,619
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	408	8,037,332	226	2,683,455
ARTS, ENTERTAINMENT & RECREATION	71	56	4,160,848	27	2,405,540
ACCOMMODATIONS & FOOD SERVICES	72	214	20,831,982	138	17,929,073
ACCOMMODATIONS	721	66	4,188,819	33	6,002,976
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	16,643,163	105	11,926,097
OTHER SERVICES	81	234	5,175,444	159	3,550,151
REPAIR & MAINTENANCE	811	166	3,711,977	101	2,714,423
PERSONAL SERVICE	812	57	1,002,916	51	683,026
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	460,551	7	152,702
PUBLIC ADMINISTRATION, OTHER	92.00	4	9,848	4	63,446
TOTAL ALL INDUSTRIES		4,809	\$234,755,907	2,918	\$105,049,379

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	9,806	\$4,650,321,312	2,014	\$466,402,206
MOTOR VEHICLES & PARTS	441	623	1,063,502,944	93	120,376,469
NEW & USED AUTO DEALERS	4411	295	873,903,140	35	98,962,802
RV, BOAT, MOTORCYCLE DEALERS	4412	142	103,946,354	19	11,400,620
AUTOMOTIVE PARTS & TIRE	4413	186	85,653,450	39	10,013,047
FURNITURE & HOME FURNISHING	442	610	279,038,530	114	14,495,775
ELECTRONICS & APPLIANCES	443	793	301,770,916	203	19,036,267
APPLIANCES, TV & OTHER ELECTRONICS	44311	242	127,638,658	65	14,261,587
COMPUTERS & SOFTWARE	44312	539	160,151,245	134	4,213,839
CAMERA & PHOTO SUPPLIES	44313	12	13,981,013	4	560,841
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	561	421,679,755	145	69,063,614
BUILDING MATERIALS	4441	439	396,448,779	106	60,512,233
LAWN & GARDEN SUPPLIES & EQUIP.	4442	122	25,230,976	39	8,551,381
FOOD & BEVERAGE STORES	445	864	264,080,188	98	31,375,327
GROCERY & CONVENIENCE STORES	4451	600	245,001,062	62	30,617,324
OTHER FOOD & BEVERAGE STORES	4452, 4453	264	19,079,126	36	758,003
DRUG/HEALTH STORES	446	409	129,889,169	103	8,496,329
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	363	86,371,736	55	9,433,840
APPAREL & ACCESSORIES	448	841	476,923,670	137	19,292,153
CLOTHING & SHOE STORES	4481, 4482	637	427,057,835	105	15,989,546
JEWELRY & LUGGAGE STORES	4483	204	49,865,835	32	3,302,607
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	616	198,540,224	116	19,229,179
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	388	132,798,188	73	13,776,409
BOOK/PERIODICAL/MUSIC STORE	4512	228	65,742,036	43	5,452,770
GENERAL MERCHANDISE STORES	452	83	741,968,229	21	108,547,323
DEPARTMENT STORES	4521	10	250,141,758	4	31,615,451
GENERAL MERCHANDISE STORES	4529	73	491,826,471	17	76,931,872
E-COMMERCE & MAIL ORDER	4541	268	62,853,067	91	4,296,484
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,775	623,702,884	838	42,759,446
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>110</u>	<u>8,834,850</u>	<u>19</u>	<u>444,049</u>
<u>MINING</u>	<u>21</u>	<u>30</u>	<u>6,529,963</u>	<u>10</u>	<u>586,996</u>
<u>UTILITIES</u>	<u>22</u>	<u>45</u>	<u>6,348,579</u>	<u>15</u>	<u>267,417</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,360</u>	<u>2,718,068,701</u>	<u>2,199</u>	<u>206,024,241</u>
CONSTRUCTION OF BUILDINGS	236	3,707	1,600,218,838	622	97,816,355
HEAVY CONSTRUCTION & HIGHWAYS	237	378	257,541,186	103	37,617,126
SPECIAL TRADE CONTRACTORS	238	7,275	860,308,677	1,474	70,590,760
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,057</u>	<u>302,502,652</u>	<u>356</u>	<u>13,761,976</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,796</u>	<u>1,062,225,853</u>	<u>1,111</u>	<u>42,497,172</u>
DURABLE GOODS	423	2,549	880,794,582	767	29,636,813
NONDURABLE GOODS	424	1,190	178,385,733	333	12,804,347
ELECTRONIC MARKETS, AGENTS & BROKERS	425	57	3,045,538	11	56,012
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>378</u>	<u>58,653,825</u>	<u>48</u>	<u>1,884,781</u>
<u>INFORMATION</u>	<u>51</u>	<u>873</u>	<u>489,986,728</u>	<u>291</u>	<u>39,781,819</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>268</u>	<u>94,351,270</u>	<u>107</u>	<u>5,919,806</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,139</u>	<u>379,794,353</u>	<u>292</u>	<u>16,935,647</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,886</u>	<u>315,591,003</u>	<u>445</u>	<u>11,319,247</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>4,438</u>	<u>378,608,573</u>	<u>788</u>	<u>19,636,530</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>655</u>	<u>120,456,050</u>	<u>88</u>	<u>9,250,191</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,646</u>	<u>1,331,496,704</u>	<u>482</u>	<u>76,160,961</u>
ACCOMMODATIONS	721	295	333,030,595	41	7,942,983
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,351	998,466,109	441	68,217,978
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,080</u>	<u>347,507,847</u>	<u>610</u>	<u>26,279,138</u>
REPAIR & MAINTENANCE	811	2,344	214,533,399	396	19,743,802
PERSONAL SERVICE	812	1,578	126,235,999	187	6,095,736
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	158	6,738,449	27	439,600
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>184</u>	<u>6,718,352</u>	<u>11</u>	<u>1,900,103</u>
TOTAL ALL INDUSTRIES		46,753	\$12,278,032,723	8,887	\$939,053,719

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	804	\$63,339,582	505	\$11,008,163
MOTOR VEHICLES & PARTS	441	45	16,324,323	29	1,897,203
NEW & USED AUTO DEALERS	4411	9	9,506,358	7	357,446
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,900,163	4	12,229
AUTOMOTIVE PARTS & TIRE	4413	25	2,917,802	18	1,527,528
FURNITURE & HOME FURNISHING	442	40	4,366,694	9	222,655
ELECTRONICS & APPLIANCES	443	70	681,995	48	131,803
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	394,000	20	48,202
COMPUTERS & SOFTWARE	44312	39	278,885	28	83,601
CAMERA & PHOTO SUPPLIES	44313	3	9,110	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	9,677,075	38	1,405,206
BUILDING MATERIALS	4441	36	7,278,931	33	1,315,759
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	2,398,144	5	89,447
FOOD & BEVERAGE STORES	445	27	6,312,239	20	2,016,880
GROCERY & CONVENIENCE STORES	4451	14	5,922,149	14	2,004,021
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	390,090	6	12,859
DRUG/HEALTH STORES	446	41	768,040	27	479,550
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	5,450,081	11	1,801,414
APPAREL & ACCESSORIES	448	55	964,782	28	52,946
CLOTHING & SHOE STORES	4481, 4482	43	612,558	28	52,946
JEWELRY & LUGGAGE STORES	4483	12	352,224	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	1,091,550	38	219,067
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	997,308	20	133,986
BOOK/PERIODICAL/MUSIC STORE	4512	24	94,242	18	85,081
GENERAL MERCHANDISE STORES	452	13	11,062,074	5	186,713
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	11,062,074	5	186,713
E-COMMERCE & MAIL ORDER	4541	58	600,540	50	262,360
MISCELLANEOUS RETAILERS	453, 4542, 4543	321	6,040,189	202	2,332,366
AGRICULTURE, FORESTRY, FISHING	11	25	1,396,311	14	502,072
MINING	21	4	101,752	5	163,966
UTILITIES	22	7	319,808	3	44,382
CONSTRUCTION	23	865	100,450,757	315	16,920,630
CONSTRUCTION OF BUILDINGS	236	220	58,548,406	89	6,661,682
HEAVY CONSTRUCTION & HIGHWAYS	237	43	16,110,354	24	4,155,314
SPECIAL TRADE CONTRACTORS	238	602	25,791,997	202	6,103,634
MANUFACTURING	31-33	136	4,447,332	78	1,555,466
WHOLESALE TRADE	42	532	8,946,266	420	4,836,230
DURABLE GOODS	423	361	6,401,431	299	3,024,458
NONDURABLE GOODS	424	167	2,534,890	118	1,796,206
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	9,945	3	15,566
TRANSPORTATION & WAREHOUSING	48-49	18	1,354,993	17	875,045
INFORMATION	51	180	5,853,302	135	2,241,331
FINANCE, INSURANCE	52	47	1,455,363	32	478,654
REAL ESTATE, RENTAL/LEASING	53	148	4,011,453	80	975,830
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	144	1,948,959	70	623,868
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	202	7,360,577	102	637,197
ARTS, ENTERTAINMENT & RECREATION	71	28	969,693	8	737,691
ACCOMMODATIONS & FOOD SERVICES	72	158	23,423,704	63	3,971,029
ACCOMMODATIONS	721	31	5,382,670	17	1,056,081
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	127	18,041,034	46	2,914,948
OTHER SERVICES	81	152	4,973,231	73	1,428,265
REPAIR & MAINTENANCE	811	99	4,175,699	50	1,166,360
PERSONAL SERVICE	812	45	568,799	17	167,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	228,733	6	94,689
PUBLIC ADMINISTRATION, OTHER	92.00	6	11,890	3	20,108
TOTAL ALL INDUSTRIES		3,456	\$230,364,973	1,923	\$47,019,927

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	1,205	\$151,661,410	390	\$6,197,916
MOTOR VEHICLES & PARTS	441	91	36,980,466	19	1,719,854
NEW & USED AUTO DEALERS	4411	37	21,756,385	8	1,120,473
RV, BOAT, MOTORCYCLE DEALERS	4412	15	8,062,230	3	26,977
AUTOMOTIVE PARTS & TIRE	4413	39	7,161,851	8	572,404
FURNITURE & HOME FURNISHING	442	51	3,123,300	12	46,814
ELECTRONICS & APPLIANCES	443	108	2,631,108	36	82,714
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	1,951,191	12	28,314
COMPUTERS & SOFTWARE	44312	63	627,634	24	54,400
CAMERA & PHOTO SUPPLIES	44313	4	52,283	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	16,901,345	21	1,581,479
BUILDING MATERIALS	4441	55	15,216,781	16	1,358,354
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,684,564	5	223,125
FOOD & BEVERAGE STORES	445	56	10,243,901	13	1,432,864
GROCERY & CONVENIENCE STORES	4451	40	10,078,474	10	1,415,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	165,427	3	17,469
DRUG/HEALTH STORES	446	52	2,221,565	21	302,817
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	7,812,491	6	142,350
APPAREL & ACCESSORIES	448	71	6,471,317	23	65,867
CLOTHING & SHOE STORES	4481, 4482	58	6,116,167	20	65,420
JEWELRY & LUGGAGE STORES	4483	13	355,150	3	447
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	3,430,192	26	149,592
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	3,281,649	10	117,931
BOOK/PERIODICAL/MUSIC STORE	4512	26	148,543	16	31,661
GENERAL MERCHANDISE STORES	452	16	26,878,979	3	59,813
DEPARTMENT STORES	4521	3	5,132,879	D	D
GENERAL MERCHANDISE STORES	4529	13	21,746,100	3	59,813
E-COMMERCE & MAIL ORDER	4541	63	776,652	42	114,658
MISCELLANEOUS RETAILERS	453, 4542, 4543	489	34,190,094	168	499,094
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>696,902</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>3,955,772</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,592,722</u>	<u>6</u>	<u>207,564</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>941</u>	<u>66,597,889</u>	<u>266</u>	<u>9,807,405</u>
CONSTRUCTION OF BUILDINGS	236	219	27,765,196	54	3,449,885
HEAVY CONSTRUCTION & HIGHWAYS	237	64	21,255,961	25	1,011,122
SPECIAL TRADE CONTRACTORS	238	658	17,576,732	187	5,346,398
<u>MANUFACTURING</u>	<u>31-33</u>	<u>207</u>	<u>8,105,697</u>	<u>43</u>	<u>217,926</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>810</u>	<u>28,218,240</u>	<u>253</u>	<u>3,213,353</u>
DURABLE GOODS	423	570	20,090,724	163	1,912,148
NONDURABLE GOODS	424	232	8,091,090	90	1,301,205
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	36,426	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>2,141,190</u>	<u>6</u>	<u>160,694</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>10,548,663</u>	<u>92</u>	<u>1,096,093</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>661,021</u>	<u>24</u>	<u>227,531</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>177</u>	<u>4,659,924</u>	<u>62</u>	<u>340,016</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>190</u>	<u>3,732,458</u>	<u>45</u>	<u>270,470</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>297</u>	<u>4,845,806</u>	<u>78</u>	<u>369,799</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>30</u>	<u>2,411,880</u>	<u>8</u>	<u>296,836</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>220</u>	<u>25,829,930</u>	<u>34</u>	<u>1,321,424</u>
ACCOMMODATIONS	721	36	3,827,115	7	178,965
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	184	22,002,815	27	1,142,459
<u>OTHER SERVICES</u>	<u>81</u>	<u>276</u>	<u>8,977,277</u>	<u>51</u>	<u>1,866,310</u>
REPAIR & MAINTENANCE	811	194	7,214,856	37	1,756,642
PERSONAL SERVICE	812	66	1,302,773	14	109,668
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	459,648	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>9,016</u>	<u>10</u>	<u>1,292,818</u>
TOTAL ALL INDUSTRIES		4,704	\$324,645,797	1,368	\$26,886,155

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	828	\$60,098,441	784	\$62,603,983
MOTOR VEHICLES & PARTS	441	42	11,043,521	50	9,875,411
NEW & USED AUTO DEALERS	4411	15	7,373,588	19	6,663,476
RV, BOAT, MOTORCYCLE DEALERS	4412	7	205,856	10	246,960
AUTOMOTIVE PARTS & TIRE	4413	20	3,464,077	21	2,964,975
FURNITURE & HOME FURNISHING	442	33	1,286,629	22	835,337
ELECTRONICS & APPLIANCES	443	71	1,056,814	68	697,087
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	749,787	25	475,907
COMPUTERS & SOFTWARE	44312	41	307,027	43	221,180
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	10,737,386	57	12,970,339
BUILDING MATERIALS	4441	48	8,541,524	42	11,963,117
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,195,862	15	1,007,222
FOOD & BEVERAGE STORES	445	28	4,714,313	31	7,805,487
GROCERY & CONVENIENCE STORES	4451	19	4,637,500	22	7,720,706
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	76,813	9	84,781
DRUG/HEALTH STORES	446	37	206,740	44	1,023,436
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	5,145,684	33	4,434,097
APPAREL & ACCESSORIES	448	50	375,232	48	1,565,284
CLOTHING & SHOE STORES	4481, 4482	44	302,246	41	1,385,452
JEWELRY & LUGGAGE STORES	4483	6	72,986	7	179,832
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	57	436,326	61	1,480,473
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	276,836	33	1,163,623
BOOK/PERIODICAL/MUSIC STORE	4512	31	159,490	28	316,850
GENERAL MERCHANDISE STORES	452	11	18,022,416	12	16,008,669
DEPARTMENT STORES	4521	D	D	3	1,748,947
GENERAL MERCHANDISE STORES	4529	11	18,022,416	9	14,259,722
E-COMMERCE & MAIL ORDER	4541	54	614,929	57	561,064
MISCELLANEOUS RETAILERS	453, 4542, 4543	352	6,458,451	301	5,347,299
AGRICULTURE, FORESTRY, FISHING	11	19	509,792	20	1,477,037
MINING	21	5	244,759	4	152,779
UTILITIES	22	6	102,252	15	1,327,980
CONSTRUCTION	23	960	39,827,852	450	42,836,910
CONSTRUCTION OF BUILDINGS	236	227	20,007,765	144	25,681,036
HEAVY CONSTRUCTION & HIGHWAYS	237	56	5,379,141	37	5,625,915
SPECIAL TRADE CONTRACTORS	238	677	14,440,946	269	11,529,959
MANUFACTURING	31-33	132	4,631,037	100	2,068,658
WHOLESALE TRADE	42	489	5,745,254	509	10,860,996
DURABLE GOODS	423	336	4,922,248	336	8,033,501
NONDURABLE GOODS	424	144	768,235	165	2,679,166
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	54,771	8	148,329
TRANSPORTATION & WAREHOUSING	48-49	24	1,018,100	15	701,816
INFORMATION	51	162	6,536,067	163	4,448,537
FINANCE, INSURANCE	52	49	1,584,510	39	976,543
REAL ESTATE, RENTAL/LEASING	53	135	2,188,260	113	1,577,686
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	128	1,407,954	124	1,519,994
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	301	4,858,688	183	2,093,054
ARTS, ENTERTAINMENT & RECREATION	71	28	1,562,207	23	1,279,218
ACCOMMODATIONS & FOOD SERVICES	72	128	14,558,056	151	16,858,463
ACCOMMODATIONS	721	22	4,320,134	46	7,581,784
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	106	10,237,922	105	9,276,679
OTHER SERVICES	81	178	5,145,355	148	5,382,101
REPAIR & MAINTENANCE	811	123	4,276,748	107	4,747,509
PERSONAL SERVICE	812	47	684,499	34	488,044
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	184,108	7	146,548
PUBLIC ADMINISTRATION, OTHER	92.00	4	19,831	D	D
TOTAL ALL INDUSTRIES		3,576	\$150,038,415	2,841	\$156,165,755

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	44-45	628	\$20,056,186	414	\$8,142,381
MOTOR VEHICLES & PARTS	441	30	1,906,950	25	2,081,602
NEW & USED AUTO DEALERS	4411	9	837,105	8	1,462,193
RV, BOAT, MOTORCYCLE DEALERS	4412	4	4,032	7	107,539
AUTOMOTIVE PARTS & TIRE	4413	17	1,065,813	10	511,870
FURNITURE & HOME FURNISHING	442	24	597,354	13	83,733
ELECTRONICS & APPLIANCES	443	58	341,470	35	272,645
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	198,442	14	218,023
COMPUTERS & SOFTWARE	44312	34	143,028	21	54,622
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	5,331,995	27	1,005,495
BUILDING MATERIALS	4441	40	5,160,428	22	959,348
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	171,567	5	46,147
FOOD & BEVERAGE STORES	445	32	3,753,422	10	2,267,981
GROCERY & CONVENIENCE STORES	4451	24	3,678,254	5	2,262,601
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	75,168	5	5,380
DRUG/HEALTH STORES	446	32	504,169	19	115,398
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,517,496	12	774,672
APPAREL & ACCESSORIES	448	44	270,613	23	42,639
CLOTHING & SHOE STORES	4481, 4482	38	254,866	23	42,639
JEWELRY & LUGGAGE STORES	4483	6	15,747	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	38	507,639	23	51,623
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	413,642	10	24,707
BOOK/PERIODICAL/MUSIC STORE	4512	19	93,997	13	26,916
GENERAL MERCHANDISE STORES	452	5	1,508,444	5	140,372
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	1,508,444	5	140,372
E-COMMERCE & MAIL ORDER	4541	52	273,471	39	129,747
MISCELLANEOUS RETAILERS	453, 4542, 4543	251	3,543,163	183	1,176,474
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>110,773</u>	<u>7</u>	<u>163,603</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>585,262</u>	<u>8</u>	<u>3,838,883</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>29,467</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>385</u>	<u>22,741,413</u>	<u>223</u>	<u>6,418,100</u>
CONSTRUCTION OF BUILDINGS	236	101	9,207,051	51	2,758,465
HEAVY CONSTRUCTION & HIGHWAYS	237	22	5,444,097	22	847,065
SPECIAL TRADE CONTRACTORS	238	262	8,090,265	150	2,812,570
<u>MANUFACTURING</u>	<u>31-33</u>	<u>89</u>	<u>1,238,100</u>	<u>44</u>	<u>799,194</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>377</u>	<u>3,519,034</u>	<u>265</u>	<u>4,344,741</u>
DURABLE GOODS	423	268	2,969,737	186	3,086,366
NONDURABLE GOODS	424	106	541,707	75	1,251,605
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	7,590	4	6,770
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>1,219,336</u>	<u>4</u>	<u>27,395</u>
<u>INFORMATION</u>	<u>51</u>	<u>133</u>	<u>2,587,582</u>	<u>102</u>	<u>1,230,599</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>564,023</u>	<u>21</u>	<u>241,931</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>84</u>	<u>1,446,956</u>	<u>54</u>	<u>592,697</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>484,543</u>	<u>56</u>	<u>726,688</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>134</u>	<u>848,270</u>	<u>76</u>	<u>352,027</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,200,898</u>	<u>4</u>	<u>69,929</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>152</u>	<u>13,566,406</u>	<u>45</u>	<u>2,491,057</u>
ACCOMMODATIONS	721	60	5,932,706	13	607,734
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	92	7,633,700	32	1,883,323
<u>OTHER SERVICES</u>	<u>81</u>	<u>91</u>	<u>1,672,936</u>	<u>48</u>	<u>512,074</u>
REPAIR & MAINTENANCE	811	53	1,153,998	27	287,581
PERSONAL SERVICE	812	29	241,758	15	103,278
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	277,180	6	121,215
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>12,732</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		2,227	\$71,883,917	1,371	\$29,951,299

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	4,388	\$1,553,892,842	625	\$30,651,534
MOTOR VEHICLES & PARTS	441	404	502,324,374	20	3,328,554
NEW & USED AUTO DEALERS	4411	176	396,616,604	4	383,837
RV, BOAT, MOTORCYCLE DEALERS	4412	81	64,810,195	8	2,471,238
AUTOMOTIVE PARTS & TIRE	4413	147	40,897,575	8	473,479
FURNITURE & HOME FURNISHING	442	218	56,523,562	22	668,136
ELECTRONICS & APPLIANCES	443	396	63,623,967	56	759,387
APPLIANCES, TV & OTHER ELECTRONICS	44311	127	46,501,620	22	543,305
COMPUTERS & SOFTWARE	44312	262	15,140,400	34	216,082
CAMERA & PHOTO SUPPLIES	44313	7	1,981,947	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	276	165,428,893	40	6,593,145
BUILDING MATERIALS	4441	209	153,736,268	29	6,355,088
LAWN & GARDEN SUPPLIES & EQUIP.	4442	67	11,692,625	11	238,057
FOOD & BEVERAGE STORES	445	314	83,452,946	28	6,656,612
GROCERY & CONVENIENCE STORES	4451	230	80,501,472	15	5,968,756
OTHER FOOD & BEVERAGE STORES	4452, 4453	84	2,951,474	13	687,856
DRUG/HEALTH STORES	446	190	42,630,205	23	632,637
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	182	44,319,636	5	1,594,092
APPAREL & ACCESSORIES	448	305	89,681,128	53	1,258,865
CLOTHING & SHOE STORES	4481, 4482	234	79,076,057	47	1,185,557
JEWELRY & LUGGAGE STORES	4483	71	10,605,071	6	73,308
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	247	53,475,066	50	1,257,255
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	154	39,407,503	23	743,393
BOOK/PERIODICAL/MUSIC STORE	4512	93	14,067,563	27	513,862
GENERAL MERCHANDISE STORES	452	37	282,865,006	3	101,060
DEPARTMENT STORES	4521	7	98,160,225	D	D
GENERAL MERCHANDISE STORES	4529	30	184,704,781	3	101,060
E-COMMERCE & MAIL ORDER	4541	117	10,279,728	50	826,503
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,702	159,288,331	275	6,975,288
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>62</u>	<u>3,434,698</u>	<u>8</u>	<u>834,079</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,307,671</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>33</u>	<u>1,607,022</u>	<u>4</u>	<u>95,611</u>
CONSTRUCTION	23	4,910	646,865,423	482	36,632,536
CONSTRUCTION OF BUILDINGS	236	1,300	344,288,941	186	23,281,437
HEAVY CONSTRUCTION & HIGHWAYS	237	193	63,533,679	23	2,162,931
SPECIAL TRADE CONTRACTORS	238	3,417	239,042,803	273	11,188,168
MANUFACTURING	31-33	768	95,607,261	96	1,779,924
WHOLESALE TRADE	42	2,062	196,876,174	338	3,483,967
DURABLE GOODS	423	1,435	161,123,780	219	1,905,505
NONDURABLE GOODS	424	602	35,296,624	115	1,576,270
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	455,770	4	2,192
TRANSPORTATION & WAREHOUSING	48-49	160	21,661,753	27	1,652,240
INFORMATION	51	445	117,332,383	129	2,583,722
FINANCE, INSURANCE	52	171	30,844,683	36	521,083
REAL ESTATE, RENTAL/LEASING	53	565	76,186,990	99	3,961,268
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	877	35,863,046	102	2,515,296
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,700	75,993,194	152	3,370,063
ARTS, ENTERTAINMENT & RECREATION	71	214	30,032,780	26	2,720,286
ACCOMMODATIONS & FOOD SERVICES	72	1,467	268,244,488	150	29,164,212
ACCOMMODATIONS	721	100	24,642,625	78	17,986,945
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,367	243,601,863	72	11,177,267
OTHER SERVICES	81	1,659	96,990,861	96	2,251,612
REPAIR & MAINTENANCE	811	1,117	75,930,678	69	1,696,781
PERSONAL SERVICE	812	490	19,645,306	27	554,831
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	1,414,877	D	D
PUBLIC ADMINISTRATION, OTHER	92,00	42	431,969	5	87,410
TOTAL ALL INDUSTRIES		19,543	\$3,253,205,657	2,375	\$122,304,843

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	1,721	\$346,472,532	346	\$4,921,226
MOTOR VEHICLES & PARTS	441	138	131,766,908	21	364,621
NEW & USED AUTO DEALERS	4411	45	91,489,317	6	115,819
RV, BOAT, MOTORCYCLE DEALERS	4412	36	30,775,368	5	99,197
AUTOMOTIVE PARTS & TIRE	4413	57	9,502,223	10	149,605
FURNITURE & HOME FURNISHING	442	90	8,573,131	8	58,144
ELECTRONICS & APPLIANCES	443	156	11,816,952	38	87,095
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	9,200,662	15	31,132
COMPUTERS & SOFTWARE	44312	98	2,047,808	23	55,963
CAMERA & PHOTO SUPPLIES	44313	3	568,482	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	30,617,627	29	704,356
BUILDING MATERIALS	4441	83	27,940,621	26	660,799
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	2,677,006	3	43,557
FOOD & BEVERAGE STORES	445	83	19,516,009	3	651,224
GROCERY & CONVENIENCE STORES	4451	48	18,056,193	3	651,224
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	1,459,816	D	D
DRUG/HEALTH STORES	446	86	5,633,923	19	59,208
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	11,420,700	8	985,831
APPAREL & ACCESSORIES	448	114	19,237,664	22	46,642
CLOTHING & SHOE STORES	4481, 4482	88	16,150,519	22	46,642
JEWELRY & LUGGAGE STORES	4483	26	3,087,145	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	11,212,143	21	326,171
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	59	9,976,079	10	144,702
BOOK/PERIODICAL/MUSIC STORE	4512	45	1,236,064	11	181,469
GENERAL MERCHANDISE STORES	452	20	59,814,691	4	71,414
DEPARTMENT STORES	4521	4	16,480,437	D	D
GENERAL MERCHANDISE STORES	4529	16	43,334,254	4	71,414
E-COMMERCE & MAIL ORDER	4541	71	1,395,416	40	90,415
MISCELLANEOUS RETAILERS	453, 4542, 4543	681	35,467,368	133	1,476,105
AGRICULTURE, FORESTRY, FISHING	11	36	1,240,158	5	278,526
MINING	21	10	1,436,302	D	D
UTILITIES	22	10	189,704	D	D
CONSTRUCTION	23	1,513	109,997,287	255	8,913,895
CONSTRUCTION OF BUILDINGS	236	385	50,237,130	65	2,545,585
HEAVY CONSTRUCTION & HIGHWAYS	237	72	20,460,965	20	4,849,935
SPECIAL TRADE CONTRACTORS	238	1,056	39,299,192	170	1,518,375
MANUFACTURING	31-33	312	24,230,593	44	263,171
WHOLESALE TRADE	42	1,015	52,653,567	222	736,911
DURABLE GOODS	423	704	35,098,375	160	558,237
NONDURABLE GOODS	424	302	17,425,015	59	175,989
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	130,177	3	2,685
TRANSPORTATION & WAREHOUSING	48-49	77	6,215,399	6	164,040
INFORMATION	51	246	16,315,505	91	1,055,063
FINANCE, INSURANCE	52	79	2,933,994	19	366,688
REAL ESTATE, RENTAL/LEASING	53	239	13,713,115	57	1,049,102
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	294	5,927,150	40	86,613
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	531	11,044,780	79	453,453
ARTS, ENTERTAINMENT & RECREATION	71	58	6,491,234	6	153,793
ACCOMMODATIONS & FOOD SERVICES	72	346	53,535,236	25	10,737,490
ACCOMMODATIONS	721	60	11,612,695	5	9,300,868
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	286	41,922,541	20	1,436,622
OTHER SERVICES	81	403	16,026,534	43	295,349
REPAIR & MAINTENANCE	811	286	12,410,770	30	188,159
PERSONAL SERVICE	812	98	3,252,305	13	107,190
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	363,459	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	15	75,661	7	77,589
TOTAL ALL INDUSTRIES		6,905	\$668,498,751	1,245	\$29,552,909

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	4,149	\$1,479,871,239	3,069	\$968,381,942
MOTOR VEHICLES & PARTS	441	362	408,774,172	292	238,285,838
NEW & USED AUTO DEALERS	4411	142	316,339,858	156	188,701,652
RV, BOAT, MOTORCYCLE DEALERS	4412	78	47,054,731	43	21,634,462
AUTOMOTIVE PARTS & TIRE	4413	142	45,379,583	93	27,949,724
FURNITURE & HOME FURNISHING	442	243	56,487,326	154	42,843,517
ELECTRONICS & APPLIANCES	443	376	75,520,193	320	48,936,928
APPLIANCES, TV & OTHER ELECTRONICS	44311	115	48,665,915	100	34,138,295
COMPUTERS & SOFTWARE	44312	256	25,478,459	215	14,572,745
CAMERA & PHOTO SUPPLIES	44313	5	1,375,819	5	225,888
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	295	154,939,832	202	117,664,128
BUILDING MATERIALS	4441	211	138,715,037	150	109,477,613
LAWN & GARDEN SUPPLIES & EQUIP.	4442	84	16,224,795	52	8,186,515
FOOD & BEVERAGE STORES	445	275	86,837,862	147	61,206,901
GROCERY & CONVENIENCE STORES	4451	188	83,825,776	78	59,171,357
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	3,012,086	69	2,035,544
DRUG/HEALTH STORES	446	191	35,986,821	159	25,073,218
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	149	30,356,046	94	23,789,158
APPAREL & ACCESSORIES	448	258	152,202,234	186	68,154,284
CLOTHING & SHOE STORES	4481, 4482	198	134,676,704	148	60,383,043
JEWELRY & LUGGAGE STORES	4483	60	17,525,530	38	7,771,241
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	240	47,428,923	216	43,724,245
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	156	38,896,758	136	30,387,426
BOOK/PERIODICAL/MUSIC STORE	4512	84	8,532,165	80	13,336,819
GENERAL MERCHANDISE STORES	452	48	282,646,215	29	191,689,190
DEPARTMENT STORES	4521	8	86,778,672	6	57,872,508
GENERAL MERCHANDISE STORES	4529	40	195,867,543	23	133,816,682
E-COMMERCE & MAIL ORDER	4541	124	10,842,575	106	5,987,391
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,588	137,849,040	1,164	101,027,144
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>65</u>	<u>1,940,166</u>	<u>29</u>	<u>956,104</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>7,910,293</u>	<u>10</u>	<u>517,065</u>
<u>UTILITIES</u>	<u>22</u>	<u>25</u>	<u>1,573,902</u>	<u>15</u>	<u>892,151</u>
CONSTRUCTION	23	5,401	613,242,463	2,457	331,806,102
CONSTRUCTION OF BUILDINGS	236	1,413	314,166,271	691	169,368,202
HEAVY CONSTRUCTION & HIGHWAYS	237	212	58,885,009	107	34,993,621
SPECIAL TRADE CONTRACTORS	238	3,776	240,191,183	1,659	127,444,279
MANUFACTURING	31-33	818	74,938,640	609	62,210,673
WHOLESALE TRADE	42	1,928	184,800,942	1,797	157,287,387
DURABLE GOODS	423	1,352	145,986,524	1,266	122,463,162
NONDURABLE GOODS	424	553	38,408,671	507	33,438,771
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	405,747	24	1,385,454
TRANSPORTATION & WAREHOUSING	48-49	161	8,875,451	78	6,580,846
INFORMATION	51	430	121,666,390	394	82,055,374
FINANCE, INSURANCE	52	159	28,110,174	140	18,369,076
REAL ESTATE, RENTAL/LEASING	53	519	64,468,984	431	50,037,650
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	892	27,693,370	638	27,397,684
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,809	62,918,153	945	53,964,077
ARTS, ENTERTAINMENT & RECREATION	71	192	22,828,927	123	12,224,183
ACCOMMODATIONS & FOOD SERVICES	72	1,377	254,939,187	820	187,949,581
ACCOMMODATIONS	721	88	32,234,392	82	41,571,088
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,289	222,704,795	738	146,378,493
OTHER SERVICES	81	1,515	84,819,420	933	58,750,353
REPAIR & MAINTENANCE	811	998	66,948,391	609	39,035,352
PERSONAL SERVICE	812	472	15,626,412	284	17,657,731
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	2,244,617	40	2,057,270
PUBLIC ADMINISTRATION, OTHER	92.00	30	829,938	23	2,906,028
TOTAL ALL INDUSTRIES		19,487	\$3,041,427,639	12,511	\$2,022,286,276

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	739	\$51,338,058	2,195	\$508,791,886
MOTOR VEHICLES & PARTS	441	45	13,432,652	129	116,885,189
NEW & USED AUTO DEALERS	4411	16	8,681,926	48	90,433,521
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,215,380	30	14,296,320
AUTOMOTIVE PARTS & TIRE	4413	22	3,535,346	51	12,155,348
FURNITURE & HOME FURNISHING	442	27	1,352,058	135	23,699,181
ELECTRONICS & APPLIANCES	443	57	833,097	235	29,358,757
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	568,617	72	19,181,517
COMPUTERS & SOFTWARE	44312	32	264,480	159	9,031,604
CAMERA & PHOTO SUPPLIES	44313	D	D	4	1,145,636
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	44	6,661,898	152	72,192,543
BUILDING MATERIALS	4441	38	5,460,150	115	65,789,634
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	1,201,748	37	6,402,909
FOOD & BEVERAGE STORES	445	17	3,623,779	95	31,100,390
GROCERY & CONVENIENCE STORES	4451	11	3,574,086	62	29,988,545
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	49,693	33	1,111,845
DRUG/HEALTH STORES	446	40	404,222	119	10,110,228
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,407,997	82	14,263,392
APPAREL & ACCESSORIES	448	41	364,629	135	22,851,483
CLOTHING & SHOE STORES	4481, 4482	35	332,499	110	19,626,729
JEWELRY & LUGGAGE STORES	4483	6	32,130	25	3,224,754
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	1,763,495	135	20,698,292
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	1,555,823	79	16,497,914
BOOK/PERIODICAL/MUSIC STORE	4512	28	207,672	56	4,200,378
GENERAL MERCHANDISE STORES	452	7	13,211,250	25	116,709,213
DEPARTMENT STORES	4521	D	D	6	38,169,745
GENERAL MERCHANDISE STORES	4529	7	13,211,250	19	78,539,468
E-COMMERCE & MAIL ORDER	4541	56	385,815	77	3,625,692
MISCELLANEOUS RETAILERS	453, 4542, 4543	329	6,897,166	876	47,297,526
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>362,560</u>	<u>34</u>	<u>806,025</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>331,755</u>	<u>12</u>	<u>2,860,390</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>100,698</u>	<u>13</u>	<u>612,366</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>538</u>	<u>25,051,660</u>	<u>2,440</u>	<u>241,567,315</u>
CONSTRUCTION OF BUILDINGS	236	132	12,190,490	637	127,417,749
HEAVY CONSTRUCTION & HIGHWAYS	237	48	5,328,340	114	22,257,271
SPECIAL TRADE CONTRACTORS	238	358	7,532,830	1,689	91,892,295
<u>MANUFACTURING</u>	<u>31-33</u>	<u>114</u>	<u>3,500,901</u>	<u>372</u>	<u>22,543,707</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>432</u>	<u>5,262,800</u>	<u>1,231</u>	<u>67,654,728</u>
DURABLE GOODS	423	299	4,297,722	867	57,606,886
NONDURABLE GOODS	424	128	918,865	352	9,948,021
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	46,213	12	99,821
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>127,890</u>	<u>53</u>	<u>1,264,562</u>
<u>INFORMATION</u>	<u>51</u>	<u>151</u>	<u>4,145,642</u>	<u>311</u>	<u>42,342,211</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>740,466</u>	<u>102</u>	<u>6,033,568</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>95</u>	<u>1,219,756</u>	<u>320</u>	<u>18,042,020</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>104</u>	<u>2,055,824</u>	<u>455</u>	<u>15,025,813</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>162</u>	<u>1,652,479</u>	<u>877</u>	<u>31,728,408</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>1,388,612</u>	<u>94</u>	<u>7,370,582</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>100</u>	<u>7,379,780</u>	<u>493</u>	<u>84,657,973</u>
ACCOMMODATIONS	721	24	2,205,055	29	8,355,467
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	5,174,725	464	76,302,506
<u>OTHER SERVICES</u>	<u>81</u>	<u>129</u>	<u>3,750,963</u>	<u>668</u>	<u>35,813,191</u>
REPAIR & MAINTENANCE	811	97	3,217,585	449	30,421,020
PERSONAL SERVICE	812	28	400,255	188	4,677,437
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	133,123	31	714,734
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>8,435</u>	<u>19</u>	<u>2,963,185</u>
TOTAL ALL INDUSTRIES		2,654	\$108,418,279	9,690	\$1,090,078,146

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	229	\$1,513,534	946	\$73,583,599
MOTOR VEHICLES & PARTS	441	8	12,332	49	\$16,972,253
NEW & USED AUTO DEALERS	4411	3	8,227	15	12,000,198
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	8	1,927,073
AUTOMOTIVE PARTS & TIRE	4413	5	4,105	26	3,044,982
FURNITURE & HOME FURNISHING	442	7	59,742	36	1,853,658
ELECTRONICS & APPLIANCES	443	19	71,479	97	1,745,156
APPLIANCES, TV & OTHER ELECTRONICS	44311	8	37,231	29	634,909
COMPUTERS & SOFTWARE	44312	11	34,248	65	1,102,530
CAMERA & PHOTO SUPPLIES	44313	-	-	3	7,717
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	15	277,448	62	10,750,376
BUILDING MATERIALS	4441	15	277,448	42	9,365,185
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	20	1,385,191
FOOD & BEVERAGE STORES	445	4	150,048	44	7,675,370
GROCERY & CONVENIENCE STORES	4451	D	D	18	6,274,902
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	150,048	26	1,400,468
DRUG/HEALTH STORES	446	13	53,089	52	2,996,229
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	402,105	19	2,140,152
APPAREL & ACCESSORIES	448	18	14,081	54	1,605,287
CLOTHING & SHOE STORES	4481, 4482	18	14,081	42	1,113,129
JEWELRY & LUGGAGE STORES	4483	D	D	12	492,158
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	15	13,514	74	3,903,328
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	6	2,847	41	1,540,102
BOOK/PERIODICAL/MUSIC STORE	4512	9	10,667	33	2,363,226
GENERAL MERCHANDISE STORES	452	3	17,739	15	16,026,857
DEPARTMENT STORES	4521	D	D	4	3,546,938
GENERAL MERCHANDISE STORES	4529	3	17,739	11	12,479,919
E-COMMERCE & MAIL ORDER	4541	36	59,016	66	874,338
MISCELLANEOUS RETAILERS	453, 4542, 4543	88	382,941	378	7,040,595
AGRICULTURE, FORESTRY, FISHING	11	3	35,607	12	112,947
MINING	21	D	D	D	D
UTILITIES	22	D	D	4	54,533
CONSTRUCTION	23	127	3,723,423	499	44,337,120
CONSTRUCTION OF BUILDINGS	236	27	1,655,700	140	31,163,749
HEAVY CONSTRUCTION & HIGHWAYS	237	11	706,003	31	1,996,804
SPECIAL TRADE CONTRACTORS	238	89	1,361,720	328	11,176,567
MANUFACTURING	31-33	23	239,294	176	4,346,824
WHOLESALE TRADE	42	131	800,334	746	17,026,392
DURABLE GOODS	423	87	623,682	496	11,205,002
NONDURABLE GOODS	424	44	176,652	240	5,727,991
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	93,399
TRANSPORTATION & WAREHOUSING	48-49	-	-	14	299,416
INFORMATION	51	68	470,662	201	7,527,148
FINANCE, INSURANCE	52	14	51,970	57	906,574
REAL ESTATE, RENTAL/LEASING	53	38	69,384	147	2,863,549
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	28	50,717	151	1,823,616
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	41	91,240	238	3,187,305
ARTS, ENTERTAINMENT & RECREATION	71	D	D	20	1,188,378
ACCOMMODATIONS & FOOD SERVICES	72	20	745,189	136	18,706,510
ACCOMMODATIONS	721	7	277,350	25	4,780,711
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	467,839	111	13,925,799
OTHER SERVICES	81	23	213,765	172	4,614,469
REPAIR & MAINTENANCE	811	18	75,956	114	3,445,261
PERSONAL SERVICE	812	5	137,809	50	966,426
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	8	202,782
PUBLIC ADMINISTRATION, OTHER	92.00	6	52,298	7	651,562
TOTAL ALL INDUSTRIES		751	\$8,057,417	3,526	\$181,229,942

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	2,002	\$383,456,123	792	\$39,371,690
MOTOR VEHICLES & PARTS	441	122	79,356,843	36	8,534,676
NEW & USED AUTO DEALERS	4411	37	58,026,452	10	6,323,127
RV, BOAT, MOTORCYCLE DEALERS	4412	31	10,405,565	5	162,424
AUTOMOTIVE PARTS & TIRE	4413	54	10,924,826	21	2,049,125
FURNITURE & HOME FURNISHING	442	80	15,486,368	40	1,131,432
ELECTRONICS & APPLIANCES	443	184	15,039,769	92	1,728,979
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	11,244,994	33	950,201
COMPUTERS & SOFTWARE	44312	121	3,364,519	59	778,778
CAMERA & PHOTO SUPPLIES	44313	3	430,256	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	54,887,571	48	3,440,214
BUILDING MATERIALS	4441	94	50,764,810	34	2,659,247
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	4,122,761	14	780,967
FOOD & BEVERAGE STORES	445	84	27,896,887	24	4,924,549
GROCERY & CONVENIENCE STORES	4451	43	27,267,446	16	4,891,919
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	629,441	8	32,630
DRUG/HEALTH STORES	446	98	9,983,348	46	768,756
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	76	10,211,798	12	1,023,618
APPAREL & ACCESSORIES	448	148	28,365,739	51	640,582
CLOTHING & SHOE STORES	4481, 4482	122	26,384,892	41	436,212
JEWELRY & LUGGAGE STORES	4483	26	1,980,847	10	204,370
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	150	15,226,848	54	5,996,836
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	11,825,657	28	444,482
BOOK/PERIODICAL/MUSIC STORE	4512	62	3,401,191	26	5,552,354
GENERAL MERCHANDISE STORES	452	25	84,319,118	8	3,479,269
DEPARTMENT STORES	4521	4	23,367,896	D	D
GENERAL MERCHANDISE STORES	4529	21	60,951,222	8	3,479,269
E-COMMERCE & MAIL ORDER	4541	93	4,193,030	60	971,151
MISCELLANEOUS RETAILERS	453, 4542, 4543	809	38,488,804	321	6,731,628
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>1,121,522</u>	<u>9</u>	<u>253,063</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>650,065</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>481,713</u>	<u>4</u>	<u>12,669</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,708</u>	<u>184,977,911</u>	<u>417</u>	<u>60,416,777</u>
CONSTRUCTION OF BUILDINGS	236	530	98,507,753	91	36,830,180
HEAVY CONSTRUCTION & HIGHWAYS	237	68	17,726,978	31	10,522,481
SPECIAL TRADE CONTRACTORS	238	1,110	68,743,180	295	13,064,116
<u>MANUFACTURING</u>	<u>31-33</u>	<u>414</u>	<u>22,993,559</u>	<u>120</u>	<u>2,005,696</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,268</u>	<u>63,906,129</u>	<u>584</u>	<u>13,929,529</u>
DURABLE GOODS	423	875	49,543,775	401	10,783,838
NONDURABLE GOODS	424	380	14,269,385	178	3,135,085
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	92,969	5	10,606
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>76</u>	<u>7,291,245</u>	<u>17</u>	<u>666,652</u>
<u>INFORMATION</u>	<u>51</u>	<u>291</u>	<u>31,999,166</u>	<u>177</u>	<u>4,422,061</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>95</u>	<u>5,550,753</u>	<u>45</u>	<u>579,837</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>302</u>	<u>17,766,425</u>	<u>108</u>	<u>2,015,141</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>367</u>	<u>9,692,210</u>	<u>136</u>	<u>1,730,281</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>634</u>	<u>22,330,840</u>	<u>175</u>	<u>4,537,650</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>74</u>	<u>6,053,782</u>	<u>17</u>	<u>522,723</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>477</u>	<u>84,794,208</u>	<u>110</u>	<u>11,008,226</u>
ACCOMMODATIONS	721	66	12,597,897	15	2,135,113
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	411	72,196,311	95	8,873,113
<u>OTHER SERVICES</u>	<u>81</u>	<u>571</u>	<u>25,249,219</u>	<u>119</u>	<u>2,734,863</u>
REPAIR & MAINTENANCE	811	377	19,594,046	72	2,155,816
PERSONAL SERVICE	812	174	5,027,415	43	533,230
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	627,758	4	45,817
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>424,218</u>	<u>10</u>	<u>530,644</u>
TOTAL ALL INDUSTRIES		8,337	\$868,739,088	2,840	\$144,737,502

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	YAKIMA*
RETAIL TRADE	44-45	1,891	\$339,162,613
MOTOR VEHICLES & PARTS	441	213	93,753,662
NEW & USED AUTO DEALERS	4411	109	70,874,604
RV, BOAT, MOTORCYCLE DEALERS	4412	22	7,332,539
AUTOMOTIVE PARTS & TIRE	4413	82	15,546,519
FURNITURE & HOME FURNISHING	442	75	9,550,305
ELECTRONICS & APPLIANCES	443	173	8,748,517
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	5,824,353
COMPUTERS & SOFTWARE	44312	124	2,924,164
CAMERA & PHOTO SUPPLIES	44313	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	39,057,878
BUILDING MATERIALS	4441	79	35,977,736
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	3,080,142
FOOD & BEVERAGE STORES	445	130	26,041,833
GROCERY & CONVENIENCE STORES	4451	86	24,955,031
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	1,086,802
DRUG/HEALTH STORES	446	88	10,504,641
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	73	10,108,265
APPAREL & ACCESSORIES	448	122	14,014,709
CLOTHING & SHOE STORES	4481, 4482	99	12,103,356
JEWELRY & LUGGAGE STORES	4483	23	1,911,353
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	8,331,925
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	6,505,230
BOOK/PERIODICAL/MUSIC STORE	4512	47	1,826,695
GENERAL MERCHANDISE STORES	452	23	82,514,263
DEPARTMENT STORES	4521	6	21,239,006
GENERAL MERCHANDISE STORES	4529	17	61,275,257
E-COMMERCE & MAIL ORDER	4541	77	1,863,189
MISCELLANEOUS RETAILERS	453, 4542, 4543	695	34,673,426
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>896,666</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>323,132</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>199,085</u>
CONSTRUCTION	23	1,101	109,897,233
CONSTRUCTION OF BUILDINGS	236	295	56,558,379
HEAVY CONSTRUCTION & HIGHWAYS	237	63	10,778,803
SPECIAL TRADE CONTRACTORS	238	743	42,560,051
MANUFACTURING	31-33	301	19,329,154
WHOLESALE TRADE	42	1,205	87,279,263
DURABLE GOODS	423	839	59,809,849
NONDURABLE GOODS	424	352	27,367,150
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	102,264
TRANSPORTATION & WAREHOUSING	48-49	60	2,845,339
INFORMATION	51	267	31,980,305
FINANCE, INSURANCE	52	88	6,626,619
REAL ESTATE, RENTAL/LEASING	53	267	24,691,469
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	288	7,278,946
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	457	15,372,331
ARTS, ENTERTAINMENT & RECREATION	71	66	5,228,630
ACCOMMODATIONS & FOOD SERVICES	72	469	61,137,532
ACCOMMODATIONS	721	58	12,593,919
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	411	48,543,613
OTHER SERVICES	81	525	20,236,135
REPAIR & MAINTENANCE	811	348	15,264,853
PERSONAL SERVICE	812	156	4,224,819
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	746,463
PUBLIC ADMINISTRATION, OTHER	92,00	7	265,803
TOTAL ALL INDUSTRIES		7,043	\$732,750,255

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 3, 2006 to Quarter 3, 2007
(Dollars in Thousands)

City	3rd Quarter, 2006	3rd Quarter, 2007	Percent Change
Aberdeen	\$111,685	\$115,046	3.0%
Auburn	478,825	490,363	2.4%
Bellevue	1,324,102	1,518,323	14.7%
Bellingham	551,022	569,128	3.3%
Bremerton	203,510	212,469	4.4%
Camas	41,242	40,305	-2.3%
Centralia	72,021	82,019	13.9%
Chehalis	109,883	118,616	7.9%
Colville	46,885	51,443	9.7%
Des Moines	57,282	66,631	16.3%
Edmonds	157,810	155,500	-1.5%
Ellensburg	98,052	97,119	-1.0%
Everett	710,870	739,589	4.0%
Federal Way	359,651	378,039	5.1%
Fife	259,466	233,912	-9.8%
Issaquah	350,364	369,620	5.5%
Kelso	59,491	60,373	1.5%
Kennewick	329,333	369,960	12.3%
Kent	674,232	673,490	-0.1%
Kirkland	489,848	463,036	-5.5%
Lacey	242,290	298,811	23.3%
Longview	190,284	203,647	7.0%
Lynnwood	549,102	570,781	3.9%
Marysville	181,768	211,622	16.4%
Mercer Island	67,974	90,570	33.2%
Moses Lake	133,805	165,995	24.1%
Mount Vernon	185,782	188,177	1.3%
Mountlake Terrace	38,427	35,586	-7.4%
Oak Harbor	87,803	93,188	6.1%
Olympia	495,543	475,342	-4.1%
Omak	37,268	48,875	31.1%
Pasco	215,039	222,128	3.3%
Port Angeles	97,604	103,733	6.3%
Port Townsend	49,807	50,877	2.1%
Pullman	85,643	104,782	22.3%
Puyallup	479,436	460,745	-3.9%
Redmond	510,801	553,741	8.4%
Renton	549,008	598,769	9.1%
Richland	192,924	211,177	9.5%
Sea Tac	315,908	301,518	-4.6%
Seattle	4,075,976	4,439,048	8.9%
Shelton	52,270	59,748	14.3%
Spokane	998,516	1,025,932	2.7%
Sunnyside	65,485	59,820	-8.7%
Tacoma	1,168,124	1,179,639	1.0%
Tukwila	519,729	552,779	6.4%
Vancouver	674,864	702,266	4.1%
Walla Walla	132,043	132,512	0.4%
Wenatchee	217,890	220,081	1.0%
Yakima	365,991	389,736	6.5%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>568</u>	<u>\$73,426,302</u>	<u>1,191</u>	<u>\$242,433,877</u>
MOTOR VEHICLES & PARTS	441	28	21,562,817	82	102,883,253
NEW & USED AUTO DEALERS	4411	12	17,272,910	32	89,963,479
RV, BOAT, MOTORCYCLE DEALERS	4412	4	53,945	13	7,562,634
AUTOMOTIVE PARTS & TIRE	4413	12	4,235,962	37	5,357,140
FURNITURE & HOME FURNISHING	442	21	1,847,162	64	7,029,500
ELECTRONICS & APPLIANCES	443	65	1,163,085	126	5,668,315
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	669,571	46	852,874
COMPUTERS & SOFTWARE	44312	40	493,514	80	4,815,441
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	11,201,413	81	18,470,106
BUILDING MATERIALS	4441	24	10,770,554	65	16,362,049
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	430,859	16	2,108,057
FOOD & BEVERAGE STORES	445	22	6,097,208	39	8,397,463
GROCERY & CONVENIENCE STORES	4451	16	5,865,816	24	8,046,004
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	231,392	15	351,459
DRUG/HEALTH STORES	446	33	1,492,049	60	3,487,174
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,253,624	18	9,346,603
APPAREL & ACCESSORIES	448	46	1,726,674	90	27,556,420
CLOTHING & SHOE STORES	4481, 4482	36	1,218,061	77	26,564,033
JEWELRY & LUGGAGE STORES	4483	10	508,613	13	992,387
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	30	1,190,234	54	1,113,554
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	680,242	24	752,885
BOOK/PERIODICAL/MUSIC STORE	4512	14	509,992	30	360,669
GENERAL MERCHANDISE STORES	452	8	19,285,370	14	26,694,841
DEPARTMENT STORES	4521	D	D	4	2,588,471
GENERAL MERCHANDISE STORES	4529	8	19,285,370	10	24,106,370
E-COMMERCE & MAIL ORDER	4541	51	241,216	56	3,075,789
MISCELLANEOUS RETAILERS	453, 4542, 4543	225	6,365,450	507	28,710,859
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>54,411</u>	<u>13</u>	<u>34,809</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>51,145</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>15,121</u>	<u>7</u>	<u>738,941</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>258</u>	<u>13,974,564</u>	<u>1,378</u>	<u>61,852,231</u>
CONSTRUCTION OF BUILDINGS	236	61	2,317,785	253	27,551,080
HEAVY CONSTRUCTION & HIGHWAYS	237	12	714,974	54	8,598,308
SPECIAL TRADE CONTRACTORS	238	185	10,941,805	1,071	25,702,843
<u>MANUFACTURING</u>	<u>31-33</u>	<u>89</u>	<u>2,079,400</u>	<u>239</u>	<u>12,745,201</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>400</u>	<u>5,279,989</u>	<u>865</u>	<u>83,755,624</u>
DURABLE GOODS	423	275	4,229,481	608	73,632,333
NONDURABLE GOODS	424	121	1,045,414	244	9,962,243
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,094	13	161,048
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>134,735</u>	<u>27</u>	<u>324,458</u>
<u>INFORMATION</u>	<u>51</u>	<u>147</u>	<u>2,766,747</u>	<u>205</u>	<u>12,589,560</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>795,360</u>	<u>78</u>	<u>2,411,699</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>102</u>	<u>1,954,619</u>	<u>213</u>	<u>9,731,657</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>91</u>	<u>955,904</u>	<u>241</u>	<u>4,259,542</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>149</u>	<u>1,062,596</u>	<u>537</u>	<u>16,151,820</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>11</u>	<u>256,809</u>	<u>27</u>	<u>4,799,266</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>71</u>	<u>9,570,011</u>	<u>160</u>	<u>25,271,056</u>
ACCOMMODATIONS	721	8	1,301,804	7	2,427,983
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	8,268,207	153	22,843,073
<u>OTHER SERVICES</u>	<u>81</u>	<u>86</u>	<u>2,719,369</u>	<u>366</u>	<u>12,855,527</u>
REPAIR & MAINTENANCE	811	46	1,985,525	279	10,820,427
PERSONAL SERVICE	812	35	572,207	78	1,800,537
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	161,637	9	234,563
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>356,968</u>
TOTAL ALL INDUSTRIES		2,024	\$115,045,937	5,555	\$490,363,381

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,158</u>	<u>\$676,163,152</u>	<u>1,459</u>	<u>\$307,331,583</u>
MOTOR VEHICLES & PARTS	441	83	244,460,488	79	63,792,832
NEW & USED AUTO DEALERS	4411	39	228,045,307	22	50,308,023
RV, BOAT, MOTORCYCLE DEALERS	4412	10	10,240,548	22	7,913,949
AUTOMOTIVE PARTS & TIRE	4413	34	6,174,633	35	5,570,860
FURNITURE & HOME FURNISHING	442	163	38,089,817	65	10,056,552
ELECTRONICS & APPLIANCES	443	269	64,966,434	151	13,374,985
APPLIANCES, TV & OTHER ELECTRONICS	44311	63	40,345,088	47	10,170,213
COMPUTERS & SOFTWARE	44312	200	21,716,179	101	2,791,794
CAMERA & PHOTO SUPPLIES	44313	6	2,905,167	3	412,978
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	37,740,800	73	41,121,787
BUILDING MATERIALS	4441	98	36,284,864	57	39,518,758
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,455,936	16	1,603,029
FOOD & BEVERAGE STORES	445	86	18,808,172	49	16,741,497
GROCERY & CONVENIENCE STORES	4451	42	17,607,293	24	16,368,138
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	1,200,879	25	373,359
DRUG/HEALTH STORES	446	114	14,332,185	82	6,928,096
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	4,399,396	33	3,969,039
APPAREL & ACCESSORIES	448	197	124,953,065	125	26,781,757
CLOTHING & SHOE STORES	4481, 4482	152	110,377,712	102	25,011,481
JEWELRY & LUGGAGE STORES	4483	45	14,575,353	23	1,770,276
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	22,967,601	116	13,641,379
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	17,616,711	65	10,661,101
BOOK/PERIODICAL/MUSIC STORE	4512	49	5,350,890	51	2,980,278
GENERAL MERCHANDISE STORES	452	12	48,263,990	20	80,552,703
DEPARTMENT STORES	4521	5	33,750,872	4	23,011,337
GENERAL MERCHANDISE STORES	4529	7	14,513,118	16	57,541,366
E-COMMERCE & MAIL ORDER	4541	81	5,160,721	77	2,571,978
MISCELLANEOUS RETAILERS	453, 4542, 4543	886	52,020,483	589	27,798,978
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>226,027</u>	<u>9</u>	<u>103,165</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>31,429</u>	<u>4</u>	<u>216,815</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,105,054</u>	<u>6</u>	<u>33,253</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,231</u>	<u>338,089,071</u>	<u>1,121</u>	<u>83,611,744</u>
CONSTRUCTION OF BUILDINGS	236	863	252,706,165	315	47,755,589
HEAVY CONSTRUCTION & HIGHWAYS	237	126	13,331,334	38	5,278,403
SPECIAL TRADE CONTRACTORS	238	2,242	72,051,572	768	30,577,752
<u>MANUFACTURING</u>	<u>31-33</u>	<u>365</u>	<u>23,775,102</u>	<u>263</u>	<u>11,428,945</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,121</u>	<u>104,273,130</u>	<u>960</u>	<u>33,231,797</u>
DURABLE GOODS	423	781	90,016,924	668	25,460,473
NONDURABLE GOODS	424	325	14,014,691	281	7,705,086
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	241,515	11	66,238
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>869,841</u>	<u>44</u>	<u>4,295,747</u>
<u>INFORMATION</u>	<u>51</u>	<u>366</u>	<u>54,793,698</u>	<u>244</u>	<u>18,551,149</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>119</u>	<u>13,476,222</u>	<u>75</u>	<u>4,474,711</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>359</u>	<u>32,569,081</u>	<u>232</u>	<u>10,843,380</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>648</u>	<u>61,282,143</u>	<u>280</u>	<u>7,149,253</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,230</u>	<u>36,182,047</u>	<u>504</u>	<u>14,442,888</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>95</u>	<u>20,248,175</u>	<u>36</u>	<u>1,780,247</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>369</u>	<u>111,717,502</u>	<u>309</u>	<u>55,781,270</u>
ACCOMMODATIONS	721	23	33,544,780	23	7,297,434
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	346	78,172,722	286	48,483,836
<u>OTHER SERVICES</u>	<u>81</u>	<u>627</u>	<u>41,928,123</u>	<u>380</u>	<u>15,637,723</u>
REPAIR & MAINTENANCE	811	389	25,525,864	232	12,432,931
PERSONAL SERVICE	812	220	15,532,318	137	3,102,399
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	869,941	11	102,393
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>71</u>	<u>1,593,182</u>	<u>5</u>	<u>214,360</u>
TOTAL ALL INDUSTRIES		10,836	\$1,518,322,979	5,931	\$569,128,030

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>893</u>	<u>\$107,203,231</u>	<u>592</u>	<u>\$10,939,672</u>
MOTOR VEHICLES & PARTS	441	51	73,615,561	29	1,975,882
NEW & USED AUTO DEALERS	4411	21	67,386,911	6	576,892
RV, BOAT, MOTORCYCLE DEALERS	4412	7	3,743,330	3	6,268
AUTOMOTIVE PARTS & TIRE	4413	23	2,485,320	20	1,392,722
FURNITURE & HOME FURNISHING	442	41	3,022,860	30	573,332
ELECTRONICS & APPLIANCES	443	104	1,821,901	60	1,209,333
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	740,193	22	947,274
COMPUTERS & SOFTWARE	44312	64	743,285	38	262,059
CAMERA & PHOTO SUPPLIES	44313	3	338,423	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	3,299,401	50	1,619,607
BUILDING MATERIALS	4441	38	3,201,277	42	1,028,580
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	98,124	8	591,027
FOOD & BEVERAGE STORES	445	36	6,237,957	16	1,588,634
GROCERY & CONVENIENCE STORES	4451	24	6,169,293	6	1,431,883
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	68,664	10	156,751
DRUG/HEALTH STORES	446	57	2,333,507	24	513,510
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	2,329,661	4	426,559
APPAREL & ACCESSORIES	448	55	748,442	44	460,588
CLOTHING & SHOE STORES	4481, 4482	45	414,516	35	297,760
JEWELRY & LUGGAGE STORES	4483	10	333,926	9	162,828
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	2,133,945	32	249,652
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	1,023,691	15	200,094
BOOK/PERIODICAL/MUSIC STORE	4512	23	1,110,254	17	49,558
GENERAL MERCHANDISE STORES	452	12	3,041,830	7	356,292
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	3,041,830	7	356,292
E-COMMERCE & MAIL ORDER	4541	56	1,014,348	52	310,411
MISCELLANEOUS RETAILERS	453, 4542, 4543	358	7,603,818	244	1,655,872
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>152,476</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>216,579</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>54,888</u>	<u>4</u>	<u>136,553</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>655</u>	<u>39,589,204</u>	<u>720</u>	<u>11,926,041</u>
CONSTRUCTION OF BUILDINGS	236	131	17,128,623	106	3,772,577
HEAVY CONSTRUCTION & HIGHWAYS	237	32	9,900,284	28	636,954
SPECIAL TRADE CONTRACTORS	238	492	12,560,297	586	7,516,510
<u>MANUFACTURING</u>	<u>31-33</u>	<u>139</u>	<u>2,620,403</u>	<u>97</u>	<u>1,445,270</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>616</u>	<u>16,020,085</u>	<u>392</u>	<u>2,460,957</u>
DURABLE GOODS	423	435	10,541,327	263	1,701,635
NONDURABLE GOODS	424	174	5,464,650	125	752,369
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	14,108	4	6,953
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>323,347</u>	<u>11</u>	<u>251,338</u>
<u>INFORMATION</u>	<u>51</u>	<u>193</u>	<u>6,583,200</u>	<u>142</u>	<u>1,805,909</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>850,120</u>	<u>41</u>	<u>540,045</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>161</u>	<u>6,559,503</u>	<u>99</u>	<u>1,000,105</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>168</u>	<u>1,975,192</u>	<u>97</u>	<u>1,867,632</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>331</u>	<u>4,027,945</u>	<u>227</u>	<u>1,881,998</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>245,832</u>	<u>11</u>	<u>1,517,447</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>144</u>	<u>18,217,819</u>	<u>36</u>	<u>3,440,073</u>
ACCOMMODATIONS	721	8	2,648,878	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	15,568,941	36	3,440,073
<u>OTHER SERVICES</u>	<u>81</u>	<u>223</u>	<u>6,206,830</u>	<u>116</u>	<u>936,287</u>
REPAIR & MAINTENANCE	811	145	4,362,614	76	522,166
PERSONAL SERVICE	812	71	1,752,023	40	414,121
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	92,193	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>1,773,678</u>	<u>5</u>	<u>2,719</u>
TOTAL ALL INDUSTRIES		3,630	\$212,469,295	2,594	\$40,304,522

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>645</u>	<u>\$36,860,637</u>	<u>591</u>	<u>\$74,262,329</u>
MOTOR VEHICLES & PARTS	441	43	10,244,858	35	16,232,690
NEW & USED AUTO DEALERS	4411	20	5,169,061	14	13,749,933
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,686,776	D	D
AUTOMOTIVE PARTS & TIRE	4413	19	3,389,021	21	2,482,757
FURNITURE & HOME FURNISHING	442	27	1,092,415	19	1,769,480
ELECTRONICS & APPLIANCES	443	71	1,472,762	59	830,570
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	1,010,607	24	694,888
COMPUTERS & SOFTWARE	44312	42	414,088	35	135,682
CAMERA & PHOTO SUPPLIES	44313	3	48,067	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	2,546,655	38	11,828,513
BUILDING MATERIALS	4441	20	2,340,510	30	10,869,472
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	206,145	8	959,041
FOOD & BEVERAGE STORES	445	19	4,047,171	9	2,391,959
GROCERY & CONVENIENCE STORES	4451	16	3,940,921	5	2,391,556
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	106,250	4	403
DRUG/HEALTH STORES	446	33	1,246,612	26	795,912
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,234,039	9	1,961,387
APPAREL & ACCESSORIES	448	51	5,053,017	37	1,357,479
CLOTHING & SHOE STORES	4481, 4482	42	4,853,442	32	1,214,237
JEWELRY & LUGGAGE STORES	4483	9	199,575	5	143,242
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	1,891,119	37	1,294,320
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	1,803,121	24	1,260,042
BOOK/PERIODICAL/MUSIC STORE	4512	15	87,998	13	34,278
GENERAL MERCHANDISE STORES	452	7	297,046	11	26,375,981
DEPARTMENT STORES	4521	D	D	3	4,901,055
GENERAL MERCHANDISE STORES	4529	7	297,046	8	21,474,926
E-COMMERCE & MAIL ORDER	4541	46	220,986	49	268,764
MISCELLANEOUS RETAILERS	453, 4542, 4543	263	7,513,957	262	9,155,274
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>181,354</u>	<u>6</u>	<u>65,723</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>45,970</u>	<u>3</u>	<u>11,670</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>3,885</u>	<u>5</u>	<u>69,259</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>383</u>	<u>14,701,577</u>	<u>337</u>	<u>15,451,604</u>
CONSTRUCTION OF BUILDINGS	236	69	6,722,331	68	4,507,461
HEAVY CONSTRUCTION & HIGHWAYS	237	19	3,335,500	12	6,696,191
SPECIAL TRADE CONTRACTORS	238	295	4,643,746	257	4,247,952
<u>MANUFACTURING</u>	<u>31-33</u>	<u>101</u>	<u>1,038,261</u>	<u>83</u>	<u>2,360,718</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>437</u>	<u>5,867,869</u>	<u>411</u>	<u>10,122,784</u>
DURABLE GOODS	423	306	4,751,795	294	8,117,368
NONDURABLE GOODS	424	124	1,107,139	112	1,995,124
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	8,935	5	10,292
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>195,562</u>	<u>11</u>	<u>952,503</u>
<u>INFORMATION</u>	<u>51</u>	<u>139</u>	<u>2,970,755</u>	<u>140</u>	<u>1,886,468</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>121,527</u>	<u>33</u>	<u>221,920</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>1,721,954</u>	<u>105</u>	<u>1,881,253</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>95</u>	<u>669,487</u>	<u>97</u>	<u>1,787,867</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>166</u>	<u>1,934,877</u>	<u>151</u>	<u>951,431</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>11</u>	<u>450,351</u>	<u>7</u>	<u>294,084</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>82</u>	<u>12,277,395</u>	<u>53</u>	<u>6,438,330</u>
ACCOMMODATIONS	721	8	1,490,412	3	846,903
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	10,786,983	50	5,591,427
<u>OTHER SERVICES</u>	<u>81</u>	<u>119</u>	<u>2,977,159</u>	<u>104</u>	<u>1,858,513</u>
REPAIR & MAINTENANCE	811	74	2,227,917	68	1,372,436
PERSONAL SERVICE	812	40	613,187	30	395,207
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	136,055	6	90,870
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		2,339	\$82,018,620	2,137	\$118,616,456

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>433</u>	<u>\$33,417,330</u>	<u>489</u>	<u>\$16,793,487</u>
MOTOR VEHICLES & PARTS	441	21	8,764,952	16	1,834,400
NEW & USED AUTO DEALERS	4411	7	6,153,216	6	1,689,366
RV, BOAT, MOTORCYCLE DEALERS	4412	3	623,618	5	125,745
AUTOMOTIVE PARTS & TIRE	4413	11	1,988,118	5	19,289
FURNITURE & HOME FURNISHING	442	12	1,059,966	31	315,128
ELECTRONICS & APPLIANCES	443	41	212,967	54	425,173
APPLIANCES, TV & OTHER ELECTRONICS	44311	15	117,145	26	316,572
COMPUTERS & SOFTWARE	44312	26	95,822	28	108,601
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	3,504,297	31	601,839
BUILDING MATERIALS	4441	19	2,988,311	31	601,839
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	515,986	D	D
FOOD & BEVERAGE STORES	445	3	1,717,066	9	4,843,124
GROCERY & CONVENIENCE STORES	4451	3	1,717,066	5	4,766,290
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	4	76,834
DRUG/HEALTH STORES	446	25	213,740	28	2,309,693
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	575,274	10	1,152,089
APPAREL & ACCESSORIES	448	33	273,926	31	1,203,016
CLOTHING & SHOE STORES	4481, 4482	30	244,189	27	1,140,077
JEWELRY & LUGGAGE STORES	4483	3	29,737	4	62,939
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	25	1,289,512	24	39,652
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	1,105,159	13	18,651
BOOK/PERIODICAL/MUSIC STORE	4512	12	184,353	11	21,001
GENERAL MERCHANDISE STORES	452	5	13,073,409	3	790,329
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	13,073,409	3	790,329
E-COMMERCE & MAIL ORDER	4541	44	185,066	45	228,158
MISCELLANEOUS RETAILERS	453, 4542, 4543	194	2,547,155	207	3,050,886
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>151,203</u>	<u>8</u>	<u>663,103</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>68,836</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>139</u>	<u>4,965,106</u>	<u>655</u>	<u>25,422,266</u>
CONSTRUCTION OF BUILDINGS	236	22	2,587,029	122	20,049,455
HEAVY CONSTRUCTION & HIGHWAYS	237	14	866,796	24	1,555,461
SPECIAL TRADE CONTRACTORS	238	103	1,511,281	509	3,817,350
<u>MANUFACTURING</u>	<u>31-33</u>	<u>66</u>	<u>1,666,167</u>	<u>77</u>	<u>879,387</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>286</u>	<u>2,470,805</u>	<u>237</u>	<u>1,691,918</u>
DURABLE GOODS	423	198	2,191,594	149	1,328,968
NONDURABLE GOODS	424	85	275,969	83	359,681
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,242	5	3,269
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>111,101</u>	<u>8</u>	<u>410,270</u>
<u>INFORMATION</u>	<u>51</u>	<u>108</u>	<u>986,598</u>	<u>153</u>	<u>3,394,428</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>24</u>	<u>623,211</u>	<u>33</u>	<u>973,057</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>61</u>	<u>560,749</u>	<u>80</u>	<u>2,481,885</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>60</u>	<u>206,662</u>	<u>75</u>	<u>773,745</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>82</u>	<u>657,596</u>	<u>269</u>	<u>1,427,356</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>157,300</u>	<u>8</u>	<u>371,316</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>33</u>	<u>3,539,880</u>	<u>54</u>	<u>9,827,768</u>
ACCOMMODATIONS	721	3	762,145	8	625,893
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	2,777,735	46	9,201,875
<u>OTHER SERVICES</u>	<u>81</u>	<u>64</u>	<u>1,859,970</u>	<u>109</u>	<u>1,506,541</u>
REPAIR & MAINTENANCE	811	40	1,485,220	77	1,246,696
PERSONAL SERVICE	812	21	277,328	32	259,845
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	97,422	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>14,041</u>
TOTAL ALL INDUSTRIES		1,374	\$51,442,514	2,260	\$66,630,568

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>912</u>	<u>\$76,833,679</u>	<u>604</u>	<u>\$46,518,859</u>
MOTOR VEHICLES & PARTS	441	34	48,447,967	33	14,926,478
NEW & USED AUTO DEALERS	4411	16	46,646,400	8	8,835,889
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,258,401	8	3,518,773
AUTOMOTIVE PARTS & TIRE	4413	12	543,166	17	2,571,816
FURNITURE & HOME FURNISHING	442	66	1,947,191	25	3,843,770
ELECTRONICS & APPLIANCES	443	88	932,714	56	539,400
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	587,273	21	286,304
COMPUTERS & SOFTWARE	44312	60	345,441	32	243,986
CAMERA & PHOTO SUPPLIES	44313	D	D	3	9,110
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	802,318	28	3,907,351
BUILDING MATERIALS	4441	51	670,755	22	1,929,796
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	131,563	6	1,977,555
FOOD & BEVERAGE STORES	445	40	5,755,309	16	3,733,183
GROCERY & CONVENIENCE STORES	4451	13	5,321,184	7	3,557,198
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	434,125	9	175,985
DRUG/HEALTH STORES	446	54	1,641,660	32	645,328
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,101,625	18	3,165,744
APPAREL & ACCESSORIES	448	63	5,510,197	49	818,080
CLOTHING & SHOE STORES	4481, 4482	53	5,230,698	40	557,577
JEWELRY & LUGGAGE STORES	4483	10	279,499	9	260,503
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	1,039,680	42	630,532
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	857,118	22	552,271
BOOK/PERIODICAL/MUSIC STORE	4512	25	182,562	20	78,261
GENERAL MERCHANDISE STORES	452	10	1,894,300	9	10,196,953
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	1,894,300	9	10,196,953
E-COMMERCE & MAIL ORDER	4541	54	901,935	54	433,870
MISCELLANEOUS RETAILERS	453, 4542, 4543	380	6,858,783	242	3,678,170
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>52,304</u>	<u>7</u>	<u>606,732</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>2,702</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>109,936</u>	<u>3</u>	<u>58,189</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,439</u>	<u>27,070,362</u>	<u>359</u>	<u>12,098,546</u>
CONSTRUCTION OF BUILDINGS	236	312	11,618,697	66	4,229,278
HEAVY CONSTRUCTION & HIGHWAYS	237	44	668,636	20	1,172,320
SPECIAL TRADE CONTRACTORS	238	1,083	14,783,029	273	6,696,948
<u>MANUFACTURING</u>	<u>31-33</u>	<u>140</u>	<u>2,113,035</u>	<u>83</u>	<u>1,124,662</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>501</u>	<u>5,772,715</u>	<u>415</u>	<u>5,672,273</u>
DURABLE GOODS	423	331	4,565,631	277	3,998,897
NONDURABLE GOODS	424	165	1,202,894	134	1,667,882
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,190	4	5,494
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>447,957</u>	<u>5</u>	<u>70,015</u>
<u>INFORMATION</u>	<u>51</u>	<u>173</u>	<u>5,756,063</u>	<u>139</u>	<u>3,014,056</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,079,088</u>	<u>39</u>	<u>1,290,667</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>145</u>	<u>3,900,926</u>	<u>107</u>	<u>2,193,947</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>202</u>	<u>2,308,113</u>	<u>98</u>	<u>1,398,977</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>529</u>	<u>5,154,916</u>	<u>137</u>	<u>5,144,931</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,583,868</u>	<u>18</u>	<u>329,846</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>130</u>	<u>18,119,741</u>	<u>85</u>	<u>14,501,372</u>
ACCOMMODATIONS	721	10	1,431,127	9	2,817,271
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	16,688,614	76	11,684,101
<u>OTHER SERVICES</u>	<u>81</u>	<u>249</u>	<u>5,194,868</u>	<u>100</u>	<u>3,090,308</u>
REPAIR & MAINTENANCE	811	170	4,190,452	59	2,598,244
PERSONAL SERVICE	812	75	997,062	36	372,426
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	7,354	5	119,638
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>5,823</u>
TOTAL ALL INDUSTRIES		4,534	\$155,500,273	2,203	\$97,119,203

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,623</u>	<u>\$335,882,625</u>	<u>1,108</u>	<u>\$201,429,736</u>
MOTOR VEHICLES & PARTS	441	121	116,911,075	42	20,200,836
NEW & USED AUTO DEALERS	4411	41	96,237,371	11	14,421,783
RV, BOAT, MOTORCYCLE DEALERS	4412	27	10,792,366	5	292,025
AUTOMOTIVE PARTS & TIRE	4413	53	9,881,338	26	5,487,028
FURNITURE & HOME FURNISHING	442	92	9,606,292	66	3,316,343
ELECTRONICS & APPLIANCES	443	187	19,355,014	116	12,820,620
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	14,713,561	38	10,730,829
COMPUTERS & SOFTWARE	44312	122	3,972,799	78	2,089,791
CAMERA & PHOTO SUPPLIES	44313	3	668,654	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	105	27,531,296	66	23,081,442
BUILDING MATERIALS	4441	88	25,227,457	56	22,849,879
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	2,303,839	10	231,563
FOOD & BEVERAGE STORES	445	86	15,690,923	41	14,558,419
GROCERY & CONVENIENCE STORES	4451	63	15,352,189	21	13,192,146
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	338,734	20	1,366,273
DRUG/HEALTH STORES	446	88	8,093,527	68	4,788,850
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	6,734,935	20	3,941,022
APPAREL & ACCESSORIES	448	94	12,094,195	80	10,693,876
CLOTHING & SHOE STORES	4481, 4482	75	10,182,770	64	9,611,407
JEWELRY & LUGGAGE STORES	4483	19	1,911,425	16	1,082,469
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	84	9,483,765	63	10,380,017
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	7,395,595	33	7,948,105
BOOK/PERIODICAL/MUSIC STORE	4512	32	2,088,170	30	2,431,912
GENERAL MERCHANDISE STORES	452	17	74,872,033	17	72,112,499
DEPARTMENT STORES	4521	4	18,732,535	4	18,348,375
GENERAL MERCHANDISE STORES	4529	13	56,139,498	13	53,764,124
E-COMMERCE & MAIL ORDER	4541	62	1,785,359	54	931,936
MISCELLANEOUS RETAILERS	453, 4542, 4543	645	33,724,211	475	24,603,876
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>70,083</u>	<u>9</u>	<u>285,129</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>2,516,162</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>101,745</u>	<u>3</u>	<u>11,388</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,160</u>	<u>131,217,945</u>	<u>1,407</u>	<u>52,783,599</u>
CONSTRUCTION OF BUILDINGS	236	451	79,504,712	287	27,425,328
HEAVY CONSTRUCTION & HIGHWAYS	237	79	10,116,308	52	5,804,611
SPECIAL TRADE CONTRACTORS	238	1,630	41,596,925	1,068	19,553,660
<u>MANUFACTURING</u>	<u>31-33</u>	<u>294</u>	<u>19,017,532</u>	<u>174</u>	<u>4,636,948</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,103</u>	<u>65,416,910</u>	<u>643</u>	<u>16,105,135</u>
DURABLE GOODS	423	780	49,207,118	428	13,651,877
NONDURABLE GOODS	424	311	16,056,993	206	2,240,842
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	152,799	9	212,416
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>3,023,365</u>	<u>18</u>	<u>240,895</u>
<u>INFORMATION</u>	<u>51</u>	<u>293</u>	<u>40,107,954</u>	<u>194</u>	<u>13,547,705</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>103</u>	<u>14,096,379</u>	<u>78</u>	<u>2,897,932</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>274</u>	<u>18,142,932</u>	<u>202</u>	<u>8,516,373</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>343</u>	<u>7,115,752</u>	<u>211</u>	<u>12,806,641</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>854</u>	<u>15,856,307</u>	<u>593</u>	<u>7,874,552</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>49</u>	<u>5,224,336</u>	<u>26</u>	<u>3,402,362</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>358</u>	<u>59,645,409</u>	<u>231</u>	<u>43,396,585</u>
ACCOMMODATIONS	721	18	6,640,825	14	5,394,280
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	340	53,004,584	217	38,002,305
<u>OTHER SERVICES</u>	<u>81</u>	<u>480</u>	<u>21,881,677</u>	<u>366</u>	<u>9,038,700</u>
REPAIR & MAINTENANCE	811	340	16,366,059	246	7,032,766
PERSONAL SERVICE	812	125	4,130,596	110	1,952,375
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	1,385,022	10	53,559
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>271,831</u>	<u>5</u>	<u>1,065,071</u>
TOTAL ALL INDUSTRIES		8,015	\$739,588,944	5,269	\$378,039,271

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>480</u>	<u>\$152,457,261</u>	<u>943</u>	<u>\$196,249,697</u>
MOTOR VEHICLES & PARTS	441	43	115,389,110	40	23,209,145
NEW & USED AUTO DEALERS	4411	15	92,020,148	10	15,039,588
RV, BOAT, MOTORCYCLE DEALERS	4412	12	20,514,346	11	6,145,869
AUTOMOTIVE PARTS & TIRE	4413	16	2,854,616	19	2,023,688
FURNITURE & HOME FURNISHING	442	33	7,942,315	74	5,790,859
ELECTRONICS & APPLIANCES	443	59	699,101	104	3,366,067
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	506,629	38	1,365,681
COMPUTERS & SOFTWARE	44312	41	192,472	66	2,000,386
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	3,738,827	65	32,701,385
BUILDING MATERIALS	4441	31	3,738,827	52	32,285,941
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	13	415,444
FOOD & BEVERAGE STORES	445	8	196,846	24	6,021,333
GROCERY & CONVENIENCE STORES	4451	5	194,280	7	5,506,327
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	2,566	17	515,006
DRUG/HEALTH STORES	446	17	744,216	43	2,150,542
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,309,438	9	2,551,953
APPAREL & ACCESSORIES	448	27	46,155	59	6,731,574
CLOTHING & SHOE STORES	4481, 4482	24	43,963	50	6,393,840
JEWELRY & LUGGAGE STORES	4483	3	2,192	9	337,734
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	16	4,080,848	62	5,774,969
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	4,076,416	28	3,521,063
BOOK/PERIODICAL/MUSIC STORE	4512	5	4,432	34	2,253,906
GENERAL MERCHANDISE STORES	452	3	6,771,097	8	89,627,665
DEPARTMENT STORES	4521	-	-	3	11,988,349
GENERAL MERCHANDISE STORES	4529	3	6,771,097	5	77,639,316
E-COMMERCE & MAIL ORDER	4541	35	569,886	60	1,242,123
MISCELLANEOUS RETAILERS	453, 4542, 4543	195	10,969,422	395	17,082,082
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>24,977</u>	<u>13</u>	<u>519,293</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>60,771</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>435</u>	<u>20,774,088</u>	<u>1,589</u>	<u>74,383,114</u>
CONSTRUCTION OF BUILDINGS	236	67	11,889,544	316	46,384,297
HEAVY CONSTRUCTION & HIGHWAYS	237	25	2,734,554	61	3,525,202
SPECIAL TRADE CONTRACTORS	238	343	6,149,990	1,212	24,473,615
<u>MANUFACTURING</u>	<u>31-33</u>	<u>84</u>	<u>10,153,619</u>	<u>159</u>	<u>6,611,244</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>354</u>	<u>27,113,450</u>	<u>578</u>	<u>28,966,831</u>
DURABLE GOODS	423	249	22,454,057	394	27,376,264
NONDURABLE GOODS	424	101	4,584,747	176	1,582,383
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	74,646	8	8,184
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>539,226</u>	<u>21</u>	<u>359,450</u>
<u>INFORMATION</u>	<u>51</u>	<u>108</u>	<u>3,017,840</u>	<u>212</u>	<u>11,311,309</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>442,799</u>	<u>61</u>	<u>2,165,441</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>2,997,346</u>	<u>175</u>	<u>6,638,830</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>76</u>	<u>651,992</u>	<u>214</u>	<u>3,176,192</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>183</u>	<u>2,502,439</u>	<u>550</u>	<u>7,696,527</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>5</u>	<u>313,576</u>	<u>24</u>	<u>1,138,617</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>52</u>	<u>9,118,735</u>	<u>123</u>	<u>22,433,234</u>
ACCOMMODATIONS	721	12	2,901,668	3	1,854,109
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	6,217,067	120	20,579,125
<u>OTHER SERVICES</u>	<u>81</u>	<u>128</u>	<u>3,757,507</u>	<u>275</u>	<u>7,683,196</u>
REPAIR & MAINTENANCE	811	106	3,284,601	188	5,934,773
PERSONAL SERVICE	812	22	472,906	79	1,646,241
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	8	102,182
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>47,445</u>	<u>5</u>	<u>226,280</u>
TOTAL ALL INDUSTRIES		2,062	\$233,912,300	4,946	\$369,620,026

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>529</u>	<u>\$34,239,973</u>	<u>1,073</u>	<u>\$213,072,823</u>
MOTOR VEHICLES & PARTS	441	29	9,528,365	86	37,519,528
NEW & USED AUTO DEALERS	4411	10	6,818,509	36	25,233,956
RV, BOAT, MOTORCYCLE DEALERS	4412	6	2,238,464	10	6,163,757
AUTOMOTIVE PARTS & TIRE	4413	13	471,392	40	6,121,815
FURNITURE & HOME FURNISHING	442	18	597,297	46	7,953,248
ELECTRONICS & APPLIANCES	443	55	689,282	120	8,790,381
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	421,799	43	7,121,166
COMPUTERS & SOFTWARE	44312	30	267,483	77	1,669,215
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	2,196,681	48	19,726,081
BUILDING MATERIALS	4441	32	2,182,594	40	18,953,454
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	14,087	8	772,627
FOOD & BEVERAGE STORES	445	9	2,372,008	29	7,600,567
GROCERY & CONVENIENCE STORES	4451	5	2,330,120	14	7,456,275
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	41,888	15	144,292
DRUG/HEALTH STORES	446	21	792,213	61	4,307,475
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,334,980	21	6,122,714
APPAREL & ACCESSORIES	448	43	1,602,823	100	23,067,868
CLOTHING & SHOE STORES	4481, 4482	36	1,076,814	81	20,633,044
JEWELRY & LUGGAGE STORES	4483	7	526,009	19	2,434,824
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	32	638,644	73	10,362,291
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	451,754	42	7,745,183
BOOK/PERIODICAL/MUSIC STORE	4512	13	186,890	31	2,617,108
GENERAL MERCHANDISE STORES	452	4	11,363,237	14	67,169,223
DEPARTMENT STORES	4521	4	11,363,237	5	26,401,201
GENERAL MERCHANDISE STORES	4529	D	D	9	40,768,022
E-COMMERCE & MAIL ORDER	4541	46	178,707	62	1,226,224
MISCELLANEOUS RETAILERS	453, 4542, 4543	229	2,945,736	413	19,227,223
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>29,227</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>11,138</u>	<u>4</u>	<u>193,057</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>267</u>	<u>5,165,034</u>	<u>739</u>	<u>42,019,478</u>
CONSTRUCTION OF BUILDINGS	236	51	1,067,861	173	19,308,184
HEAVY CONSTRUCTION & HIGHWAYS	237	22	1,172,585	37	3,399,995
SPECIAL TRADE CONTRACTORS	238	194	2,924,588	529	19,311,299
<u>MANUFACTURING</u>	<u>31-33</u>	<u>67</u>	<u>776,356</u>	<u>148</u>	<u>4,031,436</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>365</u>	<u>4,151,713</u>	<u>707</u>	<u>33,379,185</u>
DURABLE GOODS	423	256	2,940,988	494	30,165,354
NONDURABLE GOODS	424	109	1,210,725	209	3,153,847
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	59,984
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>207,146</u>	<u>13</u>	<u>192,435</u>
<u>INFORMATION</u>	<u>51</u>	<u>107</u>	<u>1,824,236</u>	<u>206</u>	<u>11,706,875</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>24</u>	<u>262,528</u>	<u>64</u>	<u>3,789,385</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>84</u>	<u>898,076</u>	<u>173</u>	<u>4,695,978</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>67</u>	<u>591,302</u>	<u>176</u>	<u>3,279,389</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>125</u>	<u>673,703</u>	<u>324</u>	<u>6,124,514</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>628,131</u>	<u>31</u>	<u>2,244,562</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>46</u>	<u>8,788,261</u>	<u>171</u>	<u>35,185,511</u>
ACCOMMODATIONS	721	8	2,877,366	18	5,788,057
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	5,910,895	153	29,397,454
<u>OTHER SERVICES</u>	<u>81</u>	<u>89</u>	<u>1,771,496</u>	<u>232</u>	<u>9,969,225</u>
REPAIR & MAINTENANCE	811	57	1,110,631	150	7,983,364
PERSONAL SERVICE	812	29	360,805	72	1,710,313
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	300,060	10	275,548
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>383,993</u>	<u>3</u>	<u>47,291</u>
TOTAL ALL INDUSTRIES		1,795	\$60,373,086	4,070	\$369,960,371

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,478</u>	<u>\$265,831,925</u>	<u>1,233</u>	<u>\$228,086,712</u>
MOTOR VEHICLES & PARTS	441	67	36,051,706	53	97,844,352
NEW & USED AUTO DEALERS	4411	21	25,716,730	21	91,237,090
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,738,487	6	458,333
AUTOMOTIVE PARTS & TIRE	4413	37	6,596,489	26	6,148,929
FURNITURE & HOME FURNISHING	442	90	36,112,590	78	5,223,059
ELECTRONICS & APPLIANCES	443	170	12,190,220	148	3,393,418
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	2,339,720	47	2,078,411
COMPUTERS & SOFTWARE	44312	114	9,836,456	101	1,315,007
CAMERA & PHOTO SUPPLIES	44313	3	14,044	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	42,112,324	93	6,001,859
BUILDING MATERIALS	4441	90	37,681,180	76	5,695,329
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	4,431,144	17	306,530
FOOD & BEVERAGE STORES	445	60	13,770,802	47	7,263,672
GROCERY & CONVENIENCE STORES	4451	37	12,489,630	20	6,831,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	1,281,172	27	432,277
DRUG/HEALTH STORES	446	60	5,228,487	69	4,872,912
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	36	8,489,980	19	2,873,381
APPAREL & ACCESSORIES	448	85	9,693,116	82	5,723,350
CLOTHING & SHOE STORES	4481, 4482	68	9,122,045	67	5,176,100
JEWELRY & LUGGAGE STORES	4483	17	571,071	15	547,250
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	3,869,187	62	11,280,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	3,050,855	37	7,151,551
BOOK/PERIODICAL/MUSIC STORE	4512	31	818,332	25	4,128,781
GENERAL MERCHANDISE STORES	452	19	20,412,242	6	58,815,194
DEPARTMENT STORES	4521	3	9,788,590	3	418,892
GENERAL MERCHANDISE STORES	4529	16	10,623,652	3	58,396,302
E-COMMERCE & MAIL ORDER	4541	72	1,539,459	65	2,503,118
MISCELLANEOUS RETAILERS	453, 4542, 4543	633	76,361,812	511	22,292,065
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>89,438</u>	<u>16</u>	<u>75,418</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>38,526</u>	<u>4</u>	<u>113,256</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,099,897</u>	<u>7</u>	<u>186,998</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,808</u>	<u>78,917,697</u>	<u>2,266</u>	<u>77,520,213</u>
CONSTRUCTION OF BUILDINGS	236	361	34,574,371	497	34,042,129
HEAVY CONSTRUCTION & HIGHWAYS	237	83	6,647,626	84	10,524,565
SPECIAL TRADE CONTRACTORS	238	1,364	37,695,700	1,685	32,953,519
<u>MANUFACTURING</u>	<u>31-33</u>	<u>359</u>	<u>54,291,043</u>	<u>216</u>	<u>5,302,472</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,132</u>	<u>130,712,771</u>	<u>760</u>	<u>25,646,028</u>
DURABLE GOODS	423	785	91,711,715	518	21,197,402
NONDURABLE GOODS	424	331	38,897,954	231	4,270,164
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	103,102	11	178,462
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>1,517,757</u>	<u>29</u>	<u>1,082,004</u>
<u>INFORMATION</u>	<u>51</u>	<u>265</u>	<u>25,969,536</u>	<u>263</u>	<u>17,619,637</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>91</u>	<u>4,360,901</u>	<u>77</u>	<u>4,014,884</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>260</u>	<u>23,984,258</u>	<u>226</u>	<u>12,703,089</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>309</u>	<u>6,316,954</u>	<u>335</u>	<u>13,468,768</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>708</u>	<u>12,861,867</u>	<u>856</u>	<u>12,483,644</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>37</u>	<u>3,786,846</u>	<u>44</u>	<u>3,267,680</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>302</u>	<u>43,963,583</u>	<u>214</u>	<u>48,056,283</u>
ACCOMMODATIONS	721	20	5,885,444	6	8,301,440
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	282	38,078,139	208	39,754,843
<u>OTHER SERVICES</u>	<u>81</u>	<u>477</u>	<u>17,189,165</u>	<u>406</u>	<u>13,384,837</u>
REPAIR & MAINTENANCE	811	344	13,342,326	267	10,088,032
PERSONAL SERVICE	812	125	3,749,206	135	3,194,902
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	97,633	4	101,903
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>2,556,920</u>	<u>3</u>	<u>23,674</u>
TOTAL ALL INDUSTRIES		7,308	\$673,490,157	6,955	\$463,035,597

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	801	\$129,856,628	856	\$109,946,351
MOTOR VEHICLES & PARTS	441	32	13,310,601	55	38,603,486
NEW & USED AUTO DEALERS	4411	10	3,261,861	19	31,491,299
RV, BOAT, MOTORCYCLE DEALERS	4412	5	5,485,819	7	1,981,876
AUTOMOTIVE PARTS & TIRE	4413	17	4,562,921	29	5,130,311
FURNITURE & HOME FURNISHING	442	62	8,685,675	35	3,426,180
ELECTRONICS & APPLIANCES	443	96	6,385,349	92	1,723,398
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	5,257,531	31	734,044
COMPUTERS & SOFTWARE	44312	61	1,127,818	61	989,354
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	11,970,687	60	17,614,223
BUILDING MATERIALS	4441	40	11,895,270	46	16,819,118
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	75,417	14	795,105
FOOD & BEVERAGE STORES	445	23	8,345,657	19	6,831,668
GROCERY & CONVENIENCE STORES	4451	12	7,948,972	12	6,820,306
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	396,685	7	11,362
DRUG/HEALTH STORES	446	36	2,620,187	59	2,009,073
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,977,643	25	6,774,429
APPAREL & ACCESSORIES	448	45	1,304,084	50	1,209,456
CLOTHING & SHOE STORES	4481, 4482	36	732,214	41	754,708
JEWELRY & LUGGAGE STORES	4483	9	571,870	9	454,748
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	6,059,866	41	2,195,880
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	5,979,440	24	1,921,781
BOOK/PERIODICAL/MUSIC STORE	4512	18	80,426	17	274,099
GENERAL MERCHANDISE STORES	452	12	55,833,682	10	20,438,685
DEPARTMENT STORES	4521	3	14,114,976	D	D
GENERAL MERCHANDISE STORES	4529	9	41,718,706	10	20,438,685
E-COMMERCE & MAIL ORDER	4541	50	471,077	55	436,664
MISCELLANEOUS RETAILERS	453, 4542, 4543	343	12,892,120	355	8,683,209
AGRICULTURE, FORESTRY, FISHING	11	5	40,648	5	11,183
MINING	21	5	379,224	4	78,276
UTILITIES	22	5	18,264	5	43,865
CONSTRUCTION	23	955	97,000,895	492	29,709,911
CONSTRUCTION OF BUILDINGS	236	198	58,370,499	99	20,259,013
HEAVY CONSTRUCTION & HIGHWAYS	237	37	11,259,539	25	2,283,382
SPECIAL TRADE CONTRACTORS	238	720	27,370,857	368	7,167,516
MANUFACTURING	31-33	130	5,596,429	157	3,147,408
WHOLESALE TRADE	42	507	16,146,905	671	17,093,818
DURABLE GOODS	423	355	14,575,086	479	15,027,858
NONDURABLE GOODS	424	147	1,552,173	187	2,055,504
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	19,646	5	10,456
TRANSPORTATION & WAREHOUSING	48-49	13	152,664	23	388,043
INFORMATION	51	140	6,876,227	182	6,860,291
FINANCE, INSURANCE	52	53	1,703,877	52	1,007,343
REAL ESTATE, RENTAL/LEASING	53	155	4,486,240	153	5,021,183
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	142	1,585,388	142	3,296,954
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	365	5,942,612	221	2,963,840
ARTS, ENTERTAINMENT & RECREATION	71	18	1,768,927	25	1,374,024
ACCOMMODATIONS & FOOD SERVICES	72	119	21,487,433	110	16,755,745
ACCOMMODATIONS	721	5	1,577,051	9	574,323
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	114	19,910,382	101	16,181,422
OTHER SERVICES	81	209	5,768,478	178	5,721,704
REPAIR & MAINTENANCE	811	138	4,694,670	117	4,587,376
PERSONAL SERVICE	812	64	1,045,815	54	1,061,306
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	27,993	7	73,022
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	3	226,948
TOTAL ALL INDUSTRIES		3,623	\$298,811,055	3,279	\$203,646,887

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,324</u>	<u>\$388,110,193</u>	<u>892</u>	<u>\$119,153,348</u>
MOTOR VEHICLES & PARTS	441	85	99,685,766	45	13,714,814
NEW & USED AUTO DEALERS	4411	32	81,975,513	10	6,441,786
RV, BOAT, MOTORCYCLE DEALERS	4412	11	10,727,353	9	3,560,980
AUTOMOTIVE PARTS & TIRE	4413	42	6,982,900	26	3,712,048
FURNITURE & HOME FURNISHING	442	100	27,804,057	53	2,055,248
ELECTRONICS & APPLIANCES	443	151	26,233,921	91	7,391,558
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	23,076,244	35	7,083,710
COMPUTERS & SOFTWARE	44312	97	2,621,054	56	307,848
CAMERA & PHOTO SUPPLIES	44313	3	536,623	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	19,438,153	65	17,058,824
BUILDING MATERIALS	4441	68	18,084,243	48	15,814,764
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	1,353,910	17	1,244,060
FOOD & BEVERAGE STORES	445	43	6,931,540	30	10,202,512
GROCERY & CONVENIENCE STORES	4451	28	6,230,392	17	10,106,120
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	701,148	13	96,392
DRUG/HEALTH STORES	446	74	9,102,024	40	2,264,703
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,996,122	24	3,294,187
APPAREL & ACCESSORIES	448	111	76,673,580	54	13,257,815
CLOTHING & SHOE STORES	4481, 4482	89	69,245,788	44	12,263,751
JEWELRY & LUGGAGE STORES	4483	22	7,427,792	10	994,064
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	24,842,598	49	2,203,343
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	20,438,123	27	1,736,473
BOOK/PERIODICAL/MUSIC STORE	4512	30	4,404,475	22	466,870
GENERAL MERCHANDISE STORES	452	14	68,046,415	10	33,263,270
DEPARTMENT STORES	4521	6	46,669,967	3	7,469,503
GENERAL MERCHANDISE STORES	4529	8	21,376,448	7	25,793,767
E-COMMERCE & MAIL ORDER	4541	66	1,478,269	61	699,685
MISCELLANEOUS RETAILERS	453, 4542, 4543	506	25,877,748	370	13,747,389
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>217,468</u>	<u>8</u>	<u>53,910</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>553,058</u>	<u>7</u>	<u>457,708</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,536</u>	<u>49,960,878</u>	<u>1,118</u>	<u>35,093,098</u>
CONSTRUCTION OF BUILDINGS	236	278	27,263,655	195	17,400,300
HEAVY CONSTRUCTION & HIGHWAYS	237	50	1,257,232	37	1,476,116
SPECIAL TRADE CONTRACTORS	238	1,208	21,439,991	886	16,216,682
<u>MANUFACTURING</u>	<u>31-33</u>	<u>189</u>	<u>5,276,617</u>	<u>135</u>	<u>5,209,652</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>723</u>	<u>23,269,390</u>	<u>565</u>	<u>10,376,789</u>
DURABLE GOODS	423	494	19,805,556	401	8,225,470
NONDURABLE GOODS	424	216	3,312,252	157	2,137,147
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	151,582	7	14,172
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>599,891</u>	<u>24</u>	<u>931,224</u>
<u>INFORMATION</u>	<u>51</u>	<u>189</u>	<u>9,835,202</u>	<u>191</u>	<u>6,077,645</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>6,086,260</u>	<u>57</u>	<u>1,026,262</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>207</u>	<u>6,757,100</u>	<u>153</u>	<u>4,084,320</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>249</u>	<u>4,014,153</u>	<u>148</u>	<u>1,267,907</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>661</u>	<u>8,149,295</u>	<u>422</u>	<u>3,803,617</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>2,642,678</u>	<u>17</u>	<u>418,188</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>227</u>	<u>48,609,946</u>	<u>110</u>	<u>16,511,850</u>
ACCOMMODATIONS	721	12	9,780,800	3	547,520
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	215	38,829,146	107	15,964,330
<u>OTHER SERVICES</u>	<u>81</u>	<u>375</u>	<u>16,682,120</u>	<u>234</u>	<u>7,156,410</u>
REPAIR & MAINTENANCE	811	266	13,944,839	160	5,932,928
PERSONAL SERVICE	812	104	2,647,769	69	1,208,571
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	89,512	5	14,911
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>16,850</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		5,827	\$570,781,099	4,081	\$211,621,928

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>610</u>	<u>\$14,622,562</u>	<u>691</u>	<u>\$78,645,153</u>
MOTOR VEHICLES & PARTS	441	8	89,608	50	22,361,265
NEW & USED AUTO DEALERS	4411	3	84,420	21	18,047,152
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	1,283,461
AUTOMOTIVE PARTS & TIRE	4413	5	5,188	24	3,030,652
FURNITURE & HOME FURNISHING	442	46	772,210	27	2,041,028
ELECTRONICS & APPLIANCES	443	70	860,914	75	2,324,905
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	299,511	25	1,126,892
COMPUTERS & SOFTWARE	44312	45	561,403	50	1,198,013
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	1,430,212	41	13,195,837
BUILDING MATERIALS	4441	48	945,275	33	12,149,535
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	484,937	8	1,046,302
FOOD & BEVERAGE STORES	445	19	1,167,852	13	3,057,248
GROCERY & CONVENIENCE STORES	4451	D	D	9	3,050,863
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	1,167,852	4	6,385
DRUG/HEALTH STORES	446	25	1,899,594	39	714,760
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	458,310	14	3,178,570
APPAREL & ACCESSORIES	448	52	767,265	48	1,509,262
CLOTHING & SHOE STORES	4481, 4482	43	729,324	40	1,291,467
JEWELRY & LUGGAGE STORES	4483	9	37,941	8	217,795
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	38	491,724	42	1,686,766
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	163,736	25	915,329
BOOK/PERIODICAL/MUSIC STORE	4512	19	327,988	17	771,437
GENERAL MERCHANDISE STORES	452	4	2,609,034	8	17,750,571
DEPARTMENT STORES	4521	D	D	3	2,336,543
GENERAL MERCHANDISE STORES	4529	4	2,609,034	5	15,414,028
E-COMMERCE & MAIL ORDER	4541	52	774,861	48	382,576
MISCELLANEOUS RETAILERS	453, 4542, 4543	232	3,300,978	286	10,442,365
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>29,494</u>	<u>5</u>	<u>65,852</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>17,458</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>180,131</u>	<u>7</u>	<u>799,710</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,338</u>	<u>50,142,604</u>	<u>358</u>	<u>23,937,311</u>
CONSTRUCTION OF BUILDINGS	236	302	33,046,347	75	7,180,345
HEAVY CONSTRUCTION & HIGHWAYS	237	47	3,214,235	21	3,480,302
SPECIAL TRADE CONTRACTORS	238	989	13,882,022	262	13,276,664
<u>MANUFACTURING</u>	<u>31-33</u>	<u>89</u>	<u>768,514</u>	<u>89</u>	<u>2,447,725</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>340</u>	<u>2,751,303</u>	<u>571</u>	<u>16,098,129</u>
DURABLE GOODS	423	228	2,434,752	386	11,887,748
NONDURABLE GOODS	424	107	282,874	178	4,191,125
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	33,677	7	19,256
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>121,179</u>	<u>14</u>	<u>360,161</u>
<u>INFORMATION</u>	<u>51</u>	<u>134</u>	<u>3,761,027</u>	<u>172</u>	<u>4,140,974</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>40</u>	<u>1,193,181</u>	<u>48</u>	<u>2,116,100</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>2,016,830</u>	<u>130</u>	<u>3,532,730</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>156</u>	<u>1,760,452</u>	<u>108</u>	<u>9,342,796</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>481</u>	<u>6,013,267</u>	<u>170</u>	<u>3,105,102</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>613,605</u>	<u>16</u>	<u>812,615</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>43</u>	<u>4,878,981</u>	<u>94</u>	<u>16,237,725</u>
ACCOMMODATIONS	721	D	D	20	4,001,436
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	43	4,878,981	74	12,236,289
<u>OTHER SERVICES</u>	<u>81</u>	<u>135</u>	<u>1,699,437</u>	<u>130</u>	<u>4,353,296</u>
REPAIR & MAINTENANCE	811	89	745,684	90	3,576,047
PERSONAL SERVICE	812	46	953,753	34	683,249
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	6	94,000
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>271</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,525	\$90,570,296	2,603	\$165,995,379

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>814</u>	<u>\$97,997,649</u>	<u>481</u>	<u>\$10,545,326</u>
MOTOR VEHICLES & PARTS	441	62	33,325,327	8	123,842
NEW & USED AUTO DEALERS	4411	17	22,686,998	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	12	7,618,270	4	29,509
AUTOMOTIVE PARTS & TIRE	4413	33	3,020,059	4	94,333
FURNITURE & HOME FURNISHING	442	44	2,713,522	23	228,385
ELECTRONICS & APPLIANCES	443	88	3,391,554	56	1,138,756
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	2,635,989	20	121,131
COMPUTERS & SOFTWARE	44312	57	755,565	36	1,017,625
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	13,957,677	34	422,496
BUILDING MATERIALS	4441	49	13,055,766	30	407,434
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	901,911	4	15,062
FOOD & BEVERAGE STORES	445	30	6,979,782	16	3,232,982
GROCERY & CONVENIENCE STORES	4451	18	6,891,692	10	3,230,722
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	88,090	6	2,260
DRUG/HEALTH STORES	446	42	1,622,650	23	591,191
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,943,948	6	437,676
APPAREL & ACCESSORIES	448	43	2,562,248	32	188,663
CLOTHING & SHOE STORES	4481, 4482	34	2,404,548	29	184,084
JEWELRY & LUGGAGE STORES	4483	9	157,700	3	4,579
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	2,278,099	30	205,341
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	1,959,411	16	200,171
BOOK/PERIODICAL/MUSIC STORE	4512	25	318,688	14	5,170
GENERAL MERCHANDISE STORES	452	8	14,672,487	5	963,550
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	14,672,487	5	963,550
E-COMMERCE & MAIL ORDER	4541	48	312,716	48	238,274
MISCELLANEOUS RETAILERS	453, 4542, 4543	318	14,237,639	200	2,774,170
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>66,221</u>	<u>5</u>	<u>31,035</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>20,080</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>705</u>	<u>34,893,688</u>	<u>494</u>	<u>5,853,911</u>
CONSTRUCTION OF BUILDINGS	236	130	16,570,400	85	958,087
HEAVY CONSTRUCTION & HIGHWAYS	237	33	5,846,489	21	527,170
SPECIAL TRADE CONTRACTORS	238	542	12,476,799	388	4,368,654
<u>MANUFACTURING</u>	<u>31-33</u>	<u>120</u>	<u>4,673,262</u>	<u>74</u>	<u>819,173</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>504</u>	<u>13,389,283</u>	<u>289</u>	<u>4,705,234</u>
DURABLE GOODS	423	345	10,746,442	192	4,103,521
NONDURABLE GOODS	424	154	2,552,636	92	599,460
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	90,205	5	2,253
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>528,521</u>	<u>9</u>	<u>119,233</u>
<u>INFORMATION</u>	<u>51</u>	<u>185</u>	<u>4,566,162</u>	<u>117</u>	<u>3,123,014</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>1,152,612</u>	<u>37</u>	<u>248,561</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>142</u>	<u>4,339,162</u>	<u>97</u>	<u>2,829,625</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>157</u>	<u>1,699,062</u>	<u>75</u>	<u>669,228</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>295</u>	<u>4,799,629</u>	<u>244</u>	<u>1,065,249</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>1,321,004</u>	<u>12</u>	<u>1,218,385</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>105</u>	<u>14,104,803</u>	<u>42</u>	<u>3,589,243</u>
ACCOMMODATIONS	721	9	2,701,714	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	96	11,403,089	42	3,589,243
<u>OTHER SERVICES</u>	<u>81</u>	<u>181</u>	<u>4,588,701</u>	<u>94</u>	<u>759,148</u>
REPAIR & MAINTENANCE	811	127	3,401,525	55	281,167
PERSONAL SERVICE	812	44	1,061,189	36	338,711
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	125,987	3	139,270
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>37,281</u>	<u>5</u>	<u>9,149</u>
TOTAL ALL INDUSTRIES		3,311	\$188,177,120	2,075	\$35,585,514

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>608</u>	<u>\$49,493,886</u>	<u>1,461</u>	<u>\$261,746,172</u>
MOTOR VEHICLES & PARTS	441	30	12,532,548	66	90,451,008
NEW & USED AUTO DEALERS	4411	10	7,609,762	29	83,151,303
RV, BOAT, MOTORCYCLE DEALERS	4412	5	474,762	10	3,651,825
AUTOMOTIVE PARTS & TIRE	4413	15	4,448,024	27	3,647,880
FURNITURE & HOME FURNISHING	442	32	1,692,774	88	11,083,913
ELECTRONICS & APPLIANCES	443	61	886,310	173	19,391,555
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	771,788	54	11,823,307
COMPUTERS & SOFTWARE	44312	35	114,522	115	6,667,228
CAMERA & PHOTO SUPPLIES	44313	D	D	4	901,020
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	8,716,918	77	34,601,796
BUILDING MATERIALS	4441	35	8,714,900	62	33,748,722
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	2,018	15	853,074
FOOD & BEVERAGE STORES	445	13	3,608,521	43	13,414,859
GROCERY & CONVENIENCE STORES	4451	5	3,228,701	24	12,922,612
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	379,820	19	492,247
DRUG/HEALTH STORES	446	25	682,466	91	4,778,798
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,328,444	29	4,054,743
APPAREL & ACCESSORIES	448	49	1,000,959	106	19,716,423
CLOTHING & SHOE STORES	4481, 4482	39	651,048	88	17,389,978
JEWELRY & LUGGAGE STORES	4483	10	349,911	18	2,326,445
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	362,933	104	13,272,197
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	268,183	56	9,476,003
BOOK/PERIODICAL/MUSIC STORE	4512	18	94,750	48	3,796,194
GENERAL MERCHANDISE STORES	452	9	13,439,801	13	24,421,121
DEPARTMENT STORES	4521	D	D	4	22,703,707
GENERAL MERCHANDISE STORES	4529	9	13,439,801	9	1,717,414
E-COMMERCE & MAIL ORDER	4541	53	535,426	65	2,485,210
MISCELLANEOUS RETAILERS	453, 4542, 4543	249	4,706,786	606	24,074,549
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>-</u>	<u>-</u>	<u>16</u>	<u>103,249</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>165,187</u>	<u>4</u>	<u>38,803</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>396</u>	<u>15,584,640</u>	<u>1,247</u>	<u>60,187,467</u>
CONSTRUCTION OF BUILDINGS	236	78	8,167,184	286	30,405,963
HEAVY CONSTRUCTION & HIGHWAYS	237	17	1,236,122	54	4,591,007
SPECIAL TRADE CONTRACTORS	238	301	6,181,334	907	25,190,497
<u>MANUFACTURING</u>	<u>31-33</u>	<u>77</u>	<u>1,740,406</u>	<u>233</u>	<u>7,051,953</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>363</u>	<u>2,815,194</u>	<u>886</u>	<u>30,970,130</u>
DURABLE GOODS	423	245	1,302,236	624	27,039,924
NONDURABLE GOODS	424	114	1,473,421	253	3,867,565
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	39,537	9	62,641
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>1,313,761</u>	<u>26</u>	<u>378,212</u>
<u>INFORMATION</u>	<u>51</u>	<u>152</u>	<u>2,758,418</u>	<u>263</u>	<u>18,474,233</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>850,977</u>	<u>77</u>	<u>3,640,465</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>100</u>	<u>1,343,845</u>	<u>226</u>	<u>8,014,944</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>84</u>	<u>1,117,352</u>	<u>292</u>	<u>10,431,173</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>182</u>	<u>2,470,394</u>	<u>588</u>	<u>10,649,906</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>585,353</u>	<u>44</u>	<u>2,244,888</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>74</u>	<u>11,175,904</u>	<u>234</u>	<u>40,357,115</u>
ACCOMMODATIONS	721	5	1,616,760	12	5,085,271
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	69	9,559,144	222	35,271,844
<u>OTHER SERVICES</u>	<u>81</u>	<u>104</u>	<u>1,772,862</u>	<u>354</u>	<u>20,417,244</u>
REPAIR & MAINTENANCE	811	67	1,178,371	239	17,997,208
PERSONAL SERVICE	812	31	460,448	97	1,905,531
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	134,043	18	514,505
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>16</u>	<u>635,857</u>
TOTAL ALL INDUSTRIES		2,204	\$93,188,179	5,967	\$475,341,811

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>336</u>	<u>\$29,644,349</u>	<u>794</u>	<u>\$100,860,377</u>
MOTOR VEHICLES & PARTS	441	21	5,396,435	59	45,567,706
NEW & USED AUTO DEALERS	4411	9	4,171,487	22	36,658,068
RV, BOAT, MOTORCYCLE DEALERS	4412	5	121,692	8	4,723,517
AUTOMOTIVE PARTS & TIRE	4413	7	1,103,256	29	4,186,121
FURNITURE & HOME FURNISHING	442	10	428,227	31	1,751,783
ELECTRONICS & APPLIANCES	443	31	430,865	79	1,701,691
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	311,216	24	974,484
COMPUTERS & SOFTWARE	44312	19	119,649	55	727,207
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	7	4,665,733	38	11,303,710
BUILDING MATERIALS	4441	7	4,665,733	29	10,511,061
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	9	792,649
FOOD & BEVERAGE STORES	445	5	1,024,878	22	5,342,522
GROCERY & CONVENIENCE STORES	4451	D	D	16	5,240,368
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	1,024,878	6	102,154
DRUG/HEALTH STORES	446	23	446,239	38	1,609,962
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	710,178	24	6,401,645
APPAREL & ACCESSORIES	448	27	158,437	54	1,252,516
CLOTHING & SHOE STORES	4481, 4482	27	158,437	47	1,220,665
JEWELRY & LUGGAGE STORES	4483	D	D	7	31,851
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	21	187,602	47	1,613,633
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	90,172	25	428,374
BOOK/PERIODICAL/MUSIC STORE	4512	10	97,430	22	1,185,259
GENERAL MERCHANDISE STORES	452	7	14,421,978	12	13,632,857
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	14,421,978	12	13,632,857
E-COMMERCE & MAIL ORDER	4541	37	96,209	56	425,606
MISCELLANEOUS RETAILERS	453, 4542, 4543	139	1,677,568	334	10,256,746
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>45,942</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>281,467</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>342,208</u>	<u>4</u>	<u>73,831</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>114</u>	<u>8,882,798</u>	<u>606</u>	<u>32,764,693</u>
CONSTRUCTION OF BUILDINGS	236	24	7,338,973	107	9,955,825
HEAVY CONSTRUCTION & HIGHWAYS	237	10	151,401	36	7,329,309
SPECIAL TRADE CONTRACTORS	238	80	1,392,424	463	15,479,559
<u>MANUFACTURING</u>	<u>31-33</u>	<u>43</u>	<u>677,697</u>	<u>112</u>	<u>8,182,681</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>222</u>	<u>1,243,190</u>	<u>629</u>	<u>32,961,392</u>
DURABLE GOODS	423	152	730,160	444	27,899,955
NONDURABLE GOODS	424	67	509,360	176	4,964,798
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,670	9	96,639
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>79,961</u>	<u>23</u>	<u>1,329,544</u>
<u>INFORMATION</u>	<u>51</u>	<u>100</u>	<u>712,794</u>	<u>190</u>	<u>6,898,648</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>452,109</u>	<u>53</u>	<u>1,052,103</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>68</u>	<u>558,654</u>	<u>155</u>	<u>10,909,682</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>47</u>	<u>200,456</u>	<u>128</u>	<u>1,523,827</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>73</u>	<u>415,176</u>	<u>228</u>	<u>3,369,323</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>249,149</u>	<u>16</u>	<u>1,249,023</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>29</u>	<u>3,642,465</u>	<u>105</u>	<u>14,839,643</u>
ACCOMMODATIONS	721	3	629,088	14	3,565,636
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	26	3,013,377	91	11,274,007
<u>OTHER SERVICES</u>	<u>81</u>	<u>47</u>	<u>1,105,856</u>	<u>167</u>	<u>5,722,086</u>
REPAIR & MAINTENANCE	811	33	932,806	122	4,230,016
PERSONAL SERVICE	812	14	173,050	40	1,423,220
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	5	68,850
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>667,784</u>	<u>4</u>	<u>64,005</u>
TOTAL ALL INDUSTRIES		1,122	\$48,874,646	3,224	\$222,128,267

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>685</u>	<u>\$38,608,487</u>	<u>554</u>	<u>\$18,085,411</u>
MOTOR VEHICLES & PARTS	441	31	10,298,529	21	2,316,258
NEW & USED AUTO DEALERS	4411	10	8,931,204	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	6	92,082	12	1,060,843
AUTOMOTIVE PARTS & TIRE	4413	15	1,275,243	9	1,255,415
FURNITURE & HOME FURNISHING	442	28	1,684,012	24	583,823
ELECTRONICS & APPLIANCES	443	82	1,164,620	48	462,567
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	437,469	18	130,784
COMPUTERS & SOFTWARE	44312	55	667,161	30	331,783
CAMERA & PHOTO SUPPLIES	44313	3	59,990	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	3,676,267	28	1,650,106
BUILDING MATERIALS	4441	27	3,557,752	20	1,402,624
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	118,515	8	247,482
FOOD & BEVERAGE STORES	445	19	4,682,996	14	3,290,551
GROCERY & CONVENIENCE STORES	4451	9	4,556,688	5	3,133,360
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	126,308	9	157,191
DRUG/HEALTH STORES	446	27	1,631,140	27	1,059,929
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	3,631,490	4	496,129
APPAREL & ACCESSORIES	448	49	1,313,283	50	961,947
CLOTHING & SHOE STORES	4481, 4482	42	1,146,137	44	791,722
JEWELRY & LUGGAGE STORES	4483	7	167,146	6	170,225
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	1,814,319	46	1,172,203
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	1,379,881	27	786,199
BOOK/PERIODICAL/MUSIC STORE	4512	18	434,438	19	386,004
GENERAL MERCHANDISE STORES	452	9	4,567,347	5	863,314
DEPARTMENT STORES	4521	3	2,067,000	D	D
GENERAL MERCHANDISE STORES	4529	6	2,500,347	5	863,314
E-COMMERCE & MAIL ORDER	4541	54	574,313	50	439,161
MISCELLANEOUS RETAILERS	453, 4542, 4543	296	3,570,171	237	4,789,423
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>717,423</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>8,310</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>357</u>	<u>20,038,215</u>	<u>281</u>	<u>8,305,368</u>
CONSTRUCTION OF BUILDINGS	236	88	10,674,319	77	5,344,615
HEAVY CONSTRUCTION & HIGHWAYS	237	12	3,932,979	15	720,284
SPECIAL TRADE CONTRACTORS	238	257	5,430,917	189	2,240,469
<u>MANUFACTURING</u>	<u>31-33</u>	<u>101</u>	<u>2,612,906</u>	<u>76</u>	<u>2,566,584</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>514</u>	<u>9,834,067</u>	<u>328</u>	<u>2,489,456</u>
DURABLE GOODS	423	351	7,121,863	228	1,909,317
NONDURABLE GOODS	424	159	2,703,341	96	576,871
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	8,863	4	3,268
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>1,189,872</u>	<u>5</u>	<u>246,235</u>
<u>INFORMATION</u>	<u>51</u>	<u>159</u>	<u>4,553,394</u>	<u>129</u>	<u>2,244,651</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>814,598</u>	<u>42</u>	<u>378,306</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>1,721,151</u>	<u>74</u>	<u>798,306</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>122</u>	<u>1,193,465</u>	<u>89</u>	<u>886,869</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>196</u>	<u>2,309,982</u>	<u>133</u>	<u>1,116,180</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>390,154</u>	<u>18</u>	<u>1,667,616</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>109</u>	<u>16,328,464</u>	<u>94</u>	<u>10,220,914</u>
ACCOMMODATIONS	721	18	6,125,057	21	2,717,135
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	10,203,407	73	7,503,779
<u>OTHER SERVICES</u>	<u>81</u>	<u>140</u>	<u>3,330,328</u>	<u>96</u>	<u>1,796,207</u>
REPAIR & MAINTENANCE	811	87	2,563,754	54	1,348,156
PERSONAL SERVICE	812	46	591,327	39	425,253
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	175,247	3	22,798
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>90,360</u>	<u>3</u>	<u>66,320</u>
TOTAL ALL INDUSTRIES		2,573	\$103,732,866	1,925	\$50,876,733

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>588</u>	<u>\$31,761,037</u>	<u>1,313</u>	<u>\$294,502,519</u>
MOTOR VEHICLES & PARTS	441	25	7,196,938	67	112,624,117
NEW & USED AUTO DEALERS	4411	8	5,852,270	30	108,983,581
RV, BOAT, MOTORCYCLE DEALERS	4412	4	159,990	5	34,649
AUTOMOTIVE PARTS & TIRE	4413	13	1,184,678	32	3,605,887
FURNITURE & HOME FURNISHING	442	33	958,175	73	6,149,693
ELECTRONICS & APPLIANCES	443	77	1,251,036	141	14,537,190
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	686,478	50	12,871,731
COMPUTERS & SOFTWARE	44312	47	564,558	88	1,430,997
CAMERA & PHOTO SUPPLIES	44313	D	D	3	234,462
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	2,083,050	63	27,974,994
BUILDING MATERIALS	4441	21	1,972,922	55	27,785,230
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	110,128	8	189,764
FOOD & BEVERAGE STORES	445	9	3,458,092	29	5,809,207
GROCERY & CONVENIENCE STORES	4451	4	3,449,752	11	5,302,752
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	8,340	18	506,455
DRUG/HEALTH STORES	446	34	658,313	80	4,234,277
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	812,711	23	2,980,468
APPAREL & ACCESSORIES	448	46	561,636	99	19,165,055
CLOTHING & SHOE STORES	4481, 4482	39	386,475	81	17,561,882
JEWELRY & LUGGAGE STORES	4483	7	175,161	18	1,603,173
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	5,910,926	71	5,847,817
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	377,215	40	3,478,026
BOOK/PERIODICAL/MUSIC STORE	4512	20	5,533,711	31	2,369,791
GENERAL MERCHANDISE STORES	452	6	3,357,967	15	70,130,239
DEPARTMENT STORES	4521	D	D	4	22,597,350
GENERAL MERCHANDISE STORES	4529	6	3,357,967	11	47,532,889
E-COMMERCE & MAIL ORDER	4541	53	795,124	66	1,302,735
MISCELLANEOUS RETAILERS	453, 4542, 4543	232	4,717,069	586	23,746,727
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>13</u>	<u>434,150</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>91,009</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>253</u>	<u>41,630,741</u>	<u>1,462</u>	<u>54,828,032</u>
CONSTRUCTION OF BUILDINGS	236	57	33,089,914	309	31,005,692
HEAVY CONSTRUCTION & HIGHWAYS	237	12	272,069	46	3,733,538
SPECIAL TRADE CONTRACTORS	238	184	8,268,758	1,107	20,088,802
<u>MANUFACTURING</u>	<u>31-33</u>	<u>89</u>	<u>1,502,676</u>	<u>205</u>	<u>7,664,464</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>459</u>	<u>7,226,500</u>	<u>826</u>	<u>18,644,463</u>
DURABLE GOODS	423	317	5,768,496	569	15,125,074
NONDURABLE GOODS	424	137	1,451,728	244	3,477,561
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	6,276	13	41,828
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>440,000</u>	<u>26</u>	<u>422,261</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>2,711,465</u>	<u>222</u>	<u>9,487,493</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>448,733</u>	<u>82</u>	<u>5,898,581</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>79</u>	<u>1,473,093</u>	<u>197</u>	<u>7,173,278</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>104</u>	<u>1,478,404</u>	<u>242</u>	<u>3,374,072</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>125</u>	<u>3,970,189</u>	<u>567</u>	<u>9,113,619</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>403,213</u>	<u>30</u>	<u>4,020,643</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>9,522,397</u>	<u>190</u>	<u>36,406,956</u>
ACCOMMODATIONS	721	8	1,819,920	4	852,103
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	7,702,477	186	35,554,853
<u>OTHER SERVICES</u>	<u>81</u>	<u>70</u>	<u>1,707,549</u>	<u>347</u>	<u>8,518,821</u>
REPAIR & MAINTENANCE	811	39	1,326,829	245	6,009,743
PERSONAL SERVICE	812	31	380,720	94	2,202,184
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	8	306,894
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>506,287</u>	<u>13</u>	<u>164,877</u>
TOTAL ALL INDUSTRIES		2,045	\$104,782,284	5,739	\$460,745,238

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,270</u>	<u>\$187,934,787</u>	<u>1,288</u>	<u>\$285,519,506</u>
MOTOR VEHICLES & PARTS	441	31	7,310,576	60	119,550,599
NEW & USED AUTO DEALERS	4411	7	2,615,458	\$25	106,195,265
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,377,352	8	7,733,641
AUTOMOTIVE PARTS & TIRE	4413	19	3,317,766	27	5,621,693
FURNITURE & HOME FURNISHING	442	88	9,354,073	75	40,241,023
ELECTRONICS & APPLIANCES	443	182	26,334,685	165	34,185,286
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	4,102,034	57	2,197,685
COMPUTERS & SOFTWARE	44312	130	22,232,651	108	31,987,601
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	20,652,683	83	11,477,088
BUILDING MATERIALS	4441	68	19,373,710	69	11,032,139
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	1,278,973	14	444,949
FOOD & BEVERAGE STORES	445	44	9,503,548	52	10,288,417
GROCERY & CONVENIENCE STORES	4451	19	8,372,456	34	10,023,993
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	1,131,092	18	264,424
DRUG/HEALTH STORES	446	52	4,127,511	81	8,542,576
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,283,205	24	3,992,153
APPAREL & ACCESSORIES	448	95	15,322,019	66	3,101,395
CLOTHING & SHOE STORES	4481, 4482	80	14,568,154	57	1,836,481
JEWELRY & LUGGAGE STORES	4483	15	753,865	9	1,264,914
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	12,616,287	62	2,059,324
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	10,022,904	36	1,994,881
BOOK/PERIODICAL/MUSIC STORE	4512	32	2,593,383	26	64,443
GENERAL MERCHANDISE STORES	452	10	42,235,347	14	33,231,437
DEPARTMENT STORES	4521	5	31,606,557	3	541,094
GENERAL MERCHANDISE STORES	4529	5	10,628,790	11	32,690,343
E-COMMERCE & MAIL ORDER	4541	71	10,027,121	71	1,764,735
MISCELLANEOUS RETAILERS	453, 4542, 4543	528	29,167,732	535	17,085,473
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>81,019</u>	<u>14</u>	<u>106,265</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>160,628</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>132,866</u>	<u>6</u>	<u>1,394,863</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,974</u>	<u>103,475,972</u>	<u>1,953</u>	<u>144,694,589</u>
CONSTRUCTION OF BUILDINGS	236	407	43,129,034	407	82,324,580
HEAVY CONSTRUCTION & HIGHWAYS	237	80	16,230,068	89	15,650,103
SPECIAL TRADE CONTRACTORS	238	1,487	44,116,870	1,457	46,719,906
<u>MANUFACTURING</u>	<u>31-33</u>	<u>296</u>	<u>14,343,553</u>	<u>216</u>	<u>13,584,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>857</u>	<u>85,908,106</u>	<u>895</u>	<u>29,521,291</u>
DURABLE GOODS	423	579	80,306,481	624	20,507,119
NONDURABLE GOODS	424	271	5,582,716	258	8,976,935
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	18,909	13	37,237
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>1,510,161</u>	<u>42</u>	<u>814,917</u>
<u>INFORMATION</u>	<u>51</u>	<u>249</u>	<u>34,963,460</u>	<u>244</u>	<u>17,152,173</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>73</u>	<u>2,928,619</u>	<u>87</u>	<u>7,899,147</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>214</u>	<u>14,968,746</u>	<u>229</u>	<u>14,610,295</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>374</u>	<u>16,618,945</u>	<u>284</u>	<u>8,249,437</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>777</u>	<u>19,872,499</u>	<u>717</u>	<u>11,708,086</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>41</u>	<u>1,344,865</u>	<u>33</u>	<u>2,168,522</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>183</u>	<u>53,545,173</u>	<u>233</u>	<u>47,497,643</u>
ACCOMMODATIONS	721	4	4,605,891	13	8,764,883
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	179	48,939,282	220	38,732,760
<u>OTHER SERVICES</u>	<u>81</u>	<u>374</u>	<u>15,399,146</u>	<u>407</u>	<u>13,651,826</u>
REPAIR & MAINTENANCE	811	244	10,536,281	294	10,630,870
PERSONAL SERVICE	812	124	4,757,005	107	2,819,032
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	105,860	6	201,924
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>712,632</u>	<u>3</u>	<u>1,145</u>
TOTAL ALL INDUSTRIES		6,742	\$553,740,549	6,660	\$598,769,274

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>879</u>	<u>\$78,424,525</u>	<u>419</u>	<u>\$29,759,296</u>
MOTOR VEHICLES & PARTS	441	35	11,598,562	18	6,068,828
NEW & USED AUTO DEALERS	4411	9	6,638,849	9	1,140,785
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,403,683	4	299,735
AUTOMOTIVE PARTS & TIRE	4413	20	3,556,030	5	4,628,308
FURNITURE & HOME FURNISHING	442	35	6,434,877	26	396,666
ELECTRONICS & APPLIANCES	443	97	4,520,379	45	2,427,752
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	3,681,896	23	239,142
COMPUTERS & SOFTWARE	44312	68	822,454	22	2,188,610
CAMERA & PHOTO SUPPLIES	44313	3	16,029	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	11,236,532	37	518,131
BUILDING MATERIALS	4441	40	10,123,599	33	455,860
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,112,933	4	62,271
FOOD & BEVERAGE STORES	445	21	7,158,592	17	3,891,353
GROCERY & CONVENIENCE STORES	4451	6	6,526,260	13	3,536,379
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	632,332	4	354,974
DRUG/HEALTH STORES	446	60	3,345,686	16	60,847
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	3,287,275	11	1,117,059
APPAREL & ACCESSORIES	448	50	1,209,470	18	524,004
CLOTHING & SHOE STORES	4481, 4482	41	969,853	18	524,004
JEWELRY & LUGGAGE STORES	4483	9	239,617	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	3,165,762	21	36,360
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	2,112,936	10	11,299
BOOK/PERIODICAL/MUSIC STORE	4512	26	1,052,826	11	25,061
GENERAL MERCHANDISE STORES	452	10	17,943,210	D	D
DEPARTMENT STORES	4521	4	1,053,086	D	D
GENERAL MERCHANDISE STORES	4529	6	16,890,124	D	D
E-COMMERCE & MAIL ORDER	4541	56	795,078	27	282,643
MISCELLANEOUS RETAILERS	453, 4542, 4543	400	7,729,102	183	14,435,653
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>142,856</u>	<u>4</u>	<u>316,566</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>520,693</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>633</u>	<u>54,462,476</u>	<u>560</u>	<u>77,879,832</u>
CONSTRUCTION OF BUILDINGS	236	138	34,936,998	102	30,341,780
HEAVY CONSTRUCTION & HIGHWAYS	237	37	5,165,902	30	35,667,439
SPECIAL TRADE CONTRACTORS	238	458	14,359,576	428	11,870,613
<u>MANUFACTURING</u>	<u>31-33</u>	<u>138</u>	<u>4,346,918</u>	<u>75</u>	<u>1,549,351</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>661</u>	<u>19,412,486</u>	<u>221</u>	<u>3,760,911</u>
DURABLE GOODS	423	463	16,892,905	149	1,799,970
NONDURABLE GOODS	424	191	2,491,490	66	1,893,667
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	28,091	6	67,274
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>189,825</u>	<u>27</u>	<u>16,421,893</u>
<u>INFORMATION</u>	<u>51</u>	<u>179</u>	<u>8,140,315</u>	<u>103</u>	<u>4,919,951</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>1,084,172</u>	<u>31</u>	<u>221,497</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>5,929,944</u>	<u>106</u>	<u>70,088,069</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>173</u>	<u>3,187,478</u>	<u>72</u>	<u>3,292,228</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>277</u>	<u>5,760,714</u>	<u>207</u>	<u>2,617,134</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>2,312,956</u>	<u>3</u>	<u>33,352</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>113</u>	<u>23,390,851</u>	<u>105</u>	<u>83,664,149</u>
ACCOMMODATIONS	721	9	4,978,144	31	48,709,692
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	104	18,412,707	74	34,954,457
<u>OTHER SERVICES</u>	<u>81</u>	<u>151</u>	<u>3,839,661</u>	<u>128</u>	<u>6,895,343</u>
REPAIR & MAINTENANCE	811	96	2,431,509	89	1,835,791
PERSONAL SERVICE	812	50	1,318,537	39	5,059,552
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	89,615	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>30,839</u>	<u>11</u>	<u>98,220</u>
TOTAL ALL INDUSTRIES		3,450	\$211,176,709	2,072	\$301,517,792

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,223</u>	<u>\$1,387,689,316</u>	<u>559</u>	<u>\$31,581,659</u>
MOTOR VEHICLES & PARTS	441	242	238,046,632	19	3,014,296
NEW & USED AUTO DEALERS	4411	88	173,166,647	4	1,127,339
RV, BOAT, MOTORCYCLE DEALERS	4412	79	46,655,905	3	109,886
AUTOMOTIVE PARTS & TIRE	4413	75	18,224,080	12	1,777,071
FURNITURE & HOME FURNISHING	442	367	81,334,861	20	724,268
ELECTRONICS & APPLIANCES	443	488	83,500,746	58	513,356
APPLIANCES, TV & OTHER ELECTRONICS	44311	147	32,942,428	21	227,101
COMPUTERS & SOFTWARE	44312	333	44,033,977	37	286,255
CAMERA & PHOTO SUPPLIES	44313	8	6,524,341	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	291	115,764,232	31	4,481,114
BUILDING MATERIALS	4441	244	111,395,556	27	4,416,367
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	4,368,676	4	64,747
FOOD & BEVERAGE STORES	445	447	97,769,551	7	1,889,916
GROCERY & CONVENIENCE STORES	4451	301	88,817,903	7	1,889,916
OTHER FOOD & BEVERAGE STORES	4452, 4453	146	8,951,648	D	D
DRUG/HEALTH STORES	446	227	53,087,995	30	143,065
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	133	22,738,921	12	949,527
APPAREL & ACCESSORIES	448	494	184,254,307	37	146,722
CLOTHING & SHOE STORES	4481, 4482	388	165,304,769	33	85,342
JEWELRY & LUGGAGE STORES	4483	106	18,949,538	4	61,380
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	335	91,882,795	38	172,369
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	181	53,176,388	16	33,023
BOOK/PERIODICAL/MUSIC STORE	4512	154	38,706,407	22	139,346
GENERAL MERCHANDISE STORES	452	43	164,703,071	9	16,838,751
DEPARTMENT STORES	4521	8	72,213,890	D	D
GENERAL MERCHANDISE STORES	4529	35	92,489,181	9	16,838,751
E-COMMERCE & MAIL ORDER	4541	155	25,880,494	47	342,043
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,001	228,725,711	251	2,366,232
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>650,421</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>862,659</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>304,234</u>	<u>3</u>	<u>81,893</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,709</u>	<u>1,032,914,901</u>	<u>351</u>	<u>8,164,366</u>
CONSTRUCTION OF BUILDINGS	236	2,035	667,363,869	52	1,133,645
HEAVY CONSTRUCTION & HIGHWAYS	237	210	43,302,653	16	3,367,551
SPECIAL TRADE CONTRACTORS	238	4,464	322,248,379	283	3,663,170
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,143</u>	<u>109,369,440</u>	<u>78</u>	<u>2,030,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,283</u>	<u>361,323,921</u>	<u>375</u>	<u>3,041,786</u>
DURABLE GOODS	423	1,545	293,896,589	266	2,520,324
NONDURABLE GOODS	424	708	65,771,787	106	513,591
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	1,655,545	3	7,871
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>197</u>	<u>30,589,437</u>	<u>6</u>	<u>22,125</u>
<u>INFORMATION</u>	<u>51</u>	<u>627</u>	<u>177,651,084</u>	<u>137</u>	<u>1,762,586</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>175</u>	<u>39,503,404</u>	<u>38</u>	<u>1,019,033</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>673</u>	<u>126,711,267</u>	<u>103</u>	<u>1,288,014</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,603</u>	<u>135,608,716</u>	<u>82</u>	<u>739,735</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,389</u>	<u>177,061,126</u>	<u>174</u>	<u>1,100,950</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>308</u>	<u>43,865,457</u>	<u>11</u>	<u>272,988</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,345</u>	<u>661,625,892</u>	<u>56</u>	<u>6,199,197</u>
ACCOMMODATIONS	721	120	181,087,886	4	337,401
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,225	480,538,006	52	5,861,796
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,862</u>	<u>152,357,401</u>	<u>95</u>	<u>2,270,917</u>
REPAIR & MAINTENANCE	811	1,076	77,557,282	64	1,880,766
PERSONAL SERVICE	812	702	70,785,780	31	390,151
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	84	4,014,339	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>78</u>	<u>959,293</u>	<u>3</u>	<u>171,499</u>
TOTAL ALL INDUSTRIES		25,675	\$4,439,047,969	2,071	\$59,747,694

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,135</u>	<u>\$482,699,759</u>	<u>449</u>	<u>\$31,803,655</u>
MOTOR VEHICLES & PARTS	441	154	90,146,898	24	5,863,300
NEW & USED AUTO DEALERS	4411	79	77,777,456	6	3,264,260
RV, BOAT, MOTORCYCLE DEALERS	4412	15	1,197,799	3	13,197
AUTOMOTIVE PARTS & TIRE	4413	60	11,171,643	15	2,585,843
FURNITURE & HOME FURNISHING	442	110	28,858,825	13	555,951
ELECTRONICS & APPLIANCES	443	257	29,386,646	40	402,885
APPLIANCES, TV & OTHER ELECTRONICS	44311	74	17,788,181	12	281,333
COMPUTERS & SOFTWARE	44312	179	11,453,778	28	121,552
CAMERA & PHOTO SUPPLIES	44313	4	144,687	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	49,852,559	24	3,060,230
BUILDING MATERIALS	4441	91	45,074,384	18	2,324,941
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	4,778,175	6	735,289
FOOD & BEVERAGE STORES	445	90	33,296,113	20	2,564,045
GROCERY & CONVENIENCE STORES	4451	53	32,252,610	15	2,548,028
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	1,043,503	5	16,017
DRUG/HEALTH STORES	446	126	15,500,110	26	567,704
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	11,164,751	11	739,234
APPAREL & ACCESSORIES	448	152	49,371,460	42	1,129,666
CLOTHING & SHOE STORES	4481, 4482	123	43,806,753	38	1,122,325
JEWELRY & LUGGAGE STORES	4483	29	5,564,707	4	7,341
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	27,008,356	20	59,061
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	90	17,243,195	8	43,651
BOOK/PERIODICAL/MUSIC STORE	4512	55	9,765,161	12	15,410
GENERAL MERCHANDISE STORES	452	19	91,033,206	6	13,826,343
DEPARTMENT STORES	4521	6	36,347,467	D	D
GENERAL MERCHANDISE STORES	4529	13	54,685,739	6	13,826,343
E-COMMERCE & MAIL ORDER	4541	85	3,623,221	39	152,534
MISCELLANEOUS RETAILERS	453, 4542, 4543	827	53,457,614	184	2,882,702
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>129,487</u>	<u>3</u>	<u>10,003</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>300,232</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>266,321</u>	<u>5</u>	<u>17,271</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,682</u>	<u>139,737,812</u>	<u>221</u>	<u>5,361,925</u>
CONSTRUCTION OF BUILDINGS	236	437	75,641,092	42	2,656,143
HEAVY CONSTRUCTION & HIGHWAYS	237	56	8,885,856	10	103,525
SPECIAL TRADE CONTRACTORS	238	1,189	55,210,864	169	2,602,257
<u>MANUFACTURING</u>	<u>31-33</u>	<u>399</u>	<u>21,406,384</u>	<u>59</u>	<u>2,287,655</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,441</u>	<u>97,214,984</u>	<u>296</u>	<u>7,097,704</u>
DURABLE GOODS	423	1,015	79,288,627	203	3,370,797
NONDURABLE GOODS	424	408	16,799,965	93	3,726,907
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	1,126,392	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>2,238,554</u>	<u>8</u>	<u>83,900</u>
<u>INFORMATION</u>	<u>51</u>	<u>341</u>	<u>47,418,158</u>	<u>114</u>	<u>2,477,370</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>116</u>	<u>12,627,353</u>	<u>38</u>	<u>390,783</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>338</u>	<u>24,918,963</u>	<u>80</u>	<u>838,718</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>447</u>	<u>17,142,525</u>	<u>72</u>	<u>315,488</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>692</u>	<u>28,904,166</u>	<u>115</u>	<u>2,182,975</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>65</u>	<u>5,104,944</u>	<u>6</u>	<u>98,321</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>481</u>	<u>110,656,907</u>	<u>50</u>	<u>5,086,445</u>
ACCOMMODATIONS	721	35	26,322,298	5	710,758
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	446	84,334,609	45	4,375,687
<u>OTHER SERVICES</u>	<u>81</u>	<u>571</u>	<u>32,645,096</u>	<u>79</u>	<u>1,714,715</u>
REPAIR & MAINTENANCE	811	349	19,696,490	50	1,281,108
PERSONAL SERVICE	812	196	11,376,017	29	433,607
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	1,572,589	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>2,520,025</u>	<u>4</u>	<u>53,120</u>
TOTAL ALL INDUSTRIES		8,789	\$1,025,931,670	1,599	\$59,820,048

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	2,308	\$558,222,467	859	\$304,677,164
MOTOR VEHICLES & PARTS	441	156	171,500,441	33	31,006,890
NEW & USED AUTO DEALERS	4411	70	141,088,392	13	18,966,762
RV, BOAT, MOTORCYCLE DEALERS	4412	28	19,457,170	7	9,330,683
AUTOMOTIVE PARTS & TIRE	4413	58	10,954,879	13	2,709,445
FURNITURE & HOME FURNISHING	442	139	18,804,829	78	31,250,690
ELECTRONICS & APPLIANCES	443	272	32,897,366	124	33,783,475
APPLIANCES, TV & OTHER ELECTRONICS	44311	83	23,200,193	34	21,957,468
COMPUTERS & SOFTWARE	44312	184	8,080,194	87	10,421,872
CAMERA & PHOTO SUPPLIES	44313	5	1,616,979	3	1,404,135
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	120	49,724,481	51	26,150,378
BUILDING MATERIALS	4441	105	47,701,373	40	25,994,711
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,023,108	11	155,667
FOOD & BEVERAGE STORES	445	142	24,105,928	27	2,271,247
GROCERY & CONVENIENCE STORES	4451	107	23,571,728	17	2,116,371
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	534,200	10	154,876
DRUG/HEALTH STORES	446	122	13,520,430	39	2,707,480
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	17,819,410	14	1,884,469
APPAREL & ACCESSORIES	448	162	53,637,468	83	54,653,569
CLOTHING & SHOE STORES	4481, 4482	126	47,213,187	67	46,688,314
JEWELRY & LUGGAGE STORES	4483	36	6,424,281	16	7,965,255
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	131	29,568,817	46	19,160,158
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	21,639,954	30	16,400,826
BOOK/PERIODICAL/MUSIC STORE	4512	61	7,928,863	16	2,759,332
GENERAL MERCHANDISE STORES	452	22	95,217,016	5	49,371,690
DEPARTMENT STORES	4521	5	48,379,579	5	49,371,690
GENERAL MERCHANDISE STORES	4529	17	46,837,437	D	D
E-COMMERCE & MAIL ORDER	4541	82	3,584,033	34	685,111
MISCELLANEOUS RETAILERS	453, 4542, 4543	904	47,842,248	325	51,752,007
AGRICULTURE, FORESTRY, FISHING	11	22	339,828	6	9,424
MINING	21	4	50,547	4	6,708
UTILITIES	22	12	500,567	3	659,261
CONSTRUCTION	23	2,684	205,211,421	768	60,827,407
CONSTRUCTION OF BUILDINGS	236	631	107,088,019	120	42,407,056
HEAVY CONSTRUCTION & HIGHWAYS	237	100	20,816,360	41	2,454,677
SPECIAL TRADE CONTRACTORS	238	1,953	77,307,042	607	15,965,674
MANUFACTURING	31-33	410	42,431,585	159	16,752,513
WHOLESALE TRADE	42	1,376	85,745,877	586	66,598,479
DURABLE GOODS	423	979	70,400,739	424	63,392,673
NONDURABLE GOODS	424	381	15,176,755	156	3,160,279
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	168,383	6	45,527
TRANSPORTATION & WAREHOUSING	48-49	61	7,166,382	20	399,893
INFORMATION	51	338	41,917,002	167	13,578,666
FINANCE, INSURANCE	52	118	14,211,632	40	1,479,365
REAL ESTATE, RENTAL/LEASING	53	352	35,839,257	152	12,456,249
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	466	15,014,823	156	5,997,087
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	989	28,014,071	299	7,047,705
ARTS, ENTERTAINMENT & RECREATION	71	68	7,681,129	19	3,658,322
ACCOMMODATIONS & FOOD SERVICES	72	569	102,292,612	128	52,498,373
ACCOMMODATIONS	721	29	11,532,377	24	18,768,261
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	540	90,760,235	104	33,730,112
OTHER SERVICES	81	731	34,850,336	180	6,057,568
REPAIR & MAINTENANCE	811	518	26,233,441	123	3,676,048
PERSONAL SERVICE	812	189	7,884,934	57	2,381,520
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	731,961	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	19	143,696	5	74,977
TOTAL ALL INDUSTRIES		10,530	\$1,179,638,918	3,551	\$552,779,161

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,796</u>	<u>\$308,986,549</u>	<u>775</u>	<u>\$50,836,582</u>
MOTOR VEHICLES & PARTS	441	81	61,135,791	41	15,953,466
NEW & USED AUTO DEALERS	4411	23	55,477,820	11	11,126,955
RV, BOAT, MOTORCYCLE DEALERS	4412	11	455,633	8	1,882,078
AUTOMOTIVE PARTS & TIRE	4413	47	5,202,338	22	2,944,433
FURNITURE & HOME FURNISHING	442	102	13,485,773	28	1,068,665
ELECTRONICS & APPLIANCES	443	199	9,002,600	83	1,541,264
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	4,976,778	26	554,569
COMPUTERS & SOFTWARE	44312	139	3,976,626	57	986,695
CAMERA & PHOTO SUPPLIES	44313	4	49,196	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	123	34,082,185	42	4,224,680
BUILDING MATERIALS	4441	96	32,783,459	33	3,994,299
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	1,298,726	9	230,381
FOOD & BEVERAGE STORES	445	82	20,768,013	23	6,208,900
GROCERY & CONVENIENCE STORES	4451	41	19,524,584	10	5,790,641
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	1,243,429	13	418,259
DRUG/HEALTH STORES	446	91	9,339,903	46	2,956,988
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	9,015,397	14	1,127,222
APPAREL & ACCESSORIES	448	117	28,003,451	48	1,352,483
CLOTHING & SHOE STORES	4481, 4482	93	26,066,253	38	946,123
JEWELRY & LUGGAGE STORES	4483	24	1,937,198	10	406,360
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	12,766,225	61	3,753,172
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	8,474,297	36	1,462,195
BOOK/PERIODICAL/MUSIC STORE	4512	44	4,291,928	25	2,290,977
GENERAL MERCHANDISE STORES	452	16	68,606,327	10	6,947,916
DEPARTMENT STORES	4521	4	28,883,502	4	3,485,521
GENERAL MERCHANDISE STORES	4529	12	39,722,825	6	3,462,395
E-COMMERCE & MAIL ORDER	4541	83	3,759,436	59	662,067
MISCELLANEOUS RETAILERS	453, 4542, 4543	750	39,021,448	320	5,039,759
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>740,608</u>	<u>7</u>	<u>52,244</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>839,976</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,838</u>	<u>127,288,477</u>	<u>369</u>	<u>31,569,037</u>
CONSTRUCTION OF BUILDINGS	236	403	69,397,777	105	22,481,118
HEAVY CONSTRUCTION & HIGHWAYS	237	65	6,570,813	20	1,219,644
SPECIAL TRADE CONTRACTORS	238	1,370	51,319,887	244	7,868,275
<u>MANUFACTURING</u>	<u>31-33</u>	<u>343</u>	<u>17,766,520</u>	<u>117</u>	<u>2,578,767</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,285</u>	<u>49,023,340</u>	<u>612</u>	<u>12,434,863</u>
DURABLE GOODS	423	907	40,537,680	412	9,100,933
NONDURABLE GOODS	424	362	8,375,685	192	3,253,122
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	109,975	8	80,808
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>52</u>	<u>2,695,722</u>	<u>8</u>	<u>140,807</u>
<u>INFORMATION</u>	<u>51</u>	<u>302</u>	<u>34,359,236</u>	<u>180</u>	<u>4,990,887</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>96</u>	<u>9,767,381</u>	<u>50</u>	<u>719,812</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>310</u>	<u>17,002,977</u>	<u>117</u>	<u>1,933,434</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>359</u>	<u>7,494,372</u>	<u>130</u>	<u>1,454,305</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>699</u>	<u>21,569,701</u>	<u>185</u>	<u>2,437,395</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>5,568,393</u>	<u>15</u>	<u>1,093,964</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>363</u>	<u>78,234,895</u>	<u>110</u>	<u>17,559,385</u>
ACCOMMODATIONS	721	17	10,920,867	21	4,689,963
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	346	67,314,028	89	12,869,422
<u>OTHER SERVICES</u>	<u>81</u>	<u>511</u>	<u>20,700,248</u>	<u>140</u>	<u>4,047,786</u>
REPAIR & MAINTENANCE	811	317	15,307,078	88	3,085,337
PERSONAL SERVICE	812	175	5,093,434	44	759,667
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	299,736	8	202,782
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>227,966</u>	<u>6</u>	<u>663,122</u>
TOTAL ALL INDUSTRIES		8,046	\$702,266,361	2,821	\$132,512,390

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>874</u>	<u>\$113,070,337</u>	<u>1,261</u>	<u>\$191,295,600</u>
MOTOR VEHICLES & PARTS	441	49	28,456,345	121	64,636,025
NEW & USED AUTO DEALERS	4411	20	21,831,499	58	50,389,647
RV, BOAT, MOTORCYCLE DEALERS	4412	7	3,389,813	15	5,123,744
AUTOMOTIVE PARTS & TIRE	4413	22	3,235,033	48	9,122,634
FURNITURE & HOME FURNISHING	442	41	3,457,128	51	7,070,652
ELECTRONICS & APPLIANCES	443	100	2,039,266	140	6,953,728
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	1,159,039	40	5,142,935
COMPUTERS & SOFTWARE	44312	67	880,227	100	1,810,793
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	20,734,064	63	21,157,213
BUILDING MATERIALS	4441	33	20,529,490	50	20,392,664
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	204,574	13	764,549
FOOD & BEVERAGE STORES	445	22	6,018,135	51	14,974,354
GROCERY & CONVENIENCE STORES	4451	12	5,822,189	32	14,677,388
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	195,946	19	296,966
DRUG/HEALTH STORES	446	65	1,709,614	67	5,773,388
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,103,889	39	5,063,018
APPAREL & ACCESSORIES	448	68	4,010,698	81	3,691,749
CLOTHING & SHOE STORES	4481, 4482	59	3,667,405	66	2,763,692
JEWELRY & LUGGAGE STORES	4483	9	343,293	15	928,057
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	4,307,963	78	5,292,275
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	3,105,564	48	4,829,803
BOOK/PERIODICAL/MUSIC STORE	4512	24	1,202,399	30	462,472
GENERAL MERCHANDISE STORES	452	10	27,212,653	15	39,519,518
DEPARTMENT STORES	4521	3	9,240,112	3	6,822,568
GENERAL MERCHANDISE STORES	4529	7	17,972,541	12	32,696,950
E-COMMERCE & MAIL ORDER	4541	57	734,207	66	1,168,037
MISCELLANEOUS RETAILERS	453, 4542, 4543	352	13,286,375	489	15,995,643
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>22,396</u>	<u>3</u>	<u>59,713</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>380,407</u>	<u>4</u>	<u>10,236</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>499</u>	<u>26,214,921</u>	<u>677</u>	<u>36,704,518</u>
CONSTRUCTION OF BUILDINGS	236	106	11,849,780	152	14,511,121
HEAVY CONSTRUCTION & HIGHWAYS	237	26	1,760,847	37	3,832,077
SPECIAL TRADE CONTRACTORS	238	367	12,604,294	488	18,361,320
<u>MANUFACTURING</u>	<u>31-33</u>	<u>143</u>	<u>8,403,760</u>	<u>205</u>	<u>10,527,836</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>642</u>	<u>21,624,351</u>	<u>905</u>	<u>44,370,822</u>
DURABLE GOODS	423	458	15,721,185	637	31,981,353
NONDURABLE GOODS	424	179	5,894,392	254	12,319,471
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	8,774	14	69,998
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>75,469</u>	<u>28</u>	<u>1,877,560</u>
<u>INFORMATION</u>	<u>51</u>	<u>199</u>	<u>7,418,546</u>	<u>224</u>	<u>15,245,843</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>3,753,905</u>	<u>79</u>	<u>3,792,813</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>140</u>	<u>4,979,854</u>	<u>193</u>	<u>17,220,263</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>158</u>	<u>3,318,862</u>	<u>206</u>	<u>5,355,195</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>257</u>	<u>4,186,451</u>	<u>358</u>	<u>8,438,116</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>516,997</u>	<u>38</u>	<u>2,473,023</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>114</u>	<u>20,046,712</u>	<u>247</u>	<u>39,420,450</u>
ACCOMMODATIONS	721	16	6,071,220	31	8,614,287
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	98	13,975,492	216	30,806,163
<u>OTHER SERVICES</u>	<u>81</u>	<u>189</u>	<u>5,982,085</u>	<u>317</u>	<u>12,701,332</u>
REPAIR & MAINTENANCE	811	121	4,781,604	195	9,864,532
PERSONAL SERVICE	812	58	1,152,405	108	2,507,669
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	48,076	14	329,131
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>86,076</u>	<u>5</u>	<u>242,578</u>
TOTAL ALL INDUSTRIES		3,317	\$220,081,129	4,750	\$389,735,898

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3RD QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$810,242,007</u>	<u>\$632,892,504</u>	<u>\$3,280,441</u>
CROP & ANIMAL PRODUCTION	111,112	183,872,416	131,403,481	687,144
FORESTRY & LOGGING	113	471,073,855	403,007,421	1,701,274
FISHING & HUNTING	114	39,504,897	10,306,737	69,612
AG & FORESTRY SUPPORT ACTIVITIES	115	115,790,839	88,174,865	822,411
<u>MINING</u>	<u>21</u>	<u>209,229,500</u>	<u>176,290,234</u>	<u>935,113</u>
SAND & GRAVEL, QUARRYING	2123	144,188,677	131,267,727	700,525
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	65,040,823	45,022,507	234,588
<u>UTILITIES</u>	<u>22</u>	<u>409,621,897</u>	<u>385,824,002</u>	<u>5,172,619</u>
ELECTRIC POWER GENERATION & TRANS.	2211	101,753,536	101,287,184	1,397,336
NATURAL GAS DISTRIBUTION	2212	24,748,715	24,492,700	126,748
WATER & SEWER	2213	283,119,646	260,044,118	3,648,535
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,111,817,691</u>	<u>11,869,143,106</u>	<u>58,131,700</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,803,945,084	2,617,265,335	12,681,724
NONRESIDENTIAL BUILDING	2362	2,541,721,882	2,190,132,774	10,451,323
HEAVY CONSTRUCTION & HIGHWAYS	237	1,817,359,377	1,548,447,622	7,888,571
SPECIAL TRADE CONTRACTORS	238	5,948,791,348	5,513,297,375	27,110,082
PLUMBING & HEATING	23822	1,119,895,128	1,040,755,065	5,160,644
PAINTING	23832	239,649,703	216,685,573	1,040,312
ELECTRICAL	23821	1,049,781,576	951,735,301	4,898,115
MASONRY/DRYWALL	23814, 23831	515,766,128	481,058,458	2,320,258
ROOFING	23816	352,290,344	342,206,596	1,634,404
OTHER CONTRACTORS	238 not listed above	2,671,408,469	2,480,856,382	12,056,349
<u>MANUFACTURING</u>	<u>31-33</u>	<u>33,563,999,955</u>	<u>24,597,569,824</u>	<u>103,517,097</u>
FOOD PRODUCTS	311	2,282,400,937	971,898,088	4,067,745
MILLING OF GRAINS	3112	80,813,074	53,097,250	196,736
FRUITS & VEGETABLES	3114	344,092,579	120,951,713	552,961
DAIRY PRODUCTS	3115	331,853,793	77,542,415	376,118
MEAT PRODUCTS	3116	370,671,677	171,555,512	330,868
SEAFOOD PRODUCTS	3117	495,464,539	104,597,501	481,794
BAKERY PRODUCTS	3118	234,874,430	193,471,387	933,719
OTHER FOOD ITEMS	3111, 3113, 3119	424,630,845	250,682,310	1,195,549
BEVERAGES	312	620,016,435	405,316,053	1,962,350
TEXTILES	313,314	396,837,026	90,798,224	451,062
APPAREL	315	53,915,103	29,091,699	140,768
LEATHER & ALLIED PRODUCTS	316	22,815,206	6,819,304	33,128
LUMBER & WOOD PRODUCTS	321	2,321,497,980	1,534,923,408	6,436,018
SAWMILLS	3211	770,722,725	485,871,236	1,935,569
PLYWOOD & TRUSSES	3212	299,344,011	180,175,298	730,139
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,251,431,244	868,876,874	3,770,310
PAPER PRODUCTS	322	1,730,204,674	1,036,119,899	4,129,976
PULP & PAPER MILLS	3221	1,115,688,493	625,176,890	2,348,037
OTHER PAPER PRODUCTS	3222	614,516,181	410,943,009	1,781,939
COMMERCIAL PRINTING	323	294,569,857	267,806,762	1,309,407
PETROLEUM & COAL PRODUCTS	324	5,155,558,545	4,608,315,828	22,271,537
PETROLEUM REFINING	32411	4,981,710,084	4,488,572,020	21,692,521
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	173,848,461	119,743,808	579,016
CHEMICALS	325	700,563,336	501,536,321	2,505,287
CHEMICALS	3251	184,286,408	127,309,650	616,155
PESTICIDES & FERTILIZERS	3253	34,996,802	27,925,174	139,387
PHARMACEUTICALS	3254	105,492,833	67,688,837	345,866
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	375,787,293	278,612,660	1,403,879
PLASTICS & RUBBER PRODUCTS	326	602,873,168	365,066,779	1,767,604
NONMETALLIC MINERALS	327	812,515,999	636,752,627	3,032,889
PRIMARY METALS	331	1,206,945,627	822,508,422	3,586,820

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3RD QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	315,253,885	205,709,837	978,585
ALUMINUM SMELTING	3313	564,014,066	398,647,308	1,547,440
OTHER NONFERROUS METALS	3314	74,688,306	69,681,100	337,655
FOUNDRIES	3315	252,989,370	148,470,177	723,140
FABRICATED METAL PRODUCTS	332	1,190,960,066	861,415,984	4,065,880
MACHINERY	333	1,474,546,610	970,991,983	4,677,798
FARM & CONSTRUCTION IMPLEMENTS	3331	141,496,233	68,290,629	330,642
INDUSTRIAL MACHINERY	3332	219,525,597	107,438,942	522,845
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,113,524,780	795,262,412	3,824,311
COMPUTERS & ELECTRONICS	334	2,409,337,462	1,372,623,797	6,613,218
COMPUTER HARDWARE	3341	252,398,744	90,726,521	497,957
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	165,964,169	129,012,092	689,702
AUDIO & VIDEO EQUIPMENT	3343	30,846,011	19,236,077	98,838
SEMICONDUCTORS	3344	825,792,074	423,533,926	1,735,175
INSTRUMENTS	3345	1,050,047,446	667,988,581	3,244,892
SOFTWARE REPRODUCTION	334611	80,259,721	39,085,795	325,850
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	4,029,297	3,040,805	20,804
ELECTRICAL EQUIPMENT & APPLIANCES	335	316,572,069	183,860,124	812,118
LIGHTING EQUIPMENT	3351	29,647,370	17,436,029	84,379
HOUSEHOLD APPLIANCES	3352	4,241,854	3,235,266	16,110
OTHER ELECTRIC EQUIPMENT	3353, 3359	282,682,845	163,188,829	711,629
TRANSPORTATION EQUIPMENT	336	10,346,832,168	8,925,794,575	30,770,860
MOTOR VEHICLES & PARTS	3361, 3362, 3363	447,682,497	284,647,376	1,424,216
AIRCRAFT, AEROSPACE & PARTS	3364	9,405,150,171	8,322,157,205	27,778,142
SHIPS & BOATS	3366	467,740,312	294,553,841	1,450,227
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26,259,188	24,436,153	118,275
FURNITURE & RELATED PRODUCTS	337	417,076,282	300,499,103	1,450,445
OTHER MANUFACTURING	339	1,207,961,405	705,430,844	3,432,187
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>29,999,251,916</u>	<u>21,563,677,690</u>	<u>102,580,598</u>
DURABLE GOODS	423	15,228,141,953	10,921,247,498	54,200,982
MOTOR VEHICLES & PARTS	4231	1,871,447,728	1,748,321,866	8,570,214
FURNITURE & HOME FURNISHINGS	4232	347,084,601	277,640,858	1,379,429
LUMBER & CONSTRUCTION MATERIALS	4233	1,666,892,861	1,197,048,605	5,701,948
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,694,915,438	2,166,009,655	10,844,190
ELECTRICAL EQUIPMENT	4236	1,963,682,050	1,512,493,667	8,008,909
HARDWARE, PLUMBING, HEATING EQUIP.	4237	778,665,101	638,758,516	3,110,807
MACHINERY & EQUIPMENT	4238	2,854,380,603	2,079,674,671	9,846,428
OTHER DURABLE GOODS	4235, 4239	3,051,073,571	1,301,299,660	6,739,057
NONDURABLE GOODS:	424	14,454,064,110	10,509,093,741	47,512,593
PAPER & PAPER PRODUCTS	4241	480,825,328	392,292,115	1,916,422
DRUGS & SUNDRIES	4242	1,659,854,590	1,554,772,614	5,114,891
APPAREL	4243	689,003,551	275,362,148	1,364,588
FOOD PRODUCTS	4244	5,461,993,013	3,528,037,111	15,875,112
FARM PRODUCTS	4245	142,010,653	94,939,069	546,090
CHEMICALS & PLASTICS	4246	772,447,103	595,011,441	2,905,827
PETROLEUM PRODUCTS	4247	1,831,020,780	1,606,307,294	7,794,310
OTHER NONDURABLE GOODS	4248, 4249	3,416,909,092	2,462,371,949	11,995,353
ELECTRONIC MARKETS, AGENTS, BROKERS	425	317,045,853	133,336,451	867,023
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>28,685,642,421</u>	<u>24,010,482,709</u>	<u>117,829,124</u>
MOTOR VEHICLES & PARTS	441	5,512,944,842	5,009,793,049	24,641,272
NEW & USED AUTO DEALERS	4411	4,263,421,504	3,911,716,952	19,249,356
RV, BOAT, MOTORCYCLE DEALERS	4412	628,118,861	532,611,337	2,627,747
AUTOMOTIVE PARTS & TIRES	4413	621,404,477	565,464,760	2,764,169
FURNITURE & HOME FURNISHINGS	442	876,468,525	771,954,432	3,709,437
ELECTRONICS & APPLIANCES	443	1,237,869,816	979,648,598	5,347,091
HOUSEHOLD APPLIANCES	443111	188,377,374	182,384,744	879,702

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3RD QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	361,754,130	310,596,511	1,552,882
COMPUTERS & SOFTWARE	44312	663,928,195	464,163,106	2,808,091
CAMERAS & PHOTO SUPPLY	44313	23,810,117	22,504,237	106,416
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,283,809,691	2,166,441,359	10,401,508
BUILDING MATERIALS	4441	2,060,886,537	1,965,740,646	9,428,999
LAWN & GARDEN SUPPLIES	4442	222,923,154	200,700,713	972,509
FOOD & BEVERAGES (OFF-PREMISES)	445	3,209,261,537	3,062,822,377	14,689,437
GROCERY & CONVENIENCE STORES	4451	3,014,818,031	2,919,993,713	13,964,244
OTHER FOOD STORES/SPECIALTY FOODS	4452	168,453,141	120,128,083	601,437
BEER, WINE AND LIQUOR STORES	4453	25,990,365	22,700,581	123,756
DRUG STORES & PERSONAL CARE STORES	446	1,241,078,478	1,076,578,381	5,211,660
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,611,790,400	2,196,311,806	10,567,067
APPAREL & ACCESSORIES	448	1,391,700,328	1,078,241,709	5,166,663
CLOTHING STORES	4481	1,088,222,860	853,567,367	4,085,661
SHOE STORES	4482	102,276,531	101,182,747	486,878
JEWELRY & LUGGAGE STORES	4483	201,200,937	123,491,595	594,124
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	746,550,649	631,147,996	3,088,346
SPORTING GOODS	45111	399,174,444	315,993,649	1,533,216
HOBBY & TOY STORES	45112	76,645,173	69,679,009	334,687
SEWING SUPPLIES	45113	36,713,937	33,250,433	159,289
MUSICAL INSTRUMENTS	45114	41,801,693	37,508,543	190,044
BOOK, PERIODICAL & MUSIC STORES	45121	137,919,381	125,614,291	629,925
TAPES & CDs	45122	54,296,021	49,102,071	241,185
DEPARTMENT STORES	4521	838,315,880	796,311,916	3,840,743
GENERAL MERCHANDISE STORES	4529	3,885,478,420	3,494,825,964	16,628,396
E-COMMERCE & MAIL ORDER	4541	1,737,355,211	177,290,020	1,136,010
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,113,018,644	2,569,115,102	13,401,494
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,223,258,144</u>	<u>934,430,595</u>	<u>6,254,974</u>
AIR TRANSPORTATION	481	28,056,135	18,841,633	195,610
RAILROADS	482	29,789,057	18,150,278	174,253
WATER TRANSPORTATION	483	92,274,303	26,484,479	109,243
TRUCK TRANSPORTATION	484	240,574,299	201,734,806	1,764,058
TRANSIT & GROUND PASSENGER TRANSPORT	485	25,356,589	23,194,907	262,485
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	807,207,761	646,024,492	3,749,325
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>142,962,842</u>	<u>117,707,678</u>	<u>658,344</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,937,752,628</u>	<u>3,442,609,495</u>	<u>30,656,910</u>
PUBLISHING (EXCEPT INTERNET)	511	742,038,437	651,153,033	5,774,045
NEWSPAPERS	51111	215,522,928	214,294,232	1,176,801
BOOKS & PERIODICALS	51112, 51113	123,186,412	101,379,648	630,791
SOFTWARE	5112	342,799,145	278,100,723	3,205,207
OTHER PUBLISHERS	51114, 51119	60,529,952	57,378,430	761,246
MOTION PICTURE PRODUCTION	512	168,753,832	151,254,705	1,669,662
RADIO & TV BROADCASTING, CABLE TV	515	266,370,160	147,821,898	1,581,162
INTERNET PUBLISHING & BROADCASTING	516		NAICS No Longer Valid	
TELEPHONE & TELECOMMUNICATIONS	517	2,159,592,196	2,097,429,978	16,927,657
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	501,264,787	335,711,707	3,848,294
OTHER INFORMATION SERVICES	519	99,733,216	59,238,174	856,090
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,013,777,985</u>	<u>6,082,268,505</u>	<u>69,438,956</u>
BANKS & CREDIT UNIONS	522	4,363,843,330	2,589,322,452	36,438,892
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	934,776,114	692,650,607	7,347,196
INSURANCE AGENTS & BROKERS	524	1,452,229,375	759,698,235	6,414,640
REAL ESTATE AGENTS & BROKERS	531	1,128,533,862	1,019,758,341	13,920,958
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,126,752,549	1,013,380,985	5,264,093
LESSORS OF NONFINANCIAL INTANGIBLES	533	7,642,755	7,457,885	53,177

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3RD QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	25,832,467,379	21,485,296,240	227,409,223
LEGAL SERVICES	5411	960,658,735	911,707,246	13,367,997
ACCOUNTING SERVICES	5412	544,169,354	482,207,257	7,126,862
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,277,809,922	1,801,044,717	20,616,819
COMPUTER SYSTEM DESIGN SERVICES	5415	1,677,665,274	1,141,061,701	12,294,882
CONSULTING SERVICES	5416	1,243,684,838	1,014,390,644	12,850,173
ADVERTISING & PUBLIC RELATIONS	5418	314,379,608	237,112,669	2,968,082
OTHER PROFESSIONAL SERVICES	5417, 5419	1,200,125,060	947,383,104	9,028,727
MANAGEMENT SERVICES	55	53,069,615	38,992,624	320,866
ADMINISTRATIVE & SUPPORT SERVICES	561	3,304,587,186	2,833,153,053	26,308,264
EMPLOYMENT SERVICES	5613	569,492,664	516,102,096	6,920,566
TRAVEL SERVICES	5615	299,150,895	289,872,482	1,205,481
INVESTIGATION & SECURITY SERVICES	5616	178,654,695	164,130,732	1,895,791
BUILDING SERVICES & JANITORIAL	5617	1,619,956,193	1,245,500,523	11,585,646
OTHER	5611, 5612, 5614, 5619	637,332,739	617,547,220	4,700,780
WASTE TREATMENT/ COLLECTION	562	821,581,382	778,861,538	7,077,583
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	407,711,839	186,770,488	2,302,973
HEALTH SERVICES	62	6,492,195,836	5,423,517,794	77,622,525
PHYSICIANS	6211	1,493,577,667	1,318,189,154	19,561,962
DENTISTS	6212	698,335,993	695,051,060	10,399,842
OTHER PRACTITIONERS	6213	492,671,635	441,356,339	6,169,835
HOSPITALS	622	2,134,218,138	1,622,290,140	23,778,804
NURSING & RETIREMENT HOMES	623	387,749,655	361,236,441	4,175,729
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	166,127,631	95,591,771	1,151,506
SOCIAL SERVICES & DAY CARE	624	1,119,515,117	889,802,889	12,384,847
ARTS, ENTERTAINMENT, & RECREATION	71	752,656,491	565,090,522	5,262,887
PERFORMING ARTS, SPECTATOR SPORTS	711	356,670,152	223,561,536	2,584,803
MUSEUMS, HISTORICAL SITES, ETC.	712	14,828,108	6,051,014	42,096
AMUSEMENT, GAMBLING, RECREATION	713	381,158,231	335,477,972	2,635,988
ACCOMMODATIONS	721	711,696,824	693,357,242	3,463,339
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,978,505,644	2,548,708,527	13,070,163
DRINKING PLACES	7224	162,842,383	141,843,918	846,413
AUTO REPAIR & SERVICES	8111	650,738,049	607,723,875	2,938,053
OTHER REPAIR SERVICES	8112, 8113, 8114	385,249,928	333,555,069	1,770,097
PERSONAL SERVICES	812	701,784,399	651,904,671	6,524,903
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	199,867,619	196,759,959	2,539,878
LAUNDRY & DRY CLEANING	8123	101,351,613	97,991,465	625,861
OTHER PERSONAL SERVICES	8122, 8129	400,565,167	357,153,247	3,359,164
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	119,645,101	82,509,345	941,515
PUBLIC ADMINISTRATION, OTHER	92,00	71,709,911	64,400,236	706,100
TOTAL ALL INDUSTRIES		146,940,169,497	115,298,337,398	725,865,836

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 3RD QUARTER, 2007

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$23,749,511,607</u>	<u>\$13,246,107,670</u>	<u>\$860,997,441</u>
MOTOR VEHICLES & PARTS	441	4,238,542,063	3,336,989,444	216,904,374
NEW & USED AUTO DEALERS	4411	3,323,827,571	2,598,566,545	168,906,858
RV, BOAT, MOTORCYCLE DEALERS	4412	511,596,049	376,414,065	24,466,927
AUTOMOTIVE PARTS & TIRE	4413	403,118,443	362,008,834	23,530,589
FURNITURE & HOME FURNISHINGS	442	760,896,773	591,298,538	38,434,439
ELECTRONICS & APPLIANCES	443	827,484,159	636,711,125	41,386,270
APPLIANCES, TV & OTHER ELECTRONICS	44311	396,013,170	356,179,006	23,151,664
COMPUTERS & SOFTWARE	44312	408,648,770	259,472,477	16,865,732
CAMERA & PHOTO SUPPLIES	44313	22,822,219	21,059,642	1,368,874
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,580,475,781	1,487,693,221	96,700,097
BUILDING MATERIALS	4441	1,438,182,125	1,368,779,069	88,970,658
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	142,293,656	118,914,152	7,729,439
FOOD & BEVERAGE STORES	445	3,070,746,592	845,807,937	54,977,588
GROCERY & CONVENIENCE STORES	4451	2,970,191,013	802,825,935	52,183,754
OTHER FOOD & BEVERAGE STORES	4452, 4453	100,555,579	42,982,002	2,793,834
DRUG/HEALTH STORES	446	1,143,413,258	327,800,422	21,307,039
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,154,923,320	375,778,775	24,425,642
APPAREL & ACCESSORIES	448	1,296,004,556	984,877,945	64,017,101
CLOTHING & SHOE STORES	4481, 4482	1,103,991,089	873,042,352	56,747,776
JEWELRY & LUGGAGE STORES	4483	192,013,467	111,835,593	7,269,325
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	555,642,179	496,162,881	32,250,589
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	404,891,826	353,423,842	22,972,546
BOOK/PERIODICAL/MUSIC STORE	4512	150,750,353	142,739,039	9,278,043
GENERAL MERCHANDISE STORES	452	4,478,238,426	2,496,726,960	162,287,250
DEPARTMENT STORES	4521	828,031,759	740,686,103	48,144,597
GENERAL MERCHANDISE STORES	4529	3,650,206,667	1,756,040,857	114,142,653
E-COMMERCE & MAIL ORDER	4541	1,644,248,024	127,996,337	8,319,763
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,998,896,476	1,538,264,085	99,987,289
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>51,623,625</u>	<u>39,452,346</u>	<u>2,564,415</u>
<u>MINING</u>	<u>21</u>	<u>41,473,130</u>	<u>38,246,854</u>	<u>2,486,042</u>
<u>UTILITIES</u>	<u>22</u>	<u>37,583,944</u>	<u>27,017,581</u>	<u>1,756,149</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,219,870,950</u>	<u>6,757,920,813</u>	<u>439,265,365</u>
CONSTRUCTION OF BUILDINGS	236	4,557,761,189	3,689,434,554	239,813,437
HEAVY CONSTRUCTION & HIGHWAYS	237	1,037,023,084	726,580,914	47,227,757
SPECIAL TRADE CONTRACTORS	238	2,625,086,677	2,341,905,345	152,224,171
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,513,099,739</u>	<u>800,108,377</u>	<u>52,007,117</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,109,040,749</u>	<u>2,394,247,686</u>	<u>155,626,191</u>
DURABLE GOODS	423	3,070,448,644	1,913,409,589	124,371,691
NONDURABLE GOODS	424	1,028,160,654	473,970,461	30,808,109
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10,431,451	6,867,636	446,391
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>255,873,024</u>	<u>144,415,964</u>	<u>9,387,062</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,506,065,610</u>	<u>1,200,018,050</u>	<u>78,001,185</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>332,034,876</u>	<u>242,979,956</u>	<u>15,793,682</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>904,994,638</u>	<u>788,461,537</u>	<u>51,250,065</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,082,203,013</u>	<u>534,566,706</u>	<u>34,746,938</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,903,665,203</u>	<u>812,680,895</u>	<u>52,824,388</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>299,126,282</u>	<u>281,444,047</u>	<u>18,293,894</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>3,185,329,718</u>	<u>3,060,661,539</u>	<u>198,943,114</u>
ACCOMMODATIONS	721	687,228,259	662,754,296	43,079,031
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,498,101,459	2,397,907,243	155,864,083
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,028,948,276</u>	<u>892,708,419</u>	<u>58,026,223</u>
REPAIR & MAINTENANCE	811	738,300,926	636,216,025	41,354,156
PERSONAL SERVICE	812	267,005,994	235,044,811	15,277,967
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23,641,356	21,447,583	1,394,100
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>19,555,602</u>	<u>17,165,633</u>	<u>1,115,774</u>
TOTAL ALL INDUSTRIES		\$49,240,072,597	\$31,278,274,914	\$2,033,089,650

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
3RD QUARTER, 2007

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$273,470,736</u>	<u>\$253,869,081</u>	<u>\$12,764,206</u>
WATER SUPPLY		247,732,797	228,888,265	11,508,701
MISCELLANEOUS		25,737,939	24,980,816	1,255,505
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>108,093,861</u>	<u>58,348,620</u>	<u>2,247,141</u>
SEWERAGE SYSTEMS		60,957,341	23,650,697	910,943
MISCELLANEOUS		47,136,520	34,697,923	1,336,198
<u>POWER</u>	<u>3.873%</u>	<u>1,551,567,582</u>	<u>1,190,541,872</u>	<u>46,109,603</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>211,584,914</u>	<u>205,643,727</u>	<u>7,921,153</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,025,851,213</u>	<u>357,536,959</u>	<u>6,873,015</u>
LOCAL/SUBURBAN TRANSIT		84,955,763	25,762,830	495,561
TRUCKING		743,524,951	214,734,060	4,128,709
RAILROADS		27,920,011	26,084,320	502,384
MISCELLANEOUS		169,450,488	90,955,749	1,746,361
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>158,745,567</u>	<u>121,621,613</u>	<u>779,677</u>
LOCAL/SUBURBAN TRANSIT		51,405,982	24,459,806	156,654
TRUCKING		47,791,634	42,835,987	274,698
MISCELLANEOUS		59,547,951	54,325,820	348,325
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>155,265,428</u>	<u>62,040,325</u>	<u>1,194,288</u>
WATER TRANSPORT		72,842,838	31,168,362	600,306
MISCELLANEOUS		82,422,590	30,871,963	593,982
TOTAL		\$3,484,579,301	\$2,249,602,197	\$77,889,083

APPENDIX A: Frequently Asked Questions

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**