

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Calendar Year 2007

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for January - December 2007**

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April 2007

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OVERVIEW OF BUSINESS ACTIVITY

Calendar Year 2007
(January - December 2007)

State gross business income increased \$57 billion, or 10.3 percent, in calendar year 2007 compared to calendar year 2006.

Other Information Services and Meat Products showed sizable (73.9 percent and 66.2 percent respectively) increases for the year. These appear attributable to an overall increase of these activities in the state.

A large increase in Petroleum Products (178 percent) was the result of a large firm that discontinued taking a tax credit, rather than a dramatic increase in profits for that industry.

Some other large increases in industries such as Lighting Equipment (84.1 percent), Other Electronic Equipment (45.5 percent), and Lessors of Nonfinancial Intangibles (95.8 percent) are results of North American Industry Classification System (NAICS) reclassifications. Also, the 53.3 percent increase in Other Health Facilities and Services was largely caused by a change in reporting activity.

The Other Magnetic and Optical Media Manufacturing NAICS showed a large drop of 47.9 percent. There was also a significant drop of 33.4 percent in the Other Extraction and Support Activities NAICS, followed by a decrease in Motor Vehicles and Parts Manufacturing of 21.7 percent.

Omak showed the largest increase among the incorporated areas (26.4 percent). This was followed by Pullman which had a 22.1 percent increase. Camas showed the largest drop (8.6 percent) followed by Fife (5.4 percent).

Overall, Wholesale Trade was up \$20.6 billion (19.2 percent). Construction had a \$6.9 billion increase (16.6 percent). Mining showed a decrease of \$80.8 million (10.1 percent) relative to the past year.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2006	CALENDAR 2007	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,196</u>	<u>\$3,437,772,016</u>	<u>\$3,501,296,240</u>	<u>1.8%</u>
CROP & ANIMAL PRODUCTION	111,112	1,241	715,361,896	844,158,905	18
FORESTRY & LOGGING	113	1,525	1,955,434,150	1,944,922,960	-0.5
FISHING & HUNTING	114	300	240,504,130	219,178,991	-8.9
AG & FORESTRY SUPPORT ACTIVITIES	115	1,130	526,471,840	493,035,384	-6.4
<u>MINING</u>	<u>21</u>	<u>198</u>	<u>802,975,360</u>	<u>722,208,364</u>	<u>-10.1</u>
SAND & GRAVEL, QUARRYING	2123	133	458,093,413	492,553,484	7.5
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	65	344,881,947	229,654,880	-33.4
<u>UTILITIES</u>	<u>22</u>	<u>746</u>	<u>10,754,022,055</u>	<u>11,316,245,986</u>	<u>5.2</u>
ELECTRIC POWER GENERATION & TRANS.	2211	94	7,630,457,947	8,198,615,225	7.4
NATURAL GAS DISTRIBUTION	2212	18	738,237,959	601,443,840	-18.5
WATER & SEWER	2213	634	2,385,326,149	2,516,186,921	5.5
<u>CONSTRUCTION</u>	<u>23</u>	<u>49,142</u>	<u>41,744,659,942</u>	<u>48,667,991,456</u>	<u>16.6</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,603	8,585,153,075	10,466,093,862	21.9
NONRESIDENTIAL BUILDING	2362	1,015	8,034,061,999	9,494,807,120	18.2
HEAVY CONSTRUCTION & HIGHWAYS	237	1,822	5,454,241,836	6,383,977,767	17
SPECIAL TRADE CONTRACTORS	238	31,702	19,671,202,547	22,323,112,707	13.5
PLUMBING & HEATING	23822	3,083	3,790,387,824	4,277,883,466	12.9
PAINTING	23832	3,885	739,888,235	819,146,683	10.7
ELECTRICAL	23821	3,140	3,865,298,051	4,226,416,760	9.3
MASONRY/DRYWALL	23814, 23831	2,264	1,758,129,242	1,928,268,413	9.7
ROOFING	23816	1,097	991,815,833	1,218,255,430	22.8
OTHER CONTRACTORS	238 not listed above	18,233	8,525,683,362	9,853,141,955	15.6
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,256</u>	<u>122,326,611,642</u>	<u>133,293,207,233</u>	<u>9</u>
FOOD PRODUCTS	311	937	7,897,432,936	9,144,091,386	15.8
MILLING OF GRAINS	3112	19	282,013,913	318,733,489	13
FRUITS & VEGETABLES	3114	63	1,516,227,413	1,489,836,417	-1.7
DAIRY PRODUCTS	3115	17	955,637,802	1,117,598,704	16.9
MEAT PRODUCTS	3116	106	811,927,256	1,349,141,360	66.2
SEAFOOD PRODUCTS	3117	72	1,959,728,028	2,205,880,231	12.6
BAKERY PRODUCTS	3118	398	927,978,784	915,876,800	-1.3
OTHER FOOD ITEMS	3111, 3113, 3119	262	1,443,919,740	1,747,024,385	21
BEVERAGES	312	473	2,424,693,407	2,462,100,843	1.5
TEXTILES	313,314	430	860,229,993	1,356,732,137	57.7
APPAREL	315	203	226,558,574	216,791,399	-4.3
LEATHER & ALLIED PRODUCTS	316	50	84,081,839	93,981,608	11.8
LUMBER & WOOD PRODUCTS	321	776	8,753,367,388	8,992,492,643	2.7
SAWMILLS	3211	130	2,873,758,946	2,999,425,033	4.4
PLYWOOD & TRUSSES	3212	61	1,145,162,226	1,137,136,036	-0.7
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	585	4,734,446,216	4,855,931,574	2.6
PAPER PRODUCTS	322	110	6,209,139,616	6,924,445,700	11.5
PULP & PAPER MILLS	3221	33	3,996,329,426	4,491,124,782	12.4
OTHER PAPER PRODUCTS	3222	77	2,212,810,190	2,433,320,918	10
COMMERCIAL PRINTING	323	949	1,247,352,612	1,428,980,461	14.6
PETROLEUM & COAL PRODUCTS	324	36	18,973,343,344	19,734,983,935	4
PETROLEUM REFINING	32411	15	18,475,565,268	19,179,338,144	3.8
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	497,778,076	555,645,791	11.6
CHEMICALS	325	306	2,574,392,549	2,732,176,304	6.1
CHEMICALS	3251	32	625,271,516	668,881,744	7
PESTICIDES & FERTILIZERS	3253	31	149,912,964	161,752,169	7.9
PHARMACEUTICALS	3254	48	455,308,764	456,095,261	0.2
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	195	1,343,899,305	1,445,447,130	7.6
PLASTICS & RUBBER PRODUCTS	326	227	2,380,551,829	2,467,054,398	3.6
NONMETALLIC MINERALS	327	351	2,717,265,557	2,958,901,690	8.9
PRIMARY METALS	331	153	3,753,734,072	4,562,325,709	21.5
IRON & STEEL MILLS	3311, 3312	68	1,083,281,908	1,244,341,082	14.9

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ALUMINUM SMELTING	3313	21	1,450,364,151	1,991,073,076	37.3
OTHER NONFERROUS METALS	3314	12	310,678,316	274,577,653	-11.6
FOUNDRIES	3315	52	909,409,697	1,052,333,898	15.7
FABRICATED METAL PRODUCTS	332	1,260	4,019,159,798	4,398,404,273	9.4
MACHINERY	333	751	5,244,125,361	5,769,444,343	10
FARM & CONSTRUCTION IMPLEMENTS	3331	78	431,729,826	532,041,075	23.2
INDUSTRIAL MACHINERY	3332	136	818,188,327	861,317,102	5.3
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	537	3,994,207,208	4,376,086,166	9.6
COMPUTERS & ELECTRONICS	334	618	9,083,854,995	10,129,351,532	11.5
COMPUTER HARDWARE	3341	44	1,172,635,707	1,143,539,088	-2.5
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	57	826,806,948	690,545,622	-16.5
AUDIO & VIDEO EQUIPMENT	3343	27	116,132,824	129,940,093	11.9
SEMICONDUCTORS	3344	88	2,581,744,447	3,393,553,861	31.4
INSTRUMENTS	3345	205	4,061,632,249	4,432,443,553	9.1
SOFTWARE REPRODUCTION	334611	173	295,812,543	324,158,837	9.6
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	24	29,090,277	15,170,478	-47.9
ELECTRICAL EQUIPMENT & APPLIANCES	335	150	994,241,682	1,475,782,371	48.4
LIGHTING EQUIPMENT	3351	33	101,255,834	186,447,288	84.1
HOUSEHOLD APPLIANCES	3352	18	19,157,363	17,944,771	-6.3
OTHER ELECTRIC EQUIPMENT	3353, 3359	99	873,828,485	1,271,390,312	45.5
TRANSPORTATION EQUIPMENT	336	703	38,988,819,069	42,656,967,116	9.4
MOTOR VEHICLES & PARTS	3361, 3362, 3363	142	2,327,939,787	1,823,160,541	-21.7
AIRCRAFT, AEROSPACE & PARTS	3364	166	35,029,164,698	39,021,969,398	11.4
SHIPS & BOATS	3366	342	1,532,717,576	1,714,358,068	11.9
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	53	98,997,008	97,479,109	-1.5
FURNITURE & RELATED PRODUCTS	337	1,075	1,511,905,764	1,610,571,491	6.5
OTHER MANUFACTURING	339	2,698	4,382,361,257	4,177,627,894	-4.7
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>19,647</u>	<u>106,998,029,690</u>	<u>127,566,260,064</u>	<u>19.2</u>
DURABLE GOODS	423	9,566	55,733,522,961	61,916,809,318	11.1
MOTOR VEHICLES & PARTS	4231	745	7,834,389,031	7,823,263,587	-0.1
FURNITURE & HOME FURNISHINGS	4232	528	1,327,819,311	1,313,150,143	-1.1
LUMBER & CONSTRUCTION MATERIALS	4233	741	6,112,162,696	6,353,723,935	4
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,622	10,291,658,452	10,789,725,738	4.8
ELECTRICAL EQUIPMENT	4236	1,161	8,017,758,468	8,278,558,480	3.3
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	503	2,712,437,258	2,960,560,811	9.1
MACHINERY & EQUIPMENT	4238	1,989	10,079,714,364	11,477,881,467	13.9
OTHER DURABLE GOODS	4235, 4239	2,277	9,357,583,381	12,919,945,157	38.1
NONDURABLE GOODS:	424	9,608	50,314,397,468	64,517,047,345	28.2
PAPER & PAPER PRODUCTS	4241	327	1,744,114,747	1,705,478,518	-2.2
DRUGS & SUNDRIES	4242	323	6,554,702,717	6,733,529,566	2.7
APPAREL	4243	472	2,232,248,889	2,758,468,002	23.6
FOOD PRODUCTS	4244	1,923	18,698,670,572	21,603,247,835	15.5
FARM PRODUCTS	4245	119	608,980,090	725,291,894	19.1
CHEMICALS & PLASTICS	4246	429	2,771,560,484	3,084,344,694	11.3
PETROLEUM PRODUCTS	4247	179	4,624,609,240	12,858,908,583	178.1
OTHER NONDURABLE GOODS	4248, 4249	5,836	13,079,510,729	15,047,778,253	15
ELECTRONIC MARKETS, AGENTS, BROKERS	425	472	950,109,261	1,132,402,018	19.2
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>56,301</u>	<u>106,493,002,856</u>	<u>114,374,484,409</u>	<u>7.4</u>
MOTOR VEHICLES & PARTS	441	3,624	20,614,911,437	21,166,545,099	2.7
NEW & USED AUTO DEALERS	4411	1,605	15,991,834,067	16,391,930,588	2.5
RV, BOAT, MOTORCYCLE DEALERS	4412	766	2,252,000,362	2,293,581,486	1.8
AUTOMOTIVE PARTS & TIRES	4413	1,253	2,371,077,008	2,481,033,025	4.6
FURNITURE & HOME FURNISHINGS	442	2,072	3,589,585,149	3,734,047,347	4
ELECTRONICS & APPLIANCES	443	2,632	5,197,712,731	5,357,837,456	3.1
HOUSEHOLD APPLIANCES	443111	305	726,108,375	765,270,907	5.4
RADIO, TV & OTHER ELECTRONICS	443112	625	1,580,004,376	1,714,701,063	8.5
COMPUTERS & SOFTWARE	44312	1,655	2,799,241,988	2,788,005,291	-0.4

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CAMERAS & PHOTO SUPPLY	44313	47	92,357,992	89,860,195	-2.7
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,827	8,376,778,820	8,444,695,332	0.8
BUILDING MATERIALS	4441	1,672	7,483,266,750	7,437,965,829	-0.6
LAWN & GARDEN SUPPLIES	4442	1,155	893,512,070	1,006,729,503	12.7
FOOD & BEVERAGES (OFF-PREMISES)	445	3,627	11,888,876,710	12,608,050,116	6
GROCERY & CONVENIENCE STORES	4451	2,148	11,158,022,865	11,776,172,705	5.5
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,100	634,658,410	718,574,611	13.2
BEER, WINE AND LIQUOR STORES	4453	379	96,195,435	113,302,800	17.8
DRUG STORES & PERSONAL CARE STORES	446	1,849	4,765,070,136	5,265,418,622	10.5
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,727	9,166,297,403	9,899,959,919	8
APPAREL & ACCESSORIES	448	3,280	5,245,846,416	5,724,829,697	9.1
CLOTHING STORES	4481	2,137	3,953,611,576	4,351,853,370	10.1
SHOE STORES	4482	188	403,837,432	401,339,186	-0.6
JEWELRY & LUGGAGE STORES	4483	955	888,397,408	971,637,141	9.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,495	2,789,973,130	2,974,897,084	6.6
SPORTING GOODS	45111	1,392	1,337,099,839	1,477,150,151	10.5
HOBBY & TOY STORES	45112	467	344,123,415	377,169,414	9.6
SEWING SUPPLIES	45113	277	167,644,494	165,712,496	-1.2
MUSICAL INSTRUMENTS	45114	199	165,989,670	173,693,640	4.6
BOOK, PERIODICAL & MUSIC STORES	45121	809	557,508,927	562,733,115	0.9
TAPES & CDs	45122	351	217,606,785	218,438,268	0.4
DEPARTMENT STORES	4521	29	3,501,592,461	3,543,422,114	1.2
GENERAL MERCHANDISE STORES	4529	379	13,348,349,528	14,819,161,524	11
E-COMMERCE & MAIL ORDER	4541	2,157	5,910,324,505	7,973,186,078	34.9
MISCELLANEOUS RETAILERS	453, 4542, 4543	28,603	12,097,684,430	12,862,434,021	6.3
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>8,580</u>	<u>8,536,448,181</u>	<u>9,450,209,287</u>	<u>10.7</u>
AIR TRANSPORTATION	481	112	137,735,169	196,627,106	42.8
RAILROADS	482	13	203,653,354	230,703,231	13.3
WATER TRANSPORTATION	483	54	442,461,891	364,537,036	-17.6
TRUCK TRANSPORTATION	484	4,722	3,767,098,349	4,277,305,915	13.5
TRANSIT & GROUND PASSENGER TRANSPORT	485	976	445,396,726	467,785,318	5
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,703	3,540,102,692	3,913,250,681	10.5
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>305</u>	<u>549,650,561</u>	<u>668,088,630</u>	<u>21.5</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,322</u>	<u>16,114,910,618</u>	<u>16,204,827,293</u>	<u>0.6</u>
PUBLISHING (EXCEPT INTERNET)	511	1,329	3,421,643,229	3,341,860,612	-2.3
NEWSPAPERS	51111	165	1,000,226,232	960,266,517	-4
BOOKS & PERIODICALS	51112, 51113	640	487,741,849	487,929,184	0
SOFTWARE	5112	350	1,742,951,156	1,678,450,600	-3.7
OTHER PUBLISHERS	51114, 51119	174	190,723,992	215,214,311	12.8
MOTION PICTURE PRODUCTION	512	1,303	666,311,784	670,651,776	0.7
RADIO & TV BROADCASTING, CABLE TV	515	166	1,022,918,841	1,072,175,227	4.8
INTERNET PUBLISHING & BROADCASTING	516				
TELEPHONE & TELECOMMUNICATIONS	517	791	8,839,618,468	8,749,974,463	-1
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,468	1,930,393,868	1,970,393,506	2
OTHER INFORMATION SERVICES	519	265	229,927,190	399,771,709	74
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>18,713</u>	<u>39,020,686,452</u>	<u>37,307,190,360</u>	<u>-4.4</u>
BANKS & CREDIT UNIONS	522	3,274	20,032,333,080	18,208,845,785	-9.1
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,740	3,744,272,139	3,870,497,512	3.4
INSURANCE AGENTS & BROKERS	524	4,100	6,323,991,385	6,087,444,968	-3.7
REAL ESTATE AGENTS & BROKERS	531	6,765	4,559,974,992	4,511,469,876	-1.1
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,723	4,304,704,168	4,520,413,864	5
LESSORS OF NONFINANCIAL INTANGIBLES	533	111	55,410,688	108,518,355	95.8
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>152,187</u>	<u>96,449,718,987</u>	<u>107,303,710,200</u>	<u>11.3</u>
LEGAL SERVICES	5411	5,763	4,046,385,176	4,159,895,771	2.8
ACCOUNTING SERVICES	5412	4,865	1,844,417,477	2,341,363,634	26.9
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	10,446	8,247,194,242	9,295,674,209	12.7

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COMPUTER SYSTEM DESIGN SERVICES	5415	5,677	6,019,405,578	7,065,186,617	17.4
CONSULTING SERVICES	5416	10,695	4,937,971,087	5,536,773,505	12.1
ADVERTISING & PUBLIC RELATIONS	5418	1,534	1,207,144,548	1,359,183,971	12.6
OTHER PROFESSIONAL SERVICES	5417, 5419	7,359	5,901,697,046	5,256,087,568	-10.9
MANAGEMENT SERVICES	55	126	219,305,431	223,470,950	1.9
ADMINISTRATIVE & SUPPORT SERVICES	561	24,373	12,566,869,618	13,810,543,886	9.9
EMPLOYMENT SERVICES	5613	1,134	2,337,251,585	2,539,339,349	8.6
TRAVEL SERVICES	5615	728	1,020,093,657	1,079,937,549	5.9
INVESTIGATION & SECURITY SERVICES	5616	954	683,331,271	758,207,912	11
BUILDING SERVICES & JANITORIAL	5617	7,573	6,243,728,184	6,905,345,976	10.6
OTHER	5611, 5612, 5614, 5619	13,984	2,282,464,921	2,527,713,100	10.7
WASTE TREATMENT/ COLLECTION	562	645	2,919,589,826	3,224,402,958	10.4
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	4,577	1,277,533,632	1,650,961,703	29.2
HEALTH SERVICES	62	19,459	24,256,503,760	28,444,034,444	17.3
PHYSICIANS	6211	3,623	5,573,523,273	6,052,826,470	8.6
DENTISTS	6212	3,261	2,651,005,759	2,827,359,910	6.7
OTHER PRACTITIONERS	6213	7,401	1,914,663,374	2,135,535,448	11.5
HOSPITALS	622	165	7,686,249,728	8,609,106,128	12
NURSING & RETIREMENT HOMES	623	670	1,478,411,666	1,566,077,757	5.9
SOCIAL SERVICES & DAY CARE	624	2,954	784,838,638	864,850,388	10.2
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,385	4,167,811,322	6,388,278,343	53.3
ARTS, ENTERTAINMENT, & RECREATION	71	6,189	2,647,627,946	2,662,056,864	0.5
PERFORMING ARTS, SPECTATOR SPORTS	711	3,731	1,172,752,482	1,143,798,820	-2.5
MUSEUMS, HISTORICAL SITES, ETC.	712	152	61,400,906	65,018,415	5.9
AMUSEMENT, GAMBLING, RECREATION	713	2,306	1,413,474,558	1,453,239,629	2.8
ACCOMMODATIONS	721	2,543	2,049,991,851	2,253,149,205	9.9
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	13,810	10,201,663,178	11,305,053,343	10.8
DRINKING PLACES	7224	1,258	505,637,447	621,947,521	23
AUTO REPAIR & SERVICES	8111	6,726	2,522,508,732	2,597,411,858	3
OTHER REPAIR SERVICES	8112, 8113, 8114	6,729	1,406,613,029	1,566,226,905	11.3
PERSONAL SERVICES	812	17,140	2,826,373,201	3,052,248,831	8
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	9,544	845,293,217	952,282,218	12.7
LAUNDRY & DRY CLEANING	8123	1,075	386,316,766	407,308,876	5.4
OTHER PERSONAL SERVICES	8122, 8129	6,521	1,594,763,218	1,692,657,737	6.1
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,529	533,673,995	592,753,486	11.1
PUBLIC ADMINISTRATION, OTHER	92,00	744	311,612,187	285,282,971	-8.4
TOTAL ALL INDUSTRIES		327,609	\$553,230,636,183	\$610,376,284,853	10.3%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
CALENDAR 2007 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$561,455	\$49,346	\$512,109	0.004840	\$2,479
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	4,704,835	1,517,588	3,187,247	0.001380	4,398
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	3,987,349	364,427	3,622,921	0.002750	9,963
4	Insurance Agents/Brokers	14	1,968,330	43,642	1,924,689	0.004840	9,315
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	3,160,966	161,351	2,999,615	0.001380	4,139
6	Processing for Hire/Printing and Publishing	10	4,794,460	574,843	4,219,618	0.004840	20,423
7	Manufacturing	7	27,392,865	1,563,459	25,829,406	0.004840	125,014
8	Royalties; Child Care	80	1,727,876	189,129	1,538,748	0.004840	7,448
9	Wholesaling	3	190,496,136	61,675,667	128,820,469	0.004840	623,491
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	5,629,214	737,807	4,891,407	0.004840	23,674
11	Public or Nonprofit Hospitals	55	7,071,194	1,681,154	5,390,040	0.015000	80,851
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	2,342,169	837	2,341,332	0.004710	11,028
13	Service & Other Activities	4	99,482,175	23,753,196	75,728,979	0.015000	1,135,935
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	618,979	221,239	397,739	0.016300	6,483
15	Retailing of Interstate Transportation Equip.	19	1,797,474	779,282	1,018,192	0.004840	4,928
16	Retailing	2	187,376,415	31,379,368	155,997,048	0.004710	734,746
17	Mfg. of Aluminum/Solar Energy/FAR	190	659,264	10,707	648,557	0.002904	1,883
18	Wholesaling of Aluminum/Solar Energy	191	135,657	0	135,657	0.002904	394
19	Mfg. of Commercial Airplanes or Components	195	2,471,227	20,652	2,450,575	0.004235	10,378
20	Whlse of Commercial Airplanes or Components	196	13,840,012	1,827,204	12,012,808	0.004235	50,874
21	Retailing of Commercial Airplanes or Components	197	19,113,719	905,039	18,208,680	0.004235	77,114
22	Parimutuel Wagering	193	D	D	D	0.001300	D
23	Processing for Hire Timber Products	300	364,372	1,247	363,126	0.004235	1,538
24	Extracting Timber, Extracting for Hire Timber	301	264,505	16,118	248,387	0.004235	1,052
25	Manufacturing of Timber or Wood Products	302	3,839,911	361,284	3,478,627	0.004235	14,732
26	Wholesaling of Timber or Wood Products	303	7,432,495	3,891,435	3,541,060	0.004235	14,996
27	Sale of Standing Timber	304	4,692	8	4,684	0.003424	16
28	Manufacturing of Semi-Conductors	607	568,445	1,395	567,049	0.002750	1,559
TOTAL B&O TAXES			591,806,191	131,727,423	460,078,768		2,978,853

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Retail Sales Tax	1	\$190,511,882	\$71,554,214	\$118,957,667	0.065000	\$7,732,248
30	Use Tax	5	4,877,289	0	4,877,289	0.065000	317,024
TOTAL STATE SALES/USE TAX			195,389,170	71,554,214	123,834,956		8,049,272

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
31	Water Distribution	60	\$886,120	\$83,227	\$802,893	0.050290	\$40,377
32	Sewer Collection	61	431,953	197,692	234,260	0.038520	9,024
33	Power	49	6,618,281	1,308,978	5,309,303	0.038730	205,629
34	Gas Dist., Telegraph	26	1,908,531	17,821	1,890,710	0.038520	72,830
35	Motor Transportation, Railroad, Railroad Car	8	4,190,173	2,820,387	1,369,786	0.019260	26,382
36	Urban Transportation/Vessels Under 65 Feet	12	682,795	182,939	499,857	0.006420	3,209
37	Other Public Service	13	569,345	317,713	251,632	0.019260	4,846
TOTAL PUBLIC UTILITY TAXES			15,287,197	4,928,757	10,358,440		362,298

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE	
38	Motor Vehicle Sales/Leases	120	\$10,264,358	\$0	\$10,264,358	0.003000	\$30,793	
39	Litter Tax	36	55,067,715	0	55,067,715	0.000150	8,260	
40	Tobacco Products	20	55,410	0	55,410	0.750000	41,557	
41	Refuse Collection	64	1,373,859	474,828	899,031	0.036000	32,365	
42	Petroleum Products Tax	57	Temporarily Not Due - Fund Limit Reached					
43	Hazardous Substance	65	17,599,227	597,533	17,001,694	0.007000	119,012	
44	IMR	79	157,208	0	157,208	0.060000	9,432	
45	Solid Fuel Burning Device Fee	59	Devices	0	4,777	\$30/Device	143,298	
46	Syrup Tax	54	Gallons	0	9,083	\$1.00/Gal	9,083	
47	Tire Fee	73	Tires	0	4,268	\$.90/Tire	3,841	
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	670	\$.50/Cigar	335	
49	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	39,806	\$.44/Line	17,515	
50	Wireless State Enhanced 911 Tax	94	Radio Lines	0	53,835	\$.20/Line	10,767	
TOTAL OTHER TAXES							426,259	

TOTAL STATE TAXES \$11,816,682**

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Calendar 2006 to Calendar 2007
(Dollars in Thousands)

County	Calendar 2006	Calendar 2007	Percent Change
Adams	\$161,395	\$184,595	14.4%
Asotin	183,624	190,544	3.8%
Benton	2,303,245	2,574,398	11.8%
Chelan	1,385,599	1,494,671	7.9%
Clallam	1,026,775	1,063,475	3.6%
Clark	4,866,777	4,849,743	-0.4%
Columbia	29,771	41,928	40.8%
Cowlitz	1,337,394	1,407,593	5.2%
Douglas	403,267	457,364	13.4%
Ferry	35,593	38,286	7.6%
Franklin	929,718	1,057,004	13.7%
Garfield	15,900	17,445	9.7%
Grant	1,107,853	1,537,951	38.8%
Grays Harbor	838,963	958,833	14.3%
Island	829,841	884,269	6.6%
Jefferson	371,860	378,450	1.8%
King	43,431,246	47,178,010	8.6%
Kitsap	3,469,257	3,571,938	3.0%
Kittitas	704,543	795,557	12.9%
Klickitat	162,751	170,198	4.6%
Lewis	1,127,178	1,149,154	1.9%
Lincoln	70,296	81,486	15.9%
Mason	528,350	562,231	6.4%
Okanogan	436,765	524,078	20.0%
Pacific	195,060	220,693	13.1%
Pend Oreille	89,831	100,241	11.6%
Pierce	12,154,469	12,535,646	3.1%
San Juan	354,965	378,828	6.7%
Skagit	2,444,571	2,508,029	2.6%
Skamania	87,112	88,397	1.5%
Snohomish	10,915,209	11,711,465	7.3%
Spokane	7,278,765	7,683,955	5.6%
Stevens	335,168	368,554	10.0%
Thurston	3,968,838	4,195,878	5.7%
Wahkiakum	24,291	26,809	10.4%
Walla Walla	718,943	704,261	-2.0%
Whatcom	3,125,880	3,236,590	3.5%
Whitman	410,492	492,005	19.9%
Yakima	2,653,522	2,822,369	6.4%
Total	110,515,076	118,242,922	7.0%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>768</u>	<u>\$60,615,492</u>	<u>764</u>	<u>\$96,489,158</u>
MOTOR VEHICLES & PARTS	441	42	11,230,314	38	14,793,101
NEW & USED AUTO DEALERS	4411	16	2,966,669	12	5,984,912
RV, BOAT, MOTORCYCLE DEALERS	4412	6	49,812	12	5,021,477
AUTOMOTIVE PARTS & TIRE	4413	20	8,213,833	14	3,786,712
FURNITURE & HOME FURNISHING	442	30	1,013,951	29	2,058,942
ELECTRONICS & APPLIANCES	443	78	2,340,466	77	1,533,713
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	1,320,158	30	771,441
COMPUTERS & SOFTWARE	44312	47	1,020,308	43	752,461
CAMERA & PHOTO SUPPLIES	44313	D	D	4	9,811
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	41	6,080,825	34	9,944,218
BUILDING MATERIALS	4441	29	5,277,097	29	9,359,620
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	803,728	5	584,598
FOOD & BEVERAGE STORES	445	13	2,887,939	16	10,647,165
GROCERY & CONVENIENCE STORES	4451	5	2,809,478	6	10,104,491
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	78,461	10	542,674
DRUG/HEALTH STORES	446	38	862,819	53	2,439,337
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	9,129,651	3	2,251,609
APPAREL & ACCESSORIES	448	45	235,247	50	962,640
CLOTHING & SHOE STORES	4481, 4482	40	226,165	40	471,687
JEWELRY & LUGGAGE STORES	4483	5	9,082	10	490,953
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	506,882	52	2,634,592
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	399,572	28	2,324,294
BOOK/PERIODICAL/MUSIC STORE	4512	24	107,310	24	310,298
GENERAL MERCHANDISE STORES	452	9	21,028,610	9	40,577,310
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	21,028,610	9	40,577,310
E-COMMERCE & MAIL ORDER	4541	67	801,819	75	1,039,201
MISCELLANEOUS RETAILERS	453, 4542, 4543	335	4,496,969	328	7,607,330
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>581,310</u>	<u>4</u>	<u>8,319</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>3,343,261</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>481</u>	<u>27,973,824</u>	<u>362</u>	<u>28,843,272</u>
CONSTRUCTION OF BUILDINGS	236	87	9,104,300	96	10,255,873
HEAVY CONSTRUCTION & HIGHWAYS	237	38	8,441,953	27	3,766,039
SPECIAL TRADE CONTRACTORS	238	356	10,427,571	239	14,821,360
<u>MANUFACTURING</u>	<u>31-33</u>	<u>98</u>	<u>3,945,968</u>	<u>111</u>	<u>2,981,422</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>571</u>	<u>44,238,060</u>	<u>595</u>	<u>11,488,218</u>
DURABLE GOODS	423	383	37,214,395	386	9,266,523
NONDURABLE GOODS	424	180	6,999,369	202	2,076,723
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	24,296	7	144,972
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>262,272</u>	<u>12</u>	<u>1,863,315</u>
<u>INFORMATION</u>	<u>51</u>	<u>164</u>	<u>11,004,670</u>	<u>158</u>	<u>5,424,667</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>907,151</u>	<u>36</u>	<u>1,076,628</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>3,591,392</u>	<u>102</u>	<u>4,567,224</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>128</u>	<u>1,661,953</u>	<u>117</u>	<u>2,328,122</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>169</u>	<u>2,407,537</u>	<u>149</u>	<u>4,640,549</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>535,162</u>	<u>23</u>	<u>2,707,523</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>65</u>	<u>15,397,541</u>	<u>54</u>	<u>23,383,692</u>
ACCOMMODATIONS	721	7	2,724,005	12	5,988,038
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	12,673,536	42	17,395,654
<u>OTHER SERVICES</u>	<u>81</u>	<u>139</u>	<u>8,091,209</u>	<u>113</u>	<u>4,642,719</u>
REPAIR & MAINTENANCE	811	102	6,995,092	72	3,169,076
PERSONAL SERVICE	812	31	970,626	35	972,326
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	125,491	6	501,317
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>38,246</u>	<u>8</u>	<u>99,635</u>
TOTAL ALL INDUSTRIES		2,783	\$184,595,048	2,608	\$190,544,463

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,571</u>	<u>\$1,281,473,687</u>	<u>1,929</u>	<u>\$662,835,519</u>
MOTOR VEHICLES & PARTS	441	156	262,550,818	85	178,896,288
NEW & USED AUTO DEALERS	4411	71	187,988,038	32	138,371,632
RV, BOAT, MOTORCYCLE DEALERS	4412	20	31,953,385	18	22,658,153
AUTOMOTIVE PARTS & TIRE	4413	65	42,609,395	35	17,866,503
FURNITURE & HOME FURNISHING	442	104	52,656,522	81	19,378,254
ELECTRONICS & APPLIANCES	443	250	62,928,491	194	13,689,673
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	50,520,082	60	6,374,224
COMPUTERS & SOFTWARE	44312	174	11,813,381	129	6,609,323
CAMERA & PHOTO SUPPLIES	44313	5	595,028	5	706,126
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	124,986,394	99	111,692,175
BUILDING MATERIALS	4441	95	115,713,674	79	109,418,438
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	9,272,720	20	2,273,737
FOOD & BEVERAGE STORES	445	81	67,486,201	76	48,746,468
GROCERY & CONVENIENCE STORES	4451	34	64,776,670	31	45,303,577
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	2,709,531	45	3,442,891
DRUG/HEALTH STORES	446	139	30,708,864	98	8,600,740
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	44,661,432	37	15,566,806
APPAREL & ACCESSORIES	448	148	101,240,410	120	20,703,790
CLOTHING & SHOE STORES	4481, 4482	116	87,650,283	97	17,876,365
JEWELRY & LUGGAGE STORES	4483	32	13,590,127	23	2,827,425
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	154	57,400,157	133	23,993,688
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	41,861,836	77	17,927,272
BOOK/PERIODICAL/MUSIC STORE	4512	59	15,538,321	56	6,066,416
GENERAL MERCHANDISE STORES	452	21	346,647,641	17	129,129,915
DEPARTMENT STORES	4521	5	120,639,820	3	38,409,467
GENERAL MERCHANDISE STORES	4529	16	226,007,821	14	90,720,448
E-COMMERCE & MAIL ORDER	4541	145	10,489,640	99	4,783,420
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,203	119,717,117	890	87,654,302
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>46</u>	<u>1,571,989</u>	<u>44</u>	<u>1,872,597</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>149,794</u>	<u>5</u>	<u>475,338</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>2,922,299</u>	<u>17</u>	<u>4,227,700</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,700</u>	<u>481,712,653</u>	<u>1,538</u>	<u>287,086,340</u>
CONSTRUCTION OF BUILDINGS	236	449	233,071,067	435	151,736,887
HEAVY CONSTRUCTION & HIGHWAYS	237	93	52,564,960	83	24,313,656
SPECIAL TRADE CONTRACTORS	238	1,158	196,076,626	1,020	111,035,797
<u>MANUFACTURING</u>	<u>31-33</u>	<u>486</u>	<u>40,617,647</u>	<u>382</u>	<u>50,604,560</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,667</u>	<u>175,247,112</u>	<u>1,316</u>	<u>121,196,394</u>
DURABLE GOODS	423	1,145	145,069,774	895	87,437,279
NONDURABLE GOODS	424	507	29,911,077	408	33,628,719
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	266,261	13	130,396
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>2,219,070</u>	<u>44</u>	<u>4,390,597</u>
<u>INFORMATION</u>	<u>51</u>	<u>344</u>	<u>100,620,248</u>	<u>287</u>	<u>44,557,815</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>20,441,351</u>	<u>88</u>	<u>17,929,013</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>350</u>	<u>48,593,550</u>	<u>282</u>	<u>34,345,615</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>541</u>	<u>44,583,738</u>	<u>409</u>	<u>20,128,039</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>725</u>	<u>54,521,861</u>	<u>566</u>	<u>28,778,455</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>104</u>	<u>19,538,363</u>	<u>89</u>	<u>14,751,492</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>372</u>	<u>237,943,443</u>	<u>423</u>	<u>166,028,233</u>
ACCOMMODATIONS	721	37	37,404,962	169	71,422,289
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	335	200,538,481	254	94,605,944
<u>OTHER SERVICES</u>	<u>81</u>	<u>622</u>	<u>61,997,527</u>	<u>498</u>	<u>34,931,585</u>
REPAIR & MAINTENANCE	811	367	45,656,591	298	25,991,874
PERSONAL SERVICE	812	228	14,675,949	167	7,289,941
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,664,987	33	1,649,770
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>240,815</u>	<u>18</u>	<u>531,886</u>
TOTAL ALL INDUSTRIES		9,709	\$2,574,398,245	7,935	\$1,494,671,178

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,770</u>	<u>\$500,730,234</u>	<u>4,176</u>	<u>\$2,121,386,447</u>
MOTOR VEHICLES & PARTS	441	74	103,072,577	185	425,865,689
NEW & USED AUTO DEALERS	4411	26	77,473,532	69	336,272,380
RV, BOAT, MOTORCYCLE DEALERS	4412	13	9,489,404	28	25,245,696
AUTOMOTIVE PARTS & TIRE	4413	35	16,109,641	88	64,347,613
FURNITURE & HOME FURNISHING	442	70	18,253,591	175	75,692,309
ELECTRONICS & APPLIANCES	443	165	10,029,975	355	67,470,825
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	5,813,820	93	41,489,015
COMPUTERS & SOFTWARE	44312	100	3,976,861	257	25,769,844
CAMERA & PHOTO SUPPLIES	44313	3	239,294	5	211,966
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	83,150,423	281	262,694,354
BUILDING MATERIALS	4441	74	75,305,293	192	237,750,456
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	7,845,130	89	24,943,898
FOOD & BEVERAGE STORES	445	61	44,453,618	192	164,663,358
GROCERY & CONVENIENCE STORES	4451	27	43,270,082	85	153,487,556
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	1,183,536	107	11,175,802
DRUG/HEALTH STORES	446	75	12,198,235	182	58,705,072
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	25,794,362	99	68,636,221
APPAREL & ACCESSORIES	448	93	8,754,129	212	126,247,974
CLOTHING & SHOE STORES	4481, 4482	72	6,824,522	157	111,579,398
JEWELRY & LUGGAGE STORES	4483	21	1,929,607	55	14,668,576
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	10,079,951	246	64,612,853
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	8,206,732	157	46,279,008
BOOK/PERIODICAL/MUSIC STORE	4512	57	1,873,219	89	18,333,845
GENERAL MERCHANDISE STORES	452	18	132,748,736	33	539,985,569
DEPARTMENT STORES	4521	3	19,369,823	6	150,982,766
GENERAL MERCHANDISE STORES	4529	15	113,378,913	27	389,002,803
E-COMMERCE & MAIL ORDER	4541	109	4,984,029	215	22,234,017
MISCELLANEOUS RETAILERS	453, 4542, 4543	858	47,210,608	2,001	244,578,206
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>4,014,891</u>	<u>95</u>	<u>9,897,970</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,214,089</u>	<u>13</u>	<u>2,063,929</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>226,921</u>	<u>17</u>	<u>8,195,833</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,205</u>	<u>230,823,936</u>	<u>3,771</u>	<u>1,016,443,073</u>
CONSTRUCTION OF BUILDINGS	236	361	115,489,654	981	489,978,563
HEAVY CONSTRUCTION & HIGHWAYS	237	60	35,310,983	154	96,743,719
SPECIAL TRADE CONTRACTORS	238	784	80,023,299	2,636	429,720,791
<u>MANUFACTURING</u>	<u>31-33</u>	<u>334</u>	<u>27,680,768</u>	<u>830</u>	<u>118,613,526</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,128</u>	<u>57,106,710</u>	<u>2,341</u>	<u>316,694,487</u>
DURABLE GOODS	423	746	41,371,409	1,578	254,889,514
NONDURABLE GOODS	424	373	15,607,649	736	61,123,700
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	127,652	27	681,273
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>51</u>	<u>4,731,746</u>	<u>145</u>	<u>17,143,273</u>
<u>INFORMATION</u>	<u>51</u>	<u>259</u>	<u>40,068,653</u>	<u>500</u>	<u>227,936,325</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>4,878,924</u>	<u>169</u>	<u>48,283,163</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>198</u>	<u>16,089,920</u>	<u>518</u>	<u>108,396,285</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>364</u>	<u>12,021,750</u>	<u>998</u>	<u>57,081,416</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>528</u>	<u>19,398,104</u>	<u>1,419</u>	<u>138,238,530</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>86</u>	<u>7,902,443</u>	<u>191</u>	<u>43,498,812</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>338</u>	<u>100,413,667</u>	<u>733</u>	<u>460,920,282</u>
ACCOMMODATIONS	721	122	28,421,697	49	45,589,667
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	216	71,991,970	684	415,330,615
<u>OTHER SERVICES</u>	<u>81</u>	<u>489</u>	<u>35,949,033</u>	<u>1,315</u>	<u>153,653,799</u>
REPAIR & MAINTENANCE	811	313	29,365,520	792	118,484,468
PERSONAL SERVICE	812	150	5,187,765	484	33,601,412
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	1,395,748	39	1,567,919
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>222,798</u>	<u>38</u>	<u>1,295,597</u>
TOTAL ALL INDUSTRIES		6,917	\$1,063,474,587	17,269	\$4,849,742,747

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	399	\$9,258,455	2,003	\$701,380,909
MOTOR VEHICLES & PARTS	441	14	835,469	101	228,299,278
NEW & USED AUTO DEALERS	4411	5	495,209	34	187,855,509
RV, BOAT, MOTORCYCLE DEALERS	4412	4	4,955	14	14,475,803
AUTOMOTIVE PARTS & TIRE	4413	5	335,305	53	25,967,966
FURNITURE & HOME FURNISHING	442	13	253,641	83	17,589,267
ELECTRONICS & APPLIANCES	443	49	317,868	199	12,004,777
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	163,541	69	6,526,001
COMPUTERS & SOFTWARE	44312	31	154,327	126	5,397,433
CAMERA & PHOTO SUPPLIES	44313	-	-	4	81,343
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	1,977,285	156	85,511,501
BUILDING MATERIALS	4441	15	1,537,372	120	78,323,195
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	439,913	36	7,188,306
FOOD & BEVERAGE STORES	445	11	1,957,861	66	50,445,388
GROCERY & CONVENIENCE STORES	4451	5	1,855,848	37	49,842,199
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	102,013	29	603,189
DRUG/HEALTH STORES	446	21	183,102	123	15,643,424
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,186,619	54	54,725,460
APPAREL & ACCESSORIES	448	28	49,409	94	13,156,274
CLOTHING & SHOE STORES	4481, 4482	28	49,409	73	7,377,921
JEWELRY & LUGGAGE STORES	4483	D	D	21	5,778,353
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	25	289,368	113	14,342,360
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	12	123,194	71	11,800,508
BOOK/PERIODICAL/MUSIC STORE	4512	13	166,174	42	2,541,852
GENERAL MERCHANDISE STORES	452	4	113,763	22	137,024,996
DEPARTMENT STORES	4521	D	D	4	50,168,745
GENERAL MERCHANDISE STORES	4529	4	113,763	18	86,856,251
E-COMMERCE & MAIL ORDER	4541	49	210,227	116	4,039,156
MISCELLANEOUS RETAILERS	453, 4542, 4543	159	1,883,843	876	68,599,028
AGRICULTURE, FORESTRY, FISHING	11	7	88,399	50	3,347,913
MINING	21	D	D	14	3,010,812
UTILITIES	22	D	D	18	1,337,355
CONSTRUCTION	23	192	13,339,784	1,755	248,098,667
CONSTRUCTION OF BUILDINGS	236	40	2,721,353	362	136,370,790
HEAVY CONSTRUCTION & HIGHWAYS	237	15	1,626,755	116	36,417,502
SPECIAL TRADE CONTRACTORS	238	137	8,991,676	1,277	75,310,375
MANUFACTURING	31-33	51	932,727	416	30,535,716
WHOLESALE TRADE	42	280	7,801,008	1,443	109,187,981
DURABLE GOODS	423	181	3,138,515	1,027	89,191,981
NONDURABLE GOODS	424	94	4,631,773	403	19,775,768
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	30,720	13	220,232
TRANSPORTATION & WAREHOUSING	48-49	4	85,269	83	5,821,470
INFORMATION	51	105	1,713,867	304	55,567,972
FINANCE, INSURANCE	52	19	120,170	96	6,145,936
REAL ESTATE, RENTAL/LEASING	53	51	1,074,217	266	29,545,183
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	48	482,857	361	17,980,066
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	74	578,861	606	22,025,537
ARTS, ENTERTAINMENT & RECREATION	71	8	1,310,332	76	10,014,192
ACCOMMODATIONS & FOOD SERVICES	72	30	2,717,665	291	124,907,550
ACCOMMODATIONS	721	9	985,377	52	15,708,939
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	21	1,732,288	239	109,198,611
OTHER SERVICES	81	47	2,266,068	516	37,918,388
REPAIR & MAINTENANCE	811	24	1,809,108	338	27,689,716
PERSONAL SERVICE	812	20	352,964	155	8,294,077
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	103,996	23	1,934,595
PUBLIC ADMINISTRATION, OTHER	92.00	4	157,961	12	767,622
TOTAL ALL INDUSTRIES		1,319	\$41,927,640	8,310	\$1,407,593,269

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>892</u>	<u>\$234,961,267</u>	<u>489</u>	<u>\$12,767,293</u>
MOTOR VEHICLES & PARTS	441	39	52,948,691	17	2,678,603
NEW & USED AUTO DEALERS	4411	13	37,221,697	6	869,373
RV, BOAT, MOTORCYCLE DEALERS	4412	8	5,845,267	D	D
AUTOMOTIVE PARTS & TIRE	4413	18	9,881,727	11	1,809,230
FURNITURE & HOME FURNISHING	442	28	9,541,045	13	224,311
ELECTRONICS & APPLIANCES	443	91	5,726,736	45	443,948
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	1,518,487	18	263,762
COMPUTERS & SOFTWARE	44312	56	4,208,249	27	180,186
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	6,167,074	25	1,192,770
BUILDING MATERIALS	4441	32	6,146,656	19	1,014,478
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	20,418	6	178,292
FOOD & BEVERAGE STORES	445	26	16,492,783	13	3,022,473
GROCERY & CONVENIENCE STORES	4451	12	15,802,759	8	3,009,622
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	690,024	5	12,851
DRUG/HEALTH STORES	446	47	3,420,683	23	261,412
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	6,645,811	9	2,064,961
APPAREL & ACCESSORIES	448	56	8,215,020	28	178,661
CLOTHING & SHOE STORES	4481, 4482	45	5,580,549	28	178,661
JEWELRY & LUGGAGE STORES	4483	11	2,634,471	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	3,611,258	40	255,043
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	3,213,179	16	52,417
BOOK/PERIODICAL/MUSIC STORE	4512	29	398,079	24	202,626
GENERAL MERCHANDISE STORES	452	10	100,423,504	4	126,367
DEPARTMENT STORES	4521	3	24,191,858	D	D
GENERAL MERCHANDISE STORES	4529	7	76,231,646	4	126,367
E-COMMERCE & MAIL ORDER	4541	83	1,293,375	64	671,193
MISCELLANEOUS RETAILERS	453, 4542, 4543	398	20,475,287	208	1,647,551
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>760,743</u>	<u>6</u>	<u>103,018</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>268,470</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>836,991</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>742</u>	<u>86,245,447</u>	<u>182</u>	<u>10,022,669</u>
CONSTRUCTION OF BUILDINGS	236	178	33,303,521	47	2,582,680
HEAVY CONSTRUCTION & HIGHWAYS	237	49	16,800,252	19	3,145,029
SPECIAL TRADE CONTRACTORS	238	515	36,141,674	116	4,294,960
<u>MANUFACTURING</u>	<u>31-33</u>	<u>139</u>	<u>6,640,356</u>	<u>56</u>	<u>732,660</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>627</u>	<u>55,250,614</u>	<u>289</u>	<u>4,770,000</u>
DURABLE GOODS	423	417	44,019,123	196	3,586,437
NONDURABLE GOODS	424	199	11,168,438	87	1,137,512
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	63,053	6	46,051
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>946,411</u>	<u>-</u>	<u>-</u>
<u>INFORMATION</u>	<u>51</u>	<u>178</u>	<u>13,140,999</u>	<u>105</u>	<u>2,254,783</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>1,444,867</u>	<u>14</u>	<u>84,535</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>130</u>	<u>6,227,443</u>	<u>38</u>	<u>905,893</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>159</u>	<u>2,763,956</u>	<u>59</u>	<u>204,210</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>252</u>	<u>6,527,244</u>	<u>67</u>	<u>406,711</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>5,629,236</u>	<u>8</u>	<u>167,816</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>81</u>	<u>27,533,273</u>	<u>32</u>	<u>4,486,923</u>
ACCOMMODATIONS	721	6	2,250,042	13	1,790,063
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	75	25,283,231	19	2,696,860
<u>OTHER SERVICES</u>	<u>81</u>	<u>179</u>	<u>8,138,903</u>	<u>68</u>	<u>1,272,325</u>
REPAIR & MAINTENANCE	811	113	5,301,324	40	900,412
PERSONAL SERVICE	812	56	2,563,054	21	252,452
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	274,525	7	119,461
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>47,777</u>	<u>7</u>	<u>106,975</u>
TOTAL ALL INDUSTRIES		3,508	\$457,363,997	1,420	\$38,285,811

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,471</u>	<u>\$403,770,085</u>	<u>300</u>	<u>\$6,995,211</u>
MOTOR VEHICLES & PARTS	441	85	178,779,680	6	405,554
NEW & USED AUTO DEALERS	4411	30	144,187,394	3	30,864
RV, BOAT, MOTORCYCLE DEALERS	4412	15	17,933,672	D	D
AUTOMOTIVE PARTS & TIRE	4413	40	16,658,614	3	374,690
FURNITURE & HOME FURNISHING	442	52	6,368,703	11	77,427
ELECTRONICS & APPLIANCES	443	138	7,004,521	40	71,246
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	4,559,048	19	40,031
COMPUTERS & SOFTWARE	44312	93	2,445,473	21	31,215
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	44,859,252	12	1,465,870
BUILDING MATERIALS	4441	54	39,016,122	12	1,465,870
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	5,843,130	D	D
FOOD & BEVERAGE STORES	445	37	22,215,171	3	1,031,856
GROCERY & CONVENIENCE STORES	4451	25	21,741,264	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	473,907	3	1,031,856
DRUG/HEALTH STORES	446	65	6,994,626	12	333,954
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	27,018,594	4	241
APPAREL & ACCESSORIES	448	93	4,738,413	21	18,141
CLOTHING & SHOE STORES	4481, 4482	78	4,557,216	21	18,141
JEWELRY & LUGGAGE STORES	4483	15	181,197	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	5,044,979	23	28,885
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	1,654,782	11	20,150
BOOK/PERIODICAL/MUSIC STORE	4512	36	3,390,197	12	8,735
GENERAL MERCHANDISE STORES	452	16	54,956,529	4	1,879,975
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	16	54,956,529	4	1,879,975
E-COMMERCE & MAIL ORDER	4541	89	2,162,811	37	120,141
MISCELLANEOUS RETAILERS	453, 4542, 4543	708	43,626,806	127	1,561,921
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>4,096,306</u>	<u>3</u>	<u>134,610</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>2,092,194</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>919,616</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,125</u>	<u>251,169,221</u>	<u>106</u>	<u>4,651,952</u>
CONSTRUCTION OF BUILDINGS	236	244	155,869,435	13	508,988
HEAVY CONSTRUCTION & HIGHWAYS	237	67	27,399,158	10	2,355,692
SPECIAL TRADE CONTRACTORS	238	814	67,900,628	83	1,787,272
<u>MANUFACTURING</u>	<u>31-33</u>	<u>232</u>	<u>38,571,912</u>	<u>24</u>	<u>80,789</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,119</u>	<u>150,152,211</u>	<u>186</u>	<u>2,507,179</u>
DURABLE GOODS	423	764	122,684,814	113	1,684,821
NONDURABLE GOODS	424	343	27,237,840	73	822,358
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	229,557	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>5,142,917</u>	<u>5</u>	<u>51,130</u>
<u>INFORMATION</u>	<u>51</u>	<u>255</u>	<u>34,216,717</u>	<u>76</u>	<u>782,266</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>79</u>	<u>5,604,552</u>	<u>15</u>	<u>42,725</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>210</u>	<u>48,174,612</u>	<u>33</u>	<u>575,485</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>251</u>	<u>6,742,273</u>	<u>38</u>	<u>113,071</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>384</u>	<u>14,560,647</u>	<u>35</u>	<u>158,732</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>5,527,899</u>	<u>4</u>	<u>17,362</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>162</u>	<u>60,617,339</u>	<u>12</u>	<u>652,917</u>
ACCOMMODATIONS	721	24	14,707,817	4	89,686
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	45,909,522	8	563,231
<u>OTHER SERVICES</u>	<u>81</u>	<u>316</u>	<u>25,426,521</u>	<u>34</u>	<u>556,678</u>
REPAIR & MAINTENANCE	811	226	18,927,505	19	458,388
PERSONAL SERVICE	812	76	6,143,122	12	90,556
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	355,894	3	7,734
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>219,440</u>	<u>8</u>	<u>125,148</u>
TOTAL ALL INDUSTRIES		5,727	\$1,057,004,462	879	\$17,445,255

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,643</u>	<u>\$481,896,680</u>	<u>1,727</u>	<u>\$429,026,243</u>
MOTOR VEHICLES & PARTS	441	106	119,083,981	78	111,403,850
NEW & USED AUTO DEALERS	4411	46	84,185,720	27	81,660,635
RV, BOAT, MOTORCYCLE DEALERS	4412	15	8,212,820	17	4,546,489
AUTOMOTIVE PARTS & TIRE	4413	45	26,685,441	34	25,196,726
FURNITURE & HOME FURNISHING	442	68	12,669,118	61	9,137,576
ELECTRONICS & APPLIANCES	443	155	18,766,620	162	7,554,402
APPLIANCES, TV & OTHER ELECTRONICS	44311	57	6,378,076	56	3,987,897
COMPUTERS & SOFTWARE	44312	98	12,388,544	101	3,496,004
CAMERA & PHOTO SUPPLIES	44313	D	D	5	70,501
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	79,368,519	111	63,493,124
BUILDING MATERIALS	4441	74	61,626,892	79	59,509,739
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	17,741,627	32	3,983,385
FOOD & BEVERAGE STORES	445	63	29,005,148	75	40,921,061
GROCERY & CONVENIENCE STORES	4451	31	28,611,925	50	39,639,924
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	393,223	25	1,281,137
DRUG/HEALTH STORES	446	77	4,757,219	73	9,052,313
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	35,180,366	43	42,161,034
APPAREL & ACCESSORIES	448	92	8,883,283	103	9,154,788
CLOTHING & SHOE STORES	4481, 4482	76	6,990,774	81	6,548,855
JEWELRY & LUGGAGE STORES	4483	16	1,892,509	22	2,605,933
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	7,408,203	89	10,162,787
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	3,851,201	51	7,965,417
BOOK/PERIODICAL/MUSIC STORE	4512	39	3,557,002	38	2,197,370
GENERAL MERCHANDISE STORES	452	15	102,300,126	13	78,782,007
DEPARTMENT STORES	4521	3	12,153,896	D	D
GENERAL MERCHANDISE STORES	4529	12	90,146,230	13	78,782,007
E-COMMERCE & MAIL ORDER	4541	99	3,523,511	98	3,847,757
MISCELLANEOUS RETAILERS	453, 4542, 4543	727	60,950,586	821	43,355,544
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>4,938,466</u>	<u>53</u>	<u>3,215,617</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>4,378,359</u>	<u>11</u>	<u>1,052,969</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>13,400,767</u>	<u>13</u>	<u>203,608</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,257</u>	<u>460,376,557</u>	<u>1,190</u>	<u>241,486,907</u>
CONSTRUCTION OF BUILDINGS	236	282	323,600,133	325	140,693,246
HEAVY CONSTRUCTION & HIGHWAYS	237	84	28,322,456	74	14,883,670
SPECIAL TRADE CONTRACTORS	238	891	108,453,968	791	85,909,991
<u>MANUFACTURING</u>	<u>31-33</u>	<u>296</u>	<u>125,309,905</u>	<u>285</u>	<u>15,668,430</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,262</u>	<u>165,364,676</u>	<u>1,074</u>	<u>51,308,538</u>
DURABLE GOODS	423	858	135,285,519	726	40,238,431
NONDURABLE GOODS	424	392	29,953,656	337	10,996,005
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	125,501	11	74,102
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>2,961,888</u>	<u>55</u>	<u>5,835,208</u>
<u>INFORMATION</u>	<u>51</u>	<u>279</u>	<u>41,113,915</u>	<u>256</u>	<u>36,730,565</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>11,727,834</u>	<u>76</u>	<u>5,378,662</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>256</u>	<u>28,508,189</u>	<u>231</u>	<u>14,769,819</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>306</u>	<u>29,421,917</u>	<u>285</u>	<u>8,548,457</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>412</u>	<u>21,399,418</u>	<u>444</u>	<u>11,854,681</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>67</u>	<u>7,754,945</u>	<u>69</u>	<u>6,660,672</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>299</u>	<u>95,194,718</u>	<u>368</u>	<u>101,357,765</u>
ACCOMMODATIONS	721	68	20,093,745	120	27,127,466
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	231	75,100,973	248	74,230,299
<u>OTHER SERVICES</u>	<u>81</u>	<u>435</u>	<u>44,126,974</u>	<u>375</u>	<u>24,198,473</u>
REPAIR & MAINTENANCE	811	288	37,712,899	237	17,663,593
PERSONAL SERVICE	812	120	5,053,937	111	4,412,003
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,360,138	27	2,122,877
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>76,252</u>	<u>12</u>	<u>1,536,405</u>
TOTAL ALL INDUSTRIES		6,716	\$1,537,951,460	6,524	\$958,833,019

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	1,874	\$345,332,255	1,241	\$119,203,020
MOTOR VEHICLES & PARTS	441	71	58,892,743	44	15,095,658
NEW & USED AUTO DEALERS	4411	20	30,912,335	8	5,062,332
RV, BOAT, MOTORCYCLE DEALERS	4412	18	5,536,440	22	5,512,900
AUTOMOTIVE PARTS & TIRE	4413	33	22,443,968	14	4,520,426
FURNITURE & HOME FURNISHING	442	114	14,889,270	63	5,309,152
ELECTRONICS & APPLIANCES	443	154	8,292,352	106	2,774,542
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	6,127,293	37	1,498,723
COMPUTERS & SOFTWARE	44312	96	2,165,059	69	1,275,819
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	82,279,218	75	23,174,178
BUILDING MATERIALS	4441	95	79,288,725	53	20,431,560
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	2,990,493	22	2,742,618
FOOD & BEVERAGE STORES	445	52	32,119,912	39	14,013,524
GROCERY & CONVENIENCE STORES	4451	15	28,639,297	12	13,407,173
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	3,480,615	27	606,351
DRUG/HEALTH STORES	446	72	8,092,056	56	4,084,215
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	12,353,260	13	6,946,163
APPAREL & ACCESSORIES	448	103	6,106,233	77	3,057,193
CLOTHING & SHOE STORES	4481, 4482	76	4,278,975	61	2,565,342
JEWELRY & LUGGAGE STORES	4483	27	1,827,258	16	491,851
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	6,276,167	85	4,636,524
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	4,861,967	46	3,177,350
BOOK/PERIODICAL/MUSIC STORE	4512	51	1,414,200	39	1,459,174
GENERAL MERCHANDISE STORES	452	14	59,344,056	10	9,556,488
DEPARTMENT STORES	4521	3	5,474,613	D	D
GENERAL MERCHANDISE STORES	4529	11	53,869,443	10	9,556,488
E-COMMERCE & MAIL ORDER	4541	123	6,626,102	86	3,180,709
MISCELLANEOUS RETAILERS	453, 4542, 4543	909	50,060,886	587	27,374,674
AGRICULTURE, FORESTRY, FISHING	11	43	1,903,951	21	1,846,539
MINING	21	5	1,194,472	9	1,284,064
UTILITIES	22	26	2,297,903	7	51,464
CONSTRUCTION	23	2,240	275,784,222	979	103,298,433
CONSTRUCTION OF BUILDINGS	236	576	158,944,773	261	58,625,804
HEAVY CONSTRUCTION & HIGHWAYS	237	90	20,811,139	53	13,168,520
SPECIAL TRADE CONTRACTORS	238	1,574	96,028,310	665	31,504,109
MANUFACTURING	31-33	343	18,885,983	279	14,510,337
WHOLESALE TRADE	42	1,007	32,651,019	790	23,268,449
DURABLE GOODS	423	635	16,396,688	508	12,689,796
NONDURABLE GOODS	424	361	15,799,057	274	10,548,251
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	455,274	8	30,402
TRANSPORTATION & WAREHOUSING	48-49	42	6,365,557	26	1,431,882
INFORMATION	51	277	37,727,904	216	19,826,250
FINANCE, INSURANCE	52	83	5,345,336	56	2,251,157
REAL ESTATE, RENTAL/LEASING	53	221	13,478,919	138	6,035,833
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	383	12,118,251	248	5,904,469
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	694	27,884,081	369	9,535,762
ARTS, ENTERTAINMENT & RECREATION	71	121	12,040,074	75	5,484,413
ACCOMMODATIONS & FOOD SERVICES	72	291	69,715,248	190	50,309,467
ACCOMMODATIONS	721	105	11,140,602	63	15,040,333
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	186	58,574,646	127	35,269,134
OTHER SERVICES	81	463	21,522,555	291	14,098,550
REPAIR & MAINTENANCE	811	292	15,736,389	186	10,789,348
PERSONAL SERVICE	812	146	4,076,047	91	2,813,801
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	1,710,119	14	495,401
PUBLIC ADMINISTRATION, OTHER	92.00	8	21,134	5	110,065
TOTAL ALL INDUSTRIES		8,121	\$884,268,864	4,940	\$378,450,154

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>16,308</u>	<u>\$18,331,492,294</u>	<u>3,478</u>	<u>\$1,815,791,211</u>
MOTOR VEHICLES & PARTS	441	799	4,103,617,632	127	449,962,002
NEW & USED AUTO DEALERS	4411	364	3,386,904,147	44	371,452,769
RV, BOAT, MOTORCYCLE DEALERS	4412	182	372,003,746	30	38,698,592
AUTOMOTIVE PARTS & TIRE	4413	253	344,709,739	53	39,810,641
FURNITURE & HOME FURNISHING	442	808	1,106,140,338	174	54,497,699
ELECTRONICS & APPLIANCES	443	1,114	1,333,598,612	306	80,546,489
APPLIANCES, TV & OTHER ELECTRONICS	44311	332	584,706,393	93	63,912,119
COMPUTERS & SOFTWARE	44312	764	693,663,351	208	14,771,118
CAMERA & PHOTO SUPPLIES	44313	18	55,228,868	5	1,863,252
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	749	1,523,943,488	191	251,314,226
BUILDING MATERIALS	4441	534	1,418,986,808	132	213,836,107
LAWN & GARDEN SUPPLIES & EQUIP.	4442	215	104,956,680	59	37,478,119
FOOD & BEVERAGE STORES	445	1,085	1,038,013,560	155	123,035,896
GROCERY & CONVENIENCE STORES	4451	686	959,372,758	73	120,278,627
OTHER FOOD & BEVERAGE STORES	4452, 4453	399	78,640,802	82	2,757,269
DRUG/HEALTH STORES	446	583	540,186,119	137	35,084,190
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	404	326,789,351	59	34,429,881
APPAREL & ACCESSORIES	448	1,331	1,841,877,281	199	81,266,346
CLOTHING & SHOE STORES	4481, 4482	944	1,615,412,446	146	64,710,529
JEWELRY & LUGGAGE STORES	4483	387	226,464,835	53	16,555,817
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,008	789,988,885	202	76,580,146
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	606	532,744,453	125	54,151,915
BOOK/PERIODICAL/MUSIC STORE	4512	402	257,244,432	77	22,428,231
GENERAL MERCHANDISE STORES	452	111	2,940,934,131	31	430,622,256
DEPARTMENT STORES	4521	11	1,055,439,703	5	129,086,781
GENERAL MERCHANDISE STORES	4529	100	1,885,494,428	26	301,535,475
E-COMMERCE & MAIL ORDER	4541	639	280,114,349	171	18,000,943
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,677	2,506,288,548	1,726	180,451,137
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>243</u>	<u>39,127,350</u>	<u>63</u>	<u>1,856,053</u>
<u>MINING</u>	<u>21</u>	<u>35</u>	<u>23,348,664</u>	<u>11</u>	<u>2,435,797</u>
<u>UTILITIES</u>	<u>22</u>	<u>55</u>	<u>20,298,668</u>	<u>17</u>	<u>914,698</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>15,995</u>	<u>9,990,228,219</u>	<u>3,513</u>	<u>762,682,260</u>
CONSTRUCTION OF BUILDINGS	236	5,241	5,954,655,340	1,000	348,934,051
HEAVY CONSTRUCTION & HIGHWAYS	237	509	912,140,422	151	153,950,848
SPECIAL TRADE CONTRACTORS	238	10,245	3,123,432,457	2,362	259,797,361
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,181</u>	<u>1,198,758,323</u>	<u>663</u>	<u>49,461,933</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,448</u>	<u>4,204,171,737</u>	<u>1,758</u>	<u>143,804,416</u>
DURABLE GOODS	423	3,352	3,489,823,615	1,142	101,436,686
NONDURABLE GOODS	424	2,010	702,466,653	599	42,118,612
ELECTRONIC MARKETS, AGENTS & BROKERS	425	85	11,880,086	17	249,118
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>601</u>	<u>224,063,497</u>	<u>79</u>	<u>7,389,153</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,376</u>	<u>1,933,738,790</u>	<u>421</u>	<u>159,338,133</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>399</u>	<u>379,925,348</u>	<u>143</u>	<u>23,578,034</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,662</u>	<u>1,402,795,470</u>	<u>404</u>	<u>65,768,353</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>5,415</u>	<u>1,303,708,700</u>	<u>852</u>	<u>43,228,034</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>6,879</u>	<u>1,411,591,972</u>	<u>1,286</u>	<u>73,367,545</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,355</u>	<u>448,314,661</u>	<u>179</u>	<u>28,800,719</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,505</u>	<u>4,855,077,894</u>	<u>630</u>	<u>281,872,381</u>
ACCOMMODATIONS	721	369	1,127,224,240	75	24,312,768
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,136	3,727,853,654	555	257,559,613
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,564</u>	<u>1,379,922,138</u>	<u>1,072</u>	<u>106,898,650</u>
REPAIR & MAINTENANCE	811	3,400	845,769,213	664	80,159,460
PERSONAL SERVICE	812	2,847	502,871,421	352	25,029,176
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	317	31,281,504	56	1,710,014
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>220</u>	<u>31,399,175</u>	<u>18</u>	<u>4,750,815</u>
TOTAL ALL INDUSTRIES		71,243	\$47,178,009,959	14,587	\$3,571,938,185

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,324</u>	<u>\$242,409,710</u>	<u>832</u>	<u>\$41,464,732</u>
MOTOR VEHICLES & PARTS	441	56	62,564,369	40	7,332,256
NEW & USED AUTO DEALERS	4411	12	36,696,003	10	1,131,157
RV, BOAT, MOTORCYCLE DEALERS	4412	15	14,547,408	6	69,647
AUTOMOTIVE PARTS & TIRE	4413	29	11,320,958	24	6,131,452
FURNITURE & HOME FURNISHING	442	68	14,211,895	20	710,362
ELECTRONICS & APPLIANCES	443	120	4,063,423	74	801,601
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	1,968,277	25	354,134
COMPUTERS & SOFTWARE	44312	72	2,061,179	49	447,467
CAMERA & PHOTO SUPPLIES	44313	3	33,967	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	33,389,355	65	6,243,637
BUILDING MATERIALS	4441	63	23,672,129	56	5,806,188
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	9,717,226	9	437,449
FOOD & BEVERAGE STORES	445	34	22,847,030	29	6,792,421
GROCERY & CONVENIENCE STORES	4451	16	21,516,976	15	6,746,522
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	1,330,054	14	45,899
DRUG/HEALTH STORES	446	61	3,091,366	42	1,889,437
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	19,851,656	13	6,197,768
APPAREL & ACCESSORIES	448	75	3,626,476	48	237,188
CLOTHING & SHOE STORES	4481, 4482	57	2,298,470	42	231,753
JEWELRY & LUGGAGE STORES	4483	18	1,328,006	6	5,435
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	4,246,129	58	679,466
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	3,803,973	31	344,519
BOOK/PERIODICAL/MUSIC STORE	4512	34	442,156	27	334,947
GENERAL MERCHANDISE STORES	452	14	47,209,470	8	739,509
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	14	47,209,470	8	739,509
E-COMMERCE & MAIL ORDER	4541	90	2,900,868	76	1,148,888
MISCELLANEOUS RETAILERS	453, 4542, 4543	611	24,407,673	359	8,692,199
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>51</u>	<u>3,726,057</u>	<u>37</u>	<u>1,951,455</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>353,308</u>	<u>7</u>	<u>919,260</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>864,536</u>	<u>6</u>	<u>105,703</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,429</u>	<u>313,828,929</u>	<u>593</u>	<u>62,024,810</u>
CONSTRUCTION OF BUILDINGS	236	347	181,717,353	144	25,478,146
HEAVY CONSTRUCTION & HIGHWAYS	237	75	44,440,484	46	12,871,743
SPECIAL TRADE CONTRACTORS	238	1,007	87,671,092	403	23,674,921
<u>MANUFACTURING</u>	<u>31-33</u>	<u>229</u>	<u>15,071,285</u>	<u>152</u>	<u>5,455,404</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>878</u>	<u>37,844,908</u>	<u>684</u>	<u>18,559,054</u>
DURABLE GOODS	423	583	26,368,392	473	11,642,811
NONDURABLE GOODS	424	284	11,421,303	206	6,860,387
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	55,213	5	55,856
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>3,006,984</u>	<u>34</u>	<u>2,016,492</u>
<u>INFORMATION</u>	<u>51</u>	<u>233</u>	<u>22,578,483</u>	<u>174</u>	<u>8,639,175</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>5,816,429</u>	<u>41</u>	<u>2,342,866</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>193</u>	<u>16,838,600</u>	<u>111</u>	<u>3,847,189</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>260</u>	<u>7,296,230</u>	<u>116</u>	<u>1,964,889</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>364</u>	<u>22,840,427</u>	<u>193</u>	<u>2,321,209</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>9,416,010</u>	<u>26</u>	<u>1,588,579</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>196</u>	<u>74,912,991</u>	<u>85</u>	<u>11,712,044</u>
ACCOMMODATIONS	721	43	14,607,895	23	2,524,992
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	153	60,305,096	62	9,187,052
<u>OTHER SERVICES</u>	<u>81</u>	<u>275</u>	<u>18,698,801</u>	<u>144</u>	<u>5,107,591</u>
REPAIR & MAINTENANCE	811	182	15,228,733	97	3,929,645
PERSONAL SERVICE	812	80	2,554,336	37	764,596
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	915,732	10	413,350
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>53,100</u>	<u>8</u>	<u>177,300</u>
TOTAL ALL INDUSTRIES		5,613	\$795,556,788	3,243	\$170,197,752

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,899</u>	<u>\$528,159,020</u>	<u>651</u>	<u>\$23,683,056</u>
MOTOR VEHICLES & PARTS	441	110	134,207,418	28	7,516,904
NEW & USED AUTO DEALERS	4411	40	80,488,722	9	5,077,190
RV, BOAT, MOTORCYCLE DEALERS	4412	21	26,913,561	5	216,052
AUTOMOTIVE PARTS & TIRE	4413	49	26,805,135	14	2,223,662
FURNITURE & HOME FURNISHING	442	90	12,986,834	22	193,610
ELECTRONICS & APPLIANCES	443	158	11,286,621	56	493,807
APPLIANCES, TV & OTHER ELECTRONICS	44311	57	8,203,873	19	272,380
COMPUTERS & SOFTWARE	44312	97	2,888,437	37	221,427
CAMERA & PHOTO SUPPLIES	44313	4	194,311	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	58,399,032	43	4,737,655
BUILDING MATERIALS	4441	84	50,875,138	30	3,686,024
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	7,523,894	13	1,051,631
FOOD & BEVERAGE STORES	445	67	38,472,175	17	4,736,949
GROCERY & CONVENIENCE STORES	4451	43	37,858,663	10	4,673,364
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	613,512	7	63,585
DRUG/HEALTH STORES	446	76	9,693,782	34	1,328,575
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	28,074,429	11	620,658
APPAREL & ACCESSORIES	448	101	22,973,851	42	289,957
CLOTHING & SHOE STORES	4481, 4482	81	20,704,678	37	285,892
JEWELRY & LUGGAGE STORES	4483	20	2,269,173	5	4,065
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	12,730,534	43	450,660
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	12,238,580	20	349,332
BOOK/PERIODICAL/MUSIC STORE	4512	37	491,954	23	101,328
GENERAL MERCHANDISE STORES	452	18	103,942,081	4	276,759
DEPARTMENT STORES	4521	3	20,225,677	D	D
GENERAL MERCHANDISE STORES	4529	15	83,716,404	4	276,759
E-COMMERCE & MAIL ORDER	4541	101	3,517,360	69	479,275
MISCELLANEOUS RETAILERS	453, 4542, 4543	890	91,874,903	282	2,558,247
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>62</u>	<u>3,272,984</u>	<u>11</u>	<u>153,574</u>
<u>MINING</u>	<u>21</u>	<u>21</u>	<u>8,323,357</u>	<u>3</u>	<u>1,377,194</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>6,718,909</u>	<u>6</u>	<u>374,732</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,661</u>	<u>230,363,418</u>	<u>455</u>	<u>25,514,666</u>
CONSTRUCTION OF BUILDINGS	236	375	96,664,691	95	10,191,910
HEAVY CONSTRUCTION & HIGHWAYS	237	106	57,888,348	35	4,659,071
SPECIAL TRADE CONTRACTORS	238	1,180	75,810,379	325	10,663,685
<u>MANUFACTURING</u>	<u>31-33</u>	<u>378</u>	<u>30,558,571</u>	<u>85</u>	<u>863,519</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,235</u>	<u>104,706,289</u>	<u>407</u>	<u>10,546,741</u>
DURABLE GOODS	423	877	73,369,884	268	5,569,531
NONDURABLE GOODS	424	349	31,122,474	133	4,958,806
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	213,931	6	18,404
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>7,062,354</u>	<u>6</u>	<u>431,409</u>
<u>INFORMATION</u>	<u>51</u>	<u>261</u>	<u>41,883,765</u>	<u>119</u>	<u>4,295,400</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>3,147,032</u>	<u>33</u>	<u>471,715</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>234</u>	<u>19,195,788</u>	<u>77</u>	<u>1,089,963</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>329</u>	<u>13,972,420</u>	<u>84</u>	<u>1,052,448</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>522</u>	<u>17,088,727</u>	<u>132</u>	<u>1,509,510</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>69</u>	<u>11,547,752</u>	<u>14</u>	<u>807,719</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>286</u>	<u>88,091,245</u>	<u>50</u>	<u>3,993,284</u>
ACCOMMODATIONS	721	56	10,023,492	12	500,798
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	230	78,067,753	38	3,492,486
<u>OTHER SERVICES</u>	<u>81</u>	<u>483</u>	<u>35,023,122</u>	<u>116</u>	<u>5,250,502</u>
REPAIR & MAINTENANCE	811	333	27,526,959	77	4,597,966
PERSONAL SERVICE	812	127	5,976,696	30	622,336
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,519,467	9	30,200
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>39,435</u>	<u>5</u>	<u>70,547</u>
TOTAL ALL INDUSTRIES		7,611	\$1,149,154,188	2,254	\$81,485,979

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,367</u>	<u>\$228,034,022</u>	<u>1,234</u>	<u>\$225,990,107</u>
MOTOR VEHICLES & PARTS	441	55	43,881,204	70	37,787,882
NEW & USED AUTO DEALERS	4411	17	27,249,647	29	25,938,920
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,337,174	13	580,072
AUTOMOTIVE PARTS & TIRE	4413	25	15,294,383	28	11,268,890
FURNITURE & HOME FURNISHING	442	59	4,389,174	43	3,038,531
ELECTRONICS & APPLIANCES	443	122	3,861,221	103	2,355,751
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	2,258,992	40	1,278,681
COMPUTERS & SOFTWARE	44312	75	1,591,388	63	1,077,070
CAMERA & PHOTO SUPPLIES	44313	3	10,841	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	36,386,925	85	45,644,816
BUILDING MATERIALS	4441	73	28,435,321	60	40,873,441
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	7,951,604	25	4,771,375
FOOD & BEVERAGE STORES	445	44	16,892,545	44	25,832,869
GROCERY & CONVENIENCE STORES	4451	24	16,564,102	25	25,385,041
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	328,443	19	447,828
DRUG/HEALTH STORES	446	55	857,313	62	4,062,132
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	18,346,432	37	14,385,768
APPAREL & ACCESSORIES	448	69	1,558,074	79	5,466,426
CLOTHING & SHOE STORES	4481, 4482	56	1,119,678	63	4,596,407
JEWELRY & LUGGAGE STORES	4483	13	438,396	16	870,019
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	1,489,987	88	4,174,276
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	916,250	47	3,312,715
BOOK/PERIODICAL/MUSIC STORE	4512	40	573,737	41	861,561
GENERAL MERCHANDISE STORES	452	12	70,036,514	16	59,468,332
DEPARTMENT STORES	4521	D	D	4	6,806,038
GENERAL MERCHANDISE STORES	4529	12	70,036,514	12	52,662,294
E-COMMERCE & MAIL ORDER	4541	89	2,675,945	85	2,454,234
MISCELLANEOUS RETAILERS	453, 4542, 4543	644	27,658,688	522	21,319,090
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>45</u>	<u>1,836,857</u>	<u>40</u>	<u>3,742,404</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>804,171</u>	<u>6</u>	<u>385,634</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>379,866</u>	<u>18</u>	<u>3,468,177</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,678</u>	<u>156,510,321</u>	<u>724</u>	<u>131,511,034</u>
CONSTRUCTION OF BUILDINGS	236	397	87,320,746	214	83,497,318
HEAVY CONSTRUCTION & HIGHWAYS	237	93	14,036,093	50	14,210,022
SPECIAL TRADE CONTRACTORS	238	1,188	55,153,482	460	33,803,694
<u>MANUFACTURING</u>	<u>31-33</u>	<u>246</u>	<u>15,439,428</u>	<u>202</u>	<u>6,809,766</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>807</u>	<u>21,503,368</u>	<u>844</u>	<u>37,635,414</u>
DURABLE GOODS	423	555	18,812,866	572	27,300,670
NONDURABLE GOODS	424	241	2,573,047	262	9,818,060
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	117,455	10	516,684
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>3,338,351</u>	<u>28</u>	<u>2,412,947</u>
<u>INFORMATION</u>	<u>51</u>	<u>220</u>	<u>26,493,430</u>	<u>215</u>	<u>17,360,289</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>6,146,247</u>	<u>54</u>	<u>3,836,457</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>174</u>	<u>8,100,594</u>	<u>150</u>	<u>6,210,903</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>246</u>	<u>5,644,787</u>	<u>217</u>	<u>4,889,066</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>495</u>	<u>15,493,622</u>	<u>295</u>	<u>6,901,512</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>52</u>	<u>4,512,288</u>	<u>55</u>	<u>4,095,417</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>169</u>	<u>47,790,733</u>	<u>215</u>	<u>46,731,113</u>
ACCOMMODATIONS	721	33	10,915,249	78	17,343,650
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	36,875,484	137	29,387,463
<u>OTHER SERVICES</u>	<u>81</u>	<u>323</u>	<u>20,108,991</u>	<u>273</u>	<u>22,058,204</u>
REPAIR & MAINTENANCE	811	237	16,582,049	187	19,337,388
PERSONAL SERVICE	812	75	2,884,278	69	2,065,831
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	642,664	17	654,985
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>94,340</u>	<u>4</u>	<u>39,291</u>
TOTAL ALL INDUSTRIES		5,957	\$562,231,416	4,574	\$524,077,735

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>978</u>	<u>\$65,842,464</u>	<u>662</u>	<u>\$27,809,527</u>
MOTOR VEHICLES & PARTS	441	43	6,526,039	34	7,186,431
NEW & USED AUTO DEALERS	4411	10	2,536,521	11	5,089,235
RV, BOAT, MOTORCYCLE DEALERS	4412	10	85,653	9	215,744
AUTOMOTIVE PARTS & TIRE	4413	23	3,903,865	14	1,881,452
FURNITURE & HOME FURNISHING	442	43	1,464,867	23	301,157
ELECTRONICS & APPLIANCES	443	81	1,399,523	63	833,973
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	946,554	25	613,294
COMPUTERS & SOFTWARE	44312	45	452,969	38	220,679
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	17,260,711	41	2,828,851
BUILDING MATERIALS	4441	58	16,560,163	31	2,745,428
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	700,548	10	83,423
FOOD & BEVERAGE STORES	445	39	12,304,308	18	7,262,289
GROCERY & CONVENIENCE STORES	4451	25	12,107,479	5	7,243,069
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	196,829	13	19,220
DRUG/HEALTH STORES	446	45	1,789,731	35	471,683
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	5,582,252	14	2,627,567
APPAREL & ACCESSORIES	448	56	657,170	39	140,807
CLOTHING & SHOE STORES	4481, 4482	46	600,492	32	133,086
JEWELRY & LUGGAGE STORES	4483	10	56,678	7	7,721
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	1,298,072	43	184,917
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	927,303	16	93,234
BOOK/PERIODICAL/MUSIC STORE	4512	32	370,769	27	91,683
GENERAL MERCHANDISE STORES	452	8	4,814,655	5	540,186
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	4,814,655	5	540,186
E-COMMERCE & MAIL ORDER	4541	78	1,214,621	64	553,039
MISCELLANEOUS RETAILERS	453, 4542, 4543	434	11,530,515	283	4,878,627
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>774,392</u>	<u>18</u>	<u>734,218</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>2,287,968</u>	<u>10</u>	<u>12,974,016</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>103,716</u>	<u>4</u>	<u>631,277</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>664</u>	<u>69,585,856</u>	<u>391</u>	<u>19,651,870</u>
CONSTRUCTION OF BUILDINGS	236	172	35,665,610	86	8,110,913
HEAVY CONSTRUCTION & HIGHWAYS	237	35	8,699,994	35	3,488,559
SPECIAL TRADE CONTRACTORS	238	457	25,220,252	270	8,052,398
<u>MANUFACTURING</u>	<u>31-33</u>	<u>142</u>	<u>3,899,664</u>	<u>113</u>	<u>2,619,253</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>629</u>	<u>11,892,148</u>	<u>418</u>	<u>14,615,816</u>
DURABLE GOODS	423	438	9,858,280	286	10,576,854
NONDURABLE GOODS	424	183	2,010,735	126	4,015,541
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	23,133	6	23,421
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>2,385,698</u>	<u>10</u>	<u>186,065</u>
<u>INFORMATION</u>	<u>51</u>	<u>179</u>	<u>10,268,094</u>	<u>137</u>	<u>4,836,832</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>2,254,090</u>	<u>30</u>	<u>1,002,792</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>113</u>	<u>3,843,269</u>	<u>69</u>	<u>1,691,072</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>134</u>	<u>1,839,534</u>	<u>107</u>	<u>2,502,789</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>205</u>	<u>3,010,056</u>	<u>124</u>	<u>1,218,006</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>41</u>	<u>2,634,497</u>	<u>9</u>	<u>311,427</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>196</u>	<u>33,564,279</u>	<u>55</u>	<u>7,414,844</u>
ACCOMMODATIONS	721	87	12,548,414	18	1,232,026
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	21,015,865	37	6,182,818
<u>OTHER SERVICES</u>	<u>81</u>	<u>158</u>	<u>6,312,230</u>	<u>86</u>	<u>1,990,717</u>
REPAIR & MAINTENANCE	811	94	4,406,407	49	1,193,159
PERSONAL SERVICE	812	49	933,367	28	464,559
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	972,456	9	332,999
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>194,851</u>	<u>4</u>	<u>50,161</u>
TOTAL ALL INDUSTRIES		3,533	\$220,692,806	2,247	\$100,240,682

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	7,524	\$6,083,032,333	997	\$99,722,409
MOTOR VEHICLES & PARTS	441	515	1,895,650,190	28	15,751,974
NEW & USED AUTO DEALERS	4411	213	1,500,127,148	5	965,527
RV, BOAT, MOTORCYCLE DEALERS	4412	103	233,744,228	11	13,025,682
AUTOMOTIVE PARTS & TIRE	4413	199	161,778,814	12	1,760,765
FURNITURE & HOME FURNISHING	442	298	222,521,663	45	2,084,967
ELECTRONICS & APPLIANCES	443	579	289,171,900	84	3,194,377
APPLIANCES, TV & OTHER ELECTRONICS	44311	182	213,307,807	27	2,450,300
COMPUTERS & SOFTWARE	44312	388	69,711,504	57	744,077
CAMERA & PHOTO SUPPLIES	44313	9	6,152,589	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	378	599,871,487	59	20,587,161
BUILDING MATERIALS	4441	271	555,383,290	44	19,829,490
LAWN & GARDEN SUPPLIES & EQUIP.	4442	107	44,488,197	15	757,671
FOOD & BEVERAGE STORES	445	386	323,198,948	45	18,996,980
GROCERY & CONVENIENCE STORES	4451	266	310,883,057	17	17,198,855
OTHER FOOD & BEVERAGE STORES	4452, 4453	120	12,315,891	28	1,798,125
DRUG/HEALTH STORES	446	280	173,062,439	39	2,020,746
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	204	169,459,490	8	5,250,412
APPAREL & ACCESSORIES	448	476	351,390,395	75	3,370,258
CLOTHING & SHOE STORES	4481, 4482	357	296,554,810	64	3,092,277
JEWELRY & LUGGAGE STORES	4483	119	54,835,585	11	277,981
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	440	216,467,430	75	3,309,729
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	273	162,016,294	34	1,978,682
BOOK/PERIODICAL/MUSIC STORE	4512	167	54,451,136	41	1,331,047
GENERAL MERCHANDISE STORES	452	48	1,172,286,766	4	379,441
DEPARTMENT STORES	4521	8	415,262,531	D	D
GENERAL MERCHANDISE STORES	4529	40	757,024,235	4	379,441
E-COMMERCE & MAIL ORDER	4541	268	46,338,590	79	3,179,428
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,652	623,613,035	456	21,596,936
AGRICULTURE, FORESTRY, FISHING	11	138	12,538,500	19	2,857,927
MINING	21	21	6,097,596	4	126,680
UTILITIES	22	42	5,984,154	7	436,361
CONSTRUCTION	23	7,593	2,395,676,591	766	140,405,614
CONSTRUCTION OF BUILDINGS	236	2,099	1,246,468,267	262	92,189,978
HEAVY CONSTRUCTION & HIGHWAYS	237	292	246,349,751	38	6,999,003
SPECIAL TRADE CONTRACTORS	238	5,202	902,858,573	466	41,216,633
MANUFACTURING	31-33	1,333	359,628,080	180	6,828,139
WHOLESALE TRADE	42	2,994	776,469,806	572	11,697,325
DURABLE GOODS	423	1,949	638,557,320	351	7,038,231
NONDURABLE GOODS	424	1,010	136,135,595	216	4,645,559
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	1,776,891	5	13,535
TRANSPORTATION & WAREHOUSING	48-49	249	59,118,893	41	3,021,166
INFORMATION	51	627	470,506,936	172	9,609,438
FINANCE, INSURANCE	52	234	120,445,296	42	1,922,229
REAL ESTATE, RENTAL/LEASING	53	788	304,899,588	130	9,718,070
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,683	134,169,215	192	7,336,593
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,649	288,614,002	278	12,999,720
ARTS, ENTERTAINMENT & RECREATION	71	405	106,314,797	52	5,817,397
ACCOMMODATIONS & FOOD SERVICES	72	1,797	1,013,037,937	201	57,870,118
ACCOMMODATIONS	721	150	79,625,284	113	32,395,322
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,647	933,412,653	88	25,474,796
OTHER SERVICES	81	2,749	397,666,097	183	8,459,063
REPAIR & MAINTENANCE	811	1,693	306,244,727	116	6,379,918
PERSONAL SERVICE	812	952	83,734,963	58	1,824,051
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	104	7,686,407	9	255,094
PUBLIC ADMINISTRATION, OTHER	92.00	52	1,414,167	D	D
TOTAL ALL INDUSTRIES		30,881	\$12,535,645,654	3,836	\$378,828,249

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,709</u>	<u>\$1,323,078,756</u>	<u>568</u>	<u>\$17,293,235</u>
MOTOR VEHICLES & PARTS	441	168	493,865,605	26	1,682,827
NEW & USED AUTO DEALERS	4411	54	348,427,799	7	444,694
RV, BOAT, MOTORCYCLE DEALERS	4412	49	109,318,117	5	663,364
AUTOMOTIVE PARTS & TIRE	4413	65	36,119,689	14	574,769
FURNITURE & HOME FURNISHING	442	131	36,779,570	20	131,640
ELECTRONICS & APPLIANCES	443	239	50,357,328	50	385,173
APPLIANCES, TV & OTHER ELECTRONICS	44311	82	39,980,243	19	203,665
COMPUTERS & SOFTWARE	44312	153	8,591,927	31	181,508
CAMERA & PHOTO SUPPLIES	44313	4	1,785,158	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	111,532,555	44	2,858,630
BUILDING MATERIALS	4441	120	100,260,526	39	2,690,477
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	11,272,029	5	168,153
FOOD & BEVERAGE STORES	445	113	71,036,654	10	2,249,041
GROCERY & CONVENIENCE STORES	4451	55	65,784,396	4	2,241,742
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	5,252,258	6	7,299
DRUG/HEALTH STORES	446	120	23,760,583	27	245,966
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	42,886,071	8	3,133,230
APPAREL & ACCESSORIES	448	155	73,091,980	36	159,564
CLOTHING & SHOE STORES	4481, 4482	116	58,960,616	32	152,771
JEWELRY & LUGGAGE STORES	4483	39	14,131,364	4	6,793
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	151	40,514,761	37	610,302
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	34,756,014	18	333,213
BOOK/PERIODICAL/MUSIC STORE	4512	65	5,758,747	19	277,089
GENERAL MERCHANDISE STORES	452	26	233,087,828	6	238,249
DEPARTMENT STORES	4521	5	69,510,902	D	D
GENERAL MERCHANDISE STORES	4529	21	163,576,926	6	238,249
E-COMMERCE & MAIL ORDER	4541	123	6,506,377	61	428,559
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,242	139,659,444	243	5,170,054
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>79</u>	<u>4,127,314</u>	<u>13</u>	<u>748,926</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>2,957,840</u>	<u>3</u>	<u>129,088</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>587,313</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,556</u>	<u>423,685,045</u>	<u>500</u>	<u>23,676,126</u>
CONSTRUCTION OF BUILDINGS	236	659	203,197,855	119	11,588,976
HEAVY CONSTRUCTION & HIGHWAYS	237	118	71,885,106	29	6,751,364
SPECIAL TRADE CONTRACTORS	238	1,779	148,602,084	352	5,335,786
<u>MANUFACTURING</u>	<u>31-33</u>	<u>569</u>	<u>80,624,658</u>	<u>86</u>	<u>825,032</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,599</u>	<u>202,346,476</u>	<u>417</u>	<u>3,315,030</u>
DURABLE GOODS	423	1,071	129,025,611	287	2,618,829
NONDURABLE GOODS	424	512	72,822,008	125	681,525
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	498,857	5	14,676
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>128</u>	<u>18,465,716</u>	<u>17</u>	<u>575,906</u>
<u>INFORMATION</u>	<u>51</u>	<u>330</u>	<u>65,505,907</u>	<u>127</u>	<u>3,948,301</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>114</u>	<u>11,543,471</u>	<u>23</u>	<u>922,598</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>327</u>	<u>47,658,083</u>	<u>76</u>	<u>2,233,621</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>544</u>	<u>23,464,523</u>	<u>88</u>	<u>419,157</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>829</u>	<u>39,274,951</u>	<u>147</u>	<u>1,180,600</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>127</u>	<u>20,935,251</u>	<u>7</u>	<u>346,599</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>429</u>	<u>180,588,702</u>	<u>32</u>	<u>31,270,001</u>
ACCOMMODATIONS	721	76	28,075,278	8	27,350,583
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	353	152,513,424	24	3,919,418
<u>OTHER SERVICES</u>	<u>81</u>	<u>729</u>	<u>62,815,625</u>	<u>84</u>	<u>1,477,082</u>
REPAIR & MAINTENANCE	811	501	48,859,804	58	807,622
PERSONAL SERVICE	812	196	12,546,814	23	454,336
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	1,409,007	3	215,124
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>369,664</u>	<u>5</u>	<u>36,184</u>
TOTAL ALL INDUSTRIES		11,118	\$2,508,029,295	2,193	\$88,397,486

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,835</u>	<u>\$5,759,767,208</u>	<u>5,228</u>	<u>\$3,763,667,097</u>
MOTOR VEHICLES & PARTS	441	441	1,555,036,478	363	881,485,268
NEW & USED AUTO DEALERS	4411	166	1,209,172,935	187	689,862,350
RV, BOAT, MOTORCYCLE DEALERS	4412	94	167,409,347	59	77,055,288
AUTOMOTIVE PARTS & TIRE	4413	181	178,454,196	117	114,567,630
FURNITURE & HOME FURNISHING	442	339	221,823,205	230	164,043,432
ELECTRONICS & APPLIANCES	443	575	320,973,609	474	220,242,262
APPLIANCES, TV & OTHER ELECTRONICS	44311	167	216,090,252	138	153,575,510
COMPUTERS & SOFTWARE	44312	400	99,272,378	330	65,806,532
CAMERA & PHOTO SUPPLIES	44313	8	5,610,979	6	860,220
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	394	563,293,044	264	425,171,423
BUILDING MATERIALS	4441	267	501,361,294	187	388,705,176
LAWN & GARDEN SUPPLIES & EQUIP.	4442	127	61,931,750	77	36,466,247
FOOD & BEVERAGE STORES	445	357	333,691,097	193	235,391,238
GROCERY & CONVENIENCE STORES	4451	216	322,289,783	82	227,295,581
OTHER FOOD & BEVERAGE STORES	4452, 4453	141	11,401,314	111	8,095,657
DRUG/HEALTH STORES	446	272	151,914,419	217	106,231,440
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	173	111,454,295	103	87,867,780
APPAREL & ACCESSORIES	448	391	570,994,484	284	266,354,740
CLOTHING & SHOE STORES	4481, 4482	279	489,499,647	208	229,863,096
JEWELRY & LUGGAGE STORES	4483	112	81,494,837	76	36,491,644
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	393	194,583,490	335	178,704,295
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	253	157,296,676	207	124,547,122
BOOK/PERIODICAL/MUSIC STORE	4512	140	37,286,814	128	54,157,173
GENERAL MERCHANDISE STORES	452	61	1,135,397,697	41	770,701,875
DEPARTMENT STORES	4521	10	369,315,095	8	242,171,976
GENERAL MERCHANDISE STORES	4529	51	766,082,602	33	528,529,899
E-COMMERCE & MAIL ORDER	4541	293	48,404,093	212	25,566,565
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,146	552,201,297	2,512	401,906,779
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>150</u>	<u>6,557,508</u>	<u>84</u>	<u>3,591,871</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>26,895,592</u>	<u>13</u>	<u>2,725,663</u>
<u>UTILITIES</u>	<u>22</u>	<u>29</u>	<u>5,181,756</u>	<u>17</u>	<u>2,650,421</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,144</u>	<u>2,229,628,970</u>	<u>3,596</u>	<u>1,170,824,246</u>
CONSTRUCTION OF BUILDINGS	236	2,245	1,177,250,456	1,045	636,549,006
HEAVY CONSTRUCTION & HIGHWAYS	237	308	193,629,728	148	106,186,301
SPECIAL TRADE CONTRACTORS	238	5,591	858,748,786	2,403	428,088,939
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,401</u>	<u>287,158,562</u>	<u>1,004</u>	<u>219,613,106</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,845</u>	<u>722,864,494</u>	<u>2,579</u>	<u>625,886,295</u>
DURABLE GOODS	423	1,885	575,990,343	1,725	490,818,032
NONDURABLE GOODS	424	928	145,331,968	820	130,609,113
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	1,542,183	34	4,459,150
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>253</u>	<u>32,772,318</u>	<u>129</u>	<u>24,252,404</u>
<u>INFORMATION</u>	<u>51</u>	<u>625</u>	<u>522,756,686</u>	<u>542</u>	<u>308,901,585</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>214</u>	<u>112,259,187</u>	<u>192</u>	<u>70,443,291</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>722</u>	<u>246,795,236</u>	<u>562</u>	<u>188,617,459</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,728</u>	<u>141,897,906</u>	<u>1,135</u>	<u>107,591,151</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,784</u>	<u>241,610,930</u>	<u>1,481</u>	<u>194,804,187</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>391</u>	<u>82,332,543</u>	<u>223</u>	<u>43,267,000</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,658</u>	<u>952,393,112</u>	<u>977</u>	<u>713,753,895</u>
ACCOMMODATIONS	721	115	101,150,679	103	142,556,101
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,543	851,242,433	874	571,197,794
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,503</u>	<u>337,531,513</u>	<u>1,662</u>	<u>236,087,652</u>
REPAIR & MAINTENANCE	811	1,530	261,563,038	992	153,360,601
PERSONAL SERVICE	812	878	67,632,025	595	73,376,471
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	95	8,336,450	75	9,350,580
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>45</u>	<u>3,061,816</u>	<u>39</u>	<u>7,273,474</u>
TOTAL ALL INDUSTRIES		30,347	\$11,711,465,337	19,464	\$7,683,954,868

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,227</u>	<u>\$185,431,250</u>	<u>3,597</u>	<u>\$1,983,895,958</u>
MOTOR VEHICLES & PARTS	441	60	45,546,657	157	434,022,343
NEW & USED AUTO DEALERS	4411	23	27,644,492	57	336,385,878
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,726,942	40	49,533,978
AUTOMOTIVE PARTS & TIRE	4413	27	13,175,223	60	48,102,487
FURNITURE & HOME FURNISHING	442	52	5,085,594	177	83,547,816
ELECTRONICS & APPLIANCES	443	102	2,226,222	355	124,651,855
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	1,504,804	99	85,401,470
COMPUTERS & SOFTWARE	44312	57	721,418	252	35,302,559
CAMERA & PHOTO SUPPLIES	44313	D	D	4	3,947,826
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	21,215,946	226	262,881,012
BUILDING MATERIALS	4441	57	16,338,052	154	235,046,491
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	4,877,894	72	27,834,521
FOOD & BEVERAGE STORES	445	31	13,243,921	134	123,239,025
GROCERY & CONVENIENCE STORES	4451	15	12,998,987	67	117,618,288
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	244,934	67	5,620,737
DRUG/HEALTH STORES	446	59	1,855,485	164	43,275,290
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	8,430,496	92	52,455,444
APPAREL & ACCESSORIES	448	70	1,413,984	199	93,223,526
CLOTHING & SHOE STORES	4481, 4482	55	1,244,514	154	76,984,871
JEWELRY & LUGGAGE STORES	4483	15	169,470	45	16,238,655
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	6,328,681	219	98,721,049
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	5,519,888	131	79,936,830
BOOK/PERIODICAL/MUSIC STORE	4512	42	808,793	88	18,784,219
GENERAL MERCHANDISE STORES	452	10	51,233,367	33	456,663,391
DEPARTMENT STORES	4521	D	D	7	160,111,088
GENERAL MERCHANDISE STORES	4529	10	51,233,367	26	296,552,303
E-COMMERCE & MAIL ORDER	4541	92	1,782,835	156	15,975,608
MISCELLANEOUS RETAILERS	453, 4542, 4543	568	27,068,062	1,685	195,239,599
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>1,148,731</u>	<u>70</u>	<u>3,219,549</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>607,085</u>	<u>14</u>	<u>8,802,811</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>310,023</u>	<u>16</u>	<u>1,932,080</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>892</u>	<u>70,050,219</u>	<u>3,844</u>	<u>842,512,225</u>
CONSTRUCTION OF BUILDINGS	236	221	35,655,545	1,017	433,329,167
HEAVY CONSTRUCTION & HIGHWAYS	237	65	10,343,254	167	71,184,585
SPECIAL TRADE CONTRACTORS	238	606	24,051,420	2,660	337,998,473
<u>MANUFACTURING</u>	<u>31-33</u>	<u>197</u>	<u>11,995,059</u>	<u>686</u>	<u>93,453,611</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>713</u>	<u>19,451,044</u>	<u>1,869</u>	<u>282,979,537</u>
DURABLE GOODS	423	494	16,084,378	1,246	244,149,325
NONDURABLE GOODS	424	212	3,295,223	603	38,451,901
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	71,443	20	378,311
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>567,900</u>	<u>102</u>	<u>5,227,219</u>
<u>INFORMATION</u>	<u>51</u>	<u>196</u>	<u>16,298,088</u>	<u>447</u>	<u>167,908,776</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>2,584,600</u>	<u>140</u>	<u>26,269,053</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>132</u>	<u>4,369,306</u>	<u>436</u>	<u>75,235,997</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>183</u>	<u>4,757,559</u>	<u>854</u>	<u>61,438,271</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>261</u>	<u>6,497,335</u>	<u>1,373</u>	<u>126,011,752</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>5,382,651</u>	<u>167</u>	<u>25,668,821</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>138</u>	<u>23,990,793</u>	<u>620</u>	<u>321,497,330</u>
ACCOMMODATIONS	721	33	4,723,725	41	29,557,114
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	19,267,068	579	291,940,216
<u>OTHER SERVICES</u>	<u>81</u>	<u>245</u>	<u>15,062,487</u>	<u>1,121</u>	<u>147,937,492</u>
REPAIR & MAINTENANCE	811	167	12,834,132	709	125,107,913
PERSONAL SERVICE	812	69	1,706,018	357	19,923,192
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	522,337	55	2,906,387
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>49,548</u>	<u>27</u>	<u>21,887,768</u>
TOTAL ALL INDUSTRIES		4,344	\$368,553,678	15,383	\$4,195,878,250

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	402	\$5,812,589	1,481	\$295,017,819
MOTOR VEHICLES & PARTS	441	14	58,933	61	\$66,790,651
NEW & USED AUTO DEALERS	4411	6	43,569	18	47,502,954
RV, BOAT, MOTORCYCLE DEALERS	4412	3	3,361	9	8,114,146
AUTOMOTIVE PARTS & TIRE	4413	5	12,003	34	11,173,551
FURNITURE & HOME FURNISHING	442	12	172,765	55	6,840,694
ELECTRONICS & APPLIANCES	443	38	256,390	161	9,120,968
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	145,482	48	3,887,053
COMPUTERS & SOFTWARE	44312	19	110,908	110	5,199,756
CAMERA & PHOTO SUPPLIES	44313	D	D	3	34,159
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	1,113,079	77	38,805,797
BUILDING MATERIALS	4441	25	1,033,825	55	33,801,769
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	79,254	22	5,004,028
FOOD & BEVERAGE STORES	445	6	533,516	67	30,366,235
GROCERY & CONVENIENCE STORES	4451	D	D	21	24,756,962
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	533,516	46	5,609,273
DRUG/HEALTH STORES	446	18	216,744	83	13,332,200
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	1,922,010	22	8,094,514
APPAREL & ACCESSORIES	448	28	52,167	80	6,971,321
CLOTHING & SHOE STORES	4481, 4482	25	48,974	62	4,643,859
JEWELRY & LUGGAGE STORES	4483	3	3,193	18	2,327,462
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	26	59,752	104	15,059,996
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	23,346	55	6,346,306
BOOK/PERIODICAL/MUSIC STORE	4512	15	36,406	49	8,713,690
GENERAL MERCHANDISE STORES	452	3	83,368	18	65,834,886
DEPARTMENT STORES	4521	D	D	4	15,420,499
GENERAL MERCHANDISE STORES	4529	3	83,368	14	50,414,387
E-COMMERCE & MAIL ORDER	4541	50	238,069	95	3,736,094
MISCELLANEOUS RETAILERS	453, 4542, 4543	173	1,105,796	658	30,064,463
AGRICULTURE, FORESTRY, FISHING	11	4	73,840	24	473,282
MINING	21	D	D	3	108,367
UTILITIES	22	D	D	5	153,538
CONSTRUCTION	23	216	12,502,654	837	156,813,621
CONSTRUCTION OF BUILDINGS	236	41	5,744,162	219	103,973,338
HEAVY CONSTRUCTION & HIGHWAYS	237	22	1,656,071	49	7,260,652
SPECIAL TRADE CONTRACTORS	238	153	5,102,421	569	45,579,631
MANUFACTURING	31-33	44	524,882	302	20,343,390
WHOLESALE TRADE	42	263	2,127,027	1,165	70,314,261
DURABLE GOODS	423	176	1,654,138	771	46,864,950
NONDURABLE GOODS	424	84	466,008	384	23,157,231
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	6,881	10	292,080
TRANSPORTATION & WAREHOUSING	48-49	6	116,746	21	1,067,385
INFORMATION	51	94	1,929,687	273	30,801,910
FINANCE, INSURANCE	52	19	224,570	77	3,237,052
REAL ESTATE, RENTAL/LEASING	53	48	265,310	189	10,615,223
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	48	211,485	306	8,589,452
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	67	317,873	396	11,803,939
ARTS, ENTERTAINMENT & RECREATION	71	3	35,942	51	4,486,120
ACCOMMODATIONS & FOOD SERVICES	72	24	2,138,273	180	68,164,985
ACCOMMODATIONS	721	9	647,898	40	15,474,296
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	15	1,490,375	140	52,690,689
OTHER SERVICES	81	46	396,133	295	19,160,685
REPAIR & MAINTENANCE	811	36	241,433	184	13,973,709
PERSONAL SERVICE	812	10	154,700	94	4,157,465
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	17	1,029,511
PUBLIC ADMINISTRATION, OTHER	92.00	8	132,199	9	3,110,254
TOTAL ALL INDUSTRIES		1,292	\$26,809,210	5,614	\$704,261,283

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,234</u>	<u>\$1,481,500,962</u>	<u>1,287</u>	<u>\$142,523,273</u>
MOTOR VEHICLES & PARTS	441	164	303,994,475	45	34,405,292
NEW & USED AUTO DEALERS	4411	49	227,493,967	11	25,127,786
RV, BOAT, MOTORCYCLE DEALERS	4412	38	34,385,045	7	869,981
AUTOMOTIVE PARTS & TIRE	4413	77	42,115,463	27	8,407,525
FURNITURE & HOME FURNISHING	442	141	61,228,080	59	3,975,679
ELECTRONICS & APPLIANCES	443	289	66,970,825	153	6,734,405
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	50,555,384	54	3,910,104
COMPUTERS & SOFTWARE	44312	200	15,070,468	95	2,808,723
CAMERA & PHOTO SUPPLIES	44313	3	1,344,973	4	15,578
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	192,750,437	75	11,787,229
BUILDING MATERIALS	4441	128	175,640,253	53	8,882,662
LAWN & GARDEN SUPPLIES & EQUIP.	4442	68	17,110,184	22	2,904,567
FOOD & BEVERAGE STORES	445	123	101,758,505	38	19,132,639
GROCERY & CONVENIENCE STORES	4451	46	99,084,367	17	18,992,865
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	2,674,138	21	139,774
DRUG/HEALTH STORES	446	147	40,935,022	67	3,449,339
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	82	36,370,165	15	4,455,560
APPAREL & ACCESSORIES	448	216	107,000,705	68	2,797,089
CLOTHING & SHOE STORES	4481, 4482	169	97,308,409	55	1,762,074
JEWELRY & LUGGAGE STORES	4483	47	9,692,296	13	1,035,015
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	219	61,982,664	80	14,907,921
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	125	47,102,651	39	1,599,336
BOOK/PERIODICAL/MUSIC STORE	4512	94	14,880,013	41	13,308,585
GENERAL MERCHANDISE STORES	452	30	334,230,348	9	13,774,574
DEPARTMENT STORES	4521	4	96,904,996	D	D
GENERAL MERCHANDISE STORES	4529	26	237,325,352	9	13,774,574
E-COMMERCE & MAIL ORDER	4541	165	18,935,210	88	3,928,377
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,462	155,344,526	590	23,175,169
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>72</u>	<u>3,817,193</u>	<u>18</u>	<u>788,616</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>2,158,342</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>1,024,383</u>	<u>4</u>	<u>42,405</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,657</u>	<u>650,390,871</u>	<u>696</u>	<u>174,807,101</u>
CONSTRUCTION OF BUILDINGS	236	806	343,701,937	151	114,383,275
HEAVY CONSTRUCTION & HIGHWAYS	237	106	60,006,759	51	20,177,392
SPECIAL TRADE CONTRACTORS	238	1,745	246,682,175	494	40,246,434
<u>MANUFACTURING</u>	<u>31-33</u>	<u>720</u>	<u>82,179,302</u>	<u>207</u>	<u>9,076,093</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,955</u>	<u>238,128,951</u>	<u>948</u>	<u>52,353,006</u>
DURABLE GOODS	423	1,284	180,663,269	643	41,180,575
NONDURABLE GOODS	424	646	57,011,919	293	11,048,516
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	453,763	12	123,915
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>126</u>	<u>24,624,333</u>	<u>25</u>	<u>2,573,965</u>
<u>INFORMATION</u>	<u>51</u>	<u>406</u>	<u>121,011,131</u>	<u>243</u>	<u>16,897,650</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>20,756,547</u>	<u>62</u>	<u>1,947,315</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>432</u>	<u>66,974,054</u>	<u>135</u>	<u>6,749,257</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>743</u>	<u>37,214,811</u>	<u>234</u>	<u>12,099,308</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,033</u>	<u>79,510,797</u>	<u>278</u>	<u>14,698,024</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>162</u>	<u>25,751,063</u>	<u>42</u>	<u>2,317,119</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>595</u>	<u>298,678,061</u>	<u>129</u>	<u>43,313,127</u>
ACCOMMODATIONS	721	98	37,577,849	18	7,622,338
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	497	261,100,212	111	35,690,789
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,010</u>	<u>100,927,547</u>	<u>217</u>	<u>10,784,943</u>
REPAIR & MAINTENANCE	811	643	77,231,563	128	8,303,936
PERSONAL SERVICE	812	329	21,685,171	80	2,303,546
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	2,010,813	9	177,461
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>1,941,594</u>	<u>15</u>	<u>1,033,473</u>
TOTAL ALL INDUSTRIES		13,320	\$3,236,589,942	4,540	\$492,004,675

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,874</u>	<u>\$1,346,888,253</u>
MOTOR VEHICLES & PARTS	441	258	360,552,973
NEW & USED AUTO DEALERS	4411	131	275,237,730
RV, BOAT, MOTORCYCLE DEALERS	4412	26	27,328,581
AUTOMOTIVE PARTS & TIRE	4413	101	57,986,662
FURNITURE & HOME FURNISHING	442	108	37,653,806
ELECTRONICS & APPLIANCES	443	267	39,396,113
APPLIANCES, TV & OTHER ELECTRONICS	44311	75	26,790,437
COMPUTERS & SOFTWARE	44312	189	12,497,977
CAMERA & PHOTO SUPPLIES	44313	3	107,699
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	144,852,139
BUILDING MATERIALS	4441	105	129,928,270
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	14,923,869
FOOD & BEVERAGE STORES	445	171	96,350,924
GROCERY & CONVENIENCE STORES	4451	98	92,596,111
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	3,754,813
DRUG/HEALTH STORES	446	137	45,592,980
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	88	35,968,585
APPAREL & ACCESSORIES	448	170	54,500,891
CLOTHING & SHOE STORES	4481, 4482	137	45,196,515
JEWELRY & LUGGAGE STORES	4483	33	9,304,376
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	166	37,121,087
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	28,757,785
BOOK/PERIODICAL/MUSIC STORE	4512	69	8,363,302
GENERAL MERCHANDISE STORES	452	28	331,994,132
DEPARTMENT STORES	4521	6	90,982,794
GENERAL MERCHANDISE STORES	4529	22	241,011,338
E-COMMERCE & MAIL ORDER	4541	124	8,490,576
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,205	154,414,047
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>74</u>	<u>4,062,536</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>1,090,656</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>622,018</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,651</u>	<u>391,331,519</u>
CONSTRUCTION OF BUILDINGS	236	451	202,496,676
HEAVY CONSTRUCTION & HIGHWAYS	237	97	41,026,733
SPECIAL TRADE CONTRACTORS	238	1,103	147,808,110
<u>MANUFACTURING</u>	<u>31-33</u>	<u>520</u>	<u>73,169,816</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,770</u>	<u>340,509,825</u>
DURABLE GOODS	423	1,205	231,252,290
NONDURABLE GOODS	424	545	108,941,138
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	316,397
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>93</u>	<u>8,597,778</u>
<u>INFORMATION</u>	<u>51</u>	<u>351</u>	<u>126,368,762</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>21,691,907</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>354</u>	<u>97,852,626</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>522</u>	<u>25,714,280</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>732</u>	<u>57,535,879</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>108</u>	<u>18,406,424</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>591</u>	<u>229,275,194</u>
ACCOMMODATIONS	721	73	40,851,963
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	518	188,423,231
<u>OTHER SERVICES</u>	<u>81</u>	<u>869</u>	<u>78,005,955</u>
REPAIR & MAINTENANCE	811	549	57,765,122
PERSONAL SERVICE	812	288	17,439,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	2,801,042
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>1,245,308</u>
TOTAL ALL INDUSTRIES		10,664	\$2,822,368,736

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar 2006 to Calendar 2007
(Dollars in Thousands)

City	Calendar 2006	Calendar 2007	Percent Change
Aberdeen	\$426,463	\$439,321	3.0%
Auburn	1,798,150	1,893,186	5.3%
Bellevue	5,176,951	6,001,718	15.9%
Bellingham	2,055,204	2,153,524	4.8%
Bremerton	760,000	789,407	3.9%
Camas	164,490	150,367	-8.6%
Centralia	279,464	318,026	13.8%
Chehalis	433,027	438,785	1.3%
Colville	175,119	191,489	9.3%
Des Moines	214,787	242,861	13.1%
Edmonds	587,607	607,095	3.3%
Ellensburg	363,307	370,184	1.9%
Everett	2,729,008	2,903,121	6.4%
Federal Way	1,401,412	1,474,686	5.2%
Fife	944,659	893,829	-5.4%
Issaquah	1,267,722	1,376,549	8.6%
Kelso	228,798	234,874	2.7%
Kennewick	1,303,810	1,432,031	9.8%
Kent	2,589,371	2,626,702	1.4%
Kirkland	1,845,105	1,867,775	1.2%
Lacey	908,419	1,093,184	20.3%
Longview	765,050	816,075	6.7%
Lynnwood	2,156,528	2,239,843	3.9%
Marysville	667,043	805,287	20.7%
Mercer Island	283,471	344,980	21.7%
Moses Lake	497,853	599,999	20.5%
Mount Vernon	684,237	701,821	2.6%
Mountlake Terrace	153,111	155,135	1.3%
Oak Harbor	336,996	348,955	3.5%
Olympia	1,849,850	1,879,242	1.6%
Omak	137,643	174,026	26.4%
Pasco	811,293	856,422	5.6%
Port Angeles	360,274	374,264	3.9%
Port Townsend	176,739	182,832	3.4%
Pullman	297,556	363,265	22.1%
Puyallup	1,811,243	1,769,139	-2.3%
Redmond	2,067,296	2,131,902	3.1%
Renton	2,093,200	2,289,519	9.4%
Richland	748,888	811,768	8.4%
Sea Tac	996,297	964,539	-3.2%
Seattle	15,564,363	17,030,512	9.4%
Shelton	203,326	220,137	8.3%
Spokane	3,836,993	4,003,860	4.3%
Sunnyside	250,629	239,492	-4.4%
Tacoma	4,536,401	4,665,527	2.8%
Tukwila	2,045,734	2,189,941	7.0%
Vancouver	2,646,163	2,709,692	2.4%
Walla Walla	515,796	511,484	-0.8%
Wenatchee	793,809	844,945	6.4%
Yakima	1,427,556	1,513,415	6.0%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>852</u>	<u>\$282,671,448</u>	<u>1,735</u>	<u>\$962,207,920</u>
MOTOR VEHICLES & PARTS	441	40	86,255,398	104	397,973,184
NEW & USED AUTO DEALERS	4411	17	64,934,670	46	346,173,811
RV, BOAT, MOTORCYCLE DEALERS	4412	7	135,586	16	30,144,729
AUTOMOTIVE PARTS & TIRE	4413	16	21,185,142	42	21,654,644
FURNITURE & HOME FURNISHING	442	29	6,922,890	103	28,854,424
ELECTRONICS & APPLIANCES	443	94	4,661,364	193	25,466,113
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	2,519,966	68	3,634,618
COMPUTERS & SOFTWARE	44312	61	2,141,398	125	21,831,495
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	38,355,117	111	71,633,902
BUILDING MATERIALS	4441	35	36,864,044	92	63,272,660
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,491,073	19	8,361,242
FOOD & BEVERAGE STORES	445	28	23,097,625	56	33,126,555
GROCERY & CONVENIENCE STORES	4451	18	22,288,528	26	31,445,092
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	809,097	30	1,681,463
DRUG/HEALTH STORES	446	51	6,086,576	77	15,449,331
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	4,828,183	20	37,329,529
APPAREL & ACCESSORIES	448	63	6,713,081	110	106,369,405
CLOTHING & SHOE STORES	4481, 4482	50	4,180,290	91	101,387,178
JEWELRY & LUGGAGE STORES	4483	13	2,532,791	19	4,982,227
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	4,689,138	80	4,875,514
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	2,642,511	34	3,235,206
BOOK/PERIODICAL/MUSIC STORE	4512	21	2,046,627	46	1,640,308
GENERAL MERCHANDISE STORES	452	8	77,041,450	19	111,337,077
DEPARTMENT STORES	4521	D	D	4	9,408,840
GENERAL MERCHANDISE STORES	4529	8	77,041,450	15	101,928,237
E-COMMERCE & MAIL ORDER	4541	73	1,137,329	98	12,827,285
MISCELLANEOUS RETAILERS	453, 4542, 4543	370	22,883,297	764	116,965,601
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>141,794</u>	<u>28</u>	<u>311,527</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>3,964</u>	<u>5</u>	<u>134,361</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>58,982</u>	<u>7</u>	<u>1,711,717</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>452</u>	<u>51,591,042</u>	<u>2,471</u>	<u>224,676,196</u>
CONSTRUCTION OF BUILDINGS	236	120	10,670,266	527	97,317,606
HEAVY CONSTRUCTION & HIGHWAYS	237	23	5,077,376	89	32,918,387
SPECIAL TRADE CONTRACTORS	238	309	35,843,400	1,855	94,440,203
<u>MANUFACTURING</u>	<u>31-33</u>	<u>128</u>	<u>6,693,760</u>	<u>398</u>	<u>46,602,397</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>647</u>	<u>22,050,780</u>	<u>1,317</u>	<u>325,598,717</u>
DURABLE GOODS	423	458	18,575,150	918	285,344,311
NONDURABLE GOODS	424	184	3,454,848	380	39,548,121
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	20,782	19	706,285
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>336,695</u>	<u>46</u>	<u>1,637,571</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>11,579,513</u>	<u>288</u>	<u>55,180,436</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>2,855,749</u>	<u>97</u>	<u>9,487,252</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>125</u>	<u>7,136,219</u>	<u>279</u>	<u>41,945,445</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>161</u>	<u>4,417,082</u>	<u>409</u>	<u>16,771,697</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>232</u>	<u>3,812,741</u>	<u>859</u>	<u>43,779,811</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>1,050,198</u>	<u>45</u>	<u>14,362,305</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>93</u>	<u>34,264,496</u>	<u>202</u>	<u>95,377,868</u>
ACCOMMODATIONS	721	10	3,696,179	10	7,955,769
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	30,568,317	192	87,422,099
<u>OTHER SERVICES</u>	<u>81</u>	<u>149</u>	<u>10,184,763</u>	<u>594</u>	<u>52,232,384</u>
REPAIR & MAINTENANCE	811	79	7,209,944	450	43,879,010
PERSONAL SERVICE	812	56	2,316,889	126	7,344,125
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	657,930	18	1,009,249
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>471,499</u>	<u>10</u>	<u>1,168,753</u>
TOTAL ALL INDUSTRIES		3,135	\$439,320,725	8,790	\$1,893,186,357

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,225</u>	<u>\$2,712,635,926</u>	<u>2,282</u>	<u>\$1,189,169,771</u>
MOTOR VEHICLES & PARTS	441	106	953,478,654	104	246,766,582
NEW & USED AUTO DEALERS	4411	54	893,376,162	29	197,245,992
RV, BOAT, MOTORCYCLE DEALERS	4412	12	35,559,796	28	26,639,460
AUTOMOTIVE PARTS & TIRE	4413	40	24,542,696	47	22,881,130
FURNITURE & HOME FURNISHING	442	235	158,665,587	105	37,563,887
ELECTRONICS & APPLIANCES	443	397	287,189,864	240	59,428,248
APPLIANCES, TV & OTHER ELECTRONICS	44311	92	176,108,564	70	45,407,315
COMPUTERS & SOFTWARE	44312	299	99,320,113	167	12,704,864
CAMERA & PHOTO SUPPLIES	44313	6	11,761,187	3	1,316,069
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	136,922,415	115	145,349,673
BUILDING MATERIALS	4441	148	129,717,960	84	139,208,317
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	7,204,455	31	6,141,356
FOOD & BEVERAGE STORES	445	125	75,022,056	73	63,290,541
GROCERY & CONVENIENCE STORES	4451	45	69,810,870	26	61,627,804
OTHER FOOD & BEVERAGE STORES	4452, 4453	80	5,211,186	47	1,662,737
DRUG/HEALTH STORES	446	159	60,724,319	121	28,865,909
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	17,455,180	35	13,885,788
APPAREL & ACCESSORIES	448	244	483,843,212	167	101,074,865
CLOTHING & SHOE STORES	4481, 4482	185	420,473,361	132	92,178,469
JEWELRY & LUGGAGE STORES	4483	59	63,369,851	35	8,896,396
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	173	100,252,195	161	56,224,289
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	96	78,653,276	87	42,930,347
BOOK/PERIODICAL/MUSIC STORE	4512	77	21,598,919	74	13,293,942
GENERAL MERCHANDISE STORES	452	18	206,399,047	24	316,125,158
DEPARTMENT STORES	4521	6	142,401,111	4	95,453,092
GENERAL MERCHANDISE STORES	4529	12	63,997,936	20	220,672,066
E-COMMERCE & MAIL ORDER	4541	152	21,761,269	125	11,706,216
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,404	210,922,128	1,012	108,888,615
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>958,814</u>	<u>19</u>	<u>267,773</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>176,614</u>	<u>5</u>	<u>493,977</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>3,998,278</u>	<u>9</u>	<u>201,500</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,338</u>	<u>1,297,905,021</u>	<u>1,849</u>	<u>298,127,859</u>
CONSTRUCTION OF BUILDINGS	236	1,444	975,232,863	523	171,008,775
HEAVY CONSTRUCTION & HIGHWAYS	237	183	53,477,858	64	18,658,573
SPECIAL TRADE CONTRACTORS	238	3,711	269,194,300	1,262	108,460,511
<u>MANUFACTURING</u>	<u>31-33</u>	<u>638</u>	<u>85,657,754</u>	<u>480</u>	<u>38,895,214</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,726</u>	<u>391,676,089</u>	<u>1,504</u>	<u>126,083,573</u>
DURABLE GOODS	423	1,134	342,297,151	1,003	99,414,250
NONDURABLE GOODS	424	571	48,367,065	481	26,332,886
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	1,011,873	20	336,437
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>77</u>	<u>3,222,750</u>	<u>71</u>	<u>14,571,664</u>
<u>INFORMATION</u>	<u>51</u>	<u>511</u>	<u>203,654,675</u>	<u>343</u>	<u>67,232,710</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>164</u>	<u>51,401,906</u>	<u>110</u>	<u>17,065,469</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>478</u>	<u>123,377,061</u>	<u>317</u>	<u>43,146,036</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,069</u>	<u>293,930,044</u>	<u>543</u>	<u>26,510,828</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,841</u>	<u>145,272,641</u>	<u>793</u>	<u>52,263,257</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>168</u>	<u>81,534,135</u>	<u>98</u>	<u>8,106,537</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>433</u>	<u>438,552,071</u>	<u>375</u>	<u>208,226,846</u>
ACCOMMODATIONS	721	28	125,144,666	28	23,069,508
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	405	313,407,405	347	185,157,338
<u>OTHER SERVICES</u>	<u>81</u>	<u>971</u>	<u>163,875,577</u>	<u>640</u>	<u>61,813,520</u>
REPAIR & MAINTENANCE	811	604	100,858,931	383	47,771,463
PERSONAL SERVICE	812	331	58,921,966	231	13,537,585
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	4,094,680	26	504,472
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>77</u>	<u>3,888,292</u>	<u>14</u>	<u>1,347,216</u>
TOTAL ALL INDUSTRIES		16,772	\$6,001,717,648	9,452	\$2,153,523,750

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,451</u>	<u>\$407,850,627</u>	<u>947</u>	<u>\$42,276,903</u>
MOTOR VEHICLES & PARTS	441	64	271,657,750	34	7,960,100
NEW & USED AUTO DEALERS	4411	24	248,103,933	7	2,218,960
RV, BOAT, MOTORCYCLE DEALERS	4412	10	13,282,102	4	28,519
AUTOMOTIVE PARTS & TIRE	4413	30	10,271,715	23	5,712,621
FURNITURE & HOME FURNISHING	442	63	12,319,802	52	2,619,294
ELECTRONICS & APPLIANCES	443	156	6,867,527	95	3,346,752
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	2,997,591	31	2,634,436
COMPUTERS & SOFTWARE	44312	100	3,010,233	64	712,316
CAMERA & PHOTO SUPPLIES	44313	3	859,703	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	15,413,405	72	6,469,464
BUILDING MATERIALS	4441	56	15,026,578	55	3,850,589
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	386,827	17	2,618,875
FOOD & BEVERAGE STORES	445	54	24,371,192	28	6,069,223
GROCERY & CONVENIENCE STORES	4451	29	24,087,698	6	5,552,660
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	283,494	22	516,563
DRUG/HEALTH STORES	446	77	9,455,014	35	2,112,174
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	8,844,674	5	1,479,224
APPAREL & ACCESSORIES	448	69	3,237,534	64	1,702,644
CLOTHING & SHOE STORES	4481, 4482	54	1,694,659	52	1,044,989
JEWELRY & LUGGAGE STORES	4483	15	1,542,875	12	657,655
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	6,901,598	49	734,426
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	3,417,289	21	577,785
BOOK/PERIODICAL/MUSIC STORE	4512	40	3,484,309	28	156,641
GENERAL MERCHANDISE STORES	452	14	12,970,453	7	1,463,872
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	14	12,970,453	7	1,463,872
E-COMMERCE & MAIL ORDER	4541	98	4,641,271	88	1,480,161
MISCELLANEOUS RETAILERS	453, 4542, 4543	677	31,170,407	418	6,839,569
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>283,097</u>	<u>6</u>	<u>425,694</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>842,144</u>	<u>3</u>	<u>29,492</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>110,360</u>	<u>4</u>	<u>274,339</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,238</u>	<u>138,533,000</u>	<u>1,203</u>	<u>41,245,676</u>
CONSTRUCTION OF BUILDINGS	236	280	67,935,549	204	10,092,390
HEAVY CONSTRUCTION & HIGHWAYS	237	50	21,076,402	46	2,212,695
SPECIAL TRADE CONTRACTORS	238	908	49,521,049	953	28,940,591
<u>MANUFACTURING</u>	<u>31-33</u>	<u>252</u>	<u>10,663,251</u>	<u>186</u>	<u>5,230,070</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,007</u>	<u>49,358,020</u>	<u>700</u>	<u>12,281,626</u>
DURABLE GOODS	423	700	35,673,505	464	8,744,740
NONDURABLE GOODS	424	297	13,576,043	225	3,434,301
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	108,472	11	102,585
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>1,134,316</u>	<u>16</u>	<u>1,036,582</u>
<u>INFORMATION</u>	<u>51</u>	<u>259</u>	<u>26,559,516</u>	<u>213</u>	<u>7,426,905</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>80</u>	<u>3,647,017</u>	<u>55</u>	<u>2,295,986</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>215</u>	<u>26,730,098</u>	<u>127</u>	<u>3,853,447</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>297</u>	<u>7,299,021</u>	<u>180</u>	<u>7,132,711</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>521</u>	<u>16,524,857</u>	<u>360</u>	<u>6,334,351</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>960,622</u>	<u>26</u>	<u>4,138,811</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>179</u>	<u>69,640,347</u>	<u>43</u>	<u>12,951,517</u>
ACCOMMODATIONS	721	10	8,272,916	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	169	61,367,431	43	12,951,517
<u>OTHER SERVICES</u>	<u>81</u>	<u>356</u>	<u>24,999,857</u>	<u>196</u>	<u>3,430,978</u>
REPAIR & MAINTENANCE	811	235	17,813,585	130	1,784,428
PERSONAL SERVICE	812	105	6,776,850	61	1,646,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	409,422	5	352
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>4,271,044</u>	<u>3</u>	<u>1,661</u>
TOTAL ALL INDUSTRIES		5,950	\$789,407,194	4,268	\$150,366,749

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,002</u>	<u>\$139,165,918</u>	<u>912</u>	<u>\$277,162,526</u>
MOTOR VEHICLES & PARTS	441	53	41,686,272	41	57,404,124
NEW & USED AUTO DEALERS	4411	22	22,179,686	15	47,743,447
RV, BOAT, MOTORCYCLE DEALERS	4412	6	6,563,646	3	9,285
AUTOMOTIVE PARTS & TIRE	4413	25	12,942,940	23	9,651,392
FURNITURE & HOME FURNISHING	442	44	4,748,593	37	7,226,309
ELECTRONICS & APPLIANCES	443	101	5,576,300	83	3,821,217
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	3,750,753	31	2,932,697
COMPUTERS & SOFTWARE	44312	61	1,653,283	52	888,520
CAMERA & PHOTO SUPPLIES	44313	4	172,264	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	8,176,935	58	41,403,196
BUILDING MATERIALS	4441	39	7,293,416	45	37,208,493
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	883,519	13	4,194,703
FOOD & BEVERAGE STORES	445	24	15,674,133	15	9,592,335
GROCERY & CONVENIENCE STORES	4451	17	15,260,517	6	9,587,361
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	413,616	9	4,974
DRUG/HEALTH STORES	446	48	5,330,059	37	3,654,118
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	4,450,966	10	7,134,628
APPAREL & ACCESSORIES	448	68	17,163,121	59	5,496,087
CLOTHING & SHOE STORES	4481, 4482	54	16,033,650	48	4,430,597
JEWELRY & LUGGAGE STORES	4483	14	1,129,471	11	1,065,490
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	6,553,041	54	5,158,191
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	6,263,973	36	5,053,908
BOOK/PERIODICAL/MUSIC STORE	4512	24	289,068	18	104,283
GENERAL MERCHANDISE STORES	452	9	1,302,628	12	101,764,740
DEPARTMENT STORES	4521	D	D	3	19,217,507
GENERAL MERCHANDISE STORES	4529	9	1,302,628	9	82,547,233
E-COMMERCE & MAIL ORDER	4541	72	1,050,605	72	1,245,385
MISCELLANEOUS RETAILERS	453, 4542, 4543	457	27,453,265	434	33,262,196
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>591,774</u>	<u>9</u>	<u>189,576</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>152,020</u>	<u>5</u>	<u>181,456</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>16,480</u>	<u>6</u>	<u>175,019</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>714</u>	<u>58,470,390</u>	<u>658</u>	<u>52,791,233</u>
CONSTRUCTION OF BUILDINGS	236	139	27,507,809	125	15,058,719
HEAVY CONSTRUCTION & HIGHWAYS	237	35	13,633,833	32	16,912,388
SPECIAL TRADE CONTRACTORS	238	540	17,328,748	501	20,820,126
<u>MANUFACTURING</u>	<u>31-33</u>	<u>176</u>	<u>5,992,790</u>	<u>158</u>	<u>9,289,118</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>710</u>	<u>25,120,289</u>	<u>692</u>	<u>37,259,326</u>
DURABLE GOODS	423	506	20,603,126	494	28,793,869
NONDURABLE GOODS	424	196	4,482,667	191	8,387,212
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	34,496	7	78,245
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>411,098</u>	<u>19</u>	<u>2,825,762</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>11,812,433</u>	<u>179</u>	<u>7,608,323</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>940,917</u>	<u>42</u>	<u>1,017,946</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>136</u>	<u>7,147,801</u>	<u>134</u>	<u>7,931,053</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>160</u>	<u>3,203,849</u>	<u>182</u>	<u>6,909,565</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>281</u>	<u>7,431,550</u>	<u>257</u>	<u>3,207,966</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>2,203,359</u>	<u>19</u>	<u>1,204,540</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>98</u>	<u>43,639,388</u>	<u>71</u>	<u>23,289,055</u>
ACCOMMODATIONS	721	10	4,463,766	3	2,544,391
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	39,175,622	68	20,744,664
<u>OTHER SERVICES</u>	<u>81</u>	<u>218</u>	<u>11,722,607</u>	<u>169</u>	<u>7,734,512</u>
REPAIR & MAINTENANCE	811	148	8,616,057	113	5,527,010
PERSONAL SERVICE	812	63	2,511,296	48	1,882,654
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	595,254	8	324,848
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>3,482</u>	<u>3</u>	<u>8,465</u>
TOTAL ALL INDUSTRIES		3,794	\$318,026,145	3,515	\$438,785,441

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>692</u>	<u>\$126,698,849</u>	<u>782</u>	<u>\$68,407,435</u>
MOTOR VEHICLES & PARTS	441	27	32,762,102	22	9,115,713
NEW & USED AUTO DEALERS	4411	10	22,228,964	8	8,630,100
RV, BOAT, MOTORCYCLE DEALERS	4412	4	2,427,808	6	454,395
AUTOMOTIVE PARTS & TIRE	4413	13	8,105,330	8	31,218
FURNITURE & HOME FURNISHING	442	24	3,943,855	47	1,432,336
ELECTRONICS & APPLIANCES	443	73	862,056	80	1,711,025
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	516,713	36	1,341,604
COMPUTERS & SOFTWARE	44312	43	345,343	44	369,421
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	11,813,808	54	2,857,313
BUILDING MATERIALS	4441	32	9,730,784	54	2,857,313
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	2,083,024	D	D
FOOD & BEVERAGE STORES	445	8	6,487,416	16	18,548,793
GROCERY & CONVENIENCE STORES	4451	4	6,486,178	7	18,214,823
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,238	9	333,970
DRUG/HEALTH STORES	446	41	802,363	40	9,546,125
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,980,541	15	4,781,616
APPAREL & ACCESSORIES	448	44	1,055,737	49	4,607,601
CLOTHING & SHOE STORES	4481, 4482	39	916,029	39	4,288,687
JEWELRY & LUGGAGE STORES	4483	5	139,708	10	318,914
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	4,867,235	38	140,714
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	4,148,659	18	82,651
BOOK/PERIODICAL/MUSIC STORE	4512	28	718,576	20	58,063
GENERAL MERCHANDISE STORES	452	8	50,645,208	4	3,284,741
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	50,645,208	4	3,284,741
E-COMMERCE & MAIL ORDER	4541	67	882,084	65	1,269,035
MISCELLANEOUS RETAILERS	453, 4542, 4543	303	10,596,444	352	11,112,423
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>521,064</u>	<u>15</u>	<u>2,784,489</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>25,426</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>150,674</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>248</u>	<u>15,875,493</u>	<u>1,376</u>	<u>84,744,669</u>
CONSTRUCTION OF BUILDINGS	236	45	8,831,177	268	66,645,780
HEAVY CONSTRUCTION & HIGHWAYS	237	22	2,158,138	35	3,148,618
SPECIAL TRADE CONTRACTORS	238	181	4,886,178	1,073	14,950,271
<u>MANUFACTURING</u>	<u>31-33</u>	<u>110</u>	<u>5,499,910</u>	<u>138</u>	<u>3,404,360</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>481</u>	<u>9,446,005</u>	<u>416</u>	<u>5,813,583</u>
DURABLE GOODS	423	334	8,341,125	265	4,449,328
NONDURABLE GOODS	424	141	1,093,343	141	1,338,029
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	11,537	10	26,226
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>348,132</u>	<u>20</u>	<u>1,735,634</u>
<u>INFORMATION</u>	<u>51</u>	<u>149</u>	<u>3,809,722</u>	<u>210</u>	<u>14,362,455</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>1,972,342</u>	<u>41</u>	<u>2,966,550</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>84</u>	<u>2,245,062</u>	<u>103</u>	<u>8,233,087</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>102</u>	<u>1,132,812</u>	<u>140</u>	<u>2,354,501</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>122</u>	<u>2,461,099</u>	<u>439</u>	<u>5,286,836</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>681,165</u>	<u>20</u>	<u>803,583</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>43</u>	<u>12,988,859</u>	<u>71</u>	<u>36,002,689</u>
ACCOMMODATIONS	721	4	2,126,708	8	2,021,188
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	10,862,151	63	33,981,501
<u>OTHER SERVICES</u>	<u>81</u>	<u>107</u>	<u>7,643,985</u>	<u>220</u>	<u>5,899,646</u>
REPAIR & MAINTENANCE	811	62	6,090,204	159	4,822,027
PERSONAL SERVICE	812	40	1,178,582	57	1,067,874
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	375,199	4	9,745
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>13.972</u>	<u>5</u>	<u>35.725</u>
TOTAL ALL INDUSTRIES		2,219	\$191,489,145	3,999	\$242,860,668

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,550</u>	<u>\$300,996,452</u>	<u>977</u>	<u>\$182,499,237</u>
MOTOR VEHICLES & PARTS	441	40	185,381,814	41	56,842,789
NEW & USED AUTO DEALERS	4411	18	178,979,143	11	34,623,707
RV, BOAT, MOTORCYCLE DEALERS	4412	7	4,171,767	9	12,175,871
AUTOMOTIVE PARTS & TIRE	4413	15	2,230,904	21	10,043,211
FURNITURE & HOME FURNISHING	442	99	8,483,854	36	12,478,916
ELECTRONICS & APPLIANCES	443	148	4,279,823	96	3,228,373
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	2,503,111	35	1,285,089
COMPUTERS & SOFTWARE	44312	98	1,776,712	58	1,913,726
CAMERA & PHOTO SUPPLIES	44313	D	D	3	29,558
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	3,106,012	42	14,871,533
BUILDING MATERIALS	4441	82	2,707,729	34	6,811,242
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	398,283	8	8,060,291
FOOD & BEVERAGE STORES	445	56	22,320,401	20	14,712,378
GROCERY & CONVENIENCE STORES	4451	17	20,590,338	7	13,980,955
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	1,730,063	13	731,423
DRUG/HEALTH STORES	446	82	6,860,309	49	2,625,526
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	3,982,521	21	11,362,722
APPAREL & ACCESSORIES	448	104	22,306,052	64	3,206,613
CLOTHING & SHOE STORES	4481, 4482	82	21,045,538	51	2,090,672
JEWELRY & LUGGAGE STORES	4483	22	1,260,514	13	1,115,941
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	3,833,309	60	2,619,694
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	3,113,303	32	2,223,975
BOOK/PERIODICAL/MUSIC STORE	4512	35	720,006	28	395,719
GENERAL MERCHANDISE STORES	452	12	8,072,641	10	44,240,814
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	8,072,641	10	44,240,814
E-COMMERCE & MAIL ORDER	4541	107	4,151,221	80	2,075,534
MISCELLANEOUS RETAILERS	453, 4542, 4543	716	28,218,495	458	14,234,345
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>200,223</u>	<u>17</u>	<u>1,868,438</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>25,350</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>388,401</u>	<u>7</u>	<u>424,220</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,623</u>	<u>106,317,712</u>	<u>593</u>	<u>45,522,523</u>
CONSTRUCTION OF BUILDINGS	236	570	49,457,594	111	16,077,761
HEAVY CONSTRUCTION & HIGHWAYS	237	76	4,606,446	29	4,596,880
SPECIAL TRADE CONTRACTORS	238	1,977	52,253,672	453	24,847,882
<u>MANUFACTURING</u>	<u>31-33</u>	<u>265</u>	<u>7,059,447</u>	<u>132</u>	<u>3,711,661</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>870</u>	<u>22,952,981</u>	<u>692</u>	<u>25,330,752</u>
DURABLE GOODS	423	563	17,695,441	455	17,729,240
NONDURABLE GOODS	424	297	5,239,048	226	7,567,092
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	18,492	11	34,420
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>1,386,428</u>	<u>14</u>	<u>408,881</u>
<u>INFORMATION</u>	<u>51</u>	<u>243</u>	<u>23,323,406</u>	<u>179</u>	<u>11,628,532</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>4,069,059</u>	<u>49</u>	<u>4,639,199</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>188</u>	<u>12,727,064</u>	<u>135</u>	<u>9,998,843</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>391</u>	<u>10,980,065</u>	<u>181</u>	<u>4,469,031</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>872</u>	<u>21,560,804</u>	<u>241</u>	<u>16,971,344</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>66</u>	<u>7,195,373</u>	<u>33</u>	<u>1,626,196</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>163</u>	<u>66,719,368</u>	<u>102</u>	<u>49,361,266</u>
ACCOMMODATIONS	721	12	4,132,353	12	8,013,887
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	151	62,587,015	90	41,347,379
<u>OTHER SERVICES</u>	<u>81</u>	<u>457</u>	<u>21,101,591</u>	<u>168</u>	<u>11,688,862</u>
REPAIR & MAINTENANCE	811	315	16,820,202	104	9,552,739
PERSONAL SERVICE	812	129	4,208,923	55	1,682,911
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	72,466	9	453,212
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>91,289</u>	<u>6</u>	<u>35,062</u>
TOTAL ALL INDUSTRIES		7,834	\$607,095,013	3,526	\$370,184,047

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,525</u>	<u>\$1,335,611,835</u>	<u>1,727</u>	<u>\$786,009,359</u>
MOTOR VEHICLES & PARTS	441	141	447,962,635	57	78,494,063
NEW & USED AUTO DEALERS	4411	50	371,136,153	14	56,150,927
RV, BOAT, MOTORCYCLE DEALERS	4412	31	37,116,271	9	1,063,092
AUTOMOTIVE PARTS & TIRE	4413	60	39,710,211	34	21,280,044
FURNITURE & HOME FURNISHING	442	127	38,749,553	108	11,994,541
ELECTRONICS & APPLIANCES	443	308	88,846,699	203	59,343,104
APPLIANCES, TV & OTHER ELECTRONICS	44311	95	70,645,081	64	48,948,512
COMPUTERS & SOFTWARE	44312	208	15,853,198	136	8,908,623
CAMERA & PHOTO SUPPLIES	44313	5	2,348,420	3	1,485,969
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	103,279,269	85	82,364,672
BUILDING MATERIALS	4441	124	94,781,543	74	81,137,564
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	8,497,726	11	1,227,108
FOOD & BEVERAGE STORES	445	118	60,931,261	69	57,583,017
GROCERY & CONVENIENCE STORES	4451	71	59,517,930	27	52,089,331
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	1,413,331	42	5,493,686
DRUG/HEALTH STORES	446	122	34,463,793	102	21,471,050
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	24,925,867	23	14,718,259
APPAREL & ACCESSORIES	448	136	47,708,605	111	41,558,777
CLOTHING & SHOE STORES	4481, 4482	99	37,932,719	83	35,555,818
JEWELRY & LUGGAGE STORES	4483	37	9,775,886	28	6,002,959
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	133	41,448,557	91	40,136,306
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	32,165,568	43	29,316,100
BOOK/PERIODICAL/MUSIC STORE	4512	58	9,282,989	48	10,820,206
GENERAL MERCHANDISE STORES	452	22	301,224,027	18	286,907,479
DEPARTMENT STORES	4521	5	83,237,284	4	81,592,012
GENERAL MERCHANDISE STORES	4529	17	217,986,743	14	205,315,467
E-COMMERCE & MAIL ORDER	4541	123	8,571,161	95	4,428,023
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,095	137,500,408	765	87,010,068
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>347,380</u>	<u>18</u>	<u>456,813</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>9,020,249</u>	<u>5</u>	<u>1,961,411</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>380,560</u>	<u>5</u>	<u>60,604</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,668</u>	<u>516,592,576</u>	<u>2,656</u>	<u>203,017,020</u>
CONSTRUCTION OF BUILDINGS	236	815	326,897,105	556	113,169,927
HEAVY CONSTRUCTION & HIGHWAYS	237	138	42,416,119	93	18,830,437
SPECIAL TRADE CONTRACTORS	238	2,715	147,279,352	2,007	71,016,656
<u>MANUFACTURING</u>	<u>31-33</u>	<u>542</u>	<u>72,726,363</u>	<u>319</u>	<u>21,342,684</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,667</u>	<u>250,489,216</u>	<u>1,036</u>	<u>67,317,731</u>
DURABLE GOODS	423	1,138	189,427,582	678	57,328,556
NONDURABLE GOODS	424	509	60,458,764	344	9,110,350
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	602,870	14	878,825
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>79</u>	<u>10,651,647</u>	<u>36</u>	<u>1,007,828</u>
<u>INFORMATION</u>	<u>51</u>	<u>393</u>	<u>157,539,708</u>	<u>288</u>	<u>59,804,035</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>135</u>	<u>55,375,624</u>	<u>99</u>	<u>10,758,199</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>357</u>	<u>68,178,282</u>	<u>263</u>	<u>31,901,658</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>645</u>	<u>27,830,220</u>	<u>379</u>	<u>43,941,150</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,289</u>	<u>62,173,376</u>	<u>884</u>	<u>28,566,938</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>97</u>	<u>18,196,556</u>	<u>56</u>	<u>14,998,826</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>441</u>	<u>228,719,944</u>	<u>284</u>	<u>164,975,130</u>
ACCOMMODATIONS	721	22	21,114,231	19	18,251,975
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	419	207,605,713	265	146,723,155
<u>OTHER SERVICES</u>	<u>81</u>	<u>812</u>	<u>88,290,699</u>	<u>597</u>	<u>37,345,591</u>
REPAIR & MAINTENANCE	811	553	65,040,097	403	28,653,297
PERSONAL SERVICE	812	230	18,184,859	176	8,135,711
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	5,065,743	18	556,583
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>996,872</u>	<u>7</u>	<u>1,221,427</u>
TOTAL ALL INDUSTRIES		12,715	\$2,903,121,107	8,659	\$1,474,686,404

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>740</u>	<u>\$577,335,136</u>	<u>1,578</u>	<u>\$738,948,619</u>
MOTOR VEHICLES & PARTS	441	47	441,620,492	50	91,138,962
NEW & USED AUTO DEALERS	4411	15	354,419,011	14	60,712,670
RV, BOAT, MOTORCYCLE DEALERS	4412	12	76,230,725	12	22,624,870
AUTOMOTIVE PARTS & TIRE	4413	20	10,970,756	24	7,801,422
FURNITURE & HOME FURNISHING	442	45	31,813,896	114	24,572,466
ELECTRONICS & APPLIANCES	443	98	2,783,966	172	15,185,066
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	2,059,418	60	5,691,228
COMPUTERS & SOFTWARE	44312	63	724,548	109	8,455,162
CAMERA & PHOTO SUPPLIES	44313	D	D	3	1,038,676
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	13,802,495	101	117,338,909
BUILDING MATERIALS	4441	45	13,277,271	81	115,601,547
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	525,224	20	1,737,362
FOOD & BEVERAGE STORES	445	13	739,037	46	24,660,751
GROCERY & CONVENIENCE STORES	4451	6	725,843	7	21,936,923
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	13,194	39	2,723,828
DRUG/HEALTH STORES	446	26	2,868,411	72	14,597,085
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	4,762,512	12	9,279,003
APPAREL & ACCESSORIES	448	41	162,856	103	24,452,676
CLOTHING & SHOE STORES	4481, 4482	37	156,054	79	22,644,841
JEWELRY & LUGGAGE STORES	4483	4	6,802	24	1,807,835
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	30	12,423,910	96	26,631,980
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	12,407,467	46	17,092,131
BOOK/PERIODICAL/MUSIC STORE	4512	13	16,443	50	9,539,849
GENERAL MERCHANDISE STORES	452	5	22,162,534	10	318,609,473
DEPARTMENT STORES	4521	-	-	3	49,946,020
GENERAL MERCHANDISE STORES	4529	5	22,162,534	7	268,663,453
E-COMMERCE & MAIL ORDER	4541	54	1,936,036	109	5,724,568
MISCELLANEOUS RETAILERS	453, 4542, 4543	316	42,258,991	693	66,757,680
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>235,821</u>	<u>22</u>	<u>3,016,279</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>111,779</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>78,378</u>	<u>6</u>	<u>291,249</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>823</u>	<u>78,986,440</u>	<u>2,889</u>	<u>248,458,383</u>
CONSTRUCTION OF BUILDINGS	236	120	44,304,406	636	153,486,584
HEAVY CONSTRUCTION & HIGHWAYS	237	36	6,491,156	102	8,482,765
SPECIAL TRADE CONTRACTORS	238	667	28,190,878	2,151	86,489,034
<u>MANUFACTURING</u>	<u>31-33</u>	<u>155</u>	<u>39,779,047</u>	<u>320</u>	<u>23,602,086</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>617</u>	<u>109,158,457</u>	<u>1,008</u>	<u>126,257,785</u>
DURABLE GOODS	423	437	89,966,688	665	119,777,865
NONDURABLE GOODS	424	169	18,991,043	330	6,440,230
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	200,726	13	39,690
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>1,953,942</u>	<u>38</u>	<u>1,465,891</u>
<u>INFORMATION</u>	<u>51</u>	<u>152</u>	<u>11,860,936</u>	<u>287</u>	<u>38,112,451</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>2,049,210</u>	<u>85</u>	<u>8,624,749</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>139</u>	<u>10,869,864</u>	<u>227</u>	<u>22,461,869</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>153</u>	<u>2,746,350</u>	<u>389</u>	<u>12,143,014</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>299</u>	<u>9,427,518</u>	<u>890</u>	<u>30,062,866</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>1,322,073</u>	<u>58</u>	<u>4,518,051</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>67</u>	<u>33,397,172</u>	<u>165</u>	<u>85,371,685</u>
ACCOMMODATIONS	721	14	9,238,172	3	6,037,034
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	53	24,159,000	162	79,334,651
<u>OTHER SERVICES</u>	<u>81</u>	<u>201</u>	<u>14,453,242</u>	<u>443</u>	<u>32,589,581</u>
REPAIR & MAINTENANCE	811	165	11,636,237	303	25,076,418
PERSONAL SERVICE	812	33	1,924,213	126	7,091,222
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	892,792	14	421,941
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>175,417</u>	<u>11</u>	<u>512,899</u>
TOTAL ALL INDUSTRIES		3,436	\$893,829,003	8,421	\$1,376,549,236

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>809</u>	<u>\$137,320,056</u>	<u>1,645</u>	<u>\$874,987,927</u>
MOTOR VEHICLES & PARTS	441	31	35,270,791	116	176,118,571
NEW & USED AUTO DEALERS	4411	10	27,229,414	52	129,657,262
RV, BOAT, MOTORCYCLE DEALERS	4412	6	6,183,381	14	23,084,454
AUTOMOTIVE PARTS & TIRE	4413	15	1,857,996	50	23,376,855
FURNITURE & HOME FURNISHING	442	37	2,533,660	65	31,794,446
ELECTRONICS & APPLIANCES	443	88	3,213,971	172	39,202,531
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	1,922,443	52	33,035,876
COMPUTERS & SOFTWARE	44312	48	1,282,042	120	6,166,655
CAMERA & PHOTO SUPPLIES	44313	3	9,486	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	5,739,073	76	74,754,749
BUILDING MATERIALS	4441	48	5,660,057	59	71,067,329
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	79,016	17	3,687,420
FOOD & BEVERAGE STORES	445	12	9,690,167	37	29,246,702
GROCERY & CONVENIENCE STORES	4451	5	9,556,246	14	28,743,480
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	133,921	23	503,222
DRUG/HEALTH STORES	446	37	3,576,061	94	18,634,567
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	4,967,553	25	21,873,520
APPAREL & ACCESSORIES	448	59	7,171,906	126	92,397,584
CLOTHING & SHOE STORES	4481, 4482	50	4,020,332	100	80,145,608
JEWELRY & LUGGAGE STORES	4483	9	3,151,574	26	12,251,976
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	39	2,780,221	109	44,686,520
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	1,864,784	65	33,202,299
BOOK/PERIODICAL/MUSIC STORE	4512	17	915,437	44	11,484,221
GENERAL MERCHANDISE STORES	452	7	49,126,173	14	264,066,150
DEPARTMENT STORES	4521	4	49,116,349	5	109,228,276
GENERAL MERCHANDISE STORES	4529	3	9,824	9	154,837,874
E-COMMERCE & MAIL ORDER	4541	78	862,028	98	5,412,776
MISCELLANEOUS RETAILERS	453, 4542, 4543	355	12,388,452	713	76,799,811
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>48,143</u>	<u>15</u>	<u>98,201</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>373,371</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>23,010</u>	<u>6</u>	<u>678,442</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>540</u>	<u>17,898,840</u>	<u>1,151</u>	<u>160,328,410</u>
CONSTRUCTION OF BUILDINGS	236	97	5,000,276	290	72,348,473
HEAVY CONSTRUCTION & HIGHWAYS	237	38	2,983,945	51	15,355,418
SPECIAL TRADE CONTRACTORS	238	405	9,914,619	810	72,624,519
<u>MANUFACTURING</u>	<u>31-33</u>	<u>131</u>	<u>3,345,471</u>	<u>275</u>	<u>15,447,463</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>630</u>	<u>17,599,763</u>	<u>1,128</u>	<u>81,978,578</u>
DURABLE GOODS	423	432	13,320,626	774	68,465,275
NONDURABLE GOODS	424	195	4,240,581	345	13,387,056
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	38,556	9	126,247
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>758,761</u>	<u>23</u>	<u>962,703</u>
<u>INFORMATION</u>	<u>51</u>	<u>147</u>	<u>7,413,939</u>	<u>273</u>	<u>45,918,895</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>1,037,118</u>	<u>85</u>	<u>14,470,350</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>107</u>	<u>3,674,783</u>	<u>222</u>	<u>18,016,722</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>121</u>	<u>2,166,899</u>	<u>334</u>	<u>14,094,597</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>214</u>	<u>2,609,709</u>	<u>488</u>	<u>23,386,287</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>2,456,208</u>	<u>53</u>	<u>8,939,092</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>56</u>	<u>31,141,545</u>	<u>203</u>	<u>133,937,877</u>
ACCOMMODATIONS	721	9	8,997,356	19	19,040,724
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	47	22,144,189	184	114,897,153
<u>OTHER SERVICES</u>	<u>81</u>	<u>141</u>	<u>6,938,262</u>	<u>380</u>	<u>38,587,856</u>
REPAIR & MAINTENANCE	811	91	4,241,156	232	30,341,329
PERSONAL SERVICE	812	44	1,595,556	129	7,276,739
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	1,101,550	19	969,788
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>68,539</u>	<u>7</u>	<u>194,184</u>
TOTAL ALL INDUSTRIES		2,990	\$234,874,417	6,289	\$1,432,030,682

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,316</u>	<u>\$1,032,353,473</u>	<u>1,950</u>	<u>\$873,853,652</u>
MOTOR VEHICLES & PARTS	441	100	132,792,457	64	382,914,630
NEW & USED AUTO DEALERS	4411	35	93,455,636	26	357,306,265
RV, BOAT, MOTORCYCLE DEALERS	4412	11	12,965,993	8	1,158,388
AUTOMOTIVE PARTS & TIRE	4413	54	26,370,828	30	24,449,977
FURNITURE & HOME FURNISHING	442	139	138,580,698	128	20,975,801
ELECTRONICS & APPLIANCES	443	274	52,891,553	259	22,230,494
APPLIANCES, TV & OTHER ELECTRONICS	44311	82	9,288,440	76	10,102,393
COMPUTERS & SOFTWARE	44312	188	43,508,328	183	12,128,101
CAMERA & PHOTO SUPPLIES	44313	4	94,785	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	155,040,731	130	22,234,824
BUILDING MATERIALS	4441	131	135,240,773	104	20,732,572
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	19,799,958	26	1,502,252
FOOD & BEVERAGE STORES	445	106	52,330,203	76	28,758,474
GROCERY & CONVENIENCE STORES	4451	49	48,049,981	25	27,039,176
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	4,280,222	51	1,719,298
DRUG/HEALTH STORES	446	84	21,961,213	107	22,261,020
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	31,706,047	20	10,738,867
APPAREL & ACCESSORIES	448	111	35,303,299	114	18,962,829
CLOTHING & SHOE STORES	4481, 4482	86	32,615,684	87	16,162,220
JEWELRY & LUGGAGE STORES	4483	25	2,687,615	27	2,800,609
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	14,440,174	96	39,851,197
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	11,736,796	51	25,307,458
BOOK/PERIODICAL/MUSIC STORE	4512	50	2,703,378	45	14,543,739
GENERAL MERCHANDISE STORES	452	26	88,842,998	14	207,325,303
DEPARTMENT STORES	4521	3	41,811,402	3	1,463,347
GENERAL MERCHANDISE STORES	4529	23	47,031,596	11	205,861,956
E-COMMERCE & MAIL ORDER	4541	116	7,728,672	115	11,885,469
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,049	300,735,428	827	85,714,744
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>433,160</u>	<u>20</u>	<u>281,391</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>136,773</u>	<u>6</u>	<u>247,660</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>2,707,504</u>	<u>7</u>	<u>498,451</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,297</u>	<u>294,054,499</u>	<u>4,023</u>	<u>358,465,908</u>
CONSTRUCTION OF BUILDINGS	236	734	127,793,728	972	167,508,562
HEAVY CONSTRUCTION & HIGHWAYS	237	133	20,965,893	126	67,129,947
SPECIAL TRADE CONTRACTORS	238	2,430	145,294,878	2,925	123,827,399
<u>MANUFACTURING</u>	<u>31-33</u>	<u>585</u>	<u>209,106,085</u>	<u>411</u>	<u>19,817,515</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,704</u>	<u>522,838,821</u>	<u>1,268</u>	<u>135,396,673</u>
DURABLE GOODS	423	1,145	362,472,560	838	115,817,213
NONDURABLE GOODS	424	535	159,697,738	415	18,863,711
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	668,523	15	715,749
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>84</u>	<u>7,032,407</u>	<u>43</u>	<u>3,666,081</u>
<u>INFORMATION</u>	<u>51</u>	<u>364</u>	<u>105,708,351</u>	<u>367</u>	<u>74,643,799</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>115</u>	<u>17,696,626</u>	<u>107</u>	<u>15,505,073</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>357</u>	<u>97,596,728</u>	<u>296</u>	<u>48,310,618</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>542</u>	<u>26,650,832</u>	<u>602</u>	<u>51,045,128</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,095</u>	<u>46,303,665</u>	<u>1,301</u>	<u>44,956,085</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>70</u>	<u>13,749,281</u>	<u>75</u>	<u>14,145,059</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>387</u>	<u>163,382,849</u>	<u>269</u>	<u>174,118,051</u>
ACCOMMODATIONS	721	21	17,098,014	10	25,363,217
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	366	146,284,835	259	148,754,834
<u>OTHER SERVICES</u>	<u>81</u>	<u>778</u>	<u>70,514,559</u>	<u>670</u>	<u>52,609,594</u>
REPAIR & MAINTENANCE	811	546	51,673,398	441	38,839,446
PERSONAL SERVICE	812	215	18,389,783	217	13,349,021
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	451,378	12	421,127
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>16,418,279</u>	<u>6</u>	<u>213,212</u>
TOTAL ALL INDUSTRIES		11,744	\$2,626,702,142	11,422	\$1,867,775,125

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,275	\$535,367,339	1,294	\$458,835,257
MOTOR VEHICLES & PARTS	441	45	52,227,654	67	174,740,193
NEW & USED AUTO DEALERS	4411	16	13,055,925	23	147,468,674
RV, BOAT, MOTORCYCLE DEALERS	4412	6	20,756,567	8	7,473,510
AUTOMOTIVE PARTS & TIRE	4413	23	18,415,162	36	19,798,009
FURNITURE & HOME FURNISHING	442	88	27,656,902	52	12,244,449
ELECTRONICS & APPLIANCES	443	146	28,406,577	148	7,298,880
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	24,187,082	52	3,464,543
COMPUTERS & SOFTWARE	44312	94	4,219,495	92	3,763,151
CAMERA & PHOTO SUPPLIES	44313	D	D	4	71,186
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	44,952,365	92	64,943,262
BUILDING MATERIALS	4441	54	43,900,044	71	60,854,877
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	1,052,321	21	4,088,385
FOOD & BEVERAGE STORES	445	28	33,186,913	33	27,279,306
GROCERY & CONVENIENCE STORES	4451	12	31,246,855	16	27,217,431
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	1,940,058	17	61,875
DRUG/HEALTH STORES	446	50	11,203,075	91	8,375,188
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	7,052,253	25	24,857,055
APPAREL & ACCESSORIES	448	66	11,790,884	66	5,600,547
CLOTHING & SHOE STORES	4481, 4482	51	8,570,068	54	3,089,102
JEWELRY & LUGGAGE STORES	4483	15	3,220,816	12	2,511,445
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	35,103,447	72	9,512,425
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	34,839,309	39	8,276,407
BOOK/PERIODICAL/MUSIC STORE	4512	34	264,138	33	1,236,018
GENERAL MERCHANDISE STORES	452	17	229,296,108	14	86,983,768
DEPARTMENT STORES	4521	4	59,505,575	D	D
GENERAL MERCHANDISE STORES	4529	13	169,790,533	14	86,983,768
E-COMMERCE & MAIL ORDER	4541	82	2,219,120	79	1,929,885
MISCELLANEOUS RETAILERS	453, 4542, 4543	595	52,272,041	555	35,070,299
AGRICULTURE, FORESTRY, FISHING	11	7	84,566	13	72,016
MINING	21	5	1,188,950	6	497,462
UTILITIES	22	5	113,539	10	848,337
CONSTRUCTION	23	1,645	275,288,409	858	109,342,676
CONSTRUCTION OF BUILDINGS	236	347	151,749,430	173	77,527,544
HEAVY CONSTRUCTION & HIGHWAYS	237	61	29,858,609	50	6,739,018
SPECIAL TRADE CONTRACTORS	238	1,237	93,680,370	635	25,076,114
MANUFACTURING	31-33	226	24,768,034	270	13,226,977
WHOLESALE TRADE	42	807	57,088,553	1,091	64,738,973
DURABLE GOODS	423	555	51,150,221	779	57,877,994
NONDURABLE GOODS	424	243	5,848,638	306	6,811,177
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	89,694	6	49,802
TRANSPORTATION & WAREHOUSING	48-49	23	331,387	35	1,524,793
INFORMATION	51	195	27,935,372	238	27,243,112
FINANCE, INSURANCE	52	72	6,983,211	70	3,783,276
REAL ESTATE, RENTAL/LEASING	53	196	19,228,829	195	19,771,909
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	273	6,753,214	233	11,214,156
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	573	25,184,378	372	12,554,411
ARTS, ENTERTAINMENT & RECREATION	71	30	5,329,124	43	5,032,974
ACCOMMODATIONS & FOOD SERVICES	72	158	83,473,743	135	64,561,900
ACCOMMODATIONS	721	8	5,717,524	11	1,784,804
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	150	77,756,219	124	62,777,096
OTHER SERVICES	81	351	24,065,788	309	22,156,524
REPAIR & MAINTENANCE	811	238	19,023,907	199	17,086,026
PERSONAL SERVICE	812	100	4,712,454	94	4,672,083
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	329,427	16	398,415
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	5	670,241
TOTAL ALL INDUSTRIES		5,841	\$1,093,184,436	5,177	\$816,074,994

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,888</u>	<u>\$1,538,720,528</u>	<u>1,416</u>	<u>\$444,832,524</u>
MOTOR VEHICLES & PARTS	441	100	375,088,469	64	53,219,737
NEW & USED AUTO DEALERS	4411	39	306,083,474	17	25,803,449
RV, BOAT, MOTORCYCLE DEALERS	4412	14	40,586,577	12	12,368,292
AUTOMOTIVE PARTS & TIRE	4413	47	28,418,418	35	15,047,996
FURNITURE & HOME FURNISHING	442	138	110,895,859	84	7,543,169
ELECTRONICS & APPLIANCES	443	232	119,475,232	158	27,135,450
APPLIANCES, TV & OTHER ELECTRONICS	44311	73	101,870,490	61	25,648,024
COMPUTERS & SOFTWARE	44312	156	15,173,309	97	1,487,426
CAMERA & PHOTO SUPPLIES	44313	3	2,431,433	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	71,068,987	103	53,987,601
BUILDING MATERIALS	4441	98	63,930,961	83	49,544,080
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	7,138,026	20	4,443,521
FOOD & BEVERAGE STORES	445	61	27,715,184	40	36,262,729
GROCERY & CONVENIENCE STORES	4451	32	24,636,065	20	35,967,712
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	3,079,119	20	295,017
DRUG/HEALTH STORES	446	91	39,013,044	57	9,273,444
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	7,215,930	29	12,102,056
APPAREL & ACCESSORIES	448	131	294,757,703	81	48,480,628
CLOTHING & SHOE STORES	4481, 4482	103	258,348,903	67	44,188,016
JEWELRY & LUGGAGE STORES	4483	28	36,408,800	14	4,292,612
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	113	104,321,245	75	8,472,302
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	65	84,668,896	41	6,714,290
BOOK/PERIODICAL/MUSIC STORE	4512	48	19,652,349	34	1,758,012
GENERAL MERCHANDISE STORES	452	16	276,949,585	11	131,563,559
DEPARTMENT STORES	4521	7	194,098,302	3	32,787,689
GENERAL MERCHANDISE STORES	4529	9	82,851,283	8	98,775,870
E-COMMERCE & MAIL ORDER	4541	103	6,182,685	98	3,263,387
MISCELLANEOUS RETAILERS	453, 4542, 4543	767	106,036,605	616	53,528,462
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>362,363</u>	<u>11</u>	<u>142,029</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>9,793</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>1,621,954</u>	<u>7</u>	<u>1,092,896</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,837</u>	<u>164,749,696</u>	<u>2,004</u>	<u>132,146,563</u>
CONSTRUCTION OF BUILDINGS	236	580	87,207,411	378	69,849,463
HEAVY CONSTRUCTION & HIGHWAYS	237	84	3,753,590	74	6,314,929
SPECIAL TRADE CONTRACTORS	238	2,173	73,788,695	1,552	55,982,171
<u>MANUFACTURING</u>	<u>31-33</u>	<u>345</u>	<u>20,448,123</u>	<u>257</u>	<u>20,918,985</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,132</u>	<u>93,565,426</u>	<u>906</u>	<u>42,008,100</u>
DURABLE GOODS	423	757	81,246,631	621	33,969,527
NONDURABLE GOODS	424	358	11,852,964	275	7,975,604
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	465,831	10	62,969
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>2,269,407</u>	<u>33</u>	<u>2,769,791</u>
<u>INFORMATION</u>	<u>51</u>	<u>261</u>	<u>38,747,072</u>	<u>237</u>	<u>23,441,072</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>24,866,965</u>	<u>73</u>	<u>4,593,345</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>263</u>	<u>28,629,213</u>	<u>207</u>	<u>19,234,364</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>424</u>	<u>31,270,681</u>	<u>262</u>	<u>5,661,039</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,018</u>	<u>31,006,207</u>	<u>645</u>	<u>14,962,430</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>12,167,131</u>	<u>35</u>	<u>2,077,423</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>279</u>	<u>185,428,270</u>	<u>137</u>	<u>61,641,484</u>
ACCOMMODATIONS	721	15	30,462,389	4	1,889,688
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	264	154,965,881	133	59,751,796
<u>OTHER SERVICES</u>	<u>81</u>	<u>577</u>	<u>65,736,274</u>	<u>399</u>	<u>29,732,950</u>
REPAIR & MAINTENANCE	811	415	53,523,252	272	24,223,862
PERSONAL SERVICE	812	151	11,873,477	117	5,482,543
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	339,545	10	26,545
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>243,518</u>	<u>7</u>	<u>31,655</u>
TOTAL ALL INDUSTRIES		9,253	\$2,239,842,621	6,636	\$805,286,650

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,009</u>	<u>\$57,969,400</u>	<u>1,075</u>	<u>\$299,761,146</u>
MOTOR VEHICLES & PARTS	441	13	173,350	59	79,593,471
NEW & USED AUTO DEALERS	4411	5	143,395	28	63,818,028
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	4,233,246
AUTOMOTIVE PARTS & TIRE	4413	8	29,955	26	11,542,197
FURNITURE & HOME FURNISHING	442	83	3,145,714	40	8,698,309
ELECTRONICS & APPLIANCES	443	117	2,465,112	118	7,717,422
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	923,900	43	4,724,650
COMPUTERS & SOFTWARE	44312	73	1,541,212	75	2,992,772
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	4,729,869	50	48,368,197
BUILDING MATERIALS	4441	67	3,173,474	39	45,207,578
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,556,395	11	3,160,619
FOOD & BEVERAGE STORES	445	35	4,635,384	21	10,873,148
GROCERY & CONVENIENCE STORES	4451	D	D	10	10,829,338
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	4,635,384	11	43,810
DRUG/HEALTH STORES	446	46	7,736,734	62	2,801,703
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,862,249	18	13,174,258
APPAREL & ACCESSORIES	448	74	2,936,817	69	6,508,338
CLOTHING & SHOE STORES	4481, 4482	56	2,794,644	56	5,480,073
JEWELRY & LUGGAGE STORES	4483	18	142,173	13	1,028,265
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	2,199,860	61	6,670,118
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	570,461	32	3,356,951
BOOK/PERIODICAL/MUSIC STORE	4512	32	1,629,399	29	3,313,167
GENERAL MERCHANDISE STORES	452	4	10,893,533	9	70,314,899
DEPARTMENT STORES	4521	D	D	3	10,211,826
GENERAL MERCHANDISE STORES	4529	4	10,893,533	6	60,103,073
E-COMMERCE & MAIL ORDER	4541	85	3,603,777	81	1,769,911
MISCELLANEOUS RETAILERS	453, 4542, 4543	404	13,587,001	487	43,271,372
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>200,476</u>	<u>12</u>	<u>430,052</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>144,884</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>678,519</u>	<u>8</u>	<u>3,436,939</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,449</u>	<u>184,532,210</u>	<u>647</u>	<u>81,954,795</u>
CONSTRUCTION OF BUILDINGS	236	560	123,203,612	132	28,776,453
HEAVY CONSTRUCTION & HIGHWAYS	237	74	12,575,424	38	8,130,676
SPECIAL TRADE CONTRACTORS	238	1,815	48,753,174	477	45,047,666
<u>MANUFACTURING</u>	<u>31-33</u>	<u>210</u>	<u>3,554,450</u>	<u>169</u>	<u>11,021,978</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>607</u>	<u>11,832,312</u>	<u>896</u>	<u>60,330,661</u>
DURABLE GOODS	423	361	10,204,409	620	44,646,642
NONDURABLE GOODS	424	238	1,495,964	269	15,601,431
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	131,939	7	82,588
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>836,586</u>	<u>21</u>	<u>997,237</u>
<u>INFORMATION</u>	<u>51</u>	<u>201</u>	<u>14,064,577</u>	<u>226</u>	<u>16,885,369</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>4,620,843</u>	<u>63</u>	<u>7,386,598</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>138</u>	<u>9,598,739</u>	<u>163</u>	<u>12,371,832</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>300</u>	<u>6,952,961</u>	<u>186</u>	<u>19,617,368</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>737</u>	<u>21,186,602</u>	<u>250</u>	<u>10,749,983</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>2,564,530</u>	<u>27</u>	<u>3,378,397</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>63</u>	<u>18,537,334</u>	<u>120</u>	<u>55,144,626</u>
ACCOMMODATIONS	721	3	546,095	22	11,092,627
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	60	17,991,239	98	44,051,999
<u>OTHER SERVICES</u>	<u>81</u>	<u>262</u>	<u>7,642,061</u>	<u>224</u>	<u>16,507,867</u>
REPAIR & MAINTENANCE	811	178	3,707,425	140	13,157,570
PERSONAL SERVICE	812	78	3,919,948	73	2,920,547
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	14,688	11	429,750
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>59,694</u>	<u>4</u>	<u>23,682</u>
TOTAL ALL INDUSTRIES		6,124	\$344,979,922	4,091	\$599,998,530

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,322	\$371,302,170	759	\$52,400,118
MOTOR VEHICLES & PARTS	441	71	121,520,112	21	848,074
NEW & USED AUTO DEALERS	4411	19	81,840,245	5	47,194
RV, BOAT, MOTORCYCLE DEALERS	4412	14	28,060,460	7	101,931
AUTOMOTIVE PARTS & TIRE	4413	38	11,619,407	9	698,949
FURNITURE & HOME FURNISHING	442	70	11,796,644	37	993,138
ELECTRONICS & APPLIANCES	443	152	14,353,150	96	14,126,590
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	10,393,898	36	369,231
COMPUTERS & SOFTWARE	44312	95	3,682,706	60	13,757,359
CAMERA & PHOTO SUPPLIES	44313	3	276,546	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	50,324,037	52	1,491,617
BUILDING MATERIALS	4441	73	46,593,502	46	1,417,780
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	3,730,535	6	73,837
FOOD & BEVERAGE STORES	445	46	26,450,753	24	12,861,625
GROCERY & CONVENIENCE STORES	4451	20	26,074,265	13	12,848,952
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	376,488	11	12,673
DRUG/HEALTH STORES	446	58	6,548,142	33	2,483,996
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	7,303,118	6	1,580,767
APPAREL & ACCESSORIES	448	63	9,655,709	46	799,434
CLOTHING & SHOE STORES	4481, 4482	47	8,889,403	41	770,484
JEWELRY & LUGGAGE STORES	4483	16	766,306	5	28,950
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	8,838,908	42	619,838
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	7,445,426	22	585,656
BOOK/PERIODICAL/MUSIC STORE	4512	40	1,393,482	20	34,182
GENERAL MERCHANDISE STORES	452	11	58,097,915	6	4,265,712
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	58,097,915	6	4,265,712
E-COMMERCE & MAIL ORDER	4541	83	1,581,656	78	1,001,169
MISCELLANEOUS RETAILERS	453, 4542, 4543	570	54,832,026	318	11,328,158
AGRICULTURE, FORESTRY, FISHING	11	13	263,493	11	92,406
MINING	21	4	85,063	D	D
UTILITIES	22	8	59,363	3	32,433
CONSTRUCTION	23	1,256	122,549,081	1,018	23,326,329
CONSTRUCTION OF BUILDINGS	236	275	63,591,823	184	6,595,250
HEAVY CONSTRUCTION & HIGHWAYS	237	53	13,858,897	43	2,692,385
SPECIAL TRADE CONTRACTORS	238	928	45,098,361	791	14,038,694
MANUFACTURING	31-33	223	12,777,752	140	3,503,886
WHOLESALE TRADE	42	887	56,408,913	493	18,934,052
DURABLE GOODS	423	613	43,760,553	328	16,643,356
NONDURABLE GOODS	424	266	12,328,724	158	2,280,417
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	319,636	7	10,279
TRANSPORTATION & WAREHOUSING	48-49	41	2,114,853	20	555,048
INFORMATION	51	237	18,262,057	166	17,454,296
FINANCE, INSURANCE	52	70	4,573,451	46	1,131,258
REAL ESTATE, RENTAL/LEASING	53	179	14,637,724	126	8,414,487
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	276	7,140,324	165	3,956,481
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	470	16,720,588	417	4,538,379
ARTS, ENTERTAINMENT & RECREATION	71	35	5,375,339	22	4,178,868
ACCOMMODATIONS & FOOD SERVICES	72	135	51,309,346	58	13,555,253
ACCOMMODATIONS	721	10	5,923,849	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	125	45,385,497	58	13,555,253
OTHER SERVICES	81	326	18,173,123	194	3,033,318
REPAIR & MAINTENANCE	811	222	13,178,753	131	1,385,239
PERSONAL SERVICE	812	85	4,475,478	57	1,293,002
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	518,892	6	355,077
PUBLIC ADMINISTRATION, OTHER	92.00	6	67,919	6	28,417
TOTAL ALL INDUSTRIES		5,488	\$701,820,559	3,644	\$155,135,029

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>946</u>	<u>\$193,312,249</u>	<u>2,357</u>	<u>\$1,015,618,272</u>
MOTOR VEHICLES & PARTS	441	44	48,343,609	84	337,567,272
NEW & USED AUTO DEALERS	4411	14	29,159,887	34	308,519,156
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,097,829	17	14,721,764
AUTOMOTIVE PARTS & TIRE	4413	23	18,085,893	33	14,326,352
FURNITURE & HOME FURNISHING	442	48	6,514,796	126	41,574,055
ELECTRONICS & APPLIANCES	443	91	3,783,791	270	80,839,803
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	3,136,585	72	52,597,434
COMPUTERS & SOFTWARE	44312	53	647,206	194	25,299,085
CAMERA & PHOTO SUPPLIES	44313	D	D	4	2,943,284
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	52	30,893,444	129	125,336,208
BUILDING MATERIALS	4441	47	30,872,143	101	120,908,032
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	21,301	28	4,428,176
FOOD & BEVERAGE STORES	445	22	14,114,415	70	52,573,980
GROCERY & CONVENIENCE STORES	4451	6	12,597,813	25	50,538,734
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	1,516,602	45	2,035,246
DRUG/HEALTH STORES	446	42	2,823,591	121	20,335,353
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	4,904,826	34	15,432,881
APPAREL & ACCESSORIES	448	65	4,167,331	151	73,893,464
CLOTHING & SHOE STORES	4481, 4482	52	2,442,785	120	62,645,649
JEWELRY & LUGGAGE STORES	4483	13	1,724,546	31	11,247,815
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	1,584,622	149	57,408,988
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	1,184,654	80	40,397,158
BOOK/PERIODICAL/MUSIC STORE	4512	27	399,968	69	17,011,830
GENERAL MERCHANDISE STORES	452	9	53,897,326	18	101,577,020
DEPARTMENT STORES	4521	D	D	5	95,010,333
GENERAL MERCHANDISE STORES	4529	9	53,897,326	13	6,566,687
E-COMMERCE & MAIL ORDER	4541	78	2,516,657	111	10,691,458
MISCELLANEOUS RETAILERS	453, 4542, 4543	425	19,767,841	1,094	98,387,790
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>27</u>	<u>465,480</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>106,751</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>363,410</u>	<u>9</u>	<u>182,693</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>668</u>	<u>48,739,483</u>	<u>2,199</u>	<u>231,747,050</u>
CONSTRUCTION OF BUILDINGS	236	147	24,962,815	524	120,793,979
HEAVY CONSTRUCTION & HIGHWAYS	237	23	3,852,420	93	16,232,720
SPECIAL TRADE CONTRACTORS	238	498	19,924,248	1,582	94,720,351
<u>MANUFACTURING</u>	<u>31-33</u>	<u>147</u>	<u>6,330,227</u>	<u>425</u>	<u>27,314,233</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>629</u>	<u>13,828,724</u>	<u>1,378</u>	<u>144,795,829</u>
DURABLE GOODS	423	412	5,757,186	921	129,047,516
NONDURABLE GOODS	424	208	7,660,698	442	15,534,558
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	410,840	15	213,755
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>4,573,943</u>	<u>50</u>	<u>2,307,817</u>
<u>INFORMATION</u>	<u>51</u>	<u>200</u>	<u>11,464,540</u>	<u>361</u>	<u>74,533,502</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>3,533,058</u>	<u>102</u>	<u>16,254,866</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>135</u>	<u>5,223,652</u>	<u>306</u>	<u>33,931,411</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>160</u>	<u>4,505,244</u>	<u>559</u>	<u>42,623,555</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>311</u>	<u>7,419,236</u>	<u>925</u>	<u>40,640,567</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>2,175,696</u>	<u>89</u>	<u>8,380,497</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>91</u>	<u>39,614,285</u>	<u>296</u>	<u>153,731,302</u>
ACCOMMODATIONS	721	6	4,164,134	14	18,250,629
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	35,450,151	282	135,480,673
<u>OTHER SERVICES</u>	<u>81</u>	<u>206</u>	<u>7,258,289</u>	<u>623</u>	<u>84,682,226</u>
REPAIR & MAINTENANCE	811	125	4,848,224	395	74,714,380
PERSONAL SERVICE	812	70	1,871,252	193	8,166,885
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	538,813	35	1,800,961
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>612,486</u>	<u>19</u>	<u>1,925,684</u>
TOTAL ALL INDUSTRIES		3,597	\$348,954,522	9,731	\$1,879,241,735

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>551</u>	<u>\$111,887,329</u>	<u>1,334</u>	<u>\$386,247,158</u>
MOTOR VEHICLES & PARTS	441	28	21,894,769	79	176,778,411
NEW & USED AUTO DEALERS	4411	13	17,012,409	28	143,699,764
RV, BOAT, MOTORCYCLE DEALERS	4412	5	353,439	13	17,882,541
AUTOMOTIVE PARTS & TIRE	4413	10	4,528,921	38	15,196,106
FURNITURE & HOME FURNISHING	442	16	1,529,890	47	6,200,903
ELECTRONICS & APPLIANCES	443	51	1,115,110	126	6,548,138
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	596,105	42	4,220,085
COMPUTERS & SOFTWARE	44312	31	519,005	84	2,328,053
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	20	17,483,174	62	42,378,848
BUILDING MATERIALS	4441	16	16,564,841	45	38,192,833
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	918,333	17	4,186,015
FOOD & BEVERAGE STORES	445	7	3,722,332	30	20,007,264
GROCERY & CONVENIENCE STORES	4451	D	D	18	19,535,804
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	3,722,332	12	471,460
DRUG/HEALTH STORES	446	33	1,822,132	61	6,858,702
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,287,800	27	22,700,174
APPAREL & ACCESSORIES	448	44	1,224,285	87	4,627,924
CLOTHING & SHOE STORES	4481, 4482	37	572,585	73	4,448,384
JEWELRY & LUGGAGE STORES	4483	7	651,700	14	179,540
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	33	696,277	74	4,856,399
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	409,708	40	1,503,189
BOOK/PERIODICAL/MUSIC STORE	4512	16	286,569	34	3,353,210
GENERAL MERCHANDISE STORES	452	9	53,806,506	14	53,844,067
DEPARTMENT STORES	4521	3	2,013,325	D	D
GENERAL MERCHANDISE STORES	4529	6	51,793,181	14	53,844,067
E-COMMERCE & MAIL ORDER	4541	55	443,524	85	1,916,937
MISCELLANEOUS RETAILERS	453, 4542, 4543	244	5,861,530	642	39,529,391
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>1,277,716</u>	<u>11</u>	<u>493,301</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>1,260,060</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>823,273</u>	<u>6</u>	<u>233,098</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>203</u>	<u>24,321,229</u>	<u>965</u>	<u>124,256,941</u>
CONSTRUCTION OF BUILDINGS	236	42	19,601,677	199	43,576,285
HEAVY CONSTRUCTION & HIGHWAYS	237	14	617,099	55	23,530,669
SPECIAL TRADE CONTRACTORS	238	147	4,102,453	711	57,149,987
<u>MANUFACTURING</u>	<u>31-33</u>	<u>76</u>	<u>1,446,280</u>	<u>200</u>	<u>32,681,155</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>399</u>	<u>5,569,804</u>	<u>998</u>	<u>127,628,882</u>
DURABLE GOODS	423	277	2,932,031	687	107,314,920
NONDURABLE GOODS	424	118	2,622,420	299	20,090,569
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	15,353	12	223,393
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>248,176</u>	<u>29</u>	<u>4,660,987</u>
<u>INFORMATION</u>	<u>51</u>	<u>132</u>	<u>3,067,702</u>	<u>246</u>	<u>27,146,828</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>1,675,114</u>	<u>65</u>	<u>4,723,683</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>83</u>	<u>2,325,304</u>	<u>197</u>	<u>44,629,076</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>78</u>	<u>877,398</u>	<u>222</u>	<u>4,861,716</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>116</u>	<u>1,902,710</u>	<u>354</u>	<u>11,236,921</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>913,213</u>	<u>30</u>	<u>5,143,985</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>42</u>	<u>13,395,119</u>	<u>146</u>	<u>57,700,309</u>
ACCOMMODATIONS	721	5	2,080,922	21	13,452,268
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	37	11,314,197	125	44,248,041
<u>OTHER SERVICES</u>	<u>81</u>	<u>78</u>	<u>4,261,505</u>	<u>279</u>	<u>23,339,074</u>
REPAIR & MAINTENANCE	811	53	3,551,717	196	17,080,881
PERSONAL SERVICE	812	25	709,788	69	5,904,176
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	14	354,017
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>34,565</u>	<u>9</u>	<u>178,863</u>
TOTAL ALL INDUSTRIES		1,823	\$174,026,437	5,094	\$856,422,037

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,088</u>	<u>\$154,582,894</u>	<u>894</u>	<u>\$65,546,143</u>
MOTOR VEHICLES & PARTS	441	38	40,979,815	29	8,120,270
NEW & USED AUTO DEALERS	4411	12	35,859,874	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	6	313,476	16	3,482,309
AUTOMOTIVE PARTS & TIRE	4413	20	4,806,465	13	4,637,961
FURNITURE & HOME FURNISHING	442	45	6,667,184	40	1,806,142
ELECTRONICS & APPLIANCES	443	128	5,233,501	80	2,013,096
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	2,623,393	30	861,344
COMPUTERS & SOFTWARE	44312	81	2,386,360	50	1,151,752
CAMERA & PHOTO SUPPLIES	44313	3	223,748	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	15,888,448	45	5,979,020
BUILDING MATERIALS	4441	43	15,187,097	34	4,791,669
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	701,351	11	1,187,351
FOOD & BEVERAGE STORES	445	31	17,367,868	23	11,912,172
GROCERY & CONVENIENCE STORES	4451	13	16,930,242	5	11,424,066
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	437,626	18	488,106
DRUG/HEALTH STORES	446	47	6,881,201	49	3,995,498
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	14,023,383	7	1,871,906
APPAREL & ACCESSORIES	448	66	5,349,674	65	2,767,100
CLOTHING & SHOE STORES	4481, 4482	56	4,379,425	54	2,296,851
JEWELRY & LUGGAGE STORES	4483	10	970,249	11	470,249
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	6,641,960	64	3,727,945
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	5,233,530	37	2,454,415
BOOK/PERIODICAL/MUSIC STORE	4512	35	1,408,430	27	1,273,530
GENERAL MERCHANDISE STORES	452	12	17,418,237	6	3,615,380
DEPARTMENT STORES	4521	3	8,568,896	D	D
GENERAL MERCHANDISE STORES	4529	9	8,849,341	6	3,615,380
E-COMMERCE & MAIL ORDER	4541	86	2,474,859	72	2,095,103
MISCELLANEOUS RETAILERS	453, 4542, 4543	498	15,656,764	414	17,642,511
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>1,709,803</u>	<u>5</u>	<u>95,880</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>20,044</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>30,793</u>	<u>3</u>	<u>30,488</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>608</u>	<u>66,961,979</u>	<u>499</u>	<u>34,251,317</u>
CONSTRUCTION OF BUILDINGS	236	157	36,951,429	122	23,151,852
HEAVY CONSTRUCTION & HIGHWAYS	237	24	9,809,396	21	1,798,501
SPECIAL TRADE CONTRACTORS	238	427	20,201,154	356	9,300,964
<u>MANUFACTURING</u>	<u>31-33</u>	<u>179</u>	<u>11,883,388</u>	<u>172</u>	<u>9,848,032</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>796</u>	<u>34,703,590</u>	<u>584</u>	<u>10,663,257</u>
DURABLE GOODS	423	545	27,087,954	387	8,488,467
NONDURABLE GOODS	424	244	7,558,928	192	2,160,816
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	56,708	5	13,974
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>3,342,514</u>	<u>15</u>	<u>848,066</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>16,075,312</u>	<u>182</u>	<u>9,407,971</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>3,113,299</u>	<u>46</u>	<u>1,587,270</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>130</u>	<u>5,702,779</u>	<u>91</u>	<u>3,110,037</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>219</u>	<u>4,625,251</u>	<u>163</u>	<u>3,166,684</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>300</u>	<u>8,492,702</u>	<u>216</u>	<u>4,136,643</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>1,698,235</u>	<u>51</u>	<u>4,096,647</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>48,340,792</u>	<u>125</u>	<u>28,801,380</u>
ACCOMMODATIONS	721	29	13,355,220	37	6,503,385
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	111	34,985,572	88	22,297,995
<u>OTHER SERVICES</u>	<u>81</u>	<u>256</u>	<u>12,854,033</u>	<u>174</u>	<u>7,185,829</u>
REPAIR & MAINTENANCE	811	164	9,871,625	106	5,254,874
PERSONAL SERVICE	812	78	2,188,613	63	1,826,385
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	793,795	5	104,570
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>126,252</u>	<u>4</u>	<u>56,163</u>
TOTAL ALL INDUSTRIES		4,079	\$374,263,660	3,224	\$182,831,807

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>930</u>	<u>\$112,551,485</u>	<u>2,487</u>	<u>\$1,145,756,639</u>
MOTOR VEHICLES & PARTS	441	29	28,826,257	101	422,556,751
NEW & USED AUTO DEALERS	4411	8	22,778,658	42	407,438,857
RV, BOAT, MOTORCYCLE DEALERS	4412	4	680,520	11	635,520
AUTOMOTIVE PARTS & TIRE	4413	17	5,367,079	48	14,482,374
FURNITURE & HOME FURNISHING	442	46	3,262,716	104	23,514,488
ELECTRONICS & APPLIANCES	443	125	4,835,766	227	65,436,335
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	2,647,114	76	58,227,248
COMPUTERS & SOFTWARE	44312	75	2,173,343	147	6,201,990
CAMERA & PHOTO SUPPLIES	44313	3	15,309	4	1,007,097
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	6,842,128	107	100,958,054
BUILDING MATERIALS	4441	32	6,481,936	90	100,459,986
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	360,192	17	498,068
FOOD & BEVERAGE STORES	445	17	13,820,264	44	21,756,640
GROCERY & CONVENIENCE STORES	4451	4	13,800,252	14	20,430,154
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	20,012	30	1,326,486
DRUG/HEALTH STORES	446	50	3,060,157	109	17,100,840
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	3,655,630	25	10,915,262
APPAREL & ACCESSORIES	448	64	2,494,866	165	72,325,461
CLOTHING & SHOE STORES	4481, 4482	54	1,558,738	132	63,460,766
JEWELRY & LUGGAGE STORES	4483	10	936,128	33	8,864,695
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	14,565,426	152	28,826,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	1,328,119	98	18,453,667
BOOK/PERIODICAL/MUSIC STORE	4512	28	13,237,307	54	10,372,720
GENERAL MERCHANDISE STORES	452	6	13,180,578	19	285,429,294
DEPARTMENT STORES	4521	D	D	5	98,827,271
GENERAL MERCHANDISE STORES	4529	6	13,180,578	14	186,602,023
E-COMMERCE & MAIL ORDER	4541	76	3,138,394	121	6,490,310
MISCELLANEOUS RETAILERS	453, 4542, 4543	414	14,869,303	1,313	90,446,817
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>43,756</u>	<u>29</u>	<u>1,438,422</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>145,263</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>442,895</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>412</u>	<u>128,887,978</u>	<u>2,645</u>	<u>213,876,196</u>
CONSTRUCTION OF BUILDINGS	236	86	102,731,150	576	119,473,012
HEAVY CONSTRUCTION & HIGHWAYS	237	22	1,224,243	94	11,612,531
SPECIAL TRADE CONTRACTORS	238	304	24,932,585	1,975	82,790,653
<u>MANUFACTURING</u>	<u>31-33</u>	<u>154</u>	<u>6,327,786</u>	<u>393</u>	<u>21,187,483</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>742</u>	<u>26,619,943</u>	<u>1,265</u>	<u>69,122,216</u>
DURABLE GOODS	423	499	21,963,262	855	55,355,581
NONDURABLE GOODS	424	232	4,556,289	395	13,613,162
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	100,392	15	153,473
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>1,416,698</u>	<u>43</u>	<u>1,678,828</u>
<u>INFORMATION</u>	<u>51</u>	<u>195</u>	<u>10,262,975</u>	<u>299</u>	<u>37,025,115</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>1,334,494</u>	<u>109</u>	<u>22,252,730</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>4,888,859</u>	<u>271</u>	<u>30,280,782</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>169</u>	<u>10,671,345</u>	<u>436</u>	<u>12,680,946</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>194</u>	<u>12,390,668</u>	<u>898</u>	<u>34,725,701</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,799,000</u>	<u>65</u>	<u>10,540,280</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>82</u>	<u>38,087,240</u>	<u>255</u>	<u>130,457,366</u>
ACCOMMODATIONS	721	8	6,573,917	5	2,623,204
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	31,513,323	250	127,834,162
<u>OTHER SERVICES</u>	<u>81</u>	<u>118</u>	<u>7,105,391</u>	<u>598</u>	<u>37,405,307</u>
REPAIR & MAINTENANCE	811	65	5,485,537	398	26,271,035
PERSONAL SERVICE	812	48	1,599,146	187	9,924,228
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	20,708	13	1,210,044
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>877,221</u>	<u>12</u>	<u>122,696</u>
TOTAL ALL INDUSTRIES		3,194	\$363,264,839	9,815	\$1,769,138,865

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,019</u>	<u>\$781,013,015</u>	<u>2,017</u>	<u>\$1,132,866,650</u>
MOTOR VEHICLES & PARTS	441	46	30,897,915	84	473,871,461
NEW & USED AUTO DEALERS	4411	10	11,406,187	\$30	419,949,012
RV, BOAT, MOTORCYCLE DEALERS	4412	9	5,284,435	12	31,025,593
AUTOMOTIVE PARTS & TIRE	4413	27	14,207,293	42	22,896,856
FURNITURE & HOME FURNISHING	442	121	39,242,668	132	146,250,112
ELECTRONICS & APPLIANCES	443	294	115,463,313	252	136,688,201
APPLIANCES, TV & OTHER ELECTRONICS	44311	73	21,809,327	80	8,498,693
COMPUTERS & SOFTWARE	44312	218	92,783,181	172	128,189,508
CAMERA & PHOTO SUPPLIES	44313	3	870,805	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	76,130,297	120	44,132,609
BUILDING MATERIALS	4441	105	70,889,330	102	42,212,211
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	5,240,967	18	1,920,398
FOOD & BEVERAGE STORES	445	71	37,751,773	77	39,866,047
GROCERY & CONVENIENCE STORES	4451	20	32,747,765	38	38,694,063
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	5,004,008	39	1,171,984
DRUG/HEALTH STORES	446	79	17,080,040	110	34,735,197
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	4,736,905	27	15,176,844
APPAREL & ACCESSORIES	448	127	64,255,164	100	13,576,432
CLOTHING & SHOE STORES	4481, 4482	101	60,166,373	77	6,934,749
JEWELRY & LUGGAGE STORES	4483	26	4,088,791	23	6,641,683
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	125	50,535,782	96	8,395,057
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	67	39,150,153	49	8,082,068
BOOK/PERIODICAL/MUSIC STORE	4512	58	11,385,629	47	312,989
GENERAL MERCHANDISE STORES	452	13	178,912,341	19	144,252,540
DEPARTMENT STORES	4521	6	132,111,872	3	12,294,269
GENERAL MERCHANDISE STORES	4529	7	46,800,469	16	131,958,271
E-COMMERCE & MAIL ORDER	4541	122	44,957,485	124	8,025,683
MISCELLANEOUS RETAILERS	453, 4542, 4543	883	121,049,332	876	67,896,467
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>492,056</u>	<u>24</u>	<u>406,578</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>5,779,484</u>	<u>10</u>	<u>431,390</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>825,146</u>	<u>9</u>	<u>3,118,553</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,516</u>	<u>357,695,293</u>	<u>3,525</u>	<u>494,533,545</u>
CONSTRUCTION OF BUILDINGS	236	812	147,913,044	802	288,592,372
HEAVY CONSTRUCTION & HIGHWAYS	237	120	42,591,279	140	49,839,392
SPECIAL TRADE CONTRACTORS	238	2,584	167,190,970	2,583	156,101,781
<u>MANUFACTURING</u>	<u>31-33</u>	<u>496</u>	<u>50,034,738</u>	<u>428</u>	<u>56,894,113</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,375</u>	<u>296,778,101</u>	<u>1,405</u>	<u>124,813,702</u>
DURABLE GOODS	423	907	270,139,722	964	86,460,523
NONDURABLE GOODS	424	451	26,467,857	426	38,227,074
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	170,522	15	126,105
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>4,866,707</u>	<u>66</u>	<u>3,125,291</u>
<u>INFORMATION</u>	<u>51</u>	<u>338</u>	<u>127,609,005</u>	<u>351</u>	<u>62,500,073</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>103</u>	<u>12,922,369</u>	<u>108</u>	<u>31,511,166</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>283</u>	<u>60,296,157</u>	<u>307</u>	<u>61,569,660</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>652</u>	<u>77,460,187</u>	<u>526</u>	<u>37,447,048</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,187</u>	<u>84,740,991</u>	<u>1,147</u>	<u>45,465,535</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>87</u>	<u>5,357,841</u>	<u>57</u>	<u>9,211,215</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>226</u>	<u>203,168,928</u>	<u>311</u>	<u>175,096,731</u>
ACCOMMODATIONS	721	4	15,600,880	17	27,856,076
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	222	187,568,048	294	147,240,655
<u>OTHER SERVICES</u>	<u>81</u>	<u>606</u>	<u>62,296,895</u>	<u>696</u>	<u>50,386,378</u>
REPAIR & MAINTENANCE	811	397	42,449,456	490	38,065,811
PERSONAL SERVICE	812	196	19,383,874	193	11,525,648
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	463,565	13	794,919
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>564,704</u>	<u>13</u>	<u>141,261</u>
TOTAL ALL INDUSTRIES		10,981	\$2,131,901,617	11,000	\$2,289,518,889

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,398</u>	<u>\$318,909,676</u>	<u>697</u>	<u>\$111,404,794</u>
MOTOR VEHICLES & PARTS	441	41	43,403,283	24	25,588,142
NEW & USED AUTO DEALERS	4411	11	25,770,902	11	4,451,821
RV, BOAT, MOTORCYCLE DEALERS	4412	7	4,135,115	6	1,008,136
AUTOMOTIVE PARTS & TIRE	4413	23	13,497,266	7	20,128,185
FURNITURE & HOME FURNISHING	442	58	20,115,815	47	1,205,332
ELECTRONICS & APPLIANCES	443	152	20,172,421	80	10,062,969
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	16,983,322	34	866,902
COMPUTERS & SOFTWARE	44312	105	3,155,133	46	9,196,067
CAMERA & PHOTO SUPPLIES	44313	3	33,966	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	44,977,203	54	2,239,062
BUILDING MATERIALS	4441	56	40,758,976	48	1,818,416
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	4,218,227	6	420,646
FOOD & BEVERAGE STORES	445	36	27,418,054	25	15,098,807
GROCERY & CONVENIENCE STORES	4451	9	25,764,304	16	13,794,522
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	1,653,750	9	1,304,285
DRUG/HEALTH STORES	446	88	11,667,697	33	276,545
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	13,669,016	11	3,942,256
APPAREL & ACCESSORIES	448	67	7,976,394	38	1,832,969
CLOTHING & SHOE STORES	4481, 4482	54	6,728,908	33	1,829,737
JEWELRY & LUGGAGE STORES	4483	13	1,247,486	5	3,232
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	12,322,413	35	136,972
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	8,344,493	13	46,247
BOOK/PERIODICAL/MUSIC STORE	4512	40	3,977,920	22	90,725
GENERAL MERCHANDISE STORES	452	14	81,832,087	D	D
DEPARTMENT STORES	4521	4	10,673,620	D	D
GENERAL MERCHANDISE STORES	4529	10	71,158,467	D	D
E-COMMERCE & MAIL ORDER	4541	99	3,478,828	46	1,053,409
MISCELLANEOUS RETAILERS	453, 4542, 4543	677	31,876,465	304	49,968,331
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>310,544</u>	<u>8</u>	<u>325,530</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,558,819</u>	<u>3</u>	<u>804,752</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>984</u>	<u>206,348,005</u>	<u>1,150</u>	<u>213,449,679</u>
CONSTRUCTION OF BUILDINGS	236	237	128,075,459	215	93,497,564
HEAVY CONSTRUCTION & HIGHWAYS	237	54	25,498,901	56	82,289,439
SPECIAL TRADE CONTRACTORS	238	693	52,773,645	879	37,662,676
<u>MANUFACTURING</u>	<u>31-33</u>	<u>272</u>	<u>13,041,057</u>	<u>120</u>	<u>6,066,100</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,046</u>	<u>62,984,368</u>	<u>400</u>	<u>15,022,911</u>
DURABLE GOODS	423	727	53,341,896	276	8,524,830
NONDURABLE GOODS	424	308	9,524,833	115	6,182,789
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	117,639	9	315,292
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>658,155</u>	<u>47</u>	<u>67,881,983</u>
<u>INFORMATION</u>	<u>51</u>	<u>237</u>	<u>31,762,234</u>	<u>150</u>	<u>17,998,051</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>66</u>	<u>4,099,032</u>	<u>44</u>	<u>941,385</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>200</u>	<u>23,768,701</u>	<u>147</u>	<u>199,540,980</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>295</u>	<u>11,338,925</u>	<u>133</u>	<u>12,466,005</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>424</u>	<u>24,757,515</u>	<u>347</u>	<u>12,194,357</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>9,082,924</u>	<u>12</u>	<u>239,377</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>136</u>	<u>87,350,958</u>	<u>119</u>	<u>276,625,166</u>
ACCOMMODATIONS	721	11	16,941,493	34	164,373,529
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	125	70,409,465	85	112,251,637
<u>OTHER SERVICES</u>	<u>81</u>	<u>259</u>	<u>15,668,753</u>	<u>215</u>	<u>29,362,409</u>
REPAIR & MAINTENANCE	811	155	9,374,925	150	7,203,368
PERSONAL SERVICE	812	95	5,886,611	59	21,668,361
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	407,217	6	490,680
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>128,388</u>	<u>11</u>	<u>215,571</u>
TOTAL ALL INDUSTRIES		5,411	\$811,768,054	3,603	\$964,539,050

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>8,602</u>	<u>\$5,460,773,783</u>	<u>863</u>	<u>\$119,087,774</u>
MOTOR VEHICLES & PARTS	441	322	890,646,918	26	11,071,643
NEW & USED AUTO DEALERS	4411	116	655,419,588	6	3,697,541
RV, BOAT, MOTORCYCLE DEALERS	4412	105	163,926,478	5	668,312
AUTOMOTIVE PARTS & TIRE	4413	101	71,300,852	15	6,705,790
FURNITURE & HOME FURNISHING	442	490	331,049,387	35	2,689,030
ELECTRONICS & APPLIANCES	443	687	359,752,197	95	1,847,055
APPLIANCES, TV & OTHER ELECTRONICS	44311	195	154,538,479	32	763,556
COMPUTERS & SOFTWARE	44312	481	180,088,811	63	1,083,499
CAMERA & PHOTO SUPPLIES	44313	11	25,124,907	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	404	417,461,404	54	14,920,919
BUILDING MATERIALS	4441	320	399,583,102	44	14,751,665
LAWN & GARDEN SUPPLIES & EQUIP.	4442	84	17,878,302	10	169,254
FOOD & BEVERAGE STORES	445	555	384,042,356	19	7,081,805
GROCERY & CONVENIENCE STORES	4451	341	347,689,727	9	7,064,099
OTHER FOOD & BEVERAGE STORES	4452, 4453	214	36,352,629	10	17,706
DRUG/HEALTH STORES	446	313	208,401,374	39	550,272
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	150	85,251,761	12	3,233,413
APPAREL & ACCESSORIES	448	787	704,423,164	50	713,565
CLOTHING & SHOE STORES	4481, 4482	565	621,984,437	43	340,920
JEWELRY & LUGGAGE STORES	4483	222	82,438,727	7	372,645
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	523	359,200,873	49	692,979
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	278	212,333,481	22	172,122
BOOK/PERIODICAL/MUSIC STORE	4512	245	146,867,392	27	520,857
GENERAL MERCHANDISE STORES	452	52	665,022,152	10	65,678,635
DEPARTMENT STORES	4521	8	298,509,918	D	D
GENERAL MERCHANDISE STORES	4529	44	366,512,234	10	65,678,635
E-COMMERCE & MAIL ORDER	4541	318	114,345,870	74	1,480,568
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,001	941,176,327	400	9,127,890
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>2,955,067</u>	<u>13</u>	<u>176,326</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>2,544,062</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>1,635,236</u>	<u>5</u>	<u>341,875</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,986</u>	<u>3,899,432,439</u>	<u>709</u>	<u>26,132,423</u>
CONSTRUCTION OF BUILDINGS	236	3,074	2,537,043,008	124	7,108,214
HEAVY CONSTRUCTION & HIGHWAYS	237	286	198,277,654	28	6,254,056
SPECIAL TRADE CONTRACTORS	238	6,626	1,164,111,777	557	12,770,153
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,803</u>	<u>453,021,735</u>	<u>144</u>	<u>5,195,225</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,441</u>	<u>1,413,541,009</u>	<u>639</u>	<u>12,100,850</u>
DURABLE GOODS	423	2,149	1,162,388,426	456	10,587,744
NONDURABLE GOODS	424	1,246	245,688,451	174	1,472,940
ELECTRONIC MARKETS, AGENTS & BROKERS	425	45	5,462,749	9	40,166
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>297</u>	<u>109,589,813</u>	<u>12</u>	<u>71,665</u>
<u>INFORMATION</u>	<u>51</u>	<u>932</u>	<u>736,636,047</u>	<u>183</u>	<u>7,529,199</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>257</u>	<u>160,800,350</u>	<u>49</u>	<u>3,932,824</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>950</u>	<u>486,599,303</u>	<u>127</u>	<u>4,959,562</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,987</u>	<u>513,248,016</u>	<u>152</u>	<u>3,294,037</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,787</u>	<u>656,711,132</u>	<u>272</u>	<u>3,850,651</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>684</u>	<u>152,743,039</u>	<u>17</u>	<u>1,241,560</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,787</u>	<u>2,371,033,023</u>	<u>70</u>	<u>23,230,061</u>
ACCOMMODATIONS	721	146	613,945,246	5	989,921
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,641	1,757,087,777	65	22,240,140
<u>OTHER SERVICES</u>	<u>81</u>	<u>3,050</u>	<u>603,590,809</u>	<u>177</u>	<u>8,950,082</u>
REPAIR & MAINTENANCE	811	1,638	306,599,158	124	6,686,743
PERSONAL SERVICE	812	1,244	278,319,295	47	1,721,851
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	168	18,672,356	6	541,488
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>103</u>	<u>5,633,501</u>	<u>6</u>	<u>43,079</u>
TOTAL ALL INDUSTRIES		39,770	\$17,030,512,254	3,438	\$220,137,193

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,597</u>	<u>\$1,905,682,385</u>	<u>702</u>	<u>\$126,839,701</u>
MOTOR VEHICLES & PARTS	441	200	333,619,517	28	22,907,633
NEW & USED AUTO DEALERS	4411	96	281,881,650	7	13,052,555
RV, BOAT, MOTORCYCLE DEALERS	4412	25	5,376,061	3	220,026
AUTOMOTIVE PARTS & TIRE	4413	79	46,361,806	18	9,635,052
FURNITURE & HOME FURNISHING	442	177	111,850,944	22	2,205,800
ELECTRONICS & APPLIANCES	443	373	128,969,033	77	1,733,585
APPLIANCES, TV & OTHER ELECTRONICS	44311	103	79,534,712	23	1,258,719
COMPUTERS & SOFTWARE	44312	265	48,843,346	51	455,331
CAMERA & PHOTO SUPPLIES	44313	5	590,975	3	19,535
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	182,456,134	37	12,716,013
BUILDING MATERIALS	4441	126	160,585,063	26	9,630,082
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	21,871,071	11	3,085,931
FOOD & BEVERAGE STORES	445	126	129,211,968	33	9,529,581
GROCERY & CONVENIENCE STORES	4451	54	124,948,409	19	9,417,399
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	4,263,559	14	112,182
DRUG/HEALTH STORES	446	168	64,438,015	36	2,184,255
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	41,009,104	13	2,650,666
APPAREL & ACCESSORIES	448	220	191,984,847	56	3,887,096
CLOTHING & SHOE STORES	4481, 4482	167	165,931,232	49	3,828,598
JEWELRY & LUGGAGE STORES	4483	53	26,053,615	7	58,498
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	109,440,146	37	390,557
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	120	70,860,821	15	343,332
BOOK/PERIODICAL/MUSIC STORE	4512	92	38,579,325	22	47,225
GENERAL MERCHANDISE STORES	452	26	375,608,903	8	55,265,729
DEPARTMENT STORES	4521	8	152,306,094	3	7,377,606
GENERAL MERCHANDISE STORES	4529	18	223,302,809	5	47,888,123
E-COMMERCE & MAIL ORDER	4541	149	16,733,225	58	871,909
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,730	220,360,549	297	12,496,877
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>639,052</u>	<u>7</u>	<u>139,295</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,672,799</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>889,623</u>	<u>6</u>	<u>107,463</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,567</u>	<u>521,302,530</u>	<u>378</u>	<u>27,363,677</u>
CONSTRUCTION OF BUILDINGS	236	702	285,898,879	82	17,754,217
HEAVY CONSTRUCTION & HIGHWAYS	237	93	34,971,940	22	540,971
SPECIAL TRADE CONTRACTORS	238	1,772	200,431,711	274	9,068,489
<u>MANUFACTURING</u>	<u>31-33</u>	<u>673</u>	<u>82,511,433</u>	<u>89</u>	<u>5,088,987</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,090</u>	<u>396,584,288</u>	<u>515</u>	<u>29,105,091</u>
DURABLE GOODS	423	1,411	319,403,952	353	14,609,498
NONDURABLE GOODS	424	652	74,041,289	157	14,478,830
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	3,139,047	5	16,763
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>74</u>	<u>6,807,344</u>	<u>14</u>	<u>522,800</u>
<u>INFORMATION</u>	<u>51</u>	<u>466</u>	<u>174,437,205</u>	<u>154</u>	<u>9,819,293</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>159</u>	<u>49,913,562</u>	<u>50</u>	<u>1,345,874</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>431</u>	<u>97,478,418</u>	<u>102</u>	<u>3,807,144</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>786</u>	<u>69,796,480</u>	<u>114</u>	<u>1,368,244</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,103</u>	<u>107,523,708</u>	<u>174</u>	<u>7,434,093</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>128</u>	<u>20,127,050</u>	<u>6</u>	<u>481,258</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>575</u>	<u>431,003,790</u>	<u>71</u>	<u>19,137,074</u>
ACCOMMODATIONS	721	46	93,821,551	6	2,310,033
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	529	337,182,239	65	16,827,041
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,014</u>	<u>131,305,379</u>	<u>142</u>	<u>6,876,296</u>
REPAIR & MAINTENANCE	811	573	75,766,309	89	4,899,167
PERSONAL SERVICE	812	391	48,099,227	47	1,771,752
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	7,439,843	6	205,377
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>6,184,623</u>	<u>5</u>	<u>55,348</u>
TOTAL ALL INDUSTRIES		13,726	\$4,003,859,669	2,529	\$239,491,638

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,721</u>	<u>\$2,208,732,146</u>	<u>1,255</u>	<u>\$1,209,180,006</u>
MOTOR VEHICLES & PARTS	441	205	647,426,004	41	114,170,351
NEW & USED AUTO DEALERS	4411	92	537,425,944	15	71,614,788
RV, BOAT, MOTORCYCLE DEALERS	4412	35	66,865,134	7	31,465,467
AUTOMOTIVE PARTS & TIRE	4413	78	43,134,926	19	11,090,096
FURNITURE & HOME FURNISHING	442	185	73,436,842	99	125,276,038
ELECTRONICS & APPLIANCES	443	399	151,510,055	197	157,291,723
APPLIANCES, TV & OTHER ELECTRONICS	44311	120	104,842,528	57	101,417,858
COMPUTERS & SOFTWARE	44312	272	42,049,911	137	50,794,682
CAMERA & PHOTO SUPPLIES	44313	7	4,617,616	3	5,079,183
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	180	189,991,799	76	91,881,360
BUILDING MATERIALS	4441	154	183,626,893	62	91,165,702
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	6,364,906	14	715,658
FOOD & BEVERAGE STORES	445	186	96,187,516	38	8,912,900
GROCERY & CONVENIENCE STORES	4451	124	93,782,921	21	7,849,241
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	2,404,595	17	1,063,659
DRUG/HEALTH STORES	446	176	55,147,393	59	11,666,879
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	70,974,550	15	7,023,795
APPAREL & ACCESSORIES	448	232	211,518,002	98	215,594,270
CLOTHING & SHOE STORES	4481, 4482	167	177,552,901	79	177,792,910
JEWELRY & LUGGAGE STORES	4483	65	33,965,101	19	37,801,360
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	208	119,310,606	72	78,457,277
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	89,422,043	43	65,560,347
BOOK/PERIODICAL/MUSIC STORE	4512	99	29,888,563	29	12,896,930
GENERAL MERCHANDISE STORES	452	27	380,517,164	10	300,585,467
DEPARTMENT STORES	4521	7	201,085,108	6	203,813,218
GENERAL MERCHANDISE STORES	4529	20	179,432,056	4	96,772,249
E-COMMERCE & MAIL ORDER	4541	157	15,600,483	62	2,928,663
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,702	197,111,732	488	95,391,283
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>1,654,799</u>	<u>8</u>	<u>18,137</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>562,679</u>	<u>7</u>	<u>22,546</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>2,635,995</u>	<u>5</u>	<u>1,660,068</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,385</u>	<u>818,893,168</u>	<u>1,503</u>	<u>225,104,905</u>
CONSTRUCTION OF BUILDINGS	236	1,091	433,193,880	266	160,708,261
HEAVY CONSTRUCTION & HIGHWAYS	237	161	101,619,051	69	8,762,929
SPECIAL TRADE CONTRACTORS	238	3,133	284,080,237	1,168	55,633,715
<u>MANUFACTURING</u>	<u>31-33</u>	<u>751</u>	<u>157,952,332</u>	<u>265</u>	<u>68,317,835</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,069</u>	<u>340,326,233</u>	<u>926</u>	<u>286,956,258</u>
DURABLE GOODS	423	1,404	287,375,042	669	272,015,248
NONDURABLE GOODS	424	641	52,439,005	247	14,694,443
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	512,186	10	246,567
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>106</u>	<u>27,801,247</u>	<u>33</u>	<u>1,384,180</u>
<u>INFORMATION</u>	<u>51</u>	<u>467</u>	<u>171,434,071</u>	<u>220</u>	<u>53,612,801</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>168</u>	<u>55,904,395</u>	<u>56</u>	<u>8,912,089</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>478</u>	<u>138,867,533</u>	<u>207</u>	<u>51,448,678</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>874</u>	<u>65,823,912</u>	<u>272</u>	<u>30,797,641</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,525</u>	<u>106,615,064</u>	<u>489</u>	<u>22,195,871</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>150</u>	<u>25,813,454</u>	<u>28</u>	<u>11,153,785</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>717</u>	<u>398,812,977</u>	<u>172</u>	<u>196,568,822</u>
ACCOMMODATIONS	721	42	42,308,767	27	61,987,890
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	675	356,504,210	145	134,580,932
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,200</u>	<u>143,184,894</u>	<u>326</u>	<u>22,601,351</u>
REPAIR & MAINTENANCE	811	805	105,657,962	243	13,332,947
PERSONAL SERVICE	812	344	33,830,481	78	8,952,186
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	3,696,451	5	316,218
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>26</u>	<u>482,604</u>	<u>7</u>	<u>6,099</u>
TOTAL ALL INDUSTRIES		16,699	\$4,665,526,631	5,779	\$2,189,941,072

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,856</u>	<u>\$1,208,103,753</u>	<u>1,218</u>	<u>\$204,025,056</u>
MOTOR VEHICLES & PARTS	441	100	228,641,268	51	62,742,587
NEW & USED AUTO DEALERS	4411	32	206,416,691	14	43,746,981
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,297,221	8	8,061,665
AUTOMOTIVE PARTS & TIRE	4413	56	20,927,356	29	10,933,941
FURNITURE & HOME FURNISHING	442	146	52,256,263	44	4,122,088
ELECTRONICS & APPLIANCES	443	298	44,835,141	142	6,935,323
APPLIANCES, TV & OTHER ELECTRONICS	44311	72	22,588,287	42	3,368,560
COMPUTERS & SOFTWARE	44312	221	22,048,677	97	3,534,413
CAMERA & PHOTO SUPPLIES	44313	5	198,177	3	32,350
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	107,052,513	54	15,006,399
BUILDING MATERIALS	4441	139	102,275,990	44	14,131,900
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	4,776,523	10	874,499
FOOD & BEVERAGE STORES	445	126	82,548,998	44	24,407,774
GROCERY & CONVENIENCE STORES	4451	51	76,243,713	13	22,801,908
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	6,305,285	31	1,605,866
DRUG/HEALTH STORES	446	145	40,094,045	75	13,181,574
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	32,295,840	16	4,228,328
APPAREL & ACCESSORIES	448	163	110,530,495	70	5,591,027
CLOTHING & SHOE STORES	4481, 4482	123	100,855,454	55	3,725,632
JEWELRY & LUGGAGE STORES	4483	40	9,675,041	15	1,865,395
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	51,375,339	81	14,426,170
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	34,553,850	44	6,038,412
BOOK/PERIODICAL/MUSIC STORE	4512	68	16,821,489	37	8,387,758
GENERAL MERCHANDISE STORES	452	22	290,350,164	13	30,078,562
DEPARTMENT STORES	4521	6	123,222,759	4	15,153,661
GENERAL MERCHANDISE STORES	4529	16	167,127,405	9	14,924,901
E-COMMERCE & MAIL ORDER	4541	145	16,144,389	85	2,774,425
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,316	151,979,298	543	20,530,799
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>2,284,508</u>	<u>10</u>	<u>281,795</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>83,727</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>5,289,934</u>	<u>3</u>	<u>144,546</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,902</u>	<u>463,364,630</u>	<u>611</u>	<u>108,862,824</u>
CONSTRUCTION OF BUILDINGS	236	714	246,310,093	170	73,666,564
HEAVY CONSTRUCTION & HIGHWAYS	237	101	31,182,335	33	3,093,192
SPECIAL TRADE CONTRACTORS	238	2,087	185,872,202	408	32,103,068
<u>MANUFACTURING</u>	<u>31-33</u>	<u>571</u>	<u>67,732,898</u>	<u>225</u>	<u>10,561,648</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,936</u>	<u>197,563,219</u>	<u>969</u>	<u>52,236,205</u>
DURABLE GOODS	423	1,323	164,693,644	652	37,634,331
NONDURABLE GOODS	424	593	32,480,157	308	14,341,379
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	389,418	9	260,495
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>87</u>	<u>10,115,015</u>	<u>15</u>	<u>430,805</u>
<u>INFORMATION</u>	<u>51</u>	<u>423</u>	<u>135,957,711</u>	<u>237</u>	<u>20,897,896</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>139</u>	<u>39,109,252</u>	<u>69</u>	<u>2,600,038</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>405</u>	<u>64,952,395</u>	<u>149</u>	<u>7,116,076</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>691</u>	<u>31,575,365</u>	<u>244</u>	<u>7,207,691</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,135</u>	<u>80,925,885</u>	<u>315</u>	<u>9,220,851</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>115</u>	<u>22,330,149</u>	<u>37</u>	<u>4,225,789</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>480</u>	<u>299,289,883</u>	<u>142</u>	<u>63,984,831</u>
ACCOMMODATIONS	721	23	37,778,465	31	15,180,375
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	457	261,511,418	111	48,804,456
<u>OTHER SERVICES</u>	<u>81</u>	<u>829</u>	<u>80,191,644</u>	<u>239</u>	<u>16,546,175</u>
REPAIR & MAINTENANCE	811	509	57,891,475	141	12,202,787
PERSONAL SERVICE	812	295	21,038,479	82	3,348,473
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	1,261,690	16	994,915
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>23</u>	<u>822,422</u>	<u>7</u>	<u>3,142,176</u>
TOTAL ALL INDUSTRIES		12,635	\$2,709,692,390	4,490	\$511,484,402

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2007

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,384</u>	<u>\$440,241,964</u>	<u>1,917</u>	<u>\$767,104,994</u>
MOTOR VEHICLES & PARTS	441	61	107,640,560	147	253,091,333
NEW & USED AUTO DEALERS	4411	26	83,254,009	68	198,493,531
RV, BOAT, MOTORCYCLE DEALERS	4412	10	11,398,357	20	20,523,120
AUTOMOTIVE PARTS & TIRE	4413	25	12,988,194	59	34,074,682
FURNITURE & HOME FURNISHING	442	60	12,704,302	79	28,534,078
ELECTRONICS & APPLIANCES	443	164	9,286,577	200	30,839,627
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	4,103,839	56	23,413,587
COMPUTERS & SOFTWARE	44312	108	4,480,008	144	7,426,040
CAMERA & PHOTO SUPPLIES	44313	5	702,730	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	81,226,288	92	76,589,334
BUILDING MATERIALS	4441	46	80,088,725	72	73,046,901
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	1,137,563	20	3,542,433
FOOD & BEVERAGE STORES	445	40	24,246,336	68	55,841,839
GROCERY & CONVENIENCE STORES	4451	17	23,581,219	35	54,719,614
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	665,117	33	1,122,225
DRUG/HEALTH STORES	446	80	6,956,474	105	25,798,990
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	3,789,117	45	18,108,641
APPAREL & ACCESSORIES	448	91	15,054,502	111	14,354,440
CLOTHING & SHOE STORES	4481, 4482	76	13,527,588	85	10,240,212
JEWELRY & LUGGAGE STORES	4483	15	1,526,914	26	4,114,228
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	16,955,470	123	22,524,496
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	11,841,987	69	20,332,440
BOOK/PERIODICAL/MUSIC STORE	4512	42	5,113,483	54	2,192,056
GENERAL MERCHANDISE STORES	452	12	109,755,721	17	163,177,217
DEPARTMENT STORES	4521	3	37,810,731	3	28,606,051
GENERAL MERCHANDISE STORES	4529	9	71,944,990	14	134,571,166
E-COMMERCE & MAIL ORDER	4541	89	3,109,556	102	5,186,363
MISCELLANEOUS RETAILERS	453, 4542, 4543	626	49,517,061	828	73,058,636
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>207,090</u>	<u>13</u>	<u>171,284</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,298,662</u>	<u>8</u>	<u>39,646</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>850</u>	<u>93,311,944</u>	<u>1,056</u>	<u>131,466,264</u>
CONSTRUCTION OF BUILDINGS	236	197	41,330,951	257	55,335,077
HEAVY CONSTRUCTION & HIGHWAYS	237	40	5,315,018	53	12,729,272
SPECIAL TRADE CONTRACTORS	238	613	46,665,975	746	63,401,915
<u>MANUFACTURING</u>	<u>31-33</u>	<u>246</u>	<u>37,396,268</u>	<u>350</u>	<u>42,260,324</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,030</u>	<u>83,355,709</u>	<u>1,350</u>	<u>169,013,323</u>
DURABLE GOODS	423	719	62,501,176	935	119,594,155
NONDURABLE GOODS	424	302	20,797,322	398	49,250,642
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	57,211	17	168,526
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>334,496</u>	<u>43</u>	<u>4,910,244</u>
<u>INFORMATION</u>	<u>51</u>	<u>252</u>	<u>26,272,040</u>	<u>293</u>	<u>60,636,994</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>15,354,958</u>	<u>98</u>	<u>13,626,188</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>191</u>	<u>18,785,264</u>	<u>251</u>	<u>66,327,101</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>282</u>	<u>11,705,562</u>	<u>359</u>	<u>16,742,134</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>404</u>	<u>16,737,180</u>	<u>542</u>	<u>32,080,298</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>2,296,395</u>	<u>64</u>	<u>9,487,794</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>147</u>	<u>73,941,710</u>	<u>302</u>	<u>149,348,921</u>
ACCOMMODATIONS	721	20	20,625,799	39	29,221,553
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	127	53,315,911	263	120,127,368
<u>OTHER SERVICES</u>	<u>81</u>	<u>324</u>	<u>23,275,984</u>	<u>507</u>	<u>49,011,077</u>
REPAIR & MAINTENANCE	811	194	18,255,461	292	37,076,828
PERSONAL SERVICE	812	111	4,788,757	194	10,621,157
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	231,766	21	1,313,092
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>429,380</u>	<u>13</u>	<u>1,188,663</u>
TOTAL ALL INDUSTRIES		5,267	\$844,944,606	7,166	\$1,513,415,249

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$3,356,513,233</u>	<u>\$2,465,361,947</u>	<u>\$13,561,649</u>
CROP & ANIMAL PRODUCTION	111,112	837,192,824	532,456,948	2,985,485
FORESTRY & LOGGING	113	1,814,448,493	1,506,689,784	6,815,577
FISHING & HUNTING	114	218,850,255	65,893,638	400,380
AG & FORESTRY SUPPORT ACTIVITIES	115	486,021,661	360,321,577	3,360,207
<u>MINING</u>	<u>21</u>	<u>716,326,341</u>	<u>586,071,482</u>	<u>3,151,647</u>
SAND & GRAVEL, QUARRYING	2123	486,912,603	429,868,590	2,324,333
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	229,413,738	156,202,892	827,314
<u>UTILITIES</u>	<u>22</u>	<u>1,683,793,783</u>	<u>1,555,852,339</u>	<u>20,661,306</u>
ELECTRIC POWER GENERATION & TRANS.	2211	354,093,981	350,111,225	4,765,133
NATURAL GAS DISTRIBUTION	2212	149,889,213	140,254,416	708,697
WATER & SEWER	2213	1,179,810,589	1,065,486,698	15,187,476
<u>CONSTRUCTION</u>	<u>23</u>	<u>48,171,969,166</u>	<u>43,296,131,837</u>	<u>212,516,427</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,451,070,045	9,635,004,338	46,792,113
NONRESIDENTIAL BUILDING	2362	9,488,898,408	8,169,248,777	39,115,559
HEAVY CONSTRUCTION & HIGHWAYS	237	5,945,207,538	5,123,532,385	26,471,242
SPECIAL TRADE CONTRACTORS	238	22,286,793,175	20,368,346,337	100,137,513
PLUMBING & HEATING	23822	4,277,783,613	3,969,162,352	19,565,753
PAINTING	23832	817,884,105	744,790,473	3,604,144
ELECTRICAL	23821	4,225,892,689	3,616,184,140	18,421,037
MASONRY/DRYWALL	23814, 23831	1,928,397,501	1,798,298,146	8,679,390
ROOFING	23816	1,218,583,496	1,183,354,342	5,660,582
OTHER CONTRACTORS	238 not listed above	9,818,251,771	9,056,556,884	44,206,607
<u>MANUFACTURING</u>	<u>31-33</u>	<u>132,865,766,036</u>	<u>97,893,670,358</u>	<u>435,992,446</u>
FOOD PRODUCTS	311	9,143,242,190	3,992,171,569	16,765,591
MILLING OF GRAINS	3112	318,652,534	208,636,747	768,780
FRUITS & VEGETABLES	3114	1,489,697,723	584,550,959	2,942,790
DAIRY PRODUCTS	3115	1,117,598,704	281,188,676	1,364,616
MEAT PRODUCTS	3116	1,348,976,923	729,054,471	1,337,959
SEAFOOD PRODUCTS	3117	2,205,670,968	458,283,032	2,103,931
BAKERY PRODUCTS	3118	915,756,369	737,054,373	3,554,145
OTHER FOOD ITEMS	3111, 3113, 3119	1,746,888,969	993,403,311	4,693,370
BEVERAGES	312	2,461,521,112	1,595,902,304	7,726,208
TEXTILES	313,314	1,356,201,691	354,745,105	1,766,768
APPAREL	315	216,722,199	114,824,678	558,843
LEATHER & ALLIED PRODUCTS	316	93,944,654	28,269,012	136,868
LUMBER & WOOD PRODUCTS	321	8,929,153,035	5,921,218,196	26,739,583
SAWMILLS	3211	2,996,004,358	1,896,153,766	8,106,270
PLYWOOD & TRUSSES	3212	1,137,136,036	681,017,951	2,932,660
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	4,796,012,641	3,344,046,479	15,700,653
PAPER PRODUCTS	322	6,922,795,710	4,255,816,863	18,144,171
PULP & PAPER MILLS	3221	4,491,121,807	2,623,609,901	10,803,509
OTHER PAPER PRODUCTS	3222	2,431,673,903	1,632,206,962	7,340,662
COMMERCIAL PRINTING	323	1,179,942,317	1,066,924,431	5,226,796
PETROLEUM & COAL PRODUCTS	324	19,731,863,019	17,930,760,932	86,661,137
PETROLEUM REFINING	32411	19,176,221,062	17,565,986,058	84,895,902
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	555,641,957	364,774,874	1,765,235
CHEMICALS	325	2,728,118,092	1,949,948,028	9,734,998
CHEMICALS	3251	666,012,973	470,861,164	2,276,565
PESTICIDES & FERTILIZERS	3253	161,751,089	122,893,266	617,270
PHARMACEUTICALS	3254	456,095,072	303,454,057	1,577,024
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	1,444,258,958	1,052,739,541	5,264,139
PLASTICS & RUBBER PRODUCTS	326	2,464,986,399	1,499,997,499	7,261,441
NONMETALLIC MINERALS	327	2,958,214,211	2,297,000,611	10,893,694
PRIMARY METALS	331	4,562,351,868	3,230,322,363	14,344,026

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	1,244,341,082	801,066,657	3,830,431
ALUMINUM SMELTING	3313	1,991,099,235	1,564,727,331	6,310,256
OTHER NONFERROUS METALS	3314	274,577,653	254,917,444	1,235,122
FOUNDRIES	3315	1,052,333,898	609,610,931	2,968,217
FABRICATED METAL PRODUCTS	332	4,397,121,258	3,142,627,459	14,966,354
MACHINERY	333	5,768,655,405	3,774,279,615	18,372,923
FARM & CONSTRUCTION IMPLEMENTS	3331	532,046,534	258,114,072	1,253,152
INDUSTRIAL MACHINERY	3332	861,745,179	426,837,405	2,083,052
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	4,374,863,692	3,089,328,138	15,036,719
COMPUTERS & ELECTRONICS	334	10,129,255,659	5,775,612,203	28,010,837
COMPUTER HARDWARE	3341	1,143,530,258	425,923,247	2,340,346
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	690,474,082	518,205,453	2,846,715
AUDIO & VIDEO EQUIPMENT	3343	129,939,033	76,886,284	394,411
SEMICONDUCTORS	3344	3,393,552,712	1,759,847,705	7,259,647
INSTRUMENTS	3345	4,432,436,708	2,827,272,957	13,794,851
SOFTWARE REPRODUCTION	334611	324,155,308	156,181,443	1,298,792
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	15,167,558	11,295,114	76,075
ELECTRICAL EQUIPMENT & APPLIANCES	335	1,475,767,565	761,396,434	3,507,778
LIGHTING EQUIPMENT	3351	186,434,052	85,832,478	415,374
HOUSEHOLD APPLIANCES	3352	17,944,481	13,962,608	69,742
OTHER ELECTRIC EQUIPMENT	3353, 3359	1,271,389,032	661,601,348	3,022,662
TRANSPORTATION EQUIPMENT	336	42,562,911,727	36,609,515,622	147,348,181
MOTOR VEHICLES & PARTS	3361, 3362, 3363	1,823,134,608	1,163,455,302	5,869,245
AIRCRAFT, AEROSPACE & PARTS	3364	38,927,761,114	34,239,433,071	135,586,984
SHIPS & BOATS	3366	1,713,920,158	1,122,641,381	5,483,082
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	98,095,847	83,985,868	408,870
FURNITURE & RELATED PRODUCTS	337	1,609,898,536	1,156,944,593	5,597,817
OTHER MANUFACTURING	339	4,173,099,389	2,435,392,841	12,228,432
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>127,361,892,436</u>	<u>91,181,842,653</u>	<u>435,401,734</u>
DURABLE GOODS	423	61,768,613,503	43,428,404,960	216,512,673
MOTOR VEHICLES & PARTS	4231	7,821,287,325	6,994,512,866	34,355,138
FURNITURE & HOME FURNISHINGS	4232	1,312,540,046	1,028,325,317	5,114,099
LUMBER & CONSTRUCTION MATERIALS	4233	6,348,654,527	4,413,512,504	21,228,972
PROFESSIONAL & COMMERCIAL EQUIP.	4234	10,790,152,180	8,713,416,621	43,431,106
ELECTRICAL EQUIPMENT	4236	8,273,912,046	6,524,760,345	34,446,139
HARDWARE, PLUMBING, HEATING EQUIP.	4237	2,960,589,277	2,451,279,186	11,970,897
MACHINERY & EQUIPMENT	4238	11,346,631,563	8,168,666,826	39,437,738
OTHER DURABLE GOODS	4235, 4239	12,914,846,539	5,133,931,295	26,528,584
NONDURABLE GOODS:	424	64,460,895,645	47,240,943,516	215,458,394
PAPER & PAPER PRODUCTS	4241	1,704,628,232	1,395,151,986	6,797,825
DRUGS & SUNDRIES	4242	6,733,817,859	6,290,714,510	20,571,983
APPAREL	4243	2,757,779,985	1,105,323,366	5,501,044
FOOD PRODUCTS	4244	21,587,961,685	13,703,797,968	61,341,409
FARM PRODUCTS	4245	724,658,675	401,361,068	2,135,673
CHEMICALS & PLASTICS	4246	3,082,804,520	2,361,979,374	12,140,966
PETROLEUM PRODUCTS	4247	12,839,029,014	11,791,479,275	57,160,484
OTHER NONDURABLE GOODS	4248, 4249	15,030,215,675	10,191,135,969	49,809,010
ELECTRONIC MARKETS, AGENTS, BROKERS	425	1,132,381,905	512,492,794	3,430,660
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>113,902,860,282</u>	<u>93,576,392,750</u>	<u>460,292,371</u>
MOTOR VEHICLES & PARTS	441	21,164,927,456	19,210,628,314	94,480,998
NEW & USED AUTO DEALERS	4411	16,391,643,539	15,032,351,210	73,952,508
RV, BOAT, MOTORCYCLE DEALERS	4412	2,293,217,103	1,939,824,308	9,588,025
AUTOMOTIVE PARTS & TIRES	4413	2,480,066,814	2,238,452,796	10,940,465
FURNITURE & HOME FURNISHINGS	442	3,416,701,716	3,013,829,022	14,497,600
ELECTRONICS & APPLIANCES	443	5,345,359,173	4,181,096,744	22,796,991
HOUSEHOLD APPLIANCES	443111	765,046,596	738,242,236	3,554,896

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	1,704,950,180	1,426,943,241	7,090,609
COMPUTERS & SOFTWARE	44312	2,785,514,521	1,930,664,910	11,747,430
CAMERAS & PHOTO SUPPLY	44313	89,847,876	85,246,357	404,056
BLDG. MATERIALS, GARDEN SUPPLIES	444	8,431,706,125	7,900,100,617	37,996,035
BUILDING MATERIALS	4441	7,434,728,199	7,044,923,182	33,850,414
LAWN & GARDEN SUPPLIES	4442	996,977,926	855,177,435	4,145,621
FOOD & BEVERAGES (OFF-PREMISES)	445	12,606,427,447	11,960,552,922	57,324,005
GROCERY & CONVENIENCE STORES	4451	11,774,706,223	11,402,951,170	54,479,504
OTHER FOOD STORES/SPECIALTY FOODS	4452	718,422,304	459,584,192	2,308,266
BEER, WINE AND LIQUOR STORES	4453	113,298,920	98,017,560	536,235
DRUG STORES & PERSONAL CARE STORES	446	5,265,890,488	4,436,404,811	21,575,345
GAS STATIONS (INCL. CONVENIENCE STORES)	447	9,879,242,398	8,309,104,538	39,970,399
APPAREL & ACCESSORIES	448	5,723,302,768	4,181,800,793	20,083,833
CLOTHING STORES	4481	4,350,892,142	3,227,232,929	15,480,876
SHOE STORES	4482	401,329,467	370,796,569	1,793,071
JEWELRY & LUGGAGE STORES	4483	971,081,159	583,771,295	2,809,886
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,962,068,237	2,466,675,700	12,147,231
SPORTING GOODS	45111	1,476,134,618	1,134,874,489	5,587,084
HOBBY & TOY STORES	45112	376,725,369	334,765,750	1,606,987
SEWING SUPPLIES	45113	165,571,919	151,168,805	725,176
MUSICAL INSTRUMENTS	45114	173,453,180	153,496,861	780,375
BOOK, PERIODICAL & MUSIC STORES	45121	552,013,733	498,127,454	2,487,478
TAPES & CDs	45122	218,169,418	194,242,341	960,131
DEPARTMENT STORES	4521	3,543,422,115	3,362,079,942	16,181,210
GENERAL MERCHANDISE STORES	4529	14,817,121,736	13,349,020,665	63,485,105
E-COMMERCE & MAIL ORDER	4541	7,973,153,177	784,874,194	5,030,066
MISCELLANEOUS RETAILERS	453, 4542, 4543	12,773,537,446	10,420,224,488	54,723,553
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,785,911,041</u>	<u>3,579,803,339</u>	<u>23,972,650</u>
AIR TRANSPORTATION	481	131,935,346	82,262,996	885,743
RAILROADS	482	115,261,549	71,051,661	662,774
WATER TRANSPORTATION	483	262,669,986	87,559,357	339,496
TRUCK TRANSPORTATION	484	966,430,302	724,230,230	6,191,261
TRANSIT & GROUND PASSENGER TRANSPORT	485	133,564,577	123,218,701	1,505,624
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	3,176,049,281	2,491,480,394	14,387,752
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>560,521,111</u>	<u>466,636,680</u>	<u>2,711,388</u>
<u>INFORMATION</u>	<u>51</u>	<u>16,116,823,848</u>	<u>13,797,787,782</u>	<u>123,220,733</u>
PUBLISHING (EXCEPT INTERNET)	511	3,257,871,100	2,772,760,509	24,569,967
NEWSPAPERS	51111	891,853,295	850,057,548	4,643,241
BOOKS & PERIODICALS	51112, 51113	476,353,610	381,847,588	2,666,198
SOFTWARE	5112	1,678,399,493	1,349,736,218	14,762,208
OTHER PUBLISHERS	51114, 51119	211,264,702	191,119,155	2,498,320
MOTION PICTURE PRODUCTION	512	670,276,204	595,276,304	6,450,613
RADIO & TV BROADCASTING, CABLE TV	515	1,072,161,339	583,904,528	6,251,938
INTERNET PUBLISHING & BROADCASTING	516		NAICS No Longer Valid	
TELEPHONE & TELECOMMUNICATIONS	517	8,749,423,110	8,401,601,911	67,768,246
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,969,809,426	1,252,127,790	15,413,821
OTHER INFORMATION SERVICES	519	397,282,669	192,116,740	2,766,148
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>37,263,049,541</u>	<u>25,345,139,485</u>	<u>291,869,064</u>
BANKS & CREDIT UNIONS	522	18,207,336,046	11,192,241,107	158,424,160
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	3,866,071,888	2,920,003,273	31,429,942
INSURANCE AGENTS & BROKERS	524	6,087,260,820	3,163,274,735	26,143,822
REAL ESTATE AGENTS & BROKERS	531	4,509,190,963	3,977,602,391	54,231,315
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	4,484,671,469	3,984,883,902	21,041,883
LESSORS OF NONFINANCIAL INTANGIBLES	533	108,518,355	107,134,077	597,942

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	105,167,756,079	86,357,579,905	930,352,391
LEGAL SERVICES	5411	4,159,619,817	3,800,399,227	55,784,438
ACCOUNTING SERVICES	5412	2,341,043,682	2,085,814,094	30,869,182
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,220,838,782	7,344,800,702	83,946,169
COMPUTER SYSTEM DESIGN SERVICES	5415	7,065,409,580	4,785,725,266	51,526,927
CONSULTING SERVICES	5416	5,454,423,319	4,387,567,532	56,587,120
ADVERTISING & PUBLIC RELATIONS	5418	1,357,272,389	1,011,230,914	12,640,265
OTHER PROFESSIONAL SERVICES	5417, 5419	5,149,329,412	3,964,946,533	38,060,668
MANAGEMENT SERVICES	55	223,458,563	160,956,437	1,394,325
ADMINISTRATIVE & SUPPORT SERVICES	561	13,715,855,705	11,295,003,271	107,535,105
EMPLOYMENT SERVICES	5613	2,535,752,207	2,016,034,185	27,316,852
TRAVEL SERVICES	5615	1,077,844,000	1,008,232,693	4,353,247
INVESTIGATION & SECURITY SERVICES	5616	743,362,851	685,527,477	7,849,588
BUILDING SERVICES & JANITORIAL	5617	6,844,565,614	5,163,175,979	48,751,029
OTHER	5611, 5612, 5614, 5619	2,514,331,033	2,422,032,937	19,264,389
WASTE TREATMENT/ COLLECTION	562	3,168,397,728	3,000,688,483	27,329,138
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,611,601,071	798,755,167	10,249,710
HEALTH SERVICES	62	26,886,533,318	22,248,590,534	317,279,565
PHYSICIANS	6211	6,052,835,491	5,350,755,734	79,391,670
DENTISTS	6212	2,827,304,992	2,813,072,819	42,081,872
OTHER PRACTITIONERS	6213	2,135,823,611	1,939,259,685	27,279,868
HOSPITALS	622	8,581,307,251	6,550,041,313	95,742,941
NURSING & RETIREMENT HOMES	623	1,565,584,116	1,451,145,891	16,773,355
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	858,594,070	470,551,631	5,608,348
SOCIAL SERVICES & DAY CARE	624	4,865,083,787	3,673,763,461	50,401,511
ARTS, ENTERTAINMENT, & RECREATION	71	2,619,467,753	2,023,068,308	18,631,419
PERFORMING ARTS, SPECTATOR SPORTS	711	1,142,106,167	737,965,013	8,436,313
MUSEUMS, HISTORICAL SITES, ETC.	712	47,787,901	18,552,459	126,812
AMUSEMENT, GAMBLING, RECREATION	713	1,429,573,685	1,266,550,836	10,068,294
ACCOMMODATIONS	721	2,252,266,957	2,183,732,890	10,977,579
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,301,075,060	9,625,095,586	50,133,192
DRINKING PLACES	7224	621,838,018	538,269,696	3,253,855
AUTO REPAIR & SERVICES	8111	2,587,035,271	2,410,065,393	11,679,887
OTHER REPAIR SERVICES	8112, 8113, 8114	1,555,535,806	1,348,930,349	7,160,008
PERSONAL SERVICES	812	3,041,349,570	2,785,530,813	28,842,481
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	950,743,104	937,218,093	12,266,957
LAUNDRY & DRY CLEANING	8123	406,702,851	393,413,271	2,520,715
OTHER PERSONAL SERVICES	8122, 8129	1,683,903,615	1,454,899,449	14,054,809
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	590,224,650	344,874,004	3,927,465
PUBLIC ADMINISTRATION, OTHER	92,00	245,179,628	213,534,706	2,543,893
TOTAL ALL INDUSTRIES		591,953,621,193	460,102,708,220	2,953,706,453

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
CALENDAR 2007

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$94,327,019,026</u>	<u>\$51,663,231,229</u>	<u>\$3,358,111,792</u>
MOTOR VEHICLES & PARTS	441	16,151,435,579	12,740,863,809	828,156,495
NEW & USED AUTO DEALERS	4411	12,736,746,365	9,966,000,994	647,790,309
RV, BOAT, MOTORCYCLE DEALERS	4412	1,806,047,244	1,343,925,772	87,355,225
AUTOMOTIVE PARTS & TIRE	4413	1,608,641,970	1,430,937,043	93,010,961
FURNITURE & HOME FURNISHINGS	442	2,863,220,774	2,303,613,686	149,734,989
ELECTRONICS & APPLIANCES	443	3,614,727,001	2,800,527,256	182,034,385
APPLIANCES, TV & OTHER ELECTRONICS	44311	1,815,511,134	1,605,304,206	104,344,816
COMPUTERS & SOFTWARE	44312	1,712,879,849	1,115,135,819	72,483,905
CAMERA & PHOTO SUPPLIES	44313	86,336,018	80,087,231	5,205,664
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5,726,132,511	5,377,093,074	349,511,149
BUILDING MATERIALS	4441	5,141,687,441	4,887,088,118	317,660,780
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	584,445,070	490,004,956	31,850,369
FOOD & BEVERAGE STORES	445	11,994,535,758	3,226,926,587	209,750,391
GROCERY & CONVENIENCE STORES	4451	11,609,290,521	3,055,430,991	198,603,154
OTHER FOOD & BEVERAGE STORES	4452, 4453	385,245,237	171,495,596	11,147,237
DRUG/HEALTH STORES	446	4,801,653,546	1,371,598,402	89,153,963
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8,197,470,870	1,383,352,776	89,918,012
APPAREL & ACCESSORIES	448	5,313,935,822	3,812,812,937	247,832,950
CLOTHING & SHOE STORES	4481, 4482	4,397,205,379	3,286,324,542	213,611,203
JEWELRY & LUGGAGE STORES	4483	916,730,443	526,488,395	34,221,747
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	2,242,181,088	1,981,590,637	128,803,469
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,645,413,200	1,420,493,700	92,332,125
BOOK/PERIODICAL/MUSIC STORE	4512	596,767,888	561,096,937	36,471,344
GENERAL MERCHANDISE STORES	452	17,525,817,350	9,979,818,262	648,688,182
DEPARTMENT STORES	4521	3,504,350,293	3,123,897,877	203,053,362
GENERAL MERCHANDISE STORES	4529	14,021,467,057	6,855,920,385	445,634,820
E-COMMERCE & MAIL ORDER	4541	7,564,608,437	569,390,304	37,010,424
MISCELLANEOUS RETAILERS	453, 4542, 4543	8,331,300,290	6,115,643,499	397,517,383
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>199,122,058</u>	<u>141,552,751</u>	<u>9,200,995</u>
<u>MINING</u>	<u>21</u>	<u>135,568,583</u>	<u>121,107,046</u>	<u>7,871,968</u>
<u>UTILITIES</u>	<u>22</u>	<u>148,340,169</u>	<u>90,480,162</u>	<u>5,881,223</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>29,991,806,162</u>	<u>24,435,187,130</u>	<u>1,588,289,613</u>
CONSTRUCTION OF BUILDINGS	236	17,004,662,506	13,549,437,846	880,714,340
HEAVY CONSTRUCTION & HIGHWAYS	237	3,425,478,478	2,451,131,722	159,323,653
SPECIAL TRADE CONTRACTORS	238	9,561,665,178	8,434,617,562	548,251,620
<u>MANUFACTURING</u>	<u>31-33</u>	<u>10,156,973,473</u>	<u>3,085,465,775</u>	<u>200,555,656</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>16,124,062,598</u>	<u>9,328,050,698</u>	<u>606,323,628</u>
DURABLE GOODS	423	12,128,115,532	7,447,215,314	484,069,258
NONDURABLE GOODS	424	3,951,869,451	1,855,071,581	120,579,717
ELECTRONIC MARKETS, AGENTS & BROKERS	425	44,076,232	25,762,420	1,674,563
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>850,059,169</u>	<u>498,627,168</u>	<u>32,410,871</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,951,804,190</u>	<u>4,766,019,862</u>	<u>309,791,322</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>1,283,317,577</u>	<u>954,307,563</u>	<u>62,030,043</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>3,452,425,196</u>	<u>2,967,618,615</u>	<u>192,895,381</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>4,572,010,310</u>	<u>2,189,200,438</u>	<u>142,298,429</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>6,530,013,180</u>	<u>3,033,879,258</u>	<u>197,202,914</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,074,462,852</u>	<u>1,011,439,286</u>	<u>65,743,689</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>11,504,799,680</u>	<u>11,032,588,770</u>	<u>717,119,021</u>
ACCOMMODATIONS	721	2,159,798,658	2,075,303,444	134,894,829
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	9,345,001,022	8,957,285,326	582,224,192
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,121,631,099</u>	<u>3,566,185,979</u>	<u>231,802,650</u>
REPAIR & MAINTENANCE	811	2,928,774,609	2,516,476,594	163,571,350
PERSONAL SERVICE	812	1,089,716,029	958,032,503	62,272,289
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	103,140,461	91,676,882	5,959,011
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>88,379,442</u>	<u>72,639,857</u>	<u>4,721,603</u>
TOTAL ALL INDUSTRIES		\$190,511,881,727	\$118,957,667,480	\$7,732,256,382

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
CALENDAR 2007

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$886,120,166</u>	<u>\$802,892,760</u>	<u>\$40,347,783</u>
WATER SUPPLY		800,475,168	719,520,575	36,167,955
MISCELLANEOUS		85,644,998	83,372,185	4,179,828
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>431,952,518</u>	<u>234,260,200</u>	<u>9,020,499</u>
SEWERAGE SYSTEMS		245,648,950	98,597,051	3,796,998
MISCELLANEOUS		186,303,568	135,663,149	5,223,501
<u>POWER</u>	<u>3.873%</u>	<u>6,618,280,607</u>	<u>5,309,302,693</u>	<u>205,626,413</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,908,531,124</u>	<u>1,890,710,268</u>	<u>72,828,455</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>4,190,172,727</u>	<u>1,369,785,591</u>	<u>26,240,819</u>
LOCAL/SUBURBAN TRANSIT		360,564,166	106,213,391	2,033,864
TRUCKING		3,084,348,985	825,905,778	15,825,240
RAILROADS		115,441,682	100,174,269	1,929,246
MISCELLANEOUS		629,817,894	337,492,153	6,452,469
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>682,795,364</u>	<u>499,856,589</u>	<u>3,180,297</u>
LOCAL/SUBURBAN TRANSIT		220,954,910	111,716,180	702,101
TRUCKING		205,290,412	170,790,623	1,090,902
MISCELLANEOUS		256,550,042	217,349,786	1,387,294
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>569,344,732</u>	<u>251,632,125</u>	<u>4,833,663</u>
WATER TRANSPORT		242,016,557	119,531,232	2,301,921
MISCELLANEOUS		327,328,175	132,100,893	2,531,742
TOTAL		\$15,287,197,238	\$10,358,440,226	\$362,077,929

APPENDIX A: Frequently Asked Questions

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**