

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2017

INDUSTRY	NAICS	UNITS	3RD QUARTER, 2017
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>2,006</u>	<u>\$1,058,779,115</u>
CROP & ANIMAL PRODUCTION	111,112	760	355,348,019
FORESTRY & LOGGING	113	542	439,397,861
FISHING & HUNTING	114	135	36,362,074
AG & FORESTRY SUPPORT ACTIVITIES	115	569	227,671,161
<u>MINING</u>	<u>21</u>	<u>144</u>	<u>173,845,593</u>
SAND & GRAVEL, QUARRYING	2123	105	120,700,223
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	39	53,145,370
<u>UTILITIES</u>	<u>22</u>	<u>692</u>	<u>3,617,262,316</u>
HYDROELECTRIC POWER GENERATION	221111	17	357,807,724
ALTERNATIVE POWER GENERATION	221114-221117	14	41,188,708
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	253,776,980
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	1,689,071,719
NATURAL GAS DISTRIBUTION	2212	10	176,465,465
WATER & SEWER	2213	590	1,098,951,720
<u>CONSTRUCTION</u>	<u>23</u>	<u>40,493</u>	<u>16,112,946,203</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,508	2,704,415,622
NONRESIDENTIAL BUILDING	2362	1,047	3,867,275,606
HEAVY CONSTRUCTION & HIGHWAYS	237	1,101	1,920,850,862
SPECIAL TRADE CONTRACTORS	238	23,837	7,620,404,113
ELECTRICAL	23821	2,790	1,399,781,043
PLUMBING & HEATING	23822	2,947	1,355,634,253
PAINTING	23832	3,071	327,021,237
MASONRY/DRYWALL	23814, 23831	1,466	439,838,374
ROOFING	23816	1,007	397,182,611
OTHER CONTRACTORS	238 not listed above	12,556	3,700,946,595
<u>MANUFACTURING</u>	<u>31-33</u>	<u>10,133</u>	<u>45,282,504,408</u>
FOOD PRODUCTS	311	968	4,509,736,496
MILLING OF GRAINS	3112	26	218,747,519
FRUITS & VEGETABLES	3114	75	1,062,335,479
DAIRY PRODUCTS	3115	29	609,591,662
MEAT PRODUCTS	3116	69	565,076,095
SEAFOOD PRODUCTS	3117	55	713,738,224
BAKERY PRODUCTS	3118	463	503,308,574
OTHER FOOD ITEMS	3111, 3113, 3119	251	836,938,943
BEVERAGES	312	976	638,159,421
TEXTILES	313,314	267	217,137,060
APPAREL	315	182	44,488,299
LEATHER & ALLIED PRODUCTS	316	42	35,010,688
LUMBER & WOOD PRODUCTS	321	445	2,195,586,246
SAWMILLS	3211	82	901,630,615
PLYWOOD & TRUSSES	3212	46	332,571,884
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	317	961,383,747
PAPER PRODUCTS	322	105	1,793,886,922
PULP & PAPER MILLS	3221	32	1,295,756,121
OTHER PAPER PRODUCTS	3222	73	498,130,801
COMMERCIAL PRINTING	323	732	276,725,121
PETROLEUM & COAL PRODUCTS	324	36	5,224,717,576
PETROLEUM REFINING	32411	15	4,990,085,761
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	234,631,815
CHEMICALS	325	674	1,866,697,559
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	79	724,041,936
PHARMACEUTICALS	3254	388	423,703,454
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	27	345,886,534
PAINT, COATING & ADHESIVES	3255	27	38,440,778
SOAP, CLEANING COMPOUND & TOILETRIES	3256	90	171,649,980
OTHER CHEMICAL PRODUCTS	3259	63	162,974,877
PLASTICS & RUBBER PRODUCTS	326	245	922,221,760
NONMETALLIC MINERALS	327	312	903,205,958
PRIMARY METALS	331	131	727,576,176
IRON & STEEL MILLS	3311, 3312	61	327,966,334
ALUMINUM SMELTING	3313	19	201,706,900
OTHER NONFERROUS METALS	3314	14	38,148,950
FOUNDRIES	3315	37	159,753,992

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FABRICATED METAL PRODUCTS	332	1,224	1,619,656,729
MACHINERY	333	658	1,541,127,908
FARM & CONSTRUCTION IMPLEMENTS	3331	69	132,819,058
INDUSTRIAL MACHINERY	3332	132	336,975,591
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	457	1,071,333,259
COMPUTERS & ELECTRONICS	334	524	2,666,524,734
COMPUTER HARDWARE	3341	38	100,837,712
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	60	133,049,374
AUDIO & VIDEO EQUIPMENT	3343	24	20,295,190
SEMICONDUCTORS	3344	92	818,675,381
INSTRUMENTS	3345	244	1,565,237,710
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	66	28,429,367
ELECTRICAL EQUIPMENT & APPLIANCES	335	150	676,585,511
LIGHTING EQUIPMENT	3351	44	169,392,775
HOUSEHOLD APPLIANCES	3352	8	1,958,923
OTHER ELECTRIC EQUIPMENT	3353, 3359	98	505,233,813
TRANSPORTATION EQUIPMENT	336	462	17,810,546,535
MOTOR VEHICLES & PARTS	3361, 3362, 3363	115	396,395,726
AIRCRAFT, AEROSPACE & PARTS	3364	121	17,052,906,427
SHIPS & BOATS	3366	182	337,007,091
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	44	24,237,291
FURNITURE & RELATED PRODUCTS	337	595	409,333,404
OTHER MANUFACTURING	339	1,405	1,203,580,305
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	125	141,904,553
DENTAL LABORATORIES	339116	241	42,976,738
SPORTING AND ATHLETIC GOODS	33992	107	193,838,283
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	932	824,860,731
WHOLESALE TRADE	42	15,677	42,099,153,244
DURABLE GOODS	423	8,672	20,307,559,972
MOTOR VEHICLES & PARTS	4231	686	3,409,780,515
FURNITURE & HOME FURNISHINGS	4232	491	534,918,772
LUMBER & CONSTRUCTION MATERIALS	4233	743	2,417,979,208
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,588	3,285,955,473
METAL & MINERAL (except Petroleum)	4235	316	885,798,375
ELECTRICAL EQUIPMENT	4236	1,100	2,978,809,391
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	536	1,108,967,067
MACHINERY & EQUIPMENT	4238	1,942	3,403,247,541
SPORTING & RECREATIONAL GOODS & SUPPL	423910	356	345,164,675
TOY & HOBBY GOODS & SUPPLIES	423920	100	951,269,894
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	814	985,669,061
NONDURABLE GOODS:	424	6,605	21,507,146,405
PAPER & PAPER PRODUCTS	4241	289	739,292,435
DRUGS & SUNDRIES	4242	376	2,247,239,451
APPAREL	4243	450	1,160,516,643
FOOD PRODUCTS	4244	1,867	9,426,180,758
FARM PRODUCTS	4245	371	507,611,284
CHEMICALS & PLASTICS	4246	440	840,528,425
PETROLEUM PRODUCTS	4247	184	2,257,416,995
BEER & ALE	424810	125	309,180,685
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	506	1,151,031,932
FARM SUPPLIES	42491	267	953,095,000
TOBACCO & TOBACCO PRODUCTS	42494	71	417,715,407
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,659	1,497,337,390
ELECTRONIC MARKETS, AGENTS, BROKERS	425	400	284,446,867

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<u>RETAIL TRADE</u>	<u>44-45</u>	<u>36,528</u>	<u>37,920,812,750</u>
MOTOR VEHICLES & PARTS	441	3,030	7,444,993,858
NEW & USED AUTO DEALERS	4411	1,332	5,729,739,469
RV, BOAT, MOTORCYCLE DEALERS	4412	555	753,477,284
AUTOMOTIVE PARTS & TIRES	4413	1,143	961,777,105
FURNITURE & HOME FURNISHINGS	442	1,618	965,757,299
ELECTRONICS & APPLIANCES	443	2,105	1,738,885,545
HOUSEHOLD APPLIANCES	443141	177	184,737,418
ELECTRONIC STORES	443142	1,928	1,554,148,127
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,357	2,891,762,181
BUILDING MATERIALS	4441	1,556	2,528,852,976
LAWN & GARDEN SUPPLIES	4442	801	362,909,205
FOOD & BEVERAGES (OFF-PREMISES)	445	3,475	4,499,679,181
GROCERY & CONVENIENCE STORES	4451	1,979	3,993,094,427
OTHER FOOD STORES/SPECIALTY FOODS	4452	923	367,319,911
BEER, WINE AND LIQUOR STORES	4453	573	139,264,843
DRUG STORES & PERSONAL CARE STORES	446	2,632	2,580,751,650
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,518	2,686,315,794
APPAREL & ACCESSORIES	448	3,617	1,444,872,498
CLOTHING STORES	4481	2,765	1,189,119,027
SHOE STORES	4482	136	106,899,721
JEWELRY & LUGGAGE STORES	4483	716	148,853,750
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,525	1,023,981,859
SPORTING GOODS	45111	1,261	586,719,992
HOBBY & TOY STORES	45112	452	215,140,775
SEWING SUPPLIES	45113	181	36,463,601
MUSICAL INSTRUMENTS	45114	182	41,688,391
BOOK, PERIODICAL & MUSIC STORES	45121	449	143,969,100
DEPARTMENT STORES	4521	24	822,645,694
GENERAL MERCHANDISE STORES	4529	205	6,692,768,773
E-COMMERCE & MAIL ORDER	4541	1,013	1,652,491,538
MISCELLANEOUS RETAILERS	453, 4542, 4543	12,409	3,475,906,880
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>5,578</u>	<u>3,084,084,387</u>
AIR TRANSPORTATION	481	52	26,941,770
RAILROADS	482	12	44,430,582
WATER TRANSPORTATION	483	58	92,828,283
TRUCK TRANSPORTATION	484	3,088	1,206,155,349
TRANSIT & GROUND PASSENGER TRANSPORT	485	513	173,132,731
PIPELINE TRANSPORTATION	486	7	26,188,627
SCENIC & SIGHTSEEING TRANSPORTATION	487	163	58,411,767
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,157	1,320,922,078
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	528	135,073,200
WAREHOUSING & STORAGE	493	187	266,143,004
<u>INFORMATION</u>	<u>51</u>	<u>3,486</u>	<u>6,177,105,224</u>
PUBLISHING (EXCEPT INTERNET)	511	884	1,347,964,829
NEWSPAPERS	51111	102	103,792,340
BOOKS & PERIODICALS	51112, 51113	289	121,287,306
SOFTWARE	5112	414	979,473,126
OTHER PUBLISHERS	51114, 51119	79	143,412,057
MOTION PICTURE PRODUCTION	512	730	228,701,431
RADIO & TV BROADCASTING, CABLE TV	515	167	554,455,619
TELEPHONE & TELECOMMUNICATIONS	517	670	3,031,467,603
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	663	598,071,032
OTHER INFORMATION SERVICES	519	372	416,444,710
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>12,169</u>	<u>13,420,687,883</u>
BANKS & CREDIT UNIONS	522	1,482	5,464,941,936
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,857	2,146,724,426
INSURANCE AGENTS & BROKERS	524	2,640	2,156,622,357
REAL ESTATE AGENTS & BROKERS	531	4,261	1,706,093,100
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,794	1,773,939,991
LESSORS OF NONFINANCIAL INTANGIBLES	533	135	172,366,073

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<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>102,438</u>	<u>42,290,718,733</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>30,969</u>	<u>14,961,744,815</u>
LEGAL SERVICES	5411	4,840	1,266,495,761
ACCOUNTING SERVICES	5412	2,817	1,682,120,427
ARCHITECTURAL SERVICES	54131	1,034	391,595,377
ENGINEERING SERVICES	54133	1,691	1,525,913,240
OTHER RELATED SERVICES	54132, 54134-54138	1,014	181,311,842
SPECIALIZED DESIGN SERVICES	5414	1,990	249,196,406
COMPUTER SYSTEM DESIGN SERVICES	5415	4,895	4,911,766,228
CONSULTING SERVICES	5416	7,259	2,527,667,073
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	412	780,403,939
ADVERTISING & PUBLIC RELATIONS	5418	947	347,754,272
OTHER PROFESSIONAL SERVICES	5419	4,070	1,097,520,250
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>237</u>	<u>159,984,504</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	14,588	4,614,477,077
EMPLOYMENT SERVICES	5613	938	846,509,903
TRAVEL SERVICES	5615	394	374,516,918
INVESTIGATION & SECURITY SERVICES	5616	703	330,204,210
BUILDING SERVICES & JANITORIAL	5617	9,208	905,576,026
OTHER	5611, 5612, 5614, 5619	3,345	2,157,670,020
WASTE TREATMENT/ COLLECTION	562	524	1,077,948,842
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,706</u>	<u>648,056,130</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,794</u>	<u>11,465,068,913</u>
AMBULATORY HEALTH CARE SERVICES	621	12,772	5,393,145,110
PHYSICIANS	6211	2,705	2,178,145,932
DENTISTS	6212	3,254	897,914,210
OTHER HEALTH PRACTITIONERS	6213	5,802	780,620,036
OUTPATIENT CARE CENTERS	6214	524	814,285,010
MEDICAL & DIAGNOSTIC LABORATORIES	6215	159	368,325,012
HOME HEALTH CARE	6216	166	183,301,745
OTHER AMBULATORY HEALTH CARE	6219	162	170,553,165
HOSPITALS	622	117	5,058,006,527
NURSING & RETIREMENT HOMES	623	569	624,249,996
SOCIAL SERVICES & DAY CARE	624	1,336	389,667,280
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,985</u>	<u>1,097,703,125</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,466	492,681,994
MUSEUMS, HISTORICAL SITES, ETC.	712	86	42,063,979
AMUSEMENT, GAMBLING, RECREATION	713	2,433	562,957,152
ACCOMMODATIONS	721	2,500	1,349,753,814
RESTAURANTS, FOOD SERVICES	7223, 7225	13,116	4,043,958,903
DRINKING PLACES	7224	1,147	264,292,488
AUTO REPAIR & SERVICES	8111	5,154	799,715,626
OTHER REPAIR SERVICES	8112, 8113, 8114	3,404	614,759,856
PERSONAL SERVICES	812	8,227	824,061,642
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	5,575	329,147,548
DEATH CARE SERVICES	8122	188	58,297,051
LAUNDRY & DRY CLEANING	8123	700	118,566,412
OTHER PERSONAL SERVICES	8129	1,764	318,050,631
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	852	199,184,854
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>271</u>	<u>171,543,984</u>
TOTAL ALL INDUSTRIES		229,567	211,505,578,700

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.