

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2013

| INDUSTRY | NAICS | UNITS | 1st QUARTER 2013 |
|--|------------------------|---------------|-----------------------|
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>1,549</u> | <u>\$877,908,386</u> |
| CROP & ANIMAL PRODUCTION | 111,112 | 402 | 212,719,633 |
| FORESTRY & LOGGING | 113 | 535 | 482,027,179 |
| FISHING & HUNTING | 114 | 127 | 71,333,328 |
| AG & FORESTRY SUPPORT ACTIVITIES | 115 | 485 | 111,828,246 |
| <u>MINING</u> | <u>21</u> | <u>142</u> | <u>123,408,717</u> |
| SAND & GRAVEL, QUARRYING | 2123 | 104 | 72,644,429 |
| OTHER EXTRACTION AND SUPPORT ACTIVITIES | 211, 2121, 2122, 213 | 38 | 50,764,288 |
| <u>UTILITIES</u> | <u>22</u> | <u>687</u> | <u>3,489,172,105</u> |
| HYDROELECTRIC POWER GENERATION | 221111 | 19 | 415,050,505 |
| ALTERNATIVE POWER GENERATION | 221114-221117 | 9 | 30,092,822 |
| OTHER ELECTRIC POWER GENERATION | 221112, 221113, 221118 | 5 | 60,607,509 |
| ELECTRIC POWER TRANSMISSION & DISTRIBUTION | 221121, 221122 | 55 | 2,116,148,610 |
| NATURAL GAS DISTRIBUTION | 2212 | 10 | 138,548,409 |
| WATER & SEWER | 2213 | 587 | 722,770,052 |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>31,347</u> | <u>8,373,670,193</u> |
| RESIDENTIAL BUILDING & REMODELING | 2361 | 10,177 | 1,350,407,738 |
| NONRESIDENTIAL BUILDING | 2362 | 962 | 2,042,028,093 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 1,049 | 1,031,748,918 |
| SPECIAL TRADE CONTRACTORS | 238 | 19,159 | 3,949,485,444 |
| ELECTRICAL | 23821 | 2,582 | 936,362,489 |
| PLUMBING & HEATING | 23822 | 2,612 | 809,758,324 |
| PAINTING | 23832 | 2,078 | 123,274,635 |
| MASONRY/DRYWALL | 23814, 23831 | 1,227 | 231,513,073 |
| ROOFING | 23816 | 766 | 169,513,413 |
| OTHER CONTRACTORS | 238 not listed above | 9,894 | 1,679,063,510 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>8,206</u> | <u>38,525,040,193</u> |
| <u>FOOD PRODUCTS</u> | <u>311</u> | <u>752</u> | <u>2,912,791,568</u> |
| MILLING OF GRAINS | 3112 | 24 | 274,469,512 |
| FRUITS & VEGETABLES | 3114 | 54 | 355,110,203 |
| DAIRY PRODUCTS | 3115 | 17 | 34,625,029 |
| MEAT PRODUCTS | 3116 | 69 | 570,041,647 |
| SEAFOOD PRODUCTS | 3117 | 50 | 587,331,391 |
| BAKERY PRODUCTS | 3118 | 349 | 416,415,853 |
| OTHER FOOD ITEMS | 3111, 3113, 3119 | 189 | 674,797,933 |
| BEVERAGES | 312 | 561 | 550,875,625 |
| TEXTILES | 313,314 | 246 | 194,653,821 |
| APPAREL | 315 | 122 | 46,277,558 |
| LEATHER & ALLIED PRODUCTS | 316 | 29 | 12,477,192 |
| LUMBER & WOOD PRODUCTS | 321 | 426 | 2,015,023,302 |
| SAWMILLS | 3211 | 87 | 805,231,608 |
| PLYWOOD & TRUSSES | 3212 | 53 | 318,190,974 |
| MILLWORK, WINDOWS, WOOD PRODUCTS | 3219 | 286 | 891,600,720 |
| PAPER PRODUCTS | 322 | 98 | 1,658,384,995 |
| PULP & PAPER MILLS | 3221 | 30 | 1,115,345,194 |
| OTHER PAPER PRODUCTS | 3222 | 68 | 543,039,801 |
| COMMERCIAL PRINTING | 323 | 635 | 226,180,541 |
| PETROLEUM & COAL PRODUCTS | 324 | 32 | 7,344,806,369 |
| PETROLEUM REFINING | 32411 | 16 | 7,219,741,244 |
| ASPHALT/PETROLEUM/COAL PRODUCTS | 32412, 32419 | 16 | 125,065,125 |
| CHEMICALS | 325 | 260 | 1,249,354,390 |
| CHEMICALS, PESTICIDES & FERTILIZERS | 3251, 3253 | 69 | 351,730,461 |
| PHARMACEUTICALS | 3254 | 44 | 344,614,046 |
| RESIN, SYNTHETIC FIBERS & FILAMENTS | 3252 | 27 | 286,667,410 |
| PAINT, COATING & ADHESIVES | 3255 | 27 | 31,995,586 |
| SOAP, CLEANING COMPOUND & TOILETRIES | 3256 | 40 | 31,355,363 |
| OTHER CHEMICAL PRODUCTS | 3259 | 53 | 202,991,524 |

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|--|------------------------|------------------|-----------------------|
| PLASTICS & RUBBER PRODUCTS | 326 | 221 | 637,668,360 |
| NONMETALLIC MINERALS | 327 | 257 | 586,988,127 |
| PRIMARY METALS | 331 | 109 | 827,911,245 |
| IRON & STEEL MILLS | 3311, 3312 | 39 | 266,614,446 |
| ALUMINUM SMELTING | 3313 | 16 | 307,797,392 |
| OTHER NONFERROUS METALS | 3314 | 15 | 51,469,288 |
| FOUNDRIES | 3315 | 39 | 202,030,119 |
| FABRICATED METAL PRODUCTS | 332 | 1,060 | 1,337,579,066 |
| MACHINERY | 333 | 618 | 1,368,978,961 |
| FARM & CONSTRUCTION IMPLEMENTS | 3331 | 66 | 134,620,117 |
| INDUSTRIAL MACHINERY | 3332 | 116 | 297,499,206 |
| COMMERCIAL & OTHER EQUIPMENT | 3333-3336 & 3339 | 436 | 936,859,638 |
| COMPUTERS & ELECTRONICS | 334 | 481 | 2,223,224,918 |
| COMPUTER HARDWARE | 3341 | 35 | 141,566,136 |
| TELEPHONE & COMMUNICATIONS EQUIPMENT | 3342 | 62 | 94,043,838 |
| AUDIO & VIDEO EQUIPMENT | 3343 | 16 | 46,547,383 |
| SEMICONDUCTORS | 3344 | 81 | 627,139,631 |
| INSTRUMENTS | 3345 | 215 | 1,290,048,991 |
| SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA | 3346 | 72 | 23,878,939 |
| ELECTRICAL EQUIPMENT & APPLIANCES | 335 | 149 | 561,883,726 |
| LIGHTING EQUIPMENT | 3351 | 39 | 103,011,343 |
| HOUSEHOLD APPLIANCES | 3352 | 12 | 47,283,531 |
| OTHER ELECTRIC EQUIPMENT | 3353, 3359 | 98 | 411,588,852 |
| TRANSPORTATION EQUIPMENT | 336 | 465 | 13,659,237,101 |
| MOTOR VEHICLES & PARTS | 3361, 3362, 3363 | 114 | 390,882,937 |
| AIRCRAFT, AEROSPACE & PARTS | 3364 | 122 | 12,914,783,916 |
| SHIPS & BOATS | 3366 | 185 | 317,390,251 |
| RAILROAD, OTHER TRANSPORTATION EQUIP. | 3365, 3369 | 44 | 36,179,997 |
| FURNITURE & RELATED PRODUCTS | 337 | 578 | 265,500,790 |
| OTHER MANUFACTURING | 339 | 1,107 | 845,242,538 |
| OTHER MEDICAL EQUIP & SUPPLIES | 339112-339115 | 109 | 89,361,795 |
| DENTAL LABORATORIES | 339116 | 248 | 41,040,939 |
| SPORTING AND ATHLETIC GOODS | 33992 | 98 | 224,031,397 |
| ALL OTHER MISCELLANEOUS MFG | 3399 not listed above | 652 | 490,808,407 |
| WHOLESALE TRADE | 42 | 13,957 | 31,973,482,206 |
| DURABLE GOODS | 423 | 7,832 | 15,368,631,851 |
| MOTOR VEHICLES & PARTS | 4231 | 603 | 2,242,934,212 |
| FURNITURE & HOME FURNISHINGS | 4232 | 424 | 315,408,487 |
| LUMBER & CONSTRUCTION MATERIALS | 4233 | 671 | 1,322,581,379 |
| PROFESSIONAL & COMMERCIAL EQUIPMENT | 4234 | 1,524 | 3,024,585,089 |
| METAL & MINERAL (except Petroleum) | 4235 | 304 | 786,760,704 |
| ELECTRICAL EQUIPMENT | 4236 | 980 | 2,149,509,628 |
| HARDWARE, PLUMBING, HEATING EQUIPMENT | 4237 | 512 | 719,186,620 |
| MACHINERY & EQUIPMENT | 4238 | 1,750 | 3,383,900,631 |
| SPORTING & RECREATIONAL GOODS & SUPPLIES | 423910 | 316 | 267,183,521 |
| TOY & HOBBY GOODS & SUPPLIES | 423920 | 81 | 453,068,044 |
| OTHER MISCELLANEOUS DURABLE GOODS | 423930, 423940, 423990 | 667 | 703,513,536 |
| NONDURABLE GOODS: | 424 | 5,773 | 16,228,510,206 |
| PAPER & PAPER PRODUCTS | 4241 | 274 | 540,117,768 |
| DRUGS & SUNDRIES | 4242 | 313 | 1,780,523,600 |
| APPAREL | 4243 | 390 | 873,838,679 |
| FOOD PRODUCTS | 4244 | 1,642 | 6,561,453,637 |
| FARM PRODUCTS | 4245 | 83 | 507,385,901 |
| CHEMICALS & PLASTICS | 4246 | 394 | 977,392,203 |
| PETROLEUM PRODUCTS | 4247 | 153 | 1,796,165,791 |

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| BEER & ALE | 424810 | 84 | 192,611,758 |
| WINE & DISTILLED ALCOHOLIC BEVERAGES | 424820 | 452 | 737,339,064 |
| FARM SUPPLIES | 42491 | 212 | 737,208,190 |
| TOBACCO & TOBACCO PRODUCTS | 42494 | 61 | 240,224,754 |
| OTHER MISC NONDURABLE GOODS | 4249 not listed above | 1,715 | 1,284,248,861 |
| ELECTRONIC MARKETS, AGENTS, BROKERS | 425 | 352 | 376,340,149 |
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>29,535</u> | <u>27,431,591,994</u> |
| MOTOR VEHICLES & PARTS | 441 | 2,796 | 5,080,003,876 |
| NEW & USED AUTO DEALERS | 4411 | 1,257 | 3,968,818,895 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 529 | 355,681,439 |
| AUTOMOTIVE PARTS & TIRES | 4413 | 1,010 | 755,503,542 |
| FURNITURE & HOME FURNISHINGS | 442 | 1,237 | 651,025,731 |
| ELECTRONICS & APPLIANCES | 443 | 1,801 | 1,325,227,923 |
| HOUSEHOLD APPLIANCES | 443141 | 196 | 94,031,480 |
| ELECTRONIC STORES | 443142 | 1,605 | 1,231,196,443 |
| BLDG. MATERIALS, GARDEN SUPPLIES | 444 | 2,001 | 1,628,264,849 |
| BUILDING MATERIALS | 4441 | 1,339 | 1,392,424,037 |
| LAWN & GARDEN SUPPLIES | 4442 | 662 | 235,840,812 |
| FOOD & BEVERAGES (OFF-PREMISES) | 445 | 3,294 | 3,678,089,670 |
| GROCERY & CONVENIENCE STORES | 4451 | 1,994 | 3,325,950,598 |
| OTHER FOOD STORES/SPECIALTY FOODS | 4452 | 726 | 273,542,205 |
| BEER, WINE AND LIQUOR STORES | 4453 | 574 | 78,596,867 |
| DRUG STORES & PERSONAL CARE STORES | 446 | 1,437 | 1,474,195,600 |
| GAS STATIONS (INCL. CONVENIENCE STORES) | 447 | 1,548 | 2,810,012,146 |
| APPAREL & ACCESSORIES | 448 | 2,025 | 1,150,885,774 |
| CLOTHING STORES | 4481 | 1,377 | 889,205,143 |
| SHOE STORES | 4482 | 144 | 127,217,454 |
| JEWELRY & LUGGAGE STORES | 4483 | 504 | 134,463,177 |
| SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC | 451 | 1,821 | 721,057,112 |
| SPORTING GOODS | 45111 | 951 | 456,110,954 |
| HOBBY & TOY STORES | 45112 | 237 | 100,497,492 |
| SEWING SUPPLIES | 45113 | 144 | 40,960,336 |
| MUSICAL INSTRUMENTS | 45114 | 143 | 35,093,432 |
| BOOK, PERIODICAL & MUSIC STORES | 45121 | 346 | 88,394,898 |
| DEPARTMENT STORES | 4521 | 24 | 812,968,794 |
| GENERAL MERCHANDISE STORES | 4529 | 212 | 4,359,679,693 |
| E-COMMERCE & MAIL ORDER | 4541 | 1,045 | 1,062,209,647 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 10,294 | 2,677,971,179 |
| <u>TRANSPORTATION</u> | <u>48-492</u> | <u>4,402</u> | <u>2,401,098,193</u> |
| AIR TRANSPORTATION | 481 | 52 | 17,822,915 |
| RAILROADS | 482 | 11 | 48,179,331 |
| WATER TRANSPORTATION | 483 | 44 | 80,011,080 |
| TRUCK TRANSPORTATION | 484 | 2,307 | 1,023,528,365 |
| TRANSIT & GROUND PASSENGER TRANSPORT | 485 | 319 | 125,849,013 |
| PIPELINE TRANSPORTATION | 486 | 3 | 2,247,750 |
| SCENIC & SIGHTSEEING TRANSPORTATION | 487 | 101 | 43,342,356 |
| SUPPORT ACTIVITIES FOR TRANSPORTATION | 488 | 1,085 | 967,214,505 |
| POSTAL SERVICE, COURIERS AND MESSENGERS | 491, 492 | 480 | 92,902,878 |
| <u>WAREHOUSING & STORAGE</u> | <u>493</u> | <u>198</u> | <u>195,446,913</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>3,112</u> | <u>4,377,456,927</u> |
| PUBLISHING (EXCEPT INTERNET) | 511 | 747 | 784,668,152 |
| NEWSPAPERS | 51111 | 108 | 131,286,707 |
| BOOKS & PERIODICALS | 51112, 51113 | 291 | 102,734,633 |
| SOFTWARE | 5112 | 257 | 497,850,751 |
| OTHER PUBLISHERS | 51114, 51119 | 91 | 52,796,061 |
| MOTION PICTURE PRODUCTION | 512 | 604 | 191,341,540 |
| RADIO & TV BROADCASTING, CABLE TV | 515 | 133 | 489,200,481 |

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| TELEPHONE & TELECOMMUNICATIONS | 517 | 650 | 2,347,101,238 |
| ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS | 518 | 710 | 388,440,148 |
| OTHER INFORMATION SERVICES | 519 | 268 | 176,705,368 |
| <u>FINANCE, INSURANCE, REAL ESTATE</u> | <u>52-53</u> | <u>10,567</u> | <u>8,359,152,310</u> |
| BANKS & CREDIT UNIONS | 522 | 1,422 | 3,773,205,981 |
| SECURITIES & OTHER FINANCIAL INVESTMENT | 523, 525 | 1,473 | 1,082,140,799 |
| INSURANCE AGENTS & BROKERS | 524 | 2,438 | 1,619,530,191 |
| REAL ESTATE AGENTS & BROKERS | 531 | 3,515 | 833,501,423 |
| RENTAL OF TANGIBLE PERSONAL PROPERTY | 532 | 1,603 | 983,444,744 |
| LESSORS OF NONFINANCIAL INTANGIBLES | 533 | 116 | 67,329,172 |
| <u>BUSINESS, PERSONAL AND OTHER SERVICES</u> | <u>54-92</u> | <u>90,133</u> | <u>30,345,198,477</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>27,185</u> | <u>10,525,485,404</u> |
| LEGAL SERVICES | 5411 | 4,754 | 962,861,917 |
| ACCOUNTING SERVICES | 5412 | 2,611 | 864,185,364 |
| ARCHITECTURAL SERVICES | 54131 | 984 | 285,039,767 |
| ENGINEERING SERVICES | 54133 | 1,634 | 1,741,784,441 |
| OTHER RELATED SERVICES | 54132, 54134-54138 | 863 | 151,954,683 |
| SPECIALIZED DESIGN SERVICES | 5414 | 1,674 | 172,390,394 |
| COMPUTER SYSTEM DESIGN SERVICES | 5415 | 3,912 | 2,920,835,511 |
| CONSULTING SERVICES | 5416 | 6,177 | 1,706,812,098 |
| SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES | 5417 | 426 | 614,146,134 |
| ADVERTISING & PUBLIC RELATIONS | 5418 | 934 | 342,777,641 |
| OTHER PROFESSIONAL SERVICES | 5419 | 3,216 | 762,697,454 |
| <u>MANAGEMENT SERVICES</u> | <u>55</u> | <u>231</u> | <u>65,261,320</u> |
| ADMINISTRATIVE & SUPPORT SERVICES | 561 | 12,421 | 2,982,538,049 |
| EMPLOYMENT SERVICES | 5613 | 847 | 522,296,105 |
| TRAVEL SERVICES | 5615 | 301 | 129,061,135 |
| INVESTIGATION & SECURITY SERVICES | 5616 | 636 | 212,290,464 |
| BUILDING SERVICES & JANITORIAL | 5617 | 7,081 | 493,387,795 |
| OTHER | 5611, 5612, 5614, 5619 | 3,556 | 1,625,502,550 |
| WASTE TREATMENT/ COLLECTION | 562 | 480 | 784,878,595 |
| <u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u> | <u>61</u> | <u>2,209</u> | <u>539,468,178</u> |
| <u>HEALTH SERVICES</u> | <u>62</u> | <u>13,893</u> | <u>8,895,498,085</u> |
| AMBULATORY HEALTH CARE SERVICES | 621 | 12,194 | 4,737,804,693 |
| PHYSICIANS | 6211 | 3,055 | 1,898,919,948 |
| DENTISTS | 6212 | 3,259 | 803,686,264 |
| OTHER HEALTH PRACTITIONERS | 6213 | 4,874 | 609,285,222 |
| OUTPATIENT CARE CENTERS | 6214 | 523 | 718,237,007 |
| MEDICAL & DIAGNOSTIC LABORATORIES | 6215 | 171 | 316,421,693 |
| HOME HEALTH CARE | 6216 | 168 | 203,524,364 |
| OTHER AMBULATORY HEALTH CARE | 6219 | 144 | 187,730,195 |
| HOSPITALS | 622 | 100 | 3,384,823,974 |
| NURSING & RETIREMENT HOMES | 623 | 518 | 538,389,062 |
| SOCIAL SERVICES & DAY CARE | 624 | 1,081 | 234,480,356 |
| <u>ARTS, ENTERTAINMENT, & RECREATION</u> | <u>71</u> | <u>3,005</u> | <u>595,530,855</u> |
| PERFORMING ARTS, SPECTATOR SPORTS | 711 | 1,013 | 150,876,993 |
| MUSEUMS, HISTORICAL SITES, ETC. | 712 | 64 | 12,063,087 |
| AMUSEMENT, GAMBLING, RECREATION | 713 | 1,928 | 432,590,775 |
| ACCOMMODATIONS | 721 | 1,974 | 548,890,601 |
| RESTAURANTS, FOOD SERVICES | 7223, 7225 | 11,617 | 3,272,867,850 |
| DRINKING PLACES | 7224 | 1,245 | 215,275,447 |
| AUTO REPAIR & SERVICES | 8111 | 4,949 | 606,002,145 |
| OTHER REPAIR SERVICES | 8112, 8113, 8114 | 3,367 | 400,973,319 |
| PERSONAL SERVICES | 812 | 6,564 | 664,716,571 |
| PERSONAL CARE (BARBER, BEAUTY, ETC.) | 8121 | 4,124 | 227,939,532 |
| DEATH CARE SERVICES | 8122 | 191 | 47,625,286 |
| LAUNDRY & DRY CLEANING | 8123 | 801 | 97,193,225 |
| OTHER PERSONAL SERVICES | 8129 | 1,448 | 291,958,528 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATIONS | 813, 814 | 775 | 126,342,329 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92,00</u> | <u>228</u> | <u>122,096,837</u> |
| TOTAL ALL INDUSTRIES | | 193,845 | \$156,473,253,722 |