

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	2ND QUARTER 2006	2ND QUARTER 2007	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,767</u>	<u>\$860,674,617</u>	<u>\$828,575,239</u>	<u>-3.7%</u>
CROP & ANIMAL PRODUCTION	111,112	445	184,167,909	200,622,019	8.9
FORESTRY & LOGGING	113	694	518,285,050	496,394,085	-4.2
FISHING & HUNTING	114	126	33,377,529	27,307,439	-18.2
AG & FORESTRY SUPPORT ACTIVITIES	115	502	124,844,129	104,251,696	-16.5
<u>MINING</u>	<u>21</u>	<u>155</u>	<u>217,588,002</u>	<u>184,586,874</u>	<u>-15.2</u>
SAND & GRAVEL, QUARRYING	2123	112	119,054,862	121,855,552	2.4
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	43	98,533,140	62,731,322	-36.3
<u>UTILITIES</u>	<u>22</u>	<u>642</u>	<u>2,339,855,310</u>	<u>2,546,814,209</u>	<u>8.8</u>
ELECTRIC POWER GENERATION & TRANS.	2211	90	1,664,898,831	1,816,682,341	9.1
NATURAL GAS DISTRIBUTION	2212	12	112,595,536	108,882,430	-3.3
WATER & SEWER	2213	540	562,360,943	621,249,438	10.5
<u>CONSTRUCTION</u>	<u>23</u>	<u>34,621</u>	<u>10,029,196,102</u>	<u>12,269,490,903</u>	<u>22.3</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,164	2,006,707,109	2,520,758,644	25.6
NONRESIDENTIAL BUILDING	2362	809	1,947,239,027	2,394,636,497	23
HEAVY CONSTRUCTION & HIGHWAYS	237	1,372	1,191,148,960	1,588,418,713	33.4
SPECIAL TRADE CONTRACTORS	238	22,276	4,884,100,521	5,765,677,049	18
PLUMBING & HEATING	23822	2,555	959,322,800	1,091,587,478	13.8
PAINTING	23832	2,609	177,583,366	197,724,553	11.3
ELECTRICAL	23821	2,436	901,386,152	1,160,456,125	28.7
MASONRY/DRYWALL	23814, 23831	1,667	451,553,866	505,175,123	11.9
ROOFING	23816	873	253,237,373	326,192,813	28.8
OTHER CONTRACTORS	238 not listed above	12,136	2,141,016,964	2,484,540,957	16
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,728</u>	<u>32,077,064,929</u>	<u>33,989,579,158</u>	<u>6</u>
FOOD PRODUCTS	311	639	1,972,730,765	2,163,057,240	9.6
MILLING OF GRAINS	3112	11	65,196,247	72,124,248	10.6
FRUITS & VEGETABLES	3114	39	371,139,421	353,124,008	-4.9
DAIRY PRODUCTS	3115	12	281,929,015	222,028,311	-21.2
MEAT PRODUCTS	3116	70	175,882,961	298,400,507	69.7
SEAFOOD PRODUCTS	3117	58	531,968,539	578,315,216	8.7
BAKERY PRODUCTS	3118	289	219,836,943	207,444,340	-5.6
OTHER FOOD ITEMS	3111, 3113, 3119	160	326,777,639	431,620,610	32.1
BEVERAGES	312	298	616,586,074	622,849,567	1
TEXTILES	313,314	195	239,480,672	298,381,613	24.6
APPAREL	315	90	43,236,021	41,934,242	-3
LEATHER & ALLIED PRODUCTS	316	26	21,758,484	24,825,370	14.1
LUMBER & WOOD PRODUCTS	321	482	2,302,772,910	2,429,287,042	5.5
SAWMILLS	3211	93	722,907,579	846,966,362	17.2
PLYWOOD & TRUSSES	3212	56	323,597,752	301,695,314	-6.8
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	333	1,256,267,579	1,280,625,366	1.9
PAPER PRODUCTS	322	92	1,114,408,276	1,724,677,858	54.8
PULP & PAPER MILLS	3221	29	615,206,773	1,107,642,499	80
OTHER PAPER PRODUCTS	3222	63	499,201,503	617,035,359	23.6
COMMERCIAL PRINTING	323	656	303,459,052	351,694,118	15.9
PETROLEUM & COAL PRODUCTS	324	27	5,867,448,343	5,102,040,910	-13
PETROLEUM REFINING	32411	8	5,718,853,180	4,947,400,493	-13.5
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	19	148,595,163	154,640,417	4.1
CHEMICALS	325	224	724,253,734	696,604,458	-3.8
CHEMICALS	3251	27	169,887,846	170,602,495	0.4
PESTICIDES & FERTILIZERS	3253	24	58,204,048	56,017,778	-3.8
PHARMACEUTICALS	3254	41	123,842,053	102,491,502	-17.2
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	132	372,319,787	367,492,683	-1.3
PLASTICS & RUBBER PRODUCTS	326	160	624,688,068	624,717,395	0
NONMETALLIC MINERALS	327	228	734,327,293	790,730,691	7.7
PRIMARY METALS	331	120	999,830,199	1,178,117,880	17.8
IRON & STEEL MILLS	3311, 3312	50	297,282,332	328,243,768	10.4
ALUMINUM SMELTING	3313	19	371,668,508	505,452,942	36

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	2ND QUARTER 2006	2ND QUARTER 2007	PERCENT CHANGE
OTHER NONFERROUS METALS	3314	9	92,026,887	66,976,529	-27.2
FOUNDRIES	3315	42	238,852,472	277,444,641	16.2
FABRICATED METAL PRODUCTS	332	878	1,061,286,925	1,119,508,860	5.5
MACHINERY	333	533	1,312,787,631	1,531,704,703	16.7
FARM & CONSTRUCTION IMPLEMENTS	3331	50	110,430,709	150,250,469	36.1
INDUSTRIAL MACHINERY	3332	95	203,684,390	212,235,989	4.2
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	388	998,672,532	1,169,218,245	17.1
COMPUTERS & ELECTRONICS	334	436	2,255,049,520	2,399,711,398	6.4
COMPUTER HARDWARE	3341	34	262,895,576	272,595,225	3.7
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	45	214,777,820	183,858,638	-14.4
AUDIO & VIDEO EQUIPMENT	3343	17	29,085,257	32,477,618	11.7
SEMICONDUCTORS	3344	63	676,630,750	825,471,064	22
INSTRUMENTS	3345	155	995,469,516	1,009,082,477	1.4
SOFTWARE REPRODUCTION	334611	108	67,034,025	72,654,728	8.4
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	14	9,156,576	3,571,648	-61
ELECTRICAL EQUIPMENT & APPLIANCES	335	108	296,383,528	305,787,635	3.2
LIGHTING EQUIPMENT	3351	16	21,498,605	28,040,218	30.4
HOUSEHOLD APPLIANCES	3352	12	58,463,074	4,609,073	-92.1
OTHER ELECTRIC EQUIPMENT	3353, 3359	80	216,421,849	273,138,344	26.2
TRANSPORTATION EQUIPMENT	336	510	10,170,271,520	11,029,111,846	8.4
MOTOR VEHICLES & PARTS	3361, 3362, 3363	110	477,813,381	395,250,738	-17.3
AIRCRAFT, AEROSPACE & PARTS	3364	131	9,294,290,944	10,203,588,831	9.8
SHIPS & BOATS	3366	240	377,799,910	416,120,846	10.1
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	29	20,367,285	14,151,431	-30.5
FURNITURE & RELATED PRODUCTS	337	705	383,564,227	413,004,713	7.7
OTHER MANUFACTURING	339	1,321	1,032,741,687	1,141,831,619	10.6
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,838</u>	<u>26,266,367,000</u>	<u>29,917,823,539</u>	<u>13.9</u>
DURABLE GOODS	423	6,943	13,804,222,499	15,616,023,000	13.1
MOTOR VEHICLES & PARTS	4231	566	2,019,189,121	2,065,636,876	2.3
FURNITURE & HOME FURNISHINGS	4232	349	317,144,733	323,652,033	2.1
LUMBER & CONSTRUCTION MATERIALS	4233	545	1,599,461,956	1,674,462,230	4.7
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,271	2,521,664,662	2,741,937,651	8.7
ELECTRICAL EQUIPMENT	4236	854	1,919,094,988	2,043,687,430	6.5
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	405	695,077,233	773,914,982	11.3
MACHINERY & EQUIPMENT	4238	1,590	2,623,487,052	2,942,947,468	12.2
OTHER DURABLE GOODS	4235, 4239	1,363	2,109,102,754	3,049,784,330	44.6
NONDURABLE GOODS:	424	5,593	12,250,445,879	14,033,173,848	14.6
PAPER & PAPER PRODUCTS	4241	244	612,178,191	454,705,424	-25.7
DRUGS & SUNDRIES	4242	243	1,667,664,265	1,673,622,750	0.4
APPAREL	4243	292	583,882,470	639,736,368	9.6
FOOD PRODUCTS	4244	1,282	4,519,539,159	5,108,143,474	13
FARM PRODUCTS	4245	64	123,442,126	130,565,180	5.8
CHEMICALS & PLASTICS	4246	330	757,712,081	807,739,377	6.6
PETROLEUM PRODUCTS	4247	150	727,771,799	1,762,151,028	142.1
OTHER NONDURABLE GOODS	4248, 4249	2,988	3,258,255,788	3,456,510,247	6.1
ELECTRONIC MARKETS, AGENTS, BROKERS	425	301	211,698,622	268,625,308	26.9
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,918</u>	<u>26,410,814,360</u>	<u>28,053,151,092</u>	<u>6.2</u>
MOTOR VEHICLES & PARTS	441	2,929	5,459,101,828	5,594,934,031	2.5
NEW & USED AUTO DEALERS	4411	1,374	4,147,324,709	4,228,555,723	2
RV, BOAT, MOTORCYCLE DEALERS	4412	586	717,774,054	745,675,858	3.9
AUTOMOTIVE PARTS & TIRES	4413	969	594,003,065	620,702,450	4.5
FURNITURE & HOME FURNISHINGS	442	1,449	865,114,423	936,454,739	8.2
ELECTRONICS & APPLIANCES	443	1,813	1,249,890,935	1,296,566,363	3.7
HOUSEHOLD APPLIANCES	443111	248	166,030,336	183,904,024	10.8
RADIO, TV & OTHER ELECTRONICS	443112	411	368,311,528	399,305,029	8.4
COMPUTERS & SOFTWARE	44312	1,122	691,827,914	689,980,547	-0.3
CAMERAS & PHOTO SUPPLY	44313	32	23,721,157	23,376,763	-1.5

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	2ND QUARTER 2006	2ND QUARTER 2007	PERCENT CHANGE
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,069	2,438,024,251	2,394,751,417	-1.8
BUILDING MATERIALS	4441	1,410	2,150,816,243	2,086,434,683	-3
LAWN & GARDEN SUPPLIES	4442	659	287,208,008	308,316,734	7.3
FOOD & BEVERAGES (OFF-PREMISES)	445	2,757	2,894,724,782	3,145,856,269	8.7
GROCERY & CONVENIENCE STORES	4451	1,892	2,731,119,894	2,951,360,693	8.1
OTHER FOOD STORES/SPECIALTY FOODS	4452	610	141,468,852	166,746,546	17.9
BEER, WINE AND LIQUOR STORES	4453	255	22,136,036	27,749,030	25.4
DRUG STORES & PERSONAL CARE STORES	446	1,154	1,171,783,323	1,248,456,967	6.5
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,550	2,496,978,436	2,607,864,081	4.4
APPAREL & ACCESSORIES	448	1,902	1,191,047,154	1,286,570,505	8
CLOTHING STORES	4481	1,256	885,833,733	970,262,314	9.5
SHOE STORES	4482	155	97,683,633	100,091,533	2.5
JEWELRY & LUGGAGE STORES	4483	491	207,529,788	216,216,658	4.2
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,919	632,349,871	664,572,150	5.1
SPORTING GOODS	45111	838	326,577,578	356,000,576	9
HOBBY & TOY STORES	45112	235	69,413,769	72,581,036	4.6
SEWING SUPPLIES	45113	141	36,454,378	37,223,530	2.1
MUSICAL INSTRUMENTS	45114	144	36,786,687	38,550,075	4.8
BOOK, PERIODICAL & MUSIC STORES	45121	380	114,476,843	114,645,423	0.1
TAPES & CDs	45122	181	48,640,616	45,571,510	-6.3
DEPARTMENT STORES	4521	23	796,664,201	786,656,733	-1.3
GENERAL MERCHANDISE STORES	4529	249	3,047,884,731	3,410,615,767	11.9
E-COMMERCE & MAIL ORDER	4541	735	1,180,257,406	1,590,164,965	34.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,369	2,986,993,019	3,089,687,105	3.4
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,257</u>	<u>2,119,291,535</u>	<u>2,243,166,390</u>	<u>5.8</u>
AIR TRANSPORTATION	481	72	27,167,263	54,296,483	99.9
RAILROADS	482	11	56,212,291	57,734,581	2.7
WATER TRANSPORTATION	483	34	128,858,685	88,451,664	-31.4
TRUCK TRANSPORTATION	484	2,441	929,043,479	961,993,795	3.5
TRANSIT & GROUND PASSENGER TRANSPORT	485	252	108,211,502	104,075,438	-3.8
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,447	869,798,315	976,614,429	12
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>179</u>	<u>138,189,220</u>	<u>139,978,076</u>	<u>1.3</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,837</u>	<u>4,110,390,521</u>	<u>4,010,013,353</u>	<u>-2.4</u>
PUBLISHING (EXCEPT INTERNET)	511	695	872,033,924	769,640,837	-11.7
NEWSPAPERS	51111	124	242,595,960	238,799,521	-1.6
BOOKS & PERIODICALS	51112, 51113	300	110,554,470	105,455,261	-4.6
SOFTWARE	5112	204	473,648,543	377,715,015	-20.3
OTHER PUBLISHERS	51114, 51119	67	45,234,951	47,671,040	5.4
MOTION PICTURE PRODUCTION	512	521	158,687,796	164,208,046	3.5
RADIO & TV BROADCASTING, CABLE TV	515	122	255,124,062	266,012,558	4.3
INTERNET PUBLISHING & BROADCASTING	516	11	760,873	983,998	29.3
TELEPHONE & TELECOMMUNICATIONS	517	598	2,318,237,109	2,208,008,312	-5
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	802	441,506,833	541,211,695	23
OTHER INFORMATION SERVICES	519	88	64,039,924	59,947,907	-6
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,975</u>	<u>9,719,175,374</u>	<u>9,667,895,220</u>	<u>-0.5</u>
BANKS & CREDIT UNIONS	522	2,070	5,015,569,013	4,764,304,774	-5
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,074	962,491,315	988,530,872	2.7
INSURANCE AGENTS & BROKERS	524	2,180	1,564,966,885	1,530,298,178	-2.2
REAL ESTATE AGENTS & BROKERS	531	3,810	1,154,115,089	1,264,749,249	9.6
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,799	1,012,655,381	1,113,213,595	9.9
LESSORS OF NONFINANCIAL INTANGIBLES	533	42	9,377,691	8,798,552	-27.5
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>82,616</u>	<u>23,222,329,925</u>	<u>25,868,466,857</u>	<u>11.4</u>
LEGAL SERVICES	5411	4,091	1,036,967,801	1,076,205,956	3.8
ACCOUNTING SERVICES	5412	2,372	487,088,408	581,910,087	19.5
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,272	1,993,512,880	2,280,427,801	14.4
COMPUTER SYSTEM DESIGN SERVICES	5415	2,712	1,419,600,751	1,603,965,846	13
CONSULTING SERVICES	5416	4,958	1,159,019,921	1,275,948,781	10.1

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	2ND QUARTER 2006	2ND QUARTER 2007	PERCENT CHANGE
ADVERTISING & PUBLIC RELATIONS	5418	915	295,264,373	344,821,395	16.8
OTHER PROFESSIONAL SERVICES	5417, 5419	3,411	1,060,956,114	1,206,451,366	13.7
MANAGEMENT SERVICES	55	63	36,518,654	56,738,812	55.4
ADMINISTRATIVE & SUPPORT SERVICES	561	11,864	3,033,365,951	3,349,850,415	10.4
EMPLOYMENT SERVICES	5613	599	561,085,831	653,517,531	16.5
TRAVEL SERVICES	5615	283	275,540,780	289,812,435	5.2
INVESTIGATION & SECURITY SERVICES	5616	578	163,598,286	187,329,406	14.5
BUILDING SERVICES & JANITORIAL	5617	3,686	1,480,110,307	1,597,670,353	7.9
OTHER	5611, 5612, 5614, 5619	6,718	553,030,747	621,520,690	12.4
WASTE TREATMENT/ COLLECTION	562	493	717,841,397	822,931,727	14.6
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,624	247,207,884	301,352,790	21.9
HEALTH SERVICES	62	12,316	5,962,472,873	6,812,872,585	14.3
PHYSICIANS	6211	2,981	1,444,348,711	1,526,340,129	5.7
DENTISTS	6212	3,003	673,713,812	722,895,369	7.3
OTHER PRACTITIONERS	6213	3,940	442,129,459	500,855,540	13.3
HOSPITALS	622	155	1,870,567,710	2,121,955,916	13.4
NURSING & RETIREMENT HOMES	623	427	350,540,607	381,215,577	8.8
SOCIAL SERVICES & DAY CARE	624	870	152,730,889	172,135,732	12.7
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	940	1,028,441,685	1,387,474,322	34.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,555	631,484,957	646,992,939	2.5
PERFORMING ARTS, SPECTATOR SPORTS	711	1,004	280,986,757	268,864,924	-4.3
MUSEUMS, HISTORICAL SITES, ETC.	712	68	15,648,398	17,113,164	9.4
AMUSEMENT, GAMBLING, RECREATION	713	1,483	334,849,802	361,014,851	7.8
ACCOMMODATIONS	721	1,764	519,385,759	583,969,639	12.4
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,266	2,610,638,418	2,818,810,405	8
DRINKING PLACES	7224	1,083	127,356,565	150,094,502	17.9
AUTO REPAIR & SERVICES	8111	4,904	637,367,557	649,078,205	1.8
OTHER REPAIR SERVICES	8112, 8113, 8114	3,465	377,361,374	396,583,633	5.1
PERSONAL SERVICES	812	6,526	690,142,153	712,944,621	3.3
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,220	177,749,202	199,955,839	12.5
LAUNDRY & DRY CLEANING	8123	870	97,318,026	102,731,309	5.6
OTHER PERSONAL SERVICES	8122, 8129	2,436	415,074,925	410,257,473	-1.2
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	719	108,479,261	119,350,056	10
PUBLIC ADMINISTRATION, OTHER	92,00	243	70,296,874	77,165,296	9.8
TOTAL ALL INDUSTRIES		188,544	\$137,510,949,066	\$149,719,681,354	8.9%