

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,212</u>	<u>\$25,596,084</u>	<u>1,221</u>	<u>\$46,985,197</u>
MOTOR VEHICLES & PARTS	441	68	3,855,504	58	3,196,321
NEW & USED AUTO DEALERS	4411	12	873,434	13	1,388,368
RV, BOAT, MOTORCYCLE DEALERS	4412	7	4,924	14	607,236
AUTOMOTIVE PARTS & TIRE	4413	49	2,977,146	31	1,200,717
FURNITURE & HOME FURNISHING	442	54	295,362	60	672,142
ELECTRONICS & APPLIANCE STORES	443	98	1,135,988	101	1,047,659
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	2,829,544	50	2,194,098
BUILDING MATERIALS	4441	54	2,330,356	41	1,600,011
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	499,188	9	594,087
FOOD & BEVERAGE STORES	445	22	1,105,668	20	2,337,436
GROCERY & CONVENIENCE STORES	4451	10	1,094,695	6	2,172,143
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	10,973	14	165,293
DRUG/HEALTH STORES	446	93	366,714	118	2,914,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	4,786,707	D	D
APPAREL & ACCESSORIES	448	109	305,305	114	398,561
CLOTHING & SHOE STORES	4481, 4482	102	302,518	107	393,470
JEWELRY & LUGGAGE STORES	4483	7	2,787	7	5,091
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	264,838	106	724,757
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	183,615	77	646,266
BOOK STORES & NEWS DEALERS	4512	32	81,223	29	78,491
GENERAL MERCHANDISE STORES	452	16	6,745,623	25	30,528,302
DEPARTMENT STORES	4521	4	69,530	4	50,314
GENERAL MERCHANDISE STORES	4529	12	6,676,093	21	30,477,988
E-COMMERCE & MAIL ORDER	4541	157	1,133,844	166	1,215,074
MISCELLANEOUS RETAILERS	453, 4542, 4543	404	2,770,987	402	1,751,415
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>269,284</u>	<u>3</u>	<u>8,445</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>30,041</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>39,667</u>	<u>3</u>	<u>23,989</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>381</u>	<u>17,689,656</u>	<u>260</u>	<u>9,346,772</u>
CONSTRUCTION OF BUILDINGS	236	66	8,589,902	64	3,722,760
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,922,915	13	1,034,638
SPECIAL TRADE CONTRACTORS	238	287	7,176,839	183	4,589,374
<u>MANUFACTURING</u>	<u>31-33</u>	<u>164</u>	<u>1,880,796</u>	<u>161</u>	<u>1,753,395</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>618</u>	<u>11,419,956</u>	<u>637</u>	<u>4,251,070</u>
DURABLE GOODS	423	435	9,032,571	449	2,928,487
NONDURABLE GOODS	424	179	2,332,280	185	1,312,607
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	55,105	3	9,976
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>506,296</u>	<u>8</u>	<u>212,575</u>
<u>INFORMATION</u>	<u>51</u>	<u>195</u>	<u>2,868,923</u>	<u>201</u>	<u>2,800,606</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>642,965</u>	<u>42</u>	<u>300,300</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>123</u>	<u>2,393,378</u>	<u>103</u>	<u>1,124,148</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>152</u>	<u>1,067,527</u>	<u>156</u>	<u>601,225</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>202</u>	<u>1,334,379</u>	<u>174</u>	<u>1,644,554</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>12</u>	<u>318,847</u>	<u>14</u>	<u>589,221</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>61</u>	<u>6,663,875</u>	<u>43</u>	<u>8,512,815</u>
ACCOMMODATIONS	721	9	1,209,930	9	1,905,007
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	52	5,453,945	34	6,607,808
<u>OTHER SERVICES</u>	<u>81</u>	<u>139</u>	<u>3,116,215</u>	<u>94</u>	<u>1,247,096</u>
REPAIR & MAINTENANCE	811	101	2,695,646	54	833,695
PERSONAL SERVICE	812	28	391,092	25	277,545
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	29,477	15	135,856
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>18,909</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,349</b>	<b>\$75,856,798</b>	<b>3,124</b>	<b>\$79,417,171</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,646</u>	<u>\$485,695,826</u>	<u>2,836</u>	<u>\$195,040,574</u>
MOTOR VEHICLES & PARTS	441	215	118,620,189	157	42,926,005
NEW & USED AUTO DEALERS	4411	64	90,076,163	34	31,728,745
RV, BOAT, MOTORCYCLE DEALERS	4412	38	14,678,847	31	4,735,796
AUTOMOTIVE PARTS & TIRE	4413	113	13,865,179	92	6,461,464
FURNITURE & HOME FURNISHING	442	161	18,810,841	137	7,864,358
ELECTRONICS & APPLIANCE STORES	443	338	23,457,959	255	4,415,819
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	197	44,037,308	161	33,155,257
BUILDING MATERIALS	4441	144	39,553,383	121	31,800,771
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	4,483,925	40	1,354,486
FOOD & BEVERAGE STORES	445	104	23,700,119	103	18,609,398
GROCERY & CONVENIENCE STORES	4451	41	20,396,293	39	14,988,219
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	3,303,826	64	3,621,179
DRUG/HEALTH STORES	446	328	16,887,538	246	5,467,972
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	14,617,639	32	7,338,182
APPAREL & ACCESSORIES	448	315	35,193,627	254	8,375,888
CLOTHING & SHOE STORES	4481, 4482	272	32,188,271	223	7,565,092
JEWELRY & LUGGAGE STORES	4483	43	3,005,356	31	810,796
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	316	19,559,820	252	8,431,218
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	236	16,113,110	194	6,821,287
BOOK STORES & NEWS DEALERS	4512	80	3,446,710	58	1,609,931
GENERAL MERCHANDISE STORES	452	43	119,060,855	26	33,797,128
DEPARTMENT STORES	4521	10	35,125,200	6	9,169,156
GENERAL MERCHANDISE STORES	4529	33	83,935,655	20	24,627,972
E-COMMERCE & MAIL ORDER	4541	336	13,351,351	289	5,965,282
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,251	38,398,580	924	18,694,067
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>390,384</u>	<u>29</u>	<u>551,901</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>239,047</u>	<u>8</u>	<u>334,728</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>718,874</u>	<u>14</u>	<u>290,566</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,488</u>	<u>152,435,890</u>	<u>1,150</u>	<u>128,228,068</u>
CONSTRUCTION OF BUILDINGS	236	415	82,379,990	373	73,354,558
HEAVY CONSTRUCTION & HIGHWAYS	237	58	7,727,049	55	13,397,281
SPECIAL TRADE CONTRACTORS	238	1,015	62,328,851	722	41,476,229
<u>MANUFACTURING</u>	<u>31-33</u>	<u>744</u>	<u>17,476,143</u>	<u>586</u>	<u>15,292,159</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,988</u>	<u>63,777,809</u>	<u>1,478</u>	<u>40,321,891</u>
DURABLE GOODS	423	1,432	50,398,176	1,042	31,214,845
NONDURABLE GOODS	424	542	13,264,539	427	9,036,029
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	115,094	9	71,017
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>1,110,944</u>	<u>40</u>	<u>1,662,232</u>
<u>INFORMATION</u>	<u>51</u>	<u>495</u>	<u>39,702,541</u>	<u>394</u>	<u>20,603,317</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>7,409,187</u>	<u>92</u>	<u>1,540,095</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>339</u>	<u>17,887,264</u>	<u>299</u>	<u>17,021,076</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>597</u>	<u>19,238,002</u>	<u>440</u>	<u>7,138,011</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>777</u>	<u>21,912,981</u>	<u>541</u>	<u>15,428,633</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>88</u>	<u>9,318,880</u>	<u>81</u>	<u>6,906,732</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>409</u>	<u>105,199,485</u>	<u>418</u>	<u>86,147,957</u>
ACCOMMODATIONS	721	45	17,496,325	177	40,629,909
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	364	87,703,160	241	45,518,048
<u>OTHER SERVICES</u>	<u>81</u>	<u>513</u>	<u>24,736,272</u>	<u>356</u>	<u>12,688,005</u>
REPAIR & MAINTENANCE	811	344	20,103,715	245	10,671,695
PERSONAL SERVICE	812	133	4,158,791	79	1,705,540
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	473,766	32	310,770
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>74,783</u>	<u>8</u>	<u>76,512</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,305</b>	<b>\$967,324,312</b>	<b>8,770</b>	<b>\$549,272,457</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,574</u>	<u>\$152,010,621</u>	<u>4,785</u>	<u>\$743,929,321</u>
MOTOR VEHICLES & PARTS	441	120	31,388,375	239	157,958,797
NEW & USED AUTO DEALERS	4411	23	24,208,010	59	124,416,889
RV, BOAT, MOTORCYCLE DEALERS	4412	19	1,635,242	37	8,533,266
AUTOMOTIVE PARTS & TIRE	4413	78	5,545,123	143	25,008,642
FURNITURE & HOME FURNISHING	442	112	4,173,360	234	30,471,785
ELECTRONICS & APPLIANCE STORES	443	218	4,274,772	435	25,600,757
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	22,166,924	295	98,952,892
BUILDING MATERIALS	4441	108	19,002,885	214	88,674,812
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	3,164,039	81	10,278,080
FOOD & BEVERAGE STORES	445	70	13,814,152	198	52,251,770
GROCERY & CONVENIENCE STORES	4451	25	12,947,385	91	47,505,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	866,767	107	4,745,881
DRUG/HEALTH STORES	446	205	6,598,730	410	34,541,830
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	5,829,596	102	25,582,277
APPAREL & ACCESSORIES	448	234	2,520,336	381	33,899,018
CLOTHING & SHOE STORES	4481, 4482	206	2,276,549	329	30,926,056
JEWELRY & LUGGAGE STORES	4483	28	243,787	52	2,972,962
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	246	4,217,447	366	17,544,944
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	192	3,558,248	285	14,790,894
BOOK STORES & NEWS DEALERS	4512	54	659,199	81	2,754,050
GENERAL MERCHANDISE STORES	452	29	39,486,895	47	172,982,437
DEPARTMENT STORES	4521	6	3,361,406	9	34,476,124
GENERAL MERCHANDISE STORES	4529	23	36,125,489	38	138,506,313
E-COMMERCE & MAIL ORDER	4541	296	6,168,199	432	30,123,969
MISCELLANEOUS RETAILERS	453, 4542, 4543	863	11,371,835	1,646	64,018,845
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>701,715</u>	<u>41</u>	<u>485,394</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>120,879</u>	<u>7</u>	<u>690,823</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>52,087</u>	<u>13</u>	<u>2,021,001</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>822</u>	<u>55,861,805</u>	<u>3,121</u>	<u>349,274,124</u>
CONSTRUCTION OF BUILDINGS	236	255	28,361,925	966	152,139,117
HEAVY CONSTRUCTION & HIGHWAYS	237	38	3,959,040	100	27,703,658
SPECIAL TRADE CONTRACTORS	238	529	23,540,840	2,055	169,431,349
<u>MANUFACTURING</u>	<u>31-33</u>	<u>473</u>	<u>5,086,971</u>	<u>1,028</u>	<u>25,123,780</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,297</u>	<u>15,550,237</u>	<u>2,502</u>	<u>103,834,394</u>
DURABLE GOODS	423	909	11,832,954	1,768	83,585,035
NONDURABLE GOODS	424	382	3,691,511	712	20,041,422
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	25,772	22	207,937
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>1,173,641</u>	<u>101</u>	<u>5,037,832</u>
<u>INFORMATION</u>	<u>51</u>	<u>371</u>	<u>13,642,210</u>	<u>630</u>	<u>83,530,270</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>1,660,389</u>	<u>142</u>	<u>16,730,353</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>208</u>	<u>3,927,508</u>	<u>430</u>	<u>42,019,781</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>369</u>	<u>4,301,306</u>	<u>906</u>	<u>27,929,454</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>494</u>	<u>7,229,693</u>	<u>1,348</u>	<u>51,467,932</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>63</u>	<u>1,548,344</u>	<u>164</u>	<u>17,114,202</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>300</u>	<u>53,837,083</u>	<u>722</u>	<u>190,503,010</u>
ACCOMMODATIONS	721	99	18,814,292	43	25,970,651
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	201	35,022,791	679	164,532,359
<u>OTHER SERVICES</u>	<u>81</u>	<u>362</u>	<u>11,199,820</u>	<u>1,023</u>	<u>47,833,428</u>
REPAIR & MAINTENANCE	811	259	9,793,380	670	39,446,090
PERSONAL SERVICE	812	74	1,081,822	303	7,791,109
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	324,618	50	596,229
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>210,512</u>	<u>12</u>	<u>316,440</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,504</b>	<b>\$328,114,821</b>	<b>16,975</b>	<b>\$1,707,841,539</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>649</b>	<b>\$3,330,984</b>	<b>2,650</b>	<b>\$211,259,428</b>
MOTOR VEHICLES & PARTS	441	24	133,323	148	67,343,914
NEW & USED AUTO DEALERS	4411	4	13,489	32	54,366,471
RV, BOAT, MOTORCYCLE DEALERS	4412	4	7,539	22	3,174,678
AUTOMOTIVE PARTS & TIRE	4413	16	112,295	94	9,802,765
FURNITURE & HOME FURNISHING	442	26	82,018	120	4,599,135
ELECTRONICS & APPLIANCE STORES	443	57	176,942	225	5,337,983
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	29	459,866	189	27,110,228
BUILDING MATERIALS	4441	22	436,120	141	22,934,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	23,746	48	4,175,596
FOOD & BEVERAGE STORES	445	7	496,374	71	13,927,355
GROCERY & CONVENIENCE STORES	4451	3	494,719	30	12,369,545
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,655	41	1,557,810
DRUG/HEALTH STORES	446	46	133,454	227	9,036,968
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	518,239	47	13,113,215
APPAREL & ACCESSORIES	448	66	33,535	204	3,244,297
CLOTHING & SHOE STORES	4481, 4482	62	32,875	183	2,340,723
JEWELRY & LUGGAGE STORES	4483	4	660	21	903,574
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	43,973	231	5,196,143
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	37,826	179	5,009,339
BOOK STORES & NEWS DEALERS	4512	24	6,147	52	186,804
GENERAL MERCHANDISE STORES	452	12	61,561	37	41,623,589
DEPARTMENT STORES	4521	4	23,705	9	10,101,499
GENERAL MERCHANDISE STORES	4529	8	37,856	28	31,522,090
E-COMMERCE & MAIL ORDER	4541	107	314,861	279	5,649,506
MISCELLANEOUS RETAILERS	453, 4542, 4543	206	876,838	872	15,077,095
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>28,856</b>	<b>24</b>	<b>410,267</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>629,407</b>
<b>UTILITIES</b>	<b>22</b>	<b>0</b>	<b>0</b>	<b>11</b>	<b>168,002</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>131</b>	<b>5,142,047</b>	<b>1,263</b>	<b>70,037,390</b>
CONSTRUCTION OF BUILDINGS	236	34	1,494,530	280	23,830,821
HEAVY CONSTRUCTION & HIGHWAYS	237	7	1,882,305	69	19,035,200
SPECIAL TRADE CONTRACTORS	238	90	1,765,212	914	27,171,369
<b>MANUFACTURING</b>	<b>31-33</b>	<b>51</b>	<b>402,528</b>	<b>503</b>	<b>9,222,383</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>259</b>	<b>2,420,826</b>	<b>1,449</b>	<b>24,422,946</b>
DURABLE GOODS	423	172	1,864,057	1,045	19,095,803
NONDURABLE GOODS	424	83	550,265	392	5,310,317
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,504	12	16,826
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>6</b>	<b>53,945</b>	<b>50</b>	<b>1,270,104</b>
<b>INFORMATION</b>	<b>51</b>	<b>112</b>	<b>640,700</b>	<b>385</b>	<b>17,990,042</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>22</b>	<b>26,995</b>	<b>98</b>	<b>2,551,510</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>59</b>	<b>459,720</b>	<b>271</b>	<b>9,265,044</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>71</b>	<b>404,839</b>	<b>397</b>	<b>5,279,670</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>86</b>	<b>929,849</b>	<b>552</b>	<b>6,234,355</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>136,894</b>	<b>48</b>	<b>3,134,670</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>20</b>	<b>1,316,508</b>	<b>223</b>	<b>46,768,587</b>
ACCOMMODATIONS	721	6	561,155	37	7,615,898
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	755,353	186	39,152,689
<b>OTHER SERVICES</b>	<b>81</b>	<b>49</b>	<b>767,101</b>	<b>370</b>	<b>12,074,147</b>
REPAIR & MAINTENANCE	811	27	694,216	273	9,819,825
PERSONAL SERVICE	812	12	64,814	68	1,590,847
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	8,071	29	663,475
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>22,479</b>	<b>11</b>	<b>258,677</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,533</b>	<b>\$16,127,636</b>	<b>8,315</b>	<b>\$420,976,629</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,656</u>	<u>\$126,310,415</u>	<u>787</u>	<u>\$5,795,384</u>
MOTOR VEHICLES & PARTS	441	75	28,369,084	38	830,830
NEW & USED AUTO DEALERS	4411	13	23,333,597	6	274,988
RV, BOAT, MOTORCYCLE DEALERS	4412	15	2,036,989	7	21,076
AUTOMOTIVE PARTS & TIRE	4413	47	2,998,498	25	534,766
FURNITURE & HOME FURNISHING	442	73	3,595,127	27	119,869
ELECTRONICS & APPLIANCE STORES	443	137	21,139,997	56	138,764
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	3,936,485	40	995,060
BUILDING MATERIALS	4441	80	3,623,808	29	795,761
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	312,677	11	199,299
FOOD & BEVERAGE STORES	445	41	4,562,336	12	850,700
GROCERY & CONVENIENCE STORES	4451	17	3,744,613	6	831,503
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	817,723	6	19,197
DRUG/HEALTH STORES	446	145	2,294,766	66	346,709
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	3,016,613	12	1,296,927
APPAREL & ACCESSORIES	448	156	2,676,945	81	85,771
CLOTHING & SHOE STORES	4481, 4482	137	2,070,030	77	84,328
JEWELRY & LUGGAGE STORES	4483	19	606,915	4	1,443
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	4,708,722	80	64,611
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	4,678,426	59	55,984
BOOK STORES & NEWS DEALERS	4512	39	30,296	21	8,627
GENERAL MERCHANDISE STORES	452	25	36,127,791	13	60,996
DEPARTMENT STORES	4521	7	7,532,746	4	26,487
GENERAL MERCHANDISE STORES	4529	18	28,595,045	9	34,509
E-COMMERCE & MAIL ORDER	4541	212	2,305,124	131	548,727
MISCELLANEOUS RETAILERS	453, 4542, 4543	538	13,577,425	231	456,420
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>91,639</u>	<u>3</u>	<u>35,683</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>51,194</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>187,731</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>576</u>	<u>40,005,849</u>	<u>117</u>	<u>3,737,126</u>
CONSTRUCTION OF BUILDINGS	236	135	6,127,490	26	429,333
HEAVY CONSTRUCTION & HIGHWAYS	237	38	7,783,791	11	2,187,750
SPECIAL TRADE CONTRACTORS	238	403	26,094,568	80	1,120,043
<u>MANUFACTURING</u>	<u>31-33</u>	<u>263</u>	<u>4,189,857</u>	<u>61</u>	<u>392,912</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>793</u>	<u>17,062,088</u>	<u>298</u>	<u>1,212,150</u>
DURABLE GOODS	423	541	14,564,001	206	891,585
NONDURABLE GOODS	424	247	2,480,761	90	319,962
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	17,326	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>820,187</u>	<u>3</u>	<u>50,584</u>
<u>INFORMATION</u>	<u>51</u>	<u>242</u>	<u>6,667,161</u>	<u>124</u>	<u>1,114,689</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>579,893</u>	<u>36</u>	<u>55,962</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>143</u>	<u>5,902,561</u>	<u>48</u>	<u>231,753</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>227</u>	<u>17,414,695</u>	<u>82</u>	<u>184,140</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>323</u>	<u>3,798,920</u>	<u>75</u>	<u>60,090</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,900,893</u>	<u>7</u>	<u>105,214</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>83</u>	<u>11,955,996</u>	<u>29</u>	<u>1,909,071</u>
ACCOMMODATIONS	721	10	745,984	13	958,350
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	11,210,012	16	950,721
<u>OTHER SERVICES</u>	<u>81</u>	<u>155</u>	<u>2,657,412</u>	<u>46</u>	<u>391,159</u>
REPAIR & MAINTENANCE	811	107	1,942,483	27	335,367
PERSONAL SERVICE	812	31	642,220	9	37,408
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	72,709	10	18,384
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>28,949</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,586</b>	<b>\$239,625,440</b>	<b>1,721</b>	<b>\$15,281,380</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,196</u>	<u>\$177,448,852</u>	<u>405</u>	<u>\$1,650,273</u>
MOTOR VEHICLES & PARTS	441	151	96,185,598	11	230,301
NEW & USED AUTO DEALERS	4411	34	64,427,115	3	216,554
RV, BOAT, MOTORCYCLE DEALERS	4412	26	20,013,371	D	D
AUTOMOTIVE PARTS & TIRE	4413	91	11,745,112	6	12,018
FURNITURE & HOME FURNISHING	442	94	3,624,749	14	22,752
ELECTRONICS & APPLIANCE STORES	443	196	4,918,476	32	89,228
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	15,168,634	18	227,557
BUILDING MATERIALS	4441	86	13,303,469	15	201,362
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,865,165	3	26,195
FOOD & BEVERAGE STORES	445	64	9,086,103	4	247,832
GROCERY & CONVENIENCE STORES	4451	29	8,749,044	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	337,059	3	577
DRUG/HEALTH STORES	446	169	3,946,254	26	73,329
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	7,790,535	3	358,415
APPAREL & ACCESSORIES	448	213	1,954,458	38	25,009
CLOTHING & SHOE STORES	4481, 4482	196	1,836,323	38	25,009
JEWELRY & LUGGAGE STORES	4483	17	118,135	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	175	1,270,409	51	42,442
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	131	844,117	38	39,105
BOOK STORES & NEWS DEALERS	4512	44	426,292	13	3,337
GENERAL MERCHANDISE STORES	452	28	18,067,664	12	13,310
DEPARTMENT STORES	4521	4	279,374	4	8,969
GENERAL MERCHANDISE STORES	4529	24	17,788,290	8	4,341
E-COMMERCE & MAIL ORDER	4541	242	3,811,808	70	122,913
MISCELLANEOUS RETAILERS	453, 4542, 4543	725	11,624,164	126	197,185
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>1,062,598</u>	<u>7</u>	<u>8,140</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>124,921</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>74,829</u>	<u>3</u>	<u>15,967</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>947</u>	<u>65,078,282</u>	<u>85</u>	<u>1,497,903</u>
CONSTRUCTION OF BUILDINGS	236	235	31,659,616	14	147,643
HEAVY CONSTRUCTION & HIGHWAYS	237	47	2,427,824	6	162,859
SPECIAL TRADE CONTRACTORS	238	665	30,990,842	65	1,187,401
<u>MANUFACTURING</u>	<u>31-33</u>	<u>379</u>	<u>7,002,884</u>	<u>46</u>	<u>183,043</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,265</u>	<u>41,039,691</u>	<u>164</u>	<u>3,711,527</u>
DURABLE GOODS	423	880	30,986,834	117	3,525,269
NONDURABLE GOODS	424	373	9,647,962	46	186,210
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	404,895	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>2,286,917</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>322</u>	<u>11,130,419</u>	<u>80</u>	<u>405,776</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>2,575,365</u>	<u>19</u>	<u>49,389</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>225</u>	<u>10,258,617</u>	<u>49</u>	<u>628,801</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>331</u>	<u>3,336,814</u>	<u>53</u>	<u>75,665</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>471</u>	<u>6,113,616</u>	<u>46</u>	<u>59,956</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>34</u>	<u>1,504,820</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>169</u>	<u>26,154,312</u>	<u>6</u>	<u>117,049</u>
ACCOMMODATIONS	721	20	4,569,083	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	149	21,585,229	4	107,111
<u>OTHER SERVICES</u>	<u>81</u>	<u>283</u>	<u>11,698,583</u>	<u>32</u>	<u>287,643</u>
REPAIR & MAINTENANCE	811	215	9,842,267	18	222,163
PERSONAL SERVICE	812	45	1,755,213	10	65,044
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	101,103	4	436
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>930,602</u>	<u>3</u>	<u>1,334</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,791</b>	<b>\$367,822,122</b>	<b>1,002</b>	<b>\$8,715,714</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,584</u>	<u>\$170,795,335</u>	<u>2,413</u>	<u>\$117,371,239</u>
MOTOR VEHICLES & PARTS	441	167	34,918,266	117	26,046,190
NEW & USED AUTO DEALERS	4411	40	22,480,861	29	19,722,298
RV, BOAT, MOTORCYCLE DEALERS	4412	27	3,043,667	23	344,792
AUTOMOTIVE PARTS & TIRE	4413	100	9,393,738	65	5,979,100
FURNITURE & HOME FURNISHING	442	123	4,185,974	111	2,823,482
ELECTRONICS & APPLIANCE STORES	443	222	11,473,906	200	2,306,659
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	27,443,524	144	18,766,957
BUILDING MATERIALS	4441	109	20,763,155	104	16,890,424
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	6,680,369	40	1,876,533
FOOD & BEVERAGE STORES	445	80	12,705,221	85	12,934,020
GROCERY & CONVENIENCE STORES	4451	44	12,253,765	47	11,714,737
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	451,456	38	1,219,283
DRUG/HEALTH STORES	446	214	4,874,732	195	6,081,345
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	11,970,201	36	7,889,376
APPAREL & ACCESSORIES	448	206	3,880,547	192	1,630,239
CLOTHING & SHOE STORES	4481, 4482	190	3,543,146	171	1,330,863
JEWELRY & LUGGAGE STORES	4483	16	337,401	21	299,376
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	214	4,063,940	208	2,344,966
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	163	2,951,314	154	1,967,093
BOOK STORES & NEWS DEALERS	4512	51	1,112,626	54	377,873
GENERAL MERCHANDISE STORES	452	37	30,127,824	37	21,238,105
DEPARTMENT STORES	4521	7	4,425,820	6	3,947,817
GENERAL MERCHANDISE STORES	4529	30	25,702,004	31	17,290,288
E-COMMERCE & MAIL ORDER	4541	265	5,324,491	264	4,166,200
MISCELLANEOUS RETAILERS	453, 4542, 4543	853	19,826,709	824	11,143,700
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>1,829,113</u>	<u>19</u>	<u>490,950</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>563,397</u>	<u>6</u>	<u>421,587</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>2,844,284</u>	<u>8</u>	<u>55,608</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>922</u>	<u>90,371,515</u>	<u>773</u>	<u>43,138,072</u>
CONSTRUCTION OF BUILDINGS	236	235	49,325,735	223	18,045,619
HEAVY CONSTRUCTION & HIGHWAYS	237	56	5,112,572	47	4,402,490
SPECIAL TRADE CONTRACTORS	238	631	35,933,208	503	20,689,963
<u>MANUFACTURING</u>	<u>31-33</u>	<u>492</u>	<u>13,088,432</u>	<u>421</u>	<u>5,739,408</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,446</u>	<u>56,995,828</u>	<u>1,212</u>	<u>18,539,236</u>
DURABLE GOODS	423	1,043	47,168,076	852	13,354,835
NONDURABLE GOODS	424	394	9,799,714	352	5,151,826
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	28,038	8	32,575
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>2,016,538</u>	<u>40</u>	<u>2,997,140</u>
<u>INFORMATION</u>	<u>51</u>	<u>364</u>	<u>18,543,051</u>	<u>332</u>	<u>12,382,181</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>89</u>	<u>7,126,313</u>	<u>84</u>	<u>1,548,923</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>259</u>	<u>13,635,477</u>	<u>233</u>	<u>5,513,942</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>374</u>	<u>12,345,634</u>	<u>325</u>	<u>3,940,353</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>454</u>	<u>12,078,599</u>	<u>419</u>	<u>4,844,211</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>53</u>	<u>7,474,173</u>	<u>45</u>	<u>3,792,212</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>267</u>	<u>44,512,884</u>	<u>317</u>	<u>52,113,724</u>
ACCOMMODATIONS	721	56	12,494,848	115	21,392,651
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	211	32,018,036	202	30,721,073
<u>OTHER SERVICES</u>	<u>81</u>	<u>376</u>	<u>16,658,841</u>	<u>297</u>	<u>5,838,354</u>
REPAIR & MAINTENANCE	811	278	14,765,060	195	4,487,889
PERSONAL SERVICE	812	64	1,607,390	66	982,723
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	286,391	36	367,742
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>48,404</u>	<u>9</u>	<u>373,361</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,778</b>	<b>\$470,927,818</b>	<b>6,953</b>	<b>\$279,100,501</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,761</u>	<u>\$100,362,322</u>	<u>1,947</u>	<u>\$41,598,147</u>
MOTOR VEHICLES & PARTS	441	104	7,431,035	74	3,574,668
NEW & USED AUTO DEALERS	4411	17	3,475,261	12	471,315
RV, BOAT, MOTORCYCLE DEALERS	4412	23	585,864	19	1,087,237
AUTOMOTIVE PARTS & TIRE	4413	64	3,369,910	43	2,016,116
FURNITURE & HOME FURNISHING	442	175	5,611,156	105	1,676,113
ELECTRONICS & APPLIANCE STORES	443	220	5,106,908	147	1,396,976
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	181	21,942,651	136	7,870,894
BUILDING MATERIALS	4441	129	19,866,850	99	7,321,607
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	2,075,801	37	549,287
FOOD & BEVERAGE STORES	445	75	10,773,798	50	4,664,269
GROCERY & CONVENIENCE STORES	4451	14	9,576,904	13	4,418,127
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	1,196,894	37	246,142
DRUG/HEALTH STORES	446	220	5,764,503	167	2,998,802
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	5,047,130	10	2,090,868
APPAREL & ACCESSORIES	448	240	2,845,451	184	2,110,182
CLOTHING & SHOE STORES	4481, 4482	214	2,506,060	166	1,948,835
JEWELRY & LUGGAGE STORES	4483	26	339,391	18	161,347
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	264	1,870,975	181	1,331,709
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	207	1,626,277	135	925,753
BOOK STORES & NEWS DEALERS	4512	57	244,698	46	405,956
GENERAL MERCHANDISE STORES	452	27	13,202,208	23	3,806,738
DEPARTMENT STORES	4521	5	652,187	4	225,589
GENERAL MERCHANDISE STORES	4529	22	12,550,021	19	3,581,149
E-COMMERCE & MAIL ORDER	4541	303	7,853,040	236	3,383,560
MISCELLANEOUS RETAILERS	453, 4542, 4543	932	12,913,467	634	6,693,368
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>447,472</u>	<u>21</u>	<u>281,239</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>57,193</u>	<u>5</u>	<u>166,897</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>499,652</u>	<u>4</u>	<u>6,634</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,424</u>	<u>68,671,641</u>	<u>725</u>	<u>33,414,678</u>
CONSTRUCTION OF BUILDINGS	236	390	39,093,983	207	18,182,618
HEAVY CONSTRUCTION & HIGHWAYS	237	54	5,198,652	39	3,295,064
SPECIAL TRADE CONTRACTORS	238	980	24,379,006	479	11,936,996
<u>MANUFACTURING</u>	<u>31-33</u>	<u>505</u>	<u>6,665,584</u>	<u>351</u>	<u>2,955,976</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,209</u>	<u>15,212,567</u>	<u>940</u>	<u>6,955,683</u>
DURABLE GOODS	423	837	8,585,552	644	4,882,931
NONDURABLE GOODS	424	363	6,057,794	290	2,067,274
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	569,221	6	5,478
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>720,932</u>	<u>21</u>	<u>1,663,288</u>
<u>INFORMATION</u>	<u>51</u>	<u>341</u>	<u>13,200,265</u>	<u>264</u>	<u>5,712,001</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>79</u>	<u>1,862,947</u>	<u>67</u>	<u>696,927</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>210</u>	<u>5,140,277</u>	<u>160</u>	<u>2,974,101</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>372</u>	<u>5,803,480</u>	<u>238</u>	<u>3,228,088</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>625</u>	<u>11,065,883</u>	<u>363</u>	<u>3,868,531</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>73</u>	<u>4,401,191</u>	<u>33</u>	<u>2,065,722</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>249</u>	<u>32,443,015</u>	<u>156</u>	<u>20,853,314</u>
ACCOMMODATIONS	721	75	6,440,082	53	8,826,614
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	174	26,002,933	103	12,026,700
<u>OTHER SERVICES</u>	<u>81</u>	<u>310</u>	<u>6,496,781</u>	<u>202</u>	<u>4,613,567</u>
REPAIR & MAINTENANCE	811	220	4,905,458	136	4,110,512
PERSONAL SERVICE	812	64	1,101,422	45	376,922
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	489,901	21	126,133
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>62,179</u>	<u>9</u>	<u>1,736,920</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,230</b>	<b>\$273,113,381</b>	<b>5,506</b>	<b>\$132,791,713</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>12,933</u>	<u>\$5,506,611,327</u>	<u>4,338</u>	<u>571,312,630</u>
MOTOR VEHICLES & PARTS	441	812	1,271,075,897	208	156,714,661
NEW & USED AUTO DEALERS	4411	330	1,071,707,293	54	123,455,996
RV, BOAT, MOTORCYCLE DEALERS	4412	149	99,990,454	42	18,332,559
AUTOMOTIVE PARTS & TIRE	4413	333	99,378,150	112	14,926,106
FURNITURE & HOME FURNISHING	442	672	291,684,091	221	19,030,004
ELECTRONICS & APPLIANCE STORES	443	1,046	402,059,955	366	21,492,682
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	789	475,804,790	285	81,665,023
BUILDING MATERIALS	4441	572	443,915,337	207	72,839,365
LAWN & GARDEN SUPPLIES & EQUIP.	4442	217	31,889,453	78	8,825,658
FOOD & BEVERAGE STORES	445	1,095	329,878,685	161	38,383,057
GROCERY & CONVENIENCE STORES	4451	652	291,898,103	68	35,260,670
OTHER FOOD & BEVERAGE STORES	4452, 4453	443	37,980,582	93	3,122,387
DRUG/HEALTH STORES	446	875	251,185,929	345	20,693,230
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	341	104,856,146	54	13,206,914
APPAREL & ACCESSORIES	448	1,156	536,581,605	359	24,813,743
CLOTHING & SHOE STORES	4481, 4482	889	487,545,243	302	21,933,793
JEWELRY & LUGGAGE STORES	4483	267	49,036,362	57	2,879,950
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	938	233,916,462	375	20,673,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	739	200,841,328	288	17,380,046
BOOK STORES & NEWS DEALERS	4512	199	33,075,134	87	3,293,208
GENERAL MERCHANDISE STORES	452	96	788,565,640	42	109,605,536
DEPARTMENT STORES	4521	12	250,902,133	8	25,176,518
GENERAL MERCHANDISE STORES	4529	84	537,663,507	34	84,429,018
E-COMMERCE & MAIL ORDER	4541	667	286,721,317	406	22,922,952
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,446	534,280,810	1,516	42,111,574
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>106</u>	<u>3,561,896</u>	<u>32</u>	<u>668,392</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>2,684,175</u>	<u>7</u>	<u>381,333</u>
<u>UTILITIES</u>	<u>22</u>	<u>41</u>	<u>6,135,022</u>	<u>13</u>	<u>199,736</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,641</u>	<u>3,670,399,893</u>	<u>2,622</u>	<u>191,966,882</u>
CONSTRUCTION OF BUILDINGS	236	5,341	2,439,467,621	831	90,280,224
HEAVY CONSTRUCTION & HIGHWAYS	237	328	237,793,694	85	27,018,012
SPECIAL TRADE CONTRACTORS	238	7,972	993,138,578	1,706	74,668,646
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,262</u>	<u>273,250,505</u>	<u>945</u>	<u>17,494,333</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,869</u>	<u>976,170,881</u>	<u>2,115</u>	<u>47,919,413</u>
DURABLE GOODS	423	3,390	810,875,723	1,457	35,550,813
NONDURABLE GOODS	424	1,426	162,475,058	645	12,334,052
ELECTRONIC MARKETS, AGENTS & BROKERS	425	53	2,820,100	13	34,548
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>438</u>	<u>73,085,003</u>	<u>65</u>	<u>1,464,672</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,246</u>	<u>665,898,335</u>	<u>534</u>	<u>48,984,697</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>247</u>	<u>139,336,512</u>	<u>113</u>	<u>7,737,562</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,203</u>	<u>497,338,790</u>	<u>391</u>	<u>19,008,959</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>3,626</u>	<u>477,778,947</u>	<u>751</u>	<u>16,073,387</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>5,659</u>	<u>479,617,993</u>	<u>1,157</u>	<u>27,892,135</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>1,083</u>	<u>188,808,100</u>	<u>137</u>	<u>11,737,431</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,536</u>	<u>2,201,481,935</u>	<u>555</u>	<u>114,872,832</u>
ACCOMMODATIONS	721	391	622,725,499	62	11,959,679
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,145	1,578,756,436	493	102,913,153
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,394</u>	<u>414,260,315</u>	<u>747</u>	<u>31,138,059</u>
REPAIR & MAINTENANCE	811	2,538	255,279,021	526	24,469,453
PERSONAL SERVICE	812	1,672	151,206,417	174	6,247,633
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	184	7,774,877	47	420,973
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>91</u>	<u>5,790,611</u>	<u>18</u>	<u>573,181</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>58,397</b>	<b>\$15,582,210,240</b>	<b>14,540</b>	<b>1,109,425,634</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,181</u>	<u>\$88,653,481</u>	<u>1,400</u>	<u>\$19,632,894</u>
MOTOR VEHICLES & PARTS	441	112	23,980,614	70	2,209,346
NEW & USED AUTO DEALERS	4411	18	13,397,021	9	377,783
RV, BOAT, MOTORCYCLE DEALERS	4412	30	6,405,464	8	6,354
AUTOMOTIVE PARTS & TIRE	4413	64	4,178,129	53	1,825,209
FURNITURE & HOME FURNISHING	442	102	3,189,813	60	316,330
ELECTRONICS & APPLIANCE STORES	443	179	2,846,980	112	602,570
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	12,696,634	91	3,089,962
BUILDING MATERIALS	4441	98	8,540,625	68	2,537,212
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	4,156,009	23	552,750
FOOD & BEVERAGE STORES	445	55	7,977,586	29	2,908,717
GROCERY & CONVENIENCE STORES	4451	16	7,035,111	11	2,728,798
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	942,475	18	179,919
DRUG/HEALTH STORES	446	181	2,874,240	114	1,691,585
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	6,419,316	14	2,292,233
APPAREL & ACCESSORIES	448	191	1,824,143	134	251,891
CLOTHING & SHOE STORES	4481, 4482	169	1,457,444	125	248,692
JEWELRY & LUGGAGE STORES	4483	22	366,699	9	3,199
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	198	2,357,777	126	353,357
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	2,247,068	94	306,568
BOOK STORES & NEWS DEALERS	4512	48	110,709	32	46,789
GENERAL MERCHANDISE STORES	452	32	12,135,198	21	210,695
DEPARTMENT STORES	4521	4	133,861	4	66,056
GENERAL MERCHANDISE STORES	4529	28	12,001,337	17	144,639
E-COMMERCE & MAIL ORDER	4541	244	3,865,936	182	1,526,280
MISCELLANEOUS RETAILERS	453, 4542, 4543	725	8,485,244	447	4,179,928
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>1,227,212</u>	<u>21</u>	<u>347,157</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>69,108</u>	<u>3</u>	<u>165,081</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>230,108</u>	<u>6</u>	<u>22,935</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>887</u>	<u>95,847,000</u>	<u>457</u>	<u>21,141,103</u>
CONSTRUCTION OF BUILDINGS	236	242	30,638,761	115	6,280,373
HEAVY CONSTRUCTION & HIGHWAYS	237	53	35,212,409	34	4,007,819
SPECIAL TRADE CONTRACTORS	238	592	29,995,830	308	10,852,911
<u>MANUFACTURING</u>	<u>31-33</u>	<u>385</u>	<u>6,573,011</u>	<u>198</u>	<u>4,247,046</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,074</u>	<u>14,739,431</u>	<u>767</u>	<u>8,410,756</u>
DURABLE GOODS	423	744	11,105,414	556	6,361,838
NONDURABLE GOODS	424	324	3,595,512	208	2,042,301
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	38,505	3	6,617
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>688,660</u>	<u>18</u>	<u>1,350,987</u>
<u>INFORMATION</u>	<u>51</u>	<u>295</u>	<u>12,750,484</u>	<u>221</u>	<u>3,858,288</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>1,704,853</u>	<u>47</u>	<u>529,566</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>201</u>	<u>5,331,132</u>	<u>124</u>	<u>2,201,802</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>319</u>	<u>3,916,295</u>	<u>173</u>	<u>2,971,973</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>364</u>	<u>7,940,442</u>	<u>207</u>	<u>1,651,949</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>55</u>	<u>2,294,031</u>	<u>19</u>	<u>1,473,064</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>190</u>	<u>48,995,603</u>	<u>75</u>	<u>4,911,602</u>
ACCOMMODATIONS	721	42	21,634,855	18	1,504,566
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	27,360,748	57	3,407,036
<u>OTHER SERVICES</u>	<u>81</u>	<u>225</u>	<u>5,467,620</u>	<u>126</u>	<u>1,866,187</u>
REPAIR & MAINTENANCE	811	149	4,496,385	82	1,482,888
PERSONAL SERVICE	812	49	778,654	26	267,110
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	192,581	18	116,189
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>112,676</u>	<u>7</u>	<u>21,439</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,317</b>	<b>\$296,541,147</b>	<b>3,869</b>	<b>\$74,803,829</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,588</u>	<u>\$168,615,014</u>	<u>1,047</u>	<u>\$10,078,786</u>
MOTOR VEHICLES & PARTS	441	139	46,635,910	53	2,190,494
NEW & USED AUTO DEALERS	4411	38	32,818,576	14	1,157,375
RV, BOAT, MOTORCYCLE DEALERS	4412	19	6,105,051	8	362,369
AUTOMOTIVE PARTS & TIRE	4413	82	7,712,283	31	670,750
FURNITURE & HOME FURNISHING	442	125	3,557,716	56	299,861
ELECTRONICS & APPLIANCE STORES	443	204	4,754,091	82	429,728
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	185	24,188,067	68	2,613,142
BUILDING MATERIALS	4441	140	18,417,479	53	999,471
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	5,770,588	15	1,613,671
FOOD & BEVERAGE STORES	445	74	11,801,494	15	1,430,890
GROCERY & CONVENIENCE STORES	4451	37	11,325,664	9	1,424,905
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	475,830	6	5,985
DRUG/HEALTH STORES	446	219	5,096,048	80	392,816
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	11,141,724	9	293,232
APPAREL & ACCESSORIES	448	213	12,214,923	105	148,005
CLOTHING & SHOE STORES	4481, 4482	187	11,089,743	95	145,864
JEWELRY & LUGGAGE STORES	4483	26	1,125,180	10	2,141
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	217	7,265,067	107	218,637
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	167	7,154,603	76	196,918
BOOK STORES & NEWS DEALERS	4512	50	110,464	31	21,719
GENERAL MERCHANDISE STORES	452	37	24,544,621	15	152,535
DEPARTMENT STORES	4521	5	3,798,369	4	50,389
GENERAL MERCHANDISE STORES	4529	32	20,746,252	11	102,146
E-COMMERCE & MAIL ORDER	4541	261	4,746,654	145	763,971
MISCELLANEOUS RETAILERS	453, 4542, 4543	864	12,668,699	312	1,145,475
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>571,914</u>	<u>10</u>	<u>193,045</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>1,352,839</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>619,656</u>	<u>5</u>	<u>52,861</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>988</u>	<u>55,007,700</u>	<u>296</u>	<u>7,478,082</u>
CONSTRUCTION OF BUILDINGS	236	234	18,190,868	71	3,103,882
HEAVY CONSTRUCTION & HIGHWAYS	237	64	12,066,310	27	1,170,247
SPECIAL TRADE CONTRACTORS	238	690	24,750,522	198	3,203,953
<u>MANUFACTURING</u>	<u>31-33</u>	<u>470</u>	<u>11,015,660</u>	<u>119</u>	<u>522,710</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,393</u>	<u>23,099,981</u>	<u>463</u>	<u>3,574,254</u>
DURABLE GOODS	423	984	17,017,081	309	2,365,113
NONDURABLE GOODS	424	401	6,052,096	152	1,208,831
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	30,804	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>1,591,160</u>	<u>9</u>	<u>269,471</u>
<u>INFORMATION</u>	<u>51</u>	<u>355</u>	<u>15,185,992</u>	<u>150</u>	<u>1,810,278</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>877,111</u>	<u>32</u>	<u>98,491</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>240</u>	<u>6,266,479</u>	<u>82</u>	<u>1,574,705</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>361</u>	<u>5,479,718</u>	<u>117</u>	<u>449,723</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>477</u>	<u>9,378,154</u>	<u>138</u>	<u>403,130</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>48</u>	<u>3,246,784</u>	<u>7</u>	<u>231,573</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>269</u>	<u>36,426,380</u>	<u>45</u>	<u>2,431,663</u>
ACCOMMODATIONS	721	58	6,602,298	13	1,138,687
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	211	29,824,082	32	1,292,976
<u>OTHER SERVICES</u>	<u>81</u>	<u>352</u>	<u>9,663,526</u>	<u>86</u>	<u>1,945,766</u>
REPAIR & MAINTENANCE	811	266	8,246,836	61	1,839,342
PERSONAL SERVICE	812	58	1,271,078	13	103,554
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	145,612	12	2,870
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>25,974</u>	<u>4</u>	<u>13,833</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,737</b>	<b>\$348,424,042</b>	<b>2,612</b>	<b>\$31,144,745</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,126</u>	<u>\$73,347,985</u>	<u>1,945</u>	<u>\$83,082,997</u>
MOTOR VEHICLES & PARTS	441	106	10,881,649	115	13,650,064
NEW & USED AUTO DEALERS	4411	19	5,515,427	19	8,949,065
RV, BOAT, MOTORCYCLE DEALERS	4412	21	979,529	25	709,417
AUTOMOTIVE PARTS & TIRE	4413	66	4,386,693	71	3,991,582
FURNITURE & HOME FURNISHING	442	114	1,904,354	86	1,682,375
ELECTRONICS & APPLIANCE STORES	443	163	2,018,087	144	2,758,746
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	10,365,923	126	18,439,904
BUILDING MATERIALS	4441	122	8,359,826	86	14,049,823
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	2,006,097	40	4,390,081
FOOD & BEVERAGE STORES	445	55	10,896,754	50	8,076,611
GROCERY & CONVENIENCE STORES	4451	22	10,563,044	27	7,736,113
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	333,710	23	340,498
DRUG/HEALTH STORES	446	160	2,955,406	159	2,259,403
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	4,380,916	34	4,817,373
APPAREL & ACCESSORIES	448	168	825,473	171	2,030,336
CLOTHING & SHOE STORES	4481, 4482	155	774,649	154	2,006,881
JEWELRY & LUGGAGE STORES	4483	13	50,824	17	23,455
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	189	980,095	187	2,782,036
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	134	842,045	146	2,556,736
BOOK STORES & NEWS DEALERS	4512	55	138,050	41	225,300
GENERAL MERCHANDISE STORES	452	32	18,076,003	30	15,577,389
DEPARTMENT STORES	4521	4	280,698	6	1,472,194
GENERAL MERCHANDISE STORES	4529	28	17,795,305	24	14,105,195
E-COMMERCE & MAIL ORDER	4541	248	3,971,980	229	2,967,793
MISCELLANEOUS RETAILERS	453, 4542, 4543	705	6,091,345	614	8,040,967
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>481,916</u>	<u>25</u>	<u>351,549</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>278,526</u>	<u>3</u>	<u>61,112</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>48,802</u>	<u>10</u>	<u>572,375</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,074</u>	<u>46,614,043</u>	<u>555</u>	<u>30,873,975</u>
CONSTRUCTION OF BUILDINGS	236	295	24,726,580	179	13,184,470
HEAVY CONSTRUCTION & HIGHWAYS	237	55	6,640,959	32	5,573,290
SPECIAL TRADE CONTRACTORS	238	724	15,246,504	344	12,116,215
<u>MANUFACTURING</u>	<u>31-33</u>	<u>388</u>	<u>3,227,884</u>	<u>320</u>	<u>3,225,629</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,028</u>	<u>11,690,330</u>	<u>971</u>	<u>11,236,678</u>
DURABLE GOODS	423	728	9,542,139	681	8,526,737
NONDURABLE GOODS	424	296	2,146,317	285	2,706,438
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,874	5	3,503
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>577,727</u>	<u>23</u>	<u>871,757</u>
<u>INFORMATION</u>	<u>51</u>	<u>303</u>	<u>9,973,967</u>	<u>283</u>	<u>6,377,304</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,506,578</u>	<u>62</u>	<u>830,995</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>216</u>	<u>4,496,189</u>	<u>151</u>	<u>3,219,139</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>288</u>	<u>2,133,896</u>	<u>258</u>	<u>1,973,399</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>483</u>	<u>4,326,987</u>	<u>288</u>	<u>2,607,434</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,796,419</u>	<u>43</u>	<u>2,895,537</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>139</u>	<u>14,614,672</u>	<u>182</u>	<u>23,374,778</u>
ACCOMMODATIONS	721	24	1,366,263	68	10,816,842
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	13,248,409	114	12,557,936
<u>OTHER SERVICES</u>	<u>81</u>	<u>262</u>	<u>5,441,498</u>	<u>224</u>	<u>6,726,690</u>
REPAIR & MAINTENANCE	811	193	4,628,610	156	5,913,205
PERSONAL SERVICE	812	42	602,795	41	606,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	210,093	27	207,343
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>1,095,725</u>	<u>7</u>	<u>26,259</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,457</b>	<b>\$181,653,144</b>	<b>5,350</b>	<b>\$178,307,607</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,395</u>	<u>\$22,651,470</u>	<u>1,097</u>	<u>\$9,675,927</u>
MOTOR VEHICLES & PARTS	441	60	1,239,783	47	1,600,315
NEW & USED AUTO DEALERS	4411	8	124,096	8	832,730
RV, BOAT, MOTORCYCLE DEALERS	4412	11	134,888	9	199,807
AUTOMOTIVE PARTS & TIRE	4413	41	980,799	30	567,778
FURNITURE & HOME FURNISHING	442	76	678,627	49	339,856
ELECTRONICS & APPLIANCE STORES	443	94	606,254	92	368,802
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	4,993,397	70	962,399
BUILDING MATERIALS	4441	70	4,435,263	54	893,029
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	558,134	16	69,370
FOOD & BEVERAGE STORES	445	40	3,905,398	14	2,399,744
GROCERY & CONVENIENCE STORES	4451	17	3,760,059	3	2,341,051
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	145,339	11	58,693
DRUG/HEALTH STORES	446	121	952,517	89	200,098
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	2,089,821	12	995,666
APPAREL & ACCESSORIES	448	125	967,415	102	196,093
CLOTHING & SHOE STORES	4481, 4482	115	946,555	98	194,235
JEWELRY & LUGGAGE STORES	4483	10	20,860	4	1,858
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	488,566	103	128,402
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	91	405,812	77	107,022
BOOK STORES & NEWS DEALERS	4512	32	82,754	26	21,380
GENERAL MERCHANDISE STORES	452	15	1,639,406	18	146,211
DEPARTMENT STORES	4521	4	101,155	4	44,764
GENERAL MERCHANDISE STORES	4529	11	1,538,251	14	101,447
E-COMMERCE & MAIL ORDER	4541	178	1,462,371	152	843,134
MISCELLANEOUS RETAILERS	453, 4542, 4543	459	3,627,915	349	1,495,207
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>187,519</u>	<u>6</u>	<u>56,697</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>1,367,182</u>	<u>6</u>	<u>944,923</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>32,204</u>	<u>0</u>	<u>0</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>370</u>	<u>10,946,627</u>	<u>313</u>	<u>14,741,985</u>
CONSTRUCTION OF BUILDINGS	236	97	4,020,026	85	9,532,621
HEAVY CONSTRUCTION & HIGHWAYS	237	24	771,618	17	1,811,645
SPECIAL TRADE CONTRACTORS	238	249	6,154,983	211	3,397,719
<u>MANUFACTURING</u>	<u>31-33</u>	<u>196</u>	<u>1,636,194</u>	<u>135</u>	<u>1,170,989</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>649</u>	<u>4,488,021</u>	<u>488</u>	<u>4,677,047</u>
DURABLE GOODS	423	444	3,514,965	353	3,669,938
NONDURABLE GOODS	424	200	938,940	131	1,002,181
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	34,116	4	4,928
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>836,260</u>	<u>7</u>	<u>152,988</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>3,631,798</u>	<u>171</u>	<u>1,771,591</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>492,264</u>	<u>37</u>	<u>350,283</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>114</u>	<u>2,281,814</u>	<u>83</u>	<u>874,635</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>174</u>	<u>1,044,583</u>	<u>109</u>	<u>339,743</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>206</u>	<u>1,856,925</u>	<u>149</u>	<u>638,140</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>28</u>	<u>1,760,394</u>	<u>5</u>	<u>27,390</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>157</u>	<u>18,819,599</u>	<u>39</u>	<u>2,800,719</u>
ACCOMMODATIONS	721	76	9,012,521	15	652,239
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	9,807,078	24	2,148,480
<u>OTHER SERVICES</u>	<u>81</u>	<u>114</u>	<u>2,015,083</u>	<u>83</u>	<u>408,894</u>
REPAIR & MAINTENANCE	811	67	1,511,400	49	288,003
PERSONAL SERVICE	812	29	198,674	23	95,746
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	305,009	11	25,145
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>4,400</u>	<u>5</u>	<u>1,416</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,695</b>	<b>\$74,052,337</b>	<b>2,735</b>	<b>\$38,634,547</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,255</u>	<u>\$1,956,388,408</u>	<u>1,710</u>	<u>\$37,987,145</u>
MOTOR VEHICLES & PARTS	441	532	694,098,723	61	4,409,692
NEW & USED AUTO DEALERS	4411	198	560,963,884	9	424,762
RV, BOAT, MOTORCYCLE DEALERS	4412	90	73,232,910	21	3,408,386
AUTOMOTIVE PARTS & TIRE	4413	244	59,901,929	31	576,544
FURNITURE & HOME FURNISHING	442	374	67,662,456	88	1,201,634
ELECTRONICS & APPLIANCE STORES	443	595	78,804,496	128	1,174,002
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	488	189,997,322	96	6,606,500
BUILDING MATERIALS	4441	355	171,227,519	70	6,172,502
LAWN & GARDEN SUPPLIES & EQUIP.	4442	133	18,769,803	26	433,998
FOOD & BEVERAGE STORES	445	391	103,305,501	64	9,125,977
GROCERY & CONVENIENCE STORES	4451	224	96,530,014	15	8,166,508
OTHER FOOD & BEVERAGE STORES	4452, 4453	167	6,775,487	49	959,469
DRUG/HEALTH STORES	446	528	73,517,893	131	1,198,502
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	178	50,344,368	7	749,566
APPAREL & ACCESSORIES	448	569	97,181,460	166	1,586,256
CLOTHING & SHOE STORES	4481, 4482	475	86,556,595	152	1,520,173
JEWELRY & LUGGAGE STORES	4483	94	10,624,865	14	66,083
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	575	66,728,693	167	1,532,033
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	464	59,292,798	123	857,867
BOOK STORES & NEWS DEALERS	4512	111	7,435,895	44	674,166
GENERAL MERCHANDISE STORES	452	67	337,399,792	21	508,309
DEPARTMENT STORES	4521	9	93,619,328	4	70,241
GENERAL MERCHANDISE STORES	4529	58	243,780,464	17	438,068
E-COMMERCE & MAIL ORDER	4541	499	59,894,478	226	3,161,201
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,459	137,453,226	555	6,733,473
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>61</u>	<u>921,859</u>	<u>14</u>	<u>124,872</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>1,186,600</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>975,072</u>	<u>9</u>	<u>182,207</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,810</u>	<u>621,736,894</u>	<u>544</u>	<u>46,488,021</u>
CONSTRUCTION OF BUILDINGS	236	1,903	303,085,256	205	28,155,418
HEAVY CONSTRUCTION & HIGHWAYS	237	204	84,970,596	17	3,501,902
SPECIAL TRADE CONTRACTORS	238	3,703	233,681,042	322	14,830,701
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,556</u>	<u>58,130,989</u>	<u>291</u>	<u>2,876,267</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,257</u>	<u>204,419,773</u>	<u>717</u>	<u>5,008,037</u>
DURABLE GOODS	423	2,305	168,069,123	475	2,370,902
NONDURABLE GOODS	424	926	35,693,986	238	2,636,673
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	656,664	4	462
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>168</u>	<u>16,552,914</u>	<u>32</u>	<u>2,623,698</u>
<u>INFORMATION</u>	<u>51</u>	<u>736</u>	<u>172,749,293</u>	<u>226</u>	<u>4,418,521</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>175</u>	<u>35,408,052</u>	<u>46</u>	<u>451,814</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>656</u>	<u>95,557,040</u>	<u>127</u>	<u>7,473,201</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,371</u>	<u>50,724,227</u>	<u>214</u>	<u>1,575,299</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,327</u>	<u>85,293,513</u>	<u>287</u>	<u>8,415,877</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>299</u>	<u>37,947,263</u>	<u>53</u>	<u>3,392,375</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,624</u>	<u>409,199,898</u>	<u>180</u>	<u>40,060,180</u>
ACCOMMODATIONS	721	131	56,173,070	107	27,178,953
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,493	353,026,828	73	12,881,227
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,947</u>	<u>119,554,884</u>	<u>144</u>	<u>2,501,472</u>
REPAIR & MAINTENANCE	811	1,320	95,463,870	93	1,996,169
PERSONAL SERVICE	812	530	22,327,706	35	436,395
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	97	1,763,308	16	68,908
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>27</u>	<u>1,846,373</u>	<u>8</u>	<u>29,650</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>27,319</b>	<b>\$3,868,593,052</b>	<b>4,604</b>	<b>\$163,641,642</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,536</u>	<u>\$389,572,989</u>	<u>933</u>	<u>\$7,704,872</u>
MOTOR VEHICLES & PARTS	441	223	148,911,644	40	391,500
NEW & USED AUTO DEALERS	4411	47	97,750,483	8	122,757
RV, BOAT, MOTORCYCLE DEALERS	4412	62	39,553,225	5	5,692
AUTOMOTIVE PARTS & TIRE	4413	114	11,607,936	27	263,051
FURNITURE & HOME FURNISHING	442	192	9,991,211	44	119,339
ELECTRONICS & APPLIANCE STORES	443	277	12,683,347	77	249,676
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	226	36,672,951	52	1,003,913
BUILDING MATERIALS	4441	161	31,709,156	37	829,636
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	4,963,795	15	174,277
FOOD & BEVERAGE STORES	445	116	20,900,772	14	1,069,208
GROCERY & CONVENIENCE STORES	4451	43	19,122,326	5	1,053,340
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	1,778,446	9	15,868
DRUG/HEALTH STORES	446	283	12,533,240	84	482,055
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	10,527,715	9	1,348,976
APPAREL & ACCESSORIES	448	308	18,849,267	93	134,748
CLOTHING & SHOE STORES	4481, 4482	262	16,931,706	88	132,651
JEWELRY & LUGGAGE STORES	4483	46	1,917,561	5	2,097
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	298	16,103,670	95	551,138
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	234	15,749,193	70	189,988
BOOK STORES & NEWS DEALERS	4512	64	354,477	25	361,150
GENERAL MERCHANDISE STORES	452	38	65,600,356	15	110,712
DEPARTMENT STORES	4521	8	12,259,822	4	27,533
GENERAL MERCHANDISE STORES	4529	30	53,340,534	11	83,179
E-COMMERCE & MAIL ORDER	4541	325	8,933,870	133	686,008
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,196	27,864,946	277	1,557,599
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>680,412</u>	<u>7</u>	<u>57,281</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>419,394</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>252,234</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,714</u>	<u>100,217,929</u>	<u>305</u>	<u>6,391,044</u>
CONSTRUCTION OF BUILDINGS	236	486	51,056,821	69	2,550,209
HEAVY CONSTRUCTION & HIGHWAYS	237	69	11,526,482	24	1,639,007
SPECIAL TRADE CONTRACTORS	238	1,159	37,634,626	212	2,201,828
<u>MANUFACTURING</u>	<u>31-33</u>	<u>792</u>	<u>22,186,420</u>	<u>100</u>	<u>939,036</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,856</u>	<u>41,026,064</u>	<u>372</u>	<u>1,620,388</u>
DURABLE GOODS	423	1,300	28,938,477	248	1,237,841
NONDURABLE GOODS	424	542	12,039,860	123	382,502
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	47,727	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>68</u>	<u>7,329,291</u>	<u>12</u>	<u>362,214</u>
<u>INFORMATION</u>	<u>51</u>	<u>448</u>	<u>25,000,109</u>	<u>143</u>	<u>1,757,699</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>3,534,719</u>	<u>31</u>	<u>129,625</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>314</u>	<u>15,063,117</u>	<u>86</u>	<u>947,147</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>547</u>	<u>8,663,979</u>	<u>111</u>	<u>392,592</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>797</u>	<u>17,535,427</u>	<u>147</u>	<u>700,807</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>96</u>	<u>5,699,422</u>	<u>15</u>	<u>584,376</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>398</u>	<u>73,738,632</u>	<u>36</u>	<u>12,857,820</u>
ACCOMMODATIONS	721	71	13,518,458	13	11,222,630
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	327	60,220,174	23	1,635,190
<u>OTHER SERVICES</u>	<u>81</u>	<u>553</u>	<u>20,606,078</u>	<u>74</u>	<u>482,050</u>
REPAIR & MAINTENANCE	811	407	16,710,914	40	262,544
PERSONAL SERVICE	812	107	3,409,678	20	143,621
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	485,486	14	75,885
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>130,349</u>	<u>4</u>	<u>50,352</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,296</b>	<b>\$731,656,565</b>	<b>2,380</b>	<b>\$34,985,978</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,989</u>	<u>\$1,846,515,319</u>	<u>5,382</u>	<u>\$1,173,098,269</u>
MOTOR VEHICLES & PARTS	441	457	536,809,226	394	328,908,936
NEW & USED AUTO DEALERS	4411	173	436,780,549	153	235,124,164
RV, BOAT, MOTORCYCLE DEALERS	4412	72	50,810,501	61	53,051,185
AUTOMOTIVE PARTS & TIRE	4413	212	49,218,176	180	40,733,587
FURNITURE & HOME FURNISHING	442	388	59,569,895	257	41,611,134
ELECTRONICS & APPLIANCE STORES	443	557	75,863,685	468	57,528,245
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	475	169,166,387	312	123,413,384
BUILDING MATERIALS	4441	355	152,896,434	229	115,079,253
LAWN & GARDEN SUPPLIES & EQUIP.	4442	120	16,269,953	83	8,334,131
FOOD & BEVERAGE STORES	445	366	98,072,633	213	68,191,620
GROCERY & CONVENIENCE STORES	4451	196	92,182,034	89	61,344,322
OTHER FOOD & BEVERAGE STORES	4452, 4453	170	5,890,599	124	6,847,298
DRUG/HEALTH STORES	446	519	71,038,648	469	54,896,236
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	169	43,540,018	100	25,687,496
APPAREL & ACCESSORIES	448	536	167,524,275	405	70,855,044
CLOTHING & SHOE STORES	4481, 4482	452	146,959,343	345	64,092,455
JEWELRY & LUGGAGE STORES	4483	84	20,564,932	60	6,762,589
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	570	81,892,803	444	55,850,923
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	458	75,722,007	348	41,596,637
BOOK STORES & NEWS DEALERS	4512	112	6,170,796	96	14,254,286
GENERAL MERCHANDISE STORES	452	66	352,573,151	53	216,802,726
DEPARTMENT STORES	4521	9	78,014,925	10	54,884,163
GENERAL MERCHANDISE STORES	4529	57	274,558,226	43	161,918,563
E-COMMERCE & MAIL ORDER	4541	488	65,910,458	428	33,806,536
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,398	124,554,140	1,839	95,545,989
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>60</u>	<u>1,094,687</u>	<u>31</u>	<u>989,930</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>915,613</u>	<u>5</u>	<u>354,980</u>
<u>UTILITIES</u>	<u>22</u>	<u>27</u>	<u>2,536,291</u>	<u>18</u>	<u>1,385,496</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,331</u>	<u>577,883,141</u>	<u>2,854</u>	<u>360,243,889</u>
CONSTRUCTION OF BUILDINGS	236	2,013	286,528,263	922	171,727,309
HEAVY CONSTRUCTION & HIGHWAYS	237	203	53,496,873	96	24,975,810
SPECIAL TRADE CONTRACTORS	238	4,115	237,858,005	1,836	163,540,770
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,634</u>	<u>54,380,000</u>	<u>1,194</u>	<u>49,533,750</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,180</u>	<u>189,211,634</u>	<u>2,740</u>	<u>168,065,919</u>
DURABLE GOODS	423	2,254	141,976,167	1,953	134,172,240
NONDURABLE GOODS	424	901	46,936,783	762	33,525,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	298,684	25	367,705
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>179</u>	<u>10,319,603</u>	<u>103</u>	<u>5,866,927</u>
<u>INFORMATION</u>	<u>51</u>	<u>733</u>	<u>158,936,565</u>	<u>668</u>	<u>99,679,177</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>170</u>	<u>31,100,844</u>	<u>164</u>	<u>20,511,383</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>614</u>	<u>65,808,644</u>	<u>468</u>	<u>59,873,748</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,441</u>	<u>52,154,919</u>	<u>1,022</u>	<u>32,638,523</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,515</u>	<u>81,466,422</u>	<u>1,259</u>	<u>65,780,445</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>262</u>	<u>28,562,752</u>	<u>209</u>	<u>17,288,331</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,598</u>	<u>367,327,727</u>	<u>962</u>	<u>269,065,399</u>
ACCOMMODATIONS	721	91	46,668,554	94	49,462,207
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,507	320,659,173	868	219,603,192
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,809</u>	<u>96,334,094</u>	<u>1,099</u>	<u>71,266,342</u>
REPAIR & MAINTENANCE	811	1,206	77,519,101	726	55,641,370
PERSONAL SERVICE	812	521	17,029,699	304	13,926,969
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	82	1,785,294	69	1,698,003
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>1,990,646</u>	<u>19</u>	<u>3,294,412</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>27,572</b>	<b>\$3,566,538,901</b>	<b>18,197</b>	<b>\$2,398,936,920</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,862</u>	<u>\$58,062,942</u>	<u>4,462</u>	<u>\$628,316,460</u>
MOTOR VEHICLES & PARTS	441	112	12,560,163	212	146,069,316
NEW & USED AUTO DEALERS	4411	19	7,560,281	48	113,225,858
RV, BOAT, MOTORCYCLE DEALERS	4412	22	710,634	41	14,284,002
AUTOMOTIVE PARTS & TIRE	4413	71	4,289,248	123	18,559,456
FURNITURE & HOME FURNISHING	442	90	1,838,013	239	22,350,884
ELECTRONICS & APPLIANCE STORES	443	143	1,763,133	415	30,540,894
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	7,747,535	274	80,199,291
BUILDING MATERIALS	4441	87	6,679,596	198	68,880,434
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,067,939	76	11,318,857
FOOD & BEVERAGE STORES	445	32	5,310,033	149	34,233,484
GROCERY & CONVENIENCE STORES	4451	14	5,129,665	57	31,161,896
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	180,368	92	3,071,588
DRUG/HEALTH STORES	446	143	814,405	375	23,011,549
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	3,004,840	81	17,932,255
APPAREL & ACCESSORIES	448	150	488,441	342	28,666,914
CLOTHING & SHOE STORES	4481, 4482	136	410,272	300	25,801,260
JEWELRY & LUGGAGE STORES	4483	14	78,169	42	2,865,654
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	173	2,164,310	380	33,654,024
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	130	1,913,762	290	30,791,826
BOOK STORES & NEWS DEALERS	4512	43	250,548	90	2,862,198
GENERAL MERCHANDISE STORES	452	24	12,563,174	50	141,628,570
DEPARTMENT STORES	4521	4	138,008	10	36,625,033
GENERAL MERCHANDISE STORES	4529	20	12,425,166	40	105,003,537
E-COMMERCE & MAIL ORDER	4541	235	2,676,345	388	21,800,453
MISCELLANEOUS RETAILERS	453, 4542, 4543	619	7,132,550	1,557	48,228,826
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>204,953</u>	<u>37</u>	<u>762,256</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>26,046</u>	<u>15</u>	<u>175,256</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>52,484</u>	<u>16</u>	<u>766,030</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>639</u>	<u>25,426,243</u>	<u>2,678</u>	<u>235,614,534</u>
CONSTRUCTION OF BUILDINGS	236	169	8,507,439	809	125,072,632
HEAVY CONSTRUCTION & HIGHWAYS	237	41	4,641,419	91	24,229,710
SPECIAL TRADE CONTRACTORS	238	429	12,277,385	1,778	86,312,192
<u>MANUFACTURING</u>	<u>31-33</u>	<u>265</u>	<u>3,165,309</u>	<u>925</u>	<u>22,983,674</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>864</u>	<u>7,674,434</u>	<u>2,262</u>	<u>73,488,752</u>
DURABLE GOODS	423	617	5,982,552	1,575	61,063,209
NONDURABLE GOODS	424	242	1,690,584	672	12,216,990
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,298	15	208,553
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>209,981</u>	<u>62</u>	<u>2,194,710</u>
<u>INFORMATION</u>	<u>51</u>	<u>255</u>	<u>6,883,575</u>	<u>576</u>	<u>64,868,888</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>862,511</u>	<u>127</u>	<u>8,383,277</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>137</u>	<u>2,109,120</u>	<u>414</u>	<u>21,472,899</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>211</u>	<u>3,703,849</u>	<u>851</u>	<u>32,241,919</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>274</u>	<u>2,076,592</u>	<u>1,297</u>	<u>29,620,687</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>914,873</u>	<u>138</u>	<u>12,706,176</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>123</u>	<u>10,243,491</u>	<u>554</u>	<u>125,292,610</u>
ACCOMMODATIONS	721	29	2,685,487	42	13,846,909
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	7,558,004	512	111,445,701
<u>OTHER SERVICES</u>	<u>81</u>	<u>183</u>	<u>5,588,184</u>	<u>849</u>	<u>34,709,300</u>
REPAIR & MAINTENANCE	811	135	5,110,117	568	28,510,719
PERSONAL SERVICE	812	30	377,859	218	5,664,080
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	100,208	63	534,501
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>20,448</u>	<u>19</u>	<u>1,725,454</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,941</b>	<b>\$127,225,035</b>	<b>15,282</b>	<b>\$1,295,322,882</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>657</u>	<u>\$3,195,976</u>	<u>2,230</u>	<u>\$92,161,541</u>
MOTOR VEHICLES & PARTS	441	24	185,540	100	18,897,466
NEW & USED AUTO DEALERS	4411	3	5,399	23	12,882,900
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,349	18	2,164,915
AUTOMOTIVE PARTS & TIRE	4413	17	178,792	59	3,849,651
FURNITURE & HOME FURNISHING	442	28	115,288	106	3,245,464
ELECTRONICS & APPLIANCE STORES	443	57	569,163	197	3,730,704
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	380,825	126	12,511,418
BUILDING MATERIALS	4441	35	373,965	85	11,706,374
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	6,860	41	805,044
FOOD & BEVERAGE STORES	445	12	277,489	85	9,477,064
GROCERY & CONVENIENCE STORES	4451	3	269,478	24	7,538,753
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	8,011	61	1,938,311
DRUG/HEALTH STORES	446	44	98,584	199	4,191,436
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	440,251	20	2,862,296
APPAREL & ACCESSORIES	448	66	38,726	194	2,283,366
CLOTHING & SHOE STORES	4481, 4482	61	38,141	179	1,921,246
JEWELRY & LUGGAGE STORES	4483	5	585	15	362,120
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	31,175	201	3,775,617
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	26,619	147	2,132,430
BOOK STORES & NEWS DEALERS	4512	19	4,556	54	1,643,187
GENERAL MERCHANDISE STORES	452	13	124,860	29	16,967,534
DEPARTMENT STORES	4521	4	11,814	6	3,120,191
GENERAL MERCHANDISE STORES	4529	9	113,046	23	13,847,343
E-COMMERCE & MAIL ORDER	4541	97	274,673	254	4,230,592
MISCELLANEOUS RETAILERS	453, 4542, 4543	207	659,402	719	9,988,584
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>3,642</u>	<u>15</u>	<u>150,320</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>67,818</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>125,549</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>136</u>	<u>2,095,356</u>	<u>723</u>	<u>42,263,238</u>
CONSTRUCTION OF BUILDINGS	236	29	609,744	195	23,879,040
HEAVY CONSTRUCTION & HIGHWAYS	237	11	474,354	35	1,348,403
SPECIAL TRADE CONTRACTORS	238	96	1,011,258	493	17,035,795
<u>MANUFACTURING</u>	<u>31-33</u>	<u>57</u>	<u>404,995</u>	<u>489</u>	<u>10,214,848</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>231</u>	<u>408,895</u>	<u>1,240</u>	<u>18,939,104</u>
DURABLE GOODS	423	154	348,932	863	14,317,718
NONDURABLE GOODS	424	76	59,837	368	4,545,739
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	75,647
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>66,547</u>	<u>24</u>	<u>699,931</u>
<u>INFORMATION</u>	<u>51</u>	<u>109</u>	<u>685,376</u>	<u>334</u>	<u>10,128,797</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>27</u>	<u>92,729</u>	<u>84</u>	<u>1,385,390</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>50</u>	<u>188,232</u>	<u>200</u>	<u>5,236,491</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>62</u>	<u>99,303</u>	<u>352</u>	<u>3,384,333</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>79</u>	<u>167,929</u>	<u>405</u>	<u>6,260,137</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>5</u>	<u>26,574</u>	<u>38</u>	<u>1,679,944</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>16</u>	<u>662,830</u>	<u>164</u>	<u>29,794,019</u>
ACCOMMODATIONS	721	6	223,299	40	8,490,477
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	439,531	124	21,303,542
<u>OTHER SERVICES</u>	<u>81</u>	<u>45</u>	<u>183,371</u>	<u>240</u>	<u>5,782,930</u>
REPAIR & MAINTENANCE	811	27	163,019	157	4,635,371
PERSONAL SERVICE	812	8	18,935	52	912,777
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	1,417	31	234,782
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>1,125</u>	<u>6</u>	<u>286,010</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,488</b>	<b>\$8,307,515</b>	<b>6,553</b>	<b>\$228,560,400</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,321</u>	<u>\$459,045,195</u>	<u>2,058</u>	<u>\$66,917,516</u>
MOTOR VEHICLES & PARTS	441	237	93,441,960	87	13,677,772
NEW & USED AUTO DEALERS	4411	61	68,745,342	16	11,118,117
RV, BOAT, MOTORCYCLE DEALERS	4412	53	12,124,953	16	195,260
AUTOMOTIVE PARTS & TIRE	4413	123	12,571,665	55	2,364,395
FURNITURE & HOME FURNISHING	442	210	15,746,006	103	2,390,292
ELECTRONICS & APPLIANCE STORES	443	347	17,903,761	196	3,624,021
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	235	61,064,890	112	7,354,358
BUILDING MATERIALS	4441	162	53,313,069	90	6,300,155
LAWN & GARDEN SUPPLIES & EQUIP.	4442	73	7,751,821	22	1,054,203
FOOD & BEVERAGE STORES	445	138	36,029,598	45	4,656,601
GROCERY & CONVENIENCE STORES	4451	51	33,922,719	16	4,590,638
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	2,106,879	29	65,963
DRUG/HEALTH STORES	446	368	21,919,694	188	3,202,460
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	86	13,933,725	14	1,630,584
APPAREL & ACCESSORIES	448	370	28,805,113	180	1,379,283
CLOTHING & SHOE STORES	4481, 4482	325	27,081,096	163	1,178,181
JEWELRY & LUGGAGE STORES	4483	45	1,724,017	17	201,102
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	395	19,239,616	181	7,541,200
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	307	17,908,377	135	1,322,211
BOOK STORES & NEWS DEALERS	4512	88	1,331,239	46	6,218,989
GENERAL MERCHANDISE STORES	452	56	91,317,860	21	11,098,495
DEPARTMENT STORES	4521	9	24,656,687	4	183,415
GENERAL MERCHANDISE STORES	4529	47	66,661,173	17	10,915,080
E-COMMERCE & MAIL ORDER	4541	411	23,987,901	258	4,607,912
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,468	35,655,071	673	5,754,538
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>847,884</u>	<u>7</u>	<u>113,419</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>1,915,245</u>	<u>3</u>	<u>205,112</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>361,848</u>	<u>7</u>	<u>13,234</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,027</u>	<u>198,953,331</u>	<u>586</u>	<u>60,405,778</u>
CONSTRUCTION OF BUILDINGS	236	694	109,325,591	133	34,562,204
HEAVY CONSTRUCTION & HIGHWAYS	237	79	17,173,559	37	7,031,993
SPECIAL TRADE CONTRACTORS	238	1,254	72,454,181	416	18,811,581
<u>MANUFACTURING</u>	<u>31-33</u>	<u>991</u>	<u>22,667,997</u>	<u>356</u>	<u>3,877,382</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,303</u>	<u>69,919,350</u>	<u>1,082</u>	<u>16,013,442</u>
DURABLE GOODS	423	1,605	48,264,967	756	13,306,237
NONDURABLE GOODS	424	678	21,568,716	320	2,694,242
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	85,667	6	12,963
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>76</u>	<u>5,632,162</u>	<u>22</u>	<u>887,049</u>
<u>INFORMATION</u>	<u>51</u>	<u>547</u>	<u>40,283,692</u>	<u>302</u>	<u>7,934,329</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>4,551,610</u>	<u>62</u>	<u>722,429</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>376</u>	<u>20,274,099</u>	<u>162</u>	<u>6,119,033</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>753</u>	<u>17,202,423</u>	<u>308</u>	<u>2,946,333</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>929</u>	<u>28,480,505</u>	<u>315</u>	<u>5,992,803</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>143</u>	<u>10,252,885</u>	<u>24</u>	<u>1,099,439</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>580</u>	<u>117,394,648</u>	<u>123</u>	<u>19,365,561</u>
ACCOMMODATIONS	721	97	25,165,835	12	4,263,023
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	483	92,228,813	111	15,102,538
<u>OTHER SERVICES</u>	<u>81</u>	<u>716</u>	<u>32,584,439</u>	<u>192</u>	<u>3,914,982</u>
REPAIR & MAINTENANCE	811	491	26,173,079	126	3,153,478
PERSONAL SERVICE	812	181	5,813,270	46	718,337
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	598,090	20	43,167
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>684,320</u>	<u>8</u>	<u>96,640</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,962</b>	<b>\$1,031,051,633</b>	<b>5,617</b>	<b>\$196,624,481</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,718</u>	<u>\$455,522,781</u>
MOTOR VEHICLES & PARTS	441	293	122,472,094
NEW & USED AUTO DEALERS	4411	105	93,932,653
RV, BOAT, MOTORCYCLE DEALERS	4412	40	10,622,566
AUTOMOTIVE PARTS & TIRE	4413	148	17,916,875
FURNITURE & HOME FURNISHING	442	158	11,324,351
ELECTRONICS & APPLIANCE STORES	443	339	17,765,409
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	212	49,496,403
BUILDING MATERIALS	4441	152	41,511,744
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	7,984,659
FOOD & BEVERAGE STORES	445	180	30,075,275
GROCERY & CONVENIENCE STORES	4451	107	28,259,864
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	1,815,411
DRUG/HEALTH STORES	446	289	14,725,722
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	71	13,970,684
APPAREL & ACCESSORIES	448	304	25,191,930
CLOTHING & SHOE STORES	4481, 4482	265	23,515,844
JEWELRY & LUGGAGE STORES	4483	39	1,676,086
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	284	15,387,488
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	211	14,236,135
BOOK STORES & NEWS DEALERS	4512	73	1,151,353
GENERAL MERCHANDISE STORES	452	47	107,105,503
DEPARTMENT STORES	4521	9	24,928,951
GENERAL MERCHANDISE STORES	4529	38	82,176,552
E-COMMERCE & MAIL ORDER	4541	335	12,178,051
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,206	35,829,871
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>777,962</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>680,430</u>
<u>UTILITIES</u>	<u>22</u>	<u>24</u>	<u>557,407</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,361</u>	<u>174,551,154</u>
CONSTRUCTION OF BUILDINGS	236	408	88,443,431
HEAVY CONSTRUCTION & HIGHWAYS	237	66	14,150,223
SPECIAL TRADE CONTRACTORS	238	887	71,957,500
<u>MANUFACTURING</u>	<u>31-33</u>	<u>762</u>	<u>37,220,194</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,047</u>	<u>89,983,480</u>
DURABLE GOODS	423	1,470	66,754,518
NONDURABLE GOODS	424	559	23,007,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	221,042
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>67</u>	<u>1,746,154</u>
<u>INFORMATION</u>	<u>51</u>	<u>487</u>	<u>41,925,315</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>126</u>	<u>6,710,296</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>348</u>	<u>27,972,975</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>594</u>	<u>12,737,500</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>704</u>	<u>17,880,022</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>91</u>	<u>7,286,823</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>514</u>	<u>92,253,044</u>
ACCOMMODATIONS	721	65	14,704,187
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	449	77,548,857
<u>OTHER SERVICES</u>	<u>81</u>	<u>635</u>	<u>30,474,087</u>
REPAIR & MAINTENANCE	811	472	25,036,960
PERSONAL SERVICE	812	126	4,738,587
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	698,540
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>286,669</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,544</b>	<b>\$998,566,293</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections