

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	927	\$20,677,465	929	\$37,368,459
MOTOR VEHICLES & PARTS	441	56	3,013,839	53	3,205,607
NEW & USED AUTO DEALERS	4411	13	658,944	9	845,252
RV, BOAT, MOTORCYCLE DEALERS	4412	9	15,170	14	1,282,332
AUTOMOTIVE PARTS & TIRE	4413	34	2,339,725	30	1,078,023
FURNITURE & HOME FURNISHING	442	31	404,397	31	435,379
ELECTRONICS & APPLIANCE STORES	443	64	676,608	79	465,643
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	2,336,252	44	2,018,536
BUILDING MATERIALS	4441	48	1,870,065	31	1,632,313
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	466,187	13	386,223
FOOD & BEVERAGE STORES	445	22	1,038,013	21	2,499,228
GROCERY & CONVENIENCE STORES	4451	11	1,014,452	5	2,045,213
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	23,561	16	454,015
DRUG/HEALTH STORES	446	57	133,282	74	666,542
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,747,085	D	D
APPAREL & ACCESSORIES	448	74	162,584	70	245,473
CLOTHING & SHOE STORES	4481, 4482	66	141,051	64	130,138
JEWELRY & LUGGAGE STORES	4483	8	21,533	6	115,335
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	836,620	82	746,058
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	192,820	64	710,674
BOOK STORES & NEWS DEALERS	4512	18	643,800	18	35,384
GENERAL MERCHANDISE STORES	452	12	5,344,561	14	24,331,239
DEPARTMENT STORES	4521	4	60,100	4	55,956
GENERAL MERCHANDISE STORES	4529	8	5,284,461	10	24,275,283
E-COMMERCE & MAIL ORDER	4541	122	478,938	135	601,083
MISCELLANEOUS RETAILERS	453, 4542, 4543	337	3,505,286	324	2,067,002
AGRICULTURE, FORESTRY, FISHING	11	12	77,651	D	D
MINING	21	5	91,164	D	D
UTILITIES	22	4	72,404	3	6,242
CONSTRUCTION	23	349	13,546,100	225	5,448,846
CONSTRUCTION OF BUILDINGS	236	64	6,238,105	55	1,560,727
HEAVY CONSTRUCTION & HIGHWAYS	237	21	353,838	15	643,759
SPECIAL TRADE CONTRACTORS	238	264	6,954,157	155	3,244,360
MANUFACTURING	31-33	144	1,577,291	126	837,922
WHOLESALE TRADE	42	593	11,257,199	571	3,909,006
DURABLE GOODS	423	406	9,008,467	395	2,690,597
NONDURABLE GOODS	424	182	2,235,367	170	1,208,427
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	13,365	6	9,982
TRANSPORTATION & WAREHOUSING	48-49	17	333,875	10	293,966
INFORMATION	51	154	2,413,575	149	2,300,155
FINANCE, INSURANCE	52	38	239,019	39	191,839
REAL ESTATE, RENTAL/LEASING	53	94	1,153,800	88	954,807
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	121	808,940	121	337,480
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	156	685,867	146	1,182,092
ARTS, ENTERTAINMENT & RECREATION	71	9	189,442	11	481,636
ACCOMMODATIONS & FOOD SERVICES	72	55	4,881,498	46	6,811,853
ACCOMMODATIONS	721	8	905,610	9	1,410,586
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	47	3,975,888	37	5,401,267
OTHER SERVICES	81	125	2,228,719	86	1,053,889
REPAIR & MAINTENANCE	811	89	1,884,034	48	644,319
PERSONAL SERVICE	812	28	295,130	29	279,115
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	49,555	9	130,455
PUBLIC ADMINISTRATION, OTHER	92.00	6	123,816	5	7,058
TOTAL ALL INDUSTRIES		2,809	\$60,357,825	2,558	\$61,188,308

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	2,725	\$377,509,094	2,156	\$146,903,055
MOTOR VEHICLES & PARTS	441	194	82,564,040	137	33,841,178
NEW & USED AUTO DEALERS	4411	57	61,754,815	32	23,711,818
RV, BOAT, MOTORCYCLE DEALERS	4412	37	9,949,411	33	4,143,694
AUTOMOTIVE PARTS & TIRE	4413	100	10,859,814	72	5,985,666
FURNITURE & HOME FURNISHING	442	103	13,082,778	85	5,338,965
ELECTRONICS & APPLIANCE STORES	443	265	17,919,086	181	6,356,728
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	41,890,581	143	25,238,590
BUILDING MATERIALS	4441	112	37,543,929	102	24,025,648
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	4,346,652	41	1,212,942
FOOD & BEVERAGE STORES	445	106	20,737,141	79	12,270,718
GROCERY & CONVENIENCE STORES	4451	36	18,532,453	32	11,250,042
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	2,204,688	47	1,020,676
DRUG/HEALTH STORES	446	191	12,780,458	141	3,060,884
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	13,686,448	34	5,043,127
APPAREL & ACCESSORIES	448	209	26,654,137	168	4,956,671
CLOTHING & SHOE STORES	4481, 4482	173	23,307,952	146	4,421,398
JEWELRY & LUGGAGE STORES	4483	36	3,346,185	22	535,273
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	15,002,048	155	5,532,519
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	147	12,693,021	113	4,550,935
BOOK STORES & NEWS DEALERS	4512	58	2,309,027	42	981,584
GENERAL MERCHANDISE STORES	452	29	95,234,402	21	27,027,435
DEPARTMENT STORES	4521	9	30,023,083	5	6,720,523
GENERAL MERCHANDISE STORES	4529	20	65,211,319	16	20,306,912
E-COMMERCE & MAIL ORDER	4541	252	6,649,450	208	2,669,776
MISCELLANEOUS RETAILERS	453, 4542, 4543	981	31,308,525	804	15,566,464
AGRICULTURE, FORESTRY, FISHING	11	26	3,881,827	28	2,137,297
MINING	21	7	81,725	5	254,166
UTILITIES	22	14	797,423	11	898,136
CONSTRUCTION	23	1,331	86,160,552	949	47,806,686
CONSTRUCTION OF BUILDINGS	236	335	39,211,394	286	23,809,255
HEAVY CONSTRUCTION & HIGHWAYS	237	59	5,091,658	52	5,332,735
SPECIAL TRADE CONTRACTORS	238	937	41,857,500	611	18,664,696
MANUFACTURING	31-33	629	11,734,380	460	10,412,961
WHOLESALE TRADE	42	1,750	55,081,521	1,344	32,628,279
DURABLE GOODS	423	1,229	42,355,193	952	24,271,449
NONDURABLE GOODS	424	501	12,567,962	379	8,272,708
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	158,366	13	84,122
TRANSPORTATION & WAREHOUSING	48-49	46	712,659	30	1,145,633
INFORMATION	51	361	26,591,723	289	11,129,448
FINANCE, INSURANCE	52	104	4,618,290	80	1,791,812
REAL ESTATE, RENTAL/LEASING	53	306	13,928,423	232	7,592,151
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	510	20,825,892	364	6,220,349
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	638	17,011,982	480	7,136,960
ARTS, ENTERTAINMENT & RECREATION	71	87	8,261,800	73	3,813,835
ACCOMMODATIONS & FOOD SERVICES	72	360	80,440,257	385	46,038,477
ACCOMMODATIONS	721	38	12,718,582	146	17,570,595
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	322	67,721,675	239	28,467,882
OTHER SERVICES	81	479	20,720,892	338	9,431,359
REPAIR & MAINTENANCE	811	314	16,216,479	234	7,434,778
PERSONAL SERVICE	812	137	3,908,789	78	1,509,121
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	595,624	26	487,460
PUBLIC ADMINISTRATION, OTHER	92,00	11	92,394	7	36,670
TOTAL ALL INDUSTRIES		9,384	\$728,450,834	7,231	\$335,377,274

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	1,845	\$112,926,635	3,564	\$505,275,601
MOTOR VEHICLES & PARTS	441	117	20,987,340	222	99,838,757
NEW & USED AUTO DEALERS	4411	30	14,661,907	66	77,121,956
RV, BOAT, MOTORCYCLE DEALERS	4412	25	1,737,339	40	4,671,887
AUTOMOTIVE PARTS & TIRE	4413	62	4,588,094	116	18,044,914
FURNITURE & HOME FURNISHING	442	65	2,911,419	141	14,328,462
ELECTRONICS & APPLIANCE STORES	443	164	4,255,621	337	16,732,078
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	16,187,046	230	60,399,521
BUILDING MATERIALS	4441	94	13,721,966	168	52,093,665
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	2,465,080	62	8,305,856
FOOD & BEVERAGE STORES	445	71	11,800,305	194	44,848,459
GROCERY & CONVENIENCE STORES	4451	26	11,321,784	79	41,559,952
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	478,521	115	3,288,507
DRUG/HEALTH STORES	446	113	3,653,421	207	14,418,968
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	7,319,077	106	19,878,248
APPAREL & ACCESSORIES	448	138	1,882,533	232	26,730,368
CLOTHING & SHOE STORES	4481, 4482	120	1,619,023	191	24,070,307
JEWELRY & LUGGAGE STORES	4483	18	263,510	41	2,660,061
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	2,940,413	244	13,170,600
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	2,621,451	177	11,257,206
BOOK STORES & NEWS DEALERS	4512	43	318,962	67	1,913,394
GENERAL MERCHANDISE STORES	452	22	28,689,775	32	129,027,837
DEPARTMENT STORES	4521	5	2,099,981	8	31,472,786
GENERAL MERCHANDISE STORES	4529	17	26,589,794	24	97,555,051
E-COMMERCE & MAIL ORDER	4541	204	2,469,317	314	12,883,504
MISCELLANEOUS RETAILERS	453, 4542, 4543	648	9,830,368	1,305	53,018,799
AGRICULTURE, FORESTRY, FISHING	11	22	661,164	40	8,578,945
MINING	21	9	201,715	7	537,043
UTILITIES	22	8	32,223	13	1,608,390
CONSTRUCTION	23	726	24,027,388	2,359	151,787,420
CONSTRUCTION OF BUILDINGS	236	205	9,479,163	632	69,418,478
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,077,122	80	16,724,289
SPECIAL TRADE CONTRACTORS	238	492	13,471,103	1,647	65,644,653
MANUFACTURING	31-33	397	4,790,125	853	15,132,144
WHOLESALE TRADE	42	1,222	15,588,469	2,135	63,731,004
DURABLE GOODS	423	856	12,475,542	1,477	50,231,504
NONDURABLE GOODS	424	353	3,012,084	636	13,362,859
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	100,843	22	136,641
TRANSPORTATION & WAREHOUSING	48-49	37	702,325	95	3,937,522
INFORMATION	51	273	9,653,101	478	75,570,015
FINANCE, INSURANCE	52	72	1,079,117	122	8,437,692
REAL ESTATE, RENTAL/LEASING	53	161	2,591,776	371	24,222,243
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	297	3,811,829	694	14,948,927
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	409	4,517,524	1,146	32,430,955
ARTS, ENTERTAINMENT & RECREATION	71	48	1,886,167	132	13,033,327
ACCOMMODATIONS & FOOD SERVICES	72	279	26,957,858	636	128,529,385
ACCOMMODATIONS	721	102	6,524,916	47	14,209,720
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	177	20,432,942	589	114,319,665
OTHER SERVICES	81	333	8,660,103	920	37,562,271
REPAIR & MAINTENANCE	811	228	7,470,397	608	29,579,697
PERSONAL SERVICE	812	83	952,968	270	7,445,411
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	236,738	42	537,163
PUBLIC ADMINISTRATION, OTHER	92,00	7	70,112	12	248,497
TOTAL ALL INDUSTRIES		6,145	\$218,157,631	13,577	\$1,085,571,381

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>436</u>	<u>\$4,284,824</u>	<u>2,030</u>	<u>\$161,655,473</u>
MOTOR VEHICLES & PARTS	441	14	225,325	130	48,022,680
NEW & USED AUTO DEALERS	4411	3	106,752	35	37,879,602
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	19	2,644,466
AUTOMOTIVE PARTS & TIRE	4413	9	117,861	76	7,498,612
FURNITURE & HOME FURNISHING	442	16	137,167	81	2,966,577
ELECTRONICS & APPLIANCE STORES	443	39	117,884	165	3,557,864
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	17	548,301	155	20,072,565
BUILDING MATERIALS	4441	10	470,690	114	16,734,170
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	77,611	41	3,338,395
FOOD & BEVERAGE STORES	445	10	625,733	75	12,406,005
GROCERY & CONVENIENCE STORES	4451	4	622,351	30	11,744,479
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	3,382	45	661,526
DRUG/HEALTH STORES	446	26	61,821	137	4,197,075
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	189,369	49	12,928,187
APPAREL & ACCESSORIES	448	44	20,428	114	2,578,705
CLOTHING & SHOE STORES	4481, 4482	41	19,577	100	1,582,041
JEWELRY & LUGGAGE STORES	4483	3	851	14	996,664
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	94,754	145	3,139,122
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	62,024	102	2,999,061
BOOK STORES & NEWS DEALERS	4512	12	32,730	43	140,061
GENERAL MERCHANDISE STORES	452	7	26,660	27	36,138,839
DEPARTMENT STORES	4521	4	16,044	8	10,462,980
GENERAL MERCHANDISE STORES	4529	3	10,616	19	25,675,859
E-COMMERCE & MAIL ORDER	4541	75	140,717	216	2,370,637
MISCELLANEOUS RETAILERS	453, 4542, 4543	140	2,096,665	736	13,277,217
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>9,890</u>	<u>24</u>	<u>392,659</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>827,448</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>56,884</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>118</u>	<u>2,147,425</u>	<u>962</u>	<u>37,906,420</u>
CONSTRUCTION OF BUILDINGS	236	21	462,729	224	9,350,628
HEAVY CONSTRUCTION & HIGHWAYS	237	13	840,318	46	5,488,605
SPECIAL TRADE CONTRACTORS	238	84	844,378	692	23,067,187
<u>MANUFACTURING</u>	<u>31-33</u>	<u>53</u>	<u>231,466</u>	<u>418</u>	<u>5,169,793</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>250</u>	<u>1,983,022</u>	<u>1,361</u>	<u>22,515,416</u>
DURABLE GOODS	423	164	1,104,046	970	18,308,972
NONDURABLE GOODS	424	84	877,932	380	4,148,818
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	57,626
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>29,159</u>	<u>49</u>	<u>1,259,790</u>
<u>INFORMATION</u>	<u>51</u>	<u>85</u>	<u>528,453</u>	<u>295</u>	<u>15,230,492</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>42,039</u>	<u>82</u>	<u>1,137,479</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>47</u>	<u>503,447</u>	<u>234</u>	<u>6,311,006</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>58</u>	<u>185,727</u>	<u>310</u>	<u>4,446,819</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>79</u>	<u>327,098</u>	<u>490</u>	<u>5,247,921</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>69,904</u>	<u>46</u>	<u>1,925,806</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>26</u>	<u>892,722</u>	<u>227</u>	<u>32,706,054</u>
ACCOMMODATIONS	721	6	256,379	33	3,519,116
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	20	636,343	194	29,186,938
<u>OTHER SERVICES</u>	<u>81</u>	<u>34</u>	<u>519,799</u>	<u>366</u>	<u>9,506,622</u>
REPAIR & MAINTENANCE	811	18	433,813	268	7,451,151
PERSONAL SERVICE	812	15	45,431	80	1,578,133
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	18	477,338
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>31,612</u>	<u>9</u>	<u>341,799</u>
TOTAL ALL INDUSTRIES		1,238	\$11,815,055	6,921	\$306,637,881

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	1,150	\$66,264,766	584	\$5,041,869
MOTOR VEHICLES & PARTS	441	56	13,696,871	30	1,078,838
NEW & USED AUTO DEALERS	4411	11	10,490,797	9	336,283
RV, BOAT, MOTORCYCLE DEALERS	4412	12	909,791	3	2,805
AUTOMOTIVE PARTS & TIRE	4413	33	2,296,283	18	739,750
FURNITURE & HOME FURNISHING	442	32	2,594,043	17	89,759
ELECTRONICS & APPLIANCE STORES	443	97	3,970,646	41	166,835
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	3,413,076	45	878,568
BUILDING MATERIALS	4441	60	1,879,211	33	605,754
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,533,865	12	272,814
FOOD & BEVERAGE STORES	445	30	3,708,206	14	624,954
GROCERY & CONVENIENCE STORES	4451	10	3,402,870	5	601,727
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	305,336	9	23,227
DRUG/HEALTH STORES	446	73	1,226,005	43	96,799
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,944,949	10	926,746
APPAREL & ACCESSORIES	448	103	2,119,045	48	69,213
CLOTHING & SHOE STORES	4481, 4482	88	1,563,734	44	58,583
JEWELRY & LUGGAGE STORES	4483	15	555,311	4	10,630
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	88	1,255,485	49	66,203
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	1,239,114	37	58,954
BOOK STORES & NEWS DEALERS	4512	24	16,371	12	7,249
GENERAL MERCHANDISE STORES	452	21	26,097,487	7	60,434
DEPARTMENT STORES	4521	6	6,614,229	4	28,923
GENERAL MERCHANDISE STORES	4529	15	19,483,258	3	31,511
E-COMMERCE & MAIL ORDER	4541	156	1,065,779	96	270,632
MISCELLANEOUS RETAILERS	453, 4542, 4543	406	5,173,174	184	712,888
AGRICULTURE, FORESTRY, FISHING	11	13	62,003	3	29,569
MINING	21	D	D	4	630,981
UTILITIES	22	5	228,882	D	D
CONSTRUCTION	23	487	18,128,171	96	3,359,373
CONSTRUCTION OF BUILDINGS	236	117	6,598,067	30	1,765,131
HEAVY CONSTRUCTION & HIGHWAYS	237	32	3,860,573	9	113,980
SPECIAL TRADE CONTRACTORS	238	338	7,669,531	57	1,480,262
MANUFACTURING	31-33	199	2,059,114	68	485,800
WHOLESALE TRADE	42	686	20,087,731	301	2,509,191
DURABLE GOODS	423	482	17,316,962	214	1,944,999
NONDURABLE GOODS	424	197	2,759,797	81	556,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,972	6	7,218
TRANSPORTATION & WAREHOUSING	48-49	21	650,786	4	5,255
INFORMATION	51	179	4,799,252	111	813,502
FINANCE, INSURANCE	52	45	336,295	25	18,423
REAL ESTATE, RENTAL/LEASING	53	116	1,698,554	42	359,356
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	165	8,375,822	57	117,264
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	264	1,774,232	68	134,010
ARTS, ENTERTAINMENT & RECREATION	71	20	2,090,272	6	42,668
ACCOMMODATIONS & FOOD SERVICES	72	73	8,108,320	29	1,254,127
ACCOMMODATIONS	721	8	663,077	14	573,152
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	7,445,243	15	680,975
OTHER SERVICES	81	129	2,481,695	40	464,282
REPAIR & MAINTENANCE	811	89	1,848,714	28	418,113
PERSONAL SERVICE	812	32	593,249	9	36,145
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	39,732	3	10,024
PUBLIC ADMINISTRATION, OTHER	92,00	6	47,226	4	1,959
TOTAL ALL INDUSTRIES		3,559	\$137,193,216	1,443	\$15,281,389

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,658</u>	<u>\$124,565,532</u>	<u>309</u>	<u>\$1,686,939</u>
MOTOR VEHICLES & PARTS	441	125	53,496,718	8	65,800
NEW & USED AUTO DEALERS	4411	32	35,884,611	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	23	10,453,034	D	D
AUTOMOTIVE PARTS & TIRE	4413	70	7,159,073	5	65,150
FURNITURE & HOME FURNISHING	442	53	2,401,255	6	16,452
ELECTRONICS & APPLIANCE STORES	443	146	2,272,231	21	31,518
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	15,497,128	21	688,183
BUILDING MATERIALS	4441	69	13,806,948	14	251,425
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	1,690,180	7	436,758
FOOD & BEVERAGE STORES	445	63	7,350,249	6	293,814
GROCERY & CONVENIENCE STORES	4451	26	6,921,342	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	428,907	5	487
DRUG/HEALTH STORES	446	97	3,507,558	25	76,485
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	6,921,732	D	D
APPAREL & ACCESSORIES	448	139	1,376,764	32	14,674
CLOTHING & SHOE STORES	4481, 4482	124	1,254,019	30	11,794
JEWELRY & LUGGAGE STORES	4483	15	122,745	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	113	1,264,828	28	13,178
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	541,209	21	12,412
BOOK STORES & NEWS DEALERS	4512	34	723,619	7	766
GENERAL MERCHANDISE STORES	452	20	15,704,328	6	11,401
DEPARTMENT STORES	4521	4	187,903	3	7,218
GENERAL MERCHANDISE STORES	4529	16	15,516,425	3	4,183
E-COMMERCE & MAIL ORDER	4541	194	1,583,986	54	60,899
MISCELLANEOUS RETAILERS	453, 4542, 4543	582	13,188,755	100	205,428
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>1,640,747</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>286,905</u>	<u>3</u>	<u>62,849</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>29,455</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>817</u>	<u>38,450,924</u>	<u>78</u>	<u>3,868,545</u>
CONSTRUCTION OF BUILDINGS	236	180	14,935,255	17	3,055,880
HEAVY CONSTRUCTION & HIGHWAYS	237	53	4,578,891	6	232,460
SPECIAL TRADE CONTRACTORS	238	584	18,936,778	55	580,205
<u>MANUFACTURING</u>	<u>31-33</u>	<u>331</u>	<u>4,995,428</u>	<u>36</u>	<u>205,056</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,047</u>	<u>38,919,322</u>	<u>151</u>	<u>1,200,931</u>
DURABLE GOODS	423	719	31,547,684	103	1,004,947
NONDURABLE GOODS	424	319	7,313,675	45	194,370
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	57,963	3	1,614
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>2,563,393</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>265</u>	<u>9,975,542</u>	<u>65</u>	<u>354,266</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>1,458,203</u>	<u>13</u>	<u>14,245</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>194</u>	<u>10,205,082</u>	<u>33</u>	<u>162,682</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>252</u>	<u>3,004,692</u>	<u>37</u>	<u>37,303</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>388</u>	<u>4,916,040</u>	<u>41</u>	<u>62,082</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>902,232</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>136</u>	<u>20,550,217</u>	<u>6</u>	<u>118,863</u>
ACCOMMODATIONS	721	19	4,210,436	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	117	16,339,781	5	101,639
<u>OTHER SERVICES</u>	<u>81</u>	<u>262</u>	<u>7,967,090</u>	<u>21</u>	<u>140,546</u>
REPAIR & MAINTENANCE	811	202	6,352,235	12	107,945
PERSONAL SERVICE	812	52	1,540,107	8	32,434
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	74,748	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>11</u>	<u>633,353</u>	<u>3</u>	<u>4,525</u>
TOTAL ALL INDUSTRIES		5,528	\$271,064,157	804	\$8,036,358

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	1,925	\$149,521,181	1,780	\$91,911,161
MOTOR VEHICLES & PARTS	441	146	27,682,595	103	20,428,038
NEW & USED AUTO DEALERS	4411	39	17,657,256	28	14,617,203
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,441,338	21	636,701
AUTOMOTIVE PARTS & TIRE	4413	81	7,584,001	54	5,174,134
FURNITURE & HOME FURNISHING	442	66	2,265,008	61	1,942,354
ELECTRONICS & APPLIANCE STORES	443	164	19,226,066	142	2,539,509
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	22,735,154	132	15,031,690
BUILDING MATERIALS	4441	94	17,623,910	93	13,250,846
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	5,111,244	39	1,780,844
FOOD & BEVERAGE STORES	445	76	10,865,645	84	10,215,878
GROCERY & CONVENIENCE STORES	4451	35	10,470,943	44	9,698,428
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	394,702	40	517,450
DRUG/HEALTH STORES	446	123	2,258,145	115	2,556,087
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	10,238,261	39	9,002,382
APPAREL & ACCESSORIES	448	133	2,792,725	113	1,532,102
CLOTHING & SHOE STORES	4481, 4482	113	2,387,686	95	1,196,192
JEWELRY & LUGGAGE STORES	4483	20	405,039	18	335,910
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	2,925,600	128	1,501,838
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	2,234,434	90	1,247,082
BOOK STORES & NEWS DEALERS	4512	39	691,166	38	254,756
GENERAL MERCHANDISE STORES	452	23	23,318,188	22	16,464,617
DEPARTMENT STORES	4521	5	1,091,086	5	3,651,740
GENERAL MERCHANDISE STORES	4529	18	22,227,102	17	12,812,877
E-COMMERCE & MAIL ORDER	4541	191	2,617,717	187	1,763,718
MISCELLANEOUS RETAILERS	453, 4542, 4543	691	22,596,077	654	8,932,948
AGRICULTURE, FORESTRY, FISHING	11	23	737,901	27	632,476
MINING	21	6	83,082	6	661,965
UTILITIES	22	11	2,250,221	9	93,612
CONSTRUCTION	23	828	75,808,113	688	25,851,857
CONSTRUCTION OF BUILDINGS	236	193	24,622,241	188	13,281,995
HEAVY CONSTRUCTION & HIGHWAYS	237	54	7,020,497	34	1,352,686
SPECIAL TRADE CONTRACTORS	238	581	44,165,375	466	11,217,176
MANUFACTURING	31-33	408	8,187,167	353	4,613,869
WHOLESALE TRADE	42	1,323	100,152,065	1,073	15,060,374
DURABLE GOODS	423	935	86,720,801	758	11,709,236
NONDURABLE GOODS	424	375	13,359,903	305	3,308,884
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	71,361	10	42,254
TRANSPORTATION & WAREHOUSING	48-49	45	1,282,968	33	1,695,479
INFORMATION	51	294	12,803,511	260	9,996,380
FINANCE, INSURANCE	52	85	1,659,544	73	999,067
REAL ESTATE, RENTAL/LEASING	53	217	9,563,463	196	4,765,876
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	306	5,159,598	246	2,123,727
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	377	8,208,288	368	2,890,818
ARTS, ENTERTAINMENT & RECREATION	71	49	4,243,536	53	1,421,709
ACCOMMODATIONS & FOOD SERVICES	72	238	31,093,492	312	27,525,910
ACCOMMODATIONS	721	54	7,206,497	107	8,982,894
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	184	23,886,995	205	18,543,016
OTHER SERVICES	81	345	11,314,308	270	5,400,615
REPAIR & MAINTENANCE	811	249	9,390,652	189	4,109,446
PERSONAL SERVICE	812	71	1,542,049	60	957,097
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	381,607	21	334,072
PUBLIC ADMINISTRATION, OTHER	92,00	11	51,105	10	20,483
TOTAL ALL INDUSTRIES		6,491	\$422,119,543	5,757	\$195,665,378

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	1,977	\$73,216,947	1,452	\$33,370,846
MOTOR VEHICLES & PARTS	441	101	6,815,583	81	2,890,330
NEW & USED AUTO DEALERS	4411	22	2,685,961	16	529,524
RV, BOAT, MOTORCYCLE DEALERS	4412	26	1,060,141	27	1,090,395
AUTOMOTIVE PARTS & TIRE	4413	53	3,069,481	38	1,270,411
FURNITURE & HOME FURNISHING	442	103	3,360,354	73	1,299,593
ELECTRONICS & APPLIANCE STORES	443	161	3,739,486	111	1,060,238
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	141	16,164,462	106	5,768,798
BUILDING MATERIALS	4441	107	14,589,201	75	4,901,439
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	1,575,261	31	867,359
FOOD & BEVERAGE STORES	445	65	7,868,406	39	3,464,157
GROCERY & CONVENIENCE STORES	4451	14	7,003,161	8	3,275,520
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	865,245	31	188,637
DRUG/HEALTH STORES	446	128	2,418,356	90	1,097,321
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,876,066	12	4,985,905
APPAREL & ACCESSORIES	448	134	1,681,107	116	956,960
CLOTHING & SHOE STORES	4481, 4482	117	1,265,783	105	854,005
JEWELRY & LUGGAGE STORES	4483	17	415,324	11	102,955
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	153	1,322,109	125	928,888
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	106	1,158,730	86	738,435
BOOK STORES & NEWS DEALERS	4512	47	163,379	39	190,453
GENERAL MERCHANDISE STORES	452	25	11,946,445	17	2,729,034
DEPARTMENT STORES	4521	5	511,370	4	166,360
GENERAL MERCHANDISE STORES	4529	20	11,435,075	13	2,562,674
E-COMMERCE & MAIL ORDER	4541	221	3,447,533	174	1,491,706
MISCELLANEOUS RETAILERS	453, 4542, 4543	727	10,577,040	508	6,697,916
AGRICULTURE, FORESTRY, FISHING	11	29	206,780	17	81,485
MINING	21	4	163,661	5	236,045
UTILITIES	22	15	388,983	5	22,223
CONSTRUCTION	23	1,134	29,362,300	579	13,215,934
CONSTRUCTION OF BUILDINGS	236	313	17,507,593	174	6,052,980
HEAVY CONSTRUCTION & HIGHWAYS	237	48	1,771,798	27	1,191,470
SPECIAL TRADE CONTRACTORS	238	773	10,082,909	378	5,971,484
MANUFACTURING	31-33	380	3,724,744	281	4,632,980
WHOLESALE TRADE	42	1,049	12,697,773	789	5,119,467
DURABLE GOODS	423	716	5,892,753	531	3,526,686
NONDURABLE GOODS	424	323	6,722,328	251	1,580,340
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	82,692	7	12,441
TRANSPORTATION & WAREHOUSING	48-49	23	401,098	24	309,871
INFORMATION	51	271	10,348,808	215	4,464,529
FINANCE, INSURANCE	52	61	907,541	54	463,517
REAL ESTATE, RENTAL/LEASING	53	197	2,947,549	111	965,927
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	299	3,312,140	193	1,212,323
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	549	6,157,983	295	1,928,252
ARTS, ENTERTAINMENT & RECREATION	71	67	2,814,709	26	1,399,328
ACCOMMODATIONS & FOOD SERVICES	72	217	20,342,214	152	12,041,266
ACCOMMODATIONS	721	73	3,501,653	46	3,044,424
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	144	16,840,561	106	8,996,842
OTHER SERVICES	81	287	5,396,159	201	3,615,544
REPAIR & MAINTENANCE	811	195	3,852,248	135	3,203,992
PERSONAL SERVICE	812	76	1,106,121	52	312,560
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	437,790	14	98,992
PUBLIC ADMINISTRATION, OTHER	92,00	5	49,051	7	9,371
TOTAL ALL INDUSTRIES		6,564	\$172,438,440	4,406	\$83,088,908

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	11,410	\$4,243,185,797	3,246	417,077,440
MOTOR VEHICLES & PARTS	441	741	902,368,138	191	99,950,893
NEW & USED AUTO DEALERS	4411	308	745,810,949	55	76,932,352
RV, BOAT, MOTORCYCLE DEALERS	4412	157	68,570,273	43	10,275,717
AUTOMOTIVE PARTS & TIRE	4413	276	87,986,916	93	12,742,824
FURNITURE & HOME FURNISHING	442	581	204,528,334	166	11,627,178
ELECTRONICS & APPLIANCE STORES	443	917	380,745,338	291	16,135,787
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	706	354,158,154	229	59,779,846
BUILDING MATERIALS	4441	519	328,608,241	164	50,935,511
LAWN & GARDEN SUPPLIES & EQUIP.	4442	187	25,549,913	65	8,844,335
FOOD & BEVERAGE STORES	445	1,088	281,776,791	154	32,414,455
GROCERY & CONVENIENCE STORES	4451	663	254,688,174	62	31,838,078
OTHER FOOD & BEVERAGE STORES	4452, 4453	425	27,088,617	92	576,377
DRUG/HEALTH STORES	446	585	151,325,160	197	11,524,001
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	344	83,734,545	63	13,551,576
APPAREL & ACCESSORIES	448	950	427,872,397	260	19,577,079
CLOTHING & SHOE STORES	4481, 4482	719	384,358,669	210	16,515,420
JEWELRY & LUGGAGE STORES	4483	231	43,513,728	50	3,061,659
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	717	183,740,776	230	15,592,762
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	534	155,075,856	166	12,775,398
BOOK STORES & NEWS DEALERS	4512	183	28,664,920	64	2,817,364
GENERAL MERCHANDISE STORES	452	89	653,304,852	35	90,445,188
DEPARTMENT STORES	4521	13	240,892,484	7	23,141,952
GENERAL MERCHANDISE STORES	4529	76	412,412,368	28	67,303,236
E-COMMERCE & MAIL ORDER	4541	568	136,592,949	293	10,289,790
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,124	483,038,363	1,137	36,188,885
AGRICULTURE, FORESTRY, FISHING	11	123	11,784,043	29	687,273
MINING	21	24	2,695,222	7	343,159
UTILITIES	22	46	5,047,818	12	159,331
CONSTRUCTION	23	11,694	1,741,097,164	2,233	103,386,271
CONSTRUCTION OF BUILDINGS	236	4,353	1,054,638,783	668	55,512,610
HEAVY CONSTRUCTION & HIGHWAYS	237	313	158,802,095	74	8,328,508
SPECIAL TRADE CONTRACTORS	238	7,028	527,656,286	1,491	39,545,153
MANUFACTURING	31-33	2,773	215,555,244	807	9,229,455
WHOLESALE TRADE	42	4,522	851,629,266	1,841	41,027,740
DURABLE GOODS	423	3,069	719,730,461	1,250	28,879,482
NONDURABLE GOODS	424	1,387	128,081,079	571	12,071,406
ELECTRONIC MARKETS, AGENTS & BROKERS	425	66	3,817,726	20	76,852
TRANSPORTATION & WAREHOUSING	48-49	427	55,485,565	59	1,555,652
INFORMATION	51	1,020	492,718,436	435	39,075,964
FINANCE, INSURANCE	52	245	78,603,102	107	4,475,085
REAL ESTATE, RENTAL/LEASING	53	1,134	289,411,365	321	14,966,672
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,214	325,077,871	628	8,690,425
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	5,190	323,911,154	1,005	21,510,861
ARTS, ENTERTAINMENT & RECREATION	71	888	126,290,125	104	7,502,587
ACCOMMODATIONS & FOOD SERVICES	72	5,206	1,438,505,894	525	83,112,019
ACCOMMODATIONS	721	349	342,620,341	54	6,776,212
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,857	1,095,885,553	471	76,335,807
OTHER SERVICES	81	4,339	349,251,152	713	25,131,611
REPAIR & MAINTENANCE	811	2,583	208,368,001	490	18,935,178
PERSONAL SERVICE	812	1,586	133,789,220	183	5,431,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	170	7,093,931	40	764,486
PUBLIC ADMINISTRATION, OTHER	92,00	33	3,681,046	14	1,053,439
TOTAL ALL INDUSTRIES		52,288	\$10,553,930,264	12,086	778,984,984

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,573</u>	<u>\$62,895,585</u>	<u>990</u>	<u>\$14,075,281</u>
MOTOR VEHICLES & PARTS	441	97	13,530,521	48	1,634,211
NEW & USED AUTO DEALERS	4411	16	7,574,800	6	36,693
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,866,800	9	27,909
AUTOMOTIVE PARTS & TIRE	4413	55	3,088,921	33	1,569,609
FURNITURE & HOME FURNISHING	442	61	2,136,236	23	83,682
ELECTRONICS & APPLIANCE STORES	443	145	2,325,928	82	494,092
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	8,157,149	73	2,431,658
BUILDING MATERIALS	4441	86	4,936,783	59	1,638,628
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	3,220,366	14	793,030
FOOD & BEVERAGE STORES	445	49	7,440,236	31	2,023,592
GROCERY & CONVENIENCE STORES	4451	13	5,763,574	11	1,933,004
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	1,676,662	20	90,588
DRUG/HEALTH STORES	446	82	1,065,068	65	652,279
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,782,325	15	3,211,447
APPAREL & ACCESSORIES	448	123	1,204,553	77	117,254
CLOTHING & SHOE STORES	4481, 4482	104	922,512	71	113,361
JEWELRY & LUGGAGE STORES	4483	19	282,041	6	3,893
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	125	1,100,886	85	218,954
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	1,072,911	57	182,976
BOOK STORES & NEWS DEALERS	4512	40	27,975	28	35,978
GENERAL MERCHANDISE STORES	452	21	10,836,030	8	158,717
DEPARTMENT STORES	4521	4	111,398	4	59,706
GENERAL MERCHANDISE STORES	4529	17	10,724,632	4	99,011
E-COMMERCE & MAIL ORDER	4541	175	1,480,802	140	666,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	555	8,835,851	343	2,382,701
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>334,921</u>	<u>21</u>	<u>477,426</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>48,587</u>	<u>7</u>	<u>105,882</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>105,161</u>	<u>3</u>	<u>19,484</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>640</u>	<u>29,952,702</u>	<u>326</u>	<u>10,640,533</u>
CONSTRUCTION OF BUILDINGS	236	159	14,216,122	88	4,636,495
HEAVY CONSTRUCTION & HIGHWAYS	237	35	5,400,892	25	2,495,520
SPECIAL TRADE CONTRACTORS	238	446	10,335,688	213	3,508,518
<u>MANUFACTURING</u>	<u>31-33</u>	<u>308</u>	<u>3,998,143</u>	<u>174</u>	<u>1,708,362</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>941</u>	<u>11,422,704</u>	<u>631</u>	<u>5,070,733</u>
DURABLE GOODS	423	632	7,918,051	458	3,593,189
NONDURABLE GOODS	424	300	3,466,647	170	1,466,819
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	38,006	3	10,725
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>1,091,630</u>	<u>16</u>	<u>610,644</u>
<u>INFORMATION</u>	<u>51</u>	<u>239</u>	<u>5,918,755</u>	<u>168</u>	<u>2,593,058</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>1,715,595</u>	<u>40</u>	<u>304,811</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>185</u>	<u>4,329,054</u>	<u>108</u>	<u>1,574,932</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>237</u>	<u>2,380,124</u>	<u>128</u>	<u>675,027</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>307</u>	<u>6,006,598</u>	<u>160</u>	<u>878,928</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>1,808,657</u>	<u>19</u>	<u>679,190</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>177</u>	<u>23,516,825</u>	<u>72</u>	<u>3,533,249</u>
ACCOMMODATIONS	721	40	5,784,479	18	705,878
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	137	17,732,346	54	2,827,371
<u>OTHER SERVICES</u>	<u>81</u>	<u>205</u>	<u>4,218,156</u>	<u>114</u>	<u>1,786,011</u>
REPAIR & MAINTENANCE	811	144	3,491,660	81	1,494,373
PERSONAL SERVICE	812	48	581,907	24	199,150
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	144,589	9	92,488
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>44,089</u>	<u>6</u>	<u>9,300</u>
TOTAL ALL INDUSTRIES		5,003	\$159,787,286	2,983	\$44,742,851

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	1,957	\$124,471,934	812	\$8,018,119
MOTOR VEHICLES & PARTS	441	133	29,925,012	46	1,615,057
NEW & USED AUTO DEALERS	4411	37	18,855,546	9	574,061
RV, BOAT, MOTORCYCLE DEALERS	4412	23	5,296,408	12	373,711
AUTOMOTIVE PARTS & TIRE	4413	73	5,773,058	25	667,285
FURNITURE & HOME FURNISHING	442	78	2,376,142	30	162,769
ELECTRONICS & APPLIANCE STORES	443	166	2,987,569	64	375,144
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	17,878,390	58	2,315,521
BUILDING MATERIALS	4441	115	13,639,913	41	1,552,112
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	4,238,477	17	763,409
FOOD & BEVERAGE STORES	445	82	10,214,980	11	1,198,336
GROCERY & CONVENIENCE STORES	4451	42	9,963,533	7	1,181,430
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	251,447	4	16,906
DRUG/HEALTH STORES	446	123	3,585,108	60	348,238
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	9,462,389	15	412,090
APPAREL & ACCESSORIES	448	126	7,975,747	66	90,317
CLOTHING & SHOE STORES	4481, 4482	111	6,599,166	61	87,352
JEWELRY & LUGGAGE STORES	4483	15	1,376,581	5	2,965
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	4,478,869	68	129,660
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	4,429,855	43	110,248
BOOK STORES & NEWS DEALERS	4512	30	49,014	25	19,412
GENERAL MERCHANDISE STORES	452	26	21,785,855	8	73,930
DEPARTMENT STORES	4521	5	3,784,121	4	45,317
GENERAL MERCHANDISE STORES	4529	21	18,001,734	4	28,613
E-COMMERCE & MAIL ORDER	4541	191	2,208,371	118	311,970
MISCELLANEOUS RETAILERS	453, 4542, 4543	686	11,593,502	268	985,087
AGRICULTURE, FORESTRY, FISHING	11	32	994,042	7	87,567
MINING	21	15	477,013	5	69,706
UTILITIES	22	14	468,083	5	75,743
CONSTRUCTION	23	810	21,359,180	244	7,806,028
CONSTRUCTION OF BUILDINGS	236	195	8,169,517	44	2,613,631
HEAVY CONSTRUCTION & HIGHWAYS	237	46	4,526,059	21	961,845
SPECIAL TRADE CONTRACTORS	238	569	8,663,604	179	4,230,552
MANUFACTURING	31-33	398	5,081,061	127	908,993
WHOLESALE TRADE	42	1,214	17,576,574	442	5,331,075
DURABLE GOODS	423	873	12,568,498	293	3,207,296
NONDURABLE GOODS	424	327	4,955,788	146	2,113,242
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	52,288	3	10,537
TRANSPORTATION & WAREHOUSING	48-49	41	1,476,826	9	212,611
INFORMATION	51	284	13,314,754	110	1,440,334
FINANCE, INSURANCE	52	75	743,508	31	94,054
REAL ESTATE, RENTAL/LEASING	53	208	3,851,864	75	483,222
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	270	2,933,475	100	276,709
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	425	10,507,462	135	472,311
ARTS, ENTERTAINMENT & RECREATION	71	46	3,144,752	9	180,651
ACCOMMODATIONS & FOOD SERVICES	72	240	24,295,429	43	1,220,851
ACCOMMODATIONS	721	46	2,403,869	11	175,331
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	194	21,891,560	32	1,045,520
OTHER SERVICES	81	337	8,028,846	84	2,166,750
REPAIR & MAINTENANCE	811	239	6,627,980	62	2,027,654
PERSONAL SERVICE	812	77	1,271,524	18	133,118
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	129,342	4	5,978
PUBLIC ADMINISTRATION, OTHER	92,00	7	30,802	3	2,749
TOTAL ALL INDUSTRIES		6,373	\$238,755,605	2,241	\$28,847,473

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,641</u>	<u>\$52,673,469</u>	<u>1,466</u>	<u>\$61,690,910</u>
MOTOR VEHICLES & PARTS	441	102	7,361,250	103	9,743,222
NEW & USED AUTO DEALERS	4411	17	3,723,042	25	6,221,080
RV, BOAT, MOTORCYCLE DEALERS	4412	21	159,547	27	424,858
AUTOMOTIVE PARTS & TIRE	4413	64	3,478,661	51	3,097,284
FURNITURE & HOME FURNISHING	442	75	1,347,764	50	813,880
ELECTRONICS & APPLIANCE STORES	443	132	1,530,732	104	1,789,813
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	139	7,756,820	107	13,205,093
BUILDING MATERIALS	4441	107	5,980,319	70	11,494,894
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,776,501	37	1,710,199
FOOD & BEVERAGE STORES	445	57	4,933,924	53	6,175,899
GROCERY & CONVENIENCE STORES	4451	21	4,781,646	26	5,911,639
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	152,278	27	264,260
DRUG/HEALTH STORES	446	98	1,021,300	87	1,235,606
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,894,986	38	3,640,604
APPAREL & ACCESSORIES	448	107	447,560	109	1,361,004
CLOTHING & SHOE STORES	4481, 4482	92	318,545	101	1,281,419
JEWELRY & LUGGAGE STORES	4483	15	129,015	8	79,585
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	653,564	119	1,570,451
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	521,900	86	1,452,738
BOOK STORES & NEWS DEALERS	4512	34	131,664	33	117,713
GENERAL MERCHANDISE STORES	452	25	15,511,978	20	14,331,520
DEPARTMENT STORES	4521	4	257,226	5	868,447
GENERAL MERCHANDISE STORES	4529	21	15,254,752	15	13,463,073
E-COMMERCE & MAIL ORDER	4541	193	1,474,133	178	1,315,589
MISCELLANEOUS RETAILERS	453, 4542, 4543	574	5,739,458	498	6,508,229
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>230,310</u>	<u>22</u>	<u>232,501</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>101,676</u>	<u>6</u>	<u>776,680</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>23,492</u>	<u>12</u>	<u>866,118</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>930</u>	<u>23,545,444</u>	<u>478</u>	<u>16,689,902</u>
CONSTRUCTION OF BUILDINGS	236	239	11,160,575	136	7,319,612
HEAVY CONSTRUCTION & HIGHWAYS	237	47	1,692,458	37	1,408,823
SPECIAL TRADE CONTRACTORS	238	644	10,692,411	305	7,961,467
<u>MANUFACTURING</u>	<u>31-33</u>	<u>340</u>	<u>2,590,499</u>	<u>257</u>	<u>3,066,879</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>958</u>	<u>8,759,903</u>	<u>900</u>	<u>14,121,955</u>
DURABLE GOODS	423	675	6,852,032	636	9,666,887
NONDURABLE GOODS	424	276	1,878,631	256	4,412,209
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	29,240	8	42,859
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>334,743</u>	<u>26</u>	<u>598,419</u>
<u>INFORMATION</u>	<u>51</u>	<u>228</u>	<u>7,243,946</u>	<u>209</u>	<u>7,069,943</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>810,720</u>	<u>48</u>	<u>807,822</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>155</u>	<u>2,796,213</u>	<u>132</u>	<u>2,122,634</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>227</u>	<u>1,398,459</u>	<u>195</u>	<u>1,669,791</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>401</u>	<u>3,836,016</u>	<u>249</u>	<u>1,542,411</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,400,756</u>	<u>41</u>	<u>838,213</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>141</u>	<u>12,622,820</u>	<u>165</u>	<u>12,937,089</u>
ACCOMMODATIONS	721	21	2,596,181	64	4,933,031
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	10,026,639	101	8,004,058
<u>OTHER SERVICES</u>	<u>81</u>	<u>233</u>	<u>3,982,120</u>	<u>194</u>	<u>4,576,655</u>
REPAIR & MAINTENANCE	811	173	3,395,530	136	3,871,331
PERSONAL SERVICE	812	48	470,429	42	506,503
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	116,161	16	198,821
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>37,365</u>	<u>8</u>	<u>20,365</u>
TOTAL ALL INDUSTRIES		5,398	\$122,387,951	4,408	\$129,628,287

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>992</u>	<u>\$16,601,160</u>	<u>793</u>	<u>\$7,055,091</u>
MOTOR VEHICLES & PARTS	441	41	1,382,288	41	1,205,689
NEW & USED AUTO DEALERS	4411	7	618,957	9	760,729
RV, BOAT, MOTORCYCLE DEALERS	4412	8	7,199	9	23,673
AUTOMOTIVE PARTS & TIRE	4413	26	756,132	23	421,287
FURNITURE & HOME FURNISHING	442	31	1,178,589	32	147,182
ELECTRONICS & APPLIANCE STORES	443	81	624,647	67	407,664
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	3,513,803	55	854,543
BUILDING MATERIALS	4441	44	3,193,344	43	817,315
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	320,459	12	37,228
FOOD & BEVERAGE STORES	445	31	2,671,110	15	1,980,477
GROCERY & CONVENIENCE STORES	4451	15	2,508,154	5	1,917,569
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	162,956	10	62,908
DRUG/HEALTH STORES	446	70	486,604	51	79,463
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	2,146,643	13	514,100
APPAREL & ACCESSORIES	448	81	203,699	56	44,483
CLOTHING & SHOE STORES	4481, 4482	69	174,256	50	43,029
JEWELRY & LUGGAGE STORES	4483	12	29,443	6	1,454
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	332,278	69	186,258
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	286,792	47	172,284
BOOK STORES & NEWS DEALERS	4512	29	45,486	22	13,974
GENERAL MERCHANDISE STORES	452	9	1,165,075	10	105,193
DEPARTMENT STORES	4521	4	94,272	4	49,088
GENERAL MERCHANDISE STORES	4529	5	1,070,803	6	56,105
E-COMMERCE & MAIL ORDER	4541	134	572,828	110	314,227
MISCELLANEOUS RETAILERS	453, 4542, 4543	355	2,323,596	274	1,215,812
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>33,038</u>	<u>10</u>	<u>150,116</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>455,604</u>	<u>5</u>	<u>158,548</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>8,773</u>	<u>6</u>	<u>238,110</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>312</u>	<u>9,910,466</u>	<u>239</u>	<u>4,655,494</u>
CONSTRUCTION OF BUILDINGS	236	85	4,400,074	65	2,542,661
HEAVY CONSTRUCTION & HIGHWAYS	237	12	401,755	21	752,229
SPECIAL TRADE CONTRACTORS	238	215	5,108,637	153	1,360,604
<u>MANUFACTURING</u>	<u>31-33</u>	<u>153</u>	<u>863,819</u>	<u>114</u>	<u>1,005,936</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>548</u>	<u>2,735,118</u>	<u>441</u>	<u>14,422,270</u>
DURABLE GOODS	423	378	2,064,012	319	13,675,892
NONDURABLE GOODS	424	166	663,234	116	735,710
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,872	6	10,668
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>370,644</u>	<u>5</u>	<u>9,954</u>
<u>INFORMATION</u>	<u>51</u>	<u>164</u>	<u>2,934,055</u>	<u>135</u>	<u>1,702,517</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>371,120</u>	<u>27</u>	<u>202,655</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>93</u>	<u>890,074</u>	<u>64</u>	<u>472,830</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>113</u>	<u>380,962</u>	<u>89</u>	<u>245,805</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>180</u>	<u>1,160,512</u>	<u>135</u>	<u>423,807</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>29</u>	<u>649,844</u>	<u>7</u>	<u>31,245</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>149</u>	<u>8,905,911</u>	<u>40</u>	<u>1,882,209</u>
ACCOMMODATIONS	721	66	3,616,415	14	256,848
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	5,289,496	26	1,625,361
<u>OTHER SERVICES</u>	<u>81</u>	<u>111</u>	<u>1,786,741</u>	<u>71</u>	<u>646,979</u>
REPAIR & MAINTENANCE	811	73	1,386,096	44	531,700
PERSONAL SERVICE	812	25	152,814	21	76,369
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	247,831	6	38,910
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>9,326</u>	<u>6</u>	<u>11,250</u>
TOTAL ALL INDUSTRIES		2,926	\$48,067,167	2,187	\$33,314,816

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,035</u>	<u>\$1,417,890,155</u>	<u>1,238</u>	<u>\$25,596,092</u>
MOTOR VEHICLES & PARTS	441	503	448,016,831	61	2,658,974
NEW & USED AUTO DEALERS	4411	193	363,324,254	17	249,622
RV, BOAT, MOTORCYCLE DEALERS	4412	99	41,323,654	18	1,904,270
AUTOMOTIVE PARTS & TIRE	4413	211	43,368,923	26	505,082
FURNITURE & HOME FURNISHING	442	275	41,859,133	42	834,548
ELECTRONICS & APPLIANCE STORES	443	515	65,163,102	102	968,355
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	425	144,800,236	83	6,020,825
BUILDING MATERIALS	4441	319	127,053,317	67	5,793,861
LAWN & GARDEN SUPPLIES & EQUIP.	4442	106	17,746,919	16	226,964
FOOD & BEVERAGE STORES	445	409	87,285,835	53	4,236,076
GROCERY & CONVENIENCE STORES	4451	228	83,033,035	13	3,781,051
OTHER FOOD & BEVERAGE STORES	4452, 4453	181	4,252,800	40	455,025
DRUG/HEALTH STORES	446	312	40,237,657	70	635,577
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	173	47,473,716	7	1,798,916
APPAREL & ACCESSORIES	448	387	74,025,178	122	815,338
CLOTHING & SHOE STORES	4481, 4482	321	64,102,332	108	750,386
JEWELRY & LUGGAGE STORES	4483	66	9,922,846	14	64,952
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	407	48,811,161	99	547,755
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	43,720,914	67	331,450
BOOK STORES & NEWS DEALERS	4512	115	5,090,247	32	216,305
GENERAL MERCHANDISE STORES	452	53	264,183,639	12	280,172
DEPARTMENT STORES	4521	11	84,783,426	5	78,334
GENERAL MERCHANDISE STORES	4529	42	179,400,213	7	201,838
E-COMMERCE & MAIL ORDER	4541	387	26,397,409	167	1,438,680
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,189	129,636,258	420	5,360,876
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>2,369,343</u>	<u>15</u>	<u>157,932</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>860,742</u>	<u>3</u>	<u>57,183</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>1,550,497</u>	<u>5</u>	<u>87,693</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,027</u>	<u>352,345,240</u>	<u>498</u>	<u>31,695,778</u>
CONSTRUCTION OF BUILDINGS	236	1,499	176,183,652	185	22,513,743
HEAVY CONSTRUCTION & HIGHWAYS	237	169	48,891,511	20	1,855,986
SPECIAL TRADE CONTRACTORS	238	3,359	127,270,077	293	7,326,049
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,374</u>	<u>52,925,220</u>	<u>222</u>	<u>1,087,983</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,943</u>	<u>155,781,407</u>	<u>585</u>	<u>3,763,397</u>
DURABLE GOODS	423	2,062	123,671,036	381	1,929,548
NONDURABLE GOODS	424	848	30,788,412	199	1,830,962
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	1,321,959	5	2,887
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>160</u>	<u>11,047,305</u>	<u>40</u>	<u>1,316,548</u>
<u>INFORMATION</u>	<u>51</u>	<u>625</u>	<u>139,850,007</u>	<u>170</u>	<u>2,833,949</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>170</u>	<u>20,248,952</u>	<u>43</u>	<u>222,531</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>619</u>	<u>62,771,562</u>	<u>112</u>	<u>2,150,286</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,181</u>	<u>31,940,599</u>	<u>178</u>	<u>1,186,618</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,145</u>	<u>62,870,339</u>	<u>232</u>	<u>3,652,323</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>274</u>	<u>27,222,655</u>	<u>33</u>	<u>1,514,142</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,525</u>	<u>283,016,373</u>	<u>160</u>	<u>14,894,225</u>
ACCOMMODATIONS	721	120	25,582,035	88	8,781,729
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,405	257,434,338	72	6,112,496
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,881</u>	<u>95,374,907</u>	<u>137</u>	<u>2,569,954</u>
REPAIR & MAINTENANCE	811	1,276	74,313,792	91	2,111,139
PERSONAL SERVICE	812	531	19,391,932	38	408,473
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	74	1,669,183	8	50,342
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>23</u>	<u>845,107</u>	<u>6</u>	<u>1,073</u>
TOTAL ALL INDUSTRIES		24,102	\$2,718,910,410	3,677	\$92,787,707

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,728</u>	<u>\$296,349,459</u>	<u>654</u>	<u>\$4,258,986</u>
MOTOR VEHICLES & PARTS	441	202	103,542,598	29	286,015
NEW & USED AUTO DEALERS	4411	43	72,571,770	6	81,929
RV, BOAT, MOTORCYCLE DEALERS	4412	61	21,221,663	6	2,941
AUTOMOTIVE PARTS & TIRE	4413	98	9,749,165	17	201,145
FURNITURE & HOME FURNISHING	442	118	6,699,545	24	110,634
ELECTRONICS & APPLIANCE STORES	443	230	10,015,018	52	200,720
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	26,332,951	44	486,623
BUILDING MATERIALS	4441	144	23,027,325	38	426,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	3,305,626	6	59,991
FOOD & BEVERAGE STORES	445	114	17,091,904	12	831,321
GROCERY & CONVENIENCE STORES	4451	45	15,700,566	5	829,746
OTHER FOOD & BEVERAGE STORES	4452, 4453	69	1,391,338	7	1,575
DRUG/HEALTH STORES	446	167	7,055,285	42	100,899
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	10,424,181	9	762,749
APPAREL & ACCESSORIES	448	196	17,682,483	61	45,055
CLOTHING & SHOE STORES	4481, 4482	163	14,776,930	58	43,727
JEWELRY & LUGGAGE STORES	4483	33	2,905,553	3	1,328
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	197	10,365,388	50	118,802
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	146	10,173,322	36	39,200
BOOK STORES & NEWS DEALERS	4512	51	192,066	14	79,602
GENERAL MERCHANDISE STORES	452	29	58,182,650	7	58,939
DEPARTMENT STORES	4521	7	15,991,131	4	39,716
GENERAL MERCHANDISE STORES	4529	22	42,191,519	3	19,223
E-COMMERCE & MAIL ORDER	4541	242	4,003,425	109	270,582
MISCELLANEOUS RETAILERS	453, 4542, 4543	983	24,954,031	215	986,647
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>500,540</u>	<u>8</u>	<u>31,005</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>172,824</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>106,752</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,412</u>	<u>69,301,632</u>	<u>217</u>	<u>6,721,398</u>
CONSTRUCTION OF BUILDINGS	236	383	39,250,417	49	1,633,716
HEAVY CONSTRUCTION & HIGHWAYS	237	62	7,661,415	17	4,154,176
SPECIAL TRADE CONTRACTORS	238	967	22,389,800	151	933,506
<u>MANUFACTURING</u>	<u>31-33</u>	<u>655</u>	<u>11,627,279</u>	<u>61</u>	<u>124,503</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,634</u>	<u>49,887,707</u>	<u>327</u>	<u>1,314,716</u>
DURABLE GOODS	423	1,156	32,775,812	236	910,449
NONDURABLE GOODS	424	461	16,998,391	88	397,813
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	113,504	3	6,454
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>5,194,782</u>	<u>13</u>	<u>197,414</u>
<u>INFORMATION</u>	<u>51</u>	<u>344</u>	<u>17,563,888</u>	<u>126</u>	<u>1,314,365</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>2,152,905</u>	<u>22</u>	<u>43,592</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>265</u>	<u>10,512,364</u>	<u>59</u>	<u>278,534</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>437</u>	<u>5,452,973</u>	<u>74</u>	<u>211,062</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>701</u>	<u>9,898,424</u>	<u>121</u>	<u>249,307</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>4,600,407</u>	<u>7</u>	<u>137,637</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>390</u>	<u>51,803,213</u>	<u>36</u>	<u>7,693,202</u>
ACCOMMODATIONS	721	66	7,276,876	15	6,556,370
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	324	44,526,337	21	1,136,832
<u>OTHER SERVICES</u>	<u>81</u>	<u>522</u>	<u>15,435,976</u>	<u>57</u>	<u>463,795</u>
REPAIR & MAINTENANCE	811	374	12,102,076	34	314,953
PERSONAL SERVICE	812	116	2,903,870	17	104,553
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	430,030	6	44,289
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>12</u>	<u>131,583</u>	<u>3</u>	<u>15,247</u>
TOTAL ALL INDUSTRIES		9,397	\$550,692,708	1,789	\$23,068,363

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,807</u>	<u>\$1,355,475,318</u>	<u>4,395</u>	<u>\$882,604,193</u>
MOTOR VEHICLES & PARTS	441	428	343,932,266	349	207,828,401
NEW & USED AUTO DEALERS	4411	156	266,486,792	143	147,235,610
RV, BOAT, MOTORCYCLE DEALERS	4412	82	30,010,279	63	30,420,700
AUTOMOTIVE PARTS & TIRE	4413	190	47,435,195	143	30,172,091
FURNITURE & HOME FURNISHING	442	292	40,967,556	169	27,105,361
ELECTRONICS & APPLIANCE STORES	443	514	62,368,801	403	48,992,358
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	403	127,021,431	258	105,119,952
BUILDING MATERIALS	4441	295	110,684,740	191	93,541,112
LAWN & GARDEN SUPPLIES & EQUIP.	4442	108	16,336,691	67	11,578,840
FOOD & BEVERAGE STORES	445	370	90,547,707	217	60,692,962
GROCERY & CONVENIENCE STORES	4451	206	85,881,963	87	58,524,121
OTHER FOOD & BEVERAGE STORES	4452, 4453	164	4,665,744	130	2,168,841
DRUG/HEALTH STORES	446	313	43,975,611	271	25,430,085
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	162	33,214,405	100	20,877,368
APPAREL & ACCESSORIES	448	364	138,234,308	306	60,088,081
CLOTHING & SHOE STORES	4481, 4482	290	117,700,892	251	53,503,386
JEWELRY & LUGGAGE STORES	4483	74	20,533,416	55	6,584,695
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	387	63,649,494	327	41,619,171
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	60,164,249	235	34,110,193
BOOK STORES & NEWS DEALERS	4512	95	3,485,245	92	7,508,978
GENERAL MERCHANDISE STORES	452	52	263,748,684	38	183,332,205
DEPARTMENT STORES	4521	9	74,733,488	10	50,694,161
GENERAL MERCHANDISE STORES	4529	43	189,015,196	28	132,638,044
E-COMMERCE & MAIL ORDER	4541	374	28,062,588	337	15,528,532
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,148	119,752,467	1,620	85,989,717
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>72</u>	<u>744,522</u>	<u>35</u>	<u>884,002</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>1,026,164</u>	<u>13</u>	<u>361,335</u>
<u>UTILITIES</u>	<u>22</u>	<u>26</u>	<u>1,880,932</u>	<u>16</u>	<u>515,548</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,341</u>	<u>307,575,748</u>	<u>2,328</u>	<u>192,289,176</u>
CONSTRUCTION OF BUILDINGS	236	1,598	151,002,247	646	99,464,953
HEAVY CONSTRUCTION & HIGHWAYS	237	157	29,568,141	88	13,102,962
SPECIAL TRADE CONTRACTORS	238	3,586	127,005,360	1,594	79,721,261
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,434</u>	<u>39,654,479</u>	<u>1,005</u>	<u>36,158,264</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,822</u>	<u>162,332,050</u>	<u>2,433</u>	<u>142,018,903</u>
DURABLE GOODS	423	1,980	124,038,871	1,698	109,790,905
NONDURABLE GOODS	424	807	37,850,640	703	31,861,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	442,539	32	366,078
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>172</u>	<u>7,399,367</u>	<u>95</u>	<u>6,013,319</u>
<u>INFORMATION</u>	<u>51</u>	<u>605</u>	<u>110,533,021</u>	<u>530</u>	<u>86,050,676</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>158</u>	<u>15,743,628</u>	<u>141</u>	<u>15,979,330</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>565</u>	<u>44,145,097</u>	<u>398</u>	<u>37,400,306</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,182</u>	<u>30,790,811</u>	<u>842</u>	<u>37,457,915</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,239</u>	<u>58,576,630</u>	<u>1,234</u>	<u>50,437,653</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>255</u>	<u>23,081,506</u>	<u>167</u>	<u>11,898,891</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,512</u>	<u>271,742,312</u>	<u>930</u>	<u>208,212,565</u>
ACCOMMODATIONS	721	97	25,159,116	90	43,149,599
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,415	246,583,196	840	165,062,966
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,767</u>	<u>77,036,932</u>	<u>1,048</u>	<u>52,813,057</u>
REPAIR & MAINTENANCE	811	1,167	60,636,839	672	37,500,510
PERSONAL SERVICE	812	520	15,106,563	316	13,294,974
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	80	1,293,530	60	2,017,573
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>18</u>	<u>811,924</u>	<u>16</u>	<u>2,953,021</u>
TOTAL ALL INDUSTRIES		23,992	\$2,508,550,441	15,626	\$1,764,048,154

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,333	\$45,397,564	3,472	\$487,836,179
MOTOR VEHICLES & PARTS	441	81	8,100,533	197	98,635,114
NEW & USED AUTO DEALERS	4411	20	4,493,622	49	73,890,456
RV, BOAT, MOTORCYCLE DEALERS	4412	11	606,991	43	9,159,691
AUTOMOTIVE PARTS & TIRE	4413	50	2,999,920	105	15,584,967
FURNITURE & HOME FURNISHING	442	48	950,643	171	16,347,634
ELECTRONICS & APPLIANCE STORES	443	101	1,391,381	329	31,227,159
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	5,380,246	250	64,159,786
BUILDING MATERIALS	4441	81	4,532,351	178	54,900,546
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	847,895	72	9,259,240
FOOD & BEVERAGE STORES	445	29	3,644,399	149	33,663,167
GROCERY & CONVENIENCE STORES	4451	11	3,577,891	61	31,395,673
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	66,508	88	2,267,494
DRUG/HEALTH STORES	446	92	645,427	224	11,588,523
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	3,026,262	80	14,558,937
APPAREL & ACCESSORIES	448	88	388,722	243	21,196,011
CLOTHING & SHOE STORES	4481, 4482	81	362,680	195	17,875,193
JEWELRY & LUGGAGE STORES	4483	7	26,042	48	3,320,818
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,204,926	249	29,829,364
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	1,161,064	178	27,316,172
BOOK STORES & NEWS DEALERS	4512	36	43,862	71	2,513,192
GENERAL MERCHANDISE STORES	452	16	11,479,087	37	110,722,930
DEPARTMENT STORES	4521	4	144,677	10	34,271,540
GENERAL MERCHANDISE STORES	4529	12	11,334,410	27	76,451,390
E-COMMERCE & MAIL ORDER	4541	163	1,025,718	298	9,493,211
MISCELLANEOUS RETAILERS	453, 4542, 4543	463	8,160,220	1,245	46,414,343
AGRICULTURE, FORESTRY, FISHING	11	19	274,875	49	670,184
MINING	21	6	111,017	15	498,999
UTILITIES	22	7	28,804	15	464,979
CONSTRUCTION	23	507	12,186,427	2,403	121,764,354
CONSTRUCTION OF BUILDINGS	236	136	7,522,261	643	66,990,230
HEAVY CONSTRUCTION & HIGHWAYS	237	34	1,283,474	80	8,015,221
SPECIAL TRADE CONTRACTORS	238	337	3,380,692	1,680	46,758,903
MANUFACTURING	31-33	225	1,855,073	786	16,332,232
WHOLESALE TRADE	42	765	4,935,103	1,975	62,338,739
DURABLE GOODS	423	538	3,408,688	1,354	52,626,776
NONDURABLE GOODS	424	221	1,492,094	599	9,593,855
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	34,321	22	118,108
TRANSPORTATION & WAREHOUSING	48-49	18	219,997	72	1,332,567
INFORMATION	51	197	5,389,664	464	50,069,751
FINANCE, INSURANCE	52	43	592,284	116	4,753,213
REAL ESTATE, RENTAL/LEASING	53	118	1,773,213	338	15,252,782
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	148	754,147	686	22,304,466
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	245	1,359,156	1,163	25,625,190
ARTS, ENTERTAINMENT & RECREATION	71	22	1,305,909	117	8,951,982
ACCOMMODATIONS & FOOD SERVICES	72	102	7,011,022	530	90,445,681
ACCOMMODATIONS	721	26	1,187,115	38	7,435,518
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	5,823,907	492	83,010,163
OTHER SERVICES	81	164	3,761,609	813	29,008,478
REPAIR & MAINTENANCE	811	116	3,295,480	563	23,200,934
PERSONAL SERVICE	812	37	376,641	212	5,398,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	89,488	38	409,346
PUBLIC ADMINISTRATION, OTHER	92,00	6	26,738	17	1,159,642
TOTAL ALL INDUSTRIES		3,925	\$86,982,602	13,031	\$938,809,418

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	440	\$1,718,481	1,684	\$70,442,243
MOTOR VEHICLES & PARTS	441	19	164,756	85	12,446,598
NEW & USED AUTO DEALERS	4411	D	D	21	7,880,364
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,092	20	1,688,777
AUTOMOTIVE PARTS & TIRE	4413	11	163,406	44	2,877,457
FURNITURE & HOME FURNISHING	442	11	30,421	49	1,547,560
ELECTRONICS & APPLIANCE STORES	443	33	69,328	162	2,678,232
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	232,220	118	9,825,687
BUILDING MATERIALS	4441	22	193,173	87	8,893,315
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	39,047	31	932,372
FOOD & BEVERAGE STORES	445	7	206,969	76	8,445,589
GROCERY & CONVENIENCE STORES	4451	D	D	17	6,700,214
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	3,744	59	1,745,375
DRUG/HEALTH STORES	446	28	67,175	118	1,943,834
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	441,072	24	2,831,519
APPAREL & ACCESSORIES	448	42	14,910	122	1,884,327
CLOTHING & SHOE STORES	4481, 4482	39	14,148	110	1,478,154
JEWELRY & LUGGAGE STORES	4483	3	762	12	406,173
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	32	28,332	130	2,820,117
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	26,571	88	1,673,219
BOOK STORES & NEWS DEALERS	4512	11	1,761	42	1,146,898
GENERAL MERCHANDISE STORES	452	8	70,645	25	15,744,194
DEPARTMENT STORES	4521	4	15,288	6	3,299,175
GENERAL MERCHANDISE STORES	4529	4	55,357	19	12,445,019
E-COMMERCE & MAIL ORDER	4541	77	99,968	195	2,013,669
MISCELLANEOUS RETAILERS	453, 4542, 4543	145	292,685	580	8,260,917
AGRICULTURE, FORESTRY, FISHING	11	6	25,727	14	168,655
MINING	21	D	D	D	D
UTILITIES	22	D	D	5	84,724
CONSTRUCTION	23	93	3,155,863	604	38,250,517
CONSTRUCTION OF BUILDINGS	236	24	2,491,890	147	23,945,463
HEAVY CONSTRUCTION & HIGHWAYS	237	6	148,258	30	2,445,491
SPECIAL TRADE CONTRACTORS	238	63	515,715	427	11,859,563
MANUFACTURING	31-33	37	98,031	366	6,555,129
WHOLESALE TRADE	42	178	440,628	1,119	21,115,508
DURABLE GOODS	423	134	392,496	766	14,788,186
NONDURABLE GOODS	424	43	47,467	343	6,288,441
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	38,881
TRANSPORTATION & WAREHOUSING	48-49	5	49,930	28	741,467
INFORMATION	51	85	544,650	279	8,100,247
FINANCE, INSURANCE	52	17	34,280	68	772,532
REAL ESTATE, RENTAL/LEASING	53	45	93,289	173	4,866,319
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	37	42,832	249	4,403,421
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	61	117,011	356	4,101,569
ARTS, ENTERTAINMENT & RECREATION	71	4	3,445	37	1,648,295
ACCOMMODATIONS & FOOD SERVICES	72	17	397,195	163	23,391,927
ACCOMMODATIONS	721	6	64,529	37	6,061,342
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	332,666	126	17,330,585
OTHER SERVICES	81	22	130,080	204	5,092,990
REPAIR & MAINTENANCE	811	18	113,710	131	3,850,147
PERSONAL SERVICE	812	4	16,370	59	1,126,042
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	0	0	14	116,801
PUBLIC ADMINISTRATION, OTHER	92,00	D	D	7	31,966
TOTAL ALL INDUSTRIES		1,053	\$6,897,026	5,358	\$189,822,495

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,329</u>	<u>\$391,262,178</u>	<u>1,482</u>	<u>\$48,868,354</u>
MOTOR VEHICLES & PARTS	441	218	63,355,685	71	11,554,988
NEW & USED AUTO DEALERS	4411	57	44,058,766	18	9,229,138
RV, BOAT, MOTORCYCLE DEALERS	4412	54	7,409,331	12	116,519
AUTOMOTIVE PARTS & TIRE	4413	107	11,887,588	41	2,209,331
FURNITURE & HOME FURNISHING	442	127	11,329,865	59	1,196,480
ELECTRONICS & APPLIANCE STORES	443	304	13,978,191	142	2,913,253
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	213	50,114,927	109	3,383,514
BUILDING MATERIALS	4441	148	42,049,613	85	2,797,091
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	8,065,314	24	586,423
FOOD & BEVERAGE STORES	445	142	30,462,137	42	4,307,841
GROCERY & CONVENIENCE STORES	4451	48	29,189,475	14	4,266,882
OTHER FOOD & BEVERAGE STORES	4452, 4453	94	1,272,662	28	40,959
DRUG/HEALTH STORES	446	213	13,513,182	94	951,652
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	91	11,924,162	17	1,814,803
APPAREL & ACCESSORIES	448	257	27,577,012	108	786,522
CLOTHING & SHOE STORES	4481, 4482	219	25,244,366	91	548,216
JEWELRY & LUGGAGE STORES	4483	38	2,332,646	17	238,306
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	248	16,645,094	116	2,835,220
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	181	14,841,458	83	915,805
BOOK STORES & NEWS DEALERS	4512	67	1,803,636	33	1,919,415
GENERAL MERCHANDISE STORES	452	42	99,737,186	15	8,162,272
DEPARTMENT STORES	4521	8	30,436,867	4	92,828
GENERAL MERCHANDISE STORES	4529	34	69,300,319	11	8,069,444
E-COMMERCE & MAIL ORDER	4541	310	15,094,569	178	1,904,896
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,164	37,530,168	531	9,056,913
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>444,229</u>	<u>14</u>	<u>138,122</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,305,662</u>	<u>6</u>	<u>388,603</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>165,451</u>	<u>5</u>	<u>5,109</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,650</u>	<u>107,230,496</u>	<u>453</u>	<u>43,138,298</u>
CONSTRUCTION OF BUILDINGS	236	566	50,787,763	122	29,446,524
HEAVY CONSTRUCTION & HIGHWAYS	237	56	6,603,534	37	6,377,081
SPECIAL TRADE CONTRACTORS	238	1,028	49,839,199	294	7,314,693
<u>MANUFACTURING</u>	<u>31-33</u>	<u>846</u>	<u>14,260,306</u>	<u>287</u>	<u>3,056,156</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,018</u>	<u>60,965,606</u>	<u>990</u>	<u>21,129,107</u>
DURABLE GOODS	423	1,400	46,246,366	689	17,442,000
NONDURABLE GOODS	424	596	14,411,912	294	3,650,964
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	307,328	7	36,143
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>78</u>	<u>4,584,398</u>	<u>21</u>	<u>761,426</u>
<u>INFORMATION</u>	<u>51</u>	<u>431</u>	<u>30,723,601</u>	<u>223</u>	<u>5,081,165</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>105</u>	<u>2,721,296</u>	<u>45</u>	<u>423,911</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>327</u>	<u>20,821,319</u>	<u>139</u>	<u>3,683,820</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>594</u>	<u>10,854,023</u>	<u>224</u>	<u>6,693,221</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>856</u>	<u>22,352,510</u>	<u>266</u>	<u>4,046,895</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>117</u>	<u>7,746,580</u>	<u>28</u>	<u>919,882</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>538</u>	<u>90,554,370</u>	<u>123</u>	<u>14,979,119</u>
ACCOMMODATIONS	721	79	11,781,230	13	2,704,644
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	459	78,773,140	110	12,274,475
<u>OTHER SERVICES</u>	<u>81</u>	<u>677</u>	<u>25,867,744</u>	<u>165</u>	<u>3,304,838</u>
REPAIR & MAINTENANCE	811	460	20,326,289	109	2,571,961
PERSONAL SERVICE	812	181	4,967,159	47	712,193
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	574,296	9	20,684
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>280,377</u>	<u>7</u>	<u>123,404</u>
TOTAL ALL INDUSTRIES		11,638	\$792,140,146	4,478	\$156,741,430

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2012

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,956</u>	<u>\$347,740,797</u>
MOTOR VEHICLES & PARTS	441	273	84,516,544
NEW & USED AUTO DEALERS	4411	111	61,950,534
RV, BOAT, MOTORCYCLE DEALERS	4412	42	8,463,516
AUTOMOTIVE PARTS & TIRE	4413	120	14,102,494
FURNITURE & HOME FURNISHING	442	116	7,829,307
ELECTRONICS & APPLIANCE STORES	443	275	11,902,376
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	46,379,329
BUILDING MATERIALS	4441	127	37,638,219
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	8,741,110
FOOD & BEVERAGE STORES	445	199	27,966,710
GROCERY & CONVENIENCE STORES	4451	110	26,495,823
OTHER FOOD & BEVERAGE STORES	4452, 4453	89	1,470,887
DRUG/HEALTH STORES	446	178	7,736,990
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	67	11,388,368
APPAREL & ACCESSORIES	448	198	15,558,587
CLOTHING & SHOE STORES	4481, 4482	167	13,798,792
JEWELRY & LUGGAGE STORES	4483	31	1,759,795
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	7,966,191
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	145	7,484,928
BOOK STORES & NEWS DEALERS	4512	54	481,263
GENERAL MERCHANDISE STORES	452	36	88,289,642
DEPARTMENT STORES	4521	10	22,294,207
GENERAL MERCHANDISE STORES	4529	26	65,995,435
E-COMMERCE & MAIL ORDER	4541	247	5,189,055
MISCELLANEOUS RETAILERS	453, 4542, 4543	986	33,017,698
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>1,069,114</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,242,777</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>483,665</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,172</u>	<u>99,416,072</u>
CONSTRUCTION OF BUILDINGS	236	339	60,302,725
HEAVY CONSTRUCTION & HIGHWAYS	237	56	4,893,633
SPECIAL TRADE CONTRACTORS	238	777	34,219,714
<u>MANUFACTURING</u>	<u>31-33</u>	<u>630</u>	<u>25,524,031</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,763</u>	<u>81,673,760</u>
DURABLE GOODS	423	1,236	57,404,437
NONDURABLE GOODS	424	507	24,105,311
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	164,012
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>80</u>	<u>1,252,782</u>
<u>INFORMATION</u>	<u>51</u>	<u>385</u>	<u>35,797,923</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>4,505,606</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>307</u>	<u>23,072,494</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>464</u>	<u>9,104,061</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>619</u>	<u>15,163,618</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>75</u>	<u>4,629,314</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>481</u>	<u>70,688,402</u>
ACCOMMODATIONS	721	64	12,607,460
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	417	58,080,942
<u>OTHER SERVICES</u>	<u>81</u>	<u>637</u>	<u>21,289,985</u>
REPAIR & MAINTENANCE	811	459	15,617,447
PERSONAL SERVICE	812	146	4,118,657
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	1,553,881
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>273,834</u>
TOTAL ALL INDUSTRIES		<u>9,762</u>	<u>\$742,928,235</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections