

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,883</u>	<u>\$74,109,927</u>	<u>4,018</u>	<u>\$280,652,848</u>
MOTOR VEHICLES & PARTS	441	73	20,902,197	160	113,529,342
NEW & USED AUTO DEALERS	4411	15	16,319,824	48	100,430,637
RV, BOAT, MOTORCYCLE DEALERS	4412	12	116,850	22	5,347,687
AUTOMOTIVE PARTS & TIRE	4413	46	4,465,523	90	7,751,018
FURNITURE & HOME FURNISHING	442	100	997,542	230	6,638,867
ELECTRONICS & APPLIANCES	443	160	951,431	339	6,937,465
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	11,139,715	221	15,177,086
BUILDING MATERIALS	4441	53	10,191,738	176	13,781,593
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	947,977	45	1,395,493
FOOD & BEVERAGE STORES	445	39	5,205,233	103	8,546,462
GROCERY & CONVENIENCE STORES	4451	14	4,799,963	26	8,056,261
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	405,270	77	490,201
DRUG/HEALTH STORES	446	158	1,941,719	332	10,902,251
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,046,438	25	8,872,770
APPAREL & ACCESSORIES	448	176	1,300,847	371	41,010,322
CLOTHING & SHOE STORES	4481, 4482	154	827,369	329	37,141,487
JEWELRY & LUGGAGE STORES	4483	22	473,478	42	3,868,835
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	168	1,124,919	354	6,813,755
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	138	956,942	284	6,644,850
BOOK STORES & NEWS DEALERS	4512	30	167,977	70	168,905
GENERAL MERCHANDISE STORES	452	25	22,833,401	37	34,927,463
DEPARTMENT STORES	4521	7	4,496,054	5	645,530
GENERAL MERCHANDISE STORES	4529	18	18,337,347	32	34,281,933
E-COMMERCE & MAIL ORDER	4541	222	1,697,456	367	7,807,817
MISCELLANEOUS RETAILERS	453, 4542, 4543	685	4,969,029	1,479	19,489,248
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>20,478</u>	<u>29</u>	<u>101,237</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>25,184</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>2,125</u>	<u>8</u>	<u>380,715</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>328</u>	<u>6,486,183</u>	<u>1,819</u>	<u>72,959,903</u>
CONSTRUCTION OF BUILDINGS	236	89	3,204,077	443	43,593,112
HEAVY CONSTRUCTION & HIGHWAYS	237	13	895,332	64	4,391,228
SPECIAL TRADE CONTRACTORS	238	226	2,386,774	1,312	24,975,563
<u>MANUFACTURING</u>	<u>31-33</u>	<u>244</u>	<u>1,444,115</u>	<u>719</u>	<u>7,651,838</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>738</u>	<u>5,587,529</u>	<u>1,627</u>	<u>43,827,689</u>
DURABLE GOODS	423	508	4,632,174	1,097	35,129,694
NONDURABLE GOODS	424	226	948,918	517	8,637,811
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,437	13	60,184
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>103,520</u>	<u>57</u>	<u>1,474,184</u>
<u>INFORMATION</u>	<u>51</u>	<u>250</u>	<u>4,587,211</u>	<u>421</u>	<u>17,709,314</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>854,479</u>	<u>100</u>	<u>3,969,440</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>145</u>	<u>1,504,149</u>	<u>315</u>	<u>10,909,988</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>254</u>	<u>2,115,578</u>	<u>634</u>	<u>7,079,378</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>281</u>	<u>1,328,666</u>	<u>929</u>	<u>8,375,409</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>24</u>	<u>192,974</u>	<u>83</u>	<u>2,196,546</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>72</u>	<u>9,987,497</u>	<u>210</u>	<u>35,195,249</u>
ACCOMMODATIONS	721	7	741,613	9	2,342,581
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	9,245,884	201	32,852,668
<u>OTHER SERVICES</u>	<u>81</u>	<u>175</u>	<u>2,400,960</u>	<u>575</u>	<u>15,537,884</u>
REPAIR & MAINTENANCE	811	108	1,771,138	433	13,312,002
PERSONAL SERVICE	812	46	522,714	106	1,998,387
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	107,108	36	227,495
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>114,151</u>	<u>9</u>	<u>10,347</u>
TOTAL ALL INDUSTRIES		4,482	\$110,861,247	11,558	\$508,057,153

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,212</u>	<u>\$923,335,061</u>	<u>4,908</u>	<u>\$394,050,881</u>
MOTOR VEHICLES & PARTS	441	165	335,102,007	144	87,408,877
NEW & USED AUTO DEALERS	4411	45	322,078,356	36	73,869,438
RV, BOAT, MOTORCYCLE DEALERS	4412	22	3,825,243	27	4,827,839
AUTOMOTIVE PARTS & TIRE	4413	98	9,198,408	81	8,711,600
FURNITURE & HOME FURNISHING	442	407	37,122,155	262	11,950,420
ELECTRONICS & APPLIANCES	443	550	90,507,427	366	17,024,949
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	302	30,895,638	187	38,762,653
BUILDING MATERIALS	4441	234	29,372,463	139	37,203,990
LAWN & GARDEN SUPPLIES & EQUIP.	4442	68	1,523,175	48	1,558,663
FOOD & BEVERAGE STORES	445	230	28,889,342	153	24,161,992
GROCERY & CONVENIENCE STORES	4451	38	20,401,934	32	22,691,435
OTHER FOOD & BEVERAGE STORES	4452, 4453	192	8,487,408	121	1,470,557
DRUG/HEALTH STORES	446	536	29,672,697	454	16,756,178
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	5,393,141	36	3,878,611
APPAREL & ACCESSORIES	448	590	159,253,589	470	28,717,245
CLOTHING & SHOE STORES	4481, 4482	496	135,704,605	405	26,181,296
JEWELRY & LUGGAGE STORES	4483	94	23,548,984	65	2,535,949
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	526	44,824,606	478	20,706,485
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	422	43,095,889	368	19,345,130
BOOK STORES & NEWS DEALERS	4512	104	1,728,717	110	1,361,355
GENERAL MERCHANDISE STORES	452	47	59,698,386	51	102,990,261
DEPARTMENT STORES	4521	9	27,319,784	10	27,958,513
GENERAL MERCHANDISE STORES	4529	38	32,378,602	41	75,031,748
E-COMMERCE & MAIL ORDER	4541	551	34,373,912	471	13,229,193
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,277	67,602,161	1,836	28,464,017
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>269,640</u>	<u>26</u>	<u>161,045</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>42,871</u>	<u>4</u>	<u>506,832</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>183,413</u>	<u>4</u>	<u>15,070</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,197</u>	<u>380,018,048</u>	<u>1,484</u>	<u>97,547,120</u>
CONSTRUCTION OF BUILDINGS	236	1,363	260,562,812	493	64,103,029
HEAVY CONSTRUCTION & HIGHWAYS	237	103	7,708,298	45	3,133,897
SPECIAL TRADE CONTRACTORS	238	2,731	111,746,938	946	30,310,194
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,259</u>	<u>28,912,685</u>	<u>936</u>	<u>16,660,419</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,281</u>	<u>101,751,365</u>	<u>1,935</u>	<u>34,527,045</u>
DURABLE GOODS	423	1,497	87,308,564	1,296	25,704,651
NONDURABLE GOODS	424	769	14,284,247	621	8,308,480
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	158,554	18	513,914
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>63</u>	<u>1,432,201</u>	<u>57</u>	<u>1,116,235</u>
<u>INFORMATION</u>	<u>51</u>	<u>754</u>	<u>99,161,875</u>	<u>559</u>	<u>24,636,004</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>128</u>	<u>17,197,603</u>	<u>99</u>	<u>1,854,309</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>444</u>	<u>28,647,879</u>	<u>291</u>	<u>9,454,815</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,587</u>	<u>105,553,192</u>	<u>855</u>	<u>14,907,194</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,187</u>	<u>64,303,788</u>	<u>902</u>	<u>17,498,725</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>245</u>	<u>28,948,611</u>	<u>178</u>	<u>5,266,645</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>564</u>	<u>216,014,780</u>	<u>378</u>	<u>77,197,716</u>
ACCOMMODATIONS	721	30	64,573,154	36	9,392,360
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	534	151,441,626	342	67,805,356
<u>OTHER SERVICES</u>	<u>81</u>	<u>904</u>	<u>47,237,929</u>	<u>644</u>	<u>20,152,408</u>
REPAIR & MAINTENANCE	811	515	24,564,130	379	16,138,578
PERSONAL SERVICE	812	316	21,595,748	201	3,848,997
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	73	1,078,051	64	164,833
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>848,467</u>	<u>10</u>	<u>84,888</u>
TOTAL ALL INDUSTRIES		20,890	\$2,043,859,408	13,270	\$715,637,351

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,353</u>	<u>\$138,857,482</u>	<u>2,503</u>	<u>\$28,360,972</u>
MOTOR VEHICLES & PARTS	441	133	90,845,953	70	2,724,434
NEW & USED AUTO DEALERS	4411	26	84,026,054	10	1,060,149
RV, BOAT, MOTORCYCLE DEALERS	4412	24	3,207,859	12	25,610
AUTOMOTIVE PARTS & TIRE	4413	83	3,612,040	48	1,638,675
FURNITURE & HOME FURNISHING	442	187	4,376,548	144	2,408,117
ELECTRONICS & APPLIANCES	443	237	3,372,819	192	4,036,846
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	4,153,533	105	5,002,779
BUILDING MATERIALS	4441	104	3,706,346	84	4,423,384
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	447,187	21	579,395
FOOD & BEVERAGE STORES	445	80	7,794,202	60	2,055,142
GROCERY & CONVENIENCE STORES	4451	29	7,560,141	8	1,941,939
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	234,061	52	113,203
DRUG/HEALTH STORES	446	288	5,514,852	212	978,728
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,329,285	8	547,342
APPAREL & ACCESSORIES	448	317	1,927,442	278	1,780,379
CLOTHING & SHOE STORES	4481, 4482	278	1,417,704	248	1,571,057
JEWELRY & LUGGAGE STORES	4483	39	509,738	30	209,322
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	314	2,514,674	235	742,246
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	246	1,798,380	194	657,204
BOOK STORES & NEWS DEALERS	4512	68	716,294	41	85,042
GENERAL MERCHANDISE STORES	452	30	1,394,453	22	1,036,502
DEPARTMENT STORES	4521	3	297,167	3	228,254
GENERAL MERCHANDISE STORES	4529	27	1,097,286	19	808,248
E-COMMERCE & MAIL ORDER	4541	365	4,601,706	292	3,627,277
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,249	9,032,015	885	3,421,180
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>13,126</u>	<u>7</u>	<u>16,283</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>29,691</u>	<u>4</u>	<u>139,140</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>24,032</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>881</u>	<u>30,495,277</u>	<u>914</u>	<u>36,826,185</u>
CONSTRUCTION OF BUILDINGS	236	245	13,892,056	180	16,366,265
HEAVY CONSTRUCTION & HIGHWAYS	237	27	2,603,199	20	1,431,295
SPECIAL TRADE CONTRACTORS	238	609	14,000,022	714	19,028,625
<u>MANUFACTURING</u>	<u>31-33</u>	<u>477</u>	<u>4,574,690</u>	<u>317</u>	<u>1,353,577</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,186</u>	<u>15,557,975</u>	<u>822</u>	<u>6,548,280</u>
DURABLE GOODS	423	809	12,265,097	514	4,876,052
NONDURABLE GOODS	424	371	3,267,865	299	1,658,086
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	25,013	9	14,142
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>516,580</u>	<u>19</u>	<u>104,718</u>
<u>INFORMATION</u>	<u>51</u>	<u>374</u>	<u>9,359,280</u>	<u>282</u>	<u>4,079,057</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>1,625,815</u>	<u>49</u>	<u>971,493</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>221</u>	<u>5,948,695</u>	<u>157</u>	<u>3,285,436</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>431</u>	<u>4,130,066</u>	<u>322</u>	<u>1,699,285</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>588</u>	<u>5,665,161</u>	<u>462</u>	<u>4,067,489</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>70</u>	<u>1,155,869</u>	<u>41</u>	<u>1,513,723</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>145</u>	<u>25,294,235</u>	<u>59</u>	<u>6,613,544</u>
ACCOMMODATIONS	721	14	3,330,395	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	131	21,963,840	57	6,494,685
<u>OTHER SERVICES</u>	<u>81</u>	<u>333</u>	<u>7,973,181</u>	<u>177</u>	<u>970,983</u>
REPAIR & MAINTENANCE	811	208	5,778,087	102	453,515
PERSONAL SERVICE	812	85	2,112,252	55	512,801
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	82,842	20	4,667
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>355,658</u>	<u>4</u>	<u>838</u>
TOTAL ALL INDUSTRIES		8,185	\$251,555,491	6,146	\$96,575,035

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,064</u>	<u>\$38,183,358</u>	<u>1,879</u>	<u>\$93,845,899</u>
MOTOR VEHICLES & PARTS	441	85	6,476,323	74	30,659,282
NEW & USED AUTO DEALERS	4411	20	2,398,239	12	25,683,306
RV, BOAT, MOTORCYCLE DEALERS	4412	12	862,248	13	1,334,786
AUTOMOTIVE PARTS & TIRE	4413	53	3,215,836	49	3,641,190
FURNITURE & HOME FURNISHING	442	121	1,203,157	105	1,624,897
ELECTRONICS & APPLIANCES	443	160	1,353,002	142	1,763,120
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	2,788,667	78	13,590,451
BUILDING MATERIALS	4441	73	2,626,440	65	11,988,699
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	162,227	13	1,601,752
FOOD & BEVERAGE STORES	445	27	4,343,655	25	2,460,890
GROCERY & CONVENIENCE STORES	4451	14	4,331,094	5	2,373,554
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	12,561	20	87,336
DRUG/HEALTH STORES	446	187	2,492,277	163	3,046,619
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,265,144	11	1,463,456
APPAREL & ACCESSORIES	448	213	8,366,353	187	1,556,825
CLOTHING & SHOE STORES	4481, 4482	190	7,092,398	168	1,206,672
JEWELRY & LUGGAGE STORES	4483	23	1,273,955	19	350,153
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	176	3,974,332	158	1,779,729
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	140	3,887,915	129	1,768,685
BOOK STORES & NEWS DEALERS	4512	36	86,417	29	11,044
GENERAL MERCHANDISE STORES	452	22	250,872	24	28,911,771
DEPARTMENT STORES	4521	5	111,093	6	4,560,391
GENERAL MERCHANDISE STORES	4529	17	139,779	18	24,351,380
E-COMMERCE & MAIL ORDER	4541	225	1,811,550	207	1,296,625
MISCELLANEOUS RETAILERS	453, 4542, 4543	745	3,858,026	705	5,692,234
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>219,083</u>	<u>14</u>	<u>30,549</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>79,401</u>	<u>3</u>	<u>284,753</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>149,931</u>	<u>3</u>	<u>96,304</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>436</u>	<u>8,849,864</u>	<u>389</u>	<u>14,590,479</u>
CONSTRUCTION OF BUILDINGS	236	103	4,734,171	84	9,183,139
HEAVY CONSTRUCTION & HIGHWAYS	237	14	570,208	15	2,775,172
SPECIAL TRADE CONTRACTORS	238	319	3,545,485	290	2,632,168
<u>MANUFACTURING</u>	<u>31-33</u>	<u>247</u>	<u>1,891,254</u>	<u>225</u>	<u>731,067</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>819</u>	<u>7,151,251</u>	<u>759</u>	<u>9,113,563</u>
DURABLE GOODS	423	577	5,284,607	520	7,528,004
NONDURABLE GOODS	424	237	1,859,616	236	1,578,742
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	7,028	3	6,817
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>70,574</u>	<u>16</u>	<u>390,766</u>
<u>INFORMATION</u>	<u>51</u>	<u>257</u>	<u>4,389,407</u>	<u>251</u>	<u>3,065,605</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>442,013</u>	<u>53</u>	<u>335,756</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>144</u>	<u>1,653,831</u>	<u>149</u>	<u>1,870,328</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>249</u>	<u>1,175,841</u>	<u>245</u>	<u>2,573,407</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>301</u>	<u>1,194,846</u>	<u>297</u>	<u>958,476</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>926,915</u>	<u>31</u>	<u>724,284</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>98</u>	<u>14,250,344</u>	<u>69</u>	<u>8,843,020</u>
ACCOMMODATIONS	721	12	809,527	4	1,225,769
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	13,440,817	65	7,617,251
<u>OTHER SERVICES</u>	<u>81</u>	<u>189</u>	<u>3,589,351</u>	<u>165</u>	<u>2,942,853</u>
REPAIR & MAINTENANCE	811	109	2,787,186	117	2,417,664
PERSONAL SERVICE	812	56	709,488	32	462,227
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	92,677	16	62,962
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>5,861</u>	<u>5</u>	<u>22,605</u>
TOTAL ALL INDUSTRIES		4,930	\$84,223,125	4,553	\$140,419,714

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,421</u>	<u>\$37,669,499</u>	<u>2,427</u>	<u>\$25,560,601</u>
MOTOR VEHICLES & PARTS	441	47	8,858,324	63	1,940,214
NEW & USED AUTO DEALERS	4411	6	5,361,163	11	1,484,610
RV, BOAT, MOTORCYCLE DEALERS	4412	6	365,944	11	424,871
AUTOMOTIVE PARTS & TIRE	4413	35	3,131,217	41	30,733
FURNITURE & HOME FURNISHING	442	71	1,140,870	156	1,092,391
ELECTRONICS & APPLIANCES	443	122	1,040,207	163	1,329,479
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	2,237,989	106	1,110,916
BUILDING MATERIALS	4441	50	2,188,784	93	1,088,173
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	49,205	13	22,743
FOOD & BEVERAGE STORES	445	21	1,917,601	48	4,592,028
GROCERY & CONVENIENCE STORES	4451	5	1,755,783	7	4,532,588
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	161,818	41	59,440
DRUG/HEALTH STORES	446	126	119,169	216	4,417,831
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	892,773	12	1,557,774
APPAREL & ACCESSORIES	448	159	426,196	224	799,488
CLOTHING & SHOE STORES	4481, 4482	141	299,442	193	774,701
JEWELRY & LUGGAGE STORES	4483	18	126,754	31	24,787
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	1,236,953	220	355,906
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	1,215,089	173	329,561
BOOK STORES & NEWS DEALERS	4512	27	21,864	47	26,345
GENERAL MERCHANDISE STORES	452	21	13,422,733	27	1,075,687
DEPARTMENT STORES	4521	5	76,372	5	196,659
GENERAL MERCHANDISE STORES	4529	16	13,346,361	22	879,028
E-COMMERCE & MAIL ORDER	4541	168	990,126	277	2,880,088
MISCELLANEOUS RETAILERS	453, 4542, 4543	493	5,386,558	915	4,408,799
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>40,138</u>	<u>10</u>	<u>6,370</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>17,012</u>	<u>4</u>	<u>14,958</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>209</u>	<u>6,379,292</u>	<u>962</u>	<u>43,096,733</u>
CONSTRUCTION OF BUILDINGS	236	42	2,508,827	206	34,137,135
HEAVY CONSTRUCTION & HIGHWAYS	237	10	849,838	27	597,538
SPECIAL TRADE CONTRACTORS	238	157	3,020,627	729	8,362,060
<u>MANUFACTURING</u>	<u>31-33</u>	<u>152</u>	<u>914,075</u>	<u>280</u>	<u>1,338,943</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>538</u>	<u>3,788,280</u>	<u>686</u>	<u>4,588,382</u>
DURABLE GOODS	423	386	2,931,009	440	3,617,713
NONDURABLE GOODS	424	152	857,271	244	970,258
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>33,339</u>	<u>23</u>	<u>360,631</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>1,447,767</u>	<u>258</u>	<u>4,570,972</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>666,364</u>	<u>40</u>	<u>382,227</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>88</u>	<u>831,857</u>	<u>153</u>	<u>1,544,265</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>147</u>	<u>540,589</u>	<u>275</u>	<u>1,416,286</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>157</u>	<u>727,257</u>	<u>499</u>	<u>2,631,575</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>144,718</u>	<u>43</u>	<u>546,918</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>34</u>	<u>4,280,016</u>	<u>74</u>	<u>13,169,982</u>
ACCOMMODATIONS	721	4	763,518	9	2,658,714
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	3,516,498	65	10,511,268
<u>OTHER SERVICES</u>	<u>81</u>	<u>114</u>	<u>2,600,487</u>	<u>210</u>	<u>2,060,511</u>
REPAIR & MAINTENANCE	811	71	2,247,415	139	1,666,231
PERSONAL SERVICE	812	28	290,196	49	386,396
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	62,876	22	7,884
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>6,121</u>	<u>0</u>	<u>0</u>
TOTAL ALL INDUSTRIES		3,128	\$60,086,811	5,947	\$101,299,227

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,834</u>	<u>\$96,779,106</u>	<u>2,437</u>	<u>\$67,035,918</u>
MOTOR VEHICLES & PARTS	441	91	39,827,270	83	20,890,758
NEW & USED AUTO DEALERS	4411	23	37,270,455	15	12,383,712
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,867,633	17	4,048,896
AUTOMOTIVE PARTS & TIRE	4413	55	689,182	51	4,458,150
FURNITURE & HOME FURNISHING	442	232	3,475,087	125	1,571,576
ELECTRONICS & APPLIANCES	443	260	4,081,482	186	2,088,289
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	175	4,333,801	95	6,018,983
BUILDING MATERIALS	4441	137	4,183,535	67	4,210,946
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	150,266	28	1,808,037
FOOD & BEVERAGE STORES	445	107	8,498,189	52	4,493,982
GROCERY & CONVENIENCE STORES	4451	16	7,677,597	11	4,118,631
OTHER FOOD & BEVERAGE STORES	4452, 4453	91	820,592	41	375,351
DRUG/HEALTH STORES	446	358	3,962,548	209	2,519,981
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,044,929	15	3,154,756
APPAREL & ACCESSORIES	448	395	8,599,756	253	1,830,685
CLOTHING & SHOE STORES	4481, 4482	333	8,044,368	224	1,372,973
JEWELRY & LUGGAGE STORES	4483	62	555,388	29	457,712
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	342	1,749,003	252	1,294,850
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	272	1,484,745	200	1,173,673
BOOK STORES & NEWS DEALERS	4512	70	264,258	52	121,177
GENERAL MERCHANDISE STORES	452	29	4,346,270	31	15,014,470
DEPARTMENT STORES	4521	5	490,876	5	98,103
GENERAL MERCHANDISE STORES	4529	24	3,855,394	26	14,916,367
E-COMMERCE & MAIL ORDER	4541	390	7,261,986	265	2,287,757
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,445	9,598,785	871	5,869,831
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>29,048</u>	<u>17</u>	<u>228,123</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>66,864</u>	<u>5</u>	<u>272,110</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,972</u>	<u>46,636,379</u>	<u>415</u>	<u>18,300,997</u>
CONSTRUCTION OF BUILDINGS	236	545	27,045,842	107	9,632,868
HEAVY CONSTRUCTION & HIGHWAYS	237	45	1,495,232	21	2,012,487
SPECIAL TRADE CONTRACTORS	238	1,382	18,095,305	287	6,655,642
<u>MANUFACTURING</u>	<u>31-33</u>	<u>644</u>	<u>3,244,809</u>	<u>304</u>	<u>1,964,553</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,229</u>	<u>10,901,697</u>	<u>866</u>	<u>7,844,237</u>
DURABLE GOODS	423	798	9,001,438	566	6,276,237
NONDURABLE GOODS	424	425	1,898,668	297	1,531,730
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	1,591	3	36,270
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>429,183</u>	<u>19</u>	<u>422,711</u>
<u>INFORMATION</u>	<u>51</u>	<u>388</u>	<u>8,655,687</u>	<u>278</u>	<u>3,885,218</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>1,405,995</u>	<u>65</u>	<u>1,288,036</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>205</u>	<u>2,515,839</u>	<u>147</u>	<u>2,987,657</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>583</u>	<u>3,921,460</u>	<u>319</u>	<u>2,835,626</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>975</u>	<u>8,013,380</u>	<u>299</u>	<u>3,916,868</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>113</u>	<u>2,494,419</u>	<u>60</u>	<u>624,623</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>169</u>	<u>28,980,337</u>	<u>101</u>	<u>17,614,472</u>
ACCOMMODATIONS	721	11	1,165,157	10	2,631,718
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	158	27,815,180	91	14,982,754
<u>OTHER SERVICES</u>	<u>81</u>	<u>397</u>	<u>7,193,055</u>	<u>178</u>	<u>4,163,923</u>
REPAIR & MAINTENANCE	811	236	5,624,661	100	3,376,215
PERSONAL SERVICE	812	124	1,528,310	53	722,748
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	40,084	25	64,960
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>5,124</u>	<u>5</u>	<u>37,981</u>
TOTAL ALL INDUSTRIES		10,651	\$221,283,496	5,516	\$133,451,589

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	5,248	\$383,959,067	3,989	\$235,786,005
MOTOR VEHICLES & PARTS	441	205	131,772,753	125	23,810,520
NEW & USED AUTO DEALERS	4411	53	116,579,870	30	16,044,243
RV, BOAT, MOTORCYCLE DEALERS	4412	31	3,217,439	17	1,859,884
AUTOMOTIVE PARTS & TIRE	4413	121	11,975,444	78	5,906,393
FURNITURE & HOME FURNISHING	442	280	10,396,211	226	7,191,684
ELECTRONICS & APPLIANCES	443	424	20,427,929	321	17,005,520
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	261	18,732,371	172	22,622,525
BUILDING MATERIALS	4441	213	17,893,166	141	22,242,309
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	839,205	31	380,216
FOOD & BEVERAGE STORES	445	176	18,505,188	122	14,673,918
GROCERY & CONVENIENCE STORES	4451	70	18,052,100	31	12,262,425
OTHER FOOD & BEVERAGE STORES	4452, 4453	106	453,088	91	2,411,493
DRUG/HEALTH STORES	446	442	16,779,163	385	11,592,385
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	8,529,026	25	4,435,982
APPAREL & ACCESSORIES	448	483	19,907,068	365	14,440,461
CLOTHING & SHOE STORES	4481, 4482	404	17,422,419	311	12,512,480
JEWELRY & LUGGAGE STORES	4483	79	2,484,649	54	1,927,981
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	451	14,289,775	342	13,318,544
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	361	13,931,271	277	11,967,146
BOOK STORES & NEWS DEALERS	4512	90	358,504	65	1,351,398
GENERAL MERCHANDISE STORES	452	49	81,703,301	42	80,002,173
DEPARTMENT STORES	4521	8	15,181,784	8	21,134,164
GENERAL MERCHANDISE STORES	4529	41	66,521,517	34	58,868,009
E-COMMERCE & MAIL ORDER	4541	463	12,494,686	397	9,242,218
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,969	30,421,596	1,467	17,450,075
AGRICULTURE, FORESTRY, FISHING	11	27	33,402	22	45,696
MINING	21	6	299,953	D	D
UTILITIES	22	9	252,918	8	53,887
CONSTRUCTION	23	2,629	112,030,384	1,873	51,953,170
CONSTRUCTION OF BUILDINGS	236	691	67,524,064	501	26,515,518
HEAVY CONSTRUCTION & HIGHWAYS	237	73	4,843,817	39	5,055,222
SPECIAL TRADE CONTRACTORS	238	1,865	39,662,503	1,333	20,382,430
MANUFACTURING	31-33	969	18,726,438	588	3,186,504
WHOLESALE TRADE	42	2,032	53,982,323	1,365	15,287,893
DURABLE GOODS	423	1,403	44,093,740	928	11,506,552
NONDURABLE GOODS	424	615	9,863,435	430	3,734,687
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	25,148	7	46,654
TRANSPORTATION & WAREHOUSING	48-49	71	3,645,925	39	1,027,710
INFORMATION	51	575	36,194,407	410	20,556,970
FINANCE, INSURANCE	52	124	11,204,674	86	4,793,378
REAL ESTATE, RENTAL/LEASING	53	362	16,738,202	291	6,830,968
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	916	18,970,894	611	6,636,097
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,351	18,855,097	1,040	8,774,228
ARTS, ENTERTAINMENT & RECREATION	71	158	6,092,871	81	6,760,457
ACCOMMODATIONS & FOOD SERVICES	72	428	76,009,085	272	59,819,379
ACCOMMODATIONS	721	20	5,617,311	18	5,958,782
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	408	70,391,774	254	53,860,597
OTHER SERVICES	81	775	23,215,201	559	12,534,033
REPAIR & MAINTENANCE	811	532	18,495,407	381	9,324,451
PERSONAL SERVICE	812	183	4,241,796	138	2,511,887
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	60	477,998	40	697,695
PUBLIC ADMINISTRATION, OTHER	92,00	9	332,562	6	21,618
TOTAL ALL INDUSTRIES		15,689	\$780,543,403	11,241	\$434,070,925

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,833	\$152,009,179	3,890	\$210,382,453
MOTOR VEHICLES & PARTS	441	72	122,892,941	87	33,286,091
NEW & USED AUTO DEALERS	4411	15	95,032,040	18	27,279,639
RV, BOAT, MOTORCYCLE DEALERS	4412	16	25,075,227	17	3,327,527
AUTOMOTIVE PARTS & TIRE	4413	41	2,785,674	52	2,678,925
FURNITURE & HOME FURNISHING	442	117	3,854,280	253	7,360,473
ELECTRONICS & APPLIANCES	443	162	1,342,915	281	12,362,440
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	95	2,919,585	172	23,173,752
BUILDING MATERIALS	4441	83	1,915,906	137	22,483,168
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,003,679	35	690,584
FOOD & BEVERAGE STORES	445	37	91,946	115	8,277,258
GROCERY & CONVENIENCE STORES	4451	4	79,231	11	6,934,038
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	12,715	104	1,343,220
DRUG/HEALTH STORES	446	132	1,791,510	351	8,126,258
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,881,447	11	2,068,411
APPAREL & ACCESSORIES	448	165	466,075	384	5,979,734
CLOTHING & SHOE STORES	4481, 4482	145	427,063	327	5,191,146
JEWELRY & LUGGAGE STORES	4483	20	39,012	57	788,588
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	143	4,512,514	367	16,493,446
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	117	4,503,914	303	14,307,404
BOOK STORES & NEWS DEALERS	4512	26	8,600	64	2,186,042
GENERAL MERCHANDISE STORES	452	19	7,056,254	36	67,028,552
DEPARTMENT STORES	4521	3	57,303	9	20,791,990
GENERAL MERCHANDISE STORES	4529	16	6,998,951	27	46,236,562
E-COMMERCE & MAIL ORDER	4541	193	1,256,783	380	11,267,625
MISCELLANEOUS RETAILERS	453, 4542, 4543	684	3,942,929	1,453	14,958,413
AGRICULTURE, FORESTRY, FISHING	11	6	9,011	27	306,930
MINING	21	0	0	3	21,846
UTILITIES	22	4	29,637	4	55,749
CONSTRUCTION	23	585	16,913,917	1,974	65,909,508
CONSTRUCTION OF BUILDINGS	236	108	9,112,853	514	38,721,961
HEAVY CONSTRUCTION & HIGHWAYS	237	25	773,570	57	4,479,231
SPECIAL TRADE CONTRACTORS	238	452	7,027,494	1,403	22,708,316
MANUFACTURING	31-33	274	1,152,838	659	4,541,892
WHOLESALE TRADE	42	771	21,399,252	1,396	16,098,623
DURABLE GOODS	423	534	18,845,717	914	13,038,286
NONDURABLE GOODS	424	231	2,410,144	474	3,030,871
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	143,391	8	29,466
TRANSPORTATION & WAREHOUSING	48-49	26	525,918	40	381,747
INFORMATION	51	217	3,148,122	437	18,198,810
FINANCE, INSURANCE	52	46	737,867	77	2,833,722
REAL ESTATE, RENTAL/LEASING	53	149	9,043,238	243	7,418,644
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	239	1,334,059	718	13,138,016
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	362	2,576,090	1,025	16,406,368
ARTS, ENTERTAINMENT & RECREATION	71	14	14,161	116	3,603,215
ACCOMMODATIONS & FOOD SERVICES	72	76	10,042,025	218	39,305,580
ACCOMMODATIONS	721	13	2,278,911	6	5,159,153
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	7,763,114	212	34,146,427
OTHER SERVICES	81	218	7,964,595	430	9,398,009
REPAIR & MAINTENANCE	811	170	7,319,922	265	7,167,666
PERSONAL SERVICE	812	31	612,331	127	2,021,651
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	32,342	38	208,692
PUBLIC ADMINISTRATION, OTHER	92,00	4	3,395	5	6,519
TOTAL ALL INDUSTRIES		4,825	\$226,911,163	11,262	\$408,007,631

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,706</u>	<u>\$38,585,622</u>	<u>3,795</u>	<u>\$335,633,627</u>
MOTOR VEHICLES & PARTS	441	58	11,694,757	150	75,697,303
NEW & USED AUTO DEALERS	4411	9	8,045,204	46	62,854,548
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,638,121	17	5,512,368
AUTOMOTIVE PARTS & TIRE	4413	40	2,011,432	87	7,330,387
FURNITURE & HOME FURNISHING	442	83	969,255	196	10,689,315
ELECTRONICS & APPLIANCES	443	141	1,373,421	316	19,914,314
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	3,989,293	142	21,555,955
BUILDING MATERIALS	4441	71	1,439,889	108	19,832,120
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	2,549,404	34	1,723,835
FOOD & BEVERAGE STORES	445	29	2,472,195	99	9,495,879
GROCERY & CONVENIENCE STORES	4451	8	2,465,785	19	8,284,119
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	6,410	80	1,211,760
DRUG/HEALTH STORES	446	131	1,216,860	344	9,030,640
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,738,521	20	6,393,503
APPAREL & ACCESSORIES	448	175	729,160	362	34,584,706
CLOTHING & SHOE STORES	4481, 4482	154	722,590	313	29,202,428
JEWELRY & LUGGAGE STORES	4483	21	6,570	49	5,382,278
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	148	3,160,548	354	18,129,730
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	116	3,141,484	283	16,363,633
BOOK STORES & NEWS DEALERS	4512	32	19,064	71	1,766,097
GENERAL MERCHANDISE STORES	452	24	7,938,584	38	99,272,111
DEPARTMENT STORES	4521	6	7,623,753	10	33,144,622
GENERAL MERCHANDISE STORES	4529	18	314,831	28	66,127,489
E-COMMERCE & MAIL ORDER	4541	207	1,110,435	373	8,883,516
MISCELLANEOUS RETAILERS	453, 4542, 4543	614	2,192,593	1,401	21,986,655
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>6,546</u>	<u>15</u>	<u>72,868</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>9,927</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>7,753</u>	<u>4</u>	<u>25,050</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>367</u>	<u>7,619,004</u>	<u>1,043</u>	<u>52,757,427</u>
CONSTRUCTION OF BUILDINGS	236	67	3,444,106	283	22,985,177
HEAVY CONSTRUCTION & HIGHWAYS	237	12	1,441,639	32	3,372,839
SPECIAL TRADE CONTRACTORS	238	288	2,733,259	728	26,399,411
<u>MANUFACTURING</u>	<u>31-33</u>	<u>180</u>	<u>1,309,607</u>	<u>580</u>	<u>5,072,170</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>617</u>	<u>4,513,324</u>	<u>1,452</u>	<u>24,863,277</u>
DURABLE GOODS	423	422	3,913,723	986	20,223,234
NONDURABLE GOODS	424	193	599,144	457	4,605,419
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	34,624
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>310,749</u>	<u>35</u>	<u>390,679</u>
<u>INFORMATION</u>	<u>51</u>	<u>193</u>	<u>2,431,237</u>	<u>436</u>	<u>18,426,253</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>224,097</u>	<u>108</u>	<u>5,728,136</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>111</u>	<u>1,487,477</u>	<u>266</u>	<u>6,866,092</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>194</u>	<u>1,052,274</u>	<u>520</u>	<u>8,052,484</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>225</u>	<u>898,378</u>	<u>677</u>	<u>9,725,462</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>548,693</u>	<u>96</u>	<u>5,036,587</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>45</u>	<u>10,226,063</u>	<u>228</u>	<u>58,362,195</u>
ACCOMMODATIONS	721	7	2,052,480	23	6,855,075
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	8,173,583	205	51,507,120
<u>OTHER SERVICES</u>	<u>81</u>	<u>137</u>	<u>2,072,411</u>	<u>436</u>	<u>15,061,102</u>
REPAIR & MAINTENANCE	811	95	1,606,596	269	12,761,852
PERSONAL SERVICE	812	28	225,228	123	2,047,361
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	240,587	44	251,889
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>32,677</u>	<u>10</u>	<u>25,191</u>
TOTAL ALL INDUSTRIES		3,872	\$71,351,750	9,704	\$546,108,527

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,917</u>	<u>\$213,560,589</u>	<u>4,918</u>	<u>\$325,185,508</u>
MOTOR VEHICLES & PARTS	441	188	33,172,253	124	150,960,381
NEW & USED AUTO DEALERS	4411	40	18,308,742	28	144,904,813
RV, BOAT, MOTORCYCLE DEALERS	4412	26	8,086,454	18	124,243
AUTOMOTIVE PARTS & TIRE	4413	122	6,777,057	78	5,931,325
FURNITURE & HOME FURNISHING	442	294	11,993,184	347	11,949,065
ELECTRONICS & APPLIANCES	443	401	12,108,674	363	13,187,710
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	278	29,346,156	241	9,931,513
BUILDING MATERIALS	4441	223	27,346,196	182	9,584,611
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	1,999,960	59	346,902
FOOD & BEVERAGE STORES	445	160	17,407,009	169	13,633,845
GROCERY & CONVENIENCE STORES	4451	58	16,551,931	23	12,912,576
OTHER FOOD & BEVERAGE STORES	4452, 4453	102	855,078	146	721,269
DRUG/HEALTH STORES	446	385	7,432,808	434	12,972,416
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	9,545,824	23	3,481,253
APPAREL & ACCESSORIES	448	420	8,669,038	458	14,720,751
CLOTHING & SHOE STORES	4481, 4482	358	7,083,844	391	13,387,963
JEWELRY & LUGGAGE STORES	4483	62	1,585,194	67	1,332,788
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	426	4,963,701	454	5,792,292
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	344	4,837,328	365	5,456,511
BOOK STORES & NEWS DEALERS	4512	82	126,373	89	335,781
GENERAL MERCHANDISE STORES	452	48	36,995,644	39	47,441,186
DEPARTMENT STORES	4521	8	14,046,311	6	3,335,933
GENERAL MERCHANDISE STORES	4529	40	22,949,333	33	44,105,253
E-COMMERCE & MAIL ORDER	4541	453	11,797,970	470	19,393,997
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,826	30,128,328	1,796	21,721,099
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>110,175</u>	<u>29</u>	<u>138,924</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>21,634</u>	<u>3</u>	<u>1,201</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>2,003,192</u>	<u>8</u>	<u>264,422</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,378</u>	<u>81,373,692</u>	<u>3,217</u>	<u>141,612,940</u>
CONSTRUCTION OF BUILDINGS	236	587	31,397,412	969	96,772,614
HEAVY CONSTRUCTION & HIGHWAYS	237	76	10,305,443	69	5,446,462
SPECIAL TRADE CONTRACTORS	238	1,715	39,670,837	2,179	39,393,864
<u>MANUFACTURING</u>	<u>31-33</u>	<u>949</u>	<u>13,639,635</u>	<u>906</u>	<u>8,611,380</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,081</u>	<u>86,623,489</u>	<u>1,739</u>	<u>28,299,191</u>
DURABLE GOODS	423	1,423	72,659,797	1,124	23,593,238
NONDURABLE GOODS	424	643	13,911,626	601	4,665,105
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	52,066	14	40,848
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>82</u>	<u>1,674,200</u>	<u>42</u>	<u>896,816</u>
<u>INFORMATION</u>	<u>51</u>	<u>535</u>	<u>30,637,705</u>	<u>560</u>	<u>26,419,981</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>100</u>	<u>11,539,776</u>	<u>91</u>	<u>7,221,770</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>376</u>	<u>31,309,658</u>	<u>298</u>	<u>12,439,104</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>867</u>	<u>14,000,677</u>	<u>1,051</u>	<u>14,628,824</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,193</u>	<u>16,464,365</u>	<u>1,552</u>	<u>19,513,288</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>109</u>	<u>5,959,175</u>	<u>146</u>	<u>5,693,550</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>362</u>	<u>57,812,009</u>	<u>294</u>	<u>55,979,367</u>
ACCOMMODATIONS	721	19	4,858,464	16	8,887,172
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	343	52,953,545	278	47,092,195
<u>OTHER SERVICES</u>	<u>81</u>	<u>731</u>	<u>23,085,752</u>	<u>635</u>	<u>19,845,002</u>
REPAIR & MAINTENANCE	811	526	19,128,418	390	15,696,022
PERSONAL SERVICE	812	163	3,801,648	193	3,950,745
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	155,686	52	198,235
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>296,990</u>	<u>8</u>	<u>87,978</u>
TOTAL ALL INDUSTRIES		14,727	\$590,112,713	15,497	\$666,839,246

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,353</u>	<u>\$179,582,425</u>	<u>2,694</u>	<u>\$151,988,425</u>
MOTOR VEHICLES & PARTS	441	93	9,396,146	99	51,628,067
NEW & USED AUTO DEALERS	4411	8	83,556	19	45,622,761
RV, BOAT, MOTORCYCLE DEALERS	4412	13	2,631,368	17	103,178
AUTOMOTIVE PARTS & TIRE	4413	72	6,681,222	63	5,902,128
FURNITURE & HOME FURNISHING	442	209	5,320,471	141	3,235,469
ELECTRONICS & APPLIANCES	443	261	10,197,450	217	3,383,692
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	19,773,823	115	18,210,262
BUILDING MATERIALS	4441	108	18,614,472	93	17,082,259
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,159,351	22	1,128,003
FOOD & BEVERAGE STORES	445	71	6,864,920	56	7,476,757
GROCERY & CONVENIENCE STORES	4451	13	6,743,833	13	6,440,679
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	121,087	43	1,036,078
DRUG/HEALTH STORES	446	309	5,616,241	245	7,190,801
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	2,079,454	24	5,405,644
APPAREL & ACCESSORIES	448	324	10,101,959	237	4,194,454
CLOTHING & SHOE STORES	4481, 4482	272	8,855,811	211	1,714,603
JEWELRY & LUGGAGE STORES	4483	52	1,246,148	26	2,479,851
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	304	17,338,137	248	2,586,982
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	240	17,185,375	198	2,474,316
BOOK STORES & NEWS DEALERS	4512	64	152,762	50	112,666
GENERAL MERCHANDISE STORES	452	38	69,031,096	31	36,430,374
DEPARTMENT STORES	4521	8	15,540,454	8	4,356,846
GENERAL MERCHANDISE STORES	4529	30	53,490,642	23	32,073,528
E-COMMERCE & MAIL ORDER	4541	344	5,939,169	290	3,384,239
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,250	17,923,559	991	8,861,684
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>49,078</u>	<u>14</u>	<u>41,205</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>17,623</u>	<u>4</u>	<u>90,348</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>53,362</u>	<u>6</u>	<u>94,778</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,233</u>	<u>50,295,703</u>	<u>646</u>	<u>19,744,143</u>
CONSTRUCTION OF BUILDINGS	236	332	25,904,597	173	8,403,034
HEAVY CONSTRUCTION & HIGHWAYS	237	34	7,251,726	27	1,978,368
SPECIAL TRADE CONTRACTORS	238	867	17,139,380	446	9,362,741
<u>MANUFACTURING</u>	<u>31-33</u>	<u>480</u>	<u>3,276,326</u>	<u>398</u>	<u>4,183,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,157</u>	<u>15,037,507</u>	<u>1,077</u>	<u>12,869,670</u>
DURABLE GOODS	423	772	11,205,557	762	10,343,196
NONDURABLE GOODS	424	382	3,821,161	310	2,523,636
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	10,789	5	2,838
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>195,450</u>	<u>24</u>	<u>812,051</u>
<u>INFORMATION</u>	<u>51</u>	<u>348</u>	<u>13,744,149</u>	<u>342</u>	<u>9,192,367</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>1,612,580</u>	<u>83</u>	<u>1,759,935</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>221</u>	<u>4,212,017</u>	<u>208</u>	<u>6,083,129</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>467</u>	<u>6,449,845</u>	<u>337</u>	<u>2,970,951</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>726</u>	<u>5,612,968</u>	<u>439</u>	<u>4,264,016</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>78</u>	<u>2,780,902</u>	<u>45</u>	<u>1,100,018</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>161</u>	<u>35,152,415</u>	<u>112</u>	<u>21,486,154</u>
ACCOMMODATIONS	721	8	2,454,376	5	402,938
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	153	32,698,039	107	21,083,216
<u>OTHER SERVICES</u>	<u>81</u>	<u>366</u>	<u>9,087,356</u>	<u>319</u>	<u>7,032,237</u>
REPAIR & MAINTENANCE	811	240	7,325,527	199	5,644,159
PERSONAL SERVICE	812	96	1,712,103	86	1,168,982
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	49,726	34	219,096
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>172,597</u>	<u>5</u>	<u>53,213</u>
TOTAL ALL INDUSTRIES		8,721	\$327,332,303	6,753	\$243,766,586

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,934</u>	<u>\$488,569,208</u>	<u>3,552</u>	<u>\$175,015,680</u>
MOTOR VEHICLES & PARTS	441	149	152,895,211	139	38,840,939
NEW & USED AUTO DEALERS	4411	48	142,082,462	25	28,957,929
RV, BOAT, MOTORCYCLE DEALERS	4412	14	3,445,740	22	3,730,286
AUTOMOTIVE PARTS & TIRE	4413	87	7,367,009	92	6,152,724
FURNITURE & HOME FURNISHING	442	258	23,103,911	218	3,310,572
ELECTRONICS & APPLIANCES	443	331	34,753,635	245	10,255,670
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	186	13,129,083	161	6,226,259
BUILDING MATERIALS	4441	153	12,860,651	132	4,934,476
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	268,432	29	1,291,783
FOOD & BEVERAGE STORES	445	95	12,389,689	73	10,518,449
GROCERY & CONVENIENCE STORES	4451	31	9,342,950	18	10,011,665
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	3,046,739	55	506,784
DRUG/HEALTH STORES	446	346	14,564,622	321	5,898,210
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,239,276	19	2,886,535
APPAREL & ACCESSORIES	448	387	73,120,391	345	7,942,245
CLOTHING & SHOE STORES	4481, 4482	328	60,890,457	295	6,708,968
JEWELRY & LUGGAGE STORES	4483	59	12,229,934	50	1,233,277
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	338	29,223,401	309	5,680,257
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	272	26,939,757	252	5,568,813
BOOK STORES & NEWS DEALERS	4512	66	2,283,644	57	111,444
GENERAL MERCHANDISE STORES	452	36	98,259,467	38	62,718,429
DEPARTMENT STORES	4521	10	46,805,568	9	17,296,830
GENERAL MERCHANDISE STORES	4529	26	51,453,899	29	45,421,599
E-COMMERCE & MAIL ORDER	4541	373	7,792,000	357	7,235,179
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,416	26,098,522	1,327	13,502,936
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>23,146</u>	<u>13</u>	<u>11,156</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>560,153</u>	<u>5</u>	<u>105,777</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,936</u>	<u>57,163,403</u>	<u>1,353</u>	<u>35,143,305</u>
CONSTRUCTION OF BUILDINGS	236	498	32,337,331	312	20,003,124
HEAVY CONSTRUCTION & HIGHWAYS	237	55	1,241,296	31	2,419,822
SPECIAL TRADE CONTRACTORS	238	1,383	23,584,776	1,010	12,720,359
<u>MANUFACTURING</u>	<u>31-33</u>	<u>599</u>	<u>14,796,234</u>	<u>513</u>	<u>5,039,583</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,377</u>	<u>20,483,636</u>	<u>1,216</u>	<u>15,698,388</u>
DURABLE GOODS	423	914	16,234,901	818	12,577,278
NONDURABLE GOODS	424	459	4,205,240	394	3,106,949
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	43,495	4	14,161
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>808,135</u>	<u>26</u>	<u>429,153</u>
<u>INFORMATION</u>	<u>51</u>	<u>444</u>	<u>22,905,121</u>	<u>343</u>	<u>14,903,263</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>91</u>	<u>8,607,486</u>	<u>78</u>	<u>1,890,731</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>280</u>	<u>8,075,443</u>	<u>240</u>	<u>5,297,048</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>694</u>	<u>9,984,544</u>	<u>460</u>	<u>2,531,028</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,091</u>	<u>11,880,147</u>	<u>741</u>	<u>4,975,510</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>84</u>	<u>4,615,732</u>	<u>68</u>	<u>2,018,209</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>257</u>	<u>59,759,225</u>	<u>149</u>	<u>28,916,517</u>
ACCOMMODATIONS	721	16	8,406,270	3	1,156,876
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	241	51,352,955	146	27,759,641
<u>OTHER SERVICES</u>	<u>81</u>	<u>541</u>	<u>16,019,445</u>	<u>411</u>	<u>9,536,343</u>
REPAIR & MAINTENANCE	811	354	11,565,856	273	7,846,056
PERSONAL SERVICE	812	151	4,219,209	104	1,650,153
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	234,380	34	40,134
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>26,793</u>	<u>6</u>	<u>9,943</u>
TOTAL ALL INDUSTRIES		11,398	\$724,279,206	9,176	\$301,522,634

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,914</u>	<u>\$34,882,488</u>	<u>2,485</u>	<u>\$101,019,166</u>
MOTOR VEHICLES & PARTS	441	47	132,156	107	22,200,027
NEW & USED AUTO DEALERS	4411	6	40,566	22	15,888,380
RV, BOAT, MOTORCYCLE DEALERS	4412	15	53,439	20	1,934,410
AUTOMOTIVE PARTS & TIRE	4413	26	38,151	65	4,377,237
FURNITURE & HOME FURNISHING	442	211	2,955,454	139	2,582,332
ELECTRONICS & APPLIANCES	443	200	3,490,606	189	3,365,526
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	137	2,523,906	89	15,917,993
BUILDING MATERIALS	4441	110	2,300,525	69	15,220,079
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	223,381	20	697,914
FOOD & BEVERAGE STORES	445	93	1,595,040	48	4,795,113
GROCERY & CONVENIENCE STORES	4451	7	1,440,886	16	4,600,474
OTHER FOOD & BEVERAGE STORES	4452, 4453	86	154,154	32	194,639
DRUG/HEALTH STORES	446	240	2,459,343	215	3,658,241
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	550,605	26	3,898,331
APPAREL & ACCESSORIES	448	315	2,961,639	245	3,250,383
CLOTHING & SHOE STORES	4481, 4482	275	2,801,245	220	2,857,156
JEWELRY & LUGGAGE STORES	4483	40	160,394	25	393,227
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	1,870,755	217	3,996,296
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	226	1,325,265	176	3,961,179
BOOK STORES & NEWS DEALERS	4512	52	545,490	41	35,117
GENERAL MERCHANDISE STORES	452	23	4,704,088	32	23,294,485
DEPARTMENT STORES	4521	5	215,235	6	5,511,232
GENERAL MERCHANDISE STORES	4529	18	4,488,853	26	17,783,253
E-COMMERCE & MAIL ORDER	4541	321	5,996,735	266	2,955,388
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,042	5,642,161	912	11,105,051
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>35,396</u>	<u>9</u>	<u>32,977</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>47,498</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>483,336</u>	<u>7</u>	<u>180,857</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,653</u>	<u>53,039,579</u>	<u>477</u>	<u>19,870,810</u>
CONSTRUCTION OF BUILDINGS	236	437	36,170,548	110	10,202,501
HEAVY CONSTRUCTION & HIGHWAYS	237	49	2,070,005	18	1,654,103
SPECIAL TRADE CONTRACTORS	238	1,167	14,799,026	349	8,014,206
<u>MANUFACTURING</u>	<u>31-33</u>	<u>453</u>	<u>2,003,332</u>	<u>322</u>	<u>2,389,738</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>889</u>	<u>4,039,666</u>	<u>1,041</u>	<u>18,157,298</u>
DURABLE GOODS	423	520	3,144,597	715	15,442,192
NONDURABLE GOODS	424	364	893,925	321	2,709,019
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,144	5	6,087
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>73,364</u>	<u>21</u>	<u>223,353</u>
<u>INFORMATION</u>	<u>51</u>	<u>311</u>	<u>5,834,896</u>	<u>307</u>	<u>7,241,571</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>2,257,670</u>	<u>76</u>	<u>1,946,302</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>165</u>	<u>1,750,007</u>	<u>176</u>	<u>3,207,442</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>472</u>	<u>3,407,714</u>	<u>317</u>	<u>2,591,658</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>879</u>	<u>7,821,238</u>	<u>327</u>	<u>3,210,877</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>71</u>	<u>1,927,535</u>	<u>30</u>	<u>701,213</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>87</u>	<u>6,684,200</u>	<u>94</u>	<u>21,396,792</u>
ACCOMMODATIONS	721	D	D	18	3,346,609
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	6,647,772	76	18,050,183
<u>OTHER SERVICES</u>	<u>81</u>	<u>240</u>	<u>2,583,779</u>	<u>246</u>	<u>8,373,466</u>
REPAIR & MAINTENANCE	811	144	1,009,401	159	7,121,238
PERSONAL SERVICE	812	66	1,391,144	65	1,140,438
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	183,234	22	111,790
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>5,400</u>	<u>6</u>	<u>42,960</u>
TOTAL ALL INDUSTRIES		8,236	\$126,877,098	5,942	\$190,590,337

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,015</u>	<u>\$111,907,999</u>	<u>2,256</u>	<u>\$24,472,768</u>
MOTOR VEHICLES & PARTS	441	107	36,767,195	39	361,091
NEW & USED AUTO DEALERS	4411	19	21,294,879	7	8,472
RV, BOAT, MOTORCYCLE DEALERS	4412	20	12,034,096	5	11,246
AUTOMOTIVE PARTS & TIRE	4413	68	3,438,220	27	341,373
FURNITURE & HOME FURNISHING	442	169	3,002,244	145	589,699
ELECTRONICS & APPLIANCES	443	237	4,768,943	165	7,483,428
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	12,976,256	100	1,212,635
BUILDING MATERIALS	4441	102	10,533,120	84	1,115,353
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	2,443,136	16	97,282
FOOD & BEVERAGE STORES	445	75	8,820,164	38	3,085,269
GROCERY & CONVENIENCE STORES	4451	15	8,297,797	15	3,061,725
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	522,367	23	23,544
DRUG/HEALTH STORES	446	267	3,134,151	206	1,798,803
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,548,036	8	544,837
APPAREL & ACCESSORIES	448	280	1,556,236	247	855,305
CLOTHING & SHOE STORES	4481, 4482	242	1,266,926	216	818,523
JEWELRY & LUGGAGE STORES	4483	38	289,310	31	36,782
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	267	3,312,458	201	442,838
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	205	3,182,722	163	422,634
BOOK STORES & NEWS DEALERS	4512	62	129,736	38	20,204
GENERAL MERCHANDISE STORES	452	29	19,106,349	22	2,393,109
DEPARTMENT STORES	4521	6	303,260	3	121,602
GENERAL MERCHANDISE STORES	4529	23	18,803,089	19	2,271,507
E-COMMERCE & MAIL ORDER	4541	326	3,824,090	249	2,544,696
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,105	12,091,877	836	3,161,058
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>57,560</u>	<u>7</u>	<u>5,349</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>59,417</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>75,326</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>810</u>	<u>29,774,199</u>	<u>801</u>	<u>12,372,936</u>
CONSTRUCTION OF BUILDINGS	236	204	16,042,921	181	7,820,267
HEAVY CONSTRUCTION & HIGHWAYS	237	29	2,140,483	25	436,762
SPECIAL TRADE CONTRACTORS	238	577	11,590,795	595	4,115,907
<u>MANUFACTURING</u>	<u>31-33</u>	<u>465</u>	<u>3,944,470</u>	<u>261</u>	<u>1,727,542</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,142</u>	<u>12,973,059</u>	<u>675</u>	<u>6,200,360</u>
DURABLE GOODS	423	787	10,249,275	445	5,574,253
NONDURABLE GOODS	424	347	2,495,480	227	625,800
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	228,304	3	307
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>731,590</u>	<u>9</u>	<u>49,516</u>
<u>INFORMATION</u>	<u>51</u>	<u>344</u>	<u>6,726,704</u>	<u>259</u>	<u>6,995,229</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>73</u>	<u>1,189,187</u>	<u>47</u>	<u>678,557</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>196</u>	<u>5,410,308</u>	<u>129</u>	<u>973,339</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>439</u>	<u>5,519,765</u>	<u>294</u>	<u>5,200,661</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>539</u>	<u>5,538,364</u>	<u>456</u>	<u>4,801,101</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>60</u>	<u>1,649,196</u>	<u>39</u>	<u>1,031,159</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>124</u>	<u>17,235,253</u>	<u>57</u>	<u>5,141,952</u>
ACCOMMODATIONS	721	11	1,445,949	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	15,789,304	56	4,893,777
<u>OTHER SERVICES</u>	<u>81</u>	<u>312</u>	<u>5,477,841</u>	<u>177</u>	<u>1,188,414</u>
REPAIR & MAINTENANCE	811	193	4,090,045	101	687,884
PERSONAL SERVICE	812	84	1,274,175	56	421,639
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	113,621	20	78,891
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>57,369</u>	<u>3</u>	<u>1,750</u>
TOTAL ALL INDUSTRIES		7,578	\$208,327,607	5,473	\$70,844,756

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,521</u>	<u>\$54,149,730</u>	<u>4,712</u>	<u>\$307,299,681</u>
MOTOR VEHICLES & PARTS	441	68	5,201,021	134	100,996,571
NEW & USED AUTO DEALERS	4411	8	2,871,902	24	93,259,685
RV, BOAT, MOTORCYCLE DEALERS	4412	13	48,125	31	2,951,975
AUTOMOTIVE PARTS & TIRE	4413	47	2,280,994	79	4,784,911
FURNITURE & HOME FURNISHING	442	152	1,389,882	250	13,307,598
ELECTRONICS & APPLIANCES	443	180	2,708,816	383	25,353,427
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	10,196,374	189	23,927,730
BUILDING MATERIALS	4441	61	10,130,090	148	21,382,971
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	66,284	41	2,544,759
FOOD & BEVERAGE STORES	445	43	4,980,174	127	17,152,592
GROCERY & CONVENIENCE STORES	4451	5	4,431,130	26	14,455,723
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	549,044	101	2,696,869
DRUG/HEALTH STORES	446	209	2,589,984	420	11,383,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,703,620	24	3,534,139
APPAREL & ACCESSORIES	448	270	2,279,264	435	23,871,487
CLOTHING & SHOE STORES	4481, 4482	229	1,630,746	370	20,386,848
JEWELRY & LUGGAGE STORES	4483	41	648,518	65	3,484,639
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	263	1,412,129	429	20,351,817
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	216	1,330,380	330	18,100,187
BOOK STORES & NEWS DEALERS	4512	47	81,749	99	2,251,630
GENERAL MERCHANDISE STORES	452	27	12,333,166	35	28,944,405
DEPARTMENT STORES	4521	3	205,773	9	27,640,269
GENERAL MERCHANDISE STORES	4529	24	12,127,393	26	1,304,136
E-COMMERCE & MAIL ORDER	4541	286	3,238,887	445	10,257,182
MISCELLANEOUS RETAILERS	453, 4542, 4543	937	6,116,413	1,841	28,219,152
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>16,727</u>	<u>38</u>	<u>56,584</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>82,879</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>63,397</u>	<u>9</u>	<u>39,022</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>427</u>	<u>25,325,567</u>	<u>1,629</u>	<u>66,554,895</u>
CONSTRUCTION OF BUILDINGS	236	105	19,885,160	454	35,795,065
HEAVY CONSTRUCTION & HIGHWAYS	237	14	1,074,749	46	5,497,813
SPECIAL TRADE CONTRACTORS	238	308	4,365,658	1,129	25,262,017
<u>MANUFACTURING</u>	<u>31-33</u>	<u>302</u>	<u>2,094,150</u>	<u>819</u>	<u>7,013,373</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>805</u>	<u>5,217,491</u>	<u>1,728</u>	<u>32,406,738</u>
DURABLE GOODS	423	525	3,378,145	1,149	27,165,426
NONDURABLE GOODS	424	276	1,663,216	567	5,162,242
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	176,130	12	79,070
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>11,501</u>	<u>34</u>	<u>293,459</u>
<u>INFORMATION</u>	<u>51</u>	<u>264</u>	<u>5,121,496</u>	<u>557</u>	<u>30,407,590</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>945,875</u>	<u>100</u>	<u>5,285,580</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>132</u>	<u>2,049,689</u>	<u>320</u>	<u>11,668,762</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>275</u>	<u>2,361,730</u>	<u>779</u>	<u>13,980,670</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>344</u>	<u>2,099,421</u>	<u>1,058</u>	<u>15,899,061</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>933,336</u>	<u>177</u>	<u>3,503,257</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>80</u>	<u>14,323,351</u>	<u>272</u>	<u>54,987,571</u>
ACCOMMODATIONS	721	8	1,330,881	15	5,577,929
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	12,992,470	257	49,409,642
<u>OTHER SERVICES</u>	<u>81</u>	<u>190</u>	<u>2,760,317</u>	<u>599</u>	<u>14,041,341</u>
REPAIR & MAINTENANCE	811	107	1,791,413	345	10,871,606
PERSONAL SERVICE	812	62	754,693	199	2,926,127
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	214,211	55	243,608
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>8,412</u>	<u>15</u>	<u>3,157,003</u>
TOTAL ALL INDUSTRIES		5,482	\$117,487,095	12,850	\$566,677,466

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,057</u>	<u>\$41,702,859</u>	<u>3,127</u>	<u>\$176,274,829</u>
MOTOR VEHICLES & PARTS	441	35	9,519,302	152	95,064,255
NEW & USED AUTO DEALERS	4411	7	7,932,516	32	71,388,793
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,240	23	13,615,746
AUTOMOTIVE PARTS & TIRE	4413	24	1,585,546	97	10,059,716
FURNITURE & HOME FURNISHING	442	53	434,446	168	3,656,939
ELECTRONICS & APPLIANCES	443	85	1,438,612	243	5,505,252
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	5,753,403	106	13,960,625
BUILDING MATERIALS	4441	28	5,557,251	78	13,610,571
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	196,152	28	350,054
FOOD & BEVERAGE STORES	445	16	1,198,194	75	7,432,725
GROCERY & CONVENIENCE STORES	4451	6	1,194,679	20	6,883,308
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	3,515	55	549,417
DRUG/HEALTH STORES	446	103	1,294,096	268	4,382,865
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	677,012	26	6,012,561
APPAREL & ACCESSORIES	448	118	242,008	312	2,329,989
CLOTHING & SHOE STORES	4481, 4482	108	239,691	276	2,199,325
JEWELRY & LUGGAGE STORES	4483	10	2,317	36	130,664
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	604,672	289	1,348,398
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	597,094	231	1,126,046
BOOK STORES & NEWS DEALERS	4512	18	7,578	58	222,352
GENERAL MERCHANDISE STORES	452	18	15,329,929	30	20,716,654
DEPARTMENT STORES	4521	D	D	5	622,362
GENERAL MERCHANDISE STORES	4529	16	14,307,972	25	20,094,292
E-COMMERCE & MAIL ORDER	4541	123	523,788	307	5,122,327
MISCELLANEOUS RETAILERS	453, 4542, 4543	372	4,687,397	1,151	10,742,239
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>30,270</u>	<u>17</u>	<u>185,975</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>33,479</u>	<u>6</u>	<u>16,359</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>129</u>	<u>2,689,247</u>	<u>836</u>	<u>47,402,055</u>
CONSTRUCTION OF BUILDINGS	236	24	798,148	186	16,748,532
HEAVY CONSTRUCTION & HIGHWAYS	237	10	603,268	40	2,456,132
SPECIAL TRADE CONTRACTORS	238	95	1,287,831	610	28,197,391
<u>MANUFACTURING</u>	<u>31-33</u>	<u>91</u>	<u>121,680</u>	<u>421</u>	<u>5,190,212</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>411</u>	<u>1,770,545</u>	<u>1,244</u>	<u>31,768,856</u>
DURABLE GOODS	423	274	1,280,476	848	26,206,141
NONDURABLE GOODS	424	136	482,791	384	5,520,347
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	12	42,368
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>509,341</u>	<u>46</u>	<u>2,246,326</u>
<u>INFORMATION</u>	<u>51</u>	<u>159</u>	<u>1,261,602</u>	<u>339</u>	<u>9,463,223</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>98,759</u>	<u>82</u>	<u>1,557,539</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>77</u>	<u>940,028</u>	<u>204</u>	<u>10,262,966</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>133</u>	<u>443,103</u>	<u>421</u>	<u>4,241,493</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>133</u>	<u>398,478</u>	<u>482</u>	<u>6,529,291</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>375,667</u>	<u>57</u>	<u>1,778,906</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>35</u>	<u>5,128,522</u>	<u>158</u>	<u>27,186,409</u>
ACCOMMODATIONS	721	5	707,637	16	3,928,220
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	4,420,885	142	23,258,189
<u>OTHER SERVICES</u>	<u>81</u>	<u>101</u>	<u>1,115,792</u>	<u>315</u>	<u>10,525,634</u>
REPAIR & MAINTENANCE	811	61	910,112	216	8,358,611
PERSONAL SERVICE	812	28	203,517	67	2,045,315
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	2,163	32	121,708
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>317</u>	<u>10</u>	<u>429,743</u>
TOTAL ALL INDUSTRIES		2,394	\$56,622,958	7,766	\$335,079,132

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,502</u>	<u>\$38,130,740</u>	<u>2,185</u>	<u>\$25,021,201</u>
MOTOR VEHICLES & PARTS	441	80	6,940,514	55	2,915,727
NEW & USED AUTO DEALERS	4411	12	5,237,544	6	204,075
RV, BOAT, MOTORCYCLE DEALERS	4412	16	43,684	15	745,612
AUTOMOTIVE PARTS & TIRE	4413	52	1,659,286	34	1,966,040
FURNITURE & HOME FURNISHING	442	128	1,285,835	138	901,190
ELECTRONICS & APPLIANCES	443	188	1,923,411	164	1,296,078
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	3,116,003	97	2,461,606
BUILDING MATERIALS	4441	73	3,049,060	72	2,287,367
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	66,943	25	174,239
FOOD & BEVERAGE STORES	445	44	4,390,837	42	3,313,461
GROCERY & CONVENIENCE STORES	4451	10	3,629,997	6	3,025,794
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	760,840	36	287,667
DRUG/HEALTH STORES	446	214	3,103,545	193	2,146,752
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,108,193	5	847,986
APPAREL & ACCESSORIES	448	241	1,011,862	226	1,578,689
CLOTHING & SHOE STORES	4481, 4482	210	983,790	195	1,450,039
JEWELRY & LUGGAGE STORES	4483	31	28,072	31	128,650
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	258	2,464,782	201	763,742
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	206	1,994,968	156	565,520
BOOK STORES & NEWS DEALERS	4512	52	469,814	45	198,222
GENERAL MERCHANDISE STORES	452	25	4,640,243	23	1,619,628
DEPARTMENT STORES	4521	6	943,482	5	131,242
GENERAL MERCHANDISE STORES	4529	19	3,696,761	18	1,488,386
E-COMMERCE & MAIL ORDER	4541	296	2,443,414	253	1,815,847
MISCELLANEOUS RETAILERS	453, 4542, 4543	922	4,702,101	788	5,360,495
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>158,062</u>	<u>14</u>	<u>42,365</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>10,867</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>413</u>	<u>12,782,573</u>	<u>358</u>	<u>16,420,119</u>
CONSTRUCTION OF BUILDINGS	236	116	6,293,155	98	11,706,711
HEAVY CONSTRUCTION & HIGHWAYS	237	13	354,545	10	706,906
SPECIAL TRADE CONTRACTORS	238	284	6,134,873	250	4,006,502
<u>MANUFACTURING</u>	<u>31-33</u>	<u>343</u>	<u>3,312,281</u>	<u>308</u>	<u>2,348,216</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,000</u>	<u>8,405,222</u>	<u>743</u>	<u>3,894,732</u>
DURABLE GOODS	423	686	6,997,326	467	2,593,445
NONDURABLE GOODS	424	310	1,394,916	273	1,298,931
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	12,980	3	2,356
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>274,498</u>	<u>14</u>	<u>157,357</u>
<u>INFORMATION</u>	<u>51</u>	<u>298</u>	<u>4,186,087</u>	<u>264</u>	<u>2,160,517</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,052,069</u>	<u>43</u>	<u>570,920</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>135</u>	<u>2,036,176</u>	<u>101</u>	<u>847,832</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>320</u>	<u>1,831,980</u>	<u>234</u>	<u>1,419,959</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>350</u>	<u>3,105,923</u>	<u>262</u>	<u>1,889,436</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>59</u>	<u>692,502</u>	<u>71</u>	<u>626,090</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>121</u>	<u>13,815,571</u>	<u>99</u>	<u>8,323,338</u>
ACCOMMODATIONS	721	27	2,625,537	28	1,732,313
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	11,190,034	71	6,591,025
<u>OTHER SERVICES</u>	<u>81</u>	<u>236</u>	<u>3,362,875</u>	<u>149</u>	<u>3,115,847</u>
REPAIR & MAINTENANCE	811	145	2,528,378	86	2,738,046
PERSONAL SERVICE	812	67	685,665	45	354,550
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	148,832	18	23,251
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>12,967</u>	<u>5</u>	<u>974,987</u>
TOTAL ALL INDUSTRIES		5,883	\$93,180,481	4,854	\$67,825,331

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,468</u>	<u>\$49,461,926</u>	<u>4,454</u>	<u>\$439,760,492</u>
MOTOR VEHICLES & PARTS	441	67	10,720,665	144	205,015,145
NEW & USED AUTO DEALERS	4411	11	8,506,293	38	200,787,194
RV, BOAT, MOTORCYCLE DEALERS	4412	13	129,279	18	262,861
AUTOMOTIVE PARTS & TIRE	4413	43	2,085,093	88	3,965,090
FURNITURE & HOME FURNISHING	442	139	1,058,754	239	8,549,268
ELECTRONICS & APPLIANCES	443	199	2,753,001	303	15,742,444
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	4,032,695	193	26,108,049
BUILDING MATERIALS	4441	59	3,943,376	154	22,766,278
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	89,319	39	3,341,771
FOOD & BEVERAGE STORES	445	43	3,156,314	85	5,927,456
GROCERY & CONVENIENCE STORES	4451	9	3,128,768	14	3,516,608
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	27,546	71	2,410,848
DRUG/HEALTH STORES	446	238	3,512,705	359	10,047,527
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	809,065	24	4,400,103
APPAREL & ACCESSORIES	448	261	1,656,534	423	22,451,409
CLOTHING & SHOE STORES	4481, 4482	237	1,336,054	361	19,305,104
JEWELRY & LUGGAGE STORES	4483	24	320,480	62	3,146,305
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	244	2,974,955	404	15,811,194
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	198	716,293	339	15,499,289
BOOK STORES & NEWS DEALERS	4512	46	2,258,662	65	311,905
GENERAL MERCHANDISE STORES	452	27	11,015,255	43	94,535,251
DEPARTMENT STORES	4521	5	144,473	9	34,127,519
GENERAL MERCHANDISE STORES	4529	22	10,870,782	34	60,407,732
E-COMMERCE & MAIL ORDER	4541	283	3,717,621	401	8,411,786
MISCELLANEOUS RETAILERS	453, 4542, 4543	884	4,054,362	1,836	22,760,860
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>2,134</u>	<u>32</u>	<u>87,187</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>149,196</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>360</u>	<u>32,156,080</u>	<u>1,946</u>	<u>61,162,874</u>
CONSTRUCTION OF BUILDINGS	236	88	14,176,767	529	39,082,911
HEAVY CONSTRUCTION & HIGHWAYS	237	18	4,409,509	52	2,706,942
SPECIAL TRADE CONTRACTORS	238	254	13,569,804	1,365	19,373,021
<u>MANUFACTURING</u>	<u>31-33</u>	<u>305</u>	<u>1,560,172</u>	<u>704</u>	<u>5,929,999</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>952</u>	<u>10,671,636</u>	<u>1,505</u>	<u>22,306,589</u>
DURABLE GOODS	423	648	9,300,223	1,029	18,413,789
NONDURABLE GOODS	424	297	1,369,124	468	3,779,953
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	2,289	8	112,847
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>825,356</u>	<u>37</u>	<u>1,080,978</u>
<u>INFORMATION</u>	<u>51</u>	<u>278</u>	<u>4,765,150</u>	<u>423</u>	<u>20,718,003</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>334,868</u>	<u>100</u>	<u>7,301,004</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>3,883,695</u>	<u>300</u>	<u>7,686,718</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>331</u>	<u>2,822,048</u>	<u>645</u>	<u>8,889,659</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>278</u>	<u>4,866,582</u>	<u>1,009</u>	<u>11,141,264</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>887,762</u>	<u>112</u>	<u>3,823,623</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>95</u>	<u>18,928,851</u>	<u>210</u>	<u>47,722,866</u>
ACCOMMODATIONS	721	11	3,441,252	9	3,890,965
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	15,487,599	201	43,831,901
<u>OTHER SERVICES</u>	<u>81</u>	<u>175</u>	<u>2,965,351</u>	<u>557</u>	<u>12,863,889</u>
REPAIR & MAINTENANCE	811	86	2,283,251	375	9,534,717
PERSONAL SERVICE	812	65	636,986	142	2,859,150
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	45,114	40	470,022
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>50,303</u>	<u>8</u>	<u>14,441</u>
TOTAL ALL INDUSTRIES		5,478	\$134,193,169	12,051	\$650,646,997

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,459</u>	<u>\$255,275,182</u>	<u>4,815</u>	<u>\$396,294,376</u>
MOTOR VEHICLES & PARTS	441	102	9,687,910	162	140,189,943
NEW & USED AUTO DEALERS	4411	17	1,734,490	33	130,201,595
RV, BOAT, MOTORCYCLE DEALERS	4412	18	1,805,670	24	2,060,468
AUTOMOTIVE PARTS & TIRE	4413	67	6,147,750	105	7,927,880
FURNITURE & HOME FURNISHING	442	306	17,414,681	288	54,704,492
ELECTRONICS & APPLIANCES	443	375	46,539,547	394	26,550,634
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	224	19,280,846	224	19,413,858
BUILDING MATERIALS	4441	173	18,380,969	183	17,300,211
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	899,877	41	2,113,647
FOOD & BEVERAGE STORES	445	141	10,567,248	143	12,081,653
GROCERY & CONVENIENCE STORES	4451	17	9,443,580	35	10,464,956
OTHER FOOD & BEVERAGE STORES	4452, 4453	124	1,123,668	108	1,616,697
DRUG/HEALTH STORES	446	348	9,279,095	432	16,139,340
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,295,715	31	5,560,473
APPAREL & ACCESSORIES	448	427	14,590,694	439	8,468,477
CLOTHING & SHOE STORES	4481, 4482	366	13,702,805	373	5,980,852
JEWELRY & LUGGAGE STORES	4483	61	887,889	66	2,487,625
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	424	7,845,300	414	7,164,156
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	349	7,398,435	339	7,046,915
BOOK STORES & NEWS DEALERS	4512	75	446,865	75	117,241
GENERAL MERCHANDISE STORES	452	37	62,694,905	44	66,667,698
DEPARTMENT STORES	4521	9	26,673,096	10	18,842,289
GENERAL MERCHANDISE STORES	4529	28	36,021,809	34	47,825,409
E-COMMERCE & MAIL ORDER	4541	431	19,765,558	455	13,747,188
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,634	36,313,683	1,789	25,606,464
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>247,353</u>	<u>23</u>	<u>186,925</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>32,634</u>	<u>7</u>	<u>48,836</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>20,790</u>	<u>7</u>	<u>689,988</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,520</u>	<u>181,215,858</u>	<u>2,519</u>	<u>127,984,122</u>
CONSTRUCTION OF BUILDINGS	236	709	113,345,248	670	79,484,456
HEAVY CONSTRUCTION & HIGHWAYS	237	72	7,704,259	70	17,098,862
SPECIAL TRADE CONTRACTORS	238	1,739	60,166,351	1,779	31,400,804
<u>MANUFACTURING</u>	<u>31-33</u>	<u>882</u>	<u>10,493,984</u>	<u>852</u>	<u>13,772,120</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,766</u>	<u>90,222,881</u>	<u>1,815</u>	<u>40,079,745</u>
DURABLE GOODS	423	1,181	81,772,894	1,230	30,845,700
NONDURABLE GOODS	424	568	8,329,209	571	8,501,345
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	120,778	14	732,700
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>563,516</u>	<u>68</u>	<u>1,402,356</u>
<u>INFORMATION</u>	<u>51</u>	<u>529</u>	<u>35,005,890</u>	<u>531</u>	<u>28,384,043</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>96</u>	<u>5,107,302</u>	<u>96</u>	<u>6,849,657</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>319</u>	<u>27,296,996</u>	<u>350</u>	<u>15,213,200</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>957</u>	<u>38,283,044</u>	<u>881</u>	<u>22,948,835</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,299</u>	<u>25,042,246</u>	<u>1,238</u>	<u>20,230,916</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>158</u>	<u>7,552,786</u>	<u>122</u>	<u>3,163,511</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>274</u>	<u>82,808,903</u>	<u>318</u>	<u>71,727,967</u>
ACCOMMODATIONS	721	10	12,407,255	15	7,020,180
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	264	70,401,648	303	64,707,787
<u>OTHER SERVICES</u>	<u>81</u>	<u>553</u>	<u>23,079,912</u>	<u>647</u>	<u>16,549,143</u>
REPAIR & MAINTENANCE	811	357	17,403,902	434	13,064,898
PERSONAL SERVICE	812	154	5,543,610	160	3,222,430
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	132,400	53	261,815
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>52,297</u>	<u>9</u>	<u>123,750</u>
TOTAL ALL INDUSTRIES		13,908	\$782,301,574	14,298	\$765,649,490

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	3,567	\$153,438,305	2,165	\$41,876,808
MOTOR VEHICLES & PARTS	441	100	23,333,568	63	4,997,473
NEW & USED AUTO DEALERS	4411	19	16,289,871	8	108,513
RV, BOAT, MOTORCYCLE DEALERS	4412	19	655,052	7	242,004
AUTOMOTIVE PARTS & TIRE	4413	62	6,388,645	48	4,646,956
FURNITURE & HOME FURNISHING	442	207	7,654,874	144	2,379,140
ELECTRONICS & APPLIANCES	443	267	6,640,141	183	4,208,644
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	19,550,821	113	1,842,910
BUILDING MATERIALS	4441	95	17,647,833	97	1,552,872
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	1,902,988	16	290,038
FOOD & BEVERAGE STORES	445	92	10,705,577	58	4,613,330
GROCERY & CONVENIENCE STORES	4451	14	8,816,213	22	3,793,111
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	1,889,364	36	820,219
DRUG/HEALTH STORES	446	340	6,183,469	176	423,518
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	4,241,361	14	1,378,923
APPAREL & ACCESSORIES	448	326	8,296,075	207	1,451,391
CLOTHING & SHOE STORES	4481, 4482	281	7,412,695	179	1,411,776
JEWELRY & LUGGAGE STORES	4483	45	883,380	28	39,615
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	352	3,573,392	174	491,471
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	275	2,940,552	145	448,446
BOOK STORES & NEWS DEALERS	4512	77	632,840	29	43,025
GENERAL MERCHANDISE STORES	452	43	43,312,178	23	345,977
DEPARTMENT STORES	4521	10	14,546,494	5	149,297
GENERAL MERCHANDISE STORES	4529	33	28,765,684	18	196,680
E-COMMERCE & MAIL ORDER	4541	368	7,250,315	235	1,854,569
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,330	12,696,534	775	17,889,462
AGRICULTURE, FORESTRY, FISHING	11	17	111,959	6	2,455
MINING	21	D	D	D	D
UTILITIES	22	6	207,330	3	7,144
CONSTRUCTION	23	928	53,573,597	822	110,286,679
CONSTRUCTION OF BUILDINGS	236	246	29,610,162	155	90,585,163
HEAVY CONSTRUCTION & HIGHWAYS	237	33	3,157,068	29	5,845,530
SPECIAL TRADE CONTRACTORS	238	649	20,806,367	638	13,855,986
MANUFACTURING	31-33	543	6,252,785	334	3,212,842
WHOLESALE TRADE	42	1,372	26,670,934	753	12,499,388
DURABLE GOODS	423	946	21,679,960	500	5,572,764
NONDURABLE GOODS	424	418	4,922,187	248	6,809,840
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	68,787	5	116,784
TRANSPORTATION & WAREHOUSING	48-49	34	619,141	52	29,388,660
INFORMATION	51	378	11,723,444	248	7,125,247
FINANCE, INSURANCE	52	86	1,136,250	52	716,968
REAL ESTATE, RENTAL/LEASING	53	218	6,282,913	204	60,443,349
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	496	7,467,609	282	4,658,808
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	595	10,996,987	462	3,255,609
ARTS, ENTERTAINMENT & RECREATION	71	82	4,978,239	39	423,961
ACCOMMODATIONS & FOOD SERVICES	72	173	40,109,560	124	103,001,218
ACCOMMODATIONS	721	17	6,275,850	33	48,059,294
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	156	33,833,710	91	54,941,924
OTHER SERVICES	81	327	8,758,237	247	16,207,564
REPAIR & MAINTENANCE	811	194	6,215,600	170	5,993,684
PERSONAL SERVICE	812	101	2,378,988	53	10,159,691
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	163,649	24	54,189
PUBLIC ADMINISTRATION, OTHER	92,00	6	12,781	5	53,198
TOTAL ALL INDUSTRIES		8,830	\$332,348,427	5,800	\$393,172,656

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	12,468	\$2,010,542,472	1,786	\$34,246,611
MOTOR VEHICLES & PARTS	441	377	283,683,846	61	2,110,902
NEW & USED AUTO DEALERS	4411	97	224,133,433	5	28,836
RV, BOAT, MOTORCYCLE DEALERS	4412	96	37,740,574	12	39,916
AUTOMOTIVE PARTS & TIRE	4413	184	21,809,839	44	2,042,150
FURNITURE & HOME FURNISHING	442	691	99,959,698	101	728,529
ELECTRONICS & APPLIANCES	443	897	193,746,032	145	1,148,368
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	562	130,960,742	82	2,110,286
BUILDING MATERIALS	4441	427	124,600,791	68	2,005,408
LAWN & GARDEN SUPPLIES & EQUIP.	4442	135	6,359,951	14	104,878
FOOD & BEVERAGE STORES	445	766	141,882,051	27	1,930,737
GROCERY & CONVENIENCE STORES	4451	318	118,469,380	10	1,765,120
OTHER FOOD & BEVERAGE STORES	4452, 4453	448	23,412,671	17	165,617
DRUG/HEALTH STORES	446	877	127,081,837	163	1,147,839
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	110	26,771,958	11	1,428,888
APPAREL & ACCESSORIES	448	1,237	236,982,418	172	903,167
CLOTHING & SHOE STORES	4481, 4482	939	214,025,527	147	796,372
JEWELRY & LUGGAGE STORES	4483	298	22,956,891	25	106,795
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	993	116,022,123	152	388,302
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	747	95,887,027	113	300,423
BOOK STORES & NEWS DEALERS	4512	246	20,135,096	39	87,879
GENERAL MERCHANDISE STORES	452	85	211,849,096	26	18,507,888
DEPARTMENT STORES	4521	10	83,440,621	5	174,074
GENERAL MERCHANDISE STORES	4529	75	128,408,475	21	18,333,814
E-COMMERCE & MAIL ORDER	4541	847	161,896,403	203	1,389,273
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,026	279,706,268	643	2,452,432
AGRICULTURE, FORESTRY, FISHING	11	97	1,015,848	13	73,592
MINING	21	10	101,163	D	D
UTILITIES	22	15	575,594	3	26,273
CONSTRUCTION	23	9,069	1,979,479,330	358	4,612,624
CONSTRUCTION OF BUILDINGS	236	3,423	1,446,363,378	74	1,098,122
HEAVY CONSTRUCTION & HIGHWAYS	237	183	57,480,325	10	352,578
SPECIAL TRADE CONTRACTORS	238	5,463	475,635,627	274	3,161,924
MANUFACTURING	31-33	3,009	138,960,167	227	792,080
WHOLESALE TRADE	42	4,059	437,193,874	693	4,283,744
DURABLE GOODS	423	2,635	365,820,178	471	3,330,212
NONDURABLE GOODS	424	1,384	70,282,350	219	951,440
ELECTRONIC MARKETS, AGENTS & BROKERS	425	40	1,091,346	3	2,092
TRANSPORTATION & WAREHOUSING	48-49	279	27,622,383	7	23,507
INFORMATION	51	1,267	404,475,269	222	2,968,735
FINANCE, INSURANCE	52	205	54,990,194	54	1,139,044
REAL ESTATE, RENTAL/LEASING	53	985	151,823,323	130	1,612,383
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,806	254,428,446	207	1,353,156
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	4,087	272,644,544	285	1,304,160
ARTS, ENTERTAINMENT & RECREATION	71	1,159	66,573,191	27	299,038
ACCOMMODATIONS & FOOD SERVICES	72	3,071	1,010,247,579	60	6,924,033
ACCOMMODATIONS	721	238	245,424,065	3	221,890
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,833	764,823,514	57	6,702,143
OTHER SERVICES	81	2,756	186,546,872	157	1,991,122
REPAIR & MAINTENANCE	811	1,425	90,450,328	98	1,371,885
PERSONAL SERVICE	812	1,134	90,822,883	41	436,991
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	197	5,273,661	18	182,246
PUBLIC ADMINISTRATION, OTHER	92,00	25	1,018,664	4	161,615
TOTAL ALL INDUSTRIES		46,367	\$6,998,238,913	4,235	\$61,812,001

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,123</u>	<u>\$641,803,252</u>	<u>1,395</u>	<u>\$42,971,211</u>
MOTOR VEHICLES & PARTS	441	259	120,639,670	55	9,631,786
NEW & USED AUTO DEALERS	4411	79	88,747,186	12	6,826,997
RV, BOAT, MOTORCYCLE DEALERS	4412	40	6,419,621	4	6,751
AUTOMOTIVE PARTS & TIRE	4413	140	25,472,863	39	2,798,038
FURNITURE & HOME FURNISHING	442	309	26,821,551	77	503,504
ELECTRONICS & APPLIANCES	443	480	43,558,620	121	1,959,832
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	57,050,674	62	4,713,649
BUILDING MATERIALS	4441	180	54,455,527	53	2,911,045
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	2,595,147	9	1,802,604
FOOD & BEVERAGE STORES	445	197	38,593,994	31	2,586,236
GROCERY & CONVENIENCE STORES	4451	56	34,389,844	19	2,564,707
OTHER FOOD & BEVERAGE STORES	4452, 4453	141	4,204,150	12	21,529
DRUG/HEALTH STORES	446	542	37,609,881	120	822,454
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	11,784,137	12	1,360,155
APPAREL & ACCESSORIES	448	544	57,929,384	154	941,371
CLOTHING & SHOE STORES	4481, 4482	453	49,980,527	136	919,954
JEWELRY & LUGGAGE STORES	4483	91	7,948,857	18	21,417
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	553	34,904,150	109	616,485
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	430	29,433,646	82	598,620
BOOK STORES & NEWS DEALERS	4512	123	5,470,504	27	17,865
GENERAL MERCHANDISE STORES	452	53	124,036,735	23	15,941,956
DEPARTMENT STORES	4521	11	42,281,331	4	1,240,597
GENERAL MERCHANDISE STORES	4529	42	81,755,404	19	14,701,359
E-COMMERCE & MAIL ORDER	4541	536	25,347,193	139	1,131,422
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,363	63,527,263	492	2,762,361
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>141,990</u>	<u>7</u>	<u>751,081</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>41,251</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>736,622</u>	<u>3</u>	<u>18,936</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,097</u>	<u>214,934,604</u>	<u>304</u>	<u>9,255,800</u>
CONSTRUCTION OF BUILDINGS	236	697	114,231,069	61	5,096,902
HEAVY CONSTRUCTION & HIGHWAYS	237	54	18,604,324	15	1,008,617
SPECIAL TRADE CONTRACTORS	238	1,346	82,099,211	228	3,150,281
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,134</u>	<u>24,254,072</u>	<u>155</u>	<u>2,477,750</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,379</u>	<u>98,986,039</u>	<u>597</u>	<u>7,471,686</u>
DURABLE GOODS	423	1,624	80,781,619	413	5,177,246
NONDURABLE GOODS	424	737	18,112,489	179	2,285,639
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	91,931	5	8,801
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>89</u>	<u>6,922,258</u>	<u>13</u>	<u>153,949</u>
<u>INFORMATION</u>	<u>51</u>	<u>675</u>	<u>64,052,317</u>	<u>185</u>	<u>3,784,070</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>134</u>	<u>13,609,232</u>	<u>50</u>	<u>530,499</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>412</u>	<u>36,561,888</u>	<u>130</u>	<u>1,467,970</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,166</u>	<u>24,948,680</u>	<u>195</u>	<u>1,044,864</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,170</u>	<u>37,998,665</u>	<u>216</u>	<u>1,028,416</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>249</u>	<u>7,824,833</u>	<u>10</u>	<u>279,806</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>588</u>	<u>172,537,166</u>	<u>70</u>	<u>8,766,366</u>
ACCOMMODATIONS	721	51	26,492,442	5	604,607
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	537	146,044,724	65	8,161,759
<u>OTHER SERVICES</u>	<u>81</u>	<u>926</u>	<u>39,168,591</u>	<u>136</u>	<u>2,953,298</u>
REPAIR & MAINTENANCE	811	501	26,553,121	78	2,322,335
PERSONAL SERVICE	812	357	11,248,241	40	570,625
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	68	1,367,229	18	60,338
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>16</u>	<u>967,090</u>	<u>4</u>	<u>12,492</u>
TOTAL ALL INDUSTRIES		17,205	\$1,385,488,550	3,472	\$83,044,271

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,741</u>	<u>\$687,782,265</u>	<u>2,540</u>	<u>\$325,739,776</u>
MOTOR VEHICLES & PARTS	441	258	185,348,891	71	20,403,082
NEW & USED AUTO DEALERS	4411	87	167,367,208	14	15,927,903
RV, BOAT, MOTORCYCLE DEALERS	4412	33	4,970,546	9	421,985
AUTOMOTIVE PARTS & TIRE	4413	138	13,011,137	48	4,053,194
FURNITURE & HOME FURNISHING	442	362	19,456,953	179	14,320,314
ELECTRONICS & APPLIANCES	443	528	53,653,549	261	49,017,600
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	311	51,430,379	140	21,760,449
BUILDING MATERIALS	4441	246	50,184,926	116	20,767,911
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	1,245,453	24	992,538
FOOD & BEVERAGE STORES	445	261	32,977,249	82	8,318,228
GROCERY & CONVENIENCE STORES	4451	103	31,016,698	25	4,080,528
OTHER FOOD & BEVERAGE STORES	4452, 4453	158	1,960,551	57	4,237,700
DRUG/HEALTH STORES	446	559	36,162,112	213	9,860,169
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	12,056,370	17	2,704,908
APPAREL & ACCESSORIES	448	633	62,437,676	234	72,569,726
CLOTHING & SHOE STORES	4481, 4482	531	50,721,796	204	63,723,964
JEWELRY & LUGGAGE STORES	4483	102	11,715,880	30	8,845,762
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	570	41,320,909	178	20,891,041
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	452	38,841,638	153	19,209,575
BOOK STORES & NEWS DEALERS	4512	118	2,479,271	25	1,681,466
GENERAL MERCHANDISE STORES	452	61	109,963,063	26	71,884,101
DEPARTMENT STORES	4521	9	42,342,113	9	43,264,084
GENERAL MERCHANDISE STORES	4529	52	67,620,950	17	28,620,017
E-COMMERCE & MAIL ORDER	4541	570	25,447,349	228	4,203,766
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,576	57,527,765	911	29,806,392
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>44</u>	<u>210,608</u>	<u>10</u>	<u>83,951</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>28,924</u>	<u>3</u>	<u>7,537</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>658,265</u>	<u>5</u>	<u>11,968</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,496</u>	<u>285,231,746</u>	<u>1,099</u>	<u>47,851,516</u>
CONSTRUCTION OF BUILDINGS	236	1,059	152,064,705	260	32,159,348
HEAVY CONSTRUCTION & HIGHWAYS	237	94	52,629,401	34	2,894,289
SPECIAL TRADE CONTRACTORS	238	2,343	80,537,640	805	12,797,879
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,317</u>	<u>21,784,234</u>	<u>437</u>	<u>5,010,524</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,556</u>	<u>84,530,342</u>	<u>1,116</u>	<u>38,288,602</u>
DURABLE GOODS	423	1,740	69,962,255	774	33,976,686
NONDURABLE GOODS	424	799	14,490,132	331	4,215,290
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	77,955	11	96,626
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>100</u>	<u>14,024,425</u>	<u>39</u>	<u>1,196,769</u>
<u>INFORMATION</u>	<u>51</u>	<u>678</u>	<u>64,662,627</u>	<u>323</u>	<u>26,900,864</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>13,042,958</u>	<u>71</u>	<u>1,458,122</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>508</u>	<u>39,004,830</u>	<u>252</u>	<u>19,161,512</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,268</u>	<u>23,404,915</u>	<u>472</u>	<u>14,062,649</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,664</u>	<u>31,499,970</u>	<u>580</u>	<u>7,808,040</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>248</u>	<u>7,372,594</u>	<u>41</u>	<u>6,106,155</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>641</u>	<u>142,276,179</u>	<u>191</u>	<u>74,154,863</u>
ACCOMMODATIONS	721	31	15,968,337	15	15,714,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	610	126,307,842	176	58,440,037
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,076</u>	<u>39,510,203</u>	<u>299</u>	<u>8,157,871</u>
REPAIR & MAINTENANCE	811	692	29,171,159	210	5,598,425
PERSONAL SERVICE	812	304	9,703,169	67	2,527,995
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	80	635,875	22	31,451
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>16</u>	<u>1,205,733</u>	<u>3</u>	<u>9,140</u>
TOTAL ALL INDUSTRIES		20,503	\$1,456,230,818	7,481	\$576,009,859

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,700</u>	<u>\$497,942,938</u>	<u>2,726</u>	<u>\$61,939,589</u>
MOTOR VEHICLES & PARTS	441	193	132,707,659	89	14,152,692
NEW & USED AUTO DEALERS	4411	30	117,141,439	15	10,594,755
RV, BOAT, MOTORCYCLE DEALERS	4412	27	2,871,521	17	454,267
AUTOMOTIVE PARTS & TIRE	4413	136	12,694,699	57	3,103,670
FURNITURE & HOME FURNISHING	442	300	13,047,831	165	2,103,439
ELECTRONICS & APPLIANCES	443	447	24,232,559	224	3,860,407
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	246	33,730,098	99	4,011,276
BUILDING MATERIALS	4441	184	30,647,627	74	3,458,937
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	3,082,471	25	552,339
FOOD & BEVERAGE STORES	445	214	27,675,482	86	7,447,032
GROCERY & CONVENIENCE STORES	4451	56	23,125,660	16	6,679,406
OTHER FOOD & BEVERAGE STORES	4452, 4453	158	4,549,822	70	767,626
DRUG/HEALTH STORES	446	495	31,512,598	242	3,750,014
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	11,459,913	13	1,368,610
APPAREL & ACCESSORIES	448	504	32,089,371	261	2,371,239
CLOTHING & SHOE STORES	4481, 4482	428	28,495,842	227	1,739,809
JEWELRY & LUGGAGE STORES	4483	76	3,593,529	34	631,430
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	496	16,848,214	250	2,622,570
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	390	14,161,196	197	2,143,919
BOOK STORES & NEWS DEALERS	4512	106	2,687,018	53	478,651
GENERAL MERCHANDISE STORES	452	48	115,937,242	30	8,845,198
DEPARTMENT STORES	4521	7	33,241,161	7	2,656,974
GENERAL MERCHANDISE STORES	4529	41	82,696,081	23	6,188,224
E-COMMERCE & MAIL ORDER	4541	544	18,429,973	296	3,659,986
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,155	40,271,998	971	7,747,126
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>80,166</u>	<u>18</u>	<u>178,645</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>81,981</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,977,874</u>	<u>5</u>	<u>93,057</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,530</u>	<u>203,715,358</u>	<u>511</u>	<u>26,059,910</u>
CONSTRUCTION OF BUILDINGS	236	699	115,745,127	143	17,569,180
HEAVY CONSTRUCTION & HIGHWAYS	237	61	9,755,039	18	526,622
SPECIAL TRADE CONTRACTORS	238	1,770	78,215,192	350	7,964,108
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,012</u>	<u>14,944,102</u>	<u>388</u>	<u>3,521,161</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,281</u>	<u>69,171,394</u>	<u>1,089</u>	<u>12,271,275</u>
DURABLE GOODS	423	1,536	57,029,993	751	9,618,717
NONDURABLE GOODS	424	727	11,920,696	332	2,629,829
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	220,705	6	22,729
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>81</u>	<u>2,607,129</u>	<u>16</u>	<u>263,052</u>
<u>INFORMATION</u>	<u>51</u>	<u>667</u>	<u>50,480,853</u>	<u>343</u>	<u>6,466,453</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>131</u>	<u>14,111,823</u>	<u>77</u>	<u>1,097,094</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>419</u>	<u>21,713,779</u>	<u>176</u>	<u>2,818,290</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,001</u>	<u>21,699,834</u>	<u>396</u>	<u>3,481,777</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,340</u>	<u>31,275,135</u>	<u>394</u>	<u>4,148,755</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>186</u>	<u>9,680,221</u>	<u>53</u>	<u>1,028,354</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>470</u>	<u>121,363,313</u>	<u>179</u>	<u>24,872,271</u>
ACCOMMODATIONS	721	26	17,128,819	73	5,461,598
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	444	104,234,494	106	19,410,673
<u>OTHER SERVICES</u>	<u>81</u>	<u>884</u>	<u>27,947,230</u>	<u>248</u>	<u>5,122,025</u>
REPAIR & MAINTENANCE	811	521	20,765,376	129	4,020,305
PERSONAL SERVICE	812	296	6,673,173	88	1,044,372
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	67	508,681	31	57,348
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>11</u>	<u>128,693</u>	<u>6</u>	<u>373,127</u>
TOTAL ALL INDUSTRIES		16,761	\$1,088,921,823	6,626	\$153,738,497

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2017

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	3,058	\$146,058,424	3,906	\$262,051,807
MOTOR VEHICLES & PARTS	441	122	39,193,880	197	69,528,548
NEW & USED AUTO DEALERS	4411	26	29,969,809	61	52,003,752
RV, BOAT, MOTORCYCLE DEALERS	4412	21	2,746,027	33	6,058,092
AUTOMOTIVE PARTS & TIRE	4413	75	6,478,044	103	11,466,704
FURNITURE & HOME FURNISHING	442	165	5,692,054	194	6,495,995
ELECTRONICS & APPLIANCES	443	241	3,430,873	317	13,262,779
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	25,021,387	147	34,520,677
BUILDING MATERIALS	4441	89	22,821,184	116	31,893,752
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	2,200,203	31	2,626,925
FOOD & BEVERAGE STORES	445	86	7,021,795	122	14,374,786
GROCERY & CONVENIENCE STORES	4451	25	6,285,395	37	13,710,766
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	736,400	85	664,020
DRUG/HEALTH STORES	446	279	6,176,564	344	10,301,637
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,053,534	34	4,876,598
APPAREL & ACCESSORIES	448	312	5,662,651	349	9,546,947
CLOTHING & SHOE STORES	4481, 4482	269	5,020,610	301	7,986,226
JEWELRY & LUGGAGE STORES	4483	43	642,041	48	1,560,721
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	289	5,601,837	352	8,126,792
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	234	5,425,863	273	7,427,298
BOOK STORES & NEWS DEALERS	4512	55	175,974	79	699,494
GENERAL MERCHANDISE STORES	452	27	29,556,315	45	65,183,997
DEPARTMENT STORES	4521	7	11,660,591	8	9,593,662
GENERAL MERCHANDISE STORES	4529	20	17,895,724	37	55,590,335
E-COMMERCE & MAIL ORDER	4541	316	4,339,760	361	7,895,796
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,096	12,307,774	1,444	17,937,255
AGRICULTURE, FORESTRY, FISHING	11	18	60,403	17	155,719
MINING	21	5	61,353	4	45,973
UTILITIES	22	5	17,098	4	31,506
CONSTRUCTION	23	656	37,114,094	886	59,245,074
CONSTRUCTION OF BUILDINGS	236	178	16,592,209	252	31,847,828
HEAVY CONSTRUCTION & HIGHWAYS	237	32	2,735,507	33	2,032,470
SPECIAL TRADE CONTRACTORS	238	446	17,786,378	601	25,364,776
MANUFACTURING	31-33	482	6,242,192	629	9,716,707
WHOLESALE TRADE	42	1,251	24,292,005	1,580	36,516,490
DURABLE GOODS	423	871	18,714,380	1,104	30,922,689
NONDURABLE GOODS	424	373	5,545,196	465	5,556,486
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	32,429	11	37,315
TRANSPORTATION & WAREHOUSING	48-49	24	505,999	43	1,026,538
INFORMATION	51	372	14,262,578	460	23,311,732
FINANCE, INSURANCE	52	88	1,016,018	107	3,931,339
REAL ESTATE, RENTAL/LEASING	53	199	7,008,084	271	16,015,951
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	442	6,612,618	579	8,857,541
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	447	4,742,728	628	10,428,261
ARTS, ENTERTAINMENT & RECREATION	71	58	1,445,222	94	3,842,774
ACCOMMODATIONS & FOOD SERVICES	72	148	29,483,598	275	58,652,722
ACCOMMODATIONS	721	19	6,849,069	30	6,744,723
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	129	22,634,529	245	51,907,999
OTHER SERVICES	81	297	7,845,155	508	17,690,500
REPAIR & MAINTENANCE	811	168	6,377,097	321	14,158,884
PERSONAL SERVICE	812	92	1,299,071	143	3,159,332
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	168,987	44	372,284
PUBLIC ADMINISTRATION, OTHER	92,00	10	125,712	11	163,340
TOTAL ALL INDUSTRIES		7,560	\$286,893,281	10,002	\$511,683,974

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections