

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,098</u>	<u>\$63,343,784</u>	<u>2,397</u>	<u>\$203,484,970</u>
MOTOR VEHICLES & PARTS	441	55	15,576,402	125	74,737,057
NEW & USED AUTO DEALERS	4411	18	11,396,986	41	67,104,472
RV, BOAT, MOTORCYCLE DEALERS	4412	11	125,364	18	2,002,999
AUTOMOTIVE PARTS & TIRE	4413	26	4,054,052	66	5,629,586
FURNITURE & HOME FURNISHING	442	28	780,257	104	6,944,811
ELECTRONICS & APPLIANCES	443	99	1,521,070	219	4,706,464
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	615,443	79	1,140,748
COMPUTERS & SOFTWARE	44312	60	894,051	135	3,544,075
CAMERA & PHOTO SUPPLIES	44313	3	11,576	5	21,641
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	7,981,799	159	10,048,790
BUILDING MATERIALS	4441	49	7,662,100	130	7,931,116
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	319,699	29	2,117,673
FOOD & BEVERAGE STORES	445	27	5,514,263	65	7,470,794
GROCERY & CONVENIENCE STORES	4451	14	5,223,438	22	7,150,830
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	290,825	43	319,963
DRUG/HEALTH STORES	446	70	1,803,273	134	4,239,517
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,094,082	24	6,552,796
APPAREL & ACCESSORIES	448	84	1,782,367	178	26,494,217
CLOTHING & SHOE STORES	4481, 4482	69	1,091,351	152	24,927,757
JEWELRY & LUGGAGE STORES	4483	15	691,015	26	1,566,460
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	84	771,756	165	4,332,528
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	605,322	106	4,021,633
BOOK/PERIODICAL/MUSIC STORE	4512	31	166,434	59	310,895
GENERAL MERCHANDISE STORES	452	14	20,465,058	23	33,612,815
DEPARTMENT STORES	4521	5	5,158,811	5	3,179,314
GENERAL MERCHANDISE STORES	4529	9	15,306,246	18	30,433,501
E-COMMERCE & MAIL ORDER	4541	161	753,894	250	4,980,847
MISCELLANEOUS RETAILERS	453, 4542, 4543	408	4,299,565	951	19,364,335
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>38,494</u>	<u>26</u>	<u>46,947</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>56,118</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>28,174</u>	<u>8</u>	<u>247,921</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>310</u>	<u>30,353,065</u>	<u>1,601</u>	<u>32,663,221</u>
CONSTRUCTION OF BUILDINGS	236	79	5,757,845	362	13,927,523
HEAVY CONSTRUCTION & HIGHWAYS	237	18	17,382,806	48	3,341,971
SPECIAL TRADE CONTRACTORS	238	213	7,212,414	1,191	15,393,728
<u>MANUFACTURING</u>	<u>31-33</u>	<u>186</u>	<u>1,508,634</u>	<u>563</u>	<u>5,383,374</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>677</u>	<u>5,245,428</u>	<u>1,364</u>	<u>34,840,305</u>
DURABLE GOODS	423	478	4,403,664	949	31,035,552
NONDURABLE GOODS	424	193	830,355	393	3,683,274
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	11,409	22	121,479
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>84,331</u>	<u>47</u>	<u>725,678</u>
<u>INFORMATION</u>	<u>51</u>	<u>192</u>	<u>2,725,886</u>	<u>311</u>	<u>10,447,960</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>549,720</u>	<u>80</u>	<u>2,162,963</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>122</u>	<u>3,114,289</u>	<u>253</u>	<u>9,690,505</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>155</u>	<u>1,972,086</u>	<u>457</u>	<u>4,756,644</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>248</u>	<u>1,042,038</u>	<u>776</u>	<u>7,700,609</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>158,945</u>	<u>71</u>	<u>1,729,879</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>74</u>	<u>7,525,094</u>	<u>191</u>	<u>23,575,007</u>
ACCOMMODATIONS	721	9	621,767	11	1,417,218
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	6,903,326	180	22,157,789
<u>OTHER SERVICES</u>	<u>81</u>	<u>149</u>	<u>2,411,719</u>	<u>535</u>	<u>10,822,279</u>
REPAIR & MAINTENANCE	811	81	1,652,244	403	8,968,367
PERSONAL SERVICE	812	53	590,419	113	1,613,256
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	169,056	19	240,656
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>7,271</u>	<u>7</u>	<u>14,141</u>
TOTAL ALL INDUSTRIES		3,301	\$120,130,431	8,693	\$348,348,521

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,156</u>	<u>\$695,347,622</u>	<u>3,070</u>	<u>\$339,034,650</u>
MOTOR VEHICLES & PARTS	441	130	205,644,274	126	51,929,793
NEW & USED AUTO DEALERS	4411	47	194,040,130	29	37,932,270
RV, BOAT, MOTORCYCLE DEALERS	4412	24	3,063,002	39	6,418,533
AUTOMOTIVE PARTS & TIRE	4413	59	8,541,142	58	7,578,989
FURNITURE & HOME FURNISHING	442	234	25,548,938	111	8,508,343
ELECTRONICS & APPLIANCES	443	403	80,866,300	244	15,546,388
APPLIANCES, TV & OTHER ELECTRONICS	44311	108	29,808,076	82	11,347,582
COMPUTERS & SOFTWARE	44312	287	49,142,830	156	4,172,956
CAMERA & PHOTO SUPPLIES	44313	8	1,915,394	6	25,850
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	22,316,769	135	26,471,583
BUILDING MATERIALS	4441	179	21,442,479	98	25,424,516
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	874,290	37	1,047,067
FOOD & BEVERAGE STORES	445	157	21,809,908	96	19,417,779
GROCERY & CONVENIENCE STORES	4451	38	19,239,781	28	18,667,325
OTHER FOOD & BEVERAGE STORES	4452, 4453	119	2,570,126	68	750,454
DRUG/HEALTH STORES	446	226	15,895,099	174	10,534,808
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,259,768	38	3,772,476
APPAREL & ACCESSORIES	448	334	141,188,423	246	32,221,248
CLOTHING & SHOE STORES	4481, 4482	268	126,285,770	205	29,172,455
JEWELRY & LUGGAGE STORES	4483	66	14,902,653	41	3,048,793
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	277	38,288,889	264	17,652,160
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	174	33,715,314	166	14,285,417
BOOK/PERIODICAL/MUSIC STORE	4512	103	4,573,575	98	3,366,743
GENERAL MERCHANDISE STORES	452	31	65,100,855	35	117,935,908
DEPARTMENT STORES	4521	8	42,251,995	8	39,834,715
GENERAL MERCHANDISE STORES	4529	23	22,848,860	27	78,101,192
E-COMMERCE & MAIL ORDER	4541	406	17,106,608	337	8,150,487
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,696	57,321,792	1,264	26,893,678
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>212,323</u>	<u>27</u>	<u>182,912</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>48,303</u>	<u>5</u>	<u>253,393</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>345,720</u>	<u>5</u>	<u>31,408</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,698</u>	<u>143,139,962</u>	<u>1,243</u>	<u>53,516,411</u>
CONSTRUCTION OF BUILDINGS	236	1,089	78,608,021	394	29,831,777
HEAVY CONSTRUCTION & HIGHWAYS	237	101	17,959,584	33	3,139,333
SPECIAL TRADE CONTRACTORS	238	2,508	46,572,357	816	20,545,301
<u>MANUFACTURING</u>	<u>31-33</u>	<u>947</u>	<u>20,439,605</u>	<u>672</u>	<u>7,900,901</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,888</u>	<u>83,577,869</u>	<u>1,555</u>	<u>25,360,038</u>
DURABLE GOODS	423	1,249	74,359,273	1,027	20,491,508
NONDURABLE GOODS	424	616	9,068,219	509	4,626,977
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	150,376	19	241,553
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>65</u>	<u>1,213,358</u>	<u>58</u>	<u>769,998</u>
<u>INFORMATION</u>	<u>51</u>	<u>568</u>	<u>57,336,068</u>	<u>380</u>	<u>15,132,301</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>133</u>	<u>9,953,059</u>	<u>92</u>	<u>1,769,495</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>425</u>	<u>24,217,353</u>	<u>262</u>	<u>7,743,586</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,198</u>	<u>74,320,817</u>	<u>626</u>	<u>9,256,202</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,889</u>	<u>35,056,978</u>	<u>868</u>	<u>12,994,199</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>233</u>	<u>26,063,229</u>	<u>151</u>	<u>4,140,448</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>448</u>	<u>144,560,915</u>	<u>343</u>	<u>56,800,533</u>
ACCOMMODATIONS	721	28	42,862,538	30	5,057,562
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	420	101,698,376	313	51,742,971
<u>OTHER SERVICES</u>	<u>81</u>	<u>925</u>	<u>41,396,397</u>	<u>594</u>	<u>15,129,271</u>
REPAIR & MAINTENANCE	811	574	24,563,015	360	12,082,191
PERSONAL SERVICE	812	294	15,742,991	194	2,884,380
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	1,090,390	40	162,700
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>675,491</u>	<u>7</u>	<u>9,309</u>
TOTAL ALL INDUSTRIES		16,634	\$1,357,905,067	9,958	\$550,025,053

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,971</u>	<u>\$88,257,468</u>	<u>1,168</u>	<u>\$13,339,348</u>
MOTOR VEHICLES & PARTS	441	96	54,127,375	41	1,933,373
NEW & USED AUTO DEALERS	4411	34	49,820,404	8	546,673
RV, BOAT, MOTORCYCLE DEALERS	4412	18	1,214,666	8	6,027
AUTOMOTIVE PARTS & TIRE	4413	44	3,092,305	25	1,380,673
FURNITURE & HOME FURNISHING	442	60	2,351,395	40	591,191
ELECTRONICS & APPLIANCES	443	151	3,024,426	94	1,026,115
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	1,301,747	38	557,410
COMPUTERS & SOFTWARE	44312	95	1,709,957	54	467,351
CAMERA & PHOTO SUPPLIES	44313	3	12,721	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	1,602,180	75	1,798,035
BUILDING MATERIALS	4441	81	1,299,391	62	1,373,084
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	302,790	13	424,951
FOOD & BEVERAGE STORES	445	63	6,210,825	36	1,602,623
GROCERY & CONVENIENCE STORES	4451	28	6,175,025	6	1,573,839
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	35,800	30	28,784
DRUG/HEALTH STORES	446	101	3,554,341	57	673,322
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,438,404	7	546,100
APPAREL & ACCESSORIES	448	135	1,009,961	95	633,994
CLOTHING & SHOE STORES	4481, 4482	112	639,696	80	481,632
JEWELRY & LUGGAGE STORES	4483	23	370,265	15	152,362
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	157	1,583,698	90	464,058
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	94	931,420	57	383,797
BOOK/PERIODICAL/MUSIC STORE	4512	63	652,278	33	80,261
GENERAL MERCHANDISE STORES	452	22	1,613,321	10	586,635
DEPARTMENT STORES	4521	4	551,143	4	169,694
GENERAL MERCHANDISE STORES	4529	18	1,062,179	6	416,941
E-COMMERCE & MAIL ORDER	4541	235	2,342,698	180	1,175,540
MISCELLANEOUS RETAILERS	453, 4542, 4543	821	8,398,844	443	2,308,362
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>98,372</u>	<u>7</u>	<u>1,103,330</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>76,625</u>	<u>3</u>	<u>1,086</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>32,347</u>	<u>4</u>	<u>14,879</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>748</u>	<u>24,933,253</u>	<u>719</u>	<u>22,282,759</u>
CONSTRUCTION OF BUILDINGS	236	189	16,144,169	128	11,147,302
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,220,988	19	4,556,024
SPECIAL TRADE CONTRACTORS	238	534	7,568,096	572	6,579,434
<u>MANUFACTURING</u>	<u>31-33</u>	<u>376</u>	<u>2,651,352</u>	<u>213</u>	<u>1,083,773</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,020</u>	<u>15,445,255</u>	<u>587</u>	<u>3,864,221</u>
DURABLE GOODS	423	700	10,523,979	385	3,123,580
NONDURABLE GOODS	424	307	4,877,066	195	702,011
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	44,211	7	38,629
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>578,321</u>	<u>26</u>	<u>267,082</u>
<u>INFORMATION</u>	<u>51</u>	<u>284</u>	<u>6,394,956</u>	<u>195</u>	<u>3,103,587</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>877,792</u>	<u>44</u>	<u>449,545</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>189</u>	<u>4,586,406</u>	<u>105</u>	<u>791,136</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>334</u>	<u>2,186,605</u>	<u>201</u>	<u>943,541</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>505</u>	<u>4,239,622</u>	<u>347</u>	<u>1,559,896</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>65</u>	<u>282,051</u>	<u>27</u>	<u>729,324</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>158</u>	<u>17,496,739</u>	<u>42</u>	<u>3,332,081</u>
ACCOMMODATIONS	721	12	2,082,690	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	15,414,049	40	3,110,472
<u>OTHER SERVICES</u>	<u>81</u>	<u>307</u>	<u>5,705,946</u>	<u>157</u>	<u>803,707</u>
REPAIR & MAINTENANCE	811	205	4,073,273	98	325,465
PERSONAL SERVICE	812	80	1,539,756	51	387,503
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	92,917	8	90,739
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>379,346</u>	<u>4</u>	<u>356</u>
TOTAL ALL INDUSTRIES		6,078	\$174,222,455	3,849	\$53,669,650

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,185</u>	<u>\$33,380,537</u>	<u>1,126</u>	<u>\$65,393,557</u>
MOTOR VEHICLES & PARTS	441	57	6,755,415	52	13,836,959
NEW & USED AUTO DEALERS	4411	15	3,638,311	9	10,502,832
RV, BOAT, MOTORCYCLE DEALERS	4412	6	525,410	9	1,134,299
AUTOMOTIVE PARTS & TIRE	4413	36	2,591,694	34	2,199,829
FURNITURE & HOME FURNISHING	442	43	941,745	44	1,157,628
ELECTRONICS & APPLIANCES	443	100	999,793	79	1,641,248
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	478,145	30	581,364
COMPUTERS & SOFTWARE	44312	62	494,714	47	1,057,650
CAMERA & PHOTO SUPPLIES	44313	4	26,934	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	2,632,841	57	7,626,634
BUILDING MATERIALS	4441	45	1,889,016	47	6,604,442
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	743,825	10	1,022,192
FOOD & BEVERAGE STORES	445	26	3,861,689	21	2,564,320
GROCERY & CONVENIENCE STORES	4451	16	3,845,257	6	2,545,408
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	16,431	15	18,913
DRUG/HEALTH STORES	446	66	2,091,776	57	1,632,179
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,573,460	8	1,742,464
APPAREL & ACCESSORIES	448	83	6,925,073	92	1,585,743
CLOTHING & SHOE STORES	4481, 4482	71	5,385,676	78	1,322,579
JEWELRY & LUGGAGE STORES	4483	12	1,539,397	14	263,164
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	2,233,673	81	1,576,156
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	59	2,186,396	57	1,474,130
BOOK/PERIODICAL/MUSIC STORE	4512	27	47,276	24	102,026
GENERAL MERCHANDISE STORES	452	13	281,382	20	26,352,447
DEPARTMENT STORES	4521	4	135,637	5	4,468,096
GENERAL MERCHANDISE STORES	4529	9	145,745	15	21,884,351
E-COMMERCE & MAIL ORDER	4541	145	1,027,149	143	714,965
MISCELLANEOUS RETAILERS	453, 4542, 4543	493	4,056,542	472	4,962,813
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>114,917</u>	<u>9</u>	<u>29,530</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>13,273</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>20,541</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>399</u>	<u>6,103,793</u>	<u>316</u>	<u>3,759,017</u>
CONSTRUCTION OF BUILDINGS	236	91	3,413,097	68	1,432,522
HEAVY CONSTRUCTION & HIGHWAYS	237	13	457,532	12	617,640
SPECIAL TRADE CONTRACTORS	238	295	2,233,164	236	1,708,855
<u>MANUFACTURING</u>	<u>31-33</u>	<u>184</u>	<u>950,499</u>	<u>170</u>	<u>1,580,400</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>665</u>	<u>6,399,677</u>	<u>593</u>	<u>3,731,256</u>
DURABLE GOODS	423	453	4,465,704	411	2,993,842
NONDURABLE GOODS	424	203	1,911,324	176	719,071
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	22,648	6	18,342
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>25,016</u>	<u>17</u>	<u>465,000</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>2,755,344</u>	<u>186</u>	<u>1,810,397</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>271,105</u>	<u>47</u>	<u>235,121</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>110</u>	<u>1,327,061</u>	<u>111</u>	<u>1,324,368</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>159</u>	<u>829,919</u>	<u>170</u>	<u>1,384,942</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>262</u>	<u>905,825</u>	<u>223</u>	<u>577,067</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>584,751</u>	<u>28</u>	<u>578,961</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>92</u>	<u>10,227,802</u>	<u>66</u>	<u>6,103,254</u>
ACCOMMODATIONS	721	9	528,526	4	772,505
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	9,699,276	62	5,330,749
<u>OTHER SERVICES</u>	<u>81</u>	<u>197</u>	<u>2,848,766</u>	<u>134</u>	<u>1,759,148</u>
REPAIR & MAINTENANCE	811	121	2,227,446	85	1,281,454
PERSONAL SERVICE	812	66	553,851	39	440,184
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	67,469	10	37,511
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>2,843</u>	<u>6</u>	<u>16,495</u>
TOTAL ALL INDUSTRIES		3,554	\$66,761,670	3,205	\$88,763,674

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	865	\$32,340,269	1,177	\$15,666,929
MOTOR VEHICLES & PARTS	441	30	6,929,448	37	802,440
NEW & USED AUTO DEALERS	4411	6	4,203,431	11	619,346
RV, BOAT, MOTORCYCLE DEALERS	4412	3	450,151	6	161,679
AUTOMOTIVE PARTS & TIRE	4413	21	2,275,865	20	21,415
FURNITURE & HOME FURNISHING	442	23	361,917	54	530,508
ELECTRONICS & APPLIANCES	443	68	968,377	85	548,301
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	821,008	37	239,375
COMPUTERS & SOFTWARE	44312	38	145,051	46	308,251
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	2,006,162	64	640,095
BUILDING MATERIALS	4441	40	1,703,237	60	638,950
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	302,925	4	1,145
FOOD & BEVERAGE STORES	445	7	1,572,705	34	3,810,851
GROCERY & CONVENIENCE STORES	4451	3	1,541,980	5	3,665,063
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	30,725	29	145,787
DRUG/HEALTH STORES	446	52	192,925	59	2,385,100
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	802,881	12	1,079,211
APPAREL & ACCESSORIES	448	71	335,415	104	428,530
CLOTHING & SHOE STORES	4481, 4482	63	289,684	88	343,500
JEWELRY & LUGGAGE STORES	4483	8	45,732	16	85,030
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	1,209,161	96	362,608
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	1,058,290	58	240,089
BOOK/PERIODICAL/MUSIC STORE	4512	34	150,871	38	122,519
GENERAL MERCHANDISE STORES	452	11	12,524,406	14	1,052,892
DEPARTMENT STORES	4521	4	110,786	3	118,147
GENERAL MERCHANDISE STORES	4529	7	12,413,620	11	934,745
E-COMMERCE & MAIL ORDER	4541	120	557,602	147	915,318
MISCELLANEOUS RETAILERS	453, 4542, 4543	345	4,879,270	471	3,111,078
AGRICULTURE, FORESTRY, FISHING	11	10	183,990	12	271,441
MINING	21	0	0	5	8,282
UTILITIES	22	3	21,733	4	16,279
CONSTRUCTION	23	157	2,442,003	758	7,098,109
CONSTRUCTION OF BUILDINGS	236	45	973,562	171	2,907,032
HEAVY CONSTRUCTION & HIGHWAYS	237	8	411,536	23	1,044,221
SPECIAL TRADE CONTRACTORS	238	104	1,056,906	564	3,146,856
MANUFACTURING	31-33	123	661,178	200	625,708
WHOLESALE TRADE	42	465	2,399,466	498	1,960,450
DURABLE GOODS	423	327	2,005,445	317	1,224,297
NONDURABLE GOODS	424	133	334,285	171	728,521
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	59,736	10	7,633
TRANSPORTATION & WAREHOUSING	48-49	9	93,125	16	234,628
INFORMATION	51	146	1,084,966	186	3,314,754
FINANCE, INSURANCE	52	33	579,861	37	419,616
REAL ESTATE, RENTAL/LEASING	53	72	470,732	100	987,303
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	104	457,816	189	762,107
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	158	594,134	407	1,697,270
ARTS, ENTERTAINMENT & RECREATION	71	19	145,972	22	193,821
ACCOMMODATIONS & FOOD SERVICES	72	34	3,052,717	65	8,205,455
ACCOMMODATIONS	721	3	462,977	8	369,316
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	2,589,740	57	7,836,139
OTHER SERVICES	81	105	1,910,311	175	1,304,323
REPAIR & MAINTENANCE	811	57	1,567,398	124	1,027,997
PERSONAL SERVICE	812	40	269,373	45	275,836
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	73,540	6	489
PUBLIC ADMINISTRATION, OTHER	92.00	3	1,937	6	3,415
TOTAL ALL INDUSTRIES		2,306	\$46,440,209	3,857	\$42,769,889

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,211</u>	<u>\$68,375,945</u>	<u>1,347</u>	<u>\$45,876,052</u>
MOTOR VEHICLES & PARTS	441	65	31,021,065	60	10,907,247
NEW & USED AUTO DEALERS	4411	20	29,885,065	14	5,946,169
RV, BOAT, MOTORCYCLE DEALERS	4412	15	451,687	11	1,636,006
AUTOMOTIVE PARTS & TIRE	4413	30	684,314	35	3,325,072
FURNITURE & HOME FURNISHING	442	122	2,260,052	40	1,341,262
ELECTRONICS & APPLIANCES	443	153	1,541,427	104	1,283,643
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	542,808	35	735,172
COMPUTERS & SOFTWARE	44312	93	991,552	65	542,344
CAMERA & PHOTO SUPPLIES	44313	6	7,067	4	6,126
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	125	1,091,926	73	3,429,904
BUILDING MATERIALS	4441	103	1,038,363	58	1,547,885
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	53,562	15	1,882,019
FOOD & BEVERAGE STORES	445	82	6,791,417	31	3,820,104
GROCERY & CONVENIENCE STORES	4451	13	6,077,531	8	3,535,561
OTHER FOOD & BEVERAGE STORES	4452, 4453	69	713,886	23	284,542
DRUG/HEALTH STORES	446	127	2,564,355	67	865,827
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	907,924	17	3,240,145
APPAREL & ACCESSORIES	448	166	7,386,963	112	1,255,803
CLOTHING & SHOE STORES	4481, 4482	135	6,969,794	96	849,421
JEWELRY & LUGGAGE STORES	4483	31	417,169	16	406,383
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	966,304	110	1,086,474
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	634,266	68	913,586
BOOK/PERIODICAL/MUSIC STORE	4512	62	332,038	42	172,888
GENERAL MERCHANDISE STORES	452	19	3,327,675	18	13,722,338
DEPARTMENT STORES	4521	4	174,114	4	141,855
GENERAL MERCHANDISE STORES	4529	15	3,153,561	14	13,580,483
E-COMMERCE & MAIL ORDER	4541	261	2,937,824	162	961,231
MISCELLANEOUS RETAILERS	453, 4542, 4543	932	7,579,015	553	3,962,074
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>37,501</u>	<u>14</u>	<u>78,696</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>74,444</u>	<u>3</u>	<u>70,373</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,578</u>	<u>26,471,996</u>	<u>344</u>	<u>14,799,958</u>
CONSTRUCTION OF BUILDINGS	236	396	15,244,986	79	10,508,629
HEAVY CONSTRUCTION & HIGHWAYS	237	46	2,459,347	16	749,257
SPECIAL TRADE CONTRACTORS	238	1,136	8,767,662	249	3,542,073
<u>MANUFACTURING</u>	<u>31-33</u>	<u>449</u>	<u>1,946,621</u>	<u>210</u>	<u>1,132,048</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>981</u>	<u>6,581,637</u>	<u>715</u>	<u>7,134,973</u>
DURABLE GOODS	423	651	5,323,391	473	4,944,489
NONDURABLE GOODS	424	321	1,244,993	231	2,162,264
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	13,253	11	28,220
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>252,915</u>	<u>18</u>	<u>191,589</u>
<u>INFORMATION</u>	<u>51</u>	<u>267</u>	<u>6,332,529</u>	<u>186</u>	<u>3,239,576</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>999,659</u>	<u>50</u>	<u>833,744</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>181</u>	<u>2,110,352</u>	<u>130</u>	<u>1,757,097</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>428</u>	<u>3,041,491</u>	<u>203</u>	<u>1,185,252</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>833</u>	<u>4,946,890</u>	<u>239</u>	<u>3,101,193</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>115</u>	<u>1,918,060</u>	<u>51</u>	<u>561,582</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>158</u>	<u>18,272,650</u>	<u>94</u>	<u>12,585,235</u>
ACCOMMODATIONS	721	11	834,578	14	1,711,474
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	147	17,438,072	80	10,873,761
<u>OTHER SERVICES</u>	<u>81</u>	<u>367</u>	<u>5,224,350</u>	<u>156</u>	<u>3,067,899</u>
REPAIR & MAINTENANCE	811	236	4,272,138	95	2,517,766
PERSONAL SERVICE	812	103	917,568	46	458,788
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	34,644	15	91,345
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>2,469</u>	<u>5</u>	<u>13,281</u>
TOTAL ALL INDUSTRIES		7,696	\$146,594,051	3,766	\$95,629,258

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,452</u>	<u>\$312,179,373</u>	<u>2,287</u>	<u>\$184,038,628</u>
MOTOR VEHICLES & PARTS	441	171	80,271,339	72	12,423,921
NEW & USED AUTO DEALERS	4411	49	68,041,937	17	6,893,283
RV, BOAT, MOTORCYCLE DEALERS	4412	31	2,177,424	11	75,780
AUTOMOTIVE PARTS & TIRE	4413	91	10,051,978	44	5,454,859
FURNITURE & HOME FURNISHING	442	157	8,756,506	121	3,534,321
ELECTRONICS & APPLIANCES	443	322	20,672,148	214	15,508,258
APPLIANCES, TV & OTHER ELECTRONICS	44311	99	13,700,945	79	12,114,749
COMPUTERS & SOFTWARE	44312	217	6,859,789	133	3,388,567
CAMERA & PHOTO SUPPLIES	44313	6	111,413	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	205	13,609,600	132	14,125,300
BUILDING MATERIALS	4441	165	13,185,477	110	13,557,761
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	424,123	22	567,539
FOOD & BEVERAGE STORES	445	140	16,873,203	71	11,885,252
GROCERY & CONVENIENCE STORES	4451	68	16,080,678	29	10,877,500
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	792,525	42	1,007,752
DRUG/HEALTH STORES	446	160	10,036,080	155	6,024,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	7,316,174	25	3,731,610
APPAREL & ACCESSORIES	448	214	14,258,642	168	10,122,419
CLOTHING & SHOE STORES	4481, 4482	180	11,585,788	131	8,599,297
JEWELRY & LUGGAGE STORES	4483	34	2,672,854	37	1,523,123
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	12,938,821	169	9,244,749
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	138	11,907,932	106	7,101,897
BOOK/PERIODICAL/MUSIC STORE	4512	74	1,030,889	63	2,142,852
GENERAL MERCHANDISE STORES	452	31	89,157,291	26	77,355,650
DEPARTMENT STORES	4521	8	24,348,963	7	23,425,782
GENERAL MERCHANDISE STORES	4529	23	64,808,328	19	53,929,868
E-COMMERCE & MAIL ORDER	4541	345	6,023,709	259	3,916,203
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,451	32,265,860	875	16,166,362
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>35,049</u>	<u>22</u>	<u>73,308</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>242,890</u>	<u>3</u>	<u>363,773</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>107,990</u>	<u>3</u>	<u>19,543</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,321</u>	<u>74,109,110</u>	<u>1,617</u>	<u>33,995,725</u>
CONSTRUCTION OF BUILDINGS	236	548	41,400,000	368	15,224,007
HEAVY CONSTRUCTION & HIGHWAYS	237	73	7,928,965	45	7,684,766
SPECIAL TRADE CONTRACTORS	238	1,700	24,780,145	1,204	11,086,952
<u>MANUFACTURING</u>	<u>31-33</u>	<u>759</u>	<u>13,224,067</u>	<u>435</u>	<u>3,261,998</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,775</u>	<u>47,501,681</u>	<u>1,114</u>	<u>13,299,960</u>
DURABLE GOODS	423	1,224	39,572,976	748	11,226,274
NONDURABLE GOODS	424	531	7,853,442	354	1,965,879
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	75,264	12	107,807
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>72</u>	<u>2,510,989</u>	<u>37</u>	<u>351,297</u>
<u>INFORMATION</u>	<u>51</u>	<u>437</u>	<u>30,905,459</u>	<u>287</u>	<u>14,894,516</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>5,124,548</u>	<u>79</u>	<u>1,556,483</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>362</u>	<u>15,196,338</u>	<u>243</u>	<u>6,366,405</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>675</u>	<u>12,775,646</u>	<u>446</u>	<u>6,517,268</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,225</u>	<u>17,536,459</u>	<u>867</u>	<u>5,896,486</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>134</u>	<u>4,473,566</u>	<u>70</u>	<u>3,892,285</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>417</u>	<u>59,146,644</u>	<u>258</u>	<u>41,112,384</u>
ACCOMMODATIONS	721	20	3,825,863	14	3,706,912
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	397	55,320,781	244	37,405,471
<u>OTHER SERVICES</u>	<u>81</u>	<u>747</u>	<u>17,558,320</u>	<u>549</u>	<u>9,109,386</u>
REPAIR & MAINTENANCE	811	523	13,690,352	359	6,434,894
PERSONAL SERVICE	812	177	3,475,547	166	2,120,977
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	392,421	24	553,516
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>245,092</u>	<u>8</u>	<u>360,556</u>
TOTAL ALL INDUSTRIES		12,540	\$612,873,222	8,326	\$325,141,174

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>969</u>	<u>\$84,364,819</u>	<u>2,241</u>	<u>\$159,679,853</u>
MOTOR VEHICLES & PARTS	441	63	67,499,623	68	21,539,977
NEW & USED AUTO DEALERS	4411	21	62,014,417	15	17,266,124
RV, BOAT, MOTORCYCLE DEALERS	4412	8	3,088,619	17	2,330,358
AUTOMOTIVE PARTS & TIRE	4413	34	2,396,587	36	1,943,495
FURNITURE & HOME FURNISHING	442	42	1,606,309	125	6,238,635
ELECTRONICS & APPLIANCES	443	102	480,977	174	5,243,365
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	143,572	59	2,020,131
COMPUTERS & SOFTWARE	44312	69	328,051	111	3,214,354
CAMERA & PHOTO SUPPLIES	44313	D	D	4	8,881
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	1,317,734	124	15,390,028
BUILDING MATERIALS	4441	55	1,182,235	97	15,074,946
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	135,499	27	315,082
FOOD & BEVERAGE STORES	445	20	93,157	85	6,107,648
GROCERY & CONVENIENCE STORES	4451	4	84,860	6	4,950,651
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	8,297	79	1,156,996
DRUG/HEALTH STORES	446	35	497,832	124	3,787,391
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	818,212	11	1,785,858
APPAREL & ACCESSORIES	448	71	109,251	172	4,439,954
CLOTHING & SHOE STORES	4481, 4482	60	99,035	142	3,693,193
JEWELRY & LUGGAGE STORES	4483	11	10,215	30	746,761
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	3,990,416	171	12,518,562
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	3,985,586	104	10,114,638
BOOK/PERIODICAL/MUSIC STORE	4512	25	4,830	67	2,403,924
GENERAL MERCHANDISE STORES	452	9	4,497,160	17	65,532,879
DEPARTMENT STORES	4521	D	D	6	16,481,890
GENERAL MERCHANDISE STORES	4529	8	4,486,446	11	49,050,990
E-COMMERCE & MAIL ORDER	4541	114	431,227	253	3,513,436
MISCELLANEOUS RETAILERS	453, 4542, 4543	382	3,022,921	917	13,582,120
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>3,813</u>	<u>25</u>	<u>405,818</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>14,194</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>232,427</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>487</u>	<u>10,988,899</u>	<u>1,813</u>	<u>37,255,972</u>
CONSTRUCTION OF BUILDINGS	236	76	7,045,030	467	20,894,859
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,556,973	49	1,822,614
SPECIAL TRADE CONTRACTORS	238	384	2,386,895	1,297	14,538,499
<u>MANUFACTURING</u>	<u>31-33</u>	<u>205</u>	<u>2,358,647</u>	<u>479</u>	<u>3,832,899</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>612</u>	<u>13,709,944</u>	<u>1,074</u>	<u>13,253,586</u>
DURABLE GOODS	423	431	9,853,688	690	11,373,615
NONDURABLE GOODS	424	172	3,622,639	367	1,812,752
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	233,617	17	67,220
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>342,065</u>	<u>30</u>	<u>295,258</u>
<u>INFORMATION</u>	<u>51</u>	<u>150</u>	<u>2,471,581</u>	<u>301</u>	<u>7,860,998</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>431,028</u>	<u>71</u>	<u>1,640,857</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>115</u>	<u>3,829,240</u>	<u>210</u>	<u>4,799,127</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>183</u>	<u>683,880</u>	<u>467</u>	<u>6,148,751</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>310</u>	<u>1,921,907</u>	<u>875</u>	<u>6,864,488</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>221,049</u>	<u>90</u>	<u>2,726,892</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>63</u>	<u>6,773,474</u>	<u>179</u>	<u>24,655,961</u>
ACCOMMODATIONS	721	14	1,325,833	5	2,558,370
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	5,447,641	174	22,097,591
<u>OTHER SERVICES</u>	<u>81</u>	<u>199</u>	<u>5,178,307</u>	<u>401</u>	<u>7,869,567</u>
REPAIR & MAINTENANCE	811	162	4,778,539	252	6,308,834
PERSONAL SERVICE	812	25	391,855	121	1,417,471
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	7,913	28	143,262
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>1,724</u>	<u>6</u>	<u>12,922</u>
TOTAL ALL INDUSTRIES		3,381	\$133,306,574	8,273	\$277,549,569

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>922</u>	<u>\$32,334,162</u>	<u>2,215</u>	<u>\$271,765,944</u>
MOTOR VEHICLES & PARTS	441	38	6,050,000	130	\$48,558,021
NEW & USED AUTO DEALERS	4411	11	4,675,289	36	\$40,882,032
RV, BOAT, MOTORCYCLE DEALERS	4412	4	529,581	25	\$2,414,307
AUTOMOTIVE PARTS & TIRE	4413	23	845,129	69	\$5,261,682
FURNITURE & HOME FURNISHING	442	26	819,305	80	\$8,599,941
ELECTRONICS & APPLIANCES	443	72	1,006,617	180	\$15,206,285
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	558,477	64	\$12,005,032
COMPUTERS & SOFTWARE	44312	39	447,815	114	\$3,197,315
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	822,440	92	\$14,584,813
BUILDING MATERIALS	4441	43	804,005	69	\$13,746,703
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	18,435	23	\$838,111
FOOD & BEVERAGE STORES	445	18	2,215,982	65	\$7,653,951
GROCERY & CONVENIENCE STORES	4451	6	2,212,997	18	\$7,551,122
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	2,985	47	\$102,830
DRUG/HEALTH STORES	446	56	1,023,651	134	\$6,820,386
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,950,784	18	\$5,740,469
APPAREL & ACCESSORIES	448	69	1,300,981	174	\$30,931,168
CLOTHING & SHOE STORES	4481, 4482	63	853,953	150	\$26,000,631
JEWELRY & LUGGAGE STORES	4483	6	447,028	24	\$4,930,537
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	75	1,279,295	165	\$17,350,095
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	1,236,743	108	\$14,841,332
BOOK/PERIODICAL/MUSIC STORE	4512	24	42,552	57	\$2,508,763
GENERAL MERCHANDISE STORES	452	16	12,105,390	21	\$92,074,028
DEPARTMENT STORES	4521	6	12,073,398	9	\$36,236,768
GENERAL MERCHANDISE STORES	4529	10	31,992	12	\$55,837,259
E-COMMERCE & MAIL ORDER	4541	139	588,204	266	\$4,596,805
MISCELLANEOUS RETAILERS	453, 4542, 4543	354	3,171,514	890	\$19,649,981
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>9,727</u>	<u>14</u>	<u>\$55,946</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>5,230</u>	<u>5</u>	<u>\$90,958</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>305</u>	<u>5,103,443</u>	<u>950</u>	<u>\$35,278,949</u>
CONSTRUCTION OF BUILDINGS	236	53	1,046,789	240	\$19,767,882
HEAVY CONSTRUCTION & HIGHWAYS	237	15	2,197,797	35	\$893,442
SPECIAL TRADE CONTRACTORS	238	237	1,858,858	675	\$14,617,624
<u>MANUFACTURING</u>	<u>31-33</u>	<u>133</u>	<u>941,702</u>	<u>415</u>	<u>\$5,754,814</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>497</u>	<u>2,916,761</u>	<u>1,128</u>	<u>\$18,559,790</u>
DURABLE GOODS	423	337	2,383,193	777	\$15,152,812
NONDURABLE GOODS	424	154	519,779	340	\$3,370,063
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	13,789	11	\$36,915
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>238,884</u>	<u>29</u>	<u>\$417,387</u>
<u>INFORMATION</u>	<u>51</u>	<u>135</u>	<u>1,823,369</u>	<u>303</u>	<u>\$13,202,624</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>146,345</u>	<u>80</u>	<u>\$3,557,569</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>1,153,382</u>	<u>213</u>	<u>\$4,713,251</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>125</u>	<u>649,708</u>	<u>376</u>	<u>\$5,762,328</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>185</u>	<u>666,426</u>	<u>538</u>	<u>\$6,599,404</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>52,191</u>	<u>73</u>	<u>\$3,895,264</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>53</u>	<u>7,047,210</u>	<u>209</u>	<u>\$44,421,357</u>
ACCOMMODATIONS	721	7	1,496,149	22	\$4,682,534
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	46	5,551,061	187	\$39,738,823
<u>OTHER SERVICES</u>	<u>81</u>	<u>120</u>	<u>1,607,221</u>	<u>399</u>	<u>\$11,798,172</u>
REPAIR & MAINTENANCE	811	83	1,215,809	238	\$9,596,318
PERSONAL SERVICE	812	31	180,565	133	\$1,914,139
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	210,847	28	\$287,715
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>33,215</u>	<u>9</u>	<u>\$9,067</u>
TOTAL ALL INDUSTRIES		2,652	\$54,736,136	6,958	\$425,887,419

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	3,077	\$177,481,978	2,844	\$224,702,434
MOTOR VEHICLES & PARTS	441	138	23,395,998	88	98,646,959
NEW & USED AUTO DEALERS	4411	35	15,926,369	28	92,301,003
RV, BOAT, MOTORCYCLE DEALERS	4412	20	697,292	13	136,095
AUTOMOTIVE PARTS & TIRE	4413	83	6,772,336	47	6,209,860
FURNITURE & HOME FURNISHING	442	134	8,770,400	146	7,465,900
ELECTRONICS & APPLIANCES	443	269	12,429,544	258	6,496,368
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	4,181,620	75	2,217,880
COMPUTERS & SOFTWARE	44312	177	8,218,663	178	4,257,052
CAMERA & PHOTO SUPPLIES	44313	6	29,260	5	21,435
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	191	20,137,175	184	4,277,162
BUILDING MATERIALS	4441	160	19,431,584	141	3,945,881
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	705,591	43	331,281
FOOD & BEVERAGE STORES	445	117	14,783,200	115	12,861,669
GROCERY & CONVENIENCE STORES	4451	54	13,527,695	21	11,789,974
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	1,255,505	94	1,071,695
DRUG/HEALTH STORES	446	149	6,493,185	159	7,632,477
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	36	7,107,025	24	3,015,085
APPAREL & ACCESSORIES	448	202	7,441,545	201	5,249,266
CLOTHING & SHOE STORES	4481, 4482	168	6,151,078	162	4,237,501
JEWELRY & LUGGAGE STORES	4483	34	1,290,467	39	1,011,765
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	207	4,038,008	202	6,553,068
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	3,596,392	125	5,637,879
BOOK/PERIODICAL/MUSIC STORE	4512	66	441,616	77	915,188
GENERAL MERCHANDISE STORES	452	34	36,534,712	24	47,128,397
DEPARTMENT STORES	4521	7	14,311,773	5	3,280,951
GENERAL MERCHANDISE STORES	4529	27	22,222,939	19	43,847,446
E-COMMERCE & MAIL ORDER	4541	307	5,209,987	332	7,739,850
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,293	31,141,200	1,111	17,636,233
AGRICULTURE, FORESTRY, FISHING	11	31	82,132	29	98,042
MINING	21	7	100,333	5	82,621
UTILITIES	22	10	580,370	6	109,314
CONSTRUCTION	23	2,180	50,449,500	2,560	59,844,006
CONSTRUCTION OF BUILDINGS	236	492	14,265,348	680	35,957,410
HEAVY CONSTRUCTION & HIGHWAYS	237	71	10,782,090	60	4,570,281
SPECIAL TRADE CONTRACTORS	238	1,617	25,402,062	1,820	19,316,315
MANUFACTURING	31-33	762	14,744,223	649	5,188,297
WHOLESALE TRADE	42	1,761	54,418,494	1,366	19,589,970
DURABLE GOODS	423	1,196	45,535,882	889	16,440,494
NONDURABLE GOODS	424	538	8,665,303	462	3,105,193
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	217,310	15	44,284
TRANSPORTATION & WAREHOUSING	48-49	64	1,201,779	36	789,143
INFORMATION	51	405	25,647,360	413	16,143,700
FINANCE, INSURANCE	52	112	4,265,965	83	3,293,093
REAL ESTATE, RENTAL/LEASING	53	336	21,199,620	275	9,449,295
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	634	8,491,444	715	8,095,543
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,050	9,490,907	1,295	12,042,273
ARTS, ENTERTAINMENT & RECREATION	71	87	4,936,841	122	4,343,439
ACCOMMODATIONS & FOOD SERVICES	72	330	38,992,907	262	41,896,374
ACCOMMODATIONS	721	19	3,249,392	12	7,481,537
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	311	35,743,515	250	34,414,837
OTHER SERVICES	81	738	18,052,223	635	14,644,976
REPAIR & MAINTENANCE	811	531	14,604,573	427	11,354,197
PERSONAL SERVICE	812	179	3,354,255	179	3,149,875
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	93,396	29	140,904
PUBLIC ADMINISTRATION, OTHER	92.00	8	60,708	10	61,930
TOTAL ALL INDUSTRIES		11,592	\$430,196,785	11,305	\$420,374,453

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,773</u>	<u>\$151,793,313</u>	<u>1,583</u>	<u>\$103,265,338</u>
MOTOR VEHICLES & PARTS	441	68	8,910,089	76	28,720,911
NEW & USED AUTO DEALERS	4411	18	1,779,333	22	23,230,268
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,865,483	9	669,937
AUTOMOTIVE PARTS & TIRE	4413	39	5,265,273	45	4,820,706
FURNITURE & HOME FURNISHING	442	71	3,458,189	56	2,324,662
ELECTRONICS & APPLIANCES	443	149	9,696,159	119	2,135,506
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	6,833,815	29	809,922
COMPUTERS & SOFTWARE	44312	94	2,858,134	88	1,317,396
CAMERA & PHOTO SUPPLIES	44313	3	4,211	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	11,572,370	89	11,313,856
BUILDING MATERIALS	4441	74	11,421,159	69	10,371,535
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	151,211	20	942,322
FOOD & BEVERAGE STORES	445	50	8,061,729	44	6,522,952
GROCERY & CONVENIENCE STORES	4451	14	7,512,147	10	6,264,994
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	549,582	34	257,958
DRUG/HEALTH STORES	446	94	2,531,093	99	2,390,124
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,652,961	24	5,114,773
APPAREL & ACCESSORIES	448	132	6,782,645	107	2,485,600
CLOTHING & SHOE STORES	4481, 4482	108	5,788,599	90	843,756
JEWELRY & LUGGAGE STORES	4483	24	994,046	17	1,641,845
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	137	22,847,469	130	2,003,438
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	22,545,624	88	1,747,826
BOOK/PERIODICAL/MUSIC STORE	4512	51	301,845	42	255,612
GENERAL MERCHANDISE STORES	452	22	62,364,931	21	30,624,601
DEPARTMENT STORES	4521	6	16,459,944	6	3,531,355
GENERAL MERCHANDISE STORES	4529	16	45,904,987	15	27,093,246
E-COMMERCE & MAIL ORDER	4541	221	1,892,924	192	1,400,639
MISCELLANEOUS RETAILERS	453, 4542, 4543	722	12,022,753	626	8,228,276
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>23,121</u>	<u>8</u>	<u>12,328</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>29,023</u>	<u>5</u>	<u>496,113</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>9,364</u>	<u>7</u>	<u>47,752</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,045</u>	<u>27,372,869</u>	<u>580</u>	<u>17,492,319</u>
CONSTRUCTION OF BUILDINGS	236	234	14,347,596	123	5,346,882
HEAVY CONSTRUCTION & HIGHWAYS	237	28	2,659,359	26	5,762,685
SPECIAL TRADE CONTRACTORS	238	783	10,365,914	431	6,382,752
<u>MANUFACTURING</u>	<u>31-33</u>	<u>318</u>	<u>2,563,965</u>	<u>287</u>	<u>2,951,112</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>838</u>	<u>6,738,089</u>	<u>927</u>	<u>10,895,398</u>
DURABLE GOODS	423	554	5,334,563	650	9,390,943
NONDURABLE GOODS	424	274	1,373,410	264	1,485,972
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	30,116	13	18,483
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>83,728</u>	<u>28</u>	<u>262,152</u>
<u>INFORMATION</u>	<u>51</u>	<u>241</u>	<u>7,966,193</u>	<u>238</u>	<u>7,181,529</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>850,519</u>	<u>62</u>	<u>775,324</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>171</u>	<u>3,950,447</u>	<u>165</u>	<u>2,724,272</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>330</u>	<u>4,025,499</u>	<u>247</u>	<u>2,439,902</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>596</u>	<u>6,711,020</u>	<u>355</u>	<u>3,381,386</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>59</u>	<u>2,112,244</u>	<u>35</u>	<u>1,309,822</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>144</u>	<u>24,282,094</u>	<u>115</u>	<u>15,670,440</u>
ACCOMMODATIONS	721	9	1,747,285	4	234,964
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	135	22,534,809	111	15,435,476
<u>OTHER SERVICES</u>	<u>81</u>	<u>291</u>	<u>6,977,087</u>	<u>295</u>	<u>5,227,184</u>
REPAIR & MAINTENANCE	811	191	5,354,995	181	4,080,862
PERSONAL SERVICE	812	83	1,179,998	95	999,958
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	442,094	19	146,363
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>202,827</u>	<u>5</u>	<u>62,739</u>
TOTAL ALL INDUSTRIES		5,922	\$245,691,403	4,942	\$174,195,109

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,438</u>	<u>\$384,774,215</u>	<u>1,932</u>	<u>\$122,335,730</u>
MOTOR VEHICLES & PARTS	441	111	82,839,404	86	12,272,088
NEW & USED AUTO DEALERS	4411	33	72,714,652	15	5,203,778
RV, BOAT, MOTORCYCLE DEALERS	4412	13	3,146,083	14	2,567,656
AUTOMOTIVE PARTS & TIRE	4413	65	6,978,670	57	4,500,655
FURNITURE & HOME FURNISHING	442	120	16,514,229	92	3,444,265
ELECTRONICS & APPLIANCES	443	214	33,018,214	147	9,420,439
APPLIANCES, TV & OTHER ELECTRONICS	44311	69	17,446,422	54	8,518,829
COMPUTERS & SOFTWARE	44312	140	14,754,290	89	895,180
CAMERA & PHOTO SUPPLIES	44313	5	817,502	4	6,430
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	137	11,792,079	112	3,414,198
BUILDING MATERIALS	4441	120	9,100,397	89	3,189,125
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	2,691,682	23	225,073
FOOD & BEVERAGE STORES	445	80	7,961,992	52	10,409,642
GROCERY & CONVENIENCE STORES	4451	34	6,819,310	19	10,120,149
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	1,142,682	33	289,493
DRUG/HEALTH STORES	446	132	12,028,054	95	3,187,468
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,986,382	21	2,624,538
APPAREL & ACCESSORIES	448	200	79,029,579	136	14,200,287
CLOTHING & SHOE STORES	4481, 4482	164	69,313,447	120	10,171,972
JEWELRY & LUGGAGE STORES	4483	36	9,716,132	16	4,028,314
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	30,066,438	141	2,628,139
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	107	26,664,518	87	2,238,420
BOOK/PERIODICAL/MUSIC STORE	4512	56	3,401,921	54	389,719
GENERAL MERCHANDISE STORES	452	23	78,936,266	20	45,543,497
DEPARTMENT STORES	4521	9	55,564,913	7	14,557,002
GENERAL MERCHANDISE STORES	4529	14	23,371,354	13	30,986,495
E-COMMERCE & MAIL ORDER	4541	264	5,367,392	226	2,753,183
MISCELLANEOUS RETAILERS	453, 4542, 4543	972	24,234,186	804	12,437,986
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>10,660</u>	<u>15</u>	<u>91,266</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>15,875</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>305,594</u>	<u>6</u>	<u>169,586</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,678</u>	<u>29,797,011</u>	<u>1,128</u>	<u>15,539,657</u>
CONSTRUCTION OF BUILDINGS	236	362	15,293,238	238	7,116,317
HEAVY CONSTRUCTION & HIGHWAYS	237	41	1,461,007	36	588,481
SPECIAL TRADE CONTRACTORS	238	1,275	13,042,767	854	7,834,859
<u>MANUFACTURING</u>	<u>31-33</u>	<u>457</u>	<u>5,535,996</u>	<u>343</u>	<u>2,834,393</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,158</u>	<u>15,723,723</u>	<u>964</u>	<u>9,800,570</u>
DURABLE GOODS	423	767	12,602,274	661	6,816,743
NONDURABLE GOODS	424	375	3,038,367	294	2,949,350
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	83,082	9	34,477
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>661,044</u>	<u>26</u>	<u>241,176</u>
<u>INFORMATION</u>	<u>51</u>	<u>286</u>	<u>10,773,893</u>	<u>257</u>	<u>7,290,448</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>3,614,449</u>	<u>64</u>	<u>767,673</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>228</u>	<u>4,976,469</u>	<u>195</u>	<u>2,539,392</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>447</u>	<u>4,284,420</u>	<u>315</u>	<u>1,657,318</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>957</u>	<u>6,645,054</u>	<u>606</u>	<u>3,447,088</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>76</u>	<u>2,901,780</u>	<u>51</u>	<u>752,875</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>262</u>	<u>45,710,475</u>	<u>141</u>	<u>20,532,361</u>
ACCOMMODATIONS	721	12	6,205,621	5	903,334
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	250	39,504,855	136	19,629,026
<u>OTHER SERVICES</u>	<u>81</u>	<u>496</u>	<u>13,657,840</u>	<u>369</u>	<u>7,298,307</u>
REPAIR & MAINTENANCE	811	346	10,618,187	259	6,146,134
PERSONAL SERVICE	812	133	2,967,978	97	1,143,582
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	71,675	13	8,591
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>44,550</u>	<u>8</u>	<u>3,086</u>
TOTAL ALL INDUSTRIES		8,634	\$529,433,049	6,421	\$195,304,321

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,501</u>	<u>\$21,938,973</u>	<u>1,383</u>	<u>\$73,103,677</u>
MOTOR VEHICLES & PARTS	441	27	185,403	80	15,719,552
NEW & USED AUTO DEALERS	4411	5	172,002	21	11,526,484
RV, BOAT, MOTORCYCLE DEALERS	4412	8	4,884	17	1,077,788
AUTOMOTIVE PARTS & TIRE	4413	14	8,517	42	3,115,281
FURNITURE & HOME FURNISHING	442	103	1,818,115	43	1,354,707
ELECTRONICS & APPLIANCES	443	129	1,983,474	107	2,615,468
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	657,858	35	1,234,381
COMPUTERS & SOFTWARE	44312	80	1,321,257	69	1,375,069
CAMERA & PHOTO SUPPLIES	44313	3	4,358	3	6,018
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	1,081,463	61	10,103,005
BUILDING MATERIALS	4441	90	841,341	52	9,968,767
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	240,121	9	134,238
FOOD & BEVERAGE STORES	445	54	1,103,485	30	3,094,464
GROCERY & CONVENIENCE STORES	4451	D	D	10	2,994,659
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	291,536	20	99,805
DRUG/HEALTH STORES	446	68	2,198,185	89	1,747,587
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	489,394	23	3,804,505
APPAREL & ACCESSORIES	448	133	1,479,582	103	2,139,990
CLOTHING & SHOE STORES	4481, 4482	120	1,428,469	88	1,776,602
JEWELRY & LUGGAGE STORES	4483	13	51,112	15	363,388
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	1,214,362	112	2,894,247
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	549,168	73	1,867,334
BOOK/PERIODICAL/MUSIC STORE	4512	47	665,194	39	1,026,913
GENERAL MERCHANDISE STORES	452	14	3,903,250	14	17,593,117
DEPARTMENT STORES	4521	4	221,702	5	1,515,792
GENERAL MERCHANDISE STORES	4529	10	3,681,548	9	16,077,325
E-COMMERCE & MAIL ORDER	4541	212	2,827,407	164	1,347,764
MISCELLANEOUS RETAILERS	453, 4542, 4543	527	3,654,853	557	10,689,271
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>88,405</u>	<u>10</u>	<u>12,158</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>17,775</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>397,028</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,434</u>	<u>30,538,453</u>	<u>398</u>	<u>14,886,242</u>
CONSTRUCTION OF BUILDINGS	236	387	20,864,797	88	6,093,383
HEAVY CONSTRUCTION & HIGHWAYS	237	40	2,687,871	22	4,479,221
SPECIAL TRADE CONTRACTORS	238	1,007	6,985,786	288	4,313,638
<u>MANUFACTURING</u>	<u>31-33</u>	<u>319</u>	<u>1,362,363</u>	<u>255</u>	<u>2,336,543</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>656</u>	<u>2,766,873</u>	<u>810</u>	<u>16,100,167</u>
DURABLE GOODS	423	404	2,324,292	552	12,798,332
NONDURABLE GOODS	424	243	436,712	248	3,277,203
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	5,868	10	24,632
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>99,633</u>	<u>14</u>	<u>343,450</u>
<u>INFORMATION</u>	<u>51</u>	<u>223</u>	<u>4,316,648</u>	<u>229</u>	<u>4,447,591</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>823,715</u>	<u>62</u>	<u>949,248</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>2,166,457</u>	<u>128</u>	<u>2,249,481</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>328</u>	<u>2,162,578</u>	<u>219</u>	<u>3,541,966</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>713</u>	<u>5,206,878</u>	<u>266</u>	<u>2,875,928</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>42</u>	<u>930,301</u>	<u>19</u>	<u>228,317</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>71</u>	<u>5,115,406</u>	<u>102</u>	<u>14,673,453</u>
ACCOMMODATIONS	721	D	D	19	2,227,645
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	69	5,095,500	83	12,445,809
<u>OTHER SERVICES</u>	<u>81</u>	<u>218</u>	<u>1,855,074</u>	<u>215</u>	<u>5,613,415</u>
REPAIR & MAINTENANCE	811	155	725,675	137	4,522,190
PERSONAL SERVICE	812	55	1,074,067	66	976,382
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	55,332	12	114,843
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>5,528</u>	<u>5</u>	<u>17,125</u>
TOTAL ALL INDUSTRIES		5,754	\$79,792,089	4,118	\$141,638,090

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,726	\$77,799,376	1,045	\$13,638,569
MOTOR VEHICLES & PARTS	441	82	18,991,273	25	80,847
NEW & USED AUTO DEALERS	4411	18	13,882,854	6	59,380
RV, BOAT, MOTORCYCLE DEALERS	4412	15	2,523,922	6	7,808
AUTOMOTIVE PARTS & TIRE	4413	49	2,584,497	13	13,660
FURNITURE & HOME FURNISHING	442	61	2,166,641	44	247,921
ELECTRONICS & APPLIANCES	443	154	3,283,382	104	2,767,749
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	1,817,803	37	394,628
COMPUTERS & SOFTWARE	44312	94	1,387,264	64	2,371,168
CAMERA & PHOTO SUPPLIES	44313	4	78,314	3	1,953
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	105	7,067,854	65	796,297
BUILDING MATERIALS	4441	81	6,854,308	57	773,210
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	213,545	8	23,087
FOOD & BEVERAGE STORES	445	54	6,744,626	28	3,038,762
GROCERY & CONVENIENCE STORES	4451	17	6,604,167	11	2,988,470
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	140,459	17	50,292
DRUG/HEALTH STORES	446	97	1,562,214	46	696,224
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,155,425	6	345,059
APPAREL & ACCESSORIES	448	111	858,228	93	209,582
CLOTHING & SHOE STORES	4481, 4482	96	621,001	83	181,287
JEWELRY & LUGGAGE STORES	4483	15	237,227	10	28,294
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	132	1,668,039	75	291,700
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	1,570,534	45	219,396
BOOK/PERIODICAL/MUSIC STORE	4512	48	97,505	30	72,304
GENERAL MERCHANDISE STORES	452	13	19,629,388	8	1,607,011
DEPARTMENT STORES	4521	4	266,958	D	D
GENERAL MERCHANDISE STORES	4529	9	19,362,430	6	1,559,606
E-COMMERCE & MAIL ORDER	4541	195	1,450,388	149	805,425
MISCELLANEOUS RETAILERS	453, 4542, 4543	703	12,221,917	402	2,751,993
AGRICULTURE, FORESTRY, FISHING	11	12	42,466	7	5,993
MINING	21	3	17,608	D	D
UTILITIES	22	5	27,110	4	7,763
CONSTRUCTION	23	727	14,588,666	593	6,128,926
CONSTRUCTION OF BUILDINGS	236	157	5,581,085	107	2,448,429
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,565,763	21	654,279
SPECIAL TRADE CONTRACTORS	238	546	7,441,819	465	3,026,218
MANUFACTURING	31-33	328	2,312,922	184	1,114,847
WHOLESALE TRADE	42	925	10,876,705	501	5,596,216
DURABLE GOODS	423	635	8,112,530	325	4,599,938
NONDURABLE GOODS	424	277	2,691,167	171	989,385
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	73,009	5	6,894
TRANSPORTATION & WAREHOUSING	48-49	20	709,283	18	42,326
INFORMATION	51	264	5,228,072	183	4,299,503
FINANCE, INSURANCE	52	59	826,073	38	364,997
REAL ESTATE, RENTAL/LEASING	53	168	3,079,002	116	935,170
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	297	2,371,929	200	2,371,562
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	460	3,629,807	396	1,286,038
ARTS, ENTERTAINMENT & RECREATION	71	48	1,554,137	21	950,282
ACCOMMODATIONS & FOOD SERVICES	72	112	11,998,370	59	4,295,922
ACCOMMODATIONS	721	9	1,105,284	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	10,893,086	58	4,066,459
OTHER SERVICES	81	274	4,857,800	152	1,227,894
REPAIR & MAINTENANCE	811	178	3,750,893	96	711,178
PERSONAL SERVICE	812	79	969,423	50	458,811
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	137,485	6	57,906
PUBLIC ADMINISTRATION, OTHER	92.00	6	50,727	D	D
TOTAL ALL INDUSTRIES		5,434	\$139,970,054	3,520	\$42,271,828

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,368</u>	<u>\$42,081,571</u>	<u>3,069</u>	<u>\$238,455,354</u>
MOTOR VEHICLES & PARTS	441	62	4,444,761	108	66,854,042
NEW & USED AUTO DEALERS	4411	14	2,046,650	28	61,072,237
RV, BOAT, MOTORCYCLE DEALERS	4412	11	283,580	31	1,924,745
AUTOMOTIVE PARTS & TIRE	4413	37	2,114,531	49	3,857,060
FURNITURE & HOME FURNISHING	442	52	1,124,675	127	9,594,565
ELECTRONICS & APPLIANCES	443	104	2,465,848	255	19,061,985
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,219,356	73	11,307,112
COMPUTERS & SOFTWARE	44312	62	1,109,901	173	7,431,543
CAMERA & PHOTO SUPPLIES	44313	3	136,591	9	323,330
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	52	5,994,869	157	16,132,043
BUILDING MATERIALS	4441	46	5,984,593	119	14,962,193
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	10,276	38	1,169,850
FOOD & BEVERAGE STORES	445	32	3,579,976	95	14,569,708
GROCERY & CONVENIENCE STORES	4451	6	3,105,841	24	13,810,657
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	474,135	71	759,051
DRUG/HEALTH STORES	446	69	1,393,169	181	6,621,438
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,515,184	33	3,978,749
APPAREL & ACCESSORIES	448	119	1,405,448	233	20,588,522
CLOTHING & SHOE STORES	4481, 4482	102	905,370	178	16,924,483
JEWELRY & LUGGAGE STORES	4483	17	500,078	55	3,664,039
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	837,542	232	17,025,038
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	664,335	141	13,712,320
BOOK/PERIODICAL/MUSIC STORE	4512	41	173,206	91	3,312,719
GENERAL MERCHANDISE STORES	452	15	12,992,636	24	33,381,132
DEPARTMENT STORES	4521	3	166,954	8	30,810,310
GENERAL MERCHANDISE STORES	4529	12	12,825,683	16	2,570,822
E-COMMERCE & MAIL ORDER	4541	189	1,758,619	332	6,374,697
MISCELLANEOUS RETAILERS	453, 4542, 4543	556	4,568,844	1,292	24,273,433
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>7,163</u>	<u>34</u>	<u>112,361</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>76,561</u>	<u>9</u>	<u>48,323</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>393</u>	<u>4,231,985</u>	<u>1,527</u>	<u>57,680,930</u>
CONSTRUCTION OF BUILDINGS	236	77	1,245,688	405	36,369,201
HEAVY CONSTRUCTION & HIGHWAYS	237	11	374,836	40	5,404,271
SPECIAL TRADE CONTRACTORS	238	305	2,611,461	1,082	15,907,458
<u>MANUFACTURING</u>	<u>31-33</u>	<u>190</u>	<u>1,396,487</u>	<u>624</u>	<u>6,875,178</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>572</u>	<u>3,536,827</u>	<u>1,446</u>	<u>31,008,476</u>
DURABLE GOODS	423	375	1,844,934	965	26,700,454
NONDURABLE GOODS	424	191	1,678,222	468	4,243,478
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	13,671	13	64,544
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>66,639</u>	<u>41</u>	<u>482,542</u>
<u>INFORMATION</u>	<u>51</u>	<u>202</u>	<u>3,137,069</u>	<u>406</u>	<u>26,064,233</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>613,270</u>	<u>90</u>	<u>3,139,436</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>110</u>	<u>1,025,519</u>	<u>272</u>	<u>7,083,525</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>191</u>	<u>1,328,022</u>	<u>591</u>	<u>20,027,055</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>281</u>	<u>1,555,762</u>	<u>933</u>	<u>9,977,162</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>31</u>	<u>802,946</u>	<u>127</u>	<u>2,455,052</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>80</u>	<u>10,047,953</u>	<u>258</u>	<u>36,499,615</u>
ACCOMMODATIONS	721	11	971,457	17	2,884,421
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	69	9,076,497	241	33,615,194
<u>OTHER SERVICES</u>	<u>81</u>	<u>179</u>	<u>2,268,507</u>	<u>575</u>	<u>12,975,668</u>
REPAIR & MAINTENANCE	811	100	1,475,261	356	10,176,291
PERSONAL SERVICE	812	69	628,468	174	2,575,712
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	164,778	45	223,665
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>1,098</u>	<u>17</u>	<u>857,274</u>
TOTAL ALL INDUSTRIES		3,669	\$72,178,323	10,021	\$453,779,559

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>639</u>	<u>\$29,133,427</u>	<u>1,741</u>	<u>\$93,694,393</u>
MOTOR VEHICLES & PARTS	441	32	5,766,119	109	35,371,557
NEW & USED AUTO DEALERS	4411	10	4,329,335	27	23,763,502
RV, BOAT, MOTORCYCLE DEALERS	4412	4	26,450	18	4,928,544
AUTOMOTIVE PARTS & TIRE	4413	18	1,410,334	64	6,679,511
FURNITURE & HOME FURNISHING	442	14	318,915	49	2,051,813
ELECTRONICS & APPLIANCES	443	52	615,950	137	2,476,820
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	458,113	44	1,118,148
COMPUTERS & SOFTWARE	44312	29	156,518	90	1,345,350
CAMERA & PHOTO SUPPLIES	44313	D	D	3	13,322
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	4,252,031	77	10,129,615
BUILDING MATERIALS	4441	20	3,928,089	60	9,907,611
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	323,942	17	222,003
FOOD & BEVERAGE STORES	445	8	1,054,197	58	5,814,807
GROCERY & CONVENIENCE STORES	4451	D	D	20	5,447,476
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	56,242	38	367,331
DRUG/HEALTH STORES	446	41	585,100	91	3,495,214
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	476,678	22	5,029,046
APPAREL & ACCESSORIES	448	57	222,498	142	1,384,946
CLOTHING & SHOE STORES	4481, 4482	50	173,226	124	1,281,198
JEWELRY & LUGGAGE STORES	4483	7	49,272	18	103,747
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	619,892	116	1,116,625
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	568,669	80	590,720
BOOK/PERIODICAL/MUSIC STORE	4512	21	51,223	36	525,905
GENERAL MERCHANDISE STORES	452	12	14,040,117	19	17,426,286
DEPARTMENT STORES	4521	4	39,146	4	367,619
GENERAL MERCHANDISE STORES	4529	8	14,000,971	15	17,058,667
E-COMMERCE & MAIL ORDER	4541	94	359,703	198	1,850,518
MISCELLANEOUS RETAILERS	453, 4542, 4543	244	822,227	723	7,547,146
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>4,657</u>	<u>14</u>	<u>630,123</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>181,853</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>13,204</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>124</u>	<u>4,355,389</u>	<u>721</u>	<u>23,218,709</u>
CONSTRUCTION OF BUILDINGS	236	33	2,457,828	153	6,656,783
HEAVY CONSTRUCTION & HIGHWAYS	237	8	930,513	40	3,096,318
SPECIAL TRADE CONTRACTORS	238	83	967,048	528	13,465,608
<u>MANUFACTURING</u>	<u>31-33</u>	<u>91</u>	<u>158,646</u>	<u>309</u>	<u>2,875,074</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>328</u>	<u>1,264,552</u>	<u>947</u>	<u>23,772,840</u>
DURABLE GOODS	423	225	858,974	638	19,017,478
NONDURABLE GOODS	424	99	399,798	297	4,638,466
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,780	12	116,896
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>187,444</u>	<u>33</u>	<u>1,175,865</u>
<u>INFORMATION</u>	<u>51</u>	<u>120</u>	<u>1,250,481</u>	<u>254</u>	<u>7,880,337</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>28</u>	<u>93,217</u>	<u>68</u>	<u>1,355,164</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>65</u>	<u>620,158</u>	<u>176</u>	<u>7,781,984</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>85</u>	<u>424,203</u>	<u>269</u>	<u>3,473,593</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>112</u>	<u>237,740</u>	<u>409</u>	<u>3,757,467</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>217,619</u>	<u>38</u>	<u>942,458</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>44</u>	<u>4,765,491</u>	<u>131</u>	<u>17,724,240</u>
ACCOMMODATIONS	721	7	956,482	14	3,360,661
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	37	3,809,010	117	14,363,579
<u>OTHER SERVICES</u>	<u>81</u>	<u>70</u>	<u>861,871</u>	<u>273</u>	<u>18,370,190</u>
REPAIR & MAINTENANCE	811	39	652,549	196	16,815,581
PERSONAL SERVICE	812	27	208,403	64	1,483,525
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	918	13	71,085
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>1,540</u>	<u>10</u>	<u>371,453</u>
TOTAL ALL INDUSTRIES		1,737	\$43,578,129	5,402	\$207,218,947

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,464	\$34,390,557	1,219	\$18,952,318
MOTOR VEHICLES & PARTS	441	66	6,956,244	53	1,646,947
NEW & USED AUTO DEALERS	4411	16	5,634,156	5	124,139
RV, BOAT, MOTORCYCLE DEALERS	4412	16	85,561	19	332,088
AUTOMOTIVE PARTS & TIRE	4413	34	1,236,526	29	1,190,720
FURNITURE & HOME FURNISHING	442	46	1,320,768	45	586,303
ELECTRONICS & APPLIANCES	443	111	1,946,021	82	799,646
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	1,019,841	31	309,833
COMPUTERS & SOFTWARE	44312	71	920,200	48	486,284
CAMERA & PHOTO SUPPLIES	44313	4	5,980	3	3,529
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	2,166,441	68	1,603,317
BUILDING MATERIALS	4441	51	2,124,596	51	1,456,792
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	41,845	17	146,526
FOOD & BEVERAGE STORES	445	37	4,692,898	27	2,922,552
GROCERY & CONVENIENCE STORES	4451	10	4,395,046	4	2,757,003
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	297,852	23	165,550
DRUG/HEALTH STORES	446	72	2,317,227	60	1,050,670
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,877,258	7	861,343
APPAREL & ACCESSORIES	448	106	936,412	104	1,285,487
CLOTHING & SHOE STORES	4481, 4482	91	835,505	87	1,130,355
JEWELRY & LUGGAGE STORES	4483	15	100,907	17	155,132
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	2,351,190	110	947,651
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	1,835,550	65	700,030
BOOK/PERIODICAL/MUSIC STORE	4512	51	515,640	45	247,621
GENERAL MERCHANDISE STORES	452	19	3,246,475	12	1,153,341
DEPARTMENT STORES	4521	4	151,193	4	118,565
GENERAL MERCHANDISE STORES	4529	15	3,095,282	8	1,034,776
E-COMMERCE & MAIL ORDER	4541	191	1,291,635	164	926,233
MISCELLANEOUS RETAILERS	453, 4542, 4543	612	4,287,988	487	5,168,828
AGRICULTURE, FORESTRY, FISHING	11	21	471,346	8	30,164
MINING	21	D	D	D	D
UTILITIES	22	D	D	D	D
CONSTRUCTION	23	396	8,744,882	275	6,245,760
CONSTRUCTION OF BUILDINGS	236	97	4,048,145	78	3,251,996
HEAVY CONSTRUCTION & HIGHWAYS	237	14	1,097,902	10	862,752
SPECIAL TRADE CONTRACTORS	238	285	3,598,835	187	2,131,011
MANUFACTURING	31-33	262	2,569,194	206	6,151,879
WHOLESALE TRADE	42	798	6,656,213	548	2,866,136
DURABLE GOODS	423	542	5,470,729	370	1,763,218
NONDURABLE GOODS	424	246	1,164,093	173	1,098,738
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	21,391	5	4,180
TRANSPORTATION & WAREHOUSING	48-49	20	215,014	14	155,896
INFORMATION	51	229	3,326,241	187	1,815,225
FINANCE, INSURANCE	52	49	543,976	41	283,498
REAL ESTATE, RENTAL/LEASING	53	106	1,353,978	80	493,750
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	225	1,354,235	176	738,767
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	302	1,693,658	232	970,444
ARTS, ENTERTAINMENT & RECREATION	71	44	942,772	65	765,478
ACCOMMODATIONS & FOOD SERVICES	72	110	9,712,503	100	5,767,641
ACCOMMODATIONS	721	23	1,650,568	31	1,031,762
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	8,061,935	69	4,735,878
OTHER SERVICES	81	239	3,409,290	150	2,328,052
REPAIR & MAINTENANCE	811	155	2,679,745	87	1,936,058
PERSONAL SERVICE	812	67	566,879	51	351,782
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	162,666	12	40,212
PUBLIC ADMINISTRATION, OTHER	92.00	4	37,426	5	18,724
TOTAL ALL INDUSTRIES		4,273	\$75,437,908	3,308	\$47,589,960

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,305</u>	<u>\$40,749,860</u>	<u>3,017</u>	<u>\$276,691,625</u>
MOTOR VEHICLES & PARTS	441	47	7,631,296	131	94,021,460
NEW & USED AUTO DEALERS	4411	13	5,521,155	38	89,963,788
RV, BOAT, MOTORCYCLE DEALERS	4412	5	142,678	17	80,602
AUTOMOTIVE PARTS & TIRE	4413	29	1,967,463	76	3,977,070
FURNITURE & HOME FURNISHING	442	36	583,465	103	6,095,950
ELECTRONICS & APPLIANCES	443	104	2,045,581	218	14,774,835
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	956,402	71	11,947,305
COMPUTERS & SOFTWARE	44312	60	1,085,096	142	2,807,156
CAMERA & PHOTO SUPPLIES	44313	4	4,083	5	20,374
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	1,781,709	129	14,683,987
BUILDING MATERIALS	4441	48	1,684,302	104	14,506,118
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	97,407	25	177,870
FOOD & BEVERAGE STORES	445	36	2,923,203	60	4,690,948
GROCERY & CONVENIENCE STORES	4451	3	2,911,725	13	4,577,487
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	11,478	47	113,460
DRUG/HEALTH STORES	446	78	850,413	137	4,131,724
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	864,061	24	2,572,348
APPAREL & ACCESSORIES	448	121	927,131	194	16,963,043
CLOTHING & SHOE STORES	4481, 4482	106	618,456	160	14,274,639
JEWELRY & LUGGAGE STORES	4483	15	308,675	34	2,688,404
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	107	2,086,011	223	12,841,969
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	460,719	158	12,379,455
BOOK/PERIODICAL/MUSIC STORE	4512	38	1,625,292	65	462,514
GENERAL MERCHANDISE STORES	452	14	13,448,865	28	81,659,854
DEPARTMENT STORES	4521	4	98,547	8	30,630,479
GENERAL MERCHANDISE STORES	4529	10	13,350,318	20	51,029,375
E-COMMERCE & MAIL ORDER	4541	179	2,014,355	300	4,500,019
MISCELLANEOUS RETAILERS	453, 4542, 4543	514	5,593,770	1,470	19,755,488
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>111,402</u>	<u>24</u>	<u>104,991</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>69,744</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>229,168</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>286</u>	<u>19,755,397</u>	<u>1,670</u>	<u>36,977,566</u>
CONSTRUCTION OF BUILDINGS	236	78	14,031,185	384	20,107,362
HEAVY CONSTRUCTION & HIGHWAYS	237	12	568,912	49	1,880,378
SPECIAL TRADE CONTRACTORS	238	196	5,155,300	1,237	14,989,827
<u>MANUFACTURING</u>	<u>31-33</u>	<u>239</u>	<u>1,960,033</u>	<u>519</u>	<u>4,387,244</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>754</u>	<u>10,077,545</u>	<u>1,276</u>	<u>13,685,783</u>
DURABLE GOODS	423	511	8,468,329	868	11,151,867
NONDURABLE GOODS	424	235	1,584,395	396	2,480,900
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	24,820	12	53,016
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>423,944</u>	<u>47</u>	<u>633,598</u>
<u>INFORMATION</u>	<u>51</u>	<u>184</u>	<u>3,283,416</u>	<u>351</u>	<u>9,047,395</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>574,215</u>	<u>92</u>	<u>3,558,278</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>94</u>	<u>1,851,220</u>	<u>269</u>	<u>5,506,771</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>209</u>	<u>2,259,549</u>	<u>502</u>	<u>3,641,215</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>221</u>	<u>3,506,413</u>	<u>899</u>	<u>8,008,892</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>668,622</u>	<u>92</u>	<u>2,277,562</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>102</u>	<u>13,028,452</u>	<u>197</u>	<u>33,609,320</u>
ACCOMMODATIONS	721	10	1,855,202	10	1,947,887
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	92	11,173,250	187	31,661,433
<u>OTHER SERVICES</u>	<u>81</u>	<u>114</u>	<u>2,671,222</u>	<u>537</u>	<u>9,518,914</u>
REPAIR & MAINTENANCE	811	59	1,945,475	372	6,933,326
PERSONAL SERVICE	812	46	577,739	140	2,347,584
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	148,008	25	238,005
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>43,785</u>	<u>10</u>	<u>28,072</u>
TOTAL ALL INDUSTRIES		<u>3,592</u>	<u>\$100,967,352</u>	<u>9,515</u>	<u>\$407,984,235</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	2,685	\$222,664,626	2,887	\$299,581,935
MOTOR VEHICLES & PARTS	441	79	5,814,373	104	91,649,128
NEW & USED AUTO DEALERS	4411	21	1,538,618	30	78,950,820
RV, BOAT, MOTORCYCLE DEALERS	4412	12	593,287	19	4,367,319
AUTOMOTIVE PARTS & TIRE	4413	46	3,682,467	55	8,330,990
FURNITURE & HOME FURNISHING	442	153	10,584,995	138	35,412,550
ELECTRONICS & APPLIANCES	443	296	61,034,915	255	33,621,346
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	37,142,250	82	2,053,099
COMPUTERS & SOFTWARE	44312	206	23,881,294	168	31,551,855
CAMERA & PHOTO SUPPLIES	44313	4	11,371	5	16,392
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	12,004,293	175	14,463,908
BUILDING MATERIALS	4441	138	11,726,508	142	13,565,317
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	277,785	33	898,591
FOOD & BEVERAGE STORES	445	95	10,376,725	114	10,937,080
GROCERY & CONVENIENCE STORES	4451	17	8,818,281	39	9,863,211
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	1,558,444	75	1,073,870
DRUG/HEALTH STORES	446	120	6,237,605	162	9,044,476
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,077,570	28	4,110,837
APPAREL & ACCESSORIES	448	181	13,962,389	183	5,214,495
CLOTHING & SHOE STORES	4481, 4482	148	13,143,354	154	2,777,419
JEWELRY & LUGGAGE STORES	4483	33	819,035	29	2,437,076
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	204	10,959,683	187	5,377,893
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	124	10,649,531	119	4,851,978
BOOK/PERIODICAL/MUSIC STORE	4512	80	310,152	68	525,915
GENERAL MERCHANDISE STORES	452	22	50,365,593	26	61,683,387
DEPARTMENT STORES	4521	8	36,634,724	8	18,321,778
GENERAL MERCHANDISE STORES	4529	14	13,730,870	18	43,361,609
E-COMMERCE & MAIL ORDER	4541	309	15,042,231	311	5,956,381
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,038	25,204,255	1,204	22,110,451
AGRICULTURE, FORESTRY, FISHING	11	25	82,017	21	31,416
MINING	21	8	250,554	6	114,395
UTILITIES	22	6	104,801	6	404,261
CONSTRUCTION	23	2,276	75,479,560	2,300	51,075,671
CONSTRUCTION OF BUILDINGS	236	544	36,920,292	559	24,515,496
HEAVY CONSTRUCTION & HIGHWAYS	237	74	7,166,154	71	3,467,310
SPECIAL TRADE CONTRACTORS	238	1,658	31,393,114	1,670	23,092,864
MANUFACTURING	31-33	684	7,126,130	649	23,999,196
WHOLESALE TRADE	42	1,371	56,445,609	1,554	33,637,579
DURABLE GOODS	423	908	52,229,966	1,077	27,225,689
NONDURABLE GOODS	424	448	4,118,414	458	6,246,162
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	97,229	19	165,728
TRANSPORTATION & WAREHOUSING	48-49	38	557,918	51	692,114
INFORMATION	51	364	31,344,545	406	21,592,209
FINANCE, INSURANCE	52	81	2,840,144	90	4,872,041
REAL ESTATE, RENTAL/LEASING	53	267	11,792,498	281	11,739,891
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	686	33,571,387	620	10,460,395
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,173	15,595,085	1,084	12,142,250
ARTS, ENTERTAINMENT & RECREATION	71	113	2,797,800	86	2,749,224
ACCOMMODATIONS & FOOD SERVICES	72	218	57,779,357	280	45,068,271
ACCOMMODATIONS	721	7	9,533,701	15	5,123,897
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	211	48,245,656	265	39,944,373
OTHER SERVICES	81	525	30,200,475	632	12,132,488
REPAIR & MAINTENANCE	811	355	9,276,203	438	9,161,709
PERSONAL SERVICE	812	145	20,753,212	165	2,701,037
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	171,060	29	269,742
PUBLIC ADMINISTRATION, OTHER	92.00	8	51,435	9	60,529
TOTAL ALL INDUSTRIES		10,528	\$548,683,942	10,962	\$530,353,864

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,950</u>	<u>113,587,813</u>	<u>\$974</u>	<u>\$28,165,611</u>
MOTOR VEHICLES & PARTS	441	68	14,916,940	42	3,529,084
NEW & USED AUTO DEALERS	4411	18	9,849,423	12	356,818
RV, BOAT, MOTORCYCLE DEALERS	4412	13	454,297	6	224,211
AUTOMOTIVE PARTS & TIRE	4413	37	4,613,221	24	2,948,056
FURNITURE & HOME FURNISHING	442	69	4,870,054	48	266,524
ELECTRONICS & APPLIANCES	443	155	4,050,979	92	4,936,502
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	1,094,287	38	2,359,277
COMPUTERS & SOFTWARE	44312	104	2,950,035	53	2,576,960
CAMERA & PHOTO SUPPLIES	44313	4	6,657	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	13,262,558	73	862,975
BUILDING MATERIALS	4441	66	12,363,956	60	831,607
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	898,602	13	31,369
FOOD & BEVERAGE STORES	445	59	7,556,204	33	4,286,872
GROCERY & CONVENIENCE STORES	4451	9	7,447,722	16	3,798,464
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	108,482	17	488,408
DRUG/HEALTH STORES	446	111	5,110,646	42	75,174
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	4,032,099	15	761,687
APPAREL & ACCESSORIES	448	135	6,563,879	74	356,103
CLOTHING & SHOE STORES	4481, 4482	110	5,802,467	64	327,863
JEWELRY & LUGGAGE STORES	4483	25	761,412	10	28,241
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	155	3,734,085	60	389,200
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	2,125,411	35	55,733
BOOK/PERIODICAL/MUSIC STORE	4512	54	1,608,674	25	333,467
GENERAL MERCHANDISE STORES	452	18	33,843,562	9	163,596
DEPARTMENT STORES	4521	7	8,562,279	3	64,603
GENERAL MERCHANDISE STORES	4529	11	25,281,283	6	98,992
E-COMMERCE & MAIL ORDER	4541	262	3,327,835	103	563,695
MISCELLANEOUS RETAILERS	453, 4542, 4543	816	12,318,973	383	11,974,198
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>373,870</u>	<u>7</u>	<u>6,317</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>20,407</u>	<u>4</u>	<u>39,898</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>323,320</u>	<u>3</u>	<u>4,661</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>820</u>	<u>41,527,743</u>	<u>658</u>	<u>39,343,257</u>
CONSTRUCTION OF BUILDINGS	236	197	23,937,932	132	30,382,960
HEAVY CONSTRUCTION & HIGHWAYS	237	33	1,080,951	30	4,355,644
SPECIAL TRADE CONTRACTORS	238	590	16,508,859	496	4,604,652
<u>MANUFACTURING</u>	<u>31-33</u>	<u>396</u>	<u>3,510,012</u>	<u>192</u>	<u>1,495,938</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,118</u>	<u>17,312,919</u>	<u>495</u>	<u>7,190,140</u>
DURABLE GOODS	423	758	13,650,239	340	4,230,790
NONDURABLE GOODS	424	344	3,500,136	141	2,741,493
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	162,544	14	217,857
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>324,990</u>	<u>31</u>	<u>17,906,785</u>
<u>INFORMATION</u>	<u>51</u>	<u>280</u>	<u>9,681,270</u>	<u>149</u>	<u>4,173,559</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>66</u>	<u>639,755</u>	<u>38</u>	<u>212,658</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>196</u>	<u>7,597,501</u>	<u>134</u>	<u>43,755,286</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>351</u>	<u>6,021,547</u>	<u>167</u>	<u>1,183,590</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>471</u>	<u>5,345,025</u>	<u>342</u>	<u>1,807,215</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>64</u>	<u>2,751,026</u>	<u>15</u>	<u>230,771</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>146</u>	<u>25,036,727</u>	<u>115</u>	<u>63,398,547</u>
ACCOMMODATIONS	721	14	4,025,822	35	31,656,803
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	21,010,905	80	31,741,743
<u>OTHER SERVICES</u>	<u>81</u>	<u>244</u>	<u>5,732,204</u>	<u>176</u>	<u>9,059,299</u>
REPAIR & MAINTENANCE	811	128	3,191,730	129	1,525,272
PERSONAL SERVICE	812	94	1,962,111	39	7,521,576
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	578,363	8	12,451
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>3,728</u>	<u>6</u>	<u>24,235</u>
TOTAL ALL INDUSTRIES		\$6,169	239,789,857	\$3,506	\$217,997,767

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$10,026</u>	<u>1,488,250,805</u>	<u>\$1,117</u>	<u>\$29,865,041</u>
MOTOR VEHICLES & PARTS	441	345	196,835,151	48	2,032,474
NEW & USED AUTO DEALERS	4411	105	146,421,091	7	19,325
RV, BOAT, MOTORCYCLE DEALERS	4412	97	30,618,777	9	89,372
AUTOMOTIVE PARTS & TIRE	4413	143	19,795,283	32	1,923,777
FURNITURE & HOME FURNISHING	442	451	72,762,265	38	653,529
ELECTRONICS & APPLIANCES	443	711	131,000,387	95	1,368,531
APPLIANCES, TV & OTHER ELECTRONICS	44311	209	36,806,293	38	619,385
COMPUTERS & SOFTWARE	44312	488	89,006,858	55	747,886
CAMERA & PHOTO SUPPLIES	44313	14	5,187,236	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	470	82,109,442	53	1,938,789
BUILDING MATERIALS	4441	351	77,778,346	46	1,867,422
LAWN & GARDEN SUPPLIES & EQUIP.	4442	119	4,331,096	7	71,367
FOOD & BEVERAGE STORES	445	667	113,059,439	24	1,910,167
GROCERY & CONVENIENCE STORES	4451	343	98,580,754	9	1,880,250
OTHER FOOD & BEVERAGE STORES	4452, 4453	324	14,478,685	15	29,918
DRUG/HEALTH STORES	446	428	67,195,244	64	244,769
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	122	21,667,176	11	1,234,562
APPAREL & ACCESSORIES	448	831	196,666,449	86	327,794
CLOTHING & SHOE STORES	4481, 4482	608	174,898,111	75	185,727
JEWELRY & LUGGAGE STORES	4483	223	21,768,338	11	142,067
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	684	95,113,750	95	310,085
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	378	67,012,158	50	111,135
BOOK/PERIODICAL/MUSIC STORE	4512	306	28,101,592	45	198,950
GENERAL MERCHANDISE STORES	452	57	203,392,160	15	16,431,343
DEPARTMENT STORES	4521	9	89,523,912	4	196,998
GENERAL MERCHANDISE STORES	4529	48	113,868,248	11	16,234,345
E-COMMERCE & MAIL ORDER	4541	776	72,643,795	156	655,748
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,484	235,805,548	432	2,757,251
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>99</u>	<u>985,143</u>	<u>11</u>	<u>60,817</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>733,471</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>253,865</u>	<u>4</u>	<u>42,065</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,009</u>	<u>852,738,320</u>	<u>344</u>	<u>8,875,812</u>
CONSTRUCTION OF BUILDINGS	236	2,841	567,153,021	73	6,879,795
HEAVY CONSTRUCTION & HIGHWAYS	237	197	56,382,344	12	32,804
SPECIAL TRADE CONTRACTORS	238	4,971	229,202,956	259	1,963,213
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,313</u>	<u>111,118,291</u>	<u>176</u>	<u>820,046</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,664</u>	<u>338,972,731</u>	<u>628</u>	<u>3,474,814</u>
DURABLE GOODS	423	2,335	273,715,625	445	2,733,406
NONDURABLE GOODS	424	1,279	63,464,913	177	696,211
ELECTRONIC MARKETS, AGENTS & BROKERS	425	50	1,792,193	6	45,197
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>302</u>	<u>21,728,544</u>	<u>5</u>	<u>15,216</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,025</u>	<u>192,320,384</u>	<u>187</u>	<u>1,710,471</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>193</u>	<u>33,614,243</u>	<u>43</u>	<u>575,449</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>849</u>	<u>102,737,870</u>	<u>110</u>	<u>958,793</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,188</u>	<u>135,043,999</u>	<u>152</u>	<u>698,574</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,859</u>	<u>152,010,663</u>	<u>243</u>	<u>1,197,461</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>931</u>	<u>41,263,084</u>	<u>27</u>	<u>253,808</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,744</u>	<u>645,907,946</u>	<u>59</u>	<u>5,286,902</u>
ACCOMMODATIONS	721	188	157,977,431	4	215,865
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,556	487,930,515	55	5,071,037
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,730</u>	<u>183,086,440</u>	<u>133</u>	<u>1,568,794</u>
REPAIR & MAINTENANCE	811	1,555	105,795,491	82	1,108,508
PERSONAL SERVICE	812	989	71,744,494	43	357,121
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	186	5,546,455	8	103,165
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>22</u>	<u>787,893</u>	<u>4</u>	<u>1,798</u>
TOTAL ALL INDUSTRIES		\$39,978	4,301,553,694	\$3,245	\$55,406,485

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$4,290</u>	<u>494,783,923</u>	<u>\$829</u>	<u>\$32,805,681</u>
MOTOR VEHICLES & PARTS	441	209	73,669,669	35	5,647,109
NEW & USED AUTO DEALERS	4411	81	55,537,539	11	2,964,956
RV, BOAT, MOTORCYCLE DEALERS	4412	28	2,047,345	D	D
AUTOMOTIVE PARTS & TIRE	4413	100	16,084,785	22	2,681,253
FURNITURE & HOME FURNISHING	442	139	17,928,058	26	199,708
ELECTRONICS & APPLIANCES	443	368	39,333,850	65	1,050,499
APPLIANCES, TV & OTHER ELECTRONICS	44311	110	19,413,163	27	824,768
COMPUTERS & SOFTWARE	44312	253	19,843,178	36	220,856
CAMERA & PHOTO SUPPLIES	44313	5	77,508	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	43,152,189	48	2,118,119
BUILDING MATERIALS	4441	146	38,979,016	38	1,830,216
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	4,173,174	10	287,903
FOOD & BEVERAGE STORES	445	176	33,217,851	34	2,579,478
GROCERY & CONVENIENCE STORES	4451	66	31,716,242	23	2,542,828
OTHER FOOD & BEVERAGE STORES	4452, 4453	110	1,501,609	11	36,650
DRUG/HEALTH STORES	446	222	17,935,882	50	628,457
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	7,971,083	11	1,032,091
APPAREL & ACCESSORIES	448	281	43,413,146	77	991,773
CLOTHING & SHOE STORES	4481, 4482	224	35,675,704	70	963,689
JEWELRY & LUGGAGE STORES	4483	57	7,737,441	7	28,084
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	306	30,729,433	66	454,205
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	195	23,563,810	40	372,959
BOOK/PERIODICAL/MUSIC STORE	4512	111	7,165,623	26	81,246
GENERAL MERCHANDISE STORES	452	34	122,487,747	13	15,025,787
DEPARTMENT STORES	4521	8	44,267,487	4	1,745,342
GENERAL MERCHANDISE STORES	4529	26	78,220,260	9	13,280,445
E-COMMERCE & MAIL ORDER	4541	426	8,689,822	106	397,971
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,882	56,255,193	298	2,680,483
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>105,627</u>	<u>7</u>	<u>22,007</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>45,157</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>204,600</u>	<u>6</u>	<u>21,229</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,881</u>	<u>108,502,074</u>	<u>263</u>	<u>7,068,903</u>
CONSTRUCTION OF BUILDINGS	236	546	53,894,750	46	4,950,064
HEAVY CONSTRUCTION & HIGHWAYS	237	56	5,313,189	15	280,742
SPECIAL TRADE CONTRACTORS	238	1,279	49,294,134	202	1,838,097
<u>MANUFACTURING</u>	<u>31-33</u>	<u>865</u>	<u>21,531,877</u>	<u>113</u>	<u>1,030,239</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,037</u>	<u>79,851,391</u>	<u>483</u>	<u>8,367,474</u>
DURABLE GOODS	423	1,378	63,283,808	331	6,119,500
NONDURABLE GOODS	424	633	16,303,268	145	2,237,488
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	264,316	7	10,486
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>73</u>	<u>1,381,290</u>	<u>13</u>	<u>82,965</u>
<u>INFORMATION</u>	<u>51</u>	<u>497</u>	<u>45,575,122</u>	<u>152</u>	<u>2,059,109</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>9,442,443</u>	<u>36</u>	<u>173,220</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>354</u>	<u>19,302,369</u>	<u>95</u>	<u>849,247</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>869</u>	<u>20,963,642</u>	<u>122</u>	<u>1,622,416</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,119</u>	<u>27,819,854</u>	<u>162</u>	<u>946,432</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>184</u>	<u>4,746,456</u>	<u>12</u>	<u>255,096</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>575</u>	<u>114,397,474</u>	<u>66</u>	<u>5,850,513</u>
ACCOMMODATIONS	721	38	22,427,021	6	494,719
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	537	91,970,453	60	5,355,794
<u>OTHER SERVICES</u>	<u>81</u>	<u>950</u>	<u>29,043,140</u>	<u>116</u>	<u>1,851,229</u>
REPAIR & MAINTENANCE	811	528	17,852,696	70	1,370,219
PERSONAL SERVICE	812	355	9,586,876	40	418,165
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	67	1,603,568	6	62,844
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>603,295</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		\$13,884	978,299,734	\$2,479	\$63,150,037

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$4,640</u>	<u>542,168,420</u>	<u>\$1,506</u>	<u>\$289,802,290</u>
MOTOR VEHICLES & PARTS	441	236	132,694,629	46	18,083,099
NEW & USED AUTO DEALERS	4411	83	115,114,482	15	13,429,767
RV, BOAT, MOTORCYCLE DEALERS	4412	42	5,952,002	4	1,882,213
AUTOMOTIVE PARTS & TIRE	4413	111	11,628,145	27	2,771,120
FURNITURE & HOME FURNISHING	442	190	13,564,073	88	11,875,600
ELECTRONICS & APPLIANCES	443	379	47,102,360	185	44,735,307
APPLIANCES, TV & OTHER ELECTRONICS	44311	126	22,441,405	59	22,942,291
COMPUTERS & SOFTWARE	44312	244	24,621,848	122	21,034,206
CAMERA & PHOTO SUPPLIES	44313	9	39,108	4	758,811
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	37,310,818	90	13,002,075
BUILDING MATERIALS	4441	183	36,040,148	83	12,879,573
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	1,270,669	7	122,502
FOOD & BEVERAGE STORES	445	216	28,467,690	56	3,581,372
GROCERY & CONVENIENCE STORES	4451	114	27,519,536	21	2,906,416
OTHER FOOD & BEVERAGE STORES	4452, 4453	102	948,154	35	674,955
DRUG/HEALTH STORES	446	223	16,823,921	70	7,258,323
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	14,840,482	18	1,892,260
APPAREL & ACCESSORIES	448	322	57,727,743	151	71,161,741
CLOTHING & SHOE STORES	4481, 4482	253	47,961,477	131	63,679,192
JEWELRY & LUGGAGE STORES	4483	69	9,766,267	20	7,482,549
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	329	30,187,709	92	22,886,365
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	198	26,442,084	68	20,252,984
BOOK/PERIODICAL/MUSIC STORE	4512	131	3,745,625	24	2,633,382
GENERAL MERCHANDISE STORES	452	40	100,557,021	14	70,919,109
DEPARTMENT STORES	4521	8	49,395,503	7	49,488,051
GENERAL MERCHANDISE STORES	4529	32	51,161,517	7	21,431,058
E-COMMERCE & MAIL ORDER	4541	418	11,954,373	133	3,242,858
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,995	50,937,600	563	21,164,181
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>46</u>	<u>763,033</u>	<u>7</u>	<u>21,748</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>60,248</u>	<u>7</u>	<u>26,618</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>293,155</u>	<u>3</u>	<u>28,760</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,977</u>	<u>122,818,268</u>	<u>932</u>	<u>41,173,614</u>
CONSTRUCTION OF BUILDINGS	236	761	64,868,323	176	23,301,933
HEAVY CONSTRUCTION & HIGHWAYS	237	95	13,244,862	49	3,368,808
SPECIAL TRADE CONTRACTORS	238	2,121	44,705,083	707	14,502,873
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,009</u>	<u>20,578,531</u>	<u>360</u>	<u>5,924,478</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,147</u>	<u>62,501,842</u>	<u>962</u>	<u>30,232,032</u>
DURABLE GOODS	423	1,446	50,007,828	679	26,558,488
NONDURABLE GOODS	424	671	11,454,818	272	3,588,118
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	1,039,196	11	85,425
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>105</u>	<u>7,093,690</u>	<u>26</u>	<u>1,099,724</u>
<u>INFORMATION</u>	<u>51</u>	<u>512</u>	<u>37,791,652</u>	<u>231</u>	<u>12,177,961</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>136</u>	<u>7,712,651</u>	<u>53</u>	<u>1,088,052</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>436</u>	<u>26,876,201</u>	<u>206</u>	<u>13,713,323</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,018</u>	<u>18,457,970</u>	<u>308</u>	<u>8,254,852</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,480</u>	<u>24,012,934</u>	<u>456</u>	<u>6,483,575</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>212</u>	<u>5,935,696</u>	<u>32</u>	<u>2,671,388</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>615</u>	<u>98,903,141</u>	<u>190</u>	<u>52,687,205</u>
ACCOMMODATIONS	721	32	9,902,659	23	12,016,698
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	583	89,000,481	167	40,670,507
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,120</u>	<u>30,776,911</u>	<u>260</u>	<u>4,988,861</u>
REPAIR & MAINTENANCE	811	747	22,209,429	196	2,696,882
PERSONAL SERVICE	812	301	7,688,046	57	2,272,231
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	72	879,436	7	19,747
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>185,317</u>	<u>6</u>	<u>6,233</u>
TOTAL ALL INDUSTRIES		\$16,487	1,006,929,660	\$5,545	\$470,380,712

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$3,536</u>	<u>304,996,750</u>	<u>\$1,539</u>	<u>\$48,257,310</u>
MOTOR VEHICLES & PARTS	441	137	45,561,369	55	9,779,534
NEW & USED AUTO DEALERS	4411	23	36,259,191	13	6,343,051
RV, BOAT, MOTORCYCLE DEALERS	4412	27	1,189,480	9	886,160
AUTOMOTIVE PARTS & TIRE	4413	87	8,112,698	33	2,550,323
FURNITURE & HOME FURNISHING	442	123	8,326,915	41	825,705
ELECTRONICS & APPLIANCES	443	326	14,049,341	132	1,738,316
APPLIANCES, TV & OTHER ELECTRONICS	44311	87	5,767,854	40	631,534
COMPUTERS & SOFTWARE	44312	235	8,214,586	89	1,097,967
CAMERA & PHOTO SUPPLIES	44313	4	66,902	3	8,816
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	172	15,716,819	84	2,474,752
BUILDING MATERIALS	4441	132	15,126,897	68	2,307,893
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	589,922	16	166,858
FOOD & BEVERAGE STORES	445	141	20,658,997	60	6,689,448
GROCERY & CONVENIENCE STORES	4451	49	18,752,881	14	5,949,189
OTHER FOOD & BEVERAGE STORES	4452, 4453	92	1,906,116	46	740,260
DRUG/HEALTH STORES	446	181	10,464,940	93	1,813,357
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	8,878,042	12	1,383,471
APPAREL & ACCESSORIES	448	218	27,752,765	120	2,043,786
CLOTHING & SHOE STORES	4481, 4482	176	24,801,165	106	1,430,016
JEWELRY & LUGGAGE STORES	4483	42	2,951,600	14	613,769
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	258	12,689,028	128	3,658,070
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	9,203,463	82	1,729,825
BOOK/PERIODICAL/MUSIC STORE	4512	94	3,485,566	46	1,928,245
GENERAL MERCHANDISE STORES	452	34	97,354,189	19	10,164,300
DEPARTMENT STORES	4521	8	36,513,811	6	5,860,724
GENERAL MERCHANDISE STORES	4529	26	60,840,378	13	4,303,575
E-COMMERCE & MAIL ORDER	4541	393	8,410,404	184	1,116,372
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,493	35,133,939	611	6,570,200
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>3,199,648</u>	<u>20</u>	<u>153,453</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>47,775</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,119,272</u>	<u>5</u>	<u>71,114</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,065</u>	<u>96,649,662</u>	<u>412</u>	<u>23,313,571</u>
CONSTRUCTION OF BUILDINGS	236	500	50,562,321	116	15,267,711
HEAVY CONSTRUCTION & HIGHWAYS	237	61	11,764,248	18	695,738
SPECIAL TRADE CONTRACTORS	238	1,504	34,323,094	278	7,350,122
<u>MANUFACTURING</u>	<u>31-33</u>	<u>756</u>	<u>9,178,115</u>	<u>278</u>	<u>2,192,161</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,892</u>	<u>44,051,220</u>	<u>924</u>	<u>11,495,362</u>
DURABLE GOODS	423	1,296	36,537,309	620	7,689,011
NONDURABLE GOODS	424	574	7,393,153	294	3,780,899
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	120,758	10	25,451
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>82</u>	<u>2,403,306</u>	<u>17</u>	<u>121,617</u>
<u>INFORMATION</u>	<u>51</u>	<u>466</u>	<u>34,834,660</u>	<u>249</u>	<u>5,234,561</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>119</u>	<u>5,719,261</u>	<u>67</u>	<u>709,470</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>342</u>	<u>14,139,014</u>	<u>136</u>	<u>1,956,522</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>714</u>	<u>12,113,731</u>	<u>240</u>	<u>1,981,079</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,106</u>	<u>18,734,552</u>	<u>319</u>	<u>3,212,579</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>156</u>	<u>6,333,599</u>	<u>43</u>	<u>935,829</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>420</u>	<u>78,501,492</u>	<u>139</u>	<u>18,053,209</u>
ACCOMMODATIONS	721	25	10,979,770	40	4,162,622
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	395	67,521,722	99	13,890,587
<u>OTHER SERVICES</u>	<u>81</u>	<u>764</u>	<u>19,709,950</u>	<u>222</u>	<u>5,032,730</u>
REPAIR & MAINTENANCE	811	475	14,690,458	125	3,819,364
PERSONAL SERVICE	812	244	4,632,148	79	1,071,395
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	387,345	18	141,971
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>199,216</u>	<u>4</u>	<u>12,176</u>
TOTAL ALL INDUSTRIES		\$12,473	651,931,224	\$4,615	\$122,733,666

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2011

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,781</u>	<u>99,979,707</u>	<u>\$2,462</u>	<u>\$199,345,112</u>
MOTOR VEHICLES & PARTS	441	94	19,243,925	163	46,012,059
NEW & USED AUTO DEALERS	4411	24	13,083,292	57	34,755,163
RV, BOAT, MOTORCYCLE DEALERS	4412	15	753,134	34	3,441,649
AUTOMOTIVE PARTS & TIRE	4413	55	5,407,499	72	7,815,248
FURNITURE & HOME FURNISHING	442	64	1,990,974	84	5,465,605
ELECTRONICS & APPLIANCES	443	150	3,053,090	217	10,479,391
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	1,105,800	65	7,246,941
COMPUTERS & SOFTWARE	44312	102	1,930,905	149	3,213,418
CAMERA & PHOTO SUPPLIES	44313	5	16,386	3	19,032
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	12,628,795	114	19,179,721
BUILDING MATERIALS	4441	68	11,670,277	85	15,742,320
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	958,518	29	3,437,401
FOOD & BEVERAGE STORES	445	42	5,179,231	100	14,156,523
GROCERY & CONVENIENCE STORES	4451	13	4,993,175	48	13,752,353
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	186,056	52	404,170
DRUG/HEALTH STORES	446	111	2,774,064	135	4,742,594
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,261,194	31	5,244,265
APPAREL & ACCESSORIES	448	128	4,237,208	178	4,665,636
CLOTHING & SHOE STORES	4481, 4482	112	3,759,537	148	3,347,407
JEWELRY & LUGGAGE STORES	4483	16	477,672	30	1,318,229
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	140	5,612,286	193	7,020,225
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	4,019,561	132	6,081,616
BOOK/PERIODICAL/MUSIC STORE	4512	51	1,592,725	61	938,610
GENERAL MERCHANDISE STORES	452	17	30,234,473	23	60,775,174
DEPARTMENT STORES	4521	5	10,863,691	7	12,260,557
GENERAL MERCHANDISE STORES	4529	12	19,370,782	16	48,514,617
E-COMMERCE & MAIL ORDER	4541	203	2,181,346	268	3,535,560
MISCELLANEOUS RETAILERS	453, 4542, 4543	739	11,583,120	956	18,068,358
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>38,384</u>	<u>22</u>	<u>124,788</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>77,159</u>	<u>4</u>	<u>29,389</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>536</u>	<u>17,904,196</u>	<u>778</u>	<u>37,521,831</u>
CONSTRUCTION OF BUILDINGS	236	124	6,556,962	190	22,992,944
HEAVY CONSTRUCTION & HIGHWAYS	237	28	4,404,281	32	1,434,318
SPECIAL TRADE CONTRACTORS	238	384	6,942,952	556	13,094,569
<u>MANUFACTURING</u>	<u>31-33</u>	<u>340</u>	<u>3,513,782</u>	<u>464</u>	<u>6,679,600</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,046</u>	<u>16,436,241</u>	<u>1,318</u>	<u>29,273,036</u>
DURABLE GOODS	423	726	13,074,889	907	22,540,831
NONDURABLE GOODS	424	309	3,295,654	396	6,647,831
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	65,698	15	84,374
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>53,288</u>	<u>39</u>	<u>726,178</u>
<u>INFORMATION</u>	<u>51</u>	<u>269</u>	<u>6,597,108</u>	<u>327</u>	<u>16,824,987</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>1,203,834</u>	<u>100</u>	<u>2,773,031</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>154</u>	<u>3,640,513</u>	<u>250</u>	<u>12,188,848</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>283</u>	<u>3,358,020</u>	<u>414</u>	<u>6,724,396</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>391</u>	<u>3,336,163</u>	<u>584</u>	<u>7,372,258</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>701,323</u>	<u>78</u>	<u>2,539,579</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>146</u>	<u>20,203,300</u>	<u>256</u>	<u>43,037,365</u>
ACCOMMODATIONS	721	20	4,282,430	30	6,400,309
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	126	15,920,870	226	36,637,056
<u>OTHER SERVICES</u>	<u>81</u>	<u>285</u>	<u>5,704,662</u>	<u>502</u>	<u>12,437,346</u>
REPAIR & MAINTENANCE	811	174	4,572,906	318	9,716,273
PERSONAL SERVICE	812	84	1,005,227	152	2,391,378
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	126,529	32	329,696
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>48,479</u>	<u>10</u>	<u>53,917</u>
TOTAL ALL INDUSTRIES		\$5,392	182,816,794	\$7,610	\$377,679,263

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections