

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2003	1ST QUARTER 2004	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,820</u>	<u>\$530,293,289</u>	<u>\$704,236,148</u>	<u>32.8%</u>
CROP & ANIMAL PRODUCTION	111,112	375	112,114,385	149,956,816	33.8
FORESTRY & LOGGING	113	789	309,991,837	436,287,947	40.7
FISHING & HUNTING	114	143	42,574,124	24,353,638	-42.8
AG & FORESTRY SUPPORT ACTIVITIES	115	513	65,612,943	93,637,747	42.7
<u>MINING</u>	<u>21</u>	<u>146</u>	<u>105,641,212</u>	<u>121,621,907</u>	<u>15.1</u>
OIL & GAS EXTRACTION	211	3	2,040,377	2,529,577	24
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	41	38,542,107	53,037,570	37.6
SAND & GRAVEL, QUARRYING	2123	102	65,058,728	66,054,760	1.5
<u>UTILITIES</u>	<u>22</u>	<u>616</u>	<u>2,269,725,583</u>	<u>2,572,313,644</u>	<u>13.3</u>
ELECTRIC POWER GENERATION & TRANS.	2211	89	1,728,658,332	1,929,156,481	11.6
NATURAL GAS DISTRIBUTION	2212	10	122,557,685	202,560,885	65.3
WATER & SEWER	2213	517	418,509,566	440,596,278	5.3
<u>CONSTRUCTION</u>	<u>23</u>	<u>30,175</u>	<u>5,821,068,174</u>	<u>6,245,127,606</u>	<u>7.3</u>
RESIDENTIAL BUILDING & REMODELING	2361	8,884	1,106,994,831	1,217,570,862	10
NONRESIDENTIAL BUILDING	2362	898	1,375,289,423	1,228,917,243	-10.6
HEAVY CONSTRUCTION & HIGHWAYS	237	1,330	645,013,392	746,740,594	15.8
SPECIAL TRADE CONTRACTORS	238	19,062	2,693,770,528	3,051,890,907	13.3
PLUMBING & HEATING	23822	2,313	572,655,720	650,332,395	13.6
PAINTING	23832	2,059	85,344,274	96,214,321	12.7
ELECTRICAL	23821	2,048	576,167,773	700,444,718	21.6
MASONRY/DRYWALL	23814, 23831	1,580	267,300,331	279,035,647	4.4
ROOFING	23816	770	132,097,519	146,045,905	10.6
OTHER CONTRACTORS	238 not listed above	10,292	1,060,204,911	1,179,817,921	11.3
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,505</u>	<u>19,405,651,347</u>	<u>20,691,315,064</u>	<u>6.6</u>
FOOD PRODUCTS	311	613	2,486,123,883	2,557,977,354	2.9
MILLING OF GRAINS	3112	13	54,036,760	54,722,570	1.3
FRUITS & VEGETABLES	3114	43	696,935,390	734,490,074	5.4
DAIRY PRODUCTS	3115	11	329,194,550	326,953,425	-0.7
MEAT PRODUCTS	3116	82	520,995,455	495,178,340	-5
SEAFOOD PRODUCTS	3117	59	390,783,869	496,136,797	27
BAKERY PRODUCTS	3118	271	182,585,523	180,645,521	-1.1
OTHER FOOD ITEMS	3111, 3113, 3119	134	311,592,336	269,850,627	-13.4
BEVERAGES	312	161	425,032,051	459,653,330	8.1
TEXTILES	313,314	212	150,314,570	159,803,145	6.3
APPAREL	315	115	61,007,823	62,296,725	2.1
LEATHER & ALLIED PRODUCTS	316	20	19,851,025	18,821,200	-5.2
LUMBER & WOOD PRODUCTS	321	485	1,393,581,490	1,479,109,725	6.1
SAWMILLS	3211	90	416,286,469	489,772,306	17.7
PLYWOOD & TRUSSES	3212	57	144,857,927	225,499,994	55.7
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	338	832,437,094	763,837,425	-8.2
PAPER PRODUCTS	322	91	1,245,651,722	1,224,203,611	-1.7
PULP & PAPER MILLS	3221	27	923,598,251	859,131,051	-7
OTHER PAPER PRODUCTS	3222	64	322,053,471	365,072,560	13.4
COMMERCIAL PRINTING	323	698	280,046,315	278,077,632	-0.7
PETROLEUM & COAL PRODUCTS	324	30	2,399,543,673	2,744,646,651	14.4
PETROLEUM REFINING	32411	8	2,326,549,463	2,662,270,178	14.4
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	72,994,210	82,376,473	12.9
CHEMICALS	325	220	521,105,601	570,115,332	9.4
CHEMICALS	3251	26	156,684,838	182,571,469	16.5
PESTICIDES & FERTILIZERS	3253	21	26,869,165	33,312,559	24
PHARMACEUTICALS	3254	40	81,260,492	92,308,087	13.6
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	133	256,291,106	261,923,217	2.2
PLASTICS & RUBBER PRODUCTS	326	166	343,862,151	379,093,358	10.2
NONMETALLIC MINERALS	327	225	394,595,324	451,820,620	14.5
PRIMARY METALS	331	121	439,897,753	505,614,870	14.9
IRON & STEEL MILLS	3311, 3312	47	84,082,160	123,989,431	47.5

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ALUMINUM SMELTING	3313	21	214,621,285	212,440,359	-1
OTHER NONFERROUS METALS	3314	10	16,663,834	15,887,216	-4.7
FOUNDRIES	3315	43	124,530,474	153,297,864	23.1
FABRICATED METAL PRODUCTS	332	936	557,418,308	619,403,786	11.1
MACHINERY	333	510	599,392,605	732,394,967	22.2
FARM & CONSTRUCTION IMPLEMENTS	3331	54	52,384,897	74,503,772	42.2
INDUSTRIAL MACHINERY	3332	75	136,372,447	154,646,627	13.4
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	381	410,635,261	503,244,568	22.6
COMPUTERS & ELECTRONICS	334	437	1,418,941,972	1,557,335,932	9.8
COMPUTER HARDWARE	3341	44	305,239,152	252,138,289	-17.4
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	47	71,731,924	73,537,150	2.5
AUDIO & VIDEO EQUIPMENT	3343	18	27,479,034	22,407,085	-18.5
SEMICONDUCTORS	3344	67	315,254,649	464,843,079	47.5
INSTRUMENTS	3345	154	635,751,670	688,707,302	8.3
SOFTWARE REPRODUCTION	334611	94	56,232,931	49,676,557	-11.7
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	13	7,252,612	6,026,470	-16.9
ELECTRICAL EQUIPMENT & APPLIANCES	335	111	166,869,691	138,052,468	-17.3
LIGHTING EQUIPMENT	3351	17	16,688,101	17,344,214	3.9
HOUSEHOLD APPLIANCES	3352	12	30,745,732	28,825,761	-6.2
OTHER ELECTRIC EQUIPMENT	3353, 3359	82	119,435,858	91,882,493	-23.1
TRANSPORTATION EQUIPMENT	336	505	5,672,141,930	5,778,185,095	1.9
MOTOR VEHICLES & PARTS	3361, 3362, 3363	115	194,501,756	260,462,337	33.9
AIRCRAFT, AEROSPACE & PARTS	3364	131	5,252,107,023	5,200,184,064	-1
SHIPS & BOATS	3366	233	209,113,812	292,281,243	39.8
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26	16,419,339	25,257,451	53.8
FURNITURE & RELATED PRODUCTS	337	731	260,034,598	292,803,287	12.6
OTHER MANUFACTURING	339	1,118	570,238,862	681,905,976	19.6
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,002</u>	<u>18,257,401,534</u>	<u>21,582,004,197</u>	<u>18.2</u>
DURABLE GOODS	423	7,251	9,954,779,076	12,047,395,283	21
MOTOR VEHICLES & PARTS	4231	564	2,049,545,960	3,400,163,624	65.9
FURNITURE & HOME FURNISHINGS	4232	321	216,289,495	250,442,333	15.8
LUMBER & CONSTRUCTION MATERIALS	4233	541	809,324,451	909,211,519	12.3
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,365	2,225,320,451	2,220,803,730	-0.2
ELECTRICAL EQUIPMENT	4236	935	1,213,630,515	1,458,875,079	20.2
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	449	496,240,706	472,753,554	-4.7
MACHINERY & EQUIPMENT	4238	1,720	1,564,257,419	1,791,648,923	14.5
OTHER DURABLE GOODS	4235, 4239	1,356	1,380,170,079	1,543,496,521	11.8
NONDURABLE GOODS:	424	4,455	8,194,771,049	9,403,911,327	14.8
PAPER & PAPER PRODUCTS	4241	273	399,547,950	397,634,471	-0.5
DRUGS & SUNDRIES	4242	216	1,430,659,486	1,615,765,219	12.9
APPAREL	4243	288	393,737,122	488,188,492	24
FOOD PRODUCTS	4244	1,236	3,142,268,161	3,612,452,931	15
FARM PRODUCTS	4245	74	103,677,317	140,940,672	35.9
CHEMICALS & PLASTICS	4246	332	527,948,623	613,741,764	16.3
PETROLEUM PRODUCTS	4247	169	390,532,192	454,226,305	16.3
OTHER NONDURABLE GOODS	4248, 4249	1,867	1,806,400,198	2,080,961,473	15.2
ELECTRONIC MARKETS, AGENTS, BROKERS	425	296	107,851,409	130,697,587	21.2
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>28,493</u>	<u>17,975,740,588</u>	<u>19,866,693,458</u>	<u>10.5</u>
MOTOR VEHICLES & PARTS	441	2,958	4,124,886,908	4,444,492,998	7.7
NEW & USED AUTO DEALERS	4411	1,410	3,334,066,355	3,523,216,490	5.7
RV, BOAT, MOTORCYCLE DEALERS	4412	528	340,253,019	419,585,827	23.3
AUTOMOTIVE PARTS & TIRES	4413	1,020	450,567,534	501,690,681	11.3
FURNITURE & HOME FURNISHINGS	442	1,458	565,462,291	764,069,431	35.1
ELECTRONICS & APPLIANCES	443	1,941	804,953,767	1,006,092,271	25
HOUSEHOLD APPLIANCES	443111	288	124,537,891	128,663,824	3.3
RADIO, TV & OTHER ELECTRONICS	443112	433	247,358,427	304,652,077	23.2
COMPUTERS & SOFTWARE	44312	1,179	415,017,354	554,502,868	33.6

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CAMERAS & PHOTO SUPPLY	44313	41	18,040,095	18,273,502	1.3
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,094	1,230,262,534	1,503,249,854	22.2
BUILDING MATERIALS	4441	1,458	1,095,717,673	1,343,540,438	22.6
LAWN & GARDEN SUPPLIES	4442	636	134,544,861	159,709,416	18.7
FOOD & BEVERAGES (OFF-PREMISES)	445	2,471	2,633,528,344	2,759,328,190	4.8
GROCERY & CONVENIENCE STORES	4451	1,764	2,506,283,287	2,609,433,019	4.1
OTHER FOOD STORES/SPECIALTY FOODS	4452	575	118,602,079	139,332,243	17.5
BEER, WINE AND LIQUOR STORES	4453	132	8,642,978	10,562,928	22.2
DRUG STORES & PERSONAL CARE STORES	446	1,149	926,966,219	988,641,154	6.7
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,595	1,315,713,273	1,402,028,279	6.6
APPAREL & ACCESSORIES	448	1,843	886,334,436	941,119,689	6.2
CLOTHING STORES	4481	1,198	724,881,889	732,428,356	1
SHOE STORES	4482	151	61,695,258	67,881,829	10
JEWELRY & LUGGAGE STORES	4483	494	99,757,289	140,809,504	41.2
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,983	514,769,256	570,348,322	10.8
SPORTING GOODS	45111	840	206,166,611	237,838,282	15.4
HOBBY & TOY STORES	45112	235	66,877,026	66,548,948	-0.5
SEWING SUPPLIES	45113	143	34,179,888	36,397,165	6.5
MUSICAL INSTRUMENTS	45114	135	34,586,667	37,137,225	7.4
BOOK, PERIODICAL & MUSIC STORES	45121	419	123,510,586	126,868,869	2.7
TAPES & CDs	45122	211	49,448,478	65,557,833	32.6
DEPARTMENT STORES	4521	24	692,698,417	680,541,965	-1.8
GENERAL MERCHANDISE STORES	4529	291	1,772,345,593	2,032,171,210	14.7
E-COMMERCE & MAIL ORDER	4541	520	784,655,502	925,503,954	18
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,166	1,723,164,048	1,849,106,141	7.3
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>3,776</u>	<u>1,488,874,483</u>	<u>1,661,822,311</u>	<u>11.6</u>
AIR TRANSPORTATION	481	47	11,577,266	13,841,645	19.6
RAILROADS	482	8	41,529,325	37,707,557	-9.2
WATER TRANSPORTATION	483	39	36,992,116	45,969,239	24.3
TRUCK TRANSPORTATION	484	2,162	667,600,366	718,669,961	7.6
TRANSIT & GROUND PASSENGER TRANSPORT	485	218	97,513,982	92,348,274	-5.3
PIPELINES	486	5	2,375,231	4,406,375	85.5
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	1,297	631,286,197	748,879,260	18.6
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>162</u>	<u>102,221,543</u>	<u>100,856,056</u>	<u>-1.3</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,767</u>	<u>3,206,730,561</u>	<u>3,357,257,578</u>	<u>4.7</u>
PUBLISHING (EXCEPT INTERNET)	511	665	705,151,317	783,778,422	11.2
NEWSPAPERS	51111	134	197,100,230	202,570,198	2.8
BOOKS & PERIODICALS	51112, 51113	283	86,515,973	86,900,844	0.4
SOFTWARE	5112	176	393,200,312	429,738,688	9.3
OTHER PUBLISHERS	51114, 51119	72	28,334,802	64,568,692	127.9
MOTION PICTURE PRODUCTION	512	495	165,605,064	143,043,684	-13.6
RADIO & TV BROADCASTING, CABLE TV	515	135	186,354,408	204,142,937	9.5
INTERNET PUBLISHING & BROADCASTING	516	9	659,897	939,730	42.4
TELEPHONE & TELECOMMUNICATIONS	517	671	1,792,064,064	1,884,822,009	5.2
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	698	320,351,923	302,001,347	-5.7
OTHER INFORMATION SERVICES	519	94	36,543,888	38,529,449	5.4
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,723</u>	<u>7,268,215,489</u>	<u>7,112,459,089</u>	<u>-2.1</u>
BANKS & CREDIT UNIONS	522	1,560	4,072,192,513	3,757,417,441	-7.7
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	890	493,153,686	632,987,909	28.4
INSURANCE AGENTS & BROKERS	524	2,240	1,295,932,672	1,272,524,363	-1.8
REAL ESTATE AGENTS & BROKERS	531	3,251	598,381,149	618,406,699	3.3
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,739	797,835,837	823,250,067	3.2
LESSORS OF NONFINANCIAL INTANGIBLES	533	43	10,719,632	7,872,610	-26.6
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>74,744</u>	<u>15,864,573,904</u>	<u>17,201,157,885</u>	<u>8.4</u>
LEGAL SERVICES	5411	3,973	753,116,453	785,550,715	4.3
ACCOUNTING SERVICES	5412	2,214	375,107,430	403,999,154	7.7
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	4,660	1,220,581,402	1,427,100,335	16.9

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,365	909,271,087	999,167,518	9.9
CONSULTING SERVICES	5416	3,924	617,887,278	738,889,562	19.6
ADVERTISING & PUBLIC RELATIONS	5418	859	196,679,959	225,478,686	14.6
OTHER PROFESSIONAL SERVICES	5417, 5419	2,620	616,722,493	665,493,370	7.9
MANAGEMENT SERVICES	55	22	1,227,386	22,733,770	1752.2
ADMINISTRATIVE & SUPPORT SERVICES	561	10,413	1,707,362,244	1,924,561,023	12.7
EMPLOYMENT SERVICES	5613	465	203,956,379	275,908,325	35.3
TRAVEL SERVICES	5615	327	165,150,417	190,247,652	15.2
INVESTIGATION & SECURITY SERVICES	5616	508	130,214,859	125,676,853	-3.5
BUILDING SERVICES & JANITORIAL	5617	3,417	881,366,246	974,553,983	10.6
OTHER	5611, 5612, 5614, 5619	5,696	326,674,343	358,174,210	9.6
WASTE TREATMENT/ COLLECTION	562	447	618,840,088	628,449,888	1.6
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,434	240,975,336	257,469,658	6.8
HEALTH SERVICES	62	11,842	4,584,932,447	4,775,961,647	4.2
PHYSICIANS	6211	3,027	1,097,332,131	1,191,133,750	8.5
DENTISTS	6212	2,887	582,250,688	601,700,962	3.3
OTHER PRACTITIONERS	6213	3,781	326,055,481	360,412,562	10.5
HOSPITALS	622	134	1,391,682,589	1,494,674,057	7.4
NURSING & RETIREMENT HOMES	623	375	246,993,941	262,168,281	6.1
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	716	823,838,986	742,549,126	-9.9
SOCIAL SERVICES & DAY CARE	624	922	116,778,631	123,322,909	5.6
ARTS, ENTERTAINMENT, & RECREATION	71	2,292	464,309,869	515,218,912	11
PERFORMING ARTS, SPECTATOR SPORTS	711	881	122,031,561	152,791,018	25.2
MUSEUMS, HISTORICAL SITES, ETC.	712	56	11,519,286	11,197,376	-2.8
AMUSEMENT, GAMBLING, RECREATION	713	1,355	330,759,022	351,230,518	6.2
ACCOMMODATIONS	721	1,560	322,976,217	351,513,174	8.8
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	10,187	1,800,520,563	1,946,616,568	8.1
DRINKING PLACES	7224	1,047	122,046,579	121,142,133	-0.7
AUTO REPAIR & SERVICES	8111	4,879	490,994,577	521,010,888	6.1
OTHER REPAIR SERVICES	8112, 8113, 8114	3,153	263,072,517	254,723,699	-3.2
PERSONAL SERVICES	812	5,643	424,981,967	457,041,242	7.5
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	2,849	123,773,972	134,337,584	8.5
LAUNDRY & DRY CLEANING	8123	900	86,390,468	88,190,858	2.1
OTHER PERSONAL SERVICES	8122, 8129	1,894	214,817,527	234,512,800	9.2
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	663	98,857,762	103,092,217	4.3
PUBLIC ADMINISTRATION, OTHER	92,00	547	34,110,250	75,943,726	122.6
TOTAL ALL INDUSTRIES		171,929	\$92,296,137,707	\$101,216,864,943	9.7%