

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	CURRENT UNITS	3RD QUARTER 2003	3RD QUARTER 2004	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,972</u>	<u>\$660,965,501</u>	<u>\$849,170,217</u>	<u>28.5%</u>
CROP & ANIMAL PRODUCTION	111,112	429	126,642,537	174,076,363	37.5
FORESTRY & LOGGING	113	847	405,422,555	530,865,694	30.9
FISHING & HUNTING	114	141	30,252,637	29,648,220	-2
AG & FORESTRY SUPPORT ACTIVITIES	115	555	98,647,772	114,579,940	16.2
<u>MINING</u>	<u>21</u>	<u>162</u>	<u>148,921,297</u>	<u>172,017,155</u>	<u>15.5</u>
OIL & GAS EXTRACTION	211	3	1,116,443	1,200,635	7.5
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	45	54,902,088	74,015,620	34.8
SAND & GRAVEL, QUARRYING	2123	114	92,902,766	96,800,900	4.2
<u>UTILITIES</u>	<u>22</u>	<u>620</u>	<u>2,041,478,314</u>	<u>2,296,638,619</u>	<u>12.5</u>
ELECTRIC POWER GENERATION & TRANS.	2211	88	1,439,413,044	1,522,734,630	5.8
NATURAL GAS DISTRIBUTION	2212	12	53,978,365	202,509,730	275.2
WATER & SEWER	2213	520	548,086,905	571,394,259	4.3
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,097</u>	<u>7,557,738,253</u>	<u>8,347,955,358</u>	<u>10.5</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,323	1,425,718,773	1,688,409,176	18.4
NONRESIDENTIAL BUILDING	2362	915	1,497,459,213	1,469,932,532	-1.8
HEAVY CONSTRUCTION & HIGHWAYS	237	1,395	1,162,426,198	1,312,281,947	12.9
SPECIAL TRADE CONTRACTORS	238	20,462	3,472,133,760	3,877,304,454	11.7
PLUMBING & HEATING	23822	2,385	706,192,466	785,488,667	11.2
PAINTING	23832	2,438	145,778,059	153,316,300	5.2
ELECTRICAL	23821	2,106	653,812,444	612,826,352	-6.3
MASONRY/DRYWALL	23814, 23831	1,609	299,299,310	349,692,276	16.8
ROOFING	23816	800	211,034,211	235,561,587	11.6
OTHER CONTRACTORS	238 not listed above	11,124	1,456,017,270	1,740,419,272	19.5
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,741</u>	<u>21,390,392,498</u>	<u>24,044,895,238</u>	<u>12.4</u>
FOOD PRODUCTS	311	635	2,633,576,403	2,587,368,872	-1.8
MILLING OF GRAINS	3112	12	56,670,811	58,542,573	3.3
FRUITS & VEGETABLES	3114	45	659,522,926	818,195,973	24.1
DAIRY PRODUCTS	3115	11	380,495,753	400,713,621	5.3
MEAT PRODUCTS	3116	81	579,331,261	358,257,545	-38.2
SEAFOOD PRODUCTS	3117	56	394,469,160	475,187,643	20.5
BAKERY PRODUCTS	3118	284	203,234,434	178,629,735	-12.1
OTHER FOOD ITEMS	3111, 3113, 3119	146	359,852,058	297,841,782	-17.2
BEVERAGES	312	166	546,228,647	540,253,303	-1.1
TEXTILES	313,314	215	158,767,777	212,525,315	33.9
APPAREL	315	113	91,204,476	118,107,284	29.5
LEATHER & ALLIED PRODUCTS	316	19	15,798,339	14,600,009	-7.6
LUMBER & WOOD PRODUCTS	321	510	1,616,661,148	1,974,484,789	22.1
SAWMILLS	3211	98	511,269,059	706,856,002	38.3
PLYWOOD & TRUSSES	3212	55	198,985,879	283,463,381	42.5
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	357	906,406,210	984,165,406	8.6
PAPER PRODUCTS	322	93	1,274,684,478	1,392,981,825	9.3
PULP & PAPER MILLS	3221	27	905,875,039	936,868,727	3.4
OTHER PAPER PRODUCTS	3222	66	368,809,439	456,113,098	23.7
COMMERCIAL PRINTING	323	721	280,411,749	326,054,346	16.3
PETROLEUM & COAL PRODUCTS	324	31	2,735,815,401	3,500,622,830	28
PETROLEUM REFINING	32411	9	2,621,670,679	3,375,322,470	28.7
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	114,144,722	125,300,360	9.8
CHEMICALS	325	223	533,570,785	596,409,883	11.8
CHEMICALS	3251	27	137,676,156	171,005,039	24.2
PESTICIDES & FERTILIZERS	3253	22	20,715,866	26,123,294	26.1
PHARMACEUTICALS	3254	38	87,031,495	95,816,531	10.1
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	136	288,147,268	303,465,019	5.3
PLASTICS & RUBBER PRODUCTS	326	172	402,691,478	481,803,257	19.6
NONMETALLIC MINERALS	327	237	607,315,040	618,873,597	1.9
PRIMARY METALS	331	127	428,712,668	589,990,326	37.6
IRON & STEEL MILLS	3311, 3312	53	95,142,080	158,146,592	66.2

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ALUMINUM SMELTING	3313	20	190,432,301	250,084,042	31.3
OTHER NONFERROUS METALS	3314	9	15,911,935	20,470,358	28.6
FOUNDRIES	3315	45	127,226,352	161,289,334	26.8
FABRICATED METAL PRODUCTS	332	959	687,345,532	845,971,071	23.1
MACHINERY	333	522	639,476,548	826,417,275	29.2
FARM & CONSTRUCTION IMPLEMENTS	3331	55	66,414,704	66,394,885	0
INDUSTRIAL MACHINERY	3332	83	125,888,544	156,874,925	24.6
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	384	447,173,300	603,147,465	34.9
COMPUTERS & ELECTRONICS	334	445	1,531,767,948	1,850,685,614	20.8
COMPUTER HARDWARE	3341	47	322,347,481	333,825,577	3.6
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	45	72,123,338	91,481,167	26.8
AUDIO & VIDEO EQUIPMENT	3343	20	29,755,032	29,161,780	-2
SEMICONDUCTORS	3344	66	393,299,300	551,376,349	40.2
INSTRUMENTS	3345	156	659,558,773	794,358,952	20.4
SOFTWARE REPRODUCTION	334611	98	47,944,247	45,710,803	-4.7
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	13	6,739,777	4,770,986	-29.2
ELECTRICAL EQUIPMENT & APPLIANCES	335	112	170,629,306	184,697,709	8.2
LIGHTING EQUIPMENT	3351	20	19,246,642	25,436,474	32.2
HOUSEHOLD APPLIANCES	3352	12	62,495,791	45,975,796	-26.4
OTHER ELECTRIC EQUIPMENT	3353, 3359	80	88,886,873	113,285,439	27.4
TRANSPORTATION EQUIPMENT	336	502	6,083,676,265	6,312,300,106	3.8
MOTOR VEHICLES & PARTS	3361, 3362, 3363	112	227,302,119	336,876,275	48.2
AIRCRAFT, AEROSPACE & PARTS	3364	129	5,604,818,113	5,653,424,047	0.9
SHIPS & BOATS	3366	235	229,183,132	284,528,433	24.1
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26	22,372,901	37,471,351	67.5
FURNITURE & RELATED PRODUCTS	337	746	311,600,098	321,226,828	3.1
OTHER MANUFACTURING	339	1,193	640,458,412	749,520,999	17
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,265</u>	<u>20,286,815,645</u>	<u>23,581,730,328</u>	<u>16.2</u>
DURABLE GOODS	423	7,268	10,787,528,332	12,908,433,336	19.7
MOTOR VEHICLES & PARTS	4231	560	2,149,528,176	2,548,065,667	18.5
FURNITURE & HOME FURNISHINGS	4232	331	250,741,143	275,558,646	9.9
LUMBER & CONSTRUCTION MATERIALS	4233	550	976,434,925	1,258,270,027	28.9
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,374	2,178,244,689	2,438,718,838	12
ELECTRICAL EQUIPMENT	4236	927	1,408,503,222	1,563,731,039	11
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	444	516,948,786	575,816,410	11.4
MACHINERY & EQUIPMENT	4238	1,712	1,661,094,006	1,878,432,665	13.1
OTHER DURABLE GOODS	4235, 4239	1,370	1,646,033,385	2,369,840,044	44
NONDURABLE GOODS:	424	4,692	9,378,997,377	10,471,788,277	11.7
PAPER & PAPER PRODUCTS	4241	274	426,127,579	429,928,061	0.9
DRUGS & SUNDRIES	4242	223	1,601,355,976	1,692,157,715	5.7
APPAREL	4243	296	439,062,872	463,126,397	5.5
FOOD PRODUCTS	4244	1,293	3,546,340,968	4,070,197,054	14.8
FARM PRODUCTS	4245	77	116,439,341	115,002,920	-1.2
CHEMICALS & PLASTICS	4246	331	616,826,381	665,665,435	7.9
PETROLEUM PRODUCTS	4247	164	486,024,653	574,120,328	18.1
OTHER NONDURABLE GOODS	4248, 4249	2,034	2,146,819,607	2,461,590,367	14.7
ELECTRONIC MARKETS, AGENTS, BROKERS	425	304	120,289,936	201,425,910	67.5
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,151</u>	<u>21,189,498,364</u>	<u>23,130,452,712</u>	<u>9.2</u>
MOTOR VEHICLES & PARTS	441	3,033	4,922,581,322	5,103,218,079	3.7
NEW & USED AUTO DEALERS	4411	1,436	3,898,527,158	3,991,925,488	2.4
RV, BOAT, MOTORCYCLE DEALERS	4412	556	494,511,032	556,658,043	12.6
AUTOMOTIVE PARTS & TIRES	4413	1,041	529,543,132	554,634,548	4.7
FURNITURE & HOME FURNISHINGS	442	1,505	634,729,106	869,032,020	36.9
ELECTRONICS & APPLIANCES	443	1,955	923,890,951	1,166,535,527	26.3
HOUSEHOLD APPLIANCES	443111	283	138,246,628	152,430,021	10.3
RADIO, TV & OTHER ELECTRONICS	443112	438	285,678,811	400,805,026	40.3
COMPUTERS & SOFTWARE	44312	1,193	475,592,265	589,970,949	24

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CAMERAS & PHOTO SUPPLY	44313	41	24,373,247	23,329,531	-4.3
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,130	1,678,658,652	1,975,446,773	17.7
BUILDING MATERIALS	4441	1,453	1,522,510,741	1,801,347,842	18.3
LAWN & GARDEN SUPPLIES	4442	677	156,147,911	174,098,931	11.5
FOOD & BEVERAGES (OFF-PREMISES)	445	2,604	2,945,988,329	2,919,397,145	-0.9
GROCERY & CONVENIENCE STORES	4451	1,815	2,782,704,846	2,783,685,960	0
OTHER FOOD STORES/SPECIALTY FOODS	4452	647	152,947,788	123,862,796	-19
BEER, WINE AND LIQUOR STORES	4453	142	10,335,695	11,848,389	14.6
DRUG STORES & PERSONAL CARE STORES	446	1,181	977,575,498	1,035,325,176	5.9
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,612	1,596,074,474	1,850,191,973	15.9
APPAREL & ACCESSORIES	448	1,903	1,083,183,900	1,155,003,919	6.6
CLOTHING STORES	4481	1,228	872,468,226	924,072,819	5.9
SHOE STORES	4482	153	81,059,273	82,493,548	1.8
JEWELRY & LUGGAGE STORES	4483	522	129,656,401	148,437,552	14.5
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,977	594,513,486	619,437,224	4.2
SPORTING GOODS	45111	834	261,006,940	287,918,010	10.3
HOBBY & TOY STORES	45112	251	74,205,896	69,351,024	-6.5
SEWING SUPPLIES	45113	141	33,920,836	36,502,480	7.6
MUSICAL INSTRUMENTS	45114	135	38,085,109	39,542,395	3.8
BOOK, PERIODICAL & MUSIC STORES	45121	413	127,421,702	127,698,778	0.2
TAPES & CDs	45122	203	59,873,003	58,424,537	-2.4
DEPARTMENT STORES	4521	24	815,997,338	788,343,210	-3.4
GENERAL MERCHANDISE STORES	4529	293	2,329,647,865	2,767,976,361	18.8
E-COMMERCE & MAIL ORDER	4541	582	776,827,575	895,857,736	15.3
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,352	1,909,829,868	1,984,687,569	3.9
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,082</u>	<u>1,981,574,639</u>	<u>2,125,063,896</u>	<u>7.2</u>
AIR TRANSPORTATION	481	56	15,539,197	19,120,654	23
RAILROADS	482	10	34,804,989	48,048,647	38.1
WATER TRANSPORTATION	483	43	55,048,033	64,538,544	17.2
TRUCK TRANSPORTATION	484	2,350	782,560,062	1,073,041,685	37.1
TRANSIT & GROUND PASSENGER TRANSPORT	485	237	86,318,111	94,344,691	9.3
PIPELINES	486	4	2,889,923	4,824,347	66.9
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	1,382	1,004,414,324	821,145,328	-18.2
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>175</u>	<u>112,051,497</u>	<u>111,596,837</u>	<u>-0.4</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,941</u>	<u>3,435,816,188</u>	<u>3,520,313,750</u>	<u>2.5</u>
PUBLISHING (EXCEPT INTERNET)	511	686	736,409,764	809,863,365	10
NEWSPAPERS	51111	133	207,467,384	229,084,684	10.4
BOOKS & PERIODICALS	51112, 51113	293	97,168,408	91,016,999	-6.3
SOFTWARE	5112	186	385,664,721	431,201,529	11.8
OTHER PUBLISHERS	51114, 51119	74	46,109,251	58,560,153	27
MOTION PICTURE PRODUCTION	512	535	147,982,672	179,572,090	21.3
RADIO & TV BROADCASTING, CABLE TV	515	135	219,863,348	248,110,924	12.8
INTERNET PUBLISHING & BROADCASTING	516	11	424,043	864,432	103.9
TELEPHONE & TELECOMMUNICATIONS	517	688	1,921,033,222	1,890,453,723	-1.6
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	787	372,475,601	334,978,515	-10.1
OTHER INFORMATION SERVICES	519	99	37,627,538	56,470,701	50.1
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,253</u>	<u>7,704,760,342</u>	<u>6,756,358,019</u>	<u>-12.3</u>
BANKS & CREDIT UNIONS	522	1,685	4,074,840,260	2,864,641,709	-29.7
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	912	556,372,248	577,604,887	3.8
INSURANCE AGENTS & BROKERS	524	2,301	1,332,157,133	1,440,053,427	8.1
REAL ESTATE AGENTS & BROKERS	531	3,482	799,311,339	905,048,481	13.2
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,830	934,662,517	960,171,657	2.7
LESSORS OF NONFINANCIAL INTANGIBLES	533	43	7,416,845	8,837,858	19.2
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>78,377</u>	<u>17,396,903,190</u>	<u>19,092,761,774</u>	<u>9.7</u>
LEGAL SERVICES	5411	4,059	807,424,008	825,798,538	2.3
ACCOUNTING SERVICES	5412	2,253	269,126,164	305,310,174	13.4
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	4,958	1,238,664,208	1,608,612,266	29.9

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,363	983,902,615	1,064,897,476	8.2
CONSULTING SERVICES	5416	4,301	692,499,861	794,255,624	14.7
ADVERTISING & PUBLIC RELATIONS	5418	889	218,276,083	252,225,136	15.6
OTHER PROFESSIONAL SERVICES	5417, 5419	2,904	670,335,551	775,305,181	15.7
MANAGEMENT SERVICES	55	28	18,040,153	25,432,590	41
ADMINISTRATIVE & SUPPORT SERVICES	561	11,153	1,968,463,795	2,293,033,451	16.5
EMPLOYMENT SERVICES	5613	492	265,992,254	353,533,817	32.9
TRAVEL SERVICES	5615	348	195,807,120	248,707,652	27
INVESTIGATION & SECURITY SERVICES	5616	525	128,182,255	142,253,663	11
BUILDING SERVICES & JANITORIAL	5617	3,560	951,783,883	1,075,824,109	13
OTHER	5611, 5612, 5614, 5619	6,228	426,698,283	472,714,210	10.8
WASTE TREATMENT/ COLLECTION	562	469	639,575,895	725,757,738	13.5
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,487	255,075,507	276,963,069	8.6
HEALTH SERVICES	62	12,210	4,798,282,301	5,019,979,993	4.6
PHYSICIANS	6211	3,072	1,140,146,130	1,259,821,655	10.5
DENTISTS	6212	2,922	576,528,038	605,395,180	5
OTHER PRACTITIONERS	6213	3,886	341,002,829	375,186,067	10
HOSPITALS	622	138	1,499,829,768	1,558,971,330	3.9
NURSING & RETIREMENT HOMES	623	408	262,415,251	307,394,320	17.1
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	781	859,164,077	775,116,135	-9.8
SOCIAL SERVICES & DAY CARE	624	1,003	119,196,208	138,095,306	15.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,533	642,996,373	642,091,403	-0.1
PERFORMING ARTS, SPECTATOR SPORTS	711	1,022	259,322,986	261,664,275	0.9
MUSEUMS, HISTORICAL SITES, ETC.	712	57	22,820,565	21,163,941	-7.3
AMUSEMENT, GAMBLING, RECREATION	713	1,454	360,852,822	359,263,187	-0.4
ACCOMMODATIONS	721	1,669	545,532,980	528,974,291	-3
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	10,726	2,109,102,216	2,325,827,625	10.3
DRINKING PLACES	7224	1,035	122,671,316	129,506,221	5.6
AUTO REPAIR & SERVICES	8111	5,004	537,050,444	556,610,833	3.6
OTHER REPAIR SERVICES	8112, 8113, 8114	3,334	273,461,228	284,322,182	4
PERSONAL SERVICES	812	6,058	452,111,690	478,848,730	5.9
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,071	132,742,231	145,294,448	9.5
LAUNDRY & DRY CLEANING	8123	913	88,440,885	90,640,301	2.5
OTHER PERSONAL SERVICES	8122, 8129	2,074	230,928,574	242,913,981	5.2
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	681	97,797,087	102,318,628	4.6
PUBLIC ADMINISTRATION, OTHER	92,00	263	56,513,715	76,690,625	35.7
TOTAL ALL INDUSTRIES		180,836	\$103,906,919,244	\$114,028,953,903	9.7%