

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>441</u>	<u>\$54,202,381</u>	<u>961</u>	<u>\$175,824,621</u>
MOTOR VEHICLES & PARTS	441	28	19,004,424	80	81,633,924
NEW & USED AUTO DEALERS	4411	10	14,652,331	37	72,489,203
RV, BOAT, MOTORCYCLE DEALERS	4412	4	8,927	9	4,894,853
AUTOMOTIVE PARTS & TIRE	4413	14	4,343,166	34	4,249,868
FURNITURE & HOME FURNISHING	442	16	1,409,811	59	4,843,801
ELECTRONICS & APPLIANCES	443	51	847,176	120	5,984,437
APPLIANCES, TV & OTHER ELECTRONICS	44311	17	532,992	53	1,004,025
COMPUTERS & SOFTWARE	44312	34	314,184	64	4,732,189
CAMERA & PHOTO SUPPLIES	44313	-	-	3	248,223
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	2,024,503	80	10,809,494
BUILDING MATERIALS	4441	23	1,740,539	66	9,733,932
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	283,964	14	1,075,562
FOOD & BEVERAGE STORES	445	21	4,568,074	32	7,343,273
GROCERY & CONVENIENCE STORES	4451	13	4,384,742	24	7,044,259
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	183,332	8	299,014
DRUG/HEALTH STORES	446	26	1,277,433	55	2,400,605
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	882,858	18	6,340,921
APPAREL & ACCESSORIES	448	30	2,488,244	77	19,209,327
CLOTHING & SHOE STORES	4481, 4482	22	1,778,298	64	18,524,367
JEWELRY & LUGGAGE STORES	4483	8	709,946	13	684,960
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	1,303,293	55	2,235,785
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	637,220	29	1,724,969
BOOK/PERIODICAL/MUSIC STORE	4512	16	666,073	26	510,816
GENERAL MERCHANDISE STORES	452	8	16,466,482	12	24,124,459
DEPARTMENT STORES	4521	3	3,753,885	3	1,679,374
GENERAL MERCHANDISE STORES	4529	5	12,712,597	9	22,445,085
E-COMMERCE & MAIL ORDER	4541	34	53,696	42	1,711,923
MISCELLANEOUS RETAILERS	453, 4542, 4543	160	3,876,387	331	9,186,672
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>21,429</u>	<u>10</u>	<u>54,914</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>17,488</u>	<u>3</u>	<u>202,013</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>194</u>	<u>7,295,328</u>	<u>1,163</u>	<u>58,419,541</u>
CONSTRUCTION OF BUILDINGS	236	54	4,557,024	230	36,334,479
HEAVY CONSTRUCTION & HIGHWAYS	237	9	62,285	55	4,034,346
SPECIAL TRADE CONTRACTORS	238	131	2,676,019	878	18,050,716
<u>MANUFACTURING</u>	<u>31-33</u>	<u>64</u>	<u>1,114,537</u>	<u>195</u>	<u>7,556,125</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>369</u>	<u>4,791,999</u>	<u>771</u>	<u>56,652,814</u>
DURABLE GOODS	423	275	4,068,104	584	49,148,051
NONDURABLE GOODS	424	94	723,895	178	7,207,769
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	296,994
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>120,644</u>	<u>24</u>	<u>416,125</u>
<u>INFORMATION</u>	<u>51</u>	<u>133</u>	<u>2,177,853</u>	<u>213</u>	<u>11,170,277</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>457,413</u>	<u>84</u>	<u>2,989,688</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>1,320,878</u>	<u>202</u>	<u>7,296,309</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>71</u>	<u>1,085,547</u>	<u>164</u>	<u>3,454,778</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>124</u>	<u>958,282</u>	<u>420</u>	<u>5,864,537</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>281,444</u>	<u>22</u>	<u>1,572,112</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>72</u>	<u>6,657,240</u>	<u>148</u>	<u>18,292,886</u>
ACCOMMODATIONS	721	9	605,325	9	1,203,791
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	6,051,915	139	17,089,095
<u>OTHER SERVICES</u>	<u>81</u>	<u>95</u>	<u>2,431,678</u>	<u>334</u>	<u>12,737,711</u>
REPAIR & MAINTENANCE	811	58	1,773,882	256	11,181,184
PERSONAL SERVICE	812	31	460,707	70	1,401,776
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	197,089	8	154,751
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>32,163</u>	<u>8</u>	<u>916,057</u>
TOTAL ALL INDUSTRIES		1,731	\$82,966,304	4,722	\$363,420,508

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	1,780	\$498,075,784	1,175	\$209,585,083
MOTOR VEHICLES & PARTS	441	94	184,985,487	75	47,829,022
NEW & USED AUTO DEALERS	4411	46	173,476,734	23	37,842,232
RV, BOAT, MOTORCYCLE DEALERS	4412	11	6,104,326	23	3,494,752
AUTOMOTIVE PARTS & TIRE	4413	37	5,404,427	29	6,492,038
FURNITURE & HOME FURNISHING	442	158	23,414,634	57	6,338,413
ELECTRONICS & APPLIANCES	443	254	59,769,876	158	12,275,337
APPLIANCES, TV & OTHER ELECTRONICS	44311	64	33,188,347	49	10,169,592
COMPUTERS & SOFTWARE	44312	186	24,362,332	105	1,918,101
CAMERA & PHOTO SUPPLIES	44313	4	2,219,197	4	187,644
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	24,575,506	82	28,551,257
BUILDING MATERIALS	4441	93	23,270,410	67	28,008,256
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,305,096	15	543,001
FOOD & BEVERAGE STORES	445	62	17,147,365	35	12,575,625
GROCERY & CONVENIENCE STORES	4451	37	16,576,506	23	12,499,345
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	570,859	12	76,280
DRUG/HEALTH STORES	446	105	12,512,310	67	4,754,632
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	7,451,649	34	3,294,175
APPAREL & ACCESSORIES	448	147	74,445,616	89	14,619,889
CLOTHING & SHOE STORES	4481, 4482	109	63,052,947	69	13,076,713
JEWELRY & LUGGAGE STORES	4483	38	11,392,669	20	1,543,176
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	24,871,185	99	11,212,381
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	15,906,128	55	8,035,923
BOOK/PERIODICAL/MUSIC STORE	4512	50	8,965,057	44	3,176,458
GENERAL MERCHANDISE STORES	452	13	35,187,520	23	52,510,760
DEPARTMENT STORES	4521	7	29,777,419	5	18,323,119
GENERAL MERCHANDISE STORES	4529	6	5,410,101	18	34,187,641
E-COMMERCE & MAIL ORDER	4541	63	2,345,796	52	649,392
MISCELLANEOUS RETAILERS	453, 4542, 4543	607	31,368,840	404	14,974,200
AGRICULTURE, FORESTRY, FISHING	11	22	152,114	10	33,080
MINING	21	5	45,485	D	D
UTILITIES	22	7	801,895	5	23,551
CONSTRUCTION	23	2,606	99,933,013	896	52,340,732
CONSTRUCTION OF BUILDINGS	236	686	59,366,358	260	27,587,393
HEAVY CONSTRUCTION & HIGHWAYS	237	100	8,662,298	44	5,672,154
SPECIAL TRADE CONTRACTORS	238	1,820	31,904,357	592	19,081,185
MANUFACTURING	31-33	310	13,112,090	205	5,522,318
WHOLESALE TRADE	42	982	67,101,318	814	23,683,499
DURABLE GOODS	423	738	60,484,144	620	19,021,508
NONDURABLE GOODS	424	235	6,486,549	188	4,640,794
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	130,625	6	21,197
TRANSPORTATION & WAREHOUSING	48-49	41	495,612	34	2,512,304
INFORMATION	51	342	43,422,335	240	13,107,289
FINANCE, INSURANCE	52	130	11,769,732	93	4,578,107
REAL ESTATE, RENTAL/LEASING	53	349	23,536,503	245	8,171,286
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	495	32,457,854	219	4,861,023
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,013	25,322,775	408	10,997,189
ARTS, ENTERTAINMENT & RECREATION	71	74	15,650,664	46	2,532,564
ACCOMMODATIONS & FOOD SERVICES	72	336	78,637,638	280	38,460,358
ACCOMMODATIONS	721	23	22,124,001	27	3,946,446
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	313	56,513,637	253	34,513,912
OTHER SERVICES	81	548	30,461,582	339	12,777,939
REPAIR & MAINTENANCE	811	341	20,738,171	216	9,866,763
PERSONAL SERVICE	812	190	9,001,388	111	2,789,839
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	722,023	12	121,337
PUBLIC ADMINISTRATION, OTHER	92.00	22	999,927	15	627,651
TOTAL ALL INDUSTRIES		9,062	\$941,976,321	5,024	\$389,813,973

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>718</u>	<u>\$90,645,497</u>	<u>418</u>	<u>\$8,630,905</u>
MOTOR VEHICLES & PARTS	441	57	58,876,689	23	1,845,829
NEW & USED AUTO DEALERS	4411	25	55,110,307	6	481,002
RV, BOAT, MOTORCYCLE DEALERS	4412	7	608,213	D	D
AUTOMOTIVE PARTS & TIRE	4413	25	3,158,169	17	1,364,827
FURNITURE & HOME FURNISHING	442	35	2,938,459	22	328,716
ELECTRONICS & APPLIANCES	443	79	2,458,543	47	577,442
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	2,247,290	15	319,490
COMPUTERS & SOFTWARE	44312	46	211,253	32	257,952
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	4,491,233	50	2,456,382
BUILDING MATERIALS	4441	43	4,458,085	41	2,075,311
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	33,148	9	381,071
FOOD & BEVERAGE STORES	445	36	6,373,967	10	1,158,153
GROCERY & CONVENIENCE STORES	4451	25	6,358,903	5	1,139,005
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	15,064	5	19,148
DRUG/HEALTH STORES	446	51	2,082,343	23	387,014
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	1,555,079	3	412,438
APPAREL & ACCESSORIES	448	27	835,074	23	152,562
CLOTHING & SHOE STORES	4481, 4482	21	507,820	19	72,403
JEWELRY & LUGGAGE STORES	4483	6	327,254	4	80,159
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	2,087,509	21	72,994
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	760,414	9	49,765
BOOK/PERIODICAL/MUSIC STORE	4512	20	1,327,095	12	23,229
GENERAL MERCHANDISE STORES	452	10	2,298,991	D	D
DEPARTMENT STORES	4521	3	604,881	D	D
GENERAL MERCHANDISE STORES	4529	7	1,694,110	D	D
E-COMMERCE & MAIL ORDER	4541	43	454,747	36	132,130
MISCELLANEOUS RETAILERS	453, 4542, 4543	268	6,192,863	160	1,107,245
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>89,046</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>547</u>	<u>25,677,099</u>	<u>538</u>	<u>8,980,858</u>
CONSTRUCTION OF BUILDINGS	236	121	16,478,039	89	4,077,672
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,206,184	22	210,427
SPECIAL TRADE CONTRACTORS	238	405	7,992,876	427	4,692,759
<u>MANUFACTURING</u>	<u>31-33</u>	<u>112</u>	<u>2,230,316</u>	<u>62</u>	<u>759,444</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>558</u>	<u>7,785,131</u>	<u>379</u>	<u>2,095,069</u>
DURABLE GOODS	423	424	5,861,419	284	1,598,595
NONDURABLE GOODS	424	130	1,921,292	90	495,614
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	2,420	5	860
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>1,159,321</u>	<u>9</u>	<u>213,179</u>
<u>INFORMATION</u>	<u>51</u>	<u>187</u>	<u>6,523,962</u>	<u>139</u>	<u>2,338,136</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,324,407</u>	<u>49</u>	<u>689,439</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>176</u>	<u>4,763,245</u>	<u>104</u>	<u>1,117,086</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>124</u>	<u>1,124,880</u>	<u>64</u>	<u>467,950</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>252</u>	<u>3,122,129</u>	<u>151</u>	<u>609,974</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>346,996</u>	<u>7</u>	<u>798,801</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>110</u>	<u>14,407,428</u>	<u>31</u>	<u>2,289,625</u>
ACCOMMODATIONS	721	9	1,627,695	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	12,779,733	31	2,289,625
<u>OTHER SERVICES</u>	<u>81</u>	<u>187</u>	<u>6,001,023</u>	<u>82</u>	<u>589,707</u>
REPAIR & MAINTENANCE	811	125	4,692,332	54	253,178
PERSONAL SERVICE	812	53	1,204,267	28	336,529
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	104,424	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>632,290</u>	<u>10</u>	<u>69,740</u>
TOTAL ALL INDUSTRIES		3,081	\$165,832,770	2,043	\$29,649,913

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>476</u>	<u>\$26,763,970</u>	<u>456</u>	<u>\$47,905,491</u>
MOTOR VEHICLES & PARTS	441	42	7,869,890	36	13,094,143
NEW & USED AUTO DEALERS	4411	20	3,938,648	12	10,722,550
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,247,764	4	340,034
AUTOMOTIVE PARTS & TIRE	4413	19	2,683,478	20	2,031,559
FURNITURE & HOME FURNISHING	442	23	1,258,081	19	1,367,910
ELECTRONICS & APPLIANCES	443	53	1,195,551	49	873,693
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	866,136	19	646,181
COMPUTERS & SOFTWARE	44312	32	279,277	30	227,512
CAMERA & PHOTO SUPPLIES	44313	3	50,138	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	18	1,538,664	35	1,838,556
BUILDING MATERIALS	4441	13	1,245,047	29	1,543,619
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	293,617	6	294,937
FOOD & BEVERAGE STORES	445	19	3,000,135	11	2,227,290
GROCERY & CONVENIENCE STORES	4451	12	2,861,621	6	2,217,206
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	138,514	5	10,084
DRUG/HEALTH STORES	446	31	1,084,892	25	560,341
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	952,875	12	1,354,188
APPAREL & ACCESSORIES	448	39	3,161,753	23	804,517
CLOTHING & SHOE STORES	4481, 4482	31	2,903,161	19	603,934
JEWELRY & LUGGAGE STORES	4483	8	258,592	4	200,583
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	623,586	26	844,657
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	18	576,049	17	840,973
BOOK/PERIODICAL/MUSIC STORE	4512	13	47,537	9	3,684
GENERAL MERCHANDISE STORES	452	5	323,584	11	20,127,759
DEPARTMENT STORES	4521	D	D	3	3,346,080
GENERAL MERCHANDISE STORES	4529	5	323,584	8	16,781,679
E-COMMERCE & MAIL ORDER	4541	31	177,672	32	102,980
MISCELLANEOUS RETAILERS	453, 4542, 4543	169	5,577,287	177	4,709,457
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>7,821</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>4,039</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>285</u>	<u>3,847,375</u>	<u>266</u>	<u>7,181,146</u>
CONSTRUCTION OF BUILDINGS	236	63	1,382,362	56	5,206,997
HEAVY CONSTRUCTION & HIGHWAYS	237	18	145,964	19	412,575
SPECIAL TRADE CONTRACTORS	238	204	2,319,049	191	1,561,574
<u>MANUFACTURING</u>	<u>31-33</u>	<u>88</u>	<u>1,393,571</u>	<u>71</u>	<u>499,415</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>389</u>	<u>4,416,792</u>	<u>392</u>	<u>8,395,391</u>
DURABLE GOODS	423	288	3,319,472	289	5,907,625
NONDURABLE GOODS	424	98	1,096,811	103	2,487,766
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	509	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>26,491</u>	<u>9</u>	<u>375,341</u>
<u>INFORMATION</u>	<u>51</u>	<u>129</u>	<u>2,546,557</u>	<u>132</u>	<u>1,592,233</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>40</u>	<u>256,560</u>	<u>35</u>	<u>240,310</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>1,393,234</u>	<u>96</u>	<u>2,032,717</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>497,718</u>	<u>72</u>	<u>1,212,869</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>121</u>	<u>1,131,912</u>	<u>105</u>	<u>586,082</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>491,271</u>	<u>13</u>	<u>332,763</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>77</u>	<u>9,035,482</u>	<u>44</u>	<u>3,362,468</u>
ACCOMMODATIONS	721	9	717,694	4	334,900
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	68	8,317,788	40	3,027,568
<u>OTHER SERVICES</u>	<u>81</u>	<u>122</u>	<u>2,560,886</u>	<u>84</u>	<u>1,516,761</u>
REPAIR & MAINTENANCE	811	76	1,829,465	54	1,033,806
PERSONAL SERVICE	812	39	585,336	26	370,460
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	146,085	4	112,495
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>22,217</u>	<u>6</u>	<u>5,475</u>
TOTAL ALL INDUSTRIES		1,919	\$54,384,036	1,787	\$75,250,322

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>326</u>	<u>\$20,597,675</u>	<u>377</u>	<u>\$10,910,318</u>
MOTOR VEHICLES & PARTS	441	21	5,885,249	11	1,681,827
NEW & USED AUTO DEALERS	4411	8	4,292,724	4	1,447,124
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	3	232,903
AUTOMOTIVE PARTS & TIRE	4413	13	1,592,525	4	1,800
FURNITURE & HOME FURNISHING	442	17	603,592	21	261,021
ELECTRONICS & APPLIANCES	443	44	245,202	48	412,298
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	136,004	24	240,597
COMPUTERS & SOFTWARE	44312	28	109,198	24	171,701
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	15	1,131,655	38	947,015
BUILDING MATERIALS	4441	15	1,131,655	33	939,958
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	5	7,057
FOOD & BEVERAGE STORES	445	4	1,355,899	15	3,601,815
GROCERY & CONVENIENCE STORES	4451	D	D	7	3,544,515
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,355,899	8	57,300
DRUG/HEALTH STORES	446	19	150,375	26	1,257,715
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	524,936	11	868,501
APPAREL & ACCESSORIES	448	14	144,370	20	832,166
CLOTHING & SHOE STORES	4481, 4482	14	144,370	17	759,134
JEWELRY & LUGGAGE STORES	4483	D	D	3	73,032
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	964,345	18	30,399
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	767,178	6	11,790
BOOK/PERIODICAL/MUSIC STORE	4512	14	197,167	12	18,609
GENERAL MERCHANDISE STORES	452	5	8,738,594	D	D
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	8,738,594	D	D
E-COMMERCE & MAIL ORDER	4541	27	38,988	28	149,619
MISCELLANEOUS RETAILERS	453, 4542, 4543	122	814,470	141	867,942
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>435,979</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>4</u>	<u>17,289</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>121</u>	<u>1,533,831</u>	<u>518</u>	<u>12,111,346</u>
CONSTRUCTION OF BUILDINGS	236	26	816,934	89	9,309,865
HEAVY CONSTRUCTION & HIGHWAYS	237	7	42,825	19	870,884
SPECIAL TRADE CONTRACTORS	238	88	674,072	410	1,930,597
<u>MANUFACTURING</u>	<u>31-33</u>	<u>37</u>	<u>571,782</u>	<u>75</u>	<u>1,068,900</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>252</u>	<u>2,500,954</u>	<u>216</u>	<u>897,539</u>
DURABLE GOODS	423	176	1,605,598	156	750,423
NONDURABLE GOODS	424	76	895,356	55	142,624
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	4,492
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>73,560</u>	<u>7</u>	<u>499,864</u>
<u>INFORMATION</u>	<u>51</u>	<u>96</u>	<u>1,025,389</u>	<u>150</u>	<u>3,812,344</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>516,801</u>	<u>47</u>	<u>644,399</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>51</u>	<u>382,859</u>	<u>91</u>	<u>1,551,032</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>39</u>	<u>88,975</u>	<u>55</u>	<u>394,714</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>55</u>	<u>417,249</u>	<u>203</u>	<u>660,363</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>6</u>	<u>222,329</u>	<u>11</u>	<u>182,077</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>27</u>	<u>2,248,417</u>	<u>57</u>	<u>7,367,351</u>
ACCOMMODATIONS	721	3	225,865	8	295,643
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	24	2,022,552	49	7,071,708
<u>OTHER SERVICES</u>	<u>81</u>	<u>57</u>	<u>1,506,281</u>	<u>115</u>	<u>1,285,979</u>
REPAIR & MAINTENANCE	811	33	1,165,914	81	1,019,784
PERSONAL SERVICE	812	20	262,686	34	266,195
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	77,681	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>67,039</u>	<u>8</u>	<u>34,861</u>
TOTAL ALL INDUSTRIES		1,112	\$31,753,141	1,940	\$41,874,355

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>713</u>	<u>\$58,395,762</u>	<u>443</u>	<u>\$31,737,394</u>
MOTOR VEHICLES & PARTS	441	35	37,846,819	31	11,017,213
NEW & USED AUTO DEALERS	4411	17	36,819,299	9	7,865,202
RV, BOAT, MOTORCYCLE DEALERS	4412	6	443,925	7	1,689,842
AUTOMOTIVE PARTS & TIRE	4413	12	583,595	15	1,462,169
FURNITURE & HOME FURNISHING	442	49	946,043	12	1,021,959
ELECTRONICS & APPLIANCES	443	80	922,816	53	611,183
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	573,367	18	193,078
COMPUTERS & SOFTWARE	44312	48	349,449	32	409,883
CAMERA & PHOTO SUPPLIES	44313	D	D	3	8,222
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	433,602	21	2,613,516
BUILDING MATERIALS	4441	42	400,134	17	1,317,487
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	33,468	4	1,296,029
FOOD & BEVERAGE STORES	445	31	6,478,045	14	3,187,659
GROCERY & CONVENIENCE STORES	4451	19	6,228,862	11	3,071,118
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	249,183	3	116,541
DRUG/HEALTH STORES	446	45	1,338,268	30	576,216
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	834,682	16	1,658,273
APPAREL & ACCESSORIES	448	37	3,977,579	31	661,966
CLOTHING & SHOE STORES	4481, 4482	32	3,699,943	22	434,728
JEWELRY & LUGGAGE STORES	4483	5	277,636	9	227,238
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	47	956,020	33	366,763
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	568,321	18	321,037
BOOK/PERIODICAL/MUSIC STORE	4512	22	387,699	15	45,726
GENERAL MERCHANDISE STORES	452	5	106,667	9	7,604,558
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	106,667	9	7,604,558
E-COMMERCE & MAIL ORDER	4541	42	331,585	38	161,129
MISCELLANEOUS RETAILERS	453, 4542, 4543	281	4,223,636	155	2,256,959
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>46,142</u>	<u>4</u>	<u>12,523</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>117,825</u>	<u>4</u>	<u>50,063</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,157</u>	<u>16,135,320</u>	<u>247</u>	<u>11,794,917</u>
CONSTRUCTION OF BUILDINGS	236	260	8,465,480	52	8,952,155
HEAVY CONSTRUCTION & HIGHWAYS	237	31	364,029	11	137,352
SPECIAL TRADE CONTRACTORS	238	866	7,305,811	184	2,705,410
<u>MANUFACTURING</u>	<u>31-33</u>	<u>106</u>	<u>1,486,527</u>	<u>78</u>	<u>879,070</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>465</u>	<u>3,562,653</u>	<u>349</u>	<u>4,490,210</u>
DURABLE GOODS	423	348	2,881,881	243	2,707,314
NONDURABLE GOODS	424	113	676,492	106	1,782,896
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,280	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>141,814</u>	<u>5</u>	<u>75,893</u>
<u>INFORMATION</u>	<u>51</u>	<u>174</u>	<u>6,286,626</u>	<u>131</u>	<u>2,165,549</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>1,139,477</u>	<u>44</u>	<u>965,556</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>144</u>	<u>2,495,090</u>	<u>102</u>	<u>1,598,467</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>145</u>	<u>1,538,121</u>	<u>65</u>	<u>1,240,471</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>433</u>	<u>3,442,764</u>	<u>105</u>	<u>2,949,385</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>1,797,232</u>	<u>16</u>	<u>376,940</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>12,316,241</u>	<u>73</u>	<u>8,252,220</u>
ACCOMMODATIONS	721	8	579,800	10	1,216,042
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	93	11,736,441	63	7,036,178
<u>OTHER SERVICES</u>	<u>81</u>	<u>199</u>	<u>4,039,102</u>	<u>90</u>	<u>2,439,640</u>
REPAIR & MAINTENANCE	811	147	3,270,441	55	2,009,787
PERSONAL SERVICE	812	52	768,661	35	429,853
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>34,882</u>	<u>10</u>	<u>42,290</u>
TOTAL ALL INDUSTRIES		3,749	\$112,975,578	1,766	\$69,070,588

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,426</u>	<u>\$240,028,244</u>	<u>937</u>	<u>\$146,438,753</u>
MOTOR VEHICLES & PARTS	441	107	90,850,049	41	17,866,529
NEW & USED AUTO DEALERS	4411	40	73,971,218	11	13,384,787
RV, BOAT, MOTORCYCLE DEALERS	4412	21	7,979,802	5	233,278
AUTOMOTIVE PARTS & TIRE	4413	46	8,899,029	25	4,248,464
FURNITURE & HOME FURNISHING	442	88	7,587,439	64	2,180,134
ELECTRONICS & APPLIANCES	443	197	10,763,684	129	11,995,943
APPLIANCES, TV & OTHER ELECTRONICS	44311	68	7,946,517	40	9,027,837
COMPUTERS & SOFTWARE	44312	124	2,292,266	86	2,908,919
CAMERA & PHOTO SUPPLIES	44313	5	524,901	3	59,187
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	16,445,633	52	16,450,086
BUILDING MATERIALS	4441	81	15,336,694	45	16,311,920
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	1,108,939	7	138,166
FOOD & BEVERAGE STORES	445	67	14,922,483	32	11,810,918
GROCERY & CONVENIENCE STORES	4451	52	14,601,720	18	10,983,587
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	320,763	14	827,331
DRUG/HEALTH STORES	446	73	5,395,246	62	3,173,334
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	5,036,914	22	4,038,468
APPAREL & ACCESSORIES	448	79	9,562,226	63	10,512,725
CLOTHING & SHOE STORES	4481, 4482	57	7,693,876	47	8,809,419
JEWELRY & LUGGAGE STORES	4483	22	1,868,350	16	1,703,306
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	8,272,158	62	8,560,686
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	6,301,314	30	5,104,468
BOOK/PERIODICAL/MUSIC STORE	4512	40	1,970,844	32	3,456,218
GENERAL MERCHANDISE STORES	452	23	48,433,356	21	49,214,322
DEPARTMENT STORES	4521	5	19,323,297	6	15,125,467
GENERAL MERCHANDISE STORES	4529	18	29,110,059	15	34,088,855
E-COMMERCE & MAIL ORDER	4541	54	859,442	44	361,248
MISCELLANEOUS RETAILERS	453, 4542, 4543	507	21,899,614	345	10,274,360
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>94,887</u>	<u>6</u>	<u>85,243</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>47,434</u>	<u>4</u>	<u>86,220</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,709</u>	<u>55,751,795</u>	<u>1,119</u>	<u>22,149,710</u>
CONSTRUCTION OF BUILDINGS	236	360	36,380,890	205	10,990,815
HEAVY CONSTRUCTION & HIGHWAYS	237	64	1,897,678	47	3,031,146
SPECIAL TRADE CONTRACTORS	238	1,285	17,473,227	867	8,127,749
<u>MANUFACTURING</u>	<u>31-33</u>	<u>234</u>	<u>11,636,483</u>	<u>140</u>	<u>1,732,985</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,001</u>	<u>46,195,683</u>	<u>562</u>	<u>13,716,811</u>
DURABLE GOODS	423	752	35,565,992	418	10,545,328
NONDURABLE GOODS	424	238	10,593,253	137	2,996,798
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	36,438	7	174,685
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>1,583,246</u>	<u>18</u>	<u>240,022</u>
<u>INFORMATION</u>	<u>51</u>	<u>274</u>	<u>24,873,124</u>	<u>187</u>	<u>16,415,344</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>114</u>	<u>11,940,764</u>	<u>86</u>	<u>3,372,838</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>297</u>	<u>13,879,103</u>	<u>206</u>	<u>5,244,604</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>244</u>	<u>3,172,348</u>	<u>160</u>	<u>5,127,824</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>670</u>	<u>10,276,693</u>	<u>491</u>	<u>6,972,522</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>48</u>	<u>4,008,303</u>	<u>26</u>	<u>4,953,870</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>325</u>	<u>39,775,971</u>	<u>203</u>	<u>30,448,029</u>
ACCOMMODATIONS	721	20	1,701,988	16	3,434,609
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	305	38,073,983	187	27,013,420
<u>OTHER SERVICES</u>	<u>81</u>	<u>462</u>	<u>15,354,211</u>	<u>332</u>	<u>7,484,038</u>
REPAIR & MAINTENANCE	811	335	12,023,215	218	5,930,044
PERSONAL SERVICE	812	112	2,955,828	105	1,486,541
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	375,168	9	67,453
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>15</u>	<u>2,823,332</u>	<u>6</u>	<u>347,940</u>
TOTAL ALL INDUSTRIES		6,880	\$481,441,621	4,483	\$264,816,753

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>341</u>	<u>\$105,844,688</u>	<u>746</u>	<u>\$120,373,711</u>
MOTOR VEHICLES & PARTS	441	38	84,073,600	37	21,591,299
NEW & USED AUTO DEALERS	4411	16	65,074,718	11	17,677,340
RV, BOAT, MOTORCYCLE DEALERS	4412	6	17,183,044	8	2,420,923
AUTOMOTIVE PARTS & TIRE	4413	16	1,815,838	18	1,493,036
FURNITURE & HOME FURNISHING	442	26	7,154,098	68	4,911,886
ELECTRONICS & APPLIANCES	443	40	203,047	100	2,395,418
APPLIANCES, TV & OTHER ELECTRONICS	44311	14	112,561	37	1,108,117
COMPUTERS & SOFTWARE	44312	26	90,486	63	1,287,301
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	1,776,745	69	18,389,603
BUILDING MATERIALS	4441	22	1,773,533	54	17,953,609
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	3,212	15	435,994
FOOD & BEVERAGE STORES	445	8	137,874	15	5,761,908
GROCERY & CONVENIENCE STORES	4451	4	135,490	7	5,645,895
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	2,384	8	116,013
DRUG/HEALTH STORES	446	14	808,204	38	2,026,857
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	998,169	9	1,745,377
APPAREL & ACCESSORIES	448	12	14,911	33	4,530,664
CLOTHING & SHOE STORES	4481, 4482	12	14,911	24	4,305,292
JEWELRY & LUGGAGE STORES	4483	D	D	9	225,372
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	17	2,236,794	47	5,097,876
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	12	2,229,530	24	2,954,438
BOOK/PERIODICAL/MUSIC STORE	4512	5	7,264	23	2,143,438
GENERAL MERCHANDISE STORES	452	3	3,356,327	9	43,328,446
DEPARTMENT STORES	4521	-	-	3	7,406,245
GENERAL MERCHANDISE STORES	4529	3	3,356,327	6	35,922,201
E-COMMERCE & MAIL ORDER	4541	24	243,119	46	359,109
MISCELLANEOUS RETAILERS	453, 4542, 4543	126	4,841,800	275	10,235,268
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>2,350</u>	<u>13</u>	<u>312,940</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>134,612</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>368</u>	<u>5,347,517</u>	<u>1,291</u>	<u>31,235,257</u>
CONSTRUCTION OF BUILDINGS	236	54	3,058,138	273	11,933,904
HEAVY CONSTRUCTION & HIGHWAYS	237	21	187,516	49	4,803,739
SPECIAL TRADE CONTRACTORS	238	293	2,101,863	969	14,497,614
<u>MANUFACTURING</u>	<u>31-33</u>	<u>80</u>	<u>6,637,118</u>	<u>127</u>	<u>3,603,839</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>292</u>	<u>15,879,857</u>	<u>525</u>	<u>21,793,928</u>
DURABLE GOODS	423	221	12,841,609	384	20,765,417
NONDURABLE GOODS	424	71	3,038,248	138	1,024,015
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	4,496
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>343,597</u>	<u>16</u>	<u>309,935</u>
<u>INFORMATION</u>	<u>51</u>	<u>106</u>	<u>2,402,365</u>	<u>204</u>	<u>7,720,045</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>186,694</u>	<u>64</u>	<u>1,839,027</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>2,880,424</u>	<u>172</u>	<u>3,246,131</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>56</u>	<u>846,800</u>	<u>151</u>	<u>1,828,926</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>147</u>	<u>1,386,298</u>	<u>466</u>	<u>5,246,544</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>3</u>	<u>16,641</u>	<u>17</u>	<u>945,975</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>57</u>	<u>7,489,082</u>	<u>105</u>	<u>15,326,321</u>
ACCOMMODATIONS	721	18	1,618,383	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	5,870,699	105	15,326,321
<u>OTHER SERVICES</u>	<u>81</u>	<u>86</u>	<u>2,104,013</u>	<u>224</u>	<u>6,959,616</u>
REPAIR & MAINTENANCE	811	67	1,774,225	153	5,739,247
PERSONAL SERVICE	812	19	329,788	64	1,116,538
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	7	103,831
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>71,296</u>	<u>7</u>	<u>69,806</u>
TOTAL ALL INDUSTRIES		1,703	\$151,438,740	4,135	\$220,946,613

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>388</u>	<u>\$25,191,408</u>	<u>911</u>	<u>\$165,212,926</u>
MOTOR VEHICLES & PARTS	441	24	6,117,063	80	30,394,465
NEW & USED AUTO DEALERS	4411	8	4,778,268	37	20,808,312
RV, BOAT, MOTORCYCLE DEALERS	4412	4	980,094	8	4,340,172
AUTOMOTIVE PARTS & TIRE	4413	12	358,701	35	5,245,981
FURNITURE & HOME FURNISHING	442	18	432,967	43	6,935,616
ELECTRONICS & APPLIANCES	443	47	654,829	100	7,179,778
APPLIANCES, TV & OTHER ELECTRONICS	44311	13	323,323	39	6,133,579
COMPUTERS & SOFTWARE	44312	34	331,506	58	943,176
CAMERA & PHOTO SUPPLIES	44313	-	-	3	103,023
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	654,762	50	12,623,634
BUILDING MATERIALS	4441	26	645,020	41	11,881,419
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	9,742	9	742,215
FOOD & BEVERAGE STORES	445	14	2,108,806	22	6,416,305
GROCERY & CONVENIENCE STORES	4451	10	2,100,168	13	6,259,058
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	8,638	9	157,247
DRUG/HEALTH STORES	446	20	437,646	54	3,240,640
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	865,003	17	4,127,325
APPAREL & ACCESSORIES	448	24	1,209,854	82	14,629,244
CLOTHING & SHOE STORES	4481, 4482	21	668,405	63	12,226,610
JEWELRY & LUGGAGE STORES	4483	3	541,449	19	2,402,634
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	24	1,274,821	75	9,375,485
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	969,260	47	6,284,740
BOOK/PERIODICAL/MUSIC STORE	4512	10	305,561	28	3,090,745
GENERAL MERCHANDISE STORES	452	4	9,631,915	20	56,203,957
DEPARTMENT STORES	4521	4	9,631,915	6	21,999,111
GENERAL MERCHANDISE STORES	4529	D	D	14	34,204,846
E-COMMERCE & MAIL ORDER	4541	28	64,827	47	657,427
MISCELLANEOUS RETAILERS	453, 4542, 4543	145	1,738,915	321	13,429,050
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>10,155</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>12,566</u>	<u>3</u>	<u>37,625</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>206</u>	<u>3,893,615</u>	<u>677</u>	<u>26,855,251</u>
CONSTRUCTION OF BUILDINGS	236	37	2,888,199	158	14,221,891
HEAVY CONSTRUCTION & HIGHWAYS	237	13	235,010	32	1,281,141
SPECIAL TRADE CONTRACTORS	238	156	770,406	487	11,352,219
<u>MANUFACTURING</u>	<u>31-33</u>	<u>56</u>	<u>495,933</u>	<u>123</u>	<u>3,276,282</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>347</u>	<u>3,702,944</u>	<u>631</u>	<u>16,349,079</u>
DURABLE GOODS	423	250	1,783,774	461	13,025,750
NONDURABLE GOODS	424	97	1,919,170	163	3,310,729
ELECTRONIC MARKETS, AGENTS & BROKERS	425	-	-	7	12,600
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>126,274</u>	<u>10</u>	<u>135,776</u>
<u>INFORMATION</u>	<u>51</u>	<u>100</u>	<u>1,335,746</u>	<u>200</u>	<u>9,328,325</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>377,674</u>	<u>69</u>	<u>2,940,738</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>84</u>	<u>928,587</u>	<u>165</u>	<u>3,873,041</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>44</u>	<u>328,190</u>	<u>148</u>	<u>1,818,737</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>91</u>	<u>340,478</u>	<u>246</u>	<u>3,344,775</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>5</u>	<u>953,239</u>	<u>31</u>	<u>2,607,416</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>50</u>	<u>6,368,935</u>	<u>143</u>	<u>26,334,114</u>
ACCOMMODATIONS	721	9	1,427,561	16	3,274,998
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	4,941,374	127	23,059,116
<u>OTHER SERVICES</u>	<u>81</u>	<u>75</u>	<u>1,607,171</u>	<u>205</u>	<u>9,390,744</u>
REPAIR & MAINTENANCE	811	50	999,101	123	7,516,032
PERSONAL SERVICE	812	21	299,135	72	1,698,194
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	308,935	10	176,518
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>21,150</u>	<u>6</u>	<u>12,082</u>
TOTAL ALL INDUSTRIES		1,499	\$45,683,910	3,573	\$271,527,066

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,204</u>	<u>\$202,148,359</u>	<u>1,035</u>	<u>\$170,120,993</u>
MOTOR VEHICLES & PARTS	441	70	31,953,948	51	75,384,361
NEW & USED AUTO DEALERS	4411	23	24,614,082	18	70,569,432
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,914,113	5	279,651
AUTOMOTIVE PARTS & TIRE	4413	36	5,425,753	28	4,535,278
FURNITURE & HOME FURNISHING	442	76	16,869,807	83	4,766,275
ELECTRONICS & APPLIANCES	443	180	10,215,016	130	7,083,857
APPLIANCES, TV & OTHER ELECTRONICS	44311	61	3,206,591	42	672,845
COMPUTERS & SOFTWARE	44312	119	7,008,425	88	6,411,012
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	26,584,329	85	3,655,996
BUILDING MATERIALS	4441	92	25,221,769	70	3,483,438
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,362,560	15	172,558
FOOD & BEVERAGE STORES	445	50	10,899,999	32	9,639,569
GROCERY & CONVENIENCE STORES	4451	38	10,733,292	18	9,263,963
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	166,707	14	375,606
DRUG/HEALTH STORES	446	59	4,489,206	59	4,376,798
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	5,607,480	19	3,035,916
APPAREL & ACCESSORIES	448	50	5,180,979	58	4,260,965
CLOTHING & SHOE STORES	4481, 4482	40	4,665,352	43	3,477,727
JEWELRY & LUGGAGE STORES	4483	10	515,627	15	783,238
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	3,667,918	71	8,903,493
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	2,527,887	38	4,903,693
BOOK/PERIODICAL/MUSIC STORE	4512	27	1,140,031	33	3,999,800
GENERAL MERCHANDISE STORES	452	21	18,505,308	10	37,736,159
DEPARTMENT STORES	4521	4	8,453,202	3	321,423
GENERAL MERCHANDISE STORES	4529	17	10,052,106	7	37,414,736
E-COMMERCE & MAIL ORDER	4541	44	2,427,385	50	1,205,483
MISCELLANEOUS RETAILERS	453, 4542, 4543	450	65,746,984	387	10,072,121
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>66,500</u>	<u>11</u>	<u>68,989</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>7,494</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>543,343</u>	<u>6</u>	<u>63,850</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,537</u>	<u>41,303,015</u>	<u>1,798</u>	<u>46,439,534</u>
CONSTRUCTION OF BUILDINGS	236	301	17,683,186	412	23,341,396
HEAVY CONSTRUCTION & HIGHWAYS	237	78	2,206,658	64	3,948,409
SPECIAL TRADE CONTRACTORS	238	1,158	21,413,171	1,322	19,149,729
<u>MANUFACTURING</u>	<u>31-33</u>	<u>305</u>	<u>25,210,600</u>	<u>191</u>	<u>5,274,029</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,052</u>	<u>84,972,091</u>	<u>669</u>	<u>17,930,304</u>
DURABLE GOODS	423	770	55,736,651	509	15,161,379
NONDURABLE GOODS	424	269	28,850,166	154	2,699,126
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	385,274	6	69,799
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>2,557,883</u>	<u>20</u>	<u>369,685</u>
<u>INFORMATION</u>	<u>51</u>	<u>260</u>	<u>26,042,923</u>	<u>250</u>	<u>16,414,941</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>4,666,257</u>	<u>84</u>	<u>3,796,357</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>263</u>	<u>20,040,724</u>	<u>235</u>	<u>9,396,275</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>239</u>	<u>8,387,307</u>	<u>254</u>	<u>8,112,987</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>575</u>	<u>10,746,516</u>	<u>696</u>	<u>6,896,693</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>2,598,513</u>	<u>28</u>	<u>2,730,974</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>263</u>	<u>29,424,610</u>	<u>201</u>	<u>33,831,153</u>
ACCOMMODATIONS	721	20	2,859,056	9	3,555,176
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	243	26,565,554	192	30,275,977
<u>OTHER SERVICES</u>	<u>81</u>	<u>463</u>	<u>13,285,377</u>	<u>354</u>	<u>10,096,339</u>
REPAIR & MAINTENANCE	811	337	10,271,889	239	7,140,676
PERSONAL SERVICE	812	119	2,933,662	111	2,821,097
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	79,826	4	134,566
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>1,444,376</u>	<u>6</u>	<u>24,100</u>
TOTAL ALL INDUSTRIES		6,350	\$473,445,888	5,838	\$331,567,203

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>586</u>	<u>\$72,900,940</u>	<u>654</u>	<u>\$80,816,385</u>
MOTOR VEHICLES & PARTS	441	32	10,257,378	59	36,083,882
NEW & USED AUTO DEALERS	4411	8	2,847,719	20	30,622,743
RV, BOAT, MOTORCYCLE DEALERS	4412	6	3,345,037	7	1,161,629
AUTOMOTIVE PARTS & TIRE	4413	18	4,064,622	32	4,299,510
FURNITURE & HOME FURNISHING	442	52	5,025,028	35	1,483,760
ELECTRONICS & APPLIANCES	443	71	1,602,751	72	939,264
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	561,983	23	451,033
COMPUTERS & SOFTWARE	44312	42	1,040,768	46	419,807
CAMERA & PHOTO SUPPLIES	44313	D	D	3	68,424
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	44	2,532,458	50	9,230,938
BUILDING MATERIALS	4441	39	2,505,518	43	8,429,171
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	26,940	7	801,767
FOOD & BEVERAGE STORES	445	23	7,295,615	17	5,088,650
GROCERY & CONVENIENCE STORES	4451	15	7,163,531	11	5,061,496
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	132,084	6	27,154
DRUG/HEALTH STORES	446	28	1,280,024	45	1,100,695
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,033,058	22	3,426,592
APPAREL & ACCESSORIES	448	28	979,118	27	857,594
CLOTHING & SHOE STORES	4481, 4482	23	463,391	22	498,431
JEWELRY & LUGGAGE STORES	4483	5	515,727	5	359,163
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	2,538,101	38	1,643,688
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	2,284,083	23	1,367,245
BOOK/PERIODICAL/MUSIC STORE	4512	16	254,018	15	276,443
GENERAL MERCHANDISE STORES	452	13	32,140,958	10	16,334,732
DEPARTMENT STORES	4521	4	12,870,247	D	D
GENERAL MERCHANDISE STORES	4529	9	19,270,711	10	16,334,732
E-COMMERCE & MAIL ORDER	4541	35	166,557	39	124,137
MISCELLANEOUS RETAILERS	453, 4542, 4543	218	8,049,894	240	4,502,453
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>26,627</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>9,378</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>668</u>	<u>20,545,025</u>	<u>359</u>	<u>12,664,406</u>
CONSTRUCTION OF BUILDINGS	236	126	12,495,477	89	8,224,629
HEAVY CONSTRUCTION & HIGHWAYS	237	27	694,714	20	522,008
SPECIAL TRADE CONTRACTORS	238	515	7,354,834	250	3,917,769
<u>MANUFACTURING</u>	<u>31-33</u>	<u>95</u>	<u>2,826,546</u>	<u>115</u>	<u>1,878,641</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>402</u>	<u>4,150,177</u>	<u>627</u>	<u>11,030,548</u>
DURABLE GOODS	423	291	3,877,011	485	9,038,632
NONDURABLE GOODS	424	111	273,166	139	1,989,006
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	2,910
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>45,327</u>	<u>17</u>	<u>260,115</u>
<u>INFORMATION</u>	<u>51</u>	<u>137</u>	<u>4,417,158</u>	<u>175</u>	<u>5,785,832</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,195,481</u>	<u>65</u>	<u>1,293,275</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>133</u>	<u>3,134,390</u>	<u>144</u>	<u>3,539,312</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>90</u>	<u>1,135,250</u>	<u>112</u>	<u>2,018,721</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>254</u>	<u>6,307,325</u>	<u>176</u>	<u>2,465,011</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>784,910</u>	<u>22</u>	<u>886,658</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>99</u>	<u>14,616,281</u>	<u>97</u>	<u>12,070,438</u>
ACCOMMODATIONS	721	7	873,687	6	190,396
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	92	13,742,594	91	11,880,042
<u>OTHER SERVICES</u>	<u>81</u>	<u>136</u>	<u>4,591,490</u>	<u>167</u>	<u>4,944,080</u>
REPAIR & MAINTENANCE	811	92	3,690,806	112	3,878,592
PERSONAL SERVICE	812	41	792,765	47	948,664
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	107,919	8	116,824
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>94,340</u>	<u>9</u>	<u>88,693</u>
TOTAL ALL INDUSTRIES		2,686	\$136,744,640	2,747	\$139,778,120

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,033</u>	<u>\$274,541,881</u>	<u>655</u>	<u>\$42,499,227</u>
MOTOR VEHICLES & PARTS	441	72	77,920,383	49	7,280,351
NEW & USED AUTO DEALERS	4411	28	64,200,333	18	3,566,865
RV, BOAT, MOTORCYCLE DEALERS	4412	8	8,481,940	8	420,381
AUTOMOTIVE PARTS & TIRE	4413	36	5,238,110	23	3,293,105
FURNITURE & HOME FURNISHING	442	77	17,647,417	47	1,066,635
ELECTRONICS & APPLIANCES	443	139	24,631,680	76	1,824,817
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	19,656,342	32	1,703,509
COMPUTERS & SOFTWARE	44312	83	4,463,507	44	121,308
CAMERA & PHOTO SUPPLIES	44313	4	511,831	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	11,488,562	61	2,553,346
BUILDING MATERIALS	4441	63	10,269,203	53	2,427,374
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,219,359	8	125,972
FOOD & BEVERAGE STORES	445	31	5,658,400	20	6,530,856
GROCERY & CONVENIENCE STORES	4451	20	5,570,957	15	6,521,750
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	87,443	5	9,106
DRUG/HEALTH STORES	446	57	5,562,371	35	1,395,622
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,205,888	22	2,128,126
APPAREL & ACCESSORIES	448	85	40,136,962	32	1,314,311
CLOTHING & SHOE STORES	4481, 4482	67	34,835,052	25	861,255
JEWELRY & LUGGAGE STORES	4483	18	5,301,910	7	453,056
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	19,998,490	40	1,554,224
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	15,602,308	20	857,883
BOOK/PERIODICAL/MUSIC STORE	4512	28	4,396,182	20	696,341
GENERAL MERCHANDISE STORES	452	15	51,018,458	9	8,695,712
DEPARTMENT STORES	4521	6	38,569,286	D	D
GENERAL MERCHANDISE STORES	4529	9	12,449,172	9	8,695,712
E-COMMERCE & MAIL ORDER	4541	42	486,056	37	199,525
MISCELLANEOUS RETAILERS	453, 4542, 4543	340	17,787,214	227	7,955,702
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>58,517</u>	<u>4</u>	<u>7,033</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>363,518</u>	<u>5</u>	<u>830,763</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,278</u>	<u>29,454,774</u>	<u>856</u>	<u>17,421,388</u>
CONSTRUCTION OF BUILDINGS	236	250	15,400,414	159	8,103,383
HEAVY CONSTRUCTION & HIGHWAYS	237	41	1,684,724	32	3,690,456
SPECIAL TRADE CONTRACTORS	238	987	12,369,636	665	5,627,549
<u>MANUFACTURING</u>	<u>31-33</u>	<u>152</u>	<u>4,108,938</u>	<u>119</u>	<u>5,104,810</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>632</u>	<u>9,839,493</u>	<u>475</u>	<u>7,491,077</u>
DURABLE GOODS	423	464	8,242,445	347	5,581,452
NONDURABLE GOODS	424	160	1,589,480	128	1,909,625
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	7,568	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>233,220</u>	<u>19</u>	<u>298,936</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>9,517,831</u>	<u>166</u>	<u>4,719,597</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>88</u>	<u>6,406,750</u>	<u>58</u>	<u>1,534,330</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>214</u>	<u>9,530,309</u>	<u>158</u>	<u>3,492,348</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>169</u>	<u>4,504,336</u>	<u>93</u>	<u>807,789</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>503</u>	<u>5,237,757</u>	<u>297</u>	<u>2,028,099</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>2,963,109</u>	<u>20</u>	<u>464,458</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>203</u>	<u>31,573,988</u>	<u>102</u>	<u>10,553,386</u>
ACCOMMODATIONS	721	13	3,966,740	3	127,272
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	190	27,607,248	99	10,426,114
<u>OTHER SERVICES</u>	<u>81</u>	<u>316</u>	<u>13,275,464</u>	<u>206</u>	<u>6,079,577</u>
REPAIR & MAINTENANCE	811	230	10,959,560	156	5,264,058
PERSONAL SERVICE	812	82	2,219,242	46	776,066
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	96,662	4	39,453
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>480,569</u>	<u>7</u>	<u>13,666</u>
TOTAL ALL INDUSTRIES		4,841	\$402,090,454	3,240	\$103,346,484

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>434</u>	<u>\$8,815,691</u>	<u>513</u>	<u>\$45,284,279</u>
MOTOR VEHICLES & PARTS	441	6	51,546	46	12,257,259
NEW & USED AUTO DEALERS	4411	D	D	18	9,262,791
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	4	710,534
AUTOMOTIVE PARTS & TIRE	4413	6	51,546	24	2,283,934
FURNITURE & HOME FURNISHING	442	41	423,116	20	1,514,240
ELECTRONICS & APPLIANCES	443	61	239,485	64	1,211,501
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	151,875	30	949,377
COMPUTERS & SOFTWARE	44312	31	87,610	34	262,124
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	645,241	29	4,128,891
BUILDING MATERIALS	4441	31	399,520	22	3,698,527
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	245,721	7	430,364
FOOD & BEVERAGE STORES	445	7	2,702,392	12	2,031,578
GROCERY & CONVENIENCE STORES	4451	D	D	8	2,012,186
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	2,702,392	4	19,392
DRUG/HEALTH STORES	446	28	1,637,285	31	714,323
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	554,153	14	3,054,603
APPAREL & ACCESSORIES	448	24	336,174	29	890,682
CLOTHING & SHOE STORES	4481, 4482	20	331,385	23	692,920
JEWELRY & LUGGAGE STORES	4483	4	4,789	6	197,762
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	26	329,515	39	1,366,051
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	53,697	22	611,886
BOOK/PERIODICAL/MUSIC STORE	4512	15	275,818	17	754,165
GENERAL MERCHANDISE STORES	452	4	75,326	8	12,309,677
DEPARTMENT STORES	4521	D	D	3	1,652,651
GENERAL MERCHANDISE STORES	4529	4	75,326	5	10,657,026
E-COMMERCE & MAIL ORDER	4541	30	250,243	31	139,731
MISCELLANEOUS RETAILERS	453, 4542, 4543	155	1,571,215	190	5,665,743
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>29,310</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>113,891</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>150,704</u>	<u>5</u>	<u>1,711,869</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,082</u>	<u>23,446,148</u>	<u>271</u>	<u>5,048,096</u>
CONSTRUCTION OF BUILDINGS	236	249	15,628,996	66	2,254,201
HEAVY CONSTRUCTION & HIGHWAYS	237	39	825,064	11	229,646
SPECIAL TRADE CONTRACTORS	238	794	6,992,088	194	2,564,249
<u>MANUFACTURING</u>	<u>31-33</u>	<u>74</u>	<u>672,882</u>	<u>77</u>	<u>1,154,255</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>282</u>	<u>2,134,989</u>	<u>468</u>	<u>9,523,940</u>
DURABLE GOODS	423	200	1,740,282	338	6,853,807
NONDURABLE GOODS	424	82	394,707	130	2,670,133
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>103,509</u>	<u>14</u>	<u>203,644</u>
<u>INFORMATION</u>	<u>51</u>	<u>135</u>	<u>3,457,072</u>	<u>157</u>	<u>3,173,958</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>1,140,383</u>	<u>58</u>	<u>925,285</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>1,116,987</u>	<u>123</u>	<u>1,967,083</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>103</u>	<u>1,214,032</u>	<u>71</u>	<u>514,878</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>376</u>	<u>5,678,818</u>	<u>133</u>	<u>2,033,483</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>422,178</u>	<u>14</u>	<u>581,399</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>37</u>	<u>3,351,780</u>	<u>86</u>	<u>9,690,685</u>
ACCOMMODATIONS	721	D	D	16	1,488,725
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	37	3,351,780	70	8,201,960
<u>OTHER SERVICES</u>	<u>81</u>	<u>118</u>	<u>1,224,336</u>	<u>110</u>	<u>3,266,661</u>
REPAIR & MAINTENANCE	811	79	601,706	76	2,566,732
PERSONAL SERVICE	812	39	622,630	29	595,585
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	5	104,344
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>48,597</u>	<u>6</u>	<u>11,704</u>
TOTAL ALL INDUSTRIES		2,850	\$53,121,307	2,106	\$85,091,219

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	648	\$63,041,614	357	\$10,143,784
MOTOR VEHICLES & PARTS	441	44	18,282,113	11	147,699
NEW & USED AUTO DEALERS	4411	14	13,323,197	4	61,698
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,276,639	D	D
AUTOMOTIVE PARTS & TIRE	4413	21	1,682,277	7	86,001
FURNITURE & HOME FURNISHING	442	43	2,546,935	23	180,681
ELECTRONICS & APPLIANCES	443	80	2,843,710	58	3,938,126
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	1,998,415	24	72,106
COMPUTERS & SOFTWARE	44312	43	653,344	34	3,866,020
CAMERA & PHOTO SUPPLIES	44313	3	191,951	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	10,821,306	30	104,827
BUILDING MATERIALS	4441	48	10,524,930	26	101,696
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	296,376	4	3,131
FOOD & BEVERAGE STORES	445	23	5,168,812	15	3,128,919
GROCERY & CONVENIENCE STORES	4451	15	5,118,543	10	3,126,723
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	50,269	5	2,196
DRUG/HEALTH STORES	446	40	1,857,200	13	528,927
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,278,961	6	419,624
APPAREL & ACCESSORIES	448	26	420,719	12	232,582
CLOTHING & SHOE STORES	4481, 4482	20	293,350	12	232,582
JEWELRY & LUGGAGE STORES	4483	6	127,369	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	1,709,783	23	371,541
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	1,381,872	11	98,648
BOOK/PERIODICAL/MUSIC STORE	4512	26	327,911	12	272,893
GENERAL MERCHANDISE STORES	452	9	11,697,158	5	86,925
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	11,697,158	5	86,925
E-COMMERCE & MAIL ORDER	4541	33	174,196	29	135,877
MISCELLANEOUS RETAILERS	453, 4542, 4543	228	6,240,721	132	868,056
AGRICULTURE, FORESTRY, FISHING	11	D	D	5	2,680
MINING	21	D	D	D	D
UTILITIES	22	4	9,978	D	D
CONSTRUCTION	23	582	21,019,695	440	5,403,597
CONSTRUCTION OF BUILDINGS	236	116	12,204,234	71	2,922,808
HEAVY CONSTRUCTION & HIGHWAYS	237	29	3,353,103	9	28,558
SPECIAL TRADE CONTRACTORS	238	437	5,462,358	360	2,452,231
MANUFACTURING	31-33	108	1,843,369	60	679,956
WHOLESALE TRADE	42	454	6,455,723	261	3,559,497
DURABLE GOODS	423	343	4,670,255	190	3,317,667
NONDURABLE GOODS	424	107	1,783,889	68	241,634
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,579	3	196
TRANSPORTATION & WAREHOUSING	48-49	13	548,772	4	40,787
INFORMATION	51	157	3,806,557	113	4,189,539
FINANCE, INSURANCE	52	51	1,227,496	46	479,544
REAL ESTATE, RENTAL/LEASING	53	141	2,934,275	91	1,364,935
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	112	738,918	55	262,269
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	223	2,986,729	202	1,052,858
ARTS, ENTERTAINMENT & RECREATION	71	15	1,304,629	8	492,519
ACCOMMODATIONS & FOOD SERVICES	72	98	10,723,809	37	2,788,721
ACCOMMODATIONS	721	9	1,050,255	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	89	9,673,554	37	2,788,721
OTHER SERVICES	81	157	3,804,429	75	577,917
REPAIR & MAINTENANCE	811	106	2,947,931	49	419,465
PERSONAL SERVICE	812	47	777,789	26	158,452
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	78,709	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	7	97,667	8	189,593
TOTAL ALL INDUSTRIES		2,770	\$120,543,660	1,762	\$31,228,196

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	449	\$38,077,338	1,140	\$204,895,690
MOTOR VEHICLES & PARTS	441	26	13,343,469	74	76,445,002
NEW & USED AUTO DEALERS	4411	8	8,921,995	31	71,799,284
RV, BOAT, MOTORCYCLE DEALERS	4412	6	64,174	12	1,768,855
AUTOMOTIVE PARTS & TIRE	4413	12	4,357,300	31	2,876,863
FURNITURE & HOME FURNISHING	442	20	1,723,006	61	5,449,285
ELECTRONICS & APPLIANCES	443	59	945,838	155	17,760,799
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	757,735	50	13,320,242
COMPUTERS & SOFTWARE	44312	33	188,103	101	3,897,435
CAMERA & PHOTO SUPPLIES	44313	D	D	4	543,122
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	29	1,854,310	71	28,050,836
BUILDING MATERIALS	4441	29	1,854,310	62	27,401,122
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	9	649,714
FOOD & BEVERAGE STORES	445	15	3,582,596	32	11,474,280
GROCERY & CONVENIENCE STORES	4451	9	3,273,942	21	11,156,642
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	308,654	11	317,638
DRUG/HEALTH STORES	446	24	547,732	71	4,243,285
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	290,748	23	2,361,095
APPAREL & ACCESSORIES	448	29	662,038	80	11,883,174
CLOTHING & SHOE STORES	4481, 4482	22	401,998	65	9,754,603
JEWELRY & LUGGAGE STORES	4483	7	260,040	15	2,128,571
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	404,253	90	11,583,333
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	356,231	48	7,855,186
BOOK/PERIODICAL/MUSIC STORE	4512	12	48,022	42	3,728,147
GENERAL MERCHANDISE STORES	452	8	11,255,380	11	19,620,905
DEPARTMENT STORES	4521	D	D	5	18,244,137
GENERAL MERCHANDISE STORES	4529	8	11,255,380	6	1,376,768
E-COMMERCE & MAIL ORDER	4541	34	165,185	54	923,797
MISCELLANEOUS RETAILERS	453, 4542, 4543	165	3,302,783	418	15,099,899
AGRICULTURE, FORESTRY, FISHING	11	D	D	7	14,877
MINING	21	3	79,897	3	300,316
UTILITIES	22	3	72,361	4	27,857
CONSTRUCTION	23	318	6,283,407	983	43,880,094
CONSTRUCTION OF BUILDINGS	236	55	1,719,923	220	28,694,235
HEAVY CONSTRUCTION & HIGHWAYS	237	15	651,137	42	2,928,359
SPECIAL TRADE CONTRACTORS	238	248	3,912,347	721	12,257,500
MANUFACTURING	31-33	65	1,462,184	169	6,237,372
WHOLESALE TRADE	42	322	3,777,185	758	34,215,074
DURABLE GOODS	423	234	942,536	571	30,475,664
NONDURABLE GOODS	424	83	2,795,055	179	3,710,315
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	39,594	8	29,095
TRANSPORTATION & WAREHOUSING	48-49	3	25,282	24	324,333
INFORMATION	51	146	3,466,883	243	16,606,461
FINANCE, INSURANCE	52	55	1,428,093	86	4,165,378
REAL ESTATE, RENTAL/LEASING	53	109	1,583,588	221	6,878,231
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	62	903,544	219	6,953,208
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	155	1,091,580	445	7,425,150
ARTS, ENTERTAINMENT & RECREATION	71	14	444,162	32	1,480,201
ACCOMMODATIONS & FOOD SERVICES	72	59	7,642,734	203	31,447,988
ACCOMMODATIONS	721	6	588,395	12	3,586,646
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	53	7,054,339	191	27,861,342
OTHER SERVICES	81	99	1,360,053	296	10,257,144
REPAIR & MAINTENANCE	811	68	739,591	199	8,449,626
PERSONAL SERVICE	812	28	490,830	79	1,622,367
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	129,632	18	185,151
PUBLIC ADMINISTRATION, OTHER	92.00	5	90.143	23	275,281
TOTAL ALL INDUSTRIES		1,867	\$67,788,434	4,856	\$375,384,655

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>224</u>	<u>\$17,279,080</u>	<u>676</u>	<u>\$75,711,496</u>
MOTOR VEHICLES & PARTS	441	18	4,542,499	57	48,211,836
NEW & USED AUTO DEALERS	4411	6	3,613,546	25	40,682,968
RV, BOAT, MOTORCYCLE DEALERS	4412	3	45,444	7	4,437,520
AUTOMOTIVE PARTS & TIRE	4413	9	883,509	25	3,091,348
FURNITURE & HOME FURNISHING	442	6	285,392	21	1,284,504
ELECTRONICS & APPLIANCES	443	27	145,722	80	1,031,991
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	72,202	26	640,162
COMPUTERS & SOFTWARE	44312	17	73,520	54	391,829
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	9	377,800	44	5,049,192
BUILDING MATERIALS	4441	9	377,800	35	4,028,462
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	9	1,020,730
FOOD & BEVERAGE STORES	445	5	686,187	25	4,641,807
GROCERY & CONVENIENCE STORES	4451	D	D	20	4,639,246
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	686,187	5	2,561
DRUG/HEALTH STORES	446	14	313,013	30	1,006,466
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	474,235	23	3,877,875
APPAREL & ACCESSORIES	448	14	95,606	39	783,013
CLOTHING & SHOE STORES	4481, 4482	14	95,606	31	734,087
JEWELRY & LUGGAGE STORES	4483	D	D	8	48,926
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	18	128,077	41	1,503,590
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	10	90,596	20	358,931
BOOK/PERIODICAL/MUSIC STORE	4512	8	37,481	21	1,144,659
GENERAL MERCHANDISE STORES	452	6	9,188,700	11	1,642,515
DEPARTMENT STORES	4521	D	D	3	607,545
GENERAL MERCHANDISE STORES	4529	6	9,188,700	8	1,034,970
E-COMMERCE & MAIL ORDER	4541	24	24,029	40	247,833
MISCELLANEOUS RETAILERS	453, 4542, 4543	75	1,017,820	265	6,430,874
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>-</u>	<u>-</u>	<u>6</u>	<u>252,576</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>88</u>	<u>743,428</u>	<u>555</u>	<u>26,488,095</u>
CONSTRUCTION OF BUILDINGS	236	24	387,720	122	11,563,919
HEAVY CONSTRUCTION & HIGHWAYS	237	7	14,993	27	2,384,192
SPECIAL TRADE CONTRACTORS	238	57	340,715	406	12,539,984
<u>MANUFACTURING</u>	<u>31-33</u>	<u>31</u>	<u>112,352</u>	<u>107</u>	<u>7,104,418</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>182</u>	<u>766,261</u>	<u>556</u>	<u>22,106,658</u>
DURABLE GOODS	423	124	373,295	418	18,436,392
NONDURABLE GOODS	424	55	391,752	133	3,594,979
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,214	5	75,287
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>67,711</u>	<u>22</u>	<u>814,279</u>
<u>INFORMATION</u>	<u>51</u>	<u>98</u>	<u>657,203</u>	<u>167</u>	<u>4,480,710</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>243,069</u>	<u>59</u>	<u>919,471</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>53</u>	<u>458,066</u>	<u>138</u>	<u>8,397,084</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>31</u>	<u>86,437</u>	<u>96</u>	<u>636,926</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>44</u>	<u>394,056</u>	<u>163</u>	<u>1,938,059</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>170,430</u>	<u>13</u>	<u>862,341</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>34</u>	<u>2,582,934</u>	<u>84</u>	<u>9,511,918</u>
ACCOMMODATIONS	721	3	250,019	11	1,982,144
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	2,332,915	73	7,529,774
<u>OTHER SERVICES</u>	<u>81</u>	<u>44</u>	<u>783,774</u>	<u>149</u>	<u>5,327,918</u>
REPAIR & MAINTENANCE	811	29	625,411	113	4,261,926
PERSONAL SERVICE	812	15	158,363	32	952,908
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	4	113,084
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>32,682</u>	<u>13</u>	<u>334,152</u>
TOTAL ALL INDUSTRIES		882	\$24,377,483	2,804	\$164,886,101

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>507</u>	<u>\$30,487,598</u>	<u>392</u>	<u>\$12,043,043</u>
MOTOR VEHICLES & PARTS	441	33	9,600,073	19	1,419,632
NEW & USED AUTO DEALERS	4411	12	8,273,682	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	5	38,353	7	370,271
AUTOMOTIVE PARTS & TIRE	4413	16	1,288,038	12	1,049,361
FURNITURE & HOME FURNISHING	442	25	1,716,982	18	343,893
ELECTRONICS & APPLIANCES	443	61	1,449,971	39	460,049
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	815,620	14	259,983
COMPUTERS & SOFTWARE	44312	38	634,351	25	200,066
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	3,144,072	26	1,263,429
BUILDING MATERIALS	4441	23	2,986,525	21	1,037,420
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	157,547	5	226,009
FOOD & BEVERAGE STORES	445	16	3,002,807	7	2,927,197
GROCERY & CONVENIENCE STORES	4451	8	2,959,242	3	2,924,870
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	43,565	4	2,327
DRUG/HEALTH STORES	446	29	1,313,290	27	881,113
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,435,724	5	768,359
APPAREL & ACCESSORIES	448	32	979,738	31	518,719
CLOTHING & SHOE STORES	4481, 4482	25	745,195	27	458,749
JEWELRY & LUGGAGE STORES	4483	7	234,543	4	59,970
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	1,267,126	34	555,451
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	988,604	21	397,252
BOOK/PERIODICAL/MUSIC STORE	4512	18	278,522	13	158,199
GENERAL MERCHANDISE STORES	452	8	3,406,673	4	82,743
DEPARTMENT STORES	4521	3	1,711,244	D	D
GENERAL MERCHANDISE STORES	4529	5	1,695,429	4	82,743
E-COMMERCE & MAIL ORDER	4541	36	143,805	32	167,312
MISCELLANEOUS RETAILERS	453, 4542, 4543	181	2,027,337	150	2,655,146
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>146,141</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>9,535</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>307</u>	<u>6,075,439</u>	<u>207</u>	<u>5,903,215</u>
CONSTRUCTION OF BUILDINGS	236	78	2,366,461	65	4,227,758
HEAVY CONSTRUCTION & HIGHWAYS	237	16	597,090	9	309,883
SPECIAL TRADE CONTRACTORS	238	213	3,111,888	133	1,365,574
<u>MANUFACTURING</u>	<u>31-33</u>	<u>73</u>	<u>2,268,194</u>	<u>77</u>	<u>4,114,836</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>411</u>	<u>5,320,558</u>	<u>272</u>	<u>1,913,453</u>
DURABLE GOODS	423	303	4,536,445	196	1,637,924
NONDURABLE GOODS	424	105	775,624	72	272,386
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	8,489	4	3,143
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>121,242</u>	<u>6</u>	<u>136,624</u>
<u>INFORMATION</u>	<u>51</u>	<u>146</u>	<u>2,987,834</u>	<u>132</u>	<u>1,580,244</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>933,206</u>	<u>39</u>	<u>356,761</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>1,193,914</u>	<u>65</u>	<u>261,912</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>91</u>	<u>909,947</u>	<u>51</u>	<u>453,038</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>163</u>	<u>1,820,359</u>	<u>99</u>	<u>853,980</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>487,313</u>	<u>11</u>	<u>450,947</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>97</u>	<u>8,185,019</u>	<u>78</u>	<u>4,947,447</u>
ACCOMMODATIONS	721	23	1,455,972	20	824,532
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	6,729,047	58	4,122,915
<u>OTHER SERVICES</u>	<u>81</u>	<u>117</u>	<u>2,628,816</u>	<u>65</u>	<u>979,960</u>
REPAIR & MAINTENANCE	811	72	2,089,410	33	694,270
PERSONAL SERVICE	812	39	400,077	32	285,690
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	139,329	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>53,134</u>	<u>12</u>	<u>35,716</u>
TOTAL ALL INDUSTRIES		2,095	\$63,628,249	1,506	\$34,031,176

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>422</u>	<u>\$22,466,269</u>	<u>1,175</u>	<u>\$242,618,113</u>
MOTOR VEHICLES & PARTS	441	27	6,268,939	84	101,825,252
NEW & USED AUTO DEALERS	4411	10	5,082,108	38	97,386,187
RV, BOAT, MOTORCYCLE DEALERS	4412	3	136,048	11	991,675
AUTOMOTIVE PARTS & TIRE	4413	14	1,050,783	35	3,447,390
FURNITURE & HOME FURNISHING	442	19	163,782	66	4,317,368
ELECTRONICS & APPLIANCES	443	57	356,533	139	10,187,753
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	203,340	53	8,569,056
COMPUTERS & SOFTWARE	44312	36	153,193	83	1,506,547
CAMERA & PHOTO SUPPLIES	44313	D	D	3	112,150
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	970,780	69	22,610,872
BUILDING MATERIALS	4441	14	953,221	55	22,238,913
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	17,559	14	371,959
FOOD & BEVERAGE STORES	445	7	2,831,490	23	4,911,794
GROCERY & CONVENIENCE STORES	4451	4	2,812,397	14	4,657,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	19,093	9	253,905
DRUG/HEALTH STORES	446	29	525,645	62	2,681,433
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	1,004,204	22	1,937,235
APPAREL & ACCESSORIES	448	22	398,151	85	14,489,815
CLOTHING & SHOE STORES	4481, 4482	18	252,425	70	12,661,090
JEWELRY & LUGGAGE STORES	4483	4	145,726	15	1,828,725
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	32	5,314,424	92	6,664,290
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	15	147,315	62	4,523,106
BOOK/PERIODICAL/MUSIC STORE	4512	17	5,167,109	30	2,141,184
GENERAL MERCHANDISE STORES	452	7	2,688,097	18	58,383,640
DEPARTMENT STORES	4521	D	D	6	21,091,156
GENERAL MERCHANDISE STORES	4529	7	2,688,097	12	37,292,484
E-COMMERCE & MAIL ORDER	4541	31	280,847	49	745,596
MISCELLANEOUS RETAILERS	453, 4542, 4543	167	1,663,377	466	13,863,065
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>12,610</u>	<u>11</u>	<u>51,017</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>3</u>	<u>5,063</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>207</u>	<u>22,799,034</u>	<u>1,254</u>	<u>32,520,583</u>
CONSTRUCTION OF BUILDINGS	236	47	17,369,953	238	18,406,400
HEAVY CONSTRUCTION & HIGHWAYS	237	14	230,655	49	1,490,458
SPECIAL TRADE CONTRACTORS	238	146	5,198,426	967	12,623,725
<u>MANUFACTURING</u>	<u>31-33</u>	<u>58</u>	<u>1,270,695</u>	<u>170</u>	<u>3,921,513</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>419</u>	<u>4,998,988</u>	<u>662</u>	<u>14,595,718</u>
DURABLE GOODS	423	295	3,926,740	497	12,040,429
NONDURABLE GOODS	424	120	1,066,901	158	2,535,623
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,347	7	19,666
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>205,165</u>	<u>23</u>	<u>376,218</u>
<u>INFORMATION</u>	<u>51</u>	<u>138</u>	<u>2,389,285</u>	<u>192</u>	<u>8,062,774</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>227,501</u>	<u>90</u>	<u>5,670,345</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>78</u>	<u>973,887</u>	<u>213</u>	<u>5,786,796</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>69</u>	<u>801,066</u>	<u>155</u>	<u>2,256,548</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>88</u>	<u>3,124,935</u>	<u>462</u>	<u>5,755,569</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>379,172</u>	<u>27</u>	<u>1,711,736</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>56</u>	<u>6,756,064</u>	<u>132</u>	<u>22,802,818</u>
ACCOMMODATIONS	721	7	1,164,212	4	214,937
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	5,591,852	128	22,587,881
<u>OTHER SERVICES</u>	<u>81</u>	<u>65</u>	<u>1,503,662</u>	<u>289</u>	<u>6,813,068</u>
REPAIR & MAINTENANCE	811	39	1,163,835	197	4,722,456
PERSONAL SERVICE	812	26	339,827	85	1,806,233
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	7	284,379
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>46,848</u>	<u>43</u>	<u>264,991</u>
TOTAL ALL INDUSTRIES		1,655	\$67,955,181	4,901	\$353,212,870

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,064</u>	<u>\$146,772,592</u>	<u>1,028</u>	<u>\$230,718,931</u>
MOTOR VEHICLES & PARTS	441	45	10,714,737	65	95,106,188
NEW & USED AUTO DEALERS	4411	14	5,957,645	\$27	84,813,743
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,636,396	8	5,609,761
AUTOMOTIVE PARTS & TIRE	4413	27	3,120,696	30	4,682,684
FURNITURE & HOME FURNISHING	442	80	8,424,842	64	32,886,989
ELECTRONICS & APPLIANCES	443	170	19,170,261	145	25,649,136
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	3,083,937	50	1,454,335
COMPUTERS & SOFTWARE	44312	123	16,086,324	95	24,194,801
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	14,794,867	88	5,831,091
BUILDING MATERIALS	4441	70	13,438,232	72	5,649,057
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	1,356,635	16	182,034
FOOD & BEVERAGE STORES	445	25	8,856,126	38	8,343,150
GROCERY & CONVENIENCE STORES	4451	11	8,283,743	26	8,240,874
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	572,383	12	102,276
DRUG/HEALTH STORES	446	53	3,291,033	66	7,526,704
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,250,900	27	3,644,671
APPAREL & ACCESSORIES	448	65	12,020,746	39	2,721,800
CLOTHING & SHOE STORES	4481, 4482	52	11,493,186	31	1,409,944
JEWELRY & LUGGAGE STORES	4483	13	527,560	8	1,311,856
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	10,002,468	54	1,989,192
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	7,518,527	30	1,578,059
BOOK/PERIODICAL/MUSIC STORE	4512	31	2,483,941	24	411,133
GENERAL MERCHANDISE STORES	452	13	33,612,691	16	25,636,243
DEPARTMENT STORES	4521	6	29,251,180	3	810,051
GENERAL MERCHANDISE STORES	4529	7	4,361,511	13	24,826,192
E-COMMERCE & MAIL ORDER	4541	58	4,950,388	49	593,734
MISCELLANEOUS RETAILERS	453, 4542, 4543	382	19,683,533	377	20,790,033
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>79,935</u>	<u>9</u>	<u>58,098</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>1,317,232</u>	<u>4</u>	<u>47,272</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>53,751</u>	<u>6</u>	<u>344,023</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,658</u>	<u>66,322,036</u>	<u>1,684</u>	<u>67,420,944</u>
CONSTRUCTION OF BUILDINGS	236	370	40,459,961	354	35,115,426
HEAVY CONSTRUCTION & HIGHWAYS	237	75	2,235,807	71	7,159,841
SPECIAL TRADE CONTRACTORS	238	1,213	23,626,268	1,259	25,145,677
<u>MANUFACTURING</u>	<u>31-33</u>	<u>254</u>	<u>9,576,037</u>	<u>193</u>	<u>10,157,107</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>769</u>	<u>58,038,849</u>	<u>797</u>	<u>22,573,235</u>
DURABLE GOODS	423	593	55,679,975	592	18,300,176
NONDURABLE GOODS	424	171	2,057,154	197	4,260,493
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	301,720	8	12,566
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>745,924</u>	<u>29</u>	<u>622,236</u>
<u>INFORMATION</u>	<u>51</u>	<u>233</u>	<u>35,648,854</u>	<u>233</u>	<u>15,941,312</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>3,970,016</u>	<u>86</u>	<u>7,153,005</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>230</u>	<u>10,634,389</u>	<u>237</u>	<u>14,081,830</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>248</u>	<u>13,923,843</u>	<u>208</u>	<u>9,830,778</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>627</u>	<u>11,446,750</u>	<u>574</u>	<u>6,894,662</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>31</u>	<u>764,051</u>	<u>28</u>	<u>2,158,035</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>163</u>	<u>38,731,537</u>	<u>212</u>	<u>29,583,474</u>
ACCOMMODATIONS	721	4	3,358,888	12	3,373,858
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	159	35,372,649	200	26,209,616
<u>OTHER SERVICES</u>	<u>81</u>	<u>310</u>	<u>10,354,042</u>	<u>376</u>	<u>10,275,593</u>
REPAIR & MAINTENANCE	811	219	7,844,828	273	7,634,618
PERSONAL SERVICE	812	86	2,430,486	97	2,394,312
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	78,728	6	246,663
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>352,069</u>	<u>7</u>	<u>596,166</u>
TOTAL ALL INDUSTRIES		5,727	\$408,731,907	5,711	\$428,456,701

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>639</u>	<u>\$62,125,530</u>	<u>319</u>	<u>\$10,710,693</u>
MOTOR VEHICLES & PARTS	441	33	12,330,762	13	896,862
NEW & USED AUTO DEALERS	4411	13	9,011,941	10	785,152
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	3	111,710
AUTOMOTIVE PARTS & TIRE	4413	20	3,318,821	D	D
FURNITURE & HOME FURNISHING	442	29	3,037,863	17	70,360
ELECTRONICS & APPLIANCES	443	82	3,991,614	41	816,943
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	3,250,633	19	711,765
COMPUTERS & SOFTWARE	44312	57	725,252	22	105,178
CAMERA & PHOTO SUPPLIES	44313	3	15,729	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	9,914,646	24	258,260
BUILDING MATERIALS	4441	31	9,498,566	20	242,527
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	416,080	4	15,733
FOOD & BEVERAGE STORES	445	16	6,532,912	17	2,781,297
GROCERY & CONVENIENCE STORES	4451	9	6,427,873	14	2,780,422
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	105,039	3	875
DRUG/HEALTH STORES	446	51	1,804,223	13	151,554
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	2,149,849	10	726,921
APPAREL & ACCESSORIES	448	25	508,189	5	13,626
CLOTHING & SHOE STORES	4481, 4482	18	283,194	5	13,626
JEWELRY & LUGGAGE STORES	4483	7	224,995	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	1,991,743	19	213,174
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	1,584,479	7	11,955
BOOK/PERIODICAL/MUSIC STORE	4512	25	407,264	12	201,219
GENERAL MERCHANDISE STORES	452	9	13,215,032	D	D
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	13,215,032	D	D
E-COMMERCE & MAIL ORDER	4541	43	365,885	17	26,047
MISCELLANEOUS RETAILERS	453, 4542, 4543	249	6,282,812	143	4,755,649
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>309,998</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>557</u>	<u>19,017,925</u>	<u>480</u>	<u>55,130,748</u>
CONSTRUCTION OF BUILDINGS	236	120	7,170,981	84	45,226,335
HEAVY CONSTRUCTION & HIGHWAYS	237	33	3,646,495	29	3,494,825
SPECIAL TRADE CONTRACTORS	238	404	8,200,449	367	6,409,588
<u>MANUFACTURING</u>	<u>31-33</u>	<u>101</u>	<u>1,861,026</u>	<u>56</u>	<u>1,277,930</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>538</u>	<u>9,625,429</u>	<u>204</u>	<u>8,864,486</u>
DURABLE GOODS	423	406	8,401,435	155	8,364,004
NONDURABLE GOODS	424	126	1,206,343	49	500,482
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	17,651	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>89,488</u>	<u>22</u>	<u>12,770,468</u>
<u>INFORMATION</u>	<u>51</u>	<u>176</u>	<u>6,584,379</u>	<u>102</u>	<u>11,191,660</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>874,794</u>	<u>28</u>	<u>131,926</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>138</u>	<u>3,684,664</u>	<u>112</u>	<u>32,573,140</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>128</u>	<u>1,630,740</u>	<u>36</u>	<u>1,953,220</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>207</u>	<u>2,762,140</u>	<u>180</u>	<u>2,075,770</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>2,032,262</u>	<u>3</u>	<u>60,555</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>103</u>	<u>15,638,165</u>	<u>84</u>	<u>49,990,519</u>
ACCOMMODATIONS	721	13	3,325,443	37	40,739,448
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	12,312,722	47	9,251,071
<u>OTHER SERVICES</u>	<u>81</u>	<u>121</u>	<u>3,499,751</u>	<u>119</u>	<u>5,903,242</u>
REPAIR & MAINTENANCE	811	76	2,446,578	84	1,983,728
PERSONAL SERVICE	812	41	1,008,747	35	3,919,514
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	44,426	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>41,223</u>	<u>7</u>	<u>24,789</u>
TOTAL ALL INDUSTRIES		2,793	\$129,777,514	1,752	\$192,659,146

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,909</u>	<u>\$966,236,968</u>	<u>380</u>	<u>\$21,745,978</u>
MOTOR VEHICLES & PARTS	441	265	180,415,710	21	3,161,127
NEW & USED AUTO DEALERS	4411	90	133,756,760	5	1,440,813
RV, BOAT, MOTORCYCLE DEALERS	4412	90	30,100,903	3	92,747
AUTOMOTIVE PARTS & TIRE	4413	85	16,558,047	13	1,627,567
FURNITURE & HOME FURNISHING	442	319	48,072,330	24	655,802
ELECTRONICS & APPLIANCES	443	463	63,579,167	39	306,047
APPLIANCES, TV & OTHER ELECTRONICS	44311	137	24,438,488	17	200,818
COMPUTERS & SOFTWARE	44312	313	33,561,377	22	105,229
CAMERA & PHOTO SUPPLIES	44313	13	5,579,302	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	278	66,288,441	24	2,072,511
BUILDING MATERIALS	4441	221	63,963,201	20	2,037,530
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	2,325,240	4	34,981
FOOD & BEVERAGE STORES	445	411	94,484,401	12	1,515,979
GROCERY & CONVENIENCE STORES	4451	303	89,047,378	8	1,509,591
OTHER FOOD & BEVERAGE STORES	4452, 4453	108	5,437,023	4	6,388
DRUG/HEALTH STORES	446	202	38,847,974	21	140,353
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	151	17,952,032	9	367,850
APPAREL & ACCESSORIES	448	460	113,632,232	19	181,040
CLOTHING & SHOE STORES	4481, 4482	330	100,115,885	16	96,692
JEWELRY & LUGGAGE STORES	4483	130	13,516,347	3	84,348
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	350	75,896,678	24	140,615
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	38,012,396	11	57,449
BOOK/PERIODICAL/MUSIC STORE	4512	168	37,884,282	13	83,166
GENERAL MERCHANDISE STORES	452	55	102,382,837	6	11,510,906
DEPARTMENT STORES	4521	8	56,468,912	D	D
GENERAL MERCHANDISE STORES	4529	47	45,913,925	6	11,510,906
E-COMMERCE & MAIL ORDER	4541	129	30,215,105	33	130,734
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,826	134,470,061	148	1,563,014
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>465,639</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>175,754</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>283,170</u>	<u>3</u>	<u>79,892</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,674</u>	<u>477,383,439</u>	<u>294</u>	<u>6,089,046</u>
CONSTRUCTION OF BUILDINGS	236	1,820	304,463,068	54	3,784,621
HEAVY CONSTRUCTION & HIGHWAYS	237	199	26,362,460	10	417,804
SPECIAL TRADE CONTRACTORS	238	3,655	146,557,911	230	1,886,621
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,047</u>	<u>71,548,433</u>	<u>68</u>	<u>685,256</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,219</u>	<u>283,091,335</u>	<u>332</u>	<u>1,900,562</u>
DURABLE GOODS	423	1,639	232,861,977	255	1,635,383
NONDURABLE GOODS	424	553	49,348,706	77	265,179
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	880,652	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>170</u>	<u>19,647,483</u>	<u>4</u>	<u>21,465</u>
<u>INFORMATION</u>	<u>51</u>	<u>576</u>	<u>195,473,955</u>	<u>127</u>	<u>1,475,766</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>210</u>	<u>34,148,728</u>	<u>41</u>	<u>749,368</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>702</u>	<u>104,218,319</u>	<u>83</u>	<u>795,750</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,437</u>	<u>84,905,250</u>	<u>53</u>	<u>541,255</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,065</u>	<u>102,090,803</u>	<u>119</u>	<u>508,537</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>266</u>	<u>27,540,247</u>	<u>8</u>	<u>281,619</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,159</u>	<u>408,884,815</u>	<u>55</u>	<u>4,322,157</u>
ACCOMMODATIONS	721	115	90,305,672	3	164,889
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,044	318,579,143	52	4,157,268
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,736</u>	<u>113,080,147</u>	<u>91</u>	<u>1,905,249</u>
REPAIR & MAINTENANCE	811	1,040	60,341,292	58	1,499,127
PERSONAL SERVICE	812	623	49,029,079	33	406,122
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	73	3,709,776	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>102</u>	<u>3,715,375</u>	<u>12</u>	<u>188,462</u>
TOTAL ALL INDUSTRIES		23,331	\$2,892,889,860	1,670	\$41,290,362

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,898</u>	<u>\$362,520,473</u>	<u>349</u>	<u>\$28,484,099</u>
MOTOR VEHICLES & PARTS	441	162	84,498,675	26	8,747,858
NEW & USED AUTO DEALERS	4411	84	73,164,267	7	5,966,632
RV, BOAT, MOTORCYCLE DEALERS	4412	15	1,758,625	3	605,037
AUTOMOTIVE PARTS & TIRE	4413	63	9,575,783	16	2,176,189
FURNITURE & HOME FURNISHING	442	95	16,130,811	8	324,262
ELECTRONICS & APPLIANCES	443	238	26,125,701	35	371,529
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	16,012,633	16	341,902
COMPUTERS & SOFTWARE	44312	163	10,011,498	19	29,627
CAMERA & PHOTO SUPPLIES	44313	4	101,570	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	28,045,357	19	2,404,984
BUILDING MATERIALS	4441	80	24,555,013	15	1,914,756
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	3,490,344	4	490,228
FOOD & BEVERAGE STORES	445	64	27,919,750	22	1,650,145
GROCERY & CONVENIENCE STORES	4451	44	27,168,462	16	1,579,541
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	751,288	6	70,604
DRUG/HEALTH STORES	446	108	12,568,785	20	343,046
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	7,590,037	7	358,170
APPAREL & ACCESSORIES	448	137	32,798,988	25	698,726
CLOTHING & SHOE STORES	4481, 4482	102	28,060,519	21	591,178
JEWELRY & LUGGAGE STORES	4483	35	4,738,469	4	107,548
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	150	22,263,713	16	76,953
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	12,664,691	7	54,124
BOOK/PERIODICAL/MUSIC STORE	4512	62	9,599,022	9	22,829
GENERAL MERCHANDISE STORES	452	23	63,846,465	7	10,822,681
DEPARTMENT STORES	4521	7	30,976,753	3	1,541,510
GENERAL MERCHANDISE STORES	4529	16	32,869,712	4	9,281,171
E-COMMERCE & MAIL ORDER	4541	56	2,287,505	26	57,588
MISCELLANEOUS RETAILERS	453, 4542, 4543	715	38,444,686	138	2,628,157
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>35,652</u>	<u>5</u>	<u>133,644</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>34,677</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>169,281</u>	<u>4</u>	<u>11,466</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,279</u>	<u>69,556,919</u>	<u>164</u>	<u>3,109,375</u>
CONSTRUCTION OF BUILDINGS	236	338	31,363,999	41	1,707,844
HEAVY CONSTRUCTION & HIGHWAYS	237	51	12,022,449	7	34,371
SPECIAL TRADE CONTRACTORS	238	890	26,170,471	116	1,367,160
<u>MANUFACTURING</u>	<u>31-33</u>	<u>308</u>	<u>13,572,459</u>	<u>43</u>	<u>345,920</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,325</u>	<u>83,407,518</u>	<u>264</u>	<u>5,377,571</u>
DURABLE GOODS	423	1,002	69,648,311	186	2,876,315
NONDURABLE GOODS	424	305	13,076,556	78	2,501,256
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	682,651	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>1,401,990</u>	<u>5</u>	<u>59,096</u>
<u>INFORMATION</u>	<u>51</u>	<u>321</u>	<u>42,175,553</u>	<u>108</u>	<u>2,519,610</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>128</u>	<u>11,036,904</u>	<u>39</u>	<u>413,120</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>341</u>	<u>21,860,293</u>	<u>73</u>	<u>1,174,809</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>351</u>	<u>9,976,425</u>	<u>49</u>	<u>227,135</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>592</u>	<u>17,144,767</u>	<u>89</u>	<u>1,321,069</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>56</u>	<u>3,627,313</u>	<u>6</u>	<u>213,552</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>434</u>	<u>79,129,510</u>	<u>41</u>	<u>3,452,182</u>
ACCOMMODATIONS	721	40	13,942,823	6	176,245
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	394	65,186,687	35	3,275,937
<u>OTHER SERVICES</u>	<u>81</u>	<u>559</u>	<u>25,640,634</u>	<u>72</u>	<u>1,298,472</u>
REPAIR & MAINTENANCE	811	353	15,524,935	46	831,757
PERSONAL SERVICE	812	177	8,092,842	23	407,724
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	2,022,857	3	58,991
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>32</u>	<u>829,847</u>	<u>3</u>	<u>480</u>
TOTAL ALL INDUSTRIES		7,681	\$742,120,215	1,314	\$48,141,600

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,039</u>	<u>\$426,607,212</u>	<u>745</u>	<u>\$252,291,550</u>
MOTOR VEHICLES & PARTS	441	160	136,447,659	32	26,389,064
NEW & USED AUTO DEALERS	4411	78	118,071,149	15	18,749,096
RV, BOAT, MOTORCYCLE DEALERS	4412	21	8,772,029	3	5,159,370
AUTOMOTIVE PARTS & TIRE	4413	61	9,604,481	14	2,480,598
FURNITURE & HOME FURNISHING	442	112	12,916,090	71	31,373,079
ELECTRONICS & APPLIANCES	443	254	30,650,357	126	31,181,897
APPLIANCES, TV & OTHER ELECTRONICS	44311	78	20,063,140	41	19,126,167
COMPUTERS & SOFTWARE	44312	171	10,019,573	82	11,151,989
CAMERA & PHOTO SUPPLIES	44313	5	567,644	3	903,741
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	30,552,224	47	20,407,771
BUILDING MATERIALS	4441	100	29,727,314	38	20,210,421
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	824,910	9	197,350
FOOD & BEVERAGE STORES	445	118	21,991,216	33	2,799,963
GROCERY & CONVENIENCE STORES	4451	101	21,507,689	21	2,288,458
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	483,527	12	511,505
DRUG/HEALTH STORES	446	104	11,500,034	36	1,766,817
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	10,262,742	12	1,345,468
APPAREL & ACCESSORIES	448	139	39,039,494	74	34,565,589
CLOTHING & SHOE STORES	4481, 4482	104	32,734,868	59	28,780,356
JEWELRY & LUGGAGE STORES	4483	35	6,304,626	15	5,785,233
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	23,857,655	50	16,191,837
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	15,178,417	33	12,670,297
BOOK/PERIODICAL/MUSIC STORE	4512	63	8,679,238	17	3,521,540
GENERAL MERCHANDISE STORES	452	28	77,752,943	11	63,919,285
DEPARTMENT STORES	4521	7	43,535,628	6	43,835,270
GENERAL MERCHANDISE STORES	4529	21	34,217,315	5	20,084,015
E-COMMERCE & MAIL ORDER	4541	62	1,385,401	25	4,775,755
MISCELLANEOUS RETAILERS	453, 4542, 4543	739	30,251,397	228	17,575,025
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>192,556</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>96,554</u>	<u>4</u>	<u>11,025</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>580,444</u>	<u>3</u>	<u>115,413</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,133</u>	<u>143,871,374</u>	<u>646</u>	<u>25,476,982</u>
CONSTRUCTION OF BUILDINGS	236	495	72,735,827	116	14,333,460
HEAVY CONSTRUCTION & HIGHWAYS	237	107	34,112,625	38	1,096,095
SPECIAL TRADE CONTRACTORS	238	1,531	37,022,922	492	10,047,427
<u>MANUFACTURING</u>	<u>31-33</u>	<u>364</u>	<u>22,558,456</u>	<u>141</u>	<u>9,696,381</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,256</u>	<u>64,428,338</u>	<u>520</u>	<u>44,182,522</u>
DURABLE GOODS	423	961	54,981,217	392	40,916,373
NONDURABLE GOODS	424	284	9,349,590	123	3,241,345
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	97,531	5	24,804
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>55</u>	<u>6,955,475</u>	<u>15</u>	<u>208,796</u>
<u>INFORMATION</u>	<u>51</u>	<u>316</u>	<u>44,437,866</u>	<u>151</u>	<u>15,764,401</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>126</u>	<u>11,269,550</u>	<u>49</u>	<u>802,061</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>366</u>	<u>24,807,052</u>	<u>152</u>	<u>11,036,731</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>373</u>	<u>11,291,953</u>	<u>105</u>	<u>5,112,321</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>823</u>	<u>16,463,805</u>	<u>266</u>	<u>3,536,200</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>69</u>	<u>5,011,965</u>	<u>14</u>	<u>1,815,166</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>515</u>	<u>76,761,645</u>	<u>135</u>	<u>36,695,061</u>
ACCOMMODATIONS	721	28	8,222,050	24	9,084,939
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	487	68,539,595	111	27,610,122
<u>OTHER SERVICES</u>	<u>81</u>	<u>666</u>	<u>29,679,920</u>	<u>164</u>	<u>4,625,801</u>
REPAIR & MAINTENANCE	811	474	21,882,767	123	1,736,057
PERSONAL SERVICE	812	173	6,728,211	41	2,889,744
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	1,068,942	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>24</u>	<u>346,504</u>	<u>5</u>	<u>12,542</u>
TOTAL ALL INDUSTRIES		9,163	\$885,360,669	3,115	\$411,382,953

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,445</u>	<u>\$217,214,456</u>	<u>586</u>	<u>\$41,378,542</u>
MOTOR VEHICLES & PARTS	441	88	60,618,075	41	13,963,961
NEW & USED AUTO DEALERS	4411	25	54,243,774	17	10,491,764
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,242,545	5	1,437,854
AUTOMOTIVE PARTS & TIRE	4413	57	5,131,756	19	2,034,343
FURNITURE & HOME FURNISHING	442	83	7,465,179	20	860,422
ELECTRONICS & APPLIANCES	443	187	5,403,955	79	1,204,433
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	2,103,648	24	535,914
COMPUTERS & SOFTWARE	44312	137	3,233,709	51	615,341
CAMERA & PHOTO SUPPLIES	44313	3	66,598	4	53,178
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	13,149,602	33	2,431,053
BUILDING MATERIALS	4441	97	12,555,311	25	2,314,918
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	594,291	8	116,135
FOOD & BEVERAGE STORES	445	69	17,504,323	20	5,120,914
GROCERY & CONVENIENCE STORES	4451	47	16,718,864	11	5,067,426
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	785,459	9	53,488
DRUG/HEALTH STORES	446	66	6,472,374	36	2,244,050
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	6,777,408	13	1,008,522
APPAREL & ACCESSORIES	448	84	16,858,536	29	1,112,635
CLOTHING & SHOE STORES	4481, 4482	63	15,346,103	22	594,200
JEWELRY & LUGGAGE STORES	4483	21	1,512,433	7	518,435
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	7,304,542	52	2,896,192
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	4,289,190	28	1,307,260
BOOK/PERIODICAL/MUSIC STORE	4512	41	3,015,352	24	1,588,932
GENERAL MERCHANDISE STORES	452	24	54,616,117	12	6,367,900
DEPARTMENT STORES	4521	6	27,731,068	5	3,183,830
GENERAL MERCHANDISE STORES	4529	18	26,885,049	7	3,184,070
E-COMMERCE & MAIL ORDER	4541	61	1,368,535	39	217,228
MISCELLANEOUS RETAILERS	453, 4542, 4543	526	19,675,810	212	3,951,232
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>244,601</u>	<u>6</u>	<u>37,648</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>318,260</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>687,093</u>	<u>4</u>	<u>27,345</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,418</u>	<u>83,259,525</u>	<u>314</u>	<u>12,710,478</u>
CONSTRUCTION OF BUILDINGS	236	325	50,122,626	75	5,025,577
HEAVY CONSTRUCTION & HIGHWAYS	237	66	8,487,748	16	175,856
SPECIAL TRADE CONTRACTORS	238	1,027	24,649,151	223	7,509,045
<u>MANUFACTURING</u>	<u>31-33</u>	<u>255</u>	<u>8,426,682</u>	<u>103</u>	<u>1,811,320</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,192</u>	<u>34,760,561</u>	<u>527</u>	<u>9,070,698</u>
DURABLE GOODS	423	909	26,492,794	379	6,293,503
NONDURABLE GOODS	424	274	8,219,470	144	2,772,081
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	48,297	4	5,114
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>32</u>	<u>805,750</u>	<u>6</u>	<u>32,327</u>
<u>INFORMATION</u>	<u>51</u>	<u>299</u>	<u>26,403,794</u>	<u>171</u>	<u>4,288,007</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>11,409,951</u>	<u>52</u>	<u>721,303</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>310</u>	<u>13,663,438</u>	<u>114</u>	<u>1,855,800</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>273</u>	<u>5,967,656</u>	<u>98</u>	<u>1,200,827</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>525</u>	<u>12,865,937</u>	<u>147</u>	<u>1,375,130</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>3,384,209</u>	<u>15</u>	<u>884,286</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>327</u>	<u>53,537,746</u>	<u>93</u>	<u>10,354,972</u>
ACCOMMODATIONS	721	16	3,554,609	13	1,728,968
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	311	49,983,137	80	8,626,004
<u>OTHER SERVICES</u>	<u>81</u>	<u>419</u>	<u>14,661,728</u>	<u>123</u>	<u>3,768,610</u>
REPAIR & MAINTENANCE	811	270	10,138,622	78	2,875,117
PERSONAL SERVICE	812	135	4,249,577	37	657,183
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	273,529	8	236,310
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>180,710</u>	<u>7</u>	<u>128,334</u>
TOTAL ALL INDUSTRIES		6,684	\$487,792,097	2,366	\$89,645,627

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>664</u>	<u>\$77,940,567</u>	<u>1,033</u>	<u>\$144,583,529</u>
MOTOR VEHICLES & PARTS	441	44	21,845,860	113	52,038,000
NEW & USED AUTO DEALERS	4411	19	17,712,311	47	41,640,194
RV, BOAT, MOTORCYCLE DEALERS	4412	5	2,323,158	14	3,506,708
AUTOMOTIVE PARTS & TIRE	4413	20	1,810,391	52	6,891,098
FURNITURE & HOME FURNISHING	442	37	2,513,776	47	5,175,984
ELECTRONICS & APPLIANCES	443	79	1,718,779	129	5,900,053
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	826,646	37	4,517,691
COMPUTERS & SOFTWARE	44312	46	724,831	88	1,370,060
CAMERA & PHOTO SUPPLIES	44313	3	167,302	4	12,302
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	12,568,392	60	12,703,006
BUILDING MATERIALS	4441	38	12,512,523	48	12,374,615
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	55,869	12	328,391
FOOD & BEVERAGE STORES	445	16	4,646,021	40	11,435,220
GROCERY & CONVENIENCE STORES	4451	10	4,627,360	29	11,047,499
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	18,661	11	387,721
DRUG/HEALTH STORES	446	45	695,685	62	5,103,049
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,285,880	31	3,440,452
APPAREL & ACCESSORIES	448	39	2,752,333	58	2,250,543
CLOTHING & SHOE STORES	4481, 4482	33	2,450,039	42	1,621,268
JEWELRY & LUGGAGE STORES	4483	6	302,294	16	629,275
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	3,638,346	75	4,862,163
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	2,161,249	44	4,094,521
BOOK/PERIODICAL/MUSIC STORE	4512	23	1,477,097	31	767,642
GENERAL MERCHANDISE STORES	452	13	18,489,978	16	28,722,723
DEPARTMENT STORES	4521	3	6,015,446	3	4,886,048
GENERAL MERCHANDISE STORES	4529	10	12,474,532	13	23,836,675
E-COMMERCE & MAIL ORDER	4541	40	202,146	48	615,350
MISCELLANEOUS RETAILERS	453, 4542, 4543	239	7,583,371	354	12,336,986
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>41,287</u>	<u>3</u>	<u>553</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>63,143</u>	<u>0</u>	<u>0</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>364</u>	<u>17,454,092</u>	<u>539</u>	<u>20,113,246</u>
CONSTRUCTION OF BUILDINGS	236	89	11,956,644	142	10,529,246
HEAVY CONSTRUCTION & HIGHWAYS	237	16	688,771	20	444,618
SPECIAL TRADE CONTRACTORS	238	259	4,808,677	377	9,139,382
<u>MANUFACTURING</u>	<u>31-33</u>	<u>105</u>	<u>2,773,091</u>	<u>167</u>	<u>8,772,507</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>555</u>	<u>13,341,281</u>	<u>791</u>	<u>32,462,742</u>
DURABLE GOODS	423	413	9,733,810	597	23,540,480
NONDURABLE GOODS	424	139	3,603,966	187	8,915,349
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,505	7	6,913
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>10,569</u>	<u>22</u>	<u>919,994</u>
<u>INFORMATION</u>	<u>51</u>	<u>171</u>	<u>5,362,356</u>	<u>212</u>	<u>12,362,832</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>2,139,243</u>	<u>82</u>	<u>2,732,537</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>134</u>	<u>4,185,089</u>	<u>212</u>	<u>13,715,083</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>116</u>	<u>1,863,407</u>	<u>160</u>	<u>2,298,949</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>185</u>	<u>3,826,676</u>	<u>290</u>	<u>5,489,110</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>463,400</u>	<u>31</u>	<u>1,725,902</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>103</u>	<u>13,206,432</u>	<u>212</u>	<u>28,907,219</u>
ACCOMMODATIONS	721	15	3,246,486	27	5,149,176
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	9,959,946	185	23,758,043
<u>OTHER SERVICES</u>	<u>81</u>	<u>157</u>	<u>4,111,074</u>	<u>323</u>	<u>11,147,777</u>
REPAIR & MAINTENANCE	811	102	3,089,222	201	8,042,867
PERSONAL SERVICE	812	48	995,486	109	2,801,332
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	26,366	13	303,578
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>248,428</u>	<u>16</u>	<u>331,722</u>
TOTAL ALL INDUSTRIES		2,655	\$147,030,135	4,093	\$285,563,702

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections