

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>463</u>	<u>\$59,961,389</u>	<u>996</u>	<u>\$205,432,432</u>
MOTOR VEHICLES & PARTS	441	29	19,430,476	80	94,505,682
NEW & USED AUTO DEALERS	4411	15	15,472,832	38	80,321,722
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	11	9,796,979
AUTOMOTIVE PARTS & TIRE	4413	14	3,957,644	31	4,386,981
FURNITURE & HOME FURNISHING	442	19	1,590,949	55	5,960,830
ELECTRONICS & APPLIANCES	443	53	1,101,297	116	6,903,381
APPLIANCES, TV & OTHER ELECTRONICS	44311	17	596,437	46	902,070
COMPUTERS & SOFTWARE	44312	36	504,860	70	6,001,311
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	29	4,439,472	80	13,706,905
BUILDING MATERIALS	4441	24	4,097,536	65	12,191,781
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	341,936	15	1,515,124
FOOD & BEVERAGE STORES	445	22	5,206,560	31	8,175,182
GROCERY & CONVENIENCE STORES	4451	15	5,027,318	24	7,941,868
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	179,242	7	233,314
DRUG/HEALTH STORES	446	26	1,306,114	53	2,837,244
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,056,079	19	7,813,797
APPAREL & ACCESSORIES	448	32	2,941,811	76	25,282,999
CLOTHING & SHOE STORES	4481, 4482	25	2,382,234	63	24,508,034
JEWELRY & LUGGAGE STORES	4483	7	559,577	13	774,965
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	1,226,818	51	1,570,683
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	806,697	25	1,062,286
BOOK/PERIODICAL/MUSIC STORE	4512	16	420,121	26	508,397
GENERAL MERCHANDISE STORES	452	7	18,247,056	12	27,393,157
DEPARTMENT STORES	4521	D	D	4	2,206,212
GENERAL MERCHANDISE STORES	4529	7	18,247,056	8	25,186,945
E-COMMERCE & MAIL ORDER	4541	37	92,641	55	1,907,612
MISCELLANEOUS RETAILERS	453, 4542, 4543	169	3,322,116	368	9,374,960
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>15,525</u>	<u>10</u>	<u>86,541</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>24,926</u>	<u>3</u>	<u>503,816</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>249</u>	<u>8,770,649</u>	<u>1,258</u>	<u>80,845,413</u>
CONSTRUCTION OF BUILDINGS	236	64	3,773,974	231	42,097,183
HEAVY CONSTRUCTION & HIGHWAYS	237	19	859,234	53	7,731,816
SPECIAL TRADE CONTRACTORS	238	166	4,137,441	974	31,016,414
<u>MANUFACTURING</u>	<u>31-33</u>	<u>68</u>	<u>1,381,713</u>	<u>202</u>	<u>9,953,563</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>389</u>	<u>4,659,400</u>	<u>791</u>	<u>65,775,517</u>
DURABLE GOODS	423	285	3,993,531	599	57,381,809
NONDURABLE GOODS	424	101	646,276	185	8,385,570
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	19,593	7	8,138
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>1,618,021</u>	<u>22</u>	<u>171,434</u>
<u>INFORMATION</u>	<u>51</u>	<u>143</u>	<u>3,093,021</u>	<u>220</u>	<u>11,510,167</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>571,050</u>	<u>81</u>	<u>2,710,999</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>1,365,760</u>	<u>211</u>	<u>7,879,621</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>79</u>	<u>1,111,023</u>	<u>167</u>	<u>2,515,631</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>129</u>	<u>1,148,509</u>	<u>454</u>	<u>7,097,225</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>248,431</u>	<u>23</u>	<u>3,175,058</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>69</u>	<u>8,257,252</u>	<u>160</u>	<u>21,016,953</u>
ACCOMMODATIONS	721	7	1,159,978	9	1,788,075
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	62	7,097,274	151	19,228,878
<u>OTHER SERVICES</u>	<u>81</u>	<u>97</u>	<u>2,488,655</u>	<u>341</u>	<u>12,455,949</u>
REPAIR & MAINTENANCE	811	60	1,752,792	263	10,907,292
PERSONAL SERVICE	812	31	556,193	72	1,382,524
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	179,670	6	166,133
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>11,574</u>	<u>4</u>	<u>361,360</u>
TOTAL ALL INDUSTRIES		1,860	\$94,726,898	4,943	\$431,491,679

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,001</u>	<u>\$561,093,991</u>	<u>1,246</u>	<u>\$258,971,156</u>
MOTOR VEHICLES & PARTS	441	91	204,030,177	79	59,577,474
NEW & USED AUTO DEALERS	4411	44	190,440,994	25	43,994,093
RV, BOAT, MOTORCYCLE DEALERS	4412	10	8,122,129	25	8,674,118
AUTOMOTIVE PARTS & TIRE	4413	37	5,467,054	29	6,909,263
FURNITURE & HOME FURNISHING	442	169	31,700,234	69	7,775,287
ELECTRONICS & APPLIANCES	443	284	59,224,450	149	13,382,632
APPLIANCES, TV & OTHER ELECTRONICS	44311	73	37,502,450	52	10,453,745
COMPUTERS & SOFTWARE	44312	207	18,981,233	97	2,928,887
CAMERA & PHOTO SUPPLIES	44313	4	2,740,767	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	32,433,449	76	38,250,607
BUILDING MATERIALS	4441	86	30,516,687	62	37,719,911
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,916,762	14	530,696
FOOD & BEVERAGE STORES	445	62	19,106,047	40	15,238,987
GROCERY & CONVENIENCE STORES	4451	38	18,349,210	25	15,102,706
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	756,837	15	136,281
DRUG/HEALTH STORES	446	103	12,891,857	67	4,803,675
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	7,183,289	35	3,775,171
APPAREL & ACCESSORIES	448	159	95,527,886	98	18,839,262
CLOTHING & SHOE STORES	4481, 4482	116	85,021,557	77	17,525,779
JEWELRY & LUGGAGE STORES	4483	43	10,506,329	21	1,313,483
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	24,351,925	110	13,095,340
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	16,847,111	67	10,226,500
BOOK/PERIODICAL/MUSIC STORE	4512	49	7,504,814	43	2,868,840
GENERAL MERCHANDISE STORES	452	15	42,233,078	20	66,477,204
DEPARTMENT STORES	4521	7	34,238,659	5	22,071,840
GENERAL MERCHANDISE STORES	4529	8	7,994,419	15	44,405,364
E-COMMERCE & MAIL ORDER	4541	71	3,226,080	66	1,656,791
MISCELLANEOUS RETAILERS	453, 4542, 4543	779	29,185,519	437	16,098,726
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>223,580</u>	<u>10</u>	<u>124,861</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>35,985</u>	<u>4</u>	<u>78,515</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>1,364,378</u>	<u>5</u>	<u>180,588</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,831</u>	<u>140,820,970</u>	<u>1,014</u>	<u>69,661,285</u>
CONSTRUCTION OF BUILDINGS	236	725	85,548,453	296	37,002,143
HEAVY CONSTRUCTION & HIGHWAYS	237	120	13,534,757	46	4,691,267
SPECIAL TRADE CONTRACTORS	238	1,986	41,737,760	672	27,967,875
<u>MANUFACTURING</u>	<u>31-33</u>	<u>325</u>	<u>15,464,455</u>	<u>220</u>	<u>7,664,373</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,007</u>	<u>70,806,987</u>	<u>830</u>	<u>28,056,953</u>
DURABLE GOODS	423	756	63,967,021	612	23,394,200
NONDURABLE GOODS	424	240	6,440,675	212	4,651,520
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	399,291	6	11,233
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>470,231</u>	<u>42</u>	<u>3,425,696</u>
<u>INFORMATION</u>	<u>51</u>	<u>357</u>	<u>46,137,757</u>	<u>248</u>	<u>14,547,864</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>13,698,661</u>	<u>90</u>	<u>4,835,941</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>361</u>	<u>24,459,882</u>	<u>242</u>	<u>10,390,893</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>500</u>	<u>52,001,348</u>	<u>226</u>	<u>7,129,818</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,050</u>	<u>26,328,413</u>	<u>426</u>	<u>11,953,198</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>87</u>	<u>16,272,849</u>	<u>44</u>	<u>2,671,382</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>352</u>	<u>85,002,303</u>	<u>286</u>	<u>45,351,411</u>
ACCOMMODATIONS	721	22	25,208,295	27	6,192,947
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	330	59,794,008	259	39,158,464
<u>OTHER SERVICES</u>	<u>81</u>	<u>562</u>	<u>32,103,511</u>	<u>369</u>	<u>13,809,699</u>
REPAIR & MAINTENANCE	811	355	22,082,795	231	10,880,771
PERSONAL SERVICE	812	194	9,361,680	128	2,796,551
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	659,036	10	132,377
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>689,679</u>	<u>7</u>	<u>386,791</u>
TOTAL ALL INDUSTRIES		9,632	\$1,086,974,980	5,309	\$479,240,424

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>771</u>	<u>\$103,739,946</u>	<u>464</u>	<u>\$8,971,717</u>
MOTOR VEHICLES & PARTS	441	50	66,872,823	23	1,885,891
NEW & USED AUTO DEALERS	4411	22	63,176,604	6	529,114
RV, BOAT, MOTORCYCLE DEALERS	4412	5	810,749	3	8,099
AUTOMOTIVE PARTS & TIRE	4413	23	2,885,470	14	1,348,678
FURNITURE & HOME FURNISHING	442	41	3,164,444	28	405,354
ELECTRONICS & APPLIANCES	443	85	3,589,455	60	683,695
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	3,224,252	21	389,454
COMPUTERS & SOFTWARE	44312	52	365,203	39	294,241
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	6,784,177	46	2,069,163
BUILDING MATERIALS	4441	38	6,680,615	37	1,559,005
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	103,562	9	510,158
FOOD & BEVERAGE STORES	445	36	6,704,097	9	1,255,063
GROCERY & CONVENIENCE STORES	4451	27	6,667,172	4	1,205,751
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	36,925	5	49,312
DRUG/HEALTH STORES	446	48	2,031,046	19	425,643
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	1,778,078	3	458,839
APPAREL & ACCESSORIES	448	30	933,559	22	208,376
CLOTHING & SHOE STORES	4481, 4482	22	654,356	18	103,529
JEWELRY & LUGGAGE STORES	4483	8	279,203	4	104,847
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	2,381,814	27	70,578
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	1,199,287	12	40,292
BOOK/PERIODICAL/MUSIC STORE	4512	20	1,182,527	15	30,286
GENERAL MERCHANDISE STORES	452	10	2,612,865	4	101,151
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	2,612,865	4	101,151
E-COMMERCE & MAIL ORDER	4541	54	601,295	42	257,957
MISCELLANEOUS RETAILERS	453, 4542, 4543	303	6,286,293	181	1,150,007
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>50,169</u>	<u>4</u>	<u>585,334</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>142,734</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>631</u>	<u>19,078,822</u>	<u>574</u>	<u>11,977,045</u>
CONSTRUCTION OF BUILDINGS	236	133	8,283,572	90	4,109,389
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,517,291	28	1,412,208
SPECIAL TRADE CONTRACTORS	238	473	9,277,959	456	6,455,448
<u>MANUFACTURING</u>	<u>31-33</u>	<u>108</u>	<u>2,889,115</u>	<u>67</u>	<u>1,020,209</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>554</u>	<u>10,937,818</u>	<u>384</u>	<u>3,400,979</u>
DURABLE GOODS	423	418	8,705,692	290	2,620,979
NONDURABLE GOODS	424	132	2,208,154	94	780,000
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	23,972	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>265,481</u>	<u>7</u>	<u>204,562</u>
<u>INFORMATION</u>	<u>51</u>	<u>201</u>	<u>6,918,920</u>	<u>146</u>	<u>2,252,221</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>1,079,822</u>	<u>49</u>	<u>561,329</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>173</u>	<u>6,235,216</u>	<u>99</u>	<u>1,024,808</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>132</u>	<u>1,326,124</u>	<u>60</u>	<u>389,265</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>281</u>	<u>4,438,236</u>	<u>180</u>	<u>878,670</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>242,989</u>	<u>10</u>	<u>1,441,860</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>119</u>	<u>15,018,965</u>	<u>32</u>	<u>3,026,761</u>
ACCOMMODATIONS	721	8	1,943,899	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	111	13,075,066	32	3,026,761
<u>OTHER SERVICES</u>	<u>81</u>	<u>195</u>	<u>5,602,633</u>	<u>85</u>	<u>632,781</u>
REPAIR & MAINTENANCE	811	134	4,117,681	59	278,868
PERSONAL SERVICE	812	56	1,365,528	26	353,913
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	119,424	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>1,384,017</u>	<u>7</u>	<u>83,056</u>
TOTAL ALL INDUSTRIES		3,273	\$179,351,007	2,168	\$36,450,597

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>542</u>	<u>\$29,378,167</u>	<u>502</u>	<u>\$57,072,202</u>
MOTOR VEHICLES & PARTS	441	38	9,379,021	36	14,596,054
NEW & USED AUTO DEALERS	4411	17	4,634,531	12	11,938,141
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	3	314,087
AUTOMOTIVE PARTS & TIRE	4413	21	4,744,490	21	2,343,826
FURNITURE & HOME FURNISHING	442	24	1,367,437	21	1,388,015
ELECTRONICS & APPLIANCES	443	67	1,275,381	59	1,053,753
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	892,888	24	792,859
COMPUTERS & SOFTWARE	44312	49	382,493	35	260,894
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	1,939,555	30	2,719,529
BUILDING MATERIALS	4441	23	1,720,863	23	2,069,369
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	218,692	7	650,160
FOOD & BEVERAGE STORES	445	21	3,269,543	14	2,415,692
GROCERY & CONVENIENCE STORES	4451	13	3,112,020	6	2,392,383
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	157,523	8	23,309
DRUG/HEALTH STORES	446	30	1,100,819	21	734,170
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,095,916	14	1,962,671
APPAREL & ACCESSORIES	448	43	4,810,376	29	938,523
CLOTHING & SHOE STORES	4481, 4482	33	4,552,741	26	722,613
JEWELRY & LUGGAGE STORES	4483	10	257,635	3	215,910
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	28	585,575	29	988,486
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	532,503	20	983,047
BOOK/PERIODICAL/MUSIC STORE	4512	9	53,072	9	5,439
GENERAL MERCHANDISE STORES	452	8	341,789	11	23,985,167
DEPARTMENT STORES	4521	D	D	3	4,263,395
GENERAL MERCHANDISE STORES	4529	8	341,789	8	19,721,772
E-COMMERCE & MAIL ORDER	4541	38	123,246	37	119,484
MISCELLANEOUS RETAILERS	453, 4542, 4543	202	4,089,509	201	6,170,658
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>2,267</u>	<u>4</u>	<u>6,033</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>29,584</u>	<u>5</u>	<u>21,876</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>42,690</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>307</u>	<u>7,101,619</u>	<u>252</u>	<u>7,325,287</u>
CONSTRUCTION OF BUILDINGS	236	69	3,947,141	53	3,694,925
HEAVY CONSTRUCTION & HIGHWAYS	237	19	541,615	22	1,583,756
SPECIAL TRADE CONTRACTORS	238	219	2,612,863	177	2,046,606
<u>MANUFACTURING</u>	<u>31-33</u>	<u>87</u>	<u>1,621,100</u>	<u>71</u>	<u>684,383</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>392</u>	<u>4,142,871</u>	<u>391</u>	<u>10,085,075</u>
DURABLE GOODS	423	291	2,774,127	289	7,703,218
NONDURABLE GOODS	424	101	1,368,744	102	2,381,857
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>231,743</u>	<u>7</u>	<u>335,943</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>2,390,113</u>	<u>135</u>	<u>2,502,485</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>181,161</u>	<u>38</u>	<u>241,176</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>1,366,643</u>	<u>103</u>	<u>3,338,197</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>82</u>	<u>627,427</u>	<u>85</u>	<u>1,714,535</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>136</u>	<u>1,439,889</u>	<u>113</u>	<u>374,120</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>437,523</u>	<u>8</u>	<u>550,157</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>80</u>	<u>10,856,555</u>	<u>50</u>	<u>4,544,944</u>
ACCOMMODATIONS	721	9	1,212,191	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	9,644,364	50	4,544,944
<u>OTHER SERVICES</u>	<u>81</u>	<u>116</u>	<u>2,861,103</u>	<u>89</u>	<u>1,577,644</u>
REPAIR & MAINTENANCE	811	72	2,114,070	59	1,120,876
PERSONAL SERVICE	812	39	617,506	26	348,805
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	129,527	4	107,963
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>7,200</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		2,065	\$62,674,965	1,856	\$90,416,747

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>351</u>	<u>\$25,959,870</u>	<u>407</u>	<u>\$14,777,836</u>
MOTOR VEHICLES & PARTS	441	20	7,599,208	9	3,738,270
NEW & USED AUTO DEALERS	4411	8	5,467,647	6	3,246,428
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	3	491,842
AUTOMOTIVE PARTS & TIRE	4413	12	2,131,561	D	D
FURNITURE & HOME FURNISHING	442	16	770,449	29	394,316
ELECTRONICS & APPLIANCES	443	44	361,334	45	660,330
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	243,181	21	367,471
COMPUTERS & SOFTWARE	44312	25	118,153	24	292,859
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	18	2,208,495	36	1,075,007
BUILDING MATERIALS	4441	14	2,198,190	33	1,061,404
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	10,305	3	13,603
FOOD & BEVERAGE STORES	445	4	1,520,023	14	3,980,512
GROCERY & CONVENIENCE STORES	4451	D	D	7	3,910,582
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,520,023	7	69,930
DRUG/HEALTH STORES	446	22	163,022	25	1,240,891
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	664,735	10	1,031,997
APPAREL & ACCESSORIES	448	17	183,904	22	931,004
CLOTHING & SHOE STORES	4481, 4482	17	183,904	19	898,282
JEWELRY & LUGGAGE STORES	4483	D	D	3	32,722
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	25	469,780	19	31,371
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	318,173	7	8,227
BOOK/PERIODICAL/MUSIC STORE	4512	12	151,607	12	23,144
GENERAL MERCHANDISE STORES	452	5	10,898,251	4	218,071
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	10,898,251	4	218,071
E-COMMERCE & MAIL ORDER	4541	33	62,219	34	365,291
MISCELLANEOUS RETAILERS	453, 4542, 4543	140	1,058,450	160	1,110,776
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>98,189</u>	<u>7</u>	<u>435,446</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>134</u>	<u>2,415,177</u>	<u>569</u>	<u>17,672,777</u>
CONSTRUCTION OF BUILDINGS	236	30	630,793	101	13,444,980
HEAVY CONSTRUCTION & HIGHWAYS	237	13	484,311	23	691,696
SPECIAL TRADE CONTRACTORS	238	91	1,300,073	445	3,536,101
<u>MANUFACTURING</u>	<u>31-33</u>	<u>45</u>	<u>958,859</u>	<u>68</u>	<u>1,154,552</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>255</u>	<u>2,827,823</u>	<u>232</u>	<u>1,069,999</u>
DURABLE GOODS	423	169	1,735,608	165	947,902
NONDURABLE GOODS	424	86	1,092,215	64	119,095
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	3,002
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>617,572</u>
<u>INFORMATION</u>	<u>51</u>	<u>105</u>	<u>1,019,853</u>	<u>153</u>	<u>4,274,085</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>480,122</u>	<u>46</u>	<u>556,561</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>55</u>	<u>564,715</u>	<u>89</u>	<u>1,670,867</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>45</u>	<u>329,250</u>	<u>61</u>	<u>393,284</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>63</u>	<u>490,922</u>	<u>232</u>	<u>742,771</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>6</u>	<u>161,425</u>	<u>14</u>	<u>567,147</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>30</u>	<u>3,045,660</u>	<u>61</u>	<u>8,582,882</u>
ACCOMMODATIONS	721	4	632,676	8	370,732
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	26	2,412,984	53	8,212,150
<u>OTHER SERVICES</u>	<u>81</u>	<u>48</u>	<u>1,521,884</u>	<u>112</u>	<u>1,329,861</u>
REPAIR & MAINTENANCE	811	29	1,182,098	76	1,016,685
PERSONAL SERVICE	812	19	339,786	36	313,176
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>191,662</u>	<u>5</u>	<u>13,063</u>
TOTAL ALL INDUSTRIES		1,183	\$40,065,411	2,062	\$53,858,703

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>755</u>	<u>\$67,109,032</u>	<u>483</u>	<u>\$36,730,445</u>
MOTOR VEHICLES & PARTS	441	32	44,541,170	32	12,517,665
NEW & USED AUTO DEALERS	4411	18	42,402,889	11	8,828,568
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,546,033	5	1,699,855
AUTOMOTIVE PARTS & TIRE	4413	9	592,248	16	1,989,242
FURNITURE & HOME FURNISHING	442	51	973,842	11	1,298,048
ELECTRONICS & APPLIANCES	443	79	1,221,066	48	646,589
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	769,771	17	384,293
COMPUTERS & SOFTWARE	44312	47	451,295	31	262,296
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	630,326	20	4,059,940
BUILDING MATERIALS	4441	46	515,540	15	1,875,903
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	114,786	5	2,184,037
FOOD & BEVERAGE STORES	445	34	6,702,479	14	3,602,351
GROCERY & CONVENIENCE STORES	4451	19	6,329,856	10	3,456,308
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	372,623	4	146,043
DRUG/HEALTH STORES	446	47	1,472,326	29	579,576
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	755,345	17	2,086,721
APPAREL & ACCESSORIES	448	42	4,551,738	33	836,238
CLOTHING & SHOE STORES	4481, 4482	37	4,272,384	27	600,585
JEWELRY & LUGGAGE STORES	4483	5	279,354	6	235,653
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	1,093,798	38	465,661
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	724,856	24	425,439
BOOK/PERIODICAL/MUSIC STORE	4512	24	368,942	14	40,222
GENERAL MERCHANDISE STORES	452	6	449,631	8	7,925,957
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	449,631	8	7,925,957
E-COMMERCE & MAIL ORDER	4541	52	577,358	46	190,636
MISCELLANEOUS RETAILERS	453, 4542, 4543	295	4,139,953	187	2,521,063
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>43,392</u>	<u>3</u>	<u>13,997</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>97,626</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,220</u>	<u>23,535,700</u>	<u>306</u>	<u>17,994,344</u>
CONSTRUCTION OF BUILDINGS	236	277	13,222,912	60	10,402,881
HEAVY CONSTRUCTION & HIGHWAYS	237	39	569,425	17	1,049,023
SPECIAL TRADE CONTRACTORS	238	904	9,743,363	229	6,542,440
<u>MANUFACTURING</u>	<u>31-33</u>	<u>115</u>	<u>1,695,925</u>	<u>71</u>	<u>1,214,734</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>455</u>	<u>4,040,489</u>	<u>360</u>	<u>4,342,395</u>
DURABLE GOODS	423	331	3,319,368	250	3,203,696
NONDURABLE GOODS	424	120	710,307	106	1,135,848
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	10,814	4	2,851
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>379,363</u>	<u>6</u>	<u>91,590</u>
<u>INFORMATION</u>	<u>51</u>	<u>184</u>	<u>6,309,734</u>	<u>131</u>	<u>2,335,792</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>1,103,042</u>	<u>41</u>	<u>1,266,791</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>150</u>	<u>2,618,801</u>	<u>108</u>	<u>1,901,679</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>143</u>	<u>1,839,969</u>	<u>79</u>	<u>1,112,634</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>449</u>	<u>3,861,063</u>	<u>113</u>	<u>4,094,162</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>1,695,799</u>	<u>18</u>	<u>351,796</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>117</u>	<u>14,226,047</u>	<u>81</u>	<u>12,290,026</u>
ACCOMMODATIONS	721	7	1,035,047	9	2,531,009
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	13,191,000	72	9,759,017
<u>OTHER SERVICES</u>	<u>81</u>	<u>213</u>	<u>3,856,525</u>	<u>91</u>	<u>2,771,287</u>
REPAIR & MAINTENANCE	811	153	3,096,662	56	2,378,054
PERSONAL SERVICE	812	57	757,229	35	393,233
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	2,634	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>4,744</u>	<u>7</u>	<u>100,041</u>
TOTAL ALL INDUSTRIES		3,914	\$132,417,251	1,898	\$86,611,713

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,478</u>	<u>\$278,567,616</u>	<u>959</u>	<u>\$164,222,539</u>
MOTOR VEHICLES & PARTS	441	107	107,681,011	42	18,600,952
NEW & USED AUTO DEALERS	4411	39	86,237,477	13	13,922,136
RV, BOAT, MOTORCYCLE DEALERS	4412	19	12,127,283	3	261,594
AUTOMOTIVE PARTS & TIRE	4413	49	9,316,251	26	4,417,222
FURNITURE & HOME FURNISHING	442	98	7,489,835	62	2,476,202
ELECTRONICS & APPLIANCES	443	186	11,929,307	130	10,910,281
APPLIANCES, TV & OTHER ELECTRONICS	44311	61	8,687,601	47	8,121,027
COMPUTERS & SOFTWARE	44312	122	2,366,542	83	2,789,254
CAMERA & PHOTO SUPPLIES	44313	3	875,164	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	22,054,852	61	21,121,277
BUILDING MATERIALS	4441	89	20,418,923	53	20,951,619
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,635,929	8	169,658
FOOD & BEVERAGE STORES	445	73	15,395,502	32	13,106,005
GROCERY & CONVENIENCE STORES	4451	58	15,037,916	19	12,241,214
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	357,586	13	864,791
DRUG/HEALTH STORES	446	74	5,335,347	57	3,477,132
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	5,545,800	20	3,372,240
APPAREL & ACCESSORIES	448	78	11,207,599	61	13,734,513
CLOTHING & SHOE STORES	4481, 4482	57	9,533,970	48	12,040,671
JEWELRY & LUGGAGE STORES	4483	21	1,673,629	13	1,693,842
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	8,569,922	57	8,142,446
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	6,653,528	29	5,067,815
BOOK/PERIODICAL/MUSIC STORE	4512	38	1,916,394	28	3,074,631
GENERAL MERCHANDISE STORES	452	22	60,449,315	16	58,019,039
DEPARTMENT STORES	4521	5	21,634,012	4	16,008,717
GENERAL MERCHANDISE STORES	4529	17	38,815,303	12	42,010,322
E-COMMERCE & MAIL ORDER	4541	67	1,051,464	53	578,877
MISCELLANEOUS RETAILERS	453, 4542, 4543	531	21,857,662	368	10,683,575
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>59,500</u>	<u>9</u>	<u>27,444</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>2,414,361</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>28,084</u>	<u>5</u>	<u>48,499</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,865</u>	<u>69,989,389</u>	<u>1,275</u>	<u>33,584,903</u>
CONSTRUCTION OF BUILDINGS	236	369	41,014,217	256	14,651,381
HEAVY CONSTRUCTION & HIGHWAYS	237	70	4,695,740	56	4,525,622
SPECIAL TRADE CONTRACTORS	238	1,426	24,279,432	963	14,407,900
<u>MANUFACTURING</u>	<u>31-33</u>	<u>239</u>	<u>15,887,480</u>	<u>136</u>	<u>2,321,345</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>970</u>	<u>49,014,032</u>	<u>604</u>	<u>13,884,318</u>
DURABLE GOODS	423	729	36,300,600	448	10,797,835
NONDURABLE GOODS	424	235	12,679,139	147	2,909,067
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	34,293	9	177,416
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>2,294,556</u>	<u>21</u>	<u>209,895</u>
<u>INFORMATION</u>	<u>51</u>	<u>295</u>	<u>26,242,638</u>	<u>196</u>	<u>14,896,054</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>14,683,060</u>	<u>79</u>	<u>3,186,821</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>297</u>	<u>15,579,030</u>	<u>205</u>	<u>5,975,433</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>245</u>	<u>4,273,524</u>	<u>187</u>	<u>6,103,352</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>696</u>	<u>11,289,298</u>	<u>520</u>	<u>7,168,556</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>51</u>	<u>5,034,091</u>	<u>29</u>	<u>12,223,636</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>321</u>	<u>42,049,165</u>	<u>205</u>	<u>33,452,275</u>
ACCOMMODATIONS	721	16	2,822,023	16	4,813,497
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	305	39,227,142	189	28,638,778
<u>OTHER SERVICES</u>	<u>81</u>	<u>475</u>	<u>15,546,915</u>	<u>335</u>	<u>7,805,626</u>
REPAIR & MAINTENANCE	811	331	12,086,958	226	6,302,969
PERSONAL SERVICE	812	129	3,135,079	105	1,467,816
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	324,878	4	34,841
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>228,223</u>	<u>4</u>	<u>502,506</u>
TOTAL ALL INDUSTRIES		7,120	\$553,180,962	4,769	\$305,613,202

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>362</u>	<u>\$134,506,520</u>	<u>778</u>	<u>\$148,721,208</u>
MOTOR VEHICLES & PARTS	441	42	106,018,155	37	23,337,514
NEW & USED AUTO DEALERS	4411	17	76,721,302	12	18,466,347
RV, BOAT, MOTORCYCLE DEALERS	4412	10	27,272,732	7	3,239,908
AUTOMOTIVE PARTS & TIRE	4413	15	2,024,121	18	1,631,259
FURNITURE & HOME FURNISHING	442	24	7,651,924	59	5,235,096
ELECTRONICS & APPLIANCES	443	50	176,611	95	1,955,532
APPLIANCES, TV & OTHER ELECTRONICS	44311	17	24,180	34	1,056,176
COMPUTERS & SOFTWARE	44312	33	152,431	61	899,356
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	2,676,381	62	23,862,487
BUILDING MATERIALS	4441	26	2,676,381	48	23,289,854
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	14	572,633
FOOD & BEVERAGE STORES	445	7	125,267	15	5,802,050
GROCERY & CONVENIENCE STORES	4451	3	123,687	7	5,699,029
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,580	8	103,021
DRUG/HEALTH STORES	446	12	984,717	41	2,070,502
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	870,602	8	2,037,766
APPAREL & ACCESSORIES	448	11	10,325	35	6,979,721
CLOTHING & SHOE STORES	4481, 4482	11	10,325	30	6,718,315
JEWELRY & LUGGAGE STORES	4483	D	D	5	261,406
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	12	4,049,711	56	5,141,195
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	9	4,040,860	25	2,893,975
BOOK/PERIODICAL/MUSIC STORE	4512	3	8,851	31	2,247,220
GENERAL MERCHANDISE STORES	452	6	4,374,066	10	60,692,703
DEPARTMENT STORES	4521	-	-	3	8,378,748
GENERAL MERCHANDISE STORES	4529	6	4,374,066	7	52,313,955
E-COMMERCE & MAIL ORDER	4541	21	297,828	56	719,131
MISCELLANEOUS RETAILERS	453, 4542, 4543	143	7,270,933	304	10,887,511
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>12,250</u>	<u>11</u>	<u>396,584</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>536,849</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>90,780</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>367</u>	<u>11,143,397</u>	<u>1,428</u>	<u>58,363,178</u>
CONSTRUCTION OF BUILDINGS	236	57	5,819,858	312	21,941,858
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,297,216	53	11,751,055
SPECIAL TRADE CONTRACTORS	238	283	4,026,323	1,063	24,670,265
<u>MANUFACTURING</u>	<u>31-33</u>	<u>79</u>	<u>8,690,359</u>	<u>143</u>	<u>5,030,214</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>303</u>	<u>19,069,357</u>	<u>520</u>	<u>33,918,107</u>
DURABLE GOODS	423	228	15,469,327	388	32,501,472
NONDURABLE GOODS	424	75	3,600,030	128	1,415,717
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	918
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>432,185</u>	<u>20</u>	<u>349,028</u>
<u>INFORMATION</u>	<u>51</u>	<u>108</u>	<u>2,407,571</u>	<u>226</u>	<u>9,996,985</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>401,108</u>	<u>61</u>	<u>1,607,897</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>4,359,789</u>	<u>167</u>	<u>3,452,328</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>57</u>	<u>883,463</u>	<u>163</u>	<u>2,066,866</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>161</u>	<u>1,757,889</u>	<u>503</u>	<u>5,782,122</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>4</u>	<u>228,152</u>	<u>23</u>	<u>863,056</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>55</u>	<u>8,137,535</u>	<u>113</u>	<u>17,784,517</u>
ACCOMMODATIONS	721	17	2,360,446	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	5,777,089	113	17,784,517
<u>OTHER SERVICES</u>	<u>81</u>	<u>107</u>	<u>2,394,970</u>	<u>231</u>	<u>7,528,955</u>
REPAIR & MAINTENANCE	811	90	2,055,692	159	6,288,264
PERSONAL SERVICE	812	17	339,278	64	1,144,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	8	96,549
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>49,398</u>	<u>3</u>	<u>12,503</u>
TOTAL ALL INDUSTRIES		1,775	\$195,010,792	4,395	\$295,964,328

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>435</u>	<u>\$29,206,015</u>	<u>967</u>	<u>\$186,276,521</u>
MOTOR VEHICLES & PARTS	441	30	7,759,712	89	32,004,212
NEW & USED AUTO DEALERS	4411	12	6,155,539	45	21,438,809
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,223,679	8	5,249,364
AUTOMOTIVE PARTS & TIRE	4413	14	380,494	36	5,316,039
FURNITURE & HOME FURNISHING	442	22	591,607	44	7,014,506
ELECTRONICS & APPLIANCES	443	46	640,027	105	7,587,763
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	401,043	40	6,644,999
COMPUTERS & SOFTWARE	44312	30	238,984	65	942,764
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	1,481,670	46	15,327,778
BUILDING MATERIALS	4441	22	1,479,831	39	14,860,848
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	1,839	7	466,930
FOOD & BEVERAGE STORES	445	13	2,643,572	26	7,004,856
GROCERY & CONVENIENCE STORES	4451	9	2,635,422	16	6,873,930
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	8,150	10	130,926
DRUG/HEALTH STORES	446	21	485,621	58	3,053,236
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	886,466	17	5,245,740
APPAREL & ACCESSORIES	448	30	1,342,676	84	17,176,494
CLOTHING & SHOE STORES	4481, 4482	27	994,929	67	14,770,161
JEWELRY & LUGGAGE STORES	4483	3	347,747	17	2,406,333
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	960,635	81	10,233,092
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	681,105	52	7,366,882
BOOK/PERIODICAL/MUSIC STORE	4512	13	279,530	29	2,866,210
GENERAL MERCHANDISE STORES	452	4	10,789,783	15	65,817,916
DEPARTMENT STORES	4521	4	10,789,783	5	25,154,375
GENERAL MERCHANDISE STORES	4529	D	D	10	40,663,541
E-COMMERCE & MAIL ORDER	4541	41	87,444	59	890,151
MISCELLANEOUS RETAILERS	453, 4542, 4543	166	1,536,802	343	14,920,777
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>65,004</u>	<u>4</u>	<u>13,629</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>5,924</u>	<u>4</u>	<u>104,203</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>241</u>	<u>3,894,999</u>	<u>736</u>	<u>35,417,751</u>
CONSTRUCTION OF BUILDINGS	236	42	2,225,587	161	16,055,592
HEAVY CONSTRUCTION & HIGHWAYS	237	15	316,080	36	2,914,297
SPECIAL TRADE CONTRACTORS	238	184	1,353,332	539	16,447,862
<u>MANUFACTURING</u>	<u>31-33</u>	<u>55</u>	<u>794,089</u>	<u>118</u>	<u>3,499,502</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>352</u>	<u>4,513,956</u>	<u>642</u>	<u>21,080,702</u>
DURABLE GOODS	423	253	2,557,809	474	17,258,765
NONDURABLE GOODS	424	99	1,956,147	163	3,807,027
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	14,910
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>239,102</u>	<u>12</u>	<u>172,991</u>
<u>INFORMATION</u>	<u>51</u>	<u>94</u>	<u>1,398,184</u>	<u>206</u>	<u>9,723,545</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>295,521</u>	<u>73</u>	<u>3,413,319</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>85</u>	<u>883,336</u>	<u>180</u>	<u>4,245,293</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>53</u>	<u>608,317</u>	<u>151</u>	<u>1,915,664</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>98</u>	<u>438,658</u>	<u>271</u>	<u>4,391,361</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>986,161</u>	<u>34</u>	<u>2,244,343</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>51</u>	<u>8,101,257</u>	<u>148</u>	<u>29,972,445</u>
ACCOMMODATIONS	721	8	2,310,213	14	4,246,188
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	43	5,791,044	134	25,726,257
<u>OTHER SERVICES</u>	<u>81</u>	<u>78</u>	<u>1,565,084</u>	<u>216</u>	<u>8,497,160</u>
REPAIR & MAINTENANCE	811	58	1,023,393	132	6,561,017
PERSONAL SERVICE	812	17	272,439	75	1,746,010
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	269,252	9	190,133
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>19,040</u>	<u>3</u>	<u>32,671</u>
TOTAL ALL INDUSTRIES		1,605	\$53,014,647	3,765	\$311,001,100

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,303</u>	<u>\$234,812,318</u>	<u>1,079</u>	<u>\$200,705,681</u>
MOTOR VEHICLES & PARTS	441	72	37,958,014	56	83,944,306
NEW & USED AUTO DEALERS	4411	27	28,926,866	19	78,630,351
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,212,716	6	363,085
AUTOMOTIVE PARTS & TIRE	4413	35	5,818,432	31	4,950,870
FURNITURE & HOME FURNISHING	442	79	20,949,168	88	4,832,272
ELECTRONICS & APPLIANCES	443	169	13,745,291	139	6,042,463
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	3,874,745	45	901,168
COMPUTERS & SOFTWARE	44312	115	9,870,546	94	5,141,295
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	34,598,316	90	5,132,954
BUILDING MATERIALS	4441	87	31,840,247	73	4,908,274
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,758,069	17	224,680
FOOD & BEVERAGE STORES	445	60	13,066,327	34	9,077,736
GROCERY & CONVENIENCE STORES	4451	43	12,777,311	20	8,710,001
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	289,016	14	367,735
DRUG/HEALTH STORES	446	57	4,392,977	57	4,563,587
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	5,808,139	20	2,535,041
APPAREL & ACCESSORIES	448	56	6,658,594	51	4,902,973
CLOTHING & SHOE STORES	4481, 4482	41	6,055,689	39	4,360,032
JEWELRY & LUGGAGE STORES	4483	15	602,905	12	542,941
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	3,769,237	62	10,866,665
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	2,541,888	31	5,646,094
BOOK/PERIODICAL/MUSIC STORE	4512	33	1,227,349	31	5,220,571
GENERAL MERCHANDISE STORES	452	20	21,646,518	10	55,415,253
DEPARTMENT STORES	4521	4	9,760,125	3	320,733
GENERAL MERCHANDISE STORES	4529	16	11,886,393	7	55,094,520
E-COMMERCE & MAIL ORDER	4541	62	2,728,051	60	1,883,873
MISCELLANEOUS RETAILERS	453, 4542, 4543	520	69,491,686	412	11,508,558
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>13,934</u>	<u>13</u>	<u>34,667</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>28,248</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,062,914</u>	<u>6</u>	<u>92,848</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,751</u>	<u>69,999,759</u>	<u>1,984</u>	<u>57,003,083</u>
CONSTRUCTION OF BUILDINGS	236	340	28,505,688	439	28,186,984
HEAVY CONSTRUCTION & HIGHWAYS	237	84	6,119,145	77	2,494,338
SPECIAL TRADE CONTRACTORS	238	1,327	35,374,926	1,468	26,321,761
<u>MANUFACTURING</u>	<u>31-33</u>	<u>314</u>	<u>27,910,362</u>	<u>201</u>	<u>4,321,692</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,049</u>	<u>151,000,353</u>	<u>677</u>	<u>22,343,671</u>
DURABLE GOODS	423	762	117,661,155	517	19,505,512
NONDURABLE GOODS	424	277	32,900,935	153	2,742,930
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	438,263	7	95,229
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>1,354,191</u>	<u>23</u>	<u>621,101</u>
<u>INFORMATION</u>	<u>51</u>	<u>258</u>	<u>24,133,159</u>	<u>270</u>	<u>17,640,489</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>4,063,867</u>	<u>81</u>	<u>3,711,570</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>266</u>	<u>21,936,056</u>	<u>240</u>	<u>9,442,472</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>237</u>	<u>7,189,846</u>	<u>261</u>	<u>11,984,812</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>625</u>	<u>8,109,807</u>	<u>725</u>	<u>8,572,628</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>40</u>	<u>2,559,886</u>	<u>33</u>	<u>2,360,480</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>271</u>	<u>32,197,721</u>	<u>206</u>	<u>39,170,354</u>
ACCOMMODATIONS	721	18	4,260,097	9	5,583,823
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	253	27,937,624	197	33,586,531
<u>OTHER SERVICES</u>	<u>81</u>	<u>468</u>	<u>13,640,232</u>	<u>384</u>	<u>11,030,920</u>
REPAIR & MAINTENANCE	811	339	10,366,238	260	8,121,079
PERSONAL SERVICE	812	122	3,126,671	121	2,833,714
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	147,323	3	76,127
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>3,761,193</u>	<u>6</u>	<u>13,268</u>
TOTAL ALL INDUSTRIES		6,751	\$603,773,846	6,189	\$389,049,736

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>628</u>	<u>\$79,195,509</u>	<u>707</u>	<u>\$84,328,684</u>
MOTOR VEHICLES & PARTS	441	32	9,058,617	56	33,046,081
NEW & USED AUTO DEALERS	4411	11	2,217,001	19	26,842,687
RV, BOAT, MOTORCYCLE DEALERS	4412	3	2,612,987	6	1,742,639
AUTOMOTIVE PARTS & TIRE	4413	18	4,228,629	31	4,460,755
FURNITURE & HOME FURNISHING	442	44	5,962,557	34	1,513,945
ELECTRONICS & APPLIANCES	443	74	1,514,977	67	1,025,494
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	650,471	23	586,814
COMPUTERS & SOFTWARE	44312	45	864,506	44	438,680
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	41	2,723,333	50	12,046,813
BUILDING MATERIALS	4441	35	2,685,925	40	11,200,719
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	37,408	10	846,094
FOOD & BEVERAGE STORES	445	22	7,832,171	18	5,398,760
GROCERY & CONVENIENCE STORES	4451	14	7,721,984	11	5,366,382
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	110,187	7	32,378
DRUG/HEALTH STORES	446	29	1,313,672	48	1,259,813
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,188,260	22	3,674,672
APPAREL & ACCESSORIES	448	33	1,043,065	33	810,998
CLOTHING & SHOE STORES	4481, 4482	23	576,337	27	513,307
JEWELRY & LUGGAGE STORES	4483	10	466,728	6	297,691
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	39	2,452,551	36	1,564,792
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	2,177,200	24	1,439,949
BOOK/PERIODICAL/MUSIC STORE	4512	19	275,351	12	124,843
GENERAL MERCHANDISE STORES	452	14	36,990,799	9	19,062,156
DEPARTMENT STORES	4521	4	14,712,052	D	D
GENERAL MERCHANDISE STORES	4529	10	22,278,747	9	19,062,156
E-COMMERCE & MAIL ORDER	4541	44	256,090	47	194,923
MISCELLANEOUS RETAILERS	453, 4542, 4543	246	8,859,417	287	4,730,237
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>1,055</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>10,535</u>	<u>4</u>	<u>70,595</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>717</u>	<u>28,921,041</u>	<u>384</u>	<u>16,800,906</u>
CONSTRUCTION OF BUILDINGS	236	148	15,233,548	93	10,449,130
HEAVY CONSTRUCTION & HIGHWAYS	237	33	3,039,997	28	970,197
SPECIAL TRADE CONTRACTORS	238	536	10,647,496	263	5,381,579
<u>MANUFACTURING</u>	<u>31-33</u>	<u>103</u>	<u>3,869,595</u>	<u>117</u>	<u>2,559,386</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>397</u>	<u>4,972,007</u>	<u>624</u>	<u>13,003,893</u>
DURABLE GOODS	423	293	4,536,917	458	10,440,495
NONDURABLE GOODS	424	104	435,090	163	2,562,109
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	1,289
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>48,175</u>	<u>19</u>	<u>384,828</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>4,792,024</u>	<u>183</u>	<u>5,925,995</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>1,287,512</u>	<u>60</u>	<u>1,125,356</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>142</u>	<u>3,960,145</u>	<u>151</u>	<u>4,166,565</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>107</u>	<u>980,062</u>	<u>118</u>	<u>2,757,163</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>255</u>	<u>5,388,448</u>	<u>182</u>	<u>2,503,498</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>1,492,764</u>	<u>22</u>	<u>933,660</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>16,481,249</u>	<u>104</u>	<u>12,751,227</u>
ACCOMMODATIONS	721	6	1,358,849	5	268,082
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	95	15,122,400	99	12,483,145
<u>OTHER SERVICES</u>	<u>81</u>	<u>151</u>	<u>4,490,743</u>	<u>184</u>	<u>4,812,840</u>
REPAIR & MAINTENANCE	811	109	3,680,162	128	3,741,519
PERSONAL SERVICE	812	42	810,581	48	907,601
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	8	163,720
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>21,874</u>	<u>5</u>	<u>296,336</u>
TOTAL ALL INDUSTRIES		2,834	\$155,911,683	2,867	\$152,421,987

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,089</u>	<u>\$316,652,978</u>	<u>687</u>	<u>\$47,334,440</u>
MOTOR VEHICLES & PARTS	441	77	89,624,609	45	8,736,359
NEW & USED AUTO DEALERS	4411	32	70,212,397	15	4,716,511
RV, BOAT, MOTORCYCLE DEALERS	4412	9	13,704,113	7	587,206
AUTOMOTIVE PARTS & TIRE	4413	36	5,708,099	23	3,432,642
FURNITURE & HOME FURNISHING	442	84	19,312,098	51	1,388,291
ELECTRONICS & APPLIANCES	443	130	23,141,890	70	1,931,049
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	19,601,576	30	1,725,735
COMPUTERS & SOFTWARE	44312	80	2,855,595	40	205,314
CAMERA & PHOTO SUPPLIES	44313	3	684,719	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	15,323,103	66	4,125,112
BUILDING MATERIALS	4441	66	13,614,800	54	3,778,427
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,708,303	12	346,685
FOOD & BEVERAGE STORES	445	29	5,625,892	20	6,884,892
GROCERY & CONVENIENCE STORES	4451	21	5,522,449	14	6,851,552
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	103,443	6	33,340
DRUG/HEALTH STORES	446	63	5,608,170	37	1,340,685
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,101,669	22	2,618,416
APPAREL & ACCESSORIES	448	88	52,665,106	32	1,365,597
CLOTHING & SHOE STORES	4481, 4482	73	47,947,234	25	981,987
JEWELRY & LUGGAGE STORES	4483	15	4,717,872	7	383,610
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	20,997,980	41	1,444,048
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	16,398,657	22	809,749
BOOK/PERIODICAL/MUSIC STORE	4512	28	4,599,323	19	634,299
GENERAL MERCHANDISE STORES	452	16	62,284,537	8	9,895,235
DEPARTMENT STORES	4521	6	45,066,582	D	D
GENERAL MERCHANDISE STORES	4529	10	17,217,955	8	9,895,235
E-COMMERCE & MAIL ORDER	4541	54	860,278	47	313,532
MISCELLANEOUS RETAILERS	453, 4542, 4543	366	19,107,646	248	7,291,224
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>7,467</u>	<u>12</u>	<u>191,838</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>624,471</u>	<u>5</u>	<u>531,046</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,381</u>	<u>52,844,814</u>	<u>931</u>	<u>18,690,763</u>
CONSTRUCTION OF BUILDINGS	236	256	32,978,676	164	5,980,206
HEAVY CONSTRUCTION & HIGHWAYS	237	40	1,820,520	33	3,304,471
SPECIAL TRADE CONTRACTORS	238	1,085	18,045,618	734	9,406,086
<u>MANUFACTURING</u>	<u>31-33</u>	<u>169</u>	<u>4,529,821</u>	<u>120</u>	<u>5,449,448</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>631</u>	<u>11,360,423</u>	<u>494</u>	<u>8,098,601</u>
DURABLE GOODS	423	470	9,446,041	360	5,435,468
NONDURABLE GOODS	424	157	1,911,889	134	2,663,133
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	2,493	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>164,509</u>	<u>18</u>	<u>267,938</u>
<u>INFORMATION</u>	<u>51</u>	<u>196</u>	<u>10,636,083</u>	<u>177</u>	<u>5,026,594</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>6,897,424</u>	<u>54</u>	<u>1,382,291</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>219</u>	<u>7,909,259</u>	<u>170</u>	<u>4,009,220</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>179</u>	<u>6,219,977</u>	<u>97</u>	<u>824,326</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>547</u>	<u>6,360,335</u>	<u>316</u>	<u>2,302,927</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>2,265,133</u>	<u>16</u>	<u>334,019</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>198</u>	<u>35,106,199</u>	<u>95</u>	<u>12,234,231</u>
ACCOMMODATIONS	721	11	6,099,851	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	187	29,006,348	95	12,234,231
<u>OTHER SERVICES</u>	<u>81</u>	<u>326</u>	<u>14,018,178</u>	<u>224</u>	<u>6,177,377</u>
REPAIR & MAINTENANCE	811	242	11,318,394	167	5,301,114
PERSONAL SERVICE	812	81	2,665,960	52	842,651
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	33,824	5	33,612
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>13,186</u>	<u>5</u>	<u>6,551</u>
TOTAL ALL INDUSTRIES		5,080	\$475,610,257	3,421	\$112,861,610

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>472</u>	<u>\$11,155,649</u>	<u>582</u>	<u>\$52,211,625</u>
MOTOR VEHICLES & PARTS	441	6	11,734	46	15,108,619
NEW & USED AUTO DEALERS	4411	D	D	18	11,528,011
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	4	693,032
AUTOMOTIVE PARTS & TIRE	4413	6	11,734	24	2,887,576
FURNITURE & HOME FURNISHING	442	46	724,958	26	1,201,525
ELECTRONICS & APPLIANCES	443	56	357,914	69	1,009,818
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	235,048	26	712,406
COMPUTERS & SOFTWARE	44312	29	122,866	43	297,412
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	1,072,797	31	5,574,692
BUILDING MATERIALS	4441	40	638,927	24	5,059,306
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	433,870	7	515,386
FOOD & BEVERAGE STORES	445	6	2,406,190	13	2,421,664
GROCERY & CONVENIENCE STORES	4451	D	D	8	2,406,825
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	2,406,190	5	14,839
DRUG/HEALTH STORES	446	26	1,746,704	34	677,331
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	626,493	17	3,059,109
APPAREL & ACCESSORIES	448	25	818,249	35	983,272
CLOTHING & SHOE STORES	4481, 4482	20	424,497	28	795,562
JEWELRY & LUGGAGE STORES	4483	5	393,752	7	187,710
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	489,175	35	1,474,093
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	138,226	19	723,264
BOOK/PERIODICAL/MUSIC STORE	4512	16	350,949	16	750,829
GENERAL MERCHANDISE STORES	452	6	739,779	8	14,241,559
DEPARTMENT STORES	4521	D	D	3	1,843,377
GENERAL MERCHANDISE STORES	4529	6	739,779	5	12,398,182
E-COMMERCE & MAIL ORDER	4541	42	458,000	42	167,917
MISCELLANEOUS RETAILERS	453, 4542, 4543	168	1,703,656	226	6,292,026
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>26,114</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>154,049</u>	<u>5</u>	<u>1,622,274</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,147</u>	<u>28,989,338</u>	<u>290</u>	<u>9,842,115</u>
CONSTRUCTION OF BUILDINGS	236	273	17,165,620	62	5,962,422
HEAVY CONSTRUCTION & HIGHWAYS	237	50	1,801,507	11	254,029
SPECIAL TRADE CONTRACTORS	238	824	10,022,211	217	3,625,664
<u>MANUFACTURING</u>	<u>31-33</u>	<u>72</u>	<u>662,542</u>	<u>70</u>	<u>1,524,218</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>290</u>	<u>2,267,755</u>	<u>501</u>	<u>11,906,631</u>
DURABLE GOODS	423	213	1,873,868	357	7,898,563
NONDURABLE GOODS	424	77	393,887	144	4,008,068
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>107,155</u>	<u>13</u>	<u>202,894</u>
<u>INFORMATION</u>	<u>51</u>	<u>126</u>	<u>3,450,864</u>	<u>165</u>	<u>3,400,660</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>1,307,786</u>	<u>53</u>	<u>963,941</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>112</u>	<u>1,261,989</u>	<u>136</u>	<u>2,341,426</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>118</u>	<u>1,309,895</u>	<u>80</u>	<u>594,195</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>401</u>	<u>3,637,146</u>	<u>122</u>	<u>2,087,542</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>507,701</u>	<u>16</u>	<u>459,171</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>40</u>	<u>3,659,497</u>	<u>89</u>	<u>13,054,763</u>
ACCOMMODATIONS	721	D	D	17	3,074,209
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	3,659,497	72	9,980,554
<u>OTHER SERVICES</u>	<u>81</u>	<u>129</u>	<u>1,407,319</u>	<u>102</u>	<u>3,481,811</u>
REPAIR & MAINTENANCE	811	82	720,682	71	2,770,564
PERSONAL SERVICE	812	47	686,637	26	590,268
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	5	120,979
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>38,308</u>	<u>5</u>	<u>16,246</u>
TOTAL ALL INDUSTRIES		2,994	\$59,943,107	2,229	\$103,709,512

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>684</u>	<u>\$75,477,796</u>	<u>397</u>	<u>\$12,109,557</u>
MOTOR VEHICLES & PARTS	441	48	23,602,480	11	170,776
NEW & USED AUTO DEALERS	4411	14	16,935,876	4	75,899
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,759,335	D	D
AUTOMOTIVE PARTS & TIRE	4413	24	1,907,269	7	94,877
FURNITURE & HOME FURNISHING	442	36	2,916,257	25	233,822
ELECTRONICS & APPLIANCES	443	84	3,331,525	56	4,929,852
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	2,539,424	23	117,774
COMPUTERS & SOFTWARE	44312	52	792,101	33	4,812,078
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	13,348,460	27	138,653
BUILDING MATERIALS	4441	45	12,997,299	24	136,283
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	351,161	3	2,370
FOOD & BEVERAGE STORES	445	22	5,919,015	18	3,631,238
GROCERY & CONVENIENCE STORES	4451	14	5,819,888	14	3,623,214
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	99,127	4	8,024
DRUG/HEALTH STORES	446	42	1,649,203	17	553,310
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,543,310	6	405,566
APPAREL & ACCESSORIES	448	35	550,618	16	291,911
CLOTHING & SHOE STORES	4481, 4482	27	395,913	16	291,911
JEWELRY & LUGGAGE STORES	4483	8	154,705	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	2,062,488	22	407,599
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	1,639,315	11	164,905
BOOK/PERIODICAL/MUSIC STORE	4512	23	423,173	11	242,694
GENERAL MERCHANDISE STORES	452	9	13,393,564	5	333,450
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	13,393,564	5	333,450
E-COMMERCE & MAIL ORDER	4541	45	293,852	38	180,610
MISCELLANEOUS RETAILERS	453, 4542, 4543	247	6,867,024	156	832,770
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>26,257</u>	<u>5</u>	<u>5,047</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>12,300</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>621</u>	<u>19,733,029</u>	<u>456</u>	<u>4,676,588</u>
CONSTRUCTION OF BUILDINGS	236	127	11,717,582	78	2,375,757
HEAVY CONSTRUCTION & HIGHWAYS	237	36	1,245,614	16	148,886
SPECIAL TRADE CONTRACTORS	238	458	6,769,833	362	2,151,945
<u>MANUFACTURING</u>	<u>31-33</u>	<u>103</u>	<u>2,269,070</u>	<u>57</u>	<u>688,128</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>451</u>	<u>7,893,418</u>	<u>264</u>	<u>3,453,531</u>
DURABLE GOODS	423	338	6,455,490	184	3,246,470
NONDURABLE GOODS	424	110	1,436,506	80	207,061
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,422	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>482,097</u>	<u>4</u>	<u>39,143</u>
<u>INFORMATION</u>	<u>51</u>	<u>165</u>	<u>4,319,180</u>	<u>122</u>	<u>3,880,864</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,287,876</u>	<u>42</u>	<u>483,999</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>3,399,384</u>	<u>98</u>	<u>2,334,762</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>115</u>	<u>1,182,797</u>	<u>65</u>	<u>468,684</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>237</u>	<u>3,025,274</u>	<u>220</u>	<u>880,480</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>1,391,210</u>	<u>9</u>	<u>885,485</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>102</u>	<u>12,510,772</u>	<u>41</u>	<u>3,124,131</u>
ACCOMMODATIONS	721	8	1,878,653	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	10,632,119	41	3,124,131
<u>OTHER SERVICES</u>	<u>81</u>	<u>174</u>	<u>4,008,281</u>	<u>78</u>	<u>605,426</u>
REPAIR & MAINTENANCE	811	118	2,908,141	52	453,154
PERSONAL SERVICE	812	49	985,303	26	152,272
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	114,837	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>18,290</u>	<u>9</u>	<u>99,598</u>
TOTAL ALL INDUSTRIES		2,902	\$137,037,031	1,867	\$33,735,423

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>489</u>	<u>\$40,983,025</u>	<u>1,210</u>	<u>\$237,024,751</u>
MOTOR VEHICLES & PARTS	441	23	13,276,812	71	91,049,296
NEW & USED AUTO DEALERS	4411	8	8,283,216	33	82,742,853
RV, BOAT, MOTORCYCLE DEALERS	4412	3	128,178	14	5,212,676
AUTOMOTIVE PARTS & TIRE	4413	12	4,865,418	24	3,093,767
FURNITURE & HOME FURNISHING	442	23	2,014,115	69	5,926,982
ELECTRONICS & APPLIANCES	443	55	1,001,223	151	15,749,952
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	836,062	50	11,448,016
COMPUTERS & SOFTWARE	44312	30	165,161	98	3,433,481
CAMERA & PHOTO SUPPLIES	44313	D	D	3	868,455
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	2,345,831	78	36,882,995
BUILDING MATERIALS	4441	31	2,312,219	60	36,168,665
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	33,612	18	714,330
FOOD & BEVERAGE STORES	445	18	4,060,888	31	12,922,601
GROCERY & CONVENIENCE STORES	4451	10	3,746,516	22	12,609,600
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	314,372	9	313,001
DRUG/HEALTH STORES	446	20	588,440	74	4,598,058
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	334,650	24	2,731,665
APPAREL & ACCESSORIES	448	30	860,500	80	13,834,655
CLOTHING & SHOE STORES	4481, 4482	21	487,261	64	11,836,824
JEWELRY & LUGGAGE STORES	4483	9	373,239	16	1,997,831
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	39	531,913	103	12,085,381
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	475,750	54	8,651,680
BOOK/PERIODICAL/MUSIC STORE	4512	14	56,163	49	3,433,701
GENERAL MERCHANDISE STORES	452	9	12,665,112	11	22,793,405
DEPARTMENT STORES	4521	D	D	5	21,285,065
GENERAL MERCHANDISE STORES	4529	9	12,665,112	6	1,508,340
E-COMMERCE & MAIL ORDER	4541	41	283,785	62	1,449,956
MISCELLANEOUS RETAILERS	453, 4542, 4543	191	3,019,756	456	16,999,805
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>32,838</u>	<u>8</u>	<u>40,023</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>259,439</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>135,116</u>	<u>3</u>	<u>36,105</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>368</u>	<u>10,825,868</u>	<u>1,138</u>	<u>62,232,764</u>
CONSTRUCTION OF BUILDINGS	236	75	4,721,343	270	40,603,512
HEAVY CONSTRUCTION & HIGHWAYS	237	16	619,912	44	3,763,102
SPECIAL TRADE CONTRACTORS	238	277	5,484,613	824	17,866,150
<u>MANUFACTURING</u>	<u>31-33</u>	<u>65</u>	<u>2,367,760</u>	<u>174</u>	<u>7,276,299</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>326</u>	<u>3,535,390</u>	<u>804</u>	<u>38,440,002</u>
DURABLE GOODS	423	233	1,190,151	590	30,932,429
NONDURABLE GOODS	424	89	2,326,378	205	6,959,862
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	18,861	9	547,711
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>19,443</u>	<u>29</u>	<u>546,380</u>
<u>INFORMATION</u>	<u>51</u>	<u>151</u>	<u>3,513,148</u>	<u>261</u>	<u>20,461,915</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>1,242,616</u>	<u>78</u>	<u>3,970,189</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>102</u>	<u>2,006,781</u>	<u>230</u>	<u>7,429,764</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>63</u>	<u>1,088,056</u>	<u>240</u>	<u>8,235,484</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>165</u>	<u>1,316,197</u>	<u>490</u>	<u>8,901,535</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>552,116</u>	<u>36</u>	<u>1,820,870</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>65</u>	<u>9,220,505</u>	<u>215</u>	<u>33,377,938</u>
ACCOMMODATIONS	721	5	1,299,918	11	4,083,588
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	60	7,920,587	204	29,294,350
<u>OTHER SERVICES</u>	<u>81</u>	<u>118</u>	<u>1,606,921</u>	<u>328</u>	<u>10,367,718</u>
REPAIR & MAINTENANCE	811	80	984,975	220	8,280,033
PERSONAL SERVICE	812	34	502,895	89	1,667,585
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	119,051	19	420,100
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>17</u>	<u>487,388</u>
TOTAL ALL INDUSTRIES		1,984	\$78,445,780	5,264	\$440,908,564

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>268</u>	<u>\$20,608,754</u>	<u>664</u>	<u>\$86,578,568</u>
MOTOR VEHICLES & PARTS	441	20	4,721,022	59	52,084,785
NEW & USED AUTO DEALERS	4411	10	3,498,926	24	43,341,671
RV, BOAT, MOTORCYCLE DEALERS	4412	3	100,667	8	5,224,314
AUTOMOTIVE PARTS & TIRE	4413	7	1,121,429	27	3,518,800
FURNITURE & HOME FURNISHING	442	5	335,037	30	2,086,669
ELECTRONICS & APPLIANCES	443	32	279,335	77	1,363,912
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	191,459	26	933,709
COMPUTERS & SOFTWARE	44312	21	87,876	51	430,203
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	8	524,356	35	6,529,950
BUILDING MATERIALS	4441	8	524,356	30	4,934,029
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	5	1,595,921
FOOD & BEVERAGE STORES	445	5	829,662	24	5,772,023
GROCERY & CONVENIENCE STORES	4451	D	D	18	5,722,827
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	829,662	6	49,196
DRUG/HEALTH STORES	446	16	361,758	32	1,272,769
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	687,992	20	5,664,649
APPAREL & ACCESSORIES	448	19	127,415	38	1,085,901
CLOTHING & SHOE STORES	4481, 4482	19	127,415	30	1,041,866
JEWELRY & LUGGAGE STORES	4483	D	D	8	44,035
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	17	170,660	37	1,925,290
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	8	102,433	20	927,613
BOOK/PERIODICAL/MUSIC STORE	4512	9	68,227	17	997,677
GENERAL MERCHANDISE STORES	452	7	11,495,205	10	1,919,578
DEPARTMENT STORES	4521	D	D	3	838,111
GENERAL MERCHANDISE STORES	4529	7	11,495,205	7	1,081,467
E-COMMERCE & MAIL ORDER	4541	27	36,704	53	323,843
MISCELLANEOUS RETAILERS	453, 4542, 4543	102	1,039,608	249	6,549,199
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>-</u>	<u>-</u>	<u>7</u>	<u>165,816</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>428,733</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>96</u>	<u>1,283,169</u>	<u>591</u>	<u>38,793,852</u>
CONSTRUCTION OF BUILDINGS	236	24	581,980	117	14,138,648
HEAVY CONSTRUCTION & HIGHWAYS	237	7	96,136	33	5,918,471
SPECIAL TRADE CONTRACTORS	238	65	605,053	441	18,736,733
<u>MANUFACTURING</u>	<u>31-33</u>	<u>30</u>	<u>129,022</u>	<u>105</u>	<u>10,701,595</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>187</u>	<u>671,362</u>	<u>562</u>	<u>23,776,581</u>
DURABLE GOODS	423	135	392,701	413	18,898,784
NONDURABLE GOODS	424	52	278,661	145	4,828,733
ELECTRONIC MARKETS, AGENTS & BROKERS	425	-	-	4	49,064
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>20,860</u>	<u>22</u>	<u>1,121,867</u>
<u>INFORMATION</u>	<u>51</u>	<u>96</u>	<u>703,141</u>	<u>176</u>	<u>4,882,203</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>343,413</u>	<u>53</u>	<u>1,103,866</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>52</u>	<u>403,352</u>	<u>142</u>	<u>10,116,944</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>34</u>	<u>88,451</u>	<u>98</u>	<u>875,497</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>48</u>	<u>378,762</u>	<u>179</u>	<u>2,270,244</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>207,755</u>	<u>11</u>	<u>856,579</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>35</u>	<u>3,238,607</u>	<u>86</u>	<u>10,663,827</u>
ACCOMMODATIONS	721	3	485,402	11	2,649,222
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	32	2,753,205	75	8,014,605
<u>OTHER SERVICES</u>	<u>81</u>	<u>47</u>	<u>880,233</u>	<u>139</u>	<u>5,723,259</u>
REPAIR & MAINTENANCE	811	31	689,185	104	4,383,677
PERSONAL SERVICE	812	16	191,048	32	1,256,766
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	82,816
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>135,301</u>	<u>4</u>	<u>88,530</u>
TOTAL ALL INDUSTRIES		941	\$29,092,182	2,842	\$198,147,961

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>559</u>	<u>\$36,369,977</u>	<u>433</u>	<u>\$15,825,079</u>
MOTOR VEHICLES & PARTS	441	32	10,733,988	20	1,813,456
NEW & USED AUTO DEALERS	4411	8	9,199,991	3	269,458
RV, BOAT, MOTORCYCLE DEALERS	4412	7	126,779	7	526,500
AUTOMOTIVE PARTS & TIRE	4413	17	1,407,218	10	1,017,498
FURNITURE & HOME FURNISHING	442	25	1,653,625	16	596,270
ELECTRONICS & APPLIANCES	443	67	1,536,185	40	370,136
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	781,939	14	136,264
COMPUTERS & SOFTWARE	44312	39	754,246	26	233,872
CAMERA & PHOTO SUPPLIES	44313	-	-	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	4,589,401	23	1,327,951
BUILDING MATERIALS	4441	29	4,466,556	19	1,117,398
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	122,845	4	210,553
FOOD & BEVERAGE STORES	445	15	3,720,042	7	3,235,947
GROCERY & CONVENIENCE STORES	4451	8	3,658,471	3	3,232,370
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	61,571	4	3,577
DRUG/HEALTH STORES	446	31	1,412,007	23	993,173
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,926,599	6	980,286
APPAREL & ACCESSORIES	448	31	1,164,646	34	1,130,395
CLOTHING & SHOE STORES	4481, 4482	24	951,899	28	979,146
JEWELRY & LUGGAGE STORES	4483	7	212,747	6	151,249
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	1,705,678	38	930,230
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	1,302,842	26	679,484
BOOK/PERIODICAL/MUSIC STORE	4512	17	402,836	12	250,746
GENERAL MERCHANDISE STORES	452	9	4,404,821	4	334,266
DEPARTMENT STORES	4521	3	1,840,659	D	D
GENERAL MERCHANDISE STORES	4529	6	2,564,162	4	334,266
E-COMMERCE & MAIL ORDER	4541	47	336,178	43	227,433
MISCELLANEOUS RETAILERS	453, 4542, 4543	207	2,186,807	179	3,885,536
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>795,698</u>	<u>3</u>	<u>49,446</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>347</u>	<u>33,590,162</u>	<u>236</u>	<u>7,955,306</u>
CONSTRUCTION OF BUILDINGS	236	89	3,709,022	73	5,701,491
HEAVY CONSTRUCTION & HIGHWAYS	237	16	25,275,543	12	317,482
SPECIAL TRADE CONTRACTORS	238	242	4,605,597	151	1,936,333
<u>MANUFACTURING</u>	<u>31-33</u>	<u>74</u>	<u>3,792,811</u>	<u>73</u>	<u>2,763,968</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>417</u>	<u>6,278,357</u>	<u>300</u>	<u>2,642,002</u>
DURABLE GOODS	423	301	5,171,774	212	2,335,691
NONDURABLE GOODS	424	111	1,097,018	85	303,530
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	9,565	3	2,781
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>316,487</u>	<u>7</u>	<u>225,301</u>
<u>INFORMATION</u>	<u>51</u>	<u>157</u>	<u>3,012,318</u>	<u>139</u>	<u>1,694,145</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>946,525</u>	<u>35</u>	<u>560,600</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>109</u>	<u>2,226,039</u>	<u>72</u>	<u>497,365</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>85</u>	<u>1,102,522</u>	<u>65</u>	<u>923,653</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>157</u>	<u>1,995,342</u>	<u>117</u>	<u>1,016,786</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>473,361</u>	<u>12</u>	<u>839,114</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>108</u>	<u>13,677,420</u>	<u>87</u>	<u>9,630,980</u>
ACCOMMODATIONS	721	21	4,236,619	22	2,621,027
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	9,440,801	65	7,009,953
<u>OTHER SERVICES</u>	<u>81</u>	<u>129</u>	<u>3,129,876</u>	<u>62</u>	<u>1,166,512</u>
REPAIR & MAINTENANCE	811	82	2,473,466	33	789,362
PERSONAL SERVICE	812	41	514,926	29	377,150
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	141,484	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>9,416</u>	<u>5</u>	<u>23,627</u>
TOTAL ALL INDUSTRIES		2,229	\$107,716,311	1,646	\$45,813,884

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>460</u>	<u>\$27,512,683</u>	<u>1,173</u>	<u>\$282,426,581</u>
MOTOR VEHICLES & PARTS	441	27	7,032,181	75	113,603,378
NEW & USED AUTO DEALERS	4411	10	5,820,284	38	109,043,866
RV, BOAT, MOTORCYCLE DEALERS	4412	3	166,032	7	884,195
AUTOMOTIVE PARTS & TIRE	4413	14	1,045,865	30	3,675,317
FURNITURE & HOME FURNISHING	442	21	268,605	68	6,502,050
ELECTRONICS & APPLIANCES	443	68	1,500,738	136	10,375,246
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	1,032,454	52	8,341,900
COMPUTERS & SOFTWARE	44312	43	468,284	84	2,033,346
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	16	1,511,045	62	30,627,528
BUILDING MATERIALS	4441	12	1,408,774	50	30,083,426
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	102,271	12	544,102
FOOD & BEVERAGE STORES	445	8	2,950,456	27	5,599,948
GROCERY & CONVENIENCE STORES	4451	4	2,924,374	14	5,230,595
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	26,082	13	369,353
DRUG/HEALTH STORES	446	25	597,719	60	2,281,211
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,278,960	23	2,359,262
APPAREL & ACCESSORIES	448	25	399,969	81	18,671,104
CLOTHING & SHOE STORES	4481, 4482	20	263,354	61	16,961,299
JEWELRY & LUGGAGE STORES	4483	5	136,615	20	1,709,805
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	5,947,099	76	6,583,837
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	261,604	46	4,374,293
BOOK/PERIODICAL/MUSIC STORE	4512	15	5,685,495	30	2,209,544
GENERAL MERCHANDISE STORES	452	6	2,931,769	22	68,788,282
DEPARTMENT STORES	4521	D	D	6	24,692,908
GENERAL MERCHANDISE STORES	4529	6	2,931,769	16	44,095,374
E-COMMERCE & MAIL ORDER	4541	41	449,122	53	673,996
MISCELLANEOUS RETAILERS	453, 4542, 4543	188	2,645,020	490	16,360,739
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>8,748</u>	<u>12</u>	<u>62,749</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>232</u>	<u>28,986,160</u>	<u>1,375</u>	<u>44,733,923</u>
CONSTRUCTION OF BUILDINGS	236	56	21,339,751	246	22,382,066
HEAVY CONSTRUCTION & HIGHWAYS	237	15	1,313,039	46	3,303,550
SPECIAL TRADE CONTRACTORS	238	161	6,333,370	1,083	19,048,307
<u>MANUFACTURING</u>	<u>31-33</u>	<u>63</u>	<u>1,046,939</u>	<u>170</u>	<u>5,205,950</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>420</u>	<u>5,738,141</u>	<u>689</u>	<u>16,236,808</u>
DURABLE GOODS	423	298	4,532,200	515	12,457,601
NONDURABLE GOODS	424	118	1,201,231	170	3,752,763
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,710	4	26,444
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>302,635</u>	<u>20</u>	<u>353,939</u>
<u>INFORMATION</u>	<u>51</u>	<u>149</u>	<u>2,249,589</u>	<u>213</u>	<u>8,025,169</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>291,851</u>	<u>85</u>	<u>5,346,700</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>93</u>	<u>1,364,008</u>	<u>200</u>	<u>5,132,309</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>80</u>	<u>927,816</u>	<u>193</u>	<u>2,854,885</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>95</u>	<u>4,119,510</u>	<u>483</u>	<u>6,553,096</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>315,537</u>	<u>31</u>	<u>2,907,096</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>56</u>	<u>7,311,903</u>	<u>156</u>	<u>27,776,017</u>
ACCOMMODATIONS	721	7	1,360,559	3	368,595
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	5,951,344	153	27,407,422
<u>OTHER SERVICES</u>	<u>81</u>	<u>64</u>	<u>1,474,575</u>	<u>315</u>	<u>7,270,481</u>
REPAIR & MAINTENANCE	811	36	1,122,845	215	5,017,291
PERSONAL SERVICE	812	28	351,730	92	1,955,201
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	8	297,989
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>109,797</u>
TOTAL ALL INDUSTRIES		1,763	\$81,650,095	5,120	\$414,995,500

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	1,124	\$167,252,218	1,076	\$267,059,219
MOTOR VEHICLES & PARTS	441	47	11,818,878	61	114,200,828
NEW & USED AUTO DEALERS	4411	14	6,715,898	\$28	100,149,205
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,687,961	7	9,143,626
AUTOMOTIVE PARTS & TIRE	4413	27	3,415,019	26	4,907,997
FURNITURE & HOME FURNISHING	442	79	8,158,249	63	36,467,425
ELECTRONICS & APPLIANCES	443	187	20,772,552	160	31,903,342
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	3,411,664	56	1,519,566
COMPUTERS & SOFTWARE	44312	140	17,360,888	104	30,383,776
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	22,170,149	80	7,537,383
BUILDING MATERIALS	4441	65	20,665,163	66	7,430,050
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,504,986	14	107,333
FOOD & BEVERAGE STORES	445	30	8,830,006	40	8,832,374
GROCERY & CONVENIENCE STORES	4451	14	8,129,756	30	8,691,439
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	700,250	10	140,935
DRUG/HEALTH STORES	446	55	3,146,676	57	7,103,344
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,322,751	28	3,280,906
APPAREL & ACCESSORIES	448	61	13,818,755	40	2,699,428
CLOTHING & SHOE STORES	4481, 4482	49	13,320,341	33	1,541,774
JEWELRY & LUGGAGE STORES	4483	12	498,414	7	1,157,654
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	12,002,211	56	2,169,347
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	9,452,772	34	1,808,409
BOOK/PERIODICAL/MUSIC STORE	4512	28	2,549,439	22	360,938
GENERAL MERCHANDISE STORES	452	11	39,447,282	12	30,202,095
DEPARTMENT STORES	4521	6	33,167,843	3	1,049,128
GENERAL MERCHANDISE STORES	4529	5	6,279,439	9	29,152,967
E-COMMERCE & MAIL ORDER	4541	69	6,088,152	62	973,112
MISCELLANEOUS RETAILERS	453, 4542, 4543	417	19,676,557	417	21,689,635
AGRICULTURE, FORESTRY, FISHING	11	16	113,577	10	52,651
MINING	21	4	407,245	5	117,446
UTILITIES	22	5	94,576	6	1,172,810
CONSTRUCTION	23	1,763	69,787,271	1,761	78,412,445
CONSTRUCTION OF BUILDINGS	236	387	31,648,926	348	35,209,626
HEAVY CONSTRUCTION & HIGHWAYS	237	89	7,256,032	73	12,195,204
SPECIAL TRADE CONTRACTORS	238	1,287	30,882,313	1,340	31,007,615
MANUFACTURING	31-33	245	11,134,555	195	11,229,435
WHOLESALE TRADE	42	807	54,450,722	807	24,806,459
DURABLE GOODS	423	609	51,966,992	600	19,882,142
NONDURABLE GOODS	424	189	2,209,805	197	4,910,613
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	273,925	10	13,704
TRANSPORTATION & WAREHOUSING	48-49	28	1,158,231	29	524,800
INFORMATION	51	238	27,426,992	257	18,736,712
FINANCE, INSURANCE	52	68	3,460,633	79	7,370,867
REAL ESTATE, RENTAL/LEASING	53	239	11,572,941	230	14,175,985
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	288	11,820,043	219	5,121,063
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	670	15,865,542	615	7,836,548
ARTS, ENTERTAINMENT & RECREATION	71	42	996,103	37	2,030,311
ACCOMMODATIONS & FOOD SERVICES	72	175	43,539,357	209	34,557,168
ACCOMMODATIONS	721	4	3,162,181	11	5,181,315
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	171	40,377,176	198	29,375,853
OTHER SERVICES	81	310	11,440,176	375	9,690,588
REPAIR & MAINTENANCE	811	221	8,640,873	274	7,534,914
PERSONAL SERVICE	812	85	2,687,681	94	1,963,541
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	111,622	7	192,133
PUBLIC ADMINISTRATION, OTHER	92.00	3	54,037	6	41,925
TOTAL ALL INDUSTRIES		6,025	\$430,574,219	5,916	\$482,936,432

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>773</u>	<u>\$70,954,055</u>	<u>314</u>	<u>\$15,451,885</u>
MOTOR VEHICLES & PARTS	441	33	14,351,094	13	1,516,230
NEW & USED AUTO DEALERS	4411	13	9,805,965	10	1,312,920
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,270,424	3	203,310
AUTOMOTIVE PARTS & TIRE	4413	17	3,274,705	D	D
FURNITURE & HOME FURNISHING	442	28	3,131,007	14	91,470
ELECTRONICS & APPLIANCES	443	87	4,457,873	37	1,109,655
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	3,056,151	19	989,758
COMPUTERS & SOFTWARE	44312	62	1,401,722	18	119,897
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	12,308,500	24	169,008
BUILDING MATERIALS	4441	27	11,424,317	20	155,758
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	884,183	4	13,250
FOOD & BEVERAGE STORES	445	18	7,576,369	17	3,099,804
GROCERY & CONVENIENCE STORES	4451	9	7,369,635	14	3,099,239
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	206,734	3	565
DRUG/HEALTH STORES	446	49	1,859,806	14	168,575
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,563,534	10	778,266
APPAREL & ACCESSORIES	448	41	545,485	7	13,688
CLOTHING & SHOE STORES	4481, 4482	27	394,428	7	13,688
JEWELRY & LUGGAGE STORES	4483	14	151,057	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	2,652,163	9	247,936
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	1,698,571	4	7,518
BOOK/PERIODICAL/MUSIC STORE	4512	19	953,592	5	240,418
GENERAL MERCHANDISE STORES	452	10	14,246,078	3	15,011
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	14,246,078	3	15,011
E-COMMERCE & MAIL ORDER	4541	54	487,724	22	55,574
MISCELLANEOUS RETAILERS	453, 4542, 4543	357	6,774,422	144	8,186,668
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>1,828</u>	<u>3</u>	<u>6,460</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>12,197</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>509,869</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>596</u>	<u>34,927,952</u>	<u>492</u>	<u>89,770,745</u>
CONSTRUCTION OF BUILDINGS	236	137	17,003,599	96	70,431,076
HEAVY CONSTRUCTION & HIGHWAYS	237	33	5,074,696	31	13,995,078
SPECIAL TRADE CONTRACTORS	238	426	12,849,657	365	5,344,591
<u>MANUFACTURING</u>	<u>31-33</u>	<u>96</u>	<u>2,583,784</u>	<u>52</u>	<u>1,496,915</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>590</u>	<u>12,189,811</u>	<u>201</u>	<u>5,606,915</u>
DURABLE GOODS	423	442	10,755,005	148	4,586,202
NONDURABLE GOODS	424	142	1,425,160	53	1,020,713
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	9,646	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>164,646</u>	<u>20</u>	<u>13,030,625</u>
<u>INFORMATION</u>	<u>51</u>	<u>173</u>	<u>6,741,992</u>	<u>110</u>	<u>4,501,799</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>719,560</u>	<u>27</u>	<u>155,812</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>4,718,569</u>	<u>99</u>	<u>61,899,785</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>142</u>	<u>1,900,684</u>	<u>54</u>	<u>2,388,607</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>218</u>	<u>3,321,225</u>	<u>181</u>	<u>1,811,423</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>2,164,194</u>	<u>7</u>	<u>43,475</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>18,813,928</u>	<u>87</u>	<u>69,227,783</u>
ACCOMMODATIONS	721	11	4,877,427	33	37,273,883
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	13,936,501	54	31,953,900
<u>OTHER SERVICES</u>	<u>81</u>	<u>124</u>	<u>3,601,662</u>	<u>126</u>	<u>6,507,599</u>
REPAIR & MAINTENANCE	811	77	2,527,712	91	2,099,150
PERSONAL SERVICE	812	44	1,029,399	35	4,408,449
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	44,551	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>26,127</u>
TOTAL ALL INDUSTRIES		3,048	\$163,325,956	1,780	\$271,925,955

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,989</u>	<u>\$1,129,186,115</u>	<u>422</u>	<u>\$27,250,397</u>
MOTOR VEHICLES & PARTS	441	274	237,987,790	19	3,152,079
NEW & USED AUTO DEALERS	4411	92	175,386,420	4	1,263,948
RV, BOAT, MOTORCYCLE DEALERS	4412	89	45,061,118	3	104,931
AUTOMOTIVE PARTS & TIRE	4413	93	17,540,252	12	1,783,200
FURNITURE & HOME FURNISHING	442	325	60,585,975	20	877,063
ELECTRONICS & APPLIANCES	443	470	75,176,235	48	568,137
APPLIANCES, TV & OTHER ELECTRONICS	44311	139	34,591,184	19	197,694
COMPUTERS & SOFTWARE	44312	318	33,646,890	29	370,443
CAMERA & PHOTO SUPPLIES	44313	13	6,938,161	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	254	87,627,961	28	4,041,482
BUILDING MATERIALS	4441	203	84,657,637	24	3,961,324
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	2,970,324	4	80,158
FOOD & BEVERAGE STORES	445	421	95,069,003	11	1,676,114
GROCERY & CONVENIENCE STORES	4451	312	88,598,397	7	1,665,026
OTHER FOOD & BEVERAGE STORES	4452, 4453	109	6,470,606	4	11,088
DRUG/HEALTH STORES	446	202	42,161,942	21	133,205
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	151	20,953,690	8	441,575
APPAREL & ACCESSORIES	448	474	154,512,917	23	247,396
CLOTHING & SHOE STORES	4481, 4482	346	139,688,662	19	154,523
JEWELRY & LUGGAGE STORES	4483	128	14,824,255	4	92,873
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	352	83,851,287	31	138,201
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	180	45,196,996	13	29,149
BOOK/PERIODICAL/MUSIC STORE	4512	172	38,654,291	18	109,052
GENERAL MERCHANDISE STORES	452	48	124,884,085	6	14,144,085
DEPARTMENT STORES	4521	8	65,421,767	D	D
GENERAL MERCHANDISE STORES	4529	40	59,462,318	6	14,144,085
E-COMMERCE & MAIL ORDER	4541	131	15,712,810	38	196,104
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,887	130,662,420	169	1,634,956
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>309,731</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>90,953</u>	<u>3</u>	<u>40,633</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>332,348</u>	<u>5</u>	<u>16,536</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,912</u>	<u>604,829,795</u>	<u>307</u>	<u>8,581,925</u>
CONSTRUCTION OF BUILDINGS	236	1,867	362,123,193	56	5,218,351
HEAVY CONSTRUCTION & HIGHWAYS	237	209	31,678,451	14	554,995
SPECIAL TRADE CONTRACTORS	238	3,836	211,028,151	237	2,808,579
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,045</u>	<u>92,785,415</u>	<u>70</u>	<u>714,792</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,162</u>	<u>293,201,022</u>	<u>334</u>	<u>2,276,682</u>
DURABLE GOODS	423	1,621	240,722,078	251	1,766,441
NONDURABLE GOODS	424	516	51,404,834	83	510,241
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	1,074,110	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>188</u>	<u>24,072,362</u>	<u>3</u>	<u>7,101</u>
<u>INFORMATION</u>	<u>51</u>	<u>613</u>	<u>194,642,393</u>	<u>138</u>	<u>1,952,704</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>195</u>	<u>38,124,684</u>	<u>37</u>	<u>1,067,843</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>698</u>	<u>108,420,621</u>	<u>90</u>	<u>866,974</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,470</u>	<u>85,119,622</u>	<u>59</u>	<u>788,051</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,118</u>	<u>116,929,583</u>	<u>124</u>	<u>615,344</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>276</u>	<u>35,906,010</u>	<u>8</u>	<u>153,539</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,209</u>	<u>513,316,329</u>	<u>59</u>	<u>5,334,948</u>
ACCOMMODATIONS	721	117	131,532,139	4	305,244
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,092	381,784,190	55	5,029,704
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,777</u>	<u>116,502,579</u>	<u>91</u>	<u>2,129,951</u>
REPAIR & MAINTENANCE	811	1,056	61,543,884	58	1,699,117
PERSONAL SERVICE	812	648	51,657,098	33	430,834
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	73	3,301,597	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>28</u>	<u>969,802</u>	<u>8</u>	<u>143,278</u>
TOTAL ALL INDUSTRIES		23,734	\$3,354,739,364	1,758	\$51,940,698

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,946</u>	<u>\$404,063,095</u>	<u>363</u>	<u>\$33,469,799</u>
MOTOR VEHICLES & PARTS	441	170	90,247,058	23	9,471,727
NEW & USED AUTO DEALERS	4411	87	77,860,116	7	6,235,435
RV, BOAT, MOTORCYCLE DEALERS	4412	17	2,060,289	D	D
AUTOMOTIVE PARTS & TIRE	4413	66	10,326,653	16	3,236,292
FURNITURE & HOME FURNISHING	442	98	17,734,125	11	449,436
ELECTRONICS & APPLIANCES	443	241	25,747,094	36	363,003
APPLIANCES, TV & OTHER ELECTRONICS	44311	75	16,073,057	16	326,026
COMPUTERS & SOFTWARE	44312	162	9,569,321	20	36,977
CAMERA & PHOTO SUPPLIES	44313	4	104,716	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	39,163,465	18	3,482,030
BUILDING MATERIALS	4441	76	34,593,979	13	2,729,218
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	4,569,486	5	752,812
FOOD & BEVERAGE STORES	445	64	29,519,539	21	1,808,828
GROCERY & CONVENIENCE STORES	4451	45	28,573,362	14	1,783,756
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	946,177	7	25,072
DRUG/HEALTH STORES	446	106	12,938,934	19	347,286
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	8,370,646	8	518,588
APPAREL & ACCESSORIES	448	138	41,053,906	26	729,331
CLOTHING & SHOE STORES	4481, 4482	107	36,213,211	23	704,987
JEWELRY & LUGGAGE STORES	4483	31	4,840,695	3	24,344
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	155	22,660,241	22	66,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	13,990,059	12	46,674
BOOK/PERIODICAL/MUSIC STORE	4512	63	8,670,182	10	19,658
GENERAL MERCHANDISE STORES	452	22	74,542,774	8	12,646,942
DEPARTMENT STORES	4521	8	35,784,603	3	1,925,916
GENERAL MERCHANDISE STORES	4529	14	38,758,171	5	10,721,026
E-COMMERCE & MAIL ORDER	4541	73	3,007,004	29	74,605
MISCELLANEOUS RETAILERS	453, 4542, 4543	731	39,078,309	142	3,511,691
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>121,073</u>	<u>9</u>	<u>145,675</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>109,513</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>175,545</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,476</u>	<u>106,451,010</u>	<u>194</u>	<u>6,882,256</u>
CONSTRUCTION OF BUILDINGS	236	377	49,140,824	40	3,859,837
HEAVY CONSTRUCTION & HIGHWAYS	237	62	10,940,938	12	87,615
SPECIAL TRADE CONTRACTORS	238	1,037	46,369,248	142	2,934,804
<u>MANUFACTURING</u>	<u>31-33</u>	<u>328</u>	<u>16,578,031</u>	<u>44</u>	<u>468,757</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,318</u>	<u>85,324,200</u>	<u>266</u>	<u>5,320,777</u>
DURABLE GOODS	423	998	70,396,861	188	2,588,520
NONDURABLE GOODS	424	306	14,186,685	78	2,732,257
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	740,654	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>1,766,518</u>	<u>8</u>	<u>68,567</u>
<u>INFORMATION</u>	<u>51</u>	<u>337</u>	<u>42,478,194</u>	<u>110</u>	<u>2,194,954</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>11,897,273</u>	<u>37</u>	<u>374,542</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>350</u>	<u>25,485,356</u>	<u>82</u>	<u>1,092,249</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>351</u>	<u>12,872,959</u>	<u>59</u>	<u>357,210</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>627</u>	<u>22,014,651</u>	<u>89</u>	<u>1,465,121</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>61</u>	<u>4,013,900</u>	<u>5</u>	<u>65,882</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>440</u>	<u>88,441,440</u>	<u>45</u>	<u>4,037,289</u>
ACCOMMODATIONS	721	39	19,929,561	6	297,183
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	401	68,511,879	39	3,740,106
<u>OTHER SERVICES</u>	<u>81</u>	<u>577</u>	<u>25,236,444</u>	<u>73</u>	<u>1,440,975</u>
REPAIR & MAINTENANCE	811	367	16,379,268	48	1,009,858
PERSONAL SERVICE	812	180	7,195,734	25	431,117
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	1,661,442	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>1,916,466</u>	<u>6</u>	<u>56,913</u>
TOTAL ALL INDUSTRIES		8,012	\$848,945,668	1,390	\$57,440,966

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,072</u>	<u>\$471,431,174</u>	<u>785</u>	<u>\$293,950,645</u>
MOTOR VEHICLES & PARTS	441	156	146,363,300	33	31,696,242
NEW & USED AUTO DEALERS	4411	76	124,443,514	14	22,564,826
RV, BOAT, MOTORCYCLE DEALERS	4412	20	12,395,563	4	6,480,723
AUTOMOTIVE PARTS & TIRE	4413	60	9,524,223	15	2,650,693
FURNITURE & HOME FURNISHING	442	122	15,626,928	70	37,728,816
ELECTRONICS & APPLIANCES	443	241	27,880,771	118	30,041,951
APPLIANCES, TV & OTHER ELECTRONICS	44311	79	18,398,184	37	19,388,305
COMPUTERS & SOFTWARE	44312	157	8,547,471	78	9,120,453
CAMERA & PHOTO SUPPLIES	44313	5	935,116	3	1,533,193
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	38,138,729	43	25,802,125
BUILDING MATERIALS	4441	102	37,068,088	35	25,628,603
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,070,641	8	173,522
FOOD & BEVERAGE STORES	445	120	23,352,974	27	2,954,569
GROCERY & CONVENIENCE STORES	4451	105	22,779,981	18	2,518,399
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	572,993	9	436,170
DRUG/HEALTH STORES	446	104	11,005,773	39	1,747,488
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	65	12,474,353	14	1,513,533
APPAREL & ACCESSORIES	448	145	46,734,028	79	44,561,564
CLOTHING & SHOE STORES	4481, 4482	106	40,981,915	63	39,488,205
JEWELRY & LUGGAGE STORES	4483	39	5,752,113	16	5,073,359
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	139	25,543,288	51	17,239,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	17,134,196	35	13,746,627
BOOK/PERIODICAL/MUSIC STORE	4512	60	8,409,092	16	3,492,627
GENERAL MERCHANDISE STORES	452	28	93,198,069	10	79,039,528
DEPARTMENT STORES	4521	7	49,740,633	6	51,353,030
GENERAL MERCHANDISE STORES	4529	21	43,457,436	4	27,686,498
E-COMMERCE & MAIL ORDER	4541	67	1,885,504	35	4,080,947
MISCELLANEOUS RETAILERS	453, 4542, 4543	763	29,227,457	266	17,544,628
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>276,458</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>31,195</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>269,774</u>	<u>4</u>	<u>548,669</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,351</u>	<u>158,587,205</u>	<u>658</u>	<u>31,438,778</u>
CONSTRUCTION OF BUILDINGS	236	543	76,902,990	112	21,220,749
HEAVY CONSTRUCTION & HIGHWAYS	237	106	35,337,984	40	2,278,803
SPECIAL TRADE CONTRACTORS	238	1,702	46,346,231	506	7,939,226
<u>MANUFACTURING</u>	<u>31-33</u>	<u>385</u>	<u>36,085,524</u>	<u>139</u>	<u>11,291,050</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,264</u>	<u>74,031,570</u>	<u>524</u>	<u>62,711,349</u>
DURABLE GOODS	423	966	62,139,125	391	58,665,048
NONDURABLE GOODS	424	287	11,794,504	127	4,033,287
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	97,941	6	13,014
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>59</u>	<u>7,848,697</u>	<u>12</u>	<u>245,624</u>
<u>INFORMATION</u>	<u>51</u>	<u>333</u>	<u>45,696,888</u>	<u>150</u>	<u>10,785,195</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>128</u>	<u>12,552,154</u>	<u>52</u>	<u>1,061,115</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>367</u>	<u>26,668,731</u>	<u>157</u>	<u>14,335,878</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>383</u>	<u>11,941,395</u>	<u>114</u>	<u>5,384,564</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>866</u>	<u>19,546,265</u>	<u>280</u>	<u>4,359,261</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>67</u>	<u>7,853,088</u>	<u>16</u>	<u>2,705,692</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>531</u>	<u>81,898,947</u>	<u>140</u>	<u>44,277,104</u>
ACCOMMODATIONS	721	28	9,643,679	24	12,774,141
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	503	72,255,268	116	31,502,963
<u>OTHER SERVICES</u>	<u>81</u>	<u>683</u>	<u>27,590,369</u>	<u>173</u>	<u>4,667,850</u>
REPAIR & MAINTENANCE	811	478	20,359,243	133	1,990,611
PERSONAL SERVICE	812	186	6,359,158	40	2,677,239
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	871,968	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>86,390</u>	<u>4</u>	<u>17,429</u>
TOTAL ALL INDUSTRIES		9,540	\$982,395,824	3,208	\$487,780,203

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,553</u>	<u>\$253,646,291</u>	<u>639</u>	<u>\$47,272,645</u>
MOTOR VEHICLES & PARTS	441	92	68,497,730	39	16,219,497
NEW & USED AUTO DEALERS	4411	24	61,705,274	15	11,746,182
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,161,908	5	2,005,639
AUTOMOTIVE PARTS & TIRE	4413	57	5,630,548	19	2,467,676
FURNITURE & HOME FURNISHING	442	95	9,059,395	21	1,184,228
ELECTRONICS & APPLIANCES	443	186	5,769,594	83	874,317
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	1,774,156	24	480,735
COMPUTERS & SOFTWARE	44312	138	3,913,590	55	341,620
CAMERA & PHOTO SUPPLIES	44313	4	81,848	4	51,962
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	21,304,442	32	4,236,412
BUILDING MATERIALS	4441	94	20,457,267	25	4,101,245
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	847,175	7	135,167
FOOD & BEVERAGE STORES	445	66	17,939,353	18	5,717,417
GROCERY & CONVENIENCE STORES	4451	44	17,142,005	11	5,639,237
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	797,348	7	78,180
DRUG/HEALTH STORES	446	71	5,705,655	38	2,423,111
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	7,387,383	16	1,173,364
APPAREL & ACCESSORIES	448	91	21,035,555	36	1,174,101
CLOTHING & SHOE STORES	4481, 4482	70	19,468,456	27	714,901
JEWELRY & LUGGAGE STORES	4483	21	1,567,099	9	459,200
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	8,434,111	49	2,884,489
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	4,926,892	30	1,378,851
BOOK/PERIODICAL/MUSIC STORE	4512	44	3,507,219	19	1,505,638
GENERAL MERCHANDISE STORES	452	25	63,478,192	13	6,849,019
DEPARTMENT STORES	4521	6	31,153,741	5	3,317,540
GENERAL MERCHANDISE STORES	4529	19	32,324,451	8	3,531,479
E-COMMERCE & MAIL ORDER	4541	67	2,110,630	54	355,151
MISCELLANEOUS RETAILERS	453, 4542, 4543	592	22,924,251	240	4,181,539
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>815,567</u>	<u>10</u>	<u>108,352</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>124,308</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>375,232</u>	<u>3</u>	<u>80,875</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,518</u>	<u>111,302,518</u>	<u>374</u>	<u>17,692,202</u>
CONSTRUCTION OF BUILDINGS	236	338	59,079,260	101	8,222,222
HEAVY CONSTRUCTION & HIGHWAYS	237	72	15,168,821	14	198,739
SPECIAL TRADE CONTRACTORS	238	1,107	37,053,700	259	9,271,241
<u>MANUFACTURING</u>	<u>31-33</u>	<u>287</u>	<u>9,609,788</u>	<u>97</u>	<u>2,643,384</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,207</u>	<u>45,021,384</u>	<u>545</u>	<u>12,321,605</u>
DURABLE GOODS	423	912	35,713,822	401	9,008,013
NONDURABLE GOODS	424	285	9,258,720	140	3,308,768
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	27,092	4	4,824
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>1,210,342</u>	<u>5</u>	<u>24,928</u>
<u>INFORMATION</u>	<u>51</u>	<u>307</u>	<u>27,102,363</u>	<u>180</u>	<u>4,421,353</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>12,365,882</u>	<u>51</u>	<u>821,214</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>307</u>	<u>14,858,446</u>	<u>115</u>	<u>1,887,671</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>280</u>	<u>8,997,545</u>	<u>108</u>	<u>1,575,922</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>553</u>	<u>15,009,908</u>	<u>160</u>	<u>2,183,828</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>3,425,048</u>	<u>15</u>	<u>941,779</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>343</u>	<u>58,194,015</u>	<u>98</u>	<u>12,768,631</u>
ACCOMMODATIONS	721	15	4,490,782	13	2,049,941
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	328	53,703,233	85	10,018,690
<u>OTHER SERVICES</u>	<u>81</u>	<u>441</u>	<u>16,499,076</u>	<u>132</u>	<u>3,769,882</u>
REPAIR & MAINTENANCE	811	279	11,663,140	86	2,949,514
PERSONAL SERVICE	812	148	4,503,967	38	627,796
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	331,969	8	192,572
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>193,798</u>
TOTAL ALL INDUSTRIES		7,013	\$578,557,713	2,535	\$108,708,069

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>730</u>	<u>\$92,611,210</u>	<u>1,105</u>	<u>\$168,312,859</u>
MOTOR VEHICLES & PARTS	441	43	25,106,924	111	61,399,653
NEW & USED AUTO DEALERS	4411	17	19,756,377	54	49,700,887
RV, BOAT, MOTORCYCLE DEALERS	4412	5	3,209,951	16	4,269,731
AUTOMOTIVE PARTS & TIRE	4413	21	2,140,596	41	7,429,035
FURNITURE & HOME FURNISHING	442	33	2,663,097	52	5,754,306
ELECTRONICS & APPLIANCES	443	97	1,931,643	124	7,377,797
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	983,109	37	5,548,925
COMPUTERS & SOFTWARE	44312	57	735,570	83	1,816,050
CAMERA & PHOTO SUPPLIES	44313	3	212,964	4	12,822
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	15,750,646	61	17,927,657
BUILDING MATERIALS	4441	30	15,690,813	49	17,293,091
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	59,833	12	634,566
FOOD & BEVERAGE STORES	445	19	5,818,521	40	12,524,286
GROCERY & CONVENIENCE STORES	4451	12	5,794,560	28	12,348,795
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	23,961	12	175,491
DRUG/HEALTH STORES	446	49	985,769	59	5,218,122
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,429,492	34	4,515,853
APPAREL & ACCESSORIES	448	47	3,307,054	66	2,800,135
CLOTHING & SHOE STORES	4481, 4482	39	2,980,668	49	2,129,299
JEWELRY & LUGGAGE STORES	4483	8	326,386	17	670,836
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	4,107,684	76	4,872,509
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	2,740,179	45	4,098,926
BOOK/PERIODICAL/MUSIC STORE	4512	19	1,367,505	31	773,583
GENERAL MERCHANDISE STORES	452	11	22,320,772	15	32,369,770
DEPARTMENT STORES	4521	3	7,309,389	3	5,408,934
GENERAL MERCHANDISE STORES	4529	8	15,011,383	12	26,960,836
E-COMMERCE & MAIL ORDER	4541	50	323,999	56	730,609
MISCELLANEOUS RETAILERS	453, 4542, 4543	284	8,865,609	411	12,822,162
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>41,710</u>	<u>5</u>	<u>28,538</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>140,462</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>431</u>	<u>29,650,927</u>	<u>611</u>	<u>30,956,817</u>
CONSTRUCTION OF BUILDINGS	236	106	18,588,059	156	16,050,552
HEAVY CONSTRUCTION & HIGHWAYS	237	24	933,872	29	766,282
SPECIAL TRADE CONTRACTORS	238	301	10,128,996	426	14,139,983
<u>MANUFACTURING</u>	<u>31-33</u>	<u>107</u>	<u>3,343,119</u>	<u>179</u>	<u>12,348,930</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>598</u>	<u>18,493,690</u>	<u>847</u>	<u>38,831,514</u>
DURABLE GOODS	423	440	13,013,410	632	28,402,669
NONDURABLE GOODS	424	153	5,460,642	206	10,405,445
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	19,638	9	23,400
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>22,111</u>	<u>27</u>	<u>983,238</u>
<u>INFORMATION</u>	<u>51</u>	<u>194</u>	<u>5,256,533</u>	<u>228</u>	<u>12,870,620</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>3,074,906</u>	<u>78</u>	<u>3,382,413</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>5,245,972</u>	<u>214</u>	<u>17,155,302</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>117</u>	<u>2,011,618</u>	<u>155</u>	<u>2,376,804</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>193</u>	<u>3,796,420</u>	<u>312</u>	<u>5,989,826</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>400,108</u>	<u>33</u>	<u>1,826,692</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>104</u>	<u>16,583,199</u>	<u>221</u>	<u>32,752,233</u>
ACCOMMODATIONS	721	13	5,048,250	27	6,636,716
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	11,534,949	194	26,115,517
<u>OTHER SERVICES</u>	<u>81</u>	<u>161</u>	<u>5,017,049</u>	<u>330</u>	<u>11,422,856</u>
REPAIR & MAINTENANCE	811	103	3,989,843	205	8,248,421
PERSONAL SERVICE	812	53	1,006,726	113	2,877,410
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	20,480	12	297,025
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>64,168</u>	<u>8</u>	<u>374,636</u>
TOTAL ALL INDUSTRIES		2,879	\$185,753,202	4,353	\$339,613,278

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections