

REQUEST FOR PROPOSALS

FRAUD ANALYST

SOLICITATION NUMBER: DOR-WR K2104

Proposed To:



Attention: Casey Walker

E-mail: dorbidresponses@dor.wa.gov

6500 Linderson Way SW,
Tumwater, WA 98501,
United States

Washington State Department of Revenue

Proposed by:



Cambay Consulting

Accelerating Digital Transformation

Raghvendra Dubey: Team Lead – Business Development

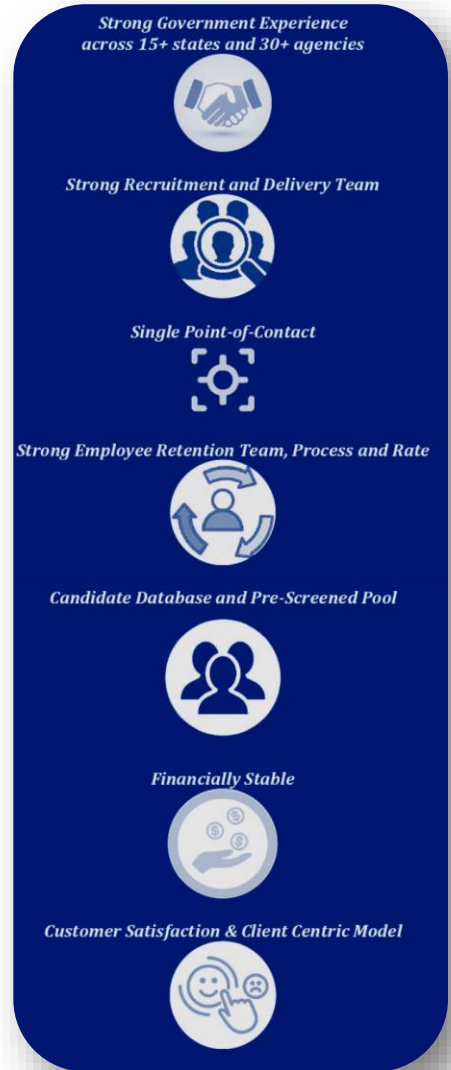
Address: 1838 Snake River Road, Suite A, Katy, TX 77449

Phone: (430) 240-9800

E-mail: grfp@Cambaycs.com

Website: <https://Cambaycs.com>

Fax No: 832-610-3443



DUE DATE: NOVEMBER 4, 2022 || 4:00 PM PST

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Cover Letter

To,
Casey Walker

11/03/2022

E-mail: dorbidresponses@dor.wa.gov

Dear Casey,

Regarding your Request for proposal, "DOR-WR K2104 for Fraud Analyst", Cambay Consulting is thrilled about the opportunity to provide our services to the Washington State Department of Revenue (**Hereinafter "State"**). Having worked in the state of Washington with Pacific Northwest National Laboratory (PNNL), University of Washington, Community Transit, Washington State Department of Enterprise Services, , Multnomah County, State of Michigan, State of Georgia, Massachusetts Higher Education Consortium (MHEC), Commonwealth of Pennsylvania, Adecco, HCL, Abbott Labs, Accenture, etc., all throughout the years and gaining extensive experience and expertise, we believe partnership with the State would have a tremendous impact on satisfaction side and bottom line.

Cambay is a Long-Time player in the field of IT Management Consulting services bringing decades of experience through its employees in the field. We have a client centric model which ensures a 98% client satisfaction of our clientele. We help our clients with high quality professionals to meet talent needs through staff augmentation (contract staffing, contract-to-hire, and Temporary staffing) and project development. We are a Minority Owned and Texas based HUB Certified E-Verify Business with technology partners like Microsoft Gold Certified, VMWare, Citrix, Checkpoint etc.

We are excited to have the opportunity to support the State with a comprehensive and cost-effective services & staffing delivery model that complies with all your requirements as outlined in the RFP and associated documents. As detailed throughout our response, the State will receive the following benefits by partnering with Cambay:

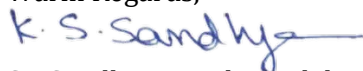
- Local, high quality professionals.
- Experienced Staffing firm with proven track record.
- Proven staffing methodologies for consistent service delivery and compliance with the State's Service Level Agreements.

Details of Cambay:

Company Name	:	Cambay Consulting LLC.
Headquarter Address	:	1838 Snake River Road, Suite A, Katy, TX 77449-7754
President	:	Zafar Shaikh
Signing Authority	:	Sri Sandhya Kanakamedala
FEIN	:	46-1124952
Contract Manager	:	Raghvendra Dubey
Title	:	Team Lead – Business Development
Telephone	:	430-240-9800
Fax	:	832-610-3443
E-mail	:	grfp@cambaycs.com
Website	:	www.cambaycs.com

Acceptance of Terms: Cambay accepts all terms contained in this RFP & its associated documents, and does not propose any exceptions or deviations.

Warm Regards,



Sri Sandhya Kanakamedala

Tab 1- Executive Summary

1. Bidder Name, FEIN, UBI, address, phone, and representative’s name and contact information.

Cambay’s Response: Below are the details requested:

Bidder’s Name	:	Cambay Consulting LLC
FEIN	:	46-1124952
Address	:	1838 Snake River Road, Suite A, Katy, TX 77449-7754
Phone	:	430-240-9800
Representative Name	:	Raghvendra Dubey: Team lead - Business Development
Contact Information	:	430-240-9800
UBI	:	604443840

2. Date Bidder is available to start work, if selected.

Cambay’s Response: Cambay will be starting the work on 29 November (as per the announcement date stated in the RFP) if selected.

3. Brief description of the company.

Cambay’s Response: Cambay’s Executive summary is described is as follows:

Cambay’s Overview:

Cambay is a Long-Time player in the field of Temporary Staffing and IT Consulting Industry bringing decades of experience through its employees in the field. We have a client centric model which ensures a 98% client satisfaction for their search for IT and Non-IT Professionals & Services. We help our clients with high quality professionals to meet talent needs through staff augmentation (contract staffing, contract-to-hire, and permanent staffing) and project development. In order to meet the diverse customer requirements, Cambay has developed a proven and repeatable recruiting program to successfully recruit and retain candidates in a wide variety of classifications.

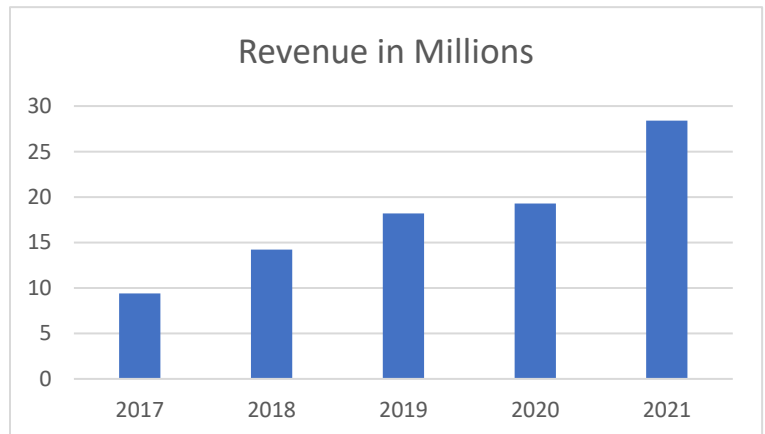
Our Core Value:

- **Customer & Employee Centric Culture**
- **Innovation & Transformative Mind-sets**
- **Passion & Quality Outcomes**
- **Transparent & Ethical Partnerships with our vendors and clients**

We are a minority Owned and Texas based HUB Zone Certified E-Verify Business with technology partners like Microsoft Managed Partner (Gold Certified), VMWare, Citrix, Checkpoint etc. Cambay was founded in October of 2012 and started with a team of 5. Cambay is in operation since it was founded and has seen a consistent growth in terms of Revenue, Clientele & Employees. Today we are a team of over 105 employees serving over 70+ clients in different industries and domains. Below is a graph showing our growth for the past 5 years:

Cambay has seen a consistent growth, both in terms of revenue as well as employees and Cambay has been successful in recruiting its employees as demonstrated above. Cambay boast an excellent track record of employee retention with an average of above 50% which is higher than the industry standard.

Along with this, Cambay is committed to provide its employees a competitive compensation and benefit package. Cambay’s benefits include health and dental insurance, candidate’s compensation insurance coverage, Sick leaves, vacations, and 401K.



Key Differentiators:

- **Certified Staff:** We have experienced, vendor-certified consultants with functional and technical expertise. Our people are consistently rated above industry standards in client evaluations.
- **Customized Solutions:** We work side-by-side with you to develop a customized package that aligns to your overall need.
- **Repeat Clientele:** Due to high quality work, 90% of our revenue has been from repeat business
- **Regional coverage:** local expertise. Multi-lingual. We have a local understanding allowing us to cater to diverse linguistic and cultural needs. We have the capability to conduct interactions in major languages including Spanish & Korean and to support persons with disabilities.

Our Recruiting Results Prove We Deliver:

- ❖ We have a 98% satisfaction rate given by the hiring managers of our clients
- ❖ No client has ever asked for a refund after placing a candidate
- ❖ None of our clients have discontinued our services to date
- ❖ 98% successful project completion

Management Overview:

Our business strategy is to have each of our divisions concentrate on internal team and resource development. This approach allows us to absorb new technologies and truly prioritize tasks and schedules throughout all Cambay operations. Our focus on team development ultimately ensures that we deliver a quality services that conveys a pragmatic approach and thorough understanding of our clients' needs and expectations.

Industry Overview:

A common industry challenge is a lack of capable firms with proper certifications that allow clients to effectively assign projects throughout the fiscal year. Most small firms do not have the capacity to staff projects or effectively manage changing environments. Our method for solving this problem is to create solution-based teams that galvanize asset augmentation to meet the needs of any client without increasing the layers in our reporting/communication process.

Inc. 5000 Honors

Cambay is listed in Inc. 5000 listing for the fastest growing companies in USA for the EIGHTH (8TH) consecutive time and Ranked 3320 nationally and the fastest growing company for government services in the State of Texas with a growth rate 127% in 2020.



Certifications:

- *HUB Certified from TX.*
- *NMSDC (National Minority Supplier Development Council).*
- *SWaM Certified from West Virginia.*
- *USPAACC (US Pan Asian American Chamber of Commerce).*
- *Been listed in the INC 5000 for one of the fastest growing Company in America.*

Location of Offices:

Headquarter: 1838 Snake River Road, Suite A Katy, TX 77449
Branch Offices: 4505 Pacific Hwy E Ste C2, Fife, WA, 98424-2638, United States
325 N. St. Paul Street, Suite 3100, Dallas, TX 75201
1940 Duke Street, Suite 2nd Floor, Alexandria, VA 22314
17888 67TH Court North, Loxahatchee, FL 33470
5201 Great America Pkwy., Suite 320, Santa Clara, CA 95054
33 Wood Avenue South, Suite 600, Iselin, NJ 08830
300 E Business Way, Suite 200, Cincinnati, OH 45241
6201 Fairview Road, Suite 200, Charlotte, NC 28210

Core Capabilities:

We specialize in both IT & Non-IT staffing needs of our clients across various domains like State & Federal Government, Engineering, Healthcare, Automotive, Banking & Finance, etc.

- The staff augmentation service offered by Cambay can address your special and seasonal demands and help minimize the cost involved in hiring permanent employees.
- Enhance your existing resources and capabilities.
- Meet aggressive business deadlines.
- Maintain your company's competitive edge.

We specialize in designing and delivering premium services for organizations in the following areas:

- **Workforce Solutions:**
 - **Temporary Staffing:** Short-term candidates to fill-in or supplement existing staff.
 - **Temp-to-Perm Staffing:** Explore candidate competencies before permanent hire.
 - **Direct Hire Staffing:** Place employees in long-term assignments.
 - **Project Staffing:** Highly Qualified Specialists for internal projects.
- **Management Consulting:** Assessment. Process Improvements. Project Management.
- **IT Consulting:** Software Solutions. CRM. Scalable Architecture. Health IT. Program & Project Mgmt.

4. Description of Bidder's experience and history providing Fraud Analyst services for large complex information technology projects.

Cambay's Response: Cambay has been providing staff augmentation services since its inception for more than a decade in Government and Commercial sectors across the USA to its varied clientele. Below are Cambay's case studies describing its experience in providing services for large complex IT projects:

Cambay's Case Studies:

Case Study 1 - PNNL

Client: Pacific Northwest National Laboratory (PNNL)
Project Title: IT Staff Augmentation Services



Cambay has been providing IT Staff Augmentation Services to the Pacific Northwest National Laboratory (PNNL). We have supported PNNL on various professional positions which includes the below list.

Positions Staffed:

- Software Developer
- Application Developer
- Business Systems Analyst
- IT Manager
- Project Manager/Coordinator
- Information Specialist
- VoIP Engineer
- Telecommunication Network Engineer
- Audio Visual Technician
- Network Systems Engineer
- Cybersecurity Engineer
- Desktop Support Engineer
- Service Desk Analyst

Context: A rapidly growing need of IT personnel in PNNL and increasing financial constraint, needs of its employees to operate in a stable, reliable and safe environment. PNNL had surpassed the point where an ad-hoc and reactionary approach was needed to be replaced by a dynamic and proactive approach towards staffing solutions.

Objective: PNNL needed to support its employees and member of organization with a reliable solution to fulfill its working objectives and to improve its infrastructure and systems.

Approach:

- Contingent Staffing services provided to PNNL to enrich their existing pool of resources through a system of Time & Material(T&M) based filling of contingent resource requirements.
- Consulting services provided to PNNL in various Systems including Hardware, Software, Databases, Networks, IT Security, and Procedures.
- Account management provided to PNNL by a dedicated account manager who was a dedicated single point of contact aligned with PNNL and a senior accounts management team having years of experience in consulting & services.
- Reporting and performance management provided to PNNL through a state-of-the-art online reporting and management system to effectively measure the performance of the resource

The Impact: By outsourcing their staffing and consulting needs to Cambay, PNNL was able to benefit from the highly seasoned personnel that were able to provide their knowledge and skill for better functioning of resources in the organization, received support from senior accounts management team having years of experience in consulting & services.

Case study 2 - Okta Inc.

Client: Okta Inc.
Revenue: \$586.1 Million
Headquarter: San Francisco, California
Head Count: 2000+



Problem Statement: The client had 18 openings for Sr. Revenue Accountant role for over 3 weeks which was shared with the existing pool of 30+ vendors, however, could not get enough candidates who were right fit for the role with all the desired skill sets. This created a need to have at least 1/3rd of total candidates to be starting in less than a week by the time it got shared with Cambay as path to earn its place in the program.

Cambay's Approach & Action Plan:

With the challenge on the table, our Account Management Team connected with the Delivery Head and our Recruitment SME managing Financial Clients, to create an action plan and align a team of financial recruiters to cater this requirement. The major challenge was to close a candidate with at least 2 consecutive years of experience with Big 4, having a CPA Certification and experience of working with RevPro who were local to the client location.

Execution of Plan:

With an agile team of 300+ recruiters giving us the leverage of constantly updating our candidate pool and adding pre-screened candidates in pool for our clients, we were able to identify and submit 38 candidates who were nearly a 100% match to the job description, in less than 48 hours. Additionally, these candidates had experience of working with contemporaries of the client making them a perfect cultural fit too.

- Consultants provided by Cambay are as follows:
- Sr. Tableau Analyst
- Support Technical Writer
- Application Analyst
- Sr. Tableau Analyst
- Support Technical Writer
- Application Analyst

The value addition:

Out of the 38 submitted candidates, we had 23 interviews conducted and 11 candidates were given offers. And 7 of them starting in 4 days, thus helping clients to achieve their hiring targets for the month, save time and costs related to hiring delay and delivering on the faith team showed in Cambay by sharing.

Additionally, based upon the quality of our candidates, short TAT and a streamlined process from setting up the candidate interviews till on boarding, we were offered an additional contract to support the IT requirements too, along with the financial roles by the client.

Conclusion:

We at Cambay focus on adding value to our clients and with a strong delivery engine running to support the most complex of requirements.

Case Study 3 - Kindred Healthcare

Client: Kindred at Home
Revenue: \$6 Billion
Headquarter: Louisville, Kentucky
Head Count: 50000+



Problem Statement: The client had multiple openings coming for Revenue Specialist, Case Manager & I roles at Marietta, Georgia location and needed vendor to support these bulk hiring project.

Cambay's Approach & Action Plan:

We have a team specialized in bulk hiring who manages all the similar fast-moving projects at Cambay. The team along with Account Managers & Delivery Managers developed an action plan to deliver on the needs of the client.

The major challenge identified to fill the role was availability of local talent for the role and retaining the resources throughout the length of the project. Additionally, all these consultants needed to have some experience of working with facilities providing hospice services.

Execution of Plan:

With an agile team of 300+ recruiters giving us the leverage of constantly updating our candidate pool and adding pre-screened candidates in pool for our clients, we were able to identify and submit 14 candidates who were nearly a 100% match to the job description, in less than 24 hours and a total of 39 Candidates by the end of the week on 47 openings. Additionally, these candidates had experience of working with contemporaries of the client making them a perfect cultural fit too.

The value addition:

Out of 39 submitted candidates, 31 were called for interviews and 25 were given offers. Thus, we were able to hit a submission to interview conversion as 79% & interview to offer conversion as 80% on the very first batch of requirements we received.

Additionally, based upon the quality of our candidates, short TAT and a streamlined process from setting up the candidate interviews till on boarding for over 2 quarters, we were offered an additional contract to support another client with similar roles from the MSP.

Conclusion:

We at Cambay focus on adding value to our clients and with a strong delivery engine running to support the most complex of requirements.

Case Study 4 - State of Texas – Department of Information Resources

Client: State of Texas – Department of Information Resources
Project Title: Information Technology Staff Augmentation Services Contract (ITSAC).



Client Background: The Texas Department of Information Resources (DIR) provides state-wide leadership and oversight for management of government information and communications technology. The mission of the Texas Department of Information Resources is to serve Texas government by leading the state's technology strategy, protecting state technology infrastructure, and offering innovative and cost-effective solutions for all levels of government.

Contract Details: The DIR issued an ITSAC contract to solicit firms to provide temporary Information Technology Staff Augmentation Services (ITSAC) for personnel to support Customer information technology projects, acting by and through the Department of Information Resources (DIR).

Approach: Cambay used its reactive & proactive approach to create a pool of qualified resources as per the regular need of DIR. We also utilized our database of resource pool to fetch resource for hard to fill positions. We were able to provide all requesting agencies with qualified temporary resources within 12-48 hours of request for review and interviews.

Result: With a database of over 15,000 pre-screened resource built over the years, in a matter of hours Cambay was able to identify resources who fit the requesting agency's requirements. DIR hired more than 12 IT temp resources and were able to kick off and maintain projects on time while being full-staffed. Over the entire duration of the contract, project scope increased and DIR and its customers continued to add to their staff. DIR hired 73% of the candidates presented by Cambay and to date the team has 100% retention.

Consultants provided:

- *DevOps Engineer*
- *Systems Analyst*
- *Applications Architect*
- *Business Analyst*
- *Cloud Solutions Architect*
- *Developer/Programmer Analyst*
- *Enterprise Architect*
- *ERP Developer*
- *Mobile Applications Developer*
- *Technical Writer*
- *Software Engineer*
- *Enterprise Resource Planning (ERP) Business Analyst*

Case study 5 - State of Georgia (Computer Aid Inc.)



Project Duration	Project Title	Specific Contact Information:
6/12/2019 – Ongoing	IT Temporary Staffing Services	Contact Person Name: Krystal McGraw Telephone Number: (717) 651-3000 Email Address: krystal.mcgraw@cai.io

Cambay has been providing IT Temporary Staffing Services and consulting services for the State of Georgia through Computer Aid Inc. (CAI) MSP. The contract was initiated on 6/12/2019 and is still continuing till date, we have and are supporting the State of Georgia on various professional positions which includes the below list.

- *Computer Operator*
- *Database Administrator*
- *Database Analyst*
- *Developer*
- *Project Manager*
- *Help Desk Analyst*
- *Information Security Analyst*
- *Information Technology Manager*
- *IT Business Analyst*
- *IT Program Manager*
- *Network Administrator*
- *Network Engineer*
- *Programmer*
- *Project Manager*
- *System Administrator*
- *System Analyst*
- *Telecommunication Specialist*
- *Web Designer*

Context: The State of Georgia was facing the problem of lack of skilled resources and increasing financial constrain. The governments bodies reactionary approach was needed to be replaced by a dynamic and proactive approach toward its infrastructure and systems.

Objective: The State of Georgia needed to support its employees and member of the organization with a reliable solution to fulfill its working objectives and complete its staff augmentation database management and consulting needs.

Approach:

Consulting and resource management provided to our client by subject matter experts (SME) with a detailed knowledge of various systems and programs, we helped in training and induction of various new IT systems to the employees so there can be optimum utilization of the resources and enabling employees so they can maintain the program or IT systems on their own. Workflow and Requisition tools were used to attract candidates and manage administration.

Account management provided to our client by a dedicated account manager who is a dedicated single point of contact aligned with each client and a senior account management team having years of experience in IT consulting & services.

Reporting and performance management provided to our client through a state-of-the-art online reporting and management system to effectively measure the performance of the resource

Cambay offered specific resources with a high degree of technical & specialized skill sets including:

- **Languages** – C#, ASP.NET, ASP, VB.NET, Visual Basic, Java, JSP, HTML, DHTML, JavaScript, vbScript, AJAX, XML, XHTML, CSS, Oracle, etc.

- **Database** – MS SQL Server 2008 & above, SQL Server Reporting Services, SQL Server Integration Services, SQL Server Business Intelligence Development Studio, Oracle
- **Platforms** – Windows 2003 Server, MOSS 2007, SharePoint 2010, Cisco Routing, Cisco Switching, Cisco VOIP, ISA Server 2004, SQL Server 2005, SQL 2008, Exchange Server 5.5, Exchange Server 2003, Vmware vSphere 5
- **Software Applications** – SharePoint Server, Microsoft Office Suite, Adobe Dreamweaver, Adobe Flash, Adobe Photoshop, various Collaboration Software, Sun Server, IIS, Visual Studio, etc.

The Impact: By outsourcing their staff augmentation requirements to Cambay, the State of Georgia government was able to fulfill their system needs and they received the support needed to maintain Smooth and Efficient flow of network operations. The State of Georgia government was able to benefit from knowledgeable, highly-technical IT teams.

Case Study 6 - Legrand



Project Duration:	Project Title:	Contact Information:
04/04/2019 – Ongoing	Staff Augmentation & Contingent Staffing	Name: Jacklyn Williams Telephone Number: 803-835-3925 Email Address: 12edgwic.williams@legrand.us

Legrand is the global specialist in electrical and digital building infrastructures. Our North and Central American division is the largest component of Legrand worldwide with over 6,700 employees and product categories that span across residential and non-residential business markets.

Cambay has been providing Staff Augmentation, Contingent Staffing and consultancy services to Legrand. The contract was initiated on 04/04/2019 and is still continuing till date, we are supporting Legrand on various professional positions which includes the below list.

- *Material Handler*
- *Forklift Operator*
- *Warehouse Manager*
- *Inventory Cycle Controller*
- *Program Development Specialist*
- *Assistant Office Support*

Context: Legrand was facing the problem of lack of skilled resources and increasing financial constrain. The organizational bodies reactionary approach was needed to be replaced by a dynamic and proactive approach toward its infrastructure and systems.

Objective: Legrand needed to support its employees and member of the organization with a reliable solution to fulfill its working objectives and complete its staff augmentation database management and consulting needs.

Approach:

- Consulting and resource management provided to our client by subject matter experts (SME) with a detailed knowledge of various systems and programs, we helped in training and induction of various new systems to the employees so there can be optimum utilization of the resources and enabling employees so they can

maintain the program or systems on their own. Workflow and Requisition tools were used to attract candidates and manage administration.

- Account management provided to our client by a dedicated account manager who is a dedicated single point of contact aligned with each client and a senior account management team having years of experience in consulting.
- Reporting and performance management provided to our client through a state of the art online reporting and management system to effectively measure the performance of the resource

The Impact: By outsourcing their staff augmentation requirements to Cambay, Legrand was able to fulfill their system needs and they received the support needed to maintain Smooth and Efficient flow of network operations. Legrand was able to benefit from knowledgeable, highly-technical teams.

Case Study 7 - State of Mississippi (Knowledge Services)

Client: State of Mississippi (Knowledge Services)
Duration: 07/25/2019 – Ongoing
Name of Contact: Doreen DeLancy
Phone No: 601-300-3781

Knowledge services



Cambay has been providing Information Technology Staffing Services to the State of Mississippi. We are supporting the State of Mississippi on various professional positions which includes the below list.

Positions Staffed:

- *Software Developer*
- *Application Developer*
- *Business Systems Analyst*
- *IT Manager*
- *Project Manager/Coordinator*
- *Information Specialist*
- *VoIP Engineer*
- *Telecommunication Network Engineer*
- *Audio Visual Technician*
- *Network Systems Engineer*
- *Cybersecurity Engineer*
- *Contracts Specialist*
- *Desktop Support Engineer*
- *Customer Service Representative*
- *Service Desk Analyst*

Context: A rapidly growing need of labor and clerical personnel’s in State of Mississippi and increasing financial constraint, needs of its employees to operate in a stable, reliable and safe environment. State of Mississippi has surpassed the point where an ad-hoc and reactionary approach was needed to be replaced by a dynamic and proactive approach towards staffing solutions.

Objective: State of Mississippi needs to support its employees and member of organization with a reliable solution to fulfill its working objectives and to improve its infrastructure and systems.

Approach:

Contingent Staffing services provided to our clients to enrich their existing pool of resources through a system of Time & Material(T&M) based filling of contingent resource requirements.

Consulting services provided to our clients in various Systems including Hardware, Software, Databases, Networks, IT Security, and Procedures.

Account management provided to our clients by a dedicated account manager who is a dedicated single point of contact aligned with each client and a senior accounts management team having years of experience in consulting & services.

Reporting and performance management provided to our clients through a state of the art online reporting and management system to effectively measure the performance of the resource

The Impact: By outsourcing their staffing and consulting needs to Cambay, State of Mississippi was able to benefit from the highly seasoned personnel that were able to provide their knowledge and skill for better functioning of resources in the organization, received support from watch senior accounts management team having years of experience in consulting & services.

Case Study 8 - Fidelity Investments

At Fidelity, our goal is to make financial expertise broadly accessible and effective in helping people live the lives they want. We do this by focusing on a diverse set of customers: - from 23 million people investing their life savings, to 20,000 businesses managing their employee benefits to 10,000 advisors needing innovative technology to invest their clients' money. We offer investment management, retirement planning, portfolio guidance, brokerage, and many other financial products. Privately held for nearly 70 years, we've always believed by providing investors with access to the information and expertise, we can help them achieve better results. That's been our approach- innovative yet personal, compassionate yet responsible, grounded by a tireless work ethic—it is the heart of the Fidelity way

Cambay has been a supplier since July 2020:

Below are the types of consultants staffed by Cambay:

- Tableau Dashboard Developer
- Data Engineer
- Database Architect
- OBIEE BI Publisher
- Campaign Manager (Data Analyst)
- DevOps Engineer
- Senior Systems Support Analyst

Case Study 9 - Sedgwick

Sedgwick is a leading global provider of technology-enabled risk, benefits and integrated business solutions. The company provides a broad range of resources tailored to our clients' specific needs in casualty, property, marine, benefits and other lines. At Sedgwick, caring counts®; through the dedication and expertise of nearly 27,000 colleagues across 65 countries, the company takes care of people and organizations by mitigating and reducing risks and losses, promoting health and productivity, protecting brand reputations, and containing costs that can impact the bottom line. Sedgwick's majority shareholder is The Carlyle Group; Stone Point Capital LLC, Caisse de dépôt et placement du Québec (CDPQ), Onex and other management investors are minority shareholders. For more, sedgwick.com



Cambay has staffed following consultant for Sedgwick:

- IT Systems Analyst Specialist
- IT Support Technician
- IT Support Associate

Case Study 10 - Ametek Inc.

Company Name: Ametek, Inc.
Website: <http://www.ametek.com/ametekcareers>
Industry: Electrical & Electronic Manufacturing
Company size: 10,001+ employees
Headquarters: Berwyn, PA
Type: Public Company



Ametek, Inc. is a leading global manufacturer of electronic instruments and electromechanical devices with 2020 sales of more than \$4.5 billion. Ametek has 17,000 colleagues at more than 150 operating locations, and a global network of sales, service and support locations in 30 countries around the world. The Ametek Growth Model combines its four growth strategies of Operational Excellence, Strategic Acquisitions, Global & Market Expansion, and New Product Development, with a disciplined focus on cash generation and capital deployment. By executing the Ametek Growth Model, the company seeks to generate shareholder value by doubling earnings per share over the course of each business cycle.

Ametek consists of two operating groups, both with highly-differentiated technology and leading positions in niche markets:

- Electronic Instruments – a worldwide leader in the design and manufacture of advanced analytical, test and measurement instrumentation for the energy, aerospace, power, research, medical and industrial markets.
- Electromechanical – a differentiated supplier of automation and precision motion control solutions, and highly engineered electrical interconnects, specialty metals and thermal management systems.

Consultants provided to Ametek by Cambay:

- Designer I
- IT Support Analyst
- Assemble
- Accounts Receivable
- Tester
- Mechanical Assembler
- Engineer
- CNC Operator
- Maintenance Technician
- Accounts Payable
- Painter
- Quality Control Inspector
- Production Operator
- Engineer
- Machinist
- Human Resources Representative
- Planner
- Maintenance Mechanic
- Assembler
- CNC Operator
- Production Specialist
- Material Handler
- Maintenance Technician
- Production Electrician
- Buyer
- Materials Coordinator
- Inspector A
- Shipping Associate
- Welder
- Customer Service Representative
- Customer Engagement Manager I
- Tool Maker
- Accountant
- System Validation Lead
- Project Engineer
- Quality Engineer
- Shipping Associate
- Electronic Technician
- Deburr/Hand Finisher Operator
- Janitor
- Warehouse Associate
- Quality Control Technician
- Material Handler
- Shipping Associate
- Test Technician
- Accounts Receivable
- Accounts Receivable
- Shipping/Receiving Clerk
- Maintenance Assistant
- Machinist
- Customer Service Representative

Case Study 11 - Hoag Memorial Hospital

For 67 years, Hoag Memorial Hospital Presbyterian has delivered a level of personalized care that is unsurpassed among Orange County's health care providers. Since 1952, Hoag has served the local communities and continues its mission to provide the highest quality health care services through the core strategies of quality and service, people, physician partnerships, strategic growth, financial stewardship, community benefit and philanthropy.



Hoag is a non-profit regional health care delivery network in Orange County, California, consisting of two acute-care hospitals, 13 urgent care centers, nine health centers and a network of more than 1,700 physicians, 100 allied health members, 6,500 employees and 2,000 volunteers. More than 30,000 inpatients and 450,000 outpatients choose Hoag each year. Hoag is fully accredited by DNV and has ISO 9001 certification. Additionally, Hoag is a designated Magnet® hospital by the American Nurses Credentialing Centre (ANCC), which is the most prestigious certification in nursing. Hoag has been named one of the Best Regional Hospitals in the 2019 – 2020 U.S. News & World Report. For an unprecedented 23 years, residents of Orange County have chosen Hoag as one of the county's best hospitals in a local newspaper survey.

Cambay has been supplier since 2020. Cambay has provided below-mentioned consultant:

- Storeroom Inventory Specialist
- Referral Coordinator
- Referral Coordinator
- Environmental Services Technician
- Member Advocate I
- Environmental Services Technician

Case Study 12 - Univar Solutions



Univar Solutions (NYSE: UNVR) is a leading global chemical and ingredient distributor and provider of value-added services to customers across a wide range of industries. With a vast supplier network, deep market and regulatory knowledge, world-class formulation and recipe development, unparalleled logistics know-how, and industry-leading digital tools, Univar Solutions is a committed ally to customers and suppliers, helping them anticipate, navigate, and leverage meaningful growth opportunities

Cambay has been a supplier since 2019

Consultant provided:

- File Clerk: II (Intermediate)
- Human Resources Assistant: III (Senior)
- Chemist: IV (Lead)
- File Clerk: II (Intermediate)
- Human Resources Assistant: III (Senior)
- Compensation Analyst
- Environmental Field Specialist: I
- Chemist: IV (Lead)

Case study 13 - TAPFIN

Project Duration: 12/19/2019 - Ongoing

Client: TAPFIN / Abbott

Name: Jaclyn Enberg

Telephone Number: 651-756-4424

Email: Jaclyn.Enberg@tapfin.com



Background: Abbott has been around for more than 130 years and have a presence in more than 160 nations employing over 100k employees. Abbott has 9 offices in the states and Cambay is supporting them in staffing for these offices.

Cambay has been providing Contingent Staffing services to Abbott. The contract was initiated on 12/19/2019 and is still continuing till date; we have and are supporting the Abbott on various professional positions which includes the below list.

- *Facility Engineer*
- *Human Resources Specialist*
- *Administrative Assistant*
- *Process development Engineer*
- *Electrical Engineer*
- *Lab Technician*
- *Shipping/Receiving coordinator*
- *Operator*
- *Customer Service Representative*
- *Janitors and Cleaners,*
- *Safety Specialist*

Context: A rapidly growing need of labor and clerical personnel’s in Abbott and increasing financial constraint, needs of its employees to operate in a stable, reliable and safe environment. Abbott has surpassed the point where an ad-hoc and reactionary approach was needed to be replaced by a dynamic and proactive approach towards staffing solutions.

Objective: Abbott needs to support its employees and member of organization with a reliable solution to fulfill its working objectives and to improve its infrastructure and systems.

Approach:

Contingent Staffing services provided to our clients to enrich their existing pool of resources through a system of Time & Material(T&M) based filling of contingent resource requirements.

Consulting services provided to our clients in various Systems including Hardware, Software, Databases, Networks, IT Security, and Procedures.

Account management provided to Abbott by a dedicated account manager who is a dedicated single point of contact aligned with Abbott and a senior accounts management team having years of experience in consulting & services.

Reporting and performance management provided to our clients through a state-of-the-art online reporting and management system to effectively measure the performance of the resource

Result: By outsourcing their staffing and consulting needs to Cambay, Abbott was able to benefit from the highly seasoned personnel that were able to provide their knowledge and skill for better functioning of resources in the organization, received support from watch senior accounts management team having years of experience in consulting & services.

Case Study 14 - Colorado Spring Utilities

Contract Name: Staffing Agreement Project
 Contract Number: SOQ-KK-157937
 Date Started: 09/01/2021
 Date Ended: Ongoing



About Colorado Spring Utilities:

Colorado Springs Utilities provides a silent foundation for the community by supporting commerce and making the daily lives of our customers more comfortable. More than a basic service provider of electricity, natural gas, water, and wastewater, Colorado Springs Utilities has been a community partner for more than 100 years. We add to the quality of life in the Pikes Peak Region by building value for our more than 600,000 customers with a reputation for operational effectiveness, customer loyalty, and competitive services.


About the Contract:

Cambay has been in continuous support for providing temporary staffing services for the Contract through Agile one MSP in the categories of “full service” and “placement” as set forth in this Agreement with the Colorado spring utilities. We have been successfully able to execute the contract with quality deliverables very promptly due to our effective implementation plan, understanding and constant coordination with the POC for queries and clarification.

Consultants provided by Cambay:

- Network Automation Integrator
- Help Desk/Desktop Support Technician
- Project Manager

Case Study 15 - The Florida Department of Corrections

<p>Client: The Florida Department of Corrections</p> 	<p>Description of client: The Florida Department of Corrections (FDC) is the third largest state prison system in the country with a budget of \$2.7 billion, approximately 95,000 inmates incarcerated and nearly 164,000 offenders on active community supervision (probation). The Department has 145 facilities state-wide, including 50 correctional institutions, seven private partner facilities, 17 annexes, 34 work camps, three re-entry centers, 12 FDC operated work release centers, 18 private work release centers, two road prisons, one forestry camp and one basic training camp.</p>
<p>Contract type: Subcontractor</p>	<p>Tenure: 12 Months</p>
<p>Client's Staff Involved: 2</p>	<p>Cambay's Staff Involved: 4</p>
<p>Job Title: Network Security Engineer</p> <p>Task performed: Responsible for network security of external and internal network.</p> <ul style="list-style-type: none"> • Create site to site VPN tunnels through CISCO ASA's • Created new and managed existing Firewall rule sets for all global and domestic locations • Installed and administered Corporate and Guest Wireless Networks. • Worked extensively in Configuring, Monitoring and Troubleshooting Palo Alto with ACL, NAT, Object Groups, Failover and Multi-Contexts. <p>Job Title: Network Security Engineer (1+ Year Contract):</p> <ul style="list-style-type: none"> • Responsible for network security of external and internal network. • Troubleshoot and maintain company infrastructure. • Patch all workstations, firewalls, switches, routers and servers • Developed customized monitoring checks, alerting, reporting and business intelligence. • Install, configure, administer, deploy and document firewall infrastructures. <p>Job Title: System Administrator (1 Year Contract):</p> <ul style="list-style-type: none"> • Installing, configuring and maintain servers and networks; • Overseeing system performance and troubleshooting issues; • Creating a backup and safeguarding the data if there are any hindrances; • Performing system upgrades following new releases; • Maintaining internal documentation through Wiki; • Performing account setup; • Sustaining network integrity, server deployment, and security; <p>Job Title: Business Analyst: (1 Year Contract)</p> <ul style="list-style-type: none"> • Monitor daily ERP support and development requests, focusing on financial support, and communicate project statuses to management as requested. • Develop and create ad-hoc queries, dashboards and reports within the ERP application as requested by management and users • Provide daily user support access for applications • Research, configure, test, & implement additional modules as required • Create, maintain, and deliver training documentation • Support all finance ERP applications, including: Account Receivables, Account Payables, General Ledger, Currency Management, Average Costing, Transactional Flows 	

Case Study 16 - Florida Department of Transportation

Client: Florida Department of Transportation



Description of client: The Florida Department of Transportation (FDOT or Department) is an executive agency, which means it reports directly to the Governor. FDOT's primary statutory responsibility is to coordinate the planning and development of a safe, viable, and balanced state transportation system serving all regions of the state, and to assure the compatibility of all components, including multimodal facilities. A multimodal transportation system combines two or more modes of movement of people or goods. Florida's transportation system includes roadway, air, rail, sea, spaceports, bus transit, and bicycle and pedestrian facilities.

Contract type: Subcontractor

Tenure: 12+ Months

Client's Staff Involved: 2

Cambay's Staff Involved: 5

Job Title: Network Security Engineer

Task performed: Responsible for network security of external and internal network.

- Troubleshoot and maintain company infrastructure.
- Patch all workstations, firewalls, switches, routers and servers
- Developed customized monitoring checks, alerting, reporting and business intelligence.
- Install, configure, administer, deploy and document firewall infrastructures.

Job Title: Administrative Assistant

- Extracted information from registrations, applications and executed contracts, contract information and action memoranda. Inputting relevant contract data into the Department's information system.
- Formatted visual presentations for speeches and meetings using state-of-the-art applications and equipment.
- Managed information requests received by the Department that may be made by telephone, letter, email, or in-person visits to the office.
- Arranged for conferences and meetings.
- Edited and formatting draft correspondence prepared by staff members.
- Served as backup travel coordinator for the department.

Job Title: Help Desk Supervisor

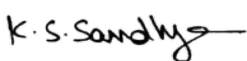
- Integrated two Help Desk units with cross-training and team-building, resulting in one efficient, consistent and unified support group.
- Reduced hardware and software expenses by 20% using more cost-effective vendor and shipping options.
- Implemented procedures to improve remote technical support, reducing time spent on each call and related outages by 30%.
- Designed images for thin clients and desktops to improve consistency and performance across enterprise systems.
- Developed policies and procedures for supporting smartphones and tablets both locally and remotely.

5. Name, title, and signature of person with authority to enter into a Contract on behalf of the Bidder.

Cambay's Response: Below is the details of Cambay's signing representative for the Contract:

Name: Sri Sandhya Kanakamedala

Title: HR Executive

Signature: 

Tab 2 -Cambay's References

Cambay's References are as follows:

Organization Name	:	State of Georgia (Computer Aid Inc)
Organization Website Address	:	www.cai.io/services/contingent-workforce-solutions/georgia
Contact Name and Title	:	Krystal McGraw - CWS Business Analyst Lead
Contract Phone Number	:	717-651-3000
Contact Email Address	:	krystal.mcgraw@cai.io
Name and Brief Description of the Project(s).	:	IT Staffing Services

Organization Name	:	State of Mississippi (Knowledge Services)
Organization Website Address	:	https://www.knowledgeservices.com
Contact Name and Title	:	Doreen DeLancy - MSP Program Manager
Contract Phone Number	:	601-300-3781
Contact Email Address	:	doreend@knowledgeservices.com
Name and Brief Description of the Project(s).	:	Information Technology Services

Organization Name	:	Commonwealth of Pennsylvania (OST Global)
Organization Website Address	:	https://paitsa.ostglobal.com/
Contact Name and Title	:	Drew Ellis - MSP Manager
Contract Phone Number	:	717-590-5473
Contact Email Address	:	dmellis@ostglobal.com
Name and Brief Description of the Project(s).	:	IT Staff Augmentation Services

Tab 3 - Cambay's Pricing

Pricing of Cambay's proposed personnel for the services is as follows:

Name	Position	Hourly Bill Rate
Prinz Zeck	Fraud Analyst	\$100.00/hr.

Tab 4 – Cambay’s Proposed Consultant Qualifications

Proposed Candidate Name: Prinz Zeck

- **Number of years of experience providing Professional Expert Level Fraud Analyst services for a high dollar, multi-year system implementation projects, noting the number of those years were for government projects;**

Cambay’s Response: Cambay’s Proposed Personnel’s Experience is as follows:

Professional Experience:

California Military Department, Sacramento, CA

Mar 2021 – Present

Cyber Analyst

- Drill, training and preparedness to support State of California Government to respond to cyber incidence.
- Responsible and provide tactical level cyber response for the National Guard Cyber Responder and as First Responder.
- Support and simulate and EMAC response to an escalating regional cyber-attack involving critical infrastructure/key resources across multiple regions and linkage to cyber mission force partners: Cyber Command, Cal CSIC/ DHS, FBI etc.)

APMCUS Inc, San Francisco, CA

Apr 2020 – May 2021

Cybersecurity Solutions Architect

- Responsible for the development and implementation of repeatable and practical solutions to support the secure design and delivery of technology platforms to protect PG&E against cyberattacks.
- Performed architectural and design of interoperable platforms to implement effective security controls and to meet NERC-CIP compliance requirements and also supported physical security requirements.
- Oversaw technology integration efforts for cybersecurity platforms and solutions, and to work with information and operational technology leaders to ensure that controls against cyberattacks are built into solutions and major initiatives.
- Collaborated with multiple teams, both within the Security department and with other PG&E lines of business to ensure that security requirements are met in an efficient, sustainable, adaptable, and reusable manner.

Wells Fargo

Dec 2018 – Oct 2019

Information Security Engineer

- Providing security solutions engineering for all Cloud and Distributed Systems platforms.
- Oversaw data collection for cloud service providers and third-party vendors; conducted investigation into third-party software hosting solutions security gaps, recommended mitigation solutions and performed capacity planning for security application design and implementation.
- Performed line of business Cloud initiatives implementation analysis and endorsement; analyzed vulnerabilities during gaps and asset analysis, proposed resolutions to management and risk teams and fine-tuned endpoint tools for data leakage and enterprise data monitoring.

Federal Agency, Baltimore, MD

Mar 2008 – Mar 2017

Solution Architect, Security Analyst

- Operated in multiple capacities over the course of this nine-year tenure including, Security Analysts, and System Engineer, Solutions Architect, however as the Lead and Principal Solutions Architect and as Systems Engineer overseeing Information Technology deliverables for management in a multi-platform SDLC.
- Performed capacity planning for new security application design and implementation; met hardware, software compatibility requirements and guidelines; designed, developed and implemented database backend with MS SQL.
- Conducted assessments of existing On-prem IT architecture for compliance with network and security system requirements.
- Implemented various applications, SIEM tools and application tools.

Proposed Candidate Education:

Cambay's Response:

Educational Details:

- Master's in Cybersecurity & Leadership from University of Washington, Tacoma, WA – 2018
- Bachelor's in Cybersecurity from University of Maryland, Adelphi, MD – 2015
- **Cambay's Proposed Personnel Certifications, including year received: -**
- **List three (3) projects proposed staff provided Professional Expert Level Fraud Analyst services for, including the following information:**

Project 1 -

o Project Name: Cyber Analyst | California Military Department (CMD, CSG) | Sacramento

o Project Objective: As part of the California National Guard and Air Guard, we support the State of California Government to respond to cyber incidence. Supports and simulate the EMAC response to an escalating regional cyber-attack involving critical infrastructure/key resources across multiple regions and linkage to cyber mission force partners and as First Responder.

o Project Start and End Dates: Ongoing as a volunteer and part-time monthly drill and two weeks in a year for the next 5 years.

o Describe proposed staff role and responsibilities on each project, the length of the engagement, and if the proposed staff completed the engagement: Staff include California Army National Guard, Air National Guard, California Military Department, Governor, State Adjutant to respond to an escalating regional cyber-attack involving critical infrastructure/key resources across multiple regions.

o Project Budget: Budget from DoD and the State of California - \$5m/yr.

o Summary of qualifications, to include knowledge of Fraud Analyst services, management, and supervisory responsibilities: Qualification is to access risk, investigate vulnerability in all aspect of LOB network including fraud activities in the State of California, respond to threat, mitigate threat/risk, document the process and report to the OIG and the State of California.

Project 2 -

o Project Name: Pacific Gas & Electric Cyber Operation Unit.

o Project Objective: Developed, implemented and supported the secure design and delivery of technology platforms for PG&E against Cyber-attacks. Architected and designed interoperable platforms to implement effective controls against fraud and cyber-attack through risk assessment and mitigation.

o Project Start and End Dates: April 2020 - May 2021.

o Describe the proposed staff role and responsibilities on each project, the length of the engagement, and if the proposed staff completed the engagement: Completed 11 project of Security tools implementation and designed architectural blueprints for 13 months.

o Project Budget: Fiscal yearly budget of 28 million US dollars.

o Summary of qualifications, to include knowledge of Fraud Analyst services, management, and supervisory responsibilities: Maintain and implemented NERC-CIP Security Framework on all levels of Network domain to be in complaint prior to system Audit.

Project 3 -

o Project Name: FEDRAMP Control Blueprint and Processes Implementation for Wells Fargo Third Party Cloud Vendors.

o Project Objective: To implement processes for LOB Business Security Controls using FEDRAMP and FFEIC Security Framework.

o Project Start and End Dates: December 2018 - October 2019.

o Describe the proposed staff role and responsibilities on each project, the length of the engagement, and if the proposed staff completed the engagement: -

o Project Budget: \$6M.

o Summary of qualifications, to include knowledge of Fraud Analyst services, management, and supervisory responsibilities: Implemented controls to detect fraud, protect Wells Fargo Cloud innovation against Cyber-attacks.

Tab 5 – Cambay’s Proposed Staff References

Cambay’s Proposed Staff References are as follows:

Organization Name:	:	Social Security Administration
Organization Website Address:	:	-
Contact Name and Title:	:	Denise Rawling
Contract Phone Number:	:	(240) 302-9500
Contact Email Address:	:	denise.rawlings@ssa.gov
Name and Brief Description of the Project(s):	:	Project Manager

Organization Name:	:	PG&E
Organization Website Address:	:	-
Contact Name and Title:	:	Charles Walker
Contract Phone Number:	:	(510) 227-9868
Contact Email Address:	:	-
Name and Brief Description of the Project(s):	:	Cyber Solutions Architect

Organization Name:	:	California Military Department
Organization Website Address:	:	-
Contact Name and Title:	:	Christopher Compton
Contract Phone Number:	:	(562) 304-3716
Contact Email Address:	:	christopher.compton@cmd.ca.gov
Name and Brief Description of the Project(s):	:	Sr Cyber Analyst

Tab 6 - Certification and Assurances

ATTACHMENT B: CERTIFICATIONS AND ASSURANCES

I/we make the following certifications and assurances as a required element of the proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract:

I/we declare that all answers and statements made in the proposal are true and correct.

1. The prices and cost data have been determined independently, without consultation, communication, or agreement with others for the purpose of restricting competition. However, I/we may freely join with other persons or organizations for the purpose of presenting a single proposal.
2. The attached proposal is a firm offer for a period of ninety (90) days following receipt, and it may be accepted by the Washington State Department of Revenue (DOR) without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the ninety (90)-day period.
3. In preparing this proposal, I/we have not been assisted by any current or former employee of the state of Washington whose duties relate (or did relate) to this proposal or prospective contract, and who was assisting in other than his or her official, public capacity. If there are exceptions to these assurances, I/we have described them in full detail on a separate page attached to this document.
4. I/we understand that DOR will not reimburse me/us for any costs incurred in the preparation of this proposal. All proposals become the property of DOR, and I/we claim no proprietary right to the ideas, writings, items, or samples, unless so stated in this proposal.
5. Unless otherwise required by law, the prices and cost data which have been submitted have not been knowingly disclosed by the Proposer and will not knowingly be disclosed by him/her prior to opening, directly or indirectly, to any other Proposer or to any competitor.
6. I/we agree that submission of the attached proposal constitutes acceptance of the solicitation contents and the attached sample contract and general terms and conditions. If there are any exceptions to these terms, I/we have described those exceptions in detail on a page attached to this document.
7. No attempt has been made or will be made by the Proposer to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.
8. I/we grant DOR the right to contact references and others, who may have pertinent information regarding our ability to perform the services requested in this Work Request (WR).

We (circle one) **are** / **are not** submitting proposed Contract exceptions. If Contract exceptions are being submitted, I/we have attached them to this form.

On behalf of the Bidder submitting this proposal, my name below attests to the accuracy of the above statement. We are submitting a scanned signature of this form with our proposal.

K. S. Sandhya

Signature of Bidder

Title: HR Executive

Date 10/31/2022

*Washington State Department of Revenue
Work Request DOR-WR-K2104 for Fraud Analyst
Attachment B - Certification and Assurances*

Tab 7 - Bidder Certification Executive Order 18-03 Workers' Rights Form.

ATTACHMENT D WORKERS' RIGHTS CERTIFICATION

I hereby certify, on behalf of the firm identified below, as follows (check one):

- NO MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES.** This firm does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

OR

- MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES.** This firm requires its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: Cambay Consulting LLC
Name of Contractor/Bidder – Print full legal entity name of firm

By: K. S. Sandhya
Signature of authorized person

Sri Sandhya Kanakamedala
Print Name of person making certifications for firm

Title: HR Executive
Title of person signing certificate

Place: Katy, Texas
Print city and state where signed

Date: 10/31/2022

Tab 8 - Bidder Certification Wage Theft Prevention Form

ATTACHMENT C - CONTRACTOR CERTIFICATION

WAGE THEFT PREVENTION – RESPONSIBLE BIDDER CRITERIA

WASHINGTON STATE GOODS & SERVICES CONTRACTS

Prior to awarding a contract, agencies are required to determine that a bidder is a 'responsible bidder.' See RCW 39.26.160(2) & (4). Pursuant to legislative enactment in 2017, the responsible bidder criteria include a contractor certification that the contractor has not willfully violated Washington's wage laws. See Chap. 258, 2017 Laws (enacting SSB 5301).

Solicitation No.: **Work Request DOR-WR-K104 for Fraud Analyst**

I/we hereby certify, on behalf of the firm identified below, as follows (check one):


NO WAGE VIOLATIONS. This firm has NOT been determined by a final and binding citation and notice of assessment issued by the Washington Department of Labor and Industries (LNI) or through a civil judgment entered by a court of limited or general jurisdiction to have willfully violated, as defined in [RCW 49.48.082](#), any provision of RCW chapters [49.46](#), [49.48](#), or [49.52](#) within three (3) years prior to the date of the above-referenced procurement solicitation date.

OR

VIOLATIONS OF WAGE LAWS. This firm has been determined by a final and binding citation, and notice of assessment issued by the Washington Department of Labor and Industries (LNI) or through a civil judgment entered by a court of limited or general jurisdiction to have willfully violated, as defined in [RCW 49.48.082](#), a provision of RCW chapters [49.46](#), [49.48](#), or [49.52](#) within three (3) years prior to the date of the above-referenced procurement solicitation date.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: CAMBAY CONSULTING LLC
Name of Contractor/Bidder – Print full legal entity name of firm

By: 
Signature of authorized person

Sri Sandhya Kanakamedala
Print Name of person making certifications for firm

Title: HR Executive
Title of person signing certificate

Place: Katy, Texas
Print city and state where signed

Date: 10/31/2022

Section I - COVID 19 Vaccination Requirement form

Attachment F

Contractor Certification

Proclamation 21-14 - COVID-19 Vaccination Certification

To reduce the spread of COVID-19, Washington state Governor Jay Inslee, pursuant to emergency powers authorized in [RCW 43.06.220](#), issued [Proclamation 21-14 – COVID-19 Vaccination Requirement](#) (dated August 9, 2021), as amended by [Proclamation 21-14.1 – COVID-19 Vaccination Requirement](#) (dated August 20, 2021) and as may be amended thereafter. The Proclamation requires contractors who have goods, services, or public works contracts with a Washington state agency to ensure that their personnel (including subcontractors) who perform contract activities on-site comply with the COVID-19 vaccination requirements, unless exempted as prescribed by the Proclamation.

Department of Revenue (“DOR”) Contract Number: K2104

I hereby certify, on behalf of the firm identified below, as follows (check one):

CONTRACTOR HAS A COVID-19 CONTRACTOR VACCINATION VERIFICATION PLAN THAT COMPLIES WITH THE VACCINATION PROCLAMATION. Contractor:

1. Has reviewed and understands Contractor’s obligations as set forth in [Proclamation 21-14 – COVID-19 Vaccination Requirement](#) (dated August 9, 2021), as amended by [Proclamation 21-14.1 – COVID-19 Vaccination Requirement](#) (dated August 20, 2021);
2. Has developed a COVID-19 Vaccination Verification Plan for Contractor’s personnel (including subcontractors) that complies with the above-referenced Proclamation;
3. Has obtained a copy or visually observed proof of full vaccination against COVID-19 for Contractor personnel (including subcontractors) who are subject to the vaccination requirement in the above-referenced Proclamation;
4. Complies with the requirements for granting disability and religious accommodations for Contractor personnel (including subcontractors) who are subject to the vaccination requirement in the above-referenced Proclamation;
5. Has operational procedures in place to ensure that any contract activities that occur in person and on-site at DOR premises (other than only for a short period of time during a given day and where any moments of close proximity to others on-site will be fleeting – e.g., a few minutes for deliveries) that are performed by Contractor personnel (including subcontractors) will be performed by personnel who are fully vaccinated or properly exempted as required by the above-referenced Proclamation;
6. Has operational procedures in place to enable Contractor personnel (including subcontractors) who perform contract activities on-site and at DOR premises to provide compliance documentation that such personnel are in compliance with the above-referenced Proclamation;

Attachment F
Contractor Certification
Proclamation 21-14 - COVID-19 Vaccination Certification
Page 2

- 7. Will provide to DOR, upon request, Contractor’s COVID-19 Vaccination Verification Plan and related records, except as prohibited by law, and will cooperate with any investigation or inquiry pertaining to the same.

OR

- CONTRACTOR DOES NOT HAVE A COVID-19 CONTRACTOR VACCINATION VERIFICATION PLAN.* Contractor does not have a current COVID-19 Contractor Vaccination Verification Plan and is not able to develop and provide a COVID-19 Contractor Vaccination Verification Plan to ensure that Contractor’s personnel (including subcontractors) meet the COVID-19 vaccination requirements as set forth in the above-referenced Proclamation and provide the same to DOR within twenty-four (24) hours of such designation. [Note: Compliance with the Proclamation is mandatory.]

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

Firm Name: Cambay Consulting LLC
Name of Contractor – Print full legal entity name of firm

By: K. S. Sandhya
Signature of authorized person

Sri Sandhya
Kanakamedala

Title: HR
Executive
Title of person signing certificate

=
Print Name of person making certifications for firm

Date: 10/31/2022

Place: Katy,
Texas
Print city and state where signed

Return to Procurement & Contracts Manager
Department of Revenue
LoriG@dor.wa.gov
Post Office Box 47462
Olympia, WA 98504

Failure to submit may result in contract termination.

Cambay's Profile

ATTACHMENT A: Bidder Profile

Bidder must provide all requested information in the space provided next to each numbered section below.

Many of the questions require information if you answer "yes". Please provide your response in the space provided unless otherwise directed to submit on a separate page (note: the spaces provided can expand to allow for more text to be typed in if necessary). If you are directed to provide answers on a separate page, please identify the question and corresponding number that you are responding to, and attach that document to this Attachment A.

COMPANY INFORMATION:

(a)	Firm Legal Name*	Cambay Consulting LLC		
	Street Address	-		
	Mailing Address:	1838 Snake River Road, Suite A		
	Delivery Address			
	City, State, ZIP	Katy, TX 77449-7754		

***Legal Name:** Many companies use a "Doing Business As" name or a nickname in their daily business. However, the State requires the legal name of your company as it is legally registered in the State of Washington or the state in which your company was registered. This should include the type of entity – Inc., LLC, LP, etc.

(b)	DBA (if any)	-		
	Telephone Number(s)			
	Area Code:	Number:	Extension:	
	Area Code:	Number:	Extension:	

(c)	A list identifying which parties of the organization have the authority to sign contracts/amendments on behalf of the Bidder's entity.
	Sri Sandhya Kanakamedala – HR Executive

(d)	Names, addresses, e-mail addresses and telephone numbers of the sole proprietor, partners, or principal officers as appropriate to the organization		
	Name & Title: Zafar Shaikh - President		
	Address: 1838 Snake River Road, Suite A, Katy, TX 77449-7754		
	Email Address: grfp@cambaycs.com		
	Telephone Numbe		
	Area Code:	Number: 430-240-9800	Extension:

Washington State Department of Revenue
Work Request DOR-WR-K2104 for IT Fraud Analyst Services
Attachment A – Bidder Profile

(e)	Primary Contact Person for Questions/Contract Negotiations, including address if different than above	
	Name & Title: Raghvendra Dubey: Team lead - Business Development	
	Address: 1838 Snake River Road, Suite A, Katy, TX 77449-7754	
	Email Address: grfp@cambaycs.com	
	Telephone Number for Contact Person	
	Area Code:	Number: 430-240-9800
		Extension:

(i)	WA State UBI	604443840
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(j)	Statewide Vendor Number (SWV)	-
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Bidder must be registered with the Washington State Office of Financial Management as a statewide vendor. Vendors cannot be paid until they have a SWV number. **If no current SWV number**, affirm that your organization will obtain a SWV number within ten (10) days of executing contract. YES NO

(k)	Federal Tax Identification Number	46-1124952
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MANDATORY QUALIFICATIONS

(a)	Bidder is properly licensed to do business in the state of Washington.	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
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(b)	Bidder is registered in Washington Electronic Business Solutions (WEBS)?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
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TERMINATION FOR DEFAULT

(a)	Has Bidder had a state contract terminated for default within the last five years?	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
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If yes, submit on a separate sheet of paper the full details surrounding the breach and default.

CONFIDENTIALITY


(a)	Are there any pages in the Proposal that the Bidder has marked as “Confidential” or “Proprietary”	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
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If yes, any information in the Proposal that the Bidder desires to claim as proprietary and exempt from disclosure under the provisions of Chapter 42.56 must be clearly designated. Each page containing information claimed to be exempt from disclosure must be clearly identified by the word “Privileged” or “Confidential” printed on the lower right-hand corner of the page.

Additionally, Bidder must include a separate piece of paper attached to this **Attachment A**, indicating the pages that have been marked “Confidential” and the particular exception from disclosure upon which the Bidder is making the claim. Failure to follow these rules waives Bidder's claim.

AUTHORIZED SIGNATURES:

By signing below, you hereby certify that you are an authorized representative of your firm/company and empowered to negotiate, enter into, and execute, in the name and on behalf of your firm/company, any agreements or documents associated with this RFP and to bind your firm/company to the obligations stipulated therein.

Signature (<i>Individual must be authorized to Bind the Organization</i>)	
Signature: 	Date: 10/31/2022
Print Name: Sri Sandhya Kanakamedala	

Washington State Department of Revenue
Work Request DOR-WR-K2104 for IT Fraud Analyst Services
Attachment A – Bidder Profile

References

Attachment E -- Reference Submission Form

Bidder to complete and return the following reference information forms with response:

It is bidder's responsibility to make sure the information provided herein is accurate, and that the reference will be responsive to Washington State Department of Revenue's (DOR) inquiry.

Referral 1:		
Bidder's (your) Name: <u>Cambay Consulting LLC</u>		
Note: submission of this form constitutes permission for DOR to contact the reference indicated.		
Name reference: corporation/agency	Name of person to provide referral	Email of person to provide referral
State of Georgia (Computer Aid Inc) (IT)	Krystal McGraw	krystal.mcgraw@cai.io
Identify nature of services Provided	Date the services were provided:	Full costs for services provided:
IT Staffing Services	6/12/2019	-

Referral 2:		
Bidder's (your) Name: <u>Cambay Consulting LLC</u>		
Note: submission of this form constitutes permission for DOR to contact the reference indicated.		
Name reference: corporation/agency	Name of person to provide referral	Email of person to provide referral
Univar Solutions through Monument Consulting MSP	Onya Edwards	onya.edwards@monumentconsulting.com
Identify nature of services Provided	Date the services were provided:	Full costs for services provided:
Staffing Services	05/2019	-

Referral 3:		
Bidder's (your) Name: <u>Cambay Consulting LLC</u>		
Note: submission of this form constitutes permission for DOR to contact the reference indicated.		
Name reference: corporation/agency	Name of person to provide referral	Email of person to provide referral
State of Mississippi (Knowledge Services)	Doreen DeLancy	doreend@knowledgeservices.com
Identify nature of services Provided	Date the services were provided:	Full costs for services provided:
Information Technology Services	07/25/2019	-

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Attachment E - References*

Referral 4:

Bidder's (your) Name: Cambay Consulting LLC

Note: submission of this form constitutes permission for DOR to contact the reference indicated.

Name reference: corporation/agency	Name of person to provide referral	Email of person to provide referral
Commonwealth of Pennsylvania (OST Global)	Drew Ellis	dmellis@ostglobal.com
Identify nature of services Provided	Date the services were provided:	Full costs for services provided:
IT Staff Augmentation Services	10/10/2019	-

Referral 5:

Bidder's (your) Name: Cambay Consulting LLC

Note: submission of this form constitutes permission for DOR to contact the reference indicated.

Name reference: corporation/agency	Name of person to provide referral	Email of person to provide referral
Multnomah County - Department of County Assets (DCA)	Greg Rosenberg	greg.rosenberg@multco.us
Identify nature of services Provided	Date the services were provided:	Full costs for services provided:
IT Staff Augmentation Services	03/27/2020	-

*Washington State Department of Revenue
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Attachment E - References*