## Electric Industry

| EQUITY RATE |  |  |  |  |  | 9.00\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CAPITAL ASSET PRICING MODEL |  |  |  |  |  |  | PAGE |
| CAPM Ex Ante |  |  | 8.17\% |  |  |  | 4 |
| dividend Growth models Single Stage |  |  |  |  |  |  |  |
| Value Line, based on Dividends Growth 9.00\% |  |  |  |  |  |  | 5 |
| Value Line, based on Earnings Growth 8.95\% |  |  |  |  |  |  | 6 |
| Value Line, based on Return on Equity 8.65\% |  |  |  |  |  |  | 7 |
| FCFE GROWTH MODEL Multi Stage $\quad 7.50 \%$ |  |  |  |  |  |  | 8 |
|  |  |  |  |  | RANGE | 7.5\%-9\% |  |
| DEBT RATE |  |  |  |  |  | 6.00\% | 9 |
| SECURED DEBT (LEASE) RATE |  |  |  |  |  | 5.00\% | 9 |
| MARKET CAPITAL STRUCTURE |  |  |  |  |  |  |  |
| Equity <br> Debt <br> Marginal Tax Rate | 60\% | x | 9.00\% | = |  | 5.40\% | 3 |
|  | 40\% | $\times$ | 6.00\% | = | 2.40\% |  | 3 |
|  | 24\% | = | (1-.24) | x | 2.40\% | 1.82\% |  |
| WEIGHTED AVERAGE COST OF CAPITAL |  |  |  |  |  | 7.22\% |  |

## SUPPORT FOR GUIDELINE COMPANIES

Washington State Department of Revenue
2024 Assessment Year
Electric Industry
Capital Structure at Book Value

| Company | Ticker | Beta | Fin'l Strength | $\begin{gathered} \text { P/E } \\ \text { Ratio } \end{gathered}$ | Div'd Yield | Common Stock | \% | Preferred Stock | \% | Long Term Debt | \% | Total Debt \& Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Avista Corp | ava | 0.90 | B+ | 16.6 | 5.1\% | 2,517,900,000 | 49.0\% |  |  | 2,621,400,000 | 51.0\% | 5,139,300,000 |
| Black Hills | bkh | 1.00 | B++ | 14.5 | 4.7\% | 3,179,000,000 | 45.6\% |  |  | 3,799,500,000 | 54.4\% | 6,978,500,000 |
| Edison International | eix | 1.00 | B++ | 15.8 | 4.2\% | 1,242,562,500 | 4.0\% | 254,400,000 | 0.8\% | 29,532,000,000 | 95.2\% | 31,028,962,500 |
| Idacorp Inc | ida | 0.85 | A | 18.4 | 3.3\% | 2,899,350,000 | 50.6\% |  |  | 2,826,200,000 | 49.4\% | 5,725,550,000 |
| NorthWestern Corp | nwe | 0.95 | B+ | 16.8 | 5.0\% | 2,929,500,000 | 53.5\% |  |  | 2,550,800,000 | 46.5\% | 5,480,300,000 |
| Pinnacle West Capital Corp | pnw | 0.95 | B++ | 17.7 | 4.9\% | 6,140,350,000 | 42.9\% |  |  | 8,164,400,000 | 57.1\% | 14,304,750,000 |
| PNM Resources Inc | pnm | 0.90 | B+ | 14.1 | 3.6\% | 2,296,487,500 | 36.9\% | 11,500,000 | 0.2\% | 3,914,200,000 | 62.9\% | 6,222,187,500 |
| Portland General Electric | por | 0.90 | B++ | 18.4 | 4.3\% | 3,430,700,000 | 45.7\% |  |  | 4,077,000,000 | 54.3\% | 7,507,700,000 |
| Sempra Energy | sre | 1.00 | A | 16.5 | 3.2\% | 29,005,400,000 | 48.4\% | 2,278,000,000 | 3.8\% | 28,592,000,000 | 47.8\% | 59,875,400,000 |
| Xcel Energy Inc | xel | 0.85 | A | 19.9 | 3.4\% | 17,381,700,000 | 41.1\% |  |  | 24,910,000,000 | 58.9\% | 42,291,700,000 |
| Mean |  | 0.93 |  | 16.9 | 4.2\% | 7,102,295,000 | 41.8\% |  | 1.6\% | 11,098,750,000 | 57.7\% |  |
| Harmonic Mean |  | 0.93 |  |  |  |  | 22.3\% |  | 0.4\% |  | 55.6\% |  |
| Weighted Mean |  |  |  |  |  | 71,022,950,000 | 38.5\% | 2,543,900,000 | 1.4\% | 110,987,500,000 | 60.1\% | 184,554,350,000 |
| Median |  | 0.93 |  |  | 4.3\% |  | 45.6\% |  | 0.8\% |  | 54.4\% |  |

## SUPPORT FOR CAPITAL STRUCTURE Market Value

Washington State Department of Revenue
2024 Assessment Year
Electric Industry

| Company | Ticker | Stock <br> Price | Common Shares | Common Stock | \% | Preferred Stock | \% | Long Term Debt | \% | Total Debt \& Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Avista Corp | ava | 35.74 | 77,000,000 | 2,751,980,000 | 55.3\% | - |  | 2,221,103,000 | 44.7\% | 4,973,083,000 |
| Black Hills | bkh | 53.27 | 68,000,000 | 3,622,360,000 | 46.2\% | - |  | 4,215,600,000 | 53.8\% | 7,837,960,000 |
| (1) |  |  |  |  |  |  |  |  |  |  |
| Idacorp Inc | ida | 97.46 | 51,000,000 | 4,970,460,000 | 64.9\% | - |  | 2,684,278,000 | 35.1\% | 7,654,738,000 |
| NorthWestern Corp | nwe | 50.89 | 62,000,000 | 3,155,180,000 | 55.6\% | - |  | 2,521,030,000 | 44.4\% | 5,676,210,000 |
| Pinnacle West Capit | pnw | 70.94 | 113,500,000 | 8,051,690,000 | 51.6\% | - |  | 7,555,653,000 | 48.4\% | 15,607,343,000 |
| PNM Resources Inc | pnm | 41.15 | 85,850,000 | 3,532,727,500 | 62.5\% | 11,500,000 | 0.2\% | 2,107,588,000 | 37.3\% | 5,651,815,500 |
| Portland General Ele | por | 43.34 | 101,500,000 | 4,399,010,000 | 54.3\% | - |  | 3,705,000,000 | 45.7\% | 8,104,010,000 |
| Sempra Energy | sre | 74.73 | 646,000,000 | 48,275,580,000 | 63.4\% | 2,278,000,000 | 3.0\% | 25,617,000,000 | 33.6\% | 76,170,580,000 |
| Xcel Energy Inc | xel | 61.91 | 551,800,000 | 34,161,938,000 | 59.8\% | - |  | 22,927,000,000 | 40.2\% | 57,088,938,000 |
|  Mean <br> Harmonic Mean <br> Weighted Mean <br> Median <br> Std Dev  <br> Coefficient of Variation  |  |  |  |  | 57.1\% |  | 1.6\% |  | 42.6\% |  |
|  |  |  |  |  | 56.5\% |  | 0.4\% |  | 41.7\% |  |
|  |  |  |  |  | 59.8\% | 2,289,500,000 | 1.2\% | 73,554,252,000 | 39.0\% | 188,764,677,500 |
|  |  |  |  |  | 55.6\% |  | 1.6\% |  | 44.4\% |  |
|  |  |  |  |  | 6.1\% |  | 2.0\% |  | 6.6\% |  |
|  |  |  |  |  | 10.7\% |  | 123.4\% |  | 15.5\% |  |
| Target |  |  |  |  | 60\% |  |  |  | 40\% | 100\% |

(1) EIX was an outlier and removed from consideration. | Edison Internationaleix | 71.49 | $35,250,000$ |
| :--- | :--- | :--- | $2,520,022,500$ 7.4\% 254,400,000 $0.7 \%$ 31,315,000,000 $\mathbf{9 1 . 9 \%}$ 34,089,422,500

## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT

 CAPITAL ASSET PRICING MODEL2024 Assessment Year


Value Line Investment Survey, Selected Yields January 12, 2024, page 829 as of 12-29-23

US Treasury Securities year end data

| 5 year | $3.84 \%$ |
| :--- | :--- |
| 10 year | $3.88 \%$ |
| 30 year | $4.03 \%$ |
| 30 year Zero | $4.00 \%$ |

Federal Reserve Statistical Release (http://www.federalreserve.gov/Releases/H15/Current/) As of 12-29-23

Treasury Constant Maturities

| 5 year | $3.84 \%$ |  |
| :--- | :--- | :--- |
| 10 year | $3.88 \%$ |  |
| 20 year | $4.20 \%$ |  |
| 30 year | $4.03 \%$ |  |
| 20 year TIPS | $\underline{1.82 \%}$ | $2.38 \%$ |
| 30 year TIPS | $\underline{1.90 \%}$ | $2.13 \%$ |

\(\left.\begin{array}{lrr}\hline Inflation \& \& TIPS inflation indication <br>
\hline The Livingston Survey December 15, 2023, page 2, 8 <br>

Inflation median (measured by the Consumer Price Index) over next 10 years\end{array}\right]\)| $2.13 \%$ |  |
| ---: | :--- |
| Gross Domestic Product (GDP) Nominal | to appraisal template |

## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT DIVIDEND GROWTH MODEL

Washington State Department of Revenue
2024 Assessment Year
Electric Industry

## Based on Dividend Growth

| $\mathrm{Ke}=(\mathrm{D1} / \mathrm{Po})+\mathrm{G}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathrm{Ke}=$ Cost of Equity <br> $\mathrm{D} 1=$ Expected Divid <br> Po $=$ Current Price <br> $\mathrm{G}=$ Sustainable Grown |  |  |  |  |  |  |
| Company | Ticker | Stock Price (Po) | Expected Dividend (D1) | Dividend Yield (D1/Po) | Dividend Growth (G) | Ke with Short Term Growth |
| Avista Corp | ava | 35.74 | 1.92 | 5.37\% | 4.50\% | 9.87\% |
| Black Hills | bkh | 53.27 | 2.58 | 4.84\% | 4.50\% | 9.34\% |
| Edison International | eix | 71.49 | 3.14 | 4.39\% | 5.00\% | 9.39\% |
| Idacorp Inc | ida | 97.46 | 3.40 | 3.49\% | 6.50\% | 9.99\% |
| NorthWestern Corp | nwe | 50.89 | 2.60 | 5.11\% | 2.00\% | 7.11\% |
| Pinnacle West Capital | pnw | 70.94 | 3.55 | 5.00\% | 2.00\% | 7.00\% |
| PNM Resources Inc | pnm | 41.15 | 1.58 | 3.84\% | 6.00\% | 9.84\% |
| Portland General Elect | por | 43.34 | 1.98 | 4.57\% | 5.50\% | 10.07\% |
| Sempra Energy | sre | 74.73 | 2.50 | 3.35\% | 5.50\% | 8.85\% |
| Xcel Energy Inc | xel | 61.91 | 2.22 | 3.59\% | 6.00\% | 9.59\% |
| Mean 9.10\% |  |  |  |  |  |  |
| Harmonic Mean 8.96\% |  |  |  |  |  |  |
| Median 9.49\% |  |  |  |  |  |  |
| Max 10.07\% |  |  |  |  |  |  |
| Min 7.00\% |  |  |  |  |  |  |
| Std Dev $1.14 \%$ <br> Coefficient of Variation  |  |  |  |  |  |  |
| Say 9.00\% |  |  |  |  |  |  |

## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT DIVIDEND GROWTH MODEL

Washington State Department of Revenue
2024 Assessment Year
Electric Industry

## Based on Earnings Growth

| $K \mathrm{C}=(\mathrm{D1} / \mathrm{Po})+\mathrm{G}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \mathrm{Ke}= \\ & \mathrm{D} 1= \\ & \mathrm{Po}= \\ & \mathrm{G}= \end{aligned}$ |  |  | Cost of Equity <br> Expected Dividends <br> Current Price <br> Sustainable Growth |  |  |  |
| Company | Ticker | Stock Price (Po) | Expected Dividend (D1) | Dividend Yield (D1/Po) | Earnings Growth (G) | Ke with Short Term Growth |
| Avista Corp | ava | 35.74 | 1.92 | 5.37\% | 6.00\% | 11.37\% |
| Black Hills | bkh | 53.27 | 2.58 | 4.84\% | 3.00\% | 7.84\% |
| Edison Internationa | eix | 71.49 | 3.14 | 4.39\% | 4.50\% | 8.89\% |
| Idacorp Inc | ida | 97.46 | 3.40 | 3.49\% | 4.00\% | 7.49\% |
| NorthWestern Corp | nwe | 50.89 | 2.60 | 5.11\% | 3.50\% | 8.61\% |
| Pinnacle West Capit | pnw | 70.94 | 3.55 | 5.00\% | 2.50\% | 7.50\% |
| PNM Resources Inc | pnm | 41.15 | 1.58 | 3.84\% | 5.00\% | 8.84\% |
| Portland General Ele | por | 43.34 | 1.98 | 4.57\% | 5.00\% | 9.57\% |
| Sempra Energy | sre | 74.73 | 2.50 | 3.35\% | 6.50\% | 9.85\% |
| Xcel Energy Inc | xel | 61.91 | 2.22 | 3.59\% | 6.00\% | 9.59\% |
|  |  |  |  | Mean 8.95\% |  |  |
| Harmonic Mean 88.82\% |  |  |  |  |  |  |
| Median 8.87\% |  |  |  |  |  |  |
| Max 11.37\% |  |  |  |  |  |  |
| Min 7.49\% |  |  |  |  |  |  |
| Std Dev 1.20\% |  |  |  |  |  |  |
| Coefficient of Variation $13.44 \%$ |  |  |  |  |  |  |
| Say 8.95\% |  |  |  |  |  |  |

## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT DIVIDEND GROWTH MODEL

Washington State Department of Revenue

## 2024 Assessment Year

Electric Industry
Based on Return on Equity $\underset{\mathrm{Ke}=}{=}=\left(\begin{array}{l}\text { (D1 } \\ \text { / Post of Equity }\end{array}+\mathbf{G}\right.$
$\begin{array}{ll}\text { Ke }= & \text { Cost of Equity } \\ \text { Expected Dividends }\end{array}$
E1 = Expected Earnings
Po = Current Price
G $=$ Sustainable Growth
$\mathbf{b}=$ Retained Earnings $\%=$ (1-Payout Ratio)
ROE $=\quad$ Return on Equity $=(\mathrm{E} 1 / \mathrm{Po})$


## SUPPORT FOR YIELD CAPITALIZATION EQUITY COMPONENT FREE CASH FLOW TO EQUITY MODEL MULTI STAGE

Washington State Department of Revenue
2024 Assessment Year
Electric Industry

| Company | Ticker | Stock Price | Expected Earnings | P/E | Payout Ratio | ROE | Ke |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Avista Corp | ava | 35.74 | 2.45 | 14.59 | 78.00\% | 7.50\% | 8.01\% |
| Black Hills | bkh | 53.27 | 3.90 | 13.66 | 66.00\% | 8.00\% | 8.76\% |
| Edison Internationa | eix | 71.49 | 5.10 | 14.02 | 65.00\% | 12.50\% | 8.49\% |
| Idacorp Inc | ida | 97.46 | 5.45 | 17.88 | 62.00\% | 9.00\% | 5.20\% |
| NorthWestern Corp | nwe | 50.89 | 3.55 | 14.34 | 73.00\% | 7.50\% | 8.18\% |
| Pinnacle West Capit | pnw | 70.94 | 4.60 | 15.42 | 78.00\% | 8.50\% | 7.51\% |
| PNM Resources Inc | pnm | 41.15 | 2.85 | 14.44 | 55.00\% | 10.00\% | 8.11\% |
| Portland General Ele | por | 43.34 | 3.00 | 14.45 | 66.00\% | 8.50\% | 8.24\% |
| Sempra Energy | sre | 74.73 | 4.80 | 15.57 | 52.00\% | 10.50\% | 7.44\% |
| Xcel Energy Inc | xel | 61.91 | 3.55 | 17.44 | 62.00\% | 10.50\% | 5.87\% |
| Mean |  |  |  | 15.18 | 65.70\% | 9.25\% | 7.58\% |
| Harmonic Mean |  |  |  | 15.07 | 64.64\% | 9.02\% | 7.39\% |
| Median |  |  |  | 14.52 | 65.50\% | 8.75\% | 8.06\% |
| Industry Summary |  |  |  | 15.00 | 65.00\% | 9.00\% |  |
| Say |  |  |  |  |  |  | 7.50\% |

## SUPPORT FOR DEBT RATING AND DEBT YIELD RATE

Washington State Department of Revenue
2024 Assessment Year
Electric Industry

| Company | Ticker | Mergent's <br> Ratings | S\&P Ratings |
| :--- | :---: | :---: | :---: |
| Avista Corp | ava | Baa2 | BBB |
| Black Hills | bkh | Baa2 | BBB+ |
| Edison International | eix | Baa2 | BBB |
| Idacorp Inc | ida | Baa2 | BBB |
| NorthWestern Corp | nwe | Baa2 | BBB |
| Pinnacle West Capital Corp | pnw | Baa1 | BBB+ |
| PNM Resources Inc | pnm | Baa2 | BBB |
| Portland General Electric | por | A3 | BBB+ |
| Sempra Energy | sre | Baa2 | BBB+ |
| Xcel Energy Inc | xel | Baa1 | BBB+ |

Overall Average Debt Rating
Baa2
BBB

| Mergent's Bond Record January 2024, page 101 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Corporate | Aaa | Aa | A | Baa |
| October | 5.61\% | 5.97\% | 6.18\% | 6.63\% |
| November | 5.61\% | 5.57\% | 5.78\% | 6.19\% |
| December | 4.74\% | 5.05\% | 5.25\% | 5.64\% |
| 4th Qtr Average | 5.32\% | 5.53\% | 5.74\% | 6.15\% |
| Public Utilities | Aaa | Aa | A | Baa |
| October |  | 6.19\% | 6.34\% | 6.61\% |
| November |  | 5.82\% | 5.96\% | 6.20\% |
| December |  | 5.27\% | 5.42\% | 5.68\% |
| 4th Qtr Average |  | 5.76\% | 5.91\% | 6.16\% |
| Industrials | Aaa | Aa | A | Baa |
| October | 5.61\% | 5.76\% | 6.02\% | 6.64\% |
| November | 5.20\% | 5.32\% | 5.59\% | 6.18\% |
| December | 4.74\% | 4.82\% | 5.07\% | 5.60\% |
| 4th Qtr Average | 5.18\% | 5.30\% | 5.56\% | 6.14\% |


|  | 20Y | 25Y | 30Y |
| :--- | :---: | :---: | :---: |
| Bloomberg S\&P Bond Yields |  |  |  |
| December 2023: BBB+ | $6.03 \%$ | $5.91 \%$ | $5.79 \%$ |
| December 2023: BBB | $6.33 \%$ | $6.29 \%$ | $6.28 \%$ |

Debt Yield Rate

## SUPPORT FOR DIRECT CAPITALIZATION EQUITY COMPONENT

2024 Assessment Year
Electric Industry

2023

| Company | T |
| :--- | :--- |
| Avista Corp | a |
| Black Hills | b |
| Edison International | eix |
| Idacorp Inc | id |
| NorthWestern Corp | n |
| Pinnacle West Capital Co | p |
| PNM Resources Inc | p |
| Portland General Electric | p |
| Sempra Energy | s |
| Xcel Energy Inc | x |
|  |  | ctual Earning

Ratio (EPS/P)

Mean

2024
2023


Max
Min
Std Dev
Coefficient of Variation
Say
Cash Flow Ratio (CF/P)

| arnings Ratio (PEPS/P) |  | $\begin{aligned} & \text { h Flow R } \\ & (C F / P) \end{aligned}$ |  | Projected Cash <br> Flow Ratio |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2.45 | 6.9\% | 5.70 | 15.9\% | 5.90 | 16.5\% |
| 3.90 | 7.3\% | 7.80 | 14.6\% | 8.00 | 15.0\% |
| 5.10 | 7.1\% | 12.35 | 17.3\% | 13.00 | 18.2\% |
| 5.45 | 5.6\% | 8.80 | 9.0\% | 9.35 | 9.6\% |
| 3.55 | 7.0\% | 6.45 | 12.7\% | 7.15 | 14.0\% |
| 4.60 | 6.5\% | 13.35 | 18.8\% | 13.40 | 18.9\% |
| 2.85 | 6.9\% | 6.85 | 16.6\% | 7.05 | 17.1\% |
| 3.00 | 6.9\% | 6.90 | 15.9\% | 7.75 | 17.9\% |
| 4.80 | 6.4\% | 7.85 | 10.5\% | 8.30 | 11.1\% |
| 3.55 | 5.7\% | 8.25 | 13.3\% | 8.65 | 14.0\% |
|  | 6.6\% |  | 14.5\% |  | 15.2\% |
|  | 6.6\% |  | 13.8\% |  | 14.6\% |
|  | 6.9\% |  | 15.3\% |  | 15.8\% |
|  | 7.3\% |  | 18.8\% |  | 18.9\% |
|  | 5.6\% |  | 9.0\% |  | 9.6\% |
|  | 0.6\% |  | 3.1\% |  | 3.1\% |
|  | 8.7\% |  | 21.3\% |  | 20.3\% |
|  | 6.6\% |  | 14.5\% |  | 15.0\% |

Source: Value Line / yr end stock price

## SUPPORT FOR DIRECT CAPITALIZATION EQUITY COMPONENT

2024 Assessment Year



## Forecast EV/EBITDA By Rank

| Guideline Companies | EV/EBITDA <br> forecast |  |  |
| :--- | ---: | ---: | :--- |
| Edison International | 6.05 |  |  |
| Portland General Electric | 8.45 |  |  |
| PNM Resources Inc | 8.52 |  |  |
| Avista Corp | 9.18 | $\mathbf{8 . 2 9}$ | Low Average |
| Pinnacle West Capital Corp | 9.26 | $\mathbf{8 . 5 2}$ | Low Median |
| Black Hills | 10.48 | 8.40 | Say |
| NorthWestern Corp | 10.50 | $\mathbf{1 1 . 4 4}$ | High Average |
| Xcel Energy Inc | 10.56 | $\mathbf{1 0 . 5 6}$ | High Median |
| Sempra Energy | 12.12 | $\mathbf{y y y}$ |  |
| Idacorp Inc | 13.53 |  |  |

$2,000,000,000 \quad 4,000,000,000 \quad 6,000,000,000 \quad 8,000,000,000$ EBITDA (Forecast)

EV/EBITDA - Linear (EV/EBITDA)

## IMPLIED PREMIUMS FOR US MARKET

| Year | arnings Yiel | lividend Yiel | S\&P 500 | Earnings* | Dividends* | tends + Buyb | nge in Ear | hge in Divid | T.Bill Rate | T.Bond Rate | Bond-Bill | oothed Grou | ${ }^{\text {d Premium }}$ | It Growth Es | Implied Premium (FCFE) | Implied Premium | ERP/Riskfree Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2002 | 5.23\% | 1.83\% | 879.82 | 46.04 | 16.08 | 29.83 | 18.51\% | 2.15\% | 1.20\% | 3.81\% | 2.61\% | 3.57\% | 2.29\% | 8.00\% | 4.10\% | 4.73\% | 1.08 |
| 2003 | 4.87\% | 1.61\% | 1111.91 | 54.69 | 17.88 | 31.58 | 18.79\% | 11.19\% | 1.00\% | 4.25\% | 3.25\% | 5.35\% | 2.12\% | 11.00\% | 3.69\% | 4.74\% | 0.87 |
| 2004 | 5.58\% | 1.60\% | 1211.92 | 67.68 | 19.407 | 40.6 | 23.75\% | 8.54\% | 2.18\% | 4.22\% | 2.04\% | 4.90\% | 2.02\% | 8.50\% | 3.65\% | 4.86\% | 0.86 |
| 2005 | 5.47\% | 1.79\% | 1248.29 | 76.45 | 22.38 | 61.17 | 12.96\% | 15.32\% | 4.31\% | 4.39\% | 0.08\% | 6.16\% | 2.20\% | 8.00\% | 4.08\% | 5.22\% | 0.93 |
| 2006 | 6.18\% | 1.77\% | 1418.3 | 87.72 | 25.05 | 73.16 | 14.74\% | 11.93\% | 4.88\% | 4.70\% | -0.18\% | 5.93\% | 1.97\% | 12.50\% | 4.16\% | 6.12\% | 0.89 |
| 2007 | 5.62\% | 1.89\% | 1468.36 | 82.54 | 27.73 | 95.36 | -5.91\% | 10.70\% | 3.31\% | 4.02\% | 0.71\% | 5.03\% | 2.06\% | 5.00\% | 4.37\% | 4.59\% | 1.09 |
| 2008 | 7.24\% | 3.11\% | 903.25 | 65.39 | 28.05 | 67.52 | -20.78\% | 1.15\% | 1.59\% | 2.21\% | 0.62\% | 2.11\% | 4.05\% | 4.00\% | 6.43\% | 6.92\% | 2.91 |
| 2009 | 5.35\% | 2.00\% | 1115.1 | 59.65 | 22.31 | 37.43 | -8.78\% | -20.46\% | 0.14\% | 3.84\% | 3.70\% | 0.28\% | 2.60\% | 7.20\% | 4.36\% | 4.64\% | 1.14 |
| 2010 | 6.65\% | 1.84\% | 1257.64 | 83.66 | 23.12 | 55.53 | 40.25\% | 3.63\% | 0.13\% | 3.29\% | 3.16\% | 3.33\% | 2.24\% | 6.95\% | 5.20\% | 6.09\% | 1.58 |
| 2011 | 7.72\% | 2.07\% | 1257.6 | 97.05 | 26.02 | 71.28 | 16.01\% | 12.54\% | 0.03\% | 1.88\% | 1.85\% | 2.75\% | 2.71\% | 7.18\% | 6.01\% | 8.34\% | 3.2 |
| 2012 | 7.18\% | 2.13\% | 1426.19 | 102.47 | 30.44 | 75.9 | 5.58\% | 16.99\% | 0.05\% | 1.76\% | 1.71\% | 2.93\% | 2.47\% | 5.27\% | 5.78\% | 7.30\% | 3.28 |
| 2013 | 5.81\% | 1.96\% | 1848.36 | 107.45 | 36.28 | 88.13 | 4.86\% | 19.19\% | 0.07\% | 3.04\% | 2.97\% | 5.01\% | 2.03\% | 4.28\% | 4.96\% | 4.99\% | 1.63 |
| 2014 | 5.49\% | 1.92\% | 2058.9 | 113.01 | 39.44 | 101.98 | 5.17\% | 8.71\% | 0.05\% | 2.17\% | 2.12\% | 2.77\% | 2.24\% | 5.58\% | 5.78\% | 5.88\% | 2.66 |
| 2015 | 5.20\% | 2.11\% | 2043.94 | 106.32 | 43.16 | 106.1 | -5.92\% | 9.43\% | 0.21\% | 2.27\% | 2.06\% | 2.96\% | 2.46\% | 5.51\% | 6.12\% | 5.16\% | 2.7 |
| 2016 | 4.86\% | 2.01\% | 2238.83 | 108.86 | 45.03 | 108.67 | 2.39\% | 4.33\% | 0.51\% | 2.45\% | 1.94\% | 2.64\% | 2.41\% | 5.54\% | 5.69\% | 4.50\% | 2.32 |
| 2017 | 4.67\% | 1.86\% | 2673.61 | 124.94 | 49.73 | 108.28 | 14.77\% | 10.44\% | 1.39\% | 2.41\% | 1.02\% | 3.22\% | 2.36\% | 7.05\% | 5.08\% | 4.75\% | 2.11 |
| 2018 | 5.92\% | 2.14\% | 2506.85 | 148.34 | 53.61 | 136.65 | 18.73\% | 7.80\% | 2.37\% | 2.68\% | 0.31\% | 3.24\% | 2.50\% | 4.12\% | 5.96\% | 5.55\% | 2.22 |
| 2019 | 5.03\% | 1.82\% | 3230.78 | 162.35 | 58.8 | 150.5 | 9.44\% | 9.68\% | 1.55\% | 1.92\% | 0.37\% | 2.57\% | 2.03\% | 3.96\% | 5.20\% | 5.06\% | 2.71 |
| 2020 | 3.72\% | 1.51\% | 3756.07 | 139.76 | 56.7 | 127.78 | -13.91\% | -3.57\% | 0.09\% | 0.93\% | 0.84\% | 0.74\% | 1.65\% | 5.42\% | 4.72\% | 4.94\% | 5.08 |
| 2021 | 4.33\% | 1.24\% | 4766.18 | 206.38 | 59.2 | 147.24 | 47.67\% | 4.41\% | 0.06\% | 1.51\% | 1.45\% | 1.71\% | 1.72\% | 6.47\% | 4.24\% | 4.90\% | 2.81 |
| 2022 | 5.72\% | 1.78\% | 3839.5 | 219.49 | 68.34 | 181.99 | 6.35\% | 15.44\% | 4.42\% | 3.88\% | -0.54\% | 5.59\% | 2.16\% | 6.41\% | 5.94\% | 5.11\% | 1.53 |
| 2023 | 4.61\% | 1.47\% | 4769.83 | 219.7 | 70.3 | 164.25 | 0.10\% | 2.87\% | 5.20\% | 3.88\% | -1.32\% | 3.73\% | 1.97\% | 8.74\% | 4.60\% | 4.57\% | 1.19 |

## DATA INPUT

Washington State Department of Revenue
2024 Assessment Year
Electric Industry
Historic Figures (2023)

| Guideline Companies |  | Stock Price <br> 12/29/23 | Beta Levered | Fin'I Strength | Revenues <br> Per Share | Cash Flow Per Share | Earnings Per Share | Dividends <br> Per Share | Bk Value Per Share | Mkt/Bk | Common Shares | LTD (BV) | Trailing P/E Ratio | Div Yield | Calculated Debt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name | Ticker | Yahoo | VL | VL | VL | VL | VL | VL | VL | Formula | VL | V L | V L | V L | Formula |
| Avista Corp | ava | 35.74 | 0.90 | B+ | 23.40 | 5.70 | 2.30 | 1.84 | 32.70 | 1.09 | 77,000,000 | 2,621,400,000 | 16.6 | 5.0\% | 84.00\% |
| Black Hills | bkh | 53.27 | 1.00 | B++ | 36.75 | 7.80 | 3.80 | 2.50 | 46.75 | 1.14 | 68,000,000 | 3,799,500,000 | 14.5 | 4.6\% | 95.78\% |
| Edison International | eix | 71.49 | 1.00 | B++ | 43.90 | 12.35 | 4.70 | 2.99 | 35.25 | 2.03 | 35,250,000 | 29,532,000,000 | 15.8 | 4.3\% | 94.86\% |
| Idacorp Inc | ida | 97.46 | 0.85 | A | 32.55 | 8.80 | 5.15 | 3.20 | 56.85 | 1.71 | 51,000,000 | 2,826,200,000 | 18.4 | 3.4\% | 95.00\% |
| NorthWestern Corp | nwe | 50.89 | 0.95 | B+ | 24.50 | 6.45 | 3.10 | 2.56 | 47.25 | 1.08 | 62,000,000 | 2,550,800,000 | 16.8 | 5.1\% | 90.54\% |
| Pinnacle West Capital Corp | pnw | 70.94 | 0.95 | B++ | 41.40 | 13.35 | 4.25 | 3.49 | 54.10 | 1.31 | 113,500,000 | 8,164,400,000 | 17.7 | 4.8\% | 89.78\% |
| PNM Resources Inc | pnm | 41.15 | 0.90 | B+ | 24.15 | 6.85 | 2.80 | 1.49 | 26.75 | 1.54 | 85,850,000 | 3,914,200,000 | 14.1 | 4.0\% | 93.18\% |
| Portland General Electric | por | 43.34 | 0.90 | B++ | 28.55 | 6.90 | 2.60 | 1.88 | 33.80 | 1.28 | 101,500,000 | 4,077,000,000 | 18.4 | 4.5\% | 92.65\% |
| Sempra Energy | sre | 74.73 | 1.00 | A | 27.35 | 7.85 | 4.60 | 2.38 | 44.90 | 1.66 | 646,000,000 | 28,592,000,000 | 16.5 | 3.2\% | 92.43\% |
| Xcel Energy Inc | xel | 61.91 | 0.85 | A | 26.75 | 8.25 | 3.35 | 2.08 | 31.50 | 1.97 | 551,800,000 | 24,910,000,000 | 19.9 | 3.5\% | 90.03\% |
| Average |  |  |  |  |  |  |  |  |  |  |  |  | 16.9 |  |  |
| Harmonic Mean |  |  |  |  |  |  |  |  |  |  |  |  | 16.7 |  |  |
| Median |  |  |  |  |  |  |  |  |  |  |  |  | 16.7 |  |  |


|  |  |  | Projected (Next Year) 2024 |  |  |  |  |  |  |  |  | Longer Term Forecasts |  | Income Statement |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payout Ratio | Allodvas to Net Profits | Shrhldrs Equity | Revenues Per Share | Cash Flow Per Share | Earnings Per Share | Dividends <br> Per Share | Bk Value Per Share | AIIDNUS to Net Profits | Shrhldrs Equity | $\begin{array}{\|c} \text { Projection } \\ \mathbf{2 6 - 2 8} \end{array}$ | Larmings <br> Projection <br> $26-28$ | $\begin{array}{\|c\|} \hline \text { Earnings } \\ \hline \text { Growth26- } \\ 28 \\ \hline \end{array}$ | $\begin{aligned} & \text { Dividend } \\ & \text { Growth } \\ & \text { 26-28 } \end{aligned}$ | Operating Income | Current Assets | PP \& E Gross |
| Formula | V L | V L | V L | V L | V L | V L | V L | VL | V L | V L | VL | VL | VL | Yahoo | Yahoo | Yahoo |
| 80.00\% | 80\% | 7.0\% | 23.05 | 5.90 | 2.45 | 1.92 | 33.15 | 78\% | 7.5\% | 6.50 | 2.90 | 6.0\% | 4.5\% | 257,690,000 | 661,842,000 | 8,116,820,000 |
| 65.79\% | 66\% | 8.0\% | 38.40 | 8.00 | 3.90 | 2.58 | 48.70 | 66\% | 8.0\% | 9.25 | 4.50 | 3.0\% | 4.5\% | 472,700,000 | 826,600,000 | 8,917,200,000 |
| 63.62\% | 68\% | 11.5\% | 46.65 | 13.00 | 5.10 | 3.14 | 35.00 | 65\% | 12.5\% | 14.50 | 6.00 | 4.5\% | 5.0\% | 2,628,000,000 | 6,811,000,000 | 70,329,000,000 |
| 62.14\% | 62\% | 9.0\% | 33.20 | 9.35 | 5.45 | 3.40 | 59.25 | 62\% | 9.0\% | 10.65 | 6.10 | 4.0\% | 6.5\% | 306,964,000 | 1,004,054,000 | 8,302,974,000 |
| 82.58\% | 82\% | 6.0\% | 25.80 | 7.15 | 3.55 | 2.60 | 48.25 | 73\% | 7.5\% | 8.35 | 4.15 | 3.5\% | $2.0 \%$ | 280,520,000 | 538,824,000 | 7,843,783,000 |
| 82.12\% | 82\% | 7.5\% | 40.70 | 13.40 | 4.60 | 3.55 | 56.75 | 78\% | 8.5\% | 15.00 | 5.70 | 2.5\% | 2.0\% | 824,640,000 | 1,926,967,000 | 27,813,760,000 |
| 53.21\% | 55\% | 10.0\% | 25.85 | 7.05 | 2.85 | 1.58 | 27.75 | 55\% | 10.0\% | 8.35 | 3.35 | 5.0\% | 6.0\% | 303,263,000 | 410,978,000 | 9,759,583,000 |
| 72.31\% | 72\% | 7.5\% | 31.60 | 7.75 | 3.00 | 1.98 | 35.00 | 66\% | 8.5\% | 9.30 | 3.65 | 5.0\% | 5.5\% | 396,000,000 | 935,000,000 | 14,303,000,000 |
| 51.74\% | 52\% | 10.5\% | 28.55 | 8.30 | 4.80 | 2.50 | 47.00 | 52\% | 10.5\% | 10.25 | 6.00 | 6.5\% | 5.5\% | 3,715,000,000 | 5,470,000,000 | 73,218,000,000 |
| 62.09\% | 62\% | 10.5\% | 28.05 | 8.65 | 3.55 | 2.22 | 33.15 | 62\% | 10.5\% | 10.10 | 4.25 | 6.0\% | 6.0\% | 2,588,000,000 | 4,069,000,000 | 75,176,000,000 |
|  | 68.1\% | 8.8\% |  |  |  |  |  | 65.7\% | 9.25\% | 10.23 |  |  |  |  |  |  |
|  | 66.5\% | 8.4\% |  |  |  |  |  | 64.6\% | 9.02\% | 9.66 |  |  |  |  |  |  |
|  | 67.0\% | 8.5\% |  |  |  |  |  | 65.5\% | 8.75\% | 9.70 |  |  |  |  |  |  |


| Balance Sheet |  |  | Cash Flow Statement | Other Financials |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intangibles (excl. GW) | Current Liabilities | Less Current Maturities | Depreciation \& Amortization | Carrying Value Debt | Fair Value Debt |
| Yahoo | Yahoo | Yahoo | Yahoo | 10-K | 10-K |
| - | 775,205,000 | 2,566,905,000 | 265,409,000 | 2,644,042,000 | 2,221,103,000 |
| 8,400,000 | 1,185,100,000 | 3,801,200,000 | 256,800,000 | 4,401,200,000 | 4,215,600,000 |
|  | 8,598,000,000 | 30,316,000,000 | 2,721,000,000 | 33,013,000,000 | 31,315,000,000 |
|  | 634,076,000 | 2,775,790,000 | 199,908,000 | 2,825,590,000 | 2,684,278,000 |
|  | 620,845,000 | 2,474,357,000 | 207,102,000 | 2,784,585,000 | 2,521,030,000 |
| 267,110,000 | 2,889,347,000 | 7,540,622,000 | 854,136,000 | 8,415,622,000 | 7,555,653,000 |
|  | 890,370,000 | 3,892,594,000 | 341,123,000 | 2,261,780,000 | 2,107,588,000 |
|  | 1,112,000,000 | 3,905,000,000 | 458,000,000 | 3,999,000,000 | 3,705,000,000 |
| 318,000,000 | 10,090,000,000 | 27,759,000,000 | 2,227,000,000 | 27,716,000,000 | 25,617,000,000 |
|  | 5,652,000,000 | 24,913,000,000 | 2,567,000,000 | 25,465,000,000 | 22,927,000,000 |

Three Stage Free Cash Flow to Equity Discount Model

| Company | Avista Corp | 3.93\% GDP |
| :--- | :--- | :--- |
| Ticker | ava | 15.0 Industry P/E |
|  |  | 65.0\% Target Dividend Payout Ratio |
|  |  | $9.0 \%$ Target ROE |




Three Stage Free Cash Flow to Equity Discount Model

| Company | Black Hills | 3.93\% GDP |
| :--- | :--- | ---: |
| Ticker | bkh | 15.0 Industry P/E |
|  |  | 65.0\% Target Dividend Payout Ratio |
|  |  | $9.0 \%$ Target ROE |




Three Stage Free Cash Flow to Equity Discount Model

| Company | Edison Internat | 3.93\% GDP |  |
| :--- | :--- | :--- | :--- |
| Ticker | eix | 15.0 Industry P/E |  |
|  |  | 65.0\% Target Dividend Payout Ratio |  |
|  |  | 9.0\% | Target ROE |


|  |  | Growth Rate | Reinvestment | Payout |  | Terminal |  | Cash |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year |  | Rate | Ratio | Earnings | FCFE | Value | Flow |
| Historic | 0 |  | 94.56\% | 5.44\% | 4.70 |  |  | (71.49) |
| Stage 1 | 1 | 8.51\% | 49.02\% | 50.98\% | 5.10 | 2.60 |  | 2.60 |
|  | 2 | 4.41\% | 46.95\% | 53.05\% | 5.33 | 2.83 |  | 2.83 |
|  | 3 | 4.23\% | 45.05\% | 54.95\% | 5.55 | 3.05 |  | 3.05 |
|  | 4 | 4.05\% | 43.29\% | 56.71\% | 5.78 | 3.27 |  | 3.27 |
|  | 5 | 3.90\% | 41.63\% | 58.37\% | 6.00 | 3.50 |  | 3.50 |
| Stage 2 | 6 | 3.75\% | 39.97\% | 60.03\% | 6.22 | 3.74 |  | 3.74 |
|  | 7 | 3.60\% | 38.32\% | 61.68\% | 6.45 | 3.98 |  | 3.98 |
|  | 8 | 3.45\% | 36.66\% | 63.34\% | 6.67 | 4.23 |  | 4.23 |
|  | 9 | 3.30\% | 35.00\% | 65.00\% | 6.89 | 4.48 |  | 4.48 |
|  | 10 | 3.15\% | 35.00\% | 65.00\% | 7.11 | 4.62 | 109.98 | 114.60 |
| Stage 3 | 11+ | 3.15\% | 35.00\% | 65.00\% | 7.33 | 4.77 |  |  |
|  |  |  |  |  |  |  | $\mathrm{K}_{\mathrm{e}}=$ | 8.49\% |

Three Stage Free Cash Flow to Equity Discount Model

| Company | Idacorp Inc | 3.93\% GDP |
| :--- | :--- | :--- |
| Ticker | ida | 15.0 Industry P/E |
|  |  | 65.0\% Target Dividend Payout Ratio |
|  |  | 9.0\% Target ROE |




Three Stage Free Cash Flow to Equity Discount Model

| Company | NorthWestern ( | 3.93\% GDP |
| :--- | :--- | :--- |
| Ticker | nwe | 15.0 Industry P/E |
|  |  | 65.0\% Target Dividend Payout Ratio |
|  |  | $9.0 \%$ Target ROE |


|  |  | Growth | Reinvestment | Payout |  |  | Terminal | Cash |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Year | Rate | Rate | Ratio | Earnings | FCFE | Value | Flow |
| Historic | 0 |  | $161.29 \%$ | $-61.29 \%$ | 3.10 |  | (50.89) |  |
|  | 1 | $14.52 \%$ | $46.95 \%$ | $53.05 \%$ | 3.55 | 1.88 | 1.88 |  |
| Stage 1 | 2 | $4.23 \%$ | $45.05 \%$ | $54.95 \%$ | 3.70 | 2.03 | 2.03 |  |
|  | 3 | $4.05 \%$ | $43.29 \%$ | $56.71 \%$ | 3.85 | 2.18 | 2.18 |  |
|  | 4 | $3.90 \%$ | $41.67 \%$ | $58.33 \%$ | 4.00 | 2.33 | 2.33 |  |
|  | 5 | $3.75 \%$ | $40.33 \%$ | $59.67 \%$ | 4.15 | 2.48 | 2.48 |  |
|  | 6 | $3.63 \%$ | $39.00 \%$ | $61.00 \%$ | 4.30 | 2.62 |  | 2.62 |
|  | 7 | $3.51 \%$ | $37.67 \%$ | $62.33 \%$ | 4.45 | 2.77 | 2.77 |  |
|  | 8 | $3.39 \%$ | $36.33 \%$ | $63.67 \%$ | 4.60 | 2.93 |  | 2.93 |
|  | 9 | $3.27 \%$ | $35.00 \%$ | $65.00 \%$ | 4.75 | 3.09 |  | 3.09 |
|  | 10 | $3.15 \%$ | $35.00 \%$ | $65.00 \%$ | 4.90 | 3.19 | 75.86 | 79.04 |
| Stage 2 | $11+$ | $3.15 \%$ | $35.00 \%$ | $65.00 \%$ | 5.06 | 3.29 |  |  |



Three Stage Free Cash Flow to Equity Discount Model

| Company | Pinnacle West ( | 3.93\% GDP |  |
| :--- | :--- | :---: | :--- |
| Ticker | pnw | 15.0 | Industry P/E |
|  |  | 65.0\% | Target Dividend Payout Ratio |
|  |  | 9.0\% | Target ROE |


|  |  | Growth | Reinvestment | Payout |  |  | Terminal | Cash |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Year | Rate | Rate | Ratio | Earnings | FCFE | Value | Flow |
| Historic | 0 |  | $91.50 \%$ | $8.50 \%$ | 4.25 |  | $(70.94)$ |  |
|  | 1 | $8.24 \%$ | $66.43 \%$ | $33.57 \%$ | 4.60 | 1.54 | 1.54 |  |
| Stage 1 | 2 | $5.98 \%$ | $62.68 \%$ | $37.32 \%$ | 4.88 | 1.82 | 1.82 |  |
|  | 3 | $5.64 \%$ | $59.33 \%$ | $40.67 \%$ | 5.15 | 2.09 | 2.09 |  |
|  | 4 | $5.34 \%$ | $56.32 \%$ | $43.68 \%$ | 5.43 | 2.37 | 2.37 |  |
|  | 5 | $5.07 \%$ | $52.06 \%$ | $47.94 \%$ | 5.70 | 2.73 | 2.73 |  |
|  | 6 | $4.69 \%$ | $47.79 \%$ | $52.21 \%$ | 5.97 | 3.12 | 3.12 |  |
|  | 7 | $4.30 \%$ | $43.53 \%$ | $56.47 \%$ | 6.22 | 3.51 | 3.51 |  |
|  | 8 | $3.92 \%$ | $39.26 \%$ | $60.74 \%$ | 6.47 | 3.93 |  | 3.93 |
|  | 9 | $3.53 \%$ | $35.00 \%$ | $65.00 \%$ | 6.70 | 4.35 |  | 4.35 |
|  | 10 | $3.15 \%$ | $35.00 \%$ | $65.00 \%$ | 6.91 | 4.49 | 106.87 | 111.36 |
| Stage 2 | $11+$ | $3.15 \%$ | $35.00 \%$ | $65.00 \%$ | 7.12 | 4.63 |  |  |



Three Stage Free Cash Flow to Equity Discount Model

| Company | PNM Resources | 3.93\% GDP |
| :--- | :--- | :--- |
| Ticker | pnm | 15.0 Industry P/E |
|  |  | 65.0\% Target Dividend Payout Ratio |
|  |  | $9.0 \%$ Target ROE |




Three Stage Free Cash Flow to Equity Discount Model

| Company | Portland Gener: | 3.93\% GDP |
| :--- | :--- | :--- |
| Ticker | por | 15.0 Industry P/E |
|  |  | 65.0\% |
|  |  | 9rget Dividend Payout Ratio |
|  |  | 9.0\% |
|  |  | Target ROE |


|  |  | Growth Rate | Reinvestment | Payout | Terminal |  |  | Cash |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year |  | Rate | Ratio | Earnings | FCFE | Value | Flow |
| Historic | 0 |  | 170.94\% | -70.94\% | 2.60 |  |  | (43.34) |
| Stage 1 | 1 | 15.38\% | 60.19\% | 39.81\% | 3.00 | 1.19 |  | 1.19 |
|  | 2 | 5.42\% | 57.09\% | 42.91\% | 3.16 | 1.36 |  | 1.36 |
|  | 3 | 5.14\% | 54.30\% | 45.70\% | 3.33 | 1.52 |  | 1.52 |
|  | 4 | 4.89\% | 51.77\% | 48.23\% | 3.49 | 1.68 |  | 1.68 |
|  | 5 | 4.66\% | 48.42\% | 51.58\% | 3.65 | 1.88 |  | 1.88 |
| Stage 2 | 6 | 4.36\% | 45.06\% | 54.94\% | 3.81 | 2.09 |  | 2.09 |
|  | 7 | 4.06\% | 41.71\% | 58.29\% | 3.96 | 2.31 |  | 2.31 |
|  | 8 | 3.75\% | 38.35\% | 61.65\% | 4.11 | 2.54 |  | 2.54 |
|  | 9 | 3.45\% | 35.00\% | 65.00\% | 4.25 | 2.77 |  | 2.77 |
|  | 10 | 3.15\% | 35.00\% | 65.00\% | 4.39 | 2.85 | 67.90 | 70.75 |
| Stage 3 | 11+ | 3.15\% | 35.00\% | 65.00\% | 4.53 | 2.94 |  |  |
|  |  |  |  |  |  |  | $\mathrm{K}_{\mathrm{e}}=$ | 8.24\% |



Three Stage Free Cash Flow to Equity Discount Model

| Company | Sempra Energy | 3.93\% GDP |  |
| :--- | :--- | :--- | :--- |
| Ticker | sre | 15.0 Industry P/E |  |
|  |  | 65.0\% Target Dividend Payout Ratio |  |
|  |  | 9.0\% | Target ROE |


|  | Growth |  |  |  |  |  |  |  |  | Reinvestment | Payout |  | Terminal | Cash |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year | Rate | Rate | Ratio | Earnings | FCFE | Value | Flow |  |  |  |  |  |  |
| Historic | 0 |  | $48.31 \%$ | $51.69 \%$ | 4.60 |  | $(74.73)$ |  |  |  |  |  |  |  |
|  | 1 | $4.35 \%$ | $69.44 \%$ | $30.56 \%$ | 4.80 | 1.47 | 1.47 |  |  |  |  |  |  |  |
| Stage 1 | 2 | $6.25 \%$ | $65.36 \%$ | $34.64 \%$ | 5.10 | 1.77 | 1.77 |  |  |  |  |  |  |  |
|  | 3 | $5.88 \%$ | $61.73 \%$ | $38.27 \%$ | 5.40 | 2.07 | 2.07 |  |  |  |  |  |  |  |
|  | 4 | $5.56 \%$ | $58.48 \%$ | $41.52 \%$ | 5.70 | 2.37 | 2.37 |  |  |  |  |  |  |  |
|  | 5 | $5.26 \%$ | $53.78 \%$ | $46.22 \%$ | 6.00 | 2.77 | 2.77 |  |  |  |  |  |  |  |
|  | 6 | $4.84 \%$ | $49.09 \%$ | $50.91 \%$ | 6.29 | 3.20 |  | 3.20 |  |  |  |  |  |  |
|  | 7 | $4.42 \%$ | $44.39 \%$ | $55.61 \%$ | 6.57 | 3.65 |  | 3.65 |  |  |  |  |  |  |
|  | 8 | $4.00 \%$ | $39.70 \%$ | $60.30 \%$ | 6.83 | 4.12 |  | 4.12 |  |  |  |  |  |  |
|  | 9 | $3.57 \%$ | $35.00 \%$ | $65.00 \%$ | 7.07 | 4.60 |  | 4.60 |  |  |  |  |  |  |
|  | 10 | $3.15 \%$ | $35.00 \%$ | $65.00 \%$ | 7.30 | 4.74 | 112.91 | 117.66 |  |  |  |  |  |  |
| Stage 3 | $11+$ | $3.15 \%$ | $35.00 \%$ | $65.00 \%$ | 7.53 | 4.89 |  |  |  |  |  |  |  |  |



Three Stage Free Cash Flow to Equity Discount Model

| Company | Xcel Energy Inc | 3.93\% GDP |
| :--- | :--- | :--- | :--- |
| Ticker | xel | 15.0 Industry P/E |
|  |  | 65.0\% Target Dividend Payout Ratio |
|  |  | $9.0 \%$ Target ROE |


|  |  | Growth Rate | Reinvestment | Payout |  | Terminal |  | Cash |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year |  | Rate | Ratio | Earnings | FCFE | Value | Flow |
| Historic | 0 |  | 66.33\% | 33.67\% | 3.35 |  |  | (61.91) |
| Stage 1 | 1 | 5.97\% | 54.77\% | 45.23\% | 3.55 | 1.61 |  | 1.61 |
|  | 2 | 4.93\% | 52.20\% | 47.80\% | 3.73 | 1.78 |  | 1.78 |
|  | 3 | 4.70\% | 49.86\% | 50.14\% | 3.90 | 1.96 |  | 1.96 |
|  | 4 | 4.49\% | 47.72\% | 52.28\% | 4.08 | 2.13 |  | 2.13 |
|  | 5 | 4.29\% | 45.17\% | 54.83\% | 4.25 | 2.33 |  | 2.33 |
| Stage 2 | 6 | 4.07\% | 42.63\% | 57.37\% | 4.42 | 2.54 |  | 2.54 |
|  | 7 | 3.84\% | 40.09\% | 59.91\% | 4.59 | 2.75 |  | 2.75 |
|  | 8 | 3.61\% | 37.54\% | 62.46\% | 4.76 | 2.97 |  | 2.97 |
|  | 9 | 3.38\% | 35.00\% | 65.00\% | 4.92 | 3.20 |  | 3.20 |
|  | 10 | 3.15\% | 35.00\% | 65.00\% | 5.07 | 3.30 | 78.51 | 81.80 |
| Stage 3 | 11+ | 3.15\% | 35.00\% | 65.00\% | 5.23 | 3.40 |  |  |
| ( $\quad \underline{K_{e}=~ 5.87 \%}$ |  |  |  |  |  |  |  |  |



