

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | ADAMS | | ASOTIN | |
|-------------------------------------|--------------|------------|-------------------------|------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>362</u> | <u>\$17,082,872</u> | <u>355</u> | <u>\$22,666,093</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 22 | 2,466,415 | 24 | 2,074,188 |
| LUMBER/BLDING MATERIALS 521-522.. | | 13 | 489,261 | 11 | 1,238,868 |
| PAINT, GLASS, WALLPAPER 523..... | | - | - | D | D |
| HARDWARE STORES 525..... | | 4 | 525,258 | 7 | 419,388 |
| NURSERIES/GARDEN SUPPLIES 526... | | 5 | 1,451,896 | 3 | 251,102 |
| MOBILE HOME DEALERS 527..... | | - | - | D | D |
| OTHER..... | | - | - | 3 | 164,830 |
| GENERAL MERCHANDISE..... | 53 | 7 | 4,752,545 | 4 | 7,355,662 |
| DEPARTMENT STORES 531..... | | D | D | D | D |
| VARIETY STORES 533..... | | D | D | D | D |
| OTHER GENERAL MERCHANDISE..... | | 7 | 4,752,545 | 4 | 7,355,662 |
| FOOD..... | 54 | 13 | 860,467 | 10 | 2,778,797 |
| GROCERY STORES 541..... | | 9 | 858,734 | 4 | 2,428,326 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | - | - | D | D |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | - | - |
| DAIRY PRODUCTS 545..... | | D | D | - | - |
| BAKERIES 546..... | | - | - | D | D |
| OTHER FOOD STORES..... | | 4 | 1,733 | 6 | 350,471 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 31 | 4,134,938 | 26 | 3,714,030 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 7 | 1,063,089 | 9 | 1,401,719 |
| ACCESSORY DEALERS 553..... | | 7 | 1,392,014 | 4 | 796,360 |
| SERVICE STATIONS 554..... | | 14 | 1,676,390 | 4 | 364,997 |
| MARINE/AIRCRAFT, ETC..... | | 3 | 3,445 | 9 | 1,150,954 |
| APPAREL/ACCESSORIES..... | 56 | 13 | 21,044 | 10 | 79,955 |
| CLOTHING 561-565..... | | 9 | 10,204 | 6 | 79,225 |
| SHOES 566..... | | D | D | 4 | 730 |
| OTHER ACCESSORIES..... | | 4 | 10,840 | D | D |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 40 | 496,996 | 52 | 469,528 |
| FURNITURE 571..... | | 11 | 158,983 | 15 | 215,503 |
| APPLIANCES 572..... | | 4 | 58,432 | 4 | 43,750 |
| ELECTRONICS/MUSIC STORES 573.... | | 25 | 279,581 | 33 | 210,275 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 40 | 2,864,597 | 38 | 3,967,577 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 196 | 1,485,870 | 191 | 2,226,356 |
| DRUG STORES 591..... | | 4 | 279,120 | 4 | 534,890 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 30 | 189,786 | 37 | 714,120 |
| NONSTORE RETAILERS 596..... | | 77 | 340,969 | 71 | 241,268 |
| FUEL DEALER 598..... | | 3 | 2,221 | D | D |
| OTHER RETAIL STORES..... | | 82 | 673,774 | 79 | 736,078 |
| <u>SERVICES</u> | <u>70-89</u> | <u>306</u> | <u>3,687,951</u> | <u>273</u> | <u>4,533,764</u> |
| HOTELS/MOTELS, ETC 70..... | | 10 | 563,802 | 9 | 1,214,235 |
| PERSONAL SERVICES 72..... | | 25 | 399,940 | 19 | 256,279 |
| BUSINESS SERVICES 73..... | | 151 | 1,076,513 | 141 | 949,245 |
| COMPUTER SERVICES 737..... | | 31 | 84,900 | 28 | 124,341 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 45 | 784,948 | 36 | 791,674 |
| OTHER SERVICES..... | | 75 | 862,748 | 68 | 1,322,331 |
| CONTRACTING..... | 15-17 | 239 | 5,291,855 | 176 | 5,413,442 |
| MANUFACTURING..... | 19-39 | 53 | 574,563 | 48 | 439,236 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 116 | 3,823,359 | 98 | 1,698,245 |
| WHOLESALE..... | 50-51 | 362 | 9,343,101 | 321 | 1,850,701 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 43 | 435,430 | 32 | 670,712 |
| OTHER BUSINESS 0-14 & 90'S..... | | 28 | 463,436 | 23 | 275,118 |
| TOTAL ALL INDUSTRIES..... | | 1,509 | \$40,702,567 | 1,326 | \$37,547,311 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | BENTON | | CHELAN | |
|-------------------------------------|--------------|--------------|-------------------------|--------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>1,518</u> | <u>\$295,993,449</u> | <u>1,141</u> | <u>\$136,804,230</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 82 | 34,634,982 | 67 | 20,519,850 |
| LUMBER/BLDING MATERIALS 521-522.. | | 41 | 17,955,173 | 38 | 8,912,205 |
| PAINT, GLASS, WALLPAPER 523..... | | 6 | 2,566,263 | 5 | 314,398 |
| HARDWARE STORES 525..... | | 16 | 8,991,428 | 12 | 9,236,328 |
| NURSERIES/GARDEN SUPPLIES 526... | | 10 | 1,842,230 | 7 | 346,389 |
| MOBILE HOME DEALERS 527..... | | 9 | 3,279,888 | 5 | 1,710,530 |
| OTHER..... | | - | - | - | - |
| GENERAL MERCHANDISE..... | 53 | 20 | 74,185,287 | 15 | 23,857,769 |
| DEPARTMENT STORES 531..... | | 8 | 23,322,039 | 5 | 8,905,028 |
| VARIETY STORES 533..... | | D | D | 3 | 151,452 |
| OTHER GENERAL MERCHANDISE..... | | 12 | 50,863,248 | 7 | 14,801,289 |
| FOOD..... | 54 | 83 | 20,228,211 | 68 | 12,255,643 |
| GROCERY STORES 541..... | | 52 | 19,471,046 | 36 | 11,728,496 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 3 | 36,556 | 6 | 103,061 |
| CANDY/NUT/CONFECTIONERY 544..... | | 3 | 65,450 | 3 | 85,249 |
| DAIRY PRODUCTS 545..... | | D | D | D | D |
| BAKERIES 546..... | | 6 | 103,782 | 13 | 186,604 |
| OTHER FOOD STORES..... | | 19 | 551,377 | 10 | 152,233 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 117 | 56,376,870 | 74 | 34,673,461 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 59 | 38,209,479 | 23 | 24,776,534 |
| ACCESSORY DEALERS 553..... | | 31 | 6,841,848 | 21 | 2,367,820 |
| SERVICE STATIONS 554..... | | 12 | 4,051,356 | 19 | 1,875,908 |
| MARINE/AIRCRAFT, ETC..... | | 15 | 7,274,187 | 11 | 5,653,199 |
| APPAREL/ACCESSORIES..... | 56 | 72 | 12,757,536 | 45 | 2,981,973 |
| CLOTHING 561-565..... | | 44 | 10,105,788 | 27 | 2,373,053 |
| SHOES 566..... | | 12 | 2,145,419 | 7 | 447,008 |
| OTHER ACCESSORIES..... | | 16 | 506,329 | 11 | 161,912 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 233 | 18,272,699 | 143 | 6,684,278 |
| FURNITURE 571..... | | 75 | 10,021,839 | 46 | 3,012,167 |
| APPLIANCES 572..... | | 17 | 3,485,892 | 11 | 240,752 |
| ELECTRONICS/MUSIC STORES 573.... | | 141 | 4,764,968 | 86 | 3,431,359 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 212 | 39,968,190 | 191 | 17,890,166 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 699 | 39,569,674 | 538 | 17,941,090 |
| DRUG STORES 591..... | | 13 | 2,130,008 | 13 | 619,809 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 148 | 15,052,997 | 114 | 6,945,964 |
| NONSTORE RETAILERS 596..... | | 161 | 3,772,033 | 131 | 1,381,641 |
| FUEL DEALER 598..... | | 3 | 461,032 | D | D |
| OTHER RETAIL STORES..... | | 374 | 18,153,604 | 280 | 8,993,676 |
| <u>SERVICES</u> | <u>70-89</u> | <u>1,215</u> | <u>51,952,272</u> | <u>947</u> | <u>34,286,765</u> |
| HOTELS/MOTELS, ETC 70..... | | 31 | 9,184,335 | 84 | 13,399,267 |
| PERSONAL SERVICES 72..... | | 128 | 4,004,553 | 83 | 1,762,277 |
| BUSINESS SERVICES 73..... | | 516 | 15,525,484 | 369 | 5,807,181 |
| COMPUTER SERVICES 737..... | | 113 | 2,739,819 | 93 | 906,814 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 172 | 11,203,036 | 121 | 6,154,033 |
| OTHER SERVICES..... | | 368 | 12,034,864 | 290 | 7,164,007 |
| CONTRACTING..... | 15-17 | 1,085 | 79,733,981 | 674 | 37,991,675 |
| MANUFACTURING..... | 19-39 | 213 | 22,948,862 | 159 | 4,017,425 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 200 | 30,617,781 | 175 | 10,721,016 |
| WHOLESALE..... | 50-51 | 1,037 | 41,977,563 | 793 | 26,095,667 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 115 | 6,972,810 | 94 | 5,291,315 |
| OTHER BUSINESS 0-14 & 90'S..... | | 133 | 5,185,041 | 113 | 2,809,126 |
| TOTAL ALL INDUSTRIES..... | | 5,516 | \$535,381,759 | 4,096 | \$258,017,219 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | UNITS | CLALLAM | | CLARK | |
|-------------------------------------|--------------|------------|-------------------------|--------------|-------------------------|-------|
| | | | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES | UNITS |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>939</u> | <u>\$106,211,580</u> | <u>2,427</u> | <u>\$468,018,571</u> | |
| BUILDING MATERIALS/HARDWARE..... | 52 | 64 | 14,933,782 | 174 | 55,407,315 | |
| LUMBER/BLDG MATERIALS 521-522.. | | 25 | 6,297,209 | 80 | 35,137,442 | |
| PAINT, GLASS, WALLPAPER 523..... | | 6 | 359,057 | 20 | 2,632,350 | |
| HARDWARE STORES 525..... | | 12 | 2,447,294 | 33 | 11,709,917 | |
| NURSERIES/GARDEN SUPPLIES 526... | | 17 | 1,295,682 | 35 | 4,162,386 | |
| MOBILE HOME DEALERS 527..... | | 4 | 4,534,540 | 6 | 1,765,220 | |
| OTHER..... | | - | - | - | - | |
| GENERAL MERCHANDISE..... | 53 | 14 | 22,624,791 | 21 | 90,675,566 | |
| DEPARTMENT STORES 531..... | | 4 | 3,754,152 | 8 | 31,997,463 | |
| VARIETY STORES 533..... | | D | D | 5 | 986,482 | |
| OTHER GENERAL MERCHANDISE..... | | 10 | 18,870,639 | 8 | 57,691,621 | |
| FOOD..... | 54 | 41 | 9,858,609 | 154 | 44,576,122 | |
| GROCERY STORES 541..... | | 23 | 9,730,515 | 109 | 42,928,071 | |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 3 | 20,866 | 7 | 139,969 | |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | - | - | |
| DAIRY PRODUCTS 545..... | | D | D | 5 | 177,155 | |
| BAKERIES 546..... | | 3 | 16,304 | 7 | 241,608 | |
| OTHER FOOD STORES..... | | 12 | 90,924 | 26 | 1,089,319 | |
| AUTO DEALERS/GAS STATIONS..... | 55 | 73 | 25,068,642 | 180 | 105,627,660 | |
| AUTO DEALERS (NEW/USED) 551-552.. | | 19 | 18,437,621 | 42 | 80,876,901 | |
| ACCESSORY DEALERS 553..... | | 23 | 3,080,145 | 63 | 11,142,287 | |
| SERVICE STATIONS 554..... | | 20 | 3,203,081 | 57 | 9,465,821 | |
| MARINE/AIRCRAFT, ETC..... | | 11 | 347,795 | 18 | 4,142,651 | |
| APPAREL/ACCESSORIES..... | 56 | 26 | 1,443,661 | 75 | 18,259,195 | |
| CLOTHING 561-565..... | | 15 | 968,408 | 45 | 13,793,074 | |
| SHOES 566..... | | 8 | 462,673 | 10 | 1,497,073 | |
| OTHER ACCESSORIES..... | | 3 | 12,580 | 20 | 2,969,048 | |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 129 | 6,715,317 | 348 | 20,979,956 | |
| FURNITURE 571..... | | 35 | 3,702,263 | 121 | 12,438,740 | |
| APPLIANCES 572..... | | 11 | 632,553 | 24 | 1,236,685 | |
| ELECTRONICS/MUSIC STORES 573.... | | 83 | 2,380,501 | 203 | 7,304,531 | |
| OTHER..... | | - | - | - | - | |
| EATING/DRINKING PLACES..... | 58 | 153 | 13,623,296 | 496 | 80,039,207 | |
| MISCELLANEOUS RETAIL STORES..... | 59 | 439 | 11,943,482 | 979 | 52,453,550 | |
| DRUG STORES 591..... | | 10 | 2,161,675 | 16 | 10,570,755 | |
| MISCELLANEOUS SHOPPING GOODS 594 | | 88 | 2,868,531 | 167 | 11,942,169 | |
| NONSTORE RETAILERS 596..... | | 119 | 906,164 | 225 | 7,737,895 | |
| FUEL DEALER 598..... | | 3 | 897,787 | 12 | 951,009 | |
| OTHER RETAIL STORES..... | | 219 | 5,109,325 | 559 | 21,251,722 | |
| <u>SERVICES</u> | <u>70-89</u> | <u>830</u> | <u>23,266,900</u> | <u>2,093</u> | <u>90,759,959</u> | |
| HOTELS/MOTELS, ETC 70..... | | 78 | 6,258,972 | 31 | 5,926,446 | |
| PERSONAL SERVICES 72..... | | 73 | 1,078,352 | 238 | 7,092,938 | |
| BUSINESS SERVICES 73..... | | 287 | 3,189,987 | 811 | 26,990,018 | |
| COMPUTER SERVICES 737..... | | 59 | 501,540 | 191 | 4,752,717 | |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 115 | 5,559,427 | 370 | 26,057,038 | |
| OTHER SERVICES..... | | 277 | 7,180,162 | 643 | 24,693,519 | |
| CONTRACTING..... | 15-17 | 601 | 28,950,957 | 2,126 | 177,838,126 | |
| MANUFACTURING..... | 19-39 | 147 | 5,587,134 | 374 | 21,651,177 | |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 169 | 7,858,586 | 291 | 49,731,575 | |
| WHOLESALE..... | 50-51 | 629 | 13,271,961 | 1,521 | 71,021,953 | |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 70 | 2,510,237 | 183 | 23,902,298 | |
| OTHER BUSINESS 0-14 & 90'S..... | | 93 | 2,266,152 | 297 | 12,824,714 | |
| TOTAL ALL INDUSTRIES..... | | 3,478 | \$189,923,507 | 9,312 | \$915,748,373 | |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | COLUMBIA | | COWLITZ | |
|-------------------------------------|--------------|------------|-------------------------|--------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>152</u> | <u>\$2,114,561</u> | <u>1,169</u> | <u>\$162,819,740</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 5 | 300,569 | 96 | 17,567,254 |
| LUMBER/BLDING MATERIALS 521-522.. | | 5 | 300,569 | 48 | 12,538,854 |
| PAINT, GLASS, WALLPAPER 523..... | | - | - | 9 | 440,426 |
| HARDWARE STORES 525..... | | D | D | 21 | 2,250,374 |
| NURSERIES/GARDEN SUPPLIES 526... | | D | D | 13 | 1,608,974 |
| MOBILE HOME DEALERS 527..... | | - | - | 5 | 728,626 |
| OTHER..... | | D | D | - | - |
| GENERAL MERCHANDISE..... | 53 | 4 | 63,183 | 14 | 27,548,108 |
| DEPARTMENT STORES 531..... | | D | D | 4 | 10,452,190 |
| VARIETY STORES 533..... | | - | - | 4 | 536,800 |
| OTHER GENERAL MERCHANDISE..... | | 4 | 63,183 | 6 | 16,559,118 |
| <u>FOOD</u> | <u>54</u> | <u>6</u> | <u>723,558</u> | <u>68</u> | <u>12,917,593</u> |
| GROCERY STORES 541..... | | 6 | 723,558 | 45 | 12,314,485 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | - | - | 4 | 90,066 |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | - | - |
| DAIRY PRODUCTS 545..... | | - | - | 3 | 1,493 |
| BAKERIES 546..... | | - | - | 5 | 123,598 |
| OTHER FOOD STORES..... | | D | D | 11 | 387,951 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 5 | 260,228 | 114 | 60,893,722 |
| AUTO DEALERS (NEW/USED) 551-552.. | | D | D | 31 | 41,089,315 |
| ACCESSORY DEALERS 553..... | | D | D | 40 | 4,608,002 |
| SERVICE STATIONS 554..... | | D | D | 31 | 11,779,827 |
| MARINE/AIRCRAFT, ETC..... | | 5 | 260,228 | 12 | 3,416,578 |
| APPAREL/ACCESSORIES..... | 56 | 5 | 2,122 | 30 | 1,138,616 |
| CLOTHING 561-565..... | | 5 | 2,122 | 16 | 582,520 |
| SHOES 566..... | | - | - | 6 | 465,721 |
| OTHER ACCESSORIES..... | | - | - | 8 | 90,375 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 20 | 45,961 | 163 | 4,880,072 |
| FURNITURE 571..... | | 6 | 26,327 | 51 | 2,475,001 |
| APPLIANCES 572..... | | D | D | 9 | 135,652 |
| ELECTRONICS/MUSIC STORES 573.... | | 14 | 19,634 | 103 | 2,269,419 |
| OTHER..... | | D | D | - | - |
| EATING/DRINKING PLACES..... | 58 | 12 | 513,612 | 171 | 22,803,050 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 95 | 205,328 | 513 | 15,071,325 |
| DRUG STORES 591..... | | D | D | 15 | 1,998,549 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 11 | 16,935 | 96 | 4,770,202 |
| NONSTORE RETAILERS 596..... | | 43 | 53,600 | 132 | 1,953,904 |
| FUEL DEALER 598..... | | D | D | 6 | 865,745 |
| OTHER RETAIL STORES..... | | 41 | 134,793 | 264 | 5,482,925 |
| <u>SERVICES</u> | <u>70-89</u> | <u>98</u> | <u>813,537</u> | <u>947</u> | <u>25,738,472</u> |
| HOTELS/MOTELS, ETC 70..... | | 5 | 177,271 | 33 | 2,876,757 |
| PERSONAL SERVICES 72..... | | 9 | 36,248 | 79 | 2,213,856 |
| BUSINESS SERVICES 73..... | | 53 | 91,429 | 401 | 6,092,598 |
| COMPUTER SERVICES 737..... | | 12 | 5,568 | 81 | 1,171,202 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 8 | 80,839 | 164 | 6,677,984 |
| OTHER SERVICES..... | | 23 | 427,750 | 270 | 7,877,277 |
| CONTRACTING..... | 15-17 | 78 | 1,979,068 | 741 | 43,813,967 |
| MANUFACTURING..... | 19-39 | 20 | 311,557 | 184 | 5,793,396 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 74 | 437,230 | 208 | 11,779,224 |
| WHOLESALE..... | 50-51 | 156 | 1,189,514 | 917 | 25,445,572 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 15 | 54,503 | 95 | 3,662,402 |
| OTHER BUSINESS 0-14 & 90'S..... | | 14 | 135,010 | 93 | 1,651,671 |
| TOTAL ALL INDUSTRIES..... | | 607 | \$7,034,980 | 4,354 | \$280,704,444 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | DOUGLAS | | FERRY | |
|-------------------------------------|--------------|------------|-------------------------|------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| RETAIL TRADE | 52-59 | 428 | \$47,184,913 | 179 | \$2,923,866 |
| BUILDING MATERIALS/HARDWARE..... | 52 | 24 | 445,658 | 9 | 306,137 |
| LUMBER/BLDING MATERIALS 521-522.. | | 11 | 191,904 | 5 | 42,675 |
| PAINT, GLASS, WALLPAPER 523..... | | 3 | 44,462 | - | - |
| HARDWARE STORES 525..... | | 7 | 131,636 | 4 | 263,462 |
| NURSERIES/GARDEN SUPPLIES 526... | | D | D | - | - |
| MOBILE HOME DEALERS 527..... | | D | D | D | D |
| OTHER..... | | 3 | 77,656 | D | D |
| GENERAL MERCHANDISE..... | 53 | 8 | 19,146,686 | 3 | 29,630 |
| DEPARTMENT STORES 531..... | | 3 | 5,562,967 | D | D |
| VARIETY STORES 533..... | | D | D | - | - |
| OTHER GENERAL MERCHANDISE..... | | 5 | 13,583,719 | 3 | 29,630 |
| FOOD..... | 54 | 28 | 4,765,582 | 13 | 819,619 |
| GROCERY STORES 541..... | | 17 | 4,382,393 | 10 | 819,394 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | D | D | - | - |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | - | - |
| DAIRY PRODUCTS 545..... | | 3 | 162,425 | - | - |
| BAKERIES 546..... | | - | - | - | - |
| OTHER FOOD STORES..... | | 8 | 220,764 | 3 | 225 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 23 | 9,529,514 | 16 | 270,506 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 6 | 5,819,946 | 3 | 72,128 |
| ACCESSORY DEALERS 553..... | | 11 | 1,611,973 | 7 | 133,833 |
| SERVICE STATIONS 554..... | | D | D | 3 | 60,585 |
| MARINE/AIRCRAFT, ETC..... | | 6 | 2,097,595 | 3 | 3,960 |
| APPAREL/ACCESSORIES..... | 56 | 18 | 1,267,114 | 5 | 31,239 |
| CLOTHING 561-565..... | | 13 | 973,120 | 5 | 31,239 |
| SHOES 566..... | | D | D | - | - |
| OTHER ACCESSORIES..... | | 5 | 293,994 | D | D |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 48 | 2,270,358 | 17 | 47,976 |
| FURNITURE 571..... | | 15 | 1,163,552 | 3 | 5,924 |
| APPLIANCES 572..... | | 3 | 5,925 | 3 | 23,240 |
| ELECTRONICS/MUSIC STORES 573.... | | 30 | 1,100,881 | 11 | 18,812 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 47 | 4,940,236 | 16 | 874,530 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 232 | 4,819,765 | 100 | 544,229 |
| DRUG STORES 591..... | | 8 | 127,373 | D | D |
| MISCELLANEOUS SHOPPING GOODS 594 | | 43 | 1,337,106 | 21 | 51,979 |
| NONSTORE RETAILERS 596..... | | 90 | 571,147 | 46 | 181,056 |
| FUEL DEALER 598..... | | - | - | D | D |
| OTHER RETAIL STORES..... | | 91 | 2,784,139 | 33 | 311,194 |
| SERVICES | 70-89 | 334 | 7,069,063 | 111 | 887,584 |
| HOTELS/MOTELS, ETC 70..... | | 4 | 366,012 | 8 | 388,384 |
| PERSONAL SERVICES 72..... | | 21 | 379,989 | 3 | 21,415 |
| BUSINESS SERVICES 73..... | | 178 | 1,861,375 | 58 | 139,691 |
| COMPUTER SERVICES 737..... | | 41 | 186,328 | 17 | 57,185 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 48 | 974,953 | 15 | 211,382 |
| OTHER SERVICES..... | | 83 | 3,486,734 | 27 | 126,712 |
| CONTRACTING..... | 15-17 | 321 | 13,451,048 | 69 | 1,165,244 |
| MANUFACTURING..... | 19-39 | 54 | 899,807 | 22 | 157,363 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 105 | 2,757,755 | 62 | 710,498 |
| WHOLESALE..... | 50-51 | 304 | 7,339,287 | 127 | 785,842 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 48 | 438,142 | 18 | 46,213 |
| OTHER BUSINESS 0-14 & 90'S..... | | 55 | 1,105,181 | 12 | 297,318 |
| TOTAL ALL INDUSTRIES..... | | 1,649 | \$80,245,196 | 600 | \$6,973,928 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | FRANKLIN | | GARFIELD | |
|-------------------------------------|--------------|------------|-------------------------|------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>707</u> | <u>\$85,946,484</u> | <u>109</u> | <u>\$1,731,003</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 43 | 7,845,078 | 7 | 447,075 |
| LUMBER/BLDING MATERIALS 521-522.. | | 22 | 3,656,602 | 3 | 23,005 |
| PAINT, GLASS, WALLPAPER 523..... | | 3 | 313,227 | - | - |
| HARDWARE STORES 525..... | | 6 | 130,938 | 4 | 424,070 |
| NURSERIES/GARDEN SUPPLIES 526... | | 9 | 3,154,621 | D | D |
| MOBILE HOME DEALERS 527..... | | 3 | 589,690 | - | - |
| OTHER..... | | - | - | D | D |
| GENERAL MERCHANDISE..... | 53 | 12 | 3,822,050 | D | D |
| DEPARTMENT STORES 531..... | | 6 | 2,252,251 | D | D |
| VARIETY STORES 533..... | | D | D | - | - |
| OTHER GENERAL MERCHANDISE..... | | 6 | 1,569,799 | D | D |
| FOOD..... | 54 | 38 | 5,813,187 | 3 | 220,145 |
| GROCERY STORES 541..... | | 28 | 5,730,977 | 3 | 220,145 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | D | D | - | - |
| CANDY/NUT/CONFECTIONERY 544..... | | D | D | - | - |
| DAIRY PRODUCTS 545..... | | D | D | - | - |
| BAKERIES 546..... | | D | D | - | - |
| OTHER FOOD STORES..... | | 10 | 82,210 | D | D |
| AUTO DEALERS/GAS STATIONS..... | 55 | 67 | 47,748,657 | 6 | 519,808 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 25 | 33,688,728 | D | D |
| ACCESSORY DEALERS 553..... | | 18 | 2,876,686 | D | D |
| SERVICE STATIONS 554..... | | 16 | 4,569,489 | - | - |
| MARINE/AIRCRAFT, ETC..... | | 8 | 6,613,754 | 6 | 519,808 |
| APPAREL/ACCESSORIES..... | 56 | 31 | 1,238,039 | 4 | 1,336 |
| CLOTHING 561-565..... | | 18 | 744,611 | 4 | 1,336 |
| SHOES 566..... | | 7 | 426,079 | - | - |
| OTHER ACCESSORIES..... | | 6 | 67,349 | - | - |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 101 | 2,696,690 | 19 | 89,977 |
| FURNITURE 571..... | | 30 | 1,323,434 | 3 | 52,674 |
| APPLIANCES 572..... | | 7 | 684,472 | - | - |
| ELECTRONICS/MUSIC STORES 573.... | | 64 | 688,784 | 16 | 37,303 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 79 | 8,268,280 | 4 | 139,288 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 336 | 8,514,503 | 66 | 313,374 |
| DRUG STORES 591..... | | 8 | 829,789 | D | D |
| MISCELLANEOUS SHOPPING GOODS 594 | | 53 | 1,529,482 | 10 | 3,407 |
| NONSTORE RETAILERS 596..... | | 117 | 1,854,562 | 28 | 27,920 |
| FUEL DEALER 598..... | | D | D | D | D |
| OTHER RETAIL STORES..... | | 158 | 4,300,670 | 28 | 282,047 |
| <u>SERVICES</u> | <u>70-89</u> | <u>600</u> | <u>23,493,057</u> | <u>83</u> | <u>429,586</u> |
| HOTELS/MOTELS, ETC 70..... | | 12 | 2,806,548 | 3 | 16,745 |
| PERSONAL SERVICES 72..... | | 31 | 830,040 | 8 | 28,637 |
| BUSINESS SERVICES 73..... | | 307 | 5,806,057 | 42 | 190,427 |
| COMPUTER SERVICES 737..... | | 68 | 528,184 | 5 | 3,390 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 104 | 10,160,931 | 10 | 78,858 |
| OTHER SERVICES..... | | 146 | 3,889,481 | 20 | 114,919 |
| CONTRACTING..... | 15-17 | 650 | 30,594,781 | 56 | 1,999,742 |
| MANUFACTURING..... | 19-39 | 130 | 9,277,000 | 14 | 53,086 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 161 | 6,654,194 | 49 | 269,491 |
| WHOLESALE..... | 50-51 | 646 | 38,300,896 | 97 | 805,885 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 69 | 1,343,050 | 11 | 27,173 |
| OTHER BUSINESS 0-14 & 90'S..... | | 80 | 2,258,147 | 11 | 83,084 |
| TOTAL ALL INDUSTRIES..... | | 3,043 | \$197,867,609 | 430 | \$5,399,050 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | UNITS | GRANT | GRAYS HARBOR | |
|--|--------------|--------------|-------------------------|-------------------------|----------------------|
| | | | TAXABLE RETAIL SALES | TAXABLE RETAIL SALES | |
| RETAIL TRADE | 52-59 | 939 | \$95,710,333 | 993 | \$94,355,336 |
| BUILDING MATERIALS/HARDWARE..... | 52 | 52 | 8,833,061 | 52 | 7,354,328 |
| LUMBER/BLDING MATERIALS 521-522.. | | 21 | 4,701,852 | 22 | 3,592,802 |
| PAINT, GLASS, WALLPAPER 523..... | | D | D | 7 | 516,509 |
| HARDWARE STORES 525..... | | 16 | 2,667,268 | 12 | 2,614,019 |
| NURSERIES/GARDEN SUPPLIES 526... | | 11 | 139,213 | 11 | 630,998 |
| MOBILE HOME DEALERS 527..... | | 4 | 1,324,728 | D | D |
| OTHER..... | | D | D | D | D |
| GENERAL MERCHANDISE..... | 53 | 16 | 21,246,016 | 11 | 17,472,932 |
| DEPARTMENT STORES 531..... | | 6 | 2,788,565 | 4 | 3,945,476 |
| VARIETY STORES 533..... | | 3 | 346,287 | 4 | 540,149 |
| OTHER GENERAL MERCHANDISE..... | | 7 | 18,111,164 | 3 | 12,987,307 |
| FOOD..... | 54 | 58 | 9,097,427 | 75 | 11,297,565 |
| GROCERY STORES 541..... | | 41 | 8,874,562 | 60 | 10,917,042 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 4 | 52,402 | 4 | 170,239 |
| CANDY/NUT/CONFECTIONERY 544..... | | D | D | - | - |
| DAIRY PRODUCTS 545..... | | D | D | D | D |
| BAKERIES 546..... | | D | D | - | - |
| OTHER FOOD STORES..... | | 13 | 170,463 | 11 | 210,284 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 96 | 25,981,841 | 78 | 25,711,228 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 40 | 14,157,807 | 23 | 19,438,893 |
| ACCESSORY DEALERS 553..... | | 20 | 4,013,509 | 22 | 3,728,174 |
| SERVICE STATIONS 554..... | | 23 | 5,667,268 | 25 | 2,322,733 |
| MARINE/AIRCRAFT, ETC..... | | 13 | 2,143,257 | 8 | 221,428 |
| APPAREL/ACCESSORIES..... | 56 | 34 | 1,158,990 | 32 | 2,077,703 |
| CLOTHING 561-565..... | | 22 | 944,766 | 22 | 1,658,315 |
| SHOES 566..... | | 5 | 135,106 | 6 | 395,655 |
| OTHER ACCESSORIES..... | | 7 | 79,118 | 4 | 23,733 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 120 | 4,353,595 | 121 | 4,599,366 |
| FURNITURE 571..... | | 33 | 1,925,958 | 38 | 2,108,079 |
| APPLIANCES 572..... | | 8 | 121,763 | 9 | 437,518 |
| ELECTRONICS/MUSIC STORES 573.... | | 79 | 2,305,874 | 74 | 2,053,769 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 154 | 13,412,830 | 182 | 14,895,067 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 409 | 11,626,573 | 442 | 10,947,147 |
| DRUG STORES 591..... | | 8 | 950,247 | 17 | 1,316,671 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 64 | 2,366,098 | 94 | 2,972,571 |
| NONSTORE RETAILERS 596..... | | 129 | 1,444,731 | 119 | 2,164,802 |
| FUEL DEALER 598..... | | 3 | 361,192 | 6 | 831,846 |
| OTHER RETAIL STORES..... | | 205 | 6,504,305 | 206 | 3,661,257 |
| SERVICES | 70-89 | 825 | 21,561,543 | 797 | 19,192,334 |
| HOTELS/MOTELS, ETC 70..... | | 52 | 4,336,440 | 88 | 6,049,162 |
| PERSONAL SERVICES 72..... | | 64 | 1,318,418 | 63 | 1,014,516 |
| BUSINESS SERVICES 73..... | | 336 | 5,284,887 | 301 | 3,255,962 |
| COMPUTER SERVICES 737..... | | 77 | 990,393 | 66 | 795,134 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 119 | 4,193,303 | 110 | 3,567,479 |
| OTHER SERVICES..... | | 254 | 6,428,495 | 235 | 5,305,215 |
| CONTRACTING..... | 15-17 | 587 | 28,905,548 | 520 | 25,076,391 |
| MANUFACTURING..... | 19-39 | 140 | 3,985,836 | 140 | 3,066,676 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 180 | 13,346,491 | 189 | 5,458,472 |
| WHOLESALE..... | 50-51 | 764 | 24,827,694 | 660 | 15,743,748 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 90 | 2,684,274 | 85 | 2,137,445 |
| OTHER BUSINESS 0-14 & 90'S..... | | 87 | 2,228,497 | 83 | 1,239,066 |
| TOTAL ALL INDUSTRIES..... | | 3,612 | \$193,250,216 | 3,467 | \$166,269,468 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | ISLAND | | JEFFERSON | |
|-------------------------------------|--------------|------------|-------------------------|------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>898</u> | <u>\$78,660,073</u> | <u>635</u> | <u>\$31,032,443</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 66 | 12,653,802 | 45 | 5,133,109 |
| LUMBER/BLDING MATERIALS 521-522.. | | 32 | 8,073,145 | 16 | 3,135,905 |
| PAINT, GLASS, WALLPAPER 523..... | | 10 | 402,294 | 4 | 84,158 |
| HARDWARE STORES 525..... | | 10 | 3,066,763 | 10 | 983,142 |
| NURSERIES/GARDEN SUPPLIES 526... | | 14 | 1,111,600 | 15 | 929,904 |
| MOBILE HOME DEALERS 527..... | | D | D | D | D |
| OTHER..... | | D | D | D | D |
| GENERAL MERCHANDISE..... | 53 | 11 | 13,377,111 | 6 | 195,929 |
| DEPARTMENT STORES 531..... | | 5 | 3,670,659 | 3 | 165,605 |
| VARIETY STORES 533..... | | D | D | D | D |
| OTHER GENERAL MERCHANDISE..... | | 6 | 9,706,452 | 3 | 30,324 |
| FOOD..... | 54 | 40 | 8,909,038 | 30 | 5,944,740 |
| GROCERY STORES 541..... | | 23 | 8,310,589 | 16 | 5,325,732 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | D | D | D | D |
| CANDY/NUT/CONFECTIONERY 544..... | | D | D | - | - |
| DAIRY PRODUCTS 545..... | | D | D | D | D |
| BAKERIES 546..... | | 4 | 83,574 | D | D |
| OTHER FOOD STORES..... | | 13 | 514,875 | 14 | 619,008 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 52 | 16,539,218 | 34 | 4,698,962 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 10 | 10,588,627 | 6 | 2,144,862 |
| ACCESSORY DEALERS 553..... | | 20 | 4,339,775 | 9 | 1,194,941 |
| SERVICE STATIONS 554..... | | 7 | 882,719 | 5 | 333,425 |
| MARINE/AIRCRAFT, ETC..... | | 15 | 728,097 | 14 | 1,025,734 |
| APPAREL/ACCESSORIES..... | 56 | 37 | 857,400 | 30 | 758,620 |
| CLOTHING 561-565..... | | 23 | 621,760 | 21 | 696,140 |
| SHOES 566..... | | 4 | 93,429 | 4 | 36,146 |
| OTHER ACCESSORIES..... | | 10 | 142,211 | 5 | 26,334 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 153 | 4,809,064 | 80 | 1,759,178 |
| FURNITURE 571..... | | 67 | 3,236,478 | 37 | 1,161,411 |
| APPLIANCES 572..... | | 12 | 434,625 | 8 | 122,025 |
| ELECTRONICS/MUSIC STORES 573.... | | 74 | 1,137,961 | 35 | 475,742 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 105 | 11,624,957 | 89 | 6,488,104 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 434 | 9,889,483 | 321 | 6,053,801 |
| DRUG STORES 591..... | | 11 | 1,236,808 | 5 | 318,846 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 77 | 1,898,161 | 62 | 1,289,887 |
| NONSTORE RETAILERS 596..... | | 118 | 1,465,297 | 104 | 1,461,209 |
| FUEL DEALER 598..... | | 9 | 715,129 | 4 | 543,243 |
| OTHER RETAIL STORES..... | | 219 | 4,574,088 | 146 | 2,440,616 |
| <u>SERVICES</u> | <u>70-89</u> | <u>778</u> | <u>15,442,775</u> | <u>510</u> | <u>8,718,624</u> |
| HOTELS/MOTELS, ETC 70..... | | 41 | 2,085,034 | 33 | 2,895,502 |
| PERSONAL SERVICES 72..... | | 59 | 953,862 | 34 | 330,839 |
| BUSINESS SERVICES 73..... | | 333 | 3,678,609 | 225 | 1,418,279 |
| COMPUTER SERVICES 737..... | | 73 | 657,174 | 38 | 89,403 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 88 | 2,779,091 | 65 | 1,686,522 |
| OTHER SERVICES..... | | 257 | 5,946,179 | 153 | 2,387,482 |
| CONTRACTING..... | 15-17 | 1,025 | 35,006,216 | 454 | 16,600,034 |
| MANUFACTURING..... | 19-39 | 117 | 4,171,337 | 125 | 3,443,256 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 173 | 9,272,364 | 135 | 3,938,557 |
| WHOLESALE..... | 50-51 | 499 | 6,339,606 | 380 | 6,171,439 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 94 | 3,872,891 | 52 | 1,214,996 |
| OTHER BUSINESS 0-14 & 90'S..... | | 137 | 3,105,809 | 55 | 823,924 |
| TOTAL ALL INDUSTRIES..... | | 3,721 | \$155,871,071 | 2,346 | \$71,943,273 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | KING | | KITSAP | |
|-------------------------------------|--------------|---------------|-------------------------|--------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| RETAIL TRADE | 52-59 | 12,981 | \$4,254,507,263 | 1,998 | \$421,113,386 |
| BUILDING MATERIALS/HARDWARE..... | 52 | 529 | 356,520,147 | 129 | 58,221,917 |
| LUMBER/BLDING MATERIALS 521-522.. | | 250 | 228,873,514 | 55 | 32,686,676 |
| PAINT, GLASS, WALLPAPER 523..... | | 46 | 11,122,067 | 16 | 2,129,629 |
| HARDWARE STORES 525..... | | 128 | 94,362,736 | 19 | 13,926,758 |
| NURSERIES/GARDEN SUPPLIES 526... | | 100 | 21,844,611 | 32 | 7,820,898 |
| MOBILE HOME DEALERS 527..... | | 5 | 317,219 | 7 | 1,657,956 |
| OTHER..... | | - | - | - | - |
| GENERAL MERCHANDISE..... | 53 | 78 | 517,929,961 | 21 | 83,617,508 |
| DEPARTMENT STORES 531..... | | 15 | 243,821,498 | 9 | 31,101,471 |
| VARIETY STORES 533..... | | 27 | 129,339,355 | D | D |
| OTHER GENERAL MERCHANDISE..... | | 36 | 144,769,108 | 12 | 52,516,037 |
| FOOD..... | 54 | 988 | 293,329,217 | 121 | 32,319,053 |
| GROCERY STORES 541..... | | 692 | 272,836,551 | 78 | 31,305,895 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 41 | 4,024,142 | 3 | 24,460 |
| CANDY/NUT/CONFECTIONERY 544..... | | 16 | 617,639 | 4 | 21,925 |
| DAIRY PRODUCTS 545..... | | 14 | 1,029,463 | D | D |
| BAKERIES 546..... | | 105 | 4,138,538 | 11 | 189,783 |
| OTHER FOOD STORES..... | | 120 | 10,682,884 | 25 | 776,990 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 914 | 971,303,749 | 132 | 106,913,070 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 320 | 790,152,023 | 41 | 87,115,315 |
| ACCESSORY DEALERS 553..... | | 183 | 48,454,208 | 32 | 7,362,124 |
| SERVICE STATIONS 554..... | | 256 | 41,633,876 | 33 | 5,022,330 |
| MARINE/AIRCRAFT, ETC..... | | 155 | 91,063,642 | 26 | 7,413,301 |
| APPAREL/ACCESSORIES..... | 56 | 574 | 284,330,208 | 83 | 11,322,072 |
| CLOTHING 561-565..... | | 369 | 238,898,865 | 55 | 9,207,840 |
| SHOES 566..... | | 62 | 21,249,154 | 12 | 1,860,584 |
| OTHER ACCESSORIES..... | | 143 | 24,182,189 | 16 | 253,648 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 1,469 | 450,221,390 | 280 | 23,775,878 |
| FURNITURE 571..... | | 643 | 179,591,532 | 101 | 8,367,246 |
| APPLIANCES 572..... | | 92 | 25,164,676 | 20 | 6,675,591 |
| ELECTRONICS/MUSIC STORES 573.... | | 734 | 245,465,182 | 159 | 8,733,041 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 3,855 | 684,896,361 | 378 | 53,537,120 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 4,574 | 695,976,230 | 854 | 51,406,768 |
| DRUG STORES 591..... | | 96 | 75,123,276 | 22 | 6,032,913 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 1,053 | 246,863,695 | 167 | 17,202,339 |
| NONSTORE RETAILERS 596..... | | 819 | 77,988,108 | 186 | 4,492,854 |
| FUEL DEALER 598..... | | 38 | 18,277,599 | 7 | 1,354,550 |
| OTHER RETAIL STORES..... | | 2,568 | 277,723,552 | 472 | 22,324,112 |
| SERVICES | 70-89 | 10,659 | 1,239,291,893 | 1,743 | 59,306,103 |
| HOTELS/MOTELS, ETC 70..... | | 290 | 203,933,641 | 33 | 3,138,597 |
| PERSONAL SERVICES 72..... | | 1,582 | 62,573,207 | 203 | 4,580,427 |
| BUSINESS SERVICES 73..... | | 3,559 | 424,626,456 | 716 | 15,017,403 |
| COMPUTER SERVICES 737..... | | 874 | 154,536,514 | 148 | 2,008,221 |
| AUTOMOTIVE REPAIR/SERVICES 75..... | | 1,589 | 279,473,243 | 230 | 18,059,761 |
| OTHER SERVICES..... | | 3,639 | 268,685,346 | 561 | 18,509,915 |
| CONTRACTING..... | 15-17 | 9,721 | 1,347,640,627 | 1,762 | 94,863,875 |
| MANUFACTURING..... | 19-39 | 1,935 | 192,417,933 | 271 | 7,904,365 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 752 | 490,389,682 | 266 | 30,047,132 |
| WHOLESALE..... | 50-51 | 3,945 | 821,126,645 | 991 | 34,945,998 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 631 | 166,968,400 | 130 | 11,234,898 |
| OTHER BUSINESS 0-14 & 90'S..... | | 1,964 | 102,327,413 | 253 | 8,933,963 |
| TOTAL ALL INDUSTRIES..... | | 42,588 | \$8,614,669,856 | 7,414 | \$668,349,720 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | KITKITAS | | KLIKITAT | |
|-------------------------------------|--------------|------------|-------------------------|------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>673</u> | <u>\$54,753,794</u> | <u>380</u> | <u>\$8,099,436</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 40 | 5,075,351 | 28 | 931,114 |
| LUMBER/BLDING MATERIALS 521-522.. | | 19 | 2,615,486 | 17 | 478,931 |
| PAINT, GLASS, WALLPAPER 523..... | | 3 | 703,037 | D | D |
| HARDWARE STORES 525..... | | 10 | 1,296,999 | 5 | 92,068 |
| NURSERIES/GARDEN SUPPLIES 526... | | 8 | 459,829 | D | D |
| MOBILE HOME DEALERS 527..... | | D | D | D | D |
| OTHER..... | | D | D | 6 | 360,115 |
| GENERAL MERCHANDISE..... | 53 | 11 | 8,808,128 | 5 | 302,383 |
| DEPARTMENT STORES 531..... | | 3 | 840,559 | D | D |
| VARIETY STORES 533..... | | D | D | D | D |
| OTHER GENERAL MERCHANDISE..... | | 8 | 7,967,569 | 5 | 302,383 |
| FOOD..... | 54 | 28 | 5,869,711 | 24 | 1,814,068 |
| GROCERY STORES 541..... | | 21 | 5,686,835 | 17 | 1,797,196 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | D | D | - | - |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | - | - |
| DAIRY PRODUCTS 545..... | | - | - | - | - |
| BAKERIES 546..... | | D | D | D | D |
| OTHER FOOD STORES..... | | 7 | 182,876 | 7 | 16,872 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 58 | 14,889,763 | 37 | 1,554,562 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 10 | 9,201,524 | 8 | 148,414 |
| ACCESSORY DEALERS 553..... | | 16 | 1,817,447 | 17 | 970,724 |
| SERVICE STATIONS 554..... | | 24 | 1,983,216 | 8 | 420,319 |
| MARINE/AIRCRAFT, ETC..... | | 8 | 1,887,576 | 4 | 15,105 |
| APPAREL/ACCESSORIES..... | 56 | 21 | 458,349 | 9 | 15,626 |
| CLOTHING 561-565..... | | 12 | 307,278 | 5 | 13,628 |
| SHOES 566..... | | 5 | 17,322 | D | D |
| OTHER ACCESSORIES..... | | 4 | 133,749 | 4 | 1,998 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 80 | 2,075,810 | 47 | 258,348 |
| FURNITURE 571..... | | 23 | 1,316,388 | 10 | 50,001 |
| APPLIANCES 572..... | | 6 | 140,807 | 4 | 14,484 |
| ELECTRONICS/MUSIC STORES 573.... | | 51 | 618,615 | 33 | 193,863 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 115 | 12,498,773 | 41 | 1,906,616 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 320 | 5,077,909 | 189 | 1,316,719 |
| DRUG STORES 591..... | | 11 | 616,542 | 6 | 465,941 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 55 | 1,024,607 | 26 | 115,266 |
| NONSTORE RETAILERS 596..... | | 99 | 608,478 | 79 | 335,897 |
| FUEL DEALER 598..... | | 3 | 246,763 | 3 | 42,611 |
| OTHER RETAIL STORES..... | | 152 | 2,581,519 | 75 | 357,004 |
| <u>SERVICES</u> | <u>70-89</u> | <u>555</u> | <u>13,418,882</u> | <u>298</u> | <u>3,728,577</u> |
| HOTELS/MOTELS, ETC 70..... | | 27 | 2,454,465 | 16 | 444,852 |
| PERSONAL SERVICES 72..... | | 47 | 616,157 | 22 | 422,359 |
| BUSINESS SERVICES 73..... | | 256 | 2,646,623 | 128 | 879,796 |
| COMPUTER SERVICES 737..... | | 54 | 221,134 | 26 | 28,038 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 73 | 2,589,525 | 47 | 1,082,446 |
| OTHER SERVICES..... | | 152 | 5,112,112 | 85 | 899,124 |
| CONTRACTING..... | 15-17 | 471 | 26,013,416 | 247 | 8,841,289 |
| MANUFACTURING..... | 19-39 | 118 | 2,656,456 | 67 | 1,547,991 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 147 | 4,876,777 | 103 | 2,331,129 |
| WHOLESALE..... | 50-51 | 474 | 8,197,221 | 376 | 7,401,949 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 57 | 1,551,534 | 38 | 1,159,290 |
| OTHER BUSINESS 0-14 & 90'S..... | | 53 | 827,464 | 29 | 441,087 |
| TOTAL ALL INDUSTRIES..... | | 2,548 | \$112,295,544 | 1,538 | \$33,550,748 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
 BY STANDARD INDUSTRIAL CLASSIFICATION
 2ND QUARTER, 2003

| INDUSTRY | SIC | UNITS | LEWIS | UNITS | LINCOLN |
|-------------------------------------|--------------|--------------|-------------------------|------------|-------------------------|
| | | | TAXABLE RETAIL SALES | | TAXABLE RETAIL SALES |
| RETAIL TRADE | 52-59 | 1,074 | \$121,301,106 | 290 | \$6,282,114 |
| BUILDING MATERIALS/HARDWARE..... | 52 | 70 | 13,517,899 | 17 | 850,473 |
| LUMBER/BLDING MATERIALS 521-522.. | | 27 | 1,923,986 | 8 | 83,314 |
| PAINT, GLASS, WALLPAPER 523..... | | 5 | 286,508 | D | D |
| HARDWARE STORES 525..... | | 19 | 1,786,481 | 6 | 756,112 |
| NURSERIES/GARDEN SUPPLIES 526... | | 12 | 6,254,401 | 3 | 11,047 |
| MOBILE HOME DEALERS 527..... | | 7 | 3,266,523 | - | - |
| OTHER..... | | - | - | D | D |
| GENERAL MERCHANDISE..... | 53 | 15 | 21,512,149 | 4 | 50,251 |
| DEPARTMENT STORES 531..... | | 5 | 6,759,182 | D | D |
| VARIETY STORES 533..... | | 5 | 418,881 | D | D |
| OTHER GENERAL MERCHANDISE..... | | 5 | 14,334,086 | 4 | 50,251 |
| FOOD..... | 54 | 72 | 10,775,083 | 17 | 1,166,838 |
| GROCERY STORES 541..... | | 51 | 10,028,607 | 12 | 1,152,023 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 5 | 152,924 | - | - |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | - | - |
| DAIRY PRODUCTS 545..... | | D | D | D | D |
| BAKERIES 546..... | | 3 | 42,455 | D | D |
| OTHER FOOD STORES..... | | 13 | 551,097 | 5 | 14,815 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 121 | 32,232,007 | 21 | 1,728,131 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 37 | 16,019,709 | 9 | 974,690 |
| ACCESSORY DEALERS 553..... | | 33 | 6,002,859 | 8 | 584,680 |
| SERVICE STATIONS 554..... | | 35 | 4,405,858 | 4 | 168,761 |
| MARINE/AIRCRAFT, ETC..... | | 16 | 5,803,581 | D | D |
| APPAREL/ACCESSORIES..... | 56 | 46 | 4,202,697 | 11 | 68,142 |
| CLOTHING 561-565..... | | 30 | 3,489,103 | 8 | 67,403 |
| SHOES 566..... | | 8 | 546,942 | 3 | 739 |
| OTHER ACCESSORIES..... | | 8 | 166,652 | D | D |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 138 | 5,846,663 | 33 | 112,954 |
| FURNITURE 571..... | | 46 | 2,489,458 | 11 | 63,337 |
| APPLIANCES 572..... | | 10 | 543,343 | 3 | 2,657 |
| ELECTRONICS/MUSIC STORES 573.... | | 82 | 2,813,862 | 19 | 46,960 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 161 | 16,124,701 | 26 | 857,723 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 451 | 17,089,907 | 161 | 1,447,602 |
| DRUG STORES 591..... | | 14 | 1,444,413 | 6 | 241,448 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 84 | 2,760,786 | 24 | 114,723 |
| NONSTORE RETAILERS 596..... | | 123 | 1,304,859 | 68 | 197,767 |
| FUEL DEALER 598..... | | 7 | 1,136,043 | 3 | 369,088 |
| OTHER RETAIL STORES..... | | 223 | 10,443,806 | 60 | 524,576 |
| SERVICES | 70-89 | 835 | 25,955,895 | 199 | 1,525,456 |
| HOTELS/MOTELS, ETC 70..... | | 39 | 2,078,789 | 6 | 120,897 |
| PERSONAL SERVICES 72..... | | 63 | 1,324,891 | 14 | 170,215 |
| BUSINESS SERVICES 73..... | | 348 | 8,807,485 | 110 | 407,196 |
| COMPUTER SERVICES 737..... | | 76 | 700,937 | 26 | 39,824 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 127 | 4,248,771 | 18 | 378,182 |
| OTHER SERVICES..... | | 258 | 9,495,959 | 51 | 448,966 |
| CONTRACTING..... | 15-17 | 665 | 25,352,207 | 173 | 3,972,076 |
| MANUFACTURING..... | 19-39 | 181 | 8,141,800 | 23 | 641,337 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 192 | 7,688,234 | 81 | 1,241,170 |
| WHOLESALE..... | 50-51 | 748 | 19,505,358 | 239 | 3,213,716 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 87 | 3,450,359 | 29 | 346,609 |
| OTHER BUSINESS 0-14 & 90'S..... | | 79 | 3,314,487 | 24 | 377,325 |
| TOTAL ALL INDUSTRIES..... | | 3,861 | \$214,709,446 | 1,058 | \$17,599,803 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | UNITS | MASON | OKANOGAN | |
|-------------------------------------|--------------|------------|-------------------------|-------------------------|---------------------|
| | | | TAXABLE RETAIL SALES | TAXABLE RETAIL SALES | |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>656</u> | <u>\$50,292,546</u> | <u>662</u> | <u>\$45,658,844</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 58 | 8,597,921 | 37 | 5,365,787 |
| LUMBER/BLDG MATERIALS 521-522.. | | 25 | 3,081,664 | 20 | 3,723,945 |
| PAINT, GLASS, WALLPAPER 523..... | | 3 | 54,916 | - | - |
| HARDWARE STORES 525..... | | 13 | 2,237,969 | 11 | 1,345,819 |
| NURSERIES/GARDEN SUPPLIES 526... | | 14 | 1,317,352 | 6 | 296,023 |
| MOBILE HOME DEALERS 527..... | | 3 | 1,906,020 | D | D |
| OTHER..... | | - | - | D | D |
| GENERAL MERCHANDISE..... | 53 | 8 | 11,957,430 | 9 | 11,648,527 |
| DEPARTMENT STORES 531..... | | 3 | 173,035 | 4 | 1,256,830 |
| VARIETY STORES 533..... | | D | D | D | D |
| OTHER GENERAL MERCHANDISE..... | | 5 | 11,784,395 | 5 | 10,391,697 |
| FOOD..... | 54 | 43 | 5,261,114 | 44 | 5,293,019 |
| GROCERY STORES 541..... | | 29 | 5,126,468 | 29 | 5,054,227 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 4 | 54,275 | D | D |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | D | D |
| DAIRY PRODUCTS 545..... | | D | D | D | D |
| BAKERIES 546..... | | D | D | D | D |
| OTHER FOOD STORES..... | | 10 | 80,371 | 15 | 238,792 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 49 | 11,003,388 | 76 | 9,705,917 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 17 | 6,358,163 | 18 | 4,806,680 |
| ACCESSORY DEALERS 553..... | | 13 | 2,697,215 | 23 | 2,214,548 |
| SERVICE STATIONS 554..... | | 13 | 1,745,801 | 26 | 2,520,498 |
| MARINE/AIRCRAFT, ETC..... | | 6 | 202,209 | 9 | 164,191 |
| APPAREL/ACCESSORIES..... | 56 | 16 | 148,225 | 23 | 708,367 |
| CLOTHING 561-565..... | | 9 | 65,066 | 14 | 511,784 |
| SHOES 566..... | | 4 | 80,037 | 4 | 110,126 |
| OTHER ACCESSORIES..... | | 3 | 3,122 | 5 | 86,457 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 89 | 1,365,021 | 72 | 1,527,143 |
| FURNITURE 571..... | | 37 | 920,767 | 24 | 622,986 |
| APPLIANCES 572..... | | 8 | 48,300 | 5 | 35,934 |
| ELECTRONICS/MUSIC STORES 573.... | | 44 | 395,954 | 43 | 868,223 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 95 | 7,466,724 | 95 | 6,404,590 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 298 | 4,492,723 | 306 | 5,005,494 |
| DRUG STORES 591..... | | 7 | 137,685 | 9 | 879,582 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 49 | 551,131 | 58 | 1,190,373 |
| NONSTORE RETAILERS 596..... | | 102 | 673,027 | 93 | 481,429 |
| FUEL DEALER 598..... | | 9 | 1,158,701 | 4 | 767,895 |
| OTHER RETAIL STORES..... | | 131 | 1,972,179 | 142 | 1,686,215 |
| <u>SERVICES</u> | <u>70-89</u> | <u>583</u> | <u>9,821,282</u> | <u>556</u> | <u>10,937,124</u> |
| HOTELS/MOTELS, ETC 70..... | | 18 | 569,786 | 56 | 3,799,835 |
| PERSONAL SERVICES 72..... | | 46 | 633,980 | 33 | 602,456 |
| BUSINESS SERVICES 73..... | | 278 | 2,852,955 | 221 | 1,327,582 |
| COMPUTER SERVICES 737..... | | 49 | 196,738 | 57 | 279,966 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 72 | 2,535,375 | 72 | 2,337,253 |
| OTHER SERVICES..... | | 169 | 3,229,186 | 174 | 2,869,998 |
| CONTRACTING..... | 15-17 | 739 | 18,996,804 | 346 | 14,298,663 |
| MANUFACTURING..... | 19-39 | 128 | 3,016,194 | 82 | 679,088 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 166 | 3,553,965 | 132 | 4,489,606 |
| WHOLESALE..... | 50-51 | 466 | 5,865,642 | 444 | 7,369,321 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 56 | 2,336,035 | 59 | 1,327,216 |
| OTHER BUSINESS 0-14 & 90'S..... | | 77 | 987,969 | 42 | 561,377 |
| TOTAL ALL INDUSTRIES..... | | 2,871 | \$94,870,437 | 2,323 | \$85,321,239 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
 BY STANDARD INDUSTRIAL CLASSIFICATION
 2ND QUARTER, 2003

| INDUSTRY | SIC | UNITS | PACIFIC | PEND OREILLE | |
|-------------------------------------|--------------|------------|-------------------------|--------------|-------------------------|
| | | | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>505</u> | <u>\$15,975,282</u> | <u>267</u> | <u>\$6,252,611</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 32 | 2,977,331 | 14 | 269,518 |
| LUMBER/BLDING MATERIALS 521-522.. | | 12 | 1,022,214 | 7 | 134,092 |
| PAINT, GLASS, WALLPAPER 523..... | | 3 | 61,096 | - | - |
| HARDWARE STORES 525..... | | 7 | 1,631,343 | 7 | 135,426 |
| NURSERIES/GARDEN SUPPLIES 526... | | 10 | 262,678 | D | D |
| MOBILE HOME DEALERS 527..... | | D | D | - | - |
| OTHER..... | | D | D | D | D |
| GENERAL MERCHANDISE..... | 53 | 6 | 973,170 | D | D |
| DEPARTMENT STORES 531..... | | 3 | 103,570 | D | D |
| VARIETY STORES 533..... | | D | D | - | - |
| OTHER GENERAL MERCHANDISE..... | | 3 | 869,600 | D | D |
| FOOD..... | 54 | 37 | 2,707,038 | 16 | 1,905,595 |
| GROCERY STORES 541..... | | 23 | 2,512,955 | 10 | 1,856,514 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 5 | 18,910 | D | D |
| CANDY/NUT/CONFECTIONERY 544..... | | D | D | - | - |
| DAIRY PRODUCTS 545..... | | D | D | - | - |
| BAKERIES 546..... | | D | D | - | - |
| OTHER FOOD STORES..... | | 9 | 175,173 | 6 | 49,081 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 32 | 1,491,400 | 26 | 1,983,089 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 5 | 114,019 | 7 | 1,355,744 |
| ACCESSORY DEALERS 553..... | | 13 | 725,529 | 10 | 434,455 |
| SERVICE STATIONS 554..... | | 8 | 618,793 | 5 | 140,730 |
| MARINE/AIRCRAFT, ETC..... | | 6 | 33,059 | 4 | 52,160 |
| APPAREL/ACCESSORIES..... | 56 | 18 | 110,321 | 9 | 10,175 |
| CLOTHING 561-565..... | | 11 | 93,436 | 6 | 9,752 |
| SHOES 566..... | | 3 | 397 | 3 | 423 |
| OTHER ACCESSORIES..... | | 4 | 16,488 | - | - |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 60 | 624,755 | 25 | 262,136 |
| FURNITURE 571..... | | 17 | 312,666 | 9 | 172,422 |
| APPLIANCES 572..... | | 5 | 18,724 | 3 | 42,507 |
| ELECTRONICS/MUSIC STORES 573.... | | 38 | 293,365 | 13 | 47,207 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 84 | 4,542,290 | 21 | 1,185,773 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 236 | 2,548,977 | 156 | 636,325 |
| DRUG STORES 591..... | | 10 | 380,541 | 3 | 52,045 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 45 | 473,899 | 27 | 47,325 |
| NONSTORE RETAILERS 596..... | | 75 | 337,858 | 64 | 150,896 |
| FUEL DEALER 598..... | | 4 | 125,440 | D | D |
| OTHER RETAIL STORES..... | | 102 | 1,231,239 | 62 | 386,059 |
| <u>SERVICES</u> | <u>70-89</u> | <u>381</u> | <u>6,077,755</u> | <u>186</u> | <u>1,185,739</u> |
| HOTELS/MOTELS, ETC 70..... | | 61 | 2,716,781 | 10 | 260,208 |
| PERSONAL SERVICES 72..... | | 23 | 265,885 | 15 | 96,621 |
| BUSINESS SERVICES 73..... | | 157 | 658,440 | 92 | 209,956 |
| COMPUTER SERVICES 737..... | | 32 | 148,209 | 26 | 46,475 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 33 | 738,701 | 23 | 154,697 |
| OTHER SERVICES..... | | 107 | 1,697,948 | 46 | 464,257 |
| CONTRACTING..... | 15-17 | 227 | 7,185,795 | 171 | 1,990,004 |
| MANUFACTURING..... | 19-39 | 69 | 876,051 | 37 | 315,789 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 102 | 2,045,294 | 85 | 1,089,951 |
| WHOLESALE..... | 50-51 | 359 | 2,029,401 | 210 | 1,279,527 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 44 | 624,621 | 28 | 311,107 |
| OTHER BUSINESS 0-14 & 90'S..... | | 29 | 814,308 | 19 | 287,970 |
| TOTAL ALL INDUSTRIES..... | | 1,716 | \$35,628,507 | 1,003 | \$12,712,698 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | PIERCE | | SAN JUAN | |
|-------------------------------------|--------------|--------------|-------------------------|------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| RETAIL TRADE | 52-59 | 5,098 | \$1,336,235,709 | 496 | \$27,735,984 |
| BUILDING MATERIALS/HARDWARE..... | 52 | 268 | 148,832,201 | 29 | 4,532,076 |
| LUMBER/BLDING MATERIALS 521-522.. | | 118 | 92,113,566 | 12 | 1,907,748 |
| PAINT, GLASS, WALLPAPER 523..... | | 23 | 2,918,287 | D | D |
| HARDWARE STORES 525..... | | 55 | 40,476,294 | 8 | 2,392,065 |
| NURSERIES/GARDEN SUPPLIES 526... | | 54 | 7,809,120 | 6 | 178,589 |
| MOBILE HOME DEALERS 527..... | | 18 | 5,514,934 | D | D |
| OTHER..... | | - | - | 3 | 53,674 |
| GENERAL MERCHANDISE..... | 53 | 39 | 209,733,495 | 4 | 89,723 |
| DEPARTMENT STORES 531..... | | 11 | 94,677,196 | D | D |
| VARIETY STORES 533..... | | 10 | 34,894,392 | D | D |
| OTHER GENERAL MERCHANDISE..... | | 18 | 80,161,907 | 4 | 89,723 |
| FOOD..... | 54 | 385 | 84,440,820 | 23 | 3,369,633 |
| GROCERY STORES 541..... | | 297 | 78,174,060 | 12 | 3,217,896 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 12 | 2,725,909 | D | D |
| CANDY/NUT/CONFECTIONERY 544..... | | 4 | 34,280 | - | - |
| DAIRY PRODUCTS 545..... | | 3 | 229,038 | D | D |
| BAKERIES 546..... | | 30 | 681,128 | 4 | 34,038 |
| OTHER FOOD STORES..... | | 39 | 2,596,405 | 7 | 117,699 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 536 | 420,449,813 | 26 | 8,262,275 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 223 | 321,774,185 | 3 | 151,971 |
| ACCESSORY DEALERS 553..... | | 124 | 23,608,051 | 6 | 260,639 |
| SERVICE STATIONS 554..... | | 106 | 13,389,627 | 6 | 1,128,631 |
| MARINE/AIRCRAFT, ETC..... | | 83 | 61,677,950 | 11 | 6,721,034 |
| APPAREL/ACCESSORIES..... | 56 | 204 | 56,808,015 | 25 | 626,495 |
| CLOTHING 561-565..... | | 124 | 42,925,759 | 21 | 551,211 |
| SHOES 566..... | | 25 | 5,629,374 | D | D |
| OTHER ACCESSORIES..... | | 55 | 8,252,882 | 4 | 75,284 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 585 | 81,925,066 | 70 | 1,173,936 |
| FURNITURE 571..... | | 216 | 42,038,514 | 29 | 460,545 |
| APPLIANCES 572..... | | 45 | 7,461,190 | 4 | 121,156 |
| ELECTRONICS/MUSIC STORES 573.... | | 324 | 32,425,362 | 37 | 592,235 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 1,150 | 175,240,901 | 76 | 5,315,703 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 1,931 | 158,805,398 | 243 | 4,366,143 |
| DRUG STORES 591..... | | 40 | 18,146,724 | 7 | 493,374 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 398 | 53,854,315 | 50 | 1,202,205 |
| NONSTORE RETAILERS 596..... | | 372 | 14,988,429 | 70 | 423,639 |
| FUEL DEALER 598..... | | 25 | 3,795,682 | 3 | 724,255 |
| OTHER RETAIL STORES..... | | 1,096 | 68,020,248 | 113 | 1,522,670 |
| SERVICES | 70-89 | 3,957 | 221,625,002 | 390 | 11,735,752 |
| HOTELS/MOTELS, ETC 70..... | | 98 | 15,448,246 | 65 | 6,076,862 |
| PERSONAL SERVICES 72..... | | 532 | 16,695,017 | 27 | 269,160 |
| BUSINESS SERVICES 73..... | | 1,300 | 58,202,970 | 152 | 1,579,963 |
| COMPUTER SERVICES 737..... | | 299 | 10,535,180 | 37 | 182,367 |
| AUTOMOTIVE REPAIR/SERVICES 75..... | | 699 | 71,458,735 | 31 | 686,494 |
| OTHER SERVICES..... | | 1,328 | 59,820,034 | 115 | 3,123,273 |
| CONTRACTING..... | 15-17 | 4,171 | 402,927,110 | 401 | 26,738,807 |
| MANUFACTURING..... | 19-39 | 675 | 62,858,990 | 82 | 1,349,859 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 420 | 114,496,381 | 101 | 2,780,248 |
| WHOLESALE..... | 50-51 | 1,981 | 177,236,577 | 293 | 2,125,031 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 261 | 45,697,938 | 60 | 1,353,863 |
| OTHER BUSINESS 0-14 & 90'S..... | | 752 | 21,931,423 | 65 | 2,145,857 |
| TOTAL ALL INDUSTRIES..... | | 17,315 | \$2,383,009,130 | 1,888 | \$75,965,401 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | SKAGIT | | SKAMANIA | |
|-------------------------------------|--------------|--------------|-------------------------|------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>1,665</u> | <u>\$301,796,314</u> | <u>216</u> | <u>\$3,785,359</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 120 | 30,177,354 | 27 | 433,671 |
| LUMBER/BLDING MATERIALS 521-522.. | | 43 | 7,215,085 | 14 | 225,432 |
| PAINT, GLASS, WALLPAPER 523..... | | 12 | 1,026,404 | D | D |
| HARDWARE STORES 525..... | | 28 | 13,848,765 | 4 | 10,005 |
| NURSERIES/GARDEN SUPPLIES 526... | | 32 | 3,729,602 | 6 | 54,940 |
| MOBILE HOME DEALERS 527..... | | 5 | 4,357,498 | 3 | 143,294 |
| OTHER..... | | - | - | D | D |
| GENERAL MERCHANDISE..... | 53 | 16 | 47,992,636 | 3 | 41,541 |
| DEPARTMENT STORES 531..... | | 6 | 15,802,569 | D | D |
| VARIETY STORES 533..... | | 3 | 14,048,464 | - | - |
| OTHER GENERAL MERCHANDISE..... | | 7 | 18,141,603 | 3 | 41,541 |
| FOOD..... | 54 | 90 | 16,843,180 | 7 | 1,142,043 |
| GROCERY STORES 541..... | | 54 | 15,646,002 | 7 | 1,142,043 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 7 | 140,989 | - | - |
| CANDY/NUT/CONFECTIONERY 544..... | | D | D | - | - |
| DAIRY PRODUCTS 545..... | | D | D | - | - |
| BAKERIES 546..... | | 8 | 281,345 | - | - |
| OTHER FOOD STORES..... | | 21 | 774,844 | D | D |
| AUTO DEALERS/GAS STATIONS..... | 55 | 169 | 124,673,227 | 17 | 423,564 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 53 | 91,649,229 | 6 | 117,691 |
| ACCESSORY DEALERS 553..... | | 37 | 6,110,884 | 5 | 122,299 |
| SERVICE STATIONS 554..... | | 37 | 4,958,268 | D | D |
| MARINE/AIRCRAFT, ETC..... | | 42 | 21,954,846 | 6 | 183,574 |
| APPAREL/ACCESSORIES..... | 56 | 73 | 9,842,400 | 8 | 5,204 |
| CLOTHING 561-565..... | | 54 | 8,072,769 | 5 | 4,908 |
| SHOES 566..... | | 10 | 1,564,251 | 3 | 296 |
| OTHER ACCESSORIES..... | | 9 | 205,380 | D | D |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 215 | 11,730,573 | 26 | 120,286 |
| FURNITURE 571..... | | 87 | 5,709,300 | 5 | 40,091 |
| APPLIANCES 572..... | | 18 | 1,804,458 | 4 | 15,884 |
| ELECTRONICS/MUSIC STORES 573.... | | 110 | 4,216,815 | 17 | 64,311 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 279 | 30,832,207 | 10 | 601,641 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 703 | 29,704,737 | 118 | 1,017,409 |
| DRUG STORES 591..... | | 18 | 3,386,152 | 3 | 44,880 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 138 | 9,932,785 | 22 | 256,396 |
| NONSTORE RETAILERS 596..... | | 155 | 2,265,884 | 47 | 119,202 |
| FUEL DEALER 598..... | | 7 | 944,792 | D | D |
| OTHER RETAIL STORES..... | | 385 | 13,175,124 | 46 | 596,931 |
| <u>SERVICES</u> | <u>70-89</u> | <u>1,259</u> | <u>37,969,986</u> | <u>175</u> | <u>6,038,465</u> |
| HOTELS/MOTELS, ETC 70..... | | 55 | 4,994,334 | 6 | 5,382,633 |
| PERSONAL SERVICES 72..... | | 114 | 2,677,433 | 12 | 74,351 |
| BUSINESS SERVICES 73..... | | 510 | 9,286,503 | 92 | 395,405 |
| COMPUTER SERVICES 737..... | | 121 | 1,184,774 | 13 | 28,525 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 180 | 9,206,401 | 18 | 36,893 |
| OTHER SERVICES..... | | 400 | 11,805,315 | 47 | 149,183 |
| CONTRACTING..... | 15-17 | 1,242 | 59,135,533 | 166 | 2,440,596 |
| MANUFACTURING..... | 19-39 | 273 | 13,713,244 | 23 | 242,029 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 228 | 18,590,959 | 71 | 880,065 |
| WHOLESALE..... | 50-51 | 930 | 38,460,853 | 242 | 4,575,959 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 98 | 6,399,997 | 24 | 309,639 |
| OTHER BUSINESS 0-14 & 90'S..... | | 139 | 3,748,207 | 20 | 158,411 |
| TOTAL ALL INDUSTRIES..... | | 5,834 | \$479,815,093 | 937 | \$18,430,523 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | SNOHOMISH | | SPOKANE | |
|-------------------------------------|--------------|--------------|-------------------------|--------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>4,577</u> | <u>\$1,174,328,585</u> | <u>3,225</u> | <u>\$851,001,309</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 278 | 127,776,432 | 175 | 87,709,538 |
| LUMBER/BLDING MATERIALS 521-522.. | | 123 | 63,967,382 | 70 | 46,895,873 |
| PAINT, GLASS, WALLPAPER 523..... | | 23 | 3,456,785 | 8 | 2,262,881 |
| HARDWARE STORES 525..... | | 55 | 43,842,004 | 45 | 25,713,677 |
| NURSERIES/GARDEN SUPPLIES 526... | | 74 | 14,755,877 | 35 | 8,065,555 |
| MOBILE HOME DEALERS 527..... | | 3 | 1,754,384 | 17 | 4,771,552 |
| OTHER..... | | - | - | - | - |
| GENERAL MERCHANDISE..... | 53 | 44 | 180,680,602 | 27 | 145,156,575 |
| DEPARTMENT STORES 531..... | | 11 | 79,726,968 | 10 | 50,849,928 |
| VARIETY STORES 533..... | | 19 | 30,152,540 | 6 | 33,642,877 |
| OTHER GENERAL MERCHANDISE..... | | 14 | 70,801,094 | 11 | 60,663,770 |
| FOOD..... | 54 | 305 | 91,563,468 | 166 | 60,215,413 |
| GROCERY STORES 541..... | | 216 | 88,209,767 | 96 | 57,673,321 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 15 | 261,707 | 11 | 376,013 |
| CANDY/NUT/CONFECTIONERY 544..... | | 3 | 69,094 | 5 | 91,003 |
| DAIRY PRODUCTS 545..... | | 6 | 305,709 | 3 | 143,317 |
| BAKERIES 546..... | | 19 | 344,498 | 16 | 886,199 |
| OTHER FOOD STORES..... | | 46 | 2,372,693 | 35 | 1,045,560 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 416 | 345,142,383 | 343 | 226,046,172 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 130 | 266,511,580 | 163 | 172,948,780 |
| ACCESSORY DEALERS 553..... | | 125 | 23,553,709 | 83 | 18,055,233 |
| SERVICE STATIONS 554..... | | 105 | 16,287,966 | 56 | 12,406,673 |
| MARINE/AIRCRAFT, ETC..... | | 56 | 38,789,128 | 41 | 22,635,486 |
| APPAREL/ACCESSORIES..... | 56 | 158 | 50,116,732 | 123 | 41,283,248 |
| CLOTHING 561-565..... | | 108 | 40,900,495 | 80 | 34,025,352 |
| SHOES 566..... | | 18 | 4,875,861 | 16 | 4,364,029 |
| OTHER ACCESSORIES..... | | 32 | 4,340,376 | 27 | 2,893,867 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 587 | 87,023,400 | 423 | 59,470,090 |
| FURNITURE 571..... | | 239 | 33,018,619 | 140 | 23,223,797 |
| APPLIANCES 572..... | | 33 | 11,225,100 | 28 | 7,746,347 |
| ELECTRONICS/MUSIC STORES 573.... | | 315 | 42,779,681 | 255 | 28,499,946 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 1,071 | 152,690,096 | 642 | 111,680,283 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 1,718 | 139,335,472 | 1,326 | 119,439,990 |
| DRUG STORES 591..... | | 31 | 20,183,252 | 25 | 13,243,149 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 332 | 45,946,750 | 288 | 44,477,201 |
| NONSTORE RETAILERS 596..... | | 355 | 13,572,755 | 274 | 10,288,919 |
| FUEL DEALER 598..... | | 20 | 3,694,427 | 6 | 2,728,035 |
| OTHER RETAIL STORES..... | | 980 | 55,938,288 | 733 | 48,702,686 |
| <u>SERVICES</u> | <u>70-89</u> | <u>3,683</u> | <u>185,754,221</u> | <u>2,613</u> | <u>155,359,075</u> |
| HOTELS/MOTELS, ETC 70..... | | 79 | 13,982,330 | 87 | 23,054,956 |
| PERSONAL SERVICES 72..... | | 469 | 14,317,995 | 270 | 9,712,299 |
| BUSINESS SERVICES 73..... | | 1,275 | 55,157,273 | 983 | 46,748,918 |
| COMPUTER SERVICES 737..... | | 294 | 9,110,620 | 234 | 10,704,962 |
| AUTOMOTIVE REPAIR/SERVICES 75..... | | 644 | 53,901,636 | 478 | 41,748,306 |
| OTHER SERVICES..... | | 1,216 | 48,394,987 | 795 | 34,094,596 |
| CONTRACTING..... | 15-17 | 4,444 | 283,457,494 | 1,933 | 174,562,996 |
| MANUFACTURING..... | 19-39 | 735 | 51,423,463 | 502 | 36,696,053 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 408 | 100,648,102 | 332 | 73,402,978 |
| WHOLESALE..... | 50-51 | 1,865 | 135,808,590 | 1,747 | 132,524,464 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 260 | 48,860,602 | 195 | 20,612,907 |
| OTHER BUSINESS 0-14 & 90'S..... | | 749 | 25,137,697 | 331 | 17,296,390 |
| TOTAL ALL INDUSTRIES..... | | 16,721 | \$2,005,418,754 | 10,878 | \$1,461,456,172 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | UNITS | STEVENS | THURSTON | |
|-------------------------------------|--------------|------------|-------------------------|-------------------------|----------------------|
| | | | TAXABLE RETAIL SALES | TAXABLE RETAIL SALES | |
| RETAIL TRADE | 52-59 | 563 | \$33,967,311 | 2,099 | \$440,579,689 |
| BUILDING MATERIALS/HARDWARE..... | 52 | 38 | 3,011,429 | 144 | 56,238,917 |
| LUMBER/BLDG MATERIALS 521-522.. | | 17 | 1,623,820 | 68 | 30,917,983 |
| PAINT, GLASS, WALLPAPER 523..... | | D | D | 12 | 2,320,803 |
| HARDWARE STORES 525..... | | 9 | 412,144 | 23 | 17,764,177 |
| NURSERIES/GARDEN SUPPLIES 526... | | 8 | 271,173 | 35 | 3,741,842 |
| MOBILE HOME DEALERS 527..... | | D | D | 6 | 1,494,112 |
| OTHER..... | | 4 | 704,292 | - | - |
| GENERAL MERCHANDISE..... | 53 | 7 | 9,141,369 | 21 | 78,444,116 |
| DEPARTMENT STORES 531..... | | D | D | 9 | 35,082,807 |
| VARIETY STORES 533..... | | 3 | 200,039 | 3 | 16,985,461 |
| OTHER GENERAL MERCHANDISE..... | | 4 | 8,941,330 | 9 | 26,375,848 |
| FOOD..... | 54 | 29 | 4,163,020 | 116 | 32,105,933 |
| GROCERY STORES 541..... | | 19 | 3,949,229 | 76 | 30,438,931 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | - | - | 6 | 97,951 |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | D | D |
| DAIRY PRODUCTS 545..... | | D | D | 3 | 104,724 |
| BAKERIES 546..... | | - | - | 11 | 440,684 |
| OTHER FOOD STORES..... | | 10 | 213,791 | 20 | 1,023,643 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 58 | 8,138,842 | 169 | 120,017,983 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 15 | 4,527,961 | 55 | 92,522,142 |
| ACCESSORY DEALERS 553..... | | 16 | 1,673,720 | 46 | 7,844,012 |
| SERVICE STATIONS 554..... | | 21 | 1,360,550 | 41 | 5,784,020 |
| MARINE/AIRCRAFT, ETC..... | | 6 | 576,611 | 27 | 13,867,809 |
| APPAREL/ACCESSORIES..... | 56 | 16 | 215,565 | 84 | 10,970,315 |
| CLOTHING 561-565..... | | 8 | 33,503 | 59 | 8,913,460 |
| SHOES 566..... | | 5 | 148,669 | 14 | 1,819,337 |
| OTHER ACCESSORIES..... | | 3 | 33,393 | 11 | 237,518 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 84 | 1,367,978 | 325 | 35,664,499 |
| FURNITURE 571..... | | 32 | 742,262 | 109 | 12,735,857 |
| APPLIANCES 572..... | | 7 | 41,543 | 19 | 5,391,801 |
| ELECTRONICS/MUSIC STORES 573.... | | 45 | 584,173 | 197 | 17,536,841 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 67 | 3,978,908 | 402 | 56,815,517 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 264 | 3,950,200 | 838 | 50,322,409 |
| DRUG STORES 591..... | | 7 | 219,233 | 18 | 5,110,093 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 47 | 1,535,584 | 159 | 18,911,018 |
| NONSTORE RETAILERS 596..... | | 87 | 506,772 | 198 | 4,446,740 |
| FUEL DEALER 598..... | | 3 | 512,309 | 12 | 1,973,634 |
| OTHER RETAIL STORES..... | | 120 | 1,176,302 | 451 | 19,880,924 |
| SERVICES | 70-89 | 385 | 6,131,748 | 1,766 | 79,347,860 |
| HOTELS/MOTELS, ETC 70..... | | 22 | 916,025 | 33 | 5,698,270 |
| PERSONAL SERVICES 72..... | | 27 | 372,919 | 169 | 4,657,000 |
| BUSINESS SERVICES 73..... | | 178 | 1,004,352 | 701 | 31,166,722 |
| COMPUTER SERVICES 737..... | | 44 | 239,167 | 175 | 8,683,100 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 60 | 1,743,475 | 265 | 19,428,614 |
| OTHER SERVICES..... | | 98 | 2,094,977 | 598 | 18,397,254 |
| CONTRACTING..... | 15-17 | 371 | 10,488,731 | 1,821 | 108,757,973 |
| MANUFACTURING..... | 19-39 | 83 | 1,946,274 | 291 | 14,806,349 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 124 | 4,065,190 | 273 | 37,556,076 |
| WHOLESALE..... | 50-51 | 414 | 6,940,255 | 1,130 | 59,994,402 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 47 | 1,169,011 | 149 | 9,936,845 |
| OTHER BUSINESS 0-14 & 90'S..... | | 41 | 722,615 | 266 | 9,438,636 |
| TOTAL ALL INDUSTRIES..... | | 2,028 | \$65,431,135 | 7,795 | \$760,417,830 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | WAHKIAKUM | | WALLA WALLA | |
|-------------------------------------|--------------|------------|-------------------------|--------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| RETAIL TRADE | 52-59 | 140 | \$1,233,231 | 784 | \$66,215,463 |
| BUILDING MATERIALS/HARDWARE..... | 52 | 11 | 131,287 | 32 | 4,236,882 |
| LUMBER/BLDING MATERIALS 521-522.. | | 5 | 106,205 | 15 | 3,010,438 |
| PAINT, GLASS, WALLPAPER 523..... | | D | D | 6 | 889,372 |
| HARDWARE STORES 525..... | | 3 | 20,186 | 4 | 38,283 |
| NURSERIES/GARDEN SUPPLIES 526... | | D | D | 7 | 298,789 |
| MOBILE HOME DEALERS 527..... | | - | - | D | D |
| OTHER..... | | 3 | 4,896 | D | D |
| GENERAL MERCHANDISE..... | 53 | D | D | 14 | 14,171,800 |
| DEPARTMENT STORES 531..... | | D | D | 6 | 6,050,614 |
| VARIETY STORES 533..... | | - | - | D | D |
| OTHER GENERAL MERCHANDISE..... | | D | D | 8 | 8,121,186 |
| FOOD..... | 54 | 4 | 227,173 | 39 | 7,014,228 |
| GROCERY STORES 541..... | | D | D | 23 | 6,823,503 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | - | - | D | D |
| CANDY/NUT/CONFECTIONERY 544..... | | - | - | D | D |
| DAIRY PRODUCTS 545..... | | - | - | D | D |
| BAKERIES 546..... | | - | - | D | D |
| OTHER FOOD STORES..... | | 4 | 227,173 | 16 | 190,725 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 11 | 293,711 | 65 | 16,631,703 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 3 | 28,026 | 22 | 11,209,947 |
| ACCESSORY DEALERS 553..... | | D | D | 19 | 1,865,728 |
| SERVICE STATIONS 554..... | | 5 | 265,062 | 15 | 1,244,971 |
| MARINE/AIRCRAFT, ETC..... | | 3 | 623 | 9 | 2,311,057 |
| APPAREL/ACCESSORIES..... | 56 | 5 | 3,727 | 22 | 796,803 |
| CLOTHING 561-565..... | | 5 | 3,727 | 15 | 536,473 |
| SHOES 566..... | | D | D | 4 | 180,228 |
| OTHER ACCESSORIES..... | | D | D | 3 | 80,102 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 23 | 80,886 | 119 | 4,002,284 |
| FURNITURE 571..... | | 8 | 37,916 | 33 | 1,227,792 |
| APPLIANCES 572..... | | D | D | 9 | 127,487 |
| ELECTRONICS/MUSIC STORES 573.... | | 15 | 42,970 | 77 | 2,647,005 |
| OTHER..... | | D | D | - | - |
| EATING/DRINKING PLACES..... | 58 | 12 | 329,665 | 100 | 10,529,955 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 74 | 166,782 | 393 | 8,831,808 |
| DRUG STORES 591..... | | D | D | 9 | 1,954,748 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 11 | 7,181 | 84 | 3,356,371 |
| NONSTORE RETAILERS 596..... | | 34 | 55,696 | 113 | 1,114,087 |
| FUEL DEALER 598..... | | D | D | D | D |
| OTHER RETAIL STORES..... | | 29 | 103,905 | 187 | 2,406,602 |
| SERVICES | 70-89 | 96 | 189,147 | 615 | 13,315,232 |
| HOTELS/MOTELS, ETC 70..... | | 4 | 28,007 | 19 | 2,677,223 |
| PERSONAL SERVICES 72..... | | 3 | 24,932 | 44 | 957,790 |
| BUSINESS SERVICES 73..... | | 58 | 76,128 | 295 | 3,207,038 |
| COMPUTER SERVICES 737..... | | 10 | 7,055 | 78 | 649,106 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 12 | 20,310 | 85 | 3,289,084 |
| OTHER SERVICES..... | | 19 | 39,770 | 172 | 3,184,097 |
| CONTRACTING..... | 15-17 | 69 | 940,864 | 492 | 27,011,455 |
| MANUFACTURING..... | 19-39 | 16 | 116,344 | 130 | 5,783,389 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 60 | 342,390 | 156 | 6,000,875 |
| WHOLESALE..... | 50-51 | 130 | 1,350,534 | 680 | 18,064,460 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 21 | 89,304 | 73 | 1,523,298 |
| OTHER BUSINESS 0-14 & 90'S..... | | 9 | 99,585 | 83 | 2,023,302 |
| TOTAL ALL INDUSTRIES..... | | 541 | \$4,361,399 | 3,013 | \$139,937,474 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | WHATCOM | | WHITMAN | |
|-------------------------------------|--------------|--------------|-------------------------|------------|-------------------------|
| | | UNITS | TAXABLE RETAIL SALES | UNITS | TAXABLE RETAIL SALES |
| <u>RETAIL TRADE</u> | <u>52-59</u> | <u>1,953</u> | <u>\$325,909,324</u> | <u>612</u> | <u>\$34,168,377</u> |
| BUILDING MATERIALS/HARDWARE..... | 52 | 122 | 48,673,503 | 37 | 2,894,932 |
| LUMBER/BLDG MATERIALS 521-522.. | | 63 | 25,808,520 | 17 | 1,584,260 |
| PAINT, GLASS, WALLPAPER 523..... | | 7 | 1,706,425 | D | D |
| HARDWARE STORES 525..... | | 26 | 15,681,621 | 9 | 342,099 |
| NURSERIES/GARDEN SUPPLIES 526... | | 23 | 3,248,670 | 11 | 968,573 |
| MOBILE HOME DEALERS 527..... | | 3 | 2,228,267 | - | - |
| OTHER..... | | - | - | D | D |
| GENERAL MERCHANDISE..... | 53 | 23 | 57,689,436 | 7 | 2,711,215 |
| DEPARTMENT STORES 531..... | | 7 | 21,381,193 | D | D |
| VARIETY STORES 533..... | | 5 | 10,292,756 | D | D |
| OTHER GENERAL MERCHANDISE..... | | 11 | 26,015,487 | 7 | 2,711,215 |
| FOOD..... | 54 | 100 | 24,860,770 | 26 | 4,262,557 |
| GROCERY STORES 541..... | | 68 | 23,673,314 | 19 | 4,227,185 |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 7 | 230,353 | - | - |
| CANDY/NUT/CONFECTIONERY 544..... | | D | D | - | - |
| DAIRY PRODUCTS 545..... | | D | D | D | D |
| BAKERIES 546..... | | 6 | 329,987 | D | D |
| OTHER FOOD STORES..... | | 19 | 627,116 | 7 | 35,372 |
| AUTO DEALERS/GAS STATIONS..... | 55 | 167 | 71,345,249 | 41 | 9,189,656 |
| AUTO DEALERS (NEW/USED) 551-552.. | | 40 | 48,365,564 | 14 | 6,285,074 |
| ACCESSORY DEALERS 553..... | | 39 | 7,807,086 | 12 | 1,671,600 |
| SERVICE STATIONS 554..... | | 53 | 5,944,826 | 10 | 853,393 |
| MARINE/AIRCRAFT, ETC..... | | 35 | 9,227,773 | 5 | 379,589 |
| APPAREL/ACCESSORIES..... | 56 | 88 | 13,586,085 | 16 | 284,847 |
| CLOTHING 561-565..... | | 63 | 11,444,881 | 9 | 203,264 |
| SHOES 566..... | | 11 | 1,715,687 | 4 | 80,477 |
| OTHER ACCESSORIES..... | | 14 | 425,517 | 3 | 1,106 |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 282 | 18,204,185 | 100 | 1,662,389 |
| FURNITURE 571..... | | 86 | 9,444,003 | 22 | 338,531 |
| APPLIANCES 572..... | | 18 | 2,851,088 | 9 | 278,761 |
| ELECTRONICS/MUSIC STORES 573.... | | 178 | 5,909,094 | 69 | 1,045,097 |
| OTHER..... | | - | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 381 | 48,499,927 | 78 | 7,069,257 |
| MISCELLANEOUS RETAIL STORES..... | 59 | 790 | 43,050,169 | 307 | 6,093,524 |
| DRUG STORES 591..... | | 17 | 5,133,439 | 9 | 684,260 |
| MISCELLANEOUS SHOPPING GOODS 594 | | 168 | 14,241,934 | 51 | 2,590,364 |
| NONSTORE RETAILERS 596..... | | 182 | 4,736,144 | 101 | 757,613 |
| FUEL DEALER 598..... | | 10 | 1,566,834 | 4 | 174,680 |
| OTHER RETAIL STORES..... | | 413 | 17,371,818 | 142 | 1,886,607 |
| <u>SERVICES</u> | <u>70-89</u> | <u>1,592</u> | <u>60,662,271</u> | <u>484</u> | <u>9,645,859</u> |
| HOTELS/MOTELS, ETC 70..... | | 64 | 6,856,898 | 13 | 1,627,701 |
| PERSONAL SERVICES 72..... | | 141 | 4,255,688 | 40 | 631,172 |
| BUSINESS SERVICES 73..... | | 635 | 15,354,822 | 241 | 1,903,532 |
| COMPUTER SERVICES 737..... | | 148 | 2,015,863 | 60 | 340,571 |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 241 | 15,708,291 | 56 | 1,793,571 |
| OTHER SERVICES..... | | 511 | 18,486,572 | 134 | 3,689,883 |
| CONTRACTING..... | 15-17 | 1,298 | 108,528,040 | 335 | 21,217,302 |
| MANUFACTURING..... | 19-39 | 344 | 34,919,679 | 84 | 1,351,731 |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 257 | 25,196,913 | 147 | 4,272,946 |
| WHOLESALE..... | 50-51 | 1,140 | 46,115,565 | 585 | 11,766,526 |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 139 | 11,500,805 | 37 | 807,734 |
| OTHER BUSINESS 0-14 & 90'S..... | | 204 | 5,561,657 | 46 | 572,135 |
| TOTAL ALL INDUSTRIES..... | | 6,927 | \$618,394,254 | 2,330 | \$83,802,610 |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 3: TAXABLE RETAIL SALES FOR COUNTIES*
BY STANDARD INDUSTRIAL CLASSIFICATION
2ND QUARTER, 2003

| INDUSTRY | SIC | UNITS | YAKIMA | |
|-------------------------------------|--------------|--------------|-------------------------|-------------------------|
| | | | TAXABLE RETAIL SALES | TAXABLE RETAIL SALES |
| RETAIL TRADE | 52-59 | 1,911 | \$319,483,168 | - |
| BUILDING MATERIALS/HARDWARE..... | 52 | 100 | 35,399,867 | - |
| LUMBER/BLDING MATERIALS 521-522.. | | 33 | 15,098,366 | - |
| PAINT, GLASS, WALLPAPER 523..... | | 7 | 1,706,523 | - |
| HARDWARE STORES 525..... | | 29 | 10,869,167 | - |
| NURSERIES/GARDEN SUPPLIES 526... | | 23 | 3,727,189 | - |
| MOBILE HOME DEALERS 527..... | | 8 | 3,998,622 | - |
| OTHER..... | | - | - | - |
| GENERAL MERCHANDISE..... | 53 | 20 | 65,744,434 | - |
| DEPARTMENT STORES 531..... | | 8 | 21,472,382 | - |
| VARIETY STORES 533..... | | 4 | 10,611,090 | - |
| OTHER GENERAL MERCHANDISE..... | | 8 | 33,660,962 | - |
| FOOD..... | 54 | 157 | 25,999,463 | - |
| GROCERY STORES 541..... | | 115 | 24,356,932 | - |
| FRUIT/VEGETABLE/MEAT 542-543.... | | 15 | 275,125 | - |
| CANDY/NUT/CONFECTIONERY 544..... | | D | D | - |
| DAIRY PRODUCTS 545..... | | 4 | 793,164 | - |
| BAKERIES 546..... | | 7 | 106,197 | - |
| OTHER FOOD STORES..... | | 16 | 468,045 | - |
| AUTO DEALERS/GAS STATIONS..... | 55 | 239 | 86,485,011 | - |
| AUTO DEALERS (NEW/USED) 551-552.. | | 106 | 67,198,927 | - |
| ACCESSORY DEALERS 553..... | | 68 | 8,116,180 | - |
| SERVICE STATIONS 554..... | | 42 | 3,929,450 | - |
| MARINE/AIRCRAFT, ETC..... | | 23 | 7,240,454 | - |
| APPAREL/ACCESSORIES..... | 56 | 77 | 9,457,518 | - |
| CLOTHING 561-565..... | | 50 | 6,861,180 | - |
| SHOES 566..... | | 12 | 2,095,494 | - |
| OTHER ACCESSORIES..... | | 15 | 500,844 | - |
| FURNITURE/FURNISHINGS/EQUIP..... | 57 | 214 | 11,080,569 | - |
| FURNITURE 571..... | | 69 | 6,138,598 | - |
| APPLIANCES 572..... | | 18 | 539,330 | - |
| ELECTRONICS/MUSIC STORES 573.... | | 127 | 4,402,641 | - |
| OTHER..... | | - | - | - |
| EATING/DRINKING PLACES..... | 58 | 360 | 39,129,254 | - |
| MISCELLANEOUS RETAIL STORES..... | 59 | 744 | 46,187,052 | - |
| DRUG STORES 591..... | | 19 | 8,662,220 | - |
| MISCELLANEOUS SHOPPING GOODS 594 | | 152 | 10,758,297 | - |
| NONSTORE RETAILERS 596..... | | 177 | 4,461,934 | - |
| FUEL DEALER 598..... | | 8 | 2,024,818 | - |
| OTHER RETAIL STORES..... | | 388 | 20,279,783 | - |
| SERVICES | 70-89 | 1,506 | 66,455,449 | - |
| HOTELS/MOTELS, ETC 70..... | | 51 | 8,993,243 | - |
| PERSONAL SERVICES 72..... | | 158 | 4,506,075 | - |
| BUSINESS SERVICES 73..... | | 569 | 17,981,695 | - |
| COMPUTER SERVICES 737..... | | 127 | 2,370,709 | - |
| AUTOMOTIVE REPAIR/SERVICES 75.... | | 276 | 18,162,658 | - |
| OTHER SERVICES..... | | 452 | 16,811,778 | - |
| CONTRACTING..... | 15-17 | 964 | 66,630,781 | - |
| MANUFACTURING..... | 19-39 | 255 | 17,913,546 | - |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49 | 222 | 25,565,895 | - |
| WHOLESALE..... | 50-51 | 1,165 | 72,131,988 | - |
| FINANCE/INSURANCE/REAL ESTATE..... | 60-67 | 119 | 7,491,665 | - |
| OTHER BUSINESS 0-14 & 90'S..... | | 160 | 5,134,048 | - |
| TOTAL ALL INDUSTRIES..... | | 6,302 | \$580,806,540 | - |

*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS