

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | ABERDEEN     |                         | AUBURN       |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>706</b>   | <b>\$242,043,382</b>    | <b>1,539</b> | <b>\$811,073,478</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 39           | 9,104,499               | 121          | 49,144,307              |
| LUMBER/BLDING MATERIALS 521-522.           |              | 19           | 153,298                 | 71           | 11,950,527              |
| PAINT, GLASS, WALLPAPER 523.....           |              | 7            | 2,124,995               | 10           | 2,111,398               |
| HARDWARE STORES 525.....                   |              | 8            | 6,106,594               | 26           | 31,484,317              |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 5            | 719,612                 | 10           | 3,448,466               |
| MOBILE HOME DEALERS 527.....               |              | -            | -                       | 4            | 149,599                 |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| GENERAL MERCHANDISE.....                   | 53           | 9            | 72,604,554              | 11           | 111,779,064             |
| DEPARTMENT STORES 531.....                 |              | 3            | 16,930,387              | 3            | 8,045,129               |
| VARIETY STORES 533.....                    |              | D            | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 6            | 55,674,167              | 8            | 103,733,935             |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>30</b>    | <b>20,456,721</b>       | <b>70</b>    | <b>36,545,721</b>       |
| GROCERY STORES 541.....                    |              | 16           | 19,476,569              | 40           | 34,078,894              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | D            | D                       | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | -            | -                       |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | D            | D                       | 3            | 46,627                  |
| OTHER FOOD STORES.....                     |              | 14           | 980,152                 | 27           | 2,420,200               |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>42</b>    | <b>71,501,950</b>       | <b>103</b>   | <b>340,352,999</b>      |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 18           | 59,683,429              | 45           | 298,369,359             |
| ACCESSORY DEALERS 553.....                 |              | 13           | 10,247,915              | 33           | 13,891,329              |
| SERVICE STATIONS 554.....                  |              | 7            | 1,562,014               | 15           | 6,013,105               |
| MARINE/AIRCRAFT, ETC.....                  |              | 4            | 8,592                   | 10           | 22,079,206              |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>32</b>    | <b>6,968,913</b>        | <b>71</b>    | <b>83,749,307</b>       |
| CLOTHING 561-565.....                      |              | 19           | 5,177,116               | 40           | 55,554,738              |
| SHOES 566.....                             |              | 7            | 1,761,364               | 13           | 7,669,618               |
| OTHER ACCESSORIES.....                     |              | 6            | 30,433                  | 18           | 20,524,951              |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>107</b>   | <b>14,845,445</b>       | <b>265</b>   | <b>38,541,145</b>       |
| FURNITURE 571.....                         |              | 29           | 6,052,044               | 105          | 17,692,413              |
| APPLIANCES 572.....                        |              | 9            | 1,287,963               | 20           | 883,328                 |
| ELECTRONICS/MUSIC STORES 573....           |              | 69           | 7,505,438               | 140          | 19,965,404              |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>80</b>    | <b>24,902,829</b>       | <b>174</b>   | <b>69,041,882</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>367</b>   | <b>21,658,471</b>       | <b>724</b>   | <b>81,919,053</b>       |
| DRUG STORES 591.....                       |              | 6            | 2,820,725               | 11           | 5,959,450               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 73           | 9,213,929               | 102          | 17,269,058              |
| NONSTORE RETAILERS 596.....                |              | 119          | 1,622,067               | 225          | 11,662,866              |
| FUEL DEALER 598.....                       |              | 5            | 457,460                 | 13           | 20,020,464              |
| OTHER RETAIL STORES.....                   |              | 164          | 7,544,290               | 373          | 27,007,215              |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>630</b>   | <b>26,746,921</b>       | <b>1,550</b> | <b>128,012,656</b>      |
| HOTELS/MOTELS, ETC 70.....                 |              | 10           | 3,211,777               | 10           | 5,274,824               |
| PERSONAL SERVICES 72.....                  |              | 63           | 1,917,464               | 136          | 6,074,611               |
| BUSINESS SERVICES 73.....                  |              | 305          | 7,162,531               | 704          | 34,439,484              |
| COMPUTER SERVICES 737.....                 |              | 61           | 1,186,087               | 146          | 11,890,813              |
| AUTOMOTIVE REPAIR/SERVICES 75.....         |              | 55           | 6,799,256               | 224          | 44,684,755              |
| OTHER SERVICES.....                        |              | 197          | 7,655,893               | 476          | 37,538,982              |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>398</b>   | <b>34,483,070</b>       | <b>2,080</b> | <b>153,725,110</b>      |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>123</b>   | <b>4,767,149</b>        | <b>328</b>   | <b>78,324,568</b>       |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>178</b>   | <b>7,828,331</b>        | <b>268</b>   | <b>39,903,991</b>       |
| <b>WHOLESALEING.....</b>                   | <b>50-51</b> | <b>670</b>   | <b>30,274,355</b>       | <b>1,231</b> | <b>193,813,271</b>      |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>56</b>    | <b>5,124,848</b>        | <b>126</b>   | <b>11,408,197</b>       |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>49</b>    | <b>978,386</b>          | <b>272</b>   | <b>7,789,709</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>2,810</b> | <b>\$352,246,442</b>    | <b>7,394</b> | <b>\$1,424,050,980</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | BELLEVUE      |                         | BELLINGHAM   |                         |
|-------------------------------------|--------------|---------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS         | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>2,980</b>  | <b>\$2,473,510,753</b>  | <b>2,035</b> | <b>\$1,027,166,654</b>  |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 139           | 118,539,830             | 108          | 118,664,444             |
| LUMBER/BLDING MATERIALS 521-522.    |              | 75            | 60,817,187              | 62           | 59,140,377              |
| PAINT, GLASS, WALLPAPER 523.....    |              | 16            | 4,631,918               | 10           | 4,847,232               |
| HARDWARE STORES 525.....            |              | 22            | 45,263,982              | 17           | 52,563,626              |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 26            | 7,826,743               | 19           | 2,113,209               |
| MOBILE HOME DEALERS 527.....        |              | D             | D                       | D            | D                       |
| OTHER.....                          |              | D             | D                       | D            | D                       |
| GENERAL MERCHANDISE.....            | 53           | 16            | 172,574,545             | 24           | 235,015,214             |
| DEPARTMENT STORES 531.....          |              | 8             | 145,452,328             | 6            | 90,476,414              |
| VARIETY STORES 533.....             |              | D             | D                       | 6            | 48,494,728              |
| OTHER GENERAL MERCHANDISE.....      |              | 8             | 27,122,217              | 12           | 96,044,072              |
| FOOD.....                           | 54           | 121           | 97,774,855              | 77           | 61,483,801              |
| GROCERY STORES 541.....             |              | 58            | 91,014,267              | 45           | 58,440,055              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | 5             | 105,674                 | 3            | 163,943                 |
| CANDY/NUT/CONFECTIONERY 544.....    |              | 6             | 547,927                 | D            | D                       |
| DAIRY PRODUCTS 545.....             |              | 3             | 664,035                 | D            | D                       |
| BAKERIES 546.....                   |              | 15            | 1,164,041               | 4            | 1,007,398               |
| OTHER FOOD STORES.....              |              | 34            | 4,278,911               | 25           | 1,872,405               |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 135           | 817,744,921             | 109          | 205,823,237             |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 54            | 766,086,814             | 31           | 158,506,374             |
| ACCESSORY DEALERS 553.....          |              | 37            | 14,552,261              | 30           | 20,591,092              |
| SERVICE STATIONS 554.....           |              | 25            | 12,173,896              | 22           | 7,179,686               |
| MARINE/AIRCRAFT, ETC.....           |              | 19            | 24,931,950              | 26           | 19,546,085              |
| APPAREL/ACCESSORIES.....            | 56           | 153           | 295,519,800             | 92           | 56,223,177              |
| CLOTHING 561-565.....               |              | 102           | 264,267,485             | 63           | 48,045,044              |
| SHOES 566.....                      |              | 17            | 11,559,077              | 14           | 7,177,321               |
| OTHER ACCESSORIES.....              |              | 34            | 19,693,238              | 15           | 1,000,812               |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 627           | 415,292,908             | 320          | 82,836,090              |
| FURNITURE 571.....                  |              | 249           | 96,956,770              | 87           | 26,904,689              |
| APPLIANCES 572.....                 |              | 30            | 41,469,819              | 26           | 13,522,554              |
| ELECTRONICS/MUSIC STORES 573....    |              | 348           | 276,866,319             | 207          | 42,408,847              |
| OTHER.....                          |              | -             | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 373           | 222,758,164             | 301          | 135,320,501             |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 1,416         | 333,305,730             | 1,004        | 131,800,190             |
| DRUG STORES 591.....                |              | 20            | 29,489,478              | 14           | 14,315,290              |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 274           | 169,662,780             | 190          | 58,223,596              |
| NONSTORE RETAILERS 596.....         |              | 338           | 15,898,357              | 230          | 9,905,980               |
| FUEL DEALER 598.....                |              | 10            | 449,876                 | 8            | 1,389,428               |
| OTHER RETAIL STORES.....            |              | 774           | 117,805,239             | 562          | 47,965,896              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>3,216</b>  | <b>555,154,926</b>      | <b>1,888</b> | <b>170,254,871</b>      |
| HOTELS/MOTELS, ETC 70.....          |              | 27            | 93,887,712              | 34           | 18,288,878              |
| PERSONAL SERVICES 72.....           |              | 329           | 26,782,458              | 211          | 13,222,316              |
| BUSINESS SERVICES 73.....           |              | 1,507         | 200,552,736             | 828          | 42,940,107              |
| COMPUTER SERVICES 737.....          |              | 437           | 89,376,118              | 212          | 4,848,254               |
| AUTOMOTIVE REPAIR/SERVICES 75....   |              | 283           | 104,586,096             | 191          | 43,316,392              |
| OTHER SERVICES.....                 |              | 1,070         | 129,345,924             | 624          | 52,487,178              |
| CONTRACTING.....                    | 15-17        | 4,516         | 419,611,059             | 1,457        | 243,961,872             |
| MANUFACTURING.....                  | 19-39        | 514           | 47,114,973              | 385          | 21,670,887              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 372           | 177,246,416             | 306          | 53,767,414              |
| WHOLESALE.....                      | 50-51        | 1,626         | 267,431,180             | 1,339        | 110,731,148             |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 299           | 107,422,240             | 163          | 34,092,267              |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 811           | 37,683,631              | 201          | 11,453,086              |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>14,334</b> | <b>\$4,085,175,178</b>  | <b>7,774</b> | <b>\$1,673,098,199</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | BREMERTON    |                         | CAMAS        |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>1,225</b> | <b>\$417,653,200</b>    | <b>680</b>   | <b>\$42,201,894</b>     |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 59           | 24,325,913              | 72           | 6,718,577               |
| LUMBER/BLDING MATERIALS 521-522.           |              | 35           | 8,776,866               | 42           | 4,645,716               |
| PAINT, GLASS, WALLPAPER 523.....           |              | 7            | 1,001,032               | 4            | 69,363                  |
| HARDWARE STORES 525.....                   |              | 11           | 14,476,166              | 11           | 1,293,714               |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 6            | 71,849                  | 15           | 709,784                 |
| MOBILE HOME DEALERS 527.....               |              | D            | D                       | -            | -                       |
| OTHER.....                                 |              | D            | D                       | -            | -                       |
| GENERAL MERCHANDISE.....                   | 53           | 13           | 14,453,256              | 5            | 323,280                 |
| DEPARTMENT STORES 531.....                 |              | 4            | 10,816,765              | D            | D                       |
| VARIETY STORES 533.....                    |              | D            | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 9            | 3,636,491               | 5            | 323,280                 |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>56</b>    | <b>27,032,453</b>       | <b>21</b>    | <b>5,528,812</b>        |
| GROCERY STORES 541.....                    |              | 36           | 26,913,869              | 8            | 5,491,192               |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | 3            | 4,290                   | -            | -                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | -            | -                       |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | D            | D                       | -            | -                       |
| OTHER FOOD STORES.....                     |              | 17           | 114,294                 | 13           | 37,620                  |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>71</b>    | <b>235,072,387</b>      | <b>27</b>    | <b>6,350,011</b>        |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 26           | 220,673,483             | 8            | 2,213,751               |
| ACCESSORY DEALERS 553.....                 |              | 24           | 7,879,368               | 15           | 3,335,220               |
| SERVICE STATIONS 554.....                  |              | 10           | 3,823,209               | D            | D                       |
| MARINE/AIRCRAFT, ETC.....                  |              | 11           | 2,696,327               | 4            | 801,040                 |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>36</b>    | <b>1,547,709</b>        | <b>18</b>    | <b>167,784</b>          |
| CLOTHING 561-565.....                      |              | 20           | 815,925                 | 14           | 160,104                 |
| SHOES 566.....                             |              | 5            | 480,771                 | 4            | 7,680                   |
| OTHER ACCESSORIES.....                     |              | 11           | 251,013                 | D            | D                       |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>175</b>   | <b>24,479,069</b>       | <b>120</b>   | <b>5,076,640</b>        |
| FURNITURE 571.....                         |              | 55           | 12,787,472              | 36           | 1,753,548               |
| APPLIANCES 572.....                        |              | 13           | 7,661,403               | 9            | 1,357,412               |
| ELECTRONICS/MUSIC STORES 573....           |              | 107          | 4,030,194               | 75           | 1,965,680               |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>140</b>   | <b>49,108,731</b>       | <b>45</b>    | <b>9,287,007</b>        |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>675</b>   | <b>41,633,682</b>       | <b>372</b>   | <b>8,749,783</b>        |
| DRUG STORES 591.....                       |              | 12           | 4,622,008               | 5            | 3,315,944               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 99           | 10,188,229              | 53           | 1,169,397               |
| NONSTORE RETAILERS 596.....                |              | 194          | 4,930,785               | 142          | 1,632,393               |
| FUEL DEALER 598.....                       |              | 6            | 979,090                 | 5            | 23,180                  |
| OTHER RETAIL STORES.....                   |              | 364          | 20,913,570              | 167          | 2,608,869               |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>1,165</b> | <b>68,954,040</b>       | <b>622</b>   | <b>15,470,169</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 10           | 5,474,007               | D            | D                       |
| PERSONAL SERVICES 72.....                  |              | 114          | 4,030,793               | 54           | 2,003,744               |
| BUSINESS SERVICES 73.....                  |              | 557          | 19,199,158              | 319          | 5,391,060               |
| COMPUTER SERVICES 737.....                 |              | 124          | 3,475,742               | 76           | 1,098,832               |
| AUTOMOTIVE REPAIR/SERVICES 75.....         |              | 127          | 22,763,941              | 54           | 2,130,327               |
| OTHER SERVICES.....                        |              | 357          | 17,486,141              | 195          | 5,945,038               |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>1,027</b> | <b>91,222,603</b>       | <b>969</b>   | <b>39,255,812</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>214</b>   | <b>8,900,236</b>        | <b>139</b>   | <b>3,208,543</b>        |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>221</b>   | <b>23,104,680</b>       | <b>165</b>   | <b>8,702,080</b>        |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>956</b>   | <b>41,825,945</b>       | <b>681</b>   | <b>14,275,222</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>107</b>   | <b>6,159,831</b>        | <b>70</b>    | <b>3,595,732</b>        |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>110</b>   | <b>6,623,292</b>        | <b>122</b>   | <b>2,629,549</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>5,025</b> | <b>\$664,443,827</b>    | <b>3,448</b> | <b>\$129,339,001</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | CENTRALIA    |                         | CHEHALIS     |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>836</b>   | <b>\$139,254,694</b>    | <b>721</b>   | <b>\$207,491,249</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 38           | 6,094,975               | 43           | 5,925,727               |
| LUMBER/BLDING MATERIALS 521-522.           |              | 23           | 4,396,723               | 23           | 1,945,663               |
| PAINT, GLASS, WALLPAPER 523.....           |              | 4            | 283,911                 | 5            | 1,119,415               |
| HARDWARE STORES 525.....                   |              | 5            | 466,802                 | 11           | 2,830,252               |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 6            | 947,539                 | 4            | 30,397                  |
| MOBILE HOME DEALERS 527.....               |              | D            | D                       | D            | D                       |
| OTHER.....                                 |              | D            | D                       | D            | D                       |
| GENERAL MERCHANDISE.....                   | 53           | 8            | 1,454,429               | 10           | 87,647,208              |
| DEPARTMENT STORES 531.....                 |              | 3            | 435,511                 | 4            | 25,470,034              |
| VARIETY STORES 533.....                    |              | D            | D                       | 3            | 1,396,320               |
| OTHER GENERAL MERCHANDISE.....             |              | 5            | 1,018,918               | 3            | 60,780,854              |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>34</b>    | <b>14,931,495</b>       | <b>29</b>    | <b>13,279,714</b>       |
| GROCERY STORES 541.....                    |              | 14           | 13,097,243              | 12           | 12,698,919              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | 6            | 605,194                 | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | -            | -                       |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | -            | -                       | 5            | 152,477                 |
| OTHER FOOD STORES.....                     |              | 14           | 1,229,058               | 12           | 428,318                 |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>61</b>    | <b>33,292,453</b>       | <b>46</b>    | <b>49,454,049</b>       |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 21           | 15,454,188              | 16           | 36,122,723              |
| ACCESSORY DEALERS 553.....                 |              | 21           | 8,558,587               | 19           | 8,372,545               |
| SERVICE STATIONS 554.....                  |              | 13           | 3,115,607               | 5            | 3,450,126               |
| MARINE/AIRCRAFT, ETC.....                  |              | 6            | 6,164,071               | 6            | 1,508,655               |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>44</b>    | <b>14,801,755</b>       | <b>24</b>    | <b>2,411,270</b>        |
| CLOTHING 561-565.....                      |              | 32           | 12,818,276              | 18           | 1,475,884               |
| SHOES 566.....                             |              | 5            | 1,209,153               | 6            | 935,386                 |
| OTHER ACCESSORIES.....                     |              | 7            | 774,326                 | D            | D                       |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>112</b>   | <b>9,602,365</b>        | <b>100</b>   | <b>12,688,824</b>       |
| FURNITURE 571.....                         |              | 37           | 5,236,018               | 26           | 4,952,597               |
| APPLIANCES 572.....                        |              | 8            | 357,179                 | 8            | 1,150,148               |
| ELECTRONICS/MUSIC STORES 573....           |              | 67           | 4,009,168               | 66           | 6,586,079               |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>86</b>    | <b>35,531,851</b>       | <b>61</b>    | <b>12,374,672</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>453</b>   | <b>23,545,371</b>       | <b>408</b>   | <b>23,709,785</b>       |
| DRUG STORES 591.....                       |              | 9            | 3,415,910               | 10           | 1,860,663               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 69           | 6,593,380               | 64           | 4,601,740               |
| NONSTORE RETAILERS 596.....                |              | 124          | 2,097,370               | 129          | 1,439,149               |
| FUEL DEALER 598.....                       |              | 7            | 2,302,448               | 7            | 557,910                 |
| OTHER RETAIL STORES.....                   |              | 244          | 9,136,263               | 198          | 15,250,323              |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>689</b>   | <b>27,386,509</b>       | <b>610</b>   | <b>23,950,019</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 12           | 3,262,804               | 5            | 1,698,213               |
| PERSONAL SERVICES 72.....                  |              | 63           | 2,364,584               | 41           | 1,885,762               |
| BUSINESS SERVICES 73.....                  |              | 329          | 5,228,196               | 321          | 9,989,053               |
| COMPUTER SERVICES 737.....                 |              | 78           | 1,688,108               | 65           | 645,790                 |
| AUTOMOTIVE REPAIR/SERVICES 75....          |              | 71           | 7,090,595               | 58           | 4,474,508               |
| OTHER SERVICES.....                        |              | 214          | 9,440,330               | 185          | 5,902,483               |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>535</b>   | <b>29,079,132</b>       | <b>537</b>   | <b>25,229,723</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>148</b>   | <b>8,146,737</b>        | <b>130</b>   | <b>3,060,337</b>        |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>156</b>   | <b>7,708,989</b>        | <b>171</b>   | <b>7,123,133</b>        |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>680</b>   | <b>20,640,989</b>       | <b>692</b>   | <b>34,226,105</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>66</b>    | <b>1,279,216</b>        | <b>73</b>    | <b>10,122,657</b>       |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>52</b>    | <b>1,432,386</b>        | <b>51</b>    | <b>1,529,082</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>3,162</b> | <b>\$234,928,652</b>    | <b>2,985</b> | <b>\$312,732,305</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | COLVILLE     |                         | DES MOINES   |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>495</b>   | <b>\$93,130,097</b>     | <b>671</b>   | <b>\$82,562,594</b>     |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 26           | 7,380,983               | 46           | 3,407,740               |
| LUMBER/BLDING MATERIALS 521-522.           |              | 12           | 4,504,854               | 27           | 317,729                 |
| PAINT, GLASS, WALLPAPER 523.....           |              | D            | D                       | 4            | 229,455                 |
| HARDWARE STORES 525.....                   |              | 8            | 924,479                 | 9            | 2,846,543               |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 3            | 7,626                   | 6            | 14,013                  |
| MOBILE HOME DEALERS 527.....               |              | 3            | 1,944,024               | D            | D                       |
| OTHER.....                                 |              | D            | D                       | D            | D                       |
| GENERAL MERCHANDISE.....                   | 53           | 7            | 37,009,806              | 3            | 174,923                 |
| DEPARTMENT STORES 531.....                 |              | D            | D                       | D            | D                       |
| VARIETY STORES 533.....                    |              | D            | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 7            | 37,009,806              | 3            | 174,923                 |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>16</b>    | <b>8,107,849</b>        | <b>31</b>    | <b>18,226,531</b>       |
| GROCERY STORES 541.....                    |              | 4            | 7,605,907               | 15           | 18,099,605              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | -            | -                       | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | -            | -                       |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | D            | D                       | 3            | 30,393                  |
| OTHER FOOD STORES.....                     |              | 12           | 501,942                 | 13           | 96,533                  |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>29</b>    | <b>19,817,593</b>       | <b>35</b>    | <b>13,226,167</b>       |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 11           | 12,194,086              | 11           | 9,437,699               |
| ACCESSORY DEALERS 553.....                 |              | 8            | 4,413,529               | 5            | 133,769                 |
| SERVICE STATIONS 554.....                  |              | 6            | 1,680,112               | 10           | 1,951,152               |
| MARINE/AIRCRAFT, ETC.....                  |              | 4            | 1,529,866               | 9            | 1,703,547               |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>20</b>    | <b>640,150</b>          | <b>29</b>    | <b>2,849,388</b>        |
| CLOTHING 561-565.....                      |              | 15           | 103,627                 | 20           | 2,793,188               |
| SHOES 566.....                             |              | 5            | 536,523                 | 5            | 46,324                  |
| OTHER ACCESSORIES.....                     |              | D            | D                       | 4            | 9,876                   |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>83</b>    | <b>3,881,104</b>        | <b>115</b>   | <b>2,617,543</b>        |
| FURNITURE 571.....                         |              | 24           | 2,270,482               | 51           | 971,464                 |
| APPLIANCES 572.....                        |              | 6            | 58,346                  | 11           | 627,441                 |
| ELECTRONICS/MUSIC STORES 573....           |              | 53           | 1,552,276               | 53           | 1,018,638               |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>29</b>    | <b>8,276,544</b>        | <b>64</b>    | <b>29,934,609</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>285</b>   | <b>8,016,068</b>        | <b>348</b>   | <b>12,125,693</b>       |
| DRUG STORES 591.....                       |              | 5            | 14,337                  | 8            | 4,922,625               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 49           | 4,656,324               | 46           | 1,381,052               |
| NONSTORE RETAILERS 596.....                |              | 103          | 717,304                 | 135          | 2,019,124               |
| FUEL DEALER 598.....                       |              | 3            | 29,190                  | 4            | 238,501                 |
| OTHER RETAIL STORES.....                   |              | 125          | 2,598,913               | 155          | 3,564,391               |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>365</b>   | <b>13,182,148</b>       | <b>673</b>   | <b>15,878,664</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 6            | 1,584,610               | 11           | 1,132,386               |
| PERSONAL SERVICES 72.....                  |              | 34           | 1,207,876               | 66           | 1,098,062               |
| BUSINESS SERVICES 73.....                  |              | 185          | 2,136,253               | 328          | 4,789,624               |
| COMPUTER SERVICES 737.....                 |              | 46           | 450,336                 | 62           | 612,868                 |
| AUTOMOTIVE REPAIR/SERVICES 75....          |              | 42           | 4,413,517               | 72           | 6,308,014               |
| OTHER SERVICES.....                        |              | 98           | 3,839,892               | 196          | 2,550,578               |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>239</b>   | <b>10,370,023</b>       | <b>1,148</b> | <b>32,875,595</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>95</b>    | <b>3,497,013</b>        | <b>121</b>   | <b>3,930,197</b>        |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>135</b>   | <b>4,442,065</b>        | <b>190</b>   | <b>15,503,186</b>       |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>469</b>   | <b>13,354,644</b>       | <b>415</b>   | <b>4,112,831</b>        |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>47</b>    | <b>2,832,546</b>        | <b>68</b>    | <b>2,359,503</b>        |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>26</b>    | <b>595,817</b>          | <b>142</b>   | <b>4,361,061</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>1,871</b> | <b>\$141,404,353</b>    | <b>3,428</b> | <b>\$161,583,631</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | EDMONDS      |                         | ELLENSBURG   |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>1,334</b> | <b>\$293,534,610</b>    | <b>756</b>   | <b>\$159,799,698</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 81           | 3,845,063               | 37           | 6,695,061               |
| LUMBER/BLDING MATERIALS 521-522.           |              | 48           | 3,174,354               | 18           | 708,026                 |
| PAINT, GLASS, WALLPAPER 523.....           |              | 11           | 233,996                 | D            | D                       |
| HARDWARE STORES 525.....                   |              | 8            | 73,090                  | 8            | 3,585,642               |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 14           | 363,623                 | 8            | 56,643                  |
| MOBILE HOME DEALERS 527.....               |              | D            | D                       | D            | D                       |
| OTHER.....                                 |              | D            | D                       | 3            | 2,344,750               |
| GENERAL MERCHANDISE.....                   | 53           | 5            | 403,004                 | 9            | 33,300,476              |
| DEPARTMENT STORES 531.....                 |              | D            | D                       | 3            | 3,413,154               |
| VARIETY STORES 533.....                    |              | D            | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 5            | 403,004                 | 6            | 29,887,322              |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>52</b>    | <b>27,750,981</b>       | <b>25</b>    | <b>13,993,691</b>       |
| GROCERY STORES 541.....                    |              | 27           | 26,517,537              | 14           | 13,535,975              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | 3            | 168,670                 | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | D            | D                       | -            | -                       |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | D            | D                       | D            | D                       |
| OTHER FOOD STORES.....                     |              | 22           | 1,064,774               | 11           | 457,716                 |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>48</b>    | <b>160,592,508</b>      | <b>46</b>    | <b>49,882,591</b>       |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 20           | 153,650,666             | 11           | 32,575,483              |
| ACCESSORY DEALERS 553.....                 |              | 11           | 1,563,136               | 13           | 6,791,320               |
| SERVICE STATIONS 554.....                  |              | 9            | 2,312,246               | 15           | 4,679,374               |
| MARINE/AIRCRAFT, ETC.....                  |              | 8            | 3,066,460               | 7            | 5,836,414               |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>50</b>    | <b>15,696,676</b>       | <b>27</b>    | <b>1,865,537</b>        |
| CLOTHING 561-565.....                      |              | 32           | 14,623,364              | 16           | 1,192,225               |
| SHOES 566.....                             |              | 7            | 952,431                 | 6            | 113,023                 |
| OTHER ACCESSORIES.....                     |              | 11           | 120,881                 | 5            | 560,289                 |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>239</b>   | <b>9,923,643</b>        | <b>108</b>   | <b>6,764,488</b>        |
| FURNITURE 571.....                         |              | 104          | 4,155,119               | 26           | 4,418,813               |
| APPLIANCES 572.....                        |              | 17           | 157,181                 | 8            | 229,751                 |
| ELECTRONICS/MUSIC STORES 573....           |              | 118          | 5,611,343               | 74           | 2,115,924               |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>126</b>   | <b>46,394,069</b>       | <b>81</b>    | <b>32,765,907</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>733</b>   | <b>28,928,666</b>       | <b>423</b>   | <b>14,531,947</b>       |
| DRUG STORES 591.....                       |              | 14           | 3,617,720               | 9            | 2,213,719               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 103          | 5,492,415               | 65           | 3,102,110               |
| NONSTORE RETAILERS 596.....                |              | 226          | 4,403,054               | 151          | 1,831,440               |
| FUEL DEALER 598.....                       |              | 9            | 109,820                 | D            | D                       |
| OTHER RETAIL STORES.....                   |              | 381          | 15,305,657              | 198          | 7,384,678               |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>1,302</b> | <b>49,183,998</b>       | <b>640</b>   | <b>40,413,822</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 10           | 2,766,842               | 15           | 6,224,574               |
| PERSONAL SERVICES 72.....                  |              | 130          | 4,339,762               | 66           | 2,210,126               |
| BUSINESS SERVICES 73.....                  |              | 619          | 15,277,768              | 310          | 7,097,753               |
| COMPUTER SERVICES 737.....                 |              | 133          | 1,722,418               | 65           | 924,250                 |
| AUTOMOTIVE REPAIR/SERVICES 75....          |              | 107          | 12,451,720              | 59           | 8,016,943               |
| OTHER SERVICES.....                        |              | 436          | 14,347,906              | 190          | 16,864,426              |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>2,232</b> | <b>76,800,217</b>       | <b>467</b>   | <b>51,007,983</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>211</b>   | <b>8,079,931</b>        | <b>120</b>   | <b>2,124,703</b>        |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>218</b>   | <b>22,406,141</b>       | <b>153</b>   | <b>9,465,307</b>        |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>788</b>   | <b>15,165,532</b>       | <b>618</b>   | <b>26,562,561</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>107</b>   | <b>8,085,073</b>        | <b>57</b>    | <b>5,296,919</b>        |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>363</b>   | <b>7,776,519</b>        | <b>51</b>    | <b>839,730</b>          |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>6,555</b> | <b>\$481,032,021</b>    | <b>2,862</b> | <b>\$295,510,723</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | EVERETT       |                         | FEDERAL WAY  |                         |
|-------------------------------------|--------------|---------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS         | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>2,438</b>  | <b>\$1,183,156,843</b>  | <b>1,611</b> | <b>\$782,600,937</b>    |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 135           | 78,081,819              | 80           | 75,419,523              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 74            | 31,139,287              | 48           | 52,463,264              |
| PAINT, GLASS, WALLPAPER 523.....    |              | 19            | 4,451,141               | 11           | 1,313,328               |
| HARDWARE STORES 525.....            |              | 25            | 40,830,123              | 11           | 20,874,982              |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 17            | 1,661,268               | 10           | 767,949                 |
| MOBILE HOME DEALERS 527.....        |              | D             | D                       | D            | D                       |
| OTHER.....                          |              | D             | D                       | D            | D                       |
| GENERAL MERCHANDISE.....            | 53           | 24            | 229,781,670             | 20           | 232,604,221             |
| DEPARTMENT STORES 531.....          |              | 6             | 104,795,752             | 7            | 82,186,004              |
| VARIETY STORES 533.....             |              | 7             | 99,815,553              | 5            | 70,980,159              |
| OTHER GENERAL MERCHANDISE.....      |              | 11            | 25,170,365              | 8            | 79,438,058              |
| FOOD.....                           | 54           | 125           | 69,913,213              | 65           | 57,228,985              |
| GROCERY STORES 541.....             |              | 81            | 67,446,984              | 30           | 51,256,111              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | 8             | 131,669                 | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....    |              | D             | D                       | -            | -                       |
| DAIRY PRODUCTS 545.....             |              | D             | D                       | D            | D                       |
| BAKERIES 546.....                   |              | 10            | 472,505                 | 6            | 2,348,420               |
| OTHER FOOD STORES.....              |              | 26            | 1,862,055               | 29           | 3,624,454               |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 160           | 377,425,546             | 67           | 78,518,516              |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 51            | 308,417,997             | 16           | 60,156,074              |
| ACCESSORY DEALERS 553.....          |              | 49            | 21,751,330              | 29           | 9,859,293               |
| SERVICE STATIONS 554.....           |              | 33            | 14,811,529              | 13           | 7,571,883               |
| MARINE/AIRCRAFT, ETC.....           |              | 27            | 32,444,690              | 9            | 931,266                 |
| APPAREL/ACCESSORIES.....            | 56           | 87            | 36,696,560              | 61           | 40,159,008              |
| CLOTHING 561-565.....               |              | 57            | 23,950,296              | 35           | 26,210,739              |
| SHOES 566.....                      |              | 12            | 5,635,431               | 10           | 4,722,057               |
| OTHER ACCESSORIES.....              |              | 18            | 7,110,833               | 16           | 9,226,212               |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 388           | 83,322,100              | 278          | 76,110,467              |
| FURNITURE 571.....                  |              | 113           | 28,254,725              | 93           | 6,983,380               |
| APPLIANCES 572.....                 |              | 30            | 23,700,540              | 20           | 9,637,691               |
| ELECTRONICS/MUSIC STORES 573....    |              | 245           | 31,366,835              | 165          | 59,489,396              |
| OTHER.....                          |              | -             | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 370           | 146,949,859             | 243          | 109,248,166             |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 1,149         | 160,986,076             | 797          | 113,312,051             |
| DRUG STORES 591.....                |              | 13            | 16,423,750              | 9            | 8,320,314               |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 177           | 52,472,814              | 134          | 50,223,604              |
| NONSTORE RETAILERS 596.....         |              | 305           | 12,931,859              | 229          | 5,909,379               |
| FUEL DEALER 598.....                |              | 12            | 7,083,402               | 13           | 854,299                 |
| OTHER RETAIL STORES.....            |              | 642           | 72,074,251              | 412          | 48,004,455              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>2,372</b>  | <b>201,881,567</b>      | <b>1,696</b> | <b>140,022,826</b>      |
| HOTELS/MOTELS, ETC 70.....          |              | 28            | 8,334,283               | 20           | 15,051,410              |
| PERSONAL SERVICES 72.....           |              | 238           | 14,458,831              | 195          | 8,005,519               |
| BUSINESS SERVICES 73.....           |              | 1,044         | 71,794,006              | 750          | 43,194,000              |
| COMPUTER SERVICES 737.....          |              | 266           | 15,678,756              | 171          | 14,680,902              |
| AUTOMOTIVE REPAIR/SERVICES 75.....  |              | 285           | 57,439,423              | 185          | 25,682,096              |
| OTHER SERVICES.....                 |              | 777           | 49,855,024              | 546          | 48,089,801              |
| CONTRACTING.....                    | 15-17        | 3,039         | 221,651,995             | 2,225        | 111,921,917             |
| MANUFACTURING.....                  | 19-39        | 406           | 56,833,362              | 265          | 8,980,888               |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 340           | 92,081,287              | 227          | 48,637,996              |
| WHOLESALE.....                      | 50-51        | 1,555         | 205,885,876             | 976          | 59,729,816              |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 197           | 70,311,183              | 129          | 17,702,732              |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 442           | 19,354,846              | 302          | 10,243,918              |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>10,789</b> | <b>\$2,051,156,959</b>  | <b>7,431</b> | <b>\$1,179,841,030</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | FIFE         |                         | ISSAQUAH     |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>547</b>   | <b>\$418,378,001</b>    | <b>1,341</b> | <b>\$644,292,871</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 40           | 11,384,720              | 86           | 79,673,121              |
| LUMBER/BLDING MATERIALS 521-522.           |              | 28           | 10,812,912              | 49           | 52,600,790              |
| PAINT, GLASS, WALLPAPER 523.....           |              | 5            | 146,691                 | 11           | 3,560,314               |
| HARDWARE STORES 525.....                   |              | 4            | 392,531                 | 11           | 22,649,523              |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 3            | 32,586                  | 15           | 862,494                 |
| MOBILE HOME DEALERS 527.....               |              | D            | D                       | D            | D                       |
| OTHER.....                                 |              | D            | D                       | D            | D                       |
| GENERAL MERCHANDISE.....                   | 53           | 4            | 1,336,574               | 12           | 196,056,681             |
| DEPARTMENT STORES 531.....                 |              | -            | -                       | 4            | 33,508,083              |
| VARIETY STORES 533.....                    |              | D            | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 4            | 1,336,574               | 8            | 162,548,598             |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>19</b>    | <b>1,941,516</b>        | <b>37</b>    | <b>24,883,145</b>       |
| GROCERY STORES 541.....                    |              | 12           | 1,932,904               | 14           | 24,021,052              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | -            | -                       | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | 3            | 12,362                  |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | D            | D                       | D            | D                       |
| OTHER FOOD STORES.....                     |              | 7            | 8,612                   | 20           | 849,731                 |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>56</b>    | <b>315,262,958</b>      | <b>52</b>    | <b>100,828,573</b>      |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 18           | 228,680,274             | 14           | 79,802,157              |
| ACCESSORY DEALERS 553.....                 |              | 24           | 7,995,636               | 16           | 2,984,113               |
| SERVICE STATIONS 554.....                  |              | 4            | 1,093,213               | 10           | 5,546,970               |
| MARINE/AIRCRAFT, ETC.....                  |              | 10           | 77,493,835              | 12           | 12,495,333              |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>14</b>    | <b>61,105</b>           | <b>44</b>    | <b>20,621,951</b>       |
| CLOTHING 561-565.....                      |              | 10           | 59,759                  | 29           | 9,266,076               |
| SHOES 566.....                             |              | 4            | 1,346                   | 6            | 1,633,705               |
| OTHER ACCESSORIES.....                     |              | D            | D                       | 9            | 9,722,170               |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>111</b>   | <b>28,207,903</b>       | <b>259</b>   | <b>103,489,377</b>      |
| FURNITURE 571.....                         |              | 41           | 27,474,550              | 114          | 21,565,508              |
| APPLIANCES 572.....                        |              | 9            | 16,552                  | 14           | 2,281,811               |
| ELECTRONICS/MUSIC STORES 573....           |              | 61           | 716,801                 | 131          | 79,642,058              |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>42</b>    | <b>21,289,395</b>       | <b>129</b>   | <b>56,473,645</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>261</b>   | <b>38,893,830</b>       | <b>722</b>   | <b>62,266,378</b>       |
| DRUG STORES 591.....                       |              | 3            | 353,821                 | 11           | 7,806,115               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 30           | 11,344,217              | 104          | 18,869,654              |
| NONSTORE RETAILERS 596.....                |              | 103          | 1,502,432               | 214          | 4,058,842               |
| FUEL DEALER 598.....                       |              | 6            | 19,278                  | 9            | 84,206                  |
| OTHER RETAIL STORES.....                   |              | 119          | 25,674,082              | 384          | 31,447,561              |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>611</b>   | <b>42,147,179</b>       | <b>1,406</b> | <b>62,069,379</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 19           | 7,381,670               | 5            | 4,876,416               |
| PERSONAL SERVICES 72.....                  |              | 31           | 1,343,973               | 117          | 5,397,165               |
| BUSINESS SERVICES 73.....                  |              | 327          | 18,589,365              | 729          | 21,775,053              |
| COMPUTER SERVICES 737.....                 |              | 72           | 3,112,338               | 173          | 8,000,149               |
| AUTOMOTIVE REPAIR/SERVICES 75....          |              | 84           | 10,663,130              | 124          | 19,493,535              |
| OTHER SERVICES.....                        |              | 150          | 4,169,041               | 431          | 10,527,210              |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>701</b>   | <b>38,815,477</b>       | <b>2,413</b> | <b>161,345,577</b>      |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>127</b>   | <b>30,071,212</b>       | <b>243</b>   | <b>17,056,889</b>       |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>137</b>   | <b>8,668,329</b>        | <b>245</b>   | <b>28,734,501</b>       |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>540</b>   | <b>84,214,859</b>       | <b>912</b>   | <b>72,004,035</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>55</b>    | <b>1,452,990</b>        | <b>124</b>   | <b>10,501,925</b>       |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>64</b>    | <b>1,136,548</b>        | <b>332</b>   | <b>12,650,774</b>       |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>2,782</b> | <b>\$624,884,595</b>    | <b>7,016</b> | <b>\$1,008,655,951</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS



TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | KELSO        |                         | KENNEWICK    |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>633</b>   | <b>\$130,831,614</b>    | <b>1,550</b> | <b>\$808,259,463</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 41           | 3,385,713               | 65           | 68,941,670              |
| LUMBER/BLDING MATERIALS 521-522.           |              | 25           | 3,103,107               | 32           | 18,837,750              |
| PAINT, GLASS, WALLPAPER 523.....           |              | 4            | 74,220                  | 9            | 9,686,349               |
| HARDWARE STORES 525.....                   |              | 5            | 174,412                 | 10           | 25,692,375              |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 7            | 33,974                  | 5            | 255,387                 |
| MOBILE HOME DEALERS 527.....               |              | D            | D                       | 9            | 14,469,809              |
| OTHER.....                                 |              | D            | D                       | -            | -                       |
| GENERAL MERCHANDISE.....                   | 53           | 10           | 44,874,978              | 20           | 258,168,095             |
| DEPARTMENT STORES 531.....                 |              | 4            | 44,642,549              | 7            | 103,505,283             |
| VARIETY STORES 533.....                    |              | D            | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 6            | 232,429                 | 13           | 154,662,812             |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>25</b>    | <b>9,545,971</b>        | <b>56</b>    | <b>32,782,494</b>       |
| GROCERY STORES 541.....                    |              | 12           | 9,213,918               | 26           | 30,365,266              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | D            | D                       | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | 4            | 181,918                 |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | 3            | 133,202                 | 7            | 451,469                 |
| OTHER FOOD STORES.....                     |              | 10           | 198,851                 | 19           | 1,783,841               |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>40</b>    | <b>27,952,726</b>       | <b>105</b>   | <b>127,603,353</b>      |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 16           | 19,212,535              | 49           | 84,048,352              |
| ACCESSORY DEALERS 553.....                 |              | 13           | 543,937                 | 36           | 15,029,981              |
| SERVICE STATIONS 554.....                  |              | 7            | 3,572,718               | 7            | 8,713,191               |
| MARINE/AIRCRAFT, ETC.....                  |              | 4            | 4,623,536               | 13           | 19,811,829              |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>27</b>    | <b>2,553,305</b>        | <b>81</b>    | <b>56,530,136</b>       |
| CLOTHING 561-565.....                      |              | 16           | 1,152,773               | 51           | 41,406,226              |
| SHOES 566.....                             |              | 5            | 1,328,220               | 14           | 8,785,528               |
| OTHER ACCESSORIES.....                     |              | 6            | 72,312                  | 16           | 6,338,382               |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>87</b>    | <b>6,237,650</b>        | <b>227</b>   | <b>64,366,233</b>       |
| FURNITURE 571.....                         |              | 28           | 2,901,692               | 83           | 29,163,208              |
| APPLIANCES 572.....                        |              | 6            | 263,630                 | 17           | 3,666,777               |
| ELECTRONICS/MUSIC STORES 573....           |              | 53           | 3,072,328               | 127          | 31,536,248              |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>58</b>    | <b>20,329,046</b>       | <b>156</b>   | <b>94,367,037</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>345</b>   | <b>15,952,225</b>       | <b>840</b>   | <b>105,500,445</b>      |
| DRUG STORES 591.....                       |              | 8            | 1,513,563               | 11           | 4,394,665               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 56           | 9,062,856               | 158          | 53,325,539              |
| NONSTORE RETAILERS 596.....                |              | 121          | 1,470,591               | 227          | 7,605,091               |
| FUEL DEALER 598.....                       |              | 3            | 7,982                   | 3            | 1,502,630               |
| OTHER RETAIL STORES.....                   |              | 157          | 3,897,233               | 441          | 38,672,520              |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>493</b>   | <b>23,220,723</b>       | <b>1,202</b> | <b>111,948,173</b>      |
| HOTELS/MOTELS, ETC 70.....                 |              | 10           | 6,675,922               | 14           | 15,171,357              |
| PERSONAL SERVICES 72.....                  |              | 32           | 1,690,705               | 148          | 9,569,911               |
| BUSINESS SERVICES 73.....                  |              | 256          | 3,893,459               | 552          | 35,657,248              |
| COMPUTER SERVICES 737.....                 |              | 43           | 295,989                 | 117          | 5,070,391               |
| AUTOMOTIVE REPAIR/SERVICES 75.....         |              | 55           | 4,419,223               | 134          | 27,258,290              |
| OTHER SERVICES.....                        |              | 140          | 6,541,414               | 354          | 24,291,367              |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>390</b>   | <b>40,094,379</b>       | <b>1,087</b> | <b>130,947,883</b>      |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>99</b>    | <b>2,377,923</b>        | <b>216</b>   | <b>12,958,695</b>       |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>106</b>   | <b>5,816,235</b>        | <b>224</b>   | <b>35,922,124</b>       |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>615</b>   | <b>17,995,098</b>       | <b>1,039</b> | <b>71,778,818</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>45</b>    | <b>1,697,562</b>        | <b>114</b>   | <b>19,537,834</b>       |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>46</b>    | <b>982,563</b>          | <b>136</b>   | <b>7,597,059</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>2,427</b> | <b>\$223,016,097</b>    | <b>5,568</b> | <b>\$1,198,950,049</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | KENT          |                         | KIRKLAND     |                         |
|-------------------------------------|--------------|---------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS         | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>2,185</b>  | <b>\$868,040,385</b>    | <b>1,773</b> | <b>\$840,569,906</b>    |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 150           | 106,291,556             | 119          | 15,956,429              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 85            | 75,161,727              | 60           | 11,057,624              |
| PAINT, GLASS, WALLPAPER 523.....    |              | 18            | 4,100,993               | 16           | 2,090,367               |
| HARDWARE STORES 525.....            |              | 28            | 25,682,490              | 19           | 2,080,645               |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 15            | 1,093,297               | 24           | 727,793                 |
| MOBILE HOME DEALERS 527.....        |              | 4             | 253,049                 | D            | D                       |
| OTHER.....                          |              | -             | -                       | D            | D                       |
| GENERAL MERCHANDISE.....            | 53           | 24            | 90,536,597              | 9            | 175,527,459             |
| DEPARTMENT STORES 531.....          |              | 5             | 51,425,990              | D            | D                       |
| VARIETY STORES 533.....             |              | 6             | 2,872,720               | D            | D                       |
| OTHER GENERAL MERCHANDISE.....      |              | 13            | 36,237,887              | 9            | 175,527,459             |
| FOOD.....                           | 54           | 97            | 61,149,410              | 70           | 46,545,639              |
| GROCERY STORES 541.....             |              | 56            | 53,825,145              | 32           | 44,492,797              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | 7             | 4,606,235               | 5            | 23,573                  |
| CANDY/NUT/CONFECTIONERY 544.....    |              | -             | -                       | D            | D                       |
| DAIRY PRODUCTS 545.....             |              | D             | D                       | D            | D                       |
| BAKERIES 546.....                   |              | 7             | 592,499                 | 5            | 383,773                 |
| OTHER FOOD STORES.....              |              | 27            | 2,125,531               | 28           | 1,645,496               |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 116           | 143,444,120             | 76           | 305,789,705             |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 37            | 107,383,859             | 26           | 283,900,102             |
| ACCESSORY DEALERS 553.....          |              | 42            | 16,205,200              | 29           | 13,478,797              |
| SERVICE STATIONS 554.....           |              | 22            | 10,385,381              | 13           | 7,627,158               |
| MARINE/AIRCRAFT, ETC.....           |              | 15            | 9,469,680               | 8            | 783,648                 |
| APPAREL/ACCESSORIES.....            | 56           | 58            | 21,748,081              | 65           | 15,414,624              |
| CLOTHING 561-565.....               |              | 30            | 13,762,570              | 39           | 12,458,553              |
| SHOES 566.....                      |              | 10            | 1,568,046               | 8            | 2,174,103               |
| OTHER ACCESSORIES.....              |              | 18            | 6,417,465               | 18           | 781,968                 |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 377           | 118,095,252             | 338          | 71,471,265              |
| FURNITURE 571.....                  |              | 126           | 65,366,466              | 127          | 20,002,582              |
| APPLIANCES 572.....                 |              | 22            | 4,059,591               | 21           | 1,071,072               |
| ELECTRONICS/MUSIC STORES 573....    |              | 229           | 48,669,195              | 190          | 50,397,611              |
| OTHER.....                          |              | -             | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 299           | 106,036,068             | 242          | 119,548,122             |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 1,064         | 220,739,301             | 854          | 90,316,663              |
| DRUG STORES 591.....                |              | 15            | 12,923,799              | 13           | 17,292,554              |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 138           | 97,819,144              | 131          | 29,123,218              |
| NONSTORE RETAILERS 596.....         |              | 316           | 14,438,235              | 244          | 9,743,611               |
| FUEL DEALER 598.....                |              | 9             | 227,721                 | 10           | 880,782                 |
| OTHER RETAIL STORES.....            |              | 586           | 95,330,402              | 456          | 33,276,498              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>2,100</b>  | <b>214,860,388</b>      | <b>2,044</b> | <b>134,844,991</b>      |
| HOTELS/MOTELS, ETC 70.....          |              | 21            | 12,111,808              | 11           | 17,469,647              |
| PERSONAL SERVICES 72.....           |              | 215           | 12,492,436              | 219          | 12,516,123              |
| BUSINESS SERVICES 73.....           |              | 965           | 81,303,577              | 953          | 42,253,736              |
| COMPUTER SERVICES 737.....          |              | 227           | 24,061,077              | 239          | 8,867,074               |
| AUTOMOTIVE REPAIR/SERVICES 75....   |              | 269           | 75,387,878              | 198          | 36,111,829              |
| OTHER SERVICES.....                 |              | 630           | 33,564,689              | 663          | 26,493,656              |
| CONTRACTING.....                    | 15-17        | 2,819         | 188,620,146             | 3,285        | 168,215,438             |
| MANUFACTURING.....                  | 19-39        | 495           | 91,906,394              | 327          | 18,293,181              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 347           | 116,333,014             | 304          | 66,524,531              |
| WHOLESALE.....                      | 50-51        | 1,661         | 481,117,612             | 1,110        | 89,542,821              |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 156           | 25,478,092              | 159          | 24,168,037              |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 393           | 18,984,795              | 534          | 14,163,136              |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>10,156</b> | <b>\$2,005,340,826</b>  | <b>9,536</b> | <b>\$1,356,322,041</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | LACEY        |                         | LONGVIEW     |                         |
|-------------------------------------|--------------|--------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>1,017</b> | <b>\$355,356,124</b>    | <b>1,078</b> | <b>\$376,933,837</b>    |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 67           | 13,586,577              | 68           | 39,818,264              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 38           | 5,220,246               | 39           | 30,477,616              |
| PAINT, GLASS, WALLPAPER 523.....    |              | 8            | 1,671,260               | 5            | 1,215,262               |
| HARDWARE STORES 525.....            |              | 9            | 4,379,163               | 13           | 5,941,826               |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 8            | 118,228                 | 8            | 843,859                 |
| MOBILE HOME DEALERS 527.....        |              | 4            | 2,197,680               | 3            | 1,339,701               |
| OTHER.....                          |              | -            | -                       | -            | -                       |
| GENERAL MERCHANDISE.....            | 53           | 14           | 147,313,980             | 9            | 73,043,852              |
| DEPARTMENT STORES 531.....          |              | 4            | 56,985,343              | D            | D                       |
| VARIETY STORES 533.....             |              | D            | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....      |              | 10           | 90,328,637              | 9            | 73,043,852              |
| <b>FOOD.....</b>                    | <b>54</b>    | <b>43</b>    | <b>33,658,731</b>       | <b>44</b>    | <b>25,847,716</b>       |
| GROCERY STORES 541.....             |              | 22           | 32,690,285              | 17           | 24,104,702              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | D            | D                       | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....    |              | D            | D                       | D            | D                       |
| DAIRY PRODUCTS 545.....             |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                   |              | 6            | 208,120                 | 3            | 71,430                  |
| OTHER FOOD STORES.....              |              | 15           | 760,326                 | 24           | 1,671,584               |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 48           | 46,567,629              | 80           | 143,021,872             |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 20           | 18,698,569              | 23           | 111,189,050             |
| ACCESSORY DEALERS 553.....          |              | 17           | 11,447,173              | 31           | 14,599,831              |
| SERVICE STATIONS 554.....           |              | 6            | 2,898,433               | 17           | 12,289,857              |
| MARINE/AIRCRAFT, ETC.....           |              | 5            | 13,523,454              | 9            | 4,943,134               |
| APPAREL/ACCESSORIES.....            | 56           | 25           | 1,858,768               | 33           | 1,980,000               |
| CLOTHING 561-565.....               |              | 20           | 522,605                 | 19           | 1,206,425               |
| SHOES 566.....                      |              | 5            | 1,336,163               | 6            | 621,320                 |
| OTHER ACCESSORIES.....              |              | D            | D                       | 8            | 152,255                 |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 180          | 24,201,899              | 165          | 12,854,699              |
| FURNITURE 571.....                  |              | 74           | 16,195,084              | 51           | 6,185,077               |
| APPLIANCES 572.....                 |              | 8            | 833,685                 | 8            | 162,825                 |
| ELECTRONICS/MUSIC STORES 573....    |              | 98           | 7,173,130               | 106          | 6,506,797               |
| OTHER.....                          |              | -            | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 120          | 52,520,992              | 115          | 49,444,657              |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 520          | 35,647,548              | 564          | 30,922,777              |
| DRUG STORES 591.....                |              | 8            | 4,515,454               | 10           | 2,446,573               |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 78           | 7,541,744               | 98           | 10,625,703              |
| NONSTORE RETAILERS 596.....         |              | 172          | 3,506,347               | 171          | 3,767,103               |
| FUEL DEALER 598.....                |              | 7            | 1,861,275               | 5            | 2,242,415               |
| OTHER RETAIL STORES.....            |              | 255          | 18,222,728              | 280          | 11,840,983              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>917</b>   | <b>53,712,561</b>       | <b>980</b>   | <b>59,890,411</b>       |
| HOTELS/MOTELS, ETC 70.....          |              | 8            | 3,928,818               | 8            | 941,457                 |
| PERSONAL SERVICES 72.....           |              | 85           | 4,542,122               | 90           | 4,450,597               |
| BUSINESS SERVICES 73.....           |              | 464          | 18,848,088              | 445          | 17,054,144              |
| COMPUTER SERVICES 737.....          |              | 97           | 1,514,417               | 109          | 4,069,268               |
| AUTOMOTIVE REPAIR/SERVICES 75....   |              | 83           | 15,639,165              | 131          | 17,486,949              |
| OTHER SERVICES.....                 |              | 277          | 10,754,368              | 306          | 19,957,264              |
| CONTRACTING.....                    | 15-17        | 1,173        | 76,877,466              | 677          | 57,817,299              |
| MANUFACTURING.....                  | 19-39        | 164          | 9,163,172               | 196          | 13,323,735              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 162          | 18,053,830              | 208          | 21,978,216              |
| WHOLESALE.....                      | 50-51        | 676          | 30,201,699              | 1,030        | 57,770,540              |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 84           | 6,869,225               | 96           | 9,653,568               |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 161          | 5,923,478               | 79           | 2,826,769               |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>4,354</b> | <b>\$556,157,555</b>    | <b>4,344</b> | <b>\$600,194,375</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | LYNNWOOD     |                         | MARYSVILLE   |                         |
|-------------------------------------|--------------|--------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>1,690</b> | <b>\$1,312,693,824</b>  | <b>1,096</b> | <b>\$225,217,470</b>    |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 100          | 51,391,808              | 85           | 15,704,044              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 51           | 5,419,086               | 41           | 9,567,349               |
| PAINT, GLASS, WALLPAPER 523.....    |              | 16           | 4,207,352               | 13           | 1,358,352               |
| HARDWARE STORES 525.....            |              | 15           | 34,992,401              | 15           | 976,629                 |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 18           | 6,772,969               | 16           | 3,801,714               |
| MOBILE HOME DEALERS 527.....        |              | D            | D                       | D            | D                       |
| OTHER.....                          |              | D            | D                       | D            | D                       |
| GENERAL MERCHANDISE.....            | 53           | 16           | 246,690,192             | 9            | 45,865,629              |
| DEPARTMENT STORES 531.....          |              | 6            | 182,665,036             | 3            | 16,258,577              |
| VARIETY STORES 533.....             |              | 4            | 30,187,790              | 3            | 1,161,403               |
| OTHER GENERAL MERCHANDISE.....      |              | 6            | 33,837,366              | 3            | 28,445,649              |
| FOOD.....                           | 54           | 64           | 33,003,622              | 45           | 35,050,987              |
| GROCERY STORES 541.....             |              | 35           | 29,095,765              | 25           | 34,743,541              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | 3            | 118,752                 | 3            | 19,390                  |
| CANDY/NUT/CONFECTIONERY 544.....    |              | -            | -                       | D            | D                       |
| DAIRY PRODUCTS 545.....             |              | 3            | 59,026                  | D            | D                       |
| BAKERIES 546.....                   |              | 4            | 117,702                 | 3            | 204,345                 |
| OTHER FOOD STORES.....              |              | 19           | 3,612,377               | 14           | 83,711                  |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 95           | 334,292,703             | 70           | 25,803,626              |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 34           | 275,496,361             | 22           | 12,525,670              |
| ACCESSORY DEALERS 553.....          |              | 39           | 13,661,909              | 26           | 7,521,892               |
| SERVICE STATIONS 554.....           |              | 12           | 6,859,945               | 10           | 3,366,481               |
| MARINE/AIRCRAFT, ETC.....           |              | 10           | 38,274,488              | 12           | 2,389,583               |
| APPAREL/ACCESSORIES.....            | 56           | 86           | 165,195,013             | 37           | 3,590,596               |
| CLOTHING 561-565.....               |              | 57           | 134,944,747             | 28           | 2,492,083               |
| SHOES 566.....                      |              | 14           | 10,856,303              | 3            | 1,065,166               |
| OTHER ACCESSORIES.....              |              | 15           | 19,393,963              | 6            | 33,347                  |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 317          | 187,348,160             | 187          | 22,462,865              |
| FURNITURE 571.....                  |              | 135          | 72,317,985              | 69           | 3,899,782               |
| APPLIANCES 572.....                 |              | 20           | 22,721,877              | 19           | 4,680,857               |
| ELECTRONICS/MUSIC STORES 573....    |              | 162          | 92,308,298              | 99           | 13,882,226              |
| OTHER.....                          |              | -            | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 233          | 109,200,159             | 124          | 42,069,197              |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 779          | 185,572,167             | 539          | 34,670,526              |
| DRUG STORES 591.....                |              | 11           | 15,202,033              | 10           | 4,668,750               |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 143          | 104,323,912             | 73           | 7,015,133               |
| NONSTORE RETAILERS 596.....         |              | 214          | 7,498,407               | 180          | 3,363,772               |
| FUEL DEALER 598.....                |              | 10           | 336,055                 | 8            | 3,431,956               |
| OTHER RETAIL STORES.....            |              | 401          | 58,211,760              | 268          | 16,190,915              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>1,640</b> | <b>139,922,857</b>      | <b>1,067</b> | <b>50,987,587</b>       |
| HOTELS/MOTELS, ETC 70.....          |              | 17           | 19,804,150              | 4            | 630,366                 |
| PERSONAL SERVICES 72.....           |              | 167          | 13,472,751              | 101          | 3,361,923               |
| BUSINESS SERVICES 73.....           |              | 756          | 25,885,434              | 497          | 12,896,482              |
| COMPUTER SERVICES 737.....          |              | 186          | 4,931,210               | 96           | 1,167,552               |
| AUTOMOTIVE REPAIR/SERVICES 75.....  |              | 214          | 52,260,581              | 134          | 21,631,520              |
| OTHER SERVICES.....                 |              | 486          | 28,499,941              | 331          | 12,467,296              |
| CONTRACTING.....                    | 15-17        | 2,437        | 159,973,350             | 1,618        | 57,616,958              |
| MANUFACTURING.....                  | 19-39        | 265          | 16,875,486              | 207          | 20,727,746              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 230          | 34,177,708              | 216          | 16,705,860              |
| WHOLESALE.....                      | 50-51        | 1,040        | 68,231,058              | 775          | 22,167,769              |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 146          | 39,777,566              | 99           | 7,725,912               |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 357          | 9,401,678               | 216          | 3,472,548               |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>7,805</b> | <b>\$1,781,053,527</b>  | <b>5,294</b> | <b>\$404,621,850</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | MERCER ISLAND |                         | MOSES LAKE   |                         |
|--|--------------|---------------|-------------------------|--------------|-------------------------|
|  |              | UNITS         | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>760</b>    | <b>\$51,005,643</b>     | <b>862</b>   | <b>\$226,832,261</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 66            | 3,183,811               | 35           | 21,310,926              |
| LUMBER/BLDING MATERIALS 521-522.           |              | 40            | 827,189                 | 18           | 12,529,971              |
| PAINT, GLASS, WALLPAPER 523.....           |              | 6             | 47,146                  | D            | D                       |
| HARDWARE STORES 525.....                   |              | 7             | 1,199,742               | 7            | 2,281,752               |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 13            | 1,109,734               | 4            | 56,285                  |
| MOBILE HOME DEALERS 527.....               |              | D             | D                       | 6            | 6,442,918               |
| OTHER.....                                 |              | D             | D                       | D            | D                       |
| GENERAL MERCHANDISE.....                   | 53           | 5             | 335,436                 | 10           | 57,225,304              |
| DEPARTMENT STORES 531.....                 |              | D             | D                       | 5            | 10,712,622              |
| VARIETY STORES 533.....                    |              | D             | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 5             | 335,436                 | 5            | 46,512,682              |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>19</b>     | <b>12,984,819</b>       | <b>27</b>    | <b>13,366,721</b>       |
| GROCERY STORES 541.....                    |              | 4             | 12,734,581              | 11           | 12,869,186              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | D             | D                       | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -             | -                       | D            | D                       |
| DAIRY PRODUCTS 545.....                    |              | D             | D                       | D            | D                       |
| BAKERIES 546.....                          |              | D             | D                       | D            | D                       |
| OTHER FOOD STORES.....                     |              | 15            | 250,238                 | 16           | 497,535                 |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>22</b>     | <b>1,927,608</b>        | <b>61</b>    | <b>58,640,228</b>       |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 6             | 67,329                  | 22           | 42,076,791              |
| ACCESSORY DEALERS 553.....                 |              | 6             | 4,402                   | 19           | 6,060,452               |
| SERVICE STATIONS 554.....                  |              | 6             | 1,854,816               | 13           | 7,658,330               |
| MARINE/AIRCRAFT, ETC.....                  |              | 4             | 1,061                   | 7            | 2,844,655               |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>26</b>     | <b>1,194,436</b>        | <b>27</b>    | <b>2,942,566</b>        |
| CLOTHING 561-565.....                      |              | 16            | 1,141,861               | 17           | 2,249,555               |
| SHOES 566.....                             |              | 4             | 12,761                  | 5            | 509,489                 |
| OTHER ACCESSORIES.....                     |              | 6             | 39,814                  | 5            | 183,522                 |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>173</b>    | <b>3,777,195</b>        | <b>139</b>   | <b>15,086,093</b>       |
| FURNITURE 571.....                         |              | 83            | 2,241,737               | 34           | 5,797,151               |
| APPLIANCES 572.....                        |              | 7             | 42,154                  | 9            | 197,003                 |
| ELECTRONICS/MUSIC STORES 573....           |              | 83            | 1,493,304               | 96           | 9,091,939               |
| OTHER.....                                 |              | -             | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>51</b>     | <b>12,767,356</b>       | <b>88</b>    | <b>33,542,249</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>398</b>    | <b>14,834,982</b>       | <b>475</b>   | <b>24,718,174</b>       |
| DRUG STORES 591.....                       |              | 8             | 6,848,773               | 7            | 2,071,681               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 57            | 1,808,060               | 66           | 7,589,267               |
| NONSTORE RETAILERS 596.....                |              | 131           | 2,205,791               | 177          | 2,441,053               |
| FUEL DEALER 598.....                       |              | 5             | 293,864                 | D            | D                       |
| OTHER RETAIL STORES.....                   |              | 197           | 3,678,494               | 225          | 12,616,173              |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>903</b>    | <b>21,970,920</b>       | <b>725</b>   | <b>39,914,618</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 5             | 499,818                 | 23           | 8,422,036               |
| PERSONAL SERVICES 72.....                  |              | 77            | 3,350,826               | 65           | 3,441,230               |
| BUSINESS SERVICES 73.....                  |              | 467           | 9,030,863               | 352          | 9,416,366               |
| COMPUTER SERVICES 737.....                 |              | 95            | 1,565,689               | 78           | 1,548,262               |
| AUTOMOTIVE REPAIR/SERVICES 75....          |              | 64            | 3,303,851               | 84           | 10,062,270              |
| OTHER SERVICES.....                        |              | 290           | 5,785,562               | 201          | 8,572,716               |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>2,091</b>  | <b>101,718,958</b>      | <b>517</b>   | <b>27,209,491</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>156</b>    | <b>2,847,156</b>        | <b>142</b>   | <b>5,003,621</b>        |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>167</b>    | <b>14,399,246</b>       | <b>185</b>   | <b>19,220,082</b>       |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>522</b>    | <b>10,595,664</b>       | <b>804</b>   | <b>44,406,670</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>79</b>     | <b>6,286,956</b>        | <b>80</b>    | <b>4,075,553</b>        |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>362</b>    | <b>9,550,335</b>        | <b>62</b>    | <b>2,788,327</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>5,040</b>  | <b>\$218,374,878</b>    | <b>3,377</b> | <b>\$369,450,623</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | MOUNT VERNON |                         | MOUNTLAKE TERRACE |                         |
|--|--------------|--------------|-------------------------|-------------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS             | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>1,105</b> | <b>\$307,797,723</b>    | <b>598</b>        | <b>\$62,995,357</b>     |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 77           | 45,232,445              | 42                | 474,077                 |
| LUMBER/BLDING MATERIALS 521-522.           |              | 39           | 3,457,670               | 23                | 334,394                 |
| PAINT, GLASS, WALLPAPER 523.....           |              | 8            | 2,095,400               | 7                 | 91,014                  |
| HARDWARE STORES 525.....                   |              | 13           | 38,220,507              | 6                 | 22,043                  |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 17           | 1,458,868               | 6                 | 26,626                  |
| MOBILE HOME DEALERS 527.....               |              | D            | D                       | -                 | -                       |
| OTHER.....                                 |              | D            | D                       | -                 | -                       |
| GENERAL MERCHANDISE.....                   | 53           | 11           | 54,199,571              | 5                 | 326,399                 |
| DEPARTMENT STORES 531.....                 |              | D            | D                       | D                 | D                       |
| VARIETY STORES 533.....                    |              | 3            | 933,323                 | D                 | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 8            | 53,266,248              | 5                 | 326,399                 |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>44</b>    | <b>23,105,505</b>       | <b>27</b>         | <b>14,937,848</b>       |
| GROCERY STORES 541.....                    |              | 20           | 22,437,906              | 15                | 14,899,371              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | 3            | 4,127                   | D                 | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | -                 | -                       |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D                 | D                       |
| BAKERIES 546.....                          |              | 5            | 147,407                 | D                 | D                       |
| OTHER FOOD STORES.....                     |              | 16           | 516,065                 | 12                | 38,477                  |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>60</b>    | <b>82,059,989</b>       | <b>20</b>         | <b>2,910,289</b>        |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 21           | 59,133,032              | 6                 | 434,682                 |
| ACCESSORY DEALERS 553.....                 |              | 16           | 3,790,248               | 6                 | 1,340,952               |
| SERVICE STATIONS 554.....                  |              | 9            | 4,408,785               | 4                 | 1,118,941               |
| MARINE/AIRCRAFT, ETC.....                  |              | 14           | 14,727,924              | 4                 | 15,714                  |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>35</b>    | <b>3,977,695</b>        | <b>19</b>         | <b>713,285</b>          |
| CLOTHING 561-565.....                      |              | 22           | 3,270,309               | 11                | 46,326                  |
| SHOES 566.....                             |              | 5            | 424,340                 | 4                 | 649,525                 |
| OTHER ACCESSORIES.....                     |              | 8            | 283,046                 | 4                 | 17,434                  |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>176</b>   | <b>25,205,359</b>       | <b>127</b>        | <b>25,693,297</b>       |
| FURNITURE 571.....                         |              | 65           | 11,253,627              | 37                | 1,467,445               |
| APPLIANCES 572.....                        |              | 18           | 6,982,141               | 13                | 59,624                  |
| ELECTRONICS/MUSIC STORES 573....           |              | 93           | 6,969,591               | 77                | 24,166,228              |
| OTHER.....                                 |              | -            | -                       | -                 | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>117</b>   | <b>39,279,229</b>       | <b>48</b>         | <b>10,478,536</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>585</b>   | <b>34,737,930</b>       | <b>310</b>        | <b>7,461,626</b>        |
| DRUG STORES 591.....                       |              | 10           | 4,848,145               | 8                 | 2,153,412               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 97           | 10,874,505              | 40                | 1,017,390               |
| NONSTORE RETAILERS 596.....                |              | 172          | 3,121,320               | 122               | 2,187,397               |
| FUEL DEALER 598.....                       |              | 4            | 20,953                  | 6                 | 13,365                  |
| OTHER RETAIL STORES.....                   |              | 302          | 15,873,007              | 134               | 2,090,062               |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>993</b>   | <b>53,046,524</b>       | <b>672</b>        | <b>22,866,790</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 9            | 4,858,493               | D                 | D                       |
| PERSONAL SERVICES 72.....                  |              | 94           | 4,190,935               | 59                | 991,459                 |
| BUSINESS SERVICES 73.....                  |              | 464          | 14,331,684              | 362               | 13,344,975              |
| COMPUTER SERVICES 737.....                 |              | 119          | 2,480,131               | 92                | 3,845,612               |
| AUTOMOTIVE REPAIR/SERVICES 75.....         |              | 100          | 13,336,499              | 58                | 1,433,106               |
| OTHER SERVICES.....                        |              | 326          | 16,328,913              | 193               | 7,097,250               |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>1,044</b> | <b>60,820,765</b>       | <b>914</b>        | <b>25,410,162</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>191</b>   | <b>5,745,430</b>        | <b>99</b>         | <b>1,801,731</b>        |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>191</b>   | <b>15,777,569</b>       | <b>134</b>        | <b>12,144,019</b>       |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>819</b>   | <b>43,685,928</b>       | <b>456</b>        | <b>12,423,045</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>95</b>    | <b>13,506,286</b>       | <b>67</b>         | <b>4,313,382</b>        |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>116</b>   | <b>3,347,774</b>        | <b>132</b>        | <b>1,489,795</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>4,554</b> | <b>\$503,727,999</b>    | <b>3,072</b>      | <b>\$143,444,281</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | OAK HARBOR   |                         | OLYMPIA      |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>704</b>   | <b>\$180,584,535</b>    | <b>2,020</b> | <b>\$996,127,036</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 45           | 6,693,062               | 109          | 135,899,679             |
| LUMBER/BLDING MATERIALS 521-522.           |              | 27           | 1,185,437               | 55           | 76,761,147              |
| PAINT, GLASS, WALLPAPER 523.....           |              | 8            | 1,085,833               | 11           | 4,950,682               |
| HARDWARE STORES 525.....                   |              | 5            | 4,226,786               | 18           | 48,827,162              |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 5            | 195,006                 | 20           | 3,502,943               |
| MOBILE HOME DEALERS 527.....               |              | -            | -                       | 5            | 1,857,745               |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| GENERAL MERCHANDISE.....                   | 53           | 8            | 49,684,305              | 13           | 93,003,507              |
| DEPARTMENT STORES 531.....                 |              | 3            | 12,955,750              | 6            | 92,801,562              |
| VARIETY STORES 533.....                    |              | D            | D                       | 3            | 174,879                 |
| OTHER GENERAL MERCHANDISE.....             |              | 5            | 36,728,555              | 4            | 27,066                  |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>26</b>    | <b>15,493,022</b>       | <b>66</b>    | <b>52,082,938</b>       |
| GROCERY STORES 541.....                    |              | 12           | 14,412,861              | 33           | 48,105,717              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | D            | D                       | 3            | 11,052                  |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | 3            | 9,560                   |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | -            | -                       | 6            | 1,447,205               |
| OTHER FOOD STORES.....                     |              | 14           | 1,080,161               | 21           | 2,509,404               |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>32</b>    | <b>49,431,059</b>       | <b>100</b>   | <b>333,384,606</b>      |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 9            | 34,892,195              | 40           | 306,817,778             |
| ACCESSORY DEALERS 553.....                 |              | 12           | 13,082,820              | 25           | 7,725,874               |
| SERVICE STATIONS 554.....                  |              | 3            | 1,179,001               | 15           | 6,489,431               |
| MARINE/AIRCRAFT, ETC.....                  |              | 8            | 277,043                 | 20           | 12,351,523              |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>24</b>    | <b>1,608,280</b>        | <b>89</b>    | <b>43,942,426</b>       |
| CLOTHING 561-565.....                      |              | 16           | 1,120,696               | 64           | 37,417,342              |
| SHOES 566.....                             |              | 4            | 341,006                 | 13           | 5,733,866               |
| OTHER ACCESSORIES.....                     |              | 4            | 146,578                 | 12           | 791,218                 |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>117</b>   | <b>11,524,310</b>       | <b>340</b>   | <b>93,412,944</b>       |
| FURNITURE 571.....                         |              | 38           | 6,911,346               | 108          | 21,587,776              |
| APPLIANCES 572.....                        |              | 10           | 1,681,527               | 17           | 18,494,012              |
| ELECTRONICS/MUSIC STORES 573....           |              | 69           | 2,931,437               | 215          | 53,331,156              |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>68</b>    | <b>28,161,859</b>       | <b>234</b>   | <b>111,117,789</b>      |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>384</b>   | <b>17,988,638</b>       | <b>1,069</b> | <b>133,283,147</b>      |
| DRUG STORES 591.....                       |              | 8            | 1,822,886               | 14           | 7,096,648               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 63           | 4,761,754               | 182          | 66,039,031              |
| NONSTORE RETAILERS 596.....                |              | 131          | 2,902,261               | 282          | 10,638,040              |
| FUEL DEALER 598.....                       |              | 6            | 1,928,388               | 6            | 2,658,514               |
| OTHER RETAIL STORES.....                   |              | 176          | 6,573,349               | 585          | 46,850,914              |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>668</b>   | <b>24,349,198</b>       | <b>1,884</b> | <b>155,463,475</b>      |
| HOTELS/MOTELS, ETC 70.....                 |              | 6            | 3,375,309               | 18           | 13,874,156              |
| PERSONAL SERVICES 72.....                  |              | 62           | 2,251,357               | 181          | 9,319,390               |
| BUSINESS SERVICES 73.....                  |              | 328          | 7,418,057               | 831          | 55,760,872              |
| COMPUTER SERVICES 737.....                 |              | 79           | 2,772,343               | 221          | 19,988,094              |
| AUTOMOTIVE REPAIR/SERVICES 75....          |              | 67           | 3,580,071               | 191          | 37,775,721              |
| OTHER SERVICES.....                        |              | 205          | 7,724,404               | 663          | 38,733,336              |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>567</b>   | <b>27,337,798</b>       | <b>1,817</b> | <b>170,483,130</b>      |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>117</b>   | <b>6,547,958</b>        | <b>328</b>   | <b>22,736,010</b>       |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>165</b>   | <b>11,052,798</b>       | <b>303</b>   | <b>70,251,241</b>       |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>560</b>   | <b>18,402,891</b>       | <b>1,301</b> | <b>134,806,602</b>      |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>82</b>    | <b>9,405,309</b>        | <b>154</b>   | <b>32,374,765</b>       |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>70</b>    | <b>2,612,625</b>        | <b>280</b>   | <b>13,090,978</b>       |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>2,933</b> | <b>\$280,293,112</b>    | <b>8,087</b> | <b>\$1,595,333,237</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | OMAK         |                         | PASCO        |                         |
|-------------------------------------|--------------|--------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>383</b>   | <b>\$80,108,927</b>     | <b>1,031</b> | <b>\$305,394,465</b>    |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 12           | 1,979,886               | 50           | 23,398,525              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 9            | 52,000                  | 28           | 13,457,847              |
| PAINT, GLASS, WALLPAPER 523.....    |              | -            | -                       | 4            | 999,780                 |
| HARDWARE STORES 525.....            |              | 3            | 1,927,886               | 6            | 215,903                 |
| NURSERIES/GARDEN SUPPLIES 526...    |              | D            | D                       | 8            | 7,560,281               |
| MOBILE HOME DEALERS 527.....        |              | D            | D                       | 4            | 1,164,714               |
| OTHER.....                          |              | D            | D                       | -            | -                       |
| GENERAL MERCHANDISE.....            | 53           | 6            | 39,439,229              | 11           | 13,800,113              |
| DEPARTMENT STORES 531.....          |              | D            | D                       | 5            | 9,540,822               |
| VARIETY STORES 533.....             |              | D            | D                       | D            | D                       |
| OTHER GENERAL MERCHANDISE.....      |              | 6            | 39,439,229              | 6            | 4,259,291               |
| FOOD.....                           | 54           | 13           | 4,524,930               | 43           | 20,290,688              |
| GROCERY STORES 541.....             |              | 3            | 4,133,282               | 28           | 20,045,482              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | -            | -                       | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....    |              | D            | D                       | D            | D                       |
| DAIRY PRODUCTS 545.....             |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                   |              | -            | -                       | D            | D                       |
| OTHER FOOD STORES.....              |              | 10           | 391,648                 | 15           | 245,206                 |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 32           | 16,962,244              | 84           | 171,042,769             |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 11           | 11,829,042              | 31           | 127,432,803             |
| ACCESSORY DEALERS 553.....          |              | 12           | 3,895,610               | 29           | 9,942,641               |
| SERVICE STATIONS 554.....           |              | 6            | 935,953                 | 14           | 13,113,300              |
| MARINE/AIRCRAFT, ETC.....           |              | 3            | 301,639                 | 10           | 20,554,025              |
| APPAREL/ACCESSORIES.....            | 56           | 22           | 472,692                 | 45           | 4,463,303               |
| CLOTHING 561-565.....               |              | 15           | 63,100                  | 30           | 2,664,094               |
| SHOES 566.....                      |              | 4            | 405,579                 | 7            | 1,502,464               |
| OTHER ACCESSORIES.....              |              | 3            | 4,013                   | 8            | 296,745                 |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 54           | 2,465,644               | 151          | 10,509,835              |
| FURNITURE 571.....                  |              | 8            | 1,411,043               | 43           | 5,673,559               |
| APPLIANCES 572.....                 |              | 5            | 36,410                  | 12           | 2,702,243               |
| ELECTRONICS/MUSIC STORES 573....    |              | 41           | 1,018,191               | 96           | 2,134,033               |
| OTHER.....                          |              | -            | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 33           | 8,982,233               | 98           | 29,996,010              |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 211          | 5,282,069               | 549          | 31,893,222              |
| DRUG STORES 591.....                |              | 5            | 1,623,992               | 8            | 3,106,067               |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 34           | 1,185,072               | 77           | 6,749,462               |
| NONSTORE RETAILERS 596.....         |              | 87           | 499,638                 | 191          | 5,245,971               |
| FUEL DEALER 598.....                |              | D            | D                       | D            | D                       |
| OTHER RETAIL STORES.....            |              | 85           | 1,973,367               | 273          | 16,791,722              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>303</b>   | <b>8,596,138</b>        | <b>835</b>   | <b>82,806,983</b>       |
| HOTELS/MOTELS, ETC 70.....          |              | 3            | 1,335,681               | 16           | 9,405,481               |
| PERSONAL SERVICES 72.....           |              | 26           | 883,978                 | 64           | 2,997,985               |
| BUSINESS SERVICES 73.....           |              | 155          | 1,033,229               | 422          | 17,432,509              |
| COMPUTER SERVICES 737.....          |              | 39           | 403,962                 | 94           | 1,942,722               |
| AUTOMOTIVE REPAIR/SERVICES 75....   |              | 30           | 1,893,043               | 120          | 39,255,211              |
| OTHER SERVICES.....                 |              | 89           | 3,450,207               | 213          | 13,715,797              |
| CONTRACTING.....                    | 15-17        | 159          | 6,867,286               | 878          | 92,376,294              |
| MANUFACTURING.....                  | 19-39        | 59           | 707,461                 | 184          | 32,145,977              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 121          | 2,948,382               | 194          | 20,118,572              |
| WHOLESALE.....                      | 50-51        | 359          | 7,148,733               | 899          | 109,569,296             |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 42           | 1,280,938               | 79           | 3,924,567               |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 15           | 177,369                 | 113          | 4,593,410               |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>1,441</b> | <b>\$107,835,234</b>    | <b>4,213</b> | <b>\$650,929,564</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS



TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | PORT ANGELES |                         | PORT TOWNSEND |                         |
|--|--------------|--------------|-------------------------|---------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS         | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>901</b>   | <b>\$148,143,105</b>    | <b>707</b>    | <b>\$71,272,301</b>     |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 40           | 10,402,356              | 42            | 4,601,926               |
| LUMBER/BLDING MATERIALS 521-522.           |              | 16           | 9,010,883               | 18            | 124,340                 |
| PAINT, GLASS, WALLPAPER 523.....           |              | 3            | 377,443                 | 6             | 310,628                 |
| HARDWARE STORES 525.....                   |              | 11           | 405,118                 | 10            | 3,199,987               |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 10           | 608,912                 | 8             | 966,971                 |
| MOBILE HOME DEALERS 527.....               |              | -            | -                       | -             | -                       |
| OTHER.....                                 |              | -            | -                       | -             | -                       |
| GENERAL MERCHANDISE.....                   | 53           | 11           | 16,101,784              | 6             | 282,834                 |
| DEPARTMENT STORES 531.....                 |              | 3            | 7,201,899               | D             | D                       |
| VARIETY STORES 533.....                    |              | 3            | 360,030                 | D             | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 5            | 8,539,855               | 6             | 282,834                 |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>25</b>    | <b>13,562,264</b>       | <b>24</b>     | <b>15,955,511</b>       |
| GROCERY STORES 541.....                    |              | 9            | 13,226,282              | 7             | 13,445,716              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | D            | D                       | D             | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | -            | -                       | -             | -                       |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D             | D                       |
| BAKERIES 546.....                          |              | D            | D                       | -             | -                       |
| OTHER FOOD STORES.....                     |              | 16           | 335,982                 | 17            | 2,509,795               |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>50</b>    | <b>41,697,288</b>       | <b>28</b>     | <b>6,899,789</b>        |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 12           | 32,796,892              | 4             | 1,173,886               |
| ACCESSORY DEALERS 553.....                 |              | 19           | 3,321,617               | 6             | 3,745,285               |
| SERVICE STATIONS 554.....                  |              | 11           | 5,203,838               | 4             | 137,431                 |
| MARINE/AIRCRAFT, ETC.....                  |              | 8            | 374,941                 | 14            | 1,843,187               |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>27</b>    | <b>2,914,189</b>        | <b>37</b>     | <b>2,928,949</b>        |
| CLOTHING 561-565.....                      |              | 16           | 1,664,570               | 27            | 2,686,548               |
| SHOES 566.....                             |              | 7            | 1,187,578               | 4             | 98,466                  |
| OTHER ACCESSORIES.....                     |              | 4            | 62,041                  | 6             | 143,935                 |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>144</b>   | <b>13,277,479</b>       | <b>99</b>     | <b>4,175,144</b>        |
| FURNITURE 571.....                         |              | 43           | 6,389,958               | 34            | 1,899,528               |
| APPLIANCES 572.....                        |              | 12           | 1,382,259               | 8             | 502,568                 |
| ELECTRONICS/MUSIC STORES 573....           |              | 89           | 5,505,262               | 57            | 1,773,048               |
| OTHER.....                                 |              | -            | -                       | -             | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>108</b>   | <b>28,977,795</b>       | <b>68</b>     | <b>19,405,798</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>496</b>   | <b>21,209,950</b>       | <b>403</b>    | <b>17,022,350</b>       |
| DRUG STORES 591.....                       |              | 8            | 4,647,470               | 7             | 1,331,112               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 97           | 6,956,682               | 78            | 4,607,814               |
| NONSTORE RETAILERS 596.....                |              | 144          | 2,087,235               | 128           | 1,416,584               |
| FUEL DEALER 598.....                       |              | D            | D                       | D             | D                       |
| OTHER RETAIL STORES.....                   |              | 247          | 7,518,563               | 190           | 9,666,840               |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>796</b>   | <b>39,147,767</b>       | <b>589</b>    | <b>18,132,995</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 30           | 11,820,189              | 36            | 5,822,253               |
| PERSONAL SERVICES 72.....                  |              | 64           | 1,931,867               | 49            | 1,265,789               |
| BUSINESS SERVICES 73.....                  |              | 357          | 5,996,639               | 275           | 3,517,952               |
| COMPUTER SERVICES 737.....                 |              | 79           | 1,553,495               | 55            | 334,983                 |
| AUTOMOTIVE REPAIR/SERVICES 75.....         |              | 78           | 8,361,893               | 38            | 2,175,860               |
| OTHER SERVICES.....                        |              | 267          | 11,037,179              | 191           | 5,351,141               |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>511</b>   | <b>28,760,107</b>       | <b>395</b>    | <b>24,374,661</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>148</b>   | <b>12,514,069</b>       | <b>151</b>    | <b>17,347,103</b>       |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>184</b>   | <b>11,867,151</b>       | <b>146</b>    | <b>6,502,764</b>        |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>777</b>   | <b>33,346,559</b>       | <b>492</b>    | <b>10,540,730</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>69</b>    | <b>5,416,132</b>        | <b>55</b>     | <b>3,538,869</b>        |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>73</b>    | <b>1,625,981</b>        | <b>52</b>     | <b>758,755</b>          |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>3,459</b> | <b>\$280,820,871</b>    | <b>2,587</b>  | <b>\$152,468,178</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | PULLMAN      |                         | PUYALLUP     |                         |
|-------------------------------------|--------------|--------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>718</b>   | <b>\$110,441,156</b>    | <b>2,215</b> | <b>\$1,078,583,962</b>  |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 32           | 5,995,086               | 112          | 98,403,431              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 18           | 4,792,726               | 59           | 65,422,228              |
| PAINT, GLASS, WALLPAPER 523.....    |              | D            | D                       | 13           | 2,540,240               |
| HARDWARE STORES 525.....            |              | 4            | 66,769                  | 18           | 28,301,633              |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 6            | 470,643                 | 17           | 1,602,272               |
| MOBILE HOME DEALERS 527.....        |              | D            | D                       | 5            | 537,058                 |
| OTHER.....                          |              | 4            | 664,948                 | -            | -                       |
| GENERAL MERCHANDISE.....            | 53           | 6            | 10,925,241              | 24           | 268,841,367             |
| DEPARTMENT STORES 531.....          |              | D            | D                       | 7            | 107,571,830             |
| VARIETY STORES 533.....             |              | D            | D                       | 3            | 70,824,149              |
| OTHER GENERAL MERCHANDISE.....      |              | 6            | 10,925,241              | 14           | 90,445,388              |
| FOOD.....                           | 54           | 18           | 11,542,585              | 58           | 36,048,400              |
| GROCERY STORES 541.....             |              | 6            | 11,416,578              | 27           | 32,631,913              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | -            | -                       | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....    |              | -            | -                       | 4            | 343,578                 |
| DAIRY PRODUCTS 545.....             |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                   |              | D            | D                       | 7            | 1,327,209               |
| OTHER FOOD STORES.....              |              | 12           | 126,007                 | 20           | 1,745,700               |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 32           | 26,549,394              | 101          | 366,602,258             |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 12           | 18,585,995              | 41           | 346,542,359             |
| ACCESSORY DEALERS 553.....          |              | 12           | 4,216,399               | 33           | 9,817,276               |
| SERVICE STATIONS 554.....           |              | 4            | 3,016,214               | 16           | 5,843,450               |
| MARINE/AIRCRAFT, ETC.....           |              | 4            | 730,786                 | 11           | 4,399,173               |
| APPAREL/ACCESSORIES.....            | 56           | 24           | 920,062                 | 105          | 57,542,968              |
| CLOTHING 561-565.....               |              | 16           | 596,064                 | 60           | 35,062,243              |
| SHOES 566.....                      |              | 4            | 310,015                 | 14           | 7,046,194               |
| OTHER ACCESSORIES.....              |              | 4            | 13,983                  | 31           | 15,434,531              |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 135          | 3,922,928               | 288          | 63,603,858              |
| FURNITURE 571.....                  |              | 32           | 875,766                 | 104          | 20,977,126              |
| APPLIANCES 572.....                 |              | 8            | 707,860                 | 28           | 3,944,322               |
| ELECTRONICS/MUSIC STORES 573....    |              | 95           | 2,339,302               | 156          | 38,682,410              |
| OTHER.....                          |              | -            | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 60           | 23,586,077              | 187          | 90,478,985              |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 411          | 26,999,783              | 1,340        | 97,062,695              |
| DRUG STORES 591.....                |              | 6            | 2,116,468               | 12           | 5,989,998               |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 57           | 17,513,407              | 225          | 41,961,450              |
| NONSTORE RETAILERS 596.....         |              | 134          | 2,254,452               | 336          | 13,298,027              |
| FUEL DEALER 598.....                |              | 3            | 34,179                  | 11           | 1,605,738               |
| OTHER RETAIL STORES.....            |              | 211          | 5,081,277               | 756          | 34,207,482              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>531</b>   | <b>33,873,019</b>       | <b>1,665</b> | <b>98,480,273</b>       |
| HOTELS/MOTELS, ETC 70.....          |              | 9            | 5,205,982               | 9            | 1,727,003               |
| PERSONAL SERVICES 72.....           |              | 44           | 1,622,898               | 183          | 10,581,835              |
| BUSINESS SERVICES 73.....           |              | 297          | 7,287,406               | 742          | 23,140,620              |
| COMPUTER SERVICES 737.....          |              | 85           | 1,362,896               | 152          | 3,231,115               |
| AUTOMOTIVE REPAIR/SERVICES 75....   |              | 40           | 4,490,491               | 175          | 39,114,849              |
| OTHER SERVICES.....                 |              | 141          | 15,266,242              | 556          | 23,915,966              |
| CONTRACTING.....                    | 15-17        | 373          | 76,450,243              | 2,327        | 122,411,029             |
| MANUFACTURING.....                  | 19-39        | 127          | 4,114,766               | 322          | 22,548,462              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 155          | 10,325,138              | 254          | 29,084,155              |
| WHOLESALE.....                      | 50-51        | 676          | 19,142,598              | 1,111        | 83,675,776              |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 48           | 2,540,166               | 146          | 28,110,510              |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 44           | 1,369,657               | 432          | 11,179,988              |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>2,672</b> | <b>\$258,256,743</b>    | <b>8,472</b> | <b>\$1,474,074,155</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | REDMOND      |                         | RENTON       |                         |
|-------------------------------------|--------------|--------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>1,776</b> | <b>\$762,626,724</b>    | <b>1,814</b> | <b>\$968,463,530</b>    |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 106          | 68,094,670              | 116          | 27,766,756              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 59           | 58,637,474              | 70           | 11,351,724              |
| PAINT, GLASS, WALLPAPER 523.....    |              | 17           | 1,315,913               | 10           | 290,577                 |
| HARDWARE STORES 525.....            |              | 11           | 3,971,918               | 24           | 15,657,150              |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 19           | 4,169,365               | 12           | 467,305                 |
| MOBILE HOME DEALERS 527.....        |              | D            | D                       | D            | D                       |
| OTHER.....                          |              | D            | D                       | D            | D                       |
| GENERAL MERCHANDISE.....            | 53           | 14           | 149,940,498             | 18           | 99,103,805              |
| DEPARTMENT STORES 531.....          |              | 6            | 124,892,460             | 3            | 3,569,629               |
| VARIETY STORES 533.....             |              | D            | D                       | 4            | 1,807,923               |
| OTHER GENERAL MERCHANDISE.....      |              | 8            | 25,048,038              | 11           | 93,726,253              |
| FOOD.....                           | 54           | 50           | 40,782,278              | 80           | 42,885,154              |
| GROCERY STORES 541.....             |              | 21           | 38,010,163              | 44           | 37,890,386              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | 3            | 12,813                  | 4            | 208,686                 |
| CANDY/NUT/CONFECTIONERY 544.....    |              | D            | D                       | D            | D                       |
| DAIRY PRODUCTS 545.....             |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                   |              | 5            | 670,030                 | 5            | 185,437                 |
| OTHER FOOD STORES.....              |              | 21           | 2,089,272               | 27           | 4,600,645               |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 51           | 40,487,733              | 100          | 425,443,217             |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 19           | 23,933,179              | 34           | 384,950,472             |
| ACCESSORY DEALERS 553.....          |              | 20           | 10,254,585              | 30           | 14,510,646              |
| SERVICE STATIONS 554.....           |              | 5            | 2,214,764               | 22           | 9,633,016               |
| MARINE/AIRCRAFT, ETC.....           |              | 7            | 4,085,205               | 14           | 16,349,083              |
| APPAREL/ACCESSORIES.....            | 56           | 75           | 53,666,125              | 55           | 5,922,139               |
| CLOTHING 561-565.....               |              | 50           | 46,757,198              | 28           | 2,543,121               |
| SHOES 566.....                      |              | 8            | 2,197,435               | 9            | 1,381,279               |
| OTHER ACCESSORIES.....              |              | 17           | 4,711,492               | 18           | 1,997,739               |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 382          | 112,776,478             | 311          | 187,295,062             |
| FURNITURE 571.....                  |              | 135          | 30,203,470              | 103          | 117,722,578             |
| APPLIANCES 572.....                 |              | 22           | 7,691,826               | 21           | 3,539,092               |
| ELECTRONICS/MUSIC STORES 573....    |              | 225          | 74,881,182              | 187          | 66,033,392              |
| OTHER.....                          |              | -            | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 210          | 146,662,041             | 241          | 102,973,868             |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 888          | 150,216,901             | 893          | 77,073,529              |
| DRUG STORES 591.....                |              | 12           | 10,478,344              | 14           | 13,640,209              |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 145          | 61,763,419              | 118          | 16,194,609              |
| NONSTORE RETAILERS 596.....         |              | 249          | 33,552,605              | 276          | 11,081,303              |
| FUEL DEALER 598.....                |              | 6            | 73,207                  | 10           | 647,805                 |
| OTHER RETAIL STORES.....            |              | 476          | 44,349,326              | 475          | 35,509,603              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>1,971</b> | <b>202,118,834</b>      | <b>1,926</b> | <b>205,379,198</b>      |
| HOTELS/MOTELS, ETC 70.....          |              | 9            | 14,397,408              | 12           | 14,950,770              |
| PERSONAL SERVICES 72.....           |              | 167          | 12,145,578              | 185          | 9,802,923               |
| BUSINESS SERVICES 73.....           |              | 1,026        | 111,062,086             | 892          | 63,569,175              |
| COMPUTER SERVICES 737.....          |              | 289          | 47,580,005              | 201          | 18,083,442              |
| AUTOMOTIVE REPAIR/SERVICES 75....   |              | 167          | 35,936,952              | 232          | 50,762,561              |
| OTHER SERVICES.....                 |              | 602          | 28,576,810              | 605          | 66,293,769              |
| CONTRACTING.....                    | 15-17        | 3,014        | 242,990,432             | 3,057        | 249,573,851             |
| MANUFACTURING.....                  | 19-39        | 393          | 42,938,836              | 336          | 40,305,117              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 256          | 113,453,488             | 309          | 58,084,593              |
| WHOLESALE.....                      | 50-51        | 1,308        | 233,874,804             | 1,293        | 192,359,603             |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 147          | 19,610,847              | 139          | 35,837,775              |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 468          | 22,578,725              | 393          | 13,635,965              |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>9,333</b> | <b>\$1,640,192,690</b>  | <b>9,267</b> | <b>\$1,763,639,632</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | RICHLAND     |                         | SEA TAC      |                         |
|--|--------------|--------------|-------------------------|--------------|-------------------------|
|  |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>1,174</b> | <b>\$314,965,950</b>    | <b>558</b>   | <b>\$140,213,480</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 51           | 48,652,280              | 38           | 971,997                 |
| LUMBER/BLDING MATERIALS 521-522.           |              | 28           | 42,236,670              | 23           | 464,229                 |
| PAINT, GLASS, WALLPAPER 523.....           |              | D            | D                       | 4            | 12,938                  |
| HARDWARE STORES 525.....                   |              | 10           | 3,171,778               | 7            | 480,244                 |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 9            | 3,045,672               | 4            | 14,586                  |
| MOBILE HOME DEALERS 527.....               |              | D            | D                       | D            | D                       |
| OTHER.....                                 |              | 4            | 198,160                 | D            | D                       |
| GENERAL MERCHANDISE.....                   | 53           | 10           | 58,784,046              | D            | D                       |
| DEPARTMENT STORES 531.....                 |              | D            | D                       | D            | D                       |
| VARIETY STORES 533.....                    |              | 3            | 646,748                 | -            | -                       |
| OTHER GENERAL MERCHANDISE.....             |              | 7            | 58,137,298              | D            | D                       |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>43</b>    | <b>33,909,207</b>       | <b>29</b>    | <b>12,883,025</b>       |
| GROCERY STORES 541.....                    |              | 18           | 33,191,085              | 20           | 12,724,503              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | D            | D                       | -            | -                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | 3            | 91,047                  | -            | -                       |
| DAIRY PRODUCTS 545.....                    |              | D            | D                       | D            | D                       |
| BAKERIES 546.....                          |              | 3            | 90,142                  | -            | -                       |
| OTHER FOOD STORES.....                     |              | 19           | 536,933                 | 9            | 158,522                 |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>46</b>    | <b>50,520,838</b>       | <b>31</b>    | <b>9,300,378</b>        |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 20           | 35,281,294              | 11           | 7,039,226               |
| ACCESSORY DEALERS 553.....                 |              | 12           | 9,520,499               | 8            | 206,042                 |
| SERVICE STATIONS 554.....                  |              | 7            | 2,973,607               | 7            | 1,542,201               |
| MARINE/AIRCRAFT, ETC.....                  |              | 7            | 2,745,438               | 5            | 512,909                 |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>30</b>    | <b>1,664,550</b>        | <b>8</b>     | <b>16,778</b>           |
| CLOTHING 561-565.....                      |              | 20           | 1,409,625               | 4            | 9,523                   |
| SHOES 566.....                             |              | 4            | 39,781                  | D            | D                       |
| OTHER ACCESSORIES.....                     |              | 6            | 215,144                 | 4            | 7,255                   |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>176</b>   | <b>36,463,873</b>       | <b>91</b>    | <b>4,325,513</b>        |
| FURNITURE 571.....                         |              | 48           | 13,458,856              | 34           | 485,943                 |
| APPLIANCES 572.....                        |              | 11           | 13,009,401              | 7            | 20,562                  |
| ELECTRONICS/MUSIC STORES 573....           |              | 117          | 9,995,616               | 50           | 3,819,008               |
| OTHER.....                                 |              | -            | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>102</b>   | <b>48,539,643</b>       | <b>56</b>    | <b>38,289,485</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>716</b>   | <b>36,431,513</b>       | <b>305</b>   | <b>74,426,304</b>       |
| DRUG STORES 591.....                       |              | 9            | 3,802,590               | 3            | 14,311                  |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 101          | 10,776,041              | 41           | 4,259,863               |
| NONSTORE RETAILERS 596.....                |              | 218          | 5,446,257               | 120          | 1,456,699               |
| FUEL DEALER 598.....                       |              | -            | -                       | 8            | 1,001,493               |
| OTHER RETAIL STORES.....                   |              | 388          | 16,406,625              | 133          | 67,693,938              |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>930</b>   | <b>68,042,623</b>       | <b>652</b>   | <b>339,852,349</b>      |
| HOTELS/MOTELS, ETC 70.....                 |              | 15           | 15,294,570              | 39           | 118,901,179             |
| PERSONAL SERVICES 72.....                  |              | 76           | 4,540,291               | 44           | 3,963,084               |
| BUSINESS SERVICES 73.....                  |              | 478          | 18,617,145              | 298          | 10,123,759              |
| COMPUTER SERVICES 737.....                 |              | 126          | 5,928,257               | 51           | 2,551,355               |
| AUTOMOTIVE REPAIR/SERVICES 75....          |              | 79           | 13,221,036              | 104          | 201,398,326             |
| OTHER SERVICES.....                        |              | 282          | 16,369,581              | 167          | 5,466,001               |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>953</b>   | <b>104,385,996</b>      | <b>928</b>   | <b>232,011,351</b>      |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>179</b>   | <b>10,942,554</b>       | <b>109</b>   | <b>10,481,481</b>       |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>184</b>   | <b>25,505,975</b>       | <b>144</b>   | <b>70,812,156</b>       |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>954</b>   | <b>48,841,771</b>       | <b>357</b>   | <b>21,148,937</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>78</b>    | <b>4,891,340</b>        | <b>56</b>    | <b>12,609,080</b>       |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>135</b>   | <b>6,463,177</b>        | <b>102</b>   | <b>1,147,444</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>4,587</b> | <b>\$584,039,386</b>    | <b>2,906</b> | <b>\$828,276,278</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | SEATTLE       |                         | SHELTON      |                         |
|--|--------------|---------------|-------------------------|--------------|-------------------------|
|  |              | UNITS         | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>10,201</b> | <b>\$5,443,370,733</b>  | <b>628</b>   | <b>\$107,518,695</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 332           | 293,779,535             | 44           | 10,006,002              |
| LUMBER/BLDING MATERIALS 521-522.           |              | 161           | 184,962,804             | 23           | 7,402,795               |
| PAINT, GLASS, WALLPAPER 523.....           |              | 37            | 17,025,083              | 5            | 216,209                 |
| HARDWARE STORES 525.....                   |              | 62            | 83,201,497              | 11           | 2,365,006               |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 72            | 8,590,151               | 5            | 21,992                  |
| MOBILE HOME DEALERS 527.....               |              | D             | D                       | D            | D                       |
| OTHER.....                                 |              | D             | D                       | D            | D                       |
| GENERAL MERCHANDISE.....                   | 53           | 51            | 489,478,197             | 8            | 48,726,593              |
| DEPARTMENT STORES 531.....                 |              | 12            | 278,879,058             | D            | D                       |
| VARIETY STORES 533.....                    |              | 13            | 71,685,936              | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 26            | 138,913,203             | 8            | 48,726,593              |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>632</b>    | <b>429,856,043</b>      | <b>20</b>    | <b>6,954,610</b>        |
| GROCERY STORES 541.....                    |              | 421           | 401,697,451             | 10           | 6,805,708               |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | 31            | 2,686,460               | -            | -                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | 13            | 726,247                 | -            | -                       |
| DAIRY PRODUCTS 545.....                    |              | 8             | 1,397,154               | D            | D                       |
| BAKERIES 546.....                          |              | 80            | 9,460,241               | D            | D                       |
| OTHER FOOD STORES.....                     |              | 79            | 13,888,490              | 10           | 148,902                 |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>428</b>    | <b>811,304,430</b>      | <b>35</b>    | <b>12,289,667</b>       |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 118           | 598,583,415             | 8            | 5,050,604               |
| ACCESSORY DEALERS 553.....                 |              | 92            | 42,967,117              | 14           | 5,603,895               |
| SERVICE STATIONS 554.....                  |              | 95            | 41,272,644              | 6            | 1,327,334               |
| MARINE/AIRCRAFT, ETC.....                  |              | 123           | 128,481,254             | 7            | 307,834                 |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>501</b>    | <b>454,004,718</b>      | <b>18</b>    | <b>452,650</b>          |
| CLOTHING 561-565.....                      |              | 327           | 396,806,005             | 10           | 98,817                  |
| SHOES 566.....                             |              | 46            | 30,696,085              | 4            | 312,858                 |
| OTHER ACCESSORIES.....                     |              | 128           | 26,502,628              | 4            | 40,975                  |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>1,196</b>  | <b>534,453,296</b>      | <b>97</b>    | <b>4,068,367</b>        |
| FURNITURE 571.....                         |              | 478           | 186,115,620             | 35           | 2,704,392               |
| APPLIANCES 572.....                        |              | 56            | 12,099,216              | 7            | 47,048                  |
| ELECTRONICS/MUSIC STORES 573....           |              | 662           | 336,238,460             | 55           | 1,316,927               |
| OTHER.....                                 |              | -             | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>2,399</b>  | <b>1,262,712,612</b>    | <b>59</b>    | <b>16,678,942</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>4,662</b>  | <b>1,167,781,902</b>    | <b>347</b>   | <b>8,341,864</b>        |
| DRUG STORES 591.....                       |              | 50            | 125,211,443             | 8            | 581,685                 |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 872           | 420,403,073             | 49           | 1,239,125               |
| NONSTORE RETAILERS 596.....                |              | 1,038         | 188,875,410             | 119          | 1,569,385               |
| FUEL DEALER 598.....                       |              | 24            | 51,029,301              | 7            | 63,243                  |
| OTHER RETAIL STORES.....                   |              | 2,678         | 382,262,675             | 164          | 4,888,426               |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>9,111</b>  | <b>2,148,012,190</b>    | <b>593</b>   | <b>16,573,719</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 145           | 433,056,612             | 4            | 928,091                 |
| PERSONAL SERVICES 72.....                  |              | 1,214         | 109,630,681             | 45           | 1,894,926               |
| BUSINESS SERVICES 73.....                  |              | 3,584         | 751,703,873             | 304          | 3,298,930               |
| COMPUTER SERVICES 737.....                 |              | 875           | 224,189,337             | 65           | 467,990                 |
| AUTOMOTIVE REPAIR/SERVICES 75.....         |              | 821           | 373,853,431             | 46           | 4,222,684               |
| OTHER SERVICES.....                        |              | 3,347         | 479,767,593             | 194          | 6,229,088               |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>8,441</b>  | <b>2,245,878,602</b>    | <b>577</b>   | <b>34,003,648</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>1,682</b>  | <b>304,458,557</b>      | <b>122</b>   | <b>2,621,810</b>        |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>717</b>    | <b>762,816,743</b>      | <b>159</b>   | <b>5,762,714</b>        |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>3,396</b>  | <b>1,248,489,585</b>    | <b>612</b>   | <b>12,828,445</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>520</b>    | <b>268,473,755</b>      | <b>55</b>    | <b>5,943,802</b>        |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>1,808</b>  | <b>101,329,697</b>      | <b>53</b>    | <b>729,781</b>          |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>35,876</b> | <b>\$12,522,829,862</b> | <b>2,799</b> | <b>\$185,982,614</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | SPOKANE       |                         | SUNNYSIDE    |                         |
|-------------------------------------|--------------|---------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS         | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>3,560</b>  | <b>\$1,790,236,900</b>  | <b>548</b>   | <b>\$129,196,771</b>    |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 135           | 134,181,426             | 27           | 10,144,958              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 65            | 67,947,653              | 12           | 4,666,723               |
| PAINT, GLASS, WALLPAPER 523.....    |              | 11            | 6,710,161               | 3            | 838,047                 |
| HARDWARE STORES 525.....            |              | 36            | 48,670,350              | 7            | 2,928,626               |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 18            | 9,730,531               | 5            | 1,711,562               |
| MOBILE HOME DEALERS 527.....        |              | 5             | 1,122,731               | D            | D                       |
| OTHER.....                          |              | -             | -                       | D            | D                       |
| GENERAL MERCHANDISE.....            | 53           | 23            | 294,653,997             | 8            | 46,132,977              |
| DEPARTMENT STORES 531.....          |              | 8             | 148,112,149             | 3            | 7,137,870               |
| VARIETY STORES 533.....             |              | 5             | 13,049,933              | D            | D                       |
| OTHER GENERAL MERCHANDISE.....      |              | 10            | 133,491,915             | 5            | 38,995,107              |
| FOOD.....                           | 54           | 117           | 130,757,644             | 40           | 8,182,216               |
| GROCERY STORES 541.....             |              | 63            | 124,138,133             | 29           | 7,670,633               |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | 7             | 781,253                 | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....    |              | 6             | 232,916                 | -            | -                       |
| DAIRY PRODUCTS 545.....             |              | 3             | 525,852                 | D            | D                       |
| BAKERIES 546.....                   |              | 10            | 1,459,302               | -            | -                       |
| OTHER FOOD STORES.....              |              | 28            | 3,620,188               | 11           | 511,583                 |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 235           | 370,043,264             | 29           | 32,336,789              |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 106           | 303,999,229             | 8            | 23,569,679              |
| ACCESSORY DEALERS 553.....          |              | 72            | 33,553,538              | 10           | 4,986,527               |
| SERVICE STATIONS 554.....           |              | 35            | 26,934,399              | 7            | 1,543,916               |
| MARINE/AIRCRAFT, ETC.....           |              | 22            | 5,556,098               | 4            | 2,236,667               |
| APPAREL/ACCESSORIES.....            | 56           | 141           | 127,082,771             | 31           | 2,359,510               |
| CLOTHING 561-565.....               |              | 89            | 100,714,586             | 20           | 1,146,133               |
| SHOES 566.....                      |              | 19            | 10,972,904              | 6            | 1,179,989               |
| OTHER ACCESSORIES.....              |              | 33            | 15,395,281              | 5            | 33,388                  |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 487           | 182,276,077             | 64           | 3,345,866               |
| FURNITURE 571.....                  |              | 146           | 67,050,873              | 12           | 1,575,799               |
| APPLIANCES 572.....                 |              | 29            | 10,307,132              | 6            | 99,019                  |
| ELECTRONICS/MUSIC STORES 573....    |              | 312           | 104,918,072             | 46           | 1,671,048               |
| OTHER.....                          |              | -             | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 473           | 256,905,886             | 52           | 13,830,613              |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 1,949         | 294,335,835             | 297          | 12,863,842              |
| DRUG STORES 591.....                |              | 21            | 33,509,768              | 5            | 1,177,887               |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 336           | 118,503,742             | 45           | 1,386,243               |
| NONSTORE RETAILERS 596.....         |              | 462           | 28,089,559              | 106          | 1,384,722               |
| FUEL DEALER 598.....                |              | 6             | 3,277,235               | D            | D                       |
| OTHER RETAIL STORES.....            |              | 1,124         | 110,955,531             | 141          | 8,914,990               |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>3,068</b>  | <b>400,712,179</b>      | <b>459</b>   | <b>18,247,339</b>       |
| HOTELS/MOTELS, ETC 70.....          |              | 47            | 63,315,991              | 6            | 1,063,532               |
| PERSONAL SERVICES 72.....           |              | 403           | 30,579,764              | 44           | 2,000,026               |
| BUSINESS SERVICES 73.....           |              | 1,273         | 128,390,048             | 232          | 7,096,901               |
| COMPUTER SERVICES 737.....          |              | 339           | 33,619,686              | 45           | 396,447                 |
| AUTOMOTIVE REPAIR/SERVICES 75.....  |              | 394           | 97,146,661              | 53           | 4,138,133               |
| OTHER SERVICES.....                 |              | 951           | 81,279,715              | 124          | 3,948,747               |
| CONTRACTING.....                    | 15-17        | 2,048         | 346,086,620             | 311          | 13,239,826              |
| MANUFACTURING.....                  | 19-39        | 556           | 68,452,615              | 78           | 2,003,540               |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 363           | 159,717,099             | 125          | 7,780,546               |
| WHOLESALE.....                      | 50-51        | 2,052         | 373,983,521             | 503          | 26,470,254              |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 224           | 57,879,745              | 57           | 2,029,436               |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 360           | 24,265,228              | 41           | 1,174,129               |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>12,231</b> | <b>\$3,221,333,907</b>  | <b>2,122</b> | <b>\$200,141,841</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | TACOMA        |                         | TUKWILA      |                         |
|-------------------------------------|--------------|---------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS         | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>3,859</b>  | <b>\$2,076,843,402</b>  | <b>1,121</b> | <b>\$1,204,545,849</b>  |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 188           | 165,148,353             | 60           | 90,085,152              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 103           | 112,612,789             | 30           | 54,155,517              |
| PAINT, GLASS, WALLPAPER 523.....    |              | 19            | 4,236,278               | 8            | 1,317,496               |
| HARDWARE STORES 525.....            |              | 34            | 44,328,455              | 13           | 33,787,666              |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 25            | 3,874,786               | 9            | 824,473                 |
| MOBILE HOME DEALERS 527.....        |              | 7             | 96,045                  | D            | D                       |
| OTHER.....                          |              | -             | -                       | D            | D                       |
| GENERAL MERCHANDISE.....            | 53           | 26            | 359,748,832             | 10           | 297,131,670             |
| DEPARTMENT STORES 531.....          |              | 9             | 223,148,869             | 6            | 205,290,530             |
| VARIETY STORES 533.....             |              | 3             | 81,039,362              | D            | D                       |
| OTHER GENERAL MERCHANDISE.....      |              | 14            | 55,560,601              | 4            | 91,841,140              |
| FOOD.....                           | 54           | 216           | 108,120,186             | 49           | 13,846,938              |
| GROCERY STORES 541.....             |              | 163           | 101,995,451             | 30           | 10,724,104              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | 6             | 128,779                 | -            | -                       |
| CANDY/NUT/CONFECTIONERY 544.....    |              | 4             | 33,188                  | D            | D                       |
| DAIRY PRODUCTS 545.....             |              | D             | D                       | D            | D                       |
| BAKERIES 546.....                   |              | 15            | 1,145,392               | 7            | 1,322,421               |
| OTHER FOOD STORES.....              |              | 28            | 4,817,376               | 12           | 1,800,413               |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 230           | 563,679,193             | 51           | 100,135,327             |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 103           | 488,518,478             | 21           | 66,417,507              |
| ACCESSORY DEALERS 553.....          |              | 62            | 26,603,531              | 15           | 7,469,691               |
| SERVICE STATIONS 554.....           |              | 31            | 12,298,491              | 9            | 3,524,954               |
| MARINE/AIRCRAFT, ETC.....           |              | 34            | 36,258,693              | 6            | 22,723,175              |
| APPAREL/ACCESSORIES.....            | 56           | 158           | 152,649,762             | 69           | 144,949,417             |
| CLOTHING 561-565.....               |              | 92            | 123,174,284             | 46           | 120,877,577             |
| SHOES 566.....                      |              | 23            | 13,693,473              | 12           | 13,917,064              |
| OTHER ACCESSORIES.....              |              | 43            | 15,782,005              | 11           | 10,154,776              |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 519           | 191,348,621             | 263          | 271,156,566             |
| FURNITURE 571.....                  |              | 167           | 47,903,190              | 90           | 129,024,357             |
| APPLIANCES 572.....                 |              | 35            | 18,085,876              | 16           | 17,547,005              |
| ELECTRONICS/MUSIC STORES 573....    |              | 317           | 125,359,555             | 157          | 124,585,204             |
| OTHER.....                          |              | -             | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 584           | 267,778,563             | 127          | 106,892,729             |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 1,938         | 268,369,892             | 492          | 180,348,050             |
| DRUG STORES 591.....                |              | 24            | 28,469,218              | 7            | 4,060,773               |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 309           | 123,386,278             | 96           | 98,669,006              |
| NONSTORE RETAILERS 596.....         |              | 482           | 22,092,983              | 138          | 18,245,787              |
| FUEL DEALER 598.....                |              | 17            | 8,736,817               | 5            | 1,688,615               |
| OTHER RETAIL STORES.....            |              | 1,106         | 85,684,596              | 246          | 57,683,869              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>3,278</b>  | <b>368,651,524</b>      | <b>1,068</b> | <b>156,498,226</b>      |
| HOTELS/MOTELS, ETC 70.....          |              | 33            | 33,799,991              | 27           | 40,796,888              |
| PERSONAL SERVICES 72.....           |              | 346           | 27,292,286              | 61           | 9,638,493               |
| BUSINESS SERVICES 73.....           |              | 1,385         | 115,391,323             | 568          | 56,103,001              |
| COMPUTER SERVICES 737.....          |              | 354           | 24,532,246              | 138          | 14,387,848              |
| AUTOMOTIVE REPAIR/SERVICES 75....   |              | 394           | 93,825,607              | 103          | 26,541,182              |
| OTHER SERVICES.....                 |              | 1,120         | 98,342,317              | 309          | 23,418,662              |
| CONTRACTING.....                    | 15-17        | 3,629         | 603,616,495             | 1,275        | 129,040,692             |
| MANUFACTURING.....                  | 19-39        | 624           | 92,750,939              | 242          | 51,769,252              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 420           | 187,252,278             | 191          | 44,766,838              |
| WHOLESALE.....                      | 50-51        | 1,965         | 281,714,870             | 870          | 202,944,099             |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 236           | 77,994,177              | 91           | 6,070,406               |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 643           | 19,894,766              | 129          | 2,376,677               |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>14,654</b> | <b>\$3,708,718,451</b>  | <b>4,987</b> | <b>\$1,798,012,039</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS

TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                                   | SIC          | VANCOUVER     |                         | WALLA WALLA  |                         |
|--|--------------|---------------|-------------------------|--------------|-------------------------|
|  |              | UNITS         | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                        | <b>52-59</b> | <b>2,593</b>  | <b>\$1,124,120,645</b>  | <b>998</b>   | <b>\$210,920,873</b>    |
| BUILDING MATERIALS/HARDWARE.....           | 52           | 148           | 70,911,572              | 39           | 13,330,244              |
| LUMBER/BLDING MATERIALS 521-522.           |              | 77            | 41,755,315              | 17           | 9,392,227               |
| PAINT, GLASS, WALLPAPER 523.....           |              | 18            | 7,153,986               | 5            | 3,288,740               |
| HARDWARE STORES 525.....                   |              | 23            | 19,541,683              | 6            | 241,901                 |
| NURSERIES/GARDEN SUPPLIES 526...           |              | 30            | 2,460,588               | 8            | 277,106                 |
| MOBILE HOME DEALERS 527.....               |              | D             | D                       | 3            | 130,270                 |
| OTHER.....                                 |              | D             | D                       | -            | -                       |
| GENERAL MERCHANDISE.....                   | 53           | 22            | 247,472,304             | 14           | 31,113,982              |
| DEPARTMENT STORES 531.....                 |              | 7             | 135,048,765             | 6            | 24,022,365              |
| VARIETY STORES 533.....                    |              | 6             | 1,920,017               | D            | D                       |
| OTHER GENERAL MERCHANDISE.....             |              | 9             | 110,503,522             | 8            | 7,091,617               |
| <b>FOOD.....</b>                           | <b>54</b>    | <b>133</b>    | <b>82,681,899</b>       | <b>33</b>    | <b>23,074,486</b>       |
| GROCERY STORES 541.....                    |              | 82            | 78,046,192              | 14           | 22,546,215              |
| FRUIT/VEGETABLE/MEAT 542-543....           |              | 8             | 525,922                 | D            | D                       |
| CANDY/NUT/CONFECTIONERY 544.....           |              | D             | D                       | -            | -                       |
| DAIRY PRODUCTS 545.....                    |              | 4             | 302,970                 | D            | D                       |
| BAKERIES 546.....                          |              | 8             | 928,374                 | 3            | 133,103                 |
| OTHER FOOD STORES.....                     |              | 31            | 2,878,441               | 16           | 395,168                 |
| <b>AUTO DEALERS/GAS STATIONS.....</b>      | <b>55</b>    | <b>133</b>    | <b>249,007,172</b>      | <b>61</b>    | <b>56,268,694</b>       |
| AUTO DEALERS (NEW/USED) 551-552.           |              | 34            | 214,715,321             | 19           | 39,305,319              |
| ACCESSORY DEALERS 553.....                 |              | 52            | 16,207,122              | 22           | 7,302,236               |
| SERVICE STATIONS 554.....                  |              | 35            | 16,560,918              | 12           | 3,265,183               |
| MARINE/AIRCRAFT, ETC.....                  |              | 12            | 1,523,811               | 8            | 6,395,956               |
| <b>APPAREL/ACCESSORIES.....</b>            | <b>56</b>    | <b>98</b>     | <b>71,859,343</b>       | <b>26</b>    | <b>2,762,352</b>        |
| CLOTHING 561-565.....                      |              | 60            | 56,618,952              | 17           | 2,020,352               |
| SHOES 566.....                             |              | 16            | 5,876,149               | 5            | 711,833                 |
| OTHER ACCESSORIES.....                     |              | 22            | 9,364,242               | 4            | 30,167                  |
| <b>FURNITURE/FURNISHINGS/EQUIP.....</b>    | <b>57</b>    | <b>387</b>    | <b>61,530,527</b>       | <b>157</b>   | <b>15,296,767</b>       |
| FURNITURE 571.....                         |              | 117           | 32,052,929              | 37           | 4,373,636               |
| APPLIANCES 572.....                        |              | 20            | 1,859,591               | 10           | 543,767                 |
| ELECTRONICS/MUSIC STORES 573....           |              | 250           | 27,618,007              | 110          | 10,379,364              |
| OTHER.....                                 |              | -             | -                       | -            | -                       |
| <b>EATING/DRINKING PLACES.....</b>         | <b>58</b>    | <b>385</b>    | <b>196,576,311</b>      | <b>105</b>   | <b>36,136,137</b>       |
| <b>MISCELLANEOUS RETAIL STORES.....</b>    | <b>59</b>    | <b>1,287</b>  | <b>144,081,517</b>      | <b>563</b>   | <b>32,938,211</b>       |
| DRUG STORES 591.....                       |              | 13            | 18,700,026              | 10           | 8,505,121               |
| MISCELLANEOUS SHOPPING GOODS 594           |              | 198           | 38,229,702              | 101          | 13,885,052              |
| NONSTORE RETAILERS 596.....                |              | 362           | 22,581,304              | 163          | 3,005,097               |
| FUEL DEALER 598.....                       |              | 8             | 1,279,481               | D            | D                       |
| OTHER RETAIL STORES.....                   |              | 706           | 63,291,004              | 289          | 7,542,941               |
| <b>SERVICES</b>                            | <b>70-89</b> | <b>2,396</b>  | <b>207,807,643</b>      | <b>798</b>   | <b>44,244,666</b>       |
| HOTELS/MOTELS, ETC 70.....                 |              | 22            | 17,638,238              | 15           | 8,672,905               |
| PERSONAL SERVICES 72.....                  |              | 242           | 18,459,262              | 69           | 3,139,404               |
| BUSINESS SERVICES 73.....                  |              | 1,057         | 69,052,005              | 392          | 10,067,576              |
| COMPUTER SERVICES 737.....                 |              | 278           | 11,630,537              | 106          | 2,060,221               |
| AUTOMOTIVE REPAIR/SERVICES 75.....         |              | 271           | 47,840,653              | 82           | 11,344,309              |
| OTHER SERVICES.....                        |              | 804           | 54,817,485              | 240          | 11,020,472              |
| <b>CONTRACTING.....</b>                    | <b>15-17</b> | <b>2,233</b>  | <b>310,694,483</b>      | <b>522</b>   | <b>57,549,818</b>       |
| <b>MANUFACTURING.....</b>                  | <b>19-39</b> | <b>435</b>    | <b>37,900,082</b>       | <b>168</b>   | <b>11,510,888</b>       |
| <b>TRANSPORTATION/COMM./UTILITIES.....</b> | <b>40-49</b> | <b>339</b>    | <b>106,288,417</b>      | <b>187</b>   | <b>15,268,466</b>       |
| <b>WHOLESALE.....</b>                      | <b>50-51</b> | <b>1,842</b>  | <b>185,470,463</b>      | <b>871</b>   | <b>44,848,222</b>       |
| <b>FINANCE/INSURANCE/REAL ESTATE.....</b>  | <b>60-67</b> | <b>222</b>    | <b>65,986,929</b>       | <b>82</b>    | <b>5,039,091</b>        |
| <b>OTHER BUSINESS 0-14 &amp; 90'S.....</b> |              | <b>324</b>    | <b>19,767,873</b>       | <b>103</b>   | <b>4,833,219</b>        |
| <b>TOTAL ALL INDUSTRIES.....</b>           |              | <b>10,384</b> | <b>\$2,058,036,535</b>  | <b>3,729</b> | <b>\$394,215,243</b>    |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS



TABLE 4: TAXABLE RETAIL SALES FOR SELECTED CITIES\*  
 BY STANDARD INDUSTRIAL CLASSIFICATION  
 CALENDAR 2003

| INDUSTRY                            | SIC          | WENATCHEE    |                         | YAKIMA       |                         |
|-------------------------------------|--------------|--------------|-------------------------|--------------|-------------------------|
|                                     |              | UNITS        | TAXABLE<br>RETAIL SALES | UNITS        | TAXABLE<br>RETAIL SALES |
| <b>RETAIL TRADE</b>                 | <b>52-59</b> | <b>1,093</b> | <b>\$353,852,698</b>    | <b>1,753</b> | <b>\$704,641,950</b>    |
| BUILDING MATERIALS/HARDWARE.....    | 52           | 55           | 43,705,813              | 78           | 68,123,765              |
| LUMBER/BLDING MATERIALS 521-522.    |              | 34           | 10,647,611              | 35           | 39,659,026              |
| PAINT, GLASS, WALLPAPER 523.....    |              | 4            | 773,143                 | 5            | 5,143,948               |
| HARDWARE STORES 525.....            |              | 7            | 25,816,074              | 17           | 9,352,497               |
| NURSERIES/GARDEN SUPPLIES 526...    |              | 4            | 53,838                  | 16           | 1,977,967               |
| MOBILE HOME DEALERS 527.....        |              | 6            | 6,415,147               | 5            | 11,990,327              |
| OTHER.....                          |              | -            | -                       | -            | -                       |
| GENERAL MERCHANDISE.....            | 53           | 14           | 87,981,447              | 16           | 130,815,400             |
| DEPARTMENT STORES 531.....          |              | 3            | 29,011,244              | 4            | 32,537,151              |
| VARIETY STORES 533.....             |              | 4            | 1,027,736               | 4            | 1,905,005               |
| OTHER GENERAL MERCHANDISE.....      |              | 7            | 57,942,467              | 8            | 96,373,244              |
| FOOD.....                           | 54           | 38           | 22,460,279              | 87           | 56,228,127              |
| GROCERY STORES 541.....             |              | 18           | 22,003,363              | 55           | 53,456,286              |
| FRUIT/VEGETABLE/MEAT 542-543....    |              | 3            | 23,830                  | 5            | 219,296                 |
| CANDY/NUT/CONFECTIONERY 544.....    |              | D            | D                       | 4            | 41,853                  |
| DAIRY PRODUCTS 545.....             |              | D            | D                       | 3            | 1,380,589               |
| BAKERIES 546.....                   |              | 4            | 156,118                 | 7            | 349,022                 |
| OTHER FOOD STORES.....              |              | 13           | 276,968                 | 13           | 781,081                 |
| AUTO DEALERS/GAS STATIONS.....      | 55           | 57           | 83,168,098              | 151          | 209,856,730             |
| AUTO DEALERS (NEW/USED) 551-552.    |              | 22           | 60,803,292              | 63           | 172,913,212             |
| ACCESSORY DEALERS 553.....          |              | 18           | 6,332,005               | 47           | 17,942,385              |
| SERVICE STATIONS 554.....           |              | 10           | 3,848,989               | 19           | 5,486,671               |
| MARINE/AIRCRAFT, ETC.....           |              | 7            | 12,183,812              | 22           | 13,514,462              |
| APPAREL/ACCESSORIES.....            | 56           | 49           | 9,442,368               | 66           | 8,577,269               |
| CLOTHING 561-565.....               |              | 27           | 7,005,639               | 43           | 5,235,236               |
| SHOES 566.....                      |              | 8            | 1,916,850               | 10           | 2,587,677               |
| OTHER ACCESSORIES.....              |              | 14           | 519,879                 | 13           | 754,356                 |
| FURNITURE/FURNISHINGS/EQUIP.....    | 57           | 172          | 20,843,767              | 250          | 49,762,261              |
| FURNITURE 571.....                  |              | 52           | 8,858,166               | 67           | 20,801,243              |
| APPLIANCES 572.....                 |              | 14           | 949,089                 | 18           | 1,824,533               |
| ELECTRONICS/MUSIC STORES 573....    |              | 106          | 11,036,512              | 165          | 27,136,485              |
| OTHER.....                          |              | -            | -                       | -            | -                       |
| EATING/DRINKING PLACES.....         | 58           | 114          | 40,164,075              | 238          | 96,133,104              |
| MISCELLANEOUS RETAIL STORES.....    | 59           | 594          | 46,086,851              | 867          | 85,145,294              |
| DRUG STORES 591.....                |              | 8            | 1,381,662               | 15           | 20,574,759              |
| MISCELLANEOUS SHOPPING GOODS 594    |              | 91           | 19,122,155              | 156          | 27,486,371              |
| NONSTORE RETAILERS 596.....         |              | 167          | 2,941,759               | 227          | 8,719,568               |
| FUEL DEALER 598.....                |              | D            | D                       | 7            | 2,879,285               |
| OTHER RETAIL STORES.....            |              | 328          | 22,641,275              | 462          | 25,485,311              |
| <b>SERVICES</b>                     | <b>70-89</b> | <b>977</b>   | <b>70,759,983</b>       | <b>1,590</b> | <b>175,488,904</b>      |
| HOTELS/MOTELS, ETC 70.....          |              | 18           | 16,039,080              | 30           | 23,529,395              |
| PERSONAL SERVICES 72.....           |              | 95           | 5,556,106               | 190          | 10,511,760              |
| BUSINESS SERVICES 73.....           |              | 467          | 16,607,815              | 658          | 39,833,449              |
| COMPUTER SERVICES 737.....          |              | 118          | 4,075,672               | 164          | 5,526,575               |
| AUTOMOTIVE REPAIR/SERVICES 75....   |              | 109          | 19,547,638              | 216          | 58,396,818              |
| OTHER SERVICES.....                 |              | 288          | 13,009,344              | 496          | 43,217,482              |
| CONTRACTING.....                    | 15-17        | 669          | 62,569,452              | 880          | 86,233,120              |
| MANUFACTURING.....                  | 19-39        | 175          | 11,683,185              | 276          | 39,429,910              |
| TRANSPORTATION/COMM./UTILITIES..... | 40-49        | 193          | 21,455,142              | 252          | 51,860,535              |
| WHOLESALE.....                      | 50-51        | 993          | 75,127,325              | 1,295        | 160,214,852             |
| FINANCE/INSURANCE/REAL ESTATE.....  | 60-67        | 96           | 13,834,601              | 133          | 20,203,468              |
| OTHER BUSINESS 0-14 & 90'S.....     |              | 111          | 4,153,739               | 145          | 7,953,608               |
| <b>TOTAL ALL INDUSTRIES.....</b>    |              | <b>4,307</b> | <b>\$613,436,125</b>    | <b>6,324</b> | <b>\$1,246,026,347</b>  |

\*BASED UPON LOCAL 0.5 - 1.0% COUNTY/CITY SALES TAX COLLECTIONS