

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>349</u>	<u>\$11,508,247</u>	<u>346</u>	<u>\$17,015,238</u>
MOTOR VEHICLES & PARTS	441	19	2,006,550	27	2,781,876
NEW & USED AUTO DEALERS	4411	6	606,589	8	1,304,130
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	9	683,724
AUTOMOTIVE PARTS & TIRE	4413	13	1,399,961	10	794,022
FURNITURE & HOME FURNISHING	442	13	180,431	16	261,517
ELECTRONICS & APPLIANCES	443	38	242,161	39	214,177
APPLIANCES, TV & OTHER ELECTRONICS	44311	15	170,782	17	86,594
COMPUTERS & SOFTWARE	44312	23	71,379	22	127,583
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	22	1,313,118	19	1,592,348
BUILDING MATERIALS	4441	15	850,007	15	1,532,855
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	463,111	4	59,493
FOOD & BEVERAGE STORES	445	11	743,773	8	1,961,894
GROCERY & CONVENIENCE STORES	4451	8	742,446	3	1,902,359
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	1,327	5	59,535
DRUG/HEALTH STORES	446	18	232,560	21	526,298
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,552,706	5	417,978
APPAREL & ACCESSORIES	448	13	31,331	20	227,579
CLOTHING & SHOE STORES	4481, 4482	13	31,331	15	70,932
JEWELRY & LUGGAGE STORES	4483	D	D	5	156,647
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	20	66,010	24	682,629
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	9	30,253	14	568,128
BOOK/PERIODICAL/MUSIC STORE	4512	11	35,757	10	114,501
GENERAL MERCHANDISE STORES	452	6	4,026,152	4	7,489,453
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	4,026,152	4	7,489,453
E-COMMERCE & MAIL ORDER	4541	32	66,190	32	84,551
MISCELLANEOUS RETAILERS	453, 4542, 4543	143	1,047,265	131	774,938
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>60,691</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>497,760</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>201</u>	<u>3,748,310</u>	<u>171</u>	<u>4,396,909</u>
CONSTRUCTION OF BUILDINGS	236	34	1,406,844	39	2,461,185
HEAVY CONSTRUCTION & HIGHWAYS	237	15	465,078	13	80,873
SPECIAL TRADE CONTRACTORS	238	152	1,876,388	119	1,854,851
<u>MANUFACTURING</u>	<u>31-33</u>	<u>47</u>	<u>724,522</u>	<u>50</u>	<u>391,329</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>334</u>	<u>10,890,085</u>	<u>316</u>	<u>2,288,405</u>
DURABLE GOODS	423	238	9,415,589	230	1,923,493
NONDURABLE GOODS	424	96	1,474,496	86	364,912
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>267,813</u>
<u>INFORMATION</u>	<u>51</u>	<u>120</u>	<u>2,124,241</u>	<u>118</u>	<u>1,325,390</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>415,619</u>	<u>29</u>	<u>392,344</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>75</u>	<u>594,721</u>	<u>79</u>	<u>754,815</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>41</u>	<u>95,778</u>	<u>51</u>	<u>184,092</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>65</u>	<u>379,564</u>	<u>80</u>	<u>575,640</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>6</u>	<u>324,984</u>	<u>10</u>	<u>767,830</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>39</u>	<u>2,631,171</u>	<u>39</u>	<u>4,037,610</u>
ACCOMMODATIONS	721	8	380,549	8	692,731
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	2,250,622	31	3,344,879
<u>OTHER SERVICES</u>	<u>81</u>	<u>60</u>	<u>1,406,435</u>	<u>52</u>	<u>1,007,894</u>
REPAIR & MAINTENANCE	811	41	1,141,479	33	719,940
PERSONAL SERVICE	812	19	264,956	16	154,136
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	133,818
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>63,290</u>	<u>7</u>	<u>3,570</u>
TOTAL ALL INDUSTRIES		1,395	\$35,465,418	1,354	\$33,408,879

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	1,327	\$240,054,084	930	\$108,695,339
MOTOR VEHICLES & PARTS	441	108	48,111,625	59	31,862,101
NEW & USED AUTO DEALERS	4411	52	34,605,976	24	26,919,797
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,643,352	10	2,394,318
AUTOMOTIVE PARTS & TIRE	4413	46	8,862,297	25	2,547,986
FURNITURE & HOME FURNISHING	442	64	10,159,094	44	3,261,456
ELECTRONICS & APPLIANCES	443	150	11,404,945	106	2,386,462
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	9,451,244	41	1,147,867
COMPUTERS & SOFTWARE	44312	99	1,834,949	62	1,071,293
CAMERA & PHOTO SUPPLIES	44313	4	118,752	3	167,302
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	81	23,928,947	66	15,625,718
BUILDING MATERIALS	4441	61	22,015,888	57	15,467,150
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,913,059	9	158,568
FOOD & BEVERAGE STORES	445	47	14,466,704	33	8,196,323
GROCERY & CONVENIENCE STORES	4451	30	14,141,696	24	8,145,351
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	325,008	9	50,972
DRUG/HEALTH STORES	446	82	5,107,079	53	1,038,242
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	7,970,033	31	2,773,193
APPAREL & ACCESSORIES	448	95	15,213,615	60	3,316,804
CLOTHING & SHOE STORES	4481, 4482	72	12,574,453	46	2,820,918
JEWELRY & LUGGAGE STORES	4483	23	2,639,162	14	495,886
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	11,522,393	71	4,827,416
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	7,910,110	45	3,170,267
BOOK/PERIODICAL/MUSIC STORE	4512	41	3,612,283	26	1,657,149
GENERAL MERCHANDISE STORES	452	21	69,526,455	18	20,206,165
DEPARTMENT STORES	4521	6	22,394,113	3	6,127,175
GENERAL MERCHANDISE STORES	4529	15	47,132,342	15	14,078,990
E-COMMERCE & MAIL ORDER	4541	54	1,214,326	45	323,452
MISCELLANEOUS RETAILERS	453, 4542, 4543	481	21,428,868	344	14,878,007
AGRICULTURE, FORESTRY, FISHING	11	11	52,343	21	249,482
MINING	21	3	88,607	D	D
UTILITIES	22	11	1,312,201	9	235,895
CONSTRUCTION	23	1,026	62,471,057	624	34,893,421
CONSTRUCTION OF BUILDINGS	236	252	27,158,064	196	24,053,995
HEAVY CONSTRUCTION & HIGHWAYS	237	60	6,512,751	33	1,256,353
SPECIAL TRADE CONTRACTORS	238	714	28,800,242	395	9,583,073
MANUFACTURING	31-33	210	6,498,228	164	3,859,120
WHOLESALE TRADE	42	950	32,047,464	701	17,770,542
DURABLE GOODS	423	712	26,672,259	520	12,465,980
NONDURABLE GOODS	424	227	5,343,237	175	5,297,041
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	31,968	6	7,521
TRANSPORTATION & WAREHOUSING	48-49	21	237,527	20	417,729
INFORMATION	51	244	20,417,794	192	9,185,032
FINANCE, INSURANCE	52	87	4,366,771	79	2,574,563
REAL ESTATE, RENTAL/LEASING	53	242	9,021,015	174	5,431,266
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	238	3,648,212	157	2,726,555
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	357	7,087,842	244	4,629,575
ARTS, ENTERTAINMENT & RECREATION	71	51	4,987,545	40	2,606,462
ACCOMMODATIONS & FOOD SERVICES	72	260	45,450,668	255	24,801,489
ACCOMMODATIONS	721	33	6,825,600	82	8,789,847
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	227	38,625,068	173	16,011,642
OTHER SERVICES	81	334	14,279,348	247	6,736,561
REPAIR & MAINTENANCE	811	204	11,032,134	167	5,208,212
PERSONAL SERVICE	812	114	2,960,744	68	1,361,788
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	286,470	12	166,561
PUBLIC ADMINISTRATION, OTHER	92.00	11	66,001	10	343,340
TOTAL ALL INDUSTRIES		5,383	\$452,086,707	3,867	\$225,156,371

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>826</u>	<u>\$90,929,321</u>	<u>2,015</u>	<u>\$367,416,017</u>
MOTOR VEHICLES & PARTS	441	63	23,833,902	149	93,874,012
NEW & USED AUTO DEALERS	4411	21	17,357,050	49	75,325,529
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,941,139	17	4,114,671
AUTOMOTIVE PARTS & TIRE	4413	32	3,535,713	83	14,433,812
FURNITURE & HOME FURNISHING	442	36	4,033,729	110	11,782,495
ELECTRONICS & APPLIANCES	443	88	2,124,450	231	8,041,027
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	1,415,884	66	4,050,742
COMPUTERS & SOFTWARE	44312	52	708,566	162	3,923,687
CAMERA & PHOTO SUPPLIES	44313	D	D	3	66,598
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	9,327,775	181	44,890,449
BUILDING MATERIALS	4441	44	8,781,904	139	42,324,904
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	545,871	42	2,565,545
FOOD & BEVERAGE STORES	445	34	8,815,149	102	36,397,471
GROCERY & CONVENIENCE STORES	4451	22	8,672,180	72	35,091,942
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	142,969	30	1,305,529
DRUG/HEALTH STORES	446	43	3,066,477	85	10,984,866
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,983,351	92	15,339,450
APPAREL & ACCESSORIES	448	45	1,831,085	105	20,068,575
CLOTHING & SHOE STORES	4481, 4482	33	1,423,622	81	17,910,098
JEWELRY & LUGGAGE STORES	4483	12	407,463	24	2,158,477
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	2,032,096	124	9,296,495
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	1,673,623	78	5,794,000
BOOK/PERIODICAL/MUSIC STORE	4512	22	358,473	46	3,502,495
GENERAL MERCHANDISE STORES	452	13	21,558,333	30	84,207,850
DEPARTMENT STORES	4521	3	3,729,320	6	28,341,263
GENERAL MERCHANDISE STORES	4529	10	17,829,013	24	55,866,587
E-COMMERCE & MAIL ORDER	4541	43	288,212	69	1,944,949
MISCELLANEOUS RETAILERS	453, 4542, 4543	311	9,034,762	737	30,588,378
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>255,883</u>	<u>28</u>	<u>1,003,684</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>220,770</u>	<u>10</u>	<u>547,036</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>39,779</u>	<u>11</u>	<u>1,255,048</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>639</u>	<u>28,725,582</u>	<u>2,204</u>	<u>179,229,542</u>
CONSTRUCTION OF BUILDINGS	236	208	15,455,191	572	91,050,304
HEAVY CONSTRUCTION & HIGHWAYS	237	32	1,580,000	109	18,161,493
SPECIAL TRADE CONTRACTORS	238	399	11,690,391	1,523	70,017,745
<u>MANUFACTURING</u>	<u>31-33</u>	<u>130</u>	<u>4,398,642</u>	<u>381</u>	<u>20,655,882</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>567</u>	<u>9,264,142</u>	<u>1,436</u>	<u>58,606,882</u>
DURABLE GOODS	423	414	7,340,514	1,094	43,253,392
NONDURABLE GOODS	424	149	1,914,124	328	15,270,563
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	9,504	14	82,927
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>306,546</u>	<u>73</u>	<u>2,196,396</u>
<u>INFORMATION</u>	<u>51</u>	<u>179</u>	<u>7,635,344</u>	<u>324</u>	<u>48,326,241</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,445,479</u>	<u>120</u>	<u>16,009,044</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>141</u>	<u>2,947,167</u>	<u>356</u>	<u>22,596,169</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>142</u>	<u>1,643,811</u>	<u>387</u>	<u>8,720,921</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>242</u>	<u>3,439,663</u>	<u>714</u>	<u>21,559,428</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,347,100</u>	<u>95</u>	<u>8,890,941</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>232</u>	<u>15,154,659</u>	<u>529</u>	<u>84,635,683</u>
ACCOMMODATIONS	721	76	2,539,092	31	4,682,718
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	156	12,615,567	498	79,952,965
<u>OTHER SERVICES</u>	<u>81</u>	<u>251</u>	<u>8,631,023</u>	<u>707</u>	<u>31,297,795</u>
REPAIR & MAINTENANCE	811	165	6,460,634	465	24,819,185
PERSONAL SERVICE	812	70	909,650	225	6,185,789
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	1,260,739	17	292,821
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>48,158</u>	<u>14</u>	<u>310,607</u>
TOTAL ALL INDUSTRIES		3,489	\$176,433,069	9,404	\$873,257,316

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>181</u>	<u>\$1,685,912</u>	<u>1,020</u>	<u>\$127,214,117</u>
MOTOR VEHICLES & PARTS	441	9	169,120	87	47,118,229
NEW & USED AUTO DEALERS	4411	D	D	30	39,202,742
RV, BOAT, MOTORCYCLE DEALERS	4412	3	867	10	2,354,806
AUTOMOTIVE PARTS & TIRE	4413	6	168,253	47	5,560,681
FURNITURE & HOME FURNISHING	442	6	35,072	53	2,090,192
ELECTRONICS & APPLIANCES	443	20	13,480	106	1,736,233
APPLIANCES, TV & OTHER ELECTRONICS	44311	8	1,541	33	858,132
COMPUTERS & SOFTWARE	44312	12	11,939	70	809,677
CAMERA & PHOTO SUPPLIES	44313	-	-	3	68,424
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	7	411,338	86	13,478,399
BUILDING MATERIALS	4441	4	212,065	70	11,933,065
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	199,273	16	1,545,334
FOOD & BEVERAGE STORES	445	5	466,562	48	10,012,673
GROCERY & CONVENIENCE STORES	4451	5	466,562	36	9,965,277
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	12	47,396
DRUG/HEALTH STORES	446	11	40,990	63	2,323,942
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	242,961	45	10,350,482
APPAREL & ACCESSORIES	448	9	4,419	42	2,159,114
CLOTHING & SHOE STORES	4481, 4482	9	4,419	35	1,257,534
JEWELRY & LUGGAGE STORES	4483	-	-	7	901,580
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	12	14,396	64	3,015,643
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	5	10,326	44	2,397,572
BOOK/PERIODICAL/MUSIC STORE	4512	7	4,070	20	618,071
GENERAL MERCHANDISE STORES	452	3	41,714	17	26,122,975
DEPARTMENT STORES	4521	D	D	4	9,824,534
GENERAL MERCHANDISE STORES	4529	3	41,714	13	16,298,441
E-COMMERCE & MAIL ORDER	4541	19	10,221	46	308,635
MISCELLANEOUS RETAILERS	453, 4542, 4543	77	235,639	363	8,497,600
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>37,436</u>	<u>19</u>	<u>315,267</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>248,996</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>11</u>	<u>441,713</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>72</u>	<u>682,239</u>	<u>719</u>	<u>27,992,848</u>
CONSTRUCTION OF BUILDINGS	236	14	273,586	158	14,992,418
HEAVY CONSTRUCTION & HIGHWAYS	237	10	61,738	52	4,229,212
SPECIAL TRADE CONTRACTORS	238	48	346,915	509	8,771,218
<u>MANUFACTURING</u>	<u>31-33</u>	<u>18</u>	<u>78,306</u>	<u>196</u>	<u>5,635,885</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>140</u>	<u>919,286</u>	<u>869</u>	<u>18,536,599</u>
DURABLE GOODS	423	95	267,511	671	13,332,506
NONDURABLE GOODS	424	45	651,775	193	5,199,746
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	4,347
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>44</u>	<u>1,028,355</u>
<u>INFORMATION</u>	<u>51</u>	<u>70</u>	<u>416,085</u>	<u>208</u>	<u>11,050,778</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>11</u>	<u>36,163</u>	<u>75</u>	<u>2,206,003</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>25</u>	<u>70,925</u>	<u>196</u>	<u>5,383,215</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>21</u>	<u>31,805</u>	<u>160</u>	<u>2,511,845</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>29</u>	<u>48,929</u>	<u>258</u>	<u>3,460,508</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>3</u>	<u>13,573</u>	<u>29</u>	<u>2,022,721</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>16</u>	<u>968,950</u>	<u>208</u>	<u>23,428,556</u>
ACCOMMODATIONS	721	5	100,023	31	2,061,322
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	868,927	177	21,367,234
<u>OTHER SERVICES</u>	<u>81</u>	<u>19</u>	<u>418,985</u>	<u>271</u>	<u>8,022,384</u>
REPAIR & MAINTENANCE	811	11	387,068	185	5,785,836
PERSONAL SERVICE	812	8	31,917	72	1,712,800
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	14	523,748
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>169,340</u>	<u>11</u>	<u>209,169</u>
TOTAL ALL INDUSTRIES		615	\$5,577,934	4,304	\$239,708,959

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>394</u>	<u>\$39,406,133</u>	<u>189</u>	<u>\$2,026,482</u>
MOTOR VEHICLES & PARTS	441	18	8,657,033	10	370,412
NEW & USED AUTO DEALERS	4411	5	6,266,595	3	95,764
RV, BOAT, MOTORCYCLE DEALERS	4412	5	823,846	D	D
AUTOMOTIVE PARTS & TIRE	4413	8	1,566,592	7	274,648
FURNITURE & HOME FURNISHING	442	17	1,757,301	4	1,244
ELECTRONICS & APPLIANCES	443	43	988,720	22	27,907
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	141,385	9	11,933
COMPUTERS & SOFTWARE	44312	24	847,335	13	15,974
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	299,044	11	263,224
BUILDING MATERIALS	4441	16	271,282	8	247,719
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	27,762	3	15,505
FOOD & BEVERAGE STORES	445	15	3,126,887	8	539,694
GROCERY & CONVENIENCE STORES	4451	9	2,983,023	8	539,694
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	143,864	D	D
DRUG/HEALTH STORES	446	25	422,357	8	48,885
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,085,036	6	390,117
APPAREL & ACCESSORIES	448	27	2,524,404	15	19,725
CLOTHING & SHOE STORES	4481, 4482	20	2,032,862	15	19,725
JEWELRY & LUGGAGE STORES	4483	7	491,542	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	848,218	14	30,609
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	744,805	7	14,681
BOOK/PERIODICAL/MUSIC STORE	4512	11	103,413	7	15,928
GENERAL MERCHANDISE STORES	452	10	17,163,044	D	D
DEPARTMENT STORES	4521	3	4,792,949	D	D
GENERAL MERCHANDISE STORES	4529	7	12,370,095	D	D
E-COMMERCE & MAIL ORDER	4541	32	73,024	23	121,354
MISCELLANEOUS RETAILERS	453, 4542, 4543	148	2,461,065	68	213,311
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>38,176</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>43,358</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>284</u>	<u>11,016,375</u>	<u>61</u>	<u>889,826</u>
CONSTRUCTION OF BUILDINGS	236	63	6,550,020	16	298,496
HEAVY CONSTRUCTION & HIGHWAYS	237	17	753,771	6	298,075
SPECIAL TRADE CONTRACTORS	238	204	3,712,584	39	293,255
<u>MANUFACTURING</u>	<u>31-33</u>	<u>51</u>	<u>638,604</u>	<u>23</u>	<u>77,931</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>283</u>	<u>6,009,358</u>	<u>125</u>	<u>656,307</u>
DURABLE GOODS	423	191	5,202,917	90	374,423
NONDURABLE GOODS	424	89	779,606	35	281,884
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	26,835	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>90,290</u>	<u>-</u>	<u>-</u>
<u>INFORMATION</u>	<u>51</u>	<u>117</u>	<u>2,645,312</u>	<u>72</u>	<u>533,402</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>397,618</u>	<u>18</u>	<u>59,054</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>84</u>	<u>1,216,459</u>	<u>27</u>	<u>80,162</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>58</u>	<u>332,036</u>	<u>22</u>	<u>29,002</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>108</u>	<u>807,251</u>	<u>25</u>	<u>65,285</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>1,002,018</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>49</u>	<u>4,845,674</u>	<u>20</u>	<u>748,334</u>
ACCOMMODATIONS	721	D	D	5	102,113
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	4,845,674	15	646,221
<u>OTHER SERVICES</u>	<u>81</u>	<u>85</u>	<u>1,483,733</u>	<u>21</u>	<u>243,622</u>
REPAIR & MAINTENANCE	811	57	998,903	17	230,862
PERSONAL SERVICE	812	28	484,830	4	12,760
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>69,706</u>	<u>9</u>	<u>188,804</u>
TOTAL ALL INDUSTRIES		1,594	\$70,042,101	612	\$5,598,211

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>749</u>	<u>\$79,033,834</u>	<u>113</u>	<u>\$1,447,660</u>
MOTOR VEHICLES & PARTS	441	64	49,056,485	5	64,069
NEW & USED AUTO DEALERS	4411	28	40,818,958	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	8	4,441,506	D	D
AUTOMOTIVE PARTS & TIRE	4413	28	3,796,021	5	64,069
FURNITURE & HOME FURNISHING	442	22	1,298,195	6	43,699
ELECTRONICS & APPLIANCES	443	86	1,101,174	16	11,711
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	692,251	8	4,811
COMPUTERS & SOFTWARE	44312	58	408,923	8	6,900
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	5,366,800	8	403,634
BUILDING MATERIALS	4441	39	4,184,945	8	403,634
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,181,855	D	D
FOOD & BEVERAGE STORES	445	32	5,100,897	3	200,560
GROCERY & CONVENIENCE STORES	4451	27	5,098,295	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	2,602	3	200,560
DRUG/HEALTH STORES	446	33	1,029,498	3	70,774
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,736,745	-	-
APPAREL & ACCESSORIES	448	41	796,614	6	1,752
CLOTHING & SHOE STORES	4481, 4482	32	746,526	6	1,752
JEWELRY & LUGGAGE STORES	4483	9	50,088	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	1,532,968	9	2,638
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	384,062	4	2,151
BOOK/PERIODICAL/MUSIC STORE	4512	23	1,148,906	5	487
GENERAL MERCHANDISE STORES	452	12	1,965,384	3	449,066
DEPARTMENT STORES	4521	3	637,447	D	D
GENERAL MERCHANDISE STORES	4529	9	1,327,937	3	449,066
E-COMMERCE & MAIL ORDER	4541	42	263,526	13	5,540
MISCELLANEOUS RETAILERS	453, 4542, 4543	293	6,785,548	41	194,217
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>502,415</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>388,839</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>64,721</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>634</u>	<u>30,351,489</u>	<u>41</u>	<u>210,683</u>
CONSTRUCTION OF BUILDINGS	236	140	13,180,478	8	54,016
HEAVY CONSTRUCTION & HIGHWAYS	237	40	2,741,845	3	15,664
SPECIAL TRADE CONTRACTORS	238	454	14,429,166	30	141,003
<u>MANUFACTURING</u>	<u>31-33</u>	<u>123</u>	<u>7,984,651</u>	<u>11</u>	<u>51,855</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>629</u>	<u>25,810,365</u>	<u>102</u>	<u>724,624</u>
DURABLE GOODS	423	473	21,618,324	69	558,647
NONDURABLE GOODS	424	150	4,116,673	33	165,977
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	75,368	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>878,136</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>174</u>	<u>5,866,340</u>	<u>56</u>	<u>217,279</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>1,291,048</u>	<u>10</u>	<u>27,661</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>149</u>	<u>8,861,483</u>	<u>26</u>	<u>128,151</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>103</u>	<u>840,565</u>	<u>18</u>	<u>29,072</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>177</u>	<u>2,156,277</u>	<u>27</u>	<u>52,422</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>915,977</u>	<u>-</u>	<u>-</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>96</u>	<u>9,924,620</u>	<u>3</u>	<u>8,053</u>
ACCOMMODATIONS	721	13	2,040,558	3	8,053
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	7,884,062	D	D
<u>OTHER SERVICES</u>	<u>81</u>	<u>165</u>	<u>5,493,547</u>	<u>15</u>	<u>190,568</u>
REPAIR & MAINTENANCE	811	126	4,385,441	9	156,610
PERSONAL SERVICE	812	35	995,022	6	33,958
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	113,084	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>29,736</u>	<u>9</u>	<u>71,093</u>
TOTAL ALL INDUSTRIES		3,133	\$180,394,043	431	\$3,159,121

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>846</u>	<u>\$75,726,842</u>	<u>833</u>	<u>\$79,250,503</u>
MOTOR VEHICLES & PARTS	441	85	20,734,656	50	24,269,348
NEW & USED AUTO DEALERS	4411	36	14,028,273	20	18,791,375
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,585,416	9	187,998
AUTOMOTIVE PARTS & TIRE	4413	37	5,120,967	21	5,289,975
FURNITURE & HOME FURNISHING	442	32	2,119,839	34	1,785,728
ELECTRONICS & APPLIANCES	443	97	1,565,931	84	1,283,322
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,146,259	26	800,266
COMPUTERS & SOFTWARE	44312	57	419,672	58	483,056
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	8,080,225	56	6,378,731
BUILDING MATERIALS	4441	38	5,310,849	43	5,671,063
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	2,769,376	13	707,668
FOOD & BEVERAGE STORES	445	42	5,519,300	60	8,274,467
GROCERY & CONVENIENCE STORES	4451	33	5,470,953	46	7,990,402
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	48,347	14	284,065
DRUG/HEALTH STORES	446	40	1,090,160	45	1,876,609
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	6,764,632	38	6,421,631
APPAREL & ACCESSORIES	448	43	1,157,479	42	2,940,416
CLOTHING & SHOE STORES	4481, 4482	32	874,161	33	2,062,859
JEWELRY & LUGGAGE STORES	4483	11	283,318	9	877,557
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	1,557,371	56	1,723,552
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	730,027	32	1,007,266
BOOK/PERIODICAL/MUSIC STORE	4512	26	827,344	24	716,286
GENERAL MERCHANDISE STORES	452	12	18,124,472	12	16,813,598
DEPARTMENT STORES	4521	4	1,873,364	3	3,947,473
GENERAL MERCHANDISE STORES	4529	8	16,251,108	9	12,866,125
E-COMMERCE & MAIL ORDER	4541	39	262,345	41	256,237
MISCELLANEOUS RETAILERS	453, 4542, 4543	300	8,750,432	315	7,226,864
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>201,455</u>	<u>31</u>	<u>384,719</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>216,936</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>2,150,026</u>	<u>9</u>	<u>28,147</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>544</u>	<u>20,298,906</u>	<u>479</u>	<u>22,466,825</u>
CONSTRUCTION OF BUILDINGS	236	141	10,037,576	139	11,817,665
HEAVY CONSTRUCTION & HIGHWAYS	237	33	2,819,762	34	788,504
SPECIAL TRADE CONTRACTORS	238	370	7,441,568	306	9,860,656
<u>MANUFACTURING</u>	<u>31-33</u>	<u>118</u>	<u>2,562,090</u>	<u>129</u>	<u>2,588,123</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>710</u>	<u>23,560,906</u>	<u>588</u>	<u>10,191,385</u>
DURABLE GOODS	423	519	19,101,245	428	8,260,531
NONDURABLE GOODS	424	185	4,435,701	154	1,917,860
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	23,960	6	12,994
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>360,633</u>	<u>31</u>	<u>475,656</u>
<u>INFORMATION</u>	<u>51</u>	<u>191</u>	<u>8,481,738</u>	<u>181</u>	<u>5,446,811</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,997,685</u>	<u>57</u>	<u>964,620</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>171</u>	<u>3,667,329</u>	<u>157</u>	<u>2,450,468</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>113</u>	<u>1,116,273</u>	<u>132</u>	<u>1,593,774</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>198</u>	<u>3,720,224</u>	<u>198</u>	<u>1,975,383</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,402,768</u>	<u>29</u>	<u>1,175,444</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>186</u>	<u>13,583,804</u>	<u>267</u>	<u>18,408,025</u>
ACCOMMODATIONS	721	44	2,157,885	88	4,482,118
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	142	11,425,919	179	13,925,907
<u>OTHER SERVICES</u>	<u>81</u>	<u>212</u>	<u>6,570,061</u>	<u>214</u>	<u>5,455,602</u>
REPAIR & MAINTENANCE	811	146	5,215,918	147	4,055,133
PERSONAL SERVICE	812	52	1,038,047	51	979,876
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	316,096	16	420,593
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>80,873</u>	<u>10</u>	<u>65,780</u>
TOTAL ALL INDUSTRIES		3,450	\$165,481,613	3,350	\$153,138,201

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>829</u>	<u>\$63,573,968</u>	<u>562</u>	<u>\$22,508,697</u>
MOTOR VEHICLES & PARTS	441	45	14,845,433	32	4,109,330
NEW & USED AUTO DEALERS	4411	11	9,067,359	5	2,154,388
RV, BOAT, MOTORCYCLE DEALERS	4412	10	288,263	11	751,471
AUTOMOTIVE PARTS & TIRE	4413	24	5,489,811	16	1,203,471
FURNITURE & HOME FURNISHING	442	54	2,977,008	32	886,140
ELECTRONICS & APPLIANCES	443	96	1,526,117	51	581,524
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,056,823	20	354,145
COMPUTERS & SOFTWARE	44312	57	469,294	31	227,379
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	12,653,774	50	4,632,642
BUILDING MATERIALS	4441	62	12,066,456	32	4,052,913
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	587,318	18	579,729
FOOD & BEVERAGE STORES	445	30	7,614,410	15	4,072,099
GROCERY & CONVENIENCE STORES	4451	17	7,016,637	7	4,045,344
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	597,773	8	26,755
DRUG/HEALTH STORES	446	37	1,348,301	31	893,124
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,249,058	10	1,541,730
APPAREL & ACCESSORIES	448	43	1,117,704	39	601,174
CLOTHING & SHOE STORES	4481, 4482	34	692,943	33	512,117
JEWELRY & LUGGAGE STORES	4483	9	424,761	6	89,057
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	1,225,464	46	654,951
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	1,039,255	28	483,513
BOOK/PERIODICAL/MUSIC STORE	4512	21	186,209	18	171,438
GENERAL MERCHANDISE STORES	452	11	12,109,574	7	347,461
DEPARTMENT STORES	4521	3	1,220,574	D	D
GENERAL MERCHANDISE STORES	4529	8	10,889,000	7	347,461
E-COMMERCE & MAIL ORDER	4541	47	445,777	40	270,094
MISCELLANEOUS RETAILERS	453, 4542, 4543	320	6,461,348	209	3,918,428
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>350,674</u>	<u>5</u>	<u>256,781</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>259,573</u>	<u>4</u>	<u>134,304</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>727,774</u>	<u>4</u>	<u>10,699</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,015</u>	<u>34,398,985</u>	<u>464</u>	<u>17,688,333</u>
CONSTRUCTION OF BUILDINGS	236	286	18,786,217	140	10,343,331
HEAVY CONSTRUCTION & HIGHWAYS	237	47	2,066,978	31	1,295,317
SPECIAL TRADE CONTRACTORS	238	682	13,545,790	293	6,049,685
<u>MANUFACTURING</u>	<u>31-33</u>	<u>128</u>	<u>3,846,064</u>	<u>118</u>	<u>5,213,715</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>495</u>	<u>6,209,252</u>	<u>361</u>	<u>3,701,257</u>
DURABLE GOODS	423	361	2,371,159	261	2,190,276
NONDURABLE GOODS	424	127	3,734,166	96	1,505,033
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	103,927	4	5,948
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>182,978</u>	<u>13</u>	<u>236,375</u>
<u>INFORMATION</u>	<u>51</u>	<u>192</u>	<u>9,287,781</u>	<u>151</u>	<u>3,598,712</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>2,225,262</u>	<u>44</u>	<u>539,577</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>150</u>	<u>2,865,144</u>	<u>92</u>	<u>689,314</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>143</u>	<u>1,739,502</u>	<u>80</u>	<u>933,286</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>310</u>	<u>3,408,368</u>	<u>173</u>	<u>1,488,567</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>2,330,559</u>	<u>19</u>	<u>797,253</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>12,346,830</u>	<u>126</u>	<u>7,916,799</u>
ACCOMMODATIONS	721	41	1,429,207	35	1,897,052
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	10,917,623	91	6,019,747
<u>OTHER SERVICES</u>	<u>81</u>	<u>208</u>	<u>4,043,776</u>	<u>135</u>	<u>2,381,018</u>
REPAIR & MAINTENANCE	811	150	2,765,659	87	1,876,103
PERSONAL SERVICE	812	49	868,673	44	421,950
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	409,444	4	82,965
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>10,054</u>	<u>7</u>	<u>6,143</u>
TOTAL ALL INDUSTRIES		3,782	\$147,806,544	2,358	\$68,100,830

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,196</u>	<u>\$3,386,963,626</u>	<u>1,691</u>	<u>\$362,874,399</u>
MOTOR VEHICLES & PARTS	441	674	842,911,315	108	101,624,204
NEW & USED AUTO DEALERS	4411	312	707,077,032	40	85,612,747
RV, BOAT, MOTORCYCLE DEALERS	4412	148	65,369,548	23	5,823,717
AUTOMOTIVE PARTS & TIRE	4413	214	70,464,735	45	10,187,740
FURNITURE & HOME FURNISHING	442	590	191,148,851	96	8,636,901
ELECTRONICS & APPLIANCES	443	809	258,621,153	186	18,017,796
APPLIANCES, TV & OTHER ELECTRONICS	44311	253	105,292,331	68	15,635,188
COMPUTERS & SOFTWARE	44312	538	142,598,033	114	2,063,000
CAMERA & PHOTO SUPPLIES	44313	18	10,730,789	4	319,608
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	550	271,128,850	135	46,858,813
BUILDING MATERIALS	4441	431	257,639,736	95	41,684,649
LAWN & GARDEN SUPPLIES & EQUIP.	4442	119	13,489,114	40	5,174,164
FOOD & BEVERAGE STORES	445	762	249,141,931	88	27,970,288
GROCERY & CONVENIENCE STORES	4451	574	239,011,298	64	27,607,624
OTHER FOOD & BEVERAGE STORES	4452, 4453	188	10,130,633	24	362,664
DRUG/HEALTH STORES	446	387	102,157,275	93	8,056,015
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	396	75,180,440	53	7,022,868
APPAREL & ACCESSORIES	448	768	301,143,073	108	14,473,610
CLOTHING & SHOE STORES	4481, 4482	553	262,571,948	82	11,499,941
JEWELRY & LUGGAGE STORES	4483	215	38,571,125	26	2,973,669
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	660	174,333,998	121	14,949,876
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	397	101,564,245	80	9,317,286
BOOK/PERIODICAL/MUSIC STORE	4512	263	72,769,753	41	5,632,590
GENERAL MERCHANDISE STORES	452	95	492,997,138	26	82,369,388
DEPARTMENT STORES	4521	11	209,042,981	7	29,706,888
GENERAL MERCHANDISE STORES	4529	84	283,954,157	19	52,662,500
E-COMMERCE & MAIL ORDER	4541	220	52,408,486	68	1,754,550
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,285	375,791,116	609	31,140,090
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>97</u>	<u>5,600,465</u>	<u>24</u>	<u>381,685</u>
<u>MINING</u>	<u>21</u>	<u>32</u>	<u>3,733,834</u>	<u>8</u>	<u>446,063</u>
<u>UTILITIES</u>	<u>22</u>	<u>39</u>	<u>3,044,549</u>	<u>8</u>	<u>127,637</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,854</u>	<u>1,310,991,770</u>	<u>1,778</u>	<u>110,192,397</u>
CONSTRUCTION OF BUILDINGS	236	3,289	749,067,107	546	60,607,396
HEAVY CONSTRUCTION & HIGHWAYS	237	361	107,925,063	79	10,870,421
SPECIAL TRADE CONTRACTORS	238	6,204	453,999,600	1,153	38,714,580
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,969</u>	<u>178,765,952</u>	<u>292</u>	<u>8,730,400</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,690</u>	<u>779,787,059</u>	<u>949</u>	<u>22,018,157</u>
DURABLE GOODS	423	2,693	649,484,487	714	15,491,926
NONDURABLE GOODS	424	942	127,679,760	228	6,478,772
ELECTRONIC MARKETS, AGENTS & BROKERS	425	55	2,622,812	7	47,459
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>350</u>	<u>44,102,571</u>	<u>37</u>	<u>2,152,145</u>
<u>INFORMATION</u>	<u>51</u>	<u>825</u>	<u>488,525,094</u>	<u>270</u>	<u>33,319,640</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>301</u>	<u>90,974,127</u>	<u>104</u>	<u>6,792,283</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,145</u>	<u>269,026,634</u>	<u>300</u>	<u>12,368,337</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,560</u>	<u>205,860,421</u>	<u>368</u>	<u>7,803,843</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,856</u>	<u>230,118,869</u>	<u>626</u>	<u>11,079,336</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>569</u>	<u>97,402,779</u>	<u>77</u>	<u>5,413,649</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,257</u>	<u>867,052,984</u>	<u>408</u>	<u>57,707,449</u>
ACCOMMODATIONS	721	289	188,184,067	35	3,381,277
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,968	678,868,917	373	54,326,172
<u>OTHER SERVICES</u>	<u>81</u>	<u>3,953</u>	<u>265,191,570</u>	<u>554</u>	<u>23,076,400</u>
REPAIR & MAINTENANCE	811	2,332	170,338,072	365	18,118,326
PERSONAL SERVICE	812	1,480	88,743,370	164	4,606,871
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	141	6,110,128	25	351,203
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>153</u>	<u>8,754,828</u>	<u>15</u>	<u>756,532</u>
TOTAL ALL INDUSTRIES		42,846	\$8,235,897,132	7,509	\$665,240,352

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>579</u>	<u>\$39,329,212</u>	<u>366</u>	<u>\$5,781,926</u>
MOTOR VEHICLES & PARTS	441	38	11,747,524	29	1,322,237
NEW & USED AUTO DEALERS	4411	10	7,913,460	7	141,175
RV, BOAT, MOTORCYCLE DEALERS	4412	9	2,085,656	4	24,344
AUTOMOTIVE PARTS & TIRE	4413	19	1,748,408	18	1,156,718
FURNITURE & HOME FURNISHING	442	15	1,168,013	10	33,995
ELECTRONICS & APPLIANCES	443	64	694,605	33	93,975
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	226,870	9	33,241
COMPUTERS & SOFTWARE	44312	38	459,154	24	60,734
CAMERA & PHOTO SUPPLIES	44313	3	8,581	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	4,764,966	28	484,499
BUILDING MATERIALS	4441	30	3,308,057	22	420,216
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,456,909	6	64,283
FOOD & BEVERAGE STORES	445	20	4,593,806	19	1,236,465
GROCERY & CONVENIENCE STORES	4451	15	4,455,636	14	1,230,594
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	138,170	5	5,871
DRUG/HEALTH STORES	446	34	645,682	24	377,084
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	2,790,620	11	643,295
APPAREL & ACCESSORIES	448	35	707,541	18	44,188
CLOTHING & SHOE STORES	4481, 4482	23	451,558	14	21,905
JEWELRY & LUGGAGE STORES	4483	12	255,983	4	22,283
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	40	496,215	26	135,402
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	404,606	11	27,213
BOOK/PERIODICAL/MUSIC STORE	4512	18	91,609	15	108,189
GENERAL MERCHANDISE STORES	452	11	8,021,162	6	152,959
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	8,021,162	6	152,959
E-COMMERCE & MAIL ORDER	4541	43	235,139	31	54,489
MISCELLANEOUS RETAILERS	453, 4542, 4543	209	3,463,939	131	1,203,338
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>118,836</u>	<u>15</u>	<u>252,235</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>206,131</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>52,150</u>	<u>4</u>	<u>6,563</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>452</u>	<u>22,302,888</u>	<u>234</u>	<u>9,862,510</u>
CONSTRUCTION OF BUILDINGS	236	121	13,250,125	69	7,381,489
HEAVY CONSTRUCTION & HIGHWAYS	237	26	2,620,996	16	837,265
SPECIAL TRADE CONTRACTORS	238	305	6,431,767	149	1,643,756
<u>MANUFACTURING</u>	<u>31-33</u>	<u>114</u>	<u>2,311,115</u>	<u>52</u>	<u>733,373</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>426</u>	<u>6,257,163</u>	<u>345</u>	<u>3,069,328</u>
DURABLE GOODS	423	300	3,578,451	257	1,973,347
NONDURABLE GOODS	424	126	2,678,712	88	1,095,981
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>150,729</u>	<u>13</u>	<u>137,158</u>
<u>INFORMATION</u>	<u>51</u>	<u>170</u>	<u>4,592,869</u>	<u>112</u>	<u>1,948,078</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>1,152,123</u>	<u>36</u>	<u>515,289</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>133</u>	<u>2,704,823</u>	<u>78</u>	<u>542,879</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>96</u>	<u>1,414,066</u>	<u>49</u>	<u>194,418</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>146</u>	<u>3,362,886</u>	<u>63</u>	<u>380,831</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>24</u>	<u>4,489,041</u>	<u>12</u>	<u>179,184</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>134</u>	<u>11,670,847</u>	<u>54</u>	<u>1,948,406</u>
ACCOMMODATIONS	721	25	1,891,528	13	368,644
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	9,779,319	41	1,579,762
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>3,185,395</u>	<u>72</u>	<u>957,698</u>
REPAIR & MAINTENANCE	811	80	2,528,457	54	697,796
PERSONAL SERVICE	812	46	537,822	14	170,771
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	119,116	4	89,131
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>9,732</u>	<u>6</u>	<u>3,872</u>
TOTAL ALL INDUSTRIES		2,498	\$103,103,875	1,515	\$26,719,879

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>951</u>	<u>\$93,785,798</u>	<u>283</u>	<u>\$5,265,471</u>
MOTOR VEHICLES & PARTS	441	94	28,272,601	19	1,512,662
NEW & USED AUTO DEALERS	4411	39	17,806,641	6	956,276
RV, BOAT, MOTORCYCLE DEALERS	4412	14	4,298,368	4	28,615
AUTOMOTIVE PARTS & TIRE	4413	41	6,167,592	9	527,771
FURNITURE & HOME FURNISHING	442	42	2,700,848	10	74,280
ELECTRONICS & APPLIANCES	443	92	2,427,952	26	46,389
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	1,777,190	10	11,312
COMPUTERS & SOFTWARE	44312	57	600,624	16	35,077
CAMERA & PHOTO SUPPLIES	44313	3	50,138	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	5,182,193	21	1,015,579
BUILDING MATERIALS	4441	51	3,750,027	15	413,696
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,432,166	6	601,883
FOOD & BEVERAGE STORES	445	44	7,405,892	15	931,655
GROCERY & CONVENIENCE STORES	4451	32	7,222,596	11	930,998
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	183,296	4	657
DRUG/HEALTH STORES	446	50	1,794,541	18	221,167
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	5,379,660	6	180,875
APPAREL & ACCESSORIES	448	53	3,992,299	15	59,053
CLOTHING & SHOE STORES	4481, 4482	41	3,532,146	15	59,053
JEWELRY & LUGGAGE STORES	4483	12	460,153	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	1,728,759	19	56,007
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	1,655,364	9	44,902
BOOK/PERIODICAL/MUSIC STORE	4512	20	73,395	10	11,105
GENERAL MERCHANDISE STORES	452	16	20,624,727	3	65,963
DEPARTMENT STORES	4521	3	3,569,189	D	D
GENERAL MERCHANDISE STORES	4529	13	17,055,538	3	65,963
E-COMMERCE & MAIL ORDER	4541	42	364,837	29	28,622
MISCELLANEOUS RETAILERS	453, 4542, 4543	333	13,911,489	102	1,073,219
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>428,942</u>	<u>5</u>	<u>62,199</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,191,131</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>72,398</u>	<u>4</u>	<u>2,056</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>637</u>	<u>25,599,031</u>	<u>170</u>	<u>1,768,166</u>
CONSTRUCTION OF BUILDINGS	236	157	15,563,530	40	827,149
HEAVY CONSTRUCTION & HIGHWAYS	237	61	3,088,966	17	186,209
SPECIAL TRADE CONTRACTORS	238	419	6,946,535	113	754,808
<u>MANUFACTURING</u>	<u>31-33</u>	<u>176</u>	<u>4,529,377</u>	<u>26</u>	<u>151,446</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>711</u>	<u>21,667,606</u>	<u>213</u>	<u>2,376,641</u>
DURABLE GOODS	423	525	14,288,932	145	1,235,549
NONDURABLE GOODS	424	181	7,377,535	68	1,141,092
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,139	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>853,452</u>	<u>-</u>	<u>-</u>
<u>INFORMATION</u>	<u>51</u>	<u>182</u>	<u>8,154,119</u>	<u>94</u>	<u>1,010,193</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>815,806</u>	<u>26</u>	<u>157,356</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>171</u>	<u>4,419,266</u>	<u>58</u>	<u>288,851</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>140</u>	<u>1,964,587</u>	<u>35</u>	<u>155,246</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>232</u>	<u>2,538,150</u>	<u>47</u>	<u>222,996</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>24</u>	<u>3,413,138</u>	<u>6</u>	<u>197,274</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>189</u>	<u>16,340,752</u>	<u>31</u>	<u>688,832</u>
ACCOMMODATIONS	721	34	1,600,072	8	82,676
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	155	14,740,680	23	606,156
<u>OTHER SERVICES</u>	<u>81</u>	<u>250</u>	<u>6,583,520</u>	<u>37</u>	<u>498,386</u>
REPAIR & MAINTENANCE	811	173	5,031,000	25	360,646
PERSONAL SERVICE	812	62	1,254,117	12	137,740
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	298,403	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>127,483</u>	<u>6</u>	<u>38,303</u>
TOTAL ALL INDUSTRIES		3,807	\$192,484,556	1,041	\$12,883,416

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>610</u>	<u>\$40,588,485</u>	<u>579</u>	<u>\$32,772,167</u>
MOTOR VEHICLES & PARTS	441	45	10,372,175	48	7,433,602
NEW & USED AUTO DEALERS	4411	16	6,948,474	18	5,375,710
RV, BOAT, MOTORCYCLE DEALERS	4412	9	170,854	7	120,795
AUTOMOTIVE PARTS & TIRE	4413	20	3,252,847	23	1,937,097
FURNITURE & HOME FURNISHING	442	37	869,399	20	533,399
ELECTRONICS & APPLIANCES	443	51	385,801	56	390,798
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	247,935	23	224,982
COMPUTERS & SOFTWARE	44312	27	137,866	33	165,816
CAMERA & PHOTO SUPPLIES	44313	-	-	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	4,788,972	44	2,992,743
BUILDING MATERIALS	4441	42	4,111,899	35	2,708,048
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	677,073	9	284,695
FOOD & BEVERAGE STORES	445	30	3,851,385	30	4,359,863
GROCERY & CONVENIENCE STORES	4451	20	3,783,424	23	4,299,221
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	67,961	7	60,642
DRUG/HEALTH STORES	446	28	178,552	33	632,575
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	2,770,762	32	2,687,048
APPAREL & ACCESSORIES	448	24	263,081	31	673,931
CLOTHING & SHOE STORES	4481, 4482	21	178,733	24	516,369
JEWELRY & LUGGAGE STORES	4483	3	84,348	7	157,562
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	252,733	36	595,880
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	141,267	18	512,586
BOOK/PERIODICAL/MUSIC STORE	4512	16	111,466	18	83,294
GENERAL MERCHANDISE STORES	452	9	11,728,319	9	9,983,438
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	11,728,319	9	9,983,438
E-COMMERCE & MAIL ORDER	4541	36	251,930	37	168,147
MISCELLANEOUS RETAILERS	453, 4542, 4543	229	4,875,376	203	2,320,743
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>93,403</u>	<u>9</u>	<u>147,858</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>221,272</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>83,050</u>	<u>12</u>	<u>187,063</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>715</u>	<u>22,527,405</u>	<u>312</u>	<u>7,757,865</u>
CONSTRUCTION OF BUILDINGS	236	191	13,884,648	98	4,276,568
HEAVY CONSTRUCTION & HIGHWAYS	237	37	1,763,881	19	702,639
SPECIAL TRADE CONTRACTORS	238	487	6,878,876	195	2,778,658
<u>MANUFACTURING</u>	<u>31-33</u>	<u>123</u>	<u>2,321,738</u>	<u>83</u>	<u>742,162</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>427</u>	<u>3,945,400</u>	<u>401</u>	<u>4,313,382</u>
DURABLE GOODS	423	320	2,877,543	301	3,328,606
NONDURABLE GOODS	424	107	1,067,857	96	976,342
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	8,434
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>537,541</u>	<u>16</u>	<u>190,399</u>
<u>INFORMATION</u>	<u>51</u>	<u>153</u>	<u>4,014,947</u>	<u>150</u>	<u>3,527,667</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,062,648</u>	<u>57</u>	<u>751,387</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>108</u>	<u>1,487,487</u>	<u>102</u>	<u>1,339,011</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>84</u>	<u>861,731</u>	<u>83</u>	<u>464,486</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>227</u>	<u>2,170,662</u>	<u>115</u>	<u>1,005,067</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>736,344</u>	<u>19</u>	<u>1,051,892</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>115</u>	<u>6,952,811</u>	<u>143</u>	<u>7,555,122</u>
ACCOMMODATIONS	721	16	317,997	47	2,373,977
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	99	6,634,814	96	5,181,145
<u>OTHER SERVICES</u>	<u>81</u>	<u>166</u>	<u>3,862,648</u>	<u>119</u>	<u>4,006,242</u>
REPAIR & MAINTENANCE	811	117	3,222,418	84	3,360,330
PERSONAL SERVICE	812	42	503,756	27	449,010
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	136,474	8	196,902
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>65,992</u>	<u>10</u>	<u>76,372</u>
TOTAL ALL INDUSTRIES		2,845	\$91,533,564	2,210	\$65,888,142

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>455</u>	<u>\$10,445,893</u>	<u>284</u>	<u>\$3,955,047</u>
MOTOR VEHICLES & PARTS	441	24	852,500	18	1,376,452
NEW & USED AUTO DEALERS	4411	6	124,953	7	1,049,255
RV, BOAT, MOTORCYCLE DEALERS	4412	5	25,080	D	D
AUTOMOTIVE PARTS & TIRE	4413	13	702,467	11	327,197
FURNITURE & HOME FURNISHING	442	16	201,257	11	35,551
ELECTRONICS & APPLIANCES	443	43	275,257	32	80,863
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	132,065	13	47,686
COMPUTERS & SOFTWARE	44312	23	143,192	19	33,177
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	2,368,814	13	148,932
BUILDING MATERIALS	4441	26	2,258,366	13	148,932
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	110,448	D	D
FOOD & BEVERAGE STORES	445	35	2,295,039	10	1,328,629
GROCERY & CONVENIENCE STORES	4451	24	2,244,263	6	1,328,217
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	50,776	4	412
DRUG/HEALTH STORES	446	24	375,313	17	89,852
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,030,820	10	283,576
APPAREL & ACCESSORIES	448	26	103,162	13	20,153
CLOTHING & SHOE STORES	4481, 4482	20	66,244	13	20,153
JEWELRY & LUGGAGE STORES	4483	6	36,918	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	25	220,577	18	50,126
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	120,361	8	22,206
BOOK/PERIODICAL/MUSIC STORE	4512	11	100,216	10	27,920
GENERAL MERCHANDISE STORES	452	6	849,331	3	44,983
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	849,331	3	44,983
E-COMMERCE & MAIL ORDER	4541	36	73,623	25	35,615
MISCELLANEOUS RETAILERS	453, 4542, 4543	175	1,800,200	114	460,315
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>59,325</u>	<u>4</u>	<u>47,461</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>241,415</u>	<u>3</u>	<u>61,622</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>31,967</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>232</u>	<u>8,400,349</u>	<u>148</u>	<u>1,709,603</u>
CONSTRUCTION OF BUILDINGS	236	67	3,600,834	35	976,229
HEAVY CONSTRUCTION & HIGHWAYS	237	17	216,659	14	210,338
SPECIAL TRADE CONTRACTORS	238	148	4,582,856	99	523,036
<u>MANUFACTURING</u>	<u>31-33</u>	<u>59</u>	<u>563,130</u>	<u>30</u>	<u>212,092</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>316</u>	<u>2,721,188</u>	<u>203</u>	<u>1,680,978</u>
DURABLE GOODS	423	242	2,409,854	149	1,476,331
NONDURABLE GOODS	424	74	311,334	54	204,647
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>44,134</u>	<u>3</u>	<u>17,083</u>
<u>INFORMATION</u>	<u>51</u>	<u>121</u>	<u>2,122,422</u>	<u>93</u>	<u>954,306</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>416,036</u>	<u>19</u>	<u>197,986</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>70</u>	<u>323,387</u>	<u>41</u>	<u>220,053</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>53</u>	<u>176,272</u>	<u>32</u>	<u>42,738</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>86</u>	<u>281,943</u>	<u>57</u>	<u>139,953</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>24</u>	<u>461,100</u>	<u>4</u>	<u>89,146</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>137</u>	<u>5,211,570</u>	<u>31</u>	<u>1,225,769</u>
ACCOMMODATIONS	721	56	1,593,141	7	129,557
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	3,618,429	24	1,096,212
<u>OTHER SERVICES</u>	<u>81</u>	<u>78</u>	<u>1,413,333</u>	<u>39</u>	<u>407,621</u>
REPAIR & MAINTENANCE	811	45	907,775	25	259,233
PERSONAL SERVICE	812	24	268,483	11	86,160
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	237,075	3	62,228
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>46,963</u>	<u>4</u>	<u>97,990</u>
TOTAL ALL INDUSTRIES		1,701	\$32,960,427	995	\$11,059,448

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,061</u>	<u>\$1,134,747,270</u>	<u>431</u>	<u>\$14,112,887</u>
MOTOR VEHICLES & PARTS	441	449	403,666,974	16	1,947,426
NEW & USED AUTO DEALERS	4411	210	323,661,704	3	82,622
RV, BOAT, MOTORCYCLE DEALERS	4412	78	46,082,133	6	1,683,166
AUTOMOTIVE PARTS & TIRE	4413	161	33,923,137	7	181,638
FURNITURE & HOME FURNISHING	442	202	44,658,762	21	281,405
ELECTRONICS & APPLIANCES	443	400	50,101,203	41	493,903
APPLIANCES, TV & OTHER ELECTRONICS	44311	145	34,324,195	21	413,563
COMPUTERS & SOFTWARE	44312	249	15,026,770	20	80,340
CAMERA & PHOTO SUPPLIES	44313	6	750,238	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	260	107,755,122	29	3,084,910
BUILDING MATERIALS	4441	199	102,344,586	22	2,975,127
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	5,410,536	7	109,783
FOOD & BEVERAGE STORES	445	245	65,784,727	23	2,807,839
GROCERY & CONVENIENCE STORES	4451	203	64,095,460	13	2,588,175
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	1,689,267	10	219,664
DRUG/HEALTH STORES	446	184	27,841,937	19	406,449
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	192	29,400,203	7	1,094,569
APPAREL & ACCESSORIES	448	273	65,846,040	38	311,241
CLOTHING & SHOE STORES	4481, 4482	207	55,834,172	31	277,521
JEWELRY & LUGGAGE STORES	4483	66	10,011,868	7	33,720
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	44,047,395	36	462,248
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	168	29,415,624	18	245,191
BOOK/PERIODICAL/MUSIC STORE	4512	97	14,631,771	18	217,057
GENERAL MERCHANDISE STORES	452	48	205,281,456	4	80,298
DEPARTMENT STORES	4521	9	81,053,694	D	D
GENERAL MERCHANDISE STORES	4529	39	124,227,762	4	80,298
E-COMMERCE & MAIL ORDER	4541	92	4,436,641	29	179,834
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,451	85,926,810	168	2,962,765
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>65</u>	<u>1,771,612</u>	<u>11</u>	<u>235,288</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>1,324,478</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>26</u>	<u>937,772</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,119</u>	<u>375,765,627</u>	<u>419</u>	<u>25,430,013</u>
CONSTRUCTION OF BUILDINGS	236	1,113	189,760,454	153	17,017,627
HEAVY CONSTRUCTION & HIGHWAYS	237	194	58,940,676	24	1,247,131
SPECIAL TRADE CONTRACTORS	238	2,812	127,064,497	242	7,165,255
<u>MANUFACTURING</u>	<u>31-33</u>	<u>700</u>	<u>55,099,403</u>	<u>64</u>	<u>794,527</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,834</u>	<u>151,042,179</u>	<u>245</u>	<u>1,724,103</u>
DURABLE GOODS	423	1,374	125,701,923	173	1,046,930
NONDURABLE GOODS	424	440	24,987,578	69	676,243
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	352,678	3	930
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>132</u>	<u>10,629,388</u>	<u>13</u>	<u>154,951</u>
<u>INFORMATION</u>	<u>51</u>	<u>403</u>	<u>107,822,015</u>	<u>114</u>	<u>2,096,006</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>173</u>	<u>27,430,461</u>	<u>41</u>	<u>404,415</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>570</u>	<u>53,360,129</u>	<u>77</u>	<u>1,202,420</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>670</u>	<u>23,777,813</u>	<u>66</u>	<u>618,511</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,470</u>	<u>43,567,625</u>	<u>112</u>	<u>1,353,184</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>174</u>	<u>22,349,275</u>	<u>24</u>	<u>836,056</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,281</u>	<u>192,352,089</u>	<u>127</u>	<u>5,298,514</u>
ACCOMMODATIONS	721	93	14,004,470	67	2,316,222
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,188	178,347,619	60	2,982,292
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,533</u>	<u>79,274,828</u>	<u>85</u>	<u>1,356,655</u>
REPAIR & MAINTENANCE	811	1,030	60,998,613	56	1,028,286
PERSONAL SERVICE	812	456	16,446,826	29	328,369
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	1,829,389	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>78</u>	<u>1,160,162</u>	<u>8</u>	<u>88,191</u>
TOTAL ALL INDUSTRIES		17,301	\$2,282,412,126	1,837	\$55,705,721

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,424</u>	<u>\$250,947,354</u>	<u>234</u>	<u>\$2,469,322</u>
MOTOR VEHICLES & PARTS	441	134	110,523,956	14	449,368
NEW & USED AUTO DEALERS	4411	50	88,059,896	3	127,554
RV, BOAT, MOTORCYCLE DEALERS	4412	37	15,187,886	4	195,165
AUTOMOTIVE PARTS & TIRE	4413	47	7,276,174	7	126,649
FURNITURE & HOME FURNISHING	442	80	5,811,866	9	16,471
ELECTRONICS & APPLIANCES	443	140	5,580,000	26	158,022
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	3,706,094	13	132,478
COMPUTERS & SOFTWARE	44312	82	1,609,970	13	25,544
CAMERA & PHOTO SUPPLIES	44313	4	263,936	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	123	18,356,216	21	251,495
BUILDING MATERIALS	4441	93	16,523,497	15	215,501
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	1,832,719	6	35,994
FOOD & BEVERAGE STORES	445	64	14,144,426	9	926,482
GROCERY & CONVENIENCE STORES	4451	41	13,180,704	6	925,919
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	963,722	3	563
DRUG/HEALTH STORES	446	73	4,409,583	12	60,815
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	6,285,792	D	D
APPAREL & ACCESSORIES	448	89	10,580,183	12	13,322
CLOTHING & SHOE STORES	4481, 4482	66	8,659,675	12	13,322
JEWELRY & LUGGAGE STORES	4483	23	1,920,508	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	7,519,014	14	29,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	6,155,975	5	25,030
BOOK/PERIODICAL/MUSIC STORE	4512	39	1,363,039	9	4,302
GENERAL MERCHANDISE STORES	452	17	45,694,712	3	46,092
DEPARTMENT STORES	4521	4	13,073,738	D	D
GENERAL MERCHANDISE STORES	4529	13	32,620,974	3	46,092
E-COMMERCE & MAIL ORDER	4541	50	537,164	22	40,556
MISCELLANEOUS RETAILERS	453, 4542, 4543	504	21,504,442	92	477,367
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>442,052</u>	<u>3</u>	<u>67,831</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>97,612</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>162,097</u>	<u>3</u>	<u>6,337</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,231</u>	<u>61,557,034</u>	<u>181</u>	<u>2,651,077</u>
CONSTRUCTION OF BUILDINGS	236	331	32,168,149	41	1,177,319
HEAVY CONSTRUCTION & HIGHWAYS	237	61	9,540,312	16	527,929
SPECIAL TRADE CONTRACTORS	238	839	19,848,573	124	945,829
<u>MANUFACTURING</u>	<u>31-33</u>	<u>284</u>	<u>12,286,632</u>	<u>27</u>	<u>74,253</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>875</u>	<u>32,357,287</u>	<u>207</u>	<u>822,435</u>
DURABLE GOODS	423	655	18,172,319	153	638,332
NONDURABLE GOODS	424	214	14,153,905	54	184,103
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	31,063	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>54</u>	<u>2,608,661</u>	<u>6</u>	<u>42,717</u>
<u>INFORMATION</u>	<u>51</u>	<u>226</u>	<u>14,533,480</u>	<u>86</u>	<u>996,425</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>3,424,984</u>	<u>17</u>	<u>181,622</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>232</u>	<u>8,718,698</u>	<u>49</u>	<u>112,679</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>200</u>	<u>2,796,353</u>	<u>23</u>	<u>69,548</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>402</u>	<u>5,662,317</u>	<u>46</u>	<u>146,108</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>50</u>	<u>3,923,272</u>	<u>4</u>	<u>29,001</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>313</u>	<u>31,804,700</u>	<u>20</u>	<u>4,118,227</u>
ACCOMMODATIONS	721	52	3,682,831	6	3,570,486
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	261	28,121,869	14	547,741
<u>OTHER SERVICES</u>	<u>81</u>	<u>372</u>	<u>12,001,802</u>	<u>41</u>	<u>202,785</u>
REPAIR & MAINTENANCE	811	264	9,256,067	27	127,935
PERSONAL SERVICE	812	95	2,429,136	14	74,850
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	316,599	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>129,111</u>	<u>8</u>	<u>58,634</u>
TOTAL ALL INDUSTRIES		5,798	\$443,453,446	955	\$12,049,001

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,582</u>	<u>\$974,056,722</u>	<u>2,714</u>	<u>\$700,486,033</u>
MOTOR VEHICLES & PARTS	441	334	309,735,581	301	201,986,789
NEW & USED AUTO DEALERS	4411	130	245,871,709	163	162,844,087
RV, BOAT, MOTORCYCLE DEALERS	4412	62	28,782,283	41	16,996,009
AUTOMOTIVE PARTS & TIRE	4413	142	35,081,589	97	22,146,693
FURNITURE & HOME FURNISHING	442	220	37,398,607	134	23,501,672
ELECTRONICS & APPLIANCES	443	362	58,984,086	295	40,540,993
APPLIANCES, TV & OTHER ELECTRONICS	44311	121	32,064,621	94	28,759,404
COMPUTERS & SOFTWARE	44312	234	25,873,874	195	11,574,225
CAMERA & PHOTO SUPPLIES	44313	7	1,045,591	6	207,364
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	279	96,384,398	182	62,584,592
BUILDING MATERIALS	4441	202	87,828,758	139	57,722,252
LAWN & GARDEN SUPPLIES & EQUIP.	4442	77	8,555,640	43	4,862,340
FOOD & BEVERAGE STORES	445	214	74,859,309	103	49,018,533
GROCERY & CONVENIENCE STORES	4451	165	73,606,953	64	47,764,006
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	1,252,356	39	1,254,527
DRUG/HEALTH STORES	446	156	25,338,489	145	19,659,318
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	162	24,757,488	81	16,895,131
APPAREL & ACCESSORIES	448	202	58,176,503	165	47,239,453
CLOTHING & SHOE STORES	4481, 4482	150	49,145,295	123	40,866,745
JEWELRY & LUGGAGE STORES	4483	52	9,031,208	42	6,372,708
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	248	35,606,739	214	35,847,299
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	167	26,333,054	136	22,112,124
BOOK/PERIODICAL/MUSIC STORE	4512	81	9,273,685	78	13,735,175
GENERAL MERCHANDISE STORES	452	52	167,333,635	34	136,591,397
DEPARTMENT STORES	4521	9	69,675,020	8	47,051,411
GENERAL MERCHANDISE STORES	4529	43	97,658,615	26	89,539,986
E-COMMERCE & MAIL ORDER	4541	92	4,282,625	76	3,144,110
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,261	81,199,262	984	63,476,746
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>970,928</u>	<u>19</u>	<u>263,111</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>3,681,302</u>	<u>8</u>	<u>246,520</u>
<u>UTILITIES</u>	<u>22</u>	<u>22</u>	<u>1,660,468</u>	<u>14</u>	<u>417,719</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,458</u>	<u>269,494,356</u>	<u>1,865</u>	<u>137,872,264</u>
CONSTRUCTION OF BUILDINGS	236	1,205	130,646,827	533	70,270,976
HEAVY CONSTRUCTION & HIGHWAYS	237	199	23,501,614	101	16,601,779
SPECIAL TRADE CONTRACTORS	238	3,054	115,345,915	1,231	50,999,509
<u>MANUFACTURING</u>	<u>31-33</u>	<u>738</u>	<u>48,349,230</u>	<u>509</u>	<u>35,781,114</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,776</u>	<u>120,057,309</u>	<u>1,644</u>	<u>115,510,659</u>
DURABLE GOODS	423	1,342	96,865,424	1,225	93,907,722
NONDURABLE GOODS	424	418	23,099,832	396	20,497,100
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	92,053	23	1,105,837
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>142</u>	<u>4,819,370</u>	<u>78</u>	<u>4,337,952</u>
<u>INFORMATION</u>	<u>51</u>	<u>407</u>	<u>101,425,922</u>	<u>359</u>	<u>67,283,610</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>163</u>	<u>29,185,305</u>	<u>156</u>	<u>14,892,157</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>538</u>	<u>49,687,363</u>	<u>416</u>	<u>33,890,139</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>704</u>	<u>21,118,190</u>	<u>491</u>	<u>14,575,278</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,486</u>	<u>37,130,873</u>	<u>795</u>	<u>29,089,800</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>177</u>	<u>16,254,542</u>	<u>105</u>	<u>8,264,761</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,206</u>	<u>164,837,167</u>	<u>731</u>	<u>130,470,083</u>
ACCOMMODATIONS	721	77	11,350,253	81	20,954,847
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,129	153,486,914	650	109,515,236
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,369</u>	<u>61,933,221</u>	<u>914</u>	<u>43,711,079</u>
REPAIR & MAINTENANCE	811	937	49,166,974	602	29,891,054
PERSONAL SERVICE	812	393	11,564,646	273	11,372,875
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	1,201,601	39	2,447,150
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>51</u>	<u>1,893,024</u>	<u>47</u>	<u>1,571,054</u>
TOTAL ALL INDUSTRIES		16,888	\$1,906,555,292	10,865	\$1,338,663,333

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>528</u>	<u>\$28,381,550</u>	<u>1,765</u>	<u>\$359,132,971</u>
MOTOR VEHICLES & PARTS	441	41	7,808,091	135	97,333,117
NEW & USED AUTO DEALERS	4411	15	5,192,787	51	78,970,230
RV, BOAT, MOTORCYCLE DEALERS	4412	5	593,307	25	7,586,946
AUTOMOTIVE PARTS & TIRE	4413	21	2,021,997	59	10,775,941
FURNITURE & HOME FURNISHING	442	32	724,085	99	15,134,289
ELECTRONICS & APPLIANCES	443	58	459,496	210	21,876,298
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	279,507	70	15,591,956
COMPUTERS & SOFTWARE	44312	36	179,989	136	5,610,633
CAMERA & PHOTO SUPPLIES	44313	D	D	4	673,709
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	34	1,843,174	141	46,408,212
BUILDING MATERIALS	4441	25	1,505,073	109	43,349,438
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	338,101	32	3,058,774
FOOD & BEVERAGE STORES	445	18	2,745,628	88	27,330,144
GROCERY & CONVENIENCE STORES	4451	13	2,704,056	59	26,601,407
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	41,572	29	728,737
DRUG/HEALTH STORES	446	29	386,051	91	8,012,919
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	1,528,745	62	8,145,754
APPAREL & ACCESSORIES	448	22	233,203	102	13,365,984
CLOTHING & SHOE STORES	4481, 4482	17	181,047	82	10,495,677
JEWELRY & LUGGAGE STORES	4483	5	52,156	20	2,870,307
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	1,181,391	120	15,619,778
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	963,110	73	11,351,242
BOOK/PERIODICAL/MUSIC STORE	4512	19	218,281	47	4,268,536
GENERAL MERCHANDISE STORES	452	8	8,829,422	26	75,341,096
DEPARTMENT STORES	4521	D	D	7	31,970,378
GENERAL MERCHANDISE STORES	4529	8	8,829,422	19	43,370,718
E-COMMERCE & MAIL ORDER	4541	34	99,587	68	1,314,688
MISCELLANEOUS RETAILERS	453, 4542, 4543	181	2,542,677	623	29,250,692
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>112,098</u>	<u>28</u>	<u>319,692</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>27,906</u>	<u>11</u>	<u>1,703,236</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>8,811</u>	<u>9</u>	<u>221,797</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>339</u>	<u>6,979,871</u>	<u>1,886</u>	<u>118,591,082</u>
CONSTRUCTION OF BUILDINGS	236	94	4,572,607	492	69,168,073
HEAVY CONSTRUCTION & HIGHWAYS	237	26	215,582	98	7,460,090
SPECIAL TRADE CONTRACTORS	238	219	2,191,682	1,296	41,962,919
<u>MANUFACTURING</u>	<u>31-33</u>	<u>81</u>	<u>1,252,104</u>	<u>285</u>	<u>15,778,018</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>362</u>	<u>3,952,033</u>	<u>1,044</u>	<u>53,668,976</u>
DURABLE GOODS	423	256	2,432,723	781	46,062,022
NONDURABLE GOODS	424	106	1,519,310	252	7,550,524
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	56,430
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>127,579</u>	<u>53</u>	<u>1,019,320</u>
<u>INFORMATION</u>	<u>51</u>	<u>137</u>	<u>3,263,873</u>	<u>285</u>	<u>33,514,409</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>739,168</u>	<u>108</u>	<u>6,190,350</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>84</u>	<u>739,968</u>	<u>304</u>	<u>13,345,946</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>66</u>	<u>218,577</u>	<u>346</u>	<u>10,870,032</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>98</u>	<u>672,873</u>	<u>678</u>	<u>24,870,167</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>1,330,237</u>	<u>66</u>	<u>4,841,384</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>86</u>	<u>3,895,780</u>	<u>436</u>	<u>63,029,529</u>
ACCOMMODATIONS	721	18	381,287	29	5,401,611
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	68	3,514,493	407	57,627,918
<u>OTHER SERVICES</u>	<u>81</u>	<u>115</u>	<u>2,627,416</u>	<u>548</u>	<u>22,773,111</u>
REPAIR & MAINTENANCE	811	81	2,148,881	376	18,794,485
PERSONAL SERVICE	812	28	366,753	143	3,525,948
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	111,782	29	452,678
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>34,421</u>	<u>31</u>	<u>1,400,504</u>
TOTAL ALL INDUSTRIES		1,987	\$54,364,265	7,883	\$731,270,524

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>143</u>	<u>\$835,555</u>	<u>720</u>	<u>\$54,995,415</u>
MOTOR VEHICLES & PARTS	441	6	7,640	50	\$14,996,348
NEW & USED AUTO DEALERS	4411	-	-	23	11,490,060
RV, BOAT, MOTORCYCLE DEALERS	4412	3	6,880	6	1,443,539
AUTOMOTIVE PARTS & TIRE	4413	3	760	21	2,062,749
FURNITURE & HOME FURNISHING	442	5	24,623	25	1,067,211
ELECTRONICS & APPLIANCES	443	14	22,735	88	1,259,825
APPLIANCES, TV & OTHER ELECTRONICS	44311	8	21,038	26	565,501
COMPUTERS & SOFTWARE	44312	6	1,697	58	641,146
CAMERA & PHOTO SUPPLIES	44313	-	-	4	53,178
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	12	116,118	45	5,832,793
BUILDING MATERIALS	4441	9	111,552	29	4,803,730
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	4,566	16	1,029,063
FOOD & BEVERAGE STORES	445	7	205,728	38	6,084,921
GROCERY & CONVENIENCE STORES	4451	3	204,240	20	5,731,366
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,488	18	353,555
DRUG/HEALTH STORES	446	7	39,173	39	2,274,073
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	263,755	18	1,477,343
APPAREL & ACCESSORIES	448	6	3,542	33	1,317,904
CLOTHING & SHOE STORES	4481, 4482	6	3,542	25	792,620
JEWELRY & LUGGAGE STORES	4483	-	-	8	525,284
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	7	1,989	59	2,991,819
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	4	1,432	32	1,336,749
BOOK/PERIODICAL/MUSIC STORE	4512	3	557	27	1,655,070
GENERAL MERCHANDISE STORES	452	D	D	14	12,632,535
DEPARTMENT STORES	4521	D	D	5	3,258,702
GENERAL MERCHANDISE STORES	4529	D	D	9	9,373,833
E-COMMERCE & MAIL ORDER	4541	20	8,937	47	332,163
MISCELLANEOUS RETAILERS	453, 4542, 4543	55	141,315	264	4,728,480
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>20,331</u>	<u>15</u>	<u>600,519</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>-</u>	<u>-</u>	<u>6</u>	<u>27,988</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>70</u>	<u>1,033,415</u>	<u>466</u>	<u>20,926,934</u>
CONSTRUCTION OF BUILDINGS	236	15	624,762	112	9,332,957
HEAVY CONSTRUCTION & HIGHWAYS	237	9	40,256	31	871,583
SPECIAL TRADE CONTRACTORS	238	46	368,397	323	10,722,394
<u>MANUFACTURING</u>	<u>31-33</u>	<u>11</u>	<u>59,182</u>	<u>139</u>	<u>2,989,963</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>129</u>	<u>745,603</u>	<u>647</u>	<u>13,050,849</u>
DURABLE GOODS	423	97	698,957	465	8,353,543
NONDURABLE GOODS	424	32	46,646	177	4,686,807
ELECTRONIC MARKETS, AGENTS & BROKERS	425	-	-	5	10,499
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>12</u>	<u>136,625</u>
<u>INFORMATION</u>	<u>51</u>	<u>67</u>	<u>527,256</u>	<u>183</u>	<u>6,111,034</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>14</u>	<u>53,949</u>	<u>62</u>	<u>1,000,064</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>28</u>	<u>56,898</u>	<u>143</u>	<u>2,639,521</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>13</u>	<u>29,233</u>	<u>117</u>	<u>1,358,025</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>25</u>	<u>19,668</u>	<u>180</u>	<u>1,789,947</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>17</u>	<u>908,226</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>13</u>	<u>317,570</u>	<u>112</u>	<u>11,082,156</u>
ACCOMMODATIONS	721	5	18,864	17	1,743,937
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	8	298,706	95	9,338,219
<u>OTHER SERVICES</u>	<u>81</u>	<u>19</u>	<u>33,770</u>	<u>154</u>	<u>4,245,118</u>
REPAIR & MAINTENANCE	811	15	9,005	102	3,184,681
PERSONAL SERVICE	812	4	24,765	44	824,127
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	8	236,310
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>14,697</u>	<u>8</u>	<u>130,560</u>
TOTAL ALL INDUSTRIES		541	\$3,747,127	2,981	\$121,992,944

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,638</u>	<u>\$263,190,843</u>	<u>583</u>	<u>\$29,073,187</u>
MOTOR VEHICLES & PARTS	441	125	59,437,769	35	7,837,077
NEW & USED AUTO DEALERS	4411	41	44,593,851	13	6,047,001
RV, BOAT, MOTORCYCLE DEALERS	4412	32	4,985,655	5	139,883
AUTOMOTIVE PARTS & TIRE	4413	52	9,858,263	17	1,650,193
FURNITURE & HOME FURNISHING	442	82	9,917,700	23	349,613
ELECTRONICS & APPLIANCES	443	183	13,223,722	74	488,561
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	10,725,300	25	277,470
COMPUTERS & SOFTWARE	44312	121	2,310,778	49	211,091
CAMERA & PHOTO SUPPLIES	44313	4	187,644	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	135	38,346,638	42	1,735,266
BUILDING MATERIALS	4441	100	36,050,801	28	1,296,084
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	2,295,837	14	439,182
FOOD & BEVERAGE STORES	445	59	19,609,124	17	3,887,307
GROCERY & CONVENIENCE STORES	4451	42	19,423,900	14	3,867,376
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	185,224	3	19,931
DRUG/HEALTH STORES	446	82	6,580,745	44	763,330
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	80	8,441,021	13	1,279,225
APPAREL & ACCESSORIES	448	113	15,388,786	27	485,704
CLOTHING & SHOE STORES	4481, 4482	88	13,747,376	22	327,195
JEWELRY & LUGGAGE STORES	4483	25	1,641,410	5	158,509
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	12,125,318	40	5,390,162
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	8,624,110	19	190,759
BOOK/PERIODICAL/MUSIC STORE	4512	55	3,501,208	21	5,199,403
GENERAL MERCHANDISE STORES	452	25	56,221,572	9	2,899,310
DEPARTMENT STORES	4521	5	18,594,592	D	D
GENERAL MERCHANDISE STORES	4529	20	37,626,980	9	2,899,310
E-COMMERCE & MAIL ORDER	4541	63	1,914,755	37	350,942
MISCELLANEOUS RETAILERS	453, 4542, 4543	565	21,983,693	222	3,606,690
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>390,630</u>	<u>10</u>	<u>65,480</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>351,113</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>153,179</u>	<u>3</u>	<u>4,305</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,359</u>	<u>92,403,081</u>	<u>315</u>	<u>25,646,630</u>
CONSTRUCTION OF BUILDINGS	236	444	43,028,467	72	18,277,381
HEAVY CONSTRUCTION & HIGHWAYS	237	71	10,724,229	28	844,693
SPECIAL TRADE CONTRACTORS	238	844	38,650,385	215	6,524,556
<u>MANUFACTURING</u>	<u>31-33</u>	<u>333</u>	<u>10,527,569</u>	<u>71</u>	<u>1,562,571</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,067</u>	<u>41,561,578</u>	<u>551</u>	<u>9,823,367</u>
DURABLE GOODS	423	807	31,352,010	398	7,676,924
NONDURABLE GOODS	424	253	10,133,514	149	2,140,996
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	76,054	4	5,447
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>3,430,660</u>	<u>13</u>	<u>401,902</u>
<u>INFORMATION</u>	<u>51</u>	<u>273</u>	<u>23,830,513</u>	<u>170</u>	<u>3,861,412</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>102</u>	<u>5,982,028</u>	<u>46</u>	<u>343,239</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>293</u>	<u>11,319,703</u>	<u>106</u>	<u>1,367,248</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>300</u>	<u>6,054,684</u>	<u>101</u>	<u>1,140,919</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>499</u>	<u>13,548,601</u>	<u>121</u>	<u>3,462,834</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>78</u>	<u>6,646,763</u>	<u>17</u>	<u>469,806</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>437</u>	<u>53,414,486</u>	<u>87</u>	<u>7,690,697</u>
ACCOMMODATIONS	721	58	5,726,407	13	1,342,733
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	379	47,688,079	74	6,347,964
<u>OTHER SERVICES</u>	<u>81</u>	<u>501</u>	<u>19,541,503</u>	<u>100</u>	<u>2,141,868</u>
REPAIR & MAINTENANCE	811	342	15,104,511	57	1,630,719
PERSONAL SERVICE	812	138	3,915,742	38	473,258
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	521,250	5	37,891
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>852,826</u>	<u>10</u>	<u>42,016</u>
TOTAL ALL INDUSTRIES		7,001	\$553,199,760	2,304	\$87,097,481

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2004

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,613</u>	<u>\$257,705,946</u>
MOTOR VEHICLES & PARTS	441	210	79,659,432
NEW & USED AUTO DEALERS	4411	99	61,805,390
RV, BOAT, MOTORCYCLE DEALERS	4412	22	5,752,783
AUTOMOTIVE PARTS & TIRE	4413	89	12,101,259
FURNITURE & HOME FURNISHING	442	64	6,438,990
ELECTRONICS & APPLIANCES	443	157	7,230,442
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	5,206,976
COMPUTERS & SOFTWARE	44312	109	2,009,037
CAMERA & PHOTO SUPPLIES	44313	4	14,429
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	24,381,234
BUILDING MATERIALS	4441	77	21,877,658
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	2,503,576
FOOD & BEVERAGE STORES	445	114	19,766,838
GROCERY & CONVENIENCE STORES	4451	82	18,801,530
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	965,308
DRUG/HEALTH STORES	446	81	9,142,354
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	68	6,748,178
APPAREL & ACCESSORIES	448	93	10,607,732
CLOTHING & SHOE STORES	4481, 4482	71	8,952,004
JEWELRY & LUGGAGE STORES	4483	22	1,655,728
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	7,085,958
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	5,239,759
BOOK/PERIODICAL/MUSIC STORE	4512	44	1,846,199
GENERAL MERCHANDISE STORES	452	25	60,921,896
DEPARTMENT STORES	4521	6	17,299,535
GENERAL MERCHANDISE STORES	4529	19	43,622,361
E-COMMERCE & MAIL ORDER	4541	55	954,381
MISCELLANEOUS RETAILERS	453, 4542, 4543	532	24,768,511
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>475,607</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>162,802</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>900</u>	<u>52,682,663</u>
CONSTRUCTION OF BUILDINGS	236	267	25,879,849
HEAVY CONSTRUCTION & HIGHWAYS	237	48	3,223,614
SPECIAL TRADE CONTRACTORS	238	585	23,579,200
<u>MANUFACTURING</u>	<u>31-33</u>	<u>263</u>	<u>15,647,975</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,068</u>	<u>64,419,384</u>
DURABLE GOODS	423	798	44,874,938
NONDURABLE GOODS	424	262	19,525,769
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	18,677
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>1,183,082</u>
<u>INFORMATION</u>	<u>51</u>	<u>252</u>	<u>25,355,042</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>4,962,762</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>281</u>	<u>19,662,801</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>231</u>	<u>3,538,494</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>378</u>	<u>9,732,820</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>56</u>	<u>3,799,928</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>411</u>	<u>44,729,346</u>
ACCOMMODATIONS	721	53	7,021,406
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	358	37,707,940
<u>OTHER SERVICES</u>	<u>81</u>	<u>519</u>	<u>16,787,277</u>
REPAIR & MAINTENANCE	811	339	11,680,745
PERSONAL SERVICE	812	157	4,346,289
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	760,243
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>777,697</u>
TOTAL ALL INDUSTRIES		6,175	\$521,623,626

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections