

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>397</u>	<u>\$16,089,841</u>	<u>369</u>	<u>\$22,583,908</u>
MOTOR VEHICLES & PARTS	441	26	3,294,954	28	3,494,515
NEW & USED AUTO DEALERS	4411	11	1,246,812	8	1,477,182
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	8	1,118,551
AUTOMOTIVE PARTS & TIRE	4413	15	2,048,142	12	898,782
FURNITURE & HOME FURNISHING	442	11	198,265	12	292,150
ELECTRONICS & APPLIANCES	443	43	224,173	48	801,315
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	125,129	20	422,913
COMPUTERS & SOFTWARE	44312	27	99,044	28	378,402
CAMERA & PHOTO SUPPLIES	44313	-	-	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	2,095,524	19	2,458,334
BUILDING MATERIALS	4441	17	1,212,308	15	2,333,204
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	883,216	4	125,130
FOOD & BEVERAGE STORES	445	11	942,111	8	2,364,450
GROCERY & CONVENIENCE STORES	4451	6	907,149	3	2,328,077
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	34,962	5	36,373
DRUG/HEALTH STORES	446	21	267,297	17	506,180
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,729,178	4	549,354
APPAREL & ACCESSORIES	448	18	54,537	23	173,441
CLOTHING & SHOE STORES	4481, 4482	18	54,537	17	86,830
JEWELRY & LUGGAGE STORES	4483	D	D	6	86,611
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	18	94,418	24	618,741
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	9	52,113	13	515,574
BOOK/PERIODICAL/MUSIC STORE	4512	9	42,305	11	103,167
GENERAL MERCHANDISE STORES	452	6	4,964,841	4	10,133,513
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	4,964,841	4	10,133,513
E-COMMERCE & MAIL ORDER	4541	41	82,204	42	108,526
MISCELLANEOUS RETAILERS	453, 4542, 4543	160	1,142,339	140	1,083,389
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>219,640</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>968,638</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>257</u>	<u>8,482,455</u>	<u>186</u>	<u>6,237,056</u>
CONSTRUCTION OF BUILDINGS	236	36	2,703,319	55	2,607,670
HEAVY CONSTRUCTION & HIGHWAYS	237	21	960,204	14	581,440
SPECIAL TRADE CONTRACTORS	238	200	4,818,932	117	3,047,946
<u>MANUFACTURING</u>	<u>31-33</u>	<u>53</u>	<u>784,809</u>	<u>52</u>	<u>620,282</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>357</u>	<u>7,442,066</u>	<u>322</u>	<u>2,647,392</u>
DURABLE GOODS	423	252	5,880,826	231	2,102,638
NONDURABLE GOODS	424	102	1,555,873	88	536,617
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	5,367	3	8,137
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>89,549</u>	<u>6</u>	<u>299,056</u>
<u>INFORMATION</u>	<u>51</u>	<u>130</u>	<u>2,964,686</u>	<u>127</u>	<u>1,256,091</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>243,898</u>	<u>32</u>	<u>291,191</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>83</u>	<u>786,993</u>	<u>87</u>	<u>902,078</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>50</u>	<u>264,956</u>	<u>57</u>	<u>630,135</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>88</u>	<u>612,913</u>	<u>80</u>	<u>928,853</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>113,934</u>	<u>11</u>	<u>282,325</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>47</u>	<u>4,626,377</u>	<u>42</u>	<u>5,103,079</u>
ACCOMMODATIONS	721	8	1,130,451	8	1,277,059
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	3,495,926	34	3,826,020
<u>OTHER SERVICES</u>	<u>81</u>	<u>63</u>	<u>1,867,482</u>	<u>54</u>	<u>1,073,346</u>
REPAIR & MAINTENANCE	811	45	1,573,283	33	765,834
PERSONAL SERVICE	812	18	294,199	18	198,596
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	108,916
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>73,856</u>	<u>3</u>	<u>163,781</u>
TOTAL ALL INDUSTRIES		1,588	\$45,632,093	1,428	\$43,018,573

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	1,475	\$272,713,150	1,059	\$138,941,949
MOTOR VEHICLES & PARTS	441	118	52,991,395	59	39,686,714
NEW & USED AUTO DEALERS	4411	59	37,218,912	22	32,847,122
RV, BOAT, MOTORCYCLE DEALERS	4412	11	6,540,391	11	3,584,512
AUTOMOTIVE PARTS & TIRE	4413	48	9,232,092	26	3,255,080
FURNITURE & HOME FURNISHING	442	63	10,315,565	48	3,753,084
ELECTRONICS & APPLIANCES	443	157	12,697,922	127	2,741,931
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	10,061,452	51	1,459,685
COMPUTERS & SOFTWARE	44312	105	2,479,495	73	1,069,282
CAMERA & PHOTO SUPPLIES	44313	3	156,975	3	212,964
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	29,108,029	64	22,407,392
BUILDING MATERIALS	4441	59	27,274,843	51	22,161,089
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,833,186	13	246,303
FOOD & BEVERAGE STORES	445	51	16,303,376	44	12,069,683
GROCERY & CONVENIENCE STORES	4451	33	15,899,718	27	11,786,014
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	403,658	17	283,669
DRUG/HEALTH STORES	446	81	4,976,695	61	1,458,623
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	9,984,218	31	4,171,109
APPAREL & ACCESSORIES	448	107	17,828,777	69	5,147,108
CLOTHING & SHOE STORES	4481, 4482	78	15,261,317	54	4,299,978
JEWELRY & LUGGAGE STORES	4483	29	2,567,460	15	847,130
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	12,920,879	69	6,165,782
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	9,090,206	46	4,436,833
BOOK/PERIODICAL/MUSIC STORE	4512	36	3,830,673	23	1,728,949
GENERAL MERCHANDISE STORES	452	17	80,190,971	16	24,713,331
DEPARTMENT STORES	4521	5	25,525,869	4	7,448,087
GENERAL MERCHANDISE STORES	4529	12	54,665,102	12	17,265,244
E-COMMERCE & MAIL ORDER	4541	69	1,534,395	57	503,291
MISCELLANEOUS RETAILERS	453, 4542, 4543	592	23,860,928	414	16,123,901
AGRICULTURE, FORESTRY, FISHING	11	14	185,446	22	825,101
MINING	21	6	90,575	D	D
UTILITIES	22	15	5,017,079	9	1,252,492
CONSTRUCTION	23	1,103	92,038,237	731	60,433,726
CONSTRUCTION OF BUILDINGS	236	267	41,771,540	220	32,142,656
HEAVY CONSTRUCTION & HIGHWAYS	237	67	13,372,639	49	5,630,745
SPECIAL TRADE CONTRACTORS	238	769	36,894,058	462	22,660,325
MANUFACTURING	31-33	211	8,912,635	170	5,238,342
WHOLESALE TRADE	42	1,022	39,510,032	744	26,033,067
DURABLE GOODS	423	761	32,486,667	552	17,576,897
NONDURABLE GOODS	424	252	6,998,649	186	8,430,950
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	24,716	6	25,220
TRANSPORTATION & WAREHOUSING	48-49	23	765,435	27	1,902,963
INFORMATION	51	249	22,320,048	222	9,765,465
FINANCE, INSURANCE	52	89	5,140,287	73	3,634,646
REAL ESTATE, RENTAL/LEASING	53	257	10,048,541	200	9,406,715
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	249	4,150,433	177	3,681,112
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	390	9,113,438	268	5,999,341
ARTS, ENTERTAINMENT & RECREATION	71	60	4,786,847	53	3,594,007
ACCOMMODATIONS & FOOD SERVICES	72	261	52,914,073	284	44,242,175
ACCOMMODATIONS	721	29	9,552,280	92	21,309,318
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	232	43,361,793	192	22,932,857
OTHER SERVICES	81	348	13,435,828	259	8,675,138
REPAIR & MAINTENANCE	811	216	10,128,679	171	6,824,072
PERSONAL SERVICE	812	118	3,025,458	79	1,500,124
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	281,691	9	350,942
PUBLIC ADMINISTRATION, OTHER	92.00	4	42,451	8	160,180
TOTAL ALL INDUSTRIES		5,776	\$541,184,535	4,306	\$323,786,419

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>919</u>	<u>\$109,458,369</u>	<u>2,141</u>	<u>\$441,351,712</u>
MOTOR VEHICLES & PARTS	441	62	26,903,903	150	106,542,687
NEW & USED AUTO DEALERS	4411	18	20,070,420	49	86,788,626
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,914,558	21	4,921,448
AUTOMOTIVE PARTS & TIRE	4413	33	3,918,925	80	14,832,613
FURNITURE & HOME FURNISHING	442	39	4,928,891	121	14,539,872
ELECTRONICS & APPLIANCES	443	94	2,344,619	233	8,411,667
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	1,439,711	66	3,481,393
COMPUTERS & SOFTWARE	44312	51	904,908	163	4,848,426
CAMERA & PHOTO SUPPLIES	44313	-	-	4	81,848
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	13,141,239	181	66,859,605
BUILDING MATERIALS	4441	51	12,339,036	136	62,193,665
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	802,203	45	4,665,940
FOOD & BEVERAGE STORES	445	34	10,809,324	101	38,345,576
GROCERY & CONVENIENCE STORES	4451	21	10,544,312	69	36,989,623
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	265,012	32	1,355,953
DRUG/HEALTH STORES	446	51	3,360,989	89	10,486,269
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	6,231,911	91	17,185,316
APPAREL & ACCESSORIES	448	48	2,083,796	113	24,434,249
CLOTHING & SHOE STORES	4481, 4482	35	1,647,178	85	22,068,473
JEWELRY & LUGGAGE STORES	4483	13	436,618	28	2,365,776
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	2,713,057	138	10,464,397
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	2,192,097	90	6,798,817
BOOK/PERIODICAL/MUSIC STORE	4512	28	520,960	48	3,665,580
GENERAL MERCHANDISE STORES	452	15	27,673,328	30	105,125,738
DEPARTMENT STORES	4521	3	4,514,348	6	35,419,226
GENERAL MERCHANDISE STORES	4529	12	23,158,980	24	69,706,512
E-COMMERCE & MAIL ORDER	4541	57	604,345	78	2,987,614
MISCELLANEOUS RETAILERS	453, 4542, 4543	352	8,662,967	816	35,968,722
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>1,375,997</u>	<u>28</u>	<u>2,290,392</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>252,085</u>	<u>12</u>	<u>839,640</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>19,662</u>	<u>10</u>	<u>931,321</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>688</u>	<u>74,051,573</u>	<u>2,282</u>	<u>243,207,924</u>
CONSTRUCTION OF BUILDINGS	236	220	26,535,283	565	106,204,618
HEAVY CONSTRUCTION & HIGHWAYS	237	39	31,288,313	112	32,526,547
SPECIAL TRADE CONTRACTORS	238	429	16,227,977	1,604	104,476,022
<u>MANUFACTURING</u>	<u>31-33</u>	<u>146</u>	<u>6,531,371</u>	<u>406</u>	<u>26,436,098</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>609</u>	<u>12,301,155</u>	<u>1,455</u>	<u>73,711,117</u>
DURABLE GOODS	423	436	9,667,511	1,094	57,333,999
NONDURABLE GOODS	424	167	2,620,270	347	16,286,771
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	13,374	13	68,597
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>519,803</u>	<u>75</u>	<u>2,663,295</u>
<u>INFORMATION</u>	<u>51</u>	<u>199</u>	<u>8,292,784</u>	<u>343</u>	<u>50,574,675</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>63</u>	<u>1,450,427</u>	<u>111</u>	<u>15,624,855</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>153</u>	<u>5,711,085</u>	<u>370</u>	<u>25,385,736</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>140</u>	<u>2,390,742</u>	<u>394</u>	<u>12,699,420</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>243</u>	<u>4,165,831</u>	<u>734</u>	<u>26,370,372</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>30</u>	<u>1,750,071</u>	<u>104</u>	<u>10,572,767</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>249</u>	<u>29,952,783</u>	<u>552</u>	<u>95,517,259</u>
ACCOMMODATIONS	721	79	12,217,483	30	6,434,888
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	170	17,735,300	522	89,082,371
<u>OTHER SERVICES</u>	<u>81</u>	<u>264</u>	<u>9,766,814</u>	<u>744</u>	<u>34,546,800</u>
REPAIR & MAINTENANCE	811	173	7,125,616	483	27,136,880
PERSONAL SERVICE	812	76	1,121,569	244	7,069,868
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	1,519,629	17	340,052
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>320,593</u>
TOTAL ALL INDUSTRIES		3,763	\$267,990,552	9,767	\$1,063,043,976

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	168	\$2,181,162	1,107	\$140,112,894
MOTOR VEHICLES & PARTS	441	7	224,786	89	46,229,449
NEW & USED AUTO DEALERS	4411	D	D	30	37,269,318
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	10	3,075,590
AUTOMOTIVE PARTS & TIRE	4413	7	224,786	49	5,884,541
FURNITURE & HOME FURNISHING	442	5	42,501	50	2,390,321
ELECTRONICS & APPLIANCES	443	17	22,883	102	1,941,014
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	12,458	33	1,056,776
COMPUTERS & SOFTWARE	44312	7	10,425	66	781,418
CAMERA & PHOTO SUPPLIES	44313	-	-	3	102,820
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5	379,158	92	18,424,258
BUILDING MATERIALS	4441	5	379,158	73	16,699,255
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	19	1,725,003
FOOD & BEVERAGE STORES	445	5	600,169	47	11,536,718
GROCERY & CONVENIENCE STORES	4451	5	600,169	33	11,383,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	14	153,323
DRUG/HEALTH STORES	446	11	41,422	65	2,665,361
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	46	11,455,351
APPAREL & ACCESSORIES	448	10	5,503	50	2,229,382
CLOTHING & SHOE STORES	4481, 4482	10	5,503	41	1,582,550
JEWELRY & LUGGAGE STORES	4483	-	-	9	646,832
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	10	37,224	64	2,796,033
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	4	7,674	43	2,212,942
BOOK/PERIODICAL/MUSIC STORE	4512	6	29,550	21	583,091
GENERAL MERCHANDISE STORES	452	D	D	15	29,969,858
DEPARTMENT STORES	4521	D	D	4	10,984,403
GENERAL MERCHANDISE STORES	4529	D	D	11	18,985,455
E-COMMERCE & MAIL ORDER	4541	19	16,981	59	435,360
MISCELLANEOUS RETAILERS	453, 4542, 4543	79	810,535	428	10,039,789
AGRICULTURE, FORESTRY, FISHING	11	D	D	24	343,635
MINING	21	D	D	9	299,474
UTILITIES	22	D	D	10	70,626
CONSTRUCTION	23	85	2,061,096	841	38,602,973
CONSTRUCTION OF BUILDINGS	236	18	1,281,677	191	19,522,427
HEAVY CONSTRUCTION & HIGHWAYS	237	9	115,597	57	4,593,801
SPECIAL TRADE CONTRACTORS	238	58	663,822	593	14,486,745
MANUFACTURING	31-33	19	186,728	192	6,417,507
WHOLESALE TRADE	42	130	2,428,768	879	22,750,593
DURABLE GOODS	423	85	1,581,554	651	16,492,202
NONDURABLE GOODS	424	45	847,214	223	6,256,069
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	2,322
TRANSPORTATION & WAREHOUSING	48-49	D	D	46	1,432,131
INFORMATION	51	80	438,622	230	11,663,669
FINANCE, INSURANCE	52	12	14,783	70	1,858,931
REAL ESTATE, RENTAL/LEASING	53	32	245,973	206	6,897,198
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	19	32,965	170	3,773,322
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	32	68,227	290	3,866,890
ARTS, ENTERTAINMENT & RECREATION	71	5	156,034	37	3,175,105
ACCOMMODATIONS & FOOD SERVICES	72	15	488,616	224	28,980,093
ACCOMMODATIONS	721	5	164,109	31	3,931,529
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	324,507	193	25,048,564
OTHER SERVICES	81	17	523,943	290	8,139,818
REPAIR & MAINTENANCE	811	8	484,972	210	6,032,251
PERSONAL SERVICE	812	9	38,971	67	1,599,058
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	13	508,509
PUBLIC ADMINISTRATION, OTHER	92.00	7	118,027	6	272,570
TOTAL ALL INDUSTRIES		621	\$8,944,944	4,631	\$278,657,429

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>445</u>	<u>\$51,143,222</u>	<u>200</u>	<u>\$2,868,603</u>
MOTOR VEHICLES & PARTS	441	23	12,443,983	11	623,976
NEW & USED AUTO DEALERS	4411	7	7,911,514	4	191,089
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,429,055	3	2,285
AUTOMOTIVE PARTS & TIRE	4413	9	2,103,414	4	430,602
FURNITURE & HOME FURNISHING	442	16	1,728,711	3	658
ELECTRONICS & APPLIANCES	443	51	1,081,368	20	24,070
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	212,617	11	6,687
COMPUTERS & SOFTWARE	44312	31	868,751	9	17,383
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	21	494,225	8	288,390
BUILDING MATERIALS	4441	18	489,972	8	288,390
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	4,253	D	D
FOOD & BEVERAGE STORES	445	18	3,903,046	8	860,494
GROCERY & CONVENIENCE STORES	4451	11	3,730,589	8	860,494
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	172,457	D	D
DRUG/HEALTH STORES	446	25	398,300	12	52,696
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,864,054	6	483,784
APPAREL & ACCESSORIES	448	32	3,562,812	13	39,057
CLOTHING & SHOE STORES	4481, 4482	25	3,124,655	13	39,057
JEWELRY & LUGGAGE STORES	4483	7	438,157	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	26	790,979	15	35,753
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	692,505	6	15,249
BOOK/PERIODICAL/MUSIC STORE	4512	10	98,474	9	20,504
GENERAL MERCHANDISE STORES	452	10	22,335,094	3	24,479
DEPARTMENT STORES	4521	3	5,603,188	D	D
GENERAL MERCHANDISE STORES	4529	7	16,731,906	3	24,479
E-COMMERCE & MAIL ORDER	4541	45	128,723	27	111,083
MISCELLANEOUS RETAILERS	453, 4542, 4543	169	2,411,927	74	324,163
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>166,628</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>114,248</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>348</u>	<u>16,227,989</u>	<u>91</u>	<u>2,966,176</u>
CONSTRUCTION OF BUILDINGS	236	91	7,453,999	21	601,469
HEAVY CONSTRUCTION & HIGHWAYS	237	19	2,170,875	13	1,145,606
SPECIAL TRADE CONTRACTORS	238	238	6,603,115	57	1,219,101
<u>MANUFACTURING</u>	<u>31-33</u>	<u>57</u>	<u>1,227,914</u>	<u>18</u>	<u>88,464</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>317</u>	<u>10,054,403</u>	<u>141</u>	<u>953,214</u>
DURABLE GOODS	423	224	8,227,143	100	790,466
NONDURABLE GOODS	424	90	1,790,320	41	162,748
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	36,940	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>223,589</u>	<u>3</u>	<u>16,699</u>
<u>INFORMATION</u>	<u>51</u>	<u>126</u>	<u>2,977,800</u>	<u>79</u>	<u>614,570</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>332,272</u>	<u>12</u>	<u>42,955</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>91</u>	<u>1,959,002</u>	<u>31</u>	<u>159,050</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>55</u>	<u>337,596</u>	<u>26</u>	<u>66,003</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>119</u>	<u>1,371,521</u>	<u>30</u>	<u>95,037</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>2,421,299</u>	<u>4</u>	<u>35,093</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>53</u>	<u>5,694,270</u>	<u>25</u>	<u>1,605,588</u>
ACCOMMODATIONS	721	3	416,003	9	603,958
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	50	5,278,267	16	1,001,630
<u>OTHER SERVICES</u>	<u>81</u>	<u>81</u>	<u>1,552,817</u>	<u>21</u>	<u>330,772</u>
REPAIR & MAINTENANCE	811	51	1,047,602	18	311,638
PERSONAL SERVICE	812	30	505,215	3	19,134
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>87,551</u>	<u>5</u>	<u>59,152</u>
TOTAL ALL INDUSTRIES		1,782	\$95,892,121	686	\$9,901,376

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>734</u>	<u>\$91,833,288</u>	<u>122</u>	<u>\$2,065,942</u>
MOTOR VEHICLES & PARTS	441	63	52,915,253	4	147,361
NEW & USED AUTO DEALERS	4411	25	43,439,621	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	9	5,228,168	D	D
AUTOMOTIVE PARTS & TIRE	4413	29	4,247,464	4	147,361
FURNITURE & HOME FURNISHING	442	32	2,129,669	D	D
ELECTRONICS & APPLIANCES	443	83	1,417,923	19	22,358
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	970,859	9	9,780
COMPUTERS & SOFTWARE	44312	56	447,064	10	12,578
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	6,980,326	7	612,921
BUILDING MATERIALS	4441	32	5,088,232	7	612,921
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	1,892,094	D	D
FOOD & BEVERAGE STORES	445	31	6,351,153	3	275,100
GROCERY & CONVENIENCE STORES	4451	25	6,301,841	3	275,100
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	49,312	-	-
DRUG/HEALTH STORES	446	34	1,292,582	5	68,371
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	7,515,337	-	-
APPAREL & ACCESSORIES	448	39	1,114,090	6	1,966
CLOTHING & SHOE STORES	4481, 4482	31	1,070,055	6	1,966
JEWELRY & LUGGAGE STORES	4483	8	44,035	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	1,948,747	7	4,359
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	937,332	4	3,519
BOOK/PERIODICAL/MUSIC STORE	4512	20	1,011,415	3	840
GENERAL MERCHANDISE STORES	452	11	2,497,872	3	703,780
DEPARTMENT STORES	4521	3	869,573	D	D
GENERAL MERCHANDISE STORES	4529	8	1,628,299	3	703,780
E-COMMERCE & MAIL ORDER	4541	55	344,016	20	10,268
MISCELLANEOUS RETAILERS	453, 4542, 4543	278	7,326,320	48	219,458
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>1,138,139</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>551,036</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>50,505</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>686</u>	<u>43,629,139</u>	<u>51</u>	<u>802,793</u>
CONSTRUCTION OF BUILDINGS	236	143	15,548,533	9	229,430
HEAVY CONSTRUCTION & HIGHWAYS	237	44	6,979,020	8	375,891
SPECIAL TRADE CONTRACTORS	238	499	21,101,586	34	197,472
<u>MANUFACTURING</u>	<u>31-33</u>	<u>121</u>	<u>15,039,121</u>	<u>15</u>	<u>28,183</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>632</u>	<u>28,051,710</u>	<u>94</u>	<u>522,810</u>
DURABLE GOODS	423	465	21,366,206	62	405,293
NONDURABLE GOODS	424	163	6,636,440	32	117,517
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	49,064	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>1,204,877</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>6,682,659</u>	<u>60</u>	<u>212,904</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,281,080</u>	<u>10</u>	<u>11,691</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>154</u>	<u>10,557,699</u>	<u>31</u>	<u>112,142</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>107</u>	<u>1,134,212</u>	<u>18</u>	<u>16,151</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>197</u>	<u>2,586,975</u>	<u>19</u>	<u>38,092</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>964,099</u>	<u>-</u>	<u>-</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>99</u>	<u>11,156,112</u>	<u>3</u>	<u>46,261</u>
ACCOMMODATIONS	721	13	2,733,939	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	8,422,173	3	46,261
<u>OTHER SERVICES</u>	<u>81</u>	<u>155</u>	<u>5,998,640</u>	<u>17</u>	<u>193,229</u>
REPAIR & MAINTENANCE	811	116	4,616,921	11	172,798
PERSONAL SERVICE	812	36	1,298,903	6	20,431
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	82,816	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>25,521</u>
TOTAL ALL INDUSTRIES		3,193	\$221,859,291	443	\$4,075,719

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>919</u>	<u>\$94,840,570</u>	<u>895</u>	<u>\$92,313,124</u>
MOTOR VEHICLES & PARTS	441	91	26,347,293	60	26,098,762
NEW & USED AUTO DEALERS	4411	38	17,796,352	22	20,861,777
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,827,422	7	242,412
AUTOMOTIVE PARTS & TIRE	4413	40	6,723,519	31	4,994,573
FURNITURE & HOME FURNISHING	442	34	1,876,711	35	1,943,050
ELECTRONICS & APPLIANCES	443	96	1,595,947	87	1,646,860
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	1,101,237	34	935,523
COMPUTERS & SOFTWARE	44312	60	494,710	53	711,337
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	10,724,752	63	10,316,853
BUILDING MATERIALS	4441	39	8,101,119	45	9,711,586
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	2,623,633	18	605,267
FOOD & BEVERAGE STORES	445	46	7,449,315	60	10,069,631
GROCERY & CONVENIENCE STORES	4451	32	7,394,543	47	9,690,853
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	54,772	13	378,778
DRUG/HEALTH STORES	446	40	1,093,466	46	2,092,966
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	9,441,061	44	8,316,648
APPAREL & ACCESSORIES	448	50	1,578,276	44	3,551,358
CLOTHING & SHOE STORES	4481, 4482	39	1,245,983	35	2,991,372
JEWELRY & LUGGAGE STORES	4483	11	332,293	9	559,986
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	1,678,890	52	2,106,848
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	846,982	31	1,625,725
BOOK/PERIODICAL/MUSIC STORE	4512	22	831,908	21	481,123
GENERAL MERCHANDISE STORES	452	12	21,015,015	11	18,675,625
DEPARTMENT STORES	4521	3	1,964,566	D	D
GENERAL MERCHANDISE STORES	4529	9	19,050,449	11	18,675,625
E-COMMERCE & MAIL ORDER	4541	51	341,720	49	319,899
MISCELLANEOUS RETAILERS	453, 4542, 4543	353	11,698,124	344	7,174,624
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>1,190,379</u>	<u>34</u>	<u>896,508</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>252,088</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>4,032,592</u>	<u>8</u>	<u>31,320</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>584</u>	<u>33,867,960</u>	<u>575</u>	<u>29,588,779</u>
CONSTRUCTION OF BUILDINGS	236	146	14,600,168	165	11,289,014
HEAVY CONSTRUCTION & HIGHWAYS	237	39	5,212,033	44	3,107,572
SPECIAL TRADE CONTRACTORS	238	399	14,055,759	366	15,192,193
<u>MANUFACTURING</u>	<u>31-33</u>	<u>117</u>	<u>4,462,847</u>	<u>142</u>	<u>3,330,470</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>743</u>	<u>35,839,560</u>	<u>620</u>	<u>10,211,675</u>
DURABLE GOODS	423	541	29,056,770	442	7,904,391
NONDURABLE GOODS	424	197	6,768,936	170	2,282,797
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	13,854	8	24,487
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>624,050</u>	<u>34</u>	<u>3,436,668</u>
<u>INFORMATION</u>	<u>51</u>	<u>213</u>	<u>9,671,320</u>	<u>193</u>	<u>8,627,726</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>2,019,984</u>	<u>56</u>	<u>941,291</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>191</u>	<u>4,175,468</u>	<u>170</u>	<u>2,785,370</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>131</u>	<u>1,357,432</u>	<u>134</u>	<u>1,985,723</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>191</u>	<u>3,596,508</u>	<u>226</u>	<u>3,794,528</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>38</u>	<u>2,685,466</u>	<u>35</u>	<u>2,083,874</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>211</u>	<u>21,686,434</u>	<u>276</u>	<u>30,851,573</u>
ACCOMMODATIONS	721	54	6,166,160	89	10,714,912
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	157	15,520,274	187	20,136,661
<u>OTHER SERVICES</u>	<u>81</u>	<u>210</u>	<u>6,959,864</u>	<u>212</u>	<u>5,665,406</u>
REPAIR & MAINTENANCE	811	147	5,571,060	148	4,163,854
PERSONAL SERVICE	812	49	1,057,891	48	981,621
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	330,913	16	519,931
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>55,163</u>	<u>4</u>	<u>3,279</u>
TOTAL ALL INDUSTRIES		3,679	\$227,065,597	3,621	\$196,799,402

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>935</u>	<u>\$75,231,049</u>	<u>606</u>	<u>\$28,976,337</u>
MOTOR VEHICLES & PARTS	441	43	15,461,258	32	4,982,158
NEW & USED AUTO DEALERS	4411	10	8,442,647	5	2,569,029
RV, BOAT, MOTORCYCLE DEALERS	4412	8	885,474	12	1,028,295
AUTOMOTIVE PARTS & TIRE	4413	25	6,133,137	15	1,384,834
FURNITURE & HOME FURNISHING	442	60	3,716,681	30	1,296,328
ELECTRONICS & APPLIANCES	443	92	1,694,510	52	490,848
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	1,227,750	20	186,108
COMPUTERS & SOFTWARE	44312	54	466,760	32	304,740
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	89	16,475,560	43	5,964,861
BUILDING MATERIALS	4441	69	15,652,456	30	5,313,591
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	823,104	13	651,270
FOOD & BEVERAGE STORES	445	34	9,494,854	16	4,425,577
GROCERY & CONVENIENCE STORES	4451	18	8,618,683	7	4,338,650
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	876,171	9	86,927
DRUG/HEALTH STORES	446	38	1,566,916	29	1,014,798
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,549,341	12	1,935,105
APPAREL & ACCESSORIES	448	60	1,405,487	40	1,188,145
CLOTHING & SHOE STORES	4481, 4482	43	1,013,448	31	1,027,171
JEWELRY & LUGGAGE STORES	4483	17	392,039	9	160,974
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	1,522,322	52	1,229,020
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	1,288,548	35	872,496
BOOK/PERIODICAL/MUSIC STORE	4512	23	233,774	17	356,524
GENERAL MERCHANDISE STORES	452	12	13,964,858	6	984,297
DEPARTMENT STORES	4521	3	1,439,279	D	D
GENERAL MERCHANDISE STORES	4529	9	12,525,579	6	984,297
E-COMMERCE & MAIL ORDER	4541	55	785,908	51	409,508
MISCELLANEOUS RETAILERS	453, 4542, 4543	376	7,593,354	243	5,055,692
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>314,197</u>	<u>7</u>	<u>225,688</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>392,805</u>	<u>3</u>	<u>158,670</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>736,256</u>	<u>4</u>	<u>518,438</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,136</u>	<u>46,165,410</u>	<u>509</u>	<u>33,487,205</u>
CONSTRUCTION OF BUILDINGS	236	295	23,712,489	149	13,079,053
HEAVY CONSTRUCTION & HIGHWAYS	237	46	2,492,391	37	13,015,782
SPECIAL TRADE CONTRACTORS	238	795	19,960,530	323	7,392,370
<u>MANUFACTURING</u>	<u>31-33</u>	<u>148</u>	<u>5,220,010</u>	<u>118</u>	<u>3,759,772</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>525</u>	<u>6,058,445</u>	<u>384</u>	<u>4,016,553</u>
DURABLE GOODS	423	383	2,733,689	269	2,802,034
NONDURABLE GOODS	424	135	3,304,475	111	1,211,274
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	20,281	4	3,245
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>308,062</u>	<u>15</u>	<u>325,393</u>
<u>INFORMATION</u>	<u>51</u>	<u>199</u>	<u>10,624,810</u>	<u>159</u>	<u>3,866,125</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,992,708</u>	<u>43</u>	<u>695,056</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>150</u>	<u>3,535,385</u>	<u>98</u>	<u>992,775</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>152</u>	<u>2,327,991</u>	<u>98</u>	<u>1,427,080</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>333</u>	<u>4,966,617</u>	<u>184</u>	<u>1,911,047</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>58</u>	<u>4,062,751</u>	<u>20</u>	<u>1,597,429</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>168</u>	<u>16,651,108</u>	<u>138</u>	<u>15,809,466</u>
ACCOMMODATIONS	721	48	3,496,562	37	5,140,057
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	13,154,546	101	10,669,409
<u>OTHER SERVICES</u>	<u>81</u>	<u>239</u>	<u>4,587,951</u>	<u>130</u>	<u>2,824,652</u>
REPAIR & MAINTENANCE	811	170	3,045,454	85	2,141,475
PERSONAL SERVICE	812	61	1,087,035	39	526,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	455,462	6	156,979
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>41,532</u>
TOTAL ALL INDUSTRIES		4,153	\$183,175,555	2,521	\$100,633,218

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,608</u>	<u>\$3,910,236,544</u>	<u>1,799</u>	<u>\$416,890,048</u>
MOTOR VEHICLES & PARTS	441	684	982,756,123	102	111,236,827
NEW & USED AUTO DEALERS	4411	316	811,533,069	37	92,385,061
RV, BOAT, MOTORCYCLE DEALERS	4412	146	95,049,346	23	8,527,792
AUTOMOTIVE PARTS & TIRE	4413	222	76,173,708	42	10,323,974
FURNITURE & HOME FURNISHING	442	593	231,673,428	98	9,634,317
ELECTRONICS & APPLIANCES	443	825	275,982,133	177	19,653,496
APPLIANCES, TV & OTHER ELECTRONICS	44311	248	121,356,262	64	16,565,528
COMPUTERS & SOFTWARE	44312	559	140,882,275	109	2,505,812
CAMERA & PHOTO SUPPLIES	44313	18	13,743,596	4	582,156
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	520	353,717,140	138	63,934,220
BUILDING MATERIALS	4441	406	335,213,872	94	57,244,224
LAWN & GARDEN SUPPLIES & EQUIP.	4442	114	18,503,268	44	6,689,996
FOOD & BEVERAGE STORES	445	780	258,823,705	88	30,167,696
GROCERY & CONVENIENCE STORES	4451	591	246,792,675	65	29,834,442
OTHER FOOD & BEVERAGE STORES	4452, 4453	189	12,031,030	23	333,254
DRUG/HEALTH STORES	446	378	107,462,974	96	7,871,163
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	401	78,665,829	53	8,500,733
APPAREL & ACCESSORIES	448	778	394,917,517	112	16,799,279
CLOTHING & SHOE STORES	4481, 4482	562	356,437,118	83	14,190,860
JEWELRY & LUGGAGE STORES	4483	216	38,480,399	29	2,608,419
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	654	186,838,378	131	18,263,791
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	394	114,423,681	88	13,016,703
BOOK/PERIODICAL/MUSIC STORE	4512	260	72,414,697	43	5,247,088
GENERAL MERCHANDISE STORES	452	93	617,216,048	24	96,658,907
DEPARTMENT STORES	4521	12	239,553,000	6	33,564,573
GENERAL MERCHANDISE STORES	4529	81	377,663,048	18	63,094,334
E-COMMERCE & MAIL ORDER	4541	230	43,540,632	76	2,260,872
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,672	378,642,637	704	31,908,747
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>100</u>	<u>5,984,078</u>	<u>21</u>	<u>463,367</u>
<u>MINING</u>	<u>21</u>	<u>35</u>	<u>3,810,095</u>	<u>10</u>	<u>385,661</u>
<u>UTILITIES</u>	<u>22</u>	<u>42</u>	<u>5,760,966</u>	<u>11</u>	<u>312,184</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,299</u>	<u>1,738,241,181</u>	<u>1,959</u>	<u>140,742,416</u>
CONSTRUCTION OF BUILDINGS	236	3,370	939,058,584	576	63,325,772
HEAVY CONSTRUCTION & HIGHWAYS	237	394	168,179,577	85	22,213,773
SPECIAL TRADE CONTRACTORS	238	6,535	631,003,020	1,298	55,202,871
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,982</u>	<u>218,152,278</u>	<u>270</u>	<u>10,974,268</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,626</u>	<u>916,457,183</u>	<u>997</u>	<u>27,264,547</u>
DURABLE GOODS	423	2,646	773,997,329	748	20,116,591
NONDURABLE GOODS	424	921	139,654,020	242	7,119,467
ELECTRONIC MARKETS, AGENTS & BROKERS	425	59	2,805,834	7	28,489
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>376</u>	<u>48,741,834</u>	<u>41</u>	<u>1,538,022</u>
<u>INFORMATION</u>	<u>51</u>	<u>878</u>	<u>482,197,707</u>	<u>299</u>	<u>36,324,329</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>290</u>	<u>95,025,699</u>	<u>98</u>	<u>6,925,132</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,141</u>	<u>318,253,218</u>	<u>311</u>	<u>15,341,810</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,639</u>	<u>228,166,085</u>	<u>373</u>	<u>9,136,944</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,905</u>	<u>259,669,260</u>	<u>681</u>	<u>15,824,212</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>598</u>	<u>108,587,810</u>	<u>79</u>	<u>7,307,475</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,372</u>	<u>1,045,775,250</u>	<u>427</u>	<u>64,308,511</u>
ACCOMMODATIONS	721	290	242,562,893	36	4,599,422
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,082	803,212,357	391	59,709,089
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,008</u>	<u>275,196,999</u>	<u>562</u>	<u>23,420,944</u>
REPAIR & MAINTENANCE	811	2,359	177,522,383	371	18,167,768
PERSONAL SERVICE	812	1,511	92,113,951	166	4,831,956
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	138	5,560,665	25	421,220
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>51</u>	<u>6,000,231</u>	<u>7</u>	<u>1,424,728</u>
TOTAL ALL INDUSTRIES		43,950	\$9,666,256,418	7,945	\$778,584,598

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>665</u>	<u>\$49,052,216</u>	<u>411</u>	<u>\$8,595,236</u>
MOTOR VEHICLES & PARTS	441	41	13,368,445	33	1,751,469
NEW & USED AUTO DEALERS	4411	13	9,009,588	8	172,913
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,025,352	4	189,173
AUTOMOTIVE PARTS & TIRE	4413	21	2,333,505	21	1,389,383
FURNITURE & HOME FURNISHING	442	24	1,552,034	11	32,662
ELECTRONICS & APPLIANCES	443	61	771,455	45	123,532
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	457,707	17	38,530
COMPUTERS & SOFTWARE	44312	38	313,748	28	85,002
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	8,667,294	37	928,226
BUILDING MATERIALS	4441	30	5,971,825	27	849,396
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	2,695,469	10	78,830
FOOD & BEVERAGE STORES	445	22	5,710,029	16	1,714,288
GROCERY & CONVENIENCE STORES	4451	14	5,495,207	13	1,713,207
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	214,822	3	1,081
DRUG/HEALTH STORES	446	35	666,714	20	456,496
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	3,687,973	12	929,468
APPAREL & ACCESSORIES	448	38	918,426	18	141,211
CLOTHING & SHOE STORES	4481, 4482	27	617,384	15	21,211
JEWELRY & LUGGAGE STORES	4483	11	301,042	3	120,000
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	47	641,427	24	125,329
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	589,266	10	44,704
BOOK/PERIODICAL/MUSIC STORE	4512	17	52,161	14	80,625
GENERAL MERCHANDISE STORES	452	11	8,627,231	4	160,466
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	8,627,231	4	160,466
E-COMMERCE & MAIL ORDER	4541	56	267,045	40	99,968
MISCELLANEOUS RETAILERS	453, 4542, 4543	257	4,174,143	151	2,132,121
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>373,558</u>	<u>17</u>	<u>542,111</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>70,353</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>62,552</u>	<u>6</u>	<u>62,705</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>608</u>	<u>55,402,915</u>	<u>282</u>	<u>12,774,975</u>
CONSTRUCTION OF BUILDINGS	236	159	31,040,224	73	8,066,746
HEAVY CONSTRUCTION & HIGHWAYS	237	42	9,501,889	28	1,801,075
SPECIAL TRADE CONTRACTORS	238	407	14,860,802	180	2,906,242
<u>MANUFACTURING</u>	<u>31-33</u>	<u>108</u>	<u>4,290,873</u>	<u>67</u>	<u>1,583,380</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>460</u>	<u>6,194,593</u>	<u>379</u>	<u>4,022,963</u>
DURABLE GOODS	423	324	4,188,371	277	2,571,117
NONDURABLE GOODS	424	132	2,003,371	102	1,451,846
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	2,851	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>321,572</u>	<u>13</u>	<u>531,218</u>
<u>INFORMATION</u>	<u>51</u>	<u>167</u>	<u>4,614,258</u>	<u>113</u>	<u>2,155,646</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>1,507,867</u>	<u>32</u>	<u>472,658</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>144</u>	<u>2,674,848</u>	<u>91</u>	<u>748,171</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>100</u>	<u>1,268,046</u>	<u>51</u>	<u>1,398,070</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>162</u>	<u>5,035,982</u>	<u>71</u>	<u>1,047,305</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>777,165</u>	<u>15</u>	<u>614,317</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>152</u>	<u>18,650,687</u>	<u>59</u>	<u>2,847,838</u>
ACCOMMODATIONS	721	29	3,777,065	16	774,848
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	123	14,873,622	43	2,072,990
<u>OTHER SERVICES</u>	<u>81</u>	<u>136</u>	<u>3,814,692</u>	<u>72</u>	<u>1,076,492</u>
REPAIR & MAINTENANCE	811	88	3,170,214	51	792,714
PERSONAL SERVICE	812	43	510,571	18	218,171
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	133,907	3	65,607
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>10,469</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		2,826	\$154,052,293	1,683	\$38,543,438

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,045</u>	<u>\$108,650,146</u>	<u>311</u>	<u>\$6,981,303</u>
MOTOR VEHICLES & PARTS	441	92	32,695,007	20	1,439,195
NEW & USED AUTO DEALERS	4411	36	19,058,014	9	747,282
RV, BOAT, MOTORCYCLE DEALERS	4412	13	6,691,604	3	5,792
AUTOMOTIVE PARTS & TIRE	4413	43	6,945,389	8	686,121
FURNITURE & HOME FURNISHING	442	47	2,874,426	10	77,942
ELECTRONICS & APPLIANCES	443	108	2,768,378	33	171,130
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	2,019,972	12	96,687
COMPUTERS & SOFTWARE	44312	73	748,406	21	74,443
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	6,774,915	22	1,667,136
BUILDING MATERIALS	4441	52	5,432,461	17	695,697
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,342,454	5	971,439
FOOD & BEVERAGE STORES	445	48	8,550,848	16	1,240,913
GROCERY & CONVENIENCE STORES	4451	32	8,322,064	12	1,240,520
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	228,784	4	393
DRUG/HEALTH STORES	446	45	1,979,440	20	244,142
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	61	6,863,054	6	227,152
APPAREL & ACCESSORIES	448	59	5,800,882	18	75,805
CLOTHING & SHOE STORES	4481, 4482	47	5,317,921	18	75,805
JEWELRY & LUGGAGE STORES	4483	12	482,961	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	1,939,202	15	85,766
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	1,831,195	8	79,578
BOOK/PERIODICAL/MUSIC STORE	4512	18	108,007	7	6,188
GENERAL MERCHANDISE STORES	452	19	24,550,745	3	65,682
DEPARTMENT STORES	4521	3	4,508,879	D	D
GENERAL MERCHANDISE STORES	4529	16	20,041,866	3	65,682
E-COMMERCE & MAIL ORDER	4541	50	362,415	33	49,591
MISCELLANEOUS RETAILERS	453, 4542, 4543	390	13,490,834	115	1,636,849
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>467,435</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>880,031</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>330,709</u>	<u>8</u>	<u>42,985</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>694</u>	<u>36,391,258</u>	<u>216</u>	<u>6,108,141</u>
CONSTRUCTION OF BUILDINGS	236	180	19,928,404	53	1,347,813
HEAVY CONSTRUCTION & HIGHWAYS	237	59	4,099,253	23	1,662,706
SPECIAL TRADE CONTRACTORS	238	455	12,363,601	140	3,097,622
<u>MANUFACTURING</u>	<u>31-33</u>	<u>182</u>	<u>5,872,934</u>	<u>26</u>	<u>2,305,694</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>712</u>	<u>23,372,303</u>	<u>219</u>	<u>2,980,410</u>
DURABLE GOODS	423	524	16,322,816	147	1,553,214
NONDURABLE GOODS	424	185	7,048,668	72	1,427,196
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	819	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>1,186,560</u>	<u>4</u>	<u>106,998</u>
<u>INFORMATION</u>	<u>51</u>	<u>196</u>	<u>9,423,702</u>	<u>92</u>	<u>1,300,027</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>670,286</u>	<u>25</u>	<u>175,621</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>180</u>	<u>5,620,864</u>	<u>64</u>	<u>433,365</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>157</u>	<u>7,871,290</u>	<u>43</u>	<u>244,893</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>242</u>	<u>3,377,989</u>	<u>61</u>	<u>276,863</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>2,122,098</u>	<u>9</u>	<u>299,145</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>209</u>	<u>22,078,490</u>	<u>31</u>	<u>921,719</u>
ACCOMMODATIONS	721	36	2,983,113	6	138,033
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	173	19,095,377	25	783,686
<u>OTHER SERVICES</u>	<u>81</u>	<u>254</u>	<u>7,936,086</u>	<u>43</u>	<u>517,258</u>
REPAIR & MAINTENANCE	811	179	6,240,369	30	381,512
PERSONAL SERVICE	812	62	1,300,856	13	135,746
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	394,861	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>16,500</u>	<u>8</u>	<u>179,906</u>
TOTAL ALL INDUSTRIES		4,055	\$236,268,681	1,160	\$22,874,328

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>654</u>	<u>\$52,358,882</u>	<u>652</u>	<u>\$46,946,192</u>
MOTOR VEHICLES & PARTS	441	42	11,564,444	52	8,954,636
NEW & USED AUTO DEALERS	4411	15	7,897,765	22	6,122,046
RV, BOAT, MOTORCYCLE DEALERS	4412	7	235,268	9	162,637
AUTOMOTIVE PARTS & TIRE	4413	20	3,431,411	21	2,669,953
FURNITURE & HOME FURNISHING	442	31	1,192,546	22	628,909
ELECTRONICS & APPLIANCES	443	61	685,965	64	547,906
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	247,564	26	313,111
COMPUTERS & SOFTWARE	44312	35	438,401	38	234,795
CAMERA & PHOTO SUPPLIES	44313	-	-	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	8,147,046	45	6,833,037
BUILDING MATERIALS	4441	38	6,975,807	35	6,385,909
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,171,239	10	447,128
FOOD & BEVERAGE STORES	445	28	4,757,668	33	6,740,234
GROCERY & CONVENIENCE STORES	4451	19	4,644,669	24	6,646,713
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	112,999	9	93,521
DRUG/HEALTH STORES	446	25	169,404	32	757,724
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	3,642,059	33	4,043,609
APPAREL & ACCESSORIES	448	28	367,604	38	1,029,871
CLOTHING & SHOE STORES	4481, 4482	23	273,780	32	879,424
JEWELRY & LUGGAGE STORES	4483	5	93,824	6	150,447
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	353,434	42	1,211,145
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	210,648	23	1,027,131
BOOK/PERIODICAL/MUSIC STORE	4512	19	142,786	19	184,014
GENERAL MERCHANDISE STORES	452	9	14,595,206	10	12,666,365
DEPARTMENT STORES	4521	D	D	3	1,412,228
GENERAL MERCHANDISE STORES	4529	9	14,595,206	7	11,254,137
E-COMMERCE & MAIL ORDER	4541	48	373,639	50	273,579
MISCELLANEOUS RETAILERS	453, 4542, 4543	258	6,509,867	231	3,259,177
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>289,394</u>	<u>11</u>	<u>273,145</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>362,808</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>24,801</u>	<u>13</u>	<u>291,666</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>781</u>	<u>29,069,981</u>	<u>390</u>	<u>15,301,018</u>
CONSTRUCTION OF BUILDINGS	236	194	14,121,405	117	8,353,563
HEAVY CONSTRUCTION & HIGHWAYS	237	47	2,946,391	33	2,177,643
SPECIAL TRADE CONTRACTORS	238	540	12,002,185	240	4,769,812
<u>MANUFACTURING</u>	<u>31-33</u>	<u>128</u>	<u>2,922,797</u>	<u>79</u>	<u>1,348,877</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>437</u>	<u>3,956,045</u>	<u>430</u>	<u>6,483,665</u>
DURABLE GOODS	423	315	2,656,997	309	4,806,011
NONDURABLE GOODS	424	119	1,298,769	118	1,676,907
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	279	3	747
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>685,183</u>	<u>10</u>	<u>234,582</u>
<u>INFORMATION</u>	<u>51</u>	<u>164</u>	<u>5,490,972</u>	<u>160</u>	<u>3,833,909</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>1,492,779</u>	<u>54</u>	<u>962,570</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>107</u>	<u>1,318,185</u>	<u>105</u>	<u>1,265,347</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>95</u>	<u>1,394,616</u>	<u>85</u>	<u>832,167</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>233</u>	<u>3,387,204</u>	<u>131</u>	<u>1,427,598</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,431,441</u>	<u>23</u>	<u>775,425</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>128</u>	<u>11,765,833</u>	<u>168</u>	<u>14,731,883</u>
ACCOMMODATIONS	721	19	2,892,610	56	6,551,550
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	8,873,223	112	8,180,333
<u>OTHER SERVICES</u>	<u>81</u>	<u>161</u>	<u>4,626,374</u>	<u>131</u>	<u>4,112,565</u>
REPAIR & MAINTENANCE	811	108	3,928,974	92	3,404,308
PERSONAL SERVICE	812	46	554,085	32	520,322
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	143,315	7	187,935
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>70,987</u>	<u>4</u>	<u>36,234</u>
TOTAL ALL INDUSTRIES		3,007	\$120,648,282	2,446	\$98,856,843

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>517</u>	<u>\$16,329,954</u>	<u>326</u>	<u>\$5,999,487</u>
MOTOR VEHICLES & PARTS	441	30	1,478,307	20	1,771,652
NEW & USED AUTO DEALERS	4411	10	625,222	5	1,354,654
RV, BOAT, MOTORCYCLE DEALERS	4412	6	57,719	4	4,174
AUTOMOTIVE PARTS & TIRE	4413	14	795,366	11	412,824
FURNITURE & HOME FURNISHING	442	21	595,552	14	47,800
ELECTRONICS & APPLIANCES	443	49	343,453	34	178,596
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	212,602	16	123,804
COMPUTERS & SOFTWARE	44312	25	130,851	18	54,792
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	3,947,933	17	698,571
BUILDING MATERIALS	4441	25	3,761,388	17	698,571
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	186,545	D	D
FOOD & BEVERAGE STORES	445	34	3,500,895	8	1,902,458
GROCERY & CONVENIENCE STORES	4451	23	3,376,704	5	1,900,338
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	124,191	3	2,120
DRUG/HEALTH STORES	446	24	510,515	18	100,406
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,372,285	10	464,181
APPAREL & ACCESSORIES	448	27	206,628	14	12,095
CLOTHING & SHOE STORES	4481, 4482	22	178,004	14	12,095
JEWELRY & LUGGAGE STORES	4483	5	28,624	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	30	435,746	19	48,690
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	18	338,922	8	26,092
BOOK/PERIODICAL/MUSIC STORE	4512	12	96,824	11	22,598
GENERAL MERCHANDISE STORES	452	6	1,344,492	6	95,579
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	1,344,492	6	95,579
E-COMMERCE & MAIL ORDER	4541	44	122,369	34	56,819
MISCELLANEOUS RETAILERS	453, 4542, 4543	203	2,471,779	132	622,640
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>238,683</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>725,989</u>	<u>5</u>	<u>336,065</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>21,840</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>262</u>	<u>8,547,301</u>	<u>208</u>	<u>4,561,032</u>
CONSTRUCTION OF BUILDINGS	236	66	2,574,735	49	2,211,345
HEAVY CONSTRUCTION & HIGHWAYS	237	17	633,798	23	776,974
SPECIAL TRADE CONTRACTORS	238	179	5,338,768	136	1,572,713
<u>MANUFACTURING</u>	<u>31-33</u>	<u>71</u>	<u>992,783</u>	<u>35</u>	<u>358,741</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>346</u>	<u>2,685,661</u>	<u>218</u>	<u>3,227,797</u>
DURABLE GOODS	423	255	2,212,463	162	2,887,061
NONDURABLE GOODS	424	91	473,198	56	340,736
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>1,020,907</u>	<u>4</u>	<u>78,170</u>
<u>INFORMATION</u>	<u>51</u>	<u>128</u>	<u>2,390,599</u>	<u>98</u>	<u>1,277,546</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>605,688</u>	<u>19</u>	<u>112,438</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>75</u>	<u>558,306</u>	<u>39</u>	<u>289,791</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>54</u>	<u>275,591</u>	<u>36</u>	<u>77,409</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>86</u>	<u>445,650</u>	<u>57</u>	<u>234,026</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>823,147</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>12,878,458</u>	<u>33</u>	<u>2,145,019</u>
ACCOMMODATIONS	721	66	6,007,229	10	535,803
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	6,871,229	23	1,609,216
<u>OTHER SERVICES</u>	<u>81</u>	<u>85</u>	<u>1,610,084</u>	<u>41</u>	<u>519,203</u>
REPAIR & MAINTENANCE	811	51	1,051,667	23	313,584
PERSONAL SERVICE	812	25	324,527	13	86,738
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	233,890	5	118,881
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>50,958</u>	<u>7</u>	<u>369,873</u>
TOTAL ALL INDUSTRIES		1,871	\$50,201,599	1,126	\$19,586,597

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,122</u>	<u>\$1,304,514,135</u>	<u>490</u>	<u>\$24,653,513</u>
MOTOR VEHICLES & PARTS	441	430	459,325,091	17	3,714,956
NEW & USED AUTO DEALERS	4411	202	359,591,989	3	317,416
RV, BOAT, MOTORCYCLE DEALERS	4412	80	64,406,692	8	3,132,440
AUTOMOTIVE PARTS & TIRE	4413	148	35,326,410	6	265,100
FURNITURE & HOME FURNISHING	442	202	50,597,355	26	452,694
ELECTRONICS & APPLIANCES	443	373	49,159,711	46	704,131
APPLIANCES, TV & OTHER ELECTRONICS	44311	140	32,756,028	22	581,283
COMPUTERS & SOFTWARE	44312	227	15,164,328	24	122,848
CAMERA & PHOTO SUPPLIES	44313	6	1,239,355	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	256	139,354,520	28	4,537,146
BUILDING MATERIALS	4441	193	132,510,804	22	4,363,504
LAWN & GARDEN SUPPLIES & EQUIP.	4442	63	6,843,716	6	173,642
FOOD & BEVERAGE STORES	445	260	72,193,033	26	5,632,584
GROCERY & CONVENIENCE STORES	4451	208	70,016,619	14	5,040,521
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	2,176,414	12	592,063
DRUG/HEALTH STORES	446	177	27,524,882	16	671,813
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	198	32,954,425	5	1,768,656
APPAREL & ACCESSORIES	448	271	81,872,705	39	1,004,771
CLOTHING & SHOE STORES	4481, 4482	195	72,395,632	33	923,575
JEWELRY & LUGGAGE STORES	4483	76	9,477,073	6	81,196
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	240	48,714,433	44	1,263,804
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	33,621,383	23	786,965
BOOK/PERIODICAL/MUSIC STORE	4512	91	15,093,050	21	476,839
GENERAL MERCHANDISE STORES	452	49	242,199,556	3	89,402
DEPARTMENT STORES	4521	9	92,524,944	D	D
GENERAL MERCHANDISE STORES	4529	40	149,674,612	3	89,402
E-COMMERCE & MAIL ORDER	4541	98	5,524,781	43	430,075
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,568	95,093,643	197	4,383,481
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67</u>	<u>1,558,321</u>	<u>8</u>	<u>612,374</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>1,678,129</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>28</u>	<u>1,224,937</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,459</u>	<u>464,152,787</u>	<u>419</u>	<u>32,230,247</u>
CONSTRUCTION OF BUILDINGS	236	1,192	219,019,625	162	20,279,417
HEAVY CONSTRUCTION & HIGHWAYS	237	206	72,803,655	25	4,383,926
SPECIAL TRADE CONTRACTORS	238	3,061	172,329,507	232	7,566,904
<u>MANUFACTURING</u>	<u>31-33</u>	<u>711</u>	<u>76,994,888</u>	<u>83</u>	<u>1,762,144</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,863</u>	<u>164,434,518</u>	<u>275</u>	<u>2,622,190</u>
DURABLE GOODS	423	1,396	134,112,940	198	1,388,014
NONDURABLE GOODS	424	447	29,956,601	73	1,232,074
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	364,977	4	2,102
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>139</u>	<u>11,393,041</u>	<u>18</u>	<u>1,068,640</u>
<u>INFORMATION</u>	<u>51</u>	<u>426</u>	<u>114,104,600</u>	<u>125</u>	<u>2,556,071</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>167</u>	<u>28,646,844</u>	<u>37</u>	<u>521,297</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>565</u>	<u>59,890,834</u>	<u>86</u>	<u>3,396,250</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>718</u>	<u>24,169,882</u>	<u>68</u>	<u>1,143,788</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,513</u>	<u>53,769,543</u>	<u>124</u>	<u>3,781,036</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>184</u>	<u>24,168,326</u>	<u>29</u>	<u>2,661,043</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,343</u>	<u>218,323,179</u>	<u>145</u>	<u>24,291,230</u>
ACCOMMODATIONS	721	96	21,596,817	77	14,939,997
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,247	196,726,362	68	9,351,233
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,582</u>	<u>78,635,875</u>	<u>91</u>	<u>1,918,026</u>
REPAIR & MAINTENANCE	811	1,049	60,708,329	61	1,373,738
PERSONAL SERVICE	812	486	16,073,133	30	544,288
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	1,854,413	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>1,352,291</u>	<u>7</u>	<u>379,173</u>
TOTAL ALL INDUSTRIES		17,919	\$2,629,012,130	2,005	\$103,597,022

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,577</u>	<u>\$298,195,748</u>	<u>275</u>	<u>\$3,700,808</u>
MOTOR VEHICLES & PARTS	441	144	122,744,606	21	553,207
NEW & USED AUTO DEALERS	4411	52	92,949,419	7	212,232
RV, BOAT, MOTORCYCLE DEALERS	4412	38	21,426,918	4	183,997
AUTOMOTIVE PARTS & TIRE	4413	54	8,368,269	10	156,978
FURNITURE & HOME FURNISHING	442	83	6,932,395	8	10,441
ELECTRONICS & APPLIANCES	443	148	6,499,105	31	71,485
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	4,650,514	11	32,488
COMPUTERS & SOFTWARE	44312	89	1,604,690	20	38,997
CAMERA & PHOTO SUPPLIES	44313	5	243,901	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	24,212,247	26	472,056
BUILDING MATERIALS	4441	95	21,779,420	22	405,154
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	2,432,827	4	66,902
FOOD & BEVERAGE STORES	445	66	17,547,593	8	1,178,489
GROCERY & CONVENIENCE STORES	4451	44	16,177,895	5	1,178,060
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	1,369,698	3	429
DRUG/HEALTH STORES	446	77	4,569,383	13	85,163
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	8,305,083	D	D
APPAREL & ACCESSORIES	448	108	15,721,591	16	20,973
CLOTHING & SHOE STORES	4481, 4482	77	13,025,726	16	20,973
JEWELRY & LUGGAGE STORES	4483	31	2,695,865	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	97	8,486,131	15	355,879
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	6,967,273	7	120,345
BOOK/PERIODICAL/MUSIC STORE	4512	43	1,518,858	8	235,534
GENERAL MERCHANDISE STORES	452	17	58,485,353	3	59,543
DEPARTMENT STORES	4521	4	16,237,336	D	D
GENERAL MERCHANDISE STORES	4529	13	42,248,017	3	59,543
E-COMMERCE & MAIL ORDER	4541	62	1,157,031	30	52,517
MISCELLANEOUS RETAILERS	453, 4542, 4543	587	23,535,230	104	841,055
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>963,301</u>	<u>4</u>	<u>160,044</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>522,085</u>	<u>3</u>	<u>38,818</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>157,546</u>	<u>3</u>	<u>15,705</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,327</u>	<u>71,515,188</u>	<u>225</u>	<u>4,935,670</u>
CONSTRUCTION OF BUILDINGS	236	344	37,887,173	45	2,310,177
HEAVY CONSTRUCTION & HIGHWAYS	237	76	7,464,756	19	1,045,762
SPECIAL TRADE CONTRACTORS	238	907	26,163,259	161	1,579,731
<u>MANUFACTURING</u>	<u>31-33</u>	<u>264</u>	<u>16,774,112</u>	<u>43</u>	<u>271,986</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>895</u>	<u>36,697,214</u>	<u>209</u>	<u>1,067,353</u>
DURABLE GOODS	423	672	22,903,123	149	828,471
NONDURABLE GOODS	424	219	13,786,135	60	238,882
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,956	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>70</u>	<u>4,280,913</u>	<u>6</u>	<u>82,834</u>
<u>INFORMATION</u>	<u>51</u>	<u>251</u>	<u>16,175,394</u>	<u>91</u>	<u>949,460</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>88</u>	<u>3,540,825</u>	<u>16</u>	<u>238,008</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>226</u>	<u>12,214,881</u>	<u>51</u>	<u>146,898</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>220</u>	<u>3,494,482</u>	<u>29</u>	<u>83,579</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>427</u>	<u>6,590,330</u>	<u>57</u>	<u>334,556</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>6,023,246</u>	<u>8</u>	<u>106,014</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>334</u>	<u>41,595,079</u>	<u>26</u>	<u>8,369,706</u>
ACCOMMODATIONS	721	52	6,897,760	7	7,329,311
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	282	34,697,319	19	1,040,395
<u>OTHER SERVICES</u>	<u>81</u>	<u>390</u>	<u>13,406,901</u>	<u>41</u>	<u>183,496</u>
REPAIR & MAINTENANCE	811	275	9,926,227	27	106,686
PERSONAL SERVICE	812	99	3,154,352	14	76,810
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	326,322	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>31,753</u>	<u>3</u>	<u>55,057</u>
TOTAL ALL INDUSTRIES		6,183	\$532,178,998	1,090	\$20,739,992

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,791</u>	<u>\$1,120,789,299</u>	<u>2,772</u>	<u>\$808,472,950</u>
MOTOR VEHICLES & PARTS	441	336	359,086,096	307	230,247,656
NEW & USED AUTO DEALERS	4411	128	279,839,451	166	181,215,709
RV, BOAT, MOTORCYCLE DEALERS	4412	60	41,634,737	42	25,175,379
AUTOMOTIVE PARTS & TIRE	4413	148	37,611,908	99	23,856,568
FURNITURE & HOME FURNISHING	442	227	39,956,035	138	26,039,271
ELECTRONICS & APPLIANCES	443	364	55,944,344	303	41,736,069
APPLIANCES, TV & OTHER ELECTRONICS	44311	125	33,472,103	103	30,132,152
COMPUTERS & SOFTWARE	44312	234	20,908,784	194	11,357,566
CAMERA & PHOTO SUPPLIES	44313	5	1,563,457	6	246,351
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	292	126,580,343	172	86,852,032
BUILDING MATERIALS	4441	204	116,117,766	130	80,122,959
LAWN & GARDEN SUPPLIES & EQUIP.	4442	88	10,462,577	42	6,729,073
FOOD & BEVERAGE STORES	445	223	80,681,709	106	53,130,395
GROCERY & CONVENIENCE STORES	4451	170	78,995,300	64	51,587,588
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	1,686,409	42	1,542,807
DRUG/HEALTH STORES	446	170	26,068,861	140	20,021,030
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	162	25,085,688	88	20,092,329
APPAREL & ACCESSORIES	448	206	75,657,523	164	58,862,845
CLOTHING & SHOE STORES	4481, 4482	157	67,618,486	128	52,454,944
JEWELRY & LUGGAGE STORES	4483	49	8,039,037	36	6,407,901
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	240	37,627,762	214	37,790,463
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	28,414,241	135	25,143,066
BOOK/PERIODICAL/MUSIC STORE	4512	76	9,213,521	79	12,647,397
GENERAL MERCHANDISE STORES	452	49	206,840,073	33	163,277,482
DEPARTMENT STORES	4521	8	79,999,872	9	54,726,233
GENERAL MERCHANDISE STORES	4529	41	126,840,201	24	108,551,249
E-COMMERCE & MAIL ORDER	4541	112	6,603,872	88	4,578,665
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,410	80,656,993	1,019	65,844,713
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>76</u>	<u>1,308,079</u>	<u>23</u>	<u>742,857</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>5,133,457</u>	<u>9</u>	<u>425,159</u>
<u>UTILITIES</u>	<u>22</u>	<u>25</u>	<u>1,589,145</u>	<u>14</u>	<u>449,255</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,782</u>	<u>375,226,708</u>	<u>2,110</u>	<u>241,640,307</u>
CONSTRUCTION OF BUILDINGS	236	1,285	177,997,582	594	116,177,532
HEAVY CONSTRUCTION & HIGHWAYS	237	200	37,054,133	114	31,696,574
SPECIAL TRADE CONTRACTORS	238	3,297	160,174,993	1,401	93,749,260
<u>MANUFACTURING</u>	<u>31-33</u>	<u>758</u>	<u>62,377,224</u>	<u>535</u>	<u>49,612,410</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,768</u>	<u>126,813,244</u>	<u>1,637</u>	<u>132,381,093</u>
DURABLE GOODS	423	1,323	98,370,890	1,232	105,901,627
NONDURABLE GOODS	424	433	28,263,023	386	24,773,630
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	179,331	19	1,705,836
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>152</u>	<u>6,051,016</u>	<u>86</u>	<u>5,165,913</u>
<u>INFORMATION</u>	<u>51</u>	<u>439</u>	<u>108,889,880</u>	<u>371</u>	<u>70,125,383</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>162</u>	<u>31,268,285</u>	<u>150</u>	<u>15,748,097</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>537</u>	<u>55,074,391</u>	<u>420</u>	<u>42,072,909</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>721</u>	<u>24,628,944</u>	<u>502</u>	<u>19,882,475</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,528</u>	<u>44,378,728</u>	<u>841</u>	<u>40,631,466</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>183</u>	<u>20,545,461</u>	<u>112</u>	<u>10,610,363</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,247</u>	<u>188,000,311</u>	<u>761</u>	<u>151,101,055</u>
ACCOMMODATIONS	721	73	18,676,583	87	31,142,729
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,174	169,323,728	674	119,958,326
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,412</u>	<u>64,518,128</u>	<u>931</u>	<u>46,126,914</u>
REPAIR & MAINTENANCE	811	946	51,055,953	611	32,931,493
PERSONAL SERVICE	812	425	12,322,538	278	10,748,299
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	1,139,637	42	2,447,122
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>751,042</u>	<u>13</u>	<u>2,591,340</u>
TOTAL ALL INDUSTRIES		17,616	\$2,237,343,342	11,287	\$1,637,779,946

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>611</u>	<u>\$38,089,662</u>	<u>1,871</u>	<u>\$413,765,411</u>
MOTOR VEHICLES & PARTS	441	43	10,263,923	134	111,530,357
NEW & USED AUTO DEALERS	4411	16	7,037,737	55	88,757,161
RV, BOAT, MOTORCYCLE DEALERS	4412	5	691,053	25	11,511,560
AUTOMOTIVE PARTS & TIRE	4413	22	2,535,133	54	11,261,636
FURNITURE & HOME FURNISHING	442	32	1,103,127	99	14,523,487
ELECTRONICS & APPLIANCES	443	64	917,569	212	20,287,038
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	702,918	68	13,937,024
COMPUTERS & SOFTWARE	44312	38	214,651	141	5,305,735
CAMERA & PHOTO SUPPLIES	44313	D	D	3	1,044,279
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	4,057,138	149	62,836,122
BUILDING MATERIALS	4441	29	3,191,301	106	59,115,698
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	865,837	43	3,720,424
FOOD & BEVERAGE STORES	445	22	3,332,692	83	30,163,727
GROCERY & CONVENIENCE STORES	4451	14	3,263,043	58	29,524,510
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	69,649	25	639,217
DRUG/HEALTH STORES	446	37	426,676	98	8,362,287
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	1,985,256	71	9,541,590
APPAREL & ACCESSORIES	448	29	258,359	99	15,461,253
CLOTHING & SHOE STORES	4481, 4482	24	234,004	77	12,774,605
JEWELRY & LUGGAGE STORES	4483	5	24,355	22	2,686,648
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	927,992	138	16,436,113
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	752,022	80	12,257,588
BOOK/PERIODICAL/MUSIC STORE	4512	21	175,970	58	4,178,525
GENERAL MERCHANDISE STORES	452	8	11,034,041	28	91,396,712
DEPARTMENT STORES	4521	D	D	7	37,210,494
GENERAL MERCHANDISE STORES	4529	8	11,034,041	21	54,186,218
E-COMMERCE & MAIL ORDER	4541	40	168,325	77	2,060,139
MISCELLANEOUS RETAILERS	453, 4542, 4543	224	3,614,564	683	31,166,586
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>226,671</u>	<u>28</u>	<u>639,458</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>165,331</u>	<u>13</u>	<u>1,850,388</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>42,652</u>	<u>8</u>	<u>475,448</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>455</u>	<u>11,792,030</u>	<u>2,048</u>	<u>159,354,501</u>
CONSTRUCTION OF BUILDINGS	236	123	5,319,647	534	92,524,844
HEAVY CONSTRUCTION & HIGHWAYS	237	50	1,559,216	101	11,211,328
SPECIAL TRADE CONTRACTORS	238	282	4,913,167	1,413	55,618,329
<u>MANUFACTURING</u>	<u>31-33</u>	<u>85</u>	<u>2,112,157</u>	<u>290</u>	<u>18,935,987</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>390</u>	<u>5,979,642</u>	<u>1,091</u>	<u>64,140,412</u>
DURABLE GOODS	423	263	3,964,516	808	52,654,003
NONDURABLE GOODS	424	123	2,013,922	273	10,938,199
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,204	10	548,210
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>130,164</u>	<u>57</u>	<u>1,066,424</u>
<u>INFORMATION</u>	<u>51</u>	<u>143</u>	<u>3,550,769</u>	<u>304</u>	<u>38,841,873</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>592,647</u>	<u>101</u>	<u>6,061,873</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>93</u>	<u>1,266,439</u>	<u>322</u>	<u>20,494,279</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>453,247</u>	<u>368</u>	<u>12,942,093</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>119</u>	<u>1,043,077</u>	<u>703</u>	<u>25,598,513</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>846,253</u>	<u>76</u>	<u>6,387,536</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>109</u>	<u>6,460,071</u>	<u>450</u>	<u>68,877,403</u>
ACCOMMODATIONS	721	27	2,006,229	26	6,973,716
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	4,453,842	424	61,903,687
<u>OTHER SERVICES</u>	<u>81</u>	<u>118</u>	<u>2,973,529</u>	<u>586</u>	<u>22,889,246</u>
REPAIR & MAINTENANCE	811	87	2,441,497	403	18,696,484
PERSONAL SERVICE	812	27	437,217	155	3,615,661
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	94,815	28	577,101
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>20</u>	<u>1,217,734</u>
TOTAL ALL INDUSTRIES		2,286	\$75,724,341	8,336	\$863,538,579

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>173</u>	<u>\$1,227,186</u>	<u>769</u>	<u>\$65,386,697</u>
MOTOR VEHICLES & PARTS	441	5	1,414	51	\$18,660,438
NEW & USED AUTO DEALERS	4411	D	D	19	13,954,393
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	7	2,012,753
AUTOMOTIVE PARTS & TIRE	4413	5	1,414	25	2,693,292
FURNITURE & HOME FURNISHING	442	6	67,910	28	1,501,790
ELECTRONICS & APPLIANCES	443	17	42,185	94	986,775
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	24,263	27	534,422
COMPUTERS & SOFTWARE	44312	6	17,922	63	400,391
CAMERA & PHOTO SUPPLIES	44313	-	-	4	51,962
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	13	207,835	43	9,333,173
BUILDING MATERIALS	4441	13	207,835	29	7,907,468
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	14	1,425,705
FOOD & BEVERAGE STORES	445	6	308,136	36	6,958,864
GROCERY & CONVENIENCE STORES	4451	3	306,998	21	6,487,747
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	1,138	15	471,117
DRUG/HEALTH STORES	446	10	35,296	42	2,434,229
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	312,204	20	1,736,345
APPAREL & ACCESSORIES	448	9	9,227	40	1,315,146
CLOTHING & SHOE STORES	4481, 4482	9	9,227	30	855,240
JEWELRY & LUGGAGE STORES	4483	-	-	10	459,906
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	10	5,722	57	2,999,847
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	4	3,346	35	1,419,670
BOOK/PERIODICAL/MUSIC STORE	4512	6	2,376	22	1,580,177
GENERAL MERCHANDISE STORES	452	3	17,753	15	13,832,885
DEPARTMENT STORES	4521	D	D	5	3,383,346
GENERAL MERCHANDISE STORES	4529	3	17,753	10	10,449,539
E-COMMERCE & MAIL ORDER	4541	24	15,673	58	491,857
MISCELLANEOUS RETAILERS	453, 4542, 4543	65	203,831	285	5,135,348
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>16</u>	<u>183,460</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>85,206</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>95</u>	<u>1,801,414</u>	<u>525</u>	<u>27,217,539</u>
CONSTRUCTION OF BUILDINGS	236	16	814,408	143	11,774,314
HEAVY CONSTRUCTION & HIGHWAYS	237	13	264,735	31	2,031,940
SPECIAL TRADE CONTRACTORS	238	66	722,271	351	13,411,285
<u>MANUFACTURING</u>	<u>31-33</u>	<u>15</u>	<u>51,865</u>	<u>136</u>	<u>3,839,265</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>116</u>	<u>750,670</u>	<u>661</u>	<u>16,723,956</u>
DURABLE GOODS	423	81	708,468	483	11,599,975
NONDURABLE GOODS	424	35	42,202	173	5,118,298
ELECTRONIC MARKETS, AGENTS & BROKERS	425	-	-	5	5,683
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>32,220</u>	<u>15</u>	<u>204,348</u>
<u>INFORMATION</u>	<u>51</u>	<u>71</u>	<u>388,482</u>	<u>194</u>	<u>6,484,544</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>13</u>	<u>66,043</u>	<u>64</u>	<u>1,190,589</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>32</u>	<u>169,393</u>	<u>147</u>	<u>2,545,517</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>17</u>	<u>94,626</u>	<u>126</u>	<u>1,837,767</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>25</u>	<u>30,534</u>	<u>197</u>	<u>2,771,975</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>4</u>	<u>12,659</u>	<u>19</u>	<u>1,035,668</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>14</u>	<u>517,058</u>	<u>118</u>	<u>13,416,755</u>
ACCOMMODATIONS	721	5	70,047	18	2,816,884
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	9	447,011	100	10,599,871
<u>OTHER SERVICES</u>	<u>81</u>	<u>18</u>	<u>47,544</u>	<u>171</u>	<u>4,357,187</u>
REPAIR & MAINTENANCE	811	15	14,101	116	3,342,808
PERSONAL SERVICE	812	3	33,443	46	821,759
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	9	192,620
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>68,361</u>	<u>7</u>	<u>398,075</u>
TOTAL ALL INDUSTRIES		599	\$5,258,055	3,168	\$147,678,548

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,736</u>	<u>\$324,715,720</u>	<u>646</u>	<u>\$36,620,047</u>
MOTOR VEHICLES & PARTS	441	127	74,611,223	39	9,021,760
NEW & USED AUTO DEALERS	4411	44	53,072,590	15	6,893,405
RV, BOAT, MOTORCYCLE DEALERS	4412	32	11,132,778	5	168,405
AUTOMOTIVE PARTS & TIRE	4413	51	10,405,855	19	1,959,950
FURNITURE & HOME FURNISHING	442	95	11,908,997	31	688,641
ELECTRONICS & APPLIANCES	443	178	14,521,621	84	1,833,960
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	11,180,804	30	1,285,091
COMPUTERS & SOFTWARE	44312	118	3,340,817	54	548,869
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	128	51,272,210	37	3,153,736
BUILDING MATERIALS	4441	92	48,820,022	23	2,056,039
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,452,188	14	1,097,697
FOOD & BEVERAGE STORES	445	65	24,983,843	19	4,106,132
GROCERY & CONVENIENCE STORES	4451	44	24,686,450	13	4,062,095
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	297,393	6	44,037
DRUG/HEALTH STORES	446	81	6,974,368	38	738,754
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	80	10,447,624	13	1,607,431
APPAREL & ACCESSORIES	448	121	19,878,667	29	514,127
CLOTHING & SHOE STORES	4481, 4482	91	18,375,758	22	363,027
JEWELRY & LUGGAGE STORES	4483	30	1,502,909	7	151,100
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	137	14,147,768	36	6,006,999
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	10,882,685	18	312,150
BOOK/PERIODICAL/MUSIC STORE	4512	54	3,265,083	18	5,694,849
GENERAL MERCHANDISE STORES	452	24	69,979,374	8	3,163,580
DEPARTMENT STORES	4521	5	22,391,431	D	D
GENERAL MERCHANDISE STORES	4529	19	47,587,943	8	3,163,580
E-COMMERCE & MAIL ORDER	4541	76	2,902,651	51	566,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	624	23,087,374	261	5,218,684
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>1,031,550</u>	<u>10</u>	<u>59,730</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>671,585</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>616,185</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,515</u>	<u>128,582,710</u>	<u>389</u>	<u>37,716,495</u>
CONSTRUCTION OF BUILDINGS	236	479	61,285,501	89	25,856,492
HEAVY CONSTRUCTION & HIGHWAYS	237	76	13,570,648	28	2,741,826
SPECIAL TRADE CONTRACTORS	238	960	53,726,561	272	9,118,177
<u>MANUFACTURING</u>	<u>31-33</u>	<u>356</u>	<u>15,730,694</u>	<u>83</u>	<u>1,483,611</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,082</u>	<u>50,181,322</u>	<u>550</u>	<u>14,039,184</u>
DURABLE GOODS	423	799	40,580,683	394	10,863,437
NONDURABLE GOODS	424	277	9,586,684	151	3,140,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	13,955	5	34,773
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>72</u>	<u>4,936,833</u>	<u>16</u>	<u>499,080</u>
<u>INFORMATION</u>	<u>51</u>	<u>292</u>	<u>27,336,946</u>	<u>185</u>	<u>3,706,791</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>100</u>	<u>6,098,412</u>	<u>45</u>	<u>428,202</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>302</u>	<u>15,367,369</u>	<u>120</u>	<u>1,860,313</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>303</u>	<u>8,656,056</u>	<u>117</u>	<u>1,413,381</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>535</u>	<u>16,199,113</u>	<u>125</u>	<u>4,452,195</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>86</u>	<u>6,179,814</u>	<u>17</u>	<u>387,585</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>449</u>	<u>68,662,443</u>	<u>84</u>	<u>8,541,390</u>
ACCOMMODATIONS	721	60	10,110,196	12	1,713,000
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	389	58,552,247	72	6,828,390
<u>OTHER SERVICES</u>	<u>81</u>	<u>545</u>	<u>21,629,127</u>	<u>102</u>	<u>2,217,980</u>
REPAIR & MAINTENANCE	811	372	16,857,350	59	1,685,975
PERSONAL SERVICE	812	154	4,270,987	40	483,468
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	500,790	3	48,537
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>548,673</u>	<u>7</u>	<u>57,262</u>
TOTAL ALL INDUSTRIES		7,436	\$697,144,552	2,496	\$113,483,246

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2004

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,736</u>	<u>\$306,386,199</u>
MOTOR VEHICLES & PARTS	441	217	92,089,529
NEW & USED AUTO DEALERS	4411	111	71,049,395
RV, BOAT, MOTORCYCLE DEALERS	4412	22	7,221,775
AUTOMOTIVE PARTS & TIRE	4413	84	13,818,359
FURNITURE & HOME FURNISHING	442	72	7,460,954
ELECTRONICS & APPLIANCES	443	157	9,033,054
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	6,509,041
COMPUTERS & SOFTWARE	44312	106	2,510,116
CAMERA & PHOTO SUPPLIES	44313	4	13,897
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	33,729,439
BUILDING MATERIALS	4441	83	30,479,373
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	3,250,066
FOOD & BEVERAGE STORES	445	112	22,721,843
GROCERY & CONVENIENCE STORES	4451	78	21,935,132
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	786,711
DRUG/HEALTH STORES	446	80	9,438,086
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	70	9,203,572
APPAREL & ACCESSORIES	448	111	12,327,923
CLOTHING & SHOE STORES	4481, 4482	84	10,937,373
JEWELRY & LUGGAGE STORES	4483	27	1,390,550
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	105	7,181,055
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	5,318,166
BOOK/PERIODICAL/MUSIC STORE	4512	42	1,862,889
GENERAL MERCHANDISE STORES	452	23	72,398,782
DEPARTMENT STORES	4521	6	20,014,922
GENERAL MERCHANDISE STORES	4529	17	52,383,860
E-COMMERCE & MAIL ORDER	4541	66	1,205,320
MISCELLANEOUS RETAILERS	453, 4542, 4543	610	29,596,642
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>889,165</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>223,057</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>362,437</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,029</u>	<u>85,928,346</u>
CONSTRUCTION OF BUILDINGS	236	290	40,921,806
HEAVY CONSTRUCTION & HIGHWAYS	237	65	6,268,560
SPECIAL TRADE CONTRACTORS	238	674	38,737,980
<u>MANUFACTURING</u>	<u>31-33</u>	<u>277</u>	<u>20,027,791</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,124</u>	<u>73,364,807</u>
DURABLE GOODS	423	834	51,616,267
NONDURABLE GOODS	424	281	21,718,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	29,620
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>49</u>	<u>1,275,323</u>
<u>INFORMATION</u>	<u>51</u>	<u>265</u>	<u>26,375,416</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>5,480,827</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>296</u>	<u>23,549,243</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>232</u>	<u>3,892,182</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>407</u>	<u>11,230,458</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>63</u>	<u>4,746,863</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>429</u>	<u>51,130,267</u>
ACCOMMODATIONS	721	53	9,532,271
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	376	41,597,996
<u>OTHER SERVICES</u>	<u>81</u>	<u>548</u>	<u>18,710,244</u>
REPAIR & MAINTENANCE	811	367	13,510,474
PERSONAL SERVICE	812	161	4,491,614
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	708,156
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>338,312</u>
TOTAL ALL INDUSTRIES		6,607	\$633,910,937

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections