

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2004

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2003	4TH QUARTER 2004	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,780</u>	<u>\$888,786,910</u>	<u>\$1,049,228,391</u>	<u>18.1%</u>
CROP & ANIMAL PRODUCTION	111,112	1,057	191,110,008	247,828,986	29.7
FORESTRY & LOGGING	113	1,466	479,473,690	556,150,438	16
FISHING & HUNTING	114	243	83,742,748	82,860,207	-1.1
AG & FORESTRY SUPPORT ACTIVITIES	115	1,014	134,460,464	162,388,760	20.8
<u>MINING</u>	<u>21</u>	<u>175</u>	<u>137,156,256</u>	<u>199,209,778</u>	<u>45.2</u>
OIL & GAS EXTRACTION	211	3	1,907,132	2,328,458	22.1
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	50	56,617,403	101,833,401	79.9
SAND & GRAVEL, QUARRYING	2123	122	78,631,721	95,047,919	20.9
<u>UTILITIES</u>	<u>22</u>	<u>716</u>	<u>2,377,572,105</u>	<u>2,642,225,293</u>	<u>11.1</u>
ELECTRIC POWER GENERATION & TRANS.	2211	95	1,725,009,081	1,838,823,644	6.6
NATURAL GAS DISTRIBUTION	2212	13	163,840,111	265,378,881	62
WATER & SEWER	2213	608	488,722,913	538,022,768	10.1
<u>CONSTRUCTION</u>	<u>23</u>	<u>37,514</u>	<u>7,348,105,731</u>	<u>8,416,204,892</u>	<u>14.5</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,968	1,480,712,177	1,848,769,341	24.9
NONRESIDENTIAL BUILDING	2362	1,004	1,421,156,486	1,473,046,665	3.7
HEAVY CONSTRUCTION & HIGHWAYS	237	1,580	1,057,869,580	1,174,569,421	11
SPECIAL TRADE CONTRACTORS	238	23,962	3,388,367,488	3,919,819,465	15.7
PLUMBING & HEATING	23822	2,572	722,366,349	802,758,039	11.1
PAINTING	23832	2,856	129,940,939	143,361,941	10.3
ELECTRICAL	23821	2,435	620,702,253	625,948,405	0.8
MASONRY/DRYWALL	23814, 23831	1,833	312,837,600	355,816,016	13.7
ROOFING	23816	837	172,414,542	213,519,495	23.8
OTHER CONTRACTORS	238 not listed above	13,429	1,430,105,805	1,778,415,569	24.4
<u>MANUFACTURING</u>	<u>31-33</u>	<u>10,911</u>	<u>24,237,495,937</u>	<u>25,485,473,331</u>	<u>5.1</u>
<u>FOOD PRODUCTS</u>	<u>311</u>	<u>808</u>	<u>2,847,035,138</u>	<u>2,560,083,109</u>	<u>-10.1</u>
MILLING OF GRAINS	3112	17	55,373,470	63,184,634	14.1
FRUITS & VEGETABLES	3114	59	762,045,101	814,133,032	6.8
DAIRY PRODUCTS	3115	12	378,991,816	364,226,556	-3.9
MEAT PRODUCTS	3116	104	633,630,334	365,539,918	-42.3
SEAFOOD PRODUCTS	3117	65	408,575,975	442,537,384	8.3
BAKERY PRODUCTS	3118	330	198,767,463	176,123,002	-11.4
OTHER FOOD ITEMS	3111, 3113, 3119	221	409,650,979	334,338,583	-18.4
BEVERAGES	312	213	528,079,332	555,581,151	5.2
TEXTILES	313,314	407	215,396,345	244,232,509	13.4
APPAREL	315	196	87,118,145	113,743,191	30.6
LEATHER & ALLIED PRODUCTS	316	42	18,484,510	17,741,426	-4
LUMBER & WOOD PRODUCTS	321	753	1,555,024,390	1,845,000,578	18.6
SAWMILLS	3211	129	479,116,687	598,450,639	24.9
PLYWOOD & TRUSSES	3212	55	213,292,804	258,829,643	21.3
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	569	862,614,899	987,720,296	14.5
PAPER PRODUCTS	322	102	1,213,484,499	1,291,547,598	6.4
PULP & PAPER MILLS	3221	28	830,390,458	811,403,398	-2.3
OTHER PAPER PRODUCTS	3222	74	383,094,041	480,144,200	25.3
COMMERCIAL PRINTING	323	910	308,352,406	339,320,192	10
PETROLEUM & COAL PRODUCTS	324	33	2,490,643,032	3,553,962,518	42.7
PETROLEUM REFINING	32411	9	2,401,391,685	3,448,542,352	43.6
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	24	89,251,347	105,420,166	18.1
CHEMICALS	325	275	539,444,739	625,188,568	15.9
CHEMICALS	3251	27	134,037,177	152,943,505	14.1
PESTICIDES & FERTILIZERS	3253	27	39,784,562	45,719,631	14.9
PHARMACEUTICALS	3254	46	89,420,146	120,982,306	35.3
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	175	276,202,854	305,543,126	10.6
PLASTICS & RUBBER PRODUCTS	326	237	416,633,866	473,027,202	13.5
NONMETALLIC MINERALS	327	364	500,985,832	545,299,403	8.8
PRIMARY METALS	331	140	483,462,191	550,856,496	13.9
IRON & STEEL MILLS	3311, 3312	55	116,856,287	121,856,837	4.3

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ALUMINUM SMELTING	3313	22	211,866,963	240,694,542	13.6
OTHER NONFERROUS METALS	3314	10	28,186,108	21,137,254	-25
FOUNDRIES	3315	53	126,552,833	167,167,863	32.1
FABRICATED METAL PRODUCTS	332	1,249	654,394,168	788,382,886	20.5
MACHINERY	333	667	719,602,185	891,186,516	23.8
FARM & CONSTRUCTION IMPLEMENTS	3331	70	61,557,257	81,787,135	32.9
INDUSTRIAL MACHINERY	3332	110	164,786,458	163,351,203	-0.9
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	487	493,258,470	646,048,178	31
COMPUTERS & ELECTRONICS	334	594	1,688,633,951	2,053,000,448	21.6
COMPUTER HARDWARE	3341	56	309,126,794	389,517,421	26
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	54	68,838,582	99,784,771	45
AUDIO & VIDEO EQUIPMENT	3343	28	23,981,157	30,308,304	26.4
SEMICONDUCTORS	3344	80	467,802,694	522,911,813	11.8
INSTRUMENTS	3345	199	762,254,425	952,506,834	25
SOFTWARE REPRODUCTION	334611	152	49,936,910	53,928,311	8
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	25	6,693,389	4,042,994	-39.6
ELECTRICAL EQUIPMENT & APPLIANCES	335	142	167,370,845	251,600,265	50.3
LIGHTING EQUIPMENT	3351	33	19,869,323	24,622,575	23.9
HOUSEHOLD APPLIANCES	3352	17	38,569,796	57,222,428	48.4
OTHER ELECTRIC EQUIPMENT	3353, 3359	92	108,931,726	169,755,262	55.8
TRANSPORTATION EQUIPMENT	336	667	8,769,630,741	7,521,618,529	-14.2
MOTOR VEHICLES & PARTS	3361, 3362, 3363	154	253,419,344	330,880,098	30.6
AIRCRAFT, AEROSPACE & PARTS	3364	140	8,225,442,324	6,687,095,234	-18.7
SHIPS & BOATS	3366	326	266,514,933	468,584,957	75.8
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	47	24,254,140	35,058,240	44.5
FURNITURE & RELATED PRODUCTS	337	1,062	311,997,833	325,769,653	4.4
OTHER MANUFACTURING	339	2,050	721,721,789	938,331,093	30
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>16,901</b>	<b>26,128,471,367</b>	<b>31,252,202,747</b>	<b>19.6</b>
DURABLE GOODS	423	9,193	12,847,287,510	14,440,179,137	12.4
MOTOR VEHICLES & PARTS	4231	673	2,357,489,805	2,246,535,499	-4.7
FURNITURE & HOME FURNISHINGS	4232	442	299,732,146	319,713,990	6.7
LUMBER & CONSTRUCTION MATERIALS	4233	677	1,097,945,236	1,377,828,636	25.5
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,618	2,585,807,544	2,749,941,936	6.3
ELECTRICAL EQUIPMENT	4236	1,149	1,793,217,497	1,919,070,899	7
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	528	520,597,101	594,984,983	14.3
MACHINERY & EQUIPMENT	4238	2,027	1,756,775,269	1,977,285,370	12.6
OTHER DURABLE GOODS	4235, 4239	2,079	2,435,722,912	3,254,817,824	33.6
NONDURABLE GOODS:	424	7,272	12,991,108,759	16,413,544,009	26.3
PAPER & PAPER PRODUCTS	4241	360	434,064,710	533,454,553	22.9
DRUGS & SUNDRIES	4242	285	1,696,560,326	1,772,975,506	4.5
APPAREL	4243	411	525,121,423	505,860,699	-3.7
FOOD PRODUCTS	4244	1,695	4,181,571,963	4,798,856,618	14.8
FARM PRODUCTS	4245	125	167,118,091	229,944,946	37.6
CHEMICALS & PLASTICS	4246	407	591,063,199	655,303,505	10.9
PETROLEUM PRODUCTS	4247	186	2,780,982,634	4,639,338,748	66.8
OTHER NONDURABLE GOODS	4248, 4249	3,803	2,614,626,413	3,277,809,434	25.4
ELECTRONIC MARKETS, AGENTS, BROKERS	425	436	290,075,098	398,479,601	37.4
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>49,640</b>	<b>22,650,822,800</b>	<b>25,013,174,089</b>	<b>10.4</b>
MOTOR VEHICLES & PARTS	441	3,414	4,265,089,664	4,662,481,338	9.3
NEW & USED AUTO DEALERS	4411	1,525	3,377,258,333	3,680,741,181	9
RV, BOAT, MOTORCYCLE DEALERS	4412	699	345,154,101	421,261,039	22.1
AUTOMOTIVE PARTS & TIRES	4413	1,190	542,677,230	560,479,118	3.3
FURNITURE & HOME FURNISHINGS	442	1,943	728,671,112	948,864,893	30.2
ELECTRONICS & APPLIANCES	443	2,546	1,144,922,946	1,370,118,225	19.7
HOUSEHOLD APPLIANCES	443111	329	162,479,190	167,672,784	3.2
RADIO, TV & OTHER ELECTRONICS	443112	599	350,495,136	455,670,889	30
COMPUTERS & SOFTWARE	44312	1,571	605,071,013	717,799,726	18.6

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CAMERAS & PHOTO SUPPLY	44313	47	26,877,607	28,974,826	7.8
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,733	1,531,079,611	1,794,386,030	17.2
BUILDING MATERIALS	4441	1,619	1,344,835,129	1,589,993,998	18.2
LAWN & GARDEN SUPPLIES	4442	1,114	186,244,482	204,392,032	9.7
FOOD & BEVERAGES (OFF-PREMISES)	445	3,012	3,033,014,717	2,812,529,571	-7.3
GROCERY & CONVENIENCE STORES	4451	1,832	2,892,064,996	2,644,752,502	-8.6
OTHER FOOD STORES/SPECIALTY FOODS	4452	994	126,899,686	150,242,172	18.4
BEER, WINE AND LIQUOR STORES	4453	186	14,050,035	17,534,897	24.8
DRUG STORES & PERSONAL CARE STORES	446	1,693	1,093,190,038	1,154,071,372	5.6
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,642	1,357,969,356	1,715,692,083	26.3
APPAREL & ACCESSORIES	448	2,800	1,463,521,945	1,548,148,178	5.8
CLOTHING STORES	4481	1,785	1,148,366,526	1,188,728,441	3.5
SHOE STORES	4482	165	77,499,391	82,392,266	6.3
JEWELRY & LUGGAGE STORES	4483	850	237,656,028	277,027,471	16.6
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,311	787,809,362	837,590,585	6.3
SPORTING GOODS	45111	1,335	322,209,188	355,302,309	10.3
HOBBY & TOY STORES	45112	443	140,066,098	137,713,765	-1.7
SEWING SUPPLIES	45113	227	46,705,277	51,646,240	10.6
MUSICAL INSTRUMENTS	45114	180	43,890,014	46,116,084	5.1
BOOK, PERIODICAL & MUSIC STORES	45121	784	150,980,711	153,972,308	2
TAPES & CDs	45122	342	83,958,074	92,839,879	10.6
DEPARTMENT STORES	4521	27	1,125,957,435	1,088,741,792	-3.3
GENERAL MERCHANDISE STORES	4529	400	2,516,641,819	3,162,018,082	25.6
E-COMMERCE & MAIL ORDER	4541	1,447	1,263,860,322	1,419,411,258	12.3
MISCELLANEOUS RETAILERS	453, 4542, 4543	24,672	2,339,094,473	2,499,120,682	6.8
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>6,378</u>	<u>2,206,122,172</u>	<u>3,271,809,528</u>	<u>48.3</u>
AIR TRANSPORTATION	481	81	20,802,894	25,037,352	20.4
RAILROADS	482	12	40,706,430	54,120,472	33
WATER TRANSPORTATION	483	46	40,125,040	51,833,789	29.2
TRUCK TRANSPORTATION	484	3,477	1,094,278,417	1,977,484,350	80.7
TRANSIT & GROUND PASSENGER TRANSPORT	485	645	112,933,614	117,791,991	4.3
PIPELINES	486	4	3,498,545	5,845,443	67.1
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	2,113	893,777,232	1,039,696,131	16.3
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>252</u>	<u>116,841,587</u>	<u>118,992,324</u>	<u>1.8</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,120</u>	<u>3,684,885,017</u>	<u>4,021,039,582</u>	<u>9.1</u>
PUBLISHING (EXCEPT INTERNET)	511	1,227	909,029,760	880,811,916	-3.1
NEWSPAPERS	51111	167	225,441,931	244,206,329	8.3
BOOKS & PERIODICALS	51112, 51113	605	113,887,331	114,114,754	0.2
SOFTWARE	5112	288	509,920,847	442,549,312	-13.2
OTHER PUBLISHERS	51114, 51119	167	59,779,651	79,941,521	33.7
MOTION PICTURE PRODUCTION	512	1,031	177,933,736	221,774,584	24.6
RADIO & TV BROADCASTING, CABLE TV	515	169	236,080,930	274,551,263	16.3
INTERNET PUBLISHING & BROADCASTING	516	18	939,667	1,082,112	15.2
TELEPHONE & TELECOMMUNICATIONS	517	803	1,929,721,925	2,064,389,853	7
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,697	369,100,557	504,951,356	36.8
OTHER INFORMATION SERVICES	519	175	62,078,442	73,478,498	18.4
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>14,847</u>	<u>8,061,364,803</u>	<u>7,277,242,774</u>	<u>-9.7</u>
BANKS & CREDIT UNIONS	522	2,194	4,091,290,741	2,695,988,505	-34.1
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,332	752,854,420	788,430,612	4.7
INSURANCE AGENTS & BROKERS	524	3,639	1,435,432,635	1,693,114,811	18
REAL ESTATE AGENTS & BROKERS	531	5,158	854,525,254	1,053,213,630	23.3
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,471	920,963,447	1,036,491,211	12.5
LESSORS OF NONFINANCIAL INTANGIBLES	533	53	6,298,306	10,004,005	58.8
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>121,979</u>	<u>19,652,602,569</u>	<u>22,059,502,189</u>	<u>12.2</u>
LEGAL SERVICES	5411	4,935	909,542,827	1,083,331,831	19.1
ACCOUNTING SERVICES	5412	3,932	339,523,510	394,887,027	16.3
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	8,576	1,630,845,717	1,911,333,598	17.2

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COMPUTER SYSTEM DESIGN SERVICES	5415	4,333	1,163,840,653	1,329,838,537	14.3
CONSULTING SERVICES	5416	7,692	1,062,078,322	1,340,409,836	26.2
ADVERTISING & PUBLIC RELATIONS	5418	1,330	256,548,589	345,512,059	34.7
OTHER PROFESSIONAL SERVICES	5417, 5419	5,202	826,379,978	977,298,885	18.3
MANAGEMENT SERVICES	55	65	25,678,514	73,383,832	185.8
ADMINISTRATIVE & SUPPORT SERVICES	561	19,135	2,495,630,907	2,862,042,741	14.7
EMPLOYMENT SERVICES	5613	638	321,151,941	407,512,662	26.9
TRAVEL SERVICES	5615	689	232,423,309	234,500,084	0.9
INVESTIGATION & SECURITY SERVICES	5616	784	139,124,924	163,701,473	17.7
BUILDING SERVICES & JANITORIAL	5617	6,258	1,299,557,837	1,505,159,456	15.8
OTHER	5611, 5612, 5614, 5619	10,766	503,372,896	551,169,066	9.5
WASTE TREATMENT/ COLLECTION	562	593	633,131,050	704,008,191	11.2
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	3,429	321,761,843	345,441,193	7.4
HEALTH SERVICES	62	16,804	5,153,947,834	5,506,793,644	6.8
PHYSICIANS	6211	3,337	1,183,290,493	1,276,291,779	7.9
DENTISTS	6212	2,991	572,067,781	596,215,127	4.2
OTHER PRACTITIONERS	6213	6,307	446,299,584	489,370,818	9.7
HOSPITALS	622	144	1,469,353,423	1,605,915,828	9.3
NURSING & RETIREMENT HOMES	623	531	276,183,633	358,207,616	29.7
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,031	964,094,236	896,382,914	-7
SOCIAL SERVICES & DAY CARE	624	2,463	242,658,684	284,409,562	17.2
ARTS, ENTERTAINMENT, & RECREATION	71	5,123	603,491,454	610,673,501	1.2
PERFORMING ARTS, SPECTATOR SPORTS	711	3,060	266,321,431	277,109,843	4.1
MUSEUMS, HISTORICAL SITES, ETC.	712	133	14,349,602	14,025,720	-2.3
AMUSEMENT, GAMBLING, RECREATION	713	1,930	322,820,421	319,537,938	-1
ACCOMMODATIONS	721	2,047	353,334,391	379,687,436	7.5
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,240	2,045,748,456	2,245,166,087	9.7
DRINKING PLACES	7224	1,039	119,737,664	125,042,626	4.4
AUTO REPAIR & SERVICES	8111	6,068	529,055,034	547,147,653	3.4
OTHER REPAIR SERVICES	8112, 8113, 8114	5,937	327,025,943	356,622,076	9.1
PERSONAL SERVICES	812	12,819	649,076,578	694,786,797	7
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	7,268	226,556,108	254,127,381	12.2
LAUNDRY & DRY CLEANING	8123	1,026	90,289,217	94,614,656	4.8
OTHER PERSONAL SERVICES	8122, 8129	4,525	332,231,253	346,044,760	4.2
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,329	149,890,637	166,768,751	11.3
PUBLIC ADMINISTRATION, OTHER	92,00	351	56,332,668	59,325,888	5.3
<b>TOTAL ALL INDUSTRIES</b>		<b>268,215</b>	<b>\$117,490,228,088</b>	<b>\$130,806,305,501</b>	<b>11.3%</b>