

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>448</u>	<u>\$14,767,280</u>	<u>429</u>	<u>\$21,167,982</u>
MOTOR VEHICLES & PARTS	441	24	2,420,772	24	2,670,807
NEW & USED AUTO DEALERS	4411	12	797,219	7	1,069,531
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	6	654,947
AUTOMOTIVE PARTS & TIRE	4413	12	1,623,553	11	946,329
FURNITURE & HOME FURNISHING	442	20	301,957	16	275,223
ELECTRONICS & APPLIANCES	443	44	556,291	46	813,296
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	380,022	20	291,773
COMPUTERS & SOFTWARE	44312	20	176,269	26	521,523
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	1,758,972	28	2,244,987
BUILDING MATERIALS	4441	20	1,046,818	22	2,126,991
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	712,154	6	117,996
FOOD & BEVERAGE STORES	445	11	859,386	9	2,418,953
GROCERY & CONVENIENCE STORES	4451	7	802,264	3	2,245,901
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	57,122	6	173,052
DRUG/HEALTH STORES	446	25	237,568	21	724,235
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,883,478	3	319,459
APPAREL & ACCESSORIES	448	16	72,204	24	303,612
CLOTHING & SHOE STORES	4481, 4482	16	72,204	20	127,779
JEWELRY & LUGGAGE STORES	4483	D	D	4	175,833
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	94,202	29	746,660
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	35,106	16	726,598
BOOK/PERIODICAL/MUSIC STORE	4512	16	59,096	13	20,062
GENERAL MERCHANDISE STORES	452	7	5,501,443	6	9,260,509
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	5,501,443	6	9,260,509
E-COMMERCE & MAIL ORDER	4541	42	120,464	43	188,254
MISCELLANEOUS RETAILERS	453, 4542, 4543	185	960,543	180	1,201,987
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>221,702</u>	<u>3</u>	<u>14,140</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,044,971</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>262</u>	<u>6,909,466</u>	<u>206</u>	<u>5,816,216</u>
CONSTRUCTION OF BUILDINGS	236	46	3,412,000	55	2,051,062
HEAVY CONSTRUCTION & HIGHWAYS	237	18	567,435	15	620,649
SPECIAL TRADE CONTRACTORS	238	198	2,930,031	136	3,144,505
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>730,404</u>	<u>60</u>	<u>541,221</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>347</u>	<u>7,634,427</u>	<u>333</u>	<u>3,267,492</u>
DURABLE GOODS	423	245	5,970,962	226	2,829,246
NONDURABLE GOODS	424	99	1,660,668	103	437,365
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,797	4	881
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>52,503</u>	<u>7</u>	<u>302,023</u>
<u>INFORMATION</u>	<u>51</u>	<u>131</u>	<u>1,935,160</u>	<u>119</u>	<u>1,140,968</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>341,751</u>	<u>33</u>	<u>269,252</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>81</u>	<u>518,906</u>	<u>80</u>	<u>820,507</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>55</u>	<u>291,117</u>	<u>63</u>	<u>477,526</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>104</u>	<u>393,334</u>	<u>92</u>	<u>722,623</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>152,566</u>	<u>23</u>	<u>853,521</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>45</u>	<u>3,261,659</u>	<u>41</u>	<u>4,570,408</u>
ACCOMMODATIONS	721	9	441,798	8	924,703
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	2,819,861	33	3,645,705
<u>OTHER SERVICES</u>	<u>81</u>	<u>88</u>	<u>2,006,428</u>	<u>87</u>	<u>1,250,730</u>
REPAIR & MAINTENANCE	811	60	1,671,562	51	873,131
PERSONAL SERVICE	812	24	303,514	29	233,486
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	31,352	7	144,113
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>231,199</u>	<u>4</u>	<u>15,791</u>
TOTAL ALL INDUSTRIES		1,698	\$40,492,873	1,580	\$41,230,400

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,812</u>	<u>\$308,774,015</u>	<u>1,238</u>	<u>\$141,692,803</u>
MOTOR VEHICLES & PARTS	441	109	48,039,262	70	35,641,581
NEW & USED AUTO DEALERS	4411	52	35,872,231	26	30,163,381
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,761,230	13	1,945,104
AUTOMOTIVE PARTS & TIRE	4413	47	8,405,801	31	3,533,096
FURNITURE & HOME FURNISHING	442	70	12,240,156	43	4,184,930
ELECTRONICS & APPLIANCES	443	178	18,186,195	134	3,077,419
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	14,930,757	50	1,272,195
COMPUTERS & SOFTWARE	44312	118	3,049,537	81	1,545,038
CAMERA & PHOTO SUPPLIES	44313	5	205,901	3	260,186
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	26,933,994	71	20,424,108
BUILDING MATERIALS	4441	58	25,274,385	51	19,951,707
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,659,609	20	472,401
FOOD & BEVERAGE STORES	445	58	15,684,104	49	9,495,633
GROCERY & CONVENIENCE STORES	4451	33	15,268,213	26	9,236,894
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	415,891	23	258,739
DRUG/HEALTH STORES	446	94	6,280,550	68	1,707,109
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	8,825,346	30	3,501,890
APPAREL & ACCESSORIES	448	112	23,805,632	80	5,057,794
CLOTHING & SHOE STORES	4481, 4482	84	18,628,241	57	4,006,806
JEWELRY & LUGGAGE STORES	4483	28	5,177,391	23	1,050,988
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	137	18,360,958	88	7,323,637
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	12,864,269	55	4,827,028
BOOK/PERIODICAL/MUSIC STORE	4512	42	5,496,689	33	2,496,609
GENERAL MERCHANDISE STORES	452	17	101,649,055	17	31,717,088
DEPARTMENT STORES	4521	5	36,315,306	3	10,446,348
GENERAL MERCHANDISE STORES	4529	12	65,333,749	14	21,270,740
E-COMMERCE & MAIL ORDER	4541	83	2,111,742	58	749,314
MISCELLANEOUS RETAILERS	453, 4542, 4543	832	26,657,021	530	18,812,300
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>326,124</u>	<u>37</u>	<u>737,061</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>12,776</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>3,770,914</u>	<u>9</u>	<u>423,012</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,164</u>	<u>92,118,665</u>	<u>809</u>	<u>55,149,458</u>
CONSTRUCTION OF BUILDINGS	236	294	44,601,680	239	27,885,946
HEAVY CONSTRUCTION & HIGHWAYS	237	64	11,213,752	61	7,229,917
SPECIAL TRADE CONTRACTORS	238	806	36,303,233	508	20,022,735
<u>MANUFACTURING</u>	<u>31-33</u>	<u>257</u>	<u>9,672,959</u>	<u>192</u>	<u>6,847,490</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,082</u>	<u>35,870,427</u>	<u>795</u>	<u>23,680,473</u>
DURABLE GOODS	423	809	29,502,198	576	16,670,438
NONDURABLE GOODS	424	267	6,347,221	215	6,962,987
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	21,008	4	47,048
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>420,503</u>	<u>26</u>	<u>776,950</u>
<u>INFORMATION</u>	<u>51</u>	<u>276</u>	<u>22,469,278</u>	<u>227</u>	<u>9,671,428</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>91</u>	<u>4,775,594</u>	<u>80</u>	<u>3,834,861</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>283</u>	<u>10,702,773</u>	<u>213</u>	<u>6,712,403</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>319</u>	<u>5,572,200</u>	<u>244</u>	<u>5,076,588</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>470</u>	<u>9,160,702</u>	<u>321</u>	<u>4,887,281</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>71</u>	<u>4,844,309</u>	<u>73</u>	<u>2,093,920</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>277</u>	<u>50,815,929</u>	<u>312</u>	<u>31,616,908</u>
ACCOMMODATIONS	721	35	6,976,849	119	11,944,571
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	242	43,839,080	193	19,672,337
<u>OTHER SERVICES</u>	<u>81</u>	<u>448</u>	<u>12,846,813</u>	<u>362</u>	<u>8,647,826</u>
REPAIR & MAINTENANCE	811	253	9,156,073	213	6,610,670
PERSONAL SERVICE	812	175	3,329,121	124	1,812,615
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	361,619	25	224,541
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>7,648</u>	<u>11</u>	<u>202,976</u>
TOTAL ALL INDUSTRIES		6,623	\$572,161,629	4,949	\$302,051,438

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	1,184	\$111,506,561	2,942	\$489,861,949
MOTOR VEHICLES & PARTS	441	66	25,450,107	164	94,182,096
NEW & USED AUTO DEALERS	4411	17	19,051,707	48	75,625,927
RV, BOAT, MOTORCYCLE DEALERS	4412	13	2,525,510	24	4,025,146
AUTOMOTIVE PARTS & TIRE	4413	36	3,872,890	92	14,531,023
FURNITURE & HOME FURNISHING	442	38	4,812,303	134	16,847,416
ELECTRONICS & APPLIANCES	443	106	2,511,158	252	11,409,530
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,232,530	64	3,549,966
COMPUTERS & SOFTWARE	44312	67	1,278,628	184	7,745,616
CAMERA & PHOTO SUPPLIES	44313	D	D	4	113,948
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	10,003,534	232	60,159,655
BUILDING MATERIALS	4441	54	9,336,668	152	56,266,501
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	666,866	80	3,893,154
FOOD & BEVERAGE STORES	445	39	9,187,637	116	37,488,896
GROCERY & CONVENIENCE STORES	4451	19	8,888,925	72	35,412,662
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	298,712	44	2,076,234
DRUG/HEALTH STORES	446	50	3,682,374	116	13,539,316
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	5,296,569	96	15,501,575
APPAREL & ACCESSORIES	448	57	2,810,456	148	30,403,280
CLOTHING & SHOE STORES	4481, 4482	38	1,837,730	104	25,397,645
JEWELRY & LUGGAGE STORES	4483	19	972,726	44	5,005,635
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	99	2,899,534	194	14,076,275
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	2,315,651	117	8,599,834
BOOK/PERIODICAL/MUSIC STORE	4512	41	583,883	77	5,476,441
GENERAL MERCHANDISE STORES	452	13	32,923,206	33	148,891,123
DEPARTMENT STORES	4521	3	5,460,893	6	48,258,339
GENERAL MERCHANDISE STORES	4529	10	27,462,313	27	100,632,784
E-COMMERCE & MAIL ORDER	4541	62	856,421	122	4,183,416
MISCELLANEOUS RETAILERS	453, 4542, 4543	544	11,073,262	1,335	43,179,371
AGRICULTURE, FORESTRY, FISHING	11	45	751,454	61	2,803,029
MINING	21	7	325,630	12	861,731
UTILITIES	22	10	296,597	13	1,601,678
CONSTRUCTION	23	731	59,794,572	2,515	243,446,021
CONSTRUCTION OF BUILDINGS	236	240	31,176,358	628	107,753,110
HEAVY CONSTRUCTION & HIGHWAYS	237	40	11,760,708	117	26,054,927
SPECIAL TRADE CONTRACTORS	238	451	16,857,506	1,770	109,637,984
MANUFACTURING	31-33	180	7,609,494	508	27,967,461
WHOLESALE TRADE	42	630	12,946,326	1,597	76,992,643
DURABLE GOODS	423	446	10,642,370	1,172	59,500,977
NONDURABLE GOODS	424	180	2,275,396	409	17,296,941
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	28,560	16	194,725
TRANSPORTATION & WAREHOUSING	48-49	38	471,341	114	3,029,316
INFORMATION	51	223	8,280,339	411	51,527,217
FINANCE, INSURANCE	52	62	1,228,586	125	14,585,201
REAL ESTATE, RENTAL/LEASING	53	157	4,490,134	435	25,980,594
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	203	3,002,038	628	12,284,134
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	321	4,679,084	980	25,002,979
ARTS, ENTERTAINMENT & RECREATION	71	66	1,597,485	155	9,066,024
ACCOMMODATIONS & FOOD SERVICES	72	268	17,280,445	569	91,307,716
ACCOMMODATIONS	721	95	3,298,299	38	5,039,164
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	173	13,982,146	531	86,268,552
OTHER SERVICES	81	385	9,825,388	1,031	34,977,112
REPAIR & MAINTENANCE	811	236	7,070,810	653	27,383,302
PERSONAL SERVICE	812	126	1,394,644	347	7,176,951
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,359,934	31	416,859
PUBLIC ADMINISTRATION, OTHER	92.00	6	28,155	15	375,553
TOTAL ALL INDUSTRIES		4,516	\$244,113,629	12,111	\$1,111,670,358

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>195</u>	<u>\$2,151,159</u>	<u>1,366</u>	<u>\$150,080,922</u>
MOTOR VEHICLES & PARTS	441	6	107,343	87	41,918,124
NEW & USED AUTO DEALERS	4411	D	D	31	33,853,964
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	10	2,420,450
AUTOMOTIVE PARTS & TIRE	4413	6	107,343	46	5,643,710
FURNITURE & HOME FURNISHING	442	5	65,313	51	2,434,074
ELECTRONICS & APPLIANCES	443	20	31,151	122	3,034,462
APPLIANCES, TV & OTHER ELECTRONICS	44311	9	10,269	43	1,274,248
COMPUTERS & SOFTWARE	44312	11	20,882	76	1,654,781
CAMERA & PHOTO SUPPLIES	44313	-	-	3	105,433
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	6	298,575	99	15,525,666
BUILDING MATERIALS	4441	6	298,575	73	14,346,188
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	26	1,179,478
FOOD & BEVERAGE STORES	445	8	524,935	57	10,993,415
GROCERY & CONVENIENCE STORES	4451	5	523,829	37	10,688,911
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	1,106	20	304,504
DRUG/HEALTH STORES	446	10	41,454	79	2,824,351
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	44	11,490,001
APPAREL & ACCESSORIES	448	10	7,011	58	3,750,031
CLOTHING & SHOE STORES	4481, 4482	10	7,011	44	1,648,336
JEWELRY & LUGGAGE STORES	4483	D	D	14	2,101,695
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	15	32,480	85	3,386,632
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	7	2,047	54	2,550,664
BOOK/PERIODICAL/MUSIC STORE	4512	8	30,433	31	835,968
GENERAL MERCHANDISE STORES	452	D	D	15	41,056,154
DEPARTMENT STORES	4521	D	D	4	15,698,457
GENERAL MERCHANDISE STORES	4529	D	D	11	25,357,697
E-COMMERCE & MAIL ORDER	4541	26	30,828	66	732,417
MISCELLANEOUS RETAILERS	453, 4542, 4543	89	1,012,069	603	12,935,595
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>22,981</u>	<u>31</u>	<u>489,573</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>341,155</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>11</u>	<u>449,549</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>87</u>	<u>1,992,148</u>	<u>930</u>	<u>50,063,300</u>
CONSTRUCTION OF BUILDINGS	236	20	1,182,368	199	25,377,723
HEAVY CONSTRUCTION & HIGHWAYS	237	11	229,368	65	8,614,871
SPECIAL TRADE CONTRACTORS	238	56	580,412	666	16,070,706
<u>MANUFACTURING</u>	<u>31-33</u>	<u>29</u>	<u>210,725</u>	<u>215</u>	<u>7,035,877</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>145</u>	<u>1,721,561</u>	<u>929</u>	<u>21,299,290</u>
DURABLE GOODS	423	90	846,983	687	14,578,467
NONDURABLE GOODS	424	55	874,578	235	6,693,256
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	27,567
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>55</u>	<u>1,208,190</u>
<u>INFORMATION</u>	<u>51</u>	<u>80</u>	<u>420,009</u>	<u>250</u>	<u>11,721,200</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>11</u>	<u>42,870</u>	<u>70</u>	<u>1,799,154</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>30</u>	<u>77,794</u>	<u>220</u>	<u>7,109,127</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>26</u>	<u>95,573</u>	<u>218</u>	<u>3,698,967</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>39</u>	<u>136,171</u>	<u>343</u>	<u>4,837,703</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>185,048</u>	<u>51</u>	<u>2,317,509</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>17</u>	<u>427,998</u>	<u>236</u>	<u>26,503,650</u>
ACCOMMODATIONS	721	7	166,352	40	2,446,288
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	261,646	196	24,057,362
<u>OTHER SERVICES</u>	<u>81</u>	<u>25</u>	<u>724,273</u>	<u>399</u>	<u>8,668,479</u>
REPAIR & MAINTENANCE	811	15	680,288	259	6,431,431
PERSONAL SERVICE	812	10	43,985	122	1,741,071
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	18	495,977
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>117,967</u>	<u>14</u>	<u>588,957</u>
TOTAL ALL INDUSTRIES		701	\$8,326,277	5,346	\$298,212,602

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>530</u>	<u>\$54,345,023</u>	<u>248</u>	<u>\$3,117,212</u>
MOTOR VEHICLES & PARTS	441	28	10,446,744	9	814,016
NEW & USED AUTO DEALERS	4411	7	6,589,544	3	257,854
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,380,169	D	D
AUTOMOTIVE PARTS & TIRE	4413	12	2,477,031	6	556,162
FURNITURE & HOME FURNISHING	442	18	2,244,788	3	3,934
ELECTRONICS & APPLIANCES	443	57	1,548,546	30	246,545
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	302,642	14	154,932
COMPUTERS & SOFTWARE	44312	33	1,245,904	16	91,613
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	21	504,039	10	258,999
BUILDING MATERIALS	4441	21	504,039	7	258,224
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	3	775
FOOD & BEVERAGE STORES	445	21	3,468,854	9	604,301
GROCERY & CONVENIENCE STORES	4451	10	3,343,009	9	604,301
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	125,845	D	D
DRUG/HEALTH STORES	446	25	400,010	13	73,981
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,327,504	5	492,953
APPAREL & ACCESSORIES	448	38	4,641,328	12	41,623
CLOTHING & SHOE STORES	4481, 4482	28	3,675,080	12	41,623
JEWELRY & LUGGAGE STORES	4483	10	966,248	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	37	1,127,668	19	28,522
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	909,880	9	17,556
BOOK/PERIODICAL/MUSIC STORE	4512	13	217,788	10	10,966
GENERAL MERCHANDISE STORES	452	10	25,127,456	4	39,920
DEPARTMENT STORES	4521	3	7,959,109	D	D
GENERAL MERCHANDISE STORES	4529	7	17,168,347	4	39,920
E-COMMERCE & MAIL ORDER	4541	48	185,329	31	137,372
MISCELLANEOUS RETAILERS	453, 4542, 4543	217	3,322,757	103	375,046
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>62,752</u>	<u>4</u>	<u>7,395</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>52,737</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>376</u>	<u>14,366,710</u>	<u>93</u>	<u>2,493,343</u>
CONSTRUCTION OF BUILDINGS	236	102	5,507,001	25	729,621
HEAVY CONSTRUCTION & HIGHWAYS	237	24	2,547,385	13	667,724
SPECIAL TRADE CONTRACTORS	238	250	6,312,324	55	1,095,998
<u>MANUFACTURING</u>	<u>31-33</u>	<u>61</u>	<u>1,349,629</u>	<u>29</u>	<u>101,817</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>313</u>	<u>8,387,246</u>	<u>139</u>	<u>683,498</u>
DURABLE GOODS	423	215	7,386,412	94	501,064
NONDURABLE GOODS	424	93	960,878	45	182,434
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	39,956	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>490,119</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>127</u>	<u>2,994,002</u>	<u>81</u>	<u>579,529</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>286,599</u>	<u>12</u>	<u>32,243</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>94</u>	<u>1,810,606</u>	<u>27</u>	<u>202,224</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>81</u>	<u>416,980</u>	<u>26</u>	<u>36,388</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>142</u>	<u>932,410</u>	<u>31</u>	<u>134,271</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>1,313,438</u>	<u>6</u>	<u>35,900</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>51</u>	<u>5,347,882</u>	<u>26</u>	<u>1,019,262</u>
ACCOMMODATIONS	721	5	246,479	10	171,085
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	46	5,101,403	16	848,177
<u>OTHER SERVICES</u>	<u>81</u>	<u>126</u>	<u>1,956,929</u>	<u>37</u>	<u>345,719</u>
REPAIR & MAINTENANCE	811	76	1,180,309	24	281,663
PERSONAL SERVICE	812	47	735,907	9	35,718
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	40,713	4	28,338
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>22,940</u>	<u>4</u>	<u>20,468</u>
TOTAL ALL INDUSTRIES		2,000	\$94,136,002	763	\$8,809,269

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>890</u>	<u>\$84,871,757</u>	<u>135</u>	<u>\$1,839,008</u>
MOTOR VEHICLES & PARTS	441	69	49,199,290	7	201,381
NEW & USED AUTO DEALERS	4411	28	40,970,266	4	106,129
RV, BOAT, MOTORCYCLE DEALERS	4412	9	4,528,214	D	D
AUTOMOTIVE PARTS & TIRE	4413	32	3,700,810	3	95,252
FURNITURE & HOME FURNISHING	442	27	2,098,268	3	13,486
ELECTRONICS & APPLIANCES	443	90	1,952,105	19	29,912
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	1,088,910	6	8,348
COMPUTERS & SOFTWARE	44312	58	863,195	13	21,564
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	7,559,534	6	493,752
BUILDING MATERIALS	4441	35	6,184,076	6	493,752
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,375,458	D	D
FOOD & BEVERAGE STORES	445	33	5,349,653	3	245,204
GROCERY & CONVENIENCE STORES	4451	24	5,319,550	3	245,204
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	30,103	D	D
DRUG/HEALTH STORES	446	35	1,694,079	5	90,409
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	5,635,625	D	D
APPAREL & ACCESSORIES	448	46	1,252,693	6	3,160
CLOTHING & SHOE STORES	4481, 4482	35	1,169,879	6	3,160
JEWELRY & LUGGAGE STORES	4483	11	82,814	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	1,013,034	6	9,147
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	642,617	D	D
BOOK/PERIODICAL/MUSIC STORE	4512	20	370,417	6	9,147
GENERAL MERCHANDISE STORES	452	9	1,929,878	3	400,767
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	1,929,878	3	400,767
E-COMMERCE & MAIL ORDER	4541	62	394,164	19	12,165
MISCELLANEOUS RETAILERS	453, 4542, 4543	392	6,793,434	58	339,625
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>869,333</u>	<u>3</u>	<u>27,297</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>563,877</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>62,534</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>703</u>	<u>43,098,225</u>	<u>54</u>	<u>1,113,502</u>
CONSTRUCTION OF BUILDINGS	236	144	17,717,813	9	607,854
HEAVY CONSTRUCTION & HIGHWAYS	237	48	7,569,857	7	268,539
SPECIAL TRADE CONTRACTORS	238	511	17,810,555	38	237,109
<u>MANUFACTURING</u>	<u>31-33</u>	<u>122</u>	<u>10,496,287</u>	<u>14</u>	<u>17,392</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>645</u>	<u>24,198,651</u>	<u>100</u>	<u>308,717</u>
DURABLE GOODS	423	457	19,831,733	63	212,190
NONDURABLE GOODS	424	182	4,270,880	37	96,527
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	96,038	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>913,093</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>189</u>	<u>6,719,004</u>	<u>68</u>	<u>244,266</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>1,142,211</u>	<u>11</u>	<u>12,560</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>166</u>	<u>10,499,681</u>	<u>28</u>	<u>125,624</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>126</u>	<u>1,375,294</u>	<u>21</u>	<u>27,115</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>232</u>	<u>2,823,589</u>	<u>24</u>	<u>53,596</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>1,195,210</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>105</u>	<u>10,830,173</u>	<u>3</u>	<u>37,802</u>
ACCOMMODATIONS	721	16	2,857,416	3	37,802
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	89	7,972,757	D	D
<u>OTHER SERVICES</u>	<u>81</u>	<u>192</u>	<u>5,276,676</u>	<u>24</u>	<u>142,461</u>
REPAIR & MAINTENANCE	811	133	3,962,362	13	103,892
PERSONAL SERVICE	812	52	1,205,234	11	38,569
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	109,080	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>29,516</u>	<u>11</u>	<u>85,681</u>
TOTAL ALL INDUSTRIES		3,528	\$204,965,111	496	\$4,035,021

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	1,023	\$94,969,338	1,092	\$92,889,145
MOTOR VEHICLES & PARTS	441	89	22,697,662	56	22,136,703
NEW & USED AUTO DEALERS	4411	36	15,336,359	23	16,984,527
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,389,280	9	182,211
AUTOMOTIVE PARTS & TIRE	4413	40	5,972,023	24	4,969,965
FURNITURE & HOME FURNISHING	442	30	2,340,990	32	2,139,637
ELECTRONICS & APPLIANCES	443	102	2,574,308	89	2,472,158
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,674,527	31	1,427,303
COMPUTERS & SOFTWARE	44312	63	899,781	58	1,044,855
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	12,557,783	67	11,086,654
BUILDING MATERIALS	4441	42	10,376,054	43	10,569,534
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	2,181,729	24	517,120
FOOD & BEVERAGE STORES	445	45	5,776,738	64	8,747,676
GROCERY & CONVENIENCE STORES	4451	30	5,720,566	47	8,440,825
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	56,172	17	306,851
DRUG/HEALTH STORES	446	45	1,173,177	46	2,140,101
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	7,170,752	43	7,514,768
APPAREL & ACCESSORIES	448	51	1,845,055	53	4,048,254
CLOTHING & SHOE STORES	4481, 4482	40	1,256,427	39	2,930,381
JEWELRY & LUGGAGE STORES	4483	11	588,628	14	1,117,873
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	2,121,375	70	1,779,913
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	940,407	41	1,087,834
BOOK/PERIODICAL/MUSIC STORE	4512	28	1,180,968	29	692,079
GENERAL MERCHANDISE STORES	452	14	24,330,862	11	22,551,311
DEPARTMENT STORES	4521	3	2,657,717	D	D
GENERAL MERCHANDISE STORES	4529	11	21,673,145	11	22,551,311
E-COMMERCE & MAIL ORDER	4541	63	555,338	59	671,913
MISCELLANEOUS RETAILERS	453, 4542, 4543	420	11,825,298	502	7,600,057
AGRICULTURE, FORESTRY, FISHING	11	31	1,289,728	35	572,811
MINING	21	D	D	8	301,954
UTILITIES	22	9	2,695,810	11	20,168
CONSTRUCTION	23	639	28,429,522	584	24,970,470
CONSTRUCTION OF BUILDINGS	236	171	11,291,332	173	11,112,112
HEAVY CONSTRUCTION & HIGHWAYS	237	45	4,169,495	43	2,817,653
SPECIAL TRADE CONTRACTORS	238	423	12,968,695	368	11,040,705
MANUFACTURING	31-33	137	3,487,517	163	8,573,736
WHOLESALE TRADE	42	741	25,170,759	630	10,062,845
DURABLE GOODS	423	526	20,836,455	452	7,846,682
NONDURABLE GOODS	424	209	4,327,914	174	2,204,554
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	6,390	4	11,609
TRANSPORTATION & WAREHOUSING	48-49	27	479,709	43	1,366,974
INFORMATION	51	218	8,815,734	206	8,625,648
FINANCE, INSURANCE	52	78	2,193,407	58	1,116,496
REAL ESTATE, RENTAL/LEASING	53	212	4,999,414	182	3,237,292
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	159	2,028,740	161	2,061,048
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	234	2,992,239	253	2,261,359
ARTS, ENTERTAINMENT & RECREATION	71	48	1,594,129	45	1,202,298
ACCOMMODATIONS & FOOD SERVICES	72	214	14,928,024	297	19,214,990
ACCOMMODATIONS	721	60	2,272,929	102	4,320,132
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	154	12,655,095	195	14,894,858
OTHER SERVICES	81	322	7,087,229	289	5,747,125
REPAIR & MAINTENANCE	811	211	5,570,640	177	4,084,149
PERSONAL SERVICE	812	89	1,124,701	90	1,122,694
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	391,888	22	540,282
PUBLIC ADMINISTRATION, OTHER	92.00	8	285,203	4	138,616
TOTAL ALL INDUSTRIES		4,100	\$201,446,502	4,061	\$182,362,975

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,233</u>	<u>\$76,064,096</u>	<u>792</u>	<u>\$28,145,913</u>
MOTOR VEHICLES & PARTS	441	49	15,439,224	34	3,748,779
NEW & USED AUTO DEALERS	4411	11	8,640,892	5	1,947,606
RV, BOAT, MOTORCYCLE DEALERS	4412	10	768,579	14	530,936
AUTOMOTIVE PARTS & TIRE	4413	28	6,029,753	15	1,270,237
FURNITURE & HOME FURNISHING	442	65	3,504,228	42	1,410,428
ELECTRONICS & APPLIANCES	443	109	2,858,912	56	880,726
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	1,824,102	17	204,121
COMPUTERS & SOFTWARE	44312	65	1,034,810	39	676,605
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	93	13,772,146	50	5,248,364
BUILDING MATERIALS	4441	67	13,230,662	29	4,598,504
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	541,484	21	649,860
FOOD & BEVERAGE STORES	445	41	8,115,120	20	2,788,695
GROCERY & CONVENIENCE STORES	4451	17	7,443,797	7	2,683,584
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	671,323	13	105,111
DRUG/HEALTH STORES	446	46	1,910,038	37	1,079,185
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,163,961	13	1,656,345
APPAREL & ACCESSORIES	448	56	1,643,752	49	923,544
CLOTHING & SHOE STORES	4481, 4482	41	934,030	36	819,636
JEWELRY & LUGGAGE STORES	4483	15	709,722	13	103,908
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	1,647,660	65	1,066,878
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	1,268,692	40	780,577
BOOK/PERIODICAL/MUSIC STORE	4512	39	378,968	25	286,301
GENERAL MERCHANDISE STORES	452	12	15,895,098	9	2,549,523
DEPARTMENT STORES	4521	3	1,496,266	D	D
GENERAL MERCHANDISE STORES	4529	9	14,398,832	9	2,549,523
E-COMMERCE & MAIL ORDER	4541	73	1,254,481	60	549,571
MISCELLANEOUS RETAILERS	453, 4542, 4543	584	8,859,476	357	6,243,875
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>614,743</u>	<u>16</u>	<u>433,108</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>284,717</u>	<u>4</u>	<u>227,593</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>434,213</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,198</u>	<u>50,474,875</u>	<u>537</u>	<u>26,316,404</u>
CONSTRUCTION OF BUILDINGS	236	332	28,330,399	158	12,455,785
HEAVY CONSTRUCTION & HIGHWAYS	237	57	2,980,816	38	5,707,779
SPECIAL TRADE CONTRACTORS	238	809	19,163,660	341	8,152,840
<u>MANUFACTURING</u>	<u>31-33</u>	<u>179</u>	<u>4,749,679</u>	<u>157</u>	<u>3,136,618</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>567</u>	<u>7,654,344</u>	<u>399</u>	<u>4,824,750</u>
DURABLE GOODS	423	388	3,365,881	269	2,536,363
NONDURABLE GOODS	424	173	4,182,700	127	2,284,456
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	105,763	3	3,931
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>389,896</u>	<u>20</u>	<u>171,341</u>
<u>INFORMATION</u>	<u>51</u>	<u>219</u>	<u>10,622,039</u>	<u>181</u>	<u>3,731,098</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>1,633,153</u>	<u>44</u>	<u>661,702</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>164</u>	<u>3,581,945</u>	<u>113</u>	<u>1,098,572</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>213</u>	<u>3,330,948</u>	<u>157</u>	<u>1,591,159</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>396</u>	<u>4,586,942</u>	<u>245</u>	<u>2,124,771</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>97</u>	<u>2,881,912</u>	<u>63</u>	<u>1,054,654</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>190</u>	<u>13,074,160</u>	<u>148</u>	<u>9,266,334</u>
ACCOMMODATIONS	721	68	1,997,731	51	2,651,668
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	122	11,076,429	97	6,614,666
<u>OTHER SERVICES</u>	<u>81</u>	<u>342</u>	<u>4,770,605</u>	<u>216</u>	<u>3,238,516</u>
REPAIR & MAINTENANCE	811	209	3,054,769	134	2,294,669
PERSONAL SERVICE	812	117	1,191,560	72	779,013
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	524,276	10	164,834
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>7,596</u>
TOTAL ALL INDUSTRIES		4,928	\$185,148,267	3,097	\$86,030,129

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>13,379</u>	<u>\$4,255,619,337</u>	<u>2,658</u>	<u>\$445,150,504</u>
MOTOR VEHICLES & PARTS	441	740	890,111,176	118	96,944,480
NEW & USED AUTO DEALERS	4411	327	755,963,493	40	80,531,781
RV, BOAT, MOTORCYCLE DEALERS	4412	163	59,703,416	27	6,123,552
AUTOMOTIVE PARTS & TIRE	4413	250	74,444,267	51	10,289,147
FURNITURE & HOME FURNISHING	442	695	251,594,697	110	10,580,242
ELECTRONICS & APPLIANCES	443	969	372,339,669	219	27,972,527
APPLIANCES, TV & OTHER ELECTRONICS	44311	291	160,127,680	75	22,934,959
COMPUTERS & SOFTWARE	44312	658	195,335,198	139	4,572,344
CAMERA & PHOTO SUPPLIES	44313	20	16,876,791	5	465,224
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	625	303,343,234	138	51,332,813
BUILDING MATERIALS	4441	435	286,315,476	85	45,534,152
LAWN & GARDEN SUPPLIES & EQUIP.	4442	190	17,027,758	53	5,798,661
FOOD & BEVERAGE STORES	445	833	231,243,419	109	29,325,656
GROCERY & CONVENIENCE STORES	4451	581	217,101,068	65	28,839,815
OTHER FOOD & BEVERAGE STORES	4452, 4453	252	14,142,351	44	485,841
DRUG/HEALTH STORES	446	481	124,016,272	104	9,730,973
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	396	71,967,704	58	7,772,254
APPAREL & ACCESSORIES	448	1,077	470,654,017	154	22,336,644
CLOTHING & SHOE STORES	4481, 4482	748	400,809,081	109	16,248,107
JEWELRY & LUGGAGE STORES	4483	329	69,844,936	45	6,088,537
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	927	220,374,348	187	23,598,739
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	530	134,159,139	119	16,730,205
BOOK/PERIODICAL/MUSIC STORE	4512	397	86,215,209	68	6,868,534
GENERAL MERCHANDISE STORES	452	113	791,302,347	29	119,784,217
DEPARTMENT STORES	4521	13	324,136,348	6	45,670,072
GENERAL MERCHANDISE STORES	4529	100	467,165,999	23	74,114,145
E-COMMERCE & MAIL ORDER	4541	404	59,511,134	105	3,588,195
MISCELLANEOUS RETAILERS	453, 4542, 4543	6,119	469,161,320	1,327	42,183,764
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>194</u>	<u>8,596,973</u>	<u>46</u>	<u>643,085</u>
<u>MINING</u>	<u>21</u>	<u>34</u>	<u>4,423,071</u>	<u>5</u>	<u>355,822</u>
<u>UTILITIES</u>	<u>22</u>	<u>42</u>	<u>2,907,767</u>	<u>13</u>	<u>184,191</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,811</u>	<u>1,724,337,777</u>	<u>2,090</u>	<u>130,050,879</u>
CONSTRUCTION OF BUILDINGS	236	3,587	978,514,584	626	59,508,468
HEAVY CONSTRUCTION & HIGHWAYS	237	400	152,692,728	95	17,231,419
SPECIAL TRADE CONTRACTORS	238	6,824	593,130,465	1,369	53,310,992
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,489</u>	<u>222,183,181</u>	<u>391</u>	<u>11,794,125</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,367</u>	<u>935,616,549</u>	<u>1,088</u>	<u>28,590,766</u>
DURABLE GOODS	423	2,976	786,027,662	775	19,817,227
NONDURABLE GOODS	424	1,317	146,411,400	306	8,755,115
ELECTRONIC MARKETS, AGENTS & BROKERS	425	74	3,177,487	7	18,424
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>458</u>	<u>49,234,807</u>	<u>55</u>	<u>1,722,563</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,227</u>	<u>467,539,029</u>	<u>356</u>	<u>35,223,259</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>323</u>	<u>92,780,391</u>	<u>110</u>	<u>6,914,137</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,398</u>	<u>297,822,880</u>	<u>329</u>	<u>14,852,023</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>4,128</u>	<u>272,165,442</u>	<u>557</u>	<u>9,965,064</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,021</u>	<u>271,272,956</u>	<u>841</u>	<u>15,349,583</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,072</u>	<u>87,374,343</u>	<u>147</u>	<u>5,231,554</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,497</u>	<u>956,364,186</u>	<u>451</u>	<u>60,259,473</u>
ACCOMMODATIONS	721	323	195,820,963	47	3,485,175
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,174	760,543,223	404	56,774,298
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,525</u>	<u>285,109,912</u>	<u>833</u>	<u>24,602,899</u>
REPAIR & MAINTENANCE	811	2,937	176,238,792	517	18,260,314
PERSONAL SERVICE	812	2,325	98,874,304	271	5,830,264
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	263	9,996,816	45	512,321
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>82</u>	<u>6,036,740</u>	<u>10</u>	<u>635,454</u>
TOTAL ALL INDUSTRIES		55,047	\$9,939,385,341	9,980	\$791,525,381

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>775</u>	<u>\$51,789,068</u>	<u>462</u>	<u>\$8,299,255</u>
MOTOR VEHICLES & PARTS	441	41	14,021,952	27	1,819,413
NEW & USED AUTO DEALERS	4411	14	8,875,776	8	230,340
RV, BOAT, MOTORCYCLE DEALERS	4412	6	2,522,667	D	D
AUTOMOTIVE PARTS & TIRE	4413	21	2,623,509	19	1,589,073
FURNITURE & HOME FURNISHING	442	30	1,663,428	12	122,487
ELECTRONICS & APPLIANCES	443	66	1,381,481	42	311,664
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	568,749	13	69,426
COMPUTERS & SOFTWARE	44312	39	812,732	29	242,238
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	6,745,278	31	752,098
BUILDING MATERIALS	4441	39	4,810,893	22	711,866
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,934,385	9	40,232
FOOD & BEVERAGE STORES	445	23	5,095,189	19	1,405,892
GROCERY & CONVENIENCE STORES	4451	15	4,879,967	13	1,373,151
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	215,222	6	32,741
DRUG/HEALTH STORES	446	33	766,694	22	458,521
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	3,264,762	13	736,801
APPAREL & ACCESSORIES	448	45	1,236,274	21	46,051
CLOTHING & SHOE STORES	4481, 4482	28	665,155	16	43,778
JEWELRY & LUGGAGE STORES	4483	17	571,119	5	2,273
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	57	583,771	36	158,347
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	500,259	18	62,578
BOOK/PERIODICAL/MUSIC STORE	4512	23	83,512	18	95,769
GENERAL MERCHANDISE STORES	452	10	12,261,641	6	179,875
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	12,261,641	6	179,875
E-COMMERCE & MAIL ORDER	4541	55	470,502	45	151,718
MISCELLANEOUS RETAILERS	453, 4542, 4543	332	4,298,096	188	2,156,388
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>506,549</u>	<u>26</u>	<u>552,855</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>198,293</u>	<u>6</u>	<u>231,400</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>90,335</u>	<u>5</u>	<u>22,855</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>649</u>	<u>48,094,366</u>	<u>306</u>	<u>11,590,545</u>
CONSTRUCTION OF BUILDINGS	236	169	29,521,027	78	6,703,204
HEAVY CONSTRUCTION & HIGHWAYS	237	36	5,182,575	24	1,444,528
SPECIAL TRADE CONTRACTORS	238	444	13,390,764	204	3,442,813
<u>MANUFACTURING</u>	<u>31-33</u>	<u>138</u>	<u>3,653,785</u>	<u>80</u>	<u>1,294,307</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>477</u>	<u>7,589,324</u>	<u>395</u>	<u>3,812,826</u>
DURABLE GOODS	423	322	4,533,577	287	2,501,733
NONDURABLE GOODS	424	155	3,055,747	108	1,311,093
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>299,331</u>	<u>13</u>	<u>234,829</u>
<u>INFORMATION</u>	<u>51</u>	<u>177</u>	<u>4,617,375</u>	<u>124</u>	<u>1,941,530</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>1,687,966</u>	<u>31</u>	<u>484,747</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>143</u>	<u>2,831,374</u>	<u>89</u>	<u>798,997</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>134</u>	<u>1,500,619</u>	<u>65</u>	<u>1,636,601</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>208</u>	<u>3,471,860</u>	<u>82</u>	<u>601,481</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>1,402,971</u>	<u>22</u>	<u>255,537</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>13,752,093</u>	<u>65</u>	<u>2,061,018</u>
ACCOMMODATIONS	721	40	2,267,676	17	398,890
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	11,484,417	48	1,662,128
<u>OTHER SERVICES</u>	<u>81</u>	<u>207</u>	<u>4,025,845</u>	<u>100</u>	<u>1,357,328</u>
REPAIR & MAINTENANCE	811	131	3,125,187	61	942,727
PERSONAL SERVICE	812	66	734,070	32	341,390
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	166,588	7	73,211
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>23,361</u>	<u>5</u>	<u>47,012</u>
TOTAL ALL INDUSTRIES		3,220	\$145,534,515	1,876	\$35,223,123

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,316</u>	<u>\$112,408,797</u>	<u>360</u>	<u>\$6,418,025</u>
MOTOR VEHICLES & PARTS	441	96	29,465,231	21	1,418,074
NEW & USED AUTO DEALERS	4411	39	18,163,156	9	732,987
RV, BOAT, MOTORCYCLE DEALERS	4412	13	4,361,954	3	16,502
AUTOMOTIVE PARTS & TIRE	4413	44	6,940,121	9	668,585
FURNITURE & HOME FURNISHING	442	39	3,071,883	5	40,093
ELECTRONICS & APPLIANCES	443	100	3,152,582	33	315,235
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	2,118,416	12	201,376
COMPUTERS & SOFTWARE	44312	64	1,034,166	21	113,859
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	5,847,397	26	1,326,976
BUILDING MATERIALS	4441	56	4,615,598	19	650,301
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,231,799	7	676,675
FOOD & BEVERAGE STORES	445	55	8,090,327	14	1,030,942
GROCERY & CONVENIENCE STORES	4451	35	7,794,460	10	1,029,471
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	295,867	4	1,471
DRUG/HEALTH STORES	446	60	2,083,649	21	292,480
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	5,943,478	7	143,415
APPAREL & ACCESSORIES	448	64	5,719,583	22	118,632
CLOTHING & SHOE STORES	4481, 4482	48	4,778,668	19	95,923
JEWELRY & LUGGAGE STORES	4483	16	940,915	3	22,709
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	2,275,634	27	150,581
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	2,115,817	15	131,238
BOOK/PERIODICAL/MUSIC STORE	4512	26	159,817	12	19,343
GENERAL MERCHANDISE STORES	452	19	30,516,185	3	71,459
DEPARTMENT STORES	4521	3	5,562,432	D	D
GENERAL MERCHANDISE STORES	4529	16	24,953,753	3	71,459
E-COMMERCE & MAIL ORDER	4541	67	605,446	39	82,621
MISCELLANEOUS RETAILERS	453, 4542, 4543	586	15,637,402	142	1,427,517
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>660,250</u>	<u>11</u>	<u>63,887</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>1,628,163</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>67,327</u>	<u>4</u>	<u>11,364</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>714</u>	<u>34,543,152</u>	<u>202</u>	<u>5,048,038</u>
CONSTRUCTION OF BUILDINGS	236	175	18,343,088	50	2,320,484
HEAVY CONSTRUCTION & HIGHWAYS	237	64	4,224,768	21	1,135,847
SPECIAL TRADE CONTRACTORS	238	475	11,975,296	131	1,591,707
<u>MANUFACTURING</u>	<u>31-33</u>	<u>212</u>	<u>5,699,913</u>	<u>35</u>	<u>280,593</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>739</u>	<u>24,210,266</u>	<u>222</u>	<u>2,198,854</u>
DURABLE GOODS	423	550	16,948,311	147	917,430
NONDURABLE GOODS	424	185	7,257,312	72	1,281,210
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,643	3	214
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>1,716,266</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>222</u>	<u>8,502,785</u>	<u>100</u>	<u>1,032,860</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>488,374</u>	<u>27</u>	<u>164,168</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>189</u>	<u>5,580,534</u>	<u>65</u>	<u>364,154</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>189</u>	<u>5,666,214</u>	<u>46</u>	<u>364,505</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>287</u>	<u>2,697,756</u>	<u>67</u>	<u>274,356</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>1,872,727</u>	<u>16</u>	<u>135,117</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>208</u>	<u>18,402,010</u>	<u>32</u>	<u>668,445</u>
ACCOMMODATIONS	721	45	1,576,479	8	116,329
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	163	16,825,531	24	552,116
<u>OTHER SERVICES</u>	<u>81</u>	<u>353</u>	<u>7,258,644</u>	<u>79</u>	<u>663,626</u>
REPAIR & MAINTENANCE	811	224	5,436,135	50	489,072
PERSONAL SERVICE	812	110	1,491,798	24	146,706
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	330,711	5	27,848
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>76,271</u>	<u>7</u>	<u>216,090</u>
TOTAL ALL INDUSTRIES		4,641	\$231,479,449	1,273	\$17,904,082

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>820</u>	<u>\$50,128,441</u>	<u>784</u>	<u>\$46,060,001</u>
MOTOR VEHICLES & PARTS	441	44	10,579,801	57	8,577,901
NEW & USED AUTO DEALERS	4411	16	6,568,156	22	5,554,398
RV, BOAT, MOTORCYCLE DEALERS	4412	7	176,663	9	78,915
AUTOMOTIVE PARTS & TIRE	4413	21	3,834,982	26	2,944,588
FURNITURE & HOME FURNISHING	442	32	1,226,016	24	789,852
ELECTRONICS & APPLIANCES	443	66	855,725	66	790,163
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	291,677	27	296,271
COMPUTERS & SOFTWARE	44312	41	564,048	39	493,892
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	5,873,106	51	5,422,152
BUILDING MATERIALS	4441	38	5,206,951	35	5,060,940
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	666,155	16	361,212
FOOD & BEVERAGE STORES	445	28	3,704,453	39	5,553,215
GROCERY & CONVENIENCE STORES	4451	19	3,509,312	24	5,392,508
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	195,141	15	160,707
DRUG/HEALTH STORES	446	35	346,384	40	875,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	3,067,566	33	3,135,383
APPAREL & ACCESSORIES	448	29	402,017	45	1,270,360
CLOTHING & SHOE STORES	4481, 4482	23	258,916	36	924,640
JEWELRY & LUGGAGE STORES	4483	6	143,101	9	345,720
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	263,373	48	802,861
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	143,034	25	624,180
BOOK/PERIODICAL/MUSIC STORE	4512	20	120,339	23	178,681
GENERAL MERCHANDISE STORES	452	11	16,917,339	11	14,135,202
DEPARTMENT STORES	4521	D	D	3	1,742,567
GENERAL MERCHANDISE STORES	4529	11	16,917,339	8	12,392,635
E-COMMERCE & MAIL ORDER	4541	59	513,534	56	369,810
MISCELLANEOUS RETAILERS	453, 4542, 4543	383	6,379,127	314	4,337,521
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>414,494</u>	<u>19</u>	<u>478,588</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>280,047</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>21,771</u>	<u>16</u>	<u>198,699</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>834</u>	<u>25,492,711</u>	<u>400</u>	<u>15,544,133</u>
CONSTRUCTION OF BUILDINGS	236	209	13,397,927	117	8,476,655
HEAVY CONSTRUCTION & HIGHWAYS	237	53	2,255,336	33	1,945,692
SPECIAL TRADE CONTRACTORS	238	572	9,839,448	250	5,121,786
<u>MANUFACTURING</u>	<u>31-33</u>	<u>148</u>	<u>2,801,991</u>	<u>104</u>	<u>1,612,644</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>459</u>	<u>3,586,004</u>	<u>457</u>	<u>5,859,302</u>
DURABLE GOODS	423	328	2,593,328	320	4,403,525
NONDURABLE GOODS	424	127	990,477	132	1,447,098
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	2,199	5	8,679
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>609,658</u>	<u>18</u>	<u>304,921</u>
<u>INFORMATION</u>	<u>51</u>	<u>183</u>	<u>5,356,319</u>	<u>153</u>	<u>3,629,618</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>1,693,776</u>	<u>54</u>	<u>1,128,492</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,452,227</u>	<u>120</u>	<u>1,045,690</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>127</u>	<u>1,391,751</u>	<u>118</u>	<u>690,100</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>266</u>	<u>2,400,766</u>	<u>167</u>	<u>1,283,996</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>884,826</u>	<u>38</u>	<u>604,023</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>135</u>	<u>9,059,348</u>	<u>193</u>	<u>8,983,383</u>
ACCOMMODATIONS	721	21	1,507,695	81	3,176,157
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	114	7,551,653	112	5,807,226
<u>OTHER SERVICES</u>	<u>81</u>	<u>209</u>	<u>4,312,314</u>	<u>207</u>	<u>4,832,814</u>
REPAIR & MAINTENANCE	811	150	3,530,504	138	4,029,155
PERSONAL SERVICE	812	53	632,705	54	613,220
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	149,105	15	190,439
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>22,378</u>	<u>5</u>	<u>7,831</u>
TOTAL ALL INDUSTRIES		3,451	\$109,908,822	2,853	\$92,264,235

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>578</u>	<u>\$12,807,005</u>	<u>364</u>	<u>\$6,136,593</u>
MOTOR VEHICLES & PARTS	441	32	1,204,791	22	1,336,189
NEW & USED AUTO DEALERS	4411	9	371,612	7	787,206
RV, BOAT, MOTORCYCLE DEALERS	4412	5	22,763	D	D
AUTOMOTIVE PARTS & TIRE	4413	18	810,416	15	548,983
FURNITURE & HOME FURNISHING	442	17	245,673	10	24,457
ELECTRONICS & APPLIANCES	443	54	351,500	37	247,151
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	165,450	16	140,251
COMPUTERS & SOFTWARE	44312	32	186,050	21	106,900
CAMERA & PHOTO SUPPLIES	44313	-	-	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	34	3,110,368	24	1,531,808
BUILDING MATERIALS	4441	24	2,965,697	18	1,512,883
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	144,671	6	18,925
FOOD & BEVERAGE STORES	445	34	2,504,889	12	1,445,938
GROCERY & CONVENIENCE STORES	4451	22	2,458,683	5	1,441,383
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	46,206	7	4,555
DRUG/HEALTH STORES	446	26	400,404	17	109,773
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,136,323	11	384,846
APPAREL & ACCESSORIES	448	31	186,875	20	22,977
CLOTHING & SHOE STORES	4481, 4482	22	95,485	16	20,193
JEWELRY & LUGGAGE STORES	4483	9	91,390	4	2,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	233,153	20	28,190
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	127,365	7	19,249
BOOK/PERIODICAL/MUSIC STORE	4512	12	105,788	13	8,941
GENERAL MERCHANDISE STORES	452	6	1,001,450	4	132,636
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	1,001,450	4	132,636
E-COMMERCE & MAIL ORDER	4541	46	185,886	37	109,878
MISCELLANEOUS RETAILERS	453, 4542, 4543	255	2,245,693	150	762,750
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>165,564</u>	<u>9</u>	<u>126,783</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>308,233</u>	<u>5</u>	<u>262,636</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>50,404</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>276</u>	<u>11,624,987</u>	<u>211</u>	<u>5,249,995</u>
CONSTRUCTION OF BUILDINGS	236	83	6,533,653	44	2,293,674
HEAVY CONSTRUCTION & HIGHWAYS	237	16	450,375	18	484,734
SPECIAL TRADE CONTRACTORS	238	177	4,640,959	149	2,471,587
<u>MANUFACTURING</u>	<u>31-33</u>	<u>81</u>	<u>750,841</u>	<u>41</u>	<u>431,542</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>345</u>	<u>2,083,300</u>	<u>219</u>	<u>2,520,334</u>
DURABLE GOODS	423	251	1,775,842	149	2,066,988
NONDURABLE GOODS	424	91	303,496	70	453,346
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,962	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>122,739</u>	<u>4</u>	<u>79,670</u>
<u>INFORMATION</u>	<u>51</u>	<u>130</u>	<u>2,314,739</u>	<u>94</u>	<u>992,607</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>507,759</u>	<u>19</u>	<u>133,901</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>82</u>	<u>418,226</u>	<u>40</u>	<u>264,187</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>64</u>	<u>298,312</u>	<u>41</u>	<u>112,356</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>117</u>	<u>520,224</u>	<u>67</u>	<u>258,941</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>25</u>	<u>571,380</u>	<u>11</u>	<u>78,070</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>164</u>	<u>5,785,229</u>	<u>43</u>	<u>1,515,076</u>
ACCOMMODATIONS	721	83	2,157,130	18	300,851
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	3,628,099	25	1,214,225
<u>OTHER SERVICES</u>	<u>81</u>	<u>110</u>	<u>1,624,216</u>	<u>63</u>	<u>581,931</u>
REPAIR & MAINTENANCE	811	67	967,020	41	413,252
PERSONAL SERVICE	812	32	348,859	18	123,261
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	308,337	4	45,418
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>70,337</u>	<u>4</u>	<u>286,937</u>
TOTAL ALL INDUSTRIES		2,044	\$40,023,495	1,235	\$19,031,559

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,602</u>	<u>\$1,409,778,340</u>	<u>603</u>	<u>\$19,215,390</u>
MOTOR VEHICLES & PARTS	441	465	421,397,451	17	3,226,566
NEW & USED AUTO DEALERS	4411	210	346,059,344	4	240,538
RV, BOAT, MOTORCYCLE DEALERS	4412	88	40,392,156	6	2,774,030
AUTOMOTIVE PARTS & TIRE	4413	167	34,945,951	7	211,998
FURNITURE & HOME FURNISHING	442	245	59,652,249	29	526,566
ELECTRONICS & APPLIANCES	443	432	74,610,125	48	984,802
APPLIANCES, TV & OTHER ELECTRONICS	44311	163	49,793,956	22	681,334
COMPUTERS & SOFTWARE	44312	263	23,591,203	26	303,468
CAMERA & PHOTO SUPPLIES	44313	6	1,224,966	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	291	117,611,389	32	3,556,814
BUILDING MATERIALS	4441	199	111,674,191	22	3,307,178
LAWN & GARDEN SUPPLIES & EQUIP.	4442	92	5,937,198	10	249,636
FOOD & BEVERAGE STORES	445	264	69,647,223	31	3,492,134
GROCERY & CONVENIENCE STORES	4451	203	67,271,558	14	3,057,794
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	2,375,665	17	434,340
DRUG/HEALTH STORES	446	218	33,454,976	26	576,052
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	193	31,473,869	6	1,240,798
APPAREL & ACCESSORIES	448	342	100,207,920	39	546,299
CLOTHING & SHOE STORES	4481, 4482	247	82,271,425	32	533,871
JEWELRY & LUGGAGE STORES	4483	95	17,936,495	7	12,428
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	366	62,293,852	54	732,813
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	235	45,171,271	24	363,687
BOOK/PERIODICAL/MUSIC STORE	4512	131	17,122,581	30	369,126
GENERAL MERCHANDISE STORES	452	51	315,600,128	4	93,751
DEPARTMENT STORES	4521	9	133,866,016	D	D
GENERAL MERCHANDISE STORES	4529	42	181,734,112	4	93,751
E-COMMERCE & MAIL ORDER	4541	153	8,740,657	51	515,338
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,582	115,088,501	266	3,723,457
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>121</u>	<u>2,571,470</u>	<u>15</u>	<u>478,155</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>1,999,451</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>27</u>	<u>656,193</u>	<u>4</u>	<u>47,987</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,620</u>	<u>453,336,008</u>	<u>447</u>	<u>30,281,713</u>
CONSTRUCTION OF BUILDINGS	236	1,249	229,893,514	159	20,044,844
HEAVY CONSTRUCTION & HIGHWAYS	237	214	53,444,806	28	3,079,299
SPECIAL TRADE CONTRACTORS	238	3,157	169,997,688	260	7,157,570
<u>MANUFACTURING</u>	<u>31-33</u>	<u>899</u>	<u>73,150,557</u>	<u>113</u>	<u>2,007,257</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,083</u>	<u>177,754,941</u>	<u>293</u>	<u>2,406,165</u>
DURABLE GOODS	423	1,494	145,915,622	194	1,538,166
NONDURABLE GOODS	424	564	31,382,627	99	867,999
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	456,692	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>188</u>	<u>14,454,811</u>	<u>24</u>	<u>291,561</u>
<u>INFORMATION</u>	<u>51</u>	<u>527</u>	<u>114,858,265</u>	<u>135</u>	<u>2,286,470</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>175</u>	<u>27,922,303</u>	<u>39</u>	<u>380,963</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>656</u>	<u>64,627,669</u>	<u>97</u>	<u>1,512,523</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,094</u>	<u>30,082,138</u>	<u>113</u>	<u>1,349,948</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,804</u>	<u>58,801,595</u>	<u>168</u>	<u>2,948,786</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>307</u>	<u>18,712,121</u>	<u>48</u>	<u>956,175</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,375</u>	<u>206,758,069</u>	<u>164</u>	<u>7,089,821</u>
ACCOMMODATIONS	721	114	14,024,300	100	3,365,789
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,261	192,733,769	64	3,724,032
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,187</u>	<u>83,316,292</u>	<u>138</u>	<u>1,996,033</u>
REPAIR & MAINTENANCE	811	1,343	62,186,112	85	1,349,585
PERSONAL SERVICE	812	755	18,697,245	46	523,567
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	89	2,432,935	7	122,881
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>30</u>	<u>1,185,672</u>	<u>6</u>	<u>41,746</u>
TOTAL ALL INDUSTRIES		21,715	\$2,739,965,895	2,407	\$73,290,693

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,874</u>	<u>\$307,107,718</u>	<u>323</u>	<u>\$3,743,075</u>
MOTOR VEHICLES & PARTS	441	149	110,401,492	21	743,985
NEW & USED AUTO DEALERS	4411	55	85,235,838	6	99,666
RV, BOAT, MOTORCYCLE DEALERS	4412	42	17,213,806	4	498,590
AUTOMOTIVE PARTS & TIRE	4413	52	7,951,848	11	145,729
FURNITURE & HOME FURNISHING	442	94	7,406,658	12	102,765
ELECTRONICS & APPLIANCES	443	154	12,550,126	34	136,714
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	9,691,963	15	40,850
COMPUTERS & SOFTWARE	44312	91	2,528,024	19	95,864
CAMERA & PHOTO SUPPLIES	44313	5	330,139	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	138	22,009,950	32	431,944
BUILDING MATERIALS	4441	90	20,215,975	26	398,315
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	1,793,975	6	33,629
FOOD & BEVERAGE STORES	445	72	16,001,187	7	1,018,691
GROCERY & CONVENIENCE STORES	4451	45	14,613,177	7	1,018,691
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	1,388,010	D	D
DRUG/HEALTH STORES	446	81	4,970,291	11	87,386
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	6,874,407	3	89,968
APPAREL & ACCESSORIES	448	116	18,064,853	15	19,758
CLOTHING & SHOE STORES	4481, 4482	81	14,069,345	15	19,758
JEWELRY & LUGGAGE STORES	4483	35	3,995,508	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	10,415,259	22	59,793
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	8,233,534	12	43,625
BOOK/PERIODICAL/MUSIC STORE	4512	49	2,181,725	10	16,168
GENERAL MERCHANDISE STORES	452	19	67,785,719	3	56,405
DEPARTMENT STORES	4521	4	22,630,297	D	D
GENERAL MERCHANDISE STORES	4529	15	45,155,422	3	56,405
E-COMMERCE & MAIL ORDER	4541	82	1,261,196	36	73,564
MISCELLANEOUS RETAILERS	453, 4542, 4543	793	29,366,580	127	922,102
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>55</u>	<u>763,875</u>	<u>4</u>	<u>208,833</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>453,143</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>120,902</u>	<u>3</u>	<u>8,166</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,369</u>	<u>73,390,036</u>	<u>248</u>	<u>8,582,717</u>
CONSTRUCTION OF BUILDINGS	236	351	39,974,278	53	3,415,770
HEAVY CONSTRUCTION & HIGHWAYS	237	67	7,882,150	18	3,245,668
SPECIAL TRADE CONTRACTORS	238	951	25,533,608	177	1,921,279
<u>MANUFACTURING</u>	<u>31-33</u>	<u>309</u>	<u>15,201,281</u>	<u>43</u>	<u>253,700</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>965</u>	<u>37,960,992</u>	<u>214</u>	<u>981,217</u>
DURABLE GOODS	423	701	21,783,783	150	644,477
NONDURABLE GOODS	424	258	16,147,902	64	336,740
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	29,307	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>77</u>	<u>3,199,608</u>	<u>8</u>	<u>80,134</u>
<u>INFORMATION</u>	<u>51</u>	<u>268</u>	<u>16,884,104</u>	<u>96</u>	<u>1,006,877</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>89</u>	<u>3,185,152</u>	<u>18</u>	<u>269,984</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>268</u>	<u>11,584,814</u>	<u>62</u>	<u>156,566</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>315</u>	<u>4,387,528</u>	<u>30</u>	<u>84,961</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>511</u>	<u>7,288,342</u>	<u>59</u>	<u>217,323</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>87</u>	<u>3,810,642</u>	<u>7</u>	<u>65,610</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>342</u>	<u>34,077,670</u>	<u>25</u>	<u>5,285,108</u>
ACCOMMODATIONS	721	61	3,802,657	8	4,680,531
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	281	30,275,013	17	604,577
<u>OTHER SERVICES</u>	<u>81</u>	<u>537</u>	<u>13,804,780</u>	<u>57</u>	<u>323,148</u>
REPAIR & MAINTENANCE	811	365	10,172,112	37	231,054
PERSONAL SERVICE	812	150	3,222,348	20	92,094
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	410,320	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>31,385</u>	<u>5</u>	<u>61,152</u>
TOTAL ALL INDUSTRIES		7,093	\$533,251,972	1,202	\$21,328,571

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,203</u>	<u>\$1,225,826,010</u>	<u>3,950</u>	<u>\$863,182,255</u>
MOTOR VEHICLES & PARTS	441	363	317,360,421	335	192,428,331
NEW & USED AUTO DEALERS	4411	139	256,101,343	176	152,357,630
RV, BOAT, MOTORCYCLE DEALERS	4412	64	23,789,600	45	11,443,615
AUTOMOTIVE PARTS & TIRE	4413	160	37,469,478	114	28,627,086
FURNITURE & HOME FURNISHING	442	258	47,034,103	168	30,999,452
ELECTRONICS & APPLIANCES	443	414	79,193,713	352	57,456,792
APPLIANCES, TV & OTHER ELECTRONICS	44311	139	49,692,347	112	41,988,599
COMPUTERS & SOFTWARE	44312	268	27,421,231	233	15,244,376
CAMERA & PHOTO SUPPLIES	44313	7	2,080,135	7	223,817
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	333	109,854,844	203	75,395,758
BUILDING MATERIALS	4441	212	99,547,174	145	68,374,711
LAWN & GARDEN SUPPLIES & EQUIP.	4442	121	10,307,670	58	7,021,047
FOOD & BEVERAGE STORES	445	236	74,712,657	124	53,137,514
GROCERY & CONVENIENCE STORES	4451	167	72,551,267	64	51,142,230
OTHER FOOD & BEVERAGE STORES	4452, 4453	69	2,161,390	60	1,995,284
DRUG/HEALTH STORES	446	212	31,847,083	169	24,985,981
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	162	23,205,583	87	17,929,844
APPAREL & ACCESSORIES	448	279	96,967,869	219	71,928,198
CLOTHING & SHOE STORES	4481, 4482	195	80,024,192	155	59,947,087
JEWELRY & LUGGAGE STORES	4483	84	16,943,677	64	11,981,111
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	318	55,623,596	307	50,322,634
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	201	40,707,942	179	34,060,107
BOOK/PERIODICAL/MUSIC STORE	4512	117	14,915,654	128	16,262,527
GENERAL MERCHANDISE STORES	452	58	277,096,179	35	200,093,211
DEPARTMENT STORES	4521	9	112,994,374	8	75,413,624
GENERAL MERCHANDISE STORES	4529	49	164,101,805	27	124,679,587
E-COMMERCE & MAIL ORDER	4541	162	8,679,410	124	6,065,222
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,408	104,250,552	1,827	82,439,318
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>140</u>	<u>2,090,701</u>	<u>58</u>	<u>733,941</u>
<u>MINING</u>	<u>21</u>	<u>16</u>	<u>4,780,281</u>	<u>7</u>	<u>496,675</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>961,935</u>	<u>15</u>	<u>502,398</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,984</u>	<u>396,164,104</u>	<u>2,242</u>	<u>218,653,227</u>
CONSTRUCTION OF BUILDINGS	236	1,392	192,058,888	637	110,292,546
HEAVY CONSTRUCTION & HIGHWAYS	237	195	38,838,041	117	23,369,960
SPECIAL TRADE CONTRACTORS	238	3,397	165,267,175	1,488	84,990,721
<u>MANUFACTURING</u>	<u>31-33</u>	<u>969</u>	<u>56,591,100</u>	<u>661</u>	<u>47,736,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,017</u>	<u>140,873,028</u>	<u>1,798</u>	<u>123,264,515</u>
DURABLE GOODS	423	1,459	113,348,863	1,298	96,879,789
NONDURABLE GOODS	424	536	27,268,055	473	24,766,378
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	256,110	27	1,618,348
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>184</u>	<u>5,556,166</u>	<u>104</u>	<u>4,693,988</u>
<u>INFORMATION</u>	<u>51</u>	<u>527</u>	<u>113,033,595</u>	<u>453</u>	<u>70,585,213</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>184</u>	<u>29,529,241</u>	<u>165</u>	<u>15,955,233</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>603</u>	<u>53,909,206</u>	<u>487</u>	<u>40,797,966</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,123</u>	<u>27,714,168</u>	<u>768</u>	<u>23,216,211</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,886</u>	<u>44,758,073</u>	<u>1,041</u>	<u>34,371,214</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>304</u>	<u>16,990,089</u>	<u>176</u>	<u>8,503,775</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,284</u>	<u>184,236,263</u>	<u>772</u>	<u>143,865,603</u>
ACCOMMODATIONS	721	88	14,293,498	89	26,258,563
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,196	169,942,765	683	117,607,040
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,934</u>	<u>66,306,968</u>	<u>1,415</u>	<u>48,326,295</u>
REPAIR & MAINTENANCE	811	1,212	50,175,502	848	33,382,625
PERSONAL SERVICE	812	642	14,128,690	504	12,412,341
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	80	2,002,776	63	2,531,329
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>360,163</u>	<u>17</u>	<u>1,067,604</u>
TOTAL ALL INDUSTRIES		21,399	\$2,369,681,091	14,130	\$1,645,953,402

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>770</u>	<u>\$37,413,328</u>	<u>2,502</u>	<u>\$439,737,481</u>
MOTOR VEHICLES & PARTS	441	47	9,213,613	140	97,476,808
NEW & USED AUTO DEALERS	4411	16	5,527,231	53	79,259,128
RV, BOAT, MOTORCYCLE DEALERS	4412	6	623,734	29	7,330,325
AUTOMOTIVE PARTS & TIRE	4413	25	3,062,648	58	10,887,355
FURNITURE & HOME FURNISHING	442	33	1,220,092	110	15,940,551
ELECTRONICS & APPLIANCES	443	73	609,331	233	28,284,936
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	308,104	70	19,756,637
COMPUTERS & SOFTWARE	44312	41	301,227	163	8,528,299
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	3,084,851	172	49,468,339
BUILDING MATERIALS	4441	36	2,563,164	111	46,605,814
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	521,687	61	2,862,525
FOOD & BEVERAGE STORES	445	28	2,971,932	92	29,744,262
GROCERY & CONVENIENCE STORES	4451	14	2,796,796	60	28,475,928
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	175,136	32	1,268,334
DRUG/HEALTH STORES	446	35	445,079	108	9,400,816
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	1,896,964	75	8,965,309
APPAREL & ACCESSORIES	448	32	286,187	136	20,578,447
CLOTHING & SHOE STORES	4481, 4482	25	264,339	104	15,278,080
JEWELRY & LUGGAGE STORES	4483	7	21,848	32	5,300,367
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	57	755,160	185	21,515,453
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	598,087	117	15,706,916
BOOK/PERIODICAL/MUSIC STORE	4512	24	157,073	68	5,808,537
GENERAL MERCHANDISE STORES	452	10	12,683,824	33	114,954,620
DEPARTMENT STORES	4521	D	D	7	50,493,825
GENERAL MERCHANDISE STORES	4529	10	12,683,824	26	64,460,795
E-COMMERCE & MAIL ORDER	4541	58	243,682	104	3,102,863
MISCELLANEOUS RETAILERS	453, 4542, 4543	319	4,002,613	1,114	40,305,077
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>184,670</u>	<u>55</u>	<u>648,364</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>129,370</u>	<u>13</u>	<u>1,697,198</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>20,025</u>	<u>10</u>	<u>812,251</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>458</u>	<u>12,607,765</u>	<u>2,110</u>	<u>154,509,661</u>
CONSTRUCTION OF BUILDINGS	236	120	6,100,100	540	89,585,597
HEAVY CONSTRUCTION & HIGHWAYS	237	39	2,084,424	105	7,590,967
SPECIAL TRADE CONTRACTORS	238	299	4,423,241	1,465	57,333,097
<u>MANUFACTURING</u>	<u>31-33</u>	<u>114</u>	<u>2,253,806</u>	<u>381</u>	<u>17,203,601</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>407</u>	<u>5,764,071</u>	<u>1,215</u>	<u>59,691,264</u>
DURABLE GOODS	423	274	3,519,621	880	50,478,698
NONDURABLE GOODS	424	128	2,242,545	322	9,142,969
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,905	13	69,597
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>213,166</u>	<u>76</u>	<u>989,824</u>
<u>INFORMATION</u>	<u>51</u>	<u>154</u>	<u>3,385,876</u>	<u>353</u>	<u>37,073,311</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>899,743</u>	<u>116</u>	<u>6,512,942</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>103</u>	<u>1,236,493</u>	<u>349</u>	<u>17,456,874</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>98</u>	<u>565,748</u>	<u>522</u>	<u>14,528,623</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>140</u>	<u>1,306,857</u>	<u>886</u>	<u>25,098,920</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>591,440</u>	<u>132</u>	<u>5,085,671</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>95</u>	<u>4,819,172</u>	<u>457</u>	<u>64,355,513</u>
ACCOMMODATIONS	721	22	630,593	32	5,115,502
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	4,188,579	425	59,240,011
<u>OTHER SERVICES</u>	<u>81</u>	<u>200</u>	<u>3,335,538</u>	<u>792</u>	<u>24,109,884</u>
REPAIR & MAINTENANCE	811	131	2,675,569	485	18,923,807
PERSONAL SERVICE	812	59	522,987	266	4,353,471
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	136,982	41	832,606
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>32</u>	<u>1,275,508</u>
TOTAL ALL INDUSTRIES		2,647	\$74,727,068	10,002	\$870,787,130

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>190</u>	<u>\$1,285,109</u>	<u>923</u>	<u>\$67,862,526</u>
MOTOR VEHICLES & PARTS	441	8	42,007	54	\$15,840,379
NEW & USED AUTO DEALERS	4411	3	40,511	20	11,981,567
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	8	1,467,074
AUTOMOTIVE PARTS & TIRE	4413	5	1,496	26	2,391,738
FURNITURE & HOME FURNISHING	442	10	54,058	38	1,027,261
ELECTRONICS & APPLIANCES	443	18	72,840	95	1,729,725
APPLIANCES, TV & OTHER ELECTRONICS	44311	8	30,774	29	838,820
COMPUTERS & SOFTWARE	44312	10	42,066	62	825,305
CAMERA & PHOTO SUPPLIES	44313	-	-	4	65,600
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	11	173,186	45	7,956,365
BUILDING MATERIALS	4441	8	169,057	28	6,801,092
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	4,129	17	1,155,273
FOOD & BEVERAGE STORES	445	7	239,162	43	7,306,584
GROCERY & CONVENIENCE STORES	4451	3	237,671	21	6,256,344
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,491	22	1,050,240
DRUG/HEALTH STORES	446	9	37,467	47	3,243,890
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	298,923	19	1,615,690
APPAREL & ACCESSORIES	448	9	9,624	48	2,079,406
CLOTHING & SHOE STORES	4481, 4482	9	9,624	33	1,081,034
JEWELRY & LUGGAGE STORES	4483	D	D	15	998,372
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	11	3,016	76	2,824,990
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	4	1,319	46	1,520,672
BOOK/PERIODICAL/MUSIC STORE	4512	7	1,697	30	1,304,318
GENERAL MERCHANDISE STORES	452	D	D	11	16,946,791
DEPARTMENT STORES	4521	D	D	4	4,844,808
GENERAL MERCHANDISE STORES	4529	D	D	7	12,101,983
E-COMMERCE & MAIL ORDER	4541	28	22,663	63	674,962
MISCELLANEOUS RETAILERS	453, 4542, 4543	74	332,163	384	6,616,483
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>37,683</u>	<u>21</u>	<u>637,292</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>42,094</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>84</u>	<u>2,228,308</u>	<u>500</u>	<u>30,180,004</u>
CONSTRUCTION OF BUILDINGS	236	16	790,653	136	17,373,970
HEAVY CONSTRUCTION & HIGHWAYS	237	12	810,811	25	646,681
SPECIAL TRADE CONTRACTORS	238	56	626,844	339	12,159,353
<u>MANUFACTURING</u>	<u>31-33</u>	<u>22</u>	<u>135,031</u>	<u>150</u>	<u>7,439,748</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>126</u>	<u>657,491</u>	<u>701</u>	<u>14,706,089</u>
DURABLE GOODS	423	84	610,963	495	9,522,010
NONDURABLE GOODS	424	42	46,528	201	5,171,726
ELECTRONIC MARKETS, AGENTS & BROKERS	425	-	-	5	12,353
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>8,475</u>	<u>15</u>	<u>236,067</u>
<u>INFORMATION</u>	<u>51</u>	<u>70</u>	<u>403,928</u>	<u>212</u>	<u>6,860,246</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>14</u>	<u>52,934</u>	<u>59</u>	<u>739,649</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>31</u>	<u>61,739</u>	<u>157</u>	<u>2,811,842</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>18</u>	<u>58,222</u>	<u>170</u>	<u>2,180,654</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>31</u>	<u>46,439</u>	<u>244</u>	<u>2,964,934</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>5</u>	<u>5,566</u>	<u>32</u>	<u>1,049,908</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>16</u>	<u>382,375</u>	<u>119</u>	<u>12,759,060</u>
ACCOMMODATIONS	721	5	26,283	21	2,524,899
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	356,092	98	10,234,161
<u>OTHER SERVICES</u>	<u>81</u>	<u>32</u>	<u>117,102</u>	<u>224</u>	<u>4,576,712</u>
REPAIR & MAINTENANCE	811	26	75,141	142	3,251,931
PERSONAL SERVICE	812	6	41,961	68	1,040,374
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	14	284,407
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>58,765</u>	<u>7</u>	<u>346,082</u>
TOTAL ALL INDUSTRIES		652	\$5,539,167	3,537	\$155,392,907

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	2,307	\$346,316,783	813	\$31,198,169
MOTOR VEHICLES & PARTS	441	133	67,602,217	36	7,142,923
NEW & USED AUTO DEALERS	4411	44	52,392,949	14	4,638,365
RV, BOAT, MOTORCYCLE DEALERS	4412	33	4,986,263	5	161,890
AUTOMOTIVE PARTS & TIRE	4413	56	10,223,005	17	2,342,668
FURNITURE & HOME FURNISHING	442	113	13,577,909	32	559,637
ELECTRONICS & APPLIANCES	443	195	19,573,058	85	1,866,960
APPLIANCES, TV & OTHER ELECTRONICS	44311	66	15,102,077	32	1,270,752
COMPUTERS & SOFTWARE	44312	125	4,191,370	53	596,208
CAMERA & PHOTO SUPPLIES	44313	4	279,611	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	151	43,548,206	45	2,322,466
BUILDING MATERIALS	4441	93	41,168,568	26	1,591,988
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	2,379,638	19	730,478
FOOD & BEVERAGE STORES	445	71	23,419,184	22	4,211,477
GROCERY & CONVENIENCE STORES	4451	44	22,881,797	13	4,160,432
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	537,387	9	51,045
DRUG/HEALTH STORES	446	104	8,280,364	42	1,004,169
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	82	9,150,182	15	1,367,942
APPAREL & ACCESSORIES	448	157	24,322,721	33	1,250,491
CLOTHING & SHOE STORES	4481, 4482	111	20,811,292	27	485,427
JEWELRY & LUGGAGE STORES	4483	46	3,511,429	6	765,064
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	183	19,194,240	55	2,594,123
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	106	14,408,960	35	247,192
BOOK/PERIODICAL/MUSIC STORE	4512	77	4,785,280	20	2,346,931
GENERAL MERCHANDISE STORES	452	29	84,782,850	8	3,636,030
DEPARTMENT STORES	4521	5	30,109,389	D	D
GENERAL MERCHANDISE STORES	4529	24	54,673,461	8	3,636,030
E-COMMERCE & MAIL ORDER	4541	104	3,781,535	55	672,064
MISCELLANEOUS RETAILERS	453, 4542, 4543	985	29,084,317	385	4,569,887
AGRICULTURE, FORESTRY, FISHING	11	71	923,623	16	114,349
MINING	21	6	582,389	-	-
UTILITIES	22	12	539,772	D	D
CONSTRUCTION	23	1,585	124,131,838	380	30,602,227
CONSTRUCTION OF BUILDINGS	236	527	56,365,133	82	17,782,724
HEAVY CONSTRUCTION & HIGHWAYS	237	69	12,534,933	30	1,589,867
SPECIAL TRADE CONTRACTORS	238	989	55,231,772	268	11,229,636
MANUFACTURING	31-33	451	16,878,340	96	2,061,807
WHOLESALE TRADE	42	1,224	49,620,726	555	13,929,962
DURABLE GOODS	423	880	38,514,269	386	11,295,726
NONDURABLE GOODS	424	334	11,090,663	164	2,627,411
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	15,794	5	6,825
TRANSPORTATION & WAREHOUSING	48-49	89	3,275,690	20	501,517
INFORMATION	51	340	28,006,781	196	3,836,978
FINANCE, INSURANCE	52	102	6,257,082	39	278,579
REAL ESTATE, RENTAL/LEASING	53	345	14,488,033	129	2,335,555
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	456	8,018,475	133	1,345,291
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	686	16,247,457	150	4,108,888
ARTS, ENTERTAINMENT & RECREATION	71	140	7,742,251	26	517,133
ACCOMMODATIONS & FOOD SERVICES	72	472	59,419,086	92	9,125,727
ACCOMMODATIONS	721	71	5,927,593	16	1,578,548
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	401	53,491,493	76	7,547,179
OTHER SERVICES	81	763	21,653,990	168	2,826,480
REPAIR & MAINTENANCE	811	485	16,491,748	93	2,162,952
PERSONAL SERVICE	812	251	4,816,282	70	609,247
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	345,960	5	54,281
PUBLIC ADMINISTRATION, OTHER	92.00	12	313,306	8	46,593
TOTAL ALL INDUSTRIES		9,061	\$704,415,622	2,821	\$102,829,255

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2004

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,116</u>	<u>\$325,165,134</u>
MOTOR VEHICLES & PARTS	441	227	83,744,311
NEW & USED AUTO DEALERS	4411	115	63,205,781
RV, BOAT, MOTORCYCLE DEALERS	4412	22	6,422,810
AUTOMOTIVE PARTS & TIRE	4413	90	14,115,720
FURNITURE & HOME FURNISHING	442	77	9,094,640
ELECTRONICS & APPLIANCES	443	184	11,519,358
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	8,302,235
COMPUTERS & SOFTWARE	44312	130	3,209,713
CAMERA & PHOTO SUPPLIES	44313	4	7,410
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	30,396,220
BUILDING MATERIALS	4441	77	27,218,297
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	3,177,923
FOOD & BEVERAGE STORES	445	125	20,936,767
GROCERY & CONVENIENCE STORES	4451	80	20,151,190
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	785,577
DRUG/HEALTH STORES	446	89	12,402,567
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	72	7,447,515
APPAREL & ACCESSORIES	448	123	15,929,786
CLOTHING & SHOE STORES	4481, 4482	92	12,712,738
JEWELRY & LUGGAGE STORES	4483	31	3,217,048
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	139	10,488,957
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	7,702,127
BOOK/PERIODICAL/MUSIC STORE	4512	52	2,786,830
GENERAL MERCHANDISE STORES	452	25	88,863,294
DEPARTMENT STORES	4521	6	27,488,547
GENERAL MERCHANDISE STORES	4529	19	61,374,747
E-COMMERCE & MAIL ORDER	4541	72	1,634,898
MISCELLANEOUS RETAILERS	453, 4542, 4543	868	32,706,821
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>50</u>	<u>1,092,426</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>147,732</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>169,307</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,073</u>	<u>79,113,704</u>
CONSTRUCTION OF BUILDINGS	236	315	37,918,714
HEAVY CONSTRUCTION & HIGHWAYS	237	64	6,738,131
SPECIAL TRADE CONTRACTORS	238	694	34,456,859
<u>MANUFACTURING</u>	<u>31-33</u>	<u>333</u>	<u>20,631,510</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,178</u>	<u>74,009,173</u>
DURABLE GOODS	423	862	51,031,563
NONDURABLE GOODS	424	306	22,823,703
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	153,907
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>56</u>	<u>1,408,353</u>
<u>INFORMATION</u>	<u>51</u>	<u>284</u>	<u>31,931,565</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>99</u>	<u>4,529,342</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>331</u>	<u>23,896,432</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>329</u>	<u>5,393,810</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>498</u>	<u>11,097,027</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>89</u>	<u>3,793,580</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>453</u>	<u>48,502,092</u>
ACCOMMODATIONS	721	58	7,200,968
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	395	41,301,124
<u>OTHER SERVICES</u>	<u>81</u>	<u>729</u>	<u>17,487,392</u>
REPAIR & MAINTENANCE	811	467	12,082,017
PERSONAL SERVICE	812	232	4,768,373
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	637,002
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>301,477</u>
TOTAL ALL INDUSTRIES		7,647	\$648,670,056

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections