

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2004

INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2003	CALENDAR 2004	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,173</u>	<u>\$2,676,956,208</u>	<u>\$3,435,855,228</u>	<u>28.3%</u>
CROP & ANIMAL PRODUCTION	111,112	1,139	561,064,246	755,381,826	34.6
FORESTRY & LOGGING	113	1,631	1,550,239,284	2,040,100,368	31.6
FISHING & HUNTING	114	292	182,143,753	160,390,973	-11.9
AG & FORESTRY SUPPORT ACTIVITIES	115	1,111	383,508,925	479,982,061	25.2
<u>MINING</u>	<u>21</u>	<u>189</u>	<u>519,918,048</u>	<u>644,235,199</u>	<u>23.9</u>
OIL & GAS EXTRACTION	211	4	6,262,926	7,481,539	19.5
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	56	198,887,370	294,730,503	48.2
SAND & GRAVEL, QUARRYING	2123	129	314,767,752	342,023,157	8.7
<u>UTILITIES</u>	<u>22</u>	<u>733</u>	<u>8,784,116,552</u>	<u>9,529,220,431</u>	<u>8.5</u>
ELECTRIC POWER GENERATION & TRANS.	2211	97	6,390,058,407	6,665,327,085	4.3
NATURAL GAS DISTRIBUTION	2212	13	474,707,995	816,054,973	71.9
WATER & SEWER	2213	623	1,919,350,150	2,047,838,373	6.7
<u>CONSTRUCTION</u>	<u>23</u>	<u>43,650</u>	<u>27,362,587,977</u>	<u>30,381,820,406</u>	<u>11</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,943	5,311,653,789	6,202,960,534	16.8
NONRESIDENTIAL BUILDING	2362	1,135	5,767,212,669	5,582,788,553	-3.2
HEAVY CONSTRUCTION & HIGHWAYS	237	1,787	3,678,156,065	4,263,177,710	15.9
SPECIAL TRADE CONTRACTORS	238	27,785	12,605,564,273	14,332,893,609	13.7
PLUMBING & HEATING	23822	2,901	2,605,852,532	3,001,744,291	15.2
PAINTING	23832	3,428	475,394,271	522,359,392	9.9
ELECTRICAL	23821	2,724	2,462,611,923	2,514,171,116	2.1
MASONRY/DRYWALL	23814, 23831	2,142	1,174,461,872	1,321,630,009	12.5
ROOFING	23816	962	685,565,374	787,393,505	14.9
OTHER CONTRACTORS	238 not listed above	15,628	5,201,678,301	6,185,595,296	18.9
<u>MANUFACTURING</u>	<u>31-33</u>	<u>11,751</u>	<u>86,355,660,570</u>	<u>94,517,456,213</u>	<u>9.5</u>
FOOD PRODUCTS	311	884	10,486,058,259	10,171,593,085	-3
MILLING OF GRAINS	3112	17	222,066,326	232,191,078	4.6
FRUITS & VEGETABLES	3114	63	2,746,318,310	3,051,739,362	11.1
DAIRY PRODUCTS	3115	14	1,431,064,929	1,573,878,869	10
MEAT PRODUCTS	3116	108	2,316,796,970	1,587,162,059	-31.5
SEAFOOD PRODUCTS	3117	67	1,579,160,265	1,832,184,639	16
BAKERY PRODUCTS	3118	376	788,442,684	724,826,175	-8.1
OTHER FOOD ITEMS	3111, 3113, 3119	239	1,402,208,775	1,169,610,903	-16.6
BEVERAGES	312	225	2,009,610,711	2,086,448,963	3.8
TEXTILES	313,314	432	662,834,952	804,085,116	21.3
APPAREL	315	224	300,412,292	347,415,282	15.6
LEATHER & ALLIED PRODUCTS	316	46	74,567,774	68,876,573	-7.6
LUMBER & WOOD PRODUCTS	321	795	6,032,264,940	7,224,297,859	19.8
SAWMILLS	3211	134	1,845,135,456	2,523,583,946	36.8
PLYWOOD & TRUSSES	3212	57	726,545,854	1,019,438,343	40.3
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	604	3,460,583,630	3,681,275,570	6.4
PAPER PRODUCTS	322	107	4,968,182,981	5,235,429,009	5.4
PULP & PAPER MILLS	3221	30	3,549,679,179	3,528,851,184	-0.6
OTHER PAPER PRODUCTS	3222	77	1,418,503,802	1,706,577,825	20.3
COMMERCIAL PRINTING	323	970	1,164,458,545	1,244,057,871	6.8
PETROLEUM & COAL PRODUCTS	324	34	9,896,488,626	12,980,046,330	31.2
PETROLEUM REFINING	32411	9	9,533,740,076	12,562,476,212	31.8
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	25	362,748,550	417,570,118	15.1
CHEMICALS	325	303	2,160,461,916	2,368,687,910	9.6
CHEMICALS	3251	32	578,386,547	632,293,938	9.3
PESTICIDES & FERTILIZERS	3253	30	129,048,797	158,561,311	22.9
PHARMACEUTICALS	3254	55	359,310,938	396,688,947	10.4
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	186	1,093,715,634	1,181,143,714	8
PLASTICS & RUBBER PRODUCTS	326	250	1,529,966,691	1,842,568,509	20.4
NONMETALLIC MINERALS	327	395	2,044,713,329	2,211,207,585	8.1
PRIMARY METALS	331	154	1,777,424,212	2,229,048,448	25.4
IRON & STEEL MILLS	3311, 3312	61	378,264,711	556,091,671	47

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ALUMINUM SMELTING	3313	24	814,011,781	944,454,213	16
OTHER NONFERROUS METALS	3314	11	78,483,518	77,374,700	-1.4
FOUNDRIES	3315	58	506,664,202	651,127,864	28.5
FABRICATED METAL PRODUCTS	332	1,336	2,575,213,012	3,092,141,938	20.1
MACHINERY	333	710	2,610,548,274	3,294,383,940	26.2
FARM & CONSTRUCTION IMPLEMENTS	3331	73	242,143,219	313,707,677	29.6
INDUSTRIAL MACHINERY	3332	117	573,752,308	654,293,676	14
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	520	1,794,652,747	2,326,382,587	29.6
COMPUTERS & ELECTRONICS	334	646	6,122,333,752	7,105,646,231	16.1
COMPUTER HARDWARE	3341	64	1,250,089,249	1,252,770,141	0.2
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	59	294,514,601	360,260,108	22.3
AUDIO & VIDEO EQUIPMENT	3343	32	107,356,225	108,842,564	1.4
SEMICONDUCTORS	3344	88	1,555,239,891	2,084,164,889	34
INSTRUMENTS	3345	209	2,659,921,455	3,095,146,836	16.4
SOFTWARE REPRODUCTION	334611	168	226,454,841	184,013,309	-18.7
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	26	28,757,490	20,448,384	-28.9
ELECTRICAL EQUIPMENT & APPLIANCES	335	154	659,133,311	732,619,985	11.1
LIGHTING EQUIPMENT	3351	37	71,835,306	88,375,914	23
HOUSEHOLD APPLIANCES	3352	19	184,106,533	173,356,039	-5.8
OTHER ELECTRIC EQUIPMENT	3353, 3359	98	403,191,472	470,888,032	16.8
TRANSPORTATION EQUIPMENT	336	726	27,609,903,309	27,127,706,409	-1.7
MOTOR VEHICLES & PARTS	3361, 3362, 3363	166	873,227,106	1,231,923,099	41.1
AIRCRAFT, AEROSPACE & PARTS	3364	151	25,713,105,487	24,349,167,679	-5.3
SHIPS & BOATS	3366	358	939,911,546	1,418,102,236	50.9
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	51	83,659,170	128,513,395	53.6
FURNITURE & RELATED PRODUCTS	337	1,177	1,170,144,479	1,259,772,144	7.7
OTHER MANUFACTURING	339	2,183	2,500,939,205	3,091,423,026	23.6
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>18,200</u>	<u>84,377,853,310</u>	<u>100,936,311,679</u>	<u>19.6</u>
DURABLE GOODS	423	9,928	44,160,323,021	52,875,360,471	19.7
MOTOR VEHICLES & PARTS	4231	744	8,740,557,118	11,426,220,217	30.7
FURNITURE & HOME FURNISHINGS	4232	472	993,213,564	1,103,285,574	11.1
LUMBER & CONSTRUCTION MATERIALS	4233	742	3,765,940,859	4,761,697,786	26.4
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,745	9,091,189,473	9,854,443,654	8.4
ELECTRICAL EQUIPMENT	4236	1,248	5,745,556,500	6,606,804,777	15
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	562	2,081,967,315	2,199,308,008	5.6
MACHINERY & EQUIPMENT	4238	2,162	6,757,162,749	7,632,502,024	13
OTHER DURABLE GOODS	4235, 4239	2,253	6,984,735,443	9,291,098,431	33
NONDURABLE GOODS:	424	7,804	39,593,326,971	47,142,595,579	19.1
PAPER & PAPER PRODUCTS	4241	384	1,686,531,280	1,780,070,161	5.5
DRUGS & SUNDRIES	4242	303	6,226,641,880	7,290,837,822	17.1
APPAREL	4243	451	1,763,922,691	1,865,826,254	5.8
FOOD PRODUCTS	4244	1,836	14,251,483,934	16,459,609,428	15.5
FARM PRODUCTS	4245	128	501,603,722	613,651,136	22.3
CHEMICALS & PLASTICS	4246	430	2,407,074,811	2,610,181,904	8.4
PETROLEUM PRODUCTS	4247	198	4,062,504,332	6,231,489,522	53.4
OTHER NONDURABLE GOODS	4248, 4249	4,074	8,693,564,321	10,290,929,352	18.4
ELECTRONIC MARKETS, AGENTS, BROKERS	425	467	624,053,567	918,354,412	47.2
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>55,515</u>	<u>82,048,483,653</u>	<u>89,968,094,044</u>	<u>9.7</u>
MOTOR VEHICLES & PARTS	441	3,772	18,145,228,998	19,115,785,170	5.3
NEW & USED AUTO DEALERS	4411	1,680	14,338,350,310	14,950,565,342	4.3
RV, BOAT, MOTORCYCLE DEALERS	4412	771	1,788,250,875	2,019,342,423	12.9
AUTOMOTIVE PARTS & TIRES	4413	1,321	2,018,627,813	2,145,877,405	6.3
FURNITURE & HOME FURNISHINGS	442	2,139	2,508,327,839	3,399,205,098	35.5
ELECTRONICS & APPLIANCES	443	2,842	3,752,462,684	4,438,935,202	18.3
HOUSEHOLD APPLIANCES	443111	367	556,146,849	576,818,984	3.7
RADIO, TV & OTHER ELECTRONICS	443112	654	1,181,897,426	1,375,076,635	16.3
COMPUTERS & SOFTWARE	44312	1,768	1,921,047,803	2,392,631,458	24.5

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CAMERAS & PHOTO SUPPLY	44313	53	93,370,606	94,408,125	1.1
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,997	6,134,503,281	7,265,983,445	18.4
BUILDING MATERIALS	4441	1,754	5,434,243,696	6,486,279,071	19.4
LAWN & GARDEN SUPPLIES	4442	1,243	700,259,585	779,704,374	11.3
FOOD & BEVERAGES (OFF-PREMISES)	445	3,348	11,501,714,324	11,453,868,213	-0.4
GROCERY & CONVENIENCE STORES	4451	2,060	10,877,148,416	10,915,368,929	0.4
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,090	582,312,332	485,011,807	-16.7
BEER, WINE AND LIQUOR STORES	4453	198	42,253,576	53,487,477	26.6
DRUG STORES & PERSONAL CARE STORES	446	1,855	3,963,100,881	4,199,018,711	6
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,800	5,709,371,165	6,746,859,766	18.2
APPAREL & ACCESSORIES	448	3,126	4,452,103,541	4,705,198,213	5.7
CLOTHING STORES	4481	2,022	3,566,972,693	3,686,491,587	3.4
SHOE STORES	4482	185	289,335,835	300,159,222	3.7
JEWELRY & LUGGAGE STORES	4483	919	595,795,013	718,547,404	20.6
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,619	2,443,907,111	2,620,443,135	7.2
SPORTING GOODS	45111	1,449	1,028,835,418	1,166,000,996	13.3
HOBBY & TOY STORES	45112	501	349,167,821	338,487,581	-3.1
SEWING SUPPLIES	45113	250	146,621,847	158,894,665	8.4
MUSICAL INSTRUMENTS	45114	193	150,424,983	158,985,865	5.7
BOOK, PERIODICAL & MUSIC STORES	45121	843	515,786,439	517,493,741	0.3
TAPES & CDs	45122	383	253,070,603	280,580,287	10.9
DEPARTMENT STORES	4521	29	3,408,450,423	3,301,918,157	-3.1
GENERAL MERCHANDISE STORES	4529	463	8,592,688,462	10,294,991,070	19.8
E-COMMERCE & MAIL ORDER	4541	1,598	3,574,488,460	4,111,247,055	15
MISCELLANEOUS RETAILERS	453, 4542, 4543	27,927	7,862,136,484	8,314,640,809	5.8
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>7,077</u>	<u>7,361,641,263</u>	<u>8,975,241,758</u>	<u>21.9</u>
AIR TRANSPORTATION	481	90	65,138,536	77,298,999	18.7
RAILROADS	482	13	201,210,606	179,618,755	-10.7
WATER TRANSPORTATION	483	53	175,102,124	212,727,545	21.5
TRUCK TRANSPORTATION	484	3,886	3,291,024,882	4,624,021,341	40.5
TRANSIT & GROUND PASSENGER TRANSPORT	485	684	385,306,473	406,738,502	5.6
PIPELINES	486	5	12,051,443	20,084,607	66.7
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	2,346	3,231,807,199	3,454,752,009	6.9
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>273</u>	<u>427,596,455</u>	<u>428,939,490</u>	<u>0.3</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,632</u>	<u>13,678,994,129</u>	<u>14,519,837,520</u>	<u>6.1</u>
PUBLISHING (EXCEPT INTERNET)	511	1,310	3,050,796,400	3,326,178,612	9
NEWSPAPERS	51111	174	844,207,425	897,510,874	6.3
BOOKS & PERIODICALS	51112, 51113	643	390,189,986	381,978,380	-2.1
SOFTWARE	5112	321	1,641,430,909	1,771,384,972	7.9
OTHER PUBLISHERS	51114, 51119	172	174,968,080	275,304,386	57.3
MOTION PICTURE PRODUCTION	512	1,118	621,233,882	712,489,759	14.7
RADIO & TV BROADCASTING, CABLE TV	515	184	860,134,095	969,646,598	12.7
INTERNET PUBLISHING & BROADCASTING	516	18	2,920,550	3,788,909	29.7
TELEPHONE & TELECOMMUNICATIONS	517	908	7,572,393,488	7,812,499,743	3.2
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,907	1,400,821,308	1,457,870,845	4.1
OTHER INFORMATION SERVICES	519	187	170,694,406	237,363,054	39.1
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>16,038</u>	<u>30,577,422,423</u>	<u>28,942,706,030</u>	<u>-5.3</u>
BANKS & CREDIT UNIONS	522	2,463	16,377,092,961	13,338,358,899	-18.6
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,425	2,353,814,992	2,599,259,374	10.4
INSURANCE AGENTS & BROKERS	524	3,812	5,386,259,352	5,752,233,498	6.8
REAL ESTATE AGENTS & BROKERS	531	5,572	2,931,701,210	3,499,736,222	19.4
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,707	3,495,868,295	3,715,745,451	6.3
LESSORS OF NONFINANCIAL INTANGIBLES	533	59	32,685,613	37,372,586	14.3
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>133,510</u>	<u>69,794,251,727</u>	<u>77,092,207,198</u>	<u>10.5</u>
LEGAL SERVICES	5411	5,305	3,303,751,775	3,515,247,397	6.4
ACCOUNTING SERVICES	5412	4,124	1,364,953,011	1,520,010,648	11.4
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,298	5,347,253,249	6,973,290,575	30.4

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COMPUTER SYSTEM DESIGN SERVICES	5415	4,802	4,023,288,970	4,438,066,506	10.3
CONSULTING SERVICES	5416	8,535	3,015,370,582	3,663,905,875	21.5
ADVERTISING & PUBLIC RELATIONS	5418	1,460	881,187,985	1,054,788,849	19.7
OTHER PROFESSIONAL SERVICES	5417, 5419	5,658	2,762,272,927	3,110,084,184	12.6
MANAGEMENT SERVICES	55	68	47,327,754	147,521,734	211.7
ADMINISTRATIVE & SUPPORT SERVICES	561	21,035	8,096,491,913	9,202,574,660	13.7
EMPLOYMENT SERVICES	5613	733	1,023,479,856	1,354,955,023	32.4
TRAVEL SERVICES	5615	744	784,183,070	920,691,587	17.4
INVESTIGATION & SECURITY SERVICES	5616	845	527,129,546	566,800,978	7.5
BUILDING SERVICES & JANITORIAL	5617	6,846	4,099,080,396	4,516,844,797	10.2
OTHER	5611, 5612, 5614, 5619	11,867	1,662,619,045	1,843,282,275	10.9
WASTE TREATMENT/ COLLECTION	562	646	2,506,201,715	2,756,115,089	10
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	3,706	1,026,892,892	1,103,771,429	7.5
HEALTH SERVICES	62	17,771	19,261,091,365	20,241,093,356	5.1
PHYSICIANS	6211	3,582	4,576,743,156	4,984,110,027	8.9
DENTISTS	6212	3,130	2,309,487,762	2,418,902,172	4.7
OTHER PRACTITIONERS	6213	6,634	1,454,335,975	1,617,393,831	11.2
HOSPITALS	622	147	5,793,408,412	6,167,003,239	6.4
NURSING & RETIREMENT HOMES	623	580	1,040,242,412	1,190,681,721	14.5
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,095	3,490,589,643	3,185,328,889	-8.7
SOCIAL SERVICES & DAY CARE	624	2,603	596,284,005	677,673,477	13.6
ARTS, ENTERTAINMENT, & RECREATION	71	5,595	2,250,397,976	2,335,129,425	3.8
PERFORMING ARTS, SPECTATOR SPORTS	711	3,326	854,133,741	910,077,021	6.5
MUSEUMS, HISTORICAL SITES, ETC.	712	140	64,502,945	63,163,544	-2.1
AMUSEMENT, GAMBLING, RECREATION	713	2,129	1,331,761,290	1,361,888,860	2.3
ACCOMMODATIONS	721	2,268	1,668,614,607	1,650,221,959	-1.1
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	13,059	7,937,966,690	8,707,778,660	9.7
DRINKING PLACES	7224	1,161	487,976,959	499,044,393	2.3
AUTO REPAIR & SERVICES	8111	6,757	2,064,513,368	2,161,241,438	4.7
OTHER REPAIR SERVICES	8112, 8113, 8114	6,489	1,130,128,408	1,215,827,411	7.6
PERSONAL SERVICES	812	13,767	1,980,118,518	2,110,415,427	6.6
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	7,725	617,508,882	679,662,703	10.1
LAUNDRY & DRY CLEANING	8123	1,130	353,890,071	362,920,080	2.6
OTHER PERSONAL SERVICES	8122, 8129	4,912	1,008,719,565	1,067,832,644	5.9
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,401	441,275,386	477,500,387	8.2
PUBLIC ADMINISTRATION, OTHER	92,00	605	197,175,677	208,577,796	5.8
TOTAL ALL INDUSTRIES		296,743	\$413,965,881,826	\$459,371,925,779	11%