

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>619</u>	<u>\$57,211,774</u>	<u>583</u>	<u>\$81,170,681</u>
MOTOR VEHICLES & PARTS	441	33	10,453,857	36	12,543,785
NEW & USED AUTO DEALERS	4411	15	3,620,156	11	5,209,221
RV, BOAT, MOTORCYCLE DEALERS	4412	3	16,554	10	3,769,642
AUTOMOTIVE PARTS & TIRE	4413	15	6,817,147	15	3,564,922
FURNITURE & HOME FURNISHING	442	25	906,038	22	1,102,943
ELECTRONICS & APPLIANCES	443	64	1,210,508	66	2,288,082
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	774,483	25	1,030,607
COMPUTERS & SOFTWARE	44312	35	436,025	38	1,251,238
CAMERA & PHOTO SUPPLIES	44313	D	D	3	6,237
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	7,308,657	30	8,855,962
BUILDING MATERIALS	4441	28	4,357,159	24	8,266,985
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	2,951,498	6	588,977
FOOD & BEVERAGE STORES	445	14	3,366,714	9	9,920,402
GROCERY & CONVENIENCE STORES	4451	9	3,267,585	3	8,903,261
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	99,129	6	1,017,141
DRUG/HEALTH STORES	446	29	1,017,821	27	2,289,396
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	8,340,886	4	1,352,604
APPAREL & ACCESSORIES	448	22	198,260	30	934,150
CLOTHING & SHOE STORES	4481, 4482	22	198,260	23	373,583
JEWELRY & LUGGAGE STORES	4483	D	D	7	560,567
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	34	351,361	41	2,651,115
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	179,137	24	2,377,461
BOOK/PERIODICAL/MUSIC STORE	4512	20	172,224	17	273,654
GENERAL MERCHANDISE STORES	452	9	19,492,356	6	34,586,981
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	19,492,356	6	34,586,981
E-COMMERCE & MAIL ORDER	4541	57	385,459	53	509,822
MISCELLANEOUS RETAILERS	453, 4542, 4543	270	4,179,857	259	4,135,439
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>555,633</u>	<u>4</u>	<u>14,559</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>383,395</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>3,730,485</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>469</u>	<u>25,558,024</u>	<u>311</u>	<u>23,932,694</u>
CONSTRUCTION OF BUILDINGS	236	72	9,419,040	80	11,333,856
HEAVY CONSTRUCTION & HIGHWAYS	237	39	3,897,161	27	1,766,098
SPECIAL TRADE CONTRACTORS	238	358	12,241,823	204	10,832,740
<u>MANUFACTURING</u>	<u>31-33</u>	<u>95</u>	<u>2,864,855</u>	<u>89</u>	<u>2,152,680</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>557</u>	<u>35,831,452</u>	<u>530</u>	<u>10,592,001</u>
DURABLE GOODS	423	407	29,708,466	379	8,849,981
NONDURABLE GOODS	424	147	6,107,208	146	1,732,220
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	15,778	5	9,800
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>225,321</u>	<u>8</u>	<u>1,166,058</u>
<u>INFORMATION</u>	<u>51</u>	<u>169</u>	<u>8,981,713</u>	<u>161</u>	<u>4,965,635</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>1,532,508</u>	<u>40</u>	<u>1,309,178</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>112</u>	<u>2,650,346</u>	<u>103</u>	<u>3,522,791</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>91</u>	<u>873,129</u>	<u>91</u>	<u>1,586,144</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>150</u>	<u>2,001,068</u>	<u>130</u>	<u>2,927,547</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>921,135</u>	<u>25</u>	<u>2,588,396</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>59</u>	<u>14,237,789</u>	<u>55</u>	<u>18,974,965</u>
ACCOMMODATIONS	721	11	2,596,991	10	4,146,648
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	48	11,640,798	45	14,828,317
<u>OTHER SERVICES</u>	<u>81</u>	<u>114</u>	<u>7,024,962</u>	<u>103</u>	<u>4,354,525</u>
REPAIR & MAINTENANCE	811	83	5,789,060	65	3,054,931
PERSONAL SERVICE	812	27	1,144,155	31	801,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	91,747	7	498,396
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>21,454</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,537</b>	<b>\$164,583,589</b>	<b>2,239</b>	<b>\$159,279,308</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,341</u>	<u>\$1,092,387,656</u>	<u>1,634</u>	<u>\$519,953,805</u>
MOTOR VEHICLES & PARTS	441	145	203,321,715	77	143,566,600
NEW & USED AUTO DEALERS	4411	72	145,147,124	30	118,857,340
RV, BOAT, MOTORCYCLE DEALERS	4412	12	23,046,452	14	12,441,332
AUTOMOTIVE PARTS & TIRE	4413	61	35,128,139	33	12,267,928
FURNITURE & HOME FURNISHING	442	95	42,786,282	70	14,717,845
ELECTRONICS & APPLIANCES	443	235	52,988,710	181	11,775,259
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	43,548,984	66	5,858,844
COMPUTERS & SOFTWARE	44312	159	8,794,023	111	5,042,808
CAMERA & PHOTO SUPPLIES	44313	5	645,703	4	873,607
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	115,504,653	96	83,390,621
BUILDING MATERIALS	4441	89	106,513,169	71	81,922,362
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	8,991,484	25	1,468,259
FOOD & BEVERAGE STORES	445	64	63,335,366	53	40,589,597
GROCERY & CONVENIENCE STORES	4451	36	61,757,723	29	39,755,194
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	1,577,643	24	834,403
DRUG/HEALTH STORES	446	112	21,897,167	81	5,233,677
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	36,059,394	35	14,183,387
APPAREL & ACCESSORIES	448	141	72,744,402	100	17,622,238
CLOTHING & SHOE STORES	4481, 4482	101	59,818,162	73	14,627,555
JEWELRY & LUGGAGE STORES	4483	40	12,926,240	27	2,994,683
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	54,667,244	107	23,557,305
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	110	38,300,256	65	16,091,435
BOOK/PERIODICAL/MUSIC STORE	4512	59	16,366,988	42	7,465,870
GENERAL MERCHANDISE STORES	452	23	327,914,698	23	100,500,056
DEPARTMENT STORES	4521	6	108,185,191	4	30,552,093
GENERAL MERCHANDISE STORES	4529	17	219,729,507	19	69,947,963
E-COMMERCE & MAIL ORDER	4541	99	6,307,343	74	2,063,033
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,089	94,860,682	737	62,754,187
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>1,083,422</u>	<u>46</u>	<u>2,545,374</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>233,971</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>12,712,428</u>	<u>10</u>	<u>2,561,416</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,682</u>	<u>322,969,780</u>	<u>1,188</u>	<u>202,773,111</u>
CONSTRUCTION OF BUILDINGS	236	434	146,598,149	322	112,308,797
HEAVY CONSTRUCTION & HIGHWAYS	237	94	40,837,506	82	19,948,386
SPECIAL TRADE CONTRACTORS	238	1,154	135,534,125	784	70,515,928
<u>MANUFACTURING</u>	<u>31-33</u>	<u>367</u>	<u>33,252,406</u>	<u>278</u>	<u>20,949,291</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,466</u>	<u>142,753,979</u>	<u>1,166</u>	<u>89,337,896</u>
DURABLE GOODS	423	1,110	117,910,366	869	61,914,087
NONDURABLE GOODS	424	339	24,742,221	288	27,333,415
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	101,392	9	90,394
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>1,734,145</u>	<u>39</u>	<u>4,271,408</u>
<u>INFORMATION</u>	<u>51</u>	<u>342</u>	<u>86,921,243</u>	<u>283</u>	<u>38,023,958</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>19,782,724</u>	<u>101</u>	<u>13,882,210</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>334</u>	<u>40,097,178</u>	<u>269</u>	<u>28,736,387</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>440</u>	<u>16,745,478</u>	<u>326</u>	<u>14,898,350</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>598</u>	<u>35,495,815</u>	<u>442</u>	<u>20,835,626</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>104</u>	<u>19,645,725</u>	<u>92</u>	<u>11,249,738</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>330</u>	<u>201,739,547</u>	<u>379</u>	<u>133,739,736</u>
ACCOMMODATIONS	721	41	32,975,152	130	55,444,336
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	289	168,764,395	249	78,295,400
<u>OTHER SERVICES</u>	<u>81</u>	<u>557</u>	<u>53,788,814</u>	<u>437</u>	<u>32,268,278</u>
REPAIR & MAINTENANCE	811	331	40,144,530	265	24,856,760
PERSONAL SERVICE	812	204	12,416,521	145	6,147,877
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	1,227,763	27	1,263,641
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>32,486</u>	<u>13</u>	<u>903,921</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,779</b>	<b>\$2,081,376,797</b>	<b>6,703</b>	<b>\$1,136,930,505</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,523</u>	<u>\$413,119,312</u>	<u>3,622</u>	<u>\$1,725,399,237</u>
MOTOR VEHICLES & PARTS	441	85	101,291,446	197	396,708,346
NEW & USED AUTO DEALERS	4411	24	74,744,203	62	320,548,914
RV, BOAT, MOTORCYCLE DEALERS	4412	17	11,482,072	29	18,682,123
AUTOMOTIVE PARTS & TIRE	4413	44	15,065,171	106	57,477,309
FURNITURE & HOME FURNISHING	442	61	17,714,927	161	56,941,688
ELECTRONICS & APPLIANCES	443	148	8,672,282	354	36,304,355
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	5,268,894	89	14,709,658
COMPUTERS & SOFTWARE	44312	90	3,403,388	261	21,243,736
CAMERA & PHOTO SUPPLIES	44313	D	D	4	350,961
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	45,477,463	288	241,094,721
BUILDING MATERIALS	4441	73	42,287,457	184	222,684,154
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	3,190,006	104	18,410,567
FOOD & BEVERAGE STORES	445	44	39,151,620	129	152,376,768
GROCERY & CONVENIENCE STORES	4451	25	38,318,446	85	146,372,422
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	833,174	44	6,004,346
DRUG/HEALTH STORES	446	68	13,590,763	137	45,857,445
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	22,467,036	102	64,332,733
APPAREL & ACCESSORIES	448	65	8,794,322	173	97,208,436
CLOTHING & SHOE STORES	4481, 4482	44	6,516,236	123	85,153,347
JEWELRY & LUGGAGE STORES	4483	21	2,278,086	50	12,055,089
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	110	10,029,053	223	43,382,791
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	8,107,321	135	27,459,849
BOOK/PERIODICAL/MUSIC STORE	4512	47	1,921,732	88	15,922,942
GENERAL MERCHANDISE STORES	452	16	106,394,175	38	434,855,933
DEPARTMENT STORES	4521	3	18,201,273	6	142,657,805
GENERAL MERCHANDISE STORES	4529	13	88,192,902	32	292,198,128
E-COMMERCE & MAIL ORDER	4541	79	2,257,634	143	11,995,566
MISCELLANEOUS RETAILERS	453, 4542, 4543	708	37,278,591	1,677	144,340,455
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>55</u>	<u>3,391,256</u>	<u>77</u>	<u>7,701,797</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>963,482</u>	<u>15</u>	<u>2,752,565</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>67,637</u>	<u>15</u>	<u>4,693,592</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,061</u>	<u>198,335,227</u>	<u>3,427</u>	<u>886,670,896</u>
CONSTRUCTION OF BUILDINGS	236	328	92,920,367	915	414,760,691
HEAVY CONSTRUCTION & HIGHWAYS	237	57	47,423,953	170	100,412,446
SPECIAL TRADE CONTRACTORS	238	676	57,990,907	2,342	371,497,759
<u>MANUFACTURING</u>	<u>31-33</u>	<u>253</u>	<u>24,958,502</u>	<u>666</u>	<u>101,825,800</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>945</u>	<u>44,961,223</u>	<u>2,082</u>	<u>280,215,463</u>
DURABLE GOODS	423	697	35,885,183	1,555	217,580,427
NONDURABLE GOODS	424	241	8,988,941	507	62,167,545
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	87,099	20	467,491
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>1,755,607</u>	<u>134</u>	<u>10,559,675</u>
<u>INFORMATION</u>	<u>51</u>	<u>275</u>	<u>32,339,020</u>	<u>494</u>	<u>199,347,598</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>79</u>	<u>5,482,374</u>	<u>160</u>	<u>63,564,580</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>198</u>	<u>17,322,984</u>	<u>496</u>	<u>97,531,896</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>279</u>	<u>9,181,473</u>	<u>819</u>	<u>44,914,320</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>439</u>	<u>16,255,137</u>	<u>1,202</u>	<u>98,622,725</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>78</u>	<u>6,550,583</u>	<u>185</u>	<u>38,526,489</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>328</u>	<u>83,399,165</u>	<u>694</u>	<u>365,033,171</u>
ACCOMMODATIONS	721	110	24,220,690	43	22,130,260
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	218	59,178,475	651	342,902,911
<u>OTHER SERVICES</u>	<u>81</u>	<u>463</u>	<u>37,726,264</u>	<u>1,207</u>	<u>134,862,030</u>
REPAIR & MAINTENANCE	811	295	27,405,434	774	105,976,457
PERSONAL SERVICE	812	142	4,496,385	399	27,646,970
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	5,824,445	34	1,238,603
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>56,987</u>	<u>17</u>	<u>1,180,524</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,049</b>	<b>\$895,866,233</b>	<b>15,312</b>	<b>\$4,063,402,358</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>310</u>	<u>\$8,161,080</u>	<u>1,733</u>	<u>\$565,939,871</u>
MOTOR VEHICLES & PARTS	441	12	677,737	108	188,950,015
NEW & USED AUTO DEALERS	4411	4	279,310	37	155,246,213
RV, BOAT, MOTORCYCLE DEALERS	4412	3	2,970	11	11,022,313
AUTOMOTIVE PARTS & TIRE	4413	5	395,457	60	22,681,489
FURNITURE & HOME FURNISHING	442	10	189,262	81	9,582,655
ELECTRONICS & APPLIANCES	443	31	84,862	160	8,538,997
APPLIANCES, TV & OTHER ELECTRONICS	44311	14	34,796	50	4,128,189
COMPUTERS & SOFTWARE	44312	17	50,066	107	4,061,013
CAMERA & PHOTO SUPPLIES	44313	-	-	3	349,795
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	14	1,841,036	133	66,510,529
BUILDING MATERIALS	4441	10	1,329,541	100	59,325,588
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	511,495	33	7,184,941
FOOD & BEVERAGE STORES	445	5	2,141,893	63	43,900,351
GROCERY & CONVENIENCE STORES	4451	5	2,141,893	41	43,342,880
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	22	557,471
DRUG/HEALTH STORES	446	12	168,487	100	10,402,360
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	1,011,326	49	45,291,748
APPAREL & ACCESSORIES	448	14	23,058	73	10,345,888
CLOTHING & SHOE STORES	4481, 4482	14	23,058	55	5,857,333
JEWELRY & LUGGAGE STORES	4483	D	D	18	4,488,555
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	21	124,227	109	11,982,731
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	10	30,099	68	9,378,225
BOOK/PERIODICAL/MUSIC STORE	4512	11	94,128	41	2,604,506
GENERAL MERCHANDISE STORES	452	3	126,080	19	126,167,651
DEPARTMENT STORES	4521	D	D	4	47,127,685
GENERAL MERCHANDISE STORES	4529	3	126,080	15	79,039,966
E-COMMERCE & MAIL ORDER	4541	38	75,615	81	1,934,515
MISCELLANEOUS RETAILERS	453, 4542, 4543	146	1,697,497	757	42,332,431
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>33,362</u>	<u>42</u>	<u>1,317,956</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>12</u>	<u>1,139,716</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>15</u>	<u>1,032,067</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>159</u>	<u>6,038,816</u>	<u>1,416</u>	<u>151,904,900</u>
CONSTRUCTION OF BUILDINGS	236	38	3,338,390	320	78,741,352
HEAVY CONSTRUCTION & HIGHWAYS	237	17	623,343	93	23,248,593
SPECIAL TRADE CONTRACTORS	238	104	2,077,083	1,003	49,914,955
<u>MANUFACTURING</u>	<u>31-33</u>	<u>39</u>	<u>654,156</u>	<u>314</u>	<u>25,623,964</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>251</u>	<u>6,964,976</u>	<u>1,305</u>	<u>84,734,125</u>
DURABLE GOODS	423	172	3,979,068	986	60,799,550
NONDURABLE GOODS	424	79	2,985,908	311	23,902,526
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	32,049
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>158,174</u>	<u>77</u>	<u>4,733,801</u>
<u>INFORMATION</u>	<u>51</u>	<u>107</u>	<u>1,748,199</u>	<u>304</u>	<u>45,329,431</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>15</u>	<u>140,324</u>	<u>87</u>	<u>8,473,052</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>42</u>	<u>502,040</u>	<u>261</u>	<u>25,358,047</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>40</u>	<u>224,069</u>	<u>303</u>	<u>13,358,386</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>61</u>	<u>347,773</u>	<u>481</u>	<u>16,265,098</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>7</u>	<u>1,196,267</u>	<u>65</u>	<u>10,218,441</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>21</u>	<u>1,801,051</u>	<u>275</u>	<u>105,932,101</u>
ACCOMMODATIONS	721	7	616,719	43	11,297,822
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	1,184,332	232	94,634,279
<u>OTHER SERVICES</u>	<u>81</u>	<u>33</u>	<u>2,003,187</u>	<u>482</u>	<u>33,249,283</u>
REPAIR & MAINTENANCE	811	21	1,847,057	328	24,456,323
PERSONAL SERVICE	812	12	156,130	133	6,734,829
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	21	2,058,131
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>428,204</u>	<u>14</u>	<u>1,003,847</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,099</b>	<b>\$30,401,678</b>	<b>7,186</b>	<b>\$1,095,614,086</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>714</u>	<u>\$189,843,066</u>	<u>348</u>	<u>\$10,698,411</u>
MOTOR VEHICLES & PARTS	441	37	42,252,172	18	2,365,787
NEW & USED AUTO DEALERS	4411	11	27,414,196	7	725,198
RV, BOAT, MOTORCYCLE DEALERS	4412	11	6,765,883	3	5,417
AUTOMOTIVE PARTS & TIRE	4413	15	8,072,093	8	1,635,172
FURNITURE & HOME FURNISHING	442	26	7,372,877	10	28,579
ELECTRONICS & APPLIANCES	443	78	4,779,301	40	313,502
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	775,592	17	182,116
COMPUTERS & SOFTWARE	44312	47	4,003,709	23	131,386
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	1,830,340	18	1,250,088
BUILDING MATERIALS	4441	29	1,749,435	14	1,225,677
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	80,905	4	24,411
FOOD & BEVERAGE STORES	445	24	14,167,832	9	2,713,661
GROCERY & CONVENIENCE STORES	4451	12	13,547,808	9	2,713,661
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	620,024	D	D
DRUG/HEALTH STORES	446	32	1,575,549	13	228,686
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	5,869,368	6	1,805,792
APPAREL & ACCESSORIES	448	43	13,613,739	17	133,291
CLOTHING & SHOE STORES	4481, 4482	30	11,247,992	17	133,291
JEWELRY & LUGGAGE STORES	4483	13	2,365,747	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	3,485,851	26	128,171
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	2,964,246	13	62,426
BOOK/PERIODICAL/MUSIC STORE	4512	22	521,605	13	65,745
GENERAL MERCHANDISE STORES	452	12	83,712,082	6	116,478
DEPARTMENT STORES	4521	3	23,750,144	D	D
GENERAL MERCHANDISE STORES	4529	9	59,961,938	6	116,478
E-COMMERCE & MAIL ORDER	4541	56	514,474	41	489,271
MISCELLANEOUS RETAILERS	453, 4542, 4543	309	10,669,481	144	1,125,105
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>720,896</u>	<u>4</u>	<u>45,541</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>311,373</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>573</u>	<u>56,566,940</u>	<u>149</u>	<u>7,568,217</u>
CONSTRUCTION OF BUILDINGS	236	157	27,427,616	37	1,957,030
HEAVY CONSTRUCTION & HIGHWAYS	237	38	6,499,696	18	2,487,417
SPECIAL TRADE CONTRACTORS	238	378	22,639,628	94	3,123,770
<u>MANUFACTURING</u>	<u>31-33</u>	<u>94</u>	<u>4,192,670</u>	<u>43</u>	<u>354,047</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>498</u>	<u>37,747,304</u>	<u>247</u>	<u>2,988,673</u>
DURABLE GOODS	423	361	32,656,755	168	2,230,171
NONDURABLE GOODS	424	132	4,960,759	76	757,014
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	129,790	3	1,488
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>1,049,980</u>	<u>3</u>	<u>18,649</u>
<u>INFORMATION</u>	<u>51</u>	<u>162</u>	<u>11,407,781</u>	<u>102</u>	<u>2,365,238</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>1,374,819</u>	<u>25</u>	<u>219,426</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>118</u>	<u>6,929,560</u>	<u>36</u>	<u>575,822</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>109</u>	<u>1,397,997</u>	<u>37</u>	<u>166,248</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>189</u>	<u>4,112,932</u>	<u>58</u>	<u>376,771</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>22</u>	<u>7,006,604</u>	<u>9</u>	<u>91,037</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>66</u>	<u>21,316,634</u>	<u>33</u>	<u>4,605,821</u>
ACCOMMODATIONS	721	5	1,298,453	12	1,286,541
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	20,018,181	21	3,319,280
<u>OTHER SERVICES</u>	<u>81</u>	<u>159</u>	<u>6,604,645</u>	<u>48</u>	<u>1,321,195</u>
REPAIR & MAINTENANCE	811	100	4,311,069	32	1,121,392
PERSONAL SERVICE	812	55	2,230,563	12	85,034
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	63,013	4	114,769
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>181,413</u>	<u>4</u>	<u>177,235</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,815</b>	<b>\$350,764,614</b>	<b>1,146</b>	<b>\$31,572,331</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,228</u>	<u>\$343,851,198</u>	<u>212</u>	<u>\$7,223,955</u>
MOTOR VEHICLES & PARTS	441	86	202,311,823	10	529,084
NEW & USED AUTO DEALERS	4411	37	164,314,748	5	218,288
RV, BOAT, MOTORCYCLE DEALERS	4412	12	22,157,883	D	D
AUTOMOTIVE PARTS & TIRE	4413	37	15,839,192	5	310,796
FURNITURE & HOME FURNISHING	442	45	7,540,082	9	73,385
ELECTRONICS & APPLIANCES	443	134	5,865,613	34	77,487
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	3,567,144	14	29,277
COMPUTERS & SOFTWARE	44312	91	2,298,469	20	48,210
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	81	27,401,568	10	2,051,519
BUILDING MATERIALS	4441	55	21,041,513	10	2,051,519
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	6,360,055	D	D
FOOD & BEVERAGE STORES	445	39	23,210,134	3	965,190
GROCERY & CONVENIENCE STORES	4451	31	23,098,161	3	965,190
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	111,973	D	D
DRUG/HEALTH STORES	446	47	5,199,346	5	302,943
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	24,621,483	D	D
APPAREL & ACCESSORIES	448	64	4,293,812	9	8,206
CLOTHING & SHOE STORES	4481, 4482	51	4,082,243	9	8,206
JEWELRY & LUGGAGE STORES	4483	13	211,569	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	5,521,934	15	19,608
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	2,445,792	7	15,836
BOOK/PERIODICAL/MUSIC STORE	4512	31	3,076,142	8	3,772
GENERAL MERCHANDISE STORES	452	13	8,824,412	3	2,182,499
DEPARTMENT STORES	4521	3	2,617,597	D	D
GENERAL MERCHANDISE STORES	4529	10	6,206,815	3	2,182,499
E-COMMERCE & MAIL ORDER	4541	74	1,376,522	28	36,112
MISCELLANEOUS RETAILERS	453, 4542, 4543	544	27,684,469	86	977,922
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>3,738,382</u>	<u>4</u>	<u>52,260</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>2,124,412</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>223,343</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,104</u>	<u>157,973,867</u>	<u>92</u>	<u>2,751,588</u>
CONSTRUCTION OF BUILDINGS	236	253	64,000,530	16	957,787
HEAVY CONSTRUCTION & HIGHWAYS	237	78	20,053,235	14	940,734
SPECIAL TRADE CONTRACTORS	238	773	73,920,102	62	853,067
<u>MANUFACTURING</u>	<u>31-33</u>	<u>197</u>	<u>48,074,130</u>	<u>23</u>	<u>123,798</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>954</u>	<u>111,118,580</u>	<u>179</u>	<u>2,102,502</u>
DURABLE GOODS	423	710	89,175,903	121	1,596,779
NONDURABLE GOODS	424	236	21,616,686	58	505,723
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	325,991	-	-
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>3,942,120</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>242</u>	<u>25,554,010</u>	<u>78</u>	<u>897,823</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>81</u>	<u>5,060,791</u>	<u>13</u>	<u>63,645</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>202</u>	<u>40,180,238</u>	<u>40</u>	<u>497,666</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>189</u>	<u>6,302,313</u>	<u>32</u>	<u>97,442</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>298</u>	<u>10,063,484</u>	<u>38</u>	<u>180,722</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>28</u>	<u>4,220,185</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>125</u>	<u>43,233,193</u>	<u>9</u>	<u>245,739</u>
ACCOMMODATIONS	721	18	10,395,321	5	77,145
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	107	32,837,872	4	168,594
<u>OTHER SERVICES</u>	<u>81</u>	<u>253</u>	<u>22,547,599</u>	<u>34</u>	<u>694,734</u>
REPAIR & MAINTENANCE	811	182	17,535,298	22	571,695
PERSONAL SERVICE	812	63	4,619,161	12	123,039
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	393,140	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>153,256</u>	<u>10</u>	<u>142,479</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,992</b>	<b>\$828,361,101</b>	<b>764</b>	<b>\$15,074,353</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,379</b>	<b>\$358,245,398</b>	<b>1,438</b>	<b>\$348,650,786</b>
MOTOR VEHICLES & PARTS	441	104	94,973,701	76	97,681,805
NEW & USED AUTO DEALERS	4411	41	63,915,249	27	76,412,133
RV, BOAT, MOTORCYCLE DEALERS	4412	16	7,119,878	12	877,812
AUTOMOTIVE PARTS & TIRE	4413	47	23,938,574	37	20,391,860
FURNITURE & HOME FURNISHING	442	48	8,403,583	57	7,682,485
ELECTRONICS & APPLIANCES	443	145	7,269,524	133	6,776,908
APPLIANCES, TV & OTHER ELECTRONICS	44311	57	5,019,995	45	3,967,770
COMPUTERS & SOFTWARE	44312	88	2,249,529	85	2,731,537
CAMERA & PHOTO SUPPLIES	44313	D	D	3	77,601
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	43,564,168	98	35,951,528
BUILDING MATERIALS	4441	55	32,003,317	68	33,210,346
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	11,560,851	30	2,741,182
FOOD & BEVERAGE STORES	445	54	25,622,301	70	36,055,824
GROCERY & CONVENIENCE STORES	4451	36	25,388,384	51	34,808,976
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	233,917	19	1,246,848
DRUG/HEALTH STORES	446	56	4,484,513	56	8,049,269
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	32,067,694	49	29,905,672
APPAREL & ACCESSORIES	448	69	6,200,740	67	13,437,685
CLOTHING & SHOE STORES	4481, 4482	54	4,653,378	50	10,319,071
JEWELRY & LUGGAGE STORES	4483	15	1,547,362	17	3,118,614
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	7,004,847	86	7,316,270
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	38	3,405,061	50	4,806,049
BOOK/PERIODICAL/MUSIC STORE	4512	36	3,599,786	36	2,510,221
GENERAL MERCHANDISE STORES	452	16	84,822,931	13	76,042,345
DEPARTMENT STORES	4521	4	8,433,619	3	16,837,279
GENERAL MERCHANDISE STORES	4529	12	76,389,312	10	59,205,066
E-COMMERCE & MAIL ORDER	4541	76	1,545,320	67	1,592,667
MISCELLANEOUS RETAILERS	453, 4542, 4543	603	42,286,076	666	28,158,328
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>44</b>	<b>3,393,634</b>	<b>52</b>	<b>2,342,130</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>51,953</b>	<b>11</b>	<b>982,904</b>
<b>UTILITIES</b>	<b>22</b>	<b>10</b>	<b>13,253,582</b>	<b>11</b>	<b>102,997</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,028</b>	<b>115,588,717</b>	<b>954</b>	<b>100,732,754</b>
CONSTRUCTION OF BUILDINGS	236	260	48,944,092	251	46,092,338
HEAVY CONSTRUCTION & HIGHWAYS	237	78	17,732,897	74	8,581,783
SPECIAL TRADE CONTRACTORS	238	690	48,911,728	629	46,058,633
<b>MANUFACTURING</b>	<b>31-33</b>	<b>202</b>	<b>14,236,937</b>	<b>234</b>	<b>17,597,675</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,104</b>	<b>107,700,060</b>	<b>968</b>	<b>38,503,235</b>
DURABLE GOODS	423	807	86,173,688	706	29,913,212
NONDURABLE GOODS	424	289	21,458,535	251	8,509,967
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	67,837	11	80,056
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>39</b>	<b>1,923,318</b>	<b>56</b>	<b>6,358,124</b>
<b>INFORMATION</b>	<b>51</b>	<b>276</b>	<b>35,536,380</b>	<b>254</b>	<b>32,952,073</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>87</b>	<b>8,677,600</b>	<b>71</b>	<b>4,296,196</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>257</b>	<b>17,031,460</b>	<b>215</b>	<b>11,043,165</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>218</b>	<b>6,194,269</b>	<b>225</b>	<b>7,552,688</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>319</b>	<b>13,747,257</b>	<b>360</b>	<b>11,264,355</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>66</b>	<b>7,842,947</b>	<b>58</b>	<b>6,244,524</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>284</b>	<b>68,869,951</b>	<b>355</b>	<b>91,747,510</b>
ACCOMMODATIONS	721	72	15,109,618	119	26,233,462
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	212	53,760,333	236	65,514,048
<b>OTHER SERVICES</b>	<b>81</b>	<b>380</b>	<b>27,308,033</b>	<b>372</b>	<b>22,684,067</b>
REPAIR & MAINTENANCE	811	252	21,767,408	249	16,605,603
PERSONAL SERVICE	812	104	4,224,913	99	4,098,818
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	1,315,712	24	1,979,646
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>994,833</b>	<b>10</b>	<b>475,356</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,705</b>	<b>\$800,596,329</b>	<b>5,644</b>	<b>\$703,530,539</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,579</u>	<u>\$286,514,308</u>	<u>1,040</u>	<u>\$106,143,583</u>
MOTOR VEHICLES & PARTS	441	65	60,475,809	42	17,628,741
NEW & USED AUTO DEALERS	4411	16	34,228,330	5	8,954,366
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,763,406	17	3,501,594
AUTOMOTIVE PARTS & TIRE	4413	33	23,484,073	20	5,172,781
FURNITURE & HOME FURNISHING	442	94	13,743,592	60	4,876,207
ELECTRONICS & APPLIANCES	443	140	7,457,880	85	2,324,327
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	5,087,115	33	929,640
COMPUTERS & SOFTWARE	44312	86	2,370,765	52	1,394,687
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	129	59,071,332	78	21,690,809
BUILDING MATERIALS	4441	95	55,954,934	51	18,748,425
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	3,116,398	27	2,942,384
FOOD & BEVERAGE STORES	445	43	34,326,977	24	15,997,399
GROCERY & CONVENIENCE STORES	4451	20	31,445,694	9	15,758,525
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	2,881,283	15	238,874
DRUG/HEALTH STORES	446	63	6,308,512	48	3,941,180
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	5,433,369	14	6,933,323
APPAREL & ACCESSORIES	448	84	5,302,882	61	3,498,210
CLOTHING & SHOE STORES	4481, 4482	59	3,446,883	44	3,052,042
JEWELRY & LUGGAGE STORES	4483	25	1,855,999	17	446,168
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	5,665,034	79	3,818,730
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	4,676,387	47	2,784,296
BOOK/PERIODICAL/MUSIC STORE	4512	44	988,647	32	1,034,434
GENERAL MERCHANDISE STORES	452	13	55,592,580	10	4,215,066
DEPARTMENT STORES	4521	3	5,559,214	D	D
GENERAL MERCHANDISE STORES	4529	10	50,033,366	10	4,215,066
E-COMMERCE & MAIL ORDER	4541	84	3,228,429	70	1,573,301
MISCELLANEOUS RETAILERS	453, 4542, 4543	745	29,907,912	469	19,646,290
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>1,545,678</u>	<u>17</u>	<u>1,185,607</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>1,216,211</u>	<u>6</u>	<u>732,165</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>3,619,082</u>	<u>4</u>	<u>542,410</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,944</u>	<u>171,710,084</u>	<u>873</u>	<u>99,679,217</u>
CONSTRUCTION OF BUILDINGS	236	525	91,431,440	237	47,701,529
HEAVY CONSTRUCTION & HIGHWAYS	237	90	10,817,855	56	22,811,760
SPECIAL TRADE CONTRACTORS	238	1,329	69,460,789	580	29,165,928
<u>MANUFACTURING</u>	<u>31-33</u>	<u>257</u>	<u>18,658,170</u>	<u>220</u>	<u>18,127,855</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>832</u>	<u>25,644,722</u>	<u>641</u>	<u>15,756,590</u>
DURABLE GOODS	423	597	10,957,459	451	9,511,564
NONDURABLE GOODS	424	225	14,277,468	184	6,229,980
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	409,795	6	15,046
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>32</u>	<u>1,202,283</u>	<u>27</u>	<u>984,496</u>
<u>INFORMATION</u>	<u>51</u>	<u>270</u>	<u>40,089,890</u>	<u>224</u>	<u>14,923,291</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>81</u>	<u>8,067,305</u>	<u>58</u>	<u>2,859,983</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>211</u>	<u>13,358,976</u>	<u>136</u>	<u>3,941,601</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>307</u>	<u>9,584,554</u>	<u>206</u>	<u>5,351,301</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>570</u>	<u>17,538,898</u>	<u>335</u>	<u>7,284,622</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>117</u>	<u>12,515,218</u>	<u>74</u>	<u>4,601,906</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>226</u>	<u>56,739,127</u>	<u>177</u>	<u>44,342,608</u>
ACCOMMODATIONS	721	73	9,078,694	56	12,846,562
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	153	47,660,433	121	31,496,046
<u>OTHER SERVICES</u>	<u>81</u>	<u>421</u>	<u>17,981,445</u>	<u>266</u>	<u>11,117,501</u>
REPAIR & MAINTENANCE	811	280	12,027,522	172	8,435,199
PERSONAL SERVICE	812	124	4,123,318	81	2,172,568
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	1,830,605	13	509,734
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>10,033</u>	<u>7</u>	<u>76,692</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,912</b>	<b>\$685,995,984</b>	<b>4,311</b>	<b>\$337,651,428</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>15,923</u>	<u>\$15,255,483,018</u>	<u>3,225</u>	<u>\$1,626,438,660</u>
MOTOR VEHICLES & PARTS	441	860	3,641,220,190	136	414,637,746
NEW & USED AUTO DEALERS	4411	377	3,018,942,609	45	343,965,654
RV, BOAT, MOTORCYCLE DEALERS	4412	193	329,632,479	35	29,587,022
AUTOMOTIVE PARTS & TIRE	4413	290	292,645,102	56	41,085,070
FURNITURE & HOME FURNISHING	442	804	895,892,524	156	37,398,967
ELECTRONICS & APPLIANCES	443	1,149	1,148,694,693	288	85,160,283
APPLIANCES, TV & OTHER ELECTRONICS	44311	330	480,805,403	104	71,777,962
COMPUTERS & SOFTWARE	44312	798	612,527,702	179	11,394,788
CAMERA & PHOTO SUPPLIES	44313	21	55,361,588	5	1,987,533
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	751	1,299,732,500	188	230,466,969
BUILDING MATERIALS	4441	529	1,223,784,186	125	202,220,673
LAWN & GARDEN SUPPLIES & EQUIP.	4442	222	75,948,314	63	28,246,296
FOOD & BEVERAGE STORES	445	965	1,012,442,851	123	119,218,506
GROCERY & CONVENIENCE STORES	4451	682	963,675,707	75	117,657,815
OTHER FOOD & BEVERAGE STORES	4452, 4453	283	48,767,144	48	1,560,691
DRUG/HEALTH STORES	446	554	441,484,944	132	34,063,969
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	431	300,743,670	64	31,197,308
APPAREL & ACCESSORIES	448	1,234	1,525,270,957	176	68,714,890
CLOTHING & SHOE STORES	4481, 4482	864	1,339,916,785	124	54,276,012
JEWELRY & LUGGAGE STORES	4483	370	185,354,172	52	14,438,878
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,066	756,136,673	216	72,975,488
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	616	460,013,944	134	50,183,380
BOOK/PERIODICAL/MUSIC STORE	4512	450	296,122,729	82	22,792,108
GENERAL MERCHANDISE STORES	452	133	2,445,704,231	34	387,401,299
DEPARTMENT STORES	4521	14	1,003,828,565	7	140,316,551
GENERAL MERCHANDISE STORES	4529	119	1,441,875,666	27	247,084,748
E-COMMERCE & MAIL ORDER	4541	460	198,477,946	129	10,018,289
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,516	1,589,681,839	1,583	135,184,946
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>233</u>	<u>32,082,426</u>	<u>62</u>	<u>1,981,718</u>
<u>MINING</u>	<u>21</u>	<u>43</u>	<u>15,844,315</u>	<u>14</u>	<u>1,567,067</u>
<u>UTILITIES</u>	<u>22</u>	<u>54</u>	<u>16,545,985</u>	<u>16</u>	<u>745,625</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>14,259</u>	<u>6,273,023,753</u>	<u>3,154</u>	<u>504,210,012</u>
CONSTRUCTION OF BUILDINGS	236	4,762	3,504,580,643	927	249,812,026
HEAVY CONSTRUCTION & HIGHWAYS	237	522	558,424,078	142	62,603,930
SPECIAL TRADE CONTRACTORS	238	8,975	2,210,019,032	2,085	191,794,056
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,010</u>	<u>823,213,773</u>	<u>511</u>	<u>41,557,196</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,209</u>	<u>3,510,837,881</u>	<u>1,517</u>	<u>103,423,287</u>
DURABLE GOODS	423	3,557	2,955,513,111	1,112	74,875,178
NONDURABLE GOODS	424	1,562	544,787,839	395	28,252,913
ELECTRONIC MARKETS, AGENTS & BROKERS	425	89	10,535,714	10	295,196
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>569</u>	<u>187,324,232</u>	<u>67</u>	<u>7,852,349</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,429</u>	<u>1,921,021,660</u>	<u>421</u>	<u>139,928,396</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>424</u>	<u>381,552,391</u>	<u>132</u>	<u>28,347,405</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,592</u>	<u>1,169,408,565</u>	<u>392</u>	<u>57,253,887</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>5,002</u>	<u>912,659,297</u>	<u>727</u>	<u>35,197,259</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>6,039</u>	<u>1,019,306,182</u>	<u>1,093</u>	<u>56,529,972</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>1,228</u>	<u>390,200,437</u>	<u>169</u>	<u>24,343,484</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,260</u>	<u>3,820,446,232</u>	<u>548</u>	<u>242,821,050</u>
ACCOMMODATIONS	721	358	815,018,379	55	14,444,338
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,902	3,005,427,853	493	228,376,712
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,360</u>	<u>1,097,291,708</u>	<u>984</u>	<u>94,410,446</u>
REPAIR & MAINTENANCE	811	3,456	697,652,673	631	72,562,153
PERSONAL SERVICE	812	2,611	371,719,057	302	20,132,747
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	293	27,919,978	51	1,715,546
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>160</u>	<u>21,770,507</u>	<u>14</u>	<u>4,097,769</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>66,794</b>	<b>\$36,848,012,362</b>	<b>13,046</b>	<b>\$2,970,705,582</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,032</u>	<u>\$186,665,849</u>	<u>655</u>	<u>\$30,623,635</u>
MOTOR VEHICLES & PARTS	441	54	52,015,889	42	6,417,703
NEW & USED AUTO DEALERS	4411	18	34,211,792	9	740,555
RV, BOAT, MOTORCYCLE DEALERS	4412	9	9,037,085	6	270,451
AUTOMOTIVE PARTS & TIRE	4413	27	8,767,012	27	5,406,697
FURNITURE & HOME FURNISHING	442	40	5,624,945	24	254,756
ELECTRONICS & APPLIANCES	443	106	3,306,507	65	669,641
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,500,787	21	225,525
COMPUTERS & SOFTWARE	44312	63	1,781,240	44	444,116
CAMERA & PHOTO SUPPLIES	44313	3	24,480	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	28,352,472	53	3,147,183
BUILDING MATERIALS	4441	52	19,498,693	38	2,850,368
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	8,853,779	15	296,815
FOOD & BEVERAGE STORES	445	27	21,014,332	23	5,958,638
GROCERY & CONVENIENCE STORES	4451	18	20,278,984	15	5,919,297
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	735,348	8	39,341
DRUG/HEALTH STORES	446	43	2,822,594	28	1,762,862
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	12,774,165	16	3,107,307
APPAREL & ACCESSORIES	448	52	3,741,956	28	281,985
CLOTHING & SHOE STORES	4481, 4482	33	2,305,370	20	109,506
JEWELRY & LUGGAGE STORES	4483	19	1,436,586	8	172,479
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	2,312,875	42	539,673
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	2,037,043	19	178,360
BOOK/PERIODICAL/MUSIC STORE	4512	31	275,832	23	361,313
GENERAL MERCHANDISE STORES	452	13	38,272,293	7	655,666
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	38,272,293	7	655,666
E-COMMERCE & MAIL ORDER	4541	66	1,273,375	57	416,900
MISCELLANEOUS RETAILERS	453, 4542, 4543	456	15,154,446	270	7,411,321
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>1,243,748</u>	<u>34</u>	<u>1,728,657</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>247,246</u>	<u>7</u>	<u>580,246</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>247,536</u>	<u>8</u>	<u>135,346</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,032</u>	<u>165,431,476</u>	<u>500</u>	<u>50,073,257</u>
CONSTRUCTION OF BUILDINGS	236	262	95,187,177	128	33,382,358
HEAVY CONSTRUCTION & HIGHWAYS	237	72	24,619,467	42	5,509,796
SPECIAL TRADE CONTRACTORS	238	698	45,624,832	330	11,181,103
<u>MANUFACTURING</u>	<u>31-33</u>	<u>207</u>	<u>14,376,533</u>	<u>115</u>	<u>4,612,360</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>752</u>	<u>32,665,410</u>	<u>610</u>	<u>16,848,993</u>
DURABLE GOODS	423	536	22,938,002	464	11,629,969
NONDURABLE GOODS	424	212	9,719,104	143	5,217,170
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	8,304	3	1,854
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>1,051,208</u>	<u>22</u>	<u>1,199,183</u>
<u>INFORMATION</u>	<u>51</u>	<u>233</u>	<u>18,467,899</u>	<u>159</u>	<u>7,996,020</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>5,805,294</u>	<u>43</u>	<u>1,990,067</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>182</u>	<u>10,583,305</u>	<u>117</u>	<u>2,797,884</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>189</u>	<u>5,077,486</u>	<u>93</u>	<u>3,496,186</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>285</u>	<u>14,979,656</u>	<u>122</u>	<u>2,771,452</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>54</u>	<u>7,366,375</u>	<u>26</u>	<u>1,512,289</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>189</u>	<u>59,599,343</u>	<u>84</u>	<u>9,379,524</u>
ACCOMMODATIONS	721	43	10,711,414	20	2,150,944
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	48,887,929	64	7,228,580
<u>OTHER SERVICES</u>	<u>81</u>	<u>247</u>	<u>14,723,317</u>	<u>127</u>	<u>4,529,717</u>
REPAIR & MAINTENANCE	811	159	11,728,218	86	3,284,214
PERSONAL SERVICE	812	75	2,405,821	33	944,549
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	589,278	8	300,954
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>24,797</u>	<u>5</u>	<u>113,167</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,549</b>	<b>\$538,556,478</b>	<b>2,727</b>	<b>\$140,387,983</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,676</u>	<u>\$420,120,902</u>	<u>496</u>	<u>\$24,773,480</u>
MOTOR VEHICLES & PARTS	441	113	122,227,040	28	5,706,849
NEW & USED AUTO DEALERS	4411	48	72,486,422	12	3,130,069
RV, BOAT, MOTORCYCLE DEALERS	4412	15	22,898,886	5	96,321
AUTOMOTIVE PARTS & TIRE	4413	50	26,841,732	11	2,480,459
FURNITURE & HOME FURNISHING	442	60	11,415,684	19	261,071
ELECTRONICS & APPLIANCES	443	158	11,166,442	49	599,396
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	7,822,606	21	325,104
COMPUTERS & SOFTWARE	44312	103	3,118,059	28	274,292
CAMERA & PHOTO SUPPLIES	44313	3	225,777	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	24,676,630	33	5,687,734
BUILDING MATERIALS	4441	82	18,599,070	22	2,578,492
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	6,077,560	11	3,109,242
FOOD & BEVERAGE STORES	445	56	32,085,792	17	4,321,874
GROCERY & CONVENIENCE STORES	4451	38	31,176,274	13	4,319,233
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	909,518	4	2,641
DRUG/HEALTH STORES	446	69	7,969,976	30	1,021,163
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	69	24,643,942	10	712,084
APPAREL & ACCESSORIES	448	71	20,227,381	25	362,986
CLOTHING & SHOE STORES	4481, 4482	55	17,903,053	21	300,690
JEWELRY & LUGGAGE STORES	4483	16	2,324,328	4	62,296
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	7,639,756	32	376,025
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	7,224,505	17	320,814
BOOK/PERIODICAL/MUSIC STORE	4512	33	415,251	15	55,211
GENERAL MERCHANDISE STORES	452	23	99,935,176	4	254,770
DEPARTMENT STORES	4521	3	17,970,007	D	D
GENERAL MERCHANDISE STORES	4529	20	81,965,169	4	254,770
E-COMMERCE & MAIL ORDER	4541	78	1,726,154	51	230,545
MISCELLANEOUS RETAILERS	453, 4542, 4543	758	56,406,929	198	5,238,983
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>2,637,528</u>	<u>13</u>	<u>205,109</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>4,408,639</u>	<u>3</u>	<u>209,494</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>664,672</u>	<u>8</u>	<u>87,861</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,188</u>	<u>143,058,760</u>	<u>383</u>	<u>16,643,893</u>
CONSTRUCTION OF BUILDINGS	236	283	73,033,753	92	5,561,240
HEAVY CONSTRUCTION & HIGHWAYS	237	93	15,072,168	35	4,005,659
SPECIAL TRADE CONTRACTORS	238	812	54,952,839	256	7,076,994
<u>MANUFACTURING</u>	<u>31-33</u>	<u>296</u>	<u>20,942,398</u>	<u>57</u>	<u>3,863,584</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,104</u>	<u>94,503,004</u>	<u>365</u>	<u>10,109,996</u>
DURABLE GOODS	423	817	66,118,840	254	4,841,441
NONDURABLE GOODS	424	281	28,375,071	108	5,268,137
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	9,093	3	418
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>52</u>	<u>4,473,195</u>	<u>5</u>	<u>276,536</u>
<u>INFORMATION</u>	<u>51</u>	<u>261</u>	<u>34,280,169</u>	<u>128</u>	<u>4,593,662</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>2,709,780</u>	<u>35</u>	<u>613,395</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>234</u>	<u>20,881,632</u>	<u>85</u>	<u>1,470,253</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>251</u>	<u>19,377,039</u>	<u>67</u>	<u>1,084,119</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>408</u>	<u>11,533,778</u>	<u>102</u>	<u>987,908</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>61</u>	<u>9,838,380</u>	<u>18</u>	<u>929,510</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>277</u>	<u>76,167,926</u>	<u>42</u>	<u>3,207,004</u>
ACCOMMODATIONS	721	52	8,216,857	11	487,012
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	225	67,951,069	31	2,719,992
<u>OTHER SERVICES</u>	<u>81</u>	<u>430</u>	<u>29,375,300</u>	<u>95</u>	<u>2,206,383</u>
REPAIR & MAINTENANCE	811	287	22,717,585	63	1,606,234
PERSONAL SERVICE	812	120	5,290,886	26	541,224
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,366,829	6	58,925
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>340,344</u>	<u>4</u>	<u>181,708</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,409</b>	<b>\$895,313,446</b>	<b>1,906</b>	<b>\$71,443,895</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,078</u>	<u>\$191,478,371</u>	<u>994</u>	<u>\$167,335,419</u>
MOTOR VEHICLES & PARTS	441	57	43,074,566	65	32,687,317
NEW & USED AUTO DEALERS	4411	19	28,443,462	24	22,256,335
RV, BOAT, MOTORCYCLE DEALERS	4412	12	988,135	11	509,840
AUTOMOTIVE PARTS & TIRE	4413	26	13,642,969	30	9,921,142
FURNITURE & HOME FURNISHING	442	58	4,321,982	40	2,576,236
ELECTRONICS & APPLIANCES	443	92	2,351,474	96	2,130,408
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	1,086,286	40	1,003,052
COMPUTERS & SOFTWARE	44312	56	1,265,188	56	1,127,356
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	27,212,111	63	20,996,027
BUILDING MATERIALS	4441	53	22,990,372	45	19,283,796
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	4,221,739	18	1,712,231
FOOD & BEVERAGE STORES	445	35	17,009,261	39	22,580,108
GROCERY & CONVENIENCE STORES	4451	23	16,535,233	25	22,190,966
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	474,028	14	389,142
DRUG/HEALTH STORES	446	39	860,070	48	3,061,109
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	12,744,478	36	13,228,392
APPAREL & ACCESSORIES	448	37	1,276,485	52	3,865,120
CLOTHING & SHOE STORES	4481, 4482	29	890,734	43	3,044,537
JEWELRY & LUGGAGE STORES	4483	8	385,751	9	820,583
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	65	1,152,763	64	3,517,877
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	681,609	35	2,934,950
BOOK/PERIODICAL/MUSIC STORE	4512	26	471,154	29	582,927
GENERAL MERCHANDISE STORES	452	12	57,067,386	12	48,785,680
DEPARTMENT STORES	4521	D	D	3	5,683,351
GENERAL MERCHANDISE STORES	4529	12	57,067,386	9	43,102,329
E-COMMERCE & MAIL ORDER	4541	70	1,513,231	63	1,039,879
MISCELLANEOUS RETAILERS	453, 4542, 4543	506	22,894,564	416	12,867,266
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>1,141,816</u>	<u>27</u>	<u>1,138,458</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,033,190</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>206,053</u>	<u>16</u>	<u>1,294,485</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,420</u>	<u>103,622,935</u>	<u>601</u>	<u>51,204,298</u>
CONSTRUCTION OF BUILDINGS	236	360	57,499,871	164	27,061,823
HEAVY CONSTRUCTION & HIGHWAYS	237	90	8,805,857	44	6,504,430
SPECIAL TRADE CONTRACTORS	238	970	37,317,207	393	17,638,045
<u>MANUFACTURING</u>	<u>31-33</u>	<u>217</u>	<u>10,513,024</u>	<u>155</u>	<u>4,923,738</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>697</u>	<u>14,252,517</u>	<u>706</u>	<u>23,978,779</u>
DURABLE GOODS	423	521	9,704,241	511	18,172,011
NONDURABLE GOODS	424	171	4,545,472	189	5,788,362
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	2,804	6	18,406
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>2,542,156</u>	<u>25</u>	<u>994,444</u>
<u>INFORMATION</u>	<u>51</u>	<u>220</u>	<u>20,869,365</u>	<u>201</u>	<u>14,599,614</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>5,793,301</u>	<u>67</u>	<u>3,618,675</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>156</u>	<u>5,713,358</u>	<u>155</u>	<u>4,808,494</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>179</u>	<u>5,773,345</u>	<u>169</u>	<u>2,588,250</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>407</u>	<u>11,728,914</u>	<u>227</u>	<u>4,968,057</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>45</u>	<u>4,394,534</u>	<u>48</u>	<u>3,092,779</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>156</u>	<u>36,098,299</u>	<u>227</u>	<u>42,030,924</u>
ACCOMMODATIONS	721	23	5,493,310	89	16,048,693
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	133	30,604,989	138	25,982,231
<u>OTHER SERVICES</u>	<u>81</u>	<u>276</u>	<u>17,101,122</u>	<u>239</u>	<u>16,934,581</u>
REPAIR & MAINTENANCE	811	205	14,319,037	159	14,150,626
PERSONAL SERVICE	812	62	2,203,346	64	2,032,217
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	578,739	16	751,738
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>169,867</u>	<u>6</u>	<u>71,251</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,002</b>	<b>\$432,432,167</b>	<b>3,863</b>	<b>\$343,582,246</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>803</u>	<u>\$52,418,610</u>	<u>510</u>	<u>\$21,151,675</u>
MOTOR VEHICLES & PARTS	441	43	4,518,959	30	6,061,289
NEW & USED AUTO DEALERS	4411	13	1,289,434	9	4,314,465
RV, BOAT, MOTORCYCLE DEALERS	4412	8	117,402	5	82,485
AUTOMOTIVE PARTS & TIRE	4413	22	3,112,123	16	1,664,339
FURNITURE & HOME FURNISHING	442	35	1,385,373	22	115,920
ELECTRONICS & APPLIANCES	443	70	1,187,006	51	589,578
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	636,781	21	362,633
COMPUTERS & SOFTWARE	44312	37	550,225	30	226,945
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	12,971,615	35	2,826,196
BUILDING MATERIALS	4441	37	12,239,359	27	2,792,834
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	732,256	8	33,362
FOOD & BEVERAGE STORES	445	44	11,133,560	15	6,314,203
GROCERY & CONVENIENCE STORES	4451	28	10,873,659	6	6,306,392
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	259,901	9	7,811
DRUG/HEALTH STORES	446	36	1,675,919	23	402,134
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	4,664,137	11	1,503,817
APPAREL & ACCESSORIES	448	36	637,321	26	68,906
CLOTHING & SHOE STORES	4481, 4482	25	447,968	20	64,773
JEWELRY & LUGGAGE STORES	4483	11	189,353	6	4,133
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	1,166,583	29	163,089
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	759,018	14	93,095
BOOK/PERIODICAL/MUSIC STORE	4512	23	407,565	15	69,994
GENERAL MERCHANDISE STORES	452	8	4,234,167	6	350,954
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	4,234,167	6	350,954
E-COMMERCE & MAIL ORDER	4541	58	507,185	51	266,183
MISCELLANEOUS RETAILERS	453, 4542, 4543	358	8,336,785	211	2,489,406
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>584,134</u>	<u>10</u>	<u>257,883</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>1,669,568</u>	<u>6</u>	<u>1,009,046</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>120,003</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>469</u>	<u>36,532,775</u>	<u>378</u>	<u>14,740,869</u>
CONSTRUCTION OF BUILDINGS	236	127	14,768,010	88	7,463,222
HEAVY CONSTRUCTION & HIGHWAYS	237	35	1,706,112	37	1,818,675
SPECIAL TRADE CONTRACTORS	238	307	20,058,653	253	5,458,972
<u>MANUFACTURING</u>	<u>31-33</u>	<u>115</u>	<u>3,070,562</u>	<u>67</u>	<u>1,327,154</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>555</u>	<u>9,567,186</u>	<u>364</u>	<u>10,402,851</u>
DURABLE GOODS	423	417	8,126,272	268	8,426,537
NONDURABLE GOODS	424	135	1,423,488	93	1,244,274
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	17,426	3	732,040
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>1,634,397</u>	<u>7</u>	<u>200,387</u>
<u>INFORMATION</u>	<u>51</u>	<u>162</u>	<u>9,125,962</u>	<u>136</u>	<u>4,240,727</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>2,081,932</u>	<u>22</u>	<u>579,826</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,737,569</u>	<u>61</u>	<u>1,011,357</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>103</u>	<u>950,887</u>	<u>71</u>	<u>314,202</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>167</u>	<u>1,728,227</u>	<u>108</u>	<u>931,909</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,470,779</u>	<u>13</u>	<u>322,570</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>194</u>	<u>31,510,560</u>	<u>52</u>	<u>6,463,528</u>
ACCOMMODATIONS	721	92	12,691,785	18	1,192,953
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	102	18,818,775	34	5,270,575
<u>OTHER SERVICES</u>	<u>81</u>	<u>135</u>	<u>6,120,902</u>	<u>79</u>	<u>2,032,220</u>
REPAIR & MAINTENANCE	811	86	3,930,296	54	1,338,482
PERSONAL SERVICE	812	36	1,224,962	19	385,221
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	965,644	6	308,517
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>182,734</u>	<u>5</u>	<u>85,058</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,943</b>	<b>\$161,506,787</b>	<b>1,889</b>	<b>\$65,071,262</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,048</u>	<u>\$5,097,699,168</u>	<u>787</u>	<u>\$78,512,877</u>
MOTOR VEHICLES & PARTS	441	562	1,722,541,645	28	12,299,337
NEW & USED AUTO DEALERS	4411	254	1,361,455,765	5	880,355
RV, BOAT, MOTORCYCLE DEALERS	4412	104	222,262,837	12	10,557,019
AUTOMOTIVE PARTS & TIRE	4413	204	138,823,043	11	861,963
FURNITURE & HOME FURNISHING	442	293	202,663,421	41	1,639,496
ELECTRONICS & APPLIANCES	443	574	216,566,957	63	2,818,913
APPLIANCES, TV & OTHER ELECTRONICS	44311	205	145,376,769	26	2,240,735
COMPUTERS & SOFTWARE	44312	362	66,687,063	37	578,178
CAMERA & PHOTO SUPPLIES	44313	7	4,503,125	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	361	513,040,659	47	15,868,414
BUILDING MATERIALS	4441	254	483,271,362	32	15,149,944
LAWN & GARDEN SUPPLIES & EQUIP.	4442	107	29,769,297	15	718,470
FOOD & BEVERAGE STORES	445	317	280,889,503	33	16,193,877
GROCERY & CONVENIENCE STORES	4451	243	272,310,113	15	14,551,052
OTHER FOOD & BEVERAGE STORES	4452, 4453	74	8,579,390	18	1,642,825
DRUG/HEALTH STORES	446	254	117,788,753	31	2,166,010
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	222	124,531,948	8	5,526,299
APPAREL & ACCESSORIES	448	420	320,024,082	53	2,632,422
CLOTHING & SHOE STORES	4481, 4482	305	272,565,960	41	2,461,745
JEWELRY & LUGGAGE STORES	4483	115	47,458,122	12	170,677
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	445	199,474,937	69	3,226,430
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	289	140,496,289	31	1,871,300
BOOK/PERIODICAL/MUSIC STORE	4512	156	58,978,648	38	1,355,130
GENERAL MERCHANDISE STORES	452	66	988,428,509	5	359,711
DEPARTMENT STORES	4521	9	394,722,864	D	D
GENERAL MERCHANDISE STORES	4529	57	593,705,645	5	359,711
E-COMMERCE & MAIL ORDER	4541	185	24,604,068	63	1,522,914
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,349	387,144,686	346	14,259,054
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>154</u>	<u>7,891,911</u>	<u>19</u>	<u>1,723,405</u>
<u>MINING</u>	<u>21</u>	<u>25</u>	<u>5,612,228</u>	<u>4</u>	<u>58,729</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>3,752,875</u>	<u>4</u>	<u>322,820</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,712</u>	<u>1,695,367,016</u>	<u>692</u>	<u>118,269,846</u>
CONSTRUCTION OF BUILDINGS	236	1,894	829,603,151	229	76,810,393
HEAVY CONSTRUCTION & HIGHWAYS	237	303	249,295,759	42	11,993,136
SPECIAL TRADE CONTRACTORS	238	4,515	616,468,106	421	29,466,317
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,168</u>	<u>281,165,779</u>	<u>158</u>	<u>5,758,137</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,670</u>	<u>650,534,018</u>	<u>474</u>	<u>8,962,609</u>
DURABLE GOODS	423	1,934	534,821,207	332	5,193,948
NONDURABLE GOODS	424	704	114,201,193	138	3,762,294
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	1,511,618	4	6,367
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>230</u>	<u>48,538,519</u>	<u>30</u>	<u>2,092,210</u>
<u>INFORMATION</u>	<u>51</u>	<u>620</u>	<u>444,920,029</u>	<u>173</u>	<u>9,203,306</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>225</u>	<u>115,067,672</u>	<u>48</u>	<u>1,835,504</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>775</u>	<u>234,375,822</u>	<u>119</u>	<u>8,181,226</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,402</u>	<u>103,631,454</u>	<u>153</u>	<u>5,774,744</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,314</u>	<u>205,094,719</u>	<u>232</u>	<u>10,919,237</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>355</u>	<u>86,474,370</u>	<u>61</u>	<u>5,969,287</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,677</u>	<u>820,240,708</u>	<u>195</u>	<u>48,646,147</u>
ACCOMMODATIONS	721	135	64,849,018	117	27,241,621
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,542	755,391,690	78	21,404,526
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,570</u>	<u>319,021,723</u>	<u>175</u>	<u>7,112,347</u>
REPAIR & MAINTENANCE	811	1,605	243,450,062	115	4,986,204
PERSONAL SERVICE	812	866	67,438,012	52	1,797,514
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	99	8,133,649	8	328,629
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>59</u>	<u>3,685,871</u>	<u>4</u>	<u>57,457</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>28,039</b>	<b>\$10,123,073,882</b>	<b>3,328</b>	<b>\$313,399,888</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,433</u>	<u>\$1,148,917,184</u>	<u>439</u>	<u>\$13,414,818</u>
MOTOR VEHICLES & PARTS	441	172	473,055,481	26	2,268,356
NEW & USED AUTO DEALERS	4411	60	359,747,153	7	657,568
RV, BOAT, MOTORCYCLE DEALERS	4412	51	81,626,669	4	1,033,404
AUTOMOTIVE PARTS & TIRE	4413	61	31,681,659	15	577,384
FURNITURE & HOME FURNISHING	442	125	26,868,258	19	168,105
ELECTRONICS & APPLIANCES	443	225	30,011,188	47	395,332
APPLIANCES, TV & OTHER ELECTRONICS	44311	82	21,694,954	20	231,278
COMPUTERS & SOFTWARE	44312	137	7,158,889	27	164,054
CAMERA & PHOTO SUPPLIES	44313	6	1,157,345	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	187	91,256,998	40	1,524,742
BUILDING MATERIALS	4441	131	81,095,744	30	1,331,227
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	10,161,254	10	193,515
FOOD & BEVERAGE STORES	445	82	64,287,205	7	4,218,382
GROCERY & CONVENIENCE STORES	4451	48	59,294,029	7	4,218,382
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	4,993,176	D	D
DRUG/HEALTH STORES	446	100	18,486,998	15	301,152
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	28,675,129	4	282,505
APPAREL & ACCESSORIES	448	146	57,763,829	23	69,436
CLOTHING & SHOE STORES	4481, 4482	98	46,436,449	18	65,212
JEWELRY & LUGGAGE STORES	4483	48	11,327,380	5	4,224
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	146	34,424,394	27	643,948
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	27,900,056	14	309,212
BOOK/PERIODICAL/MUSIC STORE	4512	62	6,524,338	13	334,736
GENERAL MERCHANDISE STORES	452	20	222,484,083	3	207,194
DEPARTMENT STORES	4521	4	66,580,453	D	D
GENERAL MERCHANDISE STORES	4529	16	155,903,630	3	207,194
E-COMMERCE & MAIL ORDER	4541	99	3,753,505	46	221,696
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,071	97,850,116	182	3,113,970
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>77</u>	<u>2,873,399</u>	<u>9</u>	<u>592,348</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,562,606</u>	<u>4</u>	<u>86,809</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>550,822</u>	<u>3</u>	<u>37,263</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,211</u>	<u>278,694,323</u>	<u>425</u>	<u>19,860,086</u>
CONSTRUCTION OF BUILDINGS	236	558	148,325,157	93	8,218,857
HEAVY CONSTRUCTION & HIGHWAYS	237	120	36,291,072	32	5,304,895
SPECIAL TRADE CONTRACTORS	238	1,533	94,078,094	300	6,336,334
<u>MANUFACTURING</u>	<u>31-33</u>	<u>455</u>	<u>59,098,750</u>	<u>74</u>	<u>936,611</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,392</u>	<u>145,825,887</u>	<u>351</u>	<u>3,610,101</u>
DURABLE GOODS	423	1,040	87,775,937	262	2,650,967
NONDURABLE GOODS	424	342	57,969,151	89	959,134
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	80,799	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>108</u>	<u>13,782,042</u>	<u>11</u>	<u>266,468</u>
<u>INFORMATION</u>	<u>51</u>	<u>331</u>	<u>62,653,206</u>	<u>117</u>	<u>4,072,070</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>13,625,146</u>	<u>22</u>	<u>989,233</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>331</u>	<u>44,855,650</u>	<u>75</u>	<u>715,490</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>409</u>	<u>13,911,655</u>	<u>52</u>	<u>290,794</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>702</u>	<u>26,043,649</u>	<u>99</u>	<u>972,634</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>108</u>	<u>19,292,829</u>	<u>11</u>	<u>276,475</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>420</u>	<u>144,976,041</u>	<u>33</u>	<u>24,624,805</u>
ACCOMMODATIONS	721	67	19,290,775	9	21,696,394
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	353	125,685,266	24	2,928,411
<u>OTHER SERVICES</u>	<u>81</u>	<u>653</u>	<u>51,569,711</u>	<u>86</u>	<u>1,040,003</u>
REPAIR & MAINTENANCE	811	460	38,470,519	58	550,529
PERSONAL SERVICE	812	163	11,697,549	25	322,468
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	1,401,643	3	167,006
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>284,270</u>	<u>3</u>	<u>24,488</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,773</b>	<b>\$2,028,517,170</b>	<b>1,814</b>	<b>\$71,810,496</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>6,348</b>	<b>\$4,381,317,751</b>	<b>4,790</b>	<b>\$3,148,315,374</b>
MOTOR VEHICLES & PARTS	441	440	1,321,553,997	387	837,826,608
NEW & USED AUTO DEALERS	4411	171	1,035,774,969	201	659,640,690
RV, BOAT, MOTORCYCLE DEALERS	4412	83	139,438,763	54	79,971,720
AUTOMOTIVE PARTS & TIRE	4413	186	146,340,265	132	98,214,198
FURNITURE & HOME FURNISHING	442	329	160,576,327	196	105,342,072
ELECTRONICS & APPLIANCES	443	545	245,347,258	451	176,576,486
APPLIANCES, TV & OTHER ELECTRONICS	44311	169	145,308,970	138	127,555,098
COMPUTERS & SOFTWARE	44312	368	93,762,895	306	48,150,249
CAMERA & PHOTO SUPPLIES	44313	8	6,275,393	7	871,139
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	411	466,053,710	242	320,409,031
BUILDING MATERIALS	4441	271	420,307,207	173	290,309,680
LAWN & GARDEN SUPPLIES & EQUIP.	4442	140	45,746,503	69	30,099,351
FOOD & BEVERAGE STORES	445	277	314,095,641	141	210,860,797
GROCERY & CONVENIENCE STORES	4451	196	307,479,956	78	204,273,478
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	6,615,685	63	6,587,319
DRUG/HEALTH STORES	446	241	111,232,901	196	86,001,645
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	187	96,078,102	101	74,141,232
APPAREL & ACCESSORIES	448	329	297,020,681	248	229,906,469
CLOTHING & SHOE STORES	4481, 4482	230	254,428,181	174	198,885,978
JEWELRY & LUGGAGE STORES	4483	99	42,592,500	74	31,020,491
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	385	164,190,757	348	161,304,663
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	253	121,980,583	209	107,193,862
BOOK/PERIODICAL/MUSIC STORE	4512	132	42,210,174	139	54,110,801
GENERAL MERCHANDISE STORES	452	69	837,505,275	40	651,828,791
DEPARTMENT STORES	4521	10	337,870,238	9	228,577,621
GENERAL MERCHANDISE STORES	4529	59	499,635,037	31	423,251,170
E-COMMERCE & MAIL ORDER	4541	201	25,967,825	147	18,041,652
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,934	341,695,277	2,293	276,075,928
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>170</b>	<b>6,094,026</b>	<b>69</b>	<b>3,263,210</b>
<b>MINING</b>	<b>21</b>	<b>19</b>	<b>17,997,168</b>	<b>10</b>	<b>1,289,124</b>
<b>UTILITIES</b>	<b>22</b>	<b>25</b>	<b>5,615,913</b>	<b>16</b>	<b>1,774,216</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>7,205</b>	<b>1,371,569,547</b>	<b>2,940</b>	<b>797,255,582</b>
CONSTRUCTION OF BUILDINGS	236	2,051	665,487,207	839	392,342,054
HEAVY CONSTRUCTION & HIGHWAYS	237	299	127,683,558	150	97,623,944
SPECIAL TRADE CONTRACTORS	238	4,855	578,398,782	1,951	307,289,584
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,239</b>	<b>221,956,473</b>	<b>834</b>	<b>179,428,118</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,605</b>	<b>517,471,504</b>	<b>2,344</b>	<b>502,105,705</b>
DURABLE GOODS	423	1,892	414,882,204	1,715	402,696,869
NONDURABLE GOODS	424	681	101,901,923	595	93,340,719
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	687,377	34	6,068,117
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>237</b>	<b>22,221,257</b>	<b>135</b>	<b>18,801,725</b>
<b>INFORMATION</b>	<b>51</b>	<b>637</b>	<b>431,499,188</b>	<b>536</b>	<b>274,503,684</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>223</b>	<b>124,686,414</b>	<b>199</b>	<b>64,746,646</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>722</b>	<b>207,716,295</b>	<b>560</b>	<b>155,606,889</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,458</b>	<b>92,503,220</b>	<b>955</b>	<b>74,340,999</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>2,379</b>	<b>170,079,220</b>	<b>1,297</b>	<b>139,498,228</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>357</b>	<b>73,501,637</b>	<b>211</b>	<b>37,903,263</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>1,541</b>	<b>713,637,506</b>	<b>912</b>	<b>574,311,456</b>
ACCOMMODATIONS	721	97	58,435,968	103	108,007,154
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,444	655,201,538	809	466,304,302
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,278</b>	<b>253,846,985</b>	<b>1,634</b>	<b>183,766,928</b>
REPAIR & MAINTENANCE	811	1,455	198,368,393	1,006	127,901,790
PERSONAL SERVICE	812	739	49,938,846	556	46,166,298
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	84	5,539,746	72	9,698,840
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>48</b>	<b>2,517,489</b>	<b>39</b>	<b>7,569,845</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>27,491</b>	<b>\$8,614,231,593</b>	<b>17,482</b>	<b>\$6,164,481,335</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>993</b>	<b>\$138,434,427</b>	<b>3,093</b>	<b>\$1,614,608,070</b>
MOTOR VEHICLES & PARTS	441	53	35,303,823	182	416,212,502
NEW & USED AUTO DEALERS	4411	18	23,016,607	72	332,523,401
RV, BOAT, MOTORCYCLE DEALERS	4412	6	2,381,944	35	40,026,538
AUTOMOTIVE PARTS & TIRE	4413	29	9,905,272	75	43,662,563
FURNITURE & HOME FURNISHING	442	48	4,095,982	142	58,866,881
ELECTRONICS & APPLIANCES	443	99	2,731,439	320	92,293,451
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	1,882,710	96	61,958,958
COMPUTERS & SOFTWARE	44312	58	848,729	220	26,784,438
CAMERA & PHOTO SUPPLIES	44313	D	D	4	3,550,055
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	12,788,808	219	227,161,457
BUILDING MATERIALS	4441	46	9,904,696	145	211,050,636
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	2,884,112	74	16,110,821
FOOD & BEVERAGE STORES	445	27	12,260,795	105	117,133,222
GROCERY & CONVENIENCE STORES	4451	14	11,947,757	68	113,808,021
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	313,038	37	3,325,201
DRUG/HEALTH STORES	446	43	1,629,165	133	34,506,089
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	7,170,710	82	35,500,438
APPAREL & ACCESSORIES	448	42	1,037,707	161	63,445,969
CLOTHING & SHOE STORES	4481, 4482	31	878,342	125	49,571,942
JEWELRY & LUGGAGE STORES	4483	11	159,365	36	13,874,027
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	4,133,171	212	69,578,923
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	3,436,979	133	51,305,603
BOOK/PERIODICAL/MUSIC STORE	4512	32	696,192	79	18,273,320
GENERAL MERCHANDISE STORES	452	12	43,503,650	34	363,537,869
DEPARTMENT STORES	4521	D	D	7	154,109,302
GENERAL MERCHANDISE STORES	4529	12	43,503,650	27	209,428,567
E-COMMERCE & MAIL ORDER	4541	64	687,891	129	8,588,737
MISCELLANEOUS RETAILERS	453, 4542, 4543	430	13,091,286	1,374	127,782,532
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>29</b>	<b>812,820</b>	<b>72</b>	<b>2,220,151</b>
<b>MINING</b>	<b>21</b>	<b>7</b>	<b>445,665</b>	<b>17</b>	<b>7,269,521</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>103,068</b>	<b>12</b>	<b>1,985,379</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>736</b>	<b>40,710,023</b>	<b>3,206</b>	<b>559,888,623</b>
CONSTRUCTION OF BUILDINGS	236	193	20,174,585	831	323,564,538
HEAVY CONSTRUCTION & HIGHWAYS	237	64	4,876,883	159	34,823,850
SPECIAL TRADE CONTRACTORS	238	479	15,658,555	2,216	201,500,235
<b>MANUFACTURING</b>	<b>31-33</b>	<b>170</b>	<b>7,649,118</b>	<b>513</b>	<b>70,034,707</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>637</b>	<b>21,165,563</b>	<b>1,626</b>	<b>241,683,316</b>
DURABLE GOODS	423	446	13,324,333	1,189	204,135,404
NONDURABLE GOODS	424	184	7,835,046	419	36,834,037
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,184	18	713,875
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>18</b>	<b>584,993</b>	<b>93</b>	<b>3,988,234</b>
<b>INFORMATION</b>	<b>51</b>	<b>199</b>	<b>13,464,068</b>	<b>422</b>	<b>145,066,081</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>57</b>	<b>2,873,989</b>	<b>142</b>	<b>25,868,062</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>128</b>	<b>4,256,167</b>	<b>423</b>	<b>68,971,004</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>141</b>	<b>1,786,928</b>	<b>677</b>	<b>50,860,401</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>202</b>	<b>3,943,225</b>	<b>1,134</b>	<b>99,774,050</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>27</b>	<b>3,629,493</b>	<b>157</b>	<b>21,597,214</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>127</b>	<b>20,601,952</b>	<b>575</b>	<b>262,888,501</b>
ACCOMMODATIONS	721	31	4,038,812	38	23,310,765
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	96	16,563,140	537	239,577,736
<b>OTHER SERVICES</b>	<b>81</b>	<b>245</b>	<b>11,748,756</b>	<b>953</b>	<b>92,867,307</b>
REPAIR & MAINTENANCE	811	168	9,583,866	612	74,941,501
PERSONAL SERVICE	812	66	1,698,115	291	15,307,257
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	466,775	50	2,618,549
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>71,452</b>	<b>38</b>	<b>5,059,039</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,725</b>	<b>\$272,281,707</b>	<b>13,154</b>	<b>\$3,274,629,900</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>283</u>	<u>\$4,461,722</u>	<u>1,237</u>	<u>\$252,081,322</u>
MOTOR VEHICLES & PARTS	441	12	117,948	67	\$66,137,367
NEW & USED AUTO DEALERS	4411	4	104,939	23	49,464,793
RV, BOAT, MOTORCYCLE DEALERS	4412	3	9,667	10	7,268,471
AUTOMOTIVE PARTS & TIRE	4413	5	3,342	34	9,404,103
FURNITURE & HOME FURNISHING	442	12	189,323	49	4,863,319
ELECTRONICS & APPLIANCES	443	30	189,015	153	5,312,108
APPLIANCES, TV & OTHER ELECTRONICS	44311	13	95,153	46	2,548,441
COMPUTERS & SOFTWARE	44312	17	93,862	103	2,536,572
CAMERA & PHOTO SUPPLIES	44313	-	-	4	227,095
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	21	700,943	69	32,271,917
BUILDING MATERIALS	4441	17	658,730	42	26,867,199
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	42,213	27	5,404,718
FOOD & BEVERAGE STORES	445	6	1,029,263	48	27,821,835
GROCERY & CONVENIENCE STORES	4451	3	1,024,938	24	25,265,158
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	4,325	24	2,556,677
DRUG/HEALTH STORES	446	12	144,503	59	10,534,616
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	1,178,624	21	6,422,340
APPAREL & ACCESSORIES	448	11	25,459	55	5,821,212
CLOTHING & SHOE STORES	4481, 4482	11	25,459	37	3,477,040
JEWELRY & LUGGAGE STORES	4483	D	D	18	2,344,172
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	16	13,484	95	11,276,724
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	7	8,347	55	5,497,630
BOOK/PERIODICAL/MUSIC STORE	4512	9	5,137	40	5,779,094
GENERAL MERCHANDISE STORES	452	3	67,750	18	57,576,405
DEPARTMENT STORES	4521	D	D	5	15,052,916
GENERAL MERCHANDISE STORES	4529	3	67,750	13	42,523,489
E-COMMERCE & MAIL ORDER	4541	38	58,659	78	2,063,300
MISCELLANEOUS RETAILERS	453, 4542, 4543	117	746,751	525	21,980,179
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>85,774</u>	<u>26</u>	<u>1,121,980</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>87,481</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>200,466</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>153</u>	<u>6,393,344</u>	<u>805</u>	<u>103,425,469</u>
CONSTRUCTION OF BUILDINGS	236	30	3,050,037	212	49,457,081
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,244,193	49	5,666,031
SPECIAL TRADE CONTRACTORS	238	103	2,099,114	544	48,302,357
<u>MANUFACTURING</u>	<u>31-33</u>	<u>36</u>	<u>301,945</u>	<u>219</u>	<u>20,795,119</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>221</u>	<u>3,401,082</u>	<u>1,052</u>	<u>60,913,357</u>
DURABLE GOODS	423	163	3,181,274	765	40,803,061
NONDURABLE GOODS	424	58	219,808	279	20,079,858
ELECTRONIC MARKETS, AGENTS & BROKERS	425	-	-	8	30,438
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>160,900</u>	<u>24</u>	<u>733,138</u>
<u>INFORMATION</u>	<u>51</u>	<u>89</u>	<u>1,763,123</u>	<u>257</u>	<u>25,864,974</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>17</u>	<u>231,671</u>	<u>83</u>	<u>3,854,528</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>44</u>	<u>435,463</u>	<u>191</u>	<u>10,773,858</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>32</u>	<u>238,676</u>	<u>232</u>	<u>7,443,993</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>50</u>	<u>233,040</u>	<u>322</u>	<u>10,017,562</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>6</u>	<u>35,023</u>	<u>43</u>	<u>4,100,670</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>19</u>	<u>1,638,194</u>	<u>145</u>	<u>51,025,790</u>
ACCOMMODATIONS	721	6	166,301	22	10,150,040
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	1,471,893	123	40,875,750
<u>OTHER SERVICES</u>	<u>81</u>	<u>41</u>	<u>229,358</u>	<u>282</u>	<u>17,367,079</u>
REPAIR & MAINTENANCE	811	33	110,054	186	12,878,013
PERSONAL SERVICE	812	8	119,304	80	3,531,380
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	16	957,686
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>58,713</u>	<u>8</u>	<u>1,016,473</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,011</b>	<b>\$19,755,509</b>	<b>4,933</b>	<b>\$570,735,778</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,848</u>	<u>\$1,235,492,360</u>	<u>1,070</u>	<u>\$125,458,925</u>
MOTOR VEHICLES & PARTS	441	169	272,562,810	45	32,284,821
NEW & USED AUTO DEALERS	4411	60	198,512,600	17	23,774,383
RV, BOAT, MOTORCYCLE DEALERS	4412	42	32,847,755	5	745,510
AUTOMOTIVE PARTS & TIRE	4413	67	41,202,455	23	7,764,928
FURNITURE & HOME FURNISHING	442	146	45,285,964	47	2,053,131
ELECTRONICS & APPLIANCES	443	272	60,027,340	121	5,279,849
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	46,897,580	40	3,606,596
COMPUTERS & SOFTWARE	44312	181	11,827,696	78	1,658,599
CAMERA & PHOTO SUPPLIES	44313	5	1,302,064	3	14,654
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	195	185,096,854	62	10,483,956
BUILDING MATERIALS	4441	129	173,532,234	41	6,992,904
LAWN & GARDEN SUPPLIES & EQUIP.	4442	66	11,564,620	21	3,491,052
FOOD & BEVERAGE STORES	445	77	90,830,733	25	16,273,729
GROCERY & CONVENIENCE STORES	4451	46	89,466,024	15	16,117,879
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	1,364,709	10	155,850
DRUG/HEALTH STORES	446	122	28,944,078	56	3,230,519
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	92	37,946,400	16	5,584,278
APPAREL & ACCESSORIES	448	180	76,439,481	44	2,735,271
CLOTHING & SHOE STORES	4481, 4482	125	68,184,023	36	1,511,972
JEWELRY & LUGGAGE STORES	4483	55	8,255,458	8	1,223,299
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	58,383,028	71	16,142,608
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	43,849,874	38	1,059,219
BOOK/PERIODICAL/MUSIC STORE	4512	91	14,533,154	33	15,083,389
GENERAL MERCHANDISE STORES	452	31	272,754,370	9	12,713,423
DEPARTMENT STORES	4521	5	91,621,218	D	D
GENERAL MERCHANDISE STORES	4529	26	181,133,152	9	12,713,423
E-COMMERCE & MAIL ORDER	4541	124	11,271,739	64	2,048,300
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,228	95,949,563	510	16,629,040
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>81</u>	<u>3,388,469</u>	<u>22</u>	<u>388,720</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>2,295,232</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>1,781,884</u>	<u>4</u>	<u>14,031</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,298</u>	<u>465,379,949</u>	<u>656</u>	<u>131,151,158</u>
CONSTRUCTION OF BUILDINGS	236	733	217,502,839	142	87,298,991
HEAVY CONSTRUCTION & HIGHWAYS	237	116	51,235,226	53	8,982,822
SPECIAL TRADE CONTRACTORS	238	1,449	196,641,884	461	34,869,345
<u>MANUFACTURING</u>	<u>31-33</u>	<u>578</u>	<u>58,019,938</u>	<u>149</u>	<u>6,974,016</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,653</u>	<u>190,826,643</u>	<u>840</u>	<u>47,688,836</u>
DURABLE GOODS	423	1,209	150,076,129	610	37,430,918
NONDURABLE GOODS	424	430	40,613,241	222	10,205,842
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	137,273	8	52,076
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>113</u>	<u>16,100,087</u>	<u>22</u>	<u>1,816,471</u>
<u>INFORMATION</u>	<u>51</u>	<u>415</u>	<u>104,547,526</u>	<u>248</u>	<u>15,106,490</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>126</u>	<u>24,917,888</u>	<u>59</u>	<u>1,468,168</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>423</u>	<u>55,231,343</u>	<u>160</u>	<u>7,396,899</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>589</u>	<u>30,285,666</u>	<u>193</u>	<u>5,046,141</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>879</u>	<u>60,317,478</u>	<u>218</u>	<u>15,859,089</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>167</u>	<u>25,487,823</u>	<u>32</u>	<u>1,856,044</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>562</u>	<u>242,685,806</u>	<u>110</u>	<u>34,094,203</u>
ACCOMMODATIONS	721	82	29,385,844	16	6,541,396
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	480	213,299,962	94	27,552,807
<u>OTHER SERVICES</u>	<u>81</u>	<u>907</u>	<u>84,116,161</u>	<u>201</u>	<u>9,156,757</u>
REPAIR & MAINTENANCE	811	600	64,994,799	120	6,942,507
PERSONAL SERVICE	812	275	17,283,738	74	2,038,573
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	1,837,624	7	175,677
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>2,149,613</u>	<u>12</u>	<u>194,609</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,679</b>	<b>\$2,603,023,866</b>	<b>3,996</b>	<b>\$403,670,557</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 CALENDAR 2004

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,650</u>	<u>\$1,182,770,097</u>
MOTOR VEHICLES & PARTS	441	265	342,142,648
NEW & USED AUTO DEALERS	4411	129	260,163,382
RV, BOAT, MOTORCYCLE DEALERS	4412	27	28,013,707
AUTOMOTIVE PARTS & TIRE	4413	109	53,965,559
FURNITURE & HOME FURNISHING	442	98	29,913,445
ELECTRONICS & APPLIANCES	443	241	34,376,604
APPLIANCES, TV & OTHER ELECTRONICS	44311	66	24,589,586
COMPUTERS & SOFTWARE	44312	171	9,729,006
CAMERA & PHOTO SUPPLIES	44313	4	58,012
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	124,512,140
BUILDING MATERIALS	4441	107	111,044,808
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	13,467,332
FOOD & BEVERAGE STORES	445	146	86,221,286
GROCERY & CONVENIENCE STORES	4451	91	82,312,143
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	3,909,143
DRUG/HEALTH STORES	446	113	40,895,092
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	83	31,310,481
APPAREL & ACCESSORIES	448	154	50,150,214
CLOTHING & SHOE STORES	4481, 4482	116	42,249,693
JEWELRY & LUGGAGE STORES	4483	38	7,900,521
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	171	32,070,378
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	107	23,744,266
BOOK/PERIODICAL/MUSIC STORE	4512	64	8,326,112
GENERAL MERCHANDISE STORES	452	31	290,011,053
DEPARTMENT STORES	4521	6	83,516,904
GENERAL MERCHANDISE STORES	4529	25	206,494,149
E-COMMERCE & MAIL ORDER	4541	90	5,008,994
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,104	116,157,762
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>64</u>	<u>3,597,965</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>980,604</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>1,412,866</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,533</u>	<u>289,814,438</u>
CONSTRUCTION OF BUILDINGS	236	432	144,181,262
HEAVY CONSTRUCTION & HIGHWAYS	237	95	21,339,328
SPECIAL TRADE CONTRACTORS	238	1,006	124,293,848
<u>MANUFACTURING</u>	<u>31-33</u>	<u>444</u>	<u>76,451,087</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,627</u>	<u>287,450,663</u>
DURABLE GOODS	423	1,208	203,649,345
NONDURABLE GOODS	424	402	83,571,203
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	230,115
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>74</u>	<u>5,294,618</u>
<u>INFORMATION</u>	<u>51</u>	<u>350</u>	<u>108,678,016</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>21,242,819</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>385</u>	<u>88,810,660</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>433</u>	<u>17,833,125</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>674</u>	<u>42,817,181</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>107</u>	<u>17,058,146</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>555</u>	<u>194,770,598</u>
ACCOMMODATIONS	721	69	32,941,120
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	486	161,829,478
<u>OTHER SERVICES</u>	<u>81</u>	<u>858</u>	<u>71,197,556</u>
REPAIR & MAINTENANCE	811	560	50,238,228
PERSONAL SERVICE	812	266	18,105,606
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	2,853,722
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>1,341,909</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,913</b>	<b>\$2,411,522,348</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections