

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2005

INDUSTRY	NAICS	CURRENT UNITS	3RD QUARTER 2004	3RD QUARTER 2005	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>2,050</u>	<u>\$848,874,215</u>	<u>\$820,605,837</u>	<u>-3.3%</u>
CROP & ANIMAL PRODUCTION	111,112	442	173,919,923	159,559,714	-8.3
FORESTRY & LOGGING	113	875	530,863,530	484,779,895	-8.7
FISHING & HUNTING	114	146	29,512,558	45,450,650	54
AG & FORESTRY SUPPORT ACTIVITIES	115	587	114,578,204	130,815,578	14.2
<u>MINING</u>	<u>21</u>	<u>158</u>	<u>171,825,461</u>	<u>196,071,367</u>	<u>14.1</u>
OIL & GAS EXTRACTION	211	D	D	D	D
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	42	74,015,619	85,277,307	15.2
SAND & GRAVEL, QUARRYING	2123	116	97,809,842	110,794,060	13.3
<u>UTILITIES</u>	<u>22</u>	<u>628</u>	<u>2,296,638,619</u>	<u>2,431,447,637</u>	<u>5.9</u>
ELECTRIC POWER GENERATION & TRANS.	2211	89	1,522,734,630	1,534,100,416	0.7
NATURAL GAS DISTRIBUTION	2212	13	202,509,730	311,479,167	53.8
WATER & SEWER	2213	526	571,394,259	585,868,054	2.5
<u>CONSTRUCTION</u>	<u>23</u>	<u>34,067</u>	<u>8,347,571,652</u>	<u>10,116,950,546</u>	<u>21.2</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,843	1,688,407,523	1,944,408,689	15.2
NONRESIDENTIAL BUILDING	2362	879	1,469,932,532	1,807,161,116	22.9
HEAVY CONSTRUCTION & HIGHWAYS	237	1,406	1,312,265,804	1,395,953,476	6.4
SPECIAL TRADE CONTRACTORS	238	21,939	3,876,938,544	4,969,427,265	28.2
PLUMBING & HEATING	23822	2,475	785,488,666	899,256,753	14.5
PAINTING	23832	2,597	153,316,300	181,757,662	18.6
ELECTRICAL	23821	2,309	612,634,702	1,084,763,117	77.1
MASONRY/DRYWALL	23814, 23831	1,659	349,692,276	397,297,980	13.6
ROOFING	23816	814	235,561,510	258,397,189	9.7
OTHER CONTRACTORS	238 not listed above	12,085	1,740,245,090	2,147,954,564	23.4
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,961</u>	<u>24,043,481,229</u>	<u>27,055,992,384</u>	<u>12.5</u>
FOOD PRODUCTS	311	645	2,586,992,993	1,985,828,533	-23.2
MILLING OF GRAINS	3112	12	58,542,573	68,812,038	17.5
FRUITS & VEGETABLES	3114	41	818,055,436	380,451,729	-53.5
DAIRY PRODUCTS	3115	9	400,688,452	388,567,632	-3
MEAT PRODUCTS	3116	79	358,257,540	266,177,259	-25.7
SEAFOOD PRODUCTS	3117	63	475,180,310	347,038,780	-27
BAKERY PRODUCTS	3118	284	178,629,734	213,161,930	19.3
OTHER FOOD ITEMS	3111, 3113, 3119	157	297,638,948	321,619,165	8.1
BEVERAGES	312	182	540,208,380	588,306,535	8.9
TEXTILES	313,314	218	212,525,314	266,033,698	25.2
APPAREL	315	119	118,107,282	84,223,403	-28.7
LEATHER & ALLIED PRODUCTS	316	25	14,600,009	19,986,861	36.9
LUMBER & WOOD PRODUCTS	321	527	1,974,336,771	1,929,152,599	-2.3
SAWMILLS	3211	101	706,855,923	672,806,717	-4.8
PLYWOOD & TRUSSES	3212	56	283,463,381	287,103,519	1.3
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	370	984,017,467	969,242,363	-1.5
PAPER PRODUCTS	322	90	1,392,981,820	1,140,053,906	-18.2
PULP & PAPER MILLS	3221	28	936,868,727	650,896,819	-30.5
OTHER PAPER PRODUCTS	3222	62	456,113,093	489,157,087	7.2
COMMERCIAL PRINTING	323	696	325,471,549	304,294,955	-6.5
PETROLEUM & COAL PRODUCTS	324	27	3,500,622,829	5,442,142,823	55.5
PETROLEUM REFINING	32411	8	3,375,322,469	5,321,486,623	57.7
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	19	125,300,360	120,656,200	-3.7
CHEMICALS	325	236	596,409,882	689,941,138	15.7
CHEMICALS	3251	31	171,005,039	179,097,037	4.7
PESTICIDES & FERTILIZERS	3253	22	26,123,294	30,167,162	15.5
PHARMACEUTICALS	3254	40	95,816,531	125,521,188	31
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	143	303,465,018	355,155,751	17
PLASTICS & RUBBER PRODUCTS	326	181	481,755,331	545,104,592	13.1
NONMETALLIC MINERALS	327	242	618,873,593	683,349,663	10.4
PRIMARY METALS	331	121	589,990,318	704,424,278	19.4
IRON & STEEL MILLS	3311, 3312	52	158,146,587	175,518,176	11

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ALUMINUM SMELTING	3313	18	250,084,042	284,851,224	13.9
OTHER NONFERROUS METALS	3314	10	20,470,358	43,893,889	114.4
FOUNDRIES	3315	41	161,289,331	200,160,989	24.1
FABRICATED METAL PRODUCTS	332	959	845,967,060	959,948,758	13.5
MACHINERY	333	540	826,410,084	1,080,115,228	30.7
FARM & CONSTRUCTION IMPLEMENTS	3331	55	66,394,885	91,539,986	37.9
INDUSTRIAL MACHINERY	3332	81	156,867,739	178,581,743	13.8
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	404	603,147,460	809,993,499	34.3
COMPUTERS & ELECTRONICS	334	443	1,850,685,608	1,932,666,125	4.4
COMPUTER HARDWARE	3341	42	333,825,577	278,525,698	-16.6
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	48	91,481,167	196,719,082	115
AUDIO & VIDEO EQUIPMENT	3343	20	29,161,779	28,069,310	-3.7
SEMICONDUCTORS	3344	61	551,376,347	510,537,996	-7.4
INSTRUMENTS	3345	152	794,358,949	859,072,249	8.1
SOFTWARE REPRODUCTION	334611	104	45,710,803	52,660,577	15.2
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	16	4,770,986	7,081,213	48.4
ELECTRICAL EQUIPMENT & APPLIANCES	335	113	184,697,709	260,333,871	41
LIGHTING EQUIPMENT	3351	16	25,436,474	17,647,210	-30.6
HOUSEHOLD APPLIANCES	3352	12	45,975,796	64,044,219	39.3
OTHER ELECTRIC EQUIPMENT	3353, 3359	85	113,285,439	178,642,442	57.7
TRANSPORTATION EQUIPMENT	336	527	6,312,300,094	7,178,459,270	13.7
MOTOR VEHICLES & PARTS	3361, 3362, 3363	112	336,876,275	415,666,031	23.4
AIRCRAFT, AEROSPACE & PARTS	3364	130	5,653,424,039	6,343,117,178	12.2
SHIPS & BOATS	3366	246	284,528,429	374,793,001	31.7
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	39	37,471,351	44,883,060	19.8
FURNITURE & RELATED PRODUCTS	337	746	321,171,295	361,158,977	12.5
OTHER MANUFACTURING	339	1,324	749,373,308	900,467,171	20.2
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,601</u>	<u>23,581,108,992</u>	<u>24,249,695,407</u>	<u>2.8</u>
DURABLE GOODS	423	7,237	12,908,093,557	12,375,374,587	-4.1
MOTOR VEHICLES & PARTS	4231	567	2,548,065,667	1,857,973,189	-27.1
FURNITURE & HOME FURNISHINGS	4232	346	275,558,456	289,692,830	5.1
LUMBER & CONSTRUCTION MATERIALS	4233	558	1,258,270,022	1,514,926,070	20.4
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,376	2,438,715,390	2,395,404,179	-1.8
ELECTRICAL EQUIPMENT	4236	909	1,563,569,845	1,944,060,655	24.3
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	430	575,737,845	628,447,566	9.2
MACHINERY & EQUIPMENT	4238	1,658	1,878,432,637	2,088,605,237	11.2
OTHER DURABLE GOODS	4235, 4239	1,393	2,369,743,695	1,656,264,861	-30.1
NONDURABLE GOODS:	424	5,052	10,471,506,720	11,595,560,144	10.7
PAPER & PAPER PRODUCTS	4241	262	429,928,061	573,087,680	33.3
DRUGS & SUNDRIES	4242	231	1,692,157,715	1,770,180,615	4.6
APPAREL	4243	282	463,126,397	597,796,962	29.1
FOOD PRODUCTS	4244	1,312	4,070,089,658	4,474,530,758	9.9
FARM PRODUCTS	4245	72	115,002,920	138,616,072	20.5
CHEMICALS & PLASTICS	4246	324	665,665,263	729,301,312	9.6
PETROLEUM PRODUCTS	4247	149	574,120,328	624,638,507	8.8
OTHER NONDURABLE GOODS	4248, 4249	2,420	2,461,416,378	2,687,408,238	9.2
ELECTRONIC MARKETS, AGENTS, BROKERS	425	312	201,425,910	278,760,676	38.4
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>31,079</u>	<u>23,129,925,111</u>	<u>24,452,569,843</u>	<u>5.7</u>
MOTOR VEHICLES & PARTS	441	3,026	5,103,218,077	5,483,137,351	7.4
NEW & USED AUTO DEALERS	4411	1,413	3,991,925,488	4,295,868,160	7.6
RV, BOAT, MOTORCYCLE DEALERS	4412	568	556,658,043	606,020,111	8.9
AUTOMOTIVE PARTS & TIRES	4413	1,045	554,634,546	581,249,080	4.8
FURNITURE & HOME FURNISHINGS	442	1,506	869,002,720	814,062,098	-6.3
ELECTRONICS & APPLIANCES	443	1,928	1,166,535,474	1,228,625,303	5.3
HOUSEHOLD APPLIANCES	443111	262	152,430,021	160,592,020	5.4
RADIO, TV & OTHER ELECTRONICS	443112	433	400,805,026	327,245,800	-18.4
COMPUTERS & SOFTWARE	44312	1,198	589,970,896	717,996,779	21.7

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CAMERAS & PHOTO SUPPLY	44313	35	23,329,531	22,790,704	-2.3
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,144	1,975,224,462	2,175,268,612	10.1
BUILDING MATERIALS	4441	1,462	1,801,125,531	1,981,019,979	10
LAWN & GARDEN SUPPLIES	4442	682	174,098,931	194,248,633	11.6
FOOD & BEVERAGES (OFF-PREMISES)	445	2,666	2,919,363,966	2,972,901,074	1.8
GROCERY & CONVENIENCE STORES	4451	1,841	2,783,685,960	2,807,537,441	0.9
OTHER FOOD STORES/SPECIALTY FOODS	4452	659	123,829,617	144,166,295	16.4
BEER, WINE AND LIQUOR STORES	4453	166	11,848,389	21,197,338	78.9
DRUG STORES & PERSONAL CARE STORES	446	1,203	1,035,325,176	1,072,416,888	3.6
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,584	1,850,191,973	2,426,981,733	31.2
APPAREL & ACCESSORIES	448	1,969	1,155,003,913	1,026,875,870	-11.1
CLOTHING STORES	4481	1,295	924,072,816	739,450,246	-20
SHOE STORES	4482	155	82,493,548	96,644,652	17.2
JEWELRY & LUGGAGE STORES	4483	519	148,437,549	190,780,972	28.5
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,040	619,437,224	651,788,838	5.2
SPORTING GOODS	45111	858	287,918,010	316,655,140	10
HOBBY & TOY STORES	45112	252	69,351,024	68,233,229	-1.6
SEWING SUPPLIES	45113	145	36,502,480	37,333,274	2.3
MUSICAL INSTRUMENTS	45114	145	39,542,395	41,815,116	5.7
BOOK, PERIODICAL & MUSIC STORES	45121	441	127,698,778	134,118,448	5
TAPES & CDs	45122	199	58,424,537	53,633,631	-8.2
DEPARTMENT STORES	4521	24	788,343,210	804,312,617	2
GENERAL MERCHANDISE STORES	4529	293	2,767,976,361	3,150,430,538	13.8
E-COMMERCE & MAIL ORDER	4541	658	895,857,736	255,870,661	-71.4
MISCELLANEOUS RETAILERS	453, 4542, 4543	12,038	1,984,444,819	2,389,898,260	20.4
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,344</u>	<u>2,124,985,562</u>	<u>1,919,852,759</u>	<u>-9.7</u>
AIR TRANSPORTATION	481	56	19,120,654	24,244,213	26.8
RAILROADS	482	9	48,048,647	45,282,930	-5.8
WATER TRANSPORTATION	483	48	64,538,544	109,188,976	69.2
TRUCK TRANSPORTATION	484	2,551	1,072,963,351	819,515,559	-23.6
TRANSIT & GROUND PASSENGER TRANSPORT	485	250	94,344,691	98,123,203	4
PIPELINES	486	4	4,824,347	9,312,058	93
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	1,426	821,145,328	814,185,820	-0.8
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>189</u>	<u>111,590,802</u>	<u>120,795,349</u>	<u>8.2</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,061</u>	<u>3,520,073,930</u>	<u>3,987,367,709</u>	<u>13.3</u>
PUBLISHING (EXCEPT INTERNET)	511	719	809,623,546	873,910,803	7.9
NEWSPAPERS	51111	139	228,907,183	233,736,961	2.1
BOOKS & PERIODICALS	51112, 51113	302	90,984,846	130,010,371	42.9
SOFTWARE	5112	203	431,201,529	455,158,524	5.6
OTHER PUBLISHERS	51114, 51119	75	58,529,988	55,004,947	-6
MOTION PICTURE PRODUCTION	512	583	179,572,089	189,305,181	5.4
RADIO & TV BROADCASTING, CABLE TV	515	130	248,110,924	237,149,174	-4.4
INTERNET PUBLISHING & BROADCASTING	516	14	864,432	807,303	-6.6
TELEPHONE & TELECOMMUNICATIONS	517	662	1,890,453,723	2,185,910,747	15.6
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	850	334,978,515	448,408,007	33.9
OTHER INFORMATION SERVICES	519	103	56,470,701	51,876,494	-8.1
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,970</u>	<u>6,756,353,547</u>	<u>7,639,741,108</u>	<u>13.1</u>
BANKS & CREDIT UNIONS	522	1,916	2,864,641,709	3,195,198,065	11.5
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	992	577,604,887	722,920,801	25.2
INSURANCE AGENTS & BROKERS	524	2,423	1,440,048,958	1,470,689,236	2.1
REAL ESTATE AGENTS & BROKERS	531	3,748	905,048,481	1,146,571,448	26.7
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,843	960,171,654	1,095,170,862	14.1
LESSORS OF NONFINANCIAL INTANGIBLES	533	48	8,837,858	9,190,696	4
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>82,498</u>	<u>19,092,283,423</u>	<u>21,448,585,327</u>	<u>12.3</u>
LEGAL SERVICES	5411	4,238	825,798,538	923,552,789	11.8
ACCOUNTING SERVICES	5412	2,397	305,310,173	334,869,691	9.7
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,271	1,608,611,513	1,863,208,639	15.8

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,559	1,064,897,474	1,279,138,968	20.1
CONSULTING SERVICES	5416	4,745	794,255,622	914,715,986	15.2
ADVERTISING & PUBLIC RELATIONS	5418	919	252,121,681	275,560,897	9.3
OTHER PROFESSIONAL SERVICES	5417, 5419	3,289	775,305,181	1,006,883,419	29.9
MANAGEMENT SERVICES	55	37	25,432,590	27,053,832	6.4
ADMINISTRATIVE & SUPPORT SERVICES	561	11,740	2,292,806,239	2,780,009,633	21.2
EMPLOYMENT SERVICES	5613	539	353,435,469	505,806,655	43.1
TRAVEL SERVICES	5615	354	248,707,652	265,882,314	6.9
INVESTIGATION & SECURITY SERVICES	5616	562	142,253,663	156,971,692	10.3
BUILDING SERVICES & JANITORIAL	5617	3,742	1,075,695,486	1,329,901,327	23.6
OTHER	5611, 5612, 5614, 5619	6,543	472,713,969	521,447,645	10.3
WASTE TREATMENT/ COLLECTION	562	485	725,757,736	792,945,519	9.3
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,600	276,963,069	281,481,531	1.6
HEALTH SERVICES	62	12,595	5,019,979,982	5,486,765,136	9.3
PHYSICIANS	6211	3,092	1,259,821,655	1,364,552,887	8.3
DENTISTS	6212	2,943	605,395,180	630,801,225	4.2
OTHER PRACTITIONERS	6213	4,117	375,186,067	412,901,987	10.1
HOSPITALS	622	139	1,558,971,330	1,699,147,779	9
NURSING & RETIREMENT HOMES	623	414	307,394,320	335,297,339	9.1
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	887	775,116,124	897,846,293	15.8
SOCIAL SERVICES & DAY CARE	624	1,003	138,095,306	146,217,626	5.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,672	641,953,793	721,274,835	12.4
PERFORMING ARTS, SPECTATOR SPORTS	711	1,109	261,647,227	322,816,814	23.4
MUSEUMS, HISTORICAL SITES, ETC.	712	58	21,163,941	22,277,342	5.3
AMUSEMENT, GAMBLING, RECREATION	713	1,505	359,142,625	376,180,679	4.7
ACCOMMODATIONS	721	1,703	528,974,291	583,723,490	10.4
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,161	2,325,827,624	2,318,211,366	-0.3
DRINKING PLACES	7224	1,030	129,506,220	137,433,626	6.1
AUTO REPAIR & SERVICES	8111	5,059	556,604,158	610,175,381	9.6
OTHER REPAIR SERVICES	8112, 8113, 8114	3,511	284,321,601	358,215,326	26
PERSONAL SERVICES	812	6,562	478,847,469	566,427,877	18.3
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,306	145,294,447	162,723,318	12
LAUNDRY & DRY CLEANING	8123	915	90,640,301	92,441,282	2
OTHER PERSONAL SERVICES	8122, 8129	2,341	242,912,721	311,263,277	28.1
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	681	102,317,844	108,583,677	6.1
PUBLIC ADMINISTRATION, OTHER	92,00	244	76,690,625	78,353,709	2.2
TOTAL ALL INDUSTRIES		189,607	\$114,024,712,543	\$124,439,687,952	9.1%